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AZ CORP COMMISSION

Transcript Exhibit(s) DOCKET CONTROL

2016 JUN 16 PM 3 50

Docket #(s): E-000005-14-0023

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Arizona Corporation Commission  
DOCKETED

JUN 16 2016

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Exhibit #: Note Solar-1 - Note Solar-9

S-1-S-5; S-9; S-14

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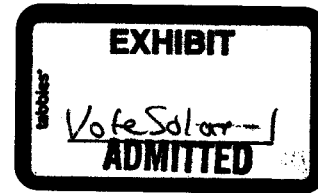
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Part 3 of 5

For parts 1 + 2, see barcodes 0000171007 + 0000171008  
 For parts 4 + 5, see barcodes 0000171040 + 0000171041



## APS First U.S. Utility to Use Advanced Inverters to Manage Solar Generation

*T&D World Magazine*

Tue, 2016-04-12 21:33

Last week, hundreds of APS Solar Partner Program customers helped their utility make history. Advanced technology installed along with participants' solar panels is beginning to collect data that will help APS better understand and manage the energy flowing into neighborhoods across the state. APS is the first utility in the nation to deploy and control this advanced technology remotely – meaning that the utility can operate the solar installations as they would a power plant, ramping up or curtailing power based on customers' real-time energy needs.

The device is called an advanced inverter. Inverters are installed with solar panels to convert the electricity from a one-way flow of energy (direct current) to a two-way flow of energy (alternating current – which matches the current on the electric grid). The advanced inverters used as part of APS's Solar Partner Program (SPP) just received their UL certification, allowing the utility to start full command and control of the device.

These advanced inverters will help APS regulate the amount of energy flowing into the grid in neighborhoods with participating SPP customers. This power quality regulation is no different than what the utility does 24/7/365. However, with the explosion of distributed energy installations across the state, managing the energy flow on the grid – to ensure customers continue to receive safe, reliable electricity – has become a greater challenge, with mini power plants appearing on rooftops all over Arizona.

“Energy used to flow in one direction, from our power plants to a customer's home or business. That is no longer true today,” said Scott Bordenkircher, APS Director of Technology Innovation. “With the deployment of distributed generating resources like rooftop solar, energy now flows back and forth on the grid. Advanced inverters will help us better manage the grid – for the safety of our crews working on the power lines, and so customers can continue to receive the reliable electricity they have come to expect from APS.”

The Solar Partner Program was launched in early 2015, when the company enlisted the help of 1,500 customers to host rooftop solar systems at no cost to the customer. In fact, the utility is essentially renting the customer's roof for \$360 a year for the next 20 years. Advanced inverters were installed along with the solar panels, helping the utility test the new technology that will benefit all of APS's 1.2 million customers.

“The small power plants found on customer rooftops across the state present interesting challenges to service quality and reliability, and advanced inverters are a technology APS believes can help avoid service disruptions and power quality issues,” Bordenkircher said. “APS is taking an industry lead with this program – and others like it – that will ultimately provide data essential to helping utilities achieve a more reliable and sustainable grid, while providing for greater customer technology choice.”

**Source URL:** <http://tdworld.com/renewables/aps-first-us-utility-use-advanced-inverters-manage-solar-generation>

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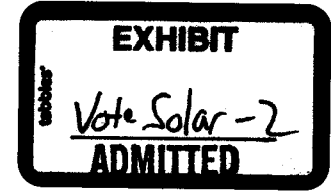
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TOP STORIES / BUSINESS



ENVIRONMENT

# German CO2 emissions targets at risk

A new coal-fired power plant has opened in Germany a day after an expert commission told the energy minister the country must triple its annual rate of decarbonization to meet its ambitious 2020 climate policy goals.



On Thursday in the Hamburg suburb of Moorburg, Hamburg's mayor Olaf Scholz, a leading figure in Germany's Social Democratic Party (SPD), stood alongside Magnus Hall, president of Swedish energy utility Vattenfall, and pushed a big button.

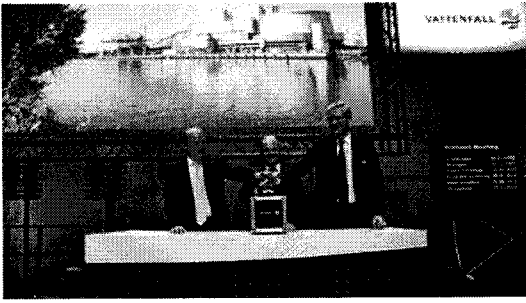
The button-pushing symbolized Vattenfall's ceremonial opening of a 1,600 Megawatt (MW) coal-fired power plant that had been under construction for eight years - despite heated opposition from Germany's greens, who want the country to exit from coal altogether.

One day earlier, in London, the UK government had announced a ten-year plan to close down all remaining coal-fired power stations in Britain. At the very same time as UK politicians were basking in the resulting applause, Scholz's fellow Social Democrat, Vice Chancellor Sigmar Gabriel, the leader of the SPD and the country's minister of economy and energy, sat in a Berlin conference room absorbing some bad news.

An independent commission of senior energy experts advising his ministry explained to him on Wednesday that Germany was on track to miss - rather badly - the carbon emissions goals the government had set for the country to meet by 2020.

## Commitments outstripping actions

Germany is on track to meet some sub-goals, the experts reported, including continued brisk expansion of renewable energy generation capacity, which exceeded 30 percent of the country's total generation in the first half of 2015.



Perhaps the button pushed by officials at Moorburg's launch could equally well be interpreted as the detonation button on Germany's emissions reduction goals

recently, including a national action plan for energy efficiency,<sup>#</sup> but the programs haven't been implemented yet and it's too early to say whether they'll be enough to close that gap," Löschel said. The commission's report detailed some reasons to suspect not

### Excessive emissions from cars, houses, coal-fired power plants

One of the biggest problems the commission found was that energy use in the German transport sector had continued to increase - it was 1.7 percent higher in 2014 than in 2005. Another was slower-than-planned progress in improving energy efficiency, especially in the housing sector, where too little was being done to improve insulation.

A third was continued operation of too many coal-fired power plants, including lignite (brown coal) burning plants, which are especially emissions-intensive.

For these and other reasons, total carbon emissions were not dropping nearly as fast as the 2020 target demanded. Minister Gabriel admitted more needed to be done, pointing to an expansion in Germany's electric vehicle fleet as one of his priorities. However, he has been a stubborn defender of the coal industry, pointing to the undesirability of job losses in economically weak coal-producing regions.



A Greenpeace protest against coal strip-mining in the Lausitz region south of Berlin. The signs display names of villages that were destroyed to make way for lignite strip-mines

Germany's third largest power generator, with more than 20,500 employees, annual revenues of more than 11 billion euros (\$12 billion), and a power-generation portfolio consisting primarily of coal-fired power plants - including several particularly dirty lignite-fueled power plants in eastern Germany, including the one at Jämschalde, pictured at the top of the page. Those lignite mines and power plants employ about 8,000 people.

The government of Sweden has decided it wants to gradually wash its hands of coal-burning - which is the electricity sector's worst generation technology by far in terms of emissions of climate-disrupting carbon dioxide, as well as other air pollutants. So Vattenfall has been seeking to sell its German brown-coal power generation assets, plus

But the central target of reducing CO2 emissions by 40 percent compared to 1990 levels by 2020 was "seriously in danger," according to Andreas Löschel, director of the four-person expert commission, as it presented its fourth annual monitoring report on Germany's *Energiewende* (energy transition).

"The tempo of total carbon emissions reductions achieved each year needs to be roughly tripled" in order to meet the government's 2020 target, Löschel told DW, saying the annual emissions reduction rate in recent years has been 9 million tons of CO2 per annum, but needed to be 27 million tons.

"The German government introduced a couple of new emissions reductions programs



Protest erupted against the Garzweiler brown coal strip mine, Erkelenz, in western Germany

Meanwhile in Sweden, the government was getting ready to travel to Paris for COP21, the big UN climate policy conference, with a flashy "Fossil Free" campaign, boasting that it intends to be the first industrial country to go fossil-free, and inviting others to join in.

On both the corporate and government side, in Germany as well as Sweden, emissions numbers and climate policies were not adding up.

### The Pontius Pilate of climate policy

On the corporate side, the problem was Vattenfall's intention to divest from its brown-coal assets. Vattenfall AB is a company wholly owned by the Swedish government, with subsidiaries in several European countries.

Vattenfall's German subsidiary is



In Berlin, a citizen-driven referendum in 2013 aiming to force the city to buy its power grid off Vattenfall nearly succeeded

several associated lignite mines - some 9,000 MW of generating capacity.

MIBRAG, a coal and lignite producing subsidiary of Czech company Energetický a průmyslový Holding (EPH), is reportedly interested in buying them - but regulatory uncertainties have delayed a sale.



This coal fired power station in Cottbus, Germany, makes the issue visible

### Greenpeace's pitch

"Selling its brown-coal mines and associated power plants to another company won't make the slightest difference to greenhouse gas emissions," Annika Jacobson of Greenpeace Nordic in Sweden said. Vattenfall would be able to boast in its annual report that it's shifting away from coal power, but if the only change is that some other company operates the plants, that does nothing at all for climate safety.

That's why Greenpeace Sweden has offered to acquire Vattenfall Germany's brown-coal power plants and mines - with a view to shutting them down over time.

"Greenpeace has proposed that Vattenfall transfer its brown-coal plants and mines to a newly set-up foundation, which in partnership with regional governments

would negotiate a gradual exit from coal and an economic restructuring in the affected regions between now and 2030," Jacobson told DW.

Greenpeace didn't offer Vattenfall any money, arguing that the social and environmental costs of burning lignite far exceed the value of the financial profits - so it makes no sense to pay for assets that lose money on a total cost accounting basis.

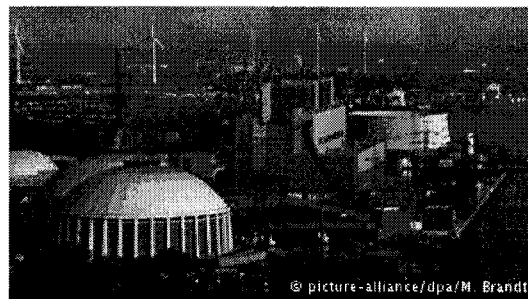
The proposal was dismissed out-of-hand by Vattenfall. The Swedish government "seems intent on selling the assets to the highest bidder, while putting no environmental demands at all on potential buyers," Jacobson said. The price range: Between one and two billion euros - money gained at the expense of Sweden's environmental credibility.

### Fossil free or sincerity free?

Jacobson called Swedish government's policy on Vattenfall's brown-coal assets hypocrisy at its purest, asking:

"If Sweden and Germany refuse to manage a near-term exit from coal power in an environmentally and socially responsible way, what does this mean for the world?"

The Swedish government would be sending a devastating signal by selling Vattenfall's brown-coal assets rather than shutting them down responsibly, Jacobson argued. India, China and other less wealthy countries would take note and quietly conclude that if two of the richest and supposedly most environmentally progressive governments in the world clearly weren't serious about getting out of coal-fired power, then they needn't bother taking the issue seriously either.



The new power station at Hamburg-Moorburg is fuelled by hard, or "black" coal, which is slightly less polluting than lignite (brown coal) when burned

### DW RECOMMENDS

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#### Greenpeace outlines plans for German coal exit

Greenpeace is serious about acquiring coal mines and power plants owned by Swedish utility Vattenfall in eastern Germany. But the environmentalists don't want to pay anything. The operations, they say, are worthless. (20.10.2015)

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#### Britain turns its back on coal power

Britain has set out its plans to phase out coal power plants within the next ten years under tightening EU environmental standards, and turn towards gas, nuclear and potentially wind power, to make up the shortfall. (18.11.2015)

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#### Greenpeace plans bid for Vattenfall's German coal business

Environmental group Greenpeace is exploring funding options to buy Vattenfall's lignite business in eastern Germany in a bid to scale back the operations put up for sale by the Swedish state-owned energy giant. (06.10.2015)

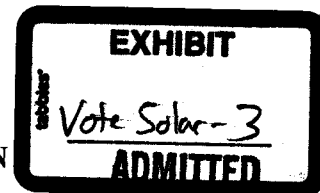
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#### The end of lignite coal for power in Germany

Germany's economics minister and energy companies have agreed on steps towards taking lignite-fired power plants offline. The plan is to help Germany reach its climate targets, but environmentalists say it's 'weak.' (27.10.2015)

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BEFORE THE ARIZONA CORPORATION COMMISSION



IN THE MATTER OF THE COMMISSION'S  
INVESTIGATION OF VALUE AND COST OF  
DISTRIBUTED GENERATION.

Docket No. E-00000J-14-0023

**DIRECT TESTIMONY AND EXHIBITS OF CURT VOLKMANN  
ON BEHALF OF VOTE SOLAR**

**February 25, 2015**

## Table of Contents

|          |   |           |
|----------|---|-----------|
| <b>1</b> | <b>INTRODUCTION.....</b>  | <b>1</b>  |
| <b>2</b> | <b>PURPOSE OF TESTIMONY AND SUMMARY OF RECOMMENDATIONS.....</b> | <b>3</b>  |
| <b>3</b> | <b>RESPONSES TO QUESTIONS IN THE GUIDANCE LETTER .....</b>      | <b>5</b>  |
| 3.1      | DER INTEGRATION COSTS .....                                     | 5         |
| 3.2      | INTERMITTENCY.....  | 13        |
| 3.3      | COINCIDENCE WITH PEAK DEMAND .....                              | 14        |
| 3.4      | ABILITY TO DISPATCH.....  | 16        |
| 3.5      | TRANSMISSION CAPACITY.....                                      | 16        |
| 3.6      | DISTRIBUTION CAPACITY.....                                      | 19        |
| 3.7      | WATER.....  | 22        |
| 3.8      | GRID SECURITY AND RELIABILITY.....                              | 26        |
| <b>4</b> | <b>IMPORTANT CONSIDERATIONS FROM OTHER JURISDICTIONS .....</b>  | <b>28</b> |
| 4.1      | THE IMPORTANCE OF PROACTIVE PLANNING FOR DERS .....             | 28        |
| 4.2      | THE IMPORTANCE OF VALUING ALL DER TYPES AND DER PORTFOLIOS..... | 30        |
| <b>5</b> | <b>SUMMARY OF RECOMMENDATIONS .....</b>                         | <b>33</b> |

## Table of Exhibits

Exhibit CV-1: Statement of Qualifications



## 1 Introduction

2 **Q. Please state your name and business address.**

3 A. My name is Curt Volkmann. My business address is 290 Vine Avenue, Lake  
4 Forest, IL.

5 **Q. On whose behalf are you submitting this direct testimony?**

6 A. I am submitting this testimony on behalf of Vote Solar.

7 **Q. What is Vote Solar?**

8 A. Vote Solar is a non-profit grassroots organization working to foster economic  
9 opportunity, promote energy independence, and fight climate change by making  
10 solar a mainstream energy resource across the United States. Since 2002, Vote  
11 Solar has engaged in state, local, and federal advocacy campaigns to remove  
12 regulatory barriers and implement key policies needed to bring solar to scale.  
13 Vote Solar is not a trade group and does not have corporate members. Vote Solar  
14 has approximately 60,000 members nationally and 3,500 in Arizona.

15 **Q. By whom are you employed and in what capacity?**

16 A. I am President and founder of New Energy Advisors, LLC, an independent  
17 consulting firm. At New Energy Advisors, I work with local governments and  
18 non-profits, such as Vote Solar, on a variety of clean energy issues and  
19 opportunities. In addition to this proceeding, I am currently working in California,  
20 Minnesota, Illinois, and the Northeast in various regulatory and legislative  
21 proceedings related to distributed energy resources.

22 **Q. Please describe your professional background and experience.**

23 A. I have 32 years of experience in the energy and utilities industry. My resume,  
24 attached as Exhibit CV-1, provides further detail of my work experience.

1 Prior to founding New Energy Advisors, LLC, I worked for the Environmental  
2 Law & Policy Center (“ELPC”) in Chicago as a Clean Energy Specialist. My  
3 work at ELPC focused on providing technical advice and expert witness  
4 testimony in several renewable energy, energy efficiency, and rate design  
5 regulatory proceedings.

6 Prior to ELPC, I was employed for eighteen years by Accenture, a global  
7 management consulting and technology firm. I held several positions at  
8 Accenture, including Managing Director in Accenture’s Sustainability Services  
9 practice, where I oversaw energy efficiency and demand reduction projects for  
10 commercial and industrial clients across multiple industries. I was also an  
11 Executive Director in Accenture’s North America Utilities practice, with client  
12 account leadership responsibilities for several gas, electric, and water utilities in  
13 the US. In this role, I oversaw several utility cost reduction and smart grid  
14 programs.

15 Prior to Accenture, I worked for the consulting firm UMS Group, where I led  
16 multi-utility benchmarking studies examining global best practices in electric  
17 transmission and distribution. Participating utilities were from the United States,  
18 Canada, Australia, New Zealand, Europe, and Africa.

19 I also worked for nine years at Pacific Gas and Electric (“PG&E”) in various  
20 transmission and distribution roles including Distribution Planning Engineer,  
21 where I evaluated the impact of demand-side management programs on the  
22 deferral of distribution substation upgrades.

23 **Q. Please describe your educational background.**

24 A. I graduated from the University of Illinois at Urbana-Champaign with a Bachelors  
25 of Science in Electrical Engineering with a concentration in Power Systems. I also  
26 received a Masters of Business Administration from the University of California  
27 at Berkeley with a concentration in Finance.

1 Q. Have you previously testified before the Arizona Corporation Commission  
2 (the “Commission”)?

3 A. No.

4 Q. Have you previously testified before other regulatory commissions?

5 A. Yes. I have testified before the Illinois Commerce Commission in its investigation  
6 into Commonwealth Edison’s cost of service in Docket No. 14-0384,  
7 Commonwealth Edison’s proceeding for approval of its Energy Efficiency and  
8 Demand Response Plan in Docket No. 13-0495, and Ameren Illinois’ proceeding  
9 for approval of its Energy Efficiency and Demand Response Plan in Docket No.  
10 13-0498. I have also testified before the Michigan Public Service Commission in  
11 its investigation into the application of Consumers Energy Company to amend its  
12 renewable energy plan in Case No. U-17752.

## 13 **2 Purpose of Testimony and Summary of Recommendations**

14 Q. What is the purpose of your testimony in this proceeding?

15 A. My testimony serves three objectives. First, I will provide specific responses to a  
16 subset of the questions raised in Commissioner Doug Little’s letter to interested  
17 parties dated December 22, 2015 (the “Guidance Letter”). Second, I will explain  
18 why and how solar distributed generation (“DG”) and other Distributed Energy  
19 Resources (“DERs”) can be valuable grid resources, rather than problems that  
20 utilities must address.<sup>1</sup> Finally, I will discuss how other jurisdictions are  
21 addressing these issues and share emerging best practices.

22

23

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<sup>1</sup> DERs can include energy efficiency, demand response or direct load control, energy storage, electric vehicles, DG, combined heat and power, or microgrids.

1 Q. Please summarize your recommendations.

2 A. I recommend that the Commission:

3 1) Require utilities to conduct analyses to identify locations on the distribution  
4 system where DG solar and other DERs can interconnect with no or  
5 minimal integration costs, or where integration costs may be high. I also  
6 recommend that the Commission require utilities to publish the results of  
7 these analyses in a manner that is easily accessible by customers and DER  
8 providers. The results of these analyses will provide key inputs into the  
9 integration cost component of DG solar valuation.

10 2) Modify its interconnection standards to require the deployment of smart  
11 inverter functionality for DG solar and storage installations.

12 3) Adopt a detailed marginal cost of service methodology for both transmission  
13 and distribution ("T&D") capacity, reflecting the unique system operating  
14 and load characteristics at each location. The methodology should credit DG  
15 solar and other DERs for their incremental contributions to T&D capacity  
16 relief, even if the utility has not identified an imminent capacity expansion  
17 project in the local area.

18 4) Include the value of avoided water consumption in its DG solar valuation  
19 methodology.

20 5) Explicitly consider the reliability improvement benefits of DG solar and  
21 other DERs in the valuation methodology.

22 6) Initiate changes to traditional utility distribution planning processes to  
23 proactively incorporate DG solar and DERs. This should include:

24 • Increasing transparency regarding the grid's capacity to  
25 accommodate DG solar and other DERs, and the locational value of  
26 various DER solutions.

- 1                   • Increasing the transparency of planned capital investments that could  
2                   be deferred, avoided, or substituted by DER solutions.  
3                   • Implementing mechanisms to allow third-party provision of DER  
4                   solutions as alternatives to traditional distribution capital investment.
- 5                   7) Establish sufficient flexibility in the DG solar valuation methodology to  
6                   allow for future inclusion of all DER types and portfolios of DERs.

7                   **3 Responses to Questions in the Guidance Letter**

8                   **Q.     What is the focus of this section of your testimony?**

9                   A.     This section of my testimony will address questions from Commissioner Little in  
10                  his Guidance Letter from December 22, 2015. Specifically, I will address:

- 11                  • DER Integration costs (Guidance Letter questions 4, 11, 17, and 20)  
12                  • DG intermittency (question 8)  
13                  • Coincidence with peak demand (question 9)  
14                  • Ability to dispatch (question 10)  
15                  • Transmission capacity (questions 15)  
16                  • Distribution capacity (question 16)  
17                  • Water (question 18)  
18                  • Grid security and reliability (question 19)

19                  **3.1 DER Integration Costs**

20                  **Q.     Question 4 of Commissioner Little’s letter states:**

21                  **“Does the cost and value of DG solar vary based on the specific customer**  
22                  **location? Should this variability be reflected in rates?”**

23                  **How do you respond?**

24                  A.     The cost and value of DG solar and other DERs can vary significantly based on  
25                  location, and this variability should be reflected in rates or other DER

1 compensation mechanisms. I refer to the location-specific net benefits (the sum of  
2 all DER location-specific benefits less any associated cost) as Locational Value.

3 As I will describe below, targeted deployment of DER portfolios, including DG  
4 solar, can add significant value by deferring or eliminating the need for more  
5 costly traditional capital investment (“Deferral Value”). In these cases, Deferral  
6 Value is a significant component of the overall Locational Value of the DER. In  
7 other locations with sufficient capacity and no immediate need for system  
8 upgrades, there will still be Locational Value (from avoided energy, avoided line  
9 losses, etc.), but the Deferral Value from the DER may be less.

10 Similarly, the costs of DG and DER integration vary by location, based on the  
11 DER type and the distribution feeder characteristics at the point of  
12 interconnection. Generating-DERs (such as DG solar and storage) inject real  
13 power onto a feeder and can negatively impact voltage, depending on the distance  
14 from the substation and strength of the circuit at the interconnection location, and  
15 may require mitigation measures. Load-DERs (such as energy efficiency, demand  
16 response, electric vehicles, and other storage) can have zero cost or may require  
17 additional measures to accommodate the increased load on a feeder.

18 A hosting capacity analysis is a critical and necessary step for identifying the  
19 relative costs of DER integration by location on a circuit, and for establishing a  
20 foundation for determining the Locational Value of DERs.

21 **Q. What is hosting capacity?**

22 A. The Electric Power Research Institute (“EPRI”) defines hosting capacity as the  
23 amount of DERs that may be accommodated on a distribution circuit without  
24 degrading reliability and power quality.<sup>2</sup> A hosting capacity analysis examines the  
25 thermal capacity, voltage, and reliability impacts of various levels of DER  
26 deployment for each circuit and subsections of each circuit on a distribution

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<sup>2</sup> Elec. Power Research Inst., *The Integrated Grid: A Benefit-Cost Framework* 1-5 (Feb. 2015),  
available at <http://goo.gl/cxof7W>.

1 system. Ideally, utilities publish the results of the analysis in a way that makes it  
2 easy for customers and DER providers to access the results. For example, the  
3 California Distribution Resources Plan (“DRP”) proceeding requires each utility  
4 to develop an Integration Capacity Analysis (comparable to a hosting capacity  
5 analysis), and the investor-owned utilities are publishing the results of the analysis  
6 using color-coded maps.<sup>3</sup>

7 **Q. Why is this important?**

8 A. A hosting capacity analysis informs utilities, customers, and other third parties  
9 about locations on the distribution system that can accommodate DERs with  
10 minimal interconnection costs. Conversely, the analysis also highlights  
11 constrained locations on the distribution system that cannot accommodate  
12 additional DER without system upgrades. By publicly disclosing the hosting  
13 capacity analysis results, along with the underlying data and assumptions, utilities  
14 can expedite interconnection processes and enable DER providers to offer  
15 innovative alternatives to traditional utility solutions.

16 **Q. How can a hosting capacity analysis expedite interconnection processes?**

17 A. As I explained, hosting capacity defines the quantity of DG solar that a feeder can  
18 safely incorporate without requiring modifications to existing infrastructure. Up to  
19 this level of penetration, utilities can easily interconnect DG solar systems and the  
20 systems should be subject to fast-track approval.

21 **Q. How does a hosting capacity analysis lead to innovative alternatives?**

22 A. Public disclosure of the hosting capacity results, including the nature of the  
23 constraints at each location (i.e., thermal, voltage, or system protection), allow  
24 customers and DER providers to design solutions that can overcome constraints,  
25 increase hosting capacity, and eliminate the need for redundant utility investment.

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<sup>3</sup> See, for example, the integration capacity maps for Southern California Edison at  
[http://www.arcgis.com/home/webmap/viewer.html?webmap=e62dfa24128b4329bfc8b27c4526f6  
b7](http://www.arcgis.com/home/webmap/viewer.html?webmap=e62dfa24128b4329bfc8b27c4526f6b7)

1 For example, a utility's need to install or modify voltage regulation equipment  
2 may be eliminated if the DER provider is aware of the constraint and includes  
3 smart inverter functionality, as I will explain later.

4 **Q. Question 11 of Commissioner Little's letter states:**

5 **"Will the bi-directional energy flow associated with DG solar require**  
6 **modifications or upgrades to the distribution system? How should the cost of**  
7 **these upgrades be considered when determining the cost and value of DG**  
8 **solar? Would the required upgrades vary based on location and penetration**  
9 **of DG solar? Should the costs for DG installations vary based on these**  
10 **factors?"**

11 **How do you respond?**

12 A. The interconnection of DG solar may require distribution system modifications,  
13 depending on the DG size and the distribution feeder characteristics at the point of  
14 interconnection. As I described previously, a hosting capacity analysis can inform  
15 utilities, customers, and other third parties about locations on the distribution  
16 system that can sufficiently accommodate DERs with no necessary upgrades, and  
17 locations where circuit modifications may be required. Any actual costs to  
18 accommodate the DG, whether incurred by a utility or by the DER provider,  
19 should be included in the determination of Locational Value.

20 The potential value of hosting capacity analyses is evident from recent experience  
21 in California. The California investor-owned utilities have developed initial  
22 hosting capacity analyses as part of the DRP proceeding and concluded that,  
23 despite increasing levels of DG solar penetration, there is significant capacity to  
24 accommodate additional DG with no required upgrades. For example, Southern  
25 California Edison ("SCE") found that depending on feeder voltage, existing  
26 circuits above 4 kV can accommodate between 2 and 26 MW of additional DG  
27 solar without requiring circuit modifications.<sup>4</sup>

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<sup>4</sup> S. Calif. Edison, *Distribution Resources Plan 38* (July 2015), available at <http://goo.gl/eggrgd>.



1 Technology and innovation are further eliminating the need for grid modifications  
2 to integrate DG solar. For example Hawaii, which has the highest penetrations of  
3 solar in the United States, has been able to accommodate rapid growth of DG  
4 solar by taking advantage of emerging technologies. In 2015, Hawaiian Electric  
5 Company (“HECO”) eliminated a backlog of 4,000 customer DG solar  
6 interconnection requests and avoided the need to install expensive voltage  
7 regulation equipment after collaborating with smart micro-inverter vendor  
8 Enphase.<sup>5</sup> HECO’s backlog stemmed from its concerns about unacceptable  
9 voltage fluctuations on high penetration circuits, but HECO lacked the detailed  
10 measurement capability to validate its concern. Enphase’s highly-granular voltage  
11 and frequency data from its micro-inverters, once shared with HECO, revealed  
12 that voltage violations were only a concern on a small percentage of circuits,  
13 allowing HECO to proceed with the interconnections.

14 **Q. Question 17 of Commissioner Little’s letter states:**

15 **“Does the grid itself add value to DG solar? If so, how should the value of the**  
16 **grid be considered when assessing the value and cost of DG solar?”**

17 **How do you respond?**

18 A. The grid adds value to DG solar by allowing for exports of energy not consumed  
19 locally, and by providing voltage and frequency regulation services. However, as  
20 I will explain below, the need for the grid to provide regulation services can be  
21 significantly reduced with the widespread adoption of smart inverters.

22 DG solar and other DERs also add value to the grid by providing flexibility to  
23 avoid or delay “lumpy” investments in traditional system capacity upgrades, as I  
24 explain in response to Commissioner Little’s questions 15 and 16.

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<sup>5</sup> Jeff St. John, *How HECO is Using Enphase’s Data to Open its Grid to More Solar*, Greentech Media (Apr. 14, 2015), <http://www.greentechmedia.com/articles/read/how-heco-is-using-enphase-data-to-open-its-grid-to-more-solar>.

1 Q. Question 20 of Commissioner Little’s letter states:

2 “What, if any, costs are associated with the utility providing voltage support  
3 and/or frequency support or other ancillary services in support of DG solar  
4 installations?”

5 How do you respond?

6 A. Interconnected DG solar may require additional voltage and/or frequency support  
7 depending on the size of the DG and the circuit characteristics at the point of  
8 interconnection. However, widespread adoption of smart inverters can  
9 significantly reduce or eliminate the need for these costs. Additionally,  
10 widespread deployment of smart inverter functionality can stabilize the grid as  
11 DG solar and DER penetrations increase.

12 Q. What is a smart inverter?

13 A. Inverters convert the direct current electricity from DG solar or batteries to  
14 alternating current electricity – a necessary requirement for connection to a  
15 customer facility or to the grid. Traditional inverters are not capable of handling  
16 voltage and frequency fluctuations, and are required by the Institute of Electrical  
17 and Electronics Engineers (“IEEE”) 1547 standard to disconnect from the grid  
18 when these fluctuations occur. Widespread and simultaneous disconnection can  
19 worsen grid instability.

20 Smart inverters have more advanced capabilities and can contribute to the  
21 stability of the grid. These capabilities include:

- 22 • Maintaining connection to the grid during minor voltage or frequency  
23 disturbances.
- 24 • Producing or absorbing reactive power, which can help with voltage  
25 support.
- 26 • Randomized timing of disconnection and reconnection during system  
27 disturbances to prevent a large decrease or increase of generation at one  
28 time.

- 1           • Real-time communications, enabling operator control and management of  
2           real/reactive power and voltage.

3   **Q.    Are smart inverters in use today?**

4   A.    Smart inverters are widely deployed in Europe and to some extent in California,  
5           and the technical capabilities of smart inverters I described above exist today.  
6           However, current U.S. technical standards that govern the use of inverters do not  
7           allow for full utilization of these technical capabilities. Revisions to these  
8           standards are in various stages of review and approval.<sup>6</sup> Until the revised  
9           standards are finalized, the potential legal liability resulting from an equipment  
10          malfunction has inhibited the widespread use of smart inverters.

11 **Q.    When will the revised standards be available?**

12 A.    It is unclear when the revised standards will be available. However, California has  
13          established a multi-stakeholder Smart Inverter Working Group that has led to  
14          California Public Utility Commission (“CPUC”) approval of some smart inverter  
15          functions in its interconnection standards, referred to as Phase 1 of Rule 21. This  
16          CPUC approval and adoption of smart inverter functionality is in advance of the  
17          revised standards.

18 **Q.    Are the Arizona utilities and the Commission aware of the importance of**  
19 **smart inverters?**

20 A.    Yes. Arizona Public Service Company (“APS”) found in its Flagstaff Community  
21          Power project that: “Another cost effective way to maintain feeder voltage profile  
22          within limits under high PV penetration levels is the use of reactive power  
23          capability of advanced inverters.”<sup>7</sup> APS and Salt River Project are deploying

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<sup>6</sup> Specifically, Underwriter Laboratories 1741 and IEEE 1547.

<sup>7</sup> David J. Narang et al., *High Penetration of Photovoltaic Generation Study – Flagstaff Community Power* 48 (Feb. 2015), available at <http://goo.gl/NWfEhG>.

1 smart inverters in their residential solar pilots to further prove the capabilities of  
2 this technology.<sup>8</sup>

3 An August 2013 letter to the Commission from the Western Electric Industry  
4 Leaders (“WEIL”) Group, an organization of utility executives including APS  
5 CEO Don Brandt, urged widespread adoption of smart inverters.<sup>9</sup> The WEIL  
6 letter explains: “[S]mart inverters will play a vital, transformative role. These  
7 simple and inexpensive devices can mitigate the voltage drops caused by the  
8 fluctuating solar generation, thus preventing potential power quality problems.”<sup>10</sup>

9 Comments in the Commission’s Notice of Proposed Rulemaking Regarding  
10 Interconnection of Distributed Generation Facilities (Docket No. RE-00000A-07-  
11 0609) from the Western Grid Group encouraged the Commission to require smart  
12 inverters for DG solar installations.<sup>11</sup>

13 **Q. Please summarize your recommendations for addressing DER integration**  
14 **costs and benefits in the valuation of DG exports.**

15 A. I recommend that the Commission require utilities to conduct hosting capacity  
16 analyses (“HCAs”) to identify locations on the distribution system where DG  
17 solar and other DER can interconnect with no or minimal integration costs, or  
18 where integration costs may be high. I also recommend that the Commission  
19 require the utilities to publish the results of the analyses in a manner that is easily  
20 accessible by customers and DER providers.

21 The results of the HCAs will provide important inputs into the DG solar valuation  
22 framework. Specifically, the integration costs (or lack thereof) calculated for each

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<sup>8</sup> Jeff. St. John, *A State-by-State Snapshot of Utility Smart Solar Inverter Plans*, Greentech Media (Nov. 6, 2015), <http://www.greentechmedia.com/articles/read/a-state-by-state-snapshot-of-utility-smart-solar-inverter-plans>.

<sup>9</sup> Letter from W. Elec. Indus. Leaders Grp., to Governors, Commissioners, and Legislators (Aug. 7, 2013), available at <http://goo.gl/2pSZZx>.

<sup>10</sup> *Id.* at 1.

<sup>11</sup> Comments of W. Grid Grp., Dkt. No. RE-00000A-07-0609 (July 24, 2015), available at <http://goo.gl/qTS5PH>.

1 circuit location in the HCAs are inputs into the calculations for determining DG  
2 solar costs and benefits at each location.

3 As I describe above, smart inverters are a key technology for unlocking value  
4 from DERs, and DG solar in particular. Smart inverters will improve grid  
5 stability, and reduce or eliminate the need for traditional utility investments in  
6 reactive power management, voltage, and frequency regulation. I recommend that  
7 the Commission modify its interconnection standards to require the deployment of  
8 smart inverter functionality for DG solar and storage installations.

9 Once the Commission adopts a smart inverter requirement, the benefits of avoided  
10 voltage or frequency support services will be an additional input into the DG solar  
11 valuation methodology.

### 12 **3.2 Intermittency**

13 **Q. Question 8 of Commissioner Little's letter states:**

14 **"How does the intermittent nature of DG solar affect its value and costs? Are**  
15 **there technologies that could reduce the intermittency of DG solar? Should**  
16 **those additional costs result in changes to the value and cost of DG solar?**  
17 **Should an 'intermittency factor' be applied to more accurately determine**  
18 **cost and value?"**

19 **How do you respond?**

20 **A.** The intermittent nature and sudden changes in output from DG solar can cause  
21 voltage fluctuations on the distribution system. But as I previously explained,  
22 smart inverters can alleviate many of the impacts from DG solar intermittency at a  
23 significantly lower cost than traditional voltage regulation equipment.  
24 Intermittency is addressed in the valuation of DG exports as described under DER  
25 integration costs and benefits above. Any costs associated with additional voltage  
26 or frequency support to accommodate DER at a location (as determined by the  
27 hosting capacity analysis) can be direct inputs into the cost components of the  
28 valuation methodology. Similarly, avoided costs from the deployment of smart  
29 inverter functionality with the DER can be direct inputs into the benefits

1 components of the valuation methodology. There is therefore no need for the  
2 Commission to apply an additional “intermittency” factor in the analysis.

3 **3.3 Coincidence with Peak Demand**

4 **Q. Question 9 of Commissioner Little’s letter states:**

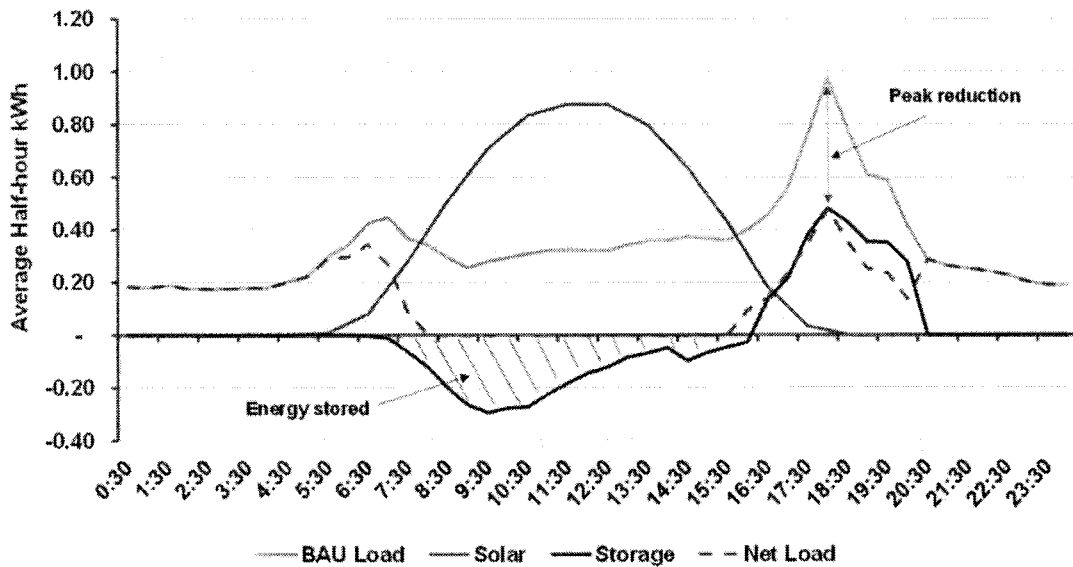
5 **“To what degree is DG solar energy production coincident with peak**  
6 **demand? Does the cost and value of DG solar vary depending on whether or**  
7 **not energy production is coincident with peak demand? Are there policies**  
8 **that the Commission could consider that address this issue?”**

9 **How do you respond?**

10 A. A DG solar installation’s contribution to the deferral of a planned capacity  
11 upgrade (i.e., its Deferral Value) is dependent on its coincidence with the local  
12 peak when the system is most constrained. For distribution feeders, these peak  
13 periods are typically only a few hours every year, they are not always coincident  
14 with the overall system peak, and they are very dependent on the nature of the  
15 load (i.e., residential, commercial, or industrial). If the load is primarily  
16 commercial, the peak is typically earlier in the day when businesses are open and  
17 customers are at work. If the load is primarily residential, the peak is typically  
18 later in the day when customers return home and increase their electricity usage.

19 The output from DG solar also peaks depending on its orientation – the peak  
20 output of south-facing panels is earlier in the day than for more west-facing  
21 panels. It is therefore possible to strategically deploy and orient DG solar to  
22 coincide with system or feeder peaks, but not always. Increasingly, storage  
23 combined with DG solar is proving to be an effective way to improve coincidence  
24 with local peaks.

1 The diagram below illustrates how storage can effectively enable DG solar to  
 2 reduce a local peak demand.<sup>12</sup> The business-as-usual (“BAU”) load for this  
 3 hypothetical customer peaks at around 6:30 pm, while the maximum DG solar  
 4 output occurs around noon. By directing the DG solar output to charge the storage  
 5 during the day, then dispatching the storage during peak load periods, the solar  
 6 PV + storage DER portfolio becomes fully coincident with peak demand and net  
 7 load decreases.



10 A. Energy storage is becoming increasingly cost effective as battery costs decline  
 11 and as customers are able to monetize the value of storage services. Thermal  
 12 energy storage technologies, such as those using ice<sup>13</sup> or electric hot water

<sup>12</sup> Lars Karlbom et al., *Why Isn't There More Talk About Network Storage-As-A-Service?*, QSI Online (July 21, 2015), <http://www.marchmenthill.com/qsi-online/2015-07-21/why-isnt-there-more-talk-about-network-storage-as-a-service/>.

<sup>13</sup> Jeff St. John, *How Solar Power and Ice Energy Can Play Together*, Greentech Media (Aug. 19, 2013), <http://www.greentechmedia.com/articles/read/how-sun-power-and-ice-energy-can-play-together>.

1 heaters,<sup>14</sup> are also becoming cost effective solutions for load shifting and peak  
2 demand reduction.

3 **Q. What do you recommend?**

4 A. I understand that this docket is primarily focused on establishing a methodology  
5 for determining the value of DG solar. However, I encourage the Commission to  
6 establish flexibility in the methodology to be able to include the value of multiple  
7 DER types and portfolios of DER, such as solar + storage, in the future.

### 8 **3.4 Ability to Dispatch**

9 **Q. Question 10 of Commissioner Little's letter states:**

10 **"Is it possible for DG solar to be more dispatchable? How does the ability to**  
11 **dispatch or the lack of ability to dispatch affect the value and cost of DG**  
12 **solar?"**

13 **How do you respond?**

14 A. DG solar on its own is non-dispatchable. However, as illustrated above, a solar +  
15 storage portfolio can be dispatched in a manner that effectively contributes to a  
16 peak load reduction, and can therefore have a Deferral Value.

### 17 **3.5 Transmission Capacity**

18 **Q. Question 15 of Commissioner Little's letter states:**

19 **"Does the deployment of DG solar result in changes in the need for**  
20 **transmission capacity? If so, how should those changes be included in the**  
21 **value and cost considerations?"**

22 **How do you respond?**

23 A. DG solar and other DERs have the potential to defer or eliminate the need for  
24 transmission expansion because they can decrease the peak load at substations

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<sup>14</sup> David Podorson, *Battery Killers: How Water Heaters Have Evolved into Grid-Scale Energy-Storage Devices*, E Source (Sept. 9, 2014), <https://www.esource.com/ES-WP-18/GIWHs>.



1 served by the transmission system and provide congestion relief. The extent to  
2 which a DER has transmission Deferral Value depends on the coincidence of the  
3 DER output with system peak loads.

4 **Q. Are other regulatory commissions addressing issues similar to those in this**  
5 **proceeding, specifically transmission capacity?**

6 A. Yes. New York's Reforming the Energy Vision ("REV") proceeding,<sup>15</sup> and  
7 California's Distribution Resources Plan ("DRP") and Integrated Distributed  
8 Energy Resource ("IDER") proceedings<sup>16</sup> are addressing similar issues.

9 **Q. How are these other commissions determining the value of transmission**  
10 **capacity deferral?**

11 A. There is no clear consensus in the New York REV and California DRP/IDER  
12 proceedings on the preferred way to determine transmission Deferral Value. To  
13 determine the value of avoided transmission capacity value beyond that included  
14 in avoided generation and avoided energy, New York will use detailed  
15 transmission and distribution ("T&D") marginal costs. The utilities have  
16 historically used a system average \$ per kW value for avoided T&D capacity, but  
17 are now required to develop detailed marginal cost of service studies to be  
18 included with their initial Distribution System Implementation Plans by June 30,  
19 2016.

20 The three California investor-owned utilities have proposed different methods for  
21 valuing transmission Deferral Value. SCE proposes to calculate the net present  
22 value of the capital investment deferral over an identified deferral time-frame,  
23 based on the amount of DERs that can reasonably be deployed to address the  
24 specified grid need, applied over the timeframe of the deferral.<sup>17</sup> PG&E proposes  
25 that the locational impact be the difference between the deferral benefits and the

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<sup>15</sup> New York Public Service Commission Case 14-M-0101.

<sup>16</sup> California Public Utilities Commission Rulemaking 14-08-013 and 14-10-003.

<sup>17</sup> S. Calif. Edison, *Distribution Resources Plan*, at 38.

1 capacity-related costs for interconnecting DERs, less additional benefits of  
2 deferring the project.<sup>18</sup> SDG&E proposes to use the cost to install a traditional  
3 project to meet a grid need as the T&D capacity value.<sup>19</sup>

4 **Q. What do you recommend?**

5 A. Because transmission and distribution system and load characteristics vary  
6 significantly by circuit and location, I recommend that the Commission adopt a  
7 detailed marginal cost of service methodology for valuing both transmission and  
8 distribution capacity. This approach is data-intensive, but tools are increasingly  
9 available to assist with the analysis.<sup>20</sup> I provide a high-level example of this  
10 methodology in my response below to the question on distribution capacity.

11 **Q. For DG solar or other DERs to have transmission Deferral Value, is an  
12 immediate project addressing a grid capacity shortfall required?**

13 A. No. There will be cases where DG solar or other DERs make small, incremental  
14 contributions to increase transmission capacity in areas where no immediate  
15 capacity upgrade is planned. I believe this contribution to longer-term capacity  
16 relief has value and should be recognized in the valuation methodology.

17 This approach is similar to how utilities treat avoided generation capacity value.  
18 As the Interstate Renewable Energy Council's Regulator Guidebook explains:

19 For example, if a utility has ample capacity to meet its reserve  
20 margin and its next capacity addition will be a 500 MW CCGT, a  
21 utility might argue that incremental additions of 1 MW or 20 MW  
22 do not allow them to avoid capacity costs. FERC's regulations  
23 recognize that distributed generation provides a more flexible  
24 manner to meet growing capacity needs and can allow a utility to

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<sup>18</sup> Pac. Gas & Elec. Co., *Distribution Resources Plan 70* (July 2015), available at <http://goo.gl/bNKkCn>.

<sup>19</sup> San Diego Gas & Elec. Co., *Distribution Resources Plan 47* (July 2015), available at <http://goo.gl/bNKkCn>.

<sup>20</sup> See, e.g., Jeff St. John, *Distributed Marginal Price: The New Metric for the Grid Edge?*, Greentech Media (Aug. 21, 2014), <http://www.greentechmedia.com/articles/read/distributed-marginal-price-dmp-the-new-metric-for-the-grid-edge>.

1 defer or avoid the “lumpy” capacity additions. Therefore, it is  
2 inappropriate to hold that there is no capacity benefit for  
3 deployment of distributed generation in years that come before the  
4 time where the “lumpy” capacity investment is required.  
5 Distributed generation resources, like other demand-side resources  
6 that are continuously pursued to address load growth and to reduce  
7 peak demand, provide immediate benefit and a hedge against  
8 unexpected outages that could lead to a shortage in capacity. There  
9 is, therefore, no good reason to value DSG capacity for its long-  
10 term value only in years where it physically displaces the next  
11 marginal generating unit.<sup>21</sup>

12 **Q. Please summarize your recommendations for addressing transmission**  
13 **capacity savings in the valuation of DG exports.**

14 A. I recommend that the Commission adopt a detailed marginal cost of service  
15 methodology for both transmission and distribution capacity. The methodology  
16 should reflect the unique system operating and load characteristics at each  
17 location. The methodology should also credit DG solar and DER for incremental  
18 contributions to transmission capacity relief, even if the utility has not identified  
19 an imminent capacity expansion project in the local area.

### 20 **3.6 Distribution Capacity**

21 **Q. Question 16 of Commissioner Little’s letter states:**

22 **“Does the deployment of DG solar result in changes in the need for**  
23 **distribution capacity? If so, how should those changes be included in the**  
24 **value and cost considerations?”**

25 **How do you respond?**

26 A. DG solar and other DERs can decrease or increase the need for distribution  
27 system capacity investments. When strategically deployed, DERs can defer or  
28 eliminate the need for traditional investment. Where insufficient hosting capacity  
29 exists, feeder upgrades may be required.

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<sup>21</sup> Interstate Renewable Energy Council, Inc., *A Regulator’s Guidebook: Calculating the Benefits and Costs of Distributed Solar Generation* 25 (Oct. 2013) (footnotes omitted), available at <http://goo.gl/SjblOA>.

1 As I described earlier, I recommend that the Commission adopt a detailed  
2 marginal cost of service methodology for valuing DER impacts to both  
3 transmission and distribution capacity.

4 The New York REV Benefit Cost Analysis Framework provides the following  
5 high-level example using marginal cost data from Con Edison.<sup>22</sup>

6 *EXAMPLE: Battery Energy Storage located at a Con Edison Area Substation*

7 A 1 MW battery with a 5-year service life is attached to an area substation in  
8 the Con Edison service territory. The battery is operated to reduce the peak  
9 load experienced by the area substation between 6 pm and 8 pm, whereas the  
10 system peak generally occurs at 4 pm. What is the value of avoided T&D  
11 infrastructure need for 2016?

12 First, consider whether the load reduction of the battery aligns with the cost  
13 drivers of the utility equipment which it is connected to. In this instance,  
14 operation of the battery does reduce demand during the peak hours  
15 experienced by the area substation, but not those of the system as a whole.  
16 Further, since the battery is connected directly at the area substation, for  
17 simplicity assume its operation does not decrease peak load on Con Edison's  
18 primary or secondary distribution feeders. Therefore, only consider the  
19 battery's contributions to avoided Area Station and sub-transmission costs.

20 To determine the value of avoided T&D for the battery, multiply the amount of  
21 load reduction caused by the battery by the marginal costs of the equipment  
22 that the load is being relieved from; this calculation should be done for the  
23 entire service life of the battery (calculations for 2015 and 2016 have been  
24 shown as a demonstration).

$$\begin{aligned} \text{Avoided T\&D}_{2015} &= \text{load reduction} * \text{marginal cost}_{2015} \\ &= (-1 \text{ MW}) * \left( \frac{\$43.88}{\text{kW}} \right) \left( \frac{1000 \text{ kW}}{\text{MW}} \right) = \$43,880 \end{aligned}$$

$$\begin{aligned} \text{Avoided T\&D}_{2016} &= \text{load reduction} * \text{marginal cost}_{2016} \\ &= (-1 \text{ MW}) * \left( \frac{\$82.90}{\text{kW}} \right) \left( \frac{1000 \text{ kW}}{\text{MW}} \right) = \$82,900 \end{aligned}$$

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26 The lifetime Avoided T&D Infrastructure of the battery can then be determined  
27 by finding the Net Present Value of the value streams.

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<sup>22</sup> Order Establishing the Benefit Cost Analysis Framework, New York PSC Case No. 14-M-0101, at App. C, pp. 9-10 (Jan. 21, 2016), available at <http://goo.gl/v5pDj5>.

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**Table 2: Illustrative Example of the Avoided T&D Infrastructure Calculation**

| Year          | Marginal Cost | Avoided T&D |
|---------------|---------------|-------------|
| 2015          | \$ 43.88      | \$ 43,880   |
| 2016          | \$ 82.90      | \$ 82,900   |
| 2017          | \$ 49.68      | \$ 49,680   |
| 2018          | \$ 127.30     | \$ 127,300  |
| 2019          | \$ 119.43     | \$ 119,430  |
| Discount Rate |               | 5%          |
| NPV           |               | \$ 358,205  |

**Q. To have Deferral Value, does the DER need to directly defer a capital investment?**

A. No. As I explained with regard to transmission capacity above, DERs that contribute incremental peak demand reductions or otherwise increase feeder capacity should get credit for the long-term capacity deferral, even if there is no immediate planned project.

**Q. Please summarize your recommendations for addressing distribution capacity savings in a valuation of DG exports.**

A. As with transmission capacity, I recommend that the Commission adopt a detailed marginal cost of service methodology for distribution capacity. The methodology should reflect the unique system operating and load characteristics at each location. The methodology should also credit DG solar and other DERs for incremental contributions to distribution capacity relief, even if the utility has not identified an imminent capacity expansion project on the interconnected feeder or at the associated substation.

1 **3.7 Water**

2 **Q. Question 18 of Commissioner Little's letter states:**

3 **"Does the deployment of DG solar result in a reduction in the use of water in**  
4 **electric generation? How should this be considered when determining DG**  
5 **solar value?"**

6 **How do you respond?**

7 A. Thermoelectric power generation plants withdraw and consume water for a  
8 variety of uses, primarily the condensation or cooling of steam. These plants  
9 consume and lose water through evaporation, and the amount of water lost at each  
10 facility depends on the generation and cooling technologies utilized at each plant.  
11 Arizona power generation facilities consume water from many sources, including  
12 the Colorado River (South Point Energy Center), Lake Powell (Navajo  
13 Generating Station), and various sources of groundwater and wastewater.

14 DG solar generation requires no thermoelectric cooling and consumes no water,  
15 so each kWh of DG solar serving a customer effectively avoids consumption of  
16 water from conventional generation. The Commission acknowledged this in its  
17 2005 APS rate case order stating, "Generation from a solar electric project will  
18 add fuel-free, net-plant energy output resulting in environmental benefits and  
19 lower energy-specific water usage."<sup>23</sup>

20 Commissioner Burns emphasized the importance of the energy-water relationship  
21 and the water conservation benefits of DG solar in his February 8, 2016 letter to  
22 stakeholders in this docket.

23 The Commission has further demonstrated leadership in recognizing the  
24 importance of the energy-water relationship, requiring utilities to report quantities  
25 and rates of water consumption in each Integrated Resource Plan ("IRP").<sup>24</sup> In

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<sup>23</sup> Decision No. 67744, at 26:18–20 (Apr. 7, 2005).

<sup>24</sup> Decision No. 71722 (June 3, 2010).

1 response, APS reported average consumption of approximately 400 gallons per  
2 MWh in its 2014 IRP.<sup>25</sup> Tucson Electric Power (“TEP”) reported a system  
3 average of 599 gallons per MWh in its IRP for the same period.<sup>26</sup> In earlier  
4 comments in this proceeding, TEP disclosed that its generation fleet consumes, on  
5 average, 605 gallons of water per MWh.<sup>27</sup>

6 In these same IRPs, both APS and TEP acknowledge the important role of  
7 renewable energy and other DERs in reducing water consumption. APS stated  
8 “due to the energy efficiency and renewable energy resources envisioned in the  
9 2014 Resource Plan, the rate of water usage declines dramatically over the course  
10 of the Planning Period.”<sup>28</sup> The TEP IRP includes the statement, “TEP plans to  
11 continue its development of low cost renewable projects that minimize both water  
12 usage and negative impacts to the environment and provide long-term value to  
13 TEP’s retail customers.”<sup>29</sup> TEP and UNS stated in their earlier comments in this  
14 docket that “PV systems provide immediate reductions in water use by offsetting  
15 energy production from fossil-fueled units.”<sup>30</sup>

16 **Q. How can the Commission incorporate the value of reduced water**  
17 **consumption in determining the value of DERs, specifically DG solar?**

18 A. The value of water varies significantly by location. Generally, the value of water  
19 in Arizona is high and likely to increase as its population and associated water  
20 demand increase. Western Resource Advocates (“WRA”) published a report in  
21 2011 providing a methodology for valuing water by examining prices paid for  
22 alternative uses to thermoelectric cooling, specifically agriculture, municipal

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<sup>25</sup> APS, *2014 Integrated Resource Plan* 119 (Apr. 2014), available at <https://goo.gl/whtaZa>.

<sup>26</sup> TEP, *2014 Integrated Resource Plan* 166 (Apr. 2014), available at <https://goo.gl/99IVAW>.

<sup>27</sup> TEP and UNSE Comments at 6 (Feb. 14, 2014).

<sup>28</sup> APS, *2014 Integrated Resource Plan*, at 119.

<sup>29</sup> TEP, *2014 Integrated Resource Plan*, at 12.

<sup>30</sup> TEP and UNSE Comments at 6 (Feb. 14, 2014).

1 supply, and environmental uses.<sup>31</sup> The report provides a potential range of value  
2 for water in Arizona between \$105 and \$1,225 per acre-foot per year.<sup>32</sup>

3 The Commission could determine that prices for agricultural use are the fairest  
4 comparison for valuing cooling water consumption. As a proxy for the value of  
5 water for agricultural use, water sold by the Central Arizona Project to  
6 agricultural customers was \$121 per thousand cubic meters in 2014,<sup>33</sup> or \$149 per  
7 acre-foot.<sup>34</sup>

8 The Commission could adopt the WRA methodology, an agricultural use  
9 comparison, or another approach to determine a dollar value for water in Arizona  
10 today and in future years. Because its value is very location-specific, the  
11 Commission may determine a different value for water in each utility service  
12 territory. Once the Commission establishes a water value, it is straightforward to  
13 calculate the associated value of energy from DG solar or other DER by:

- 14 • Converting the water value in \$/acre-foot to \$/gallon (1 acre-foot = 325,851  
15 gallons)
- 16 • Multiplying the self-reported water consumption rates of the utilities (in  
17 gallons/MWh) by the converted water value (\$/gallon)

18 **Q. Can you provide examples?**

19 A. Yes. To illustrate, I will assume that the Commission determines that today's  
20 value of water in Arizona is \$149/acre-foot per year, which was the price for  
21 Central Arizona Project water for agricultural use in 2014. I will also assume for  
22 simplicity that the value of water is the same in the APS and TEP service  
23 territory. Using the self-reported water consumption rates from each utility:

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<sup>31</sup> W. Res. Advocates, *Every Drop Counts: Valuing the Water Used to Generate Electricity* (2011), available at <http://goo.gl/Zm6Sye>.

<sup>32</sup> *Id.* at 65.

<sup>33</sup> Dennis Wichelns, Org. for Econ. Co-Operation & Dev., *Agricultural Water Pricing: United States 21* (2010), available at <http://goo.gl/ABAZF4>.

<sup>34</sup> 1,000 cubic meters = 0.811 acre-foot.



- 1                   • For APS, with 400 gallons per MWh from conventional generation, the  
2                   value of avoided water consumption from a kWh of DG solar is:

3                               Value = \$149 x (1/325,851) x 400  
4                               = \$0.183 per MWh  
5                               = 0.018 cents per kWh

- 6  
7                   • For TEP with 605 gallons per MWh from conventional generation, the  
8                   value of avoided water consumption from a kWh of DG solar is:

9                               Value = \$149 x (1/325,851) x 605  
10                              = \$0.277 per MWh  
11                              = 0.028 cents per kWh

12 **Q.    Is it worth including these relatively small avoided water consumption values**  
13 **in the DG solar valuation?**

14 A.    Yes. The resulting values may be small, but they are not zero. By including the  
15        water conservation component in the calculations, the Commission will continue  
16        its leadership in acknowledging and spotlighting the significance of the energy-  
17        water relationship.

18 **Q.    What do you recommend?**

19 A.    Because water is, and will increasingly be, a scarce and valuable resource for  
20        Arizona, I strongly recommend that the Commission include the value of avoided  
21        water consumption in its DER and DG solar valuation methodology. This requires  
22        that the Commission:

- 23                   • Determine a current value for water in Arizona or within each utility's  
24                   service territory using the WRA methodology or another approach.  
25                   • Establish an initial DG solar value of avoided water consumption using  
26                   the rates reported in the utilities 2014 IRPs .

- 1           • Require utilities to explicitly report their current and forecasted average  
2           system water consumption rate (gallons per MWh) in each IRP.
- 3           • Periodically reassess the value of water in Arizona as new information  
4           becomes available.
- 5           • After each IRP submission, update the value of avoided water  
6           consumption in each service territory and update in the DG solar valuation  
7           methodology.

### 8   **3.8 Grid Security and Reliability**

9   **Q.    Question 19 of Commissioner Little’s letter states:**

10           **“Are there disaster recovery or backup benefits associated with the**  
11           **deployment of DG solar? Are they reliable and quantifiable enough to**  
12           **determine tangible benefits that might accrue to the grid?”**

13           **How do you respond?**

14   **A.    Yes, there are disaster-recovery or backup benefits associated with the**  
15           **deployment of DG solar and other DERs. As EPRI explains:**

16                   Properly sited and configured DER can assist in the restoration of  
17                   service after storm-related outages and power delivery component  
18                   failures from other causes. Utilities often switch isolated feeder  
19                   sections to alternate feeds at such times. Occasionally, there is  
20                   insufficient capacity in the alternate feed to supply the load required  
21                   to restore service to all consumers on the affected feeder section. The  
22                   ability to support some of the load from DER output sited on the  
23                   affected section may improve feeder reliability.

24                   If the DER can operate without the presence of the grid, they can  
25                   be used to help restore power to sections of the distribution system  
26                   that are completely isolated from the bulk power system (for  
27                   example, as a result of storm damage). This is often referred to as a  
28                   *microgrid* that can provide increased localized grid resiliency.<sup>35</sup>

29           For locations where DERs lead to avoided service interruptions, utilities could  
30           estimate the value of this service by determining the number and duration of

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<sup>35</sup> Elec. Power Research Inst., *The Integrated Grid: A Benefit-Cost Framework*, at 4-16 to 4-17.

1           avoided outages, multiplied by the estimated cost of an interruption.

2   **Q.    Can you be more specific?**

3   A.    Yes. Utilities often use three metrics to measure and report service reliability: (1)  
4           the System Average Interruption Frequency Index (“SAIFI”) measures average  
5           interruptions per customer, (2) the System Annual Interruption Duration Index  
6           (“SAIDI”) measures average minutes of interruption per customer, and (3) the  
7           Customer Average Interruption Frequency Index (“CAIDI”) measures the average  
8           minutes per interruption. Utilities can calculate these values for various time  
9           periods and at the system level, subsystem or feeder level, or at a very local level.

10           As I described above, portfolios of DERs, including DG solar, can avoid service  
11           interruptions or reduce the duration of an interruption once it occurs. At the time  
12           of DER deployment and valuation, distribution planners can estimate the expected  
13           reduction in SAIFI, SAIDI, and CAIDI from the DER, much like they do with  
14           conventional reliability improvement investments.

15           The Department of Energy’s Interruption Cost Estimate (“ICE”) calculator  
16           provides a standard way of estimating the dollar value of reliability improvement  
17           projects, including DER, for a given improvement in SAIFI, SAIDI, or CAIDI.<sup>36</sup>  
18           The ICE calculator provides the present value of reliability improvement, based  
19           on the specific customer types on each feeder or area, over the life of an  
20           investment.

21   **Q.    What do you recommend?**

22   A.    I recommend that the Commission explicitly consider the reliability improvement  
23           benefits of DG solar and other DERs in the valuation methodology. The approach  
24           could include a requirement for the utilities to estimate the expected location-  
25           specific SAIFI and SAIDI improvement (if any) for each DG solar or DER

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<sup>36</sup> U.S. Dep’t of Energy, Interruption Cost Estimate Calculator, <http://icecalculator.com/index.html> (last visited Feb. 24, 2016).

1 location, and the conversion to a dollar value using the ICE calculator or other  
2 similar reliability calculator.

#### 3 **4 Important Considerations from Other Jurisdictions**

4 **Q. You previously mentioned that other commissions are currently addressing**  
5 **issues similar to those in this docket. Are there some common themes in these**  
6 **other proceedings that are relevant to Arizona?**

7 A. Yes. The participants in these other proceedings recognize the potential for DERs  
8 to become valuable grid resources and are addressing the need to explicitly  
9 incorporate DER capabilities into traditional distribution planning. This includes  
10 fundamental changes to traditional planning methodologies, such as developing  
11 and publishing hosting capacity analyses. In addition, these other proceedings  
12 emphasize the need to analyze and value all DER types and DER portfolios, not  
13 just DG solar.

#### 14 **4.1 The Importance of Proactive Planning for DERs**

15 **Q. Why is it important to consider changes to traditional distribution planning?**

16 A. Utilities have generally based distribution planning on assumptions of one-way  
17 power flow and the need to reliably and safely provide sufficient capacity to meet  
18 local peak demand, which may only occur only a few hours each year. Traditional  
19 planning models are static, and solutions to address distribution system capacity,  
20 voltage, or reliability issues have been almost exclusively limited to traditional  
21 utility capital investment. Most utilities have focused on overcoming the  
22 perceived challenges of DG solar and DER interconnection, rather than realizing  
23 the potential value of full DER integration.

24 The proliferation of DERs has fundamentally changed the nature of distribution  
25 systems, creating new complexities and opportunities for utilities, customers, and  
26 other third parties. Distribution planning assumptions and methodologies must

1 therefore change to reflect this new reality. Additionally, DERs can provide  
2 significant grid services which, if not explicitly accounted for and incorporated  
3 into utility planning, will be underutilized and could lead to redundant utility  
4 investments.

5 **Q. What changes to distribution planning are necessary?**

6 A. First, distribution planning tools and methodologies must become more  
7 sophisticated to reflect the dynamic nature of DERs. This includes the need for  
8 more advanced circuit modeling, load and DER forecasting, and more granular  
9 load and voltage monitoring. A recent report by the Solar Electric Power  
10 Association and Black & Veatch provides details on the new tools and capabilities  
11 required for today's distribution planning functions.<sup>37</sup>

12 Second, to more fully enable market innovation and customer choice, distribution  
13 planning must become a more open and transparent process with utilities  
14 proactively seeking opportunities to deploy DERs. This requires closer  
15 collaboration within the utility between planning, interconnection, and energy  
16 efficiency/demand response functions. It also requires utilities to publicly share  
17 information about constraints and opportunities for DER deployment, including  
18 historical operational data, grid needs, the value of addressing specific grid needs,  
19 and overall grid hosting capacity.

20 **Q. What do you mean by grid needs?**

21 A. A grid need is an existing or anticipated distribution system deficiency, such as a  
22 capacity shortfall, violation of voltage limits, poor reliability, or replacement of  
23 aging or failing equipment. Grid needs may also include modifications required to  
24 increase a distribution circuit's hosting capacity.

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<sup>37</sup> Solar Elec. Power Ass'n and Black & Veatch, *Planning the Distributed Energy Future: Emerging Electric Utility Distribution Planning Practices for Distributed Energy Resources* (Feb. 2016), available at <https://goo.gl/x1Y8JV>.

1 **Q. What other changes to distribution planning have you observed in these**  
2 **other jurisdictions?**

3 A. New York and California also recognize that additional changes are needed to  
4 overcome the utility bias for traditional capital investments as preferred solutions  
5 to grid needs. This requires new methodologies for determining the Locational  
6 Value of DERs and portfolios of DERs at each location on the distribution  
7 system, and mechanisms for utilities to procure DERs and fairly recover the costs  
8 of the procurement. The New York REV and California DRP/IDER proceedings  
9 are exploring ways for distribution utilities to determine DER Locational Value,  
10 and to fairly consider and effectively procure DER as alternatives to traditional  
11 utility investment.

#### 12 **4.2 The Importance of Valuing All DER Types and DER Portfolios**

13 **Q. Why are other jurisdictions considering the value of all DER types and DER**  
14 **portfolios, not just DG solar?**

15 A. The operating characteristics, impact, and value to a distribution system differ  
16 between generating-DERs (solar and other DG, CHP, sometimes storage) and  
17 load-DERs (energy efficiency, direct load control, EVs, sometimes storage).  
18 DERs can work together to shave the peaks and fill in the valleys of a load  
19 profile. Demand response/load control can shift load away from peak periods or  
20 make load coincident with intermittent generation. Storage absorbs energy from  
21 intermittent generation and can discharge to reduce peaks. Energy efficiency can  
22 provide targeted energy and demand reductions in specific end-uses. A DER  
23 portfolio of renewable generation, storage, demand response/load control, and EE  
24 can provide a more reliable and sustained peak demand reduction than any of the  
25 resources can provide individually. DER portfolios can therefore be the most  
26 reliable and cost-effective alternatives to traditional transmission and distribution  
27 capital investment.

28

1 Q. Are there any examples of this?

2 A. Yes, there are several examples demonstrating how portfolios of DERs can  
3 reliably and cost-effectively address local load characteristics to reduce peak  
4 demands.

5 In 2013, the Maine Public Utilities Commission established the Boothbay Smart  
6 Grid Reliability Pilot project to determine if DERs could effectively avoid the  
7 need for rebuilding a transmission line. The pilot sought to reduce 1.8 MW of  
8 demand to avoid an \$18 million rebuild of a 34.5 kV transmission line in Central  
9 Maine Power's service territory. The DERs deployed in the pilot included DG  
10 solar, energy efficiency, demand response, energy storage, and back-up  
11 generation. Collectively, these DERs have exceeded the demand reduction target.  
12 The total cost for the pilot and deployment of the DERs is projected to be one-  
13 third the cost of rebuilding the transmission line and will save customers \$17.6  
14 million over the 10-year project life.<sup>38</sup>

15 The State of Rhode Island requires electric utilities to consider DERs or "non-  
16 wires alternatives" for certain types of transmission and distribution capital  
17 projects. In addition to deploying targeted energy efficiency and demand response  
18 measures, National Grid initiated a study to assess the ability of distributed solar  
19 to provide 250 kW of reliable load relief during periods of local peak demand in  
20 the Tiverton/Little Compton Region.<sup>39</sup> The study found that National Grid could  
21 deploy a mix of rooftop and medium-scale solar systems to help defer a multi-  
22 million dollar distribution investment. The company has also solicited proposals  
23 for development of 140 kW "peak contribution" capacity of medium-scale solar  
24 systems for deployment within a specific, load-constrained area of the distribution  
25 grid.

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<sup>38</sup> GridSolar, LLC, *Interim Report Boothbay Sub-region Smart Grid Reliability Pilot Project* (March 2014), available at <http://goo.gl/46zKT1>.

<sup>39</sup> R.I. Office of Energy Res., System Reliability Program, <http://www.energy.ri.gov/reliability/> (last visited Feb. 24, 2016).

1 Finally, New York's Consolidated Edison, under the Brooklyn-Queens Demand  
2 Management Program, will spend \$200 million deploying DERs to reduce 41  
3 MW of customer demand by 2018 and help defer building a \$1 billion substation.  
4 The program will include many types of DERs including energy efficiency,  
5 demand response, DG solar, and distributed storage. Con Edison's benefit-cost  
6 analysis shows a \$40 million net present value benefit from this approach.<sup>40</sup>

7 **Q. Why is this relevant in this proceeding?**

8 A. I understand that this proceeding is primarily focused on establishing a  
9 methodology to inform future rate cases on how to determine the value and cost  
10 of DG solar. I encourage the Commission to acknowledge that the full value of  
11 DG solar and other DERs is best realized when distribution planning processes  
12 proactively and fairly consider DER as alternatives to traditional capital  
13 investments.

14 **Q. What do you recommend?**

15 A. In addition to establishing a methodology for valuing DG solar in this proceeding,  
16 I recommend that the Commission require modifications to distribution planning  
17 processes, including the identification and publication of DER hosting capacity  
18 and Locational Value. I also recommend that the Commission establish  
19 mechanisms for third-party provision of DER solutions as alternatives to  
20 traditional utility investment. Finally, I encourage the Commission to maintain  
21 flexibility in developing the DG solar valuation methodology for future  
22 accommodation of all DER types and DER portfolios.

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<sup>40</sup> Corina Rivera Linares, *New York PSC establishes Con Edison's demand management program in Brooklyn, Queens*, Transmission Hub (Dec. 18, 2014), available at <http://www.transmissionhub.com/articles/2014/12/new-york-psc-establishes-con-edison-s-demand-management-program-in-brooklyn-queens.html>.



## 1                                    **5 Summary of Recommendations**

2        **Q.     Please summarize your recommendations for the Commission**

3        **A.     I recommend that the Commission:**

- 4                1) Require utilities to conduct hosting capacity analyses to identify locations  
5                      on the distribution system where DG solar and other DERs can interconnect  
6                      with no or minimal integration costs, or where integration costs may be  
7                      high. I also recommend that the Commission require utilities to publish the  
8                      results of the analyses for easy access by customers and DER providers. The  
9                      results of these analyses will provide key inputs into the integration cost  
10                     component of DG solar valuation.
  
- 11              2) Modify its interconnection standards to require the deployment of smart  
12                     inverter functionality for DG solar and storage installations.
  
- 13              3) Adopt a detailed marginal cost of service methodology for both transmission  
14                     and distribution (“T&D”) capacity, reflecting the unique system operating  
15                     and load characteristics at each location. The methodology should also  
16                     credit DG solar and DER for incremental contributions to T&D capacity  
17                     relief, even if the utility has not identified an imminent capacity expansion  
18                     project in the local area.
  
- 19              4) Include the value of avoided water consumption in its DG solar valuation  
20                     methodology.
  
- 21              5) Explicitly consider the reliability improvement benefits of DG solar and  
22                     other DERs in the valuation methodology.
  
- 23              6) Initiate changes to traditional utility distribution planning processes to  
24                     proactively incorporate DG solar and other DERs. This includes:

- 1                   • Increasing transparency regarding the grid's capacity to  
2                   accommodate DG solar and other DERs and the locational value of  
3                   various DER solutions.  
4                   • Increasing the transparency of planned capital investments that could  
5                   be deferred, avoided, or substituted by DER solutions.  
6                   • Mechanisms to allow third-party provision of DER solutions as  
7                   alternatives to traditional distribution capital investment.

8                   7) Establish flexibility in the DG solar valuation methodology to allow for  
9                   future inclusion of all DER types and portfolios of DERs.

10    **Q.    Does this conclude your testimony?**

11    **A.    Yes.**

**Exhibit CV-1**

**Statement of Qualifications**

# Curt Volkmann

curt@newenergy-advisors.com

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## Experience

**New Energy Advisors, LLC**, Strategic Advisory Company, Lake Forest, IL (2015 – present)

**President**

Advising non-profits and local governments on energy, water and sustainability opportunities

- Advising environmental advocates in various regulatory proceedings related to distributed energy resources
- Led the development of a water and energy community education series for the City of Lake Forest
- Guest lecturer at Chicago-area universities on the topics of energy and sustainability

**Environmental Law & Policy Center**, Nonprofit Public Interest Advocacy Organization, Chicago, IL (2013 – 2015)

**Senior Clean Energy Specialist**

Supported advocacy work on various clean energy and transportation policy issues

- Expert witness in several energy efficiency, renewable energy, and rate design regulatory proceedings
- Focused on opportunities to integrate distributed energy resources into electric utility distribution systems

**Accenture LLP**, Management Consulting and Technology Company, Chicago, IL (1994 – 2013)

**Managing Director, North America Strategy and Sustainability** (2010 – 2013)

Led the management consulting practice (\$260+ million annual sales) focused on energy efficiency and intelligent infrastructure. Clients spanned the chemicals, metals, consumer products, financial services, telecommunications, utilities and federal/state/local government sectors.

- Responsible for sales and project delivery, product/service development, recruiting, alliance management
- Contributed to sales growth of more than 400% in 2 years
- Led creation of Energy Analytics for Cities framework; identified \$175 million of energy savings from building retrofits for the City of Chicago
- Frequent speaker and subject-matter expert on the topics of utilities, smart grid, sustainability, clean energy

**Partner and Executive Director, North America Utilities Client Group** (2000 – 2010)

Managed sales (\$10-30 million annually), profitability, and client satisfaction for consulting projects across a portfolio of gas, electric and water utilities. Projects included strategic assessments, smart grid/meter planning, asset management, merger integration, benchmarking, and process improvements.

**Senior Manager and Associate Partner, Strategic Services** (1994 – 2000)

Led projects involving utility strategic planning, merger integration, cost reduction, and process reengineering

**UMS Group**, Management Consulting Company, Parsippany, NJ (1993 – 1994)

**Senior Associate**

Led the Power Delivery consulting practice and benchmarking programs for transmission, distribution and fleet management involving 40+ utilities in 10 countries (in Europe, Africa, North America, Australia/New Zealand)

**Pacific Gas and Electric Company**, Utility, San Francisco, CA (1984 – 1993)

**Electrical Engineer, Operations Planning Consultant, Project Manager**

- Assessed impacts to distribution systems from energy efficiency and demand-side management programs
- Modeled impacts of distributed generation on system reliability and safety

**Energie- und Verfahrenstechnik (EVT)**, Power Generation Equipment Manufacturer, Stuttgart, Germany (1983)

**Software Developer**

Designed steam generating systems for coal-fired power plants

## Education

**University of California at Berkeley, Haas School of Business**

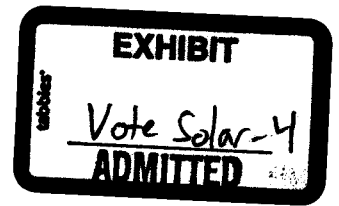
MBA - Concentration in Finance

**University of Illinois at Urbana-Champaign**

BS - Electrical Engineering, Concentration in Electrical Power Systems

## Community Involvement

- Chairman, Lake Forest Collaborative for Environmental Leadership (2012-Present)
- Chairman, City of Lake Forest Parks and Recreation Board (2012-2014)
- Member, City of Lake Forest Municipal Electricity Aggregation Committee (2011-2012)
- Member, City of Lake Forest Environmental Policy Advisory Committee and "Green Team" (2008-2009)
  - Led development of a baseline energy and emissions profile for the City of Lake Forest
- Treasurer, Board Member and Coach; American Youth Soccer Organization (2006-2009)



**BEFORE THE ARIZONA CORPORATION COMMISSION**

IN THE MATTER OF THE COMMISSION'S  
INVESTIGATION OF VALUE AND COST OF  
DISTRIBUTED GENERATION.

Docket No. E-00000J-14-0023

**REBUTTAL TESTIMONY OF CURT VOLKMANN  
ON BEHALF OF VOTE SOLAR**

**April 7, 2016**

## Table of Contents

|          |   |           |
|----------|---|-----------|
| <b>1</b> | <b>INTRODUCTION.....</b>  | <b>1</b>  |
| <b>2</b> | <b>SUMMARY OF TESTIMONY .....</b>   | <b>1</b>  |
| <b>3</b> | <b>CAPACITY BENEFITS FROM DER ARE REAL AND SHOULD BE REFLECTED IN THE VOS/DER<br/>METHODOLOGY.....</b>                      | <b>2</b>  |
| 3.1      | TESTIMONY OF MR. BROWN.....   | 4         |
| 3.2      | TESTIMONY OF DR. OVERCAST .....   | 4         |
| <b>4</b> | <b>THE VOS/DER METHODOLOGY MUST RECOGNIZE DER CAPACITY BENEFITS ON A<br/>CONTINUOUS BASIS .....</b>                         | <b>6</b>  |
| 4.1      | TESTIMONY OF MR. BROWN.....   | 9         |
| <b>5</b> | <b>GRID UPGRADES AND SYSTEM RESOURCES TO ACCOMMODATE DER ARE MINIMAL UNTIL<br/>PENETRATIONS SIGNIFICANTLY INCREASE.....</b> | <b>10</b> |
| 5.1      | TESTIMONY OF MR. ALBERT .....   | 11        |
| 5.2      | TESTIMONY OF MR. BROWN.....   | 12        |
| 5.3      | TESTIMONY OF MR. TILGHMAN .....   | 13        |
| 5.4      | TESTIMONY OF MR. HUBER.....   | 14        |
| 5.5      | TESTIMONY OF MR. O'SHEASY.....  | 14        |
| <b>6</b> | <b>THE VOS/DER METHODOLOGY MUST PROPERLY ACCOUNT FOR REDUCED<br/>LINE LOSSES.....</b>                                       | <b>15</b> |
| 6.1      | TESTIMONY OF MR. ALBERT .....   | 16        |
| 6.2      | TESTIMONY OF MR. BROWN.....   | 18        |
| 6.3      | TESTIMONY OF DR. OVERCAST .....   | 19        |
| <b>7</b> | <b>SUMMARY OF RECOMMENDATIONS.....</b>  | <b>21</b> |

## **List of Figures**

|  |    |
|--|----|
| Figure 1: Local peak demand and distribution capacity .....                | 8  |
| Figure 2: Impact of DER on expenditures .....                              | 8  |
| Figure 3: Comparison of distribution line losses on cool and hot days..... | 20 |

## **List of Exhibits**

|                 |  |
|-----------------|--|
| Exhibit CV-R-1: | Illustrative Line Loss Calculations During Higher Load Periods |
| Exhibit CV-R-2: | Discovery Responses Referenced in Testimony                    |

1

## 1 Introduction

2 **Q. Please state your name and business address.**

3 A. My name is Curt Volkmann. My business address is 290 Vine Avenue, Lake  
4 Forest, IL.

5 **Q. On whose behalf are you submitting this rebuttal testimony?**

6 A. I am submitting this testimony on behalf of Vote Solar.

7 **Q. Did you submit direct testimony in this proceeding?**

8 A. Yes, I did. My direct testimony includes an introduction to Vote Solar and a  
9 summary of my professional experience.

10 **Q. Are you sponsoring any exhibits?**

11 A. Yes, I am sponsoring Exhibit CV-R-1, which shows illustrative line loss  
12 calculations during higher load periods.

13

## 2 Summary of Testimony

14 **Q. Please provide a brief summary of your testimony.**

15 A. In their direct testimony, APS and TEP/UNSE stated that transmission and  
16 distribution ("T&D") and generation benefits from solar distributed generation  
17 ("DG") are minimal or non-existent. I will explain how solar DG, together with  
18 other distributed energy resources ("DER"), can reduce or eliminate the need for  
19 traditional utility investments, including capacity upgrades and voltage regulation  
20 equipment. I will also explain why it is important that the incremental investment-  
21 deferral contribution from DER is captured in any valuation methodology.

22 The utilities have also stated that T&D system enhancements are necessary to  
23 accommodate increasing penetration of solar DG, and that T&D line loss savings



1 from DER are minimal. I will explain why grid enhancements to accommodate  
2 solar DG are minimal, and explain the importance of properly accounting for line  
3 loss reductions when valuing DER.

4 In my direct testimony, I explained the importance of establishing a methodology  
5 for valuing all DER types and DER portfolios.<sup>1</sup> I continue to believe it is  
6 important for the Commission to consider this broader approach, which I refer to  
7 as a VOS/DER methodology throughout this testimony.

### 8 **3 Capacity benefits from DER are real and should be** 9 **reflected in the VOS/DER methodology**

10 **Q. Are there generation and T&D benefits associated with the deployment of**  
11 **solar DG and other DER?**

12 A. Yes. The output from solar DG reduces system loads and reduces the need for  
13 future T&D capacity expansion. The generation and transmission capacity  
14 deferral benefits are greater if the solar DG output coincides with system or  
15 regional peak demand. Distribution capacity deferral benefits are greater when the  
16 solar DG output coincides with local substation or circuit peak demand.

17 As I explained in my direct testimony, strategic orientation of solar DG and  
18 bundling solar DG with energy storage can effectively align solar DG output with  
19 load profiles to reduce local peak demands.<sup>2</sup> Furthermore, solar DG equipped  
20 with smart inverters can provide reactive power support and reduce the need for  
21 traditional utility voltage regulation and power quality investments.

22 **Q. Does APS recognize the T&D benefits from solar DG and other DER?**

23 A. APS witnesses Brown and Albert deny the T&D benefits of solar DG in their  
24 direct testimony. However, I believe APS does recognize the potential T&D  
25 benefits of solar DG, particularly when combined with storage and smart

---

<sup>1</sup> Curt Volkmann Direct Test. 30:12–32:22 (Feb. 25, 2016) (hereinafter “Volkmann Direct”).

<sup>2</sup> *Id.* at 14:19–15:8.

1           inverters. The company is validating these benefits through its Solar Partner  
2           Program, approved in Decision No. 74878.

3           In response to a Vote Solar discovery request, APS describes the key design  
4           elements of the Solar Partner Program as:

- 5           • Install rooftop solar on approximately 1,500 homes
- 6           • Systems will include smart inverters (UL listing will be achieved by the  
7           end of March 2016) and 2-way communications to control each rooftop  
8           solar site
- 9           • Install 2MW of battery storage on 2 selected feeders
- 10          • Collection and analysis of real time data on energy production, energy  
11          usage, power regulation capabilities, and curtailment options
- 12          • Validate ability to manage solar impacts by configuring smart inverters  
13          and issuing real-time commands in a cyber secure environment
- 14          • Validate ability to mitigate adverse effects of increased photovoltaic (PV)  
15          through enhanced power regulating capabilities
- 16          • Validate ability to provide ancillary services from a series of grid-tied  
17          batteries in coordination with solar inverters and traditional grid devices
- 18          • Collection and analysis of information that helps anticipate, identify, and  
19          avoid impacts on the distribution grid
- 20          • Validate distribution system models to more accurately and efficiently  
21          plan grid upgrades<sup>3</sup>

22   **Q.   Do APS and TEP/UNSE recognize the generation capacity benefits from**  
23   **solar DG and other DER?**

24   A.   Yes. Generation capacity benefits from DG are widely accepted. Each of the  
25       utilities' most recent IRPs included estimates of the level of DG that they expect  
26       to contribute to system peak. Vote Solar witness Briana Kobor provided a table

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<sup>3</sup> APS Resp. to VS 3.11 (Ex. CV-R-2 at 1).

1 with estimated of DG peak capacity contribution in 2020 for APS, TEP, and  
2 UNSE.<sup>4</sup>

3 **3.1 Testimony of Mr. Brown**

4 **Q. Have other parties in this proceeding stated opinions on the T&D benefits of**  
5 **solar DG and DERs?**

6 A. Yes. APS witness Ashley Brown and TEP/UNSE witness Edwin Overcast have  
7 offered opinions. Mr. Brown states: “It is virtually impossible to demonstrate that  
8 rooftop solar will obviate the need for transmission, much less quantify the cost  
9 savings associated with this purported benefit.”<sup>5</sup> He also states that “[i]t is  
10 impossible, unless perhaps when a rooftop solar host leaves the grid, to envision a  
11 circumstance where rooftop solar would effectuate distribution savings.”<sup>6</sup>

12 **Q. Do you agree with Mr. Brown?**

13 A. No. It is possible to not only envision, but to demonstrate and quantify, the  
14 transmission and distribution savings from strategic deployment of solar DG and  
15 other DER. In fact, in my direct testimony, I provided several examples of other  
16 utilities that are realizing these benefits, including Con Edison, National Grid, and  
17 Central Maine Power.<sup>7</sup>

18 **3.2 Testimony of Dr. Overcast**

19 **Q. What statements did Dr. Overcast make related to the T&D benefits of solar**  
20 **DG and DERs?**

21 A. Dr. Overcast states that “there are no avoided distribution costs as the result of  
22 solar DG customers on the system. This conclusion is theoretically sound because  
23 the non-coincident peak demand on the distribution system occurs when solar DG

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<sup>4</sup> Briana Kobor Direct Test. 30:10 (Feb. 25, 2016).

<sup>5</sup> Ashley Brown Direct Test. 35:16–17 (Feb. 25, 2016) (hereinafter “Brown Direct”).

<sup>6</sup> *Id.* at 36:2–4.

<sup>7</sup> Volkmann Direct 31:5–32:6.

1 customers are delivering excess generation to the system and there is no time  
2 diversity of solar DG production as there is with customer load.”<sup>8</sup>

3 Dr. Overcast also states:

4 Using data prepared by TEP based on hourly load data for about  
5 374 full requirements customers with annual kWh usage above  
6 13,000 kWhs and overlaying their usage with solar loads modeled  
7 using the National Renewable Energy Laboratory (NREL) solar  
8 data base for Arizona for 24 months from mid-2013 to mid-2015 we  
9 reach the same conclusion as found above with respect to the total  
10 class of Solar DG customers. This further confirms that the  
11 distribution system must be designed to meet this higher solar class  
12 NCP load rather than the residential class customer NCP load used  
13 for full requirements customers. The maximum average customer  
14 NCP (the sum of the highest hourly loads for all customers in the  
15 data base) for full requirements customers occurs in July at 12.87  
16 kW per customer. The maximum excess delivery by a partial  
17 requirements customer occurred in April at 13.79 kW per customer.  
18 Although the differences are small, about one kW, the data  
19 confirms that there would be no distribution cost savings associated  
20 with the equipment in accounts 364-368. . . . Taken with other load  
21 data on class NCP it is also reasonable to assume that there would  
22 be no savings at the substation level for peak loads of solar DG  
23 customers.<sup>9</sup>

24 **Q. Do you agree?**

25 **A.** I do not agree or disagree without reviewing the data and analysis that Dr.  
26 Overcast references, which I am unable to do because TEP/UNSE has claimed it  
27 is confidential.

28 Based on the limited information I was able to review, it appears that the excess  
29 delivery of 13.79 kW by a solar DG customer cited by Dr. Overcast is high and  
30 not reflective of the majority of solar DG systems installed in TEP’s service  
31 territory. Assuming PV system losses of 15%, it would require at least a 16.22  
32 kW system to deliver 13.79 kW of power. According to data provided by TEP,  
33 only 80, or 0.9%, of installed solar DG systems have capacity of 16.22 kW or

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<sup>8</sup> Edwin Overcast Direct Test. 5:26–6:4 (Feb. 25, 2016) (hereinafter “Overcast Direct”).

<sup>9</sup> *Id.* at 17:11–18:4.

1 higher.<sup>10</sup> While there potentially may be a very small number of circuits where  
2 excess solar generation exceeds non-coincident peak (“NCP”) load, it is not the  
3 case for all TEP circuits and it is therefore incorrect to conclude that there are no  
4 T&D cost savings from solar DG.

5

6 **4 The VOS/DER methodology must recognize**  
7 **DER capacity benefits on a continuous basis**

8 Q. What is an appropriate way to consider the capacity benefits of DER in the  
9 VOS/DER methodology?

10 A. As I stated in my direct testimony, DER can make small, incremental  
11 contributions to increase T&D capacity in areas where no immediate capacity  
12 upgrade is planned, and this contribution to longer-term capacity relief should be  
13 recognized in the valuation methodology.<sup>11</sup>

14 A recent Nexant report explains:

15 The main value of integrating distributed energy resources into  
16 distribution planning and operations is in managing local,  
17 coincident demands that are shared across many customers. If a  
18 customer helps reduce coincident demand, either by injecting  
19 power within the distribution grid (e.g., behind-the-meter  
20 generation) or by reducing demand, the unused capacity can  
21 accommodate another customer’s load growth and thereby help  
22 avoid or defer investments required to meet load growth.<sup>12</sup>

23 The Nexant report provides an example to illustrate this point. Figure 1 below  
24 shows how, absent DER, capacity upgrades for a hypothetical circuit are required  
25 in years 4, 9, and 14 to meet increasing demand. Deployment of DER to reduce

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<sup>10</sup> See work papers provided in TEP Resp. to TASC 1.1.

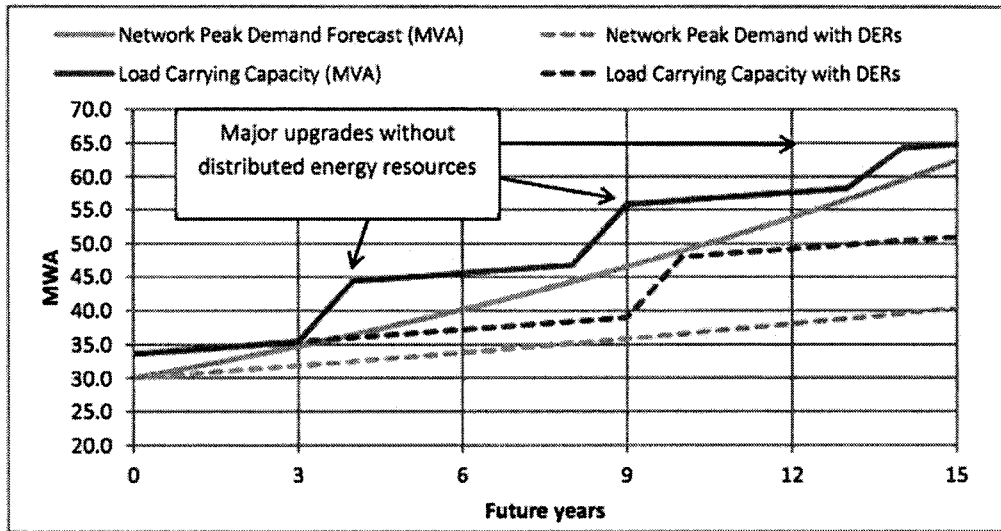
<sup>11</sup> Volkmann Direct 18:13–19:11.

<sup>12</sup> Josh Bode et al., Nexant, *Designing and Unlocking Markets for Distributed Energy Resources* 6 (June 2015), available at <http://www.nexant.com/resources/designing-and-unlocking-markets-distributed-energy-resources>.

1 peak demand results in the need for only a single capacity upgrade in year 9. The  
2 economic impact is significant, as the DER solutions reduce the 15-year net  
3 present value (NPV) by \$72 million, as shown in Figure 2.

1

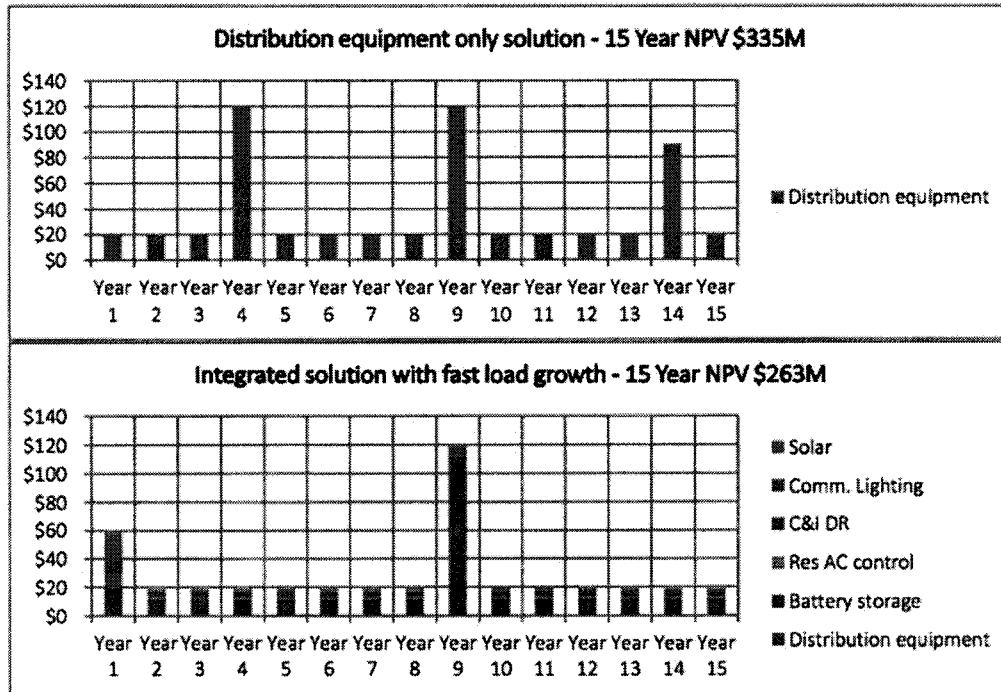
**Figure 1: Local peak demand and distribution capacity**



2

3

**Figure 2: Impact of DER on expenditures**



4

5

6

7

1 **Q. Have other parties in this proceeding commented on this issue?**

2 A. Yes. The updated report by Crossborder Energy included in the TASC testimony  
3 states:

4           Solar DG will avoid transmission capacity costs to the extent  
5 that solar production occurs during the peak demand periods. Like  
6 energy efficiency and demand response resources, solar DG helps the  
7 utility to manage and to reduce load growth, thus avoiding and  
8 deferring the need for load-related transmission investments.<sup>13</sup>

9           As DG penetration grows, and a deeper understanding is  
10 gained of the impacts of DG on distribution circuit loadings, we  
11 anticipate that utility distribution planners will integrate existing and  
12 expected DG capacity into their planning, enabling DG to avoid or  
13 defer distribution capacity costs. A comparable evolution has  
14 occurred over the last several decades, as the long-term impacts of EE  
15 and DR programs are now incorporated into utilities' capacity  
16 expansion plans for generation, transmission, and distribution, and it  
17 is generally recognized that these demand-side programs can help to  
18 manage demand growth even though the specific locations where  
19 these resources will be installed can be challenging to predict or to  
20 manage.<sup>14</sup>

21           Moving forward, with the advent of smart inverters and other  
22 technologies, PV systems will be able to provide additional services  
23 and avoid additional costs than those attributable to capacity  
24 expansion alone. Such services include voltage regulation, power  
25 quality, and conservation voltage reduction.<sup>15</sup>

26 **Q. Do you agree?**

27 A. Yes. I agree that integrating existing and expected DER capacity and capabilities  
28 into T&D planning, including future capabilities from smart inverters, is critical  
29 to fully unlock the value of DER.

30 **4.1 Testimony of Mr. Brown**

31 **Q. What statements does Mr. Brown make related to the capacity benefits of**  
32 **solar DG and DER?**

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<sup>13</sup> Thomas Beach Direct Test. Ex. 2 at 13 (Feb. 25, 2016).

<sup>14</sup> *Id.* at 15.

<sup>15</sup> *Id.*



1 A. Mr. Brown states:

2 [T]he addition of rooftop solar, absent a truly massive amount of  
3 installation, will almost inevitably have no impact on transmission  
4 capacity planning. Indeed, since transmission must be sufficient to  
5 serve peak load, the fact that rooftop solar is intermittent, and non-  
6 coincident with peak, means that it will have no real impact on  
7 transmission capacity.<sup>16</sup>

8 Q. Do you agree?

9 A. No. While solar DG peak production may not fully coincide with system peak  
10 demand, solar DG does produce some level of output during system peaks and  
11 makes some incremental contribution to system capacity. Utilities conduct  
12 transmission planning over long time horizons and make large, “lumpy” capacity  
13 additions that may result in over-capacity for some periods of time. In order to  
14 ensure least-cost development of the electric delivery system, utilities must  
15 acknowledge the incremental capacity benefits of DG and other DER. Failure to  
16 recognize these benefits will result in premature, redundant, or unnecessary  
17 capital expenditures.

18 **5 Grid upgrades and system resources to accommodate**  
19 **DER are minimal until penetrations significantly**  
20 **increase**

21 Q. Do T&D systems require upgrades to accommodate the proliferation of solar  
22 DG and other DER?

23 A. T&D systems may require upgrades, depending on the system characteristics at  
24 each interconnection location. In addition, at very high penetration levels, utilities  
25 may need system resources to accommodate intermittency associated with DG.  
26 However, I believe T&D system upgrades and system resource needs to  
27 accommodate solar DG in Arizona are minimal until DER penetrations  
28 significantly increase.

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<sup>16</sup> Brown Direct 34:3–7.

1 **Q. Why do you believe T&D system upgrades are minimal now?**

2 A. As I explained in my direct testimony, conducting a hosting capacity analysis  
3 identifies how much DER each circuit and each subsection of a circuit can  
4 accommodate.<sup>17</sup> Utilities that have conducted detailed hosting capacity analyses  
5 have found that existing circuits can accommodate significant amounts of DER  
6 without the need for upgrades.<sup>18</sup> Furthermore, smart inverter technologies are  
7 eliminating the need for traditional grid enhancements to accommodate DER.<sup>19</sup>

8 **5.1 Testimony of Mr. Albert**

9 **Q. What do the parties say about the need for grid investment to accommodate**  
10 **solar DG and DER?**

11 A. APS witness Brad Albert states:

12 APS has begun to experience high-voltage conditions on certain  
13 distribution feeders at times of the year when customer demand is  
14 low and solar energy production is high on those feeders. This  
15 could necessitate the installation of additional equipment to  
16 mitigate this condition to maintain reliable service to all customers  
17 on those feeders.<sup>20</sup>

18 **Q. Do you agree?**

19 A. No, I do not believe it requires the installation of additional equipment. In  
20 response to a Vote Solar discovery request related to this issue, the company  
21 stated:

22 APS does not have system-wide voltage measurement capabilities  
23 at this time, and therefore cannot answer the specific questions  
24 raised in this data request. . . .

25 However, APS did receive 95 inquiries in 2015 from customers  
26 with installed rooftop solar systems specifically related to

---

<sup>17</sup> Volkmann Direct 6:21–7:15.

<sup>18</sup> *Id.* at 8:20–27.

<sup>19</sup> *Id.* at 9:1–13.

<sup>20</sup> Bradley Albert Direct Test. 13:12–16 (Feb. 25, 2016) (hereinafter “Albert Direct”).

1 substantiated high voltage issues. These 95 customers are located  
2 on 68 separate feeders, with 12 of those inquiries on a single feeder  
3 (the highest number for any one feeder in 2015). All 12 of these  
4 high voltage instances occurred in non-summer months, when  
5 customer loads are low, rooftop solar production is high, and  
6 rooftop systems are exporting energy to the grid.

7 To date, APS has not incurred equipment or system costs directly  
8 attributable to high voltage concerns due to rooftop solar. . . .<sup>21</sup>

9 It is unclear what a customer “inquiry” entails, but the 95 customers that inquired  
10 represent 0.34% of the 28,254 rooftop solar customers in the APS service territory  
11 in 2014.<sup>22</sup> This does not indicate a widespread problem. In addition, smart  
12 inverter functionality can effectively address high-voltage conditions without the  
13 need for more expensive utility equipment installations.

## 14 **5.2 Testimony of Mr. Brown**

15 **Q. What does Mr. Brown say related to this issue?**

16 **A.** Mr. Brown states:

17 It is more likely that rooftop solar will cause more distribution  
18 costs than it saves. That is because these generation sources could  
19 change voltage flows in ways that will require adjustments and  
20 maintenance. It will also inevitably increase transaction costs for  
21 the utility to execute interconnection agreements and do the billing  
22 for an inherently more complicated transaction than simply  
23 supplying energy to a customer.<sup>23</sup>

24 **Q. Do you agree?**

25 **A.** No, I do not believe that rooftop solar causes more costs than it saves, nor do I  
26 believe it will inevitably increase transaction costs for a utility. In response to a  
27 Vote Solar discovery request seeking specific examples of the increased costs Mr.

---

<sup>21</sup> APS Resp. to VS 3.16 (Ex. CV-R-2 at 3).

<sup>22</sup> See work papers provided in APS Resp. to VS 1.1.

<sup>23</sup> Brown Direct 35:25–36:2.

1 Brown refers to, APS acknowledges that “[t]his statement is a general statement  
2 not based on specific analysis of APS data.”<sup>24</sup>

### 3 **5.3 Testimony of Mr. Tilghman**

4 **Q. What does Mr. Tilghman say related to this issue?**

5 A. TEP/UNSE witness Carmine Tilghman states:

6 The bi-directional flow of energy associated with DG solar will require  
7 modifications and upgrades to the distribution system. As it is a newly  
8 identified phenomenon, the Companies do not have specific measures in  
9 place to address any adverse effects as a result of reverse power flow.  
10 The bi-directional energy flow on the electrical distribution system varies  
11 based on many system electrical parameters that are created by the  
12 location and size of the solar system. The problems that are created with  
13 bi-directional flows also vary by the time of day and seasonality.

14 Additional measuring and monitoring equipment will be needed. New  
15 methods of modeling the distribution system will need to be developed to  
16 model and predict the impacts of a reverse power condition. Upgrades in  
17 system automation will be needed to phase balance transformer  
18 connections for load and for distributed generation. As reverse power  
19 affects the feeder power factor, the placement and sizing of switched  
20 distribution capacitor banks is affected as well as distribution transformer  
21 sizing.<sup>25</sup>

22 **Q. Do you agree?**

23 A. No. Until the companies conduct hosting capacity analyses to assess the distribution  
24 systems’ ability to accommodate solar DG and other DER, any conclusions about  
25 required upgrades are purely speculative. Also, utilizing smart inverter functionality  
26 is a more cost effective approach for power factor correction than installing switched  
27 distribution capacitor banks. I do, however, agree that the utilities will require new  
28 methods of modeling distribution systems to fully integrate DER into system  
29 planning, as I describe in my direct testimony.<sup>26</sup>

---

<sup>24</sup> APS Resp. to VS 3.23 (Ex. CV-R-2 at 5).

<sup>25</sup> Carmine Tilghman Direct Test. 16:9–22 (Feb. 25, 2016).

<sup>26</sup> Volkmann Direct 29:5–19.

1 **5.4 Testimony of Mr. Huber**

2 **Q. What does Mr. Huber say related to this issue?**

3 A. RUCO witness Lon Huber states: “The general production characteristic of solar,  
4 aggregated and at high penetrations, can change system wide load shapes to create  
5 new demands on the system. Large amounts of solar without batteries can create  
6 ramping needs and fast-start backup generation requirements.”<sup>27</sup>

7 **Q. Do you agree?**

8 A. To the extent that Mr. Huber indicates that his statements refer to the potential for  
9 increased ramping capabilities and fast-start backup generation requirements at  
10 high penetration levels, I agree. However, I do not believe that one can assume  
11 the need for additional system resources at current or near-term DG penetration  
12 levels.

13 **5.5 Testimony of Mr. O’Sheasy**

14 **Q. What does Mr. O’Sheasy say related to this issue?**

15 A. AIC witness Michael O’Sheasy states:

16 The energy generated from solar DG is non-firm, which means that it  
17 cannot be relied upon by the utility as a source to serve load. Solar DG  
18 output flows onto the grid periodically depending upon the operations of  
19 the rooftop solar system and the site load requirements of the customer.  
20 This excess energy saves the utility from incurring some costs to serve,  
21 such as avoided fuel, variable operations and maintenance charges, and  
22 losses that would have occurred had the excess solar DG generated energy  
23 been otherwise produced by the utility. In addition, solar DG may impose  
24 some additional costs such as integration cost to accommodate the two-  
25 way flow of power on the distribution grid.<sup>28</sup>

26

---

<sup>27</sup> Lon Huber Direct Test. 12:1–4 (Feb. 25, 2016).

<sup>28</sup> Michael O’Sheasy Direct Test. 10:16–24 (Feb. 25, 2016).

1 Q. Do you agree?

2 A. Like Mr. Huber's above quoted statement, Mr. O'Sheasy's statement is correct in  
3 regard to high penetration levels of DG, though such results cannot be assumed at  
4 current levels of DG penetration. A hosting capacity analysis will determine what,  
5 if any, integration costs are required to accommodate current and forecasted levels  
6 of solar DG and DER penetration.

7 **6 The VOS/DER methodology must properly**  
8 **account for reduced line losses**

9 Q. What are line losses?

10 A. Line losses include technical losses from the heat and magnetic energy created by  
11 the various system components, and non-technical losses from theft or utility  
12 usage. Non-technical losses are not relevant for purposes of this discussion.

13 Engineers further categorize technical losses into fixed and variable losses. Fixed  
14 losses take the form of heat or noise from energized equipment and do not vary  
15 with changes in current flow. These fixed or no-load losses are a characteristic of  
16 a specific system component, such as a transformer, and utilities can only reduce  
17 fixed losses by replacing components with lower-loss units or by removing  
18 components from the system altogether.

19 Variable technical losses occur when electrical energy converts to heat at a rate  
20 proportional to the square of the current flowing through a system component,  
21 also referred to as  $I^2R$  losses. Variable losses are therefore lower at low levels of  
22 energy delivery and increase as current and energy flows increase. For purposes  
23 of valuing solar DG and DER, avoided variable technical losses are the most  
24 important to consider.

25 Variable technical losses fluctuate whenever a DER increases or decreases the  
26 load on the T&D system. The magnitude of the change in losses also depends on

1 the interconnection point of the DER. For example, a utility-scale solar PV system  
2 connected directly to the transmission system only reduces transmission line  
3 losses. Alternatively, a residential load reduction measure reduces variable losses  
4 from the distribution secondary, distribution primary, substation, and transmission  
5 systems.

6 The timing of the DER load change also matters, as variable losses are  
7 proportional to the square of the current. Losses during peak periods are greater  
8 than the losses during off-peak periods. APS reports that average line losses on  
9 their system are about 7% annually, and approximately 12% at the time of peak  
10 demand.<sup>29</sup>

11 **Q. Are reduced line losses important to consider in the VOS/DER methodology?**

12 A. Yes. For the reasons I explained above, DER can alter load at or near the point of  
13 interconnection and therefore impact variable line losses.

14 **Q. Have other parties addressed line losses in this proceeding?**

15 A. Yes, but the APS witness testimony from Mr. Albert and Mr. Brown is  
16 conflicting. In addition, TEP/UNSE witness Dr. Overcast provides analysis of  
17 losses related to solar DG. I address each of these witnesses' testimonies  
18 regarding line losses below.

## 19 **6.1 Testimony of Mr. Albert**

20 **Q. What does Mr. Albert say about line losses?**

21 A. Mr. Albert states:

22 Energy losses occur as electricity is transmitted across the grid. A portion  
23 of the electricity produced by a remotely-located power plant is lost as  
24 that electricity moves across the transmission and distribution system  
25 before arriving at the customer's premises. Because of this, there is an  
26 advantage to having generation sources like rooftop solar that are located

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<sup>29</sup> Albert Direct 24:4-5.

1 at the customer's premises. To the extent that this energy is consumed at  
2 the same site, energy losses are reduced because this power does not have  
3 to travel across the grid before arriving where it will be consumed<sup>30</sup>

4 Mr. Albert further states:

5 Energy losses average about 7% over the course of the entire year and are  
6 estimated at approximately 12% at the time of peak demand. Both of  
7 these values are routinely factored into APS's load forecasts. To be clear,  
8 the values calculated for rooftop solar are higher than they would be  
9 otherwise because of the expected energy losses saved by reducing the  
10 need to transmit electricity from remotely located generation sources to  
11 the customer's site.<sup>31</sup>

12 **Q. Do you agree with Mr. Albert?**

13 A. Yes, I agree with Mr. Albert's explanation of how rooftop solar reduces line  
14 losses. I also consider the estimated losses of 7% average and 12% during  
15 peak periods to be reasonable for variable technical losses and consistent with  
16 what I have seen at other utilities.

17 **Q. Does Mr. Albert address any uncertainty about line losses?**

18 A. Yes. He states:

19 . . . The logic that supports reduced losses is based on the  
20 actual mechanics of how electricity is transferred to customers. When  
21 energy is generated remotely, it goes through step-up transformers, is  
22 transmitted over long-distance transmission lines, gets transformed  
23 down to be put on the distribution system, and ultimately reduced to a  
24 voltage that customers can use. While this is an efficient means of  
25 transporting electricity over these distances, energy losses occur  
26 throughout this process. When the energy is generated locally,  
27 however, it doesn't go through this process. As a result, this logic  
28 concludes that locally generated energy avoids energy losses.

29  
30 Equally valid logic supports the opposite conclusion. Rooftop  
31 solar increases voltage on the distribution feeder during certain  
32 times of the year. This higher-voltage level is a function of the  
33 quantity of energy produced by rooftop solar, and results in higher  
34 overall energy use by customers experiencing these higher-voltage

---

<sup>30</sup> *Id.* at 8:26–9:5.

<sup>31</sup> *Id.* at 24:4–9.



1 conditions. The result is higher customer energy usage due to higher  
2 voltage levels.<sup>32</sup>

3  
4 **Q. Do you agree?**

5 A. No. Mr. Albert is attempting to link the ongoing 7-12% T&D line loss reduction  
6 from DER with the potential for increased end-use energy consumption from  
7 temporary higher-voltage conditions. These are two entirely different concepts.

8 **Q. Is the increased energy consumption from temporary higher-voltage**  
9 **conditions significant?**

10 A. APS did not provide data in response to a Vote Solar discovery request that would  
11 allow me to answer this definitively.<sup>33</sup> However, since these temporary higher-  
12 voltage conditions occur during the times of year when customer demand is  
13 relatively low,<sup>34</sup> and APS is only experiencing customer “inquiries” related to  
14 voltage on 0.34% of rooftop solar installations, I do not believe this increased  
15 energy consumption is significant. Regardless, I recommend using the 7-12% line  
16 loss reduction values in the VOS/DER methodology for APS.

17 **6.2 Testimony of Mr. Brown**

18 **Q. What does Mr. Brown say about line losses?**

19 A. Mr. Brown contradicts Mr. Albert’s testimony by stating:

20 Whether or not rooftop solar systems “reduce the amount of energy lost in  
21 generation, long distance transmission and distribution” is a fact specific  
22 question. It is flat wrong to claim that solar PV systems, ipso facto, reduce  
23 losses. On distribution systems, even the theory underlying this claim is  
24 controversial among experts. The truthful answer appears to be that  
25 sometimes rooftop solar reduces energy losses on the distribution system,  
26 but often does not, and, indeed, could in some circumstances actually  
27 cause more losses. The validity of the claimed loss avoidance is very  
28 situation specific.<sup>35</sup>

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<sup>32</sup> *Id.* at 24:14–27.

<sup>33</sup> See APS Resp. to VS 3.18 (Ex. CV-R-2 at 4).

<sup>34</sup> Albert Direct 25:11–16.

<sup>35</sup> Brown Direct 26:3–9.

1 Q. Do you agree with Mr. Brown?

2 A. No. While I agree that the specific level of losses is indeed situation specific, as I  
3 stated previously, I agree with Mr. Albert's explanation of how solar DG reduces  
4 T&D line losses and find APS's 7-12% loss reduction estimate reasonable.

5 **6.3 Testimony of Dr. Overcast**

6 Q. What does Dr. Overcast say about line losses?

7 A. Dr. Overcast address line losses frequently in his testimony and states: "Solar DG  
8 customers are also likely to have higher costs than their full requirements  
9 counterparts because of costs they cause that are not tracked such as higher losses  
10 from the low power factor . . . and the higher losses they cause during low load  
11 periods."<sup>36</sup>

12  
13 Dr. Overcast also includes in his testimony an analysis conducted by TEP  
14 engineers of line losses during low load, high solar production periods.<sup>37</sup>  
15 Specifically, the engineers calculated the impact of one, two, and three 7 kVA  
16 solar DG systems on a typical circuit configuration of 8 homes on a single 50  
17 kVA transformer at noon in the month of March. The analysis shows that line  
18 losses and transformer loading increase as more solar is added to the typical  
19 circuit from energy flowing back through the distribution system during low load,  
20 high solar production periods.

21 Q. Do you agree with this analysis?

22 A. I agree with the analysis, but it fails to illustrate the full impact on line losses from  
23 solar DG. During warmer, higher load periods, increasing penetrations of solar  
24 can significantly reduce line losses and transformer loading. As the TEP engineers  
25 explain in their memo: "Typically, solar can reduce losses during high demand  
26 times by lowering transformer loading and reducing current . . . . The highest

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<sup>36</sup> Overcast Direct 50:12-16.

<sup>37</sup> Overcast Ex. HEO-3.

1 values of losses associated with residential solar generation occur when the  
2 distribution system's demand is at noon peak and solar production is at its noon  
3 peak.<sup>38</sup>

4 **Q. Can you provide an example to illustrate this?**

5 A. Yes. Using the same circuit configuration, assumptions, and calculations as the  
6 TEP engineers, Exhibit CV-R-1 shows the impact on transformer loading and line  
7 losses from one, two, and three solar DG systems at noon on a hot day. I assume  
8 each of the eight homes has a demand of 3.5 kVA and, like the TEP engineers'  
9 analysis, ignore the impacts of reactive power.<sup>39</sup> Below is a comparison of the  
10 TEP engineers' analysis with the illustrative solar DG impacts on a hot day.

11 **Figure 3: Comparison of distribution line losses on cool and hot days**

| Solar PV Systems<br>per Transformer | Cool day               |            | Hot day                |            |
|-------------------------------------|------------------------|------------|------------------------|------------|
|                                     | Transformer<br>Loading | Losses (W) | Transformer<br>Loading | Losses (W) |
| 0                                   | 12%                    | 22.94      | 56%                    | 499.5      |
| 1                                   | 2%                     | 44.2       | 42%                    | 346.9      |
| 2                                   | 16%                    | 107.95     | 28%                    | 258.5      |
| 3                                   | 30%                    | 228.45     | 14%                    | 89.9       |

12  
13 This shows that the magnitude of transformer loading and line loss reductions from  
14 solar DG during warmer, higher load days is much greater than the impacts during  
15 cool days. This analysis of hot day impacts is conservative, since it does not account  
16 for losses associated with reactive power and excludes the full distribution primary,  
17 substation, and transmission line loss impacts during high load periods.

18 Since Tucson experiences more warm days than cool days each year,<sup>40</sup> the line loss  
19 reductions and transformer loading relief from solar DG is a net positive, and should

<sup>38</sup> *Id.* at 1.

<sup>39</sup> Dr. Overcast has indicated that customers who install DG tend to have larger annual consumption. *See* TEP/UNSE Resp. to VS 1.16 (b), (c) (Ex. CV-R-2 at 6). Data provided by UNSE in Docket No. 15-0142 indicates that 3.5 kVA demand at noon in the summer is a reasonable assumption for larger customers.

<sup>40</sup> *See, e.g.,* Tucson Climate Info., Climate-zone.com, <http://www.climate-zone.com/climate/united-states/arizona/tucson/> (last visited Apr. 6, 2016) (Tucson has an average of 2,954 cooling degree days and 1,678 heating degree days each year).

1 be fully accounted for in the VOS/DER methodology.

2 **7 Summary of Recommendations**

3 **Q. Please summarize your recommendations for the Commission**

4 A. I recommend that the Commission explicitly consider generation capacity and  
5 T&D benefits in the VOS/DER methodology. These benefits are real and  
6 significant, particularly if DER capabilities are explicitly integrated into  
7 distribution planning. I also recommend that the Commission require the utilities  
8 to conduct hosting capacity analyses to determine what system enhancements, if  
9 any, are required to accommodate increasing penetrations of DER. Finally, I  
10 recommend that the VOS/DER methodology fully account for the line loss  
11 reductions from DER deployment.

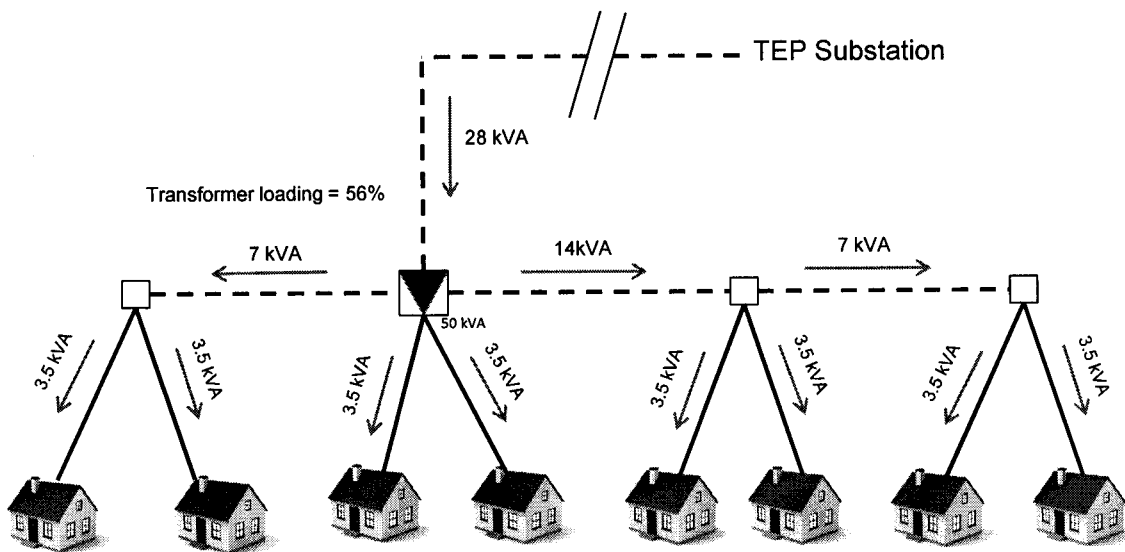
12 **Q. Does this conclude your testimony?**

13 A. Yes.

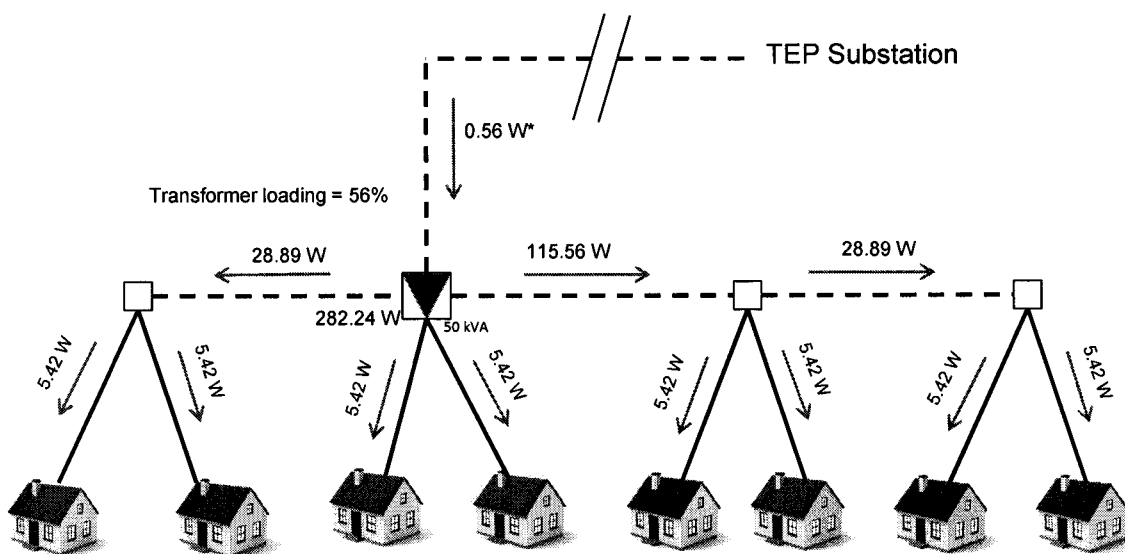
## **Exhibit CV-R-1**

# **Illustrative Line Loss Calculations During Higher Load Periods**

**Figure 1 - Loading at noon on a hot day with no Solar Generation**



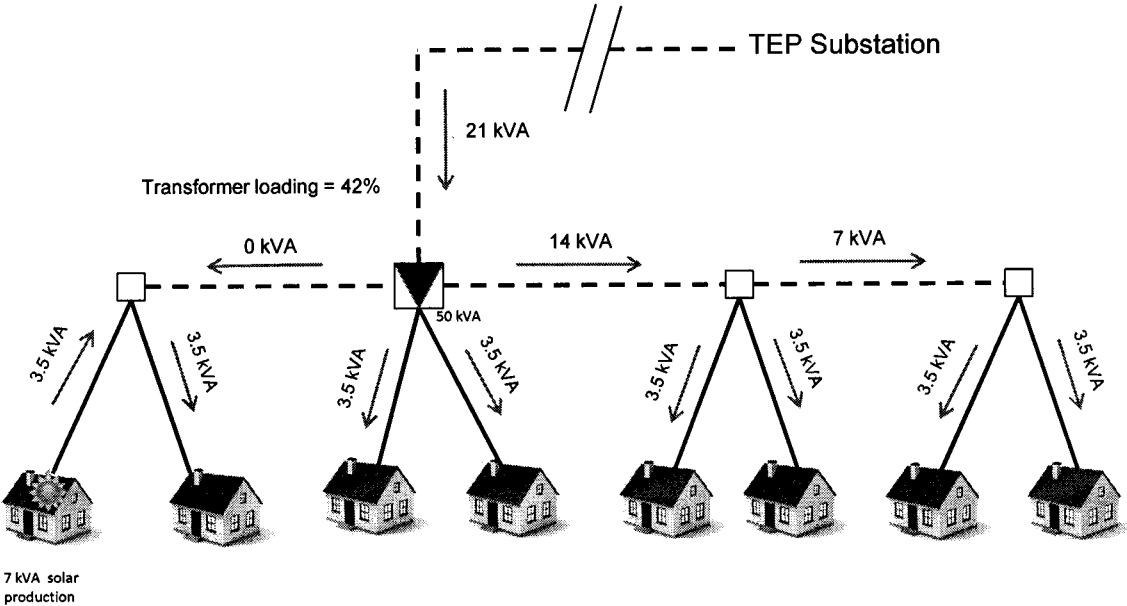
**Figure 2 – Primary/secondary losses at noon on a hot day with no Solar Generation**



**Total primary/secondary losses = 499.5 watts**

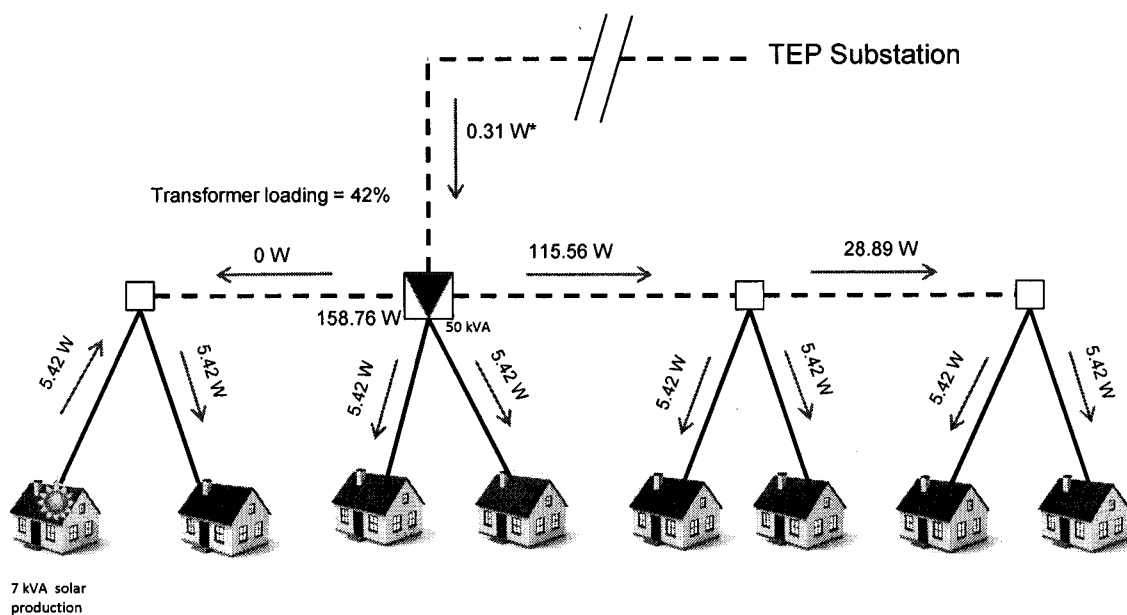
\* - assuming only 400 ft. of primary conductor

Figure 3 - Loading at noon on a hot day with 1 solar customer





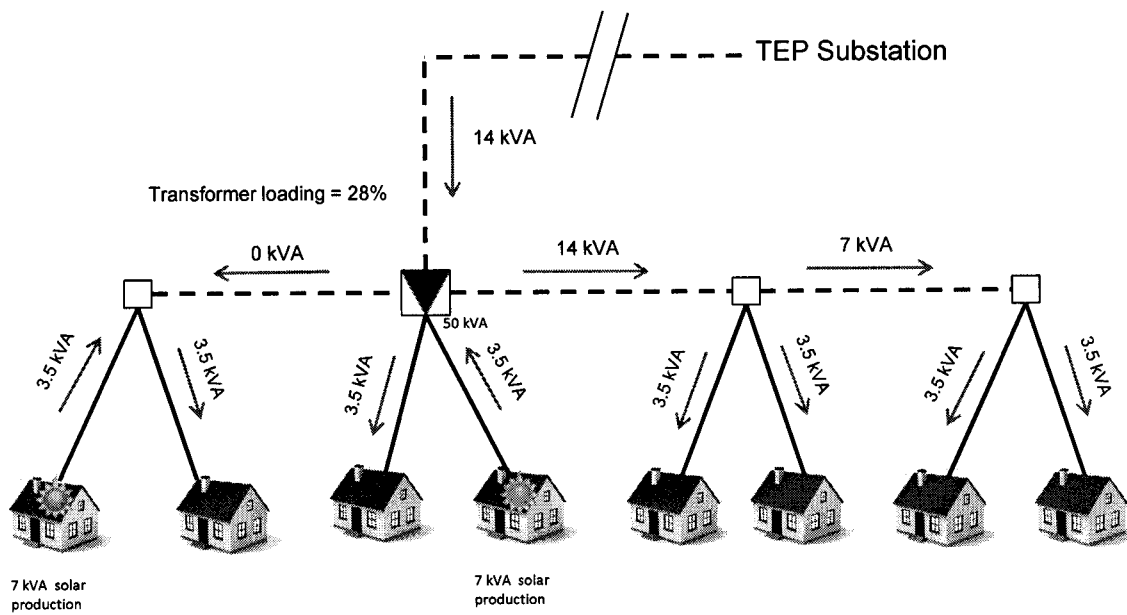
**Figure 4 – Primary/secondary losses at noon on a hot day with 1 solar customer**



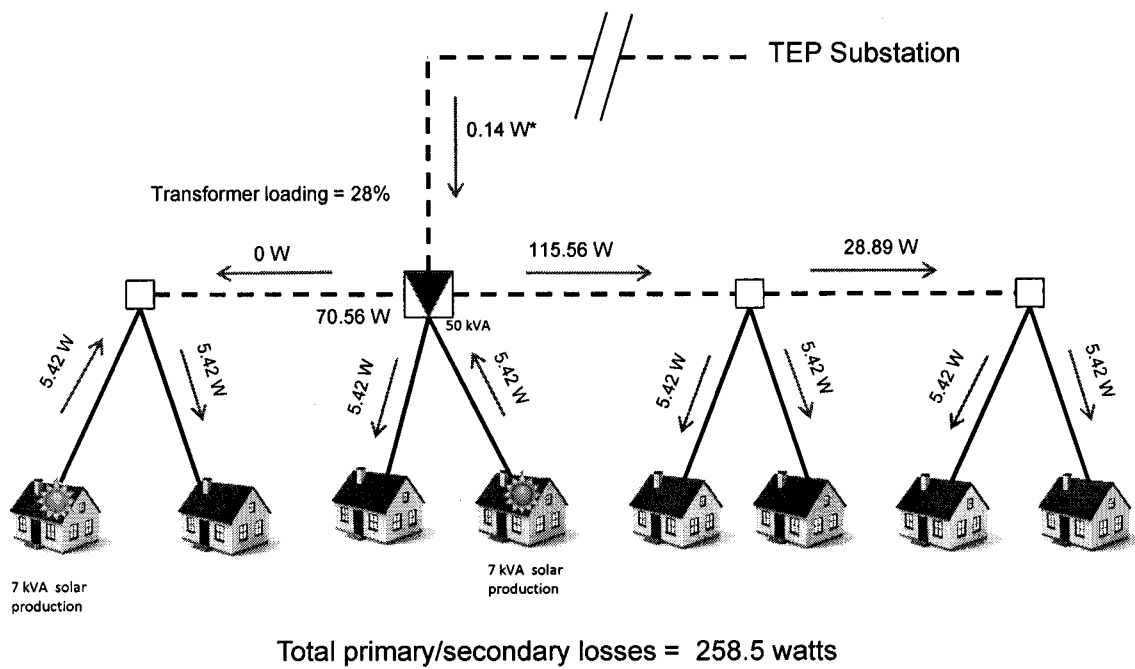
Total primary/secondary losses = 346.9 watts

\* - assuming only 400 ft. of primary conductor

**Figure 5 - Loading at noon on a hot day with 2 solar customers**

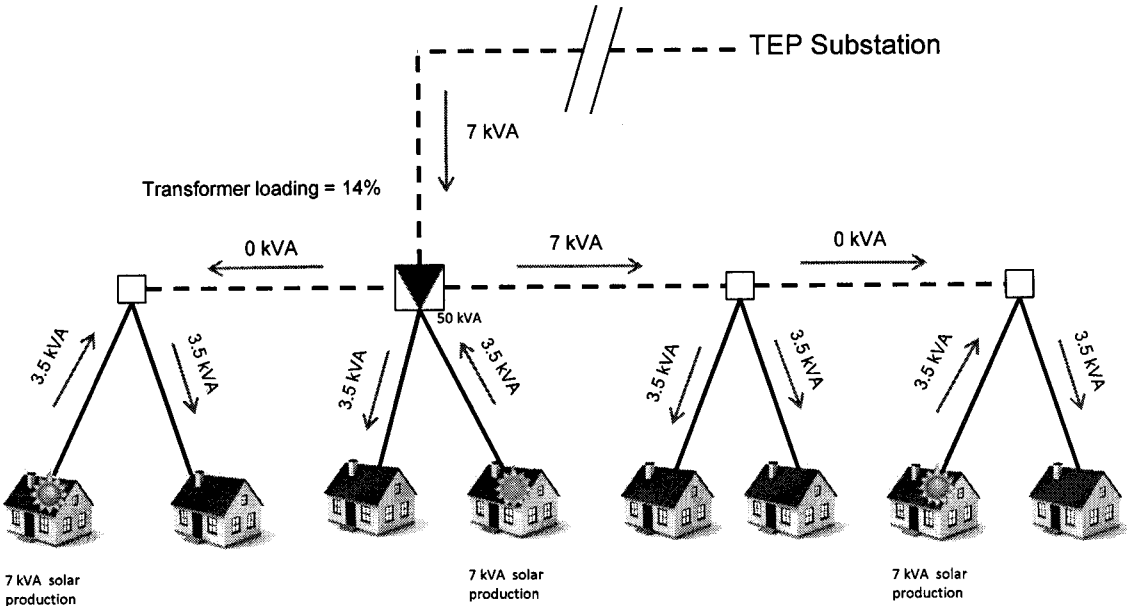


**Figure 6 – Primary/secondary losses at noon on a hot day with 2 solar customers**

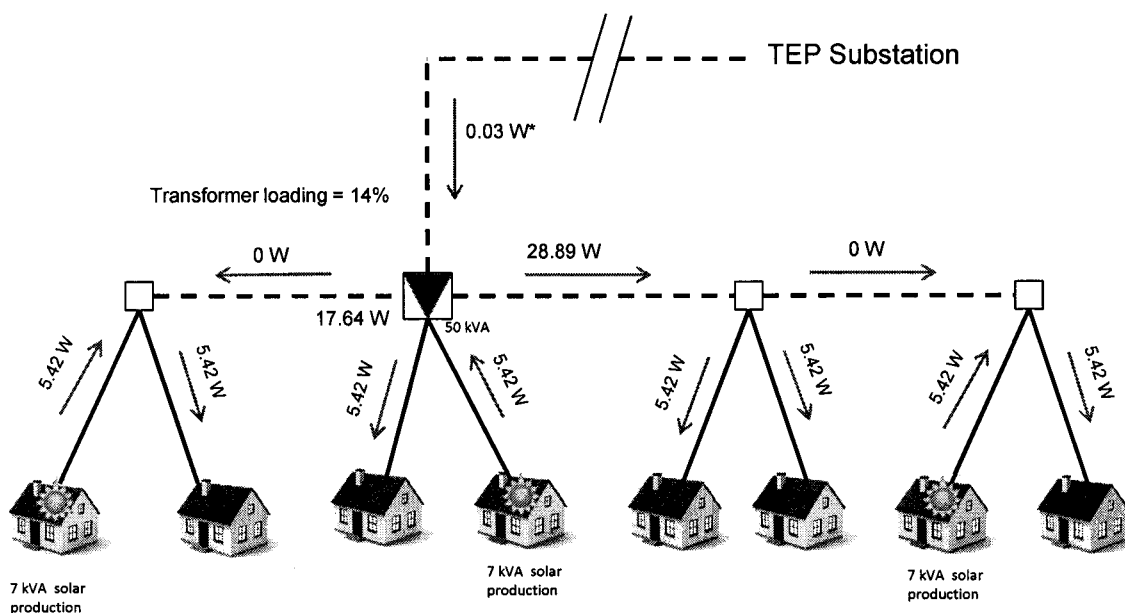


\* - assuming only 400 ft. of primary conductor

Figure 7 - Loading at noon on a hot day with 3 solar customers



**Figure 8 – Primary/secondary losses at noon on a hot day with 3 solar customers**



**Total primary/secondary losses = 89.9 watts**

\* - assuming only 400 ft. of primary conductor

**Figure 9 – Summary of illustrative solar DG impacts at noon in cool and hot seasons**

| Solar PV Systems per Transformer | Cool day*           |            | Hot day             |            |
|----------------------------------|---------------------|------------|---------------------|------------|
|                                  | Transformer Loading | Losses (W) | Transformer Loading | Losses (W) |
| 0                                | 12%                 | 22.94      | 56%                 | 499.5      |
| 1                                | 2%                  | 44.2       | 42%                 | 346.9      |
| 2                                | 16%                 | 107.95     | 28%                 | 258.5      |
| 3                                | 30%                 | 228.45     | 14%                 | 89.9       |

\* - data for cool day (March) from Overcast testimony, Exhibit HEO-3

**Exhibit CV-R-2**

**Discovery Responses Referenced in Testimony**

ARIZONA CORPORATION COMMISSION  
VOTE SOLAR'S THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
REGARDING THE COMMISSION'S INVESTIGATION OF  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
MARCH 10, 2016

VS 3.11: **Regarding the direct testimony of Mr. Snook**

Please provide a description of the program design and results to date of the Solar Partners Program (ACC Decision No. 74878) referred to on page 17, lines 20-21 of Mr. Snook's direct testimony.

Response: APS Solar Partner is an APS-owned rooftop solar research and development initiative that will help APS enable grid integration of rooftop solar and battery storage while advancing secure communications.

The key design elements of the program are as follows:

- Install rooftop solar on approximately 1,500 homes
- Systems will include smart inverters (UL listing will be achieved by the end of March 2016) and 2-way communications to control each rooftop solar site
- Install 2MW of battery storage on 2 selected feeders
- Collection and analysis of real time data on energy production, energy usage, power regulation capabilities, and curtailment options
- Validate ability to manage solar impacts by configuring smart inverters and issuing real-time commands in a cyber secure environment
- Validate ability to mitigate adverse effects of increased photovoltaic (PV) through enhanced power regulating capabilities
- Validate ability to provide ancillary services from a series of grid-tied batteries in coordination with solar inverters and traditional grid devices
- Collection and analysis of information that helps anticipate, identify, and avoid impacts on the distribution grid
- Validate distribution system models to more accurately and efficiently plan grid upgrades

The status of the program to date is as follows:

- Collaboration with research partners like the Electric Power Research Institute, or EPRI, has been ongoing since 2015, beginning with the collecting and sharing of baseline data on research feeders
- Power quality monitors were installed across the research feeders between December 2015 and February 2016 to provide feeder visibility during the project
- APS established communication and control ability with the



ARIZONA CORPORATION COMMISSION  
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DOCKET NO. E-00000J-14-0023  
MARCH 10, 2016

Response to  
Vote Solar  
3.11  
continued:

- advanced inverters in January 2016
- This control feature will be activated both in the advanced inverters already installed, as well as in those units awaiting installation, starting the first week of April 2016
- Customer interest in the APS Solar Partner project is high
  - As of March 15, 2016, more than 5,300 customers have applied to participate (many more than are eligible)
  - There are currently 1600+ active applications:
    - Operational systems—468
    - Installed, awaiting activation—383
    - Approved for construction—436
    - Awaiting application review or installer assignment for site visits—319
- All systems will be installed (with advanced inverters operational) by the end of June 2016
- Research continues through December 2017

ARIZONA CORPORATION COMMISSION  
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DOCKET NO. E-00000J-14-0023  
MARCH 10, 2016

VS 3.16: **Regarding the direct testimony of Mr. Albert**

Please provide the information requested below regarding the following statement by Mr. Albert on page 13, lines 11–15 of his direct testimony: "APS has begun to experience high-voltage conditions on certain distribution feeders at times of the year when customer demand is low and solar energy production is high on those feeders. This could necessitate the installation of additional equipment to mitigate this condition to maintain reliable service to all customers on those feeders."

- a) How many APS feeders are experiencing high-voltage conditions during certain times of the year due to high penetrations of rooftop solar? What percentage of total APS feeders does this represent?
- b) How many hours of the year is each feeder experiencing high voltage conditions due to high penetrations of rooftop solar?
- c) Please provide details, including equipment type, locations and costs, of all additional feeder equipment installed by APS to date in response to high-voltage conditions from rooftop solar.

Response: APS does not have system-wide voltage measurement capabilities at this time, and therefore cannot answer the specific questions raised in this data request. APS is currently expanding our voltage monitoring capability at all metering sites.

However, APS did receive 95 inquiries in 2015 from customers with installed rooftop solar systems specifically related to substantiated high voltage issues. These 95 customers are located on 68 separate feeders, with 12 of those inquiries on a single feeder (the highest number for any one feeder in 2015). All 12 of these high voltage instances occurred in non-summer months, when customer loads are low, rooftop solar production is high, and rooftop systems are exporting energy to the grid.

To date, APS has not incurred equipment or system costs directly attributable to high voltage concerns due to rooftop solar. Given the increasing penetration of rooftop solar, however, APS anticipates that the severity of high voltage issues will only increase.

ARIZONA CORPORATION COMMISSION  
VOTE SOLAR'S THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
REGARDING THE COMMISSION'S INVESTIGATION OF  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
MARCH 10, 2016

VS 3.18: **Regarding the direct testimony of Mr. Albert**

Please provide the information requested below regarding the following statement by Mr. Albert on page 24, lines 23-27 of his direct testimony: "Rooftop solar increases voltage on the distribution feeder during certain times of the year. This higher-voltage level is a function of the quantity of energy produced by rooftop solar, and results in higher overall energy use by customers experiencing these higher-voltage conditions. The result is higher customer energy usage due to higher voltage levels."

- a) How many customers are experiencing high-voltage conditions during certain times of the year due to high penetrations of rooftop solar?
- b) How much has energy use increased for these customers (in both total kWh and as a percentage of average annual usage) due to high-voltage conditions from rooftop solar?

Response: APS does not have system-wide voltage measurement capabilities at this time, and therefore cannot answer the specific questions raised in this data request. APS is currently expanding our voltage monitoring capability at all metering sites. However, as noted in the Company's response to Vote Solar Question 3.16, APS received 95 inquiries in 2015 regarding high voltage issues from customers with rooftop solar.

ARIZONA CORPORATION COMMISSION  
VOTE SOLAR'S THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
REGARDING THE COMMISSION'S INVESTIGATION OF  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
MARCH 10, 2016

VS 3.23: **Regarding the direct testimony of Mr. Brown**

Please provide the information requested below regarding the following statements made by Mr. Brown beginning on page 35, line 25 of his direct testimony: "It is more likely that rooftop solar will cause more distribution costs than it saves. That is because these generation sources could change voltage flows in ways that will require adjustments and maintenance. It will also inevitably increase transaction costs for the utility to execute interconnection agreements and do the billing for an inherently more complicated transaction than simply supplying energy to a customer. It is impossible, unless perhaps when a rooftop solar host leaves the grid, to envision a circumstance where rooftop solar would effectuate distribution savings."

- a) Please provide specific examples and associated costs of adjustments and maintenance conducted by APS in response to changes in voltage flows from rooftop solar.
- b) Please provide the full set of data describing the nature, timing, and magnitude of the increased transaction costs incurred by APS to execute interconnection agreements and bill rooftop solar customers.

Response: This statement is a general statement not based on specific analysis of APS data.

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC, INC.'S JOINT  
RESPONSE TO VOTE SOLAR'S FIRST SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-00000J-14-0023**

**March 28, 2016**

**VS 1.16**

Please provide the information requested below regarding the following statement by Dr. Overcast on page 17, lines 11–16 of his direct testimony: “Using data prepared by TEP based on hourly load data for about 374 full requirements customers with annual kWh usage above 13,000 kWhs and overlaying their usage with solar loads modeled using the National Renewable Energy Laboratory (NREL) solar data base for Arizona for 24 months from mid-2013 to mid-2015 we reach the same conclusion as found above with respect to the total class of Solar DG customers.”

- a. Please provide all work papers, data, and analyses to support the above-quoted statement.
- b. Please indicate the rationale for the 374 customer sample size and selection and whether this sample is statistically representative of TEP’s customers.
- c. What is the customer class (i.e., residential, commercial, etc.) of each of the 374 customers in the sample?
- d. What is the average annual kWh usage for each of the customer classes that are represented in the 374 customer sample?

**RESPONSE:**

- a. See VS 1.16 NCP Residential Summary 13000kWh Plus.xlsx.
- b. This was a sample of large users only to test customers who were larger than average since one hypothesis is that solar DG customers tend to be larger than average. The analysis was not used to draw any conclusions related to the population and just represents a subset of larger residential customers.
- c. See b. above.
- d. The annual average use for the residential class in the test period is about 10,700 kWh.

**RESPONDENT:**

Edwin Overcast

**WITNESS:**

Edwin Overcast

# Typical loading in March at 12 PM with no Solar Generation

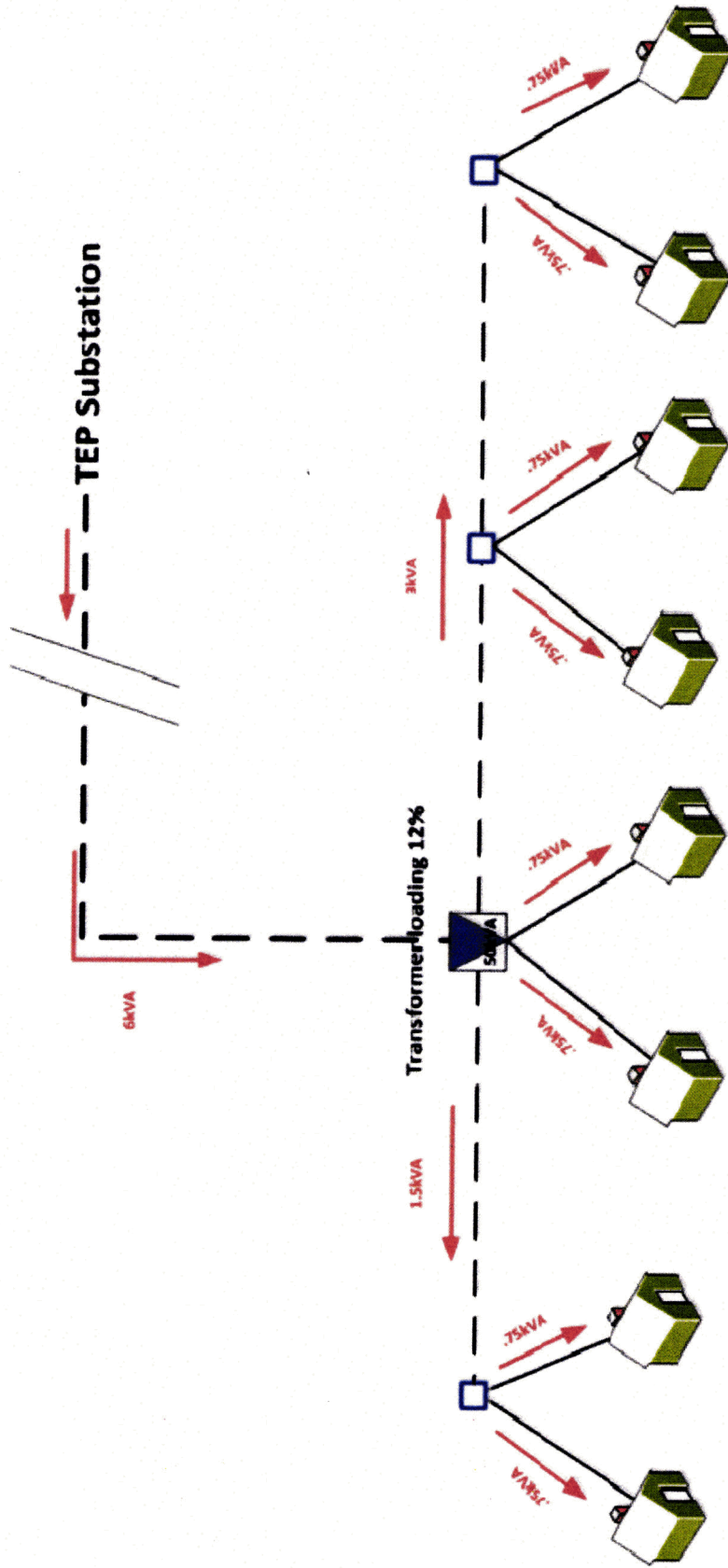
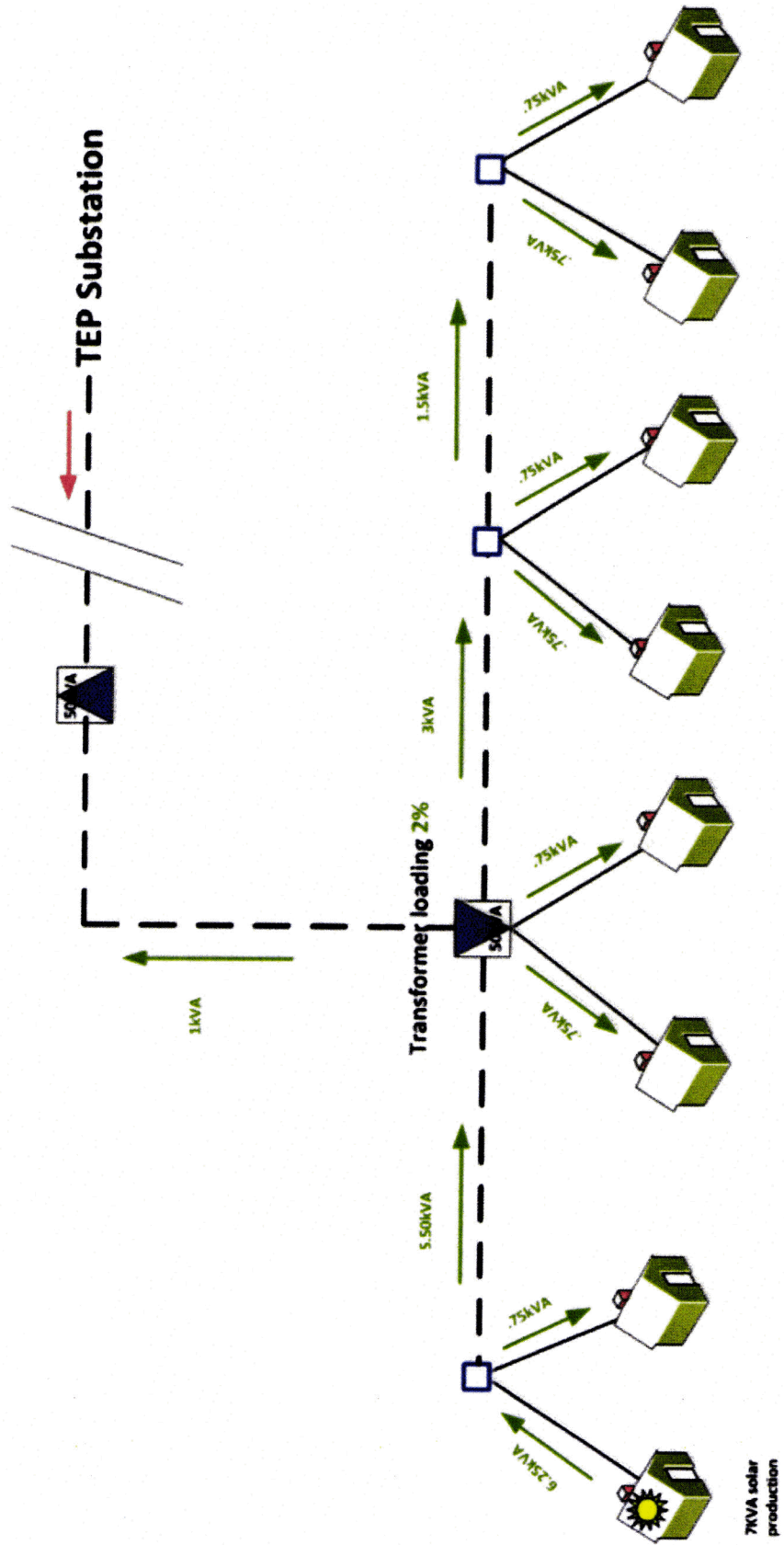


Exhibit 1

Exhibit 1 is the typical residential configuration present within TEP's distribution system. This configuration consist of 8 residential customers being served from a 50kV transformer. To find the average loading of the transformer in March at 12pm where solar production would be at its peak, DP&E collected data from 20 feeders. The average loading of the transformers at this time was found to be 12%.

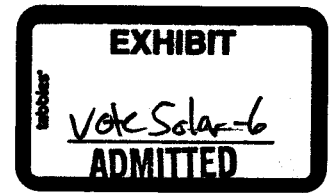
tabbles' EXHIBIT  
*Vote Solar-5*  
ADMITTED

**Typical loading in March at 12PM with 1 solar customer**



**Exhibit 2**

Exhibit 2 demonstrates the effects one house with solar generation can have on TEP's system. The green power flow arrows are the results of 7kVA of residential solar generation.



## TEP Distribution Transformer Loading with Solar DG

(Based on typical circuit configuration and assumptions from TEP Distribution Planning and Engineering analysis in Overcast Direct Exhibit HEO-3)

### 7 kW Solar DG Systems

|                                  | Cool day            | Hot day             |
|----------------------------------|---------------------|---------------------|
| Solar DG Systems per Transformer | Transformer Loading | Transformer Loading |
| 0                                | 12%                 | 56%                 |
| 1                                | 2%                  | 42%                 |
| 2                                | 16%                 | 28%                 |
| 3                                | 30%                 | 14%                 |

(From Overcast Rebuttal Exhibit HEO-3 and Volkmann Rebuttal Figure 3)

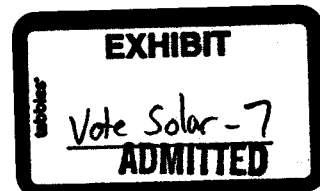
### 8.75 kW Solar DG Systems

|                                  | Cool day            | Hot day             |
|----------------------------------|---------------------|---------------------|
| Solar DG Systems per Transformer | Transformer Loading | Transformer Loading |
| 0                                | 12%                 | 56%                 |
| 1                                | 6%                  | 39%                 |
| 2                                | 23%                 | 21%                 |
| 3                                | 41%                 | 4%                  |

#### Assumptions:

- 50 kVA distribution transformer
- 8 residential customers per transformer
- Maximum solar DG output occurs at noon
- Demand is 0.75 kW per customer at noon on cool days
- Demand is 3.5 kW per customer at noon on hot days





**BEFORE THE ARIZONA CORPORATION COMMISSION**

IN THE MATTER OF THE COMMISSION'S  
INVESTIGATION OF VALUE AND COST OF  
DISTRIBUTED GENERATION.

Docket No. E-00000J-14-0023

**DIRECT TESTIMONY AND EXHIBITS OF BRIANA KOBOR  
ON BEHALF OF VOTE SOLAR**

**FEBRUARY 25, 2016**

# Table of Contents

|          |  |           |
|----------|--|-----------|
| <b>1</b> | <b>INTRODUCTION.....</b>   | <b>1</b>  |
| <b>2</b> | <b>PURPOSE OF TESTIMONY AND SUMMARY OF RECOMMENDATIONS .....</b>   | <b>3</b>  |
| <b>3</b> | <b>HOW A FULL DG VALUE ANALYSIS IMPACTS RATEMAKING AND<br/>POLICY .....</b>                                | <b>6</b>  |
| 3.1      | ONLY DG EXPORTS ARE GERMANE TO THE VALUE DISCUSSION .....  | 8         |
| 3.2      | THE RELATIONSHIP BETWEEN THIS PROCEEDING AND COST-OF-SERVICE RATEMAKING .                                  | 10        |
| 3.3      | POTENTIAL OUTCOMES AND IMPLICATIONS OF THIS PROCEEDING .....   | 12        |
| <b>4</b> | <b>HISTORY OF SOLAR COST-BENEFIT ANALYSIS IN ARIZONA .....</b>   | <b>14</b> |
| <b>5</b> | <b>GENERAL METHODOLOGICAL APPROACH TO VALUATION OF DG<br/>EXPORTS.....</b>                                 | <b>17</b> |
| 5.1      | USE AN APPROPRIATE COST-EFFECTIVENESS TEST .....   | 18        |
| 5.2      | ANALYZE ALL DISTRIBUTED SOLAR GENERATION, BOTH RESIDENTIAL AND<br>COMMERCIAL/INDUSTRIAL .....              | 21        |
| 5.3      | REQUIRE UTILITIES TO PROVIDE SUFFICIENT AND RELIABLE DATA .....  | 22        |
| 5.4      | USE AN APPROPRIATE TIMEFRAME THAT ANALYZES COSTS AND BENEFITS OVER THE<br>USEFUL LIFE OF A DG SYSTEM ..... | 22        |
| 5.5      | USE AN APPROPRIATE DISCOUNT RATE.....  | 23        |
| 5.6      | USE A REALISTIC NEAR-TERM FORECAST OF DG PENETRATION .....   | 24        |
| 5.7      | ANALYZE CAPACITY BENEFITS ON A CONTINUOUS BASIS .....  | 25        |
| <b>6</b> | <b>RECOMMENDED APPROACH TO VALUATION OF DG .....</b>   | <b>25</b> |
| 6.1      | UTILITY DISTRIBUTED SOLAR COSTS .....  | 26        |
| 6.2      | ENERGY GENERATION SAVINGS .....  | 27        |

|          |  |           |
|----------|--|-----------|
| 6.3      | GENERATION CAPACITY SAVINGS .....  | 29        |
| 6.4      | TRANSMISSION CAPACITY SAVINGS .....  | 32        |
| 6.5      | DISTRIBUTION CAPACITY SAVINGS.....   | 32        |
| 6.6      | ENVIRONMENTAL BENEFITS .....   | 32        |
| 6.7      | ECONOMIC DEVELOPMENT BENEFITS .....  | 35        |
| 6.8      | GRID SECURITY BENEFITS .....   | 36        |
| <b>7</b> | <b>RESPONSE TO QUESTIONS RAISED BY COMMISSIONER LITTLE IN HIS<br/>DECEMBER 22, 2015 LETTER .....</b> | <b>36</b> |
| <b>8</b> | <b>RESPONSE TO QUESTIONS RAISED BY COMMISSIONER STUMP IN HIS<br/>FEBRUARY 19, 2016 LETTER.....</b>   | <b>43</b> |
| <b>9</b> | <b>RECOMMENDATIONS.....</b>  | <b>49</b> |

## **List of Tables and Figures**

|   |    |
|---|----|
| TABLE 1: RESULTS OF EXISTING APS DG SOLAR VALUATION STUDIES ..... | 15 |
| TABLE 2: RECENT DISTRIBUTED SOLAR VALUATION STUDIES .....         | 16 |
| TABLE 3: FORECASTED DG PEAK CAPACITY CONTRIBUTION, 2020 .....     | 30 |

## **List of Exhibits**

Exhibit BK-1: Statement of Qualifications

Exhibit BK-2: IREC Report

# 1 Introduction

2 **Q. Please state your name and business address.**

3 A. My name is Briana Kobor. My business address is 360 22<sup>nd</sup> Street, Suite 730,  
4 Oakland, CA.

5 **Q. On whose behalf are you submitting this direct testimony?**

6 A. I am submitting this testimony on behalf of Vote Solar.

7 **Q. What is Vote Solar?**

8 A. Vote Solar is a non-profit grassroots organization working to foster economic  
9 opportunity, promote energy independence, and fight climate change by making  
10 solar a mainstream energy resource across the United States. Since 2002, Vote  
11 Solar has engaged in state, local, and federal advocacy campaigns to remove  
12 regulatory barriers and implement key policies needed to bring solar to scale.  
13 Vote Solar is not a trade group and does not have corporate members. Vote Solar  
14 has approximately 60,000 members nationally and 3,500 in Arizona.

15 **Q. By whom are you employed and in what capacity?**

16 A. I serve as Program Director of Distributed Generation (“DG”) Regulatory Policy  
17 for Vote Solar. I analyze policy initiatives, development, and implementation  
18 related to distributed solar generation. I also review regulatory filings, perform  
19 technical analyses, and testify in commission proceedings relating to distributed  
20 solar generation.

21 **Q. Please describe your education and experience.**

22 A. I have a degree in Environmental Economics and Policy from the University of  
23 California, Berkeley, and I have been employed in the utility regulatory industry  
24 since 2007. Prior to joining Vote Solar in August 2015, I was employed for eight

1 years by MRW & Associates, LLC (“MRW”), which is a specialized energy  
2 consulting firm. At MRW, I focused on electricity and natural gas markets,  
3 ratemaking, utility regulation, and energy policy development. I worked with a  
4 variety of clients at MRW, including energy policy makers, developers, suppliers,  
5 and end-users. My clients included the California Public Utilities Commission,  
6 the California Energy Commission, the California Independent System Operator,  
7 and several Publicly Owned Utilities. I have experience evaluating utility cost-of-  
8 service studies, revenue allocation and ratemaking, wholesale and retail electric  
9 rate forecasting, asset valuation, and financial analyses. A summary of my  
10 background is attached as Exhibit BK-1.

11 **Q. Have you previously testified before the Arizona Corporation Commission**  
12 **(the “Commission”)?**

13 A. Yes. I submitted direct and surrebuttal testimony in Docket No. E-04204A-15-  
14 0142, the UNS Electric, Inc. General Rate Case. I am scheduled to testify at the  
15 evidentiary hearing in the same docket on March 15, 2016.

16 **Q. Have you previously testified before other regulatory commissions?**

17 A. Yes. I have testified in proceedings before the California Public Utilities  
18 Commission. I have testified on behalf of the Coalition for Affordable Streetlights  
19 in A.14-06-014, Application of Southern California Edison Company (U338E) to  
20 Establish Marginal Costs, Allocate Revenues, Design Rates, and Implement  
21 Additional Dynamic Pricing Rates. I have also testified on behalf of the Utility  
22 Consumers’ Action Network in A.14-11-003, Application of San Diego Gas &  
23 Electric Company (U902M) for Authority, Among Other Things, to Increase  
24 Rates and Charges for Electric and Gas Service Effective on January 1, 2016.

1                   **2 Purpose of Testimony and Summary of**  
2   **Recommendations**

3   **Q.    What is the purpose of your testimony in this proceeding?**

4    A.    My testimony first addresses the role that long-term DG value analysis should  
5           have in policy-making and rate-setting. Second, I provide a brief summary of DG  
6           valuation in Arizona and examples of DG valuation in other states. Third, I  
7           discuss important parameters to consider when determining the most appropriate  
8           methodology for analyzing the various categories of costs and benefits that result  
9           from DG deployment in Arizona. Fourth, I recommend methodologies specific to  
10          each category of costs and benefits that should be assessed in a long-term DG  
11          value analysis. Fifth, I provide responses to the specific questions posed by  
12          Commissioner Little and Commissioner Stump in this docket. Finally, I offer  
13          recommendations for the procedure to develop a robust, standardized  
14          methodology for analysis of the long-term costs and benefits of DG, which could  
15          inform future solar policy in Arizona.

16   **Q.    What is your understanding of how this proceeding could advance the**  
17           **ongoing discussions related to the costs and benefits of solar in Arizona?**

18   A.    Considerable tension has built up over DG rate design in Arizona and elsewhere. I  
19          believe that developing a robust, standardized approach to evaluating the long-  
20          term costs and benefits of DG could inform future policy decisions in a balanced  
21          manner. Arizona utilities have claimed that the current rate structure causes  
22          customers who do not participate in the net energy metering (“NEM”) program  
23          (i.e., “non-NEM” customers) to subsidize NEM customers. However, these claims  
24          have largely been based on short-term evaluations that inherently exclude many  
25          of the long-term value streams that accrue with additional DG deployment.  
26          Ignoring long-term benefits, while focusing primarily on short-term costs, will not  
27          result in an accurate assessment of optimal DG policy. I commend the  
28          Commission for taking up this issue in the present docket. DG is only the first of  
29          many new distributed technologies that will change the way customers interact

1 with the grid. Development of a robust, standardized approach for DG can inform  
2 future evaluation of other distributed energy resources (“DERs”) to help ensure  
3 that the transition to the modern grid happens in the most efficient and least-cost  
4 manner for all ratepayers.

5 **Q. Please summarize your findings and recommendations.**

6 A. I recommend that this proceeding be used to develop a robust, standardized  
7 methodology for DG valuation. In developing this methodology, I recommend  
8 that the Commission recognize that every customer should have the right to  
9 consume as much or as little electricity from the utility as they wish, regardless of  
10 whether they have installed a solar array, invested in energy efficiency measures,  
11 or purchased a larger air conditioning unit or electric vehicle. DG only differs  
12 from these other examples I mention in its ability to export energy to the electric  
13 grid. The individual customer’s right to self-consume energy she generates on  
14 private property from her own private investment should be maintained. As a  
15 result, I recommend that the study of DG costs and benefits focus on evaluation of  
16 the energy that is exported from the NEM customer to the utility grid. The  
17 methodology defined by this proceeding should seek to answer one fundamental  
18 question: whether the price paid for DG exports appropriately reflects the value of  
19 the energy provided.

20 I recommend that the standardized methodology for valuation of DG exports  
21 examine cost-effectiveness from the perspective of non-participating ratepayers,  
22 including: impact on utility rates, incorporation of environmental impacts,  
23 improved electric reliability, and economic development benefits. If the  
24 Commission instead decides to evaluate DG consumed onsite in addition to DG  
25 exports, my recommendation regarding the appropriate cost test would change. If  
26 all DG is to be evaluated, the standardized methodology should examine cost-  
27 effectiveness using the Societal Cost Test.

28 In addition, I recommend that any valuation of DG exports not be limited to a  
29 certain customer class, but include valuation of exports from residential,



1 commercial, and industrial classes. I recommend that the standardized  
2 methodology for valuation of DG exports focus on current and near-term levels of  
3 DG penetration. In addition, I recommend that the capacity benefits associated  
4 with DG be evaluated on a continuous basis to capture the unique modulatory and  
5 scalability of DG in contrast to traditional utility-scale energy resources.

6 I additionally recommend that the full range of costs and benefits be quantified  
7 and included in the standard DG valuation methodology. These costs and benefits  
8 include: (1) utility distributed solar costs, (2) energy generation savings,  
9 (3) generation capacity savings, (4) transmission capacity savings, (5) distribution  
10 capacity savings, (6) environmental benefits, (7) economic development benefits,  
11 and (8) grid security benefits. My testimony includes detailed recommendations  
12 on the methodology to quantify each of these categories of costs and benefits.

13 Finally, I recommend that the Commission require any utility requesting reform  
14 of the existing rate structure for DG to provide the necessary data for an  
15 independent, third-party analysis using the standardized methodology developed  
16 in this proceeding. The Commission should develop a stakeholder process that  
17 would allow interested parties to provide input on the independent, third-party DG  
18 export valuation. The utility should provide funding for the independent, third-  
19 party analysis that would be recoverable in rates. Because this expense would be  
20 directly related to DG, it would be appropriate to include costs of this analysis as  
21 a cost to be evaluated in the context of the DG valuation study. I recommend that  
22 the results of the DG export valuation be used in the utility's general rate case  
23 proceeding to inform DG rate design.

### **3 How a Full DG Value Analysis Impacts Ratemaking and Policy**

**Q. Please explain the relationship between DG and the utility system.**

A. Customers who install DG under the NEM program install small power plants on their own properties. Rooftop solar panels comprise the vast majority of DG in Arizona, although some customers have installed wind generators as well. Customers that install DG, or “participating customers,” use their small power plants to supply a portion of their own electricity needs and feed the excess energy, called “exports,” into the utility distribution system. In addition to benefiting the participating customer, this private investment in energy infrastructure provides a number of benefits to utilities, other customers, and the public. The benefits of DG include environmental benefits, economic benefits, reliability benefits, and a reduced need for the utility to build new power plants and infrastructure.

**Q. What is net metering?**

A. Net metering is the process by which DG owners are compensated for the energy produced by their generating asset. Net metering is codified in Arizona law.<sup>1</sup> Under net metering, the participating customers self-consume the energy they generate. When the participating customer’s energy usage is more than their DG system can supply, the utility grid supplies the customer with the balance of the needed energy. Conversely, when the energy generated by the DG system exceeds the participating customer’s usage, that energy is exported to the utility distribution system.

Net metering provides a simple and easily understood means of valuing the energy exports from rooftop solar and compensating the participating customers who have invested private funds in an electricity system asset. Under net metering, a participating customer has the right to a one-to-one offset for the

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<sup>1</sup> A.A.C. R14-2-1801(M).

1 excess energy produced by their rooftop solar system.<sup>2</sup> Both the customer's  
2 energy purchases from the utility and the excess energy they send to the grid are  
3 valued at the full retail rate per kilowatt-hour ("kWh"). This system has been  
4 adopted in most states around the country, and while this process involves an  
5 inherent approximation of the value of exports, the approximation is logical and  
6 easily understood by customers.

7 **Q. Under net metering, where does the excess energy exported to the utility**  
8 **system go?**

9 Exported energy will flow from the DG system to the nearest load.<sup>3</sup> The nearby  
10 customer will pay the utility the full retail rate for the energy they consume from  
11 their neighbor's DG system. Thus, the utility is both crediting the participating  
12 customer for the energy at the retail rate and receiving payment for that energy  
13 from the other customer at the retail rate.

14 **Q. Does net metering require utilities to "bank" the participating customers'**  
15 **excess energy?**

16 No. Utilities often refer to the need to "bank" excess energy on the system, but  
17 such a characterization is misleading. The utility is not required to take any active  
18 role in physically "banking" kWh, and only a minimal portion of the utility  
19 distribution system is used to carry DG exports. Rather, the entire transaction  
20 typically takes place on a single circuit and the utility only sees the transaction as  
21 a reduction in load on the circuit.

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<sup>2</sup> *Id.*

<sup>3</sup> R. Thomas Beach & Patrick G. McGuire, *Evaluating the Benefits and Costs of Net Energy Metering in California*, *Crossborder Energy*, 9 (Jan. 2013), <http://votesolar.org/wp-content/uploads/2013/01/Crossborder-Energy-CA-Net-Metering-Cost-Benefit-Jan-2013-final.pdf>.

1 **Q. What is a DG value analysis and why is it important?**

2 A. When private citizens make investments in energy infrastructure that serves their  
3 own needs and the needs of nearby customers, those investments result in a  
4 number of benefits and costs. A DG value analysis attempts to quantify those  
5 benefits and costs, and can be used to evaluate the appropriate rate treatment for  
6 DG on a utility's system. A proper assessment of the value of DG on the system  
7 must include the full range of long-term benefits and costs that result from the  
8 private customer's investment. DG value analyses are inherently system specific  
9 and may furnish different results for different utilities. If a robust and reliable DG  
10 analysis is completed, it can provide a useful tool for decision makers to evaluate  
11 the appropriateness of different rate treatments for DG. A robust and reliable DG  
12 analysis can assist decision makers in evaluating whether the current NEM  
13 structure, including compensation for NEM exports at the retail rate, provides a  
14 reasonable approximation of the value of DG to non-participating ratepayers.

15 The remainder of this testimony will address the appropriate methodology for  
16 undertaking a complete and robust DG value analysis that can be used to inform  
17 future DG policy.

### 18 **3.1 Only DG exports are germane to the value discussion**

19 **Q. Should the DG value analysis extend to the value of the DG that is consumed**  
20 **onsite by the participating customer?**

21 A. No. The methodology defined by this proceeding should seek to answer one  
22 fundamental question: whether the price paid for DG exports appropriately  
23 reflects the value of the energy provided. While there are certainly benefits and  
24 costs associated with self-consumption of DG, these benefits and costs accrue to  
25 the participating customer and should not be considered in an assessment of the  
26 value of DG to non-participating ratepayers. Every customer has the individual  
27 right to choose how much energy to consume or not consume from the utility,

1 regardless of whether they modify their consumption through DG, conservation,  
2 or by buying an electric car or installing a bigger AC unit.

3 The right to consume self-generated electricity is reflected in the Public Utility  
4 Regulatory Policy Act (“PURPA”) and other laws and regulations. Customers  
5 should not be discriminated against for the technological choices they make  
6 regarding their personal energy consumption. The only thing that differentiates  
7 customers who install DG from customers who employ other forms of technology  
8 that change consumption patterns is the fact that DG systems can export energy to  
9 the grid, which will be consumed by neighboring customers. As discussed above,  
10 current Arizona law dictates that when exports are fed to the grid, the utility must  
11 compensate the participating customer for that energy at the full retail rate.

12 To the extent that a reduction in consumption from DG may affect fixed cost  
13 recovery by the utility, that issue is best addressed through a general rate case. In  
14 a rate case, any reduction in consumption due to DG can be considered on equal  
15 footing with other drivers of reduced consumption, such as energy efficiency,  
16 economic recession, seasonal or vacant homes, etc.

17 **Q. Does the Commission evaluate the value of reductions in consumption from**  
18 **other programs, such as Demand Side Management (“DSM”) programs?**

19 **A.** Yes, the Commission does employ cost-effectiveness tests to examine the value of  
20 reductions in consumption from DSM programs. However, the purpose of that  
21 review is to evaluate the benefits and costs of incentives offered for DSM  
22 reductions. The DSM program is thus distinct from DG, as state incentives for  
23 DG have been phased out. The question of behind-the-meter consumption of self-  
24 generated electricity should be recognized as a personal choice available to  
25 Arizonans. The discussion should thus be limited to valuation of exports to  
26 answer the fundamental question at hand, which is whether the price paid for DG  
27 exports appropriately reflects the value of the energy provided.

1 **3.2 The relationship between this proceeding and cost-of-**  
2 **service ratemaking**

3 **Q. How does an assessment of the value of DG exports relate to cost-of-service**  
4 **ratemaking?**

5 A. Cost-of-service ratemaking is used for setting rates in each utility's general rate  
6 case. This approach is based on a test year, which is essentially a one-year  
7 snapshot of utility costs. Cost-of-service ratemaking focuses on current utility  
8 costs and does not account for the long-term benefits of resource supply options,  
9 like DG exports. The appropriate rate treatment for DG has caused significant  
10 controversy in Arizona in recent years, due in part to the difficulties in properly  
11 assessing the value of DG in a cost-of-service ratemaking proceeding. Utilities  
12 have claimed that DG causes a cost shift on non-participating customers.  
13 However, these claims often fail to account for the full range of benefits DG  
14 provides. Instead, the utilities' claims are largely based on results from utility  
15 cost-of-service studies, which are ill-suited to value such long-term benefits and  
16 assets.

17 **Q. How should the valuation of DG exports be approached?**

18 A. When discussing the appropriate means for valuation of DG exports, it is helpful  
19 to consider how other supply resources are evaluated. Utilities evaluate various  
20 supply resources through the Integrated Resource Plan ("IRP") process. This  
21 process includes an examination of utility needs and the long-term costs and  
22 benefits of various supply options. It is common practice to build or acquire  
23 power plants in the near-term, paying a large amount of fixed costs upfront.  
24 Utilities – or, more accurately, the utility's ratepayers – pay these large upfront  
25 fixed costs with the expectation that in the future, there will be a benefit from this  
26 investment.

