

Melissa M. Krueger Thomas L. Mumaw RECEIVED Pinnacle West Capital Corporation 400 North 5th Street, MS 8695 2 Phoenix, Arizona 85004 Tel: (602) 250-3630 3 7014 NOV 18 P 4: 36 ORIGINAL Fax: (602) 250-3393 4 E-Mail: Melissa.Krueger@pinnaclewest.com

E-Mail: Thomas.Mumaw@pinnaclewest.com

Attornova for Asize District Control 5 Attorneys for Arizona Public Service Company 6 7 BEFORE THE ARIZONA CORPORATION COMMISSION 8 **COMMISSIONERS** 9 BOB STUMP, Chairman **GARY PIERCE** 10 **BRENDA BURNS** ROBERT L. BURNS 11 SUSAN BITTER SMITH 12 IN THE MATTER OF THE DOCKET NO. E-00000XX-13-0214 13 COMMISSION'S INVESTIGATION TO ADDRESS ENERGY 14 **APS'S RESPONSE TO REQUEST** EFFICIENCY/DEMAND SIDE MANAGEMENT ("EE/DSM"), COST EFFECTIVENESS OF EE/DSM AS FOR INFORMAL COMMENT RE 15 POSSIBLE AMENDMENTS TO **ENERGY EFFICIENCY RULES** CURRENTLY ADMINISTERED, EE/DSM 16 **COST RECOVERY METHODOLOGIES** (INCLUDING THE ENERGY EFFICIENCY 17 RESOURCE PLAN PROPOSED IN THE TUCSON ELECTRIC POWER COMPANY Arizona Corporation Commission 18 RATE CASE SETTLEMENT DOCKETED AGREEMENT, DECISION NO. 73912), 19 NEED OR NOT FOR EE/DSM NOV 18 2014 PERFORMANCE INCENTIVES, EE/DSM 20 AS PART OF THE COMMISSION'S DOCKETED BY INTEGRATED RESOURCE PLAN 21 PROCESS, AND POSSIBLE MODIFICATION OF CURRENT EE/DSM 22 AND INTEGRATED RESOURCE PLAN RULES. 23 24 Arizona Public Service Company respectfully submits the following comments in 25 response to the Arizona Corporation Commission's Request for Informal Comment 26 regarding the possible amendments to the energy efficiency rules, A.A.C. R14-2-2401 et 27 seq. APS does not believe that the current energy Efficiency Standard (EES) needs to

be modified at this time.

Energy reducing activities accomplished pursuant to the rules serve a valuable role in Arizona's energy future. Energy efficiency has the potential to help reduce peak load and defer energy purchases or generation facilities, both of which can help APS provide reliable and reasonably priced electric service in Arizona. In addition, research demonstrates that customer satisfaction is improved by having energy efficiency programs. Since its implementation in 2010, APS has been striving toward compliance with the current EES, which calls for cumulative first-year savings from demand-side management (DSM) programs – including energy efficiency (EE) and demand response (DR) programs – equivalent to 22% of the prior year's retail sales by 2020. APS has been successful in meeting its annual milestones toward the EES in 2011, 2012, and 2013. For these reasons, APS does not believe the current EES needs to be modified at this time.

APS opposes certain other of the proposed rules changes as well. For example, APS opposes changes that would limit the types and amounts of energy savings that may be counted toward the EES. APS also does not support the removal of its ability to count pre-rule energy savings toward compliance with the EES or the removal of the persistence provision as this too limits the ability of utilities to count savings from EE measures. APS opposes the elimination of a performance incentive. APS has worked diligently with stakeholders and the Commission over the past few years to develop a performance incentive mechanism that properly incents EE activities. The currently approved structure is both effective and fair, and APS believes it should continue. APS also has concerns surrounding what appears to be ambiguity in the proposed amended rules regarding cost recovery methods and the potential application of the RIM test. APS would oppose any change that eliminates concurrent cost recovery of EE expenses. Finally, APS has concerns regarding the proposed integration between the Integrated Resource Plan (IRP) and EES. The proposed rules indicate that the Commission would set an EE goal for each utility through the IRP process. APS's next IRP is not due to be

filed until 2016 and likely would not be considered or acknowledged until early 2017. Thus, it is unclear what standards would govern utilities in the interim.

