



0000145091

Transcript

Docket #(s): W-01651B-12-0339

Arizona Corporation Commission

DOCKETED

MAY 22 2013

DOCKETED BY LM

Exhibit #: A7 thru A-12, S-1, 52

Part 2 of 2 see barcode 0000145090 for

Part 1

2013 MAY 22 PM 2 33

RECEIVED
AZ CORP COMMISSION
DOCKET CONTROL



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

BEFORE THE ARIZONA CORPORATION COMMISSION

BOB STUMP
Chairman
GARY PIERCE
Commissioner
BRENDA BURNS
Commissioner
SUSAN BITTER SMITH
Commissioner
BOB BURNS
Commissioner

IN THE MATTER OF THE APPLICATION
OF VAIL WATER COMPANY FOR A
DETERMINATION OF THE FAIR VALUE
OF ITS UTILITY PLANT AND
PROPERTY AND FOR AN INCREASE IN
ITS RATES AND CHARGES BASED
THEREON.

DOCKET NO: W-01651B-12-0339

**DIRECT TESTIMONY OF
THOMAS J. BOURASSA
(RATE BASE, INCOME STATEMENT AND RATE DESIGN)**

March 25, 2013

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

TABLE OF CONTENTS

I.	INTRODUCTION AND QUALIFICATIONS	1
I.	SUMMARY OF VWC’S REBUTTAL POSITION.....	1
II.	RATE BASE	3
A.	Rate Base (B Schedules).....	3
1.	Plant-in-service (PIS).....	3
2.	Accumulated Depreciation (A/D).....	4
3.	Contributions-in-aid of Construction (CIAC).	6
4.	Deferred CAP Charges.	7
5.	Remaining Issues in Dispute.	7
II.	INCOME STATEMENT (C SCHEDULES).....	14
1.	Remaining Revenue/Expense Issues	21
III.	RATE DESIGN (H SCHEDULES).....	22
1.	Other Tariff Changes.	25
2.	CAP Surcharge Adjuster Mechanism.....	25
3.	CAP Hook-UP Fee.....	27

1 **I. INTRODUCTION AND QUALIFICATIONS**

2 **Q. PLEASE STATE YOUR NAME AND ADDRESS.**

3 A. My name is Thomas J. Bourassa. My business address is 139 W. Wood Drive,
4 Phoenix, Arizona 85029.

5 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?**

6 A. I am testifying in this proceeding on behalf of the applicant, Vail Water Company,
7 Inc. (“VWC” or the “Company”).

8 **Q. HAVE YOU PREVIOUSLY SUBMITTED DIRECT TESTIMONY IN THE**
9 **INSTANT CASE?**

10 A. Yes, my direct testimony was submitted in support of the initial application in this
11 docket. There were two volumes, one addressing rate base, income statement and
12 rate design, and the other addressing cost of capital.

13 **Q. WHAT IS THE PURPOSE OF THIS REBUTTAL TESTIMONY?**

14 A. I will provide rebuttal testimony in response to the direct filings by Staff. More
15 specifically, this first volume of my rebuttal testimony relates to rate base, income
16 statement and rate design for VWC. In a second, separate volume of my rebuttal
17 testimony, I will present an update to the Company’s requested cost of capital as
18 well as provide responses to Staff on the cost of capital and rate of return applied to
19 the fair value rate base, and the determination of operating income.

20 **I. SUMMARY OF VWC’S REBUTTAL POSITION**

21 **Q. WHAT IS THE REVENUE THE COMPANY IS PROPOSING IN THIS**
22 **REBUTTAL TESTIMONY?**

23 A. The Company proposes a total revenue requirement of \$2,256,141, which
24 constitutes a decrease in revenues of \$78,606, or -3.37% over adjusted test year
25 revenues.
26

1 **Q. HOW DO THESE COMPARE WITH THE COMPANY'S DIRECT**
2 **FILING?**

3 A. In the direct filing, the Company requested a total revenue requirement of
4 \$2,378,860, which required an increase in revenues of \$44,114, or 1.89%.

5 **Q. WHAT ACCOUNTS FOR THE DIFFERENCE?**

6 A. In its rebuttal filing, VWC has adopted a number of rate base and revenue/expense
7 adjustments recommended by Staff, as well as proposed a number of adjustments
8 of its own based on known and measurable changes to the test year.

9 The net result of these adjustments is: (1) the Company's proposed
10 operating expenses have decreased by \$83,011, from \$2,022,639 in the direct filing
11 to \$1,939,628; and (2) a net increase of \$2,378 in rate base from the direct filing of
12 \$3,312,773 to \$3,315,151.

13 In addition, the Company has reduced its recommended cost of equity from
14 10.4% in its direct filing to 10.1% in its rebuttal filing. The Company is
15 recommending a 10.1% rate of return on FVRB based on the Company weighted
16 average cost of capital which reflects the Company's capital structure of 0 percent
17 debt and 100 percent equity. I discuss the Company proposed return on equity,
18 cost of debt, and capital structure in my cost of capital testimony.

19 **Q. WHAT ARE THE PROPOSED REVENUE REQUIREMENTS AND RATE**
20 **INCREASES FOR THE COMPANY AND STAFF AT THIS STAGE OF**
21 **THE PROCEEDING?**

22 A. The proposed revenue requirements and proposed rate increases are as follows:

	<u>Revenue Requirement</u>	<u>Revenue Incr.</u>	<u>% Increase</u>
24 Company-Direct	\$2,378,860	\$ 44,114	1.89%
25 Staff	\$3,199,993	\$ 345,155	12.09%
26 Company-Rebuttal	\$2,256,141	\$ (78,606)	-3.37%

1 **II. RATE BASE**

2 **A. Rate Base (B Schedules).**

3 **Q. WOULD YOU PLEASE IDENTIFY THE PARTIES' RESPECTIVE RATE**
4 **BASE RECOMMENDATIONS?**

5 A. Yes, the rate bases proposed by the Company and Staff are as follows:

	<u>OCRB</u>	<u>FVRB</u>
7 Company-Direct	\$ 3,312,773	\$ 3,312,773
8 Staff	\$ 2,218,704	\$ 2,218,704
9 Company Rebuttal	\$ 3,315,151	\$ 3,315,151

10 **Q. WOULD YOU PLEASE DISCUSS THE COMPANY'S PROPOSED**
11 **ORIGINAL COST RATE BASE?**

12 A. Yes. The Company's rebuttal rate base adjustments to OCRB are detailed on
13 rebuttal schedules B-2, pages 3 through 6. Rebuttal Schedule B-2, page 1 and 2,
14 summarize the Company's proposed adjustments and the rebuttal OCRB.

15
16 **1. Plant-in-service (PIS).**

17 **Q. WOULD YOU PLEASE DISCUSS THE COMPANY'S PROPOSED**
18 **ADJUSTMENTS TO PLANT-IN-SERVICE , AND IDENTIFY ANY**
19 **ADJUSTMENTS YOU HAVE ACCEPTED FROM STAFF?**

20 A. Rebuttal B-2 Adjustment 1, as summarized on Rebuttal Schedule B-2, page 2,
21 consists of three adjustments labeled as "A", "B", and "C" on Rebuttal Schedule B-
22 2, page 3.

23 Adjustment A reflects a reclassification of retired PIS recorded in 2008.
24 The reclassification of retired plant has a net PIS adjustment of zero as shown on
25
26

1 Rebuttal Schedule B-2, page 3.1. This adjustment reflects the adoption of Staff's
2 recommendation.¹

3 Adjustment B reflects retirements the Company should have retired but did
4 not. The retirements total \$92,956 as shown on Rebuttal Schedule B-2, page 3.2.
5 Staff also proposes retirements but proposes retirements totaling \$281,388.² The
6 Company disagrees with the Staff proposed retirements because it includes
7 retirements that were already recorded. The details of the Company's retirement
8 proposal are shown on B-2, page 3.2.1.

9 Adjustment F reflects the reconciliation of the PIS to the reconstruction of
10 PIS shown on Rebuttal Schedule B-2, pages 3.4 through 3.16. As shown, there are
11 no differences between the reconstructed balance and the adjusted balances shown
12 on Rebuttal Schedule B-2, page 3.3; which means I have accounted for all of the
13 Company's proposed PIS adjustments in the plant reconstruction.

14
15 2. Accumulated Depreciation (A/D).

16 **Q. WOULD YOU PLEASE DISCUSS THE COMPANY'S PROPOSED**
17 **ADJUSTMENTS TO ACCUMULATED DEPRECIATION, AND IDENTIFY**
18 **ANY ADJUSTMENTS YOU HAVE ACCEPTED FROM STAFF?**

19 **A.** Rebuttal B-2 Adjustment 2, as summarized on Rebuttal Schedule B-2, page 2,
20 consists of three adjustments labeled as "A", "B", and "C" on Rebuttal Schedule B-
21 2, page 4.

22 Adjustment A reflects the removal of A/D related to the reclassification of
23 retired plant in rebuttal adjustment 1-A discussed above. The Company proposes a
24

25
26 ¹See Direct Testimony of Jeffrey M Michlik ("Michlik Direct") at 7.

²*Id.*

1 decrease in A/D of \$4,514. Staff proposes a downward adjustment to A/D of
2 \$10,136 related to the reclassification of retired plant.³

3 **Q. WHY IS THERE A DIFFERENCE BETWEEN THE COMPANY'S AND**
4 **STAFF'S ADJUSTMENT TO A/D?**

5 A. It is not clear to me how Staff computed its A/D adjustment. Neither the Staff
6 schedules nor Staff's work papers show the computation of the \$10,136. The
7 Company's adjustment reflects the change in A/D using the depreciation rates in
8 effect for the 2008 and the intervening years through the end of the test year. The
9 computation of the change in A/D is shown on Rebuttal Schedule B-2, page 4.1.

10 **Q. THANK YOU. PLEASE CONTINUE WITH YOUR DISCUSSION OF THE**
11 **COMPANY PROPOSED PIS ADJUSTMENTS?**

12 A. Adjustment B reflects the removal of \$92,956 of A/D for the retirement of PIS
13 discussed in adjustment 1-B discussed previously. As noted in relation to
14 adjustment 1-B, the Company also disagrees with the amount of Staff's adjustment
15 to A/D.⁴

16 Adjustment C reflects the adjustment required to reconcile the direct
17 adjusted A/D balance to the reconstructed A/D balance. The Company proposes an
18 additional downward adjustment to A/D totaling \$23,075.

19 **Q. WHY IS THERE A DIFFERENCE BETWEEN THE ADJUSTED A/D**
20 **BALANCE AND THE RECONSTRUCTED A/D BALANCE?**

21 A. The difference of \$23,075 takes into account the proposed plant retirements from
22 PIS adjustment 1-B, the year taken out of service (or retired), and the impact on
23 depreciation expense in the intervening years since the last test year through the
24

25 ³*Id.*

26 ⁴*Id.* Please note: Staff's testimony appears to have a typo. The testimony shows an A/D adjustment of \$288,388 but Staff Schedule JMM-5 shows an A/D adjustment of \$281,388.

1 end of the test year in the instant case.⁵ The Company's proposed A/D adjustment
2 corrects an overstatement in the A/D balance due to the failure to record
3 retirements in the past.

4 **Q. HAS STAFF PROPOSED A SIMILAR ADJUSTMENT?**

5 A. No.

6 **Q. WHY NOT?**

7 A. I do not know.

8 **Q. IS THE COMPANY'S APPROACH TO THE RECONSTRUCTION OF A/D**
9 **FOR RETIREMENTS WHICH WERE NOT RECORDED IN PRIOR**
10 **YEARS CONSISTENT WITH OTHER RATE CASES?**

11 A. Yes. The most notable examples are the recent *Bella Vista Water Company* rate
12 case⁶ and the recent *Pima Utility Company* rate case.⁷ While these two cases are
13 similar with respect to retirements that were not recorded, in my experience almost
14 every rate case reflects adjustments to the recorded book PIS and A/D based on a
15 reconstruction PIS and A/D. The causes vary from using incorrect depreciations
16 rates, failure to record prior rate case adjustments, failure to record retirements,
17 plant reclassifications, etc.

18
19 **3. Contributions-in-aid of Construction (CIAC).**

20 **Q. PLEASE DISCUSS THE COMPANY'S ADJUSTMENT TO**
21 **CONTRIBUTIONS-IN-AID OF CONSTRUCTION?**

22 A. In Rebuttal B-2 Adjustment 3, as shown on Schedule B-2, page 2, the Company
23 reduces accumulated amortization of CIAC by \$2,076. This adjustment recognizes
24

25 ⁵ Staff Exhibit, MSJ, Table E-2 reflects the year of retirement, the amount for each year, and the plant
account affected.

26 ⁶ *Bella Vista Water Company*, Docket No. W-02465A-09-0411, *et al.*

⁷ *Pima Utility Company*, Docket No. W-02199A-11-0329, *et al.*

1 the changes to the annually computed composite amortization rates in the
2 intervening years since the last test year resulting from the Company's proposed
3 plant retirements.

4 **Q. DID STAFF PROPOSE A DECREASE TO ACCUMULATED**
5 **AMORTIZATION BALANCE?**

6 A. No.

7
8 **4. Deferred CAP Charges.**

9 **Q. PLEASE DISCUSS THE COMPANY'S ADJUSTMENT TO DEFERRED**
10 **CAP CHARGES?**

11 A. In Rebuttal B-2 Adjustment 4, as shown on Schedule B-2, page 2, the Company
12 reduces Deferred CAP Charges by \$23,173. This adjustment is similar to Staff's
13 proposed adjustment to Deferred CAP charges.⁸ I should note, the Staff
14 recommended balance and adjustment contained an error. After informal
15 discussions with Staff it was agreed the adjustment should be \$23,173.

16 **5. Remaining Issues in Dispute.**

17 **a. Deferred CAP Liability.**

18
19 **Q. PLEASE DISCUSS THE STAFF RECOMMENDATION FOR DEFERRED**
20 **CAP LIABILITY TO BE USED AS AN OFFSET TO THE DEFERRED CAP**
21 **SURCHARGE ASSET IN RATE BASE?**

22 A. Staff proposes a deferred CAP liability totaling \$1,075,643.⁹ However, after a
23 review of the Staff recommended balance an error was discovered. The corrected
24

25 ⁸Michlik Direct. at 11.

26 ⁹*Id.* at 11. Please note: Staff's testimony appears to have a typo. The testimony shows a Deferred CAP Liability adjustment \$1,076,180 but Staff Schedule JMM-8 shows a Deferred CAP Liability of \$1,075,643.

1 balance is \$1,081,072. Staff has agreed with this revised balance through informal
2 discussions. That said, Staff justifies its recommendation to create a deferred CAP
3 liability by claiming that an offsetting liability to the deferred CAP charges asset
4 would recognize that ratepayers have funded the CAP charges.¹⁰

5 **Q. WHAT IS A DEFERRED LIABILITY?**

6 A. Based on the Staff reasoning that the Deferred CAP Charge account was funded by
7 ratepayers, I assume it is like CIAC or advances-in-aid of construction (“AIAC”),
8 which are deferred credits, where the funds to construct plant did not come from
9 investors but rather third-parties such as developers. In ratemaking, we recognize
10 CIAC and AIAC as deductions in rate base offsetting the corresponding PIS
11 investment to reflect this fact.

12 **Q. WHY DOES THE COMPANY DISAGREE WITH THE STAFF**
13 **RECOMMENDATION?**

14 A. Staff’s recommendation to create a deferred liability account equal to the Deferred
15 CAP Charges (asset) account and then use it as a deduction in rate bases to offset
16 the Deferred CAP Charges balance does not square the facts and circumstances
17 surrounding the authorized treatment of the CAP Hook-up Fee and the CAP
18 Surcharge in the prior rate case.

19 **Q. PLEASE EXPLAIN.**

20 A. In Decision 62450 (April 14, 2000), the Commission ordered that both the CAP
21 Hook-up Fees and the CAP Surcharges collected by the Company were to be
22 treated as revenues and not treated as deferred credits, like CIAC or AIAC, or as
23 deferred liabilities.¹¹ Decision 62450 clearly rejected Staff’s recommendation to
24

25
26 ¹⁰*Id.*

¹¹*See* Decision 62450 at 10.

1 treat the CAP Hook-up Fee as a deferred credit.¹² More importantly, these two
2 revenue sources were part of the Company's authorized revenue requirement in the
3 last rate case.¹³ In fact, including these two sources of revenues in the revenue
4 requirement kept the base rates to ratepayers lower than they otherwise would have
5 been. In other words, ratepayers were "subsidized" by these revenues. Staff admits
6 they were treated as revenues in the last rate case but now seeks to re-characterize
7 the revenues as deferred credits.¹⁴

8 **Q. WHAT IS WRONG WITH THAT?**

9 A. Staff appears to want a second bite at the apple. In the last rate case, Staff's position
10 was to treat the CAP Hook-Up Fee as a deferred credit.¹⁵ However, Staff's
11 position in the prior rate case was rejected.¹⁶ Re-characterizing previously
12 authorized revenues into something like CIAC or AIAC or a deferred liability is a
13 type of retroactive ratemaking which should not be countenanced by the
14 Commission.

15 **Q. WHAT IS RETROACTIVE RATEMAKING?**

16 A. Retroactive rate-making is defined as "the setting of rates which permit a utility to
17 recover past losses or which require it to refund past excess profits collected under
18 a rate that did not perfectly match expenses plus rate-of-return with the rates
19 actually established."¹⁷ In other words, regulators are prohibited from making a
20 retrospective inquiry to determine whether a prior rate was reasonable and
21

22
23 ¹²*Id.*

¹³*Id.* at 12.

24 ¹⁴Michlik Direct at 10.

25 ¹⁵Decision 62450 at 10.

¹⁶*Id.*

26 ¹⁷*State ex rel. Util. Consumers' Council of Mo., Inc. v. Pub. Serv. Comm'n*, 585 S.W.2d 41, 59 (Mo. banc 1979).

1 imposing a retrospective "fix" such as a surcharge when rates were too low or a
2 refund when rates were too high. Retroactive ratemaking is prohibited.¹⁸

3 **Q. WHY WOULD THE INCLUSION OF A DEFERRED CAP LIABILITY AS**
4 **AN OFFSET THE COMPANY'S DEFERRED CAP CHARGES ASSET**
5 **CONSTITUTE RETROACTIVE RATEMAKING?**

6 A. As I already stated, Staff is re-characterizing past revenues and turning them into
7 something like AIAC or CIAC. The result is to reduce past revenues and earnings
8 which the Company was authorized to recover through the rates it was authorized
9 to charge. Staff does not explain the entries necessary to establish its
10 recommended deferred CAP liability account. But, when a \$1,081,072 deferred
11 liability account is established, the balancing entry must be a reduction to revenues.
12 Ultimately, the revenue reduction reduces shareholder equity. The impact of the
13 Staff approach is no different than imposing a refund similar to the retroactive
14 "fix" discussed above.

15 **Q. DID RATEPAYERS FUND THE DEFERRED CAP CHARGES?**

16 A. Only in the sense that ratepayers paid rates which funded the Company's revenue
17 requirement; no more and no less. Revenues from these two sources did not take on
18 the characteristic of AIAC and/or CIAC simply because ratepayers paid these
19 charges. They were in fact part of the Company's earnings which flowed to
20 shareholder equity net of expenses. These revenues, net of expenses, are no less
21 shareholder "funds" than any other earnings flowing out of the revenue
22 requirement.
23
24

25 _____
26 ¹⁸*Mountain States Telephone and Telegraph Co. v. Ariz. Corp. Comm'n*, 124 Ariz. 433, 436, 604 P.2d
1144, 1147 (App. 1979), citing *Arizona Grocery Co. v. Atchison, T. & S.F. Railroad Co.*, 284 U.S. 370
(1932).

1 **Q. WHAT ARE THE PROPORTIONS OF REVENUES GENERATED FROM**
2 **CAP HOOK-UP FEES AND CAP SURCHARGES AND WHO PAID THE**
3 **THEM?**

4 A. Through the end of the test year, developers paid CAP hook-up fees comprising
5 about 75 percent of the revenues from these two sources and ratepayers paid the
6 remaining 25 percent through the CAP Surcharge.¹⁹ Clearly, the majority of
7 revenues were collected from developers, not ratepayers as suggested by Staff.²⁰

8 **Q. WERE THE REVENUES FROM THE CAP HOOK-UP FEE AND THE CAP**
9 **SURCHARGE RESTRICTED IN THEIR USE?**

10 A. Yes. The revenues from these two sources were to be used solely for CAP-related
11 expenses and capital items.²¹ However, the restrictions placed on these revenues
12 did not change the fundamental nature of these funds; they were revenues.

13 **Q. WERE INCOME TAXES PAID ON THE CAP REVENUES?**

14 A. Yes. The shareholder ultimately paid the taxes.

15 **Q. WERE ANY AMOUNTS DEDUCTED FROM THE CAP ACCOUNT TO**
16 **REIMBURSE SHAREHOLDERS FOR THE TAXES?**

17 A. No. The shareholder will be left holding the bag so to speak and incur severe
18 financial harm if these revenues are re-characterized as Staff proposes.

19 **Q. DOES THE COMPANY'S DEFERRED CAP SURCHARGE ASSET**
20 **RESPRESENT EXCESS FUNDS FROM THE COLLECTION OF CAP**
21 **HOOK-UP FEES AND CAP SURCHARGES?**

22 A. No. The Deferred CAP Surcharge balance represents the un-amortized portion of
23 the cost of acquiring an additional CAP allocation of 1,071 a.f. in 2007 for
24

25 ¹⁹Michlik Direct at 30.

26 ²⁰*Id.* at 11.

²¹Decision 62450 at 11.

1 approximately \$750,000 and unused long-term storage credits ("LTSC"). Both of
2 these Deferred CAP Surcharge components comprise the Company's investment
3 and not the ratepayer's investment. This asset ultimately benefits ratepayers. And,
4 both components arose out the authorized use of the revenues as stated in Decision
5 62450.²²

6 **Q. HAS STAFF TAKEN ISSUE WITH THE USE OF THE CAP HOOK-UP**
7 **FEEES AND/OR THE CAP SURCHARGES IT HAS COLLECTED?**

8 A. Not that I am aware. The revenues were used solely for CAP-related expenses and
9 capital items as was ordered in Decision 62450.²³

10 **Q. HOW IS THE DEFERRED CAP SURCHARGE INVESTMENT A BENEFIT**
11 **TO RATEPAYERS?**

12 A. There are several reasons. First, the Company's investment in its CAP allocation
13 provides an assurance of a long-term water supply. Second, the Company may use
14 its long-term storage credits to offset future CAGR excess pumping water
15 charges when there are outages on the canal shielding the ratepayer from the excess
16 pumping water charges. Finally, revenues from the sale of LTSCs help to
17 subsidize rates to customers. The adjusted test year revenues recommended by
18 both parties include over \$40,000 of revenues from the sale of LTSCs, which will
19 keep rates charged to ratepayers lower than they otherwise would be.

20 **Q. IF THE COMMISSION WERE TO DENY RECOGNITION OF THE**
21 **DEFERRED CAP SURCHARGE ASSET IN RATE BASE, SHOULD THE**
22 **TEST YEAR REVENUES BE REDUCED BY THE REVENUES FROM THE**
23 **SALE OF LTSCS?**

24
25
26

²²*Id.*

²³*Id.*

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

A. Yes. And, ratepayers should make up the difference through the rates they pay. As the Company would further explain in briefing, to allow ratepayers to benefit from the Company's investment through a subsidization of their rates without recognition of the investment in rate base would constitute a taking of the Company's property and would not be just and reasonable.

Q. THE ADJUSTED TEST YEAR REVENUES ALSO INCLUDES \$110,000 OF CAP HOOK-UP FEE REVENUES. CORRECT?

A. Yes. The adjusted test year revenues recommended by both parties include \$110,000 of revenues from CAP Hook-Up Fees. I find it astonishing that Staff, who now wants to retroactively change the nature of the CAP Hook-Up Fee from revenues to something like AIAC or CIAC, has not recommended the exclusion of these revenues. After all, if the fees are ultimately going to be treated as CIAC and/or AIAC like, then the receipt of those fees would not be revenues. Staff can't have it both ways. If the Commission were to adopt the Staff recommendation to include a deferred CAP liability in rate base, which it should not for the reasons stated above, then the \$110,000 should be removed from test year revenues and ratepayers make up the difference through the rates they pay.

Q. DOES THE COMPANY HAVE UNEXPENDED CAP HOOK-UP FEE AND CAP SURCHARGE RECEIPTS?

A. Yes. At the end of the test year the company had approximately \$1.9 million of unexpended amounts.²⁴ Currently, the balance is approximately \$1.6 million; which is the amount available for design and construction of the CAP pipeline currently estimated to cost about \$2 million.

²⁴Michlik Direct at 30.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

Q. IS IT THE COMPANY'S INTENTION TO USE THE REMAINING FUNDS FOR THE CONSTRUCTION OF INFRASTRUCTURE TO RECEIVE CAP WATER DIRECTLY?

A. Yes. These remaining funds will help pay the cost of the planned CAP pipeline. And, once the CAP pipeline is constructed and placed into service there will be no "excess" CAP funds. Further, consistent with the fact that the remaining unexpended funds will be used for the CAP pipeline are from revenues, the infrastructure costs should be recognized as the shareholder's investment and not as CIAC or AIAC funded investment.

Q. WOULD THE COST OF THE CAP PIPELINE BE CONSIDERED AN AUTHORIZED EXPENDITURE OF THE CAP REVENUES AS CONTEMPATED BY DECISION 62450?

A. Yes.

b. Excess Capacity.

Q. PLEASE COMMENT ON THE COMPANY'S DISAGREEMENT WITH THE STAFF RECOMMENDED EXCESS CAPACITY ADJUSTMENTS.

A. The Company disagree with the Staff recommended excess capacity adjustments. This issue is discussed in the Rebuttal Testimony of Kara D. Festa. P.E..

II. INCOME STATEMENT (C SCHEDULES)

Q. PLEASE EXPLAIN THE ADJUSTMENTS YOU ARE PROPOSING TO THE INCOME STATEMENT AS SHOWN ON SCHEDULES C-1 AND C-2.

A. The following is a summary of adjustments shown on Schedule C-1:

Adjustment 1 annualizes depreciation expense. Annualized depreciation expense is lower reflecting the Company's proposed retirements.

1 **Q. WHY IS THERE A DIFFERENCE BETWEEN THE COMPANY**
2 **RECOMMENDED DEPRECIATION EXPENSE AND THE STAFF**
3 **DEPRECIATION EXPENSE?**

4 A. There are two reasons. First, Staff includes depreciation of \$(14,940) for account
5 348 – Other Tangible Plant. But, this account is fully depreciated. This is an error
6 that should be corrected. Second, Staff’s plant balances are lower for some
7 accounts because of Staff’s recommended excess capacity adjustment and
8 retirement adjustment; which the Company has not adopted.

9 **Q. THANK YOU. PLEASE CONTINUE.**

10 A. Adjustment 2 changes the property taxes to reflect the Company’s rebuttal
11 proposed revenues. Staff and the Company are in agreement on the method of
12 computing property taxes. This method utilizes the ADOR formula and inputs two
13 years of adjusted revenues plus one year of proposed revenues. I computed the
14 property taxes based on the Company’s proposed revenues, and then used the
15 property tax rate and assessment ratio that was used in the direct filing.

16 Adjustment number 7 reduces management fees by over \$91,000 to reflect
17 the Company’s revised cost of providing management services.

18 **Q. PLEASE EXPLAIN?**

19 A. The Company’s cost estimate used in the preparation of the initial filing contained
20 an error. The Company’s revised cost estimate corrects the error. Staff was
21 notified of the error and provided a revised computation on December 20, 2012,
22 in revised response to Staff data request JMM 2-5.

23 **Q. HAS STAFF REFLECTED THE REVISED COST ESTIMATE ITS**
24 **SCHEDULES? IF NOT, WHY NOT?**

1 A. No. Staff does not provide an explanation. Instead, despite the further reduction
2 to the management fees, Staff only offers criticism of the Company's cost
3 allocation and the value of the management services provided by TEM Corp.

4 **Q. WHAT IS THE COST PER CUSTOMER FOR THE MANAGEMENT**
5 **FEES?**

6 A. The revised management fee is \$126,683 annually which translates to \$2.73 per
7 customer per month.

8 **Q. IS THIS A REASONABLE COST?**

9 A. In my view, it is very reasonable. I make my judgment based upon several factors.
10 First, if the Company were to hire employees directly as full time employee to
11 perform the same services as provided by the TEM plus the office costs such as
12 office rent, insurance, and utilities, it would cost well over 3 times the amount
13 included in the adjusted test year operating expenses.²⁵ Second, if the Company
14 were to hire the TEM employees directly as full time employees plus the office
15 costs such as office rent, insurance, and utilities, it would also cost about 3 times
16 the amount included in the adjusted test year operating expenses.²⁶ Third, third-
17 party services similar to the services provided by TEM would cost at least 2.25
18 times amount included in the adjusted test year operating expenses.²⁷

19
20 ²⁵ Based upon the American Water Works Association 2009 Compensation Survey, the average
21 compensation for a financial executive, controller, and 2 entry level accountants would be \$123,110,
22 \$97,940, and \$85,598. With benefits and payroll taxes, the total compensation would total nearly
23 \$400,000 annually. Adding a reasonable amount for office costs such as office rent, insurance, utilities,
24 etc. of \$30,000, the total cost would be at least \$430,000 annually. The adjusted test year expenses
25 include approximately \$136,000 of management fees or less than a third the cost of this alternative.

26 ²⁶ Based upon the current compensation of each TEM employee who provides services to the Company
With benefits and payroll taxes, the total compensation would total over \$350,000 annually. Adding a
reasonable amount for office costs such as office rent, insurance, utilities, etc. of \$30,000, the total cost
would be at least \$380,000 annually. The adjusted test year expenses include approximately \$136,000 of
management fees or a little more than a third the cost of this alternative.

²⁷ The Company recently obtained a proposal from LaVoie & Company, P.C for services similar to the
services TEM provides totaling over \$170,000 annually. Of course, there would still be a need for a full
time executive/manager at the Company to oversee the third-party work and manage the Company. This

1 **Q. MR. BOURASSA, WOULD A SMALL COMPANY LIKE VWC HIRE FULL**
2 **TIME EMPLOYEES TO PERFORM THE SERVICES TEM PROVIDES?**

3 A. Let me premise my answer by saying that there is no question small companies
4 need the kinds of services TEM provides. This Commission knows full well the
5 operational and financial problems of small utilities and the disruptions in service a
6 poorly managed small utility can cause. The question comes down to affordability.
7 Small utilities typically cannot afford to hire full time qualified employees to
8 perform the necessary management and accounting functions; which is exactly why
9 many have significant operational, management, and/or financial problems. VWC
10 has the benefit of leveraging the economies of scale TEM provides.

11 **Q. DOES THE COMPANY'S PAYMENT OF MANAGEMENT FEES HELP**
12 **TO LOWER THE COSTS OF THE OTHER ENTITIES TO WHICH TEM**
13 **PROVIDES SERVICES?**

14 A. Yes it does, in the same sense that VWC's costs are lower because it shares costs.
15 Rather than hiring full time employees, VWC benefits by "sharing" employee time
16 with other companies. Having a contractual relationship with TEM is not the
17 undesirable circumstance Staff appears to make it out to be.²⁸

18 **Q. DID THE COMPANY PROVIDE SUPPORT FOR THE MANAGEMENT**
19 **FEES?**

20 A. Yes. The Company provided: (1) wages and salary information;(2) a listing of all
21 services provided by each TEM employee on a daily, weekly, monthly, and annual
22

23 employee would not be a low level, low skilled person and would have to have the management and
24 financial skills of a least a controller/accounting manager. According the American Water Works
25 Association 2009 Compensation Survey the annual compensation required would be \$97,940 plus benefits
26 totaling \$127,322. Adding a reasonable amount for office costs such as rent, insurance, utilities, etc., of
\$10,000, the total cost would be at least \$307,000 annually. The adjusted test year expenses include
approximately \$136,000 of management fees or a little more less than half the cost of this alternative.

²⁸ Michlik Direct at 15-20.

1 basis; (3) a copy of TEM's general ledger detail for all indirect costs such as office
2 rent, utilities, and insurance; (4) supporting documentation for all indirect costs as
3 requested by Staff; and, (5) and a cost allocation worksheet.²⁹

4 **Q. DID THE COMPANY PROVIDE GENERAL LEDGER DETAIL OF TEM**
5 **CORP.?**

6 A. Yes. Contrary to Staff's assertion, the Company did provide relevant general
7 ledger detail in support of the costs it seeks in this case.³⁰ The Company provided
8 both the relevant excerpts from the ledger and the supporting documentation for
9 the TEM allocated costs the Company seeks to include in the management fee.
10 The Company did not provide the entire general ledger and supporting information
11 relating to other entities because the Company is not seeking to recover any of
12 those costs; this information is irrelevant to the issue at hand.

13 **Q. WERE THE TEM COSTS ALLOCATED ON A "VAGUE GUESSTIMATED**
14 **PERCENTAGE" AS MR. MICHLIK ASSERTS ON PAGE 21 OF HIS**
15 **TESTIMONY?**

16 A. No. The wages and salaries were based upon each TEM employee's estimate of
17 the time necessary to perform all the work they perform on a daily, weekly,
18 monthly, and annual basis on behalf of VWC. These employees have been with
19 TEM for many years and have the experience of many years working on Company
20 related matters. They know best the amount of their total time they devote to
21 Company related matters.

22 The remaining other costs such as insurance, office rent, utilities, computer
23 services, etc. were either allocated on a weighted percentage of employee time or
24 at a rate of 100% when the cost was directly related to VWC. These allocation
25

26 ²⁹See, e.g., Company's Response to Staff Data Request 2.5 (revised).

³⁰Id. at 24.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

rates are not unreasonable nor do they violate the NARUC cost allocation guidelines. In the end, whether you agree or disagree with the allocation methodology, the results (the cost per customer per month) are much lower than the alternatives; even from third-party vendors.

Q. PLEASE RESPOND TO STAFF'S RECOMMENDATION THE COMPANY OBTAIN AT LEAST 5 BIDS FROM THIRD-PARTY VENDORS FOR MANAGEMENT SERVICES EVERY THREE YEARS?

A. I have at least two responses. First, I do not think 5 vendors exist in Arizona which would be able provide the same services to VWC as TEM provides. Even if there are, not all of them may be willing to provide a bid. As noted in Mr. Volpe's testimony, recently, the Company has sought bids from several vendors. Thus far, only one vendor has responded with a bid. A second vendor responded they were not interested in submitting a bid at this time because they cannot handle the additional work. Mr. Volpe discusses his efforts to obtain bids in his testimony. Other vendors may not want to submit bids when there is a highly likelihood the Company will continue under its current arrangement; one that is the least costly to VWC. Second, and perhaps more importantly, since the Company cannot unilaterally increase or decrease its utility rates in response to new bids obtained every three years, obtaining bids seems to be an exercise in futility in addition to being administratively burdensome. Having established a fair and reasonable management fee in the instant case and then revisiting the fee in the next rate case seems to me to be the most prudent and reasonable course of action.

Q. PLEASE CONTINUE WITH YOUR DISCUSSION OF THE COMPANY'S REBTUTTAL PROPOSED REVENUE/EXPENSE ADJUSTMENTS.

1 A. Adjustment number 4 moves increases water testing expense by \$9,761 based upon
2 Staff's recommendation.³¹

3 Adjustment number 5 reduces miscellaneous expense by \$1,311 based upon
4 Staff's recommendation.³²

5 Adjustment numbers 6 through 9 are intentionally left blank.

6 Adjustment 10 reflects income taxes based upon the Company adjusted test
7 year revenue and expense.

8 **Q. HAS THE COMPANY UPDATED ITS INCOME TAX COMPUTATION TO**
9 **CONFORM TO THE RECENT COMMISSION DECISION ON INCOME**
10 **TAXES FOR PASS-THROUGH UTILITIES?**

11 A. Yes. Decision 73739 (Feb. 22, 2013) requires the specification of the individual
12 filing status of all individual owners. Accordingly, the Company updated the tax
13 filing status of some individual owners from Single to Married Filing Jointly or
14 Married Filing Separately. In the direct filing, all individual owners were assumed
15 to file as Single.

16 **Q. DID THE EFFECTIVE INCOME TAX RATE CHANGE?**

17 A. Yes. The overall federal and state effective income tax rate at proposed revenue is
18 now about 22.1 percent whereas in the direct filing it was about 25.4 percent. The
19 reduction was not all due to the change in filing status of some individual owners.
20 The effective income tax rate also decreased because the Company is requesting a
21 lower revenue requirement.

22 **Q. DID YOU COMPUTE THE EFFECTIVE TAX RATE ASSUMING VWC**
23 **WAS A SUBCHAPTER C CORPORATION?**

24
25
26 ³¹Michlik Direct at 12.

³²*Id.* at 12.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

A. Yes. The overall federal and state effective income tax rate assuming VWC was a stand-alone C-Corp. is 38.6 percent. Following Decision 73739, I employed the lower tax rates when computing the income taxes for VWC.

1. Remaining Revenue/Expense Issues

Q. PLEASE COMMENT ON THE STAFF RECOMMENDATION TO INCREASE PURCHASED WATER EXPENSE BY \$47,911?

A. The Company disagrees with Staff recommendation to increase purchased water expense for two reasons. First, Staff's recommendation is based upon a normalized purchased water expense which reflects the mean average of CAP water rates 5 years into the future.³³ The CAP rates for 2015 to 2018 are only advisory and are not firm. As a result, they are not truly known and measurable.³⁴ There is a high degree of uncertainty with respect to the rate CAP may ultimately charge in the future; particularly 5 years hence. There is also uncertainty with respect to how much the purchased water cost the Company will defer through LTSCs. The only thing we know with any degree of certainty is that the CAP rates will increase. However, this does not make Staff's normalized amount known and measurable. Second, the Company's recommendation to include a true-up to actual CAP purchased water costs in its CAP surcharge adjuster mechanism removes all uncertainty and insures the Company does not recover any more or any less than the actual expense incurred – which is fair to both the Company and to ratepayers.

³³*Id.* at 12.

³⁴*Id.* at 11-12.

1 **III. RATE DESIGN (H SCHEDULES).**

2 **Q. WHAT ARE THE COMPANY'S PROPOSED RATES FOR WATER**
3 **SERVICE?**

4 **A. The Company's proposed rates are:**

5 **MONTHLY SERVICE CHARGES**

6	5/8" x 3/4" Meter	\$ 14.92
7	3/4" Meter	\$ 22.38
8	1" Meter	\$ 37.30
9	1 1/2" Meter	\$ 74.30
10	2" Meter	\$ 119.36
11	3" Meter	\$ 238.72
12	4" Meter	\$ 372.99
13	6" Meter	\$ 745.99

14

15 Gallons in minimum 0

16 **COMMODITY RATES**

17	5/8"X3/4" -Residential	1 to 3,000	\$ 3.00
18		3,001 to 10,000	\$ 3.75
19		Over 10,000	\$ 4.50
20	5/8"X3/4" - Commercial	1 to 10,000	\$3.75
21		Over 10,000	\$ 4.50
22	3/4" - Residential	1 to 3,000	\$ 3.00
23		3,001 to 10,000	\$ 3.75
24		Over 10,000	\$ 4.50
25	3/4" Meter – Commercial	1 to 10,000	\$ 3.75
26		Over 10,000	\$ 4.50

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

1" Meter	1 to 25,000	\$ 3.75
	Over 25,000	\$ 4.50
1 1/2" Meter	1 to 50,000	\$ 3.75
	Over 50,000	\$ 4.50
2" Meter	1 to 80,000	\$ 3.75
	Over 80,000	\$ 4.50
3" Meter	1 to 160,000	\$ 3.75
	Over 160,000	\$ 4.50
4" Meter	1 to 250,000	\$ 3.75
	Over 250,000	\$ 4.50
6" Meter	1 to 500,000	\$ 3.75
	Over 500,000	\$ 4.50

CAP Recovery Fee (per 1,000 gallons) *removed
CAP Surcharge (per 1,000 gallons) *to be determined
CAP Hook-up Fee See Schedule H-3, page 4.

Q. WHAT WILL BE THE 5/8X3/4 INCH RESIDENTIAL CUSTOMER AVERAGE MONTHLY BILL UNDER THE PROPOSED RATES?

A. As shown on Schedule H-2, page 1, the average monthly bill under proposed rates for a 5/8x3/4 inch residential customer using an average 6,720 gallons is \$37.87 – a \$2.19 decrease from the present monthly bill or a 5.47 percent decrease.

Q. HAVE YOU MADE ANY CHANGES TO THE RATE DESIGN FROM THE DIRECT FILING?

A. Yes. I have lowered the first tier commodity rate and increased the price differential between the commodity rates in a move to set the commodity rates more like Staff recommended commodity rates. With these changes, the Company's proposed rates continues to provide somewhat more revenue stability

1 than the current rate design in that it provides for about 37.5 percent of the revenue
2 requirement from monthly minimums whereas under present rates about 34 percent
3 of revenues are derived from the monthly minimums. As I stated in my direct,
4 generally the portion of revenue derived from the monthly minimums should be in
5 the range of 40 to 50 percent and ideally closer to 50 percent. So, the Company
6 rate design is less stable than I would like. However, the proposed rate design
7 achieves an appropriate balance for this case given the constraints in moving from
8 the current single tier rate design to an inverted tier design with more revenue
9 stability.

10 **Q. PLEASE COMMENT ON THE PROPOSED RATE DESIGN OF STAFF.**

11 **A.** Like the Company, Staff is proposing an inverted three tier design for the 5/8x3/4
12 inch metered residential customers and an inverted two tier design for the small
13 commercial and irrigation customers as well as all 1 inch and larger metered
14 customers.³⁵ Staff's break-over points are similar to the Company's and increase
15 with meter size. The major differences between the Staff and the Company rate
16 designs is the Staff design provides for a lower first tier commodity rate than the
17 Company and the price differential between the commodity rates is narrower at
18 \$0.75 compared to \$1.05 under the Staff rate design.

19 **Q. WHY ARE YOU RECOMMENDING NARROWER PRICE**
20 **DIFFERENTIALS BETWEEN THE COMMODITY RATES?**

21 **A.** This will provide greater stability with respect to the commodity revenues.
22 Commodity rate revenues under an inverted tier rate design are inherently volatile.
23 The revenue volatility is due to the fact that an increasing block rate anticipates
24 recovering greater proportions of revenues at higher levels of consumption. When
25

26 ³⁵See Staff Schedule JMM-17, page 1 of 2.

1 more revenues are expected to be recovered at the higher priced commodity rates
2 (due wider price differentials between the commodity rates) and conservation takes
3 place, a greater amount of revenues are lost.

4 **1. Other Tariff Changes.**

5 **Q. IS THERE ANY DISAGREEMENT BETWEEN THE COMPANY AND**
6 **STAFF ON THE COMPANY'S PROPOSED METER AND SERVICE LINE**
7 **INSTALLATION CHARGES?**

8 A. No. The Company and Staff are in agreement.

9 **Q. IS THERE ANY DISAGREEMENT BETWEEN THE COMPANY AND**
10 **STAFF ON THE COMPANY'S PROPOSED MISCELLANEOUS**
11 **CHARGES?**

12 A. No. The Company and Staff are in agreement.

13 **Q. IS THERE ANY DISAGREEMENT BETWEEN THE COMPANY AND**
14 **STAFF ON THE COMPANY'S PROPOSED NON-CAP HOOK-UP FEE?**

15 A. No. The Company and Staff are in agreement.

16 **2. Remaining Issues in Dispute.**

17 **a. CAP Surcharge Adjuster Mechanism.**

18
19 **Q. HAVE YOU PREPARED AN UPDATE TO THE CAP SURCHARGE**
20 **ESTIMATE BASED ON RECENT DEVELOPMENTS WITH RESPECT TO**
21 **THE CAP PIPELINE COSTS AND THE WHEELING FEES FROM THE**
22 **CITY OF TUCSON?**

23 A. Yes. I have attached an updated CAP surcharge calculation and have included it as
24 Exhibit TJB-RB-RB1. The updated computation reflects the most current CAP
25 pipeline cost estimate as well as the most current cost estimate from the City of
26 Tucson for wheeling CAP water to the Company's service territory. Mr. Volpe

1 discusses the recent developments regarding the status of the project and
2 negotiations with the City of Tucson in his testimony. That said, as shown, the
3 indicated year 1 CAP surcharge (per 1,000 gallons) is estimated to be \$2.61.

4 **Q. PLEASE COMMENT ON STAFF'S RECOMMENDATION TO EXCLUDE**
5 **THE ANNUAL DEPRECIATION AND RETURN ON INVESTMENT**
6 **COMPONENTS FROM THE SURCHARGE CALCULATION?**

7 A. Staff asserts that the funds in the CAP are not the Company's funds so it should not
8 receive a return of or a return on the CAP project investment.³⁶ In other words, the
9 remaining balance of the restricted revenues in the CAP account is a deferred credit
10 like CIAC or AIAC. Staff goes as far to state that treating the funds as CIAC is an
11 efficient and reasonable manner to effectuate a refund to ratepayers for excess
12 funds collected over CAP expenditures.³⁷

13 The Company disagrees with Staff for two important reasons. First, unless
14 and until the Commission determines that there are excess CAP funds, there is no
15 basis for a refund. The CAP pipeline is a valid capital expenditure under Decision
16 62450. And, despite missing a deadline for the submission of plans,³⁸ that issue
17 has been fully resolved and the Company will still be able to meet the original
18 December 31, 2015 deadline to have CAP water delivered to its service territory.³⁹
19 At this point, there is less money in the CAP account than the projected cost of the
20 CAP pipeline. The Company anticipates there will be no excess CAP funds once
21 the CAP pipeline is completed and placed into service. Second, if there are no
22 excess CAP funds because all of the CAP revenues were spent on CAP-related
23 expenses and/or capital items as authorized in Decision 62450, then the revenues
24

25 ³⁶Michlik Direct at 31 and 33.

26 ³⁷*Id.* at 31.

³⁸*Id.* at 28.

³⁹Decision 62450 at 15.

1 collected by the Company are shareholder funds and the Company should receive
2 recognition of its investment. To re-characterize these revenues as CIAC is
3 retroactive ratemaking. See my discussion on pages 9 through 10, above. In
4 addition, since the shareholder has paid taxes on the CAP revenues, the shareholder
5 will incur sever financial harm. See my discussion on page 11.

6 **Q. PLEASE COMMENT ON STAFF'S RECOMMENDATION TO EXCLUDE**
7 **THE CAP M&I AND CAPITAL CHARGES FROM THE SURCHARGE**
8 **CALCULATION.**

9 A. Staff recommends excluding the CAP M&I and capital charges from the CAP
10 surcharge computation because Staff has normalized the test year purchased water
11 expense using provisional CAP rates through 2018. I have explained the
12 Company's reason for disagreeing with the normalization of the purchased water
13 costs at page 20. The bottom line is the Company's proposal to include the CAP
14 delivery and capital charges as a true-up in the computation removes all uncertainty
15 with respect future CAP rates and the Company will not over or under collect the
16 expense.

17 b. **CAP Hook-Up Fee.**

18
19 **Q. ON PAGE 31, MR. MICHLIK RECOMMENDS THE CAP HOOK-UP FEE**
20 **BE TREATED AS CIAC IN THE FUTURE. PLEASE COMMENT.**

21 A. Staff's recommended test year revenue is inconsistent with its position on the CAP
22 Hook-Up Fee. Let me explain. The Company recommends the CAP Hook-up Fee
23 continue to be treated as revenue. Accordingly, the Company included \$110,000
24 of CAP Hook-Up Fee revenue in its adjusted test year revenues. Staff accepted the
25 Company's adjusted test year revenues and did not remove the \$110,000. But, if
26 the CAP Hook-Up Fee is to be treated as CIAC, then the \$110,000 of revenues will

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

not exist. If the Commission decides to treat the CAP Hook-Up Fee as CIAC in the future, these revenues must be removed from the test year revenues and ratepayers will have to pay rates sufficient to make up the difference.

Q. WHY IS THE COMPANY RECOMMENDING TO CONTINUE TO TREAT THE CAP HOOK-UP FEE AS REVENUE?

A. The revenues help to keep rates lower to ratepayers than they otherwise would be, just as they did in the prior rate case.

Q. DOES THAT CONCLUDE YOUR REBUTTAL TESTIMONY?

A. Yes.

EXHIBIT TJB-RB-RB1

Vail Water Company
CAP Surcharge Mechanism

EXHIBIT TJB-RB-RB1
Page 1

Computation of CAP Surcharge (Year 1) - Updated Based upon Latest Information

Line No.			
1	<u>Component 1 - Annual Depreciation</u>		
2	[1] CAP Project Costs	\$	1,956,321
3	[2] Composite Depreciation Rate		2.00%
4	[3] Depreciation [1]x[2]	\$	39,126
5			
6	<u>Component 2 - Annual CAP M&I Charges</u>		
7	[4] CAP Allocation (a.f.)		1,857
8	[5] M&I Charges (per a.f.) using 2013 firm rate	\$	129.00
9	[6] Total M&I Charges [4]x[5]	\$	239,553
10			
11	<u>Component 3 - Annual Tucson Water Wheeling Fees</u>		
12	[7] CAP Water Delivered to Vail Service Territory (a.f.)		1,100
13	[8] Wheeling fee (per a.f.)	\$	601.77 *
14	[9] Total Wheeling Fees	\$	661,947
15			
16	<u>Component 4 - Annual Recharge Credits</u>		
17	[10] CAP Water Recharged (a.f.) [4]-[7]		757
18	[11] M&I Charges (per a.f.) = [5]	\$	129.00
19	[12] Total Recharge Credits for Future Use -[10]x[11]	\$	(97,653)
20			
21	<u>Component 5 - Return on Investment plus Income Taxes</u>		
22	[13] CAP Project Costs = [1]	\$	1,956,321
23	[14] Less: Accumulated Depreciation (sum of prior years depreciation expense)	\$	-
24	[15] Net Investment [13] - [14]	\$	1,956,321
25	[16] Authorized Rate of Return		10.10%
26	[17] Required Return [15]x[16]	\$	197,588
27	[18] Income Tax Factor		1.3045
28	[19] Total Return plus Income Taxes [17]x[18]	\$	257,759
29			
30	<u>Component 6 - Other CAP-Related Costs/Credits</u>		
31	[20] Test Year Purchased Water	\$	(199,817)
32	[21] Prior Year Under (Over) recovery	\$	-
33	[22] Other - Specify (provide supporting schedule)	\$	-
34	[23] Total Other CAP-Related Costs/Credits [20]+[21]+[22]	\$	(199,817)
35			
36	<u>Computation of Commodity Charge</u>		
37	[24] Total Base Cost to be Recovery [3]+[6]+[9]+[12]+[19]+[23]	\$	900,916
38	[25] Gallons sold in prior year (in 1,000's)		344,560
39	[26] Cost per 1,000 gallons [24]/[25]	\$	<u>2.61</u>

40
41 *The wheeling fee will contain annual inflators for power and O&M currently estimated to be 8% for power
42 and 3% for O&M.

REBUTTAL SCHEDULES

Vail Water Company
Test Year Ended December 31, 2011
Computation of Increase in Gross Revenue
Requirements As Adjusted

Exhibit
 Rebuttal Schedule A-1
 Page 1
 Witness: Bourassa

Line No.						
1	Fair Value Rate Base			\$	3,315,151	
2						
3	Adjusted Operating Income				395,119	
4						
5	Current Rate of Return				11.92%	
6						
7	Required Operating Income			\$	334,830	
8						
9	Required Rate of Return on Fair Value Rate Base				10.10%	
10						
11	Operating Income Deficiency			\$	(60,288)	
12						
13	Gross Revenue Conversion Factor				1.3038	
14						
15	Increase in Gross Revenue Requirement			\$	(78,606)	
16						
17						
18	Adjusted Test Year Revenues			\$	2,334,747	
19	Increase in Gross Revenue Requirement			\$	(78,606)	
20	Proposed Revenue Requirement			\$	2,256,141	
21	% Increase				-3.37%	
22						
23	Customer		Present		Proposed	Dollar
24	Classification		Rates		Rates	Increase
25	(Residential Commercial, Irrigation)					Percent
26	5/8x3/4 Inch Residential	\$	1,728,603	\$	1,677,344	\$ (51,259) -2.97%
27	3/4 Inch Residential		55,737		53,999	(1,738) -3.12%
28	1 Inch Residential		2,132		1,975	(157) -7.38%
29						
30	5/8x3/4 Inch Commercial		3,471		3,773	302 8.71%
31	3/4 Inch Commercial		1,804		1,841	37 2.07%
32	1 Inch Commercial		4,172		4,035	(137) -3.28%
33	1/12 Inch Commercial		17,977		15,346	(2,631) -14.64%
34	2 Inch Commercial		67,893		57,822	(10,071) -14.83%
35						
36	5/8x3/4 Inch Irrigation		2,073		2,160	87 3.75%
37	3/4 Inch Irrigation		5,089		5,280	191 3.75%
38	1 Inch Irrigation		17,540		16,901	(638) -3.64%
39	1/12 Inch Irrigation		17,246		16,217	(1,029) -5.96%
40	2 Inch Irrigation		113,577		115,693	2,116 1.86%
41						
42	5/8x3/4 Inch Standpipe		12,909		9,095	(3,813) -29.54%
43	1 Inch Standpipe		2,256		1,991	(265) -11.74%
44	3 Inch Construction		37,004		27,561	(9,442) -25.52%
45						
46	Revenue Annualization		29,925		29,694	(232) -0.77%
47						
48	Subtotal	\$	2,119,407	\$	2,040,728	\$ (78,679) -3.71%
49						
50	Other Water Revenues		214,637		214,637	- 0.00%
51	Reconciling Amount		703		776	73 10.38%
52	Rounding					- 0.00%
53	Total of Water Revenues	\$	2,334,746	\$	2,256,141	\$ (78,606) -3.37%
54						
55						
56	<u>SUPPORTING SCHEDULES:</u>					
57	B-1					
58	C-1					
59	C-3					
60	H-1					

Vail Water Company
 Test Year Ended December 31, 2011
 Summary of Rate Base

Exhibit
 Rebuttal Schedule B-1
 Page 1
 Witness: Bourassa

Line No.		<u>Original Cost</u> <u>Rate base</u>	<u>Fair Value</u> <u>Rate Base</u>
1			
2	Gross Utility Plant in Service	\$ 20,065,753	\$ 20,065,753
3	Less: Accumulated Depreciation	3,601,631	3,601,631
4			
5	Net Utility Plant in Service	\$ 16,464,122	\$ 16,464,122
6			
7	<u>Less:</u>		
8	Advances in Aid of Construction	11,374,431	11,374,431
9			
10	Contributions in Aid of Construction	2,930,228	2,930,228
11			
12	Accumulated Amortization of CIAC	(603,756)	(603,756)
13			
14	Customer Meter Deposits	529,140	529,140
15	Deferred Income Taxes & Credits	-	-
16			
17			
18			
19	<u>Plus:</u>		
20			
21	Deferred CAP Charges	1,081,072	1,081,072
22	Prepayments	-	-
23	Allowance for Working Capital	-	-
24			
25			
26	Total Rate Base	<u>\$ 3,315,151</u>	<u>\$ 3,315,151</u>
27			
28			
29			
30			
31			
32			
33			
34			
35			
36			
37			
38			
39			
40			
41	<u>SUPPORTING SCHEDULES:</u>		
42	B-2		
43	B-3		
44	B-5		
45			
46			
47			
48			
49			
50			

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments

Exhibit
 Rebuttal Schedule B-2
 Page 1
 Witness: Bourassa

Line No.		Actual at End of <u>Test Year</u>	Proforma <u>Adjustment</u>	Adjusted at end of <u>Test Year</u>
1	Gross Utility			
2	Plant in Service	\$ 20,158,709	(92,956)	\$ 20,065,753
3				
4	Less:			
5	Accumulated	-		
6	Depreciation	3,722,176	(120,545)	3,601,631
7				
8				
9	Net Utility Plant			
10	in Service	\$ 16,436,533		\$ 16,464,122
11				
12	Less:			
13	Advances in Aid of			
14	Construction	11,374,431	-	11,374,431
15				
16	Contributions in Aid of			
17	Construction - Gross	2,930,228	-	2,930,228
18				
19	Accumulated Amortization of CIAC	(605,832)	2,076	(603,756)
20				
21	Customer Meter Deposits	529,140		529,140
22	Accumulated Deferred Income Tax	-	-	-
23				-
24				-
25				
26	Plus:			
27				
28	Deferred CAP Charges	1,104,206	(23,134)	1,081,072
29	Prepayments	-	-	-
30	Materials and Supplies	-	-	-
31	Working capital	-	-	-
32				-
33				
34	Total	<u>\$ 3,312,773</u>		<u>\$ 3,315,151</u>

45 SUPPORTING SCHEDULES:
 46 B-2, pages 2

RECAP SCHEDULES:
 B-1

47
 48
 49
 50

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments

Exhibit
 Rebuttal Schedule B-2
 Page 2
 Witness: Bourassa

Line No.	Description	Proforma Adjustments					Rebuttal Adjusted at end of Test Year
		1 Adjusted at End of Test Year	2 Plant-in-Service	3 Accumulated Depreciation	4 Deferred CAP Charges	5 Intentionally Left Blank	
1	Gross Utility Plant in Service	\$ 20,158,709	(92,956)				\$ 20,065,753
2	Less: Accumulated Depreciation	3,722,176	(120,545)				3,601,631
3	Net Utility Plant in Service	\$ 16,436,533	\$ (92,956)	\$ 120,545	\$ -	\$ -	\$ 16,464,122
4	Less: Advances in Aid of Construction	11,374,431					11,374,431
5	Contributions in Aid of Construction (CIAC)	2,930,228		-			2,930,228
6	Accumulated Amort of CIAC	(605,832)		2,076			(603,756)
7	Customer Meter Deposits	529,140					529,140
8	Accumulated Deferred Income Taxes	-					-
9	Plus: Deferred CAP Charges	1,104,206			(23,134)		1,081,072
10	Prepayments	-					-
11	Materials and Supplies	-					-
12	Allowance for Cash Working Capital	-					-
13	Total	\$ 3,312,773	\$ (92,956)	\$ 120,545	\$ (2,076)	\$ (23,134)	\$ 3,315,151

SUPPORTING SCHEDULES:
 B-2, pages 3-5

RECAP SCHEDULES:
 B-1

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment Number 1

Line No.	Description	A	B	C	D	E	Rebuttal Adjusted Original Cost
		Reclassify Retired Plant	Plant Retirements	Adjustments to Reconcile to Reconstructed Balance	Intentionally Left Blank	Intentionally Left Blank	
1	Direct Adjusted Original Cost						
2	Organization Cost						
3	Franchise Cost						
4	Land and Land Rights						17,750
5	Structures and Improvements		(1,978)				397,350
6	Collecting and Impounding Res.						
7	Lake River and Other Intakes						
8	Wells and Springs						1,126,979
9	Infiltration Galleries and Tunnels						
10	Supply Mains						2,995
11	Power Generation Equipment						
12	Electric Pumping Equipment		(29,479)				1,525,469
13	Water Treatment Equipment						
14	Water Treatment Plant						
15	Chemical Solution Feeders						
16	Dist. Reservoirs & Standpipe	1,838					
17	Storage tanks						
18	Pressure Tanks						
19	Trans. and Dist. Mains						
20	Services						
21	Meters						
22	Hydrants						
23	Backflow Prevention Devices						
24	Other Plant and Misc. Equip.						
25	Office Furniture and Fixtures						
26	Computers and Software						
27	Transportation Equipment						
28	Stores Equipment						
29	Tools and Work Equipment						
30	Laboratory Equipment						
31	Power Operated Equipment						
32	Communications Equipment						
33	Miscellaneous Equipment						
34	Other Tangible Plant						
35	1998 ACC Plant Adjustment						
36	Rounding						
37	TOTALS		(92,956)				20,085,753
38	Plant-in-Service per Books						20,158,709
39	Increase (decrease) in Plant-in-Service						(92,956)
40	Adjustment to Plant-in-Service						(92,956)

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment Number 1 -A

Exhibit
 Rebuttal Schedule B-2
 Page 3.1
 Witness: Bourassa

Line			
<u>No.</u>			
1	<u>Reclassify Retired Plant</u>		
2			
3			
4	Acct.		PIS
5	<u>No.</u>	<u>Description</u>	<u>Adjustment</u>
6	301	Organization Cost	
7	302	Franchise Cost	
8	303	Land and Land Rights	
9	304	Structures and Improvements	
10	305	Collecting and Impounding Res.	
11	306	Lake River and Other Intakes	
12	307	Wells and Springs	
13	308	Infiltration Galleries and Tunnels	
14	309	Supply Mains	
15	310	Power Generation Equipment	
16	311	Electric Pumping Equipment	1,838
17	320	Water Treatment Equipment	
18	320.1	Water Treatment Plant	
19	320.2	Chemical Solution Feeders	
20	330	Dist. Reservoirs & Standpipe	25,642
21	330.1	Storage tanks	
22	330.2	Pressure Tanks	
23	331	Trans. and Dist. Mains	
24	333	Services	
25	334	Meters	
26	335	Hydrants	
27	336	Backflow Prevention Devices	
28	339	Other Plant and Misc. Equip.	
29	340	Office Furniture and Fixtures	(27,480)
30	340.1	Computers and Software	
31	341	Transportation Equipment	
32	342	Stores Equipment	
33	343	Tools and Work Equipment	
34	344	Laboratory Equipment	
35	345	Power Operated Equipment	
36	346	Communications Equipment	
37	347	Miscellaneous Equipment	
38	348	Other Tangible Plant	
39		1998 ACC Plant Adjustment	
40		TOTALS	\$ -
41			
42			
43	<u>SUPPORTING SCHEDULE</u>		
44	Staff Schedule JMM-6		
45	B-2, pages 3.4 to 3.16		

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment Number 1 -B

Exhibit
 Rebuttal Schedule B-2
 Page 3.2
 Witness: Bourassa

Line			
<u>No.</u>			
1	<u>Retirements Not Recorded</u>		
2			
3			
4	Acct.		PIS
5	<u>No.</u>	<u>Description</u>	<u>Adjustment</u>
6	301	Organization Cost	
7	302	Franchise Cost	
8	303	Land and Land Rights	
9	304	Structures and Improvements	(1,978)
10	305	Collecting and Impounding Res.	
11	306	Lake River and Other Intakes	
12	307	Wells and Springs	
13	308	Infiltration Galleries and Tunnels	
14	309	Supply Mains	
15	310	Power Generation Equipment	
16	311	Electric Pumping Equipment	(29,479)
17	320	Water Treatment Equipment	
18	320.1	Water Treatment Plant	
19	320.2	Chemical Solution Feeders	
20	330	Dist. Reservoirs & Standpipe	(61,499)
21	330.1	Storage tanks	
22	330.2	Pressure Tanks	
23	331	Trans. and Dist. Mains	
24	333	Services	
25	334	Meters	
26	335	Hydrants	
27	336	Backflow Prevention Devices	
28	339	Other Plant and Misc. Equip.	
29	340	Office Furniture and Fixtures	
30	340.1	Computers and Software	
31	341	Transportation Equipment	
32	342	Stores Equipment	
33	343	Tools and Work Equipment	
34	344	Laboratory Equipment	
35	345	Power Operated Equipment	
36	346	Communications Equipment	
37	347	Miscellaneous Equipment	
38	348	Other Tangible Plant	
39		1998 ACC Plant Adjustment	
40		TOTALS	\$ (92,956)
41			
42			
43	<u>SUPPORTING SCHEDULE</u>		
44	B-2, page 3.2.1		
45	B-2, pages 3.4 to 3.16		

