

### BEFORE THE ARIZONA CORPORATION CO

COMMISSIONERS

KRISTIN K. MAYES, Chairman

**GARY PIERCE** 

PAUL NEWMAN

SANDRA D. KENNEDY BOB STUMP

BRETT S. KLEESE (CRD #3012167) and

KATHERINE D. KLEESE, husband and

BSK ENTERPRISES, LLC, an Arizona

Respondents.

limited liability company,

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In the matter of

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Arizona Corporation Commission DOCKETED

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DOCKET NO. S-20645A-08-0616

DECISION NO.

70752

ORDER TO CEASE AND DESIST, FOR RESTITUTION, OF REVOCATION, AND FOR ADMINISTRATIVE PENALTIES AND CONSENT TO SAME BY:

BRETT S. KLEESE and KATHERINE D. KLEESE

and

**BSK ENTERPRISES, LLC** 

Respondents BRETT S. KLEESE, KATHERINE D. KLEESE, and BSK ENTERPRISES, LLC elect to permanently waive any right to a hearing and appeal under Articles 11 and 12 of the Securities Act of Arizona, A.R.S. § 44-1801 et seq. ("Securities Act") and Articles 7 and 8 of the Arizona Investment Management Act, A.R.S. § 44-3101 et seq. ("Investment Management Act") with respect to this Order To Cease And Desist, for Restitution, of Revocation, and for Administrative Penalties ("Order"). Respondents BRETT S. KLEESE, KATHERINE D. KLEESE, and BSK ENTERPRISES, LLC admit the jurisdiction of the Arizona Corporation Commission ("Commission"); admit only for purposes of this proceeding and any other administrative proceeding before the Commission the Findings of Fact and Conclusions of Law contained in this Order; and, consent to the entry of this Order by the Commission.

I.

#### FINDINGS OF FACT

- 1. BRETT S. KLEESE ("KLEESE") is an individual who, at all times relevant, resided in Maricopa County, Arizona. KLEESE is a member and manager of BSK ENTERPRISES, LLC.
- 2. KATHERINE D. KLEESE has been at all relevant times the spouse of KLEESE and may be referred to as "Respondent Spouse." Respondent Spouse is joined in this action under A.R S. §44-2031(C) solely for purposes of determining the liability of the marital community.
- 3. At all relevant times, KLEESE acted for his own benefit and for the benefit or in furtherance of the marital community.
- 4. BSK ENTERPRISES, LLC ("BSK") is a manager-managed, Arizona limited liability company with a last known principal place of business in Maricopa County, Arizona.
  - 5. KLEESE and BSK may be referred to collectively as "Respondents."
- 6. At all relevant times, KLEESE was a registered securities salesman affiliated with World Group Securities, Inc. ("WGS"), an Arizona registered securities dealer. At all relevant times, KLEESE was a licensed investment adviser representative of Investment Advisors International, Inc., an affiliate of WGS.
  - 7. At all relevant times, BSK was not registered as a securities dealer.
- 8. From on or about October 2007 to May 2008 in Maricopa County, Arizona, Respondents offered and sold \$2,980,000 of unregistered securities in the form of promissory notes entitled "BSK Private Loan Agreements" issued by BSK to 57 investors. Respondents have repaid to investors amounts totaling \$540,775.
- 9. The offers and sales of the BSK Private Loan Agreements were not recorded on the records of WGS.
- 10. The BSK Private Loan Agreements contain promises by BSK to repay the investors' principal investments plus interest at a stated rate by a certain date (i.e., the expiration date). The BSK Private Loan Agreements state that BSK shall make monthly interest payments (the "Monthly

Payments") to the investors and that BSK shall have repaid the investors in full by the expiration date.

