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Pamela J. Genung
Utilities Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, AZ 85007

Re: Responses to Staff's First Set of Data Requests
Docket No. T-20529A-14-0392

Dear Ms. Genung:

New Horizon's Communications Corp. hereby submits its responses to Staff's First Set of Data Requests in this docket.

Please contact me if you have any questions.

Sincerely,



Michael W. Patten

MWP:jh

Original and 13 Copies Filed with Docket Control

Attachments



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AZ CORP COMMISSION
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DENVER
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SALT LAKE CITY
TUCSON

February 13, 2015

Arizona Corporation Commission
DOCKETED

FEB 13 2015



**STAFF'S FIRST SET OF DATA REQUESTS FOR
NEW HORIZONS COMMUNICATIONS CORP.
DOCKET NO. T-20529A-14-0392
FEBRUARY 13, 2015**

PJG 1.1

In response to (A-3) of its Application, NHC indicated that it had to register to do business in Arizona using the fictitious name "NHC Communications, Inc." Please confirm under what name NHC will be marketing its telecommunications services to customers in Arizona.

RESPONSE:

As it does in other states where it operates, NHC will be marketing its telecommunication services in the State of Arizona under the name of New Horizons Communications. See <http://www.nhgrp.com/>

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.2

In Attachment A included with its Application, NHC lists three officers/directors: Mr. Fabbriatore, Mr. Gibbs, and Mr. Nelson each with a corresponding ownership percentage. The three ownership percentages combined equal more than 100%. Please provide corrections to the ownership percentages.

RESPONSE:

Ownership percentages of NHC recently changed and are now as shown below:

Robert J. Fabbriatore, CEO, Treasurer (72% ownership)
Douglas Fabbriatore, VP of Finance (2 % ownership)
Stephen Gibbs, President (18% ownership)
Glen Nelson, Vice President (6% ownership)
Paul Weiners, VP of Operations (2% ownership)

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.3

In reference to the three officers/directors listed in Attachment A, please provide information specifying the number of years of telecommunications experience for each individual listed.

RESPONSE:

Robert J. Fabbriatore, CEO, Treasurer has over thirty (30) years of telecommunications experience.

Stephen Gibbs, President has more than approximately twenty-eight (28) years of telecommunications experience.

Glen Nelson, Vice President has more than approximately thirty (30) years of telecommunications experience.

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.4 Will NHC be doing its own billing to its end-users? If not, please identify the name, address, telephone number and contact person of the company that will be doing NHC's billing.

RESPONSE: Yes.

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.5

As indicated in response to (B-2) of the Application form, NHC stated "Please refer to Attachment D". In Attachment D it is stated that, "Applicant's financial information for the two (2) most recent years will be provided upon execution of a protective agreement". Please specify the reasons for confidentiality of NHC's financial statements.

RESPONSE:

NHC is not a publicly traded company and its financials are not available publicly. Moreover, NHC's financial statements include proprietary and competitively sensitive commercial information that NHC does not release publicly.

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.6

Should Staff agree to a confidentiality agreement of the financial statements, please acknowledge that NHC will still be required to allow Staff to include four figures in its Staff Report- Net Income, Total Assets, Total Equity, and the Net Book Value of all Arizona jurisdictional assets. The Staff Report will be made available on the Commission's publicly accessible e-docket system

RESPONSE:

While NHC acknowledges that Staff may include the four figures in its Staff Report, NHC does not consent to having its detailed financial figures being made public, as it is a competitive company in an extremely competitive industry. NHC does not want its competitors to be privy to such competitively sensitive information. In other states where NHC operates, NHC has not been required to make such information public and therefore available to its competitors. NHC is happy to share its detailed financial figures with the Commission and Staff provided that it remains confidential. However, NHC will agree to the following general references of the four figures that Staff needs for the Staff Report (which NHC understands will be made public): NHC's Net Income for 2013 exceeds \$3.9M, NHC's Total Assets for 2013 exceeds \$7.8M, NHC's Total Equity for 2013 exceeds \$2.4M, and NHC's Book Value in 2013 of all Arizona jurisdictional assets is \$0.