Despite its success in meeting the annual EES milestones thus far, APS is concerned about the bill impacts to customers required to meet the ever increasing annual milestones going forward. Thus, APS would understand if the Commission chooses to address these concerns now and opens a rule making. APS would support consideration of certain initiatives to improve the cost-effectiveness of achieving future compliance with the current or any future EES. For example, APS supports consideration of the following changes contained in the proposed rule: removal of the 10% cap on savings from DR programs, utilizing the IRP process to better determine the level and types of EE needed on the system, and allowing savings from the improvement of delivery systems to count toward the EES. In addition, APS would support proposed rule changes that remove financial disincentives for implementing EE and changes that allow utilities to count all cost-effective energy savings towards compliance, such as energy savings from generation and facilities improvements undertaken by utilities, and savings resulting from rate plans that alter customer behavior.

CONCLUSION

Any changes to the rules should strive to make EE more cost effective, avoid creating financial disincentives to achieving greater efficiency, and better align and integrate EE programs with overall system needs. Attached as Exhibit A are APS's comments on a rule-by-rule basis. APS appreciates the work the Commission has undertaken on the proposed rules and welcomes the opportunity to participate in a continuing dialogue regarding how this beneficial resource can be maintained for Arizona utility customers.

.22

1	RESPECTFULLY SUBMITTED this 18 th day of November 2014.			
2	-M.D.MV			
3	By: 1 hlsoch). Kness Melissa M. Krueger			
4	Thomas L. Mumaw			
5	Atto	rneys for Arizona Public Service Company		
6				
7	ORIGINAL and thirteen (13) copies of the foregoing filed this 18 th day of November 2014, with:			
8				
9	Docket Control ARIZONA CORPORATION COMMISSION 1200 West Washington Street			
10	Phoenix, Arizona 85007			
11	Copies of the foregoing delivered/mailed this 18 th day of November 2014, to:			
12				
13	Lyn Farmer	Steve Olea		
14	Administrative Law Judge Arizona Corporation Commission 1200 West Washington	Director Arizona Corporation Commission 1200 West Washington		
15	Phoenix, Arizona 85007	Phoenix, Arizona 85007		
16	Janice Alward Chief Counsel	Daniel W. Pozefsky Chief Counsel		
17	Arizona Corporation Commission 1200 West Washington	Residential Utility Consumer Office 1110 West Washington, Suite 220		
18	Phoenix, Arizona 85007	Phoenix, Arizona 85007		
19	Timothy M. Hogan Arizona Center for Law in the Public	Jeff Schlegel		
20	Interest	SWEEP Arizona Representative 1167 West Samalayuca Drive		
21	202 East McDowell Road, Suite 153 Phoenix, Arizona 85004	Tucson, Arizona 85704-3224		
22	Attorney for SWEEP	Didin I Dian		
23	Michael W. Patten Roshka DeWulf & Patten	Philip J. Dion Melody Gilkey		
24	One Arizona Center 400 East Van Buren Street, Suite 800	UNS Gas, Inc. One South Church Avenue, Suite 200		
25	Phoenix, Arizona 85004	Tucson, Arizona 85701		
26	David Berry Western Resource Advocates P.O. Box 1064	Sandy Bahr Sierra Club – Grand Canyon Chapter 202 East McDowell Road, Suite 277		
27				
28	Scottsdale, Arizona 85252 C. Webb Crockett	Phoenix, Arizona 85004		

