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1	THE MATTER OF THE APPLICATION OF	Docket No. SW-20445A-12-0310
2	GLOBAL WATER-PALO VERDE UTILITIES COMPANY FOR THE ESTABLISHMENT OF	
3	JUST AND REASONABLE RATES AND	
J	CHARGES FOR UTILITY SERVICE	
4	DESIGNED TO REALIZE A REASONABLE	
5	RATE OF RETURN ON THE FAIR VALUE OF ITS PROPERTY THROUGHOUT THE	
	STATE OF ARIZONA	
6	THE MATTER OF THE APPLICATION OF	Docket No. W-03720A-12-0311
7	WATER UTILITY OF NORTHERN	
8	SCOTTSDALE, INC. FOR A RATE	
0	INCREASE	
9	THE MATTER OF THE APPLICATION OF	Docket No. W-02450A-12-0312
10	WATER UTILITY OF GREATER TONOPAH FOR THE ESTABLISHMENT OF JUST AND	
	REASONABLE RATES AND CHARGES FOR	
11	UTILITY SERVICE DESIGNED TO REALIZE	
12	A REASONABLE RATE OF RETURN ON	
	THE FAIR VALUE OF ITS PROPERTY	
13	THROUGHOUT THE STATE OF ARIZONA	
14	THE MATTER OF THE APPLICATION OF	Docket No. W-02451A-12-0313
1 ~	VALENCIA WATER COMPANY – GREATER	
15	BUCKEYE DIVISION FOR THE ESTABLISHMENT OF JUST AND	
16	REASONABLE RATES AND CHARGES FOR	
17	UTILITY SERVICE DESIGNED TO REALIZE	
1/	A REASONABLE RATE OF RETURN ON	
18	THE FAIR VALUE OF ITS PROPERTY	
19	THROUGHOUT THE STATE OF ARIZONA	Darley Nr. 304464 12 0214
	THE MATTER OF THE APPLICATION OF GLOBAL WATER-SANTA CRUZ WATER	Docket No. W-20446A-12-0314
20	COMPANY FOR THE ESTABLISHMENT OF	
21	JUST AND REASONABLE RATES AND	
22	CHARGES FOR UTILITY SERVICE	
22	DESIGNED TO REALIZE A REASONABLE	
23	RATE OF RETURN ON THE FAIR VALUE	
24	OF ITS PROPERTY THROUGHOUT THE STATE OF ARIZONA	
	STATE OF ARIZONA	J
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THE MATTER OF THE APPLICATION OF WILLOW VALLEY WATER COMPANY FOR THE ESTABLISHMENT OF JUST AND REASONABLE RATES AND CHARGES FOR UTILITY SERVICE DESIGNED TO REALIZE A REASONABLE RATE OF RETURN ON THE FAIR VALUE OF ITS PROPERTY THROUGHOUT THE STATE OF ARIZONA

Docket No. W-01732A-12-0315

The testimony of Pam Hilliard in support of the settlement agreement filed on August 21, 2013 contained an error in the settlement agreement price for effluent/non-potable water (\$1.89 per 1000 gallons). The attached amended testimony is submitted to correct the settlement price to \$1.6380 per 1000 gallons.

RESPECTFULLY SUBMITTED this 22nd day of August, 2013.

RYLEY CARLOCK & APPLEWHITE

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1	ORIGINAL and 13 copies of the foregoing filed this 22 nd day of August, 2013, with:	
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4	Phoenix, Arizona 85007	
5	COPY of the foregoing mailed this 22 nd day of August, 2013, to:	
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ATTACHMENT

