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In the matter of

KENNETH JOSEPH PLEIN, a married

KENNETH JOSEPH PLEIN and MARY

KATHRYN PLEIN (a.k.a. "MARY KAY PLEIN"), Co-Trustees of THE PLEIN

PLEIN ENTERPRISES INCORPORATED

Respondents.

(d.b.a. "TRI-STAR REALTY"), an Arizona)

KAY PLEIN"), a married woman,

FAMILY TRUST U/T/A dated

DECEMBER 1, 1993,

corporation.

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25 26 BEFORE THE ARIZONA CORPORATION COMMISSION
Anzona Corporation Commission

DOCKETED **COMMISSIONERS**

MAR 2 1 2011

GARY PIERCE, Chairman **BOB STUMP** DOCKETED BY SANDRA D. KENNEDY **PAUL NEWMAN BRENDA BURNS**

72238 DECISION NO. MARY KATHRYN PLEIN (a.k.a. "MARY

DOCKET NO. S-20774A-10-0494

ORDER TO CEASE AND DESIST, ORDER FOR RESTITUTION, ORDER FOR ADMINISTRATIVE PENALTIES AND **CONSENT TO SAME BY:**

RESPONDENT KENNETH JOSEPH PLEIN

RESPONDENT MARY KATHRYN PLEIN

RESPONDENTS KENNETH JOSEPH PLEIN and MARY KATHRYN PLEIN, Co-Trustees of THE PLEIN FAMILY TRUST U/T/A dated **DECEMBER 1, 1993**

RESPONDENT PLEIN ENTERPRISES INCORPORATED

Respondents KENNETH JOSEPH PLEIN, MARY KATHRYN PLEIN (a.k.a. "MARY KAY PLEIN"), KENNETH JOSEPH PLEIN and MARY KATHRYN PLEIN (a.k.a. "MARY KAY PLEIN"), Co-Trustees of THE PLEIN FAMILY TRUST U/T/A dated DECEMBER 1, 1993, and PLEIN ENTERPRISES INCORPORATED (d.b.a. "TRI-STAR REALTY") ("Respondents"), elect to permanently waive any right to a hearing and appeal under Articles 11 and 12 of the Securities Act of Arizona, A.R.S. § 44-1801 et seq. ("Securities Act") with respect to this Order To Cease And Desist, Order For Restitution, Order for Administrative Penalties ("Order"), and Respondents' Consent To Entry Of Order. Respondents admit the jurisdiction of the Arizona Corporation Commission ("Commission"); admit only for purposes of this proceeding, and any other

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administrative or civil proceeding to which the Commission or its authorized agent is a party; and consent to the entry of this Order by the Commission.

I.

FINDINGS OF FACT

- 1. At all times relevant, Respondent KENNETH JOSEPH PLEIN ("KP") has been a married man and an Arizona resident. At all times relevant, KP issued, offered and sold the investments discussed below within and from Arizona in his individual capacity, and on behalf of Respondents: (a) THE PLEIN FAMILY TRUST U/T/A dated DECEMBER 1, 1993 (the "TRUST") as its Co-Trustee and investment salesman; and (b) PLEIN ENTERPRISES INCORPORATED (d.b.a. "TRI-STAR REALTY") ("PE") as its co-owner, president, director and investment salesman. In these capacities, KP promoted, controlled and bore responsibility for PE's business and financial affairs, and its investor solicitation activities. At all times relevant, KP was a real estate broker licensed by the Arizona Department of Real Estate ("Arizona DRE"), #BR006126000 (the "License"). On or about October 1, 2010, KP's License was cancelled by the Arizona DRE. KP has not been registered by the Commission as a securities salesman or dealer.
- 2. At all times relevant, Respondent MARY KATHRYN PLEIN (a.k.a. "MARY KAY PLEIN") ("MP") has been a married woman and an Arizona resident. At all times relevant, MP issued, offered and sold the investments discussed below within and from Arizona in her individual capacity, and on behalf of: (a) the TRUST as its Co-Trustee and/or investment salesman; and (b) PE as its co-owner, secretary, treasurer, director and/or investment salesman. In these capacities, MP promoted, controlled and bore responsibility for PE's business and financial affairs, and its investor solicitation activities. MP has not been registered by the Commission as a securities salesman or dealer.
- 3. The TRUST was formed by KP and MP under Arizona law on or about December 1, 1993. At all times relevant, the Trust issued the investments discussed below within and from Arizona. The TRUST has not been registered by the Commission as a securities dealer.