1 2	Patrick J. Black Fennemore Craig, PC 3003 North Central Avenue, Suite 2600 Phoenix, Arizona 85012-2913	Kevin C. Higgins Energy Strategies, LLC 215 South State Street, Suite 200 Salt Lake City, Utah 84111
3	Mona Tierney-Lloyd	Michael A. Curtis
4	Enernoc, Inc. P.O. Box 378 Cayucos, California 93430	William P. Sullivan Curtis, Goodwin, Sullivan, Udall & Schwab, PLC
5 6		501 East Thomas Road Phoenix, Arizona 85012-3205
7	Tyler Carlson Mahaya Floatria Cognerativa Inc	Dennis Hughes Neversche Flootrie Cooperative Inc.
8	Mohave Electric Cooperative, Inc. P.O. Box 1045 Bullhead City, Arizona 86430	Navopache Electric Cooperative, Inc. 1878 West White Mountain Boulevard Lakeside, Arizona 85929
9	Michael M. Grant	John V. Wallace
10	Gallagher & Kennedy, PA 2575 East Camelback Road Phaning Asiana 85016	Grand Canyon State Electric Cooperative Association
11	Phoenix, Arizona 85016	120 North 44 th Street, Suite 100 Phoenix, Arizona 85034
12	Laure E. Sanchez	Amanda Ormond
13	Natural Resources Defense Council 111 Sutter Street, 20 th Floor San Empirical California 04104	The Ormond Group, LLC 7650 South McClintock Drive, Suite 103-
14	San Francisco, California 94104	282 Tempe, Arizona 85283
15	Joshua Rosen	Jay Moyes Moyes Sallors & Sims J. TD
16	Southwest Solar Technologies, Inc. 4148 North Arcadia Drive Phoenix, Arizona 85004	Moyes Sellers & Sims, LTD Viad Corporate Center 1850 North Central Avenue, Suite 1100
17	Filoellix, Arizolia 65004	1850 North Central Avenue, Suite 1100 Phoenix, Arizona 85004
18	Karen Haller Justin Brown	Ladel Lamb Dixie-Escalante Rural Electric
19	Southwest Gas Corp. P.O. Box 98510	Association, Inc. 71 East Highway 56
20	5241 Spring Mountain Road Las Vegas, Nevada 89193-8510	Beryl, Utah 84714
21	Carl Albrecht	Michael Fletcher
22	Garkane Energy Cooperative, Inc. P.O. Box 465	Columbus Electric Cooperative, Inc. P.O. Box 631
23	Loa, Utah 84747	Deming, New Mexico 88031
24	Richard Adkerson Ajo Improvement Co.	Jeffrey Woner K.R. Saline & Associates, PLC
25	P.O. Drawer 9 Ajo, Arizona 85321	160 North Pasadena, Suite 101
26	Ajo, Arizona 85321	Mesa, Arizona 85201
27		

1 2 3	Lawrence Robertson, Jr. Attorney at Law P.O. Box 1448 Tubac, Arizona 85646	Russ Barney Graham County Utilities, Inc. P.O. Drawer B Pima, Arizona 85543
4 5	Marcus Middleton Copper Market, Inc. P.O. Box 245 Bagdad, Arizona 86321	Scott Canty The Hopi Tribe P.O. Box 123 Kykotsmovi, Arizona 86039
6 7 8	Robert Annan Annan Group 6605 East Evening Glow Scottsdale, Arizona 85262	Donna M. Bronski Scottsdale City Attorney's Office 3939 North Drinkwater Boulevard Scottsdale, Arizona 85251
9. 10 11	Jerry Coffey Erick Bonner Rebecca Turner Gila River Power, LP 202 North Franklin Street Tampa, Florida 33602	Paul R. Michaud Michaud Law Firm, PLC 46 Eastham Bridge Road East Hampton, CT 06424
12 13 14	Rob Mongrain Arcadis U.S., Inc. 4646 East Van Buren Street, Suite 300 Phoenix, Arizona 85008	Dave Couture Tucson Electric Power Co. P.O. Box 711 Tucson, Arizona 85702
15 16 17	Jerry Payne Cooperative International Forestry 333 Broadway SE Albuquerque, New Mexico 87102	Brian Hageman Caren Hageman Richard Brill Deluge, Inc. 4116 East Superior Avenue, Suite D3 Phoenix, Arizona 85040
18 19 20	Clifford A. Cathers Sierra Southwest Cooperative Services, Inc. 100 South Highway 80 Benson, Arizona 85602	Jana Brandt Kelly Barr Salt River Project P.O. Box 52025, MS PAB221 Phoenix, Arizona 85072
21 22 23	Dan Austin Comverge, Inc. 6509 West Frye Road, Suite 4 Chandler, Arizona 85226	Troy Anatra Comverge, Inc. 120 Eagle Rock Avenue, Suite 190 East Hanover, New Jersey 07936
24 25	Eric Guidry Western Resource Advocates 220 Baseline Road, Suite 200 Boulder, Colorado 80302	Greg Pins Welhome 528 Cameron Street Atlanta, Georgia 30312
262728	Kevin Lauckner Director, Business Development Honeywell Smart Grid Solutions 1280 Kemper Meadow Drive Cincinnati, Ohio 45240	Arizona Electric Power Cooperative, Inc. P.O. Box 670 Benson, Arizona 85602

