

NEW APPLICATION

1	BEFORE THE ARIZONA C	CORPORATION COMMISSION
2 3	<u>COMMISSIONERS</u> SUSAN BITTER SMITH, Chairman	2015 AUG 26 A 11: 53 AZ CORP COMMISSI DOCKET CONTROL
4 5 6	BOB STUMP BOB BURNS DOUG LITTLE TOM FORESE	ORIGINAL
7	In the matter of:) DOCKET NO. S-20938A-15-0308
8	USA BARCELONA REALTY ADVISORS, LLC, an Arizona limited liability company,) TEMPORARY ORDER TO CEASE AND DESIST AND NOTICE OF OPPORTUNITY FOR HEARING
9	USA BARCELONA HOTEL LAND COMPANY I, LLC, an Arizona limited)
10	liability company,) Arizona Comparation Commission
11	RICHARD C. HARKINS, an unmarried man,	Arizona Corporation Commission
12	ROBERT J. KERRIGAN (CRD no. 268516) an unmarried man,	AUG 2 6 2015
13	GEORGE T. SIMMONS and JANET B.	DOCKETED BY RA
14	SIMMONS, husband and wife,	
15	BRUCE ORR, an unmarried man,	
16 17	Respondents.)))
18	NOTICE: THIS ORDER IS EFFE	CTIVE IMMEDIATELY
19	EACH RESPONDENT	HAS 20 DAYS TO REQUEST A HEARING
20	EACH RESPONDENT	HAS 30 DAYS TO FILE AN ANSWER
21	The Securities Division ("Division") of the Arizona Corporation Commission
22	("Commission") alleges that respondent Richard	1 C. Harkins is engaging in or is about to engage
23	in, and that respondents Robert J. Kerrigan, Geo	rge T. Simmons, Bruce Orr, USA Barcelona Realty
24	Advisors, LLC, and USA Barcelona Hotel La	nd Company I, LLC have engaged in, acts and
25	practices that constitute violations of A.R.S. § 44-1801, et seq., the Arizona Securities Act	
26	("Securities Act"), and that the public welfare rec	uires immediate action.

1	The Division further alleges that Richard C. Harkins, Robert J. Kerrigan, George T.
2	Simmons, and Bruce Orr directly or indirectly controlled USA Barcelona Realty Advisors, LLC
3	within the meaning of A.R.S. § 44-1999, so that they are jointly and severally liable under A.R.S. §
4	44-1999 to the same extent as USA Barcelona Realty Advisors, LLC for its violations of A.R.S. §
5	44-1991.
6	The Division further alleges that Richard C. Harkins and George T. Simmons directly or
7	indirectly controlled USA Barcelona Hotel Land Company I, LLC within the meaning of A.R.S. §
8	44-1999, so that they are jointly and severally liable under A.R.S. § 44-1999 to the same extent as
9	USA Barcelona Hotel Land Company I, LLC for its violations of A.R.S. § 44-1991.
10	I.
11	JURISDICTION
12	1. The Commission has jurisdiction over this matter pursuant to Article XV of the
13	Arizona Constitution and the Securities Act.
14	II.
15	RESPONDENTS
15 16	RESPONDENTS 2. Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state
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16 17	2. Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state of Arizona. Since November 28, 2012, Harkins has been an unmarried man. Harkins has not been
16 17 18	2. Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state of Arizona. Since November 28, 2012, Harkins has been an unmarried man. Harkins has not been registered by the Commission as a securities salesman or dealer.
16 17 18 19	 Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state of Arizona. Since November 28, 2012, Harkins has been an unmarried man. Harkins has not been registered by the Commission as a securities salesman or dealer. From at least October 2012 until August 2015, Robert J. Kerrigan ("Kerrigan") was
16 17 18 19 20	 Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state of Arizona. Since November 28, 2012, Harkins has been an unmarried man. Harkins has not been registered by the Commission as a securities salesman or dealer. From at least October 2012 until August 2015, Robert J. Kerrigan ("Kerrigan") was an unmarried man, a resident of the state of Arizona, registered by the Commission as a securities
16 17 18 19 20 21	 Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state of Arizona. Since November 28, 2012, Harkins has been an unmarried man. Harkins has not been registered by the Commission as a securities salesman or dealer. From at least October 2012 until August 2015, Robert J. Kerrigan ("Kerrigan") was an unmarried man, a resident of the state of Arizona, registered by the Commission as a securities salesman with CRD no. 268516, and employed by a registered securities dealer with CRD no.
 16 17 18 19 20 21 22 	 Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state of Arizona. Since November 28, 2012, Harkins has been an unmarried man. Harkins has not been registered by the Commission as a securities salesman or dealer. From at least October 2012 until August 2015, Robert J. Kerrigan ("Kerrigan") was an unmarried man, a resident of the state of Arizona, registered by the Commission as a securities salesman with CRD no. 268516, and employed by a registered securities dealer with CRD no. 16507.
 16 17 18 19 20 21 22 23 	 Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state of Arizona. Since November 28, 2012, Harkins has been an unmarried man. Harkins has not been registered by the Commission as a securities salesman or dealer. From at least October 2012 until August 2015, Robert J. Kerrigan ("Kerrigan") was an unmarried man, a resident of the state of Arizona, registered by the Commission as a securities salesman with CRD no. 268516, and employed by a registered securities dealer with CRD no. 16507. Since October 2012, George T. Simmons ("Simmons") has been a married man and
 16 17 18 19 20 21 22 23 24 	 Since October 2012, Richard C. Harkins ("Harkins") has been a resident of the state of Arizona. Since November 28, 2012, Harkins has been an unmarried man. Harkins has not been registered by the Commission as a securities salesman or dealer. From at least October 2012 until August 2015, Robert J. Kerrigan ("Kerrigan") was an unmarried man, a resident of the state of Arizona, registered by the Commission as a securities salesman with CRD no. 268516, and employed by a registered securities dealer with CRD no. 16507. Since October 2012, George T. Simmons ("Simmons") has been a married man and a resident of the state of Arizona. Simmons has not been registered by the Commission as a