- 4. PE was formed as an Arizona corporation by KP and MP on May 7, 1985. ¹ At all times relevant, PE maintained its principal place of business in Sun City, Arizona, and it issued the investments discussed below within or from Arizona. PE has not been registered by the Commission as a securities dealer.
 - 5. KP, MP, the TRUST and PE may be referred to as "Respondent(s)."
- 6. At all times relevant, KP and MP were married to each other, and were acting for their own benefit and the benefit or in furtherance of their marital community.

A. Respondents' Real Estate Business

- 7. At all times relevant, Respondents represented to offerees and investors, both verbally and in writing, that Respondents are in the business of buying, leasing, remodeling, and reselling residential and commercial real estate and vacant land located in the greater Sun City, Arizona area (the "Real Estate").
- 8. From approximately May 1985 to June 2010, Respondents issued, offered and sold investments to the general public to raise capital to fund and operate Respondents' Real Estate business (the "Investment(s)"). The Investments have not been registered as securities with the Commission to be offered or sold within or from Arizona.
- 9. Respondents solicited offerees and investors, in part, by publishing and distributing detailed one- or two-page letters drafted on PE letterhead that described the benefits of purchasing the Investments, current Investment opportunities, and the positive opportunities available to Respondents in the Real Estate market (the "Prospectus(es)").
- 10. A Prospectus dated September 22, 2008, drafted by KP and addressed to existing or potential "Private Investors," states, in part, as follows:

Our private investor family has grown to 110 couples or individuals with investments on [sic] over 200 properties, including rental homes, condos, duplexes, land, office buildings, shopping center [sic], and rehab/fix-up properties.

¹ At all times relevant, PE was licensed by the Arizona DRE as a "Real Estate Corporation," #CO001185000, with KP serving as its "Designated Broker." PE's license has been cancelled by the Arizona DRE.

There are 55 Sun City foreclosures now on the market. This is the time for us to be acquiring properties to fix up and re-sell or hold and rent until the market returns to normal. Buying prices have never been lower and there are excellent buys available...

We are looking for additional investment capital to expand our real estate programs. We are willing to pay [investors] 9% interest on all new loans [i.e., Investments].

11. KP represented to offerees and investors that the Investments were often superior to other types of investments such as bank certificates of deposit and company stock. For instance, as explained in a Prospectus dated February 17, 2009, provided by KP to existing or potential "Private Investors:"

We are in the greatest buying time of the greater Sun City area due to the bank lender foreclosures.

We acquired seven properties (four in Sun City and three in Youngtown) the past two months. We have already remodeled those homes and re-sold four of them. If they do not sell quickly we're holding those homes as re-modeled rentals.

We are using nice Travertine flooring, granite countertops, stainless steel appliances and new modern amenities so the renovated homes sell very quickly.

We need your help. We are looking for additional investment capital.

We are willing to pay [investors] 9% interest on all new loans [i.e., Investments]. If you are only getting 1% or 2% in the bank, or seeing your stocks, mutual funds, bonds and annuities dropping in value, please call us to invest your funds.

B. Investment Terms and Documentation

- 12. KP represented to offerees and investors both verbally and in writing that the Investments would provide them with passive profits equaling seven to ten percent of their principal Investments per year, with interest paid out on a monthly basis and the eventual return of their principal at the conclusion of the Investments.
- 13. The Investments included stated terms ranging from approximately one to seven years. Respondents most often issued and sold Investments with five-year terms. At the conclusion of expired Investments, KP sometimes persuaded investors to accept new Investments

that incorporated investors' original principal Investments and/or accrued or paper profits (the "Roll-Over" investments).

- 14. The Investments were purchased for varying amounts ranging from, without limitation, \$10,000 up to \$180,000.
- 15. The Investments were primarily documented by promissory notes (the "Note(s)") made and executed by: (a) KP in his individual capacity; (b) both KP and MP in their individual capacities; (c) both KP and MP on behalf of the Trust as its Co-Trustees; and (d) by KP and/or MP on behalf of PE as its owners, officers and directors.
- 16. At all times relevant, KP represented to offerees and investors that the Notes would be adequately "secured" by a lien on the Real Estate purchased by Respondents with investors' money. To perfect these lien interests in favor of investors, KP further represented to offerees and investors that Respondents would draft and execute deeds of trust and assignments of rent ("DOT(s)") to be recorded in the county where the related Real Estate was located.
- 17. Like the Notes, the DOTs were signed by KP and MP in their individual capacities and on behalf of the Trust as its Co-Trustees, and on behalf of PE as its owners, officers and directors.

C. Respondents' Misrepresentations and Omissions

- 18. KP represented to offerees and investors that the DOTs would create first position liens, and the only lien interests in favor of investors on the Real Estate purchased with their Investment money.
- 19. KP further represented to offerees and investors that the Investments were safe because the fair market value of the secured Real Estate would exceed investors' principal Investments by twenty-five to twenty percent, resulting in a loan Investment to value ratio of seventy-five to eighty percent.