VAIL WATER COMPANY
Test Year Ended December 31, 2011
Original Cost Rate Base Proforma Adjustments
Adjustment Number 1-B
Retirements Not Recorded

a.	Plant Description	original cost	current cost	retirement cost	install year	retirement year	2012 HW INDEX (Jul 2012)	HW Index (Year of Install)	HW Factor	Per MSJ 4-1	
										Original Cost Est.	Unrecorded Original Cost Est.
Well 6											
	1 7.5 HP well pump	unknown	\$ 38,105	unknown	1981	2003	785	245	0.31210	\$ 11,893	\$ 11,893
	2 10,000 gallon storage tank	unknown	\$ 20,000	unknown	1981	2003	450	245	0.54444	\$ 10,889	\$ 10,889
	3 3,000 gallon pressure tank	unknown	\$ 18,500	unknown	1981	2003	450	245	0.54444	\$ 10,072	\$ 10,072
	4 Two 30 HP transfer/booster pumps	unknown	\$ 9,302	unknown	1981	2003	785	245	0.31210	\$ 2,903	\$ 2,903
Vail Valley Ranch I-J Zone											
	1 15,000 gallon storage tank	unknown	\$ 30,000	unknown	1989	2002	450	245	0.54444	\$ 16,333	
	2 12,000 gallon pressure tank	unknown	\$ 12,500	unknown	1989	2004	450	245	0.54444	\$ 6,806	\$ 6,806
	3 Two 5 HP booster pumps	unknown	\$ 5,898	unknown	1989	2004	785	330	0.42038	\$ 2,479	\$ 2,479
Well 3											
	1 7.5 HP well pump	unknown	\$ 33,705	unknown	1980	2006	785	222	0.28280	\$ 9,532	\$ 9,532
	2 1,000 gallon surge tank	unknown	\$ 6,500	unknown	1980	2006	450	206	0.45778	\$ 2,976	\$ 2,976
Old Well Site 2											
	1 100,000 gallon storage tank	unknown	\$ 200,000	unknown	1961	2005	450	59	0.13111	\$ 26,222	\$ 26,222
	2 5,000 gallon pressure tank	unknown	\$ 25,000	unknown	1961	2005	450	59	0.13111	\$ 3,278	\$ 3,278
	3 250 gallon surge tank	unknown	\$ 3,250	unknown	1961	2005	450	59	0.13111	\$ 426	\$ 426
	4 Two 25 HP, one 20 HP & one 15 HP booster/transfer pumps	unknown	\$ 16,927	unknown	1961	2005	785	71	0.09045	\$ 1,531	\$ 1,531
	5 Land										
	6 Fencing	unknown	\$ 5,000	unknown	1961	2005	450	59	0.13111	\$ 656	\$ 656
Golos											
	1 50,000 gallon storage tank	unknown	\$ 100,000	(1)	1980	2004	450	206	0.45778	\$ 45,778	
	2 3,000 gallon pressure tank	unknown	\$ 18,500	(1)	1980	2004	450	206	0.45778	\$ 8,469	
	3 5 HP booster pump	unknown	\$ 2,949	(1)	1980	2004	785	222	0.28280	\$ 834	
	4 Land										
	5 Fencing	unknown	\$ 3,500	(1)	1980	2004	450	206	0.45778	\$ 1,602	
Patterson											
	1 Three 40 gallon bladder tanks	unknown	\$ 2,196	unknown	1978	2000	450	170	0.37778	\$ 830	\$ 830
	2 Two 2 HP booster pumps	unknown	\$ 4,666	unknown	1978	2000	785	192	0.24459	\$ 1,141	\$ 1,141
	3 Land										
	4 Fencing	unknown	\$ 3,500	unknown	1978	2000	450	170	0.37778	\$ 1,322	\$ 1,322
Old Andrada											
	1 Land (reverted back to owner)										
	2 100,000 gallon storage tank	unknown	\$ 200,000	(1)	1980	2004	450	206	0.45778	\$ 91,556	
	3 15,000 gallon pressure tank	unknown	\$ 25,000	\$ 2,000	1980	2002	450	206	0.45778	\$ 11,445	
	4 3,000 gallon pressure tank	unknown	\$ 18,500	(1)	1980	2004	450	206	0.45778	\$ 8,469	
	5 Two 20 HP booster pumps	unknown	\$ 8,290	(1)	1980	2004	785	222	0.28280	\$ 2,344	
	6 Fencing	unknown	\$ 3,500	(1)	1980	2004	450	206	0.45778	\$ 1,602	
Total										\$ 281,388	\$ 92,956

(1) Golos & Andrada together - retirement cost was \$71,200

NARUC Line Account No.		Description	Allowed Deprec. Rate	Plant at 12/31/1998	Deprec. At 12/31/2008	Plant Additions (Per Books)	Plant Adjustments	Adjusted Plant Additions	Plant Retirements (Per Books)	Salvage A/D Only	Depreciation (Calculated)	Plant Balance	Accum. Deprec.
1	301	Organization Cost	0.00%	-	-	-	-	-	-	-	-	-	-
2	302	Franchise Cost	0.00%	-	-	-	-	-	-	-	-	-	-
3	303	Land and Land Rights	0.00%	3,500	-	-	-	-	-	-	-	3,500	-
4	304	Structures & Improvements	2.80%	62,198	17,499	2,753	-	2,753	-	-	1,780	64,951	19,279
5	305	Collecting & Impounding Reservoirs	0.00%	-	-	-	-	-	-	-	-	-	-
6	306	Lake, River, Canal Intakes	0.00%	-	-	-	-	-	-	-	-	-	-
7	307	Wells & Springs	3.20%	155,446	43,733	17,905	-	17,905	-	-	5,261	173,351	48,993
8	308	Infiltration Galleries	0.00%	-	-	-	-	-	-	-	-	-	-
9	309	Raw Water Supply Mains	2.00%	-	-	-	-	-	-	-	-	-	-
10	310	Power Generation Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
11	311	Pumping Equipment	3.60%	295,681	83,186	12,860	-	12,860	-	-	10,876	308,541	94,062
12	320	Water Treatment Equipment	2.58%	-	-	-	-	-	-	-	-	-	-
13	320.1	Water Treatment Plants	0.00%	-	-	-	-	-	-	-	-	-	-
14	320.2	Solution Chemical Feeders	0.00%	-	-	-	-	-	-	-	-	-	-
15	330	Distribution Reservoirs & Standpipes	2.00%	118,072	33,218	1,825	-	1,825	-	-	2,380	119,897	35,598
16	330.1	Storage Tanks	0.00%	-	-	-	-	-	-	-	-	-	-
17	330.2	Pressure Tanks	0.00%	-	-	-	-	-	-	-	-	-	-
18	331	Transmission & Distribution Mains	2.00%	1,413,166	397,575	271,852	(2,950)	271,852	(2,950)	-	30,982	1,685,018	428,557
19	333	Services	3.30%	15,376	4,326	-	-	-	-	-	459	12,426	4,785
20	334	Meters	3.60%	105,774	29,758	44,429	-	44,429	-	-	4,608	150,203	34,366
21	335	Hydrants	3.60%	-	-	-	-	-	-	-	-	-	-
22	336	Backflow Prevention Devices	3.60%	-	-	-	-	-	-	-	-	-	-
23	339	Other Plant & Misc Equipment	3.60%	2,701	760	2,973	-	2,973	-	-	151	5,674	911
24	340	Office Furniture & Equipment	6.80%	4,039	1,136	1,290	-	1,290	-	-	319	5,329	1,455
25	340.1	Computers & Software	6.80%	-	-	-	2,950	2,950	-	-	100	2,950	100
26	341	Transportation Equipment	13.30%	32,900	9,256	20,247	-	20,247	-	-	4,797	39,240	146
27	342	Stores Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
28	343	Tools, Shop & Garage Equipment	7.70%	827	233	-	-	-	827	-	32	-	(562)
29	344	Laboratory Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
30	345	Power Operated Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
31	346	Communication Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
32	347	Miscellaneous Equipment	3.60%	-	-	-	-	-	-	-	-	-	-
33	348	Other Tangible Plant	0.00%	-	-	-	-	-	-	-	-	-	-
34		1983 ACC Adjustment to Plant	2.64%	(149,395)	(100,842)	-	-	-	-	-	(3,944)	(149,395)	(104,786)
35		TOTALS		2,060,285	500,987	376,134	-	376,134	-	-	57,799	2,421,685	562,903
36				0	0				14,734				

NARUC		2001									
Line No.	Account No.	Description	Allowed Deprec. Rate	Plant Additions (Per. Books)	Plant Adjustments	Adjusted Plant Additions	Plant Retirements (Per. Books)	Salvage A/D Only	Depreciation (Calculated)	Plant Balance	Accum. Deprec.
1	301	Organization Cost	0.00%	-	-	-	-	-	-	-	-
2	302	Franchise Cost	0.00%	-	-	-	-	-	-	-	-
3	303	Land and Land Rights	0.00%	-	-	-	-	-	-	3,500	-
4	304	Structures & Improvements	2.80%	-	-	-	-	-	1,782	63,629	21,538
5	305	Collecting & Impounding Reservoirs	0.00%	-	-	-	-	-	-	-	-
6	306	Lake, River, Canal Intakes	0.00%	-	-	-	-	-	-	-	-
7	307	Wells & Springs	3.20%	201,146	-	201,146	-	-	9,173	387,228	63,917
8	308	Infiltration Galleries	0.00%	-	-	-	-	-	-	-	-
9	309	Raw Water Supply Mains	2.00%	-	-	-	-	-	-	-	-
10	310	Power Generation Equipment	0.00%	-	-	-	-	-	-	-	-
11	311	Pumping Equipment	3.60%	-	-	-	-	-	11,492	319,220	115,713
12	320	Water Treatment Equipment	2.58%	-	-	-	-	-	-	-	-
13	320.1	Water Treatment Plants	0.00%	-	-	-	-	-	-	-	-
14	320.2	Solution Chemical Feeders	0.00%	-	-	-	-	-	-	-	-
15	330	Distribution Reservoirs & Standpipes	2.00%	323,144	-	323,144	-	-	5,703	446,698	42,905
16	330.1	Storage Tanks	0.00%	-	-	-	-	-	-	-	-
17	330.2	Pressure Tanks	0.00%	-	-	-	-	-	-	-	-
18	331	Transmission & Distribution Mains	2.00%	1,073,094	-	1,073,094	-	-	45,339	2,803,505	508,051
19	333	Services	3.30%	-	-	-	-	-	411	12,451	5,606
20	334	Meters	3.60%	64,869	-	64,869	-	-	7,874	253,935	48,447
21	335	Hydrants	3.60%	-	-	-	-	-	-	-	-
22	336	Backflow Prevention Devices	3.60%	-	-	-	-	-	-	-	-
23	339	Other Plant & Misc Equipment	3.60%	-	-	-	-	-	236	6,553	1,367
24	340	Office Furniture & Equipment	6.80%	1,207	-	1,207	-	-	562	8,862	2,458
25	340.1	Computers & Software	6.80%	-	-	-	-	-	624	9,179	1,137
26	341	Transportation Equipment	13.30%	-	-	-	-	-	5,219	39,240	10,584
27	342	Stores Equipment	0.00%	-	-	-	-	-	-	-	-
28	343	Tools, Shop & Garage Equipment	7.70%	-	-	-	-	-	61	794	(471)
29	344	Laboratory Equipment	0.00%	-	-	-	-	-	-	-	-
30	345	Power Operated Equipment	0.00%	-	-	-	-	-	-	-	-
31	346	Communication Equipment	0.00%	-	-	-	-	-	-	-	-
32	347	Miscellaneous Equipment	3.60%	-	-	-	-	-	187	5,190	280
33	348	Other Tangible Plant	0.00%	-	-	-	-	-	-	-	-
34		1983 ACC Adjustment to Plant	2.64%	-	-	-	-	-	(3,944)	(149,395)	(112,674)
35		TOTALS		1,663,460	-	1,663,460	-	-	84,818	4,210,589	708,957

Line No.	NARUC Account No.	Description	Allowed Deprec. Rate	2002					Accum. Deprec.		
				Plant Additions (Per Books)	Plant Adjustments ¹	Adjusted Plant Additions	Plant Retirements (Per Books)	Retirement Adjustments		Adjusted Plant Retirements	
1	301	Organization Cost	0.00%	-	-	-	-	-	-	-	-
2	302	Franchise Cost	0.00%	-	-	-	-	-	-	-	-
3	303	Land and Land Rights	0.00%	7,500	-	7,500	-	-	-	11,000	-
4	304	Structures & Improvements	2.80%	-	-	-	2,000	-	1,754	61,629	21,292
5	305	Collecting & Impounding Reservoirs	0.00%	-	-	-	-	-	-	-	-
6	306	Lake, River, Canal Intakes	0.00%	-	-	-	-	-	-	-	-
7	307	Wells & Springs	3.20%	8,598	-	8,598	-	-	12,529	395,826	76,446
8	308	Infiltration Galleries	0.00%	-	-	-	-	-	-	-	-
9	309	Raw Water Supply Mains	2.00%	-	-	-	-	-	-	-	-
10	310	Power Generation Equipment	0.00%	-	-	-	-	-	-	-	-
11	311	Pumping Equipment	3.60%	309,156	-	309,156	-	-	17,057	628,376	132,769
12	320	Water Treatment Equipment	2.58%	-	-	-	-	-	-	-	-
13	320.1	Water Treatment Plants	0.00%	-	-	-	-	-	-	-	-
14	320.2	Solution Chemical Feeders	0.00%	-	-	-	-	-	-	-	-
15	330	Distribution Reservoirs & Standpipes	2.00%	-	-	-	15,000	-	8,784	431,698	36,689
16	330.1	Storage Tanks	0.00%	-	-	-	-	-	-	-	-
17	330.2	Pressure Tanks	0.00%	-	-	-	-	-	-	-	-
18	331	Transmission & Distribution Mains	2.00%	1,784,712	-	1,784,712	-	-	73,917	4,588,217	581,968
19	333	Services	3.30%	-	-	-	-	-	411	12,451	6,017
20	334	Meters	3.60%	82,558	-	82,558	-	-	10,628	336,493	59,074
21	335	Hydrants	3.60%	-	-	-	-	-	-	-	-
22	336	Backflow Prevention Devices	3.60%	-	-	-	-	-	236	6,553	1,603
23	339	Other Plant & Misc Equipment	3.60%	-	-	-	-	-	797	14,581	3,255
24	340	Office Furniture & Equipment	6.80%	5,719	-	5,719	-	-	737	12,495	1,874
25	340.1	Computers & Software	6.80%	3,316	-	3,316	-	-	5,219	39,240	15,803
26	341	Transportation Equipment	13.30%	-	-	-	-	-	-	-	-
27	342	Stores Equipment	0.00%	-	-	-	-	-	129	2,544	(342)
28	343	Tools, Shop & Garage Equipment	7.70%	1,750	-	1,750	-	-	-	-	-
29	344	Laboratory Equipment	0.00%	-	-	-	-	-	-	-	-
30	345	Power Operated Equipment	0.00%	-	-	-	-	-	-	-	-
31	346	Communication Equipment	0.00%	-	-	-	-	-	-	-	-
32	347	Miscellaneous Equipment	3.60%	-	-	-	-	-	187	5,190	467
33	348	Other Tangible Plant	0.00%	-	-	-	-	-	-	-	-
34		1983 ACC Adjustment to Plant	2.64%	-	-	-	-	-	(3,944)	(149,395)	(116,618)
35		TOTALS		2,203,309	-	2,203,309	17,000	-	128,439	6,396,898	820,297
36				-	-	-	17,000	-	-	-	-

NARUC		2003											
Line No.	Account No.	Description	Allowed Deprec. Rate	Plant Additions (Per Books)	Plant Adjustments	Adjusted Plant Additions	Plant Retirements (Per Books)	Retirement Adjustments	Adjusted Plant Retirements	Salvage A/D Only	Depreciation (Calculated)	Plant Balance	Accum. Deprec.
1	301	Organization Cost	0.00%	-	-	-	-	-	-	-	-	-	-
2	302	Franchise Cost	0.00%	-	-	-	-	-	-	-	-	-	-
3	303	Land and Land Rights	0.00%	-	-	-	-	-	-	-	-	11,000	-
4	304	Structures & Improvements	2.80%	39,852	-	39,852	-	-	-	-	2,284	101,481	23,576
5	305	Collecting & Impounding Reservoirs	0.00%	-	-	-	-	-	-	-	-	-	-
6	306	Lake, River, Canal Intakes	0.00%	-	-	-	-	-	-	-	-	-	-
7	307	Wells & Springs	3.20%	168,351	-	168,351	-	-	-	-	15,360	564,177	91,806
8	308	Infiltration Galleries	0.00%	-	-	-	-	-	-	-	-	-	-
9	309	Raw Water Supply Mains	2.00%	-	-	-	-	-	-	-	-	-	-
10	310	Power Generation Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
11	311	Pumping Equipment	3.60%	276,980	-	276,980	-	14,796	14,796	-	27,341	890,560	145,314
12	320	Water Treatment Equipment	2.58%	-	-	-	-	-	-	-	-	-	-
13	320.1	Water Treatment Plants	0.00%	-	-	-	-	-	-	-	-	-	-
14	320.2	Solution Chemical Feeders	0.00%	-	-	-	-	-	-	-	-	-	-
15	330	Distribution Reservoirs & Standpipes	2.00%	349,054	-	349,054	-	20,961	20,961	-	11,915	759,791	27,643
16	330.1	Storage Tanks	0.00%	-	-	-	-	-	-	-	-	-	-
17	330.2	Pressure Tanks	0.00%	-	-	-	-	-	-	-	-	-	-
18	331	Transmission & Distribution Mains	2.00%	647,298	-	647,298	-	-	-	-	98,237	5,235,515	680,205
19	333	Services	3.30%	-	-	-	-	-	-	-	411	12,451	6,428
20	334	Meters	3.60%	43,395	-	43,395	-	-	-	-	12,895	379,888	71,969
21	335	Hydrants	3.60%	-	-	-	-	-	-	-	-	-	-
22	336	Backflow Prevention Devices	3.60%	-	-	-	-	-	-	-	-	-	-
23	339	Other Plant & Misc Equipment	3.60%	-	-	-	-	-	-	-	236	6,553	1,838
24	340	Office Furniture & Equipment	6.80%	9,943	-	9,943	-	-	-	-	1,330	24,524	4,584
25	340.1	Computers & Software	6.80%	1,625	-	1,625	-	-	-	-	905	14,120	2,779
26	341	Transportation Equipment	13.30%	21,808	-	21,808	-	-	-	-	6,669	61,048	22,472
27	342	Stores Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
28	343	Tools, Shop & Garage Equipment	7.70%	490	-	490	-	-	-	-	215	3,034	(128)
29	344	Laboratory Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
30	345	Power Operated Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
31	346	Communication Equipment	0.00%	-	-	-	-	-	-	-	-	-	-
32	347	Miscellaneous Equipment	3.60%	-	-	-	-	-	-	-	187	5,190	654
33	348	Other Tangible Plant	0.00%	-	-	-	-	-	-	-	-	-	-
34		1983 ACC Adjustment to Plant	2.64%	-	-	-	-	-	-	-	(3,944)	(149,395)	(120,562)
35		TOTALS		1,558,796	-	1,558,796	-	35,757	35,757	-	174,040	7,919,937	958,579

Vail Water Company
Plant Additions and Retirements

Exhibit
Rebuttal Schedule
Page 3.10
Witness: Bourassa

NARUC		Description	Allowed Deprec. Rate	Plant		Adjusted		Salvage A/D Only	Depreciation (Calculated)	Plant Balance	Accum. Deprec.
Line No.	Account No.			Plant Additions (Per Books)	Plant Retirements (Per Books)	Adjusted Additions	Adjusted Retirements				
1	301	Organization Cost	0.00%	-	-	-	-	-	-	-	-
2	302	Franchise Cost	0.00%	-	-	-	-	-	-	-	-
3	303	Land and Land Rights	0.00%	-	-	-	-	-	-	11,000	-
4	304	Structures & Improvements	2.80%	16,415	-	656	-	3,432	-	130,454	29,378
5	305	Collecting & Impounding Reservoirs	0.00%	-	-	-	-	-	-	-	-
6	306	Lake, River, Canal Intakes	0.00%	-	-	-	-	-	-	-	-
7	307	Wells & Springs	3.20%	486,713	-	-	-	26,311	-	1,065,583	136,406
8	308	Infiltration Galleries	0.00%	-	-	-	-	-	-	-	-
9	309	Raw Water Supply Mains	2.00%	-	-	-	-	-	-	-	-
10	310	Power Generation Equipment	0.00%	-	-	-	-	-	-	-	-
11	311	Pumping Equipment	3.60%	385,087	-	1,531	-	39,383	-	1,285,753	212,957
12	320	Water Treatment Equipment	2.58%	-	-	-	-	-	-	-	-
13	320.1	Water Treatment Plants	0.00%	-	-	-	-	-	-	-	-
14	320.2	Solution Chemical Feeders	0.00%	-	-	-	-	-	-	-	-
15	330	Distribution Reservoirs & Standpipes	2.00%	201,590	-	29,926	-	16,776	-	924,649	22,815
16	330.1	Storage Tanks	0.00%	-	-	-	-	-	-	-	-
17	330.2	Pressure Tanks	0.00%	-	-	-	-	-	-	-	-
18	331	Transmission & Distribution Mains	2.00%	1,751,217	-	-	-	185,477	-	10,149,444	930,819
19	333	Services	3.30%	-	-	-	-	411	-	12,451	7,249
20	334	Meters	3.60%	311,350	72,274	-	-	24,820	-	808,973	37,926
21	335	Hydrants	3.60%	-	-	-	-	-	-	-	-
22	336	Backflow Prevention Devices	3.60%	-	-	-	-	182	-	5,067	274
23	339	Other Plant & Misc Equipment	3.60%	-	-	-	-	236	-	6,553	2,310
24	340	Office Furniture & Equipment	6.80%	3,327	-	-	-	1,844	-	28,784	8,128
25	340.1	Computers & Software	6.80%	-	-	-	-	960	-	14,120	4,699
26	341	Transportation Equipment	13.30%	-	-	-	-	6,897	-	51,856	(2,363)
27	342	Stores Equipment	0.00%	-	-	-	-	-	-	-	-
28	343	Tools, Shop & Garage Equipment	7.70%	651	-	-	-	589	-	7,971	(55)
29	344	Laboratory Equipment	0.00%	-	-	-	-	-	-	-	-
30	345	Power Operated Equipment	0.00%	-	-	-	-	-	-	-	-
31	346	Communication Equipment	0.00%	-	-	-	-	-	-	-	-
32	347	Miscellaneous Equipment	3.60%	-	-	-	-	-	-	5,190	1,028
33	348	Other Tangible Plant	0.00%	-	-	-	-	-	-	-	-
34		1983 ACC Adjustment to Plant	2.64%	-	-	-	-	(3,944)	-	(149,395)	(128,450)
35											
36		TOTALS		3,156,350	-	3,156,350	72,274	32,113	303,561	14,358,453	1,263,121

Vail Water Company
Plant Additions and Retirements

Exhibit
Rebuttal Schedule
Page 3.12
Witness: Bourassa

NARUC		2007									
Line No.	Account No.	Description	Allowed Deprec. Rate	Plant Additions (Per Books)	Plant Adjustments	Adjusted Plant Additions	Plant Retirements (Per Books)	Salvage A/D Only	Depreciation (Calculated)	Plant Balance	Accum. Deprec.
1	301	Organization Cost	0.00%	-	-	-	-	-	-	-	-
2	302	Franchise Cost	0.00%	-	-	-	-	-	-	-	-
3	303	Land and Land Rights	0.00%	6,750	-	6,750	-	-	-	17,750	-
4	304	Structures & Improvements	2.80%	218,451	-	218,451	-	7,959	7,959	383,467	41,613
5	305	Collecting & Impounding Reservoirs	0.00%	-	-	-	-	-	-	-	-
6	306	Lake, River, Canal Intakes	0.00%	-	-	-	-	-	-	-	-
7	307	Wells & Springs	3.20%	-	-	-	-	36,063	36,063	1,126,979	207,551
8	308	Infiltration Galleries	0.00%	-	-	-	-	-	-	-	-
9	309	Raw Water Supply Mains	2.00%	-	-	-	-	-	-	-	-
10	310	Power Generation Equipment	0.00%	-	-	-	-	-	-	-	-
11	311	Pumping Equipment	3.60%	-	-	-	-	-	-	-	-
12	320	Water Treatment Equipment	2.58%	244,070	-	244,070	-	50,337	50,337	1,520,291	299,878
13	320.1	Water Treatment Plants	0.00%	-	-	-	-	-	-	-	-
14	320.2	Solution Chemical Feeders	0.00%	-	-	-	-	-	-	-	-
15	330	Distribution Reservoirs & Standpipes	2.00%	609,673	-	609,673	-	24,530	24,530	1,531,346	62,832
16	330.1	Storage Tanks	0.00%	-	-	-	-	-	-	-	-
17	330.2	Pressure Tanks	0.00%	-	-	-	-	-	-	-	-
18	331	Transmission & Distribution Mains	2.00%	1,877,226	-	1,877,226	-	250,268	250,268	13,452,020	1,398,330
19	333	Services	3.30%	-	-	-	-	411	411	12,451	8,071
20	334	Meters	3.60%	41,452	-	41,452	59,683	29,463	29,463	809,302	(57,071)
21	335	Hydrants	3.60%	354,032	-	354,032	-	6,373	6,373	354,032	6,373
22	336	Backflow Prevention Devices	3.60%	-	-	-	2,238	248	248	5,776	(1,481)
23	339	Other Plant & Misc Equipment	3.60%	-	-	-	-	236	236	6,553	2,782
24	340	Office Furniture & Equipment	6.80%	-	-	-	-	1,972	1,972	28,996	12,064
25	340.1	Computers & Software	13.30%	-	-	-	-	1,062	1,062	15,620	6,772
26	341	Transportation Equipment	0.00%	-	-	-	-	6,897	6,897	51,856	11,431
27	342	Stores Equipment	7.70%	5,756	-	5,756	-	-	-	11,024	(1,609)
28	343	Tools, Shop & Garage Equipment	0.00%	-	-	-	2,915	739	739	-	-
29	344	Laboratory Equipment	0.00%	-	-	-	-	-	-	-	-
30	345	Power Operated Equipment	0.00%	-	-	-	-	-	-	-	-
31	346	Communication Equipment	0.00%	-	-	-	-	-	-	-	-
32	347	Miscellaneous Equipment	3.60%	-	-	-	-	187	187	5,190	1,401
33	348	Other Tangible Plant	0.00%	-	-	-	-	-	-	-	-
34		1983 ACC Adjustment to Plant	2.64%	-	-	-	-	(3,944)	(3,944)	(149,395)	(136,339)
35		TOTALS		3,357,410	-	3,357,410	64,836	-	412,801	19,193,258	1,862,600

Vail Water Company
Plant Additions and Retirements

Exhibit
Rebuttal Schedule
Page 3.14
Witness: Bourassa

NARUC		2009									
Line No.	Account No.	Description	Allowed Deprec. Rate	Plant Additions (Per Books)	Plant Adjustments	Adjusted Plant Additions	Plant Retirements (Per Books)	Salvage A/D Only	Depreciation (Calculated)	Plant Balance	Accum. Deprec.
1	301	Organization Cost	0.00%	-	-	-	-	-	-	-	-
2	302	Franchise Cost	0.00%	-	-	-	-	-	-	-	-
3	303	Land and Land Rights	0.00%	-	-	-	-	-	-	17,750	-
4	304	Structures & Improvements	2.80%	-	-	-	-	-	11,126	397,349	63,811
5	305	Collecting & Impounding Reservoirs	0.00%	-	-	-	-	-	-	-	-
6	306	Lake, River, Canal Intakes	0.00%	-	-	-	-	-	-	-	-
7	307	Wells & Springs	3.20%	-	-	-	-	-	36,063	1,126,979	279,677
8	308	Infiltration Galleries	0.00%	-	-	-	-	-	-	-	-
9	309	Raw Water Supply Mains	2.00%	-	-	-	-	-	-	-	-
10	310	Power Generation Equipment	0.00%	-	-	-	-	-	-	-	-
11	311	Pumping Equipment	3.60%	-	546	546	-	-	54,740	1,520,837	409,348
12	320	Water Treatment Equipment	2.58%	-	-	-	-	-	-	-	-
13	320.1	Water Treatment Plants	0.00%	-	-	-	-	-	-	-	-
14	320.2	Solution Chemical Feeders	0.00%	-	-	-	-	-	-	-	-
15	330	Distribution Reservoirs & Standpipes	2.00%	2,266	2,266	2,266	-	-	31,982	1,585,212	125,657
16	330.1	Storage Tanks	0.00%	-	-	-	-	-	-	-	-
17	330.2	Pressure Tanks	0.00%	-	-	-	-	-	-	-	-
18	331	Transmission & Distribution Mains	2.00%	2,995	2,995	2,995	-	-	276,420	13,822,490	1,947,465
19	333	Services	3.30%	-	-	-	-	-	411	12,451	8,893
20	334	Meters	3.60%	33,038	33,038	33,038	22,935	-	31,636	883,826	(52,193)
21	335	Hydrants	3.60%	3,570	3,570	3,570	-	-	17,142	477,958	38,426
22	336	Backflow Prevention Devices	3.60%	-	-	-	-	-	284	7,901	(950)
23	339	Other Plant & Misc Equipment	3.60%	-	-	-	-	-	236	6,563	3,254
24	340	Office Furniture & Equipment	6.80%	4,951	4,951	4,951	-	-	(19)	2,200	(20,239)
25	340.1	Computers & Software	6.80%	-	-	-	-	-	1,062	15,620	8,897
26	341	Transportation Equipment	13.30%	-	-	-	-	-	7,289	54,806	17,764
27	342	Stores Equipment	0.00%	-	-	-	-	-	-	-	-
28	343	Tools, Shop & Garage Equipment	7.70%	409	409	409	-	-	989	13,043	291
29	344	Laboratory Equipment	0.00%	-	-	-	-	-	-	-	-
30	345	Power Operated Equipment	0.00%	-	-	-	-	-	-	-	-
31	346	Communication Equipment	0.00%	-	-	-	-	-	-	-	-
32	347	Miscellaneous Equipment	3.60%	-	-	-	-	-	187	5,190	1,775
33	348	Other Tangible Plant	0.00%	-	-	-	-	-	-	-	-
34		1983 ACC Adjustment to Plant	2.64%	-	-	-	-	-	(3,944)	(149,395)	(144,226)
35		TOTALS		47,775	-	47,775	22,935	-	465,304	19,800,770	2,687,649

Vail Water Company
Plant Additions and Retirements

Exhibit
Rebuttal Schedule
Page 3.16
Witness: Bourassa

NARUC Account No.		Description	Allowed Deprec. Rate	Plant Additions (Per Books)	Plant Adjustments	Adjusted Plant Additions	Plant Retirements (Per Books)	Salvage A/D Only	Depreciation (Calculated)	Plant Balance	Accum. Deprec.
1	301	Organization Cost	0.00%	-	-	-	-	-	-	-	-
2	302	Franchise Cost	0.00%	-	-	-	-	-	-	-	-
3	303	Land and Land Rights	0.00%	-	-	-	-	-	-	17,750	-
4	304	Structures & Improvements	2.80%	-	1	1	-	11,126	-	397,350	86,062
5	305	Collecting & Impounding Reservoirs	0.00%	-	-	-	-	-	-	-	-
6	306	Lake, River, Canal Intakes	0.00%	-	-	-	-	-	-	-	-
7	307	Wells & Springs	3.20%	-	-	-	-	36,063	-	1,126,979	351,804
8	308	Infiltration Galleries	0.00%	-	-	-	-	-	30	2,995	30
9	309	Raw Water Supply Mains	2.00%	-	2,995	2,995	-	-	-	-	-
10	310	Power Generation Equipment	0.00%	-	-	-	-	-	-	-	-
11	311	Pumping Equipment	3.60%	2,756	(1)	2,755	-	54,867	-	1,525,469	519,000
12	320	Water Treatment Equipment	2.58%	-	-	-	-	-	-	-	-
13	320.1	Water Treatment Plants	0.00%	-	-	-	-	-	-	-	-
14	320.2	Solution Chemical Feeders	0.00%	-	-	-	-	-	-	-	-
15	330	Distribution Reservoirs & Standpipes	2.00%	-	-	-	-	31,704	-	1,585,212	189,065
16	330.1	Storage Tanks	0.00%	-	-	-	-	-	-	-	-
17	330.2	Pressure Tanks	0.00%	-	-	-	-	-	-	-	-
18	331	Transmission & Distribution Mains	2.00%	203,539	(2,995)	200,544	-	278,455	14,023,034	14,023,034	2,502,370
19	333	Services	3.30%	-	-	-	-	411	-	12,451	9,715
20	334	Meters	3.60%	32,042	1	32,043	13,109	32,890	923,082	923,082	(11,443)
21	335	Hydrants	3.60%	14,950	-	14,950	-	17,476	492,908	492,908	73,108
22	336	Backflow Prevention Devices	3.60%	-	-	-	-	284	7,901	7,901	(381)
23	339	Other Plant & Misc Equipment	3.60%	-	-	-	-	236	6,553	6,553	3,726
24	340	Office Furniture & Equipment	6.80%	-	3	3	-	150	2,203	2,203	(19,940)
25	340.1	Computers & Software	6.80%	-	1	1	-	1,062	15,621	15,621	11,021
26	341	Transportation Equipment	13.30%	-	-	-	-	7,289	54,806	54,806	32,342
27	342	Stores Equipment	0.00%	-	-	-	-	-	-	-	-
28	343	Tools, Shop & Garage Equipment	7.70%	2,602	-	2,602	-	1,104	15,645	15,645	2,399
29	344	Laboratory Equipment	0.00%	-	-	-	-	-	-	-	-
30	345	Power Operated Equipment	0.00%	-	-	-	-	-	-	-	-
31	346	Communication Equipment	0.00%	-	-	-	-	-	-	-	-
32	347	Miscellaneous Equipment	3.60%	-	-	-	-	187	5,190	5,190	2,148
33	348	Other Tangible Plant	0.00%	-	-	-	-	-	-	-	-
34		1983 ACC Adjustment to Plant	2.64%	-	-	-	-	(1,225)	(149,395)	(149,395)	(149,395)
35		TOTALS		255,889	5	255,894	13,109	-	472,110	20,065,753	3,601,631

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment Number 1-C

Exhibit
 Rebuttal Schedule B-2
 Page 3.3
 Witness: Bourassa

Line

1	<u>Adjustments to Reconcile to Reconstructed PIS Balance</u>					
2		Direct		Rebuttal	Rebuttal	
3		Adjusted		Adjusted	Plant	
4	Acct.	Original	Rebuttal	Original	Per	Adjustment
5	<u>No.</u> <u>Description</u>	<u>Cost</u>	<u>Adjustments</u>	<u>Cost</u>	<u>Reconstruction</u>	<u>Adjustment</u>
6	301 Organization Cost	-	-	-	-	-
7	302 Franchise Cost	-	-	-	-	-
8	303 Land and Land Rights	17,750	-	17,750	17,750	-
9	304 Structures and Improvements	399,328	(1,978)	397,350	397,350	-
10	305 Collecting and Impounding Res.	-	-	-	-	-
11	306 Lake River and Other Intakes	-	-	-	-	-
12	307 Wells and Springs	1,126,979	-	1,126,979	1,126,979	-
13	308 Infiltration Galleries and Tunnels	-	-	-	-	-
14	309 Supply Mains	2,995	-	2,995	2,995	-
15	310 Power Generation Equipment	-	-	-	-	-
16	311 Electric Pumping Equipment	1,553,110	(27,641)	1,525,469	1,525,469	-
17	320 Water Treatment Equipment	-	-	-	-	-
18	320.1 Water Treatment Plant	-	-	-	-	-
19	320.2 Chemical Solution Feeders	-	-	-	-	-
20	330 Dist. Reservoirs & Standpipe	1,621,069	(35,857)	1,585,212	1,585,212	-
21	330.1 Storage tanks	-	-	-	-	-
22	330.2 Pressure Tanks	-	-	-	-	-
23	331 Trans. and Dist. Mains	14,023,034	-	14,023,034	14,023,034	-
24	333 Services	12,451	-	12,451	12,451	-
25	334 Meters	923,082	-	923,082	923,082	-
26	335 Hydrants	492,908	-	492,908	492,908	-
27	336 Backflow Prevention Devices	7,901	-	7,901	7,901	-
28	339 Other Plant and Misc. Equip.	6,553	-	6,553	6,553	-
29	340 Office Furniture and Fixtures	29,683	(27,480)	2,203	2,203	-
30	340.1 Computers and Software	15,621	-	15,621	15,621	-
31	341 Transportation Equipment	54,806	-	54,806	54,806	-
32	342 Stores Equipment	-	-	-	-	-
33	343 Tools and Work Equipment	15,645	-	15,645	15,645	-
34	344 Laboratory Equipment	-	-	-	-	-
35	345 Power Operated Equipment	-	-	-	-	-
36	346 Communications Equipment	-	-	-	-	-
37	347 Miscellaneous Equipment	5,190	-	5,190	5,190	-
38	348 Other Tangible Plant	-	-	-	-	-
39	1998 ACC Plant Adjustment	(149,395)	-	(149,395)	(149,395)	-
40	TOTALS	\$ 20,158,709	\$ (92,956)	\$ 20,065,753	\$ 20,065,753	\$ -

43 SUPPORTING SCHEDULE

44 B-2, pages 3.1 and 3.2

45 B-2, pages 3.4 to 3.16

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment Number 2

Accumulated Depreciation

Line No.	Acct. No.	Description	A	B	C	D	E	F	
			Direct Adjusted Accum. Depr.	Reclassify Retired Plant	Plant Retirements	Adjustments to Reconcile to Reconstructed Balance	Intentionally Left Blank	Intentionally Left Blank	Rebuttal Adjusted Accum. Depr.
1			-	-	-	-	-	-	-
2			-	-	-	-	-	-	-
3			-	-	-	-	-	-	-
4			-	-	-	-	-	-	-
5			-	-	-	-	-	-	-
6			-	-	-	-	-	-	-
7			-	-	-	-	-	-	-
8			-	-	-	-	-	-	-
9			-	-	-	-	-	-	-
10			88,696	-	(1,978)	(656)	-	-	86,062
11			-	-	-	-	-	-	-
12			-	-	-	-	-	-	-
13			352,116	-	-	(312)	-	-	351,804
14			-	-	-	-	-	-	-
15			31	-	-	(1)	-	-	30
16			-	-	-	-	-	-	-
17			554,754	232	(29,479)	(6,507)	-	-	519,000
18			-	-	-	-	-	-	-
19			-	-	-	-	-	-	-
20			232,569	-	-	-	-	-	-
21			-	1,795	(61,499)	16,200	-	-	189,065
22			-	-	-	-	-	-	-
23			2,506,255	-	-	(3,885)	-	-	2,502,370
24			9,718	-	-	(3)	-	-	9,715
25			(11,187)	-	-	(256)	-	-	(11,443)
26			73,245	-	-	(137)	-	-	73,108
27			(379)	-	-	(2)	-	-	(381)
28			3,728	-	-	(2)	-	-	3,726
29			14,089	-	-	(27,488)	-	-	(19,940)
30			11,025	(6,540)	-	(4)	-	-	11,021
31			32,357	-	-	(15)	-	-	32,342
32			-	-	-	-	-	-	-
33			2,404	-	-	(4)	-	-	2,399
34			-	-	-	-	-	-	-
35			-	-	-	-	-	-	-
36			-	-	-	-	-	-	-
37			2,150	-	-	(1)	-	-	2,148
38			-	-	-	-	-	-	-
39			(149,395)	-	-	-	-	-	-
40			\$ 3,722,176	\$ (4,514)	\$ (92,956)	\$ (23,075)	\$ -	\$ -	\$ (149,395)
41									\$ 3,601,631
42									\$ 3,722,176
43									\$ (120,545)
44									\$ (120,545)
45									\$ (120,545)
46									\$ (120,545)
47									\$ (120,545)
48									\$ (120,545)
49									\$ (120,545)
50									\$ (120,545)

SUPPORTING SCHEDULES
 B-2, pages 4.1 to 4.3

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment Number 2 -A

Exhibit
 Rebuttal Schedule B-2
 Page 4.1
 Witness: Bourassa

Line
 No.

1	<u>A/D rRelated to Reclassified Retired Plant</u>					
2						
3						
4	Acct.	PIS	Years	Depr	A/D	
5	<u>No.</u>	<u>Adjustment</u>	<u>(1/2 Conv.)</u>	<u>Rate</u>	<u>Adjustment</u>	
6	301	Organization Cost	-			
7	302	Franchise Cost	-			
8	303	Land and Land Rights	-			
9	304	Structures and Improvements	-			
10	305	Collecting and Impounding Res.	-			
11	306	Lake River and Other Intakes	-			
12	307	Wells and Springs	-			
13	308	Infiltration Galleries and Tunnels	-			
14	309	Supply Mains	-			
15	310	Power Generation Equipment	-			
16	311	Electric Pumping Equipment	1,838	3.50	3.6%	232
17	320	Water Treatment Equipment	-			
18	320.1	Water Treatment Plant	-			
19	320.2	Chemical Solution Feeders	-			
20	330	Dist. Reservoirs & Standpipe	25,642	3.50	2.0%	1,795
21	330.1	Storage tanks	-			
22	330.2	Pressure Tanks	-			
23	331	Trans. and Dist. Mains	-			
24	333	Services	-			
25	334	Meters	-			
26	335	Hydrants	-			
27	336	Backflow Prevention Devices	-			
28	339	Other Plant and Misc. Equip.	-			
29	340	Office Furniture and Fixtures	(27,480)	3.50	6.8%	(6,540)
30	340.1	Computers and Software	-			
31	341	Transportation Equipment	-			
32	342	Stores Equipment	-			
33	343	Tools and Work Equipment	-			
34	344	Laboratory Equipment	-			
35	345	Power Operated Equipment	-			
36	346	Communications Equipment	-			
37	347	Miscellaneous Equipment	-			
38	348	Other Tangible Plant	-			
39		1998 ACC Plant Adjustment	-			-
40		TOTALS	\$ -			\$ (4,514)

41
 42
 43
 44
 45

SUPPORTING SCHEDULE
 B-2, page 3.1
 B-2, pages 3.4 to 3.16

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment Number 2-B

Exhibit
 Rebuttal Schedule B-2
 Page 4.2
 Witness: Bourassa

Line			
<u>No.</u>			
1	<u>Retirements Not Recorded</u>		
2			
3			
4	Acct.		A/D
5	<u>No.</u>	<u>Description</u>	<u>Adjustment</u>
6	301	Organization Cost	
7	302	Franchise Cost	
8	303	Land and Land Rights	
9	304	Structures and Improvements	(1,978)
10	305	Collecting and Impounding Res.	
11	306	Lake River and Other Intakes	
12	307	Wells and Springs	
13	308	Infiltration Galleries and Tunnels	
14	309	Supply Mains	
15	310	Power Generation Equipment	
16	311	Electric Pumping Equipment	(29,479)
17	320	Water Treatment Equipment	
18	320.1	Water Treatment Plant	
19	320.2	Chemical Solution Feeders	
20	330	Dist. Reservoirs & Standpipe	(61,499)
21	330.1	Storage tanks	
22	330.2	Pressure Tanks	
23	331	Trans. and Dist. Mains	
24	333	Services	
25	334	Meters	
26	335	Hydrants	
27	336	Backflow Prevention Devices	
28	339	Other Plant and Misc. Equip.	
29	340	Office Furniture and Fixtures	
30	340.1	Computers and Software	
31	341	Transportation Equipment	
32	342	Stores Equipment	
33	343	Tools and Work Equipment	
34	344	Laboratory Equipment	
35	345	Power Operated Equipment	
36	346	Communications Equipment	
37	347	Miscellaneous Equipment	
38	348	Other Tangible Plant	
39		1998 ACC Plant Adjustment	
40		TOTALS	\$ (92,956)
41			
42			
43	<u>SUPPORTING SCHEDULE</u>		
44	B-2, page 3.2		
45	B-2, pages 3.4 to 3.16		

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment Number 2-C

Exhibit
 Schedule B-2
 Page 4.3
 Witness: Bourassa

Line No.	Acct. No.	Description	Direct Adjusted Original Cost	Rebuttal Adjustments	Rebuttal Adjusted Original Cost	Rebuttal Plant Per Reconstruction	Difference
1	<u>Adjustments to Reconcile to Reconstructed A/D Balance</u>						
2							
3							
4							
5							
6	301	Organization Cost	-	-	-	-	-
7	302	Franchise Cost	-	-	-	-	-
8	303	Land and Land Rights	-	-	-	-	-
9	304	Structures and Improvements	88,696	(1,978)	86,718	86,062	(656)
10	305	Collecting and Impounding Res.	-	-	-	-	-
11	306	Lake River and Other Intakes	-	-	-	-	-
12	307	Wells and Springs	352,116	-	352,116	351,804	(312)
13	308	Infiltration Galleries and Tunnels	-	-	-	-	-
14	309	Supply Mains	31	-	31	30	(1)
15	310	Power Generation Equipment	-	-	-	-	-
16	311	Electric Pumping Equipment	554,754	(29,247)	525,507	519,000	(6,507)
17	320	Water Treatment Equipment	-	-	-	-	-
18	320.1	Water Treatment Plant	-	-	-	-	-
19	320.2	Chemical Solution Feeders	-	-	-	-	-
20	330	Dist. Reservoirs & Standpipe	232,569	(59,704)	172,865	189,065	16,200
21	330.1	Storage tanks	-	-	-	-	-
22	330.2	Pressure Tanks	-	-	-	-	-
23	331	Trans. and Dist. Mains	2,506,255	-	2,506,255	2,502,370	(3,885)
24	333	Services	9,718	-	9,718	9,715	(3)
25	334	Meters	(11,187)	-	(11,187)	(11,443)	(256)
26	335	Hydrants	73,245	-	73,245	73,108	(137)
27	336	Backflow Prevention Devices	(379)	-	(379)	(381)	(2)
28	339	Other Plant and Misc. Equip.	3,728	-	3,728	3,726	(2)
29	340	Office Furniture and Fixtures	14,089	(6,540)	7,548	(19,940)	(27,488)
30	340.1	Computers and Software	11,025	-	11,025	11,021	(4)
31	341	Transportation Equipment	32,357	-	32,357	32,342	(15)
32	342	Stores Equipment	-	-	-	-	-
33	343	Tools and Work Equipment	2,404	-	2,404	2,399	(4)
34	344	Laboratory Equipment	-	-	-	-	-
35	345	Power Operated Equipment	-	-	-	-	-
36	346	Communications Equipment	-	-	-	-	-
37	347	Miscellaneous Equipment	2,150	-	2,150	2,148	(1)
38	348	Other Tangible Plant	-	-	-	-	-
39		1998 ACC Plant Adjustment	(149,395)	-	(149,395)	(149,395)	-
40		TOTALS	\$ 3,722,176	\$ (97,470)	\$ 3,624,706	\$ 3,601,631	\$ (23,075)
41							
42							
43		<u>SUPPORTING SCHEDULE</u>					
44		B-2, pages 4.1 and 4.2					
45		B-2, pages 3.4 to 3.16					

Vail Water Company
 Test Year Ended December 31, 2011
 Original Cost Rate Base Proforma Adjustments
 Adjustment 3

Exhibit
 Rebuttal Schedule B-2
 Page 5
 Witness: Bourassa

Contributions-in-Aid of Construction (CIAC) and Accumulated Amortization

Line			
No.			
1			
2			
3		Gross	Accumulated
4		<u>CIAC</u>	<u>Amortization</u>
5	Computed balance at 12/31/2011	\$ 3,299,762	\$ 603,756
6	Less: Unexpended HUF's	(369,535)	
7	Adjusted CIAC Balance	\$ 2,930,228	
8			
9	Adjusted balance at 12/31/2011	<u>\$ 2,930,228</u>	<u>\$ 605,832</u>
10			
11	Increase (decrease)	\$ -	\$ (2,076)
12			
13			
14	Adjustment to CIAC/AA CIAC	<u>\$ -</u>	<u>\$ 2,076</u>
15	Label	3a	3b
16			
17			
18			
19			
20			
21	<u>SUPPORTING SCHEDULES</u>		
22	E-1		
23	B-2, page 5.1		
24			
25			
26			
27			
28			
29			
30			
31			
32			
33			
34			
35			
36			
37			
38			
39			
40			
41			
42			

Line No.	1999		2000		2001		2002		2003		2004	
	Balance 12/31/1998	Additions	Balance 12/31/2000	Additions	Balance 12/31/2001	Additions	Balance 12/31/2002	Additions	Balance 12/31/2003	Additions	Balance 12/31/2004	
Decision 62450												
1												
2												
3												
4												
5	359,686	116,204	475,890	23,473	499,363	185,874	685,237	242,829	928,066	62,830	990,896	1,284,727
6			(32,646)		(48,690)		(59,150)		(109,590)		(160,518)	(377,893)
7	359,686		443,244		450,673		626,047		818,477		830,378	906,835
8												
9	176,681											
10												
11			2.39%		2.53%		2.02%		2.01%		2.20%	2.03%
12			10,584		11,415		12,622		16,462		18,273	18,440
13			187,275		196,691		211,312		227,774		246,047	264,488
14												
15	183,005	116,204	288,615	23,473	300,572	185,874	473,924	242,829	700,292	62,830	744,849	1,020,240
16												
17												
18												
19												
20												
21												
22												
23												
24	CIAC	488,618	1,773,345	90,156	1,863,501	100,722	1,964,223	537,706	2,501,929	212,688	2,714,617	2,893,761
25	Less: Unexpended HUF's		(476,568)		(246,286)		(216,864)		(241,597)		(282,001)	(322,405)
26	Amortizable Balance		1,296,777		1,617,215		1,747,358		2,260,333		2,432,617	2,571,357
27												
28	Amortization Rate		2.12%		2.25%		2.15%		2.32%		2.33%	2.34%
29	Amortization (1/2 yr convention)		27,437		36,462		37,616		52,398		56,787	60,074
30	Accumulated Amortization		291,925		328,387		366,003		418,401		475,188	535,262
31												
32	Net CIAC	468,618	1,481,421	90,156	1,535,114	100,722	1,598,220	537,706	2,083,528	212,688	2,239,429	179,144
33												
34												
35												
36												
37												
38												
39												
40												
41	CIAC		406,001		3,289,762							
42	Less: Unexpended HUF's				(369,535)							
43	Amortizable Balance				2,930,228							
44												
45	Amortization Rate											
46	Amortization (1/2 yr convention)											
47	Accumulated Amortization											
48												
49	Net CIAC		406,001		2,696,007							
50												

Line No.	2005		2006		2007		2008		2009		2010	
	Balance 12/31/2005	Additions	Balance 12/31/2006	Additions	Balance 12/31/2007	Additions	Balance 12/31/2008	Additions	Balance 12/31/2009	Additions	Balance 12/31/2010	
20												
21												
22												
23												
24	CIAC	468,618	1,773,345	90,156	1,863,501	100,722	1,964,223	537,706	2,501,929	212,688	2,714,617	2,893,761
25	Less: Unexpended HUF's		(476,568)		(246,286)		(216,864)		(241,597)		(282,001)	(322,405)
26	Amortizable Balance		1,296,777		1,617,215		1,747,358		2,260,333		2,432,617	2,571,357
27												
28	Amortization Rate		2.12%		2.25%		2.15%		2.32%		2.33%	2.34%
29	Amortization (1/2 yr convention)		27,437		36,462		37,616		52,398		56,787	60,074
30	Accumulated Amortization		291,925		328,387		366,003		418,401		475,188	535,262
31												
32	Net CIAC	468,618	1,481,421	90,156	1,535,114	100,722	1,598,220	537,706	2,083,528	212,688	2,239,429	179,144
33												
34												
35												
36												
37												
38												
39												
40												
41	CIAC		406,001		3,289,762							
42	Less: Unexpended HUF's				(369,535)							
43	Amortizable Balance				2,930,228							
44												
45	Amortization Rate											
46	Amortization (1/2 yr convention)											
47	Accumulated Amortization											
48												
49	Net CIAC		406,001		2,696,007							
50												

2011	
Balance	12/31/2011
Additions	
	406,001
	3,289,762
	(369,535)
	2,930,228
	2.34%
	68,483
	603,758
	2,696,007

Vail Water Company
Test Year Ended December 31, 2011
Original Cost Rate Base Proforma Adjustments
Adjustment 4

Exhibit
Rebuttal Schedule B-2
Page 5
Witness: Bourassa

Deferred CAP Charges

Line

No.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

Deferred CAP Charges per Rebuttal	\$	1,081,072
Deferred CAP Charges per Direct		1,104,206
Increase (decrease) in Deferred CAP Charges	\$	<u>(23,134)</u>
Adjustment to Deferred CAP Charges	\$	<u>(23,134)</u>

SUPPORTING SCHEDULES

Staff Schedule JMM-8

Testimony

Vail Water Company
 Test Year Ended December 31, 2011
 Computation of Working Capital

Exhibit
 Rebuttal Schedule B-5
 Page 1
 Witness: Bourassa

Line			
<u>No.</u>			
1	Cash Working Capital (1/8 of Allowance		
2	Operation and Maintenance Expense)	\$	102,794
3	Pumping Power (1/24 of Pumping Power)		5,685
4	Purchased Water (1/24 of Purchased Water)		8,326
5	Prepaid Expenses		
6			
7			
8			
9	Total Working Capital Allowance	\$	<u>116,805</u>
10			
11			
12	Working Capital Requested	\$	<u>-</u>
13			
14			
15			
16			
17			<u>Adjusted Test Year</u>
18	Total Operating Expense	\$	1,939,628
19	Less:		
20	Income Tax	\$	112,385
21	Property Tax		103,681
22	Depreciation		564,948
23	Purchased Water		199,817
24	Pumping Power		136,444
25	Allowable Expenses	\$	<u>822,354</u>
26	1/8 of allowable expenses	\$	<u>102,794</u>
27			
28			
29	<u>SUPPORTING SCHEDULES:</u>	<u>RECAP SCHEDULES:</u>	
30	C-1	B-1	
31			
32			
33			
34			
35			
36			
37			
38			
39			
40			

Vail Water Company
 Test Year Ended December 31, 2011
 Income Statement

Exhibit
 Rebuttal Schedule C-1
 Page 1
 Witness: Bourassa

Line No.		Test Year Adjusted Results	Adjustment	Rebuttal Test Year Adjusted Results	Proposed Rate Increase	Rebuttal Adjusted with Rate Increase
1	Revenues					
2	Metered Water Revenues	\$ 2,120,110	\$ -	\$ 2,120,110	\$ (78,606)	\$ 2,041,504
3	Unmetered Water Revenues	-	-	-	-	-
4	Other Water Revenues	214,637	-	214,637	-	214,637
5		<u>\$ 2,334,747</u>	<u>\$ -</u>	<u>\$ 2,334,747</u>	<u>\$ (78,606)</u>	<u>\$ 2,256,141</u>
6	Operating Expenses					
7	Salaries and Wages	\$ 276,984	-	\$ 276,984	-	\$ 276,984
	Employee Benefits	12,757	-	12,757	-	12,757
8	Purchased Water	199,817	-	199,817	-	199,817
9	Purchased Power	218,584	(82,140)	136,444	-	136,444
10	Chemicals	1,732	-	1,732	-	1,732
11	Materials and Supplies	14,372	-	14,372	-	14,372
12	Repairs and Maintenance	28,876	-	28,876	-	28,876
13	Office Supplies and Expense	73,301	-	73,301	-	73,301
14	Contractual Services - Engineering	6,270	-	6,270	-	6,270
15	Contractual Services - Accounting	10,473	-	10,473	-	10,473
16	Contractual Services - Legal	12,933	-	12,933	-	12,933
17	Contractual Services - Mgmt Fees	211,138	-	211,138	-	211,138
18	Contractual Services - Other	15,976	-	15,976	-	15,976
19	Contractual Services - Water Testing	3,906	-	3,906	-	3,906
20	Rents - Building/Real Property	7,920	-	7,920	-	7,920
21	Rents - Equipment	8,314	-	8,314	-	8,314
22	Transportation Expenses	33,154	-	33,154	-	33,154
23	Insurance - Vehicle	5,111	-	5,111	-	5,111
24	Insurance - General Liability	32,130	-	32,130	-	32,130
25	Insurance - Worker's Comp	3,111	-	3,111	-	3,111
26	Reg. Comm. Exp.	11,946	-	11,946	-	11,946
27	Reg. Comm. Exp. - Rate Case	30,000	-	30,000	-	30,000
28	Bad Debt Expense	6,856	-	6,856	-	6,856
29	Miscellaneous Expense	11,424	(1,311)	10,113	-	10,113
30	Depreciation Expense	570,649	(5,701)	564,948	-	564,948
31	Taxes Other Than Income	-	-	-	-	-
32	Property Taxes	103,681	(0)	103,681	(1,169)	102,511
33	Income Tax	106,244	6,141	112,385	(17,148)	95,237
34	Interest on Meter Deposits	4,981	-	4,981	-	4,981
35	Total Operating Expenses	<u>\$ 2,022,639</u>	<u>\$ (83,011)</u>	<u>\$ 1,939,628</u>	<u>\$ (18,317)</u>	<u>\$ 1,921,311</u>
36	Operating Income	<u>\$ 312,107</u>	<u>\$ 83,011</u>	<u>\$ 395,119</u>	<u>\$ (60,289)</u>	<u>\$ 334,830</u>
37	Other Income (Expense)					
38	Interest Income	33,771	-	33,771	-	33,771
39	Other income	6,090	-	6,090	-	6,090
40	Interest Expense	-	-	-	-	-
41	Other Expense	-	-	-	-	-
42	Gain (loss) on Disposal of Equip	(10,496)	-	(10,496)	-	(10,496)
43	Total Other Income (Expense)	<u>\$ 29,364</u>	<u>\$ -</u>	<u>\$ 29,364</u>	<u>\$ -</u>	<u>\$ 29,364</u>
44	Net Profit (Loss)	<u>\$ 341,472</u>	<u>\$ 83,011</u>	<u>\$ 424,483</u>	<u>\$ (60,289)</u>	<u>\$ 364,194</u>

45
 46 SUPPORTING SCHEDULES:
 47 C-1, page 2
 48
 49

RECAP SCHEDULES:
 A-1

Vail Water Company
 Test Year Ended December 31, 2011
 Income Statement

Exhibit
 Rebuttal Schedule C-1
 Page 2.1
 Witness: Bourassa

Line No.	1	2	3	4	5	6
	Depreciation	Property Taxes	Mgmt Fees	Water Testing Expense	Misc. Expense	Intentionally Left Blank
1	Revenues					
2	Metered Water Revenues					
3	Unmetered Water Revenues					
4	Other Water Revenues					
5		\$ 2,120,110				
6	Operating Expenses					
7	Salaries and Wages	\$ 276,984				
8	Employee Benefits	12,757				
9	Purchased Water	199,817				
10	Purchased Power	218,584	(91,901)	9,761		
11	Chemicals	1,732				
12	Materials and Supplies	14,372				
13	Repairs and Maintenance	28,876				
14	Office Supplies and Expense	73,301				
15	Contractual Services - Engineering	6,270				
16	Contractual Services - Accounting	10,473				
17	Contractual Services - Legal	12,933				
18	Contractual Services - Mgmt Fees	211,138				
19	Contractual Services - Other	15,976				
20	Contr. Services - Water Testing	3,906				
21	Rents - Building/Real Property	7,920				
22	Rents - Equipment	8,314				
23	Transportation Expenses	33,154				
24	Insurance - Vehicle	5,111				
25	Insurance - General Liability	32,130				
26	Insurance - Worker's Comp	3,111				
27	Reg. Comm. Exp.	11,946				
28	Reg. Comm. Exp. - Rate Case	30,000				
29	Bad Debt Expense	6,856				
30	Miscellaneous Expense	11,424				
31	Depreciation Expense	570,649	(5,701)		(1,311)	
32	Taxes Other Than Income					
33	Property Taxes		(0)			
34	Income Tax	103,681				
35	Interest on Customer Sec. Dep.	106,244				
36	Total Operating Expenses	2,022,639	(5,701)	(91,901)	9,761	(1,311)
37	Operating Income	312,107	5,701	91,901	(9,761)	1,311
38	Other Income (Expense)					
39	Interest Income	33,771				
40	Other Income	6,090				
41	Interest Expense					
42	Other Expense					
43	Gain (loss) on Disposal of Equip	(10,496)				
44	Total Other Income (Expense)	29,364				
45	Net Profit (Loss)	341,472	5,701	91,901	(9,761)	1,311

SUPPORTING SCHEDULES:
 C-2
 E-2

Vail Water Company
 Test Year Ended December 31, 2011
 Income Statement

Exhibit
 Rebuttal Schedule C-1
 Page 2.2
 Witness: Bourassa

Line No.	Revenues	Intentionally Left Blank	Intentionally Left Blank	Intentionally Left Blank	Income tax	Rebuttal Test Year Adjusted Results	Proposed Rate Increase	Rebuttal Adjusted with Rate Increase
1	Metered Water Revenues					\$ 2,120,110	\$ (78,606)	\$ 2,041,504
2	Unmetered Water Revenues							
3	Other Water Revenues					214,637	(78,606)	214,637
4						\$ 2,334,747	\$ (78,606)	\$ 2,256,141
5								
6	Operating Expenses							
7	Salaries and Wages					\$ 276,984	\$	\$ 276,984
8	Employee Benefits					12,757		12,757
9	Purchased Water					199,817		199,817
10	Purchased Power					136,444		136,444
11	Chemicals					1,732		1,732
12	Materials and Supplies					14,372		14,372
13	Repairs and Maintenance					28,876		28,876
14	Office Supplies and Expense					73,301		73,301
15	Contractual Services - Engineering					6,270		6,270
16	Contractual Services - Accounting					10,473		10,473
17	Contractual Services - Legal					12,933		12,933
18	Contractual Services - Mgmt Fees					211,138		211,138
19	Contractual Services - Other					15,976		15,976
20	Contr. Services - Water Testing					3,906		3,906
21	Rents - Building/Real Property					7,920		7,920
22	Rents - Equipment					8,314		8,314
23	Transportation Expenses					33,154		33,154
24	Insurance - Vehicle					5,111		5,111
25	Insurance - General Liability					32,130		32,130
26	Insurance - Worker's Comp					3,111		3,111
27	Reg. Comm. Exp.					11,946		11,946
28	Reg. Comm. Exp. - Rate Case					30,000		30,000
29	Bad Debt Expense					6,856		6,856
30	Miscellaneous Expense					10,113		10,113
31	Depreciation Expense					584,948		584,948
32	Taxes Other Than Income							
33	Property Taxes							
34	Income Tax				6,141	103,681	(1,169)	102,511
35	Interest on Customer Sec. Dep.					112,385	(17,148)	95,237
36	Total Operating Expenses				6,141	1,939,628	(18,317)	1,921,311
37	Operating Income				(6,141)	395,119	(60,289)	334,830
38	Other Income (Expense)							
39	Interest Income					33,771		33,771
40	Other Income					6,090		6,090
41	Interest Expense							
42	Other Expense							
43	Gain (loss) on Disposal of Equip					(10,496)		(10,496)
44	Total Other Income (Expense)					29,364		29,364
45	Net Profit (Loss)				(6,141)	424,483	(60,289)	364,194

SUPPORTING SCHEDULES:
 C-1, page 1
 E-2

Vail Water Company
 Test Year Ended December 31, 2011
 Adjustments to Revenues and Expenses

Exhibit
 Rebuttal Schedule C-2
 Page 1
 Witness: Bourassa

Line No.	<u>Adjustments to Revenues and Expenses</u>						<u>Subtotal</u>
	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	
1							
2	Depreciation	Property	Mgmt	Water	Misc.	Intentionally	
3	<u>Expense</u>	<u>Taxes</u>	<u>Fees</u>	<u>Testing</u>	<u>Expense</u>	<u>Left</u>	
4						<u>Blank</u>	
4	Revenues						-
5							
6	Expenses	(5,701)	(0)	(91,901)	9,761	(1,311)	(89,152)
7							
8	Operating						
9	Income	5,701	0	91,901	(9,761)	1,311	89,152
10							
11	Interest						
12	Expense						-
13	Other						
14	Income /						
15	Expense						-
16							
17	Net Income	5,701	0	91,901	(9,761)	1,311	89,152
18							
19							
20		<u>Adjustments to Revenues and Expenses</u>					
21		<u>7</u>	<u>8</u>	<u>9</u>	<u>10</u>	<u>11</u>	<u>12</u>
22		Intentionally	Intentionally	Intentionally			
23		Left	Left	Left			
24		<u>Blank</u>	<u>Blank</u>	<u>Blank</u>	<u>Income tax</u>		
25	Revenues						-
26							
27	Expenses	-	-	-	6,141		(83,011)
28							
29	Operating						
30	Income	-	-	-	(6,141)	-	83,011
31							
32	Interest						
33	Expense						-
34	Other						
35	Income /						
36	Expense						-
37							
38	Net Income	-	-	-	(6,141)	-	83,011
39							

Vail Water Company
 Test Year Ended December 31, 2011
 Adjustments to Revenues and Expenses
 Adjustment Number 1

Exhibit
 Rebuttal Schedule C-2
 Page 2
 Witness: Bourassa

Depreciation Expense

Line

No.