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Since October 2012, Bruce Orr ("Orr") has been a resident of the state of California.
 On information and belief, since October 2012, Orr has been an unmarried man. Orr has not been
 registered by the Commission as a securities salesman or dealer.

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6. USA Barcelona Realty Advisors, LLC ("Barcelona Advisors") is a limited liability company that was organized under the laws of the state of Arizona in November 2010. Barcelona Advisors has not been registered by the Commission as a securities salesman or dealer.

7 7. USA Barcelona Hotel Land Company I, LLC ("Barcelona Land Company") is a
8 limited liability company that was organized under the laws of the state of Arizona in January 2014.
9 Barcelona Land Company has not been registered by the Commission as a securities salesman or
10 dealer.

8. Since October 2012, Janet B. Simmons has been the spouse of George T. Simmons
 (Janet B. Simmons may be referred to as "Respondent Spouse"). Respondent Spouse is joined in
 this action under A.R.S. § 44-2031(C) solely for purposes of determining the liability of her marital
 community.

9. Since October 2012, Simmons has been acting for his own benefit and for the benefit
or in furtherance of his marital community.

17 10. Harkins, Kerrigan, Simmons, Orr, Barcelona Advisors, and Barcelona Land
18 Company may be referred to as "Respondents."

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III.

FACTS

11. Since October 2012, Harkins has been the president of Barcelona Advisors. As
president, Harkins has had "complete authority and exclusive control to conduct any business on
behalf of the Company in the sole and absolute discretion of the President" except for an
enumerated list of "Major Decisions" which require approval by a majority of four "Executive
Members," one of whom is Harkins.

1 12. From October 2012 to at least August 2014, Kerrigan, Simmons, and Orr were 2 Executive Members of Barcelona Advisors. A majority of the Executive Members must approve 3 Barcelona Advisors' "Major Decisions," including decisions to incur liability for borrowed money, 4 issue any note, admit new company members, increase the number of membership units, create a 5 new class of membership units, or adopt or modify a budget.

6 13. Barcelona Advisors' non-executive members cannot take part in the control of 7 management of the company's business except to require majority-in-interest approval for actions 8 that would materially diminish their membership interests and to remove Executive Members for 9 cause by a majority-in-interest vote. As a result of the members' limited voting rights, the 10 Executive Members have control of the company through their exclusive power to approve all 11 "Major Decisions."

12 14. Since January 2014, Harkins has been the president of Barcelona Land Company. As 13 president, Harkins has the power to oversee the day-to-day activities of the company and make all 14 decisions other than an enumerated list of "Major Decisions" that require approval by the 15 company's manager, which is USA Barcelona Hotel Holding Company, LLC. From at least April 16 2014 to at least August 2014, Harkins was the president of USA Barcelona Hotel Holding 17 Company, LLC.

18 15. From at least April 2014 to at least August 2014, Simmons was the executive vice 19 president of Barcelona Land Company and the executive vice president of Barcelona Land 20 Company's manager. As an officer of Barcelona Land Company, Simmons had the power to 21 perform normal business functions and otherwise operate and manage the company's business, to 22 keep all books, accounts, and other records of the company, to enforce obligations of third parties 23 to the company, pay all debts and other obligations of the company, and to execute agreements in 24 connection with the company's assets.

25 16. Barcelona Land Company's members cannot take part in the control of management
26 of the company's business except to require majority-in-interest approval for actions that would

materially diminish their economic rights and to remove the manager for cause by a majority-in interest vote. As a result of the members' limited voting rights, the manager has control of the
 company through its exclusive right to approve all "Major Decisions."

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OCTOBER 2012 OFFERING

5 17. From at least October 26, 2012 until at least November 25, 2013, Harkins and 6 Barcelona Advisors offered and sold promissory notes issued by Barcelona Advisors and 7 investment contracts in the form of membership interests in Barcelona Advisors within and from 8 Arizona (collectively the "October 2012 Offering").

9 18. Since at least October 2, 2013, Kerrigan offered or sold the October 2012 Offering
10 within or from Arizona.

11 19. Since October 2012, Barcelona Advisors provided at least four offerees with a
12 private placement memorandum describing the October 2012 Offering ("October 2012 PPM").

20. The October 2012 PPM offered combinations of promissory notes and membership
interests in Barcelona Advisors with a total offering of \$1,000,000. The October 2012 PPM offered
12% annual interest on the notes, paid quarterly, and a maturity date of December 31, 2014, with a
6% bonus payment at the end of 2013 and a 12% bonus payment at the end of 2014. The October
2012 PPM stated that members would receive annual distributions.