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.7

In response to (A-11) of its Application, NHC indicated "three minor customer complaints before PUCs have been resolved". Please provide additional details in regards to those complaints. At minimum, please provide details such as the name of the State(s) in which the complaints were filed, the dates of the complaints, type/nature of each complaint, dates of resolution, and any actions taken by NHC to remedy the complaints.

RESPONSE:

NHC's reference to three minor customer complaints in response to A-11 in its Application were not, to NHC's knowledge and belief, associated with any formal or informal complaint "proceedings" before any state or regulatory commission, administrative agency, or law enforcement agency, as A-11 of the Application requested. Out of abundance of caution, NHC mentioned these minor complaints in response to A-11. Nonetheless, NHC provides the requested information associated with these minor complaints along with other minor complaints that NHC uncovered when researching the information that this data request seeks. In the attached Exhibit 1 to NHC's Response to PJG 1.7, thirteen (13) minor complaints are listed. Seven (7) of them were associated with service issues that the underlying ILEC provider had to resolve, four (4) were billing issues, one (1) was a porting issue caused by the previous provider, and one (1) was erroneously lodged against NHC. The state PSCs and FCC referenced neither issued any edicts nor assessed any fines on these minor complaints.

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

Exhibit 1 to NHC's Response to PJG 1.7

No.	Date of Complaint	Where filed	Complaint No. Assigned by Agency	Type and Nature of Complaint	Date of Resolution	Any actions taken by NHC to remedy the complaint.	Other Pertinent Information
1.	06/22/2010	MA DTE	171287	Service Issue	07/01/2010	Flooding issue in a Verizon ("VZ") manhole in Waltham, MA caused copper to fail continually. NHC referred the issue to VZ which was having well documented issues in its outside cable facilities.	Worked with VZ and DTE to get VZ to run new Fiber
2.	12/23/2011	NY PSC	188280	Service Issue	01/19/2012	NHC referred the issue to VZ which was having well documented issues in its outside cable facilities.	VZ issue because it was the last mile facilities-based provider
3.	10/20/2011	NY PSC	179434	Service Issue	10/22/2011	NHC referred the issue to VZ which was having well documented issues in its outside cable facilities.	VZ issue because it was the last mile facilities-based provider
4.	04/17/2013	NY PSC	254036	Service Issue	09/30/2013	Service issue caused by Hurricane Sandy. NHC credited customer in full the amount of \$1094.11	Force Majeure Carriers were not giving credits to NHC
5.	05/24/2013	NY PSC	324990	Service Issue	05/30/2013	NHC referred the issue to VZ which was having well documented issues in its outside cable facilities.	Moved customer to Internet based VOIP service
6.	01/07/2015	NY PSC	444911	Service Issue	01/20/2015	NHC referred the issue to VZ which was having well documented issues in its outside cable facilities.	VZ issue because it was the last mile provider
7.	11/16/2011	PA PUC	2912836	Service Issue	03/15/2012	NHC referred the issue to VZ which was having well documented issues in its outside cable facilities.	VZ issue because it was the last mile facilities-based provider
8.	03/20/2013	FCC	12-C00423495-1	Billing Issue	04/19/2013	The issue was with their previous provider, MMG. We did credit our billing in full to satisfy in the amount of 218.97	Issue was prior to NHC being the carrier
9.	10/6/2014	VT PUB	227038	Billing Issue	10/7/2014	Provided contract info to VT PSC	

No.	Date of Complaint	Where filed	Complaint No. Assigned by Agency	Type and Nature of Complaint	Date of Resolution	Any actions taken by NHC to remedy the complaint.	Other Pertinent Information
10.	10/29/2014	FCC	14- C00625333-1	Billing Issue	11/12/2014	Employee mistake. Refunded customer full amount of \$119.97	
11.	02/04/2015	FCC	15- C00633785-1	Billing Issue	Pending	Credit to be offered to the client	Notification of new carrier never given to NHC
12.	07/01/2014	FCC	14- C00595269-1	Porting Issue	07/02/2014	Customer was porting to NHC from Comcast and their port out failed to properly complete in the Comcast network causing issues for our client's customer base who used Comcast for local service	Losing carrier whose customer was porting from caused the issue
13.	01/09/2015	NY	216878	Error	Pending VZ 02-05-13	Reported on wrong carrier. Not NHC service	PAETEC was the provider

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PJG 1.8 Please confirm the location of NHC's headquarters.

