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MIKE GLEASON

CHAIRMAN

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COMMISSIONER JEFF HATCH-MILLER

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COMMISSIONER

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**COMMISSIONER** 

2008 SEP 30 P 3: 47

BEFORE THE ARIZONA CORPORATION COMMISSION

AZ CORP COMMISSION DOCKET CONTROL

IN THE MATTER OF THE APPLICATION OF CHAPARRAL CITY WATER COMPANY, INC., AN ARIZONA CORPORATION, FOR A DETERMINATION OF THE FAIR VALUE OF ITS UTILITY PLANT AND PROPERTY AND FOR INCREASES IN ITS RATES AND CHARGES FOR UTILITY SERVICE BASED THEREON.

Docket No. W-02113A-07-0551

#### **NOTICE OF FILING**

The Residential Utility Consumer Office ("RUCO") hereby provides notice of filing the Direct Testimony of William A. Rigsby, CRRA, and Timothy J. Coley in the above-referenced matter.

RESPECTFULLY SUBMITTED this 30<sup>th</sup> day of September 2008

Arizona Corporation Commission

DOCKETED

SEP 3 9 2008

Daniel W. Pozefsky Chief Counsel

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1	AN ORIGINAL AND THIRTEEN COPIES of the foregoing filed this 30 <sup>th</sup> day	
2	of September 2008 with:	
3	Docket Control Arizona Corporation Commission	
4	1200 West Washington Phoenix, Arizona 85007	
5	COPIES of the foregoing hand delivered/	
6	mailed this 30 <sup>th</sup> day of September 2008 to:	
7	Teena Wolfe Administrative Law Judge	By <u>Structure</u> Samble Ernestine Gamble
8	Hearing Division Arizona Corporation Commission	Secretary to Daniel Pozefsky
9	1200 West Washington Phoenix, Arizona 85007	
10	Janice Alward, Chief Counsel	
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# CHAPARRAL CITY WATER COMPANY, INC.

### **DOCKET NO. W-02113A-07-0551**

# ON RATE CASE EXPENSE IN CONNECTION WITH THE APPEAL AND REMAND OF DECISION NO. 68176

OF

**WILLIAM A. RIGSBY** 

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

**SEPTEMBER 30, 2008** 

Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113A-07-0551

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#### INTRODUCTION

- 2 Q. Please state your name, occupation, and business address.
  - A. My name is William A. Rigsby. I am a Public Utilities Analyst V employed by the Residential Utility Consumer Office ("RUCO") located at 1110 W. Washington, Suite 220, Phoenix, Arizona 85007.
  - Q. Have you filed any other direct testimony in this case on behalf of RUCO?
  - A. Yes, on September 30, 2008, I filed, under separate cover, direct testimony which addressed the cost of capital issues associated with Chaparral City Water Company, Inc.'s ("Chaparral" or "Company") application requesting a permanent rate increase ("Application"). The Company filed its Application with the Arizona Corporation Commission ("ACC" or "Commission") on September 27, 2007.
  - Q. Please describe your qualifications in the field of utilities regulation and your educational background.
  - A. A complete description of my educational background and my experience in the field of utilities regulation is presented in my direct testimony on the cost of capital issues noted above.

Proceeding.

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- Q. Please state the purpose of your testimony.
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A.

- 3 recovery of legal expenses in connection with the appeal and remand of
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- Decision No. 68176, dated September 30, 2005 ("Remand Proceeding").

What is RUCO recommending in regard to Chaparral's request for

RUCO is recommending that the Commission deny the company's

request for recovery of legal expenses in connection with the Remand

My direct testimony contains four parts: the introduction that I have just

presented; a background on the Remand Proceeding; a summary of

Chaparral's supplemental testimony that makes its argument for recovery

of legal expenses associated with the Remand Proceeding; and RUCO's

recovery of legal expenses in connection with the Remand Proceeding?

The purpose of my testimony is to respond to Chaparral's request for

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#### BACKGROUND ON THE REMAND PROCEEDING

is requesting recovery of legal expenses for.

recommendation on Chaparral's request.

How is your direct testimony organized?

- 20 Q. Please provide the background on the Remand Proceeding that Chaparral
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- On August 24, 2004 Chaparral filed an application for a permanent rate A.

increase with the ACC. Over the course of the proceeding the Company

argued that an original cost rate of return was the appropriate rate of return to be applied to the Company's fair value rate base ("FVRB"). Both RUCO and ACC Staff opposed the company's argument and advocated that the Commission continue to use the established method used in prior rate cases, and apply a fair value rate of return to the Company's FVRB in order to avoid the awarding of excessive operating income to Chaparral.

On September 30, 2005, the Commission approved Decision No. 68176 which rejected Chaparral's argument and applied a fair value rate of return

which rejected Chaparral's argument and applied a fair value rate of return to the Company's FVRB. The Decision provided Chaparral with a revenue increase of \$1,107,596 or an increase of 17.86 percent over test year adjusted operating revenues.

Following the Commission's decision on Chaparral's rate request, the Company filed an application for rehearing which the Commission took no action on. Chaparral subsequently filed an appeal<sup>1</sup> with the Arizona Court of Appeals, Division One ("Court of Appeals"). Chaparral's appeal claimed that Chaparral was denied a fair rate of return on its invested capital as a result of the Commission's established method of calculating a level of operating income based on the Company's FVRB.

On February 13, 2007, the Court of Appeals issued a Memorandum Decision which affirmed in part, vacated, and remanded Decision No. 68176 to the Commission for further determination.

<sup>&</sup>lt;sup>1</sup> Chaparral City Water Co. v Arizona Corp. Comm'n, 1 CA-CC 05-0002, Mem. Decision at 2 (Ariz. Ct. App. 207).

Although the Court of Appeals found that the Commission did not comply with Article 15, § 14 of the Arizona Constitution when the Commission set Chaparral's rates based on original cost as opposed to the fair value of the Company's property, it affirmed the Commission's methodologies used to determine Chaparral's cost of equity.

On June 7, 2007, the ACC's Hearing Division issued a Remand Hearing Procedural Order which stated that, once a level of operating income, based on Chaparral's FVRB, has been calculated by an appropriate methodology, new just and reasonable rates will be designed to allow Chaparral to recover the amount of revenue that the Company is entitled to. The Remand Hearing Procedural Order also stated that if the results of the process demonstrate that the rates established in Decision No. 68176 are either too high or too low, the Commission should consider the necessity of providing a mechanism for either a surcharge or a refund. The Remand Hearing Procedural Order further stated that if the parties' proposed methodologies for determining a return on investment based on FVRB results in a measurably different revenue requirement, it may be necessary to reassess rate design.

The Remand Proceeding hearing began as scheduled on Monday, January 28, 2008 at 10:00 a.m. and was concluded on Tuesday, January 29. 2008. The Company, ACC Staff and RUCO filed testimony in the proceeding and offered expert witnesses for cross-examination during the hearing.

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At a special open meeting held on July 17, 2008, the Commission approved Decision No. 70441 by a vote of four to one. The Decision adopted a modified version of the methodology recommended by RUCO witness Ben Johnson, Ph.D., and reduced the Company's cost of equity capital by an inflation factor of 200 basis points. The resulting 6.40 percent weighted average cost of capital was then applied to Chaparral's fair value rate base to arrive at an appropriate level of operating income for the Company (the revised annual operating figure provided the company with an additional \$12,143 more than what was originally authorized in Decision No. 68176). The ROO recommended that the recovery, if any, of Chaparral's legal expenses incurred during the appeal and remand proceedings be considered in the Company's pending rate case proceeding.

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#### **SUMMARY OF CHAPARRAL'S SUPPLEMENTAL TESTIMONY**

- Q. Have you read the Company's supplemental testimony which requests the recovery of rate case expense associated with the Remand Proceeding?
- A. Yes. I have read the supplemental testimony of Company witness

  Thomas J. Bourassa, which was filed on September 8, 2008.

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- Q. Briefly summarize Mr. Bourassa's supplementary testimony.
- A. Briefly, Mr. Bourassa's supplementary testimony argues that the Company should be entitled to collect approximately half of the legal expenses that

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- the Company incurred as a result of Chaparral's appeal of Decision No. 68176.

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Q. What specific amount of legal expense is Chaparral seeking and how does it propose to collect it?

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A. Chaparral seeks to recover \$258,511 out of a total amount of \$520,000 in legal expenses attributed to both the Company's Appeal of Decision No. 68176 and the Remand Proceeding. The Company is proposing that the

\$258.511 be recovered through a commodity surcharge based on gallons

sold (in 000's) during the most recent twelve month period. Mr. Bourassa

has calculated a commodity rate of \$0.124 per 1,000 gallons which he

believes would allow Chaparral to recover the legal expense over

approximately twelve months depending on the level of water sales. The

company would cease to collect the surcharge once the \$258,511 is

What is RUCO recommending on Chaparral's request to recover legal

expenses attributed to both the Appeal of Decision No. 68176 and the

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recovered.

Remand Proceeding?

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#### **RECOMMENDATION ON CHAPARRAL'S REQUEST**

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- A. RUCO recommends that the Commission reject Chaparral's request for recovery of legal expenses attributed to both the Appeal of Decision No. 68176 and the Remand Proceeding.

- Q. Why does RUCO believe that the Commission should reject Chaparral's
   request for recovery of the Company's legal expenses?
  - A. RUCO believes that Chaparral made a conscious business decision to appeal Decision No. 68176. In making this business decision, the Company should have weighed all of the possible risks associated in obtaining a satisfactory decision from both the Court of Appeals and the ACC. The Company should have also taken into consideration what a possible outcome could mean in terms of obtaining its desired level of operating income. The chain of events that caused Chaparral to incur the legal expenses that it now seeks to recover from captive ratepayers can be directly attributed to the Company's business decision to appeal Decision No. 68176.
  - Q. Does RUCO believe that Chaparral's decision to appeal Decision No. 68176 benefited the Company's ratepayers?
  - A. No. Chaparral's Decision to appeal Decision No. 68176 was made strictly to increase the Company's operating income for the benefit of Chaparral's shareholders. Therefore, it is not reasonable for the Company to ask ratepayers to pay the expenses associated with the appeal and Remand Proceeding. In addition, the \$258,511 rate case expense that the Company seeks to recover is excessive and not reasonable for the appeal and Remand Proceeding. The rate case proceeding produced a complete record and a body of evidence that allowed the Commission to set rates

that would generate an appropriate level of revenue to cover the Company's operating expenses and provide Chaparral with the opportunity to realize its authorized rate of return. Had the Company not pursued an appeal of Decision No. 68176, it would have realized \$520,000 in funds that would not have been spent on costly litigation that only provided Chaparral with \$12,143 more than what was originally authorized in Decision No. 68176. For this reason RUCO believes that the Commission should deny the Company's request for recovery of the legal expenses associated with both the appeal of Decision No. 68176 and the Remand proceeding.

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Q. Is there any amount of recovery that RUCO could agree to should the Commission desire to grant some amount of legal expense to the Company?

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in Decision No. 68176.

which represents 0.0097 percent of the \$12,143 in additional revenue granted to Chaparral in Decision No. 70441. This is the same percentage of rate case expense to operating revenue that was awarded to Chaparral

The maximum amount that RUCO could possibly recommend is \$117.79

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Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113A-07-0551

- Does your silence on any of the issues or positions addressed in the Q. 2 testimony of Mr. Bourassa or any of the Company's other witnesses 3 constitute acceptance?
  - A. No, it does not.

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- Q. Does this conclude your direct testimony on Chaparral's request for recovery of rate case expense in connection with the repeal and remand of Decision No. 68176?
- A. Yes, it does.

# CHAPARRAL CITY WATER COMPANY, INC.

## **DOCKET NO. W-02113A-07-0551**

# DIRECT TESTIMONY ON COST OF CAPITAL

OF

WILLIAM A. RIGSBY, CRRA

ON BEHALF OF

THE

**RESIDENTIAL UTILITY CONSUMER OFFICE** 

**SEPTEMBER 30, 2008** 

Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

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#### **INTRODUCTION**

- 2 Q. Please state your name, occupation, and business address.
  - A. My Name is William A. Rigsby. I am a Public Utilities Analyst V employed by the Residential Utility Consumer Office ("RUCO") located at 1110 W. Washington, Suite 220, Phoenix, Arizona 85007.
  - Q. Please describe your qualifications in the field of utilities regulation and your educational background.
  - A. I have been involved with utilities regulation in Arizona since 1994. During that period of time I have worked as a utilities rate analyst for both the Arizona Corporation Commission ("ACC" or "Commission") and for RUCO. I hold a Bachelor of Science degree in the field of finance from Arizona State University and a Master of Business Administration degree, with an emphasis in accounting, from the University of Phoenix. I have been awarded the professional designation, Certified Rate of Return Analyst ("CRRA") by the Society of Utility and Regulatory Financial Analysts ("SURFA"). The CRRA designation is awarded based upon experience and the successful completion of a written examination. Appendix I, which is attached to this testimony, further describes my educational background and also includes a list of the rate cases and regulatory matters that I have been involved with.

Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

- Q. What is the purpose of your testimony?
- A. The purpose of my testimony is to present recommendations that are based on my analysis of Chaparral City Water Company Inc.'s ("Chaparral" or "Company") application for a permanent rate increase ("Application") for the Company's Water operations in eastern Maricopa County. Chaparral filed the Application with the ACC on September 26, 2007. Chaparral has chosen the operating period ended December 31, 2006 for the test year ("Test Year") in this proceeding.
- Q. Briefly describe Chaparral's operations in Arizona.
- A. According to Chaparral's Application, and the Direct Testimony of the Company's District Manager, Mr. Robert N. Hanford, Chaparral provided water service to approximately 13,500 customers in the Town of Fountain Hills and a small portion of the City of Scottsdale during the Test Year. Chaparral is a wholly owned subsidiary of American States Water Company ("American States"), a utility holding company based in San Dimas, California, which is publicly traded on the New York Stock Exchange ("NYSE"). American States acquired 100 percent of Chaparral's common stock from MCO Properties., Inc. during October 2000<sup>1</sup>.

<sup>&</sup>lt;sup>1</sup> ACC Decision No. 62909 Dated September 18, 2000

- 1 Q. Please explain your role in RUCO's analysis of Chaparral's Application.
  - A. I reviewed Chaparral's Application and performed a cost of capital analysis to determine a fair rate of return on the Company's invested capital. In addition to my recommended capital structure, my direct testimony will present my recommended costs of common equity and my recommended costs of short-term and long-term debt (Chaparral has no preferred stock). The recommendations contained in this testimony are based on information obtained from Company responses to data requests, the Company's Application and from market-based research that I conducted during my analysis.

Q. Is this your first case involving Chaparral?

A. No. I was the ACC Staff member who recommended Commission approval of American State's proposed acquisition of Chaparral in 2000. Later, as an analyst for RUCO, I testified on the cost of capital issues in Chaparral's prior rate case that was filed with the Commission in August of 2004.

Q. Were you also responsible for conducting an analysis on the Company's proposed revenue level, rate base and rate design?

A. No. RUCO witness Timothy J. Coley handled those aspects of the Company's Application.

- 1 Q. What areas will you address in your testimony?
  - A. I will address the cost of capital issues associated with the case. I am also filing, under separate cover, testimony on Chaparral's request to recover legal expenses associated with the Company's appeal of Decision No. 68176.
  - Q. Please identify the exhibits that you are sponsoring.
  - A. I am sponsoring Schedules WAR-1 through WAR-9.

#### **SUMMARY OF TESTIMONY AND RECOMMENDATIONS**

- Q. Briefly summarize how your cost of capital testimony is organized.
- A. My cost of capital testimony is organized into seven sections. First, the introduction I have just presented and second, the summary of my testimony that I am about to give. Third, I will present the findings of my cost of equity capital analysis, which utilized both the discounted cash flow ("DCF") method, and the capital asset pricing model ("CAPM"). These are the two methods that RUCO and ACC Staff have consistently used for calculating the cost of equity capital in rate case proceedings in the past, and are the methodologies that the ACC has given the most weight to in setting allowed rates of returns for utilities that operate in the Arizona jurisdiction. In this third section I will also provide a brief overview of the current economic climate that Chaparral is operating in. Fourth, I will discuss my recommended cost of debt. Fifth, I will compare my

recommended capital structure with the Company-proposed capital structure. Sixth, I will explain my weighted cost of capital recommendation and seventh, I will comment on Chaparral's cost of capital testimony. Schedules WAR-1 through WAR-9 will provide support for my cost of capital analysis.

- Q. Please summarize the recommendations and adjustments that you will address in your testimony.
- A. Based on the results of my analysis of Chaparral, I am making the following recommendations:

Cost of Equity Capital – I am recommending a 6.38 percent cost of equity capital to be applied to the Company's fair value rate base ("FVRB"). This 6.38 percent figure is based on the results that I obtained in my cost of equity analysis, which employed both the DCF and CAPM methodologies. My recommended FVRB cost of common equity includes a 200 basis point inflation factor adjustment that was calculated using the same method adopted by the Commission in Decision No. 70441.

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Cost of Short-Term Debt – I am recommending a 3.13 percent cost of short-term debt. This is based on my review of the (London Interbank Offered Rate ("LIBOR") assigned to inter-company debt that exists between Chaparral and its parent, American States.

Cost of Long-Term Debt – I am recommending a 5.34 percent cost of long-term debt. This is based on my review of the costs associated with Chaparral's various bond issuances.

<u>Capital Structure</u> – I am recommending a capital structure which is comprised of 4.10 percent short-term debt, 20.20 percent long-term debt and 75.70 percent common equity, be adopted by the Commission.

Weighted Average Cost of Capital – Based on the results of my recommended capital structure, cost of common equity, and debt analyses, I am recommending a 6.38 percent FVRB cost of capital for Chaparral. This figure represents the weighted cost of my recommended costs of short-term debt, long-term debt and FVRB cost of common equity (which includes a 200 basis point inflation factor adjustment).

- Q. Why do you believe that your recommended 6.38 percent cost of capital is an appropriate rate of return for Chaparral to earn on its invested capital?
- A. The 6.38 percent cost of capital figure that I have recommended meets the criteria established in the landmark Supreme Court cases of <u>Bluefield Water Works & Improvement Co. v. Public Service Commission of West Virginia</u> (262 U.S. 679, 1923) and <u>Federal Power Commission v. Hope Natural Gas Company</u> (320 U.S. 391, 1944). Simply stated, these two

cases affirmed that a public utility that is efficiently and economically managed is entitled to a return on investment that instills confidence in its financial soundness, allows the utility to attract capital, and also allows the utility to perform its duty to provide service to ratepayers. The rate of return adopted for the utility should also be comparable to a return that investors would expect to receive from investments with similar risk.

The <u>Hope</u> decision allows for the rate of return to cover both the operating expenses and the "capital costs of the business" which includes interest on debt and dividend payment to shareholders. This is predicated on the belief that, in the long run, a company that cannot meet its debt obligations and provide its shareholders with an adequate rate of return will not continue to supply adequate public utility service to ratepayers.

- Q. Do the <u>Bluefield</u> and <u>Hope</u> decisions indicate that a rate of return sufficient to cover all operating and capital costs is guaranteed?
- A. No. Neither case *guarantees* a rate of return on utility investment. What the <u>Bluefield</u> and <u>Hope</u> decisions *do allow*, is for a utility to be provided with the *opportunity* to earn a reasonable rate of return on its investment. That is to say that a utility, such as Chaparral, is provided with the opportunity to earn an appropriate rate of return if the Company's management exercises good judgment and manages its assets and resources in a manner that is both prudent and economically efficient.

#### **COST OF EQUITY CAPITAL**

- Q. What is your final recommended cost of equity capital for Chaparral?
- A. I am recommending a FVRB cost of equity of 6.83 percent. My recommended 6.83 percent FVRB cost of equity figure represents the 8.83 percent mean average of the results of my DCF and CAPM analyses, which utilized both a sample of publicly traded water providers and a sample of publicly traded natural gas local distribution companies ("LDC") to calculate an original cost rate base ("OCRB") cost of equity capital, and a 200 basis point inflation factor adjustment (Schedule WAR-1 page 4 of 5). My 200 basis point inflation factor adjustment was calculated using the same method adopted by the Commission in Decision No. 70441.

## **Discounted Cash Flow (DCF) Method**

- Q. Please explain the DCF method that you used to estimate Chaparral's cost of equity capital.
- A. The DCF method employs a stock valuation model known as the constant growth valuation model, that bears the name of Dr. Myron J. Gordon (i.e. the Gordon model), the professor of finance who was responsible for its development. Simply stated, the DCF model is based on the premise that the current price of a given share of common stock is determined by the present value of all of the future cash flows that will be generated by that share of common stock. The rate that is used to discount these cash flows back to their present value is often referred to as the investor's cost

of capital (i.e. the cost at which an investor is willing to forego other investments in favor of the one that he or she has chosen).

Another way of looking at the investor's cost of capital is to consider it from the standpoint of a company that is offering its shares of stock to the investing public. In order to raise capital, through the sale of common stock, a company must provide a required rate of return on its stock that will attract investors to commit funds to that particular investment. In this respect, the terms "cost of capital" and "investor's required return" are one in the same. For common stock, this required return is a function of the dividend that is paid on the stock. The investor's required rate of return can be expressed as the percentage of the dividend that is paid on the stock (dividend yield) plus an expected rate of future dividend growth. This is illustrated in mathematical terms by the following formula:

$$k = \frac{D_1}{P_0} + g$$

where: k = the required return (cost of equity, equity capitalization rate),

 $\frac{D_1}{P_0}$  = the dividend yield of a given share of stock calculated by dividing the expected dividend by the current market price of the given share of stock, and

g = the expected rate of future dividend growth

stated as  $q = b \times r$ .

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used to determine Chaparral's cost of equity capital.

Q. In determining the rate of future dividend growth for Chaparral, what assumptions did you make?

This formula is the basis for the standard growth valuation model that I

A. There are two primary assumptions regarding dividend growth that must be made when using the DCF method. First, dividends will grow by a constant rate into perpetuity, and second, the dividend payout ratio will remain at a constant rate. Both of these assumptions are predicated on the traditional DCF model's basic underlying assumption that a company's earnings, dividends, book value and share growth all increase at the same constant rate of growth into infinity. Given these assumptions, if the dividend payout ratio remains constant, so does the earnings retention ratio (the percentage of earnings that are retained by the company as opposed to being paid out in dividends). This being the case, a company's dividend growth can be measured by multiplying its retention ratio (1 - dividend payout ratio) by its book return on equity. This can be

- Q. Would you please provide an example that will illustrate the relationship that earnings, the dividend payout ratio and book value have with dividend growth?
- A. RUCO consultant Stephen Hill illustrated this relationship in a Citizens

  Utilities Company 1993 rate case by using a hypothetical utility.<sup>2</sup>

Table I

	Year 1	Year 2	Year 3	Year 4	Year 5	Growth
Book Value	\$10.00	\$10.40	\$10.82	\$11.25	\$11.70	4.00%
Equity Return	10%	10%	10%	10%	10%	N/A
Earnings/Sh.	\$1.00	\$1.04	\$1.082	\$1.125	\$1.170	4.00%
Payout Ratio	0.60	0.60	0.60	0.60	0.60	N/A
Dividend/Sh	\$0.60	\$0.624	\$0.649	\$0.675	\$0.702	4.00%

Table I of Mr. Hill's illustration presents data for a five-year period on his hypothetical utility. In Year 1, the utility had a common equity or book value of \$10.00 per share, an investor-expected equity return of ten percent, and a dividend payout ratio of sixty percent. This results in earnings per share of \$1.00 (\$10.00 book value x 10 percent equity return) and a dividend of \$0.60 (\$1.00 earnings/sh. x 0.60 payout ratio) during Year 1. Because forty percent (1 - 0.60 payout ratio) of the utility's earnings are retained as opposed to being paid out to investors, book value increases to \$10.40 in Year 2 of Mr. Hill's illustration. Table I

<sup>&</sup>lt;sup>2</sup> Citizens Utilities Company, Arizona Gas Division, Docket No. E-1032-93-111, Prepared Testimony, dated December 10, 1993, p. 25.

Q.

presents the results of this continuing scenario over the remaining fiveyear period.

The results displayed in Table I demonstrate that under "steady-state" (i.e. constant) conditions, book value, earnings and dividends all grow at the same constant rate. The table further illustrates that the dividend growth rate, as discussed earlier, is a function of (1) the internally generated funds or earnings that are retained by a company to become new equity, and (2) the return that an investor earns on that new equity. The DCF dividend growth rate, expressed as  $g = b \times r$ , is also referred to as the internal or sustainable growth rate.

- If earnings and dividends both grow at the same rate as book value, shouldn't that rate be the sole factor in determining the DCF growth rate?
- A. No. Possible changes in the expected rate of return on either common equity or the dividend payout ratio make earnings and dividend growth by themselves unreliable. This can be seen in the continuation of Mr. Hill's illustration on a hypothetical utility.

			Table II			
	Year 1	Year 2	Year 3	Year 4	Year 5	<u>Growth</u>
Book Value	\$10.00	\$10.40	\$10.82	\$11.47	\$12.158	5.00%
Equity Return	10%	10%	15%	15%	15%	10.67%
Earnings/Sh	\$1.00	\$1.04	\$1.623	\$1.720	\$1.824	16.20%
Payout Ratio	0.60	0.60	0.60	0.60	0.60	N/A
Dividend/Sh	\$0.60	\$0.624	\$0.974	\$1.032	\$1.094	16.20%

Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

In the example displayed in Table II, a sustainable growth rate of four percent<sup>3</sup> exists in Year 1 and Year 2 (as in the prior example). In Year 3, Year 4 and Year 5, however, the sustainable growth rate increases to six percent.<sup>4</sup> If the hypothetical utility in Mr. Hill's illustration were expected to earn a fifteen-percent return on common equity on a continuing basis, then a six percent long-term rate of growth would be reasonable. However, the compound growth rates for earnings and dividends, displayed in the last column, are 16.20 percent. If this rate were to be used in the DCF model, the utility's return on common equity would be expected to increase by fifty percent every five years, [(15 percent + 10 percent) – 1]. This is clearly an unrealistic expectation.

Although it is not illustrated in Mr. Hill's hypothetical example, a change in only the dividend payout ratio will eventually result in a utility paying out more in dividends than it earns. While it is not uncommon for a utility in the real world to have a dividend payout ratio that exceeds one hundred percent on occasion, it would be unrealistic to expect the practice to continue over a sustained long-term period of time.

<sup>&</sup>lt;sup>3</sup> [ ( Year 2 Earnings/Sh – Year 1 Earnings/Sh ) ÷ Year 1 Earnings/Sh ] = [ ( \$1.04 - \$1.00 ) ÷ \$1.00 ] = [ \$0.04 ÷ \$1.00 ] = 4.00%

 $<sup>^{4}</sup>$  [ ( 1 – Payout Ratio ) x Rate of Return ] = [ ( 1 - 0.60 ) x 15.00% ] = 0.40 x 15.00% =  $\underline{6.00\%}$ 

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- Q. Other than the retention of internally generated funds, as illustrated in Mr. Hill's hypothetical example, are there any other sources of new equity capital that can influence an investor's growth expectations for a given
  - company?
- A. Yes, a company can raise new equity capital externally. The best
  - example of external funding would be the sale of new shares of common
  - stock. This would create additional equity for the issuer and is often the
  - case with utilities that are either in the process of acquiring smaller
  - systems or providing service to rapidly growing areas.
- Q. How does external equity financing influence the growth expectations held
- 12 by investors?
  - A. Rational investors will put their available funds into investments that will
    - either meet or exceed their given cost of capital (i.e. the return earned on
    - their investment). In the case of a utility, the book value of a company's
      - stock usually mirrors the equity portion of its rate base (the utility's earning
      - Because regulators allow utilities the opportunity to earn a base).
      - reasonable rate of return on rate base, an investor would take into
    - consideration the effect that a change in book value would have on the
      - rate of return that he or she would expect the utility to earn. If an investor
      - believes that a utility's book value (i.e. the utility's earning base) will
      - increase, then he or she would expect the return on the utility's common
      - stock to increase. If this positive trend in book value continues over an

for sustained long-term growth.

base or investor expectations.

extended period of time, an investor would have a reasonable expectation

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4 Q. Please provide an example of how external financing affects a utility's

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book value of equity.

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selling new shares of common stock on the open market. If these new

As I explained earlier, one way that a utility can increase its equity is by

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shares are purchased at prices that are higher than those shares sold

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previously, the utility's book value per share will increase in value. This

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would increase both the earnings base of the utility and the earnings

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expectations of investors. However, if new shares sold at a price below the pre-sale book value per share, the after-sale book value per share

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declines in value. If this downward trend continues over time, investors

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might view this as a decline in the utility's sustainable growth rate and will

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have lower expectations regarding growth. Using this same logic, if a new

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stock issue sells at a price per share that is the same as the pre-sale book

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value per share, there would be no impact on either the utility's earnings

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where:

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Q. Please explain how the external component of the DCF growth rate is determined.

A. In his book, The Cost of Capital to a Public Utility,<sup>5</sup> Dr. Gordon (the individual responsible for the development of the DCF or constant growth model) identified a growth rate that includes both expected internal and external financing components. The mathematical expression for Dr. Gordon's growth rate is as follows:

$$g = (br) + (sv)$$

g = DCF expected growth rate,

b = the earnings retention ratio,

r = the return on common equity,

s = the fraction of new common stock sold that

accrues to a current shareholder, and

v = funds raised from the sale of stock as a fraction

of existing equity.

and  $v = 1 - [(BV) \div (MP)]$ 

BV = book value per share of common stock, and

MP = the market price per share of common stock.

<sup>&</sup>lt;sup>5</sup> Gordon, M.J., <u>The Cost of Capital to a Public Utility</u>, East Lansing, MI: Michigan State University, 1974, pp. 30-33.

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- Did you include the effect of external equity financing on long-term growth Q. rate expectations in your analysis of expected dividend growth for the DCF model?
- Α. Yes. The external growth rate estimate (sv) is displayed on Page 1 of Schedule WAR-4, where it is added to the internal growth rate estimate (br) to arrive at a final sustainable growth rate estimate.
- Q. Please explain why your calculation of external growth on page 2 of Schedule WAR-4, is the current market-to-book ratio averaged with 1.0 in the equation  $[(M \div B) + 1] \div 2$ .
- A. The market price of a utility's common stock will tend to move toward book value, or a market-to-book ratio of 1.0, if regulators allow a rate of return that is equal to the cost of capital (one of the desired effects of regulation). As a result of this situation, I used  $[(M \div B) + 1] \div 2$  as opposed to the current market-to-book ratio by itself to represent investor's expectations that, in the future, a given utility will achieve a market-to-book ratio of 1.0.
- Q. Has the Commission ever adopted a cost of capital estimate that included this assumption?
- Yes. In a prior Southwest Gas Corporation rate case<sup>6</sup>, the Commission A. adopted the recommendations of ACC Staff's cost of capital witness, Stephen Hill, who I noted earlier in my testimony. In that case, Mr. Hill

<sup>&</sup>lt;sup>6</sup> Decision No. 68487, Dated February 23, 2006 (Docket No. G-01551A-04-0876)

used the same methods that I have used in arriving at the inputs for the DCF model. His final recommendation for Southwest Gas Corporation was largely based on the results of his DCF analysis, which incorporated the same valid market-to-book ratio assumption that I have used consistently in the DCF model as a cost of capital witness for RUCO.

- Q. How did you develop your dividend growth rate estimate?
- A. I analyzed data on two separate proxy groups. A water company proxy group comprised of four publicly traded water companies and a natural gas proxy group consisting of ten natural gas local distribution companies ("LDC") which have similar operating characteristics to water providers.
- Q. Why did you use a proxy group methodology as opposed to a direct analysis of Chaparral?
- A. One of the problems in performing this type of analysis is that the utility applying for a rate increase is not always a publicly traded company, as is the case with Chaparral itself. Although shares of Chaparral's parent, American States, are publicly traded, there is no financial data available on dividends paid on *publicly held* shares of Chaparral itself. Consequently it was necessary to create a proxy by analyzing publicly traded water companies and LDC's with similar risk characteristics.

- Q. Are there any other advantages to the use of a proxy?
  - A. Yes. As I noted earlier, the U.S. Supreme Court ruled in the <u>Hope</u> decision that a utility is entitled to earn a rate of return that is commensurate with the returns on investments of other firms with comparable risk. The proxy technique that I have used derives that rate of return. One other advantage to using a sample of companies is that it reduces the possible impact that any undetected biases, anomalies, or measurement errors may have on the DCF growth estimate.
  - Q. What criteria did you use in selecting the companies that make up your water company proxy for Chaparral?
  - A. Three of the four water companies used in the proxy are publicly traded on the New York Stock Exchange ("NYSE"), and one of them, Southwest Water Company is traded over the counter through the National Association of Securities Dealers Automated Quotation System ("NASDAQ"). All four water companies are followed by <a href="The Value Line">The Value Line</a> Investment Survey ("Value Line") and are the same companies that comprise Value Line's large capitalization Water Utility Industry segment of the U.S. economy (Attachment A contains Value Line's July 25, 2008 update of the water utility industry and evaluations of the four water companies used in my proxy).

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- 1 | Q. What companies comprise your water company proxy group?
  - A. My water company proxy group includes Chaparral's parent company, American States (stock ticker symbol "AWR"), Aqua America, Inc. ("WTR"), formerly known as Philadelphia Suburban Corporation, California Water Service Group ("CWT") and Southwest Water Company ("SWWC"). Each of these water companies face the same types of risk that Chaparral faces. For the sake of brevity, I will refer to each of these companies, with the exception of American States, by their appropriate stock ticker symbols henceforth.
  - Q. Briefly describe the areas served by the companies in your water company sample proxy.
  - Α. In addition to providing water service to residents of Fountain Hills through its wholly owned subsidiary Chaparral, American States also serves communities located in Los Angeles, Orange and San Bernardino counties in California. CWT provides service to customers in seventy-five communities in California, New Mexico and Washington. CWT's principal service areas are located in the San Francisco Bay area, the Sacramento, Salinas and San Joaquin Valleys and parts of Los Angeles. SWWC owns and manages regulated systems in California, New Mexico, Oklahoma and Texas. WTR is a holding company for a large number of water and utilities operating in nine different states wastewater including

Pennsylvania, Ohio, New Jersey, Illinois, Maine, North Carolina, Texas,

Line's Small and Mid Cap Edition?

Florida and Kentucky.

Q. Are these the same water companies that Chaparral used in its application?

A. Chaparral's cost of equity witness, Mr. Thomas Bourassa, used the same water companies included in my proxy with the exception of SWWC. Mr. Bourassa also used three other water companies in his cost of capital analysis<sup>7</sup> which are included in Value Line's Small and Mid Cap Edition.

Q. Why did you exclude the water companies that are followed in Value

A. Value Line does not provide the same type of forward-looking information (i.e. long-term estimates on return on common equity and share growth) on small and mid-cap companies that it provides on the four water companies that I used in my proxy. Consequently, these water companies

Q. What criteria did you use in selecting the natural gas LDC's included in your proxy for Chaparral?

are not as suitable as the ones that I have used in my analysis.

A. As are the water companies that I just described, each of the natural gas LDC's used in the proxy are publicly traded on a major stock exchange (all

<sup>&</sup>lt;sup>7</sup> Connecticut Water Service, Inc., Middlesex Water Company and SJW Corp.

ten trade on the NYSE) and are followed by Value Line. Each of the ten LDC's in my sample are tracked in Value Line's natural gas Utility industry segment. All of the companies in the proxy are engaged in the provision of regulated natural gas distribution services. Attachment B of my testimony contains Value Line's most recent evaluation of the natural gas proxy group that I used for my cost of common equity analysis.

Q. What companies are included your natural gas proxy?

- A. The ten natural gas LDC's included in my proxy (and their NYSE ticker symbols) are AGL Resources, Inc. ("ATG"), Atmos Energy Corp. ("ATO"), Laclede Group, Inc. ("LG"), New Jersey Resources Corporation ("NJR"), Nicor, Inc. ("GAS"), Northwest Natural Gas Co. ("NWN"), Piedmont Natural Gas Company ("PNY"), South Jersey Industries, Inc. ("SJI") Southwest Gas Corporation ("SWX"), which is the dominant natural gas provider in Arizona, and WGL Holdings, Inc. ("WGL"). These are the same ten LDC's that I analyzed recently in the UNS Gas, Inc. proceeding.<sup>8</sup>
- Q. Briefly describe the regions of the U.S. served by the ten natural gas LDC's that make up your sample proxy.
- A. The ten LDC's listed above provide natural gas service to customers in the Middle Atlantic region (i.e. NJI which serves portions of northern New Jersey, SJI which serves southern New Jersey and WGL which serves the

<sup>&</sup>lt;sup>8</sup> Docket No. G-04204A-06-0463

Washington D.C. metro area), the Southeast and South Central portions of the U.S. (i.e. ATG which serves Virginia, southern Tennessee and the Atlanta, Georgia area and PNY which serves customers in North Carolina, South Carolina and Tennessee), the South, deep South and Midwest (i.e. ATO which serves customers in Kentucky, Mississippi, Louisiana, Texas, Colorado and Kansas, GAS which provides service to northern and western Illinois, and LG which serves the St. Louis area), and the Pacific Northwest (i.e. NWN which serves Washington state and Oregon). Portions of Arizona, Nevada and California are served by SWX.

- Q. Did the Company's witness also perform a similar analysis using natural gas LDC's?
- A. No, he did not.

Q. Please explain your DCF growth rate calculations for the sample companies used in your proxy.

A. Schedule WAR-5 provides retention ratios, returns on book equity, internal growth rates, book values per share, numbers of shares outstanding, and the compounded share growth for each of the utilities included in the sample for the historical observation period 2003 to 2007 for both the water and LDC industries. Schedule WAR-5 also includes Value Line's projected 2008, 2009 and 2011-13 values for the retention ratio, equity

return, book value per share growth rate, and number of shares outstanding for both the water utilities and the LDC's.

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Q. Please describe how you used the information displayed in Schedule WAR-5 to estimate each comparable utility's dividend growth rate.

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A. In explaining my analysis, I will use Chaparral's parent, American States as an example. The first dividend growth component that I evaluated was the internal growth rate. I used the "b x r" formula (described on pages 12 and 13) to multiply AWR's earned return on common equity by its earnings retention ratio for each year in the 2003 to 2007 observation period to derive the utility's annual internal growth rates. I used the mean average of this five-year period as a benchmark against which I compared the projected growth rate trends provided by Value Line. Because an investor is more likely to be influenced by recent growth trends, as opposed to historical averages, the five-year mean noted earlier was used only as a benchmark figure. As shown on Schedule WAR-5, Page 1, American States had sustainable internal growth that averaged 2.51 percent over the course of the 2003 to 2007 observation period. This reflects an upward trend that began during the 2004 operating period. American States rebounded from negative growth of 0.72 percent in 2003 to 1.01 percent in 2004. Internal growth climbed from 1.01 percent in 2004 to 3.79 percent during 2007. Value Line is predicting a slight decrease to 3.74 percent during 2008 but then sees increased growth through the

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	2011-13 time frame. After weighing Value Line's projections on earnings,
:	dividends and book value, I believe that a 6.50% rate of growth is
	reasonable for AWR.
Q.	Please continue with the external growth rate component portion of your
	analysis.
A.	Schedule WAR-5 demonstrates that the pattern of shares outstanding for
	American States increased from 15.21 million to 17.23 million from 2003
	to 2007. Value Line is predicting that this level will increase from 17.75
	million in 2008 to 19.00 million by the end of 2013. Based on this data, I
	believe that a 2.50 percent growth in shares is not unreasonable for
	American States. My final dividend growth rate estimate for AWR is 7.93
	percent (6.50 percent internal + 1.43 percent external) and is shown on
	Page 1 of Schedule WAR-4.
Q.	What is your average dividend growth rate estimate using the DCF model
	for the sample water utilities?
A.	Based on the DCF model, my average dividend growth rate estimate is
	6.30 percent as displayed on page 1 of Schedule WAR-4.
Q.	Did you use the same approach to determine an average dividend growth

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Yes.

rate for the proxy comprised of natural gas LDC's?

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- Q. What is your average dividend growth rate estimate using the DCF modelfor the sample natural gas utilities?
  - A. Based on the DCF model, my average dividend growth rate estimate is 5.97 percent, which is also displayed on page 1 of Schedule WAR-4.
  - Q. How does your average dividend growth rate estimates on water companies compare to the growth rate data published by Value Line and other analysts?
  - A. Schedule WAR-6 compares my sustainable growth estimates with the five-year projections of analysts at both Investment Research, Inc. ("Zacks") (Attachment C) and Value Line. In the case of the water companies, my 6.30 percent estimate falls between Zacks' average longterm EPS projection of 9.15 percent and Value Line's growth projection of 5.94 percent (which is an average of EPS, DPS and BVPS). My 6.30 percent estimate is also 86 basis points higher than the 5.44 percent average of Value Line's historical and projected data and the consensus opinions published by Zacks. Furthermore, my 6.30 percent estimate is 54 basis points higher than the Value Line 5-year compound historical average also displayed in Schedule WAR-6. The estimates of analysts at both Value Line and Zacks indicate that investors are expecting increased performance from water utilities in the future. On balance, I would say my 6.30 percent estimate is a good representation of the growth projections that are available to the investing public.

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- Q. How do your average dividend growth rate estimates on natural gas LDC's compare to the growth rate data published by Value Line and other
  - analysts?
  - In regard to the natural gas LDC's, my 5.97 percent estimate also falls
  - between the average 6.94 percent long-term consensus projections
    - published by Zacks, and the 4.70 percent Value Line projected estimate
    - (which is an average of EPS, DPS and BVPS). As can also be seen on
    - Schedule WAR-6, the 5.97 percent estimate that I have calculated is 41
    - basis points higher than the 5.56 percent average of the 5-year historic
    - EPS, DPS and BVPS means of Value Line and 23 basis points higher
    - than the 5.74 percent five-year compound historical average of Value Line
    - data (on EPS, DPS and BVPS). In fact, my 5.97 percent estimate is 55
    - basis points higher than the combined 5.42 percent Value Line and Zacks
    - averages displayed in Schedule WAR-6. As with the water companies,
    - the estimates of both Value Line's and Zacks' analysts indicate that
    - investors are expecting increased performance from natural gas
    - distribution companies in the future. In the case of the LDC's I would say
    - that my 5.97 percent estimate, which is lower than Zack's projections but
    - higher than Value Line's forecasts, is a fair representation of the growth
    - projections presented by securities analysts at this point in time.

- Q. How did you calculate the dividend yields displayed in Schedule WAR-3?
  - A. For both the water companies and the natural gas LDC's I used the estimated annual dividends, for the next twelve-month period, that appeared in Value Line's July 25, 2008 Ratings and Reports water services industry update and Value Line's September 12, 2008 Ratings and Reports natural gas utility update. I then divided those figures by the eight-week average price per share of the appropriate utility's common stock. The eight-week average price is based on the daily closing stock prices for each of the companies in my proxies for the period July 21, 2008 to September 12, 2008.
  - Q. Based on the results of your DCF analysis, what is your cost of equity capital estimate for the water and natural gas utilities included in your sample?
  - A. As shown in Schedule WAR-2, the cost of equity capital derived from my DCF analysis is 9.00 percent for the water utilities and 9.79 percent for the natural gas LDC's.

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## **Capital Asset Pricing Model (CAPM) Method**

- Q. Please explain the theory behind CAPM and why you decided to use it as an equity capital valuation method in this proceeding.
  - CAPM is a mathematical tool that was developed during the early 1960's by William F. Sharpe<sup>9</sup>, the Timken Professor Emeritus of Finance at Stanford University, who shared the 1990 Nobel Prize in Economics for research that eventually resulted in the CAPM model. CAPM is used to analyze the relationships between rates of return on various assets and risk as measured by beta. 10 In this regard, CAPM can help an investor to determine how much risk is associated with a given investment so that he or she can decide if that investment meets their individual preferences. Finance theory has always held that as the risk associated with a given investment increases, so should the expected rate of return on that investment and vice versa. According to CAPM theory, risk can be classified into two specific forms: nonsystematic or diversifiable risk, and systematic or non-diversifiable risk. While nonsystematic risk can be virtually eliminated through diversification (i.e. by including stocks of various companies in various industries in a portfolio of securities), systematic risk, on the other hand, cannot be eliminated by diversification.

<sup>&</sup>lt;sup>9</sup> William F. Sharpe, "A Simplified Model of Portfolio Analysis," <u>Management Science</u>, Vol. 9, No. 2 (January 1963), pp. 277-93.

<sup>&</sup>lt;sup>10</sup> Beta is defined as an index of volatility, or risk, in the return of an asset relative to the return of a market portfolio of assets. It is a measure of systematic or non-diversifiable risk. The returns on a stock with a beta of 1.0 will mirror the returns of the overall stock market. The returns on stocks with betas greater than 1.0 are more volatile or riskier than those of the overall stock market; and if a stock's beta is less than 1.0, its returns are less volatile or riskier than the overall stock market.

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Thus, systematic risk is the only risk of importance to investors. Simply stated, the underlying theory behind CAPM states that the expected return on a given investment is the sum of a risk-free rate of return plus a market risk premium that is proportional to the systematic (non-diversifiable risk) associated with that investment. In mathematical terms, the formula is as follows:

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where:

 $k = r_f + [R(r_m - r_f)]$ 

risk-free rate of return,  $r_{\rm f}$ =

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beta coefficient, a statistical measurement of a ß =

the expected return of a given security,

security's systematic risk,

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 $r_{\text{m}}$ 

k

=

average market return (e.g. S&P 500), and

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 $r_m - r_f =$ 

market risk premium.

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Q. What types of financial instruments are generally used as a proxy for the

risk-free rate of return in the CAPM model?

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A. Generally speaking, the yields of U.S. Treasury instruments are used by

analysts as a proxy for the risk-free rate of return component.

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Q. Please explain why U.S. Treasury instruments are regarded as a suitable proxy for the risk-free rate of return?

A. As citizens and investors, we would like to believe that U.S. Treasury securities (which are backed by the full faith and credit of the United States Government) pose no threat of default no matter what their maturity dates are. However, a comparison of various Treasury instruments will reveal that those with longer maturity dates do have slightly higher yields. Treasury yields are comprised of two separate components. 11 a true rate of interest (believed to be approximately 2.00 percent) and an inflationary expectation. When the true rate of interest is subtracted from the total treasury yield, all that remains is the inflationary expectation. Because increased inflation represents a potential capital loss, or risk, to investors, a higher inflationary expectation by itself represents a degree of risk to an investor. Another way of looking at this is from an opportunity cost standpoint. When an investor locks up funds in long-term T-Bonds, compensation must be provided for future investment opportunities foregone. This is often described as maturity or interest rate risk and it can affect an investor adversely if market rates increase before the instrument matures (a rise in interest rates would decrease the value of the debt instrument). As discussed earlier in the DCF portion of my

<sup>&</sup>lt;sup>11</sup> As a general rule of thumb, there are three components that make up a given interest rate or rate of return on a security: the true rate of interest, an inflationary expectation, and a risk premium. The approximate risk premium of a given security can be determined by simply subtracting a 91-day T-Bill rate from the yield on the security.

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- testimony, this compensation translates into higher rates of returns to the investor.

Q. What security did you use for a risk-free rate of return in your CAPM analysis?

A. I used the most recent yield on a 5-year U.S. Treasury instrument which was published in Value Line's September 12, 2008 Selection and Opinion publication. (Attachment E). This resulted in a risk-free (r<sub>f</sub>) rate of return of 2.95 percent.

Q. Why did you use the yield on a 5-year year U.S. Treasury instrument as opposed to a short-term T-Bill?

A. While a shorter term instrument, such as a 91-day T-Bill, presents the lowest possible total risk to an investor, a good argument can be made that the yield on an instrument that matches the investment period of the asset being analyzed in the CAPM model should be used as the risk-free rate of return. Since utilities in Arizona generally file for rates every three to five years, the yield on a 5-year U.S. Treasury Instrument closely matches the investment period or, in the case of regulated utilities, the period that new rates will be in effect.

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A.

- Q. How did you calculate the market risk premium used in your CAPM analysis?
- A. I used both a geometric and an arithmetic mean of the historical returns on the S&P 500 index from 1926 to 2007 as the proxy for the market rate of return  $(r_m)$ . For the risk-free portion of the risk premium component  $(r_f)$ , I used the geometric mean of the yields of long-term government bonds for the same eighty-one year period. The risk premium  $(r_m r_f)$  that results by using these inputs is 4.90 percent (10.40% 5.50% = 4.90%). The risk premium that results by using the arithmetic mean calculation is 6.50 percent (12.30% 5.80% = 6.50%).
- Q. How did you select the beta coefficients that were used in your CAPM analysis?
  - The beta coefficients (B), for the individual utilities used in both my proxies, were calculated by Value Line and were current as of July 25, 2008 for the water companies and September 12, 2008 for the natural gas LDC's. Value Line calculates its betas by using a regression analysis between weekly percentage changes in the market price of the security being analyzed and weekly percentage changes in the NYSE Composite Index over a five-year period. The betas are then adjusted by Value Line for their long-term tendency to converge toward 1.00. The beta coefficients for the service providers included in my water company sample ranged from 0.95 to 1.15 with an average beta of 1.05. The beta

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- 0.75 to 0.90 with an average beta of 0.82.
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- Q. What are the results of your CAPM analysis?
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- A. As shown on pages 1 and 2 of Schedule WAR-7, my CAPM calculation using a geometric mean to calculate the risk premium results in an average expected return of 8.10 percent for the water companies and 6.94 percent for the natural gas LDC's. My calculation using an arithmetic mean results in an average expected return of 9.78 percent for the water companies and 8.25 percent for the natural gas LDC's.

coefficients for the LDC's included in my natural gas sample ranged from

- Please summarize the results derived under each of the methodologies Q. presented in your testimony.
- A. The following is a summary of the cost of equity capital derived under each methodology used:

METHOD	RESULTS
DCF (Water Sample)	9.00%
DCF (Natural Gas Sample)	9.79%
CAPM (Water Sample)	8.10% - 9.78%
CAPM (Natural Gas)	6.94% - 8.25%

Based on these results, my best estimate of an appropriate range for an OCRB cost of common equity for Chaparral is 6.94 percent to 9.79

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- My final recommended FVRB cost of common equity figure is 6.83

percent. My estimate for an OCRB cost of common equity is 8.83 percent.

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- 5 Q How did you arrive at your final recommended 6.83 percent FVRB cost of
- 6 common equity?

percent.

- A. My recommended 6.83 percent FVRB cost of common equity is the 8.83 percent average of my DCF and CAPM results, less an inflation factor of 200 basis points. The calculation for my 6.83 percent FVRB cost of
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12 Q. Why have you made a 200 basis point inflation factor adjustment to the

common equity can be seen on Schedule WAR-1, Page 4 of 5.

- OCRB results of your DCF analysis?
  - A. The 200 basis point adjustment removes an inflation expectation that is embedded in the OCRB cost of common equity. The method that I have used to derive my 6.83 percent FVRB cost of common equity is consistent with the method that was adopted by the Commission to arrive at a FVRB cost of common equity for Chaparral in Decision No. 70441 ("Remand Proceeding"). During the Remand Proceeding, the Commission was required to develop an appropriate rate of return on Chaparral's FVRB under a remand order from the Arizona Court of Appeals. In doing so, the

Commission adopted a methodology that was proposed by Ben Johnson,

Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

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rate of return issue that was central to that proceeding 12.

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Q. How did you calculate your 200 basis point inflation adjustment?

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A.

develop a similar inflation factor adjustment during the Remand

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Proceeding (Schedule WAR-1, Page 5 of 5). Since there was virtually no

I relied on the same data sets of information that Dr. Johnson used to

Ph.D., an expert witness who testified on behalf of RUCO on the FVRB

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change in the data - which compared Treasury Inflation-Protected

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Securities ("TIPS") and U.S. Treasury bonds with similar liquidity and

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maturity characteristics - that Dr. Johnson relied on, I used the same low-

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end 200 basis point adjustment that he estimated.

adjustment to an OCRB cost of common equity?

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Q. Can you briefly explain why it is necessary to make an inflation factor

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Yes. Unless a utility elects to forego a reconstruction cost new less

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depreciation ("RCND") study to develop an RCND rate base, and agrees

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to use its OCRB as its FVRB, the utility's FVRB is calculated by averaging

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its OCRB and its RCND rate base. Because an RCND study restates an OCRB in current dollars (through the use of engineering indexes that

On September 30, 2005, the Commission issued Decision No. 68176 which granted a permanent rate increase to Chaparral. Following the Commission's decision on the matter, the Company filed an application for rehearing which the Commission took no action on. Chaparral subsequently filed an appeal with the Arizona Court of Appeals, Division One ("Court of Appeals"). The Company's appeal claimed that Chaparral was denied a fair rate of return on its invested capital as a result of the Commission's established method of calculating a level of operating income based on the Company's fair value rate base ("FVRB"). On February 13, 2007, the Court of Appeals issued a Memorandum Decision which affirmed in part, vacated, and remanded Decision No. 68176 to the Commission for further determination.

contain certain inflation factors to calculate an RCND rate base), it is inappropriate to apply an OCRB rate of return to a FVRB. This is because the OCRB rate of return, like the FVRB, contains an inflation component in it. Consequently, the application of an OCRB rate of return to a FVRB (calculated using an average of an OCRB and an RCND rate base) produces an inappropriate level of operating income which reflects an over-counting of the effects of inflation. To remedy this situation, the OCRB rate of return is adjusted downward by removing the inflation expectation that is embedded in it. This is the same rationale that the Commission relied on in Decision No. 70441.

- Q. Can you offer any "real world" examples of how inflation is factored into the prices of stocks that would be used to arrive at an OCRB cost of common equity using the DCF model?
- A. Yes. But before I do that it is important to understand the concept that the current price of a share of a given firm's stock reflects all known and available information on the given firm at any point in time. In the study of finance this concept is known as the efficient market hypothesis. If the efficient market hypothesis is correct and many academics believe that it is in several different forms then everyday events, including news on inflation, are weighed by the investment community and are factored into the value of a given firm's stock. Now getting back to the "real world" examples addressed in the question, Attachment F to my testimony

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contains copies of various articles published in the mainstream press, over the past three years, which report on how investors have reacted to news on inflation and other economic events. I believe that these articles point out the fact that investors clearly do react to news of inflation and that expectations of future inflation are reflected in the price of stocks.

- Q. Did you make any adjustments to your OCRB cost of common equity that
  - took into consideration the higher level of equity contained in Chaparral's
  - capital structure?
- A. No, I did not. Even though a strong argument (such as the one I
  - presented in a rehearing on Gold Canyon Sewer Company<sup>13</sup>) can be
  - made to recommend a hypothetical capital structure that puts the
    - Company's capital structure in line with the capital structures of the utilities
  - included in my sample, I have not done so in this case.
- Q. How does your recommended cost of equity capital compare with the cost
  - of equity capital proposed by the Company?
- A. The 10.50 percent cost of equity capital proposed by the Company is 167
  - basis points higher than the 8.83 percent OCRB cost of equity capital that
- I am recommending.

<sup>&</sup>lt;sup>13</sup> Docket No. SW-02519A-06-0015

Q.

- factor adjustment similar to the one that you are recommending?
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- A. No. However, Mr. Bourassa's testimony in this case was filed prior to Decision No. 70441

Does the Company-proposed cost of common equity include an inflation

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## **Current Economic Environment**

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Q. Please explain why it is necessary to consider the current economic environment when performing a cost of equity capital analysis for a

Consideration of the economic environment is necessary because trends

state of the U.S. economy determine the rates of return that investors earn

regulated utility and are, most often, the same factors considered by

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regulated utility.

testimony.

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in interest rates, present and projected levels of inflation, and the overall

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on their invested funds. Each of these factors represent potential risks

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that must be weighed when estimating the cost of equity capital for a

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individuals who are also investing in non-regulated entities.

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Q. Please discuss your analysis of the current economic environment.

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A. My analysis includes a brief review of the economic events that have

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occurred since 1990. Schedule WAR-8 displays various economic

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indicators and other data that I will refer to during this portion of my

In 1991, as measured by the most recently revised annual change in gross domestic product ("GDP"), the U.S. economy experienced a rate of growth of negative 0.20 percent. This decline in GDP marked the beginning of a mild recession that ended sometime before the end of the first half of 1992. Reacting to this situation, the Federal Reserve Board ("Federal Reserve" or "Fed"), then chaired by noted economist Alan Greenspan, lowered its benchmark federal funds rate<sup>14</sup> in an effort to further loosen monetary constraints - an action that resulted in lower interest rates.

During this same period, the nation's major money center banks followed the Federal Reserve's lead and began lowering their interest rates as well. By the end of the fourth quarter of 1993, the prime rate (the rate charged by banks to their best customers) had dropped to 6.00 percent from a 1990 level of 10.01 percent. In addition, the Federal Reserve's discount rate on loans to its member banks had fallen to 3.00 percent and short-term interest rates had declined to levels that had not been seen since 1972.

Although GDP increased in 1992 and 1993, the Federal Reserve took steps to increase interest rates beginning in February of 1994, in order to

<sup>&</sup>lt;sup>14</sup> This is the interest rate charged by banks with excess reserves at a Federal Reserve district bank to banks needing overnight loans to meet reserve requirements. The federal funds rate is the most sensitive indicator of the direction of interest rates, since it is set daily by the market, unlike the prime rate and the discount rate, which are periodically changed by banks and by the Federal Reserve Board, respectively.

keep inflation under control. By the end of 1995, the Federal discount rate had risen to 5.21 percent. Once again, the banking community followed the Federal Reserve's moves. The Fed's strategy, during this period, was to engineer a "soft landing." That is to say that the Federal Reserve wanted to foster a situation in which economic growth would be stabilized without incurring either a prolonged recession or runaway inflation.

Q. Did the Federal Reserve achieve its goals during this period?

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Yes. The Fed's strategy of decreasing interest rates to stimulate the economy worked. The annual change in GDP began an upward trend in 1992. A change of 4.50 percent and 4.20 percent were recorded at the end of 1997 and 1998 respectively. Based on daily reports that were presented in the mainstream print and broadcast media during most of 1999, there appeared to be little doubt among both economists and the public at large that the U.S. was experiencing a period of robust economic growth highlighted by low rates of unemployment and inflation. Investors, who believed that technology stocks and Internet company start-ups (with little or no history of earnings) had high growth potential, purchased these types of issues with enthusiasm. These types of investors, who exhibited what former Chairman Greenspan described as "irrational exuberance," pushed stock prices and market indexes to all time highs from 1997 to 2000.

- Q. What has been the state of the economy since 2001?
- The U.S. economy entered into a recession near the end of the first A. quarter of 2001. The bullish trend, which had characterized the last half of the 1990's, had already run its course sometime during the third quarter of 2000. Economic data released since the beginning of 2001 had already been disappointing during the months preceding the September 11, 2001 terrorist attacks on the World Trade Center and the Pentagon. Slower growth figures, rising layoffs in the high technology manufacturing sector, and falling equity prices (due to lower earnings expectations) prompted the Fed to begin cutting interest rates as it had done in the early 1990's. The now infamous terrorist attacks on New York City and Washington D.C. marked a defining point in this economic slump and prompted the Federal Reserve to continue its rate cutting actions through December Prior to the 9/11 attacks, commentators, reporting in both the 2001. mainstream financial press and various economic publications including Value Line, believed that the Federal Reserve was cutting rates in the hope of avoiding a recession.

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Despite several intervals during 2002 and 2003 in which the Federal Open Market Committee ("FOMC") decided not to change interest rates – moves which indicated that the worst may be over and that the recession might have bottomed out during the last quarter of 2001 – a lackluster economy persisted. The continuing economic malaise and even fears of possible

deflation prompted the FOMC to make a thirteenth rate cut on June 25, 2003. The quarter point cut reduced the federal funds rate to 1.00 percent, the lowest level in forty-five years.

Even though some signs of economic strength, mainly attributed to consumer spending, began to crop up during the latter part of 2002 and into 2003, Chairman Greenspan appeared to be concerned with sharp declines in capital spending in the business sector.

During the latter part of 2003, the FOMC went on record as saying that it intended to leave interest rates low "for a considerable period." After its two-day meeting that ended on January 28, 2004, the FOMC announced "that with inflation 'quite low' and plenty of excess capacity in the economy, policy-makers 'can be patient in removing its policy accommodation.<sup>15</sup>"

- Q. What actions has the Federal Reserve taken in terms of interest rates since the beginning of 2001?
- A. As noted earlier, from January 2001 to June 2003 the Federal Reserve cut interest rates a total of thirteen times. During this period, the federal funds rate fell from 6.50 percent to 1.00 percent. The FOMC reversed this trend on June 29, 2004 and raised the federal funds rate 25 basis points to 1.25

<sup>&</sup>lt;sup>15</sup> Wolk, Martin, "Fed holds interest rates steady," MSNBC, January 28, 2004.

percent. From June 29, 2004 to January 31, 2006, the FOMC raised the federal funds rate thirteen more times to a level of 4.50 percent.

The FOMC's January 31, 2006 meeting marked the final appearance of Alan Greenspan, who had presided over the rate setting body for a total of eighteen years. On that same day, Greenspan's successor, Ben Bernanke, the former chairman of the President's Council of Economic Advisers and a former Fed governor under Greenspan from 2002 to 2005, was confirmed by the U.S. Senate to be the new Federal Reserve chief.

As expected by Fed watchers, Chairman Bernanke picked up where his predecessor left off and increased the federal funds rate by 25 basis points during each of the next three FOMC meetings for a total of seventeen consecutive rate increases since June 2004, and raising the federal funds rate to a level of 5.25 percent. The Fed's rate increase campaign finally came to a halt at the FOMC meeting held on August 8, 2006, when the FOMC decided not to raise rates.

- Q. What was the reaction in the financial community to the Fed's decision not to raise interest rates?
- A. As in the past, banks followed the Fed's lead once again and held the prime rate to a level of 8.25 percent, or 300 basis points higher than the federal funds rate of 5.25 percent established on June 29, 2006.

Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

- Q. How did analysts view the Fed's actions between January 2001 and August 2006?
- A. According to an article that appeared in the December 2, 2004 edition of The Wall Street Journal, the FOMC's decision to begin raising rates two years ago was viewed as a move to increase rates from emergency lows in order to avoid creating an inflation problem in the future as opposed to slowing down the strengthening economy. In other words, the Fed was trying to head off inflation *before* it became a problem. During the period following the August 8, 2006 FOMC meeting, the Fed's decisions not to raise rates were viewed as a gamble that a slower U.S. economy would help to cap growing inflationary pressures.
- Q. Was the Fed attempting to engineer another "soft landing", as it did in the mid-nineties, by holding interest rates steady?
- A. Yes, however, as pointed out in an August 2006 article in <u>The Wall Street</u>

  <u>Journal</u> by E.S. Browning, soft landings like the one that the Fed managed to pull off during the 1994-95 time frame, in which a recession or a bear market were avoided rarely happen<sup>18</sup>. Since it began increasing the federal funds rate in June 2004, the Fed had assured investors that it

<sup>&</sup>lt;sup>16</sup> McKinnon, John D. and Greg IP, "Fed Raises Rates by a Quarter Point," <u>The Wall Street Journal</u>, September 22, 2004.

<sup>&</sup>lt;sup>17</sup> Ip, Greg, "Fed Holds Interest Rates Steady As Slowdown Outweighs Inflation," <u>The Wall Street Journal Online Edition</u>, August 8, 2006.

<sup>&</sup>lt;sup>18</sup> Browning, E.S, "Not Too Fast, Not Too Slow...," <u>The Wall Street Journal Online Edition</u>, August 21, 2006.

would increase rates at a "measured" pace. Many analysts and economists interpreted this language to mean that former Chairman Greenspan would be cautious in increasing interest rates too quickly in order to avoid what is considered to be one of the Fed's few blunders during Greenspan's tenure – a series of increases in 1994 that caught the financial markets by surprise after a long period of low rates. The rapid rise in rates contributed to the bankruptcy of Orange County, California and the Mexican peso crisis<sup>19</sup>. According to Mr. Browning, at the time that his article was published, the hope was that Chairman Bernanke would succeed in slowing the economy "just enough to prevent serious inflation, but not enough to choke off growth." In other words, "a 'Goldilocks economy,' in which growth is not too hot and not too cold."

- Q. Was the Fed's attempt to engineer a soft landing successful during the period that followed the August 8, 2006 FOMC meeting?
- A. It would appear so. Articles published in the mainstream financial press were generally upbeat on the economy during that period. An example of this is an article written by Nell Henderson that appeared in the January 30, 2007 edition of <a href="The Washington Post">The Washington Post</a>. According to Ms. Henderson, "a year into [Fed Chairman] Bernanke's tenure, the [economic] picture has turned considerably brighter. Inflation is falling; unemployment is low;

<sup>&</sup>lt;sup>19</sup> Associated Press (AP), "Fed begins debating interest rates" <u>USA Today</u>, June 29, 2004.

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wages are rising; and the economy, despite continued problems in housing, is growing at a brisk clip."20

What has been the state of the economy over the past year? Q.

A. Reports in the mainstream financial press during the majority of 2007 reflected the view that the U.S. economy was slowing as a result of a worsening situation in the housing market and higher oil prices. overall outlook for the economy was one of only moderate growth at best. Also during this period the Fed's key measure of inflation began to exceed the rate setting body's comfort level.

On August 7, 2007, the FOMC decided not to increase or decrease the federal funds rate for the ninth straight time and left its target rate unchanged at 5.25 percent.<sup>21</sup> At the time of the Fed's decision, analysts speculated that a rate cut over the next several months was unlikely given the Fed's concern that inflation would fail to moderate. However, during this same period, evidence of an even slower economy and a possible recession was beginning to surface. Within days of the Fed's decision to stand pat on rates, a borrowing crises rooted in a deterioration of the market for subprime mortgages and securities linked to them, forced the Fed to inject \$24 billion in funds (raised through open market operations)

<sup>&</sup>lt;sup>20</sup> Henderson, Nell, "Bullish on Bernanke" The Washington Post, January 30, 2007.

<sup>&</sup>lt;sup>21</sup> lp. Greg. "Markets Gyrate As Fed Straddles Inflation, Growth" The Wall Street Journal, August 8, 2007

into the credit markets.<sup>22</sup> By Friday, August 17, 2007, after a turbulent week on Wall Street, the Fed made the decision to lower its discount rate (i.e. the rate charged on direct loans to banks) by 50 basis points, from 6.25 percent to 5.75 percent, and took steps to encourage banks to borrow from the Fed's discount window in order to provide liquidity to lenders. According to an article that appeared in the August 18, 2007 edition of The Wall Street Journal, <sup>23</sup> the Fed had used all of its tools to restore normalcy to the financial markets. If the markets failed to settle down, the Fed's only weapon left was to cut the Federal Funds rate – possibly before the next FOMC meeting scheduled on September 18, 2007.

- Q. Did the Fed cut rates as a result of the subprime mortgage borrowing crises?
- A. Yes. At its regularly scheduled meeting on September 18, 2007, the FOMC surprised the investment community and cut both the federal funds rate and the discount rate by 50 basis points (25 basis points more than what was anticipated). This brought the federal funds rate down to a level of 4.75 percent. The Fed's action was seen as an effort to curb the aforementioned slowdown in the economy. Over the course of the next four months, the FOMC reduced the Federal funds rate by a total 175

<sup>&</sup>lt;sup>22</sup> Ip, Greg, "Fed Enters Market To Tamp Down Rate" The Wall Street Journal, August 9, 2007

<sup>&</sup>lt;sup>23</sup> Ip, Greg, Robin Sidel and Randall Smith, "Fed Offers Banks Loans Amid Crises" <u>The Wall</u> Street Journal, August 9, 2007

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basis points to a level of 3.00 percent – mainly as a result of concerns that the economy was slipping into a recession. This included a 75 basis point reduction that occurred one week prior to the FOMC's meeting on January 29, 2008.

Q. What recent actions have the Fed taken in regard to interest rates?

The Fed made two more rate cuts which included a 75 basis point reduction in the federal funds rate on March 18, 2008 and an additional 25 basis point reduction on April 30, 2008. The Fed's decision to cut rates was based on its belief that the slowing economy is a greater concern than the current rate of inflation (which the majority of FOMC members believed will moderate during the present economic slowdown). As a result of the Fed's actions, the federal funds rate was reduced to its present level of 2.00 percent. At the time of this writing, the fed elected to leave the fed funds rate unchanged during the last three FOMC meetings. After the September 16, 2008 meeting, prior to which the investment community expected another rate cut, the Fed stated the following:

Strains in financial markets have increased significantly and labor markets have weakened further. Economic growth appears to have slowed recently, partly reflecting a softening of household spending. Tight credit conditions, the ongoing housing contraction, and some slowing in export growth are likely to weigh on economic growth over the next few quarters. Over time, the substantial easing of monetary policy, combined with ongoing measures to foster market liquidity, should help to promote moderate economic growth.

Inflation has been high, spurred by the earlier increases in the prices of energy and some other commodities. The Committee expects inflation to

<sup>&</sup>lt;sup>24</sup> Ip, Greg, "Credit Worries Ease as Fed Cuts, Hints at More Relief" <u>The Wall Street Journal</u>, March 19, 2008

moderate later this year and next year, but the inflation outlook remains highly uncertain.

The downside risks to growth and the upside risks to inflation are both of significant concern to the Committee. The Committee will monitor economic and financial developments carefully and will act as needed to promote sustainable economic growth and price stability.

The statement above was released during another week of turmoil in the financial markets as the subprime mortgage crises, noted earlier, had come to a head. The days before and after the Fed's September 16, 2008 meeting saw longstanding Wall Street firms such as Lehman Brothers, Merrill Lynch and AIG failing as a result of their subprime holdings. By the end of the week, the Bush administration announced plans to deal with the crises, which include a U.S. Treasury request to Congress for \$700 billion to buy distressed assets as part of a plan to halt what has been described as the worst financial crisis since the 1930's<sup>25</sup>.

- Q. Putting this all into perspective, how have the Fed's actions since 2000 affected benchmark rates?
- A. Despite the increases (prior to June 2006) by the FOMC, interest rates and yields on U.S. Treasury instruments are for the most part still at historically low levels. The Fed's actions have also had the overall effect of reducing the cost of many types of business and consumer loans. As can be seen in Schedule WAR-8, the previously mentioned federal

Soloman, Deborah, Michael R. Crittenden and Damian Paletta, "U.S. Bailout Plan Calms Markets, But Struggle Looms Over Details" <u>The Wall Street Journal</u>, September 20, 2008

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2.00 percent from 5.73 percent in 2000.

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Q. What has been the trend in other leading interest rates over the last year?

discount rate (the rate charged to the Fed's member banks), has fallen to

A. As of September 9, 2008, the leading interest rates have all dropped from the levels that existed a year ago (Attachment E). The prime rate has fallen from 8.25 percent a year ago to 5.00 percent. The benchmark federal funds rate, just discussed, has decreased from 5.25 percent, in September 2007, to a level of 2.00 percent (as a result of the April 30, rate cut discussed above). The yields on several maturities of U.S. Treasury instruments have also decreased over the past year. A previous trend, described by former Chairman Greenspan as a "conundrum" 26. in which long-term rates fell as short-term rates increased, thus creating a somewhat inverted yield curve that existed as late as June 2007, appears to have ended and a more traditional yield curve (one where yields increase as maturity dates lengthen) presently exists (Attachment E). The 5-year Treasury yield, used in my CAPM analysis, has fallen from 4.16 percent, in September 2007, to 2.95 percent as of September 9, 2008. The 1-Year Treasury constant maturity rate also decreased from 4.39 percent over the past year to 2.07 percent. Again, for the most part, these current yields are considerably lower than corresponding yields that

Wolk, Martin, "Greenspan wrestling with rate 'conundrum'," MSNBC, June 8, 2005.

existed during the early nineties and at the beginning of the current decade (as can be seen on Schedule WAR-8).

Q. What is the current outlook for interest rates, inflation, and the economy?

A. As a result of the FOMC's April 30, 2008 rate cutting action, the federal funds rate of 2.00 percent is already below The Wall Street Journal's February 2008 Economic Forecasting Survey's prediction that the rate would drop to 2.64 percent by December 2008. The change in the consumer price index, a key measure of inflation, is also expected to fall from the December 2007 level of 4.10 percent to 2.30 percent by December 2008.

Value Line's analysts have been decidedly pessimistic in their outlook on the economy as of late and had this to say in their Economic and Stock Market Commentary that appeared in the September 12, 2008 edition of Value Line's Selection and Opinion publication:

Business growth is slowing and the economy could be contracting by the final quarter. That more dour assessment reflects the fact that recent weeks have seen a flattening in manufacturing activity, a drop in personal income, and additional bad news on the housing front. True, U.S. exports should again be supportive, while falling energy prices should help to support consumer spending. Such crosscurrents suggest that the current quarter will see GDP rise anew, but that the prospective gain may be less than half what it was in the second-quarter. Moreover, in the absence of a new stimulus package, it is quite possible that a weakening housing market could turn GDP a bit lower by the final period.

Value Line's analysts went on to state:

The road back for the economy is likely to be slow and uneven. At best, any decline in GDP engendered by increasing jobless claims, falling home prices, tightening credit, and high food and heating oil costs will be limited to only one quarter. More likely, the late-2008 problems in the economy will carry over to 2009, bringing on the nation's first

recession since 2001. For now, we think such a downturn will be brief and fairly mild. However, the ensuing recovery is likely to be a checkered affair in the absence of stronger-than-forecast recoveries in consumer expenditures and housing later next year.

How has the current economic environment of lower interest rates affected

Value Line analyst Nils C. Van Liew took note of the environment of low

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various regulated utility industries as a whole?

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interest rates that existed in the early part of 2007. In Value Line's Electric

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Utility (East) Industry update dated March 2, 2007, Mr. Van Liew had this

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to say:

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Low Interest Rates. Several factors are, no doubt, driving the electric utilities' strong share-price performance. Perhaps most important is a benign interest-rate environment. Utilities frequently tap the credit markets to fund their operations. (Low interest rates mean they can cost effectively build new power plants and maintain existing ones.) "Cheap money" also tends to drive economic expansion, thereby increasing electricity demand. That said, interest rates should remain relatively low, though the likelihood that the Federal Reserve eases (monetary) policy is small, given persistent inflation concerns.

While Mr. Van Liew's views appeared in Value Line's Electric Utility Industry update, I believe his comments hold true for all regulated utilities including the water and natural gas distribution segments. Given the fact that interest rates are even lower now than they were at the time of Mr. Van Liew's writing, and utility bond rates are currently lower than their 2007 averages (Schedule WAR 8), I believe that his views are still valid. In fact, my opinions are supported by Gabe Moreen, an analyst for Merrill Lynch, who had this to say in his February 21, 2008 report<sup>27</sup> on SWX:

<sup>&</sup>lt;sup>27</sup> Provided in the Company's response to ACC Staff data request STF-2-8 dated March 6, 2008.

Falling interest rates bode well for utilities The Fed's recent interest rate cuts buoyed our natural gas utility index stocks, which had underperformed during recent credit market turmoil. The liquidity squeeze elevated concerns over higher capital costs for this capitalintensive industry, but credit market concerns do not fundamentally threaten the sector, in our view. Most gas utilities in our index have investment grade credit and, were the cost of debt to rise, could recover higher capital costs via rate cases. The interest rate cut also boosted gas utility stocks as 10-year Treasury prices rose and yields fell. 10-year Treasury yields provide a common benchmark for utility valuation; like Treasury bills, utility stocks typically offer steady income and are often valued by yield differential above Treasury bills. The dividend yield-Treasury yield differential has recently shrunk to 85 [basis points], just shy of the long-term average 86 [basis point] differential. Treasury yields are relatively low at 3.9%, and we expect this low differential to help sustain gas utility stocks at their high valuations in the near term. For Merrill Lynch's current interest rate outlook, please see The Market Economist. 15 February 2008.

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- Q. Has the subprime mortgage crises had an impact on borrowing?
- A. Yes. The situation has had a strong impact on liquidity for both banks and the capital markets. Hopefully the anticipated actions of both the U.S. Treasury and the Fed, now before an attentive Congress, will succeed in eliminating the logjam that presently exists and restore the credit markets to their pre-subprime status.