			<u>Non-Depreciable</u>				
1	2	3	or Fully Depreciated	Adjusted	Proposed	Rebuttal	
4	5	6	Plant	Original	Rates	Depreciation	
7	8	9	Expense	Cost	Cost	Expense	
10	11	12	Description	Original	Cost	Expense	
	301		Organization Cost	-	-	0.00%	-
	302		Franchise Cost	-	-	0.00%	-
	303		Land and Land Rights	17,750	17,750	0.00%	-
	304		Structures and Improvements	397,350	397,350	3.33%	13,232
	305		Collecting and Impounding Res.	-	-	2.50%	-
	306		Lake River and Other Intakes	-	-	2.50%	-
	307		Wells and Springs	1,126,979	1,126,979	3.33%	37,528
	308		Infiltration Galleries and Tunnels	-	-	6.67%	-
	309		Supply Mains	2,995	2,995	2.00%	60
	310		Power Generation Equipment	-	-	5.00%	-
	311		Electric Pumping Equipment	1,525,469	1,525,469	12.50%	190,684
	320		Water Treatment Equipment	-	-	3.33%	-
	320.1		Water Treatment Plant	-	-	3.33%	-
	320.2		Chemical Solution Feeders	-	-	20.00%	-
	330		Dist. Reservoirs & Standpipe	1,585,212	1,585,212	2.22%	35,192
	330.1		Storage tanks	-	-	2.22%	-
	330.2		Pressure Tanks	-	-	5.00%	-
	331		Trans. and Dist. Mains	14,023,034	14,023,034	2.00%	280,461
	333		Services	12,451	12,451	3.33%	415
	334		Meters	923,082	923,082	8.33%	76,893
	335		Hydrants	492,908	492,908	2.00%	9,858
	336		Backflow Prevention Devices	7,901	7,901	6.67%	527
	339		Other Plant and Misc. Equip.	6,553	6,553	6.67%	437
	340		Office Furniture and Fixtures	2,203	2,203	6.67%	147
	340.1		Computers and Software	15,621	15,621	20.00%	3,124
	341		Transportation Equipment	54,806	54,806	20.00%	10,961
	342		Stores Equipment	-	-	4.00%	-
	343		Tools and Work Equipment	15,645	15,645	5.00%	782
	344		Laboratory Equipment	-	-	10.00%	-
	345		Power Operated Equipment	-	-	5.00%	-
	346		Communications Equipment	-	-	10.00%	-
	347		Miscellaneous Equipment	5,190	5,190	10.00%	519
	348		Other Tangible Plant	(149,395)	-	2.64%	-
			TOTALS	\$ 20,065,753	\$ 149,395		\$ 660,819
					<u>Gross CIAC</u>	<u>Amort. Rate</u>	
			Less: Amortization of Contributions		\$ 2,930,228	3.2718%	\$ (95,871)
			Total Depreciation Expense				\$ 564,948
			Adjusted Test Year Depreciation Expense				570,649
			Increase (decrease) in Depreciation Expense				(5,701)
			Adjustment to Revenues and/or Expenses				\$ (5,701)
			<u>SUPPORTING SCHEDULE</u>				
			B-2, page 3				

Vail Water Company
 Test Year Ended December 31, 2011
 Adjustment to Revenues and Expenses
 Adjustment Number 2

Exhibit
 Rebuttal Schedule C-2
 Page 3
 Witness: Bourassa

Property Taxes

Line No.	<u>DESCRIPTION</u>	<u>Test Year as adjusted</u>	<u>Company Recommended</u>
1	Company Adjusted Test Year Revenues	\$ 2,334,747	\$ 2,334,747
2	Weight Factor	<u>2</u>	<u>2</u>
3	Subtotal (Line 1 * Line 2)	4,669,494	4,669,494
4	Company Recommended Revenue	2,334,747	2,256,141
5	Subtotal (Line 4 + Line 5)	7,004,241	6,925,635
6	Number of Years	3	3
7	Three Year Average (Line 5 / Line 6)	2,334,747	2,308,545
8	Department of Revenue Multiplier	2	2
9	Revenue Base Value (Line 7 * Line 8)	4,669,494	4,617,090
10	Plus: 10% of CWIP - 2010 ¹	-	-
11	Less: Net Book Value of Licensed Vehicles	22,464	22,464
12	Full Cash Value (Line 9 + Line 10 - Line 11)	4,647,029	4,594,626
13	Assessment Ratio	20.0%	20.0%
14	Assessment Value (Line 12 * Line 13)	929,406	918,925
15	Composite Property Tax Rate - Obtained from ADOR	11.1556%	11.1556%
16	Test Year Adjusted Property Tax Expense (Line 14 * Line 15)	\$ 103,681	\$ 102,511
17	Tax on Parcels	-	-
18	Total Property Taxes (Line 16 + Line 17)	<u>\$ 103,681</u>	
19	Test Year Property Taxes	<u>\$ 103,681</u>	
20	Adjustment to Test Year Property Taxes (Line 18 - Line 19)	<u>\$ (0)</u>	
21			
22	Property Tax on Company Recommended Revenue (Line 16 + Line 17)		<u>\$ 102,511</u>
23	Company Test Year Adjusted Property Tax Expense (Line 18)		<u>\$ 103,681</u>
24	Increase in Property Tax Due to Increase in Revenue Requirement		<u>\$ (1,169)</u>
25			
26	Increase in Property Tax Due to Increase in Revenue Requirement (Line 24)		\$ (1,169)
27	Increase in Revenue Requirement		\$ (78,606)
28	Increase in Property Tax Per Dollar Increase in Revenue (Line 26 / Line 27)		1.48741%
29			
30			
31	¹ Intentionally excluded test year CWP.		
32			
33			
34			
35			
36			
37			
38			
39			
40			

Vail Water Company
Test Year Ended December 31, 2011
Adjustment to Revenues and Expenses
Adjustment Number 3

Exhibit
Rebuttal Schedule C-2
Page 4
Witness: Bourassa

Contractual Services - Management Fees

Line No.		
1		
2	Number of test year billings	45,819
3	Additional billings from revenue annualization	<u>585</u>
4		
5	Total adjusted test year number of billings	46,404
6		
7		
8	Revised Cost per bill	\$ 2.73
9		
10	Total Cost	\$ 126,683
11		
12	Direct adjusted management fees	<u>\$ 218,584</u>
13		
14	Increase (decrease) in Contractual Services - Management Fees	<u>\$ (91,901)</u>
15		
16		
17	Adjustment to Revenue and/or Expense	<u><u>\$ (91,901)</u></u>
18		
19	<u>REFERENCE</u>	
20	Work papers	

Vail Water Company
Test Year Ended December 31, 2011
Adjustment to Revenues and Expenses
Adjustment Number 4

Exhibit
Rebuttal Schedule C-2
Page 5
Witness: Bourassa

Water Testing Expense

Line
No.

1		
2		
3		
4	Increase (decrease) in water testing expense	\$ 9,761
5		
6		
7		
8	Total increase(decrease) in water testing expense	<u>\$ 9,761</u>
9		
10		
11	Adjustment to Revenue and/or Expense	<u>\$ 9,761</u>
12		
13	<u>SUPPORTING SCHEDULES</u>	
14	Staff Adjustment #2	
15	Testimony	
16		
17		
18		
19		
20		

Vail Water Company
Test Year Ended December 31, 2011
Adjustment to Revenues and Expenses
Adjustment Number 5

Exhibit
Rebuttal Schedule C-2
Page 6
Witness: Bourassa

Miscellaneous Expense

Line

No.

1

2

3

4

Increase (decrease) in miscellaneous expense

\$ (1,311)

5

6

7

8

Total increase(decrease) in miscellaneous expense

\$ (1,311)

9

10

11

Adjustment to Revenue and/or Expense

\$ (1,311)

12

SUPPORTING SCHEDULES

14

Staff Adjustment #3

15

Testimony

16

17

18

19

20

Vail Water Company
Test Year Ended December 31, 2011
Adjustment to Revenues and Expenses
Adjustment Number 6

Exhibit
Rebuttal Schedule C-2
Page 7
Witness: Bourassa

INTENTIONALLY LEFT BLANK

Line
No.
1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20

Vail Water Company
Test Year Ended December 31, 2011
Adjustment to Revenues and Expenses
Adjustment Number 7

Exhibit
Rebuttal Schedule C-2
Page 8
Witness: Bourassa

INTENTIONALLY LEFT BLANK

Line
No.
1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20

Vail Water Company
Test Year Ended December 31, 2001
Adjustment to Revenues and Expenses
Adjustment Number 8

Exhibit
Rebuttal Schedule C-2
Page 9
Witness: Bourassa

INTENTIONALLY LEFT BLANK

Line
No.
1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20

Vail Water Company
Test Year Ended December 31, 2001
Adjustment to Revenues and Expenses
Adjustment Number 9

Exhibit
Rebuttal Schedule C-2
Page 10
Witness: Bourassa

INTENTIONALLY LEFT BLANK

Line
No.
1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20

Vail Water Company
Test Year Ended December 31, 2011
Adjustment to Revenues and Expenses
Adjustment Number 9

Exhibit
Schedule C-2
Page 10
Witness: Bourassa

INTENTIONALLY LEFT BLANK

Line
No.
1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20

Vail Water Company
 Test Year Ended December 31, 2011
 Adjustment to Revenues and Expenses
 Adjustment Number 7

Exhibit
 Schedule C-2
 Page 8
 Witness: Bourassa

Interest Synchronization

Line
No.

1				
2				
3				
4	Fair Value Rate Base		\$ 3,315,151	
5	Weighted Cost of Debt		0.00%	
6	Interest Expense		\$ -	
7				
8	Test Year Interest Expense		\$ -	
9				
10	Increase (decrease) in Interest Expense		-	
11				
12				
13				
14	Adjustment to Revenue and/or Expense		\$ -	

15
 16
 17
 18
 19
 20
 21
 22
 23
 24
 25
 26
 27
 28
 29
 30

Weighted Cost of Debt Computation

	<u>Amount</u>	<u>Percent</u>	<u>Cost</u>	<u>Weighted Cost</u>
Debt	\$ -	0.00%	0.00%	0.00%
Equity	\$ 7,270,669	100.00%	10.10%	10.10%
Total	\$ 7,270,669	100.00%		10.10%

Vail Water Company
 Test Year Ended December 31, 2011
 Adjustment to Revenues and/or Expenses
 Adjustment Number 10

Exhibit
 Rebuttal Schedule C-2
 Page 11
 Witness: Bourassa

Line No.		Test Year Adjusted Results	Adjusted with Rate Increase
1	<u>Income Tax Computation</u>		
2			
3			
4			
5			
6	Revenue	\$ 2,334,747	\$ 2,256,141
	Operating Expenses Excluding Income Taxes	1,827,243	1,826,074
	Synchronized Interest	-	-
7	Income Before Taxes	<u>\$ 507,504</u>	<u>\$ 430,067</u>
8			
9	Arizona Income Before Taxes	\$ 507,504	\$ 430,067
10			
11	Less: Effective Arizona Income Tax	<u>\$ 15,426</u>	<u>\$ 13,072</u>
12	Rate = 3.0395% ¹		
13	Arizona Taxable Income	\$ 492,078	\$ 416,995
14			
15	Arizona Income Taxes	\$ 15,426	\$ 13,072
16			
17	Federal Income Before Taxes	\$ 507,504	\$ 430,067
18			
19	Less Arizona Income Taxes	<u>\$ 15,426</u>	<u>\$ 13,072</u>
20			
21	Federal Taxable Income	<u>\$ 492,078</u>	<u>\$ 416,995</u>
22			
23			
24			
25	FEDERAL INCOME TAXES:		
26	Effective Federal Tax Rate = 19.7041% ¹	\$ 96,960	\$ 82,165
27			
28			
29			
30			
31			
32	Federal Income Taxes	<u>\$ 96,960</u>	<u>\$ 82,165</u>
33			
34			
35	Total Income Tax	<u>\$ 112,385</u>	<u>\$ 95,237</u>
36			
37	Overall Tax Rate	<u>22.14%</u>	<u>22.14%</u>
38			
39	Income Tax	\$ 112,385	\$ 95,237
40	Test Year Income tax Expense	106,244	112,385
41	Adjustment to Income Tax Expense	<u>\$ 6,141</u>	<u>\$ (17,148)</u>
42			
43			
44	¹ See work papers/testimony		

Vail Water Company
 Test Year Ended December 31, 2011
 Computation of Gross Revenue Conversion Factor

Exhibit
 Rebuttal Schedule C-3
 Page 1
 Witness: Bourassa

Line No.	<u>Description</u>	Percentage of Incremental Gross <u>Revenues</u>
1	Combined Federal and State Effective Income Tax Rate	22.145%
2		
3	Property Taxes	1.158%
4		
5		
6	Total Tax Percentage	23.303%
7		
8	Operating Income % = 100% - Tax Percentage	76.697%
9		
10		
11		
12		
13	<u>1</u> = Gross Revenue Conversion Factor	
14	Operating Income %	1.3038
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25	<u>SUPPORTING SCHEDULES:</u>	<u>RECAP SCHEDULES:</u>
26	C-3, page 2	A-1
27		
28		
29		
30		
31		
32		
33		
34		
35		
36		
37		
38		
39		
40		

GROSS REVENUE CONVERSION FACTOR

Line No.	Description	(A)	(B)	(C)	(D)	(E)	(F)
<u>Calculation of Gross Revenue Conversion Factor:</u>							
1	Revenue	100.0000%					
2	Uncollectible Factor (Line 11)	0.0000%					
3	Revenues (L1 - L2)	100.0000%					
4	Combined Federal and State Income Tax and Property Tax Rate (Line 23)	23.3027%					
5	Subtotal (L3 - L4)	76.6973%					
6	Revenue Conversion Factor (L1 / L5)	1.303827					
<u>Calculation of Uncollectible Factor:</u>							
7	Unity	100.0000%					
8	Combined Federal and State Tax Rate (Line 17)	22.1447%					
9	One Minus Combined Income Tax Rate (L7 - L8)	77.8553%					
10	Uncollectible Rate	0.0000%					
11	Uncollectible Factor (L9 * L10)		0.0000%				
<u>Calculation of Effective Tax Rate:</u>							
12	Operating Income Before Taxes (Arizona Taxable Income)	100.0000%					
13	Arizona State Income Tax Rate	3.0395%					
14	Federal Taxable Income (L12 - L13)	96.9605%					
15	Applicable Federal Income Tax Rate (Line 53)	19.7041%					
16	Effective Federal Income Tax Rate (L14 x L15)	19.1052%					
17	Combined Federal and State Income Tax Rate (L13 + L16)		22.1447%				
<u>Calculation of Effective Property Tax Factor:</u>							
18	Unity	100.0000%					
19	Combined Federal and State Income Tax Rate (L17)	22.1447%					
20	One Minus Combined Income Tax Rate (L18-L19)	77.8553%					
21	Property Tax Factor	1.4874%					
22	Effective Property Tax Factor (L20*L21)		1.1580%				
23	Combined Federal and State Income Tax and Property Tax Rate (L17+L22)				23.3027%		
24	Required Operating Income	\$ 334,830					
25	Adjusted Test Year Operating Income (Loss)	\$ 395,119					
26	Required Increase in Operating Income (L24 - L25)		\$ (60,288)				
27	Income Taxes on Recommended Revenue (Col. (E), L52)	\$ 95,237					
28	Income Taxes on Test Year Revenue (Col. (B), L52)	\$ 112,385					
29	Required Increase in Revenue to Provide for Income Taxes (L27 - L28)		\$ (17,148)				
30	Recommended Revenue Requirement	\$ 2,256,141					
31	Uncollectible Rate (Line 10)	0.0000%					
32	Uncollectible Expense on Recommended Revenue (L30 * L31)	\$ -					
33	Adjusted Test Year Uncollectible Expense	\$ -					
34	Required Increase in Revenue to Provide for Uncollectible Exp.		\$ -				
35	Property Tax with Recommended Revenue	\$ 102,511					
36	Property Tax on Test Year Revenue	\$ 103,681					
37	Increase in Property Tax Due to Increase in Revenue (L35-L36)		\$ (1,169)				
38	Total Required Increase in Revenue (L26 + L29 + L37)		\$ (78,606)				

	(A)	(B)	(C)	(D)	(E)	(F)
<u>Calculation of Income Tax:</u>						
39	Revenue	\$ 2,334,747	\$ 2,334,747	\$ 2,256,141	\$ 2,256,141	
40	Operating Expenses Excluding Income Taxes	\$ 1,827,243	\$ 1,827,243	\$ 1,826,074	\$ 1,826,074	
41	Synchronized Interest (L58)	\$ -	\$ -	\$ -	\$ -	
42	Arizona Taxable Income (L39 - L40 - L41)	\$ 507,504	\$ 507,504	\$ 430,068	\$ 430,068	\$ -
43	Arizona State Effective Income Tax Rate (see work papers)	3.0395%	3.0395%	3.0395%	3.0395%	3.0395%
44	Arizona Income Tax (L42 x L43)	\$ 15,426	\$ 15,426	\$ 13,072	\$ 13,072	\$ -
45	Federal Taxable Income (L42 - L44)	\$ 492,078	\$ 492,078	\$ 416,996	\$ 416,996	\$ -
46	Effective Tax Rate (see work papers)	19.7041%	19.7041%	19.7041%	19.7041%	
47	Federal Income Tax	\$ 96,960	\$ 96,960	\$ 82,165	\$ 82,165	
48		\$ -	\$ -	\$ -	\$ -	
49		\$ -	\$ -	\$ -	\$ -	
50		\$ -	\$ -	\$ -	\$ -	
51	Total Federal Income Tax	\$ 96,960	\$ 96,960	\$ 82,165	\$ 82,165	\$ -
52	Combined Federal and State Income Tax (L44 + L47)	\$ 112,385	\$ 112,385	\$ 95,237	\$ 95,237	\$ -

53
 54 WATER Applicable Federal Income Tax Rate [Col. (E), L51 - Col. (B), L51] / [Col. (E), L45 - Col. (B), L45] 19.7041%

<u>Calculation of Interest Synchronization:</u>		
56	Rate Base	\$ 3,315,151
57	Weighted Average Cost of Debt	0.0000%
58	Synchronized Interest (L56 X L57)	\$ -

Vail Water Company

Analysis of Revenue by Detailed Class
Test Year Ended December 31, 2011

Exhibit
Rebuttal Schedule H-2
Page 1
Witness: Bourassa

Line No.	Customer Classification and/or Meter Size	(a) Average Number of Customers at 12/31/2011	Average Bill		Proposed Rates	Proposed Dollar Amount	Proposed Increase Percent Amount	Percent of Customers
			Present Rates	Proposed Rates				
1	5/8x3/4 Inch Residential	3,596	40.06 \$	37.87 \$	(2.19)	-5.47%	96.33%	
2	3/4 Inch Residential	-	54.38	51.42	(2.96)	-5.44%	0.00%	
3	1 Inch Residential	3	59.22	54.85	(4.37)	-7.38%	0.08%	
4								
5	5/8x3/4 Inch Commercial	6	46.28	49.90	3.63	7.84%	0.17%	
6	3/4 Inch Commercial	2	64.43	63.74	(0.69)	-1.07%	0.06%	
7	1 Inch Commercial	3	115.89	107.98	(7.91)	-6.83%	0.08%	
8	1/12 Inch Commercial	14	107.65	91.89	(15.75)	-14.64%	0.37%	
9	2 Inch Commercial	26	219.72	186.88	(32.84)	-14.95%	0.69%	
10								
11	5/8x3/4 Inch Irrigation	3	54.55	53.96	(0.59)	-1.08%	0.08%	
12	3/4 Inch Irrigation	11	38.85	39.11	0.26	0.68%	0.29%	
13	1 Inch Irrigation	15	96.37	89.68	(6.69)	-6.94%	0.41%	
14	1/12 Inch Irrigation	7	215.57	193.07	(22.50)	-10.44%	0.18%	
15	2 Inch Irrigation	12	805.51	799.39	(6.12)	-0.76%	0.31%	
16								
17	5/8x3/4 Inch Standpipe	31	35.27	24.85	(10.42)	-29.54%	0.82%	
18	1 Inch Standpipe	1	188.00	165.94	(22.06)	-11.74%	0.03%	
19	3 Inch Construction	4	840.99	626.39	(214.60)	-25.52%	0.10%	
20								
21								
22								
23								
24	Totals	3,733					100.00%	
25								
26	Actual Year End Number							
27	of Customers:	3,867						
28								
29								
30								
31								

Line No.	Monthly Usage Charge for: Meter Size (All Classes):	Present Rates	Proposed Rates	Change	Percent Change
1	5/8x3/4 inch	\$ 13.18	\$ 14.92	\$ 1.74	13.20%
2	3/4 inch	21.00	22.38	1.38	6.57%
3	1 inch	40.50	37.30	(3.20)	-7.90%
4	1 1/2 inch	89.20	74.60	(14.60)	-16.37%
5	2 inch	147.70	119.36	(28.34)	-19.19%
6	3 inch	284.20	238.72	(45.48)	-16.00%
7	4 inch	479.20	372.99	(106.21)	-22.16%
8	6 inch	966.70	745.99	(220.71)	-22.83%
9	WIFA Surcharge	6.92	-	(6.92)	-100.00%
10	Standpipe				
11		by meter size			
12	Fire Sprinkler	(a)	(a)		
13					
14					
15	Gallons In Minimum (All Classes)	-	-		
16					
17					
18					
19	<u>Commodity Rates</u>				
20					
21	5/8x3/4 inch (all classes, including standpipe and construction)		(Per 1,000 gallons) Present Rate	Proposed Rate	
22		\$	4.00		
23	5/8x3/4 inch - Residential only			\$ 3.00	
24				\$ 3.75	
25				\$ 4.50	
26	5/8x3/4 inch - Commercial, Industrial, Irrigation			\$ 3.75	
27				\$ 4.50	
28					
29					
30	3/4 inch Meter (all classes, including standpipe and construction)		\$	4.00	
31					
32	3/4 inch Meter - Residential only			\$ 3.00	
33				\$ 3.75	
34				\$ 4.50	
35					
36	3/4 inch Meter - Commercial, Industrial, Irrigation			\$ 3.00	
37				\$ 3.75	
38					
39	(a) Higher of \$5.00 per month or 1.0 percent of the monthly minimum.				
40	NT = No Tariff				

Vail Water Company
 Test Year Ended December 31, 2011
 Present and Proposed Rates

Line No.	Commodity Rates	Block	Present Rate	Proposed Rate
			(Per 1,000 gallons)	
1		Over Minimum Gallons	\$ 4.00	\$ 4.00
2				
3	1 Inch Meter (all classes, including standpipe and construction)	1 gallons to 25,000 gallons over 25,000 gallons	\$ 3.75	\$ 4.50
4				
5	1 Inch Meter (all classes except standpipe and construction)	Over Minimum Gallons	\$ 4.00	\$ 4.00
6				
7	1.5 Inch Meter (all classes, including standpipe and construction)	1 gallons to 50,000 gallons over 50,000 gallons	\$ 3.75	\$ 4.50
8				
9	1.5 Inch Meter (all classes except standpipe and construction)	Over Minimum Gallons	\$ 4.00	\$ 4.00
10				
11	2 Inch Meter (all classes, including standpipe and construction)	1 gallons to 80,000 gallons over 80,000 gallons	\$ 3.75	\$ 4.50
12				
13	2 Inch Meter (all classes except standpipe and construction)	Over Minimum Gallons	\$ 4.00	\$ 4.00
14				
15	3 Inch Meter (all classes, including standpipe and construction)	1 gallons to 160,000 gallons over 160,000 gallons	\$ 3.75	\$ 4.50
16				
17	3 Inch Meter (all classes except standpipe and construction)	Over Minimum Gallons	\$ 4.00	\$ 4.00
18				
19	4 Inch Meter (all classes, including standpipe and construction)	1 gallons to 250,000 gallons over 250,000 gallons	\$ 3.75	\$ 4.50
20				
21	4 Inch Meter (all classes except standpipe and construction)	Over Minimum Gallons	\$ 4.00	\$ 4.00
22				
23	6 Inch Meter (all classes, including standpipe and construction)	1 gallons to 500,000 gallons over 500,000 gallons	\$ 3.75	\$ 4.50
24				
25	6 Inch Meter (all classes except standpipe and construction)	Over Minimum Gallons	\$ 4.00	\$ 4.00
26				
27	Construction/Standpipe	All gallons	\$ 4.00	\$ 4.50
28				
29	CAP Recovery Surcharge (per 1,000 gallons)	All gallons	\$ 0.32	removed
30				
31	CAP Water Surcharge (per 1,000 gallons)	All gallons	NT	see testimony
32				
33				
34				
35				
36				
37				
38				
39				
40				
41				

Line No.	Meter and Service Line Charges ¹	Present Service Line Charge	Present Meter Installation Charge	Total Present Charge	Proposed Service Line Charge	Proposed Meter Installation Charge	Total Proposed Charge
7	5/8 x 3/4 Inch	\$ 400.00	\$ 305.00	\$ 705.00	\$ 445.00	\$ 305.00	\$ 750.00
8	3/4 Inch	\$ 440.00	405.00	845.00	445.00	405.00	850.00
9	1 Inch	\$ 500.00	465.00	965.00	495.00	465.00	960.00
10	1 1/2 Inch	\$ 675.00	675.00	1,350.00	550.00	675.00	1,225.00
11	2 Inch Turbo	NT	1,195.00	1,195.00	830.00	1,195.00	2,025.00
12	2 Inch, Compound	\$ 1,660.00	2,040.00	3,700.00	830.00	2,040.00	2,870.00
13	3 Inch Turbo	NT	1,820.00	1,820.00	1,045.00	1,820.00	2,865.00
14	3 Inch, compound	\$ 2,150.00	2,604.00	4,754.00	1,165.00	2,604.00	3,769.00
15	4 Inch Turbo	NT	2,820.00	2,820.00	1,490.00	2,820.00	4,310.00
16	4 Inch, compound	\$ 3,135.00	3,795.00	6,930.00	1,670.00	3,795.00	5,465.00
17	6 Inch Turbo	NT	5,175.00	5,175.00	2,210.00	5,175.00	7,385.00
18	6 Inch, compound	\$ 6,190.00	7,070.00	13,260.00	2,330.00	7,070.00	9,400.00

¹ Proposed charges based on ACC Staff Engineering Memo dated February 21, 2008 plus \$150 additional charge for meter telemetry unit for remote meter reading.
 NT = No Tariff

Other Charges:

	Present Rates	Proposed Rates
Establishment	\$ 25.00	\$ 25.00
Establishment - After Hours	\$ 50.00	
Reestablishment (within 12 months)	(a)	(a)
Reestablishment (within 12 months After Hours)	(b)	(b)
Reconnection (Delinquent)	\$ 30.00	\$ 30.00
Reconnection (Delinquent), if after hours	\$ 35.00	\$ 35.00
Meter Test (if correct)	\$ 30.00	\$ 30.00
Meter Re-read (if correct)	\$ 15.00	\$ 15.00
Deposit	(c)	(c)
Deposit Interest	(c)	(c)
NSF Check	\$ 25.00	\$ 25.00
Deferred Payment, per month	1.5%	1.5%
Late Payment Fee (per month)	1.5%	1.5%
Moving Customer Meter (Customer Request)	Cost	Cost
Illegal Hook-up	(d)	(d)
Transfer Fee	\$ 25.00	\$ 25.00
After hours service charge (at customer request)	NT	NT
Main Extension	per Rule R-14-2-406B	per Rule R-14-2-406B

(a) Number of months off the system times the monthly minimum per A.A.C. R14-2-403(D).
 (b) Number of months off the system times the monthly minimum per A.A.C. R14-2-403(D) plus \$25.00
 (c) Per Rule R14-2-403.B
 (d) Estimated billings from their time illegal connection was made to date.
 NT = No Tariff

Line No.		Present Charge	Proposed Charge
1	<u>Central Arizona Project Hook-up Fee¹</u>		
2			
3			
4		\$	\$
5	5/8 x 3/4 Inch	1,000.00	1,000.00
6	3/4 Inch	1,500.00	1,500.00
7	1 Inch	2,500.00	2,500.00
8	1 1/2 Inch	5,000.00	5,000.00
9	2 Inch	8,000.00	8,000.00
10	3 Inch	17,500.00	17,500.00
11	4 Inch	30,000.00	30,000.00
12	6 Inch	62,500.00	62,500.00
13	8 Inch	120,000.00	120,000.00
14	10 Inch	190,000.00	190,000.00
15	12 Inch or larger	250,000.00	250,000.00
16			
17			
18			

Line No.		Present Charge	Proposed Charge
19	<u>Offsite Facilities Hook-Up Fee²</u>		
20			
21			
22		\$	\$
23	5/8 x 3/4 Inch	420.00	420.00
24	3/4 Inch	504.00	504.00
25	1 Inch	840.00	840.00
26	1 1/2 Inch	1,680.00	1,680.00
27	2 Inch	2,690.00	2,690.00
28	3 Inch	5,040.00	5,040.00
29	4 Inch	8,400.00	8,400.00
30	6 Inch or larger	16,800.00	16,800.00
31			
32			

¹ Treated as revenue.
² Treated as contribution-in-aid of construction ("CIAC").



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

BEFORE THE ARIZONA CORPORATION COMMISSION

BOB STUMP
Chairman
GARY PIERCE
Commissioner
BRENDA BURNS
Commissioner
SUSAN BITTER SMITH
Commissioner
BOB BURNS
Commissioner

IN THE MATTER OF THE APPLICATION
OF VAIL WATER COMPANY FOR A
DETERMINATION OF THE FAIR VALUE
OF ITS UTILITY PLANT AND
PROPERTY AND FOR AN INCREASE IN
ITS RATES AND CHARGES BASED
THEREON.

DOCKET NO: W-01651B-12-0339

**REBUTTAL TESTIMONY OF
THOMAS J. BOURASSA
(COST OF CAPITAL)**

March 25, 2013

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

TABLE OF CONTENTS

I. INTRODUCTION AND QUALIFICATIONS1

II. SUMMARY OF REBUTTAL TESTIMONY AND THE PROPOSED
COST OF CAPITAL FOR THE COMPANY1

 A. Summary of Company’s Rebuttal Recommendation1

 A. Summary of the Staff.....5

 B. Comments on the Cost of Equity Results and Recommendations of
Staff.....6

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

I. INTRODUCTION AND QUALIFICATIONS

Q. PLEASE STATE YOUR NAME AND ADDRESS.

A. My name is Thomas J. Bourassa. My business address is 139 W. Wood Drive, Phoenix, Arizona 85029.

Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS CASE?

A. I am testifying on behalf of the applicant, Vail Water Company. (“VWC” or the “Company”).

Q. ARE YOU THE SAME THOMAS J. BOURASSA THAT FILED DIRECT TESTIMONY IN THIS DOCKET?

A. Yes, my direct testimony was presented in two volumes. My background information and qualifications are set forth in the rate base and revenue requirement volume of my direct testimony.

Q. DID YOU ALSO PREPARE REBUTTAL TESTIMONY ON THOSE ISSUES IN THIS DOCKET?

A. Yes, my rebuttal testimony on rate base, income statement, revenue requirement and rate design is being filed in a separate volume at the same time as this testimony. In this volume, I present my cost of capital rebuttal testimony. Also attached are two exhibits, which are discussed below.

II. SUMMARY OF REBUTTAL TESTIMONY AND THE PROPOSED COST OF CAPITAL FOR THE COMPANY

A. Summary of Company’s Rebuttal Recommendation

Q. WHAT IS THE SCOPE OF THIS VOLUME OF YOUR REBUTTAL TESTIMONY?

A. I will provide updates of my cost of capital analysis and recommended rate of return using more recent financial data. I also will provide rebuttal as appropriate to the direct testimony of Staff witness John Cassidy.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

Q. HOW HAS THE INDICATED RETURN ON EQUITY CHANGED SINCE THE DIRECT FILING WAS MADE LAST AUGUST?

A. The cost of equity has decreased somewhat since I prepared my cost of equity analysis in July 2012. The table below summarizes the results of my updated analysis using those models:

<u>Method</u>	<u>Low</u>	<u>High</u>	<u>Midpoint</u>
Range DCF Constant Growth Estimates	8.7%	9.7%	9.2%
Range of CAPM Estimates	8.7%	12.7%	10.7%
Average of DCF and CAPM midpoint estimates	<u>8.7%</u>	<u>11.2%</u>	<u>9.9%</u>
Financial Risk Adjustment	-0.8%	-0.8%	-0.8%
Specific Company Risk Premium	<u>1.0%</u>	<u>1.0%</u>	<u>1.0%</u>
Indicated Cost of Equity	8.6%	11.4%	10.1%

The schedules containing my updated cost of capital analysis are attached to this rebuttal testimony.

My 10.1 percent ROE recommendation balances my judgment about the degree of financial and business risk associated with an investment in VWC as well as consideration of the current economic environment.

Q. HAVE YOU UPDATED YOUR COST OF EQUITY ESTIMATE FOR SWC USING DUFF & PHELPS RISK PREMIUM STUDY DATA?

A. Yes, as shown in **Rebuttal Exhibit TJB-COC-RB1**. The 2012 Duff & Phelps Risk Premium Study data is now available, and I have updated my cost of equity estimate using this data. As I did in my direct testimony, I have included cost of

1
2 equity estimates for the water sample companies. These estimates have been
3 adjusted for leverage (financial risk) differences between the companies in the size
4 portfolios contained in the study and the water sample companies and VWC.
5 Further, like the Build-up Method cost of equity estimate using the *Morningstar*
6 data, the cost of equity estimates includes a water industry risk premium
7 adjustment.¹ I have also used the most recent recommendations for the market risk
8 premium from *Duff & Phelps* for use with the study data. Based on various
9 measures of size the results are as follows²:

11	<u>Stock</u>		<u>Cost of</u>
12	<u>Symbol</u>	<u>Company</u>	<u>Equity</u>
13	AWR	American States Water Co.	9.88%
14	WTR	Aqua America	8.21%
15	CWT	California Water Services Group	10.69%
16	CTWS	Connecticut Water Services	12.28%
17	MSEX	Middlesex Water Company	11.60%
18	SJW	SJW Corp.	11.79%
19		Average	10.74%
20		Midpoint	10.25%
21		VWC	13.58%

22 **Q. HOW DO THE DUFF AND PHELPS COST OF EQUITY ESTIMATES**
23 **COMPARE TO YOUR DCF AND CAPM RESULTS?**

24 A. The results of my DCF and CAPM analyses for the publicly traded water
25 companies are lower than the results of the build-up method using the *Duff &*

26 ¹ Note that the risk premium for the water utility industry is negative indicating that water utilities are less risky than the market as a whole.

² See Exhibit TJB-COC-RB1, Table 6.

1
2 *Phelps* study data. The mid-point of my DCF and CAPM results is 10.1 percent
3 which is somewhat below the midpoint of the ranges of estimates produced by the
4 build-up method using the *Duff & Phelps* study data which range from 8.21 percent
5 to 12.28 percent with a midpoint of 10.25 percent. Second, and more importantly,
6 my recommended ROE of 10.1 for VWC is well below the mid-point of the range
7 of estimates for VWC using both build-up methods (one using the *Morningstar*
8 data³ and the other using the *Duff & Phelps* study data) which range from 10.1
9 percent to 13.58 percent with a mid-point of 11.8 percent. Accordingly, I find my
10 recommendation of a 10.1 percent ROE appropriately conservative.

11 **Q. DO THE COST OF EQUITY ESTIMATES BASED ON DUFF & PHELPS**
12 **TAKE INTO CONSIDERATION THE DIFFERENCES IN LEVERAGE**
13 **BETWEEN THE PUBLICLY TRADED SAMPLE WATER UTILITIES**
14 **AND SWC?**

15 A. Yes.

16 **Q. HAVE YOU ACCOUNTED FOR THE FACT THAT THE WATER**
17 **UTILITY INDUSTRY IS LESS RISKY THAN THE MARKET?**

18 A. Yes. Based on the industry data, each of above estimates based on the *Duff &*
19 *Phelps* risk premium study is adjusted downward for the water utility industry risk
20 based upon the water industry risk premium found in *Morningstar*.⁴ As shown in
21 Table 5 of Rebuttal Exhibit TJB-COC-RB1, the appropriate downward industry
22 risk premium adjustment is approximately 360 basis points.⁵

23
24
25 ³See Direct Testimony of Thomas J. Bourassa - Cost of Capital ("Bourassa COC Direct") at 44-45.

26 ⁴Morningstar, *Ibbotson SBBI 2013 Valuation Yearbook*, Table 3-5.

⁵ A downward market risk premium indicates the water utility industry is less risky than the market on average. This is consistent with water utility beta's being less than 1.0.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

Q. WHAT WAS THE ASSUMED HISTORICAL MARKET RISK PREMIUM USED IN THE DUFF AND PHELPS STUDY AND YOUR ESTIMATED COST OF EQUITY?

A. The *Duff & Phelps* study reflects an historical market risk premium of 4.5 percent from 1963 to 2012. I used a current market risk premium estimate of 5.0 percent for my calculations. The 5.0 percent is based on the current recommendations of the authors of the *Duff & Phelps* study for use with the study data.⁶ In contrast, the long-horizon equity risk premia as determined by *Morningstar* is 6.7 percent.⁷

Q. THANK YOU. PLEASE SUMMARIZE YOUR RECOMMENDED REBUTTAL COST OF CAPITAL COMPONENTS.

A. The Company's recommended capital structure consists of 0 percent debt and 100 percent common equity as shown on Rebuttal Schedule D-1. Based on my updated cost of capital analysis, I am recommending a cost of equity of 10.1 percent. Based on my 10.1 percent recommended cost of equity, and a 0 percent debt and a 100 percent equity capital structure, the Company's weighted average cost of capital ("WACC") is 10.1 percent, as shown on Rebuttal Schedule D-1.

A. Summary of the Staff

Q. PLEASE SUMMARIZE THE RESPECTIVE RECOMMENDATIONS OF STAFF FOR THE RATE OF RETURN ON FAIR VALUE RATE BASE.

A. Staff is recommending a capital structure consisting of 0 percent debt and 100 percent equity.⁸ Staff determined a cost of equity of 9.1 percent based on the average cost of equity produced by its DCF and CAPM models and an upward

⁶*Duff & Phelps* at 2.

⁷*Morningstar.Ibbotson SBBI 2013 Valuation Yearbook*. Table A-1.

⁸See Direct Testimony of John Cassidy ("Cassidy Direct") at 34.

1
2 economic assessment adjustment.⁹ Staff uses a sample of six publicly traded water
3 utilities, the same as those I used in my analysis. Staff did not consider firm size or
4 firm-specific risks in its analysis. Based on its capital structure recommendation,
5 Staff determined the WACC for VWC to be 9.1 percent.¹⁰

6 **Q. PLEASE COMPARE THE PARTIES' RESPECTIVE COST OF EQUITY**
7 **ESTIMATES AND RECOMMENDATIONS.**

8 A. The respective parties' cost of equity recommendations are summarized below:

9

<u>Party</u>	<u>DCF</u>	<u>CAPM</u>	<u>Average</u>	<u>Recommended</u>
VWC	8.7%	11.2%	9.9%	10.1%
Staff	8.8%	8.2%	8.5%	9.1%

10
11
12
13
14 **B. Comments on the Cost of Equity Results and Recommendations of Staff**

15 **Q. HOW DO THE PARTIES' RECOMMENDATIONS COMPARE TO**
16 **OTHER FORECASTS OF COMMON EQUITY RETURNS AND**
17 **CURRENTLY AUTHORIZED RETURNS?**

18 A. *Value Line*, a reputable publication used by the Company and Staff cost of capital
19 witnesses, publishes forecasts of returns on common equity for larger publicly
20 traded water companies. These water utilities are included in my sample group and
21 Staff's sample groups. *Value Line* (January 18, 2013) projects the following
22 returns on equity for those water utilities:

23
24
25

American States Water (AWR)	12.0%
Aqua America (WTR)	12.5%

26

⁹*Id.*

¹⁰*Id.*

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

California Water (CWT)	10.5%
Connecticut Water (CTWS)	10.5%
Middlesex Water (MSEX)	9.0%
SJW Corp. (SJW)	<u>7.0%</u>
Average	10.3%

Furthermore, the currently authorized ROE's for the sample water utility companies as reported by AUS Utility Reports (January 2013) average 10.03 percent. They are as follows:

American States Water (WTR)	9.99%
Aqua America (WTR)	10.33%
California Water (CWT)	9.99%
Connecticut Water (CTWS)	9.75%
Middlesex Water (MSEX)	10.15%
SJW Corp. (SJW)	<u>9.99%</u>
Average	10.03%

Q. DO INVESTORS CARE ABOUT THE RETURN ON EQUITY THAT A COMPANY IS EARNING AND IS PROJECTED TO EARN?

A. Of course, if they are looking to make sound investments. Returns on equity, earnings per share, and stock price/earnings ratios are widely followed and reported by investment services, business magazines, and other financial media outlets. A company's earnings play a major role in any investment decision. The higher the return on equity, the greater the company's earnings and funds are available to pay dividends and to reinvest in capital projects.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

In the instant case, we are attempting to establish a fair and reasonable return on equity for VWC which will in turn be used to establish a rate of return on the fair value of VWC property devoted to public service. That rate base is an accounting or book rate base. The rate base has not been adjusted to reflect the current market value of the utility plant and assets devoted to public service. In other words, Staff is applying a *market* return derived from a finance model to the Company's *book* equity, which in turn is financing a *book* rate base. Thus, Staff is ignoring the fact that a firm's earnings, whether they are reported as the return on equity or as earnings per share, are also based on accounting data, as opposed to market data. For example, earning per share ("EPS") is calculated by dividing net income into the number of shares outstanding. The current market price of those shares is irrelevant to that calculation.

Q. WHAT ELSE IS THE RELEVANCE OF ALL THESE PROJECTED BOOK RETURNS, MR. BOURASSA?

A. In this case, comparison to these proxies readily illustrates that Staff's return is 93 basis points lower than the average of the currently authorized returns and 120 basis points below the average of the 3-5 year expected returns of the publicly traded utilities Staff uses to estimate the cost of equity for VWC. Regardless of the particular finance model being used, the results of the model should be reasonable and generally consistent with the returns on equity actually being earned or projected to earn.

Q. THANK YOU. HOW DO THE PARTIES' RECOMMENDATIONS COMPARE TO THE DUFF & PHELPS RISK PREMIUM STUDY DATA?

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

A. The build-up method cost of equity average estimate using the *Duff & Phelps* study data is 10.74 percent. This is 164 basis points higher than Staff's recommendation of 9.1 percent and 64 basis points higher than my recommendation of 10.1 percent.

Q. WHAT ABOUT SIZE-BASED METRICS LIKE NET PLANT AND TOTAL REVENUES, DO THOSE FACTOR IN UNDER THE BUILD-UP METHOD?

A. Not directly; however, these metrics confirm the results. Below is a table using the two common metrics of size as reported by AUS Utility Reports (March 2013) compared with the results of my cost of equity analysis based on the *Duff & Phelps* study.

<u>Water Utility</u>	<u>Net Plant</u> <u>(\$ millions)</u>	<u>Size Rank</u> <u>by</u> <u>Plant</u>	<u>Revenue</u> <u>(\$ millions)</u>	<u>Size Rank</u> <u>by</u> <u>Rev.</u>	<u>Duff & Phelps</u> <u>COE</u>	<u>Lowest to Highest</u> <u>COE</u>
American States Water (WTR)	\$ 912.0	3	\$ 449.7	3	9.88%	2
Aqua America (WTR)	\$3,863.4	1	\$ 755.7	1	8.21%	1
California Water (CWT)	\$1,443.1	2	\$ 541.5	2	10.69%	3
Connecticut Water (CTWS)	\$ 422.6	6	\$ 79.8	6	12.28%	6
Middlesex Water (MSEX)	\$ 433.3	5	\$ 106.6	5	11.60%	4
SJW Corp. (SJW)	<u>\$ 870.5</u>	4	<u>\$ 261.4</u>	4	<u>11.79%</u>	5
Average	\$1,324.2		\$ 365.8		10.74%	
VWC (at December 31, 2012)	\$ 16.5		\$ 2.3		13.78%	

What this illustrates is that, despite the fact that neither net plant nor revenues were considered as measures of size using the build-up method, the cost of equity results show that as the size of the utility increases so does the cost of equity. This is as expected and is consistent with the empirical financial data found in *Morningstar*.

The average net plant for the publicly traded water utilities is over 80 times that of VWC and the average total revenues are over 156 times. There is a

1
2 significant size difference and one would expect the cost of equity estimate for
3 VWC to be much higher, and it is. Therefore, it is again confirmed that these large
4 publicly traded utilities are less risky than VWC. In the real world, VWC has a
5 cost of equity that is higher than the large publicly traded utilities.

6 **Q. PLEASE SUMMARIZE THE RECOMMENDED RETURNS OF THE**
7 **PARTIES, EXPECTED BOOK RETURNS, AUTHORIZED RETURNS,**
8 **AND RETURNS BASED ON THE DUFF & PHELPS STUDY.**

9 A. The following table summarizes the equity returns recommended by each of the
10 parties with the forgoing expected book returns, authorized returns, and returns
11 based upon size (*Duff & Phelps*) for the publicly traded utilities:

	<u>Cost of Equity</u>
Staff recommendation	9.10%
VWC recommendation	10.10%
Mid-point of DCF and CAPM (Water Utilities)	9.90%
Expected Book Returns (Water Utilities)	10.30%
Authorized Returns (Water Utilities)	10.03%
Duff & Phelps (Water Utilities)	10.74%

12
13
14
15
16
17 The foregoing data provide clear evidence that the Staff recommendations for
18 VWC is simply too low. At the end of the day, when all the expert and lawyer
19 wrangling over inputs and assumptions is done, the results should still pass the
20 simple, common-sense "smell test", and the Staff recommendation doesn't pass
21 that test.

22 **Q. PLEASE COMMENT THE STAFF PROPOSED ECONOMIC**
23 **ASSESSMENT ADJUSTMENT.**

24 A. Mr. Cassidy's DCF and CAPM results produce a 8.5 percent average ROE. Mr.
25 Cassidy then adds an economic assessment adjustment of 60 basis points to achieve
26 his recommended 9.1 ROE. The economic assessment adjustment appears to be
Mr. Cassidy's acknowledgment that the results of his models are unreasonably low.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

But even if Mr. Cassidy adds his economic assessment adjustment, his recommendation of 9.1 percent does not pass the “smell test” when compared to the projected and authorized returns for the sample publicly traded utility companies.

Q. THANK YOU. TURNING NOW TO MR. CASSIDY’S CRITICISMS OF YOU FOR CONSIDERING THE DIFFERENCES IN RISK DUE TO THE SIZE OF VWC COMPARED TO THE PUBLICLY TRADED SAMPLE UTILITIES. PLEASE COMMENT.

A. Mr. Cassidy does not dispute that smaller companies are more risky than larger companies. Staff simply opines the Commission has not allowed a risk premium for size in the past.¹¹ Frankly, it is so astonishing that the process in Arizona has, heretofore, ignored what the rest of the financial world knows – that size matters – I simply cannot avoid discussing it without me having to question my own integrity as a cost of capital expert.

Q. OKAY, WHY DOES SIZE MATTER IN AN ANALYSIS OF A UTILITY’S COST OF CAPITAL?

A. There are many reasons why smaller utilities are more risky than larger utilities. I have discussed these reasons extensively in my direct testimony and will not repeat that testimony here.¹² The simple fact is that a rational investor is not going to view an equity investment in VWC as having the same risk as the purchase of publicly traded stock in a substantially larger utility such as Aqua America, American States Water or California Water Service. That does not mean we can’t use the sample companies as proxies, it means we can’t ignore the plethora of

¹¹ Cassidy Direct at 43.
¹² Bourassa COC Direct at 17–23, 40–41.

1
2 evidence that firm size does matter. If the differences in risk between small
3 utilities like VWC and the large, publicly traded water utilities used to estimate the
4 cost of equity are ignored, VWC's equity cost will be understated and
5 unreasonable.

6 **Q. IS FIRM SIZE A UNIQUE RISK?**

7 A. No. The firm size is a systematic risk factor.¹³ We know that based on empirical
8 financial data that the firm size phenomenon in the market is real. Moreover, we
9 know that the capital asset pricing model is incomplete and does not fully account
10 for the higher returns on small company stocks. In other words, the higher risks
11 associated with smaller firms is not fully accounted for by beta.

12 With respect to the relationship between firm size and return, *Morningstar*
13 states:¹⁴

14 One of the most remarkable discoveries of modern finance is
15 that of a relationship between firm size and return. The
16 relationship cuts across the entire size spectrum but is most
17 evident among smaller companies which have higher returns
than larger ones. Many studies have looked at the effect of
firm size and return...

18 With respect to the CAPM, *Morningstar* states:¹⁵

19 The firm size phenomenon is remarkable in several ways.
20 First, the greater risk of small stocks does not, in the context
21 of the capital asset pricing model (CAPM), fully account for
their higher returns over the long term. In the CAPM only
systematic, or beta risk, is rewarded; small company stocks
22 have had returns in excess of those implied by their betas.

23 **Q. AT PAGE 43, MR. CASSIDY SUGGESTS WATER AND OTHER SMALL**
24 **FIRMS DO NOT REQUIRE A RISK PREMIUM BECAUSE SUCH RISKS**

25 ¹³Shannon P. Pratt and Roger J. Grabowski. *Cost of Capital: Applications and Examples, Fourth Edition.*
26 John Wiley and Sons, 2010.p. 56.

¹⁴ Morningstar, *Ibbotson SBBi 2012 Valuation Yearbook*, at 85.

¹⁵*Id.* at 88.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

ARE UNSYSTEMATIC AND THUS CAN BE DIVERSIFIED AWAY. IS HE CORRECT?

A. No. Mr. Cassidy misunderstands this issue. The *Duff & Phelps* study confirms that even a well-diversified portfolio of small firms is still more risky than a well-diversified portfolio of larger firms. Based on studies in *Morningstar*, which I discuss on page 33-34 of my direct testimony, the CAPM does not fully explain the differences in risk between large and small firms. Appropriate CAPM models should include size as an explanatory value, i.e.,

$$\text{Cost of Equity} = \text{risk-free rate} + \beta_1 * \text{MRP} + \beta_2 * \text{size risk premium}$$

Size is a second “systematic” risk factor. Based on these alternative versions of the CAPM diversification cannot eliminate the risk of a company from being smaller than the average. Mr. Cassidy’s testimony does not justify ignoring the additional risk of SWC that stems from it being smaller than the publicly traded water utilities in his proxy group.

Q. ON PAGE 36 OF HIS TESTIMONY, MR. CASSIDY CRITICIZES YOU FOR RELYING EXCLUSIVELY ON ANALYSTS FORECASTS OF GROWTH. IS THIS TRUE?

A. No. I rely on both historical growth rates and forecasts of growth. I just give more weight to the analyst forecasts of growth. Mr. Cassidy’s criticism contradicts his subsequent testimony that I give greater weight to analysts’ estimates of growth which recognizes I rely on both historical and forecasted growth.

1
2 **Q. ON PAGE 38 AND 39 OF HIS TESTIMONY, MR. CASSIDY CRITICIZES**
3 **YOU FOR GIVING GREATER WEIGHT TO ANALYSTS FORECASTS OF**
4 **GROWTH. PLEASE COMMENT.**

5 A. I do give more weight to the analyst forecasts of growth. That fact is not a secret.¹⁶
6 It is important to note that while Mr. Cassidy disagrees with the additional weight I
7 give the analyst forecasts, he does not say these forecasts have no merit. The
8 dispute between Mr. Cassidy and me comes down to something between 50
9 percent and my "greater" emphasis. In my direct testimony, I explained why a
10 weight greater than 50 percent should be given to analysts' estimates.¹⁷

11 **Q. ARE ANALYSTS' FORECAST ESTIMATES OF GROWTH FOR**
12 **UTILITIES UPWARDLY BIASED?**

13 A. No. Analyst's estimates of EPS growth for utilities are not upwardly biased. Dr.
14 Thomas Zepp presented studies in the recent *Arizona Water Company* rate case that
15 analysts' forecasts of growth for utilities are not upwardly biased once differences
16 in expected inflation are taken into account, and he concluded Mr. Cassidy's claims
17 of consistent upward bias in analyst forecasts of growth for utilities were not
18 supported.¹⁸ Staff did not dispute Dr. Zepp's studies and testimony on this subject.

19 Whether you agree with Dr. Zepp's studies and conclusions or not, analysts'
20 estimates of growth have been shown to be superior to historically based estimates
21 of growth for use in the DCF for utility stocks. The study by Gordon, Gordon and
22 Gould¹⁹, discussed in my direct testimony at page 30, found analysts' estimates of
23 EPS growth for the next five years provide a more useful estimate of growth

24
25 ¹⁶ Bourassa COC Direct at 30-31.

¹⁷ *Id.* at 30.

26 ¹⁸ See Rebuttal Testimony of Thomas M. Zepp at 35-37 in Docket No. W-01445A-11-310.

¹⁹ David A. Gordon, Myron J. Gordon and Lawrence I. Gould, "Choice Among Methods of Estimating Share Yield," *Journal of Portfolio Management* (Spring 1989) 50-55

1
2 required in the DCF model than three different historical measures of growth
3 (historical EPS, historical DPS, and historical retention growth). They explain that
4 this result makes sense because analysts would take into account such past growth
5 as indicators of future growth as well as any new information.

6 The Gordon, Gordon, and Gould study as well as the Zepp studies cast
7 doubt on whether Mr. Cassidy suggestion that the studies of analysts' forecasts in
8 general provides evidence that analysts provide poor forecasts of EPS growth for
9 utility stocks.

10 **Q. ARE THERE REASONS WHY ANALYSTS' ESTIMATES ARE NOT**
11 **UPWARDLY BIASED?**

12 A. Yes. Sources of forecast earnings growth information such as *Value Line* are in the
13 business of selling information to investors. *Value Line*, *Yahoo Finance*, and
14 *Reuters*, to name a few, do not sell stock and there is no incentive to provide
15 inaccurate, upwardly biased forecasts. If this were the case, investors would not
16 continue to buy subscriptions.

17 **Q. WHY IS EARNINGS GROWTH A MEANINGFUL GUIDE TO**
18 **INVESTORS' LONG-TERM GROWTH EXPECTATIONS?**

19 A. It is growth in earnings, after all, that will support future dividends and share
20 prices. There is an abundance of evidence attesting to the importance of earnings
21 in assessing investor expectations. The sheer volume of earnings forecasts
22 available from the investment community relative to the scarcity of dividend
23 forecasts attests to their importance. *Value Line*, *Yahoo*, and *Reuters* all provide
24 comprehensive information on investor's earnings forecasts. *Value Line's*
25 principle investment rating assigned to individual stocks, Timeliness Rank, is based
26 primarily on earnings. These investment information providers focus on earnings

1
2 growth rather than dividend growth which indicates the investment community
3 places greater importance on earnings as a measure of future long-term growth.

4 **Q. DOES THE ACCURACY OF ANALYSTS' FORECAST MATTER IF**
5 **INVESTORS RELY ON ANALYSTS' FORECASTS?**

6 A. No. Regardless of whether you agree or disagree with the accuracy of analysts'
7 forecasts, the level of accuracy is an after-the-fact evaluation with little relevance
8 to the issues at hand here. Dr. Morin states:

9
10 Because of the dominance of institutional investors and their
11 influence on individual investors, analysts' forecasts of long-
12 run growth rates provide a sound basis for estimating required
13 returns. Financial analysts exert a strong influence on the
14 expectations of many investors who do not possess the
15 resources to make their own forecasts, that is, they are a cause
16 of g. *The accuracy of these forecasts in the sense of*
17 *whether they turn out to be correct is not at issue here, as*
18 *long as they reflect widely held expectations.* As long as the
19 forecasts are typical and/or influential in that they are
20 consistent with current stock price levels, they are relevant.
21 The use of analysts' forecasts in the DCF model is sometimes
22 denounced on the grounds that it is difficult to forecast
23 earnings and dividends for only one year, let alone for longer
24 time periods. *This objection is unfounded, however,*
25 *because it is present investor expectations that are being*
26 *priced; it is the consensus forecast that is embedded in price*
and therefore in required return, and not the future as it
will turn out to be. (emphasis added)²⁰

20 What really matters is that analysts' forecasts strongly influence investors and
21 hence the market prices they are willing to pay for stocks. Analysts' growth rates
22 influence the prices investors will pay for stocks and thus impact the dividend
23 yields. The dividend yields change until the sum of the dividend yield plus the
24 growth rate equals investors' perceived cost of equity. Had the growth forecasts
25 been lower – as Mr. Cassidy suggests they should be – the stock prices would be

²⁰Roger A. Morin. *New Regulatory Finance* (2006) 298.

1
2 lower and dividend yields would be higher, but there would not necessarily be any
3 difference in the ultimate estimate of the cost of equity.
4

5 **Q. HAS MR. CASSIDY OFFERED ANY EVIDENCE THAT INVESTORS DO**
6 **NOT RELY ON ANALYST ESTIMATES?**

7 A. No. Nor does he offer any evidence of the extent investors rely on historical
8 growth or on analyst estimates of future growth. Mr. Cassidy offers no quantitative
9 or conceptual argument to rebut the conclusions of Gordon, Gordon, and Gould,
10 and offers no evidence that any of the measures of past growth he has used –
11 historical EPS, historical DPS, historical sustainable growth – provide a better
12 forecast of future growth for utilities than analysts' estimates of EPS growth.

13 The bottom line – Mr. Cassidy is using Staff's inputs into the DCF model
14 mechanically without considering the reasons for using those inputs. And Staff's
15 inputs have long been skewed to give less weight to the best estimate of future
16 growth in an effort to keep down the cost of equity.

17 **Q. ON PAGE 42 OF HIS TESTIMONY, MR. CASSIDY ALSO CRITICIZES**
18 **YOU FOR USING FORECASTED INTEREST RATES FOR THE RISK-**
19 **FREE RATE IN YOUR CAPM. PLEASE RESPOND.**

20 A. I use both a current interest rate as well as forecasted interest rates on 30 year U.S.
21 Treasury Bonds as a proxy to my risk-free rate. The CAPM is a prospective
22 model, and like analysts' forecasts of growth, I believe investors rely on this
23 forward-looking information. If investors did not rely on this information *Value*
24 *Line, Blue Chip* and others would not provide this information. Mr. Cassidy
25 provides no evidence that investors do not rely on this information. This is just
26

1
2 another disagreement between Mr. Cassidy and me regarding the inputs to the
3 models.

4 **Q. DO YOU AGREE WITH MR. CASSIDY THAT AN INCREASE IN THE**
5 **PRICE OF A SHARE OF STOCK NECESSARILY REFLECTS A**
6 **DECREASE IN THE COST OF EQUITY?**

7 A. No. From the standpoint of an investor, a true market rate of return would take into
8 account *both* anticipated dividends *and* capital gains resulting from future changes
9 in the price of stock. I expect Mr. Cassidy to agree with me that the cost of equity
10 is the compensation investors expect for bearing the risk of ownership of a stock.
11 That compensation includes capital gains. So, despite the dividend yield going
12 down when the price of a share rises, it does not necessarily translate to a drop in
13 the cost of equity.

14 **Q. MR. CASSIDY BASES ONE OF HIS CAPM ESTIMATES ON RATES FOR**
15 **INTERMEDIATE-TERM TREASURY SECURITIES AND ONE ON RATES**
16 **FOR LONG-TERM TREASURY SECURITIES. SHOULD RATES FOR**
17 **INTERMEDIATE-TERM TREASURIES BE USED IN A CAPM**
18 **ANALYSIS?**

19 A. No. It is inappropriate to use either a short-term or an intermediate-term Treasury
20 security to determine the value of the risk-free rate. *Morningstar* explains the
21 appropriate choice for the risk-free rate is no less than the expected return for long-
22 term Treasury security.

23 The horizon of the chosen Treasury security should
24 match the horizon on whatever is being valued. When
25 valuing a business that is being treated as a going
26 concern, the appropriate Treasury yield should be that
of a long-term Treasury bond. Note that the horizon is
a function of the investment, not the investor. If an
investor plan to hold stock in a company for only five
years, the yield on a five-year Treasury note would not

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

be appropriate since the company will continue to exist beyond those five years...

Companies are entities that generally have no defined life span; when determining a company's value, it is important to use a long-term discount rate because the life of the company is assumed to be infinite.²¹

As Dr. Morin concurs with *Morningstar* and states:

At the conceptual level, because common stock is a long-term investment and because cash flows to investors in the form of dividends last indefinitely, the yield on very long-term government bonds, namely the 30-year Treasury bonds, is the best measure of the risk free rate for use in the CAPM and risk premium methods. The expected stock return is based upon long-term cash flows, regardless of an individual's holding period. Utility asset investments generally have long-term useful lives and should be correspondingly matched with longer-term maturity financing instruments. *Moreover, short-term Treasury bill yields reflect the impact of factors different from those influencing the yields on longer term securities such as common stock.(emphasis added)*²²

Q. ARE THERE OTHER REASONS FOR NOT USING SHORT-TERM OR INTERMEDIATE-TERM TREASURY SECURITIES?

A. Yes. According to Dr. Morin, "short-term rates are volatile, fluctuate widely, and are subject to more random disturbances than long-term rates leading to volatile and unreliable equity returns."²³ He goes on to state that "on grounds of stability and consistency, the yields on long-term Treasury bonds match more closely with expected common stock returns."²⁴ For example, the Federal Reserve has announced that it will continue to hold interest rates down to support economic

²¹*Morningstar, supra* at 44, 55.

²²Morin, *supra* at 151-152.

²³*Id.* at 152.

²⁴*Id.*

1
2 recovery, resulting in extremely low short- and intermediate-term Treasury rates –
3 precisely the type of manipulation that Dr. Morin warns of in his text on regulatory
4 finance, quoted above.²⁵
5

6 **Q. ON PAGE 39 AND 40 OF MR. CASSIDY'S TESTIMONY, HE STATES**
7 **THE DIVIDEND YIELD IN YOUR DIRECT TESTIMONY WAS**
8 **OVERSTATED BECAUSE OF INCORRECT SPOT SHARE PRICES.**
9 **PLEASE COMMENT.**

10 A. It is true that my spot prices were for not the spot prices for the date indicated in
11 my schedules. This was due to linking error to the underlying *Value Line Analyzer*
12 data which I employed. Correcting this error would have reduced my expected
13 dividend yield by about 20 basis points and lowered my DCF results by the same.
14 However, my recommendation of 10.4 percent would not have changed.

15 **Q. WHY NOT?**

16 A. Because correcting the spot prices, which are generally higher, would have
17 increased the market-to-book ratios which in turn would have reduced my market
18 based Hamada financial risk adjustment by about 20 basis points.

19 **Q. ON PAGE 42 AND 43 OF MR. CASSIDY'S TESTIMONY, HE STATES**
20 **YOUR CURRENT MARKET RISK PREMIUM AND YOUR 3-5 YEAR**
21 **PRICE APPRECIATION ESTIMATE ARE OVER-STATED. PLEASE**
22 **COMMENT.**

23 A. Mr. Cassidy is correct that both my market dividend yield and my market 3-5 year
24 price appreciation as shown on Schedule D-411 are higher than his spot dividend
25 yield and spot 3-5 year price appreciation but this does not mean my they are over-
26

²⁵See, e.g., *Blue Chip Financial Forecasts*, February, 2013.

1
2 stated, nor is my resulting current market risk premium (“MRP”) over-stated. Had
3 Mr. Cassidy computed his current MRP in the same frame as I did, he would have
4 computed a similar result. The current MRP used in my rebuttal analysis is 12.37
5 percent which is an average of the prior 3 months which ranged from 11.52 percent
6 to 12.90 percent. As I stated in my direct testimony, I do not use spot dividend
7 yields or spot 3-5 year price appreciation to estimate my current MRP because spot
8 rates cause significant volatility in the computed current MRP.²⁶ As you will find
9 in Rebuttal Schedule D-4.11, the current market risk premium estimates fluctuate
10 significantly over-time. I prefer to use averages of several months; typically 3-12
11 months depending on the prevailing trend in the current market risk premium
12 which help to eliminate the volatility. I believe my approach provides a more
13 stable measurement of the current market risk premium. For example, if the
14 current market risk premium were measured using the spot rate approach for April
15 2011, the current market risk premium would have been 7.82 percent. The current
16 MRP is would have been significantly higher the current MRP was measured just a
17 few month earlier or just a few month later. For example, the February 2011
18 current MRP was 11.26 percent and the July 2011 current MRP was 13.82 percent.
19 The current MRP averaged over 15 percent in the 12 months following February
20 2011.

21 **Q. DO YOU HAVE ANY FURTHER COMMENTS?**

22 **A.** Just that as I testified above, when all the numbers and models and financial theory
23 are set aside, Staff’s recommendation is far too low to pass the smell test and
24 should be rejected.
25
26

²⁶ Bourassa COC Direct at 36.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

Q. WELL MR. BOURASSA, YOU ADMIT THAT THE COMMISSION HAS NOT ADOPTED YOUR RECOMMENDATIONS BEFORE, DON'T YOU? WHY SHOULD THIS TIME BE DIFFERENT?

A. I can only note that each Commission reviews every rate case on its own merits, or "case-by-case" as Staff likes to say. And I have made more changes to my approach on cost of capital than I can possibly recall in response to many of my arguments being rejected. I have recognized a lot of realities of ratemaking and tried to find a reasonable balance with financial theory and financial reality. I will continue to ask the Commission to appropriately balance ratemaking and finance and the interests of shareholders and ratepayers.

Q. DOES THAT CONCLUDE YOUR REBUTTAL TESTIMONY ON COST OF CAPITAL?

A. Yes, although my silence on any of the issues, matters or findings addressed in the testimony of Staff does not constitute my acceptance of their positions on such issues, matters or findings.

EXHIBIT TJB-COC-RB1

Vail Water Company
COST OF EQUITY (COE) USING RISK PREMIUM BUILD-UP METHOD
 Based on 2013 *Duff and Phelps Risk Premium Study Data*

TABLE 1

Company	Measures of size (Millions)						
	MV Equity ¹	Book Equity ¹	MVIC ¹	5 Yr Avg. Net Income	Total Assets ²	5 Yr Avg. EBITDA ³	
1. American States	\$ 1,039	\$ 408	\$ 1,380	\$ 32	\$ 1,192	\$ 120	
2. Aqua America	\$ 4,129	\$ 1,251	\$ 5,525	\$ 113	\$ 4,072	\$ 407	
3. California Water	\$ 862	\$ 450	\$ 1,344	\$ 37	\$ 1,692	\$ 128	
4. Connecticut Water	\$ 260	\$ 119	\$ 395	\$ 10	\$ 425	\$ 23	
5. Middlesex	\$ 310	\$ 177	\$ 442	\$ 12	\$ 489	\$ 38	
6. SJW Corp.	\$ 517	\$ 264	\$ 861	\$ 20	\$ 935	\$ 87	
Vail Water Company	NA	\$ 11.0	NA	\$ 0.6	\$ 13.0	\$ 1.1	

¹ From Zacks Investment Research data

² From Zacks Investment Research. From E-1 for subject utility.

