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**SOUTHWEST GAS CORPORATION**

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AZ CORP COMMISSION  
DOCKET CONTROL

April 30, 2015

Docket Control  
Arizona Corporation Commission  
1200 West Washington Street  
Phoenix, AZ 85007

**Re: Docket No. G-01551A-10-0458; Decision No. 72723**

Pursuant to ordering paragraph #6 of the Commission's Opinion and Order in the above referenced docket, Southwest Gas Corporation hereby submits its quarterly compliance report regarding the Energy Efficiency Enabling Provision.

If you have any questions, please do not hesitate to contact me at 602-395-4058.

Respectfully submitted,

Matthew D. Derr  
Regulatory Manager, Arizona

Cc: Jodi Jerich, ACC  
Steve Olea, ACC  
Bob Gray, ACC  
Brian Bozzo, ACC  
David Tenney, RUCO

Arizona Corporation Commission  
**DOCKETED**

APR 30 2015

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**Southwest Gas Corporation  
Energy Efficiency Enabling Provision  
2015 First Quarter Compliance Report**

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# **SOUTHWEST GAS CORPORATION**

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## **I. INTRODUCTION**

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Southwest Gas Corporation (Southwest Gas or the Company) hereby submits its 2015 first quarter report on the performance of the Energy Efficiency Enabling Provision (EEP).

In the Opinion and Order in Docket No. G-01551A-10-0458, Decision No. 72723, the Arizona Corporation Commission (Commission) authorized Southwest Gas to implement the EEP. The EEP contains two components, a monthly weather adjustment and an annual non-weather component. Both components are designed to financially protect both customers and the Company by eliminating the vagaries of weather and by ensuring the Company only recovers its Commission-authorized revenue per customer – no more, no less.

The weather component adjusts customer bills when actual weather during the winter months (November – April) varies from the normalized weather used in the development of authorized rates. The annual component tracks the non-weather differences between the Company's authorized weather normalized revenues per customer and its actual weather normalized revenues per customer, and adjusts annually

for any differences. The combination of these two components ensures that the Company only recovers its Commission-authorized revenue per customer – no more, no less.

During the first quarter of 2015, Phoenix experienced the warmest temperatures on record.<sup>1</sup> Tucson experienced the second warmest March on record.<sup>2</sup> In addition, during this reporting period Southwest Gas' Phoenix and Tucson customers experienced heating degree days that were approximately 50 percent and 47 percent warmer than the 10-year normal. While a number of customers received monthly weather adjustments on their bills during this period consistent with warmer-than-normal weather, customers in billing cycles that experienced colder-than-normal weather received monthly weather credits on their bills.

Effective January 1, 2015, customers also received a credit of \$0.02626 per therm associated with the non-weather component of the EEP.

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## **II. DISCUSSION**

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This report is for the quarterly period January 1, 2015 through March 31, 2015. Bill analyses have been prepared by residential and non-residential sectors and by rate schedule. The rate schedules included in the residential sector are Single-Family Residential (Schedule No. G-5), Multi-Family Residential (Schedule No. G-6), Single-Family Low Income Residential (Schedule No. G-10), and Multi-Family Low Income Residential (Schedule No. G-11). The rate schedules included in the non-residential sector are Small General Service (Schedule No. G-25(S)), Medium General Service

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<sup>1</sup> Source: <https://twitter.com/NWSPhoenix/status/583313020513697794>

<sup>2</sup> Source: <https://twitter.com/NWSTucson/status/583263931793219584>

(Schedule No. G-25(M)), Large-1 General Service (Schedule No. G-25(L1)), and Large-2 General Service (Schedule No. G-25(L2)).

As described in the previous section, the EEP contains two components, a monthly weather adjustment and an annual non-weather component, that work together to financially protect both customers and the Company by ensuring the Company only recovers its Commission-authorized revenue per customer – no more, no less. The monthly weather adjustment mitigates the “peaks and valleys” that variations in weather can have on customer bills. The annual non-weather component compares authorized weather normalized revenues and actual weather normalized revenues and recovers or returns differences between these revenue amounts in a per therm rate adjustment. In April 2014, Southwest Gas filed an application with the Commission seeking to return a deferred credit balance in the non-weather revenue component of approximately \$11.6 million to customers. The application was approved in December 2014 (Decision No. 74862) and a credit of \$0.02626 per therm became effective January 1, 2015. This quarterly report shows the effect of both components on customer bills during the first quarter of 2015.