1 2	Duncan Valley Electric Cooperative, Inc. P.O. Box 440 Duncan, Arizona 85534	Graham County Electric Cooperative, Inc. P.O. Drawer B Pima, Arizona 85543
3	Sulphur Springs Valley Electric	The Morenci Water and Electric Company
4	Cooperative, Inc. 350 N. Haskell Avenue	P.O. Box 68 Morenci, Arizona 85540
5	Willcox, Arizona 85643	
6	Trico Electric Cooperative, Inc. P.O. Box 930	Alliant Gas, LLC 200 West Longhorn Road
7	Marana, Arizona 85653-0930	Payson, Arizona 85541
8	Kristin K. Mayes The Kris Mayes Law Firm	Giancarlo Estrada 3030 North 3 rd Street, Suite 770
9	The Kris Mayes Law Firm One East Camelback Road, Suite 550 Phoenix, Arizona 85012-1650	Phoenix, Arizona 85012-3074
10		
11	At By	
12	J/My/	
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
26		
27		

EXHIBIT A

APS's specific comments to the proposed amendments to the energy efficiency rules, A.A.C. R14-2-2401 *et seq*.

R14-2-2404 Energy Efficiency Standard

- APS does not believe the existing Energy Efficiency Standard (EES) needs to be modified at this time.
- APS does not support the removal of the provision that allows utilities to count towards EES compliance energy savings achieved through energy efficiency (EE) programs prior to 2011 when the EES took effect.
- APS does not support elimination of the persistence provision as discussed in more detail below.

R14-2-2404 EE Goal (new section)

- The timing and specifics about how future Integrated Resource Plans (IRP) and subsequent Demand Side Management (DSM) Implementation Plans will be integrated and approved is unclear. Further, it is unclear how utilities will transition from the current process to the proposed new process. For example, currently, APS has filed an IRP that includes EE at a level to be in compliance with the current EES. The next IRP filing will occur in 2016. Our interpretation of the transition to an IRP-driven approach for EE would be that our 2016 IRP would determine the level and type of EE that we would propose in our 2018 DSM Implementation Plan filed by June 1, 2017. Again, this is because the earliest IRP filing that could be used to direct future DSM would be filed in 2016 and decided in early 2017. APS would support this timing and approach, but it is unclear whether this is what the proposed rule intends.
- On a going forward basis, APS anticipates that utilities will need to be on a 3-5 year
 planning cycle for determining EE through the IRP. This recommendation is driven
 by the lead time necessary to allow utilities to plan for future supply and demand-side
 resources, and also by the market reality that a utility cannot feasibly turn on and turn
 off EE programs in a shorter period of time without severely jeopardizing future
 customer participation.
- APS supports that savings from Building Codes and Appliance Standards should be counted toward the EE goal each year since these codes and standards impact the baseline efficiency that savings claimed from our EE programs are calculated from. Higher baselines from codes and standards mean potentially lower savings opportunities for our programs. In Decision No. 73089, APS received an order allowing it to count energy savings from Appliance Standards, as well as Building Codes. APS recommends that "Appliance Standards" be incorporated into the proposed rule.
- APS supports the recommendation that improvements to the utility delivery system should be counted toward the annual savings goal. Also, in Decision No. 74406, APS received approval to count toward compliance generation and facility improvements as part of its system savings initiatives. APS recommends that the proposed rule be modified to include savings from generation and facilities improvements made by the utility.

EXHIBIT A

- APS supports the removal of the 10% cap on savings from demand response programs.
- The proposed amendment strikes the provision of persistence (R14-2-2404 Paragraph I). APS recommends that this important concept be retained and not deleted from the rules. Research supports that once a customer adopts an EE measure for a particular end use (such as replacing an incandescent light bulb with an LED bulb), that customer will not typically go back to a less efficient measure when the time comes to replace the original measure. In other words, the savings from the EE measure persist beyond the life of the initial measure. In the context of an EES, this is an important principle to ensure that all EE savings are being counted, even for measures with a lifetime that is shorter than the duration of the EES.

