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BEFORE THE ARIZONA CORPORATION

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2015 MAY 19 P 4: 35

AZ CORP COMMISSION  
DOCKET CONTROL

**COMMISSIONERS**

SUSAN BITTER SMITH, Chairman  
BOB STUMP  
BOB BURNS  
DOUG LITTLE  
TOM FORESE

In the matter of:

CONCORDIA FINANCING COMPANY, LTD,  
a/k/a "CONCORDIA FINANCE,"

ER FINANCIAL & ADVISORY SERVICES,  
LLC,

LANCE MICHAEL BERSCH, and

DAVID JOHN WANZEK and LINDA  
WANZEK, husband and wife,

Respondents.

Docket No. S-20906 A-14-0063

REQUEST FOR HEARING

Arizona Corporation Commission

DOCKETED

MAY 19 2015

DOCKETED BY

Snell & Wilmer

LAW OFFICES  
One Arizona Center, 400 E. Van Buren  
Phoenix, Arizona 85004-2202  
(602) 382-6000

1. Without waiving any objection as to personal jurisdiction, subject matter jurisdiction, venue, service and sufficiency of process and the like, and all other defenses of any kind or nature, and pursuant to, *inter alia*, A.R.S. § 44-1972 and A.A.C. R14-4-306, Respondent Lance Michael Bersch hereby requests a hearing regarding the Arizona Corporation Commission Securities Division's Amended Notice of Opportunity For Hearing Regarding Proposed Order to Cease and Desist, Order For Restitution, Order for Administrative Penalties, and Order For Other Affirmative Action and in regard to all related filings.

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RESPECTFULLY SUBMITTED this 19<sup>th</sup> day of May, 2015.

SNELL & WILMER L.L.P.

By Timothy J. Sabo

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*Attorneys for the ER Respondents*

Original + 13 copies of the foregoing  
filed this 19<sup>th</sup> day of May 2015, with:

Docket Control  
Arizona Corporation Commission  
1200 West Washington  
Phoenix, Arizona 85007

Copies of the foregoing hand-delivered/mailed  
this 19<sup>th</sup> day of May 2015, to:

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**Snell & Wilmer**

LLP

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By *Jaelyn Howard*