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21. At least eight investors invested at least \$720,000 in the October 2012 Offering.

19 22. To date, investors in the October 2012 Offering have received a return of \$90,251 in
20 interest payments, but none have received a refund of their principal investments.

21 23. Barcelona Advisors' stated business plan during the October 2012 Offering was to
22 be a real estate investment trust and to act as the advisor to a series of private funds that would
23 raise capital to acquire apartments and hotels.

24 24. At least four of the investors in the October 2012 Offering learned about the
25 offering from Kerrigan, who was a financial advisor to at least three of them. One of these
26 investors paid for his investment with funds from a stock account that Kerrigan managed for him.

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Kerrigan gave the October 2012 PPM to at least one of these investors and gave promotional
 documents to another. Kerrigan told one of these investors in approximately May 2013 that money
 would be "rolling in" from the October 2012 Offering.

4 25. At least six of the investors in the October 2012 Offering were Kerrigan's clients 5 through the registered securities dealer that employed him.

6 26. Harkins provided one of the investors in the October 2012 Offering with company
7 brochures and newsletters, and in approximately May 2013 he told the investor that the investment
8 would be good as long as the economy was stable.

9 27. Barcelona Advisors issued to investors in the October 2012 Offering promissory 10 notes containing the same terms with respect to interest, maturity date, and bonus payments, and it 11 issued subscription agreements reflecting membership interests in Barcelona Advisors.

12 28. Harkins accepted and signed all of the subscription agreements for the October 2012
13 Offering and signed at least three of the notes for the October 2012 Offering.

14 29. The October 2012 PPM stated that, "[Harkins] has been involved in the real estate 15 industry ... over the period 2002 through mid-2009 in the creation and executive management of 16 Arizona Village Communities Operating Company, Inc. ('AVC'), a land acquisition and 17 investment company."

30. The October 2012 PPM failed to disclose that the Arizona Village Communities
venture failed, that three companies controlled by Harkins that were related to the venture filed for
Chapter 11 bankruptcy, and that the Arizona State Land Department cancelled the acquisition of
the land for the venture for nonpayment.

31. The October 2012 PPM also stated that, "The day-to-day business affairs of the
Company shall be managed exclusively by its President. Richard Harkins is appointed ... for an
initial term as President...."

32. The October 2012 PPM failed to disclose that Harkins, the president, was also
closely assisted by Paul Meka ("Meka"), who worked for the company, maintained the company's

records, and prepared financial projections. Since June 19, 2006, Meka has been subject to a
Maricopa Superior Court judgment permanently enjoining him from violating the Arizona
Securities Act and ordering him to pay \$81,000 in disgorgement to investors. Meka was also a
felon convicted of misprision of a felony in November 2010 due to his role in an investment fraud
scheme in which Meka was paid to "rubber stamp" documents that his superiors used to defraud
investors.

7 33. The October 2012 PPM included a description of Kerrigan, an Executive Member 8 of Barcelona Advisors who had a vote in the approval of all Barcelona Advisors "Major 9 Decisions." The October 2012 PPM stated that, "Mr. Kerrigan is the President and sole shareholder 10 of Personal Wealth Management Group, Inc [sic] and the Sole Managing Partner of Wealth Legacy 11 Consultants, LLC. ... For the past (45) years [Kerrigan] has been active in the financial services 12 industry both as a provider of financial services to private clients and through ownership and 13 management of several privately held companies both in manufacturing and service distribution."

14 34. The October 2012 PPM failed to disclose that National Bank of Arizona was
15 awarded over \$76,000 in judgments against Kerrigan in 2010 for failure to repay a line of credit
16 debt.

35. Barcelona Advisors failed to disclose to at least one investor who invested after
September 2013 that Barcelona Advisors had "shelved" its business plan in September 2013 and
was in search of a new business plan.

36. The October 2012 PPM stated that after using \$50,000 of the October 2012 Offering
proceeds to reimburse management for the time and expenses of organizing the company and after
using \$30,000 of the October 2012 Offering proceeds to pay expenses related to the offering, "...
all other Proceeds will be used by the Company to pursue the business plan outlined in this
Memorandum."

37. Barcelona Advisors failed to disclose to at least one investor who invested after
October 1, 2013 that on that date, Barcelona Advisors issued a \$70,000 promissory note to

Kerrigan promising that, "Principal and any earned and unpaid interest shall be paid from proceeds
 received by [Barcelona Advisors] from new investors in the ... [October 2012] Offering."

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<u>R.E. AND M.E. OFFERINGS</u>

38. After investing twice in the October 2012 Offering, married investors R.E. and M.E. made four more investments under different terms in Barcelona Advisors' notes and rights to purchase investment contracts in the form of limited liability company membership interests (collectively, the "R.E. and M.E. Offerings").

39. On December 30, 2013, Barcelona Advisors offered and sold to R.E. and M.E. a
promissory note issued by Barcelona Advisors and rights to purchase membership interests in
Barcelona Advisors (collectively, the "December 30, 2013 Investment"). The December 30, 2013
Investment offered 12% annual interest on the note, a maturity date of March 31, 2014, and rights
to purchase membership interests in Barcelona Advisors at an unspecified price.