20. Thus, in the event of Respondents' default on their Investment obligations, investors were led to believe that they would be able to recoup all or a vast portion of their principal Investment funds by foreclosing on their Real Estate collateral.

- 21. KP failed to disclose to offerees and investors that KP would often fail to record any DOTs on behalf of Investment investors.² Respondents' failure to timely perfect investors' lien interests in the Real Estate purchased with investors' money by recording the DOTs often resulted in the investors' Investments being unsecured.
- 22. Also unbeknownst to offerees and investors, Respondents sometimes prepared and recorded multiple DOTs relating to a single piece of Real Estate in favor of multiple investors, thereby effectively creating first, second, third and even fourth position lien interests. This practice, coupled with the recent decline in the Real Estate market, resulted in investors' Investments being under-secured and/or effectively unsecured.
- 23. Also unbeknownst to offerees and investors, Respondents sometimes encumbered Real Estate collateral that had purportedly been assigned as security for an investor's Investment by: (a) borrowing money from a bank or hard money lender; and (b) authorizing the bank or lender to record a first position DOT against the Real Estate (the "Commercial Loan Liens"). These Commercial Loan Liens similarly resulted in the investors' Investments being under-secured and/or effectively unsecured.

D. <u>Investment Offering Summary</u>

24. Respondents often issued and sold two or more Investments to a single investor. Based on the foregoing, Respondents issued and sold at least three hundred and forty six (346) separate Investments (i.e., original, additional and Roll-Over investments) totaling approximately

² In Arizona, the transfer or creation of a legal interest in real property by and between a buyer, seller and/or lender is generally not effective as against others unless the document creating or transferring the legal interest is "recorded as provided by law in the office of the county recorder of the county in which the property is located." See, e.g., A.R.S. § 33-411(A).

\$19,851,868 to ninety eight (98) investors residing throughout Arizona and seventeen (17) other states.

- 25. Of this amount, approximately: (a) seventy-three of the Investments totaling \$4,199,432 were issued and sold by KP and/or MP in their individual capacities; (b) two hundred and fifty Investments totaling \$14,316,254 were issued and/or sold by the Trust; and (c) twenty-three of the Investments totaling \$1,336,182 were issued and/or sold by PE.
- 26. Respondents' Real Estate business failed, in part, because the value of the Real Estate collateral has plummeted. Respondents have defaulted on the majority of their Investment obligations. Respondents ceased making any Investment payments to investors in or about July 2010.
- 27. Many of Respondents' investors are retired or senior citizens who cashed out all or a substantial portion of their pre-existing retirement-based investments and/or life savings to purchase their Investments.
- 28. KP and MP voluntarily filed a Chapter 7 bankruptcy petition in the U.S. Bankruptcy Court, District of Arizona on August 6, 2010 (See, Case No. 2:10-bk-24921-CGC).
- 29. KP and MP also caused PE to voluntarily file a Chapter 7 bankruptcy petition in the U.S. Bankruptcy Court, District of Arizona on August 6, 2010 (See, Case No. 2:10-bk-24919-RJH).
- 30. The pending bankruptcies were consolidated on August 30, 2010, and are now being jointly administered under the main Case No. 2:10-bk-24921-RJH (the "Bankruptcy(cies"). Respondents' Bankruptcy schedules indicate that their liabilities exceed their assets by millions of dollars.
- 31. Many of Respondents' investors are identified in and/or participating in the Bankruptcies at great and/or additional expense to said investors. As a result of the Bankruptcies, the majority of Respondents' investors only recently received information in the fall of 2010 indicating that their Investments are under-secured and/or effectively unsecured for the reasons set forth above.