The EEP adjustment outlined in Table 1 summarizes the first quarter bill impacts for the residential and non-residential sectors, which incorporates both the weather and non-weather components. Average EEP adjustments were consistent with weather that was warmer than normal. However, in the first quarter, the monthly weather adjustments were offset by the credit to customers for the non-weather component of the EEP.

Table 1 - Average Bill by Sector

	<u>W/EEP Adjustment</u>	<u>W/O EEP Adjustment</u>	<u>Difference</u>
Residential Sector	\$ 76.28	\$ 70.36	\$ 5.92
Non-Residential Sector	\$ 588.71	\$ 575.19	\$ 13.52

The EEP adjustments in Table 2 summarize the results for the 2015 first quarter for each customer class included in the EEP, both the weather and non-weather components.

Table 2 - Average Bill by Customer Class

	<u>W/EEP Adjustment</u>	<u>W/O EEP Adjustment</u>	<u>Difference</u>
Single-Family Residential	\$ 78.86	\$ 72.69	\$ 6.17
Single-Family Low Income	\$ 50.22	\$ 46.55	\$ 3.67
Multi-Family Residential	\$ 41.43	\$ 39.23	\$ 2.20
Multi-Family Low Income	\$ 33.31	\$ 31.68	\$ 1.63
Small General Service	\$ 94.96	\$ 89.90	\$ 5.06
Medium General Service	\$ 431.83	\$ 419.70	\$ 12.13
Large-1 General Service	\$ 1,983.03	\$ 1,943.65	\$ 39.38
Large-2 General Service	\$ 9,245.47	\$ 9,187.38	\$ 58.09

The Attachment contains schedules showing the detail of the differences between average bills with the EEP adjustment and average bills without the EEP adjustment for residential/non-residential sectors and for each rate schedule for the quarter and by month for January, February and March 2015.

During this reporting period, the Company experienced heightened customer focus on the decoupling mechanism relative to the same time period last year. As the Company responded to these inquiries it was discovered that the primary driver for the inquiries was a function of the EEP being itemized on customer bills. As a result, the Company has and continues to embark on enhancements to its communication efforts to

ensure greater customer communication and transparency with respect to the EEP. Some of these recent efforts include the following:

- The EEP Annual Adjustment and the EEP Weather Adjustment were added as line items on customer bills. Previously these adjustments were embedded in the usage charge.
- The Company updated the back of the bill to provide additional information on the EEP Annual and EEP Weather Adjustments.
- The Company updated its tariff sheets to clarify its use of the linear regression analysis, metered use cap, and zero use floor as secondary mechanics or checks in calculating the EEP Weather Adjustment. The tariff now provides greater detail on the mechanics of how the EEP is calculated.
- The Company also updated its website to include additional information on the EEP, including a description of decoupling, details on the EEP Weather Adjustment, information on heating degree days, and a frequently asked questions section. This information compliments the updated Tariff sheets and walks customers through an example of how to calculate their bill each month.
- The Company included a video on its website to give customers a better understanding on the components of their natural gas bill.

Southwest Gas is committed to continuing to review its communication efforts and making necessary adjustments to ensure all customers have access to the information they need to understand the EEP and the benefits it provides to customers and the Company. These efforts will continue to be reported as part of future filings.

### **III. SUMMARY**

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As illustrated in Tables 1 and 2, the EEP continues to perform as intended. Since January 2012 when the monthly weather adjustment was first implemented it continues to protect both customers and the Company by stabilizing customer bills and providing

customers timely relief from colder-than-normal weather when their natural gas bills are the highest, and upward adjustments to bills when the weather is warmer than normal and bills are the lowest. The annual non-weather component also protects both customers and the Company by ensuring the Company only recovers its authorized revenue per customer – no more, no less. Customers are currently experiencing the benefit of the non-weather component as the deferred balance is refunded through rates.