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Q. How does the average dividend yield of your sample water and LDC stocks compare to the average dividend yield for all of the water and LDC stocks followed by Value Line?

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A. As can be seen in Schedule WAR-3, my sample water companies and LDC's have average dividend yields of 2.70 and 3.83 percent respectively.

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These yields exceed, for water, and fall between, for LDC's, Value Line's

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2.60 percent and 3.60 percent 2007 average dividend yields for the water

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and natural gas industries respectively and Value Lines 2011-13 yield

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projections of 2.30 and 4.60 percent for the water and natural gas industries respectively (Attachments A and B).

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Q. How do the dividend yields of the water and LDC stocks in your sample compare with other stocks followed by Value Line?

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A. Based on information contained in Value Line's September 12, 2008

Summary & Index publication, the median of estimated dividend yields of all dividend paying stocks under review by Value Line was 2.20 percent.

The yields of my sample water and LDC stocks exceeded this figure by 50

basis points and 163 basis points, respectively.

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Q. What has been the trend in Value Line's return on common equity projections for the water utility industry over the last seven years?

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been making downward projections on water industry book returns on common equity ("ROE"). In addition to the downward trend in projections that I just addressed (exhibited in Attachment D), Value Line's analysts

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have been somewhat more optimistic in their forward-looking one-year

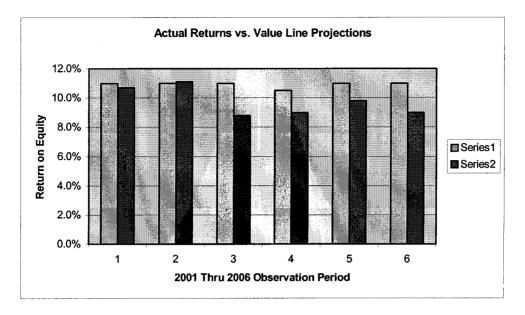
Up until 2005, and with the exception of 2003, Value Line's analysts have

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and long-term projections. As can be seen in the chart below, Value Line's analysts have been somewhat high in their coming year projections

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on ROE.



The bar chart above illustrates Value Line's water utility industry projections on ROE (the lighter bar identified as series 1), over the 2001 to 2006 period, versus the actual returns (the darker bar identified as series 2) that actually occurred during that same time frame (observation periods 1 through 6). The actual basis point spreads between the Value Line projections and the actual returns on ROE are as follows:

<u>Year</u>	Value Line <u>Projected</u>	Actual Book Return on ROE	<u>Difference</u>
2001	11.0%	10.7%	-30 Basis Points
2002	11.0%	11.1%	+10 Basis Points
2003	10.5%	8.8%	-170 Basis Points
2004	11.0%	9.0%	-200 Basis Points
2005	11.0%	9.8%	-120 Basis Points
2006	11.0%	9.0%	-200 Basis Points

As can be seen above, with the exception of the 2002 operating period, Value Line's analyst's projections on water utility ROE's from one year out were 30 to 200 basis points higher than the actual returns booked by the water utilities. This is why I rarely rely on projections at face value, and

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only use Value Line's and Zacks' analyst's projections as guides in developing my growth estimates for the DCF model.

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Q. After weighing the economic information that you've just discussed, do you believe that the 6.83 percent FVRB cost of equity capital that you have estimated is reasonable for Chaparral?

I believe that my recommended 6.83 percent FVRB cost of equity will

provide Chaparral with a reasonable rate of return on the Company's

invested capital when economic data on interest rates (that are low by

historical standards), the Federal Government's resolution of the subprime

mortgage crises (and related housing slowdown), and the Fed's ability to

keep inflation in check are all taken into consideration. As I noted earlier,

the Hope decision determined that a utility is entitled to earn a rate of

return that is commensurate with the returns it would make on other

analysis, which is an average of the results of both the DCF and CAPM

models less a 200 basis point inflation factor adjustment, has produced

investments with comparable risk.

such a return.

I believe that my cost of equity

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Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

### COST OF DEBT

- Q. Have you reviewed Chaparral's testimony on the Company-proposed costs of short-term and long-term debt?
- 4 A. Yes.

- 6 Q. Briefly explain how Chaparral calculated the Company-proposed cost of short-term debt.
  - A. The Company-proposed 6.11 percent cost of short-term debt (which is an inter-company borrowing arrangement between Chaparral and its parent American States) is the one year LIBOR<sup>28</sup> rate that existed at the time of the Company's rate application filing.

- Q. Have you accepted the Company-proposed cost of short-term debt?
- A. No. I have updated Chaparral's cost of short-term debt to 3.13 percent to reflect the one year LIBOR rate published in the September 12, 2008 edition of <a href="https://doi.org/10.2008/journal-10.2008/">The Wall Street Journal</a>.

<sup>&</sup>lt;sup>28</sup> The London Interbank Offered Rate or LIBOR is an interest rate that banks charge each other for loans (usually in Eurodollars). The rate is applicable to the short-term international interbank market, and applies to very large loans borrowed for anywhere from one day to five years. This market allows banks with liquidity requirements to borrow quickly from other banks with surpluses, enabling banks to avoid holding excessively large amounts of their asset base as liquid assets. The LIBOR is officially fixed once a day by a small group of large London banks, but the rate changes throughout the day. (Source: InvestorWords.com)

	Chapa	Testimony of William A. Rigsby rral City Water Company, Inc. No. W-02113-A-07-0551
1	Q.	How did Chaparral calculate the Company-proposed cost of long-term
2		debt?
3	A.	The Company-proposed 5.34 percent cost of long-term debt represents
4		the projected weighted cost of Chaparral's various debt instruments that
5		were issued to finance assets that were in place during the Test Year
6		(Schedule War-1, Page 3 of 5).
7		
8	Q.	Do you agree with the Company-proposed 5.34 percent projected cost of
9		long-term debt?
10	A.	Yes.
11		
12	CAPI	TAL STRUCTURE
13	Q.	Have you reviewed Chaparral's testimony regarding the Company's
14		proposed capital structure?
15	i	proposed capital structure:
	A.	Yes.
16	A.	
16 17	A. Q.	
		Yes.
17	Q.	Yes.  Please describe the Company's proposed capital structure.
17 18	Q.	Yes.  Please describe the Company's proposed capital structure.  The Company is proposing a Test Year capital structure comprised of 3.97
17 18 19	Q.	Yes.  Please describe the Company's proposed capital structure.  The Company is proposing a Test Year capital structure comprised of 3.97 percent short-term debt, 19.47 percent long-term debt and 76.56 percent
17 18 19 20	Q.	Yes.  Please describe the Company's proposed capital structure.  The Company is proposing a Test Year capital structure comprised of 3.97 percent short-term debt, 19.47 percent long-term debt and 76.56 percent

- 1 Q. What capital structure are you proposing for Chaparral?
  - A. I am recommending a capital structure which is comprised of 4.10 percent short-term debt, 20.20 percent long-term debt and 75.70 percent common equity.

My recommended capital structure adopts the Company's projected levels of short-term debt and long-term debt. My recommended level of long-term debt reflects the retirement of Chaparral's long-term Series 1997A 4.00% to 4.85% serial bonds due 1998 to 2007.

- Q. Do you agree with the Company-proposed level of common equity?
- A. No. The \$27,002,476 Company-proposed Test Year level of common equity includes a pro forma adjustment of \$1,280,000 for an additional CAP allocation which fails the used and useful standard (an issue that is addressed more fully in the direct testimony of RUCO witness Timothy J. Coley). Accordingly, I have removed the Company's pro forma adjustment to reduce the level of common equity to my recommended figure of \$25,722,476.
- Q. Is Chaparral's capital structure in line with industry averages?
- A. No. Chaparral's capital structure is heavier in equity than the capital structures of the water companies included in my cost of capital analysis (Schedule WAR-9). The capital structures for those utilities averaged 50.2 percent for debt and 49.8 percent for equity (49.7 percent common equity

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+ 0.1 percent preferred equity). In fact Chaparral's capital structure has more equity than the capital structure of its parent American States, which has a capital structure comprised of 46.9 percent debt and 53.1 percent equity.

The same is true when Chaparral's capital structure is compared to the LDC's in my sample. The capital structures for those utilities averaged 45.7 percent for debt and 54.3 percent for equity (53.6 percent common equity + 0.7 percent preferred equity).

- Q. In terms of risk, how does Chaparral's capital structure compare to the water utilities in your sample?
  - The water utilities in my sample would be considered as having a higher level of financial risk (i.e. the risk associated with debt repayment) because of their higher levels of debt and lower levels of common equity. The additional financial risk is due to debt leverage which is embedded in the cost of equities derived for those companies through the DCF analysis. Thus, the cost of equity derived in my DCF analysis is applicable to companies that are more leveraged and, theoretically speaking, riskier than a utility with a lower level of debt similar to Chaparral's. In the case of a publicly traded company, such as those included in my proxy, a company with Chaparral's level of debt would be perceived as having a lower level of financial risk and would therefore also have a lower expected return on common equity.

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- Have you made an adjustment to your DCF estimate based on this Q. perception of higher financial risk?
  - No. As discussed earlier, I have not made such an adjustment in this
    - My higher recommended cost of common equity figure will case.
    - compensate the Company's shareholders for any perceived higher levels
    - of company-specific business risk that they believe Chaparral faces.

## WEIGHTED COST OF CAPITAL

- How does the Company's proposed weighted cost of capital compare with Q. your recommendation?
  - The Company has proposed a weighted cost of capital of 9.32 percent.
  - This figure is the result of a weighted average of Chaparral's proposed
  - 6.11 percent cost of short-term debt, 5.33 percent cost of Test Year Long
    - term debt and 10.50 percent cost of common equity capital.
    - Company-proposed 9.32 percent weighted cost of capital is 294 basis
    - points higher than the 6.38 percent FVRB weighted cost of capital that I
    - am recommending which reflects a 200 basis point inflation factor
    - adjustment.
- Has the Company's cost of capital witness made any adjustments to Q.
  - remove an inflation factor from his estimated cost of common equity?
- As I stated earlier, Mr. Bourassa's testimony was filed prior to Α.
  - Decision No. 70441 and does not take the Commission's conclusions into

Direct Testimony of William A. Rigsby
Chaparral City Water Company, Inc.
Docket No. W-02113-A-07-0551

account. Consequently the Company is applying an OCRB rate of return to a FVRB which, as I explained earlier, produces an inappropriate level of operating income that reflects an over-counting of the effects of inflation.

- Q. What would the Company's weighted cost of capital be if Mr. Bourassa had made an inflation factor adjustment similar to yours?
- A. Had Mr. Bourassa made an adjustment similar to the one that I made, his weighted cost of capital, to be applied to a FVRB, would have been 9.01 as opposed to 9.32 percent.

## COMMENTS ON CHAPARRAL'S COST OF EQUITY CAPITAL

### **TESTIMONY**

- Q. How does your recommended cost of equity capital compare with the cost of equity capital proposed by the Company?
- A. The Company's cost of capital witness, Mr. Bourassa is recommending an OCRB cost of common equity of 10.50 percent which does not include an inflation factor adjustment. His 10.50 percent OCRB cost of equity capital is 167 basis points higher than the 8.83 percent OCRB cost of equity capital that I have calculated and is 367 basis points higher than the final FVRB cost of equity that I am recommending.

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- Q. What methods did Mr. Bourassa use to arrive at his cost of common equity for Chaparral?
- Mr. Bourassa used both the DCF and CAPM methods. His DCF analysis A. relies on two constant growth versions of the DCF model that are similar to the model that I have used. His first constant growth model relies only on earnings growth estimates for the "g" component of the model while his second constant growth model relies on sustainable growth estimates for Mr. Bourassa also uses a two-stage growth version the "a" component. The results of his DCF analysis range from 8.10 of the DCF model. percent to 13.60 percent. His CAPM analysis uses the same model that I have used but he obtains two different results: one obtained by using an historical risk premium and the other by using a current market risk premium. His CAPM analysis produces results of 11.4 percent using an historical risk premium and 11.50 percent using a current market risk premium.

## **DCF Comparison**

- Q. What are the main reasons for the difference in the results that you obtained from your DCF analysis and the results that Mr. Bourassa obtained from his DCF analysis using the constant growth model?
- A. Mr. Bourassa conducted his analysis over a year ago and consequently much of the data that he used in his analysis is now dated. This can be seen in a price comparison of three of the water company stocks that we

both used in our samples: The difference between the average closing stock prices used in my DCF model and Mr. Bourassa's DCF models are as follows:

	Rigsby	<u>Bourassa</u>	<u>Difference</u>
AWR	\$38.12	\$36.42	\$1.07
CWT	\$38.07	\$38.02	\$0.05
WTR	\$17.01	\$22.76	-\$5.75

Q. What is the main difference between your constant growth DCF results and Mr. Bourassa's first constant growth model which relied strictly on earnings growth?

Α.

In respect to Mr. Bourassa's first constant growth model, which relied strictly on earnings growth, there is a 30 basis point difference between the average dividend yields of the three water utilities that our samples have in common; his 2.58 to my 2.88. However, there is a 124 basis point difference between his 7.78 percent average growth estimate ("g") for the three common utilities (i.e. AWR, CWT, and WTR) as opposed to my 6.54 percent estimate which also takes into account other growth estimates on dividends and book value. Subsequently Mr. Bourassa's DCF estimate relying only on earnings growth is 10.36 percent as opposed to my estimate of 9.42 percent which takes into account more recent data on

stock prices and growth projections for earnings, dividends and book value on the three water utilities our samples have in common.

Q. Please explain the main difference between your constant growth DCF results and Mr. Bourassa's second constant growth model which relied on sustainable growth?

A. The same 30 basis point difference between our estimated dividend yields exists in Mr. Bourassa's sustainable growth version of the constant growth model. However, his estimate for the "g" component is seriously flawed. As I noted earlier in my testimony, Value Line does not provide long-term projections on earnings, dividends and book value on the other three water utilities used by Mr. Bourassa in his sample. Consequently, Mr. Bourassa uses an unrealistic 6.39 percent average of his growth estimates for AWR, CWT and WTR for the other three water utilities included in his sample as opposed to using actual accounting information that is specific to those water utilities. This has the effect of increasing his DCF model's average estimate by 20 basis points.

Q. Did you conduct a two-stage DCF analysis like the one conducted by Mr. Bourassa?

A. No. Primarily because the growth rate component that I estimated for my single-stage model already takes into consideration both the near-term and long-term growth rate projections that Mr. Bourassa averaged in his

multi-stage model. This being the case, I saw no need to conduct a separate DCF analysis.

### **CAPM Comparison**

- Q. What are the main differences between your CAPM results and Mr. Bourassa's CAPM results?
- A. The main differences between our CAPM results is attributable to the selection of U.S. Treasury instruments used as inputs for the risk-free rate of return and the time period that has expired since Mr. Bourassa filed his direct testimony. As I explained in my testimony on the economy, the interest rates on U.S. Treasury instruments have fallen over the past year as a result of the Fed's rate cutting actions (Attachment E). In addition, Mr. Bourassa tends to rely on longer term maturities greater than five years that are unrealistic proxies when one takes into account that utilities generally file for new rates every three to five years.

Q. How did Mr. Bourassa arrive at his final 10.50 percent cost of common equity for Chaparral?

A. Mr. Bourassa's final estimate of 10.50 percent is based upon his review of the results of his various DCF and CAPM models. He states that he believes that the 10.50 percent figure is a conservative estimate due to Chaparral's smaller size and higher operational operating risks are taken into consideration.

Direct Testimony of William A. Rigsby Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

- Does your silence on any of the issues, matters or findings addressed in the testimony of Mr. Bourassa or any other witness for Chaparral constitute your acceptance of their positions on such issues, matters or findings?
- 5 A. No, it does not.
- 7 Q. Does this conclude your testimony on Chaparral?
- 8 A. Yes, it does.

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## Qualifications of William A. Rigsby, CRRA

EDUCATION:

University of Phoenix

Master of Business Administration, Emphasis in Accounting, 1993

Arizona State University College of Business

Bachelor of Science, Finance, 1990

Mesa Community College

Associate of Applied Science, Banking and Finance, 1986

Society of Utility and Regulatory Financial Analysts 38th Annual Financial Forum and CRRA Examination Georgetown University Conference Center, Washington D.C. Awarded the Certified Rate of Return Analyst designation after successfully completing SURFA's CRRA examination.

Michigan State University Institute of Public Utilities

N.A.R.U.C. Annual Regulatory Studies Program, 1997 &1999

Florida State University

Center for Professional Development & Public Service N.A.R.U.C. Annual Western Utility Rate School, 1996

**EXPERIENCE:** 

Public Utilities Analyst V

Residential Utility Consumer Office

Phoenix, Arizona April 2001 – Present

Senior Rate Analyst

Accounting & Rates - Financial Analysis Unit Arizona Corporation Commission, Utilities Division

Phoenix, Arizona July 1999 – April 2001

Senior Rate Analyst

Residential Utility Consumer Office

Phoenix, Arizona

December 1997 - July 1999

Utilities Auditor II and III

Accounting & Rates - Revenue Requirements Analysis Unit

Arizona Corporation Commission, Utilities Division

Phoenix, Arizona

October 1994 - November 1997

Tax Examiner Technician I / Revenue Auditor II

Arizona Department of Revenue

Transaction Privilege / Corporate Income Tax Audit Units

Phoenix, Arizona

July 1991 - October 1994

## Appendix 1

## RESUME OF RATE CASE AND REGULATORY PARTICIPATION

Utility Company	Docket No.	Type of Proceeding
ICR Water Users Association	U-2824-94-389	Original CC&N
Rincon Water Company	U-1723-95-122	Rate Increase
Ash Fork Development Association, Inc.	E-1004-95-124	Rate Increase
Parker Lakeview Estates Homeowners Association, Inc.	U-1853-95-328	Rate Increase
Mirabell Water Company, Inc.	U-2368-95-449	Rate Increase
Bonita Creek Land and Homeowner's Association	U-2195-95-494	Rate Increase
Pineview Land & Water Company	U-1676-96-161	Rate Increase
Pineview Land & Water Company	U-1676-96-352	Financing
Montezuma Estates Property Owners Association	U-2064-96-465	Rate Increase
Houghland Water Company	U-2338-96-603 et al	Rate Increase
Sunrise Vistas Utilities Company – Water Division	U-2625-97-074	Rate Increase
Sunrise Vistas Utilities Company – Sewer Division	U-2625-97-075	Rate Increase
Holiday Enterprises, Inc. dba Holiday Water Company	U-1896-97-302	Rate Increase
Gardener Water Company	U-2373-97-499	Rate Increase
Cienega Water Company	W-2034-97-473	Rate Increase
Rincon Water Company	W-1723-97-414	Financing/Auth. To Issue Stock
Vail Water Company	W-01651A-97-0539 et al	Rate Increase
Bermuda Water Company, Inc.	W-01812A-98-0390	Rate Increase
Bella Vista Water Company	W-02465A-98-0458	Rate Increase
Pima Utility Company	SW-02199A-98-0578	Rate Increase

## **RESUME OF RATE CASE AND REGULATORY PARTICIPATION (Cont.)**

Utility Company	Docket No.	Type of Proceeding
Pineview Water Company	W-01676A-99-0261	WIFA Financing
I.M. Water Company, Inc.	W-02191A-99-0415	Financing
Marana Water Service, Inc.	W-01493A-99-0398	WIFA Financing
Tonto Hills Utility Company	W-02483A-99-0558	WIFA Financing
New Life Trust, Inc. dba Dateland Utilities	W-03537A-99-0530	Financing
GTE California, Inc.	T-01954B-99-0511	Sale of Assets
Citizens Utilities Rural Company, Inc.	T-01846B-99-0511	Sale of Assets
MCO Properties, Inc.	W-02113A-00-0233	Reorganization
American States Water Company	W-02113A-00-0233	Reorganization
Arizona-American Water Company	W-01303A-00-0327	Financing
Arizona Electric Power Cooperative	E-01773A-00-0227	Financing
360networks (USA) Inc.	T-03777A-00-0575	Financing
Beardsley Water Company, Inc.	W-02074A-00-0482	WIFA Financing
Mirabell Water Company	W-02368A-00-0461	WIFA Financing
Rio Verde Utilities, Inc.	WS-02156A-00-0321 et al	Rate Increase/ Financing
Arizona Water Company	W-01445A-00-0749	Financing
Loma Linda Estates, Inc.	W-02211A-00-0975	Rate Increase
Arizona Water Company	W-01445A-00-0962	Rate Increase
Mountain Pass Utility Company	SW-03841A-01-0166	Financing
Picacho Sewer Company	SW-03709A-01-0165	Financing
Picacho Water Company	W-03528A-01-0169	Financing
Ridgeview Utility Company	W-03861A-01-0167	Financing
Green Valley Water Company	W-02025A-01-0559	Rate Increase
Bella Vista Water Company	W-02465A-01-0776	Rate Increase
Arizona Water Company	W-01445A-02-0619	Rate Increase

## RESUME OF RATE CASE AND REGULATORY PARTICIPATION (Cont.)

Utility Company	Docket No.	Type of Proceeding
Arizona-American Water Company	W-01303A-02-0867 et al.	Rate Increase
Arizona Public Service Company	E-01345A-03-0437	Rate Increase
Rio Rico Utilities, Inc.	WS-02676A-03-0434	Rate Increase
Qwest Corporation	T-01051B-03-0454	Renewed Price Cap
Chaparral City Water Company	W-02113A-04-0616	Rate Increase
Arizona Water Company	W-01445A-04-0650	Rate Increase
Tucson Electric Power	E-01933A-04-0408	Rate Review
Southwest Gas Corporation	G-01551A-04-0876	Rate Increase
Arizona-American Water Company	W-01303A-05-0405	Rate Increase
Black Mountain Sewer Corporation	SW-02361A-05-0657	Rate Increase
Far West Water & Sewer Company	WS-03478A-05-0801	Rate Increase
Gold Canyon Sewer Company	SW-02519A-06-0015	Rate Increase
Arizona Public Service Company	E-01345A-05-0816	Rate Increase
Arizona-American Water Company	W-01303A-06-0014	Rate Increase
Arizona-American Water Company	W-01303A-05-0718	Transaction Approval
Arizona-American Water Company	W-01303A-05-0405	ACRM Filing
UNS Gas, Inc.	G-04204A-06-0463	Rate Increase
Arizona-American Water Company	W-01303A-07-0209	Rate Increase
Tucson Electric Power	E-01933A-07-0402	Rate Increase
Southwest Gas Corporation	G-01551A-07-0504	Rate Increase

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# **ATTACHMENT A**

Despite being what is typically perceived as a safe haven during tumultuous market conditions such as we are experiencing right now, the Water Utility Industry, as a whole, has shown little, if any, price momentum over the last few months. As a result, the group continues to rank near the bottom of the Value Line Investment Survey for Timeliness. Earning power has been restrained for most of the companies operating in this space by unfavorable weather conditions and the higher costs associated with them. Even the anticipated arrival of one of the larger players in this field, American Water Works Company, was unable to rally investor opinion. Although an improving regulatory environment ought to boost earnings growth going forward, infrastructure requirements and capital restraints to continue, dampening most of the stocks' growth potential. On that note, the one once lofty dividend yield has lost some shine, too.

### **Better Backing**

Every utility provider is required to comply with specific requirements, upheld by state regulatory boards. These authorities were put in place in an effort to maintain a balance of power between customers and providers, as well as ensure fair business practices. Unfortunately, this has been easier said than done. Some state forces have tended to side with customers and been unfriendly to businesses, handing down untimely and, in many cases, unfavorable rulings. This has been extremely problematic, as utilities typically submit general rate case claims every year, attempting to recapture lost wages, due usually to a variety of circumstances, which are generally weather related. That said, the red tape looks as though it is being removed in many cases. In California, for example, the California Public Commission (CPUC), under Schwarzenegger's watch, has done a complete 360 and implemented a much more business friendly approach. This augurs well for the future, as the board is currently looking into the possibility enacting some of the proposals of the Water Action Plan of 2005. Such a scenario would further streamline the decision making process and remove some future earnings volatility, via the adoption of a weather normalization clause.

### Same Obstacles

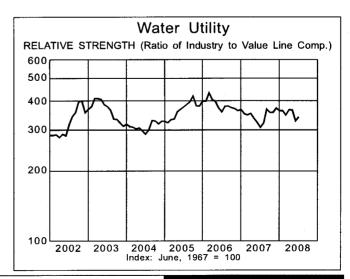
The costs of maintaining current water systems in the United States are growing at exorbitant rates. Many of them are more than 100 years in age and in need of refurbishing, and in some cases, complete overhauls. Meanwhile, EPA requirements are becoming more stringent, a trend that will likely only intensify as the threat of bioterrorism continues to mount. In all, infrastructure costs are expected to climb into the hundreds of millions of dollars in the coming decade. However, not everyone in this space can foot the bill. Many of the smaller operators are light on cash and covered in debt. As a result, the acquisition market has been robust of late. Aqua America has definitely been the most opportunistic name in this space, buying out hundreds of these smaller players unable to meet the financial burden in recent years. It is likely to maintain its torrid pace, using the current market conditions to continue expanding its geographic footprint and accessing new markets, with a much lower barrier of entry.

### **Investment Advice**

We recommend that investors contemplating entry into the Water Utilities Industry, perhaps reconsider. None of the stocks here stand out for the coming six to 12 months or the 3- to 5-year time frame either. Rising infrastructure costs, coupled with the financial constraints that most water companies are facing, are expected to wipe out most of the benefits of a better regulatory climate, thus limiting shareholder gains. Meanwhile, the current dividend yields do not exactly whet our appetite either, with many better income bearing instruments on the market for investors to consider. Although we always insist that potential investors carefully review the individual reports in the next few pages, we suggest paying particularly close attention to new comer *American Water Works*. Wall Street appears to have already soured on the stock just months after its April IPO. Any further price weakness may entice some attention. Aqua America also bears looking at. Its aggressive M&A strategy gives it the most ability to improve its growth profile.

Andre J. Costanza

Composite Statistics: Water Utility Industry										
11-1		2009	2008	2007	2006	2005	2004			
530	Revenues (\$mill)	4300	3900	3100.0	3454.1	1256.9	1173.6			
62	Net Profit (\$mill)	450	360	d278.0	d5.8	148.2	127.1			
38.5	Income Tax Rate	35.0%	27.5%	NMF	NMF	40.5%	39.1%			
ofit 5.0	AFUDC % to Net Profit	5.0%	5.0%	NMF	3.7%	1.1%	1.0%			
tio 52.0	Long-Term Debt Ratio	54.0%	53.0%	50.1%	54.0%	50.4%	49.1%			
tio 48.0	Common Equity Ratio	46.0%	47.0%	49.9%	45.9%	49.5%	50.7%			
1650	Total Capital (\$mill)	13675	12900	10790.6	12110.2	3049.9	2782.1			
1837	Net Plant (\$mill)	16050	15180	11522.4	13308.3	4200.7	3836.9			
o'l 7.0	Return on Total Cap'l	5.5%	5.0%	NMF.	1.6%	6.3%	6.0%			
ity 8.0	Return on Shr. Equity	7.0%	6.0%	NMF	NMF	9.8%	9.0%			
ity 8.0	Return on Com Equity	7.0%	6.0%	NMF	NMF	9.8%	9.0%			
ų <i>4.</i> 5	Retained to Com Eq	3.0%	3.0%	NMF	NMF	3.7%	3.1%			
of 55	All Div'ds to Net Prof	57%	50%	NMF	NMF	62%	66%			
18	Avg Ann'l P/E Ratio			NMF	NMF	29.4	25.4			
1.3	Relative P/E Ratio	ures are Line	Valu	NMF	NMF	1.57	.79			
ld 2.3	Avg Ann'l Div'd Yield	nates	esti	2.6%	2.0%	5.2%	6.1%			



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SAFETY	_			Low:	13.5 NDS	14.1	14.8	16.7	19.0	20.3	21.6	20.8	24.3	30.3	33.6	31.8			2011	2012	2013
TECHNI	_	Lowered		1.2	25 x Divide	ends p sh iterest Rate						ļ									<b>⊥</b> 80
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	40 (- r Decis	+20%)	7%	<del></del>		1111	111111111111111111111111111111111111111	####	147		<del>                                     </del>	'		<u> </u>							15
	S O N		MAM	144111111	•••••• ••••••	111   111					••••										13
	1 0 0 2 0 4		0 0 0 0 0 0 1	ļ	••••	****	•••			•••	***	*****		<u>,</u>	**.*	••••		-			<del> </del> 10
to Sell	2 0 4	0 0 0	0 0 1	<u> </u>			-	l	+		<del>                                     </del>			1				% то	T. Retur	N 6/08	<b>-7.5</b>
nstitu	tional [ 302007	Decision 4Q2007	1Q2008		1										1,,,,,,,,,,,,	<b>i</b> .i.				VL ARITH. INDEX	
to Buy	63	63	53	Percent	t 12 <b>-</b> 8 -	<u> </u>												1 yr.	0.8 28.7	-18.0 11.3	F
to Sell Hld's(000)	53 10424	52 9617	59 9783	traded	4 -	nd to				<u></u>		<u> </u>						3 yr. 5 yr.	47.5	63.2	_
1992	1993	1994	1995	1996	1997	1998	1999	2000		2002	2003	2004	2005		2007	2008	2009	© VALI	JE LINE P	UB., INC.	11-13
10.10	9.27	10.43	11.03	11.37	11.44	11.02	12.91	12.17	13.06	13.78	13.98	13.61	14.06	15.76	17.49	17.00	18.05	Revenue			21.85
1.81	1.67	1.68	1.75	1.75	1.85	2.04	2.26	2.20	2.53	2.54	2.08	2.23	2.64	2.89	3.31	3.40	3.80	I	low" per		4.70
1.15	1.11	.95	1.03	1.13	1.04	1.08	1.19	1.28	1.35	1.34 .87	.78 .88	1.05	1.32	1.33	1.62	1.65 1.00	1.85 1.08	Earnings Div'd De			2.50 1.20
.77 2.31	.79 1.90	.80 2.43	.81 2.19	.82 2.40	.83 2.58	.84 3.11	4.30	3.03	3.18	2.68	3.76	5.03	4.24	3.91	2.89	3.80	3.75	Cap'i Sp			4.00
8.85	9.95	10.07	10.29	11.01	11.24	11.48	11.82	12.74	13.22	14.05	13.97	15.01	15.72	16.64	17.53	17.75	18.05	Book Va			19.20
9.96	11.71	11.77	11.77	13.33	13.44	13.44	13.44	15.12	15.12	15.18	15.21	16.75	16.80	17.05	17.23	17.75	18.00	Commor			19.00
10.6	13.4	12.8	11.6	12.6	14.5	15.5	17.1	15.9	16.7	18.3	31.9	23.2	21.9	27.7	24.0	Bold figu		, ,	'I P/E Rat		21.0
.64	.79	.84	.78	.79	.84	.81	.97	1.03	.86	1.00	1.82	1.23	1.17	1.50	1.26	Value estim		Relative			1.40
6.3%	5.3%	6.6%	6.7%	5.8%	5.5%	5.0%	4.2%	4.2%	3.9%	3.6%	3.5%	3.6%	3.1%	2.5%	2.5%			-	'I Div'd Yi	leia	2.4%
		CTURE a		1 <b>/08</b> Yrs \$41.1	mill	148.1	173.4	184.0	197.5	209.2	212.7 11.9	228.0 16.5	236.2	268.6 23.1	301.4 28.0	302 30.0	325 35.0	Revenue Net Profi			415 50.0
	\$267.2			st \$22.5 n		14.6 40.9%	16.1 46.0%	18.0 45.7%	20.4 43.0%	20.3 38.9%	43.5%	37.4%	47.0%	40.5%	42.6%	43.0%	42.5%	Income 1	<u>, , , , , , , , , , , , , , , , , , , </u>		42.0%
		ed: 3.0x:	total inter		(C''')	40.570	40.076	73.770	40.070	00.078	45.570	37.470	47.0%	12.2%	8.5%	5.0%	5.0%	AFUDC 9		Profit	Nil
coverag	e: 2.0x)			(47% o	i Cap i)	43.6%	51.0%	47.5%	54.9%	52.0%	52.0%	47.7%	50.4%	48.6%	46.9%	47.5%	48.0%	Long-Ter	m Debt R	latio	50.0%
		talized: N				55.7%	48.4%	51.9%	44.7%	48.0%	48.0%	52.3%	49.6%	51.4%	53.1%	52.5%	52.0%	Common		$\overline{}$	50.0%
	1 Assets 83.4 mill	-12/07 \$7	0.9 mill.			277.1	328.2	371.1	447.6	444.4	442.3	480.4 664.2	532.5 713.2	551.6 750.6	569.4 776.4	600 810	625 845	Total Cap Net Plant		II)	730 950
	ck None					414.8 7.0%	449.6 6.6%	509.1 6.4%	539.8 6.1%	563.3 6.5%	602.3 4.6%	5.2%	5.4%	6.0%	6.7%	6.5%	7.5%	Return o		an'i	9.0%
Commo	n Stock	17.245.2	24 shs			9.4%	10.0%	9.2%	10.1%	9.5%	5.6%	6.6%	8.5%	8.1%	9.3%	9.5%	11.0%	Return o		•	13.5%
		\$575 mill		all Cap)		9.4%	10.1%	9.3%	10.1%	9.5%	5.6%	6.6%	8.5%	8.1%	9.3%	9.5%	11.0%	Return o	n Com Ec	uity	13.5%
	NT POS	ITION	2006	2007	3/31/08	2.1%	2.9%	3.0%	3.6%	3.3%	NMF	1.0%	2.8%	2.7%	3.9%	4.0%	5.5%	Retained			7.0%
<b>\$Mil)</b> Cash A	.L.) ssets		3.2	1.7	.8	78%	72%	68%	65%	65%	113%	84%	67%	67%	58%	59%	56%	All Div'd			46%
Receiva	ables ry (Avg		14.8 1.6	16.1 1.6	14.5 1.6				States Wa									and in a			
Other	-	_	<u>44.8</u> _	43.7	42.9				principal s ater to mor									Water of the Water of the Water			
	Assets		64.4	63.1 29.1	59.8 27.8				inties. Ser					stock (4	/08 Prox	y). Chairr	nan: Lloy	/d Ross.	Presiden	t & CEO	: Floyd
Accts P Debt Di	ayable Je		24.0 32.6	37.8	48.6				s Angeles									oothill Bo			as, CA
Other Current			29.3 85.9	27.4 94.3	26.1 102.5	<b>-</b>	•		ric utility s									et: www.			
Surrent				24.0	2009/	Ame	ericar	ı Sta	tes Wa	ater	got o	off to	an	reser	ves a	nd spa	arking	g high	er usa	age. F	'lus,

American States Water got off to an 268% 314% 300% inauspicious start. The company posted Past Est'd '05-'07 Past earnings of \$0.30 a share in the first to '11-'13 10 Yrs. 5 Yrs. 6.0% 8.0% 10.0% 5.0% 3.0% quarter, 25% off last year's figure and 3.5% 5.0% 3.0% 1.0% 4.5% 4.0% 4.0% 1.5% 1.5% 4.5% \$0.08 below our estimate. Sales decreased 4%, to \$68.9 million, due mainly to a reduction in fees from military bases. Water consumption would have declined even QUARTERLY REVENUES (\$ mill.) Full further if not for continued improvements Mar.31 Jun. 30 Sep. 30 Dec. 31 Year in the regulatory process, namely the recent rate hike, effective January 1st, im-60.5 68.1 57.8 236 63.0 75.0 66.3 268. plemented by the California Public Utili-79.3 75.8 74.0

ties Commission (CPUC).

301. 302 325 Full Year 1.32 1.33 162 1.65 1.85 Full Year .89 .90

.91

The outlook for the remainder of the year has dried up, too. Extremely arid weather (the driest on record in roughly 70 years) in California has prompted Governor Schwarzenegger to declare a drought and urge citizens to be more conservative with water usage. This is obviously not a favorable development for American, and we have therefore reduced our share-net estimate by \$0.15, to \$1.65, and our revenues figure by \$10 million, to reflect minimal revenue growth.

We expect that earnings growth ought to improve next year, though. Weather conditions ought to improve, replenishing reserves and sparking higher usage. Plus, the CPUC will likely continue handing down favorable general rate case decisions, a trend that began when the Governor took the reins. In all, we look for double-digit earnings growth in 2009.

Nevertheless, these shares do not whet our appetite. They've tumbled roughly 10% since our last review in April, and are ranked 4 (Below Average) for Timeliness. Growth will probably remain under wraps for the coming six to 12 months due to concerns regarding inventory levels and escalating operating costs. Longer term, we are concerned about the effects of growing infrastructure needs and the company's ability to fund such endeavors. American has a feeble cash position and will have to look to outside financiers to fund future capital expenditures. Not only will such activity result in higher interest costs and share count, thus diluting shareholder gains, but it will also limit the company's ability to make acquisitions and expand its customer base. Meanwhile, the issue does not stand out as an income producer versus other utilities. Andre J. Costanza July 25, 2008

(A) Primary earnings. Excludes nonrecurring gains: '91, 73¢; '92, 13¢; '04, 14¢; '05, 25¢; '06, 6¢. Next earnings report due early August. May not add due to rounding.

Fix. Chg. Cov.

ANNUAL RATES

of change (per sh)

Revenues 'Cash Flow'

Earnings Dividends

Cal-

endar

2005

2006

2007

2008

2009

Cal-

endar

2005

2006

2007

2008

2009

Cal-

endar

2004

2005

2006

2007

2008

Book Value

49.8

64.3

72.3

68.9

74.0

.22

.35

.40

.30

.35

.221

.225

.225

.235

.250

79.1

84.0

34

.36

.42

.43

.50

.221

225

.225

.235

.250

EARNINGS PER SHARE A

Mar.31 Jun. 30 Sep. 30 Dec. 31

QUARTERLY DIVIDENDS PAID B=

Mar.31 Jun.30 Sep.30 Dec.3

76.0

85.0

47

.32

.44

.47

.55

.221

.225

.225

.235

78.0

82.0

.29

.30

.35 .**45** 

.45

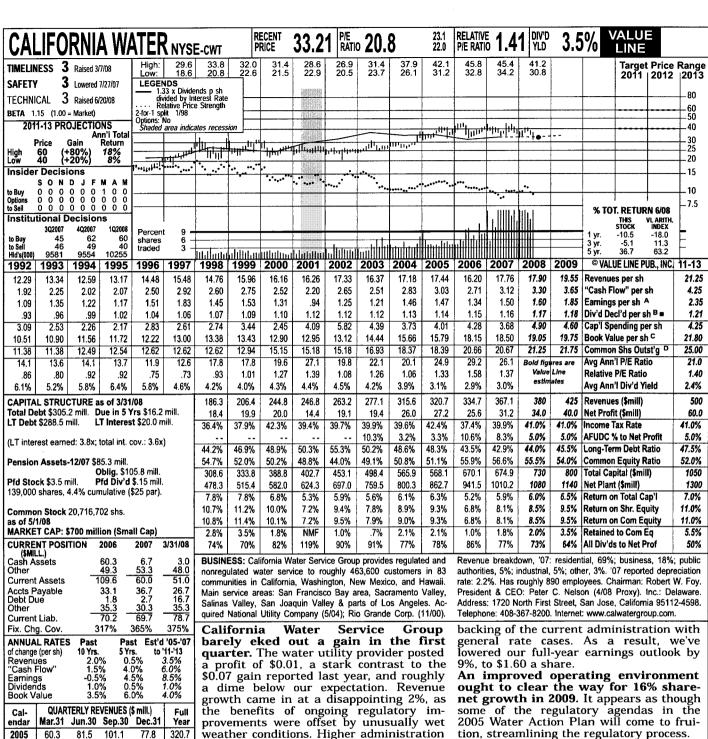
.225

.225

.235

(B) Dividends historically paid in early March, June, September, and December. ■ Div'd reinvestment plan available (C) In millions, adjusted for splits.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 85 **Earnings Predictability** 



weather conditions. Higher administration costs were also a problem, cutting into op-

erating margins.

Ironically, dryer weather conditions are threatening profitability over the next few quarters. California, where the company does most of its business, saw extremely hot temperatures in the second quarter, which evaporated most water supplies and caused a drought. That said, the company, at Governor Schwarzenegger's urging to be more conservative, has instituted the first stage of its plan aimed at reducing water usage by 10% for the roughly two million people it serves in its 24 operating districts. Although this does not seem to be in the company's best interest at first blush, we believe that it must play ball in order to continue receiving the

tion, streamlining the regulatory process.

We recommend taking a pass on this issue. CWT shares have tumbled 18% since our April review and are ranked 3 (Average) for Timeliness. Meanwhile, the capital-intensive nature of the business will likely underpin the stock going forward, making it a below-average selection for the next 3 to 5 years. There are better income vehicles out there too.

We endorse the company's effort to expand its presence in other areas, though. Although regulatory backing in the Golden State has been much improved. diversification of the business model into other states could well improve the stock's appeal. This will be a difficult task, however, given CWT's financial constraints. July 25, 2008

(A) Basic EPS. Excl. nonrecurring gain (loss): '00, (7¢); '01, 4¢; 02, 8¢. Next earnings report

60.3

65.2

71.6

72.9

80.0

.03

.04

.07

01

.10

.283

.285

.2875

.290

.293

81.1

95.8

95.1

.31

.37

.40

.45

.283

.285

.2875

.290

.293

110

107.8

113.8

120

135

.68

.67

.77

.85

.283

.285

.290

.2875

EARNINGS PER SHARE A

Mar.31 Jun.30 Sep.30 Dec.31

QUARTERLY DIVIDENDS PAID B .

Mar.31 Jun.30 Sep.30 Dec.31

80.6

85.9

92.0

.32

.31

.39

.42

.45

.283

.285

.2875

.290

100

334.7

367.1

380

425

Full

Year

1.47

1.34

1.50

1.60

1.85

Year

1.13

1.15

2006

2007

2008

2009

Cal-

endar

2005

2006

2007

2008

2009

Calendar

2004

2005

2006

2007

2008

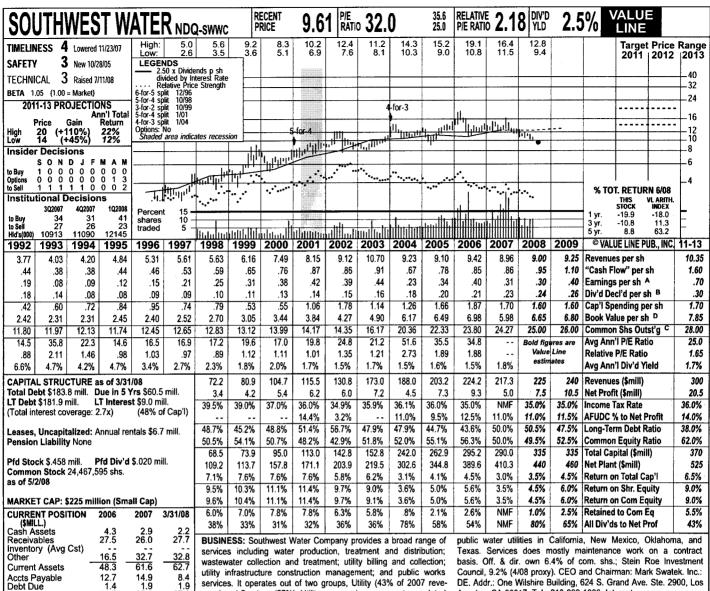
(B) Dividends historically paid in mid-Feb., May, Aug., and Nov. ■ Div'd reinvestment plan

(C) Incl. deferred charges. In '07: \$69.7 mill., \$3.37/sh. (D) In millions, adjusted for split.

Andre J. Costanza

Company's Financial Strength Stock's Price Stability 65 Price Growth Persistence **Earnings Predictability** 

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services. It operates out of two groups, Utility (43% of 2007 revenues) and Services (57%). Utility owns and manages rate-regulated

DE. Addr.: One Wilshire Building, 624 S. Grand Ave. Ste. 2900, Los Angeles, CA 90017. Tel.: 213-929-1800. Internet: www.swwc.com.

Past Past Est'd '05-'07 ANNUAL RATES to '11-'13 2.0% 13.0% 12.0% 10 Yrs of change (per sh) 2.0% -6.5% -19.5% 5.5% 2.0% -1.5% Revenues Cash Flow Earnings 10.5% 11.5% Book Value

Current Liab

35.8

29.4 46.2

27.6

37.9

Cal- endar			VENUES (\$ Sep. 30		Full Year
2005	45.2	51.3	54.7	52.0	203.2
2006	50.8			57.9	224.2
2007	48.1				217.3
2008	50.8				225
2009	55.0				240
			ER SHARE		
Cal-					Full
endar	mar.31	Jun. 30	Sep. 30	Dec. 31	Year
2005	d.01	.15	.14	.06	.34
2006	.03	.08	.16	.13	.40
2007	.03	.09	.09	.11	.31E
2008	d.01	.09	.10	.12	.30
2009	.03	.11	.12	.14	.40
Cal-	QUAR	TERLY DIV	IDENDS P	AID B	Full
endar	Mar.31		Sep.30		Year
		.044			.18
2004	.044				
2005	.048				.20
2006	.052	.052	.052		.21
2007	.058	.058	.058	.058	.23
2008	.06	.06			

Southwest Water's bottom line hit a dry spell during the first quarter. Indeed, despite revenue growth of nearly 6%, year over year, the company registered a deficit of \$0.01 per share. This was due to an increase in SG&A expenses of about \$1.8 billion, including \$700 million for fees incurred during the pursuit of a failed strategic opportunity, \$800 million related to expenses for the Cornerstone Project (discussed below), and \$300 million in higher restructuring and business engineering costs. As a result, we have lowered our full-year earnings estimates for both 2008 and 2009 by a dime.

The company is petitioning for higher rates. In the California courts, an increase request of approximately \$6.8 million per annum has been submitted for approval. If agreed to, these higher prices would be implemented in January of 2009. Also, in Texas, negotiations are under way to raise rates in Southwest's Monarch subsidiary. Decisions for these cases should occur by the end of 2008. Another possible benefit may be realized in New Mexico, where a proposal was presented to collect wastewater fees through a customer surcharge.

If successful, these gains should add to both the top and bottom line out to the 2011-2013 period.

The Cornerstone Project may improve margins in the coming years. As a part of this initiative, the company has installed the *Oracle* software platform to consolidate all its financial accounting functions. Other aspects will be the expanded management reporting capabilities, and the development of a financial services center to centralize some administrative processes. Once the expenses related to this restructuring, which are likely to extend to the latter half of 2009, are eliminated, operating margins should begin to show improvements.

This untimely stock does not hold much appeal at this time. Even though the ongoing restructuring efforts and the possible rate hikes are likely to bolster earnings growth over the next few years, these gains have been discounted in the current quotation. As such, the belowaverage appreciation potential over the next 3 to 5 years is not very attractive at

this juncture. John D. Burke

July 25, 2008

(A) Diluted earnings. Excludes nonrecurring gains (losses): '00,  $(3\phi)$ ; '01,  $(5\phi)$ ; '02,  $1\phi$ ; '05,  $(23\phi)$ ; '07,  $(54\phi)$ . Next earnings report due mid-September.

(B) Dividends historically paid in late January, April, July, and October. (E) Earnings may not add due to rounding.

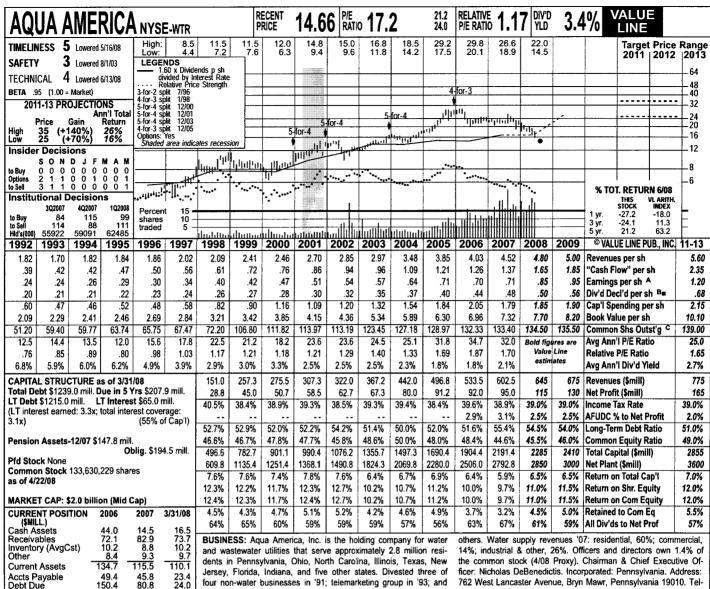
April, July, and October.

(C) In millions, adjusted for splits.

(D) Includes intangibles. In 2007: \$19.9 million,

Company's Financial Strength Stock's Price Stability 55 70 Price Growth Persistence **Earnings Predictability** 

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four non-water businesses in '91; telemarketing group in '93; and others. Acquired AquaSource, 7/03; Consumers Water, 4/99; and Aqua America Inc. began the year on

762 West Lancaster Avenue, Bryn Mawr, Pennsylvania 19010. Telephone: 610-525-1400. Internet: www.aguaamerica.com

305% Fix. Chg. Cov. 352% 323% ANNUAL RATES Past Est'd '05-'07 **Past** to '11-'13 of change (per sh) 5 Yrs. 5.0% 10.5% 9.0% 7.5% 6.5% 9.0% 8.5% 7.0% 8.0% 9.5% 8.5% 7.0% 7.5% 10.5% 10.0% QUARTERLY REVENUES (\$ mill.) Mar.31 Jun.30 Sep.30 Dec.31 123 1 136.8 122 9 496.8 147.0 533.5 131.7 136.9

183.2

255.6

174.5

114 0 2005 2006 117.9 150.6 165.5 149 1 602.5 2007 137.3 2008 139.3 165 185 155.7 645 2009 145 175 195 160 675 EARNINGS PER SHARE A Cal-Full Dec.31 endar Mar.31 Jun.30 Sep.30 Year 2005 .15 17 .22 .17 2006 .13 .21 .70 .17 .19 .71 2007 .13 .17 .22 .19 .28 .24 .85 2008 11 .22 .26 .95 2009 .25 .28 .16 QUARTERLY DIVIDENDS PAID B = Cal-Full endar Mar.31 Jun.30 Sep.30 Dec.31 2004 .09 098 37 09 N9 2005 .098 .098 .098 .107 .107 .115 .44 .48 2006 .107 .115 2007 .115 .115 .125 .125 2008 .125 .125

Other

Current Liab.

Revenues 'Cash Flow'

Earnings

Book Value

a weak note. Even though revenues grew slightly year over year, the bottom line dropped about 15%. A reduction in housing starts dampened the rate of customer growth, increased foreclosures have lowered revenue contributions from these consumers, and higher fuel costs hurt margins during the March interim. Also, the recent loss of customers from the land seized by the government of Fort Wayne, Indiana (under the eminent domain doctrine) has already begun to cut into profits, and will likely hinder growth until late 2009. The company may be able to gain

some momentum in the latter half of the year. A factor that will probably benefit the top and bottom lines are the 17 rate cases that are in varied stages of reg-ulatory processes. These price increase requests should be decided by the end of the year, and can add upwards of \$65 million per annum to revenues. It should also be noted that some of these cases are for "rate-relief", which would yield higher price increases to offset the capital investments and rising costs that have been ac-

crued during the integration period. Also, Aqua will likely sell an undisclosed franchise for approximately \$10 million late in the third or fourth quarter.

Aqua America has acquired a wastewater and irrigation system in Florida. This will expand the company's customer base with the 4,000 residents of the Fountain Lakes development in County serviced by these systems. The waste-water assets will be run as a regulated utility, subject to rate-increase petitions. Over the next few years, about \$400,000 in capital expenditures will be spent to improve and integrate these systems. Further acquisitions are likely to be made during the year, but management has stated that its focus will shift towards making larger, fewer purchases.

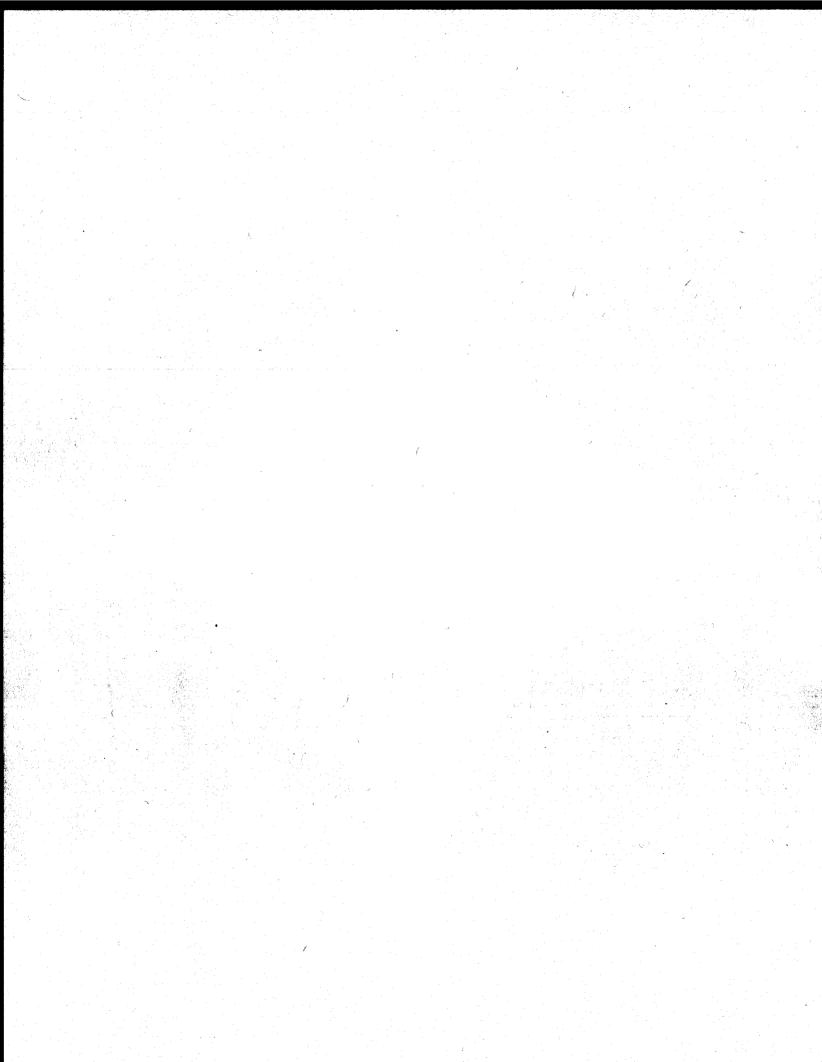
These untimely shares may be best suited for patient investors. Although the recent difficulties have hampered its short term appeal, Aqua is establishing and improving facilities in strong locations, which should bolster earnings growth and enhance its appreciation potential over the coming 3 to 5 years. Júlv 25. 2008 John D. Burke

(A) Primary shares outstanding through '96; diluted thereafter. Excl. nonrec. gains (losses): '92, (38¢); '99, (11¢); '00, 2¢; '01, 2¢; '02, 5¢; '03, 4¢. Excl. gain from disc. operations: '96,

2¢. May not sum due to rounding. Next earnings report due early August.

(B) Dividends historically paid in early March, June, Sept. & Dec. ■ Div'd. reinvestment plan available (5% discount) (C) In millions, adjusted for stock splits. Company's Financial Strength Stock's Price Stability B+ 90 Price Growth Persistence RN **Earnings Predictability** 

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# **ATTACHMENT B**

The Natural Gas Utility Industry continues to operate in a tough environment. Warmer-thannormal weather, a sluggish domestic economy, and a challenging regulatory climate are all impacting this sector's performance. This group has remained resilient, though, by developing new opportunities to drive growth. Still, prospects for these utilities are unimpressive. Therefore, most investors will probably want to look elsewhere.

### A Weak Economy

The ongoing weakness in the domestic economy has added pressure to an already challenging operating environment in this industry. Most notably, the struggling housing market has hurt results across this group. Customers have become more cost conscious and, as a result, usage is down at many of these companies. The tough times have also made bill collection harder due to weakness in household income. All told, these factors will probably continue to weigh on these stocks in the foreseeable future.

### **Climate Changes**

Warmer-than-expected weather has also been a drag on results of late. Unseasonable conditions create volatility for these utilities. Warm weather can cause customer usage to drop, which pressures earnings. It also affects the predictable growth these companies usually enjoy. To address this, an increasing number of utilities are using weather-adjusted rate mechanisms, which stabilize results when there is volatility. As such, investors looking for companies with more stable results may want to consider stocks that have a rate mechanism. Despite weather-related factors, we still assume results will improve over the coming six months when the heating season should peak.

### Regulation

The players in this industry are regulated by their respective state commissions, which determine the return on equity these utilities can achieve. Many of the companies in this sector have insufficient relief. This has caused the sector's infrastructure to age and profitability to diminish. Numerous utilities, such as *Southwest Gas, Nicor*, and *New Jersey Resources*, have cases pending. A positive or negative ruling in these decisions can drive a particular stock's performance. The state commissions try to strike a balance between consumer and

	ıral Gas Utility	s: Natu	tatistic	osite S	Comp		
11-1		2009	2008	2007	2006	2005	2004
4050	Revenues (\$mill)	34000	32000	30588	30783	28176	21683
165	Net Profit (\$mill)	1400	1325	1250.4	1218.7	1087.3	908.1
36.09	Income Tax Rate	36.0%	36.0%	33.5%	35.4%	36.7%	36.4%
4.15	Net Profit Margin	4.1%	4.1%	4.1%	4.0%	3.9%	4.2%
52.0	Long-Term Debt Ratio	51.0%	51.0%	49.5%	51.5%	51.3%	50.9%
46.0	Common Equity Ratio	48.0%	48.0%	50.4%	48.4%	48.6%	48.9%
2750	Total Capital (\$mill)	24000	22500	21592	20687	18933	16806
4000	Net Plant (\$mill)	26500	25250	23904	22849	21340	18979
6.09	Return on Total Cap'l	6.0%	6.0%	7.4%	7.5%	7.5%	6.9%
12.09	Return on Shr. Equity	11.5%	11.0%	11.5%	12.2%	11.8%	11.0%
12.05	Return on Com Equity	11.5%	11.0%	11.5%	12.2%	11.8%	11.0%
6.09	Retained to Com Eq	5.5%	5.3%	4.9%	5.4%	4.9%	4.3%
609	All Div'ds to Net Prof	60%	60%	57%	55%	59%	61%
13.	Avg Ann'l P/E Ratio	ures are	Bold file	16.1	14.7	15.9	15.5
.8	Relative P/E Ratio	Line	Valu	.85	.79	.85	.82
4.65	Avg Ann'l Div'd Yield	nates	esn	3.6%	3.8%	3.7%	3.9%
4009	Fixed Charge Coverage	375%	375%	397%	381%	371%	359%

### **INDUSTRY TIMELINESS: 56 (of 99)**

shareholder interest. However, numerous companies are operating with a tight budget of late. As a result, many shareholders feel they are not getting their fair share. In brief, these cases remain a key factor in this industry's performance.

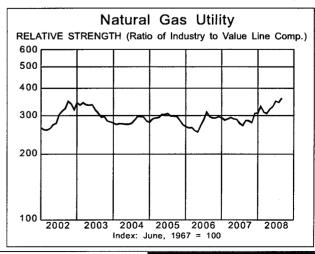
### **Business Strategy**

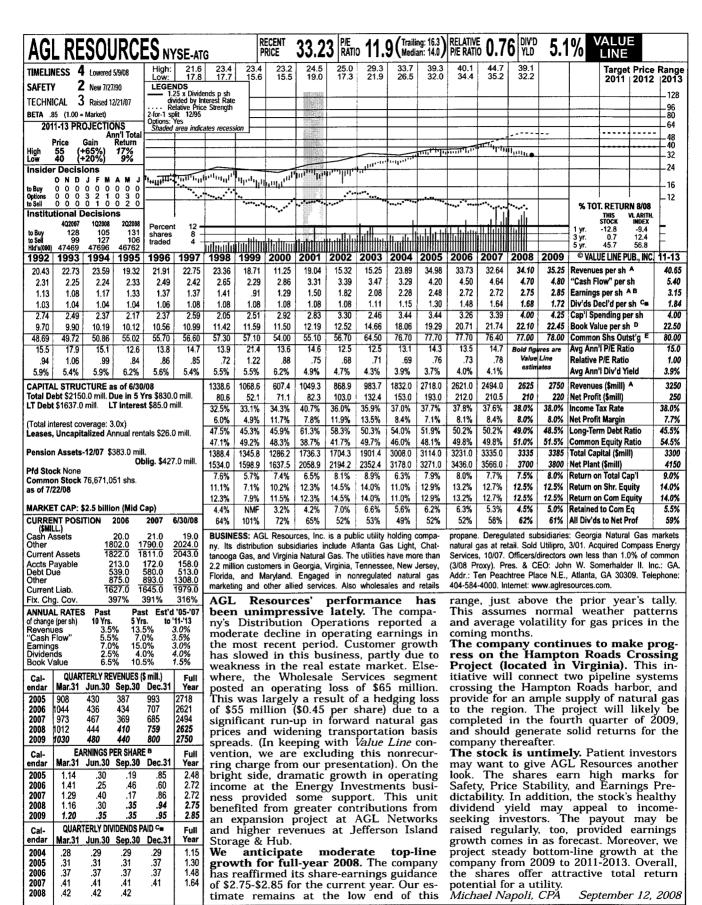
In light of the ongoing challenges in this sector, many companies have sought other opportunities to drive growth. These utilities have been able to weather some of the aforementioned challenges by diversifying their revenue base. Nonregulated ventures have been a popular choice to accomplish this goal. These operations are not regulated by the state commissions and add flexibility to these otherwise stable businesses. These opportunities currently make up a small part of the industry's performance. However, they will probably be an increasingly more common means to drive profitability. Moreover, companies have been expanding their regulated operations in an effort to drive growth. New facilities and added pipelines are examples of some of the ways these utilities have ramped up their capabilities. Others have looked to acquisitions. Indeed, the Natural Gas Utility Industry has experienced some consolidation over the past year. This allows companies to expand their business via a mature operation. Another opportunity some of the companies have been pursuing is conservation. Some governments offer these programs to help utilities embrace sector trends without damaging their bottom line.

### **Investment Advice**

The Natural Gas Industry is ranked near the middle of our industry spectrum for Timeliness. Most of the companies here offer uninspiring prospects in the year ahead. What's more, the long-term picture is not much better. However, many of these stocks offer attractive dividend yields. In fact, the average yield for this group (3.7%) is well above the *Value Line* median (2.2%). Thus, conservative accounts may be enticed by some of these stocks for their solid businesses and attractive yields. Interested investors should look for utilities with a favorable regulatory environment, as these issues are more likely to post gains over the coming years. Still, we recommend most investors look elsewhere given the limited growth potential in this sector.

Richard Gallagher



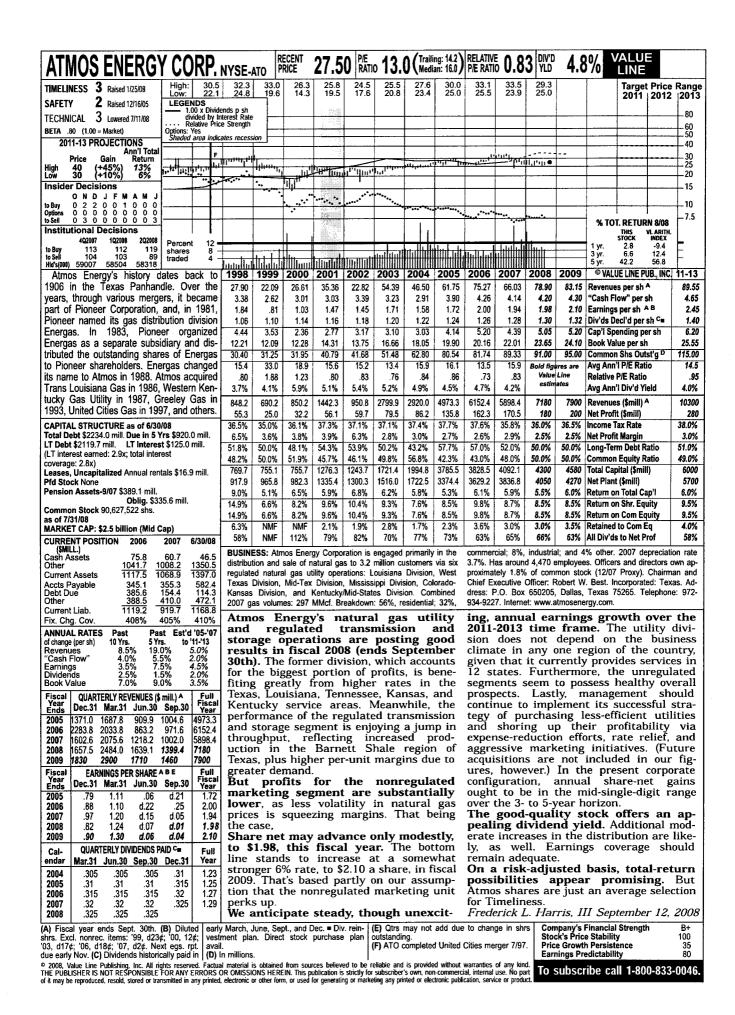


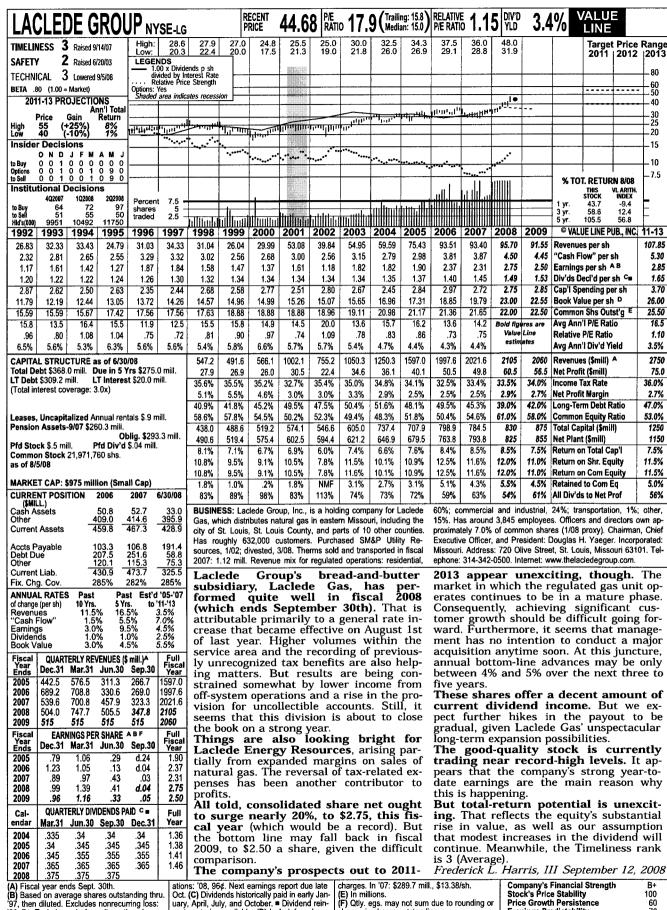
(A) Fiscal year ends December 31st. Ended
September 30th prior to 2002.
(B) Diluted earnings per share. Excl. nonrecurring gains (losses): '95, (\$0.83); '09, \$0.39; '00, | March, June, Sept., and Dec. ■ Div'd reinvest.

plan available. (D) Includes intangibles. At 6/30/08: \$420 million, \$5.48/share. (E) In millions, adjusted for stock split.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 100 70 Earnings Predictability

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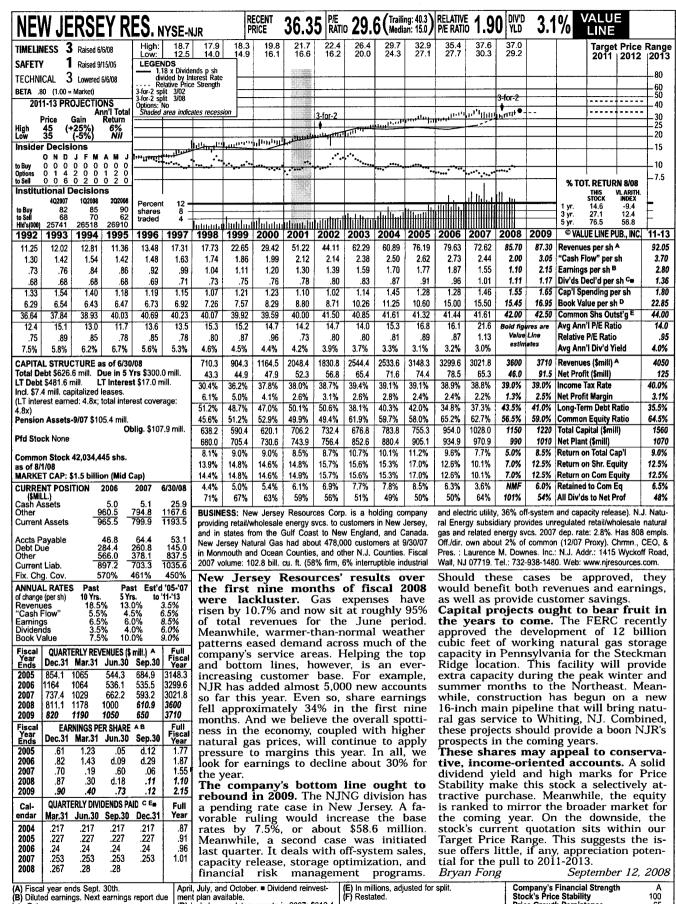
'06, 7¢. Excludes gain from discontinued opervestment plan available. (D) Incl. deferred © 2008, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

(B) Based on average shares outstanding thru.

97, then diluted. Excludes nonrecurring loss:

change in shares outstanding.

Company's Financial Strength Stock's Price Stability Price Transfer Stability 100 Earnings Predictability 70



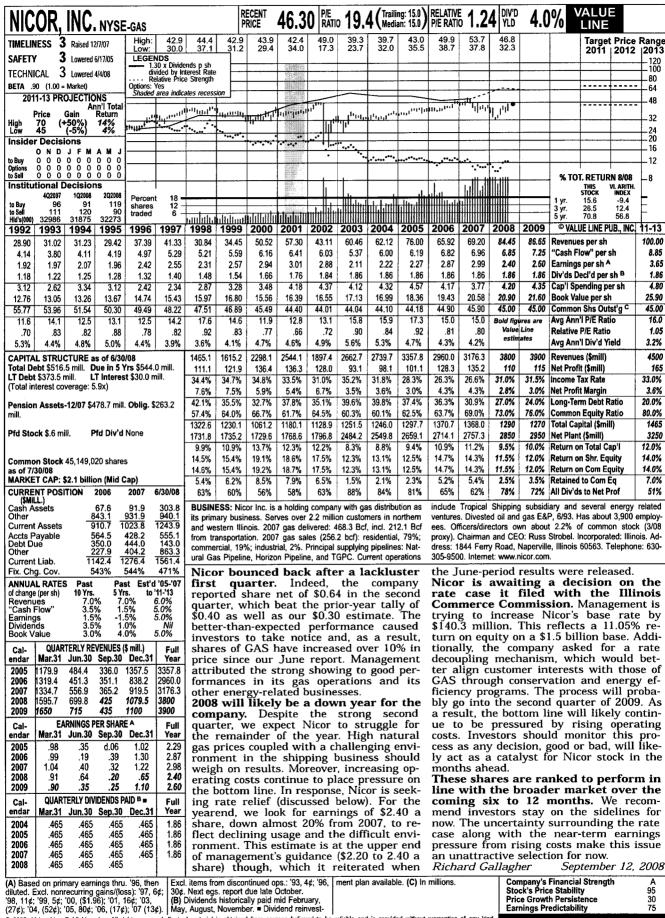
(C) Dividends historically paid in early January, million, \$11.24/share. © 2008, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

April, July, and October. Dividend reinvest-

ment plan available.

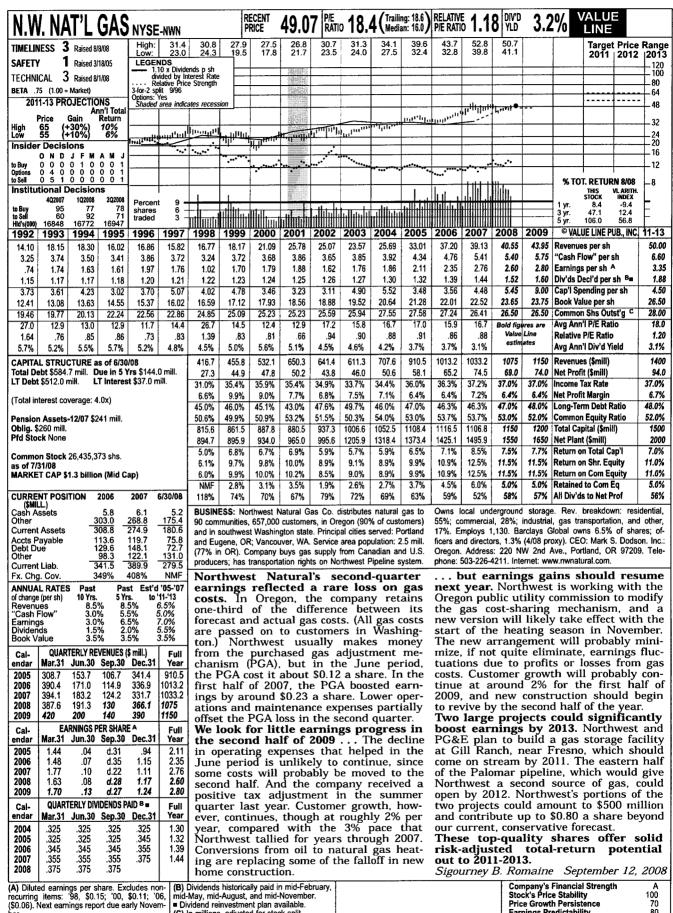
(E) In millions, adjusted for split. (F) Restated.

Company's Financial Strength Stock's Price Stability 100 Price Growth Persistence 65 50 Earnings Predictability



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Company's Financial Strength Stock's Price Stability Price Growth Persistence 30 Earnings Predictability

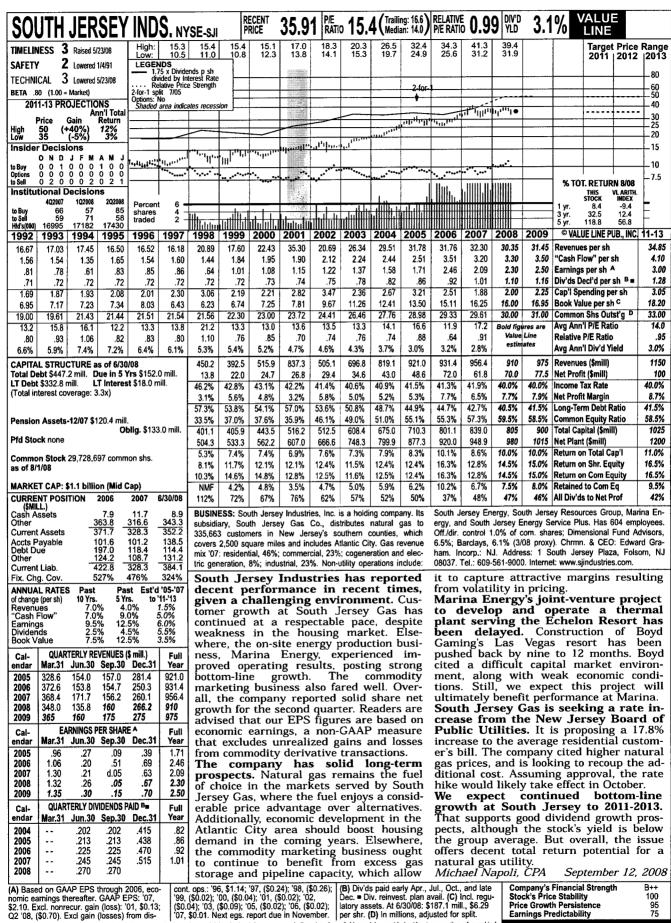


 Dividend reinvestment plan available.
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mid-May, mid-August, and mid-November.