27 This practice is exemplified by the 2015 acquisition of natural gas combined cycle  
28 capacity from the Gila River Power Station by Tucson Electric Power Company

1 (“TEP”) and UNS Electric, Inc. (“UNSE”). TEP’s IRP explains that the utilities  
2 acquired Gila River to add capacity that would otherwise be lost by 2018 due to  
3 coal capacity reductions.<sup>4</sup> UNSE’s most recent general rate case application  
4 describes the long-term benefits of the Gila River acquisition as a rationale for  
5 Commission approval of rate recovery. UNSE states:

6 Ownership of Gila River provides numerous benefits to UNS  
7 Electric’s customers, the most significant being long-term rate  
8 stability through the use of a highly efficient, combined cycle  
9 natural gas plant. [...] ownership of Gila River reduces the  
10 Company’s reliance on the wholesale power markets, thus  
11 reducing risk to UNS Electric’s customers by minimizing  
12 unpredictable swings in wholesale market costs.<sup>5</sup>

13 Resources, like Gila River, are selected through the IRP process based on long-  
14 term costs and benefits, rather than needs specific to the test period. Similarly,  
15 value of DG exports must take into account the costs and benefits over the  
16 resource’s useful life, not a single-year snapshot.

17 **Q. Does a cost-of-service study provide the costs of DG that should be evaluated**  
18 **in an analysis of the value of DG exports?**

19 A. No. That is an important distinction to make. Cost-of-service studies are short-  
20 term, single-year snapshots of utility costs and are used to develop revenue  
21 allocation and rate design. The costs referred to in the context of valuation of DG  
22 exports are the long-term costs that result from additional DG deployment. These  
23 costs are described in further detail below, but most of these costs are related to  
24 the price non-participating ratepayers pay for exported DG over the useful life of  
25 the asset.

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<sup>4</sup> TEP IRP at 15, 2013-2014 Resource Planning and Procurement, No. E-00000V-13-0070 (Ariz. Corp. Comm’n Apr. 1, 2014), Barcode No. 0000152206.

<sup>5</sup> UNSE Application at 6:26-7:10, UNSE General Rate Case, No. E-04204A-15-0142 (Ariz. Corp. Comm’n May 5, 2015), Barcode No. 0000161983.

1 **3.3 Potential outcomes and implications of this proceeding**

2 **Q. If rates are set through cost-of-service ratemaking, how could decision**  
3 **makers use the results of the analysis guided by this proceeding?**

4 A. If this proceeding results in the development of a robust, standardized  
5 methodology for analysis of the value of DG exports, it would make significant  
6 progress in easing the tension that has developed over solar rate design in  
7 Arizona. This tension has built up in part because cost-of-service ratemaking, by  
8 design, does not capture the long-term benefits of a resource like DG. Results  
9 from a robust valuation of DG exports will be able to tell the Commission  
10 whether the long-term impacts of the NEM policy result in net benefits or net  
11 costs, and thus whether DG exports are properly valued under net metering. If the  
12 long-term analysis of DG results in net benefits, the Commission should continue  
13 to run net metering programs at the full retail rate. Conversely, if a robust  
14 valuation of DG exports shows that net value of DG is a net cost, then the  
15 Commission can consider whether it would be appropriate to modify the NEM  
16 rules and develop an alternative export rate.

17 Absent a robust and reliable value of solar analysis, the utilities will continue to  
18 ask for rate modifications based on the short-term cost-of-service cost shift  
19 argument. If the Commission approves this short-term view without considering  
20 the long-term benefits, the result will be more expensive for all ratepayers and for  
21 society.

22 **Q. Why would it be more expensive for ratepayers and society to consider only**  
23 **the short-term picture captured by a cost-of-service study?**

24 A. If DG provides net benefits but the Commission approves rates based on cost-of-  
25 service ratemaking, the Commission may leave those benefits on the table based  
26 on an unreasonably narrow view of DG's costs and benefits. DG provides  
27 significant benefits, including offsetting the need for additional generation,  
28 transmission, and distribution infrastructure. DG also provides a number of



1 environmental and economic development benefits that should not be ignored  
2 simply because they do not fit the historical mold of cost-of-service ratemaking.

3 The fundamental operation of the distribution grid is changing with the increasing  
4 availability of new technologies like DG, energy storage, demand response, and  
5 electric vehicles. If utilities continue to ignore the fact that DG and other DERs  
6 have the real potential to offset the need for additional generation, transmission,  
7 and distribution infrastructure, the result will be less efficient and more costly for  
8 all ratepayers. In a recent report from the Lawrence Berkeley National Laboratory  
9 (“LBNL”), economists found that “DERs will not only improve customers’  
10 energy costs, resilience and power quality, they can help utilities avoid risky  
11 capital expenditures and operate their systems more efficiently. By facilitating  
12 DERs, utilities can both lower their costs and increase the benefits they can offer  
13 customers who deploy DERs . . . .”<sup>6</sup>

14 DG is only the first of many DERs to force utilities to confront these issues. The  
15 transition to the modern grid is already happening and will continue to accelerate  
16 as prices for photovoltaic generators, distributed energy storage, electric vehicles,  
17 and other technologies continue to decrease. As we look to greater deployment of  
18 increasingly complex technologies, the task at hand in this proceeding becomes  
19 even more important. Now is the time to standardize the way of valuing DG and  
20 to support future valuation of other DERs. Vote Solar commends the Commission  
21 for taking up this important issue in this docket.

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<sup>6</sup> See Steve Corneli and Steve Kihm, *Electric Industry Structure and Regulatory Responses in a High Distributed Energy Resources Future*, Lawrence Berkeley Nat’l Lab., 1 (Nov. 2015), <https://emp.lbl.gov/sites/all/files/lbnl-1003823.pdf>.

## 4 History of Solar Cost-Benefit Analysis in Arizona

3 **Q. Have distributed solar cost-benefit analyses been completed for any**  
4 **regulated Arizona utilities in the past?**

5 A. Yes. A series of cost-benefit analyses have addressed the value of distributed  
6 solar energy on the Arizona Public Service Company (“APS”) system. To my  
7 knowledge, no public studies have examined the value of distributed solar energy  
8 on the TEP or UNSE systems.

9 **Q. What were the results of the APS analyses?**

10 A. The results were extremely mixed. The first analysis was commissioned by APS  
11 and completed in 2009 by consultant R.W. Beck.<sup>7</sup> In 2013, APS commissioned an  
12 update to the 2009 study which was completed by SAIC, the company that had  
13 acquired R.W. Beck.<sup>8</sup> Also in 2013, Crossborder Energy completed an alternative  
14 cost-benefit analysis commissioned by the solar industry.<sup>9</sup> Each of these studies  
15 developed significantly different results, which are summarized in Table 1 below.

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<sup>7</sup> R.W. Beck, *Distributed Renewable Energy Operating Impacts and Valuation Study*, R.W. Beck (Jan. 2009), <http://files.meetup.com/1073632/RW-Beck-Report.pdf> (R.W. Beck Report).

<sup>8</sup> SAIC, *2013 Updated Solar PV Value Report*. SAIC (May 10, 2013), [https://www.azenergyfuture.com/getmedia/77708c68-7ca6-45c1-a46f-84382531bae3/2013\\_updated\\_solar\\_pv\\_value\\_report.pdf?ext=.pdf](https://www.azenergyfuture.com/getmedia/77708c68-7ca6-45c1-a46f-84382531bae3/2013_updated_solar_pv_value_report.pdf?ext=.pdf) (“SAIC Report”).

<sup>9</sup> R. Thomas Beach & Patrick G. McGuire, *The Benefits and Costs of Solar Distributed Generation for Arizona Public Service*, Crossborder Energy (May 8, 2013), <https://www.seia.org/sites/default/files/resources/AZ-Distributed-Generation.pdf>.

1

**Table 1: Results of Existing APS DG Solar Valuation Studies**

| <b>Study Author and Year</b> | <b>Present Value of Distributed Solar (¢/kWh)</b> |
|------------------------------|---|
| RW Beck, 2009                | 7.91 to 14.11                                     |
| SAIC, 2013                   | 3.56  |
| Crossborder Energy, 2013     | 21.5 to 23.7                                      |

2 As Table 1 shows, the results from the three studies of APS's territory are very  
3 different. The first APS-commissioned study found that distributed solar had a  
4 value of roughly 8-14¢/kWh. Three years later, APS commissioned an update to  
5 that study, which found that values were less than half of the lower range of the  
6 original estimate. Meanwhile, a solar industry-sponsored study that relied on  
7 much of the same data as the APS update found values to be roughly double the  
8 original 2009 estimate. Such a large variation in results can be problematic for  
9 policy makers to use as a basis for decision-making.

10 The experience with distributed solar valuation analyses in APS territory  
11 illustrates the need for Commission guidance regarding the appropriate  
12 methodology for developing a comprehensive assessment of the full range of  
13 costs and benefits from distributed solar generation.

14 **Q. Have any other states commissioned their own value of distributed solar**  
15 **analyses?**

16 **A.** Yes. A number of notable studies have been sponsored by independent state  
17 entities. Each of these studies concluded that the benefits distributed solar  
18 generation provides to the utility exceed the costs. Table 2 below summarizes the  
19 results of recent studies performed by or for state governments.

1

**Table 2: Recent Distributed Solar Valuation Studies**

| State | Date     | Sponsor           | Resulting Value                   |
|-------|----------|-------------------|-----------------------------------|
| ME    | Mar-2015 | Legislature       | 33.7¢/kWh levelized <sup>10</sup> |
| VT    | Nov-2014 | Legislature       | 23.7¢/kWh levelized <sup>11</sup> |
| MS    | Sep-2014 | PSC               | 17.0¢/kWh levelized <sup>12</sup> |
| NV    | Jul-2014 | PUC               | 18.5¢/kWh levelized <sup>13</sup> |
| MN    | Jan-2014 | Dep't of Commerce | 14.5¢/kWh levelized <sup>14</sup> |

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As the studies in Table 2 demonstrate, state-sponsored studies have found that the benefits of solar can be as high as 25-30¢/kWh in some jurisdictions. While each of these studies employed different variations in methodology, the results of these studies indicate that a good faith undertaking to capture the full range of benefits of distributed solar generation may result in a valuation of solar above the retail rate.

<sup>10</sup> Clean Power Research, LLC, *Maine Distributed Solar Valuation Study*, Me. Pub. Util. Comm'n, 6 (Mar. 1, 2015), [http://www.ripuc.org/eventsactions/docket/4568-WED-Ex6-MaineSolarReport\(11-23-15\).pdf](http://www.ripuc.org/eventsactions/docket/4568-WED-Ex6-MaineSolarReport(11-23-15).pdf).

<sup>11</sup> Pub. Serv. Dep't, *Evaluation of Net Metering in Vermont Conducted Pursuant to Act 99 of 2014*, 17 (Nov. 7, 2014), <http://psb.vermont.gov/sites/psb/files/Act%2099%20NM%20Study%20Revised%20v1.pdf>.

<sup>12</sup> Elizabeth A. Stanton, et al., *Net Metering in Mississippi: Costs, Benefits, and Policy Considerations*, Synapse Energy Econ., Inc., 43 (Sep. 19, 2014), <http://www.synapse-energy.com/sites/default/files/Net%20Metering%20in%20Mississippi.pdf>.

<sup>13</sup> Energy and Env'tl. Econ., *Nevada Net Energy Metering Impacts Evaluation*, Energy and Env'tl. Econ., 93 (July 2014), [http://puc.nv.gov/uploadedFiles/pucnv.gov/Content/About/Media\\_Outreach/Announcements/Announcements/E3%20PUCN%20NEM%20Report%202014.pdf?pdf=Net-Metering-Study \("E3 Report"\)](http://puc.nv.gov/uploadedFiles/pucnv.gov/Content/About/Media_Outreach/Announcements/Announcements/E3%20PUCN%20NEM%20Report%202014.pdf?pdf=Net-Metering-Study%20(E3%20Report)).

<sup>14</sup> Peter Fairly, *Minnesota Finds Net Metering Undervalues Rooftop Solar*, IEEE Spectrum (Mar. 24, 2014), <http://spectrum.ieee.org/energywise/green-tech/solar/minnesota-finds-net-metering-undervalues-rooftop-solar>.

## **5 General Methodological Approach to Valuation of DG Exports**

1 **Q. Are there any independent reports that the Commission should look to for**  
2 **guidance regarding the appropriate methodology for valuing distributed**  
3 **generation?**

4 **A. Yes. The Interstate Renewable Energy Council (“IREC”) has developed a useful**  
5 **guidebook on calculating the costs and benefits of distributed solar generation that**  
6 **can inform the Commission’s process. This guidebook is attached as Exhibit BK-**  
7 **2. The guidebook builds on experiences throughout the country to propose a**  
8 **standardized and reliable approach to the analysis. Many of my recommendations**  
9 **in this testimony are informed by the IREC guidebook, and I recommend that the**  
10 **Commission adopt the guidebook’s approach in Arizona.**

11 **Q. Do you have any recommendations regarding the general methodological**  
12 **approach for valuation of DG exports?**

13 **A. Yes. A number of factors are important to consider regarding the general**  
14 **methodological approach for valuing DG exports. These include the following**  
15 **recommendations, which are each addressed below:**

- 16 • Use an appropriate cost-effectiveness test;
  - 17 • Analyze all distributed solar generation, both residential and
  - 18 commercial/industrial;
  - 19 • Require utilities to provide sufficient and reliable data;
  - 20 • Use an appropriate timeframe that analyzes value over the life of a DG
  - 21 system;
  - 22 • Use an appropriate discount rate;
  - 23 • Use a realistic near-term forecast of DG penetration;
  - 24 • Analyze capacity benefits on a continuous basis.
- 25
- 26

1 **5.1 Use an appropriate cost-effectiveness test**

2 **Q. Do you have any recommendations regarding the cost-effectiveness test to be**  
3 **used in the analysis?**

4 A. Yes. A fundamental component of the analysis is from whose perspective the  
5 costs and benefits of DG should be measured. As discussed above, the analysis  
6 should ultimately seek to answer the question of whether the price paid for DG  
7 exports appropriately reflects the value of the energy provided. To this end, it is  
8 most reasonable to examine whether non-participating customers are paying a fair  
9 price for DG exports, based on the value of DG to the non-participating ratepayer,  
10 including impact on utility rates and incorporation of environmental, economic  
11 development, and grid reliability benefits. If the Commission instead decides to  
12 evaluate DG consumed onsite in addition to DG exports, I recommend that the  
13 Commission evaluate DG from a societal impact perspective.

14 California has developed a “Standard Practice Manual” for examining the cost-  
15 effectiveness of demand-side programs; this manual is widely used across the  
16 country as a framework for discussing specific valuation approaches.<sup>15</sup> While the  
17 cost-effectiveness measure I advocate for in evaluating the value of DG exports is  
18 not directly defined in the Standard Practice Manual, it could be considered a  
19 modified version of the Ratepayer Impact Measure (“RIM”) test, plus adders from  
20 the Societal Cost Test (“societal adders”). The RIM test would capture the impact  
21 of DG exports on utility rates and the societal adders would allow for necessary  
22 incorporation of other benefits.

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<sup>15</sup> Cal. Pub. Util. Comm’n, *California Standard Practice Manual: Economic Analysis of Demand-Side Programs and Projects*, Cal. Pub. Util. Comm’n (Oct. 2001), <http://www.cpuc.ca.gov/WorkArea/DownloadAsset.aspx?id=7741> (“SPM”).

1 The RIM test is defined in the Standard Practice Manual as follows:

2 The Ratepayer Impact Measure (RIM) test measures what happens to  
3 customer bills or rates due to changes in utility revenues and operating  
4 costs caused by the program. Rates will go down if the change in revenues  
5 from the program is greater than the change in utility costs. Conversely,  
6 rates or bills will go up if revenues collected after program  
7 implementation are less than the total costs incurred by the utility in  
8 implementing the program. This test indicates the direction and magnitude  
9 of the expected change in customer bills or rate levels.<sup>16</sup>

10 In Commissioner Little's letter to the parties in this docket, he asked questions  
11 about whether or not the cost of photovoltaic ("PV") panels should be considered  
12 in the analysis.<sup>17</sup> Examining the value of DG exports from the perspective of non-  
13 participating ratepayers excludes the cost of PV panels from the equation. The  
14 question is whether the price paid by non-participating customers is fair, given the  
15 value they receive from DG systems' exported energy. The goal of this process is  
16 to develop a framework to ensure that an appropriate price signal is sent to  
17 customers to help them decide whether or not to install DG. The price of PV  
18 panels will likely weigh heavily into that equation, but the economics for the  
19 customer who installs solar do not impact the value of the exports to his/her  
20 neighbors.

21 **Q. What are the societal adders that you recommend be included in the**  
22 **analysis?**

23 A. The RIM test defined in the Standard Practice Manual takes a very narrow look at  
24 the impact a program will have on utility rates. This approach does not include a  
25 number of other very real benefits that will accrue to non-participating ratepayers  
26 and to society in general. These benefits include environmental impacts, improved  
27 electric reliability, improved system operations, and economic development  
28 benefits. I recommend that the Commission consider these benefits, in addition to  
29 the standard RIM test categories, when valuing the costs and benefits of DG  
30 exports.

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<sup>16</sup> *Id.* at 13.

<sup>17</sup> Commissioner Little's Letter to the Parties at Question Nos. 2 and 3, Dec. 22, 2015.

1 **Q. Has the Commission ever taken these types of societal adders into account**  
2 **when evaluating the cost-effectiveness of its programs?**

3 A. Yes. Commission rules regarding cost-effectiveness testing for DSM programs  
4 require that the societal test be used to determine cost-effectiveness.<sup>18</sup> Moreover,  
5 the rules specifically address the inclusion of environmental impacts, improved  
6 electric reliability, and improved system operations.<sup>19</sup>

7 **Q. If Commission rules require use of the Societal Cost Test for DSM programs,**  
8 **should the Societal Cost Test be used for DG exports?**

9 A. As I have discussed above, the cost-effectiveness evaluation for DSM is used to  
10 inform the level of incentives for programs that result in reductions in customer  
11 consumption. I recommend that the methodology developed in this docket be  
12 limited to an analysis of the value of DG exports, which is different than DSM,  
13 because it excludes the energy consumed onsite by the customer who has installed  
14 a DG system. Valuation of the DG exports should only be examined from the  
15 perspective of the non-participating ratepayer, including impact on utility rates  
16 and incorporation of environmental, economic development, and grid reliability  
17 benefits.

18 **Q. Does your recommendation for the cost-effectiveness test change if the**  
19 **Commission decides to examine the costs and benefits of both the DG that is**  
20 **consumed onsite and the DG that is exported to the grid?**

21 A. Yes. While I strongly recommend that the Commission develop a methodology to  
22 value only DG exports, if the Commission decides to additionally value the DG  
23 that is consumed onsite, the modified RIM test with societal adders would no  
24 longer be the appropriate cost-effectiveness test for the analysis. If the  
25 Commission elects to examine the value of onsite DG consumption, the most  
26 appropriate cost-effectiveness test would be the Societal Cost Test consistent with

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<sup>18</sup> A.A.C. R14-2-2412(B).

<sup>19</sup> *Id.* at (C).



1 the Commission's approach for valuation of DSM programs. This test would take  
2 into account the benefits that accrue to the participating customers, in addition to  
3 the benefits that accrue to non-participating ratepayers.

4 **5.2 Analyze all distributed solar generation, both residential**  
5 **and commercial/industrial**

6 **Q. Do you have any recommendations regarding the type of DG that should be**  
7 **considered in the analysis?**

8 **A.** Yes. In order to capture the full range of costs and benefits of DG, it is crucial that  
9 the analysis be comprehensive and not limited to DG within a specific customer  
10 class. In other words, attempts to limit the analysis to an examination of the costs  
11 and benefits of residential DG ignores the costs and benefits of commercial and  
12 industrial DG. This is because residential customers have a much larger portion of  
13 their costs recovered through the volumetric portion of their rate, and thus receive  
14 a higher per kWh credit for their DG exports. Commercial and industrial  
15 customers generally have demand charges in their rates that reduce the volumetric  
16 rate, dampening the price signal for energy from the DG system. The result is that  
17 the net benefits per kWh of DG may be smaller for residential customers than for  
18 commercial and industrial customers, where the benefits more clearly outweigh  
19 the costs.

20 Commission policy addresses both residential and commercial/industrial DG, and  
21 therefore it is prudent that both be considered in this docket. Arizona's RES rules  
22 call for specified levels of DG from both residential and commercial sectors.<sup>20</sup> In  
23 order to gain a full understanding of the value of DG exports, all rate classes must  
24 be considered.

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<sup>20</sup> A.A.C. R14-2-1805(D).

1 **5.3 Require utilities to provide sufficient and reliable data**

2 **Q. Do you have any recommendations regarding data from the utilities for the**  
3 **valuation of distributed solar generation?**

4 A. Yes. Many aspects of this analysis require data that can only be supplied by the  
5 utilities. In order to complete a reliable and comprehensive analysis, the utilities  
6 must provide stakeholders with access to that data for review. The necessary data  
7 include customer usage and distributed solar generation data from the utilities'  
8 existing NEM and non-NEM customers, a reliable and transparent forecast of  
9 future utility rates, hosting capacity analyses, and inputs required for a detailed  
10 marginal cost study valuing transmission and distribution capacity.

11 This issue is of the utmost importance for ensuring that the valuation can provide  
12 a credible basis for decision-making. To the extent that the utilities may seek to  
13 modify existing NEM structures, they have the burden of proof regarding new or  
14 additional charges.<sup>21</sup> In its current rate case, UNSE has proposed wide-sweeping  
15 changes to net metering rates, but has not provided intervenors with actual data on  
16 the consumption patterns of customers on their system with distributed solar.<sup>22</sup>  
17 This lack of cooperation and critical data makes a reliable assessment difficult.  
18 The Commission should require the utilities to produce needed data as a precursor  
19 to asking for reform of existing rate structures.

20 **5.4 Use an appropriate timeframe that analyzes costs and**  
21 **benefits over the useful life of a DG system**

22 **Q. Do you have any recommendations regarding the time scale of the analysis?**

23 A. Yes. I support Commissioner Little's guidance indicating that the analysis should  
24 examine the levelized costs and benefits of DG over the economic life of the

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<sup>21</sup>A.A.C. R14-2-2305.

<sup>22</sup> See Direct Test. and Exs. of Briana Kobor at 47-50, UNSE General Rate Case, No. E-04204A-15-0142 (Ariz. Corp. Comm'n Dec. 9, 2015).

1 system.<sup>23</sup> This is generally considered to be twenty to thirty years. This approach  
2 is inherently distinct from cost-of-service ratemaking, which looks at a single test  
3 year and is consistent with the methodologies used for evaluating other generation  
4 technologies.

## 5 **5.5 Use an appropriate discount rate**

6 **Q. Do you have any recommendations regarding the discount rate to be used in**  
7 **the analysis?**

8 A. Yes. The chosen discount rate is a crucial assumption in a levelized cost analysis.  
9 The discount rate is used to quantify the time value of money by looking at how  
10 the value of costs and benefits change over the time period of the analysis, which  
11 in this case should be twenty to thirty years. Utilities generally advocate using a  
12 discount rate related to their weighted average cost of capital (“WACC”) for all  
13 costs and benefits included in the value-of-solar analysis. Utility WACC, which is  
14 generally in the range of 6-9%, may undervalue future benefits and costs of  
15 distributed solar generation from the perspective of non-NEM ratepayers. To the  
16 extent that the costs and benefits are being examined from the perspective of non-  
17 participating ratepayers, the discount rate employed should be reflective of the  
18 time value of money for these ratepayers. For this purpose, it is reasonable to use  
19 a societal discount rate similar to inflation, rather than the utility WACC. While I  
20 recommend that the Commission apply a societal discount rate to all the  
21 categories of benefits and costs, at a minimum the societal discount rate should be  
22 applied to the categories that are separate from utility costs, including  
23 environmental benefits, economic development benefits, and grid security.

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<sup>23</sup> Little Letter at 2.

1 **5.6 Use a realistic near-term forecast of DG penetration**

2 **Q. Do you have any recommendations regarding the level of DG penetration to**  
3 **be considered in the analysis?**

4 A. Yes. The amount of DG on a utility's system can significantly impact the costs  
5 and benefits of DG, and the cost/benefit equation can therefore change as DG  
6 penetration levels increase. The valuation of DG exports will be most relevant if it  
7 examines current and/or near-term expected penetration levels on the utility's  
8 system. The Commission can additionally consider requiring that the valuation of  
9 DG exports be revisited when DG penetration reaches a certain point.

10 While the utilities have claimed that DG causes significant grid impacts, the  
11 impacts are likely minimal at current penetration levels.<sup>24</sup> While Arizona is a  
12 leading solar state, DG still accounts for only a small proportion of total energy  
13 supplied by the utilities. While it can be informative to examine the value of DG  
14 exports at higher levels of penetration, the economics of DG at high penetration  
15 levels does not impact the economics of DG at current and near-term levels, and  
16 therefore should not influence current policy. For purposes of this analysis, I  
17 recommend DG exports be evaluated at penetration levels expected to occur in the  
18 next one to three years and that valuation be revisited periodically as the market  
19 grows.

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<sup>24</sup> See Direct Testimony and Exhibits of Curt Volkmann on behalf of Vote Solar at 8:24-9:15, Feb. 25, 2016 (discussing integration costs).

1 **5.7 Analyze capacity benefits on a continuous basis**

2 **Q. Do you have any recommendations regarding the general approach to**  
3 **valuing the capacity benefits of DG exports?**

4 A. Yes. Valuing the capacity benefits of DG requires an analysis of avoided  
5 generation, transmission, and distribution capacity. These capacity benefits should  
6 be evaluated on a continuous basis. Like the tension between using a single-year  
7 snapshot for rate setting based on cost-of-service and the need to consider long-  
8 term benefits of DG, the unique benefits associated with the modularity of DG  
9 additions do not fit the mold of traditional utility resource planning. Utility  
10 planning models typically forecast capacity that will be needed to meet increasing  
11 demand in large, “lumpy” increments, but the modularity and scalability of DG  
12 has the potential to offset or delay the need for forecasted capacity additions.  
13 Moreover, FERC regulations recognize that DG may impact future capacity needs  
14 by leading to smaller needed increments and shorter lead times.<sup>25</sup>

15 It is vital that the Commission recognize that the appropriate means for valuing  
16 avoided capacity costs related to DG exports is on a continuous basis that  
17 recognizes the modularity of DG additions and does not simply try to fit DG into  
18 the traditional planning model that cannot, by design, properly account for its  
19 benefits.

20 **6 Recommended Approach to Valuation of DG**

21 **Q. How have you organized your testimony regarding your recommended**  
22 **approach to valuation of DG?**

23 A. I describe below my recommendations for valuation of DG based on the seven  
24 core cost categories identified by Commissioner Little in his letter dated  
25 December 22, 2015. In addition to these seven categories, I also discuss

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<sup>25</sup> 18 C.F.R. 292.304(e)(2)(vii) (2015).

1 recommendations for including DG benefits related to grid security. The  
2 categories to be covered in this section are listed below:

- 3 1. Utility Distributed Solar Costs;
- 4 2. Energy Generation Savings;
- 5 3. Generation Capacity Savings;
- 6 4. Transmission Capacity Savings;
- 7 5. Distribution Capacity Savings;
- 8 6. Environmental Benefits;
- 9 7. Economic Development Benefits; and
- 10 8. Grid Security Benefits

11 The appropriate methodology for valuing integration costs (a subset of utility  
12 distributed solar costs), transmission capacity savings, distribution capacity  
13 savings, water usage impacts (a subset of environmental benefits), and grid security  
14 benefits is covered in detail in the direct testimony of Curt Volkmann, filed in this  
15 docket on behalf of Vote Solar. In the sections below, I refer to Mr. Volkmann's  
16 testimony on these topics.

## 17 **6.1 Utility distributed solar costs**

18 **Q. Please describe the utility distributed solar costs that result from DG exports.**

19 A. There are two categories of utility costs resulting from DG exports that should be  
20 included in the DG value analysis: (1) cost to provide participating ratepayers  
21 with credits for exported generation, and (2) net integration costs.

22 The cost incurred to provide participating ratepayers with credits for exported  
23 generation is by far the largest cost to be assessed. Under the NEM program,  
24 participating ratepayers are credited for the kWh they export to the grid on a one-  
25 to-one basis with the kWh they take from the grid. This means that exports are  
26 valued at the full volumetric retail rate.

1 **Q. What methodology do you recommend for valuation of utility distributed**  
2 **solar costs?**

3 A. In order to quantify the levelized costs per kWh of DG export credits, the analysis  
4 must include a forecast of utility rates over the twenty- to thirty-year timeframe of  
5 the analysis. This is an instance where it will be necessary for utilities to provide  
6 reliable and transparent data from their own systems. Utilities should provide data  
7 on the current price paid to customers for their DG exports by customer class, in  
8 addition to the utility's forecast of how those prices are expected to change over  
9 the timeframe of the analysis. Interested parties should assess the reasonableness  
10 of the utility's assumed rate escalations prior to inclusion in the DG valuation.

11 It should be noted that the cost for DG is a direct function of the volumetric  
12 portion of the retail rate by customer class. To the extent that significant changes  
13 in rate design are expected—such as movement toward time-varying rates or rates  
14 that include a demand charge—it would be critical to consider the impacts those  
15 changes may have on the price paid for DG exports. In the event of uncertainty  
16 over future rate design, a scenario analysis that addresses various potential rate  
17 design structures may help the Commission determine the impact of rate design  
18 changes on the value and cost of DG exports.

19 Integration costs and benefits are discussed in detail in the testimony of Mr.  
20 Volkmann. Mr. Volkmann recommends that hosting capacity analyses specific to  
21 each utility system be developed to assess the locational-specific costs of DG  
22 additions. I support Mr. Volkmann's recommendation.

## 23 **6.2 Energy generation savings**

24 **Q. Please describe the energy generation savings that result from DG exports.**

25 A. When participating customers install DG capacity that exports energy to nearby  
26 customers, the exported energy replaces energy that would have been generated  
27 by central station power plants and delivered over the utility's transmission and

1 distribution system to the end-use customer. Each kWh of DG exports offsets the  
2 need for a kWh of energy generated at the marginal generation plant. The cost  
3 that would have been incurred to produce the offset kWh of energy can be  
4 considered energy generation savings.

5 **Q. What methodology do you recommend for valuation of energy generation**  
6 **savings?**

7 A. Energy generation savings should be valued by estimating the cost to produce the  
8 energy that would be offset by additional DG exports. The type of resource that  
9 will be offset by additional DG exports will depend on the individual utility and  
10 the timing and seasonality of DG exports. As a result, it will be necessary for the  
11 utilities to supply data on the current export profile of their NEM customers,  
12 which can be used to develop assumptions about the marginal generator that  
13 would serve various portions of the load expected to be served by additional DG  
14 exports.

15 Once the type of marginal generator or generators is identified, it will be  
16 necessary to determine the avoided cost of energy from these plants. Avoided cost  
17 of energy from a natural gas-fired plant is a function of three key inputs: (1)  
18 natural gas price, (2) heat rate, and (3) variable costs of operations and  
19 maintenance (“O&M”).

20 While there is considerable uncertainty regarding the price of natural gas over the  
21 next twenty to thirty years, it is reasonable to develop a projection of future prices  
22 based on available information from the commodity futures trading market. I  
23 recommend that a natural gas price forecast be developed by examining available  
24 NYMEX futures trading data and extrapolating longer-term values based on  
25 publicly available forecasts, such as the twenty-five-year forecast developed by  
26 the Energy Information Administration (“EIA”).<sup>26</sup> Market center prices would  
27 need to be converted to local burnertip prices by using futures data on basis swaps

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<sup>26</sup> EIA, *Annual Energy Outlook 2015* (Apr. 2015), <http://www.eia.gov/forecasts/aeo/>.



1 prices, as well as estimated costs to bring the gas to generators over the local gas  
2 transportation system. Developing a forecast of long-term natural gas prices is an  
3 exercise that brings significant uncertainty to the analysis. As a result, it would be  
4 reasonable to include sensitivity analyses based on higher- and lower-than  
5 projected natural gas prices to assess how this uncertainty may impact the overall  
6 DG value analysis.

7 The heat rate assumption is specific to the type of plant and should reflect  
8 expected average heat rate, including accounting for long-term heat rate  
9 degradation that may occur over the period of the analysis. In addition, a reliable  
10 estimate of variable O&M must be developed and forecasted over the period of  
11 the analysis.

12 Because DG exports offset the need for energy at or near customer load, the  
13 calculation of energy generation savings must also include avoided line losses  
14 associated with delivering electricity from a central station generator to customer  
15 load. Line losses vary by utility and are typically about 7%, though they may be  
16 higher during periods of congestion.<sup>27</sup> Because line losses may vary by season  
17 and time of day, it is important that marginal line losses expected during the  
18 periods of DG exports be used to estimate the avoided line losses from DG.  
19 Because DG exports are expected to occur during heavier loading periods,  
20 estimating avoided line losses using average line loss figures would likely  
21 undervalue the benefit from DG exports. Avoided line losses must also be  
22 accounted for in the calculation of generation, transmission, and distribution  
23 capacity savings.

### 24 **6.3 Generation capacity savings**

25 **Q. Please describe the generation capacity savings that result from DG exports.**

26 **A.** The utility must build sufficient generation capacity to meet system peak demand,  
27 which in Arizona typically occurs in the late afternoon during the summer

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<sup>27</sup> Ex. BK-2 at 23 of 46.

1 months. Because system peak demand occurs at a time when solar power is  
2 generating, energy from solar DG systems will contribute to meeting system peak.  
3 While individual DG systems may not be able to provide dependable peak  
4 capacity due to the potential for passing clouds to temporarily reduce generation,  
5 geographically diverse groups of DG systems can reliably contribute to peak  
6 capacity. This fact is widely recognized by the utilities in their IRPs, which  
7 include estimates of the levels of DG that can be expected to contribute to system  
8 peak. For example, the 2020 peak capacity assumptions from DG for APS, TEP,  
9 and UNSE are summarized in Table 3 below.

10 **Table 3: Forecasted DG Peak Capacity Contribution, 2020<sup>28</sup>**

| Utility | Peak Capacity Contribution |
|---------|----------------------------|
| APS     | 119 MW                     |
| TEP     | 41 MW                      |
| UNSE    | 8 MW                       |

11 Because DG can reliably contribute to system peak, it can reduce or delay the  
12 need for additional capacity on the system. Delaying and/or offsetting the need for  
13 additional generation capacity will result in savings that can be attributed to DG.

14 **Q. What methodology do you recommend for valuation of generation capacity**  
15 **savings?**

16 A. As described above, evaluation of DG capacity savings from generation,  
17 transmission, and distribution must take into account the modularity of DG  
18 additions. Moreover, it must evaluate savings on a continuous basis, not based on  
19 large tranches of “lumpy” additions, as done in the R.W. Beck and SAIC reports  
20 for APS’s system.

21 An appropriate analysis would examine the marginal benefit of additional DG  
22 capacity to delay or offset the need for future generation capacity additions. In

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<sup>28</sup> APS IRP at 300, 2013-2014 Resource Planning and Procurement, No. E-00000V-13-0070 (Ariz. Corp. Comm’n Apr. 1, 2014), Barcode No. 0000152210; TEP IRP at 28; UNSE IRP at 20.

1 order to quantify this benefit, assumptions must be made regarding the generation  
2 capacity additions that would be needed but for the additional DG export  
3 capacity. Capacity cost from a new generator can be estimated by developing  
4 assumptions for capital costs, fixed O&M, and gen-tie transmission costs to  
5 develop an estimate of the \$/kW of installed capacity.

6 Once the cost of new installed capacity is developed, the analyst must determine  
7 the level of DG export capacity that is expected to contribute to the system peak.  
8 Such a calculation may be completed using an assessment of the effective load-  
9 carrying capacity (“ELCC”). ELCC is a statistical measure of capacity that can be  
10 relied on by the utility to meet load that accounts for the intermittency associated  
11 with solar DG. The ELCC measures the load increase that the system would be  
12 able to carry while maintaining the designated reliability criteria.<sup>29</sup> ELCC can  
13 vary by technology. For example, single-axis tracking PV has a higher estimated  
14 ELCC than fixed-array PV. In developing the assumptions for ELCC of DG  
15 exports, it will be necessary to evaluate the expected technology of future DG  
16 additions.

17 With these assumptions in place, calculating the generation capacity savings of  
18 DG is a relatively simple undertaking. As discussed above, under energy  
19 generation savings, marginal avoided line losses associated with DG capacity  
20 located at or near load must be accounted for by applying an adder to the expected  
21 cost of new generation capacity. In addition, utilities are required to maintain  
22 certain levels of capacity reserve margins (e.g., 15% above peak load) to ensure  
23 reliability in the event of extreme load circumstances or unexpected outages of  
24 transmission or generation infrastructure. Dependable DG capacity will reduce the  
25 need for additional capacity to meet the reliability criteria. This reduction in  
26 needed reserves should be accounted for by developing an adder to be multiplied  
27 by the cost of new generation capacity. The resulting value is then multiplied by  
28 the ELCC to determine the generation capacity savings attributable to DG.

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<sup>29</sup> Ex. BK-2 at 24-25 of 46.

1 **6.4 Transmission capacity savings**

2 **Q. What do you recommend regarding assessment of transmission capacity**  
3 **savings?**

4 A. Assessment of transmission capacity savings associated with DG is discussed in  
5 detail in the testimony of Mr. Volkmann. Mr. Volkmann recommends that the  
6 Commission adopt a detailed marginal cost-of-service methodology that would  
7 allow for quantification of the transmission capacity deferral benefits associated  
8 with DG. This methodology would recognize the unique benefits associated with  
9 the modularity and scalability of DG and would not be constrained by assessment  
10 of only large, “lumpy” capital projects. I support Mr. Volkmann’s  
11 recommendation.

12 **6.5 Distribution capacity savings**

13 **Q. What do you recommend regarding assessment of distribution capacity**  
14 **savings?**

15 A. Assessment of distribution capacity savings associated with DG is discussed in  
16 detail in the testimony of Mr. Volkmann. Like his recommendation for evaluating  
17 transmission capacity savings, Mr. Volkmann recommends that the Commission  
18 adopt a detailed marginal cost-of-service methodology that would allow for  
19 quantification of the distribution capacity deferral benefits associated with DG.  
20 This methodology would recognize the unique benefits associated with the  
21 modularity and scalability of DG and would not be constrained by assessment of  
22 only large, “lumpy” capital projects. I support Mr. Volkmann’s recommendation.

23 **6.6 Environmental benefits**

24 **Q. Please describe the environmental benefits that result from DG exports.**

25 A. Unlike the conventional generation that it is expected to offset, solar DG provides  
26 clean, carbon-free renewable energy. Solar DG also uses minimal amounts of

1 water when compared to conventional generation. The categories of  
2 environmental benefits that occur as a result of DG exports include avoided utility  
3 compliance costs, avoided carbon emissions benefits, benefits related to avoided  
4 emissions other than carbon, and benefits related to water conservation. Each  
5 category warrants separate consideration and quantification in an analysis of the  
6 value of DG exports.

7 **Q. What methodology do you recommend for valuation of avoided utility**  
8 **compliance costs?**

9 A. Valuation of avoided utility compliance costs should account for the reduction in  
10 needed renewable procurement attributable to additional DG. Arizona's  
11 Renewable Energy Standard ("RES") rules require utilities to procure certain  
12 levels of renewable generation: 10% of sales by 2020 and 15% of sales by 2025.<sup>30</sup>  
13 Because increases in DG capacity will result in reductions in sales from the  
14 utility, DG will reduce the total amount of renewable energy that must be  
15 procured to comply with the RES rules. This will produce savings commensurate  
16 with average renewable energy cost premiums compared with the cost of  
17 conventional energy. The renewable energy cost premium can be evaluated by  
18 comparing the levelized cost of energy from conventional and renewable  
19 generation.

20 **Q. What methodology do you recommend for valuation of avoided carbon**  
21 **emissions benefits?**

22 A. The value of avoided carbon emissions benefits should be taken into account  
23 when examining the environmental benefits of DG. The value of avoided carbon  
24 emissions attributable to DG has been widely recognized in past DG valuation  
25 studies in Arizona and elsewhere. For example, both APS-sponsored DG  
26 valuation reports included a measure of carbon benefits.<sup>31</sup> Moreover, last year  
27 EPA finalized regulations limiting carbon emissions from coal- and gas-fired

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<sup>30</sup> A.A.C. R14-2-1804(B).

<sup>31</sup> R.W. Beck Report at 6-19; SAIC Report at 1-3.

1 power plants, which will require carbon reductions from Arizona's power sector.  
2 The White House has developed a standard method for evaluating avoided carbon  
3 benefits known as the social cost of carbon ("SCC").<sup>32</sup> I recommend that the SCC  
4 value related to emissions reductions from additional DG exports be used to  
5 estimate avoided carbon emissions benefits.

6 **Q. What methodology do you recommend for valuation of benefits related to**  
7 **avoided emissions other than carbon?**

8 A. DG will also reduce emissions of criteria air pollutants, including sulfur oxides  
9 ("SO<sub>x</sub>"), nitrogen oxides ("NO<sub>x</sub>"), and particulate matter. While the cost of  
10 compliance with pollution regulation is likely to be rolled into the estimate of  
11 avoided energy costs, regulations still allow some level of pollution that has been  
12 widely acknowledged to result in impacts to public health.<sup>33</sup> Additional  
13 consideration should be given to the value of avoiding air pollution from a  
14 societal perspective. EPA has estimated social costs of major pollutants, and I  
15 recommend that these estimates be netted against the level of compliance costs  
16 embedded in avoided energy costs in order to assess the total additional  
17 environmental benefit of DG from reduced air pollution.<sup>34</sup>

18 **Q. What methodology do you recommend for valuation of benefits related to**  
19 **water conservation?**

20 As Commissioner Burns described in his letter to this docket dated February 8,  
21 2016, strong consideration should be given to the water-energy nexus in the context

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<sup>32</sup> Interagency Working Group on Social Cost of Carbon, *Technical Update of the Social Cost of Carbon for Regulatory Impact Analysis*, U.S. Gov't (May 2013), <https://www.whitehouse.gov/sites/default/files/omb/inforeg/scc-tsd-final-july-2015.pdf>.

<sup>33</sup> Ex. BK-2 at 34 of 46.

<sup>34</sup> See U.S. Evtl. Prot. Agency, *Regulatory Impact Analysis for the Proposed Carbon Pollution Guidelines for Existing Power Plants and Emission Standards for Modified and Reconstructed Power Plants* at Chapter 4: Estimated Climate Benefits and Human Health Co-Benefits, U.S. Gov't (June 2014), <http://www3.epa.gov/ttnecas1/regdata/RIAs/111dproposalRIAFinal0602.pdf>.

1 of energy planning decisions in Arizona.<sup>35</sup> A full discussion of the water-energy  
2 nexus is provided in Mr. Volkmann's testimony. Mr. Volkmann recommends that  
3 the Commission include a value for avoided water consumption in its valuation of  
4 the costs and benefits of DG. I support Mr. Volkmann's recommendation.

## 5 **6.7 Economic development benefits**

6 **Q. Please describe the economic development benefits that result from DG**  
7 **exports.**

8 A. Installation of rooftop DG solar systems requires a robust local workforce that  
9 includes installers, manufacturers, sales associates, and distribution workers.  
10 Increases in jobs provide stimulation to local economies and greater tax revenue  
11 to state and local jurisdictions. It has been found that solar PV creates more jobs  
12 per megawatt-hour ("MWh") than other energy sources, implying that additional  
13 DG capacity is likely to garner economic benefits.<sup>36</sup>

14 **Q. What methodology do you recommend for valuation of economic**  
15 **development benefits?**

16 A. A number of methodologies exist for quantifying the economic impact of  
17 additional jobs that would be created with additional DG capacity. Economic  
18 input-output analysis that would examine the potential multiplier affect associated  
19 with DG-related jobs is one such possible methodology. Other options include  
20 quantification of tax enhancement value resulting from increased employment.

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<sup>35</sup> Letter from Commissioner Robert L. Burns at 1, Feb. 8, 2016.

<sup>36</sup> Daniel M. Kammen et al., *Putting Renewables to Work: How Many Jobs Can the Clean Energy Industry Generate?*, Renewable and Appropriate Energy Lab., 2 (Jan. 31, 2006), [http://rael.berkeley.edu/old\\_drupal/sites/default/files/very-old-site/renewables.jobs.2006.pdf](http://rael.berkeley.edu/old_drupal/sites/default/files/very-old-site/renewables.jobs.2006.pdf).

1 **6.8 Grid security benefits**

2 **Q. What do you recommend regarding assessment of grid security benefits?**

3 A. Assessment of grid security benefits associated with DG is discussed in detail in  
4 the testimony of Mr. Volkmann. Mr. Volkmann recommends that the  
5 Commission explicitly consider the reliability improvement benefits associated  
6 with DG in its valuation methodology and provides an example of how those  
7 benefits may be quantified. I support Mr. Volkmann's recommendation.

8 **7 Response to Questions Raised by Commissioner**  
9 **Little in His December 22, 2015 Letter**

10 **Q. Please address the specific questions raised by Commissioner Little in his**  
11 **December 22, 2015 letter.**

12 A. Answers to each of Commissioner Little's questions are provided below:

13 **1. How was the value and cost of solar considered in the development of the**  
14 **current net metering tariffs?**

15 The current net metering tariffs were developed as part of the Commission's RES  
16 rules to promote development of renewable DG. In developing the tariffs, it was  
17 recognized that retail rate compensation provides a reasonable approximation of  
18 the value and cost of DG for purposes of tariff design. In Decision No. 69127  
19 approving the RES rules, the Commission stated:

20 [C]ustomers who pay capital costs to install distributed generation, benefit not  
21 only themselves, but the system by not contributing to overloading of  
22 transmission lines, overheating of distribution lines, wear and stress on  
23 substations and transformers, and the need for utilities to procure or generate  
24 the most expensive peaking power during peak load times, and utility



1 customers who do not install distributed generation will therefore receive a  
2 benefit from distributed generation.<sup>37</sup>

3 **2. Over the past several years the cost of PV panels has declined**  
4 **significantly. Does the declining cost of panels affect the value**  
5 **proposition? If so, how?**

6 The answer to this question depends on the perspective from which the value  
7 proposition is examined. As described in this testimony, I recommend that the  
8 question the Commission should seek to answer is whether non-participating  
9 ratepayers are paying the right amount for the DG exports they receive. This  
10 means that the analysis should be limited to DG exports and should be evaluated  
11 from a non-participating ratepayer perspective, including impact on utility rates  
12 and incorporation of environmental impacts, improved electric reliability, and  
13 economic development benefits. Non-participating ratepayers will be indifferent  
14 as to whether the NEM customer next door spent \$10,000 or \$100,000 on his/her  
15 solar installation; what is important to them is whether the price paid for the  
16 exports is commensurate with the value received. As a result, the declining cost of  
17 PV panels would be irrelevant to the analysis.

18 **3. Is it appropriate to factor the cost of the panels into the reimbursement**  
19 **rate for net metering? If so, how?**

20 No. The cost of panels relative to the rate provided for solar DG exports will  
21 factor into the participating customer's decision to install DG, but is irrelevant to  
22 the core issue in this proceeding: development of a robust and standardized  
23 methodology to inform whether the price paid for DG exports appropriately  
24 reflects the value of the energy provided.

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<sup>37</sup> Decision No. 69127 at Appendix B p. 6, Proposed Rulemaking for the Renewable Energy Standard and Tariff Rules, No. RE-00000C-05-0030 (Ariz. Corp. Comm'n, Nov. 14, 2006), Barcode No. 0000063561.

1           **4. Does the cost and value of DG solar vary based on the specific customer**  
2           **location? Should this variability be reflected in rates?**

3           There is some variation in the distribution-related value and costs of DG solar  
4           depending on location. Please see Mr. Volkmann’s testimony for a full discussion.

5           **5. How does the cost and value of DG solar vary based on the orientation of**  
6           **the panels? How would the installation of single or dual access trackers**  
7           **change the output or efficiency of the DG solar system? Should this**  
8           **variability be reflected in rates?**

9           There will be some variation in the avoided-energy benefit and avoided-  
10          generation, -distribution, and -transmission capacity benefit based on the  
11          orientation and technology of the DG solar system. The valuation of DG exports  
12          can take this into account by assessing how these benefits may change if differing  
13          PV orientation and technologies are deployed in the future. To the extent that  
14          westward panel orientation and/or tracking systems may result in a larger net  
15          benefit, the Commission could consider adoption of rates that vary based on time  
16          of day (“TOU rates”) to incent customers to install DG systems to maximize  
17          production during the peak period.

18          **6. How is the value and cost of DG solar affected when coupled with some**  
19          **type of storage? Should deployment of storage technologies be**  
20          **encouraged? If so, how?**

21          Storage has the potential to impact customer load profiles for customers who  
22          employ DG solar. The way in which storage would impact the value and cost of  
23          DG solar is highly dependent on rate design. If customers are fairly compensated  
24          for the energy from their DG systems, storage may incent them to maximize  
25          benefits to the grid. In contrast, if rates are designed such that customers do not  
26          receive a fair value for the energy from their DG systems, storage may enable  
27          them to minimize grid usage or defect from the grid entirely. Storage has a large  
28          potential to enable more efficient usage of the utility grid, bringing huge cost

1 savings to all customers. The Commission should encourage deployment of  
2 storage technologies with rate designs that capture the costs and benefits that  
3 storage can provide to the grid.

4 **7. How does the value and cost of DG solar compare to the value and cost of**  
5 **community scale and utility scale solar? How do the value and costs of**  
6 **DG solar compare to that of wind or other renewable resources? How**  
7 **does the value and cost of DG solar compare to that of energy efficiency?**

8 There are numerous factors that would need to be taken into consideration to  
9 appropriately compare the value and cost of DG solar with community- and  
10 utility-scale solar, other renewables, and efficiency. An important first step in any  
11 comparison would be to develop a robust methodology for fully valuing each  
12 resource. Until such a methodology is used to analyze the value of specific  
13 resources, it is difficult to compare the value and cost of these different resources.

14 **8. How does the intermittent nature of DG solar affect its value and costs?**  
15 **Are there technologies that could reduce the intermittency of DG solar?**  
16 **Should those additional costs result in changes to the value and cost of**  
17 **DG solar? Should an "intermittency factor" be applied to more**  
18 **accurately determine cost and value?**

19 Intermittency affects the dependable peak capacity contribution of DG solar. This  
20 is accounted for in the estimation of avoided generation capacity costs through an  
21 evaluation of the ELCC of DG solar. There is no need for an additional  
22 "intermittency factor," as this phenomenon should be fully captured by the ELCC.

23 Mr. Volkmann's testimony includes additional discussion of intermittency  
24 impacts in relation to grid integration.

1           **9. To what degree is DG solar energy production coincident with peak**  
2           **demand? Does the cost and value of DG solar vary depending on whether**  
3           **or not energy production is coincident with peak demand? Are there**  
4           **policies that the Commission could consider that address this issue?**

5           Peak demand typically occurs in the afternoon during the summer, when solar  
6           provides energy and capacity. Valuation of avoided energy, generation capacity,  
7           distribution capacity, and transmission capacity costs vary based on peak demand  
8           coincidence; the methodology outlined in this testimony takes each of these  
9           factors into account. To the extent the Commission wishes to incent greater peak  
10          coincidence from DG solar, TOU rates that value energy higher during peak hours  
11          should be considered.

12          Mr. Volkmann's testimony includes additional discussion of peak coincidence of  
13          DG.

14          **10. Is it possible for DG solar to be more dispatchable? How does the ability**  
15          **to dispatch or the lack of ability to dispatch affect the value and cost of**  
16          **DG solar?**

17          Please refer to Mr. Volkmann's testimony for a full discussion.

18          **11. Will the bi-directional energy flow associated with DG solar require**  
19          **modifications or upgrades to the distribution system? How should the**  
20          **cost of these upgrades be considered when determining the cost and value**  
21          **of DG solar? Would the required upgrades vary based on location and**  
22          **penetration of DG solar? Should the costs for DG installations vary based**  
23          **on these factors?**

24          Please refer to Mr. Volkmann's testimony for a full discussion.

1           **12. How much should secondary economic impacts of DG solar deployment**  
2           **be considered in the value and cost considerations? Do investments in**  
3           **other types of generation technology have similar, greater or lesser**  
4           **secondary economic impacts? If so, how?**

5           It has been found that solar PV creates roughly seven to eleven times more jobs  
6           per MWh than gas- or coal-fired generation.<sup>38</sup> Secondary economic impacts of  
7           additional DG solar deployment should be considered in the valuation study  
8           through economic input-output modeling or quantification of tax enhancement  
9           value resulting from increased employment.

10          **13. How does the value and cost of DG solar change as penetration levels**  
11          **rise? How should this be considered in rate making and resource**  
12          **planning contexts?**

13          As penetration levels rise, the value and cost of DG solar may change in several  
14          ways. Large-scale deployment of solar may depress market prices for  
15          conventional energy, and large amounts of DG solar may shift the system peak. In  
16          this proceeding, it is most useful to consider the value and cost of solar based on  
17          current and near-term projected penetration levels, and to consider revisiting the  
18          analysis periodically as penetration levels increase.

19          **14. Should the fuel cost savings to the utility associated with DG solar be**  
20          **considered in the value and cost determination? If so, how do we deal**  
21          **with the uncertainty of future fuel prices?**

22          Yes. Dealing with fuel price uncertainty is an inherent issue in any long-term  
23          energy resource evaluation, but the uncertainty in fuel prices does not negate the  
24          very real avoided energy costs associated with DG solar. In fact, DG solar  
25          provides the additional benefit of shielding consumers from the uncertainty  
26          inherent in fuel market pricing. As discussed in detail Section 6.2 of this

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<sup>38</sup> Kammen et al., *Putting Renewables to Work*, Renewable and Appropriate Energy Lab., [http://rael.berkeley.edu/old\\_drupal/sites/default/files/very-old-site/renewables.jobs.2006.pdf](http://rael.berkeley.edu/old_drupal/sites/default/files/very-old-site/renewables.jobs.2006.pdf).

1 testimony, fuel price uncertainty can be addressed by looking at available forward  
2 market data and evaluating scenarios in which fuel prices are higher than and  
3 lower than expected.

4 **15. Does the deployment of DG solar result in changes in the need for**  
5 **transmission capacity? If so, how should those changes be included in the**  
6 **value and cost considerations?**

7 Please refer to Mr. Volkmann's testimony for a full discussion.

8 **16. Does the deployment of DG solar result in changes in the need for**  
9 **distribution capacity? If so, how should those changes be included in the**  
10 **value and cost considerations?**

11 Please refer to Mr. Volkmann's testimony for a full discussion.

12 **17. Does the grid itself add value to DG solar? If so, how should the value of**  
13 **the grid be considered when assessing the value and cost of DG solar?**

14 Please refer to Mr. Volkmann's testimony for a full discussion.

15 **18. Does the deployment of DG solar result in a reduction in the use of water**  
16 **in electric generation? How should this be considered when determining**  
17 **DG solar value?**

18 Please refer to Mr. Volkmann's testimony for a full discussion.

19 **19. Are there disaster recovery or backup benefits associated with the**  
20 **deployment of DG solar? Are they reliable and quantifiable enough to**  
21 **determine tangible benefits that might accrue to the grid?**

22 Please refer to Mr. Volkmann's testimony for a full discussion.

1           **20. What, if any, costs are associated with the utility providing voltage**  
2           **support and/or frequency support or other ancillary services in support**  
3           **of DG solar installations?**

4           Please refer to Mr. Volkmann's testimony for a full discussion.

5           **8 Response to Questions Raised by Commissioner**  
6           **Stump in His February 19, 2016 Letter**

7           **Q. Please address the specific questions raised by Commissioner Stump in his**  
8           **February 19, 2016 letter.**

9           **A. Answers to each of Commissioner Stump's questions are provided below:**

10           **1. The Commission's May 7, 2014 Workshop on the Value and Cost of**  
11           **Distributed Generation included debate on whether a remote solar**  
12           **generation station should receive equal treatment with rooftop solar, with**  
13           **regard to calculating the value of solar. What are the parties' thoughts?**

14           This is discussed in response to Commissioner Little's question number 7 on page  
15           39 of this testimony. In addition, there are a number of differences between  
16           utility-scale solar generation and DG that would need to be taken into account in  
17           order to compare resource costs and benefits. Namely, DG may have additional  
18           benefits associated with avoided line losses and capacity benefits resulting from  
19           geographic diversity.

20           **2. Why argue that a value-of-solar proceeding is important only for**  
21           **resource-planning purposes, given that discussions about cost-shifts are**  
22           **informed by discussions on the value of DG?**

23           Vote Solar believes that the tension that has built up over solar rate design in  
24           Arizona is in part a function of the disconnect between short-term cost-of-service  
25           ratemaking and accounting for long-term benefits of DG. Utilities in Arizona have  
26           alleged that DG is causing a cost-shift, but these analyses are largely based on

1 short-term evaluations that, by design, cannot fully account for the long-term  
2 benefits associated with DG. Robust valuation of DG exports can help to inform  
3 cost-of service ratemaking, as discussed in Section 3.3 of this testimony.

4 **3. In 2014, lost fixed costs associated with EE programs amounted to \$24.1**  
5 **million out of \$34.5 million in total cost shifts. Do recoverable EE lost**  
6 **fixed costs constitute a greater proportion of the total lost fixed cost**  
7 **revenue at hand? Discuss how value-of-solar discussions are informed by**  
8 **comparing the impacts of solar versus EE on the grid. Is the per-**  
9 **customer shift larger for solar versus EE customers? Why is the greater**  
10 **customer accessibility of EE programs relevant to this discussion? How**  
11 **does the average DG user's demand curve differ from an EE user, and**  
12 **describe its effect on the grid, given that the EE user is not in need of**  
13 **backup power, unlike the solar DG user.**

14 Please refer to the response to Commissioner Little's question number 7 on page  
15 39 of this testimony.

16 **4. How do we calculate regressive social costs into the value of solar, given**  
17 **that non-solar utility customers subsidize solar customers?**

18 It is Vote Solar's contention that it has not been established whether non-NEM  
19 customers subsidize NEM customers under the current rate structure. The  
20 Commission's findings have been limited by focus on short-term cost-of-service-  
21 based analysis and have not fully evaluated the long-term value and cost of DG  
22 exports. Vote Solar is hopeful that this proceeding may inform a robust,  
23 standardized methodology for evaluation of the long-term costs and benefits  
24 attributable to DG that may enable the Commission to better evaluate whether any  
25 cost shifts may occur as a result of DG in Arizona.



1           **5. Are solar DG users being overcompensated or undercompensated for**  
2           **remitting excess solar power to the utility at the retail rate?**

3           This is the central question to be answered by the methodology developed in this  
4           proceeding. Vote Solar is hopeful that a robust long-term evaluation of the costs  
5           and benefits attributable to DG exports will be able to answer this question.

6           **6. To what degree do intermittency and non-dispatchability affect the value**  
7           **of solar?**

8           Please see response to Commissioner Little's question number 8 on page 39 of  
9           this testimony.

10          **7. How will increases in productivity be incentivized once the value of solar**  
11          **is estimated? In addition to the declining cost of panels, is it appropriate**  
12          **to factor relatively high U.S. installation costs into a value-of-solar**  
13          **determination?**

14          Please see response to Commissioner Little's question numbers 2 and 3 on page  
15          37 of this testimony.

16          **8. In value-of-solar discussions, are we attributing a unique value to DG,**  
17          **which other power sources also have? In other words, are there**  
18          **alternatives to DG that may be more efficient in reaching the same**  
19          **desired outcome of reducing carbon dioxide emissions at lower**  
20          **instillation costs? How does the cost and value of DG compare with**  
21          **alternative renewable resources? In pursuing DG, what alternative forms**  
22          **of renewable energy are we displacing? How does the cost and value of**  
23          **DG compare with that of utility-scale and community-scale solar? Is DG**  
24          **as efficient as alternative forms of solar? Is the value of solar lessened for**  
25          **DG versus utility-scale or community-scale solar?**

26          Please refer to the response to Commissioner Little's question number 7 on page  
27          39 of this testimony.

1           **9. How should we go about attempting to quantify largely externalized and**  
2           **unmonetized factors, such as projected financial, energy security, social,**  
3           **and environmental benefits? How are long-term forecasts accurately**  
4           **incorporated into present value-of-solar calculations?**

5           Renewable DG assets provide a number of quantifiable environmental benefits,  
6           economic benefits, and benefits to grid security and reliability. Recommended  
7           methodologies for calculating each of these factors are provided in Section 6 of  
8           this testimony.

9           **10. Despite recognized advantages, a number of states are reexamining their**  
10           **traditional net metering policies and underlying rate designs. The**  
11           **increasingly pervasive review of conventional net metering policies by**  
12           **states is attributable to a multitude of trends, including decreasing solar**  
13           **rebate incentives, rapid encroachment of renewable portfolio standards,**  
14           **the realization of net metering caps, as well as raised public awareness**  
15           **surrounding prospective cost-shift concerns.**

16           For instance, the Hawaii Public Utilities Commission brought an end to  
17           the state's net metering program when it cut payments to new solar  
18           customers by approximately half the going rate. Nevada alternatively  
19           reduced payments to existing solar customers from the retail to the  
20           wholesale rate and raised customers' fixed charges to cover the cost of  
21           using the grid. Moreover, the California Public Utilities Commission  
22           recently approved a NEM 2.0 successor tariff, which effectively preserves  
23           retail rate payments for residential DG systems while imposing new  
24           interconnection fees, non-bypassable charges, and a shift to time-of-use  
25           rates for DG customers.

- 26           a. Given this context, how did Hawaii, Nevada, and California value the  
27           costs and benefits of net-metered solar?  
28           b. What analyses on the cost of solar did these states use when they  
29           changed their net metering policies in light of an acknowledged cost-

1                   **shift? Did such analyses adequately account for the costs associated**  
2                   **with redesigning and maintaining the distribution system to**  
3                   **accommodate DG?**

4                   **c. How would a value-of-solar methodology facilitate the successful**  
5                   **implementation of similar updated policies in Arizona?**

6                   Quantification of the value and costs of DG is an inherently context-specific  
7                   exercise and caution should be taken in extrapolating findings from one utility  
8                   service territory to another. As a result, we recommend that a robust, long-term  
9                   evaluation of the costs and benefits attributable to DG exports be completed  
10                  specific to any utility requesting modification to the existing NEM structure.  
11                  Notwithstanding the need for system-specific analysis, there are several lessons  
12                  that can be learned from the experience in other jurisdictions.

13                  In reference to Hawaii, it is important to consider that the penetration levels of  
14                  DG on Hawaii's isolated island systems are vastly larger than DG penetration in  
15                  Arizona. In fact, DG currently accounts for as much as 30-53% of system peak on  
16                  Hawaii systems.<sup>39</sup> The experience in Hawaii highlights the strength of the NEM  
17                  policy, which was kept in place until DG penetration reached much higher levels  
18                  of penetration than is expected in Arizona. The Hawaii Public Utilities  
19                  Commission's order states the following:

20                  The commission has determined that DER policies and programs in  
21                  Hawaii must evolve to meet changing customer and utility system needs.  
22                  This is in sharp contrast to the attempts in other states to alter or limit net  
23                  metering before customer sited renewables have had the opportunity to  
24                  scale or have resulted in significant technical integration challenges. The  
25                  NEM program has fulfilled its core objective of providing a simple and  
26                  effective tool to jumpstart the adoption of distributed renewable energy.  
27                  As a corollary, this policy also moved the DER industry in Hawaii past the  
28                  early stages of development. Hawaii's electric utilities and the DER  
29                  industry are now adapting to technical challenges not yet experienced in

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<sup>39</sup> Decision and Order No. 33258 at 160, Instituting a Proceeding to Investigate Distributed Energy Res. Policies, No. 2014-0192 (Haw. Pub. Util. Comm'n, Oct. 12, 2015).

1 other jurisdictions, while developing advanced solutions that, in some  
2 cases, have not yet been tested in operating power systems.<sup>40</sup>

3 In addition, even with such large levels of DG penetration, Hawaii has continued  
4 to embrace solar development. The state recently passed legislation directing the  
5 utilities to generate 100% renewable power by 2045 and to promote deployment  
6 of additional distributed PV through community solar projects.<sup>41</sup>

7 Additional lessons can be learned from the recent developments in Nevada. In  
8 2014, the Public Utilities Commission of Nevada (“PUCN”) commissioned a  
9 study to evaluate the long-term costs and benefits of DG. A stakeholder process  
10 was convened to select an independent, third-party to complete the analysis and  
11 the results indicated that long-term benefits attributable to the NEM program  
12 exceeded costs, benefitting Nevada ratepayers by a total of \$36 million.<sup>42</sup> Despite  
13 these findings, the PUCN recently approved a proposal to single out NEM  
14 customers for punitive rate treatment.<sup>43</sup> This approval was based only on a short-  
15 term evaluation of utility cost-of-service, and failed to take into account any long-  
16 term benefits attributable to DG. In addition, Vote Solar contends that the utility-  
17 sponsored cost-of-service study presented in the docket was flawed and should  
18 not have been relied on. It is notable that the PUCN decision on NEM changes  
19 has caused significant controversy and economic impacts in the state of Nevada.  
20 As a result of the PUCN decision, major solar companies have eliminated jobs in  
21 Nevada, putting hundreds of people out of work.<sup>44</sup>

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<sup>40</sup> *Id.* at 161-162 (emphasis added).

<sup>41</sup> *Governor Ige Signs Bill Setting 100 Percent Renewable Energy Goal in Power Sector*, Governor of the State of Haw. (June 8, 2015), <http://governor.hawaii.gov/newsroom/press-release-governor-ige-signs-bill-setting-100-percent-renewable-energy-goal-in-power-sector/>.

<sup>42</sup> E3 Report at 93.

<sup>43</sup> Order, Application of NV Energy for approval of a cost-of-service study and net metering tariffs, Nos. 15-07041 and 15-07042 (Nev. Pub. Util. Comm’n, Dec. 23, 2015).

<sup>44</sup> Sean Whaley, *Utility regulators reject call to delay new rooftop-solar rates*, Las Vegas Review-Journal (Jan. 13, 2016, 10:52 AM), <http://www.reviewjournal.com/business/energy/utility-regulators-reject-call-delay-new-rooftop-solar-rates>.

1 Finally, the California process included evaluation of the long-term costs and  
2 benefits of solar DG through a publicly-vetted process that allowed stakeholders  
3 to suggest appropriate modifications and inputs to the valuation tool. Based on the  
4 evidence developed in the proceeding, the California Public Utilities Commission  
5 determined that it was appropriate to continue full retail-rate net metering for DG  
6 in California.<sup>45</sup> In addition, California has taken the lead in planning for DERs  
7 through various processes discussed in detail in the testimony of Mr. Volkmann.

## 8 **9 Recommendations**

9 **Q. Please summarize your recommendations.**

10 **A.** I recommend the following:

- 11 • The Commission should develop a robust, standardized methodology for  
12 valuation of DG that can be employed to develop specific findings for each  
13 Arizona utility.
- 14 • Because customers have the right to self-consume the energy they generate on  
15 their own private property as a result of private investments, DG valuation studies  
16 should be limited to DG exports.
- 17 • This proceeding should seek to answer the question of whether the price paid for  
18 DG exports appropriately reflects the value of the energy provided.
- 19 • The standard methodology should include the following requirements:
  - 20 ○ If only DG exports are evaluated: use a modified RIM test plus societal  
21 adders;
  - 22 ○ If DG consumed onsite is evaluated in addition to DG exports: use the  
23 Societal Cost Test;
  - 24 ○ Examination of commercial and industrial DG, in addition to residential  
25 DG;

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<sup>45</sup> Decision 16-01-044 Adopting Successor to Net Energy Metering Tariff, Rulemaking to Develop a Successor to Existing Net Energy Metering Tariffs, Rulemaking 14-07-002 (Cal. Pub. Util. Comm'n, Feb. 5, 2016), <http://docs.cpuc.ca.gov/PublishedDocs/Published/G000/M158/K285/158285436.pdf>.

- 1           ○ Analysis on the basis of levelized cost of electricity as examined over
- 2           useful life of a DG system;
- 3           ○ Use of appropriate discount rate to reflect non-participating ratepayer
- 4           perspective;
- 5           ○ Use of realistic near-term forecast of DG penetration;
- 6           ○ Analysis of capacity benefits on a continuous basis to capture modularity
- 7           unique to DG;
- 8           ○ Inclusion of full accounting of utility distributed solar costs, energy
- 9           generation savings, generation capacity savings, transmission capacity
- 10          savings, distribution capacity savings, environmental benefits, economic
- 11          development benefits, and grid security benefits.

12   **Q.    How should this analysis be used by the Commission and utilities?**

13   A.    I recommend that the Commission require that any utility seeking reform of the

14          existing rate structure for DG provide necessary data for an independent, third-

15          party to complete a full long-term evaluation of the costs and benefits of DG

16          exports. This independent analysis should be specific to the utility's system, using

17          the standardized methodology developed in this proceeding. The Commission

18          should also develop a stakeholder process to allow interested parties to provide

19          input on the independent, third-party DG export valuation. I recommend that the

20          results of the DG export valuation be used in the utility's general rate case

21          proceeding to inform DG rate design.

22   **Q.    Who would pay for the independent, third-party analysis?**

23   A.    The utility should provide funding for the independent, third-party analysis that

24          would be recoverable in rates. Because this expense would be directly related to

25          DG, it would be appropriate to include costs of this analysis as a cost to be

26          evaluated in the context of the DG valuation study.

27   **Q.    Does this conclude your testimony?**

28   A.    Yes, it does.

Exhibit BK-1

Statement of Qualifications

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## **PROFESSIONAL EMPLOYMENT**

**Program Director – DG Regulatory Policy, Vote Solar**

August 2015-present

- Analyze policy initiatives, development, and implementation related to distributed solar generation
- Review regulatory filings, perform technical analyses, and testify in commission proceedings relating to distributed solar generation

**Senior Associate, MRW & Associates**

April 2007-August 2015

- Develop and sponsor expert witness testimony for numerous clients to assist intervention in the utility regulatory process including investor-owned utility general rate cases, policy rulemakings, utility applications for power plant and transmission development, and other rate-related proceedings
- Represent clients at regulatory workshops, hearings and settlement discussions
- Perform in-depth quantitative analysis of utility models and testimony in support of general rate case and other regulatory proceedings
- Conduct extensive analysis of energy policy, regulation, economics, and emerging energy trends
- Build and maintain spreadsheet models to forecast utility rates and rate components tailored to client needs
- Create analytical models to assess generator production, profitability and electricity costs under a variety of regulatory and market scenarios and conduct pro forma analyses and technical assessments of infrastructure development in support of business decisions
- Provide analyses to investors and developers on the impact of laws, regulations, and procurement practices on potential sales of generation in various markets, assess current procurement progress, estimate pricing expectations for power sales, identify potential considerations that affect the marketability of project generation
- Provide policy recommendations to the State of California regarding greenhouse gas reduction, nuclear power generation and natural gas storage

## **EDUCATION**

University of California, Berkeley

Bachelor's of Science with Honors, Environmental Economics and Policy

## **PREPARED TESTIMONY**

- CPUC Application A.14-06-014  
Testimony of Briana Kobor on behalf of the Coalition for Affordable Streetlights Concerning SCE's Proposed Street Light Rates. March 13, 2015.
- CPUC Application A.14-11-003  
Testimony of Briana Kobor on Behalf of the Utility Consumers' Action Network Concerning Sempra's Revenue Requirement Proposals for San Diego Gas & Electric and SoCalGas. May 15, 2015.



- ACC Docket No. E-04204A-15-0142  
UNS Electric, Inc. General Rate Case  
Direct Testimony and Exhibits of Briana Kobor on Behalf of Vote Solar. December 9, 2015.
- ACC Docket No. E-04204A-15-0142  
UNS Electric, Inc. General Rate Case  
Surrebuttal Testimony and Exhibits of Briana Kobor on Behalf of Vote Solar. February 23, 2016.

#### **SELECTED PUBLICATIONS AND PRESENTATIONS**

- Kobor, Briana. Rate Design to Support the Distributed Energy Future. Arizona Energy at the Crossroads Conference. November 2015.
- Monsen, Bill and Kobor, Briana. California Rules Worry Out-of-State Generators. Project Finance Newswire, Chadbourne & Parke. May 2012.
- McClary, Steven C., Heather L. Mehta, Robert B. Weisenmiller, Mark E. Fulmer and Briana S. Kobor (MRW & Associates). 2009. Framework for Evaluating Greenhouse Gas Implications of Natural Gas-Fired Power Plants in California. California Energy Commission. CEC-700-2009-009.
- Mehta, Heather, Kobor, Briana, & Weisenmiller, Robert. California Plans a Carbon Diet. Project Finance Newswire, Chadbourne & Parke. January 2009.

Exhibit BK-2

IREC Report

October

13

# A REGULATOR'S GUIDEBOOK: Calculating the Benefits and Costs of Distributed Solar Generation

Interstate Renewable Energy Council, Inc.



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## Executive Summary

As distributed solar generation ("DSG") system prices continue to fall and this energy resource becomes more accessible thanks to financing options and regulatory programs, regulators, utilities and other stakeholders are increasingly interested in investigating DSG benefits and costs. Understandably, regulators seek to understand whether policies, such as net energy metering ("NEM"), put in place to encourage adoption of DSG are appropriate and cost-effective. This paper first offers lessons learned from the 16 regional and utility-specific DSG studies summarized in a recent review by the Rocky Mountain Institute ("RMI"),<sup>1</sup> and then proposes a standardized valuation methodology for public utility commissions to consider implementing in future studies.

As RMI's meta-study shows, recent DSG studies have varied widely due to differences in study assumptions, key parameters, and methodologies. A stark example came to light in early 2013 in Arizona, where two DSG benefit and cost studies were released in consecutive order by that State's largest utility and then by the solar industry. The utility-funded study showed a net solar value of less than four cents per kilowatt-hour ("kWh"), while the industry-funded study found a value in excess of 21 cents per kWh. A standard methodology would be helpful as legislators, regulators and the public attempt to determine whether to curtail or expand DSG policies.

Valuations vary by utility, but the authors contend that valuation methodologies should not. The authors suggest standardized approaches for the various benefits and costs, and explain how to calculate them regardless of the structure of the program or rate in which this valuation is used. Whether considering net NEM, value of solar tariffs, fixed-rate feed-in tariffs, or incentive programs, parties will always want to determine the value provided by DSG. The authors seek to fill that need, without endorsing any particular DSG policy in this paper.

### **Major Conclusions**

Three conclusions stand out based on their potential to impact valuations:

- DSG primarily offsets combined-cycle natural gas facilities, which should be reflected in avoided energy costs.
- DSG installations are predictable and should be included in utility forecasts of capacity needs, so DSG should be credited with a capacity value upon interconnection.
- The societal benefits of DSG policies, such as job growth, health benefits and environmental benefits, should be included in valuations, as these were typically among the reasons for policy enactment in the first place.

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<sup>1</sup> A Review of Solar PV Benefit & Cost Studies (RMI), July 2013 ("RMI 2013 Study"), available at [http://www.rmi.org/elab\\_empower](http://www.rmi.org/elab_empower).

## I. Introduction

**There is an acute need for a standardized approach to distributed solar generation ("DSG") benefit and cost studies.** In the first half of 2013, a steady flow of reports, news stories, workshops and conference panels have discussed whether to reform or repeal net energy metering ("NEM"), which is the bill credit arrangement that allows solar customers to receive full credit on their energy bills for any power they deliver to the grid.<sup>2</sup> The calls for change are founded on the claim that NEM customers who "zero out" their utility bill must not be paying their fair share for the utility infrastructure that they are using, and that those costs must have shifted to other, non-solar customers. Only a thorough benefit and cost analysis can provide regulators with an answer to whether this claim is valid in a given utility service area. As the simplicity and certainty of NEM have made it the vehicle for nearly all of the 400,000+ customer-sited solar arrays installed in the United States,<sup>3</sup> changes to such a successful policy should only be made based on careful analysis. This is especially so in light of a body of studies finding that solar customers may actually be subsidizing utilities and other customers.

The topic of NEM impacts on utility economics and on rates for non-solar customers seems to have risen to the top of utility priorities with the publication of an industry trade group report in January 2013 calling NEM "the largest near-term threat to the utility model."<sup>4</sup> Extrapolating from the current NEM penetration of just over 0.1% of U.S. energy generation to very high market penetration assumptions (e.g., if "everyone goes solar"), some have speculated that unchecked NEM growth will lead to a "utility death spiral." One Wall Street rating agency questioned the value of utility stocks in light of the continued success of NEM programs, claiming that it was "a scheme similar to net metering that led to the destabilization of the power markets in Spain in late 2008."<sup>5</sup>

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<sup>2</sup> NEM allows utility customers with renewable energy generators to offset part or all of their electric load, both at the time of generation and through kWh credits for any excess generation. This enables customers with solar arrays to take credit at night for excess energy generated during the day, for instance. Forty-three states have implemented NEM (see [www.freeingthegrid.org](http://www.freeingthegrid.org) for details on state NEM policies).

<sup>3</sup> Larry Sherwood, *U.S. Solar Market Trends 2012* (Interstate Renewable Energy Council), at p. 5 (316,000 photovoltaic installations connected to the grid at year-end 2012, with 95,000 in 2012 alone), July 2013, available at <http://www.irecusa.org/wp-content/uploads/2013/07/Solar-Report-Final-July-2013-1.pdf>. Forecasts for 2013 installations surpass 2012. See, e.g., *U.S. Solar Market Insight Report Q1 2013*, Greentech Media, Executive Summary, at p. 14, June 2013, available at <http://www.greentechmedia.com/research/ussmi>.

<sup>4</sup> Peter Kind, *Disruptive Challenges: Financial Implications and Strategic Responses to a Changing Retail Electric Business* (Edison Electric Institute), at p. 4, Jan. 2013.

<sup>5</sup> *Solar Panels Cast Shadow on U.S. Utility Rate Design* (FitchRatings), July 17, 2013, available at [http://www.fitchratings.com/gws/en/fitchwire/fitchwirearticle/Solar-Panels-Cast?pr\\_id=796776](http://www.fitchratings.com/gws/en/fitchwire/fitchwirearticle/Solar-Panels-Cast?pr_id=796776). The piece was wrong on its facts. The Spanish model used a feed-in tariff ("FIT") based on solar energy costs and set at over US \$0.60/kWh, leading to a massive build-out in a single year when solar prices dipped below the FIT rates. See *Spain's Solar Market Crash Offers a Cautionary Tale About Feed-In Tariffs*, N.Y. Times, Aug. 18, 2009, available at <http://www.nytimes.com/gwire/2009/08/18/18greenwire-spains-solar-market-crash-offers-a-cautionary-88308.html?pagewanted=all> (for up to 44 eurocent incentives, and using 0.711 average euro to U.S. dollar exchange rate in 2008, per IRS tables).

Numerous trade and industry publications have joined the chorus, with little indication that the rhetoric will abate anytime soon.<sup>6</sup>

**DSG benefit and cost studies are important beyond the context of NEM.** To address concerns about the cost-effectiveness of NEM, Austin Energy implemented the first Value of Solar Tariff ("VOST") in 2012, which is now under consideration in other jurisdictions. Under the Austin Energy approach, all of the customer's energy needs are provided by the utility, just as they would be if the customer did not have DSG, and the utility credits the residential solar customer for the value of all of the energy produced by the customer's solar array.<sup>7</sup> Though intended to offer a new approach to address the valuation issue, Austin Energy's VOST did little to quell the larger debate; indeed, this new policy highlights the fact that valuation is the key issue for any solar policy—NEM, VOST or otherwise.

Austin Energy's VOST rate, as initially calculated, was about three cents higher than retail rates, giving customers an even greater return than the NEM policy that the VOST replaced. However, as with NEM, discussions about "value of solar" rates have now turned to how to calculate the benefits of customer-generated energy. Claiming the use of their own VOST approach, City Public Service, the municipal utility serving San Antonio, Texas (just 80 miles from Austin) used an undisclosed, annualized value approach to conclude that the value of customer-sited energy from solar arrays was roughly half of the retail rate. A competing study for San Antonio, sponsored by Solar San Antonio and using publicly available data, showed twice that value.<sup>8</sup> As with NEM, the VOST approach is still subject to significant variation in valuation methodologies.

In early 2013, competing studies looking at DSG values for Arizona Public Service ("APS") kept the debate over valuation raging. APS funded a study that concluded DSG value was only 3.56 cents per kilowatt-hour ("kWh"), based on the present value of a kWh from DSG in the year 2025. Subsequently, APS filed an application to either change the rate schedule available to NEM customers or switch to a Feed-In Tariff ("FIT"), with both approaches relying on valuation in the range of 4 to 5.5 cents per kWh. At the same time, a solar industry-sponsored study found a 21 to 24 cent range for the value of each kWh of DSG, far exceeding costs, which it found to be in the range of 14 to 16 cents per kWh.<sup>9</sup> The lack of a consistent study approach drives the disparity in results.

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<sup>6</sup> See David Roberts, *Solar panels could destroy U.S. utilities, according to U.S. utilities*, *Grist*, April 2013, available at <http://grist.org/climate-energy/solar-panels-could-destroy-u-s-utilities-according-to-u-s-utilities/>; Herman Trabish, *Solar's Net Metering Under Attack*, *GreenTech Media*, May 2012, available at <http://www.greentechmedia.com/articles/read/solars-net-metering-under-attack>.

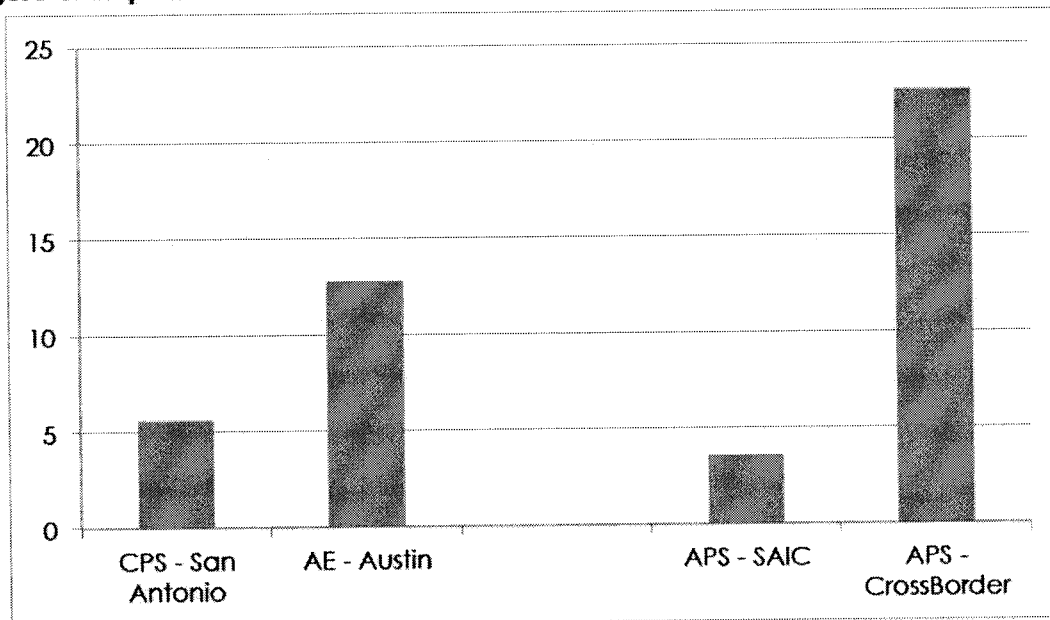
<sup>7</sup> See Austin Energy's Residential Solar Tariff, available at [www.austinenergy.com/About%20Us/Rates/pdfs/Residential/ResidentialSolar.pdf](http://www.austinenergy.com/About%20Us/Rates/pdfs/Residential/ResidentialSolar.pdf) (last accessed September 9, 2013).

<sup>8</sup> See N. Jones and B. Norris, *The Value of Distributed Solar Electric Generation to San Antonio*, March 2013 ("San Antonio Study"), available at [www.solarsanantonio.org/wp-content/uploads/2013/04/Value-of-Solar-at-San-Antonio-03-13-2013.pdf](http://www.solarsanantonio.org/wp-content/uploads/2013/04/Value-of-Solar-at-San-Antonio-03-13-2013.pdf).

<sup>9</sup> Arizona Corporation Commission Docket No. E-01345A-13-0248 regarding NEM valuation opened with APS's application in July, 2013, and is available at <http://edocket.azcc.gov/>. The May 2013 APS study prepared by SAIC is available at <http://www.solarfuturearizona.com/2013SolarValueStudy.pdf>. The May 2013 solar industry-sponsored study prepared by Crossborder Energy is available at <http://www.solarfuturearizona.com/TheBenefitsandCostsofSolarDistributedGenerationforAPS.pdf>.

Figure 1 displays the 150% difference between the Austin Energy and San Antonio City Public Service DSG valuations, alongside the 6X difference in values found in the two APS studies.

**Figure 1: Disparate DSG Valuations in Texas Studies (cents/kWh).**



The figure above shows that Austin Energy's latest valuation of 12.8 cents per kWh is 150% greater than the 5.1 cent valuation by City Public Service in San Antonio, just 80 miles away. Even more dramatic is the difference in DSG values for APS, with 3.56 cents by the utility consultant and a range of 21.5 to 23.7 cents by the solar industry consultant.

**Overview of a proposed standardized approach.** This paper explains how to calculate the benefits and costs of DSG, regardless of the structure of the program or rate in which this valuation is used. Whether considering NEM, VOST, FITs or incentive programs, parties will always want to understand DSG value. Indeed, accuracy in resource and energy valuation is the cornerstone of sound utility ratemaking and a critical element of economic efficiency. Fortunately, at least 16 studies of individual utilities or regions have been performed over the past several years, providing a backdrop for the types of benefits and costs to consider. While the variation in the purposes, assumptions and approaches in these studies has been wide, the body of published work is sufficient to draw some conclusions about best practices via a meta-analysis.

Rocky Mountain Institute ("RMI"), a Colorado-based not-for-profit research organization, looked at these 16 studies and summarized the range of valuations for each benefit and cost category in *A Review of Solar PV Benefit and Cost Studies* ("RMI 2013 Study"), providing a very useful tool for regulators determining whether a new study has considered all of the relevant benefits and costs. As well, an IREC-led report in early 2012 summarized these key benefits and costs and provided a generalized, high-



level approach for their inclusion in any study ("Solar ABCs Report").<sup>10</sup> Together, the Solar ABCs Report and the RMI 2013 Study provide a detailed summation of efforts to date to assess the net benefits and costs of DSG.

This paper discusses various studies, but does not attempt to replicate RMI's thorough meta-analysis. Rather, this paper proposes *how* each benefit should be calculated and *why*. To assist state utility commissions and other regulators as they consider DSG valuation studies and the fate of NEM, VOST, or other programs or rate designs, we offer a set of recommended best practices regulators can use to ensure that a DSG benefit and cost study accurately measures the net impact of DSG.<sup>11</sup>

This paper synthesizes the prevalent and preferred methods of quantifying the categories of benefits and costs of DSG. One point of agreement is that DSG-related energy benefits are well accepted and are typically employed in cost-effectiveness testing, as well as in avoided cost calculations. Additional benefits and costs, related to capacity, transmission and distribution ("T&D") costs, line losses, ancillary services, fuel price impacts, market price impacts, environmental compliance costs, and administrative expenses are less uniformly treated in regulation and in the literature, and are addressed here in an effort to establish more commonality in approach. The quantification of societal benefits (beyond utility compliance costs) is also addressed. While typically not quantified in cost-effectiveness tests, these benefits—especially as related to evaluation of the risk associated with alternate resources—also merit more uniform treatment.

Organizationally, this paper covers the types of studies undertaken in relation to DSG valuation and overarching issues in DSG valuation studies, followed by the benefits and costs considered in various studies, the rationale for them, and the authors' recommendations on how to approach them.

*The premise of this paper is that while calculated values will differ from one utility to the next, the approach used to calculate the benefits and costs of distributed solar generation should be uniform.*

## II. DSG Benefit and Cost Studies

**A history of DSG benefit and cost studies.** There have been an increasing number of studies conducted and published over the past 10-15 years addressing the value of DSG and other distributed energy resources. The first comprehensive effort to

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<sup>10</sup> J. Keyes and J. Wiedman, *A Generalized Approach to Assessing the Rate Impacts of Net Energy Metering* (Solar America Board of Codes and Standards), January 2012 ("SolarABCs Report"), available at [www.solarabcs.org/about/publications/reports/rateimpact](http://www.solarabcs.org/about/publications/reports/rateimpact).

<sup>11</sup> In addition, the Interstate Renewable Energy Council, Inc. ("IREC") is proactively working with state utility commissions to ask these questions before studies are undertaken, with the expectation that having clarified the assumptions, commissioners will be more confident in the results.

characterize the value of distributed energy resources was *Small Is Profitable: The Hidden Economic Benefits of Making Electrical Resources the Right Size*, published by RMI in 2002. Drawing from hundreds of sources, pilot project reports, and studies, *Small Is Profitable* set the stage for more specific technology-based studies, including the NEM cost-benefit studies and solar valuation studies that followed. Studies specific to DSG systems have appeared with increasing frequency since the Vote Solar Initiative published Ed Smeloff's *Quantifying the Benefits of Solar Power for California* in 2005 and Clean Power Research ("CPR") published its evaluation of *The Value of Solar to Austin Energy and the City of Austin* in 2006.

The reasons behind the appearance of these studies are several. DSG represents an increasingly affordable, interconnected form of distributed generation, creating the potential for significant penetration of small-scale generation into grids generally built around a central station model. In addition, economic and policy pressure on rebates and other mechanisms to foster DSG penetration has increased interest in improving understanding of the DSG value proposition. Utilities, policymakers, regulators, advocates, and service and hardware providers share a common interest in understanding what benefits and costs might be associated with such increased deployment of DSG, and whether net benefits outweigh net costs under a variety of deployment and analysis scenarios.

Many recent DSG valuation studies have been cost-effectiveness analyses of NEM policies for a given utility or group of utilities. NEM has proven to be one of the major drivers of distributed generation in the United States; 43 states and the District of Columbia feature some form of NEM.<sup>12</sup> The success of NEM as a policy to drive distributed generation market growth has caused several states to examine the impact that the policy has on other non-participating ratepayers. Efforts are currently underway in California, Arizona, Hawaii, Colorado, Nevada, North Carolina and Georgia to quantify the benefits and costs of the policy in order to inform the appropriate level of support for distributed energy generation, particularly rooftop solar photovoltaic ("PV") generation. Other states may follow soon, even those with relatively few DSG installations; for example, the Louisiana Public Service Commission indicated that it would launch a cost-benefit analysis for net-metered systems.

Another major use for DSG value analysis is in resource planning and other regulatory proceedings. In December 2012, Lawrence Berkeley National Laboratory ("LBNL") published a review of how several utilities account for solar resources in *An Evaluation of Solar Valuation Methods Used in Utility Planning and Procurement Processes*.<sup>13</sup> At this writing, Integrated Resource Plan ("IRP"), avoided cost, or renewable plan dockets are, or soon will be, underway at several utilities<sup>14</sup> where the value of DSG is directly at issue. In addition, the state of Minnesota has recently adopted legislation that establishes a

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<sup>12</sup> See Database of State Incentives for Renewables and Energy Efficiency ("DSIRE"): Summary Maps – Net Metering Policies, available at [www.dsireusa.org](http://www.dsireusa.org) (last accessed Aug. 18, 2013).

<sup>13</sup> Andrew Mills & Ryan Wiser, *An Evaluation of Solar Valuation Methods Used in Utility Planning and Procurement Processes* (Lawrence Berkeley National Laboratory), LBNL-5933E, December 2012 ("LBNL Utility Solar Study 2012"), available at <http://emp.lbl.gov/publications/evaluation-solar-valuation-methods-used-utility-planning-and-procurement-processes>.

<sup>14</sup> See, e.g., Georgia Public Service Commission Docket No. 36989 (Georgia Power Rate Case); North Carolina Utilities Commission Docket No. E-100, Sub 136 (Biennial Avoided Cost); Colorado Public Utilities Commission Docket No. 13A-0836E (Public Service Company Compliance Plan).

Value of Solar rate for DSG.<sup>15</sup> The authors anticipate that additional valuation studies will result from one or more of these proceedings.

As of this writing, relatively few jurisdictions have conducted full cost-effectiveness studies for DSG and fewer still provide sufficient detail to guide development of a common methodology. CPR's Austin Energy study, updated in 2012, established an approach that has been applied in other regions, including a recent study on the value of DSG in Pennsylvania and New Jersey.<sup>16</sup> The California Public Utilities Commission ("CPUC") and APS commissioned comprehensive studies in 2009; both commissioned revised studies in 2013.<sup>17</sup> In January 2013, Vermont's Public Service Department<sup>18</sup> completed a cost-benefit analysis of NEM policy.

While not identical in structure, these works typify the recent reports and illustrate some commonalities in approaching the valuation of distributed energy. NEM-specific studies include the 2009 California Energy and Environmental Economics ("E3") Study, Crossborder Energy's 2013 updated look at that E3 study,<sup>19</sup> Crossborder Energy's 2013 analysis of DSG cost-effectiveness in Arizona,<sup>20</sup> and the Public Service Department's own analysis for Vermont.

As noted earlier, this paper complements IREC's recent publication, *A Generalized Approach to Assessing the Rate Impacts of Net Energy Metering*.<sup>21</sup> That paper reviews the DSG valuation studies that had been published to date and provides general approaches to calculating the widely recognized categories of benefits and costs that are relevant to the consideration of the cost-effectiveness of VOST, NEM, and other policy mechanisms impacting DSG. The intent of this examination is to dive deeper, find more common ground for discussion and foster greater consistency in how these values are determined across jurisdictions.

Also as noted earlier, this paper benefits from analysis recently published by RMI, entitled *A Review of Solar PV Benefit and cost Studies*.<sup>22</sup> That report reviews 16 studies in a meta-analysis that examines methodologies and assumptions in great detail. Figure 2 is from that study, and characterizes the differences and similarities in the studies. As

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<sup>15</sup> Minn. Stat. § 216B.164, subd. 10 (2013); Chapter 85--H.F. No. 729, Article 9, Distributed Generation, Section 10.

<sup>16</sup> Richard Perez, Thomas Hoff, and Benjamin Norris, *The Value of Distributed Solar Electric Generation to New Jersey and Pennsylvania*, 2012 ("CPR 2012 MSEIA Study"), available at <http://communitypowernetwork.com/sites/default/files/MSEIA-Final-Benefits-of-Solar-Report-2012-11-01.pdf>.

<sup>17</sup> APS studies: *Distributed Renewable Energy Operating Impacts and Valuation Study*, RW Beck, Jan. 2009, available at <http://www.solarfuturearizona.com/SolarDESStudy.pdf>; *2013 Updated Solar PV Value Report*, SAIC, May 2013, available at <http://www.solarfuturearizona.com/2013SolarValueStudy.pdf>.

CPUC studies conducted by Energy and Environment Economics ("E3"): [http://www.cpuc.ca.gov/PUC/energy/Solar/nem\\_cost\\_effectiveness\\_evaluation.htm](http://www.cpuc.ca.gov/PUC/energy/Solar/nem_cost_effectiveness_evaluation.htm).

<sup>18</sup> *Evaluation of Net Metering in Vermont Conducted Pursuant to Act 125 of 2012*, January 15, 2013 ("Vermont Study"), available at [www.leg.state.vt.us/reports/2013ExternalReports/285580.pdf](http://www.leg.state.vt.us/reports/2013ExternalReports/285580.pdf).

<sup>19</sup> Thomas Beach and Patrick McGuire, *Evaluating the Benefits and Costs of Net Energy Metering in California* (Vote Solar Initiative), 2013 ("Crossborder 2013 California Study"), available at <http://www.seia.org/research-resources/evaluating-benefits-costs-net-energy-metering-california>.

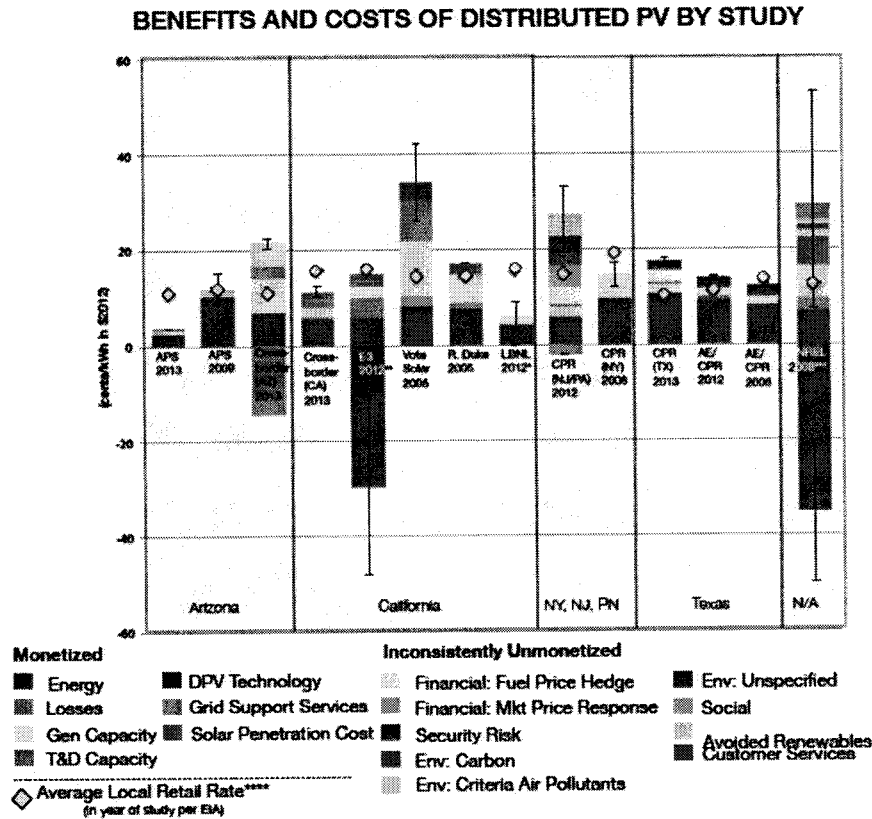
<sup>20</sup> Thomas Beach and Patrick McGuire, *The Benefits and Costs of Solar Distributed Generation for Arizona Public Service* (Vote Solar Initiative), at p.12, 2013 ("Crossborder 2013 Arizona Study"), available at <http://www.solarfuturearizona.com/TheBenefitsandCostsofSolarDistributedGenerationforAPS.pdf>.

<sup>21</sup> See SolarABCs Report, *supra*, footnote 10.

<sup>22</sup> See RMI 2013 Study, *supra*, footnote 1.

well as considering benefits and costs the RMI 2013 Study points out that the various studies differ significantly in the amount of DSG penetration considered, which can drastically impact values. Another important differentiator is whether the studies are based on high-level, often secondary, review of benefits and costs, or whether they rely on more granular and detailed modeling of impacts.<sup>23</sup>

**Figure 2: Rocky Mountain Institute Summary of DSG Benefits and Costs**



The RMI 2013 Study figure is reprinted here to make three important points. First and foremost, the calculated benefits often exceed residential retail rates, shown in the figure with diamonds, implying that NEM would not entail a subsidy flowing from non-solar to solar customers. Second, commercial customers almost always have unbundled rates and NEM has minimal impact on their demand charges because they still have demand after the sun sets. That means that DSG benefits compared to commercial customer energy rates would be strongly positive based on almost all of these studies. And third, costs are accounted for in varying ways: three studies show costs including lost retail rate payments, with large bars below the zero line indicating total costs, one shows costs other than retail rate payments (CPR NJ/PA), and the rest include costs as a deduction within the benefits calculation. As an overarching point,

<sup>23</sup> *Id.* at p. 21.

the RMI 2013 Study figure confirms that there is no single standard DSG valuation methodology today.

**Types of Studies.** Distributed solar valuation requires quantitative analysis of a wide range of data in an organized way. Fortunately, there are abundant existing approaches that can contribute to estimation of DSG value. This section briefly introduces the two major types of studies that underlie DSG valuation. The first category of studies is input and production cost models. These have general application in the utility industry in the comparison of resource alternatives. The second category, DSG-specific studies, includes three sub-types, depending on the purpose for which the study was conducted. In practice, most DSG-specific studies rely on inputs from input and production cost models.

### **A. Input and Production Cost Models**

Utility planners and industry experts rely on a wide range of models and analytical tools for calculating costs associated with generation and systems. Power flow, dispatch, and planning models all provide input to the financial models used to evaluate DSG cost effectiveness and value. While detailed treatment of the utility models providing input to the DSG models is beyond the scope of this paper, they impact the DSG models and need to be understood. Often, these utility models are deemed proprietary, creating "black box" solutions regarding what generation is needed and when. Among the most critical decisions made at this juncture is whether the generation that will be offset by DSG is a relatively efficient natural gas combined-cycle combustion turbine ("CCGT") or a less efficient single cycle "peaker" plant running on natural gas, or some combination of the two.

As most of the gas-fired energy delivered by utilities comes from CCGTs, and peakers will still be needed to handle changes in load, models should reflect that DSG is primarily offsetting CCGTs. However, the APS 2013 study is an example in which the input model results are confounding, and there is no way to review the black box solution. Oddly, APS found that baseload coal would be displaced for part of the year. We believe that such an example deserves more careful study; it is a nearly universal truth that coal plants are run as much as possible. While many coal plants have been shut down in the past decade, those that remain are typically only curtailed for maintenance. Regulators should consider whether input assumptions such as coal or nuclear displacement are reasonable, particularly if the results are based on proprietary, opaque modeling.

Capacity needs in planning models are typically forecasted several years in the future and, because of the legacy of the central station utility plant paradigm, in large increments of capacity. These so-called "lumpy" capacity investments generally overshoot capacity requirements in order to ensure resource adequacy in the face of multi-year development lead times. As a result, the opportunity for DSG to provide useful capacity is generally seen as too little and too early. For example, a typical utility resource plan might state that capacity is adequate until the year 2018, at which time the company forecasts a need for an additional 200 megawatts ("MW") of generation capacity. In such a situation, traditional resource planning and avoided cost estimates assign no capacity value to DSG installed on customer roofs before 2018, and none in

2018 unless the systems provide the equivalent to 200 MW of capacity. This ignores the benefit of DSG's modularity—the utility does not need 200 MW in 2018, at that point it only starts to need more than it already has available. DSG can provide for that capacity through incremental installations starting in 2018. Likewise, if the utility has projects under development prior to 2018, it could have deferred or avoided some of that need if it had accurately predicted and valued DSG installations.

Today, many input and production cost planning models include the opportunity to adjust assumptions about customer adoption of DSG (and energy efficiency), which assume that those resources are going to play a role in the utility's near term capacity requirements. With these adjustments, the in-service requirement date can possibly be deferred, generating both energy and capacity savings attributable to the distributed resources. Accordingly, models that do not address DSG installations are inadequate and could lead to costly overbuilding and, given planning and construction lead times associated with large plants, premature expenditure of development costs.

### **B. DSG-Specific Studies**

DSG-specific studies often start with inputs from the models just described. These studies are themselves usually of three types:

*Studies of studies.* Like this white paper, these studies start with work conducted by one or more experts and organize the information and data in a form that addresses questions of interest. In some cases, the authors report the results and the source conditions for the data. In others, study authors attempt to adjust the results for different local conditions. The RMI 2013 Study on solar PV reports the results of 16 different studies spanning some eight years. These studies provide useful introductions to the emerging discipline and demonstrate the ways in which differences in assumptions, methodologies, and underlying data can impact outcomes. In addition, when adjusting for outlier conditions, the studies can demonstrate where there exists relatively strong coherence in approach and results.

*Cost-Benefit Analysis studies.* Cost-benefit studies focus on using avoided cost methodologies and cost-benefit test approaches to review large-scale DSG initiatives and programs. They seek to answer the question of whether total costs or total benefits are greater over a specified period of time. For these studies, forward-looking cost estimates for DSG interconnection, lost revenues, avoided RPS costs, and incentive programs are important inputs. The best-known examples of this study approach were conducted by E3, reviewing the California Solar Initiative and NEM programs, and those by Crossborder Energy, reviewing the E3 reports. Most of the studies reviewed by the RMI 2013 Study are of this sort. There are several cost-benefit analysis varieties, as described in the California Standard Practice Manual and summarized in the box below.

*Value of Solar studies.* Smeloff and CPR pioneered the "value of solar" genre of study. As the name implies, this study approach focuses on using avoided cost and financial analysis methods in discerning the future investment value of distributed solar to the utility, ratepayers, and society. Generally, these evaluations ignore utility lost revenues, instead focusing on valuation that can be used in designing and setting incentive levels, program limits, and other features of utility DSG programs. The studies stop short

of rate or tariff design features, and as a result, do not typically address lost revenue issues. Perhaps best known is the Austin Energy Value of Solar study conducted by CPR in 2006 and updated in 2012.<sup>24</sup>

With reference to the California Standard Practice Manual study descriptions summarized in the prior box, the type of test that the authors suggest in this paper is a blend of the Ratepayer Impact Measure ("RIM") and Societal Cost Test ("SCT") approaches. The RIM test addresses the impact on non-participating ratepayers in terms of how benefits and costs impact the utility and are passed along to those ratepayers. That necessarily does not account for the participating ratepayers' outlay for DSG systems, nor should it. The SCT approach looks at whether it is a good idea for society as a whole to pursue a policy, and includes participating ratepayers' investment in DSG systems. The authors contend that the participants' investment is outside of the scope of the appropriate investigation. The goal should be to determine whether non-participants have a net benefit from the installation of DSG systems. As the job creation, health and environmental benefits accrue to non-participants just as much as they accrue to participants, there is no apparent reason why societal benefits should not be included. In its consideration of benefits, this approach aligns with the VOST methodology which aims to include all benefits that can reasonably be quantified and assigned to utility operations.

Utilities often object, stating that valuing societal benefits conflates customers with citizens, and note that utility rates must be based on costs directly impacting utilities. By this line of reasoning, job creation and health benefits may be the basis of legislative policies supportive of DSG, but should not be considered when developing DSG tariffs. We are reluctant to accept an artificial division between citizens and utility customers; the overlap is complete for most benefits and costs. Moreover, a major reason for establishing NEM, VOST or other DSG programs is primarily related to the same broad societal benefits that drive utility regulatory systems—economic efficiency, and rates and services in the public interest—so those benefits should be considered in any programmatic or policy analysis.

**Recommendation:** Use a blend of the Ratepayer Impact Measure ("RIM") and Societal Cost Test ("SCT") Cost-Benefit Tests

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<sup>24</sup> Author K. Rábago, while at Austin Energy, helped establish the nations' first VOST. See K. Rábago, *The Value of Solar Rate: Designing an Improved Residential Solar Tariff*, Solar Industry, at p. 20, Feb. 2013, available at <http://solarindustrymag.com/digitaleditions/Main.php?MagID=3&MagNo=59>.

### Cost-Benefit Tests

*The California Standard Practice Manual is used for economic analysis of demand-side management ("DSM") programs in California. The cost-benefit tests in the Standard Practice Manual have also been used to evaluate DSG value, most notably in California, where the tests have been applied to a review of the cost effectiveness of the California Solar Initiative. The various tests differ in the perspective from which cost effectiveness is assessed.*

- **Participant Cost Test ("PCT").** Measures benefits and costs to program participants.
- **Ratepayer Impact Measure ("RIM") Test.** Measures changes in electric service rates due to changes in utility revenues and costs resulting from the assessed program.
- **Program Administrator Cost Test ("PACT").** Measures the benefits and costs to the program administrator, without consideration of the effect on actual revenues. This test differs from the RIM test in that it considers only the revenue requirement, ignoring changes in revenue collection, typically called "lost revenues."
- **Total Resources Cost Test ("TRC").** Measures the total net economic effects of the program, including both participants' and program administrator's benefits and costs, without regard to who incurs the costs or receives the benefits. For a utility-specific program, the test can be thought of as measuring the overall economic welfare over the entire utility service territory.
- **Societal Cost Test ("SCT").** The SCT is similar to the TRC, but broadens the universe of affected individuals to society as a whole, rather than just those in the program administrator territory. The SCT is also a vehicle for consideration of non-monetized externalities, such as induced economic development effects, which are not considered in the TRC.

### III. Key Structural Issues for DSG Benefit and Cost Studies

**Underlying study assumptions and major study components.** The evaluation of the cost-effectiveness of a given DSG policy, particularly NEM, is a complex undertaking with many potential moving parts. Before delving into the specific benefits and costs, it is important to recognize that the ultimate outcome of the analysis is highly dependent on the base financial and framework assumptions that go into the effort. Much of the work involves forecasting—estimating the future benefits and costs, performance, and cumulative impacts associated with increasing penetration of distributed generation



into the electric grid. It is important to develop a common set of base assumptions that reflect the resource being studied and to be as transparent as possible about these assumptions when reporting the results of the analysis. At the outset of a study, it is important to define these structural parameters. Below we present key questions for regulators to explore at the onset of a study:

#### **Q1: WHAT DISCOUNT RATE WILL BE USED?**

The discount rate should reflect how society evaluates costs over time. Utilities use a discount rate based on the time value of money, using the rate of return available for investments with similarly low risk, now in the 6% to 9% range. However, society may prefer the use of a lower discount rate, closer to the rate of inflation. The difference is important. High discount rates improve the evaluation of resources with continuously escalating or high end-of-life costs. For instance, an 8% discount rate may favor a natural gas generator because much of the cost (the fuel, operation and maintenance) to run the generator is incurred over the life of the generator, while the cost of DSG is almost entirely at the front end. A low discount rate improves the valuation of resources with high initial costs and low or zero end-of-life costs. The same analysis based on a 3% inflation rate may favor DSG resources, as there are no fuel costs over time and the operations and maintenance ("O&M") costs are low because there are fewer or no moving parts. While the utility's discount rate is appropriate when considering utility procurement because those funds could be invested elsewhere at competitive rates, the utility is not procuring the DSG resources in the case of NEM, VOST or FIT arrangements. It is worth questioning whether the future benefits of DSG resources should be heavily discounted, based on the utility's cost of capital, when the customer (or a third party owning a system at the customer's site) is making the investment. As utility valuation techniques improve, is it reasonable to discount future benefits and costs by the inflation rate rather than the utility's cost of capital.

**Recommendation:** We recommend using a lower discount rate for DSG than a typical utility discount rate to account for differences in DSG economics.

#### **Q2: WHAT IS BEING CONSIDERED – ALL GENERATION OR EXPORTS ONLY?**

Under NEM, utility customers can take advantage of a federal law<sup>25</sup> allowing for on-site generation to offset consumption, with the opportunity to sell excess generation to the utility at the utility's avoided cost. Because the customer has a right to avoid any and all consumption from the utility, studies of NEM cost-effectiveness will often look only at the utility cost associated with exports to the grid. The assumption under NEM is effectively that at or below the total consumption level, the value of offset consumption is the retail rate. This valuation is supported by the concept behind cost-of-service rate regulation—that the retail rate is the accumulation of costs to generate and deliver energy for the customer.<sup>26</sup> Note that to the extent that NEM benefits are calculated to

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<sup>25</sup> See Public Utility Regulatory Policies Act ("PURPA"), 16 U.S.C. *et seq.*

<sup>26</sup> VOST studies, on the other hand, presume a difference between the value of generation at or near the point of consumption and the level of the rate. That is, the customer with DSG may well be generating electricity of greater value than that being provided by the utility.

outweigh costs, consideration of all generation amplifies the calculated net benefit. However, if NEM costs outweigh benefits, the opposite is true.

**Recommendation:** We recommend assessing only DSG exports to the grid.

### **Q3: OVER WHAT TIMEFRAME WILL THE STUDY EXAMINE THE BENEFITS AND COSTS OF DSG?**

Utility planners routinely consider the lifecycle benefits and costs of traditional utility generators, typically over a period in excess of 30 years. Solar arrays have no moving parts and are generally expected to last for at least 30 years, with much less maintenance than fossil-fired generation. Solar module warranties are typically for 25 years, and many of the earliest modules from the 1960s and 1970s are still operational, indicating that modules in production today should last for at least 30 years. This useful life assumption creates some data challenges, as utilities often plan over shorter time horizons (10-20 years) in terms of estimating load growth and the resources necessary to meet that load. As described below, methods can be used to estimate the value in future years that interpolate between current market prices or knowledge, and the most forward market price available or data that can accurately be estimated, just as planners do for fossil-fired generators that are expected to last for decades.

**Recommendation:** We suggest that the most appropriate timeframe for evaluating DSG and related policy is 30 years, as that matches the currently anticipated life span of the technology.

### **Q4: WHAT DOES UTILITY LOAD LOOK LIKE IN THE FUTURE?**

Key to determining the value of DSG is a reasonable expectation of what customer loads will look like in the future, as much of the value of distributed resources derives from the utility's ability to plan around customer-owned generation. Other DSG rate or program options involving sale of all output to the utility do not reduce utility loads, as customer facilities contribute to the available capacity of utility resources as small contracted generators.

**Recommendation:** Given that NEM resources are interconnected behind customer meters, and result in lower utility loads, we recommend that the assigned capacity value of the distributed systems reflect the fact that the utility can plan for lower loads than it otherwise would have.

### **Q5: WHAT LEVEL OF MARKET PENETRATION FOR DSG IS ASSUMED IN THE FUTURE?**

Many benefits and costs are sensitive to how much customer-owned generation capacity is on the grid. Most studies assume current, low penetration rates. Several of the studies consider higher penetration levels, as well, typically out to 15% or 20% of peak load, with some outlier studies looking at 30% and 40% penetration levels. In a high-penetration scenario, the utility may face higher integration expenses that might undermine the specific infrastructure benefits of distributed generation. Studies that address the issue often find that marginal capacity benefits decline with high penetration.

On the other hand, some studies such as those by APS, conclude that capacity benefits are dependent on having enough DSG to offset the next natural gas generator, and therefore that there are no capacity benefits in low-penetration scenarios. Market penetration estimates should also be reasonable in light of current supply chain capacity and local market conditions. Generally, the most important penetration level to consider for policy purposes is the next increment. If a utility currently has 0.1% of its needs met by DSG and a study shows that growth to 5% is cost-effective, but growth to 40% is not, then it would be economically efficient to allow the program to grow to 5% and then be reevaluated.

**Recommendation:** We recommend the establishment of an expected level of DSG penetration, and the development of low and high sensitivities to consider the full range of future impacts.

#### **Q6: WHAT MODELS ARE USED TO PROVIDE ANALYTICAL INPUTS?**

Analysts have used a wide variety of tools to calculate the benefits and costs of DSG. There is almost no commonality at the model level, even though many of the analyses address similar or identical issues. Several studies use some version of investment and dispatch models in order to determine which resources are displaced by solar and the resulting impacts. As noted earlier, utility DSG studies have often relied on proprietary models for these inputs. The fact that CPR and Professor Richard Perez<sup>27</sup> have published a number of studies creates some commonality among those studies, but over time, even the CPR approaches have evolved as tools have been improved.

**Recommendation:** We suggest that transparent input models accessible to all stakeholders are the proper foundation for confidence and utility of DSG studies. If necessary, non-disclosure agreements can be used to overcome data sharing sensitivities.

#### **Q7: WHAT GEOGRAPHIC BOUNDARIES ARE ASSUMED IN THE ANALYSIS?**

Value of solar analysis is heavily influenced by local resource and market conditions. Most published studies are geographically scoped at the state, service territory, or interconnected region level. Given its leadership in solar deployment, California also leads as the subject of studies and as a data source. Some studies relating to economic development and environmental impacts use a national and regional scope.

**Recommendation:** We suggest that it is important to account for the range in local values that characterize the broader geographical area selected for the study. In some cases, quantification according to similar geographical sub-regions may be appropriate.

#### **Q8: WHAT SYSTEM BOUNDARIES ARE ASSUMED?**

The majority of studies consider benefits and costs in the generation, transmission, and distribution portions of the system. Of the studies that consider environmental impacts,

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<sup>27</sup> Richard Perez is a Research Professor at the University at Albany-SUNY.

most only look at avoided utility environmental compliance costs at the generation level.

**Recommendation:** We recommend considering impacts associated with adjacent utility systems, especially at higher (above 10%) penetration levels of DSG.<sup>28</sup>

**Q9: FROM WHOSE PERSPECTIVE ARE BENEFITS AND COSTS MEASURED?**

Nearly all the studies consider impacts from the perspective of the utility and ratepayers. Several also consider customer and societal benefit and costs. Cost-benefit studies apply California Standard Practice Manual tests for Demand Side Management, discussed earlier.

**Recommendation:** We suggest that rate impacts and societal benefits and costs should be assessed.

**Q10: ARE BENEFITS AND COSTS ESTIMATED ON AN ANNUALIZED OR LEVELIZED BASIS?**

When a DSG system is installed, it is like commissioning a 30-year power plant that will, if properly maintained, produce energy and other benefits during that entire period. Several studies look at snapshots of benefits and costs in a given year, which fails to answer the basic question of whether DSG is cost-effective over its lifetime. Levelization involves calculating the stream of benefits and costs over an extended period and discounting to a single present value. Such levelized estimates are routinely used by utilities in evaluating alternative and competing resource options. As such, levelization of the entire stream of benefits and costs is appropriate.

**Recommendation:** We recommend use of a levelized approach to estimating benefits and costs over the entire DSG life of 30 years.

**Q11: WHAT DATA AND DATA SOURCES ARE USED?**

As the number of solar valuation studies has increased, so has the frequency with which newer studies cite data provided in prior studies. There are two reasons behind this trend, cost and availability of data, which we discuss in detail below.

As with any modeling exercise, models are only as good as the data fed into them. The ability to precisely calculate the benefits of DSG often rests on the availability and granularity of utility operational and cost data. More granular data yields more reliable analysis about the impacts of DSG deployment and operation.

Calculating many of the benefit and cost categories requires that analysts address utility-specific or regional conditions that can vary significantly from utility to utility, even within the same state. In addition, the availability of the type of granular data needed

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<sup>28</sup> Mills and Wiser point out that consideration of inter-system sales of capacity or renewable energy credits could mitigate reductions in incremental solar value that could accompany high penetration rates. See A. Mills & R. Wiser, *An Evaluation of Solar Valuation Methods Used in Utility Planning and Procurement Processes* (Lawrence Berkeley National Laboratory), LBNL-5933E, at p. 23, December 2012, available at <http://emp.lbl.gov/publications/evaluation-solar-valuation-methods-used-utility-planning-and-procurement-processes>.

to accurately project location and time-specific benefits varies from one utility to the next. Much of the data needed to quantify the benefits of DSG resides with utilities.

Fortunately, additional data, such as energy market prices, is often publicly available, or can be released by the utility without proprietary concerns. In some limited cases, the utility may have proprietary, competitive, or other concerns with plant- or contract-specific information. And in some cases, the form and format of utility data may require adjustments.

These problems are not insurmountable. Utility general rate cases and regulatory filings with the Federal Energy Regulatory Commission ("FERC") are good sources for data relevant to utility peak demand and for the components of cost of service, including transmission costs, line loss factors, O&M costs, and costs of specific distribution upgrades or investments, among other cost categories. Additionally, the federal Energy Information Administration ("EIA") and various state agencies compile utility cost data that can be used as a reference to determine heat rates, the costs of O&M associated with various plants, and the overall capital cost of new construction of generating capacity.<sup>29</sup>

**Recommendation:** Require that utilities provide the following data sets, both current information and projected data for 30 years<sup>30</sup>:

- 1) The five or ten-year forward price of natural gas, the most likely fuel for marginal generation, along with longer-term projections in line with the life of the DSG.
- 2) Hourly load shapes, broken down by customer class to analyze the intra-class and inter-class impacts of NEM policy.
- 3) Hourly production profiles for NEM generators. The use of time-correlated solar data is important to correctly assess the match of solar output with system loads. In the case of solar PV, this could vary according to the orientation of the system. For example, while south-facing systems may have greater overall output, west or southwest facing systems may produce more overall value with fewer kWh because of peak production occurring later in the day than a south-facing system.
- 4) Line losses based on hourly load data, so that marginal avoided line losses due to DSG can be calculated.
- 5) Both the initial capital cost and the fixed and variable O&M costs for the utility's marginal generation unit.
- 6) Distribution planning costs that identify the capital and O&M cost (fixed and variable) of constructing and operating distribution upgrades that are necessary to meet load growth.
- 7) Hourly load data for individual distribution circuits, particularly those with current or expected higher than average penetrations of DSG, in order to capture the potential for avoiding or deferring circuit upgrades.

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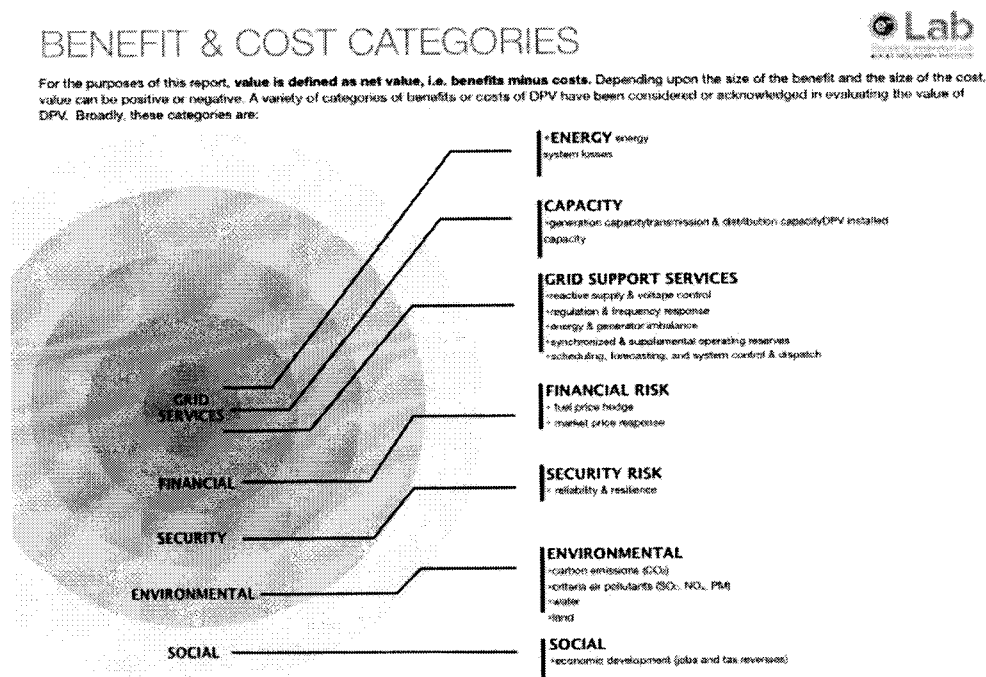
<sup>29</sup> See *Updated Capital Cost Estimates for Electricity Generation Plants* (EIA), November 2012, available at [http://www.eia.gov/oiaf/beck\\_plantcosts/pdf/updatedplantcosts.pdf](http://www.eia.gov/oiaf/beck_plantcosts/pdf/updatedplantcosts.pdf) (providing estimate of capital cost, fixed O&M, and variable O&M for generation plants with various technical characteristics).

<sup>30</sup> Note: Where a utility or jurisdiction does not regularly collect some portion of this data, there may be methods to estimate a reasonable value to assign to DSG.

## IV. Recommendations for Calculating the Benefits of DSG

Benefits of DSG get categorized and ordered in various ways from study to study, typically based on the relative magnitude of the benefits. The RMI 2013 Study is structured around a list of "services," encompassing flows of benefits and costs to and from solar PV. That list is replicated here in an effort to coordinate with that study.<sup>31</sup> The RMI services categories are depicted in the graphic below.

**Figure 3: Rocky Mountain Institute Summary of DSG Benefits**



While replicating the RMI services categories, we have subdivided them in recognition that the divide between utility avoided costs and other societal benefits is not clear from the list above. For instance, utilities can avoid certain environmental compliance costs, which are direct utility avoided costs, while other environmental benefits inure to society more generally. As another example, reliability or resiliency is only a utility avoided cost to the extent that the utility was going to take some other measures to achieve the levels enabled by DSG. If DSG enables higher reliability than would have otherwise been achieved, that is undoubtedly a benefit, though it is most notably realized by utility customers when a storm event does not cause a major service interruption, which may occur once in a decade. As a further example, market price

<sup>31</sup> See RMI 2013 Study.

response benefits can be felt by the utility itself but will also extend to citizens who are customers of nearby utilities.

To track utility avoided costs and societal benefits separately, separate subsections are provided below, with the final three RMI environmental and social benefit categories covered after utility avoided costs. We note where some categories listed under utility avoided costs have societal benefits as well, and we separately create an environment category under utility avoided costs to capture utility avoided environmental compliance costs.

## Calculating Utility Avoided Costs

### 1. Avoided energy benefits

To determine the value of avoided generation costs, the first step is to identify the marginal generation displaced. In most instances, the next marginal generator will be a natural gas-fired simple-cycle combustion turbine ("CT") or a more efficient CCGT. Avoiding the operation of that marginal generating facility to produce the next increment of electricity means that the solar generator allows the utility to avoid both variable O&M activities (i.e., those activities and expenses that vary with the volume of output of the CT or CCGT plant) and the fuel that would be consumed to produce that next unit at the time that the customer-generator allows the utility to avoid that operation.

To calculate the avoided generation cost over the life of the DSG system—assumed throughout this paper to be 30 years—the calculation must estimate the market price of energy throughout that time span. Given the limitations on the availability of data, including the future price of a historically volatile commodity like natural gas, many studies have used interpolation and extrapolation to estimate gas prices in the 30 year horizon by taking the readily attainable current market price for natural gas and referencing it against the most forward natural gas price available.

Additionally, the calculation of avoided generation costs over time must account for degradation in the marginal generation plant and adjust expected heat rates (i.e., the measure of efficiency by which a unit creates electricity by burning fuel for heat to power a turbine). Over time, the marginal generation plant will become less efficient and require incrementally more fuel to reach the same production levels. Production cost modeling enables the utility to cumulate value of avoided costs throughout the useful life of the solar generating system. However, due to built in constraints or other issues, such modeling can produce results that are illogical, as has been seen in Arizona (baseload coal generation displaced by DSG) and Colorado (high cost of frequent unit startups reducing energy benefits).

A standard approach to determining the value of avoided generation over the life of a DSG system is to develop: (1) an hourly market price shape for each month and (2) a forecast of annual average market prices into the future.<sup>32</sup> One way to forecast the annual market prices, with less reliance on forward market prices, is to project the rolled-in costs of the marginal generation unit, accounting for variable O&M and

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<sup>32</sup> E3 Study, Appendix A at pp.10-11.

### Comparison with PURPA Avoided Cost Calculations

Value of solar analysis literature is complemented by other studies and reports related to the issue. These include studies relating to avoided cost methodologies under the Public Utility Regulatory Policies Act of 1978 ("PURPA"), and those addressing utility resource planning evaluation of distributed resources.

Because both the cost-benefit and value-of-solar approaches start with avoided cost calculations, publications and processes used in conducting such calculations are informative in establishing the costs and benefits of DSG. State utility commissions and public utility regulators have approached PURPA valuation of avoided costs quite differently, and FERC has rarely constrained the approach selected. Rather than attempt to discern a consensus approach, a more fruitful approach is to consider what PURPA allows.

IREC recently published a paper to do this, cataloguing the kinds of DSG-related avoided cost calculations that could improve understanding of DSG value, and citing most of the utility avoided costs discussed in this paper.

See the full report:

<http://www.irecusa.org/wp-content/uploads/2013/05/Unlocking-DG-Value.pdf>

degradation of heat rate efficiency in future years. This method still relies on forecasts of natural gas prices in future years, but provides more certainty for variable O&M costs.<sup>33</sup>

In the Vermont study, the Public Service Department assumed that the New England Independent System Operator ("ISO-NE") wholesale market would provide the marginal generation price for energy displaced by solar generation. To account for the high correlation of solar PV with system peak, and therefore the offset of higher value generation, the Department created a hypothetical avoided cost for 2011 using real output data that was matched with actual hourly market data from the ISO-NE market.<sup>34</sup> This adjusted hourly market price was then scaled to future years by utilizing an energy price forecast, based on the forward market energy prices for the first five years and for the forward natural gas prices for years five to ten.<sup>35</sup> Prices for years after year ten were based on an extrapolation of the market prices for electricity and natural gas for years one through ten.

As CPR observes, there are inherent shortcomings in relying on future market prices for marginal generation decades into the future.<sup>36</sup> A more straightforward method would be to "explicitly specify the marginal generator and then to calculate the cost of the generation from this unit."<sup>37</sup> In this way the avoided fuel and O&M cost savings are roughly equivalent to capturing the future wholesale price. Of course, this approach still relies on forward projections in the natural gas market.

<sup>33</sup> CPR 2012 MSEIA Study at pp. 28-29.

<sup>34</sup> Vermont Study at p. 16.

<sup>35</sup> *Id.*

<sup>36</sup> CPR 2012 MSEIA Study at pp. 28-29.

<sup>37</sup> *Id.* at p. 29.



## 2. Calculating system losses

DSG sited at or near load avoids the inefficiencies associated with delivering power over great distances to the end-use customer due to electric resistance and conversion losses. When a DSG customer does not consume all output as it is being produced, the excess is exported to the grid and consumed by neighboring customers on the same circuit, with minimal losses in comparison to electricity generated by and delivered from a utility's centralized but distant plant. Without DSG and its local load reduction impact, utilities are forced to generate additional electricity to compensate for line losses, decreasing the economic efficiency of each unit of electricity that is delivered.

Including avoided line losses as a benefit is relatively straightforward and should be non-controversial. For instance, FERC's regulations implementing PURPA recognize that distributed generation can account for avoided line losses.<sup>38</sup> This benefit exists for all types of DG technologies and, to some extent, in all locations. Typically, average line losses are in the range of 7%, and higher during heavier load periods, which can correlate with high irradiance periods for many utilities.<sup>39</sup> Additional losses termed "lost and unaccounted for energy" are also likely associated with T&D functions and, with further research, may also be avoided by DSG.<sup>40</sup>

Average line loss is often used as the primary approach to adjusting energy and capacity-related benefits. However, because line losses are not uniform across the year or day, the use of average losses ignores significant value because it fails to quantify the "true reduction in losses on a marginal basis."<sup>41</sup> Considering losses on a marginal basis is more accurate and should be standard practice as it reflects the likely correlation of solar PV to heavy loading periods where congestion and transformer thermal conditions tend to exacerbate losses. In its Austin Energy study, CPR evaluated marginal T&D losses at times of seasonable peak demand using load flow analysis. CPR decided to average the marginal energy losses on the distribution system, for purposes of the study, and added marginal transmission losses in order to report hourly marginal loss savings due to solar generation. According to one APS study, the degree of line losses may decrease as penetration increases.<sup>42</sup>

As with the effect of reducing market prices by reducing load at times of peak demand, and therefore reducing marginal wholesale prices (see below), DSG-induced reduction of losses at times of peak load has a spillover effect. The ability of customers to serve on-site load without use of the distribution system reduces transformer

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<sup>38</sup> See FERC Order No. 69, 45 Fed. Reg. 12214 at 12227. ("If the load served by the [QF] is closer to the [QF] than it is to the utility, it is possible that there may be net savings resulting from reduced line losses. In such cases, the rates should be adjusted upwards.")

<sup>39</sup> For example, the E3 study assumes an average loss factor of 1.073, which indicates that 7.3% more energy is supplied to the grid than is ultimately delivered and metered by the end-use customers. In contrast, Vermont's study noted that the Department's energy efficiency screening tool concluded that typical marginal line losses are about 9%. Vermont Study at p.17.

<sup>40</sup> See, e.g., A. Lovins et al., Small Is Profitable: The Hidden Economic Benefits of Making Electrical Resources the Right Size, Rocky Mountain Institute, at p. 212, August 2002; U.S. Energy Information Administration's Annual Energy Review, available at <http://www.eia.gov/totalenergy/data/annual/diagram5.cfm>.

<sup>41</sup> CPR 2012 MSEIA Study at p. 27.

<sup>42</sup> Distributed Renewable Energy Operating Impacts and Valuation Study, R. W. Beck for Arizona Public Service, Jan. 2009, at p. 4-7 and Table 4-3. (Finding that a "law of diminishing returns" applies to solar distributed energy installations.) Available at: <http://www.solarfuturearizona.com/SolarDEStudy.pdf>.

overheating, a major driver of transformer wear and tear, and in turn allows customers to receive power from utility generators at lower marginal loss rates. Without on- or near-peak DSG, all customers would face higher marginal loss rates with the contribution to thermal transformer conditions caused by all customers seeking grid delivered power for all on-site needs at times of peak load.

With consideration of the line losses avoided in relation to both the energy that did not have to be delivered due to DSG, and the marginal improvement in line losses to deliver power for the rest of utility's customers' needs, the appropriate methodology developed by CPR is to look at total line losses without DSG and total line losses with DSG. In practice this can equal 15-20% of the energy value.

Separately, line losses figure into capacity value as well, as a peak demand reduction of 100 MW means in turn that a generation capacity of more than 100 MW is avoided. This aspect of avoided line losses should be included with generation and T&D capacity benefits, discussed below.

### 3. Calculating generation capacity

Determining the capacity benefits of intermittent, renewable generation is a more complex undertaking than analyzing energy value, but there is a demonstrated capacity value for DSG systems. Capacity value of generation exists where a utility can count on generation to meet its peak demand and thereby avoid purchasing additional capacity to generate and deliver electricity to meet that peak demand.

While individual DSG systems (without energy storage) provide little firm capacity value to a utility given the potential for cloud cover, there is compelling research supporting the consideration of the aggregate value of DSG systems in determining capacity value. A recent study by LBNL demonstrates that geographic diversity tends to smooth the variability of solar generation output, making it more dependable as a capacity resource.<sup>43</sup> As well, FERC considered the fact that distributed solar and wind should produce some capacity value when considered in the aggregate when it was developing its avoided cost pricing regulations.<sup>44</sup> Capacity value for DSG systems should look to the characteristics of all DSG generators in the aggregate, including the smoothing benefits of geographic diversity.

**Solving for Intermittency.** CPR developed the most prominent and widely used method to address the intermittency of DSG technologies. This method recognizes a capacity value for intermittent, non-dispatchable resources, and is referred to as the "effective load carrying capability" ("ELCC"). ELCC is a statistical measure of capacity that is "effectively" available to a utility to meet load. "The ELCC of a generating unit in a utility grid is defined as the load increase (MW) that the system can carry while

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<sup>43</sup> See Andrew Mills and Ryan Wiser, *Implications of Wide-Area Geographic Diversity for Short-Term Variability of Solar Power* (Lawrence Berkeley National Laboratory), LBNL-3884E, September 2010.

<sup>44</sup> FERC Order No. 69, 45 Fed. Reg. 12214 at 12227 ("In some instances, the small amounts of capacity provided from [QFs] taken individually might not enable a purchasing utility to defer or avoid scheduled capacity additions. The aggregate capability of such purchases may, however, be sufficient to permit the deferral or avoidance of a capacity addition. Moreover, while an individual [QF] may not provide the equivalent of firm power to the electric utility, the diversity of these facilities may collectively comprise the equivalent of capacity.").

maintaining the designated reliability criteria (e.g., constant loss of load probability)."<sup>45</sup> In this way, ELCC provides a reliable statistical method to project the capacity value of intermittent resources.

On the other hand, the ELCC method can be data intensive and complex to some stakeholders. Simpler methods may also yield reasonable results. For example, an alternate method, based on the utility's load duration curve, looks at the solar capacity available for the highest load hours, usually the top 50 hours.

Implemented in a rate, a capacity credit for DSG denominated in kWh represents the best approach. This ensures that DSG only receives capacity credit for actual generation.

**Valuing Small, Distributed Capacity Additions.** An often controversial issue in determining avoided capacity value is the fact that distributed generation provides small, incremental additions and utility resource planning typically adds capacity in large, or "lumpy," blocks of capacity additions. For example, if a utility has ample capacity to meet its reserve margin and its next capacity addition will be a 500 MW CCGT, a utility might argue that incremental additions of 1 MW or 20 MW do not allow them to avoid capacity costs. FERC's regulations recognize that distributed generation provides a more flexible manner to meet growing capacity needs and can allow a utility to defer or avoid the "lumpy" capacity additions.<sup>46</sup> Therefore, it is inappropriate to hold that there is no capacity benefit for deployment of distributed generation in years that come before the time where the "lumpy" capacity investment is required. Distributed generation resources, like other demand-side resources that are continuously pursued to address load growth and to reduce peak demand, provide immediate benefit and a hedge against unexpected outages that could lead to a shortage in capacity. There is, therefore, no good reason to value DSG capacity for its long-term value only in years where it physically displaces the next marginal generating unit.

One solution around the valuation of incremental capacity additions versus lumpy additions that would follow more traditional utility planning is laid out in Crossborder Energy's 2013 update to the 2009 E3 Net Metering Cost-effectiveness study for California. In the E3 study, a mix of short-run and long-run avoided capacity costs are applied to renewable generators based on the fact that additional capacity would not be required until a certain year, called the "Resource Balance Year" in the E3 study. Crossborder's update recognizes the incremental value of small capacity additions for the years leading up to the Resource Balance Year and uses a long-run capacity value methodology for the life of the distributed generation system.<sup>47</sup> In other words, utilities are responsible for predicting load growth and planning accordingly, so the full penetration of DSG installations should already be built into their plans, reflecting the incremental capacity benefits these systems provide.

**Adding It All Together: Determining the capacity credit for DSG systems.** There are two basic approaches taken to determine capacity credit: (1) determine the market value

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<sup>45</sup> CPR 2012 MSEIA Study at pp. 32-33.

<sup>46</sup> 18 C.F.R. 292.304(e)(2)(vii) (providing that avoided cost may value "the smaller increments and shorter lead times available with additions of capacity from qualifying facilities").

<sup>47</sup> Crossborder 2012 California Study, Appendix B.1.

of avoided capacity; or (2) estimate the marginal costs of operating the marginal generator, typically a CCGT.<sup>48</sup> For the same reasons that it is less than ideal to rely solely on the future projected market price for energy, it is also unreliable to credit DSG based on the projected future capacity market. The preferred approach is to determine the capacity credit by looking at the capital and O&M costs of the marginal generator.<sup>49</sup>

The resulting value is often termed a capacity credit—a credit for the utility capacity avoided by DSG. It is important to recognize that this credit is different from the “capacity value” of DSG. Capacity value is a term for the percentage of energy delivered as a fraction of what would be delivered if the DSG unit was always working at its rated capacity, that is, as if the sun were directly overhead with no clouds and the temperature was a constant 72 degrees at all times. Capacity value is typically in the range of 15-25% in the United States, depending on location. Because DSG generates electricity during daylight hours, often with high coincidence with peak demand periods, it earns a capacity credit based on the higher value of its generation during the hours in which it operates—a higher amount than simple capacity value. Alternatively, for a utility with an early evening peak or a winter peak, the capacity credit may be based on a lower percentage of its rated capacity than the capacity value.

Once the ELCC is determined for DSG resources for a given utility, the calculation of generation capacity is straightforward. The capacity credit for a DSG system is “the capital cost (\$/MW) of the displaced unit times the effective capacity provided by PV.”<sup>50</sup> Inherent in the ELCC calculation are the line losses associated with capacity, as discussed earlier.

#### 4. Calculating transmission and distribution capacity

Distributed solar generation, by its nature, is usually located in close proximity to load on the distribution system, which may help reduce congestion and wear and tear on T&D resources. These benefits can reduce, defer, or avoid operating expenses and capital investments. Tactical and strategic targeting of distributed solar resources could increase this value.

The ability of DSG systems to yield T&D benefits is location-specific and also depends on the extent to which system output correlates to cost-causing local load conditions, especially before and during peak load periods. Utilities undertake system resource planning (i.e., planning for upgrades or additions to T&D capacity) to meet peak load conditions, so the correlation of DSG output to peak load conditions is important to understand. On the distribution system, unlike the bulk transmission system, this is a more difficult undertaking because local cost-causing load conditions (i.e., the timing, duration, and ramping rates associated with peak load on a given circuit) will vary according to a number of factors. These factors include customer mix, weather conditions, system age and condition, and others. As a simple example, a circuit that carries predominantly single-family residential load is likely to rise relatively smoothly to a peak in early evening, when solar PV output is waning. A circuit primarily serving

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<sup>48</sup> CPR 2012 MSEIA Study at p. 32.

<sup>49</sup> *Id.* at pp. 32-33.

<sup>50</sup> *Id.*

commercial customers in a downtown setting will typically peak in the early afternoon. All other things being equal, DSG systems on circuits primarily serving commercial customers are more likely to avoid distribution capacity costs.

It is also important to consider system-wide T&D impacts. Transmission lines, and to an extent, substations, serve enough of a cross-section of the customer base to peak at approximately the same time as the utility as a whole. DSG coincidence with system peak means that DSG, even located on residential circuits, contributes to reduced demand at the substation level and above. Based on interconnection procedures, DSG systems in the aggregate on a circuit do not produce enough to export power off of the circuit; they simply reduce the need for service to the circuit. The avoided need for transmission infrastructure creates an avoided cost value to a utility and should be reflected as a benefit for DSG systems. Combining any granular distribution value with avoided, peak-related transmission costs, all DSG may demonstrate significant T&D value in allowing the utility to defer upgrades or avoid capital investments.

**Estimating T&D Capacity Value.** To determine the ability of DSG systems to defer T&D upgrades or capacity additions, it is critical to have current information on the system planning activities of utilities, and to periodically update that information. Often, the cost information is obtainable through rate case proceedings, where the utility ultimately seeks to include the upgrade or capital project in rate base. To make use of any cost data, however, it is important to have a sufficient amount of hourly data on both load and solar resource profiles. Much of the relevant information is also contained in utility maintenance cost data, grid upgrade and replacement plans, and capital investment plans. Beyond the planning horizon, expense and investment trends must be extrapolated to match the expected useful generating life of DSG.

With the data in hand, T&D capacity savings potential can be determined in a two-step process.<sup>51</sup> As described by CPR, "The first step is to perform an economic screening of all areas to determine the expansion plan costs and load growth rates for each planning area. The second step is to perform a technical load-matching analysis for the most promising locations."

For solar PV profiles, output can be estimated at particular places using irradiance data and various methods of estimating the output profile.<sup>52</sup> By looking at the load profile for a year, it is possible to isolate peak days at the circuit or substation level and calculate a capacity credit by measuring the net load with solar PV production. By reducing absolute peak load, DSG systems may allow a utility to avoid overloading transformers, substations or other distribution system components and, thereby, to defer expensive capital upgrades.

To determine deferral value, it is necessary to monetize the length of time that DSG allows a utility to defer a capital upgrade. Deferring an upgrade allows a utility to avoid the carrying cost or the cost of ownership of an asset and defers substantial expenditures that may be, at least to some extent, debt financed. Generally, the

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<sup>51</sup> *Id.* at p. 33 (citing T. E. Hoff, *Identifying Distributed Generation and Demand Side Management Investment Opportunities*, *Energy Journal*: 17(4), 1996).

<sup>52</sup> M. Ralph, A. Ellis, D. Borneo, G. Corey, and S. Baldwin, *Transmission and Distribution Deferral Using PV and Energy Storage*, published in Photovoltaic Specialists Conference (PVSC), 2011 37th IEEE, June 2011, available at <http://energy.sandia.gov/wp/wp-content/gallery/uploads/TransandDistDeferment.pdf>.

avoided capital is multiplied by the utility's weighted average cost of capital or authorized rate of return to determine the value of deferring that investment.<sup>53</sup> However, as noted earlier, a lower discount rate could be used. For instance, the avoidance of a million dollar transmission upgrade five years from now—for a utility with a 7% discount rate—is arguably worth that amount divided by  $(1.07)^5$ , or approximately \$713,000. From the ratepayers' perspective, avoiding the million dollar upgrade in five years might be worth more; based on an estimated inflation rate of 3%, the value would be \$862,000.

**System-Wide Marginal Transmission and Distribution Costs.** When conducting a statewide or utility-wide analysis, it may be difficult to hone in on specific locations to determine the ability of DSG systems to enable deferral or avoidance of system upgrade activity. In some cases, distribution deferral value manifests in changes in distribution load projection profiles and should be calculated as the difference in what would have happened without the DSG. E3's approach to valuing avoided T&D takes a broader look at the ability to avoid costs and estimates T&D avoided costs in a similar manner to other demand-side programs, such as energy efficiency. E3's avoided cost methodology develops "allocators" to assign capacity value to specific hours in the year and then allocates estimates of marginal T&D costs to hours. E3 acknowledges that it lacks sufficient data to base its allocators on local loads and that, ideally, "T&D allocators would be based upon local loads, and T&D costs would be allocated to the hours with the highest loads."<sup>54</sup>

E3 determined that temperature data, which is available in a more granular form for specific locations in the many climate zones of California's major utilities, would be a suitable proxy method for allocating T&D costs. After determining these allocators and assigning them to specific hours, E3 determined the marginal distribution costs by climate zone, using a load-weighted average. Since marginal transmission costs are specific to each utility, those are added to the marginal distribution costs to arrive at the overall marginal T&D for a specific climate zone. This approach lacks the potential for capturing high-value, location-specific deferral potential, but it does approximate some value without requiring extensive project planning cost and load data for specific feeders, circuits, and substations. E3's methodology may be suitable in circumstances where there is limited local load data to develop what E3 described as an "ideal" methodology, but it does come with drawbacks. For example, allocating costs to certain hours by temperature may not correlate to peak conditions in certain locations.

**Alternative Approaches to T&D Valuation.** Clean Power Research also approached T&D value broadly in its study of Pennsylvania and New Jersey, taking utility-wide average loads in a conservative approach to valuation. CPR's Pennsylvania and New Jersey report notes that T&D value may vary widely from one feeder to another and that "it would be advisable to . . . systematically identify the highest value areas."<sup>55</sup>

Where information on specific upgrade projects is known, and there is sufficiently detailed local load data, a more detailed analysis of deferral potential should yield far more accurate results that better reflect the T&D value of DSG. For example, CPR was

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<sup>53</sup> *Id.*

<sup>54</sup> E3 Study, Appendix A at p. 16.

<sup>55</sup> CPR 2012 MSEIA Study at p. 20.

able to take a more granular and area-specific look at T&D deferral values of DSG in its Austin Energy study, where it had specific distribution system costs for discrete sections of the city's distribution system.<sup>56</sup>

In Vermont, the Public Service Department took a reliability-focused approach. Noting that T&D upgrades are driven by reliability concerns, the Department determined that the "critical value is how much generation the grid can rely on seeing at peak times." To capture this benefit, the Department calculated a "reliability" peak coincidence value by calculating the average generator performance of illustrative generators for June, July and August afternoons.<sup>57</sup> The resulting number reflects the percentage of a system's nameplate capacity that is assumed to be available coincident with peak, as if it is "always running or perfectly dispatchable."<sup>58</sup> Accordingly, the generation system receives the same treatment as firm capacity in terms of value for providing T&D upgrade deferrals at that coincident level of output.

The risk of the Vermont approach is that it may overstate the ability of certain generators to provide actual deferral of T&D upgrades, since system planners often require absolute assurance that they could meet load in the event that a particular distributed generation unit went down. Another apparent weakness of this approach is the inability to target or identify location-specific values in the dynamic, granular nature of the distribution system.

**T&D Capacity Value Summary.** Distributed solar systems provide energy at or near the point of energy consumption. When they are generating, the loads they serve are therefore are less dependent on T&D services than other loads. In addition, because DSG provides energy in coincidence with a key driver of consumption—solar insolation—these resources can reduce wear and tear. Calculating the T&D benefits of DSG requires data that allows estimation of marginal T&D energy and capacity related costs. Ideally, utilities will collect location-specific data that can support individualized assessment of DSG system value. In the absence of such data, system-wide estimations of T&D offset and deferral value can be used with reasonable confidence.

##### 5. Calculating grid support (ancillary) services

Grid support services, also referred to as ancillary services in many studies, include VAR support, and voltage ride-through. Existing studies often include estimates of ancillary services benefits as well as costs associated with DSG, as reported in the RMI 2013 Study. Costs, also called grid integration costs, are discussed below.

Currently, DSG systems utilize inverters to change direct current to alternating current with output at a set voltage and without VAR output, and with the presumed functionality of disconnecting in the event of circuit voltage above or below set limits. This disconnection feature has become a concern, as a voltage dip with the loss of a major utility generator could lead to thousands of inverters disconnecting DSG systems, reducing voltage inputs and exacerbating the problem. In practice, inverters could be

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<sup>57</sup> Vermont Study at p. 19 (The Department looked at ten two-axis tracking solar PV systems, four fixed solar PV systems, and two small wind generators.).

<sup>58</sup> *Id.* at p. 19.

much more functional or "smart"; indeed Germany is in the process of changing out hundreds of thousands of inverters to achieve added functionality.

Because U.S. electrical codes generally preclude inverters that provide ancillary services, many valuation studies have concluded that no ancillary service value should be calculated. While that approach had some merit in the past, when more versatile inverters were generally unavailable and regulatory change seemed far off, the present circumstances warrant a near-term recognition of ancillary services value. With proof of the viability of advanced inverters, it is highly likely that advanced inverters will be standard in the next few years, and ancillary services will be provided by DSG.

A group of Western utilities and transmission planners recently issued a joint letter on the issue of advanced inverters, calling for the deployment as soon as feasible to avoid the sort of cascading problem described above, which could lead to system-wide blackouts.<sup>59</sup> With the utilities themselves calling for advanced inverter deployment, and costs expected to be only \$150 more than current inverters, there will be good reason to collect the data and develop the techniques to quantify ancillary services benefits of DSG. Modeling these ancillary services is important to inform policy decisions such as whether to require such technology as a condition of interconnection, and under what circumstances.

#### 6. Calculating financial services: fuel price hedge<sup>60</sup>

DSG provides a fuel cost price hedge benefit by reducing reliance on fuel sources that are susceptible to shortages and market price volatility. In addition DSG provides a hedge against uncertainty regarding future regulation of greenhouse gas and other emissions, which also impact fuel prices. DSG customer exports help hedge against these price increases by reducing the volatility risk associated with base fuel prices—effectively blending price stability into the total utility portfolio.

The ideal method to capture the risk premium of natural gas uncertainty is to consider the difference between an investment with "substantial fuel price uncertainty" and one where the uncertainty or risk has been removed, such as through a hypothetical 30-year fixed price gas contract. As CPR explains, a utility could quantitatively set aside the entire fuel cost obligation up front, investing the dollars into a risk free instrument while entering into natural gas futures contracts for future gas needs.<sup>61</sup> Performing this calculation for each year that DSG operates isolates the risk premium and provides the value of the price hedge of avoiding purchases involving that risk premium.

Interestingly, utilities often used to hedge against fuel price volatility, but do less such hedging now. That leads some utilities to conclude that since the fuel price hedge benefit is not avoiding a utility cost, it should not be included. In practice, the risk of fuel price volatility is falling on customers even if the utility is not mitigating the risk. Reducing that risk has value to utility customers, even if the utility would not otherwise protect against it.

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<sup>59</sup> See L. Vestal, *Utility Brass Call for Smart-Inverter Requirement on Solar Installations*, California Energy Markets No. 1244, at p. 10, August 11, 2013.

<sup>60</sup> Clean Power Research now uses the term "Fuel Price Guarantee" in order to distinguish this benefit from traditional utility fuel price hedging actions.

<sup>61</sup> CPR 2012 MSEIA Study at p. 31.



#### 7. Calculating financial services: market price response

Another portfolio benefit of DSG is measured in reductions to market prices for energy and capacity. By reducing demand during peak hours, when the price of electricity is at its highest, DSG reduces the overall load on utility systems and reduces the amount of energy and capacity purchased on the market. In this way, DSG reduces the cost of wholesale energy and capacity to all ratepayers.<sup>62</sup> This benefit is not captured by E3's methodology; it is reflected in CPR's most recent Pennsylvania and New Jersey study, where it is illustrated and explained in much greater detail.<sup>63</sup>

The premise of this benefit is that total expenditures on energy and capacity are less with DSG generation than without. The total expenditure, as CPR explains, is the current price of power times the current load at any given point in time. Because the amount of load affects the price of power, a reduced load condition, such as occurs as a result of DSG generation, reduces the market price of all other power purchases at those times.<sup>64</sup> While this change in market price is incrementally small, it represents a potentially significant system-wide benefit. This means that all customers, including non-solar customers, enjoy the benefit of lower prices during these reduced load conditions. As CPR notes, however, the reduction in price cannot be directly measured, as it is based on a hypothetical of what the price would have been without the load reduction, and must be modeled. The total value of market price reductions is the total cost savings calculated by summing the savings over all time periods during which DSG operates.<sup>65</sup> A similar analysis for capacity market prices can be conducted as well.

#### 8. Calculating security services: reliability and resiliency

Particularly with the extended blackouts from Hurricane Sandy in 2012, a value is being attributed to added reliability and resiliency due to DSG, at both the grid and the individual customer levels. For grid benefits, this value in particular is difficult to quantify; it depends on the assumed risk of extended blackouts, the assumed cost to strengthen the grid to avoid that risk, and the assumed ability of DSG to strengthen the grid. With utility generation and T&D out of service, DSG can only do so much, and storm conditions often occur during periods of limited sunshine, so it is particularly hard to determine what DSG can do in this regard.

The ancillary services benefit discussed earlier is closely related to this benefit when considering the potential for the grid as a whole to continue operation. Even at the level of a circuit outage, the ancillary services benefit is capturing the value of providing VAR support and voltage ride-through. Arguably, the ancillary services benefit captures this level of grid support.

On the other hand, CPR noted in its first Austin Energy study that reliability and resiliency are very real DSG benefits at the individual customer level. The hospital with traditional backup generation powers up during an outage, and can be supported during a prolonged outage by the addition of DSG. Instead of relying entirely on the traditional generation and a substantial fuel supply, it can get by with less fuel. Likewise the

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<sup>62</sup> *Id.* at 15.

<sup>63</sup> *Id.* at pp. 33-43.

<sup>64</sup> CPR 2012 MSEIA Study at p. 34.

<sup>65</sup> *Id.* at p. 36.

residential customer with a medical condition requiring certainty can rely on DSG plus battery storage rather than a generator.

To the extent that utilities have an obligation to provide heightened reliability to vulnerable customers, DSG can be counted as avoiding those utility costs. On a larger scale, to the extent that customers enjoy greater reliability than the utility would otherwise provide, that is a benefit to participating customers that can be included.

## 9. Calculating environmental services

**A. Utility avoided compliance costs.** The cost of complying with regulatory and statutory environmental requirements is a real operating expense of a generating plant and should be included in the avoided cost of generation. This avoided cost typically is included in the studies as a direct utility cost. In the CPUC's 2010 CSI Impact Evaluation report, conducted by Itron, the CSI general market program and the Self-Generation Incentive Program ("SGIP") were estimated to be responsible for reducing over 400,000 tons of CO<sub>2</sub> emissions in 2010. Additionally, the report estimated that the CSI general market program and the SGIP provided over 52,000 pounds of PM<sub>10</sub> and over 92,000 pounds of NO<sub>x</sub> emissions reductions in 2010.<sup>66</sup> These reductions can be quantified and calculated against the market price for the relative compliance instrument. To the extent these values are fully reflected in the cost of the avoided energy, they should not be counted again in a DSG valuation analysis. It is important to account for only residual environmental compliance costs in estimating the benefit of DSG.

While certain emissions credit markets will be geographically tied to a small area with no established compliance market, the markets for NO<sub>x</sub>, SO<sub>x</sub>, and CO<sub>2</sub> are more readily identified and quantified with publicly available sources. Accordingly, any study of DSG should include the value of avoided compliance costs reflected in air emissions, land use, and any consumption and discharge costs associated with water.

Likewise, utilities in states with Renewable Portfolio Standards ("RPS") avoid RPS compliance costs due to DSG. For example, if a utility must comply with a 20% RPS and has a billion megawatt hours ("MWh") of annual load, it has to secure 200 million MWh of renewable generation. If instead, 100 million MWh is generated by DSG facilities, the utility's annual load is reduced by that amount and its RPS compliance obligation is reduced by 20 million MWh. The utility's cost of procuring those 20 million MWh should be considered, to the extent that the procurement is greater than the utility's avoided natural gas energy and capacity costs already attributed to those 20 million MWh.

Quantification of societal benefits is particularly difficult and controversial. Regarding environmental benefits, avoided utility compliance costs capture what society has decided are the proper tradeoffs of electricity generation for pollution, but society recognizes additional value related to not generating electricity from fossil generation in the first place. If DSG within a given utility service territory avoids a 100 million MWh of gas-fired generation, the utility avoids paying for the required clean up the emissions

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<sup>66</sup> *California Solar Initiative 2010 Impact Evaluation* (California Public Utilities Commission), prepared by Itron, at p. ES-2, 2011, available at [http://www.cpuc.ca.gov/NR/rdonlyres/E2E189A8-5494-45A1-ACF2-5F48D36A9CA7/0/CSI\\_2010\\_Impact\\_Eval\\_RevisedFinal.pdf](http://www.cpuc.ca.gov/NR/rdonlyres/E2E189A8-5494-45A1-ACF2-5F48D36A9CA7/0/CSI_2010_Impact_Eval_RevisedFinal.pdf).

that never occurred. However, had the utility generated those 100 million MWh, millions of pounds of pollutants would have gotten past the required emissions controls, and not emitting all of those pollutants is a significant benefit to the society.

While most utility avoided costs benefit the utility's ratepayers directly, societal benefits tend to be spread beyond the utility's customers. Job creation can be expected to center in the utility's service territory, but will also lead to jobs in adjoining service territories. Emissions benefits are even more dispersed. The benefits are regional or global, with utility generation often far removed from utility customers. This is the traditional "tragedy of the commons"<sup>67</sup> problem, but on a global scale. As with the problem of colonial farmers not having an incentive to care for the commons on which their cows grazed, utilities use the environment but have no incentive to care for it beyond what is legally required. By recognizing the value of not emitting pollutants in a DSG valuation study, analysts capture this value that utilities would otherwise ignore. To say that this benefit is realized by society, but somehow not by utility customers, is to ignore the reality that society is made up of utility customers.

Again, we use the benefits categories outlined in the RMI 2013 Study, of which the last three address societal benefits and are listed here.

**B. Carbon.** The RMI 2013 Study breaks out carbon as a separate avoided cost, based on the significant uncertainty of carbon regulation. On the one hand, carbon markets and restrictions on carbon emissions have been frequently discussed, and tied to climate change. On the other hand, almost no carbon restrictions are currently in place, despite all of the discussion. Studies now five years old that presumed carbon costs by 2013 have been proven wrong. However, with the establishment of a carbon market in California, and the continuation of carbon markets in Europe, the likelihood of carbon costs throughout the U.S. is well beyond zero.

Even in the absence of a carbon market or carbon restrictions, the benefits of not emitting carbon are considered to be real by many people. While some have touted the benefits of carbon for plant life, the widespread view appears to be that emitting more carbon has a negative impact. One way to approach this is to consider what customers are willing to pay for reduced emissions of both carbon and other matter. For instance, Austin Energy uses the premium value for their GreenChoice® green power product in the absence of compliance cost information in its Value of Solar rate.

Another carbon valuation option is to use the added utility cost to comply with RPS targets. The argument for this approach is that if society has determined that a 20% RPS is appropriate, and renewable energy costs an extra \$10 per MWh to procure, then it would presumably value additional avoided emissions (both carbon and other matter) at the same rate. However, RPS systems are compliance systems that integrate price impact controls, credit trading schemes, and other features that impact compliance certificate prices without direct relationship to the value of associated emissions reductions. Caution should be used in applying a regulatory system designed to minimize the cost of compliance with an effort to accurately value benefits net of costs.

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<sup>67</sup> G. Hardin, "The Tragedy of the Commons," Science 13 December 1968: 1243-1248. Available at: <http://www.sciencemag.org/content/162/3859/1243.full?sid=f031fb58-2f56-4c25-ac0e-d802771c92ef>

Where a state has a RPS mandate for its utilities, DSG provides a dual benefit. First, it lowers the number of retail sales that comprise the compliance baseline. Second, it results in the export of 100% renewable generation to the grid to offset some mix of renewable and fossil-fuel generation being produced to meet customer load.<sup>68</sup> The first benefit was discussed above, under avoided utility compliance costs. The second benefit accounts for the fact that energy exports from DSG are 100% renewable generation and arguably should be valued at 100% of the RPS value for purposes of a cost-benefit study.<sup>69</sup>

Another way to look at this is to say that all exports from a DSG system should receive the value of a market-priced renewable energy certificate, even where such a generator cannot easily create a tradable certificate.<sup>70</sup> This is justified because DSG exports help meet other customers' load on the utility's grid with 100% renewable energy and displace grid delivered electricity, which is only partially renewable. If a state has an RPS of 33% renewables, as does California, then DSG exports give rise to at least a 67% improvement in the renewable component of electricity.<sup>71</sup>

**C. Airborne Emissions Other than Carbon and Health Benefits.** Exceeding utility compliance with air regulations can be taken into account in a manner akin to that described for valuation of avoided carbon emissions. The public health impacts of fossil fuel generation have been well documented, though not well reflected in electricity pricing. In particular, air pollution can increase the severity of asthma attacks and other respiratory illnesses in vulnerable populations living in close proximity to fossil fuel-fired plants. Impacts on crops and forest lands have also been documented.

DSG reduces fossil fuel generation, especially from less efficient peaker plants and potentially from thermal plants that emit higher levels of pollution during startup operations. We are not aware of a dominant methodology, but note that public health literature will continue to grow in the area of recognizing and quantifying the public health impacts of electric generation, including health impacts related to climate change. Valuing emissions of carbon and other matter based on green energy pricing programs or RPS compliance costs, as described earlier, is an effective way to capture this benefit. Even outside of states with such programs, the value of reduced emissions is not zero; the value ascribed by nearby states with programs could serve as a proxy.

**D. Avoided Water Pollution and Conservation Benefits.** The utility industry uses and consumes a substantial portion of the nation's freshwater supplies for thermoelectric generation.<sup>72</sup> The benefit of not using the water for fossil-fuel generation should be

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<sup>68</sup> A third benefit associated with reducing overall market costs for renewable energy certificates may also manifest with increased DSG penetration.

<sup>69</sup> Crossborder 2013 California Study at pp.18-21.

<sup>70</sup> For example, owners of California NEM systems rarely bother to establish RECs related to their output given required documentation, and the treatment of RECs from NEM systems in a lower value "bucket" than RECs from systems with in-state wholesale sales to utilities.

<sup>71</sup> Crossborder 2013 California Study at p. 18.

<sup>72</sup> *How It Works: Water for Energy* (Union of Concerned Scientists), July 2013, available at [http://www.ucsusa.org/clean\\_energy/our-energy-choices/energy-and-water-use/water-energy-electricity-overview.html](http://www.ucsusa.org/clean_energy/our-energy-choices/energy-and-water-use/water-energy-electricity-overview.html).

based on the value of the water to society, that is, the value of conserving water for other beneficial uses.

Valuing water is intrinsically difficult. The tangle of water rights laws among the states complicate the determination of water value. To the extent that utilities have specific contracts for delivery or withdrawal of water to serve particular plants, it is likely that those expenses are already captured as an operating expense of the plant, but those are often at historic, ultra-low rates. Where a plant uses potable water, the value should be based on what society is willing to pay for that water. Likewise, where a plant is using non-potable, reclaimed water for cooling purposes, the appropriate value might be the price that someone would pay for an alternate use, such as irrigation.

The value to society of conserving water, which is of growing importance in water constrained regions of the country, is not adequately captured by the contract price for water or in the retail price that one would pay for an alternate use. We are not aware of a dominant methodology for measuring the conservation value of water, but this value should be considered as utilities consume a tremendous amount of water each year and will be increasingly competing for finite water resources. Avoiding the increased risk associated with maintaining secure, reliable, and affordable supplies of water is a benefit that DSG, with its 30-year expected operating life, delivers to all customers of the utility system.

#### 10. Calculating social services: economic development

Installation and construction associated with onsite generation facilities is inherently local in nature, as contractors or installers must be within reasonably close geographic proximity to economically install a system and be present for building inspections. Accordingly, the solar industry creates local jobs and generates revenue locally. Economic activity associated with the growing rooftop solar industry creates additional tax revenue at the state and local levels as installers purchase supplies, goods and other related services subject to state and local sales tax, and pay payroll taxes. Locally spent dollars displace those frequently sent out of state for fuel and other supplies.

Taking a conservative approach, CPR's Pennsylvania and New Jersey study focused solely on tax enhancement value, which derives from the jobs created by the PV industry in those states. CPR used representative job creation numbers from previous studies in Ontario and Germany that quantify the number of jobs created by installing a unit of solar PV. CPR used assumptions that construction of solar PV involves a higher concentration of locally traceable jobs than construction of a centralized CCGT plant and determined the net local benefit of a solar project on the economy.

There remains a legitimate regulatory policy question of whether economic development benefits should be considered in calculating the value of DSG for use in setting electricity rates, or avoided cost calculations, even though there is a long history of economic development factors influencing commercial rates and line-extension fees. In any event, the economic development and tax base benefits of DSG deployment and operation should be considered when evaluating the societal cost-effectiveness of the technology and policies to support it.

### Checklist of Key Requirements for a Thorough Evaluation of DSG Benefits

- ☑ **Energy benefits should be based on the utility not running a CT or a CCGT.** It is highly unlikely that DSG will offset coal or nuclear generation. Some combination of intermediate and peaking natural gas generation, with widely accepted natural gas price forecasts, should establish the energy value.
- ☑ **Line losses should be based on marginal losses.** Losses are related to load and DSG lowers circuit loads, which in turn lowers losses for utility service to other customers. Average line losses do not capture all of the loss savings; any study needs to capture both the losses related to the energy not delivered to the customer and the reduced losses to serve customers who do not have DSG.
- ☑ **Generation capacity benefits should be evaluated from day one.** DSG should be credited for capacity based on its Effective Load Carrying Capacity ("ELCC") from the day it is installed. If the utility has adequate capacity already, it may not have taken into account DSG penetration in its planning and overbuilt other generation; the DSG units that are actually operating during utility peaks should be credited with capacity value rather than a plant that is never deployed.
- ☑ **T&D capacity benefits should be assessed.** If the utility has any transmission plans, then DSG is helping to defer a major expense and should be included. On distribution circuits, watch for a focus on circuits serving residential customers, which tend to peak in the early evening when solar energy is minimal. Circuits serving commercial customers tend to peak during the early afternoon on sunny days, and a capacity value should be recognized for them in the form of avoided or deferred investment costs.
- ☑ **Ancillary services should be evaluated.** Inverters that can provide grid support are being mass-produced, and utility CEOs in the United States are calling for their use; ancillary services will almost certainly be available in the near future. Modeling the costs and benefits of ancillary services can also inform policy decisions like those related to interconnection technology requirements, and provides a hedging benefit.
- ☑ **A fuel price hedge value should be included.** In the past, utilities regularly bought natural gas futures contracts or secured long-term contracts to avoid price volatility. The fact that this is rarely done now and the customer is bearing the price volatility risk does not diminish the fact that adding solar generation reduces the reliance on fuels and provides a hedging benefit.
- ☑ **A market price response should be included.** DSG reduces the utility's demand for energy and capacity from the marketplace, and reducing demand lowers market prices. That means that the utility can purchase for less, saving money.
- ☑ **Grid reliability and resiliency benefits should be assessed.** Blackouts cause widespread economic losses that can be avoided in some situations with DSG. As well, customers who need more reliable service than average can be served with a combination of DSG, storage and generation that is less expensive than the otherwise necessary standby generator.
- ☑ **The utility's avoided environmental compliance costs should be evaluated.** DSG leads to less utility generation, and lower emissions of NO<sub>x</sub>, SO<sub>x</sub> and particulates, lowering the utilities costs to capture those pollutants.
- ☑ **Societal benefits should be assessed.** DSG policies were implemented on the basis of environmental, health and economic benefits, and should not be ignored or not quantified.

## V. Recommendations for Calculating the Costs of DSG

Distributed solar generation comes with a variety of costs. These include the costs for the purchase and installation of the DSG equipment, the costs associated with interconnecting DSG to the electric grid, the costs of incentives, the cost associated with administration and billing, and indirect costs associated with lost revenues and other system-wide impacts. As with cost of service regulation in general, the important principles of cost causation and cost allocation are critical in dealing with DSG costs as well.

DSG cost estimation depends on the perspective from which one seeks to examine policies. Some costs, depending on perspective, should not be treated as costs in a DSG valuation study at all. For example, the cost of a DSG system net of incentives and compensation that the individual solar customer ultimately bears—the net investment cost, does not impact other customers. Whether a customer pays \$100,000 or \$20,000 for a five kilowatt ("kW") DSG system, the avoided utility costs and the societal benefits are unchanged.

In general, solar valuation studies address costs in varying degrees according to the aim of the individual study. A convenient way to characterize solar costs is according to who bears them. Costs relevant to determining value or cost effectiveness can generally be grouped into three categories:

1. **Customer Costs**—Customer costs are costs incurred by or accruing to the customers who use DSG. These include purchase and installation costs, insurance costs, maintenance costs, and inverter replacement, all net of incentives or payments received.
2. **Utility and Ratepayer Costs**—Utility and ratepayer costs are costs incurred by the utility and ratepayers due to the operation of DSG systems in the utility grid. These include integration and ancillary services costs, billing and metering costs, administration costs, and rebate and incentive expenses. In NEM valuation studies, utility lost revenues are potentially a significant utility cost, under the assumption that there are no other mechanisms to adjust for these losses.<sup>73</sup>
3. **Decline in Value for Incremental Solar Additions at High Market Penetration**—A number of studies also identify modeled impacts associated with significant penetration of solar on the utility system. Most studies characterize low penetration as less than 5% of peak demand or total energy met by solar generation, and characterize high penetration as 10%-15% or more. These

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<sup>73</sup> Lost revenues arise when market penetration of consumption-reducing measures like energy efficiency and distributed generation have sales impacts that exceed those forecasted in the last rate-setting procedure, and only last until the next rate-setting, when a true-up can occur. Between rate cases, trackers or other mechanisms to mitigate impacts of regulatory lag can also be installed. Valuation studies themselves do not dictate whether lost revenues occur or are recovered. This is a function of tariff design. In some jurisdictions, for example, stand-by charges are used to adjust for revenue losses under NEM. In others, Buy All-Sell All arrangements or Net Billing models are used.

impacts can be accounted for as a cost or as an adjustment to value credit for solar energy when long-term impacts are considered.

When evaluating the cost-effectiveness of NEM, most utilities have access to cost-of-service data that can measure energy-related impacts. As noted earlier, the most direct and obvious source of potential cost or benefit of NEM policy is the mechanism that sets NEM customers apart from general ratepayers—the ability to use electricity not consumed instantaneously (i.e., exported energy) against future purchases of electricity in the form of a kWh or monetary bill credit. The value that customers derive from these bill credits is solely assignable to NEM as a policy, as distinguished from changes in behind-the-meter consumption that could occur under PURPA, in the absence of NEM policy. Accordingly, it is only appropriate to examine the net value of exports, and not behind the meter consumption, as a cost to non-participating ratepayers. It is also appropriate to note that NEM export costs are likely different depending on the class of customer generating excess solar energy. The good news is that the easy starting point for calculating NEM export energy costs is the monthly sum of the bill credits appearing on the customer bill, already adjusted by customer class. These credit costs can then be netted against the value of avoided produced or purchased energy.

#### 1. Recommendations for calculating customer costs

Most value of solar studies focus on utility, ratepayer, and society costs, but not private costs. Therefore, these studies do not address customer investments or expenses in DSG. On the other hand, these costs are part of the total cost effectiveness of solar and have been addressed in broader societal perspective studies or in evaluating cost effectiveness for a solar incentive program. NEM and VOST programs are not intended to be incentive programs, but rather to fairly compensate customers for DSG.

When customer costs are included for a broader societal test, a major challenge in evaluating forward-looking solar customer costs associated with a long-term policy relates to accurately predicting the market prices for solar systems and installation as well as maintenance costs.

Regarding customer O&M costs, NREL has estimated costs between 0.05 and 0.15 cents per kWh.<sup>74</sup> E3 estimates customer O&M costs at \$20 per kW with an escalator of .02% per year, factors inverter replacement at \$25 per kW, once every 10 years, and estimates insurance expenses at \$20 per kW, escalating at .02% per year.<sup>75</sup> Together, these O&M costs are fractions of a cent when converted to kWh, in line with the NREL estimate.

As noted, customer costs are rarely relevant to DSG policy valuation studies. The relevant question when evaluating DSG programs is what the net effect is on other utility customers.

#### 2. Recommendations for calculating utility costs

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<sup>74</sup> *Photovoltaics Value Analysis* (National Renewable Energy Laboratory), February 2008, available at <http://www.nrel.gov/analysis/pdfs/42303.pdf>.

<sup>75</sup> *Technical Potential for Local Distributed Photovoltaics in California: Preliminary Assessment* (Energy & Environmental Economics, Inc.), March 2012 ("E3 Technical Potential Study 2012"), available at <http://www.cpuc.ca.gov/NR/rdoonlyres/8A822C08-A56C-4674-A5D2-099E48B41160/0/LDPVPotentialReportMarch2012.pdf>.



The most significant utility cost for NEM program valuation purposes is avoided revenue. A customer who used to pay \$1000 per year to her utility and then installed a NEM system and cut her bills to only \$200 per year is seen as costing the utility \$800 of lost revenue. Again, to the extent that the customer could install the same system under PURPA and reduce her bill to \$300 per year, the net cost of the NEM program would only be \$100, representing the extra savings that she realized due to the NEM program. For a VOST program, the intent is to determine the value of the benefits and credit that amount to customers for all generation. In effect, the cost of the program is automatically equated to the benefits of the program, net of charges for consumption or network services.

The second largest utility or societal cost of DSG programs is the cost of incentives, though this cost is declining rapidly. Incentive costs are direct costs when the utility provides the funding from ratepayers, but are indirect when considering taxpayer-funded incentives. While incentive costs are real, they are primarily justified on market-stimulation bases, and scheduled to expire in a matter of years. Given that independent rationale for incentives, incentive costs are generally not included in DSG valuations. As the installed cost of DSG has declined, the need for incentives and rebates has diminished, with the California market reaching the end of its state incentive program almost entirely, and federal incentives slated to end in 2016.

Integration costs are the third most important utility cost for NEM programs, and the leading factor for value of solar studies addressing utility costs. Integration costs include the direct costs associated with administration of utility functions associated with distributed solar systems, rebates and incentives, and other administrative tasks. Direct costs can be addressed as a cost or as a decrement to the benefits of DSG, since these costs enable the benefits.