³ Net Income. From Zacks Investment Research and Company ACC reports

Company	Net Income Data				
	2011	2010	2009	2008	2007
American States	\$ 45.9	\$ 33.2	\$ 29.5	\$ 22.0	\$ 28.0
Aqua America	\$ 143.1	\$ 124.0	\$ 104.4	\$ 97.9	\$ 95.0
California Water	\$ 37.7	\$ 37.7	\$ 40.6	\$ 39.8	\$ 31.2
Connecticut Water	\$ 11.3	\$ 9.8	\$ 10.2	\$ 9.4	\$ 8.8
Middlesex	\$ 13.4	\$ 14.3	\$ 10.0	\$ 12.2	\$ 11.8
SJW Corp.	\$ 20.9	\$ 24.4	\$ 15.2	\$ 21.5	\$ 19.3
Vail Water Company	\$ 0.6	\$ 0.7	\$ 0.7	\$ 0.5	\$ 0.6

Net Income data for publicly traded water utilities from Zacks Investment Research and/or Yahoo Finance

⁴ Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA). From Zacks Investment Research and Company ACC reports.

Company	EBITDA Data				
	2011	2010	2009	2008	2007
American States	\$ 133.3	\$ 134.4	\$ 122.6	\$ 105.9	\$ 102.8
Aqua America	\$ 397.8	\$ 473.2	\$ 415.2	\$ 384.7	\$ 364.5
California Water	\$ 143.3	\$ 155.7	\$ 125.5	\$ 122.1	\$ 95.6
Connecticut Water	\$ 24.2	\$ 22.5	\$ 20.3	\$ 21.1	\$ 27.9
Middlesex	\$ 34.6	\$ 43.3	\$ 34.6	\$ 38.6	\$ 36.6
SJW Corp.	\$ 87.1	\$ 75.4	\$ 93.5	\$ 99.7	\$ 77.7
Vail Water Company	\$ 1.1	\$ 1.2	\$ 1.1	\$ 1.0	\$ 1.1

EBITDA data for publicly traded water utilities from Zacks Investment Research and/or Yahoo Finance

EBITDA data for subject utility from E-1 and/or ACC reports

Vail Water Company
COST OF EQUITY (COE) USING RISK PREMIUM BUILD-UP METHOD
 Based on 2013 Duff and Phelps Risk Premium Study Data

MRP_{ms} Estimates Using Duff & Phelps Study (Unlevered)

Assumes 100% Equity and 0% debt
 Data Smoothing with Regression Analysis

Smoothed Premium (RP_{ms}) = Constant + X Coefficients * Log(Relevant Metric)

$RP_{unlevered} = RP_{levered} - W_d W_e (\beta_u - \beta_d) * RP_{market}$

Where β_u = unlevered portfolio beta

β_d = debt beta, assumed to be 0.1

W_d = percentage of debt in capital structure

W_e = percentage of equity in capital structure

RP_{levered} = levered realized risk premium

TABLE 2

	MV Equity (Table C-1)	Book Equity (Table C-2)	MVIC (Table C-4)	5 Yr Avg. Net Income (Table C-3)	Total Assets (Table C-5)	5 Yr Avg. EBITDA (Table C-6)
Constant	18.448%	15.453%	18.701%	13.312%	17.363%	14.836%
X Coefficient(s)	-3.193%	-2.533%	-3.173%	-2.600%	-2.793%	-2.717%

	MRP _{ms} (unlevered)						
	MV Equity	Book Equity	MVIC	5 Yr Avg. Net Income	Total Assets	5 Yr Avg. EBITDA	Average
1. American States	8.82%	8.84%	8.74%	9.41%	8.77%	9.19%	8.96%
2. Aqua America	6.90%	7.61%	6.83%	7.98%	7.28%	7.75%	7.39%
3. California Water	9.07%	8.73%	8.77%	9.22%	8.35%	9.11%	8.88%
4. Connecticut Water	10.74%	10.20%	10.46%	10.72%	10.02%	11.13%	10.54%
5. Middlesex	10.49%	9.76%	10.31%	10.47%	9.85%	10.56%	10.24%
6. SJW Corp.	9.78%	9.32%	9.39%	9.92%	9.07%	9.57%	9.51%
Average (unlevered)	9.30%	9.08%	9.08%	9.62%	8.89%	9.55%	9.25%
Vail Water Company	NA	12.82%	NA	13.86%	14.25%	14.74%	13.92%

Indicated size premium 4.66%

Vail Water Company
 COST OF EQUITY (COE) USING RISK PREMIUM BUILD-UP METHOD
 Based on 2013 Duff and Phelps Risk Premium Study Data

Unlevered Portfolio Beta
 (from 2012 Duff & Phelps RP Study - Table C)

TABLE 3

1.	Company	Symbol	Unlevered Portfolio Beta (β_u)						Average
			(Table C-1)	(Table C-2)	(Table C-4)	(Table C-3)	(Table C-5)	(Table C-6)	
2.	American States	AWR	0.94	0.96	0.95	0.95	0.97	0.95	0.95
3.	Aqua America	WTR	0.87	0.89	0.86	0.88	0.83	0.82	0.86
3.	California Water	CWT	0.98	0.96	0.95	0.95	0.94	0.96	0.96
4.	Connecticut Water	CTWS	0.96	0.98	0.97	0.97	0.99	1.03	0.98
5.	Middlesex	MSEX	0.96	1.00	0.98	0.97	0.99	0.99	0.98
6.	SJW Corp.	SJW	0.98	0.98	0.98	0.99	0.97	0.95	0.98
	Average		0.95	0.96	0.95	0.95	0.95	0.95	0.95
	Vail Water Company		NA	0.98	NA	1.01	1.05	1.03	1.02

Vail Water Company
 COST OF EQUITY (COE) USING RISK PREMIUM BUILD-UP METHOD
 Based on 2013 Duff and Phelps Risk Premium Study Data

MRP Estimates Using Duff & Phelps Study (Relevered)

Relevered Realized Risk Premium

$$RP_{\text{relevered}} = RP_{\text{unlevered}} + W_d W_e (\beta_u - \beta_d) RP_{\text{market}}$$

Where β_u = unlevered portfolio beta

β_d = debt beta, assumed to be 0.1

W_d = percentage of debt in capital structure

W_e = percentage of equity in capital structure

$RP_{\text{unlevered}}$ = unlevered realized risk premium from Table 2

RP_{market} = general equity risk premium for the market since 1963 (4.5%)

TABLE 4

	Company	Symbol	MRP _{relevered} (Relevered)									
			W _d W _e	MV Equity	Book Equity	MVIC	5 Yr Avg. Net Income	Total Assets	5 Yr Avg. EBITDA	Average		
1.	American States	AWR	32.7%	10.05%	10.11%	9.99%	10.66%	10.05%	10.44%	10.22%		
2.	Aqua America	WTR	33.8%	8.07%	8.81%	7.98%	9.16%	8.39%	8.84%	8.54%		
3.	California Water	CWT	55.8%	11.29%	10.89%	10.91%	11.36%	10.46%	11.27%	11.03%		
4.	Connecticut Water	CTWS	52.0%	12.75%	12.26%	12.50%	12.76%	12.11%	13.31%	12.61%		
5.	Middlesex	MSEX	42.6%	12.14%	11.49%	11.99%	12.14%	11.56%	12.27%	11.93%		
6.	SJW Corp.	SJW	66.5%	12.42%	11.95%	12.02%	12.58%	11.67%	12.11%	12.13%		
	Average MRP (Relevered)		47.26%	11.12%	10.92%	10.90%	11.44%	10.71%	11.37%	11.08%		
	Vail Water Company		0.00%	NA	12.82%	NA	13.86%	14.25%	14.74%	13.92%		

Vail Water Company
COST OF EQUITY (COE) USING RISK PREMIUM BUILD-UP METHOD
 Based on 2013 *Duff and Phelps* Risk Premium Study Data

Equity Risk Premium Adjustment and Other metrics used in Build-up Method

TABLE 5

[1] Estimate of Current Market Risk Premium (RP_{market})	5.00%	<<<< Current Duff and Phelps recommendation
[2] Risk Premium Assumed in Duff & Phelps Study (1963-2012) ¹	4.50%	
[3] Equity Risk Premium Adjustment ([1] - [2])	0.50%	
[4] Average MRP (relevered) for publicly traded water companies (from Table 4)	11.08%	
[5] MRP (relevered) for publicly traded water companies (RP_{mrs}) ([3] + [4])	11.58%	
[6] Equity Risk Premium Adjustment ([3])	0.50%	
[7] Average MRP (relevered) for subject utility company (from Table 4)	13.92%	
[8] MRP (relevered) for subject utility company (RP_{mrs}) ([6] + [7])	14.42%	
[9] Industry Risk Premium (From <i>Ibbotson</i> for SIC 494 Water Supply Industry Table 3-5)	-4.83%	
[10] Adjustment Factor to Industry Risk Premium ([2] / 6.7%) ¹	0.7463	
[11] Adjusted Industry Risk Premium (R_i) ([9] x [10])	-3.60%	
[12] Risk Free Rate (R_f) ²	2.77%	

¹ From Duff and Phelps Risk Premium Report 2013.

² Yield on 20 Yr U.S. Treasury March 6, 2013 (Federal Reserve)

Vail Water Company
COST OF EQUITY (COE) USING RISK PREMIUM BUILD-UP METHOD
 Based on 2013 *Duff and Phelps Risk Premium Study Data*

Cost of Equity (COE) Estimate using Build-up Method

$$E(R_i) = R_f + RP_{m+s} + RP_i + RP_u$$

Where:

$E(R_i)$ = Expected (indicated) rate of return

R_f = Risk-free rate of return. See Table 5.

RP_{m+s} = Market risk premium including size premium. See Table 4.

RP_i = Industry risk premium (adjusted) See Table 5.

RP_u = Company-specific risk premium

TABLE 6

	Sample
	Publicly Traded
	Water
	<u>Utilities</u>
R_f =	Vail Water Company
	2.77%
RP_{m+s} =	See Table 4
RP_i =	-3.60%
RP_u =	0.00%

	Indicated COE E(R _i)						
	MV	Book	5 Yr Avg.	Total	5 Yr Avg.	Average	
Symbol	Equity	Equity	Net Income	Assets	EBITDA	EBITDA	
1. American States	9.72%	9.77%	10.33%	9.72%	10.11%	10.11%	9.88%
2. Aqua America	7.74%	8.47%	8.83%	8.06%	8.51%	8.51%	8.21%
3. California Water	10.95%	10.56%	11.03%	10.12%	10.93%	10.93%	10.69%
4. Connecticut Water	12.42%	11.92%	12.43%	11.77%	12.97%	12.97%	12.28%
5. Middlesex	11.81%	11.15%	11.81%	11.22%	11.93%	11.93%	11.60%
6. SJW Corp.	12.08%	11.62%	12.24%	11.33%	11.78%	11.78%	11.79%
Average COE estimate	10.79%	10.58%	11.11%	10.37%	11.04%	11.04%	10.74%
Vail Water Company	NA	12.48%	13.53%	13.92%	14.41%	14.41%	13.58%

REBUTTAL D SCHEDULES

Vail Water Company
 Test Year Ended December 31, 2011
 Summary of Cost of Capital

Exhibit
 Rebuttal Schedule D-1
 Page 1
 Witness: Bourassa

Line No.	Item of Capital	Actual End of Test Year				Adjusted End of Test Year				End of Projected Year			
		Dollar Amount	Percent of Total	Cost Rate	Weighted Cost	Dollar Amount	Percent of Total	Cost Rate	Weighted Cost	Dollar Amount	Percent of Total	Cost Rate	Weighted Cost
1	Long-Term Debt	-	0.00%	0.000%	0.00%	-	0.00%	0.000%	0.00%	-	0.00%	0.000%	0.00%
2	Stockholder's Equity	4,373,528	100.00%	10.10%	10.10%	7,270,669 ^{1,2,3,4}	100.00%	10.10%	10.10%	7,695,152	100.00%	10.10%	10.10%
3	Totals	4,373,528	100.00%	10.10%	10.10%	7,270,669	100.00%	10.10%	10.10%	7,695,152	100.00%	10.10%	10.10%

¹ Adjustment for Equity for Rebuttal A/D Adj. B-2, p. 4 \$ 120,545
² Adjustment for Equity for Rebuttal CIAC amortization Adj. B-2, p. 5 \$ 2,078
³ Adjustment for Equity for Direct A/D Adj. B-2, p. 4 \$ 2,710,101
⁴ Adjustment for Equity for Direct CIAC amortization Adj. B-2, p. 5 \$ 64,419

SUPPORTING SCHEDULES:
 D-1
 D-3
 D-4

RECAP SCHEDULES:
 A-3

Vail Water Company
Test Year Ended December 31, 2011
Cost of Preferred Stock

Exhibit
Rebuttal Schedule D-3
Page 1
Witness: Bourassa

Line
No.

	<u>End of Test Year</u>			<u>End of Projected Year</u>		
	Shares	Dividend		Shares	Dividend	
Description	Outstanding	Amount	Requirement	Outstanding	Amount	Requirement
of Issue						
1						
2						
3						
4						
5						
6						
7	NOT APPLICABLE, NO PREFERRED STOCK ISSUED OR OUTSTANDING					
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21	<u>SUPPORTING SCHEDULES:</u>			<u>RECAP SCHEDULES:</u>		
22	E-1			D-1		
23						
24						
25						
26						
27						
28						
29						
30						
31						
32						
33						
34						
35						
36						
37						
38						
39						
40						

Vail Water Company
Test Year Ended December 31, 2011
Cost of Common Equity

Exhibit
Rebuttal Schedule D-4
Page 1
Witness: Bourassa

Line
No.

1
2 The Company is proposing a cost of common equity of 10.10% .
3
4
5
6
7
8
9
10
11
12
13
14
15
16

17 SUPPORTING SCHEDULES:
18 D-4.1 to D-4.16
19
20

RECAP SCHEDULES:
D-1

Vail Water Company
Summary of Results

Exhibit
Rebuttal Schedule D-4.1

Line No.	Method	Low	High	Midpoint
1				
2				
3				
4				
5				
6	Range DCF Constant Growth Estimates ¹	8.7%	9.7%	9.2%
7				
8	Range of CAPM Estimates ²	8.7%	12.7%	10.7%
9				
10				
11				
12	Average of midpoint estimates	8.7%	11.2%	9.9%
13				
14				
15	Financial Risk Adjustment ³	-0.8%	-0.8%	-0.8%
16				
17	Small Company Risk Premium ⁴	1.0%	1.0%	1.0%
18				
19	Indicated Cost of Equity	8.9%	11.4%	10.1%
20				
21				
22				
23	Recommended Cost of Equity			10.1%
24				
25				
26				
27				
28				
29				
30				

¹ See Schedule D-4-8

² See Schedule D-4.12

³ See Schedule D-4.13, Testimony

⁴ See Schedule D-4.16, Testimony

Vail Water Company
Selected Characteristics of Sample Group of Water Utilities

Exhibit

Rebuttal Schedule D-4.2

Line No.	Company ¹	% Water Revenues	Operating Revenues (millions)	Net Plant (millions)	S&P Bond Rating	Moody's Bond Rating	Allowed ROE
1	1. American States	68%	\$ 449.7	\$ 912.0	A+	A2	9.99
2	2. Aqua America	96%	\$ 755.7	\$ 3,863.4	AA-	NR	10.33
3	3. California Water	100%	\$ 541.5	\$ 1,443.1	AA-	NR	9.99
4	4. Connecticut Water	100%	\$ 79.8	\$ 422.6	A	NR	9.75
5	5. Middlesex	89%	\$ 106.6	\$ 433.3	A	NR	10.15
6	6. SJW Corp.	96%	\$ 261.4	\$ 870.5	A	NR	9.99
7							
8							
9							
10							
11	Average	92%	\$ 365.8	\$ 1,324.2			10.03
12							
13	Vail Water Company	68%	\$ 2.3	\$ 16.5	NR	NR	
14	(Adjusted as of December 31, 2012)						
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							

¹AUS Utility Reports (March 2013).

Vail Water Company
Capital Structures

Exhibit
Rebuttal Schedule D-4.3

No.	Company	Book Value ¹		Market Value ¹	
		Long-Term Debt	Common Equity	Long-Term Debt	Common Equity
1	1. American States	45.5%	54.5%	24.7%	75.3%
2	2. Aqua America	52.7%	47.3%	25.3%	74.7%
3	3. California Water	51.7%	48.3%	35.8%	64.2%
4	4. Connecticut Water	53.2%	46.8%	34.2%	65.8%
5	5. Middlesex	42.8%	57.2%	29.9%	70.1%
6	6. SJW Corp.	56.6%	43.4%	39.9%	60.1%
10	Average	50.4%	49.6%	31.6%	68.4%
13	Vail Water Company (Proforma)	0.0%	100.0%	N/A	N/A

¹ Value Line Analyzer Data (March 6, 2013)

² Adjusted Per Schedule D-1

17
18
19
20
21
22
23
24
25
26
27
28

Vail Water Company
Comparisons of Past and Future Estimates of Growth

Exhibit
Rebuttal Schedule D-4.4

Line No.	[1]	[2]	[3]	[4]	[5]	[6]	[7]
	Price ¹	Book Value ²	EPS ²	DPS ²	Average Col 1-4	Average Future Growth ³	Average of Future and Historical Growth Col 5-6
1	9.12%	5.50%	10.50%	3.00%	7.03%	5.83%	6.43%
2	5.40%	6.00%	6.00%	8.00%	6.35%	6.06%	6.20%
3	NMF	5.00%	5.00%	1.00%	3.67%	6.00%	4.83%
4	7.90%	3.00%	4.00%	1.50%	4.10%	6.80%	5.45%
5	4.56%	5.00%	2.00%	1.50%	3.26%	4.85%	4.06%
6	NMF	4.50%	NMF	5.00%	4.75%	11.00%	7.88%
7	<u>Five-year historical average annual changes</u>						
8	1. American States						
9	2. Aqua America						
10	3. California Water						
11	4. Connecticut Water						
12	5. Middlesex						
13	6. SJW Corp.						
14							
15							
16	GROUP AVERAGE	4.83%	5.50%	3.33%	4.86%	6.76%	5.81%
17	GROUP MEDIAN	6.65%	5.00%	2.25%	4.43%	6.03%	5.83%
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							

¹ Averages of changes in annual stock prices ending on December 31 through 2012. Data from Yahoo Finance website.

² Value Line Analyzer Data, March 6, 2013

³ See Schedule D-4.6.

Vail Water Company
Comparisons of Past and Future Estimates of Growth

Exhibit
Rebuttal Schedule D-4.5

Line No.	[1]	[2]	[3]	[4]	[5]	[6]	[7]
	Price ¹	Book Value ²	EPS ²	DPS ²	Average Col 1-4	Average Future Growth ³	Average of Future and Historical Growth Col 5-6
1.	10.41%	5.00%	5.00%	2.00%	5.60%	5.83%	5.72%
2.	7.70%	8.50%	7.00%	7.50%	7.68%	6.06%	6.87%
3.	6.27%	5.00%	4.00%	1.00%	4.07%	6.00%	5.03%
4.	4.80%	4.00%	0.50%	1.50%	2.70%	6.80%	4.75%
5.	5.14%	4.50%	2.50%	1.50%	3.41%	4.85%	4.13%
6.	6.99%	5.50%	2.00%	5.00%	4.87%	11.00%	7.94%
GROUP AVERAGE	6.88%	5.42%	3.50%	3.08%	4.72%	6.76%	5.74%
GROUP MEDIAN	6.63%	5.00%	3.25%	1.75%	4.47%	6.03%	5.38%

¹ Average of changes in annual stock prices ending December 31, 2011. Data from Yahoo Finance website.

² Value Line Analyzer Data, March 6, 2013.

³ See Schedule D-4.6.

Vail Water Company
Analysts Forecasts of Earnings Per Share Growth **Exhibit**
Rebuttal Schedule D-4.6

Line No.	[1]	[2]	[3]	[4]
	<u>ESTIMATES OF EARNINGS GROWTH</u>			
	<u>Company</u>	<u>Reuters¹</u>	<u>Yahoo¹</u>	<u>Value</u> <u>Line¹</u>
1	1. American States	6.00%	6.00%	5.50%
2	2. Aqua America	6.27%	4.90%	7.00%
3	3. California Water	6.00%	6.00%	6.00%
4	4. Connecticut Water		6.10%	7.50%
5	5. Middlesex	neg	2.70%	7.00%
6	6. SJW Corp.		14.00%	8.00%
7				5.83%
8				6.06%
9				6.00%
10				6.80%
11				4.85%
12				11.00%
13				
14				
15	GROUP AVERAGE	6.09%	6.62%	6.83%
16	GROUP MEDIAN			6.76%
17				6.03%
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				
28				

¹ Data as of March 6, 2013

² Where no data available or single estimate, average of other utilities assumed to estimate for utility.

Vail Water Company
 Current Dividend Yields for Water Utility Sample Group

Exhibit
 Rebuttal Schedule D-4.7

Line No.	Company	Current Stock Price (P ₀) ¹	Current Dividend (D ₀) ¹	Current Dividend Yield (D ₀ /P ₀) ¹	Average Annual Dividend Yield (D ₀ /P ₀) ^{1,2}
1	1. American States	\$ 55.29	\$ 1.10	1.99%	3.20%
2	2. Aqua America	\$ 29.73	\$ 0.63	2.12%	2.85%
3	3. California Water	\$ 20.63	\$ 0.62	3.01%	3.36%
4	4. Connecticut Water	\$ 29.54	\$ 0.94	3.18%	3.62%
5	5. Middlesex	\$ 19.75	\$ 0.73	3.70%	4.02%
6	6. SJW Corp.	\$ 27.79	\$ 0.69	2.48%	2.94%
13	Average			2.75%	3.33%
14	Median			2.74%	3.28%

¹ Value Line Analyzer Data. Stock prices as of March 6, 2013.

² Average Annual Dividend is dividends declared per share for a year divided by the average annual price of the stock in the same year, expressed as a percentage. For comparison purposes only.

Vail Water Company
 Discounted Cash Flow Analysis
 DCF Constant Growth

Exhibit
 Rebuttal Schedule D-4.3

Line No.	[1] Average Spot Dividend Yield $(D_0/P_0)^1$	[2] Expected Dividend Yield $(D_1/P_0)^2$	[3] Growth (g)	[4] Indicated Cost of Equity $k = \text{Div Yield} + g$ (Cols 2+3)
8	DCF - Past and Future Growth	2.75%	5.81% ³	8.7%
10	DCF - Future Growth	2.75%	6.76% ⁴	9.7%
13	Average	2.75%	6.28%	9.2%

¹ Spot Dividend Yield = D_0/P_0 . See Schedule D-4.7.

² Expected Dividend Yield = $D_1/P_0 = D_0/P_0 * (1+g)$.

³ Growth rate (g). Average of Past and Future Growth. See Schedule D-4.4, column 7

⁴ Growth rate (g). Average of Analyst Estimates Future Growth. See Schedule D-4.6.

Vail Water Company
Market Betas

Exhibit
Rebuttal Schedule D-4.9

<u>Line No.</u>	<u>Company</u>	<u>Beta (β)¹</u>
1	American States	0.70
2	Aqua America	0.60
3	California Water	0.65
4	Connecticut Water	0.75
5	Middlesex	0.70
6	SJW Corp.	0.85
7		
8		
9	Average	0.71
10		
11		
12		
13		

¹ Value Line Investment Analyzer data (March 6, 2013)

Note: Beta is a relative measure of the historical sensitivity of a stock's price to overall fluctuations in the New York Stock Exchange Composite Index. A Beta of 1.50 indicates a stock tends to rise (or fall) 50% more than the New York Stock Exchange Composite Index. The "Beta coefficient" is derived from a regression analysis of the relationship between weekly percent-age changes in the price of a stock and weekly percentage changes in the NYSE Index over a period of five years. In the case of shorter price histories, a smaller time period is used, but two years is the minimum. The Betas are adjusted for their long-term tendency to converge toward 1.00.

Vail Water Company
 Forecasts of Long-Term Interest Rates
 2012-14

Exhibit
 Rebuttal Schedule D-4.10

Line No.	Description	Spot Feb. 2013	2014	2015	Average
6	Blue Chip Consensus Forecasts ¹	3.2%	3.6%	4.3%	3.7%
8	Value Line ²	3.2%	4.6%	4.5%	4.1%
10	Average				3.9%

¹ December 2012 Blue Chip Financial Forecasts consensus forecast of 30 Year U.S. Treasury

² Value Line Quarterly forecast, dated February 22, 2013, Long-term Treasury

Vail Water Company
Computation of Current Market Risk Premium

Exhibit
Rebuttal Schedule D-4.11

Line No.	Dividend Yield (D_t/P_t) ¹	Expected Dividend Yield (D_{t+1}/P_t) ²	+ Growth (g) ³	Expected Market Return (k)	Monthly Average 30 Year Treasury Rate ⁴	Market Risk Premium (MRP)
3	Month					
4	Jan 2011	2.34%	+ 2.60%	+ 11.10%	= 4.52%	= 9.18%
5	Feb	2.41%	+ 2.73%	+ 13.16%	= 4.65%	= 11.24%
6	Mar	2.35%	+ 2.64%	+ 12.33%	= 4.51%	= 10.46%
7	April	1.83%	+ 2.02%	+ 10.30%	= 4.50%	= 7.82%
8	May	1.95%	+ 2.18%	+ 11.76%	= 4.29%	= 9.65%
9	June	1.97%	+ 2.21%	+ 12.11%	= 4.23%	= 10.09%
10	July	2.23%	+ 2.58%	+ 15.51%	= 4.27%	= 13.82%
11	Aug	2.73%	+ 3.24%	+ 18.51%	= 3.65%	= 18.10%
12	Sept	2.88%	+ 3.47%	+ 20.40%	= 3.18%	= 20.69%
13	Oct	2.60%	+ 3.03%	+ 16.35%	= 3.13%	= 16.25%
14	Nov	2.75%	+ 3.24%	+ 17.89%	= 3.02%	= 18.11%
15	Dec 2011	2.70%	+ 3.17%	+ 17.41%	= 2.98%	= 17.60%
16	Jan 2012	2.61%	+ 2.98%	+ 14.18%	= 3.03%	= 14.13%
17	Feb	2.60%	+ 2.99%	+ 15.01%	= 3.11%	= 14.89%
18	Mar	2.36%	+ 2.65%	+ 12.33%	= 3.28%	= 11.70%
19	April	2.62%	+ 3.02%	+ 15.22%	= 3.18%	= 15.06%
20	May	2.86%	+ 3.38%	+ 18.12%	= 2.93%	= 18.57%
21	June	2.73%	+ 3.18%	+ 16.59%	= 2.70%	= 17.07%
22	July	2.79%	+ 3.29%	+ 18.10%	= 2.59%	= 18.80%
23	Aug	2.73%	+ 3.17%	+ 16.23%	= 2.77%	= 16.63%
24	Sept	2.67%	+ 3.07%	+ 14.95%	= 2.88%	= 15.14%
25	Oct	2.71%	+ 3.14%	+ 15.81%	= 2.90%	= 16.05%
26	Nov	2.74%	+ 3.15%	+ 14.88%	= 2.80%	= 15.23%
27	Dec 2012	2.62%	+ 2.95%	+ 12.63%	= 2.88%	= 12.70%
28	Jan 2013	2.56%	+ 2.86%	+ 11.74%	= 3.08%	= 11.52%
29	Feb	2.60%	+ 2.94%	+ 13.13%	= 3.17%	= 12.90%
30						
31	Recommended	2.59%	+ 2.92%	+ 12.50%	= 3.04%	= 12.37%
32						
33	Short-term Trends					
34	Recent Twelve Months Avg	2.67%	+ 3.07%	+ 14.98%	= 2.93%	= 15.11%
35	Recent Nine Months Avg	2.68%	+ 3.08%	+ 14.90%	= 2.86%	= 15.12%
36	Recent Six Months Avg	2.65%	+ 3.02%	+ 13.86%	= 2.95%	= 13.92%
37	Recent Three Months Avg	2.59%	+ 2.92%	+ 12.50%	= 3.04%	= 12.37%
38						
39						

¹ Average Current Dividend Yield (D_t/P_t) of dividend paying stocks. Data from Value Line Investment Analyzer Software Data - Value Line 1700 Stocks
² Expected Dividend Yield (D_{t+1}/P_t) equals average current dividend yield (D_t/P_t) times one plus growth rate (g).
³ Average 3-5 year price appreciation (annualized). Data from Value Line Investment Analyzer Software Data - Value Line 1700 Stocks
⁴ Monthly average 30 year U.S. Treasury. Federal Reserve.

Vail Water Company
Financial Risk Computation

Exhibit
Rebuttal Schedule D-4.13

Line No.									
1	<u>CAPM</u>								
2		Rf	+	β		X	(Rp)		k
3	Historical Market Risk Premium	3.9%	1	0.71	2	X	6.7%	3	= 8.7%
4	Current Market Risk Premium	3.9%	1	0.71	2	X	12.4%	4	= 12.7%
5									
6	Average								10.7%
7									
8									
9									
10	<u>CAPM Relevered Beta</u>								
11	Historical Market Risk Premium	Rf	+	β		X	(Rp)		k
12	Current Market Risk Premium	3.9%	1	0.62	5	X	6.7%	3	= 8.1%
13		3.9%	1	0.62	5	X	12.4%	4	= 11.6%
14	Average								9.9%
15									
16	Financial Risk Adjustment								<u><u>-0.8%</u></u>
17									
18									
19									
20									
21									
22									
23									
24									
25									

¹ Forecast of long-term treasury yields. See Schedule D-4.10

² Value Line Investment Analyzer data. See Schedule D-4.9

³ Historical Market Risk Premium from (Rp) MorningStar S&P 500 2013 Valuation Yearbook Table A-1 Long-Horizon ERP 1926-2012

⁴ Computed using DCF constant growth method to determine current market return on Value Line 1700 stocks

and CAPM with beta of 1.0 to compute Current Market Risk Premium (Rp). See Schedule D-4.11

⁵ Relevered beta found on Schedule D-4.15

Vail Water Company
 Financial Risk Computation
 Unlevered Beta

Exhibit
 Rebuttal Schedule D-4.14

Line No.	Company	VL Beta β_L^1	Raw Beta $\frac{\text{Raw } \beta_L^2}{L^3}$	Tax Rate L^3	MV Debt $\frac{D^4}{E^4}$	MV Equity $\frac{E^4}{E^4}$	Unlevered Raw Beta β_{UL}^5
1							
2							
3							
4							
5	1. American States	0.70	0.55	41.7%	24.7%	75.3%	0.46
6	2. Aqua America	0.60	0.40	32.9%	25.3%	74.7%	0.33
7	3. California Water	0.65	0.48	40.5%	35.8%	64.2%	0.36
8	4. Connecticut Water	0.75	0.63	41.3%	34.2%	65.8%	0.48
9	5. Middlesex	0.70	0.55	32.7%	29.9%	70.1%	0.43
10	6. SJW Corp.	0.85	0.78	41.1%	39.9%	60.1%	0.56
11							
12							
13	Sample Water Utilities:	0.71	0.57	38.4%	31.6%	68.4%	0.44
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							
30							

¹ Value Line Investment Analyzer data. See Schedule D-4.13
 Value Line uses the historical data of the stock, but assumes that a security's beta moves toward the market average over time. The formula is as follows:
 Adjusted beta = .33 + (.67) * Raw beta
² Raw Beta = (VL beta - .33)/(.67)
³ Effective tax rates per Value Line Analyzer Data (March 6, 2013).
⁴ See Schedule D-4.3
⁵ Raw $\beta_{UL} = \text{Raw } \beta_L / (1 + (1-t) * D/E)$

Vail Water Company
Financial Risk Computation
Relevered Beta

Exhibit
Rebuttal Schedule D-4.15

Line No.	Unlevered Raw Beta β_{UL}^1	MV Book Debt BD^2	MV Equity Capital EC^2	Tax Rate t^3	Relevered Raw Beta $\beta_{RL} = \beta_{UL} (1 + (1-t)BD/EC)$	VL Adjusted Relevered Beta β_{RL}
1	0.44	0.0%	100.0%	22.14%	0.44	0.62
2						
3						
4						
5	Vail Water Company					
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						

¹ Unlevered Beta from Schedule D-4.14.

² Adjusted Capital Structure of Company

	BV	MV	MV %
	(in Thousands)	(in Thousands)	
Long-term Debt	\$ -	\$ -	0.00%
Preferred Stock	\$ -	\$ -	0.00%
Common Stock	\$ 7,271	\$ 16,559	100.0%
Total Capital	\$ 7,271	\$ 16,559	100.0%

(a) Current market-to-book ratio of sample water utilities. See work papers.

³ Current Tax rate based on test year at proposed rates.

Vail Water Company
Size Premium¹

Exhibit
Rebuttal Schedule D-4.16

Line No.	Beta(β)	Size Premium	Risk Premium for Small Water Utilities ⁷
6	1.12	1.14%	
7	1.23	1.88%	
8	1.36	3.89%	
10	1.41	6.10%	3.67%

Estimated Risk Premium for small water utilities⁶

0.99%

¹ Data from Table 7-8 of Morningstar, *Ibbotson S&P 500 2012 Valuation Yearbook*.
² Mid-Cap companies includes companies with market capitalization between \$1,621 million and \$6,896 million.
³ Low-Cap companies includes companies with market capitalization between \$423 million and \$1,620 million.
⁴ Micro-Cap companies includes companies with market capitalization less than \$422 million.
⁵ Decile 10 includes companies with market capitalization between \$1.0 million and \$206 million.
⁶ From Table 2, Thomas M. Zepp, "Utility Stocks and the Size Effect Revisited," *The Quarterly Review of Economics and Finance*, 43 (2003), 578-582.

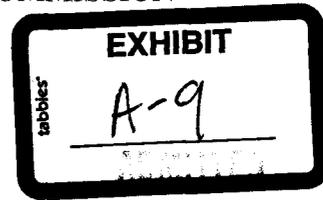
⁷ Computed as the weighted differences between the Decile 10 risk premium and the indicated risk premiums for the sample water utilities as shown below. Excludes risk due to differences in beta.

Market Cap.	Size Premium	Difference to Decile 10	Weight	Weighted Size Premium
1. American States	1.88%	4.22%	0.166667	0.70%
2. Aqua America	1.14%	4.96%	0.166667	0.83%
3. California Water	1.88%	4.22%	0.166667	0.70%
4. Connecticut Water	3.89%	2.21%	0.166667	0.37%
5. Middlesex	3.89%	2.21%	0.166667	0.37%
6. SJW Corp.	1.88%	4.22%	0.166667	0.70%
Weighted Size Premium for Small Companies				3.67%

BEFORE THE ARIZONA CORPORATION COMMISSION

COMMISSIONERS

BOB STUMP, Chairman
GARY PIERCE
BRENDA BURNS
SUSAN BITTER SMITH
BOB BURNS



IN THE MATTER OF THE APPLICATION OF)
VAIL WATER COMPANY FOR A)
DETERMINATION OF THE FAIR VALUE OF)
ITS UTILITY PLANT AND PROPERTY AND)
FOR AN INCREASE IN ITS RATES AND)
CHARGES BASED THEREON)

DOCKET NO. W-01651B-12-0339

REBUTTAL TESTIMONY OF
KARA D. FESTA P.E.
ON BEHALF OF VAIL WATER COMPANY
MARCH 25, 2013

**REBUTTAL TESTIMONY OF
KARA D. FESTA P.E.
ON BEHALF OF
VAIL WATER COMPANY
MARCH 25, 2013**

TABLE OF CONTENTS

1	INTRODUCTION AND QUALIFICATIONS.....	1
2	I. RESPONSE TO COMMISSION STAFF REGARDING EXCESS CAPACITY	2
3	II. CONCLUSION	9

1 **INTRODUCTION AND QUALIFICATIONS**

2 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

3 **A.** My name is Kara D. Festa, P.E., and my business address is 4001 E. Paradise Falls Drive,
4 Tucson, Arizona, 85712.

5 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

6 **A.** I am employed by WestLand Resources, Inc. (WestLand), as a civil engineer, and I am a
7 principal of the company.

8 **Q. PLEASE BRIEFLY DESCRIBE YOUR EDUCATIONAL BACKGROUND AND**
9 **WORK EXPERIENCE.**

10 **A.** I have a Bachelors degree in Civil Engineering and Masters degree in Environmental
11 Engineering from the University of Arizona. I have been working in the engineering
12 field, primarily in water and wastewater planning and design, for 17 years, 14 of those
13 years at WestLand. I am Registered Professional Engineer in Arizona and New Mexico.

14 **Q. PLEASE DESCRIBE YOUR INVOLVEMENT WITH PREVIOUS WORK FOR**
15 **VAIL WATER COMPANY.**

16 **A.** I have been working on water system engineering projects with Vail Water Company
17 (Company) since 1998, as a project engineer, project manager, and then in my capacity as
18 a principal with WestLand. My work with Company has included water system
19 hydraulic modeling and master planning, design for pipelines, booster stations, reservoirs,
20 and wells, and general operational and engineering assistance. In addition, I have assisted
21 the water company during well outages, to help with troubleshooting, selection of new
22 well equipment, review of well videos and providing engineering recommendations.

23 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

24 **A.** My testimony presents my professional opinion as to the capacity of well infrastructure
25 and overall capacity and reliability of the Company well supplies, and whether Well No.

1 6 is excess capacity or would be considered necessary to meet the water demand of the
2 Company system.

3 **I. RESPONSE TO COMMISSION STAFF REGARDING EXCESS CAPACITY**

4 **Q. WHAT INFORMATION AND/OR RECORDS DID YOU REVIEW FOR THIS**
5 **TESTIMONY?**

6 A. I reviewed well capacity and demand information from 2011 and 2012, as well as the
7 testimony and Staff Report prepared by Marlin Scott Jr.

8 **Q. PLEASE SUMMARIZE YOUR CONCLUSIONS REGARDING THE MATTERS**
9 **ADDRESSED IN YOUR TESTIMONY.**

10 A. I have concluded from my review that Well No. 6 is not excess capacity, but is a needed
11 facility in the Vail Water Company system. The main reasons relate to the actual
12 available flow from each well, the configuration of the water system and availability and
13 function of the wells to serve various areas of the water system, and the demands placed
14 on the well source system.

15 **Q. CAN YOU FIRST EXPLAIN THE ACTUAL FLOW AVAILABLE FROM EACH**
16 **WELL?**

17 A. Yes. The Staff Report based the calculations about the water system on the recorded
18 capacity of the wells when those facilities were placed in service, as noted in historical
19 documentation (Page 1, Table 1). In reality, most well pumping capacity is not consistent
20 over time, and typically the available capacity from a well will drop over time as the well
21 pump and casing age. This occurs for a variety of reasons, the most common being the
22 growth of deposits on the interior of the casing that reduce the available flow into the
23 well, and wear to the moving parts of the pump due to sand or other materials running
24 through the pump. When we review the ability of a well system to serve the demands of
25 the current water system, we need to consider what the pumps are actually capable of

1 providing at the current time, not what the well might have been capable of producing
2 when the equipment was newly installed. Often, the well casing and pump can be
3 rehabilitated or the pumping equipment replaced to reclaim lost pumping capacity, but
4 this requires a significant investment in time and funds, and the need for well and pump
5 rehabilitation must be weighed against the costs and completed when economically
6 viable.

7 The current equipped and available capacities of each well are provided in the table
8 below:

9

<i>Well No.</i>	<i>GPM</i>
3	550
5	810
6	650
8	830/1,200*
	3,210*

10 * Well No. 8 is currently out of service. Well No. 8 was producing 830 gpm prior to the
11 planned outage. The new pump capacity is expected to be 1,200 gpm following well
12 rehabilitation and pump replacement.

13 **Q. AS AN ENGINEER REVIEWING THE CAPACITY IN THE WATER SYSTEM,**
14 **HOW DO YOU TYPICALLY DETERMINE WHAT WELL CAPACITY**
15 **SHOULD BE PROVIDED?**

16 **A.** A water company must have sufficient well capacity to meet the peak day usage, also
17 called Peak Day Demand, because the water supply source has to be able to keep up with
18 the demands of the water system during the highest demand days of the year. This
19 typically occurs during early summer. There can be a series of days of very high demand

1 where the water company is pumping at or near Peak Day Demand values for a sustained
2 period. In that situation, the wells would need to be running for sustained periods just to
3 meet system demands. And in reality, due to the variability of demand over the day and
4 available reservoir capacity to accept the well supply, the wells may not be able to run all
5 the time, even on Peak Day.

6 Because of how a water system operates, we always need to have, at a minimum, at least
7 enough well capacity to meet Peak Day Demand. Because we also never know when a
8 well outage will occur due to pumping or electrical equipment or casing issues, the
9 accepted engineering recommendation is to be able to supply Peak Day Demand with the
10 largest well out of service.

11 I would also like to point out that Peak Day Demand should not be confused with other
12 types of peaking calculations. For example, the “highest peak use” per customer
13 provided in the Staff Report (Page 5, System Analysis) is the Average Day of the Peak
14 Month of water sales, rather than the Peak Day usage of well pumping demands. Peak
15 Day Demand is generally assumed to be as much as 1.5 times higher than the Average
16 Day of the Peak Month usage. The peak usage provided in that section of the Staff
17 Report is also based on customer use, rather than well pumping, which doesn’t account
18 for any lost and unaccounted for uses. The actual available well capacity should be based
19 on the Peak Daily Demand of the water system, not only customer sales, and especially
20 not customer sales on average during the highest month, which would considerably
21 underestimate the actual peak demand on the water system’s well sources.

22 **Q. WHY DO THE WELL SIZING CRITERIA CONSIDER THE SITUATION WITH**
23 **THE LARGEST WELL OUT OF SERVICE?**

24 **A.** Well outages can occur at any time, especially during high demand periods when the
25 wells are being placed under significant stress, such as summer peak usage periods.

1 Because the total well capacity within a water system is not always available, we have to
2 plan for this reality in the design and operation of water systems, so that service to
3 customers is reliable.

4 **Q. WHEN PUMP OR WELL ISSUES CAUSE A WELL OUTAGE TO OCCUR,**
5 **HOW LONG COULD A WELL BE OUT OF SERVICE?**

6 **A.** It can vary from a few days to a few weeks for a mechanical or electrical failure, and
7 from a few weeks to a month or more for pump and casing inspection, rehabilitation, and
8 repairs. For example, the water company recently took Well No. 8 out of service to assess
9 the pump due to a noted issue with the equipment. The company brushed and bailed the
10 well due to deposits inside the casing which had caused reduced pumping capacity,
11 replaced the pump and sections of column, tube and shaft that were not suitable for
12 continued use, and lowered the pump setting 50 feet. The well has currently been out of
13 service for approximately six weeks, and is expected to be back in service within
14 approximately the next two weeks. Well No. 8 was taken out of service voluntarily, and
15 the water company elected to do this work before the high-use summer period, to reduce
16 the potential for a well outage during that period. It is best when well outages can be
17 scheduled at the water company's convenience, but this is not always possible due to
18 unexpected issues that occur, especially when wells and pumps are heavily used, as
19 happens in the summer months.

20 **Q. WHAT ELSE IS IMPORTANT TO UNDERSTAND ABOUT THIS WATER**
21 **SYSTEM IN REVIEWING WELL CAPACITY?**

22 **A.** On critical point in reviewing the well capacity is the actual configuration of the water
23 system, and where the wells are located. The Vail Water Company system is divided into
24 two main areas, the North Service Area and the South Service Area, divided by the
25 Southern Pacific Railroad. There is a pipeline between these two service areas, but

1 because of the location and configuration of the booster stations within the water system,
2 water can be moved from North Service Area to the South Service Area, but the water
3 system isn't configured to move water from the South Service Area to the North Service
4 Area.

5 Well No. 3 is located in the South Service Area, which means that Well No. 3 capacity
6 can only serve into the South Service Area, and isn't available to the North Service Area.
7 Well Nos. 5, 6, and 8 are in the North Service Area, and this well capacity can also be
8 transferred to the South Service Area using the I-3380 Zone Booster Station.

9 Another point of note is that the capacity of Well No. 5 serves a somewhat unusual
10 function in this water system. In most water systems, well capacity is not directly used to
11 provide fire flow to a water system. Pressure and fire flow generally come from a
12 combination of reservoirs located at a high water elevation above the water system or
13 booster stations that pressurize the water system. However, because of the configuration
14 of the Vail Water Company system, and long pipelines leading from the water system's I
15 Zone reservoirs to the subdivisions and school in the vicinity of Well No. 5, there were
16 noted and significant low pressure problems in that area prior to the installation of Well
17 No. 5. Part of the function of Well No. 5 is to operate during high demand periods to
18 help increase the pressure in that area of the water system. The controls for Well No. 5
19 are designed to respond both to the remote reservoir level for reservoir filling, and to the
20 local pressure in the area of the well. The purpose for equipping and connecting Well
21 No. 5 to the water system was not solely for source water to the system, but also to serve
22 this supplemental pressure requirement.

23 **Q. HOW IS THE WATER SYSTEM DEMAND BROKEN UP BETWEEN THE**
24 **NORTH SERVICE AREA AND THE SOUTH SERVICE AREA?**

1 A. Based on data from the water company regarding the customer breakdown between the
2 North and South Service areas, the demand of the South Service area is calculated to be
3 approximately 32 percent of the water system demand, and the demand of the North
4 Service Area is approximately 68 percent of the water system demand. The annual
5 pumping reported of 382,210,000 gallons calculates to an average daily demand (ADD)
6 of 1,047,151 gallons per day, or 727 gallons per minute (gpm). The standard engineering
7 assumption of a peaking factor of two times the Average Day Demand provides a Peak
8 Day Demand of 1,454 gpm. This would be proportioned between the South and North
9 Service Areas at a Peak Day Demand of approximately 460 and 994 gpm, respectively.

10 **Q. HOW DOES THE DEMAND COMPARE TO THE CURRENT WELL SUPPLY?**

11 A. Looking first at the South Service area, the Peak Day Demand of 460 gpm is just less
12 than the Well No. 3 capacity of 550 gpm, and Well No. 3 would be considered sufficient
13 capacity for Peak Day Demand. In addition, if Well No. 3 is out of service, water can
14 also be transferred into the South Service Area from the I-3380 Zone Booster Station,
15 which provides the required redundancy for the South Service Area.

16 In the North Service area, the Peak Day Demand is 994, and the sum of the well
17 capacities will be 2,660 gpm when Well No. 8 is brought back into service, if the well
18 rehabilitation achieves the original pumping capacity. Because the water company needs
19 to be able to serve the Peak Day Demand when the largest well is out of service, the
20 available well capacity without Well No. 8 capacity is 1,460 gpm. This is sufficient to
21 meet the Peak Day Demand.

22 **Q. IN THE NORTH SERVICE AREA, WHAT WOULD BE THE CONDITION IF**
23 **WELL NO. 6 WAS NOT PART OF THE WATER SYSTEM?**

24 A. In that case, the North Service Area would be served by only Well No. 5 and Well No. 8.
25 The Company would still need to be able to serve the water system with the largest well

1 out of service. Without Well No. 8, the available well capacity of Well No. 5 would be
2 810 gpm, which is less than the Peak Daily Demand needed for the North Service Area.
3 The purpose of Well No. 6 in the water system, therefore, is to provide adequate
4 redundancy to meet peaking demands. There is not excess well capacity in the North
5 Service Area or in the Company's water system.

6 **Q. IS THERE ANY OTHER CONSIDERATION REGARDING THE OPERATION**
7 **OF THE NORTH SERVICE AREA THAT IS IMPORTANT TO THE**
8 **DISCUSSION OF WELL CAPACITY?**

9 **A.** Yes. Much of the North Service Area constitutes a master planned community that is
10 under construction. The construction usage from 3-inch hydrant meters for grading
11 operations and dust control can be considerable, and is typically 200 to 300 gpm per
12 hydrant meter when contractor are drawing water for water truck and Klein tank filling.
13 The water company currently has five 3-inch construction meters in use in the system,
14 which is typical of the ongoing construction operations. The highest usage of the
15 construction meters is during the hottest, driest times of the year, when significant
16 grading and dust control water is required.

17 When this additional pumping demand is considered in the context of peaking usage and
18 how much higher the Peak Day Demand can be than the Average Day of the Peak Month
19 value, the need for the capacity of all three wells in the North Service Area is even
20 clearer.

21 **Q. DOES VAIL WATER COMPANY ACTUALLY USE ALL FOUR OF THE**
22 **WATER SYSTEM WELLS?**

23 **A.** Yes. **Exhibit A** shows the proportion of use from each of the water company's wells in
24 2011 and 2012.

1 **Q. COULD YOU SUMMARIZE YOUR PROFESSIONAL OPINION ABOUT THE**
2 **WELL CAPACITY OF THE COMPANY SYSTEM?**

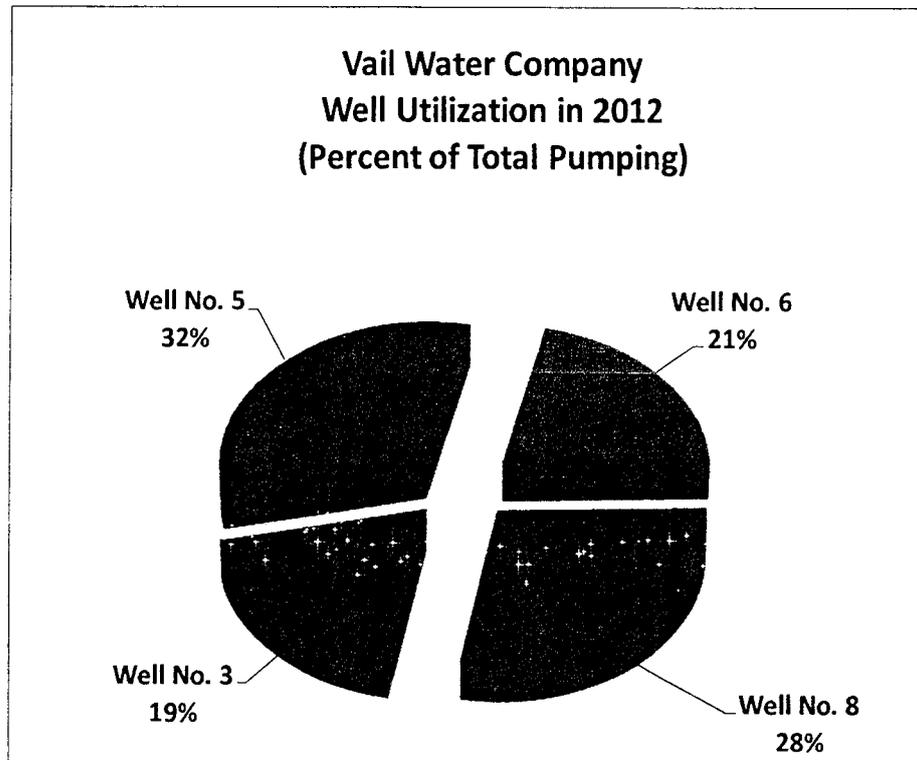
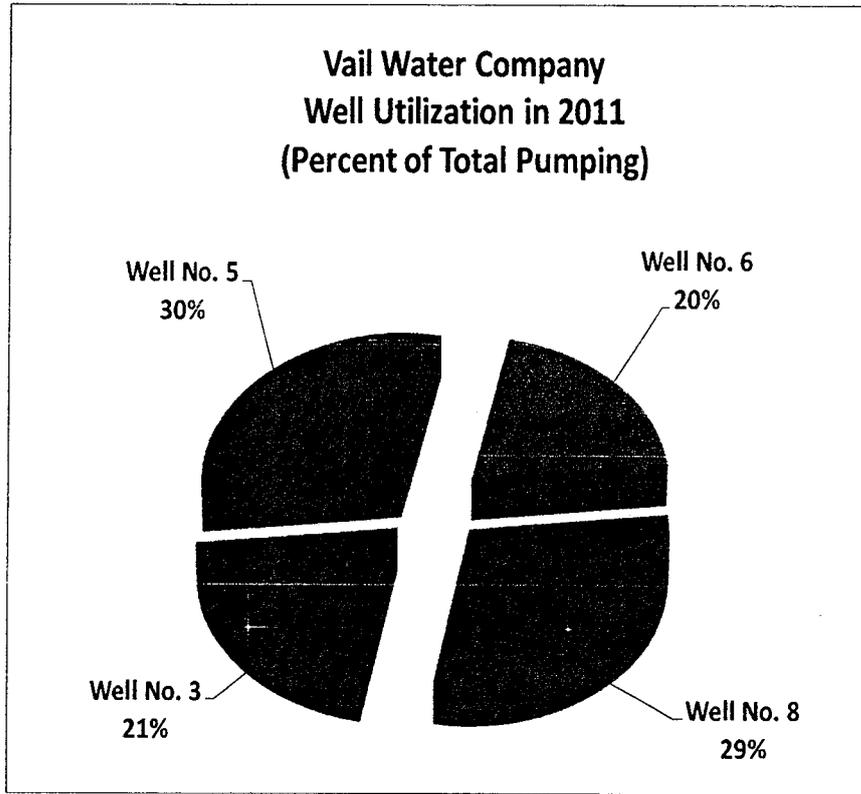
3 **A.** I believe that the Company needs all four of the existing wells to provide adequate and
4 reliable service to the water system. Well No. 6 should not be considered excess
5 capacity, is used and useful, and is an important facility for the reliable operation of
6 Company to meet customer demands.

7 **II. CONCLUSION**

8 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

9 **A.** Yes.

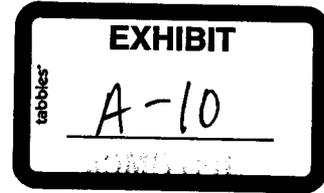
EXHIBIT A



BEFORE THE ARIZONA CORPORATION COMMISSION

COMMISSIONERS

BOB STUMP, Chairman
GARY PIERCE
BRENDA BURNS
SUSAN BITTER SMITH
BOB BURNS



IN THE MATTER OF THE APPLICATION OF)
VAIL WATER COMPANY FOR A)
DETERMINATION OF THE FAIR VALUE OF)
ITS UTILITY PLANT AND PROPERTY AND)
FOR AN INCREASE IN ITS RATES AND)
CHARGES BASED THEREON)

DOCKET NO. W-01651B-12-0339

TESTIMONY OF CHRISTOPHER VOLPE
IN SUPPORT OF SETTLEMENT AGREEMENT
ON BEHALF OF VAIL WATER COMPANY
May 3, 2013

**TESTIMONY OF
CHRISTOPHER VOLPE
IN SUPPORT OF SETTLEMENT
ON BEHALF OF
VAIL WATER COMPANY
MAY 3, 2013**

TABLE OF CONTENTS

1	I.	INTRODUCTION AND QUALIFICATIONS	1
2	II.	PURPOSE OF TESTIMONY.....	1
3	III.	SETTLEMENT PROCESS	1
4	IV.	SETTLEMENT TERMS	2
5	V.	PUBLIC INTEREST.....	3
6	VI.	CONCLUSION	3

1 **I. INTRODUCTION AND QUALIFICATIONS**

2 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND TELEPHONE**
3 **NUMBER.**

4 **A.** My name is Christopher (“Kip”) Volpe. My business address is 1010 N. Finance Center
5 Drive, Suite 200, Tucson, AZ 85710, and my business phone number is 520-571-1958,
6 ext. 105.

7 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

8 **A.** I am employed by TEM Corp., a management company that performs management
9 services for Vail Water Company (“Vail” or the “Company”) under a service contract.

10 **Q. PLEASE DESCRIBE YOUR PRIMARY RESPONSIBILITIES FOR VAIL.**

11 **A.** I am a Vice President of Vail and oversee the administration and operations of the
12 Company.

13 **II. PURPOSE OF TESTIMONY**

14 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

15 **A.** I will provide testimony in support of the proposed Settlement Agreement. I will discuss
16 briefly the settlement process, the settlement terms, and the benefits of the settlement.

17 **III. SETTLEMENT PROCESS**

18 **Q. PLEASE PROVIDE A BRIEF SUMMARY OF THE PROCEEDINGS LEADING**
19 **UP THE SETTLEMENT.**

20 **A.** On July 27, 2012, Vail filed with the Commission an Application for a rate increase. In
21 its Application, Vail requested an increase in revenues of \$44,144 or 1.89 percent. The
22 Company’s Application also requested a rate of return of 10.4 percent. Following
23 multiple rounds of discovery and following the filing of the Company’s Rebuttal
24 Testimony, the parties began discussing the potential for a settlement.

1 **Q. PLEASE DESCRIBE THE SETTLEMENT PROCESS.**

2 **A.** A formal settlement conference was noticed and held at the Commission's offices on
3 April 18, 2013. At this conference, the parties negotiated the points of disagreement in
4 their respective testimonies. Staff accepted some of the Company's positions and
5 rejected others. By the conclusion of this settlement conference, the parties had
6 substantially agreed on the terms of a settlement.

7 **IV. SETTLEMENT TERMS**

8 **Q. PLEASE DESCRIBE THE MAJOR TERMS OF THE SETTLEMENT.**

9 **A.** The Settlement Agreement provides for a revenue increase of \$21,480 and a rate of return
10 of 9.1 percent. The Agreement also establishes a fair value of rate base for the Company
11 of \$3,315,108. As part of the settlement, Vail agreed to Staff's proposed rate design and
12 also consented to Staff's preferred treatment of certain surcharges and hook-up-fees
13 related to the Company's CAP project. The parties also agreed that Vail will provide
14 timesheets for management services from TEM Corp. to support claimed management
15 fee expenses in future rate cases.

16 **Q. DID THE SETTLEMENT INCLUDE AN AGREEMENT ON THE**
17 **IMPLEMENTATION OF A CAP SURCHARGE?**

18 **A.** Yes. After multiple discussions with Staff, the parties have agreed upon a CAP
19 surcharge, including its components, and a Plan of Administration. The surcharge will
20 allow the Company to address certain expenses related to direct delivery of CAP water to
21 the Company's service territory, a policy supported by the state of Arizona and by the
22 Commission. As part of that surcharge, customers will share in any profits received by
23 the Company from the sale of long term storage credits.

1 **V. PUBLIC INTEREST**

2 **Q. WHY IS THE APPROVAL OF THIS SETTLEMENT IN THE PUBLIC**
3 **INTEREST?**

4 **A.** The terms of the settlement provide a reasonable resolution of the issues presented during
5 this rate case. Although the settlement incorporates a rate of return that is lower than the
6 rate sought by Vail, Vail believes it will be able to continue operating effectively and
7 providing safe and reliable water service to its customers under the terms of the
8 Settlement Agreement. Perhaps most importantly, the settlement supports the
9 Company's direct use of a renewable resource in its service territory. The Settlement
10 Agreement is the product of candid discussions between Vail and Staff and illustrates a
11 willingness of the parties to find common ground and to reach a compromise that both
12 parties believe is in the public interest.

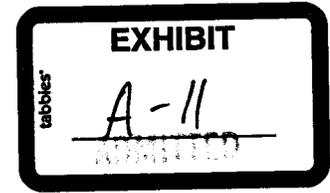
13 **VI. CONCLUSION**

14 **Q. DOES THIS CONCLUDE YOUR TESTIMONY IN SUPPORT OF THE**
15 **SETTLEMENT AGREEMENT?**

16 **A.** Yes.

ORIGINAL

BEFORE THE ARIZONA CORPORATION RECEIVED



COMMISSIONERS

BOB STUMP- Chairman
GARY PIERCE
BRENDA BURNS
BOB BURNS
SUSAN BITTER SMITH

2013 APR 26 P 3:37

AZ CORP COMMISSION
DOCKET CONTROL

IN THE MATTER OF THE APPLICATION OF
OF VAIL WATER COMPANY FOR A
DETERMINATION OF THE FAIR VALUE OF
ITS UTILITY PLANT AND PROPERTY AND
FOR AN INCREASE IN ITS RATES AND
CHARGES BASED THEREON.

DOCKET NO. W-01651B-12-0339

STAFF'S NOTICE OF SETTLEMENT
AGREEMENT

Staff of the Arizona Corporation Commission ("Staff"), on behalf of the Signatories to the Proposed Settlement Agreement ("Agreement"), hereby files the Agreement in compliance with the filing deadline of April 26, 2013 set by the Administrative Law Judge in her Procedural Order of April 24, 2013.

RESPECTFULLY SUBMITTED this 26th day of April 2013.

Brian E. Smith
Bridget A. Humphrey
Attorneys, Legal Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007
(602) 542-3402

Original and thirteen (13) copies
of the foregoing filed this
26th day of April 2013 with:

Docket Control
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

Arizona Corporation Commission
DOCKETED
APR 26 2013

DOCKETED BY

1 Copy of the foregoing mailed this
2 26th day of April 2013 to:

3 Christopher Volpe, Vice President
4 Vail Water Company
5 1010 North Finance Center Drive
6 Suite 200
7 Tucson, Arizona 85710

8 Michael McNulty
9 Michael Hallam
10 Lewis and Roca LLP
11 40 North Central Avenue
12 Phoenix, Arizona 85004

13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28


VAIL WATER COMPANY

PROPOSED SETTLEMENT AGREEMENT

DOCKET NO. W-01651B-12-0339

April 26, 2013

TABLE OF CONTENTS

I.	RECITALS	1
II.	RATE INCREASE	2
III.	COST OF CAPITAL	2
IV.	CAP SURCHARGE ADJUSTMENT PROVISIONS	2
V.	RATE DESIGN	3
VI.	COMPLIANCE AND OTHER MATTERS.....	3
VII.	COMMISSION EVALUATION OF PROPOSED SETTLEMENT ...	3
VIII.	MISCELLANEOUS PROVISIONS	4

**PROPOSED SETTLEMENT AGREEMENT OF
DOCKET NO. W-01651B-12-0339
VAIL WATER COMPANY'S REQUEST FOR RATE ADJUSTMENT**

The purpose of this Settlement Agreement ("Agreement") is to settle disputed issues related to Docket No. W-01651B-12-0339, Vail Water Company's ("Vail" or the "Company") application for a determination of the fair value of its utility plant and property and the setting of rates thereon (the "Rate Case"). This Agreement is entered into between Arizona Corporation Commission Utilities Division ("Staff") and Vail (each a "Party", and collectively, the "Parties").

I. RECITALS

- 1.1 Vail filed the rate application in Docket No. W-01651B-12-0339 on July 27, 2012. Staff found the Application sufficient on August 27, 2012.
- 1.2 No other entity filed to intervene.
- 1.3 A Procedural Order was issued on September 11, 2012, scheduling an evidentiary hearing on May 7, 2013.
- 1.4 This Agreement is a result of the Parties' good faith efforts to settle all of the issues presented in the Rate Case.
- 1.5 The terms of this Agreement will serve the public interest by providing a just and reasonable resolution of the issues presented in the Rate Case, establishing just and reasonable rates for Vail's customers, and promoting the health, welfare, and safety of Vail's customers. Commission approval of this Agreement will further serve the public interest by allowing the Parties to avoid the expense and delay associated with continued litigation.
- 1.6 The Parties agree to ask the Commission to: (1) find that the terms and conditions of this Agreement are just and reasonable and in the public interest, along with any and all other necessary findings, and (2) approve the Agreement and order that the Agreement and the rates contained therein become effective at the earliest practicable date.

TERMS AND CONDITIONS

II. RATE INCREASE

For ratemaking purposes and for the purposes of this Agreement, the Parties agree that:

- 2.1 Vail's adjusted test year revenue was \$2,183,759.
- 2.2 Vail will receive an annual increase in revenue of \$21,480, for an annual revenue requirement of \$2,205,239.
- 2.3 The Company's fair value rate base used to establish the rates agreed to herein is \$3,315,108.
- 2.4 The fair value rate base includes deferred Central Arizona Project ("CAP") recharge credits of \$1,081,028. In addition, the Company agrees that all recharge credits sold by the Company must be priced, at a minimum, to recover the direct costs of the CAP water, including recognition the Department of Water Resources' ("ADWR") 5% cut to the aquifer.
- 2.5 The schedules attached as **Exhibit A** ("Settlement Schedules") reflect the Parties' agreed upon rate base, operating expenses and operating income, cost of capital and rate design.

III. COST OF CAPITAL

For ratemaking purposes and for the purposes of this Agreement, the Parties agree that:

- 3.1 The Company has a capital structure comprised of 100% common equity.
- 3.2 A return on common equity of 9.1% shall be adopted.

IV. CAP SURCHARGE ADJUSTMENT PROVISIONS

- 4.1 Vail shall implement a CAP Surcharge, the components of which will include (i) CAP Municipal and Industrial (M&I) capital charges, (ii) CAP delivery charges, and (iii) City of Tucson wheeling charges.

- 4.2 The CAP Surcharge will begin at zero and be adjusted annually as described in the Proposed Plan of Administration.
- 4.3 As described in the Proposed Plan of Administration, Vail's CAP capital and delivery cost recovery through the CAP Surcharge will be reduced for any water loss in excess of 10 percent (10%).
- 4.4 The parties shall file the Proposed Plan of Administration prior to the May 7, 2013 hearing.

V. RATE DESIGN

- 5.1 The Company accepts Staff's rate design to generate the settlement revenue requirement as further set forth in the Settlement Schedules.

VI. COMPLIANCE AND OTHER MATTERS

- 6.1 The Company will obtain timesheets for management services from TEM Corp. to support management fees requested for recovery in rates in future rate cases and provide copies of such time records to Staff in future rate cases.
- 6.2 The Company's CAP Hook Up Fee Tariff will be eliminated.

VII. COMMISSION EVALUATION OF PROPOSED SETTLEMENT

- 7.1 This Agreement shall serve as a procedural device by which the Parties will submit their proposed settlement of Vail's pending rate case, Docket No. W-01651B-12-0339, to the Commission.
- 7.2 All currently-filed testimony and exhibits shall be offered into the Commission's record as evidence.
- 7.3 The Parties recognize that the Commission will independently consider and evaluate the terms of this Agreement.
- 7.4 If the Commission issues an order adopting all material terms of this Agreement, such action shall constitute Commission approval of the Agreement. Thereafter, the Parties shall abide by the terms as approved by the Commission.