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability 100 70 R٨

	L. G.	18.2	18.1	18.3	ECENT RICE 19.7	29.1	9 P/E RATI	22.0	24.3	ing: 18.8 ) ian: 17.0 ) 25.8	28.4	28.0	7 DIV'D YLD 29.5	3.6	70	Targe	t Price	Pana			
FIMELINESS 3 Raised 6/15/07  SAFETY 2 New 7/27/90	Low:	11.0	13.9	14.3	11.8	14.6	13.7	16.6	19.2	21.3	23.2	22.0	24.0				2012				
FECHNICAL 3 Lowered 9/12/08	1.4	₩ Divide	nds p sh terest Rate e Strength		ļ			İ								<u> </u>		<b>—80</b>			
	2-for-1 spl Options: Y	lit 11/04	e Strengtn						2-	for-1								$\pm_{50}^{60}$			
2011-13 PROJECTIONS Ann'l Total	Shaded a	area indica	ites recess	ion					<b> </b>								<u> </u>	$\pm^{40}_{30}$			
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nstitutional Decisions 402007 102008 202008	Percent			١.,	H			1.11				1 111111			1 yr.	THIS STOCK 13,5	VL ARITH. INDEX -9,4	-			
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.70 .73 .68 .73	.84	.93	.98	.93	1.01	1.01	.95	1.11	1.27	1.32	1.27	1.40	1.55	1.60	Earnings	s per sh <sup>8</sup>	١	1.			
.46 .48 .51 .54 1.41 1.58 1.95 1.72	.57 1.64	.61 1.52	.64 1.48	.68 1.58	1.65	1.29	.80 1.21	.82 1.16	.85 1.85	.91 2.50	.95 2.74	.99 1.85	1.03 2.00		Div'ds D Cap'l Sp			<u>1.</u> 2.			
5.13 5.45 5.68 6.16	6.53	6.95	7.45	7.86	8.26	8.63	8.91	9.36	11.15	11.53	11.83	11.99	12.45 73.00	12.95 72.75	Book Va			15.0 72.0			
51.59 52.30 53.15 57.67 12.3 15.4 15.7 13.8	59.10 13.9	60.39 13.6	61.48 16.3	62.59 17.7	63.83 14.3	64.93 16.7	66.18 18.4	67.31 16.7	76.67 16.6	76.70 17.9	74.61 19.2	73.23 18.7	Bold figu	eres are		n Shs Out		18			
.75 .91 1.03 .92 5.3% 4.3% 4.8% 5.4%	.87 4.9%	.78 4.8%	.85 4.0%	1.01 4.1%	.93 5.0%	.86 4.5%	1.01 4.6%	.95 4.4%	.88 4.1%	.95 3.8%	1.04 3.9%	.98 3.8%	Value estim		1	P/E Ratio 'I Div'd Yi		1. 3.1			
CAPITAL STRUCTURE as of 4/30/		4.0 /0	765.3	686.5	830.4	1107.9	832.0	1220.8	1529.7	1761.1	1924.7	1711.3	1975	2035	Revenue			22			
Total Debt \$903.2 mill. Due in 5 Your Debt \$824.7 mill. LT Interest	rs \$150.0		60.3	58.2	64.0	65.5 34.6%	62.2	74.4 34.8%	95.2 35.1%	101.3 33.7%	97.2 34.2%	104.4 33.0%	113 35.0%	117 35.0%	Net Profi			35.0			
LT interest earned: 4.0x; total intere			39.2% 7.9%	39.7% 8.5%	34.7% 7.7%	5.9%	33.1% 7.5%	6.1%	6.2%	5.8%	5.0%	6.1%	5.7%	5.8%	Net Profi			6.5			
Pension Assets-10/07 \$225.0 mill.			44.7% 55.3%	46.2% 53.8%	46.1% 53.9%	47.6% 52.4%	43.9% 56.1%	42.2% 57.8%	43.6% 56.4%	41.4% 58.6%	48.3% 51.7%	48.4% 51.6%	48.0% 52.0%	l .	Long-Ter Commor			45.5 54.5			
	lig. \$188	3.7 mill.	829.3	914.7	978.4	1069.4	1051.6	1090.2	1514.9	1509.2	1707.9	1703.3	1750	1800	Total Ca	pital (\$mil		19			
Pfd Stock None			990.6 9.2%	1047.0 8.1%	1072.0 8.3%	1114.7 7.9%	1158.5 7.8%	1812.3 8.6%	1849.8 7.8%	1939.1	2075.3 7.2%	2141.5 7.8%	2200 8.0%	2250 8.0%	Net Plan Return o		ap'l	8.5			
Common Stock 73,377,001 shs.			13.2%	11.8%	12.1%	11.7%	10.6%	11.8%	11.1%	11.5%	11.0%	11.9%	12.5%	l .	Return o	n Shr. Eq	uity	13.0			
as of 6/2/08 MARKET CAP: \$2.1 billion (Mid Ca	ap)		13.2% 4.7%	11.8% 3.3%	12.1% 3.5%	11.7% 3.0%	10.6%	11.8% 3.1%	11.1% 3.7%	11.5% 3.6%	11.0% 2.8%	11.9% 3.5%	12.5% 4.0%	12.5% 4.0%	Return o			13.0 5.0			
(\$MILL.)		4/30/08	65%	72%	71%	75%	83%	74%	66%	68%	74%	70%	66%		All Divid			60			
	7.5 427.8	9.6 429.0	lated n	atural g	as distrib	latural G utor, ser	ving ove	r 932,09	7 custon	mers in	equipme	ent; natur	ral gas b	rokering;	ns: sale propane	sales. H	as abou	nt 1,87			
Accts Payable 80.3	435.3 97.2	438.6 144.7				irolina, ar ercial (30									vn less th 'resident:						
Other <u>150.1</u> <u>1</u>	195.0 132.3	78.5 145.8				sco and deprec.									Orive, Cha w.piedma			D. Tel			
	424.5 225%	369.0 220%	Pied	mon	t Nat	ural	Gas	cont	inues	s to	•				anwhi			fur			
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amings 5.0% 6.0 Dividends 5.0% 4.5	5% 4	7.0% 4.0%				itions gher t							s mar <b>ghter</b>		e, ca	pital	proj	ect			
Book Value 6.0% 6.5 Fiscal QUARTERLY REVENUES (\$ )		4.0% Full				been es pu									<b>mont</b> ' npany						
Year Ends Jan.31 Apr.30 Jul.31	Oct.31	Fiscal Year	gas l	oy 5%	. This	metr	ic nov	v sits	at 75	% of	noun	ced it	s plai	ns to	consti	ruct a	lique	efie			
		1761.1 1924.7				nues. iod res				nurt	natural gas peak storage facility in North Carolina. This project is in its preliminar										
<b>2007</b>   677.2 531.5 224.4 <b>2008</b>   788.5 634.2 <b>250</b>		1711.3 <b>1975</b>				the riod									ects it 50 mi						
2009 815 655 255	310	2035	last	year.	This	would	l repre	esent	a 20%	ś im-	facili	ty sho	ould b	e capa	able of	f stori	ng ro	ugł			
Fiscal EARNINGS PER SHARE A Year Ends Jan.31 Apr.30 Jul.31	Oct.31	Full Fiscal Year				pared effici					use c	25 bill Iuring	non cu times	ubic for soft pa	eet of eak de	natur emano	aı ga l. It i:	s to s ex			
2005 .93 .52 d.06	d.07	1.32	from	solic	d cost	-contr	ol eff	orts.	Piedr	nont	pecte	d to	be in	servi	ce for						
2006   Q/I E7 -146	d.08 d.11	1.27 1.40				ementi e been					Thes	e sha		may	appe						
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2007 .94 .69 d.12 2008 1.12 .66 <b>d.12</b>		Full	tima	tes fo	r the	secono	l half	of the	year.		yield	and	high	mark	for	Price	Stab	ility			
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Q2 '08, (\$0.70). Excl gain (losses) from dis-2 2008, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

\$2.10. Excl. nonrecur. gain (loss): '01, \$0.13;

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability 75

IMELIN				<u> </u>	YSE-sv	VX		RICE		8 P/E RATI		/ \ Medi	<del>,                                      </del>	P/E RATI	0 0.3		<u> 3.0</u>	· • / .	ALU LINE	_				
HALLENA		Raised 5/	/23/08	High: Low:	20.3 16.1	26.9 17.3	29.5 20.4	23.0 16.9	24.7 18.6	25.3 18.1	23.6 19.3	26.2 21.5	28.1 23.5	39.4 26.0	39.9 26.5	31.7 25.1				t Price   2012				
AFETY		3 Lowered		LEGEI	00 x Divide	ends p sh	<b>—</b>										<u> </u>				12			
ECHNIC		3 Lowered	6/27/08	I ⋅ ⋅ ⋅ ⋅ Re	elative Price	terest Rate e Strength															<b>—80</b>			
		= Market) ROJECTIO	ONS	Options: Shaded	res area indica	ates recess	ion													<u> </u>	64 48			
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.81	.63		.10	.25	.77	1.65	1.27	1.21	1.15	1.16	1.13	1.66	1.25	1.98	1.95	2.00	2.20	Earnings			2			
.70	.74		.82	.82	.82	.82	.82	.82	.82	.82	.82	.82	.82	.82	.86	.90	.94	Div'ds D			1			
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20.60	21.00		24.47	26.73	27.39	30.41	30.99	31.71	32.49	33.29	34.23	36.79	39.33	41.77	42.81	44.00	45.00	Common			48			
16.6	26.5		NMF	69.3	24.1	13.2	21.1	15.0	19.0	19.9	19.2	14.3	20.6	15.9	18.4	Bold figu	ures are	Avg Ann			1			
1.01 5.2%	1.57 4.4%	.92 4.7%	NMF 5.4%	4.34 4.7%	1.39 4.4%	.69 3.8%	1.20 3.1%	1.04 4.2%	.97 3.8%	1.09 3.6%	1.09 3.8%	.76 3.5%	1.10 3.2%	.86 2.6%	.98 2.4%	estim		Relative Avg Ann			2.			
		ICTURE a		L	7.770	917.3	936.9	1034.1	1396.7	1320.9	1231.0	1477.1	1714.3	2024.7	2152.1	2250	2400	Revenue			2			
						47.5	39.3	38.3	37.2	38.6	38.5	58.9	48.1	80.5	83.3	88.0	100	Net Profi	t (\$mill)					
		)6.8 mill. <b>D</b> 7 mill. <b>L</b>				43.4%	35.5%	26.2%	34.5%	32.8%	30.5%	34.8%	29.7%	37.3% 4.0%	36.5% 3.9%	37.0% 3.9%		Income T Net Profi			35. 4			
otal int	terest c	overage: 2	2.3x)			5.2% 60.2%	4.2% 60.3%	3.7% 60.2%	2.7% 56.2%	2.9% 62.5%	3.1% 66.0%	4.0% 64.2%	2.8% 63.8%	60.6%	58.1%	54.5%		Long-Ter		Ratio	50.			
nsion	Asset	s-12/07 \$4				35.3%	35.5%	35.8%	39.6%	34.1%	34.0%	35.8%	36.2%	39.4%	41.9%	45.5%	47.5%	Common	Equity F	Ratio	49.			
d Stor	k None		Oblig.	\$546.4 n	nill.	1349.3	1424.7	1489.9	1417.6	1748.3	1851.6	1968.6	2076.0	2287.8	2349.8	2300	2430 3100	Total Cap Net Plant	•	11)	3			
						1459.4 5.8%	1581.1 4.8%	1686.1 4.6%	1825.6 5.1%	1979.5 4.3%	2175.7 4.2%	2336.0 5.0%	2489.1 4.3%	2668.1 5.5%	2845.3 5.5%	2950 6.0%		Return of		ap'l	6.			
ommo		43,532,8	30 SNS.			8.9%	7.0%	6.5%	6.0%	5.9%	6.1%	8.3%	6.4%	8.9%	8.5%	8.5%		Return o	,		9.			
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ccts Pa	ayable	2	265.7	220.7	98.0	ments:	izona, Nevada, and California. Comprised of two business seg- ents: natural gas operations and construction services. 2007 mar- n mix: residential and small commercial, 86%; large commercial								Chief Ex	ecutive (	Officer: J	effrey W.	Shaw.	Inc.: Cal	lifor			
ebt Du ther		_2		47.1 260.1	38.1 250.2					mmercial, 9%. Tot				Address: 5241 Spring Mountain Road, Las Vegas, Nevada 8919										
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Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability B 100 45 70

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2.17   2.25   2.43   2.51 1.27   1.31   1.42   1.45	2.93	3.02 1.85	2.79 1.54	2.74 1.47	3.20 1.79	3.24 1.88	2.63 1.14	4.00 2.30	3.87 1.98	3.97	3.93 1.94	3.89 2.10	4.25 2.40	4.35 2.45		low" per: s per sh <sup>e</sup>		4. 2.
1.07 1.09 1.11 1.12	1.14	1.17	1.20	1.22	1.24	1.26	1.27	1.28	1.30	1.32	1.34	1.37	1.40	1.44	Div'ds D	ecl'd per	sh <sup>C</sup> ■	1.
2.17 2.43 2.84 2.63 10.66 11.04 11.51 11.95	2.85 12.79	3.20 13.48	3.62 13.86	3.42 14.72	2.67 15.31	2.68 16.24	3.34 15.78	2.65 16.25	2.33 16.95	2.32 17.80	3.27 18.28	3.33 19.83	3.35 21.15			ending p lue per sl		2. 25.
40.62 41.50 42.19 42.93	43.70	43.70	43.84	46.47	46.47	48.54	48.56	48.63	48.67	48.65	48.89	49.45	49.50			n Shs Out		50.
13.6 15.6 14.0 12.7	11.5	12.7	17.2	17.3	14.6	14.7	23.1	11.1	14.2	14.7	15.5	15.6	Bold figu		_	'I P/E Rat	1	1:
.82 .92 .92 .85 6.2% 5.3% 5.6% 6.1%	.72 5.4%	.73 5.0%	.89 4.5%	.99 4.8%	.95 4.8%	.75 4.6%	1.26 4.8%	.63 5.0%	.75 4.6%	.78 4.2%	.84 4.5%	.82 4.2%	estim			P/E Ratio 'I Div'd Y	1	4.2
APITAL STRUCTURE as of 6/30	0/08		1040.6	972.1	1031.1	1446.5	1584.8	2064.2	2089.6	2186.3	2637.9	2646.0	2600	2650	Revenue	s (\$mill)	A .	27
otal Debt \$695.8 mill. Due in 5 T Debt \$600.5 mill. LT Intere			68.6	68.8	84.6	89.9	55.7	112.3	98.0 38.2%	104.8 37.4%	95.1 39.0%	102.9 39.1%	120 38.0%		Net Prof			38.0
T interest eamed: 6.7x; total inte			35.6% 6.6%	36.0% 7.1%	36.1% 8.2%	39.6% 6.2%	34.0% 3.5%	38.0% 5.4%	4.7%	4.8%	3.6%	3.9%	4.6%		Net Profi			4.7
7x) ension Assets-9/ <b>07</b> \$740.7 mill.			40.3%	41.5%	43.1%	41.7%	45.7%	43.8%	40.9%	39.5%	38.5%	37.9%	36.0%			m Debt F		32.0
O referred Stock \$28.2 mill. Pfd. D	blig. \$680 iv'd \$1.3		57.1% 1064.8	56.1% 1218.5	54.8% 1299.2	56.3% 1400.8	52.4% 1462.5	54.3% 1454.9	57.2% 1443.6	58.6% 1478.1	61.5% 1497.8	60.3% 1625.4	62.5% 1675			n Equity F pital (\$mi		67.6 18
ommon Stock 49,912,444 shs.			1319.5	1402.7	1460.3	1519.7	1606.8	1874.9	1915.6	1969.7	2067.9	2150.4	2235	2325	Net Plan	t (\$mill)		20
s of 7/31/08			8.0% 10.8%	7.1% 9.7%	7.9% 11.4%	7.9% 11.0%	5.3% 7.0%	9.1% 13.7%	8.2% 11.5%	8.5% 11.7%	7.7% 10.3%	7.6% 10.2%	8.5% 11.5%			n Total C n Shr. Eq		8.0 10.0
ARKET CAP: \$1.6 billion (Mid (	Cap)		11.1%	9.9%	11.7%	11.2%	7.2%	14.0%	11.7%	12.0%	10.2%	10.4%	12.0%			n Com E	•	10.
URRENT POSITION 2006 (\$MILL.)	2007	6/30/08	2.5% 78%	1.8% 82%	3.7% 69%	3.8% 67%	NMF 112%	6.2% 56%	4.1% 65%	4.6% 62%	3.1% 70%	3.5% 66%	4.5% 58%			to Com I s to Net P	- 1	4.0 61
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	460% st Est'c	460%	WGI		<del></del>	s. sells a			ver-th				as co:			•		erv
change (per sh) 10 Yrs. 5 Yr	rs. to	'11-'13				ancial			_	the	energ	y in a	n effo	rt to	save r	nonev	<u>'</u> .	
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		5.0%				ve slov							a bit					
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Jahe         QUARTERLY DIVIDENDS F           ndar         Jun.30         Sep.30           004         .32         .325         .325           005         .325         .333         .333           006         .333         .338         .338           007         .34         .34         .34           008         .34         .36         .36	.338 .34 cludes no	ings on- cally \$\$ Nove	report du paid ea ember. ■	econoi ue late O arly Febr	mic sl ect. (C) D uary, Ma	owdov	vn ma histori- it, and	ay be (D) Includ 107: \$322	an of des defer 2 million	fset- red char n, \$6.51/s	<i>Brya.</i> ges and i	n Fon ntangible	s. Con Stor	ck's Pric e Growtl		l Strengt ty tence		

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# **ATTACHMENT C**



# **AMERICAN STS WTR CO (NYSE)**

AWR

37.13

(-1.72%)

Vol. 132,434

Scottrade

15:18 ET

American States is a public utility company engaged principally in thepurchase, production, distribution and sale of water. The company also distributes electricity in some communities. In the customer service areas for both water and electric, rates and operations are subject to the jurisdiction of the California Public Utilities Commission.

# **General Information**

AMER STATES WTR

630 East Foothill Boulevard

San Dimas, CA 91773-1212

Phone: 909 394-3600

Fax: 909 394-0711

Web: www.gswater.com

Email: investorinfo@aswater.com

Industry

**UTIL-WATER** 

**SPLY** 

Sector:

Utilities

Fiscal Year End

December

Last Reported Quarter

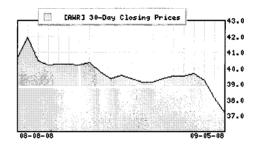
06/30/08

Next EPS Date

11/06/2008

# **Price and Volume Information**

Zacks Rank	<i>i</i> n
Yesterday's Close	37.78
52 Week High	46.14
52 Week Low	31.78
Beta	0.66
20 Day Moving Average	128,454.00
Target Price Consensus	42.67



# % Price Change

% Price Change	% Price Change Relative to S&P 500		
4 Week -9.85	4 Week -7.19		
12 Week 4.60	12 Week 12.22		
YTD 0.27	YTD 16.60		

### Share Information

Share information		Dividend initialitation	
Shares Outstanding	17 25	Dividend Yield	2.65%
(millions)	,,,	Annual Dividend	\$1.00
Market Capitalization (millions)	651.86	Payout Ratio	0.61
Short Ratio	10.63	Change in Payout Ratio	-0.15
Last Split Date	06/10/2002	Last Dividend Payout / Amount	08/06/2008 / \$0.25

# **EPS Information**

# **Consensus Recommendations**

Dividend Information

Current Quarter EPS Consensus Estimate	0.62	Current (1=Strong Buy, 5=Strong Sell)	2.40
Current Year EPS Consensus Estimate	1.79	30 Days Ago	2.25
Estimated Long-Term EPS Growth Rate	10.00	60 Days Ago	2.00
Next EPS Report Date	11/06/2008	90 Days Ago	2.00

### **Fundamental Ratios**

P/E		EPS Growth		Sales Growth	
Current FY Estimate:	21.17	vs. Previous Year	28.57%	vs. Previous Year	1.35%
Trailing 12 Months:	23.18	vs. Previous Quarter	80.00%	vs. Previous Quarter:	16.49%
PEG Ratio	2.12				
Price Ratios		ROE		ROA	

# **Price Ratios** Price/Book

2.11 06/30/08

ROA

9.33 06/30/08

Price/Cash Flow	11.72	03/31/08	8.81	03/31/08	2.73
Price / Sales	2.18	12/31/07	8.98	12/31/07	2.76
Current Ratio		Quick Ratio		<b>Operating Margin</b>	
06/30/08	0.59	06/30/08	0.57	06/30/08	9.47
03/31/08	0.58	03/31/08	0.56	03/31/08	8.84
12/31/07	0.67	12/31/07	0.65	12/31/07	8.79
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	16.35	06/30/08	16.35	06/30/08	17.93
03/31/08	15.56	03/31/08	15.56	03/31/08	17.60
12/31/07	16.20	12/31/07	16.20	12/31/07	17.57
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	59.45	06/30/08	0.86	06/30/08	46.35
03/31/08	58.96	03/31/08	0.88	03/31/08	46.82
12/31/07	57.63	12/31/07	0.88	12/31/07	46.94



CALIFORNIA WTR SVC GROUP (NYSE)			SE)		Scottrade
CWT	38.68	<b>▼-</b> 0.06	(-0.15%)	Vol. 105,928	15:24 ET

California Water Service Company's business, which is carried on through its operating subsidiaries, consists of the production, purchase, storage, purification, distribution and sale of water for domestic, industrial, public and irrigation uses, and for fire protection. It also provides water related services under agreements with municipalities and other private companies. The nonregulated services include full water system operation, and billing and meter reading

# **General Information**

**CALIF WATER SVC** 

1720 North First Street San Jose, CA 95112 Phone: 408 367-8200

Fax: 408 437-9185

Web: www.calwatergroup.com Email: klichtenberg@calwater.com

Industry

**UTIL-WATER** 

SPLY

Sector:

Utilities

Fiscal Year End

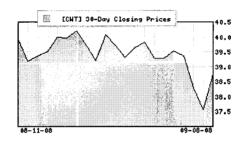
December

Last Reported Quarter Next EPS Date

06/30/08 11/05/2008

# Price and Volume Information

Zacks Rank	<i>i</i> z
Yesterday's Close	38.74
52 Week High	44.50
52 Week Low	30.84
Beta	1.26
20 Day Moving Average	137,703.30
Target Price Consensus	43



% Price Change Relative to S&P 500

# % Price Change

4 Week	-2.98	4 Week	-0.11
12 Week	5.59	12 Week	13.28
YTD	4.65	YTD	19.92

Share Information		Dividend Information	
Shares Outstanding	20.72	Dividend Yield	3.02%
(millions)		Annual Dividend	\$1.17
Market Capitalization (millions)	802.58	Payout Ratio	0.80
Short Ratio	10.24	Change in Payout Ratio	-0.06
Last Split Date	01/26/1998	Last Dividend Payout / Amount	07/31/2008 / \$0.29

### **EPS Information**

### **Consensus Recommendations**

Current Quarter EPS Consensus Estimate	0.79	Current (1=Strong Buy, 5=Strong Sell)	1.67
Current Year EPS Consensus Estimate	1.67	30 Days Ago	1.40
Estimated Long-Term EPS Growth Rate	9.30	60 Days Ago	1.33
Next EPS Report Date	11/05/2008	90 Days Ago	1.57

# **Fundamental Ratios**

P/E		EPS Growth		Sales Growth	
Current FY Estimate:	23.20	vs. Previous Year	29.73%	vs. Previous Year	10.23%
Trailing 12 Months:	26.35	vs. Previous Quarter	4,700.00%	vs. Previous Quarter:	44.79%
PEG Ratio	2.51				

Price Ratios		ROE		ROA	
Price/Book	2.08	06/30/08	7.95	06/30/08	2.53
Price/Cash Flow	14.07	03/31/08	7.39	03/31/08	2.37
Price / Sales	2.12	12/31/07	7.80	12/31/07	2.51
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	0.61	06/30/08	0.57	06/30/08	8.05
03/31/08	0.65	03/31/08	0.59	03/31/08	7.62
12/31/07	-	12/31/07	-	12/31/07	8.03
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	-	06/30/08	-	06/30/08	18.60
03/31/08	-	03/31/08	•	03/31/08	18.38
12/31/07	•	12/31/07	-	12/31/07	-
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08		06/30/08	0.75	06/30/08	42.57
06/30/06	-	05/30/05	0.75	00/00/00	
03/31/08		03/31/08	0.76	03/31/08	42.94



SOUTHWEST WTR CO (NASD) Scottrade 10.90 ₩-0.10 (-0.91%)15:25 ET

Southwest Water Company provides a broad range of utility and utility management services and serves people from coast to coast. Through its various subsidiaries, Southwest operates and manages water and wastewater treatment facilities along with providing utility submetering and billing and collection services.

# **General Information**

SOUTHWEST WATER

One Wilshire Building 624 South Grand Avenue

Suite 2900

Los Angeles, CA 90017-3782 Phone: 213 929-1800

Fax: 626-915-1558

Web: www.southwestwater.com

Email: swwc@swwc.com

Industry

**UTIL-WATER** 

SPLY

Sector:

Utilities

Fiscal Year End

December

Last Reported Quarter

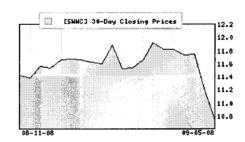
06/30/08

Next EPS Date

11/07/2008

# Price and Volume Information

Zacks Rank	À
Yesterday's Close	11.00
52 Week High	13.88
52 Week Low	9.41
Beta	0.50
20 Day Moving Average	82,427.25
Target Price Consensus	12



# % Price Change

% Price Change	% Price Change Relative to S&P 500
4 Week -3.76	4 Week -0.91
12 Week 5.26	12 Week 12.93
YTD -12.14	YTD 1.30

Share Information		Dividend Information	
Shares Outstanding	24.59	Dividend Yield	2.18%
(millions)		Annual Dividend	\$0.24
Market Capitalization (millions)	270.51	Payout Ratio	1.09
Short Ratio	21.08	Change in Payout Ratio	0.46
Last Split Date	12/28/2005	Last Dividend Payout / Amount	06/26/2008 / \$0.06

# **EPS Information**

# **Consensus Recommendations**

.13 Current (1=Strong Buy, 5=Strong Sell) 2.50
.30 30 Days Ago 2.50
50 60 Days Ago 3.00
008 90 Days Ago 3.00
). 3.

# Fundamental Ratins

i wiiwwiiwiiwi iwwioo					
P/E		EPS Growth		Sales Growth	
Current FY Estimate:	36.97	vs. Previous Year	-55.56%	vs. Previous Year	3.80%
Trailing 12 Months:	50.00	vs. Previous Quarter	500.00%	vs. Previous Quarter:	12.42%
PEG Ratio	1 35				

**Price Ratios** 

ROE

ROA

Price/Book	1.72	06/30/08	3.39	06/30/08	1.03
Price/Cash Flow	13.45	03/31/08	4.13	03/31/08	1.30
Price / Sales	1.22	12/31/07	4.62	12/31/07	1.51
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	1.82	06/30/08	1.82	06/30/08	2.45
03/31/08	1.65	03/31/08	1.65	03/31/08	3.08
12/31/07	1.33	12/31/07	1.33	12/31/07	3.55
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	-3.43	06/30/08	-3.43	06/30/08	6.41
03/31/08	-2.54	03/31/08	-2.54	03/31/08	6.51
12/31/07	-1.94	12/31/07	-1.94	12/31/07	6.55
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	-	06/30/08	1.22	-06/30/08	54.91
03/31/08	-	03/31/08	1.15	03/31/08	53.49
12/31/07	-	12/31/07	0.92	12/31/07	47.73



AQUA AMERICA INC (NYSE)		Scottrade:				
WTR	17.26	<b>▼-</b> 0.11	(-0.63%)	Vol. 1,062,185	15:28 ET	

Aqua America is the largest publicly-traded U.S.-based water utility serving residents in Pennsylvania, Ohio, Illinois, Texas, New Jersey, Indiana, Virginia, Florida, North Carolina, Maine, Missouri, New York, South Carolina and Kentucky. The company has been committed to the preservation and improvement of the environment throughout its history, which spans more than 100 years.

# **General Information**

AQUA AMER INC

762 W Lancaster Avenue Bryn Mawr, PA 19010-3489 Phone: 610 527-8000 Fax: 610-645-1061

Web: www.suburbanwater.com Email: ir.aquaamerica.com

**UTIL-WATER** 

Industry

SPLY

Sector:

Utilities

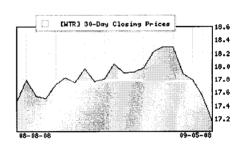
Fiscal Year End

December

Last Reported Quarter Next EPS Date 06/30/08 11/05/2008

# Price and Volume Information

Zacks Rank	in.
Yesterday's Close	17.37
52 Week High	25.10
52 Week Low	14.46
Beta	0.67
20 Day Moving Average	796,566.88
Target Price Consensus	22.25



## % Price Change

4 Week

## % Price Change Relative to S&P 500

0.53

12 Week	3.09	12 Week	10.60
YTD	-18.07	YTD	-4.38
Share Information		Dividend Information	
Shares Outstanding	134.86	Dividend Yield	2.88%
(millions)	101.00	Annual Dividend	\$0.50
Market Capitalization (millions)	2,342.52	Payout Ratio	0.72
Short Ratio	13.84	Change in Payout Ratio	0.10
Last Split Date	12/02/2005	Last Dividend Payout / Amount	08/14/2008 / \$0.13

4 Week

-2.36

# EPS Information Consensus Recommendations

Current Quarter EPS Consensus Estimate	0.24	Current (1=Strong Buy, 5=Strong Sell)	1.89
Current Year EPS Consensus Estimate	0.73	30 Days Ago	2.00
Estimated Long-Term EPS Growth Rate	8.80	60 Days Ago	2.00
Next EPS Report Date	11/05/2008	90 Days Ago	2.00

## **Fundamental Ratios**

rungamentai natios					
P/E		<b>EPS Growth</b>		Sales Growth	
Current FY Estimate:	23.75	vs. Previous Year	-5.56%	vs. Previous Year	0.08%
Trailing 12 Months:	25.17	vs. Previous Quarter	54.55%	vs. Previous Quarter:	8.23%
PEG Ratio	2.70				

Price Ratios

ROE

ROA

Price/Book	2.27	06/30/08	9.26	06/30/08	2.84
Price/Cash Flow	12.65	03/31/08	9.57	03/31/08	2.92
Price / Sales	3.87	12/31/07	9.97	12/31/07	3.05
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	0.73	06/30/08	0.67	06/30/08	15.10
03/31/08	0.63	03/31/08	0.57	03/31/08	15.30
12/31/07	0.63	12/31/07	0.58	12/31/07	15.77
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	24.80	06/30/08	24.80	06/30/08	7.65
03/31/08	25.08	03/31/08	25.08	03/31/08	7.35
12/31/07	25.82	12/31/07	25.82	12/31/07	7.33
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	0.00	06/30/08	1.19	06/30/08	54.30
03/31/08	0.00	03/31/08	1.24	03/31/08	55.35
12/31/07	0.00	12/31/07	1.24	12/31/07	55.49



AGL RE	S INC (NYSE)			Sc	ottrade
ATG	32.23	<b>▼-</b> 0.39	(-1.20%)	Vol. 424,605	15:39 ET

AGL Resources principal business is the distribution of natural gas to customers in central, northwest, northeast and southeast Georgia and the Chattanooga, Tennessee area through its natural gas distribution subsidiary. AGL's major service area is the ten county metropolitan Atlanta area.

### **General Information**

AGL RESOURCES

Ten Peachtree Place NE

Atlanta, GA 30309

Phone: 404 584-4000 Fax: 404 584-3945

Web: www.aglresources.com Email: scave@aglresources.com

Industry

**UTIL-GAS DISTR** 

Sector:

Utilities

Fiscal Year End

December

Last Reported Quarter

06/30/08 11/06/2008

Next EPS Date

# **Price and Volume Information**

Zacks Rank	<u> iz</u>
Yesterday's Close	32.62
52 Week High	41.16
52 Week Low	31.37
Beta	0.33
20 Day Moving Average	472,252.34
Target Price Consensus	39.79



# % Price Change

% Price Change		% Price Change Relative to S&P 500	
4 Week	-2.92	4 Week	-0.04
12 Week	-4.28	12 Week	2.69
YTD	-13.34	YTD	0.30

### **Share Information**

Share Information		Dividend Information	
Shares Outstanding	76.67	Dividend Yield	5.15%
(millions)	70.07	Annual Dividend	\$1.68
Market Capitalization (millions)	2,501.01	Payout Ratio	0.67
Short Ratio	2 13	Change in Payout Ratio	0.11
Chort Hallo		Last Dividend Payout / Amount	08/13/2008 / \$0.42

Last Split Date

12/04/1995 Last Dividend Payout / Amount Concencue Recommendations

# EDC Information

Ero IIIIOIIIIauoii		Conscisus necommendations	
Current Quarter EPS Consensus Estimate	0.36	Current (1=Strong Buy, 5=Strong Sell)	2.14
Current Year EPS Consensus Estimate	2.75	30 Days Ago	2.14
Estimated Long-Term EPS Growth Rate	4.80	60 Days Ago	2.11
Next EPS Report Date	11/06/2008	90 Days Ago	2.00

### **Fundamental Ratios**

P/E		EPS Growth		Sales Growth		
Current FY Estimate:	11.87	vs. Previous Year	-25.00%	vs. Previous Year	-4.93%	
Trailing 12 Months:	13.10	vs. Previous Quarter	-74.14%	vs. Previous Quarter:	-56.13%	
PEG Ratio	2.50					
Price Ratios		ROE		ROA		

ROE 1.48 06/30/08 ROA

11.42 06/30/08

Price/Cash Flow	7.04	03/31/08	11.86	03/31/08	3.29
Price / Sales	1.00	12/31/07	12.72	12/31/07	3.57
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	1.03	06/30/08	0.67	06/30/08	7.61
03/31/08	1.01	03/31/08	0.80	03/31/08	7.82
12/31/07	1.10	12/31/07	0.77	12/31/07	8.46
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	9.96	06/30/08	9.96	06/30/08	22.03
03/31/08	12.52	03/31/08	12.52	03/31/08	22.52
12/31/07	13.55	12/31/07	13.55	12/31/07	21.69
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	2.60	06/30/08	0.97	06/30/08	49.78
03/31/08	2.64	03/31/08	0.88	03/31/08	47.34
12/31/07	2.49	12/31/07	1.01	12/31/07	50.89



ATMOS	ENERGY C	ORP (NYSE)			Scottrade
ATO	26.12	<b>▼-0.39</b>	(-1.47%)	Vol. 399,473	15:42 ET

Atmos Energy Corporation distributes and sells natural gas to residential, commercial, industrial, agricultural and other customers. Atmos operates through five divisions in cities, towns and communities in service areas located in Colorado, Georgia, Illinois, Iowa, Kansas, Kentucky, Louisiana, Missouri, South Carolina, Tennessee, Texas and Virginia. The Company has entered into an agreement to sell all of the natural gas utility operations in South Carolina. The Company also transports natural gas for others through its distribution system.

# General Information ATMOS ENERGY CP

Three Lincoln Centre, 5430 Lbj Freeway

Suite 1800

Dallas, TX 75240 Phone: 972 934-9227 Fax: 972 855-3040

Web: www.atmosenergy.com Email: InvestorRelations@atmosenergy.com

Industry

**UTIL-GAS DISTR** 

Sector:

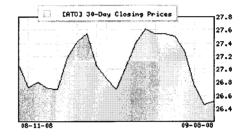
Utilities

Fiscal Year End Last Reported Quarter Next EPS Date

September 06/30/08 11/05/2008

# Price and Volume Information

Zacks Rank	/iii
Yesterday's Close	26.51
52 Week High	29.63
52 Week Low	25.00
Beta	0.61
20 Day Moving Average	361,637.00
Target Price Consensus	28.83



# % Price Change

% Price Change	% Price Change Relative to S&P 500
4 Week -2.10	4 Week 0.79
12 Week -0.60	12 Week 6.64
YTD -5.46	YTD 11.54

Share Information		Dividend Information	
Shares Outstanding	90.63	Dividend Yield	4.90%
(millions)	00.00	Annual Dividend	\$1.30
Market Capitalization (millions)	2,402.55	Payout Ratio	0.67
Short Ratio	5.64	Change in Payout Ratio	0.00
Last Split Date	05/17/1994	Last Dividend Payout / Amount	08/21/2008 / \$0.32

# **EPS Information**

# **Consensus Recommendations**

Current Quarter EPS Consensus Estimate	-0.04	Current (1=Strong Buy, 5=Strong Sell)	2.50
Current Year EPS Consensus Estimate	1.97	30 Days Ago	2.30
Estimated Long-Term EPS Growth Rate	5.40	60 Days Ago	2.30
Next EPS Report Date	11/05/2008	90 Days Ago	2.30

# **Fundamental Ratios**

P/E		<b>EPS Growth</b>		Sales Growth	
Current FY Estimate:	13.47	vs. Previous Year	53.33%	vs. Previous Year	34.56%
Trailing 12 Months:	13.60	vs. Previous Quarter	-105.65%	vs. Previous Quarter:	-34.01%
PEG Ratio	2.48				

Price Ratios		ROE		ROA	
Price/Book	1.14	06/30/08	8.50	06/30/08	2.79
Price/Cash Flow	6.36	03/31/08	8.29	03/31/08	2.71
Price / Sales	0.35	12/31/07	8.14	12/31/07	2.67
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	1.20	06/30/08	0.71	06/30/08	2.58
03/31/08	1.22	03/31/08	0.87	03/31/08	2.64
12/31/07	1.14	12/31/07	0.72	12/31/07	2.74
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	3.92	06/30/08	3.92	06/30/08	23.34
03/31/08	4.00	03/31/08	4.00	03/31/08	23.63
12/31/07	4.22	12/31/07	4.22	12/31/07	22.62
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	10.64	06/30/08	1.01	06/30/08	50.17
03/31/08	10.40	03/31/08	1.00	03/31/08	49.93
12/31/07	9.87	12/31/07	1.05	12/31/07	51.11



LACL	EDE GROU	P INC (NYSE)			Scottrade	
LG	44.01	<b>▼-0.21</b>	(-0.47%)	Vol. 218,777		15:50 ET

The Laclede Group, Inc. is a public utility engaged in the retail distribution and transportation of natural gas. The Company, which is subject to the jurisdiction of the Missouri Public Service Commission, serves the City of St. Louis, St. Louis County, the City of St. Charles, St. Charles County, the town of Arnold, and parts of Franklin, Jefferson, St. Francois, Ste. Genevieve, Iron, Madison and Butler Counties, all in Missouri.

# **General Information**

LACLEDE GRP INC

720 Olive Street St. Louis, MO 63101 Phone: 314-342-0500

Fax: -

Web: www.thelacledegroup.com Email: mkullman@lacledegas.com

Industry

**UTIL-GAS DISTR** 

Sector:

Utilities

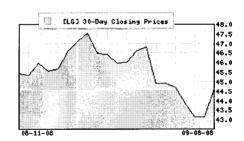
Fiscal Year End Last Reported Quarter September 06/30/08

Next EPS Date

10/24/2008

# Price and Volume Information

Zacks Rank	À
Yesterday's Close	44.22
52 Week High	47.98
52 Week Low	30.60
Beta	0.65
20 Day Moving Average	203,131.05
Target Price Consensus	N/A



# % Price Change

% Price Change	% Price Change Relative to S&P 500		
4 Week	-1.78	4 Week	1.12
12 Week	11.31	12 Week	19.41
YTD	30.26	YTD	48.88

Share Information		Dividend Information	
Shares Outstanding	21.97	Dividend Yield	3.36%
(millions)		Annual Dividend	\$1.50
Market Capitalization (millions)	979.95	Payout Ratio	0.53
Short Ratio	14.97	Change in Payout Ratio	-0.14
Last Split Date	03/08/1994	Last Dividend Payout / Amount	06/09/2008 / \$0.38

**EPS Information** 

### **Consensus Recommendations**

13.24 06/30/08

Current Quarter EPS Consensus Estimate	-0.08	Current (1=Strong Buy, 5=Strong Sell)	3.67
Current Year EPS Consensus Estimate	2.45	30 Days Ago	3.00
Estimated Long-Term EPS Growth Rate	10.00	60 Days Ago	3.00
Next EPS Report Date	10/24/2008	90 Days Ago	3.00

# **Fundamental Ratios**

Price/Book

P/E		<b>EPS Growth</b>		Sales Growth	
Current FY Estimate:	18.20	vs. Previous Year	-2.33%	vs. Previous Year	10.39%
Trailing 12 Months:	15.87	vs. Previous Quarter	-69.78%	vs. Previous Quarter:	-32.39%
PEG Ratio	1.82				
Price Ratios		ROE		ROA	

2.02 06/30/08

Price/Cash Flow	10.96	03/31/08	13.64	03/31/08	3.69
Price / Sales	0.46	12/31/07	11.91	12/31/07	3.20
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	1.32	06/30/08	0.98	06/30/08	2.86
03/31/08	1.29	03/31/08	1.16	03/31/08	2.94
12/31/07	1.02	12/31/07	0.73	12/31/07	2.55
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	4.21	06/30/08	4.21	06/30/08	22.13
03/31/08	4.41	03/31/08	4.41	03/31/08	22.06
12/31/07	3.84	12/31/07	3.84	12/31/07	20.32
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	14.15	06/30/08	0.64	06/30/08	39.01
03/31/08	14.24	03/31/08	0.74	03/31/08	42.49
12/31/07	13.60	12/31/07	0.81	12/31/07	44.63



NEW J	<b>ERSEY RES</b>	(NYSE)			Scottrade
NJR	35.76	<b>▼-0.14</b>	(-0.39%)	Vol. 277,651	15:52 ET

NJ RESOURCES is an exempt energy svcs holding company providing retail & wholesale natural gas & related energy services to customers from the Gulf Coast to New England. Subsidiaries include: (1) N J Natural Gas Co, a natural gas distribution company that provides regulated energy & appliance services to residential, commercial & industrial customers in central & northern N J. (2) NJR Energy Holdings Corp formerly NJR Energy Svcs Corp & (3) NJR Development Corp, a sub-holding company of NJR, which includes the Company's remaining unregulated operating subsidiaries.

## **General Information**

NJ RESOURCES 1415 Wyckoff Road Wall, NJ 07719 Phone: 732 938-1480 Fax: 732 938-3154 Web: www.nijresources.com

Email: investcont@njresources.com

Industry

**UTIL-GAS DISTR** 

Sector: Utilities

Fiscal Year End Last Reported Quarter Next EPS Date September 06/30/08 11/13/2008

# **Price and Volume Information**

Zacks Rank	124
Yesterday's Close	35.90
52 Week High	37.00
52 Week Low	29.22
Beta	0.53
20 Day Moving Average	272,222.84
Target Price Consensus	35.5



% Price Change



# % Price Change Relative to S&P 500

		mili 11 a	
YTD	7.66	YTD	23.14
12 Week	7.10	12 Week	14.90
4 Week	1.84	4 Week	4.86

### are Information Dividend Information

Share information		Dividend initialitation	
Shares Outstanding	42 03	Dividend Yield	3.12%
(millions)	72.00	Annual Dividend	\$1.12
Market Capitalization (millions)		Payout Ratio	0.50
Short Ratio	15.32	Change in Payout Ratio	0.00
Last Split Date	03/04/2008	Last Dividend Payout / Amount	06/11/2008 / \$0.28

# EPS Information Consensus Recommendations

Current Quarter EPS Consensus Estimate	-0.41	Current (1=Strong Buy, 5=Strong Sell)	2.33
Current Year EPS Consensus Estimate	2.19	30 Days Ago	2.33
Estimated Long-Term EPS Growth Rate	8.00	60 Days Ago	2.00
Next EPS Report Date	11/13/2008	90 Days Ago	2.00

# **Fundamental Ratios**

P/E		EPS Growth		Sales Growth	
Current FY Estimate:	16.39	vs. Previous Year	16.67%	vs. Previous Year	50.36%
Trailing 12 Months:	15.89	vs. Previous Quarter	-105.38%	vs. Previous Quarter:	-15.04%

PEG Ratio 2.05

Price Ratios		ROE		ROA	
Price/Book	2.29	06/30/08	14.36	06/30/08	3.94
Price/Cash Flow	14.84	03/31/08	14.16	03/31/08	4.09
Price / Sales	0.42	12/31/07	14.64	12/31/07	4.26
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	1.15	06/30/08	0.79	06/30/08	2.65
03/31/08	1.10	03/31/08	0.81	03/31/08	2.89
12/31/07	1.12	12/31/07	0.63	12/31/07	3.12
Net Margin		Pre-Tax Margin		Book Value	
Net Margin 06/30/08	-0.40	Pre-Tax Margin 06/30/08	-0.40	Book Value 06/30/08	15.69
•	-0.40 -0.40	J	-0.40 -0.40		15.69 16.04
06/30/08		06/30/08	-0.40	06/30/08	
06/30/08 03/31/08	-0.40	06/30/08 03/31/08	-0.40	06/30/08 03/31/08	16.04
06/30/08 03/31/08 12/31/07	-0.40	06/30/08 03/31/08 12/31/07	-0.40	06/30/08 03/31/08 12/31/07	16.04
06/30/08 03/31/08 12/31/07 Inventory Turnover	-0.40 3.42	06/30/08 03/31/08 12/31/07 Debt-to-Equity	-0.40 3.42	06/30/08 03/31/08 12/31/07 Debt to Captial	16.04 16.07



NICOR	INC (NYSE)				Scottrade
GAS	46.04	<b>*</b> -0.04	(-0.09%)	Vol. 1,327,056	15:54 ET

Nicor Inc. is a holding company and is a member of the Standard & Poor's 500 Index. Its primary business is Nicor Gas, one of the nation's largest natural gas distribution companies. Nicor owns Tropical Shipping, a containerized shipping business serving the Caribbean region and the Bahamas. In addition, the company owns and has an equity interest in several energy-related businesses.

### **General Information**

NICOR INC 1844 Ferry Road Naperville, IL 60563-9600 Phone: 630-305-9500 Fax: 630-983-9328 Web: www.nicor.com

Email: None

Industry Sector:

**UTIL-GAS DISTR** 

Utilities

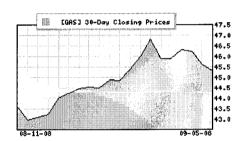
Fiscal Year End Last Reported Quarter

Next EPS Date

December 06/30/08 11/06/2008

### Price and Volume Information

Zacks Rank	î.
Yesterday's Close	46.08
52 Week High	46.84
52 Week Low	32.35
Beta	0.55
20 Day Moving Average	599,842.75
Target Price Consensus	41.56



# % Price Change

% Price Change		% Price Change Relative to S&P 500	
4 Week	5.69	4 Week	8.82
12 Week	7.49	12 Week	15.32
YTD	8.81	YTD	26.40
		District district and the second second	

Share Information		Dividend Information	
Shares Outstanding	45.15	Dividend Yield	4.04%
(millions)	10.10	Annual Dividend	\$1.86
Market Capitalization (millions)	2,080.47	Payout Ratio	0.57
Short Ratio	9.04	Change in Payout Ratio	-0.19
Last Split Date	04/27/1993	Last Dividend Payout / Amount	06/26/2008 / \$0.47

### **EPS Information**

# **Consensus Recommendations**

Current Quarter EPS Consensus Estimate	0.14	Current (1=Strong Buy, 5=Strong Sell)	3.25
Current Year EPS Consensus Estimate	2.37	30 Days Ago	3.50
Estimated Long-Term EPS Growth Rate	5.80	60 Days Ago	3.33
Next EPS Report Date	11/06/2008	90 Days Ago	3.20

# **Fundamental Ratios**

P/E		EPS Growth		Sales Growth	
Current FY Estimate:	19.47	vs. Previous Year	60.00%	vs. Previous Year	25.66%
Trailing 12 Months:	14.91	vs. Previous Quarter	-29.67%	vs. Previous Quarter:	-56.14%
PEG Ratio	3.39				

**Price Ratios** 

ROE

ROA

Price/Book 2.11 06/30/08 14.73 06/30/08

Price/Cash Flow	6.60	03/31/08	13.83	03/31/08	3.11
Price / Sales	0.58	12/31/07	14.12	12/31/07	3.21
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	0.80	06/30/08	0.75	06/30/08	3.92
03/31/08	0.80	03/31/08	0.78	03/31/08	3.76
12/31/07	0.80	12/31/07	0.68	12/31/07	4.09
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	5.27	06/30/08	5.27	06/30/08	21.81
03/31/08	5.07	03/31/08	5.07	03/31/08	21.53
12/31/07	5.80	12/31/07	5.80	12/31/07	20.95
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	24.11	06/30/08	0.38	06/30/08	27.46
03/31/08	24.66	03/31/08	0.38	03/31/08	27.71
12/31/07	22.95	12/31/07	0.45	12/31/07	30.89

NORTHV	VEST NAT G	AS CO (NYSE)			Scottrade
NWN	48.46	▼-0.26	(-0.53%)	Vol. 180,771	15:57 ET

NW Natural is principally engaged in the distribution of natural gas. The Oregon Public Utility Commission (OPUC) has allocated to NW Natural as its exclusive service area a major portion of western Oregon, including the Portland metropolitan area, most of the fertile Willamette Valley and the coastal area from Astoria to Coos Bay. NW Natural also holds certificates from the Washington Utilities and Transportation Commission (WUTC) granting it exclusive rights to serve portions of three Washington counties bordering the Columbia River.

### General Information NORTHWEST NAT G

220 NW Second Avenue Portland, OR 97209 Phone: 503 226-4211 Fax: 503 273-4824

Fax: 503 273-4824 Web: www.nwnatural.com Email: Bob.Hess@nwnatural.com

Industry

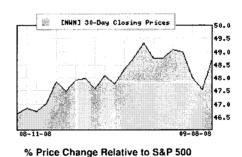
**UTIL-GAS DISTR** 

Sector: Utilities

Fiscal Year End Last Reported Quarter Next EPS Date December 06/30/08 11/06/2008

### Price and Volume Information

Zacks Rank	12
Yesterday's Close	48.72
52 Week High	50.89
52 Week Low	41.07
Beta	0.64
20 Day Moving Average	126,548.10
Target Price Consensus	52



07/29/2008 / \$0.38

# % Price Change

Last Split Date

4 Week	4.53	4 Week	7.62
12 Week	5.02	12 Week	12.67
YTD	0.12	YTD	15.48
Share Information		Dividend Information	
Shares Outstanding	26.43	Dividend Yield	3.08%
(millions)	20.70	Annual Dividend	\$1.50
Market Capitalization (millions)	1,287.91	Payout Ratio	0.57
Short Ratio	14.30	Change in Payout Ratio	-0.07
Onon induo			

09/09/1996 Last Dividend Payout / Amount

# EPS Information Consensus Recommendations

Current Quarter EPS Consensus Estimate	-0.28	Current (1=Strong Buy, 5=Strong Sell)	1.80
Current Year EPS Consensus Estimate	2.58	30 Days Ago	1.80
Estimated Long-Term EPS Growth Rate	6.50	60 Days Ago	2.00
Next EPS Report Date	11/06/2008	90 Days Ago	2.00

# **Fundamental Ratios**

P/E	EPS Growth	Sales Growth	
Current FY Estimate:	18.88 vs. Previous Year	20.00% vs. Previous Year	4.37%
Trailing 12 Months:	18.39 vs. Previous Quarter	-92.64% vs. Previous Quarter:	-50.67%
DEC Patio	2.01		

PEG Ratio 2.91

Price Ratios ROE ROA

Price/Book	2.06	06/30/08	11.55	06/30/08	3.56
Price/Cash Flow	9.02	03/31/08	11.51	03/31/08	3.57
Price / Sales	1.24	12/31/07	12.31	12/31/07	3.87
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	0.65	06/30/08	0.49	06/30/08	6.79
03/31/08	0.76	03/31/08	0.65	03/31/08	6.78
12/31/07	0.71	12/31/07	0.50	12/31/07	7.21
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	10.81	06/30/08	10.81	06/30/08	23.64
03/31/08	10.80	03/31/08	10.80	03/31/08	23.83
12/31/07	11.47	12/31/07	11.47	12/31/07	22.48
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	10.39	06/30/08	0.82	06/30/08	45.05
03/31/08	9.50	03/31/08	0.81	03/31/08	44.86
12/31/07	9.07	12/31/07	0.86	12/31/07	46.26



**Zacks.com Quotes and Research** 

PIEDMO	NT NAT GA	S INC (NYSE)			Scottrade*
PNY	28.95	<b>≈</b> 0.54	(1.90%)	Vol. 665,486	15:59 ET

Piedmont Natural Gas Co, Inc., is an energy and services company engaged in the transportation and sale of natural gas and the sale of propane to residential, commercial and industrial customers in North Carolina, South Carolina and Tennessee. The Company is the second-largest natural gas utility in the southeast. The Company and its nonutility subsidiaries and divisions are also engaged in acquiring, marketing and arranging for the transportation and storage of natural gas for large-volume purchasers, and in the sale of propane to customers in the Company's threestate service area.

### **General Information**

PIEDMONT NAT GA 4720 Piedmont Row Drive Charlotte, NC 28210 Phone: 704 364-3120

Fax: 704-365-3849 Web: www.piedmontng.com

Email: margaret.griffith@piedmontng.com

Industry

**UTIL-GAS DISTR** 

Sector:

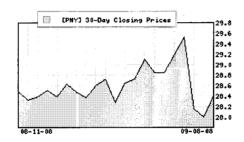
Utilities

Fiscal Year End Last Reported Quarter Next EPS Date

October 07/31/08 12/26/2008

# Price and Volume Information

Zacks Rank	î <u>n</u>
Yesterday's Close	28.41
52 Week High	29.74
52 Week Low	24.01
Beta	0.51
20 Day Moving Average	331,389.00
Target Price Consensus	28.6



% Price Change Relative to S&P 500

### % Price Change

Share Information		Dividend Information	
YTD	8.60	YTD	26.51
12 Week	4.99	12 Week	12.64
4 Week	-0.28	4 Week	2.67

### Share Information

Shares Outstanding	73.38	Dividend Yield	3.66%
(millions)	. 5.55	Annual Dividend	\$1.04
Market Capitalization (millions)	2,084.64	Payout Ratio	0.00
Short Ratio	22.66	Change in Payout Ratio	0.00
Last Split Date	11/01/2004	Last Dividend Payout / Amount	06/23/2008 / \$0.26

EDC Information

EPS information		Consensus Recommendations	
Current Quarter EPS Consensus Estim	ate -0.13	Current (1=Strong Buy, 5=Strong Sell)	2.20
Current Year EPS Consensus Estimate	1.51	30 Days Ago	1.80
Estimated Long-Term EPS Growth Rate	5.60	60 Days Ago	2.14
Next EPS Report Date	12/26/2008	90 Days Ago	2.57

# **Fundamental Ratios**

P/E		EPS Growth		Sales Growth	
Current FY Estimate:	18.83	vs. Previous Year	16.67%	vs. Previous Year	58.04%
Trailing 12 Months:	18.10	vs. Previous Quarter	-115.15%	vs. Previous Quarter:	-44.07%
DEC Potio	2.26				

Price Ratios		ROE		ROA	
Price/Book	2.19	07/31/08	-	07/31/08	-
Price/Cash Flow	10.64	04/30/08	12.43	04/30/08	3.94
Price / Sales	1.01	01/31/08	12.80	01/31/08	4.10
<b>Current Ratio</b>		Quick Ratio		Operating Margin	
07/31/08	-	07/31/08	-	07/31/08	-
04/30/08	1.19	04/30/08	1.19	04/30/08	5.89
01/31/08	1.04	01/31/08	0.83	01/31/08	6.36
Net Margin		Pre-Tax Margin		Book Value	
Net Margin 07/31/08	-	Pre-Tax Margin 07/31/08	•	Book Value 07/31/08	-
-	- 8.04	_	8.04	07/31/08	12.96
07/31/08		07/31/08	8.04 10.44	07/31/08 04/30/08	12.96 12.57
07/31/08 04/30/08	8.04	07/31/08 04/30/08		07/31/08 04/30/08	
07/31/08 04/30/08 01/31/08	8.04	07/31/08 04/30/08 01/31/08		07/31/08 04/30/08 01/31/08	
07/31/08 04/30/08 01/31/08 Inventory Turnover	8.04 10.44	07/31/08 04/30/08 01/31/08 Debt-to-Equity	10.44	07/31/08 04/30/08 01/31/08 Debt to Captial	

SOUTH JERSEY INDS INC (NYSE)					Scottrade
SJI	34.85	<b>▲</b> 0.03	(0.09%)	Vol. 42,338	11:39 ET

South Jersey Inds Inc. is engaged in the business of operating, through subsidiaries, various business enterprises. The company's most significant subsidiary is South Jersey Gas Company (SJG). SJG is a public utility company engaged in the purchase, transmission and sale of natural gas for residential, commercial and industrial use. SJG also makes off-system sales of natural gas on a wholesale basis to various customers on the interstate pipeline system and transports natural gas.

**General Information** SOUTH JERSEY IN

1 South Jersey Plaza Folsom, NJ 08037 Phone: 609 561-9000 Fax: 609 561-8225

Web: www.sjindustries.com Email: sharehld@sjindustries.com

Industry

UTIL-GAS DISTR

Sector:

Utilities

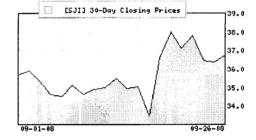
Fiscal Year End Last Reported Quarter

Next EPS Date

December 09/30/08 11/06/2008

# **Price and Volume Information**

Zacks Rank	i
Yesterday's Close	34.82
52 Week High	39.36
52 Week Low	31.90
Beta	0.54
20 Day Moving Average	257,733.84
Target Price Consensus	40.33



# % Price Change

% Price Change	% Price Change Relative to S&P 500	
4 Week -2.	38 4 Week	13.18
12 Week -3.	37 12 Week	8.81
YTD -3.	52 YTD	23.26

**Dividend Information** 

# **Share Information**

Shares Outstanding	29.73	Dividend Yield	3.10%
(millions)	20.70	Annual Dividend	\$1.08
Market Capitalization (millions)	1,035.16	Payout Ratio	0.50
Short Ratio	11.15	Change in Payout Ratio	-0.03
Last Split Date	07/01/2005	Last Dividend Payout / Amount	09/08/2008 / \$0.27

## **EPS** Information

	Companada Hacommendations	
0.09	Current (1=Strong Buy, 5=Strong Sell)	2.60
2.30	30 Days Ago	2.60
7.80	60 Days Ago	1.80

1.67

Consoners Recommendations

# Next EPS Report Date **Fundamental Ratios**

P/E	EPS Growth	Sales Growth	
Current FY Estimate:	15.14 vs. Previous Year	23.81% vs. Previous Year	-20.87%
Trailing 12 Months:	16.12 vs. Previous Quarte	er -80.30% vs. Previous Quarter:	-60.97%
DEC Patio	1.05		

11/06/2008 90 Days Ago

PEG Ratio

Current Quarter EPS Consensus Estimate Current Year EPS Consensus Estimate Estimated Long-Term EPS Growth Rate

**Price Ratios** ROE ROA

Price/Book	2.16	06/30/08	13.31	06/30/08	4.16
Price/Cash Flow	10.88	03/31/08	13.08	03/31/08	4.14
Price / Sales	1.15	12/31/07	10.75	12/31/07	3.36
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	0.92	06/30/08	0.61	06/30/08	7.13
03/31/08	1.11	03/31/08	1.11	03/31/08	6.71
12/31/07	1.00	12/31/07	0.61	12/31/07	5.30
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	6.62	06/30/08	6.62	06/30/08	16.13
03/31/08	10.75	03/31/08	10.75	03/31/08	16.74
12/31/07	10.96	12/31/07	10.96	12/31/07	16.27
Inventory Turnove	er	Debt-to-Equity		Debt to Captial	
06/30/08					
00/00/00	7.05	06/30/08	0.69	06/30/08	41.06
03/31/08	7.05 6.80	06/30/08 03/31/08	0.69 0. <b>72</b>		41.06 41.95



SOUTHWEST GAS CORP (NYSE)

30.14

Vol. 402,269

Scottrade

16:04 ET

SOUTHWEST GAS CORP. is principally engaged in the business of purchasing, transporting, and distributing natural gas in portions of Arizona, Nevada, and California. The Company also engaged in financial services activities, through PriMerit Bank, Federal Savings Bank (PriMerit or the Bank), a wholly owned subsidiary.

(0.80%)

### General Information

SOUTHWEST GAS

5241 Spring Mountain Road

P.O. Box 98510

Las Vegas, NV 89193-8510 Phone: 702 876-7237

Fax: 702-876-7037

Web: www.swgas.com

Email: None

Industry Sector:

**UTIL-GAS DISTR** 

Utilities

Fiscal Year End

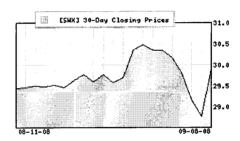
December

Last Reported Quarter Next EPS Date

06/30/08 11/11/2008

# Price and Volume Information

Zacks Rank	净
Yesterday's Close	29.90
52 Week High	31.74
52 Week Low	25.14
Beta	0.62
20 Day Moving Average	173,254.59
Target Price Consensus	33.88



# % Price Change

% Price Change	% Price Change Relative to S&P 500	
4 Week 1.53	4 Week 4.53	
12 Week -1.58	12 Week 5.59	
YTD 0.44	YTD 14.19	

Share Information		Dividend Information	
Shares Outstanding	43.53	Dividend Yield	3.01%
(millions)	70.00	Annual Dividend	\$0.90
Market Capitalization (millions)	1,301.64	Payout Ratio	0.48
Short Ratio	12.60	Change in Payout Ratio	-0.04
Last Split Date	N/A	Last Dividend Payout / Amount	08/13/2008 / \$0.22

# **EPS Information**

# **Consensus Recommendations**

8.05 06/30/08

Current Quarter EPS Consensus Estimate	-0.25	Current (1=Strong Buy, 5=Strong Sell)	2.50
Current Year EPS Consensus Estimate	2.03	30 Days Ago	2.50
Estimated Long-Term EPS Growth Rate	8.00	60 Days Ago	2.50
Next EPS Report Date	11/11/2008	90 Days Ago	2.50

# **Fundamental Ratios**

Price/Book

P/E		EPS Growth		Sales Growth	
Current FY Estimate:	14.74	vs. Previous Year	-500.00%	vs. Previous Year	4.87%
Trailing 12 Months:	16.08	vs. Previous Quarter	-105.26%	vs. Previous Quarter:	-45.02%
PEG Ratio	1.84				
Price Ratios		ROE		ROA	

1.26 06/30/08

Price/Cash Flow	4.80	03/31/08	8.45	03/31/08	2.35
Price / Sales	0.59	12/31/07	8.69	12/31/07	2.39
Current Ratio		Quick Ratio		Operating Margin	
06/30/08	0.70	06/30/08	0.70	06/30/08	3.66
03/31/08	0.85	03/31/08	0.85	03/31/08	3.80
12/31/07	0.95	12/31/07	0.95	12/31/07	3.87
Net Margin		Pre-Tax Margin		Book Value	
06/30/08	5.80	06/30/08	5.80	06/30/08	23.80
03/31/08	6.04	03/31/08	6.04	03/31/08	23.99
12/31/07	6.09	12/31/07	6.09	12/31/07	23.07
Inventory Turnover		Debt-to-Equity		Debt to Captial	
06/30/08	-	06/30/08	1.23	06/30/08	55.19
03/31/08	-	03/31/08	1.22	03/31/08	55.03
12/31/07	-	12/31/07	1.39	12/31/07	58.14



WGL HLDGS INC (NYSE) Scottrade Vol. 640.569 16:02 ET 32.48 **\*-0.42** (-1.28%)

WASHINGTON GAS LIGHT CO is a public utility that delivers and sells natural gas to metropolitan Washington, D.C. and adjoining areas in Maryland and Virginia. A distribution subsidiary serves portions of Virginia and West Virginia. The Company has four wholly-owned active subsidiaries that include: Shenandoah Gas Company (Shenandoah) is engaged in the delivery and sale of natural gas at retail in the Shenandoah Valley, including Winchester, Middletown, Strasburg, Stephens City and New Market, Virginia, and Martinsburg, West Virginia.

# **General Information**

WGL HLDGS INC 101 Constitution Avenue NW Washington, DC 20080 Phone: 703 750-2000 Fax: 703 750-4828

Web: www.wglholdings.com Email: madams@washgas.com

Industry

**UTIL-GAS DISTR** 

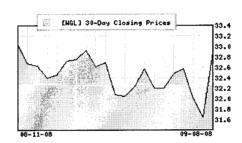
Sector:

Fiscal Year End Last Reported Quarter September 06/30/08

Utilities

Next EPS Date 11/05/2008 **Price and Volume Information** 

Zacks Rank	<u> in</u>
Yesterday's Close	32.90
52 Week High	36.22
52 Week Low	30.26
Beta	0.66
20 Day Moving Average	471,249.25
Target Price Consensus	34



% Price Change Relative to S&P 500

% Pric	e Ch	ange
--------	------	------

Share Information		Dividend Information	
YTD	0.43	YTD	14.15
12 Week	-6.67	12 Week	0.13
4 Week	-0.39	4 Week	2.55
<b>3</b>		<del>-</del>	

# **Share Information**

Shares Outstanding	49.91	Dividend Yield	4.32%
(millions)	10.01	Annual Dividend	\$1.42
Market Capitalization (millions)	1,642.10	Payout Ratio	0.60
Short Ratio	9.46	Change in Payout Ratio	-0.08
		Last Dividend Payout / Amount	07/08/2008 / \$0.35
Last Split Date	05/02/1995	East Dividend Layout / Amount	07700720007 40.00

# **EPS Information**

EPS Information		Consensus Recommendations	
Current Quarter EPS Consensus Estimate	-0.33	Current (1=Strong Buy, 5=Strong Sell)	2.25
Current Year EPS Consensus Estimate	2.35	30 Days Ago	2.25
Estimated Long-Term EPS Growth Rate	7.50	60 Days Ago	2.00
Next EPS Report Date	11/05/2008	90 Days Ago	2.00

# **Fundamental Ratios**

P/E		EPS Growth		Sales Growth	
Current FY Estimate:	13.99	vs. Previous Year	-72.73%	vs. Previous Year	-0.60%
Trailing 12 Months:	13.88	vs. Previous Quarter	-96.39%	vs. Previous Quarter:	-54.45%
PEG Ratio	1.87				

**Price Ratios** ROE ROA

1.51	06/30/08	11.37	06/30/08	3.64
8.07	03/31/08	12.32	03/31/08	4.00
0.64	12/31/07	10.53	12/31/07	3.41
	Quick Ratio		Operating Margin	
1.15	06/30/08	0.71	06/30/08	4.60
1.15	03/31/08	0.98	03/31/08	4.90
0.88	12/31/07	-	12/31/07	3.96
	Pre-Tax Margin		Book Value	
7.32	06/30/08	7.32	06/30/08	21.72
8.23	03/31/08	8.23	03/31/08	21.80
6.81	12/31/07	6.81	12/31/07	20.49
	Debt-to-Equity		Debt to Captial	
7.96	06/30/08	0.56	06/30/08	35.26
8.82	03/31/08	0.55	03/31/08	35.06
9.33	12/31/07	0.59	12/31/07	36.30
	8.07 0.64 1.15 1.15 0.88 7.32 8.23 6.81 7.96 8.82	8.07 03/31/08 0.64 12/31/07 Quick Ratio 1.15 06/30/08 1.15 03/31/08 0.88 12/31/07 Pre-Tax Margin 7.32 06/30/08 8.23 03/31/08 6.81 12/31/07 Debt-to-Equity 7.96 06/30/08 8.82 03/31/08	8.07 03/31/08 12.32 0.64 12/31/07 10.53	8.07 03/31/08 12.32 03/31/08 0.64 12/31/07 10.53 12/31/07  Quick Ratio Operating Margin 1.15 06/30/08 0.71 06/30/08 1.15 03/31/08 0.98 03/31/08 0.88 12/31/07 - 12/31/07  Pre-Tax Margin Book Value 7.32 06/30/08 7.32 06/30/08 8.23 03/31/08 8.23 03/31/08 6.81 12/31/07 6.81 12/31/07  Debt-to-Equity Debt to Captial 7.96 06/30/08 0.55 03/31/08

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# **ATTACHMENT D**

Infrastructure costs in the Water Utility Industry will continue to rise over the long term. Larger companies will acquire smaller ones in an effort to achieve economies of scale.

Foreign companies had been buying a number of U.S. water utilities, but that trend appears to be

waning.

Water utility stocks are ranked to underperform the market over the coming 12 months; however, conservative investors can find attractive riskadjusted choices here.

# The Need For Consolidation

Long-term trends in the Water Utility Industry indicate that infrastructure costs will steadily rise. Many of the facilities and pipes that now purify and transport drinking water were built about 100 years ago. Ongoing upgrading and replacement are necessary for these old systems to remain in compliance with rules laid out by the Environmental Protection Agency (EPA). The cost of fixing and upgrading these systems is significantly higher than in the past (even adjusting for inflation) because more-expensive materials need to be used for modern construction. Moreover, transportation costs are much higher and should continue to rise, as nearby sources of water are depleted and farther-away bodies of water must be used. Water is quite difficult and expensive to move because it is heavy and cannot be compressed. Also adding to industry costs is the ongoing issuance of guidelines from the EPA that typically require water utilities to comply with more-stringent water-purity standards. Industry sources estimate that about \$140 billion will be needed over the next 20 years to fund necessary water-system infrastructure improvements.

Small and mid-sized water companies usually welcome large-scale suitors. Smaller utilities generally lack the funds needed for long-term structural improvements, and might risk being out of compliance with local and federal laws at some point down the road. In an effort to prevent this unpleasant scenario from happening, many of these smaller companies welcome larger utilities that have the capital resources to remain in compliance with the law. The larger company gains greater geographic diversity from its acquisitions, which helps lessen its susceptibility to weather fluctuations that might cause volatility in earnings. Acquirers also benefit from economies of scale in which costs are

ar"	(	Jompo	site Sta	atistics:	Water	Utility Industry	250. V
1996	1997	1998	1999	2000	2001		03-05
1793.9	1924.7	1994.2	2422.6	2550	2750	Revenues (\$mill)	3500
214.4	2.9.2	265.6	295.3	315	335	Net Profit (\$mill)	415
39.2%	37.8%	37.0%	38.2%	39.0%	J9.0%	Income Tax Rate	39.0%
7.0%	. 6.3%	7.5%	8.7%	8.0%	8.0%	AFUDC % to Net Profit	8.0%
55.7%	58.6%	56.9%	55.9%	53.0%	52.0%	Long-Term Debt Railo	50.0%
40.0%	39.6%	39.7%	42.0%	45.0%	46.0%	Common Equity Ratio	48.0%
5271.8	5703.3	6188.6	7223.7	7300	7900	Total Capital (\$mill)	9300
5377.2	6785.5	7361.9	8961.3	8700	9300	Net Plant (\$mill)	9700
6.0%	6.2%	6.2%	6.0%	6.5%	7.0%	Return on Total Cap'l	7.5%
9.2%	9.7%	10.0%	9.3%	10.5%	10.5%	Return on Shr. Equity .	11.5%
9.7%	10.2%	.10.4%	9.5%	11.0%	11.0%	Return on Com Equity	12.0%
3.3%	3.6%	3.9%	3.2%	3.5%	3.5%	Retained to Com Eq	4.5%
68%	66%	54%	67%	70%	70%	All Div'ds to Net Prof	50%
14.5	15.8	18.3	20.2			Avg Ann'l P/E Ratio	13.0
.91	.91	.95	1.15	Valu	punes are e Line	Relative P/E Ratio	8
4.6%	4,1%	3.4%	3.3%	esti	nates	Avg Ann'l Div'd Yleid	5.09

# INDUSTRY TIMELINESS: 81 (of 92)

generally reduced. Too, the regulatory-intensive nature of the Water Utility Industry means that some specific local governments might be more uncooperative with the utilities than other comparable local officials. A larger territory lessens the impact of a particularly onerous regulatory atmosphere.

Acquisition Update

Foreign companies have purchased a large number of domestic water utilities over the past year. These global water companies are attracted to this country's relatively safe political climate and its trend towards the privatization of municipal water and wastewater systems. Currently, there is concern among investors that the large premiums paid for U.S. takeover targets, which approached three times book value, will become more infrequent. British utilities are having regulatory difficulties at home that stand to weaken their designs on the U.S. market. Consequently, there appear to be fewer bidders in the market.

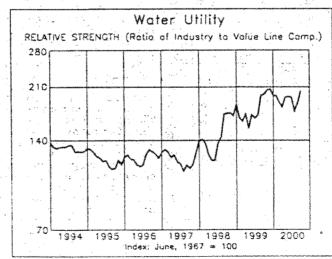
SDWA Regulations

The Safe Drinking Water Act (SDWA) of 1974 (amended in 1996) authorized the EPA to work with state and local governments to test for five potential impurities in drinking water every five years. The EPA mandates what levels of a certain contaminant is acceptable per a specified amount of water. Water utilities typically spend about 15% to 50% of their annual capital outlays in efforts to comply with SDWA guidelines. These companies must also stay in compliance with the Clean Water Act, and numerous state and local laws. At present, the EPA is considering lowering the allowable level of arsenic in drinking water from 50 parts per billion (ppb) to 5 ppb. This measure would be controversial because it would be lower than the standard of the World Health Organization (10 ppb) and would potentially cost domestic water companies billions of dollars.

# Investment Advice

Most of the water utility stocks that are covered in this review are not timely for the coming six to 12 months. Nonetheless, favorable Safety ranks among the group make some of these issues appealing for risk-averse investors seeking decent dividend yields.

Joseph Espaillat



The events of September 11th have altered many priorities in the Water Utility Industry.

Long-term trends in the industry indicate that the cost of maintaining and upgrading water/wastewater systems will rise. The industry is consolidating, with larger companies acquiring smaller operators to achieve economies of scale.

Water Utility stocks are ranked to underperform the year-ahead market, though some of these issues offer conservative investors appealing riskadjusted, total-return potential.

# Security Issues

In response to the events of September 11th, the need to secure water systems against terrorism has become a top priority for regulators and water utilities alike, pushing many other legislative issues to the side. The FBI has stated that water companies should be on alert for potential threats in the months ahead. Many water companies are already heeding this warning, and incurring additional costs in the process that may limit near-term bottom-line growth. Also, the industry and regulators are working together to provide approximately \$5 billion in federal funds for immediate infrastructure improvements as part of the pending economic stimulus legislation.

# Industry Consolidation

Infrastructure costs in the Water Utility Industry will likely rise dramatically over the next 20 years. These companies have to maintain and upgrade their systems continually in order to remain in compliance with increasingly stringent rules issued by the Environmental Protection Agency (EPA) and local regulators. Many of the facilities and pipes that now treat and transport drinking water were built about a century ago. The costs of replacing those systems are significantly higher these days, even adjusting for inflation. Adding to the cost is the fact that nearby bodies of water tend to get depleted and expensive to use, so more-distant sources of water must be brought in to keep up with increasing demand for purified water. Water is difficult and costly to transport, since it is heavy and incompressible. All in all. industry sources estimate that over \$140 billion will be needed to upgrade the nation's water-distribution system over the next 20 years:"

The costs of staying in compliance with drinking water laws are especially onerous for smaller regional opera-

	ar va <b>(</b> Gr	Compo	site St	atistics		Utility Industry	ingaria Balanda Balanda
1997	1998	1999	2000	2001	2002	COLUMN STATE	04-06
1439.5	1503:1	1898.0	2054.9	2210	2315	Revenues (\$mill) Net Profit (\$mill)	28 <b>95</b>
183.2	192.9	232.8	254.2	270	295		410
38.4%	39.1%	39.7%	40.1%	40.0%	40.0%	Income Tax Rate AFUDC % to Net Profit	40.0%
6.4%	7,9%	9.6%	5.5%	8.5%	6.5%		7.5%
57.3%	58.0%	56.2%	. 54.9%	54.5%	54.0%	Long-Term Debt Ratio Common Equity Ratio	53.0%
40.0%	39.7%	41.9%	. 44.0%	44.5%	- 45.0%		48.0%
4113.2	4524.8	5568.3	5654.6	6055	8335	Total Capital (\$mill) 9	7495
5069.2	5544.7	7039.7	7545.4	7975	8425		9935
6.5%	6.3%	6.2%	6.6%	6.0%	6.0%	Return on Total Cap'l	6.5%
10.4%	10.2% 10.5%	9.6% 9.8%	9.8% 9.9%	10.5% 10.5%	11.0% 11.0%	Return on Shr. Equity Return on Com Equity	11.5% 11.5%
4.7%	4,4%	.4.1%	4.0%	4.5%	4.5%	Retained to Com Eq.	5.0%
57%	59%	- 59%	61%	60%	59%		52%
15.2	19.4	19.2	16.3	Valu	pures are	Avg Ann'l P/E Ratio	13.5
.88	1.01	1.09	1.08		e Line	Relative P/E Ratio	.90
3.7%	3.0%	3.0%	3.7%	#30	males	Avg Ann'l Div'd Yield	3.0%

# INDUSTRY TIMELINESS: 85 (of 97)

tors, since they have a limited base of customers over which to spread these costs. Small and mid-sized utilities generally welcome takeover offers from larger acquirers because of their superior capital resources. The acquiring utility attempts to achieve economies of scale through the transactions. Also, it gains greater geographic diversity, and that can reduce its susceptibility to unfavorable weather patterns and potentially burdensome local regulators.