The Company's next quarterly report will reflect the difference between April, May and June bills with and without the two EEP components.

**ATTACHMENT**

**SUMMARY OF MONTHLY BILL IMPACTS  
WITH AND WITHOUT ENERGY EFFICIENCY ENABLING PROVISION  
ADJUSTMENTS BY SECTOR AND RATE SCHEDULE**

**SOUTHWEST GAS CORPORATION**  
**QUARTERLY ENERGY EFFICIENCY ENABLING PROVISION (EEP) REPORT**  
**AVERAGE MONTHLY BILLS WITH AND WITHOUT EEP**  
**JANUARY, FEBRUARY AND MARCH 2015**  
**TOTAL ARIZONA**

Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>Residential Sector</b>					
1	Bills	1,988,937	1,988,937	0	1
2	Volume (Therms)	89,893,229	89,893,229	0	2
3	Revenue	\$ 151,706,421	\$ 139,934,621	\$ 11,771,800	3
4	Average Volume	45.2	45.2	0.0	4
5	Average Revenue	\$ 76.28	\$ 70.36	\$ 5.92	5
6	EEP % of Average Revenue			8.41%	6
<b>Non-Residential Sector</b>					
7	Bills	80,138	80,138	0	7
8	Volume (Therms)	40,534,547	40,534,547	0	8
9	Revenue	\$ 47,177,895	\$ 46,094,259	\$ 1,083,636	9
10	Average Volume	505.8	505.8	0.0	10
11	Average Revenue	\$ 588.71	\$ 575.19	\$ 13.52	11
12	EEP % of Average Revenue			2.35%	12

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Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>G-5 - Single-Family Residential</b>					
1	Bills	1,835,227	1,835,227	0	1
2	Volume (Therms)	84,917,515	84,917,515	0	2
3	Revenue	\$ 144,723,148	\$ 133,397,651	\$ 11,325,497	3
4	Average Volume	46.3	46.3	0.0	4
5	Average Revenue	\$ 78.86	\$ 72.69	\$ 6.17	5
6	EEP % of Average Revenue			8.49%	6
<b>G-10 - Single-Family Low Income Residential</b>					
7	Bills	76,455	76,455	0	7
8	Volume (Therms)	3,229,750	3,229,750	0	8
9	Revenue	\$ 3,839,527	\$ 3,559,104	\$ 280,423	9
10	Average Volume	42.2	42.2	0.0	10
11	Average Revenue	\$ 50.22	\$ 46.55	\$ 3.67	11
12	EEP % of Average Revenue			7.88%	12
<b>G-6 - Multi-Family Residential</b>					
13	Bills	70,276	70,276	0	13
14	Volume (Therms)	1,562,478	1,562,478	0	14
15	Revenue	\$ 2,911,302	\$ 2,756,806	\$ 154,496	15
16	Average Volume	22.2	22.2	0.0	16
17	Average Revenue	\$ 41.43	\$ 39.23	\$ 2.20	17
18	EEP % of Average Revenue			5.61%	18
<b>G-11 - Multi-Family Low Income Residential</b>					
19	Bills	6,979	6,979	0	19
20	Volume (Therms)	183,486	183,486	0	20
21	Revenue	\$ 232,444	\$ 221,060	\$ 11,384	21
22	Average Volume	26.3	26.3	0.0	22
23	Average Revenue	\$ 33.31	\$ 31.68	\$ 1.63	23
24	EEP % of Average Revenue			5.15%	24