E. General Investment Allegations

- 32. Investors provided their Investment money directly to Respondents, who then deposited and commingled Investment funds in common Arizona bank accounts owned and controlled by Respondents (the "Arizona Bank Account(s)") including, without limitation, one repeatedly referred to by Respondents as the "Green Builder Account."
- 33. Respondents caused to be deposited into, or disbursed from the Arizona Bank Accounts, all monies related to Respondents' Real Estate business operations including, without limitation: (a) tenant rent payments; (b) Investment returns (principal and interest); (c) Real Estate construction and development payments; and (d) even the personal funds of KP and MP.
- 34. Respondents prepared and maintained material records of the Investments, although not all of this information was provided to investors. Rather, after investors purchased an Investment, Respondents would send to the investors a letter regarding their "Real Estate Investment" that included their Note, a copy of their often unrecorded DOT, a copy of their investment check, and a receipt acknowledging the investors' Investment purchase.
- 35. Respondents and/or their authorized agents managed the essential elements of the Investments and, without limitation: (a) selected, inspected and evaluated potential Real Estate acquisitions; (b) negotiated the terms and conditions of Real Estate purchases; (c) arranged for and participated in Real Estate escrow closings including, for example, the procurement of title reports and insurance policies; (d) raised capital from Investors, banks and/or hard money lenders to purchase and/or renovate Real Estate; (e) planned and managed the renovation of the Real Estate; (f) calculated the appropriate sales prices or rental rates for Real Estate, in part, by analyzing comparable properties; (g) advertised and marketed the Real Estate to potential buyers and renters; (h) negotiated and executed tenant lease agreements and residential and commercial purchase contracts; and (i) collected Real Estate rent and purchase money, and distributed such funds to investors and/or hard money lenders.

36. Respondents' investors generally had no direct contact with Real Estate purchasers or renters. Instead, investors specifically agreed, and/or intended that Respondents would communicate with Real Estate purchasers or renters on their behalf.

- 37. Respondents profited from the Investments, without limitation, by retaining the difference between: (a) the ultimate resale price of a particular piece of Real Estate, minus expenses and the amounts owed to related investors and lenders; and/or (b) monthly rent payment made by the tenants of a particular piece of Real Estate, minus expenses and amounts owed to related investors and lenders.
- 38. At all times relevant, KP emphasized to offerees and investors that Respondents' ability to repay investors their promised profits would depend on his superior Real Estate knowledge and skill in purchasing, renovating, leasing and reselling the Real Estate purchased with investor money, and his approximately thirty years of Real Estate experience. Investors contacted by the Securities Division of the Commission have further stated that they purchased their Investments based on their belief that Respondents were successful Real Estate professionals who have sold a large number of Real Estate properties for many years.
- 39. As discussed above, Respondents' ability to repay Investment investors, and the investors' risk of loss of their Investments, was interwoven with and dependent on: (a) Respondents' ability, effort and success in profitably reselling and/or renting the Real Estate serving as collateral for the Investments; (b) Respondents' management of the Investments including, without limitation, their timely recordation of the DOTs as promised; and (c) Respondents' continued viability as successful and profitable Real Estate professionals.

II.

CONCLUSIONS OF LAW

1. The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution and the Securities Act.

- 2. Respondents offered or sold securities within or from Arizona, within the meaning of A.R.S. §§ 44-1801(15), 44-1801(21), and 44-1801(26).
- 3. Respondents violated A.R.S. § 44-1841 by offering or selling securities that were neither registered nor exempt from registration.
- 4. Respondents violated A.R.S. § 44-1842 by offering or selling securities while neither registered as dealers or salesmen nor exempt from registration.
 - 5. Respondents violated A.R.S. § 44-1991 by:
 - a. Representing to offerees and investors that the Investments would be adequately secured by the Real Estate purchased with their Investment money, while further failing to disclose to them that their Investments would be unsecured because Respondents would fail to record DOTs in favor of investors;
 - b. Representing to offerees and investors that the Investments would be adequately secured by the Real Estate purchased with their Investment money, while further failing to disclose to them that: (1) Respondents would often file multiple DOTs in favor of multiple investors to create multiple lien interests in a single piece of Real Estate, resulting in the investors receiving second, third and fourth position lien interests in their purported Real Estate collateral; and (2) that, as a result, their Investments would be under-secured and/or effectively unsecured;
 - c. Representing to offerees and investors that the Investments were safe, in part, because the fair market value of the Real Estate purchased with their Investment money exceeded the related principal Investments by twenty-five to twenty percent, while further failing to disclose to them that Respondents would often cause multiple DOTs to be filed with respect to a single piece of Real Estate and, as a result, the value of their purported Real Estate collateral would be greatly exceeded by the value of the attached, often multiple investor lien interests; and,

- d. Representing to offerees and investors that the Investments would be adequately secured by a first position DOT that would represent the only lien interest in the Real Estate purchased with investor money, while further failing to disclose to them that Respondents would often cause multiple DOTs to be filed with respect to a single piece of Real Estate including, without limitation, first position Commercial Loan Liens and, as a result, the Investments would be under-secured and/or effectively unsecured.
- 6. KP and MP directly or indirectly controlled PE within the meaning of A.R.S. § 44-1999, and KP and MP are each jointly and severally liable with, and to the same extent as PE for its violations of the anti-fraud provisions of the Securities Act, A.R.S. § 44-1991.
- 7. KP and MP acted for the benefit of their marital community and, pursuant to A.R.S. §§ 25-214 and 25-215, this Order of restitution and administrative penalties is a debt of KP and MP's marital community.