- 7.5 The Parties agree to support and defend this Agreement, including filing testimony in support of the Agreement and presenting evidence in support of the Agreement at the hearing scheduled to begin on May 7, 2013, and will not oppose any provision of the Agreement in pre-filed or live testimony. The Parties shall take reasonable steps to expedite consideration of the settlement, entry of a decision adopting the settlement, and implementation of the rates anticipated in this Agreement and shall not seek any delay in the schedules set for consideration of the Agreement or for the Administrative Law Judge's or Commission's consideration of the settlement embodied in this Agreement. If the Commission adopts an order approving all material terms of this Agreement, the Parties will support and defend the Commission's order before any court or regulatory agency in which it may be at issue.
- 7.6 Within fifteen (15) days of an order of the Commission issued in this Docket, Vail shall file compliance tariffs for Staff review and approval. Such compliance tariffs, however, will become effective upon the effective date of the rate increase stated in the Commission's order.
- 7.7 If the Commission fails to issue an order adopting all material terms of this Agreement or adds new or different material terms to this Agreement or decides any issue or adopts any position in conflict with any material term of this Agreement, any or all of the Parties may withdraw from this Agreement, and such Party or Parties may pursue without prejudice their respective remedies at law. For purposes of this Agreement, whether a term is material shall be left to the discretion of the Party choosing to withdraw from the Agreement.
- 7.8 Vail recognizes that Staff does not have the power to bind the Commission. For purposes of proposing a settlement agreement, Staff acts in the same manner as any party to a Commission proceeding.

VIII. MISCELLANEOUS PROVISIONS

- 8.1 The provisions set forth in this Agreement are made for the purposes of a compromised settlement only and shall not be construed as admissions against interest or waivers of litigation positions of the Parties in this Rate Case or to other or future rate cases.
- 8.2 This Agreement represents the Parties' mutual desire to compromise and settle disputed issues in a manner consistent with the public interest. None of the positions taken in this Agreement by any of the Parties may be

referred to, cited, or relied upon as precedent in any proceeding before the Commission, any other regulatory agency, or any court for any purpose except in furtherance of this Agreement.

- 8.3 This case presents a unique set of circumstances and compromises to achieve consensus for settlement. Consequently, participants may be accepting positions that, in other circumstances, they would be unwilling to accept. They are doing so because the Agreement, as a whole, with its various provisions for settling the unique issues presented by this case, is consistent with their long-term interests and the broad public interest. The acceptance by any Party of any specific element of this Agreement shall not be considered as precedent for acceptance of that element in any other context.
- 8.4 No Party is bound by any position asserted in negotiations, except as expressly stated otherwise in this Agreement. No Party shall offer evidence of conduct or statements made in the course of negotiating this Agreement before this Commission, or any other regulatory agency, or any court.
- 8.5 To the extent any provision of this Agreement is inconsistent with any existing Commission order, rule, or regulation, this Agreement shall control.
- 8.6 Each of the terms of this Agreement is in consideration of all other terms of this Agreement. Accordingly, the terms are not severable.
- 8.7 The Parties warrant and represent that each person whose signature appears below is fully authorized and empowered to execute this Agreement.
- 8.8 The Parties acknowledge that they are represented by competent legal counsel and that they understand all of the terms of this Agreement and have had an opportunity to participate in the drafting of this Agreement and to fully review it with their counsel before signing, and that they execute this Agreement with full knowledge of the terms of the Agreement.
- 8.9 This Agreement may be executed in any number of counterparts and by each Party on separate counterparts, each of which when so executed and delivered shall be deemed an original and all of which taken together shall constitute one and the same instrument. This Agreement may also be executed electronically or by facsimile.

Executed this 26th day of April, 2013.

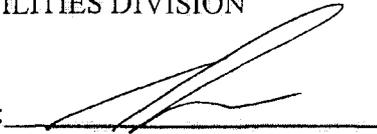
VAIL WATER COMPANY

By: 

Name: SHELDON J. MANDELL

Its: PRESIDENT

ARIZONA CORPORATION COMMISSION
UTILITIES DIVISION

By: 

Name: STEVE LEA

Its: Director, Utilities Division

EXHIBIT A
SETTLEMENT SCHEDULES

VAIL WATER COMPANY

PROPOSED SETTLEMENT AGREEMENT

DOCKET NO. W-01651B-12-0339

April 26, 2013

TABLE OF CONTENTS

I.	RECITALS	1
II.	RATE INCREASE	2
III.	COST OF CAPITAL	2
IV.	CAP SURCHARGE ADJUSTMENT PROVISIONS	2
V.	RATE DESIGN	3
VI.	COMPLIANCE AND OTHER MATTERS	3
VII.	COMMISSION EVALUATION OF PROPOSED SETTLEMENT ...	3
VIII.	MISCELLANEOUS PROVISIONS	4

**PROPOSED SETTLEMENT AGREEMENT OF
DOCKET NO. W-01651B-12-0339
VAIL WATER COMPANY'S REQUEST FOR RATE ADJUSTMENT**

The purpose of this Settlement Agreement (“Agreement”) is to settle disputed issues related to Docket No. W-01651B-12-0339, Vail Water Company’s (“Vail” or the “Company”) application for a determination of the fair value of its utility plant and property and the setting of rates thereon (the “Rate Case”). This Agreement is entered into between Arizona Corporation Commission Utilities Division (“Staff”) and Vail (each a “Party”, and collectively, the “Parties”).

I. RECITALS

- 1.1 Vail filed the rate application in Docket No. W-01651B-12-0339 on July 27, 2012. Staff found the Application sufficient on August 27, 2012.
- 1.2 No other entity filed to intervene.
- 1.3 A Procedural Order was issued on September 11, 2012, scheduling an evidentiary hearing on May 7, 2013.
- 1.4 This Agreement is a result of the Parties’ good faith efforts to settle all of the issues presented in the Rate Case.
- 1.5 The terms of this Agreement will serve the public interest by providing a just and reasonable resolution of the issues presented in the Rate Case, establishing just and reasonable rates for Vail’s customers, and promoting the health, welfare, and safety of Vail’s customers. Commission approval of this Agreement will further serve the public interest by allowing the Parties to avoid the expense and delay associated with continued litigation.
- 1.6 The Parties agree to ask the Commission to: (1) find that the terms and conditions of this Agreement are just and reasonable and in the public interest, along with any and all other necessary findings, and (2) approve the Agreement and order that the Agreement and the rates contained therein become effective at the earliest practicable date.

TERMS AND CONDITIONS

II. RATE INCREASE

For ratemaking purposes and for the purposes of this Agreement, the Parties agree that:

- 2.1 Vail's adjusted test year revenue was \$2,188,759.
- 2.2 Vail will receive an annual increase in revenue of \$21,480, for an annual revenue requirement of \$2,205,239.
- 2.3 The Company's fair value rate base used to establish the rates agreed to herein is \$3,315,108.
- 2.4 The fair value rate base includes deferred Central Arizona Project ("CAP") recharge credits of \$1,081,028. In addition, the Company agrees that all recharge credits sold by the Company must be priced, at a minimum, to recover the direct costs of the CAP water, including recognition the Department of Water Resources' ("ADWR") 5% cut to the aquifer.
- 2.5 The schedules attached as **Exhibit A** ("Settlement Schedules") reflect the Parties' agreed upon rate base, operating expenses and operating income, cost of capital and rate design.

III. COST OF CAPITAL

For ratemaking purposes and for the purposes of this Agreement, the Parties agree that:

- 3.1 The Company has a capital structure comprised of 100% common equity.
- 3.2 A return on common equity of 9.1% shall be adopted.

IV. CAP SURCHARGE ADJUSTMENT PROVISIONS

- 4.1 Vail shall implement a CAP Surcharge, the components of which will include (i) CAP Municipal and Industrial (M&I) capital charges, (ii) CAP delivery charges, and (iii) City of Tucson wheeling charges.

- 4.2 The CAP Surcharge will begin at zero and be adjusted annually as described in the Proposed Plan of Administration.
- 4.3 As described in the Proposed Plan of Administration, Vail's CAP capital and delivery cost recovery through the CAP Surcharge will be reduced for any water loss in excess of 10 percent (10%).
- 4.4 The parties shall file the Proposed Plan of Administration prior to the May 7, 2013 hearing.

V. RATE DESIGN

- 5.1 The Company accepts Staff's rate design to generate the settlement revenue requirement as further set forth in the Settlement Schedules.

VI. COMPLIANCE AND OTHER MATTERS

- 6.1 The Company will obtain timesheets for management services from TEM Corp. to support management fees requested for recovery in rates in future rate cases and provide copies of such time records to Staff in future rate cases.
- 6.2 The Company's CAP Hook Up Fee Tariff will be eliminated.

VII. COMMISSION EVALUATION OF PROPOSED SETTLEMENT

- 7.1 This Agreement shall serve as a procedural device by which the Parties will submit their proposed settlement of Vail's pending rate case, Docket No. W-01651B-12-0339, to the Commission.
- 7.2 All currently-filed testimony and exhibits shall be offered into the Commission's record as evidence.
- 7.3 The Parties recognize that the Commission will independently consider and evaluate the terms of this Agreement.
- 7.4 If the Commission issues an order adopting all material terms of this Agreement, such action shall constitute Commission approval of the Agreement. Thereafter, the Parties shall abide by the terms as approved by the Commission.

- 7.5 The Parties agree to support and defend this Agreement, including filing testimony in support of the Agreement and presenting evidence in support of the Agreement at the hearing scheduled to begin on May 7, 2013, and will not oppose any provision of the Agreement in pre-filed or live testimony. The Parties shall take reasonable steps to expedite consideration of the settlement, entry of a decision adopting the settlement, and implementation of the rates anticipated in this Agreement and shall not seek any delay in the schedules set for consideration of the Agreement or for the Administrative Law Judge's or Commission's consideration of the settlement embodied in this Agreement. If the Commission adopts an order approving all material terms of this Agreement, the Parties will support and defend the Commission's order before any court or regulatory agency in which it may be at issue.
- 7.6 Within fifteen (15) days of an order of the Commission issued in this Docket, Vail shall file compliance tariffs for Staff review and approval. Such compliance tariffs, however, will become effective upon the effective date of the rate increase stated in the Commission's order.
- 7.7 If the Commission fails to issue an order adopting all material terms of this Agreement or adds new or different material terms to this Agreement or decides any issue or adopts any position in conflict with any material term of this Agreement, any or all of the Parties may withdraw from this Agreement, and such Party or Parties may pursue without prejudice their respective remedies at law. For purposes of this Agreement, whether a term is material shall be left to the discretion of the Party choosing to withdraw from the Agreement.
- 7.8 Vail recognizes that Staff does not have the power to bind the Commission. For purposes of proposing a settlement agreement, Staff acts in the same manner as any party to a Commission proceeding.

VIII. MISCELLANEOUS PROVISIONS

- 8.1 The provisions set forth in this Agreement are made for the purposes of a compromised settlement only and shall not be construed as admissions against interest or waivers of litigation positions of the Parties in this Rate Case or to other or future rate cases.
- 8.2 This Agreement represents the Parties' mutual desire to compromise and settle disputed issues in a manner consistent with the public interest. None of the positions taken in this Agreement by any of the Parties may be

referred to, cited, or relied upon as precedent in any proceeding before the Commission, any other regulatory agency, or any court for any purpose except in furtherance of this Agreement.

- 8.3 This case presents a unique set of circumstances and compromises to achieve consensus for settlement. Consequently, participants may be accepting positions that, in other circumstances, they would be unwilling to accept. They are doing so because the Agreement, as a whole, with its various provisions for settling the unique issues presented by this case, is consistent with their long-term interests and the broad public interest. The acceptance by any Party of any specific element of this Agreement shall not be considered as precedent for acceptance of that element in any other context.
- 8.4 No Party is bound by any position asserted in negotiations, except as expressly stated otherwise in this Agreement. No Party shall offer evidence of conduct or statements made in the course of negotiating this Agreement before this Commission, or any other regulatory agency, or any court.
- 8.5 To the extent any provision of this Agreement is inconsistent with any existing Commission order, rule, or regulation, this Agreement shall control.
- 8.6 Each of the terms of this Agreement is in consideration of all other terms of this Agreement. Accordingly, the terms are not severable.
- 8.7 The Parties warrant and represent that each person whose signature appears below is fully authorized and empowered to execute this Agreement.
- 8.8 The Parties acknowledge that they are represented by competent legal counsel and that they understand all of the terms of this Agreement and have had an opportunity to participate in the drafting of this Agreement and to fully review it with their counsel before signing, and that they execute this Agreement with full knowledge of the terms of the Agreement.
- 8.9 This Agreement may be executed in any number of counterparts and by each Party on separate counterparts, each of which when so executed and delivered shall be deemed an original and all of which taken together shall constitute one and the same instrument. This Agreement may also be executed electronically or by facsimile.

Executed this 26th day of April, 2013.

VAIL WATER COMPANY

By: _____

Name: _____

Its: _____

ARIZONA CORPORATION COMMISSION
UTILITIES DIVISION

By: _____

Name: _____

Its: _____

EXHIBIT A
SETTLEMENT SCHEDULES

REVENUE REQUIREMENT

LINE NO.	DESCRIPTION	(A) COMPANY FAIR VALUE	(B) STAFF FAIR VALUE
1	Adjusted Rate Base	\$ 3,312,773	\$ 3,315,108
2	Adjusted Operating Income (Loss)	\$ 312,107	\$ 285,069
3	Current Rate of Return (L2 / L1)	9.42%	8.60%
4	Required Rate of Return	10.40%	9.10%
5	Required Operating Income (L4 * L1)	\$ 344,528	\$ 301,675
6	Operating Income Deficiency (L5 - L2)	\$ 32,421	\$ 16,606
7	Commission Tax Allowance Policy - Gross Revenue Conversion Factor	1.3606	1.2935
8	Required Revenue Increase (L7 * L6)	\$ 44,113	\$ 21,480
9	Adjusted Test Year Revenue	\$ 2,334,747	\$ 2,183,759
10	Proposed Annual Revenue	\$ 2,378,860	\$ 2,205,239
11	Required Increase in Revenue (%)	1.89%	0.98%

References:

Column (A): Company Schedule A-1
Column (B): Staff Schedules JMM-2 and JMM-8

COMMISSION TAX ALLOWANCE POLICY - GROSS REVENUE CONVERSION FACTOR

LINE NO.	DESCRIPTION	(A)	(B)	(C)	(D)
<u>Commission Tax Allowance Policy - Calculation of Gross Revenue Conversion Factor:</u>					
1	Commission Tax Allowance Policy - Revenue	100.0000%			
2	Commission Tax Allowance Policy - Uncollectible Factor	0.0000%			
3	Commission Tax Allowance Policy - Revenues (L1 - L2)	100.0000%			
4	Commission Tax Allowance Policy - Combined Federal and State Income Tax and Property Tax Rate (Line 18)	22.6905%			
5	Subtotal (L3 - L4)	77.3095%			
6	Commission Tax Allowance Policy - Revenue Conversion Factor (L1 / L5)	1.293502			
<u>Commission Tax Allowance Policy - Calculation of Effective Tax Rate:</u>					
7	Operating Income Before Commission Tax Allowance Policy (Arizona Taxable Income)	100.0000%			
8	Commission Tax Allowance Policy - Arizona State Income Tax Rate (from worksheet)	2.9627%			
9	Commission Tax Allowance Policy - Income (L7 - L8)	97.0373%			
10	Commission Tax Allowance Policy - Applicable Federal Income Tax Rate (Line 48)	19.1272%			
11	Commission Tax Allowance Policy - Effective Federal Income Tax Rate (L9 x L10)	18.5605%			
12	Commission Tax Allowance Policy - Combined Federal and State Income Tax Rate (L8 +L11)		21.5232%		
<u>Commission Tax Allowance Policy - Calculation of Effective Property Tax Factor</u>					
13	Unity	100.0000%			
14	Commission Tax Allowance Policy - Combined Federal and State Income Tax Rate (L12)	21.5232%			
15	Commission Tax Allowance Policy - One Minus Combined Income Tax Rate (L13-L14)	78.4768%			
16	Commission Tax Allowance Policy - Property Tax Factor (JMM-W14, L27)	1.4874%			
17	Commission Tax Allowance Policy - Effective Property Tax Factor (L15*L16)		1.1673%		
18	Commission Tax Allowance Policy - Combined Federal and State Income Tax and Property Tax Rate (L12+L17)			22.6905%	
19	Commission Tax Allowance Policy - Required Operating Income (Schedule JMM-1, Line 5)	\$ 301,675			
20	Commission Tax Allowance Policy - Adjusted Test Year Operating Income (Loss) (JMM-8, L35)	285,069			
21	Commission Tax Allowance Policy - Required Increase in Operating Income (L19 - L20)		\$ 16,606		
22	Commission Tax Allowance Policy - Income Taxes on Recommended Revenue (Col. [C], L47)	\$ 82,738			
23	Commission Tax Allowance Policy - Income Taxes on Test Year Revenue (Col. [A], L47)	78,184			
24	Commission Tax Allowance Policy - Required Increase in Revenue to Provide for Income Taxes (L22 - L23)			4,554	
25	Commission Tax Allowance Policy - Recommended Revenue Requirement (Schedule JMM-W1, Line 10)	\$ 2,205,239			
26	Commission Tax Allowance Policy - Uncollectible Rate	0.0000%			
27	Commission Tax Allowance Policy - Uncollectible Expense on Recommended Revenue (L25*L26)	\$ -			
28	Commission Tax Allowance Policy - Adjusted Test Year Uncollectible Expense	\$ -			
29	Commission Tax Allowance Policy - Required Increase in Revenue to Provide for Uncollectible Exp. (L27-L28)				
30	Commission Tax Allowance Policy - Property Tax with Recommended Revenue (Schedule JMM-W14, L21)	\$ 97,263			
31	Commission Tax Allowance Policy - Property Tax on Test Year Revenue (Schedule JMM-W14, Line 17)	96,944			
32	Commission Tax Allowance Policy - Increase in Property Tax Due to Increase in Revenue (L30-31)			319	
33	Commission Tax Allowance Policy - Total Required Increase in Revenue (L21 + L24 + L29 + L32)			\$ 21,480	
<u>Commission Tax Allowance Policy Calculation of Income Tax:</u>					
34	Commission Tax Allowance Policy - Revenue (Schedule JMM-1, Col. [B], Line 9 & Sch. JMM-1, Col. [B] Line 10)	\$ 2,183,759	\$ 21,460	\$ 2,205,239	
35	Commission Tax Allowance Policy - Operating Expenses Excluding Income Taxes	\$ 1,820,507		\$ 1,820,826	
36	Commission Tax Allowance Policy - Synchronized Interest (L51)	\$ -		\$ -	
37	Commission Tax Allowance Policy - Arizona Taxable Income (L34 - L35 - L36)	\$ 363,253		\$ 384,413	
38	Commission Tax Allowance Policy - Arizona State Income Tax Rate	2.9627%		2.9627%	
39	Commission Tax Allowance Policy - Arizona Income Tax (L37 x L38)	\$ 10,762		\$ 11,389	
40	Commission Tax Allowance Policy - Federal Taxable Income (L37- L39)	\$ 352,491		\$ 373,024	
41	Commission Tax Allowance Policy - Federal Effective Tax	19.1272%		19.1272%	
42	Commission Tax Allowance Policy - Federal Tax	\$ 67,422		\$ 71,349	
43		\$ -		\$ -	
44		\$ -		\$ -	
45		\$ -		\$ -	
46		\$ 67,422		\$ 71,349	
47	Commission Tax Allowance Policy - Combined Federal and State Income Tax (L39 + L46)	\$ 78,184		\$ 82,738	
48	Commission Tax Allowance Policy - Applicable Federal Income Tax Rate [Col. [C], L46 - Col. [A], L46] / [Col. [C], L40 - Col. [A], L40]				19.1272%
<u>Commission Tax Allowance Policy - Calculation of Interest Synchronization:</u>					
49	Commission Tax Allowance Policy - Rate Base (Schedule JMM-3, Col. (C), Line 17)	\$ 3,315,108			
50	Commission Tax Allowance Policy - Weighted Average Cost of Debt	0.0%			
51	Commission Tax Allowance Policy - Synchronized Interest (L45 X L46)	\$ -			

Vail Water Company
Docket No. W-01651B-12-0339
Test Year Ended: December 31, 2011

Settlement Schedule JMM-3

RATE BASE - ORIGINAL COST

LINE NO.	(A) COMPANY AS FILED	(B) STAFF ADJUSTMENTS	(C) STAFF AS ADJUSTED
1	Plant in Service	\$ 20,158,710	\$ 20,065,755
2	Less: Accumulated Depreciation	3,722,176	3,601,631
3	Net Plant in Service	<u>\$ 16,436,534</u>	<u>\$ 16,464,124</u>
<u>LESS:</u>			
4	Contributions in Aid of Construction (CIAC)	\$ 2,930,228	\$ 2,930,228
5	Less: Accumulated Amortization	605,832	603,756
6	Net CIAC	<u>2,324,396</u>	<u>\$ 2,326,472</u>
7	Advances in Aid of Construction (AIAC)	11,374,431	11,374,431
8	Customer Deposits	529,140	529,140
9	Deferred CAP Liability	-	-
<u>ADD:</u>			
10	Deferred CAP Charges	1,104,206	1,081,028
11	Deferred Tax Assets	-	-
12	Original Cost Rate Base	<u>\$ 3,312,773</u>	<u>\$ 3,315,108</u>

References:

Column [A]: Company Application
Column [B]: Testimony JMM
Column [C]: Column [A] + Column [B]

SUMMARY OF ORIGINAL COST RATE BASE ADJUSTMENTS

LINE NO.	ACCT. NO.	DESCRIPTION	(A) COMPANY AS FILED	(B) ADJ #1 Retired Plant Ref. Sch JMM-5	(C) ADJ #2 Plant Retired to Wrong Account Ref. Sch JMM-6	(D) ADJ #3 Excess Capacity Ref. Sch JMM-7	(E) ADJ #4 CAP LTSC Ref. Sch JMM-6	(F) STAFF ADJUSTED
1	301	Organization Cost	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	302	Franchise Cost	-	-	-	-	-	-
3	303	Land and Land Rights	17,750	-	-	-	-	17,750
4	304	Structures and Improvements	399,328	(1,978)	-	-	-	397,350
5	305	Collecting and Impounding Res.	-	-	-	-	-	-
6	306	Lake River and Other Intakes	-	-	-	-	-	-
7	307	Wells and Springs	1,126,979	-	-	-	-	1,126,979
8	308	Infiltration Galleries and Tunnels	-	-	-	-	-	-
9	309	Supply Mains	2,995	-	-	-	-	2,995
10	310	Power Generation Equipment	-	-	-	-	-	-
11	311	Electric Pumping Equipment	1,553,110	(29,479)	1,838	-	-	1,526,469
12	320.1	Water Treatment Plants	-	-	-	-	-	-
13	320.2	Solution Chemical Feeders	-	-	-	-	-	-
14	330	Distribution Reservoirs & Standpipe	1,621,069	(61,499)	25,642	-	-	1,585,212
15	330.1	Storage Tanks	-	-	-	-	-	-
16	330.2	Pressure Tanks	-	-	-	-	-	-
17	331	Transmission and Distribution Mains	14,023,034	-	-	-	-	14,023,034
18	333	Services	12,451	-	-	-	-	12,451
19	334	Meters	923,082	-	-	-	-	923,082
20	335	Hydrants	492,908	-	-	-	-	492,908
21	336	Backflow Prevention Devices	7,901	-	-	-	-	7,901
22	339	Other Plant and Miscellaneous Equipment	6,553	-	-	-	-	6,553
23	340	Office Furniture and Fixtures	29,683	-	-	-	-	29,683
24	340.1	Computers and Software	15,621	-	(27,480)	-	-	15,621
25	341	Transportation Equipment	54,807	-	-	-	-	54,807
26	343	Tools and Work Equipment	15,645	-	-	-	-	15,645
27	344	Laboratory Equipment	-	-	-	-	-	-
28	345	Power Operated Equipment	5,190	-	-	-	-	5,190
29	346	Communications Equipment	-	-	-	-	-	-
30	347	Miscellaneous Equipment	-	-	-	-	-	-
31	348	Other Tangible Plant	-	-	-	-	-	-
32		Total Plant in Service	\$ 20,158,710	\$ (92,956)	\$ -	\$ -	\$ -	\$ 20,065,755
33		Less: Accumulated Depreciation	\$ 3,722,176	\$ (92,956)	\$ (27,589)	\$ -	\$ -	\$ 3,601,631
34		Net Plant in Service	\$ 16,436,534	\$ -	\$ 27,589	\$ -	\$ -	\$ 16,464,124
35		LESS:						(149,395)
36		Contributions in Aid of Construction (CIAC)						
37		Less: Accumulated Amortization						
38		Net CIAC (L39 - L40)	\$ 2,930,228	\$ -	\$ (2,076)	\$ -	\$ -	\$ 2,930,228
39		Advances in Aid of Construction (AIAC)	605,832	-	2,076	-	-	603,756
40		Customer Deposits	2,324,396	-	-	-	-	2,326,472
41		Deferred Income Taxes	11,374,431	-	-	-	-	11,374,431
42		Deferred CAP Liability	529,140	-	-	-	-	529,140
43		ADD:						
44		Deferred CAP Charges	1,104,206	-	-	-	(23,178)	1,081,028
45		Deferred Tax Assets	-	-	-	-	-	-
46		Original Cost Rate Base	\$ 3,312,773	\$ -	\$ 25,513	\$ -	\$ (23,178)	\$ 3,315,108

Vail Water Company
 Docket No. W-01651B-12-0339
 Test Year Ended: December 31, 2011

Settlement Schedule JMM-5

RATE BASE ADJUSTMENT NO. 1 - RETIRED PLANT

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]
			COMPANY AS FILED	STAFF ADJUSTMENTS	STAFF AS ADJUSTED (Col A + Col B)
1	304	Structures and Improvements	\$ 399,328	\$ (1,978)	\$ 397,350
2	311	Electric Pumping Equipment	1,553,110	(29,479)	1,523,631
3	330	Distribution Reservoirs & Standpipe	1,621,069	(61,499)	1,559,570
4			<u>\$ 3,573,507</u>	<u>\$ (92,956)</u>	<u>\$ 3,480,551</u>
2					
3		Accumulated Depreciation	<u>\$ 3,722,176</u>	<u>\$ (92,956)</u>	<u>\$ 3,629,220</u>

References:

- Column [A]: Company Application
- Column [B]: Testimony JMM
- Column [C]: Column [A] + Column [B]

Vail Water Company
 Docket No. W-01651B-12-0339
 Test Year Ended: December 31, 2011

Settlement Schedule JMM-6

RATE BASE ADJUSTMENT NO. 2 - PLANT RETIRED TO THE WRONG ACCOUNT

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]
			COMPANY AS FILED	STAFF ADJUSTMENTS	STAFF AS ADJUSTED
1	311	Electric Pumping Equipment	\$ 1,553,110	\$ 1,838	\$ 1,554,948
2	330	Distribution Reservoirs & Standpipe	1,621,069	25,642	1,646,711
3	340	Office Furniture and Fixtures	29,683	(27,480)	2,203
4			\$ 3,203,862	\$ -	\$ 3,203,862
5		Accumulated Depreciation	\$ 3,722,176	\$ (27,589)	\$ 3,694,587
		Adjustment to CIAC Amortization	\$ 2,930,228	\$ (2,076)	\$ 2,928,152

References:

- Column [A]: Company Application
- Column [B]: Testimony JMM
- Column [C]: Column [A] + Column [B]

Vail Water Company
 Docket No. W-01651B-12-0339
 Test Year Ended: December 31, 2011

Settlement Schedule JMM-7

RATE BASE ADJUSTMENT NO. 3 - EXCESS CAPACITY

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]
			COMPANY AS FILED	STAFF ADJUSTMENTS	STAFF AS ADJUSTED
1	307	Wells and Springs	\$ 1,126,979	\$ -	\$ 1,126,979
2					
3		Accumulated Depreciation	\$ 3,722,176	\$ -	\$ 3,722,176
4					
5					
6					

References:
 Column [A]: Company Application
 Column [B]: Testimony JMM
 Column [C]: Column [A] + Column [B]

RATE BASE ADJUSTMENT NO. 4 - CAP Long-Term Storage Credits

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]
			Plant in Service Per Company	Adjustment to Long-Term Storage Credits	Plant In Service Per Staff (Col A + Col B)
1		Deferred CAP Charges	\$ 1,104,206	\$ (23,178)	\$ 1,081,028
2					
3		Deferred CAP Liability	\$ -	\$ -	\$ -
4					

References:

- Column [A]: Company Application
- Column [B]: Testimony JMM
- Column [C]: Column [A] + Column [B]

OPERATING INCOME STATEMENT - ADJUSTED TEST YEAR AND STAFF RECOMMENDED

LINE NO.	DESCRIPTION	[A] COMPANY ADJUSTED TEST YEAR AS FILED	[B] STAFF TEST YEAR ADJUSTMENTS	[C] STAFF TEST YEAR AS ADJUSTED	[D] STAFF PROPOSED CHANGES	[E] STAFF RECOMMENDED
1	<u>REVENUES:</u>					
2	Metered Water Sales	\$ 2,120,110	\$ -	\$ 2,120,110	\$ 21,480	\$ 2,141,590
3	Water Sales-Unmetered	-	-	-	-	-
4	Other Water Revenue	214,637	(150,988)	63,649	-	63,649
5	Intentionally Left Blank	-	-	-	-	-
6	Total Operating Revenues	\$ 2,334,747	\$ -	\$ 2,183,759	\$ 21,480	\$ 2,205,239
7						
8	<u>OPERATING EXPENSES:</u>					
9	Salaries and Wages	\$ 276,984	\$ -	\$ 276,984	\$ -	\$ 276,984
10	Employee Benefits	12,757	-	12,757	-	12,757
11	Purchased Water	199,817	-	199,817	-	199,817
12	Purchased Power	218,584	-	218,584	-	218,584
13	Chemicals	1,732	-	1,732	-	1,732
14	Materials and Supplies	14,372	-	14,372	-	14,372
15	Repairs and Maintenance	28,876	-	28,876	-	28,876
16	Office Supplies and Expense	73,301	-	73,301	-	73,301
17	Contractual Services - Engineering	6,270	-	6,270	-	6,270
18	Contractual Services - Accounting	10,473	-	10,473	-	10,473
19	Contractual Services - Legal	12,933	-	12,933	-	12,933
20	Contractual Services - Management Fees	211,138	(91,901)	119,237	-	119,237
21	Contractual Services - Other	15,976	-	15,976	-	15,976
22	Contractual Services - Water Testing	3,906	9,761	13,667	-	13,667
23	Rents - Building/Real Property	7,920	-	7,920	-	7,920
24	Rents - Equipment	8,314	-	8,314	-	8,314
25	Transportation Expenses	33,154	-	33,154	-	33,154
26	Insurance - Vehicle	5,111	-	5,111	-	5,111
27	Insurance - General Liability	32,130	-	32,130	-	32,130
28	Insurance - Worker's Comp	3,111	-	3,111	-	3,111
29	Regulatory Commission Expense	11,946	-	11,946	-	11,946
30	Regulatory Commission Expense - Rate Case	30,000	-	30,000	-	30,000
31	Bad Debt Expense	6,856	-	6,856	-	6,856
32	Miscellaneous Expense	11,424	(1,311)	10,113	-	10,113
33	Depreciation Expense	570,649	(5,701)	564,948	-	564,948
34	Taxes Other than Income	-	-	-	-	-
35	Property Taxes	103,681	(6,737)	96,944	319	97,263
36	Income Taxes	106,244	(28,060)	78,184	4,554	82,738
37	Interest on Customer Deposits	4,981	-	4,981	-	4,981
38	Total Operating Expenses	\$ 2,022,640	\$ (123,949)	\$ 1,898,691	\$ 4,874	\$ 1,903,564
39	Operating Income (Loss)	\$ 312,107	\$ 123,949	\$ 285,069	\$ 16,606	\$ 301,675

References:

Column (A): Company Schedule C-1
Column (B): Schedule JMM-10
Column (C): Column (A) + Column (B)
Column (D): Schedules JMM-1, and JMM-14
Column (E): Column (C) + Column (D)

Vail Water Company
 Docket No. W-01651B-12-0339
 Test Year Ended: December 31, 2011

SUMMARY OF OPERATING INCOME STATEMENT ADJUSTMENTS - TEST YEAR

LINE NO.	DESCRIPTION	(A) COMPANY AS FILED	(B) Purchased Water Expense ADJ #1 Ref. Sch JMM-11	(C) Water Testing ADJ #2 Ref. Sch JMM-12	(D) Miscellaneous Expense ADJ #3 Ref. Sch JMM-13	(E) Depreciation Expense ADJ #4 Ref. Sch JMM-14	(F) Property Tax Expense ADJ #5 Ref. Sch JMM-15	(G) Income Tax Expense ADJ #6 Ref. Sch JMM-16	(H) Company Rebuttal Adjustments that Staff Accepts ADJ #7 Ref. Sch JMM-17	(I) STAFF ADJUSTED
1	REVENUES:									
2	Metered Water Sales	\$ 2,120,110								\$ 2,120,110
3	Water Sales-Uhmetered									
4	Other Water Revenue	214,637								
5	Intentionally Left Blank									
6	Total Operating Revenues	\$ 2,334,747							(150,988)	\$ 2,183,759
7										
8	OPERATING EXPENSES:									
9	Salaries and Wages	\$ 276,984								\$ 276,984
10	Employee Benefits	12,757								12
11	Purchased Water	199,817								199,817
12	Purchased Power	218,584								218,584
13	Chemicals	1,732								1,732
14	Materials and Supplies	14,372								14,372
15	Repairs and Maintenance	28,876								28,876
16	Office Supplies and Expense	73,301								73,301
17	Contractual Services - Engineering	6,270								6,270
18	Contractual Services - Accounting	10,473								10,473
19	Contractual Services - Legal	12,933								12,933
20	Contractual Services - Management Fees	15,976								15,976
21	Contractual Services - Other	3,906	9,761						(91,901)	119,237
22	Contractual Services - Water Testing	7,920								7,920
23	Rents - Building/Real Property	8,314								8,314
24	Rents - Equipment	33,154								33,154
25	Transportation Expenses	5,111								5,111
26	Insurance - Vehicle	32,130								32,130
27	Insurance - General Liability	3,111								3,111
28	Insurance - Worker's Comp	11,946								11,946
29	Regulatory Commission Expense	30,000								30,000
30	Regulatory Commission Expense - Rate Case	6,856								6,856
31	Bad Debt Expense	11,424								11,424
32	Miscellaneous Expense	570,649			(1,311)					569,338
33	Depreciation Expense					(5,701)				(5,701)
34	Amortization of CIAC									
35	Taxes Other than Income									
36	Property Taxes						(6,737)			(6,737)
37	Income Taxes							(28,060)		(28,060)
38	Interest on Customer Deposits	103,681								103,681
39	Total Operating Expenses	4,961								4,961
40	Operating Income (Loss)	\$ 2,022,640	\$ 9,761	\$ 1,311	\$ (5,701)	\$ (6,737)	\$ (28,060)	\$ (91,901)	\$ (91,901)	\$ 1,891
		\$ 312,107	\$ (9,761)	\$ 1,311	\$ 5,701	\$ 6,737	\$ 28,060	\$ (99,087)	\$ (99,087)	\$ 285,000

OPERATING ADJUSTMENT NO. 1 - PURCHASED WATER EXPENSE

Line No.	Description	[A]	[B]	[C]
		COMPANY PROPOSED	STAFF ADJUSTMENTS	STAFF RECOMMENDED
1	Purchased Water	\$ 199,817	\$ -	\$ 199,817
<u>Staff's Calculation to increase CAP M&I Charges</u>				
	Future CAP Charge 1,857 (a.f.) x \$146 (average of five years 129 + 138 + 149 + 155 + 159)	\$ 271,122		
	Current CAP Charge 1,857 (a.f.) x \$122	\$ 226,554		
	Increase	\$ 44,568		
<u>Staff's Calculation to increase CAP Capital Charges</u>				
	Future CAP Charge 1,857 (a.f.) x \$16.80 (average of five years 15 + 16 + 17 + 18 + 18)	\$ 31,198		
	Current CAP Charge 1,857 (a.f.) x \$15	\$ 27,855		
		\$ 3,343		

References:

- Column [A]: Company Application
- Column [B]: Testimony JMM
- Column [C]: Column [A] + Column [B]

Vail Water Company
Docket No. W-01651B-12-0339
Test Year Ended: December 31, 2011

Settlement Schedule JMM-12

OPERATING ADJUSTMENT NO. 2 - WATER TESTING EXPENSE AND MANAGEMENT FEES EXPENSE

Line No.	Description	[A]	[B]	[C]
		COMPANY PROPOSED	STAFF ADJUSTMENTS	STAFF RECOMMENDED
1	Water Testing Fee	\$ 3,906	\$ 9,761	\$ 13,667

References:

Column [A]: Company Application
Column [B]: Testimony JMM
Column [C]: Column [A] + Column [B]

OPERATING ADJUSTMENT NO. 3 - MISCELLANEOUS EXPENSE

Line No.	Description	[A]	[B]	[C]
		COMPANY PROPOSED	STAFF ADJUSTMENTS	STAFF RECOMMENDED
1	Miscellaneous Expense	\$ 11,424	\$ (1,311)	\$ 10,113

References:

Column [A]: Company Application

Column [B]: Testimony JMM

Column [C]: Column [A] + Column [B]

OPERATING INCOME ADJUSTMENT NO. 4 - DEPRECIATION EXPENSE ON TEST YEAR PLANT

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]	[D]	[E]
			PLANT in SERVICE Per Staff	NonDepreciable or Fully Depreciated Plant	DEPRECIABLE PLANT (Col A - Col B)	DEPRECIATION RATE	DEPRECIATION EXPENSE (Col C x Col D)
1	301	Organization Cost	\$ -	\$ -	\$ -	0.00%	\$ -
2	302	Franchise Cost	\$ -	\$ -	\$ -	0.00%	\$ -
3	303	Land and Land Rights	\$ 17,750	\$ 17,750	\$ -	0.00%	\$ -
4	304	Structures and Improvements	\$ 397,350	\$ -	\$ 397,350	3.33%	\$ 13,232
5	305	Collecting and Impounding Res.	\$ -	\$ -	\$ -	2.50%	\$ -
6	306	Lake River and Other Intakes	\$ -	\$ -	\$ -	2.50%	\$ -
7	307	Wells and Springs	\$ 1,126,979	\$ -	\$ 1,126,979	3.33%	\$ 37,528
8	308	Infiltration Galleries and Tunnels	\$ -	\$ -	\$ -	6.67%	\$ -
9	309	Supply Mains	\$ 2,995	\$ -	\$ 2,995	2.00%	\$ 60
10	310	Power Generation Equipment	\$ -	\$ -	\$ -	5.00%	\$ -
11	311	Electric Pumping Equipment	\$ 1,525,469	\$ -	\$ 1,525,469	12.50%	\$ 190,684
12	320	Water Treatment Equipment	\$ -	\$ -	\$ -	3.33%	\$ -
13	320	Water Treatment Plant	\$ -	\$ -	\$ -	20.00%	\$ -
14	330	Distribution Reservoirs & Standpipe	\$ 1,585,212	\$ -	\$ 1,585,212	2.22%	\$ 35,192
15	330.1	Storage Tanks	\$ -	\$ -	\$ -	2.22%	\$ -
16	330.2	Pressure Tanks	\$ -	\$ -	\$ -	5.00%	\$ -
17	331	Transmission and Distribution Mains	\$ 14,023,034	\$ -	\$ 14,023,034	2.00%	\$ 280,461
18	333	Services	\$ 12,451	\$ -	\$ 12,451	3.33%	\$ 415
19	334	Meters	\$ 923,082	\$ -	\$ 923,082	8.33%	\$ 76,893
20	335	Hydrants	\$ 492,908	\$ -	\$ 492,908	2.00%	\$ 9,858
21	336	Backflow Prevention Devices	\$ 7,901	\$ -	\$ 7,901	6.67%	\$ 527
22	339	Other Plant and Miscellaneous Equipment	\$ 6,553	\$ -	\$ 6,553	6.67%	\$ 437
23	340	Office Furniture and Fixtures	\$ 2,203	\$ -	\$ 2,203	6.67%	\$ 147
24	341	Computers and Software	\$ 15,621	\$ -	\$ 15,621	20.00%	\$ 3,124
25	342	Transportation Equipment	\$ 54,807	\$ -	\$ 54,807	20.00%	\$ 10,961
26	343	Tools and Work Equipment	\$ 15,645	\$ -	\$ 15,645	5.00%	\$ 782
27	344	Laboratory Equipment	\$ -	\$ -	\$ -	10.00%	\$ -
28	345	Power Operated Equipment	\$ -	\$ -	\$ -	5.00%	\$ -
29	346	Communications Equipment	\$ 5,190	\$ -	\$ 5,190	10.00%	\$ 519
30	347	Miscellaneous Equipment	\$ -	\$ -	\$ -	10.00%	\$ -
31	348	Other Tangible Plant	\$ (149,395)	\$ (149,395)	\$ -	10.00%	\$ -
32		Total Plant	\$ 20,065,755	\$ (131,645)	\$ 20,197,400		\$ 660,819

33		Composite Depreciation Rate:	3.27%
34		CIAC:	\$ 2,930,228
35		Amortization of CIAC (Line 35 x Line 34):	\$ 95,871
36			
37			
38		Depreciation Expense Before Amortization of CIAC:	\$ 660,819
39		Less Amortization of CIAC:	\$ 95,871
40		Test Year Depreciation Expense - Staff:	\$ 564,948
41		Depreciation Expense - Company:	\$ 570,649
42		Staff's Total Adjustment:	\$ (5,701)
43			

References:
Column [A]: Schedule JMM-4
Column [B]: From Column [A]
Column [C]: Column [A] - Column [B]
Column [D]: Engineering Staff Report
Column [E]: Column [C] x Column [D]

OPERATING INCOME ADJUSTMENT NO. 5 - PROPERTY TAX EXPENSE

LINE NO.	Property Tax Calculation	[A] STAFF AS ADJUSTED	[B] STAFF RECOMMENDED
1	Staff Adjusted Test Year Revenues	\$ 2,183,759	\$ 2,183,759
2	Weight Factor	2	2
3	Subtotal (Line 1 * Line 2)	4,367,519	\$ 4,367,519
4	Staff Recommended Revenue, Per Schedule JMM-1	2,183,759	\$ 2,205,239
5	Subtotal (Line 4 + Line 5)	6,551,278	6,572,758
6	Number of Years	3	3
7	Three Year Average (Line 5 / Line 6)	2,183,759	\$ 2,190,919
8	Department of Revenue Multiplier	2	2
9	Revenue Base Value (Line 7 * Line 8)	4,367,519	\$ 4,381,839
10	Plus: 10% of CWIP -	-	-
11	Less: Net Book Value of Licensed Vehicles	22,449	\$ 22,449
12	Full Cash Value (Line 9 + Line 10 - Line 11)	4,345,070	\$ 4,359,390
13	Assessment Ratio	20.0%	20.0%
14	Assessment Value (Line 12 * Line 13)	869,014	\$ 871,878
15	Composite Property Tax Rate (Per Company Schedule)	11.1556%	11.1556%
16			\$ -
17	Staff Test Year Adjusted Property Tax (Line 14 * Line 15)	\$ 96,944	
18	Company Proposed Property Tax	103,681	
19			
20	Staff Test Year Adjustment (Line 17-Line 18)	\$ (6,737)	
21	Property Tax - Staff Recommended Revenue (Line 14 * Line 15)		\$ 97,263
22	Staff Test Year Adjusted Property Tax Expense (Line 17)		\$ 96,944
23	Increase in Property Tax Expense Due to Increase in Revenue Requirement		\$ 319
24			
25	Increase to Property Tax Expense		\$ 319
26	Increase in Revenue Requirement		21,480
27	Increase to Property Tax per Dollar Increase in Revenue (Line 25/Line 26)		1.487411%

References:

Column [A]: Company Application
Column [B]: Testimony JMM
Column [C]: Column [A] + Column [B]

Vall Water Company
Docket No. W-01651B-12-0339
Test Year Ended: December 31, 2011

Settlement Schedule JMM-16

OPERATING INCOME ADJUSTMENT NO. 6 - COMMISSION TAX ALLOWANCE POLICY - TEST YEAR INCOME TAXE EXPENSE

LINE NO.	DESCRIPTION	[A] COMPANY PROPOSED	[B] STAFF ADJUSTMENTS	[C] STAFF RECOMMENDED
1	Income Tax Expense	\$ 106,244	\$ (28,060)	\$ 78,184

References:

Column (A): Company Schedule C-1
Column (B): Column [C] - Column [A]
Column (C): Schedule JMM-2

Vail Water Company
Docket No. W-01651B-12-0339
Test Year Ended: December 31, 2011

Settlement Schedule JMM-17

OPERATING ADJUSTMENT NO. 7 - COMPANY REBUTTAL ADJUSTMENTS THAT STAFF ACCEPTS

Line No.	Description	[A]	[B]	[C]
		COMPANY PROPOSED	STAFF ADJUSTMENTS	STAFF RECOMMENDED
1	CAP Hook-up Fees	\$ 2,120,110	\$ (150,988)	\$ 1,969,122
2	Contractual Services - Management Fees	\$ 211,138	\$ (91,901)	\$ 119,237

References:

Column [A]: Company Application
Column [B]: Testimony JMM
Column [C]: Column [A] + Column [B]

Monthly Usage Charge	Present	Company Proposed Rates	Staff Recommended Rates
Meter Size (All Classes):			
5/8 x 3/4 Inch	\$ 13.18	\$ 14.70	\$ 14.70
3/4 Inch	21.00	23.42	22.50
1 Inch	40.50	45.16	37.50
1 1/2 Inch	89.20	99.46	75.00
2 Inch	147.70	164.89	120.00
3 Inch	284.20	316.99	240.00
4 Inch	479.20	534.31	375.00
6 Inch	966.92	1,078.12	750.00
8 Inch	N/A	N/A	1,200.00
10 Inch	N/A	N/A	1,725.00
12 Inch	N/A	N/A	3,225.00
Commodity Charge - Per 1,000 Gallons			
5/8" x 3/4" Meter (Residential)			
All Gallons	\$ 4,000	N/A	N/A
First 4,300 gallons	N/A	\$ 3,750	N/A
4,001 to 10,000 gallons	N/A	4,000	N/A
Over 10,000 gallons	N/A	4,250	N/A
First 3,000 gallons	N/A	N/A	\$ 2,940
3,001 to 10,000 gallons	N/A	N/A	4,150
Over 10,000 gallons	N/A	N/A	5,280
5/8" x 3/4" Meter (Commercial, Industrial, Irrigation)			
All Gallons	\$ 4,000	N/A	N/A
First 10,000 gallons	N/A	3,750	N/A
Over 10,000 gallons	N/A	4,000	N/A
First 10,000 gallons	N/A	N/A	4,150
Over 10,000 gallons	N/A	N/A	5,280
3/4" Meter (Residential)			
All Gallons	4,000	N/A	N/A
First 4,000 gallons	N/A	\$ 3,750	N/A
4,001 to 10,000 gallons	N/A	4,000	N/A
Over 10,000 gallons	N/A	4,250	N/A
First 3,000 gallons	N/A	N/A	2,940
3,001 to 10,000 gallons	N/A	N/A	4,150
Over 10,000 gallons	N/A	N/A	5,280
3/4" Meter (Commercial, Industrial, Irrigation)			
All Gallons	4,000	N/A	N/A
First 10,000 gallons	N/A	3,750	N/A
Over 10,000 gallons	N/A	4,000	N/A
First 10,000 gallons	N/A	N/A	4,150
Over 10,000 gallons	N/A	N/A	5,280
1" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4,000	N/A	N/A
First 25,000 gallons	N/A	4,000	N/A
Over 25,000 gallons	N/A	4,250	N/A
First 22,000 gallons	N/A	N/A	4,150
Over 22,000 gallons	N/A	N/A	5,280
1 1/2" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4,000	N/A	N/A
First 50,000 gallons	N/A	4,000	N/A
Over 50,000 gallons	N/A	4,250	N/A
First 50,000 gallons	N/A	N/A	4,150
Over 50,000 gallons	N/A	N/A	5,280
2" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4,000	N/A	N/A
First 80,000 gallons	N/A	4,000	N/A
Over 80,000 gallons	N/A	4,250	N/A
First 80,000 gallons	N/A	N/A	4,150
Over 80,000 gallons	N/A	N/A	5,280
3" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4,000	N/A	N/A
First 160,000 gallons	N/A	4,000	N/A
Over 160,000 gallons	N/A	4,250	N/A
First 160,000 gallons	N/A	N/A	4,150
Over 160,000 gallons	N/A	N/A	5,280
4" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4,000	N/A	N/A
First 250,000 gallons	N/A	4,000	N/A
Over 250,000 gallons	N/A	4,250	N/A
First 250,000 gallons	N/A	N/A	4,150
Over 250,000 gallons	N/A	N/A	5,280
6" Meter (All Classes Except Standpipe and Construction)			
All Gallons	4,000	N/A	N/A
First 500,000 gallons	N/A	4,000	N/A
Over 500,000 gallons	N/A	4,250	N/A
First 500,000 gallons	N/A	N/A	4,150
Over 500,000 gallons	N/A	N/A	5,280

8" Meter (All Classes Except Standpipe and Construction)				
All Gallons	4,0000	N/A		N/A
First 720,000 gallons	N/A	N/A		4,1500
Over 720,000 gallons	N/A	N/A		5,2800
10" Meter (All Classes Except Standpipe and Construction)				
All Gallons	4,0000	N/A		N/A
First 1,035,000 gallons	N/A	N/A		4,1500
Over 1,035,000 gallons	N/A	N/A		5,2800
12" Meter (All Classes Except Standpipe and Construction)				
All Gallons	4,0000	N/A		N/A
First 1,935,000 gallons	N/A	N/A		4,1500
Over 1,935,000 gallons	N/A	N/A		5,2800
Construction/Standpipe				
All Gallons	4,0000	4,2500		5,2800
CAP Recovery Surcharge (per 1,000 gallons)	0.3200	N/A		N/A
CAP Water Surcharge (per 1,000 gallons)	N/A	See Testimony		See Testimony

Other Service Charges			
Establishment	\$ 25.00	\$ 25.00	\$ 25.00
Establishment (After Hours)	\$ 60.00	Remove from Tariff	Remove from Tariff
Reestablishment (within 12 months)	(a)	(a)	(a)
Reestablishment (within 12 months after hours)	(b)	Remove from Tariff	Remove from Tariff
Reconnection (Delinquent)	\$ 30.00	\$ 30.00	\$ 30.00
Reconnection (Delinquent) - After Hours	\$ 30.00	\$ 30.00	\$ 30.00
Meter Test (If Correct)	\$ 20.00	\$ 20.00	\$ 20.00
Deposit	(c)	(c)	(c)
Deposit Interest	(c)	(c)	(c)
NSF Check	\$ 25.00	\$ 25.00	\$ 25.00
Delinquent Payment (per month)	1.5% per month	1.5% per month	1.5% per month
Late Payment Fee (per month)	1.5% per month	1.5% per month	1.5% per month
Moving Customer Meter (Customer Request)	At Cost	At Cost	At Cost
Illegal Hook-up	(d)	(d)	(d)
Transfer Fee	\$ 25.00	\$ 25.00	\$ 25.00
After Hour Service Charge (at customers request)	N/A	\$ 50.00	\$ 50.00

(a) Number of months off the system (times the monthly minimum per A.A.C. R14-2-403(D)).
 (b) Number of months off the system times the monthly minimum per A.A.C.
 (c) Per Rule R14-2-403(E).
 (d) Estimated billings from the time illegal connection was made to date.

In addition to the collection of regular rates, the utility will collect from its customers a proportionate share of any privilege, sales, use, and franchise tax. Per commission rule 14-2-40ED(5).

Service and Meter Installation Charges	Total Proposed Charge	Proposed Service Line Charge	Proposed Meter Installation Charge	Total Proposed Charge	Recommended Service Line Charge	Recommended Meter Installation Charge	Total Recommended Charge
Service Size							
5/8 x 3/4 inch	\$ 420.00	\$ 445.00	\$ 305.00	\$ 750.00	\$ 445.00	\$ 305.00	\$ 750.00
3/4 inch	\$ 440.00	\$ 445.00	\$ 405.00	\$ 850.00	\$ 445.00	\$ 405.00	\$ 850.00
1 inch	\$ 500.00	\$ 495.00	\$ 465.00	\$ 960.00	\$ 495.00	\$ 465.00	\$ 960.00
1 1/2 inch	\$ 675.00	\$ 550.00	\$ 675.00	\$ 1,225.00	\$ 550.00	\$ 675.00	\$ 1,225.00
2 inch Turbo	N/A	\$ 830.00	\$ 1,195.00	\$ 2,025.00	\$ 830.00	\$ 1,195.00	\$ 2,025.00
2 inch Compound	\$ 1,660.00	\$ 830.00	\$ 2,040.00	\$ 2,870.00	\$ 830.00	\$ 2,040.00	\$ 2,870.00
3 inch Turbo	N/A	\$ 1,045.00	\$ 1,820.00	\$ 2,865.00	\$ 1,045.00	\$ 1,820.00	\$ 2,865.00
3 inch Compound	\$ 2,150.00	\$ 1,165.00	\$ 2,604.00	\$ 3,769.00	\$ 1,165.00	\$ 2,604.00	\$ 3,769.00
4 inch Turbo	N/A	\$ 1,490.00	\$ 2,820.00	\$ 4,310.00	\$ 1,490.00	\$ 2,820.00	\$ 4,310.00
4 inch Compound	\$ 3,135.00	\$ 1,670.00	\$ 3,795.00	\$ 5,465.00	\$ 1,670.00	\$ 3,795.00	\$ 5,465.00
6 inch Turbo	N/A	\$ 2,210.00	\$ 5,175.00	\$ 7,385.00	\$ 2,210.00	\$ 5,175.00	\$ 7,385.00
6 inch Compound	\$ 6,190.00	\$ 2,330.00	\$ 7,070.00	\$ 9,400.00	\$ 2,330.00	\$ 7,070.00	\$ 9,400.00

Typical Bill Analysis
General Service 5/8 x 3/4-Inch Meter

Company Proposed	Gallons	Present Rates	Proposed Rates	Dollar Increase	Percent Increase
Average Usage	6,720	\$ 40.06	\$ 40.58	\$ 0.52	1.30%
Median Usage	5,500	35.18	35.70	\$ 0.52	1.48%
Staff Recommended					
Average Usage	6,720	\$ 40.06	\$ 38.96	\$ (1.10)	-2.75%
Median Usage	5,500	35.18	33.90	\$ (1.29)	-3.65%

Present & Proposed Rates (Without Taxes)
General Service 5/8 x 3/4-Inch Meter

Gallons Consumption	Present Rates	Company Proposed Rates	% Increase	Staff Recommended Rates	% Increase
-	\$ 13.18	\$ 14.70	11.53%	\$ 14.70	11.53%
1,000	17.18	18.45	7.39%	17.64	2.68%
2,000	21.18	22.20	4.82%	20.58	-2.83%
3,000	25.18	25.95	3.06%	23.52	-6.59%
4,000	29.18	29.70	1.78%	27.67	-5.17%
5,000	33.18	33.70	1.57%	31.82	-4.10%
6,000	37.18	37.70	1.40%	35.97	-3.25%
7,000	41.18	41.70	1.26%	40.12	-2.57%
8,000	45.18	45.70	1.15%	44.27	-2.01%
9,000	49.18	49.70	1.06%	48.42	-1.55%
10,000	53.18	53.70	0.98%	52.57	-1.15%
11,000	57.18	57.95	1.35%	57.85	1.17%
12,000	61.18	62.20	1.67%	63.13	3.19%
13,000	65.18	66.45	1.95%	68.41	4.96%
14,000	69.18	70.70	2.20%	73.69	6.52%
15,000	73.18	74.95	2.42%	78.97	7.91%
16,000	77.18	79.20	2.62%	84.25	9.16%
17,000	81.18	83.45	2.80%	89.53	10.29%
18,000	85.18	87.70	2.96%	94.81	11.31%
19,000	89.18	91.95	3.11%	100.09	12.23%
20,000	93.18	96.20	3.24%	105.37	13.08%
25,000	113.18	117.45	3.77%	131.77	16.43%
30,000	133.18	138.70	4.14%	158.17	18.76%
35,000	153.18	159.95	4.42%	184.57	20.49%
40,000	173.18	181.20	4.63%	210.97	21.82%
45,000	193.18	202.45	4.80%	237.37	22.88%
50,000	213.18	223.70	4.93%	263.77	23.73%
75,000	313.18	329.95	5.35%	395.77	26.37%
100,000	413.18	436.20	5.57%	527.77	27.73%

ORIGINAL

BEFORE THE ARIZONA CORPORATION COMMISSION
RECEIVED

EXHIBIT
tabbles
A-12

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

COMMISSIONERS
BOB STUMP- Chairman
GARY PIERCE
BRENDA BURNS
BOB BURNS
SUSAN BITTER SMITH

2013 MAY -3 P 2: 12
ARIZONA CORPORATION COMMISSION
DOCKET CONTROL

IN THE MATTER OF THE APPLICATION OF
VAIL WATER COMPANY FOR A
DETERMINATION OF THE FAIR VALUE OF ITS
UTILITY PLANT AND PROPERTY AND FOR AN
INCREASE IN ITS RATES AND CHARGES
BASED THEREON.

DOCKET NO. W-01651B-12-0339

STAFF'S NOTICE OF FILING
PROPOSED PLAN OF
ADMINISTRATION AND EXAMPLE
COMPUTATION OF CAP
SURCHARGE

Staff of the Arizona Corporation Commission ("Staff") hereby files the Proposed Plan of Administration and Example Computation of CAP Surcharge in accordance with the Settlement Agreement which was previously filed on April 26, 2013 in the above docket.

RESPECTFULLY SUBMITTED this 3rd day of May 2013.

Brian E. Smith
Bridget A. Humphrey
Attorneys, Legal Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007
(602) 542-3402

Arizona Corporation Commission
DOCKETED

MAY 3 2013

DOCKETED BY
JSM

1 Original and thirteen (13) copies
of the foregoing filed this
2 3rd day of May 2013 with:

3 Docket Control
Arizona Corporation Commission
4 1200 West Washington Street
Phoenix, Arizona 85007

5
6 Copy of the foregoing mailed
this 3rd day of May 2013 to:

7 Christopher Volpe
Vice President
8 Vail Water Company
1010 North Finance Center Drive
9 Suite 200
Tucson, Arizona 85710

10
11 Michael McNulty
Michael Hallam
LEWIS AND ROCA, LLP
12 40 North Central Avenue
Phoenix, Arizona 85004
13 Attorneys for VWC

14

15

16 
17

18

19

20

21

22

23

24

25

26

27

28

CAP Surcharge and Long-Term Storage Credit Balance Plan of Administration

This Plan of Administration (“POA”) relates to the administration of Vail Water Company’s (“Vail” or the “Company”) CAP Surcharge and Long-Term Storage Balance. The purpose of the POA is to describe how Vail will administer its CAP Surcharge and Long-Term Storage Balance if approved by the Arizona Corporation Commission in Docket No. W-01651B-12-0339.

I. Overview

Vail is a public service corporation providing water utility service in Pima County, Arizona pursuant to a Certificate of Convenience and Necessity granted by the Arizona Corporation Commission. As described in Decision Nos. 62450 and 73218, Vail is currently pursuing a CAP project that will allow for the direct delivery of CAP water in Vail’s service territory.

II. General Description - Surcharge

The purpose of the CAP surcharge mechanism is to recover the costs of CAP water and delivery of CAP water to the Company’s service territory not included in base rates once the CAP project is complete and water is being delivered. Under the Company’s proposed CAP surcharge mechanism, the Company would be required to make a separate filing for Commission consideration before the first surcharge becomes effective. The Company shall file its first surcharge request prior to taking delivery of CAP water through the CAP project. The amount of the initial surcharge will be determined and submitted for approval by the Commission. The CAP surcharge will be based on gallons sold similar to a commodity rate. The CAP surcharge will appear on customers’ bills as a separate line item labeled “CAP Water Surcharge.” Thereafter, the Company shall make annual filings prior to the anniversary of the effective date of the initial CAP surcharge.

III. Components of CAP Surcharge

The CAP surcharge will include the following components as further described in Exhibit 1:

- Component 1 - Variance from Combined CAP M&I Capital and CAP Delivery Charges included in Base Rates – This component is based upon variances between the combined CAP M&I capital and CAP delivery charges in effect for the applicable year and the combined amount of those rates (\$105.87 per acre-foot) included in base rates.

- Component 2 - Tucson Water Wheeling Fees – This component is based upon the fees set forth in the final Wheeling Agreement between Vail and Tucson Water and the volume of water delivered to Vail’s service territory as defined by the Wheeling Agreement.
- Component 3 - Periodic Unrecovered Recharge Credits – This component applies the rate variance calculated in Component 1 to any excess of the total CAP allocation (in acre-feet) over the total water wheeled to customers. It is an asset that represents the CAP costs included in long term storage credits reserved for future use.
- Component 4 - Prior Year Under/(Over) Recovery – This component represents the under/(over) recovery of the prior year’s costs through the surcharge.
- Component 5 - Long Term Storage Credit Recovery – This component reflects the value of Long Term Storage Credits to be recovered from ratepayers and used to offset CAGR fees. The amount for recovery from ratepayers is calculated using average inventory cost. Vail will provide documentation to support these amounts.
- Component 6 - Gain on Sale of Long Term Storage Credits – This component reflects the customers’ share (50 percent) of any profit resulting from the sale of Long Term Storage Credits to third parties.
- Component 7 - Excess Water Loss Disallowance – This component is a disallowance of charges based on unaccounted for water loss in Vail’s system in excess of 10 percent. If Vail’s unaccounted for water loss for the 12 months prior to the date of filing for a new surcharge exceeds 10 percent, the total amounts of the other components will be reduced by the percentage the unaccounted for water loss is in excess of 10 percent.

IV. Calculation of the CAP Surcharge

Once the total of the component costs have been determined, the CAP surcharge (per 1,000 gallons) will be calculated by dividing the total costs by the prior year’s gallons sold (in 1,000s). An illustrative exhibit is attached as Exhibit 1 showing the components of the calculation.

The Company will track the surcharge collections during the year and identify any under/(over) recovery. Any under/(over) recovery of the prior year’s surcharge will be considered in the subsequent year’s computation of the surcharge.

V. CAP Long-Term Storage Balance

The Company will maintain a CAP long-term storage balance. The balance will be calculated beginning with the \$1,081,028 amount adopted as a component of rate base and reflect additions for CAP M&I capital and CAP delivery charges incurred in the period beginning January 1, 2012, and ending the day before rates become effective in this case and

Periodic Unrecovered Recharge Credits (Component 3) and deductions for Variance from Combined CAP M&I Capital and CAP Deliver Charges included in Base Rates (Component 1), Long-Term Storage Credit Recovery (Component 5) and Total Cost of Long-Term Storage Credits Sold (Exhibit 1, Line 22).

VI. Reporting

The Company shall file its first surcharge request prior to taking delivery of CAP water through the CAP project.

On or before February 1st of each year thereafter Vail will submit to the Commission as a compliance item an annual report showing its collections under the CAP Surcharge that includes a calculation of any under/(over) recovery and a calculation of the CAP Long-Term Storage Balance with detail showing each component's contribution to the change in balance from the prior year.

VII. CAP Surcharge Implementation

Vail will submit annually a schedule showing the computation of each year's surcharge along with supporting documentation of the underlying costs. Except for the first year, which may be a partial year, each surcharge shall remain in effect for a period of 12 months. The first surcharge calculation shall require Commission approval prior to going into effect. Thereafter, each surcharge shall be approved administratively by Commission Staff and shall become effective on April 1st, unless Commission Staff files an objection to such surcharge calculation prior to April 1st. Notwithstanding the foregoing, if any annual surcharge proposed by Vail represents an increase greater than \$1.00 per 1,000 gallons over the CAP surcharge then in effect, such surcharge shall require Commission approval prior to going into effect.