BEFORE THE ARIZONA CORPORATION COMMISSION

2	COMMISSIONERS	
3	BOB STUMP, Chairman GARY PIERCE	
4	BRENDA BURNS BOB BURNS	
5	SUSAN BITTER SMITH	
6	THE MATTER OF THE APPLICATION OF	Docket No. W-01212A-12-0309
7	VALENCIA WATER COMPANY – TOWN DIVISION FOR THE ESTABLISHMENT OF	
8	JUST AND REASONABLE RATES AND CHARGES FOR UTILITY SERVICE	TECTINACNIX
9	DESIGNED TO REALIZE A REASONABLE	TESTIMONY OF
10	RATE OF RETURN ON THE FAIR VALUE OF ITS PROPERTY THROUGHOUT THE	PAMELA HILLIARD (AMENDED)
11	STATE OF ARIZONA THE MATTER OF THE APPLICATION OF	Docket No. SW-20445A-12-0310
12	GLOBAL WATER-PALO VERDE UTILITIES	Docket No. 5 W -20445A-12-0510
13	COMPANY FOR THE ESTABLISHMENT OF JUST AND REASONABLE RATES AND	
14	CHARGES FOR UTILITY SERVICE	
15	DESIGNED TO REALIZE A REASONABLE RATE OF RETURN ON THE FAIR VALUE	
16	OF ITS PROPERTY THROUGHOUT THE STATE OF ARIZONA	
17	THE MATTER OF THE APPLICATION OF	Docket No. W-03720A-12-0311
18	WATER UTILITY OF NORTHERN SCOTTSDALE, INC. FOR A RATE	
19	INCREASE THE MATTER OF THE APPLICATION OF	Docket No. W-02450A-12-0312
20	WATER UTILITY OF GREATER TONOPAH	Docket No. W-0245071-12-0512
21	FOR THE ESTABLISHMENT OF JUST AND REASONABLE RATES AND CHARGES FOR	
22	UTILITY SERVICE DESIGNED TO REALIZE A REASONABLE RATE OF RETURN ON	
23	THE FAIR VALUE OF ITS PROPERTY	
24	THROUGHOUT THE STATE OF ARIZONA	

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1 2 3	THE MATTER OF THE APPLICATION OF VALENCIA WATER COMPANY – GREATER BUCKEYE DIVISION FOR THE ESTABLISHMENT OF JUST AND REASONABLE RATES AND CHARGES FOR	Docket No. W-02451A-12-0313
4	UTILITY SERVICE DESIGNED TO REALIZE	
5	A REASONABLE RATE OF RETURN ON	
i	THE FAIR VALUE OF ITS PROPERTY THROUGHOUT THE STATE OF ARIZONA	
6	THE MATTER OF THE APPLICATION OF	Docket No. W-20446A-12-0314
7	GLOBAL WATER-SANTA CRUZ WATER	
8	COMPANY FOR THE ESTABLISHMENT OF	
9	JUST AND REASONABLE RATES AND CHARGES FOR UTILITY SERVICE	
	DESIGNED TO REALIZE A REASONABLE	
10	RATE OF RETURN ON THE FAIR VALUE	
11	OF ITS PROPERTY THROUGHOUT THE STATE OF ARIZONA	
12	THE MATTER OF THE APPLICATION OF	Docket No. W-01732A-12-0315
	WILLOW VALLEY WATER COMPANY FOR	
13	THE ESTABLISHMENT OF JUST AND	
14	REASONABLE RATES AND CHARGES FOR UTILITY SERVICE DESIGNED TO REALIZE	
15	A REASONABLE RATE OF RETURN ON	
16	THE FAIR VALUE OF ITS PROPERTY	
16	THROUGHOUT THE STATE OF ARIZONA	
17	Testimony	
18	of	
19	Pamela Hilliard	
	(Amende	ed)
20	August 22,	2013
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Executive Summary

Pamela Hilliard is the Director of Operations for Tempe/Tucson at AAM, LLC, a professional community association management company. Ms. Hilliard is in charge of community managers for eight homeowners associations in the Maricopa area. She has helped the group of 14 homeowners associations participate in this case in an organized manner by helping the group hire an attorney and facilitating communications.