Reports of utility costs vary most significantly with the assumed solar penetration rate used in the study. Integration costs are variously labeled as "integration costs," "grid support expenses," or "benefits overhead." Estimates of these costs range from 0.1 to 1 cent per kWh in studies that attempt to account for increased variability in the overall generation mix and resulting increases in ancillary services costs starting from very low solar penetration rates. Solar integration costs for a 15% market penetration level were estimated at 2.2 to 2.3 cents per kWh by Perez and Hoff, based on an analysis that focuses on the need and cost of storage to complement solar intermittency in order to provide firm capacity.<sup>76</sup> Navigant and Sandia performed an assessment of high penetration of utility scale solar in 2011 and estimated integration costs associated with increasing production to account for solar variability at between 0.31 cents for low penetration and 0.82 cents for higher penetration of roughly one gigawatt of installed solar.<sup>77</sup>

In states like California, where utilities are prohibited from charging solar customers for interconnection costs or upgrades, interconnection costs may be a substantial source of costs directly assignable to a DSG program. Where this is the case, it is necessary to have real, disaggregated data that tracks the exact interconnection costs of DSG. In

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<sup>76</sup> CPR 2012 MSEIA Study at p. 47.

<sup>77</sup> *Large Scale PV Integration Study* (Navigant), July 2011, available at <http://www.navigant.com/insights/library/energy/2011/large-scale-pv-integration-study/>.

the E3 study, for example, utilities did not have sufficient detail on interconnection costs in 2009 to provide a clear or transparent picture on the extent of those costs, or whether the costs incurred were reasonable and not blended in with other upgrades that would have occurred without the solar generator's interconnection. Interconnection costs should, in theory, be clearly identifiable through utility-provided data. In analyzing the value of distributed solar, these costs should also be amortized against the useful life of the measures.

In states where customers are responsible for interconnection costs and upgrades, however, this would not be a cost assignable to DSG policy. As with other customer costs, this is not a cost borne by the utility and should not be factored into an evaluation of the impact of a DSG policy on other customers.

Experience and more sophisticated modeling will be required to understand the shape and ultimate level of the integration cost curve. While integration costs are likely low at low market penetration levels, they are also likely to increase with market penetration. But these increases may decline as solar systems become more widely dispersed and as utilities begin targeting deployment to high-value locations within the grid. In addition, increased deployment of other distributed technologies, such as electric vehicles, distributed storage, load control, and smart grid technologies will impact the costs associated with larger scale DSG deployment.

The billing and administration costs associated with DSG encompass the one-time setup expenses of processing and verifying applications and the ongoing expense of administering unique features of solar customer bills. In states with modest numbers of solar customers, it is not uncommon to manually adjust solar customer bills, with associated incremental costs. Depending on the utility's accounting practices and billing capabilities, solar-specific billings cost should be relatively easily segregated and allocated. In states with automated processes, the ongoing incremental costs of administering solar customer accounts should be, as was determined in the Vermont study, nearly zero.<sup>78</sup>

In some cases, utilities will incur costs directly associated with DSG that are not fairly assignable to DSG policy. For example, in Texas, renewable energy generators under one MW are classed as "microgenerators," subject to registration and reporting requirements under the state's renewable energy portfolio standard law.<sup>79</sup> To the extent that the utility acts as a program manager and aggregator of renewable energy certificates assigned by solar generators, these costs are not fairly assigned to NEM or other solar promotional program unless also offset by the value of the assigned certificates.

### 3. Recommendations for calculating decline in value for incremental solar additions at high market penetration

The incremental positive value of additional solar deployment within a particular utility service territory is anticipated to decline as solar penetration levels increase. There are two major drivers of these impacts, which are not technically costs, but actually

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<sup>78</sup> Vermont Study at p. 15.

<sup>79</sup> See 16 Tex. Admin. Code 15, available at

<http://www.puc.texas.gov/agency/ruleslaws/subrules/electric/25.173/25.173.pdf>.

decrement adjustments that impact value of solar in the context of expanding markets and higher solar penetration.

These impacts address the value of additional deployments and not past installations, and not replacement installations. The two major drivers are the expected reduction in capacity credit for solar and reduced peak energy value as market penetration increases. Capacity credits for solar are typically higher than capacity factor due to good solar coincidence with peak demand periods. However, as more solar is added to a system, the difference between peak and non-peak demand dissipates. Without storage, solar has a limited ability to reduce a system peak that is essentially shifted forward into evening hours. As a result, the incremental capacity benefit of solar is reduced for incremental additions as penetration increases. This impact could reduce capacity credit by 20-40% as penetration rates approach 15%.<sup>80</sup>

To the extent that solar energy is generated at periods of high utility cost, it provides great value. As the penetration rate of solar increases, peak market prices are likely suppressed, reducing the value of incremental solar energy. E3 estimated the reduced energy value at 15% over ten years in a study for California.<sup>81</sup>

Much work is needed in measuring and modeling the impact of high penetrations of DSG to address exactly how much DSG creates high penetration impacts, and inserting this clarity in valuation and cost effectiveness studies. Most states receive less than 0.5% of peak energy from distributed solar generation, while most studies looking at high penetration model levels at 10-15%. As noted earlier, the most relevant costs to consider are those that will occur at more modest penetrations. For example, if capacity benefits decline significantly at higher penetrations, that does not justify finding low capacity benefits at early stages.

Other important issues to be addressed include the impacts of different assumptions regarding geographic region, system size, and long-term changes in energy demand. It is important to note that both the capacity credit and energy value deterioration could be mitigated through consideration of energy sales from areas of high solar penetration to areas of lower penetration. For example, utilities facing near term surplus capacity situations could incur short-term lost revenues that could be mitigated over the period that solar systems operate, creating the potential for net benefits over that longer term.

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<sup>80</sup> See LBNL Utility Solar Study 2012, *supra*, footnote 13.

<sup>81</sup> See E3 Technical Potential Study 2012, *supra*, footnote 74.

#### Checklist of Key Requirements for a Thorough Evaluation of DSG Costs

- ☑ **Is lost revenue or utility costs the basis of the study?** For NEM studies, lost revenue is the standard (what the DSG customer would have otherwise paid the utility). For other studies and even some NEM studies, the cost to serve the DSG customer is addressed instead, which should lead to an inquiry in particular regarding allocation of capacity costs.
- ☑ **Assumptions about administrative costs must reflect an industrywide move towards automation.** With higher penetration, costs per DSG customer tend to decline, so administrative costs should assume automation of processes.
- ☑ **Interconnection costs should not be included.** If the DSG customer pays for the interconnection, this should not be included as a cost to the utility. As well, the utility's interconnection costs should be compared to national averages to determine whether they are reasonable.
- ☑ **Integration costs should not be based on unrealistic future penetration levels.** Studies tend to find minimal grid upgrade requirements at DSG penetrations below a few percent. Looking ahead to what the grid might need to accommodate 50% penetration unnecessarily adds costs that are not actually being incurred.

## VI. Conclusion

Valuations vary by utility, but valuation methodologies should not. In this report IREC and Rabago Consulting LCC suggests a standardized approach for calculating DSG benefits and costs that we hope proves helpful to regulators as they embark on commissioning or reviewing valuation studies. Please see the mini-guide at the end of this report for a quick reference guide to the recommendations in this report.



## REGULATOR'S MINI-GUIDEBOOK

### Calculating the Benefits and Costs of Distributed Solar Generation

Valuations vary by utility, but valuation methodologies should not. IREC and Rábago Energy LLC suggest a standardized approach for calculating DSG benefits and costs in the white paper "A REGULATOR'S GUIDEBOOK: Calculating the Benefits and Costs of Distributed Solar Generation." We hope that this paper proves helpful to regulators as they embark on commissioning or reviewing valuation studies. Below is a high-level summary of the recommendations in the white paper. Please see the full report for more detail per section.

#### A. KEY QUESTIONS TO ASK AT THE ONSET OF A STUDY

##### Q1: WHAT DISCOUNT RATE WILL BE USED?

*Recommendation:* We recommend using a lower discount rate for DSG than a typical utility discount rate to account for differences in DSG economics.

##### Q2: WHAT IS BEING CONSIDERED – ALL GENERATION OR EXPORTS ONLY?

*Recommendation:* We recommend assessing only DSG exports to the grid.

##### Q3: OVER WHAT TIMEFRAME WILL THE STUDY EXAMINE THE BENEFITS AND COSTS OF DSG?

*Recommendation:* Expect DSG to last for thirty years, as that matches the life span of the technology given historical performance and product warranties. Interpolate between current market prices (or knowledge) and the most forward market price available or data that can accurately be estimated, just as planners do for fossil-fired generators that are expected to last for decades.

##### Q4: WHAT DOES UTILITY LOAD LOOK LIKE IN THE FUTURE?

*Recommendation:* Given that NEM resources are interconnected behind customer meters, and result in lower utility loads, the utility can plan for lower loads than it otherwise would have. In contrast, other DSG rate or program options involving sale of all output to the utility do not reduce utility loads, but rather the customer facilities contribute to the available capacity of utility resources.

##### Q5: WHAT LEVEL OF MARKET PENETRATION FOR DSG IS ASSUMED IN THE FUTURE?

*Recommendation:* The most important penetration level to consider for policy purposes is the next increment: what is likely to happen in the next three to five years. If a utility currently has 0.1% of its needs met by DSG, consideration of whether growth to 1% or even 5% is cost-effective is relevant, but consideration of whether higher penetrations are cost-effective can be considered at a future date.

**Q6: WHAT MODELS ARE USED TO PROVIDE ANALYTICAL INPUTS?**

*Recommendation:* Transparent input models that all stakeholders can access will establish a foundation for greater confidence in the results of the DSG studies. When needed, the use of non-disclosure agreements can be used to overcome data sharing sensitivities.

**Q7: WHAT GEOGRAPHIC BOUNDARIES ARE ASSUMED IN THE ANALYSIS?**

*Recommendation:* It is important to account for the range in local values that characterize the broader geographical area selected for the study. In some cases, quantification according to similar geographical sub-regions may be appropriate.

**Q8: WHAT SYSTEM BOUNDARIES ARE ASSUMED?**

*Recommendation:* It may also be appropriate to consider impacts associated with adjacent utility systems, especially at higher (above 10%) penetration levels of DSG.<sup>82</sup>

**Q9: FROM WHOSE PERSPECTIVE ARE BENEFITS AND COSTS MEASURED?**

*Recommendation:* We recommend that ratepayer and societal benefits and costs should be assessed.

**Q10: ARE BENEFITS AND COSTS ESTIMATED ON AN ANNUALIZED OR LEVELIZED BASIS?**

*Recommendation:* We recommend use of a levelized approach to estimating benefits and costs over the full assumed DSG life of 30 years. Levelization involves calculating the stream of benefits and costs over an extended period and discounting to a single present value. Such levelized estimates are routinely used by utilities in evaluating alternative and competing resource options.

**B. DATA SETS NEEDED FROM UTILITIES**

- The five or ten-year forward price of natural gas, the most likely fuel for marginal generation, along with longer-term projections in line with the life of the DSG
- Hourly load shapes, broken down by customer class to analyze the intra-class and inter-class impacts of NEM policy
- Hourly production profiles for NEM generators, including south-facing and west-facing arrays
- Line losses based on hourly load data, so that marginal avoided line losses due to DSG can be calculated
- Both the initial capital cost and the fixed and variable O&M costs for the utility's marginal generation unit

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<sup>82</sup> Mills and Wiser point out that consideration of inter-system sales of capacity or renewable energy credits could mitigate reductions in incremental solar value that could accompany high penetration rates. See A. Mills & R. Wiser, *An Evaluation of Solar Valuation Methods Used in Utility Planning and Procurement Processes* (Lawrence Berkeley National Laboratory), LBNL-5933E, at p. 23, December 2012 (nt Processes energy credits could available at <http://emp.lbl.gov/publications/evaluation-solar-valuation-methods-used-utility-planning-and-procurement-processes>).

- ☑ Distribution planning costs that identify the capital and O&M cost (fixed and variable) of constructing and operating distribution upgrades that are necessary to meet load growth
- ☑ Hourly load data for individual distribution circuits, particularly those with current or expected higher than average penetrations of DSG, in order to capture the potential for avoiding or deferring circuit upgrades

*Note: where a utility or jurisdiction does not regularly collect some portion of this data, there may be methods to estimate a reasonable value to assign to DSG.*

## C. RECOMMENDATIONS FOR ASSESSING BENEFITS

### 1. The following benefits should be assessed:

- |   |   |
|---|---|
| 1. Energy                                 | 6. Financial: Fuel Price Hedge          |
| 2. System Losses                          | 7. Financial: Market Price Response     |
| 3. Generation Capacity                    | 8. Security: Reliability and Resiliency |
| 4. Transmission and Distribution Capacity | 9. Environment: Carbon & Other Factors  |
| 5. Grid Support Services                  | 10. Social: Economic Development        |

2. **Energy benefits should be based on the utility not running a CT or a CCGT.** It is highly unlikely that DSG will offset coal or nuclear generation. Some combination of intermediate and peaking natural gas generation, with widely accepted natural gas price forecasts, should establish the energy value.
3. **Line losses should be based on marginal losses.** Losses are related to load and DSG lowers circuit loads, which in turn lowers losses for utility service to other customers. Average line losses do not capture all of the loss savings; any study needs to capture both the losses related to the energy not delivered to the customer and the reduced losses to serve customers who do not have DSG.
4. **Generation capacity benefits should be evaluated from day one.** DSG should be credited for capacity based on its Effective Load Carrying Capacity ("ELCC") from the day it is installed. If the utility has adequate capacity already, it may not have taken into account DSG penetration in its planning and overbuilt other generation; the DSG units that are actually operating during utility peaks should be credited with capacity value rather than a plant that is never deployed.
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6. **Ancillary services should be evaluated.** Inverters that can provide grid support are being mass-produced, and utility CEOs in the United States are calling for

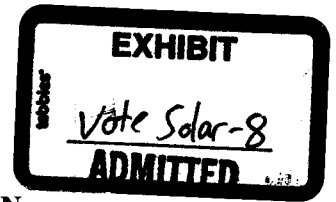
their use; ancillary services will almost certainly be available in the near future. Modeling the benefits and costs of ancillary services can also inform policy decisions like those related to interconnection technology requirements.

7. **A fuel price hedge value should be included.** In the past, utilities regularly bought natural gas futures contracts or secured long-term contracts to avoid price volatility. The fact that this is rarely done now and that the customer is bearing the price volatility risk does not diminish the fact that adding solar generation reduces the reliance on fuels and provides a hedging benefit.
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10. **The utility's avoided environmental compliance and residual environmental costs should be evaluated.** DSG leads to less utility generation, and lower emissions of NO<sub>x</sub>, SO<sub>x</sub> and particulates, lowering the utilities costs to capture or control those pollutants.
11. **Societal benefits should be assessed.** DSG policies were implemented on the basis of environmental, health and economic benefits, which should not be ignored and should be quantified.

#### D. RECOMMENDATIONS FOR ASSESSING COSTS

1. **Determine whether lost revenue or utility costs are the basis of the study.** For NEM studies, lost revenue is the standard (what the DSG customer would have otherwise paid the utility). For other studies and even some NEM studies, the cost to serve the DSG customer is addressed instead, which should lead to an inquiry in particular regarding allocation of capacity costs.
2. **Assumptions about administrative costs should reflect an industry-wide move towards automation.** With higher penetration, costs per DSG customer tend to decline, so administrative costs should assume automation of processes.
3. **Interconnection costs should not be included.** If the DSG customer pays for the interconnection, this should not be included as a cost to the utility. As well, the utility's interconnection costs should be compared to national averages to determine whether they are reasonable.
4. **Integration costs should not be based on unrealistic future penetration levels.** Studies tend to find minimal grid upgrade requirements at DSG penetrations below a few percent. Looking ahead to what the grid might need to accommodate 50% penetration unnecessarily adds costs that are not actually being incurred.





**BEFORE THE ARIZONA CORPORATION COMMISSION**

IN THE MATTER OF THE COMMISSION'S  
INVESTIGATION OF VALUE AND COST OF  
DISTRIBUTED GENERATION.

Docket No. E-00000J-14-0023

**REBUTTAL TESTIMONY OF BRIANA KOBOR  
ON BEHALF OF VOTE SOLAR**

**APRIL 7, 2016**

# Table of Contents

|          |  |           |
|----------|--|-----------|
| <b>1</b> | <b>INTRODUCTION.....</b>   | <b>1</b>  |
| <b>2</b> | <b>PURPOSE OF TESTIMONY AND SUMMARY OF RECOMMENDATIONS .....</b>   | <b>1</b>  |
| <b>3</b> | <b>COMMON GROUND AMONG PARTIES ON ANALYZING EXPORTS AND SELF-<br/>CONSUMPTION SEPARATELY.....</b>                    | <b>6</b>  |
| <b>4</b> | <b>COST OF SERVICE STUDIES SHOULD ANALYZE NEM CUSTOMERS IN A FAIR<br/>AND TRANSPARENT WAY.....</b>                   | <b>8</b>  |
| 4.1      | APS COST-OF-SERVICE STUDY.....   | 9         |
| 4.2      | TEP COST-OF-SERVICE STUDY.....   | 21        |
| 4.3      | CONCLUSIONS REGARDING THE ROLE OF COSS-BASED EVIDENCE AND METHODOLOGICAL<br>RECOMMENDATIONS IN THIS DOCKET .....     | 28        |
| <b>5</b> | <b>THE VALUE OF DG EXPORTS MUST BE BASED ON LONG-TERM AVOIDED<br/>COSTS TO THE NON-PARTICIPATING RATEPAYER .....</b> | <b>29</b> |
| 5.1      | SHORT-TERM AVOIDED COST APPROACH.....  | 30        |
| 5.2      | GRID-SCALE BENCHMARKING APPROACH.....  | 32        |
| 5.3      | LONG-TERM AVOIDED COST APPROACH.....   | 35        |
| <b>6</b> | <b>OTHER ISSUES.....</b>   | <b>37</b> |
| 6.1      | DISTRIBUTION OF BENEFITS FROM DG SOLAR .....   | 37        |
| 6.2      | THIS DOCKET IS NOT THE APPROPRIATE VENUE FOR DETERMINATION OF SPECIFIC RATE DESIGN<br>MEASURES .....                 | 40        |
| <b>7</b> | <b>RECOMMENDATIONS .....</b>   | <b>41</b> |

## **List of Tables**

|   |    |
|---|----|
| TABLE 1: COMPARISON OF ALLOCATORS USING SITE LOAD AND DELIVERED LOAD, NEM CUSTOMERS ON ENERGY-BASED RATES ..... | 16 |
| TABLE 2: COMPARISON OF ALLOCATORS USING SITE LOAD AND DELIVERED LOAD, NEM CUSTOMERS ON DEMAND-BASED RATES ..... | 17 |

## **List of Figures**

|  |    |
|--|----|
| FIGURE 1: FIGURE FROM APS WITNESS MR. SNOOK'S DIRECT TESTIMONY ..... | 11 |
| FIGURE 2: RESIDENTIAL CUSTOMER USAGE COMPARISON, JULY .....          | 19 |
| FIGURE 3: RESIDENTIAL CUSTOMER USAGE COMPARISON, JANUARY .....       | 19 |
| FIGURE 4: APS INSTALLATIONS AND HOUSEHOLDS BY INCOME LEVEL .....     | 39 |

# 1 Introduction

2 Q. Please state your name and business address.

3 A. My name is Briana Kobor. My business address is 360 22nd Street, Suite 730,  
4 Oakland, CA.

5 Q. On whose behalf are you submitting this rebuttal testimony?

6 A. I am submitting this testimony on behalf of Vote Solar.

7 Q. Did you submit direct testimony in this proceeding?

8 A. Yes, I did. My direct testimony contains an introduction to Vote Solar, as well as a  
9 summary of my professional experience.

## 10 2 Purpose of Testimony and Summary of 11 Recommendations

12 Q. Please describe how your testimony is organized.

13 A. The remainder of my testimony consists of five main sections. The first section  
14 discusses the common ground among parties to this proceeding on analyzing exports  
15 and self-consumption separately. The second section discusses the cost-of-service  
16 study ("COSS") evidence presented in the direct testimonies of Arizona Public  
17 Service Company ("APS") and Tucson Electric Power Company and UNS Electric  
18 ("TEP/UNSE"). The third section addresses various proposals for approaching the  
19 valuation of distributed generation ("DG"), and discusses why DG should be valued  
20 using the long-term avoided-cost approach. The fourth section discusses two issues  
21 brought up in the direct testimony of other parties concerning (1) the distribution of  
22 DG benefits, and (2) attempts by parties to make rate design recommendations in this  
23 docket. Finally, the fifth section summarizes my recommendations.

1 **Q. Please summarize your findings and recommendations.**

2 A. First and foremost, I find it is important for the Commission to determine what aims  
3 to accomplish in this proceeding. Commissioner Little’s letter to the docket indicated  
4 that he envisions the following result from this proceeding:

5           Development of a methodology that would inform future proceedings  
6           as to how the value and cost of solar should be evaluated and  
7           determined as part of a rate case. Since the specifics of each rate case  
8           are different and can vary widely for each utility and service area, the  
9           methodology would not assign specific values, but rather provide  
10          guidance as to how values would be determined in the context of an  
11          individual rate case.<sup>1</sup>

12 I fully support this approach and recommend that the Commission keep this vision in  
13 mind while evaluating the testimony provided by parties to this proceeding. To this  
14 end, I recommend that the Commission not make findings on specific evidence from  
15 cost of service studies introduced in this docket, nor analyses of the long-term value  
16 of solar. The role of this docket should remain the development of a robust and  
17 standardized methodology for the valuation of DG; a methodology that can be  
18 employed in future proceedings to develop specific findings for each Arizona utility.

19 In my review of other parties’ testimonies I found there appears to be common  
20 ground among several parties on the need to analyze self-consumption and DG  
21 exports separately. This approach is supported by Commission Staff (“Staff”), The  
22 Alliance for Solar Choice (“TASC”), and Vote Solar, and appears to be in line with  
23 statements made by APS. I recommend that the Commission recognize that what  
24 truly differentiates DG customers from other utility customers is the ability to export  
25 excess energy to the grid. All customers should have the right to make a choice to  
26 consume as much or as little energy from their utility as they like—whether they  
27 modify their consumption patterns through behavioral change, use of technology  
28 (including efficiency and DG), or because their life circumstances change (e.g., their  
29 kids go off to college).

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<sup>1</sup> Commissioner Little’s Letter to the Parties at 1, Dec. 22, 2015 (“Guidance Letter”).

1 As a result, I recommend that the Commission separately consider the value of DG  
2 exports and the value of self-consumption, and that this proceeding develop a robust,  
3 standard methodology for valuing DG exports. To determine the appropriate rate  
4 treatment for utility service to DG customers, these customers should be analyzed in  
5 forthcoming utility cost-of-service studies in a fair and transparent way based on  
6 well-developed COSS allocation methodologies. Through a separate analysis,  
7 appropriate compensation for DG exports should be evaluated over the useful life of  
8 the DG system using a long-term avoided cost approach. I do not recommend that the  
9 Commission set the export rate precisely at the value determined for solar. Rather, the  
10 best approach would be to quantify the value of solar and then to make a policy  
11 decision regarding the best export rate level that would ensure the benefits of solar are  
12 shared with non-participating ratepayers, while also providing sufficient  
13 compensation to incent DG adoption.

14 I was only able to conduct a limited review of the COSS evidence provided in this  
15 docket by APS and TEP/UNSE. APS's COSS evidence in this docket is the product  
16 of a proprietary back-end model that does not allow intervenors to fully evaluate the  
17 model functionality nor carry out alternate analyses. As a result I was able to review  
18 the assumptions made by APS but was not able evaluate how the COSS findings  
19 would change if the assumptions were modified. APS found that net energy metering  
20 ("NEM") customers shift \$29-67 per month in costs to non-NEM customers, but I  
21 found significant flaws that overinflate the costs allocated to NEM customers and  
22 conflate costs and revenues associated with utility services with compensation  
23 provided to NEM customers for exported energy. As a result, I do not find that there  
24 is sufficient evidence in this proceeding to support the alleged cost shift calculation  
25 put forth by APS.

26 My ability to review the TEP/UNSE COSS evidence has been even more limited.  
27 TEP/UNSE has presented evidence from three TEP-related cost of service studies in  
28 this docket but failed to provide Vote Solar with timely access to working COSS  
29 models or functioning work papers that would allow for an evaluation of the

1 methodologies and assumptions therein.<sup>2</sup> As a result, my ability to review the  
2 reasonableness of the COSS-based evidence, including TEP/UNSE's claim that NEM  
3 customers shift \$874-967 per year to non-NEM customers has been extremely  
4 limited. The limited information from TEP/UNSE that I was able to review indicates  
5 that TEP/UNSE's analysis overinflated the cost to serve NEM customers, conflated  
6 revenues and costs associated with utility service with compensation paid for exports,  
7 and did not appropriately take into account the impact of TEP's request for a \$109.5  
8 million revenue increase in its currently open rate case.<sup>3</sup> As a result, there is  
9 insufficient evidence in this proceeding to support the alleged cost shift calculation  
10 put forth by TEP/UNSE.

11 In light of my findings that there are significant methodological flaws in APS's and  
12 TEP/UNSE's approaches to quantification of the alleged NEM cost shift and the  
13 intended scope of this proceeding as indicated by Commissioner Little, I recommend  
14 that the Commission not make findings on specific evidence regarding the existence  
15 of a NEM cost shift in this proceeding.

16 I recommend that future cost of service studies evaluated in the context of individual  
17 utility rate cases analyze NEM customers in the same manner in which other  
18 customers are analyzed: based on delivered load. Utility cost of service studies  
19 include standard measures of load for purposes of cost allocation, including energy  
20 usage, non-coincident peak demand of the customer class, average and excess  
21 demand, etc. These allocation factors are designed to model the load attributes that

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<sup>2</sup> In response to discovery due March 30, 2016 and negotiations between TEP/UNSE and Vote Solar regarding the confidentiality of the spreadsheet analyses, TEP/UNSE provided Vote Solar with confidential work papers to its analyses on April 5, 2016, two days prior to the due date for filing rebuttal testimony in this case. I have not had a chance to conduct any substantive review of the work papers in advance of filing this testimony, but may conduct such review in advance of the hearing, and reserve the right to provide additional substantive response to the evidence at that time.

<sup>3</sup> See ACC Docket No. E-1933A-15-0322, *In the matter of the application of Tucson Electric Power Company for the establishment of just and reasonable rates and charges designed to realize a reasonable rate of return on the fair value of the properties of Tucson Electric Power Company devoted to its operations throughout the state of Arizona and for related approvals*, Sep. 9, 2015.

1 cause costs to the utility system and may be used to analyze the cost to serve a  
2 utility's NEM customers.

3 I also recommend that this proceeding develop a robust, standardized methodology  
4 for valuing DG exports, and that DG exports be analyzed separately from self-  
5 consumption. I review the valuation methodologies discussed by other parties to this  
6 proceeding. I find that the short-term avoided cost approach is flawed and would not  
7 fully capture the costs and benefits associated with DG. I additionally find that the  
8 grid-scale benchmarking approach creates a false comparison between DG and  
9 utility-scale solar and does not have merit for consideration as an approach to setting  
10 an export rate for DG. I recommend that a robust and standardized methodology be  
11 developed to quantify the long-term valuation of DG exports from the perspective of  
12 the non-participating ratepayer over the useful life of the DG asset. The results of  
13 such an analysis can be used to inform the appropriate compensation of DG  
14 customers for energy exports.

15 I additionally discuss two other issues raised by parties in this proceeding. The first  
16 issue relates to a mischaracterization of the empirical evidence regarding income  
17 distribution of solar customers. I find that empirical evidence from Arizona  
18 demonstrates that DG is being installed across the income spectrum with a  
19 proportionate amount of solar installations at the lower ends of the income spectrum.  
20 I additionally find that if a robust approach to the quantification of the costs and  
21 benefits associated with DG can be used to set a rate for exports that allows a sharing  
22 of net benefits between customers that do and do not install DG, all customers will  
23 benefit, regardless of income level.

24 The second and final issue relates to the attempt by parties in this proceeding to affect  
25 rate design policy in this docket. I recommend that the Commission determine that  
26 this docket is not the appropriate venue for such recommendations and that it would  
27 not be appropriate to consider specific rate design proposals absent a body of  
28 evidence to support those proposals including utility cost of service studies and bill



1 impact analyses—neither of which have been provided for the rate design  
2 recommendations discussed in this case.

### 3 **3 Common Ground Among Parties on Analyzing** 4 **Exports and Self-Consumption Separately**

5 **Q. Have you reviewed the direct testimony filed by other parties to this proceeding?**

6 A. Yes. I have reviewed the direct testimony filed by Staff; the Arizona Investment  
7 Council (“AIC”); APS; the Grand Canyon State Electric Cooperative Association  
8 (“GCSECA”); the International Brotherhood of Electrical Workers (“IBEW”); the  
9 Residential Utility Consumer Office (“RUCO”); Sulphur Springs Valley Electric  
10 Cooperative, Inc. (“SSVEC”); TASC; and TEP/UNSE.

11 **Q. Have you identified any areas of agreement among the parties in this**  
12 **proceeding?**

13 A. Yes. While there are a number of significant disagreements among the parties in this  
14 proceeding, it appears that a number of parties support similar positions on analyzing  
15 DG exports and self-consumption separately.

16 **Q. Please discuss the parties’ positions on the separate consideration of self-**  
17 **consumption and exports.**

18 A. Staff witness Howard Solganick addresses this issue directly with the following  
19 statement:

20 Staff’s perspective is based on the concept that what happens behind  
21 the meter is the customer's business. Whether load is reduced by  
22 conservation, insulation, high efficiency appliances, storage or the  
23 installation of a DG system that is solely the customer's right and  
24 decision and a proper rate structure will offer accurate price signals to  
25 assist a customer making a decision. Any excess energy not needed by  
26 the customer can then be delivered to the utility and purchased at its  
27 value at the time and location of delivery.<sup>4</sup>

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<sup>4</sup> Direct Test. of Howard Solganick 7:8-13 (“Solganick Direct”).

1 TASC witness Beach also recommends “that the appropriate framework for assessing  
2 the relative benefits and costs of net metering is to focus on the value that customer  
3 receives for the electricity that is exported from their premises.”<sup>5</sup>

4 These statements echo Vote Solar’s argument presented in my direct testimony that  
5 every customer should have the individual right to choose how much energy to  
6 consume or not consume from the utility.<sup>6</sup> In support of this position, Vote Solar has  
7 proposed that the methodology for evaluating the costs and benefits of DG focus on  
8 the question of “whether the price paid for DG exports appropriately reflects the  
9 value of the energy provided.”<sup>7</sup> Self-consumption of DG is best addressed in  
10 individual utility rate cases.<sup>8</sup>

11 **Q. Do any of the utilities share this view?**

12 A. Yes, statements by APS appear to show common ground on this issue. For example,  
13 APS witness Snook states:

14 [T]he methodology for determining Value of Solar established by the  
15 Commission as a result of this docket should be approved as an  
16 appropriate analysis tool for determining (i) the value of solar in the  
17 resource planning context; and (ii) calibrating the price paid for *energy*  
18 *exported to the grid from rooftop solar arrays.*<sup>9</sup>

19 **Q. Based on your review of other parties’ positions on this issue, do you have any  
20 recommendations for the Commission?**

21 A. I recommend that the Commission recognize that a bright line exists between self-  
22 consumption of DG and the energy customers export to the grid. The Commission  
23 should explicitly recognize the right to self-consume electricity generated on private  
24 property largely through private investment. Based on this recognition, the  
25 Commission should ensure that customers who choose to install DG or any other  
26 technologies that modify their consumption of utility-delivered energy are treated the

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<sup>5</sup> Direct Test. of R. Thomas Beach at i (“Beach Direct”).

<sup>6</sup> Direct Test. of Briana Kobor 8:26-9:2 (“Kobor Direct”).

<sup>7</sup> Kobor Direct 8:21-23 (emphasis omitted).

<sup>8</sup> *Id.* 9:12-16.

<sup>9</sup> Direct Test. of Leland Snook 2:9-12 (“Snook Direct”) (emphasis added).

1 same as their next-door neighbors who have not installed such technologies regarding  
2 cost-of-service allocation and rate design methodologies, tariffs under which they  
3 may take service, and/or any applicable charges imposed by their utility. This  
4 proceeding should focus on the appropriate level of compensation for DG exports  
5 only. The Commission should seek to develop a methodology for ensuring that the  
6 price paid for exports reflects the long-term value of the energy provided from the  
7 perspective of the non-participating ratepayer.

#### 8 **4 Cost of Service Studies should analyze NEM** 9 **Customers in a fair and transparent way**

10 **Q. Please describe the COSS evidence put forth by parties to this proceeding.**

11 A. Witnesses from APS and TEP/UNSE have sponsored cost of service studies  
12 purporting to show that a cost shift exists from NEM customers to non-NEM  
13 customers. APS claims that NEM customers on two-part rates shift approximately  
14 \$29-67 per month in costs to non-NEM customers.<sup>10</sup> TEP/UNSE claims that TEP's  
15 NEM customers shift \$874-967 per year to non-NEM customers.<sup>11</sup>

16 **Q. Have you been able to evaluate the reasonableness of these utility-reported cost**  
17 **shifts?**

18 A. Unfortunately, I have not been able to comprehensively evaluate the utility-reported  
19 cost shifts because the utilities have not provided data allowing me to do so.<sup>12</sup> I was  
20 able to evaluate inputs to APS's COSS and have found it to be based on flawed and  
21 inconsistent methodologies. As a result, the APS COSS overinflates the cost to serve

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<sup>10</sup> Snook Direct 3:18-22.

<sup>11</sup> Direct Test. of H. Edwin Overcast 5:14-15 ("Overcast Direct").

<sup>12</sup> APS has indicated that they are using a new cost-of-service model with a proprietary back-end. They have provided spreadsheets with inputs and outputs to the model as well as a proxy version of the model, but the proxy version is not linked to the inputs and outputs provided and therefore does not enable a full evaluation nor assessment of results under alternate scenarios. In conversations with APS they indicated that they would not be willing to re-run the model with alternate assumptions in this case.

1 NEM customers, conflates the cost to serve with the compensation paid for DG  
2 exports, and skews the results. While TEP/UNSE has entered testimony in this docket  
3 regarding various measures of the cost of service and purported cost shifts, it has  
4 failed to provide Vote Solar with functioning copies of the cost of service studies in a  
5 timely manner and as a result I have not been able to fully examine the methodologies  
6 used, nor the conclusions reached in the testimony of Dr. Overcast.<sup>13</sup> My limited  
7 review based on the available information indicates flaws in the TEP/UNSE  
8 methodology that overinflate the results. These findings are discussed in detail  
9 separately for APS and TEP/UNSE in the following sections.

#### 10 **4.1 APS Cost-of-Service Study**

11 **Q. Please describe the approach used by APS to evaluate the costs to serve its NEM**  
12 **customers.**

13 **A.** Mr. Snook uses a cost-of-service study based on embedded costs from test year 2014  
14 to evaluate costs to serve APS's NEM customers.<sup>14</sup> Mr. Snook describes the COSS as  
15 follows:

16 A COSS is the fundamental tool for allocating a utility's costs among  
17 its customers based upon their responsibility for incurring such costs.  
18 It is foundational in developing appropriate pricing structures that  
19 align the rates customers pay for the services received with the  
20 customers who are driving the costs. This is often described as the  
21 "cost causation principle."<sup>15</sup>

22 To examine NEM customers specifically, APS grouped its existing NEM customers  
23 into two classes: NEM customers on "energy-based" or two-part rates (Schedules E-  
24 12, ET-1 and ET-2) and NEM customers on "demand-based" or three-part rates

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<sup>13</sup> In response to discovery due March 30, 2016 and negotiations between TEP/UNSE and Vote Solar regarding the confidentiality of the spreadsheet analyses, TEP/UNSE provided confidential work papers to its analyses on April 5, 2016, two days prior to the due date for filing rebuttal testimony in this case. I have not had a chance to conduct any substantive review of the work papers in advance of filing this testimony but may conduct such review in advance of the hearing and reserve the right to provide additional substantive response to the evidence at that time.

<sup>14</sup> Snook Direct 8:3-5.

<sup>15</sup> *Id.* 7:8-12.

1 (Schedules ECT-1 and ECT-2).<sup>16</sup> APS allocated costs to these groups of customers  
2 based on the NEM customer's entire load at the customer's home, including the  
3 portion of the load served by APS-delivered energy and the portion served by the  
4 energy the customer generated with his/her DG system.<sup>17</sup> APS then applied  
5 "credit[s]" to the NEM customers based on APS's assessment of capacity and energy  
6 savings resulting from the customer's DG production.<sup>18</sup> Mr. Snook summarizes his  
7 discussion of this methodology by stating: "The result is that the COSS analysis only  
8 allocates capacity and energy costs to NEM customers based on what APS has to  
9 provide."<sup>19</sup>

10 **Q. Do you support this methodology?**

11 A. I do not. In APS's own words, the COSS is designed to "align the rates customers pay  
12 for the services received."<sup>20</sup> However, allocating costs to NEM customers based on  
13 their total site load does not align with the services received. NEM customers' site  
14 loads are served only partially by their utility, with their DG systems serving some  
15 portion of their loads as well. It is wholly inappropriate to allocate utility costs to  
16 NEM customers based on services the utility did not provide. The only appropriate  
17 basis for allocating costs in the COSS is allocation based on the services provided by  
18 the utility, which for all customers, NEM and non-NEM, is delivered load.

19 Reaching behind the meter and allocating NEM costs based on total site load  
20 (regardless of whether a portion of the load is met by self-generation) is equivalent to  
21 allocating costs to a customer for the energy they would have consumed had they not  
22 installed energy-efficient windows, or the energy they would have consumed had  
23 their kids not gone off to college. When a customer chooses to install new technology  
24 or undergoes a lifestyle change that affects their energy consumption, the services

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<sup>16</sup> *Id.* 15:9-12.

<sup>17</sup> *Id.* 15:14-17.

<sup>18</sup> *Id.* 15:18-23.

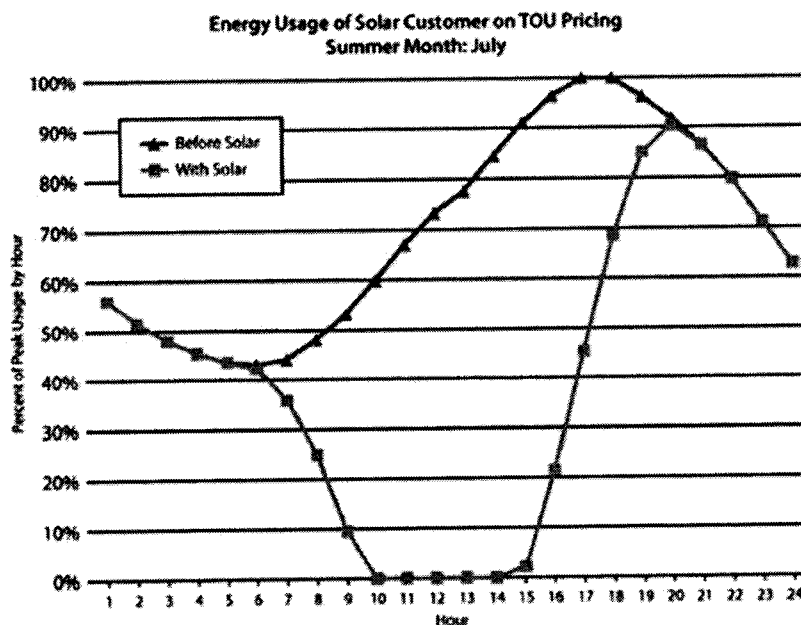
<sup>19</sup> *Id.* 15:26-16:2.

<sup>20</sup> *Id.* 7:9-11.

1 they require of their utility change. As a result, the utility's service to that customer  
2 changes.

3 Mr. Snook claims that NEM customers have "vastly different load characteristics,  
4 [that] warrant evaluating them as a separate sub-class."<sup>21</sup> To support this, he provides  
5 a figure depicting hourly energy usage by a NEM customer during July. That figure is  
6 copied below for illustrative purposes.

7 **Figure 1: Figure from APS Witness Mr. Snook's Direct Testimony<sup>22</sup>**



8  
9 APS's methodology would allocate costs to NEM customers based on the "Before  
10 Solar" load shape shown on the top of Figure 1, with measures for crediting the  
11 customer based on APS's definition of the energy and capacity value associated with  
12 DG production. APS claims this load difference necessitates separate evaluation of  
13 NEM customers, but it ignores this difference in the COSS. The only way to fully  
14 capture the different load characteristics of NEM customers in the cost-of-service  
15 study is to examine the cost to serve those customers based on their delivered load.  
16 Delivered load is depicted as the "With Solar" load shape on the bottom of Figure 1.

<sup>21</sup> *Id.* 12:12-14.

<sup>22</sup> *Id.* 13, fig. 2.

1 **Q. How do you propose APS evaluate the cost to serve its NEM customers?**

2 I recommend that APS examine the cost to serve its NEM customers using standard  
3 COSS allocation methods based on their delivered load. APS has presented an  
4 embedded cost study providing an historical snapshot of utility costs. APS has  
5 additionally presented a methodology for allocating those costs to its customers based  
6 on a number of standard measures (i.e., energy-related costs are allocated based on  
7 kilowatt-hour (“kWh”) consumption, distribution costs are allocated based on non-  
8 coincident peak and individual customer peak, etc.). This method is widely accepted  
9 and may be used to capture the cost to serve groups of customers based on the  
10 allocation methods contained therein. Evaluating NEM customer costs based on  
11 delivered load would appropriately capture the cost to serve these customers.

12 **Q. How does your recommended COSS methodology address costs and benefits of**  
13 **energy exports?**

14 A. It doesn't. My recommended methodology separates self-consumed DG from DG  
15 exports. I recommend that the Commission ensure that customers who choose to  
16 install DG or any other technologies that modify their consumption of utility-  
17 delivered energy be treated the same as their next-door neighbors who have not  
18 installed such technologies regarding cost of service allocation and rate design  
19 methodologies, tariffs under which they may take service, and/or any applicable  
20 charges imposed by their utility. Rates that solar customers pay for energy deliveries  
21 from the utility should be based on standard cost-of-service principles and developed  
22 through utility cost-of-service studies in the context of individual utility rate cases.

23 What truly differentiates customers with solar DG from other customers is the DG  
24 customers' ability to export energy to the grid. The Commission should recognize  
25 that exports are appropriately evaluated separate from self-consumption and should  
26 use this proceeding to develop a robust, standardized methodology that would allow  
27 the Commission to adjust the DG export rate such that the price paid for exports  
28 appropriately reflects the value of the energy provided. To be clear, I do not  
29 recommend that the Commission set the export rate precisely at the value determined

1 for solar. Rather, the best approach would be to quantify the value of solar and then to  
2 make a policy decision regarding the best export rate level that would ensure the  
3 benefits of solar are shared with non-participating ratepayers while providing  
4 sufficient compensation to incent DG adoption.

5 My recommendations are in line with APS's own statements that "compensation to a  
6 solar customer for net energy exported to the grid is distinct from the design of that  
7 customer's rate as established through a COSS."<sup>23</sup> Separating self-consumed DG  
8 from DG exports also recognizes Staff's position that "what happens behind the meter  
9 is the customer's business."<sup>24</sup> The costs and benefits associated with energy exports  
10 are better addressed through a value of solar study than conflated with cost-of-service  
11 ratemaking.

12 APS states "[a] valid Value of Solar study is a resource planning exercise and should  
13 not be conflated with a cost-of-service analysis used for ratemaking."<sup>25</sup> However,  
14 their own proposed methodology conflates the two. Rather than heed their own  
15 advice by "[u]sing a COSS to set rates [to protect] customers by ensuring that  
16 customers pay only for actual costs that they cause,"<sup>26</sup> APS has elected to allocate  
17 costs to NEM customers based on services not provided by the utility and to partially  
18 credit these customers based on their short-term evaluation of the value of solar. This  
19 short-term evaluation of the value of solar is flawed and including it in the COSS  
20 does not align with APS's own goals of cost-of-service ratemaking.

21 **Q. Why do you believe that APS's short-term evaluation of the value of solar is**  
22 **flawed?**

23 **A.** APS's short-term evaluation of the value of solar includes two "credits" that are  
24 applied to NEM customers in the COSS. The first is a credit for all energy produced  
25 by the DG system, both that which is consumed onsite and that which is exported to

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<sup>23</sup> *Id.* 28:22-24.

<sup>24</sup> Solganick Direct 7:8-9.

<sup>25</sup> Snook Direct 30:18-20.

<sup>26</sup> *Id.* 29:10-11.



1 the grid.<sup>27</sup> The second is a credit for self-provided capacity that APS says is based on  
2 a comparison between site load and delivered load.<sup>28</sup>

3 It is not appropriate to allocate costs to NEM customers based on energy they do not  
4 consume from the utility, and then to partially “credit” them for that energy. APS’s  
5 2014 COSS data show that NEM customers on energy-based rates consumed an  
6 average of 14,700 kWh, yet APS only delivered an average 10,600 kWh to those  
7 customers. Rather than account for the fact that APS did not provide the difference of  
8 4,100 kWh per customer, APS’s methodology instead credits them based on the rate  
9 applied to net excess generation under the current net metering tariff (Schedule EPR-  
10 6) at a value of 2.895 c/kWh.<sup>29</sup> This approach is akin to allocating costs to a customer  
11 who installed a more efficient air conditioning unit based on what they would have  
12 consumed absent the new air conditioning unit and crediting them 2.895 c/kWh for  
13 their reductions. The more appropriate methodology would be to allocate costs to the  
14 customer based on what the utility actually provides: delivered load.

15 APS’s approach to crediting NEM customers for self-provided capacity suffers from  
16 similar methodological issues. APS has indicated that this credit is designed to  
17 provide NEM customers with a credit for their reduced demand on APS’s system.<sup>30</sup>  
18 To accomplish this, APS employs a complicated methodology that involves  
19 averaging the difference between delivered and site load based on the measures of  
20 demand during the system’s four summer peaks (“4CP”) and non-coincident peak  
21 demand. APS claims that “[t]his is consistent with the ‘average and excess’ method of  
22 allocating production demand cost required by the ACC.”<sup>31</sup> While it is not clear that  
23 this approach is in fact consistent with the average and excess demand method, it also  
24 begs the question of why this after-the-fact calculation would be necessary if APS  
25 instead employed the average and excess demand method to allocate costs based on  
26 delivered load in the first place.

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<sup>27</sup> *Id.* 15:22-23.

<sup>28</sup> *Id.* 15:20-21.

<sup>29</sup> APS’s Resp. to Vote Solar 2.3, APS15768 at 1 of 37.

<sup>30</sup> *See generally id.*

<sup>31</sup> *Id.* at 1 of 2.

1 **Q. Have you evaluated the cost to serve NEM customers based on your**  
2 **recommendation to use delivered load instead of site load?**

3 A. Unfortunately, I have not been able to carry out an evaluation of the cost to serve  
4 APS's NEM customers based on delivered load. It appears APS has chosen to use a  
5 new approach to its COSS that involves a back-end proprietary model. While APS  
6 has been able to provide spreadsheets showing many of the inputs and outputs to that  
7 model and a proxy version that they call the "Cost of Service Working Model," there  
8 is no linkage between the various parts of the study.<sup>32</sup> As a result, I was unable to  
9 modify the allocation methodology and produce revised results in the COSS;  
10 moreover, APS has indicated that it will not re-run the proprietary model using  
11 alternative inputs defined by Vote Solar.<sup>33</sup> While this barrier to comprehensive  
12 analysis of the COSS by intervenors has troubling implications for APS's upcoming  
13 rate case, my understanding of the purpose of this docket is that it is intended to  
14 address methodological recommendations, rather than make findings based on results.

15 However, APS has used results from its COSS methodology to make various claims  
16 regarding the existence of cost shifting from NEM customers to non-NEM customers.  
17 Namely, APS has alleged that NEM customers on energy-based rates shift \$67 per  
18 month in costs and NEM customers on demand-based rates shift \$29 per month in  
19 costs to non-NEM customers.<sup>34</sup> These claims are inaccurate and cannot be relied on  
20 for two reasons: (1) the claims are based on a drastic over-allocation of costs to NEM  
21 customers, and (2) APS's cost shift estimates conflate costs and revenues associated  
22 with services provided by the utility with compensation paid for energy exports under  
23 the NEM program.

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<sup>32</sup> APS's Resp. to VS 1.1, APS15747.

<sup>33</sup> Conversation between Vote Solar and APS, March 25, 2016.

<sup>34</sup> Snook Direct 3:18-22.

1 **Q. Please elaborate on your statement that APS’s reported cost shift is based on**  
2 **over-allocation of costs to NEM customers.**

3 A. I have not been able to verify whether the actual cost to serve APS’s NEM customers  
4 based on their delivered load characteristics is above or below the revenues they pay  
5 for those deliveries. However, comparing the COSS allocators using site load as  
6 proposed by APS, and using delivered load as I propose, reveals that APS’s method  
7 drastically overstates the cost to serve NEM customers.

8 APS’s COSS uses various allocation measures in its evaluation of cost to serve. These  
9 measures are based on the following usage characteristics: total energy consumption  
10 (MWh); demand coincident with the four summer peaks (“4CP (kW)”); non-  
11 coincident peak demand of the customer class (“NCP (kW)”); individual customer  
12 peak demand (“Individual Max (kW)”); and the number of customers in the customer  
13 class. Each of these allocators, with the exception of the number of customers, is  
14 higher when site load is considered instead of delivered load. This implies that COSS  
15 allocation based on site load will over-allocate costs to NEM customers. Table 1 and  
16 Table 2 compare each relevant allocator using site load and delivered load for NEM  
17 customers on energy-based rates and demand-based rates, respectively.

18 **Table 1: Comparison of Allocators Using Site Load and Delivered Load, NEM**  
19 **Customers on Energy-Based Rates**

|                           | <b>Energy<br/>Consumption<br/>(MWh)</b> | <b>4CP (kW)</b> | <b>NCP (kW)</b> | <b>Individual<br/>Max (kW)</b> |
|---------------------------|---|-----------------|-----------------|--------------------------------|
| Site Load Allocation      | 1.36%                                   | 2.02%           | 1.76%           | 1.89%                          |
| Delivered Load Allocation | 0.99%                                   | 1.46%           | 1.65%           | 1.71%                          |
| Difference                | 38%                                     | 38%             | 7%              | 10%                            |

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**Table 2: Comparison of Allocators Using Site Load and Delivered Load, NEM Customers on Demand-Based Rates**

|                           | <b>Energy Consumption (MWh)</b> | <b>4CP (kW)</b> | <b>NCP (kW)</b> | <b>Individual Max (kW)</b> |
|---------------------------|---------------------------------|-----------------|-----------------|----------------------------|
| Site Load Allocation      | 0.09%                           | 0.12%           | 0.11%           | 0.11%                      |
| Delivered Load Allocation | 0.07%                           | 0.10%           | 0.11%           | 0.10%                      |
| Difference                | 29%                             | 28%             | 3%              | 7%                         |

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As shown in Table 1 and Table 2, allocation based on site load inflates energy-related costs and peak demand-related costs by 28-38%. Because energy- and peak demand-related costs drive roughly 63% of the overall revenue requirement, this is expected to have a significant impact on the assessment of cost to serve NEM customers.<sup>35</sup>

Allocation based on site load rather than delivered load also inflates costs related to the non-coincident peak by 3-7% and individual maximum peak by 7-10%. Because APS did not serve site load, it is wholly inappropriate to allocate costs to NEM customers based on site load. The only appropriate methodology for cost allocation is to allocate costs based on the service that the utility provides which is delivered load.

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**Q. Please elaborate on your statement that APS's cost shift estimates conflate costs and revenues associated with services provided by the utility with compensation paid for energy exports under the NEM program.**

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A. APS's claim that NEM customers shift \$29-67 of costs each month is based on a comparison between its assessment of the cost to serve these customers and the revenues received from these customers under the current rate structure. Issues with APS's assessment of the cost to serve these customers are described above. The value for revenues received from customers in APS's cost shift calculation improperly conflates revenue received from NEM customers for delivered energy with compensation provided to NEM customers for exported energy. Under the net metering program, customers are able to offset delivered energy with exported energy, effectively valuing exported energy at the retail rate.

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<sup>35</sup> VS 1.1 Cost of Service Working Model 2014TY\_APS15748.

1 For the purpose of evaluating NEM customers in the COSS, it is important to separate  
2 revenues received from NEM customers for delivered energy from compensation  
3 provided to NEM customers for exported energy. COSS methodologies and findings  
4 should address only the services provided to the customer through delivered load and  
5 the revenues paid by the customer for delivered load. The costs and revenues  
6 associated with energy exports should be evaluated through the Value of Solar  
7 approach.

8 **Q. Please comment on Mr. Snook's comparison of the cost to serve NEM customers**  
9 **in comparison to the cost to serve other subgroups of residential customers.**

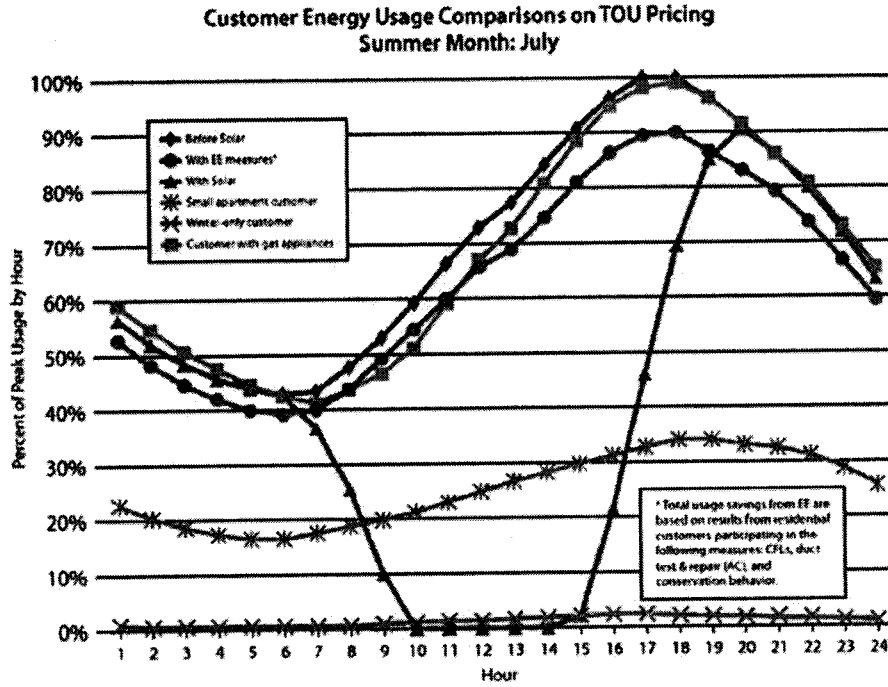
10 A. Mr. Snook has compared cost recovery from apartment dwellers, seasonal customers,  
11 and customers with gas appliances to his estimate of cost recovery from solar  
12 customers. Mr. Snook makes this comparison in an attempt to make the case that  
13 differences in cost recovery from these other customer subgroups reflect the normal  
14 variations in energy usage within the class, while solar customers do not.<sup>36</sup> In support  
15 of these claims, Mr. Snook presents two figures showing the delivered load shapes of  
16 each subclass of customer compared with the average residential load shape. These  
17 figures are reproduced below.

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<sup>36</sup> *Id.* 24:10-18.

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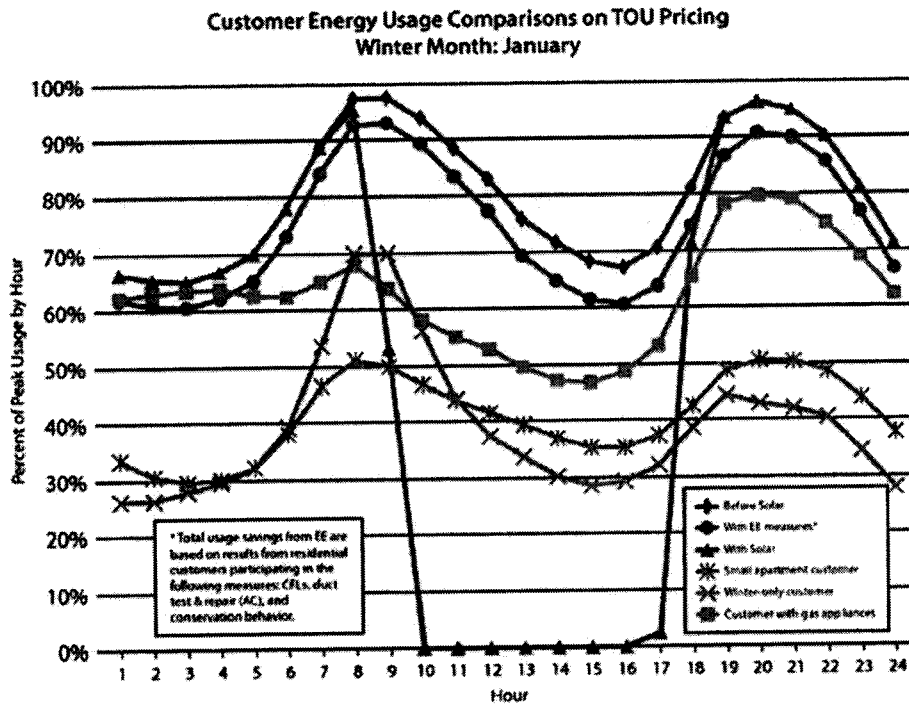
Figure 2: Residential Customer Usage Comparison, July



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Figure 3: Residential Customer Usage Comparison, January



1 Mr. Snook's estimation of cost recovery from apartment dwellers, seasonal  
2 customers, and customer with gas appliances is based on the delivered load to each of  
3 those subgroups of customers and the revenues received from those customers for  
4 those deliveries. In contrast, his estimation of cost recovery from solar customers is  
5 not based on delivered load, but onsite load with partial credits. As a result, this is an  
6 apples-to-oranges comparison and cannot reasonably compare cost recovery from  
7 solar customers with cost recovery from any of the other subcategories.

8 **Q. How can an appropriate comparison be made between the cost to serve NEM**  
9 **customers and other subgroups of residential customers?**

10 A. An appropriate comparison could be made in one of two ways: (1) evaluate cost  
11 recovery for all customer subgroups, including solar customers, based on delivered  
12 load and revenue received for deliveries; or (2) analyze cost recovery for all customer  
13 subgroups based on average residential customer costs with credits applied for sub-  
14 class reductions. The second option would entail estimating what the seasonal  
15 customer's load would look like if he occupied his residence year-round, and what the  
16 customer with gas appliances would consume if she did not have gas service in her  
17 home. The second approach would be problematic for obvious reasons and I  
18 recommend that the first approach be adopted.

19 **Q. Please summarize your conclusions and recommendations regarding the APS**  
20 **COSS presented in this docket.**

21 A. APS's COSS methodology is deeply flawed and should not be approved by the  
22 Commission. The only appropriate treatment for NEM customers in the COSS is to  
23 allocate costs to those customers based on the service actually provided by the utility,  
24 which is delivered load. This approach is consistent with how cost responsibility is  
25 allocated to other customers and groups of customers, and it is consistent with APS's  
26 own statements regarding the goals of cost-of-service ratemaking.

27 I additionally find APS's claims regarding a cost shift from NEM customers to other  
28 residential customers on the order of \$29-67 per month are based on over-allocation

1 of costs to NEM customers and a conflation of cost to serve with the values and costs  
2 of energy exports. APS has claimed that their cost shift estimate “affirms the  
3 Commission's finding that the cost shift resulting from NEM under current APS  
4 residential rate design exists.”<sup>37</sup> To the contrary, no evidence exists to support any  
5 finding regarding the existence of a cost shift under the current rate design.

## 6 **4.2 TEP Cost-of-Service Study**

7 **Q. Please describe the approach used by TEP/UNSE to evaluate the costs to serve**  
8 **its NEM customers.**

9 A. TEP/UNSE witness Dr. Overcast has completed a series of three cost of service  
10 studies for the TEP system.<sup>38</sup> In his direct testimony, Dr. Overcast described the first  
11 study as a “standard cost study with the solar NEM customers’ allocated costs just  
12 like the residential class based on actual load characteristics of the class.”<sup>39</sup> The  
13 second study is referred to as the “counterfactual cost study” and analyzes costs that  
14 would be incurred if all TEP NEM customers did not have DG.<sup>40</sup> The third study is  
15 similar to the first, but includes “a separate class for evaluating the embedded costs of  
16 solar DG customers.”<sup>41</sup>

17 **Q. Did TEP/UNSE present any results regarding a cost shift from NEM customers**  
18 **to non-NEM customers?**

19 A. Yes. Dr. Overcast presented a table of results that provides his estimate of the cost  
20 shift at \$874-967 per NEM customer per year.<sup>42</sup> This total is based on the sum of four  
21 separate categories of costs estimated by Dr. Overcast: (1) “non power supply base  
22 rate,” which appears to be his estimate of the difference between costs allocated to  
23 NEM customers in his COSS analyses and revenue received from those customers;

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<sup>37</sup> *Id.* 33:5-6.

<sup>38</sup> Overcast Direct 21:8-10.

<sup>39</sup> *Id.* 21:21-22.

<sup>40</sup> *Id.* 21:22-25.

<sup>41</sup> *Id.* 22:4-8.

<sup>42</sup> *Id.* 5:4-15.



1 (2) “banking arbitrage,” which is based on his estimates of differing marginal costs  
2 associated with delivered energy and exported energy; (3) “excess generation,” which  
3 applies a short-term value figure to all energy exports and contrasts that value with  
4 the full cost of energy embedded in the rate; and (4) “premise use,” which is similar  
5 in concept to the “excess generation” figure though is based on energy consumed  
6 onsite.<sup>43</sup> My ability to review each of these categories has been severely limited by  
7 TEP/UNSE’s failure to provide timely access to the models on which they are based.  
8 However, I have reviewed the available information and have identified issues with  
9 each of these categories.

10 **Q. What are the issues associated with Dr. Overcast’s estimate of the difference**  
11 **between costs allocated to NEM customers in his COSS analyses and the**  
12 **revenues received from those customers?**

13 A. Dr. Overcast’s estimate of a \$729-822 annual per-customer cost for this category is  
14 based on the difference between two figures: (1) the cost of service for solar  
15 customers identified in the COSS models, and (2) the revenue received from NEM  
16 customers.<sup>44</sup> The first figure is the result of the COSS analysis completed by Dr.  
17 Overcast. The range reflects the difference between results from his “base COSS” and  
18 the “solar class COSS.”<sup>45</sup>

19 **Q. Have you been able to evaluate the reasonableness of the COSS results?**

20 A. I have not. The reasonableness of any COSS results depends on the methodologies  
21 and assumptions employed in the specific study. One of the most critical assumptions  
22 in terms of differentiating the cost to serve various customer subgroups is the COSS  
23 allocation methodology. Unfortunately, TEP/UNSE failed to provide Vote Solar with  
24 functioning copies of the cost-of-service studies in a timely manner. As a result, my  
25 ability to analyze the methodologies employed in each of the three studies has been  
26 extremely limited.

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<sup>43</sup> *Id.* 5:4-15 Tbl. 1, 33:14-21, Ex. HEO-8.

<sup>44</sup> *Id.* 33:15-18 & nn. 5-6.

<sup>45</sup> *Id.*

1 TEP/UNSE provided a work paper in Adobe PDF format that purports to show the  
2 allocation factors used in each of the cost of service studies<sup>46</sup>; but the values shown in  
3 this work paper are inconsistent with the values shown in Exhibit HEO-8 of Dr.  
4 Overcast's testimony, which purports to show the inputs and results of the energy cost  
5 study.<sup>47</sup> As a result I cannot verify what measure (site load, delivered load, other)  
6 TEP/UNSE used to allocate costs to NEM customers in the various cost of service  
7 studies presented in the testimony of Dr. Overcast.

8 **Q. What implication does this have regarding the reasonableness of the COSS**  
9 **results?**

10 A. As I stated earlier in the section regarding APS's COSS, the only reasonable approach  
11 to an analysis of the cost to serve NEM customers as a separate group of customers is  
12 to allocate costs to these customers based on standard allocation measures applied to  
13 the load actually served by the utility. For all types of customers, NEM and non-  
14 NEM, this means the COSS must allocate costs based on delivered load.

15 Exhibit HEO-8 indicates that the annual delivered load to TEP's solar customers  
16 based on metered billing data was roughly 73 million kWh.<sup>48</sup> The "base COSS"  
17 appears to have used a higher value for annual kWh cost allocation and the "solar  
18 class COSS" appears to have used a lower value.<sup>49</sup> This indicates to me that costs  
19 were likely allocated on something other than delivered load, which would skew the  
20 results.

21 **Q. Have you been able to evaluate the reasonableness of the revenue Dr. Overcast**  
22 **compared with costs to quantify the alleged cost shift?**

23 A. Yes. Dr. Overcast used a figure of \$3,352,194 in revenues from residential NEM  
24 customers,<sup>50</sup> and has indicated that this number was provided to him by TEP based on

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<sup>46</sup> TASC 1.1 TEP Datasheet v5, Feb. 8, 2016.

<sup>47</sup> Overcast Direct 22:4-8, Ex. HEO-8.

<sup>48</sup> *Id.* Ex. HEO-8 Tbl. 1.

<sup>49</sup> *See id.* at **Error! Reference source not found.**

<sup>50</sup> Overcast Direct 33:14-15.

1 actual revenues collected from TEP NEM customers during the rate case test year.<sup>51</sup>  
2 This implies the revenues on which the cost shift calculation was based reflect actual  
3 billed costs, while the cost to serve was calculated based on TEP's most recent rate  
4 case filing that includes a requested \$109.5 million non-fuel revenue requirement  
5 increase.<sup>52</sup>

6 There are two issues with this methodology. The first is the same issue that is present  
7 in APS's cost shift analysis: the revenues to which costs are compared conflate  
8 revenues received by the utility for deliveries with the compensation awarded to the  
9 NEM customer for energy exports. To understand the relative cost to serve NEM and  
10 non-NEM customers, deliveries must be analyzed separately from exports. Allocating  
11 costs based on deliveries or site load and comparing those costs to revenues received  
12 net of compensation for exports will inflate the purported cost shift.

13 The second issue with this methodology is that it does not put NEM customers on  
14 equal footing with non-NEM residential customers in terms of cost recovery. In  
15 TEP's open rate case, the Company has requested an increase in the non-fuel revenue  
16 requirement of \$109.5 million.<sup>53</sup> TEP's application indicates that this request would  
17 result in an increase of over 12% in adjusted test year revenues.<sup>54</sup> It is not surprising  
18 that costs allocated to NEM customers based on a total revenue requirement 12%  
19 higher than the revenues used to develop current rates would show an under-recovery  
20 of costs. In fact, I would expect Dr. Overcast's analysis to result in a showing of cost-  
21 shift for the non-NEM residential class as well.

22 In order to appropriately compare cost to serve with revenues to ascertain the  
23 magnitude of the potential cost shift, NEM customer cost recovery must be compared  
24 on equal terms with non-NEM customer cost recovery. This methodology was used in  
25 the APS study and should be applied to the TEP study as well. Dr. Overcast's

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<sup>51</sup> Conversation with Dr. Overcast April 2, 2016. Dr. Overcast informed me in a telephone conversation that this number was provided to him by TEP based on actual revenues collected from TEP NEM customers during the rate case test year.

<sup>52</sup> See TEP Rate Case Appl. 1:14-16, No. E-1933A-15-0322.

<sup>53</sup> *Id.*

<sup>54</sup> *Id.*

1 comparison of NEM cost to serve based on TEP's rate case request with revenues  
2 received based on prior-approved rates overinflates the resulting assessment of the  
3 cost shift.

4 **Q. Have you assessed the reasonableness of Dr. Overcast's estimates of cost shift**  
5 **associated with "banking arbitrage," "excess generation," and "premise use"?**

6 A. Again, due to the limited data TEP/UNSE provided, I have only been able to conduct  
7 a limited review of these alleged cost shift categories. Dr. Overcast indicates that his  
8 analysis for these categories was based on the energy cost analyses conducted outside  
9 of the cost of service studies and presented in Exhibit HEO-8.<sup>55</sup> Because TEP/UNSE  
10 declined to provide any work papers supporting Exhibit HEO-8, it is difficult to  
11 assess the reasonableness of the calculations therein. In addition, little to no  
12 explanation of the methodology or meaning of each of these cost shift categories is  
13 provided in the body of the testimony.

14 Based on the brief descriptions of the methodology provided in Exhibit HEO-8, it  
15 appears that the value for "banking arbitrage" is based on an estimate of the differing  
16 marginal costs associated with delivered energy and exported energy. Exhibit HEO-8  
17 indicates that the average marginal cost associated with DG exports was  
18 \$24.62/MWh, while the average marginal costs associated with deliveries to DG  
19 customers was \$26.97/MWh.<sup>56</sup> It is unclear precisely what data were used to conduct  
20 this analysis. However, in the recent UNSE rate case, Dr. Overcast made a similar  
21 claim, stating, "excess generation sold back to the utility occurs on average at times  
22 when the avoided energy cost is less than the average energy cost and less than the  
23 marginal cost of energy used by solar DG customers to meet the load in excess of  
24 solar DG."<sup>57</sup> In the UNSE rate case, Dr. Overcast provided the work papers to support  
25 this statement; however, it was found that the work papers did not provide support for

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<sup>55</sup> Overcast Direct, Ex. HEO-8 tbl. 2.

<sup>56</sup> *Id.*

<sup>57</sup> Overcast Rebuttal Test. 13:9-14, No. E-04204A-15-0142, Jan. 19, 2016.

1 his conclusion.<sup>58</sup> In fact, when other available data from the docket were examined, it  
2 was found that the average marginal cost during hours of energy exports actually  
3 exceeded the average marginal cost during hours associated with deliveries.<sup>59</sup> While a  
4 contradictory finding based on UNSE data does not indicate that Dr. Overcast's  
5 finding based on TEP is incorrect, it does indicate that the result should be closely  
6 examined prior to adoption by the Commission.

7 Descriptions of the other two categories of alleged costs—"excess generation" and  
8 "premise use"—appear to be based on comparison of the full retail rate with different  
9 levels of short-term valuation of energy exported to the grid and consumed onsite.<sup>60</sup>  
10 The short-term valuation of energy exports appears to be based on the average  
11 marginal cost associated with deliveries to DG customers while the short-term  
12 valuation of onsite DG consumption appears to be based on avoided fuel cost.<sup>61</sup>

13 **Q. Do you have any comments about the inclusion of the three energy cost**  
14 **categories in the cost shift assessment?**

15 A. While Dr. Overcast's methodology for allocating energy-related costs to NEM  
16 customers outside the COSS is considerably more complicated than the methodology  
17 employed by APS to allocate energy-related costs to NEM customers within the  
18 COSS, it appears Dr. Overcast's approach suffers from similar methodological flaws.  
19 By assigning costs to NEM customers based not only on load consumed onsite, but  
20 also total embedded costs associated with energy exports, Dr. Overcast's approach  
21 unfairly assigns costs to NEM customers based on services not provided by the  
22 utility. The more appropriate methodology would be to include energy-related costs  
23 in the COSS and to allocate energy-related costs to NEM customers based exclusively  
24 on delivered load. The long-term costs and benefits he associates with energy exports  
25 should be considered through the value of solar analysis separate from the COSS.

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<sup>58</sup> Surrebuttal Test. of Briana Kobor at 15:17-21, No. E-04204A-15-0142 ("Kobor Surrebuttal").

<sup>59</sup> Kobor Surrebuttal 15:21-16:5.

<sup>60</sup> Overcast Direct, Ex. HEO-8 Tbl. 1.

<sup>61</sup> *Id.* Tbl. 2.

1 Q. Do you have any comments on TEP/UNSE's use of the counterfactual cost of  
2 service study?

3 A. TEP/UNSE witness Mr. Tilghman has indicated the Companies recommend use of a  
4 counterfactual COSS "that assumes away the existence of NEM customers' power  
5 generation"<sup>62</sup> as part of a "more comprehensive [value of solar ("VOS")] model."<sup>63</sup>  
6 Dr. Overcast's testimony presents the results of such a counterfactual COSS.<sup>64</sup>  
7 Notably, the results of the counterfactual COSS do not appear to be used in Dr.  
8 Overcast's assessment of the alleged NEM cost shift, and it is not clear how he  
9 recommends that the results of such an analysis be used to set rates.

10 I do not recommend the counterfactual COSS approach for a number of reasons.  
11 First, the entire premise of comparing hypothetical costs based on the assumption that  
12 DG never existed is problematic. Development of such a study requires assumptions  
13 of what NEM customer consumption and utility costs would have been had customers  
14 never made the decision to invest in DG resources. This would create challenges  
15 associated with NEM customer load shape determination as well as quantification of  
16 how utility costs would have changed but for the DG assets offsetting a portion of  
17 customer load. In addition, the counterfactual COSS approach limits consideration of  
18 the costs and benefits associated with DG to the COSS test year, while the benefits of  
19 DG investment will accrue over the useful life of the system. This approach is  
20 unlikely to fully capture the costs and benefits associated with DG.

21 The preferred approach would be to consider the cost to serve NEM customers based  
22 on delivered load characteristics in the context of the traditional utility COSS and to  
23 evaluate the long-term costs and benefits associated with DG exports through the  
24 valuation of solar analysis using the methodology adopted in this proceeding.

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<sup>62</sup> Direct Test. of Carmine Tilghman 7:6-8 ("Tilghman Direct").

<sup>63</sup> Tilghman Direct 6:5-9.

<sup>64</sup> Overcast Direct 33:6.

1 **4.3 Conclusions regarding the role of COSS-based evidence and**  
2 **methodological recommendations in this docket**

3 **Q. Have you reached any conclusions regarding the COSS-based evidence**  
4 **presented in this docket?**

5 A. Yes. First, I do not believe sufficient evidence has been provided to support the  
6 alleged cost shift figures put forth by either APS or TEP/UNSE in this docket. A  
7 review of the methodology employed to arrive at APS's estimated \$29-67 monthly  
8 cost shift reveals the underlying analysis overinflates the cost to serve NEM  
9 customers and conflates the costs and revenues associated with delivered energy with  
10 the compensation awarded to NEM customers for energy exports. Due to APS's  
11 adoption of a proprietary COSS model, I have been unable to determine what level of  
12 cost shift, if any, would result from adoption of my recommended methodological  
13 corrections.

14 My review of TEP/UNSE's alleged \$874-967 annual cost shift figures was  
15 unfortunately limited by TEP/UNSE's failure to provide timely access to functioning  
16 work papers to support the analysis. However, information provided in the testimony  
17 and the PDF work papers indicates that the TEP/UNSE analysis likely suffers from  
18 similar methodological issues resulting in an over-inflation of the assessment of the  
19 cost to serve NEM customers. Moreover, the analysis includes an inaccurate  
20 comparison of costs with revenues, which conflates revenues from deliveries with  
21 compensation for exports and does not compare NEM customers on equal footing  
22 with non-NEM customers in terms of expected cost recovery in light of the large  
23 revenue increase requested in TEP's open rate case.

24 Commissioner Little has been clear in his guidance for this docket that he envisions  
25 the following outcome of this proceeding:

26 Development of a methodology that would inform future proceedings  
27 as to how the value and cost of solar should be evaluated and  
28 determined as part of a rate case. Since the specifics of each rate case  
29 are different and can vary widely for each utility and service area, the

1 methodology would not assign specific values, but rather provide  
2 guidance as to how values would be determined in the context of an  
3 individual rate case.<sup>65</sup>

4 Keeping with Commissioner Little's statement and in light of the lack of evidence  
5 provided to support the alleged cost shift attributable to NEM customers, I do not  
6 recommend that the Commission adopt any specific COSS findings in this docket.

7 **Q. Do you have any recommendations regarding the methodology for**  
8 **determination of the cost to serve solar customers in the context of a utility**  
9 **COSS?**

10 Both APS and TEP have requested that the Commission adopt their proposed COSS  
11 methodologies in this proceeding. I have identified several significant flaws in these  
12 proposed methodologies and offer the alternative recommendation that all customer  
13 groups be evaluated in future cost of service studies in a fair and transparent way  
14 based on the services they are provided by the utility. This means that cost allocation  
15 for all customers, NEM and non-NEM, must be consistent and based on delivered  
16 load. In addition, I recommend DG exports be considered separate from the COSS  
17 and evaluated based on a long-term avoided cost analysis as I discuss in the next  
18 section.

19 **5 The value of DG exports must be based on long-**  
20 **term avoided costs to the non-participating**  
21 **ratepayer**

22 **Q. What approaches to the valuation of DG have been discussed by parties in this**  
23 **docket?**

24 **A.** There are three approaches to the valuation of DG that have been discussed by parties  
25 in this docket: (1) short-term avoided cost, (2) grid-scale benchmarking, and (3) long-  
26 term avoided cost. In my opinion there are significant flaws with both the short-term

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<sup>65</sup> Guidance Letter at 1.



1           avoided cost and grid-scale benchmarking approaches. I recommend that the  
2           Commission adopt the long-term avoided cost approach.

3   **5.1 Short-term avoided cost approach**

4   **Q.    What is the short-term avoided cost approach to the valuation of DG?**

5   A.    In general, the short-term avoided cost approach seeks to evaluate the costs and  
6           benefits of DG over the near-term. An example of this was provided in APS's  
7           testimony, where APS described a methodology for evaluating short-term avoided  
8           costs based on a year's worth of historical data.<sup>66</sup>

9   **Q.    What do proponents argue are the merits of the short-term avoided cost  
10          approach?**

11  A.    APS witness Albert implies that the short-term approach would avoid potential issues  
12          due to future failure of DG suppliers to maintain a resource that is available and  
13          capable of producing power over the expected life of the system.<sup>67</sup>

14          TEP/UNSE witness Dr. Overcast states that payment of levelized cost in the long-  
15          term approach "is inconsistent with rates and creates issue[s] of intergenerational  
16          equity and potential excess payments since solar DG has no obligation to operate at  
17          rated capacity over its useful life."<sup>68</sup> He additionally claims that inclusion of future  
18          energy costs would create an inter-temporal subsidy to the extent that future benefits  
19          are reflected in current rates.<sup>69</sup> Finally, Dr. Overcast states:

20                   The only way to provide for efficient outcomes is to separate the  
21                   capital and the energy components of the payment stream. Energy  
22                   payments based on short run costs is the exact same way that utility  
23                   generation recovers energy costs. Over the life of some power plants  
24                   that energy cost moves up and down with competitive input prices.  
25                   There is no economic reason that solar DG should be any different

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<sup>66</sup> Direct Test. of Bradley Albert 17:22-18:27 ("Albert Direct").

<sup>67</sup> *Id.* 19:9-19.

<sup>68</sup> Overcast Direct 46:23-25.

<sup>69</sup> *Id.* 45:26-46:3.

1 than a competitive power plant that bears the fuel cost risk in the short  
2 term.<sup>70</sup>

3 **Q. Do you agree with these statements?**

4 A. No. Mr. Albert's and Dr. Overcast's criticisms are based on the premise that  
5 evaluating DG over the long-term would create some sort of risk of long-term  
6 benefits not being realized if the DG customer were to fail to deliver as expected. But  
7 this is not unique to DG. It is standard practice to evaluate the long-term benefits and  
8 costs of utility investments, such as power plants and transmission lines. Often the  
9 decision is made to invest in these large projects in advance of the actual need for the  
10 total capacity the investment would provide. In any such case, one could argue that  
11 "inter-temporal inequities" exist from placing such investments in a utility rate base  
12 in advance of their need. Moreover, in the case that expected benefits of utility  
13 investments do not materialize, ratepayers are often still obligated to pay for the  
14 investment. If the utility provides the DG customer with compensation for the excess  
15 energy from their DG system that is linked to energy production, there is no reason to  
16 believe that any significant number of DG customers would fail to perform over the  
17 useful life of the system. While parties have raised future performance of DG as a  
18 hypothetical issue, none has provided evidence in this docket to support their theories.

19 In addition, Dr. Overcast's claim that "[e]nergy payments based on short run costs is  
20 the exact same way that utility generation recovers energy costs"<sup>71</sup> ignores the fact  
21 that the majority of utility-scale power purchase agreements ("PPA") for renewable  
22 generation are 10-20-year fixed or escalating contracts. Indeed, there is no economic  
23 reason for compensating DG at short-term avoided costs based on fluctuations in fuel  
24 markets when "competitive power plants" are routinely offered long-term fixed-price  
25 contracts.

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<sup>70</sup> *Id.* 47:25-48:4.

<sup>71</sup> *Id.* 47:26-48:1.

1 **Q. What do you conclude regarding the short term avoided cost approach?**

2 A. The short-term avoided cost approach is not recommended for the valuation of the  
3 costs and benefits of DG exports. Indeed, neither APS nor TEP/UNSE appear to  
4 directly endorse this method either. Valuation of the costs and benefits of DG based  
5 only on the short term would ignore many significant benefits associated with DG  
6 that only accrue over the longer term. Compensation for exports that does not take  
7 into account the long-term benefits would result in a suboptimal level of DG  
8 deployment from the perspective of the non-participating ratepayer and society.

9 **5.2 Grid-scale benchmarking approach**

10 **Q. What is the grid-scale benchmarking approach to valuation of DG?**

11 A. Again, there is some variation in the exact methodology for the grid-scale  
12 benchmarking approach. TEP/UNSE has proposed a type of grid-scale benchmarking  
13 in the open rate cases for both TEP and UNSE.<sup>72</sup> TEP/UNSE's proposals are to link  
14 the price paid for DG exports to the price of the most recent utility-scale PPA signed  
15 by either TEP or UNSE and connected to the TEP/UNSE distribution system. In  
16 addition, APS witness Albert introduces the concept of a grid-scale benchmarking  
17 methodology in his testimony, which includes benchmarking the price of utility-scale  
18 PPAs and making adjustments for various "valuation differences" between grid-scale  
19 and rooftop solar.<sup>73</sup>

20 **Q. What do proponents argue are the merits of the grid-scale benchmarking  
21 approach?**

22 A. The main arguments in support of a grid-scale methodology are centered on the idea  
23 that utility-scale solar photovoltaic ("PV") provides many similar benefits and  
24 attributes when compared with distributed solar PV, yet due to the benefits of  
25 economies of scale is generally available at a lower unit price. APS witness Albert

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<sup>72</sup> See Docket Nos. E-04204A-15-0142 and E-1933A-15-0322, respectively.

<sup>73</sup> Albert Direct 28:25-29:5.

1 states the “adjusted grid-scale value would represent the cost at which the utility  
2 could realize the same value attributes that rooftop solar systems supply.”<sup>74</sup> Similarly,  
3 TEP/UNSE witness Dr. Overcasts states, “the proliferation of roof top solar is not the  
4 least cost alternative to acquiring renewable energy resources or even solar DG as the  
5 cost of solar is subject to economies of scale just as the utility costs benefit from scale  
6 economies.”<sup>75</sup>

7 **Q. Do you agree with these statements?**

8 A. I agree that due to economies of scale, utility-scale PV is generally available at a  
9 lower unit price when compared to distributed solar generation. However, I caution  
10 against drawing a parallel between the two resources in terms of valuation. The  
11 statements in support of the grid-scale methodology inappropriately conflate the value  
12 of DG from the perspective of the utility with the value of DG from the perspective of  
13 the non-participating ratepayer and result in a false comparison between the two  
14 resources.

15 For example, Mr. Albert states:

16 Based upon the prudent utility planning principles that have been a  
17 basic premise upon which utility resource procurement decisions have  
18 historically been made, a utility has an obligation to seek out the  
19 lowest-cost, best-fit approach to fulfilling a resource need. The grid-  
20 scale adjusted methodology is consistent with this principle in that it  
21 identifies the lowest-cost, best-fit manner of achieving the same  
22 resource value.”<sup>76</sup>

23 This concept is echoed by Dr. Overcast:

24 DG energy sales from roof top residential customers are worth far less  
25 to the utility under net metering than under a year round contract for  
26 solar generation. This is just another example of how markets have  
27 both a competitive option and regulation of the remaining natural  
28 monopoly.”<sup>77</sup>

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<sup>74</sup> Albert Direct 29:3-5.

<sup>75</sup> Overcast Direct 8:19-22.

<sup>76</sup> Albert Direct 32:13-18.

<sup>77</sup> Overcast Direct 9:2-6.

1 Both of these statements illustrate how the grid-scale benchmarking methodology  
2 approaches the issue of DG valuation from the utility perspective, making a false  
3 comparison between the two resources. While I agree that utility-scale solar provides  
4 many of the same attributes to the electric system, often at a lower unit price, utility-  
5 scale solar prices should not be used to set DG compensation because DG customers  
6 cannot participate in that market and it would be inappropriate to bring prices from  
7 the competitive utility-scale market to bear on individual customers who make the  
8 choice to install DG when they do not have access to a market in which to sell their  
9 power.<sup>78</sup>

10 The utility customer who installs solar on his rooftop chooses to make a private  
11 investment in an energy resource that can export excess power to the grid to be  
12 consumed by nearby customers. There is only one buyer for his power—the utility.  
13 Currently, there is not a market in which, if he installs solar on his rooftop and is not  
14 using all of his power, he can sign a contract with his neighbor who can purchase that  
15 power. That market does not exist because the utility has been granted monopoly  
16 rights to deliver power in its service territory.

17 The comparison of utility-scale pricing with distributed-scale pricing from the  
18 perspective of the utility additionally ignores the fact that while utility-scale contracts  
19 may in fact be cheaper, no one is offering the non-participating ratepayer access to  
20 utility-scale solar at 5 c/kWh. The only product available to the non-participating  
21 ratepayer is delivered energy available at the full retail rate. The non-participating  
22 ratepayer will be generally indifferent to and unaware of whether the electrons he is  
23 consuming are coming from their neighbor's PV array or whether they have been  
24 carried across the entire utility transmission and distribution system from a faraway  
25 power plant. Asking why the utility should pay more for DG than they pay for utility-  
26 scale solar PPAs asks the wrong question. From a non-participating ratepayer  
27 perspective, the right question to ask is: What is the level of costs avoided by the non-

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<sup>78</sup> In addition, DG provides unique benefits when compared to utility-scale solar, including higher generation capacity value due to the geographic diversity of DG systems, higher avoided line losses, and potentially greater avoided distribution costs and grid services from DG.

1 participating customer as a result of the exported DG? The answer to this question is  
2 independent of the price paid for utility-scale solar.

3 **Q. What do you conclude regarding the grid-scale benchmarking approach?**

4 A. I do not believe the grid-scale benchmarking approach has any merit for the valuation  
5 of the costs and benefits associated with DG exports. I disagree with APS's  
6 recommendation that the value resulting from the grid-scale benchmarking  
7 methodology be considered a ceiling on the price paid for DG exports.<sup>79</sup> RUCO's  
8 witness, Mr. Huber, agrees, stating, "[f]avorable costs of utility and community scale  
9 solar should not be used to determine that DG solar cannot be cost-effective, or  
10 should not be pursued."<sup>80</sup> The attempt to set pricing for DG exports based on utility-  
11 scale prices rather than based on non-participating ratepayer avoided costs creates a  
12 false choice. Arizona's utility customers support choice and they support clean  
13 energy.<sup>81</sup> DG exports can be priced to ensure that non-participating ratepayers benefit  
14 from the transaction and both utility-scale and distributed-scale solar PV should be  
15 encouraged.

### 16 **5.3 Long-term avoided cost approach**

17 **Q. What is the long-term avoided cost approach to valuation of DG?**

18 A. The long-term avoided cost approach is the methodology that is commonly referred to  
19 as a "value of solar analysis." In my direct testimony in this proceeding I outlined my  
20 recommendations for specific methodologies to assess the long-term values and costs  
21 of DG exports. The long-term avoided cost approach is the standard approach to DG  
22 valuation and was the approach used by APS in the R.W. Beck study from 2009<sup>82</sup> and

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<sup>79</sup> Albert Direct 3:20-26.

<sup>80</sup> Direct Test. of Lon Huber 23:20-22.

<sup>81</sup> Adrian Gray Consulting, *Survey of Arizona Voters*, Adrian Gray Consulting, LLC, 2 of 4 (Oct. 14, 2014), <http://www.edfaction.org/sites/edactionfund.org/files/press-releases/edaf-az-2014.pdf>.

<sup>82</sup> R.W. Beck, *Distributed Renewable Energy Operating Impacts and Valuation Study*, R.W. Beck, § 1.5 (Jan. 2009), <http://files.meetup.com/1073632/RW-Beck-Report.pdf>.

1 the 2013 SAIC update to that study.<sup>83</sup> The 2013 Crossborder Energy study also used  
2 the long-term avoided cost approach<sup>84</sup> as did the updated study presented by TASC  
3 witness Thomas Beach in this proceeding.<sup>85</sup> I recommend that the Commission adopt  
4 the long-term avoided cost approach to the valuation of DG exports.

5 **Q. Have parties provided arguments against the long-term avoided cost approach?**

6 A. Yes. APS witness Brown devotes the majority of his testimony to a section entitled  
7 “what’s wrong with a ‘VOS’ analysis?”<sup>86</sup> In this section he states that the VOS  
8 analysis “is inherently subjective, readily manipulated, and inherently skewed,”<sup>87</sup> and  
9 details a list of what he calls “[f]oundational problems that can throw off the whole  
10 framework of a study.”<sup>88</sup> He additionally criticizes some of the categories of costs and  
11 benefits outlined in the Interstate Renewable Energy Council guidebook,<sup>89</sup> and examines  
12 the results of several VOS analyses that have been completed in Arizona and other  
13 states.<sup>90</sup>

14 **Q. Do you agree with Mr. Brown’s statements?**

15 A. No. Mr. Brown claims that “[s]tudies of the ‘VOS’ are highly subjective and readily  
16 manipulated because there is no established methodology, and, furthermore, given the  
17 complexity of the analyses needed to assess all the various ‘VOS’ claims, no analysis  
18 can effectively avoid the need to make multiple subjective analytical judgments.”<sup>91</sup>  
19 However, Mr. Brown’s testimony goes on to make a number of specific

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<sup>83</sup> SAIC, *2013 Updated Solar PV Value Report*. SAIC, § 2.1 (May 10, 2013),  
[https://www.azenergyfuture.com/getmedia/77708c68-7ca6-45c1-a46f-84382531bae3/2013\\_updated\\_solar\\_pv\\_value\\_report.pdf/?ext=.pdf](https://www.azenergyfuture.com/getmedia/77708c68-7ca6-45c1-a46f-84382531bae3/2013_updated_solar_pv_value_report.pdf/?ext=.pdf).

<sup>84</sup> R. Thomas Beach & Patrick G. McGuire, *The Benefits and Costs of Solar Distributed Generation for Arizona Public Service*, Crossborder Energy, 2 (May 8, 2013),  
<https://www.seia.org/sites/default/files/resources/AZ-Distributed-Generation.pdf>.

<sup>85</sup> Beach Direct, Ex. 2.

<sup>86</sup> Direct Test. of Ashley Brown 12:18-57 (“Brown Direct”).

<sup>87</sup> *Id.* 13:1

<sup>88</sup> *Id.* 18:15.

<sup>89</sup> *Id.* 24:13.

<sup>90</sup> *Id.* 47:4-57.

<sup>91</sup> *Id.* 13:4-7.

1 recommendations regarding the appropriate methodology for the calculation of many  
2 of the inputs to the valuation analysis.<sup>92</sup>

3 In addition, Mr. Brown cites to the results of a study completed in Maine and a study  
4 completed in Louisiana, pointing out that the resulting c/kWh values were very  
5 different in the two studies as apparent support for his claims that such studies may be  
6 biased.<sup>93</sup> In reality, it is not at all surprising that the c/kWh valuation of solar would  
7 differ dramatically in studies that looked at two very different states with different  
8 climates, different customer usage patterns, and different energy supply mixes.

9 Mr. Brown's criticisms essentially support the view that that the methodology for  
10 long-term valuation of solar DG would benefit from guidance from the Commission  
11 in order to ensure that the resulting analysis is reliable and unbiased. This is precisely  
12 what I have recommended in my direct testimony<sup>94</sup> and is the purpose of this  
13 proceeding, as indicated by Commissioner Little.<sup>95</sup>

## 14 **6 Other Issues**

### 15 **6.1 Distribution of benefits from DG solar**

16 **Q. Have any parties in this proceeding made comments regarding the distribution**  
17 **of benefits from DG solar?**

18 **A. Yes. Mr. Brown makes the following claim in his testimony:**

19 A VOS analysis typically ignores the social impact of policies, such as  
20 net metering implemented to support distributed solar. Empirical  
21 studies on this subject have indicated that net metering pricing has a  
22 regressive social impact. It is, in fact, a wealth transfer from lower-

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<sup>92</sup> See, e.g., *id.* 25:4 (discussing avoided energy costs), 27:1 (discussing generation capacity savings).

<sup>93</sup> Brown Direct 13:7-11.

<sup>94</sup> Kobor Direct 49:11-13.

<sup>95</sup> Guidance Letter 1.



1 income people to higher-income people.<sup>96</sup>

2 **Q. Do you agree with this claim?**

3 A. I do not. Studies on net metering do not show that there is a regressive social impact  
4 nor do they demonstrate a wealth transfer from lower-income people to higher-  
5 income people. In fact, the only empirical study Mr. Brown cites to in his testimony  
6 that includes data from Arizona is entitled “Solar Power to the People: The Rise of  
7 Rooftop Solar Among the Middle Class.”<sup>97</sup> The following statement appears on the  
8 very first page of this study:

9 The question is: Who is buying up all of those solar power systems?  
10 Through our analysis of solar installation data from Arizona,  
11 California, and New Jersey, we found that these installations are  
12 overwhelmingly occurring in middle-class neighborhoods that have  
13 median incomes ranging from \$40,000 to \$90,000. The areas that  
14 experienced the most growth from 2011 to 2012 had median incomes  
15 ranging from \$40,000 to \$50,000 in both Arizona and California and  
16 \$30,000 to \$40,000 in New Jersey. Additionally, the distribution of  
17 solar installations in these states aligns closely with the population  
18 distribution across income levels.<sup>98</sup>

19 That report additionally included a figure depicting the distribution of solar  
20 installations and households by income level for APS’s territory. That figure is  
21 reproduced on the following page.

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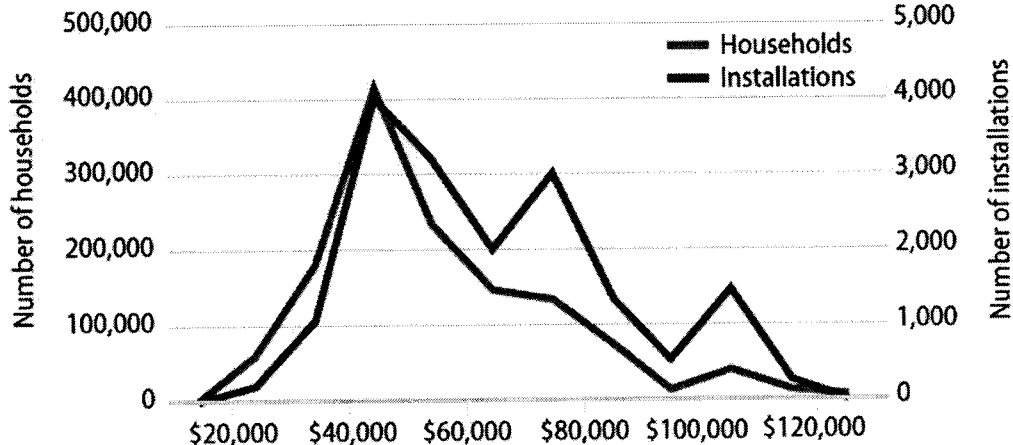
<sup>96</sup> Brown Direct 24:5-9.

<sup>97</sup> Brown Direct 24 n.26 (citing “Hernandez, Mari, *Solar Power to the People: The Rise of Rooftop Solar Among the Middle Class*. Center for American Progress, October 21, 2013. <https://cdn.americanprogress.org/wp-content/uploads/2013/10/RooftopSolarv2.pdf>”).

<sup>98</sup> Mari Hernandez, *Solar Power to the People*, Center for American Progress, 1 (Oct. 21, 2013), <https://cdn.americanprogress.org/wp-content/uploads/2013/10/RooftopSolarv2.pdf> (emphasis added).

1

Figure 4: APS Installations and Households by Income Level<sup>99</sup>



2

3 This analysis clearly indicates solar DG is being installed across the income spectrum  
4 in Arizona with a proportionate amount of solar installations at the lower ends of the  
5 income spectrum.

6 The other studies referenced by Mr. Brown include a study from California that found  
7 that while the average income of customers with solar was higher than the general  
8 population, that gap has been decreasing since 2007.<sup>100</sup> Mr. Brown also referenced a  
9 study that looked at Maryland, Massachusetts, and New York, and found that like  
10 Arizona, Massachusetts and New York saw the majority of solar installations in  
11 middle-income areas, while Maryland skewed slightly more towards higher-income  
12 areas.<sup>101</sup>

13 While distribution of solar installations across the income spectrum is one part of the  
14 picture, Mr. Brown's allegations ignore the fact that if a robust approach to the  
15 quantification of the costs and benefits associated with DG can be used to set a rate

<sup>99</sup> *Id.* 3.

<sup>100</sup> Energy and Env'tl. Econ., *California Net Energy Metering Ratepayer Impacts Evaluation*, 113 (Oct.28, 2013), <http://www.cpuc.ca.gov/WorkArea/DownloadAsset.aspx?id=5724>.

<sup>101</sup> Brown Direct 46-47 n.45 (citing Mari Hernandez, *Rooftop Solar Adoption in Emerging Residential Markets*, 1 (May 29, 2014), <https://cdn.americanprogress.org/wp-content/uploads/2014/05/RooftopSolar-brief3.pdf>).

1 for exports that allows a sharing of net benefits between customers that do and do not  
2 install DG, all customers will benefit, regardless of income level.

3 **6.2 This docket is not the appropriate venue for determination of**  
4 **specific rate design measures**

5 **Q. Have any parties to this proceeding discussed specific rate design**  
6 **recommendations?**

7 A. Yes. Several parties, including APS witness Mr. Snook, TEP/UNSE witness Dr.  
8 Overcast, and AIC witness Mr. O'Sheasy, include specific rate design  
9 recommendations in their direct testimonies, including an endorsement of three-part  
10 rates that include a demand charge and increasing fixed customer service charges  
11 through use of the minimum system method.<sup>102</sup>

12 **Q. Do you have any comments on these recommendations?**

13 A. I do not believe this docket is the appropriate venue for recommendations or  
14 determinations regarding specific rate design proposals. The scope of this docket  
15 should be limited to development of a robust, standardized methodology for valuation  
16 of DG that can be employed to develop specific findings for each Arizona utility.  
17 Specific rate design measures may indeed impact the magnitude of DG benefits and  
18 costs calculated using the methodology developed in this proceeding and are an  
19 important consideration in each utility's own rate case. Moreover, it would not be  
20 appropriate to consider specific rate design proposals absent a body of evidence to  
21 support those proposals, including utility cost of service studies and bill impact  
22 analyses, neither of which has been provided for the rate design recommendations  
23 discussed in this case.

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<sup>102</sup> Snook Direct 27:16-20; Overcast Direct 39:12-16; Direct Test. of Michael O'Sheasy  
11:18-15:16.

## 7 Recommendations

1

2 **Q. What are your recommendations for the Commission?**

3 **A.** In addition to the recommendations summarized in my direct testimony, I recommend  
4 the following:

5 • The Commission should recognize that insufficient evidence has been provided to  
6 support the alleged cost shift calculations put forth by APS and TEP/UNSE in this  
7 docket and that the methodologies employed to develop these calculations  
8 overinflate the cost to serve NEM customers.

9 • The Commission should instruct the utilities to evaluate the cost to serve NEM  
10 customers in a fair and transparent way through standard utility cost-of-service  
11 analysis based on delivered load.

12 • The Commission should not make specific findings based on cost of service study  
13 evidence in this proceeding.

14 • The Commission should not endorse use of a counterfactual cost of service study  
15 as proposed by TEP/UNSE.

16 • The Commission should reject the short-term avoided cost approach to the  
17 valuation of DG.

18 • The Commission should reject the grid-scale benchmarking approach to the  
19 valuation of DG

20 • Valuation of DG exports should be considered separately from the cost to serve  
21 NEM customers, and the valuation should be based on a full assessment of the  
22 long-term costs and benefits associated with DG exports.

23 ○ Detailed recommendations regarding the methodology for this valuation  
24 are provided in my direct testimony.<sup>103</sup>

25 • The Commission should recognize that the distribution of solar DG installations  
26 by income level reflects the income distribution of the state of Arizona.

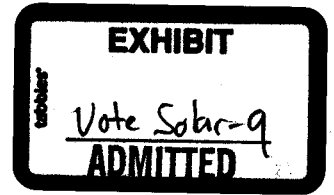
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<sup>103</sup> Kobor Direct 49-50.

1           • The Commission should recognize that this docket is not the appropriate venue  
2           for evaluation of specific rate design proposals. Rate design should be addressed  
3           in individual utility rate cases where the proposals can be fully evaluated.

4   **Q.    Does this conclude your rebuttal testimony?**

5   **A.    Yes, it does.**



| COS - Allocators   | Dec 2013 | Jan 2014 | Feb 2014 | Mar 2014 | Apr 2014 | May 2014 | Jun 2014 | Jul 2014 | Aug 2014 | Sep 2014 | Oct 2014 |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| ALL OTHER  |          |          |          |          |          |          |          |          |          |          |          |
| B:[Jurisdiction]   |          |          |          |          |          |          |          |          |          |          | 3628     |
| C:[ALL OTHER Jurisdiction]   |          |          |          |          |          |          |          |          |          |          | 3628     |
| D:[]   |          |          |          |          |          |          |          |          |          |          |          |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      |          |          |          |          |          |          |          |          |          |          | 0.02     |
| F:[DEMPROD1 Production Demand]   |          |          |          |          |          |          |          |          |          |          | 2.07%    |
| G:[]   |          |          |          |          |          |          |          |          |          |          |          |
| H:[DEMPROD6 Specific Assignment]   |          |          |          |          |          |          |          |          |          |          | 100      |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |          |          |          |          |          |          |          |          |          |          | 100.00%  |
| J:[]   |          |          |          |          |          |          |          |          |          |          |          |
| K:[DEMTRAN1 Specific Assignment]   |          |          |          |          |          |          |          |          |          |          | 100      |
| L:[DEMTRAN1 Transmission Substation]   |          |          |          |          |          |          |          |          |          |          | 100.00%  |
| M:[]   |          |          |          |          |          |          |          |          |          |          |          |
| N:[DEMTRAN3 Specific Assignment]   |          |          |          |          |          |          |          |          |          |          | 100      |
| O:[DEMTRAN3 Transmission Lines]  |          |          |          |          |          |          |          |          |          |          | 100.00%  |
| P:[]   |          |          |          |          |          |          |          |          |          |          |          |
| Q:[DEMTRAN4 Specific Assignment]   |          |          |          |          |          |          |          |          |          |          | 100      |
| R:[DEMTRAN4 SCE Specific]  |          |          |          |          |          |          |          |          |          |          | 100.00%  |
| S:[]   |          |          |          |          |          |          |          |          |          |          |          |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |          |          |          |          |          |          |          |          |          |          |          |
| U:[DEMDIST1 Distribution Substation]   |          |          |          |          |          |          |          |          |          |          |          |
| V:[]   |          |          |          |          |          |          |          |          |          |          |          |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |          |          |          |          |          |          |          |          |          |          |          |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   |          |          |          |          |          |          |          |          |          |          |          |
| Y:[]   |          |          |          |          |          |          |          |          |          |          |          |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |          |          |          |          |          |          |          |          |          |          |          |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |          |          |          |          |          |          |          |          |          |          |          |
| AB:[]  |          |          |          |          |          |          |          |          |          |          |          |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |          |          |          |          |          |          |          |          |          |          |          |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  |          |          |          |          |          |          |          |          |          |          |          |
| AE:[]  |          |          |          |          |          |          |          |          |          |          |          |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |          |          |          |          |          |          |          |          |          |          |          |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |          |          |          |          |          |          |          |          |          |          |          |
| AH:[]  |          |          |          |          |          |          |          |          |          |          |          |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |          |          |          |          |          |          |          |          |          |          |          |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              |          |          |          |          |          |          |          |          |          |          |          |
| AK:[]  |          |          |          |          |          |          |          |          |          |          |          |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |          |          |          |          |          |          |          |          |          |          |          |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              |          |          |          |          |          |          |          |          |          |          |          |
| AN:[]  |          |          |          |          |          |          |          |          |          |          |          |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |          |          |          |          |          |          |          |          |          |          |          |
| AP:[CUSTOH1 Distribution OH Services]  |          |          |          |          |          |          |          |          |          |          |          |
| AQ:[]  |          |          |          |          |          |          |          |          |          |          |          |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |          |          |          |          |          |          |          |          |          |          |          |
| AS:[CUSTUG1 Distribution UG Services]  |          |          |          |          |          |          |          |          |          |          |          |
| AT:[]  |          |          |          |          |          |          |          |          |          |          |          |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 |          |          |          |          |          |          |          |          |          |          |          |
| AV:[DEMDIST10 Distribution Rents]  |          |          |          |          |          |          |          |          |          |          |          |
| AW:[]  |          |          |          |          |          |          |          |          |          |          |          |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        |          |          |          |          |          |          |          |          |          |          | 618,419  |
| AY:[ENERGY1 Production - Energy]   |          |          |          |          |          |          |          |          |          |          | 2.17%    |
| AZ:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |          |          |          |          |          |          |          |          |          |          | 0.02     |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  |          |          |          |          |          |          |          |          |          |          | 2.17%    |
| BC:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BD:[ENERGY2_A]   |          |          |          |          |          |          |          |          |          |          |          |
| BE:[ENERGY2_A Related Fuel (ACC)]  |          |          |          |          |          |          |          |          |          |          |          |
| BF:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     |          |          |          |          |          |          |          |          |          |          | 9,140    |
| BH:[CUST370 Distribution Meters]   |          |          |          |          |          |          |          |          |          |          | 0.70%    |
| BI:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |          |          |          |          |          |          |          |          |          |          |          |
| BK:[CUST371 Dusk to Dawn]  |          |          |          |          |          |          |          |          |          |          |          |
| BL:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |          |          |          |          |          |          |          |          |          |          |          |
| BN:[CUST373 Street Lighting]   |          |          |          |          |          |          |          |          |          |          |          |
| BO:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BP:[CUSTNUM Number of Customer Accounts]                                     |          |          |          |          |          |          |          |          |          |          | 1,469    |
| BQ:[CUSTNUM Customer Accounts]   |          |          |          |          |          |          |          |          |          |          | 0.12%    |
| BR:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |          |          |          |          |          |          |          |          |          |          |          |
| BT:[CUSTNUM_A Customer Accounts ACC]   |          |          |          |          |          |          |          |          |          |          |          |
| BU:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BV:[CUST910 Number of Customer Accounts]                                     |          |          |          |          |          |          |          |          |          |          |          |
| BW:[CUST910 Customer Service and Information]                                |          |          |          |          |          |          |          |          |          |          |          |
| BX:[]  |          |          |          |          |          |          |          |          |          |          |          |
| BY:[CUST916 Number of Customer Accounts]                                     |          |          |          |          |          |          |          |          |          |          | 1,469    |
| BZ:[CUST916 Sales Expense]   |          |          |          |          |          |          |          |          |          |          | 0.12%    |
| CA:[]  |          |          |          |          |          |          |          |          |          |          |          |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           |          |          |          |          |          |          |          |          |          |          | 3.40     |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             |          |          |          |          |          |          |          |          |          |          | 3.40%    |
| CD:[]  |          |          |          |          |          |          |          |          |          |          |          |
| CE:[ERGREGAST Customer Class Energy @ Generation (MWH)]                      |          |          |          |          |          |          |          |          |          |          | 729,140  |
| CF:[ERGREGAST Regulatory Asset - Energy Related]                             |          |          |          |          |          |          |          |          |          |          | 2.43%    |
| CG:[]  |          |          |          |          |          |          |          |          |          |          |          |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |          |          |          |          |          |          |          |          |          |          | 618,419  |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              |          |          |          |          |          |          |          |          |          |          | 2.17%    |
| CJ:[]  |          |          |          |          |          |          |          |          |          |          |          |
| CK:[Retail ONLY versions of above allocators:]                               |          |          |          |          |          |          |          |          |          |          |          |
| CL:[R]   |          |          |          |          |          |          |          |          |          |          |          |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              |          |          |          |          |          |          |          |          |          |          |          |
| CN:[Retail DEMPROD1 Production Demand]                                       |          |          |          |          |          |          |          |          |          |          |          |
| CO:[]  |          |          |          |          |          |          |          |          |          |          |          |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |          |          |          |          |          |          |          |          |          |          |          |
| CQ:[Retail ENERGY1 Production - Energy]                                      |          |          |          |          |          |          |          |          |          |          |          |
| CR:[]  |          |          |          |          |          |          |          |          |          |          |          |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |          |          |          |          |          |          |          |          |          |          |          |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       |          |          |          |          |          |          |          |          |          |          |          |
| CU:[end #]   |          |          |          |          |          |          |          |          |          |          |          |
| CV:[]  |          |          |          |          |          |          |          |          |          |          |          |
| CW:[Other Allocators]  |          |          |          |          |          |          |          |          |          |          |          |
| CX:[Demand Production (RES)]   |          |          |          |          |          |          |          |          |          |          |          |
| CY:[Ratio: Demand Production (RES)]  |          |          |          |          |          |          |          |          |          |          |          |
| CZ:[]  |          |          |          |          |          |          |          |          |          |          |          |
| DA:[Ancillary Services]  |          |          |          |          |          |          |          |          |          |          |          |
| DB:[Ratio: Ancillary Services]   |          |          |          |          |          |          |          |          |          |          |          |

|  |         |
|--|---------|
| DC:[Sum: Ancillary Services]   |         |
| DD:[Less: Ancillary Services]  |         |
| DE:[]  |         |
| DF:[CUSTADV Customer Advances]   |         |
| DG:[CUSTADV Customer Advances]   |         |
| DH:[]  |         |
| DI:[CUSTDEP Customer Deposits]   |         |
| DJ:[CUSTDEP Customer Deposits]   |         |
| DK:[]  |         |
| DL:[5]   |         |
| DM:[5]   |         |
| DN:[]  |         |
| DO:[6]   |         |
| DP:[6]   |         |
| DQ:[]  |         |
| DR:[7]   |         |
| DS:[7]   |         |
| DT:[]  |         |
| DU:[8]   |         |
| DV:[8]   |         |
| DW:[]  |         |
| DX:[9]   |         |
| DY:[9]   |         |
| DZ:[]  |         |
| EA:[10]  |         |
| EB:[10]  |         |
| EC:[]  |         |
| ED:[100% Allocator]  |         |
| EE:[]  | 100.00% |
| EF:[Zero Allocator]  |         |
| EG:[]  |         |
| E-221 (Water Pumping)  |         |
| B:[Jurisdiction]   |         |
| C:[ALL OTHER Jurisdiction]   |         |
| D:[]   | 3628    |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      |         |
| F:[DEMPROD1 Production Demand]   | 0.01    |
| G:[]   | 1.06%   |
| H:[DEMPROD6 Specific Assignment]   |         |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |         |
| J:[]   |         |
| K:[DEMPROD6 Specific Assignment]   |         |
| L:[DEMPROD6 Specific Assignment]   |         |
| M:[]   |         |
| N:[DEMPROD6 Specific Assignment]   |         |
| O:[DEMPROD6 Specific Assignment]   |         |
| P:[]   |         |
| Q:[DEMPROD6 Specific Assignment]   |         |
| R:[DEMPROD6 Specific Assignment]   |         |
| S:[]   |         |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 76,251  |
| U:[DEMDIST1 Distribution Substation]   | 1.05%   |
| V:[]   |         |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 74,319  |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 1.05%   |
| Y:[]   |         |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |         |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |         |
| AB:[]  |         |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |         |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  |         |
| AE:[]  |         |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |         |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |         |
| AH:[]  |         |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 123,951 |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 1.34%   |
| AK:[]  |         |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |         |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              |         |
| AN:[]  |         |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 3,387   |
| AP:[CUSTOH1 Distribution OH Services]  | 1.12%   |
| AQ:[]  |         |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |         |
| AS:[CUSTUG1 Distribution UG Services]  |         |
| AT:[]  |         |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 74,319  |
| AV:[DEMDIST10 Distribution Rents]  | 1.05%   |
| AW:[]  |         |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 369,052 |
| AY:[ENERGY1 Production - Energy]   | 1.30%   |
| AZ:[]  |         |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.01    |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 1.28%   |
| BC:[]  |         |
| BD:[ENERGY2_A]   | 1.30    |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 1.33%   |
| BF:[]  |         |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 7,620   |
| BH:[CUST370 Distribution Meters]   | 0.59%   |
| BI:[]  |         |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |         |
| BK:[CUST371 Dusk to Dawn]  |         |
| BL:[]  |         |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |         |
| BN:[CUST373 Street Lighting]   |         |
| BO:[]  |         |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 1,467   |
| BQ:[CUSTNUM Customer Accounts]   | 0.12%   |
| BR:[]  |         |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 1,376   |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 99.93%  |
| BU:[]  |         |
| BV:[CUST910 Number of Customer Accounts]                                     | 1,467   |
| BW:[CUST910 Customer Service and Information]                                | 0.12%   |
| BX:[]  |         |
| BY:[CUST916 Number of Customer Accounts]                                     | 1,467   |
| BZ:[CUST916 Sales Expense]   | 0.12%   |

|  |           |
|--|-----------|
| CA:[]  |           |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           | 1.23      |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 1.23%     |
| CD:[]  |           |
| CE:[ERREGAST Customer Class Energy @ Generation (MWH)]                       | 331,078   |
| CF:[ERREGAST Regulatory Asset - Energy Related]                              | 1.10%     |
| CG:[]  |           |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      | 369,052   |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 1.30%     |
| CJ:[]  |           |
| CK:[Retail ONLY versions of above allocators]                                |           |
| CL:[r]   | 1         |
| CM:[Retail DEMPROD1 Average & Excess @ Generation [4CP Juris.]]              | 0         |
| CN:[Retail DEMPROD1 Production Demand]                                       | 1.08%     |
| CO:[]  |           |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 369,052   |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 1.33%     |
| CR:[]  |           |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 369,052   |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       | 1.33%     |
| CU:[end if]  |           |
| CV:[]  |           |
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]   |           |
| CY:[Ratio: Demand Production (RES)]  |           |
| CZ:[]  |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]   |           |
| DC:[Sum: Ancillary Services]   |           |
| DD:[Less: Ancillary Services]  |           |
| DE:[]  |           |
| DF:[CUSTADV Customer Advances]   | (143,465) |
| DG:[CUSTADV Customer Advances]   | 0.14%     |
| DH:[]  |           |
| DI:[CUSTDEP Customer Deposits]   | (739,563) |
| DJ:[CUSTDEP Customer Deposits]   | 1.02%     |
| DK:[]  |           |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[]  |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DO:[]  |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[]  |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[]  |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[]  |           |
| ED:[100% Allocator]  |           |
| EE:[]  | 100.00%   |
| EF:[Zero Allocator]  |           |
| EG:[]  |           |
| STREET LIGHTING  |           |
| B:[Jurisdiction]   |           |
| C:[ALL OTHER Jurisdiction]   |           |
| D:[]   | 3628      |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      | 0.00      |
| F:[DEMPROD1 Production Demand]   | 0.48%     |
| G:[]   |           |
| H:[DEMPROD6 Specific Assignment]   |           |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |           |
| J:[]   |           |
| K:[DEMTRAN1 Specific Assignment]   |           |
| L:[DEMTRAN1 Transmission Substation]   |           |
| M:[]   |           |
| N:[DEMTRAN3 Specific Assignment]   |           |
| O:[DEMTRAN3 Transmission Lines]  |           |
| P:[]   |           |
| Q:[DEMTRAN4 Specific Assignment]   |           |
| R:[DEMTRAN4 SCE Specific]  |           |
| S:[]   |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 34,950    |
| U:[DEMDIST1 Distribution Substation]   | 0.48%     |
| V:[]   |           |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 34,064    |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 0.48%     |
| Y:[]   |           |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 33,000    |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 0.48%     |
| AB:[]  |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 34,064    |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 0.48%     |
| AE:[]  |           |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 33,000    |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                | 0.48%     |
| AH:[]  |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 33,627    |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 0.36%     |
| AK:[]  |           |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 33,627    |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 0.34%     |
| AN:[]  |           |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (S)]           |           |
| AP:[CUSTOH1 Distribution OH Services]  |           |
| AQ:[]  |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (S)]           |           |
| AS:[CUSTUG1 Distribution UG Services]  |           |
| AT:[]  |           |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 34,064    |
| AV:[DEMDIST10 Distribution Rents]  | 0.48%     |
| AW:[]  |           |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 153,848   |



|  |           |
|--|-----------|
| AV:[ENERGY1 Production - Energy]                                   | 0.54%     |
| AZ:[]  |           |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]         | 0.00      |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]        | 0.49%     |
| BC:[]  |           |
| BD:[ENERGY2_A]   | 0.50      |
| BE:[ENERGY2_A Related Fuel (ACC)]                                  | 0.51%     |
| BF:[]  |           |
| BG:[CUST370 Weighted Costs for Distribution Meters (S)]            |           |
| BH:[CUST370 Distribution Meters]                                   |           |
| BI:[]  |           |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                  |           |
| BK:[CUST371 Dusk to Dawn]  |           |
| BL:[]  |           |
| BM:[CUST373 Street Lighting Customer Class Specific]               | 1         |
| BN:[CUST373 Street Lighting]                                       | 100.00%   |
| BO:[]  |           |
| BP:[CUSTNUM Number of Customer Accounts]                           | 1,023     |
| BQ:[CUSTNUM Customer Accounts]                                     | 0.09%     |
| BR:[]  |           |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                     | 0         |
| BT:[CUSTNUM_A Customer Accounts ACC]                               | 0.00%     |
| BU:[]  |           |
| BV:[CUST910 Number of Customer Accounts]                           | 1,023     |
| BW:[CUST910 Customer Service and Information]                      | 0.09%     |
| BX:[]  |           |
| BY:[CUST916 Number of Customer Accounts]                           | 1,023     |
| BZ:[CUST916 Sales Expense]   | 0.09%     |
| CA:[]  |           |
| CB:[DEMREGAST Average & Excess @ Generation - Retail (4CP Juris.)] | 0.43      |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                   | 0.43%     |
| CD:[]  |           |
| CE:[EREGGAST Customer Class Energy @ Generation (MWH)]             | 145,323   |
| CF:[EREGGAST Regulatory Asset - Energy Related]                    | 0.48%     |
| CG:[]  |           |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]            | 153,848   |
| CI:[ERGSYSBEN System Benefits - Energy Related]                    | 0.54%     |
| CJ:[]  |           |
| CK:[Retail ONLY versions of above allocators:]                     |           |
| CL:[]  |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]    | 1         |
| CN:[Retail DEMPROD1 Production Demand]                             | 0         |
| CO:[]  | 0.49%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]       | 153,848   |
| CQ:[Retail ENERGY1 Production - Energy]                            | 0.55%     |
| CR:[]  |           |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]     | 153,848   |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]             | 0.55%     |
| CU:[end if]  |           |
| CV:[]  |           |
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]                                       |           |
| CY:[Ratio: Demand Production (RES)]                                |           |
| CZ:[]  |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]                                     |           |
| DC:[Sum: Ancillary Services]                                       |           |
| DD:[Less: Ancillary Services]                                      |           |
| DE:[]  |           |
| DF:[CUSTADV Customer Advances]                                     | (171,300) |
| DG:[CUSTADV Customer Advances]                                     | 0.17%     |
| DH:[]  |           |
| DI:[CUSTDEP Customer Deposits]                                     | (498,448) |
| DJ:[CUSTDEP Customer Deposits]                                     | 0.69%     |
| DK:[]  |           |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[]  |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DQ:[]  |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[]  |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[]  |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[]  |           |
| ED:[100% Allocator]  |           |
| EE:[]  | 100.00%   |
| EF:[Zero Allocator]  |           |
| EG:[]  |           |
| DUSK TO DAWN   |           |
| Bj[Jurisdiction]   |           |
| C[ALL OTHER Jurisdiction]  |           |
| D:[]   | 3628      |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]            | 0.00      |
| F:[DEMPROD1 Production Demand]                                     | 0.08%     |
| G:[]   |           |
| H:[DEMPROD6 Specific Assignment]                                   |           |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]             |           |
| J:[]   |           |
| K:[DEMTRAN1 Specific Assignment]                                   |           |
| L:[DEMTRAN1 Transmission Substation]                               |           |
| M:[]   |           |
| N:[DEMTRAN3 Specific Assignment]                                   |           |
| O:[DEMTRAN3 Transmission Lines]                                    |           |
| P:[]   |           |
| Q:[DEMTRAN4 Specific Assignment]                                   |           |
| R:[DEMTRAN4 SCE Specific]  |           |
| S:[]   |           |
| T:[DEMMDIST1 NCP Demand @ Substation Level w/losses (KW)]          | 5,613     |
| U:[DEMMDIST1 Distribution Substation]                              | 0.08%     |
| V:[]   |           |

|  |           |
|--|-----------|
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 5,471     |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 0.08%     |
| Y:[]   |           |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 5,300     |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 0.08%     |
| AB:[]  |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 5,471     |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 0.08%     |
| AE:[]  |           |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 5,300     |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                | 0.08%     |
| AH:[]  |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 5,401     |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 0.06%     |
| AK:[]  |           |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 5,401     |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 0.05%     |
| AN:[]  |           |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| AP:[CUSTOH1 Distribution OH Services]  |           |
| AQ:[]  |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| AS:[CUSTUG1 Distribution UG Services]  |           |
| AT:[]  |           |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 5,471     |
| AV:[DEMDIST10 Distribution Rents]  | 0.08%     |
| AW:[]  |           |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 24,770    |
| AY:[ENERGY1 Production - Energy]   | 0.09%     |
| AZ:[]  |           |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |           |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.00      |
| BC:[]  | 0.08%     |
| BD:[ENERGY2_A]   |           |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 0.08      |
| BF:[]  | 0.08%     |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     |           |
| BH:[CUST370 Distribution Meters]   |           |
| BI:[]  |           |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |           |
| BK:[CUST371 Dusk to Dawn]  | 1         |
| BL:[]  | 100.00%   |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |           |
| BN:[CUST373 Street Lighting]   |           |
| BO:[]  |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     |           |
| BQ:[CUSTNUM Customer Accounts]   | 8,319     |
| BR:[]  | 0.70%     |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |           |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0         |
| BU:[]  | 0.00%     |
| BV:[CUST910 Number of Customer Accounts]                                     |           |
| BW:[CUST910 Customer Service and Information]                                | 8,319     |
| BX:[]  | 0.70%     |
| BY:[CUST916 Number of Customer Accounts]                                     |           |
| BZ:[CUST916 Sales Expense]   | 8,319     |
| CA:[]  | 0.70%     |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           |           |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 0.08      |
| CD:[]  | 0.08%     |
| CE:[EREGAST Customer Class Energy @ Generation (MWH)]                        |           |
| CF:[EREGAST Regulatory Asset - Energy Related]                               | 26,649    |
| CG:[]  | 0.09%     |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |           |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 24,770    |
| CJ:[]  | 0.09%     |
| CK:[Retail ONLY versions of above allocators:]                               |           |
| CL:[]  |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation [4CP Juris.]]              | 1         |
| CN:[Retail DEMPROD1 Production Demand]                                       | 0         |
| CO:[]  | 0.08%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |           |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 24,770    |
| CR:[]  | 0.09%     |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |           |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       | 24,770    |
| CU:[end if]  | 0.09%     |
| CV:[]  |           |
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]   |           |
| CY:[Ratio: Demand Production (RES)]  |           |
| CZ:[]  |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]   |           |
| DC:[Sum: Ancillary Services]   |           |
| DD:[Less: Ancillary Services]  |           |
| DE:[]  |           |
| DF:[CUSTADV Customer Advances]   |           |
| DG:[CUSTADV Customer Advances]   |           |
| DH:[]  |           |
| DI:[CUSTDEP Customer Deposits]   |           |
| DJ:[CUSTDEP Customer Deposits]   | (211,388) |
| DK:[]  | 0.29%     |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[]  |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DQ:[]  |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[]  |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |
| OY:[9]   |           |
| OZ:[]  |           |
| EA:[10]  |           |

|  |         |
|--|---------|
| EB:[10]  |         |
| EC:[1]   |         |
| ED:[100% Allocator]  | 100.00% |
| EE:[1]   |         |
| EF:[Zero Allocator]  |         |
| EG:[1]   |         |
| E-20 (Church Rate)   |         |
| R:[Jurisdiction]   |         |
| C:[ALL OTHER Jurisdiction]   | 3628    |
| D:[1]  |         |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      | 0.00    |
| F:[DEMPROD1 Production Demand]   | 0.30%   |
| G:[1]  |         |
| H:[DEMPROD6 Specific Assignment]   |         |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |         |
| J:[1]  |         |
| K:[DEMPROD6 Specific Assignment]   |         |
| L:[DEMPROD6 Specific Assignment]   |         |
| M:[1]  |         |
| N:[DEMPROD6 Specific Assignment]   |         |
| O:[DEMPROD6 Specific Assignment]   |         |
| P:[1]  |         |
| Q:[DEMPROD6 Specific Assignment]   |         |
| R:[DEMPROD6 Specific Assignment]   |         |
| S:[1]  |         |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 23,845  |
| U:[DEMDIST1 Distribution Substation]   | 0.33%   |
| V:[1]  |         |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 23,241  |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 0.33%   |
| Y:[1]  |         |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |         |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |         |
| AB:[1]   |         |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 23,241  |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 0.33%   |
| AE:[1]   |         |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |         |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |         |
| AH:[1]   |         |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 28,136  |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 0.31%   |
| AK:[1]   |         |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 28,136  |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 0.29%   |
| AN:[1]   |         |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 118     |
| AP:[CUSTOH1 Distribution OH Services]  | 0.04%   |
| AQ:[1]   |         |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 885     |
| AS:[CUSTUG1 Distribution UG Services]  | 0.08%   |
| AT:[1]   |         |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 23,241  |
| AV:[DEMDIST10 Distribution Rents]  | 0.33%   |
| AW:[1]   |         |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 41,349  |
| AY:[ENERGY1 Production - Energy]   | 0.15%   |
| AZ:[1]   |         |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |         |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.00    |
| BC:[1]   |         |
| BD:[ENERGY2_A]   | 0.15    |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 0.15%   |
| BF:[1]   |         |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 2,600   |
| BH:[CUST370 Distribution Meters]   | 0.20%   |
| BI:[1]   |         |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |         |
| BK:[CUST371 Dusk to Dawn]  |         |
| BL:[1]   |         |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |         |
| BN:[CUST373 Street Lighting]   |         |
| BO:[1]   |         |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 409     |
| BQ:[CUSTNUM Customer Accounts]   | 0.03%   |
| BR:[1]   |         |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 0       |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0.00%   |
| BU:[1]   |         |
| BV:[CUST910 Number of Customer Accounts]                                     | 409     |
| BW:[CUST910 Customer Service and Information]                                | 0.03%   |
| BX:[1]   |         |
| BY:[CUST916 Number of Customer Accounts]                                     | 409     |
| BZ:[CUST916 Sales Expense]   | 0.03%   |
| CA:[1]   |         |
| CB:[DEMPROD1 Average & Excess @ Generation - Retail] [4CP Juris.]            | 0.19    |
| CC:[DEMPROD1 Regulatory Asset - Demand Related]                              | 0.19%   |
| CD:[1]   |         |
| CE:[DEMPROD1 Customer Class Energy @ Generation (MWH)]                       | 36,862  |
| CF:[DEMPROD1 Regulatory Asset - Energy Related]                              | 0.12%   |
| CG:[1]   |         |
| CH:[DEMPROD1 Customer Class Energy @ Generation (MWH)]                       | 41,349  |
| CI:[DEMPROD1 System Benefits - Energy Related]                               | 0.15%   |
| CJ:[1]   |         |
| CK:[Retail ONLY versions of above allocators.]                               |         |
| CL:[1]   |         |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              | 1       |
| CN:[Retail DEMPROD1 Production Demand]                                       | 0       |
| CO:[1]   |         |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 41,349  |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 0.15%   |
| CR:[1]   |         |
| CS:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 41,349  |
| CT:[Retail ENERGY1 System Benefits - Energy Related]                         | 0.15%   |
| CU:[end if]  |         |
| CV:[1]   |         |
| CW:[Other Allocators]  |         |
| CX:[Demand Production (RES)]   |         |
| CY:[Ratio: Demand Production (RES)]  |         |

|  |           |
|--|-----------|
| CZ:[]  |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]   |           |
| DC:[Sum: Ancillary Services]   |           |
| DD:[Less: Ancillary Services]  |           |
| DE:[]  |           |
| DF:[CUSTADV Customer Advances]   | (122,682) |
| <b>DG:[CUSTADV Customer Advances]</b>  | 0.12%     |
| DH:[]  |           |
| DI:[CUSTDEP Customer Deposits]   | (104,611) |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  | 0.14%     |
| DK:[]  |           |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[]  |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DQ:[]  |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[]  |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[]  |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[]  |           |
| ED:[100% Allocator]  | 100.00%   |
| EE:[]  |           |
| EF:[Zero Allocator]  |           |
| EG:[]  |           |
| E-32 TOU (0-20KW)  |           |
| B:[Jurisdiction]   |           |
| C:[ALL OTHER Jurisdiction]   | 3628      |
| D:[]   |           |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      |           |
| <b>F:[DEMPROD1 Production Demand]</b>  |           |
| G:[]   |           |
| H:[DEMPROD6 Specific Assignment]   |           |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>            |           |
| J:[]   |           |
| K:[DEMTRAN1 Specific Assignment]   |           |
| L:[DEMTRAN1 Transmission Substation]   |           |
| M:[]   |           |
| N:[DEMTRAN3 Specific Assignment]   |           |
| <b>O:[DEMTRAN3 Transmission Lines]</b>                                       |           |
| P:[]   |           |
| Q:[DEMTRAN4 Specific Assignment]   |           |
| <b>R:[DEMTRAN4 SCE Specific]</b>   |           |
| S:[]   |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |           |
| <b>U:[DEMDIST1 Distribution Substation]</b>                                  |           |
| V:[]   |           |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |           |
| <b>X:[DEMDIST2 Distribution OH Primary Lines]</b>                            |           |
| Y:[]   |           |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |           |
| <b>AA:[DEMDIST3 Distribution OH Secondary Lines]</b>                         |           |
| AB:[]  |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |           |
| <b>AD:[DEMDIST4 Distribution UG Primary Lines]</b>                           |           |
| AE:[]  |           |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |           |
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                         |           |
| AH:[]  |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| <b>AJ:[DEMDIST6 Distribution OH Line Transformers]</b>                       |           |
| AK:[]  |           |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| <b>AM:[DEMDIST7 Distribution UG Line Transformers]</b>                       |           |
| AN:[]  |           |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| <b>AP:[CUSTOH1 Distribution OH Services]</b>                                 |           |
| AQ:[]  |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| <b>AS:[CUSTUG1 Distribution UG Services]</b>                                 |           |
| AT:[]  |           |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 |           |
| <b>AV:[DEMDIST10 Distribution Rents]</b>                                     |           |
| AW:[]  |           |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        |           |
| <b>AY:[ENERGY1 Production - Energy]</b>                                      |           |
| AZ:[]  |           |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |           |
| <b>BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]</b>           |           |
| BC:[]  |           |
| BD:[ENERGY2_A]   |           |
| <b>BE:[ENERGY2_A Related Fuel (ACC)]</b>                                     |           |
| BF:[]  |           |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     |           |
| <b>BH:[CUST370 Distribution Meters]</b>                                      |           |
| BI:[]  |           |
| BI:[CUST371 Dusk to Dawn Customer Class Specific]                            |           |
| <b>BK:[CUST371 Dusk to Dawn]</b>   |           |
| BL:[]  |           |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |           |
| <b>BN:[CUST373 Street Lighting]</b>  |           |
| BO:[]  |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     |           |
| <b>BQ:[CUSTNUM Customer Accounts]</b>  |           |
| BR:[]  |           |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |           |
| <b>BT:[CUSTNUM_A Customer Accounts ACC]</b>                                  |           |
| BU:[]  |           |
| BV:[CUST910 Number of Customer Accounts]                                     |           |
| <b>BW:[CUST910 Customer Service and Information]</b>                         |           |

|  |         |
|--|---------|
| BX:[]  |         |
| BY:[CUST916 Number of Customer Accounts]                                     |         |
| BZ:[CUST916 Sales Expense]   |         |
| CA:[]  |         |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           |         |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             |         |
| CD:[]  |         |
| CE:[EREGGAST Customer Class Energy @ Generation (MWH)]                       |         |
| CF:[EREGGAST Regulatory Asset - Energy Related]                              |         |
| CG:[]  |         |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |         |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              |         |
| CJ:[]  |         |
| CK:[Retail ONLY versions of above allocators]                                |         |
| CL:[#]   |         |
| CM:[Retail DEMPROD1 Average & Excess @ Generation [4CP Juris.]]              |         |
| CN:[Retail OEMPROD1 Production Demand]                                       |         |
| CO:[]  |         |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |         |
| CQ:[Retail ENERGY1 Production - Energy]                                      |         |
| CR:[]  |         |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |         |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       |         |
| CU:[end #]   |         |
| CV:[]  |         |
| CW:[Other Allocators]  |         |
| CX:[Demand Production (RES)]   |         |
| CY:[Ratio: Demand Production (RES)]  |         |
| CZ:[]  |         |
| DA:[Ancillary Services]  |         |
| DB:[Ratio: Ancillary Services]   |         |
| DC:[Sum: Ancillary Services]   |         |
| DD:[Less: Ancillary Services]  |         |
| DE:[]  |         |
| DF:[CUSTADV Customer Advances]   |         |
| DG:[CUSTADV Customer Advances]   |         |
| DH:[]  |         |
| DI:[CUSTDEP Customer Deposits]   |         |
| DJ:[CUSTDEP Customer Deposits]   |         |
| DK:[]  |         |
| DL:[5]   |         |
| DM:[5]   |         |
| DN:[]  |         |
| DO:[6]   |         |
| DP:[6]   |         |
| DQ:[]  |         |
| DR:[7]   |         |
| DS:[7]   |         |
| DT:[]  |         |
| DU:[8]   |         |
| DV:[8]   |         |
| DW:[]  |         |
| DX:[9]   |         |
| DY:[9]   |         |
| DZ:[]  |         |
| EA:[10]  |         |
| EB:[10]  |         |
| EC:[]  |         |
| ED:[100% Allocator]  |         |
| EE:[]  | 100.00% |
| EF:[Zero Allocator]  |         |
| EG:[]  |         |
| E 33 TOU (0-100kW)   |         |
| B:[Jurisdiction]   |         |
| C:[ALL OTHER Jurisdiction]   |         |
| D:[]   | 3628    |
| E:[DEMPROD1 Average & Excess @ Generation [4CP Juris.]]                      |         |
| F:[DEMPROD1 Production Demand]   | 0.00    |
| G:[]   | 0.09%   |
| H:[DEMPROD6 Specific Assignment]   |         |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |         |
| J:[]   |         |
| K:[DEMTRAN1 Specific Assignment]   |         |
| L:[DEMTRAN1 Transmission Substation]   |         |
| M:[]   |         |
| N:[DEMTRAN3 Specific Assignment]   |         |
| O:[DEMTRAN3 Transmission Lines]  |         |
| P:[]   |         |
| Q:[DEMTRAN4 Specific Assignment]   |         |
| R:[DEMTRAN4 SCE Specific]  |         |
| S:[]   |         |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 6,886   |
| U:[DEMDIST1 Distribution Substation]   | 0.09%   |
| V:[]   |         |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 6,711   |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 0.09%   |
| Y:[]   |         |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |         |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |         |
| AB:[]  |         |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 6,711   |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 0.10%   |
| AE:[]  |         |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |         |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |         |
| AH:[]  |         |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 9,434   |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 0.10%   |
| AK:[]  |         |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 9,434   |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 0.10%   |
| AN:[]  |         |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 97      |
| AP:[CUSTOH1 Distribution OH Services]  | 0.03%   |
| AQ:[]  |         |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 725     |
| AS:[CUSTUG1 Distribution UG Services]  | 0.07%   |
| AT:[]  |         |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 6,711   |

|  |           |
|--|-----------|
| AV:[DEMDIST10 Distribution Rents]                                  |           |
| AW:[ ]   | 0.09%     |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]              |           |
| AY:[ENERGY1 Production - Energy]                                   | 40,726    |
| AZ:[ ]   | 0.14%     |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]         |           |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]        | 0.00      |
| BC:[ ]   | 0.14%     |
| BD:[ENERGY2_A]   |           |
| BE:[ENERGY2_A Related Fuel (ACC)]                                  | 0.14      |
| BF:[ ]   | 0.14%     |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]           |           |
| BH:[CUST370 Distribution Meters]                                   | 1,172     |
| BI:[ ]   | 0.09%     |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                  |           |
| BK:[CUST371 Dusk to Dawn]  |           |
| BL:[ ]   |           |
| BM:[CUST373 Street Lighting Customer Class Specific]               |           |
| BN:[CUST373 Street Lighting]                                       |           |
| BO:[ ]   |           |
| BP:[CUSTNUM Number of Customer Accounts]                           |           |
| BQ:[CUSTNUM Customer Accounts]                                     | 336       |
| BR:[ ]   | 0.03%     |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                     |           |
| BT:[CUSTNUM_A Customer Accounts ACC]                               | 0         |
| BU:[ ]   | 0.00%     |
| BV:[CUST910 Number of Customer Accounts]                           |           |
| BW:[CUST910 Customer Service and Information]                      | 336       |
| BX:[ ]   | 0.03%     |
| BY:[CUST916 Number of Customer Accounts]                           |           |
| BZ:[CUST916 Sales Expense]   | 336       |
| CA:[ ]   | 0.03%     |
| CB:[DEMREGAST Average & Excess @ Generation - Retail (4CP Juris.)] |           |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                   |           |
| CD:[ ]   | 0.11      |
| CE:[ERREGAST Customer Class Energy @ Generation (MWH)]             |           |
| CF:[ERREGAST Regulatory Asset - Energy Related]                    | 47,810    |
| CG:[ ]   | 0.16%     |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]            |           |
| CI:[ERGSYSBEN System Benefits - Energy Related]                    | 40,726    |
| CJ:[ ]   | 0.14%     |
| CK:[Retail ONLY versions of above allocators:]                     |           |
| CL:[ ]   |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation (4CP Juris.)]    | 1         |
| CN:[Retail DEMPROD1 Production Demand]                             | 0         |
| CO:[ ]   | 0.09%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]       |           |
| CQ:[Retail ENERGY1 Production - Energy]                            | 40,726    |
| CR:[ ]   | 0.15%     |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]     |           |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]             | 40,726    |
| CU:[end #]   | 0.15%     |
| CV:[ ]   |           |
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]                                       |           |
| CY:[Ratio: Demand Production (RES)]                                |           |
| CZ:[ ]   |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]                                     |           |
| DC:[Sum: Ancillary Services]                                       |           |
| DD:[Less: Ancillary Services]                                      |           |
| DE:[ ]   |           |
| DF:[CUSTADV Customer Advances]                                     |           |
| DG:[CUSTADV Customer Advances]                                     | (122,788) |
| DH:[ ]   | 0.12%     |
| DI:[CUSTDEP Customer Deposits]                                     |           |
| DJ:[CUSTDEP Customer Deposits]                                     | (104,702) |
| DK:[ ]   | 0.14%     |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[ ]   |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DQ:[ ]   |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[ ]   |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[ ]   |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[ ]   |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[ ]   |           |
| ED:[100% Allocator]  |           |
| EE:[ ]   | 100.00%   |
| EF:[Zero Allocator]  |           |
| EG:[ ]   |           |
| E-32 TOU (101-400KW)   |           |
| B-[Jurisdiction]   |           |
| C-[ALL OTHER Jurisdiction]   |           |
| D-[ ]  | 3628      |
| E-[DEMPROD1 Average & Excess @ Generation (4CP Juris.)]            |           |
| F-[DEMPROD1 Production Demand]                                     | 0.00      |
| G-[ ]  | 0.18%     |
| H-[DEMPROD6 Specific Assignment]                                   |           |
| I-[DEMPROD6 Ancillary Service - Scheduling & Dispatch]             |           |
| J-[ ]  |           |
| K-[DEMTRAN1 Specific Assignment]                                   |           |
| L-[DEMTRAN1 Transmission Substation]                               |           |
| M-[ ]  |           |
| N-[DEMTRAN3 Specific Assignment]                                   |           |
| O-[DEMTRAN3 Transmission Lines]                                    |           |
| P-[ ]  |           |
| Q-[DEMTRAN4 Specific Assignment]                                   |           |
| R-[DEMTRAN4 SCE Specific]  |           |
| S-[ ]  |           |

|  |           |
|--|-----------|
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 12,097    |
| U:[DEMDIST1 Distribution Substation]   | 0.17%     |
| V:[]   |           |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 11,791    |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 0.17%     |
| Y:[]   |           |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |           |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |           |
| AB:[]  |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 11,791    |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 0.17%     |
| AE:[]  |           |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |           |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |           |
| AH:[]  |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 13,041    |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 0.14%     |
| AK:[]  |           |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 13,041    |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 0.13%     |
| AN:[]  |           |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 42        |
| AP:[CUSTOH1 Distribution OH Services]  | 0.01%     |
| AQ:[]  |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 388       |
| AS:[CUSTUG1 Distribution UG Services]  | 0.04%     |
| AT:[]  |           |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 11,791    |
| AV:[DEMDIST10 Distribution Rents]  | 0.17%     |
| AW:[]  |           |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 75,181    |
| AY:[ENERGY1 Production - Energy]   | 0.26%     |
| AZ:[]  |           |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.00      |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.26%     |
| BC:[]  |           |
| BD:[ENERGY2_A]   | 0.26      |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 0.27%     |
| BF:[]  |           |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 404       |
| BH:[CUST370 Distribution Meters]   | 0.03%     |
| BI:[]  |           |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |           |
| BK:[CUST371 Dusk to Dawn]  |           |
| BL:[]  |           |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |           |
| BN:[CUST373 Street Lighting]   |           |
| BO:[]  |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 73        |
| BQ:[CUSTNUM Customer Accounts]   | 0.01%     |
| BR:[]  |           |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 0         |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0.00%     |
| BU:[]  |           |
| BV:[CUST910 Number of Customer Accounts]                                     | 73        |
| BW:[CUST910 Customer Service and Information]                                | 0.01%     |
| BX:[]  |           |
| BY:[CUST916 Number of Customer Accounts]                                     | 73        |
| BZ:[CUST916 Sales Expense]   | 0.01%     |
| CA:[]  |           |
| CB:[DEMREGAST Average & Excess @ Generation - Retail (4CP Juris.)]           | 0.16      |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 0.16%     |
| CD:[]  |           |
| CE:[EREGREGAST Customer Class Energy @ Generation (MWH)]                     | 73,603    |
| CF:[EREGREGAST Regulatory Asset - Energy Related]                            | 0.25%     |
| CG:[]  |           |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      | 75,181    |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 0.26%     |
| CJ:[]  |           |
| CK:[Retail ONLY versions of above allocators.]                               |           |
| CL:[R]   | 1         |
| CM:[Retail DEMPROD1 Average & Excess @ Generation (4CP Juris.)]              | 0         |
| CN:[Retail DEMPROD1 Production Demand]                                       | 0.18%     |
| CO:[]  |           |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 75,181    |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 0.27%     |
| CR:[]  |           |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 75,181    |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       | 0.27%     |
| CU:[end if]  |           |
| CV:[]  |           |
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]   |           |
| CY:[Ratio: Demand Production (RES)]  |           |
| CZ:[]  |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]   |           |
| DC:[Sum: Ancillary Services]   |           |
| DD:[less: Ancillary Services]  |           |
| DE:[]  |           |
| DF:[CUSTADY Customer Advances]   | (192,118) |
| DG:[CUSTADY Customer Advances]   | 0.19%     |
| DH:[]  |           |
| DI:[CUSTDEP Customer Deposits]   | (163,820) |
| DJ:[CUSTDEP Customer Deposits]   | 0.23%     |
| DK:[]  |           |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[]  |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DQ:[]  |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[]  |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |

|  |         |
|--|---------|
| DY:[9]   |         |
| DZ:[1]   |         |
| EA:[10]  |         |
| EB:[10]  |         |
| EC:[1]   |         |
| ED:[100% Allocator]  |         |
| EE:[1]   | 100.00% |
| EF:[Zero Allocator]  |         |
| EG:[1]   |         |
| E-32 TOU (401+ kW)   |         |
| B:[Jurisdiction]   |         |
| C:[ALL OTHER Jurisdiction]   |         |
| D:[1]  | 3628    |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      |         |
| F:[DEMPROD1 Production Demand]   | 0.01    |
| G:[1]  | 0.58%   |
| H:[DEMPROD6 Specific Assignment]   |         |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |         |
| J:[1]  |         |
| K:[DEMPROD1 Specific Assignment]   |         |
| L:[DEMPROD1 Transmission Substation]   |         |
| M:[1]  |         |
| N:[DEMPROD3 Specific Assignment]   |         |
| O:[DEMPROD3 Transmission Lines]  |         |
| P:[1]  |         |
| Q:[DEMPROD4 Specific Assignment]   |         |
| R:[DEMPROD4 SCE Specific]  |         |
| S:[1]  |         |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 45,384  |
| U:[DEMDIST1 Distribution Substation]   | 0.62%   |
| V:[1]  |         |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 44,234  |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 0.62%   |
| Y:[1]  |         |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |         |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |         |
| AB:[1]   |         |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 44,234  |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 0.63%   |
| AE:[1]   |         |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |         |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |         |
| AH:[1]   |         |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 45,764  |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 0.50%   |
| AK:[1]   |         |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 45,764  |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 0.46%   |
| AN:[1]   |         |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |         |
| AP:[CUSTOH1 Distribution OH Services]  |         |
| AQ:[1]   |         |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 873     |
| AS:[CUSTUG1 Distribution UG Services]  | 0.08%   |
| AT:[1]   |         |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 44,234  |
| AV:[DEMDIST10 Distribution Rents]  | 0.62%   |
| AW:[1]   |         |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 281,190 |
| AY:[ENERGY1 Production - Energy]   | 0.99%   |
| AZ:[1]   |         |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.01    |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.97%   |
| BC:[1]   |         |
| BD:[ENERGY2_A]   |         |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 0.98    |
| BF:[1]   | 1.00%   |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 780     |
| BH:[CUST370 Distribution Meters]   | 0.06%   |
| BI:[1]   |         |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |         |
| BK:[CUST371 Dusk to Dawn]  |         |
| BL:[1]   |         |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |         |
| BN:[CUST373 Street Lighting]   |         |
| BO:[1]   |         |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 57      |
| BQ:[CUSTNUM Customer Accounts]   | 0.00%   |
| BR:[1]   |         |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 0       |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0.00%   |
| BU:[1]   |         |
| BV:[CUST910 Number of Customer Accounts]                                     | 57      |
| BW:[CUST910 Customer Service and Information]                                | 0.00%   |
| BX:[1]   |         |
| BY:[CUST916 Number of Customer Accounts]                                     | 57      |
| BZ:[CUST916 Sales Expense]   | 0.00%   |
| CA:[1]   |         |
| CB:[DEMREGAST Average & Excess @ Generation - Retail] [4CP Juris.]           | 0.67    |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 0.67%   |
| CD:[1]   |         |
| CE:[EREGGAST Customer Class Energy @ Generation (MWH)]                       | 311,326 |
| CF:[EREGGAST Regulatory Asset - Energy Related]                              | 1.04%   |
| CG:[1]   |         |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      | 281,190 |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 0.99%   |
| CJ:[1]   |         |
| CK:[Retail ONLY versions of above allocators.]                               |         |
| CL:[5]   | 1       |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              | 0       |
| CN:[Retail DEMPROD1 Production Demand]                                       | 0.59%   |
| CO:[1]   |         |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 281,190 |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 1.01%   |
| CR:[1]   |         |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 281,190 |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       | 1.01%   |
| CU:[end if]  |         |
| CV:[1]   |         |



|  |           |
|--|-----------|
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]   |           |
| CV:[Ratio: Demand Production (RES)]  |           |
| CZ:[   |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]   |           |
| DC:[Sum: Ancillary Services]   |           |
| DD:[Less: Ancillary Services]  |           |
| DE:[   |           |
| DF:[CUSTADV Customer Advances]   | (644,638) |
| DG:[CUSTADV Customer Advances]   | 0.63%     |
| DH:[   |           |
| DI:[CUSTDEP Customer Deposits]   | (549,685) |
| DJ:[CUSTDEP Customer Deposits]   | 0.76%     |
| DK:[   |           |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[   |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DQ:[   |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[   |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[   |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[   |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[   |           |
| ED:[100% Allocator]  |           |
| EE:[   | 100.00%   |
| EF:[Zero Allocator]  |           |
| EG:[   |           |
| School TOU   |           |
| B:[Jurisdiction]   |           |
| C:[ALL OTHER Jurisdiction]   |           |
| D:[  | 3628      |
| E:[DEMPROD1 Average & Excess @ Generation] {4CP Juris.}                      |           |
| F:[DEMPROD1 Production Demand]   | 0.01      |
| G:[  | 0.51%     |
| H:[DEMPROD6 Specific Assignment]   |           |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |           |
| J:[  |           |
| K:[DEMPROD6 Specific Assignment]   |           |
| L:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |           |
| M:[  |           |
| N:[DEMPROD6 Specific Assignment]   |           |
| O:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |           |
| P:[  |           |
| Q:[DEMPROD6 Specific Assignment]   |           |
| R:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |           |
| S:[  |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 38,392    |
| U:[DEMDIST1 Distribution Substation]   | 0.53%     |
| V:[  |           |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 37,419    |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 0.53%     |
| Y:[  |           |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |           |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |           |
| AB:[   |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 37,419    |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 0.53%     |
| AE:[   |           |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |           |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |           |
| AH:[   |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 40,172    |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 0.44%     |
| AK:[   |           |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 40,172    |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 0.41%     |
| AN:[   |           |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 67        |
| AP:[CUSTOH1 Distribution OH Services]  | 0.02%     |
| AQ:[   |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 616       |
| AS:[CUSTUG1 Distribution UG Services]  | 0.06%     |
| AT:[   |           |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 37,419    |
| AV:[DEMDIST10 Distribution Rents]  | 0.53%     |
| AW:[   |           |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 117,838   |
| AY:[ENERGY1 Production - Energy]   | 0.41%     |
| AZ:[   |           |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.00      |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.41%     |
| BC:[   |           |
| BD:[ENERGY2_A]   | 0.42      |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 0.43%     |
| BF:[   |           |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 755       |
| BH:[CUST370 Distribution Meters]   | 0.06%     |
| BI:[   |           |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |           |
| BK:[CUST371 Dusk to Dawn]  |           |
| BL:[   |           |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |           |
| BN:[CUST373 Street Lighting]   |           |
| BO:[   |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 116       |
| BQ:[CUSTNUM Customer Accounts]   | 0.01%     |
| BR:[   |           |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 0         |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0.00%     |

|  |           |
|--|-----------|
| BU:[]  |           |
| BV:[CUST910 Number of Customer Accounts]                                     | 116       |
| <b>BW:[CUST910 Customer Service and Information]</b>                         | 0.01%     |
| BX:[]  |           |
| BY:[CUST916 Number of Customer Accounts]                                     | 116       |
| <b>BZ:[CUST916 Sales Expense]</b>  | 0.01%     |
| CA:[]  |           |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           |           |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             |           |
| CD:[]  |           |
| <b>CE:[EREGAST Customer Class Energy @ Generation (MWH)]</b>                 |           |
| CF:[EREGAST Regulatory Asset - Energy Related]                               |           |
| CG:[]  |           |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |           |
| <b>CI:[ERGSYSBEN System Benefits - Energy Related]</b>                       | 117,838   |
| CJ:[]  | 0.41%     |
| CK:[Retail ONLY versions of above allocators:]                               |           |
| CL:[[]]  |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]]             | 1         |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                                | 0         |
| CO:[]  | 0.52%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |           |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                               | 117,838   |
| CR:[]  | 0.42%     |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |           |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>                | 117,838   |
| CU:[end if]  | 0.42%     |
| CV:[]  |           |
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]   |           |
| CY:[Ratio: Demand Production (RES)]  |           |
| CZ:[]  |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]   |           |
| DC:[Sum: Ancillary Services]   |           |
| DD:[Less: Ancillary Services]  |           |
| DE:[]  |           |
| DF:[CUSTADV Customer Advances]   |           |
| <b>DG:[CUSTADV Customer Advances]</b>  | (325,232) |
| DH:[]  | 0.32%     |
| DI:[CUSTDEP Customer Deposits]   |           |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  | (277,326) |
| DK:[]  | 0.38%     |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[]  |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DQ:[]  |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[]  |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[]  |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[]  |           |
| ED:[100% Allocator]  |           |
| EE:[]  | 100.00%   |
| EF:[Zero Allocator]  |           |
| EG:[]  |           |
| E-30, E-32 [0 - 100 kW]  |           |
| B:[Jurisdiction]   |           |
| C:[ALL OTHER Jurisdiction]   |           |
| D:[]   | 3628      |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]]                     |           |
| F:[DEMPROD1 Production Demand]   | 0.13      |
| G:[]   | 12.83%    |
| H:[DEMPROD6 Specific Assignment]   |           |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>            |           |
| J:[]   |           |
| K:[DEMTRAN1 Specific Assignment]   |           |
| <b>L:[DEMTRAN1 Transmission Substation]</b>                                  |           |
| M:[]   |           |
| N:[DEMTRAN3 Specific Assignment]   |           |
| <b>O:[DEMTRAN3 Transmission Lines]</b>                                       |           |
| P:[]   |           |
| Q:[DEMTRAN4 Specific Assignment]   |           |
| <b>R:[DEMTRAN4 SCE Specific]</b>   |           |
| S:[]   |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |           |
| <b>U:[DEMDIST1 Distribution Substation]</b>                                  | 1,016,993 |
| V:[]   | 13.95%    |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |           |
| <b>X:[DEMDIST2 Distribution OH Primary Lines]</b>                            | 991,221   |
| Y:[]   | 13.95%    |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |           |
| <b>AA:[DEMDIST3 Distribution OH Secondary Lines]</b>                         |           |
| AB:[]  |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |           |
| <b>AD:[DEMDIST4 Distribution UG Primary Lines]</b>                           | 991,221   |
| AE:[]  | 14.10%    |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |           |
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                         |           |
| AH:[]  |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| <b>AJ:[DEMDIST6 Distribution OH Line Transformers]</b>                       | 1,393,698 |
| AK:[]  | 15.11%    |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| <b>AM:[DEMDIST7 Distribution UG Line Transformers]</b>                       | 1,393,698 |
| AN:[]  | 14.14%    |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| <b>AP:[CUSTOH1 Distribution OH Services]</b>                                 | 35,108    |
| AQ:[]  | 11.65%    |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |           |
|  | 262,281   |

|  |              |
|--|--------------|
| <b>AS:[CUSTUG1 Distribution UG Services]</b>                       | 23.85%       |
| AT:[]  |              |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]       | 991,221      |
| <b>AV:[DEMDIST10 Distribution Rents]</b>                           | 13.95%       |
| AW:[]  |              |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]              |              |
| <b>AY:[ENERGY1 Production - Energy]</b>                            | 4,263,784    |
| AZ:[]  | 14.99%       |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]         | 0.15         |
| <b>BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]</b> | 15.11%       |
| BC:[]  |              |
| BD:[ENERGY2_A]   | 15.28        |
| <b>BE:[ENERGY2_A Related Fuel (ACC)]</b>                           | 15.62%       |
| BF:[]  |              |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]           | 193,237      |
| <b>BH:[CUST370 Distribution Meters]</b>                            | 14.87%       |
| BI:[]  |              |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                  |              |
| <b>BK:[CUST371 Dusk to Dawn]</b>                                   |              |
| BL:[]  |              |
| BM:[CUST373 Street Lighting Customer Class Specific]               |              |
| <b>BN:[CUST373 Street Lighting]</b>                                |              |
| BO:[]  |              |
| BP:[CUSTNUM Number of Customer Accounts]                           | 121,274      |
| <b>BQ:[CUSTNUM Customer Accounts]</b>                              | 10.24%       |
| BR:[]  |              |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                     | 0            |
| <b>BT:[CUSTNUM_A Customer Accounts ACC]</b>                        | 0.01%        |
| BU:[]  |              |
| BV:[CUST910 Number of Customer Accounts]                           | 121,274      |
| <b>BW:[CUST910 Customer Service and Information]</b>               | 10.25%       |
| BX:[]  |              |
| BY:[CUST916 Number of Customer Accounts]                           | 121,274      |
| <b>BZ:[CUST916 Sales Expense]</b>                                  | 10.24%       |
| CA:[]  |              |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]] | 15.20        |
| <b>CC:[DEMREGAST Regulatory Asset - Demand Related]</b>            | 15.20%       |
| CD:[]  |              |
| <b>CE:[EREGGAST Customer Class Energy @ Generation (MWH)]</b>      | 4,129,250    |
| CF:[EREGGAST Regulatory Asset - Energy Related]                    | 13.75%       |
| CG:[]  |              |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]            |              |
| <b>CI:[ERGSYSBEN System Benefits - Energy Related]</b>             | 4,263,784    |
| CJ:[]  | 14.99%       |
| CK:[Retail ONLY versions of above allocators:]                     |              |
| CL:[]  |              |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]    | 1            |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                      | 0            |
| CO:[]  | 13.10%       |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]       |              |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                     | 4,263,784    |
| CR:[]  | 15.33%       |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]     |              |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>      | 4,263,784    |
| CU:[end #]   | 15.33%       |
| CV:[]  |              |
| CW:[Other Allocators]  |              |
| CX:[Demand Production (RES)]                                       |              |
| CY:[Ratio: Demand Production (RES)]                                |              |
| CZ:[]  |              |
| DA:[Ancillary Services]  |              |
| DB:[Ratio: Ancillary Services]                                     |              |
| DC:[Sum: Ancillary Services]                                       |              |
| DD:[Less: Ancillary Services]                                      |              |
| DE:[]  |              |
| DF:[CUSTADV Customer Advances]                                     |              |
| <b>DG:[CUSTADV Customer Advances]</b>                              | (14,695,797) |
| DH:[]  | 14.37%       |
| DI:[CUSTDEP Customer Deposits]                                     |              |
| <b>DJ:[CUSTDEP Customer Deposits]</b>                              | (12,531,158) |
| DK:[]  | 17.33%       |
| DL:[5]   |              |
| DM:[5]   |              |
| DN:[]  |              |
| DO:[6]   |              |
| DP:[6]   |              |
| DQ:[]  |              |
| DR:[7]   |              |
| DS:[7]   |              |
| DT:[]  |              |
| DU:[8]   |              |
| DV:[8]   |              |
| DW:[]  |              |
| DX:[9]   |              |
| DY:[9]   |              |
| DZ:[]  |              |
| EA:[10]  |              |
| EB:[10]  |              |
| EC:[]  |              |
| ED:[100% Allocator]  |              |
| EE:[]  | 100.00%      |
| EF:[Zero Allocator]  |              |
| EG:[]  |              |
| E-32   |              |
| B:[Jurisdiction]   |              |
| C:[ALL OTHER Jurisdiction]   |              |
| D:[]   | 3628         |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]            |              |
| <b>F:[DEMPROD1 Production Demand]</b>                              |              |
| G:[]   |              |
| H:[DEMPROD6 Specific Assignment]                                   |              |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>  |              |
| J:[]   |              |
| K:[DEMPROD6 Specific Assignment]                                   |              |
| <b>L:[DEMPROD6 Transmission Substation]</b>                        |              |
| M:[]   |              |
| N:[DEMPROD6 Specific Assignment]                                   |              |
| <b>O:[DEMPROD6 Transmission Lines]</b>                             |              |
| P:[]   |              |