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40. Investors R.E. and M.E. invested \$125,000 in the December 30, 2013 Investment.

4 41. On February 28, 2014, Barcelona Advisors offered and sold to R.E. and M.E. a
promissory note issued by Barcelona Advisors and rights to purchase investment contracts in the
form of limited liability company membership interests in Barcelona Advisors (collectively, the
"February 28, 2014 Investment"). The February 28, 2014 Investment offered 12% annual interest
on the note, a maturity date of May 31, 2014, and rights to purchase membership interests in
Barcelona Advisors at an unspecified price.

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42. Investors R.E. and M.E. invested \$125,000 in the February 28, 2014 Investment.

Investors R.E. and M.E. invested \$15,000 in the July 14, 2014 Investment.

43. On July 14, 2014, Barcelona Advisors offered and sold to R.E. and M.E. a
promissory note issued by Barcelona Advisors ("July 14, 2014 Investment"). The July 14, 2014
Investment offered 8% annual interest on the note and a maturity date of October 14, 2014.

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45. On August 1, 2014, Barcelona Advisors offered and sold to R.E. and M.E. a 1 promissory note issued by Barcelona Advisors ("August 1, 2014 Investment"). The August 1, 2014 2 Investment offered 10% annual interest on the note and a maturity date of August 15, 2014. 3 46. Investors R.E. and M.E. invested \$15,000 in the August 1, 2014 Investment. 4 47. To date, investors R.E. and M.E. have not received any interest payments or a 5 refund of their principal investment in the December 30, 2013, February 28, 2014, July 14, 2014, 6 7 and August 1, 2014 Investments. 48. Investors R.E. and M.E. previously invested in the October 2012 Offering and 8 received an October 2012 PPM. Accordingly, the misstatements and failures to disclose in the 9 October 2012 PPM, as described above, were also made in connection with the ongoing 10 investments in the R.E. and M.E. Offerings. 11 JANUARY 2014 OFFERING 12 49. Since at least December 31, 2013, Harkins, Kerrigan, Simmons, Orr, and Barcelona 13 Advisors offered, and Harkins and Barcelona Advisors sold, promissory notes issued by Barcelona 14 15 Advisors within and from Arizona ("January 2014 Offering"). 50. At least two investors invested at least \$150,000 in the January 2014 Offering. 16 51. To date, investors in the January 2014 Offering have not received any interest 17 payments or a refund of their principal investments. 18 Barcelona Advisors' stated business plan during the January 2014 Offering was to 52. 19 20 be the advisor to a series of private funds that would raise capital to acquire hotels and "other qualified real estate properties." 21 53. On December 31, 2013, Harkins, Kerrigan, Simmons, Orr, and Barcelona Advisors 22 sent a letter to existing Barcelona Advisors investors explaining that to fund working capital 23 requirements Barcelona Advisors had released a new "\$1MM offering featuring 10% annual 24 25 interest for 2 years, with a 5% premium paid 12/31/2014 and a 10% premium paid 12/31/2015." Harkins, Kerrigan, Simmons, and Orr all signed this letter. 26

1 54. Barcelona Advisors provided at least one offeree with a private placement 2 memorandum dated January 1, 2014 ("January 2014 PPM"). The January 2014 PPM offered 3 promissory notes with a total offering of \$1,000,000. The January 2014 PPM offered 10% annual 4 interest on the notes, paid quarterly, and a maturity date of December 31, 2015, with a 5% bonus 5 payment at the end of 2014 and a 10% bonus payment at the end of 2015.

6 55. At least one of the investors in the January 2014 Offering was Kerrigan's client
7 through the registered securities dealer that employed him.

8 56. Investors in the January 2014 Offering were issued promissory notes containing the
9 same terms with respect to interest, maturity date, and bonus payments.

10 57. Harkins accepted and signed at least one of the subscription agreements and signed
11 at least one of the notes for the January 2014 Offering.

12 58. The January 2014 PPM failed to disclose that on December 31, 2013, Barcelona
13 Advisors failed to make interest payments due on the notes from its previous October 2012
14 Offering.

15 59. The January 2014 PPM stated that after using \$30,000 of the January 2014 Offering
16 proceeds to pay expenses related to the offering, "... all other Offering Proceeds will be used by
17 the Company to pursue the business plan outlined in this Memorandum."

18 60. The January 2014 PPM failed to disclose that Barcelona Advisors also intended to
19 use January 2014 Offering proceeds to make interest payments to investors from its October 2012
20 Offering.

61. The January 2014 PPM stated that, "We have an appropriate business model We
have appropriately planned for the Company's capital requirements. ... We have organized and
prepared to effectively raise the capital required"

62. The January 2014 PPM failed to disclose that the current business model was
Barcelona Advisors' "Plan B" after its first business model failed due to the inability to raise the
necessary capital for the first business model.

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1 63. The January 2014 PPM stated that, "[Harkins'] experiences include land acquisition, 2 development, financing and executive management involving over 675 individual hospitality and 3 multifamily properties." The January 2014 PPM also stated that, "Our management team has a 4 combined experience which we believe to be significant and uniquely qualified to meet our 5 business objectives."

6 64. The January 2014 PPM failed to disclose the failure of Harkins' previous venture, as
7 alleged in paragraph 30.