RESPONSE: 420 Bedford Street
Suite 250
Lexington, MA 02420

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.9 Please state the year that NHC was founded.

RESPONSE: NHC was formed in 2002. For more information, see <http://www.nhgrp.com/about-us/our-story/>

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.10 Please describe NHC's plan for providing customer service and maintenance to its local exchange and long distance customers in Arizona (e.g. through use of contractors, another service provider (identify company), 24x7 access, number to call or other contact means for customers to use).

RESPONSE: NHC's customer service representatives will address customer service and maintenance inquiries via NHC's toll free number 855.600.4642 (Option 1). Customer service representatives are NHC employees that are available twenty-four hours per day. For more information, see <http://www.nhcgrp.com/about-us/unparalleled-customer-service/>

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.11 Is NHC planning to have a customer service center in Arizona?

RESPONSE: No.

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.12 Is NHC planning to have employees in Arizona? If so, please indicate how many.

RESPONSE: Upon obtaining its certification, NHC does not plan to have employees in Arizona; however, depending upon the growth of NHC's business, NHC may later decide to have employees in the State of Arizona.

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.13 Please indicate the total number of employees of NHC and its affiliates.

RESPONSE: Fifty-eight (58).

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.14

On Original Sheet No. 57 of NHC's proposed Arizona C.C. Tariff No. 1, at 3.2.1, Local Exchange Service Territory, NHC indicates that its service territory "mirrors that of AT&T Arizona, Inc. exchange service territory". Please clarify whether AT&T Arizona, Inc. is actually AT&T Communications of the Mountain States, Inc. or a different entity. Please also file a revised replacement page identifying the correct entity name.

RESPONSE:

NHC's service territory will mirror that of Qwest Corporation d/b/a CenturyLink QC. NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, identifies CenturyLink QC in this section of the tariff.

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.15

On Original Sheet No. 59 of NHC's proposed Arizona C.C. Tariff No. 1, at 3.2.3, Services Offered, NHC indicates that services are available "for resale by other carriers certificated by the Pennsylvania Public Utility Commission". Please file a revised replacement page identifying the Arizona Corporation Commission rather than the Pennsylvania Public Utility Commission.

RESPONSE:

NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, identifies the Commission in this section of the tariff (which is defined as the Arizona Corporation Commission in the tariff).

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.16

On Original Sheet No. 63 of NHC's proposed Arizona C.C. Tariff No. 1, at 5.1.1, Services Offered, NHC indicates that services are available "for resale by other carriers certificated by the Georgia Public Service Commission". Please file a revised replacement page identifying the Arizona Corporation Commission rather than the Georgia Public Service Commission

RESPONSE:

NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, identifies the Commission in this section of the tariff (which is defined as the Arizona Corporation Commission in the tariff).

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.17 On Original Sheet No. 73 of NHC's proposed Arizona C.C. Tariff No. 1, at 6.1, General, in the third paragraph, reference is made to the Georgia Public Service Commission. Please file a revised replacement page identifying the Arizona Corporation Commission rather than Georgia Public Service Commission.

RESPONSE: NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, identifies the Commission in this section of the tariff (which is defined as the Arizona Corporation Commission in the tariff).

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.18

On Original Sheet Nos. 102-104 of NHC's proposed Arizona C.C. Tariff No. 1, Section 8, Low Income Assistance Programs, pertain to assistance programs that Eligible Telecommunications Carriers ("ETCs") provide to its customers. NHC is not a designated ETC in Arizona, therefore, please remove the information contained in Section 8 and file the 3 replacement pages to your proposed tariff.

RESPONSE:

NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, does not contain such Low Income Assistance Programs.