III.

ORDER

THEREFORE, on the basis of the Findings of Fact, Conclusions of Law, and Respondents' consent to the entry of this Order, attached and incorporated by reference, the Commission finds that the following relief is appropriate, in the public interest, and necessary for the protection of investors:

IT IS ORDERED, pursuant to A.R.S. § 44-2032, that Respondents, and any of Respondents' agents, employees, successors and assigns, permanently cease and desist from violating the Securities Act.

IT IS FURTHER ORDERED that Respondents comply with the attached Consent to Entry of Order.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2032 that Respondents, and the marital community of KP and MP, shall jointly and severally pay restitution to the Commission in

the principal amount of \$19,851,868. The restitution obligation owed by KP, MP, and the KP and MP marital community under this Order will be paid in full upon the earlier of: (a) payment(s) by KP, MP, and the KP and MP marital community totaling \$19,851,868 plus interest; or (b) payment(s) by any Respondent(s) totaling \$19,851,868 plus interest. The Trust's restitution obligation under this Order will be paid in full upon the earlier of: (a) payment(s) by the Trust totaling \$14,316,254 plus interest; or (b) payment(s) by any Respondent(s) totaling \$19,851,868 plus interest. PE's restitution obligation under this Order will be paid in full upon the earlier of: (a) payment(s) by PE totaling \$1,336,182 plus interest; or (b) payment(s) by any Respondent(s) totaling \$19,851,868 plus interest. Payment is due in full on the date of this Order. Payment shall be made to the "State of Arizona" to be placed in an interest-bearing account controlled by the Commission. Any principal amount outstanding shall accrue interest at the rate of 10 percent per annum from the date of this Order until paid in full.

The Commission, in its sole discretion, may credit the amount of restitution owed by Respondents with the value of any restitution payments made by them to the Investment investors. Respondents shall provide to the Commission all information and documentation to verify that such restitution has been paid which the Commission, in its sole discretion, may accept or reject.

The Commission shall disburse the funds on a pro-rata basis to investors shown on the records of the Commission. Any restitution funds that the Commission cannot disburse because an investor refuses to accept such payment, or any restitution funds that cannot be disbursed to an investor because the investor is deceased and the Commission cannot reasonably identify and locate the deceased investor's spouse or natural children surviving at the time of the distribution, shall be disbursed on a pro-rata basis to the remaining investors shown on the records of the Commission. Any funds that the Commission determines it is unable to or cannot feasibly disburse shall be transferred to the general fund of the state of Arizona.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2036, that Respondents and the KP and MP marital community shall jointly and severally pay an administrative penalty in the amount

of \$250,000. Payment is due in full on the date of this Order. Payment shall be made to the "State 1 2 of Arizona." Any amount outstanding shall accrue interest as allowed by law. IT IS FURTHER ORDERED that payments received by the state of Arizona shall first be 3 applied to the restitution obligation. Upon payment in full of the restitution obligation, payments 4 5 shall be applied to the penalty obligation. For purposes of this Order, a bankruptcy filing by any of the Respondents shall be an act of 6 default.³ If any Respondent does not comply with this Order, any outstanding balance may be 7 deemed in default and shall be immediately due and payable. 8 9 /// 10 11 /// 12 13 /// 14 /// 15 16 17 /// /// 18 19 /// 20 21 22 /// /// 23 24 ³ The Commission acknowledges that KP and MP individually, and PE have filed and are participating in 25 pending, consolidated bankruptcies as noted in "Finding of Fact" paragraphs twenty-nine through thirty-one above. Any subsequent or future bankruptcy petitions filed by Respondents following a discharge or 26 dismissal of the above referenced pending bankruptcy proceedings shall be viewed as a default.

IT IS FURTHER ORDERED, that if any Respondent fails to comply with this order, the 1 Commission may bring further legal proceedings against that Respondent, including application to 2 the superior court for an order of contempt. 3 IT IS FURTHER ORDERED that this Order shall become effective immediately. 4 BY ORDER OF THE ARIZONA CORPORATION COMMISSION 5 6 7 8 9 10 COMMISSIONER COMMISSIONER 11 IN WITNESS WHEREOF, I, ERNEST G. JOHNSON, 12 Executive Director of the Arizona Corporation Commission. have hereunto set my hand and caused the official seal of the 13 Commission to be affixed at the Capitol, in the City of Phoenix, this 2/5t day of MArch 14 15 16 **ERNEST G. JOHNSON** 17 EXECUTIVE DIRECTOR 18 19 DISSENT 20 21 DISSENT 22 This document is available in alternative formats by contacting Shaylin A. Bernal, ADA 23 Coordinator, voice phone number 602-542-3931, e-mail sabernal@azcc.gov. 24 25 (MD) 26