R14-2-2405 Implementation Plans

- APS supports the recommendation to file bi-annual DSM Implementation Plans in the odd numbered years because this will reduce administrative preparation and review time compared to filing annual plans.
- APS believes that the timing of the transition from the current schedule to the proposed schedule is ambiguous and that the sooner the transition to a bi-annual, IRPdriven DSM Implementation Plan could be achieved would be with the 2018 DSM Implementation Plan filed in 2017, as previously described.

R14-2-2406 DSM Tariffs

• It is APS's position that concurrent cost recovery is an essential element of the financial treatment of EE as a resource. APS interprets this section to mean that annual DSM costs could continue to be recovered through a tariff or adjustor mechanism on a concurrent basis, just as utilities are collecting DSM costs today.

R14-2-2407 Commission Review and Approval

- APS supports the concept of considering all five cost effectiveness tests (Societal Cost Test, Total Resource Cost, Utility Cost Test, Participant Cost Test, Ratepayer Impact Measure) in evaluating EE. Each test is designed to look at EE from a different perspective, so there is value in looking at all five tests. However, the proposed language on the specific use of each test as a criterion for program approval is ambiguous. For instance, in the proposed rule, it is unclear what happens to measures or programs that pass the UCT, but fail the RIM test.
- APS recommends that the language be modified to more clearly designate how the various tests would be used to establish program or measure cost effectiveness.
- APS suggests the following modification to the language in this section of the proposed rules:
 - o The UCT should be the initial test to determine if a measure should be considered for additional analysis. Every measure would need to pass the UCT test to be included in a DSM portfolio.
 - The RIM test may be used for additional analysis that is performed only at the DSM portfolio level. Utilities should be encouraged to work with the mix of cost effective measures to maximize the RIM score of the entire EE portfolio, but also may consider other objectives of the programs. This application of

EXHIBIT A

the RIM test would help assess whether the overall EE portfolio would minimize the rate impact on non-participating customers.

• APS supports the recommendation that Staff performs benefit/cost analysis on a representative sample of proposed DSM measures.

R14-2-2409 Reporting

- APS supports the recommended reporting changes including the change of the date of filing the Annual Progress Report from March 1st to April 1st to allow more time for completing all program verification and evaluations.
- APS also supports removing the current requirement for a September 1st semi-annual progress report.
- APS recommends that the rule language be modified to state that the proposed reporting requirements supersede all existing reporting requirements, rather than requiring utilities to request that provision in a future implementation plan.

R14-2-2410 Cost Recovery

- APS strongly supports that the financial disincentives for implementing EE as a
 resource comparable to other supply-side resources must be addressed and removed.
 This means that all three current mechanisms should be maintained and enhanced,
 including: the recovery of fixed costs lost from lower sales, a performance incentive
 to reward the delivery of energy efficiency at the lowest possible cost, and the
 concurrent recovery of program costs.
- APS does not oppose allowing utilities to choose to defer and capitalize DSM costs; however, capitalization should not be required of utilities. Utilities should be allowed to continue concurrent cost recovery through an adjustor or tariff.
- APS recommends that subpart C be modified to clarify that a utility may modify rather than be required to terminate programs or measures that are not cost effective or otherwise meeting expectations. Specifically, APS supports the inclusion of the words "or modify" between "terminate" and "the" on line two. As drafted, the proposed provision seems to remove any flexibility for the utility to address the root cause of the problem and resolve it in the next program period. APS would prefer to have the flexibility to address what might be a temporary situation and return the program or measure back to cost effectiveness.

R14-2-2411 Performance Incentives

• APS opposes the elimination of a Performance Incentive. The current Performance Incentive structure provides a strong incentive for utilities to perform well and is a critical element to ensuring that EE is on the same level playing field with other supply-side resources in terms of the financial impacts to the utility.

R14-2-2412 Cost Effectiveness

 As addressed above, APS believes that the application of the five cost effectiveness tests and their use in determining program and measure cost effectiveness is unclear. Please see APS's comments in Section R14-2-2407 for APS's recommendation on how to address this ambiguity.