Q:[DEMTRAN4 Specific Assignment]  
**R:[DEMTRAN4 SCE Specific]**  
 S:[]  
 T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]  
**U:[DEMDIST1 Distribution Substation]**  
 V:[]  
 W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]  
**X:[DEMDIST2 Distribution OH Primary Lines]**  
 Y:[]  
 Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  
**AA:[DEMDIST3 Distribution OH Secondary Lines]**  
 AB:[]  
 AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]  
**AD:[DEMDIST4 Distribution UG Primary Lines]**  
 AE:[]  
 AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  
**AG:[DEMDIST5 Distribution UG Secondary Lines]**  
 AH:[]  
 AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  
**AJ:[DEMDIST6 Distribution OH Line Transformers]**  
 AK:[]  
 AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  
**AM:[DEMDIST7 Distribution UG Line Transformers]**  
 AN:[]  
 AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]  
**AP:[CUSTOH1 Distribution OH Services]**  
 AQ:[]  
 AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]  
**AS:[CUSTUG1 Distribution UG Services]**  
 AT:[]  
 AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]  
**AV:[DEMDIST10 Distribution Rents]**  
 AW:[]  
 AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]  
**AY:[ENERGY1 Production - Energy]**  
 AZ:[]  
 BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]  
**BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]**  
 BC:[]  
 BD:[ENERGY2\_A]  
**BE:[ENERGY2\_A Related Fuel (ACC)]**  
 BF:[]  
 BG:[CUST370 Weighted Costs for Distribution Meters (\$)]  
**BH:[CUST370 Distribution Meters]**  
 BI:[]  
 BJ:[CUST371 Dusk to Dawn Customer Class Specific]  
**BK:[CUST371 Dusk to Dawn]**  
 BL:[]  
 BM:[CUST373 Street Lighting Customer Class Specific]  
**BN:[CUST373 Street Lighting]**  
 BO:[]  
 BP:[CUSTNUM Number of Customer Accounts]  
**BQ:[CUSTNUM Customer Accounts]**  
 BR:[]  
 BS:[CUSTNUM\_A Number of Customer Accounts ACC]  
**BT:[CUSTNUM\_A Customer Accounts ACC]**  
 BU:[]  
 BV:[CUST910 Number of Customer Accounts]  
**BW:[CUST910 Customer Service and Information]**  
 BX:[]  
 BY:[CUST916 Number of Customer Accounts]  
**BZ:[CUST916 Sales Expense]**  
 CA:[]  
 CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]  
**CC:[DEMREGAST Regulatory Asset - Demand Related]**  
 CD:[]  
**CE:[EREGAST Customer Class Energy @ Generation (MWH)]**  
 CF:[EREGAST Regulatory Asset - Energy Related]  
 CG:[]  
 CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]  
**CH:[ERGSYSBEN System Benefits - Energy Related]**  
 CI:[]  
 CK:[Retail ONLY versions of above allocators:]  
 CL:[#]  
 CM:[Retail DEMPROD1 Average & Excess @ Generation [4CP Juris.]]  
**CN:[Retail DEMPROD1 Production Demand]**  
 CO:[]  
 CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]  
**CQ:[Retail ENERGY1 Production - Energy]**  
 CR:[]  
 CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]  
**CT:[Retail ERGSYSBEN System Benefits - Energy Related]**  
 CU:[end if]  
 CV:[]  
 CW:[Other Allocators]  
 CX:[Demand Production (RES)]  
 CY:[Ratio: Demand Production (RES)]  
 CZ:[]  
 DA:[Ancillary Services]  
 DB:[Ratio: Ancillary Services]  
 DC:[Sum: Ancillary Services]  
 DD:[Less: Ancillary Services]  
 DE:[]  
 DF:[CUSTADV Customer Advances]  
**DG:[CUSTADV Customer Advances]**  
 DH:[]  
 DI:[CUSTDEP Customer Deposits]  
**DJ:[CUSTDEP Customer Deposits]**  
 DK:[]  
 DL:[5]  
 DM:[5]  
 DN:[]  
 DO:[6]  
 DP:[6]  
 DQ:[]  
 DR:[7]  
 DS:[7]  
 DT:[]  
 DU:[8]

|  |           |
|--|-----------|
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[]  |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[]  |           |
| ED:[100% Allocator]  |           |
| EE:[]  | 100.00%   |
| EF:[Zero Allocator]  |           |
| EG:[]  |           |
| E-32 (101 - 400 KW)  |           |
| B:[Jurisdiction]   |           |
| C:[ALL OTHER Jurisdiction]   |           |
| D:[]   | 3628      |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      |           |
| F:[DEMPROD1 Production Demand]   | 0.09      |
| G:[]   | 9.14%     |
| H:[DEMPROD6 Specific Assignment]   |           |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |           |
| J:[]   |           |
| K:[DEMPROD6 Specific Assignment]   |           |
| L:[DEMPROD6 Transmission Substation]   |           |
| M:[]   |           |
| N:[DEMPROD3 Specific Assignment]   |           |
| O:[DEMPROD3 Transmission Lines]  |           |
| P:[]   |           |
| Q:[DEMPROD4 Specific Assignment]   |           |
| R:[DEMPROD4 SCE Specific]  |           |
| S:[]   |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |           |
| U:[DEMDIST1 Distribution Substation]   | 650,410   |
| V:[]   | 8.92%     |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |           |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 633,928   |
| Y:[]   | 8.92%     |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |           |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |           |
| AB:[]  |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |           |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 633,928   |
| AE:[]  | 9.02%     |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |           |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |           |
| AH:[]  |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 491,526   |
| AK:[]  | 5.33%     |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 491,526   |
| AN:[]  | 4.99%     |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| AP:[CUSTOH1 Distribution OH Services]  | 680       |
| AQ:[]  | 0.23%     |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| AS:[CUSTUG1 Distribution UG Services]  | 22,565    |
| AT:[]  | 2.05%     |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 |           |
| AV:[DEMDIST10 Distribution Rents]  | 633,928   |
| AW:[]  | 8.92%     |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        |           |
| AY:[ENERGY1 Production - Energy]   | 3,352,488 |
| AZ:[]  | 11.79%    |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |           |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.12      |
| BC:[]  | 11.78%    |
| BD:[ENERGY2_A]   |           |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 11.92     |
| BF:[]  | 12.19%    |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     |           |
| BH:[CUST370 Distribution Meters]   | 25,147    |
| BI:[]  | 1.94%     |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |           |
| BK:[CUST371 Dusk to Dawn]  |           |
| BL:[]  |           |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |           |
| BN:[CUST373 Street Lighting]   |           |
| BO:[]  |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     |           |
| BQ:[CUSTNUM Customer Accounts]   | 4,252     |
| BR:[]  | 0.36%     |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |           |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0         |
| BU:[]  | 0.00%     |
| BV:[CUST910 Number of Customer Accounts]                                     |           |
| BW:[CUST910 Customer Service and Information]                                | 4,252     |
| BX:[]  | 0.36%     |
| BY:[CUST916 Number of Customer Accounts]                                     |           |
| BZ:[CUST916 Sales Expense]   | 4,252     |
| CA:[]  | 0.36%     |
| CB:[DEMPROD1 Average & Excess @ Generation - Retail] [4CP Juris.]            |           |
| CC:[DEMPROD1 Regulatory Asset - Demand Related]                              | 10.43     |
| CD:[]  | 10.43%    |
| CE:[DEMPROD1 Customer Class Energy @ Generation (MWH)]                       |           |
| CF:[DEMPROD1 Regulatory Asset - Energy Related]                              | 3,449,673 |
| CG:[]  | 11.48%    |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |           |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 3,352,488 |
| CJ:[]  | 11.79%    |
| CK:[Retail ONLY versions of above allocators:]                               |           |
| CL:[RF]  |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              | 1         |
| CN:[Retail DEMPROD1 Production Demand]                                       | 0         |
| CO:[]  | 9.33%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |           |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 3,352,488 |
| CR:[]  | 12.05%    |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |           |
|  | 3,352,488 |

|  |              |
|--|--------------|
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>                | 12.05%       |
| CU:[end if]  |              |
| CV:[]  |              |
| CW:[Other Allocators]  |              |
| CX:[Demand Production (RES)]   |              |
| CY:[Ratio: Demand Production (RES)]  |              |
| CZ:[]  |              |
| DA:[Ancillary Services]  |              |
| DB:[Ratio: Ancillary Services]   |              |
| DC:[Sum: Ancillary Services]   |              |
| DD:[Less: Ancillary Services]  |              |
| DE:[]  |              |
| DF:[CUSTADV Customer Advances]   |              |
| <b>DG:[CUSTADV Customer Advances]</b>  | (10,020,970) |
| DH:[]  | 9.80%        |
| DI:[CUSTDEP Customer Deposits]   |              |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  | (8,544,916)  |
| DK:[]  | 11.82%       |
| DL:[5]   |              |
| DM:[5]   |              |
| DN:[]  |              |
| DO:[6]   |              |
| DP:[6]   |              |
| DQ:[]  |              |
| DR:[7]   |              |
| DS:[7]   |              |
| DT:[]  |              |
| DU:[8]   |              |
| DV:[8]   |              |
| DW:[]  |              |
| DX:[9]   |              |
| DY:[9]   |              |
| DZ:[]  |              |
| EA:[10]  |              |
| EB:[10]  |              |
| EC:[]  |              |
| ED:[100% Allocator]  |              |
| EE:[]  | 100.00%      |
| EF:[Zero Allocator]  |              |
| EG:[]  |              |
| E-32   |              |
| B:[Jurisdiction]   |              |
| C:[ALL OTHER Jurisdiction]   |              |
| D:[]   | 3628         |
| E:[DEMPROD1 Average & Excess @ Generation [4CP Juris.]]                      |              |
| <b>F:[DEMPROD1 Production Demand]</b>  |              |
| G:[]   |              |
| H:[DEMPROD6 Specific Assignment]   |              |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>            |              |
| J:[]   |              |
| K:[DEMTRAN1 Specific Assignment]   |              |
| <b>L:[DEMTRAN1 Transmission Substation]</b>                                  |              |
| M:[]   |              |
| N:[DEMTRAN3 Specific Assignment]   |              |
| <b>O:[DEMTRAN3 Transmission Lines]</b>                                       |              |
| P:[]   |              |
| Q:[DEMTRAN4 Specific Assignment]   |              |
| <b>R:[DEMTRAN4 SCE Specific]</b>   |              |
| S:[]   |              |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |              |
| <b>U:[DEMDIST1 Distribution Substation]</b>                                  |              |
| V:[]   |              |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |              |
| <b>X:[DEMDIST2 Distribution OH Primary Lines]</b>                            |              |
| Y:[]   |              |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |              |
| <b>AA:[DEMDIST3 Distribution OH Secondary Lines]</b>                         |              |
| AB:[]  |              |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |              |
| <b>AD:[DEMDIST4 Distribution UG Primary Lines]</b>                           |              |
| AE:[]  |              |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |              |
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                         |              |
| AH:[]  |              |
| AJ:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |              |
| <b>AJ:[DEMDIST6 Distribution OH Line Transformers]</b>                       |              |
| AK:[]  |              |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |              |
| <b>AM:[DEMDIST7 Distribution UG Line Transformers]</b>                       |              |
| AN:[]  |              |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |              |
| <b>AP:[CUSTOH1 Distribution OH Services]</b>                                 |              |
| AQ:[]  |              |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |              |
| <b>AS:[CUSTUG1 Distribution UG Services]</b>                                 |              |
| AT:[]  |              |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 |              |
| <b>AV:[DEMDIST10 Distribution Rents]</b>                                     |              |
| AW:[]  |              |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        |              |
| <b>AY:[ENERGY1 Production - Energy]</b>                                      |              |
| AZ:[]  |              |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |              |
| <b>BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]</b>           |              |
| BC:[]  |              |
| BD:[ENERGY2_A]   |              |
| <b>BE:[ENERGY2_A Related Fuel (ACC)]</b>                                     |              |
| BF:[]  |              |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     |              |
| <b>BH:[CUST370 Distribution Meters]</b>                                      |              |
| BI:[]  |              |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |              |
| <b>BK:[CUST371 Dusk to Dawn]</b>   |              |
| BL:[]  |              |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |              |
| <b>BN:[CUST373 Street Lighting]</b>  |              |
| BO:[]  |              |
| BP:[CUSTNUM Number of Customer Accounts]                                     |              |
| <b>BQ:[CUSTNUM Customer Accounts]</b>  |              |

|  |         |
|--|---------|
| BR:[]  |         |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |         |
| <b>BT:[CUSTNUM_A Customer Accounts ACC]</b>                                  |         |
| BU:[]  |         |
| BV:[CUST910 Number of Customer Accounts]                                     |         |
| <b>BW:[CUST910 Customer Service and Information]</b>                         |         |
| BX:[]  |         |
| BY:[CUST916 Number of Customer Accounts]                                     |         |
| <b>BZ:[CUST916 Sales Expense]</b>  |         |
| CA:[]  |         |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           |         |
| <b>CC:[DEMREGAST Regulatory Asset - Demand Related]</b>                      |         |
| CD:[]  |         |
| <b>CE:[EREGREGAST Customer Class Energy @ Generation (MWH)]</b>              |         |
| CF:[EREGREGAST Regulatory Asset - Energy Related]                            |         |
| CG:[]  |         |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |         |
| <b>CI:[ERGSYSBEN System Benefits - Energy Related]</b>                       |         |
| CJ:[]  |         |
| CK:[Retail ONLY versions of above allocators]                                |         |
| CL:[#]   |         |
| CM:[Retail DEMPROD1 Average & Excess @ Generation [4CP Juris.]]              |         |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                                |         |
| CO:[]  |         |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |         |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                               |         |
| CR:[]  |         |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |         |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>                |         |
| CU:[end if]  |         |
| CV:[]  |         |
| CW:[Other Allocators]  |         |
| CX:[Demand Production (RES)]   |         |
| CY:[Ratio: Demand Production (RES)]  |         |
| CZ:[]  |         |
| DA:[Ancillary Services]  |         |
| DB:[Ratio: Ancillary Services]   |         |
| DC:[Sum: Ancillary Services]   |         |
| DD:[Less: Ancillary Services]  |         |
| DE:[]  |         |
| DF:[CUSTADV Customer Advances]   |         |
| <b>DG:[CUSTADV Customer Advances]</b>  |         |
| DH:[]  |         |
| DI:[CUSTDEP Customer Deposits]   |         |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  |         |
| DK:[]  |         |
| DL:[5]   |         |
| DM:[5]   |         |
| DN:[1]   |         |
| DO:[6]   |         |
| DP:[6]   |         |
| DQ:[1]   |         |
| DR:[7]   |         |
| DS:[7]   |         |
| DT:[1]   |         |
| DU:[8]   |         |
| DV:[8]   |         |
| DW:[1]   |         |
| DX:[9]   |         |
| DY:[9]   |         |
| DZ:[1]   |         |
| EA:[10]  |         |
| EB:[10]  |         |
| EC:[]  |         |
| ED:[100% Allocator]  |         |
| EE:[]  | 100.00% |
| EF:[Zero Allocator]  |         |
| EG:[]  |         |
| E-32 (401+ kW)   |         |
| B:[Jurisdiction]   |         |
| C:[ALL OTHER Jurisdiction]   |         |
| D:[]   | 3628    |
| E:[DEMPROD1 Average & Excess @ Generation [4CP Juris.]]                      |         |
| <b>F:[DEMPROD1 Production Demand]</b>  | 0.07    |
| G:[]   | 6.76%   |
| H:[DEMPRD6 Specific Assignment]  |         |
| <b>I:[DEMPRD6 Ancillary Service - Scheduling &amp; Dispatch]</b>             |         |
| J:[]   |         |
| K:[DEMTRAN1 Specific Assignment]   |         |
| <b>L:[DEMTRAN1 Transmission Substation]</b>                                  |         |
| M:[]   |         |
| N:[DEMTRAN3 Specific Assignment]   |         |
| <b>O:[DEMTRAN3 Transmission Lines]</b>                                       |         |
| P:[]   |         |
| Q:[DEMTRAN4 Specific Assignment]   |         |
| <b>R:[DEMTRAN4 SCE Specific]</b>   |         |
| S:[]   |         |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |         |
| <b>U:[DEMDIST1 Distribution Substation]</b>                                  | 509,739 |
| V:[]   | 6.99%   |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |         |
| <b>X:[DEMDIST2 Distribution OH Primary Lines]</b>                            | 496,822 |
| Y:[]   | 6.99%   |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |         |
| <b>AA:[DEMDIST3 Distribution OH Secondary Lines]</b>                         |         |
| AB:[]  |         |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |         |
| <b>AD:[DEMDIST4 Distribution UG Primary Lines]</b>                           | 496,822 |
| AE:[]  | 7.07%   |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |         |
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                         |         |
| AH:[]  |         |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |         |
| <b>AJ:[DEMDIST6 Distribution OH Line Transformers]</b>                       |         |
| AK:[]  |         |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |         |
| <b>AM:[DEMDIST7 Distribution UG Line Transformers]</b>                       | 493,981 |
| AN:[]  | 5.01%   |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |         |

|   |           |
|---|-----------|
| AP:[CUSTOH1 Distribution OH Services]                               |           |
| AQ:[]   |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)] | 21,815    |
| AS:[CUSTUG1 Distribution UG Services]                               | 1.98%     |
| AT:[]   |           |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]        |           |
| AV:[DEMDIST10 Distribution Rents]                                   | 496,822   |
| AW:[]   | 6.99%     |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]               |           |
| AY:[ENERGY1 Production - Energy]                                    | 2,622,747 |
| AZ:[]   | 9.22%     |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]          |           |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]         | 0.09      |
| BC:[]   | 9.15%     |
| BD:[ENERGY2_A]  |           |
| BE:[ENERGY2_A Related Fuel (ACC)]                                   | 9.25      |
| BF:[]   | 9.46%     |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]            |           |
| BH:[CUST370 Distribution Meters]                                    | 10,581    |
| BI:[]   | 0.81%     |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                   |           |
| BK:[CUST371 Dusk to Dawn]   |           |
| BL:[]   |           |
| BM:[CUST373 Street Lighting Customer Class Specific]                |           |
| BN:[CUST373 Street Lighting]  |           |
| BO:[]   |           |
| BP:[CUSTNUM Number of Customer Accounts]                            |           |
| BQ:[CUSTNUM Customer Accounts]                                      | 795       |
| BR:[]   | 0.07%     |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                      |           |
| BT:[CUSTNUM_A Customer Accounts ACC]                                | 0         |
| BU:[]   | 0.00%     |
| BV:[CUST910 Number of Customer Accounts]                            |           |
| BW:[CUST910 Customer Service and Information]                       | 795       |
| BX:[]   | 0.07%     |
| BY:[CUST916 Number of Customer Accounts]                            |           |
| BZ:[CUST916 Sales Expense]  | 795       |
| CA:[]   | 0.07%     |
| CB:[DEMREGAST Average & Excess @ Generation - Retail (4CP Juris.)]  |           |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                    | 9.60      |
| CD:[]   | 9.60%     |
| CE:[EREGAST Customer Class Energy @ Generation (MWH)]               |           |
| CF:[EREGAST Regulatory Asset - Energy Related]                      | 3,732,824 |
| CG:[]   | 12.43%    |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]             |           |
| CI:[ERGSYSBEN System Benefits - Energy Related]                     | 2,622,747 |
| CJ:[]   | 9.22%     |
| CK:[Retail ONLY versions of above allocators:]                      |           |
| CL:[#]  |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation (4CP Juris.)]     | 1         |
| CN:[Retail DEMPROD1 Production Demand]                              | 0         |
| CO:[]   | 6.90%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]        |           |
| CQ:[Retail ENERGY1 Production - Energy]                             | 2,622,747 |
| CR:[]   | 9.43%     |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]      |           |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]              | 2,622,747 |
| CU:[end if]   | 9.43%     |
| CV:[]   |           |
| CW:[Other Allocators]   |           |
| CX:[Demand Production (RES)]  |           |
| CY:[Ratio: Demand Production (RES)]                                 |           |
| CZ:[]   |           |
| DA:[Ancillary Services]   |           |
| DB:[Ratio: Ancillary Services]                                      |           |
| DC:[Sum: Ancillary Services]  |           |
| DD:[Less: Ancillary Services]                                       |           |
| DE:[]   |           |
| DF:[CUSTADV Customer Advances]                                      |           |
| DG:[CUSTADV Customer Advances]                                      | 7,144,692 |
| DH:[]   | 6.98%     |
| DI:[CUSTDEP Customer Deposits]                                      |           |
| DJ:[CUSTDEP Customer Deposits]                                      | 6,092,303 |
| DK:[]   | 8.43%     |
| DL:[5]  |           |
| DM:[5]  |           |
| DN:[]   |           |
| DO:[6]  |           |
| DP:[6]  |           |
| DQ:[]   |           |
| DR:[7]  |           |
| DS:[7]  |           |
| DT:[]   |           |
| DU:[8]  |           |
| DV:[8]  |           |
| DW:[]   |           |
| DX:[9]  |           |
| DY:[9]  |           |
| DZ:[]   |           |
| EA:[10]   |           |
| EB:[10]   |           |
| EC:[]   |           |
| ED:[100% Allocator]   |           |
| EE:[]   | 100.00%   |
| EF:[Zero Allocator]   |           |
| EG:[]   |           |
| E-34  |           |
| B:[Jurisdiction]  |           |
| C:[ALL OTHER Jurisdiction]  |           |
| D:[]  | 3628      |
| E:[DEMPROD1 Average & Excess @ Generation (4CP Juris.)]             |           |
| F:[DEMPROD1 Production Demand]                                      | 0.02      |
| G:[]  | 2.24%     |
| H:[DEMPROD6 Specific Assignment]                                    |           |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]              |           |
| J:[]  |           |
| K:[DEMTRAN1 Specific Assignment]                                    |           |
| L:[DEMTRAN1 Transmission Substation]                                |           |
| M:[]  |           |



|  |           |
|--|-----------|
| N:[DEMTAN3 Specific Assignment]  |           |
| O:[DEMTAN3 Transmission Lines]   |           |
| P:[ ]  |           |
| Q:[DEMTAN4 Specific Assignment]  |           |
| R:[DEMTAN4 SCE Specific]   |           |
| S:[ ]  |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 137,822   |
| U:[DEMDIST1 Distribution Substation]   | 1.89%     |
| V:[ ]  |           |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 134,330   |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 1.89%     |
| Y:[ ]  |           |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |           |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |           |
| AB:[ ]   |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 134,330   |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 1.91%     |
| AE:[ ]   |           |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |           |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |           |
| AH:[ ]   |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              |           |
| AK:[ ]   |           |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 49,166    |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 0.50%     |
| AN:[ ]   |           |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| AP:[CUSTOH1 Distribution OH Services]  |           |
| AQ:[ ]   |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 2,616     |
| AS:[CUSTUG1 Distribution UG Services]  | 0.24%     |
| AT:[ ]   |           |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 134,330   |
| AV:[DEMDIST10 Distribution Rents]  | 1.89%     |
| AW:[ ]   |           |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 801,426   |
| AY:[ENERGY1 Production - Energy]   | 2.82%     |
| AZ:[ ]   |           |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.03      |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 2.78%     |
| BC:[ ]   |           |
| BD:[ENERGY2_A]   |           |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 2.81      |
| BF:[ ]   | 2.87%     |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 1,529     |
| BH:[CUST370 Distribution Meters]   | 0.12%     |
| BI:[ ]   |           |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |           |
| BK:[CUST371 Dusk to Dawn]  |           |
| BL:[ ]   |           |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |           |
| BN:[CUST373 Street Lighting]   |           |
| BO:[ ]   |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 30        |
| BQ:[CUSTNUM Customer Accounts]   | 0.00%     |
| BR:[ ]   |           |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 0         |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0.00%     |
| BU:[ ]   |           |
| BV:[CUST910 Number of Customer Accounts]                                     | 30        |
| BW:[CUST910 Customer Service and Information]                                | 0.00%     |
| BX:[ ]   |           |
| BY:[CUST916 Number of Customer Accounts]                                     | 30        |
| BZ:[CUST916 Sales Expense]   | 0.00%     |
| CA:[ ]   |           |
| CB:[DEMGAST Average & Excess @ Generation - Retail [4CP Juris.]]             | 2.55      |
| CC:[DEMGAST Regulatory Asset - Demand Related]                               | 2.55%     |
| CD:[ ]   |           |
| CE:[EREGGAST Customer Class Energy @ Generation (MWH)]                       | 1,140,125 |
| CF:[EREGGAST Regulatory Asset - Energy Related]                              | 3.80%     |
| CG:[ ]   |           |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      | 801,426   |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 2.82%     |
| CJ:[ ]   |           |
| CK:[Retail ONLY versions of above allocators:]                               |           |
| CL:[ ]   |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation [4CP Juris.]]              | 1         |
| CN:[Retail DEMPROD1 Production Demand]                                       | 0         |
| CO:[ ]   | 2.29%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 801,426   |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 2.88%     |
| CR:[ ]   |           |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 801,426   |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       | 2.88%     |
| CU:[end if]  |           |
| CV:[ ]   |           |
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]   |           |
| CY:[Ratio: Demand Production (RES)]  |           |
| CZ:[ ]   |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]   |           |
| DC:[Sum: Ancillary Services]   |           |
| DD:[Less: Ancillary Services]  |           |
| DE:[ ]   |           |
| DF:[CUSTADV Customer Advances]   | 1,812,384 |
| DG:[CUSTADV Customer Advances]   | 1.77%     |
| DH:[ ]   |           |
| DI:[CUSTDEP Customer Deposits]   | 1,545,426 |
| DJ:[CUSTDEP Customer Deposits]   | 2.14%     |
| DK:[ ]   |           |
| DL:[ ]   |           |
| DM:[ ]   |           |
| DN:[ ]   |           |
| DO:[ ]   |           |
| DP:[ ]   |           |
| DQ:[ ]   |           |
| DR:[ ]   |           |

|  |           |
|--|-----------|
| DS:[7]   |           |
| DT:[1]   |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[1]   |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[1]   |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[1]   |           |
| ED:[100% Allocator]  |           |
| EE:[1]   | 100.00%   |
| EF:[Zero Allocator]  |           |
| EG:[1]   |           |
| E-35   |           |
| B:[Jurisdiction]   |           |
| C:[ALL OTHER Jurisdiction]   |           |
| D:[1]  | 3628      |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      |           |
| F:[DEMPROD1 Production Demand]   | 0.04      |
| G:[1]  | 4.45%     |
| H:[DEMPROD6 Specific Assignment]   |           |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |           |
| J:[1]  |           |
| K:[DEMPROD6 Specific Assignment]   |           |
| L:[DEMPROD6 Specific Assignment]   |           |
| M:[1]  |           |
| N:[DEMPROD6 Specific Assignment]   |           |
| O:[DEMPROD6 Specific Assignment]   |           |
| P:[1]  |           |
| Q:[DEMPROD6 Specific Assignment]   |           |
| R:[DEMPROD6 Specific Assignment]   |           |
| S:[1]  |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |           |
| U:[DEMDIST1 Distribution Substation]   | 280,932   |
| V:[1]  | 3.85%     |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |           |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 273,813   |
| Y:[1]  | 3.85%     |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |           |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                |           |
| AB:[1]   |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |           |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 273,813   |
| AE:[1]   | 3.89%     |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |           |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                |           |
| AH:[1]   |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              |           |
| AK:[1]   |           |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 214,589   |
| AN:[1]   | 2.18%     |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| AP:[CUSTOH1 Distribution OH Services]  |           |
| AQ:[1]   |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |           |
| AS:[CUSTUG1 Distribution UG Services]  | 4,243     |
| AT:[1]   | 0.39%     |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 |           |
| AV:[DEMDIST10 Distribution Rents]  | 273,813   |
| AW:[1]   | 3.85%     |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        |           |
| AY:[ENERGY1 Production - Energy]   | 1,570,709 |
| AZ:[1]   | 5.52%     |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |           |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.05      |
| BC:[1]   | 5.38%     |
| BD:[ENERGY2_A]   |           |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 5.44      |
| BF:[1]   | 5.56%     |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     |           |
| BH:[CUST370 Distribution Meters]   | 1,720     |
| BI:[1]   | 0.13%     |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |           |
| BK:[CUST371 Dusk to Dawn]  |           |
| BL:[1]   |           |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |           |
| BN:[CUST373 Street Lighting]   |           |
| BO:[1]   |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     |           |
| BQ:[CUSTNUM Customer Accounts]   | 37        |
| BR:[1]   | 0.00%     |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |           |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0         |
| BU:[1]   | 0.00%     |
| BV:[CUST910 Number of Customer Accounts]                                     |           |
| BW:[CUST910 Customer Service and Information]                                | 37        |
| BX:[1]   | 0.00%     |
| BY:[CUST916 Number of Customer Accounts]                                     |           |
| BZ:[CUST916 Sales Expense]   | 37        |
| CA:[1]   | 0.00%     |
| CB:[DEMPROD1 Average & Excess @ Generation - Retail [4CP Juris.]]            |           |
| CC:[DEMPROD1 Regulatory Asset - Demand Related]                              | 3.42      |
| CD:[1]   | 3.42%     |
| CE:[DEMPROD1 Customer Class Energy @ Generation (MWH)]                       |           |
| CF:[DEMPROD1 Regulatory Asset - Energy Related]                              | 1,753,693 |
| CG:[1]   | 5.84%     |
| CH:[DEMPROD1 Customer Class Energy @ Generation (MWH)]                       |           |
| CI:[DEMPROD1 System Benefits - Energy Related]                               | 1,570,709 |
| CJ:[1]   | 5.52%     |
| CK:[Retail ONLY versions of above allocators.]                               |           |
| CL:[1]   |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              | 1         |
| CN:[Retail DEMPROD1 Production Demand]                                       | 0         |
| CO:[1]   | 4.54%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 1,570,709 |

|  |             |
|--|-------------|
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                               | 5.65%       |
| CR:[   |             |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 1,570,709   |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>                | 5.65%       |
| CU:[end if]  |             |
| CV:[   |             |
| CW:[Other Allocators]  |             |
| CX:[Demand Production (RES)]   |             |
| CY:[Ratio: Demand Production (RES)]  |             |
| CZ:[   |             |
| DA:[Ancillary Services]  |             |
| DB:[Ratio: Ancillary Services]   |             |
| DC:[Sum: Ancillary Services]   |             |
| DD:[Less: Ancillary Services]  |             |
| DE:[   |             |
| DF:[CUSTADV Customer Advances]   | (3,921,439) |
| <b>DG:[CUSTADV Customer Advances]</b>  | 3.83%       |
| DH:[   |             |
| DI:[CUSTDEP Customer Deposits]   | (3,343,825) |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  | 4.62%       |
| DK:[   |             |
| DL:[5]   |             |
| DM:[5]   |             |
| DN:[   |             |
| DO:[6]   |             |
| DP:[6]   |             |
| DQ:[   |             |
| DR:[7]   |             |
| OS:[7]   |             |
| OT:[   |             |
| DU:[8]   |             |
| DV:[8]   |             |
| DW:[   |             |
| DX:[9]   |             |
| DY:[9]   |             |
| DZ:[   |             |
| EA:[10]  |             |
| EB:[10]  |             |
| EC:[   |             |
| ED:[100% Allocator]  |             |
| EE:[   | 100.00%     |
| EF:[Zero Allocator]  |             |
| EG:[   |             |
| RESIDENTIAL SOLAR[ENERGY]  |             |
| Bj:[jurisdiction]  |             |
| Cj[ALL OTHER Jurisdiction]   |             |
| Dj:[   | 3628        |
| Ej[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      |             |
| Fj[DEMPROD1 Production Demand]   | 0.02        |
| Gj:[   | 1.72%       |
| Hj[DEMPROD6 Specific Assignment]   |             |
| Ij[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |             |
| Jj:[   |             |
| Kj[DEMTRAN1 Specific Assignment]   |             |
| Lj[DEMTRAN1 Transmission Substation]   |             |
| Mj:[   |             |
| Nj[DEMTRAN3 Specific Assignment]   |             |
| Oj[DEMTRAN3 Transmission Lines]  |             |
| Pj:[   |             |
| Qj[DEMTRAN4 Specific Assignment]   |             |
| Rj[DEMTRAN4 SCE Specific]  |             |
| Sj:[   |             |
| Tj[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 130,073     |
| Uj[DEMDIST1 Distribution Substation]   | 1.78%       |
| Vj:[   |             |
| Wj[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 126,777     |
| Xj[DEMDIST2 Distribution OH Primary Lines]                                   | 1.78%       |
| Yj:[   |             |
| Zj[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 198,649     |
| AAj[DEMDIST3 Distribution OH Secondary Lines]                                | 2.86%       |
| ABj:[  |             |
| ACj[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 126,777     |
| ADj[DEMDIST4 Distribution UG Primary Lines]                                  | 1.80%       |
| AEj:[  |             |
| AFj[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 198,649     |
| AGj[DEMDIST5 Distribution UG Secondary Lines]                                | 2.86%       |
| AHj:[  |             |
| AIj[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 202,423     |
| AJj[DEMDIST6 Distribution OH Line Transformers]                              | 2.19%       |
| AKj:[  |             |
| ALj[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 202,423     |
| AMj[DEMDIST7 Distribution UG Line Transformers]                              | 2.05%       |
| ANj:[  |             |
| AOj[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 6,788       |
| APj[CUSTOH3 Distribution OH Services]  | 2.25%       |
| AQj:[  |             |
| ARj[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 20,290      |
| ASj[CUSTUG1 Distribution UG Services]  | 1.84%       |
| ATj:[  |             |
| AUj[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 126,777     |
| AVj[DEMDIST10 Distribution Rents]  | 1.78%       |
| AWj:[  |             |
| AXj[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 398,750     |
| AYj[ENERGY1 Production - Energy]   | 1.40%       |
| AZj:[  |             |
| BAj[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.01        |
| BBj[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 1.41%       |
| BCj:[  |             |
| BDj[ENERGY2_A]   |             |
| BEj[ENERGY2_A Related Fuel (ACC)]  | 0.34        |
| BFj:[  | 0.35%       |
| BGj[CUST370 Weighted Costs for Distribution Meters (\$)]                     |             |
| BHj[CUST370 Distribution Meters]   | 27,078      |
| BIj:[  | 2.08%       |
| BJj[CUST371 Dusk to Dawn Customer Class Specific]                            |             |
| BKj[CUST371 Dusk to Dawn]  |             |
| BLj:[  |             |
| BMj[CUST373 Street Lighting Customer Class Specific]                         |             |
| BNj[CUST373 Street Lighting]   |             |

|  |           |
|--|-----------|
| BO:[]  |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 27,078    |
| <b>BQ:[CUSTNUM Customer Accounts]</b>  | 2.29%     |
| BR:[]  |           |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |           |
| <b>BT:[CUSTNUM_A Customer Accounts ACC]</b>                                  |           |
| BU:[]  |           |
| BV:[CUST910 Number of Customer Accounts]                                     | 27,078    |
| <b>BW:[CUST910 Customer Service and Information]</b>                         | 2.29%     |
| BX:[]  |           |
| BY:[CUST916 Number of Customer Accounts]                                     | 27,078    |
| <b>BZ:[CUST916 Sales Expense]</b>  | 2.29%     |
| CA:[]  |           |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           |           |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             |           |
| CD:[]  |           |
| <b>CE:[EREGGAST Customer Class Energy @ Generation (MWH)]</b>                |           |
| CF:[EREGGAST Regulatory Asset - Energy Related]                              |           |
| CG:[]  |           |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |           |
| <b>CI:[ERGSYSBEN System Benefits - Energy Related]</b>                       | 398,750   |
| CJ:[]  | 1.40%     |
| CK:[Retail ONLY versions of above allocators:]                               |           |
| CL:[K]   |           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]]             | 1         |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                                | 0         |
| CO:[]  | 1.76%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |           |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                               | 398,750   |
| CR:[]  | 1.43%     |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |           |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>                | 398,750   |
| CU:[end if]  | 1.43%     |
| CV:[]  |           |
| CW:[Other Allocators]  |           |
| CX:[Demand Production (RES)]   |           |
| CY:[Ratio: Demand Production (RES)]  |           |
| CZ:[]  |           |
| DA:[Ancillary Services]  |           |
| DB:[Ratio: Ancillary Services]   |           |
| DC:[Sum: Ancillary Services]   |           |
| DD:[less: Ancillary Services]  |           |
| DE:[]  |           |
| DF:[CUSTADV Customer Advances]   |           |
| <b>DG:[CUSTADV Customer Advances]</b>  | (620,257) |
| DH:[]  | 0.61%     |
| DI:[CUSTOEP Customer Deposits]   |           |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  | (370,358) |
| DK:[]  | 0.51%     |
| DL:[5]   |           |
| DM:[5]   |           |
| DN:[]  |           |
| DO:[6]   |           |
| DP:[6]   |           |
| DQ:[1]   |           |
| DR:[7]   |           |
| DS:[7]   |           |
| DT:[]  |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[]  |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[]  |           |
| ED:[100% Allocator]  |           |
| EE:[]  | 100.00%   |
| EF:[Zero Allocator]  |           |
| EG:[]  |           |
| RESIDENTIAL SOLAR (DEMAND)   |           |
| B:[Jurisdiction]   |           |
| C:[ALL OTHER Jurisdiction]   |           |
| D:[]   | 3628      |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]]                     |           |
| <b>F:[DEMPROD1 Production Demand]</b>  | 0.00      |
| G:[]   | 0.11%     |
| H:[DEMPROD6 Specific Assignment]   |           |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>            |           |
| J:[]   |           |
| K:[DEMTRAN1 Specific Assignment]   |           |
| <b>L:[DEMTRAN1 Transmission Substation]</b>                                  |           |
| M:[]   |           |
| N:[DEMTRAN3 Specific Assignment]   |           |
| <b>O:[DEMTRAN3 Transmission Lines]</b>                                       |           |
| P:[]   |           |
| Q:[DEMTRAN4 Specific Assignment]   |           |
| <b>R:[DEMTRAN4 SCE Specific]</b>   |           |
| S:[]   |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |           |
| <b>U:[DEMDIST1 Distribution Substation]</b>                                  | 8,015     |
| V:[]   | 0.11%     |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |           |
| <b>X:[DEMDIST2 Distribution OH Primary Lines]</b>                            | 7,812     |
| Y:[]   | 0.11%     |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |           |
| <b>AA:[DEMDIST3 Distribution OH Secondary Lines]</b>                         | 11,693    |
| AB:[]  | 0.17%     |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |           |
| <b>AD:[DEMDIST4 Distribution UG Primary Lines]</b>                           | 7,812     |
| AE:[]  | 0.11%     |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |           |
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                         | 11,693    |
| AH:[]  | 0.17%     |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
| <b>AJ:[DEMDIST6 Distribution OH Line Transformers]</b>                       | 11,915    |
| AK:[]  | 0.13%     |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |           |
|  | 11,915    |

|   |               |
|---|---------------|
| <b>AM:[DEMDIST7 Distribution UG Line Transformers]</b>              | 0.12%         |
| AN:[]   |               |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)] | 295           |
| <b>AP:[CUSTOH1 Distribution OH Services]</b>                        | 0.10%         |
| AQ:[]   |               |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)] | 881           |
| <b>AS:[CUSTUG1 Distribution UG Services]</b>                        | 0.08%         |
| AT:[]   |               |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]        | 7,812         |
| <b>AV:[DEMDIST10 Distribution Rents]</b>                            | 0.11%         |
| AW:[]   |               |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]               | 27,426        |
| <b>AY:[ENERGY1 Production - Energy]</b>                             | 0.10%         |
| AZ:[]   |               |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]          | 0.00          |
| <b>BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]</b>  | 0.10%         |
| BC:[]   |               |
| BD:[ENERGY2_A]  | 0.05          |
| <b>BE:[ENERGY2_A Related Fuel (ACC)]</b>                            | 0.05%         |
| BF:[]   |               |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]            | 1,176         |
| <b>BH:[CUST370 Distribution Meters]</b>                             | 0.09%         |
| BI:[]   |               |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                   |               |
| <b>BK:[CUST371 Dusk to Dawn]</b>                                    |               |
| BL:[]   |               |
| BM:[CUST373 Street Lighting Customer Class Specific]                |               |
| <b>BN:[CUST373 Street Lighting]</b>                                 |               |
| BO:[]   |               |
| BP:[CUSTNUM Number of Customer Accounts]                            | 1,176         |
| <b>BQ:[CUSTNUM Customer Accounts]</b>                               | 0.10%         |
| BR:[]   |               |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                      |               |
| <b>BT:[CUSTNUM_A Customer Accounts ACC]</b>                         |               |
| BU:[]   |               |
| BV:[CUST910 Number of Customer Accounts]                            | 1,176         |
| <b>BW:[CUST910 Customer Service and Information]</b>                | 0.10%         |
| BX:[]   |               |
| BY:[CUST916 Number of Customer Accounts]                            | 1,176         |
| <b>BZ:[CUST916 Sales Expense]</b>                                   | 0.10%         |
| CA:[]   |               |
| CB:[DEMGAST Average & Excess @ Generation - Retail [4CP Juris.]]    |               |
| <b>CC:[DEMGAST Regulatory Asset - Demand Related]</b>               |               |
| CD:[]   |               |
| <b>CE:[EREGAST Customer Class Energy @ Generation (MWH)]</b>        |               |
| CF:[EREGAST Regulatory Asset - Energy Related]                      |               |
| CG:[]   |               |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]             |               |
| <b>CI:[ERGSYSBEN System Benefits - Energy Related]</b>              | 27,426        |
| CJ:[]   | 0.10%         |
| CK:[Retail ONLY versions of above allocators:]                      |               |
| CL:[if]   |               |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]     | 1             |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                       | 0             |
| CO:[]   | 0.11%         |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]        |               |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                      | 27,426        |
| CR:[]   | 0.10%         |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]      |               |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>       | 27,426        |
| CU:[end if]   | 0.10%         |
| CV:[]   |               |
| CW:[Other Allocators]   |               |
| CX:[Demand Production (RES)]  |               |
| CY:[Ratio: Demand Production (RES)]                                 |               |
| CZ:[]   |               |
| DA:[Ancillary Services]   |               |
| DB:[Ratio: Ancillary Services]                                      |               |
| DC:[Sum: Ancillary Services]  |               |
| DD:[Less: Ancillary Services]                                       |               |
| DE:[]   |               |
| DF:[CUSTADV Customer Advances]                                      |               |
| <b>DG:[CUSTADV Customer Advances]</b>                               | (83,304)      |
| DH:[]   | 0.08%         |
| DI:[CUSTDEP Customer Deposits]                                      |               |
| <b>DJ:[CUSTDEP Customer Deposits]</b>                               | (49,741)      |
| DK:[]   | 0.07%         |
| DL:[5]  |               |
| DM:[5]  |               |
| DN:[]   |               |
| DO:[6]  |               |
| DP:[6]  |               |
| DQ:[]   |               |
| DR:[7]  |               |
| DS:[7]  |               |
| DT:[]   |               |
| DU:[8]  |               |
| DV:[8]  |               |
| DW:[]   |               |
| DX:[9]  |               |
| DY:[9]  |               |
| DZ:[]   |               |
| EA:[10]   |               |
| EB:[10]   |               |
| EC:[]   |               |
| ED:[100% Allocator]   |               |
| EE:[]   | 100.00%       |
| EF:[Zero Allocator]   |               |
| EG:[]   |               |
| RESIDENTIAL E-12  |               |
| B:[Jurisdiction]  |               |
| C:[ALL OTHER Jurisdiction]  |               |
| O:[]  | 3628          |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]             |               |
| <b>F:[DEMPROD1 Production Demand]</b>                               | 0.16          |
| G:[]  | <b>15.65%</b> |
| H:[DEMPROD6 Specific Assignment]                                    |               |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>   |               |
| J:[]  |               |

|  |              |
|--|--------------|
| K:[DEMTRAN1 Specific Assignment]   |              |
| L:[DEMTRAN1 Transmission Substation]   |              |
| M:[]   |              |
| N:[DEMTRAN3 Specific Assignment]   |              |
| O:[DEMTRAN3 Transmission Lines]  |              |
| P:[]   |              |
| Q:[DEMTRAN4 Specific Assignment]   |              |
| R:[DEMTRAN4 SCE Specific]  |              |
| S:[]   |              |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 1,171,727    |
| U:[DEMDIST1 Distribution Substation]   | 16.07%       |
| V:[]   |              |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |              |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 1,142,034    |
| Y:[]   | 16.07%       |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |              |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 2,137,411    |
| AB:[]  | 30.77%       |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |              |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 1,142,034    |
| AE:[]  | 16.24%       |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |              |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                | 2,137,411    |
| AH:[]  | 30.77%       |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |              |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 2,178,022    |
| AK:[]  | 23.61%       |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |              |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 2,178,022    |
| AN:[]  | 22.09%       |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |              |
| AP:[CUSTOH1 Distribution OH Services]  | 117,421      |
| AQ:[]  | 38.95%       |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |              |
| AS:[CUSTUG1 Distribution UG Services]  | 350,951      |
| AT:[]  | 31.91%       |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 |              |
| AV:[DEMDIST10 Distribution Rents]  | 1,142,034    |
| AW:[]  | 16.07%       |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        |              |
| AY:[ENERGY1 Production - Energy]   | 3,860,095    |
| AZ:[]  | 13.57%       |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |              |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.14         |
| BC:[]  | 13.68%       |
| BD:[ENERGY2_A]   |              |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 13.83        |
| BF:[]  | 14.14%       |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     |              |
| BH:[CUST370 Distribution Meters]   | 468,372      |
| BI:[]  | 36.04%       |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |              |
| BK:[CUST371 Dusk to Dawn]  |              |
| BL:[]  |              |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |              |
| BN:[CUST373 Street Lighting]   |              |
| BO:[]  |              |
| BP:[CUSTNUM Number of Customer Accounts]                                     |              |
| BQ:[CUSTNUM Customer Accounts]   | 468,372      |
| BR:[]  | 39.54%       |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |              |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0            |
| BU:[]  | 0.03%        |
| BV:[CUST910 Number of Customer Accounts]                                     |              |
| BW:[CUST910 Customer Service and Information]                                | 468,372      |
| BX:[]  | 39.59%       |
| BY:[CUST916 Number of Customer Accounts]                                     |              |
| BZ:[CUST916 Sales Expense]   | 468,372      |
| CA:[]  | 39.54%       |
| CB:[DEMPREGAST Average & Excess @ Generation - Retail [4CP Juris.]]          |              |
| CC:[DEMPREGAST Regulatory Asset - Demand Related]                            | 14.91        |
| CD:[]  | 14.91%       |
| CE:[ENERGEGAST Customer Class Energy @ Generation (MWH)]                     |              |
| CF:[ENERGEGAST Regulatory Asset - Energy Related]                            | 4,310,449    |
| CG:[]  | 14.35%       |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |              |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 3,860,095    |
| CJ:[]  | 13.57%       |
| CK:[Retail ONLY versions of above allocators:]                               |              |
| CL:[]  |              |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              | 1            |
| CN:[Retail DEMPROD1 Production Demand]                                       | 0            |
| CO:[]  | 15.98%       |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |              |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 3,860,095    |
| CR:[]  | 13.87%       |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |              |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       | 3,860,095    |
| CU:[end it]  | 13.87%       |
| CV:[]  |              |
| CW:[Other Allocators]  |              |
| CK:[Demand Production (RES)]   |              |
| CY:[Ratio: Demand Production (RES)]  |              |
| CZ:[]  |              |
| DA:[Ancillary Services]  |              |
| DB:[Ratio: Ancillary Services]   |              |
| DC:[Sum: Ancillary Services]   |              |
| DD:[Less: Ancillary Services]  |              |
| DE:[]  |              |
| DF:[CUSTADV Customer Advances]   |              |
| DG:[CUSTADV Customer Advances]   | (19,029,660) |
| DH:[]  | 18.60%       |
| DI:[CUSTDEP Customer Deposits]   |              |
| DJ:[CUSTDEP Customer Deposits]   | (11,362,681) |
| DK:[]  | 15.71%       |
| DL:[5]   |              |
| DM:[5]   |              |
| DN:[]  |              |
| DO:[6]   |              |

|  |           |
|--|-----------|
| DP:[6]   |           |
| DQ:[]  |           |
| DR:[7]   |           |
| OS:[7]   |           |
| DT:[]  |           |
| DU:[8]   |           |
| DV:[8]   |           |
| DW:[]  |           |
| DX:[9]   |           |
| DY:[9]   |           |
| DZ:[]  |           |
| EA:[10]  |           |
| EB:[10]  |           |
| EC:[]  |           |
| ED:[100% Allocator]  | 100.00%   |
| EE:[]  |           |
| EF:[Zero Allocator]  |           |
| EG:[]  |           |
| RESIDENTIAL ET-1 & ET-2  |           |
| B:[Jurisdiction]   |           |
| C:[ALL OTHER Jurisdiction]   | 3628      |
| D:[]   |           |
| E:[DEMPROD1 Average & Excess @ Generation] [ACP Juris.]                      |           |
| F:[DEMPROD1 Production Demand]   | 0.30      |
| G:[]   | 30.11%    |
| H:[DEMPROD6 Specific Assignment]   |           |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |           |
| J:[]   |           |
| K:[DEMTRAN1 Specific Assignment]   |           |
| L:[DEMTRAN1 Transmission Substation]   |           |
| M:[]   |           |
| N:[DEMTRAN3 Specific Assignment]   |           |
| O:[DEMTRAN3 Transmission Lines]  |           |
| P:[]   |           |
| Q:[DEMTRAN4 Specific Assignment]   |           |
| R:[DEMTRAN4 SCE Specific]  |           |
| S:[]   |           |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 2,271,340 |
| U:[DEMDIST1 Distribution Substation]   | 31.16%    |
| V:[]   |           |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 2,213,782 |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 31.16%    |
| Y:[]   |           |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 3,344,350 |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 48.14%    |
| AB:[]  |           |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 2,213,782 |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 31.49%    |
| AE:[]  |           |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 3,344,350 |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                | 48.14%    |
| AH:[]  |           |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 3,407,893 |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 36.94%    |
| AK:[]  |           |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 3,407,893 |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 34.57%    |
| AN:[]  |           |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 107,657   |
| AP:[CUSTOH1 Distribution OH Services]  | 35.72%    |
| AQ:[]  |           |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 321,770   |
| AS:[CUSTUG1 Distribution UG Services]  | 29.26%    |
| AT:[]  |           |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 2,213,782 |
| AV:[DEMDIST10 Distribution Rents]  | 31.16%    |
| AW:[]  |           |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 6,857,795 |
| AY:[ENERGY1 Production - Energy]   | 24.11%    |
| AZ:[]  |           |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.24      |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 24.25%    |
| BC:[]  |           |
| BD:[ENERGY2_A]   | 24.52     |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 25.07%    |
| BF:[]  |           |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 429,427   |
| BH:[CUST370 Distribution Meters]   | 33.05%    |
| BI:[]  |           |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |           |
| BK:[CUST371 Dusk to Dawn]  |           |
| BL:[]  |           |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |           |
| BN:[CUST373 Street Lighting]   |           |
| BO:[]  |           |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 429,427   |
| BQ:[CUSTNUM Customer Accounts]   | 36.26%    |
| BR:[]  |           |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 0         |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0.03%     |
| BU:[]  |           |
| BV:[CUST910 Number of Customer Accounts]                                     | 429,427   |
| BW:[CUST910 Customer Service and Information]                                | 36.30%    |
| BX:[]  |           |
| BY:[CUST916 Number of Customer Accounts]                                     | 429,427   |
| BZ:[CUST916 Sales Expense]   | 36.26%    |
| CA:[]  |           |
| CB:[DEMREGAST Average & Excess @ Generation - Retail] [ACP Juris.]           | 28.67     |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 28.67%    |
| CD:[]  |           |
| CE:[EREGGAST Customer Class Energy @ Generation (MWH)]                       | 7,352,176 |
| CF:[EREGGAST Regulatory Asset - Energy Related]                              | 24.47%    |
| CG:[]  |           |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      | 6,857,795 |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 24.11%    |
| CJ:[]  |           |
| CK:[Retail ONLY versions of above allocators]                                |           |
| CL:[R]   | 1         |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [ACP Juris.]              | 0         |

|  |              |
|--|--------------|
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                                | 30.75%       |
| CO:[]  |              |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 6,857,795    |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                               | 24.65%       |
| CR:[]  |              |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 6,857,795    |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>                | 24.65%       |
| CU:[end if]  |              |
| CV:[]  |              |
| CW:[Other Allocators]  |              |
| CX:[Demand Production (RES)]   |              |
| CY:[Ratio: Demand Production (RES)]  |              |
| CZ:[]  |              |
| DA:[Ancillary Services]  |              |
| DB:[Ratio: Ancillary Services]   |              |
| DC:[Sum: Ancillary Services]   |              |
| DD:[Less: Ancillary Services]  |              |
| DE:[]  |              |
| DF:[CUSTADV Customer Advances]   | (31,158,687) |
| <b>DG:[CUSTADV Customer Advances]</b>  | 30.46%       |
| DH:[]  |              |
| DI:[CUSTDEP Customer Deposits]   | (18,604,968) |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  | 25.73%       |
| DK:[]  |              |
| DL:[5]   |              |
| DM:[5]   |              |
| DN:[]  |              |
| DO:[6]   |              |
| DP:[6]   |              |
| DQ:[]  |              |
| DR:[7]   |              |
| DS:[7]   |              |
| DT:[]  |              |
| DU:[8]   |              |
| DV:[8]   |              |
| DW:[]  |              |
| DX:[9]   |              |
| DY:[9]   |              |
| DZ:[]  |              |
| EA:[10]  |              |
| EB:[10]  |              |
| EC:[]  |              |
| ED:[100% Allocator]  | 100.00%      |
| EE:[]  |              |
| EF:[Zero Allocator]  |              |
| EG:[]  |              |
| RESIDENTIAL ECT-1 & ECT-2  |              |
| B:[Jurisdiction]   |              |
| C:[ALL OTHER Jurisdiction]   | 3628         |
| D:[]   |              |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      | 0.12         |
| <b>F:[DEMPROD1 Production Demand]</b>  | 11.64%       |
| G:[]   |              |
| H:[DEMPROD6 Specific Assignment]   |              |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>            |              |
| J:[]   |              |
| K:[DEMPROD6 Specific Assignment]   |              |
| L:[DEMPROD6 Transmission Substation]   |              |
| M:[]   |              |
| N:[DEMPROD6 Specific Assignment]   |              |
| <b>O:[DEMPROD6 Transmission Lines]</b>                                       |              |
| P:[]   |              |
| Q:[DEMPROD6 Specific Assignment]   |              |
| <b>R:[DEMPROD6 SCE Specific]</b>   |              |
| S:[]   |              |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 869,276      |
| <b>U:[DEMDIST1 Distribution Substation]</b>                                  | 11.92%       |
| V:[]   |              |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 847,248      |
| <b>X:[DEMDIST2 Distribution OH Primary Lines]</b>                            | 11.92%       |
| Y:[]   |              |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 1,216,451    |
| <b>AA:[DEMDIST3 Distribution OH Secondary Lines]</b>                         | 17.51%       |
| AB:[]  |              |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 847,248      |
| <b>AD:[DEMDIST4 Distribution UG Primary Lines]</b>                           | 12.05%       |
| AE:[]  |              |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 1,216,451    |
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                         | 17.51%       |
| AH:[]  |              |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 1,239,564    |
| <b>AJ:[DEMDIST6 Distribution OH Line Transformers]</b>                       | 13.44%       |
| AK:[]  |              |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 1,239,564    |
| <b>AM:[DEMDIST7 Distribution UG Line Transformers]</b>                       | 12.57%       |
| AN:[]  |              |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 29,767       |
| <b>AP:[CUSTOH1 Distribution OH Services]</b>                                 | 9.88%        |
| AQ:[]  |              |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 88,969       |
| <b>AS:[CUSTUG1 Distribution UG Services]</b>                                 | 8.09%        |
| AT:[]  |              |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 847,248      |
| <b>AV:[DEMDIST10 Distribution Rents]</b>                                     | 11.92%       |
| AW:[]  |              |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 2,962,224    |
| <b>AY:[ENERGY1 Production - Energy]</b>                                      | 10.42%       |
| AZ:[]  |              |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.10         |
| <b>BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]</b>           | 10.41%       |
| BC:[]  |              |
| BD:[ENERGY2_A]   | 10.53        |
| <b>BE:[ENERGY2_A Related Fuel (ACC)]</b>                                     | 10.77%       |
| BF:[]  |              |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 118,736      |
| <b>BH:[CUST370 Distribution Meters]</b>                                      | 9.14%        |
| BI:[]  |              |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |              |
| <b>BK:[CUST371 Dusk to Dawn]</b>   |              |



|  |              |
|--|--------------|
| BL:[]  |              |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |              |
| <b>BN:[CUST373 Street Lighting]</b>  |              |
| BO:[]  |              |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 118,736      |
| <b>BQ:[CUSTNUM Customer Accounts]</b>  | 10.02%       |
| BR:[]  |              |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 0            |
| <b>BT:[CUSTNUM_A Customer Accounts ACC]</b>                                  | 0.01%        |
| BU:[]  |              |
| BV:[CUST910 Number of Customer Accounts]                                     | 118,736      |
| <b>BW:[CUST910 Customer Service and Information]</b>                         | 10.04%       |
| BX:[]  |              |
| BY:[CUST916 Number of Customer Accounts]                                     | 118,736      |
| <b>BZ:[CUST916 Sales Expense]</b>  | 10.02%       |
| CA:[]  |              |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           | 8.95         |
| <b>CC:[DEMREGAST Regulatory Asset - Demand Related]</b>                      | 8.95%        |
| CD:[]  |              |
| <b>CE:[EREGGAST Customer Class Energy @ Generation (MWH)]</b>                | 2,470,142    |
| CF:[EREGGAST Regulatory Asset - Energy Related]                              | 8.22%        |
| CG:[]  |              |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      | 2,962,224    |
| <b>CI:[ERGSYSBEN System Benefits - Energy Related]</b>                       | 10.42%       |
| CJ:[]  |              |
| CK:[Retail ONLY versions of above allocators.]                               |              |
| CL:[r]   | 1            |
| CM:[Retail DEMPROD1 Average & Excess @ Generation! [4CP Juris.]]             | 0            |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                                | 11.89%       |
| CO:[]  |              |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 2,962,224    |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                               | 10.65%       |
| CR:[]  |              |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 2,962,224    |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>                | 10.65%       |
| CU:[end if]  |              |
| CV:[]  |              |
| CW:[Other Allocators]  |              |
| CX:[Demand Production (RES)]   |              |
| CY:[Ratio: Demand Production (RES)]  |              |
| CZ:[]  |              |
| DA:[Ancillary Services]  |              |
| DB:[Ratio: Ancillary Services]   |              |
| DC:[Sum: Ancillary Services]   |              |
| DD:[Less: Ancillary Services]  |              |
| DE:[]  |              |
| DF:[CUSTADV Customer Advances]   |              |
| <b>DG:[CUSTADV Customer Advances]</b>  | (12,077,781) |
| DH:[]  | 11.81%       |
| DI:[CUSTDEP Customer Deposits]   |              |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  | (7,211,688)  |
| DK:[]  | 9.97%        |
| DL:[5]   |              |
| DM:[5]   |              |
| DN:[]  |              |
| DO:[6]   |              |
| DP:[6]   |              |
| DQ:[]  |              |
| DR:[7]   |              |
| DS:[7]   |              |
| DT:[]  |              |
| DU:[8]   |              |
| DV:[8]   |              |
| DW:[]  |              |
| DX:[9]   |              |
| DY:[9]   |              |
| DZ:[]  |              |
| EA:[10]  |              |
| EB:[10]  |              |
| EC:[]  |              |
| ED:[100% Allocator]  |              |
| EE:[]  | 100.00%      |
| EF:[Zero Allocator]  |              |
| EG:[]  |              |
| TOTAL GENERAL SVC  |              |
| B:[Jurisdiction]   |              |
| C:[ALL OTHER Jurisdiction]   | 0            |
| D:[]   | 47164        |
| E:[DEMPROD1 Average & Excess @ Generation! [4CP Juris.]]                     |              |
| <b>F:[DEMPROD1 Production Demand]</b>  | 0.37         |
| G:[]   | 37.08%       |
| H:[DEMPROD6 Specific Assignment]   |              |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>            |              |
| J:[]   |              |
| K:[DEMTRAN1 Specific Assignment]   |              |
| <b>L:[DEMTRAN1 Transmission Substation]</b>                                  |              |
| M:[]   |              |
| N:[DEMTRAN3 Specific Assignment]   |              |
| <b>O:[DEMTRAN3 Transmission Lines]</b>                                       |              |
| P:[]   |              |
| Q:[DEMTRAN4 Specific Assignment]   |              |
| <b>R:[DEMTRAN4 SCE Specific]</b>   |              |
| S:[]   |              |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |              |
| <b>U:[DEMDIST1 Distribution Substation]</b>                                  | 2,722,500    |
| V:[]   | 37.35%       |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |              |
| <b>X:[DEMDIST2 Distribution OH Primary Lines]</b>                            | 2,653,510    |
| Y:[]   | 37.35%       |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |              |
| <b>AA:[DEMDIST3 Distribution OH Secondary Lines]</b>                         |              |
| AB:[]  |              |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |              |
| <b>AD:[DEMDIST4 Distribution UG Primary Lines]</b>                           | 2,653,510    |
| AE:[]  | 37.74%       |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |              |
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                         |              |
| AH:[]  |              |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |              |
|  | 2,021,771    |

|   |              |
|---|--------------|
| AJ:[DEMDIST6 Distribution OH Line Transformers]                             | 21.92%       |
| AK:[]   |              |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)] | 2,779,507    |
| AM:[DEMDIST7 Distribution UG Line Transformers]                             | 28.19%       |
| AN:[]   |              |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]         | 36,113       |
| AP:[CUSTOH1 Distribution OH Services]                                       | 11.98%       |
| AQ:[]   |              |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]         | 317,007      |
| AS:[CUSTUG1 Distribution UG Services]                                       | 28.82%       |
| AT:[]   |              |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                | 2,653,510    |
| AV:[DEMDIST10 Distribution Rents]   | 37.35%       |
| AW:[]   |              |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                       | 13,167,438   |
| AY:[ENERGY1 Production - Energy]  | 46.30%       |
| AZ:[]   |              |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                  | 0.46         |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                 | 46.13%       |
| BC:[]   |              |
| BD:[ENERGY2_A]  |              |
| BE:[ENERGY2_A Related Fuel (ACC)]   | 46.65        |
| BF:[]   | 47.70%       |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                    | 237,926      |
| BH:[CUST370 Distribution Meters]  | 18.31%       |
| BI:[]   |              |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                           |              |
| BK:[CUST371 Dusk to Dawn]   |              |
| BL:[]   |              |
| BM:[CUST373 Street Lighting Customer Class Specific]                        |              |
| BN:[CUST373 Street Lighting]  |              |
| BO:[]   |              |
| BP:[CUSTNUM Number of Customer Accounts]                                    | 127,379      |
| BQ:[CUSTNUM Customer Accounts]  | 10.75%       |
| BR:[]   |              |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                              | 0            |
| BT:[CUSTNUM_A Customer Accounts ACC]  | 0.01%        |
| BU:[]   |              |
| BV:[CUST910 Number of Customer Accounts]                                    | 127,379      |
| BW:[CUST910 Customer Service and Information]                               | 10.77%       |
| BX:[]   |              |
| BY:[CUST916 Number of Customer Accounts]                                    | 127,379      |
| BZ:[CUST916 Sales Expense]  | 10.75%       |
| CA:[]   |              |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]          | 42.33        |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                            | 42.33%       |
| CD:[]   |              |
| CE:[EREGAST Customer Class Energy @ Generation (MWH)]                       | 14,675,166   |
| CF:[EREGAST Regulatory Asset - Energy Related]                              | 48.85%       |
| CG:[]   |              |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                     | 13,167,438   |
| CI:[ERGSYSBEN System Benefits - Energy Related]                             | 46.30%       |
| CJ:[]   |              |
| CK:[Retail ONLY versions of above allocators]                               |              |
| CL:[R]  | 13           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]             | 0            |
| CN:[Retail DEMPROD1 Production Demand]                                      | 37.86%       |
| CO:[]   |              |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                | 13,167,438   |
| CQ:[Retail ENERGY1 Production - Energy]                                     | 47.33%       |
| CR:[]   |              |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]              | 13,167,438   |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                      | 47.33%       |
| CU:[end if]   |              |
| CV:[]   |              |
| CW:[Other Allocators]   |              |
| CX:[Demand Production (RES)]  |              |
| CY:[Ratio: Demand Production (RES)]   |              |
| CZ:[]   |              |
| DA:[Ancillary Services]   |              |
| DB:[Ratio: Ancillary Services]  |              |
| DC:[Sum: Ancillary Services]  |              |
| DD:[Less: Ancillary Services]   |              |
| DE:[]   |              |
| DF:[CUSTADV Customer Advances]  |              |
| DG:[CUSTADV Customer Advances]  | (39,002,740) |
| DH:[]   | 38.13%       |
| DI:[CUSTDEP Customer Deposits]  |              |
| DJ:[CUSTDEP Customer Deposits]  | (33,257,772) |
| DK:[]   | 46.00%       |
| DL:[5]  |              |
| DM:[5]  |              |
| DN:[]   |              |
| DO:[6]  |              |
| DP:[6]  |              |
| OQ:[]   |              |
| DR:[7]  |              |
| DS:[7]  |              |
| DT:[]   |              |
| DU:[8]  |              |
| DV:[8]  |              |
| DW:[]   |              |
| DX:[9]  |              |
| DY:[9]  |              |
| DZ:[]   |              |
| EA:[10]   |              |
| EB:[10]   |              |
| EC:[]   |              |
| ED:[100% Allocator]   |              |
| EE:[]   | 1,300.00%    |
| EF:[Zero Allocator]   |              |
| EG:[]   |              |
| TOTAL RESIDENTIAL   |              |
| B:[Jurisdiction]  |              |
| C:[ALL OTHER Jurisdiction]  | 0            |
| D:[]  | 18140        |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                     | 0.59         |
| F:[DEMPROD1 Production Demand]  | 59.23%       |
| G:[]  |              |

|  |            |
|--|------------|
| H:[DEMPROD6 Specific Assignment]   |            |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |            |
| J:[ ]  |            |
| K:[DEMTRAN1 Specific Assignment]   |            |
| L:[DEMTRAN1 Transmission Substation]   |            |
| M:[ ]  |            |
| N:[DEMTRAN3 Specific Assignment]   |            |
| O:[DEMTRAN3 Transmission Lines]  |            |
| P:[ ]  |            |
| Q:[DEMTRAN4 Specific Assignment]   |            |
| R:[DEMTRAN4 SCE Specific]  |            |
| S:[ ]  |            |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 4,450,431  |
| U:[DEMDIST1 Distribution Substation]   | 61.05%     |
| V:[ ]  |            |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 4,337,653  |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 61.05%     |
| Y:[ ]  |            |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 6,908,554  |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 99.45%     |
| AB:[ ]   |            |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 4,337,653  |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 61.70%     |
| AE:[ ]   |            |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 6,908,554  |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                | 99.45%     |
| AH:[ ]   |            |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 7,039,817  |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 76.32%     |
| AK:[ ]   |            |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 7,039,817  |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 71.41%     |
| AN:[ ]   |            |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 261,928    |
| AP:[CUSTOH1 Distribution OH Services]  | 86.90%     |
| AQ:[ ]   |            |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 782,860    |
| AS:[CUSTUG1 Distribution UG Services]  | 71.18%     |
| AT:[ ]   |            |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 4,337,653  |
| AV:[DEMDIST10 Distribution Rents]  | 61.05%     |
| AW:[ ]   |            |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 14,106,290 |
| AY:[ENERGY1 Production - Energy]   | 49.60%     |
| AZ:[ ]   |            |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.50       |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 49.85%     |
| BC:[ ]   |            |
| BD:[ENERGY2_A]   |            |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 49.27      |
| BF:[ ]   |            |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 50.38%     |
| BH:[CUST370 Distribution Meters]   | 1,044,789  |
| BI:[ ]   |            |
| BI:[CUST371 Dusk to Dawn Customer Class Specific]                            | 80.40%     |
| BK:[CUST371 Dusk to Dawn]  |            |
| BL:[ ]   |            |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |            |
| BN:[CUST373 Street Lighting]   |            |
| BO:[ ]   |            |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 1,044,789  |
| BQ:[CUSTNUM Customer Accounts]   | 88.21%     |
| BR:[ ]   |            |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |            |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 1          |
| BU:[ ]   |            |
| BV:[CUST910 Number of Customer Accounts]                                     | 0.06%      |
| BW:[CUST910 Customer Service and Information]                                | 1,044,789  |
| BX:[ ]   |            |
| BX:[CUST910 Customer Service and Information]                                | 88.32%     |
| BY:[CUST916 Number of Customer Accounts]                                     | 1,044,789  |
| BZ:[CUST916 Sales Expense]   | 88.21%     |
| CA:[ ]   |            |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           |            |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 52.53      |
| CD:[ ]   |            |
| CD:[DEMREGAST Regulatory Asset - Demand Related]                             | 52.53%     |
| CE:[EREGGAST Customer Class Energy @ Generation (MWH)]                       |            |
| CF:[EREGGAST Regulatory Asset - Energy Related]                              | 14,132,767 |
| CG:[ ]   |            |
| CG:[EREGGAST Regulatory Asset - Energy Related]                              | 47.05%     |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      |            |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 14,106,290 |
| CJ:[ ]   |            |
| CJ:[ERGSYSBEN System Benefits - Energy Related]                              | 49.60%     |
| CK:[Retail ONLY versions of above allocators.]                               |            |
| CL:[ ]   |            |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              | 5          |
| CN:[Retail DEMPROD1 Production Demand]                                       | 1          |
| CO:[ ]   |            |
| CO:[Retail DEMPROD1 Production Demand]                                       | 60.48%     |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 |            |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 14,106,290 |
| CR:[ ]   |            |
| CR:[Retail ENERGY1 Production - Energy]                                      | 50.70%     |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               |            |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       | 14,106,290 |
| CU:[end if]  | 50.70%     |
| CV:[ ]   |            |
| CW:[Other Allocators]  |            |
| CX:[Demand Production (RES)]   |            |
| CY:[Ratio: Demand Production (RES)]  |            |
| CZ:[ ]   |            |
| DA:[Ancillary Services]  |            |
| DB:[Ratio: Ancillary Services]   |            |
| DC:[Sum: Ancillary Services]   |            |
| DD:[Less: Ancillary Services]  |            |
| DE:[ ]   |            |
| DF:[CUSTADV Customer Advances]   |            |
| DG:[CUSTADV Customer Advances]   | 62,969,689 |
| DH:[ ]   |            |
| DH:[CUSTADV Customer Advances]   | 61.56%     |
| DI:[CUSTDEP Customer Deposits]   |            |
| DJ:[CUSTDEP Customer Deposits]   | 37,599,435 |
| DK:[ ]   |            |
| DK:[CUSTDEP Customer Deposits]   | 52.00%     |
| DL:[S]   |            |

|  |            |
|--|------------|
| DM:[5]   |            |
| DN:[1]   |            |
| DO:[6]   |            |
| DP:[6]   |            |
| DQ:[1]   |            |
| DR:[7]   |            |
| DS:[7]   |            |
| DT:[1]   |            |
| DU:[8]   |            |
| DV:[8]   |            |
| DW:[1]   |            |
| DX:[9]   |            |
| DY:[9]   |            |
| DZ:[1]   |            |
| EA:[10]  |            |
| EB:[10]  |            |
| EC:[1]   |            |
| ED:[100% Allocator]  |            |
| EE:[1]   | 500.00%    |
| EF:[Zero Allocator]  |            |
| EG:[1]   |            |
| RESIDENTIAL  |            |
| B:[Jurisdiction]   | 0          |
| C:[ALL OTHER Jurisdiction]   | 18140      |
| D:[1]  |            |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      | 0.59       |
| F:[DEMPROD1 Production Demand]   | 59.23%     |
| G:[1]  |            |
| H:[DEMPROD6 Specific Assignment]   |            |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |            |
| J:[1]  |            |
| K:[DEMPROD6 Specific Assignment]   |            |
| L:[DEMPROD6 Specific Assignment]   |            |
| M:[1]  |            |
| N:[DEMPROD6 Specific Assignment]   |            |
| O:[DEMPROD6 Specific Assignment]   |            |
| P:[1]  |            |
| Q:[DEMPROD6 Specific Assignment]   |            |
| R:[DEMPROD6 Specific Assignment]   |            |
| S:[1]  |            |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 4,450,431  |
| U:[DEMDIST1 Distribution Substation]   | 61.05%     |
| V:[1]  |            |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 4,337,653  |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 61.05%     |
| Y:[1]  |            |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 6,908,554  |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 99.45%     |
| AB:[1]   |            |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 4,337,653  |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 61.70%     |
| AE:[1]   |            |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 6,908,554  |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                | 99.45%     |
| AH:[1]   |            |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 7,039,817  |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 76.32%     |
| AK:[1]   |            |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 7,039,817  |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 71.41%     |
| AN:[1]   |            |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 261,928    |
| AP:[CUSTOH1 Distribution OH Services]  | 86.90%     |
| AQ:[1]   |            |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 782,860    |
| AS:[CUSTUG1 Distribution UG Services]  | 71.18%     |
| AT:[1]   |            |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 4,337,653  |
| AV:[DEMDIST10 Distribution Rents]  | 61.05%     |
| AW:[1]   |            |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 14,106,290 |
| AY:[ENERGY1 Production - Energy]   | 49.60%     |
| AZ:[1]   |            |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.50       |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 49.85%     |
| BC:[1]   |            |
| BD:[ENERGY2_A]   | 49.27      |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 50.38%     |
| BF:[1]   |            |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 1,044,789  |
| BH:[CUST370 Distribution Meters]   | 80.40%     |
| BI:[1]   |            |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |            |
| BK:[CUST371 Dusk to Dawn]  |            |
| BL:[1]   |            |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |            |
| BN:[CUST373 Street Lighting]   |            |
| BO:[1]   |            |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 1,044,789  |
| BQ:[CUSTNUM Customer Accounts]   | 88.21%     |
| BR:[1]   |            |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 1          |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0.06%      |
| BU:[1]   |            |
| BV:[CUST910 Number of Customer Accounts]                                     | 1,044,789  |
| BW:[CUST910 Customer Service and Information]                                | 88.32%     |
| BX:[1]   |            |
| BY:[CUST916 Number of Customer Accounts]                                     | 1,044,789  |
| BZ:[CUST916 Sales Expense]   | 88.21%     |
| CA:[1]   |            |
| CB:[DEMREGAST Average & Excess @ Generation - Retail] [4CP Juris.]           | 52.53      |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 52.53%     |
| CD:[1]   |            |
| CE:[ERGREGAST Customer Class Energy @ Generation (MWH)]                      | 14,132,767 |
| CF:[ERGREGAST Regulatory Asset - Energy Related]                             | 47.05%     |
| CG:[1]   |            |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      | 14,106,290 |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 49.60%     |
| CJ:[1]   |            |

|  |               |
|--|---------------|
| CK:[Retail ONLY versions of above allocators:]                               |               |
| CL:[M]   | 5             |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              | 1             |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                                | <b>60.48%</b> |
| CO:[]  |               |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 14,106,290    |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                               | <b>50.70%</b> |
| CR:[]  |               |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 14,106,290    |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>                | <b>50.70%</b> |
| CU:[end if]  |               |
| CV:[]  |               |
| CW:[Other Allocators]  |               |
| CX:[Demand Production (RES)]   |               |
| CY:[Ratio: Demand Production (RES)]  |               |
| CZ:[]  |               |
| DA:[Ancillary Services]  |               |
| DB:[Ratio: Ancillary Services]   |               |
| DC:[Sum: Ancillary Services]   |               |
| DD:[Less: Ancillary Services]  |               |
| DE:[]  |               |
| DF:[CUSTADV Customer Advances]   | (62,969,689)  |
| <b>DG:[CUSTADV Customer Advances]</b>  | <b>61.56%</b> |
| DH:[]  |               |
| DI:[CUSTDEP Customer Deposits]   | (37,599,435)  |
| <b>DJ:[CUSTDEP Customer Deposits]</b>  | <b>52.00%</b> |
| DK:[]  |               |
| DL:[5]   |               |
| DM:[5]   |               |
| DN:[]  |               |
| DO:[6]   |               |
| DP:[6]   |               |
| DQ:[]  |               |
| DR:[7]   |               |
| DS:[7]   |               |
| DT:[]  |               |
| DU:[8]   |               |
| DV:[8]   |               |
| DW:[]  |               |
| DX:[9]   |               |
| DY:[9]   |               |
| DZ:[]  |               |
| EA:[10]  |               |
| EB:[10]  |               |
| EC:[]  |               |
| ED:[100% Allocator]  |               |
| EE:[]  | 500.00%       |
| EF:[Zero Allocator]  |               |
| EG:[]  |               |
| GENERAL SERVICE  |               |
| B:[Jurisdiction]   | 0             |
| C:[ALL OTHER Jurisdiction]   | 47164         |
| D:[]   |               |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      | 0.37          |
| <b>F:[DEMPROD1 Production Demand]</b>  | <b>37.08%</b> |
| G:[]   |               |
| H:[DEMPROD6 Specific Assignment]   |               |
| <b>I:[DEMPROD6 Ancillary Service - Scheduling &amp; Dispatch]</b>            |               |
| J:[]   |               |
| K:[DEMTRAN1 Specific Assignment]   |               |
| <b>L:[DEMTRAN1 Transmission Substation]</b>                                  |               |
| M:[]   |               |
| N:[DEMTRAN3 Specific Assignment]   |               |
| <b>O:[DEMTRAN3 Transmission Lines]</b>                                       |               |
| P:[]   |               |
| Q:[DEMTRAN4 Specific Assignment]   |               |
| <b>R:[DEMTRAN4 SCE Specific]</b>   |               |
| S:[]   |               |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 2,722,500     |
| <b>U:[DEMDIST1 Distribution Substation]</b>                                  | <b>37.35%</b> |
| V:[]   |               |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 2,653,510     |
| <b>X:[DEMDIST2 Distribution OH Primary Lines]</b>                            | <b>37.35%</b> |
| Y:[]   |               |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |               |
| <b>AA:[DEMDIST3 Distribution OH Secondary Lines]</b>                         |               |
| AB:[]  |               |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 2,653,510     |
| <b>AD:[DEMDIST4 Distribution UG Primary Lines]</b>                           | <b>37.74%</b> |
| AE:[]  |               |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |               |
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                         |               |
| AH:[]  |               |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 2,021,771     |
| <b>AJ:[DEMDIST6 Distribution OH Line Transformers]</b>                       | <b>21.92%</b> |
| AK:[]  |               |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 2,779,507     |
| <b>AM:[DEMDIST7 Distribution UG Line Transformers]</b>                       | <b>28.19%</b> |
| AN:[]  |               |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 36,113        |
| <b>AP:[CUSTOH1 Distribution OH Services]</b>                                 | <b>11.98%</b> |
| AQ:[]  |               |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 317,007       |
| <b>AS:[CUSTUG1 Distribution UG Services]</b>                                 | <b>28.82%</b> |
| AT:[]  |               |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 2,653,510     |
| <b>AV:[DEMDIST10 Distribution Rents]</b>                                     | <b>37.35%</b> |
| AW:[]  |               |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 13,167,438    |
| <b>AY:[ENERGY1 Production - Energy]</b>                                      | <b>46.30%</b> |
| AZ:[]  |               |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   | 0.46          |
| <b>BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]</b>           | <b>46.13%</b> |
| BC:[]  |               |
| BD:[ENERGY2_A]   | 46.65         |
| <b>BE:[ENERGY2_A Related Fuel (ACC)]</b>                                     | <b>47.70%</b> |
| BF:[]  |               |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 237,926       |
| <b>BH:[CUST370 Distribution Meters]</b>                                      | <b>18.31%</b> |

|  |              |
|--|--------------|
| BH:[]  |              |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |              |
| BK:[CUST371 Dusk to Dawn]  |              |
| BL:[]  |              |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |              |
| BN:[CUST373 Street Lighting]   |              |
| BO:[]  |              |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 127,379      |
| BQ:[CUSTNUM Customer Accounts]   | 10.75%       |
| BR:[]  |              |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 0            |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 0.01%        |
| BU:[]  |              |
| BV:[CUST910 Number of Customer Accounts]                                     | 127,379      |
| BW:[CUST910 Customer Service and Information]                                | 10.77%       |
| BX:[]  |              |
| BY:[CUST916 Number of Customer Accounts]                                     | 127,379      |
| BZ:[CUST916 Sales Expense]   | 10.75%       |
| CA:[]  |              |
| CB:[DEMREGAST Average & Excess @ Generation - Retail [4CP Juris.]]           | 42.33        |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 42.33%       |
| CD:[]  |              |
| CE:[EREGAST Customer Class Energy @ Generation (MWH)]                        | 14,675,166   |
| CF:[EREGAST Regulatory Asset - Energy Related]                               | 48.85%       |
| CG:[]  |              |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                      | 13,167,438   |
| CI:[ERGSYSBEN System Benefits - Energy Related]                              | 46.30%       |
| CJ:[]  |              |
| CK:[Retail ONLY versions of above allocators:]                               |              |
| CL:[H]   | 13           |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]              | 0            |
| CN:[Retail DEMPROD1 Production Demand]                                       | 37.86%       |
| CO:[]  |              |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 13,167,438   |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 47.33%       |
| CR:[]  |              |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]               | 13,167,438   |
| CT:[Retail ERGSYSBEN System Benefits - Energy Related]                       | 47.33%       |
| CU:[end H]   |              |
| CV:[]  |              |
| CW:[Other Allocators]  |              |
| CX:[Demand Production (RES)]   |              |
| CY:[Ratio: Demand Production (RES)]  |              |
| CZ:[]  |              |
| DA:[Ancillary Services]  |              |
| DB:[Ratio: Ancillary Services]   |              |
| DC:[Sum: Ancillary Services]   |              |
| DD:[Less: Ancillary Services]  |              |
| DE:[]  |              |
| DF:[CUSTADV Customer Advances]   | (39,002,740) |
| DG:[CUSTADV Customer Advances]   | 38.13%       |
| DH:[]  |              |
| DI:[CUSTDEP Customer Deposits]   | (33,257,772) |
| DJ:[CUSTDEP Customer Deposits]   | 46.00%       |
| DK:[]  |              |
| DL:[5]   |              |
| DM:[5]   |              |
| DN:[]  |              |
| DO:[6]   |              |
| DP:[6]   |              |
| DQ:[]  |              |
| DR:[7]   |              |
| DS:[7]   |              |
| DT:[]  |              |
| DU:[8]   |              |
| DV:[8]   |              |
| DW:[]  |              |
| DX:[9]   |              |
| DY:[9]   |              |
| DZ:[]  |              |
| EA:[10]  |              |
| EB:[10]  |              |
| EC:[]  |              |
| ED:[100% Allocator]  | 1,300.00%    |
| EE:[]  |              |
| EF:[Zero Allocator]  |              |
| EG:[]  |              |
| TOTAL RETAIL   |              |
| B:[Jurisdiction]   | 0            |
| C:[ALL OTHER Jurisdiction]   | 76188        |
| D:[]   |              |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      | 0.98         |
| F:[DEMPROD1 Production Demand]   | 97.93%       |
| G:[]   |              |
| H:[DEMPROD6 Specific Assignment]   |              |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |              |
| J:[]   |              |
| K:[DEMTRAN1 Specific Assignment]   |              |
| L:[DEMTRAN1 Transmission Substation]   |              |
| M:[]   |              |
| N:[DEMTRAN3 Specific Assignment]   |              |
| O:[DEMTRAN3 Transmission Lines]  |              |
| P:[]   |              |
| Q:[DEMTRAN4 Specific Assignment]   |              |
| R:[DEMTRAN4 SCE Specific]  |              |
| S:[]   |              |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 7,289,745    |
| U:[DEMDIST1 Distribution Substation]   | 100.00%      |
| V:[]   |              |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 7,105,017    |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 100.00%      |
| Y:[]   |              |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 6,946,854    |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 100.00%      |
| AB:[]  |              |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 7,030,698    |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 100.00%      |
| AE:[]  |              |
| AF:[DEMDISTS Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 6,946,854    |

|   |               |
|---|---------------|
| <b>AG:[DEMDIST5 Distribution UG Secondary Lines]</b>                        | 100.00%       |
| AH:[]   |               |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)] | 9,224,567     |
| <b>AJ:[DEMDIST6 Distribution OH Line Transformers]</b>                      | 100.00%       |
| AK:[]   |               |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)] | 9,858,352     |
| <b>AM:[DEMDIST7 Distribution UG Line Transformers]</b>                      | 100.00%       |
| AN:[]   |               |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]         | 301,428       |
| <b>AP:[CUSTOH1 Distribution OH Services]</b>                                | 100.00%       |
| AQ:[]   |               |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]         | 1,099,867     |
| <b>AS:[CUSTUG1 Distribution UG Services]</b>                                | 100.00%       |
| AT:[]   |               |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                | 7,105,017     |
| <b>AV:[DEMDIST10 Distribution Rents]</b>                                    | 100.00%       |
| AW:[]   |               |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                       | 27,821,398    |
| <b>AY:[ENERGY1 Production - Energy]</b>                                     | 97.83%        |
| AZ:[]   |               |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                  | 0.98          |
| <b>BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]</b>          | 97.83%        |
| BC:[]   |               |
| BD:[ENERGY2_A]  | 97.80         |
| <b>BE:[ENERGY2_A Related Fuel (ACC)]</b>                                    | 100.00%       |
| BF:[]   |               |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                    | 1,290,334     |
| <b>BH:[CUST370 Distribution Meters]</b>                                     | 99.30%        |
| BI:[]   |               |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                           | 1             |
| <b>BK:[CUST371 Dusk to Dawn]</b>  | 100.00%       |
| BL:[]   |               |
| BM:[CUST373 Street Lighting Customer Class Specific]                        | 1             |
| <b>BN:[CUST373 Street Lighting]</b>   | 100.00%       |
| BO:[]   |               |
| BP:[CUSTNUM Number of Customer Accounts]                                    | 1,182,977     |
| <b>BQ:[CUSTNUM Customer Accounts]</b>                                       | 99.88%        |
| BR:[]   |               |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                              | 1,377         |
| <b>BT:[CUSTNUM_A Customer Accounts ACC]</b>                                 | 100.00%       |
| BU:[]   |               |
| BV:[CUST910 Number of Customer Accounts]                                    | 1,182,977     |
| <b>BW:[CUST910 Customer Service and Information]</b>                        | 100.00%       |
| BX:[]   |               |
| BY:[CUST916 Number of Customer Accounts]                                    | 1,182,977     |
| <b>BZ:[CUST916 Sales Expense]</b>   | 99.88%        |
| CA:[]   |               |
| CB:[DEMGAST Average & Excess @ Generation - Retail (4CP Juris.)]            | 96.60         |
| <b>CC:[DEMGAST Regulatory Asset - Demand Related]</b>                       | 96.60%        |
| CD:[]   |               |
| <b>CE:[ERREGAST Customer Class Energy @ Generation (MWH)]</b>               | 29,310,983    |
| CF:[ERREGAST Regulatory Asset - Energy Related]                             | 97.57%        |
| CG:[]   |               |
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]                     | 27,821,398    |
| <b>CI:[ERGSYSBEN System Benefits - Energy Related]</b>                      | 97.83%        |
| CJ:[]   |               |
| CK:[Retail ONLY versions of above allocators:]                              |               |
| CL:[]   |               |
| CM:[Retail DEMPROD1 Average & Excess @ Generation (4CP Juris.)]             | 21            |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                               | 1             |
| CO:[]   | 100.00%       |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                | 27,821,398    |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                              | 100.00%       |
| CR:[]   |               |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]              | 27,821,398    |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>               | 100.00%       |
| CU:[end if]   |               |
| CV:[]   |               |
| CW:[Other Allocators]   |               |
| CX:[Demand Production (RES)]  |               |
| CY:[Ratio: Demand Production (RES)]   |               |
| CZ:[]   |               |
| DA:[Ancillary Services]   |               |
| DB:[Ratio: Ancillary Services]  |               |
| DC:[Sum: Ancillary Services]  |               |
| DD:[Less: Ancillary Services]   |               |
| DE:[]   |               |
| DF:[CUSTADV Customer Advances]  |               |
| <b>DG:[CUSTADV Customer Advances]</b>                                       | (102,287,194) |
| DH:[]   | 100.00%       |
| DI:[CUSTDEP Customer Deposits]  |               |
| <b>DJ:[CUSTDEP Customer Deposits]</b>                                       | (72,306,606)  |
| DK:[]   | 100.00%       |
| DL:[5]  |               |
| DM:[5]  |               |
| DN:[]   |               |
| DO:[6]  |               |
| DP:[6]  |               |
| DQ:[]   |               |
| DR:[7]  |               |
| DS:[7]  |               |
| DT:[]   |               |
| DU:[8]  |               |
| DV:[8]  |               |
| DW:[]   |               |
| DX:[9]  |               |
| DY:[9]  |               |
| DZ:[]   |               |
| EA:[10]   |               |
| EB:[10]   |               |
| EC:[]   |               |
| ED:[100% Allocator]   |               |
| EE:[]   | 2,100.00%     |
| EF:[Zero Allocator]   |               |
| EG:[]   |               |
| ACC JURISDICTION  |               |
| B:[Jurisdiction]  | 0             |
| C:[ALL OTHER Jurisdiction]  | 76188         |
| D:[]  |               |

|  |               |
|--|---------------|
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]]                     | 0.98          |
| F:[DEMPROD1 Production Demand]   | 97.93%        |
| G:[]   |               |
| H:[DEMPROD6 Specific Assignment]   |               |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       |               |
| J:[]   |               |
| K:[DEMTRAN1 Specific Assignment]   |               |
| L:[DEMTRAN1 Transmission Substation]   |               |
| M:[]   |               |
| N:[DEMTRAN3 Specific Assignment]   |               |
| O:[DEMTRAN3 Transmission Lines]  |               |
| P:[]   |               |
| Q:[DEMTRAN4 Specific Assignment]   |               |
| R:[DEMTRAN4 SCE Specific]  |               |
| S:[]   |               |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     | 7,289,745     |
| U:[DEMDIST1 Distribution Substation]   | 100.00%       |
| V:[]   |               |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   | 7,105,017     |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 100.00%       |
| Y:[]   |               |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  | 6,946,854     |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 100.00%       |
| AB:[]  |               |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  | 7,030,698     |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 100.00%       |
| AE:[]  |               |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] | 6,946,854     |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                | 100.00%       |
| AH:[]  |               |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 9,224,567     |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 100.00%       |
| AK:[]  |               |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  | 9,858,352     |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 100.00%       |
| AN:[]  |               |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          | 301,428       |
| AP:[CUSTOH1 Distribution OH Services]  | 100.00%       |
| AQ:[]  |               |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          | 1,099,867     |
| AS:[CUSTUG1 Distribution UG Services]  | 100.00%       |
| AT:[]  |               |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 | 7,105,017     |
| AV:[DEMDIST10 Distribution Rents]  | 100.00%       |
| AW:[]  |               |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        | 27,821,398    |
| AY:[ENERGY1 Production - Energy]   | 97.83%        |
| AZ:[]  |               |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |               |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 0.98          |
| BC:[]  | 97.83%        |
| BD:[ENERGY2_A]   |               |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 97.80         |
| BF:[]  | 100.00%       |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     | 1,290,334     |
| BH:[CUST370 Distribution Meters]   | 99.30%        |
| BI:[]  |               |
| BI:[CUST371 Dusk to Dawn Customer Class Specific]                            | 1             |
| BK:[CUST371 Dusk to Dawn]  | 100.00%       |
| BL:[]  |               |
| BM:[CUST373 Street Lighting Customer Class Specific]                         | 1             |
| BN:[CUST373 Street Lighting]   | 100.00%       |
| BO:[]  |               |
| BP:[CUSTNUM Number of Customer Accounts]                                     | 1,182,977     |
| BQ:[CUSTNUM Customer Accounts]   | 99.88%        |
| BR:[]  |               |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               | 1,377         |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 100.00%       |
| BU:[]  |               |
| BV:[CUST910 Number of Customer Accounts]                                     | 1,182,977     |
| BW:[CUST910 Customer Service and Information]                                | 100.00%       |
| BX:[]  |               |
| BY:[CUST916 Number of Customer Accounts]                                     | 1,182,977     |
| BZ:[CUST916 Sales Expense]   | 99.88%        |
| CA:[]  |               |
| CB:[DEMPROD1 Average & Excess @ Generation - Retail [4CP Juris.]]            | 96.60         |
| CC:[DEMPROD1 Regulatory Asset - Demand Related]                              | 96.60%        |
| CD:[]  |               |
| CE:[EREGGAST Customer Class Energy @ Generation (MWH)]                       | 29,310,983    |
| CF:[EREGGAST Regulatory Asset - Energy Related]                              | 97.57%        |
| CG:[]  |               |
| CH:[EREGSYSBEN Customer Class Energy @ Generation (MWH)]                     | 27,821,398    |
| CI:[EREGSYSBEN System Benefits - Energy Related]                             | 97.83%        |
| CJ:[]  |               |
| CK:[Retail ONLY versions of above allocators:]                               |               |
| CL:[]  |               |
| CM:[Retail DEMPROD1 Average & Excess @ Generation] [4CP Juris.]]             | 21            |
| CN:[Retail DEMPROD1 Production Demand]                                       | 1             |
| CO:[]  | 100.00%       |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]                 | 27,821,398    |
| CQ:[Retail ENERGY1 Production - Energy]                                      | 100.00%       |
| CR:[]  |               |
| CS:[Retail ERGYSYSBEN Customer Class Energy @ Generation (MWH)]              | 27,821,398    |
| CT:[Retail ERGYSYSBEN System Benefits - Energy Related]                      | 100.00%       |
| CU:[end if]  |               |
| CV:[]  |               |
| CW:[Other Allocators]  |               |
| CX:[Demand Production (RES)]   |               |
| CY:[Ratio: Demand Production (RES)]  |               |
| CZ:[]  |               |
| DA:[Ancillary Services]  |               |
| DB:[Ratio: Ancillary Services]   |               |
| DC:[Sum: Ancillary Services]   |               |
| DD:[Less: Ancillary Services]  |               |
| DE:[]  |               |
| DF:[CUSTADV Customer Advances]   | (102,287,194) |
| DG:[CUSTADV Customer Advances]   | 100.00%       |
| DH:[]  |               |
| DI:[CUSTDEP Customer Deposits]   | (72,306,606)  |



|  |            |
|--|------------|
| D:[CUSTDEP Customer Deposits]  | 100.00%    |
| DK:[1]   |            |
| DL:[5]   |            |
| DM:[5]   |            |
| DN:[1]   |            |
| DO:[6]   |            |
| DP:[6]   |            |
| DQ:[1]   |            |
| DR:[7]   |            |
| DS:[7]   |            |
| DT:[1]   |            |
| DV:[8]   |            |
| DW:[1]   |            |
| DX:[9]   |            |
| DY:[9]   |            |
| DZ:[1]   |            |
| EA:[10]  |            |
| EB:[10]  |            |
| EC:[1]   |            |
| EO:[100% Allocator]  | 2,100.00%  |
| EE:[1]   |            |
| EF:[Zero Allocator]  |            |
| EG:[1]   |            |
| ELECTRIC TOTAL   |            |
| B:[Jurisdiction]   |            |
| C:[ALL OTHER Jurisdiction]   | 3628       |
| D:[1]  | 79816      |
| E:[DEMPROD1 Average & Excess @ Generation] [4CP Juris.]                      |            |
| F:[DEMPROD1 Production Demand]   | 1.00       |
| G:[1]  | 100.00%    |
| H:[DEMPROD6 Specific Assignment]   |            |
| I:[DEMPROD6 Ancillary Service - Scheduling & Dispatch]                       | 100        |
| J:[1]  | 100.00%    |
| K:[DEMTRAN1 Specific Assignment]   |            |
| L:[DEMTRAN1 Transmission Substation]   | 100        |
| M:[1]  | 100.00%    |
| N:[DEMTRAN3 Specific Assignment]   |            |
| O:[DEMTRAN3 Transmission Lines]  | 100        |
| P:[1]  | 100.00%    |
| Q:[DEMTRAN4 Specific Assignment]   |            |
| R:[DEMTRAN4 SCE Specific]  | 100        |
| S:[1]  | 100.00%    |
| T:[DEMDIST1 NCP Demand @ Substation Level w/losses (KW)]                     |            |
| U:[DEMDIST1 Distribution Substation]   | 7,289,745  |
| V:[1]  | 100.00%    |
| W:[DEMDIST2 NCP Demand @ Primary Line Level w/losses (KW)]                   |            |
| X:[DEMDIST2 Distribution OH Primary Lines]                                   | 7,105,017  |
| Y:[1]  | 100.00%    |
| Z:[DEMDIST3 Individual Maximum Demand @ Secondary Line Level w/losses (KW)]  |            |
| AA:[DEMDIST3 Distribution OH Secondary Lines]                                | 6,946,854  |
| AB:[1]   | 100.00%    |
| AC:[DEMDIST4 NCP Demand @ Primary Line Level w/losses (KW)]                  |            |
| AD:[DEMDIST4 Distribution UG Primary Lines]                                  | 7,030,698  |
| AE:[1]   | 100.00%    |
| AF:[DEMDIST5 Individual Maximum Demand @ Secondary Line Level w/losses (KW)] |            |
| AG:[DEMDIST5 Distribution UG Secondary Lines]                                | 6,946,854  |
| AH:[1]   | 100.00%    |
| AI:[DEMDIST6 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |            |
| AJ:[DEMDIST6 Distribution OH Line Transformers]                              | 9,224,567  |
| AK:[1]   | 100.00%    |
| AL:[DEMDIST7 Individual Maximum Demand @ Secondary TXF Level w/losses (KW)]  |            |
| AM:[DEMDIST7 Distribution UG Line Transformers]                              | 9,858,352  |
| AN:[1]   | 100.00%    |
| AO:[CUSTOH1 Weighted Customer Costs for Distribution Services (\$)]          |            |
| AP:[CUSTOH1 Distribution OH Services]  | 301,428    |
| AQ:[1]   | 100.00%    |
| AR:[CUSTUG1 Weighted Customer Costs for Distribution Services (\$)]          |            |
| AS:[CUSTUG1 Distribution UG Services]  | 1,099,867  |
| AT:[1]   | 100.00%    |
| AU:[DEMDIST10 NCP Demand @ Primary Line Level w/losses (KW)]                 |            |
| AV:[DEMDIST10 Distribution Rents]  | 7,105,017  |
| AW:[1]   | 100.00%    |
| AX:[ENERGY1 Customer Class Energy @ Generation (MWH)]                        |            |
| AY:[ENERGY1 Production - Energy]   | 28,439,817 |
| AZ:[1]   | 100.00%    |
| BA:[ENERGY2 Weighted Hourly Energy Allocator @ Generation]                   |            |
| BB:[ENERGY2 Production - Energy (Fuel and Purchased Power)]                  | 1.00       |
| BC:[1]   | 100.00%    |
| BD:[ENERGY2_A]   |            |
| BE:[ENERGY2_A Related Fuel (ACC)]  | 97.80      |
| BF:[1]   | 100.00%    |
| BG:[CUST370 Weighted Costs for Distribution Meters (\$)]                     |            |
| BH:[CUST370 Distribution Meters]   | 1,299,475  |
| BI:[1]   | 100.00%    |
| BJ:[CUST371 Dusk to Dawn Customer Class Specific]                            |            |
| BK:[CUST371 Dusk to Dawn]  | 1          |
| BL:[1]   | 100.00%    |
| BM:[CUST373 Street Lighting Customer Class Specific]                         |            |
| BN:[CUST373 Street Lighting]   | 1          |
| BO:[1]   | 100.00%    |
| BP:[CUSTNUM Number of Customer Accounts]                                     |            |
| BQ:[CUSTNUM Customer Accounts]   | 1,184,446  |
| BR:[1]   | 100.00%    |
| BS:[CUSTNUM_A Number of Customer Accounts ACC]                               |            |
| BT:[CUSTNUM_A Customer Accounts ACC]   | 1,377      |
| BU:[1]   | 100.00%    |
| BV:[CUST910 Number of Customer Accounts]                                     |            |
| BW:[CUST910 Customer Service and Information]                                | 1,182,977  |
| BX:[1]   | 100.00%    |
| BY:[CUST916 Number of Customer Accounts]                                     |            |
| BZ:[CUST916 Sales Expense]   | 1,184,446  |
| CA:[1]   | 100.00%    |
| CB:[DEMREGAST Average & Excess @ Generation - Retail] [4CP Juris.]           |            |
| CC:[DEMREGAST Regulatory Asset - Demand Related]                             | 100.00     |
| CD:[1]   | 100.00%    |
| CE:[ERREGAST Customer Class Energy @ Generation (MWH)]                       |            |
| CF:[ERREGAST Regulatory Asset - Energy Related]                              | 30,040,123 |
| CG:[1]   | 100.00%    |

|   |               |
|---|---------------|
| CH:[ERGSYSBEN Customer Class Energy @ Generation (MWH)]         | 28,439,817    |
| <b>CI:[ERGSYSBEN System Benefits - Energy Related]</b>          | 100.00%       |
| CJ:[]   |               |
| CK:[Retail ONLY versions of above allocators:]                  |               |
| CL:[f]  | 21            |
| CM:[Retail DEMPROD1 Average & Excess @ Generation [4CP Juris.]] | 1             |
| <b>CN:[Retail DEMPROD1 Production Demand]</b>                   | 100.00%       |
| CO:[]   |               |
| CP:[Retail ENERGY1 Customer Class Energy @ Generation (MWH)]    | 27,821,398    |
| <b>CQ:[Retail ENERGY1 Production - Energy]</b>                  | 100.00%       |
| CR:[]   |               |
| CS:[Retail ERGSYSBEN Customer Class Energy @ Generation (MWH)]  | 27,821,398    |
| <b>CT:[Retail ERGSYSBEN System Benefits - Energy Related]</b>   | 100.00%       |
| CU:[end if]   |               |
| CV:[]   |               |
| CW:[Other Allocators]   |               |
| CX:[Demand Production (RES)]                                    |               |
| CY:[Ratio: Demand Production (RES)]                             |               |
| CZ:[]   |               |
| DA:[Ancillary Services]   |               |
| DB:[Ratio: Ancillary Services]                                  |               |
| DC:[Sum: Ancillary Services]                                    |               |
| DD:[Less: Ancillary Services]                                   |               |
| DE:[]   |               |
| DF:[CUSTADV Customer Advances]                                  | (102,287,194) |
| <b>DG:[CUSTADV Customer Advances]</b>                           | 100.00%       |
| DH:[]   |               |
| DI:[CUSTDEP Customer Deposits]                                  | (72,306,606)  |
| <b>DJ:[CUSTDEP Customer Deposits]</b>                           | 100.00%       |
| DK:[]   |               |
| DL:[5]  |               |
| DM:[5]  |               |
| DN:[]   |               |
| DO:[6]  |               |
| DP:[6]  |               |
| DQ:[]   |               |
| DR:[7]  |               |
| DS:[7]  |               |
| DT:[]   |               |
| DU:[8]  |               |
| DV:[8]  |               |
| DW:[]   |               |
| DX:[9]  |               |
| DY:[9]  |               |
| DZ:[]   |               |
| EA:[10]   |               |
| EB:[10]   |               |
| EC:[]   |               |
| ED:[100% Allocator]   | 2,200.00%     |
| EE:[]   |               |
| EF:[Zero Allocator]   |               |
| EG:[]   |               |



BEFORE THE ARIZONA CORPORATION COMMISSION

DOUG LITTLE  
Chairman  
BOB STUMP  
Commissioner  
BOB BURNS  
Commissioner  
TOM FORESE  
Commissioner  
ANDY TOBIN  
Commissioner

IN THE MATTER OF THE COMMISSION'S ) DOCKET NO. E-00000J-14-0023  
INVESTIGATION OF VALUE AND COST )  
OF DISTRIBUTED GENERATION )  
\_\_\_\_\_ )

REBUTTAL TESTIMONY  
OF  
ZACHARY BRANUM  
UTILITIES ENGINEER  
UTILITIES DIVISION  
ARIZONA CORPORATION COMMISSION

APRIL 7, 2016

**TABLE OF CONTENTS**

|                            | <u>Page</u> |
|----------------------------|-------------|
| INTRODUCTION .....         | 1           |
| PURPOSE OF TESTIMONY ..... | 2           |
| CONCLUSIONS .....          | 3           |

**EXECUTIVE SUMMARY**  
**VALUE AND COST OF DISTRIBUTED GENERATION**  
**DOCKET NO. E-00000J-14-0023**

Zachary Branum's testimony addresses some of the questions raised by Commissioner Burns' in a letter he submitted on February 8, 2016, regarding a Colorado River shortage and power plant water requirements. Specifically, detail regarding the water consumption requirements of various power plants has been provided. Additionally, the effect of power plant retirement on water consumption has also been discussed. Lastly, a brief explanation of a Colorado River shortage has been given.

After reviewing data provided by Arizona Public Service, Tucson Electric Power, UNS Electric, and Arizona Electric Power Cooperative; it was determined that the largest source of water used in power plant cooling operations is treated effluent (51 percent), followed by ground water (28 percent), and surface water (21 percent). For the years of 2016-2020, it is anticipated that there will be a cumulative annual reduction in ground water and surface water consumption of 26.5 percent and 27.4 percent, respectively. Conversely, annual consumption of treated effluent will increase by roughly 7.2 percent. These changes are mainly due to power plant retirements and conversions, which is reflected in Tables 1 and 2.

1 **INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is Zachary Thomas Branum. I am employed by the Arizona Corporation  
4 Commission ("ACC" or "Commission") as a Utilities Division ("Staff") Engineer. My  
5 business address is 1200 West Washington Street, Phoenix, Arizona 85007.  
6

7 **Q. Please describe your educational background.**

8 A. I received a Bachelor's degree in Aerospace Engineering (Astronautics) from Arizona State  
9 University in 2014 with a specialization in Applied Thermodynamics and Space Systems  
10 Design. I will receive my Masters of Science (M.S.) degree in Mechanical Engineering on  
11 May 9, 2016 with a specialization in Thermodynamics and Power Generation. Courses  
12 included in my graduate study were; Electrical Power Plants, Nuclear Power Engineering,  
13 Nuclear Reactor Theory and Design, Renewable Energy Engineering, Solar Thermal  
14 Engineering, Solar Commercialization, and Advanced Thermodynamics. Before joining the  
15 Commission in January 2016, I spent time conducting research at the National Energy  
16 Technology Laboratory for a period of three months, and I instructed undergraduate students  
17 at Arizona State University as a Graduate Teaching Assistant.  
18

19 **Q. Briefly describe your responsibilities as a Utilities Division Engineer.**

20 A. In my capacity as a Utilities Division Engineer, I have been assigned to perform engineering  
21 analysis and provide recommendations to the Commission on assigned cases. This is my first  
22 proceeding as a Utilities Engineer with the Commission.  
23

24 **Q. Did you file Direct Testimony in this proceeding?**

25 A. No.  
26

1 **PURPOSE OF TESTIMONY**

2 **Q. What is the scope of your testimony in this case?**

3 A. The purpose of my testimony is to answer some of the questions raised by Commissioner  
4 Burns in his letter dated February 8, 2016, regarding the water-energy nexus.

5  
6 **Q. Which questions will you be addressing?**

7 A. My testimony addresses the following:

- 8 1. Which power plants in the state of Arizona use surface<sup>1</sup> or ground water for the  
9 purposes of cooling?  
10 2. Which power plants in the state of Arizona use treated effluent for the purposes of  
11 cooling?  
12 3. What are the water requirements of power plants that are included in previous and  
13 future Integrated Resource Plans (IRP)?  
14 4. Which power plants are retiring and how does that affect water consumption?  
15 5. What is the situation with curtailing water in response to a Colorado River shortage?  
16

17 **Q. What resources were used to address these questions?**

18 A. Staff requested power plant water consumption data from Arizona Public Service (APS),  
19 Tucson Electric Power (TEP), UNS Electric (UNSE), and Arizona Electric Power  
20 Cooperative (AEPCO). In the data requests, Staff also requested responses to questions  
21 concerning a Colorado River shortage. Staff also utilized information from the website of the  
22 Arizona Department of Water Resources ("ADWR") to address the issue of a Colorado River  
23 shortage.  
24  
25

---

<sup>1</sup> Surface water refers to water provided by the Colorado River to the Central Arizona Project, along with other Rivers and lakes.

1 **Q. Why was data only requested from APS, TEP, UNSE, and AEPCO?**

2 A. The data was requested from APS, TEP, UNSE, and AEPCO because each are Load Serving  
3 Entities (LSE's), producing and supplying power. Other utilities and cooperatives purchase  
4 power from LSE's. Staff believes the power plant data from APS, TEP, UNSE, and AEPCO  
5 provides enough information to initially address the questions asked by Commissioner Burns.  
6 SRP is the only significant LSE that has been omitted.  
7

8 **CONCLUSIONS**

9 **Q. Which power plants of these LSE's use surface water for the purposes of cooling?**

10 A. Four Corners<sup>2</sup>, Sundance, Yucca, Navajo, and San Juan<sup>3</sup>.  
11

12 **Q. Which rivers and/or lakes provide this surface water?**

13 A. Four Corners Power Plant draws water from Morgan Lake, which receives water from the  
14 San Juan River. Prior to 2011, the Sundance Power Plant relied upon Colorado River Water.  
15 However, APS entered into an agreement with the Gila River Indian Community in 2011 that  
16 allows APS to receive GRIC CAP Indian Priority water, a high priority, low risk supply. Prior  
17 to 2015, the water supply to the Yucca Power Plant was drawn from the Colorado River.  
18 Yucca now uses groundwater for plant operations. Navajo Generating Station draws water  
19 for plant operations from Lake Powell. San Juan Generating Station draws water for plant  
20 operations from the San Juan River.

---

<sup>2</sup> Four Corners Generating Station is located in Fruitland, New Mexico. APS owns Units 1, 2, and 3 (now shutdown) and operates Units 4 and 5.

<sup>3</sup> San Juan Generating Station is located in Farmington, New Mexico. TEP owns 50% interests in Units 1 and 2.



1 **Q. Which power plants in the state of Arizona use ground water for the purposes of**  
2 **cooling?**

3 A. Ocotillo, Red Hawk, Saguaro, West Phoenix, Cholla, Springerville, Sundt, Luna, Gila River,  
4 Black Mountain, Valencia, and Apache.

5  
6 **Q. Which power plants in the state of Arizona use treated effluent for the purposes of**  
7 **cooling?**

8 A. Palo Verde<sup>4</sup> and Red Hawk. The source of effluent is the City of Tolleson.

9  
10 **Q. What are the water requirements of power plants serving these LSEs?**

11 A. Table 1 lists the water consumptions requirements by source for each power plant for the  
12 year 2015. The table also provides the average yearly water consumption based on yearly data  
13 ranging from 2006 – 2015.

---

<sup>4</sup> Palo Verde and Red Hawk use a small amount of groundwater as indicated in Table 1.

|                   | 2015<br>Ground<br>Water<br>Consumed<br>(Acre<br>Feet) | Average<br>Yearly<br>Groundwater<br>consumption<br>(Acre Feet) | 2015<br>Surface<br>Water<br>Consumed<br>(Acre<br>Feet) | Average<br>Yearly<br>Surface<br>Water<br>Consumption<br>(Acre Feet) | 2015<br>Effluent<br>Consumed<br>(Acre<br>Feet) | Average<br>Yearly<br>Effluent<br>Consumption<br>(Acre Feet) |
|-------------------|---|--|--|---|--|---|
| Four<br>Corners   | 0   | 0  | 17,615   | 22,685  | 0  | 0   |
| Ocotillo          | 353   | 382  | 0  | 0   | 0  | 0   |
| Palo Verde        | 1,913   | 2,120  | 0  | 0   | 71,914   | 68,422  |
| Red Hawk          | 346   | 248  | 0  | 0   | 3,470  | 3,486   |
| Sundance          | 0   | 0  | 52   | 116   | 0  | 0   |
| Saguaro           | 29  | 211  | 0  | 0   | 0  | 0   |
| West<br>Phoenix   | 2,184   | 2,403  | 0  | 0   | 0  | 0   |
| Yucca             | 317   | 32   | 322  | 590   | 0  | 0   |
| Cholla            | 13,009  | 15,253   | 0  | 0   | 0  | 0   |
| Navajo            | 0   | 0  | 1,862  | 1,897   | 0  | 0   |
| San Juan          | 0   | 0  | 4,621  | 4,408   | 0  | 0   |
| Springerville     | 7,321   | 9,767  | 0  | 0   | 0  | 0   |
| Sundt             | 1,346   | 1,849  | 0  | 0   | 0  | 0   |
| Luna              | 440   | 672  | 0  | 0   | 56   | 98  |
| Gila River        | 1,714   | 1,714  | 0  | 0   | 0  | 0   |
| Black<br>Mountain | 7   | 29   | 0  | 0   | 0  | 0   |
| Valencia          | 5   | 6  | 0  | 0   | 0  | 0   |
| Apache            | 3,244   | 4,786  | 0  | 0   | 0  | 0   |
| <b>Total</b>      | <b>32,229</b>   | <b>39,472</b>  | <b>24,472</b>  | <b>29,696</b>   | <b>75,440</b>                                  | <b>72,006</b>   |

**Table 1: Water Consumption Requirements by Source<sup>5</sup>.**

On average; 72,006 acre-feet of treated effluent is consumed each year, 39,472 acre-feet of ground water is consumed each year, and 29,697 acre-feet of surface water is consumed each year (seen in Figure below). The largest source of water used in power plant operations is treated effluent, the second largest source is ground water, and the third is surface water. In fact, effluent makes up 51 percent of the total water usage while ground water represents 28 percent and surface water represents 21 percent.

<sup>5</sup> For power plants that serve AEPCO and APS, the water consumption requirements represent the entire water consumed by each plant, regardless of whether the plant is jointly owned. For power plants that serve TEP and UNSE, the water consumption requirements only represent the shares owned by each LSE.

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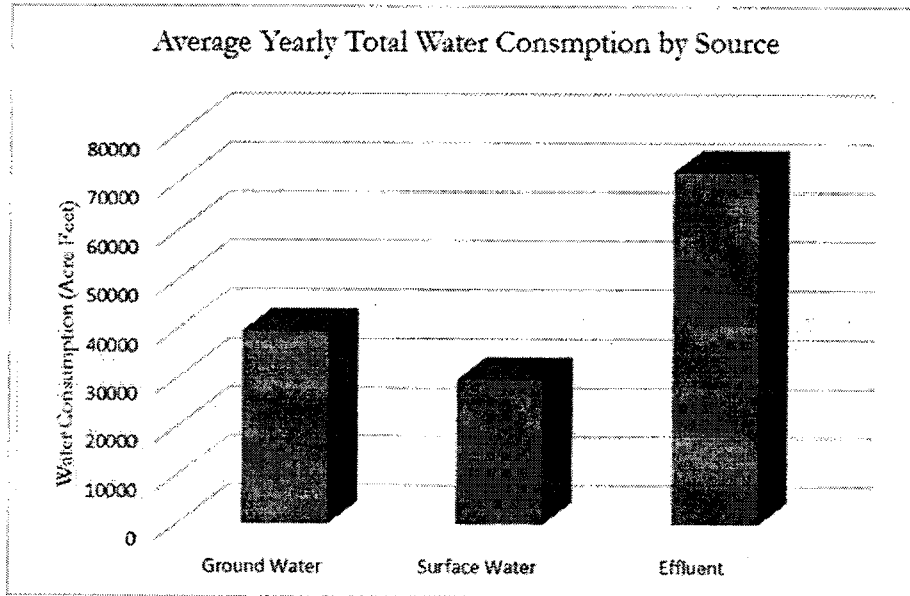


Figure 1: Average Yearly Total Water Consumption

2

3

4

**Q. What are the future water consumption requirements for each power plant?**

5

A. APS, TEP, UNSE, and AEPCO provided Staff with projected water consumption requirements for each power plant. Table 2 lists the yearly average water consumption from 2006 – 2015, the projected average yearly water consumption requirements for the upcoming years of 2016 – 2020, and the percent difference of the average yearly water consumption requirements.

6

7

8

9

|                | Current<br>GW<br>(AF) | Projected<br>GW<br>(AF) | GW<br>Growth<br>(%) | Current<br>SW<br>(AF) | Projected<br>SW (AF) | SW<br>Growth<br>(%) | Current<br>Eff<br>(AF) | Projected<br>Eff (AF) | Eff<br>Growth<br>(%) |
|----------------|-----------------------|-------------------------|---------------------|-----------------------|----------------------|---------------------|------------------------|-----------------------|----------------------|
| Four Corners   | 0                     | 0                       | 0                   | 22,685                | 15,883               | -30                 | 0                      | 0                     | 0                    |
| Ocotillo       | 382                   | 12                      | -97                 | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Palo Verde     | 2,120                 | 2,149                   | 1                   | 0                     | 0                    | 0                   | 68,422                 | 71,631                | 5                    |
| Red Hawk       | 248                   | 329                     | 32                  | 0                     | 0                    | 0                   | 3,486                  | 5,478                 | 57                   |
| Sundance       | 0                     | 0                       | 0                   | 116                   | 204                  | 77                  | 0                      | 0                     | 0                    |
| Saguaro        | 211                   | 16                      | -92                 | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| West Phoenix   | 2,403                 | 3,077                   | 28                  | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Yucca          | 32                    | 323                     | 918                 | 590                   | 0                    | -100                | 0                      | 0                     | 0                    |
| Cholla         | 15,253                | 8,030                   | -47                 | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Navajo         | 0                     | 0                       | 0                   | 1,897                 | 2,145                | 13                  | 0                      | 0                     | 0                    |
| San Juan       | 0                     | 0                       | 0                   | 4,408                 | 3,314                | -25                 | 0                      | 0                     | 0                    |
| Springerville  | 9,767                 | 7,967                   | -18                 | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Sundt          | 1,849                 | 1,475                   | -20                 | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Luna           | 672                   | 700                     | 4                   | 0                     | 0                    | 0                   | 98                     | 99                    | 1                    |
| Gila River     | 1,714                 | 1,732                   | 1                   | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Black Mountain | 29                    | 16                      | -45                 | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Valencia       | 6                     | 7                       | 10                  | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Apache         | 4,786                 | 3,200                   | -33                 | 0                     | 0                    | 0                   | 0                      | 0                     | 0                    |
| Total          | 39,472                | 29,032                  | -26                 | 29,696                | 21,546               | -27                 | 72,006                 | 77,209                | 7                    |

Table 2: Current, Projected, and Percent Difference of Water Consumption.

As seen in Table 2, it is anticipated that there will be a 27 percent reduction in the average yearly consumption of ground water along with a 27 percent reduction in average yearly consumption of surface water. The average yearly consumption of treated effluent will increase by roughly 7 percent. These changes are mainly caused by power plant retirements and conversions.

Q. Which power plants are retiring/converting and how does that affect water consumption?

A. In 2019, one unit at the Navajo Power Plant will cease operation, thereby reducing water demand for the plant. However, this reduction in water consumption is not reflected in the projected yearly data provided to Staff by TEP because the unit that is being shut down is

1 owned by SRP.<sup>6</sup> At the end of 2017, units 2 and 3 at San Juan Generating Station will cease  
2 operation, thereby reducing water demand for the plant by one-half. At the end of 2013,  
3 units 1-3 at the Four Corners Power Plant ceased operation, thereby reducing water demand  
4 for the plant by over one-quarter. The planned retirement of Unit 2 at Cholla Power Plant in  
5 2016 will reduce water demand for the plant by roughly one-half.

6  
7 Additionally, some coal power plants will be reducing capacity and/or making the conversion  
8 to natural gas. The water demand for Springerville Generating Station will be reduced by  
9 roughly 20 percent due to a reduction in coal capacity. The elimination of coal on Unit 4 and  
10 the conversion to natural gas will reduce the water demand for the Sundt Generating Station  
11 by 20 percent. It can be seen from the data that Saguaro's average yearly water consumption  
12 has been reduced by 92 percent which is a result of the retirement of two steam units in June  
13 2013. There is a 97 percent reduction in water demand for Ocotillo due to the modernization  
14 project of the plant. Two steam units are being removed from the plant while five new  
15 combustion turbines will be added by 2018.

16  
17 It is important to note that the water reductions seen at some power plants are countered  
18 with increased consumption at other facilities. This is primarily a result of more natural gas  
19 being used in place of the retiring coal units. For example, Redhawk which uses natural gas  
20 will see a 32 percent increase in its average annual groundwater consumption and a 57  
21 percent increase in its average yearly effluent consumption. West Phoenix, which also uses  
22 natural gas, will see a 28 percent increase in its average yearly ground water consumption and  
23 Sundance is anticipated to consume 77 percent more surface water on average per year.  
24 However, the net result is a reduction in yearly average water consumption for both ground  
25 water and surface water due to the fact that natural gas plants are typically more efficient than

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<sup>6</sup> Refer to footnote 5

1 their coal counterparts. Additionally, as more modern natural gas plants are used to meet  
2 load, it is possible that in some instances their cooling systems are superior to those found in  
3 the power plants that are retiring. The increased efficiency and improved cooling systems  
4 both factor into the overall anticipated reduction in water consumption.

5  
6 **Q. What is the situation with curtailing water in response to a Colorado River shortage?**

7 **A.** According to the ADWR, "A shortage is an annual reduction in the amount of Colorado  
8 River water available to Arizona, Nevada and Mexico and is determined primarily by the  
9 volume of water in Lake Mead. If the water falls below an elevation of 1075', a shortage  
10 would be declared. A near-term shortage will not impact water supplies for Arizona's cities,  
11 towns, industries, mines or tribes using CAP water. It would, however, eliminate Central  
12 Arizona Project (CAP) water supplies to the Arizona Water Banking Authority.<sup>7</sup> It would  
13 also reduce a portion of the CAP water supply identified for groundwater replenishment,  
14 which would impact agricultural users in central Arizona and may cause an increase in CAP  
15 water rates. In the face of potential shortage, farmers in central Arizona may choose to offset  
16 supply reductions in their CAP supply by using local supplies including pumping  
17 groundwater. Arizona has been planning for a potential shortage for decades. Since 1996,  
18 CAP has worked with the Arizona Water Banking Authority ("AWBA") to store excess CAP  
19 water underground to provide back-up supplies for municipal, industrial and Native  
20 American water users. More than twice the amount (3.2 million acre-feet, which exceeds a  
21 trillion gallons) of the Colorado River water that is delivered to central Arizona annually has  
22 been stored to date. CAP, the ADWR and the AWBA have planned to recover and deliver  
23 these supplies should the need arise."<sup>8</sup>

24  

---

<sup>7</sup>The Arizona Water Banking Authority was established to increase utilization of the state's Colorado River entitlement and develop long-term storage credits for the state. AWBA stores or "banks" unused Colorado River water to be used in times of shortage. <http://www.azwaterbank.gov/>

<sup>8</sup> *Colorado River Shortage Impacts on Arizona*. Arizona Department of Water Resources. April 2015

1 Staff requested a response to the following question from APS, TEP, UNSE, and AEPCO; if  
2 a shortage on the Colorado River or Lake Mead is declared, what will be the impact on your  
3 existing or planned generation units? The following statements are the responses from each;

4 **APS:**

5 "In the event of a shortage on the Colorado River or Lake Mead, no impact is  
6 anticipated on existing or planned generation units operated and owned by APS. Prior  
7 to 2015, the water supply to the Yucca Power Plant was identified by the USBR as  
8 reliant upon Colorado River water, and subject to curtailment in a declared shortage.  
9 APS drilled a new well in 2015 that withdraws groundwater, eliminating this risk.  
10 Prior to 2011, the Sundance Power Plant relied upon low priority Colorado River  
11 water, subject to curtailment in a declared shortage. APS entered into an agreement  
12 with the Gila River Indian Community in 2011 that allows APS to receive GRIC CAP  
13 Indian Priority water, a high priority, low risk supply."<sup>9</sup>

14 **TEP:**

15 "To the extent there is any impact to TEP generating units from the declaration of a  
16 shortage on the Colorado River or Lake Mead, it would be with respect to Navajo  
17 Generating Station, Four Corners Power Plant, and/or San Juan Generating Station  
18 as each of these facilities use surface waters that are within the Colorado River  
19 drainage area. Navajo Generating Station draws water for plant operations from Lake  
20 Powell and holds senior water rights as part of Arizona's Upper Colorado River  
21 apportionment. Several years ago the intake for the plant was lowered to within the  
22 "dead pool" of Lake Powell. In 2019, one unit at the plant will cease operation,  
23 thereby reducing water demand for the plant by one-third. San Juan Generating  
24 Station draws water for plant operations from the San Juan River, and also holds  
25 senior water rights. In addition to these water rights, a water hazard sharing

---

<sup>9</sup> APS' response to Staff's data request

1 agreement with the Jicoria Nation is in place, which can provide for additional water  
2 rights in the case of an extreme water shortage. Finally, at the end of 2017, units 2  
3 and 3 at San Juan Generating Station will cease operation, thereby reducing water  
4 demand for the plant by one-half. Four Corners Power Plant draws water from  
5 Morgan Lake, which receives water from the San Juan River under senior water  
6 rights. At the end of 2013, units 1-3 at the plant ceased operation, thereby reducing  
7 water demand for the plant by over one-quarter. Based on the senior water rights in  
8 place and the decrease in water demand at each of these plants, TEP does not  
9 anticipate a significant impact from the declaration of a shortage on the Colorado  
10 River or Lake Mead. If there was an impact at one of these plants that resulted in the  
11 need to curtail generation, we anticipate that TEP would either have sufficient  
12 capacity through other resources within its system, or could find sufficient capacity in  
13 the wholesale market, specifically due to the large amount of available merchant  
14 generation located around the Palo Verde hub.”<sup>10</sup>

15 **UNSE:**

16 “UNS Electric’s fossil-fired generating units use groundwater for cooling and other  
17 process needs. Therefore, we do not anticipate any impact from the declaration of a  
18 shortage on the Colorado River or Lake Mead.”<sup>11</sup>

19 **AEPCO:**

20 “The operation of Apache Generating Station is not dependent on Colorado River  
21 water supply and thus the water source of AEPCO’s existing units would be  
22 unaffected in the event of a water shortage on the Colorado River or at Lake Mead.  
23 AEPCO and its Distribution Cooperative Members have capacity under contract with  
24 the Western Area Power Administration for the delivery of hydroelectric generation  
25 which is served via these sources. If a shortage were to be declared upstream of these

---

<sup>10</sup> TEP’s response to Staff’s data request

<sup>11</sup> UNSE’s response to Staff’s data request



1 facilities, the energy available to AEPSCO under these contracts may be curtailed  
2 depending on the length and severity of the potential shortage. Under such  
3 conditions, AEPSCO would procure additional energy via generation or purchases  
4 from the electric market to fulfill its energy service obligation to its Members.”<sup>12</sup>  
5

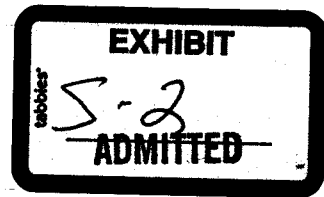
6 **Q. What are your initial conclusions after reviewing the utility provided data and their**  
7 **responses?**

8 A. Agriculture is the largest use of water in Arizona, followed by residential use. The least  
9 demanding are commercial, industrial, and institutional uses. “In Arizona, approximately 15  
10 percent of the water supply is for commercial, industrial, and institutional uses. This includes  
11 water used by commercial buildings, hospitals, schools, golf courses, parks, *power plants*, and  
12 other industries.”<sup>13</sup> It appears that a Colorado River shortage would affect power plants that  
13 use surface water as their source for cooling and the LSEs noted that they have prepared for  
14 this. As previously mentioned, the largest source of water used in power plant operations is  
15 treated effluent (51 percent), the second largest source is ground water (28 percent), and the  
16 third is surface water (21 percent). As a result, it does not appear a shortage would severely  
17 affect power plant operations, especially with current water rights agreements in place. In the  
18 event of a shortage, several utilities intend to rely upon unspecified wholesale purchases  
19 which may or may not depend on surface water as a resource.

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<sup>12</sup> APECO’s response to Staff’s data request

<sup>13</sup> <http://www.azwater.gov/azdwr/StatewidePlanning/Conservation2/CommercialIndustrial/default.htm>



BEFORE THE ARIZONA CORPORATION COMMISSION

DOUG LITTLE  
Chairman  
BOB STUMP  
Commissioner  
BOB BURNS  
Commissioner  
TOM FORESE  
Commissioner  
ANDY TOBIN  
Commissioner

IN THE MATTER OF THE COMMISSION'S )  
INVESTIGATION OF VALUE AND COST )  
OF DISTRIBUTED GENERATION )  
\_\_\_\_\_ )

DOCKET NO. E-0000J-14-0023

DIRECT TESTIMONY  
OF  
HOWARD SOLGANICK  
FOR THE  
UTILITIES DIVISION  
ARIZONA CORPORATION COMMISSION

FEBRUARY 25, 2016

**TABLE OF CONTENTS**

|                       | Page |
|-----------------------|------|
| INTRODUCTION .....    | 1    |
| DIRECT TESTIMONY..... | 5    |

**EXHIBITS**

|  |      |
|--|------|
| Summary of Submitted Testimony in Regulatory Proceedings ..... | HS-1 |
| Benefit & Cost Categories.....                                 | HS-2 |
| Distributed Generation Relative Value and Cost Matrix.....     | HS-3 |

**EXECUTIVE SUMMARY  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023**

Mr. Solganick's direct testimony provides Staff's perspective of the relative value and cost of various forms of distributed generation and highlights the drivers to determine value and cost.

The testimony discusses distributed generation and compares it to other forms of generation.

Staff's perspective highlights the obligation of the utility to obtain goods and services at a reasonable cost and the Commission's responsibility to ensure that potential suppliers are not impacted by the utility's monopsony power.

The testimony does not set or calculate the value of solar but highlights through the use of a comparative matrix the similarities and differences between solar distributed generation and other forms of generation, distributed generation, load shifting, storage, wind, conservation and efficient appliances and HVAC.

Staff recommends moving over the long-term from net metering and banking to setting a price for excess distributed energy in the utility's rate case based upon the principles determined in this proceeding. The recommendations consider adders for transmission and distribution impacts where appropriate and proven.

1 **INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is Howard Solganick. I am a Principal at Energy Tactics & Services, Inc. My  
4 business address is 810 Persimmon Lane, Langhorne, Pennsylvania 19047. I am performing  
5 this assignment under subcontract to Blue Ridge Consulting Services, Inc. ("Blue Ridge").  
6

7 **Q. For whom are you appearing in this proceeding?**

8 A. I am appearing on behalf of the Utilities Division Staff ("Staff") of the Arizona Corporation  
9 Commission ("Commission").  
10

11 **Q. Please summarize your qualifications and experience.**

12 A. I am licensed as a Professional Engineer in Pennsylvania (active) and New Jersey (inactive). I  
13 hold a Professional Planner's license (inactive) in New Jersey. I served on the Electric Power  
14 Research Institute's Planning Methods Committee and on the Edison Electric Institute Rate  
15 Research Committee. I have been appointed as an arbitrator in cases involving a pricing  
16 dispute between a municipal entity and an on-site power supplier and a commercial landlord-  
17 tenant case concerning sub-metering and billing. I previously served on two New Jersey  
18 Zoning Boards of Adjustment as Chairman and member and a Pennsylvania Township  
19 Planning Commission as Chairman and member.  
20

21 I have been actively engaged in the utility industry for over 40 years, holding utility  
22 management positions in generation, rates, planning, operational auditing, facilities  
23 permitting, and power procurement. I have delivered expert testimony on utility planning  
24 and operations, including rate design and cost of service, tariff administration, generation,  
25 transmission, distribution and customer service operations, load forecasting, demand-side  
26 management, capacity and system planning, and regulatory issues.

1 I have also been engaged (as a subcontractor) to review utility performance before, during,  
2 and after outages resulting from major storms in the state of Washington (major windstorm),  
3 Missouri (summer storms and ice storm), Texas (Hurricane Ike), Jamaica West Indies  
4 (Hurricane Ivan), the two 2011 storms (tropical storm Irene and a major snow storm) that  
5 affected New Jersey, and to review the emergency plan of a New England utility. Some of  
6 these assignments were at the request of the utility and others at the request of a state utility  
7 regulator. Testimony, if prepared and filed, is listed in Exhibit HS-1.

8  
9 I have been engaged by clients to review proposed distributed generation contracts and the  
10 operation and integration of generating assets within power pool operations, and I have  
11 advised the Board of Directors of a public power utility consortium. For a period of four  
12 years, I was engaged by a multiple site commercial real estate organization to manage its  
13 solicitation for the purchase of retail energy. As a subcontractor, I have performed  
14 management audits for the Connecticut Department of Public Utility Control and ratebase  
15 audits for the Public Utilities Commission of Ohio and the Oregon Public Utility  
16 Commission. I also provide (as a subcontractor) support for the Staff and Commissioners of  
17 the District of Columbia Public Service Commission for electric and gas rate cases.

18  
19 I have led and/or participated in consulting projects to develop, design, optimize, and  
20 implement both traditional utility operations and e-commerce businesses. These projects  
21 focused on the marketing, sale, and delivery of retail energy, energy-related products and  
22 services, and support services provided to utilities and retailers.

23  
24 From 1994 to the present, I have been President of Energy Tactics & Services, Inc. From  
25 1996 to 1998 I was a Managing Consultant for AT&T Solutions. From 1990 to 1994 I was  
26 Vice President of Business Development for Cogeneration Partners of America. In that

1 position, I was responsible for the development of independent power facilities, most of  
2 which were fueled by natural gas and oil.

3  
4 From 1978 to 1990, I held positions of progressively increasing responsibility with Atlantic  
5 City Electric Company in generation, regulatory, performance, planning, major procurement,  
6 and permitting areas.

7  
8 From 1971 to 1978, I was an Engineer or Project Engineer for Univac, Soabar, Bickley  
9 Furnaces and deLaval Turbine, designing card handling equipment, tagging and printing  
10 machines, high temperature industrial furnaces, and utility and industrial power generation  
11 equipment, respectively.

12  
13 I received a Bachelor of Science in Mechanical Engineering (minor in Economics) from  
14 Carnegie-Mellon University and a Master of Science in Engineering Management (minor in  
15 Law) from Drexel University. I have also taken courses on arbitration and mediation  
16 presented by the American Arbitration Association, scenario planning presented by the  
17 Electric Power Research Institute, and load research presented by the Association of Edison  
18 Illuminating Companies. I have also taken courses in zoning and planning theory, practice,  
19 and implementation in both New Jersey and Pennsylvania.

20  
21 **Q. Have you previously submitted testimony in regulatory proceedings?**

22 **A. Yes.** I have testified and/or presented testimony (summarized in Exhibit HS-1) before the  
23 following regulatory bodies:

- 24 • Arizona Corporation Commission
- 25 • Delaware Public Service Commission
- 26 • Georgia Public Service Commission

- 1                   •     Jamaica (West Indies) Electricity Appeals Tribunal
- 2                   •     Maine Public Utilities Commission
- 3                   •     Maryland Public Service Commission
- 4                   •     Michigan Public Service Commission
- 5                   •     Missouri Public Service Commission
- 6                   •     New Jersey Board of Public Utilities
- 7                   •     Public Utilities Commission of Ohio
- 8                   •     Pennsylvania Public Utility Commission
- 9                   •     Public Utility Commission of Texas

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**Q.     What is the purpose of your testimony?**

A.     My testimony provides Staff's perspective of the relative value and cost of various forms of distributed generation and highlights the drivers to determine value and cost. This testimony draws contrasts between various types of distributed generation and defines various drivers of value and cost.

Staff is not recommending a specific price for purchases of excess energy from any form of distributed generation or from photovoltaic systems in particular, but is highlighting those factors that apply, those that do not and those that may be so small that the value (or cost) is *de minimis*.

Staff recommends that the price for the purchase of excess energy by a utility should be set within the context of a utility specific proceeding such as a rate case and depends on the situation and conditions specific to that utility, along with consideration of the factors/methodology set out in Exhibit HS-3 and discussed below.



1 **DIRECT TESTIMONY**

2 **Q. Please define distributed generation.**

3 A. For the purposes of this proceeding Staff defines distributed generation (“DG”) as on-site  
4 generation produced or stored by a variety of small, grid-connected (typically at the  
5 distribution level) devices using a variety of fuels (typically natural gas, distillate oil or  
6 feedstocks), or renewable sources (such as solar, wind, hydro, biomass, geothermal). DG may  
7 be controlled by the grid operator, thorough an aggregator or uncontrolled and either be  
8 capable of independent operation (microgrid) or dependent on the grid to operate.

9  
10 **Q. Please provide some examples of distributed generation.**

11 A. Some examples of distributed generation are the following:

- 12 • Combined Heat and Power (“CHP”) or “Cogeneration” using combustion turbines;  
13 diesel or spark ignition engines; boiler and steam turbine configurations; or fuel cell.  
14 Fuels commonly used include coal, heavy oil, distillate oil, natural gas, hydrogen and  
15 other feedstocks.
- 16 • On-site electrical generation uses similar technologies and fuels as CHP but does not  
17 use or export heat.
- 18 • Emergency generation generally employs combustion turbines; diesel or spark ignition  
19 engines; or fuel cells. Fuels commonly used may include distillate oil or natural gas.
- 20 • Wind Power
- 21 • Solar PV
- 22 • Tidal
- 23 • Geothermal

24

1 **Q. Please describe other distinguishing characteristics.**

2 A. DG would be expected to be smaller in size than classic utility central station generation,  
3 closer to, if not inside, load centers and more numerous.

4  
5 **Q. Please describe some of the potential positive attributes of distributed generation.**

6 A. DG is alleged to have potential positive attributes (compared to utility central station  
7 generation) due to:

- 8 • Size
- 9 • Dispersed location
- 10 • Ability to operate on a smaller grid
- 11 • Potentially less transmission required
- 12 • Potential to support load during transmission and/or distribution outages
- 13 • Lower environmental impact
- 14 • Disparate ownership and financing

15

16 **Q. Please describe some of the potential negative attributes of distributed generation.**

17 A. DG is alleged to have potential negative attributes (compared to utility central station  
18 generation) due to:

- 19 • Size – higher cost per kilowatt
- 20 • Efficiency – higher cost per kilowatt hour
- 21 • Financing – higher costs per kilowatt
- 22 • Interconnection costs
- 23 • Lack of control and coordination
- 24 • Impact on grid control – voltage, reactive, etc.
- 25 • Greater and local environmental impact (closer to public and/or noise issues)
- 26 • Lack of fuel supply flexibility

1 **Q. What value can a utility operated generating unit provide that DG does not?**

2 A. Utility operated generation typically would have dual fuel capabilities (in some areas),  
3 maximum emergency generation and rapid return from unit outages. These capabilities  
4 allegedly result from the difference between the obligation to serve and meeting contractual  
5 requirements.

6  
7 **Q. Please explain Staff's perspective as you developed this testimony.**

8 A. Staff's perspective is based on the concept that what happens behind the meter is the  
9 customer's business. Whether load is reduced by conservation, insulation, high efficiency  
10 appliances, storage or the installation of a DG system that is solely the customer's right and  
11 decision and a proper rate structure will offer accurate price signals to assist a customer  
12 making a decision. Any excess energy not needed by the customer can then be delivered to  
13 the utility and purchased at its value at the time and location of delivery.

14  
15 Staff's perspective also assumes residential and small general service rates will transition to a  
16 Three-Part Time of Use ("TOU") structure which offers customers the opportunity to decide  
17 when and how much energy to consume and when and how much demand to impose on the  
18 system. (Larger customers have been served on three part rates for many years).

19  
20 Staff recognizes that utilities, utility shareholders, solar vendors, regulators, C&I customers  
21 and residential customers all have different perspectives and value propositions. Staff's  
22 perspective or viewpoint is to look at costs and values from the perspective of all of the  
23 utility's customers. This perspective is derived from Staff's role in the regulatory process to  
24 assist the Commission in ensuring that rates are based on reasonable costs. Utilities have a  
25 responsibility, and the Commission acts as an enforcement mechanism, to provide service at  
26 the lowest reasonable cost. Examples include reviewing procurement results, policies and

1 process, considering the effectiveness of the utility's operations and reviewing the utility's  
2 participation in its service territory.

3  
4 **Q. Please define reasonable cost.**

5 A. The utility has an obligation to spend no more than what is necessary to provide any element  
6 of service. The "reasonable" standard does not imply that the utility should ignore laws or  
7 regulations to obtain a rock bottom price nor does it permit that any and all expenditures  
8 made by the utility to be part of the cost of service. The standard is not a requirement to pay  
9 the least but to pay based on an evaluation of cost and other relevant parameters at the time  
10 the decision was made by the utility. In certain circumstances, reasonable cost may be  
11 tempered by other regulatory directives such as purchases within the utility's service territory  
12 or meeting fuel diversity goals.

13  
14 **Q. What is a monopsony?**

15 A. A monopsony is one buyer and many competing sellers, which (absent regulation) may allow  
16 the buyer to drive down (or dictate) the price paid for the seller's output. In some ways the  
17 classic utility regulatory model demands that the utility act as a monopsony in procuring  
18 inputs such as fuel and purchased power in order to provide energy to retail customers at the  
19 lowest reasonable costs. The Commission assumes a role to ensure that the utility's  
20 purchasing power does not unreasonably affect competitors such as energy service companies  
21 of all types.

22  
23 **Q. Are consumers and businesses capable of making investments without an assured  
24 cost or value stream?**

25 A. Yes. Life is inherently uncertain yet most people manage to make long-term financial  
26 decisions such as purchasing a home, a vehicle or higher education without guarantees by the

1 vendor, a third party or the government as to financial success. Businesses do have partial  
2 governmental support from the tax code's applicable loss provisions, while individuals have  
3 less protection.

4  
5 Energy efficiency measures do not receive a fixed or guaranteed future price for the energy  
6 (that will no longer be purchased) and energy efficiency ("EE") has some of the attributes  
7 and characteristics of DG.

8  
9 When a consumer or business purchases a hybrid, electric, diesel or high mileage automobile  
10 the purchaser isn't promised a fixed price for fuel to ensure long-term savings. There is an  
11 economic risk associated with those decisions and yet high efficiency vehicles get purchased.  
12 DG solar systems and efficient autos are in a similar price range.

13  
14 **Q. Please compare and contrast the purchase of excess energy from DG as compared to**  
15 **a full buy and full sell pricing regime.**

16 **A.** Staff's perspective assumes that what happens behind the meter is the customer's business  
17 and excess energy (if any) is sold to the utility at some regulated price. This is conceptually  
18 different than having the customer purchase all of his/her energy consumption from the  
19 utility and sell all of the production from a DG installation to the utility. Changing the  
20 "regime" from Staff's excess energy view to a buy all/sell all view will change the calculation  
21 of values and costs.

22  
23 The buy all/sell all view inherently treats EE measures differently than DG. Staff's  
24 perspective treats the DG energy used by the customer behind the meter as a reduction in  
25 costs to the customer at the retail tariff rate just as energy efficiency is a reduction in cost to  
26 the customer at the retail tariff rate.

1 **Q. Please describe Exhibit HS-2.**

2 A. Exhibit HS-2 is a five-page excerpt (pages 13 to 17) of a report prepared by the Rocky  
3 Mountain Institute ("RMI") Electricity Innovation Lab titled "A Review of Solar PV Benefit  
4 & Cost Studies, 2<sup>nd</sup> Edition". Staff attached these pages as an exhibit because Staff considers  
5 the definitions used in the document to be clear and useful for the discussion of Staff's matrix  
6 (Exhibit HS-3). The use of these definitions is not all inclusive, as the RMI report does not  
7 include the emergency conditions discussed below. Also as evident in Staff's matrix, certain  
8 items are not assigned values (or costs) by Staff, such as capacity-generation (short term),  
9 capacity-scheduling/forecasting, risk-fuel price hedging and social.

10

11 **Q. Is Staff introducing and supporting the complete RMI report?**

12 A. No. Staff is only using the definitions contained in the RMI Report and thus has attached  
13 only those pages to my testimony. Staff's use of RMI's definitions should not be viewed by  
14 parties to be an endorsement by Staff of the RMI Report itself and/or its findings or  
15 conclusions.

16

17 **Q. Please define the terms used in Staff's matrix (Exhibit HS-3).**

18 A. The definitions of the terms used are the following:

19 • Avoided Cost – The costs of energy that would have been produced or purchased but  
20 for the existence of the DG. These costs may be hourly or may be aggregated based  
21 on a delivery profile for convenience or better understanding. If the avoided costs are  
22 based on generating facilities meeting environmental requirements then the costs of  
23 environmental compliance are included within the avoided cost. The losses to the  
24 point of delivery should also be included. [On-Peak, Off-Peak, Losses-Energy]

- 1           •     Cost and Value – The cost of energy being stored or shifted, which at a later point  
2                     will be used to deliver value. Value occurs when the DG is used to support loads and  
3                     cost is incurred in preparation for action. [Load Shifting, Storage-Energy]
- 4           •     Increased Cost – Increased costs such as additional meters to be read, more complex  
5                     billing, and incremental customer contact before DG installation or during DG  
6                     operation.
- 7           •     One Time Cost – Incremental costs for installation of metering arrangements and  
8                     communications protocols to connect DG to the grid.
- 9           •     Value – The provision of services delivered to the grid such as reactive power or  
10                    frequency control. This value maybe limited due to the amount of storage, when load  
11                    can be shifted or when the DG is in operation. [Load shifting, Storage-Energy, Solar,  
12                    Wind] The value may not be limited if the DG can be dispatched at any time and run  
13                    for indefinite intervals. [Responsive Generation]
- 14          •     Time Specific Avoided Cost – The costs of emergency generation or other efforts to  
15                    carry load. [Emergency (shortage)]
- 16          •     Time Specific Payment – The value created by the ability to absorb energy when  
17                    requested. [Low Load (Excess generation)]
- 18          •     Outage Prevention Value – The ability to deliver energy during emergencies at the  
19                    transmission or distribution level including maintaining service for long periods.
- 20          •     Limited Outage Prevention Value – The ability to deliver energy during emergencies  
21                    at the transmission or distribution level including maintaining service for limited  
22                    periods or when DG is in operation.
- 23          •     ELCC – Equivalent Load Carrying Capability is the value of DG based upon its  
24                    performance including its dispatchability, the length of time the capacity is available  
25                    and the coincidence between the capacity available and peak loads.

- 1           •     Specific Location Only – Value available due to geographic location, such as the  
2                     ability to eliminate or defer additional assets on specific distribution feeders,  
3                     substations or transmission lines.
- 4           •     Maybe if Aggregated – Value can be delivered if enough DG can be aggregated and  
5                     controlled to deliver a meaningful response or service.
- 6

7     **Q.     Please explain the term “Responsive” as used in Exhibit HS-3.**

8     A.     DG that can be controlled by an entity that is not the owner and/or user (host) of the DG  
9             equipment/facility is considered “Responsive”. A grid operator or the local load-serving  
10            utility may handle control. A third party may aggregate multiple smaller responsive DG units.  
11            The intent of control is to allow DG to be dispatched to meet common or emergency  
12            operating conditions.

13

14    **Q.     Does Staff recommend increasing the value of energy by considering extra or  
15             incremental environmental costs?**

16    A.     No. Avoided cost values the kWh provided at the costs the utility does not incur (energy if  
17             short term and capacity (or some portion) in the longer term). If a generating unit must meet  
18             specific environmental standards (NO<sub>x</sub>, SO<sub>x</sub>, water usage, maybe carbon) those costs are  
19             already included the costs to construct and/or operate the plant.

20

21    **Q.     Please describe common emergency operating conditions that are considered in  
22             Exhibit HS-3.**

23    A.     I envision at least two emergency conditions:

- 24           •     A period of time when there is potentially not enough energy and capacity to support  
25                     the expected load. In this situation a utility or grid operator might disconnect  
26                     interruptible load, move all available generation to maximum capability (max



1 emergency), issue requests for customers to reduce or shed load and if necessary  
2 involuntarily curtail loads based on a predetermined load shedding plan. The intent  
3 of the utility or grid operator is to maintain the stability of the system for the  
4 maximum number of customers or load. This situation may be caused by fuel  
5 shortages, adverse weather (storms), temperature and/or humidity exceeding design  
6 conditions, insufficient reserve margins, loss of generating units, loss of transmission  
7 lines and on a more local basis insufficient distribution capability.

- 8
- 9 • A period of time when there is potentially too much energy as compared to the  
10 expected load on the system. In this situation a utility or grid operator might back  
11 down generating units below economic costs, shutdown units without regard to  
12 recommended operating protocols and/or pay other systems to take the unneeded  
13 energy. The intent of the utility or grid operator is to maintain the stability of the  
14 system. This situation may occur during periods of low loads (commonly at night  
15 with little or no space conditioning load – spring or fall) combined with generating  
16 units that are defined as “must run” or with specific minimum generation.

17

18 **Q. Please describe the distinction between long-term and short-term as used in Exhibit**  
19 **HS-3.**

20 A. A long-term impact is sufficient in timing and magnitude to change the utility’s system plan  
21 and eliminate or significantly defer the purchase or construction of generation, transmission  
22 and/or distribution facilities.

23

24 **Q. Please explain Staff’s matrix, Exhibit HS-3.**

25 A. Exhibit HS-3 was developed to demonstrate the range of capabilities of various forms or  
26 types of DG (and other comparable alternatives) and then relate those capabilities to the

1 value that DG may provide the utility (and its customers) or impose on the utility and its  
2 customers.

3  
4 The exhibit is not designed to detail or list all types of DG or differentiate by fuel type or  
5 environmental impact but rather to focus the discussion on the capabilities and the related  
6 value and costs and portions thereof.

7  
8 **Q. How does Staff envision using Exhibit HS-3?**

9 A. Staff recommends that Exhibit HS-3 be used to develop the value and cost for various forms  
10 of distributed generation during a utility's rate case or other proceeding. Staff does not  
11 suggest that a value (and cost) must be developed for every category of DG listed in Exhibit  
12 HS-3 at this time but only for technologies in use in Arizona or expected to be available in  
13 the marketplace in the near future.

14  
15 **Q. What conclusions does Staff draw from Exhibit HS-3?**

16 A. After developing Exhibit HS-3 and considering appropriate methodologies to develop value  
17 and cost, Staff determined that there is a range of value that can be applied to DG and that it  
18 is inappropriate to use the same value for all types of DG. Specifically:

- 19
- 20 • DG that is "Responsive" is more valuable to the utility than DG that is not  
21 responsive due to the ability to react to emergency conditions on the utility system or  
22 provide reactive power.
  - 23 • Energy provided to the utility by DG has a time dependent value such as avoided  
24 energy costs (including variable operations & maintenance ("O&M")).
  - 25 • Generation capacity provided to the utility by DG has full value only if it is provided  
coincident to peak load conditions.

- 1           •     Transmission needs can only be offset over a long-term horizon or when specific  
2                     geographical areas can be targeted to avoid or delay new transmission construction,  
3                     but transmission charges may be reduced in the short-term.
- 4           •     Distribution capacity is only reduced when the utility's engineering design standards  
5                     (to meet customer requirements) can be reduced or when specific geographical areas  
6                     can be targeted to avoid or delay new distribution construction.
- 7           •     System losses can vary due to electrical properties and timing, therefore loss factors  
8                     for capacity and energy are different.
- 9           •     Interconnection costs exist and some (such as metering and protection) are due only  
10                    to the existence of DG.
- 11          •     Some values and costs are small and incremental and thus not worth developing and  
12                    including:
- 13                ○     Billing costs (calculation and processing) of excess energy credits
- 14                ○     On-going customer service
- 15          •     Some values are inherent in the avoided cost methodology including:
- 16                ○     Environmental costs (air, water and solid waste) are inherent in the fixed and  
17                    variable costs of avoided capacity and energy, as the avoided facility must  
18                    meet applicable regulations.
- 19          •     There may be mismatches between avoided utility facilities and DG such as:
- 20                ○     Dual (backup) fuel capabilities
- 21                ○     Must run requirements of CHP to meet thermal loads
- 22                ○     Renewable Energy Certificates ("REC")
- 23

1     **Q.     How should Staff's matrix be used?**

2     A.     Staff's matrix should be used to evaluate specific eligible costs and value of energy, capacity  
3           and other services delivered to the grid by DG (of all types) during each utility's rate case  
4           and/or integrated resource planning processes.

5  
6     **Q.     How has electric metering changed recently?**

7     A.     For a number of years utilities have been able to measure the consumption of energy over  
8           very narrow time periods (hourly or even 15 minute intervals) but the challenge has been  
9           recording that data cost effectively. Interval data has been used for load research to provide  
10          an understanding of how different customers use energy and the data were typically recorded  
11          on magnetic tape and analyzed in bulk. While interval data were suitable for load research  
12          purposes and a small number of large customers, it was difficult to provide the data to a large  
13          number of customers at a reasonable cost.

14  
15          Similarly, time-of-use meters could accumulate energy usage in a few time-differentiated  
16          periods but these data were only recorded and reported as On-Peak, Shoulder and Off-Peak  
17          periods and did not offer much information to the customer, such as when the energy was  
18          used on an interval basis.

19  
20          Advanced Metering Infrastructure ("AMI") has benefited from the declining costs of  
21          electronic versus mechanical metering devices and the ability to analyze data on a customer-  
22          specific basis. Utilities that have installed AMI often develop meter data management  
23          systems that allow for the extraction of energy and demand data for billing purposes. AMI  
24          installations can provide near real time information but are limited by data transmission  
25          speeds and processing raw data efficiently.

26

1 **Q. What impact does AMI have on DG?**

2 A. AMI can be used not only to measure the energy consumed (and the associated demand) by a  
3 customer but can also detail the excess energy provided by a customer and when that energy  
4 is delivered to the utility.

5  
6 **Q. Why is AMI relevant in the context of DG and net metering?**

7 A. Net metering was useful and appropriate when the costs of metering excess energy on a time  
8 of delivery basis using older interval metering probably exceeded the value of the excess  
9 energy delivered by a DG system.

10  
11 **Q. Does the Commission have rules on net metering?**

12 A. I have been informed that the Commission's current net metering rules are contained in Title  
13 14, Chapter 2, Article 23 of the Arizona Administrative Code ("A.A.C.") (A.A.C. Section 14-  
14 2-2301 et seq.).

15  
16 **Q. What were the advantages of net metering?**

17 A. Net metering:  
18 • Acted as an incentive to encourage DG  
19 • Was easily understood by customers  
20 • Caused little or no cost increases in the metering and billing process  
21 • Was an acceptable starting point for the net value of DG

22  
23 **Q. What were the disadvantages of net metering?**

24 A. Net metering:  
25 • Failed to educate customers about the time varying value and cost of energy  
26 • Equated the value of excess energy to retail energy without adequate foundation

- 1           •       Allowed a customer to bank energy (i.e., store energy on the utility and withdraw it  
2                       later without any cost for that storage function)

3  
4       **Q.     What is Staff's recommendation for net metering?**

5       A.     Staff recommends that over the long-term net metering and the banking of excess energy  
6           associated with net metering be eliminated and replaced with a direct mechanism for  
7           purchasing excess DG energy that reflects the concepts discussed in Exhibit HS-3.

8  
9       **Q.     Why should energy banking be eliminated?**

10      A.     Energy banking distorts the costs and value of DG because it does not recognize the time  
11           varying value of energy and does not recognize the impact on the utility system. DG solar  
12           may be exported during the winter and during mid-day, yet may offset energy purchases that  
13           would otherwise occur in the summer. Other, relatively minor considerations include, for  
14           example, when excess DG energy is fed back into the utility system it most likely passes  
15           through the customer's distribution transformer where some of that energy is lost as heat. If  
16           the energy is delivered to a nearby customer it also most likely will pass through another  
17           distribution transformer incurring further losses. However "banked" energy is not reduced  
18           by the possible losses but "returned" to the customer when needed to meet load. The  
19           concept of banking excess energy treats DG differently than emerging storage devices, which  
20           if located on the customer's side of the meter will have losses (into and out of storage) that  
21           storage customers will pay for.

22  
23      **Q.     What would be an ideal price mechanism for excess DG energy?**

24      A.     In a perfect world excess DG energy would be priced at real time avoided costs, with capacity  
25           compensated separately based upon effective load carrying capabilities and various peak  
26           conditions. However, presently the costs of tracking hourly delivery of excess DG energy,

1 billing and informing customers in order to properly price the excess DG energy for small  
2 installations would be significant compared to the amounts involved and therefore a seasonal  
3 or time period average price for excess DG may be cost effective.  
4

5 **Q. How does Staff recommend setting a price for excess DG energy?**

6 A. Staff recommends that DG customers be offered a price that is understandable, easy to  
7 administer, is consistent with the utility's other opportunities to purchase energy with similar  
8 characteristics and comports with the utility's responsibility to procure energy at a reasonable  
9 price. Since the utility has market power as a purchaser, it is appropriate that the price be  
10 examined by the Commission and set in a rate proceeding.  
11

12 The price offered should begin with avoided energy costs along with appropriate losses  
13 specific to that utility and/or its interconnected systems. The price may be further increased  
14 if there is demonstrated or forecast capacity value for generation.

15 If the Commission determines a particular value formula, in this proceeding, then follow-on  
16 proceedings such as rate cases and/or integrated resource planning processes are  
17 opportunities for specific utilities to quantify the value of DG.  
18

19 **Q. Should the price of excess DG energy include a transmission component?**

20 A. If the deferral or elimination of transmission assets and/or costs can be demonstrated. This  
21 situation may occur when enough DG can be aggregated in a specific geographic location to  
22 make an incremental difference. This value component should be an adder.  
23

24 **Q. Should the price of excess DG energy include a distribution component?**

25 A. If the deferral or elimination of distribution assets and/or costs can be demonstrated. This  
26 situation may occur when enough DG can be aggregated in a specific distribution area (feeder

1 or substation) to make an incremental difference. A feeder focused RFP process could be  
2 used. This value component should be an adder.

3  
4 **Q. Should the price of excess DG energy recognize environmental effects?**

5 A. As discussed above, the avoided energy value includes an environmental component that  
6 reflects the fixed and variable costs necessary for a generating unit to meet environmental  
7 standards, therefore no adder is needed. Payment for the value of the RECs should be an  
8 adder only if the utility purchasing the DG energy also receives the REC; otherwise society  
9 will pay for the REC twice. This value component should be an adder.

10  
11 **Q. How often should the price of excess DG energy be reset?**

12 A. For the time being, Staff recommends that the price of various components be reset in the  
13 context of regulatory proceedings such as rate cases and be presumed to be in effect until the  
14 next case.

15  
16 **Q. Should the price of excess DG energy aggregate various periods or vary with time of  
17 delivery?**

18 A. For the administrative convenience of the utility and the DG customer, one or more prices  
19 can be set for homogeneous types of DG with similar delivery patterns that reflect a weighted  
20 average of cost and delivery periods.

21  
22 **Q. In the UNS Electric rate case, Staff has provided a model to determine the impact of  
23 various rate design changes on solar DG customers. How do you view the use of the  
24 model in valuing DG?**

25 A. The model Staff has developed is useful in examining "value" of solar DG only from the  
26 perspective of the solar DG customer. It only adds another dimension to the analysis as the



1 value of solar differs from the perspective of each stakeholder. Utilities, utility shareholders,  
2 solar vendors, regulators, non-residential customers and residential customers will all have  
3 different perspectives and value propositions. However, it is important to note that the  
4 model does not estimate the profitability of solar vendors and their impact on solar DG  
5 customers.

6  
7 **Q. Are you sponsoring the model in this case?**

8 A. No. Staff intends to utilize the model as another tool in upcoming rate cases looking at this  
9 issue in attempting to determine the impact of various proposals on existing and future DG  
10 customers. I am simply bringing this to parties' attention in this docket to demonstrate that  
11 we need to consider new tools to look at the value concept in a comprehensive fashion and  
12 from different perspectives.

13  
14 **Q. Is it your intent to address the issues raised by the Commissioners letters to this  
15 docket?**

16 A Yes. Below Staff addresses many of the issues raised by the Chairman in his December 22,  
17 2015 letter. Staff will attempt to address the issues raised by the other Commissioners' letters  
18 in rebuttal or during the hearing in this case.

19  
20 **Q. What issues did Chairman Little ask parties to address in this proceeding?**

21 A. Chairman Little posed many questions for the parties to this docket to address in order to  
22 provide a better record for consideration. Staff addresses a number of his questions:

23 2. Over the past several years the cost of PV panels has declined significantly. Does the  
24 declining cost of panels affect the value proposition? If so, how?

25 ○ The declining cost of PV panels (and balance of system) should, all other  
26 parameters held constant, increase the profitability of a customer's PV system

1 investment. Declining costs of PV panels also reduces the cost of utility  
2 developed and third party developed large scale PV installations, which should  
3 be considered competition for distributed PV installations.

4

5 3. Is it appropriate to factor the cost of panels into the reimbursement rate for net  
6 metering? If so, how?

7 o More expensive panels (per se) do not create any greater value. There should  
8 be no need to consider the cost of panels (or the resultant system cost) when  
9 considering net metering. Each decision-maker decides whether the benefit  
10 received is adequate for undertaking the cost of panels.

11

12 4. Does the cost and value of DG solar vary based on the specific customer location?  
13 Should this variability be reflected in rates?

14 o The costs of DG solar may vary due to customer specific conditions such as  
15 roof orientation and tree shading. A locational variation in value (treated as  
16 an adder) may occur if the DG solar is located on a distribution feeder that  
17 can benefit from the mass installation of systems and offset distribution  
18 investment. Above the distribution level the value of DG solar is not  
19 significantly affected by location within a compact service territory.

20 6. How is the value and cost of DG solar affected when coupled with some type of  
21 storage? Should deployment of storage technologies be encouraged? If so, how?

22 o With a versatile rate design such as a Three Part-TOU rate, the value of  
23 behind the meter storage will increase due to the ability to both reduce  
24 demand and shift energy consumption and export of DG energy. Adding  
25 storage to a DG solar installation may effectively allow shifting of DG solar  
26 production closer to load peaks to increase ELCC.

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7. How does the value and cost of DG solar compare to the value and cost of community scale and utility scale solar? How do the value and cost of DG solar compare to that of wind or other renewable resources? How does the value and cost of DG solar compare to that of energy efficiency?
- o Due to economies of scale, community and utility solar may provide lower costs compared to DG solar while providing most or all of the value. Energy efficiency can provide similar distributed “effects” along with local employment and spending impacts.
8. How does the intermittent nature of DG solar affect its value and costs? Are there technologies that could reduce the intermittency of DG solar? Should these additional costs result in changes to the value and the cost of DG solar? Should an “intermittency factor” be applied to more accurately determine cost and value?
- o As discussed above, dispatchable generation (distributed or utility owned) offers the flexibility to provide system support at any hour of the year; DG solar or wind is inferior in that regard. Storage could be used to mitigate some of the limitations of DG solar or wind. When a price is set for the purpose of delivered excess energy, intermittency must be taken into account unless a varying real time price is used as a component of the net value formula.

- 1           9.     To what degree is DG solar energy production coincident with peak demand? Does  
2           the cost and value of DG solar vary depending on whether or not energy production  
3           is coincident with peak demand? Are there policies that the Commission could  
4           consider that address this issue?
- 5           ○     Peak demand (and its timing) can vary among utility systems depending on  
6           the mix of load and therefore a blanket statement cannot be made. The value  
7           of DG does vary with time and can affect both the avoided cost of energy and  
8           the customers demand. ELCC is a method to reflect the capacity value of an  
9           intermittent technology. Staff notes that most utilities planning processes are  
10          well able to address the issue of any resource's relationship to coincident peak  
11          demand and, thus, this can be assessed by each utility in a relevant proceeding.
- 12
- 13          10.    Is it possible for DG solar to be more dispatchable? How does the ability to dispatch  
14          or the lack of ability to dispatch affect the value and cost of DG solar?
- 15          ○     At present DG solar as commonly installed is not dispatchable. If advanced  
16          inverters are installed along with a centralized dispatch function then the  
17          output of a DG solar system can be reduced due to system or feeder  
18          congestion. As discussed above, dispatchable generation that can be increased  
19          and made available is more valuable than generation that follows weather and  
20          daylight. Absent the use of storage Staff is not aware of a method (except  
21          storage) to substantially increase the output of DG solar on command.  
22          Tracking is expected to be used to maximize production, but not for  
23          dispatchability.
- 24

- 1           12.   How much should secondary economic impacts of DG solar deployment be  
2           considered in the value and cost considerations? Do investments and other types of  
3           generation technology have similar, greater or lesser secondary economic impacts? If  
4           so, how?
- 5           ○   Staff recommends that secondary economics should not be considered in  
6           value and cost considerations of any resource choice because they are not  
7           rewarded in the other cases of customer inspired conservation, insulation,  
8           high efficiency appliances and storage. Comparisons of local job content can  
9           vary between technologies and whether jobs are construction, operations or  
10          maintenance, sales and finance. Comparisons of local equipment content can  
11          vary between technologies and whether equipment is manufactured locally or  
12          produced in the United States or imported. These variations preclude valuing  
13          secondary economic impacts easily or accurately, except in very rare  
14          circumstances.
- 15
- 16          13.   How does the value and cost of DG solar change as penetration levels rise? How  
17          should this be considered in rate making and resource planning contexts?
- 18          ○   As the penetration of DG solar increases there may be positive and negative  
19          impacts at the distribution level. The positive impact of DG solar may  
20          mitigate a future distribution investment. At the generation level, DG solar  
21          may provide no savings for other customers if the avoided costs all flow to  
22          the DG solar customer. As penetration increases, intermittency may require  
23          increased dispatch and control activities and costs. If the production of DG  
24          on a feeder becomes significant (higher penetration) the negative impacts on a  
25          feeder can be mitigated through interconnection (and other equipment) and  
26          potentially smart inverters. Staff recommends this consideration be deferred

1                                   until DG solar penetration exceeds 15 percent and the issue becomes more  
2                                   relevant.

3  
4           14.     Should the fuel cost savings to the utility associated with DG solar be considered in  
5                   the value and cost determination? If so, how do we deal with the uncertainty of  
6                   future fuel prices?

7                   o     Yes, fuel and other operational saving form the bulk of the avoided costs that  
8                   establish the value of excess energy delivered to the utility. Fuel forecast  
9                   variability is a significant problem that capacity planners treat by using a  
10                  variety of forecasts and scenarios to make decisions probabilistically. As  
11                  discussed above other technologies such as energy efficiency and fuel-efficient  
12                  vehicles are not promised a fixed price for the life of the asset. Staff  
13                  recommends each utility use the same fuel price forecast for each potential  
14                  resource in its planning process so that DG is considered on the same bases  
15                  as, say, a natural gas plant. Staff recommends dealing with fuel forecast  
16                  variability by not setting too long of a term of prices for excess energy and  
17                  instead use a mechanism to recalibrate periodically.

18  
19           17.     Does the grid itself add value to DG solar? If so, how should the value of the grid be  
20                   considered when assessing the value and cost of DG solar?

21                  o     Yes, DG solar as generally installed requires connection to the utility grid to  
22                   operate and to sell excess DG energy. Most inverters will not operate without  
23                   voltage and frequency from the grid. With a Three Part-TOU rate, the costs  
24                   of the grid connection will be paid for by most DG solar customers.

25

- 1 18. Does the deployment of DG solar result in a reduction in the use of water in electric  
2 generation? How should this be considered when determining DG solar value?  
3 ○ Yes, if water is consumed in electric generation (such as cooling, steam cycle  
4 blowdown, NOx control or power augmentation); but that cost difference  
5 should already be accounted for in the fixed and variable O&M costs that are  
6 included in avoided costs. Therefore, no value adder is needed for water  
7 unless it has been inadvertently overlooked in the avoided cost comparison.  
8
- 9 19. Are there disaster recovery or backup benefits associated with the development of  
10 DG solar? Are they reliable and quantifiable enough to determine tangible benefits  
11 that might accrue to the grid?  
12 ○ No, for single installations that include inverters that shut down energy  
13 production when the grid is unavailable, DG solar offers no benefits and a  
14 slight increase in the time for restoration (due to safety measures that must be  
15 taken to protect line personnel). Yes, if DG solar installations are aggregated  
16 and fitted with smart inverters and controls to allow "island" operation, only  
17 those customers within the island will have service during mass outages.  
18 However, the presence of islanded load pockets will complicate restoration  
19 and increase the time to return non-islanded customers due to the need to  
20 obtain distribution dispatch clearances and resynchronize the islanded load.  
21
- 22 20. What, if any, costs are associated with the utility providing voltage support and/or  
23 frequency support or other ancillary services in support of DG solar installations?  
24 ○ If the impact of providing voltage support and/or frequency support or other  
25 ancillary services are identified and become significant, they should be taken  
26 into consideration. Also see the response to # 17.

1 Q. Does this conclude your direct testimony?

2 A. Yes, it does.



Direct Testimony of Howard Solganick  
Docket No. E-000000J-14-0023  
Exhibit HS-1

Testimony - Howard Solganick

Arizona Corporation Commission

Case – UNS Electric Docket No. E-04204A-12-0504 (June 2013 and July 2013)

Client - Staff of the Arizona Corporation Commission

Scope - Testimony covered revenue decoupling, cost of service, revenue allocation, rate design and other related issues.

Case – Tucson Electric Power Company Docket No. E-01933A-12-0291 (December 2012 and January 2013)

Client - Staff of the Arizona Corporation Commission

Scope - Testimony covered revenue decoupling, cost of service, revenue allocation, rate design and other related issues.

Case – Arizona Public Service Company Docket No. E-01345A-11-0224 (November and December 2011)

Client - Staff of the Arizona Corporation Commission

Scope - Testimony covered revenue decoupling, cost of service, revenue allocation, rate design and other related issues.

Public Service Commission of Delaware

Case - Delmarva Power & Light Company Docket No. 10-237 (October 2010)

Client - Staff of the Delaware Public Service Commission

Scope - Testimony covered cost of service, revenue allocation, rate design and other related issues including revenue stabilization and miscellaneous charges.

Case - Delmarva Power & Light Company Docket No. 09-414 (February 2010)

Client - Staff of the Delaware Public Service Commission

Scope - Testimony covered cost of service, revenue allocation, rate design and other related issues including revenue stabilization and weather normalization.

Case - Delmarva Power & Light Company Docket No. 09-277T (November 2009)

Client - Staff of the Delaware Public Service Commission

Scope - Testimony covered an analysis of a straight fixed variable rate design for small gas customers and implementation issues.

Case - Delmarva Power & Light Company Docket No. 06-284 (January 2007)

Client - Staff of the Delaware Public Service Commission

Scope - Testimony covered cost of service, revenue allocation, rate design and other related issues including revenue stabilization or normalization.

Georgia Public Service Commission

Case – Atlanta Gas Light Company Docket No. 31647 (August 2010)

Client – Public Interest Advocacy Staff of the Georgia Public Service Commission

Scope - Testimony covered revenue forecast, cost of service, revenue allocation, rate design and other related issues.

Case – Atmos Energy Corporation Docket No. 27163 (July 2008)

Client – Public Interest Advocacy Staff of the Georgia Public Service Commission

Scope - Testimony covered rate design and other related issues.

Jamaica (West Indies) Office of Utility Regulation

Case - Electricity Appeals Tribunal (August 2007)

Direct Testimony of Howard Solganick  
Docket No. E-000000J-14-0023  
Exhibit HS-1

Client - Jamaica Public Service Company, Ltd.

Scope - "Witness Statement" on behalf of the Jamaica Public Service Company Limited. This Statement covered issues relating to recovery of expenses incurred due to Hurricane Ivan.

Maine Public Utilities Commission

Case - Northern Utilities, Accelerated Cast Iron Replacement Program Docket No. 2005-813 (2005)

Client - Public Advocate of the State of Maine

Scope - Testimony covered an analysis of the program's economics and implementation.

Public Service Commission of Maryland

Case - Chesapeake Utilities Corporation Case No. 9062 (August 2006)

Client - Office of the Maryland People's Counsel

Scope - Testimony covered cost of service, rate design and other related issues.

Case - Baltimore Gas & Electric's (1993)

Client - As president of the Mid Atlantic Independent Power Producers

Scope - Testimony covered BG&E's capacity procurement plans.

Michigan Public Service Commission

Case - Consumers Energy Company Case No. U-15245 (November 2007)

Client - Attorney General Michael A. Cox (Don Erickson, Esq.)

Scope - Testimony covered cost of service, rate design and revenue allocation.

Case - Consumers Energy Company Case No. U-15190 (July 2007)

Client - Attorney General Michael A. Cox (Don Erickson, Esq.)

Scope - Testimony covered issues related to Consumers Energy's gas revenue decoupling proposal.

Case - Consumers Energy Company Case No. U-15001 (June 2007)

Client - Attorney General Michael A. Cox (Don Erickson, Esq.)

Scope - Testimony covered issues related to Consumers Energy and the MCV Partnership.

Case - Consumers Energy Company Case No. U-14981 (September 2006)

Client - Attorney General Michael A. Cox (Don Erickson, Esq.)

Scope - Testimony covered issues relating to the sale of Consumers interest in the Midland Cogeneration Venture.

Case - Consumers Energy Company Case No. U-14347 (June 2005)

Client - Attorney General Michael A. Cox (Don Erickson, Esq.)

Scope - Testimony covered cost of service and revenue allocation.

Missouri Public Service Commission

Case - AmerenUE Storm Adequacy Review (July 2008)

Client - KEMA/AmerenUE

Scope - Oral testimony covered KEMA's review of AmerenUE's system major storm restoration efforts.

Case - Veolia Energy Kansas City, Inc. File No. HR-2011-0241 (September 2011)

Client - City of Kansas City, Missouri

Scope - Testimony covered various aspects of the Company's tariff provisions and the impact on the City of Kansas City.

New Jersey Board of Public Utilities

Direct Testimony of Howard Solganick  
Docket No. E-000000J-14-0023  
Exhibit HS-1

Case - Cogeneration and Alternate Energy Docket # 8010-687 (1981)  
Case - PURPA Rate Design and Lifeline Docket # 8010-687 (1981)  
Case - Atlantic Electric Rate Case - Phases I & II Docket # 822-116 (1982)  
Case - Power Supply Contract Litigation – Wilmington Thermal Systems Docket # 2755-89 (1989)  
Case - NJBPU Atlantic Electric Rate Case - Phase II (1980-81) Docket # 7911-951 (Before the Commissioners of the New Jersey Board of Public Utilities)  
Client - Employer was Atlantic City Electric Company.  
Scope - The cases listed above covered load forecasting, capacity planning, load research, cost of service, rate design and power procurement.

Public Utilities Commission of Ohio

Case - The Application of Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company Case 07-551-EL-AIR (January 2008)  
Client - Ohio Schools Council  
Scope - Testimony covers issues related to rate treatment of schools.

Case - The Application of the Columbus Southern Power Company 08-917-EL-SSO and the Ohio Power Company Case 08-918-EL-SSO (October 2008)  
Client - Ohio Hospital Association  
Scope - Testimony covers issues related to rates for net metering and alternate feed service and related treatment of hospitals.

Pennsylvania Public Utilities Commission

Case - York Water Company Docket No. R-00061322 (July 2006)  
Client - Pennsylvania Office of Consumer Advocate  
Subject - Testimony covered cost of service, rate design and other related issues, also supported the settlement process.

Case – Pennsylvania- American Water Company Docket No. R-2008-232689 (August 2010)  
Client – Municipal Sewer Group  
Subject - Testimony covered capacity planning, construction, treatment of future load and associated revenue, cost of service, rate design, capacity fee and other related issues.

Case – Pennsylvania- American Water Company Docket No. R-2008-232689 (August 2008)  
Client – Municipal Sewer Group  
Subject - Testimony covered cost of service, rate design, capacity fee and other related issues, also supported the settlement process.

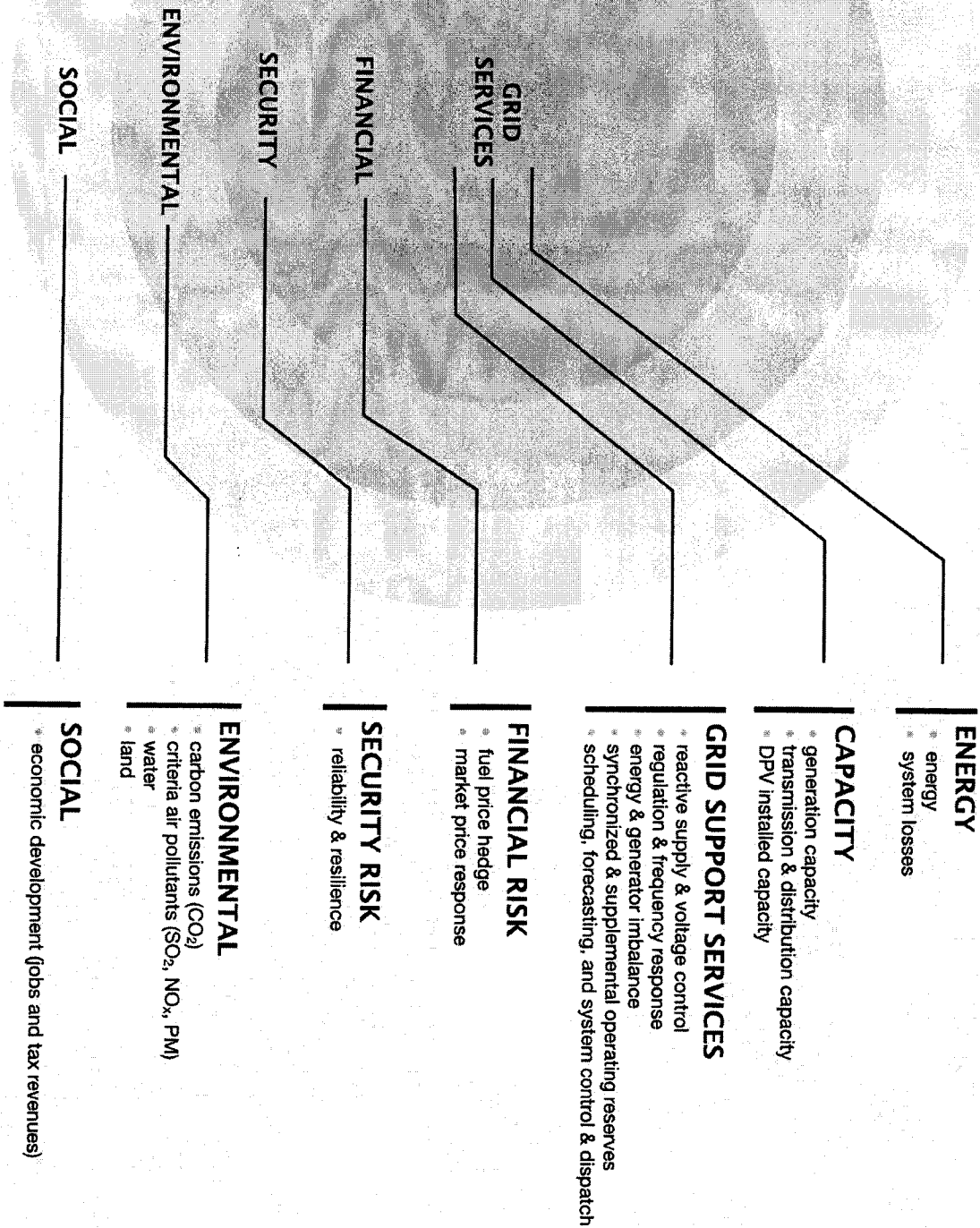
Public Utilities Commission of Texas

Case – Determination of Hurricane Restoration Costs Docket No. 36918 (April 2009)  
Client – CenterPoint Energy Houston Electric, LLC  
Subject – Testimony covered the reasonableness of the client's Hurricane Ike restoration process for an outage covering over two million customers and a restoration period of 18 days

# BENEFIT & COST CATEGORIES



For the purposes of this report, value is defined as net value, i.e. benefits minus costs. Depending upon the size of the benefit and the size of the cost, value can be positive or negative. A variety of categories of benefits or costs of DPV have been considered or acknowledged in evaluating the value of DPV. Broadly, these categories are:



# BENEFIT & COST CATEGORIES DEFINED



## GRID SERVICES

### ENERGY

Energy value of DPV is positive when the solar energy generated displaces the need to produce energy from another resource at a net savings. There are two primary components:

- **Avoided Energy** - The cost and amount of energy that would have otherwise been generated to meet customer needs, largely driven by the variable costs of the marginal resource that is displaced. In addition to the coincidence of solar generation with demand and generation, key drivers of avoided energy cost include (1) fuel price forecast, (2) variable operation & maintenance costs, and (3) heat rate.
- **System Losses** - The compounded value of the additional energy generated by central plants that would otherwise be lost due to inherent inefficiencies (electrical resistance) in delivering energy to the customer via the transmission and distribution system. Since DPV generates energy at or near the customer, those losses are avoided. Losses act as a magnifier of value for capacity and environmental benefits, since avoided energy losses result in lower required capacity and lower emissions.

### CAPACITY

Capacity value of DPV is positive when the addition of DPV defers or avoids more investment in generation, transmission, and distribution assets than it incurs. There are two primary components:

- **Generation Capacity** - The cost of the amount of central generation capacity that can be deferred or avoided due to the addition of DPV. Key drivers of value include (1) DPV's effective capacity and (2) system capacity needs.
- **Transmission & Distribution Capacity** - The value of the net change in T&D infrastructure investment due to DPV. Benefits occur when DPV is able to meet rising demand locally, relieving capacity constraints upstream and deferring or avoiding T&D upgrades. Costs occur when additional T&D investment is needed to support the addition of DPV.

# BENEFIT & COST CATEGORIES DEFINED



## GRID SERVICES

### GRID SUPPORT SERVICES

Grid support value of DPV is positive when the net amount and cost of grid support services required to balance supply and demand is less than would otherwise have been required. Grid support services, which encompass more narrowly defined ancillary services (AS), are those services required to enable the reliable operation of interconnected electric grid systems. Grid support services include:

- **Reactive Supply and Voltage Control**— Generation facilities used to supply reactive power and voltage control.
- **Frequency Regulation**—Control equipment and extra generating capacity necessary to (1) maintain frequency by following the moment-to-moment variations in control area load (supplying power to meet any difference in actual and scheduled generation), and (2) to respond automatically to frequency deviations in their networks. While the services provided by regulation service and frequency response service are different, they are complementary services made available using the same equipment and are offered as part of one service.
- **Energy Imbalance**—This service supplies any hourly net mismatch between scheduled energy supply and the actual load served.
- **Operating Reserves**—Spinning reserve is provided by generating units that are on-line and loaded at less than maximum output, and should be located near the load (typically in the same control area). They are available to serve load immediately in an unexpected contingency. Supplemental reserve is generating capacity used to respond to contingency situations that is not available instantaneously, but rather within a short period, and should be located near the load (typically in the same control area).
- **Scheduling/Forecasting**—Interchange schedule confirmation and implementation with other control areas, and actions to ensure operational security during the transaction.

# BENEFIT & COST CATEGORIES DEFINED



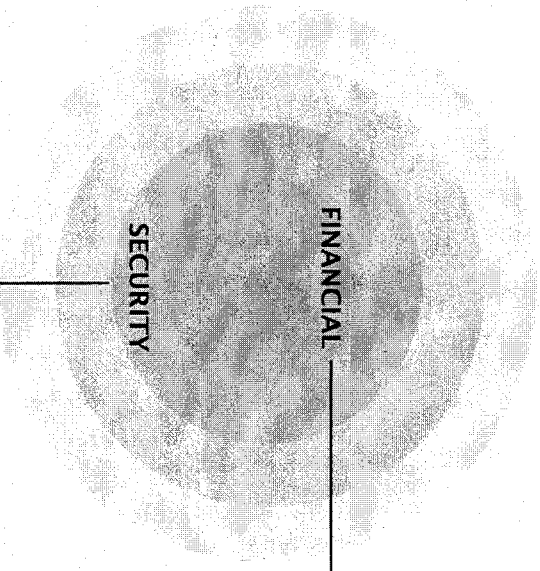
## FINANCIAL RISK

Financial value of DPV is positive when financial risk or overall market price is reduced due to the addition of DPV. Two components considered in the studies reviewed are:

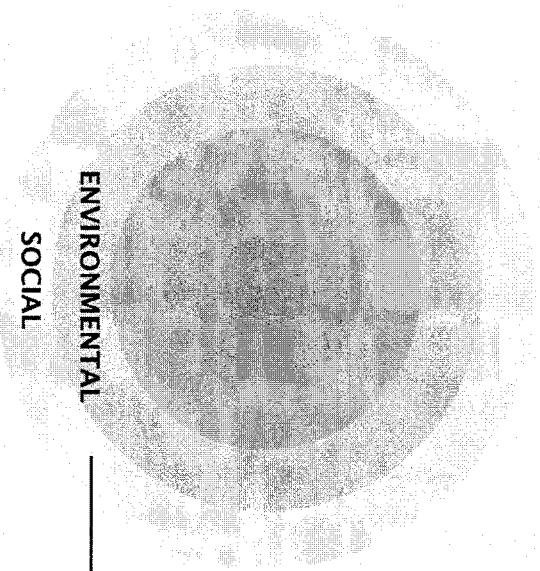
- **Fuel Price Hedge** - The cost that a utility would otherwise incur to guarantee that a portion of electricity supply costs are fixed.
- **Market Price Response** - The price impact as a result of DPV's reducing demand for centrally-supplied electricity and the fuel that powers those generators, thereby lowering electricity prices and potentially commodity prices.

## SECURITY RISK

Security value of DPV is positive when grid reliability and resiliency are increased by (1) reducing outages by reducing congestion along the T&D network, (2) reducing large-scale outages by increasing the diversity of the electricity system's generation portfolio with smaller generators that are geographically dispersed, and (3) providing back-up power sources available during outages through the combination of PV, control technologies, inverters and storage.



# BENEFIT & COST CATEGORIES DEFINED



## ENVIRONMENTAL

Environmental value of DPV is positive when DPV results in the reduction of environmental or health impacts that would otherwise have been created. Key drivers include primarily the environmental impacts of the marginal resource being displaced. There are four components of environmental value:

- **Carbon** - The value from reducing carbon emissions is driven by the emission intensity of displaced marginal resource and the price of emissions.
- **Criteria Air Pollutants** - The value from reducing criteria air pollutant emissions—NO<sub>x</sub>, SO<sub>2</sub>, and particulate matter—is driven by the cost of abatement technologies, the market value of pollutant reductions, and/or the cost of human health damages.
- **Water** - The value from reducing water use is driven by the differing water consumption patterns associated with different generation technologies, and is sometimes measured by the price paid for water in competing sectors.
- **Land** - The value associated with land is driven by the difference in the land footprint required for energy generation and any change in property value driven by the addition of DPV.
- **Avoided Renewable Portfolio Standard costs (RPS)** - The value derived from meeting electricity demand through DPV, which reduces total demand that would otherwise have to be met and the associated renewable energy that would have to be procured as mandated by an RPS.