Large-scale foreign acquirers have been very interested in purchasing domestic water utilities over the past few years, and the latest evidence is the generous takeover offer RWE AG made for American Water Works, the nation's largest public water company. RWE, a Germany-based firm, stands to gain cost synergies in the deal, along with geographic diversity in a politically stable country. Foreign utilities have been fascinated with the risk-adjusted earnings potential of U.S. water companies, and they are likely to continuing their buying spree over the next few years. As such, the number of investor-owned water providers with large territories is steadily dwindling. This development gives additional hope to those U.S. water utilities and investors looking for substantial buyout offers.

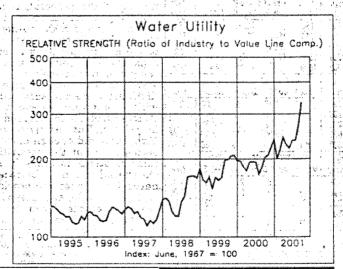
# **SDWA Regulations**

The Safe Drinking Water Act (SDWA) of 1974 (amended in 1996) authorizes the EPA to work with state and local governments to test for five potential impurities in drinking water every five years. The EPA mandates what levels of a certain contaminant is acceptable per a specified amount of water. Water utilities usually spend a significant portion of their annual capital budgets on efforts to stay in compliance with SDWA guidelines. These companies must also comply with the Clean Water Act, and numerous state and local laws.

# Investment Advice

The Water Utility stocks in this review are not timely for investment over the next six to 12 months. Nonetheless, a few of these issues possess favorable Safety ranks and solid dividend-growth prospects that may appeal to conservative investors.

Joseph Espaillat



Infrastructure costs in the Water Utility Industry will rise considerably over the coming 20 years. Consequently, larger companies are buying smaller ones in an attempt to achieve economies of scale.

Water utility stocks are ranked to perform in the middle of the pack over the coming 12 months. Nonetheless, conservative investors can find above-average Safety ranks and attractive dividends in the group.

### **Industry Consolidation**

Infrastructure costs in the water utility industry will likely soar over the next two decades. These companies must constantly repair and upgrade their existing water/wastewater systems in order to comply with increasingly strict rules issued by the Environmental Protection Agency (EPA) and local regulators. Many of the facilities and pipes that transport water were constructed over 100 years ago. The costs of replacing these systems is considerably higher now than it was in the past, even adjusting for inflation. Too, the ongoing depletion of nearby sources of water forces many water utilities to obtain water from more-distant, moreexpensive sources. Water is difficult and costly to transport because it is heavy and incompressible. Nonetheless, utilities must continue to keep pace with rising demand for drinking water from growing residential and industrial customers. Recent estimates are that it will cost hundreds of billions of dollars to replace and upgrade failing water infrastructures over the next 20 years. This amounts to more than the entire current assets of the water industry in America. Much of these costs will likely be financed by federal spending and higher water rates. Nevertheless, water utilities are going to have to ante up much higher capital investments over the coming years.

The costs of staying in compliance with drinking water laws are especially onerous for smaller regional companies because they have fewer customers over which to spread their costs. Small and mid-sized water utilities tend to welcome takeover offers from larger, bettercapitalized companies so that they can utilize the bigger firm's superior resources. For instance, the EPA's new rules on the allowable levels of arsenic in drinking water (10 parts per billion by January, 2006) is compelling some smaller utilities to merge with larger ones in an effort to remain in compliance with the new standards. By purchasing these smaller entities, large utilities seek

INDUSTRY	TIMEL	INESS:	54	(of	98)
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to achieve economies of scale. Also, a bigger company gains greater geographic diversity that can reduce its susceptibility to unfavorable weather patterns and potentially burdensome local regulators. For example, the regulatory climate in California has been extra costly for utilities in the past couple of years, so companies, such as California Water, have been actively looking for acquisition targets outside of the state. On a positive note, the passage of a new law in California will allow water utilities to charge higher rates to customers (subject to refund) if regulators do not render decisions on rate cases within established processing periods. This ought to improve revenues for three out of four companies in this review.

## Recent Challenges

The events of September 11, 2001 have introduced a whole new set of challenges for the industry. Companies have been spending a lot of time, energy, and money on making sure that their water systems are reasonably secure from potential terrorist attacks. Utilities have turned to local and federal regulators for reimbursement and additional funding, but the amount and timing of future funds is uncertain. Also, insurance costs have soared in the past year, as insurers are now more reluctant to cover companies, like water utilities, that can potentially have catastrophic losses.

### **SDWA Regulations**

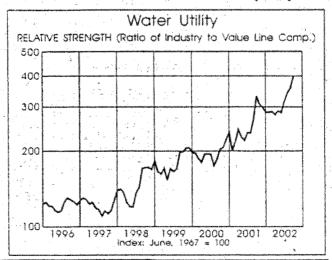
The Safe Drinking Water Act (SDWA) of 1974 (amended in 1996) authorizes the EPA to work with state and local governments to test for potential impurities in drinking water. The EPA mandates what particular level of a certain contaminant is acceptable per a specified amount of water. Water utilities routinely spend large portions of their annual capital expenditures on efforts to remain in compliance with SDWA guidelines. These companies must also comply with the 1972 Clean Water Act, and numerous other state and local laws, another costly endeavor.

### **Decent Grounds For Conservative Investors**

The water-utility stocks in this review are unlikely to outperform the year-ahead market. Nonetheless, they offer above-average Safety ranks, attractive dividend yields, and decent risk-adjusted total-return potential.

Joseph Espaillat

192.9         232.8         249.7         261.8         275         375         Net Profit (\$mill)         46           39.1%         39.7%         40.1%         39.5%         41.5%         40.0%         Income Tax Rete         40.0°           7.9%         9.6%         5.5%         3.4%         2.0%         2.0%         AFUDC % to Net Profit         3.0°           58.0%         56.2%         54.9%         56.7%         57.0%         56.0%         Long-Term Debt Ratio         52.5°           39.6%         41.9%         44.0%         42.4%         42.0%         43.0%         Common Equity Ratio         47.0°           4524.6         5566.3         5654.6         6198.1         7005         7085         Total Capital (\$mill)         878           5544.7         7039.7         7545.4         7991.2         9210         9940         Net Plant (\$mill)         1208           6.3%         6.2%         6.6%         6.3%         6.0%         6.5%         Return on Total Capit         7.0°           10.2%         9.8%         9.8%         9.8%         10.0%         10.5%         Return on Com Equity         11.5°           10.5%         9.8%         9.9%         10.0%         10	1998	1999	2000	2001	2002	2003		05-07
39.1% 39.7% 40.1% 39.5% 41.5% 40.0% Income Tax Rete 40.0° 7.9% 9.6% 5.5% 3.4% 2.0% 2.0% AFUDC % to Net Profit 3.0° 58.0% 56.2% 54.9% 56.7% 57.0% 56.0% Long-Term Debt Ratio 52.5° 39.6% 41.9% 44.0% 42.4% 42.0% 43.0% Common Equity Ratio 47.0° 4524.5 5566.3 56.54.6 5198.1 7005 7085 Total Capital (\$mill) 878 5544.7 7039.7 7545.4 7991.2 8210 9940 Net Plant (\$mill) 1208 6.3% 6.2% 6.6% 6.3% 8.0% 6.5% Return on Total Capit 7.0° 10.5% 9.8% 9.9% 9.8% 10.0% 10.5% Return on Shr. Equity 11.5° 10.5% 9.8% 9.9% 9.9% 10.0% 10.5% Return on Com Equity 11.5° 10.5% 9.8% 10.0% 3.3% 3.0% 4.5% Return on Com Equity 11.5° 59% 59% 50% 61% 61% 65% S8% All Div'ds to Net Prof 47° 194.1 19.2 16.3 20.9	1503.1	1898.0	2054.9	2190.5	2495	2710	Revenues (\$mill)	3380
7.9% 9.6% 5.5% 3.4% 2.0% 2.0% AFUDC % to Net Profit 3.0° 58.0% 56.2% 54.9% 56.7% 57.0% 58.0% Long-Term Debt Ratio 52.5° 39.6% 41.9% 44.0% 42.4% 42.0% 43.0% Common Equity Ratio 47.0° 4524.5 5566.3 5654.6 6198.1 7005 7085 Total Capital (\$mill) 879 5544.7 7039.7 7545.4 7991.2 8210 9940 Net Plant (\$mill) 1208 6.3% 6.2% 6.6% 6.3% 8.0% 6.5% Return on Total Capit 7.0° 10.5% 9.8% 9.9% 9.9% 10.0% 10.5% Return on Com Equity 11.5° 10.5% 9.8% 9.9% 9.9% 10.0% 10.5% Return on Com Equity 11.5° 4.4% 4.1% 4.0% 3.9% 3.0% 4.5% Return on Com Equity 11.5° 59% 59% 50% 61% 61% 65% 58% All Div'ds to Net Prof 47° 194.1 19.2 18.3 20.9	192.9	232.8	249.7	261.8	275	315	Net Profit (\$mill)	46
\$8.0% \$6.2% \$4.9% \$6.7% \$7.0% \$6.0% Long-Term Debt Ratio \$2.57 \$39.6% \$41.9% \$44.0% \$42.4% \$42.0% \$43.0% Common Equity Ratio \$47.07 \$45.4.5 \$666.3 \$654.6 \$6198.1 \$7005 \$7085 Total Capital (\$mill) \$73 \$5544.7 \$7039.7 \$7545.4 \$7991.2 \$210 \$9940 Net Plant (\$mill) \$1208 \$6.3% \$6.2% \$6.3% \$6.5% \$6.5% \$Return on Total Capit \$7.07 \$10.5% \$9.8% \$9.9% \$10.0% \$10.5% \$Return on Come Equity \$11.57 \$10.5% \$9.8% \$9.9% \$9.9% \$10.0% \$10.5% \$Return on Come Equity \$11.57 \$10.5% \$10.5% \$10.0% \$10.5% \$10.0% \$10.5% \$10.0% \$10.5% \$10.0% \$10.5% \$10.0% \$10.5% \$10.0% \$10.5% \$10.0% \$10.5% \$10.0% \$10.5% \$10.0% \$10.5% \$10.0%	39.1%	39.7%	40.1%	39.5%	41.5%	40.0%	Income Tax Rate	40.03
39.6% 41.9% 44.0% 42.4% 42.0% 43.0% Common Equity Ratio 47.0* 4524.5 5566.3 5654.6 5198.1 7005 7085 Total Capital (\$mill) 879 5544.7 7039.7 7545.4 7991.2 8210 9940 Net Plant (\$mill) 1208 6.3% 6.2% 6.6% 6.3% 8.0% 6.5% Return on Total CapT 7.0* 10.2% 9.6% 9.8% 9.8% 10.0% 10.5% Return on Shr. Equity 11.5* 10.5% 9.8% 9.9% 9.9% 10.0% 10.5% Return on Com Equity 11.5* 4.4% 4.1% 4.0% 3.9% 3.0% 4.5% Return on Com Eq 5.0* 59% 59% 50% 61% 61% 58% All Div'ds to Net Prof 47*	7.9%	9.6%	5.5%	3.4%	2.0%	2.0%	AFUCC % to Net Profit	3.09
4524.5 5566.3 5654.6 6198.1 7005 7085 Total Capital (\$mill) 878 5544.7 7039.7 7545.4 7991.2 8210 9940 Net Plant (\$mill) 1208 6.3% 6.2% 6.6% 6.3% 8.0% 6.5% Return on Total CapT 7.0 10.2% 9.5% 9.8% 9.8% 10.0% 10.5% Return on Shr. Equity 11.5* 10.5% 9.8% 9.9% 9.9% 10.0% 10.5% Return on Com Equity 11.5* 4.4% 4.1% 4.0% 3.9% 3.0% 4.5% Retained to Com Eq 5.0* 59% 59% 50% 61% 61% 58% All Div'ds to Net Prof 47*	58,0%	56.2%	54.9%	56.7%	57.0%	56.0%	Long-Term Debt Ratio	52.59
5544.7     7039.7     7545.4     7991.2     9210     9940     Net Plant (\$mill)     1208       6.3%     6.2%     6.6%     6.3%     8.0%     6.5%     Return on Total CapT     7.0°       10.2%     9.6%     3.8%     9.8%     10.0%     10.5%     Return on Shr. Equity     11.5°       10.5%     9.8%     9.9%     9.9%     10.0%     10.5%     Return on Com Equity     11.5°       4.4%     4.1%     4.0%     3.9%     3.0%     4.5%     Retained to Com Eq     5.0°       59%     59%     50%     61%     61%     58%     All Div'ds to Net Prof     47°       194     192     18.3     209     Avg And TPE Ratio     13	39.6%	41.9%	44.0%	42.4%	42.0%	43.0%	Common Equity Ratio	47.05
6.3%         6.2%         6.6%         6.3%         8.6%         6.5%         Return on Total CapT         7.0°           10.2%         9.6%         9.8%         9.8%         10.0%         10.5%         Return on Shr. Equity         11.5°           10.5%         9.8%         9.9%         10.0%         10.5%         Return on Com Equity         11.5°           4.4%         4.1%         4.0%         3.9%         3.0%         4.5%         Return on Com Equity         11.5°           59%         59%         50%         61%         61%         58%         All Div'ds to Net Prof         47°           194         192         16.3         20.9         Avg Ann'l P/E Ratio         13	4524.6	5566.3	5654.6	6198.1	7005	7085	Total Capital (\$mill)	878
10.2% 9.6% 9.8% 9.8% 10.0% 10.5% Return on Shr. Equity 11.5' 10.5% 9.8% 9.9% 9.9% 10.0% 10.5% Return on Com Equity 11.5' 4.4% 4.1% 4.0% 3.9% 3.0% 4.5% Retained to Com Eq 5.0' 59% 59% 50% 61% 61% 58% All Div'ds to Net Prof 47' 194 19.2 16.3 20.9 Awg Ann'l P/E Ratio 13	5544.7	7039.7	7545.4	7991.2	9210	9940	Net Plant (Smill)	1208
10.5% 9.8% 9.9% 9.9% 10.0% 10.5% Return on Corn Equity 11.5° 4.4% 4.1% 4.0% 3.9% 3.0% 4.5% Retained to Corn Eq 5.0° 59% 59% 50% 61% 61% 56% 58% All Div'ds to Net Prof 47° 194 19.2 16.3 20.9 Avg Ann'l P/E Ratio 13	6.3%	6.2%	6.6%	6.3%	8.0%	5.5%	Return on Total Cap'l	7.2
4.4% 4.1% 4.0% 3.9% 3.0% 4.5% Retained to Corn Eq 5.0° 59% 59% 50% 61% 61% 58% All Div'ds to Net Prof 47° 194 19.2 18.3 20.9 Awg Ann I P/E Ratio 13	10.2%	9.5%	9.8%	9.3%	10.0%	10.5%	Return on Shr. Equity	11.5
59% 59% 60% 61% 61% 58% All Div'ds to Net Prof 47	10.5%	9.8%	9.9%	9.9%	10.0%	10.5%	Return on Com Equity	11.59
194 192 163 209 Avg App 1 P/E Ratio 12	4.4%	4.1%	4.0%	3.9%	3.0%	4.5%	Retained to Corn Eq	8.0
19.4 19.2 16.3 20.9 Avg Ann'l P/E Ratio 13.	59%	59%	50%	61%	61%	58%	All Div'ds to Net Prof	47*
	19.4	19.2	16.3	20.9			Avg Ann'i P/E Ratio	13
	3.0%	3.0%	3.7%	2.9%	ayti	nates	Avg Ann'l Div'd Yleid	3.0



The Water Utility Industry's consolidation continues to gain momentum, as industry leaders look for opportunities to buy out smaller companies that are struggling to keep up with escalating infrastructure costs and heightened regulatory requirements.

Water Utility stocks are unlikely to outperform the broad market for the year ahead. With that said, however, some of these issues offer conservative investors attractive risk-adjusted, totalreturn potential.

# **Government Regulations**

In order to keep water supplies safe, national purification standards have been established that the water industry is required to meet. Amended in 1996, the Safe Drinking Water Act (SDWA) of 1974 authorizes the Environmental Protection Agency (EPA) to work with state and local governments to periodically test for impurities in drinking water and regulate the levels of contaminants that are acceptable per a specified amount of water. These standards take into account the health effects of chemicals, measurement capabilities, and technical feasibility. One of the most significant contaminants that the industry screens for is arsenic, a naturally occurring substance. However, the EPA is in the process of lowering the tolerated amount of arsenic to 10 parts per billion from 20 parts currently. The change is expected to be in effect by January, 2006. Large chunks of water utilities' annual capital budgets are already spent on infrastructure maintenance and improvements in order to stay in compliance with the SDWA, the Clean Water Act, and numerous state and local laws. This percentage is likely to climb even higher, as fears of terrorism have prompted officials to further tighten regulation requirements.

# Rising Infrastructure Costs

Along with the necessity to remain in compliance with increasingly strict water purity standards, water companies are also being pressured to continually upgrade aging facilities. Many of the water/wastewater systems that are presently in use were built over 100 years ago and are growing outdated. The costs associated with replacing these systems are dramatically higher now than when they initially were put in place. The EPA and other industry sources indicate that hundreds of billions

Composite Statistics: Water Utility Industry								
1999	2000	2001	2002	2003	2004		06-08	
637.2	704.3	751.8	794.4	845	950	Revenues (\$mill)	1185	
72.4	90.9	95.4	106.6	105	130	Net Profit (\$mill)	190	
40.0%	41.2%	40.2%	38.8%	39.0%	39.5%	Income Tax Rate	40.0%	
				Nil	.5%	AFUDC % to Net Profit	.5%	
51.1%	50.3%	52.4%	53.9%	53.0%	51.5%	Long-Term Debt Ratio	51.0%	
48.3%	49.3%	47.2%	45.9%	46.5%	48.5%	Common Equity Ratio	49.0%	
1444.7	1661.0	1840.7	1973.6	2250	2425	Total Capital (\$mill)	3050	
2100.3	2342.5	2532.3	2751.1	3025	3225	Net Plant (\$mili)	3950	
7.4%	7.0%	6.8%	7.0%	6.5%	7.0%	Return on Total Cap'l	7.5%	
11.5%	10.7%	10.6%	11.2%	10.0%	10.5%	Return on Shr. Equity	12.0%	
11.5%	10.8%	10.7%	11.2%	10.0%	11.0%	Return on Com Equity	12.0%	
3.8%	3.6%	3.3%	3.9%	3.0%	4.0%	Retained to Com Eq	5.5%	
68%	67%	69%	66%	75%	65%	All Div'ds to Net Prof	54%	
19.5	18.6	22.6	21.5	5.116		Avg Ann'l P/E Ratio	13.5	
1.11	1.21	1.16	1.17	Valu	gures are e Line	Relative P/E Ratio	.90	
3.5%	3.6%	3.1%	3.1%	esti	mates	Avg Ann'l Div'd Yield	3.0%	

# **INDUSTRY TIMELINESS: 97 (of 98)**

of dollars over the next 20 years will be needed to repair the nation's entire water system. The Water Infrastructure Network believes that there will be a \$12 billion annual shortfall for wastewater infrastructure over that period, and long-term help from the federal government is needed to solve the problem. Water companies will most likely foot the majority of the bill, though, as budget deficits at state and local levels will limit funds dedicated to the industry.

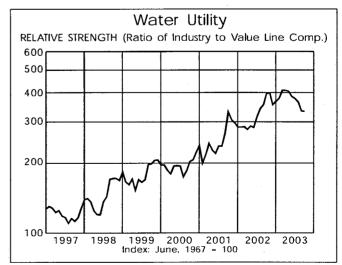
# **Industry Consolidation**

With the costs of meeting safe drinking water guidelines on the rise, many smaller companies lack the funds to commit to long-term structural improvements. As such, these smaller water companies have been increasingly willing to accept takeover offers from larger suitors with significantly greater capital resources. The larger utilities benefit from economies of scale, which enables them to reduce overhead. In addition, the acquisitions usually enhance geographic diversity, reducing a company's vulnerability to weather fluctuations. Then, too, a multistate territory helps to alleviate a company's exposure to especially onerous regulatory atmospheres. Large foreign utilities have been particularly active in recent years, swallowing up domestic water companies in an effort to gain exposure to the United States' steady population growth.

### **Investment Advice**

None of the stocks under review are timely at this juncture, as poor weather conditions have resulted in inconsistent earnings patterns. Although *Philadelphia Suburban, California Water Services Group, and American States Water* all have below-average total-return potential out to 2006-2008, income-oriented investors might may find one of these stocks attractive, given their favorable risk profile. Income-bearing stocks have gained some additional popularity of late, because of the recent federal tax bill that reduced the top rate investors pay on dividend income to 15%. As usual, though, we recommend that potential investors careful review individual reports before making any new commitments.

Andre J. Costanza



The Water Utility industry continues to rank near the bottom of the Value Line investment universe. Infrastructure costs will limit earnings for at least the near future, as the high expenses associated with maintaining and improving the country's water-distribution systems continue to rise.

However, it appears that relief is on the way for some companies. Favorable regulatory rate case rulings have been handed down across the country and look as though they might become the norm.

Meanwhile, consolidation remains the name of the game. Although many of the industry's smaller players lack the capital requirements to meet growing government regulations, larger companies are using the consolidation as way to boost profitability via growing its customer base.

#### **Infrastructure Costs**

Infrastructure costs continue to climb higher as water utility companies, with little help from strapped government branches, are forced to deal with maintaining and upgrading existing facilities. Costs are becoming an even greater concern as time passes because a number of the functioning systems currently in place are over 100 years old and in need of significant repair. That said, we believe that it will take hundreds of billions of dollars to renovate existing pipelines over the next few decades. To make matters worse, the costs of staying in compliance with regulatory laws are growing even more difficult, due to fears of terrorist activities against the country's drinking supplies. Although the Safe Drinking Water Act (SDWA) of 1974 remains the authority for the safety and purity of drinking water, recent amendments are making compliance even more demanding. In 1996, an amendment authorized the Environmental Protection Agency (EPA) to step up local compliance levels. And, governing law-makers now insist that the EPA work with local and state governments to test for impurities in drinking water and to regulate the levels of contaminants that are acceptable.

#### **A Buying Opportunity**

The growing regulations and costs associated with staying in compliance with government standards re-

stry	Utility Industry	Water	atistics	site Sta	Compo	(	
07-09	2004 2005		2004	2003	2002	2001	2000
li) 1345	Revenues (\$mili)	1075	990	857.0	794.4	751.8	704.3
1) 205	Net Profit (\$mill)	150	130	98.6	106.6	95.4	90.9
te 40.0%	Income Tax Rate	40.0%	40.0%	40.0%	38.8%	40.2%	41.2%
et Profit Nil	AFUDC % to Net Prof	Nil	Nil				-
t Ratio 50.0%	Long-Term Debt Ratio	51.0%	51.0%	51.2%	53.9%	52.4%	50.3%
y Ratio 50.0%	Common Equity Ratio	49.0%	49.0%	48.6%	45.9%	47.2%	49.3%
mill) 3550	Total Capital (\$mill)	2870	2615	2296.4	1973.6	1840.7	1661.0
1) 4150	Net Plant (\$mill)	3605	3400	3186.1	2751.1	2532.2	2342.5
I Cap'I 7.0%	Return on Total Cap'i	7.0%	6.5%	5.9%	7.0%	6.8%	7.0%
Equity 10.0%	Return on Shr. Equity	9.5%	9.5%	8.8%	11.2%	10.6%	10.7%
Equity 10.0%	Return on Com Equity	9.5%	9.5%	8.8%	11.2%	10.7%	10.8%
m Eq 4.5%	Retained to Com Eq	4.0%	3.5%	2.5%	3.8%	3.3%	3.6%
et Prof 52%	All Div'ds to Net Prof	58%	62%	72%	66%	69%	67%
Ratio 18.0	Avg Ann'l P/E Ratio		D-14#	26.0	21.5	22.6	18.6
ntio 1.20	Relative P/E Ratio	jures are e Line	Valu	1.49	1.17	1.16	1.21
Yield 3.5%	Avg Ann'l Div'd Yield	nates	esti	2.8%	3.1%	3.1%	3.6%

#### **INDUSTRY TIMELINESS: 94 (of 98)**

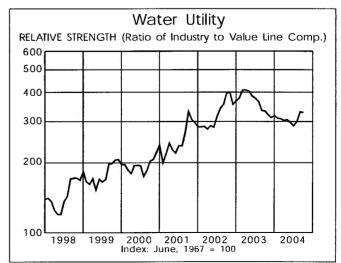
lated to the quality and purification of drinking water is forcing many of the smaller water companies to look to larger suitors. Bigger companies with the market scale to withstand the current onslaught of costs are clearly taking advantage of this situation. Indeed, these firms are growing their businesses at relatively low costs as well as diversifying their operations into less regulated and more-rapidly developing areas of the U.S. *Aqua America* is a perfect example, making nearly 20 acquisitions since the close of last year. *Aqua* recently purchased a number of Pennsylvania-based companies in order to help drive top-line growth. We anticipate that the current consolidation theme will persist, as we expect restructuring costs to continue to rise.

#### **Regulatory Assistance**

Although water utility company's have been forced to deal with lethargic case rulings in the past couple of years, some governing bodies are picking up the pace. In California, for example, the California Public Utilities Commission (CPUC) has handed down a number of favorable rate-relief rulings in recent months, and more are expected. With the California electric crisis seemingly in the rearview mirror, the current administration seems intent on delivering more timely assessments. American States Water Company and California Water Service Group have both seen profits benefit from recent case rulings over the past quarter.

#### **Investment Advice**

Most investors will want to take a pass on the stocks covered in the next few pages, as they offer uninspiring returns out to decade's end. In addition, not one of the stocks in this edition is ranked to outperform the market in the next six to 12 months. Nonetheless, incomeoriented investors may like the industry's solid dividend yields. *California Water* may have some added appeal for the risk-averse, given its above average Safety rank. Still, we advise that potential investors carefully review the individual reports in the ensuing pages before making a commitment to any of the stocks mentioned above.



After showing some brief signs of a turnaround last year, the Water Utility Industry appears to have reverted back to its old ways. Feeling the effects of uncooperating weather conditions and high infrastructure costs, the stocks in this industry have had trouble meeting earnings expectations and, as a result, have sorely underperformed the broader market in recent months. In fact, none of the water utility stocks that are covered in the next few pages are ranked better than 3 (Average) for Timeliness, based on our momentum based ranking system. As a whole, the industry ranks near the bottom of the Value Line investment universe.

And the future does not look much brighter. Although a more favorable regulatory landscape and normalized weather conditions ought to provide a better landscape, we are concerned that rapidly growing infrastructure costs will continue to undermine this group's earnings out to late decade.

#### **Easing Tensions**

Although designed to keep a balance of power between consumers and providers, regulatory authorities, have long been a thorn in the side of water utility companies. Rate relief case decisions had often been unfavorable and untimely, with some rulings being pushed off for as long as two years. But, it finally looks as though things are taking a turn for the better, especially in the state of California. The California Public Utilities Commission (CPUC), which is responsible for ruling on general rate case requests in the Golden State, has been handing down more-favorable and timely decisions in recent months, thanks, in part, to the efforts of Governor Schwarzenegger. He has replaced members thought to be antagonists of rate relief with more-business-friendly members, and additional moves may be in the works. The recent changes makes for a favorable backdrop for water utility companies operating in California, such as American Štates Water Co. and Čalifornia Water Service Group.

#### Costs

But, while regulators are easing their stance on rate case decisions, this does not look to be the case for infrastructure demands. Many of the current infrastruc-

Composite Statistics: Water Utility Industry											
08-1		2006	2005	2004	2003	2002	2001				
172	Revenues (\$mill)	1350	1250	985.6	857.0	794.4	751.8				
23	Net Profit (\$mill)	170	155	122.4	98.6	106.6	95.4				
39.5	Income Tax Rate	39.5%	39.5%	39.4%	40.0%	38.8%	40.2%				
fit A	AFUDC % to Net Profit	Nil	Nil								
48.0	Long-Term Debt Ratio	51.0%	52.0%	50.0%	51.2%	53.9%	52.4%				
o 52.0	Common Equity Ratio	49.0%	48.0%	50.0%	48.6%	45.9%	47.2%				
410	Total Capital (\$mill)	3400	3000	2543.6	2296.4	1973.6	1840.7				
500	Net Plant (\$mill)	4250	4050	3532.5	3186.1	2751.1	2532.2				
7.0	Return on Total Cap'l	7.5%	7.0%	6.7%	5.9%	7.0%	6.8%				
11.5	Return on Shr. Equity	11.0%	11.0%	10.7%	8.8%	11.2%	10.6%				
y 11.5	Return on Com Equity	11.0%	11.0%	10.7%	8.8%	11.2%	10.7%				
3.0	Retained to Com Eq	5.0%	5.0%	4.6%	2.5%	3.8%	3.3%				
45	All Div'ds to Net Prof	55%	60%	57%	72%	66%	69%				
18.	Avg Ann'l P/E Ratio			25.5	26.0	21.5	22.6				
1.2	Relative P/E Ratio	ures are Line		1.36	1.48	1.17	1.16				
3.4	Ava Ann'l Div'd Yield	nates	esti	22%	2.8%	3.1%	3.1%				

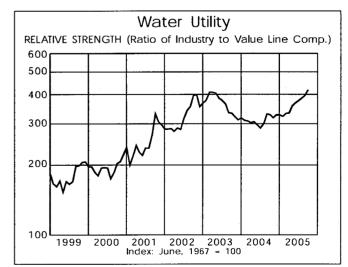
#### **INDUSTRY TIMELINESS: 93 (of 98)**

tures are upwards of 100 years old and are in severe need of maintenance and, in some cases, massive renovations and rebuilding. And, given the geopolitical volatility worldwide and the heightened threat of bioterrorism on U.S. water pipelines and reservoirs, these costs are likely to continue to only rise, as companies strive to comply with EPA water purification standards. Infrastructure repair costs are expected to climb in the hundreds of millions of dollars over the next two decades, putting many smaller water companies at a distinct disadvantage. With a dearth of resources to fund these improvements, many such companies are being forced to sell. But, given the current landscape, larger companies with the flexibility and capital to deal with the higher costs are utilizing the weakness to add additional legs of growth to their businesses. Aqua America, the largest water utility in our survey, for example, has made more than 90 acquisitions in the past five years, doubling its revenue base during that time. The company does not seem to be slowing its aggressive spending ways and has the highest return on equity of any of the stocks that we cover here.

#### **Investment Advice**

Most investors will probably want to take a pass on the stocks in this industry. Typically market laggards, not one of the issues covered in the next few pages stands out for near-term or long-term capital gains potential. The limited financial resources of most of these companies, along with the capital-intensive nature of the industry, will probably limit any substantial growth out to late decade.

Those seeking to add an income component to their portfolio may find an attractive option here, though. Each of the stocks in this industry carries an above-average dividend yield, with *American States Water* and *California Water* offering the highest percentages. *California Water* offers some additional appeal, as it has a 2 (Above Average) Safety rank. As is always the case, we recommend that all potential investors take a more in depth look at the individual reports on the following pages before considering making any future financial commitments.



Despite better regulatory backing, most of the water utility companies covered in the next few pages have continued to struggle in recent months. Unseasonably wet weather conditions and escalating infrastructure costs remain at the heart of the problem, pressuring margins and limiting bottom-line growth. As a result, these perennial market laggards continue to rank at the bottom of the Value Line investment universe for Timeliness. Although we suspect that morenormal weather conditions will eventually resume, the growing need for infrastructure renovations remains a major concern going forward. Higher spending poses a threat to the industry's long-term prospects, especially given the capital constraints that most companies are facing. As a result, none of the issues in this industry hold worthwhile 3- to 5-year appreciation potential at this time. Meanwhile, dividend yields have lost some appeal, as well.

#### **Regulatory Landscape**

Regulatory authorities, designed to keep a balance of power between consumers and providers, have long been a nemesis to water utility companies. Rate case decisions have been unfavorable and untimely, sometimes taking as long as two years to complete. However, the tide appears to have turned more recently, particularly in California, where a few of the utilities in this *Survey* generate a fair portion of their revenues. The California Public Utilities Commission, for example, behind the efforts of Governor Schwarzenegger, has been handing down more-favorable and timely decisions. He has replaced members thought to be adversaries of rate relief with more-lenient constituents. The changes provide a healthy backdrop for utility companies that request a step-up in rates each year.

#### **Drowning In Expenses**

Although regulators appear to be more business-friendly with case decisions, they are becoming increasingly more stringent with infrastructure demands. Many of the current infrastructures are more than 100 years old, and in need of serious upkeep and even complete renovation in some cases. Meanwhile, the Environmental Protection Agency (EPA) continues to increase its water purification standards, given the

	Composite Statistics: Water Utility Industry										
2002	2003	2004	2005	2006	2007		09-11				
925.2	1030.0	1173.6	1256.9	1350	1485	Revenues (\$mill)	2025				
107.8	112.6	105.7	148.3	150	185	Net Profit (\$mill)	265				
38.6%	39.7%	39.1%	40.5%	39.0%	39.0%	Income Tax Rate	39.0%				
.2%	1.9%	1.0%	1.1%	1.0%	1.0%	AFUDC % to Net Profit	1.0%				
54.1%	51.0%	49.1%	50.4%	50.0%	50.0%	Long-Term Debt Ratio	50.0%				
45.7%	48.8%	50.7%	49.5%	50.0%	50.0%	Common Equity Ratio	50.0%				
2116.4	2449.1	2785.6	3057.5	3300	3600	Total Capital (\$mill)	4565				
2995.1	3405.6	3836.9	4194.7	4475	4750	Net Plant (\$mill)	5650				
6.9%	5.9%	6.0%	6.3%	7.5%	8.0%	Return on Total Cap'l	9.0%				
11.1%	8.8%	9.0%	9.8%	9.5%	10.5%	Return on Shr. Equity	11.5%				
11.1%	8.8%	9.0%	9.8%	9.5%	10.5%	Return on Com Equity	11.5%				
4.0%	2.7%	3.1%	3.7%	4.0%	4.5%	Retained to Com Eq	5.0%				
64%	70%	66%	62%	60%	55%	All Div'ds to Net Prof	55%				
21.6	25.6	25.4	29.4	5.145		Avg Ann'l P/E Ratio	18.0				
1.18	1.46	1.34	1.57	Valu	jures are e Line	Relative P/E Ratio	1.20				
3.0%	2.7%	2.6%	2.1%	esti	mates	Avg Ann'l Div'd Yield	2.5%				

#### **INDUSTRY TIMELINESS: 96 (of 97)**

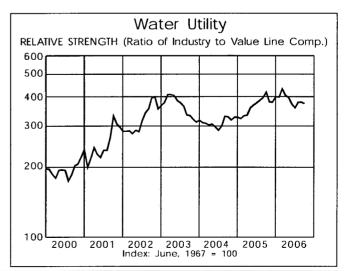
geopolitical volatility worldwide and the threat of bioterrorist actions on U.S. water systems. In all, infrastructure repair costs are expected to climb into the hundreds of millions of dollars over the next two decades. However, these increasing costs will make it very difficult for water utility companies to maintain the earnings momentum that we the expect the improved regulatory landscape to produce this year out to late decade.

#### Opportunity???

With limited resources to fund rising capital expenditures, many smaller companies in this industry are being forced to shop their businesses, presenting an opportunity for larger suitors with the resources to foot the bill. No company exemplifies this better than *Aqua America*, the largest water utility in our *Survey*. It has made well over 100 acquisitions in the past five years, using the aforementioned weakness of smaller players to improve their operations and increase their presence. It has drastically increased its customer base and clearly improved its longer-term prospects, and therefore holds the best 3- to 5-year appreciation potential of all the stocks in this industry. We expect that the consolidation trend will continue as water standards continue to climb.

#### **Investment Advice**

This is not an industry that most investors will want to emphasize. Not one of the stocks here stand out for Timeliness or 3- to 5-year appreciation potential. Making matters worse, higher interest rates have increased the income-producing appeal of alternative investments, making the yields found in this industry modestly attractive at best. Thus, most will want to avoid this untimely industry for now. However, *California Water* is ranked 2 for Safety. This, along with its historically steady stream of income, may appeal to more-conservative investors. As always, though, we recommend that investors study the individual reports of each company in the next few pages before making any financial commitments.



Many of the stock's in the Water Utility industry have continued to benefit from more favorable regulatory backing since our October review. Nevertheless, as usual, the industry, as a whole, ranks at the very bottom of the Value Line investment universe for Timeliness. Elevated well and waterway maintenance costs are responsible for most of the blame and will likely continue to dampen profits for years to come. Indeed, the growing need for infrastructure renovations poses a significant threat to the industry's longterm prospects, especially given the capital constraints that most companies are facing. As a result, many investors are going to want to steer clear of the issues in this industry.

#### **Regulatory Winds at its Back**

Regulatory authorities, designed to keep a balance of power between utility providers and consumers, have been extremely tough on utility companies in years past. However, current administrations have taken a much more business-friendly approach in recent months in handing down timely and generally favorable rulings. This has not been more glaringly evident than in California, where the California Public Utilities Commission's board has undergone a major facelift with adversaries being replaced with business supporters. Recent rulings set a good tone for utility providers doing business in the Golden State, which typically request a step-up in rates every year. This augurs particularly well for California Water Service Group and American States Water, which both derive a significant amount of business from California.

#### **But Choppy Waters Lie Ahead**

Even still, the same cannot be said for infrastructure costs. Although regulators are softening their stance on rate case decisions, infrastructure demands are growing more stringent. Many of the current infrastructures are more than 100 years old and in need of serious upkeep, or even complete replacement in some cases. Water companies are being forced to pony up significant cash in order to get their systems up to par. Making matters worse, the Environmental Protection Agency (EPA) continues to increase its water purification standards, given the geopolitical volatility worldwide and the threat of bio-terrorist actions on U.S. water systems. In all, infra-

stry	Utility Industry	Water	atistics	site Sta	Compo	(	
09-		2007	2006	2005	2004	2003	2002
li) 18	Revenues (\$mill)	1450	1350	1256.9	1173.6	1030.0	925.2
i)   2	Net Profit (\$mill)	180	155	148.3	105.7	112.6	107.8
te 39.	Income Tax Rate	39.0%	39.0%	40.5%	39.1%	39.7%	38.6%
et Profit 1.	AFUDC % to Net Profit	1.0%	1.0%	1.1%	1.0%	1.9%	.2%
t Ratio 50.	Long-Term Debt Ratio	50.0%	50.0%	50.4%	49.1%	51.0%	54.1%
y Ratio 50.	Common Equity Ratio	50.0%	50.0%	49.5%	50.7%	48.8%	45.7%
mill) 45	Total Capital (\$mill)	3650	3360	3057.5	2785.6	2449.1	2116.4
i) 68	Net Plant (\$mill)	5750	5350	4194.7	3836.9	3405.6	2995.1
l Cap'l 9.	Return on Total Cap'l	8.0%	7.0%	6.3%	6.0%	5.9%	6.9%
Equity 10.	Return on Shr. Equity	10.0%	9.0%	9.8%	9.0%	8.8%	11.1%
Equity 10.	Return on Com Equity	10.0%	9.0%	9.8%	9.0%	8.8%	11.1%
m Eq 2.	Retained to Com Eq	3.5%	3.0%	3.7%	3.1%	2.7%	4.0%
et Prof 6	All Div'ds to Net Prof	65%	68%	62%	66%	70%	64%
Ratio 1	Avg Ann'l P/E Ratio		0-146	29.4	25.4	25.6	21.6
itio 1	Relative P/E Ratio	ures are l Line	Valu	1.57	1.34	1.46	1.18
Yield 2.	Avg Ann'l Div'd Yield	nates	esti	2.1%	2.6%	2.7%	3.0%

#### **INDUSTRY TIMELINESS: 96 (of 96)**

structure repair costs are expected to climb into the hundreds of millions of dollars over the next two decades. These extra costs will make it very difficult for most water utility companies to sustain the earnings momentum that we think the improved regulatory land-

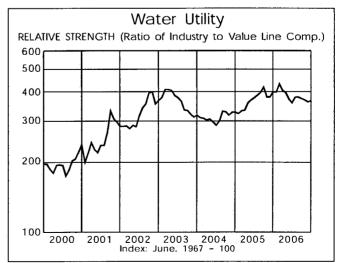
scape will produce this year.

Many of the smaller companies in the industry do not have the resources to meet the capital expenditures that they are being saddled with. Some are deciding to merge with larger, more financially sound enterprises. As a result, some of the biggest water utility companies are growing bigger, faster than ever. Aqua America, for example, has made well over 100 acquisitions in the past five years (28 coming in 2006), based on the aforementioned weakness of smaller players, improved operations and increased their lines. This has drastically increased its customer base and clearly improved its long-term prospects. We expect Aqua to continue growing its business via acquisitions as rising water standards spark further consolidation.

#### Investment Advice

Most investors will want to steer clear of the stocks in the Water Utility Industry. Each of the issues in the coming pages hold below average appreciation potential, whether it be for the coming six to 12 months or out to 2009-2011. In fact, each is ranked either 4 or 5 for Timeliness. The growing infrastructure costs and capital constraints mentioned above are likely to continue pressuring bottom lines of water utility companies for years to come.

Meanwhile, most look to have lost their income appeal as well. Higher interest rates have increased the incomeproducing appeal of alternative investments, making the yields found in this industry modestly attractive at best. That said, more conservative investors looking for a steady stream of income may want to take a peek at California Water, which is ranked 2 (Above Average) for Safety. Its yield is still above the Value Line average. Nevertheless, we advise all potential investors to carefully look over the individual reports of each company in the next few pages before making any decisions.



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#### **ATTACHMENT E**

#### Selected Yields

	Recent (9/03/08)	3 Months Ago (6/04/08)	Year Ago (9/05/07)		Recent (9/03/08)	3 Months Ago (6/04/08)	Year Ago (9/05/07
TAXABLE						·····	
Market Rates				Mortgage-Backed Securities			
Discount Rate	2.25	2.25	5.75	GNMA 6.5%	5.60	5.49	5.89
Federal Funds	2.00	2.00	5.25	FHLMC 6.5% (Gold)	5.67	5.46	6.01
Prime Rate	5.00	5.00	8.25	FNMA 6.5%	5.48	5.36	5.94
30-day CP (A1/P1)	2.88	2.47	5.31	FNMA ARM	3.89	4.25	5.83
3-month LIBOR	2.81	2.67	5.72	Corporate Bonds			
Bank CDs				Financial (10-year) A	6.69	5.74	5.99
6-month	1.60	1.76	2.96	Industrial (25/30-year) A	6.11	6.22	6.00
1-year	2.26	2.25	3.66	Utility (25/30-year) A	6.13	6.23	6.11
5-year	4.15	3.37	3.94	Utility (25/30-year) Baa/BBB	6.54	6.50	6.27
U.S. Treasury Securities				Foreign Bonds (10-Year)			
3-month	1.68	1.84	4.39	Canada	3.48	3.64	4.35
6-month	1.90	1.97	4.43	Germany	4.14	4.38	4.21
1-year	2.07	2.13	4.39	Japan	1.47	1.78	1.63
5-year	2.95	3.26	4.16	United Kingdom	4.50	4.95	5.04
10-year	3.70	3.98	4.47	Preferred Stocks			
10-year (inflation-protec	ted) 1.64	1.44	2.31	Utility A	6.16	6.29	6.31
30-year	4.32	4.70	4.77	Financial A	6.97	6.75	6.85
30-year Zero	4.37	4.79	4.78	Financial Adjustable A	5.53	5.53	5.53
Treasury Secui	rity Viold	Curvo	т/	AX-EXEMPT			
3.00%	illy lielu	Curve	-	Bond Buyer Indexes			
3.00%				20-Bond Index (GOs)	4.68	4.52	4.70
				25-Bond Index (Revs)	5.17	4.99	4.83
.00%				General Obligation Bonds (G	Os)		
				1-year Aaa	1.58	1.77	3.58
<del></del>				1-year A	1.68	1.87	3.68
.00%				5-year Aaa	2.74	2.94	3.59
				5-year A	2.84	3.04	3.69
				10-year Aaa	3.55	3.58	3.89
3.00% -				10-year A	3.75	3.78	4.39
				25/30-year Aaa	4.69	4.47	4.57
2.00%	1			25/30-year A	5.07	4.67	4.87
		<b>—</b> C····	rent	Revenue Bonds (Revs) (25/30-Ye	ear)		
			1	Education AA	4.85	4.75	4.87
1.00%		— Yea	r-Ago	Electric AA	4.80	4.80	4.82
3 6 1 2 3 5	10		30	Housing AA	5.15	4.95	4.92
Mos. Years			I	· · · · · · · · · · · · · · · · · · ·			

#### Federal Reserve Data

Hospital AA

Toll Road Aaa

5.25

4.80

5.05

4.80

4.90

4.88

#### **BANK RESERVES**

(Two-Week Period; in Millions, Not Seasonally Adjusted)

		Recent Levels		Avera	ge Levels Ove	r the Last
	8/27/08	8/13/08	Change	12 Wks.	26 Wks.	52 Wks.
Excess Reserves	2042	1844	198	2134	2191	1910
Borrowed Reserves	168089	167636	453	169077	140773	80722
Net Free/Borrowed Reserves	-166047	-165792	-255	-166942	-138582	-78812

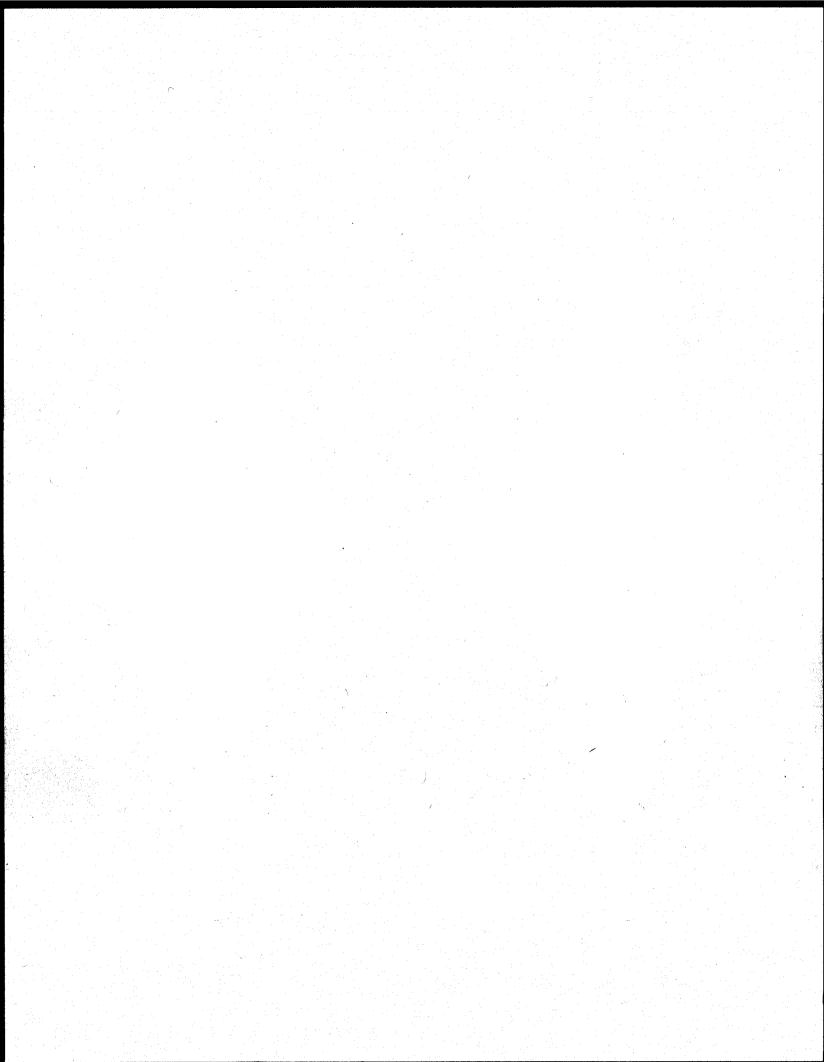
#### **MONEY SUPPLY**

(One-Week Period; in Billions, Seasonally Adjusted)

		Recent Levels	;	Grow	th Rates Over	the Last
	8/18/08	8/11/08	Change	3 Mos.	6 Mos.	12 Mos.
M1 (Currency+demand deposits)	1379.8	1396.1	-16.3	6.8%	2.1%	1.3%
M2 (M1+savings+small time deposits)	7717.6	7728.1	-10.5	1.2%	3.6%	5.4%

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#### **Stocks Rise on Soothing Inflation News**

Thursday, February 24, 2005

#### **FOX NEWS**

NEW YORK --

Stock rose on Wednesday, rebounding from Tuesday's massive losses, as investors welcomed a tame report on January consumer prices, >better-than-expected corporate earningsand two merger deals.

The **Dow Jones industrial average** (search) closed up 62.59 points, or 0.59 percent, at 10,673.79. The **Standard & Poor's 500 Index** (search) was up 6.64 points, or 0.56 percent, at 1,190.80. The technology-laced **Nasdaq Composite Index** (search) was up 0.93 points, or 0.05 percent, at 2,031.25.

"We were heavily oversold yesterday on the oil news and we are getting a technical bounce a little bit. Oil is down today and it is definitely being helped by the fact that the dollar is up," said Tom Schrader, managing director, U.S. equity trading, Legg Mason Wood Walker.



Investors also said minutes from the last meeting of the **Federal Open Market Committee** (<u>search</u>) revealed little to suggest the Fed would increase the pace of future rate increases.

The blue-chip Dow and the broader Standard & Poor's 500 index got a boost from Procter & Gamble Co. (PG), which jumped 2.4 percent to \$53.49, after UBS raised its rating to "buy" from "neutral," citing optimism about the consumer products maker's deal to buy Gillette Co.

The Nasdaq stayed just in positive territory as Apple Computer Inc. (AAPL) jumped 3.4 percent to \$88.19 after it introduced new versions of its hugely popular digital music player, including an 'iPod mini' with a color screen.

"Judging by conversations with our clients, people were looking to re-engage," said Brian G. Belski, market strategist at Piper Jaffray. "If we'd had a stronger semblance of inflation, this thing could've really come uncoupled today."

The Labor Department (<u>search</u>) reported a tiny 0.1 percent rise in consumer prices during January as energy costs slid for a second straight month. The data, which suggests consumer inflation remains very much under control, was at odds with last week's report on wholesale prices.

Wall Street economists had expected a 0.2 percent rise in the CPI, both overall and excluding food and energy, but traders had been bracing for the possibility of larger gains after a report on Friday showed a big pickup in core producer prices, which raised concerns of more aggressive hikes in interest rates by the Fed.

"There was a lot of relief over the CPI figure — the fear was it was going to be higher and this would trigger a change in strategy by the Fed," said Michael Metz, chief investment strategist at Oppenheimer & Co.

The Federal Reserve concluded at its last meeting on Feb. 1-2 that interest rates likely remained too low to keep inflation stable and held open the possibility of altering the pace of future increases, minutes of the meeting issued on Wednesday showed.

On balance, the central bank's policy-setting Federal Open Market Committee felt its policy of pushing rates up would keep

inflation in check but left no doubt it intended to keep on raising them.

The dollar, which tumbled Tuesday on rumors that South Korea planned to diversify its currency holdings away from the greenback, recovered somewhat after Seoul's central bank denied the report. Gold fell, as did oil prices, which skidded 25 cents to \$51.17 per barrel on the **New York Mercantile Exchange** (search).

Pharmacy benefits manager Medco Health Solutions Inc. (MHS) was down 29 cents at \$43.14 after saying it had agreed to buy Accredo Health Inc. (ACDO), a distributor of specialty drugs and services, for about \$2.2 billion in cash and stock. The deal would create the nation's largest specialty pharmacy business, Medco said. Accredo shares surged 39 percent, or \$11.87, to \$42.11.

Trucking company USF Corp. (<u>USFC</u>) jumped 13 percent, or \$4.37, to \$37.73, after The Wall Street Journal reported that Yellow Roadway Corp. (<u>YELL</u>) was in talks to acquire it in a deal possibly valued at more than \$1 billion. Yellow shares added 4.7 percent, or \$2.60, to \$57.95.

Toll Brothers Inc. (TOL) rose 4 percent, or \$3.21, to \$84.25, as soaring demand for luxury homes boosted profits in the first quarter, prompting the company to raise delivery estimates for 2005. Its earnings blew past the estimates of analysts surveyed by Thomson First Call.

Lowe's Cos. (<u>LOW</u>) was up 37 cents at \$57.90 after the nation's second largest home improvement chain reported a nearly 27 percent rise in fourth quarter earnings on an almost 18 percent increase in sales. The results beat Wall Street's expectations by a wide margin.

Chiquita Brands International Inc. (CQB) was up 5 cents at \$22.05 after the banana grower announced plans to acquire Fresh Express, the nation's top seller of bagged salads, from Performance Food Group Co. for \$855 million in cash. The announcement came a day after Chiquita reported its profit more than tripled in the fourth quarter.

Trading in stocks was active, with 1.5 billion shares changing hands on the New York Stock Exchange, just above the 1.46 billion daily average for last year. About 1.87 billion shares were traded on Nasdaq, just above the 1.81 billion daily average last year.

On the NYSE, advancing stocks outnumbered declining stocks by 2-to-1. The number of rising stocks was about equal to declining stocks on the Nasdag.

The Russell 2000 index, which tracks smaller company stocks, was up 2.61, or 0.42 percent, at 620.54.

Overseas, Japan's Nikkei stock average shed 0.84 percent. In Europe, France's CAC-40 lost 0.63 percent, Britain's FTSE 100 slid 0.88 percent and Germany's DAX index dipped 0.29 percent.

Reuters and the Associated Press contributed to this report.

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#### Stock continue to fall on inflation, economic worries

NEW YORK (AP) — Stocks fell hard for a second day Wednesday, with the Dow Jones industrial average losing more than 120 points after a surprisingly weak reading on the service sector of the economy raised concerns about the continuing impact of higher energy prices.

The Dow Jones industrial average fell 123.75, or 1.2%, to 10,317.36. The decline followed a drop of 94.37, or 0.9%, on Tuesday.

Broader stock indicators were lower. The Standard & Poor's 500 index fell 18.08, or 1.49%, to 1196.39, and the Nasdaq composite index fell 36.34, or 1.7%, to 2103.02. The major indexes are at their lowest points since the week of July 4.

Equities opened lower after Tuesday's sell-off, then fell further when the Institute for Supply Management reported that its non-manufacturing business index, which measures the service sector, dropped to 53.3 in September from 65.0 in August.

While any reading above 50 indicates the economy is expanding, the sharp drop in the index was unexpected, following a strong report in manufacturing earlier this month.

Wednesday's reading, which indicated supply managers were worried about higher energy costs, spooked investors already nervous about the effects that rising oil and gas prices will have going forward.

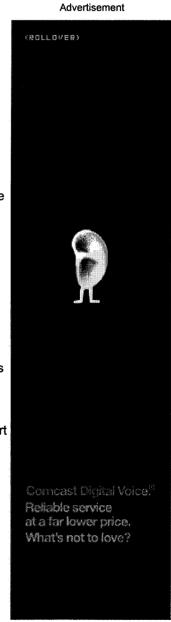
The market was still mulling Tuesday's comments from Dallas Federal Reserve Bank President Robert Fisher, who said inflation was nearing the high end of the Fed's comfort zone — a clear signal that the Fed's short-term interest rate hikes would continue. The higher prices for energy have been filtering into the rest of the economy.

Investors are also jittery about earnings season, which officially starts Monday. Some companies such as Clorox Co. have already begun to warn their earnings will not meet expectations.

"We need to get (earnings season) out of the way and see how companies are doing," said Barry Berman, head trader for Robert W. Baird & Co. in Milwaukee.

Small caps, which are highly sensitive to interest rates, dropped sharply. The Russell 2000 index of smaller companies fell 18.86, or 2.84%, to 644.98.

A barrel of light crude settled at \$62.79, down \$1.11, on the New York Mercantile Exchange.



Bonds rose, with the yield on the 10-year Treasury note falling to 4.35% from 4.38% late Tuesday. The U.S. dollar was mixed against other major currencies in European trading. Gold prices fell.

Investors are facing a Wall Street nightmare: A slower economy and higher interest rates.

Those looking for signs of a slowdown are finding them. For instance, home equity lending at banks has slowed from a peak rate of \$2 billion to \$3 billion a week to "a trickle" of \$100 million in the past several weeks, according to a Citigroup report.

"There's just a lot of nervousness and cross currents," Berman said.

One example: Home builder Hovnanian Enterprises (HOV) fell \$1.09 to \$48.19 despite its report that new contracts rose 61.5% in September. Investors are concerned that the steep run-up in housing prices is starting to stall as interest rates climb; those fears were compounded by a New York Times report Tuesday that insiders in home building companies have sold, in aggregate, almost \$1 billion of the companies' stock this year.

Other home builders also dropped, D.R. Horton (DHI) fell 84 cents to \$34,36; KB Home (KBH) fell \$2.95 to \$67.46 and Toll Brothers (TOL) fell 92 cents to \$40.48.

Utility operator Entergy (ETR) fell \$2.21 to \$72.21 after it said the damage it suffered from Hurricane Rita will range from \$400 million to \$550 million, a bill that comes on top of damages that could hit \$1.1 billion from Hurricane Katrina. Entergy's New Orleans unit filed for bankruptcy protection after Katrina, citing \$325 million to \$475 million in damages to power and natural gas transmission systems and the loss of most of its customer base.

Wendy's International (WEN) rose 61 cents to \$47.33 even though it said third-quarter same-store sales — or sales at stores open at least one year — fell 5% at its flagship chain, as high gas prices curbed consumer spending and hurricanes shuttered restaurants. The hamburger chain operator also said the effects of the recent storms and higher beef prices will hurt third-quarter profits, but investors are excited by the planned initial public offering of its Tim Hortons chain.

Declining issues led advancers by more than 5 to 1 on the New York Stock Exchange, where preliminary consolidated volume came to 2.52 billion, up from 2.37 billion traded Tuesday.

Overseas, Japan's Nikkei stock average fell 0.4%. Britain's FTSE 100 fell 1.2%, Germany's DAX index dropped 1.3%, and France's CAC-40 fell 1.2%.

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BusinessWeek

MAY 1, 2006

TREASURY MARKET WATCH

#### Treasury Prices Fall After Inflation News

#### U.S. prices are rising faster than expected

MARKETSCOPE: Treasury bond prices fell on Monday after economic indicators fanned concerns about inflation.

Bond prices deepened losses late in the day after comments from CNBC that Fed Chairman Bernanke feels the financial markets have incorrectly interpreted his stance on monetary policy and inflation as dovish.

The benchmark 10-year note tumbled 20/32 to 95-04/32 for a yield of 5.14% as of 3:40 pm Eastern Daylight Time. The 30-year bond sank 28/32 to 89-05/32 for a yield of 5.22%.

News hit that the core PCE deflator, the Federal Open Market Committee's favorite inflation gauge, was up a bit higher than the expected 0.3% on the month after a 0.1% gain in February. It is up 2.0% on a yearly basis, from 1.8%.

The ISM index climbed to 57.3 in April from 55.2 in March, its 35th month of expansion. U.S. construction spending rose 0.9% in March after gaining a revised 1.0% in February. U.S. Personal Income rose 0.8% in March from February's 0.3%. Personal Consumption Expenditures rose 0.6% after gaining a revised 0.2% in February.

"A jump in core inflation readings brings the annual rate of inflation to the upper bound of the Fed's target zone," says Drew Matus, of Lehman Brothers. He thinks the Fed will move the Fed funds rate to 5.5% by the end of the third quarter.

But pundits see some hope.

"Globalization is holding down inflation; the most recent report on US labor costs is especially encouraging" says Stephen S. Roach, of Morgan Stanley in New York. "Major central banks only need to normalize policy settings; authorities in Japan and China are the latest to join the ranks in doing so."

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#### Stock Prices Fall on Inflation Fears

**NEW YORK, Aug. 1, 2006** 

(AP) Heightened fears of inflation prompted investors to sell off stocks Tuesday as a key price index climbed to an 11-year high and an improving manufacturing sector raised the likelihood of another interest rate hike by the Federal Reserve. In midmorning trading, the Dow Jones industrial average fell 75.48, or 0.67 percent, to 11,110.20.

Broader stock indicators also fell. The Standard & Poor's 500 index lost 10,43, or 0.82 percent, to 1,266.23, and the Nasdaq composite index dropped 30.65, or 1.47 percent, to 2,060.82.

While inflation-adjusted consumer spending rose a sluggish 0.2 percent in June, the Commerce Department also reported that consumer prices are up 2.4 percent year over year, the highest rate of inflation since April 1995.

A strong rise in the Institute for Supply Management's manufacturing index deepened investors' interest rate worries, as a strong economy would make it easier for the Fed to raise rates without cutting off growth. The index rose to 54.7 in July, far better than the 53 reading economists had expected.

The Fed meets next Tuesday to gauge whether more interest rate hikes are needed to clamp down on inflation. The Commerce and ISM reports could push policy makers toward another quarter percentage point increase, which would put the benchmark rate at 5.5 percent. That would make capital more expensive for corporations \_ and hurt corporate earnings and share prices.

Bonds slumped alongside stocks, with the yield on the benchmark 10-year Treasury note rising to 5.01 percent from 4.98 percent late Monday. The dollar was mixed against other major currencies, while gold prices rose.

Rising crude oil and natural gas futures added to Wall Street's worries, since the Fed has signaled that high energy prices could further feed inflation. Crude prices rose 40 cents to \$74.80 per barrel due to multiple crises in the Middle East, while natural gas futures built on Monday's 14 percent surge based on higher U.S. electrical demand in a nationwide heat wave.

The chronic concerns over inflation caused investors to again overlook corporate earnings, which have been strong overall. Verizon Communications Inc. fell 79 cents to \$33.03 after reporting a 24 percent drop in second-quarter earnings that nonetheless beat Wall Street expectations by 2 cents per share. Investors were disappointed, however, with the company's full-year forecast.

Qwest Communications International Inc. posted a profit after a year-ago loss, helped by improved profit margins on flat revenues. Qwest gained 39 cents to \$8.18.

The higher energy prices that has the stock market in flux helped Marathon Oil to double its second-quarter profits from a year ago. Marathon nonetheless lost 34 cents to \$90.30 after reporting earnings that beat analysts' forecasts by 59 cents per share.

Agricultural processor Archer Daniels Midland also benefited from the energy markets as demand for corn-based ethanol fuels helped the company double its quarterly earnings. ADM added 2 cents to \$44.02.

Eastman Kodak Inc. slid \$2.17, or 9.8 percent, to \$20.08 after it posted its seventh consecutive quarterly loss. The one-time leader in cameras and film is undergoing a difficult transition to digital photography.

Declining issues outnumbered advancers by nearly 3 to 1 on the New York Stock Exchange, where volume came to 183.2 million shares, compared with 179.31 million traded at the same point Monday.

The Russell 2000 index of smaller companies fell 12.36, or 1.76 percent, to 688.20.

Overseas, Japan's Nikkei stock average fell 0.1 percent. In afternoon trading, Britain's FTSE 100 was down 0.18 percent, Germany's DAX index fell 0.6 percent, and France's CAC-40 lost 0.65 percent.

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#### **Stock Prices Fall for 2nd Straight Day**

Stock Prices Fall for 2nd Straight Day After Disappointing Earnings From Intel

The Associated Press

#### **NEW YORK**

The Dow Jones industrial average has dropped 52.10 to 12,546.08 in the opening minutes of trading today, after falling 277.04 yesterday. The losses follow Intel Corp. announcing disappointing earnings and a dim outlook.

The Nasdaq Composite fell 26.46 to 2,391.13 and the Standard & Poor's 500 index is off 4.89 to 1,376.06.

On the inflation front, higher costs for energy and food last year pushed the inflation rate up by the largest amount in 17 years, even though prices generally remained tame outside of those two areas. Consumer prices rose by 4.1 percent for all of 2007, up sharply from a 2.5 percent increase in 2006.

The Labor Department reported that consumer prices in December showed an increase of 0.3 percent for the headline figure and a 0.2 percent advance for the core rate, which strips out food and energy prices.

Investor patience already is sorely tested by economists' predictions that a recession is at hand and by unsteadiness in the financial sector, where many banks are struggling to restore badly damaged balance sheets.

Intel's failure to meet earnings and revenue forecasts for the fourth quarter and new first-quarter revenue guidance that is at the low end of analysts' forecasts should weary investors further. Earlier this week there was market speculation that the technology sector, which sometimes benefits from a weak dollar and overseas strength, might be able to withstand the weakness sweeping other parts of the economy.

Intel stock fell as much as 15 percent in after hours trade and contributed to heavy selloffs in Asia on Tuesday. The share off \$2.86, or 12.6 percent, at \$19.85 before the opening.

Yet the technology sector saw some cheer Wednesday, thanks Oracle Corp.'s new deal to buy BEA Systems Inc. for about \$7.85 billion. Last year BEA rejected a less expensive bid from Oracle, which raised its offer but not to the level sought by BEA.

Treasury prices rose on the expected declines for stocks as oil futures came under pressure.

The dollar was back in the spotlight Wednesday. It hit sharp lows overnight in Asian trade on recession fears, but later recovered some strength. The improvement pushed gold futures below the closely watched \$900 an ounce level for the first time this week as the two markets often trade in opposite directions.

JPMorgan Chase & Co. Wednesday offered a first-quarter earnings report that revealed relatively light exposure to the subprime lending crisis as it took a writedown of \$1.3 billion, which was smaller than the massive losses of peers like Citigroup Inc. The company had a quarterly profit that fell below analysts' expectations.

On a worrisome note, the bank warned of difficult conditions ahead in 2008 and said profit was reduced by problems with home equity loans that underscore the mounting pressures in consumer lending. The company's stock fell 17 cents, or 0.43 percent, to \$39, before the opening.

Wells Fargo & Co. revealed its first decline in profit in more than six years and also cited rising losses on home equity loans.

The Federal Reserve, in setting monetary policy, is known to pay closer attention to the core rate and the report should not rattle markets much. At this point investors are far more worried about the prospect of slower growth than that of higher inflation.

In addition, Fed Chairman Ben Bernanke already has sent strong signals that another rate cut is on the way this month. The Fed's next monetary policy meeting is Jan. 29-30, and some investors are hoping for a rate cut before then.

In overseas trade, Japan's Nikkei gave up 3.35 percent. In Europe, London's FTSE 100 fell 0.82 percent, Frankfurt's DAX fell 0.98 percent and Paris' CAC forfeited 0.34 percent.

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## Stocks decline following inflation reading

By TIM PARADIS AP Business Writer

Article Last Updated: 08/04/2008 09:31:32 AM MDT

NEW YORK—Stocks declined Monday after the government issued an inflation report that deepened Wall Street's overall malaise. The Dow Jones industrial average lost about 100 points.

The Commerce Department said an inflation gauge tied to consumer spending rose by a sharp 0.8 percent in June, reflecting the impact of higher gasoline prices. That was the biggest jump in the indicator since a 1 percent rise in February 1981.

The data came in the department's report on consumer spending, which fell 0.2 percent in June after removing the effects of higher prices. The increase in inflation offset some of the billions in dollars in checks sent to taxpayers as part of the government's economic stimulus plan.

The report raised investors' growing concerns about the impact of rising prices on consumers, whose spending is the lifeblood of the economy.

Richard E. Cripps, chief market strategist for Stifel Nicolaus, said the economic readings arriving Monday are reinforcing the negative sentiment in the markets globally. While the Federal Reserve will hold a regularly scheduled policy meeting on Tuesday,

he contends investors aren't expecting much from the session; Wall Street is more immediately concerned with energy prices and prospects for the housing market.

"I don't think that the Fed can really pull any of its levers to create a short-term fix," he said. "I think a \$5 drop in oil would be more significant."

In late morning trading, the Dow declined 99.41, or 0.88 percent, to 11,226.91. The Dow logged several triple digit, back-and-forth swings last week, and ended the week down 0.39 percent.

Broader stock indicators also fell. The Standard & Poor's 500 index declined 11.64, or 0.92 percent, to 1,248.67, and the Nasdaq composite index declined 27.63, or 1.20 percent, to 2,283.33.

Many on Wall Street will likely trade cautiously ahead of the Fed's meeting. The Fed is expected to keep interest rates steady at 2 percent, given the recent underwhelming readings on the economy. Inflation rose sharply for businesses in June as they paid higher prices for commodities, but it appears to have eased in July as the price of oil retreated in the second half of the month. That might take pressure off the Fed to raise rates as a means of containing inflation.

Bond prices declined. The yield on the benchmark 10-year Treasury note, which moves opposite its price, fell to 3.93 percent from 3.94 percent late Friday. The dollar was mixed against other major currencies, while gold prices fell.

Light, sweet crude fell 72 cents to \$124.38 a barrel on the New York Mercantile Exchange.

Investors seemed unmoved by a Commerce Department report that orders to U.S. factory jumped at the fastest pace in six months in June. The report

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reflected increases in petroleum prices and heavy demand for military equipment. Orders rose by 1.7 percent in June, more than double what had been expected. It was the biggest gain since December.

Meanwhile, U.S. corporate earnings reports for the second quarter were still arriving, but Monday's flow was lighter. Cisco Systems Inc., News Corp. and Procter & Gamble Co. all report earnings Tuesday.

Declining issues outnumbered advancers by about 3 to 1 on the New York Stock Exchange, where volume came to 294.4 million shares.

The Russell 2000 index of smaller companies fell 14.47, or 2.02 percent, to 701.69.

Overseas, Japan's Nikkei stock average fell 161.41, or 1.23 percent to 12,933.1. In afternoon trading, Britain's FTSE 100 rose 0.13 percent. Germany's DAX index fell 0.60 percent, and France's CAC-40 fell 0.75 percent.

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## Stocks fall on inflation data, financial worries

By MADLEN READ AP Business Writer

Article Last Updated: 08/19/2008 09:27:24 AM MDT

NEW YORK—Stocks fell sharply Tuesday after a hefty jump in wholesale inflation and a drop in new home construction gave investors more reasons to believe the economy won't rebound anytime soon. The Dow Jones industrial average dropped by more than 100 points.

The Labor Department said its Producer Price Index rose by 1.2 percent in July, more than double the expected rate. The increase means prices have risen in the past 12 months at the fastest pace in 27 years.

The data also showed that core wholesale inflation, which excludes food and energy prices, rose 0.7 percent—the biggest increase since November 2006 and more than triple the 0.2 percent rise in core prices that had been expected.

"Maybe investors were hoping to shrug off the challenges of high commodity prices and inflation," said Jack A. Ablin, chief investment officer at Harris Private Bank. "But now we find out that perhaps the inflation situation is worse than we thought."

A weak report on new home construction did little to quell investors' worries. The Commerce Department said July housing starts fell to an annual rate of 965,000 units—higher than analysts predicted, but the lowest level in more than 17 years nonetheless.

Tuesday's pair of economic reports indicated not only that the financial sector is struggling to right itself after billions of dollars in credit losses, but also that the rest of the economy is still showing significant signs of stress.

The weakness in housing has not only imperiled home builders and suppliers, but has left financial companies reeling over how to cope with soured mortgage debt. Lehman Brothers Holdings Inc., for one, came under pressure Tuesday after a JPMorgan Chase & Co. analyst estimated that Lehman will have to write down its investments during the third quarter by \$4 billion.

In late morning trading, the Dow Jones industrial average fell 119.69, or 1.04 percent, to 11,359.70.

Broader stock indicators also dropped. The Standard & Poor's 500 index fell 11.56, or 0.90 percent, to 1,267.04, and the Nasdaq composite index fell 22.87, or 0.95 percent, to 2,394.11.

Bond prices slipped. While investors often seek the shelter of government debt when bad news arrives, inflation is unwelcome for bonds because it devalues their fixed returns. The yield on the benchmark 10-year Treasury note, which moves opposite its price, rose to 3.83 percent from 3.82 percent late Monday.

The dollar was mixed against other major currencies, while gold prices fell.

One of the few bright spots for Wall Street has been the price of oil. Crude has fallen substantially from its July record above \$147 a barrel, and fell 32 cents to \$112.55 a barrel Tuesday on the New York

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Mercantile Exchange.

Lehman fell \$1.26, or 8.3 percent, to \$13.77. There have been reports swirling that the investment bank might have to sell one of its businesses to raise cash.

Retailers reported mixed quarterly results, adding to investors' uncertainty about the economy.

Home Depot Inc. reported a 24 percent decline in its second-quarter earnings but topped Wall Street's expectations. The nation's largest home improvement retailer reiterated its forecast for the year. Shares dipped 50 cents to \$26.46.

Target Corp. said its second-quarter earnings fell 7.5 percent but beat forecasts despite anemic sales. Shares fell 22 cents to \$49.83.

And Saks Inc. reported a wider-than-expected loss in the second quarter as its affluent shoppers cut back on apparel. The luxury goods retailer also issued a downbeat forecast for the year. Shares dropped \$1.42, or 13 percent, to \$9.80.

The Russell 2000 index of smaller companies fell 9.45, or 1.27 percent, to 732.52.

Declining issues outnumbered advancers by about 3 to 1 on the New York Stock Exchange, where volume came to 270.8 million shares.

Overseas, Japan's Nikkei stock average fell 2.28 percent. In afternoon trading, Britain's FTSE 100 fell 2.10 percent, Germany's DAX index lost 2.08 percent, and France's CAC-40 fell 2.27 percent.