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CONSENT TO ENTRY OF ORDER

- 1. Respondents KENNETH JOSEPH PLEIN ("KP"), MARY KATHRYN PLEIN (a.k.a. "MARY KAY PLEIN") ("MP"), KENNETH JOSEPH PLEIN and MARY KATHRYN PLEIN (a.k.a. "MARY KAY PLEIN"), Co-Trustees of THE PLEIN FAMILY TRUST U/T/A dated DECEMBER 1, 1993 (the "TRUST"), and PLEIN ENTERPRISES INCORPORATED (d.b.a. "TRISTAR REALTY") ("PE") (collectively "Respondents"), admit the jurisdiction of the Commission over the subject matter of this proceeding. Respondents acknowledge that Respondents have been fully advised of Respondents' right to a hearing to present evidence and call witnesses and Respondents knowingly and voluntarily waive any and all rights to a hearing before the Commission and all other rights otherwise available under Article 11 of the Securities Act and Title 14 of the Arizona Administrative Code. Respondents acknowledge that this Order To Cease And Desist, Order For Restitution, Order For Administrative Penalties ("Order") and this Consent To Entry of Order constitutes a valid final order of the Commission.
- 2. Respondents knowingly and voluntarily waive any right under Article 12 of the Securities Act to judicial review by any court by way of suit, appeal, or extraordinary relief resulting from the entry of this Order.
- 3. Respondents acknowledge and agree that this Order is entered into freely and voluntarily and that no promise was made or coercion used to induce such entry.
- 4. Respondents acknowledge that Respondents have been represented by an attorney in this matter, Respondents have reviewed this Order with Respondents' attorney, James P. Kneller, Esq., and Respondents understand all terms it contains. Respondents acknowledge that their attorney has apprised them of their rights regarding any conflicts of interest arising from dual representation. Respondents acknowledge that they have each given their informed consent to such representation.
- 5. Respondents admit only for purposes of this proceeding, and any other administrative or civil proceeding to which the Commission or its authorized agent is a party, the

Findings of Fact and Conclusions of Law contained in this Order. Respondents agree that Respondents shall not contest the validity of the Findings of Fact and Conclusions of Law contained in this Order in any present or future proceeding in which the Commission or any other state agency is a party concerning the denial or issuance of any license or registration required by the state to engage in the practice of any business or profession.

- 6. By consenting to the entry of this Order, Respondents agree not to take any action or to make, or permit to be made, any public statement denying, directly or indirectly, any Finding of Fact or Conclusion of Law in this Order or creating the impression that this Order is without factual basis. Respondents will undertake steps necessary to assure that all of Respondents' agents and employees understand and comply with this agreement.
- 7. While this Order settles this administrative matter between Respondents and the Commission, Respondents understand that this Order does not preclude the Commission from instituting other administrative or civil proceedings based on violations that are not addressed by this Order.
- 8. Respondents understand that this Order does not preclude the Commission from referring this matter to any governmental agency for administrative, civil, or criminal proceedings that may be related to the matters addressed by this Order.
- 9. Respondents understands that this Order does not preclude any other agency or officer of the state of Arizona or its subdivisions from instituting administrative, civil, or criminal proceedings that may be related to matters addressed by this Order.
- 10. Respondents agree that Respondents will not apply to the state of Arizona for registration as a securities dealer or salesman or for licensure as an investment adviser or investment adviser representative until such time as all restitution and penalties under this Order are paid in full.

- 11. Respondents agree that Respondents will not exercise any control over any entity that offers or sells securities or provides investment advisory services within or from Arizona until such time as all restitution and penalties under this Order are paid in full.
- 12. Respondents agree that Respondents will continue to cooperate with the Securities Division including, but not limited to, providing complete and accurate testimony at any hearing in this matter and cooperating with the state of Arizona in any related investigation or any other matters arising from the activities described in this Order.
- 13. KP and MP acknowledge that any restitution or penalties imposed by this Order are obligations of KP and MP in their individual capacities, as well as the KP and MP marital community.
- 14. Respondents consent to the entry of this Order and agree to be fully bound by its terms and conditions.
- 15. Respondents acknowledge and understand that if Respondents fail to comply with the provisions of the Order and this consent, the Commission may bring further legal proceedings against Respondents, including application to the superior court for an order of contempt.
- 16. Respondents understand that default shall render Respondents liable to the Commission for its costs of collection and interest at the maximum legal rate.
- 17. Respondents agree and understand that if Respondents fail to make any payment as required in the Order, any outstanding balance shall be in default and shall be immediately due and payable without notice or demand. Respondents agree and understand that acceptance of any partial or late payment by the Commission is not a waiver of default by the Commission.
- 18. KP and MP represent and acknowledge that at all times relevant: (a) KP and MP have been married and residing together as husband and wife; (b) KP and MP formed, owned and controlled the Trust as its co-trustees; (c) that KP has been the president of PE; and (d) that KP and MP have been authorized by the Trust and PE to enter into this Order for and on behalf of the Trust and PE. KP and MP further represent and acknowledge that in these capacities, KP and MP