## SOCIAL

The studies reviewed in this report defined social value in economic terms. The social value of DPV was positive when DPV resulted in a net increase in jobs and local economic development. Key drivers include the number of jobs created or displaced, as measured by a job multiplier, as well as the value of each job, as measured by average salary and/or tax revenue.



| Value of Distributed Generation<br>DG Type |                              | Generation     |                |                            |                        |
|--|------------------------------|----------------|----------------|----------------------------|------------------------|
|  |                              | Off Grid       | No Export      | Responsive                 | Non-Responsive         |
| DG Characteristics & Capabilities          |                              |                |                |                            |                        |
| Energy                                     |                              |                |                |                            |                        |
|  | On-Peak                      | Not Applicable | Not Applicable | Avoided Cost               | Avoided Cost           |
|  | Off-Peak                     |                |                | Avoided Cost               | Avoided Cost           |
|  | Losses-Energy                |                |                | Avoided Cost               | Avoided Cost           |
|  | Emergency (shortage)         |                |                | Time Specific Avoided Cost |                        |
|  | Low Load (Excess generation) |                |                | Time Specific Payment      |                        |
| Capacity                                   |                              |                |                |                            |                        |
|  | Generation                   |                |                |                            |                        |
|  | Emergency                    |                |                | Outage Prevention Value    |                        |
|  | Long-term                    |                |                | ELCC                       | ELCC                   |
|  | Short-term                   |                |                |                            |                        |
|  | Losses                       |                |                | Proportional to ELCC       | Proportional to ELCC   |
|  | Transmission                 |                |                |                            |                        |
|  | Emergency                    |                |                | Outage Prevention Value    |                        |
|  | Long-term                    |                |                | Proportional to ELCC       | Proportional to ELCC   |
|  | Short-term                   |                |                | Specific Location Only     | Specific Location Only |
|  | Losses                       |                |                | Proportional to ELCC       | Proportional to ELCC   |
|  | Distribution                 |                |                |                            |                        |
|  | Emergency                    |                |                | Outage Prevention Value    |                        |
|  | Long-term                    |                |                | Proportional to ELCC       | Proportional to ELCC   |
|  | Short-term                   |                |                | Specific Location Only     | Specific Location Only |
|  | Losses                       |                |                | Proportional to ELCC       | Proportional to ELCC   |
|  | Reactive                     |                |                | Value                      |                        |
|  | Frequency Regulation         |                |                | Value                      |                        |
|  | Energy Imbalance             |                |                | Maybe if Aggregated        |                        |
|  | Operating Reserves           |                |                | Maybe if Aggregated        |                        |
|  | Scheduling/Forecasting       |                |                |                            |                        |
| Risk                                       |                              |                |                |                            |                        |
|  | Fuel Price Hedge             |                |                |                            |                        |
|  | Market Price Response        |                |                | Yes                        | Yes                    |
| Environmental                              |                              |                |                |                            |                        |
|  | Carbon                       |                |                | Maybe In Avoided Cost      | Maybe In Avoided Cost  |
|  | NOX SOX                      |                |                | In Avoided Cost            | In Avoided Cost        |
|  | Water                        |                |                | In Avoided Cost            | In Avoided Cost        |
|  | Land                         |                |                | In Avoided Cost            | In Avoided Cost        |
| Social                                     |                              |                |                |                            |                        |
| Customer                                   |                              |                |                |                            |                        |
|  | Meter & Reading              | 100%           |                | Increased Cost             | Increased Cost         |
|  | Service Drop                 | 100%           |                |                            |                        |
|  | Billing                      | 100%           |                | Increased Cost             | Increased Cost         |
|  | Customer Service             | 100%           |                | Increased Cost             | Increased Cost         |
|  | Interconnection              | No Cost        | No Cost        | One Time Cost              | One Time Cost          |

| Value of Distributed Generation |                                   | Load Shifting               |                        | Storage-Energy              |                        |
|---------------------------------|-----------------------------------|-----------------------------|------------------------|-----------------------------|------------------------|
| DG Type                         | DG Characteristics & Capabilities | Responsive                  | Non-Responsive         | Responsive                  | Non-Responsive         |
| <b>Energy</b>                   |                                   |                             |                        |                             |                        |
|                                 | On-Peak                           | Avoided Cost                | Avoided Cost           | Avoided Cost                | Avoided Cost           |
|                                 | Off-Peak                          | Cost or Value               | Cost                   | Both                        | Retail Purchase        |
|                                 | Losses-Energy                     | Avoided Cost                | Avoided Cost           | Avoided Cost                | Avoided Cost           |
|                                 | Emergency (shortage)              | Time Specific Avoided Cost  |                        | Time Specific Avoided Cost  |                        |
|                                 | Low Load (Excess generation)      | Time Specific Payment       |                        | Time Specific Payment       |                        |
| <b>Capacity</b>                 |                                   |                             |                        |                             |                        |
| <b>Generation</b>               |                                   |                             |                        |                             |                        |
|                                 | Emergency                         | Ltd Outage Prevention Value |                        | Ltd Outage Prevention Value |                        |
|                                 | Long-term                         | ELCC                        | ELCC                   | ELCC                        | ELCC                   |
|                                 | Short-term                        |                             |                        |                             |                        |
|                                 | Losses                            | Proportional to ELCC        | Proportional to ELCC   | Proportional to ELCC        | Proportional to ELCC   |
| <b>Transmission</b>             |                                   |                             |                        |                             |                        |
|                                 | Emergency                         | Ltd Outage Prevention Value |                        | Ltd Outage Prevention Value |                        |
|                                 | Long-term                         | Proportional to ELCC        | Proportional to ELCC   | Proportional to ELCC        | Proportional to ELCC   |
|                                 | Short-term                        | Specific Location Only      | Specific Location Only | Specific Location Only      | Specific Location Only |
|                                 | Losses                            | Proportional to ELCC        | Proportional to ELCC   | Proportional to ELCC        | Proportional to ELCC   |
| <b>Distribution</b>             |                                   |                             |                        |                             |                        |
|                                 | Emergency                         | Ltd Outage Prevention Value |                        | Ltd Outage Prevention Value |                        |
|                                 | Long-term                         | Proportional to ELCC        | Proportional to ELCC   | Proportional to ELCC        | Proportional to ELCC   |
|                                 | Short-term                        | Specific Location Only      | Specific Location Only | Specific Location Only      | Specific Location Only |
|                                 | Losses                            | Proportional to ELCC        | Proportional to ELCC   | Proportional to ELCC        | Proportional to ELCC   |
| <b>Reactive</b>                 |                                   |                             |                        |                             |                        |
|                                 | Frequency Regulation              | Ltd Value                   |                        | Ltd Value                   |                        |
|                                 | Energy Imbalance                  |                             |                        |                             |                        |
|                                 | Operating Reserves                |                             |                        |                             |                        |
|                                 | Scheduling/Forecasting            |                             |                        |                             |                        |
| <b>Risk</b>                     |                                   |                             |                        |                             |                        |
|                                 | Fuel Price Hedge                  |                             |                        |                             |                        |
|                                 | Market Price Response             | Yes                         | Yes                    | Yes                         | Yes                    |
| <b>Environmental</b>            |                                   |                             |                        |                             |                        |
|                                 | Carbon                            | Maybe In Avoided Cost       | Maybe In Avoided Cost  | Maybe In Avoided Cost       | Maybe In Avoided Cost  |
|                                 | NOX SOX                           | In Avoided Cost             | In Avoided Cost        | In Avoided Cost             | In Avoided Cost        |
|                                 | Water                             | In Avoided Cost             | In Avoided Cost        | In Avoided Cost             | In Avoided Cost        |
|                                 | Land                              | In Avoided Cost             | In Avoided Cost        | In Avoided Cost             | In Avoided Cost        |
| <b>Social</b>                   |                                   |                             |                        |                             |                        |
| <b>Customer</b>                 |                                   |                             |                        |                             |                        |
|                                 | Meter & Reading                   | Increased Cost              | Increased Cost         | Increased Cost              | Increased Cost         |
|                                 | Service Drop                      |                             |                        |                             |                        |
|                                 | Billing                           | Increased Cost              | Increased Cost         | Increased Cost              | Increased Cost         |
|                                 | Customer Service                  | Increased Cost              | Increased Cost         | Increased Cost              | Increased Cost         |
|                                 | Interconnection                   | One Time Cost               | One Time Cost          | One Time Cost               | One Time Cost          |

| Value of Distributed Generation |                                   |                        |                        |                         |                         |                         |
|---------------------------------|-----------------------------------|------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| DG Type                         | DG Characteristics & Capabilities | South                  | Fixed Axis West        | Solar Responsive        | Tracking Responsive     | Tracking Non-Responsive |
| <b>Energy</b>                   |                                   |                        |                        |                         |                         |                         |
|                                 | On-Peak                           | Avoided Cost           | Avoided Cost           | Avoided Cost            | Avoided Cost            | Avoided Cost            |
|                                 | Off-Peak                          | Avoided Cost           | Avoided Cost           | Avoided Cost            | Avoided Cost            | Avoided Cost            |
|                                 | Losses-Energy                     | Avoided Cost           | Avoided Cost           | Avoided Cost            | Avoided Cost            | Avoided Cost            |
|                                 | Emergency (shortage)              |                        |                        |                         |                         |                         |
|                                 | Low Load (Excess generation)      |                        |                        |                         |                         |                         |
| <b>Capacity</b>                 |                                   |                        |                        |                         |                         |                         |
|                                 | Generation                        |                        |                        |                         |                         |                         |
|                                 | Emergency                         |                        |                        |                         |                         |                         |
|                                 | Long-term                         | ELCC                   | ELCC                   | ELCC                    | ELCC                    | ELCC                    |
|                                 | Short-term                        |                        |                        |                         |                         |                         |
|                                 | Losses                            | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC    | Proportional to ELCC    | Proportional to ELCC    |
|                                 | Transmission                      |                        |                        |                         |                         |                         |
|                                 | Emergency                         |                        |                        | Outage Prevention Value | Outage Prevention Value |                         |
|                                 | Long-term                         | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC    | Proportional to ELCC    | Proportional to ELCC    |
|                                 | Short-term                        | Specific Location Only | Specific Location Only | Specific Location Only  | Specific Location Only  | Specific Location Only  |
|                                 | Losses                            | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC    | Proportional to ELCC    | Proportional to ELCC    |
|                                 | Distribution                      |                        |                        |                         |                         |                         |
|                                 | Emergency                         |                        |                        | Outage Prevention Value | Outage Prevention Value |                         |
|                                 | Long-term                         | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC    | Proportional to ELCC    | Proportional to ELCC    |
|                                 | Short-term                        | Specific Location Only | Specific Location Only | Specific Location Only  | Specific Location Only  | Specific Location Only  |
|                                 | Losses                            | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC    | Proportional to ELCC    | Proportional to ELCC    |
|                                 | Reactive                          |                        |                        | Value                   | Value                   |                         |
|                                 | Frequency Regulation              |                        |                        | Maybe if Aggregated     | Maybe if Aggregated     |                         |
|                                 | Energy Imbalance                  |                        |                        | Maybe if Aggregated     | Maybe if Aggregated     |                         |
|                                 | Operating Reserves                |                        |                        |                         |                         |                         |
|                                 | Scheduling/Forecasting            |                        |                        |                         |                         |                         |
| <b>Risk</b>                     |                                   |                        |                        |                         |                         |                         |
|                                 | Fuel Price Hedge                  | Yes                    | Yes                    | Yes                     | Yes                     | Yes                     |
|                                 | Market Price Response             | Yes                    | Yes                    | Yes                     | Yes                     | Yes                     |
| <b>Environmental</b>            |                                   |                        |                        |                         |                         |                         |
|                                 | Carbon                            | Maybe In Avoided Cost  | Maybe In Avoided Cost  | Maybe In Avoided Cost   | Maybe In Avoided Cost   | Maybe In Avoided Cost   |
|                                 | NOX SOX                           | In Avoided Cost        | In Avoided Cost        | In Avoided Cost         | In Avoided Cost         | In Avoided Cost         |
|                                 | Water                             | In Avoided Cost        | In Avoided Cost        | In Avoided Cost         | In Avoided Cost         | In Avoided Cost         |
|                                 | Land                              | In Avoided Cost        | In Avoided Cost        | In Avoided Cost         | In Avoided Cost         | In Avoided Cost         |
| <b>Social</b>                   |                                   |                        |                        |                         |                         |                         |
| <b>Customer</b>                 |                                   |                        |                        |                         |                         |                         |
|                                 | Meter & Reading                   | Increased Cost         | Increased Cost         | Increased Cost          | Increased Cost          | Increased Cost          |
|                                 | Service Drop                      |                        |                        |                         |                         |                         |
|                                 | Billing                           | Increased Cost         | Increased Cost         | Increased Cost          | Increased Cost          | Increased Cost          |
|                                 | Customer Service                  | Increased Cost         | Increased Cost         | Increased Cost          | Increased Cost          | Increased Cost          |
|                                 | Interconnection                   | One Time Cost          | One Time Cost          | One Time Cost           | One Time Cost           | One Time Cost           |

**Exhibit HS-3**  
Page 4 of 6

| Value of Distributed Generation<br>DG Type<br>DG Characteristics<br>& Capabilities                   |            | Wind                         |                        |
|--|------------|------------------------------|------------------------|
|  |            | Responsive                   | Non-Responsive         |
| <b>Energy</b>  |            |                              |                        |
| On-Peak  |            | Avoided Cost                 | Avoided Cost           |
| Off-Peak   |            | Avoided Cost                 | Avoided Cost           |
| Losses-Energy  |            | Avoided Cost                 | Avoided Cost           |
| Emergency (shortage)   |            |                              |                        |
| Low Load (Excess generation)   |            | Time Specific Payment        |                        |
| <b>Capacity</b>  |            |                              |                        |
| Generation   | Emergency  |                              |                        |
|  | Long-term  | ELCC                         | ELCC                   |
|  | Short-term |                              |                        |
|  | Losses     | Proportional to ELCC         | Proportional to ELCC   |
| Transmission   | Emergency  |                              |                        |
|  | Long-term  | Proportional to ELCC         | Proportional to ELCC   |
|  | Short-term | Specific Location Only       | Specific Location Only |
|  | Losses     | Proportional to ELCC         | Proportional to ELCC   |
| Distribution   | Emergency  |                              |                        |
|  | Long-term  | Proportional to ELCC         | Proportional to ELCC   |
|  | Short-term | Specific Location Only       | Specific Location Only |
|  | Losses     | Proportional to ELCC         | Proportional to ELCC   |
| Reactive<br>Frequency Regulation<br>Energy Imbalance<br>Operating Reserves<br>Scheduling/Forecasting |            | Value<br>Maybe If Aggregated |                        |
| <b>Risk</b>  |            |                              |                        |
| Fuel Price Hedge   |            | Yes                          | Yes                    |
| Market Price Response  |            | Yes                          | Yes                    |
| <b>Environmental</b>   |            |                              |                        |
| Carbon   |            | Maybe In Avoided Cost        | Maybe In Avoided Cost  |
| NOX SOX  |            | In Avoided Cost              | In Avoided Cost        |
| Water  |            | In Avoided Cost              | In Avoided Cost        |
| Land   |            | In Avoided Cost              | In Avoided Cost        |
| <b>Social</b>  |            |                              |                        |
| <b>Customer</b>  |            |                              |                        |
| Meter & Reading  |            | Increased Cost               | Increased Cost         |
| Service Drop   |            |                              |                        |
| Billing  |            | Increased Cost               | Increased Cost         |
| Customer Service   |            | Increased Cost               | Increased Cost         |
| Interconnection  |            | One Time Cost                | One Time Cost          |

Exhibit HS-3

| Value of Distributed Generation   |            | Increased Conservation | Increased Insulation   |
|-----------------------------------|------------|------------------------|------------------------|
| DG Type                           |            |                        |                        |
| DG Characteristics & Capabilities |            |                        |                        |
| Energy                            |            |                        |                        |
| On-Peak                           |            | Avoided Cost           | Avoided Cost           |
| Off-Peak                          |            | Avoided Cost           | Avoided Cost           |
| Losses-Energy                     |            | Avoided Cost           | Avoided Cost           |
| Emergency (shortage)              |            |                        |                        |
| Low Load (Excess generation)      |            |                        |                        |
| Capacity                          |            |                        |                        |
| Generation                        |            |                        |                        |
|                                   | Emergency  |                        |                        |
|                                   | Long-term  | ELCC                   | ELCC                   |
|                                   | Short-term |                        |                        |
|                                   | Losses     | Proportional to ELCC   | Proportional to ELCC   |
| Transmission                      |            |                        |                        |
|                                   | Emergency  |                        |                        |
|                                   | Long-term  | Proportional to ELCC   | Proportional to ELCC   |
|                                   | Short-term | Specific Location Only | Specific Location Only |
|                                   | Losses     | Proportional to ELCC   | Proportional to ELCC   |
| Distribution                      |            |                        |                        |
|                                   | Emergency  |                        |                        |
|                                   | Long-term  | Proportional to ELCC   | Proportional to ELCC   |
|                                   | Short-term | Specific Location Only | Specific Location Only |
|                                   | Losses     | Proportional to ELCC   | Proportional to ELCC   |
| Reactive                          |            |                        |                        |
| Frequency Regulation              |            |                        |                        |
| Energy Imbalance                  |            |                        |                        |
| Operating Reserves                |            |                        |                        |
| Scheduling/Forecasting            |            |                        |                        |
| Risk                              |            |                        |                        |
| Fuel Price Hedge                  |            | Yes                    | Yes                    |
| Market Price Response             |            | Yes                    | Yes                    |
| Environmental                     |            |                        |                        |
| Carbon                            |            | Maybe In Avoided Cost  | Maybe In Avoided Cost  |
| NOX SOX                           |            | In Avoided Cost        | In Avoided Cost        |
| Water                             |            | In Avoided Cost        | In Avoided Cost        |
| Land                              |            | In Avoided Cost        | In Avoided Cost        |
| Social                            |            |                        |                        |
| Customer                          |            |                        |                        |
| Meter & Reading                   |            |                        |                        |
| Service Drop                      |            |                        |                        |
| Billing                           |            |                        |                        |
| Customer Service                  |            |                        |                        |
| Interconnection                   |            | No Cost                | No Cost                |

| Value of Distributed Generation<br>DG Type |                              | Efficient Appliances   |                        | Efficient HVAC         |                        |
|--|------------------------------|------------------------|------------------------|------------------------|------------------------|
|  |                              | Responsive             | Non-Responsive         | Responsive             | Non-Responsive         |
| DG Characteristics & Capabilities          |                              |                        |                        |                        |                        |
| Energy                                     |                              |                        |                        |                        |                        |
|  | On-Peak                      | Avoided Cost           | Avoided Cost           | Avoided Cost           | Avoided Cost           |
|  | Off-Peak                     | Avoided Cost           | Avoided Cost           | Avoided Cost           | Avoided Cost           |
|  | Losses-Energy                | Avoided Cost           | Avoided Cost           | Avoided Cost           | Avoided Cost           |
|  | Emergency (shortage)         |                        |                        |                        |                        |
|  | Low Load (Excess generation) | Time Specific Payment  |                        | Time Specific Payment  |                        |
| Capacity                                   |                              |                        |                        |                        |                        |
|  | Generation                   |                        |                        |                        |                        |
|  | Emergency                    |                        |                        |                        |                        |
|  | Long-term                    | ELCC                   | ELCC                   | ELCC                   | ELCC                   |
|  | Short-term                   |                        |                        |                        |                        |
|  | Losses                       | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   |
|  | Transmission                 |                        |                        |                        |                        |
|  | Emergency                    |                        |                        |                        |                        |
|  | Long-term                    | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   |
|  | Short-term                   | Specific Location Only | Specific Location Only | Specific Location Only | Specific Location Only |
|  | Losses                       | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   |
|  | Distribution                 |                        |                        |                        |                        |
|  | Emergency                    |                        |                        |                        |                        |
|  | Long-term                    | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   |
|  | Short-term                   | Specific Location Only | Specific Location Only | Specific Location Only | Specific Location Only |
|  | Losses                       | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   | Proportional to ELCC   |
| Reactive                                   |                              |                        |                        |                        |                        |
| Frequency Regulation                       |                              |                        |                        |                        |                        |
| Energy Imbalance                           |                              |                        |                        |                        |                        |
| Operating Reserves                         |                              |                        |                        |                        |                        |
| Scheduling/Forecasting                     |                              |                        |                        |                        |                        |
| Risk                                       |                              |                        |                        |                        |                        |
|  | Fuel Price Hedge             | Yes                    | Yes                    | Yes                    | Yes                    |
|  | Market Price Response        | Yes                    | Yes                    | Yes                    | Yes                    |
| Environmental                              |                              |                        |                        |                        |                        |
|  | Carbon                       | Maybe In Avoided Cost  | Maybe In Avoided Cost  | Maybe In Avoided Cost  | Maybe In Avoided Cost  |
|  | NOX SOX                      | In Avoided Cost        | In Avoided Cost        | In Avoided Cost        | In Avoided Cost        |
|  | Water                        | In Avoided Cost        | In Avoided Cost        | In Avoided Cost        | In Avoided Cost        |
|  | Land                         | In Avoided Cost        | In Avoided Cost        | In Avoided Cost        | In Avoided Cost        |
| Social                                     |                              |                        |                        |                        |                        |
| Customer                                   |                              |                        |                        |                        |                        |
|  | Meter & Reading              |                        |                        |                        |                        |
|  | Service Drop                 |                        |                        |                        |                        |
|  | Billing                      |                        |                        |                        |                        |
|  | Customer Service             |                        |                        |                        |                        |
|  | Interconnection              | No Cost                | No Cost                | No Cost                | No Cost                |



BEFORE THE ARIZONA CORPORATION COMMISSION

DOUG LITTLE  
Chairman  
BOB STUMP  
Commissioner  
BOB BURNS  
Commissioner  
TOM FORESE  
Commissioner  
ANDY TOBIN  
Commissioner

IN THE MATTER OF THE COMMISSION'S )  
INVESTIGATION OF VALUE AND COST )  
OF DISTRIBUTED GENERATION )  
\_\_\_\_\_ )

DOCKET NO. E-00000J-14-0023

REBUTTAL TESTIMONY  
OF  
HOWARD SOLGANICK  
FOR THE  
UTILITIES DIVISION  
ARIZONA CORPORATION COMMISSION

APRIL 7, 2016

**TABLE OF CONTENTS**

|                          | Page |
|--------------------------|------|
| INTRODUCTION .....       | 1    |
| REBUTTAL TESTIMONY ..... | 2    |



**EXECUTIVE SUMMARY  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023**

Mr. Solganick's rebuttal testimony details Staff's recommendations for the attributes needed to derive the value and costs of DG in general and DG solar in particular.

Staff offers its perspective of the positions of various parties and analyzes the suggested methodologies in the context of utility planning, operations and cost recovery. Staff also responds to the positions of the various parties.

Staff also responds to some of the questions posed by Commissioners Forese, Burns and Stump.

1 **INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is Howard Solganick. I am a Principal at Energy Tactics & Services, Inc. My  
4 business address is 810 Persimmon Lane, Langhorne, Pennsylvania 19047. I am performing  
5 this assignment under subcontract to Blue Ridge Consulting Services, Inc. ("Blue Ridge").  
6

7 **Q. For whom are you appearing in this proceeding?**

8 A. I am appearing on behalf of the Utilities Division Staff ("Staff") of the Arizona Corporation  
9 Commission ("Commission").  
10

11 **Q. Have you previously submitted testimony in regulatory proceedings?**

12 A. Yes. I have testified and/or presented testimony (summarized in Exhibit HS-1) before the  
13 following regulatory bodies:

- 14 • Arizona Corporation Commission
- 15 • Delaware Public Service Commission
- 16 • Georgia Public Service Commission
- 17 • Jamaica (West Indies) Electricity Appeals Tribunal
- 18 • Maine Public Utilities Commission
- 19 • Maryland Public Service Commission
- 20 • Michigan Public Service Commission
- 21 • Missouri Public Service Commission
- 22 • New Jersey Board of Public Utilities
- 23 • Public Utilities Commission of Ohio
- 24 • Pennsylvania Public Utility Commission
- 25 • Public Utility Commission of Texas
- 26

1 Q. Have you previously submitted testimony in this proceeding?

2 A. Yes. I previously provided direct testimony relating to value and cost of solar and addressed  
3 some of Commissioner Little's questions.

4  
5 Q. What is the purpose of your rebuttal testimony?

6 A. This testimony provides Staff's response to the direct testimony filed by some of the  
7 interveners and also responds to questions from Commissioners Forese, Burns and Stump.

8  
9 **REBUTTAL TESTIMONY**

10 Q. What conclusions and recommendations did Staff draw in its direct testimony?

11 A. Staff provided its perspective of the relative value and cost of various forms of distributed  
12 generation "(DG)" including drawing contrasts between various types of generation and  
13 defining various drivers of value and cost.

14  
15 Staff's perspective is based on specific concepts:<sup>1</sup>

- 16 • What happens behind the meter is the customer's business.
- 17 • The proper rate structure will offer accurate price signals to assist customers to make  
18 decisions between, for example, conservation, insulation, high efficiency appliances,  
19 storage or DG.
- 20 • Rates for residential and small general service customers will transition to Three-Part  
21 Time of Use ("TOU").
- 22 • Costs and values are to be viewed from the perspective of all customers.
- 23 • Utilities have a responsibility (enforced by the Commission) to provide service at the  
24 lowest reasonable cost.

25

---

<sup>1</sup> Solganick Direct 7:7

1 Q. Did Staff define DG and a number of terms that are relevant for the value and cost  
2 determination?

3 A. Yes. Staff developed its matrix<sup>2</sup> that compared and contrasted various forms of DG  
4 including generation, load shifting, storage, multiple forms of DG solar, wind, conservation,  
5 insulation, efficient appliances and efficient HVAC. The purpose of the Staff's matrix is to  
6 highlight that solar DG and many other alternatives offer similar attributes (to different  
7 degrees). Based on the matrix Staff drew many conclusions that are important when  
8 determining value and cost.<sup>3</sup>  
9

10 Q. What elements did Staff recommend to set the price for excess DG energy?

11 A. The price offered should begin with avoided energy costs along with appropriate losses  
12 specific to that utility and/or its interconnected systems. The price should be further  
13 increased for the demonstrated or forecast capacity value for generation.<sup>4</sup>  
14

15 If the deferral or elimination of transmission or distribution assets and/or costs is applicable  
16 then these value components should be geographic adders.<sup>5</sup> Geographic values should be  
17 treated as distinct adders and not accrue to all energy delivered because the deferral of  
18 transmission and/or distribution assets (or operational savings) is dependent on location.<sup>6</sup>  
19 Staff suggested that the utility should consider a feeder focused adder to attract DG in certain  
20 distribution locations, however there may be a threshold amount of demand that the DG  
21 should offset for the adder to apply.<sup>7</sup>  
22

---

<sup>2</sup> Solganick Direct Exhibit HS-3

<sup>3</sup> Solganick Direct 14:15

<sup>4</sup> Solganick Direct 19:12

<sup>5</sup> Solganick Direct 19:19 and 19:24

<sup>6</sup> Solganick Direct 12:1, 15:1 and 15:4

<sup>7</sup> Solganick Direct 19:24

1 Environmental costs are included in the avoided cost value and therefore no additional value  
2 is needed. If an emerging environmental cost will affect future energy and capacity then that  
3 information should be made available from the Integrated Resource Plan ("IRP") process.<sup>8</sup>  
4

5 **Q. Which components of Staff's matrix are recommended for inclusion in the**  
6 **development of values and costs?**

7 **A.** The following elements from the Staff matrix should be included to develop the base value of  
8 DG. Staff's matrix should be used to define what each form of DG provides value, as each  
9 type of DG has a different value proposition.

- 10 • Energy
  - 11 ○ (On & Off Peak) based on avoided cost including time dependency
  - 12 (recognizing the value based on when the energy is delivered)
- 13 • Capacity
  - 14 ○ Long-term based on ELCC when capacity is needed
- 15 • Environmental
  - 16 ○ Presently included in avoided cost (SOX, NOX, water, land use, etc.)
  - 17 therefore no additional value is needed
  - 18 ○ Potentially a carbon component based on the IRP process and emerging
  - 19 regulation

20  
21 The addition of losses is appropriate but they should be applied based on a specific study  
22 (utilities generally have an energy loss study (and many have a demand loss study) that is used  
23 in the cost of service process).

- 24 • Energy
  - 25 ○ Losses adjusted for geographic location using the energy loss study

---

<sup>8</sup> Solganick Direct 20:4

- 1           •     Capacity  
2                 ○     Losses adjusted for geographic location using the demand loss study.

3  
4           There are a number of geographic adders that may be effective in specific demonstrated  
5           locations.

- 6           •     Transmission  
7                 ○     Long-term based on ELCC when capacity is needed and can be offset if there  
8                         is a true reduction in transmission costs and not a reallocation due to lower  
9                         energy sales.

- 10          •     Distribution  
11                 ○     Long-term based on ELCC when capacity is needed and can be offset.

12  
13          There are a number of emergency capabilities that could also apply to some forms of DG  
14          that can be controlled by the utility (see Staff's matrix for applicability guidance and Staff's  
15          discussion of "responsive").

- 16          •     Energy  
17                 ○     Positive (value) if output can be increased under utility control.  
18                 ○     Negative (cost) if output cannot be decreased under utility control.

- 19          •     Capacity  
20                 ○     Positive (value) if output can be increased under utility control.

- 21          •     Transmission  
22                 ○     Positive (value) if output can be increased under utility control.

- 23          •     Distribution  
24                 ○     Positive (value) if output can be increased under utility control.

25

---

<sup>9</sup> Solganick Direct 12:7

1           There are grid support services that could also apply to some forms of DG that can be  
2           controlled by the utility (see Staff's matrix for applicability guidance). Some of these  
3           capabilities are included in the avoided cost of a utility generation facility; therefore the  
4           absence of these may be a cost to deduct. As the Commission evaluates whether these items  
5           have value when provided by the alternate technology, it should look to the present state to  
6           see if this value is being delivered now rather than presupposing that the market will evolve  
7           and deliver these capabilities.

- 8           •       Reactive if available under utility control and needed geographically.  
9           •       Frequency Regulation if available under utility control.  
10          •       Operating (spinning) reserves if available under utility control.  
11          •       Market price response if measureable and not already within the avoided cost (short  
12          term effects).

13  
14          There are customer costs to recognize as either per customer (unless judged to be very minor)  
15          or for connection of the DG facility.

- 16          •       Metering & Reading  
17          •       Billing (costs of applying bill credits and software changes to accomplish)  
18          •       Customer Service  
19          •       Interconnection (based on geographic location with recognition of congestion costs  
20          or needed investments)

21  
22          Staff does not recommend providing a value for social costs such as local economic  
23          development as these items are difficult to quantify and not included in the ratemaking  
24          formula for existing generation and other facilities and not unique or incremental in DG.  
25

1 **Q. What is the impact of RECs?**

2 A. The compensation for energy should reflect whether RECs are delivered to the utility or  
3 retained by the customer.<sup>10</sup>  
4

5 **Q. Are there any reliability or resiliency benefits to DG solar as presently configured?**

6 A. Staff addressed this issue in its response to Chairman Little's question.<sup>11</sup> At present few, if  
7 any, DG solar installations offer reliability and resiliency benefits and the technology if  
8 developed in the future will primarily benefit the DG customer, therefore there is no basis to  
9 pay for a value that does not provide a benefit to non-participating customers. Customers  
10 that are concerned about reliability beyond that provided by their utility often purchase at  
11 their own expense backup sources of electricity or make appropriate plans to deal with the  
12 emergency, therefore adding a value component is inappropriate. The presence of non-utility  
13 generation on the grid complicates (and slows down) restoration due to requirements for  
14 clearances to maintain safety of line workers.  
15

16 **Q. Does Staff's recommended values and costs impact the value of DG used behind the  
17 meter?**

18 A. No. The value of any DG used behind the meter is determined by the customer and the rate  
19 schedule the customer purchases energy and capacity on.  
20

21 **Q. Are there other mechanical and/or rate setting issues involved?**

22 A. Yes. Staff's direct testimony addresses a number of procedural issues.<sup>12</sup>  
23

---

<sup>10</sup> Solganick Direct 20:7

<sup>11</sup> Solganick Direct 27:9

<sup>12</sup> Solganick Direct 18:23 through 19:10



1 **Q. Are all utilities alike?**

2 A. Staff recognizes that each utility operates under different circumstances and challenges. The  
3 customer density of various utilities varies and leads to different transmission and distribution  
4 configurations that will have an impact on geographic based costs including interconnection.  
5 The utility's metering capabilities will also determine how detailed costs can be defined and  
6 the corresponding rate design in place.

7  
8 **Q. Are all DG resources alike?**

9 A. Staff's matrix demonstrates that there are a large number of types of DG with varying  
10 characteristics, capabilities and attributes. Additionally, there can be geographical differences  
11 among DG types that further affect performance. For DG solar there can be utility-scale,  
12 community scale, residential and commercial and industrial ("C&I").

13  
14 Utility-scale would generally be connected at a substation and depending on size would  
15 support loads at that substation or connected substations. Due to the economies of scale and  
16 location, the utility-scale solar can utilize tracking to maximize production and produce  
17 energy earlier in the morning and later in the afternoon thus offering both energy and better  
18 support of the utility's peak demand.

19  
20 Community-scale solar may be located closer to the load and may be smaller than utility-scale  
21 but can have similar attributes including increased production and better contribution to peak  
22 demand due to tracking. Community-scale solar would typically use less of the transmission  
23 system and have lower losses to the load.

24  
25 Utility-scale and community-scale solar benefit from economies of scale, which lowers costs  
26 and allows the use of smart inverters and other controls to tailor performance to the needs of

1 the distribution system such as providing voltage control and reacting to emergency  
2 conditions.

3  
4 Solar behind a customer's meter is generally smaller in size and more costly per kW. Tracking  
5 is usually not used and in many areas the orientation of the panels has focused on maximum  
6 energy production (south) rather than meeting demand (west). Losses due to distribution  
7 feeder conductors are reduced compared to community-scale solar but distribution  
8 transformation losses may be double (out then in) depending on customer density. Notably  
9 behind the meter customer systems provide excess energy as the net of solar production less  
10 the customer's internal load. Due to differences in load profile it is inappropriate to aggregate  
11 residential and C&I systems within the same price structure as that will shift benefits between  
12 two distinct customer classes.

13  
14 **Q. What are the points of agreement among the parties in this case?**

15 **A.** The parties to this case, in general, agree that the price for excess energy delivered to the grid  
16 should include:

- 17 • Avoided energy costs and appropriate losses.
- 18 • Deferrable capacity costs including losses (based on ELCC).

19  
20 **Q. What are the points of partial agreement among the parties in this case?**

21 **A.** The parties to this case, in general, accept the concept, but do not agree on significant issues,  
22 relating to the price for excess energy delivered to the utility grid that might include:

- 23 • Transmission capacity costs including losses but the methodology for computing the  
24 value differs based on
  - 25 ○ Lumpiness of assets versus continuous value
  - 26 ○ Valuing deferral before need

- 1           ○     Level of penetration
- 2           •     Distribution capacity costs including losses but the methodology for computing the
- 3           value differs based on
- 4           ○     Lumpiness of assets versus continuous value
- 5           ○     Valuing deferral before need
- 6           ○     Level of penetration

7

8   **Q.    What are the points of disagreement among the parties in this case?**

9   A.    There is a dichotomy among the parties to this case, in general, with only TASC and VS  
10   suggesting the inclusion of values such as:

- 11       •     Additional environmental benefits above regulations in place (such as SOX/NOX
- 12       and proposed carbon costs)
- 13       •     Improved electric reliability
- 14       •     Improved system operations
- 15       •     Economic development benefits
- 16       •     Using near term DG penetration

17

18   **Q.    Why do your reviews not include rate design, net metering and associated items?**

19   A.    Staff has held the position that the specific value of DG and the associated rate design should  
20   be approved in the context of a rate case.<sup>13</sup> Staff has provided its rate design and net  
21   metering positions in the on-going UNS Electric rate case (15-0142), the Sulphur Springs  
22   Valley Electric Cooperative rate case (15-0312) and will be providing its position in the  
23   Tucson Electric Power rate case (15-0322). Arizona Public Service is due to file its rate case  
24   in June 2016 and Staff expects to provide its position in that upcoming rate case.

---

<sup>13</sup> Solganick Direct 4:22

1 **Q. What is resource lumpiness?**

2 A. Utility scale resources often come in discrete sizes leading to lumpiness in the planning  
3 process. For example, gas turbines come in discrete MW sizes, as do combined cycle plants  
4 and some baseload generation. Transmission capability is often determined by voltage and  
5 conductor size again resulting in discrete sizes.

6  
7 **Q. Why is resource lumpiness problematic?**

8 A. In order for a technology to reliably replace the utility resource the technology must  
9 demonstrate the certainty that the alternate technology will reach the needed penetration to  
10 displace the utility resource. If the alternate technology does not ultimately reach the needed  
11 size then it only delays the resource but does not eliminate it.

12  
13 **Q. Are there timing constraints associated with resource development?**

14 A. Yes. The development of a major resource may require siting, permitting, engineering and  
15 construction before the resource can be placed into service. Therefore the valuation process  
16 should consider that the initial steps in resource development may occur and then a sufficient  
17 volume of alternate resources might supplant the construction of the resource. In this  
18 situation the costs of siting, permitting and engineering may not be avoidable but may need to  
19 be performed as a contingent expenditure to allow the utility to be ready should the  
20 distributed resources not materialize in time to meet customer needs. Staff recommends that  
21 if these costs are not avoidable then they should not be included in the value proposition.  
22

1 Q. Does the suggested use of long-term forecasts generate concern about their  
2 application?

3 A. Yes. RUCO, TASC and VS recommend the use of a 20 to 30 year horizon<sup>14</sup> and RUCO<sup>15</sup>  
4 and VS<sup>16</sup> suggest that the value of avoided energy be levelized for excess energy supplied by  
5 DG solar.

6  
7 Q. Does Staff agree?

8 A. This suggestion brings several concerns into focus.

9  
10 Unlike utility or community-scale DG solar, the output of rooftop DG solar is the net of the  
11 production less customer usage. There is no requirement that the DG solar customer deliver  
12 a specified portion of the production over the life of the installation. There is the potential  
13 for the DG customer to respond with a “snapback” effect, which is when a customer sees  
14 how much they are saving they use some incremental energy as compensation for their  
15 efforts. The increased “compensation” might be lowering the thermostat by one or more  
16 degrees during the summer season and thus reducing the excess energy delivered to the utility  
17 grid. In the future a solar DG customer may decide to switch to an electric vehicle and  
18 reduce the excess energy delivered to the utility grid. Advocates of levelizing energy savings  
19 may not recognize that these later events distort the levelization of value.

20  
21 Although RUCO supports a twenty-year horizon it takes a less expansive view of costs and  
22 benefits and proposes to include only easily quantifiable costs and benefits and focus on  
23 categories related to the energy system.<sup>17</sup>

24

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<sup>14</sup> Huber Direct 13:7, Beach Direct 18:12 and Kobor Direct 23:1

<sup>15</sup> Huber Direct 12:26

<sup>16</sup> Kobor Direct 22:24

<sup>17</sup> Huber Direct 13:7

1 Before any long-term view is taken, the life of the alternate technology should be explored to  
2 ensure it matches the term used in the analyses.

3  
4 Staff recommends that a long-term analysis be undertaken with great care because of the  
5 potential for overpayment. The use of too low or too high of a discount rate should be  
6 avoided as this tilts the valuation higher. By revisiting the valuation in the utility's rate case,  
7 values can be increased if avoided costs rise in the future beyond the forecast used in the  
8 previous case.

9  
10 **Q. TASC and VS recognize that the analysis they are recommending may require**  
11 **additional data that utilities are not presently using. Does this create a concern?**

12 A. Yes. Moving the level of analysis that utilities perform forward is a reasonable consideration  
13 but the cost, pace and usefulness for utility customers must be considered. TASC  
14 acknowledges that some of the data needed to bolster or raise the value of DG solar is not  
15 presently available in utility planning.<sup>18</sup> VS wants third party review and funding for that  
16 additional review.<sup>19</sup>

17  
18 Staff recommends that any discussion of enhanced analysis take place within the IRP process.

19  
20 **Q. Both TASC and VS envision the use of smart inverters and storage as solutions to**  
21 **various issues.<sup>20</sup> Should these solutions be used to recognize value now?**

22 A. This issue is better addressed in rate cases wherein the value of DG solar or other  
23 technologies are quantified and approved. Staff's recommended Three-Part TOU rate design  
24 and net metering price the value of both demand and energy to allow all customers to make

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<sup>18</sup> Beach Direct 22:1

<sup>19</sup> Kobor Direct 5:13

<sup>20</sup> Beach Direct 31:1 and Volkmann Direct 13:3

1 choices in their usage, time of usage and intensity of usage. Storage technology is one way for  
2 all customers to make economic decisions that are rewarded by this rate design.

3  
4 Staff<sup>21</sup> and APS<sup>22</sup> have recognized that there are emergency conditions such as Low Load  
5 (excess generation) that may be partially alleviated by coordinated actions from smart  
6 inverters. However, until the solar DG industry demonstrates that the technology can be  
7 controlled and includes smart inverters as standard equipment, Staff recommends that it may  
8 be more appropriate to subtract value from DG solar for its inability to react to this  
9 emergency condition unlike some other forms of generation and storage.

10  
11 **Q. TASC suggests that there is a fuel hedge value to DG solar<sup>23</sup> that should be measured  
12 and used to increase the price of excess energy. Does Staff agree?**

13 **A.** I have seen little evidence that electric utility customers are demanding more reduction in  
14 long-term pricing volatility. In competitive supply states residential contracts appear to  
15 extend out a few years at most. Utility energy adjustment programs are generally annual or  
16 even shorter durations. Staff suggests electric customers do not value a partial fuel price  
17 hedge and one should not be applied.

18  
19 **Q. TASC suggests that there is a market price mitigation value of DG solar<sup>24</sup> that should  
20 be used to increase the price of excess energy. Is this function unique to DG solar or  
21 measurable?**

22 **A.** The suggestion appears to be that DG solar reduces the load on the grid and therefore  
23 reduces the energy price level for all customers. This economic concept is hard to measure  
24 and confirm. DG solar is inferior in this respect compared to other forms of DG as shown

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<sup>21</sup> Solganick Direct 13:9 and Exhibit HS-3

<sup>22</sup> Albert Direct 14:8

<sup>23</sup> Beach Direct 20-21 Table 2

<sup>24</sup> Beach Direct 20-21 Table 2

1 in Staff's matrix. Increased insulation, efficient appliance and efficient HVAC provide this  
2 response on a more certain basis as the load reduction effects of these measures are more  
3 predictable and less subject to customer's future actions. Responsive DG when called on also  
4 could provide this effect. DG solar may provide this effect subject to the DG customer's  
5 usage. On hotter days the amount of excess energy may be reduced to serve the increased  
6 needs of the DG customer. Based on the limited estimation of the effect and the likely more  
7 predictable response of other forms of DG compared to DG solar, Staff recommends this  
8 concept should not be used to increase the value of DG solar excess energy.  
9

10 **Q. VS suggests analyzing the value of DG solar using current penetration but then**  
11 **asserts that the analysis be over a long-term. Does this create a dichotomy?**

12 **A.** Yes. VS focuses on the present for the estimation of solar DG penetration.<sup>25</sup> It also suggests  
13 that the analysis be over a twenty to thirty year term.<sup>26</sup> TEP suggests that as penetration of  
14 DG solar rises the peak may shift later into the evening.<sup>27</sup> If this is the case then the ELCC  
15 of DG solar will decrease (potentially to zero) and reduce the capacity value.  
16

17 VS' suggestion to use current penetration levels also removes from the analysis the costs of  
18 congestion on feeders and impacts on system operations due to higher penetration of DG  
19 production and excess energy. This suggestion will cause the costs due to DG solar to be  
20 understated. Staff recommends that the level of penetration be synchronized with the period  
21 of analysis to properly match value and costs so that analyses are internally consistent.  
22

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<sup>25</sup> Kobor Direct 24:7

<sup>26</sup> Kobor 23:1

<sup>27</sup> Tilghman 21:10



1 **Q. Please provide a review of Arizona Public Service (“APS”) witness Leland R. Snook’s**  
2 **direct testimony.**

3 A. APS witness Snook states the Cost of Service Study (“COSS”) “does not consider  
4 environmental or economic development benefits because they are not part of the cost to  
5 serve customers. They are intangible and unquantifiable values. If they are to be considered  
6 at all, they are more appropriately considered in a resource planning context when comparing  
7 resource alternatives.”<sup>28</sup> He also provides an estimate of the percentage of a DG solar  
8 installation’s capacity that offset’s generation requirements as “at most 19 percent”.<sup>29</sup>  
9

10 **Q. Please provide a review of APS witness Bradley J. Albert’s direct testimony.**

11 A. APS witness Albert recognizes that energy losses are reduced when energy is consumed at the  
12 same site because this power does not have to travel across the grid.<sup>30</sup> His short-term  
13 estimate is 7 percent over a year and 12 percent at the time of peak demand.<sup>31</sup> He reminds us  
14 some other generation sources do not emit CO2 or other types of emissions. These  
15 generating sources include solar, wind and nuclear.<sup>32</sup> He also discusses the need to curtail  
16 energy production<sup>33</sup> a condition that Staff discussed in its direct testimony<sup>34</sup>. He suggests  
17 three potential ways to estimate the value of rooftop solar based on short-term avoided costs  
18 (time varying energy market costs), long-term avoided costs (resource planning) and grid-scale  
19 adjusted cost (market competitive).<sup>35</sup>  
20

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<sup>28</sup> Snook Direct 18:7

<sup>29</sup> Snook Direct 18:19

<sup>30</sup> Albert Direct 8:25

<sup>31</sup> Albert Direct 24:1

<sup>32</sup> Albert Direct 13:23

<sup>33</sup> Albert Direct 14:8

<sup>34</sup> Solganick Direct 13:9

<sup>35</sup> Albert Direct 16:18

1 Staff's initial testimony recommended the recognition of losses and its matrix highlighted the  
2 differences and similarities of various alternatives. Staff is willing to consider the use of a  
3 comparative resource to benchmark the value of DG.  
4

5 **Q. Please provide a review of APS witness John Stirling's direct testimony.**

6 A. APS witness Stirling describes the process used by a Tennessee Valley Authority ("TVA")  
7 working group to evaluate the value of solar and the determination that six "value streams"  
8 should be included (generation deferral, avoided energy, environmental, transmission,  
9 distribution and losses) as these are currently quantifiable value streams that impact TVA.<sup>36</sup>  
10 The first three items are estimated within TVA's Integrated Resource Planning process<sup>37</sup>,  
11 transmission was valued based on point to point service rates<sup>38</sup>, distribution was estimated at  
12 zero<sup>39</sup> and losses were considered at both the transmission and distribution levels<sup>40</sup>.  
13

14 **Q. Please provide a review of Grand Canyon State Electric Cooperative Association**  
15 **("GCSECA") witness David W. Hedrick direct testimony.**

16 A. GCSECA witness Hedrick highlights the position of cooperatives including those that  
17 purchase energy and capacity from entities such as Arizona Electric Power Cooperative,  
18 which contracts do not provide for a capacity cost reduction opportunity due to DG.<sup>41</sup> He  
19 also explores the impact of DG on the distribution system and argues that costs are not  
20 reduced and that additional equipment may be needed.<sup>42</sup> He highlights that rates are set  
21 based on expenses that are known, measureable and continuing.<sup>43</sup>  
22

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<sup>36</sup> Stirling Direct 5:11 and 6:8

<sup>37</sup> Stirling Direct 6:24

<sup>38</sup> Stirling Direct 8:7

<sup>39</sup> Stirling Direct 8:18

<sup>40</sup> Stirling Direct 9:20

<sup>41</sup> Hedrick Direct 10:15

<sup>42</sup> Hedrick Direct 11:8

<sup>43</sup> Hedrick Direct 13:11

1 Staff notes GCSECA's cooperative distribution utilities have a different cost structure that  
2 must be given due recognition. Also, GCSECA also advocates, as Staff does for the inclusion  
3 of expenses that are known, measureable and continuing, the present ratemaking formula.  
4

5 **Q. Please provide a review of Residential Utility Consumer Office ("RUCO") witness**  
6 **Lon Huber's direct testimony.**

7 A. RUCO witness Huber highlights RUCO's focus on the 97 percent of residential customers  
8 that are non-solar and the costs to serve DG customers that are paid by non-DG customers.<sup>44</sup>  
9 He highlights "Value should be a consideration but the amount one pays should be as cost  
10 based as possible."<sup>45</sup> "Additionally, RUCO believes that nearly all of the benefits that DG  
11 solar could provide to utility customers can also be provided by utility-scale or community-  
12 scale solar."<sup>46</sup> He asserts that DG solar is less accessible to customers in contrast to energy  
13 efficiency ("EE")<sup>47</sup>, that EE offers more diverse grid impacts<sup>48</sup>, that PV systems mask but do  
14 not reduce a customer's load<sup>49</sup>, solar can increase utility system costs<sup>50</sup> and the benefits are  
15 concentrated among a smaller group of customers compared to EE<sup>51</sup>. All of these items  
16 suggest (to RUCO) that impacts should be evaluated from the perspective of non-DG  
17 customers.<sup>52</sup> He asserts that a twenty-year horizon be used and only easily quantified costs  
18 and benefits be included.<sup>53</sup> Further, lost revenue and intermittency (resulting in potential  
19 additional operating reserves) should be determined.<sup>54</sup> Benefits of solar are considered to  
20 include fuel cost savings<sup>55</sup>, deferred capacity costs based on coincidence with peak demand

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<sup>44</sup> Huber Direct 1:13

<sup>45</sup> Huber Direct 2:17

<sup>46</sup> Huber Direct 4:2

<sup>47</sup> Huber Direct 10:22

<sup>48</sup> Huber Direct 11:7

<sup>49</sup> Huber Direct 11:18

<sup>50</sup> Huber Direct 12:1

<sup>51</sup> Huber Direct 12:10

<sup>52</sup> Huber Direct 12:19

<sup>53</sup> Huber Direct 13:7

<sup>54</sup> Huber Direct 14:2

<sup>55</sup> Huber Direct 18:19

1 using Effective Load Carrying Capability (“ELCC”)<sup>56</sup> and the impact of solar penetration<sup>57</sup>.  
2 He estimates that DG could “possibly” result in changes in distribution and transmission  
3 capacity needs.<sup>58</sup> RUCO asserts “Generally speaking, community and utility scale solar  
4 located within the distribution system have been shown to be more cost-effective (lower  
5 \$/MW) than DG solar.”<sup>59</sup>

6  
7 **Q. Please provide a review of The Alliance for Solar Choice (“TASC”) witness B.**  
8 **Thomas Beach’s direct testimony.**

9 **A.** TASC witness Beach argues “DG located behind the meter will both reduce demand for  
10 power from the utility, and, at times, will supply power to the utility.”<sup>60</sup> “... a DG system  
11 appears no different than if the customer had installed a more efficient air conditioner or  
12 simply decided to reduce his power usage in the middle of the day.”<sup>61</sup> He argues that benefits  
13 and costs should be analyzed from multiple perspectives of the utility system, participating  
14 NEW customers, and other ratepayers – so the regulator can balance all those important  
15 interests.”<sup>62</sup>, use a broader set of benefits and costs including transmission and distribution  
16 capacity and losses<sup>63</sup>, calculate the benefits and costs over a 20 to 30 year lifetime  
17 (corresponding to a DG system)<sup>64</sup> and focus on exports<sup>65</sup>. TASC highlights “avoided cost  
18 savings” and includes avoided energy (and losses), avoided generating capacity (and losses),  
19 suggests that marginal line losses are double the system average, avoided ancillary services,  
20 avoided T&D capacity (location specific), avoided environmental costs (can be included in  
21 avoided energy costs), avoided carbon emissions, fuel hedge (forward cost plus hedging

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<sup>56</sup> Huber Direct 17:9

<sup>57</sup> Huber Direct 18:1

<sup>58</sup> Huber Direct 19:1 and 19:11

<sup>59</sup> Huber Direct 23:15

<sup>60</sup> Beach Direct 10:21

<sup>61</sup> Beach Direct 12:26

<sup>62</sup> Beach Direct 17:20

<sup>63</sup> Beach Direct 17:29

<sup>64</sup> Beach Direct 18:12

<sup>65</sup> Beach Direct 18:22

1 costs), market price mitigation, avoided renewables (avoided utility owned or contracted,  
2 societal benefits (climate change damages, scarce water resources, lower air emissions, fewer  
3 power outages, greater local economic activity), less costs for integration, administrative and  
4 interconnection and possibly lost revenues.<sup>66</sup> He argues that all of the categories are  
5 quantifiable and the quantification may require data and/or calculations that utilities may not  
6 produce today in the normal course of business.<sup>67</sup> TASC focuses on "... DG will remain a  
7 viable economic proposition for participating ratepayers.<sup>68</sup> TASC highlights that rooftop or  
8 other renewable distributed energy technologies provide greater choice and new capital, new  
9 competition, grid services (if smart inverters are employed), enhanced reliability and resiliency  
10 (when paired with storage), high tech synergies, customer engagement and self-reliance, but  
11 recognizes that these benefits of choice are "difficult to express in dollar terms".<sup>69</sup>  
12

13 **Q. Please provide a review of Tucson Electric Power ("TEP") witness Carmine**  
14 **Tilghman's direct testimony.**

15 **A.** TEP witness Tilghman highlights "... the Company believes that it is no longer appropriate  
16 to pay full retail credit for DG solar when a utility-scale solar facility on the same distribution  
17 system can be built or purchased for approximately half the cost and that provides the same  
18 green energy with the same environmental attributes."<sup>70</sup> He poses a significant question  
19 relating to solar panel orientation "A western facing panel provides greater production during  
20 summer peaking hours, but at an economic impact to the customer based on current rates  
21 and NEM policies. The Commission must determine whose value they're going to consider –  
22 the individual customer who purchased the system, the utility looking to reduce their overall  
23 system cost, or society in general who wants to lower rate impacts with increasing renewable

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<sup>66</sup> Beach Direct 20-21 Table 2

<sup>67</sup> Beach Direct 22:1

<sup>68</sup> Beach Direct 25:6

<sup>69</sup> Beach Direct 31:1

<sup>70</sup> Tilghman Direct 4:13

1 energy?<sup>71</sup> He replaces the concept of intermittency with a requirement for appropriate  
2 values and costs including demand rates and ancillary charges.<sup>72</sup> Coincidence between the  
3 utilities annual system peak and DG solar is approximately 30 percent, but solar production is  
4 effectively zero two hours after the peak when the utility load is still 90-93 percent of the  
5 system peak.<sup>73</sup> He asserts that bi-directional flow on the distribution system will require  
6 modifications and upgrades.<sup>74</sup> Tilghman raises the questions as to whether providing  
7 compensation for societal benefits, secondary economic impacts and other subjective  
8 benefits, if the Commission determines some value for them, should be compensated  
9 through utility rate design or by state or local government.<sup>75</sup> He highlights that with  
10 increasing penetration of solar systems the utility must take into consideration the right  
11 combination of resources to respond to the daily timing (compared to load) along with  
12 variability and intermittency.<sup>76</sup> He acknowledges the potential for transmission capacity  
13 deferral but notes that a long-term peak shift may reduce this with increased solar  
14 penetration.<sup>77</sup> He also recognizes the potential for distribution capacity deferrals.<sup>78</sup> He raises  
15 an interesting question relating to the value the utility grid provides to DG solar by providing  
16 a sink or storage for excess production and asks whether the utility should be compensated  
17 for this value based on the cost of storage.<sup>79</sup> He acknowledges that water savings exist and  
18 are included in the avoided energy cost.<sup>80</sup>

19  
20 Staff agrees with TEP that the values and costs of solar can be benchmarked with utility-scale  
21 and community-scale solar, that there may be a deferral value for transmission and

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<sup>71</sup> Tilghman Direct 11:14

<sup>72</sup> Tilghman Direct 13:7

<sup>73</sup> Tilghman Direct 14:10

<sup>74</sup> Tilghman Direct 16:4

<sup>75</sup> Tilghman Direct 17:20

<sup>76</sup> Tilghman Direct 20:7

<sup>77</sup> Tilghman Direct 21:1

<sup>78</sup> Tilghman Direct 22:1

<sup>79</sup> Tilghman Direct 23:16

<sup>80</sup> Tilghman Direct 24:4

1 distribution at certain geographic locations, that water costs are included in the avoided  
2 energy cost and raises the question of quasi-storage due to banking that Staff has  
3 recommended should be considered for elimination from net metering depending on  
4 circumstances<sup>81</sup>.

5  
6 **Q. Please provide a review of TEP witness H. Edwin Overcast's direct testimony.**

7 **A.** TEP witness Overcast argues "With regard to solar DG the proliferation of rooftop solar is  
8 not the least cost alternative to acquiring renewable energy resources or even solar DG as the  
9 cost of solar is subject to economies of scale just as utility cost benefit from scale  
10 economies."<sup>82</sup> He characterizes a rate case as a near term analysis and an IRP analysis as long  
11 term.<sup>83</sup> He argues that long term energy forecasts should not be used and levelized but rather  
12 based on the short term marginal costs and that the capacity avoided costs are by their nature  
13 long-term costs.<sup>84</sup> He suggests that avoided capacity costs be established by the vintage of the  
14 installation and also by a market process such as competitive bidding.<sup>85</sup> He asserts that  
15 energy payments based on short run costs is the exact same way that utility generation  
16 recovers energy costs and that there is no economic reason that solar DG should be any  
17 different than a competitive power plant that bears the fuel cost risk in the short term.<sup>86</sup>

18  
19 **Q. Please provide a review of Vote Solar ("VS") witness Kurt Volkmann's direct**  
20 **testimony.**

21 **A.** VS witness Volkmann suggests that DG can add significant value by deferring capital  
22 investment<sup>87</sup> and can have zero costs or require additional measures to accommodate the

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<sup>81</sup> Solganick Direct 18:9

<sup>82</sup> Overcast Direct 8:19

<sup>83</sup> Overcast Direct 44:16

<sup>84</sup> Overcast Direct 45:1

<sup>85</sup> Overcast Direct 46:4

<sup>86</sup> Overcast Direct 47:2

<sup>87</sup> Volkmann Direct 6:3

1 increased load on a feeder<sup>88</sup>. He suggests that utilities disclose the capabilities of feeders to  
2 accept DG in order to reduce costs and enable providers to offer innovative alternatives to  
3 traditional utility solutions.<sup>89</sup> He recommends the Commission adopt a smart inverter  
4 requirement for DG solar and storage installations and opines that this will be an additional  
5 input into the DG solar valuation methodology.<sup>90</sup> He discusses the coincidence of DG solar  
6 and utility residential and commercial local peaks and suggests that storage may improve the  
7 coincidence with local peaks.<sup>91</sup> He recommends that the Commission adopt a detailed  
8 marginal cost of service methodology for valuing both transmission and distribution capacity,  
9 which he recognizes as data-intensive. He also suggests that where DG makes small,  
10 incremental contributions to increase transmission capacity in areas where no immediate  
11 capacity upgrade is planned, that this relief has value and should be recognized.<sup>92</sup> He suggests  
12 similar treatment for distribution capacity.<sup>93</sup> He provides information on water usage and  
13 references a 2011 WRA report and computes the water value for APS as \$0.00018 per kWh  
14 and for TEP at \$0.00028 per kWh.<sup>94</sup> He suggests imputing reductions in service interruptions  
15 or reduced duration if the DG can operate without the grid.<sup>95</sup> He suggests that distribution  
16 planning processes consider the impact of DG as coordinated alternatives.<sup>96</sup>

17  
18 VS's proposal to require advanced inverters should be considered by the Commission. Staff  
19 has provided additional information about water consumption at generating plants and VS  
20 has contributed to this discussion with additional information. Staff suggests that rather than  
21 requiring utilities to disclose the capabilities of all feeders that Staff's suggestion that utilities

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<sup>88</sup> Volkmann Direct 6:10

<sup>89</sup> Volkmann Direct 7:8

<sup>90</sup> Volkmann Direct 13:3

<sup>91</sup> Volkmann Direct 14:3

<sup>92</sup> Volkmann Direct 18:11

<sup>93</sup> Volkmann Direct 21:4

<sup>94</sup> Volkmann Direct 24:18

<sup>95</sup> Volkmann Direct 26:8

<sup>96</sup> Volkmann Direct 301:12



1 use an RFP process when feeder capacity is needed would offer a similar result at lower  
2 cost.<sup>97</sup> Staff also does not agree that enhanced reliability and resiliency occur with DG solar  
3 alone or provide benefits to non-participants.<sup>98</sup>  
4

5 **Q. Please provide a review of VS witness Briana Kobor's direct testimony.**

6 A. VS witness Kobor recommends that the focus be on the energy exported to the utility grid<sup>99</sup>,  
7 examine cost effectiveness from the perspective of non-participating customers and include  
8 impact on utility rates, incorporation of environmental impacts, improved electric reliability,  
9 improved system operations and economic development benefits.<sup>100</sup> She recommends  
10 focusing on near term levels of DG penetration.<sup>101</sup> She requests funding for third party  
11 analysis of a utility's proposal to reform the rate structure and that the results of the DG  
12 export valuation be used in the utility's general rate case proceeding to inform DG rate  
13 design.<sup>102</sup> She opines that DG valuation must include the full range of long-term benefits and  
14 costs and are utility specific.<sup>103</sup> She recognizes that utility ratemaking is based on a one-year  
15 test year focused on current utility costs<sup>104</sup> and that environmental and economic  
16 development benefits should not be ignored because they do not fit the historical mold of  
17 cost-of-service ratemaking<sup>105</sup>. She suggests analyzing all DG solar (residential and  
18 commercial/industrial), analyze value over the life of a DG system (20 to 30 years<sup>106</sup>), use an  
19 appropriate discount rate (inflation, not WACC<sup>107</sup>); use a near-term forecast of DG  
20 penetration (1-3 years<sup>108</sup>) and analyze capacity on a continuous basis (recognize the modularity

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<sup>97</sup> Solganick Direct 19:24

<sup>98</sup> Solganick Direct 27:9

<sup>99</sup> Kobor Direct 8:18

<sup>100</sup> Kobor Direct 4:14 and 4:20 and 19:21

<sup>101</sup> Kobor Direct 5:1

<sup>102</sup> Kobor Direct 5:13

<sup>103</sup> Kobor Direct 8:1

<sup>104</sup> Kobor Direct 10:3

<sup>105</sup> Kobor Direct 12:22

<sup>106</sup> Kobor Direct 22:22

<sup>107</sup> Kobor Direct 23:5

<sup>108</sup> Kobor Direct 24:1

1 of DG additions<sup>109</sup>).<sup>110</sup> She asks for the use of scenarios to address uncertainty of future rate  
2 design.<sup>111</sup> She suggests using long-term Energy Information Administration (25 year) fuel  
3 projections and sensitivity analyses.<sup>112</sup> She supports the addition of line losses and ELCC for  
4 capacity.<sup>113</sup> However, she requests recognition of capacity reserves for utility generation but  
5 may imply that similar reserves are not needed for DG solar.<sup>114</sup> She argues that rooftop DG  
6 solar requires a robust local workforce that includes installers, manufacturers, sales associates,  
7 and distribution workers along with a multiplier analysis.<sup>115</sup>

8  
9 Staff agrees with VS that the focus is the energy exported to the grid and that the perspective  
10 be that of non-participants and line loss and ELCC have a place in the analysis. Staff does  
11 not support limiting the longer-term analysis to near term levels of penetration as this induces  
12 a mismatch. Staff has concerns about using long-term fuel forecasts due to past  
13 performance. Staff suggests that there is a mismatch when rooftop DG solar's economic  
14 impact considers labor force while the economic impact of utility generation is not  
15 considered within the ratemaking process.

16  
17 **Q. Is there a Commission process in place that provides information to establish the**  
18 **value of DG in a rate case?**

19 **A.** The major Arizona utilities file biannual Integrated Resource Plans ("IRP"), which detail the  
20 generation and transmission options that the utility is and has considered during its process to  
21 develop a long-term resource plan. The basis for the long-term resource plan starts with a

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<sup>109</sup> Kobor Direct 25:1

<sup>110</sup> Kobor Direct 17:13

<sup>111</sup> Kobor Direct 27:11

<sup>112</sup> Kobor Direct 28:5

<sup>113</sup> Kobor Direct 31:6

<sup>114</sup> Kobor Direct 31:21

<sup>115</sup> Kobor Direct 35:5

1 defined load forecast commonly called the base case. Robust IRP include several sensitivity  
2 cases around the base case load forecast to account for variations in the load forecast drivers.  
3

4 Once a series of load forecasts are developed then the utility can move to capacity planning  
5 with the impacts of customer-side effects such as energy efficiency ("EE"), appliance  
6 efficiency, demand side management ("DSM") and DG woven into the capacity planning  
7 process. In certain cases these "subtractors" may leave the required peak capacity needs static  
8 but the capacity planner may consider retirements, fuel conversions and emerging or potential  
9 emissions requirements. Generation also has the capability to stand in for some level of  
10 transmission and capacity planners consider this function in parallel with supply requirements  
11 at specific locations on the grid. Conversely purchases supported by a robust transmission  
12 grid can offer alternatives to construction of new capacity.  
13

14 **Q. What issues did Commissioner Forese ask parties to address in this proceeding?**

15 **A.** Commissioner Forese expressed his concern that the parties may move to positions that are  
16 rigid rather than searching for "win-win" scenario. Staff supports the Commissioner's more  
17 optimistic viewpoint and notes that its position allows for evolution over time. Although  
18 Staff adopted its long-term rate design proposal for Three-Part TOU rates in the on-going  
19 UNSE case (15-0142)<sup>116</sup> that position did not call for the immediate suspension of net  
20 metering<sup>117</sup> and also supported partial "grandfathering"<sup>118</sup> to recognize that certain customers  
21 had been "early adopters" at the urging of many constituencies and thus deserved  
22 consideration as the rate design and/or net metering evolved. Further supporting the  
23 Commissioner's concern, Staff has recommended that there be an adder to reflect geographic  
24 differentials depending on the specific distribution infrastructure if DG can replace or

<sup>116</sup> Solganick Direct (15-0142) 10:5

<sup>117</sup> Solganick Direct (15-0142) 45:20 and Broderick Direct (15-0142) 11:9 and Solganick Rebuttal (15-0142) 12:25 and Broderick Rebuttal 8:10

<sup>118</sup> Broderick Rebuttal (15-0142) 5:14 and 6:1, 6:18

1 significantly delay needed upgrades or expansion.<sup>119</sup> Staff also notes that its Three-Part TOU  
2 proposal does not specifically single out any customer subclass including DG.<sup>120</sup> To address  
3 the initial post transition impact of Staff's recommended Three-Part TOU rates Staff  
4 proposed a 15 percent cost per kW incentive for DG solar installations for the six months  
5 after the completion of the full transition.<sup>121</sup> Taken together Staff's proposals in the UNSE  
6 case form a foundation suitable for that utility for a win-win approach to the various issues  
7 involved.

8  
9 **Q. Commissioner Burns expressed his concerns over the interrelationship of energy and**  
10 **water as it specifically relates to Arizona.**

11 **A.** Staff recognizes the nexus between energy and water, as many of the existing generation  
12 technologies require water as the "working fluid", for power augmentation and also for  
13 cooling. Staff witness Zachary Branum has filed rebuttal testimony detailing the use of water  
14 for Arizona power generation.

15  
16 The use of water for the working fluid within Rankine cycle steam power plants (fueled by  
17 nuclear, coal or gas) accounts for limited water consumption as the water is recirculated  
18 between the boiler and steam condenser and requires limited water blowdown and makeup to  
19 maintain the quality of the working fluid. The operating costs for a power plant include the  
20 cost of such water usage.

21  
22 Water can also be used to augment power production in combined cycle or combustion  
23 turbine power plants by cooling the inlet air and/or steam injection. This tradeoff of

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<sup>119</sup> Solganick Direct 12:1 and 19:24

<sup>120</sup> Solganick Direct (15-0142) 32:11

<sup>121</sup> Broderick Rebuttal (15-0142) 13:20

1 increased production through increased water usage is included in the operating costs for  
2 such power plants.

3  
4 Water has been historically used as a cooling medium for many power plants, initially in once  
5 through cooling and more recently through the use of cooling towers. Power plants have  
6 been developed that use air-cooling in place of water-cooling but there can be performance  
7 impacts. Staff notes positively that Vote Solar witness Volkmann has raised this issue and has  
8 provided some initial information to evaluate the impact of water on power generation. The  
9 typical utility IRP would also use these types of evaluation methods to consider the water  
10 energy nexus.

11  
12 The quantification of the amount of water used in various forms of power generation ranging  
13 from once through cooling to technologies that do not require water including air cooled  
14 units and certain forms of DG (wind, large scale and rooftop solar) is a reasonably  
15 accomplished engineering function. What is challenging is the pricing of the cost of the water  
16 consumed. The price of water can range from present average costs, recognize the estimated  
17 increased future cost of water or consider the use of reclaimed water. Staff supports the use  
18 of analyses that include a focus on the cost of water or the value of the avoidance of the use  
19 of water.

20  
21 **Q. Commissioner Burns also highlighted the potential advantages of combined heat and**  
22 **power including its use in the agricultural sector.**

23 **A.** Staff's direct testimony specifically recognizes the potential value of combined heat and  
24 power.<sup>122</sup> Staff also has recommended that behind the meter<sup>123</sup> DG be considered in a

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<sup>122</sup> Solganick Direct (15-0142) 5:12

<sup>123</sup> Solganick Direct (15-0142) 7:7

1 broader sense than DG solar, as there are many alternatives<sup>124</sup> with various positive  
2 attributes<sup>125</sup> that should be considered within the IRP process. The production of energy  
3 through the use of agricultural waste can and should be evaluated within the IRP process  
4 where such potential opportunities exist in Arizona.

5  
6 **Q. What issues did Commissioner Stump ask parties to address in this proceeding?**

7 **A.** Commissioner Stump posed many questions for the parties to this docket to address in order  
8 to provide a better record for consideration. Staff addresses a number of his questions:

9  
10 1. The Commission's May 7, 2014 workshop on the Value and Cost of Distributed  
11 Generation included debate on whether a remote solar generation station should receive  
12 equal treatment with rooftop solar, with regard to calculating the value of solar. What are the  
13 parties' thoughts?

14 • A remote solar generation station (often called utility-scale) is different from rooftop  
15 solar due to the economies of scale (usually lower costs) and differential losses  
16 between rooftop solar located nearer to load and utility-scale solar located at or near a  
17 transmission or distributions substation. At present utility-scale solar could be more  
18 easily controlled in response to system (grid) needs, while in the future wide spread  
19 use of smart inverters combined with some centralized control may allow rooftop  
20 solar to provide similar control capabilities.

21 • Staff's direct testimony addressed the cost differential between the two types of DG  
22 solar and the utility's requirement to procure resources at the lowest reasonable  
23 cost.<sup>126</sup>

24  

---

<sup>124</sup> Solganick Direct (15-0142) 5:10

<sup>125</sup> Solganick Direct (15-0142) 6:5

<sup>126</sup> Solganick Direct 8:4 and 8:14

1           2. Why argue that a value of solar proceeding is important only for the resource-planning  
2 purposes, given that discussions about cost-shifts are informed by discussions on the value of  
3 DG.

4           • While the discussions about cost-shift can be informed by the value of solar, the value  
5 of solar should not be used to allow the continuation of cost-shifts. Staff has  
6 recommended the mandatory transition to a Three-Part TOU rate design as it  
7 properly prices the discrete elements of demand, energy and customer for all  
8 customers when fully implemented.<sup>127</sup> Staff also supports that what happens behind  
9 the meter is the customer's business and that views all technologies on an equal  
10 basis.<sup>128</sup> The purchase of energy from other utilities or a customer should be driven  
11 by a reasonable cost standard.<sup>129</sup> If the Commission then determines that DG solar  
12 (or any other technology) can add value to Arizona and that value should be  
13 compensated through the utility regulatory policy, then that incremental  
14 compensation should be identified and separately paid for. Examples might include a  
15 distribution adder if substation enhancements can be eliminated that would be paid  
16 only to those customers that made the elimination possible.<sup>130</sup>  
17

18           3. In 2014, lost fixed cost associated with EE programs amounted to \$24.1 million out of  
19 \$34.5 million in total cost shifts. Do recoverable EE lost fixed costs constitute a greater  
20 proportion of the total lost fixed cost revenue at hand? Discuss how value-of-solar  
21 discussions are informed by comparing the impacts of solar versus EE on the grid. Is the per  
22 customer shift larger for solar versus EE customers? Why is the greater customer  
23 accessibility of EE programs relevant to this discussion? How does the average DG user's

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<sup>127</sup> Solganick Direct (15-0142) 30:11

<sup>128</sup> Solganick Direct 7:7

<sup>129</sup> Solganick Direct 8:4

<sup>130</sup> Solganick Direct 19:24 and 22:14

1 demand curve differ from an EE user, and describe its effect on the grid, given that the EE  
2 user is not in need of backup power, unlike the solar DG user.

- 3 • The relative magnitude of EE compared to solar DG will change based upon the  
4 penetrations of each of these programs and therefore is an evolving situation.
- 5 • As Staff has shown in its matrix<sup>131</sup> there are multiple technologies that may provide  
6 the attributes of DG solar and DG solar may lack other attributes.
- 7 • Staff has recommended the mandatory transition to Three-Part TOU rates<sup>132</sup> to  
8 eliminate (after full implementation) the cost shift attributed to DG solar and place all  
9 technologies on an equal footing.
- 10 • EE and DG solar have different customer accessibility due to financing, orientation,  
11 home ownership versus rental property and other requirements. Staff suggests that  
12 the inherent value of each (EE or DG) does not affect the other, although the  
13 customer should implement lower cost alternatives first.
- 14 • Staff suggests that both engineering simulations and load research can demonstrate  
15 that EE will reduce both peak demand (coincident and non-coincident) and energy  
16 while solar DG will reduce energy consumption and may (or may not) reduce peak  
17 demand. Further if DG solar is delivering energy to the grid, flows are reversed (at  
18 least through the customer's transformer and potentially into the distribution system).

19  
20 4. How do we calculate regressive social costs into the value of solar, given that non-solar  
21 customers subsidized solar customers?

- 22 • Staff has recommended the mandatory transition to Three-Part TOU rates<sup>133</sup> to  
23 eliminate (after full implementation) the cost shift attributed to DG solar and place all  
24 technologies on an equal footing.

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<sup>131</sup> Solganick Direct Exhibit HS-3

<sup>132</sup> Solganick Direct (15-0142) 30:11

<sup>133</sup> Solganick Direct (15-0142) 30:11



1 7. How will increases in productivity be incentivized once the value of solar is estimated? In  
2 addition to the declining cost of panels, is it appropriate to factor relatively high U. S.  
3 installation cost into a value on solar determination?

- 4 • Productivity increases and/or decreases in inputs such as panels have no direct  
5 relationship to the value of solar and do not need to be considered except as a means  
6 to estimate market penetration.

7  
8 8. In value of solar discussions, are we attributing a unique value to DG, which other power  
9 sources also have? In other words are there alternatives to DG that may be more efficient in  
10 reaching the same desired outcome of reducing carbon dioxide emissions at lower installation  
11 costs? How does the cost and value of DG compare with the alternative renewable  
12 resources? In pursuing DG, what alternative forms of renewable energy are we displacing?  
13 How does the cost and value of DG compare with that utility scale and community scale  
14 solar? Is DG as efficient as alternative forms of solar? Is the value of solar lessened for DG  
15 versus utility scale or community scale solar?

- 16 • As Staff has shown in its matrix<sup>134</sup> there are multiple technologies that may provide  
17 the attributes of DG solar and DG solar may lack other attributes.
- 18 • The appropriate place to compare the value of different alternatives both renewable  
19 and more traditional sources of energy is within the IRP process.
- 20 • The relative value of solar as DG, utility or community can be evaluated within the  
21 IRP process. Due to economies of scale that are slightly offset by reduced losses it is  
22 likely that rooftop DG solar is less efficient than community or utility scale solar.

23  
24 **Q. Does this conclude your direct testimony?**

25 **A. Yes, it does.**

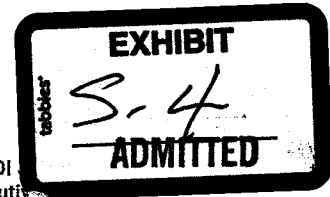
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<sup>134</sup> Solganick Direct Exhibit HS-3

**COMMISSIONERS**  
DOUG LITTLE – Chairman  
BOB STUMP  
BOB BURNS  
TOM FORESE  
ANDY TOBIN



JODI  
Executive



## ARIZONA CORPORATION COMMISSION

April 22, 2016

Thomas A. Loquvam  
Pinnacle West Capital Corporation  
P.O. Box 53999, MS 8695  
Phoenix, Arizona 85072-3999

*Via E-mail and United States Mail*  
[thomas.loquvam@pinnaclewest.com](mailto:thomas.loquvam@pinnaclewest.com)

Re: Staff's **Third** Set of Data Requests to Arizona Public Service Company  
Docket No. E-00000J-14-0023

Dear Mr. Loquvam:

Please treat this as Staff's **Third** Set of Data Requests to Arizona Public Service Company in the above matter.

For purposes of this data request set, the words "Arizona Public Service Company," "Company," "you," and "your" refer to Arizona Public Service Company and any representative, including every person and/or entity acting with, under the control of, or on behalf of Arizona Public Service Company. For each answer, please identify by name, title, and address each person providing information that forms the basis for the response provided.


These data requests are continuing, and your answers or any documents supplied in response to these data requests should be supplemented with any additional information or documents that come to your attention after you have provided your initial responses.

Please respond within **FIVE (5)** calendar days of your receipt of the copy of this letter. However, if you require additional time, please let us know.

*Please provide one hard copy as well as searchable PDF, DOC or EXCEL files (via email or electronic media) of the requested data directly to each of the following addressees via overnight delivery services to:*

- (1) Tom Broderick, Director, Utilities Division, Arizona Corporation Commission, 1200 West Washington Street, Phoenix, Arizona 85007, [tbroderick@azcc.gov](mailto:tbroderick@azcc.gov).
- (2) Constance Fitzsimmons, Legal Division, Arizona Corporation Commission, 1200 West Washington Street, Phoenix, Arizona 85007, [cfitzsimmons@azcc.gov](mailto:cfitzsimmons@azcc.gov).

Sincerely,

  
Maureen A. Scott, Senior Staff Counsel  
Matthew Laudone  
Legal Division  
(602) 542-3402

MAS;ML:klc:mam  
Enclosure

**ARIZONA CORPORATION COMMISSION  
STAFF'S THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016**

**Subject: All information responses should ONLY be provided in searchable PDF, DOC or EXCEL files via email or electronic media.**

\*\*\*For all data requests for which you do not have the information requested, please state such and skip to the next data request. Also, for responses to data requests that may be voluminous or overly burdensome, please contact Tom Broderick at 602-542-4251 to discuss.

**STF 3.1** Please provide information on all utility-scale solar renewable PPAs, with an effective date on or after January 1, 2008, including:

- a. The effective date
- b. Term of the PPA
- c. Actual price per kWh to the utility and any other charges, by year for the life of the contract, and
- d. Type(s) of renewable technology for each PPA.
- e. Please also provide a copy of each PPA, including term sheet.

**STF 3.2** Please provide the following information on any utility-scale solar renewable generation built and owned by the utility with a date construction began after January 1, 2008, including:

- a. Date construction began
- b. Date the facility began generating electricity
- c. Life expectancy of facility
- d. Type(s) of renewable technology at each facility
- e. Total revenue requirement resulting from each facility by year for depreciable life
- f. Total cost of the facility, and
- g. The cost per kWh generated over the life of the facility.

**ARIZONA CORPORATION COMMISSION  
STAFF'S THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016**

**Subject: All information responses should ONLY be provided in searchable PDF, DOC or EXCEL files via email or electronic media.**

\*\*\*For all data requests for which you do not have the information requested, please state such and skip to the next data request. Also, for responses to data requests that may be voluminous or overly burdensome, please contact Tom Broderick at 602-542-4251 to discuss.

- h. If the utility contracted with a developer to build the facility and the utility subsequently bought the plant, please provide a copy of the relevant contracts.

**STF 3. 3** Please explain the decision criteria you have and will rely upon for deciding whether to rely on a PPA or utility ownership for utility scale solar. If one decision criteria includes cost comparisons, please provide an explanation, formula and example of comparison between PPA and utility ownership. If that formula is from a perspective other than the customers' revenue requirements, please explain why.

**STF 3. 4** Given the utilities' support for reliance upon PPA data for utility scale solar as a basis for pricing export for rooftop DG solar, please explain whether the utility is willing to apply the same criteria to its utility ownership decision process for utility scale solar. If not, why not apply the same criteria? Is the utility supportive of applying this criteria uniformly if the PPA concept is embraced as the benchmark for solar evaluation?

**STF 3. 5** As regards the specific points of comparison between PPA's and utility ownership of utility scale solar which do or may lead to differences in cost comparisons, please address:

*(To the extent these questions are general, please answer from the perspective of your utility's actual experience and practices.)*

- a) Any differences in amount and timing of revenue requirements to customers given PPA's recovery in PPFAC's and utility ownership following a revenue requirements formula? For the same resource, is the PPA less costly initially due to typical reliance upon levelized pricing; whereas utility ownership prices are initially higher and subsequently lower under the revenue requirements formula?
- b) Please explain the differences between tax efficiency of utilization of related investment tax credits between PPA vendors and utility ownership?



Public Documents  
No Confidential Documents  
Included



Kerri A. Carnes  
Manager  
State Regulation and Compliance

Mail Station 9712  
PO Box 53999  
Phoenix, Arizona 85072-3999  
Tel 602-250-3341  
Kerri.Carnes@aps.com

May 26, 2016

Maureen A. Scott  
Senior Staff Counsel  
Arizona Corporation Commission  
1200 W. Washington Street  
Phoenix, Arizona 85007

RE: Value and Cost of Distributed Generation Generic Docket  
Docket No. E-00000J-14-0023

Dear Ms. Scott:

Enclosed, please find Arizona Public Service Company's response to Staff's Fourth Set of Data Requests in the above-referenced matter. The response to Staff 4.2 contains confidential information and is provided pursuant to the protective order.

If you have any questions, please contact me at (602)250-3341.

Sincerely,

Kerri A. Carnes

KC/kr  
Attachment

cc: Matthew Laudone  
Rick Lloyd

**ARIZONA CORPORATION COMMISSION'S  
FOURTH SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
REGARDING THE COMMISSION'S INVESTIGATION OF  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
May 24, 2016**

Staff 4.1: Please provide cost and revenue requirement data for the Red Rock solar facility scheduled to go on line in late 2016 or early 2017.

Response: The estimated cost for Red Rock is \$94.7 million. Annual revenue requirements are provided below based on 1/1/2017 operation date. Note that these amounts are estimates and are subject to change until the project is placed in service.

| Revenue Requirement |             |  |      |             |
|---------------------|-------------|--|------|-------------|
| Year                | \$Thousands |  | Year | \$Thousands |
| 2017                | 12,147      |  | 2032 | 7,009       |
| 2018                | 11,267      |  | 2033 | 6,901       |
| 2019                | 10,314      |  | 2034 | 6,795       |
| 2020                | 9,457       |  | 2035 | 6,689       |
| 2021                | 8,898       |  | 2036 | 6,584       |
| 2022                | 8,339       |  | 2037 | 6,480       |
| 2023                | 8,003       |  | 2038 | 6,377       |
| 2024                | 7,890       |  | 2039 | 6,274       |
| 2025                | 7,778       |  | 2040 | 6,172       |
| 2026                | 7,666       |  | 2041 | 6,071       |
| 2027                | 7,555       |  | 2042 | 5,971       |
| 2028                | 7,444       |  | 2043 | 5,872       |
| 2029                | 7,334       |  | 2044 | 5,774       |
| 2030                | 7,225       |  | 2045 | 5,677       |
| 2031                | 7,117       |  | 2046 | 5,581       |

ARIZONA CORPORATION COMMISSION'S  
FOURTH SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
REGARDING THE COMMISSION'S INVESTIGATION OF  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
May 24, 2016

Staff 4.2: Please provide the inputs and assumptions used in calculating the revenue requirements for all utility owned grid scale solar facilities.

Response: Please see attached **confidential** Excel spreadsheet APS15914.

|                           | Paloma    | Center     | Hyder 1                 | Chino Valley | Foothills 1 | Foothills 2 |
|---------------------------|-----------|------------|-------------------------|--------------|-------------|-------------|
| In-Service Date           | 9/12/2011 | 10/24/2011 | 10/24/2011,<br>2/3/2012 | 11/26/2012   | 3/19/2013   | 10/15/2013  |
| % of First Year After COD | 30.1%     | 18.6%      |                         | 9.3%         | 78.6%       | 21.1%       |

|                     | Paloma | Center | Hyder 1 | Chino Valley | Foothills 1 | Foothills 2 |
|---------------------|--------|--------|---------|--------------|-------------|-------------|
| System Size (MW ac) | 17     | 17     | 16      | 19           | 17          | 18          |
| Plant In Service    | 65,990 | 82,272 | 75,837  | 90,569       | 78,387      | 61,229      |
| Book Life (years)   | 30.0   | 30.0   | 30.0    | 30.0         | 30.0        | 30.0        |

|                  | Paloma   | Center   | Hyder 1  | Chino Valley | Foothills 1 | Foothills 2 |
|------------------|----------|----------|----------|--------------|-------------|-------------|
| O&M per kW       | \$ 21.25 | \$ 21.25 | \$ 21.25 | \$ 21.25     | \$ 21.25    | \$ 21.25    |
| O&M Escalation % | 3.0%     | 3.0%     | 3.0%     | 3.0%         | 3.0%        | 3.0%        |

|                                 | Paloma | Center | Hyder 1 | Chino Valley | Foothills 1 | Foothills 2 |
|---------------------------------|--------|--------|---------|--------------|-------------|-------------|
| Property Tax Rate               | 10.3%  | 10.3%  | 10.3%   | 10.3%        | 10.3%       | 10.3%       |
| Renewable Prop Tax Assess Ratio | 20.0%  | 20.0%  | 20.0%   | 20.0%        | 20.0%       | 20.0%       |
| Prop Tax Escalation %           | 2.0%   | 2.0%   | 2.0%    | 2.0%         | 2.0%        | 2.0%        |

|                           | Paloma     | Center     | Hyder 1    | Chino Valley | Foothills 1 | Foothills 2 |
|---------------------------|------------|------------|------------|--------------|-------------|-------------|
| Composite Income Tax Rate | 39.22%     | 39.22%     | 39.22%     | 39.22%       | 39.22%      | 39.22%      |
| Fed Tax Basis Red         | 50.00%     | 50.00%     | 50.00%     | 50.00%       | 50.00%      | 50.00%      |
| ITC                       | 30.00%     | 30.00%     | 30.00%     | 30.00%       | 30.00%      | 30.00%      |
| Tax Depreciation          | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS   | 5 yr MACRS  | 5 yr MACRS  |

|                            | Paloma | Center | Hyder 1 | Chino Valley | Foothills 1 | Foothills 2 |
|----------------------------|--------|--------|---------|--------------|-------------|-------------|
| Debt % of Capitalization   | 46.06% | 46.06% | 46.06%  | 46.06%       | 46.06%      | 46.06%      |
| Equity % of Capitalization | 53.94% | 53.94% | 53.94%  | 53.94%       | 53.94%      | 53.94%      |
| LT Cost of Debt            | 6.38%  | 6.38%  | 6.38%   | 6.38%        | 6.38%       | 6.38%       |
| Authorized ROE             | 10.00% | 10.00% | 10.00%  | 10.00%       | 10.00%      | 10.00%      |



**Gila**                      **Desert**                      **Red**  
**Hyder II**                      **Bend**                      **Luke AFB**                      **Star**                      **Rock**

|           |           |           |           |          |
|-----------|-----------|-----------|-----------|----------|
| 11/1/2013 | 6/30/2014 | 6/29/2015 | 7/22/2015 | 1/1/2017 |
| 16.4%     | 50.4%     | 50.7%     | 44.4%     | 100.0%   |

|        |         |        |        |        |
|--------|---------|--------|--------|--------|
| 14     | 32      | 10     | 10     | 40     |
| 60,892 | 107,086 | 35,103 | 31,534 | 94,700 |

|      |      |      |      |      |
|------|------|------|------|------|
| 30.0 | 30.0 | 30.0 | 30.0 | 30.0 |
|------|------|------|------|------|

|          |          |          |          |          |
|----------|----------|----------|----------|----------|
| \$ 21.25 | \$ 21.25 | \$ 21.25 | \$ 21.25 | \$ 21.25 |
| 3.0%     | 3.0%     | 3.0%     | 3.0%     | 3.0%     |

|       |       |       |       |       |
|-------|-------|-------|-------|-------|
| 10.3% | 10.3% | 10.3% | 10.3% | 10.3% |
| 20.0% | 20.0% | 20.0% | 20.0% | 20.0% |
| 2.0%  | 2.0%  | 2.0%  | 2.0%  | 2.0%  |

|            |            |            |            |            |
|------------|------------|------------|------------|------------|
| 39.22%     | 39.22%     | 39.22%     | 39.22%     | 39.22%     |
| 50.00%     | 50.00%     | 50.00%     | 50.00%     | 50.00%     |
| 30.00%     | 30.00%     | 30.00%     | 30.00%     | 30.00%     |
| 5 yr MACRS | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS |

|        |        |        |        |        |
|--------|--------|--------|--------|--------|
| 46.06% | 46.06% | 46.06% | 46.06% | 46.06% |
| 53.94% | 53.94% | 53.94% | 53.94% | 53.94% |
| 6.38%  | 6.38%  | 6.38%  | 6.38%  | 6.50%  |
| 10.00% | 10.00% | 10.00% | 10.00% | 10.00% |

**ARIZONA CORPORATION COMMISSION'S  
FOURTH SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
REGARDING THE COMMISSION'S INVESTIGATION OF  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
May 24, 2016**

**Staff 4.3:** Please provide the weighted average for all existing PPAs, 2015-2025, for utility scale solar on a levelized and non-levelized basis.

**Response:** The below values are weighted by expected energy production for all of APS's existing solar photovoltaic PPAs for the years 2015-2025, and are derived from confidential data that is provided in Amended Staff Data Request 3.6. Please note that the below costs are not weighted based on in-service dates.

PPA levelized cost is 119.5 \$/MWH

Non-levelized (annual) cost of PPAs

| <b>Year</b> | <b>\$/MWH</b> |
|-------------|---------------|
| 2015        | 111.6         |
| 2016        | 113.4         |
| 2017        | 115.1         |
| 2018        | 116.9         |
| 2019        | 118.8         |
| 2020        | 120.7         |
| 2021        | 122.7         |
| 2022        | 124.8         |
| 2023        | 126.9         |
| 2024        | 129.1         |
| 2025        | 131.4         |

ARIZONA CORPORATION COMMISSION'S  
 FOURTH SET OF DATA REQUESTS TO  
 ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
 REGARDING THE COMMISSION'S INVESTIGATION OF  
 VALUE AND COST OF DISTRIBUTED GENERATION  
 DOCKET NO. E-00000J-14-0023  
 May 24, 2016

Staff 4.4: Please provide the weighted average for all existing utility owned grid scale solar facilities, 2015-2025, on a levelized and non-levelized basis.

Response: The below values are weighted by expected energy production for all of APS's utility owned grid scale solar photovoltaic facilities for the years 2015-2025 including Red Rock, and are derived from the confidential data that is provided in Amended Staff Data Request 3.6. Please note that the below costs are not weighted based on in-service dates and are provided with and without the Arizona Production Tax Credit (PTC).

Levelized cost with PTC is 102.1 \$/MWH, and without PTC is 109.9 \$/MWH

Non-levelized (average) cost of APS Owned Solar

| Year | w/ AZ PTC (\$/MWH) | w/o AZ PTC (\$/MWH) |
|------|--------------------|---------------------|
| 2015 | 105.8              | 123.4               |
| 2016 | 107.7              | 123.5               |
| 2017 | 103.9              | 115.5               |
| 2018 | 101.3              | 112.1               |
| 2019 | 99.7               | 109.1               |
| 2020 | 99.3               | 106.3               |
| 2021 | 101.9              | 104.6               |
| 2022 | 102.5              | 102.5               |
| 2023 | 100.9              | 100.9               |
| 2024 | 99.3               | 99.3                |
| 2025 | 98.2               | 98.2                |

ARIZONA CORPORATION COMMISSION'S  
 FOURTH SET OF DATA REQUESTS TO  
 ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
 REGARDING THE COMMISSION'S INVESTIGATION OF  
 VALUE AND COST OF DISTRIBUTED GENERATION  
 DOCKET NO. E-00000J-14-0023  
 May 24, 2016

Staff 4.5: Please provide the combined weighted average for all existing PPAs for utility scale solar and grid scale solar facilities, 2015-2025, on a levelized and non-levelized basis.

Response: Using the information provided in Staff 4.3 and 4.4, below are the combined weighted average costs of APS's existing PPAs and APS owned utility scale solar photovoltaic facilities for the years 2015-2025. Costs are provided with and without the Arizona Production Tax Credit (PTC) for APS owned solar facilities.

Levelized cost of PPAs + APS Owned Solar is 106.2 \$/MWH with PTC, and 112.1 \$/MWH without PTC.

Non-levelized (annual) cost of PPAs + APS Owned Solar:

| Year | w/ AZ PTC (\$/MWH) | w/o AZ PTC (\$/MWH) |
|------|--------------------|---------------------|
| 2015 | 107.4              | 120.0               |
| 2016 | 109.2              | 120.8               |
| 2017 | 106.4              | 115.4               |
| 2018 | 104.8              | 113.2               |
| 2019 | 104.0              | 111.3               |
| 2020 | 104.1              | 109.5               |
| 2021 | 106.5              | 108.6               |
| 2022 | 107.5              | 107.5               |
| 2023 | 106.7              | 106.7               |
| 2024 | 105.9              | 105.9               |
| 2025 | 105.6              | 105.6               |

ARIZONA CORPORATION COMMISSION'S  
FOURTH SET OF DATA REQUESTS TO  
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VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
May 24, 2016

Staff 4.6: Please indicate whether any utility owned facilities or PPAs for grid scale solar prior to 2010 were excluded from the calculation and why?

Response: APS did not exclude any grid-scale facilities, whether utility owned or third-party owned, prior to 2010 in its calculations.



5-5

**Kerri A. Carnes**  
Manager  
State Regulation and Compliance

Mail Station 9712  
PO Box 53999  
Phoenix, Arizona 85072-3999  
Tel 602-250-3341  
Kerri.Carnes@aps.com

May 27, 2016

Maureen A. Scott  
Senior Staff Counsel  
Arizona Corporation Commission  
1200 W. Washington Street  
Phoenix, Arizona 85007

RE: Value and Cost of Distributed Generation Generic Docket  
Docket No. E-00000J-14-0023

Dear Ms. Scott:

Enclosed, please find Arizona Public Service Company's Amended Responses to 3.2(e) and 3.6 of Staff's Third Set of Data Requests, originally sent on May 12, 2016. Both Amended Responses contain highly confidential information and are being provided pursuant to a protective order in this matter.

If you have any questions, please contact me at (602)250-3341.

Sincerely,

A handwritten signature in black ink, appearing to read "Kerri A. Carnes", with a stylized flourish at the end.

Kerri A. Carnes

KC/ks  
Attachment

cc: Matthew Laudone  
Rick Lloyd

ARIZONA CORPORATION COMMISSION'S  
THIRD SET OF DATA REQUESTS TO  
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VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016

Staff 3.2: Please provide the following information on any utility-scale solar renewable generation built and owned by the utility with a date construction began after January 1, 2008, including:

- a. Date construction began
- b. Date the facility began generating electricity
- c. Life expectancy of facility
- d. Type(s) of renewable technology at each facility
- e. Total revenue requirement resulting from each facility by year for depreciable life
- f. Total cost of the facility, and
- g. The cost of kWh generated over the life of the facility.
- h. If the utility contracted with a developer to build the facility and the utility subsequently bought the plant, please provide a copy of the relevant contracts.

Response: This information is **highly confidential** and is being provided pursuant to an executed Protective Agreement.

a.- d., f., g. Please see attached document labeled APS15911 - Highly Confidential

e. Please see attached table labeled APS15899- Highly Confidential

h. Please see the attached PDF Agreements for AZ Sun

APS15909 Paloma - Highly Confidential  
APS15902 Cotton Center- Highly Confidential  
APS15906 Hyder 1- Highly Confidential  
APS15900 Chino Valley- Highly Confidential  
APS15903 Foothills- Highly Confidential  
APS15907 Hyder II- Highly Confidential  
APS15904 Gila Bend- Highly Confidential  
APS 15901Desert Star- Highly Confidential  
APS15908 Luke AFB- Highly Confidential

ARIZONA CORPORATION COMMISSION'S  
THIRD SET OF DATA REQUESTS TO  
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VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016

Amended  
Response:

This is an amended response to 3.2(e). Attached please find the **highly confidential** Excel spreadsheet APS15912, which is being provided to replace the previously provided APS15899. APS15912 has corrected the inadvertent use of an incorrect value and doubling counting of the production tax credit (PTC) for certain facilities.



ARIZONA CORPORATION COMMISSION'S  
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ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
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Staff 3.6: To the extent that cost differences exist between PPA's and utility ownership of utility scale solar, should the formula for export pricing of rooftop DG solar, be based on a combination of the costs to customers of PPA's and utility ownership and not solely on PPA's? Why not? Could that formula be based on a weighted average of the percentage of your utilities reliance upon PPA or ownership either historically or as per IRP or both?

Response: There are several ways in which the grid-scale adjusted methodology can be implemented. The discussion in APS witness Albert's testimony was based upon a prospective analysis and relied upon current pricing information publicly available in the market. This has the advantage of utilizing the most current market information and is likely to be the best way to estimate the current cost of implementing grid-scale solar PV. The methodology can also be based upon historical costs of grid-scale solar PV. This could include both PPAs and utility-owned systems. While this approach is based upon actual cost information, these historical costs are not indicative of the current cost of implementing grid-scale solar PV.

Nonetheless, a weighted average of grid-scale costs for third-party and utility owned projects could be used to establish a price for energy exported to the grid from rooftop solar facilities. To be comprehensive, a methodology using this approach could reasonably include several factors, including:

- i. a graduated weighting system that places a greater emphasis on more recent announced or executed grid-scale solar prices;
- ii. a rolling blended average of no more than five years, where in each subsequent year, the oldest year of data in that period would roll out of the calculation;
- iii. refreshing the analysis each year to capture the most current available data and ensure that the price used in the calculation reflects current market conditions;
- iv. utilizing data and pricing for photovoltaic solar panels, and excludes other types of solar technologies (e.g., concentrated solar or solar thermal projects);

ARIZONA CORPORATION COMMISSION'S  
THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
REGARDING THE COMMISSION'S INVESTIGATION OF  
VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016

- v. in the event that the utility does not have any projects of recent vintage (for example - within the previous year), the methodology could consider utilizing pricing data from available industry sources for grid-scale solar PV projects with priority placed on projects within the state of Arizona to the extent available; and
- vi. adjusting to recognize the value differences between grid-scale and the export portion of rooftop solar. This adjustment to recognize valuation differences such as generation capacity value and energy losses is more fully discussed in the direct testimony of Mr. Albert.

The attached **highly confidential** spreadsheet, labeled APS15910 - highly confidential, contains a "grid-scale weighted average" methodology that blends actual third-party and utility-owned grid-scale solar facilities. That provide solar energy to APS's customers. Depending on how each of the factors described above are addressed in establishing the methodology, APS would expect a range of results that could vary from approximately 7 to 12 cents/kWH based upon APS's current portfolio of grid-scale solar facilities.

The attached spreadsheet is set up to include several factors upon which the calculation methodology can be adjusted. For example, the spreadsheet has the capability to more heavily weigh the impact of recent projects, and limit the impact of projects installed further in the past. Similarly, the spreadsheet permits varying (i) the base year considered; (ii) the number of years included in the calculation; (iii) whether the Arizona Production Tax Credit (AZ PTC) is included in the calculations for APS-owned facilities; (iv) whether PPAs are levelized; (v) whether utility-owned projects are levelized or appear as they appear in revenue requirements; and (vi) whether to apply a 20% adjustment factor to account for the operational differences between grid-scale and rooftop solar, as described by Brad Albert.

Although APS prepared the attached spreadsheet at the request of Commission Staff, it does not necessarily endorse

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VALUE AND COST OF DISTRIBUTED GENERATION  
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APRIL 22, 2016

the outcome. APS continues to support the methodologies described in the filed testimony of Brad Albert.

Please note, APS is producing the attached spreadsheet electronically with all cells fully operational.

Amended Response: Attached please find the **highly confidential** Excel spreadsheet APS15913, which is being provided to replace the previously provided APS15910. APS15913 has been revised to include information on Red Rock in the calculation, and to correct an error in the revenue requirements for APS owned solar facilities with the AZ PTC.

ARIZONA CORPORATION COMMISSION'S  
THIRD SET OF DATA REQUESTS TO  
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VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016

Staff 3.1: Please provide information on all utility-scale solar renewable PPAs, with an effective date on or after January 1, 2008, including:

- a. The effective date
- b. Term of the PPA
- c. Actual price per kWh to the utility and any other charges, by year for the life of the contract, and
- d. Type(s) of renewable technology for each PPA.
- e. Please also provide a copy of each PPA, including term sheet.

Response: This information is **highly confidential** and is being provided pursuant to an executed Protective Agreement.

- a. - d. See attached tables labeled APS15898 - Highly Confidential
- e. See attached PPAs - Highly Confidential  
APS15891 Ajo- Highly Confidential  
APS15892 Badger- Highly Confidential  
APS15893 Bagdad - Highly Confidential  
APS15894 Gillespie- Highly Confidential  
APS15895 Prescott- Highly Confidential  
APS15896 Saddle Mountain- Highly Confidential  
APS15897 Solana- Highly Confidential

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THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
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VALUE AND COST OF DISTRIBUTED GENERATION  
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APRIL 22, 2016

Staff 3.2: Please provide the following information on any utility-scale solar renewable generation built and owned by the utility with a date construction began after January 1, 2008, including:

- a. Date construction began
- b. Date the facility began generating electricity
- c. Life expectancy of facility
- d. Type(s) of renewable technology at each facility
- e. Total revenue requirement resulting from each facility by year for depreciable life
- f. Total cost of the facility, and
- g. The cost of kWh generated over the life of the facility.
- h. If the utility contracted with a developer to build the facility and the utility subsequently bought the plant, please provide a copy of the relevant contracts.

Response: This information is **highly confidential** and is being provided pursuant to an executed Protective Agreement.

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e. Please see attached table labeled APS15899- Highly Confidential

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VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016

not subject to cost overruns for costs associated with the development of projects under either structure. Regarding cost recovery, APS believes that utilities are appropriately limited to recovering only prudently incurred costs.

- d. All of the PV solar PPAs APS has entered into have contract terms of 25 or 30 years. After that time, APS no longer has any rights to their output. At that time, the third-party can remarket the facility. And if APS must replace the gap left in its generation portfolio at that time, either to comply with the renewable energy standard or otherwise, APS will need to incur additional costs.

By contrast, APS can continue to operate utility-owned facilities after their depreciable life. Indeed, during the depreciable lives, APS will be actively maintaining its facilities, which will increase the likelihood that they continue to produce energy after 30 years. After 30 years, the facilities will produce energy less efficiently, but the facilities will be fully depreciated and no longer be in customers' rates.

- e. APS does not directly procure solar panels in either the PPA or utility ownership modes. APS does not perceive any significant difference between solar panels offered through a PPA structure versus solar panels included in a developer's proposal to APS through a utility ownership model. In each structure, the solar developer works directly with solar panel manufacturers.
- f. APS does not have directly comparable PPA costs for any of its most recent utility-owned grid-scale projects. Recent utility-owned grid-scale projects have been competitively bid for selection of an EPC contractor to construct the project on sites that APS has already procured.

For APS's first set of AZ Sun projects, which were bid approximately six years ago, PPA bids were also accepted. APS did not retain any formal benchmarking data. An evaluation of those bids confirmed that the lifetime costs of utility-owned grid-scale projects were modestly lower than the PPA options available at the time.

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DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016

Staff 3.3: Please explain the decision criteria you have and will rely upon for deciding whether to rely on a PPA or utility ownership for utility scale solar. If one decision criteria includes cost comparisons, please provide an explanation, formula and example of comparison between PPA and utility ownership. If that formula is from a perspective other than the customers' revenue requirements, please explain why.

Response: The decision of whether to procure third-party owned, or utility-owned, grid-scale solar generation has not been driven by a head-to-head comparison, but more by the advisability of relying on a balanced portfolio to meet resource needs. Under both, projects are only selected after a competitive bidding process that ensures the lowest available cost at the time of the project. Further, given that the grid-scale solar developers building both third-party and utility-owned projects have similar cost structures, and utilities often have relatively inexpensive financing costs, utility-owned projects are cost-competitive with third-party owned projects.

Finally, utility-owned projects offer additional advantages beyond third-party owned projects, including: (i) PPAs are treated as imputed debt on utility balance sheets, increasing utilities' FFO to debt ratio and potentially requiring additional equity; and (ii) after the typical PPA term of 25-30 years, APS no longer has any rights to the energy produced, whereas utility-owned projects continue to produce energy for the benefit of customers even after they are fully depreciated.

Neither third-party nor utility-owned projects are demonstrably better than the other. Instead, it is appropriate to obtain a balanced portfolio of both. Currently, APS has 324.5 MWs of third-party owned and 170 MWs of utility-owned grid-scale solar facilities.

ARIZONA CORPORATION COMMISSION'S  
THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
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VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016

Staff 3.4: Given the utilities' support for reliance upon PPA data for utility scale solar as a basis for pricing export for rooftop DG solar, please explain whether the utility is willing to apply the same criteria to its utility ownership decision process for utility scale solar. If not, why not apply the same criteria? Is the utility supportive of applying this criteria uniformly if the PPA concept is embraced as the benchmark for solar evaluation?

Response: Please see the response to Staff 3.3. Paraphrasing the testimony of Staff witness Howard Solganick, many factors drive resource procurement decisions, including simple cost comparisons. Other factors include those identified in APS's response to Staff 3.3



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ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
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VALUE AND COST OF DISTRIBUTED GENERATION  
DOCKET NO. E-00000J-14-0023  
APRIL 22, 2016

Staff 3.5: As regards the specific points of comparison between PPA's and utility ownership of utility scale solar which do or may lead to differences in cost comparisons, please address:

*(To the extent these questions are general, please answer from the perspective of your utility's actual experience and practices.)*

- a. Any differences in amount and timing of revenue requirements to customers given PPA's recovery in PPFAC's and utility ownership following a revenue requirements formula? For the same resource, is the PPA less costly initially due to typical reliance upon levelized pricing; whereas utility ownership prices are initially higher and subsequently lower under the revenue requirements formula?
- b. Please explain the differences between tax efficiency of utilization of related investment tax credits between PPA vendors and utility ownership?
- c. Please explain the differences between treatment of cost overruns, if any, between PPA's and utility ownership? Are PPA's typically not compensated for actual costs in excess of contract, but utilities typically request recovery of costs over budget in rate cases? Do utilities support limiting cost recovery in rate cases to budgets?
- d. Please explain differences between duration of PPA's versus useful life depreciation for owned assets? Are PPA's typically for less than the useful asset life such that vendors do not include all costs in the initial contract but plan on cost recovery in follow-on contracts?
- e. Please explain whether the procurement of panels from suppliers is different in PPA's versus utility ownership? Are PPA's typically sourced from vendors purchasing solar panels in high volumes at greater economies of scale than from a utility?
- f. To the extent available and for each existing utility owned utility scale solar, please provide the contemporaneous comparable PPA benchmarks known to the utility.

Response:

- a. The revenue requirements pattern over the life of a utility-owned PV solar facility is highest in the early years of the facility's life before the facility has incurred much

ARIZONA CORPORATION COMMISSION'S  
THIRD SET OF DATA REQUESTS TO  
ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
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VALUE AND COST OF DISTRIBUTED GENERATION  
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APRIL 22, 2016

depreciation. The revenue requirements decline to much lower levels in the later years of the facility's life as the investment in plant and equipment gets fully depreciated. In contrast, the typical PPA procured by APS exhibits a constant fixed price for the life of the contract or an initial price with an annual escalation feature resembling a general inflation rate. In either case, the net present value of the annual revenue requirements for utility-owned facilities has been comparable to or modestly lower than 3<sup>rd</sup>-party PPAs.

- b. APS can claim a federal investment tax credit ("ITC") of 30% of the tax basis of the associated facility on its income tax return. This ITC is subject to the normalization rules of the Internal Revenue Code and related regulations, which provide the utility and its ratepayers a levelized sharing of the benefits of the investment tax credit as either:
  - a. a rate base reduction, which must be restored no less rapidly than ratably, based upon the regulatory depreciable life of the associated facility; or
  - b. a cost of service reduction (through ratemaking income tax expense), which amortizes the benefit of the investment tax credit no more rapidly than ratably, over the depreciable life of the property.

Through this levelized sharing, the benefits of the investment tax credit are realized by both current and future ratepayers.

PPA vendors are not subject to the normalization rules. APS cannot discuss, however, whether or how ITC benefits received by third-party PPA developers flow through to customers. Furthermore, when considering solar ownership versus a PPA, APS has found that any net present value benefit that may result from a lower PPA price in initial years is generally offset by the value that a utility owned solar project is expected to have after the term of a 25-30 year PPA expires. As discussed in Staff 3.3 and 3.5 (d), the utility-owned project continues to produce energy for the benefit of customers even after fully depreciated versus the replacement cost of power necessary when a 25-30 year PPA arrangement terminates.

- c. APS procures power based upon fixed price commitments from utility scale solar developers for both the PPA structure and under the utility ownership model. As a result, APS is

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ARIZONA PUBLIC SERVICE COMPANY IN THE MATTER  
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Staff 3.6: To the extent that cost differences exist between PPA's and utility ownership of utility scale solar, should the formula for export pricing of rooftop DG solar, be based on a combination of the costs to customers of PPA's and utility ownership and not solely on PPA's? Why not? Could that formula be based on a weighted average of the percentage of your utilities reliance upon PPA or ownership either historically or as per IRP or both?

Response: There are several ways in which the grid-scale adjusted methodology can be implemented. The discussion in APS witness Albert's testimony was based upon a prospective analysis and relied upon current pricing information publicly available in the market. This has the advantage of utilizing the most current market information and is likely to be the best way to estimate the current cost of implementing grid-scale solar PV. The methodology can also be based upon historical costs of grid-scale solar PV. This could include both PPAs and utility-owned systems. While this approach is based upon actual cost information, these historical costs are not indicative of the current cost of implementing grid-scale solar PV.

Nonetheless, a weighted average of grid-scale costs for third-party and utility owned projects could be used to establish a price for energy exported to the grid from rooftop solar facilities. To be comprehensive, a methodology using this approach could reasonably include several factors, including:

- i. a graduated weighting system that places a greater emphasis on more recent announced or executed grid-scale solar prices;
- ii. a rolling blended average of no more than five years, where in each subsequent year, the oldest year of data in that period would roll out of the calculation;
- iii. refreshing the analysis each year to capture the most current available data and ensure that the price used in the calculation reflects current market conditions;
- iv. utilizing data and pricing for photovoltaic solar panels, and excludes other types of solar technologies (e.g., concentrated solar or solar thermal projects);

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VALUE AND COST OF DISTRIBUTED GENERATION  
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APRIL 22, 2016

- v. in the event that the utility does not have any projects of recent vintage (for example - within the previous year), the methodology could consider utilizing pricing data from available industry sources for grid-scale solar PV projects with priority placed on projects within the state of Arizona to the extent available; and
- vi. adjusting to recognize the value differences between grid-scale and the export portion of rooftop solar. This adjustment to recognize valuation differences such as generation capacity value and energy losses is more fully discussed in the direct testimony of Mr. Albert.

The attached **highly confidential** spreadsheet, labeled APS15910 - highly confidential, contains a "grid-scale weighted average" methodology that blends actual third-party and utility-owned grid-scale solar facilities. That provide solar energy to APS's customers. Depending on how each of the factors described above are addressed in establishing the methodology, APS would expect a range of results that could vary from approximately 7 to 12 cents/kWH based upon APS's current portfolio of grid-scale solar facilities.

The attached spreadsheet is set up to include several factors upon which the calculation methodology can be adjusted. For example, the spreadsheet has the capability to more heavily weigh the impact of recent projects, and limit the impact of projects installed further in the past. Similarly, the spreadsheet permits varying (i) the base year considered; (ii) the number of years included in the calculation; (iii) whether the Arizona Production Tax Credit (AZ PTC) is included in the calculations for APS-owned facilities; (iv) whether PPAs are levelized; (v) whether utility-owned projects are levelized or appear as they appear in revenue requirements; and (vi) whether to apply a 20% adjustment factor to account for the operational differences between grid-scale and rooftop solar, as described by Brad Albert.

Although APS prepared the attached spreadsheet at the request of Commission Staff, it does not necessarily endorse

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APRIL 22, 2016

the outcome. APS continues to support the methodologies described in the filed testimony of Brad Albert.

Please note, APS is producing the attached spreadsheet electronically with all cells fully operational.

Response to Staff 3.2 a-d, f-g  
Docket No. E-000001-14-0023

Highly Confidential

| Facility      | (a) Date Construction Began | (b) Date Facility Began Generating Electricity (Commercial Operation Date) | (c) Life Expectancy of Facility | (d) Type(s) of Renewable Technology at Facility | (e) Total Revenue Requirement by year for Depreciable life | (f) Total Cost of Facility (\$000)                                | (g) Cost of kWh Generated Over Life of Facility (\$/kWh) |
|---------------|-----------------------------|--|---------------------------------|---|--|---|--|
| Paloma        | 5/16/2011                   | 9/21/2011  | 30 years <sup>1</sup>           | Photovoltaic                                    | Please See Attached AP515899                               | Total Cost: \$68,620<br>Capacity (MW): 17<br>Cost per MW: \$4.04  | Levelized Cost: \$0.118                                  |
| Cotton Center | 12/30/2010                  | 10/23/2011   | 30 years <sup>1</sup>           | Photovoltaic                                    | Please See Attached AP515899                               | Total Cost: \$83,858<br>Capacity (MW): 17<br>Cost per MW: \$4.93  | Levelized Cost: \$0.127                                  |
| Hyder 1       | 6/1/2011                    | PH1 11/11/2011<br>PH2 2/3/2012   | 30 years <sup>1</sup>           | Photovoltaic                                    | Please See Attached AP515899                               | Total Cost: \$76,025<br>Capacity (MW): 16<br>Cost per MW: \$4.75  | Levelized Cost: \$0.114                                  |
| Chino Valley  | 2/10/2012                   | 10/26/2012   | 30 years <sup>1</sup>           | Photovoltaic                                    | Please See Attached AP515899                               | Total Cost: \$90,863<br>Capacity (MW): 19<br>Cost per MW: \$4.78  | Levelized Cost: \$0.129                                  |
| Foothills     | 8/2/2012                    | PH1 3/18/2013<br>PH2 11/8/2013   | 30 years <sup>1</sup>           | Photovoltaic                                    | Please See Attached AP515899                               | Total Cost: \$139,916<br>Capacity (MW): 35<br>Cost per MW: \$4.00 | Levelized Cost: \$0.094                                  |

<sup>1</sup> See responses to Staff 3.3 and 3.5 (d)

| Highly Confidential |                             |  |                                 |   |  |   |  |  |
|---------------------|-----------------------------|--|---------------------------------|---|--|---|--|--|
| Facility            | (a) Date Construction Began | (b) Date Facility Began Generating Electricity (Commercial Operation Date) | (c) Life Expectancy of Facility | (d) Type(s) of Renewable Technology at Facility | (e) Total Revenue Requirement by year for Depreciable life | (f) Total Cost of Facility (\$000)                                | (g) Cost of kWh Generated Over Life of Facility (\$/kWh) |  |
| Hyder II            | 4/1/2013                    | 11/3/2013  | 30 years <sup>2</sup>           | Photovoltaic                                    | Please See Attached APS15899                               | Total Cost: \$55,804<br>Capacity (MW): 14<br>Cost per MW: 3.99    | Levelized Cost: \$0.110                                  |  |
| Gila Bend           | 8/26/2013                   | 6/2/2014   | 30 years <sup>2</sup>           | Photovoltaic                                    | Please See Attached APS15899                               | Total Cost: \$110,648<br>Capacity (MW): 32<br>Cost per MW: \$3.46 | Levelized Cost: \$0.089                                  |  |
| Desert Star         | 1/9/2015                    | 7/28/2015  | 30 years <sup>2</sup>           | Photovoltaic                                    | Please See Attached APS15899                               | Total Cost: \$31,940<br>Capacity (MW): 10<br>Cost per MW: \$3.19  | Levelized Cost: \$0.075                                  |  |
| Luke AFB            | 1/16/2015                   | 6/30/2015  | 30 years <sup>2</sup>           | Photovoltaic                                    | Please See Attached APS15899                               | Total Cost: \$32,349<br>Capacity (MW): 10<br>Cost per MW: \$3.23  | Levelized Cost: \$0.087                                  |  |

<sup>2</sup>See responses to Staff 3.3 and 3.5 (d)

|                                | Annual Revenue Requirement (\$'000) |         |         |          |                     |          |          |          |
|--------------------------------|-------------------------------------|---------|---------|----------|---------------------|----------|----------|----------|
|                                | 2011                                | 2012    | 2013    | 2014     | 2015                | 2016     | 2017     | 2018     |
| Paloma                         | 2,550.2                             | 8,141.9 | 4,901.8 | 4,271.3  | 4,274.3             | 4,842.7  | 4,827.0  | 4,799.1  |
| Cotton Center                  | 1,706.0                             | 9,940.3 | 6,008.3 | 5,170.1  | 5,183.3             | 5,995.3  | 5,960.2  | 5,911.6  |
| Hyder I                        | 1,174.8                             | 8,364.9 | 5,334.9 | 3,801.6  | 3,752.0             | 4,207.8  | 4,251.2  | 4,284.3  |
| Chino Valley                   | -                                   | 1,078.2 | 9,500.8 | 6,108.4  | 6,656.8             | 6,161.2  | 6,061.9  | 6,043.5  |
| Foot hills                     | -                                   | -       | 7,286.6 | 12,772.4 | 11,030.8            | 10,668.5 | 10,316.0 | 10,100.5 |
| Hyder II                       | -                                   | -       | 843.2   | 5,482.2  | 4,987.4             | 5,721.2  | 5,495.2  | 5,336.5  |
| Gila Bend                      | -                                   | -       | -       | 7,510.0  | 10,157.5            | 10,795.7 | 10,404.2 | 10,013.4 |
| Luke AFB                       | -                                   | -       | -       | -        | 1,894.6             | 3,493.8  | 3,474.3  | 3,344.0  |
| Desert Star                    | -                                   | -       | -       | -        | 1,689.2             | 2,996.4  | 2,976.8  | 2,861.0  |
|                                |                                     |         |         |          | Highly Confidential |          |          |          |
|                                |                                     |         |         |          | Highly Confidential |          |          |          |
| <b>Annual Production (MWH)</b> |                                     |         |         |          |                     |          |          |          |
| Paloma                         | 13,577                              | 42,843  | 41,614  | 41,177   | 40,889              | 40,734   | 40,318   | 40,036   |
| Cotton Center                  | 13,447                              | 46,172  | 43,658  | 45,485   | 45,394              | 45,442   | 45,213   | 45,122   |
| Hyder I                        | 3,111                               | 39,252  | 41,701  | 40,466   | 40,264              | 40,181   | 39,862   | 39,663   |
| Chino Valley                   | -                                   | 6,292   | 49,479  | 47,983   | 47,743              | 47,504   | 47,267   | 47,030   |
| Foot hills                     | -                                   | -       | 61,094  | 112,041  | 111,480             | 111,272  | 110,368  | 109,816  |
| Hyder II                       | -                                   | -       | 5,299   | 45,941   | 45,941              | 45,619   | 45,255   | 45,029   |
| Gila Bend                      | -                                   | -       | -       | 50,448   | 108,426             | 108,225  | 107,344  | 106,808  |
| Luke AFB                       | -                                   | -       | -       | -        | 16,527              | 34,879   | 34,603   | 34,430   |
| Desert Star                    | -                                   | -       | -       | -        | 13,110              | 35,562   | 35,283   | 35,106   |



Amended Response to Staff Data Request 3.

|                                | Annual Revenue Requirement (\$000) |          |          |          |          |          |          |          |                     |      | Highly Confidential |  |
|--------------------------------|------------------------------------|----------|----------|----------|----------|----------|----------|----------|---------------------|------|---------------------|--|
|                                | 2019                               | 2020     | 2021     | 2022     | 2023     | 2024     | 2025     | 2026     | 2025                | 2026 |                     |  |
| Paloma                         | 4,819.5                            | 4,918.2  | 5,157.3  | 5,271.5  | 5,177.6  | 5,084.1  | 4,991.1  | 4,898.6  |                     |      |                     |  |
| Cotton Center                  | 5,916.2                            | 6,006.8  | 6,251.9  | 6,359.6  | 6,238.2  | 6,117.2  | 5,996.7  | 5,876.7  |                     |      |                     |  |
| Hyder I                        | 4,418.7                            | 4,716.7  | 5,309.2  | 5,639.0  | 5,531.1  | 5,423.6  | 5,316.5  | 5,209.9  |                     |      |                     |  |
| Chino Valley                   | 6,107.5                            | 6,304.8  | 6,741.8  | 6,965.1  | 6,832.7  | 6,700.7  | 6,569.2  | 6,438.3  |                     |      |                     |  |
| Foothills                      | 10,135.4                           | 10,334.4 | 10,828.1 | 11,059.4 | 10,860.8 | 10,655.6 | 10,451.2 | 10,247.6 |                     |      |                     |  |
| Hyder II                       | 5,245.2                            | 5,154.2  | 5,063.5  | 4,973.2  | 4,883.2  | 4,793.5  | 4,704.2  | 4,615.3  |                     |      |                     |  |
| Gila Bend                      | 9,738.9                            | 9,580.7  | 9,423.1  | 9,266.4  | 9,110.3  | 8,955.1  | 8,800.6  | 8,647.0  |                     |      |                     |  |
| Luke AFB                       | 3,214.0                            | 3,121.7  | 3,067.2  | 3,012.8  | 2,958.7  | 2,904.8  | 2,851.1  | 2,797.7  |                     |      |                     |  |
| Desert Star                    | 2,745.4                            | 2,666.1  | 2,623.1  | 2,580.4  | 2,537.9  | 2,495.7  | 2,453.7  | 2,411.9  |                     |      |                     |  |
| <b>Annual Production (MWH)</b> |                                    |          |          |          |          |          |          |          |                     |      |                     |  |
|                                | 2019                               | 2020     | 2021     | 2022     | 2023     | 2024     | 2025     | 2026     | Highly Confidential |      |                     |  |
| Paloma                         | 39,756                             | 39,606   | 39,201   | 38,927   | 38,654   | 38,508   | 38,115   | 37,848   |                     |      |                     |  |
| Cotton Center                  | 45,032                             | 45,080   | 44,852   | 44,762   | 44,673   | 44,720   | 44,494   | 44,405   |                     |      |                     |  |
| Hyder I                        | 39,464                             | 39,383   | 39,071   | 38,875   | 38,681   | 38,602   | 38,295   | 38,104   |                     |      |                     |  |
| Chino Valley                   | 46,795                             | 46,561   | 46,328   | 46,097   | 45,866   | 45,637   | 45,409   | 45,182   |                     |      |                     |  |
| Foothills                      | 109,267                            | 109,064  | 108,177  | 107,637  | 107,098  | 106,899  | 106,030  | 105,500  |                     |      |                     |  |
| Hyder II                       | 44,804                             | 44,713   | 44,357   | 44,135   | 43,914   | 43,825   | 43,476   | 43,259   |                     |      |                     |  |
| Gila Bend                      | 106,274                            | 106,076  | 105,214  | 104,688  | 104,164  | 103,971  | 103,125  | 102,609  |                     |      |                     |  |
| Luke AFB                       | 34,258                             | 34,187   | 33,916   | 33,747   | 33,578   | 33,508   | 33,243   | 33,077   |                     |      |                     |  |
| Desert Star                    | 34,931                             | 34,856   | 34,582   | 34,409   | 34,237   | 34,164   | 33,896   | 33,726   |                     |      |                     |  |

Amended Response to Staff Data Request 3.

Annual Revenue Requirement (\$000)

|               | <u>2027</u> | <u>2028</u> | <u>2029</u> | <u>2030</u> | <u>2031</u> | <u>2032</u> | <u>2033</u> | <u>2034</u> |
|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Paloma        | 4,806.6     | 4,715.1     | 4,624.1     | 4,533.6     | 4,443.7     | 4,354.4     | 4,265.6     | 4,177.5     |
| Cotton Center | 5,757.2     | 5,638.1     | 5,519.6     | 5,401.7     | 5,284.3     | 5,167.4     | 5,051.2     | 4,935.5     |
| Hyder I       | 5,103.8     | 4,998.1     | 4,892.9     | 4,788.3     | 4,684.1     | 4,580.5     | 4,477.4     | 4,374.8     |
| Chino Valley  | 6,307.9     | 6,178.0     | 6,048.7     | 5,920.0     | 5,791.9     | 5,664.4     | 5,537.6     | 5,411.4     |
| Foothills     | 10,044.9    | 9,850.8     | 9,649.8     | 9,449.9     | 9,250.8     | 9,052.8     | 8,863.8     | 8,667.9     |
| Hyder II      | 4,526.7     | 4,438.6     | 4,350.8     | 4,263.5     | 4,176.6     | 4,090.1     | 4,004.1     | 3,918.6     |
| Gila Bend     | 8,494.2     | 8,342.3     | 8,191.3     | 8,041.2     | 7,892.1     | 7,744.0     | 7,596.8     | 7,450.7     |
| Luke AFB      | 2,744.6     | 2,691.7     | 2,639.1     | 2,586.8     | 2,534.7     | 2,483.0     | 2,431.6     | 2,380.5     |
| Desert Star   | 2,370.4     | 2,329.1     | 2,288.2     | 2,247.5     | 2,207.1     | 2,167.0     | 2,127.2     | 2,087.7     |

Annual Production (MWH)

|               | <u>2027</u> | <u>2028</u> | <u>2029</u> | <u>2030</u> | <u>2031</u> | <u>2032</u> | <u>2033</u> | <u>2034</u> |
|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Paloma        | 37,583      | 37,441      | 37,059      | 36,799      | 36,542      | 36,404      | 36,032      | 35,780      |
| Cotton Center | 44,316      | 44,364      | 44,139      | 44,051      | 43,963      | 44,010      | 43,787      | 43,700      |
| Hyder I       | 37,913      | 37,835      | 37,535      | 37,347      | 37,160      | 37,084      | 36,790      | 36,606      |
| Chino Valley  | 44,956      | 44,731      | 44,507      | 44,285      | 44,063      | 43,843      | 43,624      | 43,406      |
| Foothills     | 104,972     | 104,777     | 103,925     | 103,406     | 102,889     | 102,697     | 101,862     | 101,353     |
| Hyder II      | 43,043      | 42,956      | 42,613      | 42,400      | 42,188      | 42,103      | 41,767      | 41,559      |
| Gila Bend     | 102,096     | 101,907     | 101,078     | 100,573     | 100,070     | 99,884      | 99,072      | 98,576      |
| Luke AFB      | 32,911      | 32,843      | 32,583      | 32,420      | 32,258      | 32,191      | 31,936      | 31,777      |
| Desert Star   | 33,558      | 33,486      | 33,223      | 33,057      | 32,821      | 32,821      | 32,563      | 32,401      |

Amended Response to Staff Data Request 3.

|                                | Annual Revenue Requirement (\$'000) |         |                     |         |                     |         |                     |         |                     |         |
|--------------------------------|-------------------------------------|---------|---------------------|---------|---------------------|---------|---------------------|---------|---------------------|---------|
|                                | Highly Confidential                 |         | Highly Confidential |         | Highly Confidential |         | Highly Confidential |         | Highly Confidential |         |
|                                | 2035                                | 2036    | 2037                | 2038    | 2039                | 2040    | 2041                | 2042    | 2035                | 2036    |
| Paloma                         | 4,090.0                             | 4,003.1 | 3,916.9             | 3,831.4 | 3,746.5             | 3,662.4 | 2,538.5             | -       | 35,529              | 35,351  |
| Cotton Center                  | 4,820.5                             | 4,706.1 | 4,552.4             | 4,479.4 | 4,367.0             | 4,255.4 | 3,350.0             | -       | 43,612              | 43,394  |
| Hyder I                        | 4,272.9                             | 4,171.6 | 4,070.8             | 3,970.7 | 3,871.3             | 3,772.5 | 3,158.2             | 71.3    | 36,423              | 36,241  |
| Chino Valley                   | 5,285.9                             | 5,161.0 | 5,036.9             | 4,913.6 | 4,791.0             | 4,669.1 | 4,548.1             | 3,679.9 | 43,189              | 42,973  |
| Foothills                      | 8,473.0                             | 8,279.3 | 8,086.7             | 7,903.7 | 7,713.5             | 7,524.5 | 7,336.9             | 7,150.6 | 100,846             | 100,342 |
| Hyder II                       | 3,833.6                             | 3,749.0 | 3,665.0             | 3,581.5 | 3,498.5             | 3,416.1 | 3,334.3             | 3,253.0 | 41,351              | 41,144  |
| Gila Bend                      | 7,305.7                             | 7,161.8 | 7,019.0             | 6,877.4 | 6,737.0             | 6,597.9 | 6,460.0             | 6,323.4 | 98,083              | 97,593  |
| Luke AFB                       | 2,329.7                             | 2,279.2 | 2,229.1             | 2,179.4 | 2,130.0             | 2,081.0 | 2,032.3             | 1,984.1 | 31,618              | 31,460  |
| Desert Star                    | 2,048.6                             | 2,009.8 | 1,971.3             | 1,933.2 | 1,895.4             | 1,858.1 | 1,821.1             | 1,784.5 | 32,239              | 32,078  |
| <b>Annual Production (MWH)</b> |                                     |         |                     |         |                     |         |                     |         |                     |         |
|                                | Highly Confidential                 |         | Highly Confidential |         | Highly Confidential |         | Highly Confidential |         | Highly Confidential |         |
|                                | 2035                                | 2036    | 2037                | 2038    | 2039                | 2040    | 2041                | 2042    | 2035                | 2036    |
| Paloma                         | 35,529                              | 35,351  | 35,175              | 34,999  | 34,824              | 34,650  | 22,984              | -       | 43,612              | 43,394  |
| Cotton Center                  | 43,612                              | 43,394  | 43,177              | 42,961  | 42,746              | 42,533  | 31,740              | -       | 36,423              | 36,241  |
| Hyder I                        | 36,423                              | 36,241  | 36,060              | 35,879  | 35,700              | 35,521  | 35,344              | 2,931   | 43,189              | 42,973  |
| Chino Valley                   | 43,189                              | 42,973  | 42,758              | 42,544  | 42,332              | 42,120  | 41,909              | 34,750  | 100,846             | 100,342 |
| Foothills                      | 100,846                             | 100,342 | 99,840              | 99,341  | 98,844              | 98,350  | 97,858              | 97,369  | 41,351              | 41,144  |
| Hyder II                       | 41,351                              | 41,144  | 40,939              | 40,734  | 40,530              | 40,328  | 40,126              | 39,925  | 98,083              | 97,593  |
| Gila Bend                      | 98,083                              | 97,593  | 97,105              | 96,619  | 96,136              | 95,655  | 95,177              | 94,701  | 31,618              | 31,460  |
| Luke AFB                       | 31,618                              | 31,460  | 31,303              | 31,146  | 30,990              | 30,835  | 30,681              | 30,528  | 32,239              | 32,078  |
| Desert Star                    | 32,239                              | 32,078  | 31,917              | 31,758  | 31,599              | 31,441  | 31,284              | 31,127  |                     |         |

Amended Response to Staff Data Request 3.

|                                | Annual Revenue Requirement (\$000) |         |        |      |   |
|--------------------------------|------------------------------------|---------|--------|------|---|
|                                | 2043                               | 2044    | 2045   | 2046 |   |
| Paloma                         | -                                  | -       | -      | -    | - |
| Cotton Center                  | -                                  | -       | -      | -    | - |
| Hyder I                        | -                                  | -       | -      | -    | - |
| Chino Valley                   | -                                  | -       | -      | -    | - |
| Foothills                      | 4,234.4                            | -       | -      | -    | - |
| Hyder II                       | 2,632.2                            | -       | -      | -    | - |
| Gila Bend                      | 6,188.2                            | 2,983.8 | -      | -    | - |
| Luke AFB                       | 1,936.3                            | 1,888.9 | 912.6  | -    | - |
| Desert Star                    | 1,748.3                            | 1,712.6 | 932.1  | -    | - |
| <b>Annual Production (MWH)</b> | <b>Highly Confidential</b>         |         |        |      |   |
| Paloma                         | -                                  | -       | -      | -    | - |
| Cotton Center                  | -                                  | -       | -      | -    | - |
| Hyder I                        | -                                  | -       | -      | -    | - |
| Chino Valley                   | -                                  | -       | -      | -    | - |
| Foothills                      | 16,147                             | -       | -      | -    | - |
| Hyder II                       | 33,105                             | -       | -      | -    | - |
| Gila Bend                      | 94,228                             | 39,065  | -      | -    | - |
| Luke AFB                       | 30,375                             | 30,223  | 12,530 | -    | - |
| Desert Star                    | 30,972                             | 30,817  | 15,331 | -    | - |

## AZ Sun Revenue Requirements Detail by Proj (\$000)

Line

Revenue recognized for AZ Sun - Paloma

Confidential

Return on rate base:

|    | Actual   |          |          |          |          |
|----|----------|----------|----------|----------|----------|
|    | 2011     | 2012     | 2013     | 2014     | 2015     |
| 6  | 68,571   | 68,031   | 66,617   | 66,617   | 66,617   |
| 7  | 537      | 2,686    | 4,815    | 6,943    | 9,072    |
| 8  | 68,034   | 65,345   | 61,802   | 59,674   | 57,545   |
| 9  | (20,586) | (20,365) | (19,109) | (19,116) | (18,771) |
| 10 | (18,456) | (19,275) | (19,275) | (17,133) | (16,545) |
| 11 | 13,849   | -        | -        | -        | -        |
| 12 | 18,456   | 7,452    | -        | -        | -        |
| 13 | 61,296   | 33,157   | 23,418   | 23,424   | 22,230   |
| 14 | 5.92%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    |
| 15 | 852      | 2,907    | 1,391    | 1,209    | 1,216    |
| 16 | 2.67%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    |
| 17 | 384      | 1,414    | 758      | 659      | 663      |
| 18 | 1,236    | 4,321    | 2,149    | 1,868    | 1,879    |
| 19 | 537      | 2,149    | 2,128    | 2,128    | 2,128    |
| 20 | 34       | 352      | 307      | 160      | 149      |
| 21 | -        | -        | 159      | 162      | 161      |
| 22 | 336      | 1,148    | 550      | 478      | 480      |

|    |   |       |       |       |       |       |
|----|---|-------|-------|-------|-------|-------|
| 23 | Production tax credit net of federal tax                              | 43    | (619) | (619) | (619) | (619) |
| 24 | Depr - ITC basis reduction and AFUDC                                  | 71    | 270   | 165   | 112   | 112   |
| 25 | Total (sum of lines 22 through 24)                                    | 450   | 799   | 95    | (29)  | (26)  |
| 26 | Gross up factor ( 1/.605)   | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |
| 27 | Total income tax expense (line 25 * line 26)                          | 744   | 1,320 | 157   | (48)  | (43)  |
| 28 | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21) | 2,550 | 8,142 | 4,902 | 4,271 | 4,274 |

Revenue recognized for AZ Sun - Cotton Center

Return on rate base:

|    | 2011   | 2012     | 2013     | 2014     | 2015     |
|----|--|----------|----------|----------|----------|
| 6  | Plant in service                                   | 83,166   | 81,627   | 81,377   | 81,377   |
| 7  | Accumulated depr                                   | 458      | 3,094    | 5,728    | 8,362    |
| 8  | Net plant in service (line 6 - line7)              | 82,708   | 78,533   | 75,649   | 73,016   |
| 9  | Accumulated def inc tax - depr                     | (24,837) | (24,827) | (23,832) | (23,828) |
| 10 | Accumulated def ITC                                | (23,824) | (23,720) | (23,720) | (21,216) |
| 11 | Deferred inc tax carryforward - depr               | 16,941   | -        | -        | -        |
| 12 | Deferred ITC carryforward                          | 23,824   | 9,170    | -        | -        |
| 13 | Net rate base (sum of lines 8 through 12)          | 74,812   | 39,156   | 28,098   | 27,971   |
| 14 | Embedded cost of equity capital rate (10% * .5394) | 5.92%    | 5.39%    | 5.39%    | 5.39%    |
| 15 | Equity return (line 13 * line 14 / 12)             | 775      | 3,547    | 1,673    | 1,448    |
| 16 | Embedded cost of debt rate (6.38% * .4606)         | 2.67%    | 2.94%    | 2.94%    | 2.94%    |
| 17 | Debt return (line 13 * line 16 / 12)               | 349      | 1,725    | 911      | 789      |
| 18 | Total return (line 15 + line 17)                   | 1,125    | 5,272    | 2,584    | 2,237    |
| 19 | Depreciation expense                               | 458      | 2,636    | 2,634    | 2,634    |
| 20 | O&M  | 13       | 275      | 287      | 50       |
| 21 | Property taxes                                     | -        | -        | 202      | 201      |

Confidential

|    |  |       |       |       |       |       |  |  |
|----|--|-------|-------|-------|-------|-------|--|--|
| 22 | Income tax expense   |       |       |       |       |       |  |  |
| 23 | Equity return (equity return * .395)                                 | 306   | 1,401 | 661   | 572   | 574   |  |  |
| 24 | Production tax credit net of federal tax                             | (300) | (681) | (681) | (681) | (681) |  |  |
| 25 | Depr - ITC basis reduction and AFUDC                                 | 61    | 343   | 203   | 138   | 138   |  |  |
| 26 | Total (sum of lines 22 through 24)                                   | 67    | 1,063 | 182   | 29    | 31    |  |  |
| 27 | Gross up factor ( 1/.605)  | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |  |  |
| 28 | Total income tax expense (line 25 * line 26)                         | 111   | 1,757 | 301   | 48    | 52    |  |  |
|    | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21 | 1,706 | 9,940 | 6,008 | 5,170 | 5,183 |  |  |

Revenue recognized for AZ Sun - Hyder I

Return on rate base:

|    |  | Actual   |          |          |          |          | Confidential |
|----|--|----------|----------|----------|----------|----------|--------------|
|    |  | 2011     | 2012     | 2013     | 2014     | 2015     |              |
| 6  | Plant in service                                   | 61,499   | 76,009   | 74,178   | 74,178   | 74,178   |              |
| 7  | Accumulated depr                                   | 234      | 2,584    | 4,978    | 7,372    | 9,770    |              |
| 8  | Net plant in service (line 6 - line7)              | 61,265   | 73,426   | 69,200   | 66,806   | 64,408   |              |
| 9  | Accumulated def inc tax - depr                     | (18,748) | (18,851) | (20,940) | (21,222) | (21,040) |              |
| 10 | Accumulated def ITC                                | (15,073) | (17,598) | (21,270) | (19,056) | (18,357) |              |
| 11 | Deferred inc tax carryforward - depr               | 12,789   | -        | -        | -        | -        |              |
| 12 | Deferred ITC carryforward                          | 15,073   | 6,803    | 264      | -        | -        |              |
| 13 | Net rate base (sum of lines 8 through 12)          | 55,305   | 43,780   | 27,254   | 26,529   | 25,012   |              |
| 14 | Embedded cost of equity capital rate (10% * .5394) | 5.92%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    |              |
| 15 | Equity return (line 13 * line 14 / 12)             | 480      | 3,339    | 1,781    | 1,387    | 1,370    |              |
| 16 | Embedded cost of debt rate (6.38% * .4606)         | 2.67%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    |              |
| 17 | Debt return (line 13 * line 16 / 12)               | 216      | 1,633    | 970      | 756      | 746      |              |
| 18 | Total return (line 15 + line 17)                   | 696      | 4,972    | 2,751    | 2,143    | 2,116    |              |
| 19 | Depreciation expense                               | 234      | 2,350    | 2,394    | 2,394    | 2,398    |              |

|                    |   |       |         |         |         |         |
|--------------------|---|-------|---------|---------|---------|---------|
| 20                 | O&M   | -     | 204     | 241     | 57      | 55      |
| 21                 | Property taxes  | -     | -       | 275     | 284     | 270     |
| Income tax expense |   |       |         |         |         |         |
| 22                 | Equity return (equity return * .395)                                  | 189   | 1,319   | 703     | 548     | 541     |
| 23                 | Production tax credit net of federal tax                              | (80)  | (1,039) | (1,082) | (1,323) | (1,323) |
| 24                 | Depr - ITC basis reduction and AFUDC                                  | 39    | 228     | 182     | 124     | 124     |
| 25                 | Total (sum of lines 22 through 24)                                    | 148   | 508     | (197)   | (651)   | (658)   |
| 26                 | Gross up factor ( 1/.605)   | 1,653 | 1,653   | 1,653   | 1,653   | 1,653   |
| 27                 | Total income tax expense (line 25 * line 26)                          | 245   | 840     | (325)   | (1,076) | (1,087) |
| 28                 | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21) | 1,175 | 8,365   | 5,335   | 3,802   | 3,752   |

Revenue recognized for AZ Sun - Chino Valley

Confidential

|                      |  | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> |
|----------------------|--|-------------|-------------|-------------|-------------|-------------|
| Return on rate base: |  |             |             |             |             |             |
| 6                    | Plant in service                                   |             | 90,710      | 90,659      | 90,657      | 90,657      |
| 7                    | Accumulated depr                                   |             | 251         | 3,123       | 5,953       | 8,783       |
| 8                    | Net plant in service (line 6 - line7)              |             | 90,458      | 87,536      | 84,703      | 81,874      |
| 9                    | Accumulated def inc tax - depr                     |             | (18,721)    | (22,154)    | (24,238)    | (25,003)    |
| 10                   | Accumulated def ITC                                |             | -           | (25,293)    | (23,537)    | (22,694)    |
| 11                   | Deferred inc tax carryforward - depr               |             | -           | -           | -           | -           |
| 12                   | Deferred ITC carryforward                          |             | -           | 25,293      | -           | -           |
| 13                   | Net rate base (sum of lines 8 through 12)          |             | 71,737      | 65,382      | 36,928      | 34,177      |
| 14                   | Embedded cost of equity capital rate (10% * .5394) |             | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
| 15                   | Equity return (line 13 * line 14 / 12)             |             | 376         | 3,704       | 2,031       | 1,876       |
| 16                   | Embedded cost of debt rate (6.38% * .4606)         |             | 2.94%       | 2.94%       | 2.94%       | 2.94%       |
| 17                   | Debt return (line 13 * line 16 / 12)               |             | 205         | 2,018       | 1,106       | 1,022       |
| 18                   | Total return (line 15 + line 17)                   |             | 581         | 5,722       | 3,137       | 2,899       |



|                    |   |       |         |         |         |
|--------------------|---|-------|---------|---------|---------|
| 19                 | Depreciation expense  | 251   | 2,872   | 2,830   | 2,830   |
| 20                 | O&M   | -     | 339     | 342     | 449     |
| 21                 | Property taxes  | -     | -       | -       | 777     |
| Income tax expense |   |       |         |         |         |
| 22                 | Equity return (equity return * .395)                                      | 149   | 1,463   | 802     | 741     |
| 23                 | Production tax credit net of federal tax                                  | -     | (1,286) | (1,071) | (1,069) |
| 24                 | Depr - ITC basis reduction and AFUDC                                      | -     | 166     | 148     | 148     |
| 25                 | Total (sum of lines 22 through 24)  | 149   | 343     | (122)   | (180)   |
| 26                 | Gross up factor ( 1/.605)   | 1,653 | 1,653   | 1,653   | 1,653   |
| 27                 | Total income tax expense (line 25 * line 26)                              | 246   | 567     | (201)   | (298)   |
| 28                 | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21, 27) | 1,078 | 9,501   | 6,108   | 6,657   |

Revenue recognized for AZ Sun - Foothills I

|    | 2011   | 2012 | 2013     | 2014     | 2015     |
|----|--|------|----------|----------|----------|
| 6  | Plant in service                                   |      | 78,510   | 78,378   | 78,378   |
| 7  | Accumulated depr                                   |      | 1,928    | 4,476    | 7,023    |
| 8  | Net plant in service (line 6 - line7)              |      | 76,582   | 73,902   | 71,355   |
| 9  | Accumulated def inc tax - depr                     |      | (15,440) | (18,494) | (20,226) |
| 10 | Accumulated def ITC                                |      | (21,673) | (20,435) | (19,687) |
| 11 | Deferred inc tax carryforward - depr               |      | -        | -        | -        |
| 12 | Deferred ITC carryforward                          |      | 21,673   | -        | -        |
| 13 | Net rate base (sum of lines 8 through 12)          |      | 61,142   | 34,973   | 31,442   |
| 14 | Embedded cost of equity capital rate (10% * .5394) |      | 5.39%    | 5.39%    | 5.39%    |
| 15 | Equity return (line 13 * line 14 / 12)             |      | 2,841    | 2,323    | 1,735    |

Confidential

|                    |   |         |         |         |
|--------------------|---|---------|---------|---------|
| 16                 | Embedded cost of debt rate (6.38% * .4606)                                | 2.94%   | 2.94%   | 2.94%   |
| 17                 | Debt return (line 13 * line 16 / 12)                                      | 1,548   | 1,265   | 945     |
| 18                 | Total return (line 15 + line 17)  | 4,389   | 3,588   | 2,680   |
| 19                 | Depreciation expense  | 1,928   | 2,548   | 2,547   |
| 20                 | O&M   | 250     | 867     | 810     |
| 21                 | Property taxes  | -       | -       | 296     |
| Income tax expense |   |         |         |         |
| 22                 | Equity return (equity return * .395)                                      | 1,122   | 917     | 685     |
| 23                 | Production tax credit net of federal tax                                  | (1,300) | (1,300) | (1,300) |
| 24                 | Depr - ITC basis reduction and AFUDC                                      | 107     | 124     | 127     |
| 25                 | Total (sum of lines 22 through 24)  | (71)    | (258)   | (488)   |
| 26                 | Gross up factor ( 1/.605)   | 1,653   | 1,653   | 1,653   |
| 27                 | Total income tax expense (line 25 * line 26)                              | (117)   | (427)   | (807)   |
| 28                 | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21, 27) | 6,450   | 6,576   | 5,526   |

Revenue recognized for AZ Sun - Foothills II

|                      | 2011                                  | 2012     | 2013     | 2014     | 2015 |
|----------------------|---------------------------------------|----------|----------|----------|------|
| Return on rate base: |                                       |          |          |          |      |
| 6                    | Plant in service                      | 59,828   | 61,326   | 61,343   |      |
| 7                    | Accumulated depr                      | 164      | 2,182    | 4,205    |      |
| 8                    | Net plant in service (line 6 - line7) | 59,663   | 59,143   | 57,138   |      |
| 9                    | Accumulated def inc tax - depr        | (12,357) | (14,970) | (16,393) |      |
| 10                   | Accumulated def ITC                   | (15,247) | (15,940) | (14,927) |      |
| 11                   | Deferred inc tax carryforward - depr  | -        | -        | -        |      |
| 12                   | Deferred ITC carryforward             | -        | -        | -        |      |

Confidential

|    |   |        |        |        |
|----|---|--------|--------|--------|
| 13 | Net rate base (sum of lines 8 through 12)                                 | 32,060 | 28,233 | 25,819 |
| 14 | Embedded cost of equity capital rate (10% * .5394)                        | 5.39%  | 5.39%  | 5.39%  |
| 15 | Equity return (line 13 * line 14 / 12)                                    | 300    | 1,830  | 1,405  |
| 16 | Embedded cost of debt rate (6.38% * .4606)                                | 2.94%  | 2.94%  | 2.94%  |
| 17 | Debt return (line 13 * line 16 / 12)                                      | 164    | 997    | 766    |
| 18 | Total return (line 15 + line 17)  | 464    | 2,827  | 2,171  |
| 19 | Depreciation expense  | 164    | 2,018  | 2,023  |
| 20 | O&M   | -      | -      | -      |
| 21 | Property taxes  | -      | -      | 234    |
|    | Income tax expense  |        |        |        |
| 22 | Equity return (equity return * .395)                                      | 119    | 723    | 555    |
| 23 | Production tax credit net of federal tax                                  | -      | -      | -      |
| 24 | Depr - ITC basis reduction and AFUDC                                      | 7      | 95     | 96     |
| 25 | Total (sum of lines 22 through 24)  | 126    | 817    | 651    |
| 26 | Gross up factor ( 1/.605)   | 1.653  | 1.653  | 1.653  |
| 27 | Total income tax expense (line 25 * line 26)                              | 208    | 1,351  | 1,077  |
| 28 | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21, 27) | 837    | 6,196  | 5,504  |

Revenue recognized for AZ Sun - Hyder II

Return on rate base:

|   |                                       |
|---|---------------------------------------|
| 6 | Plant in service                      |
| 7 | Accumulated depr                      |
| 8 | Net plant in service (line 6 - line7) |
| 9 | Accumulated def inc tax - depr        |

|  | <u>2011</u> | <u>2012</u> | <u>2013</u>   | <u>2014</u> | <u>2015</u>         |
|--|-------------|-------------|---------------|-------------|---------------------|
|  |             |             | <b>Actual</b> |             |                     |
|  |             |             |               |             | <b>Confidential</b> |
|  |             |             | 55,804        | 54,820      | 54,820              |
|  |             |             | 161           | 1,862       | 3,557               |
|  |             |             | 55,642        | 52,959      | 51,263              |
|  |             |             | (11,352)      | (13,369)    | (14,633)            |

|    |   |          |          |          |
|----|---|----------|----------|----------|
| 10 | Accumulated def ITC   | (15,886) | (14,273) | (13,780) |
| 11 | Deferred inc tax carryforward - depr                                  | -        | -        | -        |
| 12 | Deferred ITC carryforward   | -        | -        | -        |
| 13 | Net rate base (sum of lines 8 through 12)                             | 28,404   | 25,317   | 22,850   |
| 14 | Embedded cost of equity capital rate (10% * .5394)                    | 5.39%    | 5.39%    | 5.39%    |
| 15 | Equity return (line 13 * line 14 / 12)                                | 304      | 1,634    | 1,260    |
| 16 | Embedded cost of debt rate (6.38% * .4606)                            | 2.94%    | 2.94%    | 2.94%    |
| 17 | Debt return (line 13 * line 16 / 12)                                  | 166      | 890      | 686      |
| 18 | Total return (line 15 + line 17)                                      | 470      | 2,524    | 1,946    |
| 19 | Depreciation expense  | 161      | 1,700    | 1,695    |
| 20 | O&M   | -        | 44       | 151      |
| 21 | Property taxes  | -        | -        | 230      |
|    | Income tax expense  |          |          |          |
| 22 | Equity return (equity return * .395)                                  | 120      | 645      | 498      |
| 23 | Production tax credit net of federal tax                              | -        | -        | -        |
| 24 | Depr - ITC basis reduction and AFUDC                                  | 8        | 89       | 86       |
| 25 | Total (sum of lines 22 through 24)                                    | 128      | 734      | 584      |
| 26 | Gross up factor ( 1/.605)   | 1,653    | 1,653    | 1,653    |
| 27 | Total income tax expense (line 25 * line 26)                          | 212      | 1,214    | 965      |
| 28 | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21) | -        | -        | 843      |
|    |   |          | 5,482    | 4,987    |

Revenue recognized for AZ Sun - Gila Bend

Return on rate base:

6 Plant in service

|        | 2011    | 2012    | 2013    | 2014 | 2015 |
|--------|---------|---------|---------|------|------|
| Actual |         |         |         |      |      |
|        | 110,387 | 110,404 | 110,404 |      |      |

Confidential

|    |   |  |               |               |
|----|---|--|---------------|---------------|
| 7  | Accumulated depr  |  | <u>2,062</u>  | <u>5,571</u>  |
| 8  | Net plant in service (line 6 - line7)                                     |  | 108,325       | 104,833       |
| 9  | Accumulated def inc tax - depr  |  | (20,292)      | (22,817)      |
| 10 | Accumulated def ITC   |  | (30,464)      | (29,231)      |
| 11 | Deferred inc tax carryforward - depr                                      |  | -             | -             |
| 12 | Deferred ITC carryforward   |  | -             | -             |
| 13 | Net rate base (sum of lines 8 through 12)                                 |  | <u>57,569</u> | <u>52,786</u> |
| 14 | Embedded cost of equity capital rate (10% * .5394)                        |  | 5.39%         | 5.39%         |
| 15 | Equity return (line 13 * line 14 / 12)                                    |  | 2,396         | 2,741         |
| 16 | Embedded cost of debt rate (6.38% * .4606)                                |  | 2.94%         | 2.94%         |
| 17 | Debt return (line 13 * line 16 / 12)                                      |  | <u>1,306</u>  | <u>1,493</u>  |
| 18 | Total return (line 15 + line 17)  |  | 3,702         | 4,234         |
| 19 | Depreciation expense  |  | 2,062         | 3,509         |
| 20 | O&M   |  | 7             | 320           |
| 21 | Property taxes  |  | -             | -             |
|    | Income tax expense  |  |               |               |
| 22 | Equity return (equity return * .395)                                      |  | 947           | 1,083         |
| 23 | Production tax credit net of federal tax                                  |  | -             | -             |
| 24 | Depr - ITC basis reduction and AFUDC                                      |  | <u>106</u>    | <u>184</u>    |
| 25 | Total (sum of lines 22 through 24)  |  | 1,052         | 1,267         |
| 26 | Gross up factor ( 1/.605)   |  | 1.653         | 1.653         |
| 27 | Total income tax expense (line 25 * line 26)                              |  | 1,739         | 2,094         |
| 28 | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21, 27) |  | 7,510         | 10,158        |

Confidential

APS15914

9 of 48

Revenue recognized for AZ Sun - Luke AFB

Return on rate base:

|                    | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> |
|--------------------|-------------|-------------|-------------|-------------|-------------|
| 6                  |             |             |             |             | 32,349      |
| 7                  |             |             |             |             | 400         |
| 8                  |             |             |             |             | 31,949      |
| 9                  |             |             |             |             | (6,199)     |
| 10                 |             |             |             |             | (9,211)     |
| 11                 |             |             |             |             | -           |
| 12                 |             |             |             |             | -           |
| 13                 |             |             |             |             | 16,539      |
| 14                 |             |             |             |             | 5.39%       |
| 15                 |             |             |             |             | 643         |
| 16                 |             |             |             |             | 2.94%       |
| 17                 |             |             |             |             | 350         |
| 18                 |             |             |             |             | 993         |
| 19                 |             |             |             |             | 400         |
| 20                 |             |             |             |             | 51          |
| 21                 |             |             |             |             | -           |
| Income tax expense |             |             |             |             |             |
| 22                 |             |             |             |             | 254         |
| 23                 |             |             |             |             | -           |
| 24                 |             |             |             |             | 18          |
| 25                 |             |             |             |             | 272         |
| 26                 |             |             |             |             | 1,653       |
| 27                 |             |             |             |             | 450         |

Actual

28 Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21, 27)

1,895

Revenue recognized for AZ Sun - Desert Star

Actual

Confidential

2011      2012      2013      2014      2015

Return on rate base:

6 Plant in service 31,837

7 Accumulated depr 436

8 Net plant in service (line 6 - line7) 31,401

9 Accumulated def inc tax - depr (6,105)

10 Accumulated def ITC (8,808)

11 Deferred inc tax carryforward - depr -

12 Deferred ITC carryforward -

13 Net rate base (sum of lines 8 through 12) 16,488

14 Embedded cost of equity capital rate (10% \* .5394) 5.39%

15 Equity return (line 13 \* line 14 / 12) 536

16 Embedded cost of debt rate (6.38% \* .4606) 2.94%

17 Debt return (line 13 \* line 16 / 12) 292

18 Total return (line 15 + line 17) 828

19 Depreciation expense 436

20 O&M 47

21 Property taxes -

Income tax expense

22 Equity return (equity return \* .395) 212

23 Production tax credit net of federal tax -

24 Depr - ITC basis reduction and AFUDC 17

25 Total (sum of lines 22 through 24) 229

|    |   |       |
|----|---|-------|
| 26 | Gross up factor ( 1/.605)   | 1.653 |
| 27 | Total income tax expense (line 25 * line 26)                              | 378   |
| 28 | Total revenue (negative rev) recognized (sum of lines 18, 19, 20, 21, 27) | 1,689 |



Confidential

|  | 2016     | 2017     | 2018     | 2019     | 2020     | 2021     | 2022     | 2023     | 2024     | 2025     | 2026     | 2027    |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---------|
|  | 68,031   | 68,031   | 68,031   | 68,031   | 68,031   | 68,031   | 68,031   | 68,031   | 68,031   | 68,031   | 68,031   | 68,031  |
|  | 11,661   | 13,861   | 16,061   | 18,260   | 20,460   | 22,660   | 24,859   | 27,059   | 29,259   | 31,458   | 33,658   | 35,858  |
|  | 56,370   | 54,170   | 51,971   | 49,771   | 47,571   | 45,372   | 43,172   | 40,972   | 38,773   | 36,573   | 34,373   | 32,174  |
|  | (17,364) | (16,661) | (15,958) | (15,255) | (14,552) | (13,849) | (13,146) | (12,443) | (11,740) | (11,037) | (10,334) | (9,631) |
|  | (15,674) | (15,021) | (14,368) | (13,715) | (13,061) | (12,408) | (11,755) | (11,102) | (10,449) | (9,796)  | (9,143)  | (8,490) |
|  | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -       |
|  | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -       |
|  | 23,332   | 22,489   | 21,645   | 20,802   | 19,958   | 19,114   | 18,271   | 17,427   | 16,584   | 15,740   | 14,897   | 14,053  |
|  | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%   |
|  | 1,259    | 1,213    | 1,168    | 1,122    | 1,077    | 1,031    | 986      | 940      | 895      | 849      | 804      | 758     |
|  | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%   |
|  | 686      | 661      | 636      | 611      | 586      | 562      | 537      | 512      | 487      | 463      | 438      | 413     |
|  | 1,944    | 1,874    | 1,804    | 1,733    | 1,663    | 1,593    | 1,522    | 1,452    | 1,382    | 1,312    | 1,241    | 1,171   |
|  | 2,200    | 2,200    | 2,200    | 2,200    | 2,200    | 2,200    | 2,200    | 2,200    | 2,200    | 2,200    | 2,200    | 2,200   |
|  | 419      | 431      | 444      | 458      | 471      | 485      | 500      | 515      | 531      | 546      | 563      | 580     |
|  | 240      | 232      | 223      | 214      | 205      | 196      | 187      | 178      | 169      | 160      | 151      | 143     |
|  | 497      | 479      | 461      | 443      | 425      | 407      | 389      | 371      | 353      | 335      | 317      | 299     |

|       |       |       |       |       |       |       |       |       |       |       |       |     |     |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|-----|
| (606) | (557) | (516) | (445) | (328) | (126) | -     | -     | -     | -     | -     | -     | -   | -   |
| 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132 | 132 |
| 24    | 55    | 78    | 130   | 229   | 413   | 522   | 504   | 486   | 468   | 450   | 432   |     |     |
| 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |     |     |
| 40    | 90    | 129   | 215   | 379   | 683   | 862   | 833   | 803   | 773   | 743   | 714   |     |     |
| 4,843 | 4,827 | 4,799 | 4,820 | 4,918 | 5,157 | 5,271 | 5,178 | 5,084 | 4,991 | 4,899 | 4,807 |     |     |

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| 2016     | 2017     | 2018     | 2019     | 2020     | 2021     | 2022     | 2023     | 2024     | 2025     | 2026     | 2027     |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 83,584   | 83,584   | 83,584   | 83,584   | 83,584   | 83,584   | 83,584   | 83,584   | 83,584   | 83,584   | 83,584   | 83,584   |
| 14,223   | 16,965   | 19,708   | 22,450   | 25,193   | 27,935   | 30,677   | 33,420   | 36,162   | 38,905   | 41,647   | 44,390   |
| 69,361   | 66,618   | 63,876   | 61,134   | 58,391   | 55,649   | 52,906   | 50,164   | 47,421   | 44,679   | 41,937   | 39,194   |
| (21,840) | (20,960) | (20,080) | (19,200) | (18,320) | (17,439) | (16,559) | (15,679) | (14,799) | (13,919) | (13,039) | (12,158) |
| (19,324) | (18,519) | (17,714) | (16,909) | (16,104) | (15,298) | (14,493) | (13,688) | (12,883) | (12,078) | (11,273) | (10,467) |
| -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        |
| -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        |
| 28,196   | 27,139   | 26,082   | 25,025   | 23,968   | 22,911   | 21,854   | 20,797   | 19,740   | 18,683   | 17,626   | 16,568   |
| 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    |
| 1,521    | 1,464    | 1,407    | 1,350    | 1,293    | 1,236    | 1,179    | 1,122    | 1,065    | 1,008    | 951      | 894      |
| 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    |
| 829      | 798      | 766      | 735      | 704      | 673      | 642      | 611      | 580      | 549      | 518      | 487      |
| 2,349    | 2,261    | 2,173    | 2,085    | 1,997    | 1,909    | 1,821    | 1,733    | 1,645    | 1,557    | 1,469    | 1,381    |
| 2,742    | 2,742    | 2,742    | 2,742    | 2,742    | 2,742    | 2,742    | 2,742    | 2,742    | 2,742    | 2,742    | 2,742    |
| 419      | 431      | 444      | 458      | 471      | 485      | 500      | 515      | 531      | 546      | 563      | 580      |
| 300      | 289      | 278      | 267      | 255      | 244      | 233      | 222      | 211      | 200      | 189      | 178      |

|       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 601   | 578   | 556   | 533   | 511   | 488   | 466   | 443   | 421   | 398   | 376   | 353   |
| (666) | (613) | (567) | (490) | (361) | (139) | -     | -     | -     | -     | -     | -     |
| 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   |
| 112   | 143   | 166   | 220   | 327   | 527   | 643   | 621   | 598   | 575   | 553   | 530   |
| 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |
| 185   | 236   | 274   | 364   | 540   | 871   | 1,063 | 1,026 | 988   | 951   | 914   | 877   |
| 5,995 | 5,960 | 5,912 | 5,916 | 6,007 | 6,252 | 6,360 | 6,238 | 6,117 | 5,997 | 5,877 | 5,757 |

Confidential

| <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | <u>2027</u> |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      |
| 12,936      | 15,464      | 17,992      | 20,520      | 23,048      | 25,576      | 28,104      | 30,632      | 33,160      | 35,687      | 38,215      | 40,743      |
| 62,901      | 60,373      | 57,845      | 55,317      | 52,789      | 50,261      | 47,733      | 45,206      | 42,678      | 40,150      | 37,622      | 35,094      |
| (20,644)    | (19,941)    | (19,107)    | (18,272)    | (17,437)    | (16,602)    | (15,768)    | (14,933)    | (14,098)    | (13,263)    | (12,428)    | (11,594)    |
| (18,166)    | (17,415)    | (16,664)    | (15,913)    | (15,162)    | (14,410)    | (13,659)    | (12,908)    | (12,157)    | (11,405)    | (10,654)    | (9,903)     |
| -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| 24,091      | 23,016      | 22,074      | 21,132      | 20,191      | 19,249      | 18,307      | 17,365      | 16,423      | 15,481      | 14,539      | 13,597      |
| 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
| 1,299       | 1,241       | 1,191       | 1,140       | 1,089       | 1,038       | 987         | 937         | 886         | 835         | 784         | 733         |
| 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       |
| 708         | 676         | 649         | 621         | 593         | 566         | 538         | 510         | 483         | 455         | 427         | 400         |
| 2,007       | 1,918       | 1,839       | 1,761       | 1,682       | 1,604       | 1,525       | 1,447       | 1,368       | 1,290       | 1,211       | 1,133       |
| 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       |

|         |         |         |       |       |       |       |       |       |       |       |       |
|---------|---------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 391     | 402     | 414     | 427   | 440   | 453   | 466   | 480   | 495   | 510   | 525   | 541   |
| 278     | 268     | 258     | 248   | 237   | 227   | 217   | 207   | 196   | 186   | 176   | 166   |
| 513     | 490     | 470     | 450   | 430   | 410   | 390   | 370   | 350   | 330   | 310   | 290   |
| (1,272) | (1,170) | (1,083) | (936) | (689) | (265) | -     | -     | -     | -     | -     | -     |
| 156     | 156     | 156     | 156   | 156   | 156   | 156   | 156   | 156   | 156   | 156   | 156   |
| (603)   | (523)   | (457)   | (329) | (103) | 301   | 546   | 526   | 506   | 486   | 466   | 446   |
| 1,653   | 1,653   | 1,653   | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |
| (996)   | (865)   | (755)   | (544) | (170) | 498   | 902   | 869   | 836   | 803   | 770   | 737   |
| 4,208   | 4,251   | 4,284   | 4,419 | 4,717 | 5,309 | 5,639 | 5,531 | 5,424 | 5,317 | 5,210 | 5,104 |

Confidential

|  | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | <u>2027</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      |
|  | 12,357      | 15,376      | 18,395      | 21,414      | 24,433      | 27,452      | 30,471      | 33,490      | 36,509      | 39,528      | 42,547      | 45,566      |
|  | 78,212      | 75,193      | 72,174      | 69,155      | 66,136      | 63,117      | 60,098      | 57,079      | 54,060      | 51,041      | 48,022      | 45,003      |
|  | (24,761)    | (24,632)    | (23,644)    | (22,657)    | (21,669)    | (20,681)    | (19,693)    | (18,706)    | (17,718)    | (16,730)    | (15,742)    | (14,754)    |
|  | (22,223)    | (21,334)    | (20,445)    | (19,556)    | (18,667)    | (17,778)    | (16,889)    | (16,000)    | (15,111)    | (14,223)    | (13,334)    | (12,445)    |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | 31,228      | 29,227      | 28,084      | 26,942      | 25,800      | 24,658      | 23,515      | 22,373      | 21,231      | 20,089      | 18,946      | 17,804      |
|  | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
|  | 1,684       | 1,576       | 1,515       | 1,453       | 1,392       | 1,330       | 1,268       | 1,207       | 1,145       | 1,084       | 1,022       | 960         |
|  | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       |
|  | 918         | 859         | 825         | 792         | 758         | 725         | 691         | 657         | 624         | 590         | 557         | 523         |
|  | 2,602       | 2,435       | 2,340       | 2,245       | 2,150       | 2,055       | 1,959       | 1,864       | 1,769       | 1,674       | 1,579       | 1,484       |

|         |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| 3,019   | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 |  |
| 454     | 468   | 482   | 497   | 511   | 527   | 543   | 559   | 576   | 593   | 611   | 629   |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 373     | 360   | 346   | 333   | 320   | 306   | 293   | 280   | 266   | 253   | 240   | 226   |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 665     | 623   | 598   | 574   | 550   | 525   | 501   | 477   | 452   | 428   | 404   | 379   |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| (1,035) | (951) | (881) | (761) | (561) | (216) | -     | -     | -     | -     | -     | -     |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 195     | 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| (174)   | (133) | (87)  | 8     | 184   | 505   | 696   | 672   | 648   | 623   | 599   | 575   |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1,653   | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| (287)   | (220) | (144) | 14    | 305   | 835   | 1,151 | 1,111 | 1,071 | 1,030 | 990   | 950   |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 6,161   | 6,062 | 6,043 | 6,108 | 6,305 | 6,742 | 6,965 | 6,833 | 6,701 | 6,569 | 6,438 | 6,308 |       |       |       |       |       |       |       |       |       |       |       |       |       |  |

Confidential

|          | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | <u>2027</u> |
|----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 78,391   | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      |
| 9,893    | 12,506      | 15,119      | 17,732      | 20,345      | 22,958      | 25,571      | 28,184      | 30,797      | 33,409      | 36,022      | 38,635      | 38,635      |
| 68,498   | 65,885      | 63,272      | 60,659      | 58,046      | 55,433      | 52,820      | 50,207      | 47,594      | 44,982      | 42,369      | 39,756      | 39,756      |
| (20,177) | (20,809)    | (20,698)    | (19,844)    | (18,990)    | (18,137)    | (17,283)    | (16,429)    | (15,575)    | (14,722)    | (13,868)    | (13,014)    | (13,014)    |
| (19,976) | (19,208)    | (18,440)    | (17,671)    | (16,903)    | (16,135)    | (15,366)    | (14,598)    | (13,830)    | (13,061)    | (12,293)    | (11,525)    | (11,525)    |
| -        | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| -        | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| 28,344   | 25,868      | 24,134      | 23,143      | 22,153      | 21,162      | 20,171      | 19,180      | 18,189      | 17,198      | 16,208      | 15,217      | 15,217      |
| 5.39%    | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
| 1,529    | 1,395       | 1,302       | 1,248       | 1,195       | 1,141       | 1,088       | 1,035       | 981         | 928         | 874         | 821         | 821         |

|         |         |         |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|---------|---------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2.94%   | 2.94%   | 2.94%   | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% |       |
| 833     | 760     | 709     | 680   | 651   | 622   | 593   | 564   | 535   | 505   | 476   | 447   | 418   | 389   | 360   | 331   | 302   | 273   | 244   | 215   | 186   |
| 2,362   | 2,155   | 2,011   | 1,928 | 1,846 | 1,763 | 1,681 | 1,598 | 1,516 | 1,433 | 1,351 | 1,268 | 1,185 | 1,102 | 1,019 | 936   | 853   | 770   | 687   | 604   | 521   |
| 2,613   | 2,613   | 2,613   | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 |
| 380     | 389     | 402     | 412   | 422   | 433   | 443   | 458   | 470   | 481   | 494   | 506   | 518   | 530   | 542   | 554   | 566   | 578   | 590   | 602   | 614   |
| 334     | 323     | 311     | 300   | 288   | 277   | 265   | 254   | 242   | 231   | 219   | 208   | 196   | 185   | 173   | 162   | 150   | 139   | 128   | 117   | 106   |
| 604     | 551     | 514     | 493   | 472   | 451   | 430   | 409   | 388   | 366   | 345   | 324   | 303   | 282   | 261   | 240   | 219   | 198   | 177   | 156   | 135   |
| (1,272) | (1,170) | (1,083) | (936) | (689) | (265) | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| 170     | 170     | 170     | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   |
| (498)   | (448)   | (399)   | (272) | (47)  | 356   | 600   | 579   | 558   | 537   | 516   | 494   | 472   | 450   | 428   | 406   | 384   | 362   | 340   | 318   | 296   |
| 1,653   | 1,653   | 1,653   | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |
| (823)   | (741)   | (659)   | (450) | (78)  | 589   | 992   | 957   | 922   | 887   | 852   | 817   | 782   | 747   | 712   | 677   | 642   | 607   | 572   | 537   | 502   |
| 4,866   | 4,739   | 4,678   | 4,803 | 5,091 | 5,674 | 5,994 | 5,880 | 5,762 | 5,645 | 5,528 | 5,412 | 5,295 | 5,178 | 5,061 | 4,944 | 4,827 | 4,710 | 4,593 | 4,476 | 4,359 |

Confidential

| 2016     | 2017     | 2018     | 2019     | 2020     | 2021     | 2022     | 2023     | 2024     | 2025     | 2026     | 2027     |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 61,229   | 61,229   | 61,229   | 61,229   | 61,229   | 61,229   | 61,229   | 61,229   | 61,229   | 61,229   | 61,229   | 61,229   |
| 6,554    | 8,594    | 10,635   | 12,676   | 14,717   | 16,758   | 18,799   | 20,840   | 22,881   | 24,922   | 26,963   | 29,004   |
| 54,676   | 52,635   | 50,594   | 48,553   | 46,512   | 44,471   | 42,430   | 40,389   | 38,348   | 36,307   | 34,266   | 32,225   |
| (15,895) | (16,381) | (16,295) | (15,639) | (14,982) | (14,326) | (13,669) | (13,012) | (12,356) | (11,699) | (11,043) | (10,386) |
| (15,362) | (14,771) | (14,180) | (13,589) | (12,998) | (12,408) | (11,817) | (11,226) | (10,635) | (10,044) | (9,453)  | (8,863)  |
| -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        |

|        |        |        |        |        |        |        |        |        |        |        |        |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 23,419 | 21,483 | 20,119 | 19,325 | 18,531 | 17,738 | 16,944 | 16,151 | 15,357 | 14,564 | 13,770 | 12,976 |
| 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  |
| 1,263  | 1,159  | 1,085  | 1,042  | 1,000  | 957    | 914    | 871    | 828    | 786    | 743    | 700    |
| 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  |
| 688    | 631    | 591    | 568    | 545    | 521    | 498    | 475    | 451    | 428    | 405    | 381    |
| 1,951  | 1,790  | 1,676  | 1,610  | 1,544  | 1,478  | 1,412  | 1,346  | 1,280  | 1,214  | 1,147  | 1,081  |
| 2,041  | 2,041  | 2,041  | 2,041  | 2,041  | 2,041  | 2,041  | 2,041  | 2,041  | 2,041  | 2,041  | 2,041  |
| 487    | 500    | 516    | 530    | 543    | 557    | 572    | 591    | 606    | 622    | 638    | 655    |
| 261    | 252    | 243    | 234    | 225    | 216    | 207    | 198    | 189    | 180    | 171    | 162    |
| 499    | 458    | 429    | 412    | 395    | 378    | 361    | 344    | 327    | 310    | 293    | 276    |
| -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      | -      |
| 143    | 143    | 143    | 143    | 143    | 143    | 143    | 143    | 143    | 143    | 143    | 143    |
| 642    | 601    | 572    | 555    | 538    | 521    | 504    | 487    | 470    | 454    | 437    | 420    |
| 1,653  | 1,653  | 1,653  | 1,653  | 1,653  | 1,653  | 1,653  | 1,653  | 1,653  | 1,653  | 1,653  | 1,653  |
| 1,062  | 993    | 945    | 917    | 889    | 861    | 834    | 806    | 778    | 750    | 722    | 694    |
| 5,802  | 5,577  | 5,422  | 5,332  | 5,243  | 5,154  | 5,065  | 4,981  | 4,893  | 4,806  | 4,719  | 4,633  |

Confidential

| 2016     | 2017     | 2018     | 2019     | 2020     | 2021     | 2022     | 2023     | 2024     | 2025     | 2026     | 2027     |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 62,139   | 62,139   | 62,139   | 62,139   | 62,139   | 62,139   | 62,139   | 62,139   | 62,139   | 62,139   | 62,139   | 62,139   |
| 6,423    | 8,453    | 10,482   | 12,512   | 14,542   | 16,572   | 18,601   | 20,631   | 22,661   | 24,690   | 26,720   | 28,750   |
| 55,716   | 53,686   | 51,657   | 49,627   | 47,597   | 45,568   | 43,538   | 41,508   | 39,478   | 37,449   | 35,419   | 33,389   |
| (15,771) | (16,252) | (16,167) | (15,517) | (14,867) | (14,217) | (13,567) | (12,916) | (12,266) | (11,616) | (10,966) | (10,316) |

|        |          |          |          |          |          |          |          |          |          |          |         |         |
|--------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---------|---------|
|        | (15,537) | (14,939) | (14,342) | (13,744) | (13,147) | (12,549) | (11,952) | (11,354) | (10,756) | (10,159) | (9,561) | (8,964) |
|        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -       | -       |
| 24,408 | 22,495   | 21,148   | 20,366   | 19,584   | 18,802   | 18,020   | 17,238   | 16,456   | 15,674   | 14,892   | 14,110  |         |
| 5.39%  | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%   |         |
| 1,317  | 1,213    | 1,141    | 1,099    | 1,056    | 1,014    | 972      | 930      | 888      | 845      | 803      | 761     |         |
| 2.94%  | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%   |         |
| 717    | 661      | 621      | 598      | 575      | 553      | 530      | 507      | 484      | 461      | 438      | 415     |         |
| 2,034  | 1,874    | 1,762    | 1,697    | 1,632    | 1,567    | 1,502    | 1,436    | 1,371    | 1,306    | 1,241    | 1,176   |         |
| 2,030  | 2,030    | 2,030    | 2,030    | 2,030    | 2,030    | 2,030    | 2,030    | 2,030    | 2,030    | 2,030    | 2,030   |         |
| 325    | 335      | 345      | 355      | 366      | 377      | 388      | 400      | 412      | 424      | 437      | 450     |         |
| 260    | 251      | 242      | 233      | 224      | 215      | 206      | 197      | 188      | 179      | 170      | 161     |         |
| 520    | 479      | 451      | 434      | 417      | 401      | 384      | 367      | 351      | 334      | 317      | 301     |         |
| -      | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -       |         |
| 129    | 129      | 129      | 129      | 129      | 129      | 129      | 129      | 129      | 129      | 129      | 129     |         |
| 649    | 608      | 580      | 563      | 546      | 530      | 513      | 496      | 480      | 463      | 446      | 430     |         |
| 1,653  | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653   |         |
| 1,073  | 1,005    | 958      | 930      | 903      | 875      | 848      | 820      | 793      | 765      | 738      | 710     |         |
| 5,721  | 5,495    | 5,337    | 5,245    | 5,154    | 5,064    | 4,973    | 4,883    | 4,794    | 4,704    | 4,615    | 4,527   |         |