Vail Water Company
CAP Surcharge Mechanism
Example Computation of CAP Surcharge (Year 1)

Exhibit 1
Page 1 of 2

Component 1 - Variance from Combined CAP M&I Capital and CAP Delivery Charges included in Base Rates

[1]	CAP Allocation (a.f.)	1,857
[2]	CAP M&I Capital and Delivery Charges (per a.f.) using base year (test year CAP rate)	\$ 105.87
[3]	CAP M&I Capital and Delivery Charges (per a.f.) using next year's firm rate	\$ 144.00
[4]	CAP Rate Increase (decrease) [3]-[2]	\$ 38.13
[5]	Total CAP M&I Capital and Delivery Charges Increase(decrease) [1]x[4]	\$ 70,807

Component 2 - Tucson Water Wheeling Fees

[6]	CAP Water Delivered to Vail Service Territory (a.f.)	1,100
[7]	Wheeling fee (per a.f.)	\$ 650.00
[8]	Total Wheeling Fees	\$ 715,000

Component 3 - Periodic Unrecovered Recharge Credits

[9]	CAP Water Recharged (a.f.) [1]-[6]	757
[10]	CAP Rate Increase (per a.f.) = [4]	\$ 38.13
[11]	Total Recharge Credits for Future Use [9]x[10]	\$ (28,864)

Component 4 - Prior Year Under/(Over) Recovery (Not applicable in Year 1)

[12]	Total amount to be recovered via surcharge =[38] from prior year calc	\$ -
[13]	Gallons sold in previous 12 months (in 1,000s) (provide support)	-
[14]	Prior year surcharge rate (per 1,000 gallons) = [40] from prior year	\$ -
[15]	Amounts recovered via surcharge [13]x[14]	\$ -
[16]	Prior Year Under (Over) recovery [12]-[15]	\$ -

Component 5 - Long-Term Storage Credit Recovery

[17]	Long-term Storage Credits Used (a.f.) (provide support)	100
[18]	Average Cost (provide support)	\$ 125
[19]	Total Cost [17]x[18]	\$ 12,500

Component 6 - Gain on Sale of Long-Term Storage Credits

[20]	Long-term Storage Credits Sold (a.f.) (provide support)	100
[21]	Average Cost per a.f. (provide support)	\$ 125
[22]	Total Cost of Long-term Storage Credits Sold [20]x[21]	\$ 15,625
[23]	Total Sales of Long-term Storage Credits	\$ 15,625
[24]	Gain on Sale of Storage Credits [23]-[22]	\$ -
[25]	Shared with Ratepayers (%)	50.00%
[26]	Credit for Rate Payer's Share of Gain [24]x[25]x(-1)	\$ -

Component 7 - Excess Water Loss Disallowance

[27]	Gallons Sold in Prior Year (in 1,000's) (provide support)	344,500
[28]	Accounted for Water Not Sold (in 1,000's) (provide support)	10,000
[29]	Total Gallons Sold and Accounted For (in 1,000's) [27] + [28]	354,500
[30]	Total Gallons Allowed (in 1,000s) [29]/0.90	393,889
[31]	Gallons Pumped in Prior Year (in 1,000's) (provide support)	420,000
[32]	Water Loss (in 1,000's) [31] - [30]	26,111
[33]	Percent Water Loss [32]/[31]x100	6.22%
[34]	Allowed Water Loss Percentage	10.00%
[35]	Percent Reduction in Total Costs Recovered [34]-[33] (if positive then 0%)	0.00%
[36]	Total Base Costs [5]+[8]+[11]+[16]+[19]+[26]	\$ 769,443
[37]	Water Loss Credit [35]x[36]	\$ -

Computation of Commodity Surcharge

[38]	Total Net Costs to be Recovered [36]+[37]	\$ 769,443
[39]	Gallons sold in prior year (in 1,000's)	340,000
[40]	Cost per 1,000 gallons [38]/[39]	<u>\$ 2.26</u>

Vail Water Company
CAP Surcharge Mechanism
Example Computation of CAP Surcharge (Year 2)

Exhibit 1
Page 2 of 2

Component 1 - Variance from Combined CAP M&I Capital and CAP Delivery Charges Included in Base Rates

[1]	CAP Allocation (a.f.)	1,857
[2]	CAP M&I Capital and Delivery Charges (per a.f.) using base year (test year CAP rate)	\$ 105.87
[3]	CAP M&I Capital and Delivery Charges (per a.f.) using next year's firm rate	\$ 154.00
[4]	CAP Rate Increase (decrease) [3]-[2]	\$ 48.13
[5]	Total CAP M&I Capital and Delivery Charges Increase(decrease) [1]x[4]	<u>\$ 89,377</u>

Component 2 - Tucson Water Wheeling Fees

[6]	CAP Water Delivered to Vail Service Territory (a.f.)	1,300
[7]	Wheeling fee (per a.f.)	\$ 650.00
[8]	Total Wheeling Fees	<u>\$ 845,000</u>

Component 3 - Periodic Unrecovered Recharge Credits

[9]	CAP Water Recharged (a.f.) [1]-[6]	557
[10]	CAP Rate Increase (per a.f.) = [4]	\$ 48.13
[11]	Total Recharge Credits for Future Use [9]x[10]	<u>\$ (26,808)</u>

Component 4 - Prior Year Under/(Over) Recovery

[12]	Total amount to be recovered via surcharge = [38] from prior year calc	\$ 769,443
[13]	Gallons sold in previous 12 months (in 1,000s) (provide support)	352,000
[14]	Prior year surcharge rate (per 1,000 gallons) = [40] from prior year	\$ 2.26
[15]	Amounts recovered via surcharge [13]x[14]	\$ 796,600
[16]	Prior Year Under (Over) recovery [12]-[15]	<u>\$ (27,157)</u>

Component 5 - Long-Term Storage Credit Recovery

[17]	Long-term Storage Credits Used (a.f.) (provide support)	100
[18]	Average Cost (provide support)	\$ 125
[19]	Total Cost [17]x[18]	<u>\$ 12,500</u>

Component 6 - Gain on Sale of Long-Term Storage Credits

[20]	Long-term Storage Credits Sold (a.f.) (provide support)	150
[21]	Average Cost per a.f. (provide support)	\$ 125
[22]	Total Cost of Long-term Storage Credits Sold [20]x[21]	\$ 15,625
[23]	Total Sales of Long-term Storage Credits	\$ 15,625
[24]	Gain on Sale of Storage Credits [23]-[22]	\$ -
[25]	Shared with Ratepayers (%)	<u>50.00%</u>
[26]	Credit for Rate Payer's Share of Gain [24]x[25]x(-1)	<u>\$ -</u>

Component 7 - Excess Water Loss Disallowance

[27]	Gallons sold in previous 12 months (in 1,000s) (provide support)	352,000
[28]	Accounted for Water Not Sold (in 1,000's) (provide support)	10,000
[29]	Total Gallons Sold and Accounted For (in 1,000's) [27] + [28]	362,000
[30]	Total Gallons Allowed (in 1,000s) [29]/0.90	402,222
[31]	Gallons Pumped in Prior Year (in 1,000's) (provide support)	420,000
[32]	Water Loss (in 1,000's) [31] - [30]	17,778
[33]	Percent Water Loss [32]/[31]x100	4.23%
[34]	Allowed Water Loss Percentage	10.00%
[35]	Percent Reduction in Total Costs Recovered [34]-[33] (if positive then 0%)	0.00%
[36]	Total Base Costs [5]+[8]+[11]+[16]+[19]+[26]	<u>\$ 892,912</u>
[37]	Water Loss Credit [35]x[36]	<u>\$ -</u>

Computation of Commodity Surcharge

[38]	Total Net Costs to be Recovered [36]+[37]	\$ 892,912
[39]	Gallons sold in previous 12 months (in 1,000s) =[13]	<u>352,000</u>
[40]	Cost per 1,000 gallons [38]/[39]	<u><u>\$ 2.54</u></u>

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

BEFORE THE ARIZONA CORPORATION COMMISSION
RECEIVED

COMMISSIONERS

BOB STUMP- Chairman
GARY PIERCE
BRENDA BURNS
BOB BURNS
SUSAN BITTER SMITH

2013 FEB 25 P 4:44

ARIZONA CORP COMMISSION
DOCKET CONTROL

IN THE MATTER OF THE APPLICATION OF
OF VAIL WATER COMPANY FOR A
DETERMINATION OF THE FAIR VALUE OF
ITS UTILITY PLANT AND PROPERTY AND
FOR AN INCREASE IN ITS RATES AND
CHARGES BASED THEREON.

DOCKET NO. W-01651B-12-0339

**STAFF'S NOTICE OF FILING DIRECT
TESTIMONY**

Staff of the Arizona Corporation Commission ("Staff") hereby files the Direct
Testimony of Jeffrey M. Michlik, John A. Cassidy and Marlin Scott Jr., in the above
docket.

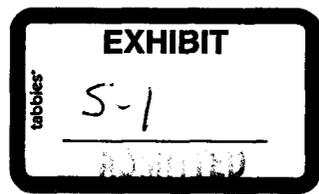
RESPECTFULLY SUBMITTED this 25th day of February 2013.



Brian E. Smith, Attorney
Bridget A. Humphrey, Attorney
Legal Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007
(602) 542-3402

Original and thirteen (13) copies
of the foregoing filed this
25th day of February 2013 with:

Docket Control
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007



1 Copy of the foregoing mailed this
25th day of February 2013 to:

2 Christopher Volpe, Vice President
3 Vail Water Company
4 1010 North Finance Center Drive
5 Suite 200
Tucson, Arizona 85710

6 Michael McNulty
7 Michael Hallam
8 Lewis and Roca LLP
40 North Central Avenue
Phoenix, Arizona 85004

9
10 Kayla Christensen

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

BEFORE THE ARIZONA CORPORATION COMMISSION

BOB STUMP

Chairman

GARY PIERCE

Commissioner

BRENDA BURNS

Commissioner

BOB BURNS

Commissioner

SUSAN BITTER SMITH

Commissioner

IN THE MATTER OF THE APPLICATION OF) DOCKET NO.W-01651B-12-0339
VAIL WATER COMPANY FOR A)
DETERMINATION OF THE FAIR VALUE OF ITS)
UTILITY PLANT AND PROPERTY AND FOR AN)
INCREASE IN ITS RATES AND CHARGES)
BASED THEREON)
_____)

DIRECT

TESTIMONY

OF

JEFFREY M. MICHLIK

PUBLIC UTILITIES ANALYST V

UTILITIES DIVISION

ARIZONA CORPORATION COMMISSION

FEBRUARY 25, 2013

TABLE OF CONTENTS

	Page
I. INTRODUCTION	1
II. BACKGROUND	3
III. CONSUMER SERVICES	3
IV. COMPLIANCE.....	4
V. SUMMARY OF FILING, RECOMMENDATIONS, AND ADJUSTMENTS.....	4
VI. RATE BASE ADJUSTMENTS	6
<i>Fair Value Rate Base</i>	6
<i>Rate Base Summary</i>	6
<i>Rate Base Adjustment No. 1 – Retired Plant</i>	7
<i>Rate Base Adjustment No. 2 – Plant Retired to Wrong Account</i>	7
<i>Rate Base Adjustment No. 3 – Excess Capacity</i>	7
<i>Rate Base Adjustment No. 4 – Central Arizona Project (“CAP”) Long-Term Storage Credits (“LTSC”)</i>	8
VII. OPERATING INCOME ADJUSTMENTS.....	11
<i>Operating Income Summary</i>	11
<i>Operating Income Adjustment No. 1 – Purchased Water Expense</i>	11
<i>Operating Income Adjustment No. 2 – Water Testing Expense</i>	12
<i>Operating Income Adjustment No. 3 – Miscellaneous Expense</i>	12
<i>Operating Income Adjustment No. 4 – Depreciation Expense</i>	13
<i>Operating Income Adjustment No. 5 – Property Tax Expense</i>	13
<i>Operating Income Adjustment No. 6 – Commission Tax Allowance Policy - Income Tax Expense</i>	14
VIII. REVENUE REQUIREMENT	14
IX. RATE DESIGN	15
X. AFFILIATED AND RELATED ENTITIES	15
<i>Affiliate and Related Entities Structure</i>	15
<i>Employee and Salaries</i>	21
<i>Affiliates General Ledger</i>	23
XI. CENTRAL ARIZONA PROJECT	24
<i>Introduction</i>	24
<i>Hook-up Fees</i>	29
<i>CAP Service Charge</i>	32
<i>Company’s CAP surcharge adjuster mechanism</i>	32

SCHEDULES

VAIL WATER COMPANY

Revenue Requirement.....JMM-1
Commission Tax Allowance Policy – Gross Revenue Conversion Factor.....JMM-2
Rate Base – Original Cost.....JMM-3
Summary of Original Cost Rate Base Adjustments.....JMM-4
Rate Base Adjustment No. 1 – Retired Plant.....JMM-5
Rate Base Adjustment No. 2 – Plant Retired to Wrong Account.....JMM-6
Rate Base Adjustment No. 3 – Excess Capacity.....JMM-7
Rate Base Adjustment No. 4 – CAP Long-Term Storage Credits.....JMM-8
Operating Income Statement – Adjusted Test Year and Staff Recommended.....JMM-9
Summary of Operating Income Statement Adjustments – Test Year.....JMM-10
Operating Income Adj. No. 1 – Purchased Water Expense.....JMM-11
Operating Income Adj. No. 2 – Water Testing Expense.....JMM-12
Operating Income Adj. No. 3 – Miscellaneous Expense.....JMM-13
Operating Income Adj. No. 4 – Depreciation Expense.....JMM-14
Operating Income Adj. No. 5 – Income Tax Expense.....JMM-15
Operating Income Adj. No. 6 – Property Tax Expense.....JMM-16
Rate Design.....JMM-17
Typical Bill Analysis.....JMM-18

ATTACHMENTS

CAP Long-Term Storage Credits..... Attachment A
Affiliated and Related Entities..... Attachment B
TEM Corp. Contract..... Attachment C
Salary Allocation..... Attachment D
CAP Water line..... Attachment E

**EXECUTIVE SUMMARY
VAIL WATER COMPANY
DOCKET NO. W-01651B-12-0339**

Vail Water Company (“Company”) is a certificated Arizona public service corporation that provided water services during 2011 in Pima County, Arizona. The average number of customers served per the Company during the test year was approximately 3,900.

On July 27, 2012, the Company filed with the Arizona Corporation Commission (“Commission”) an application for a permanent rate increase with a test year ending December 31, 2011. The application was found sufficient on August 27, 2012.

Rate Application:

The Company-proposed rates, as filed, produce total operating revenue of \$2,378,860, an increase of \$44,113, or 1.89 percent, over test year revenue of \$2,334,747 to provide a \$344,528 operating income and a 10.40 percent rate of return on its proposed \$3,312,774 fair value rate base (“FVRB”) which is its original cost rate base (“OCRB”).

The Utilities Division (“Staff”) recommends rates that produce total operating revenue of \$2,191,924, a decrease of \$142,823, or 6.12 percent, from the Staff-adjusted test year revenue of \$2,334,747, to provide a \$201,902 operating income and a 9.10 percent return on the \$2,218,704 Staff-adjusted FVRB and OCRB.

The Company-proposed rates would increase the monthly bill for a typical 5/8 x 3/4-inch meter residential customer, with a median usage of 5,500 gallons, by \$.52 (1.48 percent), from \$35.18 to \$35.70. Under the Staff-recommended rate design for permanent rates, the monthly bill for a typical residential customer would decrease by \$3.73 (10.60 percent), from \$35.18 to \$31.45.

Staff Recommendations:

Staff recommends:

- Approval of Staff’s rates and charges as shown in schedule JMM-17. In addition to collection of its regular rates and charges, the Company may collect from its customers a proportionate share of any privilege, sales or use tax, per Arizona Administrative Code (“A.A.C.”) Rule 14-2-409(D) (5).
- Directing the Company to docket with the Commission a schedule of its approved rates and charges within 30 days after the date the Decision in this matter is issued.
- Directing the Company to file with Docket Control, as a compliance item in this docket and within 90 days of the effective date of a decision in this proceeding, at

least five Best Management Practices (“BMPs”), in the form of tariffs that substantially conform to the templates created by Staff, for Commission review and consideration. The templates created by Staff are available on the Commission’s website at <http://www.azcc.gov/Divisions/Utilities/forms.asp> (see Engineering Report).

- Authorizing the depreciation rates by individual National Association of Regulatory Utility Commissioners account, as presented in Table 1-1 of Engineering Report.
- Directing the Company to obtain competitive bids for its management services no less frequently than every three years, file the management services bid documentation with the Utilities Compliance Division and file a letter in Docket Control stating that the bid documentation was filed with the Utilities Division.
- Directing the Company to directly track salary costs from its affiliate, TEM Corp., to the maximum extent practical by use of timesheets in units no larger than hourly.
- Direct the Company to cooperate with Staff and provide information Staff may need in the Company’s affiliate general ledger and other accounting records.
- Authorizing the Company to use any funds that remain in the Central Arizona Project (“CAP”) account to fund the CAP Water line from Tucson Water to Vail Water and to treat those funds as contributions in aid of construction.
- Authorize a surcharge to be calculated at a later date, through the Company’s own initiative in the Docket for this case, to request recovery of new CAP costs as they become known and measurable.
- Direct that the Company’s CAP surcharges be reviewed in its next rate case for appropriate modification or discontinuation.

1 **I. INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is Jeffrey M. Michlik. I am a Public Utilities Analyst V employed by the
4 Arizona Corporation Commission ("Commission") in the Utilities Division ("Staff"). My
5 business address is 1200 West Washington Street, Phoenix, Arizona 85007.

6
7 **Q. Briefly describe your responsibilities as a Public Utilities Analyst V.**

8 A. In my capacity as a Public Utilities Analyst V, I analyze and examine accounting,
9 financial, statistical and other information and prepare reports based on my analyses that
10 present Staff's recommendations to the Commission on utility revenue requirements, rate
11 design and other matters. I also provide expert testimony on these same issues.

12
13 **Q. Please describe your educational background and professional experience.**

14 A. In 2000, I graduated from Idaho State University, receiving a Bachelor of Business
15 Administration Degree in Accounting and Finance, and I am a Certified Public
16 Accountant with the Arizona State Board of Accountancy. I have attended the National
17 Association of Regulatory Utility Commissioners' ("NARUC") Utility Rate School,
18 which presents general regulatory and business issues.

19
20 I joined the Commission as a Public Utilities Analyst in May of 2006. Prior to
21 employment with the Commission, I worked four years for the Arizona Office of the
22 Auditor General as a Staff Auditor, and one year in public accounting as a Senior Auditor.

23
24 **Q. What is the scope of your testimony in this case?**

25 A. I am presenting Staff's analysis and recommendations regarding Vail Water Company's
26 ("Vail" or "Company") application for a permanent rate increase. I am presenting

1 testimony and schedules addressing rate base, operating revenues and expenses, revenue
2 requirement, and rate design. Mr. Marlin Scott Jr. is presenting Staff's engineering
3 analysis and related recommendations. Mr. John Cassidy is presenting cost of capital
4 testimony.

5

6 **Q. What is the basis of your testimony in this case?**

7 A. I performed a regulatory audit of the Company's application and records. The regulatory
8 audit consisted of examining and testing financial information, accounting records, and
9 other supporting documentation and verifying that the accounting principles applied were
10 in accordance with the Commission-adopted NARUC Uniform System of Accounts
11 ("USoA").

12

13 **Q. How is your testimony organized?**

14 A. My testimony is presented in ten sections. Section I is this introduction. Section II
15 provides a background of the Company. Section III is a summary of consumer service
16 issues. Section IV presents compliance status. Section V is a summary of the Company's
17 filing and Staff's rate base and operating income adjustments. Section VI presents Staff's
18 rate base recommendations. Section VII presents Staff's operating income
19 recommendations. Section VIII presents Staff's revenue requirement. Section IX presents
20 Staff's rate design. Section X presents the Company's Affiliated and Related Entities, and
21 Section XI presents Staff's Central Arizona Project recommendations.

22

1 **II. BACKGROUND**

2 **Q. Please review the background of this application.**

3 A. Vail Water Company is a certificated Arizona public service corporation that provided
4 water services during 2011 in Pima County, Arizona. The average number of customers
5 served per the Company during the test year was 3,900.

6

7 On July 27, 2012, the Company filed an application for a permanent rate increase, with a
8 test year ending December 31, 2011.

9

10 **III. CONSUMER SERVICES**

11 **Q. Please provide a brief history of customer complaints received by the Commission**
12 **regarding the Company. Additionally, please discuss customer responses to the**
13 **Company's proposed rate increase.**

14 A. A review of the Commission's Consumer Services database for the Company from
15 January 1, 2010, to January 30, 2013, revealed the following:

16

17 2012 – Zero complaints, zero opinions, and zero inquires.

18 2011 – Three complaints (one billing, one disc/term-non pay, and one other), zero
19 opinions and zero inquiries.

20 2010 – One complaint (deposit refund), zero opinions and zero inquiries.

21

22 All complaints have been resolved and closed.

23

1 **IV. COMPLIANCE**

2 **Q. Please provide a summary of the compliance status of the Company.**

3 A. A check of the Commission's Compliance database indicates that there are currently no
4 delinquencies for the Company.

5

6 **V. SUMMARY OF FILING, RECOMMENDATIONS, AND ADJUSTMENTS**

7 **Q. Please summarize the Company's proposals in this filing.**

8 A. The Company-proposed rates, as filed, produce total operating revenue of \$2,378,860, an
9 increase of \$44,113, or 1.89, over test year revenue of \$2,334,747 to provide a \$344,528
10 operating income and a 10.40 percent rate of return on its proposed \$3,312,773 fair value
11 rate base ("FVRB") which is its original cost rate base ("OCRB").

12

13 **Q. Please summarize Staff's recommendations.**

14 A. Staff recommends rates that produce total operating revenue of \$2,191,924, a decrease of
15 \$142,823, or 6.12 percent, from the Staff-adjusted test year revenue of \$2,334,747, to
16 provide a \$201,902 operating income and a 9.10 percent return on the \$2,218,704 Staff-
17 adjusted FVRB and OCRB.

18

19 **Q. What test year did the Company use in this filing?**

20 A. The Company's rate filing is based on the twelve months ended December 31, 2011 ("test
21 year").

22

23 **Q. Please summarize the rate base adjustments addressed in your testimony.**

24 A. My testimony addresses the following issues:

25

1 Retired Plant – This adjustment decreases plant-in-service by \$281,388 and accumulated
2 depreciation by \$281,388 to remove plant-in-service that should be retired.

3
4 Plant Retired to Wrong Account – This adjustment reclassifies plant balances to correct
5 errors in recording retirements. This adjustment neither increases or decreases plant-in-
6 service, but does decrease the associated accumulated depreciation by \$10,136.

7
8 Excess Capacity – This adjustment reduces plant-in-service by \$268,743 and accumulated
9 depreciation by \$268,743 to remove excess capacity.

10
11 Central Arizona Project (“CAP”) Long-Term Storage Credits – This adjustment creates a
12 Deferred Regulatory Liability in the amount of \$1,075,643 to recognize ratepayer monies
13 held by the Company.

14
15 **Q. Please summarize the operating revenue and expense adjustments addressed in your**
16 **testimony.**

17 A. My testimony addresses the following issues:

18
19 Central Arizona Project (“CAP”) Municipal and Industrial (“M&I”) Expenses – This
20 adjustment increases CAP M&I expenses by \$47,911 to take into account scheduled
21 increases in CAP M&I expenses.

22
23 Water Testing Expense – This adjustment increases water testing expense by \$9,761 to
24 reflect Staff’s recommended annual amount of \$13,667.

25

1 Miscellaneous Expense – This adjustment decreases miscellaneous expenses by \$1,311 to
2 remove costs that are not necessary to the provision of water services.

3
4 Depreciation Expense – This adjustment decreases depreciation expense by \$40,418 to
5 reflect application of Staff’s recommended adjustments to plant-in-service discussed
6 above and Staff’s recommended depreciation rates.

7
8 Property Tax Expense – This adjustment does not increase or decrease test year property
9 taxes, but reflects application of the modified version of the Arizona Department of
10 Revenue’s (“ADOR”) property tax methodology.

11
12 Income Tax Allowance Expense – This adjustment decreases test year income tax expense
13 by \$13,733 to reflect the Tax Allowance for income tax expense.

14
15 **VI. RATE BASE ADJUSTMENTS**

16 *Fair Value Rate Base*

17 **Q. Did the Company prepare a schedule showing the elements of Reconstruction Cost**
18 **New Rate Base?**

19 A. No, the Company did not. The Company’s filing treats the OCRB the same as the FVRB.

20
21 *Rate Base Summary*

22 **Q. Please summarize Staff’s adjustments to the Company’s rate base shown in**
23 **Schedules JMM-3 and JMM-4.**

24 A. Staff’s adjustments to the Company’s rate base resulted in a net decrease of \$1,094,069
25 from \$3,312,773 to \$2,218,704. Staff’s recommendations result from the rate base
26 adjustments described below.

1 *Rate Base Adjustment No. 1 – Retired Plant*

2 **Q. Did Staff identify plant that should be retired?**

3 A. Yes. Staff identified \$281,388 in plant that the Company should have retired, but had not
4 retired. Please see the testimony of Staff Engineer Marlin Scott, Jr.

5
6 **Q. What is Staff's recommendation?**

7 A. Staff recommends decreasing plant in service by \$281,388 to remove all plant from rate
8 base that should have been retired, and also remove the associated accumulated
9 depreciation amount of \$288,388, as shown in Staff Schedule JMM-5.

10
11 *Rate Base Adjustment No. 2 – Plant Retired to Wrong Account*

12 **Q. Did Staff identify plant that was retired to the wrong account?**

13 A. Yes. Based on the Company's response to Staff data request 4-3, Staff identified \$27,480
14 in plant that was retired to the wrong account.

15
16 **Q. What is Staff's recommendation?**

17 A. Staff recommends reclassifying and increasing plant in the amount of \$1,838 in account
18 311 Electric Pumping Equipment, and in the amount of \$25,642 in account 330
19 Distribution Reservoirs and Standpipe, and reducing plant in the amount of \$27,480 in
20 account 340, Office Furniture and Fixtures, along with decreasing the associated
21 accumulated depreciation by \$10,136, as shown in Staff Schedule JMM-6.

22
23 *Rate Base Adjustment No. 3 – Excess Capacity*

24 **Q. Did Staff identify plant-in-service with excess capacity?**

25 A. Yes. Staff identified \$268,743 in excess capacity that should be removed from rate base.
26 Please see the testimony of Staff Engineering Marlin Scott, Jr.

1 **Q. What is Staff's recommendation?**

2 A. Staff recommends decreasing plant in the amount of \$268,743 in account 307 Wells and
3 Springs, as shown in Staff Schedule JMM-7.

4

5 *Rate Base Adjustment No. 4 – Central Arizona Project ("CAP") Long-Term Storage Credits*
6 *("LTSC")*

7 **Q. Is the Company proposing to include Deferred CAP Charges of \$1,104,206 in rate**
8 **base?**

9 A. Yes.

10

11 **Q. Please provide a brief overview of the Company's CAP LTSC and their uses?**

12 A. Based on the Company's response to Staff data request 3-1, the Company has an annual
13 subcontract amount of 1,857 Acre Feet ("AF") of CAP rights. Currently Vail recharges its
14 entire annual allocation with Kai Farms which generates recharge credits. The Company,
15 as part of the Tucson Active Management Area, uses these credits to offset its annual
16 groundwater pumping, as required to achieve "Safe Yield." The Company has also sold a
17 limited amount of excess credits to del Lago Golf club during months when there is a
18 need. Storage credits purchased by del Lago Golf have ranged from 125 AF to 243 AF
19 annually and are sold on an average costs basis. Funds from these sales are deposited in
20 the segregated CAP account.

21

22 **Q. Why has the Company been accumulating theses CAP LTSC?**

23 A. According to the Company, prior to 2009 all CAP and associated recharge costs were
24 expensed in the year disbursed. As the remainder credits grew to an amount greater than

1 the amount of water recovered for a calendar year, the Company began to capitalize its
2 CAP charges and amortize its usage on an average cost basis.¹

3
4 Further, the Company plans to continue to use the LTSC until it can take direct delivery of
5 the CAP water, and it plans to keep an amount of credits in reserve for potential outages
6 on the canal.

7
8 **Q. Does Staff agree with the Company's plan for using the CAP LTSC?**

9 A. Staff agrees so long as the Company continues to deposit the proceeds of any sale of
10 excess credits into the segregated funds designated for CAP purposes.

11
12 **Q. Has the Company provided Staff with a CAP LTSC work sheet?**

13 A. Yes. The Company stated that this worksheet mirrors the worksheet required by the
14 Arizona Department of Water Resources ("ADWR"), but it provides greater detail.

15
16 **Q. Does Staff agree with the Company's calculation?**

17 A. Yes, for the most part. The Company provided Staff with a revised worksheet in response
18 to Staff data request 5-1. Staff did notice that the five-percent cut to the aquifer was not
19 included in the 2011 year calculation, and Staff has included a recalculated storage credit
20 figure. Please see Attachment A.

21
22 **Q. Has Staff made an adjustment to correct for the Company's omission of the five-**
23 **percent cut in the Deferred CAP asset?**

24 A. Yes. Please see schedule JMM-8. This results in a \$28,563 reduction to the Deferred
25 CAP asset charge.

¹ Company response to Staff data request JMM 5-1.

1 **Q. How is the CAP LTSC balance calculated on a yearly basis?**

2 A. As shown in the worksheet included in Attachment A, the Company starts with a
3 beginning balance which includes the AF, cost and per unit cost. The Company then adds
4 the CAP M&I charges for water entering the recharge facility for the year.² Next, other
5 costs for acquisitions or purchases of LTSC for the year are added.³ Then, the Company
6 subtracts the cost for the annual amount pumped from the ground and for any LTSC sold
7 to its affiliate, del Lago Golf, to compute an ending balance.

8
9 Since the volume of water being recharged into the facility is more than the quantity of
10 water the Company pumped from the ground, a net positive CAP LTSC is accumulated
11 for the year.

12

13 **Q. Is the Company proposing to include the Deferred CAP Charges balance in rate**
14 **base?**

15 A. Yes. The Company has included a Deferred CAP Charges balance of \$1,104,206 in its
16 rate base.

17

18 **Q. Did the Company's investors fund the Deferred CAP Charges?**

19 A. No. The Company has collected funds via a CAP Hook-up fee and a CAP Service Charge
20 (i.e., surcharge). While Decision No. 62450 refers to treating the CAP Hook-up fees as
21 revenues, it also provides for a "true-up" between the amounts collected and expenditures
22 by refunding any excess to customers.⁴

23

² The recharge facility is located at the Kai Farms a certified Groundwater Savings Facility.

³ For example, in 2009, the Company purchased 4,000 AF from the City of Tucson for \$489,000.

⁴ Decision No. 62450, page 11.

1 **Q. Is the Company proposing to include a liability component in its rate base to reflect**
2 **that ratepayers have provided funds for the CAP Charge?**

3 A. No. However, if Deferred CAP Charges are recognized in rate base, an offsetting liability
4 to recognize that ratepayers have funded the CAP charges and that the amounts are to be
5 trued-up is appropriate. That is, a deferred CAP liability account, or contra account, is
6 appropriate to offset the Deferred CAP charge asset.

7
8 **Q. What is Staff's recommendation?**

9 A. Staff recommends a reduction of \$28,563 to the Deferred CAP charge from \$1,104,743 to
10 \$1,076,180. Staff also recommends recognition of a deferred CAP liability account in the
11 amount of \$1,076,180, as shown in Schedule JMM-8.

12
13 **VII. OPERATING INCOME ADJUSTMENTS**

14 *Operating Income Summary*

15 **Q. What are the results of Staff's analysis of test year revenues, expenses, and operating**
16 **income?**

17 A. As shown in Schedules JMM-9 and JMM-10, Staff's analysis resulted in test year
18 revenues of \$2,334,747, expenses of \$2,024,301 and operating income of \$310,446.

19
20 *Operating Income Adjustment No. 1 – Purchased Water Expense*

21 **Q. Why did Staff make an adjustment to Purchased Water Expense?**

22 A. Staff adjusted Purchased Water expense to recognize that CAP Municipal and Industrial
23 ("M&I") and CAP Capital charges are scheduled to increase. Since the scheduled cost
24 increases or similar increases are almost certain, Staff considers them to be known and
25 measurable.

1 **Q. What method did Staff use to calculate its adjustment?**

2 A. Staff normalized the CAP M&I and CAP Capital charges by calculating the mean average
3 over a five year period using information in CAP's Final 2013 to 2018 Rate Schedule.
4

5 **Q. What is Staff's recommendation?**

6 A. Staff recommends increasing purchased water expenses by \$47,911, as shown in Staff
7 Schedule JMM-11.
8

9 *Operating Income Adjustment No. 2 – Water Testing Expense*

10 **Q. What did the Company propose for water testing expense?**

11 A. The Company proposed its recorded test year expense of \$3,906.
12

13 **Q. What adjustment did Staff make?**

14 A. Staff adjusted the water testing expense upward by \$9,761, from \$3,906 to \$13,667, to
15 reflect Staff's recommended amount. Please see the attached Engineering Report.
16

17 **Q. What is Staff's recommendation?**

18 A. Staff recommends increasing water testing expense by \$9,761, as shown in Schedule
19 JMM-12.
20

21 *Operating Income Adjustment No. 3 – Miscellaneous Expense*

22 **Q. Does the Company's application request to recover expenses not necessary to the
23 provision of water services?**

24 A. Yes. The Company's application includes \$1,311 in Miscellaneous Expenses related to
25 lunches and dinners.
26

1 **Q. What is Staff's recommendation?**

2 A. Staff recommends decreasing Miscellaneous Expense by \$1,311, from \$11,424 to
3 \$10,113, as shown in Schedule JMM-13.
4

5 *Operating Income Adjustment No. 4 – Depreciation Expense*

6 **Q. How did Staff calculate depreciation expense?**

7 A. Staff recomputed depreciation expense on a going-forward basis by applying Staff's
8 recommended depreciation rates by account to Staff's recommended plant-in-service
9 balances and reducing that result by the amortization of contributions-in-aid-of-
10 construction ("CIAC"), as shown in Schedule JMM-14.
11

12 **Q. What is Staff's recommendation?**

13 A. Staff recommends reducing depreciation expense by \$40,418, from \$570,649 to \$530,231,
14 as shown in Schedule JMM-14.
15

16 *Operating Income Adjustment No. 5 – Property Tax Expense*

17 **Q. What method has the Commission typically adopted to determine property tax
18 expense for ratemaking purposes for Class C and above water utilities?**

19 A. The Commission's practice in recent years has been to use a modified ADOR
20 methodology for water and wastewater utilities.
21

22 **Q. Did Staff calculate property taxes using the modified ADOR method?**

23 A. Yes. As shown in Schedule JMM-15, Staff calculated property tax expense using the
24 modified ADOR method for both test year and Staff-recommended revenues. Since the
25 modified ADOR method is revenue dependent, the property tax is different for test year
26 and recommended revenues.

1 **Q. What does Staff recommend for test year property tax expense?**

2 A. Staff recommends the same test year property tax expense as the Company, as shown in
3 Schedule JMM-15.

4

5 *Operating Income Adjustment No. 6 – Commission Tax Allowance Policy - Income Tax Expense*

6 **Q. What adjustment did Staff make to Income Tax Expense?**

7 A. The Commission on February 12, 2013, created a new Commission Tax Allowance Policy
8 that makes income tax of utilities that are not C corporations an allowable expense.

9

10 **Q. Has Staff included an adjustment to account for this change in policy?**

11 A. Yes, Staff calculated test year income taxes consistent with the adopted policy of \$91,962,
12 as shown in schedule JMM-2.

13

14 **Q. What is Staff recommending?**

15 A. Staff recommends reducing Income Tax expense by \$14,282, from \$106,244 to \$91,962,
16 as shown in Schedule JMM-16.

17

18 **VIII. REVENUE REQUIREMENT**

19 **Q. What operating income and revenue requirement does Staff recommend for the
20 Company in this case?**

21 A. Yes. Staff recommends total operating revenue of \$2,191,924, a decrease of \$142,823, or
22 6.12 percent, from the Staff-adjusted test year revenue of \$2,334,747, to provide a
23 \$201,902 operating income and a 9.10 percent return on the \$2,218,704 Staff-adjusted
24 FVRB and OCRB. For more information on the calculation of the rate of return see the
25 Direct Testimony of John Cassidy.

26

1 **IX. RATE DESIGN**

2 **Q. Did Staff prepare a summary of the Company's present rates, proposed rates, and**
3 **Staff's recommended rates?**

4 A. Yes. See Schedules JMM-17.

5
6 **Q. Did Staff prepare a typical bill analysis for a 5/8" x 3/4" residential customer water**
7 **customer?**

8 A. Yes. See Schedules JMM-18.

9
10 **Q. What does Staff recommend for other service charges?**

11 A. Staff presents its recommended other service charges in Schedule JMM-17, and they
12 reflect Staff's experience of what are reasonable and customary charges.

13
14 **Q. What is Staff's recommendation?**

15 A. Staff recommends approval of its rates and charges, as shown in Schedules JMM-17.

16
17 **X. AFFILIATED AND RELATED ENTITIES**

18 *Affiliate and Related Entities Structure*

19 **Q. Who are the officers of Vail Water Company?**

20 A. The Officers of Vail Water Company are as follows, as contained in Attachment B:

21
22 President – Sheldon J. Mandell

23 Treasurer – Howard J. Mandell

24 Secretary – Paul Mandell

25 Vice President – Christopher T. Volupe

26

1 **Q. Please identify the members, managers, officers, or partners of the other affiliated or**
2 **related entities.**

3 A. The members, managers, or partners for each entity are as follows, as contained in
4 Attachment B:

5
6 TEM Corp.

7 Other Officer – Lean A. Estes

8 Secretary/Treasurer/Vice President – Christopher T. Volupe

9 Vice-President – William A. Estes III

10 President – Shirley A. Estes

11

12 Estes Development Co., L.L.C.

13 Member – William A. Estes III

14 Member – Christopher T. Volupe

15

16 Vail Valley Associates, L.L.C.

17 Manager – Christopher H. Sheafe

18 Manager – William A. Estes

19 Member – The Sheafe

20 Manager – Robert C. Neill

21 Member – BSE Trust

22 Member – Robert and Mary Neill Family Trust Member

23

24 Mandell Vail Corp

25 President – Sheldon J. Mandell

26 Secretary – Howard J. Mandell

1 Vice-President – Arthur N. Mandell

2 Vice-President – Allen E. Mandell

3
4 Del Lago Golf LLC

5 Manager – Del Largo Golf LLC

6 Member – The Estes Living Trust

7 Member – The Estes Co.

8
9 **Q. How does the Commission define an affiliate?**

10 A. According to Rule 14-2-801(1) of the Arizona Administrative Code (“A.A.C.”):

11
12 *“Affiliate,” with respect to the public utility, shall mean any other entity*
13 *directly or indirectly controlling or controlled by, or under direct or*
14 *indirect common control with, the public utility. For purposes of this*
15 *definition, the term “control” (including the correlative meanings of the*
16 *terms “controlled by” and “under common control with”), as used with*
17 *respect to any entity, shall mean the power to direct the management*
18 *policies of such entity, whether through ownership of voting securities, or*
19 *by contract, or otherwise.*

20
21 **Q. Is it true that A.A.C. R14-2-801 et seq only apply to Class A utilities?**

22 A. Yes. However, even though the rules do not technically apply to Vail, the principles set
23 forth in those rules, as well as the standards under Generally Accepted Accounting
24 Principles (“GAAP”), are relevant in this case because of the organizational relationships
25 between the Company, its parent, and the management company.

26
27 **Q. How is a related party defined under GAAP?**

28 A. A related party includes a party that “can significantly influence the management or
29 operating policies of the transacting parties or if it has an ownership interest in one of the

1 transacting parties and can significantly influence the other to an extent that one or more
2 of the transacting parties might be prevented from fully pursuing its own separate
3 interests.”

4
5 **Q. What treatment does GAAP give to transactions between such parties?**

6 A. GAAP states:

7
8 *Transactions involving related parties cannot be presumed to be carried*
9 *out on an arm's-length basis, as the requisite conditions of competitive,*
10 *free-market dealings may not exist. Representations about transactions*
11 *with related parties, if made, shall not imply that the related party*
12 *transactions were consummated on terms equivalent to those that prevail*
13 *in arm's-length transactions unless such representations can be*
14 *substantiated.⁵*

15
16 **Q. Do the relationship and activities of Vail and TEM suggest that they are affiliates?**

17 A. Yes.

18
19 **Q. Should a higher standard of evidence be placed on affiliate or related-party**
20 **transactions that are not subject to a competitive bidding process?**

21 A. Yes. For affiliate or related-party transactions, a mere showing that costs were incurred is
22 not sufficient evidence to demonstrate that the costs are appropriately valued. Such
23 transactions cannot be presumed to be carried out on an arm's length basis and, therefore,
24 give rise to the potential for additional charges. Using a competitive bidding process
25 provides evidence that the best quality service at the lowest price is obtained. Also, a
26 competitive bidding process provides incentive to the outside service to run as efficiently
27 as possible in order to keep costs low.

28

⁵ Accounting Standards Codification 850-10-50-5.

1 **Q. What happens when the competitive bidding process is ignored?**

2 A. An unregulated affiliate may be able to pass expenses onto the regulated entity and have
3 ratepayers pay for costs that are not necessary for the provision of water service.
4

5 **Q. Is there any evidence that such may have happened in this case?**

6 A. Yes. As TEM Corp. points out in an October 10, 1996 proposal to Del Largo Water
7 Company,⁶ the following are among the reasons used to justify TEM Corp. managing Del
8 Lago Water Company (See Attachment C):
9

10 • **Vail Valley Joint Venture lower its operating Costs.** Currently all of Doug's,
11 Kip's, Gloria's, and Lisa's time are billed to VVJV. With the acceptance of this
12 proposal, any time spent on DLWCO would not be included in the TEM cost
13 reimbursements paid by VVJV. For instance, Kip's time may drop from 15% to
14 5%, Doug's from 85% to 80%, Gloria's from 20% to 10% and so on.
15 Additionally, if further staffing is needed for TEM to complete its duties, VVJV
16 would not be burdened with a budget increase.
17

18 • **Mandell position is enhanced in VVJV.** The Mandell group owns 60% of VVJV
19 and 50% of DLWCO; *hence, every dollar saved at the VVJV level is more*
20 *valuable to them than a dollar spent on DLWCO (emphasis added).*
21

22 • **TEM fees is passed on to customers.** When the rate base is based on the physical
23 plant, the rate charged to customers includes overhead. For instance, if your
24 physical plant is worth \$1,000,000 and your overhead is \$75,000 per year, you are
25 allowed to earn an 8% profit on the physical plant plus recoup your overhead. In

⁶ Currently, Vail Water Company.

1 this case fees should be \$155,000. *DLWCO has exposure from the Corporation*
2 *Commission if costs, passed on to its customers, are not expended.*
3 *Ramifications may include lowering the rate. Our goal is to get as large an*
4 *increase as possible at the next rate hearing, again this results in a win for the*
5 *Owners. If a larger fee to TEM is justifiable, perhaps additional benefit could be*
6 *passed on to VVJV through further cost reductions (emphasis added).*
7

8 **Q. Does Staff have concerns with this management contract?**

9 A. Yes. As noted above, costs can be shifted from VVJV to Vail Water Company, which can
10 lower VVJV's operating costs and increase Vail Water Company's operating costs at the
11 expense of rate payers. Especially since the Company, in response to Staff data request
12 2.8, stated that the partners of Vail Valley Joint Venture are shareholders of Vail Water
13 Company, but do not exercise control over Vail Water Company.

14
15 **Q. Has the Company ever again bid out its management services?**

16 A. No.

17
18 **Q. What is Staff's recommendation?**

19 A. Staff recommends that the Company seek competitive bids for its management services no
20 less frequently than every three years, and file the management services bid
21 documentation with the Utilities Compliance Division along with filing a confirmation
22 letter in Docket Control. The bid documentation should at a minimum contain the
23 following:

- 24
25 a. The names of at least five vendors from which the Company has solicited bids.
26 b. A comparison of the prices or rates.

1 c. The rationale for selecting the winning bidder if the lowest cost is not used.

2

3 *Employee and Salaries*

4 **Q. How is the Company's organizational structure set-up?**

5 A. Vail Water Company has both its own employees and also an affiliate management
6 company, TEM, that it has contracted to manage its Company.

7

8 **Q. How many employees does Vail Water Company employ, and what are their
9 positions?**

10 A. In response to Staff data request 2.1, the Company noted that it has six employees: an
11 Operator, a Billing Manager, a Customer Service Representative, and three field
12 technicians.

13

14 **Q. How many employees of TEM does TEM allocate salaries to Vail?**

15 A. In response to Staff data request 2.5, the Company noted that it allocates a percentage of
16 the following employee salaries to Vail Water Company: Vice President, Assistant
17 Controller, Accounting/Legal Assistant, and Administrative Assistant.

18

19 **Q. Did the Company provide a worksheet that displays how TEM Corp. allocated its
20 Management Fees to Vail Water Company?**

21 A. Yes (See Attachment D). The Schedule contains a category for Salaries, Benefits, and
22 other Expenses. Each expense item is then allocated by a *vague guesstimated percentage*
23 to arrive at a dollar amount to be allocated to Vail Water Company.

24

1 **Q. Does Staff find this methodology adequate?**

2 A. No. The Company is out of compliance with National Association of Regulatory Utility
3 Commissioners ("NARUC").
4

5 **Q. What does NARUC state about allocations of cost?**

6 A. To the maximum extent practicable, in consideration of administrative costs, costs should
7 be collected and classified on a direct basis for each asset, service or product provided.
8

9 **Q. What are direct costs?**

10 A. Costs which can be specifically identified with a particular service or product.
11

12 **Q. Can you give an example?**

13 A. Yes. Most legal invoices that Staff reviews specify the number of hours that an attorney
14 works on different areas of a rate case. For, example, .25 hours reviewing Staff data
15 requests, 1 hour working on company filing, etc., along with the cost charged per each
16 hour of work.
17

18 **Q. Could TEM Corp. have used this methodology to directly track TEM Corp. hours?**

19 A. Yes.
20

1 **Q.** Does the NARUC USoA also state that “Charges to utility plant or to a salaries
2 expense account shall be based upon the actual time engaged in either plant
3 construction or providing operational services. In the event actual time spent in the
4 various activities is not available or practicable, salaries should be allocated upon the
5 basis of a study of the time engaged during the representative period. Charges
6 should not be made to the accounts based upon estimates or in an arbitrary
7 fashion?”

8 A. Yes.

9
10 **Q.** What is Staff’s recommendation?

11 A. Staff recommends that the Company comply with the NARUC USoA, and directly track
12 salary costs from its affiliate, TEM Corp., to the maximum extent practical by use of
13 timesheets in units no larger than hourly.

14
15 *Affiliates General Ledger*

16 **Q.** Did Staff ask for TEM Corp.’s general ledger?

17 A. Yes. However, the Company refused to provide Staff with TEM Corp.’s general ledger.

18
19 **Q.** Why is an affiliate’s general ledger important?

20 A. Without the affiliate’s general ledger, Staff is unable to properly/adequately complete its
21 audit of TEM Corp.’s allocation. Staff cannot verify that the salaries presented on the
22 Company’s work sheet are accurate. In addition, the Company states that it has also
23 removed the affiliated profit; however, the Company’s assertion cannot be verified
24 without access to its general ledger and other accounting records.

25

1 **Q. What does NARUC USoA state about general records and transactions with**
2 **associated Companies?**

3 A. Each utility shall keep its books of account, and all other books, records, and memoranda
4 which support the entries in such books of accounts so as to be able to furnish readily full
5 information as to any item included in any account. Each entry shall be supported by such
6 detailed information as will permit a ready identification, analysis, and verification of all
7 facts relevant thereto.

8
9 Further, each utility shall keep its accounts and records so as to be able to furnish
10 accurately and expeditiously statements of all transactions with associated companies.

11
12 **Q. What is Staff's recommendation?**

13 A. Staff recommends that the Commission direct the Company to cooperate with Staff and
14 provide information Staff may need in the Company's affiliate general ledger and other
15 accounting records to verify costs requested for recovery that are direct charged or
16 allocated from or through the affiliate.

17
18 **XI. CENTRAL ARIZONA PROJECT**

19 *Introduction*

20 **Q. Please give some background on the Central Arizona Project.**

21 A. Authorized as part of the Colorado River Basin Project Act (Pub. L. 90-537), in 1968, the
22 CAP is a multi-purpose water project which delivers water for irrigation, municipal and
23 industrial uses in central and southern Arizona. CAP Municipal and Industrial
24 subcontractors, of which Vail Water Company is one, have entered into CAP subcontracts
25 with the Central Arizona Water Conservation District ("CAWCD") and the United States
26 Secretary of the Interior through which they obtain water allocations in acre feet from the

1 Colorado River. The M&I fees recoup construction costs spent by CAP that are payable
2 to the United States. The Company's payment of M&I fees to CAP assures that the
3 Company's CAP allocation remains available to them. Vail's current CAP allocation is
4 1,875 acre feet. The annual M&I is payable in equal semi-annual installments.

5
6 When the Company actually takes delivery of CAP water allotted to them it pays an
7 annual CAP Operation, Maintenance, and Replacement ("OM&R") expense in monthly
8 payments.

9
10 **Q. How has the Commission dealt with CAP expenses in other cases?**

11 A. The Commission in Decision No. 68302 (November 14, 2005)⁷, distinguished between
12 CAP water that was being delivered as used and useful and CAP water that was not being
13 delivered. In that case, two golf courses took delivery of 279 acre feet of CAP water. The
14 279 acre feet of CAP water was deemed used and useful and, therefore, the previously
15 deferred M&I charges were included in rate base and amortized to expense over 20 years.
16 Similarly, in Decision No. 71845 (August 24, 2010)⁸, the Commission determined that
17 1,003 acre feet of CAP was used and useful and, therefore, the previously deferred M&I
18 charges were included in rate base and amortized to expense over 20 years.

19
20 The Company was authorized to defer CAP M&I costs that were not deemed used and
21 useful because that portion of its CAP allocation was not being utilized at the time. Each
22 year the M&I balance is reduced by amounts amortized and by sales of non-potable CAP
23 water pursuant to its NP-274 tariff. Customers reimburse the Company for the related
24 ongoing (not to be confused with *deferred*) M&I capital charges and, accordingly, these
25 costs do not affect the deferred CAP balance. However, when the Company sells non-

⁷ Docket No. W-01445A-04-0650.

⁸ Docket No. W-01445A-08-0440.

1 potable CAP water pursuant to the NP-274 tariff, it expenses the related ongoing M&I
2 capital charges to account 6022 (making them a pass-thru expense similar to sales taxes)
3 instead of deferring them. The balance is then further reduced by CAP Hook-up fees
4 collected, and increased by an allowance for funds used during construction (“AFUDC”)
5 on the balance. The Company has projected its deferred CAP balance for every year until
6 2025. The Company compares the projected amount to be recovered to the actual amount
7 authorized to be recovered in the rate case and uses this data to calculate its proposed
8 Hook-up fee in the next rate case to provide to full recovery by 2025.

9
10 **Q. How will CAP water benefit the Company?**

11 A. The Company will now have another source of potable water, besides water that is
12 pumped from the ground. The Company along with its real-estate affiliates can
13 demonstrate more easily an assured water supply, in order to expand housing in its service
14 area.

15
16 **Q. Does the Company have a CAP Hook-up fee?**

17 A. Yes. In Decision No. 62450 the Commission approved a CAP Hook-up fee subject to the
18 following conditions:

19
20 a. The tariff would apply to all new subdivisions and line extension agreements that
21 are approved for the north system from the end of the 1998 TY forward. Once the
22 interconnection is completed between the north and south systems, the tariff would
23 apply to all new subdivisions and line extension agreements in the combined north
24 and south systems;

25
26 b. Vail must be recharging CAP water within 6 months of this Decision;

- 1 c. All CAP Hook-up Fees and CAP Service charges are to be placed in a separate
2 interest bearing account;
- 3
- 4 d. Revenue collected from the CAP Hook-up Fee and CAP Service Charge can only
5 be used for payment of the CAP holding fee and Municipal and Industrial costs;
- 6
- 7 e. The CAP Service Charge shall be identified as a separate line item charge on the
8 customer bill;
- 9
- 10 f. Final plans for the direct use of CAP water within Vail's service territory are to be
11 submitted to the Commission no later than December 31, 2010;
- 12
- 13 g. Vail must directly use the CAP allocation within its service territory by December
14 31, 2015;
- 15
- 16 h. No time extensions will be allowed for any reason;
- 17
- 18 i. Vail shall submit annual reports to the Utilities Division Director detailing the
19 progress of plans to use CAP water directly in its service territory and plans for
20 actual construction of any necessary facilities. The reports shall be submitted each
21 July 1, beginning in 2001;
- 22
- 23 j. If Vail does not comply with either of the timeframes in f or g, all CAP charges
24 will cease at that time and any monies remaining in the CAP account shall be
25 refunded in a manner to be determined by the Commission at that time;

1 k. The Commission shall allow Staff to automatically impose fines and or other
2 sanctions against Vail if the timeframes in item g are not met;

3
4 l. If Vail does not comply with the timeframes in item g and it sells its CAP
5 allocation, any net profit shall be distributed to the customers in a manner to be
6 determined by the Commission; and

7
8 m. Vail should submit annual reports regarding the amount of CAP Hookup Fee and
9 CAP Service Fees collected. The reports should be submitted by each January 31
10 and cover the previous calendar year. The first report should be submitted by
11 January 31, 2001, and should contain the following information:

- 12
13 i. The name of each entity paying a CAP Hook-up Fee;
14 ii. The amount of CAP Hook-up Fee each entity paid;
15 iii. The amount of CAP Service Charge collected;
16 iv. The balance in the CAP trust account;
17 v. The amount of interest earned in the CAP trust account;
18 vi. The amount of money spent from the CAP trust account; and a
19 vii. A description of what was paid for with monies from the CAP trust
20 account.

21
22 **Q. Did the Company comply with the conditions set forth in Decision No. 62450?**

23 A. No. Specifically, the Company did not comply with item f. Staff's Compliance Section
24 notified the Company that it was out of compliance.

25
26 **Q. What was the result of the non-compliance?**

27 A. A hearing ensued and the Company, in a settlement agreement, was awarded an extension
28 of time in Decision No. 73218 for item f until June 30, 2013.

29

1 **Q. As part of the settlement agreement that was approved by the Commission in**
2 **Decision No. 73218, the Company was ordered to propose in its rate case a surcharge**
3 **mechanism to address CAP related costs. Has the Company done so?**

4 A. Yes. The Company proposes that the CAP surcharge recover the following: depreciation
5 on the CAP project investment, CAP M&I delivery charges, wheeling fees from
6 Tucson Water, a return on net investment, income taxes, and other CAP-related costs
7 and credits.

8

9 *Hook-up Fees*

10 **Q. Has the Company asked to continue its CAP Hook-up fees?**

11 A. Yes. As a result of the Company's non-compliance with Decision No. 62450, the Hook-
12 up fee was temporarily suspended but, as part of the settlement agreement reached in
13 Decision No. 73218, the Company was allowed to reinstate its CAP Hook-up fees.

14

15 **Q. Are Hook-up fees normally used to pay for 100 percent of Plant Projects?**

16 A. No. They are intended to help offset project costs, not entirely pay for them. The theory
17 behind a hook-up fee is that customers coming onto the system should help pay for
18 improvements and not receive benefits paid for by previous or continuing ratepayers.
19 Staff typically recommends that utilities seeking new certificates of convenience and
20 necessity ("CC&N") to fund projects with no more than a combined CIAC and AIAC of
21 30 percent, and requires Companies to invest 70 percent of their own funds.

22

1 **Q. What happens when utilities are allowed to fund plant investments with large**
2 **percentages of AIAC and CIAC?**

3 A. Obviously, the Company's plant is built by developers and ratepayers, which results in
4 decreased rate base, from which the Company can earn a return. The Commission
5 encourages Companies to invest and earn a return on their investments.

6
7 **Q. What is the typical method to account for Hook-up fees?**

8 A. Hook-up fees are normally recorded as CIAC.

9
10 **Q. Currently, how does Vail account for the hook-up fees?**

11 A. Vail records the hook-up fees as revenue. Further, Decision 62450 stated that all funds
12 received as a result of both the CAP Service Charge and the CAP Hook-up Fee will be
13 deposited in an interest bearing segregated account and used solely for CAP-related
14 expenses. Also, as previously discussed, while Decision No. 62450 refers to treating the
15 CAP Hook-up fees as revenues, it also provides for a "true-up" between the amounts
16 collected and expenditures by refunding any excess to customers.

17
18 **Q. What was the status of the Company's CAP Account in Decision No. 73218?**

19 A. In Decision No. 73218, the Company stated, (See Finding of Fact 30), that it had collected
20 approximately \$4.5 million in its CAP account from 2000 until December 2011, and had
21 expended approximately \$2.7 million on M&I expenses to retain its CAP allocation,
22 leaving approximately \$1.9 million in the CAP account.⁹ Further, in Finding of Fact 31,
23 the CAP account through December 31, 2011, was funded by approximately 75 percent by
24 developers and 25 percent by ratepayers.¹⁰

25

⁹ See Decision No. 73218 (June 5, 2012), page 10 line 23.

¹⁰ See Decision No. 73218 (June 5, 2012), page 11, line 2.

1 **Q. What is the Company's current CAP account status?**

2 A. Based on a January 14, 2013 filing, the Company indicated it has a balance in the CAP
3 account of \$1,626,866.

4
5 **Q. To date, for what have the CAP Hook-up fees and ratepayers' CAP surcharge
6 monies collected in the CAP account been expended?**

7 A. To date, monies in the CAP account have been used to pay for CAP M&I charges.
8

9 **Q. Has the Company estimated the CAP project costs to connect a CAP Water line from
10 Tucson Water to the Company service area?**

11 A. Yes. Based on the Company's seven-year capital project plan, the Company estimates it
12 will expend \$378,000 for the CAP Delivery line in 2013, and \$1,525,330 in 2014, for a
13 total of \$1,903,330 (See Attachment E).

14
15 **Q. Does Staff have a recommendation on how the monies in the CAP fund should be
16 expended on a going forward basis?**

17 A. Yes. Since the M&I fees are already reflected in Staff's recommended revenue
18 requirement, Staff recommends that any remaining money in the CAP account be used to
19 fund the CAP Water line from Tucson Water to Vail Water, and that the funds used from
20 the CAP account to fund the CAP Water line be treated as CIAC.

21
22 **Q. Why does Staff recommend monies that are expended from the CAP account to fund
23 the CAP water line be treated as CIAC?**

24 A. Decision No. 62450 provides for the excess of funds collected over expenditure to be
25 refunded to ratepayers. Treating the funds as CIAC is an efficient and reasonable manner
26 to effectuate the refund.

1 **Q. Does Staff recommend that the Company continue its CAP Hook-up fee?**

2 A. Yes, to a certain point. Staff recommends that the CAP Hook-up Fee be discontinued
3 once ratepayers have paid for the CAP waterline infrastructure.

4
5 *CAP Service Charge*

6 **Q. Does the Company also currently have a CAP Service Charge?**

7 A. No. In Decision No. 62450 the Commission also authorized the Company to implement a
8 CAP Service Charge of \$0.32 per 1,000 gallons. However, the Company suspended its
9 CAP Services Charges in November 2011 and, as part of the settlement agreement in
10 Decision No. 73218, the Company has not re-instated the \$0.32 per 1,000 gallons
11 surcharge.

12
13 **Q. Is it Staff's understanding that the Company proposes to eliminate the CAP Service
14 Charge and instead implement a CAP surcharge mechanism?**

15 A. Yes.

16
17 *Company's CAP surcharge adjuster mechanism*

18 **Q. Have you reviewed the Company's CAP surcharge mechanism?**

19 A. Yes. The Company proposes the following six components be included in its CAP
20 surcharge mechanism:

- 21 1. Annual depreciation on CAP Project Plant Costs.
- 22 2. Annual CAP M&I Charges.
- 23 3. Annual Tucson Water Wheeling Fees.
- 24 4. Annual Recharge Credits.
- 25 5. Return on investment plus income taxes.
- 26 6. Other CAP-related costs credits.

1 **Q. Does Staff recommend inclusion of an Annual Depreciation on CAP Project Plant**
2 **Costs (component 1) and a return of investment plus income taxes (component 5) as**
3 **proposed by the Company in the CAP surcharge mechanism?**

4 A. No. As discussed above, the Company has already accumulated sufficient Hook-up fees
5 and CAP surcharges from ratepayers and developers to pay for most of the project plant
6 costs. Staff has already recommended that any remaining monies left in the CAP account
7 be used for CAP Plant. The Company, as a partner in the CAP project, should fund any
8 remaining amounts. Under Staff's recommendation, it is not equitable to require
9 ratepayers to pay the Company a rate of return on CAP Project Plant funded by ratepayers.

10

11 **Q. Does Staff recommend that the Annual CAP M&I charges (component 2) be**
12 **included in the CAP surcharge mechanism?**

13 A. No. As the Company's consultant has stated, \$200,000 in CAP M&I charges will be
14 included in base rates.

15

16 **Q. How will the Company be made whole if the CAP M&I charges are not included in**
17 **the CAP surcharge mechanism, since CAP fees are schedule in increase in future**
18 **year?**

19 A. As explained above, Staff has normalized the CAP M&I and capital charges as expense to
20 reflect the provisional CAP rates until 2018.

21

22 **Q. What costs does Staff recommend be included in the CAP surcharge mechanism?**

23 A. Any CAP costs that the Company is not currently recovering. Stated another way, any
24 costs that will not make the Company whole outside of the rate case should be included in
25 the CAP surcharge mechanism. These costs might include:

26

- 1 a. Future CAP Operation, Maintenance, and Replacement (“OM&R”) expense which
2 the Company will incur once it takes delivery of its CAP allocation.
3 b. Any wheeling fees between Tucson Water and the Company.

4
5 Staff recommends that the Company through its own initiative file in this Docket a
6 surcharge request once these CAP costs become known and measurable.

7
8 Staff also recommends that any continuation of CAP surcharges be reviewed in the
9 Company’s next rate case.