Ms. Hilliard testifies as to the benefits of the August 13, 2013 settlement agreement to the homeowners associations in Maricopa, and the importance of considering residential rates in conjunction with the rates paid by homeowners associations that affect residents through assessments. She testifies regarding the associations that depend on potable water for outdoor landscaping, and estimates that the majority of Maricopa households are currently affected by the effluent and raw groundwater rates.

The settlement agreement's benefits include no rate increase in 2014 and then gradual and relatively small rate increases for residential customers. Rather that a large immediate increase in the effluent/non-potable groundwater rate to \$2.00 per 1000 gallons as was proposed, the settlement agreement proposes to gradually increase the effluent/non-potable groundwater to \$1.6380 per gallon over an 8-year period, with no increase the first year. The settlement agreement also resolves the treatment of ICFA funds, and phases in the rate impact of Global's sewer plant that is not currently used.

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- Q. Please state your name, position, business address, and telephone number.
- A. My name is Pamela Hilliard. I am a Director of Operations for Tempe/Tucson at AAM, LLC, a professional community association management company. My business address for the purposes of this case is 1600 W. Broadway Road, Suite 200, Tempe, Arizona 85282.
- Q. Have you previously testified before the Commission?

- A. Not as a witness in a hearing. I have given public comments in this case and the prior rate case.
- Q. What communities do you manage in the Maricopa area?
- A. I currently oversee all community managers for AAM, LLC in the Maricopa area, and directly manage the Rancho El Dorado Phase III Homeowners Association. AAM also manages the Alterra Homeowners Association, Cobblestone Farms Homeowners Association, Glennwilde Homeowners' Association, Homestead North Homeowners' Association, Province Community Association, Rancho Mirage Master Planned Community Homeowners Association, and Sorrento Community Master Association.
- Q. How have you been involved in this case?
- A. I have helped the group of 14 homeowners associations to participate in this case in an organized manner by helping the group to hire an attorney and by providing my time to communicate and facilitate. Through my involvement, I have become generally familiar with the issues in the rate cases.
- Q. Are there other homeowners associations in the Maricopa area that are not part of the 14 that have intervened in this case?
- A. Yes, there are other associations that did not intervene in this case.
- Q. What is the purpose of your testimony?
- A. The purpose of my testimony is to describe my understanding of the benefits of the settlement agreement terms as they apply to homeowners associations in Maricopa.

Q. What is the nature of the homeowners associations' interests in this case?

A. The homeowners associations within the City of Maricopa own or manage land and community facilities within their respective communities. The homeowners association facilities are served with water, sewer, and some also purchase effluent and/or raw groundwater from Global Water-Santa Cruz Water Company and Global Water-Palo Verde Utilities Company (together, "Global Water"). As water and sewer customers, the homeowners associations are interested in the water and sewer rates applicable to the homeowners association facilities as those rates are operational expenses. The primary concern is water costs due to the volume of water used for outdoor landscape maintenance. Some associations rely on potable water for outdoor uses, and others rely on raw groundwater, effluent, or a combination of both. The outdoor water expense is a significant portion of the homeowners associations' operational budgets.

In addition to the homeowners associations' interest in monitoring their own water and sewer costs, the homeowners associations are also interested in monitoring costs of water and sewer service to their members, who consist of residential users within the communities. Residential users must pay their own water and sewer bill, but are also required to pay indirectly for the homeowners associations' bills through member dues and assessments. Homeowners associations are funded by homeowners. It is important that the overall water and sewer rate burden is fair to residents.

Q. How many associations purchase potable water for outdoor landscaping?

A. I know that Acacia Crossings Homeowners Association, Alterra Homeowners Association, Desert Cedars Homeowners Association, Desert Passage Community Association, Palo Brea Homeowners Association, Inc., Santa Rosa Ranches, Senita Community Association, Rancho El Dorado currently use potable water.