Confidential

| <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | <u>2027</u> |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     |



|          |          |          |          |          |          |          |          |          |          |          |          |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 8,938    | 12,508   | 16,078   | 19,647   | 23,217   | 26,786   | 30,356   | 33,925   | 37,495   | 41,064   | 44,634   | 48,203   |
| 101,964  | 98,394   | 94,825   | 91,255   | 87,686   | 84,116   | 80,547   | 76,977   | 73,407   | 69,838   | 66,268   | 62,699   |
| (25,984) | (26,813) | (27,643) | (27,497) | (26,376) | (25,255) | (24,134) | (23,012) | (21,891) | (20,770) | (19,649) | (18,528) |
| (28,271) | (27,224) | (26,177) | (25,130) | (24,083) | (23,036) | (21,989) | (20,942) | (19,895) | (18,847) | (17,800) | (16,753) |
| -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        |
| -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        |
| 47,709   | 44,357   | 41,005   | 38,628   | 37,227   | 35,826   | 34,424   | 33,023   | 31,622   | 30,220   | 28,819   | 27,418   |
| 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    |
| 2,573    | 2,393    | 2,212    | 2,084    | 2,008    | 1,932    | 1,857    | 1,781    | 1,706    | 1,630    | 1,554    | 1,479    |
| 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    |
| 1,402    | 1,303    | 1,205    | 1,135    | 1,094    | 1,053    | 1,012    | 970      | 929      | 888      | 847      | 806      |
| 3,975    | 3,696    | 3,417    | 3,219    | 3,102    | 2,985    | 2,868    | 2,752    | 2,635    | 2,518    | 2,401    | 2,285    |
| 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    |
| 721      | 743      | 765      | 788      | 812      | 836      | 861      | 887      | 914      | 941      | 970      | 999      |
| 473      | 457      | 441      | 425      | 410      | 394      | 378      | 362      | 347      | 331      | 315      | 299      |
| 1,017    | 945      | 874      | 823      | 793      | 763      | 733      | 704      | 674      | 644      | 614      | 584      |
| -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        |
| 228      | 228      | 228      | 228      | 228      | 228      | 228      | 228      | 228      | 228      | 228      | 228      |
| 1,244    | 1,173    | 1,102    | 1,051    | 1,021    | 991      | 961      | 931      | 902      | 872      | 842      | 812      |
| 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    |
| 2,057    | 1,939    | 1,821    | 1,737    | 1,688    | 1,638    | 1,589    | 1,540    | 1,490    | 1,441    | 1,392    | 1,342    |
| 10,796   | 10,404   | 10,013   | 9,739    | 9,581    | 9,423    | 9,266    | 9,110    | 8,955    | 8,801    | 8,647    | 8,494    |

Confidential

|  | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | <u>2027</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 35,103      | 35,103      | 35,103      | 35,103      | 35,103      | 35,103      | 35,103      | 35,103      | 35,103      | 35,103      | 35,103      | 35,103      |
|  | 1,763       | 2,933       | 4,103       | 5,273       | 6,444       | 7,614       | 8,784       | 9,954       | 11,124      | 12,294      | 13,464      | 14,634      |
|  | 33,340      | 32,169      | 30,999      | 29,829      | 28,659      | 27,489      | 26,319      | 25,149      | 23,979      | 22,809      | 21,639      | 20,469      |
|  | (7,743)     | (8,427)     | (8,696)     | (8,965)     | (8,918)     | (8,554)     | (8,191)     | (7,827)     | (7,463)     | (7,100)     | (6,736)     | (6,372)     |
|  | (9,163)     | (8,836)     | (8,508)     | (8,181)     | (7,854)     | (7,527)     | (7,199)     | (6,872)     | (6,545)     | (6,218)     | (5,890)     | (5,563)     |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | 16,433      | 14,907      | 13,795      | 12,683      | 11,887      | 11,408      | 10,929      | 10,450      | 9,971       | 9,491       | 9,012       | 8,533       |
|  | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
|  | 886         | 804         | 744         | 684         | 641         | 615         | 590         | 564         | 538         | 512         | 486         | 460         |
|  | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       |
|  | 483         | 438         | 405         | 373         | 349         | 335         | 321         | 307         | 293         | 279         | 265         | 251         |
|  | 1,369       | 1,242       | 1,149       | 1,057       | 991         | 951         | 911         | 871         | 831         | 791         | 751         | 711         |
|  | 1,170       | 1,170       | 1,170       | 1,170       | 1,170       | 1,170       | 1,170       | 1,170       | 1,170       | 1,170       | 1,170       | 1,170       |
|  | 219         | 225         | 232         | 239         | 246         | 254         | 261         | 269         | 277         | 286         | 294         | 303         |
|  | -           | 155         | 150         | 145         | 139         | 134         | 129         | 124         | 119         | 114         | 108         | 103         |
|  | 350         | 318         | 294         | 270         | 253         | 243         | 233         | 223         | 212         | 202         | 192         | 182         |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | 95          | 95          | 95          | 95          | 95          | 95          | 95          | 95          | 95          | 95          | 95          | 95          |
|  | 445         | 412         | 389         | 365         | 348         | 338         | 328         | 317         | 307         | 297         | 287         | 277         |
|  | 1,653       | 1,653       | 1,653       | 1,653       | 1,653       | 1,653       | 1,653       | 1,653       | 1,653       | 1,653       | 1,653       | 1,653       |
|  | 735         | 682         | 643         | 603         | 575         | 558         | 542         | 525         | 508         | 491         | 474         | 457         |

3,494 3,474 3,344 3,214 3,122 3,067 3,013 2,959 2,905 2,851 2,798 2,745

Confidential

|  | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> | <u>2027</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 31,534      | 31,534      | 31,534      | 31,534      | 31,534      | 31,534      | 31,534      | 31,534      | 31,534      | 31,534      | 31,534      | 31,534      |
|  | 1,518       | 2,569       | 3,620       | 4,671       | 5,722       | 6,773       | 7,825       | 8,876       | 9,927       | 10,978      | 12,029      | 13,080      |
|  | 30,017      | 28,966      | 27,914      | 26,863      | 25,812      | 24,761      | 23,710      | 22,659      | 21,608      | 20,556      | 19,505      | 18,454      |
|  | (7,483)     | (8,142)     | (8,401)     | (8,660)     | (8,615)     | (8,264)     | (7,914)     | (7,564)     | (7,213)     | (6,863)     | (6,512)     | (6,162)     |
|  | (8,829)     | (8,513)     | (8,198)     | (7,883)     | (7,568)     | (7,252)     | (6,937)     | (6,622)     | (6,306)     | (5,991)     | (5,676)     | (5,360)     |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | 13,705      | 12,310      | 11,315      | 10,320      | 9,630       | 9,244       | 8,859       | 8,474       | 8,088       | 7,703       | 7,317       | 6,932       |
|  | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
|  | 739         | 664         | 610         | 557         | 519         | 499         | 478         | 457         | 436         | 415         | 395         | 374         |
|  | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       |
|  | 403         | 362         | 333         | 303         | 283         | 272         | 260         | 249         | 238         | 226         | 215         | 204         |
|  | 1,142       | 1,026       | 943         | 860         | 802         | 770         | 738         | 706         | 674         | 642         | 610         | 578         |
|  | 1,051       | 1,051       | 1,051       | 1,051       | 1,051       | 1,051       | 1,051       | 1,051       | 1,051       | 1,051       | 1,051       | 1,051       |
|  | 219         | 225         | 232         | 239         | 246         | 254         | 261         | 269         | 277         | 286         | 294         | 303         |
|  | -           | 139         | 135         | 130         | 125         | 121         | 116         | 111         | 107         | 102         | 97          | 93          |
|  | 292         | 262         | 241         | 220         | 205         | 197         | 189         | 181         | 172         | 164         | 156         | 148         |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | 62          | 62          | 62          | 62          | 62          | 62          | 62          | 62          | 62          | 62          | 62          | 62          |
|  | 354         | 324         | 303         | 281         | 267         | 259         | 250         | 242         | 234         | 226         | 217         | 209         |

|       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |
| 584   | 535   | 500   | 465   | 441   | 427   | 414   | 400   | 387   | 373   | 359   | 346   |       |       |
| 2,996 | 2,977 | 2,861 | 2,745 | 2,666 | 2,623 | 2,580 | 2,538 | 2,496 | 2,454 | 2,412 | 2,370 |       |       |

Confidential

Forecast

Confidential

| <u>2028</u> | <u>2029</u> | <u>2030</u> | <u>2031</u> | <u>2032</u> | <u>2033</u> | <u>2034</u> | <u>2035</u> | <u>2036</u> | <u>2037</u> | <u>2038</u> | <u>2039</u> |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 68,031      | 68,031      | 68,031      | 68,031      | 68,031      | 68,031      | 68,031      | 68,031      | 68,031      | 68,031      | 68,031      | 68,031      |
| 38,057      | 40,257      | 42,457      | 44,656      | 46,856      | 49,056      | 51,255      | 53,455      | 55,655      | 57,854      | 60,054      | 62,254      |
| 29,974      | 27,774      | 25,575      | 23,375      | 21,175      | 18,976      | 16,776      | 14,576      | 12,377      | 10,177      | 7,977       | 5,778       |
| (8,928)     | (8,225)     | (7,521)     | (6,818)     | (6,115)     | (5,412)     | (4,709)     | (4,006)     | (3,303)     | (2,600)     | (1,897)     | (1,194)     |
| (7,837)     | (7,184)     | (6,531)     | (5,878)     | (5,225)     | (4,572)     | (3,918)     | (3,265)     | (2,612)     | (1,959)     | (1,306)     | (653)       |
| -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| 13,209      | 12,366      | 11,522      | 10,679      | 9,835       | 8,992       | 8,148       | 7,305       | 6,461       | 5,617       | 4,774       | 3,930       |
| 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
| 713         | 667         | 622         | 576         | 531         | 485         | 440         | 394         | 349         | 303         | 258         | 212         |
| 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       |
| 388         | 363         | 339         | 314         | 289         | 264         | 239         | 215         | 190         | 165         | 140         | 115         |
| 1,101       | 1,030       | 960         | 890         | 820         | 749         | 679         | 609         | 538         | 468         | 398         | 327         |
| 2,200       | 2,200       | 2,200       | 2,200       | 2,200       | 2,200       | 2,200       | 2,200       | 2,200       | 2,200       | 2,200       | 2,200       |
| 597         | 615         | 633         | 652         | 672         | 692         | 713         | 734         | 756         | 779         | 802         | 827         |
| 134         | 125         | 116         | 107         | 98          | 89          | 80          | 71          | 62          | 53          | 45          | 36          |
| 281         | 263         | 245         | 228         | 210         | 192         | 174         | 156         | 138         | 120         | 102         | 84          |

|       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   | 132   |
| 414   | 396   | 378   | 360   | 342   | 324   | 306   | 288   | 270   | 252   | 234   | 216   | 216   | 216   |
| 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 |
| 684   | 654   | 625   | 595   | 565   | 535   | 506   | 476   | 446   | 417   | 387   | 357   | 357   | 357   |
| 4,715 | 4,624 | 4,534 | 4,444 | 4,354 | 4,266 | 4,178 | 4,090 | 4,003 | 3,917 | 3,831 | 3,747 | 3,747 | 3,747 |

Confidential

Forecast

Confidential

|          |          |         |         |         |         |         |         |         |         |         |         |         |         |
|----------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 2028     | 2029     | 2030    | 2031    | 2032    | 2033    | 2034    | 2035    | 2036    | 2037    | 2038    | 2039    |         |         |
| 83,584   | 83,584   | 83,584  | 83,584  | 83,584  | 83,584  | 83,584  | 83,584  | 83,584  | 83,584  | 83,584  | 83,584  | 83,584  | 83,584  |
| 47,132   | 49,874   | 52,617  | 55,359  | 58,102  | 60,844  | 63,586  | 66,329  | 69,071  | 71,814  | 74,556  | 77,299  | 77,299  | 77,299  |
| 36,452   | 33,709   | 30,967  | 28,225  | 25,482  | 22,740  | 19,997  | 17,255  | 14,512  | 11,770  | 9,028   | 6,285   | 6,285   | 6,285   |
| (11,278) | (10,398) | (9,518) | (8,638) | (7,758) | (6,877) | (5,997) | (5,117) | (4,237) | (3,357) | (2,477) | (1,596) | (1,596) | (1,596) |
| (9,662)  | (8,857)  | (8,052) | (7,247) | (6,441) | (5,636) | (4,831) | (4,026) | (3,221) | (2,416) | (1,610) | (805)   | (805)   | (805)   |

|        |        |        |        |        |        |       |       |       |       |       |       |       |       |
|--------|--------|--------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| 15,511 | 14,454 | 13,397 | 12,340 | 11,283 | 10,226 | 9,169 | 8,112 | 7,055 | 5,998 | 4,941 | 3,884 | 3,884 | 3,884 |
| 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39%  | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% |
| 837    | 780    | 723    | 666    | 609    | 552    | 495   | 438   | 381   | 324   | 267   | 209   | 209   | 209   |
| 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94%  | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% |
| 456    | 425    | 394    | 363    | 332    | 301    | 269   | 238   | 207   | 176   | 145   | 114   | 114   | 114   |
| 1,293  | 1,204  | 1,116  | 1,028  | 940    | 852    | 764   | 676   | 588   | 500   | 412   | 324   | 324   | 324   |

|       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 | 2,742 |
| 597   | 615   | 633   | 652   | 672   | 692   | 713   | 734   | 756   | 779   | 802   | 827   | 827   | 827   |
| 167   | 155   | 144   | 133   | 122   | 111   | 100   | 89    | 78    | 67    | 56    | 44    | 44    | 44    |

|       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 330   | 308   | 285   | 263   | 240   | 218   | 195   | 173   | 150   | 128   | 105   | 83    |
| -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   | 177   |
| 508   | 485   | 463   | 440   | 418   | 395   | 373   | 350   | 328   | 305   | 283   | 260   |
| 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 |
| 840   | 802   | 765   | 728   | 691   | 653   | 616   | 579   | 542   | 505   | 467   | 430   |
| 5,638 | 5,520 | 5,402 | 5,284 | 5,167 | 5,051 | 4,936 | 4,821 | 4,706 | 4,592 | 4,479 | 4,367 |

Confidential

Forecast

Confidential

| <u>2028</u> | <u>2029</u> | <u>2030</u> | <u>2031</u> | <u>2032</u> | <u>2033</u> | <u>2034</u> | <u>2035</u> | <u>2036</u> | <u>2037</u> | <u>2038</u> | <u>2039</u> |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      | 75,837      |
| 43,271      | 45,799      | 48,327      | 50,855      | 53,383      | 55,911      | 58,439      | 60,967      | 63,494      | 66,022      | 68,550      | 71,078      |
| 32,566      | 30,038      | 27,510      | 24,982      | 22,454      | 19,926      | 17,399      | 14,871      | 12,343      | 9,815       | 7,287       | 4,759       |
| (10,759)    | (9,924)     | (9,089)     | (8,254)     | (7,420)     | (6,585)     | (5,750)     | (4,915)     | (4,081)     | (3,246)     | (2,411)     | (1,576)     |
| (9,152)     | (8,401)     | (7,649)     | (6,898)     | (6,147)     | (5,396)     | (4,644)     | (3,893)     | (3,142)     | (2,391)     | (1,639)     | (888)       |
| -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| 12,655      | 11,714      | 10,772      | 9,830       | 8,888       | 7,946       | 7,004       | 6,062       | 5,120       | 4,178       | 3,237       | 2,295       |
| 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
| 683         | 632         | 581         | 530         | 479         | 429         | 378         | 327         | 276         | 225         | 175         | 124         |
| 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       |
| 372         | 344         | 317         | 289         | 261         | 234         | 206         | 178         | 150         | 123         | 95          | 67          |
| 1,055       | 976         | 898         | 819         | 741         | 662         | 584         | 505         | 427         | 348         | 270         | 191         |
| 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       | 2,528       |

|       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 557   | 574   | 591   | 608   | 627   | 646   | 665   | 685   | 705   | 727   | 748   | 771   |
| 155   | 145   | 135   | 125   | 114   | 104   | 94    | 84    | 74    | 63    | 53    | 43    |
| 270   | 250   | 230   | 209   | 189   | 169   | 149   | 129   | 109   | 89    | 69    | 49    |
| -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| 156   | 156   | 156   | 156   | 156   | 156   | 156   | 156   | 156   | 156   | 156   | 156   |
| 426   | 406   | 385   | 365   | 345   | 325   | 305   | 285   | 265   | 245   | 225   | 205   |
| 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 | 1.653 |
| 703   | 670   | 637   | 604   | 571   | 538   | 504   | 471   | 438   | 405   | 372   | 339   |
| 4,998 | 4,893 | 4,788 | 4,684 | 4,580 | 4,477 | 4,375 | 4,273 | 4,172 | 4,071 | 3,971 | 3,871 |

Confidential

Forecast

Confidential

|  | <u>2028</u> | <u>2029</u> | <u>2030</u> | <u>2031</u> | <u>2032</u> | <u>2033</u> | <u>2034</u> | <u>2035</u> | <u>2036</u> | <u>2037</u> | <u>2038</u> | <u>2039</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      | 90,569      |
|  | 48,585      | 51,604      | 54,623      | 57,641      | 60,660      | 63,679      | 66,698      | 69,717      | 72,736      | 75,755      | 78,774      | 81,793      |
|  | 41,984      | 38,965      | 35,946      | 32,927      | 29,908      | 26,889      | 23,870      | 20,852      | 17,833      | 14,814      | 11,795      | 8,776       |
|  | (13,767)    | (12,779)    | (11,791)    | (10,803)    | (9,815)     | (8,828)     | (7,840)     | (6,852)     | (5,864)     | (4,877)     | (3,889)     | (2,901)     |
|  | (11,556)    | (10,667)    | (9,778)     | (8,889)     | (8,000)     | (7,111)     | (6,222)     | (5,333)     | (4,445)     | (3,556)     | (2,667)     | (1,778)     |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
|  | 16,662      | 15,520      | 14,377      | 13,235      | 12,093      | 10,950      | 9,808       | 8,666       | 7,524       | 6,381       | 5,239       | 4,097       |
|  | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
|  | 899         | 837         | 776         | 714         | 652         | 591         | 529         | 467         | 406         | 344         | 283         | 221         |
|  | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       |
|  | 490         | 456         | 422         | 389         | 355         | 322         | 288         | 255         | 221         | 188         | 154         | 120         |
|  | 1,388       | 1,293       | 1,198       | 1,103       | 1,008       | 912         | 817         | 722         | 627         | 532         | 437         | 341         |



|       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 | 3,019 |
| 648   | 667   | 687   | 708   | 729   | 751   | 774   | 797   | 821   | 845   | 871   | 897   |       |       |       |
| 213   | 200   | 186   | 173   | 160   | 147   | 133   | 120   | 107   | 93    | 80    | 67    |       |       |       |
| 355   | 331   | 306   | 282   | 258   | 233   | 209   | 185   | 160   | 136   | 112   | 87    |       |       |       |
| -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |       |       |       |
| 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   | 195   |       |       |       |
| 550   | 526   | 502   | 477   | 453   | 429   | 404   | 380   | 356   | 331   | 307   | 283   |       |       |       |
| 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |       |       |       |
| 910   | 869   | 829   | 789   | 749   | 709   | 668   | 628   | 588   | 548   | 507   | 467   |       |       |       |
| 6,178 | 6,049 | 5,920 | 5,792 | 5,664 | 5,538 | 5,411 | 5,286 | 5,161 | 5,037 | 4,914 | 4,791 |       |       |       |

Confidential

Forecast

Confidential

| <u>2028</u> | <u>2029</u> | <u>2030</u> | <u>2031</u> | <u>2032</u> | <u>2033</u> | <u>2034</u> | <u>2035</u> | <u>2036</u> | <u>2037</u> | <u>2038</u> | <u>2039</u> |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      | 78,391      |
| 41,248      | 43,861      | 46,474      | 49,087      | 51,700      | 54,313      | 56,926      | 59,539      | 62,151      | 64,764      | 67,377      | 69,990      |
| 37,143      | 34,530      | 31,917      | 29,304      | 26,691      | 24,078      | 21,465      | 18,852      | 16,240      | 13,627      | 11,014      | 8,401       |
| (12,160)    | (11,307)    | (10,453)    | (9,599)     | (8,745)     | (7,892)     | (7,038)     | (6,184)     | (5,331)     | (4,477)     | (3,623)     | (2,769)     |
| (10,757)    | (9,988)     | (9,220)     | (8,452)     | (7,683)     | (6,915)     | (6,147)     | (5,378)     | (4,610)     | (3,842)     | (3,073)     | (2,305)     |
| -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           |
| 14,226      | 13,235      | 12,244      | 11,253      | 10,262      | 9,272       | 8,281       | 7,290       | 6,299       | 5,308       | 4,317       | 3,327       |
| 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |
| 767         | 714         | 660         | 607         | 554         | 500         | 447         | 393         | 340         | 286         | 233         | 179         |

|       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% |
| 418   | 389   | 360   | 331   | 302   | 272   | 243   | 214   | 185   | 156   | 127   | 98    |       |       |
| 1,185 | 1,103 | 1,020 | 938   | 855   | 773   | 690   | 607   | 525   | 442   | 360   | 277   |       |       |
| 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 | 2,613 |       |       |
| 523   | 536   | 550   | 564   | 578   | 597   | 613   | 629   | 645   | 662   | 683   | 701   |       |       |
| 196   | 184   | 173   | 161   | 150   | 138   | 127   | 115   | 104   | 92    | 81    | 69    |       |       |
| 303   | 282   | 261   | 240   | 219   | 198   | 176   | 155   | 134   | 113   | 92    | 71    |       |       |
| -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |       |       |
| 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   | 170   |       |       |
| 473   | 452   | 431   | 410   | 389   | 368   | 347   | 326   | 304   | 283   | 262   | 241   |       |       |
| 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |       |       |
| 782   | 747   | 713   | 678   | 643   | 608   | 573   | 538   | 503   | 468   | 433   | 398   |       |       |
| 5,299 | 5,184 | 5,068 | 4,954 | 4,839 | 4,729 | 4,615 | 4,502 | 4,390 | 4,277 | 4,170 | 4,059 |       |       |

Confidential

Forecast

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| 2028    | 2029    | 2030    | 2031    | 2032    | 2033    | 2034    | 2035    | 2036    | 2037    | 2038    | 2039    |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 61,229  | 61,229  | 61,229  | 61,229  | 61,229  | 61,229  | 61,229  | 61,229  | 61,229  | 61,229  | 61,229  | 61,229  |
| 31,045  | 33,086  | 35,127  | 37,168  | 39,209  | 41,250  | 43,291  | 45,332  | 47,373  | 49,414  | 51,455  | 53,496  |
| 30,184  | 28,143  | 26,102  | 24,061  | 22,020  | 19,979  | 17,938  | 15,897  | 13,856  | 11,815  | 9,774   | 7,733   |
| (9,730) | (9,073) | (8,416) | (7,760) | (7,103) | (6,447) | (5,790) | (5,134) | (4,477) | (3,821) | (3,164) | (2,507) |
| (8,272) | (7,681) | (7,090) | (6,499) | (5,908) | (5,318) | (4,727) | (4,136) | (3,545) | (2,954) | (2,363) | (1,773) |
| -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |

|              |         |         |         |         |         |         |         |         |         |         |         |
|--------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 12,183       | 11,389  | 10,596  | 9,802   | 9,008   | 8,215   | 7,421   | 6,628   | 5,834   | 5,041   | 4,247   | 3,453   |
| 5.39%        | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   |
| 657          | 614     | 572     | 529     | 486     | 443     | 400     | 358     | 315     | 272     | 229     | 186     |
| 2.94%        | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   |
| 358          | 335     | 311     | 288     | 265     | 241     | 218     | 195     | 171     | 148     | 125     | 101     |
| 1,015        | 949     | 883     | 817     | 751     | 685     | 618     | 552     | 486     | 420     | 354     | 288     |
| 2,041        | 2,041   | 2,041   | 2,041   | 2,041   | 2,041   | 2,041   | 2,041   | 2,041   | 2,041   | 2,041   | 2,041   |
| 676          | 694     | 713     | 731     | 751     | 775     | 796     | 817     | 839     | 862     | 889     | 913     |
| 153          | 144     | 135     | 126     | 117     | 108     | 99      | 90      | 81      | 72      | 63      | 54      |
| 260          | 243     | 226     | 209     | 192     | 175     | 158     | 141     | 124     | 107     | 90      | 74      |
| -            | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| 143          | 143     | 143     | 143     | 143     | 143     | 143     | 143     | 143     | 143     | 143     | 143     |
| 403          | 386     | 369     | 352     | 335     | 318     | 301     | 284     | 268     | 251     | 234     | 217     |
| 1,653        | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   |
| 666          | 638     | 610     | 582     | 554     | 526     | 498     | 470     | 442     | 414     | 386     | 358     |
| 4,551        | 4,466   | 4,381   | 4,297   | 4,214   | 4,135   | 4,052   | 3,971   | 3,890   | 3,809   | 3,734   | 3,655   |
| Confidential |         |         |         |         |         |         |         |         |         |         |         |
| Forecast     |         |         |         |         |         |         |         |         |         |         |         |
| 2028         | 2029    | 2030    | 2031    | 2032    | 2033    | 2034    | 2035    | 2036    | 2037    | 2038    | 2039    |
| 62,139       | 62,139  | 62,139  | 62,139  | 62,139  | 62,139  | 62,139  | 62,139  | 62,139  | 62,139  | 62,139  | 62,139  |
| 30,780       | 32,809  | 34,839  | 36,869  | 38,899  | 40,928  | 42,958  | 44,988  | 47,018  | 49,047  | 51,077  | 53,107  |
| 31,359       | 29,330  | 27,300  | 25,270  | 23,240  | 21,211  | 19,181  | 17,151  | 15,122  | 13,092  | 11,062  | 9,032   |
| (9,665)      | (9,015) | (8,365) | (7,715) | (7,065) | (6,415) | (5,764) | (5,114) | (4,464) | (3,814) | (3,164) | (2,513) |
| Confidential |         |         |         |         |         |         |         |         |         |         |         |

|        |         |         |         |         |         |         |         |         |         |         |         |         |
|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|        | (8,366) | (7,768) | (7,171) | (6,573) | (5,976) | (5,378) | (4,781) | (4,183) | (3,585) | (2,988) | (2,390) | (1,793) |
|        | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
|        | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| 13,328 | 12,546  | 11,764  | 10,982  | 10,200  | 9,418   | 8,636   | 7,854   | 7,072   | 6,290   | 5,508   | 4,726   |         |
| 5.39%  | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   |
| 719    | 677     | 635     | 592     | 550     | 508     | 466     | 424     | 381     | 339     | 297     | 255     |         |
| 2.94%  | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   |
| 392    | 369     | 346     | 323     | 300     | 277     | 254     | 231     | 208     | 185     | 162     | 139     |         |
| 1,111  | 1,045   | 980     | 915     | 850     | 785     | 720     | 654     | 589     | 524     | 459     | 394     |         |
| 2,030  | 2,030   | 2,030   | 2,030   | 2,030   | 2,030   | 2,030   | 2,030   | 2,030   | 2,030   | 2,030   | 2,030   | 2,030   |
| 463    | 477     | 492     | 506     | 522     | 537     | 553     | 570     | 587     | 605     | 623     | 642     |         |
| 152    | 143     | 134     | 125     | 116     | 107     | 99      | 90      | 81      | 72      | 63      | 54      |         |
| 284    | 267     | 251     | 234     | 217     | 201     | 184     | 167     | 151     | 134     | 117     | 101     |         |
| -      | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| 129    | 129     | 129     | 129     | 129     | 129     | 129     | 129     | 129     | 129     | 129     | 129     | 129     |
| 413    | 396     | 380     | 363     | 346     | 330     | 313     | 296     | 280     | 263     | 246     | 230     |         |
| 1.653  | 1.653   | 1.653   | 1.653   | 1.653   | 1.653   | 1.653   | 1.653   | 1.653   | 1.653   | 1.653   | 1.653   | 1.653   |
| 683    | 655     | 627     | 600     | 572     | 545     | 517     | 490     | 462     | 435     | 407     | 380     |         |
| 4,439  | 4,351   | 4,264   | 4,177   | 4,090   | 4,004   | 3,919   | 3,834   | 3,749   | 3,665   | 3,581   | 3,498   |         |

Confidential

Forecast

Confidential

|             |             |             |             |             |             |             |             |             |             |             |             |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <u>2028</u> | <u>2029</u> | <u>2030</u> | <u>2031</u> | <u>2032</u> | <u>2033</u> | <u>2034</u> | <u>2035</u> | <u>2036</u> | <u>2037</u> | <u>2038</u> | <u>2039</u> |
| 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     | 110,902     |

|          |          |          |          |          |          |          |         |         |         |         |         |
|----------|----------|----------|----------|----------|----------|----------|---------|---------|---------|---------|---------|
| 51,773   | 55,342   | 58,912   | 62,481   | 66,051   | 69,621   | 73,190   | 76,760  | 80,329  | 83,899  | 87,468  | 91,038  |
| 59,129   | 55,560   | 51,990   | 48,421   | 44,851   | 41,282   | 37,712   | 34,143  | 30,573  | 27,004  | 23,434  | 19,864  |
| (17,407) | (16,286) | (15,164) | (14,043) | (12,922) | (11,801) | (10,680) | (9,559) | (8,438) | (7,316) | (6,195) | (5,074) |
| (15,706) | (14,659) | (13,612) | (12,565) | (11,518) | (10,471) | (9,424)  | (8,377) | (7,330) | (6,282) | (5,235) | (4,188) |
| -        | -        | -        | -        | -        | -        | -        | -       | -       | -       | -       | -       |
| -        | -        | -        | -        | -        | -        | -        | -       | -       | -       | -       | -       |
| 26,016   | 24,615   | 23,214   | 21,812   | 20,411   | 19,010   | 17,609   | 16,207  | 14,806  | 13,405  | 12,003  | 10,602  |
| 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%    | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   |
| 1,403    | 1,328    | 1,252    | 1,177    | 1,101    | 1,025    | 950      | 874     | 799     | 723     | 647     | 572     |
| 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%    | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   |
| 765      | 723      | 682      | 641      | 600      | 559      | 517      | 476     | 435     | 394     | 353     | 312     |
| 2,168    | 2,051    | 1,934    | 1,818    | 1,701    | 1,584    | 1,467    | 1,350   | 1,234   | 1,117   | 1,000   | 883     |
| 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570    | 3,570   | 3,570   | 3,570   | 3,570   | 3,570   |
| 1,029    | 1,059    | 1,091    | 1,124    | 1,158    | 1,192    | 1,228    | 1,265   | 1,303   | 1,342   | 1,382   | 1,424   |
| 284      | 268      | 252      | 236      | 221      | 205      | 189      | 173     | 158     | 142     | 126     | 110     |
| 554      | 524      | 495      | 465      | 435      | 405      | 375      | 345     | 315     | 286     | 256     | 226     |
| -        | -        | -        | -        | -        | -        | -        | -       | -       | -       | -       | -       |
| 228      | 228      | 228      | 228      | 228      | 228      | 228      | 228     | 228     | 228     | 228     | 228     |
| 782      | 752      | 722      | 693      | 663      | 633      | 603      | 573     | 543     | 513     | 484     | 454     |
| 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653    | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   |
| 1,293    | 1,244    | 1,194    | 1,145    | 1,095    | 1,046    | 997      | 947     | 898     | 849     | 799     | 750     |
| 8,342    | 8,191    | 8,041    | 7,892    | 7,744    | 7,597    | 7,451    | 7,306   | 7,162   | 7,019   | 6,877   | 6,737   |

Confidential

Confidential

Forecast

|  | 2028    | 2029    | 2030    | 2031    | 2032    | 2033    | 2034    | 2035    | 2036    | 2037    | 2038    | 2039    |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|  | 35,103  | 35,103  | 35,103  | 35,103  | 35,103  | 35,103  | 35,103  | 35,103  | 35,103  | 35,103  | 35,103  | 35,103  |
|  | 15,804  | 16,974  | 18,144  | 19,314  | 20,485  | 21,655  | 22,825  | 23,995  | 25,165  | 26,335  | 27,505  | 28,675  |
|  | 19,298  | 18,128  | 16,958  | 15,788  | 14,618  | 13,448  | 12,278  | 11,108  | 9,938   | 8,768   | 7,598   | 6,427   |
|  | (6,009) | (5,645) | (5,281) | (4,918) | (4,554) | (4,190) | (3,827) | (3,463) | (3,099) | (2,736) | (2,372) | (2,008) |
|  | (5,236) | (4,909) | (4,581) | (4,254) | (3,927) | (3,600) | (3,272) | (2,945) | (2,618) | (2,291) | (1,963) | (1,636) |
|  | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
|  | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
|  | 8,054   | 7,575   | 7,095   | 6,616   | 6,137   | 5,658   | 5,179   | 4,700   | 4,220   | 3,741   | 3,262   | 2,783   |
|  | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   |
|  | 434     | 409     | 383     | 357     | 331     | 305     | 279     | 253     | 228     | 202     | 176     | 150     |
|  | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   |
|  | 237     | 223     | 209     | 194     | 180     | 166     | 152     | 138     | 124     | 110     | 96      | 82      |
|  | 671     | 631     | 591     | 551     | 511     | 471     | 432     | 392     | 352     | 312     | 272     | 232     |
|  | 1,170   | 1,170   | 1,170   | 1,170   | 1,170   | 1,170   | 1,170   | 1,170   | 1,170   | 1,170   | 1,170   | 1,170   |
|  | 312     | 321     | 331     | 341     | 351     | 362     | 373     | 384     | 395     | 407     | 419     | 432     |
|  | 98      | 93      | 88      | 83      | 77      | 72      | 67      | 62      | 57      | 52      | 46      | 41      |
|  | 172     | 161     | 151     | 141     | 131     | 121     | 110     | 100     | 90      | 80      | 69      | 59      |
|  | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       | -       |
|  | 95      | 95      | 95      | 95      | 95      | 95      | 95      | 95      | 95      | 95      | 95      | 95      |
|  | 266     | 256     | 246     | 236     | 226     | 215     | 205     | 195     | 185     | 175     | 164     | 154     |
|  | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   | 1,653   |
|  | 440     | 423     | 407     | 390     | 373     | 356     | 339     | 322     | 305     | 288     | 272     | 255     |

2,692 2,639 2,587 2,535 2,483 2,432 2,380 2,330 2,279 2,229 2,179 2,130

Confidential

Forecast

Confidential

| 2028    | 2029    | 2030    | 2031    | 2032    | 2033    | 2034    | 2035    | 2036    | 2037    | 2038    | 2039    |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 31,534  | 31,534  | 31,534  | 31,534  | 31,534  | 31,534  | 31,534  | 31,534  | 31,534  | 31,534  | 31,534  | 31,534  |
| 14,131  | 15,183  | 16,234  | 17,285  | 18,336  | 19,387  | 20,438  | 21,489  | 22,541  | 23,592  | 24,643  | 25,694  |
| 17,403  | 16,352  | 15,301  | 14,249  | 13,198  | 12,147  | 11,096  | 10,045  | 8,994   | 7,943   | 6,891   | 5,840   |
| (5,812) | (5,461) | (5,111) | (4,760) | (4,410) | (4,060) | (3,709) | (3,359) | (3,008) | (2,658) | (2,308) | (1,957) |
| (5,045) | (4,730) | (4,414) | (4,099) | (3,784) | (3,468) | (3,153) | (2,838) | (2,523) | (2,207) | (1,892) | (1,577) |

|       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 6,546 | 6,161 | 5,775 | 5,390 | 5,005 | 4,619 | 4,234 | 3,848 | 3,463 | 3,077 | 2,692 | 2,306 |
| 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% | 5.39% |
| 353   | 332   | 312   | 291   | 270   | 249   | 228   | 208   | 187   | 166   | 145   | 124   |
| 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% | 2.94% |
| 192   | 181   | 170   | 158   | 147   | 136   | 124   | 113   | 102   | 90    | 79    | 68    |
| 545   | 513   | 481   | 449   | 417   | 385   | 353   | 321   | 289   | 256   | 224   | 192   |

|       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 |
| 312   | 321   | 331   | 341   | 351   | 362   | 373   | 384   | 395   | 407   | 419   | 432   |
| 88    | 83    | 79    | 74    | 70    | 65    | 60    | 56    | 51    | 46    | 42    | 37    |

|     |     |     |     |     |     |     |     |     |     |     |     |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 139 | 131 | 123 | 115 | 107 | 98  | 90  | 82  | 74  | 66  | 57  | 49  |
| -   | -   | -   | -   | -   | -   | -   | -   | -   | -   | -   | -   |
| 62  | 62  | 62  | 62  | 62  | 62  | 62  | 62  | 62  | 62  | 62  | 62  |
| 201 | 193 | 185 | 176 | 168 | 160 | 152 | 144 | 135 | 127 | 119 | 111 |

|       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |
| 332   | 319   | 305   | 292   | 278   | 264   | 251   | 237   | 224   | 210   | 197   | 183   |       |       |
| 2,329 | 2,288 | 2,247 | 2,207 | 2,167 | 2,127 | 2,088 | 2,049 | 2,010 | 1,971 | 1,933 | 1,895 |       |       |



|  | <u>2040</u>   | <u>2041</u>   | <u>2042</u> | <u>2043</u> | <u>2044</u> | <u>2045</u> | <u>2046</u> | <u>2047</u> | <u>2048</u> | <u>2049</u> | <u>2050</u> |
|--|---------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 68,031        | 68,031        |             |             |             |             |             |             |             |             |             |
|  | <u>64,453</u> | <u>65,990</u> |             |             |             |             |             |             |             |             |             |
|  | 3,578         | 2,041         |             |             |             |             |             |             |             |             |             |
|  | (491)         | (0)           |             |             |             |             |             |             |             |             |             |
|  | 0             | 0             |             |             |             |             |             |             |             |             |             |
|  | -             | -             |             |             |             |             |             |             |             |             |             |
|  | -             | -             |             |             |             |             |             |             |             |             |             |
|  | <u>3,087</u>  | <u>2,041</u>  |             |             |             |             |             |             |             |             |             |
|  | 5.39%         | 5.39%         |             |             |             |             |             |             |             |             |             |
|  | 166           | 110           |             |             |             |             |             |             |             |             |             |
|  | 2.94%         | 2.94%         |             |             |             |             |             |             |             |             |             |
|  | <u>91</u>     | <u>42</u>     |             |             |             |             |             |             |             |             |             |
|  | 257           | 152           |             |             |             |             |             |             |             |             |             |
|  | 2,200         | 1,537         |             |             |             |             |             |             |             |             |             |
|  | 851           | 613           |             |             |             |             |             |             |             |             |             |
|  | 27            | 12            |             |             |             |             |             |             |             |             |             |
|  | 66            | 43            |             |             |             |             |             |             |             |             |             |

|            |           |
|------------|-----------|
| -          | -         |
| <u>132</u> | <u>92</u> |
| 198        | 136       |
| 1.653      | 1.653     |
| 328        | 225       |
| 3,662      | 2,539     |

| <u>2040</u>   | <u>2041</u>   | <u>2042</u> | <u>2043</u> | <u>2044</u> | <u>2045</u> | <u>2046</u> | <u>2047</u> | <u>2048</u> | <u>2049</u> | <u>2050</u> |
|---------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 83,584        | 83,584        |             |             |             |             |             |             |             |             |             |
| <u>80,041</u> | <u>82,272</u> |             |             |             |             |             |             |             |             |             |
| 3,543         | 1,311         |             |             |             |             |             |             |             |             |             |
| (716)         | (0)           |             |             |             |             |             |             |             |             |             |
| (0)           | (0)           |             |             |             |             |             |             |             |             |             |
| -             | -             |             |             |             |             |             |             |             |             |             |
| -             | -             |             |             |             |             |             |             |             |             |             |

|              |              |
|--------------|--------------|
| <u>2,827</u> | <u>1,311</u> |
| 5.39%        | 5.39%        |
| 152          | 71           |
| 2.94%        | 2.94%        |
| <u>83</u>    | <u>31</u>    |
| 236          | 102          |

2,742      2,232

851      713

33      18

|            |            |
|------------|------------|
| 60         | 28         |
| -          | -          |
| <u>177</u> | <u>144</u> |
| 238        | 172        |
| 1,653      | 1,653      |
| 393        | 285        |
| 4,255      | 3,350      |

| <u>2040</u>   | <u>2041</u>   | <u>2042</u>   | <u>2043</u> | <u>2044</u> | <u>2045</u> | <u>2046</u> | <u>2047</u> | <u>2048</u> | <u>2049</u> | <u>2050</u> |
|---------------|---------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 75,837        | 75,837        | 13,833        |             |             |             |             |             |             |             |             |
| <u>73,606</u> | <u>75,794</u> | <u>13,833</u> |             |             |             |             |             |             |             |             |
| 2,231         | 43            | -             |             |             |             |             |             |             |             |             |
| (741)         | (19)          | (5)           |             |             |             |             |             |             |             |             |
| (137)         | (0)           | 0             |             |             |             |             |             |             |             |             |
| -             | -             | -             |             |             |             |             |             |             |             |             |
| <u>-</u>      | <u>-</u>      | <u>-</u>      |             |             |             |             |             |             |             |             |
| 1,353         | 24            | (5)           |             |             |             |             |             |             |             |             |
| 5.39%         | 5.39%         | 5.39%         |             |             |             |             |             |             |             |             |
| 73            | 1             | (0)           |             |             |             |             |             |             |             |             |
| 2.94%         | 2.94%         | 2.94%         |             |             |             |             |             |             |             |             |
| <u>40</u>     | <u>1</u>      | <u>(0)</u>    |             |             |             |             |             |             |             |             |
| 113           | 2             | (0)           |             |             |             |             |             |             |             |             |
| 2,528         | 2,188         | 43            |             |             |             |             |             |             |             |             |

|     |     |    |
|-----|-----|----|
| 794 | 724 | 24 |
| 33  | 20  | 0  |

|    |   |     |
|----|---|-----|
| 29 | 1 | (0) |
|----|---|-----|

|     |     |   |
|-----|-----|---|
| 156 | 135 | 3 |
|-----|-----|---|

|     |     |   |
|-----|-----|---|
| 185 | 135 | 3 |
|-----|-----|---|

|       |       |       |
|-------|-------|-------|
| 1,653 | 1,653 | 1,653 |
|-------|-------|-------|

|     |     |   |
|-----|-----|---|
| 305 | 224 | 4 |
|-----|-----|---|

|       |       |    |
|-------|-------|----|
| 3,773 | 3,158 | 71 |
|-------|-------|----|

| <u>2040</u> | <u>2041</u> | <u>2042</u> | <u>2043</u> | <u>2044</u> | <u>2045</u> | <u>2046</u> | <u>2047</u> | <u>2048</u> | <u>2049</u> | <u>2050</u> |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|

|        |        |        |  |  |  |  |  |  |  |  |
|--------|--------|--------|--|--|--|--|--|--|--|--|
| 90,569 | 90,569 | 90,569 |  |  |  |  |  |  |  |  |
|--------|--------|--------|--|--|--|--|--|--|--|--|

|        |        |        |  |  |  |  |  |  |  |  |
|--------|--------|--------|--|--|--|--|--|--|--|--|
| 84,812 | 87,831 | 90,569 |  |  |  |  |  |  |  |  |
|--------|--------|--------|--|--|--|--|--|--|--|--|

|       |       |   |  |  |  |  |  |  |  |  |
|-------|-------|---|--|--|--|--|--|--|--|--|
| 5,757 | 2,738 | - |  |  |  |  |  |  |  |  |
|-------|-------|---|--|--|--|--|--|--|--|--|

|         |       |      |  |  |  |  |  |  |  |  |
|---------|-------|------|--|--|--|--|--|--|--|--|
| (1,913) | (925) | (30) |  |  |  |  |  |  |  |  |
|---------|-------|------|--|--|--|--|--|--|--|--|

|       |   |   |  |  |  |  |  |  |  |  |
|-------|---|---|--|--|--|--|--|--|--|--|
| (889) | - | - |  |  |  |  |  |  |  |  |
|-------|---|---|--|--|--|--|--|--|--|--|

|   |   |   |  |  |  |  |  |  |  |  |
|---|---|---|--|--|--|--|--|--|--|--|
| - | - | - |  |  |  |  |  |  |  |  |
|---|---|---|--|--|--|--|--|--|--|--|

|       |       |      |  |  |  |  |  |  |  |  |
|-------|-------|------|--|--|--|--|--|--|--|--|
| 2,955 | 1,812 | (30) |  |  |  |  |  |  |  |  |
|-------|-------|------|--|--|--|--|--|--|--|--|

|       |       |       |  |  |  |  |  |  |  |  |
|-------|-------|-------|--|--|--|--|--|--|--|--|
| 5.39% | 5.39% | 5.39% |  |  |  |  |  |  |  |  |
|-------|-------|-------|--|--|--|--|--|--|--|--|

|     |    |     |  |  |  |  |  |  |  |  |
|-----|----|-----|--|--|--|--|--|--|--|--|
| 159 | 98 | (2) |  |  |  |  |  |  |  |  |
|-----|----|-----|--|--|--|--|--|--|--|--|

|       |       |       |  |  |  |  |  |  |  |  |
|-------|-------|-------|--|--|--|--|--|--|--|--|
| 2.94% | 2.94% | 2.94% |  |  |  |  |  |  |  |  |
|-------|-------|-------|--|--|--|--|--|--|--|--|

|    |    |     |  |  |  |  |  |  |  |  |
|----|----|-----|--|--|--|--|--|--|--|--|
| 87 | 53 | (1) |  |  |  |  |  |  |  |  |
|----|----|-----|--|--|--|--|--|--|--|--|

|     |     |     |  |  |  |  |  |  |  |  |
|-----|-----|-----|--|--|--|--|--|--|--|--|
| 246 | 151 | (2) |  |  |  |  |  |  |  |  |
|-----|-----|-----|--|--|--|--|--|--|--|--|

|               |               |               |               |             |             |             |             |             |             |             |
|---------------|---------------|---------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|               | 3,019         | 3,019         | 2,738         |             |             |             |             |             |             |             |
|               | 924           | 951           | 889           |             |             |             |             |             |             |             |
|               | 53            | 40            | 24            |             |             |             |             |             |             |             |
|               | 63            | 39            | (1)           |             |             |             |             |             |             |             |
|               | -             | -             | -             |             |             |             |             |             |             |             |
|               | <u>195</u>    | <u>195</u>    | <u>20</u>     |             |             |             |             |             |             |             |
|               | 258           | 234           | 19            |             |             |             |             |             |             |             |
|               | 1,653         | 1,653         | 1,653         |             |             |             |             |             |             |             |
|               | 427           | 387           | 32            |             |             |             |             |             |             |             |
|               | 4,669         | 4,548         | 3,680         |             |             |             |             |             |             |             |
| <b>2040</b>   | <b>2041</b>   | <b>2042</b>   | <b>2043</b>   | <b>2044</b> | <b>2045</b> | <b>2046</b> | <b>2047</b> | <b>2048</b> | <b>2049</b> | <b>2050</b> |
| 78,391        | 78,391        | 78,391        | 78,391        |             |             |             |             |             |             |             |
| <u>72,603</u> | <u>75,216</u> | <u>77,829</u> | <u>78,387</u> |             |             |             |             |             |             |             |
| 5,788         | 3,175         | 562           | 4             |             |             |             |             |             |             |             |
| (1,916)       | (1,062)       | (208)         | (26)          |             |             |             |             |             |             |             |
| (1,537)       | (768)         | (0)           | (0)           |             |             |             |             |             |             |             |
| -             | -             | -             | -             |             |             |             |             |             |             |             |
| -             | -             | -             | -             |             |             |             |             |             |             |             |
| 2,336         | 1,345         | 354           | (22)          |             |             |             |             |             |             |             |
| 5.39%         | 5.39%         | 5.39%         | 5.39%         |             |             |             |             |             |             |             |
| 126           | 73            | 19            | (1)           |             |             |             |             |             |             |             |

|             | 2.94%         | 2.94%         | 2.94%         | 2.94%         |               |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|-------------|---------------|---------------|---------------|---------------|---------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
|             | 69            | 40            | 10            | 10            | (0)           |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 195           | 112           | 30            |               | (1)           |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 2,613         | 2,613         | 2,613         |               | 558           |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 720           | 738           | 758           |               | 782           |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 58            | 46            | 35            |               | 5             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 50            | 29            | 8             |               | (0)           |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | -             | -             | -             |               | -             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 170           | 170           | 170           |               | 36            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 220           | 199           | 178           |               | 36            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 1,653         | 1,653         | 1,653         |               | 1,653         |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 364           | 329           | 294           |               | 59            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 3,948         | 3,838         | 3,729         |               | 1,404         |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| <u>2040</u> | <u>61,229</u> | <u>61,229</u> | <u>61,229</u> | <u>61,229</u> | <u>61,229</u> |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 55,537        | 57,578        | 59,619        | 61,229        | 61,229        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | 5,692         | 3,651         | 1,610         | -             | -             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | (1,851)       | (1,194)       | (538)         | (20)          | (20)          |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | (1,182)       | (591)         | 0             | 0             | 0             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | -             | -             | -             | -             | -             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|             | -             | -             | -             | -             | -             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

|               |               |               |               |             |             |             |             |             |             |             |
|---------------|---------------|---------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 2,660         | 1,866         | 1,073         | (20)          |             |             |             |             |             |             |             |
| 5.39%         | 5.39%         | 5.39%         | 5.39%         |             |             |             |             |             |             |             |
| 143           | 101           | 58            | (1)           |             |             |             |             |             |             |             |
| 2.94%         | 2.94%         | 2.94%         | 2.94%         |             |             |             |             |             |             |             |
| <u>78</u>     | <u>55</u>     | <u>32</u>     | <u>(0)</u>    |             |             |             |             |             |             |             |
| 222           | 156           | 89            | (2)           |             |             |             |             |             |             |             |
| 2,041         | 2,041         | 2,041         | 1,610         |             |             |             |             |             |             |             |
| 938           | 964           | 990           | 1,021         |             |             |             |             |             |             |             |
| 45            | 36            | 27            | 14            |             |             |             |             |             |             |             |
| 57            | 40            | 23            | (0)           |             |             |             |             |             |             |             |
| -             | -             | -             | -             |             |             |             |             |             |             |             |
| <u>143</u>    | <u>143</u>    | <u>143</u>    | <u>113</u>    |             |             |             |             |             |             |             |
| 200           | 183           | 166           | 113           |             |             |             |             |             |             |             |
| 1,653         | 1,653         | 1,653         | 1,653         |             |             |             |             |             |             |             |
| 330           | 302           | 275           | 186           |             |             |             |             |             |             |             |
| 3,576         | 3,499         | 3,422         | 2,831         |             |             |             |             |             |             |             |
| <u>2040</u>   | <u>2041</u>   | <u>2042</u>   | <u>2043</u>   | <u>2044</u> | <u>2045</u> | <u>2046</u> | <u>2047</u> | <u>2048</u> | <u>2049</u> | <u>2050</u> |
| 62,139        | 62,139        | 62,139        | 62,139        |             |             |             |             |             |             |             |
| <u>55,136</u> | <u>57,166</u> | <u>59,196</u> | <u>60,892</u> |             |             |             |             |             |             |             |
| 7,003         | 4,973         | 2,943         | 1,247         |             |             |             |             |             |             |             |
| (1,863)       | (1,213)       | (563)         | (20)          |             |             |             |             |             |             |             |

(1,195) (598) (0) (0)

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-

-

3,944 3,162 2,380 1,228

5.39% 5.39% 5.39% 5.39%

213 171 128 66

2.94% 2.94% 2.94% 2.94%

116 93 70 30

329 264 198 96

2,030 2,030 2,030 1,696

661 681 701 603

45 36 27 15

84 67 51 26

- - - -

129 129 129 108

213 196 180 134

1.653 1.653 1.653 1.653

352 325 297 221

3,416 3,334 3,253 2,632

2040 2041 2042 2043 2044 2045 2046 2047 2048 2049 2050  
110,902 110,902 110,902 110,902 108,978



|         |         |         |         |         |
|---------|---------|---------|---------|---------|
| 94,607  | 98,177  | 101,746 | 105,316 | 107,086 |
| 16,295  | 12,725  | 9,156   | 5,586   | 1,892   |
| (3,953) | (2,832) | (1,711) | (590)   | (34)    |
| (3,141) | (2,094) | (1,047) | 0       | 0       |
| -       | -       | -       | -       | -       |
| -       | -       | -       | -       | -       |
| 9,201   | 7,799   | 6,398   | 4,997   | 1,859   |
| 5.39%   | 5.39%   | 5.39%   | 5.39%   | 5.39%   |
| 496     | 421     | 345     | 270     | 100     |
| 2.94%   | 2.94%   | 2.94%   | 2.94%   | 2.94%   |
| 270     | 229     | 188     | 147     | 27      |
| 767     | 650     | 533     | 416     | 127     |
| 3,570   | 3,570   | 3,570   | 3,570   | 1,770   |
| 1,466   | 1,510   | 1,556   | 1,602   | 818     |
| 95      | 79      | 63      | 47      | 16      |
| 196     | 166     | 136     | 106     | 40      |
| -       | -       | -       | -       | -       |
| 228     | 228     | 228     | 228     | 113     |
| 424     | 394     | 364     | 334     | 153     |
| 1,653   | 1,653   | 1,653   | 1,653   | 1,653   |
| 701     | 651     | 602     | 553     | 252     |
| 6,598   | 6,460   | 6,323   | 6,188   | 2,984   |

|  | 2040    | 2041    | 2042   | 2043   | 2044   | 2045   | 2046 | 2047 | 2048 | 2049 | 2050 |
|--|---------|---------|--------|--------|--------|--------|------|------|------|------|------|
|  | 35,103  | 35,103  | 35,103 | 35,103 | 35,103 | 35,103 |      |      |      |      |      |
|  | 29,845  | 31,015  | 32,185 | 33,356 | 34,526 | 35,103 |      |      |      |      |      |
|  | 5,257   | 4,087   | 2,917  | 1,747  | 577    | -      |      |      |      |      |      |
|  | (1,645) | (1,281) | (918)  | (554)  | (190)  | (11)   |      |      |      |      |      |
|  | (1,309) | (982)   | (654)  | (327)  | 0      | 0      |      |      |      |      |      |
|  | -       | -       | -      | -      | -      | -      |      |      |      |      |      |
|  | -       | -       | -      | -      | -      | -      |      |      |      |      |      |
|  | 2,304   | 1,824   | 1,345  | 866    | 387    | (11)   |      |      |      |      |      |
|  | 5.39%   | 5.39%   | 5.39%  | 5.39%  | 5.39%  | 5.39%  |      |      |      |      |      |
|  | 124     | 98      | 73     | 47     | 21     | (1)    |      |      |      |      |      |
|  | 2.94%   | 2.94%   | 2.94%  | 2.94%  | 2.94%  | 2.94%  |      |      |      |      |      |
|  | 68      | 54      | 40     | 25     | 11     | (0)    |      |      |      |      |      |
|  | 192     | 152     | 112    | 72     | 32     | (1)    |      |      |      |      |      |
|  | 1,170   | 1,170   | 1,170  | 1,170  | 1,170  | 577    |      |      |      |      |      |
|  | 445     | 458     | 472    | 486    | 501    | 254    |      |      |      |      |      |
|  | 36      | 31      | 26     | 21     | 15     | 5      |      |      |      |      |      |
|  | 49      | 39      | 29     | 18     | 8      | (0)    |      |      |      |      |      |
|  | -       | -       | -      | -      | -      | -      |      |      |      |      |      |
|  | 95      | 95      | 95     | 95     | 95     | 47     |      |      |      |      |      |
|  | 144     | 134     | 123    | 113    | 103    | 47     |      |      |      |      |      |
|  | 1,653   | 1,653   | 1,653  | 1,653  | 1,653  | 1,653  |      |      |      |      |      |
|  | 238     | 221     | 204    | 187    | 170    | 77     |      |      |      |      |      |

2,081      2,032      1,984      1,936      1,889      913

|  | <u>2040</u>   | <u>2041</u>   | <u>2042</u>   | <u>2043</u>   | <u>2044</u>   | <u>2045</u>   | <u>2046</u> | <u>2047</u> | <u>2048</u> | <u>2049</u> | <u>2050</u> |
|--|---------------|---------------|---------------|---------------|---------------|---------------|-------------|-------------|-------------|-------------|-------------|
|  | 31,534        | 31,534        | 31,534        | 31,534        | 31,534        | 31,534        |             |             |             |             |             |
|  | <u>26,745</u> | <u>27,796</u> | <u>28,847</u> | <u>29,899</u> | <u>30,950</u> | <u>31,534</u> |             |             |             |             |             |
|  | 4,789         | 3,738         | 2,687         | 1,636         | 585           | -             |             |             |             |             |             |
|  | (1,607)       | (1,257)       | (906)         | (556)         | (205)         | (11)          |             |             |             |             |             |
|  | (1,261)       | (946)         | (631)         | (315)         | (0)           | (0)           |             |             |             |             |             |
|  | -             | -             | -             | -             | -             | -             |             |             |             |             |             |

|  | <u>2040</u> | <u>2041</u> | <u>2042</u> | <u>2043</u> | <u>2044</u> | <u>2045</u> | <u>2046</u> | <u>2047</u> | <u>2048</u> | <u>2049</u> | <u>2050</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 1,921       | 1,536       | 1,150       | 765         | 379         | (11)        |             |             |             |             |             |
|  | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       | 5.39%       |             |             |             |             |             |
|  | 104         | 83          | 62          | 41          | 20          | (1)         |             |             |             |             |             |
|  | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       | 2.94%       |             |             |             |             |             |
|  | <u>56</u>   | <u>45</u>   | <u>34</u>   | <u>22</u>   | <u>11</u>   | <u>(0)</u>  |             |             |             |             |             |
|  | 160         | 128         | 96          | 64          | 32          | (1)         |             |             |             |             |             |

|  |       |       |       |       |       |     |  |  |  |  |  |
|--|-------|-------|-------|-------|-------|-----|--|--|--|--|--|
|  | 1,051 | 1,051 | 1,051 | 1,051 | 1,051 | 585 |  |  |  |  |  |
|  | 445   | 458   | 472   | 486   | 501   | 287 |  |  |  |  |  |
|  | 32    | 28    | 23    | 19    | 14    | 5   |  |  |  |  |  |
|  | 41    | 33    | 25    | 16    | 8     | (0) |  |  |  |  |  |
|  | -     | -     | -     | -     | -     | -   |  |  |  |  |  |

|  |           |           |           |           |           |           |  |  |  |  |  |
|--|-----------|-----------|-----------|-----------|-----------|-----------|--|--|--|--|--|
|  | <u>62</u> | <u>62</u> | <u>62</u> | <u>62</u> | <u>62</u> | <u>34</u> |  |  |  |  |  |
|  | 103       | 94        | 86        | 78        | 70        | 34        |  |  |  |  |  |

|       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|
| 1,653 | 1,653 | 1,653 | 1,653 | 1,653 | 1,653 |
| 169   | 156   | 142   | 129   | 115   | 56    |
| 1,858 | 1,821 | 1,784 | 1,748 | 1,713 | 932   |

|                           | Cotton    |            | Chino                   |            | Foothills 1 |             | Foothills 2 |  |
|---------------------------|-----------|------------|-------------------------|------------|-------------|-------------|-------------|--|
|                           | Paloma    | Center     | Hyder I                 | Valley     | Foothills 1 | Foothills 2 |             |  |
| In-Service Date           | 9/12/2011 | 10/24/2011 | 10/24/2011,<br>2/3/2012 | 11/26/2012 | 3/19/2013   | 10/15/2013  |             |  |
| % of First Year After COD | 30.1%     | 18.6%      |                         | 9.3%       | 78.6%       | 21.1%       |             |  |

|                     | 17     | 17     | 16     | 19     | 17     | 18     |
|---------------------|--------|--------|--------|--------|--------|--------|
| System Size (MW ac) | 65,990 | 82,272 | 75,837 | 90,569 | 78,387 | 61,229 |
| Plant In Service    |        |        |        |        |        |        |
| Book Life (years)   | 30.0   | 30.0   | 30.0   | 30.0   | 30.0   | 30.0   |

|                  | \$ 21.25 | \$ 21.25 | \$ 21.25 | \$ 21.25 | \$ 21.25 | \$ 21.25 |
|------------------|----------|----------|----------|----------|----------|----------|
| O&M per KW       | 3.0%     | 3.0%     | 3.0%     | 3.0%     | 3.0%     | 3.0%     |
| O&M Escalation % |          |          |          |          |          |          |

|                                 | 10.3% | 10.3% | 10.3% | 10.3% | 10.3% | 10.3% |
|---------------------------------|-------|-------|-------|-------|-------|-------|
| Property Tax Rate               | 20.0% | 20.0% | 20.0% | 20.0% | 20.0% | 20.0% |
| Renewable Prop Tax Assess Ratio | 2.0%  | 2.0%  | 2.0%  | 2.0%  | 2.0%  | 2.0%  |
| Prop Tax Escalation %           |       |       |       |       |       |       |

|                           | 39.22%     | 39.22%     | 39.22%     | 39.22%     | 39.22%     | 39.22%     |
|---------------------------|------------|------------|------------|------------|------------|------------|
| Composite Income Tax Rate | 50.00%     | 50.00%     | 50.00%     | 50.00%     | 50.00%     | 50.00%     |
| Fed Tax Basis Red         | 30.00%     | 30.00%     | 30.00%     | 30.00%     | 30.00%     | 30.00%     |
| ITC                       | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS |
| Tax Depreciation          |            |            |            |            |            |            |

|                            | 46.06% | 46.06% | 46.06% | 46.06% | 46.06% | 46.06% |
|----------------------------|--------|--------|--------|--------|--------|--------|
| Debt % of Capitalization   | 53.94% | 53.94% | 53.94% | 53.94% | 53.94% | 53.94% |
| Equity % of Capitalization | 6.38%  | 6.38%  | 6.38%  | 6.38%  | 6.38%  | 6.38%  |
| LT Cost of Debt            | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% |
| Authorized ROE             |        |        |        |        |        |        |

**Gila**                      **Desert**                      **Red**  
**Hyder II**                      **Bend**                      **Luke AFB**                      **Star**                      **Rock**

|           |           |           |           |          |
|-----------|-----------|-----------|-----------|----------|
| 11/1/2013 | 6/30/2014 | 6/29/2015 | 7/22/2015 | 1/1/2017 |
| 16.4%     | 50.4%     | 50.7%     | 44.4%     | 100.0%   |

|        |         |        |        |        |
|--------|---------|--------|--------|--------|
| 14     | 32      | 10     | 10     | 40     |
| 60,892 | 107,086 | 35,103 | 31,534 | 94,700 |

|      |      |      |      |      |
|------|------|------|------|------|
| 30.0 | 30.0 | 30.0 | 30.0 | 30.0 |
|------|------|------|------|------|

|          |          |          |          |          |
|----------|----------|----------|----------|----------|
| \$ 21.25 | \$ 21.25 | \$ 21.25 | \$ 21.25 | \$ 21.25 |
| 3.0%     | 3.0%     | 3.0%     | 3.0%     | 3.0%     |

|       |       |       |       |       |
|-------|-------|-------|-------|-------|
| 10.3% | 10.3% | 10.3% | 10.3% | 10.3% |
| 20.0% | 20.0% | 20.0% | 20.0% | 20.0% |
| 2.0%  | 2.0%  | 2.0%  | 2.0%  | 2.0%  |

|            |            |            |            |            |
|------------|------------|------------|------------|------------|
| 39.22%     | 39.22%     | 39.22%     | 39.22%     | 39.22%     |
| 50.00%     | 50.00%     | 50.00%     | 50.00%     | 50.00%     |
| 30.00%     | 30.00%     | 30.00%     | 30.00%     | 30.00%     |
| 5 yr MACRS | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS | 5 yr MACRS |

|        |        |        |        |        |
|--------|--------|--------|--------|--------|
| 46.06% | 46.06% | 46.06% | 46.06% | 46.06% |
| 53.94% | 53.94% | 53.94% | 53.94% | 53.94% |
| 6.38%  | 6.38%  | 6.38%  | 6.38%  | 6.50%  |
| 10.00% | 10.00% | 10.00% | 10.00% | 10.00% |

**IN THE MATTER OF THE COMMISSION'S  
INVESTIGATION OF VALUE AND COST OF  
DISTRIBUTED GENERATION**

**E-00000J-14-0023**



**STAFF'S EXHIBITS  
FOR  
HEARING JUNE 9, 1016**

**TEP/UNSE  
PUBLIC INFORMATION**

Staff Data Requests to TEP and UNSE  
TEP and UNSE Responses to Staff Data Requests  
La Senita Single –Azis System-UNSE  
La Senita Estimated kWh  
Weighted Average \$/kWh by Facility  
Weighted Average \$/kWh by Facility-PPA  
Hypothetical 10MW SAT PV  
Fort Hauchuca Fixed PV System Levelized Cost of Energy  
White Mountain Fixed/LCPV System Levelized Cost of Energy  
White Mountain Solar Estimated kWh  
Rio Rico PV System-UNSE Levelized Cost of Energy  
Rio Rico Estimated kWh  
Areva-Thermal Levelized Cost of Energy  
Areva Estimated kWh

Prarie Fire Fixed PV

Prarie Fire Estimated kWh

Equivalent and Non-Equivalent Technologies

UASTP I Single Axis PV Levelized Cost of Energy

UASTP II Fixed PV Levelized Cost of Energy

UASTP Estimated kWh

Springerville 4.6 Fixed PV Levelized Cost of Energy

Springerville 4.6 Estimated kWh

Springerville 1.0 Fixed PV Levelized Cost of Energy

Springerville 1.0 Estimated kWh



**UNS ELECTRIC, INC.'S RESPONSE TO STAFF'S FIRST SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-00000J-14-0023**

**March 16, 2016**

**STF 1.1**

Please provide the following information going back ten years for all your generation plants: type of plant, total annual volume of water used for cooling separated by **amount consumed, amount withdrawn**, and water source (surface water, ground water, treated effluent). **Finally, please indicate which plants will be retiring within the next 10 years.**

**RESPONSE:**

Please see STF 1.1-1.2 UNS Electric Water Usage VofDG.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Jeff Yockey / Mike Sheehan

**WITNESS:**

Carmine Tilghman

**UNS ELECTRIC, INC.'S RESPONSE TO STAFF'S FIRST SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-0000J-14-0023**

**March 16, 2016**

**STF 1.2**

Please provide the following information for all your generation plants: type of plant, five-year projected total annual volume of water for cooling separated by **amount consumed, amount withdrawn** and water source (surface water, ground water, treated effluent).

**RESPONSE:**

Please see STF 1.1-1.2 UNS Electric Water Usage VofDG.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Jeff Yockey / Mike Sheehan

**WITNESS:**

Carmine Tilghman

**UNS ELECTRIC, INC.'S RESPONSE TO STAFF'S FIRST SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-00000J-14-0023**

**March 16, 2016**

**STF 1.3**

If a shortage is on the Colorado River or Lake Mead is declared, what will be the impact on your existing or planned generation units?

**RESPONSE:**

UNS Electric's fossil-fired generating units use groundwater for cooling and other process needs. Therefore, we do not anticipate any impact from the declaration of a shortage on the Colorado River or Lake Mead.

**RESPONDENT:**

Mark Mansfield / Jeff Yockey

**WITNESS:**

Carmine Tilghman

**UNS ELECTRIC, INC.'S RESPONSE TO STAFF'S FIRST SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-00000J-14-0023**

**March 16, 2016**

**STF 1.4**

What does your Company believe the impact of rooftop solar and other distributed generation in your service territory will be on water use? Please supply any data you may have to support your conclusions.

**RESPONSE:**

As UNS Electric expands the use of renewable energy, including distributed generation, and that renewable energy displaces generation from fossil resources, we expect to see a decrease in the water used to serve customer load relative to what would have occurred without the expanded renewable generation. UNS Electric estimates that a total of 580 acre feet of water use could be avoided from 2015 through 2025 by realizing the amount of distributed generation needed to meet Renewable Energy Standard ("RES") requirements. To be clear, this water reduction would occur with any solar or wind technology, regardless of whether or not it is distributed. In 2025, the water use avoided would represent nearly 17% of the total annual water usage. Please see STF 1.4 UNS Electric DG Water VofDG.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Jeff Yockey / Mike Sheehan / Carmine Tilghman

**WITNESS:**

Carmine Tilghman

## UNS Electric

### Annual Water Usage Data

| Acre Feet                             | Plant Type                 | Actual<br>2006 |
|---------------------------------------|----------------------------|----------------|
| Black Mountain Generating Station (1) | Combustion Turbine         | -              |
| Valencia Generating Station           | Combustion Turbine         | 1              |
| Gila River Power Station (2)          | Natural Gas Combined Cycle |                |
| Annual Water Usage                    |                            | 1              |

Data reflects UNS Electric's share of water consumption at each of its owned and jointly owned facilities. Water withdrawal is equal to consumption for all facilities.

All facilities utilize ground water as their water source. Valencia Generating Station is supplied with surface water.

(1) The Company purchased Black Mountain Generating Station in 2008.

(2) UNS Electric's acquisition of Gila River Unit 3 in January 2015.

| Actual<br>2007 | Actual<br>2008 | Actual<br>2009 | Actual<br>2010 | Actual<br>2011 | Actual<br>2012 | Actual<br>2013 | Actual<br>2014 | Forecast<br>2015 | Forecast<br>2016 |
|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|
| -              | 46             | 47             | 40             | 10             | 35             | 24             | 24             | 7                | 11               |
| 1              | 7              | 8              | 11             | 9              | 9              | 11             | 0              | 5                | 6                |
|                |                |                |                |                |                |                |                | 362              | 383              |
| 1              | 53             | 55             | 51             | 19             | 43             | 35             | 24             | 375              | 400              |

activities

ater by the City of Nogales.

Forecast Forecast Forecast Forecast Forecast Forecast

| 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|------|------|------|------|------|------|
| 12   | 17   | 19   | 20   | 23   | 24   |
| 5    | 7    | 8    | 8    | 9    | 9    |
| 365  | 383  | 372  | 373  | 371  | 372  |
| 383  | 407  | 398  | 401  | 402  | 406  |

UNS Electric  
Annual Water Usage Data

| Acre Feet                         | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|-----------------------------------|------|------|------|------|------|------|------|------|------|------|------|
| Black Mountain Generating Station | 7    | 11   | 12   | 17   | 19   | 20   | 23   | 24   | 27   | 28   | 30   |
| Valencia Generating Station       | 5    | 6    | 5    | 7    | 7    | 8    | 9    | 9    | 10   | 11   | 12   |
| Gila River Power Station          | 362  | 383  | 365  | 383  | 372  | 373  | 371  | 372  | 445  | 451  | 455  |
| Annual Water Usage                | 375  | 400  | 383  | 407  | 398  | 401  | 402  | 406  | 482  | 490  | 496  |

Distributed Generation Reductions

|   | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    | 2024    | 2025    |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Arizona REST Targets                          | 5.0%    | 6.0%    | 7.0%    | 8.0%    | 9.0%    | 10.0%   | 11.0%   | 12.0%   | 13.0%   | 14.0%   | 15.0%   |
| % Distributed Generation                      | 30.0%   | 30.0%   | 30.0%   | 30.0%   | 30.0%   | 30.0%   | 30.0%   | 30.0%   | 30.0%   | 30.0%   | 30.0%   |
| Retail Sales Prior to DG Reductions, GWh      | 1,646.6 | 1,619.8 | 1,613.5 | 1,622.5 | 1,636.6 | 1,652.6 | 1,672.5 | 1,698.9 | 1,725.0 | 1,751.7 | 1,777.9 |
| Distributed Generation, GWh                   | 24.3    | 28.6    | 33.2    | 38.0    | 43.0    | 48.1    | 53.4    | 59.0    | 64.8    | 70.6    | 76.6    |
| Net Retail Sales, GWh                         | 1,622.3 | 1,591.1 | 1,580.3 | 1,584.5 | 1,593.5 | 1,604.5 | 1,619.1 | 1,639.9 | 1,660.3 | 1,681.0 | 1,701.3 |
| Estimated Water Reductions from DG, Acre Feet | 26      | 31      | 36      | 41      | 46      | 52      | 57      | 63      | 70      | 76      | 82      |
| Percent of Annual Water Usage                 | 7.0%    | 7.7%    | 9.3%    | 10.0%   | 11.6%   | 12.9%   | 14.3%   | 15.6%   | 14.4%   | 15.5%   | 16.6%   |

Reductions from distributed generation are based on avoided water usage from natural gas combined cycle resources at 350 gallons / MWh



**TUCSON ELECTRIC POWER COMPANY'S RESPONSE TO STAFF'S FIRST SET OF  
DATA REQUESTS REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**March 16, 2016**

**STF 1.1**

Please provide the following information going back ten years for all your generation plants: type of plant, total annual volume of water used for cooling separated by **amount consumed, amount withdrawn**, and water source (surface water, ground water, treated effluent). **Finally, please indicate which plants will be retiring within the next 10 years.**

**RESPONSE:**

Please see STF 1.1-1.2 TEP Water Usage VofDG.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Jeff Yockey / Mike Sheehan

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S RESPONSE TO STAFF'S FIRST SET OF  
DATA REQUESTS REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**March 16, 2016**

**STF 1.2**

Please provide the following information for all your generation plants: type of plant, five-year projected total annual volume of water for cooling separated by **amount consumed, amount withdrawn** and water source (surface water, ground water, treated effluent).

**RESPONSE:**

Please see STF 1.1-1.2 TEP Water Usage VofDG.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Jeff Yockey / Mike Sheehan

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S RESPONSE TO STAFF'S FIRST SET OF  
DATA REQUESTS REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**March 16, 2016**

**STF 1.3**

If a shortage is on the Colorado River or Lake Mead is declared, what will be the impact on your existing or planned generation units?

**RESPONSE:**

To the extent there is any impact to TEP generating units from the declaration of a shortage on the Colorado River or Lake Mead, it would be with respect to Navajo Generating Station, Four Corners Power Plant, and/or San Juan Generating Station as each of these facilities use surface waters that are within the Colorado River drainage area.

Navajo Generating Station draws water for plant operations from Lake Powell and holds senior water rights as part of Arizona's Upper Colorado River apportionment. Several years ago the intake for the plant was lowered to within the "dead pool" of Lake Powell. In 2019, one unit at the plant will cease operation, thereby reducing water demand for the plant by one-third.

San Juan Generating Station draws water for plant operations from the San Juan River, and also holds senior water rights. In addition to these water rights, a water hazard sharing agreement with the Jicoria Nation is in place, which can provide for additional water rights in the case of an extreme water shortage. Finally, at the end of 2017, units 2 and 3 at San Juan Generating Station will cease operation, thereby reducing water demand for the plant by one-half.

Four Corners Power Plant draws water from Morgan Lake, which receives water from the San Juan River under senior water rights. At the end of 2013, units 1-3 at the plant ceased operation, thereby reducing water demand for the plant by over one-quarter.

Based on the senior water rights in place and the decrease in water demand at each of these plants, TEP does not anticipate a significant impact from the declaration of a shortage on the Colorado River or Lake Mead. If there was an impact at one of these plants that resulted in the need to curtail generation, we anticipate that TEP would either have sufficient capacity through other resources within its system, or could find sufficient capacity in the wholesale market, specifically due to the large amount of available merchant generation located around the Palo Verde hub.

**RESPONDENT:**

Mark Mansfield / Jeff Yockey

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S RESPONSE TO STAFF'S FIRST SET OF  
DATA REQUESTS REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**March 16, 2016**

**STF 1.4**

What does your Company believe the impact of rooftop solar and other distributed generation in your service territory will be on water use? Please supply any data you may have to support your conclusions.

**RESPONSE:**

As TEP expands the use of renewable energy, including distributed generation, and that renewable energy displaces generation from fossil resources, we expect to see a decrease in the water used to serve customer load relative to what would have occurred without the expanded renewable generation. TEP estimates that a total of 3,432 acre feet of water use could be avoided from 2015 through 2025 by realizing the amount of distributed generation needed to meet Renewable Energy Standard ("RES") requirements. To be clear, this water reduction would occur with any solar or wind technology, regardless of whether or not it is distributed. In 2025, the water use avoided would represent nearly 3% of the total annual water usage. Please see STF 1.4 TEP DG Water VofDG.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Jeff Yockey / Mike Sheehan / Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**Tucson Electric Power**  
Annual Water Usage Data

| Water Use (Consumption) Acre Feet    | Plant Type                 | Actual | Actual | Actual | Actual |
|--------------------------------------|----------------------------|--------|--------|--------|--------|
|                                      |                            | 2006   | 2007   | 2008   | 2009   |
| Four Corners Power Plant             | Pulverized Coal            | 1,160  | 1,096  | 1,273  | 1,387  |
| Navajo Generation Station            | Pulverized Coal            | 2,000  | 2,070  | 2,050  | 1,947  |
| San Juan Generating Station (1)      | Pulverized Coal            | 4,822  | 4,681  | 4,489  | 4,843  |
| Springerville Generating Station (2) | Pulverized Coal            | 10,350 | 10,664 | 10,722 | 10,252 |
| Sundt Generating Station (3)         | see Note 3                 | 2,391  | 2,442  | 2,078  | 1,300  |
| Luna Energy Facility                 | Natural Gas Combined Cycle | 802    | 703    | 585    | 517    |
| Gila River Power Station (4)         | Natural Gas Combined Cycle |        |        |        |        |
| Annual Water Usage                   |                            | 21,524 | 21,657 | 21,197 | 20,246 |

| Water Source     | 2006   | 2007   | 2008   | 2009   |
|------------------|--------|--------|--------|--------|
| Surface Water    | 7,981  | 7,847  | 7,812  | 8,177  |
| Groundwater      | 13,501 | 13,781 | 13,310 | 12,027 |
| Treated Effluent | 42     | 29     | 75     | 42     |

| Water Withdrawal (5)         | 2006  | 2007  | 2008  | 2009  |
|------------------------------|-------|-------|-------|-------|
| Four Corners Power Plant (6) | 1,379 | 1,245 | 1,447 | 1,652 |
| Luna Energy Facility (7)     | 761   | 675   | 509   | 475   |

Data reflects TEP's share of total water consumption at each of its owned and jointly owned facilities.

- (1) Planned retirement of San Unit 2 by December 31, 2017
- (2) Reduction in coal capacity on Springerville Unit 1 on January 1, 2015
- (3) TEP's elimination of coal on Sundt Unit 4 in August 2015. Data includes Unit 4 (pulverized coal), Units 1-3 (natural gas steam), and
- (4) TEP's acquisition of Gila River Unit 3 in January 2015
- (5) Water withdrawal is equal to consumption for all other facilities
- (6) A small amount of water withdrawal is returned to surface water
- (7) Total amount of water consumed is equal to water withdrawn from groundwater plus treated effluent

| Actual | Actual | Actual | Actual | Actual | Forecast | Forecast | Forecast | Forecast | Forecast | Forecast | Forecast | Forecast | Forecast |
|--------|--------|--------|--------|--------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2010   | 2011   | 2012   | 2013   | 2014   | 2015     | 2016     | 2017     | 2018     | 2019     | 2020     | 2021     | 2022     |          |
| 1,078  | 1,070  | 1,091  | 969    | 1,095  | 1,155    | 1,183    | 1,279    | 1,264    | 1,224    | 1,145    | 1,282    | 1,166    |          |
| 1,825  | 1,817  | 1,620  | 2,068  | 1,715  | 1,862    | 1,974    | 2,156    | 2,203    | 2,196    | 2,194    | 2,090    | 2,101    |          |
| 4,483  | 4,325  | 3,961  | 4,415  | 3,439  | 4,621    | 4,944    | 4,956    | 2,373    | 2,163    | 2,135    | 2,183    | 2,128    |          |
| 9,593  | 9,677  | 10,360 | 9,875  | 8,860  | 7,321    | 7,531    | 7,486    | 8,241    | 8,045    | 8,533    | 8,152    | 8,090    |          |
| 1,826  | 2,027  | 1,795  | 1,482  | 1,803  | 1,346    | 1,336    | 1,370    | 1,516    | 1,481    | 1,669    | 1,537    | 1,551    |          |
| 793    | 696    | 932    | 519    | 734    | 440      | 464      | 527      | 767      | 865      | 878      | 873      | 804      |          |
| 19,598 | 19,613 | 19,758 | 19,328 | 17,646 | 1,351    | 1,192    | 1,200    | 1,417    | 1,501    | 1,474    | 1,489    | 1,511    |          |
|        |        |        |        |        | 18,096   | 18,625   | 18,975   | 17,781   | 17,475   | 18,028   | 17,605   | 17,351   |          |
| 2010   | 2011   | 2012   | 2013   | 2014   | 2015     | 2016     | 2017     | 2018     | 2019     | 2020     | 2021     | 2022     |          |
| 7,386  | 7,212  | 6,672  | 7,452  | 6,249  | 7,638    | 8,101    | 8,392    | 5,840    | 5,583    | 5,474    | 5,555    | 5,396    |          |
| 12,079 | 12,242 | 12,890 | 11,807 | 11,214 | 10,402   | 10,458   | 10,508   | 11,832   | 11,769   | 12,430   | 11,927   | 11,842   |          |
| 133    | 159    | 196    | 69     | 183    | 56       | 66       | 75       | 109      | 123      | 125      | 124      | 114      |          |
| 2010   | 2011   | 2012   | 2013   | 2014   | 2015     | 2016     | 2017     | 2018     | 2019     | 2020     | 2021     | 2022     |          |
| 1,297  | 1,269  | 1,382  | 1,188  | 1,408  | 1,306    | 1,411    | 1,526    | 1,508    | 1,460    | 1,366    | 1,529    | 1,391    |          |
| 660    | 537    | 735    | 450    | 551    | 384      | 399      | 452      | 658      | 742      | 753      | 749      | 690      |          |

nd TEP's local area combustion turbines sited at DeMoss Pietre, North Loop and Sundt:

**Tucson Electric Power**  
Annual Water Usage Data

| Water Usage, Acre Feet | 2015         | 2016   | 2017   | 2018   |
|------------------------|--------------|--------|--------|--------|
|                        | Four Corners | 1,155  | 1,183  | 1,279  |
| Navajo                 | 1,862        | 1,974  | 2,156  | 2,203  |
| San Juan               | 4,621        | 4,944  | 4,956  | 2,373  |
| Springerville          | 7,321        | 7,531  | 7,486  | 8,241  |
| Sundt                  | 1,344        | 1,334  | 1,366  | 1,510  |
| Luna                   | 384          | 399    | 452    | 658    |
| Gila River             | 1,351        | 1,192  | 1,200  | 1,417  |
| Combustion Turbines    | 2            | 3      | 3      | 6      |
| Annual Water Usage     | 18,040       | 18,559 | 18,900 | 17,672 |

| Distributed Generation Reductions             | 2015                 | 2016    | 2017    | 2018    |
|---|----------------------|---------|---------|---------|
|   | Arizona REST Targets | 5.0%    | 6.0%    | 7.0%    |
| % Distributed Generation                      | 30.0%                | 30.0%   | 30.0%   | 30.0%   |
| Retail Sales Prior to DG Reductions, GWh      | 9,160.6              | 8,629.7 | 8,601.6 | 8,833.5 |
| Distributed Generation, GWh                   | 135.4                | 152.6   | 176.9   | 207.0   |
| Net Retail Sales, GWh                         | 9,025.2              | 8,477.2 | 8,424.6 | 8,626.5 |
| Estimated Water Reductions from DG, Acre Feet | 145                  | 164     | 190     | 222     |
| Percent of Annual Water Usage                 | 0.8%                 | 0.9%    | 1.0%    | 1.3%    |

Reductions from distributed generation are based on avoided water usage from natural gas combined cycle resources at 350 ¢

|  | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   |
|--|--------|--------|--------|--------|--------|--------|--------|
|  | 1,224  | 1,145  | 1,282  | 1,166  | 1,247  | 1,269  | 1,224  |
|  | 2,196  | 2,194  | 2,090  | 2,101  | 2,086  | 2,166  | 2,159  |
|  | 2,163  | 2,135  | 2,183  | 2,128  | 2,150  | 2,183  | 2,125  |
|  | 8,045  | 8,533  | 8,152  | 8,090  | 8,371  | 8,151  | 8,038  |
|  | 1,474  | 1,663  | 1,532  | 1,545  | 1,471  | 1,476  | 1,395  |
|  | 742    | 753    | 749    | 690    | 697    | 734    | 722    |
|  | 1,501  | 1,474  | 1,489  | 1,511  | 1,490  | 1,517  | 1,523  |
|  | 7      | 6      | 5      | 6      | 95     | 99     | 103    |
|  | 17,353 | 17,903 | 17,482 | 17,237 | 17,609 | 17,595 | 17,289 |

|  | 2019    | 2020     | 2021     | 2022     | 2023     | 2024     | 2025     |
|--|---------|----------|----------|----------|----------|----------|----------|
|  | 9.0%    | 10.0%    | 11.0%    | 12.0%    | 13.0%    | 14.0%    | 15.0%    |
|  | 30.0%   | 30.0%    | 30.0%    | 30.0%    | 30.0%    | 30.0%    | 30.0%    |
|  | 9,541.3 | 10,179.9 | 10,273.7 | 10,397.2 | 10,515.0 | 10,637.9 | 10,741.4 |
|  | 250.8   | 296.5    | 328.2    | 361.3    | 394.7    | 428.8    | 462.5    |
|  | 9,290.5 | 9,883.4  | 9,945.5  | 10,035.9 | 10,120.3 | 10,209.1 | 10,278.8 |
|  | 269     | 318      | 353      | 388      | 424      | 461      | 497      |
|  | 1.6%    | 1.8%     | 2.0%     | 2.3%     | 2.4%     | 2.6%     | 2.9%     |

gallons / MWh



**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023  
May 13, 2016**

**STF 2.1**

Please provide information on all utility-scale solar renewable PPAs, with an effective date on or after January 1, 2008, including:

- a. The effective date
- b. Term of the PPA
- c. Actual price per kWh to the utility and any other charges, by year for the life of the contract, and
- d. Type(s) of renewable technology for each PPA.
- e. Please also provide a copy of each PPA, including term sheet.

**RESPONSE:**

**SOME OF THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

- a. Please see **STF 2.1 TEP UNSE PPA Pricing-Highly Confidential.xlsx** for specific contract and amendment dates. The Excel file is not identified by Bates numbers.
- b.,d. Please see **STF 2.1 Renewable Energy Data.xlsx**.
- c. Please see **STF 2.1 TEP UNSE PPA Pricing-Highly Confidential.xlsx**. The Excel file is not identified by Bates numbers.
- e. TEP is not able to provide the requested PPAs without counterparty permissions. Accordingly, the Company is in the process of seeking counterparty authorizations and anticipates providing the PPAs where approvals were not denied on Monday, May 16, 2016.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-00000J-14-0023**

**May 13, 2016**

**STF 2.2**

Please provide the following information on any utility-scale solar renewable generation built and owned by the utility with a date construction began after January 1, 2008, including:

- a. Date construction began
- b. Date the facility began generating electricity.
- c. Life expectancy of facility
- d. Type(s) of renewable technology at each facility
- e. Total revenue requirement resulting from each facility by year for depreciable life
- f. Total cost of the facility, and
- g. The cost per kWh generated over the life of the facility.
- h. If the utility contracted with a developer to build the facility and the utility subsequently bought the plant, please provide a copy of the relevant contracts.

**RESPONSE:**

**SOME OF THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

- a. The Company does not retain start of construction data.
- b. Please see **STF 2.1 Renewable Energy Data.xlsx** for project COD dates.
- c. Company owned facilities' life expectancy is 30 years. PPA's are 20 years.
- d. Please see **STF 2.1 Renewable Energy Data.xlsx** for project technologies.
- e. Please see **STF 2.2 Value of Solar 05-2016-Highly Confidential.xlsx**.
- f. Please see **STF 2.2 Utility Owned Project Costs-Highly Confidential.xlsx**. The Excel file is not identified by Bates numbers.
- g. Please see **STF 2.2 Utility Owned Project Costs-Highly Confidential.xlsx**.
- h. The responsive contract to this request is the E.On Tech Park PPA. Once permission has been obtained from the counterparty, the Company will provide the contract to the requesting party in response to STF 2.1e.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-00000J-14-0023**

**May 13, 2016**

**STF 2.3**

Please explain the decision criteria you have and will rely upon for deciding whether to rely on a PPA or utility ownership for utility scale solar. If one decision criteria includes cost comparisons, please provide an explanation, formula and example of comparison between PPA and utility ownership. If that formula is from a perspective other than the customers' revenue requirements, please explain why.

**RESPONSE:**

The decision criteria to determine whether or not a facility is to be Company-owned or procured through a PPA is primarily based on operational strategy, prudent utility practice for asset management, and RPS compliance.

It is impractical for the Company to assume it could build, own and operate sufficient utility scale facilities to meet the Arizona RPS. However, it is equally impractical to assume that the Company should be required to procure all of the needed resources necessary for compliance through a third-party PPA. There are distinct operational advantages of utility-owned facilities over production-based third-party owned contract facilities. These advantages include the ability to control dispatch and output as necessary (regulation down), the ability to control and provide reactive power versus real power when necessary (volt/VAR support), utility controlled low voltage ride-through, and over/under frequency control at the dispatch request of the balancing authority, among others. Finally, at the end of a PPA, the Company may no longer have access to the operating facility even though it is still functioning; whereas, a utility-owned project will continue to produce energy for the benefit of customers even after being fully depreciated.

As such, the Company has been on a planned trajectory of approximately 25% utility-ownership for solar resources and a 75% third-party ownership model. This is consistent with Commission order 71702 (March 17, 2010) that both discusses and determines the benefits of a procurement model that allows for both utility-owned facilities and third-part owned facilities.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-00000J-14-0023**

**May 13, 2016**

**STF 2.4**

Given the utilities' support for reliance upon PPA data for utility scale solar as a basis for pricing export for rooftop DG solar, please explain whether the utility is willing to apply the same criteria to its utility ownership decision process for utility scale solar. If not, why not apply the same criteria? Is the utility supportive of applying this criteria uniformly if the PPA concept is embraced as the benchmark for solar evaluation?

**RESPONSE:**

The Company does NOT support this particular methodology, as the comparison between a utility-owned facility and a third-party facility are treated differently from an accounting perspective, tax perspective, and an operational perspective. To ignore these differences and simply apply the "price" of the PPA to a utility-owned model would severely discount the operational advantages discussed in STF 2.3, while at the same time unfairly comparing the utility-owned facility to a project that is not subject to the same rules, regulations, and requirements as the utility.

In order to utilize the "apples to apples" comparison that has been discussed throughout this proceeding, there must be some form of discount applied to the PPA value to account for this difference.

Additionally, it must be acknowledged that a utility's obligation to serve, while still meeting the RPS, will include multiple forms of renewable resources that will have different prices and value. While the Company has supported the use of solar energy for meeting the RPS, it has not been in the past, nor is it now, the most-cost-effective renewable energy. However, as a matter of policy, the stakeholders involved have supported the use of higher priced solar energy over other forms of renewable energy for a number of non-value based reasons.

This same logic should be applied to the comparison between the distinctly different utility-scale solar ownership models of utility-owned versus third-party owned.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023  
May 13, 2016**

**STF 2.5**

As regards the specific points of comparison between PPA's and utility ownership of utility scale solar which do or may lead to differences in cost comparisons, please address:

*(To the extent these questions are general, please answer from the perspective of your utility's actual experience and practices.)*

- a. Any differences in amount and timing of revenue requirements to customers given PPA's recovery in PPFAC's and utility ownership following a revenue requirements formula? For the same resource, is the PPA less costly initially due to typical reliance upon leveled pricing; whereas utility ownership prices are initially higher and subsequently lower under the revenue requirements formula?
- b. Please explain the differences between tax efficiency of utilization of related investment tax credits between PPA vendors and utility ownership?
- c. Please explain the differences between treatment of cost overruns, if any, between PPA's and utility ownership? Are PPA's typically not compensated for actual costs in excess of contract, but utilities typically request recovery of costs over budget in rate cases? Do utilities support limiting cost recovery in rate cases to budgets?
- d. Please explain differences between duration of PPA's versus useful life depreciation for owned assets? Are PPA's typically for less than the useful asset life such that vendors do not include all costs in the initial contract but plan on cost recovery in follow-on contracts?
- e. Please explain whether the procurement of panels from suppliers is different in PPA's versus utility ownership? Are PPA's typically sourced from vendors purchasing solar panels in high volumes at greater economies of scale than from a utility?
- f. To the extent available and for each existing utility owned utility scale solar, please provide the contemporaneous comparable PPA benchmarks known to the utility.

**RESPONSE:**

- a. In general, the entire PPA cost is recovered through the PPFAC and the REST surcharge (Market Cost of Comparable Conventional Generation, MCCCCG and the Above Market Cost of Comparable Conventional Generation, AMCCCCG, respectively). Each mechanism has a true up component associated with it to ensure full and accurate recovery. The utility model, while typically higher in the early years due to the straight-line depreciation method, is more difficult to quantify. Previously, the Commission has authorized the Company to recover certain ownership expenses associated with its investments in renewable energy in between rate cases through the annual REST surcharge, which included carrying costs, book depreciation, property taxes, and O&M. However, the net present value of the annual revenue requirement of the two options is relatively comparable, if not slightly in favor of utility-owned projects.

As of today, TEP no longer asks for recovery of expenses through the annual REST surcharges, which is an advantage to the ratepayer as they do not have to pay for these costs associated with the Company's capital investments in renewable energy between rate cases. The actual amount of savings to the ratepayers varies depending on the time in between the investment and the inclusion in rates.

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**May 13, 2016**

b. PPA vendors will often use an ownership structure that allows them to market the investment tax credit benefits associated with a renewable energy project to an entity that has a Federal income tax liability ("Tax Equity Investor"). The Tax Equity Investor typically has a near-term tax liability that can be offset with investment tax credits. For a utility owned project, the utility itself must have a Federal income tax liability to use the investment tax credits. Whether a utility has enough Federal income tax liability to use the investment tax credits will depend on the particular facts and circumstances in the tax year. If either the Tax Equity Investor or the utility does not have a near-term tax liability the investment tax credits are carried forward and the benefit will be realized in a subsequent year.

c. Cost overruns associated with a PPA are typically borne by the developer. However, every developer includes a contingency factor in their PPA price to account for potential overruns. The amount of the contingency is dependent upon their risk tolerance and confidence in construction. Utilizing a competitive solicitation DOES NOT guarantee that the ratepayer is receiving the renewable energy at the most prudently incurred least cost, only that the utility will select the least cost option available through the market. Since these models ARE NOT based on the "cost plus" model of utility, there is no prudence determination on the actual costs.

Cost overruns for the utility, on the other hand, are subject to reasonableness and prudence reviews through the Company's general rate cases. It has been regularly recommended by Staff, and ordered by the Commission, in the Company's requests for approval of its Buildout plans that "any costs determined not to be reasonable and prudent be refunded by the Company".

d. The Company's typical PPA's are for a term of 20 years, while it is widely believed that the useful life of a solar facility is between 30-35 years. While this question should be directed to traditional developers regarding actual costs recovered through the PPA, it is the Company's understanding that many PPA's do assume some form of residual value at the end of the PPA. However, the Company cannot confirm what this value is or what impact it has on the initial contract. Regardless, the Company would need to replace the energy source upon expiration of the PPA, even if the PPA facility is still operating. For a utility-owned facility, the Company will continue to obtain energy from the facility even after it is fully depreciated, which benefits customers.

e. Due to the Company's relatively extensive utility-scale Buildout plan over the last several years, there has been no noticeable difference on the reported price of panels that Company procures versus those procured by solar developers.

f. The Company is providing a series of worksheets in order for Staff to determine some form of contemporaneous comparable or equivalent PPA price, with the understanding that there are numerous variables that can affect the equivalent outcome. These spreadsheets are as follows:

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**May 13, 2016**

**SOME OF THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

1. Please see **STF 2.2 UTILITY OWNED PROJECT COSTS-Highly Confidential.xlsx**, which lists the Company's total project cost for each facility. The Excel file is not identified by Bates numbers.
2. Please see **STF 2.1 Renewable Energy Data.xlsx** provided in response to STF 2.1(a), which lists expected annual production and AC system sizes.
3. Please see **STF 2.2 Value of Solar 05-2016-Highly Confidential.xls**, which provides the equivalent LCOE PPA price determination for Company-owned facilities. The Excel file is not identified by Bates numbers.
4. Please see **STF 2.1 TEP UNSE PPA Pricing-Highly Confidential.xlsx** provided in STF 2.1c, which provides PPA contract prices.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**May 13, 2016**

**STF 2.6**

To the extent that cost differences exist between PPA's and utility ownership of utility scale solar, should the formula for export pricing of rooftop DG solar, be based on a combination of the costs to customers of PPA's and utility ownership and not solely on PPA's? Why not? Could that formula be based on a weighted average of the percentage of your utilities reliance upon PPA or ownership either historically or as per IRP or both?

**RESPONSE:**

Under certain conditions, the Company can be supportive of a formulaic approach to calculation of the export rate. Specifically, the Company would be supportive if the following conditions were addressed:

1. A weighted average of all facilities, based on their AC capacity value.
2. Weighting factors that provided greater emphasis on more recent PPA's, which would be more indicative of the current market and *value*, which is what this docket was meant to determine. As such, the Company cannot reasonably support any contractual PPA prices that were entered into more than 5 years prior to the effective date of the calculated price (ie: If the calculated price is for 2017, then the prices for 2016, 2015, 2014, 2013, and 2012 would be included with the appropriate weighting factors.)
3. As has been discussed in the Company's filed testimony and during verbal testimony, the Company continues to believe that there are numerous advantages to a well-planned, grid-operator controlled, three-phase utility scale facility over the random, single-phase distributed generation resources. These advantages have been enumerated by multiple witnesses. As such, the Company would recommend some form of discount to the calculated PPA price if it is to be applied to a DG export rate.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman



| Project Name                                | Project Owner              | AKA                     | Technology      |
|---|----------------------------|-------------------------|-----------------|
| > Community Solar 5 MW                      | TEP                        |                         | Fixed PV        |
| > Fort Huachuca Phase II                    | TEP                        | Fort Huachuca Phase II  | Fixed PV        |
| > Rehnu Solar                               | Rehnu, Inc.                |                         | Single-Axis CPV |
| Aminox UASTP Solar Power Generation Station | FRB Solar LLC              | Aminox                  | CPV Dual A      |
| Avalon Solar                                | Coronal Management, LLC    | Avalon Phase I          | Single-Axis PV  |
| Avalon Solar II                             | Centaurus Renewable Energy | Avalon Phase II         | Single-Axis PV  |
| Avra Valley                                 | NRG Solar Avra Valley LLC  | NRG Avra Valley         | Single-Axis PV  |
| Cogenera                                    | WGL Energy                 | Cogenera                | CPV             |
| DeMoss Petrie                               | TEP                        | TEP                     | Fixed           |
| E.On Tech Park                              | Tech Park Solar, LLC       | E.On UASTP              | Single-Axis PV  |
| Fort Huachuca Phase I                       | TEP                        | Fort Huachuca Phase I   | Fixed PV        |
| Gato Montes Solar                           | Gato Montes Solar, LLC     | AstroSol/Astronergy     | Fixed PV        |
| Macho Springs                               | Capital Power              | Macho Springs           | Wind            |
| Picture Rocks                               | Picture Rocks Solar, LLC   | FRV Marana              | Single-Axis PV  |
| Red Horse Solar                             | Red Horse Wind 2, LLC      | Red Horse Solar         | Single-Axis PV  |
| Red Horse Wind                              | Red Horse Wind 2, LLC      | Red Horse Wind          | Wind            |
| Solon Prairie Fire                          | TEP                        | DM Air Corridor project | Fixed PV        |
| Springerville .81 expansion                 | TEP                        | Springerville           | Fixed PV        |
| Springerville 1.0 expansion                 | TEP                        | Springerville           | Fixed PV        |
| Springerville 4.6                           | TEP                        | Springerville           | Fixed PV        |
| Sundt - Los Reales                          | TEP                        | Sundt - Los Reales      | Biogas          |
| Sundt Augmentation                          | TEP                        | Areva Solar Thermal     | Thermal         |

|                      |                     |                             |                |
|----------------------|---------------------|-----------------------------|----------------|
| SunPower HQ          | TEP                 | Rooftop                     | Fixed PV       |
| SunPower OH          | TEP                 | Rooftop                     | Fixed PV       |
| UASTP I              | TEP                 | UASTP 1.6 Solon             | Single-Axis PV |
| UASTP II             | TEP                 | Solon 5 UASTP TEP Owned     | Fixed PV       |
| Valencia Solar       | Valencia Solar, LLC | E. On Valencia              | Single-Axis PV |
| White Mountain Solar | TEP                 | Springerville 10 - SunPower | Fixed / LCPV   |

**Totals**

> Project is still under construction/in development

| Project Name              | Project Owner         | AKA                                  | Technology     |
|---------------------------|-----------------------|--------------------------------------|----------------|
| > GrayHawk Solar (PURPA)  | LS-Cliffrose, LLC     |                                      | Single-Axis PV |
| > Jacobson 5 MW           | UNSE                  |                                      | Fixed PV       |
| > Red Horse Expansion     | Red Horse Wind 2, LLC | Red Horse Solar                      | Single-Axis PV |
| Black Mountain Solar      | Black Mountain, LLC   | Black Mountain Solar Facility (BMSF) | Single-Axis PV |
| Kingman Wind Farm         | Energy Group          | Western Wind/Kingman                 | Wind           |
| Kingman Wind Farm (Solar) | Brookfield Renewable  | Western Wind/Kingman                 | Solar          |
| La Senita                 | Energy Group          | La Senita                            | Single-Axis PV |
| Rio Rico                  | UNSE                  | Santa Cruz Valley Project            | Fixed PV       |

|  |               |
|--|---------------|
|  | <b>Totals</b> |
| <p>&gt; Project is still under construction/in development</p> | <b>Totals</b> |

# Utility Scale Renewable Portfolio

## TEP

Estimated

Annual

Energy,

| DC MW Capacity | AC MW Capacity | Estimated Annual Energy, GWh | COD        | FERC Dockets      | Site Location                   | County         |
|----------------|----------------|------------------------------|------------|-------------------|---------------------------------|----------------|
| 5.00           | 4.00           | 8.76                         |            |                   | Tucson, Az                      | Pima County    |
| 5.00           | 4.00           | 8.76                         |            |                   | Fort Huachuca, Sierra Vista, AZ | Cochise County |
| 0.05           | 0.04           | 0.1                          |            |                   | UA Tech Park                    | Cochise County |
| 2.00           | 1.20           | 2.63                         | 3/31/2011  | QF11-30           | UA Tech Park                    | Pima County    |
| 35.00          | 28.34          | 62.06                        | 12/23/2014 | QR14-737          | Sahuarita                       | Pima County    |
| 21.53          | 17.22          | 37.71                        | 3/2/2016   |                   | Sahuarita                       | Pima County    |
| 34.41          | 25.00          | 54.75                        | 12/14/2012 | ER12-2019 MBR     | Marana, Az                      | Pima County    |
| 1.38           | 1.10           | 2.42                         | 7/1/2014   | N/A               | UA Tech Park                    | Pima County    |
| 0.22           | 0.18           | 0.39                         | 6/6/2001   |                   | DeMoss Petrie Sub Station       | Pima County    |
| 6.60           | 4.80           | 10.51                        | 12/28/2012 | QF13-540          | UA Tech Park                    | Pima County    |
| 17.20          | 13.60          | 29.78                        | 12/9/2014  |                   | Fort Huachuca, Sierra Vista, AZ | Pima County    |
| 6.00           | 4.92           | 10.77                        | 12/19/2012 | QF12-478          | Tech Park                       | Cochise County |
|                | 50.40          | 110.38                       | 11/15/2011 | ER11-3051 MBR Dkt | Deming, NM                      | Pima County    |
|                | 20.00          | 43.80                        | 12/5/2012  | QF13-22           | Marana, Az                      | Luna County    |
|                | 41.00          | 89.8                         | 08/31/2015 |                   | Wilcox, Az                      | Pima County    |
|                | 30.00          | 65.70                        | 08/31/2015 |                   | Wilcox, Az                      | Cochise County |
|                | 4.00           | 8.76                         | 12/28/2012 |                   | Old Vail & Valencia             | Cochise County |
|                | 0.65           | 1.42                         | 12/30/2010 |                   | Springerville, Az               | Apache County  |
|                | 0.80           | 1.75                         | 12/30/2010 |                   | Springerville, Az               | Apache County  |
|                | 3.68           | 8.06                         | 6/6/2004   |                   | Springerville, Az               | Apache County  |
|                | 4.00           | 8.76                         | 1/20/1998  |                   | Los Reales Landfill             | Pima County    |
|                | 5.00           | 10.95                        | 12/30/2014 |                   | Sundt #4                        | Pima County    |

|       |       |       |            |                 |               |
|-------|-------|-------|------------|-----------------|---------------|
| 0.05  | 0.04  | 0.088 | 6/7/2012   | HQ              | Pima County   |
| 0.50  | 0.40  | 0.88  | 6/6/2012   | OH              | Pima County   |
| 1.60  | 1.28  | 2.80  | 12/31/2010 | UA Tech Park    | Pima County   |
| 5.00  | 4.00  | 8.76  | 12/29/2011 | UA Tech Park    | Pima County   |
| 13.20 | 10.00 | 21.90 | 6/28/2013  | Valencia & I-10 | Pima County   |
| 10.00 | 8.25  | 18.07 | 12/12/2014 | Springerville   | Apache County |

| DC MW Capacity | AC MW Capacity | Annual Energy, GWh | COD | Site                               | County         |
|----------------|----------------|--------------------|-----|------------------------------------|----------------|
| 242.35         | 279.86         | 612.89             |     |                                    |                |
| 247.40         | 283.90         | 621.75             |     |                                    |                |
| 252.40         | 287.90         | 630.51             |     |                                    |                |
|                |                |                    |     | <b>Total DC + AC only units MW</b> |                |
|                |                |                    |     | 331.75                             | Current        |
|                |                |                    |     | 336.80                             | By End of 2016 |
|                |                |                    |     | 341.80                             | By End of 2017 |

**UNSE**

| DC MW Capacity | AC MW Capacity | Annual Energy, GWh | COD       | Site         | County            |
|----------------|----------------|--------------------|-----------|--------------|-------------------|
| 57.50          | 46.00          | 100.74             |           | Kingman, Az  | Mohave County     |
| 5.00           | 4.00           | 8.76               |           | Kingman, Az  | Mohave County     |
| 37.50          | 30.00          | 65.7               |           | Wilcox, Az   | Cochise County    |
| 9.87           | 8.90           | 19.49              | 12/1/2012 | Kingman, Az  | Mohave County     |
|                | 10.00          | 21.90              | 9/16/2011 | Kingman, Az  | Mohave County     |
| 0.30           | 0.24           | 0.53               | 9/16/2011 | Kingman, Az  | Mohave County     |
| 1.22           | 0.98           | 2.14               | 11/4/2011 | Kingman, Az  | Mohave County     |
| 7.20           | 5.76           | 12.61              | 3/1/2014  | Rio Rico, Az | Santa Cruz County |

| DC MW Capacity | AC MW Capacity | Annual Energy, GWh | Total DC + AC only units MW | Current        |
|----------------|----------------|--------------------|-----------------------------|----------------|
| 18.59          | 25.88          | 56.67              | 28.59                       | Current        |
| 61.09          | 59.88          | 131.13             | 71.09                       | By End of 2016 |
| 118.59         | 105.88         | 231.87             | 128.59                      | By End of 2017 |

### TOTAL UNS PORTFOLIO

| DC MW Capacity | AC MW Capacity | Annual Energy, GWh | Total DC + AC only units MW | Current        |
|----------------|----------------|--------------------|-----------------------------|----------------|
| 260.94         | 305.73         | 669.56             | 360.34                      | Current        |
| 308.49         | 343.78         | 752.87             | 407.89                      | By End of 2016 |
| 370.99         | 393.78         | 862.37             | 470.39                      | By End of 2017 |

Revised 04-25-2016 JK

Term

Comments

Own

Estimated COD 08/15/2017

Own

Estimated COD 10/05/2016

20

Estimated COD 6/01/2016

20

20

20

20

20

Own

20

Own

20

20

20

20

20

Own

Own

Own

Own

Own

Through 2017

Own

Own  
Own  
Own  
Own  
20  
Own

| RESIDENTIAL | NON RESIDENTIAL | Total TEP Portfolio MW<br>Utility+Resi+Non Resi |
|-------------|-----------------|---|
| 76          | 78              | 485.75  |
|             |                 |   |
|             |                 |   |
|             |                 |   |
|             |                 |   |
|             |                 |   |
|             |                 |   |
|             |                 |   |
|             |                 |   |

Term  
20  
Own  
20  
20  
20  
20  
20  
20  
Own  
Own  
Own

Comments  
Esimated COD Q2 2017  
Esimated COD 12/2/2016  
Esimated COD 05/18/2016

Project is broken out from wind and solar to differentiate AC to DC values



|             |                 |   |
|-------------|-----------------|---|
| RESIDENTIAL | NON RESIDENTIAL | Total TEP Portfolio MW<br>Utility+Resi+Non Resi |
| 16.15       | 9.07            | 53.81   |
|             |                 |   |
|             |                 |   |
| /           |                 |   |

|             |                 |   |
|-------------|-----------------|---|
| RESIDENTIAL | NON RESIDENTIAL | Total TEP Portfolio MW<br>Utility+Resi+Non Resi |
| 92.15       | 87.07           | 539.56  |
|             |                 |   |
|             |                 |   |

(\*From left to right: most recent entity to oldest entity)

| Name of System                                    | AKA (Tags)                           | Current Owner                     | Previous Entity I              | Previous Entity II        | Previous Entity III |
|---|--------------------------------------|-----------------------------------|--------------------------------|---------------------------|---------------------|
| Black Solar Facility                              | Black Mountain Solar Facility (BMSF) | Black Mountain, LLC               | Duke Energy                    |                           |                     |
| Kingman Wind Farm                                 | Western Wind/Kingman                 | Brookfield Renewable Energy Group | Kingman Energy Corp.           | Western Wind Energy Corp  |                     |
| Macho Springs                                     | Macho Springs                        | Capital Power                     | Element Power US, LLC          | Macho Springs Power       |                     |
| Avalon Solar                                      | Avalon Phase I                       | Coronal Management, LLC           | Centaurus Renewable Energy LLC | Avalon Solar Partners LLC | Equator Solar LLC   |
| Aminox UASTP Solar Power Generation Station 1 LLC | Aminox, UASTP                        | FRB Solar LLC                     | Aminox                         |                           |                     |
| Gato Montes Solar, LLC                            | Astrosol, Astronergy                 | Gato Montes Solar, LLC            | Duke Energy                    | First Light LLC           | Astronergy          |
| Avra Valley                                       | NRG, Avra Valley                     | NRG Solar Avra Valley, LLC        |                                |                           |                     |
| Picture Rocks                                     | FRV, Marana                          | Picture Rocks Solar LLC           | SunEdison                      | Fotowataio                | MMA Renewables      |
| E.On Tech Park                                    | E.On UASTP                           | Tech Park Solar, LLC              | E.On                           | FSP Solar II (Foresight)  |                     |
| Valencia Solar, LLC                               | E.On Valencia                        | Valencia Solar, LLC               | EC&R NA Solar PV, LLC          | FSP Solar I (Foresight)   |                     |
| Cogenera  | Cogenera                             | Washington Gas                    | Emcore Solar Arizona           | Green Volts               |                     |

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**May 26, 2016**

**STF 2.2**

Please provide the following information on any utility-scale solar renewable generation built and owned by the utility with a date construction began after January 1, 2008, including:

- a. Date construction began
- b. Date the facility began generating electricity.
- c. Life expectancy of facility
- d. Type(s) of renewable technology at each facility
- e. Total revenue requirement resulting from each facility by year for depreciable life
- f. Total cost of the facility, and
- g. The cost per kWh generated over the life of the facility.
- h. If the utility contracted with a developer to build the facility and the utility subsequently bought the plant, please provide a copy of the relevant contracts.

**RESPONSE: May 13, 2016**

**SOME OF THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

- a. The Company does not retain start of construction data.
- b. Please see **STF 2.1 Renewable Energy Data.xlsx** for project COD dates.
- c. Company owned facilities' life expectancy is 30 years. PPA's are 20 years.
- d. Please see **STF 2.1 Renewable Energy Data.xlsx** for project technologies.
- e. Please see **STF 2.2 Value of Solar 05-2016-Highly Confidential.xlsx**.
- f. Please see **STF 2.2 Utility Owned Project Costs-Highly Confidential.xlsx**. The Excel file is not identified by Bates numbers.
- g. Please see **STF 2.2 Utility Owned Project Costs-Highly Confidential.xlsx**.
- h. The responsive contract to this request is the E.On Tech Park PPA. Once permission has been obtained from the counterparty, the Company will provide the contract to the requesting party in response to STF 2.1e.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

May 26, 2016

**SUPPLEMENTAL RESPONSE: May 24, 2016**

Nine additional subparts have been added to STF 2.2, based on a call from the ACC. The following responses are provided.

**SOME OF THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

- 1. Update utility owned spreadsheet to show the annual cost per kWh for each project**

Response: Please see STF 2.2 Value of Solar 05-2016 w-PPA-Highly Confidential.xlsx. The Excel file is not identified by Bates numbers.

- 2. Attach to spreadsheet a graph showing the declining costs over life for utility owned projects, including a weighted average cost (will use a capacity based weighted average cost and use weather-normalized production values on a forward looking basis).**

Response: Please see STF 2.2 Value of Solar 05-2016 w-PPA-Highly Confidential.xlsx.

- 3. Attach a graph showing the weighted average of all relevant technologies (utility-owned and PPA's – do not use 2004 Springerville project or Areva Steam Augmentation project)**

Response: Please see STF 2.2 Value of Solar 05-2016 w-PPA-Highly Confidential.xlsx.

- 4. Provide copies of the Red Horse PPA (missing from attached PPA's)**

Response: TEP received correspondence from Red Horse notifying the Company that Red Horse is unable to grant consent for the Company to provide their agreements until they have completed their due diligence, which may also include consent from their financing parties, as required by their financing agreements. TEP will provide these agreements as soon as consent has been obtained.

Additionally, the Company is providing a copy of the Cliffrose Solar PPA solar PPA that was entered into under PURPA, and filed with the Commission. Please refer to Docket No. E-04204A-15-0314, dated August 31, 2015. See document titled STF 2.2 Cliffrose Solar PPA\_PURPA.pdf, Bates Nos. TEP\007445-007493.

- 5. Provide copies of the Solon E&D and P&C agreements (standardized)**

Response: The Company is providing more recent standardized E&D and P&C documents that were utilized for the Rio Rico facility. Please see Competitively Sensitive and Highly Confidential documents titled:

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION**

**DOCKET NO. E-00000J-14-0023**

**May 26, 2016**

| File Name  | Bates Numbers     |
|--|-------------------|
| STF 2.2 UNSE Gehrlicher P&C Agreement (Rio Rico) 12-21-12 signed-HIGHLY CONFIDENTIAL.pdf | TEP\007609-007673 |
| STF 2.2 UNSE Gehrlicher E&D Agreement (Rio Rico) 12-21-12 signed-HIGHLY CONFIDENTIAL.pdf | TEP\007674-007752 |

- 6. Provide copies of the E.On E&D and P&C agreements (non-standardized used at Fort Huachuca).**

Response: Please see the following files for the E.On E&D and P&C agreements.

| File Name   | Bates Numbers     |
|---|-------------------|
| STF 2.2 TEP EON Ft Huachuca E&D Agmt 01-14-14 signed-HIGHLY CONFIDENTIAL.pdf            | TEP\007494-007546 |
| STF 2.2 TEP EON Ft Huachuca P&C Agrmrt EXECUTION VERSION 3-5-14-HIGHLY CONFIDENTIAL.pdf | TEP\007547-007608 |

- 7. Provide a copy of TEP's response to RUCO DR that provided a timeline for renewables to meet the proposed 30% by 2030**

Response: Please see STF 2.1 Projected Renewables through 2025-HIGHLY CONFIDENTIAL.xlsx. The Excel file is not identified by Bates numbers.

- 8. 30 year comparison of utility owned versus a PPA LCOE PPA**

Response: Please see STF 2.2 Ownership model-Tracking PV-HIGHLY CONFIDENTIAL.xls

- 9. Total PPA contract costs through 2025 by year**

Response: Please see STF 2.2 TEP & UNSE PPA's estimated obligations 2016-05-20-HIGHLY CONFIDENTIAL.xlsx.

**RESPONDENT:**

Carmine Tilghman / David Lewis

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**May 26, 2016**

**SUPPLEMENTAL RESPONSE: May 26, 2016**

**THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

TEP received permission to release the Red Horse PPAs as highly confidential documents pursuant to the terms of the Protective Order dated May 10, 2016, which are listed below:

| <b>File Name</b>   | <b>Bates Numbers</b> |
|--|----------------------|
| STF 2.2 TEP Red Horse Wind 2 (Torch) PPA 1st Amendment Signed 2-12-2014-HIGHLY CONFIDENTIAL.pdf      | TEP\007753-007760    |
| STF 2.2 TEP Red Horse Wind 2 RH3 (Torch) PPA 3rd Amendment signed 08-05-2015-HIGHLY CONFIDENTIAL.pdf | TEP\007761-007807    |
| STF 2.2 TEP Red Horse Wind 2 (Torch) PPA 2nd Amendment 02-12-14 signed-HIGHLY CONFIDENTIAL.pdf       | TEP\007808-007812    |
| STF 2.2 TEP Red Horse Wind 2 (Torch) PPA 2-20-13 signed-HIGHLY CONFIDENTIAL.pdf                      | TEP\007813-007823    |

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS  
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DOCKET NO. E-00000J-14-0023**

**May 16, 2016**

**STF 2.1**

Please provide information on all utility-scale solar renewable PPAs, with an effective date on or after January 1, 2008, including:

- a. The effective date
- b. Term of the PPA
- c. Actual price per kWh to the utility and any other charges, by year for the life of the contract, and
- d. Type(s) of renewable technology for each PPA.
- e. Please also provide a copy of each PPA, including term sheet.

**RESPONSE: May 13, 2016**

**SOME OF THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

- a. Please see **STF 2.1 TEP UNSE PPA Pricing-Highly Confidential.xlsx** for specific contract and amendment dates. The Excel file is not identified by Bates numbers.
- b., d. Please see **STF 2.1 Renewable Energy Data.xlsx**.
- c. Please see **STF 2.1 TEP UNSE PPA Pricing-Highly Confidential.xlsx**. The Excel file is not identified by Bates numbers.
- e. TEP is not able to provide the requested PPAs without counterparty permissions. Accordingly, the Company is in the process of seeking counterparty authorizations and anticipates providing the PPAs where approvals were not denied on Monday, May 16, 2016.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**SUPPLEMENTAL RESPONSE: May 16, 2016**

**THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

- e. The Company provided the counterparties to the PPAs until May 16, 2016 to object to the Company providing their PPA(s) in response to this data request pursuant to the Protective

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS  
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**DOCKET NO. E-00000J-14-0023**

**May 16, 2016**

Order in this docket. Attached are the PPAs for the following counterparties that did not object and that are being provided. The following counterparty did not provide consent and the Company is, therefore, unable to provide it.

| File Name  | Bates Numbers     |
|--|-------------------|
| STF 2.1 TEP Amonix UASTP Solar PPA 2 MW 4-19-2010 Signed-1-HIGHLY CONFIDENTIAL.pdf             | TEP\006628-006671 |
| STF 2.1 TEP Amonix UASTP Solar PPA Amendment No 1 8-22-2011 Signed-HIGHLY CONFIDENTIAL.pdf     | TEP\006672-006674 |
| STF 2.1 TEP Amonix UASTP Solar PPA Amendment No 2 7-30-2013 Signed-1-HIGHLY CONFIDENTIAL.pdf   | TEP\006675-006679 |
| STF 2.1 TEP Avalon Solar II Phase II PPA 12-17-14 signed-HIGHLY CONFIDENTIAL.pdf               | TEP\006680-006736 |
| STF 2.1 TEP Avalon Solar PPA 35MW 4-19-10 Signed-HIGHLY CONFIDENTIAL.pdf                       | TEP\006737-006781 |
| STF 2.1 TEP Avalon Solar PPA Amendment No. 1 35 MW 7-21-11 Signed-HIGHLY CONFIDENTIAL.pdf      | TEP\006782-006784 |
| STF 2.1 TEP Avalon Solar PPA Amendment No. 2 35 MW 9-27-12 Signed-HIGHLY CONFIDENTIAL.pdf      | TEP\006785-006788 |
| STF 2.1 TEP Avalon Solar PPA Amendment No. 3 35 MW 12-20-13 Signed-HIGHLY CONFIDENTIAL.pdf     | TEP\006789-006795 |
| STF 2.1 TEP Avalon Solar PPA Amendment No. 4 35 MW 1-17-14 Signed-HIGHLY CONFIDENTIAL.pdf      | TEP\006796-006799 |
| STF 2.1 TEP Avalon Solar PPA Consent to Assignment 35MW 9-27-12 Signed-HIGHLY CONFIDENTIAL.pdf | TEP\006800-006803 |
| STF 2.1 TEP Avalon Solar PPA Exhibit E 1-17-14 Signed-HIGHLY CONFIDENTIAL.pdf                  | TEP\006804-006805 |
| STF 2.1 TEP Avalon Solar PPA Exhibit G 1-17-14 Signed-HIGHLY CONFIDENTIAL.pdf                  | TEP\006806-006807 |
| STF 2.1 TEP Cogenra (Washington Gas) PPA 3-21-13 Signed-HIGHLY CONFIDENTIAL.pdf                | TEP\006808-006850 |
| STF 2.1 TEP Cogenra (Washington Gas) PPA Amendment No 1 9-19-13 Signed-HIGHLY CONFIDENTIAL.pdf | TEP\006851-006853 |
| STF 2.1 TEP Cogenra (Washington Gas) PPA Amendment No 2 10-13-15-HIGHLY CONFIDENTIAL.pdf       | TEP\006854-006860 |
| STF 2.1 TEP Cogenra (Washington Gas) PPA Assignment 09-24-13 Signed-HIGHLY CONFIDENTIAL.pdf    | TEP\006861-006865 |
| STF 2.1 TEP Cogenra (Washington Gas) PPA Exhibit B 8-28-14 signed-HIGHLY CONFIDENTIAL.pdf      | TEP\006866-006867 |

Arizona Corporation Commission ("Commission")  
Fortis Inc. ("Fortis")  
Tucson Electric Power Company ("TEP" or the "Company")  
UNS Energy Corporation ("UNS")

UniSource Energy Services ("UES")  
UniSource Energy Development Company ("UED")  
UNS Electric, Inc. ("UNS Electric" or the "Company")  
UNS Gas, Inc. ("UNS Gas")



**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
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**DOCKET NO. E-00000J-14-0023**

**May 16, 2016**

|   |                   |
|---|-------------------|
| STF 2.1 TEP FRV (Picture Rocks Solar) PPA 9-1-09 signed-HIGHLY CONFIDENTIAL.pdf                               | TEP\006868-006912 |
| STF 2.1 TEP FRV (Picture Rocks Solar) PPA Amendment No 1 6-3-10 signed-HIGHLY CONFIDENTIAL.pdf                | TEP\006913-006922 |
| STF 2.1 TEP FRV (Picture Rocks Solar) PPA Amendment No 2 5-23-11 Signed-HIGHLY CONFIDENTIAL.pdf               | TEP\006923-006925 |
| STF 2.1 TEP FRV (Picture Rocks Solar) PPA Amendment No 3 3-12-12 Signed-HIGHLY CONFIDENTIAL.pdf               | TEP\006926-006930 |
| STF 2.1 TEP FRV (Picture Rocks Solar) PPA Amendment No 4 11-16-12 signed-HIGHLY CONFIDENTIAL.pdf              | TEP\006931-006933 |
| STF 2.1 TEP FRV (Picture Rocks Solar) PPA Exhibit B 11-5-12 signed-HIGHLY CONFIDENTIAL.pdf                    | TEP\006934-006936 |
| STF 2.1 TEP FRV (Picture Rocks Solar) PPA Letter Agreement Sect 4.10 11-2-2012 signed-HIGHLY CONFIDENTIAL.pdf | TEP\006937-006939 |
| STF 2.1 TEP FSP Solar I (E.On Valencia) PPA 12 MW 04-16-10 signed-1-HIGHLY CONFIDENTIAL.pdf                   | TEP\006940-006986 |
| STF 2.1 TEP FSP Solar I (E.On Valencia) PPA 12 MW Exhibit B 6-26-13 signed-HIGHLY CONFIDENTIAL.pdf            | TEP\006987-006988 |
| STF 2.1 TEP FSP Solar I (E.On Valencia) PPA 12 MW Exhibit E 6-27-13 signed-HIGHLY CONFIDENTIAL.pdf            | TEP\006989-006990 |
| STF 2.1 TEP FSP Solar I (E.On Valencia) PPA 12 MW Revised Exhibits B-C 9-24-12 signed-HIGHLY CONFIDENTIAL.pdf | TEP\006991-006993 |
| STF 2.1 TEP FSP Solar II (E.On Valencia) PPA 4 MW 04-16-10 signed-1-HIGHLY CONFIDENTIAL.pdf                   | TEP\006994-007040 |
| STF 2.1 TEP FSP Solar II (E.On) PPA 4 MW 04-16-12 signed conformed-HIGHLY CONFIDENTIAL.pdf                    | TEP\007041-007088 |
| STF 2.1 TEP Gatos (Astrosol First Light) PPA (EXIBITS B E and G) 8-28-2012 Signed-HIGHLY CONFIDENTIAL.pdf     | TEP\007089-007093 |
| STF 2.1 TEP Gatos (Astrosol First Light) PPA 5 MW 4-19-10 Signed-HIGHLY CONFIDENTIAL.pdf                      | TEP\007094-007140 |
| STF 2.1 TEP Gatos (Astrosol First Light) PPA Amendment No 1 3-22-12 Signed-HIGHLY CONFIDENTIAL.pdf            | TEP\007141-007144 |
| STF 2.1 TEP Gatos (AstroSol First Light) PPA Amendment No 2 12-10-12 Signed-1-HIGHLY CONFIDENTIAL.pdf         | TEP\007145-007150 |
| STF 2.1 TEP Gatos (Astrosol First Light) PPA Assignment 12-5-11 Signed-HIGHLY CONFIDENTIAL.pdf                | TEP\007151-007153 |
| STF 2.1 TEP Macho Springs -Capital Power Letter of Entity Change 1-5-15 Signed-HIGHLY CONFIDENTIAL.pdf        | TEP\007154-007156 |
| STF 2.1 TEP Macho Springs Power 1 (Torch Energy) PPA 50MW wind 4-19-10 signed-HIGHLY CONFIDENTIAL.pdf         | TEP\007157-007202 |

Arizona Corporation Commission ("Commission")  
Fortis Inc. ("Fortis")  
Tucson Electric Power Company ("TEP" or the "Company")  
UNS Energy Corporation ("UNS")

UniSource Energy Services ("UES")  
UniSource Energy Development Company ("UED")  
UNS Electric, Inc. ("UNS Electric" or the "Company")  
UNS Gas, Inc. ("UNS Gas")

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S SECOND SET OF DATA REQUESTS  
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**DOCKET NO. E-00000J-14-0023**

**May 16, 2016**

|  |                   |
|--|-------------------|
| STF 2.1 TEP NRG SOLAR AVRA VALLEY PPA 25MW 4-29-10 signed-HIGHLY CONFIDENTIAL.pdf                      | TEP\007203-007249 |
| STF 2.1 TEP NRG SOLAR AVRA VALLEY PPA Amendment No 1 8-10-11-HIGHLY CONFIDENTIAL.pdf                   | TEP\007250-007256 |
| STF 2.1 TEP NRG SOLAR AVRA VALLEY PPA Amendment No 2 8-23-11 Signed-HIGHLY CONFIDENTIAL.pdf            | TEP\007257-007260 |
| STF 2.1 TEP NRG SOLAR AVRA VALLEY PPA Amendment No 3 9-2011 Signed only by TEP-HIGHLY CONFIDENTIAL.pdf | TEP\007261-007264 |
| STF 2.1 TEP NRG SOLAR AVRA VALLEY PPA Amendment No 4 1-19-12 Signed-HIGHLY CONFIDENTIAL.pdf            | TEP\007265-007268 |
| STF 2.1 TEP NRG SOLAR AVRA VALLEY PPA Amendment No. 5 9-16-13 Signed-HIGHLY CONFIDENTIAL.pdf           | TEP\007269-007274 |
| STF 2.1 TEP REHNU PPA 3-08-16 signed-HIGHLY CONFIDENTIAL.pdf   | TEP\007275-007322 |
| STF 2.1 UNSE Black Mountain (Solon UNSE1) PPA 9-23-10 signed-HIGHLY CONFIDENTIAL.pdf                   | TEP\007323-007365 |
| STF 2.1 UNSE Black Mountain (Solon UNSE1) PPA Amendment 1 10-11-11 signed-HIGHLY CONFIDENTIAL.pdf      | TEP\007366-007376 |
| STF 2.1 UNSE Black Mountain (Solon UNSE1) PPA Amendment 2 9-28-12 signed-HIGHLY CONFIDENTIAL.pdf       | TEP\007377-007381 |
| STF 2.1 UNSE Black Mountain (Solon UNSE1) PPA Assignment 10-13-11 signed-HIGHLY CONFIDENTIAL.pdf       | TEP\007382-007385 |
| STF 2.1 UNSE Black Mountain (Solon UNSE1) PPA Exhibit E 3-5-12 Signed-HIGHLY CONFIDENTIAL.pdf          | TEP\007386-007387 |
| STF 2.1 UNSE Black Mountain (Solon UNSE1) PPA Letter Agreement 5-26-11 signed-HIGHLY CONFIDENTIAL.pdf  | TEP\007388-007398 |
| STF 2.1 UNSE Western Wind (Kingman Energy) PPA 1st Amend 12-02-11 signed-HIGHLY CONFIDENTIAL.pdf       | TEP\007399-007401 |
| STF 2.1 UNSE Western Wind PPA Wind and Solar 10-16-09 signed-HIGHLY CONFIDENTIAL.pdf                   | TEP\007402-007444 |

**WITNESS:**

Carmine Tilghman

Arizona Corporation Commission ("Commission")  
Fortis Inc. ("Fortis")  
Tucson Electric Power Company ("TEP" or the "Company")  
UNS Energy Corporation ("UNS")

UniSource Energy Services ("UES")  
UniSource Energy Development Company ("UED")  
UNS Electric, Inc. ("UNS Electric" or the "Company")  
UNS Gas, Inc. ("UNS Gas")

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
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DOCKET NO. E-00000J-14-0023  
May 26, 2016**

**STF 2.2**

Please provide the following information on any utility-scale solar renewable generation built and owned by the utility with a date construction began after January 1, 2008, including:

- a. Date construction began
- b. Date the facility began generating electricity.
- c. Life expectancy of facility
- d. Type(s) of renewable technology at each facility
- e. Total revenue requirement resulting from each facility by year for depreciable life
- f. Total cost of the facility, and
- g. The cost per kWh generated over the life of the facility.
- h. If the utility contracted with a developer to build the facility and the utility subsequently bought the plant, please provide a copy of the relevant contracts.

**RESPONSE:**           **May 13, 2016**

**SOME OF THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

- a. The Company does not retain start of construction data.
- b. Please see **STF 2.1 Renewable Energy Data.xlsx** for project COD dates.
- c. Company owned facilities' life expectancy is 30 years. PPA's are 20 years.
- d. Please see **STF 2.1 Renewable Energy Data.xlsx** for project technologies.
- e. Please see **STF 2.2 Value of Solar 05-2016-Highly Confidential.xlsx**.
- f. Please see **STF 2.2 Utility Owned Project Costs-Highly Confidential.xlsx**. The Excel file is not identified by Bates numbers.
- g. Please see **STF 2.2 Utility Owned Project Costs-Highly Confidential.xlsx**.
- h. The responsive contract to this request is the E.On Tech Park PPA. Once permission has been obtained from the counterparty, the Company will provide the contract to the requesting party in response to STF 2.1e.

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
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DOCKET NO. E-00000J-14-0023**

**May 26, 2016**

**SUPPLEMENTAL RESPONSE: May 24, 2016**

Nine additional subparts have been added to STF 2.2, based on a call from the ACC. The following responses are provided.

**SOME OF THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

- 1. Update utility owned spreadsheet to show the annual cost per kWh for each project**  
Response: Please see STF 2.2 Value of Solar 05-2016 w-PPA-Highly Confidential.xlsx. The Excel file is not identified by Bates numbers.
- 2. Attach to spreadsheet a graph showing the declining costs over life for utility owned projects, including a weighted average cost (will use a capacity based weighted average cost and use weather-normalized production values on a forward looking basis).**  
Response: Please see STF 2.2 Value of Solar 05-2016 w-PPA-Highly Confidential.xlsx.
- 3. Attach a graph showing the weighted average of all relevant technologies (utility-owned and PPA's – do not use 2004 Springerville project or Areva Steam Augmentation project)**  
Response: Please see STF 2.2 Value of Solar 05-2016 w-PPA-Highly Confidential.xlsx.
- 4. Provide copies of the Red Horse PPA (missing from attached PPA's)**  
Response: TEP received correspondence from Red Horse notifying the Company that Red Horse is unable to grant consent for the Company to provide their agreements until they have completed their due diligence, which may also include consent from their financing parties, as required by their financing agreements. TEP will provide these agreements as soon as consent has been obtained.  
  
Additionally, the Company is providing a copy of the Cliffrose Solar PPA solar PPA that was entered into under PURPA, and filed with the Commission. Please refer to Docket No. E-04204A-15-0314, dated August 31, 2015. See document titled STF 2.2 Cliffrose Solar PPA\_PURPA.pdf, Bates Nos. TEP\007445-007493.
- 5. Provide copies of the Solon E&D and P&C agreements (standardized)**  
Response: The Company is providing more recent standardized E&D and P&C documents that were utilized for the Rio Rico facility. Please see Competitively Sensitive and Highly Confidential documents titled:

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
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DOCKET NO. E-00000J-14-0023**

**May 26, 2016**

| File Name  | Bates Numbers     |
|--|-------------------|
| STF 2.2 UNSE Gehrlicher P&C Agreement (Rio Rico) 12-21-12 signed-HIGHLY CONFIDENTIAL.pdf | TEP\007609-007673 |
| STF 2.2 UNSE Gehrlicher E&D Agreement (Rio Rico) 12-21-12 signed-HIGHLY CONFIDENTIAL.pdf | TEP\007674-007752 |

- 6. Provide copies of the E.On E&D and P&C agreements (non-standardized used at Fort Huachuca).**

Response: Please see the following files for the E.On E&D and P&C agreements.

| File Name   | Bates Numbers     |
|---|-------------------|
| STF 2.2 TEP EON Ft Huachuca E&D Agmt 01-14-14 signed-HIGHLY CONFIDENTIAL.pdf            | TEP\007494-007546 |
| STF 2.2 TEP EON Ft Huachuca P&C Agrmrt EXECUTION VERSION 3-5-14-HIGHLY CONFIDENTIAL.pdf | TEP\007547-007608 |

- 7. Provide a copy of TEP's response to RUCO DR that provided a timeline for renewables to meet the proposed 30% by 2030**

Response: Please see STF 2.1 Projected Renewables through 2025-HIGHLY CONFIDENTIAL.xlsx. The Excel file is not identified by Bates numbers.

- 8. 30 year comparison of utility owned versus a PPA LCOE PPA**

Response: Please see STF 2.2 Ownership model-Tracking PV-HIGHLY CONFIDENTIAL.xls

- 9. Total PPA contract costs through 2025 by year**

Response: Please see STF 2.2 TEP & UNSE PPA's estimated obligations 2016-05-20-HIGHLY CONFIDENTIAL.xlsx.

**RESPONDENT:**

Carmine Tilghman / David Lewis

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY'S AND UNS ELECTRIC'S JOINT  
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**May 26, 2016**

**SUPPLEMENTAL RESPONSE: May 26, 2016**

**THE FILES LISTED BELOW CONTAIN "HIGHLY CONFIDENTIAL" INFORMATION PURSUANT TO THE TERMS OF THE PROTECTIVE ORDER (DATED MAY 10, 2016) WHICH ARE ONLY BEING PROVIDED TO THE REQUESTING PARTY WHO HAVE SIGNED THE PROTECTIVE ORDER. ALL OTHER PARTIES WHO WANT THIS INFORMATION SHOULD CONTACT THE COMPANY.**

TEP received permission to release the Red Horse PPAs as highly confidential documents pursuant to the terms of the Protective Order dated May 10, 2016, which are listed below:

| <b>File Name</b>   | <b>Bates Numbers</b> |
|--|----------------------|
| STF 2.2 TEP Red Horse Wind 2 (Torch) PPA 1st Amendment Signed 2-12-2014-HIGHLY CONFIDENTIAL.pdf      | TEP\007753-007760    |
| STF 2.2 TEP Red Horse Wind 2 RH3 (Torch) PPA 3rd Amendment signed 08-05-2015-HIGHLY CONFIDENTIAL.pdf | TEP\007761-007807    |
| STF 2.2 TEP Red Horse Wind 2 (Torch) PPA 2nd Amendment 02-12-14 signed-HIGHLY CONFIDENTIAL.pdf       | TEP\007808-007812    |
| STF 2.2 TEP Red Horse Wind 2 (Torch) PPA 2-20-13 signed-HIGHLY CONFIDENTIAL.pdf                      | TEP\007813-007823    |

**RESPONDENT:**

Carmine Tilghman

**WITNESS:**

Carmine Tilghman

La Senita Single-Axis System - UNSE

1 MW

HIGHLY CONFIDENTIAL

Levelized Cost of Energy (\$/KWh)

| Assumptions    | DPIS - 2011  | Original Cost             |                 |
|----------------|--------------|---------------------------|-----------------|
| Original Cost  | \$ 5,308,701 | ITC @ 30%                 | \$ 5,308,701    |
| Asset Life     | 28           | Deceivable Tax Basis      | \$ 1,592,610.30 |
| O&M First Year | \$ 5,000     | Tax Basis After 50% Bonus | \$ 4,512,395.85 |

| Assumptions                       | DPIS - 2011 | Yr. 1 | Yr. 2 | Yr. 3   | Yr. 4   | Yr. 5   | Yr. 6   | Yr. 7   | Yr. 8   |
|-----------------------------------|-------------|-------|-------|---------|---------|---------|---------|---------|---------|
|                                   |             | 1     | 2     | 3       | 4       | 5       | 6       | 7       | 8       |
|                                   |             | 2011  | 2012  | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    |
| Income Tax Rate (Federal & State) | 38.95%      |       |       |         |         |         |         |         |         |
| Debt Return (wtd cost)            | 2.83%       |       |       |         |         |         |         |         |         |
| Equity Return (wtd cost)          | 5.00%       |       |       |         |         |         |         |         |         |
| Tax Depreciation (Yrs)            | 6           |       |       |         |         |         |         |         |         |
| ITC Claimed                       | 1,592,610   |       |       |         |         |         |         |         |         |
| Property Tax Rate                 | 11.237%     |       |       | 11.691% | 11.925% | 12.163% | 12.407% | 12.655% | 12.908% |

| Year                                   | Yr. 1        | Yr. 2        | Yr. 3     | Yr. 4     | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     |
|--|--------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|
|  | 1            | 2            | 3         | 4         | 5         | 6         | 7         | 8         |
|  | 2011         | 2012         | 2013      | 2014      | 2015      | 2016      | 2017      | 2018      |
| Tax Depreciation                       | \$ 4,512,396 |              |           |           |           |           |           |           |
| Tax Depreciation included in Rate Base | \$ 161,157   | \$ 4,351,239 | \$ -      | \$ -      | \$ -      | \$ -      | \$ -      | \$ -      |
| Book Depreciation                      | 189,596      | 189,596      | 189,596   | 189,596   | 189,596   | 189,596   | 189,596   | 189,596   |
| Less: Book Depr on ITC Adj             | 28,439       | 28,439       | 28,439    | 28,439    | 28,439    | 28,439    | 28,439    | 28,439    |
| Timing Difference                      | (0)          | 4,190,082    | (161,157) | (161,157) | (161,157) | (161,157) | (161,157) | (161,157) |
| Def. Tax @ 38.95%                      | (0)          | 1,632,037    | (62,771)  | (62,771)  | (62,771)  | (62,771)  | (62,771)  | (62,771)  |
| A.D.I.T.                               | (0)          | 1,632,037    | 1,569,266 | 1,506,496 | 1,443,725 | 1,380,954 | 1,318,184 | 1,255,413 |

|                                       |                |                |              |              |              |             |             |             |
|---------------------------------------|----------------|----------------|--------------|--------------|--------------|-------------|-------------|-------------|
| Plant in Service                      | 5,308,701      | 5,308,701      | 5,308,701    | 5,308,701    | 5,308,701    | 5,308,701   | 5,308,701   | 5,308,701   |
| Accum. Depreciation                   | (189,596)      | (379,193)      | (568,789)    | (758,386)    | (947,982)    | (1,137,579) | (1,327,175) | (1,516,772) |
| Net Plant in Service                  | 5,119,105      | 4,929,508      | 4,739,912    | 4,550,315    | 4,360,719    | 4,171,122   | 3,981,526   | 3,791,929   |
| Unamortized ITC                       | (1,433,349)    | (1,114,827)    | (796,305)    | (477,783)    | (159,261)    |             |             |             |
| Unamortized ITC included in Rate Base | \$ (1,433,349) | \$ (1,114,827) | \$ (796,305) | \$ (477,783) | \$ (159,261) |             |             |             |
| A.D.I.T.                              | 0              | (1,632,037)    | (1,569,266)  | (1,506,496)  | (1,443,725)  | (1,380,954) | (1,318,184) | (1,255,413) |
| Net Rate Base                         | 3,685,755      | 2,182,644      | 2,374,340    | 2,566,036    | 2,757,733    | 2,790,168   | 2,663,342   | 2,536,516   |

| Return on Rate Base: | Yr. 1   | Yr. 2   | Yr. 3   | Yr. 4   | Yr. 5   | Yr. 6   | Yr. 7   | Yr. 8   |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|
|                      | 1       | 2       | 3       | 4       | 5       | 6       | 7       | 8       |
|                      | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    |
| Debt Return          | 184,177 | 109,067 | 118,646 | 128,225 | 137,804 | 139,425 | 133,087 | 126,750 |
| Equity Return        | 104,299 | 61,764  | 67,189  | 72,613  | 78,038  | 78,956  | 75,367  | 71,778  |
| Total                | 288,476 | 170,831 | 185,834 | 200,838 | 215,842 | 218,380 | 208,454 | 198,528 |

| Operating Expenses & Taxes: | Yr. 1   | Yr. 2   | Yr. 3   | Yr. 4   | Yr. 5   | Yr. 6   | Yr. 7   | Yr. 8   |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
|                             | 1       | 2       | 3       | 4       | 5       | 6       | 7       | 8       |
|                             | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    |
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   |
| Depreciation                | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 |
| Property Taxes(1)           | 21,475  | 21,175  | 20,853  | 20,511  | 20,146  | 19,759  | 19,348  | 18,912  |
| Total                       | 216,072 | 215,871 | 215,652 | 215,413 | 215,155 | 214,876 | 214,575 | 214,252 |

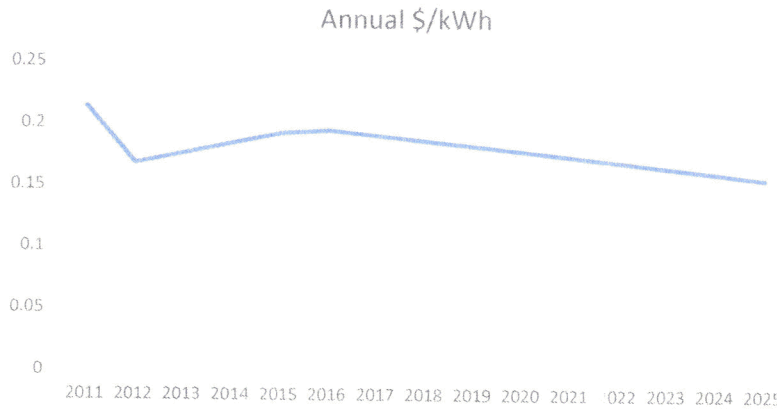
| Income Tax on Equity Return:     | Yr. 1  | Yr. 2  | Yr. 3  | Yr. 4  | Yr. 5  | Yr. 6  | Yr. 7  | Yr. 8  |
|----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| (Return/(1-Tax Rate) X Tax Rate) | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8      |
|                                  | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|                                  | 66,543 | 39,406 | 42,866 | 46,327 | 49,788 | 50,374 | 48,084 | 45,794 |

| Revenue Requirement | Yr. 1      | Yr. 2      | Yr. 3      | Yr. 4      | Yr. 5      | Yr. 6      | Yr. 7      | Yr. 8      |
|---------------------|------------|------------|------------|------------|------------|------------|------------|------------|
|                     | 1          | 2          | 3          | 4          | 5          | 6          | 7          | 8          |
|                     | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | 2018       |
|                     | \$ 571,091 | \$ 426,107 | \$ 444,353 | \$ 462,579 | \$ 480,785 | \$ 483,630 | \$ 471,113 | \$ 458,574 |

|                        |              |           |           |           |           |           |           |           |
|------------------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| NPV Cost               | \$ 4,696,059 |           |           |           |           |           |           |           |
| Estimated Output (KWh) | 2,671,800    | 2,539,780 | 2,527,081 | 2,514,445 | 2,501,873 | 2,489,364 | 2,476,917 | 2,464,532 |
| NPV Output             | 27,557,562   |           |           |           |           |           |           |           |
| LCOE (\$/KWh)          | \$ 0.17      |           |           |           |           |           |           |           |

(1) Property taxes are the product of net book value x assesment rate x property tax rate x a 18% valuation factor - then increase the tax rate annually by the escalation factor

|            |             |             |             |            |             |             |             |
|------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|
| 2011       | 2012        | 2013        | 2014        | 2015       | 2016        | 2017        | 2018        |
| 0.21374751 | 0.167773387 | 0.175836373 | 0.183968526 | 0.19216993 | 0.194278456 | 0.190201417 | 0.186069532 |



\$

|             | 13.166%     | 13.429%     | 13.698%     | 13.972%     | 14.251%     | 14.536%     | 14.827%     | 15.124%     | 15.426%     | 15.735%   |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|
| Yr. 9       | Yr. 10      | Yr. 11      | Yr. 12      | Yr. 13      | Yr. 14      | Yr. 15      | Yr. 16      | Yr. 17      | Yr. 18      |           |
| 2019        | 2020        | 2021        | 2022        | 2023        | 2024        | 2025        | 2026        | 2027        | 2028        |           |
| \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -      |
| 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596   |
| 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439    |
| (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157) |
| (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)  |
| 1,192,642   | 1,129,872   | 1,067,101   | 1,004,330   | 941,560     | 878,789     | 816,018     | 753,248     | 690,477     | 627,706     |           |
| 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701 |
| (1,706,368) | (1,895,965) | (2,085,561) | (2,275,158) | (2,464,754) | (2,654,351) | (2,843,947) | (3,033,543) | (3,223,140) | (3,412,736) |           |
| 3,602,333   | 3,412,736   | 3,223,140   | 3,033,543   | 2,843,947   | 2,654,351   | 2,464,754   | 2,275,158   | 2,085,561   | 1,895,965   |           |
| (1,192,642) | (1,129,872) | (1,067,101) | (1,004,330) | (941,560)   | (878,789)   | (816,018)   | (753,248)   | (690,477)   | (627,706)   |           |
| 2,409,690   | 2,282,865   | 2,156,039   | 2,029,213   | 1,902,387   | 1,775,561   | 1,648,736   | 1,521,910   | 1,395,084   | 1,268,258   |           |
| 120,412     | 114,075     | 107,737     | 101,400     | 95,062      | 88,725      | 82,387      | 76,050      | 69,712      | 63,375      |           |
| 68,189      | 64,600      | 61,011      | 57,422      | 53,833      | 50,244      | 46,656      | 43,067      | 39,478      | 35,889      |           |
| 188,601     | 178,675     | 168,748     | 158,822     | 148,896     | 138,969     | 129,043     | 119,117     | 109,190     | 99,264      |           |
| 5,858       | 5,975       | 6,095       | 6,217       | 6,341       | 6,468       | 6,597       | 6,729       | 6,864       | 7,001       |           |
| 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     |           |
| 18,452      | 17,966      | 17,452      | 16,911      | 16,342      | 15,742      | 15,113      | 14,452      | 13,758      | 13,031      |           |
| 213,907     | 213,537     | 213,144     | 212,725     | 212,279     | 211,807     | 211,307     | 210,777     | 210,218     | 209,628     |           |
| 43,505      | 41,215      | 38,925      | 36,635      | 34,346      | 32,056      | 29,766      | 27,477      | 25,187      | 22,897      |           |
| \$ 446,013  | \$ 433,427  | \$ 420,817  | \$ 408,182  | \$ 395,521  | \$ 382,832  | \$ 370,116  | \$ 357,370  | \$ 344,595  | \$ 331,789  |           |
| 2,452,210   | 2,439,949   | 2,427,749   | 2,415,610   | 2,403,532   | 2,391,514   | 2,379,557   | 2,367,659   | 2,355,821   | 2,344,042   |           |
| 2019        | 2020        | 2021        | 2022        | 2023        | 2024        | 2025        |             |             |             |           |
| 0.181881898 | 0.177637818 | 0.173336424 | 0.168976827 | 0.164558122 | 0.160079451 | 0.155539798 |             |             |             |           |



|             | 16.049%     | 16.370%     | 16.698%     | 17.032%     | 17.372%     | 17.720%     | 18.074%     | 18.435%     | 18.804%     | 19.180%     |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Yr. 19      | Yr. 20      | Yr. 21      | Yr. 22      | Yr. 23      | Yr. 24      | Yr. 25      | Yr. 26      | Yr. 27      | Yr. 28      | Yr. 28      |
| 19          | 20          | 21          | 22          | 23          | 24          | 25          | 26          | 27          | 28          | 28          |
| 2029        | 2030        | 2031        | 2032        | 2033        | 2034        | 2035        | 2036        | 2037        | 2038        | 2038        |
| \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        |
| 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     |
| 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      |
| (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   |
| (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    |
| 564,936     | 502,165     | 439,395     | 376,624     | 313,853     | 251,083     | 188,312     | 125,541     | 62,771      |             | (0)         |
| 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   |
| (3,602,333) | (3,791,929) | (3,981,526) | (4,171,122) | (4,360,719) | (4,550,315) | (4,739,912) | (4,929,508) | (5,119,105) | (5,308,701) | (5,308,701) |
| 1,706,368   | 1,516,772   | 1,327,175   | 1,137,579   | 947,982     | 758,386     | 568,789     | 379,193     | 189,596     |             | 0           |
| (564,936)   | (502,165)   | (439,395)   | (376,624)   | (313,853)   | (251,083)   | (188,312)   | (125,541)   | (62,771)    |             | 0           |
| 1,141,432   | 1,014,607   | 887,781     | 760,955     | 634,129     | 507,303     | 380,477     | 253,652     | 126,826     |             | 0           |
| 57,037      | 50,700      | 44,362      | 38,025      | 31,687      | 25,350      | 19,012      | 12,675      | 6,337       |             | 0           |
| 32,300      | 28,711      | 25,122      | 21,533      | 17,944      | 14,356      | 10,767      | 7,178       | 3,589       |             | 0           |
| 89,337      | 79,411      | 69,485      | 59,558      | 49,632      | 39,706      | 29,779      | 19,853      | 9,926       |             | 0           |
| 7,141       | 7,284       | 7,430       | 7,578       | 7,730       | 7,884       | 8,042       | 8,203       | 8,367       |             | 8,534       |
| 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     |
| 12,269      | 11,471      | 10,637      | 9,765       | 8,853       | 7,902       | 6,908       | 5,872       | 4,792       |             | 3,666       |
| 209,007     | 208,352     | 207,663     | 206,940     | 206,180     | 205,383     | 204,547     | 203,672     | 202,755     |             | 201,797     |
| 20,607      | 18,318      | 16,028      | 13,738      | 11,449      | 9,159       | 6,869       | 4,579       | 2,290       |             | 0           |
| \$ 318,951  | \$ 306,081  | \$ 293,176  | \$ 280,236  | \$ 267,260  | \$ 254,247  | \$ 241,195  | \$ 228,104  | \$ 214,971  | \$          | 201,797     |
| 2,332,321   | 2,320,660   | 2,309,057   | 2,297,511   | 2,286,024   | 2,274,594   | 2,263,221   | 2,308,999   | 2,297,338   |             | 2,285,851   |

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| <b>La Senita Esimated<br/>KWh</b> |                      |   |            |
|-----------------------------------|----------------------|---|------------|
| COD:11/4/2011                     | <b>Contract Year</b> | <b>Estimated Power<br/>Production (KWh)</b> |            |
|                                   | 2012                 | 1   | 2,671,800  |
|                                   | 2013                 | 2   | 2,539,780  |
|                                   | 2014                 | 3   | 2,527,081  |
|                                   | 2015                 | 4   | 2,514,445  |
|                                   | 2016                 | 5   | 2,501,873  |
|                                   | 2017                 | 6   | 2,489,364  |
|                                   | 2018                 | 7   | 2,476,917  |
|                                   | 2019                 | 8   | 2,464,532  |
|                                   | 2020                 | 9   | 2,452,210  |
|                                   | 2021                 | 10  | 2,439,949  |
|                                   | 2022                 | 11  | 2,427,749  |
|                                   | 2023                 | 12  | 2,415,610  |
|                                   | 2024                 | 13  | 2,403,532  |
|                                   | 2025                 | 14  | 2,391,514  |
|                                   | 2026                 | 15  | 2,379,557  |
|                                   | 2027                 | 16  | 2,367,659  |
|                                   | 2028                 | 17  | 2,355,821  |
|                                   | 2029                 | 18  | 2,344,042  |
|                                   | 2030                 | 19  | 2,332,321  |
|                                   | 2031                 | 20  | 2,320,660  |
|                                   | 2032                 | 21  | 2,309,057  |
|                                   | 2033                 | 22  | 2,297,511  |
|                                   | 2034                 | 23  | 2,286,024  |
|                                   | 2035                 | 24  | 2,274,594  |
|                                   | 2036                 | 25  | 2,263,221  |
|                                   | 2037                 | 26  | 2,308,999  |
|                                   | 2038                 | 27  | 2,297,338  |
|                                   | 2039                 | 28  | 2,285,851  |
|                                   |                      |   |            |
|                                   |                      |   |            |
|                                   |                      |   | 67,139,011 |

## Equivalent Technologies

| Project Name      | Company | Technology     | LCOE    | COD  |
|-------------------|---------|----------------|---------|------|
| Fort Huahuca      | TEP     | Fixed PV       | \$ 0.07 | 2014 |
| Rio Rico          | UNSE    | Fixed PV       | \$ 0.09 | 2014 |
| Prairie Fire      | TEP     | Fixed PV       | \$ 0.13 | 2012 |
| La Senita         | UNSE    | Single Axix PV | \$ 0.17 | 2011 |
| UASTP II          | TEP     | Fixed PV       | \$ 0.14 | 2011 |
| UASTP I           | TEP     | Single Axix PV | \$ 0.12 | 2010 |
| Springerville 1.8 | TEP     | Fixed PV       | \$ 0.15 | 2010 |
| Springerville 4.6 | TEP     | Fixed PV       | \$ 0.30 | 2004 |

## Non-Equivalent Technologies

| Project Name | Company | Technology                       | LCOE    | COD  |
|--------------|---------|----------------------------------|---------|------|
| White Mtn    | TEP     | Low Concentrating PV             | \$ 0.17 | 2014 |
| Areva        | TEP     | Solar Thermal Steam Augmentation | \$ 0.06 | 2014 |

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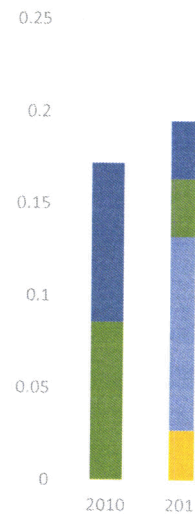
### Cost

Fort Huahuca  
Rio Rico  
Prairie Fire  
La Senita  
UASTP II  
UASTP I  
Springerville 1.8  
White Mtn

### Output

Fort Huahuca  
Rio Rico  
Prairie Fire  
La Senita  
UASTP II  
UASTP I  
Springerville 1.8  
White Mtn

Fort Huahuca  
Rio Rico  
Prairie Fire  
La Senita  
UASTP II  
UASTP I  
Springerville 1.8  
White Mtn  
\$/kWh



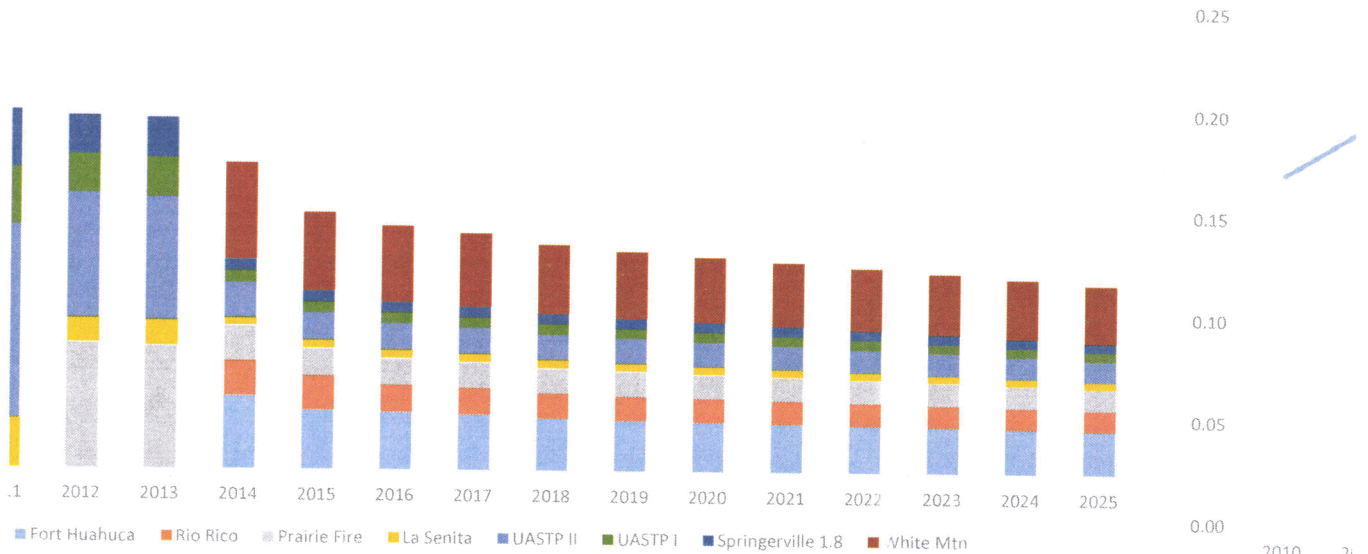
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| 2010         | 2011         | 2012         | 2013         | 2014          | 2015          | 2016          | 2017          | 2018          |
|--------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|
|              |              |              |              | \$ 4,304,518  | \$ 3,477,108  | \$ 3,362,371  | \$ 3,247,558  | \$ 3,024,956  |
|              |              |              |              | 2,044,267     | 1,990,607     | 1,569,739     | 1,505,232     | 1,440,663     |
|              |              | 2,168,426    | 2,112,189    | 2,055,913     | 1,608,682     | 1,552,322     | 1,495,919     | 1,457,584     |
|              | 571,091      | 426,107      | 444,353      | 462,579       | 480,785       | 483,630       | 471,113       | 458,574       |
|              | 2,211,064    | 2,153,718    | 2,096,331    | 2,038,902     | 1,556,596     | 1,517,550     | 1,478,457     | 1,439,316     |
| 640,917      | 657,303      | 673,673      | 690,027      | 706,363       | 653,181       | 636,499       | 619,798       | 603,077       |
| 640,917      | 657,303      | 673,673      | 690,027      | 706,363       | 653,181       | 636,499       | 619,798       | 603,077       |
|              |              |              |              | 5,639,668     | 4,554,957     | 4,404,485     | 4,253,913     | 3,962,039     |
| \$ 1,281,833 | \$ 4,096,761 | \$ 6,095,598 | \$ 6,032,926 | \$ 17,958,572 | \$ 14,975,097 | \$ 14,163,096 | \$ 13,691,789 | \$ 12,989,287 |

| 2010      | 2011       | 2012       | 2013       | 2014        | 2015        | 2016        | 2017        | 2018        |
|-----------|------------|------------|------------|-------------|-------------|-------------|-------------|-------------|
|           |            |            |            | 38,635,000  | 38,441,825  | 38,249,616  | 38,058,368  | 37,868,076  |
|           |            |            |            | 15,768,000  | 15,689,160  | 15,610,714  | 15,532,661  | 15,454,997  |
|           |            | 10,950,000 | 10,895,250 | 10,840,774  | 10,786,570  | 10,732,637  | 10,678,974  | 10,625,579  |
|           | 2,671,800  | 2,539,780  | 2,527,081  | 2,514,445   | 2,501,873   | 2,489,364   | 2,476,917   | 2,464,532   |
|           | 10,950,000 | 10,895,250 | 10,840,774 | 10,786,570  | 10,732,637  | 10,678,974  | 10,625,579  | 10,572,451  |
| 3,504,000 | 3,486,480  | 3,469,048  | 3,451,702  | 3,434,444   | 3,417,272   | 3,400,185   | 3,383,184   | 3,366,268   |
| 3,942,000 | 3,922,290  | 3,902,679  | 3,883,165  | 3,863,749   | 3,844,431   | 3,825,208   | 3,806,082   | 3,787,052   |
|           |            |            |            | 21,900,000  | 21,790,500  | 21,681,548  | 21,573,140  | 21,465,274  |
| 7,446,000 | 21,030,570 | 31,756,756 | 31,597,972 | 107,742,982 | 107,204,267 | 106,668,246 | 106,134,905 | 105,604,230 |

| 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|------|------|------|------|------|------|------|------|------|
|      |      |      |      | 0.04 | 0.03 | 0.03 | 0.03 | 0.03 |
|      |      |      |      | 0.02 | 0.02 | 0.01 | 0.01 | 0.01 |
|      |      | 0.07 | 0.07 | 0.02 | 0.02 | 0.01 | 0.01 | 0.01 |
|      | 0.03 | 0.01 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|      | 0.11 | 0.07 | 0.07 | 0.02 | 0.01 | 0.01 | 0.01 | 0.01 |
| 0.09 | 0.03 | 0.02 | 0.02 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| 0.09 | 0.03 | 0.02 | 0.02 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|      |      |      |      | 0.05 | 0.04 | 0.04 | 0.04 | 0.04 |
| 0.17 | 0.19 | 0.19 | 0.19 | 0.17 | 0.14 | 0.13 | 0.13 | 0.12 |

Weighted Average \$/kWh by Facility

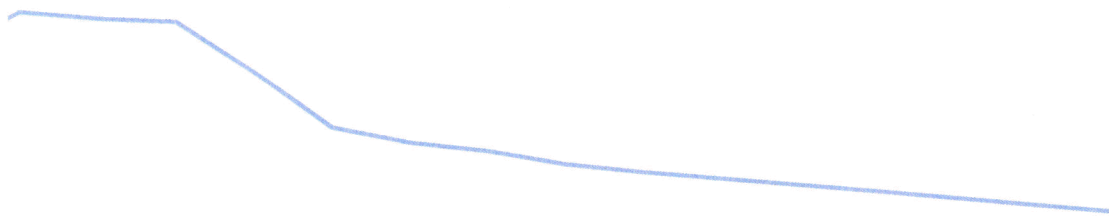


|    | 2019       | 2020          | 2021          | 2022          | 2023          | 2024          | 2025          |
|----|------------|---------------|---------------|---------------|---------------|---------------|---------------|
| \$ | 2,917,140  | \$ 2,839,052  | \$ 2,760,876  | \$ 2,682,610  | \$ 2,604,251  | \$ 2,525,797  | \$ 2,447,242  |
|    | 1,390,151  | 1,353,693     | 1,317,166     | 1,280,569     | 1,243,899     | 1,207,153     | 1,170,330     |
|    | 1,419,202  | 1,380,771     | 1,342,290     | 1,303,758     | 1,265,171     | 1,226,529     | 1,187,830     |
|    | 446,013    | 433,427       | 420,817       | 408,182       | 395,521       | 382,832       | 370,116       |
|    | 1,400,126  | 1,360,885     | 1,321,590     | 1,282,241     | 1,242,835     | 1,203,370     | 1,163,846     |
|    | 586,335    | 569,572       | 552,787       | 535,979       | 519,148       | 502,292       | 485,410       |
|    | 586,335    | 569,572       | 552,787       | 535,979       | 519,148       | 502,292       | 485,410       |
|    | 3,820,636  | 3,718,201     | 3,615,651     | 3,512,981     | 3,410,188     | 3,307,268     | 3,204,216     |
| \$ | 12,565,939 | \$ 12,225,173 | \$ 11,883,965 | \$ 11,542,299 | \$ 11,200,160 | \$ 10,857,533 | \$ 10,514,401 |

|  | 2019        | 2020        | 2021        | 2022        | 2023        | 2024        | 2025        |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 37,678,736  | 37,490,342  | 37,302,890  | 37,116,376  | 36,930,794  | 36,746,140  | 36,562,409  |
|  | 15,377,722  | 15,300,834  | 15,224,330  | 15,148,208  | 15,072,467  | 14,997,105  | 14,922,119  |
|  | 10,572,451  | 10,519,589  | 10,466,991  | 10,414,656  | 10,362,583  | 10,310,770  | 10,259,216  |
|  | 2,452,210   | 2,439,949   | 2,427,749   | 2,415,610   | 2,403,532   | 2,391,514   | 2,379,557   |
|  | 10,519,589  | 10,466,991  | 10,414,656  | 10,362,583  | 10,310,770  | 10,259,216  | 10,207,920  |
|  | 3,349,437   | 3,332,690   | 3,316,026   | 3,299,446   | 3,282,949   | 3,266,534   | 3,250,202   |
|  | 3,768,117   | 3,749,276   | 3,730,530   | 3,711,877   | 3,693,318   | 3,674,851   | 3,656,477   |
|  | 21,357,948  | 21,251,158  | 21,144,902  | 21,039,178  | 20,933,982  | 20,829,312  | 20,725,165  |
|  | 105,076,209 | 104,550,828 | 104,028,074 | 103,507,933 | 102,990,394 | 102,475,441 | 101,963,065 |

|  | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|--|------|------|------|------|------|------|------|
|  | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.02 | 0.02 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
|  | 0.04 | 0.04 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
|  | 0.12 | 0.12 | 0.11 | 0.11 | 0.11 | 0.11 | 0.10 |

Weighted Average \$/kWh for Total System



## Equivalent Technologies

| Project Name      | Company | Technology     | LCOE    | COD  |
|-------------------|---------|----------------|---------|------|
| Fort Huahuca      | TEP     | Fixed PV       | \$ 0.07 | 2014 |
| Rio Rico          | UNSE    | Fixed PV       | \$ 0.09 | 2014 |
| Prairie Fire      | TEP     | Fixed PV       | \$ 0.13 | 2012 |
| La Senita         | UNSE    | Single Axix PV | \$ 0.17 | 2011 |
| UASTP II          | TEP     | Fixed PV       | \$ 0.14 | 2011 |
| UASTP I           | TEP     | Single Axix PV | \$ 0.12 | 2010 |
| Springerville 1.8 | TEP     | Fixed PV       | \$ 0.15 | 2010 |
| Springerville 4.6 | TEP     | Fixed PV       | \$ 0.30 | 2004 |

## Non-Equivalent Technologies

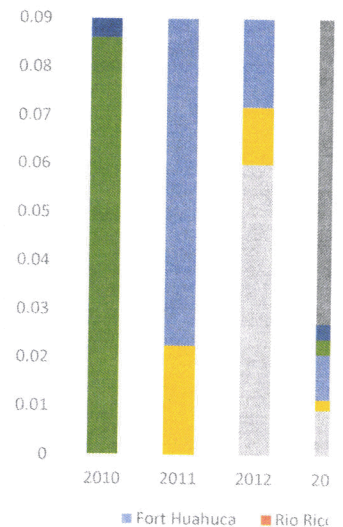
| Project Name | Company | Technology                       | LCOE    | COD  |
|--------------|---------|----------------------------------|---------|------|
| White Mtn    | TEP     | Low Concentrating PV             | \$ 0.17 | 2014 |
| Areva        | TEP     | Solar Thermal Steam Augmentation | \$ 0.06 | 2014 |

### HIGHLY CONFIDENTIAL

| Cost              | 2010         |
|-------------------|--------------|
| Fort Huahuca      |              |
| Rio Rico          |              |
| Prairie Fire      |              |
| La Senita         |              |
| UASTP II          |              |
| UASTP I           | 640,917      |
| Springerville 1.8 | 640,917      |
| White Mtn         |              |
| Aggregate PPA     | -            |
|                   | \$ 1,281,833 |

| Output            | 2010      |
|-------------------|-----------|
| Fort Huahuca      |           |
| Rio Rico          |           |
| Prairie Fire      |           |
| La Senita         |           |
| UASTP II          |           |
| UASTP I           | 3,504,000 |
| Springerville 1.8 | 3,942,000 |
| White Mtn         |           |
| Aggregate PPA     | -         |
|                   | 7,446,000 |

|                   | 2010 |
|-------------------|------|
| Fort Huahuca      |      |
| Rio Rico          |      |
| Prairie Fire      |      |
| La Senita         |      |
| UASTP II          |      |
| UASTP I           | 0.09 |
| Springerville 1.8 | 0.09 |
| White Mtn         |      |
| Aggregate PPA     | -    |
| \$/kWh            | 0.17 |

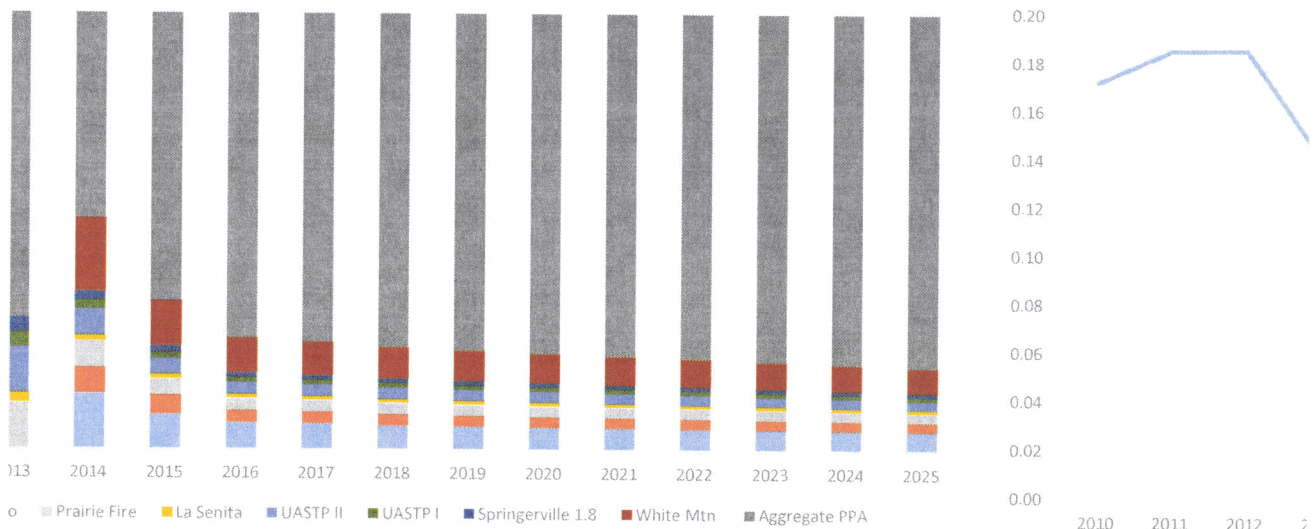


| 2011         | 2012         | 2013         | 2014          | 2015          | 2016          | 2017          | 2018          | 2019          |
|--------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|
|              |              |              | \$ 4,304,518  | \$ 3,477,108  | \$ 3,362,371  | \$ 3,247,558  | \$ 3,024,956  | \$ 2,917,140  |
|              |              |              | 2,044,267     | 1,990,607     | 1,569,739     | 1,505,232     | 1,440,663     | 1,390,151     |
|              | 2,168,426    | 2,112,189    | 2,055,913     | 1,608,682     | 1,552,322     | 1,495,919     | 1,457,584     | 1,419,202     |
| 571,091      | 426,107      | 444,353      | 462,579       | 480,785       | 483,630       | 471,113       | 458,574       | 446,013       |
| 2,211,064    | 2,153,718    | 2,096,331    | 2,038,902     | 1,556,596     | 1,517,550     | 1,478,457     | 1,439,316     | 1,400,126     |
| 657,303      | 673,673      | 690,027      | 706,363       | 653,181       | 636,499       | 619,798       | 603,077       | 586,335       |
| 657,303      | 673,673      | 690,027      | 706,363       | 653,181       | 636,499       | 619,798       | 603,077       | 586,335       |
|              |              |              | 5,639,668     | 4,554,957     | 4,404,485     | 4,253,913     | 3,962,039     | 3,820,636     |
| 617,011      | 617,011      | 25,574,585   | 34,524,821    | 42,190,642    | 44,876,458    | 44,876,458    | 44,876,458    | 44,876,458    |
| \$ 4,096,761 | \$ 6,095,598 | \$ 6,032,926 | \$ 17,958,572 | \$ 14,975,097 | \$ 14,163,096 | \$ 13,691,789 | \$ 12,989,287 | \$ 12,565,939 |

| 2011       | 2012       | 2013        | 2014        | 2015        | 2016        | 2017        | 2018        | 2019        |
|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|            |            |             | 38,635,000  | 38,441,825  | 38,249,616  | 38,058,368  | 37,868,076  | 37,678,736  |
|            |            |             | 15,768,000  | 15,689,160  | 15,610,714  | 15,532,661  | 15,454,997  | 15,377,722  |
|            | 10,950,000 | 10,895,250  | 10,840,774  | 10,786,570  | 10,732,637  | 10,678,974  | 10,625,579  | 10,572,451  |
| 2,671,800  | 2,539,780  | 2,527,081   | 2,514,445   | 2,501,873   | 2,489,364   | 2,476,917   | 2,464,532   | 2,452,210   |
| 10,950,000 | 10,895,250 | 10,840,774  | 10,786,570  | 10,732,637  | 10,678,974  | 10,625,579  | 10,572,451  | 10,519,589  |
| 3,486,480  | 3,469,048  | 3,451,702   | 3,434,444   | 3,417,272   | 3,400,185   | 3,383,184   | 3,366,268   | 3,349,437   |
| 3,922,290  | 3,902,679  | 3,883,165   | 3,863,749   | 3,844,431   | 3,825,208   | 3,806,082   | 3,787,052   | 3,768,117   |
|            |            |             | 21,900,000  | 21,790,500  | 21,681,548  | 21,573,140  | 21,465,274  | 21,357,948  |
| 4,380,000  | 4,380,000  | 190,989,900 | 270,662,100 | 382,899,600 | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 |
| 25,410,570 | 36,136,756 | 222,587,872 | 378,405,082 | 490,103,867 | 617,682,846 | 617,149,505 | 616,618,830 | 616,090,809 |

| 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|------|------|------|------|------|------|------|------|------|
|      |      |      | 0.01 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
|      |      |      | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|      | 0.06 | 0.01 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.02 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.09 | 0.06 | 0.01 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.03 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.03 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|      |      |      | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| 0.02 | 0.02 | 0.11 | 0.09 | 0.09 | 0.07 | 0.07 | 0.07 | 0.07 |
| 0.19 | 0.19 | 0.14 | 0.14 | 0.12 | 0.10 | 0.09 | 0.09 | 0.09 |