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 AVERAGE MONTHLY BILLS WITH AND WITHOUT EEP  
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Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>G-25 - Small General Service</b>					
1	Bills	37,049	37,049	0	1
2	Volume (Therms)	1,582,550	1,582,550	0	2
3	Revenue	\$ 3,518,003	\$ 3,330,727	\$ 187,276	3
4	Average Volume	42.7	42.7	0.0	4
5	Average Revenue	\$ 94.96	\$ 89.90	\$ 5.06	5
6	EEP % of Average Revenue			5.63%	6
<b>G-25 - Medium General Service</b>					
7	Bills	29,799	29,799	0	7
8	Volume (Therms)	10,354,211	10,354,211	0	8
9	Revenue	\$ 12,868,103	\$ 12,506,561	\$ 361,542	9
10	Average Volume	347.5	347.5	0.0	10
11	Average Revenue	\$ 431.83	\$ 419.70	\$ 12.13	11
12	EEP % of Average Revenue			2.89%	12
<b>G-25 - Large-1 General Service</b>					
13	Bills	12,679	12,679	0	13
14	Volume (Therms)	22,767,939	22,767,939	0	14
15	Revenue	\$ 25,142,808	\$ 24,643,481	\$ 499,327	15
16	Average Volume	1,795.7	1,795.7	0.0	16
17	Average Revenue	\$ 1,983.03	\$ 1,943.65	\$ 39.38	17
18	EEP % of Average Revenue			2.03%	18
<b>G-25 - Large-2 General Service</b>					
19	Bills	611	611	0	19
20	Volume (Therms)	5,829,847	5,829,847	0	20
21	Revenue	\$ 5,648,981	\$ 5,613,490	\$ 35,491	21
22	Average Volume	9,541.5	9,541.5	0.0	22
23	Average Revenue	\$ 9,245.47	\$ 9,187.38	\$ 58.09	23
24	EEP % of Average Revenue			0.63%	24

SOUTHWEST GAS CORPORATION  
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 JANUARY 2015  
 TOTAL ARIZONA

Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>Residential Sector</b>					
1	Bills	791,516	791,516	0	1
2	Volume (Therms)	51,913,129	51,913,129	0	2
3	Revenue	\$ 75,075,544	\$ 76,954,378	\$ (1,878,834)	3
4	Average Volume	65.6	65.6	0.0	4
5	Average Revenue	\$ 94.85	\$ 97.22	\$ (2.37)	5
6	EEP % of Average Revenue			-2.44%	6
<b>Non-Residential Sector</b>					
7	Bills	30,936	30,936	0	7
8	Volume (Therms)	19,118,794	19,118,794	0	8
9	Revenue	\$ 20,976,169	\$ 21,453,044	\$ (476,875)	9
10	Average Volume	618.0	618.0	0.0	10
11	Average Revenue	\$ 678.05	\$ 693.47	\$ (15.42)	11
12	EEP % of Average Revenue			-2.22%	12

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 JANUARY 2015  
 TOTAL ARIZONA

Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>G-5 - Single-Family Residential</b>					
1	Bills	732,805	732,805	0	1
2	Volume (Therms)	49,255,972	49,255,972	0	2
3	Revenue	\$ 71,880,355	\$ 73,674,419	\$ (1,794,064)	3
4	Average Volume	67.2	67.2	0.0	4
5	Average Revenue	\$ 98.09	\$ 100.54	\$ (2.45)	5
6	EEP % of Average Revenue			-2.44%	6
<b>G-10 - Single-Family Low Income Residential</b>					
7	Bills	29,262	29,262	0	7
8	Volume (Therms)	1,762,785	1,762,785	0	8
9	Revenue	\$ 1,793,488	\$ 1,849,390	\$ (55,902)	9
10	Average Volume	60.2	60.2	0.0	10
11	Average Revenue	\$ 61.29	\$ 63.20	\$ (1.91)	11
12	EEP % of Average Revenue			-3.02%	12
<b>G-6 - Multi-Family Residential</b>					
13	Bills	26,781	26,781	0	13
14	Volume (Therms)	802,046	802,046	0	14
15	Revenue	\$ 1,299,863	\$ 1,325,664	\$ (25,801)	15
16	Average Volume	29.9	29.9	0.0	16
17	Average Revenue	\$ 48.54	\$ 49.50	\$ (0.96)	17
18	EEP % of Average Revenue			-1.94%	18
<b>G-11 - Multi-Family Low Income Residential</b>					
19	Bills	2,668	2,668	0	19
20	Volume (Therms)	92,326	92,326	0	20
21	Revenue	\$ 101,838	\$ 104,905	\$ (3,067)	21
22	Average Volume	34.6	34.6	0.0	22
23	Average Revenue	\$ 38.17	\$ 39.32	\$ (1.15)	23
24	EEP % of Average Revenue			-2.92%	24