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## CHAPARRAL CITY WATER COMPANY, INC DOCKET NO. W-02113A-07-0551 TABLE OF CONTENTS TO SCHEDULES WAR

## SCHEDULE #

COST OF CAPITAL SUMMARY	DCF COST OF EQUITY CAPITAL	DIVIDEND YIELD CALCULATION	DIVIDEND GROWTH RATE CALCULATION	DIVIDEND GROWTH COMPONENTS	GROWTH RATE COMPARISON	CAPM COST OF EQUITY CAPITAL	ECONOMIC INDICATORS - 1990 TO PRESENT	CAPITAL STRUCTURES OF SAMPLE COMPANIES
WAR - 1	WAR - 2	WAR - 3	WAR - 4	WAR - 5	WAR - 6	WAR - 7	WAR - 8	WAR - 9

CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 COST OF CAPITAL SUMMARY

DOCKET NO. W-02113A-07-0551 SCHEDULE WAR - 1, PAGE 1 OF 5

## OCRB WEIGHTED COST OF CAPITAL

			<b>(</b> 8)	(B)		()	(D)	(E)	(F)	
LINE NO.	DESCRIPTION	P. S.	CAPITALIZATION PER COMPANY	RUCO ADJUSTMENTS	CAPI	ADJUSTED	CAPITAL RATIO	COST	WEIGHTED COST	
-	SHORT-TERM DEBT	€	1,400,000		€9	1,400,000	4.10%	3.13%	0.13%	
2	LONG-TERM DEBT		6,865,000	•		6,865,000	20.20%	5.34%	1.08%	
က	COMMON EQUITY		27,002,476	(1,280,000)		25,722,476	75.70%	8.83%	6.69%	
4	TOTAL CAPITALIZATION		\$ 35,267,476	\$ (1,280,000)	S	\$ 33,987,476	100.00%			
.c	OCRB WEIGHTED COST OF CAPITAL	OF C	APITAL						7.89%	

## **FVRB WEIGHTED COST OF CAPITAL**

(F)	WEIGHTED COST	0.13%	1.08%	5.17%	
Œ	COST	3.13%	5.34%	6.83%	
<b>(</b> 0)	CAPITAL	4.10%	20.20%	75.70%	100.00%
(C) RUCO	ADJUSTED CAPITALIZATION	1,400,000	6,865,000	25,722,476	33,987,476
	ଧ	69			₩.
(B)	RUCO ADJUSTMENTS	· •	•	(1,280,000)	\$ (1,280,000)
€	CAPITALIZATION PER COMPANY	\$ 1,400,000	6,865,000	27,002,476	\$ 35,267,476
	DESCRIPTION	SHORT-TERM DEBT	LONG-TERM DEBT	COMMON EQUITY	TOTAL CAPITALIZATION
	N S	~	7	က	4

**FVRB WEIGHTED COST OF CAPITAL** ß

REFERENCES:
COLUMN (A): COMPANY SCHEDULE D-1
COLUMN (B): TESTIMONY, WAR
COLUMN (C): COLUMN (A) + COLUMN (B)
COLUMN (C): COLUMN (C) + COLUMN (C), LINE 4
COLUMN (D): SCHEDULE WAR-1, PAGES 2 THROUGH 5 - TESTIMONY, WAR
COLUMN (F): COLUMN (D) × COLUMN (E)

CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 COST OF CAPITAL SUMMARY

DOCKET NO. W-02113A-07-0551 SCHEDULE WAR - 1, PAGE 2 OF 5

## **COST OF SHORT-TERM DEBT**

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<u>REFERENCE:</u> ONE YEAR LIBOR RATE PUBLISHED IN THE SEPTEMBER 12, 2008 EDITION OF <u>THE WALL STREET JOURNAL</u>

## CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 COST OF CAPITAL SUMMARY

# DOCKET NO. W-02113A-07-0551 SCHEDULE WAR - 1, PAGE 3 OF 5

# WEIGHTED COST OF LONG-TERM DEBT

(F) WEIGHTED	COST OF DEBT	- 0.8%	3.8%	0.8%		5.34%
(E)	BALANCE	- 14.58%	70.01%	15.41%	100.00%	
( <u>Q</u> )	INTEREST	5.200%	5.400%	5.200%		
(O)	ANNUAL	\$ - 49.920	248,940	52,780	\$ 351,640	
(B)	AMOUNT	- 000'096	4,610,000	1,015,000	\$ 6,585,000	
	'			•	"	
(A)	LINE NO. DESCRIPTION	1 SERIES 1997A SERIAL BONDS, DUE 1998 TO 1997 (4.00% TO 4.85%) 2 SERIES 1997A TERM BONDS, DUE 2011 (5.20%)	3 SERIES 1997A TERM BONDS, DUE 2011 (5.20%)	4 SERIES 1997A TERM BONDS, DUE 2011 (5.20%) 5	6 TOTALS 7	8 WEIGHTED COST OF DEBT

## REFERENCES:

COLUMN (A) LINES 1 THRU 4: COMPANY SCHEDULE D-2, PAGE 1 COLUMN (B) LINES 1 THRU 4: COMPANY SCHEDULE D-1, PAGE 1 COLUMN (C) LINES 1 THRU 4: COMPANY SCHEDULE D-2, PAGE 1 COLUMN (D) LINES 1 THRU 4: COLUMN (C) + COLUMN (B) COLUMN (E): COLUMN (A) LINES 2 THRU 4 + LINE 6 COLUMN (F): COLUMN (D) × COLUMN (E)

# **COST OF COMMON EQUITY CALCULATION**

<u>-</u>	DCF METHODOLOGY		
7	DCF - WATER COMPANY SINGLE-STAGE CONSTANT GROWTH MODEL ESTIMATE	800.6	9.00% SCHEDULE WAR-2, COLUMN (C), LINE 5
က	DCF - NATURAL GAS LDC SINGLE-STAGE CONSTANT GROWTH MODEL ESTIMATE	9.79%	SCHEDULE WAR-2, COLUMN (C), LINE 13
4	AVERAGE OF CAPM ESTIMATES	9.40%	(LINE 2 + LINE 3) + 2
ß	CAPM METHODOLOGY		
9	CAPM - WATER COMPANY GEOMETRIC MEAN ESTIMATE	8.10%	SCHEDULE WAR-7 PAGE 1, COLUMN (B), LINE 5
7	CAPM - NATURAL GAS LDC GEOMETRIC MEAN ESTIMATE	6.94%	SCHEDULE WAR-7 PAGE 1, COLUMN (B), LINE 13
∞	CAPM - WATER COMPANY ARITHMETIC MEAN ESTIMATE	9.78%	SCHEDULE WAR-7 PAGE 2, COLUMN (B), LINE 5
0	CAPM - NATURAL GAS LDC ARITHMETIC MEAN ESTIMATE	8.25%	SCHEDULE WAR-7 PAGE 2, COLUMN (B), LINE 13
10	AVERAGE OF CAPM ESTIMATES	8.27%	(SUM OF LINES 6 THRU 9) + 4
=======================================	AVERAGE OF DCF AND CAPM ESTIMATES	8.83%	(LINE 4 + LINE 10) + 2
12	INFLATION ADJUSTMENT	2.00%	SCHEDULE WAR 1, PAGE 5 OF 5
13	FVRB COST OF COMMON EQUITY ESTIMATE	6.83%	LINE 11 - LINE 12

## CHAPARRAL CITY WATER COMPANY, INC DOCKET NO. W-02113A-07-0551 COST OF CAPITAL SUMMARY

DOCKET NO. W-02113A-07-0551 SCHEDULE WAR-5 OF 5

# FVRB INFLATION ADJUSTMENT TO COMMON EQUITY

<u> </u>	<b>(</b> E)	(B)	(C)	(D)
NO.	YEAR	TIPS	BONDS	DIFFERENCE
~	2001	3.31%	5.02%	1.70%
7	2002	2.85%	4.61%	1.77%
က	2003	1.81%	4.01%	2.20%
4	2004	1.37%	4.27%	2.90%
S.	2005	1.53%	4.29%	2.76%
ၑ	2006	2.25%	4.80%	2.54%
7	2007	2.10%	4.63%	2.54%
∞	2008	0.13%	3.79%	3.66%
თ	AVERAGE	1.92%	4.43%	2.51%
10		RECOMMENDED FVRB INFLATION ADJUSTMENT TO COMMON EQUITY (a)	IT TO COMMON EQUIT	ГҮ (а)

<sup>(</sup>a) BASED ON THE LOW END - ROUNDED

## REFERENCES

COLUMNS (A), (B) AND (C): FEDERAL RESERVE BANK OF ST. LOUIS WEBSITE COLUMNS (D): COLUMN (C) - COLUMN (B)

# CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 DCF COST OF EQUITY CAPITAL

DOCKET NO. W-02113A-07-0551 SCHEDULE WAR - 2

			€		(B)		(၁)
LINE	STOCK		DIVIDEND		GROWTH		DCF COST OF
NO.	SYMBOL	COMPANY	YIELD	+	RATE (g)	11	EQUITY CAPITAL
<del>-</del>	AWR	AMERICAN STATES WATER CO.	2.62%	+	7.93%	11	10.56%
2	CWT	CALIFORNIA WATER SERVICE GROUP	3.08%	+	6.50%	II	9.58%
ო	SWWC	SOUTHWEST WATER COMPANY	2.15%	+	5.18%	II	7.34%
4	WTR	AQUA AMERICA, INC.	2.94%	+	2.60%	11	8.54%
S	WATER COM	WATER COMPANY AVERAGE				الـــا	8.00%

9	ATG	AGL RESOURCES, INC.	5.08%	+	5.75%	11	10.83%
7	ATO	ATMOS ENERGY CORP.	4.87%	+	4.32%	11	9.19%
80	97	LACLEDE GROUP, INC.	3.41%	+	6.12%	11	9.53%
6	NJR	NEW JERSEY RESOURCES CORPORATION	3.21%	+	6.88%	H	10.09%
10	GAS	NICOR, INC.	4.30%	+	6.29%	11	10.59%
7	NWN	NORTHWEST NATURAL GAS CO.	3.19%	+	5.24%	ij	8.43%
12	₽N≺	PIEDMONT NATURAL GAS COMPANY	3.73%	+	4.76%	11	8.49%
13	S	SOUTH JERSEY INDUSTIES, INC.	3.03%	+	10.48%	н	13.51%
4	SWX	SOUTHWEST GAS CORPORATION	3.07%	+	5.78%	11	8.86%
15	WGL	WGL HOLDINGS, INC.	4.36%	+	4.06%	H	8.42%
16	NATURAL GAS LDC	AS LDC AVERAGE					9.79%

REFERENCES: COLUMN (A): SCHEDULE WAR - 3, COLUMN C COLUMN (B): SCHEDULE WAR - 4, PAGE 1, COLUMN C COLUMN (C): COLUMN (A) + COLUMN (B)

<u>(</u> )	DIVIDEND	2.62%	3.08%	2.15%	2.94%	2.70%	2.08%	4.87%	3.41%	3.21%	4.30%	3.19%	3.73%	3.03%	3.07%	4.36%	3.83%
	11	H	H	11	B	للسحا	Ħ	11	n	H	n	11	11	н	II	II	
(B) AVERAGE	STOCK PRICE (PER SHARE)	\$38.12	38.07	11.15	17.01		\$33.06	26.69	44.02	34.90	43.27	47.01	27.86	35.62	29.30	33.01	
	+	+	+	+	+		+	. +	+	+	+	+	+	+	+	4	
(A) ESTIMATED	DIVIDEND (PER SHARE)	\$1.00	1.17	0.24	0.50		\$1.68	1.30	1.50	1.12	1.86	1.50	1.04	1.08	0.90	1.44	
	COMPANY	AMERICAN STATES WATER CO.	CALIFORNIA WATER SERVICE GROUP	SOUTHWEST WATER COMPANY	AQUA AMERICA, INC.	NY AVERAGE	AGL RESOURCES, INC.	ATMOS ENERGY CORP.	LACLEDE GROUP, INC.	NEW JERSEY RESOURCES CORPORATION	NICOR, INC.	NORTHWEST NATURAL GAS CO.	PIEDMONT NATURAL GAS COMPANY	SOUTH JERSEY INDUSTIES, INC.	SOUTHWEST GAS CORPORATION	WGL HOLDINGS, INC.	LDC AVERAGE
	STOCK	AWR	CWT	SWWC	WTR	WATER COMPANY AVERAGE	ATG	АТО	9	NJR	GAS	NWN	PN≺	S	SWX	WGL	NATURAL GAS LDC AVERAGE
	NO.	-	8	ო	4	വ	9	7	ω	თ	10	7	12	13	4	15	16

REFERENCES:
COLUMN (A): ESTIMATED 12 MONTH DIVIDEND REPORTED IN VALUE LINE INVESTMENT
SURVEY - RATINGS & REPORTS DATED 07/25/2008 (WATER COMPANIES) AND 09/12/2008 (NATURAL GAS LDC'S).
COLUMN (B): EIGHT WEEK AVERAGE OF CLOSING PRICES FROM 07/21/2008 TO 09/12/2008
STOCK QUOTES OBTAINED THROUGH BIG CHARTS WEB SITE - HISTORICAL QUOTES (www.bigcharts.com).
COLUMN (C): COLUMN (A) + COLUMN (B)

# CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 DIVIDEND GROWTH RATE CALCULATION

DOCKET NO. W-02113A-07-0551 SCHEDULE WAR - 4, PAGE 1 OF 2

(C) DIVIDEND GROWTH (g)	= 7.93%	= 6.50%	= 5.18%	= 5.60%	6.30%	= 5.75%	= 4.32%	= 6.12%	= 6.88%	= 6.29%	= 5.24%	= 4.76%	= 10.48%	= 5.78%	= 4.06%	5.97%
. 1	••	••		••		.,			"					•	•	
(B) EXTERNAL GROWTH (sv)	1.43%	1.75%	1.18%	0.60%		0.25%	0.32%	1.37%	0.63%	0.04%	0.49%	0.01%	1.23%	0.28%	%90.0	
+ ,	+	+	+	+		+	+	+	+	+	+	+	+	+	+	
(A) INTERNAL GROWTH ( br )	6.50%	4.75%	4.00%	2.00%		5.50%	4.00%	4.75%	6.25%	6.25%	4.75%	4.75%	9.25%	5.50%	4.00%	
K COMPANY	AMERICAN STATES WATER CO.	CALIFORNIA WATER SERVICE GROUP	SOUTHWEST WATER COMPANY	AQUA AMERICA, INC.	WATER COMPANY AVERAGE	AGL RESOURCES, INC.	ATMOS ENERGY CORP.	LACLEDE GROUP, INC.	NEW JERSEY RESOURCES CORPORATION	NICOR, INC.	NORTHWEST NATURAL GAS CO.	PIEDMONT NATURAL GAS COMPANY	SOUTH JERSEY INDUSTIES, INC.	SOUTHWEST GAS CORPORATION	WGL HOLDINGS, INC.	NATURAL GAS LDC AVERAGE
STOCK	AWR	CWT	SWWC	WTR	WATER	ATG	АТО	PC	N.S.	GAS	Z	PNY	S	SWX	WGL	NATURA
LINE NO.	<b>-</b>	7	က	4	သ	ဖ	7	∞	<b>o</b>	10	7	12	13	4	15	16

## REFERENCES:

COLUMN (A): TESTIMONY, WAR COLUMN (B): SCHEDULE WAR - 4, PAGE 2, COLUMN C COLUMN (C): COLUMN (A) + COLUMN (B)

CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 DIVIDEND GROWTH RATE CALCULATION

## DOCKET NO. W-02113A-07-0551 SCHEDULE WAR - 4, PAGE 2 OF 2

			€	(8)	(C)
NS G	SYMBOL	COMPANY	SHARE	x { [ ( ( M+B ) + 1 ) + 2 ] - 1 } =	GROWTH (sv)
~	AWR	AMERICAN STATES WATER CO.	2.50%	x { [ ( ( 2.15 ) + 1 ) + 2 ] - 1 } =	1.43%
7	CWT	CALIFORNIA WATER SERVICE GROUP	3.50%	x { [ ( ( 2.00 ) + 1 ) + 2 ] - 1 } =	1.75%
က	SWWC	SOUTHWEST WATER COMPANY	3.50%	x { [ ( ( 1.68 ) + 1 ) + 2 ] - 1 } =	1.18%
4	WTR	AQUA AMERICA, INC.	1.00%	x { [ (( 2.21 ) + 1 ) + 2 ] - 1 } =	0.60%
2	WATER COMP	WATER COMPANY AVERAGE			1.24%
9	ATG	AGL RESOURCES, INC.	1.00%	x { [ ( ( 1.50 ) + 1 ) + 2 ] - 1 } =	0.25%
7	АТО	ATMOS ENERGY CORP.	5.00%	x { [ ( ( 1.13 ) + 1 ) + 2 ] - 1 } =	0.32%
œ	Pl	LACLEDE GROUP, INC.	3.00%	x { [ ( ( 1.91 ) + 1 ) + 2 ] - 1 } =	1.37%
တ	NJR	NEW JERSEY RESOURCES CORPORATION	1.00%	x { [ ( ( 2.26 ) + 1 ) + 2 ] - 1 } =	0.63%
9	GAS	NICOR, INC.	0.07%	x { [ ( ( 2.07 ) + 1 ) + 2 ] - 1 } =	0.04%
Ξ	NWN	NORTHWEST NATURAL GAS CO.	1.00%	x { [ ( ( 1.99 ) + 1 ) + 2 ] - 1 } =	0.49%
12	PNY	PIEDMONT NATURAL GAS COMPANY	0.01%	x { [ ( ( 2.24 ) + 1 ) + 2 ] - 1 } =	0.01%
13	Sal	SOUTH JERSEY INDUSTIES, INC.	2.00%	x { [ ( ( 2.23 ) + 1 ) + 2 ] - 1 } =	1.23%
4	SWX	SOUTHWEST GAS CORPORATION	2.50%	x { [ ( ( 1.23 ) + 1 ) + 2 ] - 1 } =	0.28%
15	WGL	WGL HOLDINGS, INC.	0.20%	x { [ ( ( 1.56 ) + 1 ) + 2 ] - 1 } =	0.06%
16	NATURAL GAS LDC	S LDC AVERAGE			0.47%

REFERENCES: COLUMN (A): TESTIMONY, WAR COLUMN (B): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS DATED 07/25/2008 (WATER COMPANIES) AND 09/12/2008 (NATURAL GAS LDC's) COLUMN (C): COLUMN (A) x COLUMN (B)

			5.60% 8.50% 8.10% 9.30% 11.00% 13.50% 7.90% 9.30% 6.80% 8.50% 9.50%	1.01% 2.70% 2.56% 3.79% 4.58% 4.58% 7.02% 0.59% 2.03% 2.09% 0.96% 1.84% 3.44%	13.97 15.01 15.72 16.64 17.53 3.00% 3.00% 14.44 15.66 15.79 18.15 18.15 18.15 18.50	15.21 16.80 17.05 17.23 17.23 18.00 19.00 18.39 20.66 20.67 21.25	3.17% 3.02% 2.21% 1.97% 2.81% 2.58%
. ¥	SOUTHWEST WATER COMPANY AQUA AMERICA, INC.	2009 2011-13 2003 2004 2006 2006 2008 2008 2009 2011-13 2003 2004 2005 2007 2006 2007 2008 2011-13	9.50% 11.00% 3.60% 5.00% 5.60% 3.50% 6.00% 9.00% 9.00% 11.20% 11.20% 11.50% 12.00%	3.44% 5.34% 0.78% 0.78% 0.90%	4.00% 4.90 6.17 6.49 6.98 6.98 7.32 7.32 6.30 6.50%	21.75 25.00 16.17 20.36 22.33 23.80 24.27 25.00 26.00 26.00 28.00 123.45 132.33 133.40 134.50 139.00	2.58% 3.88% 3.01% 3.01% 2.90% 2.90% 0.82% 0.78%

REFERENCES:
COLUMNS (A) & (B): VALUE LINE INVESTMENT SURVEY
COLUMN (C): - RATINGS & REPORTS DATED 07/26/2008
COLUMN (C): COLUMN (A) × COLUMN (B)
COLUMN (C): LINES 6, 16 & 26, SIMPLE AVERAGE GROWTH, 2003 - 2007

COLUMN (D): VALUE LINE INVESTMENT SURVEY COLUMN (D): LINES 6, 16 & 26, COMPOUND GROWTH RATE COLUMN (E): VALUE LINE INVESTMENT SURVEY COLUMN (F): COMPOUND GROWTH RATES OF DATES SHOWN

(F) SHARE GROWTH	4.32% 0.79% 1.04% 0.93%	14.77% 1.87% 3.12% 5.18%	3.17% 1.62% 1.94% 3.33%	0.46% 0.94% 1.06% 1.12%
(E) SHARES OUTST. (MILLIONS)	64.50 76.70 77.70 77.70 76.40 77.00 77.00 80.00	51.48 62.80 80.54 81.74 89.33 91.00 95.00	19.11 20.38 21.14 21.36 21.65 22.00 22.50 22.50 25.50	40.85 41.61 41.32 41.44 41.61 42.00 42.50 44.00
(D) BOOK VALUE (\$/SHARE)	14.66 18.06 19.29 20.71 21.74 10.50%	16.66 18.05 19.90 20.16 22.01 9.00%	15.65 16.96 17.31 18.85 19.79 4.50%	10.26 11.25 10.60 15.00 15.00 10.00%
(C) DIVIDEND GROWTH (g)	6.53% 5.45% 6.14% 6.02% 5.04% 4.86% 4.96% 5.82%	2.77% 1.73% 2.37% 3.63% 2.96% 2.92% 3.16%	3.06% 2.61% 3.04% 5.12% 4.32% 5.50% 4.27%	7.46% 7.47% 8.26% 6.13% 3.52% MFF 5.70% 6.43%
(B) RETURN ON BOOK EQUITY (r) =	14.00% 11.00% 12.90% 13.20% 12.70% 12.50% 14.00%	9.30% 7.60% 8.50% 9.80% 8.70% 8.50% 9.50%	11.60% 10.10% 12.50% 11.60% 11.00% 11.50%	15.80% 15.30% 12.80% 10.10% 7.00% 12.50%
(A) RETENTION RATIO (b) ×	0.4663 0.4956 0.4758 0.4569 0.3971 0.3891 0.3965 0.4159	0.2982 0.2278 0.2791 0.3700 0.3402 07 0.3434 0.3714	0.2637 0.2582 0.2789 0.4093 0.3723 0.3723 0.3880 0.4581	0.5143 0.4882 0.4859 0.4866 0.3484 0.5143
OPERATING PERIOD	2003 2004 2005 2006 2007 [GROWTH 2003 - 2007 2008 2009 2011-13	2003 2004 2005 2006 2007 [GROWTH 2003 - 2007 2008 2009	2003 2004 2005 2006 2007 [GROWTH 2003 - 2007 2008 2009	ATION 2003 2004 2005 2006 2007 [GROWTH 2003 - 20 2009 2009 2011-13
NATURAL GAS LDC NAME	AGL RESOURCES, INC.	ATMOS ENERGY CORP.	LACLEDE GROUP, INC.	NEW JERSEY RESOURCES CORPORATION 2003 2004 2005 2006 2007 GROWTH 2003 - 2007 2008 2009 2011-13
STOCK SYMBOL	ATG	АТО	פ	אר איני איני איני איני איני איני איני אי
NO O	- 0 w 4 w o / w o č	2 T Z E T T D C R D C 8	22822828288	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3

REFERENCES:
COLUMNS (A) & (B): VALUE LINE INVESTMENT SURVEY
- RATINGS & REPORTS DATED 09/12/2008
COLUMN (C): COLUMN (A) × COLUMN (B)
COLUMN (C): LINES 6, 16 & 26, SIMPLE AVERAGE GROWTH, 2003 - 2007

COLUMN (D): VALUE LINE INVESTMENT SURVEY
COLUMN (D): LINES 6, 16 & 26, COMPOUND GROWTH RATE
COLUMN (E): VALUE LINE INVESTMENT SURVEY
COLUMN (F): COMPOUND GROWTH RATES OF DATES SHOWN

CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 DIVIDEND GROWTH COMPONENTS

(F) SHARE GROWTH	1.04% -1.96% -0.99% -0.40%	0.45% 0.34% 0.17% 1.18%	2.13% -0.31% -0.33% -0.34%	2.85% 1.32% 2.32% 2.19%	NW
(E) SHARES OUTST. (MILLIONS)	44.04 44.10 44.90 45.90 65.00 45.00 45.00	25.94 27.55 27.58 27.54 26.41 26.50 26.50 28.00	67.31 76.67 76.70 74.61 73.23 73.00 72.75	26.46 27.76 28.98 29.33 29.61 30.00 31.00	COLUMN (D): VALUE LINE INVESTMENT SURVEY COLUMN (D): LINES 6, 16 & 26, COMPOUND GROWTH RATE COLUMN (E): VALUE LINE INVESTMENT SURVEY COLUMN (F): COMPOUND GROWTH RATES OF DATES SHOWN
(D) BOOK VALUE (\$/SHARE)	17.13 16.99 18.36 19.43 20.58 4.00%	19.52 20.64 21.28 22.01 22.52 3.50%	9.36 11.15 11.53 11.83 11.99 6.50%	11.26 12.41 13.50 15.11 16.25 12.50%	COLUMN (D): VALUE LINE INVESTMENT SURVEY COLUMN (D): LINES 6, 16 & 26, COMPOUND GRO' COLUMN (E): VALUE LINE INVESTMENT SURVEY COLUMN (F): COMPOUND GROWTH RATES OF I
(C) DIVIDEND GROWTH (g)	1.46% 2.12% 2.26% 5.17% 5.40% 2.59% 3.42% 6.87%	2.51% 2.68% 3.71% 4.45% 5.98% 4.78% 4.93%	3.08% 3.67% 3.57% 2.77% 3.49% 4.19% 4.14% 5.07%	5.00% 6.01% 6.16% 10.20% 6.61% 7.57% 8.04%	COLUMN (D): VAL COLUMN (D): LINE COLUMN (E): VAL COLUMN (F): COI
(B) RETURN ON BOOK EQUITY (r) =	12.30% 13.10% 12.55% 14.70% 11.50% 14.00%	9.00% 8.90% 9.90% 10.90% 11.50% 11.50%	11.80% 11.50% 11.00% 11.90% 12.50% 13.00%	11.60% 12.55% 12.40% 16.30% 12.80% 14.50% 16.50%	
(A) RETENTION RATIO (b) ×	0.1185 0.1622 0.1806 0.3519 0.3779 0.2846 0.4904	0.2784 0.3011 0.3744 0.4085 0.4783 0.4786 0.4286 0.4388	0.2613 0.3307 0.3106 0.2520 0.2929 07 0.3355 0.3313	0.4307 0.4810 0.4971 0.6260 0.5167 0.5217 0.5380 0.5733	
OPERATING	2003 2004 2005 2006 2007 GROWTH 2003 - 2007 2008 2009 2011-13	2003 2004 2005 2006 2007 GROWTH 2003 - 2007 2008 2009 2011-13	2003 2004 2005 2006 2007 [GROWTH 2003 - 2007 2008 2009 2011-13	2003 2004 2005 2006 2007 GROWTH 2003 - 2007 2008 2009 2011-13	/ ) 09/12/2008 WTH, 2003 - 2007
NATURAL GAS LDC NAME	NICOR, INC.	NORTHWEST NATURAL GAS CO.	PIEDMONT NATURAL GAS COMPANY	SOUTH JERSEY INDUSTIES, INC.	REFERENCES: COLUMNS (A) & (B): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS DATED 09/12/2008 COLUMN (C): COLUMN (A) × COLUMN (B) COLUMN (C): LINES 6, 16 & 26, SIMPLE AVERAGE GROWTH, 2003 - 2007
STOCK SYMBOL	GAS	Z	≻ Nd	ଊୖ	REFERENCES: COLUMNS (A) (COLUMN (C): (COLUMN (C): L
NO.	- U W 4 M O V & O	5	12222222222	33 33 33 34 35 35 35 35 35 35 35 35 35 35 35 35 35	

## CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 DIVIDEND GROWTH COMPONENTS

	2.53% 2.33%	0.42% 0.10% 0.15% 0.22%
	34.23 36.79 39.33 41.77 42.81 44.00 45.00	48.63 48.67 48.65 49.45 49.50 50.00
	18.42 19.18 19.10 22.98 3.50% 4.00%	16.25 16.95 17.80 19.83 3.50% 5.00%
	1.67% 4.20% 2.20% 2.20% 4.75% 4.68% 4.87% 5.70%	6.21% 4.81% 4.49% 3.15% 3.62% 5.00% 5.00% 4.74%
	6.10% 8.30% 8.50% 8.50% 8.50% 9.50%	14.00% 14.00% 12.00% 10.20% 10.40% 11.50%
	0.2743 0.5060 0.3440 0.5859 0.5590 0.5727 0.6000	0.4435 0.3434 0.3744 0.3093 0.3476 0.4167 0.4122 0.3882
	2003 2004 2005 2006 2007 [GROWTH 2003 - 2007 2008 2009 2011-13	2003 2004 2005 2006 2007 GROWTH 2003 - 2007 2008 2009 2011-13
	SOUTHWEST GAS CORPORATION	WGL HOLDINGS, INC.
SYMBOL	XWS	wg.
NO O	- 0 0 4 5 6 7 8 9	0 1 2 2 4 4 6 7 8 6

REFERENCES:
COLUMNS (A) & (B): VALUE LINE INVESTMENT SURVEY
- RATINGS & REPORTS DATED 09/12/2008
COLUMN (C): COLUMN (A) x COLUMN (B)
COLUMN (C): LINES 6, 16 & 26, SIMPLE AVERAGE GROWTH, 2003 - 2007

CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 GROWTH RATE COMPARISON

## WATER COMPANY SAMPLE:

		BVPS	5.84%	%6		%(	%	
			5.8	6.39%	5.11%	8.20%	6.38%	
(F)	5 - YEAR COMPOUND HISTORY	DPS	2.20%	0.88%	8.50%	8.22%	5.20%	5.76%
		EPS	20.05%	5.52%	-8.38%	5.64%	5.71%	
(E)	VALUE LINE &	BVPS ZACKS AVGS.	9:07%	4.22%	4.36%	8.11%		5.44%
		BVPS	4.50%	%00.9	11.50%	10.50%	8.13%	
( <u>Q</u> )	VALUE LINE HISTORIC	DPS	1.50%	0.50%	800.6	7.50%	4.63%	3.71%
		EPS	1.50%	4.50%	-19.50%	7.00%	-1.63%	
		BVPS	3.00%	3.50%	3.00%	6.50%	4.00%	
( <u>)</u>	VALUE LINE PROJECTED	OPS	5.00%	1.00%	6.00%	7.50%	4.88%	5.94%
		EPS	10.00%	4.75%	12.00%	9.00%	8.94%	Ц
<u>@</u>	ZACKS	EPS	10.00%	9.30%	8.50% 12.00%	8.80%	<u> </u>	9.15%
€		(br)+(sv)	7.93%	6.50%	5.18%	2.60%		6.30%
	STOCK	SYMBOL	AWR	CWT	SWWC	WTR		VERAGES
	I.NE	o S	-	81	ო	4	ĸ	9

## NATURAL GAS LDC SAMPLE:

1.85	BVPS	10.35%	7.21%	6.04%	10.87%	4.69%	3.64%	6.39%	%09.6	2.69%	5.10%	6.96%	12 40%
IND HISTORY	DPS	10.25%	1.63%	1.99% 6.	5.03%	0.00%	3.19% 3.	4.82% 6.	6.67%	1.20% 5	1.71% 5	3.65% 6	5.74%
	EPS	6.94%	3.21%	6.14%	-0.63%	9.11%	11.90%	2.97%	11.14%	14.61%	-2.25%	6.61%	
(E) VALUE LINE &	ZACKS AVGS.	6.11%	4.77%	5.36%	7.36%	3.22%	4.93%	5.37%	7.47%	5.50%	4.07%		5.42%
	BVPS	10.50%	800.6	4.50%	10.00%	4.00%	3.50%	6.50%	12.50%	3.50%	3.50%	6.75%	
(D) VALUE LINE HISTORIC	DPS	4.00%	1.50%	1.00%	4.00%	1.00%	2.00%	4.50%	4.50%	,	1.50%	2.67%	5.56%
	EPS	15.00%	7.50%	9.50%	%00.9	-1.50%	6.50%	6.00%	12.50%	6.00%	2.00%	7.25%	
	BVPS	1.50%	3.50%	2.50%	800.6	5.00%	3.50%	4.00%	3.50%	4.00%	2.00%	4.45%	
(C) VALUE LINE PROJECTED	DPS	4.00%	2.00%	2.50%	6.00%	•	5.50%	4.00%	5.50%	4.00%	2.50%	4.00%	4.70%
	EPS	3.00%	4.50%	4.50%	8.50%	2.00%	7.00%	7.00%	%00.9	7.50%	3.50%	5.65%	
(B) ZACKS	EPS	4.80%	5.40% 4.50%	10.00%	8.00%	2.80%	6.50%	2.60%	7.80%	8.00%	7.50%		6.94%
€	SYMBOL (br)+(sv)	5.75%	4.32%	6.12%	6.88%	6.29%	5.24%	4.76%	10.48%	5.78%	4.06%		5.97%
STOCK	SYMBOL	ATG	АТО	ยา	Z R	GAS	NWN	NY YN4	2	Swx	МG		AVERAGES
LINE	0   	-	2	ო	4	ស	9	^	ω	o	01	=	12 A

COLUMN (A): SCHEDULE WAR - 4, PAGE 1, COLUMN C

COLUMN (B): ZACKS INVESTMENT RESEARCH (www.zacks.com)

COLUMN (C): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS DATED 07/25/2008 (WATER COMPANIES) AND 09/1/2/2008 (NATURAL GAS LDC's)
COLUMN (D): VALUE LINE INVESTMENT SURVEY - RATINGS & REPORTS DATED 07/25/2008 (WATER COMPANIES) AND 09/1/2/2008 (NATURAL GAS LDC's)
COLUMN (E): SIMPLE AVERAGE OF COLUMNS (B) THRU (D) LINES 1, 3, 5 AND 7
COLUMN (F): 5-YEAR ANNUAL GROWTH RATE CALCULATED WITH DATA COMPILED FROM VALUE LINE INVESTMENT SURVEY
- RATINGS & REPORTS DATED 07/25/2008 (WATER COMPANIES) AND 09/1/2/2008 (NATURAL GAS LDC's)

# CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 CAPM COST OF EQUITY CAPITAL

DOCKET NO. W-02113A-07-0551 SCHEDULE WAR - 7, PAGE 1 OF 2

# BASED ON A GEOMETRIC MEAN:

(B) EXPECTED	RETURN	8.10%	8.59%	8.10%	7.61%	8.10%	7.12%	6.87%	6.87%	6.87%	7.36%	6.63%	6.87%	6.87%	6.87%	7.12%	6.94%
	It	u	п	It	н		н	11	11	11	IJ	U	н	U	11	н	
			_	_			_	_	_	_	_	_		_	_	_	
	ت	5.50%	5.50%	5.50%	5.50%		5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	
	-							•	,	•		•		•		•	
	Œ	10.40%	10.40%	10.40%	10.40%		10.40%	10.40%	10.40%	10.40%	10.40%	10.40%	10.40%	10.40%	10.40%	10.40%	
	-	_	$\overline{}$	$\smile$	_		_	$\smile$	_	<u> </u>	_	J	$\overline{}$	$\overline{}$	_	$\smile$	
	×	×	×	×	×	_	×	×	×	×	×	×	×	×	×	×	
€	2	1.05	1.15	1.05	0.95	1.05	0.85	0.80	0.80	0.80	06.0	0.75	0.80	0.80	0.80	0.85	0.82
	+	<b>-</b>	<del>-</del>	<del>-</del>	<b>-</b>	_	_	_	<b>-</b>	_	_	_	_	<u> </u>	<b>-</b>	<del>-</del>	
	1						•			•			•				
	٦	2.95%	2.95%	2.95%	2.95%	AGE	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	RAGE
	#	II	Ħ	н	16	WER	n	19	Ħ	31	11	H	II	11	и	ti	AVE
	×	×	×	×	¥	MPANY A	×	×	≖.	×	×	×	¥	¥	¥	¥	AS LDC
STOCK	SYMBOL	AWR	CWT	SWWC	WTR	WATER COMPANY AVERAGE	ATG	АТО	91	NJR	GAS	NWN	PNY	S	SWX	WGL	NATURAL GAS LDC AVERAGE
<u> </u>	Š.	-	7	ო	4	ĸ	ဖ	7	80	6	10	=	12	13	14	15	16

REFERENCES: COLUMN (A): SHARPE LITNER CAPITAL ASSET PRICING MODEL ("CAPM") FORMULA

k = r<sub>f</sub> + [ ß (r<sub>m</sub> - r<sub>f</sub> ) ]

WHERE: k = THE EXPECTED RETURN ON A GIVEN SECURITY r<sub>t</sub> = RATE OF RETURN ON A RISK FREE ASSET PROXY (a) 8 = THE BETA COEFFICIENT OF A GIVEN SECURITY r<sub>m</sub> = PROXY FOR THE MARKET RATE OF RETURN (b)

COLUMN (B): EXPECTED RATE OF RETURN USING THE CAPM FORMULA

### NOTES

- (a) THE 5-YEAR U.S. TREASURY CONSTANT MATURITY RATE THAT APPEARED IN VALUE LINE INVESTMENT SURVEY "SELECTION & OPINIONS" PUBLICATION DATED 09/12/2008 WAS USED AS A RISK FREE RATE OF RETURN.
- (b) THE MARKET RATE PROXY USED WAS THE GEOMETRIC MEAN FOR S&P 500 RETURNS OVER THE 1926 2007 PERIOD. THE DATA WAS OBTAINED FROM IBBOTSON ASSOCIATES' STOCKS, BONDS, BILLS AND INFLATION: 2008 YEARBOOK.

CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 CAPM COST OF EQUITY CAPITAL

DOCKET NO. W-02113A-07-0551 SCHEDULE WAR - 7, PAGE 2 OF 2

## BASED ON AN ARITHMETIC MEAN:

(B) EXPECTED	RETURN	9.78%	10.43%	9.78%	9.13%	9.78%	8.48%	8.15%	8.15%	8.15%	8.80%	7.83%	8.15%	8.15%	8.15%	8.48%	8.25%
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				_	_		_	_	_			_	7	) ]		_	
	2	5.80%)	5.80%	5.80%	5.80%		5.80%	5.80%	5.80%	5.80%	5.80%	5.80%	5.80%	5.80%	5.80%	5.80%	
		•	•	,	•		•	•	,	•	•	•	•	•	•		
	Œ	12.30%	12.30%	12.30%	12.30%		12.30%	12.30%	12.30%	12.30%	12.30%	12.30%	12.30%	12.30%	12.30%	12.30%	
	~	J	_	_	_		_	$\overline{}$	_	$\smile$	$\smile$	$\smile$	$\overline{}$	$\smile$	$\smile$	$\smile$	
	×	×	×	×	×		×	×	×	×	×	×	×	×	×	×	
€	5	1.05	1.15	1.05	96.0	1.05	0.85	08.0	0.80	0.80	06.0	0.75	0.80	0.80	0.80	0.85	0.82
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	+	+	+	+	+		+	+	+	+	+	+	+	+	+	+	
	۳.	2.95%	2.95%	2.95%	2.95%	AGE	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	2.95%	RAGE
	"	11	n	11	H	ŽER.	11	n	n	n	11	11	ш	II	16	11	₩.
	4	×	×	*	×	MPANY A	×	×	×	×	×	¥	¥	×	¥	¥	SAS LDC
STOCK	SYMBOL	AWR	CWT	SWWC	WTR	WATER COMPANY AVERAGE	ATG	ATO	อา	NUR R	GAS	NWN	₽N≺	S	SWX	WGL	NATURAL GAS LDC AVERAGE
H.	9	-	7	က	4	ıç.	9	7	∞	6	5	5	12	13	<b>‡</b>	15	91

REFERENCES. COLUMN (A): SHARPE LITNER CAPITAL ASSET PRICING MODEL ("CAPM") FORMULA

k = r₁ + [ß (rm - r₁)]

WHERE: k = THE EXPECTED RETURN ON A GIVEN SECURITY  $t_1 = RATE$  OF RETURN ON A RISK FREE ASSET PROXY (a) ß = THE BETA COEFFICIENT OF A GIVEN SECURITY r<sub>m</sub> = PROXY FOR THE MARKET RATE OF RETURN (b)

COLUMN (B): EXPECTED RATE OF RETURN USING THE CAPM FORMULA

#### NOTES

- (a) THE 5-YEAR U.S. TREASURY CONSTANT MATURITY RATE THAT APPEARED IN <u>VALUE LINE INVESTMENT SURVEY.</u> "SELECTION & OPINIONS" PUBLICATION DATED 09/12/2008 WAS USED AS A RISK FREE RATE OF RETURN.
- (b) THE MARKET RATE PROXY USED WAS THE ARITHMETIC MEAN FOR 2&P 500 RETURNS OVER THE 1926 2007 FERIOD. THE DATA WAS OBTAINED FROM IBBOTSON ASSOCIATES' STOCKS, BONDS, BILLS AND INFLATION. 2009 YEARBOOK.

(I) Baa-RATED UTIL. BOND YIELD	10.06%	9.55%	8.86%	7.91%	8.63%	8.29%	8.17%	8.12%	7.27%	7.88%	8.36%	8.02%	7.98%	6.64%	6.20%	5.78%	6.30%	6.24%	6.54%
(H) A-RATED UTIL. BOND YIELD	8986	89:36%	8.69%	7.59%	8.31%	7.89%	7.75%	%09'.	7.04%	7.62%	8.24%	7.59%	7.41%	6.18%	5.77%	2.38%	5.94%	6.07%	6.13%
(G) 30-YR T-BONDS	7.49%	5.38%	3.43%	3.00%	4.25%	5.49%	5.01%	2.06%	4.78%	4.64%	5.82%	2.95%	5.38%	4.92%	5.03%	4.57%	4.91%	4.84%	4.32%
(F) 91-DAY T-BILLS	7.50%	5.38%	3.43%	3.00%	4.25%	5.49%	5.01%	2.06%	4.78%	4.64%	5.82%	3.40%	1.61%	1.01%	1.37%	3.15%	4.73%	4.36%	1.68%
(E) FED. FUNDS RATE	8.10%	5.69%	3.52%	3.02%	4.21%	5.83%	2.30%	5.46%	5.35%	4.97%	6.24%	3.88%	1.67%	1.13%	1.35%	3.22%	4.97%	5.02%	2.00%
(D) FED. DISC. RATE	6.98%	5.45%	3.25%	3.00%	3.60%	5.21%	5.02%	5.00%	4.92%	4.62%	5.73%	3.41%	1.17%	2.03%	2.34%	4.19%	2.96%	2.86%	2.25%
(C) PRIME RATE	10.01%	8.46%	6.25%	6.00%	7.14%	8.83%	8.27%	8.44%	8.35%	7.99%	9.23%	6.92%	4.67%	4.12%	4.34%	6.16%	7.97%	8.05%	2.00%
(B) CHANGE IN GDP (1996 \$)	1.90%	-0.20%	3.30%	2.70%	4.00%	2.50%	3.70%	4.50%	4.20%	4.50%	3.70%	0.80%	1.60%	2.50%	3.60%	2.90%	2.80%	2.00%	1.90%
(A) CHANGE IN CPI	5.40%	4.21%	3.01%	2.99%	2.56%	2.83%	2.95%	1.70%	1.60%	2.70%	3.40%	1.60%	2.40%	1.90%	3.30%	3.40%	2.50%	4.10%	0.80%
YEAR	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	CURRENT
NO E	-	7	ო	4	ß	စ	^	œ	O	9	1	12	13	4	15	16	17	18	19

REFERENCES:
COLUMN (A): 1990 - CURRENT, U.S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS WEB SITE
COLUMN (B): 1990 - CURRENT, U.S. DEPARTMENT OF COMMERCE, BUREAU OF ECONOMIC ANALYSIS WEB SITE
COLUMN (C) THROUGH (G): 1990 - 2003, FEDERAL RESERVE BANK OF ST. LOUIS WEB SITE
COLUMN (C) THROUGH (F): CURRENT, THE VALUE LINE INVESTMENT SURVEY, DATED 09/12/2008
COLUMN (S) THROUGH (J): 1990 - 2000, MOODY'S PUBLIC UTILITY REPORTS
COLUMN (H) THROUGH (J): 2001, MERGENT 2002 PUBLIC UTILITY MANUAL
COLUMN (H) THROUGH (J): 2003 MERGENT NEWS REPORTS

## CHAPARRAL CITY WATER COMPANY, INC TEST YEAR ENDED DECEMBER 31, 2006 CAPITAL STRUCTURES OF SAMPLE COMPANIES

# AVERAGE CAPITAL STRUCTURES OF SAMPLE WATER COMPANIES

LINE <u>NO.</u>		AWR	PCT.	CWT	PCT.	SW	SWWC	PCT	WTR	PCT	WA AVE	WATER COMPANY AVERAGE PCT.	PANY PCT.
DEBT	છ	267.2	46.9%	289.2	42.6%		\$ 66.8	29.6%	29.6% \$ 1,215.0		↔	55.4% \$ 459.6	50.2%
PREFERRED STOCK		0.0	%0:0	3.5	0.5%		0.5	0.2%	0.0	%0:0		1.0	0.1%
COMMON EQUITY		302.1	53.1%	385.7	26.9%		158.7	70.2%	976.3	44.6%		455.7	49.7%
TOTALS	€9	569.3	100%	678.4	100%	69	226.0	100%	100% \$ 678.4 100% \$ 226.0 100% \$ 2,191.3 100% \$ 916.2 100%	100%	€9	916.2	100%

# AVERAGE CAPITAL STRUCTURES OF SAMPLE NATURAL GAS COMPANIES

PCT	34.7%	<b>%0</b> .0	65.3%	100%	୍ତ L	38.7%	1.7%	29.6%	100%					
GAS	502.2	9.0	945.2	\$ 1,448.0	WGL	637.3	28.2	980.8	\$1,646.3					
	₩		l	₩.		₩.			(1704					
P.	37.3%	%0.0	62.7%	100%	PCT.	54.1%	4.2%	41.7%	100%					
S. R.	\$ 383.1	0.0	644.8	\$ 1,027.9	SWX	\$ 1,275.1	100.0	983.7	\$ 2,358.8					
PCT.	45.3%	0.1%	54.6%	100%	PCT.	42.7%	%0.0	57.3%	100%	& LDC PCT.	47.2%	0.5%	52.4%	100%
9	\$ 355.5	9.0	428.4	\$ 784.5	Ŝ	\$ 358.0	0.0	481.0	\$ 839.0	WATER & LDC AVERAGE PC1	\$ 646.0	6.5	716.9	\$ 1,369.4
PCT	42.3%	%0.0	27.7%	100%	PCT.	53.7%	%0.0	46.3%	100%				·	
ATO	\$ 1,602.4	0.0	2,183.1	\$ 3,785.5	PNY	\$ 1,020.4	0.0	878.4	\$ 1,898.8					
PCT.	50.2%	%0.0	49.8%	100%	PCT.	46.5%	%0.0	53.5%	100%	AS LDC PCT.	45.7%	0.7%	53.6%	100%
ATG	1,674.0	0.0	1,661.0	3,335.0	NWN	517.0	0.0	594.8	1,111.8	NATURAL GAS LDC AVERAGE PCT	832.5	12.9	978.1	1,823.6
4_	↔			<b>⇔</b>		€9			<b>⇔</b>	∠ ∢	₩			€9
	DEBT	PREFERRED STOCK	COMMON EQUITY	TOTALS		DEBT	PREFERRED STOCK	COMMON EQUITY	TOTALS		DEBT	PREFERRED STOCK	COMMON EQUITY	TOTALS
NO NO	0.60	4 ro a	0 1 0	。	± 5 5	5 4 4	<u>.</u> 6 t	÷ & ¢	2 2 5	2 2 2	888	8 8 6	8 8 8	32

REFERENCE: MOST RECENT SEC 10-K FILINGS OR ANNUAL REPORTS

#### CHAPARRAL CITY WATER COMPANY, INC.

#### **DOCKET NO. W-02113A-07-0551**

### DIRECT TESTIMONY ON REQUIRED REVENUE AND RATE DESIGN

OF

**TIMOTHY J. COLEY** 

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

**SEPTEMBER 30, 2008** 

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Direct Testimony of Timothy J. Coley
Chaparral City Water Company, Inc.
Docket No. W-02113-A-07-0551

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Chapai	arral City Water Company, Inc. et No. W-02113-A-07-0551		
INTRO	TRODUCTION		
Q.	Please state your name and business address.		
A.	My name is Timothy J. Coley. My business address is 1110 W. Washington,		
	Suite 220, Phoenix, Arizona 85007.		
Q.	In what capacity and by who are you employed?		
A.	I am a Public Utilities Analyst V employed by the Residential Utility Consumer		
	Office ("RUCO").		
Q.	Please state your educational background and qualifications in utility regulation.		
Α.	Appendix 1, which is attached to this testimony, describes my educational		
	background and includes a list of the rate case and regulatory matters in which I		
	have participated.		
Q.	Have you previously testified in rate proceedings before the Arizona Corporation		
	Commission?		
A.	Yes. I have previously presented testimony regarding revenue requirements in		
	rate case proceedings before the Arizona Corporation Commission (hereafter		
	referred to as "ACC" or "Commission).		
Q.	Please state the purpose of your testimony.		
A.	The purpose of my testimony is to present findings and recommendations		
Δ.	resulting from my analysis and review of the Chaparral City Water Company. Inc.		
H .	- 1000 million in only 1117 and 1700 and 1071077 of the Ottaballal Oily Fratol Colligative Hills.		

(hereafter referred to as "Chaparral", or "Company") Rate Application for a permanent rate increase. Chaparral is engaged in providing water service to an area in eastern Maricopa County, Arizona, including the Town of Fountain Hills. During the test-year ended December 31, 2006, Chaparral served approximately 13,500 customers.

- Q. What aspects of the Company's rate request will you address in your testimony?
- A. I will sponsor RUCO's recommended original cost rate base ("OCRB") items, reconstruction cost new less depreciation ("RCND" or "RCN") rate base items, operating income and expenses, and rate design. RUCO witness William A. Rigsby is sponsoring RUCO's recommended cost of capital and capital structure issues. Mr. Rigsby will also sponsor testimony on Chaparral's request to recover legal expenses associated with the Company's appeal of Decision No. 68176.
- Q. Please describe your participation and work effort on this project.
- A. I performed the following procedures to determine whether sufficient, relevant, and reliable evidence exists to support the financial data and claims in the Company's application: reviewed and analyzed the Company's application and supporting work papers, reviewed all other intervenors' data requests, prepared written data requests and evaluated the Company's responses, contacted Company witness, Mr. Thomas Bourassa, for other information, reviewed annual reports and prior Commission decisions regarding Chaparral.

	Chapai	Testimony of Timothy J. Coley rral City Water Company, Inc. No. W-02113-A-07-0551
1	Q.	Please identify the exhibits and schedules that you are sponsoring.
2	A.	My testimony is composed of rate base and operating income schedules for
3		Chaparral. The schedules are labeled TJC-1 through TJC-45.
4		
5	Q.	Does your silence on any issues or matters pertaining to the Company's
6		application constitute RUCO's acceptance of the Company's position?
7	Α.	No.
8		
9	THE TEST YEAR	
10	Q.	What historical test-year did the Company utilize in its rate application?
11	Α.	The Company chose a test year ending December 31, 2006 ("Test Year").
12		
13	Q.	Does RUCO agree with the Company's chosen historical Test Year?
14	A.	Yes.
15		
16	REVE	ENUE REQUIREMENTS
17	Q.	Please summarize the results of your analyses for Chaparral City Water and your
18		recommended revenue requirement.
19	A.	Chaparral's revenue should be increased by no more than \$1,062,786. This
20		recommendation is summarized on Schedule TJC-1. My recommended original
21		cost rate base ("OCRB") is \$21,328,051. My recommended RCND rate base is
22		\$33,674,604. The average OCRB and RCND rate base equals the fair value rate
23		base ("FVRB") in the amount of \$27,501,327 for Chaparral. This information is

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Chaparral City Water Company, Inc.
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shown on Schedule TJC-2. The detail supporting the OCRB is presented on Schedules TJC-3 while the detail supporting the RCND rate base is shown on Schedule TJC-13. The Company has requested that its FVRB be used for setting its rates in this application. My adjusted test year operating income of \$1,101,299 is detailed and presented on Schedule TJC-31. My recommended adjusted operating income of \$1,753,854 is shown on Schedule TJC-30.

#### SUMMARY

- Q. Please summarize the recommendations and adjustments you cite in your testimony.
- A. The following recommended adjustments summarize my testimony:

#### Original Cost Rate Base ("OCRB") Adjustments:

Adj. #1 - Intentionally Left Blank

#### Adj. #2 – Intentionally Left Blank

Adj. #3 – Remove Wells 8 & 9 – This adjustment removes well numbers 8 & 9 from Gross Utility Plant in Service ("GUPIS") and reduces plant by \$103,468. A corresponding adjustment of \$103,468 to accumulated depreciation is necessary to eliminate the related accumulated depreciation. These two wells are no longer in service.

#### Adj. #4 - Intentionally Left Blank

Adj. #5 – Remove Shea Treatment Plant #1 - This adjustment removes Shea Treatment Plant #1 from GUPIS and reduces plant by \$2,010,923. A corresponding adjustment to accumulated depreciation is necessary in the amount of \$2,010,923 to eliminate the related accumulated depreciation. This plant has not been in service since 2003.

Adj. #6 – Capitalize Expensed Plant Items – This adjustment increases GUPIS by \$43,217. The Company expensed some plant items that are more appropriately capitalized because they have an estimated useful life of 12 – 15 years. A corresponding adjustment to decrease the appropriate expense will be discussed later in the operating income section.

#### Adj. #7 - Intentionally Left Blank

#### Adj. #8 - Intentionally Left Blank

Adj. #9 - Accumulated Depreciation — This adjustment decreases accumulated depreciation by \$76. It reflects RUCO's recommended accumulated depreciation balance since the Company's last rate case. The adjustment is the result of my analysis, which used the Commission - approved level of plant in the Company's prior rate case as a starting point, and then reconstructed all subsequent plant

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1	additions, retirements, adjustments, and transfers using the ACC approved
2	depreciation rates.
3	
4	Adj. #10 – General Office Plant and Accumulated Depreciation – This adjustment
5	reduces General Office plant by \$95,944 and accumulated depreciation by
6	\$51,498. The adjustment corrects the Company's 4-Factor General Office
7	allocation factor from 3.21 percent to 2.8 percent.
8	
9	<u>Adj. #11 – Remove Post-Test-Year General Office Plant</u> – This adjustment
10	removes post-test-year plant and reduces General Office plant by \$15,434.
11	
12	Adj. #12 – Intentionally Left Blank
13	
14	Adj. #13 – Intentionally Left Blank
15	
16	Adj. #14 – Contributions in Aid of Construction ("CIAC") – This adjustment
17	increases CIAC and OCRB by \$1,523. The Company used an amortization rate
18	that was different than authorized in Commission Decision No. 68176.
19	
20	Adj. #15 – Additional Central Arizona Project ("CAP") Allocation – This
21	adjustment removes the additional CAP allocation as not used and useful. It
22	reduces OCRB by \$1,280,000.
23	

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Adj. #16 – Working Capital – This adjustment reduces working capital in the amount of \$111,606 by including a cash working capital calculation that the Company failed to provide in its rate application.

Reconstruction Cost New less Depreciation ("RCND" or "RCN") Rate Base Adjustments:

Adj. #1 – Reconstruction Cost New ("RCN") Factor Rounding – The adjustment decreases RCN direct plant by \$118 and corrects the Company's truncating of the RCN factor when trending the plant up to reconstruction cost new values.

Adj. #2 – Correct Plant Account 304 RCN Index Factors on Three Line Items – This adjustment reduces both GUPIS and accumulated depreciation by \$17,807 and \$4,411 respectively. It corrects the RCN Index Factors for three direct plant line items in account 304.

Adj. #3 – Remove Wells 8 & 9 – This adjustment removes well numbers 8 & 9 from RCN GUPIS. It reduces both plant and accumulated depreciation by \$435,284. These two wells are no longer in service.

Adj. #4 – Remove RCN Double Count of Plant Transfers Authorized in Commission Decision No. 68176 – This adjustment removes a double count from the RCN UPIS that was previously authorized in Commission Decision No. 68176.

Adi. #5 - Remove Shea Treatment Plant #1 - This adjustment removes Shea 1 Treatment Plant #1 from RCN GUPIS and reduces plant and accumulated 2 3 depreciation by \$3,262,891. This plant has not been in service since 2003. 4 Adi. #6 - Capitalize Expensed Plant Items - This adjustment increases GUPIS 5 The Company expensed some plant items that are more 6 by \$43,217. 7 appropriately capitalized because they have an estimated useful life of 12 - 15 years. A corresponding adjustment to decrease the appropriate expense will be 8 9 discussed later in the operating income section. 10 Adj. #7 - RCN Direct GUPIS Reconciliation Rounding Adjustment - This 11 12 adjustment is necessary to reconcile to RUCO's level of RCN GUPIS. increases GUPIS by \$35. 13 14 Adj. #8 - RCN Direct Plant Accumulated Depreciation Adjustment - This 15 adjustment decreases RCN direct plant accumulated depreciation by \$370,826 to 16 17 reconcile with RUCO's level of RCN accumulated depreciation. 18 19 Adj. #9 – Intentionally Left Blank 20 Adi. #10 - General Office RCN Plant and Accumulated Depreciation - This 21 22 adjustment decreases both plant and accumulated depreciation by \$126,720 and

100000000000000000000000000000000000000	Direct Testimony of Timothy J. Coley Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551
	\$67,617 respectively. It corrects the Company's 4-Factor General Office
	allocation factor from 3.21 percent to 2.8 percent.
	<u> Adj. #11 – Remove Post-Test-Year General Office Plant</u> – This adjustment
	removes post-test-year plant, reduces General Office plant by \$15,434, and
	increases accumulated depreciation by \$1,404.
	<u>Adj. #12 – Intentionally Left Blank</u>
	Adj. #13 – Advances in Aid of Construction ("AIAC") – This adjustment reduces
	AIAC and RCN GUPIS by \$58,999 because any adjustment to GUPIS will cause
	a change to the AIAC RCN Factor. This will be discussed later in my testimony.
	Adj. #14 - Contributions in Aid of Construction ("CIAC") - This adjustment
	increases CIAC and RCN GUPIS by \$2,363. The Company used an
	amortization rate that was different than authorized in Commission Decision No.
	68176.

Adj. #15 – Additional Central Arizona Project ("CAP") Allocation – This adjustment removes the additional CAP allocation as not being used and useful and reduces RCN rate base by \$1,280,000.

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Adi. #16 - Working Capital - This adjustment reduces working capital in the amount of \$111,606 by including a cash working capital calculation that the Company failed to provide in its rate application.

#### Operating Income Adjustments:

Adj. #1 - Depreciation & Amortization Expense - This adjustment determines the level of depreciation and amortization expense that should be allowed on a going Chaparral requires an adjustment that reduced the level of forward basis. depreciation and amortization expense by \$91,690.

Adi. #2 – Property Tax Expense – This adjustment reduces property tax expense by adjusting two factors: 1) the three years of revenue used in the Arizona Department of Revenue ("ADOR") tax valuation formula and 2) the net book value of the vehicles. The adjustment reduced property tax expense by \$39,883.

Adj. #3 - Miscellaneous Expense - This adjustment decreases expenses by \$123,366 to reflect an average three-year normalized amount for the account.

Adj. #4 - Rate Case Expense - This adjustment reduces the Company's level of rate case expense requested by \$51,538. The adjustment removes unamortized rate case expense related to the Company's previous rate case. RUCO witness. Mr. Rigsby, will address the issue of additional rate case expense requested by the Company associated with the prior rate case appeal.

Adj. #5 – Purchased Water – This adjustment reduces purchased water expense by \$30.001. The adjustment is driven by RUCO's disallowance of the additional CAP allocation and the actual gallons in the revenue annualization calculation.

Adi. #6 - Outside Services Expense - This adjustment decreases outside services expense by \$71,000 because of a non-recurring expense on a going forward basis.

Adi. #7 - Water Revenues - This adjustment increases water revenues by \$61,949 due to actual gallons being used rather than estimates in the Company's revenue annualization.

Adj. #8 - Remove Expensed Plant Items and Capitalize - This adjustment decreases Repairs & Maintenance Expenses by \$43,217. The Company expensed some plant items that are more appropriately capitalized in plant Account 339 - Other Plant and Equipment - because they have an estimated useful life of 12 – 15 years.

#### Adj. #9 – Intentionally Left Blank

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Adi. #10 - Purchased Power Expense - This adjustment increases purchased power expense by \$12,149 to pump additional gallons of water derived from the revenue annualization calculation.

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#### Rate Design:

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Adj. #11 – Amortization of Additional CAP Allocation – This adjustment decreases amortization expense by \$64,000 as a result of RUCO's disallowance of an additional Company proposed CAP allocation, which fails to meet the used and useful standard.

<u>Adj. #12 – Income Tax Expense</u> – This adjustment increases income tax expense by \$260,215 to reflect RUCO's taxable income.

- Q. Please describe the Company's present and proposed rate design for Chaparral
- City Water.
- A. The Company is proposing the same rate design approved by the Commission in
  - the prior rate case (Decision No. 68176) with one exception. For the irrigation
  - and construction classes, the Company has proposed that the commodity charge
  - be the same as other similar classes (i.e. standpipe and fire sprinkler). Other
  - than that one exception, the rate design appears to be the same.
- Q. What was the Company's rationale to set the irrigation and construction classes'
  - commodity charge to the same level with the standpipe and fire sprinkler
  - customer class?
- A. Company witness, Mr. Thomas Bourassa, pointed out that the irrigation and
  - construction customer class had the lowest commodity charge regardless of how
    - much was consumed. He stated that the irrigation and construction classes'

	Chapa	Testimony of Timothy J. Coley rral City Water Company, Inc. t No. W-02113-A-07-0551
1	÷	commodity rate charge was "lower than the first tier of the 3/4 inch metered
2		residential customers."
3		
4	Q.	Does RUCO agree with Mr. Bourassa's description of his rate design and
5		decision to raise the commodity charge of the irrigation and construction class
6		customers to similar customer classes' commodity charge.
7	A.	Yes. We will propose the same rate design using RUCO's recommended
8		amount of increase in rates later in this testimony.
9		
0	ORIG	INAL COST RATE BASE ("OCRB"):
1	OCR	3 Adjustment #1 – Intentionally Left Blank
2		
3	OCRI	3 Adjustment #2 – Intentionally Left Blank
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15	OCRI	3 Adjustment #3 – Remove Wells 8 & 9 – Not in Service
16	Q.	Please explain RUCO's OCRB adjustment to remove Wells 8 & 9.
17	A.	RUCO removed Wells 8 & 9 based on the Company's response to Staff data
18		request MEM 7.3, which stated that Wells 8 & 9 are both capped and are out of
19		service. The Company agreed to remove the wells from plant-in-service, stating
20		that the "impact on rate base will be zero."
21		
22		

- Does RUCO agree with the Company that the impact on rate base will be zero if
  Wells 8 & 9 were to be removed from OCRB?
  - A. RUCO fully agrees with the Company that the impact on OCRB would be zero if those two wells were to be removed from rate base. If the two wells were removed from rate base corresponding adjustments would also be made to accumulated depreciation, which has a zero effect on rate base.
  - Q. Why is the adjustment to remove Wells 8 & 9 necessary if the impact to rate base is zero?
  - A. There are several important reasons to remove the two wells from rate base. First, these wells have not been in service for several years. Second, the Company might continue to record depreciation expense on the wells if they were not removed from rate base. Finally, it is simply not good accounting to allow the wells to remain on the Company's books and records.
  - Q. What adjustment does RUCO recommend to remove the inactive wells from rate base so that the Company does not collect depreciation expense from ratepayers?
  - A. RUCO recommends decreasing wells and accumulated depreciation by \$103,468 resulting in a decrease to GUPIS as shown on TJC-7. This adjustment would also be reflected on the depreciation expense Schedule TJC-32.

#### OCRB Adjustment #4 – Intentionally Left Blank

Direct Testimony of Timothy J. Coley Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

#### OCRB Adjustment #5 – Remove Shea Water Treatment Plant 1

- Q. Please explain RUCO's reason to remove the Shea Water Treatment Plant 1 from plant in service.
  - A. In response to Staff data request MSJ 17-3, the Company stated "Shea WTP #1 was taken out of service in 2003." For all the same reasons I stated in RUCO OCRB Adjustment #3, this plant should also be removed from rate base as not being used and useful during the last five years.

Q. What recommendation is RUCO making for the Shea Treatment Plant 1?

A. RUCO recommends decreasing the Water Treatment Equipment account and accumulated depreciation by \$2,010,923 resulting in a decrease to GUPIS as shown on Schedule TJC-8. This adjustment is also reflected in the depreciation expense Schedule TJC-32.

#### OCRB Adjustment #6 - Capitalize Expensed Plant Items

- Q. Would you please explain RUCO's adjustment to capitalize plant items that were originally expensed?
- A. Yes. When I reviewed the Company's response to Staff data requests MEM 15.5 and MEM 16.2, the plant items, air release vault boxes, have an estimated useful life of 12 15 years as stated by the Company. The Company expensed these items. RUCO believes these items are more appropriately capitalized rather than expensed.

- Q. What adjustment is necessary to more appropriately capitalize these plant items?
- A. The adjustment to capitalize the expensed plant items is two-fold. First, it is necessary to reduce Repairs & Maintenance expense by \$43,217, which is shown on Schedule TJC-31 Adjustment #8. Next, an additional \$43,217 should be added to plant account 339 Other Plant and Equipment, which is reflected on Schedule TJC-32. This results in a decrease to expenses and an increase to plant in service as shown on Schedule TJC-9.

OCRB Adjustment #7 – Intentionally Left Blank

OCRB Adjustment #8 – Intentionally Left Blank

#### OCRB Adjustment #9 – Direct Plant Accumulated Depreciation

- Q. Please explain RUCO's adjustment to Direct Plant accumulated depreciation.
- A. I recomputed the direct plant and accumulated depreciation from the Commission authorized level of the Company's last rate case on Schedule TJC-6, pages 1-3. All plant additions and retirements since the test-year in that case were added to and deducted from the Commission authorized level of plant and accumulated depreciation. My recompilation of plant determined that RUCO and the Company are in agreement on the test-year end plant balances. However, my Schedule TJC-6, page 3 shows that the Company calculated \$76 more of accumulated depreciation than RUCO's Schedule TJC-6.

	Chapa	Testimony of Timothy J. Coley rral City Water Company, Inc. t No. W-02113-A-07-0551
1	Q.	Have you been able to determine the cause in the two different test-year end
2		accumulated depreciation balances for RUCO and the Company?
3	A.	I can reconcile the two different balances of RUCO and the Company to within
4		\$54. The Company agreed in response to RUCO data request 1.19 that it did
5		not book Staff Adjustment #5 from the last rate case decision. The Company
6		stated in the same data response that it would correct that in its rebuttal filing.
7		
8	Q.	Would RUCO accept the Company's rebuttal adjustment as suitable?
9	A.	Yes.
10		
11 12 13	ll .	Adjustment #10 – Correct General Office 4-Factor Plant & Accumulated eciation Allocator
14	Q.	Please explain RUCO's adjustment to correct the general office 4-Factor
15		Allocator.
16	ŀ	
	A.	The Company had used 3.21 percent as an allocation factor to allocate the
17	A.	The Company had used 3.21 percent as an allocation factor to allocate the general office to Chaparral. As the case proceeded, some confusion arose as to
17 18	A.	
	Α.	general office to Chaparral. As the case proceeded, some confusion arose as to
18	A.	general office to Chaparral. As the case proceeded, some confusion arose as to the proper allocation factor to use between all parties involved. Company
18 19	Α.	general office to Chaparral. As the case proceeded, some confusion arose as to the proper allocation factor to use between all parties involved. Company witness, Mr. Bourassa, told me via telephone conversation that at the present

General office plant in service should be decreased by \$95,944 and accumulated

depreciation should be decreased by \$51,498 based on the 2.8 percent

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	Chapai	Testimony of Timothy J. Coley rral City Water Company, Inc. No. W-02113-A-07-0551
1		allocation factor mentioned above as shown on Schedule TJC-10, pages 1 and
2		2.
3		
4	OCRE	3 Adjustment #11 – Remove Post-Test-Year General Office Plant
5	Q.	Please explain RUCO's adjustment that removes post-test-year general office
6		plant.
7	A.	The Company included two items of post-test-year plant in the general office in
8		Accounts 303 and 340. I removed those two post-test-year general office plant
9		items.
10		
11	Q.	What recommendation is RUCO making?
12	A.	RUCO recommends reducing general office plant in service by \$15,434 as
13	·	shown on Schedule TJC-11.
14		
15	OCRE	3 Adjustment #12 – Intentionally Left Blank
16		
17	OCRE	3 Adjustment #13 – Intentionally Left Blank
18		
19	OCRE	3 Adjustment #14 – Contributions in Aid of Construction ("CIAC")
20	Q.	Would you please explain RUCO's adjustment to CIAC?
21	A.	Yes. Commission Decision No. 68176 authorized a CIAC amortization rate of
22		3.3588 percent. The Company utilized a composite rate of all the Company's

C	napar	Testimony of Timothy J. Coley rral City Water Company, Inc. No. W-02113-A-07-0551
:		accounts. I do not believe that is the correct method to determine an
		amortization rate.
Q	! <b>.</b>	Why do you believe that a total Company composite rate is improper?
Α	•	CIAC consists primarily of mains, services, and meters with 2-3 percent
		depreciation rates - not higher depreciable plant like transportation equipment at
		a 20 percent rate and communication equipment at a 10 percent rate. I believe
		the Commission establishes the CIAC amortization rate in rate case decisions,
		and that rate will remain constant going forward until the next rate case decision.
		If the Commission disagrees with that understanding, a more proper way to
		derive a composite amortization rate for CIAC would be to use only the accounts
		in which CIAC resides rather than a composite rate for all plant accounts.
Q	<b>!</b> .	Did you do an analysis using just the accounts that CIAC exists in?
A		Yes.
Q	<b>)</b> .	What composite rate did you derive when using only accounts in which CIAC

- Q. What composite rate did you derive when using only accounts in which CIAC exists?
- 19 A. I derived at a 2.96 percent composite CIAC amortization rate.

what adjustment is RUCO recommending?

- Q. If the Commission decides it does set CIAC amortization rates in rate decisions,
  - 23 A. RUCO recommends increasing CIAC by \$1,523 as shown on Schedule TJC-12.

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#### OCRB Adjustment #15 – Remove the Deferred Asset - Additional CAP Allocation

- Please explain RUCO's adjustment to remove the Company proposed deferred Q. regulatory asset from rate base that is related to the additional CAP allocation. 3
  - RUCO removed the Company proposed deferred regulatory asset related to the A. additional purchase of CAP water as not currently used and useful.
  - How did RUCO come to the conclusion that the additional purchase of CAP Q. water that the Company booked as a regulatory asset is not used and useful?
  - The Company's Schedule H-2, page 3.1, shows that 2,084,339 (in thousands) Α. gallons of water was sold in the test-year. Company witness, Mr. Bourassa, made a pro forma adjustment to test-year revenues to account for a significant reduction in water use by three of four golf courses that the Company serves. That adjustment reduced gallons sold on a going forward basis by 257,090 (in thousands). The table below shows the gallons sold and the Company's pro forma adjustment based in acre feet:

	Acre Feet
Gallons Sold in 2006 = 2,084,339	6,397
Company Adjustment (Gallons in 1,000's = 257,090)	(789)
Total Acre Feet of Water Sold Adjusted	5,608

RUCO agrees with the Company's gallons and acre-feet sold calculation but does not agree with the pro forma adjustment. The Company's pro forma

adjustment is based on post-test-year 2007 when Chaparral experienced significant reduction in water being purchased by the golf courses. The Company's adjustment was based on five months (August – December) of estimated water use by the golf courses rather than actual use because the Company did not have the actual data when it filed its rate application. RUCO obtained the actual water sold via data request. The actual gallons and acre-feet sold proved to be more than the Company's estimates as shown in the table below:

	Acre Feet
Gallons Sold in 2006 = 2,084,339 (Gallons in 1,000's)	6,397
Company Adj. to Actuals (Gallons in 1,000's = 192,426)	(591)
Total Acre Feet of Water Sold Adjusted to Actuals	5,806

The Company's original CAP allocation is for 6,978 acre-feet. The additional purchase of CAP allocation is not needed to serve the current level of test-year customers.

- Q. Isn't the Company allowed a 10 percent variance from what is sold and pumped but in this case delivered?
- 21 A. Yes. If 10 percent is added to the amount sold, the Company still has excess
  22 CAP capacity of 591 acre-feet, which is 193 million gallons of water. The
  23 Company also owns two operating wells from which it can pump water too. The

Direct Testimony of Timothy J. Coley Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551		
	additional CAP allocation of 1,931 acre-feet is not currently needed to serve its	
	customers.	
Q.	What recommendation is RUCO making for the additional CAP allocation?	
A.	RUCO recommends that the Company's OCRB be reduced by \$1,280,000 by	
	removing the deferred regulatory asset as not used and useful to serve	
	Chaparral's water customers as shown on Schedule TJC-28.	
OCR	3 Adjustment #16 – Working Capital	
Q.	Please explain the concept of working capital?	
A.	A company's working capital requirement represents the amount of cash the	
	company must have on hand to cover any differences in the time period between	
	when revenues are received and expenses must be paid. The most accurate	
	way to measure the working capital requirement is via a lead/lag study. The	
	lead/lag study measures the actual lead and lag days attributable to the	
	individual revenues and expenses.	
Q.	Did the Company request working capital?	
A.	Yes and no.	
-		
Q.	Please explain yourself?	
A.	The Company stated we are "not requesting a working capital allowance in this	

case ... In order to simplify this filing and to reduce issues that might be in

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dispute." On the other hand, the Company requests recovery for materials & supplies and prepayments which are two of the three components of working capital but did not provide a lead/lag study to determine the third component, cash working capital, of working capital.

- Is a lead/lag study analysis overly burdensome for a Company to perform in Q. determining cash working capital requirements?
- No. I have known when the Commission has ordered Class A utilities to file a A. lead/lag study in its next rate application if it had failed to do so in its current In most cases, a lead/lag study will cause a negative effect on the company's working capital allowance. That is my opinion on why Class A companies avoid performing a lead/lag analysis. Arizona American Water Company has failed to perform numerous lead/lag studies but has done so in its most recent rate application filed with the Commission.
- Did RUCO perform a lead/lag study to determine the third component, cash Q. working capital, for a working capital allowance?
- A. Yes.

<sup>&</sup>lt;sup>1</sup> Docket No. W-02113A-07-0551, Direct Testimony – Thomas J. Bourassa, pages 6-7, lines 26-3.

Direct Testimony of Timothy J. Coley Chaparral City Water Company, Inc. Docket No. W-02113-A-07-0551

- Q. Briefly explain how you developed the lead/lag study to determine cash working capital.
  - A. I requested customer bills to determine the revenue lead/lag days. Samples of invoices were obtained for all the expense accounts related to the lead/lag study.

    RUCO's recommended expense levels were used to determine the dollar days.
  - Q. What recommendation is RUCO making for a working capital allowance?
  - A. RUCO makes either one of two recommendations to the working capital allowance adjustment. First, RUCO recommends an adjustment to account for cash working capital, attributable to RUCO's performance of a lead/lag study that reduces rate base by \$111,606 as shown on Schedule TJC-29, pages 1 thru 15. Should the Commission reject RUCO's first recommendation, RUCO's second recommendation would be to disallow the Company the opportunity to recover materials & supplies and prepayments for which it seeks recovery, since those two items are components of a working capital allowance adjustment.

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	Chapa	Testimony of Timothy J. Coley rral City Water Company, Inc. : No. W-02113-A-07-0551	
1	RECONSTRUCTION COST NEW LESS DEPRECIATION RATE BASE ("RCND" or		
2	"RCN"):		
3	RCNI	O Adjustment #1 – RCN Factor Rounding	
4	Q.	Would you please explain RUCO's RCN Factor rounding adjustment?	
5	A.	Yes. The Company's Schedule B-4, pages 1-7, truncates the RCN Factor. To	
6		correct this problem, I inserted a mathematical formula into the RCN Factor cells	
7		to carry out the proper multiplication.	
8			
9	Q.	What recommendation is RUCO making to eliminate the Company's truncating?	
10	A.	RUCO recommends reducing the RCN plant in service by \$118 and increasing	
11		accumulated depreciation by \$1 as shown on Schedule TJC-16.	
12			
13	RCNI	O Adjustment #2 – Correct Account 304 Index Factors	
14	Q.	Please explain RUCO's adjustment to correct Account 304 Index Factors.	
15	A.	The Company used a Handy Whitman Index Factor of 276 rather than the correct	
16		factor of 376 on three plant line items with the vintage year of 2004.	
17			
18	Q.	What recommendation is RUCO making to correct the RCN Index Factor for	
19		those three plant items?	
20	A.	RUCO recommends reducing plant in service by \$17,807 and reducing	
21		accumulated depreciation by \$4,411 as shown on Schedule TJC-17.	
22			
23			

#### RCND Adjustment #3 – Remove Wells 8 & 9 – Not in Service

- 2 Q. Please explain RUCO's adjustment to remove wells 8 and 9 from plant in service.
  - A. RUCO's explanation is provided in OCRB adjustment #3. Many of the RCN rate base adjustments were explained in the OCRB adjustment section of my testimony. When that is the case, the only difference between the OCRB and RCN rate base adjustments is that the RCN adjustment is trended up to "new" cost.
  - Q. What recommendation is RUCO making to trend the removal of wells 8 and 9 to new cost?
  - A. RUCO recommends reducing RCN plant in service by \$435,284 and reducing accumulated depreciation by the same amount of \$435,284 as shown on Schedule TJC-18.