8 65. The January 2014 PPM also stated that, "The day-to-day business affairs of the 9 Company shall be managed exclusively by its President. Richard Harkins is appointed ... for an 10 initial term as President...."

11 66. The January 2014 PPM failed to disclose Meka's close assistance to Harkins, as
12 alleged in paragraph 32.

67. 13 The January 2014 PPM included a description of Kerrigan, an Executive Member of Barcelona Advisors who had a vote in the approval of all Barcelona Advisors "Major Decisions." 14 The January 2014 PPM stated that, "For the past 45 years, Mr. Kerrigan has been active in the 15 financial services industry both as a provider of financial services to private clients, and through 16 17 ownership and management of several privately held companies both in manufacturing and service 18 distribution." The January 2014 PPM also stated that, "Our management team has a combined 19 experience which we believe to be significant and uniquely qualified to meet our business objectives." 20

21 68. The January 2014 PPM failed to disclose the debt judgment against Kerrigan, as
22 alleged in paragraph 34.

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<u>MAY 2014 OFFERING</u>

69. From at least April 16, 2014 until at least June 11, 2014, Harkins and Barcelona
Land Company offered membership interests in Barcelona Land Company within and from Arizona
("May 2014 Offering").

70. Barcelona Land Company provided at least one offeree with a private placement
 memorandum dated May 5, 2014 ("May 2014 PPM"). The May 2014 PPM offered Barcelona Land
 Company membership interests with a total offering of \$10,000,000. The May 2014 PPM
 forecasted 214% returns over four years.

5 71. Barcelona Land Company's stated business was to complete the entitlement of land
6 parcels and sell the parcels to other entities that would build select service hotels on them.

72. 7 The May 2014 PPM referred to a specific major general contracting company 8 ("Contractor") and stated that, "Our Parent Company has reached agreement with [Contractor] to coordinate with us in the Entitlement work and handle all site development and construction 9 requirements of the New Build Affiliates. We feel this strategic alliance adds a great deal of quality 10 to both the Company's investment Offering and the future offerings of the New Build Affiliates. 11 [Contractor's] over 50 years of experience across a broad spectrum of major construction projects 12 and specifically numerous major hotels and resorts [sic] undertakings for both their own account 13 14 and as agents for others is a major benefit to our investors and our Company."

15 73. Contractor never reached any agreement with Barcelona Land Company's parent
16 company regarding entitlement work and site development.

17 74. The May 2014 PPM also stated that, "Mr. Harkins has over 40 years of background 18 in the real estate industry. His experiences include land acquisition, development, financing and 19 executive management involving over 675 individual hospitality and multifamily projects. ... Over 20 the period 2002 through mid-2009 Mr. Harkins was [involved] in the creation and executive 21 management of Arizona Village Communities Operating Company, Inc. ('AVC'), a land 22 development luxury community developer and real estate investment company, which ceased 23 operations in 2009."

24 75. The May 2014 PPM failed to disclose the failure of Harkins' previous venture, as
25 alleged in paragraph 30.

76. The May 2014 PPM also stated that Harkins was the president of USA Barcelona 1 Realty Advisors, LLC and that, "USA Barcelona Realty Advisors, LLC ... will act as Advisor to 2 3 the Company. Its management team has a combined experience which we believe to be significant and uniquely qualified to meet our business objectives." 4 77. The May 2014 PPM failed to disclose Meka's close assistance to Harkins, as alleged 5 in paragraph 32. 6 7 78. The May 2014 PPM also stated that, "Mr. Kerrigan advises on financial matters. ... For the past 45 years, Mr. Kerrigan has been active in the financial services industry both as a 8 9 provider of financial services to private clients, and through ownership and management of several privately held companies" 10 79. The May 2014 PPM failed to disclose the debt judgment against Kerrigan, as 11 alleged in paragraph 34. 12 13 JUNE 2014 OFFERING 80. From at least June 11, 2014 to June 16, 2014, Harkins and Barcelona Advisors 14 15 offered and sold a combination of promissory notes issued by Barcelona Advisors and investment contracts in the form of limited liability company membership interests in Barcelona Advisors 16 within and from Arizona (collectively the "June 2014 Offering"). 17 81. 18 At least one investor invested at least \$5,000 in the June 2014 Offering. 82. 19 To date, the investor in the June 2014 Offering has not received any interest payments or a refund of his principal investment. 20 21 83. Harkins sent at least thirteen offerees a letter dated June 11, 2014 ("June 2014 Offer 22 Letter") and signed by Harkins. The June 2014 Offer Letter offered promissory notes with a total 23 offering of \$150,000, 10% annual interest, a 3% bonus, and a ninety day maturity date. The June 2014 Offer Letter also offered membership interests in Barcelona Advisors based on the amount of 24 the promissory notes. 25 26

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84. At least one investor in the June 2014 Offering was issued a promissory note signed by Harkins containing the same terms with respect to interest, bonus interest, and maturity date.

85. All offerees of the June 2014 Offering had previously invested in the October 2012 Offering or the January 2014 Offering. Accordingly, the misstatements and failures to disclose in the October 2012 PPM and the January 2014 PPM, as described above, were also made in connection with the June 2014 Offering.