RESPONDENT:

Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.19 On Effective Rate Schedule Sheet No. 1 of NHC's proposed Arizona C.C. Tariff No. 1 at Measure Rate Service, Daytime, Additional Minute, it appears that a % rather than a \$ symbol is next to the Additional Minute charge of 0.02. Please correct and file a revised replacement page to the proposed tariff.

RESPONSE: NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, removes residential services and rates, including the one referenced in this data request.

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.20 On Effective Rate Schedule Sheet No. 3 of NHC's proposed Arizona C.C. Tariff No. 1, at Direct Inward Dialing (DID) Service, DID Trunk Termination: Per Inward Only Trunk, the Monthly Recurring charge of \$4200 appears to be missing a decimal point. Please correct and file a revised replacement page to the proposed tariff.

RESPONSE: NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, includes the requested correction.

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

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PJG 1.21

Please indicate why you believe that your range of rates is just and reasonable using a competitive market analysis. Your analysis should contain publicly available examples of tariff rates and charges charged by the incumbent and other carriers for similar services. Please provide actual tariff pages and use the attached matrix format to show your actual or proposed tariff rates and charges. Then show each competitor's tariff rates and charges for comparable telecommunications services. At a minimum, show tariff information of Qwest/CenturyLink and two other competitors in Arizona. The material you provide should enable Staff to determine whether the tariff rates and charges of the Applicant are just and reasonable compared to other competitors offering the same or similar telecommunications services in Arizona. *(See Attachments A&B – By Competitor) (For the Applicant's ease, an excel file can be provided by contacting Pamela Genung at pgenung@azcc.gov).*

RESPONSE:

NHC's rates are based on its underlying costs and a reasonable return. NHC sets its rates at a level that enables it to remain competitive and attract and retain business customers in Arizona's highly competitive local exchange and interexchange markets.

NHC's proposed Arizona rates are designed to be competitive with those of other competitive local exchange and interexchange carriers in Arizona, as well as with those of incumbent local exchange carriers. NHC has designed innovative service offerings that provide business customers with a full suite of complementary local and interexchange services at competitive rates.

As a new market entrant, NHC cannot successfully attract and retain business customers unless its rates are competitive with larger, more established competitors. Yet NHC does not have market power to control pricing and could not sustain unreasonably low, anti-competitive service rates through service subsidies in Arizona or elsewhere. NHC's tariffed rates in Arizona are consistent with those charged by other competitive local exchange and interexchange carriers operating under Commission-approved tariffs. For these reasons, NHC's proposed rates should be considered fair, just, and reasonable.

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A comparative rate analysis is attached as Exhibit 1 to NHC's Response to PJG 1.21. In accordance with Staff's instructions, this analysis compares selected representative maximum or other listed tariffed rates of NHC's tariffed services with tariffed rates of corresponding tariffed services provided by competitors in Arizona, including CenturyLink, among others.

NHC notes that because it will only provide services to business customers in Arizona, no residential service rates are compared in this rate comparison. While the proposed Arizona C.C. Tariff No.1 that NHC filed with its Application included references to residential services and rates, NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, removes references to residential services and rates.

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

Exhibit 1 to NHC's Response to PJG 1.21

Product/Services	NHC's Arizona Tariff New Horizons Communications Corp. ("NHC")			Competitor #1 Arizona Tariff Cox		
	Charges & Rates (\$)	Section Number	Page Number	Charges & Rates (\$)	Section Number	Page Number
Line Connection Charge Maximum	\$108.00		4.1	\$45.00	3.1.2.2.(a)	60
Standard Business Local Exchange Service, Flat Rate, Maximum	\$85.00		6.2.1	\$34.00	3.1.2.2.(d.1)	62.3
Business PBX Trunk Service, Flat Rate Service, Maximum	\$89.00		6.3.1	\$50.00	3.1.3.1.(c)	64
Direct Inward Dialing, Installation, Maximum	\$40.00		6.4	\$50.00	3.1.3.2.(a)	66
Direct Inward Dialing, Monthly Recurring, Maximum	\$7.00		6.4	\$45.00	3.1.3.2.(a)	66
ISDN PRI Service, Monthly Recurring Charge 12 Months, Maximum	\$1,500.00		6.6.1	\$975.00	3.1.5.2.g	85
ISDN PRI Service with Unlimited Local Calling, installation	\$1,000.00		6.6.1	waived	3.1.5.2.g	85
Miscellaneous Services & Rates						
Returned Check Charge (NSF)	\$20.00		2.3.1.C.	\$25.00	2.5.2.5	38
Listings						
Directory Assistance listing, maximum monthly rate	\$6.00		7.4	\$1.99	3.2.1	93
Directory Assistance, local maximum per call	\$1.00		7.5.1	\$1.99	3.2.1	93
Long Distance						
Interexchange Service, per minute maximum	\$0.30		6.7.1	\$0.15	3.1.6.3	91