Weighted Average \$/kWh by Facility - PPA

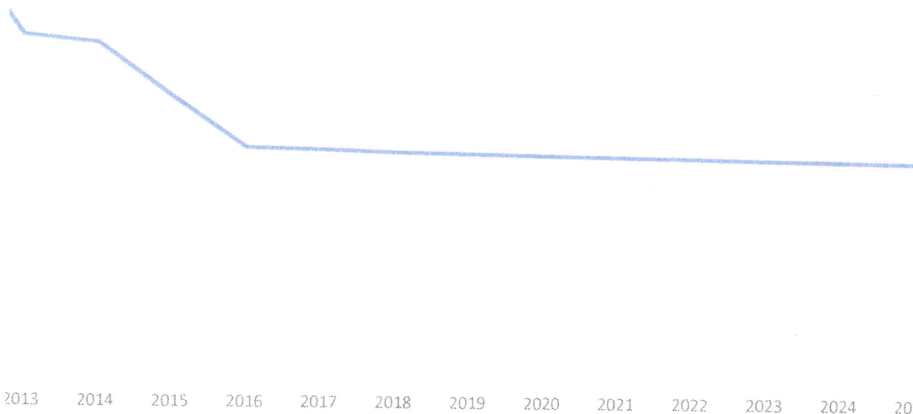


|    | 2020       | 2021          | 2022          | 2023          | 2024          | 2025          |
|----|------------|---------------|---------------|---------------|---------------|---------------|
| \$ | 2,839,052  | \$ 2,760,876  | \$ 2,682,610  | \$ 2,604,251  | \$ 2,525,797  | \$ 2,447,242  |
|    | 1,353,693  | 1,317,166     | 1,280,569     | 1,243,899     | 1,207,153     | 1,170,330     |
|    | 1,380,771  | 1,342,290     | 1,303,758     | 1,265,171     | 1,226,529     | 1,187,830     |
|    | 433,427    | 420,817       | 408,182       | 395,521       | 382,832       | 370,116       |
|    | 1,360,885  | 1,321,590     | 1,282,241     | 1,242,835     | 1,203,370     | 1,163,846     |
|    | 569,572    | 552,787       | 535,979       | 519,148       | 502,292       | 485,410       |
|    | 569,572    | 552,787       | 535,979       | 519,148       | 502,292       | 485,410       |
|    | 3,718,201  | 3,615,651     | 3,512,981     | 3,410,188     | 3,307,268     | 3,204,216     |
|    | 44,876,458 | 44,876,458    | 44,876,458    | 44,876,458    | 44,876,458    | 44,876,458    |
| \$ | 12,225,173 | \$ 11,883,965 | \$ 11,542,299 | \$ 11,200,160 | \$ 10,857,533 | \$ 10,514,401 |

|  | 2020        | 2021        | 2022        | 2023        | 2024        | 2025        |
|--|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 37,490,342  | 37,302,890  | 37,116,376  | 36,930,794  | 36,746,140  | 36,562,409  |
|  | 15,300,834  | 15,224,330  | 15,148,208  | 15,072,467  | 14,997,105  | 14,922,119  |
|  | 10,519,589  | 10,466,991  | 10,414,656  | 10,362,583  | 10,310,770  | 10,259,216  |
|  | 2,439,949   | 2,427,749   | 2,415,610   | 2,403,532   | 2,391,514   | 2,379,557   |
|  | 10,466,991  | 10,414,656  | 10,362,583  | 10,310,770  | 10,259,216  | 10,207,920  |
|  | 3,332,690   | 3,316,026   | 3,299,446   | 3,282,949   | 3,266,534   | 3,250,202   |
|  | 3,749,276   | 3,730,530   | 3,711,877   | 3,693,318   | 3,674,851   | 3,656,477   |
|  | 21,251,158  | 21,144,902  | 21,039,178  | 20,933,982  | 20,829,312  | 20,725,165  |
|  | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 |
|  | 615,565,428 | 615,042,674 | 614,522,533 | 614,004,994 | 613,490,041 | 612,977,665 |

|  | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|--|------|------|------|------|------|------|
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|  | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 |
|  | 0.09 | 0.09 | 0.09 | 0.09 | 0.09 | 0.09 |

Weighted Average \$/kWh for Total System





### Equivalent Technologies

| Project Name      | Company | Technology     | LCOE    | COD  |
|-------------------|---------|----------------|---------|------|
| Fort Huahuca      | TEP     | Fixed PV       | \$ 0.07 | 2014 |
| Rio Rico          | UNSE    | Fixed PV       | \$ 0.09 | 2014 |
| Prairie Fire      | TEP     | Fixed PV       | \$ 0.13 | 2012 |
| La Senita         | UNSE    | Single Axix PV | \$ 0.17 | 2011 |
| UAASP II          | TEP     | Fixed PV       | \$ 0.14 | 2011 |
| UAASP I           | TEP     | Single Axix PV | \$ 0.12 | 2010 |
| Springerville 1.8 | TEP     | Fixed PV       | \$ 0.15 | 2010 |
| Springerville 4.6 | TEP     | Fixed PV       | \$ 0.30 | 2004 |

### Non-Equivalent Technologies

| Project Name | Company | Technology                       | LCOE    | COD  |
|--------------|---------|----------------------------------|---------|------|
| White Mtn    | TEP     | Low Concentrating PV             | \$ 0.17 | 2014 |
| Areva        | TEP     | Solar Thermal Steam Augmentation | \$ 0.06 | 2014 |

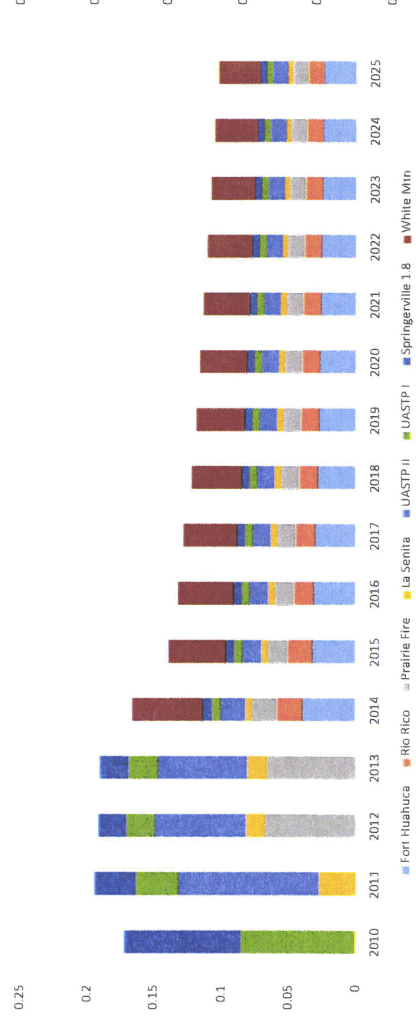
HIGHLY CONFIDENTIAL

| Cost              | 2010         | 2011         | 2012         | 2013         | 2014          | 2015          | 2016          | 2017          |
|-------------------|--------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|
| Fort Huahuca      |              |              |              |              | \$ 4,304,518  | \$ 3,477,108  | \$ 3,362,371  | \$ 3,247,558  |
| Rio Rico          |              |              |              |              | 2,044,267     | 1,990,607     | 1,569,739     | 1,505,232     |
| Prairie Fire      |              |              | 2,168,426    | 2,112,189    | 2,055,913     | 1,608,682     | 1,552,322     | 1,495,919     |
| La Senita         |              | 571,091      | 426,107      | 444,353      | 462,579       | 480,785       | 483,630       | 471,113       |
| UAASP II          |              | 2,211,064    | 2,153,718    | 2,096,331    | 2,038,902     | 1,556,596     | 1,517,550     | 1,478,457     |
| UAASP I           | 640,917      | 657,303      | 673,673      | 690,027      | 706,363       | 653,181       | 636,499       | 619,798       |
| Springerville 1.8 | 640,917      | 657,303      | 673,673      | 690,027      | 706,363       | 653,181       | 636,499       | 619,798       |
| White Mtn         |              |              |              |              | 5,639,668     | 4,554,957     | 4,404,485     | 4,253,913     |
|                   | \$ 1,281,833 | \$ 4,096,761 | \$ 6,095,598 | \$ 6,032,926 | \$ 17,958,572 | \$ 14,975,097 | \$ 14,163,096 | \$ 13,691,789 |

| Output            | 2010      | 2011       | 2012       | 2013       | 2014        | 2015        | 2016        | 2017        |
|-------------------|-----------|------------|------------|------------|-------------|-------------|-------------|-------------|
| Fort Huahuca      |           |            |            |            | 38,635,000  | 38,441,825  | 38,249,616  | 38,058,368  |
| Rio Rico          |           |            |            |            | 15,768,000  | 15,689,160  | 15,610,714  | 15,532,661  |
| Prairie Fire      |           |            | 10,950,000 | 10,895,250 | 10,840,774  | 10,786,570  | 10,732,637  | 10,678,974  |
| La Senita         |           | 2,671,800  | 2,539,780  | 2,527,081  | 2,514,445   | 2,501,873   | 2,489,364   | 2,476,917   |
| UAASP II          |           | 10,950,000 | 10,895,250 | 10,840,774 | 10,786,570  | 10,732,637  | 10,678,974  | 10,625,579  |
| UAASP I           | 3,504,000 | 3,486,480  | 3,469,048  | 3,451,702  | 3,434,444   | 3,417,272   | 3,400,185   | 3,383,184   |
| Springerville 1.8 | 3,942,000 | 3,922,290  | 3,902,679  | 3,883,165  | 3,863,749   | 3,844,431   | 3,825,208   | 3,806,082   |
| White Mtn         |           |            |            |            | 21,900,000  | 21,790,500  | 21,681,548  | 21,573,140  |
|                   | 7,446,000 | 21,030,570 | 31,756,756 | 31,597,972 | 107,742,982 | 107,204,267 | 106,668,246 | 106,134,905 |

| \$/kWh            | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------------------|------|------|------|------|------|------|------|------|
| Fort Huahuca      |      |      |      |      | 0.04 | 0.03 | 0.03 | 0.03 |
| Rio Rico          |      |      |      |      | 0.02 | 0.02 | 0.01 | 0.01 |
| Prairie Fire      |      |      | 0.07 | 0.07 | 0.02 | 0.02 | 0.01 | 0.01 |
| La Senita         |      | 0.03 | 0.01 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 |
| UAASP II          |      | 0.11 | 0.07 | 0.07 | 0.02 | 0.01 | 0.01 | 0.01 |
| UAASP I           | 0.09 | 0.03 | 0.02 | 0.02 | 0.01 | 0.01 | 0.01 | 0.01 |
| Springerville 1.8 | 0.09 | 0.03 | 0.02 | 0.02 | 0.01 | 0.01 | 0.01 | 0.01 |
| White Mtn         |      |      |      |      | 0.05 | 0.04 | 0.04 | 0.04 |

Weighted Average \$/kWh by Facility



|    | 2018       | 2019          | 2020          | 2021          | 2022          | 2023          | 2024          | 2025          |
|----|------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| \$ | 3,024,956  | \$ 2,917,140  | \$ 2,839,052  | \$ 2,760,876  | \$ 2,682,610  | \$ 2,604,251  | \$ 2,525,797  | \$ 2,447,242  |
|    | 1,440,663  | 1,390,151     | 1,353,693     | 1,317,166     | 1,280,569     | 1,243,899     | 1,207,153     | 1,170,330     |
|    | 1,457,584  | 1,419,202     | 1,380,771     | 1,342,290     | 1,303,758     | 1,265,171     | 1,226,529     | 1,187,830     |
|    | 458,574    | 446,013       | 433,427       | 420,817       | 408,182       | 395,521       | 382,832       | 370,116       |
|    | 1,439,316  | 1,400,126     | 1,360,985     | 1,321,590     | 1,282,241     | 1,242,835     | 1,203,370     | 1,163,846     |
|    | 603,077    | 586,335       | 569,572       | 552,787       | 535,979       | 519,148       | 502,292       | 485,410       |
|    | 3,962,039  | 3,820,636     | 3,718,201     | 3,615,651     | 3,512,981     | 3,410,188     | 3,307,268     | 3,204,216     |
| \$ | 12,989,287 | \$ 12,565,939 | \$ 12,225,173 | \$ 11,883,965 | \$ 11,542,299 | \$ 11,200,160 | \$ 10,857,533 | \$ 10,514,401 |

|  | 2018        | 2019        | 2020        | 2021        | 2022        | 2023        | 2024        | 2025        |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 37,868,076  | 37,678,736  | 37,490,342  | 37,302,890  | 37,116,376  | 36,930,794  | 36,746,140  | 36,562,409  |
|  | 15,454,997  | 15,377,722  | 15,300,834  | 15,224,330  | 15,148,208  | 15,072,467  | 14,997,105  | 14,922,119  |
|  | 10,625,579  | 10,572,451  | 10,519,589  | 10,466,991  | 10,414,656  | 10,362,583  | 10,310,770  | 10,259,216  |
|  | 2,464,532   | 2,452,210   | 2,439,949   | 2,427,749   | 2,415,610   | 2,403,532   | 2,391,514   | 2,379,557   |
|  | 10,572,451  | 10,519,589  | 10,466,991  | 10,414,656  | 10,362,583  | 10,310,770  | 10,259,216  | 10,207,920  |
|  | 3,366,268   | 3,349,437   | 3,332,690   | 3,316,026   | 3,299,446   | 3,282,949   | 3,266,534   | 3,250,202   |
|  | 3,787,052   | 3,768,117   | 3,749,276   | 3,730,530   | 3,711,877   | 3,693,318   | 3,674,851   | 3,656,477   |
|  | 21,465,274  | 21,357,948  | 21,251,158  | 21,144,902  | 21,039,178  | 20,933,982  | 20,829,312  | 20,725,165  |
|  | 105,604,230 | 105,076,209 | 104,550,828 | 104,028,074 | 103,507,933 | 102,990,394 | 102,475,441 | 101,963,065 |

|  | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|--|------|------|------|------|------|------|------|------|
|  | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.02 | 0.02 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
|  | 0.04 | 0.04 | 0.04 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
|  | 0.12 | 0.12 | 0.12 | 0.11 | 0.11 | 0.11 | 0.11 | 0.10 |

Weighted Average \$/kWh for Total System



1.00 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025

Hypothetical 10 MW SAT PV  
10 MW

Levelized Cost of Energy (\$/kWh)

Assumptions

|                                      |               |
|--------------------------------------|---------------|
| Original Cost                        | \$ 17,000,000 |
| Asset Life                           | 30            |
| O&M First Year (5)                   | \$ 10,000     |
| Escalation Factor                    | 2.00%         |
| Income Tax Rate (Federal & State)(2) | 38.24%        |
| Debt Return (w/d cost)(1)            | 4.00%         |
| Equity Return (w/d cost)(1)          | 2.00%         |
| Tax Depreciation (Yrs)(3)            | 6             |
| ITC Claimed                          | 5,100,000     |
| Property Tax Rate(2)                 | 7.0000%       |

|                               | 0            | Yr. 1        | Yr. 2        | Yr. 3      | Yr. 4      | Yr. 5      | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    | Yr. 11    |
|-------------------------------|--------------|--------------|--------------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Tax Depreciation(3)           | \$ 8,670,000 | \$ 2,312,000 | \$ 1,387,200 | \$ 832,320 | \$ 832,320 | \$ 416,160 | \$ -      | \$ -      | \$ -      | \$ -      | \$ -      | \$ -      |
| Book Depreciation             | 566,667      | 566,667      | 566,667      | 566,667    | 566,667    | 566,667    | 566,667   | 566,667   | 566,667   | 566,667   | 566,667   | 566,667   |
| Less: Book Depr on ITC Adj(3) | 85,000       | 85,000       | 85,000       | 85,000     | 85,000     | 85,000     | 85,000    | 85,000    | 85,000    | 85,000    | 85,000    | 85,000    |
| Timing Difference             | 8,188,333    | 1,830,333    | 905,533      | 350,653    | 350,653    | (65,507)   | (481,667) | (481,667) | (481,667) | (481,667) | (481,667) | (481,667) |
| Def. Tax @ 38.24%             | 3,131,219    | 699,919      | 346,276      | 134,090    | 134,090    | (25,050)   | (184,189) | (184,189) | (184,189) | (184,189) | (184,189) | (184,189) |
| A.D.I.T.                      | 3,131,219    | 3,831,138    | 4,177,414    | 4,311,504  | 4,445,594  | 4,420,544  | 4,236,355 | 4,052,165 | 3,867,976 | 3,683,787 | 3,499,597 | -         |

|                      |             |             |             |             |             |             |             |             |             |             |             |             |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service     | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  |
| Accum. Depreciation  | (566,667)   | (1,133,333) | (1,700,000) | (2,266,667) | (2,833,333) | (3,400,000) | (3,966,667) | (4,533,333) | (5,100,000) | (5,666,667) | (6,233,333) | (6,800,000) |
| Net Plant in Service | 16,433,333  | 15,866,667  | 15,300,000  | 14,733,333  | 14,166,667  | 13,600,000  | 13,033,333  | 12,466,667  | 11,900,000  | 11,333,333  | 10,766,667  | 10,200,000  |
| Unamortized ITC(3)   | (4,590,000) | (3,570,000) | (2,550,000) | (1,530,000) | (510,000)   | -           | -           | -           | -           | -           | -           | -           |
| A.D.I.T.             | (3,131,219) | (3,831,138) | (4,177,414) | (4,311,504) | (4,445,594) | (4,420,544) | (4,236,355) | (4,052,165) | (3,867,976) | (3,683,787) | (3,499,597) | -           |
| Net Rate Base        | 8,712,115   | 8,465,529   | 8,572,586   | 8,891,829   | 9,211,073   | 9,179,456   | 8,796,979   | 8,414,501   | 8,032,024   | 7,649,547   | 7,267,069   | -           |

|                      |         |         |         |         |         |         |         |         |         |         |         |   |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---|
| Return on Rate Base: |         |         |         |         |         |         |         |         |         |         |         |   |
| Equity Return        | 174,242 | 169,311 | 171,452 | 177,837 | 184,221 | 183,589 | 175,940 | 168,290 | 160,640 | 152,991 | 145,341 | - |
| Debt Return          | 348,485 | 338,621 | 342,903 | 356,673 | 368,443 | 367,178 | 351,879 | 336,580 | 321,281 | 305,982 | 290,683 | - |
| Total                | 522,727 | 507,932 | 514,355 | 533,510 | 552,664 | 550,767 | 527,819 | 504,870 | 481,921 | 458,973 | 436,024 | - |

|                             |         |         |         |         |         |         |         |         |         |         |         |   |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---|
| Operating Expenses & Taxes: |         |         |         |         |         |         |         |         |         |         |         |   |
| Operations and Maintenance  | 10,000  | 10,200  | 10,404  | 10,612  | 10,824  | 11,041  | 11,262  | 11,487  | 11,717  | 11,951  | 12,190  | - |
| Depreciation                | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | - |
| Property Taxes(4)           | 28,789  | 27,589  | 26,389  | 25,190  | 23,990  | 22,791  | 21,591  | 20,392  | 19,192  | 17,993  | 16,793  | - |
| Total                       | 605,455 | 604,456 | 603,460 | 602,469 | 601,481 | 600,498 | 599,520 | 598,545 | 597,576 | 596,610 | 595,650 | - |

|                                 |         |         |         |         |         |         |         |         |        |        |        |   |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------|--------|---|
| Income Tax on Equity Return:    |         |         |         |         |         |         |         |         |        |        |        |   |
| (Return/(1-Tax Rate) X Tax Rate | 107,886 | 104,832 | 106,158 | 110,111 | 114,065 | 113,673 | 108,937 | 104,200 | 99,464 | 94,728 | 89,991 | - |

|                        |               |              |              |              |              |              |              |              |              |              |              |   |
|------------------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---|
| Revenue Requirement    | \$ 1,236,068  | \$ 1,217,220 | \$ 1,223,973 | \$ 1,246,090 | \$ 1,268,210 | \$ 1,264,939 | \$ 1,236,275 | \$ 1,207,616 | \$ 1,178,961 | \$ 1,150,311 | \$ 1,121,665 | - |
| NPV Cost               | \$ 14,813,840 |              |              |              |              |              |              |              |              |              |              |   |
| Estimated Output (kWh) | 24,002,400    | 23,882,388   | 23,404,740   | 23,346,228   | 23,287,863   | 23,229,643   | 23,171,569   | 23,113,640   | 23,055,856   | 22,998,216   | 22,940,721   | - |

|                                 |             |       |       |       |       |       |       |       |       |       |       |   |
|---------------------------------|-------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---|
| NPV Output                      | 316,394,397 |       |       |       |       |       |       |       |       |       |       |   |
| Annual equivalent price per kWh | 0.051       | 0.051 | 0.052 | 0.053 | 0.054 | 0.054 | 0.053 | 0.052 | 0.051 | 0.050 | 0.049 | - |
| LCOE (\$/kWh)                   | \$ 0.0468   |       |       |       |       |       |       |       |       |       |       |   |

- (1) Assumptions for the debt and equity returns are based on a 80/20 debt/equity capital structure with a required debt return of 5.0% and a required equity return of 10.0%
- (2) Assumption in 2015 Rate Filing
- (3) Assumes tax benefits can be utilized in the year generated
- (4) Property taxes are the product of (Cost minus ITC amortized over 25 years) x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor

|              | Yr. 12       | Yr. 13       | Yr. 14       | Yr. 15      | Yr. 16      | Yr. 17       | Yr. 18       | Yr. 19       | Yr. 20       |
|--------------|--------------|--------------|--------------|-------------|-------------|--------------|--------------|--------------|--------------|
| \$           | 566,667      | 566,667      | 566,667      | 566,667     | 566,667     | 566,667      | 566,667      | 566,667      | 566,667      |
|              | 85,000       | 85,000       | 85,000       | 85,000      | 85,000      | 85,000       | 85,000       | 85,000       | 85,000       |
|              | (481,667)    | (481,667)    | (481,667)    | (481,667)   | (481,667)   | (481,667)    | (481,667)    | (481,667)    | (481,667)    |
|              | (184,189)    | (184,189)    | (184,189)    | (184,189)   | (184,189)   | (184,189)    | (184,189)    | (184,189)    | (184,189)    |
|              | 3,315,408    | 3,131,219    | 2,947,029    | 2,762,840   | 2,578,651   | 2,394,461    | 2,210,272    | 2,026,083    | 1,841,893    |
| 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000  | 17,000,000  | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   |
| (6,800,000)  | (7,366,667)  | (7,933,333)  | (8,500,000)  | (9,066,667) | (9,633,333) | (10,200,000) | (10,766,667) | (11,333,333) | (11,900,000) |
| 10,200,000   | 9,633,333    | 9,066,667    | 8,500,000    | 7,933,333   | 7,366,667   | 6,800,000    | 6,233,333    | 5,666,667    | 5,100,000    |
| (3,315,408)  | (3,131,219)  | (2,947,029)  | (2,762,840)  | (2,578,651) | (2,394,461) | (2,210,272)  | (2,026,083)  | (1,841,893)  | (1,657,703)  |
| 6,884,592    | 6,502,115    | 6,119,637    | 5,737,160    | 5,354,683   | 4,972,205   | 4,589,728    | 4,207,251    | 3,824,773    | 3,442,296    |
| 137,692      | 130,042      | 122,393      | 114,743      | 107,094     | 99,444      | 91,795       | 84,145       | 76,495       | 68,245       |
| 275,384      | 260,085      | 244,785      | 229,486      | 214,187     | 198,888     | 183,589      | 168,290      | 152,991      | 137,692      |
| 413,076      | 390,127      | 367,178      | 344,230      | 321,281     | 298,332     | 275,384      | 252,435      | 229,486      | 206,537      |
| 12,434       | 12,682       | 12,936       | 13,195       | 13,459      | 13,728      | 14,002       | 14,282       | 14,568       | 14,854       |
| 566,667      | 566,667      | 566,667      | 566,667      | 566,667     | 566,667     | 566,667      | 566,667      | 566,667      | 566,667      |
| 15,594       | 14,394       | 13,195       | 11,995       | 10,796      | 9,596       | 8,397        | 7,197        | 5,998        | 4,798        |
| 584,694      | 593,743      | 592,797      | 591,857      | 590,921     | 589,981     | 589,066      | 588,146      | 587,232      | 586,318      |
| 85,255       | 80,518       | 75,782       | 71,046       | 66,309      | 61,573      | 56,837       | 52,100       | 47,364       | 42,627       |
| \$ 1,093,025 | \$ 1,064,389 | \$ 1,035,758 | \$ 1,007,132 | \$ 978,511  | \$ 949,896  | \$ 921,286   | \$ 892,681   | \$ 864,083   | \$ 835,485   |
| 22,863,369   | 22,826,161   | 22,769,095   | 22,712,172   | 22,655,392  | 22,598,754  | 22,542,257   | 22,485,901   | 22,429,686   | 22,373,500   |
| 0.048        | 0.047        | 0.045        | 0.044        | 0.043       | 0.042       | 0.041        | 0.040        | 0.039        | 0.038        |

### Equivalent Technologies

| Project Name      | Company | Technology     | LCOE    | COD  |
|-------------------|---------|----------------|---------|------|
| Fort Huahuca      | TEP     | Fixed PV       | \$ 0.07 | 2014 |
| Rio Rico          | UNSE    | Fixed PV       | \$ 0.09 | 2014 |
| Prairie Fire      | TEP     | Fixed PV       | \$ 0.13 | 2012 |
| La Senita         | UNSE    | Single Axis PV | \$ 0.17 | 2011 |
| UAASP II          | TEP     | Fixed PV       | \$ 0.14 | 2011 |
| UAASP I           | TEP     | Single Axis PV | \$ 0.12 | 2010 |
| Springerville 1.8 | TEP     | Fixed PV       | \$ 0.15 | 2010 |
| Springerville 4.6 | TEP     | Fixed PV       | \$ 0.30 | 2004 |

### Non-Equivalent Technologies

| Project Name | Company | Technology                       | LCOE    | COD  |
|--------------|---------|----------------------------------|---------|------|
| White Mtn    | TEP     | Low Concentrating PV             | \$ 0.17 | 2014 |
| Areva        | TEP     | Solar Thermal Steam Augmentation | \$ 0.06 | 2014 |

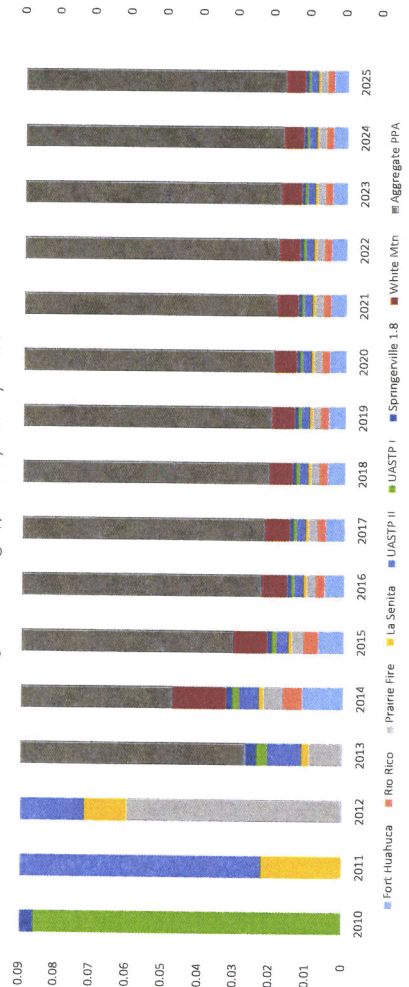
HIGHLY CONFIDENTIAL

| Cost              | 2010         | 2011         | 2012         | 2013         | 2014          | 2015          | 2016          | 2017          |
|-------------------|--------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|
| Fort Huahuca      |              |              |              |              | \$ 4,304,518  | \$ 3,477,108  | \$ 3,362,371  | \$ 3,247,558  |
| Rio Rico          |              |              |              |              | 2,044,267     | 1,990,607     | 1,569,739     | 1,505,232     |
| Prairie Fire      |              |              | 2,168,426    | 2,112,189    | 2,055,913     | 1,608,682     | 1,552,322     | 1,495,919     |
| La Senita         |              | 571,091      | 426,107      | 444,353      | 462,579       | 480,785       | 483,630       | 471,113       |
| UAASP II          |              | 2,211,064    | 2,153,718    | 2,096,331    | 2,038,902     | 1,556,596     | 1,517,550     | 1,478,457     |
| UAASP I           | 640,917      | 657,303      | 673,673      | 690,027      | 706,363       | 653,181       | 636,499       | 619,798       |
| Springerville 1.8 | 640,917      | 657,303      | 673,673      | 690,027      | 706,363       | 653,181       | 636,499       | 619,798       |
| White Mtn         |              |              |              |              | 5,639,668     | 4,554,957     | 4,404,485     | 4,253,913     |
| Aggregate PPA     | \$ 1,281,833 | \$ 4,096,761 | \$ 6,095,598 | \$ 6,032,926 | \$ 17,958,572 | \$ 14,975,097 | \$ 14,163,096 | \$ 13,691,789 |

| Output            | 2010      | 2011       | 2012       | 2013        | 2014        | 2015        | 2016        | 2017        |
|-------------------|-----------|------------|------------|-------------|-------------|-------------|-------------|-------------|
| Fort Huahuca      |           |            |            |             | 38,635,000  | 38,441,825  | 38,249,616  | 38,058,368  |
| Rio Rico          |           |            |            |             | 15,768,000  | 15,689,160  | 15,610,714  | 15,532,661  |
| Prairie Fire      |           |            | 10,950,000 | 10,895,250  | 10,840,774  | 10,786,570  | 10,732,637  | 10,678,974  |
| La Senita         |           | 2,671,800  | 2,539,780  | 2,527,081   | 2,514,445   | 2,501,873   | 2,489,364   | 2,476,917   |
| UAASP II          |           | 10,950,000 | 10,895,250 | 10,840,774  | 10,786,570  | 10,732,637  | 10,678,974  | 10,625,579  |
| UAASP I           | 3,504,000 | 3,486,480  | 3,469,048  | 3,451,702   | 3,434,444   | 3,417,272   | 3,400,185   | 3,383,184   |
| Springerville 1.8 | 3,942,000 | 3,922,290  | 3,902,679  | 3,883,165   | 3,863,749   | 3,844,431   | 3,825,208   | 3,806,082   |
| White Mtn         |           |            |            |             | 21,900,000  | 21,790,500  | 21,681,548  | 21,573,140  |
| Aggregate PPA     | 7,446,000 | 25,410,570 | 36,136,756 | 222,587,872 | 378,405,082 | 490,103,867 | 617,682,846 | 617,149,505 |

| \$/kWh            | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------------------|------|------|------|------|------|------|------|------|
| Fort Huahuca      |      |      |      |      | 0.01 | 0.01 | 0.01 | 0.01 |
| Rio Rico          |      |      |      |      | 0.01 | 0.01 | 0.01 | 0.01 |
| Prairie Fire      |      | 0.02 | 0.06 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| La Senita         |      | 0.09 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| UAASP II          |      | 0.09 | 0.06 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| UAASP I           | 0.09 | 0.03 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Springerville 1.8 | 0.09 | 0.03 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| White Mtn         |      |      |      |      | 0.01 | 0.01 | 0.01 | 0.01 |
| Aggregate PPA     | 0.17 | 0.19 | 0.19 | 0.11 | 0.14 | 0.12 | 0.10 | 0.09 |

Weighted Average \$/kWh by Facility - PPA

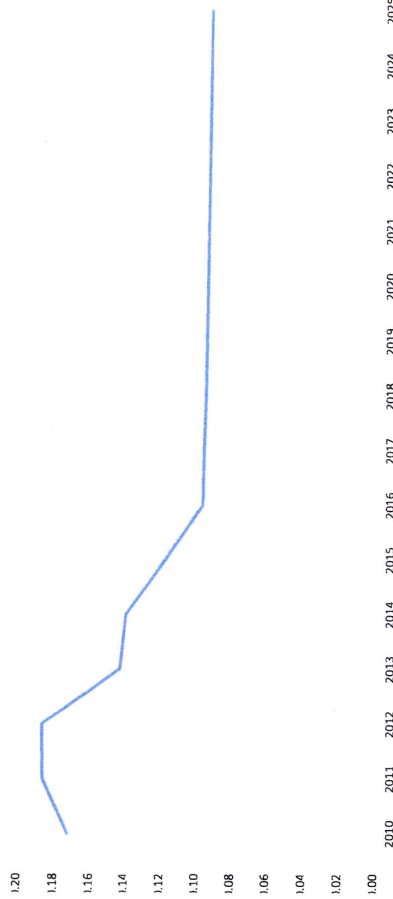


|    | 2018       | 2019          | 2020          | 2021          | 2022          | 2023          | 2024          | 2025          |
|----|------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| \$ | 3,024,956  | \$ 2,917,140  | \$ 2,839,052  | \$ 2,760,876  | \$ 2,682,610  | \$ 2,604,251  | \$ 2,525,797  | \$ 2,447,242  |
|    | 1,440,663  | 1,390,151     | 1,353,693     | 1,317,166     | 1,280,569     | 1,243,899     | 1,207,153     | 1,170,330     |
|    | 1,457,584  | 1,419,202     | 1,380,771     | 1,342,290     | 1,303,758     | 1,265,171     | 1,226,529     | 1,187,830     |
|    | 458,574    | 446,013       | 433,427       | 420,817       | 408,182       | 395,521       | 382,832       | 370,116       |
|    | 1,439,316  | 1,400,126     | 1,360,885     | 1,321,590     | 1,282,241     | 1,242,835     | 1,203,370     | 1,163,846     |
|    | 603,077    | 586,335       | 569,572       | 552,787       | 535,979       | 519,148       | 502,292       | 485,410       |
|    | 603,077    | 586,335       | 569,572       | 552,787       | 535,979       | 519,148       | 502,292       | 485,410       |
|    | 3,962,039  | 3,820,636     | 3,718,201     | 3,615,651     | 3,512,981     | 3,410,188     | 3,307,268     | 3,204,216     |
|    | 44,876,458 | 44,876,458    | 44,876,458    | 44,876,458    | 44,876,458    | 44,876,458    | 44,876,458    | 44,876,458    |
| \$ | 12,989,287 | \$ 12,565,939 | \$ 12,225,173 | \$ 11,883,965 | \$ 11,542,299 | \$ 11,200,160 | \$ 10,857,533 | \$ 10,514,401 |

|  | 2018        | 2019        | 2020        | 2021        | 2022        | 2023        | 2024        | 2025        |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | 37,868,076  | 37,678,736  | 37,490,342  | 37,302,890  | 37,116,376  | 36,930,794  | 36,746,140  | 36,562,409  |
|  | 15,454,997  | 15,377,722  | 15,300,834  | 15,224,330  | 15,148,208  | 15,072,467  | 14,997,105  | 14,922,119  |
|  | 10,625,579  | 10,572,451  | 10,519,589  | 10,466,991  | 10,414,656  | 10,362,583  | 10,310,770  | 10,259,216  |
|  | 2,464,532   | 2,452,210   | 2,439,949   | 2,427,749   | 2,415,610   | 2,403,532   | 2,391,514   | 2,379,557   |
|  | 10,572,451  | 10,519,589  | 10,466,991  | 10,414,656  | 10,362,583  | 10,310,770  | 10,259,216  | 10,207,920  |
|  | 3,366,268   | 3,349,437   | 3,332,690   | 3,316,026   | 3,299,446   | 3,282,949   | 3,266,534   | 3,250,202   |
|  | 3,787,052   | 3,768,117   | 3,749,276   | 3,730,530   | 3,711,877   | 3,693,318   | 3,674,851   | 3,656,477   |
|  | 21,465,274  | 21,357,948  | 21,251,158  | 21,144,902  | 21,039,178  | 20,933,982  | 20,829,312  | 20,725,165  |
|  | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 | 511,014,600 |
|  | 616,618,830 | 616,090,809 | 615,565,428 | 615,042,674 | 614,522,533 | 614,004,994 | 613,490,041 | 612,977,665 |

|  | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|--|------|------|------|------|------|------|------|------|
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
|  | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 | 0.07 |
|  | 0.09 | 0.09 | 0.09 | 0.09 | 0.09 | 0.09 | 0.09 | 0.09 |

Weighted Average \$/kWh for Total System



La Senita Single-Axis System - UNSE

HIGHLY CONFIDENTIAL

1 MW

Levelized Cost of Energy (\$/KWh)

| Assumptions                       | DPIS - 2011  |
|-----------------------------------|--------------|
| Original Cost                     | \$ 5,308,701 |
| Asset Life                        | 28           |
| O&M First Year                    | \$ 5,000     |
| Escalation Factor                 | 2.00%        |
| Income Tax Rate (Federal & State) | 38.95%       |
| Debt Return (wtd cost)            | 2.83%        |
| Equity Return (wtd cost)          | 5.00%        |
| Tax Depreciation (Yrs)            | 6            |
| ITC Claimed                       | 1,592,610    |
| Property Tax Rate                 | 11.237%      |
|                                   | 796305.15    |
|                                   | 11.462%      |

Original Cost \$ 5,308,701  
 ITC @ 30% \$ 1,592,610.30  
 Depreciable Tax Basis \$ 4,512,395.85 \$  
 Tax Basis After 50% Bonus \$ 2,256,197.93

11.691% 11.925% 12.163% 12.407% 12.655% 12.908% 13.166% 13.429%

| Year                                   | Yr.1         | Yr.2         | Yr.3         | Yr.4         | Yr.5         | Yr.6         | Yr.7         | Yr.8         | Yr.9         | Yr.10        |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|  | 2011         | 2012         | 2013         | 2014         | 2015         | 2016         | 2017         | 2018         | 2019         | 2020         |
| Tax Depreciation                       | \$ 4,512,396 | \$ 4,351,239 | \$ 4,190,082 | \$ 4,028,925 | \$ 3,867,768 | \$ 3,706,611 | \$ 3,545,454 | \$ 3,384,297 | \$ 3,223,140 | \$ 3,061,983 |
| Tax Depreciation included in Rate Base | \$ 189,596   | \$ 189,596   | \$ 189,596   | \$ 189,596   | \$ 189,596   | \$ 189,596   | \$ 189,596   | \$ 189,596   | \$ 189,596   | \$ 189,596   |
| Book Depreciation                      | 28,439       | 28,439       | 28,439       | 28,439       | 28,439       | 28,439       | 28,439       | 28,439       | 28,439       | 28,439       |
| Less: Book Depr on ITC Adj             | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          |
| Timing Difference                      | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          |
| Def. Tax @ 38.95%                      | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          | (0)          |
| A.D.I.T.                               | (0)          | 1,632,037    | 1,569,266    | 1,506,496    | 1,443,725    | 1,380,954    | 1,318,184    | 1,255,413    | 1,192,642    | 1,129,872    |

|                                       |                |                |              |              |              |             |             |             |             |             |
|---------------------------------------|----------------|----------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service                      | 5,308,701      | 5,308,701      | 5,308,701    | 5,308,701    | 5,308,701    | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   |
| Accum. Depreciation                   | (189,596)      | (379,193)      | (568,789)    | (758,386)    | (947,982)    | (1,137,579) | (1,327,175) | (1,516,772) | (1,706,368) | (1,895,965) |
| Net Plant in Service                  | 5,119,105      | 4,929,508      | 4,739,912    | 4,550,315    | 4,360,719    | 4,171,122   | 3,981,526   | 3,791,929   | 3,602,333   | 3,412,736   |
| Unamortized ITC                       | (1,433,349)    | (1,114,827)    | (796,305)    | (477,783)    | (159,261)    |             |             |             |             |             |
| Unamortized ITC included in Rate Base | \$ (1,433,349) | \$ (1,114,827) | \$ (796,305) | \$ (477,783) | \$ (159,261) |             |             |             |             |             |
| A.D.I.T.                              | 0              | (1,632,037)    | (1,569,266)  | (1,506,496)  | (1,443,725)  | (1,380,954) | (1,318,184) | (1,255,413) | (1,192,642) | (1,129,872) |
| Net Rate Base                         | 3,685,755      | 2,182,644      | 2,374,340    | 2,566,036    | 2,757,733    | 2,790,168   | 2,863,342   | 2,536,516   | 2,409,690   | 2,282,865   |

|                      |         |         |         |         |         |         |         |         |         |         |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Return on Rate Base: |         |         |         |         |         |         |         |         |         |         |
| Debt Return          | 184,177 | 109,067 | 118,646 | 128,225 | 137,804 | 139,425 | 133,087 | 126,750 | 120,412 | 114,075 |
| Equity Return        | 104,299 | 61,764  | 67,189  | 72,613  | 78,038  | 78,956  | 75,367  | 71,778  | 68,189  | 64,600  |
| Total                | 288,476 | 170,831 | 185,834 | 200,838 | 215,842 | 218,380 | 208,454 | 198,528 | 188,601 | 178,675 |

|                             |         |         |         |         |         |         |         |         |         |         |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operating Expenses & Taxes: |         |         |         |         |         |         |         |         |         |         |
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation                | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 |
| Property Taxes(1)           | 21,475  | 21,175  | 20,853  | 20,511  | 20,146  | 19,759  | 19,348  | 18,912  | 18,452  | 17,966  |
| Total                       | 216,072 | 215,871 | 215,652 | 215,413 | 215,155 | 214,876 | 214,575 | 214,252 | 213,907 | 213,537 |

|                                 |        |        |        |        |        |        |        |        |        |        |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Income Tax on Equity Return:    |        |        |        |        |        |        |        |        |        |        |
| (Return/(1-Tax Rate) X Tax Rate | 66,543 | 39,406 | 42,866 | 46,327 | 49,788 | 50,374 | 48,084 | 45,794 | 43,505 | 41,215 |

|                     |            |            |            |            |            |            |            |            |            |            |
|---------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Revenue Requirement | \$ 571,091 | \$ 425,107 | \$ 444,353 | \$ 462,579 | \$ 480,785 | \$ 483,630 | \$ 471,113 | \$ 458,574 | \$ 446,013 | \$ 433,427 |
|---------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|

|          |              |
|----------|--------------|
| NPV Cost | \$ 4,696,059 |
|----------|--------------|

|                        |           |           |           |           |           |           |           |           |           |           |
|------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Estimated Output (KWh) | 2,671,800 | 2,539,780 | 2,527,081 | 2,514,445 | 2,501,873 | 2,489,364 | 2,476,917 | 2,464,532 | 2,452,210 | 2,439,949 |
|------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|

|            |            |
|------------|------------|
| NPV Output | 27,557,562 |
|------------|------------|

|               |         |
|---------------|---------|
| LCOE (\$/KWh) | \$ 0.17 |
|---------------|---------|

(1) Property taxes are the product of net book value x assessment rate x property tax rate x a 18% valuation factor - then increase the tax rate annually by the escalation factor

|             | 13.698%     | 13.972%     | 14.251%     | 14.536%     | 14.827%     | 15.124%     | 15.426%     | 15.735%     | 16.049%     | 16.370%     | 16.698%     | 17.032%     | 17.372%     |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Yr. 11      | Yr. 12      | Yr. 13      | Yr. 14      | Yr. 15      | Yr. 16      | Yr. 17      | Yr. 18      | Yr. 19      | Yr. 20      | Yr. 21      | Yr. 22      | Yr. 23      | 2033        |
| 11          | 12          | 13          | 14          | 15          | 16          | 17          | 18          | 19          | 20          | 21          | 22          | 23          | 2033        |
| 2021        | 2022        | 2023        | 2024        | 2025        | 2026        | 2027        | 2028        | 2029        | 2030        | 2031        | 2032        | 2033        | 2033        |
| \$ 189,596  | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     |
| 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      |
| (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   |
| (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    |
| 1,067,101   | 1,004,330   | 941,560     | 878,789     | 816,018     | 753,248     | 690,477     | 627,706     | 564,936     | 502,165     | 439,395     | 376,624     | 313,853     | 313,853     |
| 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   |
| (2,085,561) | (2,275,158) | (2,464,754) | (2,654,351) | (2,843,947) | (3,033,543) | (3,223,140) | (3,412,736) | (3,602,333) | (3,791,929) | (3,981,526) | (4,171,122) | (4,360,719) | (4,360,719) |
| 3,223,140   | 3,033,543   | 2,843,947   | 2,654,351   | 2,464,754   | 2,275,158   | 2,085,561   | 1,895,965   | 1,706,368   | 1,516,772   | 1,327,175   | 1,137,579   | 947,982     | 947,982     |
| (1,067,101) | (1,004,330) | (941,560)   | (878,789)   | (816,018)   | (753,248)   | (690,477)   | (627,706)   | (564,936)   | (502,165)   | (439,395)   | (376,624)   | (313,853)   | (313,853)   |
| 2,156,039   | 2,029,213   | 1,902,387   | 1,775,561   | 1,648,736   | 1,521,910   | 1,395,084   | 1,268,258   | 1,141,432   | 1,014,607   | 887,781     | 760,955     | 634,129     | 634,129     |
| 107,737     | 101,400     | 95,062      | 88,725      | 82,387      | 76,050      | 69,712      | 63,375      | 57,037      | 50,700      | 44,362      | 38,025      | 31,687      | 31,687      |
| 61,011      | 57,422      | 53,833      | 50,244      | 46,656      | 43,067      | 39,478      | 35,889      | 32,300      | 28,711      | 25,122      | 21,533      | 17,944      | 17,944      |
| 166,748     | 158,922     | 148,896     | 138,969     | 129,043     | 119,117     | 109,264     | 99,264      | 89,337      | 79,411      | 69,485      | 59,558      | 49,632      | 49,632      |
| 6,095       | 6,217       | 6,341       | 6,468       | 6,597       | 6,729       | 6,864       | 7,001       | 7,141       | 7,284       | 7,430       | 7,578       | 7,730       | 7,730       |
| 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     |
| 17,462      | 16,911      | 16,342      | 15,742      | 15,113      | 14,452      | 13,758      | 13,031      | 12,269      | 11,471      | 10,637      | 9,765       | 8,853       | 8,853       |
| 213,144     | 212,725     | 212,279     | 211,807     | 211,307     | 210,777     | 210,218     | 209,628     | 209,007     | 208,352     | 207,663     | 206,940     | 206,180     | 206,180     |
| 38,925      | 38,635      | 34,346      | 32,056      | 29,766      | 27,477      | 25,187      | 22,897      | 20,607      | 18,318      | 16,028      | 13,738      | 11,449      | 11,449      |
| \$ 420,817  | \$ 408,182  | \$ 395,521  | \$ 382,832  | \$ 370,116  | \$ 357,370  | \$ 344,595  | \$ 331,789  | \$ 318,951  | \$ 306,081  | \$ 293,176  | \$ 280,236  | \$ 267,260  | \$ 267,260  |
| 2,427,749   | 2,415,610   | 2,403,532   | 2,391,514   | 2,379,557   | 2,367,659   | 2,355,821   | 2,344,042   | 2,332,321   | 2,320,660   | 2,309,057   | 2,297,511   | 2,286,024   | 2,286,024   |



17.720% 18.074% 18.435% 18.804% 19.180%

| Yr. 24    | Yr. 25    | Yr. 26    | Yr. 27    | Yr. 28    |
|-----------|-----------|-----------|-----------|-----------|
| 24        | 25        | 26        | 27        | 28        |
| 2034      | 2035      | 2036      | 2037      | 2038      |
| \$ -      | \$ -      | \$ -      | \$ -      | \$ -      |
| 189,596   | 189,596   | 189,596   | 189,596   | 189,596   |
| 28,439    | 28,439    | 28,439    | 28,439    | 28,439    |
| (161,157) | (161,157) | (161,157) | (161,157) | (161,157) |
| (62,771)  | (62,771)  | (62,771)  | (62,771)  | (62,771)  |
| 251,083   | 188,312   | 125,541   | 62,771    | (0)       |

|             |             |             |             |             |
|-------------|-------------|-------------|-------------|-------------|
| 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   |
| (4,550,315) | (4,739,912) | (4,929,508) | (5,119,105) | (5,308,701) |
| 758,386     | 568,789     | 379,193     | 189,596     | 0           |

|           |           |           |          |   |
|-----------|-----------|-----------|----------|---|
| (251,083) | (188,312) | (125,541) | (62,771) | 0 |
| 507,303   | 380,477   | 253,652   | 126,826  | 0 |

|        |        |        |       |   |
|--------|--------|--------|-------|---|
| 25,350 | 19,012 | 12,675 | 6,337 | 0 |
| 14,356 | 10,767 | 7,178  | 3,589 | 0 |
| 39,706 | 29,779 | 19,853 | 9,926 | 0 |

|         |         |         |         |         |
|---------|---------|---------|---------|---------|
| 7,884   | 8,042   | 8,203   | 8,367   | 8,534   |
| 189,596 | 189,596 | 189,596 | 189,596 | 189,596 |
| 7,902   | 6,908   | 5,872   | 4,792   | 3,666   |
| 205,383 | 204,547 | 203,672 | 202,755 | 201,797 |

|       |       |       |       |   |
|-------|-------|-------|-------|---|
| 9,159 | 6,869 | 4,579 | 2,290 | 0 |
|-------|-------|-------|-------|---|

|            |            |            |            |            |
|------------|------------|------------|------------|------------|
| \$ 254,247 | \$ 241,195 | \$ 228,104 | \$ 214,971 | \$ 201,797 |
|------------|------------|------------|------------|------------|

|           |           |           |           |           |
|-----------|-----------|-----------|-----------|-----------|
| 2,274,594 | 2,263,221 | 2,308,999 | 2,297,338 | 2,285,851 |
|-----------|-----------|-----------|-----------|-----------|



Fort Hauchuca Fixed PV System

13.6 MW

Levelized Cost of Energy (\$/kWh)

Original Cost \$ 32,005,100  
 ITC @ 30% \$ 9,601,530.00  
 Depreciable Tax Basis \$ 27,204,335.00  
 Tax Basis After 50% Bonus \$ 13,602,167.50

Assumptions

Asset Life 28  
 O&M First Year 10,000  
 Escalation Factor 2.00%  
 Income Tax Rate (Federal & State)(2) 38.24%  
 Debt Return (wtd cost)(1) 2.91%  
 Equity Return (wtd cost)(1) 4.35%  
 Tax Depreciation (Yrs)(3) 6  
 ITC Claimed(3) 9,601,530  
 Property Tax Rate(2) 7.000%

|  | Yr. 1      | Yr. 2      | Yr. 3     | Yr. 4     | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    | Yr. 11    |
|--|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|  | 2014       | 2015       | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      | 2024      |
| Tax Depreciation(3)                    | 16,322,601 | 4,352,694  | 2,611,616 | 1,566,970 | 1,566,970 | 783,485   |           |           |           |           |           |
| Tax Depreciation included in Rate Base | 971,583    | 19,703,711 | 971,583   | 1,566,970 | 1,566,970 | 783,485   |           |           |           |           |           |
| Book Depreciation                      | 1,143,039  | 1,143,039  | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 |
| Less: Book Depr on ITC Adj(3)          | 171,456    | 171,456    | 171,456   | 171,456   | 171,456   | 171,456   | 171,456   | 171,456   | 171,456   | 171,456   | 171,456   |
| Timing Difference                      | 0          | 18,732,128 | 0         | 0         | 2,830,805 | (188,098) | (971,583) | (971,583) | (971,583) | (971,583) | (971,583) |
| Def. Tax @ 38.24%                      | 0          | 7,163,166  | 0         | 0         | 1,082,500 | (71,929)  | (371,533) | (371,533) | (371,533) | (371,533) | (371,533) |
| A.D.I.T.                               | 0          | 7,163,166  | 7,163,166 | 7,163,166 | 8,245,666 | 8,173,737 | 7,802,203 | 7,430,670 | 7,059,136 | 6,687,603 | 6,316,069 |

|                                       | Yr. 1       | Yr. 2       | Yr. 3       | Yr. 4       | Yr. 5       | Yr. 6       | Yr. 7       | Yr. 8       | Yr. 9        | Yr. 10       | Yr. 11       |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|
|                                       | 2014        | 2015        | 2016        | 2017        | 2018        | 2019        | 2020        | 2021        | 2022         | 2023         | 2024         |
| Plant in Service                      | 32,005,100  | 32,005,100  | 32,005,100  | 32,005,100  | 32,005,100  | 32,005,100  | 32,005,100  | 32,005,100  | 32,005,100   | 32,005,100   | 32,005,100   |
| Accum. Depreciation                   | (1,143,039) | (2,286,079) | (3,429,118) | (4,572,157) | (5,715,196) | (6,858,236) | (8,001,275) | (9,144,314) | (10,287,354) | (11,430,393) | (12,573,432) |
| Net Plant in Service                  | 30,862,061  | 29,719,021  | 28,575,982  | 27,432,943  | 26,289,904  | 25,146,864  | 24,003,825  | 22,860,786  | 21,717,746   | 20,574,707   | 19,431,668   |
| Unamortized ITC(3)                    | (8,641,377) | (6,721,071) | (4,800,765) | (2,880,459) | (960,153)   |             |             |             |              |              |              |
| Unamortized ITC included in Rate Base | (0)         | (7,163,166) | (7,163,166) | (7,163,166) | (8,245,666) | (8,173,737) | (7,802,203) | (7,430,670) | (7,059,136)  | (6,687,603)  | (6,316,069)  |
| A.D.I.T.                              | 30,862,061  | 22,555,856  | 21,412,816  | 20,269,777  | 18,044,238  | 16,973,128  | 16,201,622  | 15,430,116  | 14,658,610   | 13,887,104   | 13,115,599   |

|                      | Yr. 1     | Yr. 2     | Yr. 3     | Yr. 4     | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    | Yr. 11  |
|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|
|                      | 2014      | 2015      | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      | 2024    |
| Return on Rate Base: |           |           |           |           |           |           |           |           |           |           |         |
| Equity Return        | 1,342,500 | 981,180   | 931,458   | 881,735   | 784,924   | 738,331   | 704,771   | 671,210   | 637,650   | 604,089   | 570,529 |
| Debt Return          | 897,090   | 655,647   | 622,422   | 589,196   | 524,505   | 483,370   | 470,944   | 448,518   | 426,092   | 403,666   | 381,241 |
| Total                | 2,239,589 | 1,636,827 | 1,553,879 | 1,470,932 | 1,309,429 | 1,231,701 | 1,175,715 | 1,119,728 | 1,063,742 | 1,007,755 | 951,769 |

|                             | Yr. 1     | Yr. 2     | Yr. 3     | Yr. 4     | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    | Yr. 11    |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                             | 2014      | 2015      | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      | 2024      |
| Operating Expenses & Taxes: |           |           |           |           |           |           |           |           |           |           |           |
| Operations and Maintenance  | 10,000    | 10,200    | 10,404    | 10,612    | 10,824    | 11,041    | 11,262    | 11,487    | 11,717    | 11,951    | 12,190    |
| Depreciation                | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 | 1,143,039 |
| Property Taxes(4)           | 80,653    | 79,524    | 78,317    | 77,031    | 75,661    | 74,206    | 72,663    | 71,028    | 69,298    | 67,471    | 65,544    |
| Total                       | 1,233,692 | 1,232,763 | 1,231,760 | 1,230,682 | 1,229,525 | 1,228,286 | 1,226,963 | 1,225,554 | 1,224,054 | 1,222,462 | 1,220,773 |

|                                 | Yr. 1   | Yr. 2   | Yr. 3   | Yr. 4   | Yr. 5   | Yr. 6   | Yr. 7   | Yr. 8   | Yr. 9   | Yr. 10  | Yr. 11  |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|                                 | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    | 2023    | 2024    |
| Income Tax on Equity Return:    |         |         |         |         |         |         |         |         |         |         |         |
| (Return/(1-Tax Rate) X Tax Rate | 831,237 | 607,518 | 576,731 | 545,945 | 486,002 | 457,153 | 436,373 | 415,594 | 394,814 | 374,034 | 353,255 |

|                     | Yr. 1        | Yr. 2        | Yr. 3        | Yr. 4        | Yr. 5        | Yr. 6        | Yr. 7        | Yr. 8        | Yr. 9        | Yr. 10       | Yr. 11       |
|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                     | 2014         | 2015         | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         |
| Revenue Requirement | \$ 4,304,518 | \$ 3,477,108 | \$ 3,362,371 | \$ 3,247,558 | \$ 3,024,956 | \$ 2,917,140 | \$ 2,839,052 | \$ 2,760,876 | \$ 2,682,610 | \$ 2,604,251 | \$ 2,525,797 |

|                        |               |
|------------------------|---------------|
| NPV Cost               | \$ 32,083,921 |
| Estimated Output (kWh) | 38,635,000    |
| NPV Output             | 437,203,807   |
| LCOE (\$/kWh)          | \$ 0.07       |

- (1) Assumptions approved in 2013 Rate Order
- (2) Assumption in 2015 Rate Filing
- (3) Assumptions regarding tax depreciation and ITC include actual company circumstances
- (4) Property taxes are the product of (Cost minus ITC amortized over 25 years) x assessment rate x property tax rate x 20% valuation factor - then increase the property tax rate annually by the escalation factor

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|              | 8.704%       | 8.878%       | 9.055%       | 9.236%       | 9.421%       | 9.609%       | 9.802%       | 9.998%       | 10.198%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          |
| 12           | 13           | 14           | 15           | 16           | 17           | 18           | 19           | 20           | 20           |
| 2025         | 2026         | 2027         | 2028         | 2029         | 2030         | 2031         | 2032         | 2033         | 2033         |
| \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           |
| 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    |
| 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      |
| (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    |
| (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    |
| 5,944,536    | 5,573,002    | 5,201,469    | 4,829,935    | 4,458,402    | 4,086,868    | 3,715,335    | 3,343,801    | 2,972,268    |              |
| 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   |
| (13,716,471) | (14,859,511) | (16,002,550) | (17,145,589) | (18,288,629) | (19,431,668) | (20,574,707) | (21,717,746) | (22,860,786) | (22,860,786) |
| 18,288,829   | 17,145,589   | 16,002,550   | 14,859,511   | 13,716,471   | 12,573,432   | 11,430,393   | 10,287,354   | 9,144,314    |              |
| (5,944,536)  | (5,573,002)  | (5,201,469)  | (4,829,935)  | (4,458,402)  | (4,086,868)  | (3,715,335)  | (3,343,801)  | (2,972,268)  |              |
| 12,344,083   | 11,572,587   | 10,801,081   | 10,029,575   | 9,258,070    | 8,486,564    | 7,715,058    | 6,943,552    | 6,172,046    |              |
| 536,968      | 503,408      | 469,847      | 436,287      | 402,726      | 369,166      | 335,605      | 302,045      | 268,484      |              |
| 358,815      | 336,389      | 313,963      | 291,537      | 269,111      | 246,685      | 224,259      | 201,833      | 179,407      |              |
| 895,783      | 836,796      | 783,810      | 727,823      | 671,837      | 615,851      | 559,864      | 503,878      | 447,891      |              |
| 12,434       | 12,682       | 12,936       | 13,195       | 13,459       | 13,728       | 14,002       | 14,282       | 14,568       |              |
| 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    |              |
| 63,512       | 61,372       | 59,122       | 56,757       | 54,274       | 51,669       | 48,938       | 46,077       | 43,082       |              |
| 1,218,985    | 1,217,094    | 1,215,097    | 1,212,991    | 1,210,772    | 1,208,436    | 1,205,980    | 1,203,399    | 1,200,689    |              |
| 332,475      | 311,695      | 290,916      | 270,136      | 249,356      | 228,577      | 207,797      | 187,017      | 166,238      |              |
| \$ 2,447,242 | \$ 2,368,586 | \$ 2,289,823 | \$ 2,210,951 | \$ 2,131,965 | \$ 2,052,863 | \$ 1,973,641 | \$ 1,894,294 | \$ 1,814,818 |              |
| 36,562,409   | 36,379,597   | 36,197,699   | 36,016,711   | 35,836,627   | 35,657,444   | 35,479,157   | 35,301,761   | 35,125,252   |              |

**White Mountain Fixed/LCPV System**

**8.25 MW**

**HIGHLY CONFIDENTIAL**

Levelized Cost of Energy (\$/kWh)

Assumptions

DPIS - 2014

Original Cost \$ 41,955,366  
 ITC @ 30% \$ 12,586,609.80  
 Depletable Tax Basis \$ 35,662,061.10  
 Tax Basis After 50% Bonus \$ 17,831,030.55

| Year                                   | Yr. 1         | Yr. 2        | Yr. 3        | Yr. 4        | Yr. 5        | Yr. 6        | Yr. 7       | Yr. 8       | Yr. 9       | Yr. 10      | Yr. 11      |
|--|---------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|
| 0                                      | 2014          | 2015         | 2016         | 2017         | 2018         | 2019         | 2020        | 2021        | 2022        | 2023        | 2024        |
| Tax Depreciation(3)                    | \$ 21,397,237 | \$ 5,705,930 | \$ 3,423,558 | \$ 2,054,135 | \$ 2,054,135 | \$ 1,027,067 | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        |
| Tax Depreciation included in Rate Base | 1,273,645     | 25,829,521   | 1,273,645    | 1,273,645    | 4,984,537    | 1,027,067    | 1,027,067   | 224,761     | 224,761     | 224,761     | 224,761     |
| Book Depreciation                      | 1,498,406     | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406   | 1,498,406   | 1,498,406   | 1,498,406   | 1,498,406   |
| Less: Book Depr on ITC Adj(3)          | (0)           | 24,555,876   | (0)          | (0)          | (0)          | (246,578)    | (1,273,645) | (1,273,645) | (1,273,645) | (1,273,645) | (1,273,645) |
| Timing Difference                      | (0)           | (0)          | (0)          | (0)          | (0)          | (0)          | (0)         | (0)         | (0)         | (0)         | (0)         |
| Def. Tax @ 38.24%                      | (0)           | 9,390,167    | (0)          | (0)          | 1,419,045    | (84,291)     | (487,042)   | (487,042)   | (487,042)   | (487,042)   | (487,042)   |
| A.D.I.T.                               | (0)           | 9,390,167    | 9,390,167    | 9,390,167    | 10,809,212   | 10,714,921   | 10,227,879  | 9,740,837   | 9,253,795   | 8,766,754   | 8,279,712   |

Net Rate Base 40,456,980 (9,390,167) (9,390,167) (9,390,167) (9,390,167) (10,809,212) (10,714,921) (10,227,879) (9,740,837) (9,253,795) (8,766,754) (8,279,712)

Return on Rate Base: 1,759,878 1,286,225 1,221,044 1,155,864 1,028,954 967,875 923,881 879,887 835,892 791,898 747,904 703,910

Debt Return 1,175,992 859,486 815,930 772,375 687,571 617,359 587,961 558,563 529,165 499,767 470,370 440,972

Total 2,935,869 2,145,710 1,928,239 1,716,526 1,541,240 1,541,240 1,541,240 1,467,848 1,394,455 1,321,063 1,247,671 1,174,278

Operating Expenses & Taxes: 10,000 10,200 10,404 10,612 10,824 11,041 11,262 11,487 11,717 11,951 12,190 12,430

Operations and Maintenance 1,498,406 1,498,406 1,498,406 1,498,406 1,498,406 1,498,406 1,498,406 1,498,406 1,498,406 1,498,406 1,498,406 1,498,406

Depreciation 105,728 104,248 102,666 100,979 99,184 97,277 95,253 93,110 90,843 88,448 86,051 83,654

Property Taxes(4) 1,614,134 1,612,853 1,611,476 1,609,997 1,608,414 1,606,723 1,604,921 1,603,003 1,600,966 1,598,805 1,596,517 1,594,228

Total 1,089,665 796,393 756,035 715,677 637,099 598,280 572,040 544,800 517,560 490,320 463,080 435,840

Income Tax on Equity Return: (Return/(1-Tax Rate) X Tax Rate 5,639,668 \$ 4,554,957 \$ 4,404,485 \$ 4,253,913 \$ 3,962,039 \$ 3,718,201 \$ 3,615,651 \$ 3,512,981 \$ 3,410,188 \$ 3,307,268

Revenue Requirement 42,027,142

NPV Cost 21,900,000 21,790,500 21,681,548 21,573,140 21,465,274 21,357,948 21,251,158 21,144,902 21,039,178 20,933,982 20,829,312

Estimated Output (kWh) 247,826,152

NPV Output LCOE (\$/kWh) 0.17

Assumptions approved in 2013 Rate Order

Assumption in 2015 Rate Filing

Assumptions regarding tax depreciation and ITC include actual company circumstances

Property taxes are the product of (Cost minus ITC amortized over 25 years) x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor

|              | 8.704%       | 8.878%       | 9.055%       | 9.236%       | 9.421%       | 9.610%       | 9.802%       | 9.998%       | 10.198%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr.          | 12           | 13           | 14           | 15           | 16           | 17           | 18           | 19           | 20           |
|              | 2025         | 2026         | 2027         | 2028         | 2029         | 2030         | 2031         | 2032         | 2033         |
| \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           |
| 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    |
| 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      |
| (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  |
| (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    |
| 7,792,670    | 7,305,628    | 6,818,586    | 6,331,544    | 5,844,502    | 5,357,460    | 4,870,419    | 4,383,377    | 3,896,335    |              |
| 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   |
| (17,980,871) | (19,479,277) | (20,977,683) | (22,476,089) | (23,974,495) | (25,472,901) | (26,971,307) | (28,469,713) | (29,968,119) | (29,968,119) |
| 23,974,495   | 22,476,089   | 20,977,683   | 19,479,277   | 17,980,871   | 16,482,465   | 14,984,059   | 13,485,653   | 11,987,247   |              |
| (7,792,670)  | (7,305,628)  | (6,818,586)  | (6,331,544)  | (5,844,502)  | (5,357,460)  | (4,870,419)  | (4,383,377)  | (3,896,335)  |              |
| 16,181,825   | 15,170,461   | 14,159,097   | 13,147,733   | 12,136,369   | 11,125,005   | 10,113,641   | 9,102,277    | 8,090,913    |              |
| 703,909      | 659,915      | 615,921      | 571,926      | 527,932      | 483,938      | 439,943      | 395,949      | 351,955      |              |
| 470,369      | 440,971      | 411,573      | 382,175      | 352,777      | 323,379      | 293,980      | 264,582      | 235,184      |              |
| 1,174,278    | 1,100,886    | 1,027,493    | 954,101      | 880,709      | 807,316      | 733,924      | 660,531      | 587,139      |              |
| 12,434       | 12,862       | 12,936       | 13,195       | 13,459       | 13,728       | 14,002       | 14,282       | 14,568       |              |
| 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    |
| 83,257       | 80,453       | 77,503       | 74,403       | 71,148       | 67,733       | 64,153       | 60,402       | 56,476       |              |
| 1,594,097    | 1,591,541    | 1,586,845    | 1,586,004    | 1,583,012    | 1,579,866    | 1,576,561    | 1,573,090    | 1,569,450    |              |
| 435,640      | 408,600      | 381,360      | 354,120      | 326,880      | 299,640      | 272,400      | 245,160      | 217,920      |              |
| \$ 3,204,216 | \$ 3,101,027 | \$ 2,997,699 | \$ 2,894,225 | \$ 2,790,601 | \$ 2,686,823 | \$ 2,582,885 | \$ 2,478,782 | \$ 2,374,509 |              |
| 20,725,165   | 20,621,539   | 20,518,432   | 20,415,840   | 20,313,760   | 20,212,192   | 20,111,131   | 20,010,575   | 19,910,522   |              |

HIGHLY CONFIDENTIAL

| <b>White Mountain Solar<br/>Esimated kWh</b> |                                     |
|--|-------------------------------------|
| Year   | Estimated Power<br>Production (kWh) |
| 2015   | 21,900,000                          |
| 2016   | 21,790,500                          |
| 2017   | 21,681,548                          |
| 2018   | 21,573,140                          |
| 2019   | 21,465,274                          |
| 2020   | 21,357,948                          |
| 2021   | 21,251,158                          |
| 2022   | 21,144,902                          |
| 2023   | 21,039,178                          |
| 2024   | 20,933,982                          |
| 2025   | 20,829,312                          |
| 2026   | 20,725,165                          |
| 2027   | 20,621,539                          |
| 2028   | 20,518,432                          |
| 2029   | 20,415,840                          |
| 2030   | 20,313,760                          |
| 2031   | 20,212,192                          |
| 2032   | 20,111,131                          |
| 2033   | 20,010,575                          |
| 2034   | 19,910,522                          |
| 2034   | 19,810,970                          |
| 2034   | 19,711,915                          |
| 2034   | 19,613,355                          |
| 2034   | 19,515,288                          |
| 2034   | 19,417,712                          |
| 2034   | 19,320,623                          |
| 2034   | 19,224,020                          |
| 2034   | 19,127,900                          |

573,547,880

Rio Rico PV System - UNSE

5.76 MW

Levelized Cost of Energy (\$/KWh)

Assumptions

DPIS - 2014

Original Cost \$ 15,374,286  
 ITC @ 30% \$ 4,612,285.80  
 Depreciable Tax Basis \$ 13,068,143.10  
 Tax Basis After 50% Bonus \$ 6,534,071.55

Original Cost \$ 15,374,286  
 Asset Life 28  
 O&M First Year \$ 5,000  
 Escalation Factor 2.00%  
 Income Tax Rate (Federal & State) 38.95%  
 Debt Return (wtd cost) 2.83%  
 Equity Return (wtd cost) 5.00%  
 Tax Depreciation (Yrs) 6  
 ITC Claimed 4,612,286  
 Property Tax Rate 11.237%

| Year                                   | Yr. 1<br>2014 | Yr. 2<br>2015 | Yr. 3<br>2016 | Yr. 4<br>2017 | Yr. 5<br>2018 | Yr. 6<br>2019 | Yr. 7<br>2020 | Yr. 8<br>2021 | Yr. 9<br>2022 | Yr. 10<br>2023 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Tax Depreciation                       | 7,840,886     | 2,090,903     | 1,254,542     | 752,725       | 752,725       | 376,363       | -             | -             | -             | -              |
| Tax Depreciation included in Rate Base | 466,719       | 466,719       | 10,252,892    | 752,725       | 752,725       | 376,363       | -             | -             | -             | -              |
| Book Depreciation                      | 549,082       | 549,082       | 549,082       | 549,082       | 549,082       | 549,082       | 549,082       | 549,082       | 549,082       | 549,082        |
| Less: Book Depr on ITC Adj             | 82,362        | 82,362        | 82,362        | 82,362        | 82,362        | 82,362        | 82,362        | 82,362        | 82,362        | 82,362         |
| Timing Difference                      | 0             | 0             | 9,786,172     | 286,006       | 286,006       | (90,357)      | (466,719)     | (466,719)     | (466,719)     | (466,719)      |
| Def. Tax @ 38.95%                      | 0             | 0             | 3,811,714     | 111,399       | 111,399       | (35,194)      | (181,787)     | (181,787)     | (181,787)     | (181,787)      |
| A.D.I.T.                               | 0             | 0             | 3,811,714     | 3,923,113     | 4,034,513     | 3,999,319     | 3,817,531     | 3,635,744     | 3,453,957     | 3,272,170      |

|                                       |             |             |             |             |             |             |             |             |             |             |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service                      | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  |
| Accum. Depreciation                   | (549,082)   | (1,098,163) | (1,647,245) | (2,196,327) | (2,745,408) | (3,294,490) | (3,843,572) | (4,392,653) | (4,941,735) | (5,490,816) |
| Net Plant in Service                  | 14,825,204  | 14,276,123  | 13,727,041  | 13,177,959  | 12,628,878  | 12,079,796  | 11,530,715  | 10,981,633  | 10,432,551  | 9,883,470   |
| Unamortized ITC                       | (4,151,057) | (3,228,600) | (2,306,143) | (1,383,686) | (461,229)   | -           | -           | -           | -           | -           |
| Unamortized ITC included in Rate Base | (0)         | (0)         | (3,811,714) | (3,923,113) | (4,034,513) | (3,999,319) | (3,817,531) | (3,635,744) | (3,453,957) | (3,272,170) |
| A.D.I.T.                              | 14,825,204  | 14,276,123  | 9,915,327   | 9,254,846   | 8,594,365   | 8,080,478   | 7,713,183   | 7,345,889   | 6,978,594   | 6,611,300   |

|                      |           |           |         |         |         |         |         |         |         |         |
|----------------------|-----------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|
| Return on Rate Base: |           |           |         |         |         |         |         |         |         |         |
| Debt Return          | 740,815   | 713,378   | 495,469 | 462,465 | 429,460 | 403,781 | 385,428 | 367,074 | 348,720 | 330,367 |
| Equity Return        | 419,521   | 403,983   | 280,582 | 261,892 | 243,202 | 228,660 | 218,266 | 207,872 | 197,479 | 187,085 |
| Total                | 1,160,336 | 1,117,361 | 776,051 | 724,356 | 672,662 | 632,441 | 603,694 | 574,947 | 546,199 | 517,452 |

|                             |         |         |         |         |         |         |         |         |         |         |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operating Expenses & Taxes: |         |         |         |         |         |         |         |         |         |         |
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation                | 549,082 | 549,082 | 549,082 | 549,082 | 549,082 | 549,082 | 549,082 | 549,082 | 549,082 | 549,082 |
| Property Taxes(1)           | 62,194  | 61,323  | 60,393  | 59,401  | 58,345  | 57,223  | 56,032  | 54,772  | 53,438  | 52,029  |
| Total                       | 616,276 | 615,505 | 614,676 | 613,788 | 612,838 | 611,825 | 610,745 | 609,597 | 608,378 | 607,086 |

|                                 |               |              |              |              |              |              |              |              |              |              |
|---------------------------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Income Tax on Equity Return:    |               |              |              |              |              |              |              |              |              |              |
| (Return/(1-Tax Rate) X Tax Rate | 267,655       | 257,742      | 179,012      | 167,087      | 155,163      | 145,885      | 139,254      | 132,623      | 125,992      | 119,361      |
| Revenue Requirement             | \$ 2,044,267  | \$ 1,990,607 | \$ 1,569,739 | \$ 1,505,232 | \$ 1,440,663 | \$ 1,390,151 | \$ 1,353,693 | \$ 1,317,166 | \$ 1,280,569 | \$ 1,243,889 |
| NPV Cost                        | \$ 14,905,145 |              |              |              |              |              |              |              |              |              |

|                        |             |            |            |            |            |            |            |            |            |            |
|------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Estimated Output (KWh) | 15,768,000  | 15,689,160 | 15,610,714 | 15,532,661 | 15,454,997 | 15,377,722 | 15,300,834 | 15,224,330 | 15,148,208 | 15,072,467 |
| NPV Output             | 169,412,295 |            |            |            |            |            |            |            |            |            |
| LCOE (\$/KWh)          | \$ 0.088    |            |            |            |            |            |            |            |            |            |

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor



|              | 13.698%      | 13.972%      | 14.251%      | 14.536%      | 14.827%      | 15.124%     | 15.426%     | 15.735%      | 16.049%      | 16.370%      | 16.698%      | 17.032%      | 17.372%      |
|--------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr.          | 11           | 12           | 13           | 14           | 15           | 16          | 17          | 18           | 19           | 20           | 21           | 22           | 23           |
| 2024         | 2025         | 2026         | 2027         | 2028         | 2029         | 2030        | 2031        | 2032         | 2033         | 2034         | 2035         | 2036         | 2036         |
| \$           | \$           | \$           | \$           | \$           | \$           | \$          | \$          | \$           | \$           | \$           | \$           | \$           | \$           |
| 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082     | 549,082     | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      |
| 82,362       | 82,362       | 82,362       | 82,362       | 82,362       | 82,362       | 82,362      | 82,362      | 82,362       | 82,362       | 82,362       | 82,362       | 82,362       | 82,362       |
| (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)   | (466,719)   | (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)    |
| (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)   | (181,787)   | (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)    |
| 3,090,382    | 2,908,595    | 2,726,808    | 2,545,021    | 2,363,234    | 2,181,446    | 1,999,659   | 1,817,872   | 1,636,085    | 1,454,298    | 1,272,510    | 1,090,723    | 908,936      |              |
| 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286  | 15,374,286  | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   |
| (6,039,898)  | (6,588,980)  | (7,138,061)  | (7,687,143)  | (8,236,225)  | (8,786,306)  | (9,334,388) | (9,883,470) | (10,432,551) | (10,981,633) | (11,530,715) | (12,079,796) | (12,628,878) | (13,177,960) |
| 9,334,388    | 8,785,306    | 8,236,225    | 7,687,143    | 7,138,061    | 6,588,980    | 6,039,898   | 5,490,816   | 4,941,735    | 4,392,653    | 3,843,572    | 3,294,490    | 2,745,408    |              |
| (3,090,382)  | (2,908,595)  | (2,726,808)  | (2,545,021)  | (2,363,234)  | (2,181,446)  | (1,999,659) | (1,817,872) | (1,636,085)  | (1,454,298)  | (1,272,510)  | (1,090,723)  | (908,936)    |              |
| 6,244,005    | 5,876,711    | 5,509,417    | 5,142,122    | 4,774,828    | 4,407,533    | 4,040,239   | 3,672,944   | 3,305,650    | 2,938,356    | 2,571,061    | 2,203,767    | 1,836,472    |              |
| 312,013      | 293,659      | 275,306      | 256,952      | 238,598      | 220,244      | 201,891     | 183,537     | 165,183      | 146,830      | 128,476      | 110,122      | 91,769       |              |
| 176,692      | 166,298      | 155,904      | 145,511      | 135,117      | 124,723      | 114,330     | 103,936     | 93,543       | 83,149       | 72,755       | 62,362       | 51,968       |              |
| 488,705      | 459,957      | 431,210      | 402,463      | 373,715      | 344,968      | 316,221     | 287,473     | 258,726      | 229,979      | 201,231      | 172,484      | 143,737      |              |
| 6,095        | 6,217        | 6,341        | 6,468        | 6,597        | 6,729        | 6,864       | 7,001       | 7,141        | 7,284        | 7,430        | 7,578        | 7,730        |              |
| 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082     | 549,082     | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      |
| 50,543       | 48,976       | 47,326       | 45,591       | 43,767       | 41,852       | 39,843      | 37,737      | 35,531       | 33,222       | 30,806       | 28,280       | 25,640       |              |
| 605,719      | 604,274      | 602,749      | 601,141      | 599,446      | 597,663      | 595,789     | 593,820     | 591,754      | 589,587      | 587,317      | 584,940      | 582,452      |              |
| 112,730      | 106,098      | 99,467       | 92,836       | 86,205       | 79,574       | 72,943      | 66,311      | 59,680       | 53,049       | 46,418       | 39,787       | 33,156       |              |
| \$ 1,207,153 | \$ 1,170,330 | \$ 1,133,426 | \$ 1,096,439 | \$ 1,059,366 | \$ 1,022,205 | \$ 984,952  | \$ 947,605  | \$ 910,160   | \$ 872,615   | \$ 834,966   | \$ 797,210   | \$ 759,344   |              |
| 14,997,105   | 14,922,119   | 14,847,508   | 14,773,271   | 14,699,405   | 14,625,908   | 14,552,778  | 14,480,014  | 14,407,614   | 14,335,576   | 14,263,898   | 14,192,579   | 14,121,616   |              |

|              | 17.720%      | 18.074%      | 18.435%      | 18.804%      | 19.180%      |
|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr. 24       | Yr. 25       | Yr. 26       | Yr. 27       | Yr. 28       | Yr. 29       |
| 24           | 25           | 26           | 27           | 28           | 29           |
| 2037         | 2038         | 2039         | 2040         | 2041         | 2041         |
| Yr. 30       |              |              |              |              | 30           |
| \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         |
| \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         |
| 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      |
| 82,362       | 82,362       | 82,362       | 82,362       | 82,362       | 82,362       |
| (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)    |
| (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)    |
| 727,149      | 545,362      | 363,574      | 181,787      | 0            | 0            |
| 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   |
| (13,177,959) | (13,727,041) | (14,276,123) | (14,825,204) | (15,374,286) | (15,374,286) |
| 2,196,327    | 1,647,245    | 1,098,163    | 549,082      | (0)          | (0)          |
| (727,149)    | (545,362)    | (363,574)    | (181,787)    | (0)          | (0)          |
| 1,499,178    | 1,101,883    | 734,589      | 367,294      | (0)          | (0)          |
| 73,415       | 55,061       | 36,707       | 18,354       | (0)          | (0)          |
| 41,574       | 31,181       | 20,787       | 10,394       | (0)          | (0)          |
| 114,989      | 86,242       | 57,495       | 28,747       | (0)          | (0)          |
| 7,884        | 8,042        | 8,203        | 8,367        | 8,534        | 8,534        |
| 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      |
| 22,884       | 20,007       | 17,006       | 13,877       | 10,616       | 10,616       |
| 579,850      | 577,131      | 574,291      | 571,326      | 568,232      | 568,232      |
| 26,525       | 19,893       | 13,262       | 6,631        | (0)          | (0)          |
| \$ 721,364   | \$ 683,266   | \$ 645,048   | \$ 606,704   | \$ 568,232   | \$ 568,232   |
| 14,051,008   | 13,980,753   | 13,910,849   | 13,841,295   | 13,772,088   | 13,772,088   |

HIGHLY CONFIDENTIAL

| <b>Rio Rico Estimated<br/>KWh</b> |   |
|-----------------------------------|---|
| <b>Contract<br/>Year</b>          | <b>Estimated Power<br/>Production (KWh)</b> |
| 2015                              | 15,768,000                                  |
| 2016                              | 15,689,160                                  |
| 2017                              | 15,610,714                                  |
| 2018                              | 15,532,661                                  |
| 2019                              | 15,454,997                                  |
| 2020                              | 15,377,722                                  |
| 2021                              | 15,300,834                                  |
| 2022                              | 15,224,330                                  |
| 2023                              | 15,148,208                                  |
| 2024                              | 15,072,467                                  |
| 2025                              | 14,997,105                                  |
| 2026                              | 14,922,119                                  |
| 2027                              | 14,847,508                                  |
| 2028                              | 14,773,271                                  |
| 2029                              | 14,699,405                                  |
| 2030                              | 14,625,908                                  |
| 2031                              | 14,552,778                                  |
| 2032                              | 14,480,014                                  |
| 2033                              | 14,407,614                                  |
| 2034                              | 14,335,576                                  |
| 2035                              | 14,263,898                                  |
| 2036                              | 14,192,579                                  |
| 2037                              | 14,121,616                                  |
| 2038                              | 14,051,008                                  |
| 2039                              | 13,980,753                                  |
| 2040                              | 13,910,849                                  |
| 2041                              | 13,841,295                                  |
| 2042                              | 13,772,088                                  |
| 2043                              | 13,703,228                                  |
| 2044                              | 13,634,711                                  |
|                                   | 440,292,412                                 |

COD: 3/1/2014

Areva - Thermal

5 MW HIGHLY CONFIDENTIAL

Levelized Cost of Energy (\$/KWh)

Assumptions DPIS - 2014

Original Cost \$ 9,790,236  
 ITC @ 30% \$ 2,937,070.90  
 Depreciable Tax Basis \$ 8,321,700.88 \$  
 Tax Basis After 50% Bonus \$ 4,160,850.44

|                                   |    |           |
|-----------------------------------|----|-----------|
| Original Cost                     | \$ | 9,790,236 |
| Asset Life                        |    | 28        |
| O&M First Year                    | \$ | 5,000     |
| Escalation Factor                 |    | 2.00%     |
| Income Tax Rate (Federal & State) |    | 38.24%    |
| Debt Return (wtd cost)            |    | 2.91%     |
| Equity Return (wtd cost)          |    | 4.35%     |
| Tax Depreciation (Yrs)            |    | 6         |
| ITC Claimed                       |    | 2,937,071 |
| Property Tax Rate                 |    | 7.000%    |

| Year                                   | Yr. 1     | Yr. 2     | Yr. 3     | Yr. 4     | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Tax Depreciation                       | 4,995,021 | 1,331,472 | 798,883   | 479,330   | 479,330   | 239,665   | 239,665   | 239,665   | 239,665   | 239,665   |
| Tax Depreciation included in Rate Base | 297,204   | 6,027,289 | 297,204   | 297,204   | 1,163,136 | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   |
| Book Depreciation                      | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   |
| Less: Book Depr on ITC Adj             | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    |
| Timing Difference                      | (0)       | 5,730,085 | (0)       | (0)       | 865,932   | (57,559)  | (297,204) | (297,204) | (297,204) | (297,204) |
| Def. Tax @ 38.24%                      | (0)       | 2,191,185 | (0)       | (0)       | 331,133   | (22,003)  | (113,651) | (113,651) | (113,651) | (113,651) |
| A.D.I.T.                               | (0)       | 2,191,185 | 2,191,185 | 2,191,185 | 2,522,317 | 2,500,314 | 2,386,664 | 2,273,013 | 2,159,362 | 2,045,712 |

|                                       |             |             |             |             |             |             |             |             |             |             |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service                      | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   |
| Accum. Depreciation                   | (349,651)   | (699,303)   | (1,048,954) | (1,398,605) | (1,748,256) | (2,097,908) | (2,447,559) | (2,797,210) | (3,146,862) | (3,496,513) |
| Net Plant in Service                  | 9,440,585   | 9,090,934   | 8,741,282   | 8,391,631   | 8,041,980   | 7,692,329   | 7,342,677   | 6,993,026   | 6,643,375   | 6,293,723   |
| Unamortized ITC                       | (2,643,364) | (2,055,950) | (1,468,535) | (881,121)   | (293,707)   | (0)         | (0)         | (0)         | (0)         | (0)         |
| Unamortized ITC included in Rate Base | 0           | (2,191,185) | (2,191,185) | (2,191,185) | (2,522,317) | (2,500,314) | (2,386,664) | (2,273,013) | (2,159,362) | (2,045,712) |
| A.D.I.T.                              | 9,440,585   | 6,899,749   | 6,550,098   | 6,200,446   | 5,519,663   | 5,192,014   | 4,956,013   | 4,720,013   | 4,484,012   | 4,248,012   |

|                      |         |         |         |         |         |         |         |         |         |         |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Return on Rate Base: |         |         |         |         |         |         |         |         |         |         |
| Debt Return          | 410,665 | 300,139 | 284,929 | 269,719 | 240,105 | 225,853 | 215,587 | 205,321 | 195,055 | 184,789 |
| Equity Return        | 274,416 | 200,560 | 190,396 | 180,233 | 160,444 | 150,920 | 144,060 | 137,200 | 130,340 | 123,480 |
| Total                | 685,082 | 500,699 | 475,326 | 449,952 | 400,549 | 376,773 | 359,647 | 342,521 | 325,395 | 308,269 |

|                             |         |         |         |         |         |         |         |         |         |         |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operating Expenses & Taxes: |         |         |         |         |         |         |         |         |         |         |
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation                | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 |
| Property Taxes(1)           | 24,671  | 24,326  | 23,957  | 23,563  | 23,144  | 22,699  | 22,227  | 21,727  | 21,198  | 20,639  |
| Total                       | 379,323 | 379,077 | 378,810 | 378,521 | 378,208 | 377,871 | 377,509 | 377,122 | 376,708 | 376,266 |

|                                 |         |           |         |           |        |         |        |         |        |         |
|---------------------------------|---------|-----------|---------|-----------|--------|---------|--------|---------|--------|---------|
| Income Tax on Equity Return:    |         |           |         |           |        |         |        |         |        |         |
| (Return/(1-Tax Rate) X Tax Rate | 169,911 | 124,181   | 117,888 | 111,595   | 99,342 | 89,445  | 89,198 | 84,950  | 80,703 | 76,455  |
| Revenue Requirement             | \$      | 1,234,315 | \$      | 1,003,957 | \$     | 972,024 | \$     | 940,068 | \$     | 826,354 |
| NPV Cost                        | \$      | 9,360,291 |         |           |        |         |        |         |        |         |

|                        |             |            |            |            |            |            |            |            |            |            |
|------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Estimated Output (KWh) | 14,310,000  | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 |
| NPV Output             | 169,461,664 |            |            |            |            |            |            |            |            |            |
| LCOE (\$/KWh)          | \$          | 0.06       |            |            |            |            |            |            |            |            |

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor





HIGHLY CONFIDENTIAL

| <b>Areva Esimated KWh</b> |                      |   |
|---------------------------|----------------------|---|
|                           | <b>Contract Year</b> | <b>Estimated Power Production (KWh)</b> |
| COD: 12/30/2014           | 1                    | 14,310,000.00                           |
| 2014                      | 2                    | 14,310,000.00                           |
| 2015                      | 3                    | 14,310,000.00                           |
| 2016                      | 4                    | 14,310,000.00                           |
| 2017                      | 5                    | 14,310,000.00                           |
| 2018                      | 6                    | 14,310,000.00                           |
| 2019                      | 7                    | 14,310,000.00                           |
| 2020                      | 8                    | 14,310,000.00                           |
| 2021                      | 9                    | 14,310,000.00                           |
| 2022                      | 10                   | 14,310,000.00                           |
| 2023                      | 11                   | 14,310,000.00                           |
| 2024                      | 12                   | 14,310,000.00                           |
| 2025                      | 13                   | 14,310,000.00                           |
| 2026                      | 14                   | 14,310,000.00                           |
| 2027                      | 15                   | 14,310,000.00                           |
| 2028                      | 16                   | 14,310,000.00                           |
| 2029                      | 17                   | 14,310,000.00                           |
| 2030                      | 18                   | 14,310,000.00                           |
| 2031                      | 19                   | 14,310,000.00                           |
| 2032                      | 20                   | 14,310,000.00                           |
| 2033                      | 21                   | 14,310,000.00                           |
| 2034                      | 22                   | 14,310,000.00                           |
| 2035                      | 23                   | 14,310,000.00                           |
| 2036                      | 24                   | 14,310,000.00                           |
| 2037                      | 25                   | 14,310,000.00                           |
| 2038                      | 26                   | 14,310,000.00                           |
| 2039                      | 27                   | 14,310,000.00                           |
| 2040                      | 28                   | 14,310,000.00                           |
| 2041                      | 29                   | 14,310,000.00                           |
| 2042                      | 30                   | 14,310,000.00                           |
| 2043                      |                      | 429,300,000.00                          |

**Prairie Fire Fixed PV**

**HIGHLY CONFIDENTIAL**

Original Cost \$ 17,229,473  
 ITC @ 30% \$ 5,168,841.90  
 Depleciable Tax Basis \$ 14,645,052.05  
 Tax Basis After 50% Bonus \$ 7,322,526.03

DPIS - 2012

| Assumptions                       | Yr. 1      | Yr. 2 | Yr. 3 | Yr. 4 | Yr. 5 | Yr. 6 | Yr. 7 | Yr. 8 | Yr. 9 | Yr. 10 |
|-----------------------------------|------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Levelized Cost of Energy (\$/KWh) | 2012       | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021   |
| Original Cost                     | 17,229,473 |       |       |       |       |       |       |       |       |        |
| Asset Life                        | 28         |       |       |       |       |       |       |       |       |        |
| O&M First Year                    | 5,000      |       |       |       |       |       |       |       |       |        |
| Escalation Factor                 | 2.00%      |       |       |       |       |       |       |       |       |        |
| Income Tax Rate (Federal & State) | 38.24%     |       |       |       |       |       |       |       |       |        |
| Debt Return (wtd cost)            | 2.91%      |       |       |       |       |       |       |       |       |        |
| Equity Return (wtd cost)          | 4.35%      |       |       |       |       |       |       |       |       |        |
| Tax Depreciation (Yrs)            | 6          |       |       |       |       |       |       |       |       |        |
| ITC Claimed                       | 5,168,842  |       |       |       |       |       |       |       |       |        |
| Property Tax Rate                 | 7.000%     |       |       |       |       |       |       |       |       |        |

7.140% 7.283% 7.428% 7.577% 7.729% 7.883% 8.041% 8.202% 8.366%

| Year                                   | Yr. 1     | Yr. 2     | Yr. 3     | Yr. 4      | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    |
|--|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Tax Depreciation                       | 8,787,031 | 2,343,208 | 1,405,925 | 843,555    | 843,555   | 421,777   |           |           |           |           |
| Tax Depreciation included in Rate Base | 523,038   | 523,038   | 523,038   | 11,810,607 | 523,038   | 523,038   | 219,257   |           |           |           |
| Book Depreciation                      | 615,338   | 615,338   | 615,338   | 615,338    | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   |
| Less: Book Depr on ITC Adj             | 92,301    | 92,301    | 92,301    | 92,301     | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    |
| Timing Difference                      | -         | -         | -         | 11,287,569 | -         | -         | (523,038) | (523,038) | (523,038) | (523,038) |
| Def. Tax @ 38.24%                      | -         | -         | -         | 4,316,366  | -         | -         | (200,010) | (200,010) | (200,010) | (200,010) |
| A.D.I.T.                               | -         | -         | -         | 4,316,366  | 4,316,366 | 4,316,366 | 4,116,357 | 3,916,347 | 3,716,338 | 3,516,328 |

|                      |             |             |             |             |             |             |             |             |             |             |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service     | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  |
| Accum. Depreciation  | (615,338)   | (1,230,677) | (1,846,015) | (2,461,353) | (3,076,692) | (3,692,030) | (4,307,368) | (4,922,707) | (5,538,045) | (6,153,383) |
| Net Plant in Service | 16,614,135  | 15,998,796  | 15,383,458  | 14,768,120  | 14,152,781  | 13,537,443  | 12,922,105  | 12,306,766  | 11,691,428  | 11,076,090  |
| Unamortized ITC      | (4,651,958) | (3,818,189) | (2,584,421) | (1,550,653) | (516,884)   | -           | -           | -           | -           | -           |
| A.D.I.T.             | -           | -           | -           | (4,316,366) | (4,316,366) | (4,316,366) | (4,116,357) | (3,916,347) | (3,716,338) | (3,516,328) |
| Net Rate Base        | 16,614,135  | 15,998,796  | 15,383,458  | 10,451,753  | 9,836,415   | 9,221,077   | 8,805,748   | 8,390,419   | 7,975,090   | 7,559,762   |

|                      |           |           |           |         |         |         |         |         |         |         |
|----------------------|-----------|-----------|-----------|---------|---------|---------|---------|---------|---------|---------|
| Return on Rate Base: |           |           |           |         |         |         |         |         |         |         |
| Debt Return          | 722,715   | 695,948   | 669,180   | 454,651 | 427,884 | 401,117 | 383,050 | 364,983 | 346,916 | 328,850 |
| Equity Return        | 482,935   | 465,049   | 447,162   | 303,809 | 285,922 | 268,036 | 255,963 | 243,890 | 231,818 | 219,745 |
| Total                | 1,205,650 | 1,160,996 | 1,116,342 | 758,460 | 713,806 | 669,153 | 639,013 | 608,874 | 578,734 | 548,595 |

|                             |         |         |         |         |         |         |         |         |         |         |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operating Expenses & Taxes: |         |         |         |         |         |         |         |         |         |         |
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation                | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 |
| Property Taxes(1)           | 43,418  | 42,810  | 42,161  | 41,468  | 40,731  | 39,948  | 39,117  | 38,237  | 37,306  | 36,322  |
| Total                       | 663,757 | 663,249 | 662,701 | 662,113 | 661,482 | 660,806 | 660,086 | 659,318 | 658,502 | 657,636 |

|                                 |              |              |              |              |              |              |              |              |              |              |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Income Tax on Equity Return:    |              |              |              |              |              |              |              |              |              |              |
| (Return/(1-Tax Rate) X Tax Rate | 299,019      | 287,945      | 276,870      | 188,109      | 177,035      | 165,960      | 158,485      | 151,010      | 143,535      | 136,060      |
| Revenue Requirement             | \$ 2,168,426 | \$ 2,112,189 | \$ 2,055,913 | \$ 1,608,662 | \$ 1,552,322 | \$ 1,495,919 | \$ 1,457,584 | \$ 1,419,202 | \$ 1,380,771 | \$ 1,342,290 |

|                        |               |
|------------------------|---------------|
| NPV Cost               | \$ 17,040,198 |
| Estimated Output (KWh) | 10,950,000    |
| NPV Output             | 130,161,899   |
| LCOE (\$/KWh)          | \$ 0.13       |

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor; then increase the property tax rate annually by the escalation factor



|              | 8.533%       | 8.704%       | 8.878%       | 9.055%       | 9.235%       | 9.421%       | 9.609%       | 9.802%       | 9.998%       | 10.198%      | 10.402%      | 10.610%      | 10.822%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr.          | 11           | 12           | 13           | 14           | 15           | 16           | 17           | 18           | 19           | 20           | 21           | 22           | 23           |
|              | 2022         | 2023         | 2024         | 2025         | 2026         | 2027         | 2028         | 2029         | 2030         | 2031         | 2032         | 2033         | 2034         |
| 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      |
| 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       | 92,301       |
| (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    | (523,038)    |
| (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    | (200,010)    |
| 3,316,319    | 3,116,309    | 2,916,300    | 2,716,290    | 2,516,280    | 2,316,271    | 2,116,261    | 1,916,252    | 1,716,242    | 1,516,233    | 1,316,223    | 1,116,213    | 916,204      | 716,194      |
| 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   |
| (6,768,722)  | (7,384,060)  | (7,999,398)  | (8,614,737)  | (9,230,075)  | (9,845,413)  | (10,460,751) | (11,076,090) | (11,691,428) | (12,306,766) | (12,922,105) | (13,537,443) | (14,152,781) | (14,768,119) |
| 10,460,751   | 9,845,413    | 9,230,075    | 8,614,737    | 7,999,398    | 7,384,060    | 6,768,722    | 6,153,383    | 5,538,045    | 4,922,707    | 4,307,368    | 3,692,030    | 3,076,692    | 2,461,354    |
| (3,316,319)  | (3,116,309)  | (2,916,300)  | (2,716,290)  | (2,516,280)  | (2,316,271)  | (2,116,261)  | (1,916,252)  | (1,716,242)  | (1,516,233)  | (1,316,223)  | (1,116,213)  | (916,204)    | (716,194)    |
| 7,144,433    | 6,729,104    | 6,313,775    | 5,898,447    | 5,483,118    | 5,067,789    | 4,652,460    | 4,237,132    | 3,821,803    | 3,406,474    | 2,991,145    | 2,575,817    | 2,160,488    | 1,745,159    |
| 310,783      | 292,716      | 274,649      | 256,582      | 238,516      | 220,449      | 202,382      | 184,315      | 166,248      | 148,182      | 130,115      | 112,048      | 93,981       | 75,914       |
| 207,672      | 195,600      | 183,527      | 171,454      | 159,382      | 147,309      | 135,236      | 123,164      | 111,091      | 99,018       | 86,946       | 74,873       | 62,800       | 50,727       |
| 518,455      | 488,316      | 458,176      | 428,037      | 397,897      | 367,758      | 337,618      | 307,479      | 277,340      | 247,200      | 217,061      | 186,921      | 156,782      | 126,643      |
| 6,095        | 6,217        | 6,341        | 6,468        | 6,597        | 6,729        | 6,864        | 7,001        | 7,141        | 7,284        | 7,430        | 7,578        | 7,730        | 7,884        |
| 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      | 615,338      |
| 35,284       | 34,191       | 33,039       | 31,827       | 30,554       | 29,218       | 27,815       | 26,345       | 24,805       | 23,192       | 21,506       | 19,742       | 17,900       | 16,020       |
| 656,718      | 655,746      | 654,718      | 653,634      | 652,490      | 651,285      | 650,017      | 648,684      | 647,284      | 645,815      | 644,274      | 642,659      | 640,968      | 639,200      |
| 128,585      | 121,110      | 113,635      | 106,160      | 98,685       | 91,210       | 83,734       | 76,259       | 68,784       | 61,309       | 53,834       | 46,359       | 38,884       | 31,409       |
| \$ 1,303,758 | \$ 1,265,171 | \$ 1,226,529 | \$ 1,187,830 | \$ 1,149,072 | \$ 1,110,253 | \$ 1,071,370 | \$ 1,032,423 | \$ 993,408   | \$ 954,324   | \$ 915,169   | \$ 875,939   | \$ 836,634   | \$ 797,289   |
| 10,414,656   | 10,362,563   | 10,310,770   | 10,259,216   | 10,207,920   | 10,156,860   | 10,106,096   | 10,055,565   | 10,005,268   | 9,955,261    | 14,263,898   | 14,192,579   | 14,121,616   | 14,050,653   |

11.038% 11.259% 11.484% 11.714% 11.948%

| Yr. 24 | Yr. 25 | Yr. 26 | Yr. 27 | Yr. 28 | Yr. 29 | Yr. 30 |
|--------|--------|--------|--------|--------|--------|--------|
| 24     | 25     | 26     | 27     | 28     | 29     | 30     |
| 2035   | 2036   | 2037   | 2038   | 2039   | 2040   | 2041   |

|           |           |           |           |           |        |        |
|-----------|-----------|-----------|-----------|-----------|--------|--------|
| 615,338   | 615,338   | 615,338   | 615,338   | 615,338   |        |        |
| 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301 | 92,301 |
| (523,038) | (523,038) | (523,038) | (523,038) | (523,038) |        |        |
| (200,010) | (200,010) | (200,010) | (200,010) | (200,010) |        |        |
| 716,194   | 516,185   | 316,175   | 116,166   | (83,844)  |        |        |

|              |              |              |              |              |  |  |
|--------------|--------------|--------------|--------------|--------------|--|--|
| 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   |  |  |
| (14,768,120) | (15,383,458) | (15,998,796) | (16,614,135) | (17,229,473) |  |  |
| 2,461,353    | 1,846,015    | 1,230,677    | 615,338      | 0            |  |  |

|           |           |           |           |        |  |  |
|-----------|-----------|-----------|-----------|--------|--|--|
| (716,194) | (516,185) | (316,175) | (116,166) | 83,844 |  |  |
| 1,745,159 | 1,329,830 | 914,502   | 499,173   | 83,844 |  |  |

|         |        |        |        |       |  |  |
|---------|--------|--------|--------|-------|--|--|
| 75,914  | 57,848 | 39,781 | 21,714 | 3,647 |  |  |
| 50,728  | 38,655 | 26,582 | 14,510 | 2,437 |  |  |
| 126,642 | 96,503 | 66,363 | 36,224 | 6,084 |  |  |

|         |         |         |         |         |  |  |
|---------|---------|---------|---------|---------|--|--|
| 7,884   | 8,042   | 8,203   | 8,367   | 8,534   |  |  |
| 615,338 | 615,338 | 615,338 | 615,338 | 615,338 |  |  |
| 15,975  | 13,967  | 11,872  | 9,688   | 7,411   |  |  |
| 639,198 | 637,348 | 635,413 | 633,393 | 631,284 |  |  |

|        |        |        |       |       |  |  |
|--------|--------|--------|-------|-------|--|--|
| 31,409 | 23,934 | 16,459 | 8,984 | 1,509 |  |  |
|--------|--------|--------|-------|-------|--|--|

|            |            |            |            |            |  |  |
|------------|------------|------------|------------|------------|--|--|
| \$ 797,250 | \$ 757,785 | \$ 718,236 | \$ 678,601 | \$ 638,877 |  |  |
|------------|------------|------------|------------|------------|--|--|

14,051,008 13,980,753 13,910,849 13,841,295 13,772,088

HIGHLY CONFIDENTIAL

| <b>Prairie Fire Esimated<br/>KWh</b> |   |
|--------------------------------------|---|
| <b>Contract<br/>Year</b>             | <b>Estimated Power<br/>Production (KWh)</b> |
| 2012                                 | 10,950,000                                  |
| 2013                                 | 10,895,250                                  |
| 2014                                 | 10,840,774                                  |
| 2015                                 | 10,786,570                                  |
| 2016                                 | 10,732,637                                  |
| 2017                                 | 10,678,974                                  |
| 2018                                 | 10,625,579                                  |
| 2019                                 | 10,572,451                                  |
| 2020                                 | 10,519,589                                  |
| 2021                                 | 10,466,991                                  |
| 2022                                 | 10,414,656                                  |
| 2023                                 | 10,362,583                                  |
| 2024                                 | 10,310,770                                  |
| 2025                                 | 10,259,216                                  |
| 2026                                 | 10,207,920                                  |
| 2027                                 | 10,156,880                                  |
| 2028                                 | 10,106,096                                  |
| 2029                                 | 10,055,565                                  |
| 2030                                 | 10,005,288                                  |
| 2031                                 | 9,955,261                                   |
| 2032                                 | 9,905,485                                   |
| 2033                                 | 9,855,957                                   |
| 2034                                 | 9,806,678                                   |
| 2035                                 | 9,757,644                                   |
| 2036                                 | 9,708,856                                   |
| 2037                                 | 9,660,312                                   |
| 2038                                 | 9,612,010                                   |
| 2039                                 | 9,563,950                                   |
| 2040                                 | 9,516,130                                   |
| 2041                                 | 9,468,550                                   |

305,758,620

### Equivalent Technologies

| Project Name      | Company | Technology     | LCOE    | COD  |
|-------------------|---------|----------------|---------|------|
| Fort Huahuca      | TEP     | Fixed PV       | \$ 0.07 | 2014 |
| Rio Rico          | UNSE    | Fixed PV       | \$ 0.09 | 2014 |
| Prairie Fire      | TEP     | Fixed PV       | \$ 0.13 | 2012 |
| La Senita         | UNSE    | Single Axix PV | \$ 0.17 | 2011 |
| UASTP II          | TEP     | Fixed PV       | \$ 0.14 | 2011 |
| UASTP I           | TEP     | Single Axix PV | \$ 0.12 | 2010 |
| Springerville 1.8 | TEP     | Fixed PV       | \$ 0.15 | 2010 |
| Springerville 4.6 | TEP     | Fixed PV       | \$ 0.30 | 2004 |

### Non-Equivalent Technologies

| Project Name | Company | Technology                       | LCOE    | COD  |
|--------------|---------|----------------------------------|---------|------|
| White Mtn    | TEP     | Low Concentrating PV             | \$ 0.17 | 2014 |
| Areva        | TEP     | Solar Thermal Steam Augmentation | \$ 0.06 | 2014 |

UASTP I Single Axis PV

1.28 MW

HIGHLY CONFIDENTIAL

Original Cost \$ 7,525,500  
 ITC @ 30% \$ 2,257,650  
 Depletable Tax Basis \$ 6,396,675  
 Tax Basis After 50% Bonus \$ 3,198,337.50

Levelized Cost of Energy (\$/kWh) Assumptions DPIS - 2010

Original Cost \$ 7,525,500  
 Asset Life 28  
 O&M First Year 5,000  
 Escalation Factor 2.00%  
 Income Tax Rate (Federal & State) 38.24%  
 Debt Return (wtd cost) 2.91%  
 Equity Return (wtd cost) 4.35%  
 Tax Depreciation (Yrs) 6  
 ITC Claimed 2,257,650  
 Property Tax Rate 7.000%

| Year                                   | Yr. 1<br>2010 | Yr. 2<br>2011 | Yr. 3<br>2012 | Yr. 4<br>2013 | Yr. 5<br>2014 | Yr. 6<br>2015 | Yr. 7<br>2016 | Yr. 8<br>2017 | Yr. 9<br>2018 | Yr. 10<br>2019 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Tax Depreciation                       | 3,838,005     | 1,023,468     | 614,061       | 368,448       | 368,448       | 184,224       | -             | -             | -             | -              |
| Tax Depreciation included in Rate Base | 3,838,005     | 228,453       | 228,453       | 228,453       | 228,453       | 1,644,859     | -             | -             | -             | -              |
| Book Depreciation                      | 268,768       | 268,768       | 268,768       | 268,768       | 268,768       | 268,768       | 268,768       | 268,768       | 268,768       | 268,768        |
| Less: Book Depr on ITC Adj             | 40,315        | 40,315        | 40,315        | 40,315        | 40,315        | 40,315        | 40,315        | 40,315        | 40,315        | 40,315         |
| Timing Difference                      | 3,609,552     | (0)           | (0)           | (0)           | (0)           | 1,416,407     | (228,453)     | (228,453)     | (228,453)     | (228,453)      |
| Def. Tax @ 38.24%                      | 1,380,293     | (0)           | (0)           | (0)           | (0)           | 541,634       | (87,360)      | (87,360)      | (87,360)      | (87,360)       |
| A.D.I.T.                               | 1,380,293     | 1,380,293     | 1,380,293     | 1,380,293     | 1,380,293     | 1,921,927     | 1,834,566     | 1,747,206     | 1,659,846     | 1,572,485      |

|                                       |             |             |             |             |             |             |             |             |             |             |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service                      | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   |
| Accum. Depreciation                   | (268,768)   | (637,536)   | (806,304)   | (1,075,071) | (1,343,839) | (1,612,607) | (1,881,375) | (2,150,143) | (2,418,911) | (2,687,679) |
| Net Plant in Service                  | 7,256,732   | 6,987,964   | 6,719,196   | 6,450,429   | 6,181,661   | 5,912,893   | 5,644,125   | 5,375,357   | 5,106,589   | 4,837,821   |
| Unamortized ITC                       | (2,031,885) | (1,580,355) | (1,128,825) | (677,295)   | (225,765)   | (0)         | (0)         | (0)         | (0)         | (0)         |
| Unamortized ITC included in Rate Base | (1,380,293) | (1,380,293) | (1,380,293) | (1,380,293) | (1,380,293) | (1,921,927) | (1,834,566) | (1,747,206) | (1,659,846) | (1,572,485) |
| A.D.I.T.                              | 3,844,554   | 4,027,316   | 4,210,079   | 4,392,841   | 4,575,603   | 3,990,966   | 3,809,559   | 3,628,151   | 3,446,744   | 3,265,336   |

|                      |         |         |         |         |         |         |         |         |         |         |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Return on Rate Base: |         |         |         |         |         |         |         |         |         |         |
| Debt Return          | 167,238 | 175,188 | 183,138 | 191,089 | 199,039 | 173,607 | 165,716 | 157,825 | 149,933 | 142,042 |
| Equity Return        | 111,752 | 117,065 | 122,377 | 127,690 | 133,002 | 116,008 | 110,735 | 105,462 | 100,189 | 94,916  |
| Total                | 278,991 | 292,253 | 305,516 | 318,778 | 332,041 | 289,615 | 276,451 | 263,287 | 250,122 | 236,958 |

|                             |         |         |         |         |         |         |         |         |         |         |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operating Expenses & Taxes: |         |         |         |         |         |         |         |         |         |         |
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation                | 268,768 | 268,768 | 268,768 | 268,768 | 268,768 | 268,768 | 268,768 | 268,768 | 268,768 | 268,768 |
| Property Taxes(1)           | 18,964  | 18,699  | 18,415  | 18,113  | 17,791  | 17,448  | 17,085  | 16,701  | 16,294  | 15,865  |
| Total                       | 292,732 | 292,567 | 292,385 | 292,186 | 291,971 | 291,737 | 291,484 | 291,212 | 290,921 | 290,608 |

|                                 |              |            |            |            |            |            |            |            |            |            |
|---------------------------------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Income Tax on Equity Return:    |              |            |            |            |            |            |            |            |            |            |
| (Return/(1-Tax Rate) X Tax Rate | 69,194       | 72,483     | 75,773     | 79,062     | 82,351     | 71,829     | 68,564     | 65,299     | 62,034     | 58,769     |
| Revenue Requirement             | \$ 640,917   | \$ 657,303 | \$ 673,673 | \$ 690,027 | \$ 706,363 | \$ 653,181 | \$ 636,499 | \$ 619,798 | \$ 603,077 | \$ 586,335 |
| NPV Cost                        | \$ 6,758,177 |            |            |            |            |            |            |            |            |            |
| Estimated Output (kWh)          | 3,504,000    | 3,486,480  | 3,469,048  | 3,451,702  | 3,434,444  | 3,417,272  | 3,400,185  | 3,383,184  | 3,366,268  | 3,349,437  |
| NPV Output                      | 55,558,280   |            |            |            |            |            |            |            |            |            |
| LCOE (\$/kWh)                   | \$ 0.12      |            |            |            |            |            |            |            |            |            |

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor

|             | 8.533%      | 8.704%      | 8.878%      | 9.055%      | 9.236%      | 9.421%      | 9.609%      | 9.802%      | 9.998%      | 10.198%     | 10.402%     | 10.610%     | 10.822%   |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|
|             | Yr. 11      | Yr. 12      | Yr. 13      | Yr. 14      | Yr. 15      | Yr. 16      | Yr. 17      | Yr. 18      | Yr. 19      | Yr. 20      | Yr. 21      | Yr. 22      | Yr. 23    |
|             | 2020        | 2021        | 2022        | 2023        | 2024        | 2025        | 2026        | 2027        | 2028        | 2029        | 2030        | 2031        | 2032      |
| 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768   |
| 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315    |
| (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453) |
| (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)  |
| 1,485,125   | 1,397,765   | 1,310,405   | 1,223,044   | 1,135,684   | 1,048,324   | 960,963     | 873,603     | 786,243     | 698,882     | 611,522     | 524,162     | 436,802     |           |
| 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500 |
| (2,956,446) | (3,225,214) | (3,493,982) | (3,762,750) | (4,031,518) | (4,300,286) | (4,569,054) | (4,837,821) | (5,106,589) | (5,375,357) | (5,644,125) | (5,912,893) | (6,181,661) |           |
| 4,569,054   | 4,300,286   | 4,031,518   | 3,762,750   | 3,493,982   | 3,225,214   | 2,956,446   | 2,687,679   | 2,418,911   | 2,150,143   | 1,881,375   | 1,612,607   | 1,343,839   |           |
| (1,485,125) | (1,397,765) | (1,310,405) | (1,223,044) | (1,135,684) | (1,048,324) | (960,963)   | (873,603)   | (786,243)   | (698,882)   | (611,522)   | (524,162)   | (436,802)   |           |
| 3,083,928   | 2,902,521   | 2,721,113   | 2,539,706   | 2,358,298   | 2,176,891   | 1,995,483   | 1,814,076   | 1,632,668   | 1,451,260   | 1,269,853   | 1,088,445   | 907,038     |           |
| 134,151     | 126,260     | 118,368     | 110,477     | 102,586     | 94,695      | 86,804      | 78,912      | 71,021      | 63,130      | 55,239      | 47,347      | 39,456      |           |
| 89,643      | 84,370      | 79,097      | 73,823      | 68,550      | 63,277      | 58,004      | 52,731      | 47,458      | 42,185      | 36,912      | 31,639      | 26,366      |           |
| 223,794     | 210,629     | 197,465     | 184,301     | 171,136     | 157,972     | 144,808     | 131,643     | 118,479     | 105,315     | 92,150      | 78,986      | 65,822      |           |
| 6,095       | 6,217       | 6,341       | 6,468       | 6,597       | 6,729       | 6,864       | 7,001       | 7,141       | 7,284       | 7,430       | 7,578       | 7,730       |           |
| 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768   |
| 15,412      | 14,934      | 14,431      | 13,902      | 13,346      | 12,762      | 12,149      | 11,507      | 10,834      | 10,130      | 9,393       | 8,623       | 7,818       |           |
| 290,274     | 289,919     | 289,540     | 289,138     | 288,711     | 288,259     | 287,781     | 287,276     | 286,743     | 286,182     | 285,591     | 284,969     | 284,316     |           |
| 55,504      | 52,239      | 48,974      | 45,709      | 42,444      | 39,179      | 35,914      | 32,650      | 29,385      | 26,120      | 22,855      | 19,590      | 16,325      |           |
| \$ 569,572  | \$ 552,787  | \$ 535,979  | \$ 519,148  | \$ 502,292  | \$ 485,410  | \$ 468,503  | \$ 451,569  | \$ 434,607  | \$ 417,616  | \$ 400,596  | \$ 383,545  | \$ 366,462  |           |
| 3,332,690   | 3,316,026   | 3,299,446   | 3,282,949   | 3,266,534   | 3,250,202   | 3,233,951   | 3,217,781   | 3,201,692   | 3,185,684   | 3,169,698   | 3,153,712   | 3,137,726   | 3,121,740 |

|             | 11.038%     | 11.259%     | 11.484%     | 11.714%     | 11.948%     |
|-------------|-------------|-------------|-------------|-------------|-------------|
| Yr. 24      | Yr. 25      | Yr. 26      | Yr. 27      | Yr. 28      | Yr. 29      |
| 24          | 25          | 26          | 27          | 28          | 29          |
| 2033        | 2034        | 2035        | 2036        | 2037        | 2038        |
|             |             |             |             |             | 2039        |
| 288,768     | 288,768     | 288,768     | 288,768     | 288,768     | 288,768     |
| 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      |
| (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   |
| (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    |
| 349,441     | 262,081     | 174,721     | 87,360      | (0)         | (0)         |
| 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   |
| (6,450,429) | (6,719,196) | (6,987,964) | (7,256,732) | (7,525,500) | (7,525,500) |
| 1,075,071   | 806,304     | 537,536     | 268,768     | (0)         | (0)         |
| (349,441)   | (262,081)   | (174,721)   | (87,360)    | 0           | 0           |
| 725,630     | 544,223     | 362,815     | 181,408     | (0)         | (0)         |
| 31,565      | 23,674      | 15,782      | 7,891       | (0)         | (0)         |
| 21,092      | 15,819      | 10,546      | 5,273       | (0)         | (0)         |
| 52,657      | 39,493      | 26,329      | 13,164      | (0)         | (0)         |
| 7,884       | 8,042       | 8,203       | 8,367       | 8,534       | 8,534       |
| 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     |
| 6,978       | 6,101       | 5,185       | 4,231       | 3,237       | 3,237       |
| 283,630     | 282,911     | 282,156     | 281,366     | 280,539     | 280,539     |
| 13,060      | 9,795       | 6,530       | 3,265       | (0)         | (0)         |
| \$ 349,347  | \$ 332,198  | \$ 315,015  | \$ 297,796  | \$ 280,539  | \$ 280,539  |
| 14,051,008  | 13,980,753  | 13,910,849  | 13,841,295  | 13,772,088  | 13,772,088  |

HIGHLY CONFIDENTIAL

### UASTP Esimated KWh

COD: 12/31/2010

|      | <b>Contract<br/>Year</b> | <b>Estimated Power<br/>Production (KWh)</b> |
|------|--------------------------|---|
| 2010 | 1                        | 3,504,000                                   |
| 2011 | 2                        | 3,486,480                                   |
| 2012 | 3                        | 3,469,048                                   |
| 2013 | 4                        | 3,451,702                                   |
| 2014 | 5                        | 3,434,444                                   |
| 2015 | 6                        | 3,417,272                                   |
| 2016 | 7                        | 3,400,185                                   |
| 2017 | 8                        | 3,383,184                                   |
| 2018 | 9                        | 3,366,268                                   |
| 2019 | 10                       | 3,349,437                                   |
| 2020 | 11                       | 3,332,690                                   |
| 2021 | 12                       | 3,316,026                                   |
| 2022 | 13                       | 3,299,446                                   |
| 2023 | 14                       | 3,282,949                                   |
| 2024 | 15                       | 3,266,534                                   |
| 2025 | 16                       | 3,250,202                                   |
| 2026 | 17                       | 3,233,951                                   |
| 2027 | 18                       | 3,217,781                                   |
| 2028 | 19                       | 3,201,692                                   |
| 2029 | 20                       | 3,185,684                                   |
| 2030 | 21                       | 3,169,755                                   |
| 2031 | 22                       | 3,153,906                                   |
| 2032 | 23                       | 3,138,137                                   |
| 2033 | 24                       | 3,122,446                                   |
| 2034 | 25                       | 3,106,834                                   |
| 2035 | 26                       | 3,091,300                                   |
| 2036 | 27                       | 3,075,843                                   |
| 2037 | 28                       | 3,060,464                                   |
| 2038 | 29                       | 3,045,162                                   |
| 2039 | 30                       | 3,029,936                                   |

97,842,758



**UASTP II Fixed PV**

4 MW

HIGHLY CONFIDENTIAL

Levelized Cost of Energy (\$/KWh)

Assumptions

DPS - 2011

Original Cost \$ 17,569,046  
 ITC @ 30% \$ 5,270,713.80  
 Depreciable Tax Basis \$ 14,933,689.10  
 Tax Basis After 50% Bonus \$ 7,466,844.55

Asset Life 28  
 O&M First Year \$ 5,000  
 Escalation Factor 2.00%  
 Income Tax Rate (Federal & State) 38.24%  
 Debt Return (wtd cost) 2.91%  
 Equity Return (wtd cost) 4.35%  
 Tax Depreciation (Yrs) 6  
 ITC Claimed 5,270,714  
 Property Tax Rate 7.000%

| Year                                   | Yr. 1<br>2011 | Yr. 2<br>2012 | Yr. 3<br>2013 | Yr. 4<br>2014 | Yr. 5<br>2015 | Yr. 6<br>2016 | Yr. 7<br>2017 | Yr. 8<br>2018 | Yr. 9<br>2019 | Yr. 10<br>2020 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Tax Depreciation                       | 533,346       | 533,346       | 533,346       | 533,346       | 12,800,305    | -             | -             | -             | -             | -              |
| Tax Depreciation Included in Rate Base | 533,346       | 533,346       | 533,346       | 533,346       | 12,800,305    | -             | -             | -             | -             | -              |
| Book Depreciation                      | 627,466       | 627,466       | 627,466       | 627,466       | 627,466       | 627,466       | 627,466       | 627,466       | 627,466       | 627,466        |
| Less: Book Depr on ITC Adj             | 94,120        | 94,120        | 94,120        | 94,120        | 94,120        | 94,120        | 94,120        | 94,120        | 94,120        | 94,120         |
| Timing Difference                      | 0             | 0             | 0             | 0             | 12,266,959    | (533,346)     | (533,346)     | (533,346)     | (533,346)     | (533,346)      |
| Def. Tax @ 38.24%                      | 0             | 0             | 0             | 0             | 4,690,885     | (203,952)     | (203,952)     | (203,952)     | (203,952)     | (203,952)      |
| A.D.I.T.                               | 0             | 0             | 0             | 0             | 4,690,885     | 4,486,934     | 4,282,982     | 4,079,031     | 3,875,079     | 3,671,127      |

|                                       |             |             |             |             |             |             |             |             |             |             |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service                      | 17,569,046  | 17,569,046  | 17,569,046  | 17,569,046  | 17,569,046  | 17,569,046  | 17,569,046  | 17,569,046  | 17,569,046  | 17,569,046  |
| Accum. Depreciation                   | (627,466)   | (1,254,932) | (1,882,398) | (2,509,864) | (3,137,330) | (3,764,796) | (4,392,262) | (5,019,727) | (5,647,193) | (6,274,659) |
| Net Plant in Service                  | 16,941,580  | 16,314,114  | 15,686,648  | 15,059,182  | 14,431,716  | 13,804,250  | 13,176,785  | 12,549,319  | 11,921,853  | 11,294,387  |
| Unamortized ITC                       | (4,743,642) | (3,689,500) | (2,635,357) | (1,581,214) | (527,071)   | (0)         | (0)         | (0)         | (0)         | (0)         |
| Unamortized ITC included in Rate Base | (0)         | (0)         | (0)         | (0)         | (0)         | (4,486,934) | (4,282,982) | (4,079,031) | (3,875,079) | (3,671,127) |
| A.D.I.T.                              | 16,941,580  | 16,314,114  | 15,686,648  | 15,059,182  | 14,431,716  | 13,804,250  | 13,176,785  | 12,549,319  | 11,921,853  | 11,294,387  |
| Net Rate Base                         | 16,941,580  | 16,314,114  | 15,686,648  | 15,059,182  | 14,431,716  | 13,804,250  | 13,176,785  | 12,549,319  | 11,921,853  | 11,294,387  |

Return on Rate Base:

|               |           |           |           |           |         |         |         |         |         |         |
|---------------|-----------|-----------|-----------|-----------|---------|---------|---------|---------|---------|---------|
| Debt Return   | 736,959   | 709,664   | 682,369   | 655,074   | 423,726 | 405,303 | 386,880 | 368,458 | 350,035 | 331,612 |
| Equity Return | 492,453   | 474,214   | 455,975   | 437,736   | 283,144 | 270,833 | 258,523 | 246,212 | 233,901 | 221,591 |
| Total         | 1,229,412 | 1,183,878 | 1,138,344 | 1,092,811 | 706,870 | 676,136 | 645,403 | 614,669 | 583,936 | 553,203 |

Operating Expenses & Taxes:

|                            |         |         |         |         |         |         |         |         |         |         |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operations and Maintenance | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation               | 627,466 | 627,466 | 627,466 | 627,466 | 627,466 | 627,466 | 627,466 | 627,466 | 627,466 | 627,466 |
| Property Taxes(1)          | 44,274  | 43,654  | 42,992  | 42,286  | 41,534  | 40,735  | 39,888  | 38,990  | 38,041  | 37,038  |
| Total                      | 676,740 | 676,220 | 675,660 | 675,057 | 674,412 | 673,721 | 672,985 | 672,200 | 671,365 | 670,479 |

Income Tax on Equity Return:

|                                 |         |         |         |         |         |         |         |         |         |         |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| (Return/(1-Tax Rate) X Tax Rate | 304,913 | 293,620 | 282,327 | 271,033 | 175,314 | 167,692 | 160,070 | 152,447 | 144,825 | 137,203 |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|

Revenue Requirement

|    |           |    |           |    |           |    |           |    |           |    |           |    |           |    |           |
|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
| \$ | 2,211,064 | \$ | 2,153,718 | \$ | 2,096,331 | \$ | 2,038,902 | \$ | 1,556,596 | \$ | 1,478,457 | \$ | 1,400,126 | \$ | 1,360,885 |
|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|

NPV Cost

\$ 17,597,197

Estimated Output (KWh)

10,950,000

10,519,589

10,466,991

NPV Output

123,913,076

10,519,589

10,466,991

LCOE (\$/KWh)

0.14

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor

|              | 8.533%       | 8.704%       | 8.878%       | 9.055%       | 9.236%       | 9.421%       | 9.609%       | 9.802%       | 9.998%       | 10.198%      | 10.402%      | 10.610%      | 10.822%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          |
| 11           | 12           | 13           | 14           | 15           | 16           | 17           | 18           | 19           | 20           | 21           | 22           | 23           | 23           |
| 2021         | 2022         | 2023         | 2024         | 2025         | 2026         | 2027         | 2028         | 2029         | 2030         | 2031         | 2032         | 2033         | 2033         |
| 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      |
| 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       |
| (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    |
| (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    |
| 3,467,176    | 3,263,224    | 3,059,273    | 2,855,321    | 2,651,370    | 2,447,418    | 2,243,467    | 2,039,515    | 1,835,564    | 1,631,612    | 1,427,661    | 1,223,709    | 1,019,758    | 1,019,758    |
| 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   |
| (6,902,125)  | (7,529,591)  | (8,157,057)  | (8,784,523)  | (9,411,989)  | (10,039,455) | (10,666,921) | (11,294,387) | (11,921,853) | (12,549,319) | (13,176,785) | (13,804,250) | (14,431,716) | (14,431,716) |
| 10,666,921   | 10,039,455   | 9,411,989    | 8,784,523    | 8,157,057    | 7,529,591    | 6,902,125    | 6,274,659    | 5,647,193    | 5,019,727    | 4,392,262    | 3,764,796    | 3,137,330    | 3,137,330    |
| (3,467,176)  | (3,263,224)  | (3,059,273)  | (2,855,321)  | (2,651,370)  | (2,447,418)  | (2,243,467)  | (2,039,515)  | (1,835,564)  | (1,631,612)  | (1,427,661)  | (1,223,709)  | (1,019,758)  | (1,019,758)  |
| 7,199,745    | 6,776,230    | 6,352,716    | 5,929,202    | 5,505,687    | 5,082,173    | 4,658,658    | 4,235,144    | 3,811,630    | 3,388,115    | 2,964,601    | 2,541,086    | 2,117,572    | 2,117,572    |
| 313,189      | 294,766      | 276,343      | 257,920      | 239,497      | 221,075      | 202,652      | 184,229      | 165,806      | 147,383      | 128,960      | 110,537      | 92,114       | 92,114       |
| 209,280      | 196,970      | 184,659      | 172,348      | 160,038      | 147,727      | 135,417      | 123,106      | 110,795      | 98,485       | 86,174       | 73,864       | 61,553       | 61,553       |
| 522,469      | 491,736      | 461,002      | 430,269      | 399,535      | 368,802      | 338,068      | 307,335      | 276,601      | 245,868      | 215,134      | 184,401      | 153,667      | 153,667      |
| 6,095        | 6,217        | 6,341        | 6,468        | 6,597        | 6,729        | 6,864        | 7,001        | 7,141        | 7,284        | 7,430        | 7,578        | 7,730        | 7,730        |
| 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      |
| 35,980       | 34,864       | 33,690       | 32,455       | 31,157       | 29,793       | 28,363       | 26,864       | 25,294       | 23,650       | 21,930       | 20,131       | 18,252       | 18,252       |
| 669,541      | 668,547      | 667,497      | 666,389      | 665,220      | 663,989      | 662,693      | 661,331      | 659,901      | 658,400      | 656,825      | 655,176      | 653,448      | 653,448      |
| 129,580      | 121,958      | 114,335      | 106,713      | 99,091       | 91,468       | 83,846       | 76,224       | 68,601       | 60,979       | 53,357       | 45,734       | 38,112       | 38,112       |
| \$ 1,321,590 | \$ 1,282,241 | \$ 1,242,835 | \$ 1,203,370 | \$ 1,163,846 | \$ 1,124,259 | \$ 1,084,607 | \$ 1,044,890 | \$ 1,005,103 | \$ 965,246   | \$ 925,316   | \$ 885,311   | \$ 845,227   | \$ 845,227   |
| 10,414,656   | 10,362,583   | 10,310,770   | 10,259,216   | 10,207,920   | 10,156,880   | 10,106,096   | 10,055,565   | 10,005,288   | 9,955,261    | 9,905,485    | 9,855,957    | 9,806,678    | 9,806,678    |

|  | 11.038%      | 11.259%      | 11.484%      | 11.714%      | 11.948%      |
|--|--------------|--------------|--------------|--------------|--------------|
|  | Yr. 24       | Yr. 25       | Yr. 26       | Yr. 27       | Yr. 28       |
|  | 24           | 25           | 26           | 27           | 28           |
|  | 2034         | 2035         | 2036         | 2037         | 2038         |
|  | Yr. 29       | Yr. 30       | Yr. 31       | Yr. 32       | Yr. 33       |
|  | 29           | 30           | 31           | 32           | 33           |
|  | 2039         | 2040         | 2041         | 2042         | 2043         |
|  | -            | -            | -            | -            | -            |
|  | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      |
|  | 94,120       | 94,120       | 94,120       | 94,120       | 94,120       |
|  | (533,346)    | (533,346)    | (533,346)    | (533,346)    | (533,346)    |
|  | (203,952)    | (203,952)    | (203,952)    | (203,952)    | (203,952)    |
|  | 815,806      | 611,855      | 407,903      | 203,952      | -            |
|  | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   | 17,569,046   |
|  | (15,059,182) | (15,686,648) | (16,314,114) | (16,941,580) | (17,569,046) |
|  | 2,509,864    | 1,882,398    | 1,254,932    | 627,466      | (0)          |
|  | (815,806)    | (611,855)    | (407,903)    | (203,952)    | -            |
|  | 1,694,058    | 1,270,543    | 847,029      | 423,514      | (0)          |
|  | 73,692       | 55,269       | 36,846       | 18,423       | (0)          |
|  | 49,242       | 36,932       | 24,621       | 12,311       | (0)          |
|  | 122,934      | 92,200       | 61,467       | 30,733       | (0)          |
|  | 7,884        | 8,042        | 8,203        | 8,367        | 8,534        |
|  | 627,466      | 627,466      | 627,466      | 627,466      | 627,466      |
|  | 16,290       | 14,242       | 12,106       | 9,879        | 7,557        |
|  | 651,641      | 649,751      | 647,775      | 645,712      | 643,557      |
|  | 30,489       | 22,867       | 15,245       | 7,622        | (0)          |
|  | \$ 805,064   | \$ 764,818   | \$ 724,487   | \$ 684,067   | \$ 643,557   |
|  | 9,757,644    | 9,708,856    | 9,660,312    | 9,612,010    | 9,563,950    |

HIGHLY CONFIDENTIAL

### UASTP Esimated KWh

COD: 12/29/2011

|      | <b>Contract<br/>Year</b> | <b>Estimated Power<br/>Production (KWh)</b> |
|------|--------------------------|---|
| 2011 | 1                        | 10,950,000                                  |
| 2012 | 2                        | 10,895,250                                  |
| 2013 | 3                        | 10,840,774                                  |
| 2014 | 4                        | 10,786,570                                  |
| 2015 | 5                        | 10,732,637                                  |
| 2016 | 6                        | 10,678,974                                  |
| 2017 | 7                        | 10,625,579                                  |
| 2018 | 8                        | 10,572,451                                  |
| 2019 | 9                        | 10,519,589                                  |
| 2020 | 10                       | 10,466,991                                  |
| 2021 | 11                       | 10,414,656                                  |
| 2022 | 12                       | 10,362,583                                  |
| 2023 | 13                       | 10,310,770                                  |
| 2024 | 14                       | 10,259,216                                  |
| 2025 | 15                       | 10,207,920                                  |
| 2026 | 16                       | 10,156,880                                  |
| 2027 | 17                       | 10,106,096                                  |
| 2028 | 18                       | 10,055,565                                  |
| 2029 | 19                       | 10,005,288                                  |
| 2030 | 20                       | 9,955,261                                   |
| 2031 | 21                       | 9,905,485                                   |
| 2032 | 22                       | 9,855,957                                   |
| 2033 | 23                       | 9,806,678                                   |
| 2034 | 24                       | 9,757,644                                   |
| 2035 | 25                       | 9,708,856                                   |
| 2036 | 26                       | 9,660,312                                   |
| 2037 | 27                       | 9,612,010                                   |
| 2038 | 28                       | 9,563,950                                   |
| 2039 | 29                       | 9,516,130                                   |
| 2040 | 30                       | 9,468,550                                   |

305,758,619.71

Springerville 4.6 Fixed PV

3.68 MW

HIGHLY CONFIDENTIAL

Original Cost \$ 36,640,478  
 ITC @ 30% \$ 10,992,143.40  
 Depreciable Tax Basis \$ 31,144,406.30  
 Tax Basis After 50% Bonus \$ 15,572,203.15

DIPS - 2004  
 NOT Sure this is correct

| Assumptions                       | Yr. 1  | Yr. 2 | Yr. 3 | Yr. 4 | Yr. 5 | Yr. 6 | Yr. 7 | Yr. 8 | Yr. 9 | Yr. 10 |
|-----------------------------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Asset Life                        | 28     |       |       |       |       |       |       |       |       |        |
| O&M First Year                    | 5,000  |       |       |       |       |       |       |       |       |        |
| Escalation Factor                 | 2.00%  |       |       |       |       |       |       |       |       |        |
| Income Tax Rate (Federal & State) | 38.24% |       |       |       |       |       |       |       |       |        |
| Debt Return (wtd cost)            | 2.91%  |       |       |       |       |       |       |       |       |        |
| Equity Return (wtd cost)          | 4.35%  |       |       |       |       |       |       |       |       |        |
| Tax Depreciation (Yrs)            | 6      |       |       |       |       |       |       |       |       |        |

ITC Claimed  
 Property Tax Rate 7.000%

|  | Yr. 1        | Yr. 2         | Yr. 3        | Yr. 4        | Yr. 5        | Yr. 6        | Yr. 7       | Yr. 8       | Yr. 9       | Yr. 10      |
|--|--------------|---------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|
| Year                                   | 2004         | 2005          | 2006         | 2007         | 2008         | 2009         | 2010        | 2011        | 2012        | 2013        |
| Tax Depreciation                       | \$ 7,328,096 | \$ 11,724,953 | \$ 7,034,972 | \$ 4,220,983 | \$ 4,220,983 | \$ 2,110,492 |             |             |             |             |
| Tax Depreciation Included in Rate Base | \$ 7,328,096 | \$ 11,724,953 | \$ 7,034,972 | \$ 4,220,983 | \$ 4,220,983 | \$ 2,110,492 |             |             |             |             |
| Book Depreciation                      | 1,308,589    | 1,308,589     | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589   | 1,308,589   | 1,308,589   | 1,308,589   |
| Less: Book Depr on ITC Adj             | -            | -             | -            | -            | -            | -            | -           | -           | -           | -           |
| Timing Difference                      | 6,019,507    | 10,416,364    | 5,726,383    | 2,912,395    | 2,912,395    | 801,903      | (1,308,589) | (1,308,589) | (1,308,589) | (1,308,589) |
| Def. Tax @ 38.24%                      | 2,301,860    | 3,983,218     | 2,189,769    | 1,113,700    | 1,113,700    | 306,648      | (500,404)   | (500,404)   | (500,404)   | (500,404)   |
| A.D.I.T.                               | 2,301,860    | 6,285,077     | 8,474,846    | 9,588,546    | 10,702,246   | 11,008,893   | 10,508,489  | 10,008,085  | 9,507,681   | 9,007,276   |

|                                       |             |             |             |             |              |              |              |              |              |              |
|---------------------------------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Plant in Service                      | 36,640,478  | 36,640,478  | 36,640,478  | 36,640,478  | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   |
| Accum. Depreciation                   | (1,308,589) | (2,617,177) | (3,925,766) | (5,234,354) | (6,542,943)  | (7,851,531)  | (9,160,120)  | (10,468,708) | (11,777,297) | (13,085,885) |
| Net Plant in Service                  | 35,331,890  | 34,023,301  | 32,714,713  | 31,406,124  | 30,097,536   | 28,788,947   | 27,480,359   | 26,171,770   | 24,863,182   | 23,554,593   |
| Unamortized ITC                       | -           | -           | -           | -           | -            | -            | -            | -            | -            | -            |
| Unamortized ITC Included in Rate Base | (2,301,860) | (6,285,077) | (8,474,846) | (9,588,546) | (10,702,246) | (11,008,893) | (10,508,489) | (10,008,085) | (9,507,681)  | (9,007,276)  |
| A.D.I.T.                              | 33,030,030  | 27,738,224  | 24,239,866  | 21,817,578  | 19,395,290   | 17,780,054   | 16,971,869   | 16,163,695   | 15,355,501   | 14,547,317   |

|                      |           |           |           |           |           |           |           |           |           |           |
|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Return on Rate Base: |           |           |           |           |           |           |           |           |           |           |
| Debt Return          | 1,436,806 | 1,206,613 | 1,054,434 | 949,065   | 843,695   | 773,432   | 738,276   | 703,120   | 667,964   | 632,808   |
| Equity Return        | 960,108   | 806,287   | 704,598   | 634,187   | 563,777   | 516,826   | 493,334   | 469,841   | 446,349   | 422,857   |
| Total                | 2,396,914 | 2,012,900 | 1,759,032 | 1,583,252 | 1,407,472 | 1,290,258 | 1,231,610 | 1,172,962 | 1,114,314 | 1,055,666 |

|                             |           |           |           |           |           |           |           |           |           |           |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Operating Expenses & Taxes: |           |           |           |           |           |           |           |           |           |           |
| Operations and Maintenance  | 5,000     | 5,100     | 5,202     | 5,306     | 5,412     | 5,520     | 5,631     | 5,743     | 5,858     | 5,975     |
| Depreciation                | 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 |
| Property Taxes(1)           | 92,334    | 91,041    | 89,660    | 88,187    | 86,619    | 84,954    | 83,186    | 81,315    | 79,335    | 77,243    |
| Total                       | 1,405,923 | 1,404,730 | 1,403,451 | 1,402,082 | 1,400,620 | 1,399,062 | 1,397,406 | 1,395,647 | 1,393,782 | 1,391,807 |

|                                 |         |         |         |         |         |         |         |         |         |         |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Income Tax on Equity Return:    |         |         |         |         |         |         |         |         |         |         |
| (Return/(1-Tax Rate) X Tax Rate | 594,471 | 499,229 | 436,266 | 392,670 | 349,074 | 320,003 | 305,458 | 290,912 | 276,367 | 261,821 |

|                     |              |              |              |              |              |              |              |              |              |              |
|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Revenue Requirement | \$ 4,397,307 | \$ 3,916,859 | \$ 3,598,749 | \$ 3,378,004 | \$ 3,157,166 | \$ 3,009,324 | \$ 2,934,473 | \$ 2,859,521 | \$ 2,784,462 | \$ 2,709,294 |
|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|

|          |               |
|----------|---------------|
| NPV Cost | \$ 33,858,004 |
|----------|---------------|

|                        |            |            |           |           |           |           |           |           |           |           |
|------------------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Estimated Output (KWh) | 10,074,000 | 10,023,630 | 9,973,512 | 9,923,644 | 9,874,026 | 9,824,656 | 9,775,533 | 9,726,655 | 9,678,022 | 9,629,632 |
|------------------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|

|            |             |
|------------|-------------|
| NPV Output | 114,000,030 |
|------------|-------------|

|               |         |
|---------------|---------|
| LCOE (\$/KWh) | \$ 0.30 |
|---------------|---------|

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor

|              | 8.533%       | 8.704%       | 8.878%       | 9.055%       | 9.236%       | 9.421%       | 9.609%       | 9.802%       | 9.998%       | 10.198%      | 10.402%      | 10.610%      | 10.822%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          | Yr.          |
| 11           | 12           | 13           | 14           | 15           | 16           | 17           | 18           | 19           | 20           | 21           | 22           | 23           | 24           |
| 2014         | 2015         | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | 2026         | 2026         |
| 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    |
| (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  | (1,308,589)  |
| (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    | (500,404)    |
| 8,506,872    | 8,006,468    | 7,506,064    | 7,005,659    | 6,505,255    | 6,004,851    | 5,504,447    | 5,004,042    | 4,503,638    | 4,003,234    | 3,502,830    | 3,002,425    | 2,502,021    | 2,502,021    |
| 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   |
| (14,394,474) | (15,703,062) | (17,011,651) | (18,320,239) | (19,628,828) | (20,937,416) | (22,246,005) | (23,554,593) | (24,863,182) | (26,171,770) | (27,480,359) | (28,788,947) | (30,097,536) | (30,097,536) |
| 22,246,005   | 20,937,416   | 19,628,828   | 18,320,239   | 17,011,651   | 15,703,062   | 14,394,474   | 13,085,885   | 11,777,297   | 10,468,708   | 9,160,120    | 7,851,531    | 6,542,943    | 6,542,943    |
| (8,506,872)  | (8,006,468)  | (7,506,064)  | (7,005,659)  | (6,505,255)  | (6,004,851)  | (5,504,447)  | (5,004,042)  | (4,503,638)  | (4,003,234)  | (3,502,830)  | (3,002,425)  | (2,502,021)  | (2,502,021)  |
| 13,739,132   | 12,930,948   | 12,122,764   | 11,314,580   | 10,506,395   | 9,698,211    | 8,890,027    | 8,081,843    | 7,273,658    | 6,465,474    | 5,657,290    | 4,849,106    | 4,040,921    | 4,040,921    |
| 597,652      | 562,496      | 527,340      | 492,184      | 457,028      | 421,872      | 386,716      | 351,560      | 316,404      | 281,248      | 246,092      | 210,936      | 175,780      | 175,780      |
| 399,365      | 375,873      | 352,381      | 328,889      | 305,397      | 281,905      | 258,413      | 234,921      | 211,429      | 187,937      | 164,445      | 140,952      | 117,460      | 117,460      |
| 997,018      | 938,369      | 879,721      | 821,073      | 762,425      | 703,777      | 645,129      | 586,481      | 527,833      | 469,185      | 410,537      | 351,889      | 293,240      | 293,240      |
| 6,095        | 6,217        | 6,341        | 6,468        | 6,597        | 6,729        | 6,864        | 7,001        | 7,141        | 7,284        | 7,430        | 7,578        | 7,730        | 7,730        |
| 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    | 1,308,589    |
| 75,036       | 72,710       | 70,261       | 67,685       | 64,977       | 62,135       | 59,152       | 56,026       | 52,750       | 49,322       | 45,734       | 41,984       | 38,066       | 38,066       |
| 1,389,720    | 1,387,516    | 1,385,191    | 1,382,741    | 1,380,163    | 1,377,453    | 1,374,605    | 1,371,615    | 1,368,480    | 1,365,194    | 1,361,763    | 1,358,151    | 1,354,384    | 1,354,384    |
| 247,275      | 232,730      | 218,184      | 203,639      | 189,093      | 174,547      | 160,002      | 145,456      | 130,910      | 116,365      | 101,819      | 87,274       | 72,728       | 72,728       |
| \$ 2,634,013 | \$ 2,558,615 | \$ 2,483,096 | \$ 2,407,453 | \$ 2,331,681 | \$ 2,255,777 | \$ 2,179,735 | \$ 2,103,552 | \$ 2,027,223 | \$ 1,950,744 | \$ 1,874,109 | \$ 1,797,313 | \$ 1,720,353 | \$ 1,720,353 |
| 9,581,483    | 9,533,576    | 9,485,908    | 9,438,479    | 9,391,286    | 9,344,330    | 9,297,608    | 9,251,120    | 9,204,865    | 9,158,840    | 9,113,046    | 9,067,481    | 9,022,143    | 9,022,143    |

11.038%      11.259%      11.484%      11.714%      11.948%

|             | Yr. 24<br>24 | Yr. 25<br>2028 | Yr. 26<br>2029 | Yr. 27<br>2030 | Yr. 28<br>2031 | Yr. 29<br>2032 | Yr. 30<br>2033 |
|-------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 1,308,589   | 1,308,589    | 1,308,589      | 1,308,589      | 1,308,589      | 1,308,589      |                |                |
| (1,308,589) | (1,308,589)  | (1,308,589)    | (1,308,589)    | (1,308,589)    | (1,308,589)    |                |                |
| (500,404)   | (500,404)    | (500,404)      | (500,404)      | (500,404)      | (500,404)      |                |                |
| 2,001,617   | 1,501,213    | 1,000,808      | 500,404        | 0              |                |                |                |

|              |              |              |              |              |            |  |  |
|--------------|--------------|--------------|--------------|--------------|------------|--|--|
| 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478   | 36,640,478 |  |  |
| (31,406,124) | (32,714,713) | (34,023,301) | (35,331,890) | (36,640,478) |            |  |  |
| 5,234,354    | 3,925,766    | 2,617,177    | 1,308,589    |              |            |  |  |

|             |             |             |           |     |     |  |  |
|-------------|-------------|-------------|-----------|-----|-----|--|--|
| (2,001,617) | (1,501,213) | (1,000,808) | (500,404) | (0) | (0) |  |  |
| 3,232,737   | 2,424,553   | 1,616,369   | 808,184   | (0) | (0) |  |  |

|         |         |         |        |     |     |  |  |
|---------|---------|---------|--------|-----|-----|--|--|
| 140,624 | 105,468 | 70,312  | 35,156 | (0) | (0) |  |  |
| 93,968  | 70,476  | 46,984  | 23,492 | (0) | (0) |  |  |
| 234,592 | 175,944 | 117,296 | 58,648 | (0) | (0) |  |  |

|           |           |           |           |           |  |  |  |
|-----------|-----------|-----------|-----------|-----------|--|--|--|
| 7,884     | 8,042     | 8,203     | 8,367     | 8,534     |  |  |  |
| 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 | 1,308,589 |  |  |  |
| 33,974    | 29,703    | 25,247    | 20,602    | 15,760    |  |  |  |
| 1,350,447 | 1,346,333 | 1,342,039 | 1,337,557 | 1,332,883 |  |  |  |

|              |              |              |              |              |  |  |  |
|--------------|--------------|--------------|--------------|--------------|--|--|--|
| 58,182       | 43,637       | 29,091       | 14,546       | (0)          |  |  |  |
| \$ 1,643,221 | \$ 1,565,914 | \$ 1,488,426 | \$ 1,410,751 | \$ 1,332,883 |  |  |  |

|           |           |           |           |           |  |  |  |
|-----------|-----------|-----------|-----------|-----------|--|--|--|
| 8,977,033 | 8,932,147 | 8,887,487 | 8,843,049 | 8,798,834 |  |  |  |
|-----------|-----------|-----------|-----------|-----------|--|--|--|

HIGHLY CONFIDENTIAL

## Springerville 4.6 Esimated KWh

COD: 12/29/2011

|      | Contract<br>Year | Estimated Power<br>Production (KWh) |
|------|------------------|-------------------------------------|
| 2011 | 1                | 10,074,000                          |
| 2012 | 2                | 10,023,630                          |
| 2013 | 3                | 9,973,512                           |
| 2014 | 4                | 9,923,644                           |
| 2015 | 5                | 9,874,026                           |
| 2016 | 6                | 9,824,656                           |
| 2017 | 7                | 9,775,533                           |
| 2018 | 8                | 9,726,655                           |
| 2019 | 9                | 9,678,022                           |
| 2020 | 10               | 9,629,632                           |
| 2021 | 11               | 9,581,483                           |
| 2022 | 12               | 9,533,576                           |
| 2023 | 13               | 9,485,908                           |
| 2024 | 14               | 9,438,479                           |
| 2025 | 15               | 9,391,286                           |
| 2026 | 16               | 9,344,330                           |
| 2027 | 17               | 9,297,608                           |
| 2028 | 18               | 9,251,120                           |
| 2029 | 19               | 9,204,865                           |
| 2030 | 20               | 9,158,840                           |
| 2031 | 21               | 9,113,046                           |
| 2032 | 22               | 9,067,481                           |
| 2033 | 23               | 9,022,143                           |
| 2034 | 24               | 8,977,033                           |
| 2035 | 25               | 8,932,147                           |
| 2036 | 26               | 8,887,487                           |
| 2037 | 27               | 8,843,049                           |
| 2038 | 28               | 8,798,834                           |
| 2039 | 29               | 8,754,840                           |
| 2040 | 30               | 8,711,066                           |

281,297,930.13





|             | 8.533%      | 8.704%      | 8.878%      | 9.055%      | 9.236%      | 9.421%      | 9.609%      | 9.802%      | 9.998%      | 10.198%     | 10.402%     | 10.610%     | 10.822%     |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Yr. 11      | Yr. 12      | Yr. 13      | Yr. 14      | Yr. 15      | Yr. 16      | Yr. 17      | Yr. 18      | Yr. 19      | Yr. 20      | Yr. 21      | Yr. 22      | Yr. 23      | Yr. 23      |
| 2020        | 2021        | 2022        | 2023        | 2024        | 2025        | 2026        | 2027        | 2028        | 2029        | 2030        | 2031        | 2032        | 2032        |
| 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     |
| 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      | 40,315      |
| (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   | (228,453)   |
| (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    | (87,360)    |
| 1,485,125   | 1,397,765   | 1,310,405   | 1,223,044   | 1,135,684   | 1,048,324   | 960,963     | 873,603     | 786,243     | 698,882     | 611,522     | 524,162     | 436,802     | 436,802     |
| 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   |
| (2,956,446) | (3,225,214) | (3,493,982) | (3,762,750) | (4,031,518) | (4,300,286) | (4,569,054) | (4,837,821) | (5,106,589) | (5,375,357) | (5,644,125) | (5,912,893) | (6,181,661) | (6,181,661) |
| 4,569,054   | 4,300,286   | 4,031,518   | 3,762,750   | 3,493,982   | 3,225,214   | 2,956,446   | 2,687,679   | 2,418,911   | 2,150,143   | 1,881,375   | 1,612,607   | 1,343,839   | 1,343,839   |
| (1,485,125) | (1,397,765) | (1,310,405) | (1,223,044) | (1,135,684) | (1,048,324) | (960,963)   | (873,603)   | (786,243)   | (698,882)   | (611,522)   | (524,162)   | (436,802)   | (436,802)   |
| 3,083,928   | 2,902,521   | 2,721,113   | 2,539,706   | 2,358,298   | 2,176,891   | 1,995,483   | 1,814,076   | 1,632,668   | 1,451,260   | 1,269,853   | 1,088,445   | 907,038     | 907,038     |
| 134,151     | 126,260     | 118,368     | 110,477     | 102,586     | 94,695      | 86,804      | 78,912      | 71,021      | 63,130      | 55,239      | 47,347      | 39,456      | 39,456      |
| 89,643      | 84,370      | 79,097      | 73,823      | 68,550      | 63,277      | 58,004      | 52,731      | 47,458      | 42,185      | 36,912      | 31,639      | 26,366      | 26,366      |
| 223,794     | 210,629     | 197,465     | 184,301     | 171,136     | 157,972     | 144,808     | 131,643     | 118,479     | 105,315     | 92,150      | 78,986      | 65,822      | 65,822      |
| 6,095       | 6,217       | 6,341       | 6,468       | 6,597       | 6,729       | 6,864       | 7,001       | 7,141       | 7,284       | 7,430       | 7,578       | 7,730       | 7,730       |
| 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     | 268,768     |
| 15,412      | 14,934      | 14,431      | 13,902      | 13,346      | 12,762      | 12,149      | 11,507      | 10,834      | 10,130      | 9,393       | 8,623       | 7,818       | 7,818       |
| 290,274     | 289,919     | 289,540     | 289,138     | 288,711     | 288,259     | 287,781     | 287,276     | 286,743     | 286,182     | 285,591     | 284,969     | 284,316     | 284,316     |
| 55,504      | 52,239      | 48,974      | 45,709      | 42,444      | 39,179      | 35,914      | 32,650      | 29,385      | 26,120      | 22,855      | 19,590      | 16,325      | 16,325      |
| \$ 569,572  | \$ 552,787  | \$ 535,979  | \$ 519,148  | \$ 502,292  | \$ 485,410  | \$ 468,503  | \$ 451,569  | \$ 434,607  | \$ 417,616  | \$ 400,596  | \$ 383,545  | \$ 366,462  | \$ 366,462  |
| 3,749,276   | 3,730,530   | 3,711,877   | 3,693,318   | 3,674,851   | 3,656,477   | 3,638,194   | 3,620,004   | 3,601,904   | 3,583,894   | 3,565,975   | 3,548,145   | 3,530,404   | 3,530,404   |

11.038%      11.259%      11.484%      11.714%      11.948%

| Yr. 24    | Yr. 25    | Yr. 26    | Yr. 27    | Yr. 28    | Yr. 29 | Yr. 30 |
|-----------|-----------|-----------|-----------|-----------|--------|--------|
| 2033      | 2034      | 2035      | 2036      | 2037      | 2038   | 2039   |
| 268,768   | 268,768   | 268,768   | 268,768   | 268,768   | -      | -      |
| 40,315    | 40,315    | 40,315    | 40,315    | 40,315    | 40,315 | 40,315 |
| (228,455) | (228,453) | (228,453) | (228,453) | (228,453) |        |        |
| (87,360)  | (87,360)  | (87,360)  | (87,360)  | (87,360)  |        |        |
| 349,441   | 262,081   | 174,721   | 87,360    | 87,360    | (0)    | (0)    |

|             |             |             |             |             |           |           |
|-------------|-------------|-------------|-------------|-------------|-----------|-----------|
| 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500   | 7,525,500 | 7,525,500 |
| (6,450,429) | (6,719,196) | (6,987,964) | (7,256,732) | (7,525,500) |           |           |
| 1,075,071   | 806,304     | 537,536     | 268,768     | 268,768     | (0)       | (0)       |

|           |           |           |          |     |  |  |
|-----------|-----------|-----------|----------|-----|--|--|
| (349,441) | (262,081) | (174,721) | (87,360) | 0   |  |  |
| 725,630   | 544,223   | 362,815   | 181,408  | (0) |  |  |

|        |        |        |        |     |  |  |
|--------|--------|--------|--------|-----|--|--|
| 31,565 | 23,674 | 15,782 | 7,891  | (0) |  |  |
| 21,092 | 15,819 | 10,546 | 5,273  | (0) |  |  |
| 52,657 | 39,493 | 26,329 | 13,164 | (0) |  |  |

|         |         |         |         |         |  |  |
|---------|---------|---------|---------|---------|--|--|
| 7,884   | 8,042   | 8,203   | 8,367   | 8,534   |  |  |
| 268,768 | 268,768 | 268,768 | 268,768 | 268,768 |  |  |
| 6,978   | 6,101   | 5,185   | 4,231   | 3,237   |  |  |
| 283,630 | 282,911 | 282,156 | 281,366 | 280,539 |  |  |

|            |            |            |            |            |  |  |
|------------|------------|------------|------------|------------|--|--|
| 13,060     | 9,795      | 6,530      | 3,265      | (0)        |  |  |
| \$ 349,347 | \$ 332,198 | \$ 315,015 | \$ 297,796 | \$ 280,539 |  |  |

|           |           |           |           |           |  |  |
|-----------|-----------|-----------|-----------|-----------|--|--|
| 3,512,752 | 3,495,188 | 3,477,712 | 3,460,324 | 3,443,022 |  |  |
|-----------|-----------|-----------|-----------|-----------|--|--|

HIGHLY CONFIDENTIAL

## Springerville 1.0 Estimated KWh

COD: 12/29/2010

|      | Contract<br>Year | Estimated Power<br>Production (KWh) |
|------|------------------|-------------------------------------|
| 2010 | 1                | 3,942,000                           |
| 2011 | 2                | 3,922,290                           |
| 2012 | 3                | 3,902,679                           |
| 2013 | 4                | 3,883,165                           |
| 2014 | 5                | 3,863,749                           |
| 2015 | 6                | 3,844,431                           |
| 2016 | 7                | 3,825,208                           |
| 2017 | 8                | 3,806,082                           |
| 2018 | 9                | 3,787,052                           |
| 2019 | 10               | 3,768,117                           |
| 2020 | 11               | 3,749,276                           |
| 2021 | 12               | 3,730,530                           |
| 2022 | 13               | 3,711,877                           |
| 2023 | 14               | 3,693,318                           |
| 2024 | 15               | 3,674,851                           |
| 2025 | 16               | 3,656,477                           |
| 2026 | 17               | 3,638,194                           |
| 2027 | 18               | 3,620,004                           |
| 2028 | 19               | 3,601,904                           |
| 2029 | 20               | 3,583,894                           |
| 2030 | 21               | 3,565,975                           |
| 2031 | 22               | 3,548,145                           |
| 2032 | 23               | 3,530,404                           |
| 2033 | 24               | 3,512,752                           |
| 2034 | 25               | 3,495,188                           |
| 2035 | 26               | 3,477,712                           |
| 2036 | 27               | 3,460,324                           |
| 2037 | 28               | 3,443,022                           |
| 2038 | 29               | 3,425,807                           |
| 2039 | 30               | 3,408,678                           |

110,073,103.09

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| Yr 1 | Yr 2 | Yr 3 | Yr 4  | Yr 5   | Yr 6   |        |
|------|------|------|-------|--------|--------|--------|
|      | 0.2  | 0.32 | 0.192 | 0.1152 | 0.1152 | 0.0576 |

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Notes:

TEP generated NOLs 2011-2014, utilized part of their NOL CF in 2015, is forecast to generate more NOL in 2016 and 2017 and start generating taxable income before NOLs after that.

For this analysis we assume the NOLs utilized in 2015 relate to solar projects.

For ITC we assume it will not be realized until 2019 and thereafter.

UNSE utilized NOL in 2012, generated NOLs in 2013, 2014 and 2015, is forecast to utilize NOLs in 2016 and years after until NOL Carryforward has been used.

For ITC we assume it will not be realized until 2020 and thereafter.