## RCND Adjustment #4 – Remove Double Count of RCN Plant Transfers from ACC Decision 68176

- Q. Please explain RUCO's adjustment to remove the double count of plant transfers from RCN rate base that was approved in Decision No. 68176.
- A. This adjustment was not necessary in the OCRB adjustment section of my testimony. On the Company's Schedule B-4, page 7, Chaparral shows a grand total for OCRB of \$51,053,252. That total includes a double count of Staff adjustment JRM-2 from the last rate case Decision No. 68176 for OCRB in the amount of \$32,536 that was approved by the Commission.

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- Q. Can RUCO illustrate why it believes that the \$32,536 Staff adjustment in the last rate case is a double count? 2
  - Yes. I will illustrate in the table below why it is a double count for RCN rate base A. and explain why an adjustment for OCRB was not necessary.

Company Schedule B-4, page 7, Grand Total \$51.053.252 51,020,714 Company Schedule B-2, page 1, GUPIS

> $32.538^{2}$ \$

RUCO and the Company are in agreement with test-year end OCRB being the amount of \$51,020,714. The Company used that amount in its Schedule B-2. My recomputation of GUPIS shown on Schedule TJC-6, page 3 of 3, also resulted in the same amount. When the Company trends the plant up to a RCN amount. Chaparral uses \$51.053,252 plant in service rather than the correct amount of \$51,020,714 as shown on the Company's Schedule B-2.

- What recommendation is RUCO making to remove the double count for the Q. trended RCN plant?
- RUCO recommends reducing RCN plant in service by \$36,773, which accounts Α. for the RCN trending, and increase accumulated depreciation by \$13,320 as shown on Schedule TJC-19.

<sup>&</sup>lt;sup>2</sup> The two-dollar difference between \$32,536 and \$32,538 is due to rounding.

- Q. Isn't it unconventional to remove plant and have accumulated depreciation increase?
- A. Yes.

5

- Q. Can you explain what phenomenon is occurring to cause that in this adjustment?
- A. Yes. I have included Exhibit RUCO 1 that shows the account in which the adjustment was made to assist me in my explanation. The irregularity is predominately a product of how the Company set up its RCN schedules. In essence, the RCN accumulated depreciation factor is derived by dividing the RCN plant account total by the OCRB plant account total, which equals the RCN accumulated depreciation factor that determines the RCN accumulated depreciation by account. The numerator, RCN plant balance, increases at a faster rate than the denominator, the OCRB plant balance. Thus, the RCN accumulated depreciation factor increases. The original cost accumulated depreciation account balance is multiplied by that factor in deriving at the RCN accumulated depreciation account balance. As can be seen in the exhibit, after making the adjustment, the ratio of RCN plant to original cost plant increased

causing the RCN accumulated depreciation to also increase.

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# RCND Adjustment #5 - Remove Shea Water Treatment Plant 1

- 2 Q. Please explain RUCO's adjustment to remove Shea Water Treatment Plant 1 from plant in service.
  - A. RUCO's explanation is provided in OCRB adjustment #5. This is another adjustment common to both OCRB and RCN rate base adjustments. The only difference between the OCRB and RCN rate base adjustments is that the RCN adjustment is trended up to "new" cost.

Q. What recommendation is RUCO making to remove the Shea Water Treatment Plant from plant in service?

A. RUCO recommends reducing plant in service by \$3,262,891 and reducing accumulated depreciation by the same amount as shown on Schedule TJC-20.

# RCND Adjustment #6 – Capitalize Expensed Plant Items

- Q. Would you please explain RUCO's adjustment to capitalize plant items that were originally expensed?
- A. RUCO's explanation is provided in OCRB adjustment #6. This is another adjustment common to both OCRB and RCN rate base adjustments. Since this is a test-year adjustment, there is no trending to RCN value.

- 1 Q. What recommendation is RUCO making in order to capitalize plant that was previously expensed by the Company?
  - A. RUCO recommends reducing Repairs & Maintenance expense by \$43,217 and increasing plant account 339 Other Plant and Equipment an additional \$43,217, which is reflected on Schedule TJC-32. This results in a decrease to expenses and an increase to plant in service as shown on Schedule TJC-21.

# RCND Adjustment #7 - Direct Plant Rounding Reconciliation

- Q. Would you please explain RUCO's adjustment of reconciling the direct plant?
- A. This adjustment reconciles RUCO's recommended level of RCN direct plant from the Company's RCN direct plant balance. It starts with the Company's requested RCN direct plant balance of \$79,791,440 and subtracts RUCO's RCN direct plant adjustments 1 thru 6. That leaves a balance of RCN direct plant of \$76,081,783. RUCO's recommended level of RCN direct plant is \$76,081,819. A reconciliation adjustment is necessary to reconcile the two amounts.
- Q. What recommendation is RUCO making to reconcile the two amounts of RCN direct plant?
- A. An adjustment is necessary to increase RCN direct plant by \$35 to reconcile to RUCO's RCN direct plant recommended balance of \$76,081,819. This is shown on RUCO's Schedule TJC-22.

# RCND Adjustment #8 – RCN Trended Direct Plant Accumulated Depreciation

- Q. Would you please explain RUCO's adjustment to the RCN trended direct plant accumulated depreciation?
  - A. Yes. I started with the Company's RCN trended direct plant accumulated depreciation balance of \$25,365,293 and netted my direct plant adjustments numbers one thru five from that figure, which derived an accumulated depreciation amount of \$21,676,028. My RCN direct plant work paper schedule recomputed the accumulated depreciation balance to be \$21,305,201. The adjustment to decrease the accumulated depreciation balance by \$370,826 is shown on Schedule TJC-23 and below:

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Company Filed Direct Plant Accumulated Depreciation \$25,365,293

Less: RUCO Adjustment #'s 1 thru 5 3,689,265

RUCO RCND Adjustment #8

370,826

Reconciles to RUCO's Accumulated Depreciation Balance \$21,305,201

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# RCND Adjustment #9 - Intentionally Left Blank

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- RCND Adjustment #10 Correct General Office 4-Factor Plant & Accumulated
- 20 Depreciation Allocator
- 21 Q. Please explain RUCO's adjustment to correct the general office 4-Factor
- 22 Allocator.
- 23 A. This adjustment was explained earlier in the OCRB adjustment #10.

	Chapa	Testimony of Timothy J. Coley rral City Water Company, Inc. : No. W-02113-A-07-0551
1	Q.	What recommendation is RUCO making to correct the general office 4-Factor
2		Allocator?
3	A.	RUCO recommends reducing the RCN general office plant by \$126,720 and
4		decreasing the accumulated depreciation by \$67,617 to correct the allocation
5		amount as shown on Schedule TJC-24, pages 1 and 2.
6		
7	RCNI	O Adjustment #11 - Remove Post-Test-Year General Office Plant
8	Q.	Please explain RUCO's adjustment that removes post-test-year general office
9		plant.
10	A.	This adjustment was explained earlier in OCRB adjustment #11, but the
11		Company included two items of post-test-year plant in the general office in
12		Accounts 303 and 340. I removed those two post-test-year general office plant
13		items. This adjustment is simply trended up for reconstruction cost new.
14		
15	Q.	What recommendation is RUCO making to remove the post-test-year general
16		office plant?
17	A.	RUCO recommends reducing general office plant in service by \$15,434 and
18		increasing accumulated depreciation by \$1,404. Schedule TJC-25 shows
19		RUCO's calculation for this adjustment.
20		
21	RCNI	D Adjustment #12 – Intentionally Left Blank
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## RCND Adjustment #13 – Advances in Aid of Construction ("AIAC") Adjustment

- 2 Q. Please explain RUCO's adjustment to AIAC?
  - A. Any adjustment to plant in service will cause the AIAC factor to change because the AIAC factor is the ratio of the RCN plant in service to the original cost plant in service. All of RUCO's adjustments to either RCN or OCRB plant in service caused a minor modification to the AIAC factor. Thus, RUCO's AIAC factor is slightly larger than the Company's factor.

Q. What recommendation is RUCO making to AIAC to account for the slight change to the AIAC RCN factor?

A. RUCO recommends decreasing the RCN AIAC by \$58,999 to account for the change to the AIAC factor. This adjustment is shown on RUCO's Schedule TJC-26.

# RCND Adjustment #14 - Contributions in Aid of Construction ("CIAC")

- Q. Please explain RUCO's adjustment to RCN CIAC.
- A. This adjustment was explained in the OCRB section in adjustment #14. The reason is the same in this adjustment. The only difference between the two adjustments is this adjustment trends the OCRB adjustment amount up to a RCN value.

Contract of the last of the la	Chapar	Testimony of Timothy J. Coley ral City Water Company, Inc. No. W-02113-A-07-0551
	Q.	What adjustment is RUCO recommending in this case?
The state of the s	Α.	RUCO recommends increasing the RCN CIAC in the amount of \$2,363. This
		adjustment is shown on Schedule TJC-27.
	RCND	Adjustment #15 - Remove the Deferred Asset - Additional CAP Allocation
	Q.	Please explain RUCO's RCND adjustment #15 that removes the deferred asset
1		related to the Company's additional purchase of a CAP water allocation.
	A.	This adjustment was explained in detail in the OCRB section of my testimony in
		OCRB adjustment #15 as not being used and useful. It is the same identical
		adjustment for RCND as was in OCRB adjustment.
	Q.	What adjustment is necessary to remove the deferred regulatory asset from RCN
		rate base as not being used and useful?
	A.	It is necessary to reduce \$1,280,000 from the RCN rate base to remove the non
		used and useful deferred regulatory asset related to the additional purchase of
		CAP water allocation as shown on Schedule TJC-28.
	RCNE	Adjustment #16 – Working Capital
	Q.	Would you please explain RUCO's RCND rate base adjustment #16 to working
		capital?
	A.	Again, this adjustment was explained in the OCRB section of my testimony and
		is the identical adjustment here in the RCN section of my testimony.

- 1 Q. What adjustment was necessary to account for a cash working capital calculation?
  - A. The cash working capital lead/lag study calculation reduced the working capital by \$111,606 as shown on Schedule TJC-29, pages 1 thru 15.

## **OPERATING INCOME & EXPENSES:**

## Operating Adjustment #1 – Depreciation & Amortization Expense

- 8 Q. Please explain your adjustment to the depreciation expense.
  - A. My adjustment to depreciation and amortization expense reflects the Commission's approved depreciation rates applied to RUCO's recommended plant balances due to various RUCO OCRB adjustments and one operating expense adjustment shown on Schedule TJC-4, pages 1 and 2, and TJC-31. Those adjustments are reflected and shown on the depreciation and amortization Schedule TJC-32. I also used the CIAC amortization rate authorized in the last Commission Decision No. 68176.
  - Q. What adjustment did RUCO make to depreciation and amortization expense?
  - A. RUCO's adjustment reduced Company's test year depreciation and amortization expense by \$91,690 for Chaparral Water as shown on Schedule TJC-32.

# Operating Adjustment #2 – Property Tax Expense

- Q. What recommendation does RUCO make to property tax expense?
  - A. RUCO recommends either of two recommendations. One, either decrease the Company's requested property tax expense by \$39,883 or two, utilize the last known and measurable year<sup>3</sup> of property tax expense in the amount of \$187,214 with an adjustment for RUCO's proposed level of revenue.

Q. Please explain RUCO's first recommendation and the methodology that RUCO used in determining the property tax expense in this case.

- A. Previously, RUCO's property tax methodology utilized the Arizona Department of Revenue ("ADOR") methodology. Since 2001, there have been several debates in water and sewer utility rate cases before the Commission. RUCO has persistently maintained that using two historical gross years of revenue and the test-year gross revenue, as the formula states in ADOR's memo of January 3, 2001, is the correct methodology. However, the Commission has regularly rejected RUCO's arguments on this issue, and pursuant to this, RUCO is offering a compromise alternative methodology in this case.
- Q. How does the Company's methodology vary from the ADOR formula?
- A. The Company has disregarded the use of any historical years of gross revenue.

  Chaparral utilized two years of adjusted revenues plus one year of proposed revenues, which will undoubtedly cause an over-collection of property taxes into

<sup>&</sup>lt;sup>3</sup> This 2008 property tax expense amount was obtained from ADOR because the Company objected to providing the information in two of RUCO's data requests.

the future. The property tax formula, as prescribed in ADOR's memo of January 3, 2001, determines the Full Cash Value ("FCV") of water utilities, for property tax purposes, by multiplying the average of the three previous years of reported gross revenues of the Company by a factor of two (2) and more accurately estimates projected property tax expense.

Using the Company's property tax calculation, it would over-collect the property tax expense for quite a few years before the actual assessment would catch up to the Company's 2006 proposed revenue. In the meantime, the Company will be over-recovering its property tax expense.

- Q. Does RUCO have any empirical evidence in this case that supports its assertion that ADOR's prescribed property tax formula, which requires historical years of gross revenues, more accurately estimates future property tax expense.
- A. Yes.
- Q. Please provide RUCO's empirical evidence that supports its assertion.
- A. In Commission Docket W-02113A-04-0616 in 2005, RUCO's revenue requirement witness, Mr. Rodney Moore, filed direct testimony and schedules in that case. Mr. Moore recommended in that case a level of property tax expense in the amount of \$280,835, as supported here in RUCO Exhibit 2, page 1 of 3. The Company's current rate application Schedule E-2, also provided in RUCO

Exhibit 2, page 3, and ADOR property tax information plainly shows the Company's actual property tax expense for years 2004 thru 2008 as follows:

•

<u>2004</u> <u>2005</u> <u>2006</u> <u>2007</u> <u>2008</u> Property Tax Expense \$ 280,537 \$ 279,529 \$ 241,774 \$ 207,162 \$ 187,214

The Company has over-collected on its property tax expense by more than \$300,000 since 2004. That is clear evidence that Mr. Moore's property tax calculation of \$280,835 utilizing ADOR's prescribed methodology is more accurate when compared to actual property tax paid by the Company in those years.

- Q. What amount of property tax expense was Chaparral allowed in that docket?
- A. Decision No. 68176 made an allowance in the amount of \$299,495 or approximately \$19,000 more than Mr. Moore's ADOR calculation recommendation. The Company has never paid more property tax expense in any year listed above than what Mr. Moore recommended. This is clear evidence to which method is more accurate in estimating the property tax expense for a water/wastewater company.
- Q. What is the alternative methodology that RUCO is offering in this case?
- A. Rather than the three-years of historical revenues for inputs that RUCO has consistently recommended, RUCO's alternative methodology uses two years of

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calculation of \$428,309.

The proper amount of NBV of vehicles is \$474,679 rather than the Company's

- 1 Q. Isn't it a peculiar outcome that depreciation expense of \$107,006, shown above,
  2 is more than the accumulated depreciation account of \$60,636 also shown
  3 above?
  - A. Yes. The reason for that peculiarity is because the prior rate case Decision No. 68176 authorized a negative accumulated depreciation balance for a starting point for December 31, 2003. The combined retirements for years 2004 and 2005 were more than the combined depreciation expense for the same period making the accumulated depreciation more negative until year 2006. That is sometimes the result of accumulated depreciation when class depreciation is used. It eventually turns around to a normal account balance.
  - Q. What adjustment does RUCO recommend to account for the proper NBV for vehicles in the property tax formula?
  - A. RUCO does not recommend a separate adjustment to account for the proper NBV for vehicles in the property tax formula. However, it does reduce the expense by \$831, which is part of RUCO's overall property tax expense adjustment.
  - Q. Please explain RUCO's second alternative property tax expense recommendation.
  - A. As an alternative recommendation, RUCO recommends utilizing the last known and measurable year of property tax expense, 2008, in the amount of \$187,214 with an additional adjustment to account for RUCO's proposed level of revenue.

- Q. What adjustment is necessary to account for RUCO's proposed level of revenue?
- A. It is necessary to increase the last known and measurable year of property tax expense by \$9,743 to account for RUCO's proposed level of revenue. This adjustment allows the Company its last known and measurable year of property tax expense of \$187,214 plus the \$9,743 to account for RUCO's proposed level of revenue for a total property tax expense allowance of \$196,957. This requires an adjustment to decrease the Company's requested level of property tax expense in the amount of \$98,856 as shown on Schedule TJC-33(a).

# Operating Adjustment #3 – Normalization of Miscellaneous Expense

- Q. Please explain RUCO's adjustment to normalize miscellaneous expense.
- A. RUCO's adjustment reduces miscellaneous expense by \$123,366 from \$1,259,948 to \$1,136,582 as shown on Schedule TJC-34. RUCO believes it is appropriate to take a three-year average of miscellaneous expense. An analysis that was performed determined that this expense has increased by 57 percent since 2003. A three-year average would smooth any circumstances that have caused this significant increase in miscellaneous expense. A similar adjustment was approved in Decision No. 68176.

# Operating Adjustment #4 – Rate Case Expense

- Q. Please explain RUCO's adjustment to rate case expense.
- A. The adjustment removes the remaining unamortized rate case expense from the prior rate case decision. RUCO has long held the position that rates are set on a

	Chapa	Testimony of Timothy J. Coley rral City Water Company, Inc. t No. W-02113-A-07-0551
1		particular level of allowed expenses. The unamortized rate case expense from
2		the last case should have no bearing whatsoever on the new rates established in
3		this proceeding.
4		
5		Staff addressed this same issue regarding prior decision's unamortized rate case
6		expense in the Sun City Water District Docket No. W-01303A-07-0209. Staff
7		witness, Mr. Alexander Igwe, in his Executive Summary Testimony stated the
8		following:
9 10 11 12 13		However, Staff would note its objection to the Company's suggestion that it could seek recovery of unamortized rate case expense should it fill [sic] for a rate increase prior to 2012. The Company's contention is inconsistent with sound rate making principles.
15	Q.	What adjustment does RUCO recommend to remove the amortized rate case
16		expense from the prior rate case that is inconsistent with sound rate making
17		principles?
18	A.	RUCO recommends reducing the Company's requested level of rate case
19	i	expense by \$51,538, which is related to the prior rate case as shown in Schedule
20		TJC-35. The unamortized portion of the Company's last rate case should have
21		no impact on the new rates established in this proceeding.
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- Q. Are you going to address the Company's request for additional rate case expense associated with the Company's appeal of Decision No. 68176?
- A. No. RUCO witness William A. Rigsby will sponsor that testimony regarding Chaparral's request to recover legal expenses associated with the Company's appeal of Decision No. 68176.

# Operating Adjustment #5 – Purchased Water

- Q. Please explain RUCO's adjustment to purchased water expense?
- A. This adjustment has two elements that make up RUCO's total adjustment. The Company purchases CAP water on an annual basis. RUCO's adjustment removes the capital cost charge related to the additional CAP allocation purchase that was disallowed for failing to meet the used and useful standard as discussed earlier in the OCRB and RCND section of my testimony. The second part of the adjustment is a result of the Company's estimated revenue annualization test-year adjustment.

The Company's test-year adjusted revenue annualization adjustment was based on post-test-year 2007-estimated loss of water sales from three golf courses.<sup>4</sup> Those customers switched to a lower-cost treated effluent source of water from the Fountain Hills Sanitary District ("FHSD"). Chaparral still serves these golf courses potable water but sales did decrease significantly by approximately 200 million gallons. When the Company filed its application in late 2007, the actual

<sup>&</sup>lt;sup>4</sup> The golf courses were 4 and 6-inch Irrigation classification customers.

actual water sales.

explained earlier.

sales?

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# Operating Adjustment #6 – Outside Services

- Q. Please explain RUCO's adjustment to outside services expense.
- A. RUCO's audit of outside service invoices determined that the Company eliminated an outside service person that provided water supply superintendent services for the Company on May 22 of the test year. The Company replaced these services with an employee. The charges in the test year for the outside service person are a nonrecurring expense on a going forward basis. All associated charges for those outside services should be removed from adjusted

amount of lost water sales was unknown. August through December were

estimates for those months. After RUCO obtained the actual water sales for

those months, it was determined that the Company had under-estimated its

water sales by 114 acre-feet. The adjustment was made to account for the

What adjustment does RUCO recommend to account for the actual lost water

adjustment is primarily driven by the disallowance of the additional 1,931 acre-

feet of CAP water capital cost because the second component of the adjustment

increases the expense by \$10,550 resulting from the Company's under

estimation of actual water sales in its revenue annualization adjustment

This

RUCO recommends reducing purchased water expense by \$30,001.

test-year outside services account. This information is provided in Company work paper titled "CCWC Employees – 06." The charge for the services was \$3,500 per week.

- Q. What adjustment does RUCO recommend to remove the outside services that are nonrecurring on a going forward basis?
- A. RUCO recommends reducing the outside service expense account by \$71,000 to remove the nonrecurring expense as shown on Schedule TJC-37.

## Operating Adjustment #7 - Water Revenues

- Q. Would you please explain RUCO's adjustment to water revenues?
- A. Yes. This adjustment is a result of RUCO using the actual gallons sold as opposed to the Company's use of estimated gallons sold in its revenue annualization adjustment. The three golf courses mentioned in RUCO's operating adjustment #5 purchased over 35 million more gallons than the Company estimated in its revenue annualization adjustment. This adjustment is necessary to account for the actual additional revenue that the Company under estimated.

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- 1 Q. What adjustment is necessary to account for the actual additional revenue from water sales that the Company under estimated in its revenue annualization adjustment?
  - A. It is necessary to increase the Company's test-year adjusted revenues by \$61,949 to account for the actual gallons sold as opposed to the Company's estimated gallons sold. This adjustment is shown in Schedule TJC-38, page 1 of 31.

## Operating Adjustment #8 – Repairs and Maintenance

- Q. Please explain RUCO's adjustment to the repairs and maintenance expense account.
- A. This adjustment was explained in detail in RUCO's OCRB adjustment #6. In brief, the adjustment capitalizes plant items that were previously expensed by the Company. The adjustment removes the expensed plant items from the repairs and maintenance account. The OCRB and RCND adjustment #6 capitalizes the same amount to plant in service account #339 Other Plant and Equipment.
- Q. What recommendation is RUCO making to more appropriately capitalize the plant items that were previously expensed by the Company?
- A. RUCO recommends reducing the repairs and maintenance expense account by \$43,217 as shown on Schedule TJC-39, and capitalize the same amount to plant account #339, which RUCO's OCRB and RCND adjustment #6 did earlier.

## Operating Adjustment #9 - Intentionally Left Blank

## Operating Adjustment #10 - Purchased Power

- Q. Please explain RUCO's adjustment to purchased power expense.
- A. This adjustment results from the Company's estimated revenue annualization adjustment that decreased purchased power expense by \$74,714 from loss of water sales to the three golf courses mentioned in RUCO operating adjustment #5. In that adjustment, the Company over estimated its lost water sales. Therefore, the Company's adjustment to account for the reduced pumping cost is also over estimated. This adjustment increases the purchased power expense to account for the cost of actual additional gallons to be pumped.

- Q. What adjustment does RUCO recommend to account for the additional gallons of water actually sold?
- A. The adjustment increases purchased power expense by \$12,149. This accounts for the actual additional 37 million gallons of water to be pumped.

# Operating Adjustment #11 – Amortization of the Additional CAP Allocation

- Q Would you please explain RUCO's adjustment to the amortization for the additional CAP allocation?
- A. Yes. The Company seeks recovery from ratepayers of the additional CAP allocation by amortizing it over 20 years. RUCO recommends disallowing any earnings and recovery on the additional CAP allocation because it does not meet

	Chapai	Testimony of Timothy J. Coley ral City Water Company, Inc. No. W-02113-A-07-0551
1		the used and useful standard as discussed in RUCO's OCRB adjustment #15.
2		Therefore, the amortization expense should also be removed from operating
3		expenses.
4		
5	Q.	What recommendation is RUCO making?
6	A.	RUCO recommends removal of the Company's amortization expense adjustment
7		for the additional CAP allocation and reducing the depreciation and amortization
8		expense by \$64,000.
9		
10	Opera	ating Adjustment #12 – Income Taxes
1	Q.	Please explain RUCO's adjustment to the Company's Income Tax Expense.
12	A.	This adjustment results from RUCO's recommended level of operating income.
13		
14	OTHE	R RATE BASE AND OPERATING INCOME ISSUES:
15	Q.	Are there other issues pertaining to rate base and operating income that RUCO
16		would like to address?
17	A.	Yes. RUCO asked a late data request that sought information from the Company
18		pertaining to hookup fees. We would like to reserve the opportunity to review the
19		data responses and address it appropriately in surrebuttal testimony.
20		
21	Q.	Are there any other issues other than that that RUCO would like to respond?
22	A.	Yes. It is my understanding that the Company has decided to include a low-
23		income program for Chaparral that takes current economic conditions into

account. RUCO suggests that the Company file a low-income program proposal in its rebuttal testimony for other intervenors to consider at that time.

#### **RATE DESIGN:**

- Q. Is RUCO recommending any change to the Company's proposed rate design?
- A. Not at this time other than using RUCO's recommended revenue increase to design rates.

- Q. What do you mean by stating "not at this time?"
- A. I mentioned earlier that RUCO sent a late data request to the Company. I doubt RUCO will receive a response before direct testimony is to be docketed in this case. If a response is received before testimony is to be docketed, RUCO does not believe adequate time would be available to address the issue(s) here in its direct testimony. That is why I would like to reserve the opportunity to review the data responses and address it appropriately in my surrebuttal testimony.

- Q. Did the Company propose a change to their rate design that is different than what was approved in the prior decision?
- A. It appears that the Company utilized the same rate design the Commission approved in the prior decision with the exception of the irrigation and construction classes.

- Q. What changes did the Company make for the irrigation and construction classes'rate design?
  - A. For the irrigation and construction classes, the commodity rate was set at the same level as the standpipe and fire sprinkler commodity charges. The Company stated, "under present rates, the irrigation and construction class had the lowest commodity charge in fact, lower than the first tier of the 3/4 inch metered residential customers. There is no good reason for the disparity and I have eliminated it."
  - Q. Does RUCO agree with the Company's decision to set commodity rates for irrigation and construction classes at the same rate as standpipe and fire sprinkler commodity charges?
  - A. Yes.

- 15 Q. What is the impact of RUCO's recommended rates on an average bill for a residential customer?
  - A. I will provide the impact of RUCO's recommended rates on an average bill for a 3/4 and 1-inch residential customer. Those two customer classes constitute the majority of Chaparral customers. The present monthly bill for a 3/4-inch residential customer using an average 8,450 gallons is \$32.38. RUCO's recommended monthly bill for a 3/4-inch residential customer using an average of 8,450 gallons is \$34.99, an increase of \$2.61 or 8.06 percent over the present rates.

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The present monthly bill for a 1-inch residential customer using an average 10,095 gallons is \$48.14. RUCO's recommended monthly bill for a 1-inch residential customer using an average of 10,095 gallons is \$51.75, an increase of \$3.61 or 7.5 percent over the present rates.

All customer classifications rates are shown on Schedule TJC-45.

- Q. Does that conclude your direct testimony?
- 9 A. Yes.

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		en en geleger (1944) News			
'.					

#### **APPENDIX 1**

### **Qualifications of Timothy J. Coley**

#### **WORK HISTORY**

July 2000 – Present: **RESIDENTIAL UTILITY CONSUMER OFFICE**, Phoenix, Arizona **Public Utilities Analyst V**. The Residential Utility Consumer Office (RUCO) is a consumer advocate group providing residential consumers a voice in utility regulation and backed by a professional staff with legal and financial expertise. Responsibilities include: audited, reviewed and analyzed public utility companies various filings; prepared written testimony, schedules, financial statements, and spreadsheet models and analyses. Testified and stand cross-examination before the Arizona Corporation Commission.

January 2000 - April 2000: **JACKSON HEWITT TAX SERVICE**, Phoenix, Arizona **Tax Preparer**. Interviewed clients, determined tax situation, and explained how the tax laws benefited them in their specific situation. Ensured that each customer received every deduction that they were entitled. Prepared individual and business income tax returns, which best utilized each specific situation that minimized their tax obligations.

May 1998 - November 1999: **BENEFITS CONSULTING**, Cypress, Texas **Consultant Assistant**. The consulting firm specialized in alleged medical claim charges brought against the government of Harris County in Houston, Texas. Assisted in the review, examination, and analysis of the attested charges. Determined if the purported medical claim charges were prudent, customary, and reasonable for the alleged sustained injuries. The firm analyzed cases for both the County's Risk Department and Attorneys Office.

January 1992 - April 1998: **PHOENIX SERVICES**, Villa Rica, Georgia **Owner**. Provided landscaping services primarily in a high growth gated community where the Property Owners' Association approved mandated ordinances to be strictly adhered and abided by. Coordinated and supervised all aspects of projects from inception to completion, from master planning to site design to installation.

May 1989 - October 1991: GEORGIA PUBLIC SERVICE COMMISSION. Atlanta. GA Senior Auditor. The Public Service Commission (PSC) was responsible for regulating many intrastate telecommunications, electric, and gas utility industries operating in Georgia. It was the PSC's job to ensure that consumers received adequate and reliable service at reasonable rates. It must also assure the utility companies and investors an opportunity to earn a fair rate of return on prudent investments. The Commission participated significantly in Georgia's economic health and growth. I was promoted to the PSC's Electric/Gas Division where I examined, verified, and analyzed various financial documents, accounting records, reports, ledgers, and statements. In addition, I was assigned to automate the PSC's Electric Division where I utilized a computer application process that I had developed earlier while with the (PSC) Telecommunication Division. I was later ascribed to work in conjunction with the Engineering Department and established a procedure to track and compare costs of operation and maintenance (O&M) expenses of nuclear electric generating plants. This effort determined a comparative price per kilowatt-hour produced that influenced the awareness for the company to control the O&M costs, which benefited the consumer through lower prices.

- Developed computer application system that streamlined audit procedures by 30 40%.
- Various other schedules were implemented to track, maintain, and control costs.

## **GEORGIA PUBLIC SERVICE COMMISSION (continued)**

November 1986 - April 1989: **Georgia Public Service Commission**, Atlanta, Georgia **Auditor**. Regulated telecommunications and also oversaw the deregulation process that was currently under way in that industry. Examined and analyzed accounting records to determine financial status of companies and prepared financial reports concerning audit findings. Reviewed data including payroll, time sheets, purchase vouchers, cash receipt ledgers, financial reports, and disbursements. Verified statewide telephone company transaction classifications and documentation.

- Developed computer application utilizing Lotus to completely automate and streamline the entire telecommunication audit process. The results saved 25% in field audit time and produced a product of professional appearance.
- Created, coordinated, and implemented "Operational Project Training" automated procedure-training program. Trained and supervised staff of five auditors.
- Computerized "Desk Audit Analysis" program that identified 11 independent telephone companies in the state of over-earning and resulted in \$4.1M annual savings to the Georgia ratepayers affected.

October 1985 - October 1986: **Georgia Public Service Commission**, Atlanta, Georgia **Junior Auditor**. Assisted in planning and performing telecommunication audit engagements. Examined financial records, internal management control, correspondence, bills, and records of services delivered in order to verify or recommend compliance with company specifications contained in contracts, agreements, regulations, and/or laws.

As a special project, I was assigned to analyze the results of a survey designed to
evaluate "Interest in Organizing a Multi-State Nuclear Management Review Group"
by the Director of Utilities. Wrote the draft and findings for the speech that was
presented to all participatory commissions.

#### PROFESSIONAL MEMBERSHIPS

- Elected Member of the National Honor Society for Public Affairs and Administration.
- Active Member of Delta Sigma Pi Professional Business Fraternity.

#### **SPECIAL TRAINING AND CERTIFICATES**

- The Graduate School of Business Administration Michigan State University; completed the Annual Regulatory Studies Program of the National Association of Regulatory Utility Commissioners.
- Completed Graduate Exit Paper on "Deregulation of the Electric Industry".
- Attended Eastern Utility Rate School in 2000 and 2005.

#### **EDUCATION**

- Currently enrolled at Arizona State University West in the Post Baccalaureate Graduate Certificate Program in Accountancy with two courses remaining.
- Master of Public Administration, State University of West Georgia, 1997, GPA 3.5.
- BS Business Management & Administration, Minor in Economics, Sorrel School of Business, Troy State University, 1985.
- AA Business Administration, Miles Community College, 1981.

## RESUME OF PUBLIC UTILITY RATE CASES & AUDITS PARTICIPATION

# Residential Utility Consumer Office For Years 2000 To Present

Arizona-American Water Company - Docket No. WS-01303A-05-0405

Arizona Public Service Co. - Docket No. E-01345A-03-0437

Tucson Electric Power Company - Docket No. E-01933A-04-0408

UniSource Merger – Docket No. E-04230A-03-0933

Arizona-American Water Company - Docket No. WS-01303A-02-0867

Arizona Water Company (Eastern Group) - Docket No. W01445A-02-0619

Litchfield Park Service Company – Docket Nos. W-01427A-01-0487 & SW-01428A-01-0487

Arizona Water Company (Northern Group) - Docket No. W-01445A-00-0962

Rio Verde Utilities, Inc. – Docket Nos. W-02156A-00-0321 & SW-02156A-00-0323

Arizona-American Water Company (Paradise Valley) –

Docket Nos. W-01303A-05-0405 &

W-01303A-05-0910

Arizona-American Water Company (Mohave District) –

Docket No. WS-01303A-06-0014

Arizona-American Water Company (Sun City & Sun Cit West Wastewater) – Docket No. WS-01303A-06-0491

Arizona-American Water Company - Docket No. W-01303A-07-0209

# <u>Georgia Public Service Commission For Years 1985 – 1991</u>

Atlanta Gas Light Company

Georgia Power Company

Atlanta Gas Light Company (Management Audit)

# Georgia Public Service Commission For Years 1985 – 1991 (continued)

Georgia Power Company

Trenton Telephone Company

Fairmount Telephone Company

Ellijay Telephone Company

GTE, Inc.

**ALL-TEL Telephone Company** 

Citizens Utilities Co.

Ball Ground Telephone Company

Lanett Telephone Company

Brantley Telephone Company

Blue Ridge Telephone Company

Waverly Hall Telephone Company

St. Marys Telephone Company

Darien Telephone Company

Statesboro Telephone Company

Statesboro Telephone Co-op

Wilkes Telephone Company



# RUCO EXHIBIT 1

Exhibit Schedule B-4 Witness: Bourassa

Chaparral City Water Company Trended Reconstruction Cost Plant Test Year Ended December 31, 2006

	(1)X(2)	Trended	Accumulated	<u>Depreciation</u>																										1 750 363	
	(2)	-	Accumulated A	Depreciation D																										834 457	6, 100
ea ea	Ξ	Ratio	RCN to Ac	Orig. Cost De																										2,0076	7.0910
Witness: Bourassa		S.	ž	RCN Cost O	63,815	298,698	378,993	67,362	49,250	145,480	11,028	78,119	6,469	76,529	228,653	,027,041	33,879	7,770	16,317	288,071	1,510	16,044	1,270	93,838	25,408	12,954	43,705	43,757	55,831	2 460 000	3, 100,902
Witr				Factor RC	6.4479	6.19	5.0738	3.9935	3.224	3.0195	2.7883	2.5265	2.3808	2.195						1.2737	1.2405	1.1836	1.1614	1.1337	1.133/	1.1316	1.0879	1.0248	1.0131	<u> </u>	•
				Fa	96	8	. 22	22	192	205	222	245	260	282	284	588	330	386	450	486	499	523	533	546	546	547	569	604	611	619	
				Index			•	•	•	•••	•	•	••	••	••	•	•		Ī	Ī											
				Base	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	618	
				1W155 E													_	_	_	_	_	_	_	_	_	_	_	_	_	_	
				Ĭ	31	311	1	5 6	31,	31	311	311	31,	31	31	• •	311	-	311		311	•	.,	•••	.,	••	•••	.,	311	3	
				Source	HW155	HW155	HW155	1 × 1 × 1	HW155	HW155	HW155	HW155	HW155	HW155	HW155	HW155	HW155	HW155	HW155	HW155											
21 200B	31, 2000			Original Cost	9 897	48 255	74 696	16.868	15 276	48 180	3 955	30.920	2.717	34 865	104 906	496.107	18.061	4.845	11.862	226,168	1,218	13,555	1,094	82,771	23,294	11,447	40,174	42,698	65,967	77,112	1,506,908
orion account	lest rear Ended December 31, 2000			Month	12	ī ¢	ī (	7 5	7 5	7 Ç	4 ¢	ž C	1 2	<u>.</u> 5	i 5	<u> </u>	1 5	1 5	; 2	; 2	12	90	12	12	12	90	12	90	12	12	
Helided Ivecolish down	st Year End			Month		5 5	5 6	5 8	5 8	5 5	5 5	5 5	5 5	5 5	5 5	5 5	5 6	5 5	5 5	2 6	. 20	2 2	20	20	20	10	07	10	07	20	
= ;	<u>.</u>			, N.	VIII. II.	1972	6781	1974	1975	1978	9/9/	1000	1001	1005	1900	1900	1000	1003	1906	1008	1990	2000	2002	2003	2003	2004	2004	2005	2002	2006	
				: :	NARUC Description	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	risectific number equipment	Electric Pumping Equipment	Electric Fullipling Equipment	Flectric Pumping Equipment	Flectric Pumping Fourinment	Flectric Pumping Equipment	Electric Pumping Equipment	Flectric Pumping Equipment	Flectric Pumping Equipment	Flectric Pumping Equipment	Electric Pumping Equipment	Electric Pumping Equipment	
				1	NARUC	311	311	311	311	311	311	311	311	311	311	311	311	27.7		311	311	311	311	- 1	311	341	311	311	311	311	311 Total

Chaparral City Water Company Trended Reconstruction Cost Plant Test Year Ended December 31, 2006

		(1)X(2)	Tre	_	tion Depreciation																										1 759 565	1,407
		(1) (2)	Ratio		Orig. Cost Depreciation																											771.17
	Exhibit Schedule B-4	Witness: Bourassa	Ra	RC	RCN Cost Or	63,815	298,698	378,993	67,362	49,250	145,480	11,028	78,119	6,469	76,529	228,653	1,027,041	33,879	7,770	16,317	288,071	1,510	16,044	1,270	93,838	0	12,954	43,705	43,757	66,831	77,112	3,134,494
	ΏЯ	Ä			Factor R(	6.4479	6.19	5.0738	m		•			7			N	-	_	_	_	_	•	•	•		_	_	_	1.0131		
					Index	96	100	122	•			222								•	-								_	•	9 619	
					Base	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	619	
					HW155	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	311	
	Company Cost Plant	ıber 31, 2006			Original Cost Source		48.255 HW155	_	16,868 HW155	15,276 HW155	48,180 HW155	3,955 HW155	30,920 HW155	2,717 HW155	34,865 HW155	104,906 HW155	496,107 HW155	18,061 HW155	4,845 HW155	11,862 HW155	226,168 HW155	_	_	_	82,771 HW155	PER CONTRACT	11,447 HW155	_	_	65,967 HW155	77,112 HW155	1,483,614
	Chaparral City Water Company Trended Reconstruction Cost Plant	ed Decembe			Month	12	5	12	12	12	12	12	12	2	12	12	12	12	12	12	12	12	90	12	12	12	90	12	90	12	12	
•	Chaparral City Water rended Reconstruction	Test Year Ended Decen			Month	5	5 5	2 5	5 5	2	01	01	0	2	0	01	5	01	01	5	20	20	10	20	70	70	6	70	6	20	20	
	0 =	Ţ.			Vin Yr	1972	1073	1974	1975	1978	1979	1980	1981	1982	1985	1986	1987	1989	1993	1996	1998	1999	2000	2002	2003	2003	2004	2004	2005	2002	2006	
					NABILO Description	Flootic Dumping Fortingent	Flooring Equipment	Electric Funding Equipment	Electric Pumping Equipment	Flectric Pumping Equipment	Flectric Pumping Equipment	Flectric Pumping Fouribment	Flectric Pumping Fourinment	Electric Pumping Equipment	Flectric Pumping Equipment	Electric Pumping Equipment	Flectric Pumping Equipment	Flectric Pumping Equipment	Electric Pumping Equipment	i Electric Pumping Equipment												
						144KUV	- 7	341			31.	311	3.7	1.5	3.5	21.	3.5	3.1	<u> </u>	311	311	311	311	311	311	311	311	311	311	311	311	311 Total



# **RUCO EXHIBIT 2**

# **RUCO EXHIBIT 2**

Chaparral City Water Company, Inc Docket No. W-02113A-04-0616 Test Year Ended December 31, 2003

Schedule RLM-11 Page 1 of 2

# EXPLANATION OF OPERATING INCOME ADJUSTMENT NO. 2 PROPERTY TAX COMPUTATION

LINE					
NO.	DESCRIPTION		(A)		(B)
	Calculation Of The Company's Full Cash Value:				
	Annual Operating Revenues:	•	0.000.704		
1	Year 2001 (Company Schedule E-2)	\$	6,269,724		
2	Year 2002 (Company Schedule E-2)		6,157,058		
3	Year 2003 (Company Schedule E-2)		6,221,082		
4	Total Three Year Operating Revenues (L1 + L2 + L3)	\$	18,647,864		
5	Average Annual Operating Revenues (L4 / 3)		6,215,955	•	40 40 400
,6	Two Times Three Year Average Operating Revenues (L5 X 2)		•	\$	12,431,909
	ADD: Ten Percent Of Construction Work In Progress ("CWIP"):				
7	Test Year CWIP	\$	3,968,300		
8	10% Of CWIP (L7 X 10%)			\$	396,830
	SUBTRACT: Transportation At Book Value:				
9	Original Cost Of Transportation Equipment (RLM-5, Pg 17, Col (E), L 21)	\$	448,606		
10	Acc. Dep. Of Transportation Equipment (RLM-5, Pg 17, Col (F), L 21)	\$	28,114		
11	Book Value Of Transportation Equipment (L9 - L10)			\$	420,492
12	COMPANY'S FULL CASH VALUE (L6 + L8 + L11)			\$	12,408,247
	Calculation Of The Company's Tax Liability:				
	MULTIPLY: Company Full Cash Value By Valuation Assessment Ratio And Then By Proper	y Tax	Rates:		
13	Assessment Ratio (ADOR Directive)		25%		
14	Assessed Value (L12 X L13)	\$	3,102,062		
	Property Tax Rates:				
15	2004 Composite Tax Rate (Line 24)		9.05%		
16	Secondary Tax Rate		0.00%		
17	Estimated Tax Rate Liability (L14 + L15)		9.05%		
18	COMPANY'S TAX LIABILITY - Based On Full Cash Value (L14 X L17)			\$	280,835
19	Test Year Adjusted Property Tax Expense Per Company's Filing (Schedule C-1)	\$	310,331		
20	Increase (Decrease) in Property Tax Expense (L18 - L19)	\$	(29,496)		
21	Adjustment To Test Year Property Tax Expense (See RLM-7 Col. (B), L21)			\$	(29,496)
	2004 Property Tax RateCalculation (Per RUCO Data Request 1.14)				
22	2004 Assessed Property Value \$ 3,098,772				
23	2004 Tax Assessment \$ 280,537				
24	Composite Tax Rate (Line 24 / Line 23) 9.05%				

### CHAPARRAL CITY WATER COMPANY, INC. DOCKET NO. W-02113A-07-0551 TABLE OF CONTENTS TO DIRECT TESTIMONY SCHEDULES TJC

### SCHEDULE # REVENUE REQUIREMENTS TJC - 1, page 1 GROSS REVENUE CONVERSION FACTOR TJC - 1, page 2 SUMMARY OF RATE BASE **TJC - 2** TJC - 3 RATE BASE - ORIGINAL COST ("OCRB") SUMMARY OF ORIGINAL COST RATE BASE ADJUSTMENTS TJC - 4, pages 1 thru 2 OCRB UTILITY PLANT IN SERVICE & ACCUMULATED DEPRECIATION **TJC - 5** RECOMPUTATION OF DIRECT PLANT & ACCUMULATED DEPRECIATION TJC - 6, pages 1 thru 3 OCRB ADJ. #3 - REMOVE WELLS 8 & 9 TJC - 7 OCRB ADJ. #5 - REMOVE SHEA WATER TREATMENT PLANT 1 TJC-8 OCRB ADJ. #6 - CAPITALIZE EXPENSED PLANT ITEMS TJC - 9 OCRB ADJ. #9 - RECOMPUTATION OF DIRECT PLANT & ACCUMULATED DEPRECIATION TJC - 6, page 3 OCRB ADJ. #10 - GENERAL OFFICE PLANT ALLOCATION TJC - 10, page 1 of 2 OCRB ADJ. #10 - GENERAL OFFICE ACCUMULATED DEPRECIATION ALLOCATION TJC - 10, page 2 of 2 OCRB ADJ. #11 - REMOVE POST TEST YEAR GENERAL OFFICE PLANT TJC - 11 OCRB ADJ. #14 - RECOMPUTATION OF CONTRIBUTIONS IN AID OF CONSTRUCTION TJC - 12 OCRB ADJ. #15 - REMOVE DEFERRED REGULATORY ASSET **TJC - 28** OCRB ADJ. #16 - WORKING CAPITAL TJC - 29, pages 1 thru 15 RECONSTRUCTION COST NEW LESS DEPRECIATION ("RCND") RATE BASE TJC - 13 SUMMARY OF RCND RATE BASE ADJUSTMENTS TJC - 14, pages 1 thru 2 RCND UTILITY PLANT IN SERVICE & ACCUMULATED DEPRECIATION **TJC - 15** RCND RATE BASE ADJ. #1 - UTILITY PLANT IN SERVICE - ROUNDING ADJUSTMENT **TJC-16** RCND RATE BASE ADJ. #2 - CORRECT ACCOUNT 304 INDEX FACTOR **TJC - 17** RCND RATE BASE ADJ. #3 - REMOVE WELLS 8 & 9 **TJC - 18** RCND RATE BASE ADJ. #4 - REMOVE DECISION NO. 68176 PLANT TRANSFERS TJC - 19 RCND RATE BASE ADJ. #5 - REMOVE SHEA WATER TREATMENT PLANT 1 TJC - 20 RCND RATE BASE ADJ. #6 - CAPITALIZE EXPENSED PLANT ITEMS TJC - 21 RCND RATE BASE ADJ. #7 - DIRECT PLANT RECONCILIATION ADJUSTMENT TJC - 22 RCND RATE BASE ADJ. #8 - DIRECT PLANT ACCUMULATED DEPRECIATION TJC - 23 RCND RATE BASE ADJ. #10 - GENERAL OFFICE PLANT ALLOCATION TJC - 24, page 1 of 2 RCND RATE BASE ADJ. #10 - GENERAL OFFICE ACCUMULATED DEPRECIATION ALLOCATION TJC - 24, page 2 of 2

RCND RATE BASE ADJ. #11 - REMOVE POST TEST YEAR GENERAL OFFICE PLANT

**TJC - 25** 

TJC - 26	RCND RATE BASE ADJ. #13 - RECALCULATE ADVANCES IN AID OF CONSTRUCTION ("AIAC")
TJC - 27	RCND RATE BASE ADJ. #14 - RECOMPUTATION OF CONTRIBUTIONS IN AID OF CONSTRUCTION
TJC - 28	RCND RATE BASE ADJ. #15 - REMOVE DEFERRED REGULATORY ASSET
TJC - 29	RCND RATE BASE ADJ. #16 - WORKING CAPITAL
TJC - 30	OPERATING INCOME - TEST YEAR AND RUCO PROPOSED
TJC - 31	SUMMARY OF OPERATING ADJUSTMENTS
TJC - 32	OPERATING ADJ. #1 - DEPRECIATION AND AMORTIZATION EXPENSE
TJC - 33	OPERATING ADJ. #2 - PROPERTY TAX EXPENSE
TJC - 34	OPERATING ADJ. #3 - NORMALIZE MISCELLANEOUS EXPENSE
TJC - 35	OPERATING ADJ. #4 - RATE CASE EXPENSE
TJC - 36	OPERATING ADJ. #5 - PURCHASED WATER EXPENSE
TJC - 37	OPERATING ADJ. #6 - OUTSIDE SERVICES EXPENSE
TJC - 38, pages 1 thru 31	OPERATING ADJ. #7 - REVENUE ANNUALIZATION
TJC - 39	OPERATING ADJ. #8 - REMOVE EXPENSED PLANT ITEMS AND CAPITALIZE
TJC - 40	OPERATING ADJ. #9 - INTENTIONALLY LEFT BLANK
TJC - 41	OPERATING ADJ. #10 - ANNUALIZE POWER EXPENSE
TJC - 42	OPERATING ADJ. #11 - REMOVE DEFERRED REGULATORY ASSET AMORTIZATION
TJC - 43	OPERATING ADJ. #12 - INCOME TAXES
TJC - 44	COST OF CAPITAL
TJC - 45	RATE DESIGN

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 REVENUE REQUIREMENTS

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-1 PAGE 1 OF 2 DIRECT TESTIMONY

### REVENUE REQUIREMENTS

LINE NO.	DESCRIPTION	(A) COMPANY <u>REQUESTED</u>	(B) RUCO <u>RECOMMENDED</u>
1	ADJUSTED FAIR VALUE RATE BASE (FVRB)	\$ 28,736,406	\$ 27,501,327
2	ADJUSTED OPERATING INCOME	797,271	1,101,299
3	CURRENT RATE OF RETURN (L2 / L1)	2.77%	4.00%
4	REQUIRED RATE OF RETURN ON FVRB	9.32%	6.38%
5	REQUIRED OPERATING INCOME (L4 * L1)	2,678,233	1,753,848
6	OPERATING INCOME DEFICIENCY (L5 - L2)	1,880,962	652,548
7	GROSS REVENUE CONVERSION FACTOR	1.6286	 1.6287
8	GROSS REVENUE INCREASE	\$ 3,063,335	\$ 1,062,786
9	CURRENT REVENUES T/Y ADJUSTED	7,446,700	7,508,649
10	PROPOSED ANNUAL REVENUE (L8 + L9)	10,510,035	8,571,434
11	PERCENTAGE AVERAGE INCREASE	41.14%	14.15%

### REFERENCES:

COLUMN (A): COMPANY SCHEDULE A-1

COLUMN (B): SCHEDULE TJC-1, PG. 2, TJC-2, TJC-3, TJC-30 AND TJC-43

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 GROSS REVENUE CONVERSION FACTOR

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-1 PAGE 2 OF 2 DIRECT TESTIMONY

LINE NO.	DESCRIPTION	AMOUNT	REFERENCE
1	REVENUE	1.0000	
2	UNCOLLECTIBLES	0.00000	COMPANY SCH. C-3
3	SUB-TOTAL	1.0000	LINE 1 - LINE 2
4	LESS: TAX RATE	38.60%	NOTE (a)
5	TOTAL	0.6140	LINE 3 - LINE 4
6	REVENUE CONVERSION FACTOR	1.62867	LINE 1/LINE 5
	NOTE (a): CALCULATION OF EFFECTIVE TAX RATE  OPERATING INCOME BEFORE TAXES LESS: ARIZONA STATE TAX TAXABLE INCOME FEDERAL TIMES: FEDERAL INCOME TAX RATE SUBTOTAL	100.00% 6.97% 93.03% 34.00% 31.63%	
	ADD STATE TAX RATE LINE 3 ABOVE EFFECTIVE TAX RATE	38.60% 100.00% 38.60%	

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 SUMMARY OF RATE BASE

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-2 DIRECT TESTIMONY

		_	RUCO		RUCO RCND		RUCO Fair Value
Line		C	Priginal Cost Rate base		Rate base		e Base (50/50)
<u>No.</u> 1			Nate pase		Nate base	1100	o Buse (ource)
2	Gross Utility Plant in Service	\$	49,589,334	\$	76,931,792	\$	63,260,563
3	Less: Accumulated Depreciation		(13,711,057)		(21,768,381)		(17,739,719)
4						_	
5	Net Utility Plant in Service	\$	35,878,277	\$	55,163,411	\$	45,520,844
6							
7	Less:						
8	Advances in Aid of				(10 1=0 =0 1)		(0.005.000)
9	Construction		(6,557,243)		(10,172,761)		(8,365,002)
10	Contributions in Aid of						
11	Construction - Net of amortization		(6,120,652)		(9,443,715)		(7,782,184)
12	Customer Meter Deposits		(819,845)		(819,845)		(819,845)
13	Deferred Income Taxes & Credits		(925,896)		(925,896)		(925,896)
14	Investment tax Credits		-		<del>-</del>		<b>-</b>
15	Shared Gain on Well		(646,000)		(646,000)		(646,000)
16							
17	<u>Plus:</u>						
18	Unamortized Debt Issuance						
19	Costs		424,010		424,010		424,010
20	Working Capital		95,400		95,400		95,400
21	Deferred Regulatory Assets		-		•		-
22							
23							
24							
25							
26	Total Rate Base	\$	21,328,051	_\$	33,674,604	\$	27,501,327
27							
28							
29					_		
30	SUPPORTING SCHEDULES:						CHEDULES:
31	Schedules TJC-4, pages 1 and 2				S	chedule <sup>-</sup>	TJC-1
32	Schedules TJC-5						
33	Schedules TJC-6, pages 1, 2, and 3						
34	Schedules TJC-14, pages 1 and 2						
35	Schedule TJC-15						

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE - ORIGINAL COST

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-3 DIRECT TESTIMONY

LINE NO.	DESCRIPTION	(A) COMPANY AS <u>FILED</u>	<u>ADJ</u>	(B) RUCO <u>USTMENTS</u>	<u> 4</u>	(C) RUCO AS ADJUSTED
1	PLANT IN SERVICE	\$ 51,771,885	\$	(2,182,551)	\$	49,589,334
2	ACCUMULATED DEPRECIATION	(15,877,022)		2,165,965		(13,711,057)
3	NET PLANT IN SERVICE	\$ 35,894,863	\$	(16,586)	\$	35,878,277
4	CONSTRUCTION WORK IN PROGRESS (CWIP)					
5	TOTAL NET PLANT	\$ 35,894,863	\$	(16,586)	. \$	35,878,277
6	Less: ADVANCES IN AID OF CONSTRUCTION (AIAC)	(6,557,243)		-		(6,557,243)
7	CONTRIBUTIONS IN AID OF CONSTRUCTION (CIAC) - NET	(6,119,129)		(1,523)		(6,120,652)
8	CUSTOMER METER DEPOSITS	(819,845)		-		(819,845)
9	DEFERRED INCOME TAXES	(925,896)		-		(925,896)
10	INVESTMENT TAX CREDITS	-		-		-
11	SHARED GAIN ON WELL	(646,000)		-		(646,000)
12	Plus: UNAMORTIZED DEBT ISSUANCE COSTS	424,010		-		424,010
13	WORKING CAPITAL	207,006		(111,606)		95,400
14	DEFERRED REGULATORY ASSETS	1,280,000		(1,280,000)		-
15	TOTAL RATE BASE	\$ 22,737,766	\$	(1,409,715)	\$	21,328,051

### **REFERENCES:**

COLUMN (A): COMPANY SCHEDULE B-1

COLUMN (B): SCHEDULE TJC-4, PAGES 1 and 2

COLUMN (C): COLUMN (A) + COLUMN (B)

# CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 SUMMARY OF ORIGINAL COST RATE BASE ADJUSTMENTS

2 ACCIMAL ATEN DEDBECIATION	LINE NOTEGO SECTION ON SECTION OF

- Less:
  6 ADVANCES IN AID OF CONSTRUCTION (AIAC)
- 7 CONTRIBUTIONS IN AID OF CONSTRUCTION (CIAC) NET
  - 8 CUSTOMER METER DEPOSITS
- 9 DEFERRED INCOME TAXES
  - 10 INVESTMENT TAX CREDITS
- 11 SHARED GAIN ON WELL
- 12 UNAMORTIZED DEBT ISSUANCE COSTS
  - 13 WORKING CAPITAL
- 14 DEFERRED REGULATORY ASSETS 15 TOTAL RATE BASE

- ADJUSTIMENT #:

  1 Intentionally Left Blank
  2. Intentionally Left Blank
  3. Remove Wells 8 & 9 Out of Sevice
  4. Intentionally Left Blank
  5. Remove Shea Water Treatment Plant 1 Taken Out of Service
  6. Remove Expensed Plant Items and Capitalize
  7. Intentionally Left Blank
  8. Intentionally Left Blank

# DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-4 DIRECT TESTIMONY PAGE 1 of 2

9	ADJ#8			, <del>s</del>		' ₩									,	
Ĥ	ADJ #7	· •		· •		· •										\$
(9)	ADJ #6	43,217	0	\$ 43,217		\$ 43,217							•			\$ 43,217
(F)	ADJ #5	\$(2,010,923) \$	2,010,923	0		0							•			0 8
(E)	ADJ#4	67		<b>₩</b>		· ·			•	1						-
( <u>0</u> )	ADJ #3	\$ (103,468)	103,468	, ,		,										\$
()	ADJ #2			· •		· ·			ì	ı						\$
(8)	ADJ#1			, 69		, <del>67</del>										\$
(A)	PROPOSED	\$51,771,885	(15,877,022)	\$35,894,863	•	\$35,894,863	(6,557,243)	(6,119,129)	(819,845)	(925,896)	,	(646,000)	424,010	207,006	1,280,000	\$22,737,766

### REFERENCE.

SCHEDULE TJC-7

SCHEDULE TJC-8 SCHEDULE TJC-9

# CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 SUMMARY OF ORIGINAL COST RATE BASE ADJUSTMENTS

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-4 DIRECT TESTIMONY PAGE 2 of 2

		(7)	S	_	(r)	(M)	Ź		Ô.	( <del>a</del> )	ĝ	_	<u>.</u>	(R)
LINE NO. DESCRIPTION		ADJ #9	ADJ #10	#10	ADJ #11	ADJ #12	ADJ #13	집	ADJ #14	ADJ #15	ADJ #16	#16	ADJUSTED	STED
1 PLANT IN SERVICE			6) \$	(95,944)	\$ (15,434)	,	€9	<b>⇔</b>	,	•	<b>9</b>	•	\$ 49,	49,589,334
2 ACCUMULATED DEPRECIATION		76	\$	51,498	,								(13,	(13,711,057)
		\$ 76	\$	(44,446)	\$ (15,434)	, \$	<b>↔</b>	<b>\$</b>	,	, ↔			\$ 35,	35,878,277
4 CONSTRUCTION WORK IN PROGRESS (CWIP)	VIP)											j		•
5 TOTAL NET PLANT		\$ 16	& 4)	(44,446)	\$ (15,434)	, 69	<del>\$</del>	€9	,	€>	<del>69</del>	•	\$ 32	35,878,277
Less: 6 ADVANCES IN AID OF CONSTRUCTION (AIAC)	4C)												9)	(6,557,243)
7 CONTRIBUTIONS IN AID OF CONSTRUCTION (CIAC) - NET	ON (CIAC) - NET								(1,523)	ı		•	9	(6,120,652)
8 CUSTOMER METER DEPOSITS		t			1									(819,845)
9 DEFERRED INCOME TAXES		•			•									(925,896)
10 INVESTMENT TAX CREDITS														,
11 SHARED GAIN ON WELL													- -	(646,000)
Plus: 12 UNAMORTIZED DEBT ISSUANCE COSTS						•								424,010
13 WORKING CAPITAL											(11	(111,606)		95,400
14 DEFERRED REGULATORY ASSETS										(1,280,000)	~			•
15 TOTAL RATE BASE		\$ 76	\$	(44,446)	\$ (15,434)	⇔	S	φ.  -	(1,523)	\$(1,280,000)	<del>с</del>	(111,606)	\$ 21	,328,051
ADJUSTMENT #:  9. To Adjust OCRB Direct Plant Accumulated Depreciation 10. Correct 4-Factor General Office Plant & Accumulated Depreciation 11. Remove Post Test Year GO Plant in Account 303 & 340 12. Intentionally Left Blank	l Depreciation cumulated Depreciatio unt 303 & 340	n Allocation Factor	ctor		REFERENCE: SCHEDULE TJC-6 SCHEDULE TJC-1 SCHEDULE TJC-1	REFERENCE: SCHEDULE TJC-6 SCHEDULE TJC-10, PAGES 1 and 2 SCHEDULE TJC-11	1 and 2							
<ul> <li>15. Interitorianiy Left Dianin</li> <li>14. To correct CIAC amortization rate authorized in Decision No. 68176 per Bourassa Rebuttal Schedule C-2, page 2.</li> <li>15. To Remove Deferred Regulatory Asset - Additional CAP Allocation</li> <li>16. Working Capital</li> </ul>	ed in Decision No. 681. dditional CAP Allocatio	76 per Bourass n	œ		SCHEDULE TJC-12 SCHEDULE TJC-28 SCHEDULE TJC-29	SCHEDULE TJC-12 SCHEDULE TJC-28 SCHEDULE TJC-29, PAGES 1 thru 15	1 thru 15							

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RE-COMPUTATION OF TOTAL UTILITY PLANT IN SERVICE (UPIS) AND ACCUMULATED DEPRECIATION FROM DECISION NO. 68176

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-5 DIRECT TESTIMONY

### Total Chaparral City Water UPIS:

Line No.	<u>Description</u>	Amount
1	Chaparral City Water Direct Plant Per Company	\$51,020,714
2	Chaparral City Water Direct Plant Per RUCO	\$1,020,714 \$ 0
3	RUCO's Direct Plant Adjustment	<u> </u>
4	Chaparral City Water General Office Plant Allocation Per Company	\$ 751,171
5	Chaparral City Water General Office Plant Allocation Per RUCO	639,794 \$ (111,377)
6	RUCO's General Office Plant Allocation Adjustment	<u> </u>
		<b>054 774 00</b> 5
7	Total Chaparral City Water Gross UPIS Per Company	\$51,771,885 51,660,508
8	Total Chaparral City Water Gross UPIS Per RUCO	\$ (111,377)
9	Total RUCO Gross UPIS Adjustment	<u> </u>
Total	Chaparral City Water Accumulated Depreciation:	
10	Chaparral City Water Direct Plant Accumulated Depreciation Per Company	\$15,473,834
11	Chaparral City Water Direct Plant Accumulated Depreciation Per RUCO	<u>15,473,758</u> (76)
12	RUCO's Direct Plant Accumulated Depreciation Adjustment	(10)
13	Chaparral City Water General Office Allocation of Accumulated Depreciation Per Company	403,188 351,690
14	Chaparral City Water General Office Allocation of Accumulated Depreciation Per RUCO	(51,498)
15	RUCO's General Office Allocation of Accumulated Depreciation Adjustment	(31,430)
		45 077 000
16	Total Chaparral City Water Accumulated Depreciation Per Company	15,877,022 15,825,448
17	Total Chaparral City Water Accumulated Depreciation Per RUCO Total RUCO Accumulated Depreciation Adjustment	\$ (51,574)
18	Total ROCO Accumulated Depredation Adjustment	<u> </u>

CHAPARRAL CITY WATER COMPANY. INC. TEST YEAR ENDED DECEMBER 31, 2008 RATE BASE ADJUSTMENT #2 - DIRECT PLANT & ACCUM. DEPRE.

December 31, 2004

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-6 PAGE 1 OF 3 DIRECT TESTIMONY

12/31/2004 EXPENSE 12/31/2004 12/31/2004 27/1,857 20,498 289,981 774,428 6,548 164 6,302 163,202 169,863
20,488 164 8,302
20,498 164 8,302
33%
Supply Mains 2.50% 2.00% -

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJUSTMENT #2 - DIRECT PLANT & ACCUM. DEPRE.

YEAR 2005

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-6 PAGE 2 OF 3 DIRECT TESTIMONY

(9)	NET PLANT VALUE 12/31/2005	•	. 120	1 130 040	6 130	6,10	150 R73	2000	•	•		712,053	5,701,207	6,233,305	9,717,444	6,114,324	1,859,291	656,800	•	1,582,157	218,574	581,111	•	118,213	(52)	' "	42,132	61,364	32,147	•	\$35,207,916
(F)	ENDING ACCUM. DEPREC. 12/31/2005	•	•	. 00 110	514,003	804	172 103	1771	•	•		694,449	2,045,874	1,815,958	6,814,830	824,189	767,493	215,077	•	28,529	28,695	(46,369)	•	27,601	22	• [	(3,027)	22,384	1,916	•	\$ 13,724,228
Œ	DEPREC'N EXPENSE	•	•	, 600	55,023	40	, 60 a	166'0	•	•	• :	68,213	207,988	170,950	380,366	180,602	269'66	17,572	•	28,529	8,392	33,422	•	3,731	•	•	1,711	3,664	1,490	•	\$ 1,258,505
(D)	PLANT VALUE 12/31/2005	,	1 1	271,857	768,564,1	0,548		332,005	•	•	•	1,406,502	7,747,081	8,049,263	16,532,274	6,938,513	2,626,785	871,877		1,610,687	247,269	534,742	•	145,814	•	•	39,105	83,748	34,063	•	\$48,932,145
()	2005 PLANT ADJUSTMT		•	,	•	,	i	į.	,		•	•	•	•	,	٠	•	•	•	,	,	•	•	•	•	•	•	•	•	•	\$
(8)	2005 PLANT RETIRM'TS	,	1	•	•	,	,	1	•	•	•	(21,889)	•	(3,000)		•	,	•		•	(4 006)	(23,389)	•	•	•	•	•	•	•	•	\$ (52,284)
(A)	2005 PLANT ADDITINS		Ī	• (	468,546	•	•		•	•		106,361	130,344	2,031,545	191,647	536,187	215,171	263,983	•	1,610,687	24 735	120,595	•	52,874	•	•	•	٠	•	•	\$ 5,752,677
BEGINNING	PLANT BALANCES ON JAN. 1, 2005		•	271,857	985,407	6,548	, ,	332,065	•	•	•	1,322,030	7,616,738	6.020.718	16.340.626	6.402.326	2,411,613	607,893		0	226 540	437,535		92,940	•	•	39,105	83,748	34,063	•	43,231,752
	ACCOUNT NAME	Oronnization Cost	Cigalization Cost Franchise Cost and Other Intangible Plant	Land and Land Rights	Siructures and Improvements	Collecting and Impounding Res.	Lake River and Other Intakes	Wells and Springs	Infiltration Galleries and Tunnels	Supply Mains	Power Generation Equipment	Electric Pumoina Eaujoment	Water Treatment Fourinment	Distribution Desposite & Standnipp	Transmission and Distribution Mains	Harshingsion and Distribution Mains	Motors	Hydraple	Typicates Designation Designation	DACKION PLEVEINOT DEVICES	Office Print also Missenations Equipment	Unice ruminitie and rixines Transportation Fouriement	Stores Equipment	Tools and Work Equipment	Laboratory Equipment	Power Operated Equipment	Communications Equipment	Miscellaneous Equipment	Other Tangible Plant	Plant Held for Future Use	Total Gross Water Plant in Service & Accumulated Depreciation
	ACCT.	5 5	302	303	304	305	306	307	308	308	310	31	320	330	200	200	200	335	3 6	330	800	340	342	343	345	345	346	347	348		
	EN CE	į -	- 2	က	4	S	9	7	80	6	10	÷	. 4	ī 5	2 \$	± +	<u>0</u> 4	2 5	<u> </u>	2 9	<u> </u>	2 2		1 8	2 7	22	26	27	78	29	3 E

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJUSTMENT #2 - DIRECT PLANT & ACCUM. DEPRE.

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-6 PAGE 3 OF 3 DIRECT TESTIMONY

				YEAR 2006				-		<b>;</b>
			BEGINNING	<b>(</b> Y)	(B)	(0)	(D) TOTA	(E)	(F) ENDING	(O)
			BALANCES	2006	2006	2006	PLANT	1000	ACCUM.	NET PLANT
NO.	ACCT.	ACCOUNT NAME	ON JAN. 1, 2006	ADDITINS	PLAN I RETIRM'TS	ADJUSTMT	VALUE 12/31/2006	EXPENSE	12/31/2006	12/31/2006
-	301	Organization Cost	ı	,			•	•	•	•
7	302	Franchise Cost and Other Intangible Plant	•	•	•	J	•	1	•	•
က	303	Land and Land Rights	271,857	•		•	271,857	•	• !	271,857
4	304	Structures and Improvements	1,453,952	70,236	(5,540)	•	1,518,648	49,494	357,958	1,160,691
2	305	Collecting and Impounding Res.	6,548	•	i	•	6,548	164	573	5,975
9	306	Lake River and Other Intakes	Ì	•	•	•	• !	' !	, ,	
7	307	Wells and Springs	332,065	•	•		332,065	11,058	183,250	148,815
æρ	308	Infiltration Galleries and Tunnels	•	r	•	,		•	•	•
6	309	Supply Mains	•		•	•	•	•	•	•
10	310	Power Generation Equipment	•	•	•		•		•	•
Ξ	311	Electric Pumping Equipment	1,406,502	77,112	•	•	1,483,614	180,632	875,081	608,533
12	320	Water Treatment Equipment	7,747,081	10,733	•	•	7,757,814	258,157	2,304,030	5,453,784
13	330	Distribution Reservoirs & Standpipe	8,049,263	121,156	•	•	8,170,419	180,038	1,995,997	6,174,423
4	331	Transmission and Distribution Mains	16,532,274	918,360	•	•	17,450,634	339,829	7,154,659	10,295,975
15	333	Services	6,938,513	453,417	(2,000)	•	7,389,929	238,569	1,060,758	6,329,172
16	334	Meters	2,626,785	95,332	•	•	2,722,116	222,782	990,275	1,731,841
17	335	Hydrants	871,877	299,756	•	•	1,171,632	20,435	235,512	936,121
18	336	Backflow Prevention Devices	•	•	•	•		•	•	•
19	339	Other Plant and Miscellaneous Equipment	1,610,687	•	•	•	1,610,687	107,433	135,962	1,474,725
2	340	Office Furniture and Fixtures	247,269	23,090	•		270,359	17,263	45,958	224,401
21	341	Transportation Equipment	534,742	573	•	1	535,315	107,006	969'09	474,679
22	342	Stores Equipment		•	•	Ū	•	• !	' ;	
23	343	Tools and Work Equipment	145,814	3,551	•	•	149,365	7,379	34,981	114,384
54	344	Laboratory Equipment	•	•	•	•	•	•	52	(07)
22	345	Power Operated Equipment	•	•	•	•	• ;	• ;	•	
56	346	Communications Equipment	39,105	•	•	•	39,105	3,910	883	38,222
27	347	Miscellaneous Equipment	83,748	22,794	•	•	106,542	9,514	31,898	74,644
88	348	Other Tangible Plant	34,063	•	•	•	34,063	3,406	5,322	28,741
53		Plant Held for Future Use	•	•	•	•	•	•	•	
3.38		RUCO Total Gross Water Plant in Service & Accumulated Depreciation	48,932,145	\$ 2,096,109	\$ (7,540)	\$	\$51,020,714	\$ 1,757,069	\$ 15,473,758	\$ 35,546,957
33 33		Company Gross Water Plant in Service & Accumulated Depreciation					51,020,714		15,473,834	
8									•	
35		RUCO Adjustment					(0)	_	\$ (76)	

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-7 DIRECT TESTIMONY

Line			
<u>No.</u>			
1	OCRB Direct Plant - Remove Wells 8 & 9 - Out of Service		
2			
3	Company OCRB Direct Plant - Remove Wells 8 & 9 from Account 307	\$	103,468
4	RUCO OCRB Direct Plant - Remove Wells 8 & 9 from Account 307		_
5	RUCO Adjustment		(103,468)
6			
7			
8	Increase (Decrease) to OCRB Direct Plant	\$	(103,468)
9			
10			
11	Company OCRB Direct Plant Accumulated Depreciation - A/C 307	\$	54,932
12	RUCO OCRB Direct Plant Accumulated Depreciation - A/C 307		(48,536)
13	RUCO Adjustment		(103,468)
14			
15		_	
16	Increase (Decrease) to OCRB Accumulated Depreciation	\$	(103,468)
17			
18			
19	Net Adjustment	\$	
20			
21			
22			
23			
24	SUPPORTING SCHEDULE		
25	rcn_plant_Remove Well 8_9.xls		

### DOCKET NO. W-02113A-07-0551 **SCHEDULE TJC-8 DIRECT TESTIMONY**

Line		
<u>No.</u> 1	OCRB Direct Plant - Remove Shea Water Treatment Plant 1 - Out of	Service
1 2 3		ф 7 7C2 F00
	Company OCRB Direct Plant - Account 320	\$ 7,763,500 5,752,577
4	RUCO OCRB Direct Plant - Account 320	(2,010,923)
5	RUCO Adjustment	(2,010,923)
6		
7	(D) to OODD Direct Blood	¢ (2.010.023)
8	Increase (Decrease) to OCRB Direct Plant	\$ (2,010,923)
9		
10	A/C 200	e 2.000.207
11	Company OCRB Direct Plant Accumulated Depreciation - A/C 320	\$ 2,099,307
12	RUCO OCRB Direct Plant Accumulated Depreciation - A/C 320	88,384
13	RUCO Adjustment	(2,010,923)
14		
15	(D) In OODD Assumption Depreciation	¢ (2.010.023)
16	Increase (Decrease) to OCRB Accumulated Depreciation	\$ (2,010,923)
17		
18		\$ 0
19	Net Adjustment	\$ 0
20		
21		
22		
23	OURDONTING COURTS II F	•
24	SUPPORTING SCHEDULE	
25	rcn_plant_Remove Shea Water Treatment Plant 1.xls	
26	ocrb_plant_Remove Shea Water Treatment Plant 1.xls	

### **DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-9 DIRECT TESTIMONY**

Line <u>No.</u> 1	OCRB Direct Plant - Remove Expensed Items in Account 339 and Co	apitalize	
2			
2 3	Company OCRB Direct Plant - Account 339	\$	1,814,021
4	RUCO OCRB Direct Plant - Account 339		1,857,238
5	RUCO Adjustment		43,217
6 .			
7			
8	Increase (Decrease) to OCRB Direct Plant - Account 339	\$	43,217
9	, , , , , , , , , , , , , , , , , , ,		
10			
11	Company OCRB Direct Plant Accumulated Depreciation - A/C 339	\$	277,127
12	RUCO OCRB Direct Plant Accumulated Depreciation - A/C 339		277,127
13	RUCO Adjustment		0
14	•		
15			
16	Increase (Decrease) to OCRB Accumulated Depreciation	\$	0
17			
18			
19	Net Adjustment	\$	43,217
20			<del>*</del>
21			
22			
23			
24	SUPPORTING SCHEDULE		
25	rcn_plant_Remove Expensed Items & Capitalize.xls		

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJUSTMENT #10 - GENERAL OFFICE ALLOCATED PLANT ORIGINAL COST

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-10 PAGE 1 of 2 DIRECT TESTIMONY

1 :			Per		4 Factor
Line	Conorol (	Office Plant Allocation Plant in Service	Company	4 Factor	Allocated
<u>No.</u>	General C	Office Plant Allocation - Plant-in-Service	Orig. Cost	Allocation %	Orig. Cost
_	004	Ourseinstian Cont	16,452	2.80%	461
1	301	Organization Cost Franchise Cost and Other Intangible Plant	1,089,237	2.80%	30,499
2	302	the contract of the contract o	-,000,20	2.80%	-
3	303	Land and Land Rights	5,802,813	2.80%	162,479
4	304	Structures and Improvements	0,002,010	2.80%	-
5	305	Collecting and Impounding Res.	_	2.80%	-
6	306	Lake River and Other Intakes	_	2.80%	_
7	307	Wells and Springs	_	2.80%	-
8	308	Infiltration Galleries and Tunnels	_	2.80%	_
9	309	Supply Mains	_	2.80%	
10	310	Power Generation Equipment	(916)	2.80%	(26)
11	311	Electric Pumping Equipment	(910)	2.80%	(20)
12	320	Water Treatment Equipment	-	2.80%	-
13	330	Distribution Reservoirs & Standpipe	-	2.80%	-
14	331	Transmission and Distribution Mains	. <b>-</b>	2.80%	-
15	333	Services	-	2.80%	-
16	334	Meters	-	2.80%	-
17	335	Hydrants	-	2.80%	
18	336	Backflow Prevention Devices	047 200	2.80%	22 727
19	339	Other Plant and Miscellaneous Equipment	847,382		23,727
20	340	Office Furniture and Fixtures	14,268,765	2.80%	399,525
21	341	Transportation Equipment	552,719	2.80%	15,476
22	342	Stores Equipment	-	2.80%	-
23	343	Tools and Work Equipment	405,643	2.80%	11,358
24	344	Laboratory Equipment	4,061	2.80%	114
25	345	Power Operated Equipment	249,261	2.80%	6,979
26	346	Communications Equipment	165,561	2.80%	4,636
27	347	Miscellaneous Equipment	-	2.80%	-
28	348	Other Tangible Plant		2.80%	
29					<b>A</b> 055.007
30		Company Requested Level of Total General Office Plant	\$ 23,400,978		\$ 655,227
31					
32		Less:			
33		RUCO OCRB Adjustment #11 - Remove Post Test Year Plant	551,208		
34					
35		RUCO Recommended Level of Total General Office Plant	\$ 22,849,770		
36		4 Factor Allocation Factor	2.80%		
37					
38		RUCO Recommended Level of Allocated General Office Plant - See TJC-5	\$ 639,794	•	
39					
40	Compan	y Increase (Decrease) to General Office Plant-in-Service Allocation			\$ 751,171
41	RUCO I	ncrease (Decrease) to General Office Plant-in-Service Allocation			\$ 655,227
42		djustment			\$ (95,944)
. —		•			

December 31, 2006

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJUSTMENT #10 - ACCUMULATED DEPRECIATION ORIGINAL COST

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-10 PAGE 2 of 2 DIRECT TESTIMONY

Line	Conoro	Office Plant Allocation - Accumulated Depreciation	RUCO Accumulated	4 Factor	Allocated Accumulated
NO.	General	Office Flant Anocation - Accumulated Depresiation	<u>Depreciation</u>	Allocation %	<b>Depreciation</b>
1	301	Organization Cost	3,046	2.80%	85
2	302	Franchise Cost and Other Intangible Plant	211,596	2.80%	5,925
3	303	Land and Land Rights	-	2.80%	-
4	304	Structures and Improvements	2,354,430	2.80%	65,924
5	305	Collecting and Impounding Res.	-	2.80%	· -
6	306	Lake River and Other Intakes	-	2.80%	-
7	307	Wells and Springs	-	2.80%	-
8	308	Infiltration Galleries and Tunnels	-	2.80%	-
9	309	Supply Mains	-	2.80%	-
10	310	Power Generation Equipment	-	2.80%	-
11	311	Electric Pumping Equipment	•	2.80%	-
12	320	Water Treatment Equipment	-	2.80%	-
13	330	Distribution Reservoirs & Standpipe	•	2.80%	-
14	331	Transmission and Distribution Mains	-	2.80%	-
15	333	Services	-	2.80%	-
16	334	Meters	-	2.80%	•
17	335	Hydrants	-	2.80%	-
18	336	Backflow Prevention Devices	•	2.80%	-
19	339	Other Plant and Miscellaneous Equipment	162,569	2.80%	4,552
20	340	Office Furniture and Fixtures	8,664,647	2.80%	242,610
21	341	Transportation Equipment	552,718	2.80%	15,476
22	342	Stores Equipment	-	2.80%	-
23	343	Tools and Work Equipment	192,488	2.80%	5,390
24	344	Laboratory Equipment	4,062	2.80%	114
25	345	Power Operated Equipment	249,257	2.80%	6,979
26	346	Communications Equipment	165,561	2.80%	4,636
27	347	Miscellaneous Equipment	-	2.80%	-
28	348	Other Tangible Plant		2.80%	
29		•	\$ 12,560,374		\$ 351,690
30					
31	Compa	my Increase (Decrease) to General Office Accumulate	d Depreciation		\$ 403,188
32	RUCO	Increase (Decrease) to General Office Accumulated [	Depreciation		\$ 351,690
33		Adjustment to General Office Accumulated Depreciati			\$ (51,498)

rcn\_go\_plant\_Remove PTY Plant Adj.xls

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-11 DIRECT TESTIMONY

Line		
No.		
1	OCRB General Office Plant - Remove Post Test Year Plant	
2		
3	Company OCRB 2007 Post Test Year Plant - Account 303	\$ 159,087
4	Company OCRB 2007 Post Test Year Plant - Account 340	392,121
5		
6	Total Company Post Test Year - General Office Plant	551,208
7		
8	Chaparral General Office Plant Allocator	2.80%
9		<b>A</b> (45.454)
10	Increase (Decrease) to OCRB General Office Plant	<u>\$ (15,434)</u>
11		
12		<b>.</b>
13	Company OCRB GO Plant Accumulated Depreciation - A/C	\$ 12,560,374
14	RUCO OCRB Direct Plant Accumulated Depreciation	12,560,374
15	RUCO Adjustment	-
16		
17	Chaparral General Office Plant Allocator	2.80%
18		
19		•
20	Increase (Decrease) to Accumulated Depreciation	\$ -
21		
22		<del></del>
23	Net Adjustment	\$ (15,434)
24		
25		
	SUPPORTING SCHEDULE	
	the contract Decreases DTV/Dlack Astrologicals	

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-12 DIRECT TESTIMONY

,,			
Computation of CIAC Balances			
Balance at 12/31/2003 per Decision		\$	273,476
Additions 2004			272,024
Balance at 12/31/2004			545,500
Additions 2005			405,152
Balance at 12/31/2005			950,652
Additions 2006			5,337,445
Balance at 12/31/2006		<u>\$</u>	6,288,097
Computation of Accumulated Amortization	on CIAC Balances (Half-year Convention)		
Balance at 12/31/2003 per Decision		\$	15,334
2004 Amortization at composite rate	2.500%		10,237
Balance at 12/31/2004			25,571
2005 Amortization at composite rate	2.500% (9 months)		14,026
2005 Amortization at composite rate	3.3588% (3 months)		6,282
Balance at 12/31/2005			45,879
2006 Amortization at composite rate	3.3588%		121,568
Balance at 12/31/2006		\$	167,447
A.A. Balance per Computation		\$	167,447
Balance at End of Test Year			99,136
Adjustment to A.A. CIAC			68,311
•		•	
Company Adjustment		\$	69,834
RUCO Adjustment			68,311
•			
Increase (Decrease) to Contributions-in-	aid, Net	\$	1,523
	Balance at 12/31/2003 per Decision Additions 2004 Balance at 12/31/2004 Additions 2005 Balance at 12/31/2005 Additions 2006 Balance at 12/31/2006  Computation of Accumulated Amortization Balance at 12/31/2003 per Decision 2004 Amortization at composite rate Balance at 12/31/2004 2005 Amortization at composite rate 2005 Amortization at composite rate Balance at 12/31/2005 2006 Amortization at composite rate Balance at 12/31/2005 A.A. Balance per Computation Balance at End of Test Year Adjustment to A.A. CIAC  Company Adjustment RUCO Adjustment	Balance at 12/31/2003 per Decision Additions 2004 Balance at 12/31/2004 Additions 2005 Balance at 12/31/2005 Additions 2006 Balance at 12/31/2006  Computation of Accumulated Amortization CIAC Balances (Half-year Convention)  Balance at 12/31/2003 per Decision 2004 Amortization at composite rate 2.500% Balance at 12/31/2004 2005 Amortization at composite rate 2.500% (9 months) 2005 Amortization at composite rate 3.3588% (3 months) Balance at 12/31/2005 2006 Amortization at composite rate 3.3588% Balance at 12/31/2006  A.A. Balance per Computation Balance at End of Test Year Adjustment to A.A. CIAC	Balance at 12/31/2003 per Decision Additions 2004 Balance at 12/31/2004 Additions 2005 Balance at 12/31/2005 Additions 2006 Balance at 12/31/2006  Computation of Accumulated Amortization CIAC Balances (Half-year Convention)  Balance at 12/31/2003 per Decision 2004 Amortization at composite rate 2.500% Balance at 12/31/2004 2005 Amortization at composite rate 3.3588% (3 months) Balance at 12/31/2005 2006 Amortization at composite rate 3.3588% (3 months) Balance at 12/31/2006  A.A. Balance per Computation Balance at End of Test Year Adjustment to A.A. CIAC  Company Adjustment RUCO Adjustment  \$  \$  \$  Company Adjustment  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$  \$

Reference: Line 17 and 19 utilizes amortization rate authorized in Decision No. 68176 per Bourassa Rebuttal Schedule C-2, page 2.