Q. How many associations purchase effluent or raw groundwater from Global Water?

- A. I am aware that the following communities that use effluent, raw groundwater, or a combination of the two sources provided by Global Water: Villages at Rancho El Dorado (1938 lots), Rancho El Dorado Phase III (2283 lots), Cobblestone (891 lots), Glennwilde (1948 lots), Homestead North (2295 lots), Maricopa Meadows (1626 lots), Rancho Mirage (977 lots), Sorrento (2127 lots), and Province (2150 lots). I understand that Tortosa (3526 lots) will use effluent soon too. I should clarify, too, that these communities use effluent when effluent is available. It is my understanding that Global Water delivers raw groundwater to effluent customers during peak use times when there is not enough effluent to satisfy all the demand.
- Q. How many households are represented by the communities that use effluent or raw groundwater?
- A. It is difficult to obtain exact numbers of households for all these communities as some are in the process of being built out. I gathered some numbers and estimate roughly that there are already a minimum of 10,000 houses already built in these subdivisions.
- Q. Do you know how many households there are in the City of Maricopa?
- A. The population of the City of Maricopa was 43,482 according to the 2010 Census. The Census also indicated there were an average of 2.68 persons per household in Pinal County. Using these numbers, there are approximately 16,225 households in Maricopa. So, currently, I estimate that more than half of the households in Maricopa pay the effluent or raw groundwater rate indirectly through their homeowners association dues, and this number will grow as these new communities are built out.
- Q. Are the 14 homeowners associations that intervened in this case parties to the settlement agreement?
- A. We are still in the process of voting. As of today, the following associations have joined the settlement agreement:

- Alterra Homeowners Association
- Cobblestone Farms Homeowners Association
- Desert Cedars Homeowners Association
- Homestead North Homeowners Association
- Maricopa Meadows Homeowners Association
- Province Community Homeowners Association
- Rancho El Dorado Homeowners Association
- Rancho El Dorado Phase III Homeowners Association
- Senita Community Association
- Sorrento Community Master Association
- Q. How does the settlement agreement benefit homeowners associations in the City of Maricopa?
- A. I am not an expert on rate issues by any means, so we have relied on the other parties' experts and testimony for the detailed rate calculations. In general, though, in evaluating the impact of the settlement agreement terms on homeowners associations, we looked at both the estimated impacts to the median residential customer with an eye toward affordability for residents and associations that rely on potable water, and we also looked at the effluent and raw groundwater rates to determine if we thought the amounts and timing are fair.

Although no one is excited about another rate increase, the amounts seem fair to both groups in light of the other benefits to which Global Water agreed in the settlement agreement. The rate increases for potable customers should be relatively small and

gradual as long as their usage amount does not change substantially. Global's initial proposal for effluent and non-potable groundwater rates was to immediately increase them by over 250%, from the current rate to \$2.00 per 1000 gallons. This would have been an enormous burden for the majority of residents who live in the homeowners associations that rely on effluent or raw groundwater for outdoor landscaping. The settlement agreement addresses this concern by raising the effluent rate more gradually from the current rate to \$1.6380 per 1000 gallons over a period of 8 years.

Although we would have liked to have had a lower overall increase for effluent and raw groundwater, we agreed to the proposed schedule with the understanding that the prices will be fixed and known for 8 years. One of the most important benefits is the certainty we will achieve in both residential and effluent/raw groundwater rates over the next 8 years. It is a benefit to the homeowners associations to know rate increases in advance so that we can plan our budgets, and, if needed after considering all other budget factors or alternative options, raise assessments gradually. It is helpful that there will be no rate increase in 2014. This will allow more time for planning.

Another benefit we see is the resolution of the dispute regarding the treatment of Global Water's Infrastructure Coordination and Financing Agreement ("ICFA") funds in a manner that will provide certainty and negotiated protections to homeowners and the associations regarding the effect those funds will have on rates going forward. This issue has been a point of disagreement for the two rate cases I have watched.

I also think it is helpful that the settlement agreement, at least for the next few years, phases in the rate impact of Global's sewer plant that is not currently used. I am told that otherwise we might have had a big spike in rates if use of that plant started in the next few years.

Q. Does this conclude your testimony?

A. Yes.