Product/Services	Competitor #2 Arizona Tariff Qwest			Competitor #3 Arizona Tariff DPI-Teleconnect		
	Charges & Rates (\$)	Section Number	Page Number	Charges & Rates (\$)	Section Number	Page Number
Line Connection Charge	\$42.50		5.2.4.A.3.	\$40.00	3.1.1.C.1.A	30
Standard Business Local Exchange Service, Flat Rate	\$32.59		5.2.4.A.3.	\$58.99	3.1.1.C.1.B	30
Business PBX Trunk Service, Flat Rate Service	\$66.00		5.10.C.2	*		
Direct Inward Dialing, Installation	\$145.00		5.3.4.D.1.(1)	*		
Direct Inward Dialing, Monthly Recurring	\$19.00		5.3.4.D.1.(1)	*		
ISDN PRI Service, Monthly Recurring Charge Maximum 12 Months	\$2,364.00		5.9.2.B.3.a	*		
ISDN PRI Service with Unlimited Local Calling, installation	\$0.00		5.9.2.B.3.a	*		
Miscellaneous Services & Rates						
Returned Check Charge (NSF)	\$10.00		2.3.2.E	*		
Listings						
Directory Assistance listing, maximum monthly rate	\$1.85		6.2.4.B.3.b	\$0.75	3.1.1.C.1.B	30
Directory Assistance, local maximum per call	\$1.85		6.2.4.A.3.a	\$0.75	3.1.1.C.1.B	30
Long Distance						
Interexchange Service, per minute maximum	\$0.20		6.3.18.C	*		

* Fields not found in specific tariff.

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PJG 1.22

Please identify all other states/jurisdictions in which the Company or an affiliate provides telecommunications services. Please specify, in the attached matrix format, the tariff rates and charges that the Company and/or affiliate charges for telecommunications services in these other jurisdictions. If there is a difference between the tariff rates and charges that the Company will charge in Arizona and the tariff rates and charges that the Company and/or affiliate charges in other jurisdictions for telecommunications services; please explain why you are charging different tariff rates and charges in Arizona. The material you provide should enable Staff to determine whether these tariff rates and charges are comparable to the tariff rates and charges charged in other jurisdictions. If this information has already been provided in an earlier data response, please specify as such. *(See Attachments C&D – By State) (For the Applicant's ease, an excel file can be provided by contacting Pamela Genung at pgenung@azcc.gov).*

RESPONSE:

NHC currently provides local exchange and/or interexchange telecommunications services in all states with the exception of Arizona, Tennessee, Hawaii, and Alaska. NHC's applications for competitive local exchange carrier authority in Kansas, Oklahoma, and Utah were recently approved. NHC's tariffed rates in each state where it offers these services are comparable with those appearing in the Company's proposed Arizona tariff, Arizona C.C. Tariff No. 1. Such tariffed rates are based on the underlying cost of NHC's services and reasonable return, as noted in NHC's response to PJG 1.21.

A comparative rate analysis is attached as Exhibit 1 to NHC's Response to PJG 1.22. In accordance with Staff's instructions, this analysis compares selected representative maximum or other listed tariffed rates of NHC's tariffed services in Arizona with NHC's corresponding tariffed rates of corresponding tariffed services in three other states.