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE - RCND

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-13 DIRECT TESTIMONY

LINE NO.	DESCRIPTION	(A) COMPANY AS <u>FILED</u>	<u>ADJ</u>	(B) RUCO IUSTMENTS	Ŀ	(C) RUCO AS <u>ADJUSTED</u>
1	PLANT IN SERVICE	\$80,783,568	\$	(3,851,776)	\$	76,931,792
2	ACCUMULATED DEPRECIATION	(25,894,686)		4,126,305		(21,768,381)
3	NET PLANT IN SERVICE	\$54,888,882	\$	274,529	\$	55,163,411
4	CONSTRUCTION WORK IN PROGRESS (CWIP)			-		_
5	TOTAL NET PLANT	\$ 54,888,882	\$	274,529	\$	55,163,411
6	Less: ADVANCES IN AID OF CONSTRUCTION (AIAC)	(10,231,760)		58,999		(10,172,761)
7	CONTRIBUTIONS IN AID OF CONSTRUCTION (CIAC) - NET	(9,441,352)		(2,363)		(9,443,715)
8	CUSTOMER METER DEPOSITS	(819,845)		-		(819,845)
9	DEFERRED INCOME TAXES	(925,896)		-		(925,896)
10	INVESTMENT TAX CREDITS	-		-		-
11	SHARED GAIN ON WELL	(646,000)		-		(646,000)
12	Plus: UNAMORTIZED DEBT ISSUANCE COSTS	424,010		-		424,010
13	WORKING CAPITAL	207,006		(111,606)		95,400
14	DEFERRED REGULATORY ASSETS	1,280,000		(1,280,000)		-
15	TOTAL RATE BASE	\$34,735,045	\$	(1,060,441)	\$	33,674,604

### REFERENCES:

COLUMN (A): COMPANY SCHEDULE B-4 and B-4-A COLUMN (B): SCHEDULE TJC-14, PAGES 1 and 2 COLUMN (C): COLUMN (A) + COLUMN (B)

# CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 SUMMARY OF RCND RATE BASE ADJUSTMENTS

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-14 PAGE 1 of 2 DIRECT TESTIMONY

	劉		370,826	370,826		370,826										370,826
€	ADJ #8		37	37		37										3,
				<b>↔</b>		<del>€9</del>										\$
Œ	7#1	35		35		35										35
÷	ADJ #7	€9		€9		<del>69</del>										69
			희													1 11
<u>©</u>	ADJ #6	43,217		43,217		43,217										43,217
	-	*		\$		69										<b>⇔</b>
(F)	ADJ #5	\$(3,262,891)	3,262,891	0		0							•			0
=	<del>Q</del>	\$(3,26	3,26	€>		. 69										es.
	41		(13,320)	093)	i	093)			,	,						(50,093)
(E)	ADJ#4	(36,773)	(13,	(50,093)		(50,093)										1 1
		\$ 	  -	\$ (0)		\$ (0)										<b>\$</b>
(D	ADJ #3	35,284	435,284	9		٤										
	A	<b>&amp;</b>	4	<del>⇔</del>		69										6-5
	21	(17,807) \$ (435,284)	4,411	(966)		(13,396)			,	,						(13,396)
0	ADJ #2	\$ (17	4	\$ (13,396)		\$ (13										1 1
			(1)		1											S
						2										10,1
(B)	₩ #1	(118)		(119)		(119)										(119)
(B)	ADJ #1	\$ (11)		\$ (119		\$ (119										\$ (118
		<del>\$</del>		₩		↔	r60)	352)	345)	(96)	•	(000	010	900	000	65
		<del>\$</del>		₩	1	↔	0,231,760)	9,441,352)	(819,845)	(925,896)	ı	(646,000)	424,010	207,006	1,280,000	65
	PROPOSED ADJ#1		(25,894,686)				(10,231,760)	(9,441,352)	(819,845)	(925,896)		(646,000)	424,010	207,006	1,280,000	
		<del>\$</del>		₩		↔	(10,231,760)		(819,845)	(925,896)		(646,000)	424,010	207,006	1,280,000	65
		<del>\$</del>		₩		↔	(10,231,760)		(819,845)	(955,896)	•	(646,000)	424,010	207,006	1,280,000	65
		<del>\$</del>		₩		↔			(819,845)	(925,896)	ı	(646,000)	424,010	207,006	1,280,000	65
	PROPOSED	<del>\$</del>		₩		↔			(819,845)	(925,896)	•	(646,000)		207,006	1,280,000	65
	PROPOSED	<del>\$</del>	(25,894,686)	₩		↔			(819,845)	(925,896)	•	(646,000)		207,006		65
	PROPOSED	<del>\$</del>	(25,894,686)	₩		↔						(646,000)		207,006		65
		\$80,783,568	(25,894,686)	\$54,888,882 \$		↔					'XEDITS .					\$34,735,045
	PROPOSED	\$80,783,568	(25,894,686)	\$54,888,882 \$		\$54,888,882 \$					TAX CREDITS					\$34,735,045
	PROPOSED	\$80,783,568	(25,894,686)	\$54,888,882 \$		\$54,888,882 \$					MENT TAX CREDITS					\$34,735,045
	PROPOSED	\$80,783,568	(25,894,686)	\$54,888,882 \$		\$54,888,882 \$					IVESTMENT TAX CREDITS					\$34,735,045
(A)	PROPOSED	<del>\$</del>		₩	4 CONSTRUCTION WORK IN PROGRESS (CWIP)	↔	Less: 6 ADVANCES IN AID OF CONSTRUCTION (AIAC) (10,231,760)	7 CONTRIBUTIONS IN AID OF CONSTRUCTION (CIAC) - NET (9,441,352)	8 CUSTOMER METER DEPOSITS (819,845)	9 DEFERRED INCOME TAXES (925,896)	10 INVESTMENT TAX CREDITS	11 SHARED GAIN ON WELL (646,000)	Plus: 12 UNAMORTIZED DEBT ISSUANCE COSTS 424,010	13 WORKING CAPITAL 207,006	14 DEFERRED REGULATORY ASSETS 1,280,000	65

REFERENCE: SCHEDIJI F T.IO-16	SCHEDULE TJC-17	SCHEDULE TJC-18	SCHEDULE TJC-19	SCHEDULE TJC-20	SCHEDULE TJC-21	SCHEDULE TJC-22	SCHEDULE TJC-23
ADJUSTMENT #. Adjustment #1: RCN Earter Rejunding Adjustment	Adjustment #2: Correct Account 304 Index Factors on 3 Line Items	Adjustment #3. Remove Wells 8 & 9 from Plant-in-Service and Accumulated Depreciation	Adjustment #4: Remove RCN Double Count of Plant Transfers from ACC Decision No. 68176	Adjustment #5: Remove Shea Water Treatment Plant - Out of Service	Adjustment #6: Remove Expensed Plant Items and Capitalize	Adjustment #7: Adjustment to Reconcile to RUCO's RCN Trended Direct Plant of \$76,081,819	Adjustment #8: RCN Trended Direct Plant Accumulated Depreciation

# CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 SUMMARY OF RCND RATE BASE ADJUSTMENTS

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-14 PAGE 2 of 2 DIRECT TESTIMONY

	3	Ś	(-)	(M)	Ñ,	(O)	<u>(</u>	(Ö)	(R)
LINE DESCRIPTION	ADJ #9	ADJ #10	ADJ #11	ADJ #12	ADJ #13	ADJ #14	ADJ #15	ADJ #16	ADJUSTED
1 PLANT IN SERVICE		\$ (126,720)	\$ (15,434)	· \$	, \$	•	, \$	∽	\$ 76,931,792
2 ACCUMULATED DEPRECIATION		67,617	(1,404)						(21,768,381)
3 NET PLANT IN SERVICE	₩	. \$ (59,103)	\$ (16,837)	, \$	, \$	,	, sa	· &	\$ 55,163,411
4 CONSTRUCTION WORK IN PROGRESS (CWIP)									•
5 TOTAL NET PLANT	₩	- \$ (59,103)	\$ (16,837)	, \$	, <del>ss</del>		· •	€9	\$ 55,163,411
Less: 6 ADVANCES IN AID OF CONSTRUCTION (AIAC)					58,999				(10,172,761)
7 CONTRIBUTIONS IN AID OF CONSTRUCTION (CIAC) - NET						(2,363)			(9,443,715)
8 CUSTOMER METER DEPOSITS		ı	,						(819,845)
9 DEFERRED INCOME TAXES			1						(925,896)
10 INVESTMENT TAX CREDITS									
11 SHARED GAIN ON WELL									(646,000)
Plus: 12 UNAMORTIZED DEBT ISSUANCE COSTS				•	•		•	•	424,010
13 WORKING CAPITAL								(111,606)	95,400
14 DEFERRED REGULATORY ASSETS							(1,280,000)		•
15 TOTAL RATE BASE	es.	\$ (59,103)	\$ (16,837)	-	\$ 58,999	\$ (2,363)	\$(1,280,000)	\$ (111,606)	\$ 33,674,604

## REFERENCE

SCHEDULE TJC-24, PAGES 1 and 2 SCHEDULE TJC-25 SCHEDULE TJC-26 ADJUSTMENT #:
Adjustment #9: Intentionally Left Blank
Adjustment #10: Correct 4-Factor General Office Plant & Accumulated Depreciation Allocation Factor
Adjustment #11: Remove Post Test Year GO Plant in Account 303 & 340
Adjustment #12: Intentionally Left Blank
Adjustment #13: AIAC RCN Factor Adjustment
Adjustment #13: AIAC RCN Factor Adjustment
Adjustment #14: To correct CIAC amortization rate authorized in Decision No. 68176 per Bourassa

Rebuttal Schedule C-2, page 2. Additional CAP Allocation Adjustment #15: To Remove Deferred Regulatory Asset - Additional CAP Allocation

SCHEDULE TJC-27 SCHEDULE TJC-28

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #1 - TOTAL RCND UTILITY PLANT IN SERVICE (UPIS)
AND ACCUMULATED DEPRECIATION

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-15 DIRECT TESTIMONY

### Total Chaparral City Water RCND UPIS:

Line No.	<u>Description</u>	<u>Amount</u>
1 2 3	Chaparral City Water Direct Plant Per Company Chaparral City Water Direct Plant Per RUCO RUCO's Direct Plant Adjustment	\$ 79,791,440 76,081,819 \$ (3,709,621)
4 5 6	Chaparral City Water General Office Plant Allocation Per Company Chaparral City Water General Office Plant Allocation Per RUCO RUCO's General Office Plant Allocation Adjustment	\$ 992,128 849,978 \$ (142,150)
7 8 9	Total Chaparral City Water Gross RCN UPIS Per Company Total Chaparral City Water Gross UPIS Per RUCO Total RUCO Gross UPIS Adjustment	\$ 80,783,568 76,931,796 \$ (3,851,772)
Total 10 11 12	Chaparral City Water RCND Accumulated Depreciation:  Chaparral City Water Direct Plant Accumulated Depreciation Per Company Chaparral City Water Direct Plant Accumulated Depreciation Per RUCO RUCO's Direct Plant Accumulated Depreciation Adjustment	\$ 25,365,293 21,305,201 (4,060,092)
13 14 15	Chaparral City Water General Office Allocation of Accumulated Depreciation Per Company Chaparral City Water General Office Allocation of Accumulated Depreciation Per RUCO RUCO's General Office Allocation of Accumulated Depreciation Adjustment	529,393 463,180 (66,213)
16 17 18	Total Chaparral City Water Accumulated Depreciation Per Company Total Chaparral City Water Accumulated Depreciation Per RUCO Total RUCO Accumulated Depreciation Adjustment	25,894,686 21,768,381 \$ (4,126,305)
19	RUCO's Chaparral City Water Plant Adjustment - Net of Accumulated Depreciation	\$ 274,533

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-16 DIRECT TESTIMONY

Line		
<u>No.</u>		
1	RCN Direct Plant - Rounding Adjustment	
2		<b>A </b>
3	Company RCN Trended Direct Plant	\$ 79,791,440
4	RUCO RCN Trended Direct Plant	79,791,322
5	RUCO Adjustment	(118)
6		
7		
8	Increase (Decrease) to RCN Direct Plant	\$ (118)
9		
10		
11	Company RCN Trended Direct Plant Accumulated Depreciation	\$ 24,502,143
12	RUCO RCN Trended Direct Plant Accumulated Depreciation	24,502,143
13	RUCO Adjustment	1
14	The second secon	
15		
16	Increase (Decrease) to Accumulated Depreciation	\$ 1
	increase (Decrease) to Accumulated Depresident	
17		
18	AA . A . P	¢ (110)
19	Net Adjustment	\$ (119)
20		
21		
22		
23		
24	SUPPORTING SCHEDULE	
25	rcn_plant_correct_RCN Factor Rounding.xls	

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-17 DIRECT TESTIMONY

Line		
<u>No.</u>		
1	RCN Direct Plant - Correct Account 304 Index Factor	
2		
3	Company RCN Trended Direct Plant - Account 304	\$ 1,965,394
4	RUCO RCN Trended Direct Plant - Account 304	1,947,587
5	RUCO Adjustment	(17,807)
6		
7		
8	Increase (Decrease) to RCN Direct Plant	\$ (17,807)
9		
10		
11	Company RCN Trended Direct Plant Accumulated Depreciation - A/C 304	\$ 486,810
12	RUCO RCN Trended Direct Plant Accumulated Depreciation - A/C 304	482,399_
13	RUCO Adjustment	(4,411)
14		
15		
16	Increase (Decrease) to Accumulated Depreciation	\$ (4,411)
17		
18		
19	Net Adjustment	\$ (13,396)
20	•	
21		
22		
23		
24	SUPPORTING SCHEDULE	
25	rcn_plant_correct_Acct 304_Index.xls	

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-18 DIRECT TESTIMONY

Line <u>No.</u> 1	RCN Direct Plant - Remove Wells 8 & 9 - Out of Service		
2 3 4	Company RCN Trended Direct Plant - Wells 8 & 9 from Account 307 RUCO RCN Trended Direct Plant - Wells 8 & 9 from Account 307	\$	435,284
5 6	RUCO Adjustment		(435,284)
7 8 9	Increase (Decrease) to RCN Direct Plant	\$	(435,284)
10 11 12	Company RCN Trended Direct Plant Accumulated Depreciation - A/C 307 RUCO RCN Trended Direct Plant Accumulated Depreciation - A/C 307	\$	150,254 (285,030)
13 14 15	RUCO Adjustment	-	(435,284)
16 17 18	Increase (Decrease) to Accumulated Depreciation	\$	(435,284)
19 20	Net Adjustment	\$	(0)
21 22 23			
24 25	SUPPORTING SCHEDULE rcn_plant_Remove Well 8_9.xls		

### Chaparral City Water Company Test Year Ended December 31, 2006

**DOCKET NO. W-02113A-SCHEDULE TJC-19 DIRECT TESTIMONY** 

RCND Rate Base Proforma Adjustments
Adjustment 4

Line <u>No.</u> 1	RCN Direct Plant - Remove Decision 68176 Plant Transfers Adjustr	ment_
2 3 4 5 6 7	Company RCN Trended Direct Plant - Account 311 Company RCN Trended Direct Plant - Account 320 Company RCN Trended Direct Plant - Account 334 Company RCN Trended Total Account 311, 320, & 334 Balances	\$ 3,160,902 9,969,130 3,981,833 17,111,865
8 9 10 11 12	RUCO RCN Trended Direct Plant - Account 311 RUCO RCN Trended Direct Plant - Account 320 RUCO RCN Trended Direct Plant - Account 334 RUCO RCN Trended Total Account 311, 320, & 334 Balances	3,134,494 9,962,912 3,977,686 17,075,092
13 14	RUCO Total RCN Trended Plant Adjustment	(36,773)
15 16 17 18 19	Increase (Decrease) to RCN Direct Plant	\$ (36,773)
20 21 22 23 24 25	Company RCN Trended Accum. Depre Account 311 Company RCN Trended Accum. Depre Account 320 Company RCN Trended Accum. Depre Account 334 Company RCN Trended Total A/D 311, 320, & 334 Balances	\$ 1,750,363 2,695,725 1,507,882 5,953,970
26 27 28 29 30	Company RCN Trended Direct Plant - Account 311 Company RCN Trended Direct Plant - Account 320 Company RCN Trended Direct Plant - Account 334 Company RCN Trended Total Account 311, 320, & 334 Balances	1,762,992 2,696,018 1,508,279 5,967,290
31 32	RUCO Total RCN Trended Accum. Depre. Adjustment	13,320
33 34 35 36 37	Increase (Decrease) to RCN Accumulated Depreciation	\$ 13,320
38	Net Adjustment	\$ (50,093)

### DOCKET NO. W-02113A-07-0551 **SCHEDULE TJC-20 DIRECT TESTIMONY**

Line		
<u>No.</u>		
1	RCND Direct Plant - Remove Shea Water Treatment Plant 1 - Out of Service	
2		
3	Company RCN Direct Plant - Account 320	\$ 9,969,130
4	RUCO RCN Direct Plant - Account 320	6,706,239
5	RUCO Adjustment	(3,262,891)
6		
7		
8	Increase (Decrease) to RCN Direct Plant	\$ (3,262,891)
9		
10		
11	Company RCN Direct Plant Accumulated Depreciation - A/C 320	\$ 2,695,725
12	RUCO RCN Direct Plant Accumulated Depreciation - A/C 320	(567,166)
13	RUCO Adjustment	(3,262,891)
14		
15		
16	Increase (Decrease) to Accumulated Depreciation	\$ (3,262,891)
17		
18		
19	Net Adjustment	\$ 0
20		
21		
22		
23		
24	SUPPORTING SCHEDULE	
25	rcn_plant_Remove Shea Water Treatment Plant 1.xls	

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-21 DIRECT TESTIMONY

Line			
<u>No.</u>			
1	RCND Direct Plant - Remove Expenses in Account 339 and Capital	<u>ize</u>	
2			
3	Company RCN Direct Plant - Account 339	\$	1,814,021
4	RUCO RCN Direct Plant - Account 339		1,857,238
5	RUCO Adjustment		43,217
6			·
7			
8	Increase (Decrease) to RCN Direct Plant	\$	43,217
9			
10			
11	Company RCN Direct Plant Accumulated Depreciation - A/C 339	\$	277,127
12	RUCO RCN Direct Plant Accumulated Depreciation - A/C 339		277,127
13	RUCO Adjustment		0
14			
15			
16	Increase (Decrease) to Accumulated Depreciation	<u>\$</u>	0
17		•	
18			
19	Net Adjustment	\$	43,217
20		•	_
21			
22			
23			
24	SUPPORTING SCHEDULE		
25	rcn_plant_Remove Expensed Items & Capitalize.xls		

Adjustment 7

### DOCKET NO. W-02113A-07-0551 **SCHEDULE TJC-22 DIRECT TESTIMONY**

Line		
<u>No.</u> 1	RCN Direct Plant - Reconciliation Adjustment to RUCO Recomputed RCN Direct Plant Balance	
2		A
3	Company RCN Trended Direct Plant	\$79,791,440
4	Less RUCO RCN Direct Plant Adjustments:	
5 6	Adjustment #1: RCN Factor Rounding Adjustment	(118)
7	Adjustment #2: Correct Account 304 Index Factors on 3 Line Items	(17,807)
8	Adjustment #3: Remove Wells 8 & 9 from Plant-in-Service and Accumulated Depreciation	(435,284)
9	Adjustment #4: Remove Double Count of Plant Transfers from ACC Decision No. 68176	(36,773)
10	Adjustment #5: Remove Shea Water Treatment Plant 1 - Out of Service	(3,262,891)
11	Adjustment #6: Capitalize Expensed Plant Items from Account #339	43,217
12		\$76.081.783
13	Total RUCO RCN Direct Plant Balance	\$70,081,703
14 15	RUCO's Recomputed RCN Direct Plant - Net Adjustments	76,081,819
16	Rounding Adjustment to Reconcile to RUCO's RCN Trended Direct Plant of \$76,081,819	\$ 35
17	Nounding Adjustificities Noodinate to Noodin	
18	Increase (Decrease) to RCN Direct Plant	\$ 35
19	\\\	
20		

### SUPPORTING SCHEDULE

> SUPPORTING SCHEDULE
> rcn\_plant\_correct\_RCN Factor Rounding.xls
> rcn\_plant\_correct\_Acct 304\_Index.xls
> rcn\_plant\_Remove Well 8\_9.xls
> rcn\_plant\_Remove Decision 68176 Adj.xls
> rcn\_plant\_Remove Shea Water Treatment Plant 1.xls
> rcn\_plant\_Remove Expensed Items & Capitalize.xls
> rcn\_plant\_yls rcn\_plant.xls

DOCKET NO. W-02113A-07-0551 **SCHEDULE TJC-23 DIRECT TESTIMONY** 

Line			
<u>No.</u>			
1	RCN Direct Plant Accumulated Depreciation Adjustment		
2		_	
3	Company RCN Direct Plant - Accumulated Depreciation	\$	(25,365,293)
4			
5	Less RUCO RCN Direct Plant Accumulated Depreciation Adjustments:		
6	Adjustment #1: RCN Factor Rounding Adjustment		(1)
7	Adjustment #2: Correct Account 304 Index Factors on 3 Line Items		4,411
8	Adjustment #3: Remove Wells 8 & 9 from Plant-in-Service and Accumulated Depreciation		435,284
9	Adjustment #4: Remove Double Count of Plant Transfers from ACC Decision No. 68176		(13,320)
10	Adjustment #5: Remove Shea Water Treatment Plant 1 - Out of Service		3,262,891
11			
12	Total RUCO RCN Direct Plant Accumulated Depreciation Balance - Net of Adjustments	\$	(21,676,028)
13			
14	RUCO's Recomputed RCN Direct Plant Accumulated Depreciation - Net Adjustments		(21,305,201)
15	Adjustment to Reconcile to RUCO's RCN Direct Plant A/D of \$21,305,201		(370,826)
16			
17	Increase (Decrease) to RCN Direct Plant - Accumulated Depreciation		(370,826)
18	,		
19			

20

SUPPORTING SCHEDULE
rcn\_plant\_correct\_RCN Factor Rounding.xls
rcn\_plant\_correct\_Acct 304\_Index.xls
rcn\_plant\_Remove Well 8\_9.xls
rcn\_plant\_Remove Decision 68176 Adj.xls
rcn\_plant\_Remove Shea Water Treatment Plant 1.xls
rcn\_plant.xls

**DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-24** PAGE 1 of 2 **DIRECT TESTIMONY** 

Line <u>No.</u>	•				RUCO
1	General O	ffice Plant Allocation - Plant-in-service	Company		4 Factor
2			Trended	4 Factor	Allocated
3	<b>NARUC</b>	NARUC Description	RCN Value	Allocation %	Trended RCN
4	301	Organization Cost	16,452	2.80%	461
5	302	Franchise Cost and Other Intangible Plant	1,089,237	2.80%	30,499
6	303	Land and Land Rights	-	2.80%	-
7	304	Structures and Improvements	9,379,730	2.80%	262,632
8	305	Collecting and Impounding Res.	-	2.80%	-
9	306	Lake River and Other Intakes	-	2.80%	-
10	307	Wells and Springs	-	2.80%	-
11	308	Infiltration Galleries and Tunnels	-	2.80%	-
12	309	Supply Mains	•	2.80%	-
13	310	Power Generation Equipment	-	2.80%	-
14	311	Electric Pumping Equipment	(1,860)	2.80%	(52)
15	320	Water Treatment Equipment	•	2.80%	-
16	330	Distribution Reservoirs & Standpipe	-	2.80%	-
17	331	Transmission and Distribution Mains	-	2.80%	-
18	333	Services	-	2.80%	•
19	334	Meters	-	2.80%	-
20	335	Hydrants	-	2.80%	-
21	336	Backflow Prevention Devices	-	2.80%	-
22	339	Other Plant and Miscellaneous Equipment	1,055,403	2.80%	29,551
23	340	Office Furniture and Fixtures	17,188,237	2.80%	481,271
24	341	Transportation Equipment	606,575	2.80%	16,984
25	342	Stores Equipment	-	2.80%	-
26	343	Tools and Work Equipment	663,298	2.80%	18,572
27	344	Laboratory Equipment	15,358	2.80%	430
28	345	Power Operated Equipment	634,172	2.80%	17,757
29	346	Communications Equipment	260,818	2.80%	7,303
30	347	Miscellaneous Equipment	-	2.80%	-
31	348	Other Tangible Plant	-	2.80%	-
32					
33			\$ 30,907,420		\$ 865,408
34					
35					
36	Company	Computed General Office Plant			\$ 992,128
37		omputed General Office Plant			865,408
38		•			•
39	Increase (	(Decrease) to Plant -in-service			(126,720)

SUPPORTING SCHEDULE rcn\_plant\_correct\_RCN Factor Rounding.xls

Line

**DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-24** PAGE 2 of 2 **DIRECT TESTIMONY** 

<u>No.</u>					
1	General O	ffice Plant Allocation - Accumulated Deprecia			
2			Company		4 Factor
3			Trended		Allocated
4			RCN Value	4 Factor	Trended RCN
5	<u>NARUC</u>	NARUC Description	Accum. Depr.	Allocation %	Accum. Depr.
6	301	Organization Cost	3,046	2.80%	85
7	302	Franchise Cost and Other Intangible Plant	211,596	2.80%	5,925
8	303	Land and Land Rights	-	2.80%	
9	304	Structures and Improvements	3,805,726	2.80%	106,560
10	305	Collecting and Impounding Res.	-	2.80%	-
11	306	Lake River and Other Intakes	-	2.80%	-
12	307	Wells and Springs	-	2.80%	-
13	308	Infiltration Galleries and Tunnels	-	2.80%	-
14	309	Supply Mains		2.80%	-
15	310	Power Generation Equipment	-	2.80%	-
16	311	Electric Pumping Equipment	-	2.80%	-
17	320	Water Treatment Equipment	-	2.80%	-
18	330	Distribution Reservoirs & Standpipe	-	2.80%	-
19	331	Transmission and Distribution Mains	-	2.80%	-
20	333	Services	-	2.80%	-
21	334	Meters	-	2.80%	-
22	335	Hydrants	-	2.80%	-
23	336	Backflow Prevention Devices	-	2.80%	-
24	339	Other Plant and Miscellaneous Equipment	202,477	2.80%	5,669
25	340	Office Furniture and Fixtures	10,437,484	2.80%	292,250
26	341	Transportation Equipment	606,574	2.80%	16,984
27	342	Stores Equipment	-	2.80%	-
28	343	Tools and Work Equipment	314,752	2.80%	8,813
29	344	Laboratory Equipment	15,362	2.80%	430
30	345	Power Operated Equipment	634,162	2.80%	17,757
31	346	Communications Equipment	260,818	2.80%	7,303
32	347	Miscellaneous Equipment	-	2.80%	_
33	348	Other Tangible Plant	-	2.80%	-
34					
35			\$ 16,491,997		\$ 461,776
36					
37	Company	Computed General Office Accumulated Depr	eciation		\$ 529,393
38		omputed General Office Accumulated Depreci-			461,776
39	NOCO CC	omputed deficial office Accumulated Depreci-	auon		101,770
39 40	Increses	(Decrease) to Accumulated Depreciation			\$ (67,617)
40	ilici ease i	Deci ease) to Accumulated Depreciation			<del>- (5.,617</del>

rcn\_go\_plant\_Remove PTY Plant Adj.xls

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-25 DIRECT TESTIMONY

Line			
<u>No.</u>			
- 1	RCN General Office Plant - Remove Post Test Year Plant		
2			
3	Company RCN Trended 2007 Post Test Year Plant - Account 303	\$	159,087
4	Company RCN Trended 2007 Post Test Year Plant - Account 340		392,121
5			
6	Total Company Post Test Year - General Office Plant		551,208
7			
8	4-Factor Allocator		2.80%
9			
10	Increase (Decrease) to RCN General Office Plant	\$	(15,434)
11			
12			
13	Company RCN Trended GO Plant Accumulated Depreciation		6,491,997
14	RUCO RCN Trended Direct Plant Accumulated Depreciation		6,542,128
15	RUCO Adjustment		50,131
16			
17	Chaparral General Office Plant Allocator		2.80%
18			
19			
20	Increase (Decrease) to Accumulated Depreciation	_\$_	1,404
21			· · ·
22			
23	Net Adjustment	\$	(16,837)
24			
25			
	SUPPORTING SCHEDULE		
	and the Democra DTV Direct Adjusts		

### **DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-26 DIRECT TESTIMONY**

Line			
<u>No.</u>	DON Constrol Office Plant Adjust AIAC DON Easter Palance		
1	RCN General Office Plant - Adjust AIAC RCN Factor Balance		
2	Company RCN Trended AIAC Balance	\$	(10,231,760)
4	RUCO RCN Trended AIAC Balance	Ψ	(10,172,761)
5	NOCO NON Trended AIAO Balanco		(10,112,101)
6	Difference in Accum. Depre Line 7 minus Line 4		(58,999)
7	Billerence in Accum. Depre Line / minus Line /		(55,555)
8			
9	Increase (Decrease) to RCN AIAC Balance	\$	(58,999)
10	(Bostoado) (Britania		
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
	SUPPORTING SCHEDULE		
	SCHEDULE TJC-2		

### DOCKET NO. W-02113A-07-0551 **SCHEDULE TJC-27 DIRECT TESTIMONY**

Line			
No.			
1	RCN Computation of CIAC Balance		
2 3	Company CIAC Balance Per OCRB Schedule TJC-2	\$	(6,119,129)
4			
5	RUCO CIAC Balance Per OCRB Schedule TJC-2	· · · · · · · · · · · · · · · · · · ·	(6,120,652)
6		•	4 500
7	Increase (Decrease) to OCRB CIAC Balance	\$	1,523
8			1.5514
9	RUCO RCN CIAC Trended Factor		1.5514
10	Increase (Decrease) to RCN CIAC Balance	\$	2,363
11	increase (Decrease) to NCN CIAC balance		2,000
12			
13			
13 14			
13 14 15			
13 14 15 16			
13 14 15 16 17			
13 14 15 16			
13 14 15 16 17 18			
13 14 15 16 17 18 19 20 21			
13 14 15 16 17 18 19 20 21			
13 14 15 16 17 18 19 20 21 22 23			
13 14 15 16 17 18 19 20 21			

Reference:

26 27 28

31 32

29 SCHEDULE TJC-2 30

Line 17 and 19 utilizes amortization rate authorized in Decision No. 68176

per Bourassa Rebuttal Schedule C-2, page 2.

# Chaparral City Water Company Test Year Ended December 31, 2006 RCND Rate Base Proforma Adjustments Adjustment 15

#### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-28 DIRECT TESTIMONY

Line		
<u>No.</u>		
1	Remove Deferred Regulatory Asset - Additional CAP Allocation	
2		
3	Company Deferred Regulatory Asset	\$ 1,280,000
4		
5	RUCO Adjustment	(1,280,000)
6		
7	Increase (Decrease) to RCN Rate Base	\$ (1,280,000)

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
RATE BASE ADJ. #16 - WORKING CAPITAL ADJUSTMENT
WORKING CAPITAL ADJUSTMENT SUMMARY

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 1 OF 15 DIRECT TESTIMONY

LINE NO.	DESCRIPTION	 MOUNT
1 2 3	Cash Working Capital per Company Cash Working Capital per RUCO RUCO Adjustment	\$ (111,606) (111,606)
4 5 6	Materials & Supplies Inventories per Company Materials & Supplies Inventories per RUCO RUCO Adjustment	\$  14,521 14,521 -
7 8 9	Prepayments per Company Prepayments per RUCO RUCO Adjustment	\$  192,485 192,485
10	Total Working Capital Adjustment	\$ (111,606)

#### **REFERENCES:**

Lines 1, 4, and 7: Company Schedule B-1, Page 1 Line 2: See RUCO Schedule TJC-29, Page 2 of 14

Line 10: Line 3 + Line 6 + Line 9

#### CHAPARRAL CITY WATER COMPANY, INC. **TEST YEAR ENDED DECEMBER 31, 2006** RATE BASE ADJ. #16 - WORKING CAPITAL ADJUSTMENT LEAD/LAG CALCULATION

DOCKET NO. W-02113A-07-0551 **SCHEDULE TJC-29** PAGE 2 OF 15 DIRECT TESTIMONY

		(A)	(B)	(C)		(D)	(E)
LINE NO.	DESCRIPTION	PENSES PER OMPANY	UCO STMENTS	RUCO ADJUSTED EXPENSES		RUCO (LEAD)/LAG <u>DAYS</u>	RUCO \$ DAYS
1	SALARIES and WAGES	\$ 969,244	\$ -	969,244	*	12.00	\$ 11,630,928
2	PURCHASED WATER	831,656	(30,001)	801,655	*	(36.88)	(29,564,875)
3	PURCHASED POWER	602,982	12,149	615,131	*	35.05	21,562,762
4	CHEMICALS	127,457	-	127,457	*	(50.91)	(6,488,529)
5	REPAIRS & MAINTENANCE	104,609	(43,217)	61,392	*	30.00	1,841,760
6	OFFICE SUPPLIES & EXPENSE	19,800	-	19,800	*	22.70	449,550
7	OUTSIDE SERVICES	266,544	(71,000)	195,544	*	29.09	5,688,667
8	WATER TESTING	43,458	-	43,458	*	15.72	683,033
9	TRANSPORTATION EXPENSES	70,430	-	70,430	*	30.00	2,112,900
10	INSURANCE - GENERAL LIABILITY	(1,294)	-	(1,294	) *	30.00	(38,820)
11	RENTS	-	-	-	. *	0.00	-
12	MISCELLANEOUS EXPENSE	1,259,948	(123,366)	1,136,582	*	30.00	34,097,460
13	TAXES OTHER THAN INCOME	47,873	-	47,873	*	75.62	3,620,156
14	PROPERTY TAXES	295,813	(39,883)	255,930	*	212.50	54,385,028
15	STATE INCOME TAXES	48,745	121,096	169,841	*	62.65	10,640,540
16	FEDERAL INCOME TAXES	221,275	549,606	770,881		37.50	28,908,035
17	INTEREST	367,737	(110,305)	257,432	*	90.00	23,168,853
18	TOTAL OPERATING EXPENSES	\$ 5,276,277	\$ 265,079	\$ 5,541,356	_		\$ 162,697,449
19	EXPENSE LAG					29.36	
20	REVENUE LAG					22.01	
21	NET LAG					(7.35)	
22	CASH WORKING CAPITAL	\$ (111,606)					

NOTE
\* RUCO RECOMMENDED LEVEL OF CASH WORKING CAPITAL EXPENSES

### ARIZONA-AMERICAN WATER COMPANY TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL REVENUE LEAD/LAG ANALYSIS

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 3 OF 15 DIRECT TESTIMONY

	(A) SERVICE	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(1)	(J)
	OLIVIOL	LINOD								
LINE NO.	BEGINNING	ENDING	MID-POINT SERVICE PERIOD	BILL DATE	BILLING LAG	DUE DATE	PAY LAG	REVENUE LAG DAYS	AMOUNT OF BILL	RUCO \$ DAYS
4	3/1/2006	3/31/2006	15.00	3/14/2006	-17.00	4/4/2006	21.00	19.00	\$ 34.07	\$ 647
,	3/1/2006	3/31/2006	15.00	3/21/2006	-10.00	4/11/2006	21.00	26.00	28.57	743
2	3/1/2006	3/31/2006	15.00	3/14/2006	-17.00	4/4/2006	21.00	19.00	25.82	491
3	3/1/2006	3/31/2006	15.00	3/22/2006	-9.00	4/12/2006	21.00	27.00	25.82	697
4 5	3/1/2006	3/31/2006	15.00	3/22/2006	-9.00	4/12/2006	21.00	27.00	25.82	697
	3/1/2006	3/31/2006	15.00	3/20/2006	-11.00	4/10/2006	21.00	25.00	31.33	783
6		3/31/2006	15.00	3/13/2006	-18.00	4/3/2006	21.00	18.00	52.24	940
7	3/1/2006	3/31/2006	15.00	3/13/2006	-18.00	4/3/2006	21.00	18.00	82.49	1,485
8	3/1/2006		15.00	3/6/2006	-25.00	3/27/2006	21.00	11.00	52.24	575
9	3/1/2006	3/31/2006		3/14/2006	-17.00	4/4/2006	21.00	19.00	57.74	1,097
10	3/1/2006	3/31/2006	15.00	3/21/2006	-10.00	4/11/2006	21.00	26.00	41.22	1,072
11	3/1/2006	3/31/2006	15.00	3/3/2006	-28.00	3/24/2006	21.00	8.00	63.23	506
12	3/1/2006	3/31/2006	15.00		-24.00	3/28/2006	21.00	12.00	41.22	495
13	3/1/2006	3/31/2006	15.00	3/7/2006		4/5/2006	21.00	20.00	301.83	6,037
14	3/1/2006	3/31/2006	15.00	3/15/2006	-16.00		21.00	27.00	549.86	14,846
15	3/1/2006	3/31/2006	15.00	3/22/2006	-9.00	4/12/2006	21.00	27.00	349.00	14,040
16									\$ 1,414	\$ 31,110
17									Φ 1,414	\$ 31,110
18										
19								00.54		
20	RUCO REVEN	UE LAG DAYS						22.01		

REFERENCES: 15 Chaparral City Water Bills

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL INTEREST EXPENSE (LEAD)/LAG ANALYSIS DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 4 OF 15 DIRECT TESTIMONY

		(A) SERVICE I	(B)	(C)	(D)	(E)	(F)	(	(G)
LINE NO.	DESCRIPTION	BEGINNING	ENDING	MID-POINT SERVICE PERIOD	PAYMENT DATE	PAYMENT (LEAD)/LAG	PAYMENT AMOUNT		LLAR AYS
1	Bond due 2007	1/1/2006	12/31/2006	7/2/2006	6/30/2006 12/31/2006	(2.00) 182.00	1.75% 1.75%	\$	(0) 3
2	Bond due 2011	1/1/2006	12/31/2006	7/2/2006	6/30/2006 12/31/2006	(2.00) 182.00	7.28% 7.28%		(0) 13
3	Bond due 2022	1/1/2006	12/31/2006	7/2/2006	6/30/2006 12/31/2006	(2.00) 182.00	33.58% 33.58%		(1) 61
4	Bond due 2022	1/1/2006	12/31/2006	7/2/2006	6/30/2006 12/31/2006	(2.00) 182.00	7.39% 7.39%		(0) 13
5	TOTAL PAYMENTS & D	OLLAR DAYS					100.00%	\$	90
6	INTEREST EXPENSE L	AG DAYS					. 9	0.00	

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL PROPERTY TAX LAG DAYS ANALYSIS DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 5 OF 15 DIRECT TESTIMONY

	(A)	(B)	(C)	(D)	(E)
	SERVICE	PERIOD			
			MID-POINT		
LINE			SERVICE		EXPENSE
NO.	BEGINNING	ENDING	PERIOD_	DUE DATE	LAG DAYS
-					
1	1/1/2005	12/31/2005	7/1/2005	10/31/2005	61.00
2				4/30/2006	151.50
3	TOTAL PROPE	RTY TAX LAG D	AYS		212.50

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL CALCULATION OF FEDERAL INCOME TAX LAG DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 6 OF 15 DIRECT TESTIMONY

LINE NO.	(A) PAYMENT <u>DATE</u> -	(B) SERVICE PERIOD MIDPOINT	(C) (LEAD)/LAG = <u>DAYS</u> X	(D) PAYMENT AMOUNT =	(E) DOLLAR <u>DAYS</u>
1	04/15/05	07/01/05	(77.00)	25.00%	(19.25)
2	06/15/05	07/01/05	(16.00)	25.00%	(4.00)
3	09/15/05	07/01/05	76.00	25.00%	19.00
4	12/15/05	07/01/05	167.00	25.00%	41.75
5	TOTALS			100.00%	37.50
5	TOTALS			100.0070	01.00
6	INCOME TAX LAC	3	37.50		

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL CALCULATION OF STATE INCOME TAX LAG DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 7 OF 15 DIRECT TESTIMONY

LINE NO.	(A) PAYMENT <u>DATE</u> -	(B) SERVICE PERIOD MIDPOINT =	(C) (LEAD)/LAG = <u>DAYS</u> X	(D) PAYMENT AMOUNT	=	(E) DOLLAR <u>DAYS</u>
1	04/15/99	07/01/99	(77.00)	22.50%	\$	(17)
2	06/15/99	07/01/99	(16.00)	22.50%		(4)
3	09/15/99	07/01/99	76.00	22.50%		17
4	12/15/99	07/01/99	167.00	22.50%		38
5	04/15/00	07/01/99	289.00	10.00%		29
6	TOTALS			1.00		62.65
7	INCOME TAX LAG	i	62.65			

#### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL OUTSIDE SERVICES EXPENSE LEAD/LAG ANALYSIS

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 8 OF 15 DIRECT TESTIMONY

		(A)	(B)	(C)	(D)	(E)	(F)		(G)
		SERVICE	PERIOD						
LINE NO.	DESCRIPTION	BEGINNING	ENDING	MID-POINT SERVICE PERIOD	PAYMENT DATE	PAYMENT (LEAD)/LAG	 YMENT MOUNT	-	DOLLAR DAYS
1	TNT Technology Co.	12/18/2006	12/24/2006	12/21/2006	1/25/2007	35.00	\$ 1,060	\$	37,100
2	NYE Tru Landscape	11/1/2005	11/30/2005	11/15/2005	12/30/2005	44.50	22,875		1,017,938
3	Quadna .	2/6/2006	2/10/2006	2/8/2006	2/23/2006	15.00	35,433		531,495
4	TMV	5/1/2006	5/31/2006	5/16/2006	6/15/2006	30.00	500		15,000
5	Workplace Safety	9/23/2005	9/30/2005	9/26/2005	9/29/2005	2.50	244		610
6	Fennemore Craig	7/1/2006	7/31/2006	7/16/2006	8/21/2006	36.00	 21,221		763,956
7	Total						\$ 81,333	\$	2,366,099
8	Lead/Lag Days						29.09		

#### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL PURCHASED POWER EXPENSE LEAD/LAG ANALYSIS

#### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 9 OF 15 DIRECT TESTIMONY

			(A)	(B)	(C)	(D)	(E)	(F)	(G)
			SERVICE	PERIOD					
LINE NO.	DESCRIPTION		BEGINNING	ENDING	MID-POINT SERVICE PERIOD	PAYMENT DATE	PAYMENT (LEAD)/LAG	PAYMENT AMOUNT	DOLLAR DAYS
1	APS:	Jan-08	12/11/2007	1/9/2008	12/25/2007	1/31/2008	36.50	\$ 17,136.95	\$ 625,499
		Dec-07	11/8/2007	12/11/2007	11/24/2007	12/31/2007	36.50	22,160.38	808,854
2 3		Nov-07	10/10/2007	11/8/2007	10/24/2007	11/30/2007	36.50	29,886.99	1,090,875
4		Oct-07	9/11/2007	10/10/2007	9/25/2007	10/29/2007	33.50	30,158.30	1,010,303
7		00.07	0// 1/2007	10/10/2007	0,20,200				
5	Total							99,342.62	3,535,530.73
6	Lead/Lag Days							35.59	
	SRP:								
7		Dec-07			15.5	23.5	39.00	\$ 18,238.75	\$ 711,311
8		Oct-07			15	21	36.00	13,647.95	491,326
9		Sep-07			16.5	16.5	33.00	13,996.67	461,890
10		Aug-07			15	13	28.00	12,379.76	346,633
11	Total							\$ 58,263.13	\$ 2,011,161
12	Lead/Lag Days							34.52	
13	Average Lead/La	g Days						35.05	

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL CALCULATION OF STATE INCOME TAX LAG DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 10 OF 15 DIRECT TESTIMONY

LINE NO.	(A) SERVICE <u>PERIOD</u>	SERVICE PERIOD MIDPOINT	(C) PAY <u>DATE</u>	(D) LAG <u>DAYS</u>
1	14 Days	7 Days	5	12 Days

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL TAXES OTHER THAN INCOME DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 11 OF 15 DIRECT TESTIMONY

	(A)	(B) SERVICE	(C)	(D)
LINE NO.	SERVICE PERIOD	PERIOD MIDPOINT	PAY <u>DATE</u>	LAG <u>DAYS</u>
1	91.25 Days	45.62 Days	30	75.62

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL OFFICE SUPPLIES EXPENSE LEAD/LAG ANALYSIS DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 12 OF 15 DIRECT TESTIMONY

		(A)	(B)	(C)	(D)	(E)	(F)	(G)
		SERVICE	PERIOD					
				MID-POINT				
LINE				SERVICE	PAYMENT	PAYMENT	PAYMENT	DOLLAR
NO.	DESCRIPTION	BEGINNING	ENDING	PERIOD	DATE	(LEAD)/LAG	AMOUNT	DAYS
1	lkon	11/8/2005	2/8/2006	12/24/2005	2/18/2006	56.00	\$ 350.98	\$ 19,655
2	lkon	5/8/2006	8/8/2006	6/23/2006	8/18/2006	56.00	336.79	18,860
3	lkon	8/8/2006	11/8/2006	9/23/2006	11/18/2006	56.00	382.83	21,438
4	Robertson Consulting	7/6/2006	7/24/2006	7/15/2006	7/24/2006	9.00	300.00	2,700
5	Robertson Consulting	8/25/2006	9/22/2006	9/8/2006	9/22/2006	14.00	725.89	10,162
6	Laser Pros	1/23/2006	1/26/2006	1/24/2006	1/26/2006	1.50	160.85	241
7	OPACS	1/9/2006	2/8/2006	1/24/2006	2/8/2006	15.00	395.01	5,925
8	Laser Pros	9/19/2006	9/20/2006	9/19/2006	9/20/2006	0.50	139.26	70
9	OPACS	1/20/2006	2/19/2006	2/4/2006	2/19/2006	· 15.00	460.07	6,901
10	OPACS	5/12/2006	6/11/2006	5/27/2006	6/11/2006	15.00	178.54	2,678
11	OPACS	7/28/2006	8/27/2006	8/12/2006	8/27/2006	15.00	309.78	4,647
12	OPACS	8/7/2006	9/6/2006	8/22/2006	9/6/2006	15.00	338.59	5,079
13	Pitney Bowes	8/24/2006	8/30/2006	8/27/2006	8/30/2006	3.00	189.99	570
14	OPACS	9/22/2006	10/22/2006	10/7/2006	10/22/2006	15.00	175.70	2,636
15	Network Supply Resource	9/12/2006	10/23/2006	10/2/2006	10/23/2006	20.50	298.00	6,109
5	Total						4,742.28	107,671.29
6	Lead/Lag Days						22.70	

#### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL WATER TESTING EXPENSE LEAD/LAG ANALYSIS

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 13 OF 15 DIRECT TESTIMONY

		(A)	(B)	(C)	(D)	(E)	. (F)		(G)
		SERVICE	PERIOD						
				MID-POINT					
LINE				SERVICE	PAYMENT	PAYMENT	PAYMENT		OLLAR
NO.	DESCRIPTION	BEGINNING	ENDING	PERIOD	DATE	(LEAD)/LAG	AMOUNT		DAYS
1	Del Mar Analytical	6/15/2006	7/17/2006	7/1/2006	7/17/2006	16.00	\$ 1,800.00	\$	28,800
2	Del Mar Analytical	2/28/2006	3/30/2006	3/15/2006	3/30/2006	15.00	1,800.00		27,000
3	Test America	8/14/2006	9/13/2006	8/29/2006	9/13/2006	15.00	4,450.56		66,758
4	Water Trax	1/17/2006	2/18/2006	2/2/2006	2/18/2006	16.00	4,205.62		67,290
5	MWH Laboratories	1/24/2006	3/1/2006	2/11/2006	3/1/2006	18.00	1,865.00		33,570
6	MWH Laboratories	1/24/2006	2/13/2006	2/3/2006	2/13/2006	10.00	130.00		1,300
7	Test America	8/14/2006	9/13/2006	8/29/2006	9/13/2006	15.00	1,020.00		15,300
5	Total						15,271.18	2	240,018.33
6	Lead/Lag Days						15.72		

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL CHEMICAL EXPENSE LEAD/LAG ANALYSIS DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-29 PAGE 14 OF 15 DIRECT TESTIMONY

		(A)	(B)	(C)	(D)	(E)	(F)	(G)
		SÉRVICE F						
				MID-POINT				
LINE				SERVICE	PAYMENT	PAYMENT	PAYMENT	DOLLAR
NO.	DESCRIPTION	BEGINNING	ENDING	PERIOD	DATE	(LEAD)/LAG	AMOUNT	DAYS
1	Hill Brothers	12/8/2005	1/9/2006	12/24/2005	1/7/2006	14.00	\$ 1,513.00	\$ 21,182
2	Hill Brothers	1/9/2006	1/19/2006	1/14/2006	2/8/2006	25.00	1,406.00	35,150
3	Hill Brothers	1/19/2006	2/2/2006	1/26/2006	2/18/2006	23.00	1,406.00	32,338
4	Hill Brothers	2/2/2006	2/13/2006	2/7/2006	3/1/2006	21.50	1,406.00	30,229
5	Hill Brothers	2/13/2006	2/24/2006	2/18/2006	3/12/2006	21.50	1,620.00	34,830
6	Hill Brothers	2/24/2006	3/8/2006	3/2/2006	3/23/2006	21.00	1,406.00	29,526
7	Hill Brothers	3/8/2006	3/24/2006	3/16/2006	4/7/2006	22.00	1,406.00	30,932
8	Hill Brothers	3/24/2006	4/6/2006	3/30/2006	4/23/2006	23.50	1,406.00	33,041
9	Hill Brothers	4/6/2006	4/17/2006	4/11/2006	5/5/2006	23.50	1,620.00	38,070
10	Hill Brothers	4/17/2006	5/3/2006	4/25/2006	5/16/2006	21.00	1,620.00	34,020
11	Hill Brothers	5/3/2006	5/10/2006	5/6/2006	6/2/2006	26.50	1,299.00	34,424
12	Hill Brothers	5/10/2006	5/17/2006	5/13/2006	6/9/2006	26.50	1,620.00	42,930
13	Hill Brothers	5/17/2006	5/31/2006	5/24/2006	6/16/2006	23.00	1,620.00	37,260
14	Hill Brothers	5/31/2006	6/6/2006	6/3/2006	6/30/2006	27.00	2,155.00	58,185
15	Hill Brothers	6/6/2006	6/14/2006	6/10/2006	7/5/2006	25.00	2,155.00	53,875
16	Hill Brothers	6/14/2006	6/23/2006	6/18/2006	7/13/2006	24.50	2,155.00	52,798
17	Hill Brothers	6/23/2006	6/30/2006	6/26/2006	7/22/2006	25.50	2,155.00	54,953
18	NTU Technologies	2/23/2006	8/3/2006	5/14/2006	3/22/2006	(53.50)	14,229.60	(761,284)
19	NTU Technologies	8/3/2006	12/14/2006	10/8/2006	9/2/2006	(36.50)	13,261.60	(484,048)
20	Thatcher	1/1/2006	12/31/2006	7/2/2006	1/31/2006	(152.00)	21,066.97	(3,202,179)
21	Engineered Sales	1/1/2006	12/31/2006	7/2/2006	1/31/2006	(152.00)	1,008.91_	(153,354)
21	Engineered Odics							
22	Total						77,535.08	(3,947,124.26)
23	Lead/Lag Days						(50.91)	

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 RATE BASE ADJ. #16 - WORKING CAPITAL PURCHASED WATER EXPENSE LEAD/LAG ANALYSIS

DOCKET NO. W-02113A-07-0551	SCHEDULE TJC-29	PAGE 15 OF 15	DIRECT TESTIMONY
DOCKET NO. W-0	SCHEDULE TJC-2	PAGE 15 OF 15	DIRECT TESTIMO

			€	(B)	(0)	( <u>O</u> )	(E)	(F)	(B)
			SERVICE PERIOD	PERIOD					
					MID-POINT				
	N.				SERVICE	PAYMENT	PAYMENT	PAYMENT	DOLLAR
	Ö.	DESCRIPTION	BEGINNING	ENDING	PERIOD	DATE	(LEAD)/LAG	AMOUNT	DAYS
İ	-	CAP - Capital Charge #1	1/1/2008	6/30/2008	3/31/2008	11/20/2007	(132.50)	\$ 73,269.00	\$ (9,708,143)
	2	CAP - M&I	1/1/2008	1/31/2008	1/16/2008	12/20/2007	(27.00)	54,061.58	(1,459,663)
	3	CAP - M&I	2/1/2008	2/29/2008	2/15/2008	1/20/2008	(26.00)	54,061.58	(1,405,601)
	4	CAP - M&I	3/1/2008	3/31/2008	3/16/2008	2/20/2008	(25.00)	54,061.58	(1,351,540)
	2	CAP - M&I	4/1/2008	4/30/2008	4/15/2008	3/20/2008	(26.50)	27,286.58	(723,094)
	9	CAP - Capital Charge #2	7/1/2008	12/31/2008	9/30/2008	5/20/2008	(133.50)	93,544.50	(12,488,191)
	7	CAP - M&I	5/1/2008	5/31/2008	5/16/2008	4/20/2008	(26.00)	54,061.58	(1,405,601)
	∞	CAP - M&I	6/1/2008	6/30/2008	6/15/2008	5/20/2008	(26.50)	54,061.58	(1,432,632)
	6	CAP - M&I	7/1/2008	7/31/2008	7/16/2008	6/20/2008	(26.00)	54,061.58	(1,405,601)
	10	CAP - M&I	8/1/2008	8/31/2008	8/16/2008	7/20/2008	(27.00)	54,061.58	(1,459,663)
	7	CAP - M&I	9/1/2008	9/30/2008	9/15/2008	8/20/2008	(26.50)	54,061.58	(1,432,632)
	12	CAP - M&I	10/1/2008	10/31/2008	10/16/2008	9/20/2008	(26.00)	54,061.58	(1,405,601)
	13	CAP - M&I	11/1/2008	11/30/2008	11/15/2008	10/20/2008	(26.50)	54,061.58	(1,432,632)
	14	CAP - M&I	12/1/2008	12/31/2008	12/16/2008	11/20/2008	(26.00)	54,061.58	(1,405,601)
	15	CAP - CAGRD	1/1/2007	12/31/2007	7/2/2007	10/15/2008	471.00	18,560.00	8,741,760
	16	Total						807,337.46	(29,774,433.45)
	17	Lead/Lag Days						(36.88)	

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-30 DIRECT TESTIMONY

		(A)	(B)	(C)	(D)	(E)
		COMPANY	RUCO TEST YEAR	RUCO TEST YEAR AS	RUCO PROPOSED	RUCO
LINE NO.	DESCRIPTION	TEST YEAR AS FILED	ADJUSTMENTS	ADJUSTED	CHANGES	RECOMMENDED
	REVENUES - WATER:					
1	WATER REVENUES	\$ 7,364,411	\$ 61,949	\$ 7,426,360	\$ 1,062,786	\$ 8,489,145
2	UNMETERED WATER REVENUES	-	-			-
3	OTHER WATER REVENUES	82,289	•	82,289		82,289
4	TOTAL REVENUES	\$ 7,446,700	\$ 61,949	\$ 7,508,649	\$ 1,062,786	\$ 8,571,434
5	OPERATING EXPENSES: SALARIES AND WAGES	\$ 969,244	\$ -	\$ 969,244	\$ -	\$ 969,244
6	PURCHASED WATER	831,656	(30,001)	801,655	-	801,655
7	PURCHASED POWER	602,982	12,149	615,131		615,131
8	CHEMICALS	127,457	-	127,457		127,457
9	REPAIRS AND MAINTENANCE	104,609	(43,217)	61,392		61,392
10	OFFICE SUPPLIES AND EXPENSE	19,800	•	19,800		19,800
11	OUTSIDE SERVICES	266,544	(71,000)	195,544		195,544
12	WATER TESTING	43,458	-	43,458		43,458
13	RENTS	-	•	-		-
14	TRANSPORTATION EXPENSES	70,430	-	70,430		70,430
15	INSURANCE - GENERAL LIABILITY	(1,294)	-	(1,294)		(1,294)
16	INSURANCE - HEALTH AND LIFE	•	-	-		-
17	REG. COMMISSION EXP RATE CAS	144,871	(51,538)	93,333		93,333
18	MISCELLANEOUS EXPENSE	1,259,948	(123,366)	1,136,582		1,136,582
19	DEPRECIATION & AMORTIZATION E	1,608,019	(91,690)	1,516,329		1,516,329
20	AMORT. OF GAIN ON WELL	(76,000)	•	(76,000)		(76,000)
21	AMORT. OF CAP	64,000	(64,000)	-		-
22	TAXES OTHER THAN INCOME	47,873	-	47,873		47,873
23	PROPERTY TAXES	295,813	(39,883)	255,930		255,930
24	INCOME TAXES	270,020	260,465	530,485	410,237	940,722
25	TOTAL OPERATING EXPENSES	\$ 6,649,430	\$ (242,081)	\$ 6,407,349	\$ 410,237	\$ 6,817,587
26	UTILITY OPERATING INCOME	\$ 797,270	\$ 304,029	\$ 1,101,299	\$ 652,548	\$ 1,753,848

REFERENCES:
COLUMN (A): CO. SCH. C-1
COLUMN (B): SCH. TJC-31
COLUMN (C): COLUMN (A) + COLUMN (B)
COLUMN (D): SCH. TJC-1, PAGE 1 OF 2
COLUMN (E): COLUMN (C) + COLUMN (D)

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 SUMMARY OF OPERATING ADJUSTMENTS

(N) RUCO	ADJOSTED		7,426,360		82,289	7,508,649	969,244	801,655	615,131	127,457	61,392	19,800	195,544	43,458	•	70,430	(1,294)	•	93,333	1,136,582	1,516,329	(76,000)	•	47,873	255,930	530,485	\$ 6,407,349	\$ 1,101,299		
(M)	ADJ.#12					\$	<b>69</b>	•													•	•				260,465	\$ 260,465	\$ (260,465)		
(1)	ADJ. #11		, sə				•						•	•						•			(64,000)				\$ (64,000)	\$ 64,000		
\(\frac{2}{3}\)	ADJ. #10		ss			8	, **		12,149																		\$ 12,149	\$ (12,149)		31
î	ADJ. #8		∽				, \$																				\$	· •		38, pages 1 thru 39 41 J.C 43
<b>e</b>	ADJ.#8		· &>			\$	· •>	•			(43,217)				•				•								\$ (43,217)	\$ 43,217		Schedule TJC-38. Schedule TJC-39. Schedule TJC-41. Schedule TJC-41. Testimony of TJC.
£ ;	ADJ.#/		\$ 61,949			\$ 61,949	· •																				68	\$ 61,949		NEFERENCE: Revenue Annualization Schedule 7JC-38 pages 1 thru 31 Schedule 7JC-39 pages 1 thru 31 Intentionally Left Blank Schedule 7JC-39 Intentionally Left Blank Schedule 7JC-41 Furchased Power Schedule 7JC-41 Furchased Power Schedule 7JC-41 Fuscione CAP Amortization Schedule 7JC-41 Foxtome CAP Amortization Schedule 7JC-41 Foxtome CAP Amortization Schedule 7JC-43
(9)	ADJ. #6		, s				,	•			•		(71.000)					•	•								\$ (71,000)	\$ 71,000		ualization ensed Plant Item eft Blank ower Amortization s
(F)	ADJ. #5		, •			<del>ده</del>	•	(30,001)																•			\$ (30,001)	\$ 30,001		ADJUSTMENT #: Revenue Annualization R. Revenue Annualization B. Remove Expensed Plant Itle 9. Intentionally Left Blank 10. Purchased Power 11. Remove CAP Amortization 12. Income Taxes
(E)	ADJ. #4		, <del>ss</del>			9		•	•	1									(51,538)								\$ (51,538)	\$ 51,538		
( <u>0</u>	ADJ. #3		· ·			\$	•		•	,		•		•	•	•	1	,	•	(123,366)	•	i					\$ (123,366)	\$ 123,366		
(Ο)	ADJ. #2						, sa	,						•				•		•			•		(39,883)		\$ (39,883)	\$ 39,883		01 20 410 10 6
(8)	ADJ. #1		, es					•					•	•						•	(91,690)		•				\$ (91,690)	\$ 91,690		REFERENCE: Schedule TJC-32 Schedule TJC-34 Schedule TJC-34 Schedule TJC-35 Schedule TJC-35 Schedule TJC-35
(A) COMPANY	PROPOSED		\$ 7,364,411	•	82,289	\$ 7,446,700	\$ 969,244	831,656	602,982	127,457	104,609	19,800	266,544	43,458	•	70,430	(1,294)	•	144,871	1,259,948	1,608,019	(76,000)	64,000	47,873	295,813	270,020	\$ 6,649,430	\$ 797,270	10.71%	
	NOIL	REVENUES - WATER:	WATER REVENUES \$	UNMETERED WATER REVENUES	OTHER WATER REVENUES	TOTAL REVENUES	OPERATING EXPENSES: SALARIES AND WAGES	PURCHASED WATER	PURCHASED POWER	CHEMICALS	REPAIRS AND MAINTENANCE	OFFICE SUPPLIES AND EXPENSE	OUTSIDE SERVICES	WATER TESTING	RENTS	TRANSPORTATION EXPENSES	INSURANCE - GENERAL LIABILITY	INSURANCE - HEALTH AND LIFE	REG. COMMISSION EXP RATE CA	MISCELLANEOUS EXPENSE	DEPRECIATION & AMORTIZATION E	AMORT. OF GAIN ON WELL	AMORT, OF CAP	TAXES OTHER THAN INCOME	PROPERTY TAXES	INCOME TAXES	TOTAL OPERATING EXPENSES	UTILITY OPERATING INCOME		ADJUSTIMENT #: 1. Depreciation & Amortization Expense 2. Property Tax Expense 3. Miscellaneous Expense 4. Rate Case Expense 5. Purchased Water 6. Outside Services
L N E	Q Q	교	-	2	3	4	2	9	7	80	o	10	Ξ	12	13	4	5	16	17	18	19	20	23	23	23	24	25 T	26 U		<u>A</u> -26460

			(A) ADJUSTED	(B)	(C)	(D)	(É) RUCO	
			TEST YEAR	51100	RUCO	COMPONENT	RECOMMENDED	
LINE NO.	ACCT. NO.	PLANT ACCOUNT NAME	BALANCE PER COMPANY	RUCO ADJUSTMENTS	ADJUSTED BALANCE	DEPRECIATION RATES	DEPRECIATION EXPENSE	
		Opposition Cost		s -	\$ -	0.00%	\$ -	
1 2	301 302	Organization Cost Franchise Cost and Other Intangible Plant	-	<b>J</b>	• ·	0.00%	-	
3	303	Land and Land Rights	305,920	(34,063)	271,857	0.00%		
4	304	Structures and Improvements	1,518,648	(54,005)	1,518,648	3.33%	50,571	
5	305	Collecting and Impounding Res.	6,548	ŏ	6,548	2.50%	164	
6	306	Lake River and Other Intakes	0,540		0,040	2.50%	10-7	
7	307	Wells and Springs	332,065	(103,468)	228,597	3.33%	7,612	
8	308	Infiltration Galleries and Tunnels	502,000	(100,400)	220,007	6.67%	7,012	
9	309	Supply Mains	_	-	_	2.00%	_	
10	310	Power Generation Equipment		-	_	5.00%	_	
11	311	Electric Pumping Equipment	1,506,908	(23,294)	1,483,614	12.50%	185,452	
12	320	Water Treatment Equipment	7,763,500	(2,016,609)	5,746,891	3.33%	191,371	
13	330	Distribution Reservoirs & Standpipe	8,170,420	(1)	8,170,419	2.22%	181,383	
14	331	Transmission and Distribution Mains	17,450,634	ò	17,450,634	2.00%	349,013	
15	333	Services	7,389,930	(0)	7,389,930	3.33%	246,085	
16	334	Meters	2,725,673	(3,556)	2,722,117	8.33%	226,752	
17	335	Hydrants	1,171,633	(1)	1,171,633	2.00%	23,433	
18	336	Backflow Prevention Devices	.,,,,,,,,,,		.,,	6.67%	20,100	
19	339	Other Plant and Miscellaneous Equipment	1,610,687	43,218	1,653,905	6.67%	110,315	
20	340	Office Furniture and Fixtures	270,359	(1)	270,358	6.67%	18,033	
21	341	Transportation Equipment	535,315	o´	535,315	20.00%	107,063	
22	342	Stores Equipment	-		•	4.00%		
23	343	Tools and Work Equipment	149,365	0	149,365	5.00%	7,468	
24	344	Laboratory Equipment		-		10.00%		
25	345	Power Operated Equipment	-	-	-	5.00%		
26	346	Communications Equipment	39,105	(0)	39,105	10.00%	3,910	
27	347	Miscellaneous Equipment	106,542	O.	106,542	10.00%	10,654	
28	348	Other Tangible Plant	-	34,063	34,063	0.00%		
29		•						
30		TOTAL DIRECT PLANT IN SERVICE	\$ 51,053,253	\$ (2,103,710)	\$ 48,949,543		\$ 1,719,280	
31								
32								
33				Correct for	RUCO			
34	General C	Office Plant Allocated	Per Company	4 Factor Alloc.	Adjusted			
35	301	Organization Cost	528	(67)	461	0.00%		
36	302	Other Intangible Plant	-	26,044	26,044	0.00%	-	
37	304	Structures and Improvements	186,270	(23,791)	162,479	3.33%	5,411	
38	311	Electric Pumping Equipment		(26)	(26)	12.50%	(3)	
39	339	Other Plant and Miscellaneous Equipment	27,201	(3,474)	23,727	3.33%	790	
40	340	Office Furniture and Fixtures	458,027	(69,481) 1		6.67%	25,916	
41	341	Transportation Equipment	17,742	(2,266)	15,476	20.00%	-	Fully Depreciated
42	343	Tools and Work Equipment	13,021	(1,663)	11,358	5.00%	568	
43	344	Laboratory Equipment	130	(17)	114	10.00%	11	
44	345	Power Operated Equipment	8,001	(1,022)	6,979	5.00%	•	Fully Depreciated
45	346	Communications Equipment	5,315	(679)	4,636	10.00%	-	Fully Depreciated
46								
47		TOTAL GENERAL OFFICE PLANT ALLOCATION	716,236		639,794		\$ 32,693	
48								
49		Less: Amortization of Contributions - Year End Bal.	\$ 6,288,097			3.3588% 1	1 \$ (211,205)	
50								
51		Total Depreciation Expense					\$ 1,540,768	
52								
53		Test Year Depreciation Expense					\$ 1,632,458	
54								
55		Increase (Decrease) in Depreciation Expense					\$ (91,690)	
56							_	
57		Adjustment to Revenues and\or Expenses					\$ (91,690)	

Note: Column B, line 36 and 40 adjusts for both the 4 Factor Allocator (2.8%) and Removal of \$159,087 and \$392,121 of Post Test Year Plant in Account 303 and 340 respectively.

Amortization Rate approved in Commission Decision No. 68176.

#### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #2 - PROPERTY TAX EXPENSE

#### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-33 DIRECT TESTIMONY

LINE <u>NO.</u>	DESCRIPTION	AMOUNT	REFERENCE
1 2 3	REVENUES - 2004 REVENUES - 2005 RUCO PROPOSED REVENUES	\$ 6,544,219 7,019,051 8,571,434	COMPANY SCHEDULE E-1 COMPANY SCHEDULE E-1 SCHEDULE TJC-30
4	TOTAL	\$ 22,134,704	SUM LINES 1, 2, & 3
5 6 7	3 YEAR AVERAGE MULTIPLIER FOR REVENUES (2 X LAST 3 YRS. AVERAGE REVENUE) REVENUES FOR FULL CASH VALUE	\$ 7,378,235 x 2 \$ 14,756,470	LINE 4/3 YEARS ADOR VALUATION FACTOR LINE 5 X 2 (MULTIPLIER FOR REVENUES)
8	ADD: 10% OF CWIP BALANCE	\$ -	COMPANY TRIAL BALANCE
9	LESS: NET BOOK VALUE OF VEHICLES	474,679	SCHEDULE TJC-6, PAGE 3 OF 3
10	FULL CASH VALUE	\$ 14,281,791	LINE 7 + LINE 8 MINUS LINE 9
11	ASSESSMENT RATIO	23.0%	PER HOUSE BILL 2779
12	ASSESSED VALUE	\$ 3,284,812	LINE 10 X LINE 11
13	PROPERTY TAX RATE	7.7913%	PER TAX BILLS
14	PROPERTY TAXES PAYABLE PER RUCO	\$ 255,930	LINE 12 X LINE 13
15	PROPERTY TAXES PER COMPANY	295,813	PER COMPANY
.16	RUCO ADJUSTMENT	\$ (39,883)	LINE 14 MINUS LINE 15

#### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #2 - PROPERTY TAX EXPENSE

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-33(a) DIRECT TESTIMONY PAGE 1 OF 2

LINE <u>NO.</u>	DESCRIPTION	AMOUNT	REFERENCE
1 2 3	REVENUES - 2004 REVENUES - 2005 RUCO PROPOSED REVENUES	\$ 6,544,219 7,019,051 8,571,434	COMPANY SCHEDULE E-1 COMPANY SCHEDULE E-1 SCHEDULE TJC-30
4	TOTAL	\$ 22,134,704	SUM LINES 1, 2, & 3
5 6 7	3 YEAR AVERAGE MULTIPLIER FOR REVENUES (2 X LAST 3 YRS. AVERAGE REVENUE) REVENUES FOR FULL CASH VALUE	\$ 7,378,235 x 2 \$ 14,756,470	LINE 4/3 YEARS ADOR VALUATION FACTOR LINE 5 X 2 (MULTIPLIER FOR REVENUES)
8	ADD: 10% OF CWIP BALANCE	\$ -	COMPANY TRIAL BALANCE
9	LESS: NET BOOK VALUE OF VEHICLES	474,679	SCHEDULE TJC-6, PAGE 3 OF 3
10	FULL CASH VALUE	\$ 14,281,791	LINE 7 + LINE 8 MINUS LINE 9
11	ASSESSMENT RATIO	23.0%	PER HOUSE BILL 2779
12	ASSESSED VALUE	\$ 3,284,812	LINE 10 X LINE 11
13	PROPERTY TAX RATE	7.7913%	PER TAX BILLS
14	PROPERTY TAXES PAYABLE PER RUCO	\$ 255,930	LINE 12 X LINE 13
15	PROPERTY TAXES PER COMPANY	295,813	PER COMPANY
16	RUCO ADJUSTMENT	\$ (39,883)	LINE 14 MINUS LINE 15

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-33(a) DIRECT TESTIMONY PAGE 2 OF 2

LINE <u>NO.</u>	DESCRIPTION	AMOUNT	REFERENCE
17 18 19	REVENUES - 2004 REVENUES - 2005 REVENUES - 2006	\$ 6,544,219 7,019,051 7,755,907	COMPANY SCHEDULE E-1 COMPANY SCHEDULE E-1 COMPANY SCHEDULE E-1
20	TOTAL	\$ 21,319,177	SUM LINES 1, 2, & 3
21 22 23	3 YEAR AVERAGE MULTIPLIER FOR REVENUES (2 X LAST 3 YRS. AVERAGE REVENUE) REVENUES FOR FULL CASH VALUE	\$ 7,106,392 x 2 \$ 14,212,785	LINE 4/3 YEARS ADOR VALUATION FACTOR LINE 5 X 2 (MULTIPLIER FOR REVENUES)
24	ADD: 10% OF CWIP BALANCE	\$ -	COMPANY TRIAL BALANCE
25	LESS: NET BOOK VALUE OF VEHICLES	474,679	SCHEDULE TJC-6, PAGE 3 OF 3
26	FULL CASH VALUE	\$ 13,738,106	LINE 7 + LINE 8 MINUS LINE 9
27	ASSESSMENT RATIO	23.0%	PER HOUSE BILL 2779
28	ASSESSED VALUE	\$ 3,159,764	LINE 10 X LINE 11
29	PROPERTY TAX RATE	7.7913%	PER TAX BILLS
30	PROPERTY TAXES PAYABLE PER RUCO	\$ 246,187	LINE 12 X LINE 13
31	PROPERTY TAXES PER COMPANY	295,813	PER COMPANY
32	RUCO ADJUSTMENT	\$ (49,626)	LINE 14 MINUS LINE 15
33 34	2008 PROPERTY TAX EXPENSE PLUS: DIFFERENCE BETWEEN PROPOSED LEVEL OF REVENUE	\$ 187,214 9,743	
35	LINE 33 PLUS 34	\$ 196,957	
36	PROPERTY TAX PER COMPANY	295,813	
37	RUCO ALTERNATIVE PROPERTY TAX EXPENSE ADJUSTMENT	\$ (98,856)	

### Chaparral City Water Company TEST YEAR ENDED DECEMBER 31, 2006 ADJUSTMENTS TO REVENUES AND/OR EXPENSES Adjustment Number 3

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-34 DIRECT TESTIMONY

Line		
No.		
1	To Normalize Miscellaneous Expense	
2		
3	Company Miscellaneous Expense - 2004	\$ 989,392
4	Company Miscellaneous Expense - 2005	1,160,406
5	Company Miscellaneous Expense Test Year Adjusted - 2006	1,259,948
6		
7	Three-Year Average	\$ 1,136,582
8		
9	Company Test Year Adjusted Expense	1,259,948
10		
11	Increase(decrease) Miscellaneous Expense	\$ (123,366)
12		
13	Adjustment to Revenue and/or Expense	\$ (123,366)

## Chaparral City Water Company TEST YEAR ENDED DECEMBER 31, 2006 ADJUSTMENTS TO REVENUES AND/OR EXPENSES Adjustment Number 4

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-35 DIRECT TESTIMONY

Line <u>No.</u>			
1	Rate Case Expense		
2 3	Estimated Rate Case Expense		\$ 280,000
4	Unrecovered Rate Case Expense (Prior Case) <sup>1</sup>		\$ -
5	Rate Case Expense		\$ 280,000
6 7	Estimated Amortization Period (in Years)		3.0
8 9	Annual Rate Case Expense		\$ 93,333
10	,		
11	Test Year Adjusted Rate Case Expense		\$ 144,871
12 13	Increase(decrease) Rate Case Expense		\$ (51,538)
14	, , , , , , , , , , , , , , , , , , , ,		
15	Adjustment to Revenue and/or Expense		\$ (51,538)
16			
17			
18	<sup>1</sup> Computation of Unrecovered Rate Case Amount		
19	Rate Case Expense	\$	285,000 [1]
20	Amortization Period (yrs)	_	4 [2]
21	Annual Amortization amount	\$	71,250 [3] = [1] divied by [2]
22	Amortization (years)		1.83 [4]
23	Total Amortization	\$	130,388 [5] = [4] times [3]
24	Remaining Unrecovered Rate Case Expense	\$	154,613 [6] = [1] minus [5]

#### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-36 DIRECT TESTIMONY

#### Chaparral City Water Company Test Year Ended December 31, 2006 Adjustment to Revenues and Expenses Adjustment Number 5

Line							
No.							
1	Purchased Water						
2							
3	Central Arizona Project water allocation 2006 (acre feet)	110,4000	6,978	a			
4	Additional CAP allocation (acre feet)		-	į			
5	Central Arizona Project water allocation 2006 (acre feet)		6,978				
6	2008 capital cost per acre foot (take or pay)	\$	21				
7	Total Capital Cost			\$	146,538		
8							
9	Central Arizona Project water delivered 2006 (acre feet)		6,978				
10	Excess CAP water delivered 2006 (acre feet)	10140415-001	260	,			
11	Additional gallons from annualization in acre feet		(591)				
12	Total CAP water (acre feet)		6,647				
13	2008 delivery cost per acre foot	\$	92				
14	Total M&I Cost			_\$	611,567	_	
15	·						
16	Total CAP purchased water					\$	758,105
17	·						
18	Ground Water pumped 2006 in acre feet		260				
19	Excess Capacity percentage	_	67%	_			
20	Total projected gallons pumped				174		
21	Central Arizona Ground Water Replenishment District Assessment Fee per acre foot			\$	250		
22							43,550
23							
24	RUCO Total Purchased Water Cost					\$	801,655
25	Company Total Purchased Water Cost						831,656
26	Increase (decrease)					\$	(30,001)
27							
28							
29	Adjustment to Revenue and/or Expense					\$	(30,001)
30	·						

#### **Chaparral City Water Company**

Test Year Ended December 31, 2006 Adjustment to Revenues and Expenses Adjustment Number 6 DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-37 Page 1 of 31

#### Outside Services Expense

	Weekly Charge January 1, 2006 thru May 22, 2006
3	January 1, 2000 tha May 22, 2000
	Increase(decrease) Miscellaneous Expense
5 6	Adjustment to Revenue and/or Expense
7	, to just the rest and all are. Expense
8	
9	

\$	3,500	
20	.28571	Number of Weeks

\$(71,000)

\$(71,000)

#### Chaparral City Water Company Test Year Ended December 31, 2006 Adjustment to Revenues and Expenses Adjustment Number 7

#### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-38 Page 1 of 31

Line No. 1	RUCO Revenue Annualization	Additional <u>Dollars</u>	Additional Gallons to Be Pumped (In 1000's)	Additional <u>Customers</u>
3	Residential:			
4	3/4 Inch	\$ 2,317	639	61
5	1 Inch	65,260	13,151	1,415
6	1.5 Inch	860	215	7
7	2 Inch	253	72	1
8	3 Inch	1,790	421	5
9				
10				
11	Commercial:	(FO)	(4.4)	(4)
12	3/4 Inch	(50) 2,647	(14) 704	(1) 38
13 14	1 Inch 1.5 Inch	1,934	551	36 12
15	2 Inch	(778)	(222)	(3)
16	3 Inch	(206)	(24)	(1)
17	4 Inch	-	(= ·/	-
18				
19				
20	Industrial:			
21	3/4 Inch	•	-	-
22	1 Inch	•	•	-
23	1.5 Inch	•	-	-
24	•			
25	1-t			
26	Irrigation:	792	324	21
27 28	3/4 Inch	6,585	3,086	78
29	1.5 Inch	1,901	869	12
30	2 Inch	(160)	(56)	(1)
31	4(a) Inch	(33,206)	(21,286)	(2)
32	4(b) Inch	(68,063)	(43,630)	-
33	6(a) Inch	(6,229)	(3,993)	-
34	6(b) Inch	(226,077)	(144,921)	-
35				
36				
37	Fire Hydrant (Standpipe):	400	4.4	4
38	3 inch	182	14	1
39 40	4 Inch	-	-	-
41				
42	Construction:			
43	3/4 Inch	-	•	-
44	1 Inch	(329)	(80)	(9)
45	2 Inch	-	-	-
46	3 Inch	3,319	1,753	4
47	4 Inch	-	•	•
48				
49	Plus Oustaldan			
50 51	Fire Sprinkler: 3/4 Inch		_	_
52	1 Inch	-	-	-
52 53	1.5 Inch	- -	•	
54				
55				
56			(192,426)	1,638
57	RUCO Revenue Annualization	(247,258)		
58				
59	Company Revenue Annualization	(309,207)		
60 61	RUCO Revenue Annualization Adjustment	\$ 61,949		

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
3/4 INCH RESIDENTIAL

DESCRIPTION		Jannary	February	March	April	Мау	June	<u>VIOL</u>	August	September	October	November	December	Total Year
Year End Number of Customers		8,373	8,373	8,373	8,373	8,373	8,373	8,373	8,373	8,373	8,373	8,373	8,373	
Actual Customers		8,380	8,370	8,383	8,390	8,380	8,364	8,353	8,362	8,350	8,355	8,355	8,373	
Increase in Number of Customers		(2)	ຸຕ	(10)	(11)	(2)	o,	50	11	23	18	18	0	19
Average Revenue for the Month		\$ 31.10 \$	\$ 29.04	\$ 28.44	30.82 \$	30.58 \$	37.09 \$	39.14 \$	33.41	\$ 35.99 \$	31.66	\$ 32.67	\$ 30.44	
Increase in Revenues		\$ (218) \$	\$ 87	\$ (284) \$	(524) \$	(214) \$	334 \$	783 \$	367	\$ 828	\$ 570	\$ 588	0	\$ 2,317
Total Increase in Revenue per RUCO	0	2,317												
Increase In Revenue per Company		2,317												
Total Revenue Adjustment		(0)												
Gallons Sold per Average Customer Increase in Customers		7,943	7,128	6,887	7,834	7,739	10,099	10,774	8,861	9,737 23	8,168 18	8,566 18	7,684	
Increase In Gallons		(55,604)	21,385	(68,870)	(133,173)	(54,174)	90,894	215,479	97,466	223,956	147,029	154,188	0	638,575

REFERENCES: Co., page 7 and Schedules C.2, page 7.1 thru 7.15b Company Schedules C.2, page 7 and Schedules C.2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch imgalion in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
DERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1 INCH RESIDENTIAL

S E	DESCRIPTION	ДвипаГ	February	March	April	Мах	June	<u>Viol.</u>	August	September	<u>October</u>	November	December	Total <u>Year</u>
-	Year End Number of Customers	4,118	4,118	4,118	4,118	4,118	4,118	4,118	4,118	4,118	4,118	4,118	4,118	
2	Actual Customers	3,841	3,860	3,910	3,895	3,940	4,028	4,057	4,064	4,080	4,117	4,091	4,118	
ო	Increase in Number of Customers	772	258	208	223	178	06	61	54	38	-	27	0	1,415
4	Average Revenue for the Month	\$ 45.93	\$ 43.43 \$	42.61 \$	45.87 \$	45.80 \$	52.16 \$	54.23 \$	49.86 \$	\$ 53.76 \$	\$ 48.12 \$	48.22	\$ 46.99	
5	Increase in Revenues	\$ 12,723 \$	\$ 11,205 \$	8,864 \$	10,229 \$	8,152 \$	4,694 \$	3,308 \$	2,692	\$ 2,043	\$ 48 \$	1,302	0	\$ 65,260
. 9	Total Increase in Revenue per RUCO	65,260												
7	Increase In Revenue per Company	65,260												
80	Total Revenue Adjustment	(0)												
6 5	Gallons Sold per Average Customer	9,219	8,226 258	7,903	9,194	9,165	11,690	12,514	10,777	12,327	10,089	10,125 27	9,639	
2 ₩	Increase in Gallons	2,553,562	2,122,337	1,643,722	2,050,272	1,631,380	1,052,111	763,324	581,972	468,413	10,089	273,385	0	13,150,567

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 Inch imgallon in 2007

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #7 - REVENUE ANNUALIZATION CUSTOMERS TO YEAR END LEVELS 1.5 INCH RESIDENTIAL

	DESCRIPTION	January	February	March	April	May	June	۸	August	September	October	November December	ecember	Total <u>Year</u>	
χeε	Year End Number of Customers	22	22	22	22	22	22	22	22	22	23	22	22		
Act	Actual Customers	20	20	21	21	21	21	22	23	22	22	22	22		
<u>=</u>	Increase in Number of Customers	8	2	-	-	-	-	•	(5)	1	•	•	0	7	
₹	Average Revenue for the Month	\$ 137.51	\$ 114.83	\$ 120.58	125.86	114.83 \$ 120.58 \$ 125.86 \$ 119.32 \$		129.19	\$ 122.81	112.48 \$ 129.19 \$ 122.81 \$ 132.63 \$ 112.98	\$ 112.98	\$ 111.38 \$ 107.77	107.77		
Ξ	Increase in Revenues	\$ 275	\$ 230	\$ 121	126	119 \$	112		\$ (123)	69	, \$	' <del>•</del>	<del>97</del> □	980	
ĭ	Total Increase in Revenue per RUCO	860													
Ξ	Increase In Revenue per Company	860													
۲	Total Revenue Adjustment	0													
ී.	Gallons Sold per Average Customer	36,550	27,550	29,834	31,929	29,334	26,620	33,250	30,718	34,614	26,819	26,182	24,750		
<u> </u>	Increase In Customers Increase In Gallons	73,101	55,101	29,834	31,929	29,334	26,620		(30,718)				0	215,200	

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
2 INCH RESIDENTIAL

N S	DESCRIPTION	Jannary	February	March	April	Мах	June	<u>Ziuly</u>	August	September	October	November	December	Total Year	교님
-	Year End Number of Customers	39	39	39	39	38	39	39	39	39	39	39	39		
2	Actual Customers	38	38	39	39	39	39	39	39	39	39	39	39		
က	Increase in Number of Customers	_	•	•	•	ŀ	1	1	•	•	•	•			-
4	Average Revenue for the Month	\$ 253.25	\$ 216.80	\$ 216.25 \$ 240.19	\$ 240.19	\$ 251.05 \$	289.04	\$ 320.32	\$ 291.92	\$ 282.84	\$ 187.47	\$ 297.89	\$ 234.12		
2	Increase in Revenues	\$ 253	•	<b>ь</b> э	, &	\$ · · · \$	,	,	' ∽	ا چ		<b>.</b>	0	\$ <del>\$</del>	253
9	Total Increase in Revenue per RUCO	253													
7	Increase In Revenue per Company	253													
∞ .	Total Revenue Adjustment	0													
o (	Gallons Sold per Average Customer	71,527	57,065	56,847	66,347	70,654	85,731	98,141	86,872	83,270	45,424	89,244	63,936		
2 =	increase in Customers Increase in Gallons	71,527	' '		.  '			'					0	71,527	527

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staffs data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
3 INCH RESIDENTIAL

NO	DESCRIPTION	January	February	March	April	May	June	VINC	August	August September	October	November December	December	Total <u>Year</u>
-	Year End Number of Customers	e	ო	ო	ო	ю	ເກ	ო	ဗ	က	8	ო	က	
. 2	Actual Customers	3	2	2	2	2	3	2	3	3	3	က	3	
ග	increase in Number of Customers	i	-	-	-	-	ı	-	•	•	•	ı	0	2
4	Average Revenue for the Month	\$ 269.90	\$ 307.28	\$ 336.26	\$ 365.24 \$	363.98 \$	334.16 \$	417.53	\$ 289.22	\$ 289.22 \$ 332.48 \$	\$ 304.76	\$ 335.84	\$ 277.46	
Ŋ	Increase in Revenues	↔	\$ 307	\$ 336 \$	365 \$	364 \$	<b>⇔</b> ,	418	€≯	ı <del>6</del>	· •>	, \$	<b>\$</b>	1,790
9	Total Increase in Revenue per RUCO	1,790												
7	Increase In Revenue per Company	1,790												
ω	Total Revenue Adjustment	0												
ه <del>د</del>	Gallons Sold per Average Customer	49,167	64,001	75,501	87,001	86,501	74,667	107,750	56,834	74,000	63,000	75,333	52,167 0	
=======================================	Increase in Gallons	1	64,001	75,501	87,001	86,501		107,750		1			0	420,752

REFERENCES.
Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b
Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
3/4 INCH COMMERCIAL

NO P	DESCRIPTION	January	February	March	April	Мах	June	XINC	August	September	October	November December	December	Total <u>Year</u>
-	Year End Number of Customers	115	115	115	115	115	115	115	115	115	115	115	115	
7	Actual Customers	116	116	114	115	113	114	115	115	115	116	117	115	
ဗ	Increase in Number of Customers	(1)	(5)	-	•	8	-	•	,	•	(5)	(2)	0	Ξ
4	Average Revenue for the Month	\$ 48.41 \$	\$ 42.45 \$		42.53 \$ 45.71 \$	44.38 \$	52.16 \$	57.72 \$	\$ 49.68 \$	\$ 52.52 \$	\$ 44.52 \$	\$ 49.13 \$	\$ 34.73	
5	Increase in Revenues	\$ (48) \$	\$ (42)	\$ 43	,	\$ 68 \$	52 \$	,	, \$	ا چې	\$ (45)	(86)	9	(20)
9	Total Decrease in Revenue per RUCO	(20)												
7	Decrease In Revenue per Company	(50)												
∞	Total Revenue Adjustment	(0)												
⊕ €	Gallons Sold per Average Customer	13,005	11,035	11,062	12,113	11,673	14,242	16,074	13,422	14,361	11,720	13,240	8,383	
<del>-</del>	Increase In Gallons	(13,005)	(11,035)	11,062		23,346	14,242			,	(11,720)	(26,479)	0	(13,590)

REFERENCES: Company Schedules C.2, page 7 and Schedules C.2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1 INCH COMMERCIAL

LINE														Total
S N	DESCRIPTION	Jannary	February	March	April	May	June	제	August	August September	October	November December	December	Year
-	Year End Number of Customers	117	117	117	117	117	117	117	117	117	117	117	117	
7	Actual Customers	112	113	112	112	112	113	114	113	117	114	117	117	
က	Increase in Number of Customers	3	4	5	5	ιc	4	က	4	•	ო	•	0	88
4	Average Revenue for the Month	\$ 58.36	\$ 66.23	\$ 63.61	\$ 69.71	\$ 68.26 \$	91.36 \$	92.10	\$ 66.40	66.40 \$ 70.17 \$	58.27	\$ 59.66	\$ 53.16	
2	Increase in Revenues	\$ 292	\$ 265	\$ 318	\$ 349	\$ 341 \$	365	376	\$ 266	i ⊌9	\$ 175	, ss	0	0 \$ 2,647
9	Total Increase in Revenue per RUCO	2,647												
7	Increase in Revenue per Company	2,647												
∞	Total Revenue Adjustment	(0)												
e 5	Gallons Sold per Average Customer Increase In Customers	14,152	17,275	16,233	18,657	18,081 5	26,700	26,943	17,341	18,838	14,114	14,667	12,086	
=======================================	Increase In Gallons	70,761	660'69	81,163	93,283	90,404	106,798	80,830	69,365		42,343	,	0	704,047

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company Schedules C-2, page 7 and Schedules G-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1.5 INCH COMMERCIAL

!														Total
N S	DESCRIPTION	Jannary	February	March	April	Мау	<u>June</u>	λinγ	August	September	October	November	December	Year
-	Year End Number of Customers	.29	29	29	19	29	29	29	29	29	29	29	29	
2	Actual Customers	65	65	65	99	99	65	99	99	29	67	29	29	
က	Increase in Number of Customers	.61	7	2	<del></del>	-	2	~	_	•	,	•	0	12
4	Average Revenue for the Month	\$ 154.90	\$ 150.64	150.64 \$ 136.31	\$ 147.52 \$ 147.67	147.67 \$	185.11 \$	- 1	\$ 187.15	198.12 \$ 187.15 \$ 183.29	\$ 163.48	163.48 \$ 161.57	\$ 172.02	
'n	Increase in Revenues	\$ 310	\$ 301 \$	\$ 273	148	148 \$	370 \$	198	\$ 187	, sa	, \$	, sa	0	1,934
υ	Total Increase in Revenue per RUCO	1,934												
7	Increase In Revenue per Company	1,934												
۵	Total Revenue Adjustment	0												
o (	Gallons Sold per Average Customer	43,454	41,762	36,077	40,523	40,584	55,439	60,500	56,250	54,717	46,859	46,097	50,247	
2 5	Increase in Customers Increase in Gallons	606'98	83,524	72,155	40,523	40,584	110,878	60,500	56,250				0	551,322

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
2 INCH COMMERCIAL

NO.	DESCRIPTION	Jannary	February	March	April	May	June	<u> YIN</u>	August	September	October	November December	December	Total <u>Year</u>
-	Year End Number of Customers	71	7	71	7.1	71	71	7.1	71	71	71	7	71	
2	Actual Customers	71	71	71	71	71	71	72	72	72	71	71	71	
ო	Increase in Number of Customers	ī	•	•	•	,	•	(1)	5	(5)	•	,	0	(3)
4	Average Revenue for the Month	\$ 223.05	\$ 218.06 \$	\$ 217.63	\$ 236.71 \$	217.63 \$ 236.71 \$ 251.14 \$	294.48 \$		\$ 244.62	267.22 \$ 244.62 \$ 266.60 \$ 247.87		\$ 225.66	\$ 250.45	
2	Increase in Revenues	, ⇔	· •	, ,	,	<b>6</b>	<i>θ</i>	(267)	\$ (245)	(267) \$ (245) \$ (267) \$	ا چھ	, ss	9	\$ (778)
9	Total Decrease in Revenue per RUCO	(778)												
7	Decrease In Revenue per Company	(778)												
∞ .	Total Revenue Adjustment	(0)												
9 0	Gallons Sold per Average Customer Increase in Customers	59,543	57,564	57,395	64,965	70,690	87,888	77,070	68,105	76,827	69,395	60,578	70,416	:
=	Increase in Gallons	•	•	•	į	•	•	(77,070)	(68,105)	(76,827)	•	•	0	0 (222,001)

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #1 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
3 INCH COMMERCIAL

Total <u>Year</u>			Ξ		(206)					(23,834)
	2	2	0	212.53	<del>\$</del>				26,400	
November December	ro	5	•	211.52 \$	•				26,000	
October	S.	5	•	219.84 \$	,				29,300	
	ις	5		217.32 \$ 245.79 \$ 281.58 \$ 280.82 \$ 219.84 \$ 211.52 \$ 212.53					53,500	
August September	ςΩ	5	•	\$ 281.58	55 1				53,800	
XINT	သ	5	•	\$ 245.79	,				39,600	
aune	2	5	•	217.32	,				28,300	
Мау	ß	5	,	243.27 \$	<b>9</b> ∌ ,				38,600	
April	2	5		206.06 \$ 239.75 \$ 243.27 \$	<i>⊌</i> >				37,200	
March	ĸΩ	9	3	206.06 \$	(506)				23,834	(23,834)
February	S	5	•	\$ 240.50 \$	,				37,501	
January	S	5		\$ 203.21		(206)	(206)	(0)	22,701	
		j		91	•		i	Ц		1
DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	Increase In Revenue per Company	Total Revenue Adjustment	Gallons Sold per Average Customer	Increase In Customers Increase In Gallons
NO	-	2	ო	4	5	9	7	∞	<b>o</b> :	2 4

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #7 - REVENUE ANNUALIZATION CUSTOMERS TO YEAR END LEVELS 4 INCH COMMERGIAL

Total <u>Year</u>			•		, +9					
December	4	4	0	\$ 592.40	0				145,000	0
November December	4	4	•	626.42	,				158,500	-
October	4	4	,	787.39	,				222,375	
September	4	4	•	824.87 \$ 880.63 \$ 411.91 \$ 787.39 \$ 626.42 \$ 592.40	<del>ся</del> ,				73,375	
August S	4	4	•	\$ 880.63					259,375	
Vini	4	4	•	824.87	•				237,250	
June	4	4	•	\$30.86 \$	<b>↔</b> ,			,	239,625	,
Max	4	4	,	794.63 \$	<del>€9</del> ,				225,250	
April	4	4	•	679.66 \$ 683.44 \$ 794.63 \$	,				181,125	
March	4	4	•		,				179,625	
<u>February</u>	4	4	•	\$ 642.49 \$	,				164,875	
Jannary	4	4	,	\$ 598.39	. ↔	•			147,375	1
DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	increase In Revenue per Company	Total Revenue Adjustment	Gallons Sold per Average Customer	Increase In Gallons
NO. DES	, Ye	2 Act	3 r	4 Avı	5 Inc	6 Tot	7 inc	8 Tot	9 Ga	

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #7 - REVENUE ANNUALIZATION CUSTOMERS TO YEAR END LEVELS 34 INCH INDUSTRIAL

LINE NO.	DESCRIPTION	January	February	March	April	May	June	XINT	August	August September	October	November December	December	Total <u>Year</u>
	Year End Number of Customers	-	<del></del>	-	-	-		-	-	<del>-</del>	-	-	-	
2	Actual Customers	-	-	-	-	-	-	-	-	-	-	-	-	
က	Increase in Number of Customers	. •	•	•	•	•	•	•	,	•	1		0	
4	Average Revenue for the Month	\$ 27.46	\$ 19.90 \$	19.90	\$ 32.50 \$	19.90 \$	59.52 \$	32.50 \$	\$ 19.90	19.90 \$ 16.12 \$	17.80 \$	\$ 24.94 \$	\$ 13.60	
5	Increase in Revenues	•	, <del>sa</del>	· •	<i>د</i> ع ا	69 1	1	,	· •>	· •	,	, &	0	' 69
9	Total Increase in Revenue per RUCO	•												
7	Increase in Revenue per Company	1												
80	Total Revenue Adjustment													
ο (	Gallons Sold per Average Customer	6,501	3,501	3,501	8,501	3,501	17,501	8,501	3,501	1,501	2,501	5,501	, 0	
2 €	indeast in Castoniers Increase in Gallons					,				,	•	•	0	•

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #7 - REVENUE ANNUALIZATION CUSTOMERS TO YEAR END LEVELS 1 INCH INDUSTRIAL

Total <u>Year</u>			•		•				ŀ
	-	-	0	22.70	9				00
<u>November December</u>	-		•	22.70 \$ 22.70	•				.
	_	-		22.70 \$	<b>↔</b> '				
October				- 1	€9				
August September	-	-	•	\$ 22.70 \$	· 69				
August	-	-	• .	22.70 \$ 22.70 \$	,				
Χ <mark>Ι</mark> ΠΓ	<del></del>	-	1	22.70	,				
June	<del>-</del>	-		22.70 \$	<del>€3</del> '				
Мау	-	-	ì	22.70 \$	,				
<u>April</u>	-	-	,	22.70 \$	•				
March	-	-	ı	22.70 \$	<b>€</b> >				
February	-	-	,	22.70 \$	<b>₽</b>				
	_	-		\$ 02	<del>63</del>		-[	П	
January				\$ 22.70	↔				
	r of Customers		er of Customers	for the Month	sent	Total Increase in Revenue per RUCO	nue per Company	justment	Gallons Sold per Average Customer Increase In Customers Increase In Gallons
DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in I	Increase In Revenue per Company	Total Revenue Adjustment	Gallons Sold per Avera Increase In Customers Increase In Gallons
LINE NO.	-	2	ო	4	5	9	_	<b>©</b>	9 1 1 1 0

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1.5 INCH INDUSTRIAL

Total <u>Year</u>				7		#DIV/0i					#DIV/0I
					,						
ecember	•		-	0	45.40	0				' 0	0
November December		•	-	•	45.40 \$ 45.40						
Nov					- 1	49					
October	-	•		1	46.66 \$	1				501	
	<del>-</del>				€	<del>⇔</del>				<b>.</b> .	
September					\$ 45.40 \$ 144.94	<b>↔</b>				39,501	
ist Ist	-	-	-	•	9	•					-
August					\$ 45	<del>€</del> >					
λinΓ	-	-	-	· +-	#DIV/0i	#DIV/0i				#DIV/0!	i0/AlQ#
	_	_		_		~				·-	_
June					#DIV/0i	10/AIQ#				#DIV/0!	#DIV/0i
May	-	-		~	#DIV/0i	#DIV/0i				#DIV/0i	#DIV/0i
2					星	#				¥	¥
April		_		-	#DIV/0i	#DIV/0i				#DIV/0i	#DIV/0i
March		-	•	~	#DIV/0I	#DIV/0!				#DIV/0!	i0/AIQ#
February	,	-	٠	-	#DIV/0!	#DIV/0i				fDIV/0i	#DIV/0i
H.					井	#		.1		荆	¥
Venue		-	•	7-	#DIV/0i	#DIV/0i	#DIV/0i		#DIV/OI	#DIV/0i	#DIV/0i
			•		ı			1	<u>ئسا</u>		1
DESCRIPTION		Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	Increase In Revenue per Company	Total Revenue Adjustment	Gallons Sold per Average Customer	increase in Customers Increase in Gallons
LINE	i	_	2	က	4	2	9	7	œ	<b>o</b> :	2 5

REFERENCES: Company Schedules C.2, page 7 and Schedules C.2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #7 - REVENUE ANNUALIZATION CUSTOMERS TO YEAR END LEVELS 3/4 INCH IRRIGATION

							=	:	-	:		•			-	1	Č	Total	<del>-</del> - :
DESCRIPTION		January	February	aιχ	March	<b>∢</b> ì	April	May	<u>June</u>	July	41	August		September	October	Novembe	November December	1 60	<b>≒</b> I
Year End Number of Customers	of Customers	147		147	147		147	147	147	147	7	147		147	147	147	147		
Actual Customers		144		44	144		144	144	145	145	2	146		146	147	147	147		
Increase in Number of Customers	r of Customers	ო		ო	ю		ю	က	2		2	٣		-	•				21
Average Revenue for the Month	or the Month	\$ 37.16	\$ 33	33.93 \$	32.14 \$	- 1	33.03 \$	34.04 \$	40.61	\$ 52.3	52.33 \$	45.61	8	49.16 \$	42.35	\$ 40.33 \$	\$ 35.44		
Increase in Revenues	ser	\$ 111	€>	102 \$	96	49	\$ 66	102 \$	81	\$ 105	<b>ω</b> .	46	₩	49	'	€ <del>9</del>		<b>⇔</b>	792
Total Increase in R	Total Increase in Revenue per RUCO	792																	
Increase In Revenue per Company	ue per Company	792																	
Total Revenue Adjustment	ustment	(0)	_																
Gallons Sold per Average Customer	werage Customer	15,101	13,	13,032	11,882		12,455	13,105	17,314	24,828	<b>ω</b> ν	20,521	23	22,795	18,429	17,136	14,000		
Increase in Casioners Increase in Gallons	מופוס א	45,303	39	39,095	35,647		37,366	39,314	34,628	49,656	ويا	20,521	2	22,795	•		0	324,325	325

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1 INCH IRRIGATION

																Total	ē.
DESCRIPTION		January	February	March	April	Max	June		λ <mark>ΙΠ</mark>	August	September		October	Novembe	November December		ఠ
Year End Number of Customers	φ.	176	176	176	176	176	10	176	176	176		176	176	176	3 176		
Actual Customers		166	166	169	167	167		167	167	169		171	173	176	3 176	ı	
Increase in Number of Customers	SIS	10	10	1	Ó	0,	o	6	6		7	Ω	ю		٠	0	78
Average Revenue for the Month	£	\$ 81.05 \$	\$ 68.21 \$	\$ 65.06 \$	\$ 66.65 \$	\$ 69.18	\$	8.27 \$	88.27 \$ 110.81 \$ 118.29 \$ 102.80 \$	\$ 118.2	9 \$ 102	\$ 08.5	93.47 \$	1	98.40 \$ 90.81	ı	
Increase in Revenues		\$ 811	\$ 682	\$ 455	\$	\$ 623	<b>6</b> ≯	794 \$	266	\$ 828	<del>69</del>	514 \$	280	<b>.</b>		9 \$ 0	6,585
Total Increase in Revenue per RUCO	RUCO	6,585															
Increase In Revenue per Company	any	6,585															
Total Revenue Adjustment		(0)															
Gallons Sold per Average Customer	tomer	37,404	29,175	27,151	28,171	29,78		42,033	56,479	61,278		51,348	45,365	48,529	9 43,659		
increase in Customers increase in Gallons		374,040	291,751	190,059	253,539	268,17		378,300	508,315	428,949		256,742	136,094		0		3,085,959

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1.5 INCH IRRIGATION

Total	Year			12		\$ 1,901					869,309
	December	69	69	0	\$ 127.05	6				52,341 0	0
	November	69	69	•	308.96 \$ 174.49 \$ 165.27 \$ 148.26 \$ 206.95 \$ 127.05	•				103,558	,
	October	69	69	•	\$ 148.26	, sa				65,935	
	August September	69	69	•	\$ 165.27	, 69				76,841	
	August	69	68	~	\$ 174.49	\$ 174				82,750	82,750
	<u>VIUL</u>	69	68	~	\$ 308.96	\$ 309				168,949	168,949
	June	69	29	2	143.38	287				62,806	125,613
	Max	69	29	2	\$ 145.59 \$	291 \$				64,224	128,448
	April	69	67	8	\$ 159.46 \$	319 \$				73,112	146,225
	March	69	7.1	(2)	\$ 130.08	\$ (260) \$				54,282	(108,564)
	February	69	99	က	116.52	350				45,591	136,774
	January	69	99	8	\$ 143.74 \$	\$ 431	1,901	1,901	(0)	63,038	189,115
	DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	Increase in Revenue per Company	Total Revenue Adjustment	Gallons Sold per Average Customer	increase in Customers increase in Gallons
	NO S	<del>-</del>	2	I რ	4	. ი	9	7	æ	o '	2 5

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
2 INCH IRRIGATION

														٠
DESCRIPTION	-51	January	February	March	April	May	June	VINI	August	September	October		November December	Total <u>Year</u>
Year End Number of Customers		52	52	52	52	52	55	52	52	52	52	52	52	
Actual Customers		51	52	54	52	52	52	52	52	52	52	52	52	
Increase in Number of Customers		-	ì	(2)	•	,	1	•	•	1	•	•	0	Ξ
Average Revenue for the Month \$ 2:	\$	\$ 222.88	\$ 186.70	86.70 \$ 191.52 \$ 213.36	213.36	\$ 231.57 \$	304.44 \$		400.06 \$ 303.73	\$ 319.87	\$ 252.70	\$ 250.99 \$ 234.25	\$ 234.25	
Increase in Revenues	<del>\$</del>	223	•	\$ (383) \$	,	\$ · · \$	,	,	\$	· •	•	69	<b>\$</b>	\$ (160)
Total Increase in Revenue per RUCO		(160)												
Increase In Revenue per Company		1												
Total Revenue Adjustment		(160)												
Gallons Sold per Average Customer	6	96,079	72,885	75,973	89,971	101,644	148,356	209,654	147,904	147,904 158,250	115,193	114,096	103,366	
	8	96,079		(151,945)			•	•					0	(55,866)

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
4 INCH IRRIGATION

														Total
LINE NO:	DESCRIPTION	January	February	March	April	May	June	<u>XInf</u>	August	September	October	November December	December	Year
	Year End Number of Customers	4	4	4	4	4	4	4	4	4	4	4	4	
	Actual Customers	2	4	æ	4	4	4	4	4	4	4	4	4	
	Increase in Number of Customers	(1)	•	(1)	•	•	1	•	•	•	1	1	0	(2)
	Average Revenue for the Month	\$ 425.59	\$ 425.90	\$ 425.59 \$ 425.90 \$ 11,486.14 \$1,796.17		\$3,127.04 \$	\$3,127.04 \$ 10,744.52 \$4,122.91 \$ 643.91	\$ 4,122.91	\$ 643.91	\$ 580.93	\$ 445.99 \$ 742.78 \$ 672.58	\$ 742.78	\$ 672.58	
ı,	Increase in Revenues	\$ (426) \$	; ;	\$ (11,486)	,	69 1	•	, \$	· •	· •>	, ss	, 49	0	0 \$ (11,912)
9	Total Increase in Revenue per RUCO	(11,912)												
	Increase In Revenue per Company	(11,912)												
80	Total Revenue Adjustment	0												
	Gallons Sold per Average Customer	127,300	127,500	7,217,400 1,005,875 1,859,000	1,005,875	1,859,000	6,742,000	2,497,375	267,250	226,875	140,375	330,625	285,625	
2 5	Increase in Customers Increase in Gallons	(127,300)	'	(7,217,400)									0	0 (7,344,700)

REFERENCES:
Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b
Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

# DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-38 PAGE 20b of 31

### Test Year Ended December 31, 2006 Chaparral City Water Company Revenue Annualization 4 Inch Irrigation Meters

																	,	ı			
	Projected	Amount Billed	Proposed Rates	309.74	309.74	309.74	309.74	309.74	309.74	309.74	309.74	309.74	313.18	8,461.24	309.74		11,871.82	[9]			
	Projected	Amount	ates	. 63	227.00	227.00	227.00	227.00	227.00	227.00	227.00	227.00	228.56	3,925.76	227.00		\$ 6,424.32 \$	[5]			
				Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual						
		2002	Usage		٠	,		1	ı	,	•	,	1.000	2.371,000	-		2,372,000	[4]			\$ 370032
	2006	Amount	Dilled Pronosed Rafes	309.74	907.95	14,240.52	313.18	7,031.03	47,265.94	11,957.68	313.18	309.74	309.74	309.74	1 784 64		\$ 85,053.08	[6]	\$ (33,206.16) \$ (73,181.27) (21,286)	\$ (36,906.48) \$ (81,418.94) (23,658)	-
	2006	Amount	Billed Current Rates	\$ 227.00	•	6,548.12	228.56	3,276.80	21,533.48	5,512.28	228.56	227.00	227 00	227.00	896.24	1.000	\$ 39,630.48	[2]	0001	es proposed rates s)	leuto for Actual
Firerock Canyon Golf Course	2		2006		174.000	4.052.000	1,000	1.955.000	13,658,000	3,388,000	1,000		•		000 007	459,000	23,658,000	[1]	RUCO Annualization: Annualization at present rates [5] - [2] Annualization at proposed rates [6] - [3] Additional Gallons (in 1,000's) [4] - [1] /1000	Company Annualization: Annualization at present rates Annualization at Company proposed rates Additional Gallons (in 1,000's)	DICOLA Adinatorate of Dates for Artial Gallonana Isana
Firerock Canyon Gol	) COORT		14 c. 44.	lan del	F G	Mar	Anr	May.	, II	: =	Ain	S C C	<u>;</u> ;	; 20 20 20 20 20 20 20 20 20 20 20 20 20	20 C		Total		RUCO An Annualiz Annualiz Addition	Company Annualiz Annualiz Addition	4 (C) 10

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company Schedules C-2, page 7 and Schedules C-3, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

# DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-38 PAGE 20c of 31

Chaparral City Water Company
Test Year Ended December 31, 2006
Revenue Annualization
4 Inch Irrigation Meters

Line								
ģ								
~	Firerock C	Firerock Canyon Golf Course	Φι					
7	Account: 6	Account: 6018550-1						
က			2006	2006		Projected	Projected	
4			Amount	Amount		Amount	Amount	
. rc		2006	Biiled	Billed	2007	Billed	Billed	
œ	Month	Actual Usage	Current Rates	Proposed Rates	Usage	<b>Current Rates</b>	Proposed Rates	
^	Jan.		\$ 227.00	\$ 309.74	- Actual	\$ 227.00	\$ 309.74	
- ∞	Feb.	17,000	253.52	368.19	- Actual	227.00	309.74	
6	Mar.	31.614,000	49,544.84	108,998.67	- Actual	227.00	309.74	
9	Apr.		227.00	309.74	- Actual	227.00	309.74	
÷	May	4,671,000	7,513.76	16,368.64		897.80	1,788.08	
12	Jun.	11,344,000	17,923.64	39,310.41	1,372,000 Actual	2,367.32	5,026.68	
<u>.</u>	Jul.	4,536,000	7,303.16	15,904.51	2,440,000 Actual	4,033.40	8,698.46	
4	Aug.	•	227.00	309.74	- Actual	227.00	309.74	
15	Sep.	•	227.00	309.74	- Actual	227.00	309.74	
16	od d	•	227.00	309.74	- Actual	227.00	309.74	
17	No.	597,000	1,158.32	2,362.23	5,288,000 Actual	8,476.28	18,489.88	
18	Dec.	381,000	821.36	1,619.62	- Actual	227.00	1,619.62	
9						-		
20	Total	53,160,000	\$ 85,653.60	\$ 186,480.96	9,530,000	\$ 17,590.80	\$ 37,790.90	
21		[7]	[2]	[3]	[4]	[2]	[9]	
55		Ξ	[	•	•			
23	RUCO Ar	RUCO Annualization:	,					
24	Annualiz	Annualization at present rates [5] - [2]	ites [5] - [2]	\$ (68,062.80)				
25	Annualiz	Annualization at proposed rates [6] - [3]	rates [6] - [3]	(148,690.06)				
9 6	Addition	al Gallolis (III 1,00	) [+] - [1] / 100					
7 %								
2 5	_	Company Annualization:						
8	1	Annualization at present rates	ates	\$ (74,786.40)				
31	Annualiz	Annualization at Company proposed rates	proposed rates	\$ (164,817.72)				
32	Additions	Additional Gallons (in 1,000's)	0,s)	(46,122)				
33								
¥ 58		Adjustment at Pres	sent Rates for Ac	RUCO's Adjustment at Present Rates for Actual Gallonage Usage	\$ 6,723.60			
		•						

Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007 REFERENCES:

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #7 - REVENUE ANNUALIZATION CUSTOMERS TO YEAR END LEVELS 6 INCH IRRIGATION

Total <u>Year</u>			1		' &>					•
December	က	3	0	\$2,290.64	0				1,177,333	0
November	က	8	•	\$2,558.44 \$13,511.20 \$2,290.64	,				706,834 1,349,000 8,370,000 1,177,333	1
October	ဗ	3	•	\$2,558.44	,				1,349,000	ı
September	n	8	•	\$1,556.66	- - - •>					
August	e m	3	•	\$6,027.36	, 69				8,204,333 3,572,667	•
<u>Ylnl,</u>	ю	3	٠	\$13,252.76 \$6,027.36	,				8,204,333	
June	ო	3	1	18,128.28	1				11,329,667	•
May	က	3	1	,113.60 \$6,164.12 \$12,568.96 \$15,654.12 \$ 18,128.28	<b>⇔</b> '				9,743,667	1
April	က	3	1	12,568.96 \$	<b>€</b>				7,766,000	
March	က	3	i	6,164.12 \$	69 1					
February	က	က	•	\$8,113.60					4,910,000 3,660,333	
Jannary	n	8	1	\$7,665.36 \$8	<del>⇔</del>	•		1	4,622,667	
DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	Increase in Revenue per Company	Total Revenue Adjustment	Gallons Sold per Average Customer	increase in Casioniers Increase in Gallons
NO.	-	7	က	4	5	9	7	æ	. o (	2 ==

## Chaparral City Water Company Test Year Ended December 31, 2006 Revenue Annualization 6 inch Irrigation Meters

	Projected	na)acio	Amount	Pronosed Rates	\$ 1,499.60	619.47	619.47	619.47	622.91	619.47	619.47	619.47	619.47	1,506.47	19,232.80	619.47	\$ 27,817.54	[9]		
	Droipoted	ייייייייייייייייייייייייייייייייייייייי	Amount	Current Rates	\$ 853.36	454.00	454.00	454.00	455.56	454.00	454.00	454.00	454.00	856.48	8,899.84	454.00	\$ 14,697.24	[2]		
			2002	Leado	256,000 Actual		- Actual	- Actual	1,000 Actual	- Actual	- Actual	- Actual	- Actual	258,000 Actual	5,414,000 Actual	- Actual	5,929,000	[4]		
	9000	2006	Amount	Denocad Dotor	\$ 619.47	2.355.66	619.47	5,130.13	13,037.53	2,572.25	4,652.24	619.47	619.47	5,786.78			\$ 41,545.48	[3]	\$ (6,229.08) \$ (13,727.93) (3,993)	\$ (15,144.87) \$ (32,805.35) (9,481.00)
	000	2006	Amount	Dallied	Current Rates 454 00	_	454.00	2.500.72	6.088.72	1,340.08	2,283.88	454.00	454.00	2.798.68	2.402.44	454.00	\$ 20,926.32	[2]	nt rates [5] - [2] sed rates [6] - [3] t] - [1] /1000	osed rates
yon G.C.	8478-7			2006	Actual Usage	505 000	000,000	1,312,000	3,612,000	568.000	1.173.000	•	•	1 503 000	1 249 000		9,922,000	[1]	UCO Annualization: Revenue Annualization at present rates [5] - [2] Revenue Annualization at proposed rates [6] - [3] Additional Gallons (in 1,000's) [4] - [1] /1000	ompany Annualization: Annualization at present rates Annualization at Company proposed rates Additional Gallons (in 1,000's)
Sunridge Cany	Account: 60084			;	Month	Fah.	Mar	Anr	May.	lin)		Ain	Sep.	Oct .	;; >C	Dec.	Total		RUCO Annual Revenue Ann Revenue Ann Additional Ga	Company Any Annualization Annualization Additional Ga

REFERENCES:

## Test Year Ended December 31, 2006 Revenue Annualization 6 Inch Irrigation Meters Chaparral City Water Company

Line								
<u> </u>	Eagle Mountain Account: 600150	G.C. 014-1						
1 რ		-	2006	2006		Projected	Projected	
4 r		9000	Amount	Amount	2002	Amount	Amount	
വ	Month	ZUU6	Current Rates	Proposed Rates	Usage	Current Rates	Proposed Rates	
۸ ۵	lan lan	13.051.000	\$ 20.813.56	\$ 45,488.81	- Actual	\$ 454.00	\$ 619.47	
- 00	Feb.	13.621.000	21,702.76	47,448.47	- Actual	454.00	619.47	
တ	Mar.	10,783,000	17,275.48	37,691.42	- Actual	454.00	619.47	
9	Apr.	21,261,000	33,621.16	73,714.79	- Actual	454.00	619.47	
Ξ	May	24,574,000	38,789.44	85,104.88	- Actual	454.00	619.47	
7	Jun.	31,629,000	49,795.24	109,359.97	192,000 Actual	753.52	1,279.57	
13	Jul.	21,573,000	34,107.88	74,787.44	344,000 Actual	990.64	1,802.14	
4	Aug.	9,097,000	14,645.32	31,894.96	11,018,000 Actual	17,642.08	38,499.35	
15	Sep.	84,000	585.04	908.26	10,315,000 Actual	16,545.40	36,082.44	
16	Oct.	1,119,000	2,199.64	4,466.59	4,432,000 Actual	7,367.92	15,856.69	
17	Nov.	21,785,000	34,438.60	75,516.30	- Actual	454.00	619.47	
18	Dec.	2,645,000	4,580.20	9,712.98	- Actual	454.00	619.47	
9								
20	Total	171,222,000	\$ 272,554.32	\$ 596,094.88	26,301,000	\$ 46,477.56	\$ 97,856.48	
2		[1]	[2]	[3]	[4]	[2]	<u>[9]</u>	
22								
23	RUCO Annuali	zation:						
24	Revenue Annu	ualization at present rates [5] - [2]	nt rates [5] - [2]	\$ (226,076.76)				
22 %	Revenue Anni Additional Gal	ualization at proposed rates [6] - [3]	sed rates [6] - [3] !1 - [11 /1000	\$ (498,238.40) (144,921)				
27								
0 6	Company App	ualization:						
3 R	Annualization			\$ (265,672.90)				
31	Annualization		osed rates	\$ (585,502.21)				
33	Additional Gal	(ii) (iii) (iii) (iii)		(00:00:01)				
34			:	:				
35	RUCO's Adjustr	ment at Present R	nent at Present Rates for Actual Gallonage Usage	nage Usage	\$ 39,596.14			

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staffs data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
3 INCH FIRE HYDRANT (STANDPIPE)

November <u>Vear</u>	26 26	29 26	(3) 0 1	208.04 \$ 256.15	(624) 0 \$ 182				24,621 43,712 (3) 0	(73,863) 0 14,484
October	56	27	3	192.62 \$ 203.33 \$ 233.73 \$ 198.88 \$ 199.06 \$	\$ (199) \$				21,056	(21,056)
August September	26	30	(4)	\$ 198.88	(234) \$ (796) \$				20,984	(83,935)
August	3 26	2 27	4 (1)	3 \$ 233.73	813 \$ (234)				0 34,815 4 (1)	2 (34,815)
XINT	26	5 22	4	\$ 203.33	<b>∽</b>				22,750	91,002
June	26	25	-	1	\$ 193				18,500 1	18,500
Мау	56	29	(3)	199.69 \$ 214.80 \$ 193.61 \$ 228.12 \$	\$ (684) \$				32,587	(97,760)
April	26	28	(2)	\$ 193.61	\$ (387) \$				18,893	(37,786)
March	56	20	9	\$ 214.80	\$ 1,289 \$				27,300	163,802
February	3 26	5 23	8	↔	3 \$ 599	61	.1		21,305	63,914
Jannary	26	25	₩.	\$ 212.73	\$ 213	182		182	26,480	26,480
DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	Increase In Revenue per Company	Total Revenue Adjustment	Gallons Sold per Average Customer	Increase in Gallons
NO.		7	ო	4	S	9	7	æ	o Ç	2 =

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #7 - REVENUE ANNUALIZATION CUSTOMERS TO YEAR END LEVELS 4 INCH FIRE HYDRANT (STANDPIPE)

DESCRIPTION	Jannary	February	March	April	Max	June	<u>Yuly</u>	August	September	October	November	December	Total <u>Year</u>
Year End Number of Customers	-		-	-	<del>-</del>	-	_	•	_	_		-	
Actual Customers		ı	1	ļ	,	,	-			_	-	-	
Increase in Number of Customers	<b>*</b>	-	-	-	-	-	•			,	•	0	9
Average Revenue for the Month	#DIV/0i	#DIV/0i	#DIV/0i	#DIV/0i	#DIN/0i	#DIV/0i	\$ 238.34	238.34 \$ 1,902.80	\$ 1,975.88	\$1,623.08	\$1,660.88	\$1,660.88 \$ 1,776.80	
Increase in Revenues	#DIV/0i	#DIV/0i	#DIV/0	#DIV/0I	#DIV/0[	#D{\/\0i	<del>69</del>	<b>↔</b>	€9	• •>	· •	0	0 #DIV/0i
Total Increase in Revenue per RUCO	#DIV/0i												
Increase In Revenue per Company													
Total Revenue Adjustment	#DIV/0I												
Gallons Sold per Average Customer Increase in Customers	' -	٠-	' -	, -	, -	' -	4,501	665,000	694,000	554,000	569,000	615,000	
Increase in Gallons	•	•	•	•	•	•	•				•	0	•

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #7 - REVENUE ANNUALIZATION CUSTOMERS TO YEAR END LEVELS 3/4 INCH CONSTRUCTION

NO NO	DESCRIPTION	Jannary	February	March	April	Мау	June	<b>XINT</b>	August	August September	October		November Dec	December 1	Total <u>Year</u>
<del></del>	Year End Number of Customers	~	₩-	<b></b>	-	-	<del>-</del>	-	-	-		-	<b>-</b>	₩-	
2	Actual Customers	-	-	-	-	-	-	-	-	-		-	-	-	
က	Increase in Number of Customers	•	•	•	•	,	•	r	•	•		•		0	•
4	Average Revenue for the Month	\$ 14.38	\$ 13.60 \$	\$ 22.18 \$	20.62 \$	14.38 \$	13.60 \$	13.60	\$ 13.60	\$ 13.60	\$ 13.60	89	14.38 \$	13.60	
5	Increase in Revenues		•	,	<del>sγ</del> ,	<i>₽</i>	<del>\$7</del>	•	• <del>•</del>	; \$ <del>9</del>	<del>69</del>	<b>↔</b>	t	<del>\$</del>	•
9	Total Increase in Revenue per RUCO	•													
7	Increase In Revenue per Company	•													
∞	Total Revenue Adjustment														
9 5	Gallons Sold per Average Customer	501		5,501	4,501	501			1 (	1 1			501	' 0	
2 =	Increase in Gallons	'			•		•	'	•	,				0	1

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1 INCH CONSTRUCTION

NS CE	DESCRIPTION	January	February	March	April	May	June	July	August	September	October	November December	December	Total <u>Year</u>
-	Year End Number of Customers	2	8	2	2	2	2	2	7	7	2	2	2	
∾	Actual Customers	2	5	3	8	3	3	3	က	2	2	2	2	
က	Increase in Number of Customers	•	(3)	Ξ	<u>(5</u>	<del>(</del> )	3	Ξ	E)	•	•	•	0	(6)
4	Average Revenue for the Month	\$ 37.52	\$ 38.14 \$	35.96 \$	35.96 \$	36.74 \$	33.88 \$	34.14 \$	38.30	\$ 46.88	\$ 40.64 \$	41.81	\$ 93.68	
5	Increase in Revenues	, <del>69</del>	\$ (114) \$	\$ (36) \$	\$ (98)	\$ (22)	(34) \$	(34) \$	(38)	, &	, \$	· •	9	(329)
9	Total Increase in Revenue per RUCO	(329)												
. ~	Increase In Revenue per Company													
<b>∞</b>	Total Revenue Adjustment	(328)												
9 11	Gallons Sold per Average Customer Increase In Customers Increase In Gallons	9,501	9,901 (3) (29,702)	8,501 (1) (8,501)	8,501 (1) (8,501)	9,000 (1) (9,000)	7,167 (1) (7,167)	7,334 (1)	10,000 (1) (10,000)	15,501	11,501	12,250	45,501	(80,204)

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
2 INCH CONSTRUCTION

NO NO	DESCRIPTION	January	February	March	<u>April</u>	Мау	June	July	August	September	r October		November December	Total <u>Year</u>
4	Year End Number of Customers	•	•	•		,	•	•	•	,			•	
8	Actual Customers		_	-	-	-	-						•	
က	Increase in Number of Customers	1	(3)	3	5	£	(3)	•	,	•		•	0	(2)
4	Average Revenue for the Month	€5	\$ 167.38	\$ 75.34 \$		73.00 \$ 109.66 \$	220.42 \$		€	, & <del>3</del>	, &	40	\$	
co	Increase in Revenues	, &	\$ (167) \$	\$ (75) \$	(73) \$	(110) \$	(220) \$	,	, &	.' € <del>&gt;</del>	<b>9</b>	• <del>•</del>	0	\$ (646)
9	Total Increase in Revenue per RUCO	(646)												
7	Increase In Revenue per Company	1												
80	Total Revenue Adjustment	(646)	_											
o (	Gallons Sold per Average Customer	#DIV/0i	60,501	1,501	' 🗧	23,501	94,501	i0/AIQ#	#DIV/0!	#DIV/0i	#DIV/0i	#DIV/0i	10//\IQ#	
2 5	increase in Cusiomers Increase in Gallons	io/AIQ#	(60,501)	(1,501)		(23,501)	(94,501) ‡	#DIV/0i	i0/AIG#	io/AIQ#	io//\lQ#	io/AiG#	#DIV/OI	#DIV/0I

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
3 INCH CONSTRUCTION

Total <u>Year</u>			4		3,319					0 1,753,468
	4	4	0	\$ 243.31	<del>\$</del>				62,375	-,
November December	4	4	•	449.81 \$ 661.78 \$ 221.97 \$ 284.65 \$ 232.19 \$ 295.37 \$ 243.31	, sa				95,750	
	4	4	•	\$ 232.19	<b>6</b> 9				55,250	
September October	4	4	•	\$ 284.65	€9				88,875	
August	4	5	(5)	\$ 221.97	\$ (222) \$				48,700	(48,700)
July	4	4	•	\$ 661.78	•				330,625	
June	4	4	•		•				194,750	
Мау	4	3	_	742.31 \$ 782.09 \$ 626.87 \$ 723.46 \$	723 \$				370,167	370,167
April	4	2	2	\$ 626.87 \$	1,564 \$ 1,254 \$				308,250	616,501
March	4	2	2	782.09	1,564				407,750	815,501
February	4	4	•	\$ 742.31	, 69				382,250	
January	4	4	•	\$ 272.56	, &	3,319		3,319	81,125	
DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	Increase In Revenue per Company	Total Revenue Adjustment	Gallons Sold per Average Customer	increase in customers Increase in Gallons
LINE NO	<b>~</b> ,	7	က	4	5	9	7	80	o (	⊒ =

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
4 INCH CONSTRUCTION

DESCRIPTION	January	February	March	April	May	June	Zini	August	August September	October	November December	December	Total <u>Year</u>
Year End Number of Customers			1	•	•	•	•	'	•	•	•	•	
	1		-	-	-	-	+	1	•	•	1	•	
Increase in Number of Customers	•	(1)	<u>(5)</u>	£	3	3	(5)	•	•	,	•	0	(9)
Average Revenue for the Month	#DIV/0i	\$ 234.02	\$ 531.20 \$	263.66	234.02 \$ 531.20 \$ 263.66 \$ 393.92 \$	-	390.80 \$ 432.92	#DIV/0i	#DIV/0i	#DIV/0i	#DIV/0i	#DIV/0i	
Increase in Revenues	#DIV/0!	\$ (234)	\$ (531) \$	(264)	(234) \$ (531) \$ (264) \$ (394) \$	(391) \$		(433) #DIV/0I	#DIV/0!	#DIV/0i	i0/AIQ#	#DIV/0i	#DIV/0!
Total Increase in Revenue per RUCO	i0/AIQ#												
Increase In Revenue per Company	•												
Total Revenue Adjustment	#DIV/0i	_											
Gallons Sold per Average Customer	#DIV/0i	4,501	195,000	23,501	107,000	105,000	132,000	#DIV/0i	#DIV/0i	#DIV/0i	#DIV/0i	#DIV/0i	
increase in Cusiomers Increase in Gallons	#DIV/0i	(4,501)	(195,000)	(23,501)	(107,000)	(105,000)	(132,000)	(132,000) #DIV/0I	#DIV/0i	#DIV/0i	i0/AlQ#	#DIV/0I	#DIV/0i

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
3/4 INCH FIRE SPRINKLER

Total <u>Year</u>			٠		•				•
cember	43	43	0	10.03	\$				0 0
November December	43	43		10.00 \$	ı				
	43	43		10.00 \$	<del>€7</del> 1				
October					<b>↔</b>				
August September	43	43	•	\$ 10.00 \$	· •				
August S	43	43	•	10.06 \$	•				23
XINF	43	43	•	10.00 \$	<b>↔</b>				, ,
June	43	43	ı	10.00 \$	<b>⇔</b> '				
Max	43	43	1	10.00 \$	<del>69</del> ,				, ,
April	43	43	,	10.00 \$	<b>€</b> 7•				
March	43	43		10.00 \$	<b>₽</b>				
February	43	43	•	10.00 \$	<i>s</i> э ,				
January Fe	43	43	•	\$ 10.00 \$		•	1		
	er of Customers	g	Increase in Number of Customers	,	senus	Total Increase in Revenue per RUCO	Increase In Revenue per Company	djustment	Gallons Sold per Average Customer Increase In Customers Increase In Gallons
DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Num	Average Revenue for the Month	Increase in Revenues	Total Increase in	Increase In Reve	Total Revenue Adjustment	Gallons Sold per Avera Increase In Customers Increase In Gallons
NO.	~	2	ო	4	ស	9	7	80	9 10 11

REFERENCES: Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company Schedules C-2, page 7 and Schedules C-2, page 7.1 thru 7.15b Company's data response to Staff's data request MEM 6.1 - Actual amount of water billed for 4 & 6 inch irrigation in 2007

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1 INCH FIRE SPRINKLER

Year Year			•							•
November December	8	2	0	10.63 \$ 10.00	0				, 0	0
vember	7	2	•		•				250	
October No	7	2	•	10.00 \$	•					
September Oct	2	2		10.00 \$	<b>₽</b>				, ,	
August Sep	2	2	,	8	<del>\$</del>				250	'
<sub>A</sub> <u>√IυΓ</u>	2	2	•	10.63 \$ 10.63	<del>\$?</del> ,				250	
<u>June</u>	2	2	,	10.00 \$	<b>УЭ</b> '				, ,	
Max	2	2		10.00 \$	<b>⇔</b> '					,
April	2	2		10.00 \$	<i>ب</i> ه					
March	2	2	,	10.00 \$ 10.00	<b>↔</b>					ı
February §	8	2	•	10.00 \$	,					•
January Fe	8	2	•	\$ 10.00 \$	<del>\$</del> 1  \$	•	1			,
				1			ı	L1		•
DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	Increase In Revenue per Company	Total Revenue Adjustment	Gallons Sold per Average Customer	Increase In Gallons
	Year	Actua	Incre	Avera	Incre	Total	Increa	Total	Gallo	Incre
NS O	-	7	က	4	5	9	7	80	. 6€	7 :

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJ. #7 - REVENUE ANNUALIZATION
CUSTOMERS TO YEAR END LEVELS
1.5 INCH FIRE SPRINKLER

F	November December Year	г г	3 3	0	10.42 \$ 10.42 \$ 10.00 \$ 10.00 \$ 10.00 \$ 10.00	, 95 0					•	• •		0
	October Nove	က	8	١,	10.00 \$ 1	<b>⇔</b> ,					•	•		• 1
	September	ო	8	1	\$ 10.00 \$	₩					,	•	, ,	
	August	3	3 3	ı	42 \$ 10.42	· ·					167 167			
	<u>June</u> <u>July</u>	က	3	,	10.00 \$ 10.	<b>⊌</b> >					,	,	, ,	-
	<u>May</u>	ო	3	,	10.00 \$ 10.00 \$	<b>₩</b> '						•		
	April	က	3	•	- 1	, 69					•	•		• •
	March	ю	3	•	\$ 10.00 \$	↔					•	•		
	ry February		3	1	10.00 \$ 10.00 \$	, ↔		1	Π			,		
	Jannary				\$ 10.	69			Ц					
	DESCRIPTION	Year End Number of Customers	Actual Customers	Increase in Number of Customers	Average Revenue for the Month	Increase in Revenues	Total Increase in Revenue per RUCO	increase in Revenue per Company	Total Revenue Adjustment		Gallons Sold per Average Customer	Gallons Sold per Average Customer	Gallons Sold per Average Customer	Gallons Sold per Average Customer Increase in Customers
	LINE NO.	٠.	2	т	4	2	9	7	80		σ	თ	o (	6 0

## Chaparral City Water Company Test Year Ended December 31, 2006 Operating Income & Expense Adjustments Adjustment 8

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-39 DIRECT TESTIMONY

Line <u>No.</u> 1 2	Remove Expensed Items in Repairs & Maintenace Expense and	<u>Capitalize</u>	
3	Per Company Repairs and Maintenance Expense	\$	104,609
4	Per RUCO Repairs and Maintenance Expense		61,392
5	RUCO Adjustment		(43,217)
6			
7			
8	Increase (Decrease) to Repairs and Maintenance Expense	\$	(43,217)
9			
10			
11	Adjustment to Revenue and/or Expense	\$	(43,217)
12			
13			
14			
15	•		
16			
17			
18			
19			
20			
21			
22			
23			
24	SUPPORTING SCHEDULE		
25	rcn_plant_Remove Expensed Items & Capitalize.xls		

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJUSTMENT 9 - INTENTIONALLY LEFT BLANK

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-40 DIRECT TESTIMONY

### Chaparral City Water Company Test Year Ended December 31, 2006 Adjustment to Revenues and Expenses Adjustment Number 10

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-41 DIRECT TESTIMONY

Line		
<u>No.</u>		
1	Annualize power cost for additional gallons from annualization of revenues	
2		
3	Test Year Power Costs Plus Adjustments for APS & SRP Rate Increases	\$ 677,696
4	Gallons sold in Test Year (1,000's)	2,084,339
5	Cost per 1,000 gallons	0.32514
6	Additonal gallons from annualization (in 1,000's) in adjustment 6	(192,426)
7		
8	RUCO Increase (Decrease) in Expense	\$ (62,565)
9	Company Increase (Decrease) in Expense	(74,714)
10		
11	Adjustment to Revenue and/or Expense	<u>\$ 12,149</u>
12		
13		
14		
15		
16		

CHAPARRAL CITY WATER COMPANY, INC.
TEST YEAR ENDED DECEMBER 31, 2006
OPERATING ADJUSTMENT 11 - REMOVE CAP AMORTIZATION

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-42 DIRECT TESTIMONY

See TJC Direct Testimony

### CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 OPERATING ADJ. #12 - INCOME TAXES

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-43 DIRECT TESTIMONY

LINE NO.	DESCRIPTION	AMOUNT	REFERENCE
. 1	FEDERAL INCOME TAXES: OPERATING INCOME BEFORE INCOME TAXES	\$ 1,631,784	SCH. TJC-31
2 3	LESS: ARIZONA STATE TAX INTEREST EXPENSE	95,765 257,432	LINE 11 NOTE (a)
4	FEDERAL TAXABLE INCOME	\$ 1,278,587	LINE 1 - LINES 2 & 3
5	FEDERAL INCOME TAX RATE	34.00%_	TAX RATE
6	FEDERAL INCOME TAX EXPENSE	\$ 434,720	LINE 4 X LINE 5
7	STATE INCOME TAXES: OPERATING INCOME BEFORE INCOME TAXES	\$ 1,631,784	LINE 1
8	LESS: INTEREST EXPENSE	257,432	NOTE (A)
9	STATE TAXABLE INCOME	\$ 1,374,352	LINE 7 - LINE 8
10	STATE TAX RATE	6.968%	TAX RATE
11	STATE INCOME TAX EXPENSE	\$ 95,765	LINE 9 X LINE 10
12	TOTAL INCOME TAX PER RUCO	530,485	LINE 6 + 11
13	INCOME TAXES PER COMPANY FILING	270,020	COMPANY SCHEDULE C-1
14	RUCO INCOME TAX ADJUSTMENT	\$ 260,465	
	NOTE (a): INTEREST SYCHRONIZATION		
	ADJUSTED RATE BASE WEIGHTED COST OF DEBT	\$ 21,328,051 1.21% \$ 257,432	

CHAPARRAL CITY WATER COMPANY, INC. TEST YEAR ENDED DECEMBER 31, 2006 COST OF CAPITAL

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-44 DIRECT TESTIMONY

# OCRB WEIGHTED COST OF CAPITAL

(F) WEIGHTED	COST	0.13%	1.08%	6.68%		7.89%
(E)	COST	3.13%	5.34%	8.83%		li.
(D) CAPITAI	RATIO	4.10%	20.20%	75.70%	100.00%	٠
(C) AD.II.ISTED	BALANCE	\$ 1,400,000	6,865,000	25,722,476	\$ 33,987,476	
(B) RUCO	ADJUSTMENT			(1,280,000)	\$ (1,280,000)	
<b>(</b> Y	AMOUNT	\$ 1,400,000	6,865,000	27,002,476	\$ 35,267,476	: CAPITAL
	DESCRIPTION	SHORT-TERM DEBT	LONG-TERM DEBT	COMMON EQUITY	TOTAL CAPITALIZATION	OCRB WEIGHTED COST OF CAPITAL
Щ.	N S	, <del>-</del>	7	ო	4	2

# **FVRB WEIGHTED COST OF CAPITAL**

		€	(B)	(C)	(D)	(E)	(F)
	DESCRIPTION	AMOUNT	ADJUSTMENT	BALANCE	RATIO	COST	COSI
9	SHORT-TERM DEBT	\$ 1,400,000		\$ 1,400,000	4.10%	3.13%	0.13%
7	LONG-TERM DEBT	6,865,000		6,865,000	20.20%	5.34%	1.08%
œ	COMMON EQUITY	27,002,476	(1,280,000)	25,722,476	75.70%	6.83%	5.17%
6	TOTAL CAPITALIZATION	\$ 35,267,476	\$ (1,280,000)	\$ 33,987,476	100.00%		
10	FVRB WEIGHTED COST OF CAPITAL	: CAPITAL				<u>سا</u>	6.38%

REFERENCES:
COLUMN (A): COMPANY SCH. D - 1
COLUMN (B): TESTIMONY, WAR
COLUMN (C): COLUMN (A) + COLUMN (B)
COLUMN (D): COLUMN (C) + COLUMN (C), LINE 5
COLUMN (E): TESTIMONY, WAR
COLUMN (F): COLUMN (D) × COLUMN (E)

Chaparral City Water Company Test Year Ended December 31, 2006 Present and Proposed Rates

DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-45 PAGE 1 OF 2

				r	Dollar <u>Change</u>	0.17 0.13 0.49
				<del>⇔</del>	호 등	<b>↔</b>
RUCO Dollar <u>Change</u>	1.40 2.30 5.10 8.25 18.25	25.50 46.00 80.00 107.00 240.00	1 1 1 1, 1	, .	Proposed Rate	1.85 2.65 3.5176
O <sub>I</sub>	<del>⇔</del>		<del>69</del>		<u>q</u>	<del>\$</del>
RUCO Proposed <u>Rates</u>	15.00 25.00 50.50 81.25 164.25	252.50 500.00 810.00 1,150.00 2,220.00	10.00 10.00 10.00 10.00 10.00		Proposed <u>Rate</u>	2.292 3.438 4.134
<b>L</b>	<del>⇔</del>		↔	(Suc	<b>a.</b>	<del>\$\</del> \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\
Company Proposed <u>Rates</u>	18.56 30.97 61.95 99.61 199.21	309.74 619.47 996.07 1,423.15 2,701.67	10.00 10.00 10.00 10.00 10.00	- (Per 1 000 gallons)	Present Rate	1.68 2.52 3.03
	<del>⇔</del>		↔	Jer 1	5	↔
Company Present <u>Rates</u>	13.60 22.70 45.40 73.00 146.00	227.00 454.00 730.00 1,043.00	10.00 10.00 10.00 10.00	'	>	
0 <del>-</del>	<del>9</del>	ν. ν.	↔			
					Block	0 gallons to 3,000 gallons 3,001 gallons to 9,000 gallons over 9,000 gallons
Monthly Usage Charge for: Meter Size (All Zones and Classes):	3/4 Inch 1 Inch 1 1/2 Inch 2 Inch 3 Inch	4 Inch 6 Inch 8 Inch 10 Inch 12 Inch	Monthly Service Charge for Fire Sprinkler 4 Inch or smaller 6 Inch 8 Inch 10 Inch Larger than 10 Inch	Gallons In Minimum (All Zones and Classes)	Commodity Rates (Residential, Commercial, Industrial)	3/4 Inch Meter Residential
Line 1	0 to 4 to 0	V 8 6 0 1 1 2 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1	4 £ £ £ £ 6 £ 6 £ 6 £ 6 £ 6 £ 6 £ 6 £ 6	23 23	25 26 27	28 30

### Chaparral City Water Company Test Year Ended December 31, 2006 Present and Proposed Rates

### DOCKET NO. W-02113A-07-0551 SCHEDULE TJC-45 PAGE 2 OF 2

Line <u>No.</u> 1 2	Commodity Rates		Co	(Per 1,0 mpany resent	Cc	allons) ompany oposed	RUCO oposed	_	UCO Oollar
3 4	(Residential, Commercial, Industrial)	<u>Block</u>		Rate		Rate	<u>Rate</u>	<u>C</u>	hange
5 6	3/4 Inch Meter Commercial and Industrial	0 gallons to 9000 gallons over 9,000 gallons	\$	2.52 3.03	\$	3.438 4.134	\$ 2.65 3.5176	\$	0.13 0.49
7 8	1 Inch Meter	0 gallons to 24,000 gallons over 24,000 gallons		2.52 3.03		3.438 4.134	2.65 3.5176		0.13 0.49
9	1.5 Inch Meter	0 gallons to 60,000 gallons		2.52		3.438	2.65		0.13
10 11	2 Inch Meter	over 60,000 gallons 0 gallons to 100,000 gallons		3.03		4.134 3.438	3.5176 2.65		0.49 0.13
12 13	3 Inch Meter	over 100,000 gallons 0 gallons to 225,000 gallons		3.03 2.52		4.134 3.438	3.5176 2.65		0.49 0.13
14 15	4 Inch Meter	over 225,000 gallons 0 gallons to 350,000 gallons		3.03 2.52		4.134 3.438	3.5176 2.65		0.49 0.13
16 17	6 Inch Meter	over 350,000 gallons 0 gallons to 725,000 gallons		3.03 2.52		4.134 3.438	3.5176 2.65		0.49 0.13
18 19	8 Inch Meter	over 725,000 gallons 0 gallons to 1,125,000 gallons		3.03 2.52		4.134 3.438	3.5176 2.65		0.49 0.13
20 21	10 Inch Meter	over 1,125,000 gallons 0 gallons to 1,500,000 gallons		3.03 2.52		4.134 3.438	3.5176 2.65		0.49 0.13
22 23	12 Inch Meter	over 1,500,000 gallons 0 gallons to 2,250,000 gallons		3.03 2.52		4.134 3.438	3.5176 2.65		0.49 0.13
24 25		over 2,250,000 gallons		3.03		4.134	3.5176		0.49
26 27	Irrigation/Bulk	All gallons	\$	1.56	\$	3.438	\$ 2.65	\$	1.09
28 29	Fire Hydrant Irrig./Construction	All gallons	\$	1.56	\$	3.438	\$ 2.65	\$	1.09
30 31	Standpipe (Fire Hydrants)	All gallons	\$	2.52	\$	3.438	\$ 2.65	\$	0.13
32	Fire Sprinklers	All gallons	\$	2.52	\$	3.438	\$ 2.65	\$	0.13