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HARKINS' INTENT TO MAKE NEW OFFERINGS

8 86. Harkins sent at least thirteen potential investors a letter dated April 21, 2015 ("April
9 2015 Letter"). The April 2015 Letter described investment contracts in the form of limited liability
10 company membership interests in NewCo with a total offering of \$500,000. The April 2015 Letter
11 also described 8% annual interest on the amount of the membership interest investment. The April
2015 Letter also described a second class of membership interests in NewCo that entitled investors
13 to a percentage of profits.

14 87. The April 2015 Letter described investment contracts, including limited liability
15 company membership interests, that are not registered with the Commission.

16 88. In the April 2015 Letter, Harkins stated, "NewCo will operate more like a Fund than
17 a real estate company. In fact, it may be a diversified fund that acquires interest in other funds and
18 in both real estate companies and single purpose entities."

19 89. Harkins also stated his intention to offer these unregistered securities: "Within the
20 next 30 days, I intend to present the Plan in its entirety to you. I will give you the right of first
21 opportunity to acquire Class B Units."

90. Harkins sent at least one potential investor an e-mail dated May 5, 2015 ("May 2015
E-mail"). The May 2015 E-mail offered unspecified "securities" in "The HourGlass Fund" with an
unspecified total offering amount. Harkins described the venture as an "Investment Fund ... that
invests in established real estate investment companies. The idea is to spread Hour Glass Fund

1 investments across 8 to 10 Funds each of which are invested in multiple real estate based 2 investments."

3 91. The securities described in the May 2015 E-mail are not registered with the
4 Commission.

5 92. In the May 2015 E-mail, Harkins indicated that he would be seeking investors,
6 stating, "As is always the case, the viability of this Plan falls on startup capital. This time around, I
7 have none to start it with so it all have [sic] to come from outsiders."

8 93. Harkins also stated his intention to offer these unregistered securities: "So, we're
9 close to putting the Plan out there. First to the Barcelona Advisors noteholders."

IV.

VIOLATION OF A.R.S. § 44-1991

(Fraud in Connection with the Offer or Sale of Securities)

13 94. In connection with the offer or sale of securities within or from Arizona, respondents 14 Harkins, Kerrigan, Barcelona Advisors, and Barcelona Land Company, directly or indirectly: (i) 15 employed a device, scheme, or artifice to defraud; (ii) made untrue statements of material fact or 16 omitted to state material facts that were necessary in order to make the statements made not 17 misleading in light of the circumstances under which they were made; or (iii) engaged in 18 transactions, practices, or courses of business that operated or would operate as a fraud or deceit 19 upon offerees and investors.

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95. Respondents' conduct includes, but is not limited to, the following:

Fraud related to October 2012 Offering, R.E. and M.E. Offerings,

January 2014 Offering, May 2014 Offering, and June 2014 Offering

a) Although they described Harkins' real estate industry experience and
credentials, Harkins, Kerrigan, Barcelona Advisors, and Barcelona Land Company failed to disclose
that Harkins' Arizona Village Communities real estate venture failed, that three companies
controlled by Harkins that were related to the venture filed for Chapter 11 bankruptcy, and that the

1 Arizona State Land Department cancelled the acquisition of the land for the venture for 2 nonpayment;

b) Although they described Harkins' role as president of Barcelona Advisors, 3 Harkins, Kerrigan, Barcelona Advisors, and Barcelona Land Company failed to disclose that Meka 4 5 closely assisted Harkins despite being subject to a permanent injunction against violating the Securities Act and despite having been convicted of misprision of a felony for his role in an 6 7 investment fraud scheme in which he helped his superiors defraud investors.

8 c) Although they described Kerrigan's financial services industry experience 9 and credentials, Harkins, Kerrigan, Barcelona Advisors, and Barcelona Land Company failed to disclose that National Bank of Arizona was awarded over \$76,000 in judgments against Kerrigan in 10 2010 for failure to repay a line of credit debt: 11

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Additional fraud related to October 2012 Offering

d) Harkins, Kerrigan, and Barcelona Advisors failed to disclose to three 13 investors who invested after September 2013 that Barcelona Advisors had "shelved" its business 14 15 plan in September 2013 and was in search of a new business plan;

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e) Harkins, Kerrigan, and Barcelona Advisors failed to disclose to three investors who invested after October 1, 2013 that on that date, Barcelona Advisors issued a \$70,000 17 promissory note to Kerrigan promising to pay him with their investment proceeds; 18

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Additional fraud related to January 2014 Offering and June 2014 Offering

f) 20 Harkins and Barcelona Advisors failed to disclose that on December 31, 21 2013 it had failed to make interest payments due on its October 2012 Offering notes;

22 Harkins and Barcelona Advisors failed to disclose that Barcelona Advisors g) 23 intended to use January 2014 Offering proceeds to make interest payments to investors in the October 2012 Offering; 24