SOUTHWEST GAS CORPORATION  
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 AVERAGE MONTHLY BILLS WITH AND WITHOUT EEP  
 JANUARY 2015  
 TOTAL ARIZONA

Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>G-25 - Small General Service</b>					
1	Bills	14,113	14,113	0	1
2	Volume (Therms)	954,175	954,175	0	2
3	Revenue	\$ 1,724,540	\$ 1,780,692	\$ (56,152)	3
4	Average Volume	67.6	67.6	0.0	4
5	Average Revenue	\$ 122.20	\$ 126.17	\$ (3.97)	5
6	EEP % of Average Revenue			-3.15%	6
<b>G-25 - Medium General Service</b>					
7	Bills	11,566	11,566	0	7
8	Volume (Therms)	5,020,948	5,020,948	0	8
9	Revenue	\$ 5,770,984	\$ 5,915,455	\$ (144,471)	9
10	Average Volume	434.1	434.1	0.0	10
11	Average Revenue	\$ 498.96	\$ 511.45	\$ (12.49)	11
12	EEP % of Average Revenue			-2.44%	12
<b>G-25 - Large-1 General Service</b>					
13	Bills	5,010	5,010	0	13
14	Volume (Therms)	10,457,504	10,457,504	0	14
15	Revenue	\$ 10,981,886	\$ 11,200,580	\$ (218,694)	15
16	Average Volume	2,087.3	2,087.3	0.0	16
17	Average Revenue	\$ 2,191.99	\$ 2,235.64	\$ (43.65)	17
18	EEP % of Average Revenue			-1.95%	18
<b>G-25 - Large-2 General Service</b>					
19	Bills	247	247	0	19
20	Volume (Therms)	2,686,167	2,686,167	0	20
21	Revenue	\$ 2,498,759	\$ 2,556,317	\$ (57,558)	21
22	Average Volume	10,875.2	10,875.2	0.0	22
23	Average Revenue	\$ 10,116.43	\$ 10,349.46	\$ (233.03)	23
24	EEP % of Average Revenue			-2.25%	24

**SOUTHWEST GAS CORPORATION**  
**QUARTERLY ENERGY EFFICIENCY ENABLING PROVISION (EEP) REPORT**  
**AVERAGE MONTHLY BILLS WITH AND WITHOUT EEP**  
**FEBRUARY 2015**  
**TOTAL ARIZONA**

Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>Residential Sector</b>					
1	Bills	750,416	750,416	0	1
2	Volume (Therms)	26,331,798	26,331,798	0	2
3	Revenue	\$ 52,790,228	\$ 42,927,646	\$ 9,862,582	3
4	Average Volume	35.1	35.1	0.0	4
5	Average Revenue	\$ 70.35	\$ 57.21	\$ 13.14	5
6	EEP % of Average Revenue			22.97%	6
<b>Non-Residential Sector</b>					
7	Bills	29,127	29,127	0	7
8	Volume (Therms)	13,341,564	13,341,564	0	8
9	Revenue	\$ 16,489,637	\$ 15,354,905	\$ 1,134,732	9
10	Average Volume	458.0	458.0	0.0	10
11	Average Revenue	\$ 566.13	\$ 527.17	\$ 38.96	11
12	EEP % of Average Revenue			7.39%	12

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 AVERAGE MONTHLY BILLS WITH AND WITHOUT EEP  
 FEBRUARY 2015  
 TOTAL ARIZONA

Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>G-5 - Single-Family Residential</b>					
1	Bills	693,734	693,734	0	1
2	Volume (Therms)	24,813,122	24,813,122	0	2
3	Revenue	\$ 50,338,078	\$ 40,838,687	\$ 9,499,391	3
4	Average Volume	35.8	35.8	0.0	4
5	Average Revenue	\$ 72.56	\$ 58.87	\$ 13.69	5
6	EEP % of Average Revenue			23.25%	6
<b>G-10 - Single-Family Low Income Residential</b>					
7	Bills	28,030	28,030	0	7
8	Volume (Therms)	968,232	968,232	0	8
9	Revenue	\$ 1,335,957	\$ 1,107,260	\$ 228,697	9
10	Average Volume	34.5	34.5	0.0	10
11	Average Revenue	\$ 47.66	\$ 39.50	\$ 8.16	11
12	EEP % of Average Revenue			20.66%	12
<b>G-6 - Multi-Family Residential</b>					
13	Bills	26,047	26,047	0	13
14	Volume (Therms)	492,222	492,222	0	14
15	Revenue	\$ 1,033,100	\$ 908,481	\$ 124,619	15
16	Average Volume	18.9	18.9	0.0	16
17	Average Revenue	\$ 39.66	\$ 34.88	\$ 4.78	17
18	EEP % of Average Revenue			13.70%	18
<b>G-11 - Multi-Family Low Income Residential</b>					
19	Bills	2,605	2,605	0	19
20	Volume (Therms)	58,222	58,222	0	20
21	Revenue	\$ 83,093	\$ 73,218	\$ 9,875	21
22	Average Volume	22.4	22.4	0.0	22
23	Average Revenue	\$ 31.90	\$ 28.11	\$ 3.79	23
24	EEP % of Average Revenue			13.48%	24

**SOUTHWEST GAS CORPORATION**  
**QUARTERLY ENERGY EFFICIENCY ENABLING PROVISION (EEP) REPORT**  
**AVERAGE MONTHLY BILLS WITH AND WITHOUT EEP**  
**FEBRUARY 2015**  
**TOTAL ARIZONA**

Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>G-25 - Small General Service</b>					
1	Bills	13,404	13,404	0	1
2	Volume (Therms)	437,316	437,316	0	2
3	Revenue	\$ 1,188,609	\$ 1,010,066	\$ 178,543	3
4	Average Volume	32.6	32.6	0.0	4
5	Average Revenue	\$ 88.68	\$ 75.36	\$ 13.32	5
6	EEP % of Average Revenue			17.68%	6
<b>G-25 - Medium General Service</b>					
7	Bills	10,822	10,822	0	7
8	Volume (Therms)	3,335,681	3,335,681	0	8
9	Revenue	\$ 4,469,121	\$ 4,106,756	\$ 362,365	9
10	Average Volume	308.2	308.2	0.0	10
11	Average Revenue	\$ 412.97	\$ 379.48	\$ 33.49	11
12	EEP % of Average Revenue			8.83%	12
<b>G-25 - Large-1 General Service</b>					
13	Bills	4,687	4,687	0	13
14	Volume (Therms)	7,672,734	7,672,734	0	14
15	Revenue	\$ 8,917,597	\$ 8,391,651	\$ 525,946	15
16	Average Volume	1,637.0	1,637.0	0.0	16
17	Average Revenue	\$ 1,902.62	\$ 1,790.41	\$ 112.21	17
18	EEP % of Average Revenue			6.27%	18
<b>G-25 - Large-2 General Service</b>					
19	Bills	214	214	0	19
20	Volume (Therms)	1,895,833	1,895,833	0	20
21	Revenue	\$ 1,914,310	\$ 1,846,432	\$ 67,878	21
22	Average Volume	8,859.0	8,859.0	0.0	22
23	Average Revenue	\$ 8,945.37	\$ 8,628.19	\$ 317.18	23
24	EEP % of Average Revenue			3.68%	24

**SOUTHWEST GAS CORPORATION**  
**QUARTERLY ENERGY EFFICIENCY ENABLING PROVISION (EEP) REPORT**  
**AVERAGE MONTHLY BILLS WITH AND WITHOUT EEP**  
**MARCH 2015**  
**TOTAL ARIZONA**

Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>Residential Sector</b>					
1	Bills	447,005	447,005	0	1
2	Volume (Therms)	11,648,302	11,648,302	0	2
3	Revenue	\$ 23,840,649	\$ 20,052,597	\$ 3,788,052	3
4	Average Volume	26.1	26.1	0.0	4
5	Average Revenue	\$ 53.33	\$ 44.86	\$ 8.47	5
6	EEP % of Average Revenue			18.88%	6
<b>Non-Residential Sector</b>					
7	Bills	20,075	20,075	0	7
8	Volume (Therms)	8,074,189	8,074,189	0	8
9	Revenue	\$ 9,712,089	\$ 9,286,310	\$ 425,779	9
10	Average Volume	402.2	402.2	0.0	10
11	Average Revenue	\$ 483.79	\$ 462.58	\$ 21.21	11
12	EEP % of Average Revenue			4.59%	12