1	promoted, controlled and bore responsibility for PE's business and financial affairs, and its investor
2	solicitation activities.
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4	1- Joseph Oleus
5	Kenneth Joseph Plein, spouse of Mary Kathryn Plein (a.k.a. "Mary Kay Plein")
6	m L Pais
7	Mary Kathayn Plein (a.k.a. "Mary Kay
8	Plein"), spouse of Kenneth Joseph Plein
9	STATE OF ARIZONA)
10	County of SAN DIEGO)
11	SUBSCRIBED AND SWORN TO BEFORE me this 9 day of FEB , 2011.
12	
13	Please see attached
14	NOTARY PUBLIC
15	My commission expires:
15	3/15-2011
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	18 Decision No. 72238
	Devision 140.

CALIFORNIA ALL-PURPOSE CEDTIFICATE OF ACKNOWLEDGMENT

CERTIFICATE OF	ACKNOWLEDGMENT
State of California	
County of SAN DIEGO	
On 2-9-11 before me, JOG	H PLEIN & MARY KATHRYN PLEIN
personally appeared KENNETT OUSEP	H PLEIN & MART FATTRYN PLEIN
the within instrument and acknowledged to me t capacity ies, and that by his/her/heir signature which the person's acted, executed the instrument	idence to be the persons whose names is are subscribed to hat he/she they executed the same in his/her their authorized on the instrument the persons, or the entity upon behalf of int. the laws of the State of California that the foregoing paragraph
WITNESS my hand and official seal. Signature of Notary Public	JOGI RASIK LAL VYAS Commission # 1731295 Notary Public - California San Diego County My Comm. Expires Mar 15, 2011
ADDITIONAL O	PTIONAL INFORMATION
	INSTRUCTIONS FOR COMPLETING THIS FORM
DESCRIPTION OF THE ATTACHED DOCUMENT	Any acknowledgment completed in California must contain verbiage exactly as appears above in the notary section or a separate acknowledgment form must be properly completed and attached to that document. The only exception is if a document is to be recorded outside of California. In such instances, any alternative
(Title or description of attached document)	acknowledgment verbiage as may be printed on such a document so long as the verbiage does not require the notary to do something that is illegal for a notary in California (i.e. certifying the authorized capacity of the signer). Please check the
(Title or description of attached document continued)	document carefully for proper notarial wording and attach this form if required.
Number of Pages Document Date	 State and County information must be the State and County where the document signer(s) personally appeared before the notary public for acknowledgment. Date of notarization must be the date that the signer(s) personally appeared which must also be the same date the acknowledgment is completed.
(Additional information)	 The notary public must print his or her name as it appears within his or her commission followed by a comma and then your title (notary public). Print the name(s) of document signer(s) who personally appear at the time of notarization.
CAPACITY CLAIMED BY THE SIGNER Individual (5)	 Indicate the correct singular or plural forms by crossing off incorrect forms (i.e. he/she/they, is /are) or circling the correct forms. Failure to correctly indicate this information may lead to rejection of document recording.

- ☐ Corporate Officer
 - (Title)
- ☐ Partner(s)
- ☐ Attorney-in-Fact
- ☐ Trustee(s)
- ☐ Other

- The notary seal impression must be clear and photographically reproducible. Impression must not cover text or lines. If seal impression smudges, re-seal if a sufficient area permits, otherwise complete a different acknowledgment form.
- Signature of the notary public must match the signature on file with the office of the county clerk.
 - Additional information is not required but could help to ensure this acknowledgment is not misused or attached to a different document.
 - Indicate title or type of attached document, number of pages and date.
 - Indicate the capacity claimed by the signer. If the claimed capacity is a corporate officer, indicate the title (i.e. CEO, CFO, Secretary).
- Securely attach this document to the signed document