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1	h) Harkins and Barcelona Advisors failed to disclose that Barcelona Advisors'
2	current business model was its "Plan B" after its first business model failed due to the inability to
3	raise the necessary capital for the first business model;
4	Additional fraud related to May 2014 Offering
5	i) Harkins and Barcelona Land Company misrepresented that USA Barcelona
6	Realty Holding Company, LLC had reached an agreement with a major general contracting
7	company regarding land entitlement work, site development, and construction when, in fact, no such
8	agreement had been reached;
9	96. This conduct violates A.R.S. § 44-1991.
10	V.
11	CONTROL PERSON LIABILITY PURSUANT TO A.R.S. § 44-1999
12	97. Respondents Harkins, Kerrigan, Simmons, and Orr directly or indirectly controlled
13	Barcelona Advisors within the meaning of A.R.S. § 44-1999. Therefore, Harkins, Kerrigan,
14	Simmons, and Orr are jointly and severally liable under A.R.S. § 44-1999 to the same extent as
15	Barcelona Advisors for its violations of A.R.S. § 44-1991.
16	98. Respondents Harkins and Simmons directly or indirectly controlled Barcelona Land
17	Company within the meaning of A.R.S. § 44-1999. Therefore, Harkins and Simmons are jointly and
18	severally liable under A.R.S. § 44-1999 to the same extent as Barcelona Land Company for its
19	violations of A.R.S. § 44-1991.
20	VI.
21	REMEDIES PURSUANT TO A.R.S. § 44-1962
22	(Denial, Revocation, or Suspension of salesman registration; Restitution, Penalties, or other
23	Affirmative Action)
24	1. Respondent Kerrigan's conduct is grounds to revoke respondent Kerrigan's
25	registration as a securities salesman with the Commission pursuant to A.R.S. §44-1962.
26	Specifically, Respondent has:
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	Docket No. S-20938A-15-0308	
1	a) Violated A.R.S. §44-1962(A)(2) by fraud in connection with the offer or sale	
2	of securities, contrary to A.R.S. § 44-1991; and	
3	b) Violated A.R.S. §44-1962(A)(10) by engaging in dishonest or unethical	
4	practices in the securities industry, as defined by R14-4-130(A), by:	
5	i) employing, in connection with the sale of a security, a manipulative	
6	or deceptive device or contrivance, contrary to R14-4-130(A)(14); and	
7	ii) while registered as a salesman, effectuating securities transactions	
8	which have not been recorded on the records of the dealer with whom Kerrigan was registered at the	
9	time of the transactions, contrary to R14-4-130(A)(17).	
10	2. Respondent's conduct is grounds to assess restitution, penalties, and/or take	
11	appropriate affirmative action pursuant to A.R.S. § 44-1962.	
12	VII.	
	TEMPORARY ORDER	
13	TEMPORARY ORDER	
13 14	TEMPORARY ORDER Cease and Desist from Violating the Securities Act	
14	Cease and Desist from Violating the Securities Act	
14 15	<u>Cease and Desist from Violating the Securities Act</u> THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015	
14 15 16	<u>Cease and Desist from Violating the Securities Act</u> THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not	
14 15 16 17	Cease and Desist from Violating the Securities Act THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not registered with the Commission, and because the Commission has determined that the public	
14 15 16 17 18 19	Cease and Desist from Violating the Securities Act THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not registered with the Commission, and because the Commission has determined that the public welfare requires immediate action,	
14 15 16 17 18 19 20	Cease and Desist from Violating the Securities Act THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not registered with the Commission, and because the Commission has determined that the public welfare requires immediate action, IT IS ORDERED, pursuant to A.R.S. § 44-2032(1) and A.A.C. R14-4-307, that Harkins, his	
 14 15 16 17 18 19 20 21 	Cease and Desist from Violating the Securities Act THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not registered with the Commission, and because the Commission has determined that the public welfare requires immediate action, IT IS ORDERED, pursuant to A.R.S. § 44-2032(1) and A.A.C. R14-4-307, that Harkins, his agents, servants, employees, successors, assigns, and those persons in active concert or participation	
 14 15 16 17 18 19 20 21 22 	Cease and Desist from Violating the Securities Act THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not registered with the Commission, and because the Commission has determined that the public welfare requires immediate action, IT IS ORDERED, pursuant to A.R.S. § 44-2032(1) and A.A.C. R14-4-307, that Harkins, his agents, servants, employees, successors, assigns, and those persons in active concert or participation with him CEASE AND DESIST from any violations of the Securities Act.	
 14 15 16 17 18 19 20 21 22 23 	Cease and Desist from Violating the Securities Act THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not registered with the Commission, and because the Commission has determined that the public welfare requires immediate action, IT IS ORDERED, pursuant to A.R.S. § 44-2032(1) and A.A.C. R14-4-307, that Harkins, his agents, servants, employees, successors, assigns, and those persons in active concert or participation with him CEASE AND DESIST from any violations of the Securities Act. IT IS FURTHER ORDERED that this Temporary Order to Cease and Desist shall remain in	
14 15 16 17 18	Cease and Desist from Violating the Securities Act THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not registered with the Commission, and because the Commission has determined that the public welfare requires immediate action, IT IS ORDERED, pursuant to A.R.S. § 44-2032(1) and A.A.C. R14-4-307, that Harkins, his agents, servants, employees, successors, assigns, and those persons in active concert or participation with him CEASE AND DESIST from any violations of the Securities Act. IT IS FURTHER ORDERED that this Temporary Order to Cease and Desist shall remain in effect for 180 days unless sooner vacated, modified, or made permanent by the Commission.	
 14 15 16 17 18 19 20 21 22 23 24 	Cease and Desist from Violating the Securities Act THEREFORE, based on the above allegations of Harkins' stated intent in the April 2015 Letter and May 2015 E-mail to offer and sell investment contracts and other securities that are not registered with the Commission, and because the Commission has determined that the public welfare requires immediate action, IT IS ORDERED, pursuant to A.R.S. § 44-2032(1) and A.A.C. R14-4-307, that Harkins, his agents, servants, employees, successors, assigns, and those persons in active concert or participation with him CEASE AND DESIST from any violations of the Securities Act. IT IS FURTHER ORDERED that this Temporary Order to Cease and Desist shall remain in effect for 180 days unless sooner vacated, modified, or made permanent by the Commission. IT IS FURTHER ORDERED that if a request for hearing is made, this Temporary Order	

