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BEFORE THE ARIZONA CORPORATIC

COMMISSIONERS

SUSAN BITTER SMITH, Chairman  
BOB STUMP  
BOB BURNS  
DOUG LITTLE  
TOM FORESE

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2015 JUL 20 P 4: 35

AZ CORP COMMISSION  
DOCKET CONTROL

In the matter of:

CONCORDIA FINANCING COMPANY, LTD,  
a/k/a "CONCORDIA FINANCE,"

ER FINANCIAL & ADVISORY SERVICES,  
LLC,

LANCE MICHAEL BERSCH, and

DAVID JOHN WANZEK and LINDA  
WANZEK, husband and wife,

Respondents.

Docket No. S-20906A-14-0063

**MOTION TO ALLOW TELEPHONIC  
TESTIMONY OF WITNESSES**

Arizona Corporation Commission  
**DOCKETED**

JUL 20 2015

DOCKETED BY

Respondents ER Financial and Advisory Services, LLC<sup>1</sup>, Lance Michael Bersch, David John Wanzek, and Linda Wanzek (collectively, the ER Respondents) move that the Commission allow the telephonic testimony of the witnesses listed as numbers 10-41 and 43-77 on their List of Witnesses. Each of these witnesses is an out-of-town witness, with the majority being from Lake Havasu City, and others from out-of-state. Each of these witnesses is also either an investor witness or a character witness. It would be inordinately expensive and inconvenient for these witnesses to make the long journey to Phoenix to testify. Further, the testimony of each of these witnesses is expected to be brief. As the Division correctly notes in its own Motion for Leave to Present Telephonic Testimony, the Commission frequently allows telephonic testimony.

<sup>1</sup> To the extent it still exists and is capable of being named a respondent in this matter.

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1 Accordingly, the ER Respondents request that these witnesses be allowed to testify  
2 telephonically.

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5 RESPECTFULLY SUBMITTED this 20<sup>th</sup> day of July 2015.

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1 Original + 13 copies of the foregoing  
2 filed this 20<sup>th</sup> day of July 2015, with:

3 Docket Control  
4 Arizona Corporation Commission  
5 1200 West Washington  
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7 Copies of the foregoing hand-delivered/mailed  
8 this 20<sup>th</sup> day of July 2015, to:

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