**Prairie Fire Fixed PV**

4 MW

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Original Cost \$ 17,229,473  
 ITC @ 30% \$ 5,168,841.90  
 Depreciable Tax Basis \$ 14,645,052.05  
 Tax Basis After 50% Bonus \$ 7,322,526.03

Levelized Cost of Energy (\$/KWh) Assumptions DPIS - 2012

|                                   |    |            |
|-----------------------------------|----|------------|
| Original Cost                     | \$ | 17,229,473 |
| Asset Life                        |    | 28         |
| O&M First Year                    | \$ | 5,000      |
| Escalation Factor                 |    | 2.00%      |
| Income Tax Rate (Federal & State) |    | 38.24%     |
| Debt Return (wtd cost)            |    | 2.91%      |
| Equity Return (wtd cost)          |    | 4.35%      |
| Tax Depreciation (Yrs)            |    | 6          |
| ITC Claimed                       |    | 5,168,842  |
| Property Tax Rate                 |    | 7.000%     |

| Year                                   | Yr. 1     | Yr. 2     | Yr. 3     | Yr. 4      | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    |
|--|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Tax Depreciation                       | 8,787,031 | 2,343,208 | 1,405,925 | 843,555    | 843,555   | 421,777   |           |           |           |           |
| Tax Depreciation included in Rate Base | 523,038   | 523,038   | 523,038   | 11,810,807 | 523,038   | 523,038   | 219,257   |           |           |           |
| Book Depreciation                      | 615,338   | 615,338   | 615,338   | 615,338    | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   |
| Less: Book Depr on ITC Adj             | 92,301    | 92,301    | 92,301    | 92,301     | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    |
| Timing Difference                      | -         | -         | -         | 11,287,569 | -         | -         | -         | -         | -         | -         |
| Def. Tax @ 38.24%                      | -         | -         | -         | 4,316,366  | -         | -         | (200,010) | (200,010) | (200,010) | (200,010) |
| A.D.I.T.                               | -         | -         | -         | 4,316,366  | 4,316,366 | 4,316,366 | 4,116,357 | 3,916,347 | 3,716,338 | 3,516,328 |

| Plant in Service                      | Yr. 1       | Yr. 2       | Yr. 3       | Yr. 4       | Yr. 5       | Yr. 6       | Yr. 7       | Yr. 8       | Yr. 9       | Yr. 10      |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Accum. Depreciation                   | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  |
| Net Plant in Service                  | (615,338)   | (1,230,677) | (1,846,015) | (2,461,353) | (3,076,692) | (3,692,030) | (4,307,368) | (4,922,707) | (5,538,045) | (6,153,383) |
| Unamortized ITC                       | 16,614,135  | 15,998,796  | 15,383,458  | 14,768,120  | 14,152,781  | 13,537,443  | 12,922,105  | 12,306,766  | 11,691,428  | 11,076,090  |
| Unamortized ITC included in Rate Base | (4,651,958) | (3,618,189) | (2,584,421) | (1,550,653) | (516,884)   | -           | -           | -           | -           | -           |
| A.D.I.T.                              | -           | -           | -           | (4,316,366) | (4,316,366) | (4,316,366) | (4,116,357) | (3,916,347) | (3,716,338) | (3,516,328) |
| Net Rate Base                         | 16,614,135  | 15,998,796  | 15,383,458  | 10,451,753  | 9,836,415   | 9,221,077   | 8,605,748   | 8,390,419   | 7,975,090   | 7,559,762   |

| Return on Rate Base: | Yr. 1     | Yr. 2     | Yr. 3     | Yr. 4   | Yr. 5   | Yr. 6   | Yr. 7   | Yr. 8   | Yr. 9   | Yr. 10  |
|----------------------|-----------|-----------|-----------|---------|---------|---------|---------|---------|---------|---------|
| Debt Return          | 722,715   | 695,948   | 669,180   | 454,651 | 427,884 | 401,117 | 383,050 | 364,983 | 346,916 | 328,850 |
| Equity Return        | 482,935   | 465,049   | 447,162   | 303,809 | 285,922 | 268,036 | 255,963 | 243,890 | 231,818 | 219,745 |
| Total                | 1,205,650 | 1,160,996 | 1,116,342 | 758,460 | 713,806 | 669,153 | 639,013 | 608,874 | 578,734 | 548,595 |

| Operating Expenses & Taxes: | Yr. 1   | Yr. 2   | Yr. 3   | Yr. 4   | Yr. 5   | Yr. 6   | Yr. 7   | Yr. 8   | Yr. 9   | Yr. 10  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation                | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 |
| Property Taxes(1)           | 43,418  | 42,810  | 42,161  | 41,468  | 40,731  | 39,948  | 39,117  | 38,237  | 37,306  | 36,322  |
| Total                       | 663,757 | 663,249 | 662,701 | 662,113 | 661,482 | 660,806 | 660,086 | 659,318 | 658,502 | 657,636 |

| Income Tax on Equity Return:    | Yr. 1   | Yr. 2   | Yr. 3   | Yr. 4   | Yr. 5   | Yr. 6   | Yr. 7   | Yr. 8   | Yr. 9   | Yr. 10  |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| (Return/(1-Tax Rate) X Tax Rate | 299,019 | 287,945 | 276,870 | 188,109 | 177,035 | 165,960 | 158,485 | 151,010 | 143,535 | 136,060 |

| Revenue Requirement | Yr. 1     | Yr. 2     | Yr. 3     | Yr. 4     | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                     | 2,168,426 | 2,112,189 | 2,055,913 | 1,608,682 | 1,552,322 | 1,495,919 | 1,457,584 | 1,419,202 | 1,380,771 | 1,342,290 |

| NPV Cost | Yr. 1      | Yr. 2      | Yr. 3      | Yr. 4      | Yr. 5      | Yr. 6      | Yr. 7      | Yr. 8      | Yr. 9      | Yr. 10     |
|----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|          | 17,040,198 | 10,895,250 | 10,840,774 | 10,786,570 | 10,732,637 | 10,678,974 | 10,625,579 | 10,572,451 | 10,519,589 | 10,466,991 |

| Estimated Output (KWh) | Yr. 1      | Yr. 2      | Yr. 3      | Yr. 4      | Yr. 5      | Yr. 6      | Yr. 7      | Yr. 8      | Yr. 9      | Yr. 10     |
|------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|                        | 10,950,000 | 10,895,250 | 10,840,774 | 10,786,570 | 10,732,637 | 10,678,974 | 10,625,579 | 10,572,451 | 10,519,589 | 10,466,991 |

| NPV Output | Yr. 1       | Yr. 2       | Yr. 3       | Yr. 4       | Yr. 5       | Yr. 6       | Yr. 7       | Yr. 8       | Yr. 9       | Yr. 10      |
|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|            | 130,161,899 | 130,161,899 | 130,161,899 | 130,161,899 | 130,161,899 | 130,161,899 | 130,161,899 | 130,161,899 | 130,161,899 | 130,161,899 |

LCOE (\$/KWh) \$ 0.13

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor

8.533% 8.704% 8.878% 9.055% 9.236% 9.421% 9.609% 9.802% 9.998% 10.198% 10.402% 10.610% 10.822%

| Yr. 11    | Yr. 12    | Yr. 13    | Yr. 14    | Yr. 15    | Yr. 16    | Yr. 17    | Yr. 18    | Yr. 19    | Yr. 20    | Yr. 21    | Yr. 22    | Yr. 23    |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 2022      | 2023      | 2024      | 2025      | 2026      | 2027      | 2028      | 2029      | 2030      | 2031      | 2032      | 2033      | 2034      |
| 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   | 615,338   |
| 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301    |
| (523,038) | (523,038) | (523,038) | (523,038) | (523,038) | (523,038) | (523,038) | (523,038) | (523,038) | (523,038) | (523,038) | (523,038) | (523,038) |
| (200,010) | (200,010) | (200,010) | (200,010) | (200,010) | (200,010) | (200,010) | (200,010) | (200,010) | (200,010) | (200,010) | (200,010) | (200,010) |
| 3,316,319 | 3,116,309 | 2,916,300 | 2,716,290 | 2,516,280 | 2,316,271 | 2,116,261 | 1,916,252 | 1,716,242 | 1,516,233 | 1,316,223 | 1,116,213 | 916,204   |

|             |             |             |             |             |             |              |              |              |              |              |              |              |
|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473  | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   |
| (6,768,722) | (7,384,060) | (7,999,398) | (8,614,737) | (9,230,075) | (9,845,413) | (10,460,751) | (11,076,090) | (11,691,428) | (12,306,766) | (12,922,105) | (13,537,443) | (14,152,781) |
| 10,460,751  | 9,845,413   | 9,230,075   | 8,614,737   | 7,999,398   | 7,384,060   | 6,768,722    | 6,153,383    | 5,538,045    | 4,922,707    | 4,307,368    | 3,692,030    | 3,076,692    |

|             |             |             |             |             |             |             |             |             |             |             |             |           |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|
| (3,316,319) | (3,116,309) | (2,916,300) | (2,716,290) | (2,516,280) | (2,316,271) | (2,116,261) | (1,916,252) | (1,716,242) | (1,516,233) | (1,316,223) | (1,116,213) | (916,204) |
| 7,144,433   | 6,729,104   | 6,313,775   | 5,898,447   | 5,483,118   | 5,067,789   | 4,652,460   | 4,237,132   | 3,821,803   | 3,406,474   | 2,991,145   | 2,575,817   | 2,160,488 |

|         |         |         |         |         |         |         |         |         |         |         |         |         |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 310,783 | 292,716 | 274,649 | 256,582 | 238,516 | 220,449 | 202,382 | 184,315 | 166,248 | 148,182 | 130,115 | 112,048 | 93,981  |
| 207,672 | 195,600 | 183,527 | 171,454 | 159,382 | 147,309 | 135,236 | 123,164 | 111,091 | 99,018  | 86,946  | 74,873  | 62,800  |
| 518,455 | 488,316 | 458,176 | 428,037 | 397,897 | 367,758 | 337,618 | 307,479 | 277,340 | 247,200 | 217,061 | 186,921 | 156,782 |

|         |         |         |         |         |         |         |         |         |         |         |         |         |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 6,095   | 6,217   | 6,341   | 6,468   | 6,597   | 6,729   | 6,864   | 7,001   | 7,141   | 7,284   | 7,430   | 7,578   | 7,730   |
| 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 | 615,338 |
| 35,284  | 34,191  | 33,039  | 31,827  | 30,554  | 29,218  | 27,815  | 26,345  | 24,805  | 23,192  | 21,506  | 19,742  | 17,900  |
| 656,718 | 655,746 | 654,718 | 653,634 | 652,490 | 651,285 | 650,017 | 648,684 | 647,284 | 645,815 | 644,274 | 642,659 | 640,968 |

|         |         |         |         |        |        |        |        |        |        |        |        |        |
|---------|---------|---------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 128,585 | 121,110 | 113,635 | 106,160 | 98,685 | 91,210 | 83,734 | 76,259 | 68,784 | 61,309 | 53,834 | 46,359 | 38,884 |
|---------|---------|---------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|

|              |              |              |              |              |              |              |              |            |            |            |            |            |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|------------|------------|------------|------------|
| \$ 1,303,758 | \$ 1,265,171 | \$ 1,226,529 | \$ 1,187,830 | \$ 1,149,072 | \$ 1,110,253 | \$ 1,071,370 | \$ 1,032,423 | \$ 993,408 | \$ 954,324 | \$ 915,169 | \$ 875,939 | \$ 836,634 |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|------------|------------|------------|------------|

|            |            |            |            |            |            |            |            |            |           |            |            |            |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|-----------|------------|------------|------------|
| 10,414,656 | 10,362,583 | 10,310,770 | 10,259,216 | 10,207,920 | 10,156,880 | 10,106,096 | 10,055,565 | 10,005,288 | 9,955,261 | 14,263,898 | 14,192,579 | 14,121,616 |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|-----------|------------|------------|------------|



|           | 11.038%   | 11.259%   | 11.484%   | 11.714%   | 11.948% |
|-----------|-----------|-----------|-----------|-----------|---------|
| Yr. 24    | Yr. 25    | Yr. 26    | Yr. 27    | Yr. 28    | Yr. 30  |
| 24        | 25        | 26        | 27        | 28        | 30      |
| 2035      | 2036      | 2037      | 2038      | 2039      | 2040    |
|           |           |           |           |           | 2041    |
| 615,338   | 615,338   | 615,338   | 615,338   | 615,338   |         |
| 92,301    | 92,301    | 92,301    | 92,301    | 92,301    | 92,301  |
| (523,038) | (523,038) | (523,038) | (523,038) | (523,038) |         |
| (200,010) | (200,010) | (200,010) | (200,010) | (200,010) |         |
| 716,194   | 516,185   | 316,175   | 116,166   | (83,844)  |         |

|              |              |              |              |              |
|--------------|--------------|--------------|--------------|--------------|
| 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   | 17,229,473   |
| (14,768,120) | (15,383,458) | (15,998,796) | (16,614,135) | (17,229,473) |
| 2,461,353    | 1,846,015    | 1,230,677    | 615,338      | 0            |

|           |           |           |           |        |
|-----------|-----------|-----------|-----------|--------|
| (716,194) | (516,185) | (316,175) | (116,166) | 83,844 |
| 1,745,159 | 1,329,830 | 914,502   | 499,173   | 83,844 |

|         |        |        |        |       |
|---------|--------|--------|--------|-------|
| 75,914  | 57,848 | 39,781 | 21,714 | 3,647 |
| 50,728  | 38,655 | 26,582 | 14,510 | 2,437 |
| 126,642 | 96,503 | 66,363 | 36,224 | 6,084 |

|         |         |         |         |         |
|---------|---------|---------|---------|---------|
| 7,884   | 8,042   | 8,203   | 8,367   | 8,534   |
| 615,338 | 615,338 | 615,338 | 615,338 | 615,338 |
| 15,975  | 13,967  | 11,872  | 9,688   | 7,411   |
| 639,198 | 637,348 | 635,413 | 633,393 | 631,284 |

|            |            |            |            |            |
|------------|------------|------------|------------|------------|
| 31,409     | 23,934     | 16,459     | 8,984      | 1,509      |
| \$ 797,250 | \$ 757,785 | \$ 718,236 | \$ 678,601 | \$ 638,877 |

|            |            |            |            |            |
|------------|------------|------------|------------|------------|
| 14,051,008 | 13,980,753 | 13,910,849 | 13,841,295 | 13,772,088 |
|------------|------------|------------|------------|------------|

HIGHLY CONFIDENTIAL

**Prairie Fire Esimated  
KWh**

COD: 12/28/2012

|      | <b>Contract<br/>Year</b> | <b>Estimated Power<br/>Production (KWh)</b> |
|------|--------------------------|---|
| 2012 | 1                        | 10,950,000                                  |
| 2013 | 2                        | 10,895,250                                  |
| 2014 | 3                        | 10,840,774                                  |
| 2015 | 4                        | 10,786,570                                  |
| 2016 | 5                        | 10,732,637                                  |
| 2017 | 6                        | 10,678,974                                  |
| 2018 | 7                        | 10,625,579                                  |
| 2019 | 8                        | 10,572,451                                  |
| 2020 | 9                        | 10,519,589                                  |
| 2021 | 10                       | 10,466,991                                  |
| 2022 | 11                       | 10,414,656                                  |
| 2023 | 12                       | 10,362,583                                  |
| 2024 | 13                       | 10,310,770                                  |
| 2025 | 14                       | 10,259,216                                  |
| 2026 | 15                       | 10,207,920                                  |
| 2027 | 16                       | 10,156,880                                  |
| 2028 | 17                       | 10,106,096                                  |
| 2029 | 18                       | 10,055,565                                  |
| 2030 | 19                       | 10,005,288                                  |
| 2031 | 20                       | 9,955,261                                   |
| 2032 | 21                       | 9,905,485                                   |
| 2033 | 22                       | 9,855,957                                   |
| 2034 | 23                       | 9,806,678                                   |
| 2035 | 24                       | 9,757,644                                   |
| 2036 | 25                       | 9,708,856                                   |
| 2037 | 26                       | 9,660,312                                   |
| 2038 | 27                       | 9,612,010                                   |
| 2039 | 28                       | 9,563,950                                   |
| 2040 | 29                       | 9,516,130                                   |
| 2041 | 30                       | 9,468,550                                   |

305,758,620

Levelized Cost of Energy (\$/KWh)

| Assumptions                       | DPIS - 2011  |
|-----------------------------------|--------------|
| Original Cost                     | \$ 5,308,701 |
| Asset Life                        | 28           |
| O&M First Year                    | \$ 5,000     |
| Escalation Factor                 | 2.00%        |
| Income Tax Rate (Federal & State) | 38.95%       |
| Debt Return (wtd cost)            | 2.83%        |
| Equity Return (wtd cost)          | 5.00%        |
| Tax Depreciation (Yrs)            | 6            |
| ITC Claimed                       | 796305.15    |
| Property Tax Rate                 | 11.237%      |

Original Cost \$ 5,308,701  
 ITC @ 30% \$ 1,592,610.30  
 Depreciable Tax Basis \$ 4,512,395.85  
 Tax Basis After 50% Bonus \$ 2,256,197.93

| Year                                   | Yr. 1<br>2011 | Yr. 2<br>2012 | Yr. 3<br>2013 | Yr. 4<br>2014 | Yr. 5<br>2015 | Yr. 6<br>2016 | Yr. 7<br>2017 | Yr. 8<br>2018 | Yr. 9<br>2019 | Yr. 10<br>2020 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Tax Depreciation                       | \$ 4,512,396  | \$ 4,351,239  | \$ 4,190,082  | \$ 4,028,925  | \$ 3,867,768  | \$ 3,706,611  | \$ 3,545,454  | \$ 3,384,297  | \$ 3,223,140  | \$ 3,061,983   |
| Tax Depreciation included in Rate Base | \$ 161,157    | \$ 189,596    | \$ 189,596    | \$ 189,596    | \$ 189,596    | \$ 189,596    | \$ 189,596    | \$ 189,596    | \$ 189,596    | \$ 189,596     |
| Book Depreciation                      | 189,596       | 189,596       | 189,596       | 189,596       | 189,596       | 189,596       | 189,596       | 189,596       | 189,596       | 189,596        |
| Less: Book Depr on ITC Adj             | 28,439        | 28,439        | 28,439        | 28,439        | 28,439        | 28,439        | 28,439        | 28,439        | 28,439        | 28,439         |
| Timing Difference                      | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)            |
| Def. Tax @ 38.95%                      | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)            |
| A.D.I.T.                               | (0)           | 1,632,037     | 1,569,266     | 1,506,496     | 1,443,725     | 1,380,954     | 1,318,184     | 1,255,413     | 1,192,642     | 1,129,872      |
| Net Rate Base                          | \$ 3,685,755  | \$ 2,182,644  | \$ 2,374,340  | \$ 2,566,036  | \$ 2,757,733  | \$ 2,949,429  | \$ 3,141,125  | \$ 3,332,821  | \$ 3,524,517  | \$ 3,716,213   |

|                                       |                |                |              |              |              |              |              |              |              |              |
|---------------------------------------|----------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Plant in Service                      | 5,308,701      | 5,308,701      | 5,308,701    | 5,308,701    | 5,308,701    | 5,308,701    | 5,308,701    | 5,308,701    | 5,308,701    | 5,308,701    |
| Accum. Depreciation                   | (189,596)      | (379,193)      | (568,789)    | (758,386)    | (947,982)    | (1,137,579)  | (1,327,175)  | (1,516,772)  | (1,706,368)  | (1,895,965)  |
| Net Plant in Service                  | 5,119,105      | 4,929,508      | 4,739,912    | 4,550,315    | 4,360,719    | 4,171,122    | 3,981,526    | 3,791,929    | 3,602,333    | 3,412,736    |
| Unamortized ITC                       | (1,433,349)    | (1,114,827)    | (796,305)    | (477,783)    | (159,261)    | (0)          | (0)          | (0)          | (0)          | (0)          |
| Unamortized ITC included in Rate Base | \$ (1,433,349) | \$ (1,114,827) | \$ (796,305) | \$ (477,783) | \$ (159,261) | \$ (0)       | \$ (0)       | \$ (0)       | \$ (0)       | \$ (0)       |
| A.D.I.T.                              | 0              | (1,632,037)    | (1,569,266)  | (1,506,496)  | (1,443,725)  | (1,380,954)  | (1,318,184)  | (1,255,413)  | (1,192,642)  | (1,129,872)  |
| Net Rate Base                         | \$ 3,685,755   | \$ 2,182,644   | \$ 2,374,340 | \$ 2,566,036 | \$ 2,757,733 | \$ 2,949,429 | \$ 3,141,125 | \$ 3,332,821 | \$ 3,524,517 | \$ 3,716,213 |

|               |         |         |         |         |         |         |         |         |         |         |
|---------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Debt Return   | 184,177 | 109,067 | 118,646 | 128,225 | 137,804 | 139,425 | 133,087 | 126,750 | 120,412 | 114,075 |
| Equity Return | 104,299 | 61,764  | 67,189  | 72,613  | 78,038  | 78,956  | 75,367  | 71,778  | 68,189  | 64,600  |
| Total         | 288,476 | 170,831 | 185,834 | 200,838 | 215,842 | 218,380 | 208,454 | 198,528 | 188,601 | 178,675 |

|                             |         |         |         |         |         |         |         |         |         |         |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operating Expenses & Taxes: |         |         |         |         |         |         |         |         |         |         |
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation                | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 | 189,596 |
| Property Taxes(1)           | 21,475  | 21,175  | 20,853  | 20,511  | 20,146  | 19,759  | 19,348  | 18,912  | 18,452  | 17,966  |
| Total                       | 216,072 | 216,871 | 216,652 | 216,515 | 216,354 | 216,197 | 216,040 | 215,883 | 215,726 | 215,569 |

|                                 |            |            |            |            |            |            |            |            |            |            |
|---------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Income Tax on Equity Return:    |            |            |            |            |            |            |            |            |            |            |
| (Return/(1-Tax Rate) X Tax Rate | 66,543     | 39,406     | 42,866     | 46,327     | 49,788     | 50,374     | 48,084     | 45,794     | 43,505     | 41,215     |
| Revenue Requirement             | \$ 571,091 | \$ 426,107 | \$ 444,353 | \$ 462,579 | \$ 480,785 | \$ 498,991 | \$ 517,197 | \$ 535,403 | \$ 553,609 | \$ 571,815 |

|                        |              |
|------------------------|--------------|
| NPV Cost               | \$ 4,696,059 |
| Estimated Output (KWh) | 2,671,800    |
| NPV Output             | 27,557,562   |
| LCOE (\$/KWh)          | \$ 0.17      |

(1) Property taxes are the product of net book value x assessment rate x property tax rate x a 18% valuation factor - then increase the tax rate annually by the escalation factor

|             | 13.698%     | 13.972%     | 14.251%     | 14.536%     | 14.827%     | 15.124%     | 15.426%     | 15.735%     | 16.049%     | 16.370%     | 16.698%     | 17.032%     | 17.372%     |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|             | Yr. 11      | Yr. 12      | Yr. 13      | Yr. 14      | Yr. 15      | Yr. 16      | Yr. 17      | Yr. 18      | Yr. 19      | Yr. 20      | Yr. 21      | Yr. 22      | Yr. 23      |
|             | 2021        | 2022        | 2023        | 2024        | 2025        | 2026        | 2027        | 2028        | 2029        | 2030        | 2031        | 2032        | 2033        |
| \$          | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     |
|             | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      | 28,439      |
|             | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   | (161,157)   |
|             | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    | (62,771)    |
|             | 1,067,101   | 1,004,330   | 941,560     | 878,789     | 816,018     | 753,248     | 690,477     | 627,706     | 564,936     | 502,165     | 439,395     | 376,624     | 313,853     |
| 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   |
| (2,085,561) | (2,275,158) | (2,464,754) | (2,654,351) | (2,843,947) | (3,033,543) | (3,223,140) | (3,412,736) | (3,602,333) | (3,791,929) | (3,981,526) | (4,171,122) | (4,360,719) | (4,550,315) |
| 3,223,140   | 3,033,543   | 2,843,947   | 2,654,351   | 2,464,754   | 2,275,158   | 2,085,561   | 1,895,965   | 1,706,368   | 1,516,772   | 1,327,175   | 1,137,579   | 947,982     | 758,385     |
| (1,067,101) | (1,004,330) | (941,560)   | (878,789)   | (816,018)   | (753,248)   | (690,477)   | (627,706)   | (564,936)   | (502,165)   | (439,395)   | (376,624)   | (313,853)   | (251,082)   |
| 2,156,039   | 2,029,213   | 1,902,387   | 1,775,561   | 1,648,736   | 1,521,910   | 1,395,084   | 1,268,258   | 1,141,432   | 1,014,607   | 887,781     | 760,955     | 634,129     | 507,303     |
| 107,737     | 101,400     | 95,062      | 88,725      | 82,387      | 76,050      | 69,712      | 63,375      | 57,037      | 50,700      | 44,362      | 38,025      | 31,687      | 25,350      |
| 61,011      | 57,422      | 53,833      | 50,244      | 46,656      | 43,067      | 39,478      | 35,889      | 32,300      | 28,711      | 25,122      | 21,533      | 17,944      | 14,355      |
| 168,748     | 158,822     | 148,896     | 138,969     | 129,043     | 119,117     | 109,190     | 99,264      | 89,337      | 79,411      | 69,485      | 59,558      | 49,632      | 39,706      |
| 6,095       | 6,217       | 6,341       | 6,468       | 6,597       | 6,729       | 6,864       | 7,001       | 7,141       | 7,284       | 7,430       | 7,578       | 7,730       | 7,885       |
| 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     | 189,596     |
| 17,452      | 16,911      | 16,342      | 15,742      | 15,113      | 14,452      | 13,758      | 13,031      | 12,269      | 11,471      | 10,637      | 9,765       | 8,853       | 7,941       |
| 213,144     | 212,725     | 212,279     | 211,807     | 211,307     | 210,777     | 210,218     | 209,628     | 209,007     | 208,352     | 207,663     | 206,940     | 206,180     | 205,395     |
| 38,925      | 36,635      | 34,346      | 32,056      | 29,766      | 27,477      | 25,187      | 22,897      | 20,607      | 18,318      | 16,028      | 13,738      | 11,449      | 9,159       |
| \$          | 420,817     | 408,182     | 395,521     | 382,832     | 370,116     | 357,370     | 344,595     | 331,789     | 318,951     | 306,081     | 293,176     | 280,236     | 267,260     |
| 2,427,749   | 2,415,610   | 2,403,532   | 2,391,514   | 2,379,557   | 2,367,659   | 2,355,821   | 2,344,042   | 2,332,321   | 2,320,660   | 2,297,511   | 2,286,024   | 2,274,537   | 2,263,050   |

17.720%      18.074%      18.435%      18.804%      19.180%

| Yr. 24<br>24<br>2034 | Yr. 25<br>25<br>2035 | Yr. 26<br>26<br>2036 | Yr. 27<br>27<br>2037 | Yr. 28<br>28<br>2038 |
|----------------------|----------------------|----------------------|----------------------|----------------------|
| \$ -                 | \$ -                 | \$ -                 | \$ -                 | \$ -                 |
| 189,596              | 189,596              | 189,596              | 189,596              | 189,596              |
| 28,439               | 28,439               | 28,439               | 28,439               | 28,439               |
| (161,157)            | (161,157)            | (161,157)            | (161,157)            | (161,157)            |
| (62,771)             | (62,771)             | (62,771)             | (62,771)             | (62,771)             |
| 251,083              | 188,312              | 125,541              | 62,771               | (0)                  |

|             |             |             |             |             |
|-------------|-------------|-------------|-------------|-------------|
| 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   | 5,308,701   |
| (4,550,315) | (4,739,912) | (4,929,508) | (5,119,105) | (5,308,701) |
| 758,386     | 568,789     | 379,193     | 189,596     | 0           |

|           |           |           |          |   |
|-----------|-----------|-----------|----------|---|
| (251,083) | (188,312) | (125,541) | (62,771) | 0 |
| 507,303   | 380,477   | 253,652   | 126,826  | 0 |

|        |        |        |       |   |
|--------|--------|--------|-------|---|
| 25,350 | 19,012 | 12,675 | 6,337 | 0 |
| 14,356 | 10,767 | 7,178  | 3,589 | 0 |
| 39,706 | 29,779 | 19,853 | 9,926 | 0 |

|         |         |         |         |         |
|---------|---------|---------|---------|---------|
| 7,884   | 8,042   | 8,203   | 8,367   | 8,534   |
| 189,596 | 189,596 | 189,596 | 189,596 | 189,596 |
| 7,902   | 6,908   | 5,872   | 4,792   | 3,666   |
| 205,383 | 204,547 | 203,672 | 202,755 | 201,797 |

|       |       |       |       |   |
|-------|-------|-------|-------|---|
| 9,159 | 6,869 | 4,579 | 2,290 | 0 |
|-------|-------|-------|-------|---|

|            |            |            |            |            |
|------------|------------|------------|------------|------------|
| \$ 254,247 | \$ 241,195 | \$ 228,104 | \$ 214,971 | \$ 201,797 |
|------------|------------|------------|------------|------------|

2,274,594      2,263,221      2,308,999      2,297,338      2,285,851

HIGHLY CONFIDENTIAL

| <b>La Senita Esimated<br/>KWh</b> |                      |   |           |
|-----------------------------------|----------------------|---|-----------|
| COD:11/4/2011                     | <b>Contract Year</b> | <b>Estimated Power<br/>Production (KWh)</b> |           |
|                                   | 2012                 | 1   | 2,671,800 |
|                                   | 2013                 | 2   | 2,539,780 |
|                                   | 2014                 | 3   | 2,527,081 |
|                                   | 2015                 | 4   | 2,514,445 |
|                                   | 2016                 | 5   | 2,501,873 |
|                                   | 2017                 | 6   | 2,489,364 |
|                                   | 2018                 | 7   | 2,476,917 |
|                                   | 2019                 | 8   | 2,464,532 |
|                                   | 2020                 | 9   | 2,452,210 |
|                                   | 2021                 | 10  | 2,439,949 |
|                                   | 2022                 | 11  | 2,427,749 |
|                                   | 2023                 | 12  | 2,415,610 |
|                                   | 2024                 | 13  | 2,403,532 |
|                                   | 2025                 | 14  | 2,391,514 |
|                                   | 2026                 | 15  | 2,379,557 |
|                                   | 2027                 | 16  | 2,367,659 |
|                                   | 2028                 | 17  | 2,355,821 |
|                                   | 2029                 | 18  | 2,344,042 |
|                                   | 2030                 | 19  | 2,332,321 |
|                                   | 2031                 | 20  | 2,320,660 |
|                                   | 2032                 | 21  | 2,309,057 |
|                                   | 2033                 | 22  | 2,297,511 |
|                                   | 2034                 | 23  | 2,286,024 |
|                                   | 2035                 | 24  | 2,274,594 |
|                                   | 2036                 | 25  | 2,263,221 |
|                                   | 2037                 | 26  | 2,308,999 |
|                                   | 2038                 | 27  | 2,297,338 |
|                                   | 2039                 | 28  | 2,285,851 |
|                                   |                      |   |           |
|                                   |                      |   |           |

67,139,011

Fort Haucha Fixed PV System

13.6 MW

HIGHLY CONFIDENTIAL

Original Cost \$ 32,005,100  
 ITC @ 30% \$ 9,601,530.00  
 Depreciable Tax Basis \$ 27,204,335.00  
 Tax Basis After 50% Bonus \$ 13,602,167.50

DPIS - 2014

| Assumptions                            | Yr. 1         | Yr. 2        | Yr. 3        | Yr. 4        | Yr. 5        | Yr. 6        | Yr. 7        | Yr. 8        | Yr. 9        | Yr. 10       | Yr. 11       |              |
|--|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|  | 2014          | 2015         | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         |              |
| Levelized Cost of Energy (\$/kWh)      |               |              |              |              |              |              |              |              |              |              |              |              |
| Original Cost                          | 32,005,100    |              |              |              |              |              |              |              |              |              |              |              |
| Asset Life                             | 28            |              |              |              |              |              |              |              |              |              |              |              |
| O&M First Year                         | 10,000        |              |              |              |              |              |              |              |              |              |              |              |
| Escalation Factor                      | 2.00%         |              |              |              |              |              |              |              |              |              |              |              |
| Income Tax Rate (Federal & State)(2)   | 38.24%        |              |              |              |              |              |              |              |              |              |              |              |
| Debt Return (wtd cost)(1)              | 2.91%         |              |              |              |              |              |              |              |              |              |              |              |
| Equity Return (wtd cost)(1)            | 4.35%         |              |              |              |              |              |              |              |              |              |              |              |
| Tax Depreciation (Yrs)(3)              | 6             |              |              |              |              |              |              |              |              |              |              |              |
| ITC Claimed(3)                         | 9,601,530     |              |              |              |              |              |              |              |              |              |              |              |
| Property Tax Rate(2)                   | 7.000%        |              |              |              |              |              |              |              |              |              |              |              |
| Year                                   | 0             | 1            | 2            | 3            | 4            | 5            | 6            | 7            | 8            | 9            | 10           | 11           |
| Tax Depreciation(3)                    | 16,322,601    | 4,352,694    | 2,611,616    | 1,566,970    | 1,566,970    | 1,566,970    | 783,485      | 783,485      | 783,485      | 783,485      | 783,485      | 783,485      |
| Tax Depreciation included in Rate Base | 971,583       | 19,703,711   | 971,583      | 971,583      | 3,802,389    | 3,802,389    | 783,485      | 783,485      | 783,485      | 783,485      | 783,485      | 783,485      |
| Book Depreciation                      | 1,143,039     | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    |
| Less: Book Degr on ITC Adj(3)          | 171,456       | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      |
| Timing Difference                      | 0             | 18,732,128   | 0            | 0            | 2,830,805    | (188,099)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    |
| Def. Tax @ 38.24%                      | 0             | 7,163,166    | 0            | 0            | 1,082,500    | (71,929)     | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    |
| A.D.I.T.                               | 0             | 7,163,166    | 7,163,166    | 7,163,166    | 8,245,666    | 8,173,737    | 7,802,203    | 7,430,670    | 7,059,136    | 6,687,603    | 6,316,069    | 6,316,069    |
| Plant in Service                       | 32,005,100    | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   |
| Accum. Depreciation                    | (1,143,039)   | (2,286,079)  | (3,429,118)  | (4,572,157)  | (5,715,196)  | (6,858,236)  | (8,001,275)  | (9,144,314)  | (10,287,354) | (11,430,393) | (12,573,432) | (12,573,432) |
| Net Plant in Service                   | 30,862,061    | 29,719,021   | 28,575,982   | 27,432,943   | 26,289,904   | 25,146,864   | 24,003,825   | 22,860,786   | 21,717,746   | 20,574,707   | 19,431,668   | 19,431,668   |
| Unamortized ITC(3)                     | (8,641,377)   | (6,721,071)  | (4,800,765)  | (2,880,459)  | (960,153)    | -            | -            | -            | -            | -            | -            | -            |
| Unamortized ITC included in Rate Base  | (0)           | (7,163,166)  | (7,163,166)  | (7,163,166)  | (8,245,666)  | (8,173,737)  | (7,802,203)  | (7,430,670)  | (7,059,136)  | (6,687,603)  | (6,316,069)  | (6,316,069)  |
| A.D.I.T.                               | 30,862,061    | 22,555,856   | 21,412,816   | 20,269,777   | 18,044,238   | 16,973,128   | 16,201,622   | 15,430,116   | 14,658,610   | 13,887,104   | 13,115,599   | 13,115,599   |
| Return on Rate Base:                   |               |              |              |              |              |              |              |              |              |              |              |              |
| Equity Return                          | 1,342,500     | 981,180      | 931,458      | 881,735      | 784,924      | 738,331      | 704,771      | 671,210      | 637,650      | 604,089      | 570,529      | 570,529      |
| Debt Return                            | 897,090       | 655,647      | 622,422      | 589,196      | 524,505      | 493,370      | 470,944      | 448,518      | 426,092      | 403,666      | 381,241      | 381,241      |
| Total                                  | 2,239,589     | 1,636,827    | 1,553,879    | 1,470,932    | 1,309,429    | 1,231,701    | 1,175,715    | 1,119,728    | 1,063,742    | 1,007,755    | 951,769      | 951,769      |
| Operating Expenses & Taxes:            |               |              |              |              |              |              |              |              |              |              |              |              |
| Operations and Maintenance             | 10,000        | 10,200       | 10,404       | 10,612       | 10,824       | 11,041       | 11,262       | 11,487       | 11,717       | 11,951       | 12,190       | 12,190       |
| Depreciation                           | 1,143,039     | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    |
| Property Taxes(4)                      | 80,653        | 79,524       | 78,317       | 77,031       | 75,661       | 74,206       | 72,663       | 71,028       | 69,298       | 67,471       | 65,544       | 65,544       |
| Total                                  | 1,233,692     | 1,233,753    | 1,231,760    | 1,230,682    | 1,229,525    | 1,228,266    | 1,226,963    | 1,225,554    | 1,224,054    | 1,222,462    | 1,220,773    | 1,220,773    |
| Income Tax on Equity Return:           |               |              |              |              |              |              |              |              |              |              |              |              |
| (Return/(1-Tax Rate) X Tax Rate        | 831,237       | 607,518      | 576,731      | 545,945      | 486,002      | 457,153      | 436,373      | 415,594      | 394,814      | 374,034      | 353,255      | 353,255      |
| Revenue Requirement                    | \$ 4,304,518  | \$ 3,477,108 | \$ 3,362,371 | \$ 3,247,558 | \$ 3,024,956 | \$ 2,917,140 | \$ 2,839,052 | \$ 2,760,876 | \$ 2,682,610 | \$ 2,604,251 | \$ 2,525,797 | \$ 2,525,797 |
| NPV Cost                               | \$ 32,093,921 |              |              |              |              |              |              |              |              |              |              |              |
| Estimated Output (kWh)                 | 38,635,000    | 38,441,825   | 38,249,616   | 38,058,368   | 37,868,076   | 37,678,736   | 37,490,342   | 37,302,890   | 37,116,376   | 36,930,794   | 36,746,140   | 36,746,140   |
| NPV Output                             | 437,203,807   |              |              |              |              |              |              |              |              |              |              |              |
| LCOE (\$/kWh)                          | \$ 0.07       |              |              |              |              |              |              |              |              |              |              |              |

(1) Assumptions approved in 2013 Rate Order  
 (2) Assumption in 2015 Rate Filing  
 (3) Assumptions regarding tax depreciation and ITC include actual company circumstances  
 (4) Property taxes are the product of (Cost minus ITC amortized over 25 years) x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor

|              | 8.704%       | 8.878%       | 9.055%       | 9.236%       | 9.421%       | 9.609%       | 9.802%       | 9.988%       | 10.198%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr. 12       | Yr. 13       | Yr. 14       | Yr. 15       | Yr. 16       | Yr. 17       | Yr. 18       | Yr. 19       | Yr. 20       | Yr. 20       |
| 2025         | 2026         | 2027         | 2028         | 2029         | 2030         | 2031         | 2032         | 2033         | 2033         |
| \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           |
| 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    |
| 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      |
| (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    |
| (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    |
| 5,944,536    | 5,573,002    | 5,201,469    | 4,829,935    | 4,458,402    | 4,086,868    | 3,715,335    | 3,343,801    | 2,972,266    |              |
| 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   |
| (13,716,471) | (14,859,511) | (16,002,550) | (17,145,589) | (18,288,629) | (19,431,668) | (20,574,707) | (21,717,746) | (22,860,786) | (22,860,786) |
| 18,288,629   | 17,145,589   | 16,002,550   | 14,859,511   | 13,716,471   | 12,573,432   | 11,430,393   | 10,287,354   | 9,144,314    | 9,144,314    |
| (5,944,536)  | (5,573,002)  | (5,201,469)  | (4,829,935)  | (4,458,402)  | (4,086,868)  | (3,715,335)  | (3,343,801)  | (2,972,266)  |              |
| 12,344,083   | 11,572,587   | 10,801,081   | 10,029,575   | 9,258,070    | 8,486,564    | 7,715,058    | 6,943,552    | 6,172,046    |              |
| 536,968      | 503,408      | 469,847      | 436,287      | 402,726      | 369,166      | 335,605      | 302,045      | 268,484      | 268,484      |
| 358,815      | 336,389      | 313,963      | 291,537      | 269,111      | 246,685      | 224,259      | 201,833      | 179,407      | 179,407      |
| 895,783      | 839,796      | 783,810      | 727,823      | 671,837      | 615,851      | 559,864      | 503,878      | 447,891      | 447,891      |
| 12,434       | 12,682       | 12,936       | 13,195       | 13,459       | 13,728       | 14,002       | 14,282       | 14,568       | 14,568       |
| 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    |
| 63,512       | 61,372       | 59,122       | 56,757       | 54,274       | 51,669       | 48,938       | 46,077       | 43,082       | 43,082       |
| 1,218,965    | 1,217,064    | 1,215,097    | 1,212,991    | 1,210,772    | 1,208,436    | 1,205,980    | 1,203,399    | 1,200,689    | 1,200,689    |
| 332,475      | 311,695      | 290,916      | 270,136      | 249,356      | 228,577      | 207,797      | 187,017      | 166,238      | 166,238      |
| \$ 2,447,242 | \$ 2,368,586 | \$ 2,289,823 | \$ 2,210,951 | \$ 2,131,965 | \$ 2,052,863 | \$ 1,973,641 | \$ 1,894,294 | \$ 1,814,818 |              |
| 36,562,409   | 36,379,597   | 36,197,699   | 36,016,711   | 35,836,627   | 35,657,444   | 35,479,157   | 35,301,761   | 35,125,252   |              |



|              | 10.402%      | 10.610%      | 10.822%      | 11.038%      | 11.259%      | 11.484%      | 11.714%      | 11.948%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|              | Yr. 21       | Yr. 22       | Yr. 23       | Yr. 24       | Yr. 25       | Yr. 26       | Yr. 27       | Yr. 28       |
|              | 21           | 22           | 23           | 24           | 25           | 26           | 27           | 28           |
|              | 2034         | 2035         | 2036         | 2037         | 2038         | 2039         | 2040         | 2041         |
| \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           |
| 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    |
| 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      | 171,456      |
| (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    | (971,583)    |
| (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    | (371,533)    |
| 2,600,734    | 2,229,201    | 1,857,667    | 1,486,134    | 1,114,600    | 743,067      | 371,533      | 0            | 0            |
| 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   | 32,005,100   |
| (24,003,825) | (25,146,864) | (26,289,904) | (27,432,943) | (28,575,982) | (29,719,021) | (30,862,061) | (32,005,100) | (32,005,100) |
| 8,001,275    | 6,858,236    | 5,715,196    | 4,572,157    | 3,429,118    | 2,286,079    | 1,143,039    | (0)          | (0)          |
| (2,600,734)  | (2,229,201)  | (1,857,667)  | (1,486,134)  | (1,114,600)  | (743,067)    | (371,533)    | (0)          | (0)          |
| 5,400,541    | 4,629,035    | 3,857,529    | 3,086,023    | 2,314,517    | 1,543,012    | 771,506      | (0)          | (0)          |
| 234,924      | 201,363      | 167,803      | 134,242      | 100,682      | 67,121       | 33,561       | (0)          | (0)          |
| 156,981      | 134,555      | 112,130      | 89,704       | 67,278       | 44,852       | 22,426       | (0)          | (0)          |
| 391,905      | 335,918      | 279,932      | 223,946      | 167,959      | 111,973      | 55,986       | (0)          | (0)          |
| 14,859       | 15,157       | 15,460       | 15,769       | 16,084       | 16,406       | 16,734       | 17,069       | 17,069       |
| 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    | 1,143,039    |
| 39,949       | 36,673       | 33,250       | 29,676       | 25,945       | 22,053       | 17,995       | 13,767       | 13,767       |
| 1,197,847    | 1,194,869    | 1,191,749    | 1,188,484    | 1,185,069    | 1,181,499    | 1,177,769    | 1,173,875    | 1,173,875    |
| 145,458      | 124,678      | 103,898      | 83,119       | 62,339       | 41,559       | 20,780       | (0)          | (0)          |
| \$ 1,735,210 | \$ 1,655,465 | \$ 1,575,580 | \$ 1,495,548 | \$ 1,415,367 | \$ 1,335,031 | \$ 1,254,535 | \$ 1,173,875 | \$ 1,173,875 |
| 34,949,626   | 34,774,878   | 34,601,003   | 34,427,998   | 34,255,858   | 34,084,579   | 33,914,156   | 33,744,585   | 33,744,585   |

HIGHLY CONFIDENTIAL

**Fort Huachuca PHI  
Estimated kWh**

13.6 MWac  
COD:12/9/2014

|      | <b>Contract<br/>Year</b> | <b>Estimated Power<br/>Production (kWh)</b> |
|------|--------------------------|---|
| 2015 | 1                        | 38,635,000                                  |
| 2016 | 2                        | 38,441,825                                  |
| 2017 | 3                        | 38,249,616                                  |
| 2018 | 4                        | 38,058,368                                  |
| 2019 | 5                        | 37,868,076                                  |
| 2020 | 6                        | 37,678,736                                  |
| 2021 | 7                        | 37,490,342                                  |
| 2022 | 8                        | 37,302,890                                  |
| 2023 | 9                        | 37,116,376                                  |
| 2024 | 10                       | 36,930,794                                  |
| 2025 | 11                       | 36,746,140                                  |
| 2026 | 12                       | 36,562,409                                  |
| 2027 | 13                       | 36,379,597                                  |
| 2028 | 14                       | 36,197,699                                  |
| 2029 | 15                       | 36,016,711                                  |
| 2030 | 16                       | 35,836,627                                  |
| 2031 | 17                       | 35,657,444                                  |
| 2032 | 18                       | 35,479,157                                  |
| 2033 | 19                       | 35,301,761                                  |
| 2034 | 20                       | 35,125,252                                  |
| 2035 | 21                       | 34,949,626                                  |
| 2036 | 22                       | 34,774,878                                  |
| 2037 | 23                       | 34,601,003                                  |
| 2038 | 24                       | 34,427,998                                  |
| 2039 | 25                       | 34,255,858                                  |
| 2040 | 26                       | 34,084,579                                  |
| 2041 | 27                       | 33,914,156                                  |
| 2042 | 28                       | 33,744,585                                  |

1,011,827,503

**White Mountain Fixed/LCPV System**      **HIGHLY CONFIDENTIAL**

8.25 MW  
 Levelized Cost of Energy (\$/kWh)  
 Assumptions      DPIS - 2014

|                                      |               |
|--------------------------------------|---------------|
| Original Cost                        | \$ 41,955,366 |
| O&M First Year                       | \$ 28         |
| Escalation Factor                    | 2.00%         |
| Income Tax Rate (Federal & State)(2) | 38.24%        |
| Debt Return (w/rd cost)(1)           | 2.91%         |
| Equity Return (w/rd cost)(1)         | 4.35%         |
| Tax Depreciation (Yrs)(3)            | 6             |
| ITC Claimed(3)                       | 12,586,609    |
| Property Tax Rate(2)                 | 7.00%         |

|                           |                  |
|---------------------------|------------------|
| Original Cost             | \$ 41,955,366    |
| ITC @ 30%                 | \$ 12,586,609.80 |
| Depreciable Tax Basis     | \$ 35,662,061.10 |
| Tax Basis After 50% Bonus | \$ 17,831,030.55 |

| Year                                   | 7.140%        |               |               |               |               |               | 7.283%        |               |               |                | 7.428%         |                |                |                | 7.577%         |                |                |                | 7.729%         |                |                |                | 7.883%         |                |                |                | 8.041%         |                |                |                | 8.202%         |                |                |              | 8.366%       |              |              |             |             |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|--------------|--------------|--------------|-------------|-------------|
|  | Yr. 1<br>2014 | Yr. 2<br>2015 | Yr. 3<br>2016 | Yr. 4<br>2017 | Yr. 5<br>2018 | Yr. 6<br>2019 | Yr. 7<br>2020 | Yr. 8<br>2021 | Yr. 9<br>2022 | Yr. 10<br>2023 | Yr. 11<br>2024 | Yr. 12<br>2025 | Yr. 13<br>2026 | Yr. 14<br>2027 | Yr. 15<br>2028 | Yr. 16<br>2029 | Yr. 17<br>2030 | Yr. 18<br>2031 | Yr. 19<br>2032 | Yr. 20<br>2033 | Yr. 21<br>2034 | Yr. 22<br>2035 | Yr. 23<br>2036 | Yr. 24<br>2037 | Yr. 25<br>2038 | Yr. 26<br>2039 | Yr. 27<br>2040 | Yr. 28<br>2041 | Yr. 29<br>2042 | Yr. 30<br>2043 | Yr. 31<br>2044 | Yr. 32<br>2045 | Yr. 33<br>2046 |              |              |              |              |             |             |
| Tax Depreciation(3)                    | \$ 21,397,237 | \$ 5,705,930  | \$ 3,423,558  | \$ 2,054,135  | \$ 2,054,135  | \$ 1,027,067  | \$ -          | \$ -          | \$ -          | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -           | \$ -         | \$ -         |              |              |             |             |
| Tax Depreciation Included in Rate Base | 1,273,645     | 25,829,521    | 1,273,645     | 1,273,645     | 1,273,645     | 1,027,067     |               |               |               |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |              |              |              |              |             |             |
| Book Depreciation                      | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    |             |             |
| Less: Book Depr on ITC Adj(3)          | 224,761       | 224,761       | 224,761       | 224,761       | 224,761       | 224,761       | 224,761       | 224,761       | 224,761       | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761        | 224,761      | 224,761      | 224,761      |              |             |             |
| Timing Difference                      | (0)           | 24,555,876    | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)          | (0)          | (0)          |              |             |             |
| Def. Tax @ 38.24%                      | (0)           | 9,390,167     | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)           | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)          | (0)          | (0)          |              |             |             |
| A.D.I.T.                               | (0)           | 9,390,167     | 9,390,167     | 9,390,167     | 9,390,167     | 9,390,167     | 9,390,167     | 9,390,167     | 9,390,167     | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167      | 9,390,167    | 9,390,167    | 9,390,167    |              |             |             |
| Plant in Service                       | 41,955,366    | 41,955,366    | 41,955,366    | 41,955,366    | 41,955,366    | 41,955,366    | 41,955,366    | 41,955,366    | 41,955,366    | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366     | 41,955,366   | 41,955,366   | 41,955,366   |              |             |             |
| Accum. Depreciation                    | (1,498,406)   | (2,996,812)   | (4,495,218)   | (5,993,624)   | (7,492,030)   | (8,990,436)   | (10,488,842)  | (11,987,247)  | (13,485,653)  | (14,984,059)   | (16,482,464)   | (17,980,870)   | (19,479,276)   | (20,977,682)   | (22,476,088)   | (23,974,494)   | (25,472,900)   | (26,971,306)   | (28,469,712)   | (29,968,118)   | (31,466,524)   | (32,964,930)   | (34,463,336)   | (35,961,742)   | (37,460,148)   | (38,958,554)   | (40,456,960)   | (41,955,366)   | (43,453,772)   | (44,951,178)   | (46,448,584)   | (47,945,990)   | (49,443,396)   | (50,940,802) | (52,438,208) | (53,935,614) | (55,433,020) |             |             |
| Net Plant in Service                   | 40,456,960    | 38,958,554    | 37,460,148    | 35,961,742    | 34,463,336    | 32,964,930    | 31,466,525    | 29,968,119    | 28,469,713    | 26,971,307     | 25,472,901     | 23,974,495     | 22,476,089     | 20,977,683     | 19,479,277     | 17,980,871     | 16,482,465     | 14,984,059     | 13,485,653     | 11,987,247     | 10,488,841     | 8,990,435      | 7,492,029      | 5,993,623      | 4,495,217      | 2,996,811      | 1,498,405      | 0              | (850,001)      | (1,348,407)    | (1,846,813)    | (2,345,219)    | (2,843,625)    | (3,342,031)  | (3,840,437)  | (4,338,843)  | (4,837,249)  | (5,335,655) |             |
| Unamortized ITC(3)                     | (11,327,949)  | (8,810,627)   | (6,293,305)   | (3,775,983)   | (1,258,661)   | (0)           | (0)           | (0)           | (0)           | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)            | (0)          | (0)          | (0)          | (0)          | (0)         |             |
| A.D.I.T.                               | 0             | (9,390,167)   | (9,390,167)   | (9,390,167)   | (9,390,167)   | (9,390,167)   | (9,390,167)   | (9,390,167)   | (9,390,167)   | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)    | (9,390,167)  | (9,390,167)  | (9,390,167)  | (9,390,167)  | (9,390,167) | (9,390,167) |
| Net Rate Base                          | 40,456,960    | 29,568,387    | 28,069,981    | 26,571,575    | 23,654,124    | 22,250,009    | 21,238,645    | 20,227,281    | 19,215,917    | 18,204,553     | 17,193,189     | 16,181,825     | 15,170,461     | 14,159,097     | 13,147,733     | 12,136,369     | 11,125,005     | 10,113,641     | 9,102,277      | 8,090,913      | 7,079,549      | 6,068,185      | 5,056,821      | 4,045,457      | 3,034,093      | 2,022,729      | 1,011,365      | 0              | (1,000,000)    | (1,988,636)    | (2,977,272)    | (3,965,908)    | (4,954,544)    | (5,943,180)  | (6,931,816)  | (7,920,452)  | (8,909,088)  | (9,897,724) |             |

| Return on Rate Base: | 7.140%        |               |               |               |               |               | 7.283%        |               |               |                | 7.428%         |                |                |                | 7.577%         |                |                |                | 7.729%         |                |                |                | 7.883%         |                |                |                | 8.041%         |                |                |                | 8.202%         |                |                |           | 8.366%    |           |           |           |           |           |           |
|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                      | Yr. 1<br>2014 | Yr. 2<br>2015 | Yr. 3<br>2016 | Yr. 4<br>2017 | Yr. 5<br>2018 | Yr. 6<br>2019 | Yr. 7<br>2020 | Yr. 8<br>2021 | Yr. 9<br>2022 | Yr. 10<br>2023 | Yr. 11<br>2024 | Yr. 12<br>2025 | Yr. 13<br>2026 | Yr. 14<br>2027 | Yr. 15<br>2028 | Yr. 16<br>2029 | Yr. 17<br>2030 | Yr. 18<br>2031 | Yr. 19<br>2032 | Yr. 20<br>2033 | Yr. 21<br>2034 | Yr. 22<br>2035 | Yr. 23<br>2036 | Yr. 24<br>2037 | Yr. 25<br>2038 | Yr. 26<br>2039 | Yr. 27<br>2040 | Yr. 28<br>2041 | Yr. 29<br>2042 | Yr. 30<br>2043 | Yr. 31<br>2044 | Yr. 32<br>2045 | Yr. 33<br>2046 |           |           |           |           |           |           |           |           |
| Equity Return        | 1,759,878     | 1,286,225     | 1,221,044     | 1,155,864     | 1,028,954     | 967,875       | 923,881       | 879,887       | 835,892       | 791,898        | 747,904        | 703,909        | 659,915        | 615,920        | 571,926        | 527,931        | 483,937        | 439,942        | 395,948        | 351,953        | 307,959        | 263,964        | 219,969        | 175,974        | 131,979        | 87,984         | 43,989         | 0              | (50,006)       | (106,011)      | (162,016)      | (218,021)      | (274,026)      | (330,031) | (386,036) | (442,041) | (498,046) | (554,051) |           |           |           |
| Debt Return          | 1,175,982     | 859,486       | 815,930       | 772,375       | 687,571       | 646,757       | 617,359       | 587,961       | 558,563       | 529,165        | 499,767        | 470,369        | 440,971        | 411,573        | 382,175        | 352,777        | 323,379        | 293,981        | 264,583        | 235,185        | 205,787        | 176,389        | 146,991        | 117,593        | 88,195         | 58,797         | 29,399         | 0              | (30,001)       | (60,002)       | (90,003)       | (120,004)      | (150,005)      | (180,006) | (210,007) | (240,008) | (270,009) | (300,010) | (330,011) |           |           |
| Total                | 2,935,860     | 2,145,710     | 2,036,974     | 1,928,239     | 1,716,526     | 1,614,632     | 1,541,240     | 1,467,848     | 1,394,455     | 1,321,063      | 1,247,671      | 1,174,279      | 1,100,887      | 1,027,495      | 954,103        | 880,711        | 807,319        | 733,927        | 660,535        | 587,143        | 513,751        | 440,359        | 366,967        | 293,575        | 220,183        | 146,791        | 73,399         | 0              | (73,399)       | (146,791)      | (220,183)      | (293,575)      | (366,967)      | (440,359) | (513,751) | (587,143) | (660,535) | (733,927) | (807,319) | (880,711) | (954,103) |

| Operating Expenses & Taxes:  |           | 7.140%                     |               |               |               |               |               | 7.283%        |               |               |                | 7.428%         |                |                |                | 7.577%         |                |                |                | 7.729%         |                |                |                | 7.883%         |                |                |                | 8.041%         |                |                |                | 8.202%         |                |                |           | 8.366%    |           |           |           |           |
|--|-----------|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Operations and Maintenance<br>Depreciation<br>Property Taxes(4)<br>Total |           | Yr. 1<br>2014              | Yr. 2<br>2015 | Yr. 3<br>2016 | Yr. 4<br>2017 | Yr. 5<br>2018 | Yr. 6<br>2019 | Yr. 7<br>2020 | Yr. 8<br>2021 | Yr. 9<br>2022 | Yr. 10<br>2023 | Yr. 11<br>2024 | Yr. 12<br>2025 | Yr. 13<br>2026 | Yr. 14<br>2027 | Yr. 15<br>2028 | Yr. 16<br>2029 | Yr. 17<br>2030 | Yr. 18<br>2031 | Yr. 19<br>2032 | Yr. 20<br>2033 | Yr. 21<br>2034 | Yr. 22<br>2035 | Yr. 23<br>2036 | Yr. 24<br>2037 | Yr. 25<br>2038 | Yr. 26<br>2039 | Yr. 27<br>2040 | Yr. 28<br>2041 | Yr. 29<br>2042 | Yr. 30<br>2043 | Yr. 31<br>2044 | Yr. 32<br>2045 | Yr. 33<br>2046 |           |           |           |           |           |           |
|  |           | Operations and Maintenance | 10,000        | 10,200        | 10,400        | 10,612        | 10,824        | 11,041        | 11,262        | 11,487        | 11,717         | 11,951         | 12,185         | 12,419         | 12,653         | 12,887         | 13,121         | 13,355         | 13,589         | 13,823         | 14,057         | 14,291         | 14,525         | 14,759         | 14,993         | 15,227         | 15,461         | 15,695         | 15,929         | 16,163         | 16,397         | 16,631         | 16,865         | 17,099         | 17,333    | 17,567    | 17,801    | 18,035    | 18,269    | 18,503    |
| Depreciation   | 1,498,406 | 1,498,406                  | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406     | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406      | 1,498,406 | 1,498,406 | 1,498,406 | 1,498,406 | 1,498,406 | 1,498,406 |
| Property Taxes(4)  | 105,728   | 104,248                    | 102,666       | 100,979       | 99,184        | 97,277        | 95,253        | 93,110        | 90,843        | 88,448        | 85,953         | 83,458         | 80,963         | 78,468         | 75,973         | 73,478         | 70,983         | 68,488         | 65,993         | 63,498         | 60,993         | 58,498         | 55,993         | 53,498         | 50,993         | 48,498         | 45,993         | 43,498         | 40,993         | 38,498         | 35,993         | 33,498         | 30,993         | 28,498         | 25,993    | 23,498    | 20,993    | 18,498    | 15,993    |           |
| Total  | 1,614,134 | 1,612,853                  | 1,611,478     | 1,609,997     | 1,608,414     | 1,606,723     | 1,604,921     |               |               |               |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |           |           |           |           |           |           |

|              | 8.533%       | 8.704%       | 8.878%       | 9.055%       | 9.236%       | 9.421%       | 9.610%       | 9.802%       | 9.988%       | 10.198%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Yr.          | 11           | 12           | 13           | 14           | 15           | 16           | 17           | 18           | 19           | 20           |
| 2024         | 2025         | 2026         | 2027         | 2028         | 2029         | 2030         | 2031         | 2032         | 2033         | 2033         |
| \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           |
| 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    |
| 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      |
| (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  |
| (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    |
| 8,279,712    | 7,792,670    | 7,305,628    | 6,818,586    | 6,331,544    | 5,844,502    | 5,357,460    | 4,870,419    | 4,383,377    | 3,896,335    |              |
| 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   |
| (16,482,465) | (17,980,871) | (19,479,277) | (20,977,683) | (22,476,089) | (23,974,495) | (25,472,901) | (26,971,307) | (28,469,713) | (29,968,119) | (31,466,525) |
| 25,472,901   | 23,974,495   | 22,476,089   | 20,977,683   | 19,479,277   | 17,980,871   | 16,482,465   | 14,984,059   | 13,485,653   | 11,987,247   |              |
| (8,279,712)  | (7,792,670)  | (7,305,628)  | (6,818,586)  | (6,331,544)  | (5,844,502)  | (5,357,460)  | (4,870,419)  | (4,383,377)  | (3,896,335)  |              |
| 17,193,189   | 16,181,825   | 15,170,461   | 14,159,097   | 13,147,733   | 12,136,369   | 11,125,005   | 10,113,641   | 9,102,277    | 8,090,913    |              |
| 747,904      | 703,909      | 659,915      | 615,921      | 571,926      | 527,932      | 483,938      | 439,943      | 395,949      | 351,955      |              |
| 499,767      | 470,369      | 440,971      | 411,573      | 382,175      | 352,777      | 323,379      | 293,980      | 264,582      | 235,184      |              |
| 1,247,671    | 1,174,278    | 1,100,886    | 1,027,493    | 954,101      | 880,709      | 807,316      | 733,924      | 660,531      | 587,139      |              |
| 12,190       | 12,434       | 12,682       | 12,936       | 13,195       | 13,459       | 13,728       | 14,002       | 14,282       | 14,568       |              |
| 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    |              |
| 85,921       | 83,257       | 80,453       | 77,503       | 74,403       | 71,148       | 67,733       | 64,153       | 60,402       | 56,476       |              |
| 1,596,517    | 1,594,097    | 1,591,541    | 1,588,845    | 1,586,004    | 1,583,012    | 1,579,866    | 1,576,561    | 1,573,090    | 1,569,450    |              |
| 463,080      | 435,840      | 408,600      | 381,360      | 354,120      | 326,880      | 299,640      | 272,400      | 245,160      | 217,920      |              |
| \$ 3,307,268 | \$ 3,204,216 | \$ 3,101,027 | \$ 2,997,699 | \$ 2,894,225 | \$ 2,790,601 | \$ 2,686,823 | \$ 2,582,885 | \$ 2,478,782 | \$ 2,374,509 |              |
| 20,829,312   | 20,725,165   | 20,621,539   | 20,518,432   | 20,415,840   | 20,313,760   | 20,212,192   | 20,111,131   | 20,010,575   | 19,910,522   |              |

|              | 10.402%      | 10.610%      | 10.822%      | 11.038%      | 11.259%      | 11.484%      | 11.714%      | 11.948%      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|              | Yr. 21       | Yr. 22       | Yr. 23       | Yr. 24       | Yr. 25       | Yr. 26       | Yr. 27       | Yr. 28       |
|              | 21           | 22           | 23           | 24           | 25           | 26           | 27           | 28           |
|              | 2034         | 2035         | 2036         | 2037         | 2038         | 2039         | 2040         | 2041         |
| \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           | \$           |
| 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    |
| 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      | 224,761      |
| (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  | (1,273,645)  |
| (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    | (487,042)    |
| 3,409,293    | 2,922,251    | 2,435,209    | 1,948,167    | 1,461,126    | 974,084      | 487,042      | (0)          | (0)          |
| 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   | 41,955,366   |
| (31,466,525) | (32,964,930) | (34,463,336) | (35,961,742) | (37,460,148) | (38,958,554) | (40,456,960) | (41,955,366) | (41,955,366) |
| 10,488,842   | 8,990,436    | 7,492,030    | 5,993,624    | 4,495,218    | 2,996,812    | 1,498,406    | 0            | 0            |
| (3,409,293)  | (2,922,251)  | (2,435,209)  | (1,948,167)  | (1,461,126)  | (974,084)    | (487,042)    | 0            | 0            |
| 7,079,548    | 6,068,184    | 5,056,820    | 4,045,456    | 3,034,092    | 2,022,728    | 1,011,364    | 0            | 0            |
| 307,960      | 263,966      | 219,972      | 175,977      | 131,983      | 87,989       | 43,994       | 0            | 0            |
| 205,786      | 176,388      | 146,990      | 117,592      | 88,194       | 58,796       | 29,398       | 0            | 0            |
| 513,747      | 440,354      | 366,962      | 293,570      | 220,177      | 146,765      | 73,392       | 0            | 0            |
| 14,859       | 15,157       | 15,460       | 15,769       | 16,084       | 16,406       | 16,734       | 17,069       | 17,069       |
| 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    | 1,498,406    |
| 52,369       | 48,074       | 43,587       | 38,902       | 34,011       | 28,910       | 23,590       | 18,047       | 18,047       |
| 1,565,634    | 1,561,637    | 1,557,453    | 1,553,077    | 1,548,502    | 1,543,722    | 1,538,730    | 1,533,521    | 1,533,521    |
| 190,680      | 163,440      | 136,200      | 108,960      | 81,720       | 54,480       | 27,240       | 0            | 0            |
| \$ 2,270,061 | \$ 2,165,431 | \$ 2,060,615 | \$ 1,955,606 | \$ 1,850,399 | \$ 1,744,986 | \$ 1,639,363 | \$ 1,533,521 | \$ 1,533,521 |
| 19,810,970   | 19,711,915   | 19,613,355   | 19,515,288   | 19,417,712   | 19,320,623   | 19,224,020   | 19,127,900   | 19,127,900   |

HIGHLY CONFIDENTIAL

## White Mountain Solar Estimated kWh

8.25 MWac  
COD:  
12/14/2014

|      | Year | Estimated Power<br>Production (kWh) |
|------|------|-------------------------------------|
| 2015 | 1    | 21,900,000                          |
| 2016 | 2    | 21,790,500                          |
| 2017 | 3    | 21,681,548                          |
| 2018 | 4    | 21,573,140                          |
| 2019 | 5    | 21,465,274                          |
| 2020 | 6    | 21,357,948                          |
| 2021 | 7    | 21,251,158                          |
| 2022 | 8    | 21,144,902                          |
| 2023 | 9    | 21,039,178                          |
| 2024 | 10   | 20,933,982                          |
| 2025 | 11   | 20,829,312                          |
| 2026 | 12   | 20,725,165                          |
| 2027 | 13   | 20,621,539                          |
| 2028 | 14   | 20,518,432                          |
| 2029 | 15   | 20,415,840                          |
| 2030 | 16   | 20,313,760                          |
| 2031 | 17   | 20,212,192                          |
| 2032 | 18   | 20,111,131                          |
| 2033 | 19   | 20,010,575                          |
| 2034 | 20   | 19,910,522                          |
| 2034 | 21   | 19,810,970                          |
| 2034 | 22   | 19,711,915                          |
| 2034 | 23   | 19,613,355                          |
| 2034 | 24   | 19,515,288                          |
| 2034 | 25   | 19,417,712                          |
| 2034 | 26   | 19,320,623                          |
| 2034 | 27   | 19,224,020                          |
| 2034 | 28   | 19,127,900                          |

573,547,880

**Rio Rico PV System - UNSE** HIGHLY CONFIDENTIAL

5.76 MW

Levelized Cost of Energy (\$/KWh)

Assumptions DPIS - 2014

Original Cost \$ 15,374,286  
 ITC @ 30% \$ 4,612,285.80  
 Depreciable Tax Basis \$ 13,068,143.10  
 Tax Basis After 50% Bonus \$ 6,534,071.55

|                                   |           |
|-----------------------------------|-----------|
| Asset Life                        | 28        |
| O&M First Year                    | 5,000     |
| Escalation Factor                 | 2.00%     |
| Income Tax Rate (Federal & State) | 38.95%    |
| Debt Return (wtd cost)            | 2.83%     |
| Equity Return (wtd cost)          | 5.00%     |
| Tax Depreciation (Yrs)            | 6         |
| ITC Claimed                       | 4,612,286 |
| Property Tax Rate                 | 11.237%   |

| Year                                   | Yr. 1     | Yr. 2     | Yr. 3      | Yr. 4     | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    |         |
|--|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|
| Tax Depreciation                       | 7,840,886 | 2,090,903 | 1,254,542  | 752,725   | 752,725   | 376,363   | 376,363   | 549,082   | 549,082   | 549,082   | 12.407% |
| Tax Depreciation included in Rate Base | 466,719   | 466,719   | 10,252,892 | 752,725   | 752,725   | 376,363   | 376,363   | 549,082   | 549,082   | 549,082   | 12.163% |
| Book Depreciation                      | 549,082   | 549,082   | 549,082    | 549,082   | 549,082   | 549,082   | 549,082   | 549,082   | 549,082   | 549,082   | 11.925% |
| Less: Book Depr on ITC Adj             | 82,362    | 82,362    | 82,362     | 82,362    | 82,362    | 82,362    | 82,362    | 82,362    | 82,362    | 82,362    | 12.908% |
| Timing Difference                      | 0         | 0         | 9,786,172  | 286,006   | 286,006   | (90,357)  | (466,719) | (466,719) | (466,719) | (466,719) | 13.166% |
| Def. Tax @ 38.95%                      | 0         | 0         | 3,811,714  | 111,399   | 111,399   | (35,194)  | (181,787) | (181,787) | (181,787) | (181,787) | 13.429% |
| A.D.I.T.                               | 0         | 0         | 3,811,714  | 3,923,113 | 4,034,513 | 3,999,319 | 3,817,531 | 3,635,744 | 3,453,957 | 3,272,170 |         |

|                      |             |             |             |             |             |             |             |             |             |             |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service     | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  |
| Accum. Depreciation  | (549,082)   | (1,098,163) | (1,647,245) | (2,196,327) | (2,745,408) | (3,294,490) | (3,843,572) | (4,392,653) | (4,941,735) | (5,490,816) |
| Net Plant in Service | 14,825,204  | 14,276,123  | 13,727,041  | 13,177,959  | 12,628,878  | 12,079,796  | 11,530,715  | 10,981,633  | 10,432,551  | 9,883,470   |
| Unamortized ITC      | (4,151,057) | (3,228,600) | (2,306,143) | (1,383,686) | (461,229)   |             |             |             |             |             |
| Net Rate Base        | 14,825,204  | 14,276,123  | 13,727,041  | 13,177,959  | 12,628,878  | 12,079,796  | 11,530,715  | 10,981,633  | 10,432,551  | 9,883,470   |
| A.D.I.T.             | (0)         | (0)         | (3,811,714) | (3,923,113) | (4,034,513) | (3,999,319) | (3,817,531) | (3,635,744) | (3,453,957) | (3,272,170) |
| Return on Rate Base: |             |             |             |             |             |             |             |             |             |             |
| Debt Return          | 740,815     | 713,378     | 495,469     | 462,465     | 429,460     | 403,781     | 385,428     | 367,074     | 348,720     | 330,367     |
| Equity Return        | 419,521     | 403,983     | 280,582     | 261,892     | 243,202     | 228,660     | 218,266     | 207,872     | 197,479     | 187,085     |
| Total                | 1,160,336   | 1,117,361   | 776,051     | 724,356     | 672,662     | 632,441     | 603,694     | 574,947     | 546,199     | 517,452     |

|                                 |             |            |            |            |            |            |            |            |            |            |
|---------------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Operating Expenses & Taxes:     |             |            |            |            |            |            |            |            |            |            |
| Operations and Maintenance      | 5,000       | 5,100      | 5,202      | 5,306      | 5,412      | 5,520      | 5,631      | 5,743      | 5,858      | 5,975      |
| Depreciation                    | 549,082     | 549,082    | 549,082    | 549,082    | 549,082    | 549,082    | 549,082    | 549,082    | 549,082    | 549,082    |
| Property Taxes(1)               | 62,194      | 61,323     | 60,393     | 59,401     | 58,345     | 57,223     | 56,032     | 54,772     | 53,438     | 52,029     |
| Total                           | 616,276     | 615,505    | 614,676    | 613,788    | 612,838    | 611,825    | 610,745    | 609,597    | 608,378    | 607,086    |
| Income Tax on Equity Return:    |             |            |            |            |            |            |            |            |            |            |
| (Return/(1-Tax Rate) X Tax Rate | 267,655     | 257,742    | 179,012    | 167,087    | 155,163    | 145,885    | 139,254    | 132,623    | 125,992    | 119,361    |
| Revenue Requirement             | 2,044,267   | 1,990,607  | 1,569,739  | 1,505,232  | 1,440,663  | 1,390,151  | 1,353,693  | 1,317,166  | 1,280,569  | 1,243,899  |
| NPV Cost                        | 14,905,145  |            |            |            |            |            |            |            |            |            |
| Estimated Output (KWh)          | 15,768,000  | 15,689,160 | 15,610,714 | 15,532,661 | 15,454,997 | 15,377,722 | 15,300,894 | 15,224,330 | 15,148,208 | 15,072,467 |
| NPV Output                      | 169,412,295 |            |            |            |            |            |            |            |            |            |
| LOCOE (\$/KWh)                  | 0.088       |            |            |            |            |            |            |            |            |            |

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor

|    | 13.698%     | 13.972%     | 14.251%     | 14.536%     | 14.827%     | 15.124%     | 15.426%     | 15.735%     | 16.049%      | 16.370%      | 16.698%      | 17.032%      | 17.372%      |
|----|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|
|    | Yr. 11      | Yr. 12      | Yr. 13      | Yr. 14      | Yr. 15      | Yr. 16      | Yr. 17      | Yr. 18      | Yr. 19       | Yr. 20       | Yr. 21       | Yr. 22       | Yr. 23       |
|    | 2024        | 2025        | 2026        | 2027        | 2028        | 2029        | 2030        | 2031        | 2032         | 2033         | 2034         | 2035         | 2036         |
| \$ | 549,082     | 549,082     | 549,082     | 549,082     | 549,082     | 549,082     | 549,082     | 549,082     | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      |
| \$ | 82,362      | 82,362      | 82,362      | 82,362      | 82,362      | 82,362      | 82,362      | 82,362      | 82,362       | 82,362       | 82,362       | 82,362       | 82,362       |
|    | (466,719)   | (466,719)   | (466,719)   | (466,719)   | (466,719)   | (466,719)   | (466,719)   | (466,719)   | (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)    |
|    | (181,787)   | (181,787)   | (181,787)   | (181,787)   | (181,787)   | (181,787)   | (181,787)   | (181,787)   | (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)    |
|    | 3,090,382   | 2,908,595   | 2,726,808   | 2,545,021   | 2,363,234   | 2,181,446   | 1,999,659   | 1,817,872   | 1,636,085    | 1,454,298    | 1,272,510    | 1,090,723    | 908,936      |
|    | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286  | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   |
|    | (6,039,898) | (6,588,980) | (7,138,061) | (7,687,143) | (8,236,225) | (8,785,306) | (9,334,388) | (9,883,470) | (10,432,551) | (10,981,633) | (11,530,715) | (12,079,796) | (12,628,878) |
|    | 9,334,388   | 8,785,306   | 8,236,225   | 7,687,143   | 7,138,061   | 6,588,980   | 6,039,898   | 5,490,816   | 4,941,735    | 4,392,653    | 3,843,572    | 3,294,490    | 2,745,408    |
|    | (3,090,382) | (2,908,595) | (2,726,808) | (2,545,021) | (2,363,234) | (2,181,446) | (1,999,659) | (1,817,872) | (1,636,085)  | (1,454,298)  | (1,272,510)  | (1,090,723)  | (908,936)    |
|    | 6,244,005   | 5,876,711   | 5,509,417   | 5,142,122   | 4,774,828   | 4,407,533   | 4,040,239   | 3,672,944   | 3,305,650    | 2,938,356    | 2,571,061    | 2,203,767    | 1,836,472    |
|    | 312,013     | 293,659     | 275,306     | 256,952     | 238,598     | 220,244     | 201,891     | 183,537     | 165,183      | 146,830      | 128,476      | 110,122      | 91,769       |
|    | 176,692     | 166,298     | 155,904     | 145,511     | 135,117     | 124,723     | 114,330     | 103,936     | 93,543       | 83,149       | 72,755       | 62,362       | 51,968       |
|    | 488,705     | 459,957     | 431,210     | 402,463     | 373,715     | 344,968     | 316,221     | 287,473     | 258,726      | 229,979      | 201,231      | 172,484      | 143,737      |
|    | 6,095       | 6,217       | 6,341       | 6,468       | 6,597       | 6,729       | 6,864       | 7,001       | 7,141        | 7,284        | 7,430        | 7,578        | 7,730        |
|    | 549,082     | 549,082     | 549,082     | 549,082     | 549,082     | 549,082     | 549,082     | 549,082     | 549,082      | 549,082      | 549,082      | 549,082      | 549,082      |
|    | 50,543      | 48,976      | 47,326      | 45,591      | 43,767      | 41,852      | 39,843      | 37,737      | 35,531       | 33,222       | 30,806       | 28,280       | 25,640       |
|    | 605,719     | 604,274     | 602,749     | 601,141     | 599,446     | 597,663     | 595,789     | 593,820     | 591,754      | 589,587      | 587,317      | 584,940      | 582,452      |
|    | 112,730     | 106,098     | 99,467      | 92,836      | 86,205      | 79,574      | 72,943      | 66,311      | 59,680       | 53,049       | 46,418       | 39,787       | 33,156       |
| \$ | 1,207,153   | 1,170,330   | 1,133,426   | 1,096,439   | 1,059,366   | 1,022,205   | 984,952     | 947,605     | 910,160      | 872,615      | 834,966      | 797,210      | 759,344      |
|    | 14,997,105  | 14,922,119  | 14,847,508  | 14,773,271  | 14,699,405  | 14,625,908  | 14,552,778  | 14,480,014  | 14,407,614   | 14,335,576   | 14,263,898   | 14,192,579   | 14,121,616   |



|              | 17.720%      | 18.074%      | 18.435%      | 18.804%      | 19.180%    |
|--------------|--------------|--------------|--------------|--------------|------------|
| Yr. 24       | Yr. 25       | Yr. 26       | Yr. 27       | Yr. 28       | Yr. 29     |
| 24           | 25           | 26           | 27           | 28           | 29         |
| 2037         | 2038         | 2039         | 2040         | 2041         | 30         |
| \$           | \$           | \$           | \$           | \$           | \$         |
| 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082    |
| 82,362       | 82,362       | 82,362       | 82,362       | 82,362       | 82,362     |
| (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)    | (466,719)  |
| (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)    | (181,787)  |
| 727,149      | 545,362      | 363,574      | 181,787      | 0            |            |
| 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286   | 15,374,286 |
| (13,177,959) | (13,727,041) | (14,276,123) | (14,825,204) | (15,374,286) | (0)        |
| 2,196,327    | 1,647,245    | 1,098,163    | 549,082      | (0)          |            |
| (727,149)    | (545,362)    | (363,574)    | (181,787)    | (0)          |            |
| 1,469,178    | 1,101,883    | 734,589      | 367,294      | (0)          |            |
| 73,415       | 55,061       | 36,707       | 18,354       | (0)          |            |
| 41,574       | 31,181       | 20,787       | 10,394       | (0)          |            |
| 114,989      | 86,242       | 57,495       | 28,747       | (0)          |            |
| 7,884        | 8,042        | 8,203        | 8,367        | 8,534        |            |
| 549,082      | 549,082      | 549,082      | 549,082      | 549,082      | 549,082    |
| 22,884       | 20,007       | 17,006       | 13,877       | 10,616       |            |
| 579,850      | 577,131      | 574,291      | 571,326      | 568,232      |            |
| 26,525       | 19,893       | 13,262       | 6,631        | (0)          |            |
| \$ 721,364   | \$ 683,266   | \$ 645,048   | \$ 606,704   | \$ 568,232   |            |
| 14,051,008   | 13,980,753   | 13,910,849   | 13,841,295   | 13,772,088   |            |

HIGHLY CONFIDENTIAL

## Rio Rico Esimated KWh

COD: 3/1/2014

|      | <b>Contract<br/>Year</b> | <b>Estimated Power<br/>Production (KWh)</b> |
|------|--------------------------|---|
| 2015 | 1                        | 15,768,000                                  |
| 2016 | 2                        | 15,689,160                                  |
| 2017 | 3                        | 15,610,714                                  |
| 2018 | 4                        | 15,532,661                                  |
| 2019 | 5                        | 15,454,997                                  |
| 2020 | 6                        | 15,377,722                                  |
| 2021 | 7                        | 15,300,834                                  |
| 2022 | 8                        | 15,224,330                                  |
| 2023 | 9                        | 15,148,208                                  |
| 2024 | 10                       | 15,072,467                                  |
| 2025 | 11                       | 14,997,105                                  |
| 2026 | 12                       | 14,922,119                                  |
| 2027 | 13                       | 14,847,508                                  |
| 2028 | 14                       | 14,773,271                                  |
| 2029 | 15                       | 14,699,405                                  |
| 2030 | 16                       | 14,625,908                                  |
| 2031 | 17                       | 14,552,778                                  |
| 2032 | 18                       | 14,480,014                                  |
| 2033 | 19                       | 14,407,614                                  |
| 2034 | 20                       | 14,335,576                                  |
| 2035 | 21                       | 14,263,898                                  |
| 2036 | 22                       | 14,192,579                                  |
| 2037 | 23                       | 14,121,616                                  |
| 2038 | 24                       | 14,051,008                                  |
| 2039 | 25                       | 13,980,753                                  |
| 2040 | 26                       | 13,910,849                                  |
| 2041 | 27                       | 13,841,295                                  |
| 2042 | 28                       | 13,772,088                                  |
| 2043 | 29                       | 13,703,228                                  |
| 2044 | 30                       | 13,634,711                                  |

440,292,412

**Areva - Thermal**

**5 MW**

HIGHLY CONFIDENTIAL

Levelized Cost of Energy (\$/KWh)

Assumptions DPIS - 2014

|                                   |    |           |
|-----------------------------------|----|-----------|
| Original Cost                     | \$ | 9,790,236 |
| Asset Life                        |    | 28        |
| O&M First Year                    | \$ | 5,000     |
| Escalation Factor                 |    | 2.00%     |
| Income Tax Rate (Federal & State) |    | 38.24%    |
| Debt Return (w/d cost)            |    | 2.91%     |
| Equity Return (w/d cost)          |    | 4.35%     |
| Tax Depreciation (Yrs)            |    | 6         |
| ITC Claimed                       |    | 2,937,071 |
| Property Tax Rate                 |    | 7.000%    |

|                           |    |              |
|---------------------------|----|--------------|
| Original Cost             | \$ | 9,790,236    |
| ITC @ 30%                 | \$ | 2,937,070.90 |
| Depleciable Tax Basis     | \$ | 8,321,700.88 |
| Tax Basis After 50% Bonus | \$ | 4,160,850.44 |

| Year                                   | Yr. 1     | Yr. 2     | Yr. 3     | Yr. 4     | Yr. 5     | Yr. 6     | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Tax Depreciation                       | 4,983,021 | 1,331,472 | 798,883   | 479,330   | 479,330   | 239,665   | 239,665   | -         | -         | -         |
| Tax Depreciation included in Rate Base | 297,204   | 6,027,289 | 297,204   | 297,204   | 1,163,136 | 239,665   | 239,665   | -         | -         | -         |
| Book Depreciation                      | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   | 349,651   |
| Less: Book Depr on ITC Adj             | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    | 52,448    |
| Timing Difference                      | (0)       | 5,730,085 | (0)       | (0)       | 865,932   | (57,539)  | (297,204) | (297,204) | (297,204) | (297,204) |
| Def. Tax @ 38.24%                      | (0)       | 2,191,185 | (0)       | (0)       | 331,133   | (22,003)  | (113,651) | (113,651) | (113,651) | (113,651) |
| A.D.I.T.                               | (0)       | 2,191,185 | 2,191,185 | 2,191,185 | 2,522,317 | 2,500,314 | 2,386,664 | 2,273,013 | 2,159,362 | 2,045,712 |

7.140% 7.283% 7.428% 7.577% 7.729% 7.883% 8.041% 8.202% 8.366%

|                                       |             |             |             |             |             |             |             |             |             |             |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service                      | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   | 9,790,236   |
| Accum. Depreciation                   | (349,651)   | (699,303)   | (1,048,954) | (1,398,605) | (1,748,256) | (2,097,908) | (2,447,559) | (2,797,210) | (3,146,862) | (3,496,513) |
| Net Plant in Service                  | 9,440,585   | 9,090,934   | 8,741,282   | 8,391,631   | 8,041,980   | 7,692,329   | 7,342,677   | 6,993,026   | 6,643,375   | 6,293,723   |
| Unamortized ITC                       | (2,643,364) | (2,055,950) | (1,468,535) | (881,121)   | (293,707)   | -           | -           | -           | -           | -           |
| Unamortized ITC included in Rate Base | 0           | (2,191,185) | (2,191,185) | (2,191,185) | (2,522,317) | (2,500,314) | (2,386,664) | (2,273,013) | (2,159,362) | (2,045,712) |
| A.D.I.T.                              | 9,440,585   | 6,899,749   | 6,550,098   | 6,200,446   | 5,519,663   | 5,192,014   | 4,956,013   | 4,720,013   | 4,484,012   | 4,248,012   |

|                      |         |         |         |         |         |         |         |         |         |         |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Return on Rate Base: |         |         |         |         |         |         |         |         |         |         |
| Debt Return          | 410,665 | 300,139 | 284,929 | 269,719 | 240,105 | 225,853 | 215,587 | 205,321 | 195,055 | 184,789 |
| Equity Return        | 274,416 | 200,560 | 190,396 | 180,233 | 160,444 | 150,920 | 144,060 | 137,200 | 130,340 | 123,480 |
| Total                | 685,082 | 500,699 | 475,326 | 449,952 | 400,549 | 376,773 | 359,647 | 342,521 | 325,395 | 308,269 |

|                             |         |         |         |         |         |         |         |         |         |         |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operating Expenses & Taxes: |         |         |         |         |         |         |         |         |         |         |
| Operations and Maintenance  | 5,000   | 5,100   | 5,202   | 5,306   | 5,412   | 5,520   | 5,631   | 5,743   | 5,858   | 5,975   |
| Depreciation                | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 | 349,651 |
| Property Taxes(1)           | 24,671  | 24,326  | 23,957  | 23,563  | 23,144  | 22,699  | 22,227  | 21,727  | 21,198  | 20,639  |
| Total                       | 379,323 | 379,077 | 378,810 | 378,521 | 378,208 | 377,871 | 377,509 | 377,122 | 376,708 | 376,266 |

|                                 |         |           |         |           |        |         |        |         |        |         |
|---------------------------------|---------|-----------|---------|-----------|--------|---------|--------|---------|--------|---------|
| Income Tax on Equity Return:    |         |           |         |           |        |         |        |         |        |         |
| (Return/(1-Tax Rate) X Tax Rate | 169,911 | 124,181   | 117,888 | 111,595   | 99,342 | 93,445  | 89,198 | 84,950  | 80,703 | 76,455  |
| Revenue Requirement             | \$      | 1,234,315 | \$      | 1,003,957 | \$     | 972,024 | \$     | 940,068 | \$     | 878,099 |
| NPV Cost                        | \$      | 9,360,291 |         |           |        |         |        |         |        |         |

|                        |             |            |            |            |            |            |            |            |            |            |
|------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Estimated Output (KWh) | 14,310,000  | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 | 14,310,000 |
| NPV Output             | 169,461,664 |            |            |            |            |            |            |            |            |            |
| LCOE (\$/KWh)          | \$          | 0.06       |            |            |            |            |            |            |            |            |

(1) Property taxes are the product of net book value x assessment rate x property tax rate x 20% valuation factor- then increase the property tax rate annually by the escalation factor





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### Areva Esimated KWh

COD: 12/30/2014

|      | <b>Contract<br/>Year</b> | <b>Estimated Power<br/>Production (KWh)</b> |
|------|--------------------------|---|
| 2014 | 1                        | 14,310,000.00                               |
| 2015 | 2                        | 14,310,000.00                               |
| 2016 | 3                        | 14,310,000.00                               |
| 2017 | 4                        | 14,310,000.00                               |
| 2018 | 5                        | 14,310,000.00                               |
| 2019 | 6                        | 14,310,000.00                               |
| 2020 | 7                        | 14,310,000.00                               |
| 2021 | 8                        | 14,310,000.00                               |
| 2022 | 9                        | 14,310,000.00                               |
| 2023 | 10                       | 14,310,000.00                               |
| 2024 | 11                       | 14,310,000.00                               |
| 2025 | 12                       | 14,310,000.00                               |
| 2026 | 13                       | 14,310,000.00                               |
| 2027 | 14                       | 14,310,000.00                               |
| 2028 | 15                       | 14,310,000.00                               |
| 2029 | 16                       | 14,310,000.00                               |
| 2030 | 17                       | 14,310,000.00                               |
| 2031 | 18                       | 14,310,000.00                               |
| 2032 | 19                       | 14,310,000.00                               |
| 2033 | 20                       | 14,310,000.00                               |
| 2034 | 21                       | 14,310,000.00                               |
| 2035 | 22                       | 14,310,000.00                               |
| 2036 | 23                       | 14,310,000.00                               |
| 2037 | 24                       | 14,310,000.00                               |
| 2038 | 25                       | 14,310,000.00                               |
| 2039 | 26                       | 14,310,000.00                               |
| 2040 | 27                       | 14,310,000.00                               |
| 2041 | 28                       | 14,310,000.00                               |
| 2042 | 29                       | 14,310,000.00                               |
| 2043 | 30                       | 14,310,000.00                               |

429,300,000.00

**Hypothetical 10 MW SAT PV**  
**10 MW**

Levelized Cost of Energy (\$/kWh)

**Assumptions**

|                                      |    |            |
|--------------------------------------|----|------------|
| Original Cost                        | \$ | 17,000,000 |
| Asset Life                           |    | 30         |
| O&M First Year (\$)                  | \$ | 10,000     |
| Escalation Factor                    |    | 2.00%      |
| Income Tax Rate (Federal & State)(2) |    | 38.24%     |
| Debt Return (wtd cost)(1)            |    | 4.00%      |
| Equity Return (wtd cost)(1)          |    | 2.00%      |
| Tax Depreciation (Yrs)(3)            |    | 6          |
| ITC Claimed                          |    | 5,100,000  |
| Property Tax Rate(2)                 |    | 7.000%     |

|                               | Yr. 1        | Yr. 2        | Yr. 3        | Yr. 4      | Yr. 5      | Yr. 6      | Yr. 7     | Yr. 8     | Yr. 9     | Yr. 10    | Yr. 11    |
|-------------------------------|--------------|--------------|--------------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|
| 0                             | \$ 8,670,000 | \$ 2,312,000 | \$ 1,387,200 | \$ 832,320 | \$ 832,320 | \$ 416,160 | \$ -      | \$ -      | \$ -      | \$ -      | \$ -      |
| Tax Depreciation(3)           | 566,667      | 566,667      | 566,667      | 566,667    | 566,667    | 566,667    | 566,667   | 566,667   | 566,667   | 566,667   | 566,667   |
| Book Depreciation             | 85,000       | 85,000       | 85,000       | 85,000     | 85,000     | 85,000     | 85,000    | 85,000    | 85,000    | 85,000    | 85,000    |
| Less: Book Depr on ITC Adj(3) | 8,188,333    | 1,830,333    | 905,533      | 350,653    | 350,653    | (65,507)   | (481,667) | (481,667) | (481,667) | (481,667) | (481,667) |
| Timing Difference             | 3,131,219    | 699,919      | 346,276      | 134,090    | 134,090    | (25,050)   | (184,189) | (184,189) | (184,189) | (184,189) | (184,189) |
| Def. Tax @ 38.24%             | 3,131,219    | 3,831,138    | 4,177,414    | 4,311,504  | 4,445,594  | 4,420,544  | 4,236,355 | 4,052,165 | 3,867,976 | 3,683,787 | 3,499,597 |
| A.D.I.T.                      |              |              |              |            |            |            |           |           |           |           |           |

|                      |             |             |             |             |             |             |             |             |             |             |             |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Plant in Service     | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  | 17,000,000  |
| Accum. Depreciation  | (566,667)   | (1,133,333) | (1,700,000) | (2,266,667) | (2,833,333) | (3,400,000) | (3,966,667) | (4,533,333) | (5,100,000) | (5,666,667) | (6,233,333) |
| Net Plant in Service | 16,433,333  | 15,866,667  | 15,300,000  | 14,733,333  | 14,166,667  | 13,600,000  | 13,033,333  | 12,466,667  | 11,900,000  | 11,333,333  | 10,766,667  |
| Unamortized ITC(3)   | (4,590,000) | (3,570,000) | (2,550,000) | (1,530,000) | (510,000)   | -           | -           | -           | -           | -           | -           |
| A.D.I.T.             | (3,131,219) | (3,831,138) | (4,177,414) | (4,311,504) | (4,445,594) | (4,420,544) | (4,236,355) | (4,052,165) | (3,867,976) | (3,683,787) | (3,499,597) |
| Net Rate Base        | 8,712,115   | 8,465,529   | 8,572,586   | 8,891,829   | 9,211,073   | 9,179,456   | 8,796,979   | 8,414,501   | 8,032,024   | 7,649,547   | 7,267,069   |

**Return on Rate Base:**

|               |         |         |         |         |         |         |         |         |         |         |         |
|---------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Equity Return | 174,242 | 169,311 | 171,452 | 177,837 | 184,221 | 183,589 | 175,940 | 168,290 | 160,640 | 152,991 | 145,341 |
| Debt Return   | 348,485 | 338,621 | 342,903 | 355,673 | 368,443 | 367,178 | 351,879 | 336,580 | 321,281 | 305,982 | 290,683 |
| Total         | 522,727 | 507,932 | 514,355 | 533,510 | 552,664 | 550,767 | 527,819 | 504,870 | 481,921 | 458,973 | 436,024 |

**Operating Expenses & Taxes:**

|                            |         |         |         |         |         |         |         |         |         |         |         |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Operations and Maintenance | 10,000  | 10,200  | 10,404  | 10,612  | 10,824  | 11,041  | 11,262  | 11,487  | 11,717  | 11,951  | 12,190  |
| Depreciation               | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 | 566,667 |
| Property Taxes(4)          | 28,789  | 27,589  | 26,389  | 25,190  | 23,990  | 22,791  | 21,591  | 20,392  | 19,192  | 17,993  | 16,793  |
| Total                      | 605,455 | 604,456 | 603,460 | 602,469 | 601,481 | 600,498 | 599,520 | 598,545 | 597,576 | 596,610 | 595,650 |

**Income Tax on Equity Return:**

|                                 |         |         |         |         |         |         |         |         |        |        |        |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------|--------|
| (Return/(1-Tax Rate) X Tax Rate | 107,886 | 104,832 | 106,158 | 110,111 | 114,065 | 113,673 | 108,937 | 104,200 | 99,464 | 94,728 | 89,991 |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------|--------|

**Revenue Requirement**

|    |           |              |              |              |              |              |              |              |              |              |              |
|----|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| \$ | 1,236,068 | \$ 1,217,220 | \$ 1,223,973 | \$ 1,246,090 | \$ 1,268,210 | \$ 1,264,939 | \$ 1,236,275 | \$ 1,207,616 | \$ 1,178,961 | \$ 1,150,311 | \$ 1,121,665 |
|----|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|

**NPV Cost**

|    |            |
|----|------------|
| \$ | 14,813,840 |
|----|------------|

**Estimated Output (kWh)**

|  |            |            |            |            |            |            |            |            |            |            |            |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|  | 24,002,400 | 23,882,388 | 23,404,740 | 23,346,228 | 23,287,863 | 23,229,643 | 23,171,569 | 23,113,640 | 23,055,856 | 22,998,216 | 22,940,721 |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|

**NPV Output**

|                                 |             |
|---------------------------------|-------------|
| Annual equivalent price per kWh | 316,394,397 |
|---------------------------------|-------------|

**LCOE (\$/kWh)**

|    |       |       |       |       |       |       |       |       |       |       |       |
|----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| \$ | 0.051 | 0.051 | 0.052 | 0.053 | 0.054 | 0.054 | 0.053 | 0.052 | 0.051 | 0.050 | 0.049 |
|----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|

(1) Assumptions for the debt and equity returns are based on a 80/20 debt/equity capital structure with a required debt return of 5.0% and a required equity return of 10.0%

(2) Assumption in 2015 Rate Filing

(3) Assumes tax benefits can be utilized in the year generated

(4) Property taxes are the product of (Cost minus ITC amortized over 25 years) x assessment rate x property tax rate x 20% valuation factor - then increase the property tax rate annually by the escalation factor

(5) O&M assumed at \$0.01/kWh

|              | Yr. 12       | Yr. 13       | Yr. 14       | Yr. 15      | Yr. 16      | Yr. 17       | Yr. 18       | Yr. 19       | Yr. 20       |
|--------------|--------------|--------------|--------------|-------------|-------------|--------------|--------------|--------------|--------------|
| \$           | \$           | \$           | \$           | \$          | \$          | \$           | \$           | \$           | \$           |
| 566,667      | 566,667      | 566,667      | 566,667      | 566,667     | 566,667     | 566,667      | 566,667      | 566,667      | 566,667      |
| 85,000       | 85,000       | 85,000       | 85,000       | 85,000      | 85,000      | 85,000       | 85,000       | 85,000       | 85,000       |
| (481,667)    | (481,667)    | (481,667)    | (481,667)    | (481,667)   | (481,667)   | (481,667)    | (481,667)    | (481,667)    | (481,667)    |
| (184,189)    | (184,189)    | (184,189)    | (184,189)    | (184,189)   | (184,189)   | (184,189)    | (184,189)    | (184,189)    | (184,189)    |
| 3,315,408    | 3,131,219    | 2,947,029    | 2,762,840    | 2,578,651   | 2,394,461   | 2,210,272    | 2,026,083    | 1,841,893    |              |
| 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000  | 17,000,000  | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   |
| (6,800,000)  | (7,366,667)  | (7,933,333)  | (8,500,000)  | (9,066,667) | (9,633,333) | (10,200,000) | (10,766,667) | (11,333,333) | (11,333,333) |
| 10,200,000   | 9,633,333    | 9,066,667    | 8,500,000    | 7,933,333   | 7,366,667   | 6,800,000    | 6,233,333    | 5,666,667    |              |
| (3,315,408)  | (3,131,219)  | (2,947,029)  | (2,762,840)  | (2,578,651) | (2,394,461) | (2,210,272)  | (2,026,083)  | (1,841,893)  |              |
| 6,884,592    | 6,502,115    | 6,119,637    | 5,737,160    | 5,354,683   | 4,972,205   | 4,589,728    | 4,207,251    | 3,824,773    |              |
| 137,692      | 130,042      | 122,393      | 114,743      | 107,094     | 99,444      | 91,795       | 84,145       | 76,495       |              |
| 275,384      | 260,085      | 244,785      | 229,486      | 214,187     | 198,888     | 183,589      | 168,290      | 152,991      |              |
| 413,076      | 390,127      | 367,178      | 344,230      | 321,281     | 298,332     | 275,384      | 252,435      | 229,486      |              |
| 12,434       | 12,682       | 12,936       | 13,195       | 13,459      | 13,728      | 14,002       | 14,282       | 14,568       |              |
| 566,667      | 566,667      | 566,667      | 566,667      | 566,667     | 566,667     | 566,667      | 566,667      | 566,667      |              |
| 15,594       | 14,394       | 13,195       | 11,995       | 10,796      | 9,596       | 8,397        | 7,197        | 5,998        |              |
| 594,694      | 593,743      | 592,797      | 591,857      | 590,921     | 589,991     | 589,066      | 588,146      | 587,232      |              |
| 85,255       | 80,518       | 75,782       | 71,046       | 66,309      | 61,573      | 56,837       | 52,100       | 47,364       |              |
| \$ 1,093,025 | \$ 1,064,389 | \$ 1,035,758 | \$ 1,007,132 | \$ 978,511  | \$ 949,896  | \$ 921,286   | \$ 892,681   | \$ 864,083   |              |
| 22,883,369   | 22,826,161   | 22,769,095   | 22,712,172   | 22,655,392  | 22,598,754  | 22,542,257   | 22,485,901   | 22,429,686   |              |
| 0.048        | 0.047        | 0.045        | 0.044        | 0.043       | 0.042       | 0.041        | 0.040        | 0.039        |              |



|    | Yr. 21       | Yr. 22       | Yr. 23       | Yr. 24       | Yr. 25       | Yr. 26       | Yr. 27       | Yr. 28       | Yr. 29       | Yr. 30       |
|----|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| \$ |              |              |              |              |              |              |              |              |              |              |
|    | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      |
|    | 85,000       | 85,000       | 85,000       | 85,000       | 85,000       | 85,000       | 85,000       | 85,000       | 85,000       | 85,000       |
|    | (481,667)    | (481,667)    | (481,667)    | (481,667)    | (481,667)    | (481,667)    | (481,667)    | (481,667)    | (481,667)    | (481,667)    |
|    | (184,189)    | (184,189)    | (184,189)    | (184,189)    | (184,189)    | (184,189)    | (184,189)    | (184,189)    | (184,189)    | (184,189)    |
|    | 1,657,704    | 1,473,515    | 1,289,325    | 1,105,136    | 920,947      | 736,757      | 552,568      | 368,379      | 184,189      | (0)          |
|    | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   | 17,000,000   |
|    | (11,900,000) | (12,466,667) | (13,033,333) | (13,600,000) | (14,166,667) | (14,733,333) | (15,300,000) | (15,866,667) | (16,433,333) | (17,000,000) |
|    | 5,100,000    | 4,533,333    | 3,966,667    | 3,400,000    | 2,833,333    | 2,266,667    | 1,700,000    | 1,133,333    | 566,667      | 0            |
|    | (1,657,704)  | (1,473,515)  | (1,289,325)  | (1,105,136)  | (920,947)    | (736,757)    | (552,568)    | (368,379)    | (184,189)    | 0            |
|    | 3,442,296    | 3,059,819    | 2,677,341    | 2,294,864    | 1,912,387    | 1,529,909    | 1,147,432    | 764,955      | 382,477      | 0            |
|    | 68,846       | 61,196       | 53,547       | 45,897       | 38,248       | 30,598       | 22,949       | 15,299       | 7,650        | 0            |
|    | 137,692      | 122,393      | 107,094      | 91,795       | 76,495       | 61,196       | 45,897       | 30,598       | 15,299       | 0            |
|    | 206,538      | 183,589      | 160,640      | 137,692      | 114,743      | 91,795       | 68,846       | 45,897       | 22,949       | 0            |
|    | 14,859       | 15,157       | 15,460       | 15,769       | 16,084       | 16,406       | 16,734       | 17,069       | 17,410       | 17,758       |
|    | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      | 566,667      |
|    | 4,798        | 3,599        | 2,399        | 1,200        | -            | (1,200)      | (2,399)      | (3,599)      | (4,798)      | (5,998)      |
|    | 586,324      | 585,422      | 584,526      | 583,635      | 582,751      | 581,873      | 581,002      | 580,137      | 579,279      | 578,428      |
|    | 42,627       | 37,891       | 33,155       | 28,418       | 23,682       | 18,946       | 14,209       | 9,473        | 4,736        | 0            |
|    | \$ 835,489   | \$ 806,902   | \$ 778,321   | \$ 749,745   | \$ 721,176   | \$ 692,613   | \$ 664,057   | \$ 635,507   | \$ 606,964   | \$ 578,428   |
|    | 22,373,612   | 22,317,678   | 22,261,884   | 22,206,229   | 22,150,714   | 22,095,337   | 22,040,098   | 21,984,998   | 21,930,036   | 21,875,211   |
|    | 0.037        | 0.036        | 0.035        | 0.034        | 0.033        | 0.031        | 0.030        | 0.029        | 0.028        | 0.026        |

**TUCSON ELECTRIC POWER COMPANY AND UNS ELECTRIC, INC.'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S THIRD SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023  
June 10, 2016**



**STF 3.1**

Please provide actual annual production numbers for all years prior to 2016 for each individual company-owned utility scale solar PV plant in your fleet. Provide similar actual annual production numbers for each utility-scale solar PV PPA resource.

**RESPONSE: June 10, 2016**

As the Company has previously stated, all data has been weather normalized for the sole purpose of a comparison evaluation between utility owned facilities and third party PPA's. Please see STF 3.1 TEP Utility-Scale Production 2010-2015.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Carmine Tilghman / Ted Burhans

**WITNESS:**

Carmine Tilghman

**SUPPLEMENTAL RESPONSE: June 10, 2016**

Please see STF 3.1 TEP Utility-Scale Production 2010-2015-Revised.xlsx and STF 3.1 UNSE Utility-Scale Production 2011-2015.xlsx. The Excel files are not identified by Bates numbers.

**RESPONDENT:**

Ted Burhans

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY AND UNS ELECTRIC, INC.'S JOINT  
SUPPLEMENTAL RESPONSE TO STAFF'S THIRD SET OF DATA REQUESTS  
REGARDING THE VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023**

**June 10, 2016**

**STF 3.2**

Please provide calculations for the actual annual total production load factor for each utility scale plant and PPA resource for all years prior to 2016.

**RESPONSE:           June 10, 2016**

Please see STF 3.1 TEP Utility-Scale Production 2010-2015.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Ted Burhans

**WITNESS:**

Carmine Tilghman

**SUPPLEMENTAL RESPONSE:   June 10, 2016**

Please see STF 3.1 TEP Utility-Scale Production 2010-2015-Revised.xlsx and STF 3.1 UNSE Utility-Scale Production 2011-2015.xlsx. The Excel files are not identified by Bates numbers.

**RESPONDENT:**

Ted Burhans

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY AND UNS ELECTRIC, INC.'S JOINT  
RESPONSE TO STAFF'S THIRD SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023  
June 10, 2016**

**STF 3.1**

Please provide actual annual production numbers for all years prior to 2016 for each individual company-owned utility scale solar PV plant in your fleet. Provide similar actual annual production numbers for each utility-scale solar PV PPA resource.

**RESPONSE:**

As the Company has previously stated, all data has been weather normalized for the sole purpose of a comparison evaluation between utility owned facilities and third party PPA's. Please see STF 3.1 TEP Utility-Scale Production 2010-2015.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Carmine Tilghman / Ted Burhans

**WITNESS:**

Carmine Tilghman

**TUCSON ELECTRIC POWER COMPANY AND UNS ELECTRIC, INC.'S JOINT  
RESPONSE TO STAFF'S THIRD SET OF DATA REQUESTS REGARDING THE  
VALUE/COST OF DG INVESTIGATION  
DOCKET NO. E-00000J-14-0023  
June 10, 2016**

**STF 3.2**

Please provide calculations for the actual annual total production load factor for each utility scale plant and PPA resource for all years prior to 2016.

**RESPONSE:**

Please see STF 3.1 TEP Utility-Scale Production 2010-2015.xlsx. The Excel file is not identified by Bates numbers.

**RESPONDENT:**

Ted Burhans

**WITNESS:**

Carmine Tilghman

Table 1a - Renewable Resources

| Resource                                      | Install Year | Technology                | Ownership | MW(AC) | MW(DC) | Production (Actual) Kwh | Production: Actual/(Annualized) <sup>2</sup> Kwh | Multiplier Credits <sup>3</sup> | Total Kwh or Equivalent |
|---|--------------|---------------------------|-----------|--------|--------|-------------------------|--|---------------------------------|-------------------------|
| <b>UTILITY OWNED:</b>                         |              |                           |           |        |        |                         |  |                                 |                         |
| <b>Generation:</b>                            |              |                           |           |        |        |                         |  |                                 |                         |
| Springerville 1                               | 2001-2004    | Fixed Tilt                | TEP       | 3.68   | 4.60   | 8,858,803               | 8,858,803  | 1.50                            | 13,288,205              |
| Springerville 2                               | 2010         | Fixed Tilt                | TEP       | 1.45   | 1.81   | 3,485,747               | 3,485,747  | 1.00                            | 3,485,747               |
| White Mountain                                | 2014         | Fixed Tilt/CPV            | TEP       | 8.25   | 10.00  | 2,774,391               | 2,774,391  | 1.00                            | 2,774,391               |
| Solon Tech Park 1                             | 2010         | Single Axis               | TEP       | 1.28   | 1.60   | 2,606,835               | 2,606,835  | 1.00                            | 2,606,835               |
| Solon Tech Park 2                             | 2011         | Fixed Tilt                | TEP       | 4.00   | 5.00   | 7,657,297               | 7,657,297  | 1.00                            | 7,657,297               |
| HQ  | 2012         | Fixed Tilt                | TEP       | 0.04   | 0.05   | -                       | -  | 1.00                            | -                       |
| Warehouse OH                                  | 2012         | Fixed Tilt                | TEP       | 0.40   | 0.50   | 1,016,474               | 1,016,474  | 1.00                            | 1,016,474               |
| Prairie Fire                                  | 2012         | Fixed Tilt                | TEP       | 4.00   | 5.00   | 8,644,608               | 8,644,608  | 1.00                            | 8,644,608               |
| DelMoss-Petrie                                | 2001         | Fixed Tilt                | TEP       | 0.18   | 0.22   | 127,989                 | 127,989  | 1.00                            | 127,989                 |
| Sundt Augmentation                            | 2014         | Solar Stream Augmentation | TEP       | 5.00   | -      | 12,264,431              | 12,264,431                                       | 1.00                            | 12,264,431              |
| PPA:  |              |                           |           |        |        |                         |  |                                 |                         |
| Fort Huachuca                                 | 2014         |                           |           |        | 17.20  | 29,298,214              | 29,298,214                                       | 1.00                            | 29,298,214              |
| Gross Total                                   |              |                           |           |        |        |                         |  |                                 |                         |
| Adjustments: 10% wholesale DG applied to Non- |              |                           |           |        |        |                         |  |                                 |                         |
|   |              |                           |           |        |        | 547,668,333             | 467,430,213                                      |                                 |                         |
| <b>Total Production of AC &amp;</b>           |              |                           |           |        |        | <b>89.40</b>            | <b>204.42</b>                                    |                                 |                         |
| <b>Subtotal Capacity of AC</b>                |              |                           |           |        |        | <b>159.64</b>           | <b>204.42</b>                                    |                                 |                         |
| <b>Subtotal Capacity of DC</b>                |              |                           |           |        |        | <b>249.04</b>           |  |                                 |                         |
| <b>Total AC Generation</b>                    |              |                           |           |        |        |                         |  |                                 |                         |

Capacity Factor

- 22.0%
- 22.0%
- 3.2%
- 18.6%
- 17.5%
- 0.0%
- 23.2%
- 19.7%
- 6.8%
- 19.4%

(A)

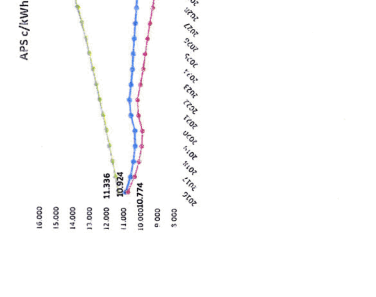
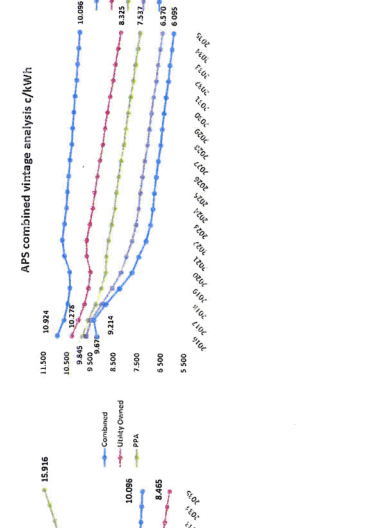
Compliance Report - Energy UNS Electric, Inc.

Table 1a - Renewable Resources

| Resource | Technology | Ownership | MWac <sup>1</sup> | MWdc <sup>1</sup> | Production (Actual) kWh | > of or Annualized <sup>2</sup> kWh | Production: Actual X Credits | Multiplier = | Total kWh or Equivalent |
|----------|------------|-----------|-------------------|-------------------|-------------------------|-------------------------------------|------------------------------|--------------|-------------------------|
| PPAs     |            |           |                   |                   |                         |                                     |                              |              |                         |
| La Senta | PV         | UNSE      |                   | 1.22              | 2,096,259               | 2,096,259                           | 1.00                         |              | 2,096,259               |
| Rio Rico | PV         | UNSE      |                   | 7.20              | 10,363,484              | 12,960,000                          | 1.00                         |              | 12,960,000              |

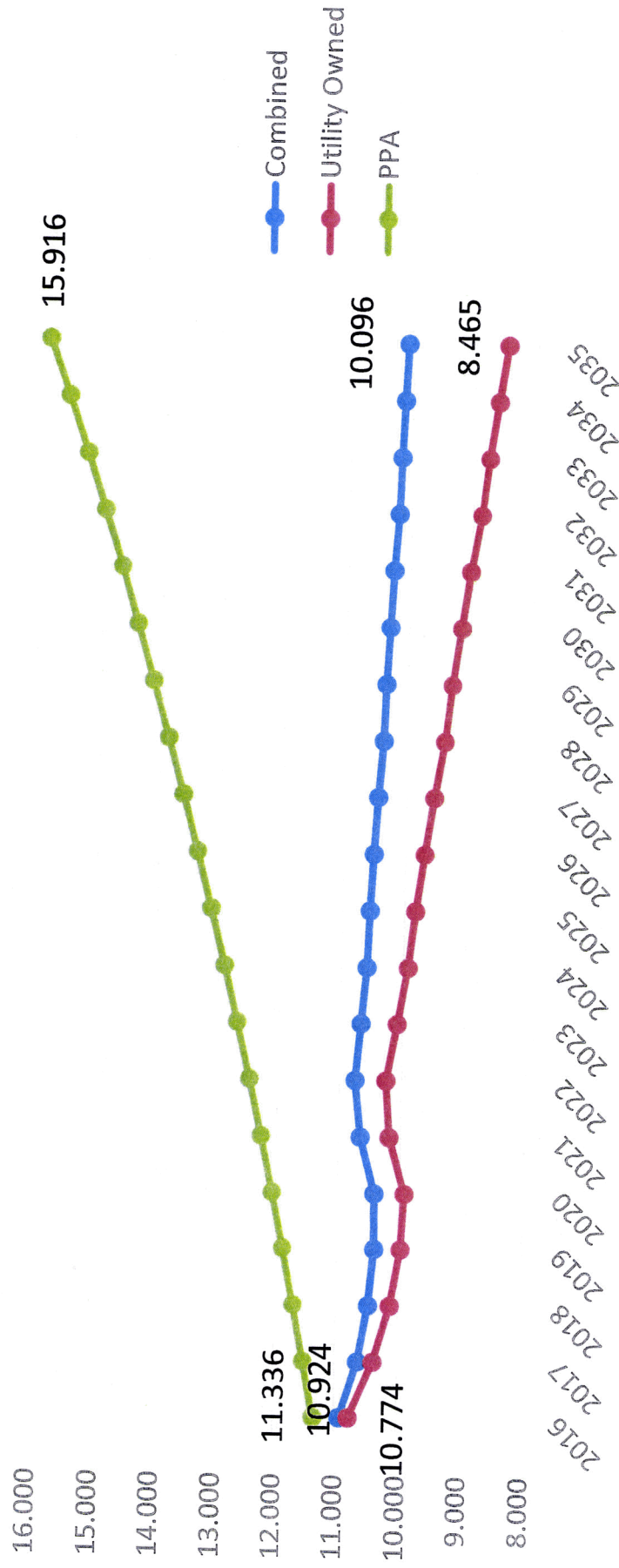
Capacity Factor  
 10,687,200 19.6%  
 63,072,000 16.4%

| Year             | 2016       | 2017       | 2018       | 2019       | 2020       | 2021       | 2022       | 2023       | 2024       | 2025       | 2026       | 2027       | 2028       | 2029       | 2030       | 2031       | 2032       | 2033       | 2034       | 2035       |
|------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Revenue Req (\$) | 5,721,187  | 5,464,176  | 5,336,511  | 5,245,204  | 5,164,208  | 5,061,631  | 4,974,184  | 4,883,176  | 4,793,617  | 4,704,213  | 4,615,290  | 4,526,148  | 4,438,890  | 4,353,442  | 4,269,511  | 4,178,699  | 4,090,150  | 4,004,147  | 3,918,613  | 3,833,463  |
| Hydro 2          | 5,995,310  | 5,990,163  | 5,911,553  | 5,816,183  | 5,708,823  | 5,626,588  | 5,541,374  | 5,454,194  | 5,365,058  | 5,274,971  | 5,183,042  | 5,090,284  | 5,000,800  | 4,908,496  | 4,815,374  | 4,721,442  | 4,627,813  | 4,534,501  | 4,441,534  | 4,349,039  |
| Paloma           | 4,822,745  | 4,826,996  | 4,799,065  | 4,818,560  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  | 4,818,237  |
| Chico Valley     | 4,207,941  | 4,251,249  | 4,264,334  | 4,168,650  | 4,116,723  | 4,059,242  | 3,995,979  | 3,927,170  | 3,853,919  | 3,776,694  | 3,695,526  | 3,610,446  | 3,522,484  | 3,432,668  | 3,341,028  | 3,247,694  | 3,152,694  | 3,057,061  | 2,960,934  | 2,864,359  |
| Frontalis        | 6,161,232  | 6,091,948  | 6,045,491  | 6,107,505  | 6,141,723  | 6,171,760  | 6,203,997  | 6,238,605  | 6,275,648  | 6,314,191  | 6,354,216  | 6,395,802  | 6,438,032  | 6,481,912  | 6,527,440  | 6,574,724  | 6,623,772  | 6,674,604  | 6,727,231  | 6,781,665  |
| Lake AFB         | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 | 10,989,468 |
| Desert Star      | 4,400,769  | 4,374,236  | 4,349,043  | 4,274,403  | 4,211,738  | 4,151,802  | 4,093,676  | 4,037,452  | 3,983,130  | 3,930,712  | 3,879,200  | 3,828,604  | 3,778,934  | 3,730,200  | 3,682,422  | 3,635,612  | 3,589,782  | 3,544,944  | 3,501,111  | 3,458,296  |
| Red Rock         | 2,936,439  | 2,918,439  | 2,901,396  | 2,885,280  | 2,869,143  | 2,853,943  | 2,838,743  | 2,823,543  | 2,808,343  | 2,793,143  | 2,777,943  | 2,762,743  | 2,747,543  | 2,732,343  | 2,717,143  | 2,701,943  | 2,686,743  | 2,671,543  | 2,656,343  | 2,641,143  |
| Aggregate        | 75,913,590 | 77,070,961 | 78,228,332 | 79,385,703 | 80,543,074 | 81,699,445 | 82,855,816 | 84,012,187 | 85,168,558 | 86,324,929 | 87,481,300 | 88,637,671 | 89,794,042 | 90,950,413 | 92,106,784 | 93,263,155 | 94,419,526 | 95,575,897 | 96,732,268 | 97,888,639 |
| Capacity (MW)    | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     |
| Hydro 2          | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     | 13,641     |
| Paloma           | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     | 13,869     |
| Chico Valley     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     | 10,422     |
| Frontalis        | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     | 12,810     |
| Lake AFB         | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      | 9,847      |
| Desert Star      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      | 8,428      |
| Red Rock         | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      | 9,438      |
| Aggregate        | 694,947    | 714,170    | 733,393    | 752,616    | 771,839    | 791,062    | 810,285    | 829,508    | 848,731    | 867,954    | 887,177    | 906,400    | 925,623    | 944,846    | 964,069    | 983,292    | 1,002,515  | 1,021,738  | 1,040,961  | 1,060,184  |
| Lead Factor      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      |
| Hydro 2          | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      | 14.00      |
| Paloma           | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      | 17.00      |
| Chico Valley     | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      | 15.00      |
| Frontalis        | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      | 32.00      |
| Lake AFB         | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      | 10.00      |
| Desert Star      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      | 40.00      |
| Red Rock         | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     | 294.50     |
| Aggregate        | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     | 14,000     |

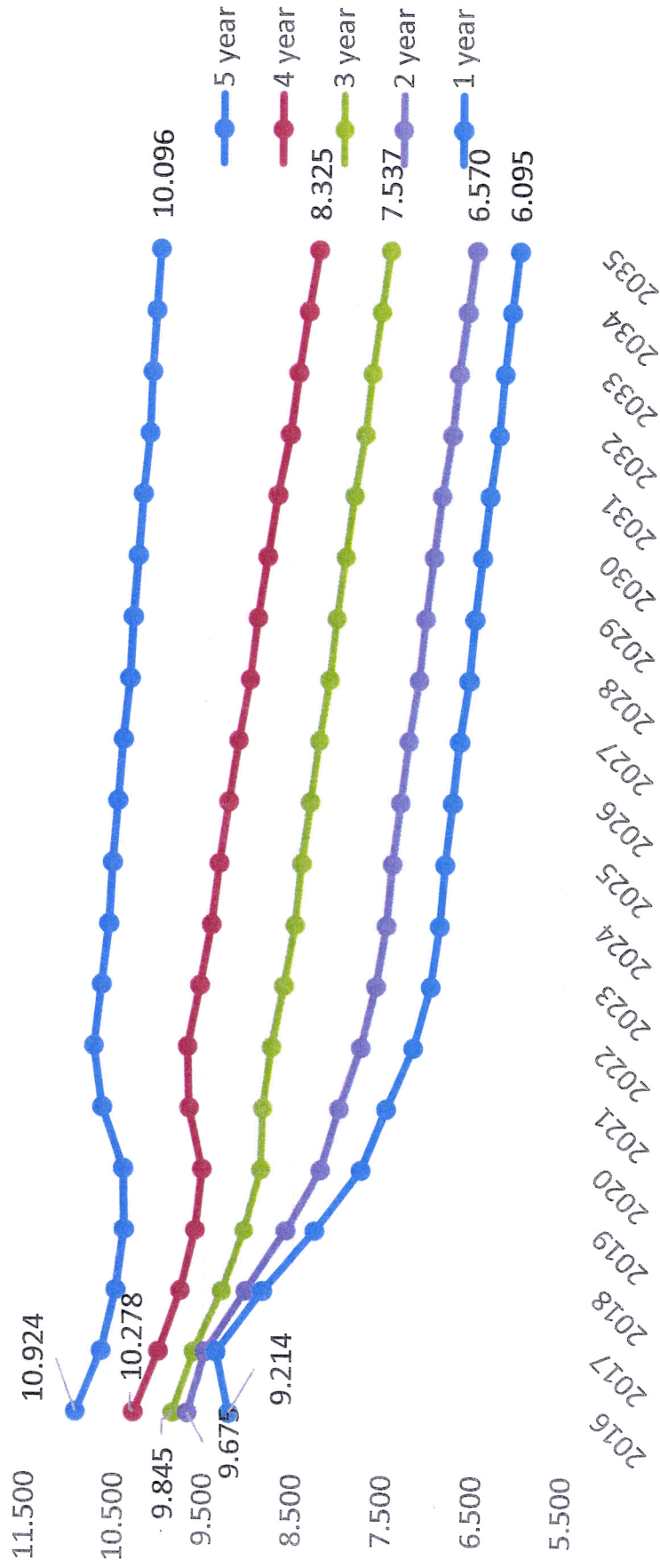




# APS c/kWh

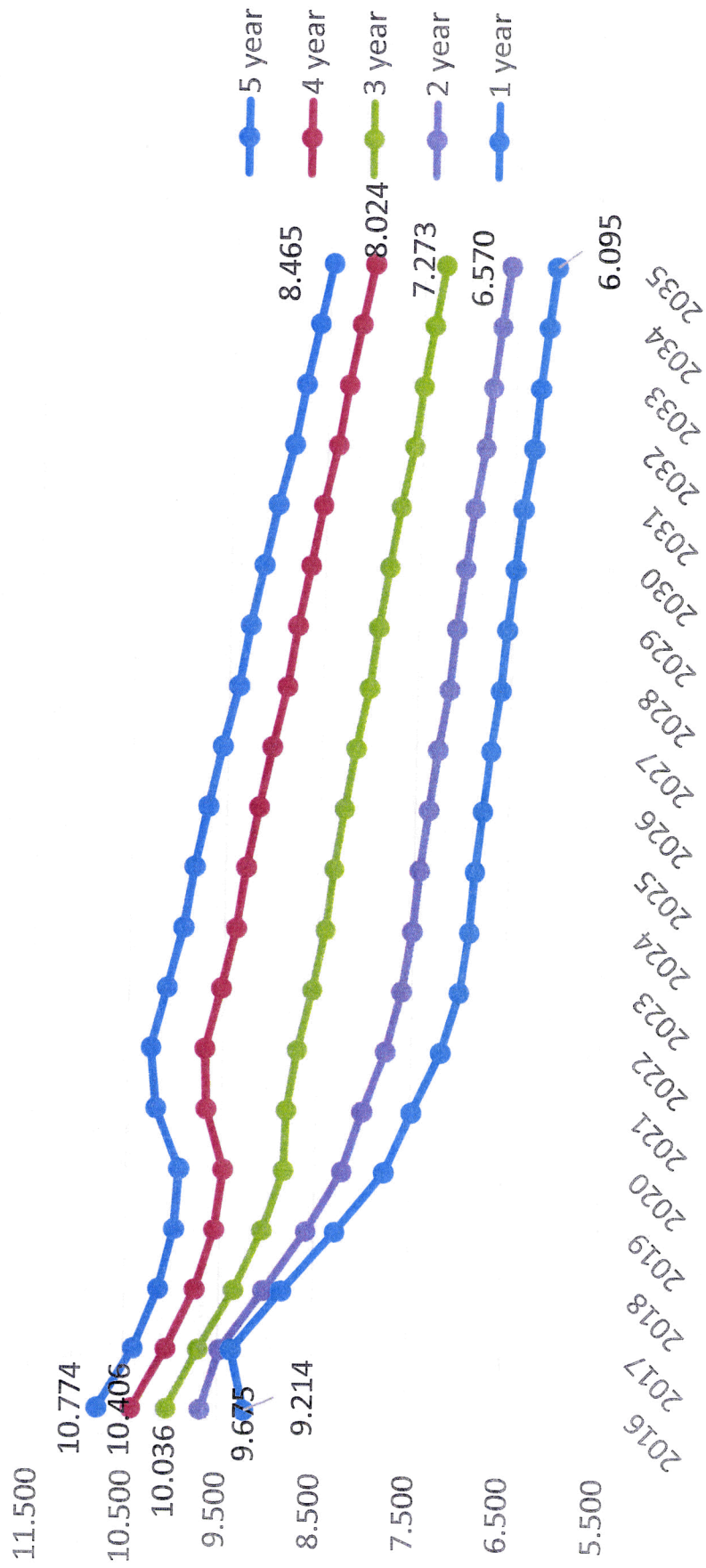


# APS combined vintage analysis c/kWh



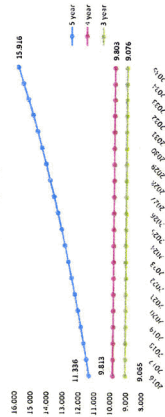


# APS utility owned facilities vintage analysis c/kWh

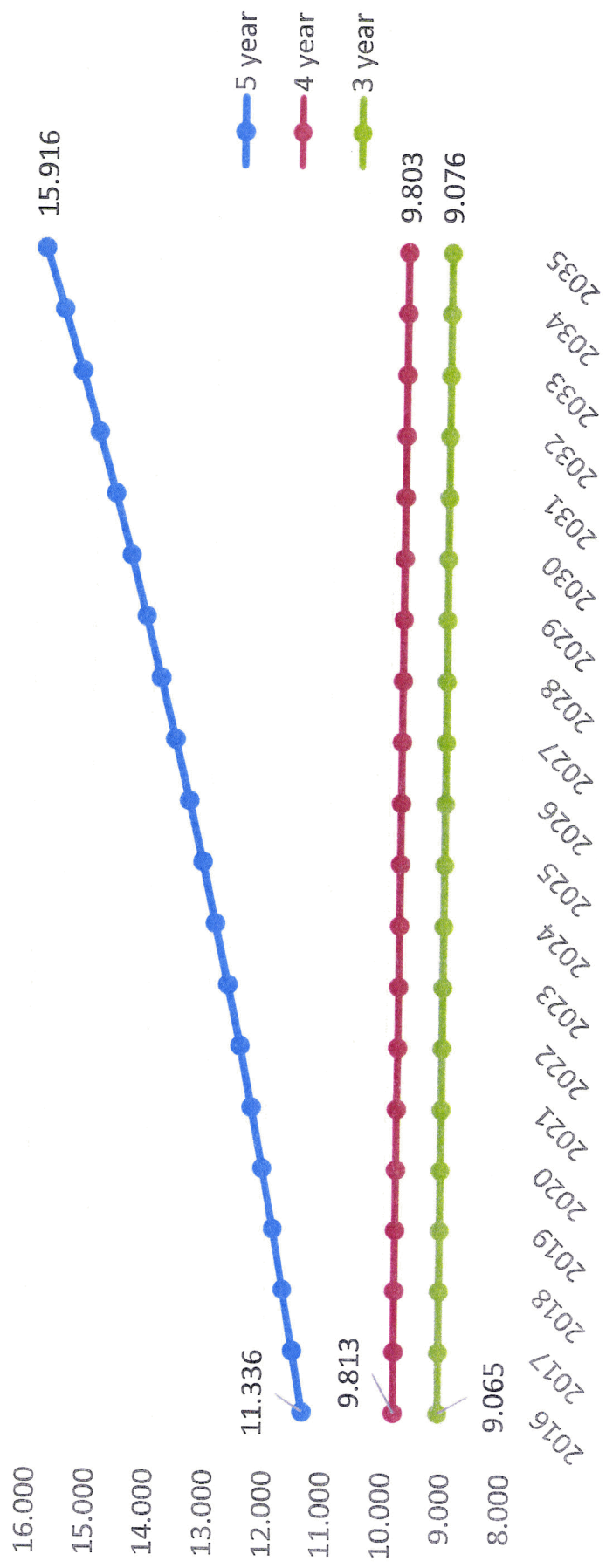


| Start Date       | 2016       | 2017       | 2018       | 2019       | 2020       | 2021       | 2022       | 2023       | 2024       | 2025       | 2026       | 2027       | 2028       | 2029       | 2030       | 2031       | 2032       | 2033       | 2034       | 2035       |
|------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Revenue Req (\$) | 21,031,167 | 21,167,030 | 21,345,173 | 21,540,813 | 21,801,516 | 21,995,848 | 22,175,761 | 22,484,478 | 22,701,015 | 22,864,691 | 23,142,399 | 23,497,033 | 23,744,327 | 23,966,613 | 24,260,142 | 24,666,132 | 24,947,325 | 25,207,453 | 25,545,799 | 25,896,148 |
| Aggregate        |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| Output (MWh)     | 185,829    | 183,825    | 182,697    | 181,376    | 180,617    | 178,953    | 177,751    | 176,566    | 175,812    | 174,188    | 173,010    | 171,841    | 171,111    | 169,521    | 168,371    | 167,226    | 166,510    | 164,956    | 163,830    | 162,710    |
| Aggregate        |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| c/kWh            | 11,336     | 11,509     | 11,690     | 11,876     | 12,071     | 12,269     | 12,476     | 12,690     | 12,912     | 13,139     | 13,376     | 13,621     | 13,877     | 14,137     | 14,409     | 14,690     | 14,982     | 15,281     | 15,693     | 15,916     |
| Aggregate        |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| Load Factor      | 28.43%     | 28.17%     | 27.98%     | 27.79%     | 27.68%     | 27.42%     | 27.24%     | 27.06%     | 26.84%     | 26.69%     | 26.51%     | 26.33%     | 26.22%     | 26.06%     | 25.80%     | 25.67%     | 25.51%     | 25.28%     | 25.10%     | 24.93%     |
| Capacity (MW)    | 74.50      |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| Aggregate        |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |

AR5 PPA vintage analysis c/kWh



# APS PPA vintage analysis c/kWh

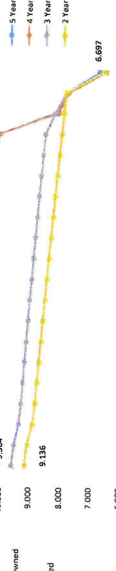


|                         | 2016           | 2017           | 2018           | 2019           | 2020           | 2021           | 2022           | 2023           | 2024           | 2025           | 2026           | 2027           | 2028          | 2029          | 2030          | 2031          | 2032          | 2033          | 2034          | 2035          |
|-------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Revenue Req (\$)        | 14,163,096     | 13,691,789     | 12,890,287     | 12,565,939     | 12,222,173     | 11,883,965     | 11,542,298     | 11,200,160     | 10,857,533     | 10,514,906     | 10,172,279     | 9,829,652      | 9,487,025     | 9,144,398     | 8,801,771     | 8,459,144     | 8,116,517     | 7,773,890     | 7,431,263     | 7,088,636     |
| Aggregate Utility Owned | 47,347,859     | 47,111,070     | 46,875,515     | 46,641,137     | 46,407,932     | 46,175,892     | 45,945,013     | 45,715,288     | 45,486,711     | 45,258,276     | 45,029,891     | 44,801,506     | 44,573,121    | 44,344,736    | 44,116,351    | 43,887,966    | 43,659,581    | 43,431,196    | 43,202,811    | 42,974,426    |
| Aggregate PPA           | \$ 61,510,905  | \$ 60,802,859  | \$ 59,864,802  | \$ 59,207,076  | \$ 58,633,105  | \$ 58,059,857  | \$ 57,487,312  | \$ 56,915,448  | \$ 56,344,244  | \$ 55,773,678  | \$ 55,203,728  | \$ 54,634,070  | \$ 54,065,382 | \$ 53,497,340 | \$ 52,929,619 | \$ 52,362,780 | \$ 51,795,280 | \$ 51,228,137 | \$ 50,661,254 | \$ 50,094,712 |
| Combined                | \$ 108,678,000 | \$ 107,913,929 | \$ 106,740,389 | \$ 106,053,015 | \$ 105,366,278 | \$ 104,679,052 | \$ 103,991,824 | \$ 103,304,596 | \$ 102,617,368 | \$ 101,930,140 | \$ 101,242,912 | \$ 100,555,684 | \$ 99,868,456 | \$ 99,181,228 | \$ 98,494,000 | \$ 97,806,772 | \$ 97,119,544 | \$ 96,432,316 | \$ 95,745,088 | \$ 95,057,860 |

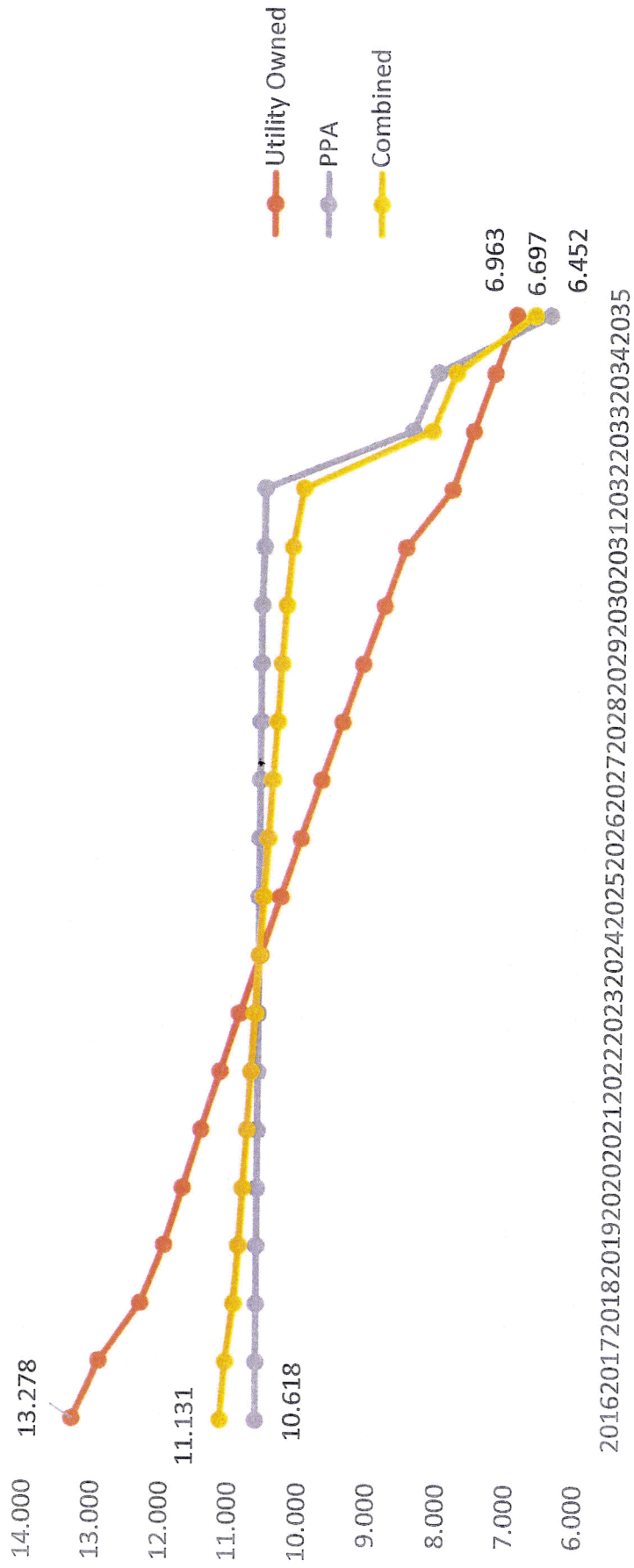
|                         | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026   | 2027   | 2028   | 2029   | 2030   | 2031   | 2032   | 2033   | 2034   | 2035   |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Output (MWh)            | 13,278 | 12,900 | 12,300 | 11,959 | 11,693 | 11,424 | 11,151 | 10,875 | 10,595 | 10,312 | 10,025 | 9,734  | 9,443  | 9,152  | 8,861  | 8,570  | 8,279  | 7,988  | 7,697  | 7,406  |
| Aggregate Utility Owned | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 | 10,618 |
| Aggregate PPA           | 11,131 | 11,068 | 10,942 | 10,877 | 10,825 | 10,773 | 10,721 | 10,667 | 10,613 | 10,559 | 10,503 | 10,447 | 10,390 | 10,333 | 10,275 | 10,219 | 10,162 | 10,105 | 10,048 | 9,991  |
| Combined                | 21,749 | 21,968 | 21,842 | 22,036 | 22,213 | 22,397 | 22,581 | 22,765 | 22,948 | 23,132 | 23,316 | 23,500 | 23,684 | 23,868 | 24,052 | 24,236 | 24,420 | 24,604 | 24,788 | 24,972 |

| Capacity (MW)           | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026   | 2027   | 2028   | 2029   | 2030   | 2031   | 2032   | 2033   | 2034   | 2035   |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Aggregate Utility Owned | 31,028 | 30,928 | 30,788 | 30,628 | 30,478 | 30,328 | 30,178 | 30,028 | 29,878 | 29,728 | 29,578 | 29,428 | 29,278 | 29,128 | 28,978 | 28,828 | 28,678 | 28,528 | 28,378 | 28,228 |
| Aggregate PPA           | 11,131 | 11,068 | 10,942 | 10,877 | 10,825 | 10,773 | 10,721 | 10,667 | 10,613 | 10,559 | 10,503 | 10,447 | 10,390 | 10,333 | 10,275 | 10,219 | 10,162 | 10,105 | 10,048 | 9,991  |
| Combined                | 42,159 | 41,996 | 41,730 | 41,505 | 41,303 | 41,101 | 40,905 | 40,711 | 40,521 | 40,330 | 40,139 | 39,948 | 39,757 | 39,566 | 39,375 | 39,184 | 38,993 | 38,802 | 38,611 | 38,420 |

| Load Factor             | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  | 2026  | 2027  | 2028  | 2029  | 2030  | 2031  | 2032  | 2033  | 2034  | 2035  |
|-------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Aggregate Utility Owned | 31.0% | 30.9% | 30.8% | 30.6% | 30.4% | 30.3% | 30.1% | 30.0% | 29.8% | 29.7% | 29.5% | 29.4% | 29.2% | 29.1% | 28.9% | 28.8% | 28.6% | 28.5% | 28.3% | 28.2% |
| Aggregate PPA           | 31.3% | 31.2% | 31.1% | 31.0% | 30.9% | 30.8% | 30.7% | 30.6% | 30.5% | 30.4% | 30.3% | 30.2% | 30.1% | 30.0% | 29.9% | 29.8% | 29.7% | 29.6% | 29.5% | 29.4% |
| Combined                | 31.2% | 31.1% | 31.0% | 30.9% | 30.8% | 30.7% | 30.6% | 30.5% | 30.4% | 30.3% | 30.2% | 30.1% | 30.0% | 29.9% | 29.8% | 29.7% | 29.6% | 29.5% | 29.4% | 29.3% |

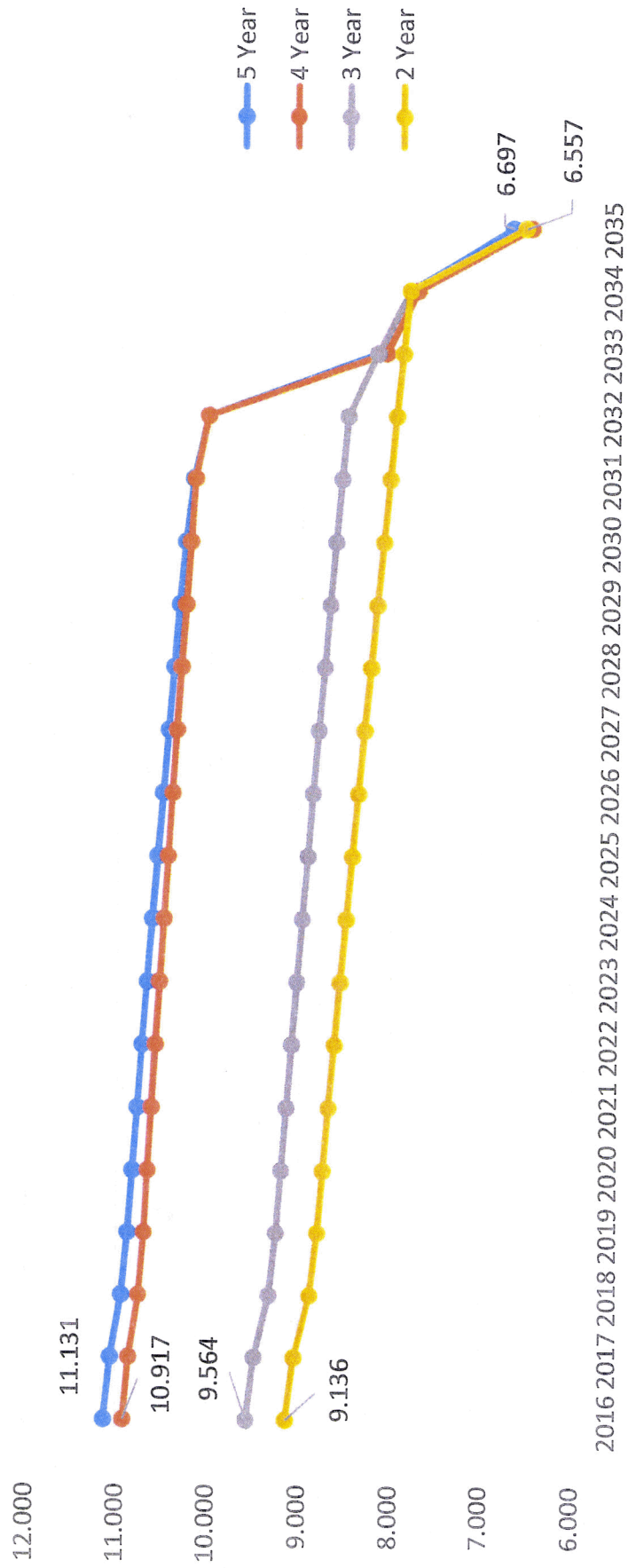


# TEP&UNSE c/kWh

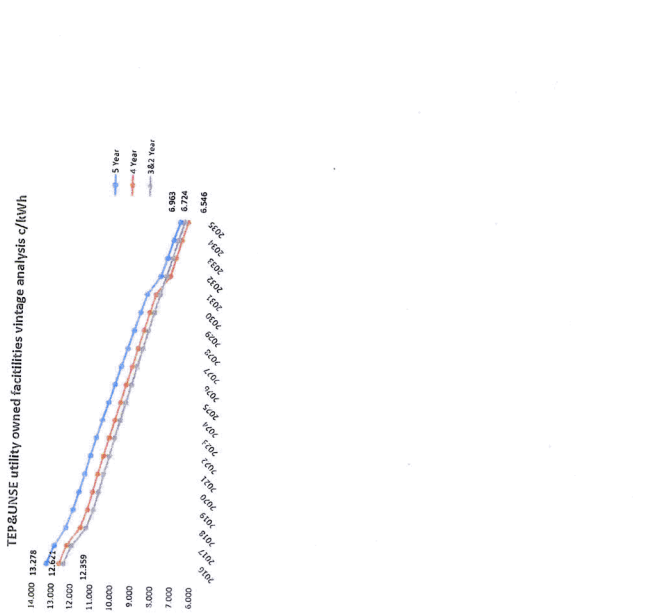




### TEP&UNSE combined vintage analysis c/kWh

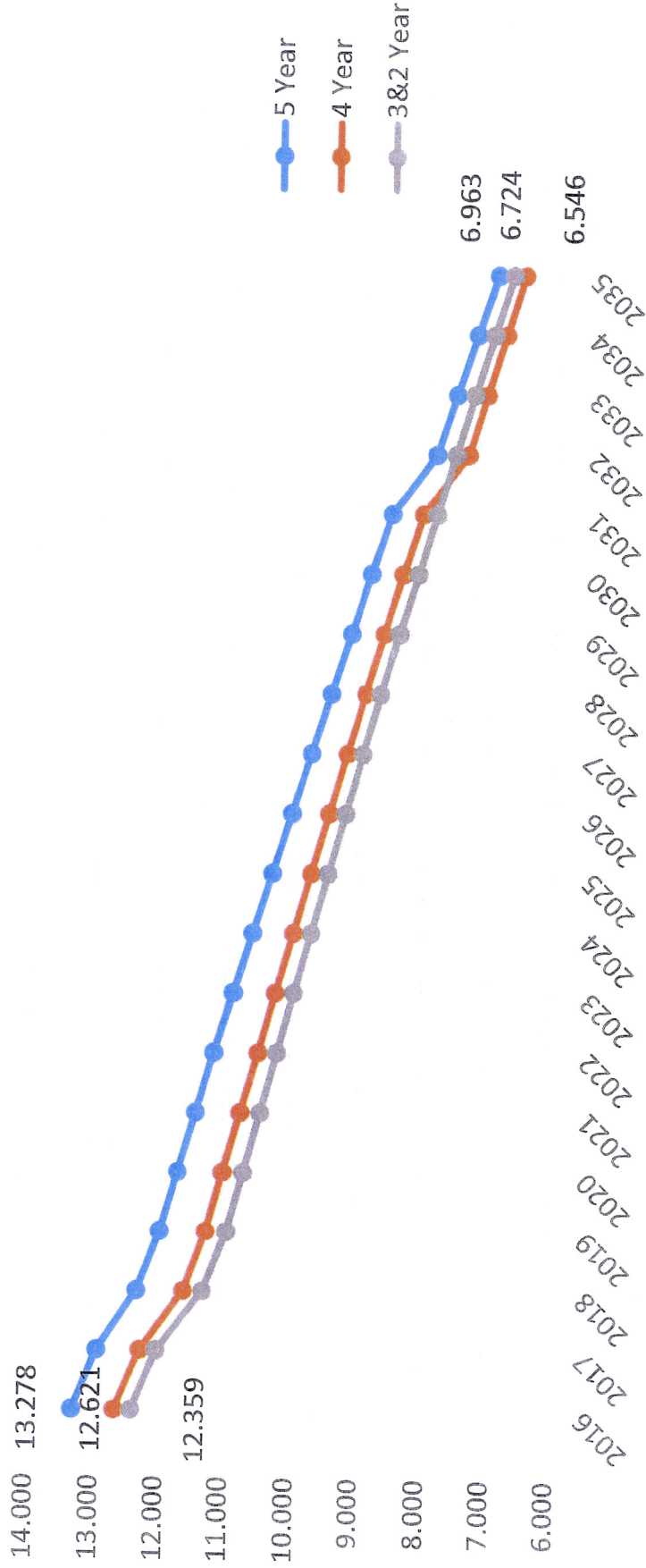


| Capacity (MW) | 12/19/2014 | 3/1/2014   | 12/28/2012 | 11/4/2011  | 12/29/2011 | 12/31/2010 | 12/30/2010 | 12/12/2014 |
|---------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 13.60         | 3,620.371  | 3,247.558  | 3,024.956  | 2,917.140  | 2,839.052  | 2,760.876  | 2,682.610  | 2,604.451  |
| 5.76          | 1,050.739  | 1,505.252  | 1,400.663  | 1,390.151  | 1,383.693  | 1,317.166  | 1,280.569  | 1,243.689  |
| 4.00          | 1,532.222  | 1,495.919  | 1,457.584  | 1,419.202  | 1,380.771  | 1,342.290  | 1,303.758  | 1,265.371  |
| 1.00          | 1,517.680  | 474.113    | 458.574    | 446.013    | 433.427    | 420.812    | 408.241    | 395.521    |
| 1.25          | 636.869    | 1,476.457  | 1,489.316  | 1,400.126  | 1,380.885  | 1,321.590  | 1,282.241  | 1,242.835  |
| 8.25          | 4,461.863  | 619,798    | 603,077    | 586,335    | 569,572    | 552,787    | 535,979    | 519,148    |
| 39.17         | 14,163.036 | 13,061,789 | 12,969,287 | 12,865,939 | 12,725,173 | 12,615,651 | 12,512,981 | 12,410,188 |
| Aggregate     | 14,163,036 | 13,061,789 | 12,969,287 | 12,865,939 | 12,725,173 | 12,615,651 | 12,512,981 | 12,410,188 |
| 2016          | 13,820.350 | 30,058     | 37,868     | 37,679     | 37,480     | 37,281     | 37,082     | 36,883     |
| 2017          | 13,511     | 15,533     | 15,455     | 15,378     | 15,301     | 15,224     | 15,148     | 15,072     |
| 2018          | 13,202     | 10,679     | 10,626     | 10,572     | 10,520     | 10,467     | 10,415     | 10,363     |
| 2019          | 13,000     | 10,626     | 10,572     | 10,520     | 10,467     | 10,415     | 10,363     | 10,311     |
| 2020          | 12,800     | 3,825      | 3,866      | 3,949      | 3,933      | 3,918      | 3,902      | 3,887      |
| 2021          | 21,682     | 21,573     | 21,465     | 21,358     | 21,251     | 21,145     | 21,039     | 20,934     |
| 2022          | 106,668    | 106,135    | 105,604    | 105,076    | 104,551    | 104,028    | 103,508    | 102,990    |
| 2023          | 8,791      | 8,533      | 7,988      | 7,742      | 7,492      | 7,228      | 6,934      | 6,588      |
| 2024          | 10,056     | 9,691      | 9,322      | 9,040      | 8,847      | 8,624      | 8,454      | 8,253      |
| 2025          | 14,464     | 14,008     | 13,718     | 13,424     | 13,126     | 12,824     | 12,518     | 12,209     |
| 2026          | 19,428     | 19,020     | 18,607     | 18,188     | 17,764     | 17,330     | 16,890     | 16,456     |
| 2027          | 14,211     | 13,914     | 13,614     | 13,310     | 13,002     | 12,689     | 12,376     | 12,064     |
| 2028          | 18,720     | 18,320     | 17,915     | 17,505     | 17,090     | 16,670     | 16,245     | 15,816     |
| 2029          | 18,600     | 16,284     | 15,925     | 15,560     | 15,192     | 14,818     | 14,440     | 14,060     |
| 2030          | 15,719     | 14,458     | 13,858     | 13,253     | 12,643     | 12,028     | 11,410     | 10,788     |
| 2031          | 12,900     | 12,300     | 11,959     | 11,693     | 11,424     | 11,151     | 10,875     | 10,595     |
| 2032          | 32,116     | 31,958     | 31,798     | 31,638     | 31,478     | 31,318     | 31,158     | 30,998     |
| 2033          | 30,946     | 30,788     | 30,630     | 30,472     | 30,314     | 30,156     | 29,998     | 29,840     |
| 2034          | 30,774     | 30,616     | 30,458     | 30,300     | 30,142     | 29,984     | 29,826     | 29,668     |
| 2035          | 28,428     | 28,289     | 28,138     | 27,986     | 27,834     | 27,682     | 27,530     | 27,378     |
| 2036          | 30,328     | 30,176     | 30,024     | 29,872     | 29,720     | 29,568     | 29,416     | 29,264     |
| 2037          | 33,116     | 33,049     | 33,000     | 32,978     | 32,956     | 32,934     | 32,912     | 32,890     |
| 2038          | 30,006     | 29,854     | 29,702     | 29,550     | 29,418     | 29,286     | 29,154     | 29,022     |
| 2039          | 31,099     | 30,939     | 30,787     | 30,626     | 30,474     | 30,322     | 30,170     | 30,018     |



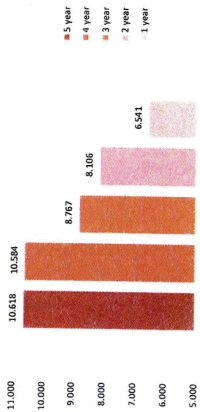
| Capacity (MW) | 2016       | 2017       | 2018       | 2019       | 2020       | 2021       | 2022       | 2023       | 2024       | 2025       | 2026       | 2027       | 2028       | 2029       | 2030       | 2031       | 2032       | 2033       | 2034       | 2035       |            |            |            |            |
|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 13.60         | 3,620.371  | 3,247.558  | 3,024.956  | 2,917.140  | 2,839.052  | 2,760.876  | 2,682.610  | 2,604.451  | 2,526.297  | 2,448.143  | 2,370.000  | 2,291.857  | 2,213.714  | 2,135.571  | 2,057.428  | 1,979.285  | 1,901.142  | 1,822.999  | 1,744.856  | 1,666.713  | 1,588.570  |            |            |            |
| 5.76          | 1,050.739  | 1,505.252  | 1,400.663  | 1,390.151  | 1,383.693  | 1,317.166  | 1,280.569  | 1,243.689  | 1,206.809  | 1,170.330  | 1,134.226  | 1,098.122  | 1,062.018  | 1,025.914  | 989.810    | 953.706    | 917.602    | 881.498    | 845.394    | 809.290    | 773.186    | 737.082    |            |            |
| 4.00          | 1,532.222  | 1,495.919  | 1,457.584  | 1,419.202  | 1,380.771  | 1,342.290  | 1,303.758  | 1,265.371  | 1,226.984  | 1,188.597  | 1,150.210  | 1,111.823  | 1,073.436  | 1,035.049  | 996.662    | 958.275    | 919.888    | 881.501    | 843.114    | 804.727    | 766.340    | 727.953    | 689.566    |            |
| 1.00          | 1,517.680  | 474.113    | 458.574    | 446.013    | 433.427    | 420.812    | 408.241    | 395.521    | 382.812    | 370.116    | 357.370    | 344.595    | 331.789    | 318.931    | 306.041    | 293.117    | 280.236    | 267.260    | 254.247    | 241.195    | 228.106    | 215.017    | 201.928    |            |
| 1.25          | 636.869    | 1,476.457  | 1,489.316  | 1,400.126  | 1,380.885  | 1,321.590  | 1,282.241  | 1,242.835  | 1,203.370  | 1,163.846  | 1,124.259  | 1,084.607  | 1,044.890  | 1,005.103  | 965.246    | 925.316    | 885.311    | 845.277    | 805.064    | 764.818    | 724.523    | 684.181    | 643.794    |            |
| 8.25          | 4,461.863  | 619,798    | 603,077    | 586,335    | 569,572    | 552,787    | 535,979    | 519,148    | 502,292    | 485,410    | 468,503    | 451,569    | 434,607    | 417,616    | 400,596    | 383,545    | 366,462    | 349,347    | 332,198    | 315,015    | 297,789    | 280,523    | 263,217    | 245,871    |
| 39.17         | 14,163.036 | 13,061,789 | 12,969,287 | 12,865,939 | 12,725,173 | 12,615,651 | 12,512,981 | 12,410,188 | 12,307,288 | 12,204,226 | 12,101,077 | 12,000,000 | 11,901,000 | 11,803,000 | 11,706,000 | 11,610,000 | 11,515,000 | 11,421,000 | 11,328,000 | 11,236,000 | 11,145,000 | 11,055,000 | 10,966,000 | 10,878,000 |
| Aggregate     | 14,163,036 | 13,061,789 | 12,969,287 | 12,865,939 | 12,725,173 | 12,615,651 | 12,512,981 | 12,410,188 | 12,307,288 | 12,204,226 | 12,101,077 | 12,000,000 | 11,901,000 | 11,803,000 | 11,706,000 | 11,610,000 | 11,515,000 | 11,421,000 | 11,328,000 | 11,236,000 | 11,145,000 | 11,055,000 | 10,966,000 | 10,878,000 |
| 2016          | 13,820.350 | 30,058     | 37,868     | 37,679     | 37,480     | 37,281     | 37,082     | 36,883     | 36,746     | 36,562     | 36,380     | 36,198     | 36,017     | 35,837     | 35,657     | 35,479     | 35,302     | 35,125     | 34,950     | 34,775     | 34,600     | 34,425     | 34,250     | 34,075     |
| 2017          | 13,511     | 15,533     | 15,455     | 15,378     | 15,301     | 15,224     | 15,148     | 15,072     | 14,997     | 14,922     | 14,848     | 14,773     | 14,699     | 14,626     | 14,553     | 14,480     | 14,408     | 14,336     | 14,264     | 14,193     | 14,122     | 14,051     | 13,981     | 13,910     |
| 2018          | 13,202     | 10,679     | 10,626     | 10,572     | 10,520     | 10,467     | 10,415     | 10,363     | 10,311     | 10,259     | 10,208     | 10,157     | 10,106     | 10,056     | 10,005     | 9,955      | 9,905      | 9,855      | 9,805      | 9,755      | 9,705      | 9,655      | 9,605      | 9,555      |
| 2019          | 13,000     | 10,626     | 10,572     | 10,520     | 10,467     | 10,415     | 10,363     | 10,311     | 10,259     | 10,208     | 10,157     | 10,106     | 10,056     | 10,005     | 9,955      | 9,905      | 9,855      | 9,805      | 9,755      | 9,705      | 9,655      | 9,605      | 9,555      | 9,505      |
| 2020          | 12,800     | 3,825      | 3,866      | 3,949      | 3,933      | 3,918      | 3,902      | 3,887      | 3,872      | 3,856      | 3,841      | 3,826      | 3,811      | 3,796      | 3,781      | 3,766      | 3,751      | 3,736      | 3,721      | 3,706      | 3,691      | 3,676      | 3,661      | 3,646      |
| 2021          | 21,682     | 21,573     | 21,465     | 21,358     | 21,251     | 21,145     | 21,039     | 20,934     | 20,829     | 20,724     | 20,619     | 20,514     | 20,409     | 20,304     | 20,200     | 20,095     | 19,990     | 19,885     | 19,780     | 19,675     | 19,570     | 19,465     | 19,360     | 19,255     |
| 2022          | 106,668    | 106,135    | 105,604    | 105,076    | 104,551    | 104,028    | 103,508    | 102,990    | 102,475    | 101,960    | 101,453    | 100,946    | 100,441    | 100,000    | 99,511     | 99,039     | 98,542     | 98,066     | 97,591     | 97,116     | 96,641     | 96,166     | 95,691     | 95,216     |
| 2023          | 8,791      | 8,533      | 7,988      | 7,742      | 7,492      | 7,228      | 6,934      | 6,588      | 6,242      | 5,896      | 5,550      | 5,204      | 4,858      | 4,512      | 4,166      | 3,820      | 3,474      | 3,128      | 2,782      | 2,436      | 2,090      | 1,744      | 1,398      | 1,052      |
| 2024          | 10,056     | 9,691      | 9,322      | 9,040      | 8,847      | 8,624      | 8,454      | 8,253      | 8,049      | 7,843      | 7,634      | 7,422      | 7,209      | 6,994      | 6,778      | 6,564      | 6,349      | 6,134      | 5,919      | 5,704      | 5,489      | 5,274      | 5,059      | 4,844      |
| 2025          | 14,464     | 14,008     | 13,718     | 13,424     | 13,126     | 12,824     | 12,518     | 12,209     | 11,896     | 11,578     | 11,257     | 10,931     | 10,600     | 10,267     | 9,932      | 9,596      | 9,260      | 8,924      | 8,588      | 8,252      | 7,916      | 7,580      | 7,244      | 6,908      |
| 2026          | 19,428     | 19,020     | 18,607     | 18,188     | 17,764     | 17,330     | 16,890     | 16,456     | 16,008     | 15,554     | 15,094     | 14,632     | 14,155     | 13,672     | 13,187     | 12,697     | 12,197     | 11,691     | 11,178     | 10,659     | 10,134     | 9,604      | 9,070      | 8,536      |
| 2027          | 14,211     | 13,914     | 13,614     | 13,310     | 13,002     | 12,689     | 12,376     | 12,064     | 11,754     | 11,440     | 11,121     | 10,808     | 10,490     | 10,168     | 9,842      | 9,516      | 9,186      | 8,852      | 8,518      | 8,184      | 7,850      | 7,516      | 7,182      | 6,848      |
| 2028          | 18,720     | 18,320     | 17,915     | 17,505     | 17,090     | 16,670     | 16,245     | 15,816     | 15,376     | 14,935     | 14,487     | 14,034     | 13,574     | 13,109     | 12,638     | 12,161     | 11,678     | 11,188     | 10,693     | 10,198     | 9,699      | 9,195      | 8,688      | 8,178      |
| 2029          | 18,600     | 16,284     | 15,925     | 15,560     | 15,192     | 14,818     | 14,440     | 14,060     | 13,676     | 13,288     | 12,895     | 12,498     | 12,097     | 11,692     | 11,283     | 10,869     | 10,451     | 10,029     | 9,604      | 9,177      | 8,747      | 8,315      | 7,882      | 7,448      |
| 2030          | 15,719     | 14,458     | 13,858     | 13,253     | 12,643     | 12,028     | 11,410     | 10,788     | 10,166     | 9,544      | 8,922      | 8,299      | 7,676      | 7,053      | 6,430      | 5,807      | 5,184      | 4,561      | 3,938      | 3,315      | 2,692      | 2,069      | 1,446      | 823        |
| 2031          | 12,900     | 12,300     | 11,959     | 11,693     | 11,424     | 11,151     | 10,875     | 10,595     | 10,312     | 10,025     | 9,734      | 9,440      | 9,142      | 8,840      | 8,534      | 8,226      | 7,915      | 7,602      | 7,287      | 6,972      | 6,656      | 6,340      | 6,024      | 5,708      |
| 2032          | 32,116     | 31,958     | 31,798     | 31,638     | 31,478     | 31,318     | 31,158     | 30,998     | 30,840     | 30,684     | 30,528     | 30,372     | 30,216     | 30,060     | 29,904     | 29,748     | 29,592     | 29,436     | 29,280     | 29,124     | 28,968     | 28,812     | 28,656     | 28,500     |
| 2033          | 30,946     | 30,788     | 30,630     | 30,472     | 30,314     | 30,156     | 29,998     | 29,840     | 29,682     | 29,52      |            |            |            |            |            |            |            |            |            |            |            |            |            |            |

# TEP&UNSE utility owned facilities vintage analysis c/kWh

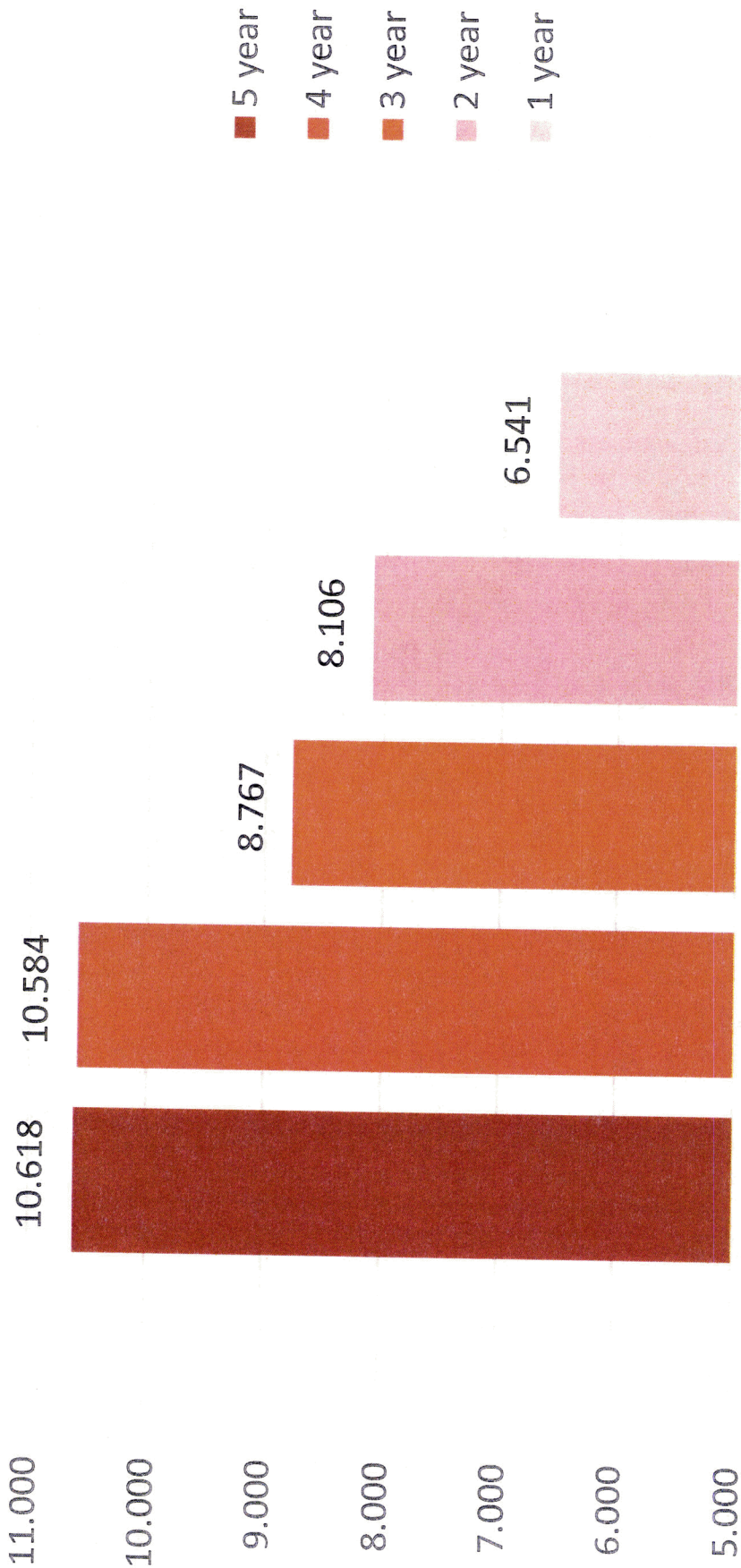


| COD                     | 2016       | 2017       | 2018       | 2019       | 2020       | 2021       | 2022       | 2023       | 2024       | 2025       | 2026       | 2027       | 2028       | 2029       | 2030       | 2031       | 2032       | 2033       | 2034       | 2035       |
|-------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| <b>Cost (\$)</b>        |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>Aggregate</b>        | 47,347,809 | 47,111,070 | 46,875,315 | 46,641,137 | 46,407,932 | 46,175,892 | 45,945,013 | 45,715,288 | 45,486,711 | 45,259,278 | 45,032,981 | 44,807,816 | 44,583,777 | 44,360,858 | 44,139,054 | 43,919,743 | 43,703,403 | 43,488,312 | 43,274,504 | 43,062,081 |
| <b>Output (MWh)</b>     |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>Aggregate</b>        | 445,933    | 443,703    | 441,485    | 439,277    | 437,081    | 434,895    | 432,721    | 430,557    | 428,405    | 426,263    | 424,131    | 422,011    | 419,900    | 417,801    | 415,712    | 413,633    | 411,564    | 409,505    | 407,456    | 405,407    |
| <b>c/kWh</b>            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>Aggregate</b>        | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     | 10.618     |
| <b>Load Factor</b>      |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>162.48 Aggregate</b> | 31.33%     | 31.17%     | 31.02%     | 30.86%     | 30.71%     | 30.55%     | 30.40%     | 30.25%     | 30.10%     | 29.95%     | 29.80%     | 29.65%     | 29.50%     | 29.35%     | 29.21%     | 28.85%     | 28.64%     | 28.33%     | 28.03%     | 27.73%     |

TEP&UNISE PPA vintage analysis c/kWh

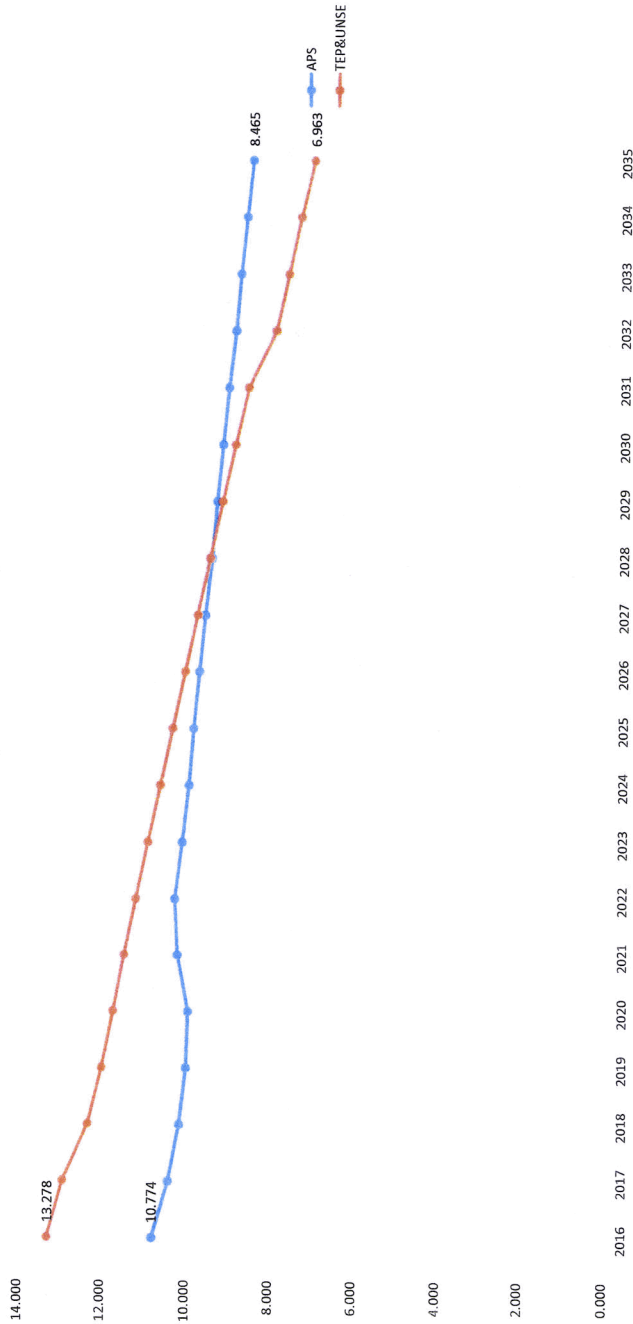


# TEP&UNSE PPA vintage analysis c/kWh



| c/kWh    | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026   | 2027  | 2028  | 2029  | 2030  | 2031  | 2032  | 2033  | 2034  | 2035  |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| APS      | 10.774 | 10.391 | 10.133 | 9.975  | 9.933  | 10.187 | 10.254 | 10.088 | 9.928  | 9.824  | 9.691  | 9.557 | 9.396 | 9.288 | 9.152 | 9.016 | 8.853 | 8.742 | 8.604 | 8.465 |
| TEP&UNSE | 13.278 | 12.900 | 12.300 | 11.959 | 11.693 | 11.424 | 11.151 | 10.875 | 10.595 | 10.312 | 10.025 | 9.734 | 9.440 | 9.142 | 8.840 | 8.534 | 7.876 | 7.575 | 7.271 | 6.963 |

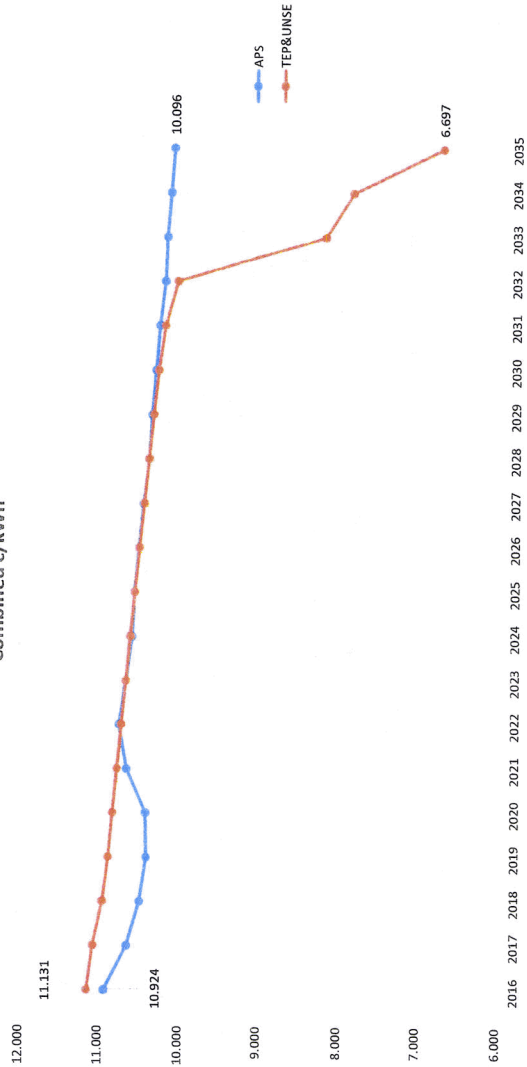
Utility owned facilities c/kWh



c/kWh

| Year     | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026   | 2027   | 2028   | 2029   | 2030   | 2031   | 2035   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| APS      | 10.924 | 10.642 | 10.482 | 10.401 | 10.411 | 10.653 | 10.750 | 10.668 | 10.592 | 10.561 | 10.508 | 10.457 | 10.387 | 10.359 | 10.311 | 10.266 | 10.096 |
| TEP&UNSE | 11.131 | 11.058 | 10.942 | 10.877 | 10.825 | 10.773 | 10.721 | 10.667 | 10.613 | 10.559 | 10.503 | 10.447 | 10.390 | 10.333 | 10.275 | 10.11* | 6.697  |

Combined c/kWh

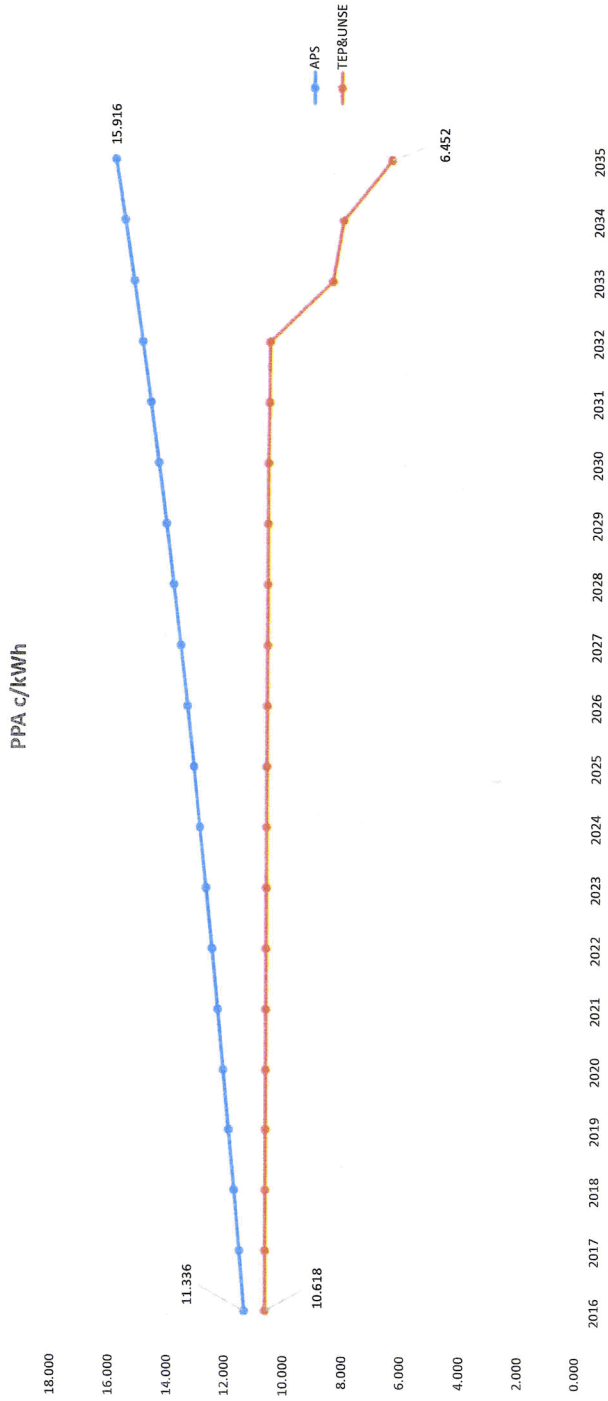


10/31/17  
10/30/17  
2017

c/kWh

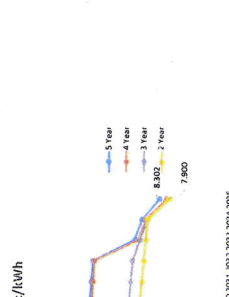
APS  
TEP&UNSE

| Year     | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024   | 2025   | 2026   | 2027   | 2028   | 2029   | 2030   | 2031   | 2032   | 2033   | 2034   | 2035   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| APS      | 11.336 | 11.509 | 11.690 | 11.876 | 12.071 | 12.269 | 12.476 | 12.690 | 12.912 | 13.139 | 13.376 | 13.621 | 13.877 | 14.137 | 14.409 | 14.690 | 14.982 | 15.281 | 15.593 | 15.916 |
| TEP&UNSE | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 10.618 | 8.106  | 6.452  |



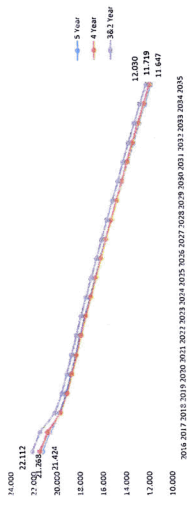


|                         | 2016          | 2017          | 2018          | 2019          | 2020          | 2021          | 2022          | 2023          | 2024          | 2025          | 2026          | 2027          | 2028          | 2029          | 2030          | 2031          | 2032          | 2033          | 2034          | 2035          |
|-------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Revenue Req (\$)</b> | 14,163,996    | 13,691,789    | 12,982,287    | 12,565,939    | 12,225,173    | 11,883,965    | 11,542,299    | 11,200,160    | 10,857,333    | 10,514,401    | 10,170,747    | 9,826,554     | 9,481,805     | 9,136,482     | 8,790,265     | 8,444,037     | 8,096,877     | 7,749,664     | 7,402,579     | 7,054,400     |
| Aggregate Utility Owned | 4,475,747     | 4,551,688     | 4,429,109     | 4,307,463     | 4,186,526     | 4,065,491     | 3,944,154     | 3,823,198     | 3,702,733     | 3,582,767     | 3,463,297     | 3,344,326     | 3,225,355     | 3,106,384     | 2,987,413     | 2,868,442     | 2,749,471     | 2,630,500     | 2,511,529     | 2,392,558     |
| Aggregate PPA           | 5,839,845     | 5,824,057     | 5,730,396     | 5,667,402     | 5,604,649     | 5,541,896     | 5,479,143     | 5,416,390     | 5,353,637     | 5,290,884     | 5,228,131     | 5,165,378     | 5,102,625     | 5,039,872     | 4,977,119     | 4,914,366     | 4,851,613     | 4,788,860     | 4,726,107     | 4,663,354     |
| Combined                | \$ 58,243,657 | \$ 57,316,386 | \$ 56,673,402 | \$ 56,112,099 | \$ 55,551,456 | \$ 54,991,453 | \$ 54,432,088 | \$ 53,873,281 | \$ 53,315,070 | \$ 52,757,413 | \$ 52,200,287 | \$ 51,643,670 | \$ 51,087,537 | \$ 50,531,465 | \$ 49,975,393 | \$ 49,419,321 | \$ 48,863,249 | \$ 48,307,177 | \$ 47,751,105 | \$ 47,195,033 |
| <b>Output (MWh)</b>     | 21,468        | 20,664        | 19,702        | 19,156        | 18,730        | 18,299        | 17,862        | 17,420        | 16,972        | 16,518        | 16,058        | 15,593        | 15,121        | 14,644        | 14,160        | 13,670        | 13,174        | 12,672        | 12,163        | 11,647        |
| Aggregate Utility Owned | 11,806        | 11,878        | 11,746        | 11,674        | 11,602        | 11,530        | 11,458        | 11,386        | 11,314        | 11,242        | 11,170        | 11,098        | 11,026        | 10,954        | 10,882        | 10,810        | 10,738        | 10,666        | 10,594        | 10,522        |
| Aggregate PPA           | 492,803       | 490,339       | 487,887       | 485,448       | 483,020       | 480,605       | 478,202       | 475,811       | 473,432       | 471,065       | 468,710       | 466,366       | 464,034       | 461,714       | 459,405       | 457,106       | 454,817       | 452,537       | 450,257       | 447,977       |
| Combined                | 21,468        | 20,664        | 19,702        | 19,156        | 18,730        | 18,299        | 17,862        | 17,420        | 16,972        | 16,518        | 16,058        | 15,593        | 15,121        | 14,644        | 14,160        | 13,670        | 13,174        | 12,672        | 12,163        | 11,647        |
| <b>c/kWh</b>            | 19.41%        | 19.31%        | 19.21%        | 19.12%        | 19.02%        | 18.93%        | 18.83%        | 18.74%        | 18.64%        | 18.55%        | 18.46%        | 18.37%        | 18.27%        | 18.18%        | 18.09%        | 18.00%        | 17.91%        | 17.82%        | 17.73%        | 17.64%        |
| Aggregate Utility Owned | 29.94%        | 29.79%        | 29.65%        | 29.50%        | 29.35%        | 29.20%        | 29.06%        | 28.91%        | 28.77%        | 28.62%        | 28.48%        | 28.34%        | 28.20%        | 28.06%        | 27.92%        | 27.78%        | 27.64%        | 27.50%        | 27.36%        | 27.22%        |
| Aggregate PPA           | 27.50%        | 27.66%        | 27.62%        | 27.48%        | 27.34%        | 27.21%        | 27.07%        | 26.94%        | 26.80%        | 26.67%        | 26.53%        | 26.40%        | 26.27%        | 26.14%        | 26.01%        | 25.88%        | 25.75%        | 25.62%        | 25.49%        | 25.36%        |
| Combined                | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        | 201.65        |



| Revenue Req (\$)  | 2016       | 2017       | 2018       | 2019       | 2020       | 2021       | 2022       | 2023      | 2024      | 2025      | 2026      | 2027      | 2028      | 2029      | 2030      | 2031      | 2032      | 2033      | 2034      | 2035      |           |
|-------------------|------------|------------|------------|------------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Fort Huachuca     | 3,862,271  | 3,247,558  | 3,024,565  | 2,737,140  | 2,499,676  | 2,289,693  | 2,103,410  | 1,944,251 | 1,807,937 | 1,692,887 | 1,598,586 | 1,524,833 | 1,470,442 | 1,436,951 | 1,412,965 | 1,398,863 | 1,394,641 | 1,399,294 | 1,404,818 | 1,410,310 | 1,415,765 |
| Rio Rico          | 1,509,739  | 1,502,432  | 1,469,825  | 1,414,265  | 1,357,176  | 1,300,629  | 1,243,899  | 1,187,330 | 1,131,229 | 1,075,259 | 1,019,936 | 965,639   | 911,808   | 859,000   | 807,200   | 755,400   | 703,600   | 651,800   | 600,000   | 548,200   | 496,400   |
| Prairie Fire      | 1,552,222  | 1,493,919  | 1,469,574  | 1,414,265  | 1,357,176  | 1,300,629  | 1,243,899  | 1,187,330 | 1,131,229 | 1,075,259 | 1,019,936 | 965,639   | 911,808   | 859,000   | 807,200   | 755,400   | 703,600   | 651,800   | 600,000   | 548,200   | 496,400   |
| La Senita         | 1,552,222  | 1,493,919  | 1,469,574  | 1,414,265  | 1,357,176  | 1,300,629  | 1,243,899  | 1,187,330 | 1,131,229 | 1,075,259 | 1,019,936 | 965,639   | 911,808   | 859,000   | 807,200   | 755,400   | 703,600   | 651,800   | 600,000   | 548,200   | 496,400   |
| UASTP I           | 1,552,222  | 1,493,919  | 1,469,574  | 1,414,265  | 1,357,176  | 1,300,629  | 1,243,899  | 1,187,330 | 1,131,229 | 1,075,259 | 1,019,936 | 965,639   | 911,808   | 859,000   | 807,200   | 755,400   | 703,600   | 651,800   | 600,000   | 548,200   | 496,400   |
| UASTP II          | 1,552,222  | 1,493,919  | 1,469,574  | 1,414,265  | 1,357,176  | 1,300,629  | 1,243,899  | 1,187,330 | 1,131,229 | 1,075,259 | 1,019,936 | 965,639   | 911,808   | 859,000   | 807,200   | 755,400   | 703,600   | 651,800   | 600,000   | 548,200   | 496,400   |
| Springerville 1.8 | 3,468,000  | 3,451,000  | 3,434,000  | 3,417,000  | 3,400,000  | 3,383,000  | 3,366,000  | 3,349,000 | 3,332,000 | 3,315,000 | 3,298,000 | 3,281,000 | 3,264,000 | 3,247,000 | 3,230,000 | 3,213,000 | 3,196,000 | 3,179,000 | 3,162,000 | 3,145,000 | 3,128,000 |
| White Mt          | 2,000,000  | 2,000,000  | 2,000,000  | 2,000,000  | 2,000,000  | 2,000,000  | 2,000,000  | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Aggregate         | 14,153,096 | 13,691,789 | 12,889,287 | 12,256,938 | 11,624,689 | 11,000,000 | 10,388,000 | 9,786,000 | 9,194,000 | 8,612,000 | 8,040,000 | 7,478,000 | 6,926,000 | 6,384,000 | 5,852,000 | 5,330,000 | 4,818,000 | 4,316,000 | 3,824,000 | 3,342,000 | 2,870,000 |

TEP&UNSE utility owned facilities vintage analysis c/kWh



|                     | 2016       | 2017       | 2018       | 2019       | 2020       | 2021       | 2022       | 2023       | 2024       | 2025       | 2026       | 2027       | 2028       | 2029       | 2030       | 2031       | 2032       | 2033       | 2034       | 2035       |            |
|---------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| <b>Cost (\$)</b>    |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>Aggregate</b>    | 44,775,747 | 44,551,868 | 44,329,109 | 44,107,463 | 43,886,926 | 43,667,491 | 43,449,154 | 43,231,908 | 43,015,749 | 42,800,670 | 42,586,667 | 42,373,793 | 42,161,965 | 41,951,055 | 41,741,300 | 41,534,728 | 41,329,433 | 41,124,433 | 40,919,746 | 40,715,364 | 40,511,281 |
| <b>Output (MWh)</b> |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>Aggregate</b>    | 426,210    | 424,079    | 421,959    | 419,849    | 417,750    | 415,661    | 413,583    | 411,515    | 409,457    | 407,410    | 405,373    | 403,346    | 401,329    | 399,323    | 397,326    | 395,341    | 393,367    | 391,403    | 389,448    | 387,502    | 385,565    |
| <b>c/kWh</b>        |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>Aggregate</b>    | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.506     | 10.499     | 10.497     | 10.497     | 10.497     | 10.497     | 10.497     |
| <b>Load Factor</b>  |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |            |
| <b>Aggregate</b>    | 29.94%     | 29.75%     | 29.65%     | 29.50%     | 29.35%     | 29.20%     | 29.06%     | 28.91%     | 28.77%     | 28.62%     | 28.48%     | 28.34%     | 28.20%     | 28.06%     | 27.92%     | 27.79%     | 27.65%     | 27.51%     | 27.37%     | 27.23%     | 27.09%     |

TEP&UNISE PPA vintage analysis c/kWh