10
11 **Q. Does this conclude your Direct Testimony?**

12 A. Yes.

Vail Water Company

Docket No. W-01651B-12-0339

Test Year Ended: December 31, 2011

Direct Testimony of Jeffrey M. Michlik

TABLE OF CONTENTS TO SCHEDULES

<u>SCH #</u>	<u>TITLE</u>
JMM-1	REVENUE REQUIREMENT
JMM-2	COMMISSION TAX ALLOWANCE POLICY - GROSS REVENUE CONVERSION FACTOR
JMM-3	RATE BASE - ORIGINAL COSTS
JMM-4	SUMMARY OF ORIGINAL COST RATE BASE ADJUSTMENTS
JMM-5	ORIGINAL COST RATE BASE ADJUSTMENT # 1 - RETIRED PLANT
JMM-6	ORIGINAL COST RATE BASE ADJUSTMENT # 2 - PLANT RETIRED TO WRONG ACCOUNT
JMM-7	ORIGINAL COST RATE BASE ADJUSTMENT # 3 - EXCESS CAPACITY
JMM-8	ORIGINAL COST RATE BASE ADJUSTMENT # 4 - CAP LONG TERM STORAGE CREDITS
JMM-9	OPERATING INCOME STATEMENT - ADJUSTED TEST YEAR AND STAFF RECOMMENDED
JMM-10	SUMMARY OF OPERATING INCOME STATEMENT ADJUSTMENTS - TEST YEAR
JMM-11	OPERATING INCOME ADJUSTMENT # 1 - PURCHASED WATER EXPENSE
JMM-12	OPERATING INCOME ADJUSTMENT # 2 - WATER TESTING EXPENSE
JMM-13	OPERATING INCOME ADJUSTMENT # 3 - MISCELLANEOUS EXPENSE
JMM-14	OPERATING INCOME ADJUSTMENT # 4 - DEPRECIATION EXPENSE
JMM-15	OPERATING INCOME ADJUSTMENT # 5 - PROPERTY TAX EXPENSE
JMM-16	OPERATING INCOME ADJUSTMENT # 6 - COMMISSION TAX ALLOWANCE POLICY - TEST YEAR INCOME TAX EXPENSE
JMM-17	RATE DESIGN
JMM-18	TYPICAL BILL

REVENUE REQUIREMENT

LINE NO.	DESCRIPTION	(A) COMPANY FAIR VALUE	(B) STAFF FAIR VALUE
1	Adjusted Rate Base	\$ 3,312,773	\$ 2,218,704
2	Adjusted Operating Income (Loss)	\$ 312,107	\$ 310,447
3	Current Rate of Return (L2 / L1)	9.42%	13.99%
4	Required Rate of Return	10.40%	9.10%
5	Required Operating Income (L4 * L1)	\$ 344,528	\$ 201,902
6	Operating Income Deficiency (L5 - L2)	\$ 32,421	\$ (108,545)
7	Commission Tax Allowance Policy - Gross Revenue Conversion Factor	1.3606	1.3158
8	Required Revenue Increase (L7 * L6)	\$ 44,113	\$ (142,823)
9	Adjusted Test Year Revenue	\$ 2,334,747	\$ 2,334,747
10	Proposed Annual Revenue	\$ 2,378,860	\$ 2,191,924
11	Required Increase in Revenue (%)	1.89%	-6.12%

References:

Column (A): Company Schedule A-1

Column (B): Staff Schedules JMM-2 and JMM-8

COMMISSION TAX ALLOWANCE POLICY - GROSS REVENUE CONVERSION FACTOR

LINE NO.	DESCRIPTION	(A)	(B)	(C)	(D)
<i>Commission Tax Allowance Policy - Calculation of Gross Revenue Conversion Factor:</i>					
1	Commission Tax Allowance Policy - Revenue	100.0000%			
2	Commission Tax Allowance Policy - Uncollectible Factor	0.0000%			
3	Commission Tax Allowance Policy - Revenues (L1 - L2)	100.0000%			
4	Commission Tax Allowance Policy - Combined Federal and State Income Tax and Property Tax Rate (Line 18)	24.0003%			
5	Subtotal (L3 - L4)	75.9997%			
6	Commission Tax Allowance Policy - Revenue Conversion Factor (L1/L5)	1.315794			
<i>Commission Tax Allowance Policy - Calculation of Effective Tax Rate:</i>					
7	Operating Income Before Commission Tax Allowance Policy (Arizona Taxable Income)	100.0000%			
8	Commission Tax Allowance Policy - Arizona State Income Tax Rate (from worksheet)	2.8836%			
9	Commission Tax Allowance Policy - Income (L7 - L8)	97.1164%			
10	Commission Tax Allowance Policy - Applicable Federal Income Tax Rate (Line 48)	20.5622%			
11	Commission Tax Allowance Policy - Effective Federal Income Tax Rate (L9 x L10)	19.9693%			
12	Commission Tax Allowance Policy - Combined Federal and State Income Tax Rate (L8 + L11)		22.8529%		
<i>Commission Tax Allowance Policy - Calculation of Effective Property Tax Factor</i>					
13	Unity	100.0000%			
14	Commission Tax Allowance Policy - Combined Federal and State Income Tax Rate (L12)	22.8529%			
15	Commission Tax Allowance Policy - One Minus Combined Income Tax Rate (L13-L14)	77.1471%			
16	Commission Tax Allowance Policy - Property Tax Factor (JMM-15, L27)	1.4874%			
17	Commission Tax Allowance Policy - Effective Property Tax Factor (L15*L16)		1.1475%		
18	Commission Tax Allowance Policy - Combined Federal and State Income Tax and Property Tax Rate (L12+L17)			24.0004%	
19	Commission Tax Allowance Policy - Required Operating Income (Schedule JMM-1, Line 5)	\$ 201,902			
20	Commission Tax Allowance Policy - Adjusted Test Year Operating Income (Loss) (JMM-8, L35)	310,447			
21	Commission Tax Allowance Policy - Required Increase in Operating Income (L19 - L20)		\$ (108,545)		
22	Commission Tax Allowance Policy - Income Taxes on Recommended Revenue (Col. [C], L47)	\$ 59,808			
23	Commission Tax Allowance Policy - Income Taxes on Test Year Revenue (Col. [A], L47)	91,962			
24	Commission Tax Allowance Policy - Required Increase in Revenue to Provide for Income Taxes (L22 - L23)		(32,154)		
25	Commission Tax Allowance Policy - Recommended Revenue Requirement (Schedule JMM-1, Line 10)	\$ 2,191,925			
26	Commission Tax Allowance Policy - Uncollectible Rate	0.0000%			
27	Commission Tax Allowance Policy - Uncollectible Expense on Recommended Revenue (L25*L26)	\$ -			
28	Commission Tax Allowance Policy - Adjusted Test Year Uncollectible Expense	\$ -			
29	Commission Tax Allowance Policy - Required Increase in Revenue to Provide for Uncollectible Exp. (L27-L28)				
30	Commission Tax Allowance Policy - Property Tax with Recommended Revenue (Schedule JMM-15, L21)	\$ 101,557			
31	Commission Tax Allowance Policy - Property Tax on Test Year Revenue (Schedule JMM-15, Line 17)	103,681			
32	Commission Tax Allowance Policy - Increase in Property Tax Due to Increase in Revenue (L30-31)		(2,124)		
33	Commission Tax Allowance Policy - Total Required Increase in Revenue (L21 + L24 + L29 + L32)		\$ (142,823)		
<i>Commission Tax Allowance Policy Calculation of Income Tax:</i>					
34	Commission Tax Allowance Policy - Revenue (Schedule JMM-1, Col. [B], Line 9 & Sch. JMM-1, Col. [B] Line 10)	\$ 2,334,747	\$ (142,822)	\$ 2,191,925	
35	Commission Tax Allowance Policy - Operating Expenses Excluding Income Taxes	\$ 1,932,339		\$ 1,930,215	
36	Commission Tax Allowance Policy - Synchronized Interest (L51)	\$ -		\$ -	
37	Commission Tax Allowance Policy - Arizona Taxable Income (L34 - L35 - L36)	\$ 402,408		\$ 261,711	
38	Commission Tax Allowance Policy - Arizona State Income Tax Rate	2.8836%		2.8836%	
39	Commission Tax Allowance Policy - Arizona Income Tax (L37 x L38)	\$ 11,604		\$ 7,547	
40	Commission Tax Allowance Policy - Federal Taxable Income (L37- L39)	\$ 390,804		\$ 254,164	
41	Commission Tax Allowance Policy - Federal Effective Tax	20.5622%		20.5622%	
42	Commission Tax Allowance Policy - Federal Tax	\$ 80,358		\$ 52,262	
43		\$ -		\$ -	
44		\$ -		\$ -	
45		\$ -		\$ -	
46		\$ 80,358		\$ 52,262	
47	Commission Tax Allowance Policy - Combined Federal and State Income Tax (L39 + L46)	\$ 91,962		\$ 59,808	
48	Commission Tax Allowance Policy - Applicable Federal Income Tax Rate [Col. [C], L46 - Col. [A], L46] / [Col. [C], L40 - Col. [A], L40]			20.5622%	
<i>Commission Tax Allowance Policy - Calculation of Interest Synchronization:</i>					
49	Commission Tax Allowance Policy - Rate Base (Schedule JMM-3, Col. (C), Line 17)	\$ 2,218,704			
50	Commission Tax Allowance Policy - Weighted Average Cost of Debt	0.0%			
51	Commission Tax Allowance Policy - Synchronized Interest (L45 X L46)	\$ -			

Vail Water Company
Docket No. W-01651B-12-0339
Test Year Ended: December 31, 2011

Schedule JMM-3

RATE BASE - ORIGINAL COST

LINE NO.	(A) COMPANY AS FILED	(B) STAFF ADJUSTMENTS	(C) STAFF AS ADJUSTED
1	Plant in Service	\$ 20,158,710	\$ 19,608,580
2	Less: Accumulated Depreciation	3,722,176	3,161,909
3	Net Plant in Service	<u>\$ 16,436,534</u>	<u>\$ 16,446,671</u>
<u>LESS:</u>			
4	Contributions in Aid of Construction (CIAC)	\$ 2,930,228	\$ 2,930,228
5	Less: Accumulated Amortization	605,832	\$ 605,832
6	Net CIAC	<u>2,324,396</u>	<u>\$ 2,324,396</u>
7	Advances in Aid of Construction (AIAC)	11,374,431	11,374,431
8	Customer Deposits	529,140	529,140
9	Deferred CAP Liability	-	1,075,643
<u>ADD:</u>			
10	Deferred CAP Charges	1,104,206	1,075,643
11	Deferred Tax Assets	-	-
12	Original Cost Rate Base	<u>\$ 3,312,773</u>	<u>\$ 2,218,704</u>

References:

Column [A]: Company Application
Column [B]: Testimony JMM
Column [C]: Column [A] + Column [B]

SUMMARY OF ORIGINAL COST RATE BASE ADJUSTMENTS

LINE NO.	ACCT. NO.	DESCRIPTION	[A] COMPANY AS FILED	[B] ADJ #1 Retired Plant to Wrong Account Ref: Sch JMM-5	[C] ADJ #2 Plant Retired to Wrong Account Ref: Sch JMM-6	[D] ADJ #3 Excess Capacity Ref: Sch JMM-7	[E] ADJ #4 CAP LTSC Ref: Sch JMM-8	[F] STAFF ADJUSTED
1		PLANT IN SERVICE:						
2	301	Organization Cost						
3	302	Franchise Cost						
4	303	Land and Land Rights	17,750					17,750
5	304	Structures and Improvements	399,328	(5,182)				394,146
6	305	Collecting and Impounding Res.						
7	306	Lake River and Other Intakes						
8	307	Wells and Springs	1,126,979					
9	308	Infiltration Galleries and Tunnels				(268,743)		
10	309	Supply Mains						85,736
11	310	Power Generation Equipment	2,995					2,995
12	311	Electric Pumping Equipment						
13	320.1	Water Treatment Plants	1,553,110	(33,913)	1,838			1,521,035
14	320.2	Solution Chemical Feeders						
15	330	Distribution Reservoirs & Standpipe	1,621,069	(242,293)	25,642			1,404,418
16	330.1	Storage Tanks						
17	330.2	Pressure Tanks						
18	331	Transmission and Distribution Mains	14,023,034					14,023,034
19	333	Services	12,451					12,451
20	334	Meters	923,082					923,082
21	335	Hydrants	492,908					492,908
22	336	Backflow-Prevention Devices	7,901					7,901
23	339	Other Plant and Miscellaneous Equipment	6,553					6,553
24	340	Office Furniture and Fixtures	29,683		(27,480)			2,203
25	340.1	Computers and Software	15,621					15,621
26	341	Stores Equipment	54,807					54,807
27	343	Tools and Work Equipment	15,645					15,645
28	344	Laboratory Equipment						
29	345	Power Operated Equipment						
30	346	Communications Equipment						
31	347	Miscellaneous Equipment	5,190					5,190
32	348	Other Tangible Plant	(149,395)					
33		Total Plant in Service	\$ 20,158,710	\$ (281,388)	\$ (10,136)	\$ (268,743)	\$ (1,190,580)	\$ 19,608,580
34		Less: Accumulated Depreciation	\$ 3,722,176	\$ (281,388)	\$ (10,136)	\$ (268,743)	\$ (3,161,909)	\$ 3,161,909
35		Net Plant in Service	\$ 16,436,534	\$ -	\$ -	\$ -	\$ -	\$ 16,436,534
36		LESS:						
37		Contributions in Aid of Construction (CIAC)	\$ 2,930,228	\$ -	\$ -	\$ -	\$ -	\$ 2,930,228
38		Less: Accumulated Amortization	605,832					605,832
39		Net CIAC (L39 - L40)	2,324,396					2,324,396
40		Advances in Aid of Construction (AIAC)	11,374,431					11,374,431
41		Customer Deposits	529,140					529,140
42		Deferred Income Taxes						
43		Deferred CAP Liability						
44		ADD:						
45		Deferred CAP Charges	1,104,206				1,075,643	1,075,643
46		Deferred Tax Assets					(28,563)	1,075,643
47		Original Cost Rate Base	\$ 3,312,773	\$ 10,136	\$ -	\$ -	\$ (1,104,206)	\$ 2,218,704
48			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Vail Water Company
 Docket No. W-01651B-12-0339
 Test Year Ended: December 31, 2011

Schedule JMM-5

RATE BASE ADJUSTMENT NO. 1 - RETIRED PLANT

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]
			COMPANY AS FILED	STAFF ADJUSTMENTS	STAFF AS ADJUSTED (Col A + Col B)
1	304	Structures and Improvements	\$ 399,328	\$ (5,182)	\$ 394,146
2	311	Electric Pumping Equipment	1,553,110	(33,913)	1,519,197
3	330	Distribution Reservoirs & Standpipe	1,621,069	(242,293)	1,378,776
4			<u>\$ 3,573,507</u>	<u>\$ (281,388)</u>	<u>\$ 3,292,119</u>
2					
3		Accumulated Depreciation	<u>\$ 3,722,176</u>	<u>\$ (281,388)</u>	<u>\$ 3,440,788</u>

References:

Column [A]: Company Application
 Column [B]: Testimony JMM
 Column [C]: Column [A] + Column [B]

RATE BASE ADJUSTMENT NO. 2 - PLANT RETIRED TO THE WRONG ACCOUNT

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]
			COMPANY AS FILED	STAFF ADJUSTMENTS	STAFF AS ADJUSTED
1	311	Electric Pumping Equipment	\$ 1,553,110	\$ 1,838	\$ 1,554,948
2	330	Distribution Reservoirs & Standpipe	1,621,069	25,642	1,646,711
3	340	Office Furniture and Fixtures	29,683	(27,480)	2,203
4			<u>\$ 3,203,862</u>	<u>\$ -</u>	<u>\$ 3,203,862</u>
5		Accumulated Depreciation	<u>\$ 3,722,176</u>	<u>\$ (10,136)</u>	<u>\$ 3,712,040</u>

References:

- Column [A]: Company Application
- Column [B]: Testimony JMM
- Column [C]: Column [A] + Column [B]

Vail Water Company
 Docket No. W-01651B-12-0339
 Test Year Ended: December 31, 2011

Schedule JMM-7

RATE BASE ADJUSTMENT NO. 3 - EXCESS CAPACITY

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]
			COMPANY AS FILED	STAFF ADJUSTMENTS	STAFF AS ADJUSTED
1	307	Wells and Springs	\$ 1,126,979	\$ (268,743)	\$ 858,236
2					
3		Accumulated Depreciation	\$ 3,722,176	\$ (268,743)	\$ 3,453,433
4					
5					
6					

References:

Column [A]: Company Application
 Column [B]: Testimony JMM
 Column [C]: Column [A] + Column [B]

RATE BASE ADJUSTMENT NO. 4 - CAP Long-Term Storage Credits

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]
			Plant in Service Per Company	Adjustment to Long-Term Storage Credits	Plant in Service Per Staff (Col A + Col B)
1		Deferred CAP Charges	\$ 1,104,206	\$ (28,563)	\$ 1,075,643
2					
3		Deferred CAP Liability	\$ -	\$ 1,075,643	\$ 1,075,643
4					

References:

- Column [A]: Company Application
- Column [B]: Testimony JMM
- Column [C]: Column [A] + Column [B]

OPERATING INCOME STATEMENT - ADJUSTED TEST YEAR AND STAFF RECOMMENDED

LINE NO.	DESCRIPTION	[A] COMPANY ADJUSTED TEST YEAR AS FILED	[B] STAFF TEST YEAR TEST YEAR ADJUSTMENTS	[C] STAFF TEST YEAR AS ADJUSTED	[D] STAFF PROPOSED CHANGES	[E] STAFF RECOMMENDED
1	<u>REVENUES:</u>					
2	Metered Water Sales	\$ 2,120,110	\$ -	\$ 2,120,110	\$ (142,823)	\$ 1,977,287
3	Water Sales-Unmetered	-	-	-	-	-
4	Other Water Revenue	214,637	-	214,637	-	214,637
5	Intentionally Left Blank	-	-	-	-	-
6	Total Operating Revenues	<u>\$ 2,334,747</u>	<u>\$ -</u>	<u>\$ 2,334,747</u>	<u>\$ (142,823)</u>	<u>\$ 2,191,924</u>
7						
8	<u>OPERATING EXPENSES:</u>					
9	Salaries and Wages	\$ 276,984	\$ -	\$ 276,984	\$ -	\$ 276,984
10	Employee Benefits	12,757	-	12,757	-	12,757
11	Purchased Water	199,817	47,911	247,728	-	247,728
12	Purchased Power	218,584	-	218,584	-	218,584
13	Chemicals	1,732	-	1,732	-	1,732
14	Materials and Supplies	14,372	-	14,372	-	14,372
15	Repairs and Maintenance	28,876	-	28,876	-	28,876
16	Office Supplies and Expense	73,301	-	73,301	-	73,301
17	Contractual Services - Engineering	6,270	-	6,270	-	6,270
18	Contractual Services - Accounting	10,473	-	10,473	-	10,473
19	Contractual Services - Legal	12,933	-	12,933	-	12,933
20	Contractual Services - Management Fees	211,138	-	211,138	-	211,138
21	Contractual Services - Other	15,976	-	15,976	-	15,976
22	Contractual Services - Water Testing	3,906	9,761	13,667	-	13,667
23	Rents - Building/Real Property	7,920	-	7,920	-	7,920
24	Rents - Equipment	8,314	-	8,314	-	8,314
25	Transportation Expenses	33,154	-	33,154	-	33,154
26	Insurance - Vehicle	5,111	-	5,111	-	5,111
27	Insurance - General Liability	32,130	-	32,130	-	32,130
28	Insurance - Worker's Comp	3,111	-	3,111	-	3,111
29	Regulatory Commission Expense	11,946	-	11,946	-	11,946
30	Regulatory Commission Expense - Rate Case	30,000	-	30,000	-	30,000
31	Bad Debt Expense	6,856	-	6,856	-	6,856
32	Miscellaneous Expense	11,424	(1,311)	10,113	-	10,113
33	Depreciation Expense	570,649	(40,418)	530,231	-	530,231
34	Taxes Other than Income	-	-	-	-	-
35	Property Taxes	103,681	0	103,681	(2,124)	101,557
36	Income Taxes	106,244	(14,283)	91,962	(32,154)	59,808
37	Interest on Customer Deposits	4,981	-	4,981	-	4,981
38	Total Operating Expenses	<u>\$ 2,022,640</u>	<u>\$ 1,660</u>	<u>\$ 2,024,301</u>	<u>\$ (34,278)</u>	<u>\$ 1,990,023</u>
39	Operating Income (Loss)	<u>\$ 312,107</u>	<u>\$ (1,660)</u>	<u>\$ 310,446</u>	<u>\$ (108,545)</u>	<u>\$ 201,901</u>

References:

Column (A): Company Schedule C-1
Column (B): Schedule JMM-10
Column (C): Column (A) + Column (B)
Column (D): Schedules JMM-1, and JMM-14
Column (E): Column (C) + Column (D)

Vail Water Company
 Docket No. W-01651B-12-0339
 Test Year Ended: December 31, 2011

SUMMARY OF OPERATING INCOME STATEMENT ADJUSTMENTS - TEST YEAR

LINE NO.	DESCRIPTION	(A) COMPANY AS FILED	(B) Purchased Water Expense ADJ #1 Ref: Sch JMM-11	(C) Water Testing Expense ADJ #2 Ref: Sch JMM-12	(D) Miscellaneous Expense ADJ #3 Ref: Sch JMM-13	(E) Depreciation Expense ADJ #4 Ref: Sch JMM-14	(F) Property Tax Expense ADJ #5 Ref: Sch JMM-15	(G) Income Tax Expense ADJ #6 Ref: Sch JMM-16	(H) STAFF ADJUSTED
1	<u>REVENUES:</u>								
2	Metered Water Sales	\$ 2,120,110	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	2,120,110
3	Water Sales-Unmetered								
4	Other Water Revenue	214,637	-	-	-	-	-	-	214,637
5	Intentionally Left Blank								
6	Total Operating Revenues	\$ 2,334,747	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	2,334,747
7									
8	<u>OPERATING EXPENSES:</u>								
9	Salaries and Wages	\$ 276,984	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	3,984
10	Employee Benefits	12,757	-	-	-	-	-	-	12,757
11	Purchased Water	199,817	47,911	-	-	-	-	-	247,728
12	Chemicals	218,584	-	-	-	-	-	-	218,584
13	Materials and Supplies	1,732	-	-	-	-	-	-	1,732
14	Repairs and Maintenance	14,372	-	-	-	-	-	-	14,372
15	Office Supplies and Expense	28,876	-	-	-	-	-	-	28,876
16	Contractual Services - Engineering	73,301	-	-	-	-	-	-	73,301
17	Contractual Services - Accounting	6,270	-	-	-	-	-	-	6,270
18	Contractual Services - Legal	10,473	-	-	-	-	-	-	10,473
19	Contractual Services - Management Fees	12,933	-	-	-	-	-	-	12,933
20	Contractual Services - Other	211,138	-	-	-	-	-	-	211,138
21	Contractual Services - Water Testing	15,976	9,761	-	-	-	-	-	15,976
22	Rents - Building/Real Property	3,906	-	-	-	-	-	-	3,906
23	Rents - Equipment	7,920	-	-	-	-	-	-	7,920
24	Transportation Expenses	8,314	-	-	-	-	-	-	8,314
25	Insurance - Vehicle	33,154	-	-	-	-	-	-	33,154
26	Insurance - General Liability	5,111	-	-	-	-	-	-	5,111
27	Insurance - Worker's Comp	32,130	-	-	-	-	-	-	32,130
28	Regulatory Commission Expense	3,111	-	-	-	-	-	-	3,111
29	Regulatory Commission Expense - Rate Case	11,946	-	-	-	-	-	-	11,946
30	Regulatory Commission Expense	30,000	-	-	-	-	-	-	30,000
31	Bad Debt Expense	6,856	-	-	-	-	-	-	6,856
32	Miscellaneous Expense	11,424	-	-	(1,311)	-	-	-	10,113
33	Depreciation Expense	570,649	-	-	-	(40,418)	-	-	530,231
34	Amortization of CIAC	-	-	-	-	-	-	-	-
35	Taxes Other than Income	-	-	-	-	-	-	-	-
36	Property Taxes	103,681	-	-	-	-	-	(14,282)	89,399
37	Income Taxes	106,244	-	-	-	-	-	-	106,244
38	Interest on Customer Deposits	4,981	-	-	-	-	-	-	4,981
39	Total Operating Expenses	\$ 2,022,640	\$ 9,761	\$ -	\$ (1,311)	\$ (40,418)	\$ 0	\$ (14,282)	2,024,300
40	Operating Income (Loss)	\$ 312,107	\$ (9,761)	\$ 1,311	\$ 40,418	\$ 0	\$ (0)	\$ 14,282	\$ 310,444

OPERATING ADJUSTMENT NO. 1 - PURCHASED WATER EXPENSE

Line No.	Description	[A]	[B]	[C]
		COMPANY PROPOSED	STAFF ADJUSTMENTS	STAFF RECOMMENDED
1	Purchased Water	\$ 199,817	\$ 47,911	\$ 247,728
<u>Staff's Calculation to increase CAP M&I Charges</u>				
	Future CAP Charge 1,857 (a.f.) x \$146 (average of five years 129 + 138 + 149 + 155 + 159)	\$ 271,122		
	Current CAP Charge 1,857 (a.f.) x \$122	\$ 226,554		
	Increase		\$ 44,568	
<u>Staff's Calculation to increase CAP Capital Charges</u>				
	Future CAP Charge 1,857 (a.f.) x \$16.80 (average of five years 15 + 16 + 17 + 18 + 18)	\$ 31,198		
	Current CAP Charge 1,857 (a.f.) x \$15	\$ 27,855		
	Increase		\$ 3,343	
	Total		\$ 47,911	

References:

- Column [A]: Company Application
- Column [B]: Testimony JMM
- Column [C]: Column [A] + Column [B]

Vail Water Company
Docket No. W-01651B-12-0339
Test Year Ended: December 31, 2011

Schedule JMM-12

OPERATING ADJUSTMENT NO. 2 - WATER TESTING EXPENSE

Line No.	Description	[A]	[B]	[C]
		COMPANY PROPOSED	STAFF ADJUSTMENTS	STAFF RECOMMENDED
1	Water Testing Fee	\$ 3,906	\$ 9,761	\$ 13,667

References:
Column [A]: Company Application
Column [B]: Testimony JMM
Column [C]: Column [A] + Column [B]

OPERATING ADJUSTMENT NO. 4 - MISCELLANEOUS EXPENSE

Line No.	Description	[A]	[B]	[C]
		COMPANY PROPOSED	STAFF ADJUSTMENTS	STAFF RECOMMENDED
1	Miscellaneous Expense	\$ 11,424	\$ (1,311)	\$ 10,113

References:

- Column [A]: Company Application
- Column [B]: Testimony JMM
- Column [C]: Column [A] + Column [B]

OPERATING INCOME ADJUSTMENT NO. 4 - DEPRECIATION EXPENSE ON TEST YEAR PLANT

LINE NO.	ACCT NO.	DESCRIPTION	[A]	[B]	[C]	[D]	[E]
			PLANT In SERVICE Per Staff	NonDepreciable or Fully Depreciated Plant	DEPRECIABLE PLANT (Col A - Col B)	DEPRECIATION RATE	DEPRECIATION EXPENSE (Col C x Col D)
1	301	Organization Cost	\$ -	\$ -	\$ -	0.00%	\$ -
2	302	Franchise Cost	\$ -	\$ -	\$ -	0.00%	\$ -
3	303	Land and Land Rights	\$ 17,750	\$ 17,750	\$ -	0.00%	\$ -
4	304	Structures and Improvements	\$ 394,148	\$ -	\$ 394,148	3.33%	\$ 13,125
5	305	Collecting and Impounding Res.	\$ -	\$ -	\$ -	2.50%	\$ -
6	306	Lake River and Other Intakes	\$ -	\$ -	\$ -	2.50%	\$ -
7	307	Wells and Springs	\$ 858,236	\$ -	\$ 858,236	3.33%	\$ 28,579
8	308	Infiltration Galleries and Tunnels	\$ -	\$ -	\$ -	6.67%	\$ -
9	309	Supply Mains	\$ 2,995	\$ -	\$ 2,995	2.00%	\$ 60
10	310	Power Generation Equipment	\$ -	\$ -	\$ -	5.00%	\$ -
11	311	Electric Pumping Equipment	\$ 1,521,035	\$ -	\$ 1,521,035	12.50%	\$ 190,129
12	320	Water Treatment Equipment	\$ -	\$ -	\$ -	3.33%	\$ -
13	320	Water Treatment Plant	\$ -	\$ -	\$ -	20.00%	\$ -
14	330	Distribution Reservoirs & Standpipe	\$ 1,404,418	\$ -	\$ 1,404,418	2.22%	\$ 31,178
15	330.1	Storage Tanks	\$ -	\$ -	\$ -	2.22%	\$ -
16	330.2	Pressure Tanks	\$ -	\$ -	\$ -	5.00%	\$ -
17	331	Transmission and Distribution Mains	\$ 14,023,034	\$ -	\$ 14,023,034	2.00%	\$ 280,461
18	333	Services	\$ 12,451	\$ -	\$ 12,451	3.33%	\$ 415
19	334	Meters	\$ 923,082	\$ -	\$ 923,082	8.33%	\$ 76,893
20	335	Hydrants	\$ 492,908	\$ -	\$ 492,908	2.00%	\$ 9,858
21	336	Backflow Prevention Devices	\$ 7,901	\$ -	\$ 7,901	6.67%	\$ 527
22	339	Other Plant and Miscellaneous Equipment	\$ 6,553	\$ -	\$ 6,553	6.67%	\$ 437
23	340	Office Furniture and Fixtures	\$ 2,203	\$ -	\$ 2,203	6.67%	\$ 147
24	341	Transportation Equipment	\$ 15,621	\$ -	\$ 15,621	20.00%	\$ 3,124
25	342	Stores Equipment	\$ 54,807	\$ -	\$ 54,807	4.00%	\$ 2,192
26	343	Tools and Work Equipment	\$ 15,645	\$ -	\$ 15,645	5.00%	\$ 782
27	344	Laboratory Equipment	\$ -	\$ -	\$ -	10.00%	\$ -
28	345	Power Operated Equipment	\$ -	\$ -	\$ -	5.00%	\$ -
29	346	Communications Equipment	\$ 5,190	\$ -	\$ 5,190	10.00%	\$ 519
30	347	Miscellaneous Equipment	\$ -	\$ -	\$ -	10.00%	\$ -
31	348	Other Tangible Plant	\$ (149,395)	\$ -	\$ (149,395)	10.00%	\$ (14,940)
32		Total Plant	\$ 19,608,580	\$ 17,750	\$ 19,590,830		\$ 623,487

Composite Depreciation Rate: 3.18% See Note 2

CIAC: \$ 2,930,228 See Note 2

Amortization of CIAC (Line 35 x Line 34): \$ 93,256

Depreciation Expense Before Amortization of CIAC: \$ 623,487

Less Amortization of CIAC: \$ 93,256

Test Year Depreciation Expense - Staff: \$ 530,231

Depreciation Expense - Company: \$ 570,649

Staff's Total Adjustment: \$ (40,418)

References:

Column [A]: Schedule JMM-W4

Column [B]: From Column [A]

Column [C]: Column [A] - Column [B]

Column [D]: Engineering Staff Report

Column [E]: Column [C] x Column [D]

OPERATING INCOME ADJUSTMENT NO. 5 - PROPERTY TAX EXPENSE

LINE NO.		[A] STAFF AS ADJUSTED	[B] STAFF RECOMMENDED
1	Staff Adjusted Test Year Revenues	\$ 2,334,747	\$ 2,334,747
2	Weight Factor	2	2
3	Subtotal (Line 1 * Line 2)	4,669,494	\$ 4,669,494
4	Staff Recommended Revenue, Per Schedule JMM-1	2,334,747	\$ 2,191,925
5	Subtotal (Line 4 + Line 5)	7,004,241	6,861,419
6	Number of Years	3	3
7	Three Year Average (Line 5 / Line 6)	2,334,747	\$ 2,287,140
8	Department of Revenue Multiplier	2	2
9	Revenue Base Value (Line 7 * Line 8)	4,669,494	\$ 4,574,280
10	Plus: 10% of CWIP -	-	-
11	Less: Net Book Value of Licensed Vehicles	22,449	\$ 22,449
12	Full Cash Value (Line 9 + Line 10 - Line 11)	4,647,045	\$ 4,551,830
13	Assessment Ratio	20.0%	20.0%
14	Assessment Value (Line 12 * Line 13)	929,409	\$ 910,366
15	Composite Property Tax Rate (Per Company Schedule)	11.1556%	11.1556%
16			\$ -
17	Staff Test Year Adjusted Property Tax (Line 14 * Line 15)	\$ 103,681	
18	Company Proposed Property Tax	103,681	
19			
20	Staff Test Year Adjustment (Line 17-Line 18)	\$ 0	
21	Property Tax - Staff Recommended Revenue (Line 14 * Line 15)		\$ 101,557
22	Staff Test Year Adjusted Property Tax Expense (Line 17)		\$ 103,681
23	Increase in Property Tax Expense Due to Increase in Revenue Requirement		\$ (2,124)
24			
25	Increase to Property Tax Expense		\$ (2,124)
26	Increase in Revenue Requirement		(142,822)
27	Increase to Property Tax per Dollar Increase in Revenue (Line 25/Line 26)		1.487411%

References:

Column [A]: Company Application
Column [B]: Testimony JMM
Column [C]: Column [A] + Column [B]

Vail Water Company
Docket No. W-01651B-12-0339
Test Year Ended: December 31, 2011

Schedule JMM-16

OPERATING INCOME ADJUSTMENT NO. 7 - COMMISSION TAX ALLOWANCE POLICY - TEST YEAR INCOME TAXE EXPENSE

LINE NO.	DESCRIPTION	[A]	[B]	[C]
		COMPANY PROPOSED	STAFF ADJUSTMENTS	STAFF RECOMMENDED
1	Income Tax Expense	\$ 106,244	\$ (14,282)	\$ 91,962

References:

- Column (A), Company Schedule C-1
- Column (B): Column [C] - Column [A]
- Column (C): Schedule JMM-2

Monthly Usage Charge	Present	Company Proposed Rates	Staff Recommended Rates
Meter Size (All Classes):			
5/8 x 3/4 inch	\$ 13.18	\$ 14.70	\$ 14.25
3/4 inch	21.00	23.42	21.90
1 inch	40.50	45.16	36.50
1 1/2 inch	89.20	99.46	73.00
2 inch	147.70	164.89	116.80
3 inch	284.20	316.88	233.60
4 inch	479.20	534.31	365.00
6 inch	966.92	1,078.12	730.00
8 inch	N/A	N/A	1,168.00
10 inch	N/A	N/A	1,679.00
12 inch	N/A	N/A	3,139.00
Commodity Charge - Per 1,000 Gallons			
5/8" x 3/4" Meter (Residential)			
All Gallons	\$ 4.0000	N/A	N/A
First 4,000 gallons	N/A	\$ 3.7500	N/A
4,001 to 10,000 gallons	N/A	N/A	4.0000
Over 10,000 gallons	N/A	4.2500	N/A
First 3,000 gallons	N/A	N/A	\$ 2.6500
3,001 to 10,000 gallons	N/A	N/A	3.7000
Over 10,000 gallons	N/A	N/A	4.8000
5/8" x 3/4" Meter (Commercial, Industrial, Irrigation)			
All Gallons	\$ 4.0000	N/A	N/A
First 10,000 gallons	N/A	3.7500	N/A
Over 10,000 gallons	N/A	4.0000	N/A
First 10,000 gallons	N/A	N/A	3.7000
Over 10,000 gallons	N/A	N/A	4.8000
3/4" Meter (Residential)			
All Gallons	4.0000	N/A	N/A
First 4,000 gallons	N/A	\$ 3.7500	N/A
4,001 to 10,000 gallons	N/A	4.0000	N/A
Over 10,000 gallons	N/A	4.2500	N/A
First 3,000 gallons	N/A	N/A	2.6500
3,001 to 10,000 gallons	N/A	N/A	3.7000
Over 10,000 gallons	N/A	N/A	4.8000
3/4" Meter (Commercial, Industrial, Irrigation)			
All Gallons	4.0000	N/A	N/A
First 10,000 gallons	N/A	3.7500	N/A
Over 10,000 gallons	N/A	4.0000	N/A
First 10,000 gallons	N/A	N/A	3.7000
Over 10,000 gallons	N/A	N/A	4.8000
1" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 25,000 gallons	N/A	4.0000	N/A
Over 25,000 gallons	N/A	4.2500	N/A
First 22,000 gallons	N/A	N/A	3.7000
Over 22,000 gallons	N/A	N/A	4.8000
1 1/2" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 50,000 gallons	N/A	4.0000	N/A
Over 50,000 gallons	N/A	4.2500	N/A
First 50,000 gallons	N/A	N/A	3.7000
Over 50,000 gallons	N/A	N/A	4.8000
2" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 80,000 gallons	N/A	4.0000	N/A
Over 80,000 gallons	N/A	4.2500	N/A
First 80,000 gallons	N/A	N/A	3.7000
Over 80,000 gallons	N/A	N/A	4.8000
3" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 160,000 gallons	N/A	4.0000	N/A
Over 160,000 gallons	N/A	4.2500	N/A
First 160,000 gallons	N/A	N/A	3.7000
Over 160,000 gallons	N/A	N/A	4.8000
4" Meter (All Classes Including Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 250,000 gallons	N/A	4.0000	N/A
Over 250,000 gallons	N/A	4.2500	N/A
First 250,000 gallons	N/A	N/A	3.7000
Over 250,000 gallons	N/A	N/A	4.8000
6" Meter (All Classes Except Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 500,000 gallons	N/A	4.0000	N/A
Over 500,000 gallons	N/A	4.2500	N/A
First 500,000 gallons	N/A	N/A	3.7000
Over 500,000 gallons	N/A	N/A	4.8000

8" Meter (All Classes Except Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 720,000 gallons	N/A	N/A	3.7000
Over 720,000 gallons	N/A	N/A	4.8000
10" Meter (All Classes Except Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 1,035,000 gallons	N/A	N/A	3.7000
Over 1,035,000 gallons	N/A	N/A	4.8000
12" Meter (All Classes Except Standpipe and Construction)			
All Gallons	4.0000	N/A	N/A
First 1,935,000 gallons	N/A	N/A	3.7000
Over 1,935,000 gallons	N/A	N/A	4.8000
Construction/Standpipe			
All Gallons	4.0000	4.2500	4.8000
CAP Recovery Surcharge (per 1,000 gallons)	0.3200	N/A	N/A
CAP Water Surcharge (per 1,000 gallons)	N/A	See Testimony	See Testimony
Other Service Charges			
Establishment	\$ 25.00	\$ 25.00	\$ 25.00
Establishment (After Hours)	\$ 50.00	Remove from Tariff	Remove from Tariff
Reestablishment (within 12 months)	(a)	Remove from Tariff	Remove from Tariff
Reestablishment (within 12 months after hours)	(b)	Remove from Tariff	Remove from Tariff
Reconnection (Delinquent)	\$ 30.00	\$ 30.00	\$ 30.00
Reconnection (Delinquent) - After Hours	\$ 30.00	\$ 30.00	\$ 30.00
Meter Test (if Correct)	\$ 20.00	\$ 20.00	\$ 20.00
Deposit	(c)	(c)	(c)
Deposit Interest	(c)	(c)	(c)
NSF Check	\$ 25.00	\$ 25.00	\$ 25.00
Deferred Payment (per month)	1.5% per month	1.5% per month	1.5% per month
Late Payment Fee (per month)	1.5% per month	1.5% per month	1.5% per month
Moving Customer Meter (Customer Request)	At Cost	At Cost	At Cost
Illegal Hook-up	(d)	(d)	(d)
Transfer Fee	\$ 25.00	\$ 25.00	\$ 25.00
After Hour Service Charge (at customers request)	N/A	\$ 50.00	\$ 50.00

(a) Number of months off the system times the monthly minimum per A.A.C. R14-2-403(D).
 (b) Number of months off the system times the monthly minimum per A.A.C.
 (c) Per Rule R14-2-403(B).
 (d) Estimated billings from the time illegal connection was made to date.

In addition to the collection of regular rates, the utility will collect from its customers a proportionate share of any privilege, sales, use, and franchise tax. Per commission rule 14-2-409D(5).

Service Size	Total Present Charge	Proposed Service Line Charge	Proposed Meter Installation Charge	Total Proposed Charge	Recommended Service Line Charge	Recommended Meter Installation Charge	Total Recommended Charge
5/8 x 3/4 Inch	\$ 400.00	\$ 445.00	\$ 305.00	\$ 750.00	\$ 445.00	\$ 305.00	\$ 750.00
3/4 Inch	\$ 440.00	\$ 445.00	\$ 405.00	\$ 850.00	\$ 445.00	\$ 405.00	\$ 850.00
1 Inch	\$ 500.00	\$ 495.00	\$ 465.00	\$ 960.00	\$ 495.00	\$ 465.00	\$ 960.00
1 1/2 Inch	\$ 675.00	\$ 550.00	\$ 675.00	\$ 1,225.00	\$ 550.00	\$ 675.00	\$ 1,225.00
2 Inch Turbo	N/A	\$ 830.00	\$ 1,195.00	\$ 2,025.00	\$ 830.00	\$ 1,195.00	\$ 2,025.00
2 Inch Compound	\$ 1,660.00	\$ 830.00	\$ 2,040.00	\$ 2,870.00	\$ 830.00	\$ 2,040.00	\$ 2,870.00
3 Inch Turbo	N/A	\$ 1,045.00	\$ 1,820.00	\$ 2,865.00	\$ 1,045.00	\$ 1,820.00	\$ 2,865.00
3 Inch Compound	\$ 2,150.00	\$ 1,165.00	\$ 2,804.00	\$ 3,769.00	\$ 1,165.00	\$ 2,804.00	\$ 3,769.00
4 Inch Turbo	N/A	\$ 1,490.00	\$ 2,820.00	\$ 4,310.00	\$ 1,490.00	\$ 2,820.00	\$ 4,310.00
4 Inch Compound	\$ 3,135.00	\$ 1,670.00	\$ 3,795.00	\$ 5,465.00	\$ 1,670.00	\$ 3,795.00	\$ 5,465.00
6 Inch Turbo	N/A	\$ 2,210.00	\$ 5,175.00	\$ 7,385.00	\$ 2,210.00	\$ 5,175.00	\$ 7,385.00
6 Inch Compound	\$ 6,190.00	\$ 2,330.00	\$ 7,070.00	\$ 9,400.00	\$ 2,330.00	\$ 7,070.00	\$ 9,400.00

Typical Bill Analysis
General Service 5/8 x 3/4-Inch Meter

Company Proposed	Gallons	Present Rates	Proposed Rates	Dollar Increase	Percent Increase
Average Usage	6,720	\$ 40.06	\$ 40.58	\$ 0.52	1.30%
Median Usage	5,500	35.18	35.70	\$ 0.52	1.48%
Staff Recommended					
Average Usage	6,720	\$ 40.06	\$ 35.96	\$ (4.10)	-10.22%
Median Usage	5,500	35.18	31.45	\$ (3.73)	-10.60%

Present & Proposed Rates (Without Taxes)
General Service 5/8 x 3/4-Inch Meter

Gallons Consumption	Present Rates	Company Proposed Rates	% Increase	Staff Recommended Rates	% Increase
-	\$ 13.18	\$ 14.70	11.53%	\$ 14.25	8.12%
1,000	17.18	18.45	7.39%	16.90	-1.63%
2,000	21.18	22.20	4.82%	19.55	-7.70%
3,000	25.18	25.95	3.06%	22.20	-11.83%
4,000	29.18	29.70	1.78%	25.90	-11.24%
5,000	33.18	33.70	1.57%	29.60	-10.79%
6,000	37.18	37.70	1.40%	33.30	-10.44%
7,000	41.18	41.70	1.26%	37.00	-10.15%
8,000	45.18	45.70	1.15%	40.70	-9.92%
9,000	49.18	49.70	1.06%	44.40	-9.72%
10,000	53.18	53.70	0.98%	48.10	-9.55%
11,000	57.18	57.95	1.35%	52.90	-7.49%
12,000	61.18	62.20	1.67%	57.70	-5.69%
13,000	65.18	66.45	1.95%	62.50	-4.11%
14,000	69.18	70.70	2.20%	67.30	-2.72%
15,000	73.18	74.95	2.42%	72.10	-1.48%
16,000	77.18	79.20	2.62%	76.90	-0.36%
17,000	81.18	83.45	2.80%	81.70	0.64%
18,000	85.18	87.70	2.96%	86.50	1.55%
19,000	89.18	91.95	3.11%	91.30	2.38%
20,000	93.18	96.20	3.24%	96.10	3.13%
25,000	113.18	117.45	3.77%	120.10	6.11%
30,000	133.18	138.70	4.14%	144.10	8.20%
35,000	153.18	159.95	4.42%	168.10	9.74%
40,000	173.18	181.20	4.63%	192.10	10.93%
45,000	193.18	202.45	4.80%	216.10	11.86%
50,000	213.18	223.70	4.93%	240.10	12.63%
75,000	313.18	329.95	5.35%	360.10	14.98%
100,000	413.18	436.20	5.57%	480.10	16.20%

Attachment A

Line No.	[A] Year	[B] AF	[C] Cost	[D] Per Unit Cost	Comments
1	2009				
2	BEG BALANCE	1,516.10	\$ -	\$ -	Expensed in prior years
3	PLUS:				
4	WATER ENTERING FACILITY	1,857.00	\$ 330,649.60	\$ 178.06	2009 GL 174-005
5	OTHER ACQUISITIONS				
6	PURCHASED LTSC	4,000.00	\$ 489,200.00	\$ 122.30	2009 GL 174-004
7					
8	Sub - Total	7,373.10	\$ 819,849.60	\$ 111.19	
9					
10	LESS:				
11	ANNUAL RECOVERY	1,124.00	\$ 124,982.84	\$ 111.19	Ground Water Pumped from Ground
12	LTSC RECOVERED	-	\$ -		
13	LTSC SOLD/LEASED (DLG)	227.00	\$ 25,241.20	\$ 111.19	LTSC sold to Delargo Golf Course
14	5% CUT TO AQUIFER	36.65			Line 4, Column B - Line 11, Column B X .05
15					
16	ENDING BALANCE	5,985.45	\$ 669,625.57	\$ 111.88	
17					
18					
19	2010				
20	BEG BALANCE	5,985.45	\$ 669,625.57	\$ 111.88	
21	PLUS:				
22	WATER ENTERING FACILITY	1,772.00	\$ 399,266.10	\$ 225.32	2010 GL 174-005
23	OTHER ACQUISITIONS	-	\$ -		
24	PURCHASED LTSC	-	\$ -		
25					
26	Sub - Total	7,757.45	\$ 1,068,891.67	\$ 137.79	
27					
28	LESS:				
29	ANNUAL RECOVERY	1,112.00	\$ 153,221.42	\$ 137.79	Ground Water Pumped from Ground
30	LTSC RECOVERED	-	\$ -		
31	LTSC SOLD/LEASED (DLG)	155.00	\$ 21,357.30	\$ 137.79	LTSC sold to Delargo Golf Course
32	5% CUT TO AQUIFER	33.00			Line 22, Column B - Line 29, Column B X .05
33					
34	ENDING BALANCE	6,457.45	\$ 894,312.94	\$ 138.49	
35					
36					
37	2011				
38	BEG BALANCE	6,457.45	\$ 894,312.94	\$ 138.49	
39	PLUS:				
40	WATER ENTERING FACILITY	1,857.00	\$ 397,654.10	\$ 214.14	2011 GL 174-005
41	OTHER ACQUISITIONS	-	\$ -		
42	PURCHASED LTSC	-	\$ -		
43					
44	Sub - Total	8,314.45	\$ 1,291,967.04	\$ 155.39	
45					
46	LESS:				
47	ANNUAL RECOVERY	1,164.00	\$ 180,871.81	\$ 155.39	Ground Water Pumped from Ground
48	LTSC RECOVERED				
49	LTSC SOLD/LEASED (DLG)	193.50	\$ 30,067.61	\$ 155.39	LTSC sold to Delargo Golf Course
50	5% CUT TO AQUIFER	34.65			Line 40, Column B - Line 49, Column B X .05
51					
52	ENDING BALANCE	6,922.30	\$ 1,075,643.42	\$ 155.39	Deferred Asset on Balance Sheet
53					
54					
55	AMORTIZATION				
56					
57	2009				
58	ANNUAL RECOVERY	1,124.00	\$ 124,982.84		Amounts Taken From Above
59	LTSC SOLD/LEASED (DLG)	227.00	\$ 25,241.20		
60	Total	1,351.00	\$ 150,224.03		
61					
62	2010				
63	ANNUAL RECOVERY	1,112.00	\$ 153,221.42		
64	LTSC SOLD/LEASED (DLG)	155.00	\$ 21,357.30		
65	Total	1,267.00	\$ 174,578.73		
66					
67	2011				
68	ANNUAL RECOVERY	1,164.00	\$ 180,871.81		
69	LTSC SOLD/LEASED (DLG)	193.50	\$ 30,067.61		
70	Total	1,357.50	\$ 210,939.42		
71					
72					
73					
74					

Attachment B

Arizona Corporation Commission
 State of Arizona Public Access System

02/05/2013

11:12 AM

Jump To...

[Annual Reports](#) [Scanned Documents](#) [Amendments](#) [Microfilm](#)

[E-FILE An Annual Report Online << Click Here](#)

[FORMS For Annual Reports To Be Printed And Mailed << Click Here](#)

Corporate Inquiry

File Number: -0053195-8

[Check Corporate Status](#)

Corp. Name: VAIL WATER COMPANY

Domestic Address

1010 N FINANCE CENTER DR #200

TUCSON, AZ 85710

Statutory Agent Information

Agent Name: DAVID A MCEVOY

Agent Mailing/Physical Address:

4560 E CAMP LOWELL DR

TUCSON, AZ 85712

Agent Status: APPOINTED 04/18/2002

Agent Last Updated: 07/07/2004

Additional Corporate Information

Corporation Type: PROFIT

Business Type: UTILITIES

Incorporation Date: 06/05/1959

Corporate Life Period: PERPETUAL

Domicile: ARIZONA

County: PIMA

Approval Date: 06/10/1959

Original Publish Date: 07/24/1959

Officer Information

SHELDON J MANDELL
 PRESIDENT

HOWARD J MANDELL
 SECRETARY

2441 N LEAVITT CHICAGO,IL 60647 Date of Taking Office: 04/30/1996 Last Updated: 06/02/2009	2441 N LEAVITT CHICAGO,IL 60647 Date of Taking Office: 01/31/2001 Last Updated: 08/15/2001
HOWARD J MANDELL TREASURER 2441 N LEAVITT CHICAGO,IL 60647 Date of Taking Office: 01/31/2001 Last Updated: 06/02/2009	PAUL MANDELL VICE-PRESIDENT 2441 N LEAVITT CHICAGO,IL 60647 Date of Taking Office: 01/06/2010 Last Updated: 07/02/2010
CHRISTOPHER T VOLPE VICE-PRESIDENT 1010 N FINANCE DENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 09/28/2001 Last Updated: 06/13/2008	

Director Information

CHRISTOPHER H SHEAFE DIRECTOR 4572 E FT LOWELL TUCSON,AZ 85712 Date of Taking Office: 01/06/2010 Last Updated: 07/02/2010	HOWARD J MANDELL DIRECTOR 2441 N LEAVITT CHICAGO,IL 60647 Date of Taking Office: 04/30/1996 Last Updated: 06/13/2008
SHELDON J MANDELL DIRECTOR 2441 N LEAVITT CHICAGO,IL 60647 Date of Taking Office: 04/30/1996 Last Updated: 06/13/2008	ROBERT C NEILL DIRECTOR 1010 N FINANCE DENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 04/30/1996 Last Updated: 06/13/2008

Annual Reports

Next Annual Report Due: 06/05/2013	E-FILE An Annual Report Online << Click Here
FORMS For Annual Reports To Be Printed And Mailed << Click Here	

File Year	File Month	Date Received	Reason Returned	Date Returned	Extension
2012	06	05/14/2012			
2011	06	05/17/2011			
2010	06	05/27/2010			
2009	06	05/01/2009			

2008	06	05/05/2008		
2007	06	06/28/2007		
2006	06	05/18/2006		
2005	06	04/07/2005		
2004	06	05/17/2004		
2003	06	04/21/2003		
2002	06	04/18/2002		
2001	06	04/12/2001		
2000	06	04/24/2000		
1999	06	03/31/1999		
1998	06	08/26/1998		
1996	12	05/08/1997		
1995	12	04/16/1996		10/15/1997
1994	12	04/14/1995		
1993	12	03/28/1994		
1992	12	04/01/1993		
1991	12	04/13/1992		
1990	12	04/08/1991		
1989	12	04/17/1990		
1988	12	04/17/1989		
1987	12	04/15/1988		

[Back To Top](#)

Scanned Documents

(Click on gray button to view document - will open in a new window)

Document Number	Description	Date Received
-00320624	95 ANNUAL REPORT	04/16/1996
-00102040	96 ANNUAL REPORT	05/08/1997
-00220786	98 ANNUAL REPORT	08/26/1998
-00306221	99 ANNUAL REPORT	03/11/1999
00141944	00 ANNUAL REPORT	04/24/2000
00287485	01 ANNUAL REPORT	04/12/2001
00471095	02 ANNUAL REPORT	04/18/2002
00689435	03 ANNUAL REPORT	04/22/2003

00841386	CHANGE(S)	05/04/2004
00934463	04 ANNUAL REPORT	05/17/2004
01162942	05 ANNUAL REPORT	04/07/2005
01582917	06 ANNUAL REPORT	05/18/2006
02050724	07 ANNUAL REPORT	06/28/2007
02417701	08 ANNUAL REPORT	05/05/2008
02415176	08 ANNUAL REPORT	05/16/2008
02725210	09 ANNUAL REPORT	05/01/2009
03168672	10 ANNUAL REPORT	05/27/2010
03487712	11 ANNUAL REPORT	05/17/2011
03896706	12 ANNUAL REPORT	05/14/2012

[Back To Top](#)

Amendments

Amendment Date	Amendment Type	Publish Date	Publish Exception
06/13/1997	NAME CHANGE	04/10/1998	
08/19/1985	AMENDMENT	09/30/1985	

[Back To Top](#)

Name Changes / Mergers

Description	Corporation Name	Date
CHANGED FROM	DEL LAGO WATER COMPANY	06/13/1997

Microfilm

Location	Date Received	Description
10047027017	09/16/1983	83 ANNUAL REPORT
10082010043	03/01/1984	AMENDMENT
20015067027	03/28/1984	PUBLICATION OF AMENDMENT
20018016011	06/13/1984	PUBLICATION OF AMENDMENT
10116006026	09/17/1984	84 ANNUAL REPORT
20031019036	08/08/1985	AGENT ADDRESS CHANGE/CORP. ADDRESS CHANGE

10181012015	08/19/1985	AMENDMENT
10184007016	09/17/1985	85 ANNUAL REPORT
20033025001	09/30/1985	PUBLICATION OF AMENDMENT
20042023026	06/05/1986	AGENT APPOINTMENT/CORP. ADDRESS CHANGE
10248017035	08/18/1986	86 ANNUAL REPORT
10329003049	09/15/1987	87 ANNUAL REPORT
10066059015	10/19/1987	AMEND. FINANCIAL STATEMENT
10380007006	04/15/1988	12/87 ANNUAL REPORT
20071008047	05/25/1988	CORPORATION ADDRESS CHANGE
10463009018	04/17/1989	88 ANNUAL REPORT
10529008006	04/17/1990	89 ANNUAL REPORT
20106009046	10/22/1990	CORPORATION ADDRESS CHANGE
10601021040	04/08/1991	90 ANNUAL REPORT
10671008041	04/13/1992	91 ANNUAL REPORT
10752005024	04/01/1993	92 ANNUAL REPORT
10840007044	03/28/1994	93 ANNUAL REPORT
10958007047	04/14/1995	94 ANNUAL REPORT
11016011003	04/16/1996	95 ANNUAL REPORT
20193022039	06/26/1996	CORP ADDRESS CHG
11100030021	01/01/1997	AGENT APPOINTMENT
20209034012	04/15/1997	EXTENSION/FISCAL CHANGE
11145030002	05/08/1997	96 ANNUAL REPORT
11136007027	06/13/1997	AMENDMENT
20223050009	07/23/1997	PUB OF AMENDMENT
20224026038	04/10/1998	PUB OF AMENDMENT
31501001590	08/26/1998	98 ANNUAL REPORT
31533001966	03/11/1999	99 ANNUAL REPORT
31577000478	04/24/2000	00 ANNUAL REPORT
31614000308	04/12/2001	01 ANNUAL REPORT
31662000117	04/18/2002	02 ANNUAL REPORT
31720001692	04/22/2003	03 ANNUAL REPORT
11648025037	04/07/2004	04 ANNUAL REPORT/MAIL RETURNED
31798002740	05/04/2004	CORP ADDRESS CHG
31808001223	05/17/2004	04 ANNUAL REPORT
31867001415	04/07/2005	05 ANNUAL REPORT
31965002347	05/18/2006	06 ANNUAL REPORT
32070003226	06/28/2007	07 ANNUAL REPORT
32125002882		

	05/05/2008	08 ANNUAL REPORT
32137002288	05/16/2008	08 ANNUAL REPORT

[Back To Top](#)

- [Corporate Name Search Instructions](#)
 - [General Web Site Usage Instructions](#)
 - [STARPAS Main Menu](#)
 - [A.C.C. Corporations Division Main Page](#)
 - [Arizona Corporation Commission Home Page](#)
-

02/05/2013

Arizona Corporation Commission
 State of Arizona Public Access System

11:13 AM

Jump To...

[Annual Reports](#) [Scanned Documents](#) [Microfilm](#)

[E-FILE An Annual Report Online << Click Here](#)

[FORMS For Annual Reports To Be Printed And Mailed << Click Here](#)

Corporate Inquiry

File Number: -0522072-9

[Check Corporate Status](#)

Corp. Name: TEM CORP.

Domestic Address

1010 N FINANCE CENTER DR #200

TUCSON, AZ 85710

Statutory Agent Information

Agent Name: DAVID A MCEVOY

Agent Mailing/Physical Address:

4560 E CAMPLOWELL

TUCSON, AZ 85716

Agent Status: APPOINTED 08/25/1992

Agent Last Updated: 05/26/2004

Additional Corporate Information

Corporation Type: PROFIT

Business Type: REAL ESTATE

Incorporation Date: 10/24/1989

Corporate Life Period: PERPETUAL

Domicile: ARIZONA

County: PIMA

Approval Date: 10/25/1989

Original Publish Date: 12/08/1989

Officer Information

LEAN A ESTES
 OTHER OFFICER

SHIRLEY A ESTES
 PRESIDENT

1010 N FINANCE CENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 07/17/1992 Last Updated: 06/11/2008	1010 N FINANCE CENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 01/01/2009 Last Updated: 06/16/2010
CHRISTOPHER T VOLPE SECRETARY 1010 N FINANCE CENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 07/07/1992 Last Updated: 05/02/2011	CHRISTOPHER T VOLPE TREASURER 1010 N FINANCE CENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 07/07/1992 Last Updated: 05/02/2011
WILLIAM A ESTES III VICE-PRESIDENT 1010 N FINANCE CENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 01/01/2010 Last Updated: 06/16/2010	CHRITOPHER T VOLPE VICE-PRESIDENT 1010 N FINANCE CENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 07/07/1992 Last Updated: 04/24/2009

Director Information

WILLIAM A ESTES III DIRECTOR 1010 N FINANCE CENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 01/01/2010 Last Updated: 05/02/2011	SHIRLEY A ESTES DIRECTOR 1010 N FINANCE CENTER DR #200 TUCSON,AZ 85710 Date of Taking Office: 12/31/1989 Last Updated: 06/11/2008
--	--

Annual Reports

Next Annual Report Due: 05/24/2013	E-FILE An Annual Report Online << Click Here
FORMS For Annual Reports To Be Printed And Mailed << Click Here	

File Year	File Month	Date Received	Reason Returned	Date Returned	Extension
2012	05	05/18/2012			
2011	05	03/24/2011			
2010	05	03/24/2011			
2009	05	03/27/2009			
2008	05	04/30/2008			
2007	05	08/10/2007			
2006	05	05/18/2006			
2005	05	03/23/2005			
2004	05	03/31/2004			

2003	05	03/11/2003		
2002	05	03/12/2002		
2001	05	03/26/2001		
2000	05	03/16/2000		
1999	05	06/11/1999		
1998	05	07/01/1998		
1996	12	10/27/1997		
1995	12	10/15/1996		10/15/1997
1994	12	06/15/1995		10/15/1996
1993	12	06/15/1994		06/15/1995
1992	12	04/14/1993		06/15/1994
1991	12	06/15/1992		
1990	12	06/17/1991		06/15/1992
1989	12	06/15/1990		06/15/1991

[Back To Top](#)

Scanned Documents

(Click on gray button to view document - will open in a new window)

Document Number	Description	Date Received
-00043939	95 ANNUAL REPORT	10/15/1996
-00134246	96 ANNUAL REPORT	10/27/1997
-00196180	98 ANNUAL REPORT	07/01/1998
-00311885	99 ANNUAL REPORT	06/11/1999
00116933	00 ANNUAL REPORT	03/16/2000
00276432	01 ANNUAL REPORT	03/26/2001
00457683	02 ANNUAL REPORT	03/12/2002
00662102	03 ANNUAL REPORT	03/11/2003
00891319	04 ANNUAL REPORT	03/31/2004
00841264	OFFICER/DIRECTOR CHANGE	04/07/2004
01151837	05 ANNUAL REPORT	03/23/2005
01582915	06 ANNUAL REPORT	05/18/2006
02109653	07 ANNUAL REPORT	08/10/2007
02402234	08 ANNUAL REPORT	04/30/2008

02725093	09 ANNUAL REPORT	03/27/2009
03151429	10 ANNUAL REPORT	05/13/2010
03432267	11 ANNUAL REPORT	03/24/2011
03904146	12 ANNUAL REPORT	05/18/2012

[Back To Top](#)

Microfilm

Location	Date Received	Description
10492013032	10/24/1989	ARTICLES
20094016034	12/08/1989	PUBLICATION OF ARTICLES
20099071018	04/13/1990	89 EXTENSION
10550030041	06/15/1990	89 ANNUAL REPORT
20112031030	04/12/1991	90 EXTENSION
10627027004	06/17/1991	90 ANNUAL REPORT
20126045042	04/15/1992	91 EXTENSION
10699024038	06/15/1992	91 ANNUAL REPORT
10705012015	08/25/1992	AGENT APPOINTMENT
10714011022	09/11/1992	GLOBAL CHANGE
10762010002	04/14/1993	92 ANNUAL REPORT
20155014010	04/18/1994	93 EXTENSION
10853012027	06/15/1994	93 ANNUAL REPORT
20170074014	04/17/1995	94 EXTENSION
10946007031	06/15/1995	94 ANNUAL REPORT
20188024029	04/15/1996	95 EXTENSION
31753002004	10/15/1996	95 ANNUAL REPORT
11068028044	10/29/1996	95 ANNUAL REPORT
20209034044	04/15/1997	EXTENSION/FISCAL CHANGE
11172008042	10/07/1997	96 ANNUAL REPORT
31763000803	07/01/1998	98 ANNUAL REPORT
31537000461	06/11/1999	99 ANNUAL REPORT
31571000788	03/16/2000	00 ANNUAL REPORT
31612000280	03/26/2001	01 ANNUAL REPORT
31656000696	03/12/2002	02 ANNUAL REPORT
31713000730	03/11/2003	03 ANNUAL REPORT
31800000984	03/31/2004	04 ANNUAL REPORT

31794002802	04/07/2004	OFFICER/DIRECTOR CHANGE
31862001330	03/23/2005	05 ANNUAL REPORT
31965002342	05/18/2006	06 ANNUAL REPORT
32076001239	08/10/2007	07 ANNUAL REPORT
32133002059	04/30/2008	08 ANNUAL REPORT

[Back To Top](#)

- [Corporate Name Search Instructions](#)
 - [General Web Site Usage Instructions](#)
 - [STARPAS Main Menu](#)
 - [A.C.C. Corporations Division Main Page](#)
 - [Arizona Corporation Commission Home Page](#)
-

02/05/2013

Arizona Corporation Commission
State of Arizona Public Access System

11:14 AM

Jump To...

Scanned Documents Amendments Microfilm

Corporate Inquiry

File Number: L-1078814-5

[Check Corporate Status](#)

Corp. Name: ESTES DEVELOPMENT CO., L.L.C.

Domestic Address

1010 N FINANCE CENTER DR #200
TUCSON, AZ 85710

Statutory Agent Information

Agent Name: DAVID A MCEVOY

Agent Mailing/Physical Address:

4560 E CAMP LOWELL DR
TUCSON, AZ 85712

Agent Status: APPOINTED 05/23/2003

Agent Last Updated: 06/08/2004

Additional Corporate Information

Corporation Type: DOMESTIC L.L.C.

Business Type:

Incorporation Date: 05/23/2003

Corporate Life Period: PERPETUAL

Domicile: ARIZONA

County: PIMA

Approval Date: 05/23/2003

Original Publish Date: 06/24/2003

Manager/Member Information

WILLIAM A ESTES III
MEMBER

1010 N FINANCE CTR DR #200
TUCSON, AZ 85710

Date of Taking Office: 05/23/2003

Last Updated: 05/19/2004

CHRISTOPHER T VOLPE
MEMBER

1010 N FINANCE CTR DR #200
TUCSON, AZ 85710

Date of Taking Office: 05/23/2003

Last Updated: 05/19/2004

Scanned Documents

(Click on gray button to view document - will open in a new window)

Document Number	Description	Date Received
00841402	CHANGE(S)	05/05/2004
00956170	AGENT ADDRESS CHANGE	06/03/2004

[Back To Top](#)

Amendments

Amendment Date	Amendment Type	Publish Date	Publish Exception
02/02/2005	AMENDMENT		WAIVE
05/05/2004	AMENDMENT		WAIVE

[Back To Top](#)

Microfilm

Location	Date Received	Description
11596007031	05/23/2003	ARTICLES OF ORGANIZATION
20321023012	06/24/2003	PUBLICATION OF ARTICLES OF ORGANIZATION
11661005016	05/05/2004	AMENDMENT
31798002843	05/05/2004	CORP ADDRESS CHG
31802002983	06/03/2004	AGENT ADDRESS CHANGE
11716009044	05/26/2005	AMENDMENT

[Back To Top](#)

- [Corporate Name Search Instructions](#)
- [General Web Site Usage Instructions](#)
- [STARPAS Main Menu](#)
- [A.C.C. Corporations Division Main Page](#)
- [Arizona Corporation Commission Home Page](#)

Arizona Corporation Commission
 State of Arizona Public Access System

02/05/2013

11:14 AM

Jump To...

Scanned Documents Amendments Microfilm

Corporate Inquiry

File Number: L-0775770-0 **LATEST DATE TO DISSOLVE**
 12/31/2030

Check Corporate Status

Corp. Name: VAIL VALLEY ASSOCIATES L.L.C.

Domestic Address

5780 N SWAN RD #100

TUCSON, AZ 85718

Statutory Agent Information

Agent Name: DAVID A MCEVOY

Agent Mailing/Physical Address:

4560 E CAMP LOWELL DR

TUCSON, AZ 85712

Agent Status: APPOINTED 04/29/1996

Agent Last Updated: 06/16/2004

Additional Corporate Information

Corporation Type: DOMESTIC L.L.C.

Business Type: UNKNOWN

Incorporation Date: 04/29/1996

Corporate Life Period:

Domicile: ARIZONA

County: PIMA

Approval Date: 04/30/1996

Original Publish Date: 06/03/1996

Status: LATEST DATE TO DISSOLVE

Dissolution/Withdrawal Date: 12/31/2030

Manager/Member Information

CHRISTOPHER H SHEAFE
 MANAGER
 4572 E CAMP LOWELL
 TUCSON, AZ 85712

ROBERT C NEILL
 MANAGER
 11078 E SKINNER DR
 SCOTTSDALE, AZ 85262

<p>Date of Taking Office: 03/06/2007 Last Updated: 03/08/2007</p>	<p>Date of Taking Office: 03/06/2007 Last Updated: 03/08/2007</p>
<p>WILLIAM A ESTES JR MANAGER 1010 N FINANCE CENTER DR #200 TUCSON, AZ 85710 Date of Taking Office: 04/29/1996 Last Updated: 03/08/2007</p>	<p>THE BSE TRUST MEMBER WILLIAM A JR&SHIRLEY A ESTES T % THE ESTES CO. 1010 N FINANCE CENTER DR #200 TUCSON, AZ 85710 Date of Taking Office: 12/11/2007 Last Updated: 12/13/2007</p>
<p>THE SHEAFE LIVING TRUST MEMBER CHRISTOPHER H&SHARON K SHEAFE TRUSTEES 4572 E CAMP LOWELL TUCSON, AZ 85712 Date of Taking Office: 12/11/2007 Last Updated: 12/13/2007</p>	<p>ROBERT & MARY NEILL FALY TRUST MEMBER ROBERT C AND MARY V NEILL TRUSTEES 11078 E SKINNER DR SCOTTSDALE, AZ 85262 Date of Taking Office: 12/11/2007 Last Updated: 12/13/2007</p>

Scanned Documents

(Click on gray button to view document - will open in a new window)

Document Number	Description	Date Received
00956346	AGENT ADDRESS CHANGE	06/03/2004
02189818	AMENDMENT	12/11/2007

[Back To Top](#)

Amendments

Amendment Date	Amendment Type	Publish Date	Publish Exception
12/11/2007	AMENDMENT		WAIVE
03/06/2007	AMENDMENT		WAIVE

[Back To Top](#)

Microfilm

Location	Date Received	Description
11033030034	04/29/1996	ARTICLES OF ORGANIZATION
20185052014	06/03/1996	PUBLICATION OF ARTICLES OF ORGANIZATION

31804002701	06/03/2004	AGENT ADDRESS CHANGE
11776009021	03/06/2007	AMENDMENT
32103003426	12/11/2007	AMENDMENT

[Back To Top](#)

- [Corporate Name Search Instructions](#)
 - [General Web Site Usage Instructions](#)
 - [STARPAS Main Menu](#)
 - [A.C.C. Corporations Division Main Page](#)
 - [Arizona Corporation Commission Home Page](#)
-

Arizona Corporation Commission
 State of Arizona Public Access System

02/05/2013

11:15 AM

Jump To...