As NHC noted in response to PJG 1.21, because NHC will only provide services to business customers in Arizona, no residential service rates are compared in this rate comparison. While the proposed Arizona C.C. Tariff No.1 tariff that NHC filed with its

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Application included references to residential services and rates, NHC has separately filed a new proposed Arizona C.C. Tariff No.1 with the Commission that, among other things, removes references to residential services and rates.

RESPONDENT: Glen Nelson
Vice President – Marketing and Business Development
New Horizons Communications Corp.

Exhibit 1 to NHC's Response to PJG 1.22

Product/Services	NHC's Arizona Tariff			NHC's Tariff (State #1)		
	Maximum Rates Unless Otherwise Noted	Section Number	Page Number	New Mexico (Tariffed Rates)	Section Number	Page Number
	Charges & Rates (\$)			Charges & Rates (\$)		
Line Connection Charge Maximum	\$108.00	4.1	62	\$53.95	7.3.3	53
Standard Business Local Exchange Service, Flat Rate, Maximum	\$85.00	6.2.1	79	\$34.37	7.3.1	52
Business PBX Trunk Service, Flat Rate Service, Maximum	\$89.00	6.3.1	83	\$44.45	7.4.1	54
Direct Inward Dialing, Installation, Maximum	\$40.00	6.4	84	\$35.00	7.5	55
Direct Inward Dialing, Monthly Recurring, Maximum	\$7.00	6.4	84	\$3.00	7.5	55
ISDN PRI Service, Monthly Recurring Charge Maximum 12 Months	\$1,500.00	6.6.1	89	*	*	*
ISDN PRI Service with Unlimited Local Calling, installation Maximum	\$1,000.00	6.6.1	89	ICB	9.1	62
ISDN PRI Service with Unlimited Local Calling, Monthly Recurring, 12 Months	\$1,000.00	6.6.2	90	ICB	9.1	61
Miscellaneous Services & Rates						
Returned Check Charge (NSF)	\$20.00	2.3.1.C.	29	\$20.00	2.6.7	28
Listings						
Directory Assistance listing, maximum monthly rate	\$6.00	7.4	100	\$3.00	8.1.3	60
Directory Assistance, local maximum per call	\$1.00	7.5.1	101	\$0.72	8.1.5	60
Long Distance						
Interexchange Service, per minute maximum	\$0.30	6.7.1	91	\$0.15	4.1	25

Product/Services	NHC's Tariff (State #2)			NHC's Tariff (State #3)		
	Colorado (Tariffed Rates)	Section Number	Page Number	Wyoming (Tariffed Rates)	Section Number	Page Number
	Charges & Rates (\$)			Charges & Rates (\$)		
Line Connection Charge	\$54.00	3.1	46	\$66.00	4.17.4	30/48
Standard Business Local Exchange Service, Flat Rate	\$44.16	5.3.1	68	\$23.10	7.3.1	47
Business PBX Trunk Service, Flat Rate Service	\$44.16	5.4.1	73	\$34.63	7.5	49
Direct Inward Dialing, Installation	\$20.00	5.5	74	\$20.00	7.6	50
Direct Inward Dialing, Monthly Recurring	\$3.20	5.5	74	\$3.00	7.6	50
ISDN PRI Service, Monthly Recurring Charge 12 Months	\$630.00	5.7.1	79			
ISDN PRI Service with Unlimited Local Calling, installation	\$500.00	5.7.1	82	ICB	9.1	56
ISDN PRI Service with Unlimited Local Calling, Monthly Recurring 12 Months	\$680.00	5.7.2	81	ICB	9.1	55
Miscellaneous Services & Rates						
Returned Check Charge (NSF)	\$20.00	2.6.7	38	\$20.00	2.6.7	23
Listings						
Directory Assistance listing, monthly rate	Detariffed	*	*	\$6.00	8.2.2	54
Directory Assistance, local per call	Detariffed	*	*	\$1.25	8.1.1	54
Long Distance						
Interexchange Service, per minute	Detariffed	*	*	\$0.15	4.1	26

* Fields not found in specific tariff.