- 11. Although the Monthly Payments were to continue until July 2009, they stopped in April 2008 and the expiration date of at least one BSK Private Loan Agreement has come to pass without BSK having repaid the investors in full.
- 12. Respondents represented that BSK would lend the investors' money to Rosand Enterprises, Inc. ("REI") and that REI would use the investors' money as collateral in obtaining a line of credit to pay for the construction of pre-fabricated, low-cost housing in Chicago.
  - 13. BSK made eight loans to REI, one of which was repaid in full.
- 14. KLEESE represented that REI would make monthly interest payments on the loans it took from BSK and that BSK would, in turn, make the Monthly Payments. However, Respondents did not adequately disclose that they would be unable to make the Monthly Payments if REI stopped making monthly interest payments on the loans it took from BSK.
- 15. REI stopped making monthly interest payments on the loans it took from BSK and BSK stopped making the Monthly Payments.
- 16. Respondents represented that the investors' money would be deposited by REI into an Illinois law firm's trust account, that none of the money would be withdrawn from the account because it was to be used by REI only as collateral for the line of credit, and that the account was covered by a bond.
- 17. REI did not deposit the investors' money into an Illinois law firm's trust account, but rather an account controlled by REI. REI withdrew from the account some of the investors' money and used it for purposes other than collateral for the line of credit. The account is not covered by a bond.
- 18. Investments associated with BSK and/or REI were not authorized investment products of WGS and KLEESE was not authorized by WGS to sell them. KLEESE did not

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adequately disclose this to the investors, some of whom were clients of WGS and had KLEESE as their WGS representative.

#### II.

#### **CONCLUSIONS OF LAW**

- The Commission has jurisdiction over this matter pursuant to Article XV of the 1. Arizona Constitution, the Securities Act, and the Investment Management Act.
- Respondents offered or sold securities within or from Arizona, within the meaning 2. of A.R.S. §§ 44-1801(15), 44-1801(21), and 44-1801(26).
- Respondents violated A.R.S. § 44-1841 by offering or selling securities that were 3. neither registered nor exempt from registration.
- BSK violated A.R.S. § 44-1842 by offering or selling securities while neither 4. registered as a dealer nor exempt from registration.
- Respondents violated A.R.S. § 44-1991 by (a) employing a device, scheme, or 5. artifice to defraud, (b) making untrue statements or misleading omissions of material facts, and (c) engaging in transactions, practices, or courses of business that operate or would operate as a fraud or deceit. Respondents' conduct includes, but is not limited to, the following:
- failing to adequately disclose that Respondents would be unable to make the a) Monthly Payments if REI stopped making monthly interest payments on the loans it took from BSK;
- misrepresenting that the investors' money was secured by virtue of it being b) deposited into an Illinois law firm's trust account allegedly covered by a bond;
- failing to disclose that the bank account into which the investors' money c) was deposited is not an Illinois law firm's trust account, but rather an account controlled by REI, and that the account is not covered by a bond;
- failing to adequately disclose that REI could and would use the investors' d) money for purposes other than collateral for the line of credit; and,

	e)	failing to adequately disclose to the investors, some of whom were clients of
WGS and h	ad KLEI	ESE as their WGS representative, that investments associated with BSK and/or
REI were no	ot author	ized products of WGS.

- 6. KLEESE directly or indirectly controlled BSK as its member and manager. Therefore, KLEESE is jointly and severally liable under A.R.S. § 44-1999 to the same extent as BSK for its violations of A.R.S. § 44-1991.
- 7. Respondents' conduct subjects KLEESE to an order of revocation of his securities salesman registration pursuant to:
- a) A.R.S. § 44-1962(A)(2) for violating A.R.S. §§ 44-1841, 44-1842, and 44-1991; and,
- b) A.R.S. § 44-1962(A)(10) for engaging in dishonest or unethical practices as defined by A.A.C. R14-4-130(A)(17) (effecting securities transactions that were not recorded on the records of the dealer with whom he was registered at the time of the transactions).
- Respondents' conduct subjects KLEESE to an order of revocation of his investment adviser representative license pursuant to A.R.S. § 44-3201(A)(13) for engaging in dishonest or unethical practices as defined by A.A.C. R14-6-203(17) (committing any act that results in revocation of a registration relating to securities, where such revocation arises out of a violation of Article 13 of the Securities Act, A.R.S. § 44-1991 *et seq.*).
- 9. Respondents' conduct is grounds for a cease and desist order pursuant to A.R.S. §§ 44-2032.
- 10. Respondents' conduct is grounds for an order of restitution pursuant to A.R.S. §§ 44-2032.
- 11. Respondents' conduct is grounds for administrative penalties under A.R.S. §§ 44-2036.

12. KLEESE acted for the benefit of his marital community and, pursuant to A.R.S. §§ 25-214 and 25-215, this Order of restitution and administrative penalties is a debt of the community.

#### III.

#### **ORDER**

THEREFORE, on the basis of the Findings of Fact, Conclusions of Law, and Respondents' consent to the entry of this Order, attached and incorporated by reference, the Commission finds that the following relief is appropriate, in the public interest, and necessary for the protection of investors:

IT IS ORDERED, pursuant to A.R.S. §§ 44-2032 and 44-3292, that Respondents, and any of Respondents' agents, employees, successors and assigns, permanently cease and desist from violating the Securities Act and Investment Management Act.