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Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>G-5 - Single-Family Residential</b>					
1	Bills	408,688	408,688	0	1
2	Volume (Therms)	10,848,421	10,848,421	0	2
3	Revenue	\$ 22,504,715	\$ 18,884,545	\$ 3,620,170	3
4	Average Volume	26.5	26.5	0.0	4
5	Average Revenue	\$ 55.07	\$ 46.21	\$ 8.86	5
6	EEP % of Average Revenue			19.17%	6
<b>G-10 - Single-Family Low Income Residential</b>					
7	Bills	19,163	19,163	0	7
8	Volume (Therms)	498,733	498,733	0	8
9	Revenue	\$ 710,082	\$ 602,454	\$ 107,628	9
10	Average Volume	26.0	26.0	0.0	10
11	Average Revenue	\$ 37.05	\$ 31.44	\$ 5.61	11
12	EEP % of Average Revenue			17.84%	12
<b>G-6 - Multi-Family Residential</b>					
13	Bills	17,448	17,448	0	13
14	Volume (Therms)	268,210	268,210	0	14
15	Revenue	\$ 578,339	\$ 522,661	\$ 55,678	15
16	Average Volume	15.4	15.4	0.0	16
17	Average Revenue	\$ 33.15	\$ 29.96	\$ 3.19	17
18	EEP % of Average Revenue			10.65%	18
<b>G-11 - Multi-Family Low Income Residential</b>					
19	Bills	1,706	1,706	0	19
20	Volume (Therms)	32,938	32,938	0	20
21	Revenue	\$ 47,513	\$ 42,937	\$ 4,576	21
22	Average Volume	19.3	19.3	0.0	22
23	Average Revenue	\$ 27.85	\$ 25.17	\$ 2.68	23
24	EEP % of Average Revenue			10.65%	24

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Line No.	Description	With EEP	Without EEP	Difference	Line No.
<b>G-25 - Small General Service</b>					
1	Bills	9,532	9,532	0	1
2	Volume (Therms)	191,059	191,059	0	2
3	Revenue	\$ 604,854	\$ 539,969	\$ 64,885	3
4	Average Volume	20.0	20.0	0.0	4
5	Average Revenue	\$ 63.46	\$ 56.65	\$ 6.81	5
6	EEP % of Average Revenue			12.02%	6
<b>G-25 - Medium General Service</b>					
7	Bills	7,411	7,411	0	7
8	Volume (Therms)	1,997,582	1,997,582	0	8
9	Revenue	\$ 2,627,998	\$ 2,484,350	\$ 143,648	9
10	Average Volume	269.5	269.5	0.0	10
11	Average Revenue	\$ 354.61	\$ 335.22	\$ 19.39	11
12	EEP % of Average Revenue			5.78%	12
<b>G-25 - Large-1 General Service</b>					
13	Bills	2,982	2,982	0	13
14	Volume (Therms)	4,637,701	4,637,701	0	14
15	Revenue	\$ 5,243,325	\$ 5,051,250	\$ 192,075	15
16	Average Volume	1,555.2	1,555.2	0.0	16
17	Average Revenue	\$ 1,758.32	\$ 1,693.91	\$ 64.41	17
18	EEP % of Average Revenue			3.80%	18
<b>G-25 - Large-2 General Service</b>					
19	Bills	150	150	0	19
20	Volume (Therms)	1,247,847	1,247,847	0	20
21	Revenue	\$ 1,235,912	\$ 1,210,741	\$ 25,171	21
22	Average Volume	8,319.0	8,319.0	0.0	22
23	Average Revenue	\$ 8,239.41	\$ 8,071.61	\$ 167.80	23
24	EEP % of Average Revenue			2.08%	24