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June 4, 2013

Arizona Corporation Commission  
**DOCKETED**

JUN 05 2013

Via FedEx

Docket Control Center  
Arizona Corporation Commission  
1200 West Washington Street  
Phoenix, Arizona 85007-2927

DOCKETED BY	<i>TMB</i>
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Re: Commission Staff's Second Set of Data Requests to Conterra Ultra  
Broadband, LLC; Docket No. T-20869A-12-0499

Dear Sir or Madam:

Enclosed are an original and 13 copies of Conterra Ultra Broadband, LLC's ("Conterra") response to the Commission staff's second set of data requests regarding Conterra's Application for a Certificate of Convenience and Necessity to provide Cellular Backhaul Transport (Carrier Grade Ethernet or TDM Connectivity and Transport) and Access Networks and Broadband Networks (Carrier Grade Ethernet and Voice Connectivity Transport) within the State of Arizona. Exhibit PJG 2.1 and PJG 2.6 contain confidential information and are being submitted pursuant to the existing protective order regarding this application. Please note that all responses to the data requests are provided by Angela C. Lee, Conterra's Vice President, Corporate Counsel and Secretary.

We have included an extra copy of Conterra's response and would appreciate if you would date-stamp that copy and return it in the enclosed self-addressed, stamped envelope. If you have any questions regarding the response, please contact me. Thank you for your consideration of this matter.

Respectfully submitted,

Thomas F. Bardo  
Counsel for Conterra Ultra  
Broadband, LLC

TFB:gteferi  
Enclosures  
cc: Ms. Pamela J. Genung

**ARIZONA CORPORATION COMMISSION  
STAFF'S SECOND SET OF DATA REQUESTS TO  
CONTERRA ULTRA BROADBAND, LLC  
DOCKET NO. T-20869A-12-0499**

**Please make sure each numbered item and each part of the item is answered completely. In order for staff to continue with its review of this Application, the following information must be submitted:**

**PJG 2.1 In Conterra's Responses to Staff's First Set of Data Requests, at Exhibit PJG 1.13, Conterra provided to Staff a confidential copy of its financial statements for the year ending December 31, 2012. As requested in Conterra's Application at item (B-2), financial information for the two (2) most recent years are required. Please provide a confidential copy of financial statements for the year ending December 31, 2011.**

Conterra's confidential financial statements for the years ending December 31, 2011 and 2010 are attached as Exhibit PJG 2.1. Conterra submits these financial statements under seal pursuant to the existing protective order regarding this application.

**PJG 2.2 For further clarification of Conterra's Response to PJG 1.4, please specify whether Conterra's customer service center and personnel are located within its headquarters in Charlotte, North Carolina or elsewhere.**

Conterra's customer service center and personnel are located within Conterra's headquarters in Charlotte, North Carolina. Conterra also maintains regional and administrative offices in Delray Beach, Florida, and in Lancaster, Pennsylvania. Finally, Conterra also maintains a production facility in Statesville, North Carolina.

**PJG 2.3 For further clarification to Conterra's Response to item (A-19) of its Application, please indicate whether Conterra has pending applications in the twenty-two (22) states that it is currently providing service or whether authorization is not required in all or some of the states listed. If for any other reason, please specify.**

In further clarification of Conterra's response to Item A19, Conterra currently has an application pending before the Georgia Public Service Commission for authorization to provide CLEC services. Conterra offers the same range of services in each state where it provides service.

**PJG 2.4 For further clarification to Conterra's Response to item (A-18) of its Application, please specify whether or not Conterra has had an Application to offer telecommunications services denied or a CC&N revoked in any state/jurisdiction.**

No state has denied an application to offer telecommunications services filed by Conterra. Further, no state has revoked a certificate of convenience and necessity issued to Conterra.

**PJG 2.5 Please provide a description of the type(s) of customers that Conterra intends to provide service to in Arizona. Also specify whether those customers will be wholesale customers or retail end-user customers.**

Conterra is a national provider of Wide Area Network services and cell tower backhaul for wireline and wireless providers, educational, healthcare and government entities that require bandwidth intensive, carrier-grade data, video and voice transport. Conterra's customers may be either retail end-users or wholesale reusers, depending on the type of entity served.

**PJG 2.6 Based upon the maximum rates provided in Exhibit PJG 1.12 in Conterra's Responses to Staff's First Set of Data Requests, please provide a comparison of the proposed rates to be charged in Arizona to the maximum rates charged by Conterra in other states/jurisdictions in which Conterra is currently providing service.**

Attached as Exhibit PJG 2.6 is a spreadsheet listing the maximum rates charged by Conterra in the other states where Conterra currently is providing service. Conterra submits this information under seal pursuant to the existing protective order regarding this application.

In further clarification to Conterra's response to Item PJG 1.12 in the Commission's first set of data requests, please note that the maximum rates provided in Exhibit PJG 1.12 are on a per month, no non-recurring charge, and no advance deposit basis. Payment of a non-recurring charge, such as an installation or capital offset charge, would reduce the monthly recurring charge.

**EXHIBIT PJG 2.1**  
**REDACTED**

**EXHIBIT PJG 2.6**  
**REDACTED**