IT IS FURTHER ORDERED that Respondents comply with the attached Consent to Entry of Order.

IT IS FURTHER ORDERED, pursuant to A.R.S. §§ 44-2032 and 44-3292, that Respondents and the marital community of KLEESE and Respondent Spouse shall, jointly and severally, pay restitution to the Commission in the amount of \$2,439,225. Payment shall be made in full on the date of this Order. Any amount outstanding shall accrue interest at the rate of 10% per annum from the date of this Order until paid in full. Payment shall be made to the "State of Arizona" to be placed in an interest-bearing account controlled by the Commission. The Commission shall disburse the funds on a pro-rata basis to investors shown on the records of the Commission. Any restitution funds that the Commission cannot disburse because an investor refuses to accept such payment shall be disbursed on a pro-rata basis to the remaining investors shown on the records of the Commission. Any funds that the Commission determines it is unable to or cannot feasibly disburse shall be transferred to the general fund of the state of Arizona.

IT IS FURTHER ORDERED, pursuant to A.R.S. §§ 44-2036 and 44-3296, that Respondents and the marital community of KLEESE and Respondent Spouse shall, jointly and severally, pay an administrative penalty in the amount of \$100,000. Payment shall be made in full on the date of this Order. Any amount outstanding shall accrue interest at the rate of 10% per annum from the date of this Order until paid in full. Payment shall be made to the "State of Arizona." The payment obligations for these administrative penalties shall be subordinate to any restitution obligations ordered herein and shall become immediately due and payable only after restitution payments have been paid in full or upon Respondents' default with respect to Respondents' restitution obligations.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-1962, that the securities salesman registration of KLEESE is revoked.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-3201, that the investment adviser representative license of KLEESE is revoked.

For purposes of this Order, a bankruptcy filing by any of the Respondents shall be an act of default. If any Respondent does not comply with this Order, any outstanding balance may be deemed in default and shall be immediately due and payable.

Decision No.

IT IS FURTHER ORDERED, that if any Respondent fails to comply with this order, the 1 Commission may bring further legal proceedings against that Respondent, including application to 2 3 the superior court for an order of contempt. IT IS FURTHER ORDERED that this Order shall become effective immediately. 4 BY ORDER OF THE ARIZONA CORPORATION COMMISSION 5 6 7 COMMISSIONER **CHAIRMAN** 8 9 COMMISSION 10 COMMISSIONER COMMISSIONER 11 IN WITNESS WHEREOF, I, MICHAEL P. KEARNS, 12 Interim Executive Director of the Arizona Corporation Commission, have hereunto set my hand and caused the 13 official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, this Z3x4 day of 14 FEBRUARON , 2009. 15 16 17 MICHAEL P. KEARNS INTERIM EXECUTIVE DIRECTOR 18 19 20 DISSENT 21 22 DISSENT 23 This document is available in alternative formats by contacting Shaylin A. Bernal, ADA 24 Coordinator, voice phone number 602-542-3931, e-mail sbernal@azcc.gov. 25 (ASL) 26 8

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#### CONSENT TO ENTRY OF ORDER

- 1. Respondents and Respondent Spouse admit the jurisdiction of the Commission over the subject matter of this proceeding. Respondents and Respondent Spouse acknowledge that they have been fully advised of their right to a hearing to present evidence and call witnesses and they knowingly and voluntarily waive any and all rights to a hearing before the Commission and all other rights otherwise available under Article 11 of the Securities Act and Title 14 of the Arizona Administrative Code. Respondents and Respondent Spouse acknowledge that this Order constitutes a valid final order of the Commission.
- 2. Respondents and Respondent Spouse knowingly and voluntarily waive any right under Article 12 of the Securities Act to judicial review by any court by way of suit, appeal, or extraordinary relief resulting from the entry of this Order.
- 3. Respondents and Respondent Spouse acknowledge and agree that this Order is entered into freely and voluntarily and that no promise was made or coercion used to induce such entry.
- 4. Respondents and Respondent Spouse understand and acknowledge that they have a right to seek counsel regarding this Order and that they have had the opportunity to seek counsel prior to signing this Order. Respondents and Respondent Spouse acknowledge and agree that, despite the foregoing, they freely and voluntarily waive any and all right to consult or obtain counsel prior to signing this Order.
- 5. Respondents and Respondent Spouse admit only for purposes of this proceeding and any other administrative proceeding before the Commission the Findings of Fact and Conclusions of Law contained in this Order. Respondents and Respondent Spouse agree that they shall not contest the validity of the Findings of Fact and Conclusions of Law contained in this Order in any present or future administrative proceeding before the Commission or any other state agency concerning the denial or issuance of any license or registration required by the state to engage in the practice of any business or profession.