1	
2	The Plein Family Trust U/T/A dated December 1, 1993
3	
4	K-Joseph Plain
5	By Kenneth Joseph Plein
6	By Mary Kathryn Flein (a.k.a. "Mary
7	By Mary Kathryn Flein (a.k.a. "Mary Kay Plein")
8	
9	STATE OF ARIZONA Its co-trustees
10) ss
11	County of SAN DIEGO) ATH Feb
12	SUBSCRIBED AND SWORN TO BEFORE me this day of January, 2011.
13	Please see attached
14	NOTARY PUBLIC
15	My commission expires:
16	3-15-2011
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26	<i> </i>
	19 Decision No. 72238
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CALIFORNIA ALL-PURPOSE CEDTIFICATE OF ACKNOWLEDGMENT

CERTIFICATE OF	ACKNOWLEDGMENT
State of California	
County of SAN DIEGO	
On 2-9-11 before me, JOGI personally appeared KENNETH JOSEPH	RASIK LAL VYAS, Notary Public (Here insert name and title of the officer) PRINT NARY KATHRYN PLEIN
personally appeared Retorem 17 Good 11	PLEIN A MARKET FAMILIAN ,
the within instrument and acknowledged to me t	idence to be the person whose name is is are subscribed to that he/she they executed the same in his/her their authorized on the instrument the person or the entity upon behalf of int.
I certify under PENALTY OF PERJURY under t is true and correct.	the laws of the State of California that the foregoing paragraph
WITNESS my hand and official seal.	JOGI RASIK LAL VYAS Commission # 1731295 Notary Public - California San Diego County
Signature of Notary Public	(Notary Seal) My Comm. Expires Mor 15, 2011
ADDITIONAL C	OPTIONAL INFORMATION
•	INSTRUCTIONS FOR COMPLETING THIS FORM
DESCRIPTION OF THE ATTACHED DOCUMENT	Any acknowledgment completed in California must contain verbiage exactly as appears above in the notary section or a separate acknowledgment form must be properly completed and attached to that document. The only exception is if a document is to be recorded outside of California. In such instances, any alternative
(Title or description of attached document)	acknowledgment verbiage as may be printed on such a document so long as the verbiage does not require the notary to do something that is illegal for a notary in California (i.e. certifying the authorized capacity of the signer). Please check the
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CADACITY OF A DEED BY THE SIGNED	notarization. • Indicate the correct singular or plural forms by crossing off incorrect forms (i.e.
CAPACITY CLAIMED BY THE SIGNER	I make the contact singular of plant forms of crossing of monteet forms (no.

- ☐ Individual (s)
- ☐ Corporate Officer

(Title)

- ☐ Partner(s)
 - Attorney-in-Fact
- Trustee(s)
- ☐ Other _

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- Securely attach this document to the signed document

1	
2	Plein Enterprises Incorporated (d.b.a. "Tri-
3	Star Realty")
4	Z Joseph Plain
5	By Kenneth Joseph Plein
6	CAUFORNIA Its president
7	STATE OF ARIZONA)
8	County of SAN DIEGO)
9	SUBSCRIBED AND SWORN TO BEFORE me this day of January, 2011.
10	
11	Please See attached
12	NOTARY PUBLIC
13	My commission expires:
14	3-15-2011
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CALIFORNIA ALL-PURPOSE CERTIFICATE OF ACKNOWLEDGMENT

County of SAN DICTO	
On Z-9-11 before me, JOSH personally appeared KENNETH JOSH	RASIK LALVYAS, Notary Public, (Here insert name and title of the officer) PH PLEIN ,
the within instrument and acknowledged to me th	dence to be the person(s) whose name(s) is/ere subscribed to nat he/she/they executed the same in his/her/their authorized on the instrument the person(s), or the entity upon behalf of t.
I certify under PENALTY OF PERJURY under the is true and correct.	ne laws of the State of California that the foregoing paragraph
WITNESS my hand and official seal.	
Signature of Notary Public	(Notary Seal)
ADDITIONAL O	PTIONAL INFORMATION
	INSTRUCTIONS FOR COMPLETING THIS FORM
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	appears above in the notary section or a separate acknowledgment form must be properly completed and attached to that document. The only exception is if a document is to be recorded outside of California. In such instances, any alternative
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State of California

corporate officer, indicate the title (i.e. CEO, CFO, Secretary).

· Securely attach this document to the signed document

SERVICE LIST FOR: In re Kenneth Joseph Plein, et al., S-20774A-10-0494 James P. Kneller, Esq. Law Offices of James P. Kneller, P.C. 6900 East Cambelback Road, Suite 250 Scottsdale, Arizona 85251 Attorneys for Respondents Kenneth Joseph Plein, Mary Kathryn Plein, The Plein Family Trust U/T/A December 1, 1993, and Plein Enterprises Incorporated