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	Docket No. S-20938A-15-0308
1	IT IS FURTHER ORDERED that this Order shall be effective immediately.
2	VIII.
3	REQUESTED RELIEF
4	The Division requests that the Commission grant the following relief:
5	1. Order Respondents to permanently cease and desist from violating the Securities
6	Act, pursuant to A.R.S. § 44-2032 and A.R.S. § 44-1962;
7	2. Order Respondents to take affirmative action to correct the conditions resulting from
8	Respondents' acts, practices, or transactions, including a requirement to make restitution pursuant to
9	A.R.S. § 44-2032 and A.R.S. § 44-1962;
10	3. Order Respondents to pay the state of Arizona administrative penalties of up to five
11	thousand dollars (\$5,000) for each violation of the Securities Act, pursuant to A.R.S. § 44-2036;
12	4. Order the revocation or suspension of respondent Kerrigan's registration as a
13	securities salesman pursuant to A.R.S. § 44-1962;
14	5. Order that the marital community of Simmons and Respondent Spouse is subject to
15	any order of restitution, rescission, administrative penalties, or other appropriate affirmative action
16	pursuant to A.R.S. § 25-215; and
17	6. Order any other relief that the Commission deems appropriate.
18	IX.
19	HEARING OPPORTUNITY
20	Each respondent, including Respondent Spouse, may request a hearing pursuant to A.R.S.
21	§ 44-1972 and A.A.C. Rule 14-4-307. If a Respondent or Respondent Spouse requests a
22	hearing, the requesting respondent must also answer this Temporary Order and Notice. A
23	request for hearing must be in writing and received by the Commission within 20 days after service
24	of this Temporary Order and Notice. The requesting respondent must deliver or mail the request for
25	hearing to Docket Control, Arizona Corporation Commission, 1200 West Washington, Phoenix,
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Arizona 85007. Filing instructions may be obtained from Docket Control by calling (602) 542-3477
 or on the Commission's Internet web site at www.azcc.gov/divisions/hearings/docket.asp.

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If a request for hearing is timely made, the Commission shall schedule a hearing to begin 10 to 30 days from the receipt of the request unless otherwise provided by law, stipulated by the parties, or ordered by the Commission. Unless otherwise ordered by the Commission, this Temporary Order shall remain effective from the date a hearing is requested until a decision is entered. After a hearing, the Commission may vacate, modify, or make permanent this Temporary Order, with written findings of fact and conclusions of law. A permanent Order may include ordering restitution, assessing administrative penalties, or other action.

10 If a request for hearing is not timely made, the Division will request that the Commission 11 make permanent this Temporary Order, with written findings of fact and conclusions of law, which 12 may include ordering restitution, assessing administrative penalties, or other relief.

Persons with a disability may request a reasonable accommodation such as a sign language
interpreter, as well as request this document in an alternative format, by contacting Shaylin A.
Bernal, ADA Coordinator, voice phone number 602/542-3931, e-mail <u>sabernal@azcc.gov</u>.
Requests should be made as early as possible to allow time to arrange the accommodation.

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ANSWER REQUIREMENT

Pursuant to A.A.C. R14-4-305, if a Respondent or Respondent Spouse requests a hearing,
the requesting respondent must deliver or mail an Answer to this Temporary Order and Notice to
Docket Control, Arizona Corporation Commission, 1200 W. Washington, Phoenix, Arizona
85007, within 30 calendar days after the date of service of this Temporary Order and Notice. Filing
instructions may be obtained from Docket Control by calling (602) 542-3477 or on the
Commission's Internet web site at www.azcc.gov/divisions/hearings/docket.asp.

Additionally, the answering respondent must serve the Answer upon the Division. Pursuant to A.A.C. R14-4-303, service upon the Division may be made by mailing or by hand-delivering a copy of the Answer to the Division at 1300 West Washington, 3rd Floor, Phoenix, Arizona, 85007,
 addressed to Paul Kitchin.

The Answer shall contain an admission or denial of each allegation in this Temporary Order and Notice and the original signature of the answering respondent or the respondent's attorney. A statement of a lack of sufficient knowledge or information shall be considered a denial of an allegation. An allegation not denied shall be considered admitted.

When the answering respondent intends in good faith to deny only a part or a qualification
of an allegation, the respondent shall specify that part or qualification of the allegation and shall
admit the remainder. Respondent waives any affirmative defense not raised in the Answer.

10 The officer presiding over the hearing may grant relief from the requirement to file an 11 Answer for good cause shown.

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BY ORDER OF THE ARIZONA CORPORATION COMMISSION, this 2 day of 4 - 3 + 2, 2015.

Director of Securities