- 6. By consenting to the entry of this Order, Respondents and Respondent Spouse agree not to take any action or to make, or permit to be made, any public statement denying, directly or indirectly, any Finding of Fact or Conclusion of Law in this Order or creating the impression that this Order is without factual basis. Respondents and Respondent Spouse will undertake steps necessary to assure that all of their agents and employees understand and comply with this agreement.
- 7. While this Order settles this administrative matter between Respondents, Respondent Spouse, and the Commission, Respondents and Respondent Spouse understand that this Order does not preclude the Commission from instituting other administrative or civil proceedings based on violations that are not addressed by this Order.
- 8. Respondents and Respondent Spouse understand that this Order does not preclude the Commission from referring this matter to any governmental agency for administrative, civil, or criminal proceedings that may be related to the matters addressed by this Order.
- 9. Respondents and Respondent Spouse understand that this Order does not preclude any other agency or officer of the state of Arizona or its subdivisions from instituting administrative, civil, or criminal proceedings that may be related to matters addressed by this Order.
- 10. KLEESE and BSK agree that they will not apply to the state of Arizona for registration as a securities dealer or salesman or for licensure as an investment adviser or investment adviser representative at any time in the future.
- 11. KLEESE and BSK agree that they will not exercise any control over any entity that offers or sells securities or provides investment advisory services within or from Arizona at any time in the future.
- 12. KLEESE and BSK agree that they will not sell any securities in or from Arizona without being properly registered in Arizona as a dealer or salesman, or exempt from such registration; KLEESE and BSK will not sell any securities in or from Arizona unless the securities

are registered in Arizona or exempt from registration; and, KLEESE and BSK will not transact business in Arizona as an investment adviser or an investment adviser representative unless properly licensed in Arizona or exempt from licensure.

- 13. Respondents and Respondent Spouse agree that they will continue to cooperate with the Securities Division by, including but not limited to, providing complete and accurate testimony at any hearing in this matter and cooperating with the state of Arizona in any related investigation or any other matters arising from the activities described in this Order.
- 14. KLEESE and Respondent Spouse acknowledge that any restitution or penalties imposed by this Order are obligations of KLEESE as well as the marital community.
- 15. Respondents and Respondent Spouse consent to the entry of this Order and agree to be fully bound by its terms and conditions.
- 16. Respondents and Respondent Spouse acknowledge and understand that, if they fail to comply with the provisions of the order and this consent, the Commission may bring further legal proceedings against them, including application to the superior court for an order of contempt.
- 17. Respondents and Respondent Spouse understand that default shall render them liable to the Commission for its costs of collection and interest at the maximum legal rate.
- 18. Respondents and Respondent Spouse agree and understand that, if they fail to make any payment as required in the Order, any outstanding balance shall be in default and shall be immediately due and payable without notice or demand. Respondents agree and understand that acceptance of any partial or late payment by the Commission is not a waiver of default by Commission.

Decision No.

1	19. KLEESE represents that he is the manager of BSK and has been authorized by BSK
2 3	to enter into this Order for and on behalf of it.
4	BRETT S. KLEESE
5	Jakerie S. Xloest
6	KATHERINE D. KLEESE
7	STATE OF ARIZONA ) NOTARY PUBLIC CHÂRIE ANDERSON
8	County of  ) SS    3793 W 13400 S   Riverton, UT 84065   Riverton Expires: 07-01-2011   State of Utah
9	SUBSCRIBED AND SWORN TO BEFORE me this 27 day of Dot a Mhor, 2008.
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	My commission expires:
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15	BSK ENTERPRISES, LLC
16	By: Brett S. Kleese
17	Its: Manager
18	STATE OF ARIZONA ) NOTARY PUBLIC CHÂRIE ANDERSON
19	) SS Riverton, UT 84065 County of ) State of Utah  County of ) State of Utah
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21	SUBSCRIBED AND SWORN TO BEFORE me this 27 day of 1000 8.
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