[Annual Reports](#) [Scanned Documents](#) [Notices of Pending Revocation](#) [Microfilm](#)

[E-FILE An Annual Report Online << Click Here](#)

[FORMS For Annual Reports To Be Printed And Mailed << Click Here](#)

Corporate Inquiry

File Number: F-0774495-7

[Check Corporate Status](#)

Corp. Name: MANDELL VAIL CORP.

Domestic Address

2441 N LEAVITT ST
 CHICAGO, IL 60647

Foreign Address

1010 N FINANCE CENTER DR #200
 TUCSON, AZ 85710

Statutory Agent Information

Agent Name: CORPORATION SERVICE COMPANY

Agent Mailing/Physical Address:

2338 W ROYAL PALM RD STE J
 PHOENIX, AZ 85021

Agent Status: APPOINTED 07/31/2009

Agent Last Updated: 08/05/2009

Additional Corporate Information

Corporation Type: BUSINESS	Business Type: REAL ESTATE
Incorporation Date: 04/10/1996	Corporate Life Period: PERPETUAL
Domicile: ILLINOIS	County: PIMA

Approval Date: 04/10/1996

Original Publish Date: 04/29/1996

Officer Information

SHELDON J MANDELL PRESIDENT 2441 N LEAVITT ST CHICAGO, IL 60647 Date of Taking Office: 04/02/1996 Last Updated: 01/28/2013	HOWARD J MANDELL SECRETARY 2441 N LEAVITT ST CHICAGO, IL 60647 Date of Taking Office: 04/02/1996 Last Updated: 01/28/2013
ARTHUR N MANDELL VICE-PRESIDENT 2441 N LEAVITT ST CHICAGO, IL 60647 Date of Taking Office: 08/01/2001 Last Updated: 01/28/2013	

Director Information

ARTHUR N MANDELL DIRECTOR 2441 N LEAVITT ST CHICAGO, IL 60647 Date of Taking Office: 04/02/2001 Last Updated: 01/28/2013	ALLEN E MANDELL DIRECTOR 2441 N LEAVITT ST CHICAGO, IL 60647 Date of Taking Office: 04/02/1996 Last Updated: 01/28/2013
HOWARD J MANDELL DIRECTOR 2441 N LEAVITT ST CHICAGO, IL 60647 Date of Taking Office: 04/02/1996 Last Updated: 01/28/2013	SHELDON J MANDELL DIRECTOR 2441 N LEAVITT ST CHICAGO, IL 60647 Date of Taking Office: 04/02/1996 Last Updated: 01/28/2013

Annual Reports

Next Annual Report Due: 01/10/2014	E-FILE An Annual Report Online << Click Here
FORMS For Annual Reports To Be Printed And Mailed << Click Here	

File Year	File Month	Date Received	Reason Returned	Date Returned	Extension
2013	01	12/17/2012			
2012	01	12/27/2011			
2011	01	05/02/2011			
2010	01	12/21/2009			

2009	01	11/18/2008		
2008	01	12/28/2007		
2007	01	12/26/2006		
2006	01	01/04/2006		
2005	01	12/28/2004		
2004	01	01/02/2004		
2003	01	03/24/2003		
2002	01	12/26/2001		
2001	01	11/27/2000		
2000	01	12/27/1999		
1999	01	11/16/1998		
1998	01	08/05/1998		
1996	12	05/27/1997		

[Back To Top](#)

Scanned Documents

(Click on gray button to view document - will open in a new window)

Document Number	Description	Date Received
-00089795	96 ANNUAL REPORT	05/27/1997
-00211356	98 ANNUAL REPORT	08/05/1998
-00279042	99 ANNUAL REPORT	11/16/1998
00094235	00 ANNUAL REPORT	12/27/1999
00232338	01 ANNUAL REPORT	11/27/2000
00377865	02 ANNUAL REPORT	12/26/2001
00673977	03 ANNUAL REPORT	03/24/2003
00838597	04 ANNUAL REPORT	01/02/2004
01088924	05 ANNUAL REPORT	12/28/2004
01440675	06 ANNUAL REPORT	01/04/2006
01636745	AGENT ADDRESS CHANGE	05/26/2006
01841538	07 ANNUAL REPORT	12/26/2006
02264491	08 ANNUAL REPORT	12/28/2007
02623427	09 ANNUAL REPORT	11/18/2008
02856025	AGENT APPOINTMENT	07/31/2009

02999060	10 ANNUAL REPORT	12/21/2009
03479345	11 ANNUAL REPORT	05/02/2011
03713874	12 ANNUAL REPORT	12/27/2011
04119480	13 ANNUAL REPORT	12/17/2012

[Back To Top](#)

Notices of Pending Revocation

(Click on gray button - if present - to view notice - will open in a new window)

Date	Reason
04/15/2011	DELINQUENT ANNUAL REPORT

[Back To Top](#)

Microfilm

Location	Date Received	Description
11015018002	04/10/1996	APPLICATION FOR AUTHORITY
20186037030	04/29/1996	PUB OF APPL FOR AUTHORITY
11133012046	03/25/1997	96 ANNUAL REPORT
11260017025	12/05/1997	98 ANNUAL REPORT
31523002168	11/16/1998	99 ANNUAL REPORT
31560002545	12/27/1999	00 ANNUAL REPORT
31599002694	11/27/2000	01 ANNUAL REPORT
31646000024	12/26/2001	02 ANNUAL REPORT
31715002131	03/24/2003	03 ANNUAL REPORT
31782001169	01/02/2004	04 ANNUAL REPORT
31844000783	12/28/2004	05 ANNUAL REPORT
31946000948	01/04/2006	06 ANNUAL REPORT
31975003341	05/26/2006	AGENT ADDRESS CHANGE
32024002554	12/26/2006	07 ANNUAL REPORT
32099002163	12/28/2007	08 ANNUAL REPORT
32175001339	11/18/2008	09 ANNUAL REPORT

[Back To Top](#)

- [Corporate Name Search Instructions](#)
- [General Web Site Usage Instructions](#)

- [STARPAS Main Menu](#)
 - [A.C.C. Corporations Division Main Page](#)
 - [Arizona Corporation Commission Home Page](#)
-

Arizona Corporation Commission
 State of Arizona Public Access System

02/05/2013

11:17 AM

Jump To...

Scanned Documents Amendments Microfilm

Corporate Inquiry

File Number: L-0856439-3

[Check Corporate Status](#)

Corp. Name: DEL LAGO GOLF LLC

Domestic Address

13801 E COLOSSAL CAVE RD

VAIL, AZ 85641

Statutory Agent Information

Agent Name: TEM CORP

Agent Mailing/Physical Address:

1010 N FINANCE CENTER DR #200

TUCSON, AZ 85710

Agent Status: APPOINTED 12/04/2001

Agent Last Updated: 03/15/2005

Additional Corporate Information

Corporation Type: DOMESTIC L.L.C.

Business Type:

Incorporation Date: 11/04/1998

Corporate Life Period: PERPETUAL

Domicile: ARIZONA

County: PIMA

Approval Date: 11/04/1998

Original Publish Date: 11/23/1998

Manager/Member Information

MDC ARIZONA CORP
 MANAGER

2441 N LEAVITT
 CHICAGO, IL 60647

Date of Taking Office: 11/04/1998

Last Updated: 11/05/1998

THE ESTES CO
 MEMBER

1010 N FINANCE CENTER DR #200
 TUCSON, AZ 85710

Date of Taking Office: 06/17/2008

Last Updated: 06/19/2008

THE ESTES LIVING TRUST
 MEMBER
 WILLIAM ESTES (TRUSTEE)
 % TEM CORP
 5151 E BROADWAY #200
 TUCSON, AZ 85711
Date of Taking Office: 02/16/2000
Last Updated: 05/26/2005

Scanned Documents

(Click on gray button to view document - will open in a new window)

Document Number	Description	Date Received
01050790	MULTIPLE CHANGES	01/28/2005
02454196	AMENDMENT	06/17/2008

[Back To Top](#)

Amendments

Amendment Date	Amendment Type	Publish Date	Publish Exception
06/17/2008	AMENDMENT		WAIVE
01/14/2005	AMENDMENT		WAIVE
07/28/2004	AMENDMENT		WAIVE
01/08/2003	AMENDMENT		WAIVE
02/16/2000	AMENDMENT		WAIVE

[Back To Top](#)

Microfilm

Location	Date Received	Description
11284019014	11/04/1998	ARTICLES OF ORGANIZATION
20234041019	11/23/1998	PUBLICATION OF ARTICLES OF ORGANIZATION
11402022005	02/16/2000	AMENDMENT
20297045023	12/04/2001	AGENT APPOINTMENT/CORP ADDR CHG
11578002029	01/08/2003	AMENDMENT
11693002014	07/28/2004	AMENDMENT
11716009030	01/14/2005	AMENDMENT

31849003013	01/28/2005	MULTIPLE CHANGES
32135001554	06/17/2008	AMENDMENT

[Back To Top](#)

- [Corporate Name Search Instructions](#)
 - [General Web Site Usage Instructions](#)
 - [STARPAS Main Menu](#)
 - [A.C.C. Corporations Division Main Page](#)
 - [Arizona Corporation Commission Home Page](#)
-

Attachment C

TEM CORP.

Asset Managers for RCP Investments

November 12, 1996

Paul Mandell
National Wrecking Co.
2441 N. Leavitt
Chicago, Illinois 60647

Dear Paul:

It is our mutual understanding that TEM Corp. will be engaged by Del Lago Water Company, commencing October 1, 1996, to manage its operations pursuant to the terms of its proposal dated October 10, 1996 except for the length of the agreement shall be 6 months.

If you concur with the above, please sign below as an acknowledgment of such.

Sincerely,



Christopher T. Volpe
Treasurer

DEL LAGO WATER COMPANY

by 
Signature Secretary

11/25/96
Date

Vail Water Company
1010 North Finance Center Dr., Suite 200
Tucson, Arizona 85710
520-571-1958
Facsimile - 520-571-1961

December 31, 2011

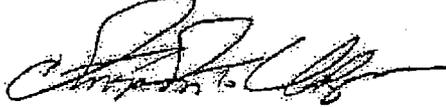
Mr. Sheldon J. Mandell
National Wrecking
2441 North Leavitt Street
Chicago, Illinois 60647

Re: Vail Water Company

Dear Red:

This letter shall constitute Vail Water Company's approval to extend the Management Agreement between TEM Corp. and Vail Water Company through December 31, 2012, for an amount equal to \$8.50 per paying customer per month. Except as modified hereby, all other terms and conditions of the proposal dated October 10, 1996, shall remain the same.

Sincerely,



Christopher T. Volpe
Vice President

CTV:ly

ACKNOWLEDGED AND APPROVED effective the 31st day of December, 2011.

VAIL WATER COMPANY, an
Arizona corporation

By: 
Sheldon J. Mandell, President

PROPOSAL TO
DEL LAGO WATER COMPANY
OCTOBER 10, 1996

TEM Corp.
P.O. Box 17360
Tucson, Arizona 85731
(502) 577-7007

October 10, 1996

Del Lago Water Company
P.O. Box 17360
Tucson, Arizona 85731

Re: Proposal to provide management services for Del Lago Water Company

Gentlemen:

TEM Corp. is pleased to submit this proposal to provide management services for Del Lago Water Company.

Staff personnel will be controller and staff, project manager, legal assistant and the support services of the computer, payroll and insurance departments. This proposal is based upon the continued employment by Del Lago Water Company of Charlotte Kimball and Bill McGuire.

SCOPE OF WORK:

Accounts Receivable/Accounts Payable/Vendor Transactions

1. Verify and cut checks for payment of vendor invoices
2. Update Accounts Payable ledger
3. Disburse payments
4. Maintain paid invoices file
5. Update Job Costing files

Bookkeeping/Payroll

1. Reconcile bank statements
2. Summarize A/R, A/P to General Ledger
3. Generate monthly Income Reports and Balance Sheets
4. Process and maintain all corporate tax reports (ADOR and ACC)
5. General Ledger maintenance
6. Continuing property records
8. Depreciation of plant assets (record-keeping)

9. Job Cost file maintenance
10. ACC reports as necessary
11. Capital Expenditure detail
12. Payroll records and filings
13. Employee compensation and benefits records
14. Staffing recommendations
15. Assist independant CPA firm in preparation and processing of federal and state income tax returns

General Administration

1. Analyze insurance needs and recommend optimal insurance coverage
2. Provide management direction to field services activities.
3. Develop and implement policies as necessary and approved by owners.
4. Attend Utility Coordination Committee meetings as necessary.
5. Review plans and specifications for compliance with utility requirements.
6. Preparation and submission of reports as required by the Arizona Department of Water Resources, Arizona Corporation Commission, Arizona Department of Environmental Quality, Central Arizona Project, State Health Department.
7. Make recommendations relative to rate increase timing and processing; assist in application to ACC for rate increase.
8. Meet with developers regarding line extensions and related matters.
9. Manage, coordinate and engage as necessary, outside consultant activities relative to engineering, accounting and tax return preparation and legal services.
10. Represent Del Lago Water Company at court proceedings relative to past due accounts as necessary.
11. Maintain corporate files.
12. Document preparation, filing and storage as required.
13. Meet with homeowner's associations and other customer groups as requested.
14. Other tasks of a routine nature necessary to the operation of the Del Lago Water Company.
15. Supervision of on-site personnel of Del Lago Water Company.
16. Make capital improvement recommendations for office and field personnel.
17. Provide use of mainframe and personal computers for billing, accounts/payable and accounting services.

OTHER SERVICES:

1. Negotiate Line Extension Agreements.
2. Coordinate rate increase applications and processing with attorney.
3. Maintain Line Extension Agreements and payout schedule.
4. Research and recommendation on expansion of CC&N area

5. Management and implementation of tariff

FEES:

TEM Corp. shall receive a management fee of Five Dollars (\$5.00) per customer per month which fee shall be paid at the end of each month.

TERMS AND CONDITIONS:

1. The length of this agreement shall be for 1 years. The agreement may be renewed in one year increments at the mutual agreement of the parties.
2. Del Lago Water Company will agree to operate the system in full compliance with the current EPA and ADEQ regulations and will cooperate with TEM Corp. in maintaining such compliance.
3. The continued employment of Charlotte Kimball and Bill McGuire by Del Lago Water Company.

Reasons TEM Corp. managing the Del Lago Water Company is the better alternative to hiring an outside management company:

- **Vail Valley Joint Venture lowers its operating costs.** Currently all of Doug's, Kip's, Gloria's, and Lisa's time are billed to VVJV. With the acceptance of this proposal, any time spent on DLWCO would not be included in the TEM cost reimbursements paid by VVJV. For instance, Kip's time may drop from 15% to 5%, Doug's from 85% to 80%, Gloria's from 20% to 10% and so on. Additionally, if further staffing is needed for TEM to complete its duties, VVJV would not be burdened with a budget increase.
- **Mandell position is enhanced in VVJV.** The Mandell group owns 60% of VVJV and 50% of DLWCO; hence, every dollar saved at the VVJV level is more valuable to them than a dollar spent on DLWCO.
- **On-site management has additional benefits.** All of the management companies solicited to operate DLWCO indicated they would replace Bill and Charlotte and conduct business from their corporate offices off-site. This action would eliminate many inherent benefits of having the DLWCO office on-site, such as: better customer service; quicker reaction time to problems; avoidance of potential problems because of daily monitoring; having a night watchman with Charlotte living on property; personnel who care and, in TEM's case, have a vested interest in the overall success of the project; knowledge of the history of the project and idea of what to do when problems arise; giving a constant presence in the community for Owners, an important role that could come into play in negotiations with the various political bodies. Bill and Charlotte are known in Vail and serve as a resource to the pulse of the community. Conversely, vacating the premises is not the kind of message the Owners want to send. TEM is working with Charlotte & Bill to make the operations more professional. The offices have been cleaned and new carpet installed (at no cost to the venture), the door will have its window replaced (there currently is no glass), and the junk around the yard is being disposed.
- **TEM brings more to the table than outside management company.** Development experience, understanding of project goals, computer, technical, and administrative support, response time are among the advantages. Buck Lewis, the most logical alternative to TEM, has shown poor response time and needed continual prodding to complete work assignments. There is no reason to think that the DLWCO job would be any different.
- **TEM fee is passed on to customers.** While the rate base is based on the physical plant, the rate charged to customers includes overhead. For instance, if your physical plant is worth \$1,000,000 and your overhead is \$75,000 per year, you are allowed to earn an 8% profit on the physical plant plus recoup your overhead. In this case fees should be \$155,000. DLWCO has exposure from the Corporation Commission if costs, passed on to its customers, are not expended. Ramifications may include lowering the rate. Our goal is to get as large an increase as possible at the next rate hearing, again this results in a win for the Owners. If a larger fee to TEM is justifiable, perhaps additional benefit could

be passed on to VVJV through further cost reductions.

- **Bill Estes is emotionally involved.** TEM has gone beyond its contemplated duties to make DLWCO a more professional and efficient operation because of Bill's attachment to it. TEM has incurred costs, that were not reimbursable under the approved budget without hesitation or soliciting a budgetary increase before proceeding, in the spirit of problem solving and for the good of the company. These costs include computer technical support and the under taking of reviewing billing software packages when no other operator was interested in bidding on the job. DLWCO avoided a crisis situation (not to mention cost savings) only with help of TEM's computer manager. TEM also has used and continues to use non-reimbursable personnel for payroll, administrative, file maintenance, and financial statement preparation on behalf of DLWCO. This use of TEM resources cannot continue without remuneration.
- **TEM offers the best price for the best product.** It is doubtful DLWCO could find an operator to perform the functions that TEM can for a lower fee. Besides the benefits aforementioned, TEM offers the best price. If an another operator was chosen, TEM would still have to be involved in decision making, administration, and other day-to-day duties. This cost would inevitably end up being the burden of VVJV; thus, effectively double costing the project.

Attachment D

The Estes Co
Management Costs - Vail Water

Salaries	Annual \$\$	VWC Allocation Annually	% VWC	
V.P. Treasurer - TEM	\$ 130,009	\$ 45,503	35.00%	Based upon amount of time spent on VWC matters
Asst. Controller - TEM	\$ 50,000	\$ 17,500	35.00%	Based upon amount of time spent on VWC matters
Accounting/Legal Assistant - TEM	\$ 50,000	\$ 12,500	25.00%	Based upon amount of time spent on VWC matters
Admin Assistant - TEM	\$ 42,698	\$ 10,675	25.00%	Based upon amount of time spent on VWC matters
Total Salaries	\$ 272,707	\$ 86,178	32.00%	
ER payroll taxes-7.65%	\$ 20,862	\$ 7,302	35.00%	Based upon amount of time spent on VWC matters
Benefits (medical, life)				
V.P. Treasurer - TEM	\$ 11,305	\$ 3,957	35.00%	Based upon amount of time spent on VWC matters
Asst. Controller - TEM	\$ 3,319	\$ 1,162	35.00%	Based upon amount of time spent on VWC matters
Accounting/Legal Assistant - TEM	\$ 10,664	\$ 2,666	25.00%	Based upon amount of time spent on VWC matters
Admin Assistant - TEM	\$ 3,235	\$ 809	25.00%	Based upon amount of time spent on VWC matters
Total Benefits	\$ 28,523	\$ 8,593		
Sunburst Pension	\$ 705	\$ 226	32.00%	Indirect - Based upon % of Total Wages Allocated
BASIC - Flex Spending	\$ 189	\$ 60	32.00%	Indirect - Based upon % of Total Wages Allocated
Worker's Comp insurance	\$ 2,672	\$ 855	32.00%	Indirect - Based upon % of Total Wages Allocated
Bldg Rent (\$2,499.48/mo)	\$ 29,994	\$ 9,598	32.00%	Indirect - Based upon % of Total Wages Allocated
Simply Bits (phone/internet)	\$ 5,776	\$ 1,848	32.00%	Indirect - Based upon % of Total Wages Allocated
Kip cell phone	\$ 1,753	\$ 561	32.00%	Indirect - Based upon % of Total Wages Allocated
Copier,fax,scanner (\$525/mo)	\$ 6,300	\$ 2,016	32.00%	Indirect - Based upon % of Total Wages Allocated
Copier-overages (\$292/qtr avg)	\$ 1,168	\$ 374	32.00%	Indirect - Based upon % of Total Wages Allocated
Copier-personal prop taxes	\$ 216	\$ 69	32.00%	Indirect - Based upon % of Total Wages Allocated
Liability Insurance	\$ 3,539	\$ 1,133	32.00%	Indirect - Based upon % of Total Wages Allocated
Postage-Stamps.com (VWC specific)	\$ 416	\$ 416	100.00%	Direct
Postage-Stamps.com (monthly fee)	\$ 192	\$ 61	32.00%	Indirect - Based upon % of Total Wages Allocated
Software purchased	\$ 4,040	\$ 1,293	32.00%	Indirect - Based upon % of Total Wages Allocated
Computer hardware	\$ 4,334	\$ 1,387	32.00%	Indirect - Based upon % of Total Wages Allocated
Computer maintenance	\$ 6,389	\$ 2,044	32.00%	Indirect - Based upon % of Total Wages Allocated
Storage-offsite (VWC specific)	\$ 618	\$ 618	100.00%	Direct
Mileage (to VWC & Banks) VWC specific	\$ 1,032	\$ 1,032	100.00%	Direct
Travel/Meals for meetings (VWC specific)	\$ 478	\$ 478	100.00%	Direct
Office supplies	\$ 1,472	\$ 471	32.00%	Indirect - Based upon % of Total Wages Allocated
Total Office costs	\$ 393,373	\$ 24,541		
Total Cost Allocated to VWC Annually		\$ 126,613		

12/31/11 #customers 3,867 \$ 10,551 monthly costs
per 2.73 \$ cost per customer
bill count
at year end

Attachment E

CAP Water Line from Tucson Water to Vail Water

2013

Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
-----	-----	-----	-----	-----	------	------	-----	------	-----	-----	-----

Wheeling Agreement

Meetings with Tucson Water
Mayor and Council Approval

368,000.00

Planning Engineering

\$368,000.00 includes contingency

Right of Way Acquisition

Prepare Bid Contracts
\$5,000.00 from VVC
5000

\$5,000.00
5000

Bid Documents Meeting with Contractors

\$378,000.00

2014

Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
-----	-----	-----	-----	-----	------	------	-----	------	-----	-----	-----

Award Bid

\$ 911,330
\$ 30,000
\$ 325,000
\$ 24,000
\$ 200,000

Construction

\$911,330.00 16" Dip Water Line
\$30,000.00 Mixing Tank Connection
\$325,000.00 Booster at G Zone
\$24,000.00 16" Valves
\$200,000.00 Upgrades to Tucson Water System G Zone

Start-up

SCADA
\$ 35,000

Total Budget

\$ 1,525,330
\$ 1,903,330

BEFORE THE ARIZONA CORPORATION COMMISSION

BOB STUMP
Chairman
GARY PIERCE
Commissioner
BRENDA BURNS
Commissioner
BOB BURNS
Commissioner
SUSAN BITTER SMITH
Commissioner

IN THE MATTER OF THE APPLICATION OF) DOCKET NO. W-01651B-12-0339
VAIL WATER COMPANY FOR A)
DETERMINATION OF THE FAIR VALUE OF)
ITS UTILITY PLANT AND PROPERTY AND)
FOR AN INCREASE IN ITS RATES AND)
CHARGES BASED THEREON.)
_____)

DIRECT
TESTIMONY
OF
JOHN A. CASSIDY
PUBLIC UTILITIES ANALYST
UTILITIES DIVISION
ARIZONA CORPORATION COMMISSION

FEBRUARY 25, 2013

TABLE OF CONTENTS

	PAGE
I. INTRODUCTION.....	1
Summary of Testimony and Recommendations	2
Vail Water's Proposed Overall Rate of Return.....	3
II. THE WEIGHTED AVERAGE COST OF CAPITAL.....	3
III. CAPITAL STRUCTURE.....	5
Background.....	5
Vail Water's Capital Structure.....	6
Staff's Capital Structure	6
IV. COST OF DEBT	6
V. RETURN ON EQUITY.....	7
Background.....	7
Risk.....	10
VI. ESTIMATING THE COST OF EQUITY.....	12
Introduction	12
Discounted Cash Flow Model Analysis.....	13
<i>The Constant-Growth DCF</i>	14
<i>The Multi-Stage DCF</i>	23
Capital Asset Pricing Model.....	25
VII. SUMMARY OF STAFF'S COST OF EQUITY ANALYSIS.....	29
VIII. FINAL COST OF EQUITY ESTIMATES FOR VAIL.....	32
IX. RATE OF RETURN RECOMMENDATION	34
X. STAFF RESPONSE TO COMPANY'S COST OF CAPITAL WITNESS MR. THOMAS J. BOURASSA.....	34
XI. CONCLUSION	43

SCHEDULES

Capital Structure and Weighted Cost of Capital.....	JAC-1
Intentionally Left Blank.....	JAC-2
Final Cost of Equity Estimates for Sample Water Utilities.....	JAC -3
Average Capital Structure of Sample Water Utilities.....	JAC -4
Growth in Earnings & Dividends of Sample Water Utilities.....	JAC -5
Sustainable Growth for Sample Water Utilities.....	JAC -6
Selected Financial Data of Sample Water Utilities.....	JAC -7
Calculation of Expected Infinite Annual Growth in Dividends.....	JAC -8
Multi-Stage DCF Estimates.....	JAC -9

EXHIBITS

Staff Correction to Bourassa Schedule TJB D-4.7.....	JAC-A
Staff Correction to Bourassa Schedule TJB D-4.8.....	JAC-B

**EXECUTIVE SUMMARY
VAIL WATER COMPANY
DOCKET NO. W-01651B-12-0339**

The Direct Testimony of Staff witness John A. Cassidy addresses the following issues:

Capital Structure – Staff recommends that the Commission adopt a capital structure for Vail Water Company (“Company”) for this proceeding consisting of 0.0 percent debt and 100.00 percent equity.

Cost of Equity – Staff recommends that the Commission adopt a 9.1 percent return on equity (“ROE”) for the Company. Staff’s estimated ROE for the Company is based on the 8.5 percent average of its discounted cash flow method (“DCF”) and capital asset pricing model (“CAPM”) cost of equity methodology estimates for the sample companies of 8.8 percent for the DCF and 8.2 percent for the CAPM. Staff’s recommended ROE includes an upward economic assessment adjustment of 60 basis points.

Cost of Debt – Staff recommends that the Commission adopt a 0.0 percent cost of debt for the Company, as Vail Water has no debt in its capital structure.

Overall Rate of Return – Staff recommends that the Commission adopt a 9.1 percent overall rate of return.

Mr. Bourassa’s Testimony – The Commission should reject the Company’s proposed 10.4 percent ROE for the following reasons:

Mr. Bourassa’s Future Growth DCF estimates rely exclusively on analysts’ forecasts of earnings per share growth. For purposes of calculating the current dividend yield (D_0/P_0) component, Mr. Bourassa states that he uses a spot price date of July 10, 2012. However, a check of market trading prices for July 10, 2012 reveals that he has understated the current market (P_0) price for all but one of his sample companies. An understatement to the current market (P_0) price serves to overstate the current dividend yield (D_0/P_0), which in turn artificially inflates both the expected dividend yield (D_1/P_0) and estimated cost of equity (k) derived from Mr. Bourassa’s Future Growth DCF and Future and Historical Growth DCF models. Mr. Bourassa has overstated the market risk premium ($R_m - R_f$) in his Current Market Risk Premium CAPM, and his CAPM estimates are inflated due to use of a forecasted risk-free rate.

1 **I. INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is John A. Cassidy. I am a Public Utilities Analyst employed by the Arizona
4 Corporation Commission ("Commission") in the Utilities Division ("Staff"). My business
5 address is 1200 West Washington Street, Phoenix, Arizona 85007.

6
7 **Q. Briefly describe your responsibilities as a Public Utilities Analyst.**

8 A. I am responsible for the examination of financial and statistical information included in
9 utility rate applications and other financial matters, including studies to estimate the cost
10 of capital component in rate filings used to determine the overall revenue requirement, and
11 for preparing written reports, testimonies and schedules to present Staff's
12 recommendations to the Commission on these matters.

13
14 **Q. Please describe your educational background and professional experience.**

15 A. I hold a Bachelor of Arts degree in History from Arizona State University, a Master of
16 Library Science degree from the University of Arizona, and an MBA degree with an
17 emphasis in Finance from Arizona State University. While pursuing my MBA degree, I
18 was inducted into Beta Gamma Sigma, the National Business Honor Society. I have
19 passed the CPA exam, but opted not to pursue certification. I have worked professionally
20 as a librarian, financial consultant, tax auditor, and, as a former Commission employee,
21 served as Staff's cost of capital witness in rate case evidentiary proceedings.

22
23 **Q. What is the scope of your testimony in this case?**

24 A. My testimony provides Staff's recommended capital structure, return on equity ("ROE")
25 and overall rate of return ("ROR") for establishing the revenue requirements for Vail
26 Water Company's ("Vail" or "Company") pending rate application.

1 *Summary of Testimony and Recommendations*

2 **Q. Briefly summarize how Staff's cost of capital testimony is organized.**

3 A. Staff's Cost of Capital Testimony is presented in eleven sections. Section I is this
4 Introduction. Section II discusses the concept of weighted average cost of capital
5 ("WACC"). Section III presents the concept of capital structure and presents Staff's
6 recommended capital structure for Vail in this proceeding. Section IV presents Staff's
7 cost of debt for Vail. Section V discusses the concepts of ROE and risk. Section VI
8 presents the methods employed by Staff to estimate Vail's ROE. Section VII presents the
9 findings of Staff's ROE analysis. Section VIII presents Staff's final cost of equity
10 estimates for Vail. Section IX presents Staff's ROR recommendation. Section X presents
11 Staff's comments on the Direct Testimony of the Company's witness, Mr. Thomas J.
12 Bourassa. Finally, Section XI presents the conclusions.

13
14 **Q. Have you prepared any exhibits to accompany your testimony?**

15 A. Yes. I prepared nine schedules (JAC-1 to JAC-9) and two Exhibits (JAC-A and JAC-B)
16 that support Staff's cost of capital analysis.

17
18 **Q. What is Staff's recommended rate of return for Vail?**

19 A. Staff recommends a 9.1 percent overall ROR, as shown in Schedule JAC-1. Staff's ROR
20 recommendation is based on cost of equity estimates for the sample companies of 8.8
21 percent for the discounted cash flow method ("DCF") and 8.2 percent from the capital
22 asset pricing method ("CAPM"). Staff recommends adoption of a 60 basis point upward
23 Economic Assessment Adjustment, resulting in a 9.1 percent return on equity.

1 *Vail Water's Proposed Overall Rate of Return*

2 **Q. Briefly summarize Vail's proposed capital structure, cost of debt, ROE and overall**
3 **ROR for this proceeding.**

4 A. Table 1 summarizes the Company's proposed capital structure, cost of debt, ROE and
5 overall ROR in this proceeding:

6
7 **Table 1**

	Weight	Cost	Weighted Cost
Long-term Debt	0.0%	0.0%	0.0%
Common Equity	100.0%	10.4%	<u>10.4%</u>
Cost of Capital/ROR			10.4%

8
9 Vail is proposing an overall rate of return of 10.4 percent.

10
11 **II. THE WEIGHTED AVERAGE COST OF CAPITAL**

12 **Q. Briefly explain the cost of capital concept.**

13 A. The cost of capital is the opportunity cost of choosing one investment over others with
14 equivalent risk. In other words, the cost of capital is the return that stakeholders expect
15 for investing their financial resources in a determined business venture over another
16 business venture.

17
18 **Q. What is the overall cost of capital?**

19 A. The cost of capital to a company issuing a variety of securities (i.e., stock and
20 indebtedness) is an average of the cost rates on all issued securities adjusted to reflect the
21 relative amounts for each security in the company's entire capital structure. Thus, the
22 overall cost of capital is the WACC.

1 **Q. How is the WACC calculated?**

2 A. The WACC is calculated by adding the weighted expected returns of a firm's securities.

3 The WACC formula is:

4 Equation 1.

5
$$\text{WACC} = \sum_{i=1}^n W_i * r_i$$

6

7

8 In this equation, W_i is the weight given to the i^{th} security (the proportion of the i^{th} security
9 relative to the portfolio) and r_i is the expected return on the i^{th} security.

10

11 **Q. Can you provide an example demonstrating application of Equation 1?**

12 A. Yes. For this example, assume that an entity has a capital structure composed of 60
13 percent debt and 40 percent equity. Also, assume that the embedded cost of debt is 6.0
14 percent and the expected return on equity, i.e., the cost of equity, is 10.5 percent.

15 Calculation of the WACC is as follows:

16
$$\text{WACC} = (60\% * 6.0\%) + (40\% * 10.5\%)$$

17
$$\text{WACC} = 3.60\% + 4.20\%$$

18
$$\text{WACC} = 7.80\%$$

19

20 The weighted average cost of capital in this example is 7.80 percent. The entity in this
21 example would need to earn an overall rate of return of 7.80 percent to cover its cost of
22 capital.

23

1 **III. CAPITAL STRUCTURE**

2 *Background*

3 **Q. Please explain the capital structure concept.**

4 A. The capital structure of a firm is the relative proportions of each type of security--short-
5 term debt, long-term debt (including capital leases), preferred stock and common stock--
6 that are used to finance the firm's assets.

7
8 **Q. How is the capital structure expressed?**

9 A. The capital structure of a company is expressed as the percentage of each component of
10 the capital structure (capital leases, short-term debt, long-term debt, preferred stock and
11 common stock) relative to the entire capital structure.

12
13 As an example, the capital structure for an entity that is financed by \$20,000 of short-term
14 debt, \$85,000 of long-term debt (including capital leases), \$15,000 of preferred stock and
15 \$80,000 of common stock is shown in Table 2.

16
17 **Table 2**

Component			%
Short-Term Debt	\$20,000	(\$20,000/\$200,000)	10.0%
Long-Term Debt	\$85,000	(\$85,000/\$200,000)	42.5%
Preferred Stock	\$15,000	(\$15,000/\$200,000)	7.5%
Common Stock	\$80,000	(\$80,000/\$200,000)	40.0%
Total	\$200,000		100%

18
19 The capital structure in this example is composed of 10.0 percent short-term debt, 42.5
20 percent long-term debt, 7.5 percent preferred stock and 40.0 percent common stock.

1 *Vail Water's Capital Structure*

2 **Q. What capital structure does Vail propose?**

3 A. The Company proposes a capital structure composed of 0.0 percent debt and 100.0 percent
4 common equity.

5
6 **Q. How does Vail's capital structure compare to capital structures of publicly-traded
7 water utilities?**

8 A. Schedule JAC-4 shows the capital structures of six publicly-traded water companies
9 ("sample water companies" or "sample water utilities") as of December 2011. The
10 average capital structure for the sample water utilities is comprised of approximately 51.6
11 percent debt and 48.4 percent equity.

12
13 *Staff's Capital Structure*

14 **Q. What is Staff's recommended capital structure for Vail?**

15 A. Staff recommends a capital structure composed of 0.0 percent debt and 100.0 percent
16 equity. Staff's recommended capital structure reflects the Company's actual capital
17 structure as of the December 31, 2011, test year end.

18
19 **IV. COST OF DEBT**

20 **Q. What is the basis for the Company's proposed 0.0 percent cost of debt?**

21 A. As noted above, the Company has no debt in its capital structure; therefore, it has a cost of
22 debt of 0.0 percent.

1 **V. RETURN ON EQUITY**

2 *Background*

3 **Q. Please define the term “cost of equity capital.”**

4 A. The cost of equity is the rate of return that investors expect to earn on their investment in a
5 business entity given its risk. In other words, the cost of equity to the entity is the
6 investors’ expected rate of return on other investments of similar risk. As investors have a
7 wide selection of stocks to choose from, they will choose stocks with similar risks but
8 higher returns. Therefore, the market determines the entity’s cost of equity.

9
10 **Q. Is there a correlation between interest rates and the cost of equity?**

11 A. Yes, there is a positive correlation between interest rates and the cost of equity, as the two
12 tend to move in the same direction. This relationship is reflected in the CAPM formula.
13 The CAPM is a market-based model employed by Staff for estimating the cost of equity.
14 The CAPM is further discussed in Section VI of this testimony.

15
16 **Q. What has been the general trend of interest rates in recent years?**

17 A. A chronological chart of interest rates is a good tool to show interest rate history and
18 identify trends. Chart 1 graphs intermediate U.S. treasury rates from January 18, 2002, to
19 January 27, 2012.

20
21
22
23
24
25
26

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

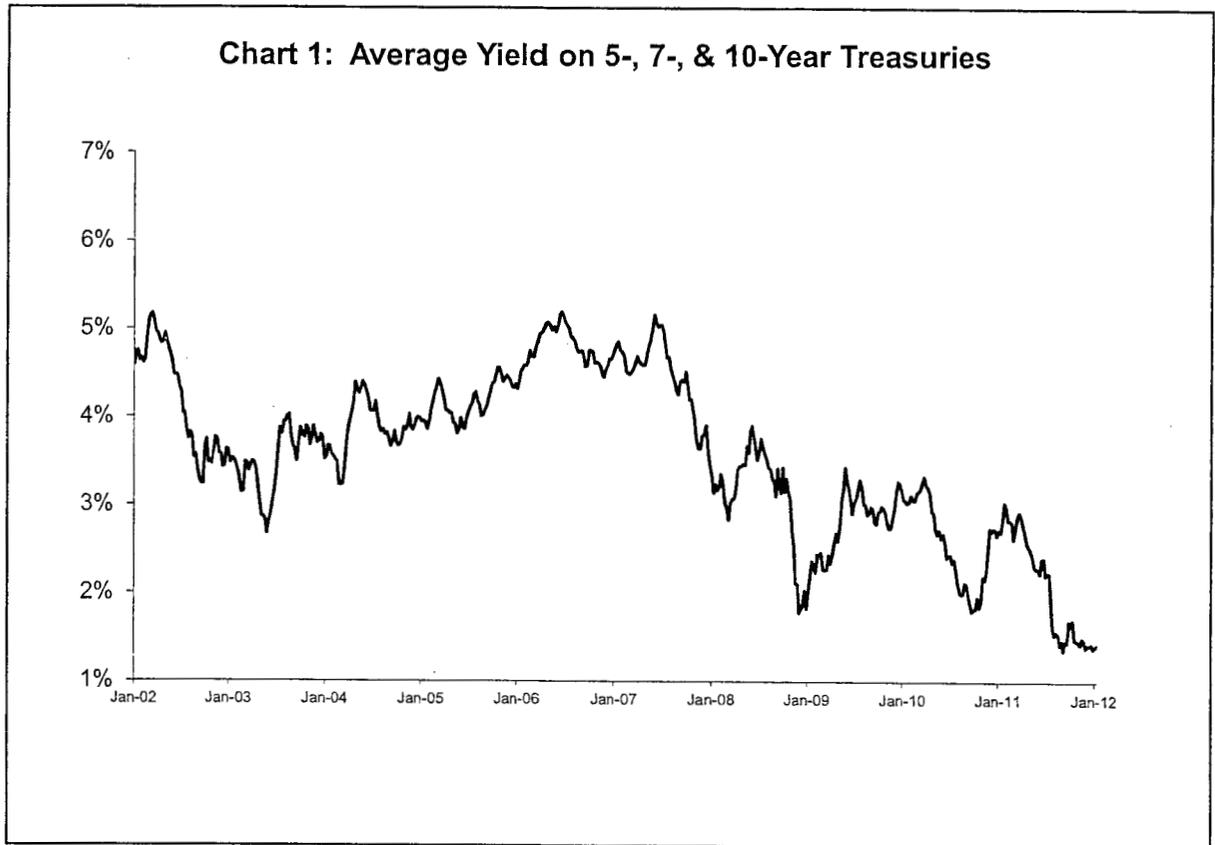
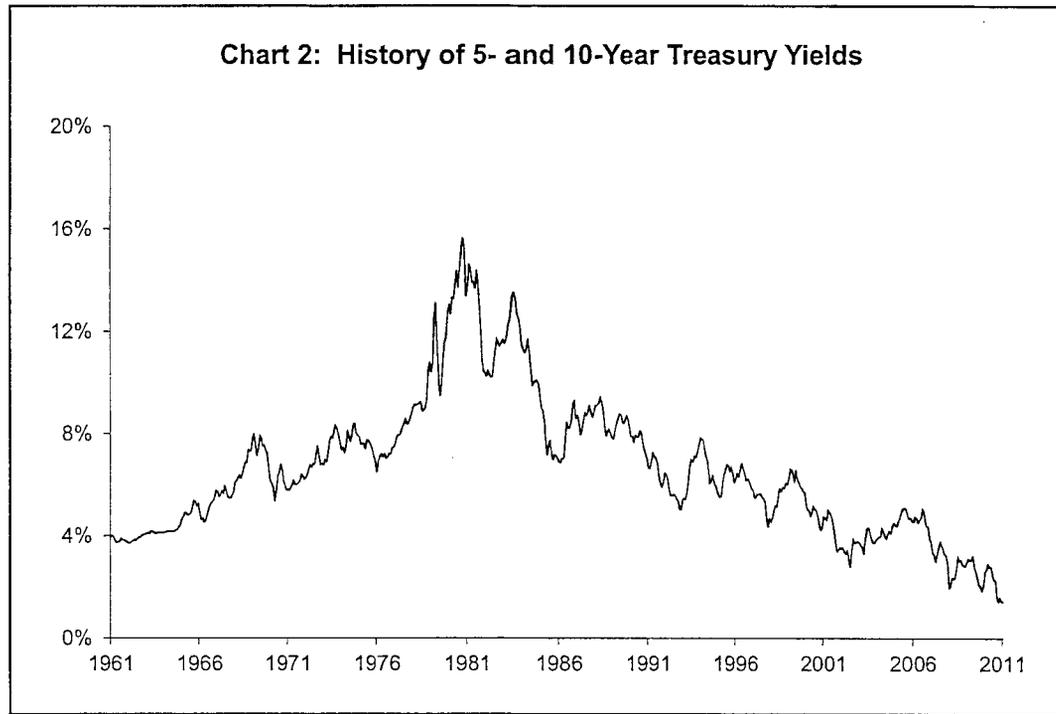


Chart 1 shows that intermediate-term interest rates trended downward from 2002 to mid-2003, trended upward through mid-2007, trended downward through late-2008, trended upward through early-2010, trended downward through late 2010, trended upward to early-2011, and are currently trending down from the existing, relatively low rates.

Q. What has been the general trend in interest rates longer term?

A. U.S. Treasury rates from December 1961 - December 2011 are shown in Chart 2. The chart shows that interest rates trended upward through the early-1980s and have trended downward over the last 30 years.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26



Source: Federal Reserve

Q. Do these trends suggest anything in terms of cost of equity?

A. Yes. As previously noted, interest rates and cost of equity tend to move in the same direction; therefore, the cost of equity has generally declined in the past 30 years.

Q. Do actual returns represent the cost of equity?

A. No. The cost of equity represents investors' *expected* returns and not realized returns.

Q. Is there any information available that leads to an understanding of the relationship between the equity returns required for a regulated water utility and those required in the market as a whole?

A. Yes. A comparison of betas, a component of the CAPM discussed in Section VI, for the water utility industry and the market provide insight into this relationship. In theory, the

1 market has a beta value of 1.0, with stocks bearing greater risk (less risk) than the market
2 having beta values higher than (lower than) 1.0, respectively. Furthermore, in accordance
3 with the CAPM, the cost of equity capital moves in the same direction as beta. Therefore,
4 because the average beta value (0.71)¹ for a water utility is less than 1.0, the required
5 return on equity for a regulated water utility is below that of the market as a whole.

6
7 *Risk*

8 **Q. Please define risk in relation to cost of capital.**

9 A. Risk, as it relates to an investment, is the variability or uncertainty of the returns on a
10 particular security. Investors are risk averse and require a greater potential return to invest
11 in relatively greater risk opportunities, i.e., investors require compensation for taking on
12 additional risk. Risk is generally separated into two components. Those components are
13 market risk (systematic risk) and non-market risk (diversifiable risk or firm-specific risk).

14
15 **Q. What is market risk?**

16 A. Market risk or systematic risk is the risk of an investment that cannot be reduced through
17 diversification. Market risk stems from factors that affect all securities, such as
18 recessions, war, inflation and high interest rates. Since these factors affect the entire
19 market they cannot be eliminated through diversification. Market risk does not impact
20 each security to the same degree. The degree to which a given security's return is affected
21 by market fluctuations can be measured using Beta. Beta reflects the business risk and the
22 financial risk of a security.

23

¹ See Schedule JAC-7.

1 **Q. Please define business risk.**

2 A. Business risk is the fluctuation of earnings inherent in a firm's operations and
3 environment, such as competition and adverse economic conditions that may impair its
4 ability to provide returns on investment. Companies in the same or similar line of
5 business tend to experience the same fluctuations in business cycles.

6
7 **Q. Please define financial risk.**

8 A. Financial risk is the fluctuation of earnings, inherent in the use of debt financing, that may
9 impair a firm's ability to provide adequate return; the higher the percentage of debt in a
10 company's capital structure, the greater its exposure to financial risk.

11
12 **Q. Do business risk and financial risk affect the cost of equity?**

13 A. Yes.

14
15 **Q. Is a firm subject to any other risk?**

16 A. Yes. Firms are also subject to unsystematic or firm-specific risk. Examples of
17 unsystematic risk include losses caused by labor problems, nationalization of assets, loss
18 of a big client or weather conditions. Investors can eliminate firm-specific risk by holding
19 a diverse portfolio; thus, it is not of concern to diversified investors.

20
21 **Q. How does Vail's financial risk exposure compare to that of Staff's sample group of
22 water companies?**

23 A. JAC-4 shows the capital structures of the six sample water companies as of December 31,
24 2011, and Vail's adjusted capital structure as of the December 31, 2011 test year end. As
25 shown, the sample water utilities were capitalized with approximately 51.6 percent debt
26 and 48.4 percent equity, while Vail's capital structure consists of 0.0 percent debt and

1 100.0 percent equity. Thus, unlike Staff's sample companies, Vail has no debt in its
2 capital structure and, accordingly, has no exposure to financial risk.

3
4 **Q. Is firm-specific risk measured by beta?**

5 A. No. Firm-specific risk is not measured by beta.

6
7 **Q. Is the cost of equity affected by firm-specific risk?**

8 A. No. Since firm-specific risk can be eliminated through diversification, it does not affect
9 the cost of equity.

10
11 **Q. Can investors expect additional returns for firm-specific risk?**

12 A. No. Investors who hold diversified portfolios can eliminate firm-specific risk and,
13 consequently, do not require any additional return. Since investors who choose to be less
14 than fully-diversified must compete in the market with fully-diversified investors, the
15 former cannot expect to be compensated for unique risk.

16
17 **VI. ESTIMATING THE COST OF EQUITY**

18 *Introduction*

19 **Q. Did Staff directly estimate the cost of equity for Vail?**

20 A. No. Since Vail is not a publicly-traded company, Staff is unable to directly estimate its
21 cost of equity due to the lack of firm-specific market data. Instead, Staff estimated the
22 Company's cost of equity indirectly, using a representative sample group of publicly
23 traded water utilities as a proxy, taking the average of the sample group to reduce the
24 sample error resulting from random fluctuations in the market at the time the information
25 is gathered.

26

1 **Q. What companies did Staff select as proxies or comparables for Vail?**

2 A. Staff's sample consists of the following six publicly-traded water utilities: American
3 States Water, California Water, Connecticut Water Services, Middlesex Water, Aqua
4 America and SJW Corp. Staff chose these companies because they are publicly-traded
5 and receive the majority of their earnings from regulated operations.

6
7 **Q. What models did Staff implement to estimate Vail's cost of equity?**

8 A. Staff used two market-based models to estimate the cost of equity for Vail: the DCF
9 model and the CAPM.

10

11 **Q. Please explain why Staff chose the DCF and CAPM models.**

12 A. Staff chose to use the DCF and CAPM models because they are widely-recognized
13 market-based models and have been used extensively to estimate the cost of equity. An
14 explanation of the DCF and CAPM models follows.

15

16 *Discounted Cash Flow Model Analysis*

17 **Q. Please provide a brief summary of the theory upon which the DCF method of**
18 **estimating the cost of equity is based.**

19 A. The DCF method of stock valuation is based on the theory that the value of an investment
20 is equal to the sum of the future cash flows generated from the aforementioned investment
21 discounted to the present time. This method uses expected dividends, market price and
22 dividend growth rate to calculate the cost of capital. Professor Myron Gordon pioneered
23 the DCF method in the 1960s. The DCF method has become widely used to estimate the
24 cost of equity for public utilities due to its theoretical merit and its simplicity. Staff used
25 the financial information for the relevant six sample companies in the DCF model and
26 averaged the results to determine an estimated cost of equity for the sample companies.

1 **Q. Does Staff use more than one version of the DCF?**

2 A. Yes. Staff uses two versions of the DCF model: the constant-growth DCF and the multi-
3 stage or non-constant growth DCF. The constant-growth DCF assumes that an entity's
4 dividends will grow indefinitely at the same rate. The multi-stage growth DCF model
5 assumes the dividend growth rate will change at some point in the future.

6
7 The Constant-Growth DCF

8 **Q. What is the mathematical formula used in Staff's constant-growth DCF analysis?**

9 A. The constant-growth DCF formula used in Staff's analysis is:

10 Equation 2 :

$$K = \frac{D_1}{P_0} + g$$

where : K = the cost of equity
 D_1 = the expected annual dividend
 P_0 = the current stock price
 g = the expected infinite annual growth rate of dividends

11
12 Equation 2 assumes that the entity has a constant earnings retention rate and that its
13 earnings are expected to grow at a constant rate. According to Equation 2, a stock with a
14 current market price of \$10 per share, an expected annual dividend of \$0.45 per share and
15 an expected dividend growth rate of 3.0 percent per year has a cost of equity to the entity
16 of 7.5 percent reflected by the sum of the dividend yield ($\$0.45 / \$10 = 4.5$ percent) and the
17 3.0 percent annual dividend growth rate.
18

1 **Q. How did Staff calculate the expected dividend yield (D_1/P_0) component of the**
2 **constant-growth DCF formula?**

3 A. Staff calculated the expected yield component of the DCF formula by dividing the
4 expected annual dividend (D_1) by the spot stock price (P_0) after the close of market on
5 January 23, 2013, as reported by *MSN Money*.

6
7 **Q. Why did Staff use the January 23, 2013, spot price rather than a historical average**
8 **stock price to calculate the dividend yield component of the DCF formula?**

9 A. The current, rather than historic, market price is used in order to be consistent with
10 financial theory. In accordance with the Efficient Market Hypothesis, the current stock
11 price is reflective of all available information on a stock, and as such reveals investors'
12 expectations of future returns. Use of historical average stock prices illogically discounts
13 the most recent information in favor of less recent information. The latter is stale and is
14 representative of underlying conditions that may have changed.

15
16 **Q. How did Staff estimate the dividend growth (g) component of the constant-growth**
17 **DCF model represented by Equation 2?**

18 A. The dividend growth component used by Staff is determined by the average of six
19 different estimation methods, as shown in Schedule JAC-8. Staff calculated historical and
20 projected growth estimates on dividend-per-share ("DPS"),² earnings-per-share ("EPS")³
21 and sustainable growth bases.
22

² Derived from information provided by *Value Line*.

³ Derived from information provided by *Value Line*.

1 **Q. Why did Staff examine EPS growth to estimate the dividend growth component of**
2 **the constant-growth DCF model?**

3 A. Historic and projected EPS growth are used because dividends are related to earnings.
4 Dividend distributions may exceed earnings in the short run, but cannot continue
5 indefinitely. In the long term, dividend distributions are dependent on earnings.
6

7 **Q. How did Staff estimate historical DPS growth?**

8 A. Staff estimated historical DPS growth by calculating a compound annual DPS growth rate
9 for each of its sample companies over the 10-year period, 2002-2011. As shown in
10 Schedule JAC-5, the average historical DPS growth rate for the sample was 3.4 percent.
11

12 **Q. How did Staff estimate projected DPS growth?**

13 A. Staff calculated an average of the projected DPS growth rates for the sample water utilities
14 from *Value Line* through the period, 2015-2017. The average projected DPS growth rate
15 is 3.7 percent, as shown in Schedule JAC-5.
16

17 **Q. How did Staff estimate historical EPS growth rate?**

18 A. Staff estimated historical EPS growth by calculating a compound annual EPS growth rate
19 for each of its sample companies over the 10-year period, 2002-2011. As shown in
20 Schedule JAC-5, the average historical EPS growth rate for the sample was 4.2 percent.
21

22 **Q. How did Staff estimate projected EPS growth?**

23 A. Staff calculated an average of the projected EPS growth rates for the sample water utilities
24 from *Value Line* through the period, 2015-2017. The average projected EPS growth rate
25 is 7.0 percent, as shown in Schedule JAC-5.
26

1 **Q. How does Staff calculate its historical and projected sustainable growth rates?**

2 A. Historical and projected sustainable growth rates are calculated by adding their respective
3 retention growth rate terms (*br*) to their respective stock financing growth rate terms (*vs*),
4 as shown in Schedule JAC-6.

5
6 **Q. What is retention growth?**

7 A. Retention growth is the growth in dividends due to the retention of earnings. The
8 retention growth concept is based on the theory that dividend growth cannot be achieved
9 unless the company retains and reinvests some of its earnings. The retention growth is
10 used in Staff's calculation of sustainable growth shown in Schedule JAC-6.

11
12 **Q. What is the formula for the retention growth rate?**

13 A. The retention growth rate is the product of the retention ratio and the book/accounting
14 return on equity. The retention growth rate formula is:

15 Equation 3 :

$$\text{Retention Growth Rate} = br$$

where : b = the retention ratio (1 – dividend payout ratio)
 r = the accounting/book return on common equity

16
17 **Q. How did Staff calculate the average historical retention growth rate (*br*) for the**
18 **sample water utilities?**

19 A. Staff calculated the mean of the 10-year average historical retention rate for each sample
20 company over the period, 2002-2011. As shown in Schedule JAC-6, the historical
21 average retention (*br*) growth rate for the sample is 2.9 percent.

22

1 **Q. How did Staff estimate its projected retention growth rate (br) for the sample water**
2 **utilities?**

3 A. Staff used the retention growth projections for the sample water utilities for the period,
4 2015-2017, from *Value Line*. As shown in Schedule JAC-6, the projected average
5 retention growth rate for the sample companies is 4.3 percent.

6
7 **Q. When can retention growth provide a reasonable estimate of future dividend**
8 **growth?**

9 A. The retention growth rate is a reasonable estimate of future dividend growth when the
10 retention ratio is reasonably constant and the entity's market price to book value ("market-
11 to-book ratio") is expected to be 1.0. The average retention ratio has been reasonably
12 constant in recent years. However, the market-to-book ratio for the sample water utilities
13 is 2.1, notably higher than 1.0, as shown in Schedule JAC-7.

14
15 **Q. Is there any financial implication of a market-to-book ratio greater than 1.0?**

16 A. Yes. A market-to-book ratio greater than 1.0 implies that investors expect an entity to
17 earn an accounting/book return on its equity that exceeds its cost of equity. The
18 relationship between required returns and expected cash flows is readily observed in the
19 fixed securities market. For example, assume an entity contemplating issuance of bonds
20 with a face value of \$10 million at either 6 percent or 8 percent and, thus, paying annual
21 interest of \$600,000 or \$800,000, respectively. Regardless of investors' required return on
22 similar bonds, investors will be willing to pay more for the bonds if issued at 8 percent
23 than if the bonds are issued at 6 percent. For example, if the current interest rate required
24 by investors is 6 percent, then they would bid \$10 million for the 6 percent bonds and
25 more than \$10 million for the 8 percent bonds. Similarly, if equity investors require a 9
26 percent return and expect an entity to earn accounting/book returns of 13 percent, the

1 market will bid up the price of the entity's stock to provide the required return of 9
2 percent.

3
4 **Q. How has Staff generally recognized a market-to-book ratio exceeding 1.0 in its cost of
5 equity analyses in recent years?**

6 A. Staff has assumed that investors expect the market-to-book ratio to remain greater than
7 1.0. Given that assumption, Staff has added a stock financing growth rate (vs) term to the
8 retention ratio (br) term to calculate its historical and projected sustainable growth rates.

9
10 **Q. Do the historical and projected sustainable growth rates Staff uses to develop its
11 DCF cost of equity in this case continue to include a stock financing growth rate
12 term?**

13 A. Yes.

14
15 **Q. What is stock financing growth?**

16 A. Stock financing growth is the growth in an entity's dividends due to the sale of stock by
17 that entity. Stock financing growth is a concept derived by Myron Gordon and discussed
18 in his book *The Cost of Capital to a Public Utility*.⁴ Stock financing growth is the product
19 of the fraction of the funds raised from the sale of stock that accrues to existing
20 shareholders (v) and the fraction resulting from dividing the funds raised from the sale of
21 stock by the existing common equity (s).

22

⁴ Gordon, Myron J. *The Cost of Capital to a Public Utility*. MSU Public Utilities Studies, Michigan, 1974. pp 31-35.

1 **Q. What is the mathematical formula for the stock financing growth rate?**

2 A. The mathematical formula for stock financing growth is:

3

Equation 4:

$$\text{Stock Financing Growth} = vs$$

where: v = Fraction of the funds raised from the sale of stock that accrues
to existing shareholders

s = Funds raised from the sale of stock as a fraction of the existing
common equity

4

5 **Q. How is the variable v presented above calculated?**

6 A. Variable v is calculated as follows:

Equation 5:

$$v = 1 - \left(\frac{\text{book value}}{\text{market value}} \right)$$

7

8 For example, assume that a share of stock has a \$30 book value and is selling for \$45.

9 Then, to find the value of v , the formula is applied:

$$v = 1 - \left(\frac{30}{45} \right)$$

10 In this example, v is equal to 0.33.

11

12 **Q. How is the variable s presented above calculated?**

13 A. Variable s is calculated as follows:

14

15

1 Equation 6:

2
$$s = \frac{\text{Funds raised from the issuance of stock}}{\text{Total existing common equity before the issuance}}$$

3

4

5 For example, assume that an entity has \$150 in existing equity, and it sells \$30 of stock.

6 Then, to find the value of s , the formula is applied:

$$s = \left(\frac{30}{150} \right)$$

7 In this example, s is equal to 20.0 percent.

8

9 **Q. What is the νs term when the market-to-book ratio is equal to 1.0?**

10 A. A market-to-book ratio of 1.0 reflects that investors expect an entity to earn a
11 book/accounting return on their equity investment equal to the cost of equity. When the
12 market-to-book ratio is equal to 1.0, none of the funds raised from the sale of stock by the
13 entity accrues to the benefit of existing shareholders, i.e., the term ν is equal to zero (0.0).
14 Consequently, the νs term is also equal to zero (0.0). When stock financing growth is
15 zero, dividend growth depends solely on the br term.

16

17 **Q. What is the effect of the νs term when the market-to-book ratio is greater than 1.0?**

18 A. A market-to-book ratio greater than 1.0 reflects that investors expect an entity to earn a
19 book/accounting return on their equity investment greater than the cost of equity.
20 Equation 5 shows that, when the market-to-book ratio is greater than 1.0, the ν term is also
21 greater than zero. The excess by which new shares are issued and sold over book value
22 per share of outstanding stock is a contribution that accrues to existing stockholders in the
23 form of a higher book value. The resulting higher book value leads to higher expected
24 earnings and dividends. Continued growth from the νs term is dependent upon the

1 continued issuance and sale of additional shares at a price that exceeds book value per
2 share.

3
4 **Q. What *vs* estimate did Staff calculate from its analysis of the sample water utilities?**

5 A. Staff estimated an average stock financing growth of 2.0 percent for the sample water
6 utilities, as shown in Schedule JAC-6.

7
8 **Q. What would occur if an entity had a market-to-book ratio greater than 1.0 as a result
9 of investors expecting earnings to exceed its cost of equity, and subsequently
10 experienced newly-authorized rates equal only to its cost of equity?**

11 A. *Ceteris paribus*, holding all other factors constant, one would expect market forces to
12 move the company's stock price lower, closer to a market-to-book ratio of 1.0, to reflect
13 investor expectations of reduced expected future cash flows.

14
15 **Q. If the average market-to-book ratio of Staff's sample water utilities were to fall to 1.0
16 due to authorized ROEs equaling their cost of equity, would inclusion of the *vs* term
17 be necessary to Staff's constant-growth DCF analysis?**

18 A. No. As discussed above, when the market-to-book ratio is equal to 1.0, none of the funds
19 raised from the sale of stock by the entity accrues to the benefit of existing shareholders
20 because the *v* term equals to zero and, consequently, the *vs* term also equals zero. When
21 the market-to-book ratio equals 1.0, dividend growth depends solely on the *br* term.
22 Staff's inclusion of the *vs* term assumes that the market-to-book ratio continues to exceed
23 1.0 and that the water utilities will continue to issue and sell stock at prices above book
24 value with the effect of benefitting existing shareholders.

25

1 **Q. What are Staff's historical and projected sustainable growth rates?**

2 A. Staff's estimated historical sustainable growth rate is 4.9 percent based on an analysis of
3 earnings retention for the sample water companies. Staff's projected sustainable growth
4 rate is 6.3 percent based on retention growth projected by *Value Line*. Schedule JAC-6
5 presents Staff's estimates of the sustainable growth rate.

6
7 **Q. What is Staff's expected infinite annual growth rate in dividends?**

8 A. Staff's expected dividend growth rate (g) is 4.9 percent, which is the average of historical
9 and projected DPS, EPS, and sustainable growth estimates. Staff's calculation of the
10 expected infinite annual growth rate in dividends is shown in Schedule JAC-8.

11
12 **Q. What is Staff's constant-growth DCF estimate for the sample utilities?**

13 A. Staff's constant-growth DCF estimate is 8.0 percent, as shown in Schedule JAC-3.

14
15 The Multi-Stage DCF

16 **Q. Why did Staff implement the multi-stage DCF model to estimate Vail's cost of**
17 **equity?**

18 A. Staff generally uses the multi-stage DCF model to consider the assumption that dividends
19 may not grow at a constant rate. The multi-stage DCF uses two stages of growth, the first
20 stage (near-term) having a four-year duration, followed by the second stage (long-term) of
21 constant growth.

22
23 **Q. What is the mathematical formula for the multi-stage DCF?**

24 A. The multi-stage DCF formula is shown in the following equation:
25

Equation 7:

$$P_0 = \sum_{t=1}^n \frac{D_t}{(1+K)^t} + \frac{D_n(1+g_n)}{K-g_n} \left[\frac{1}{(1+K)} \right]^n$$

Where: P_0 = current stock price
 D_t = dividends expected during stage 1
 K = cost of equity
 n = years of non-constant growth
 D_n = dividend expected in year n
 g_n = constant rate of growth expected after year n

1
2
3
4
5
6
7
8
9
10
11
12
13

Q. What steps did Staff take to implement its multi-stage DCF cost of equity model?

A. First, Staff projected future dividends for each of the sample water utilities using near-term and long-term growth rates. Second, Staff calculated the rate (cost of equity) which equates the present value of the forecasted dividends to the current stock price for each of the sample water utilities. Lastly, Staff calculated an overall sample average cost of equity estimate.

Q. How did Staff calculate near-term (stage-1) growth?

A. The stage-1 growth rate is based on *Value Lines*'s projected dividends for the next twelve months, when available, and on the average dividend growth (g) rate of 4.9 percent, calculated in Staff's constant DCF analysis for the remainder of the stage.

1 **Q. How did Staff estimate long-term (stage-2) growth?**

2 A. Staff calculated the stage-2 growth rate using the arithmetic mean rate of growth in Gross
3 Domestic Product (“GDP”) from 1929 to 2011.⁵ Using the GDP growth rate assumes that
4 the water utility industry is expected to grow at the same rate as the overall economy.

5
6 **Q. What is the historical GDP growth rate that Staff used to estimate stage-2 growth?**

7 A. Staff used 6.5 percent to estimate the stage-2 growth rate.

8
9 **Q. What is Staff’s multi-stage DCF estimate for the sample utilities?**

10 A. Staff’s multi-stage DCF estimate is 9.5 percent, as shown in Schedule JAC-3.

11
12 **Q. What is Staff’s overall DCF estimate for the sample utilities?**

13 A. Staff’s overall DCF estimate is 8.8 percent. Staff calculated the overall DCF estimate by
14 averaging the constant growth DCF (8.0%) and multi-stage DCF (9.5%) estimates, as
15 shown in Schedule JAC-3.

16
17 *Capital Asset Pricing Model*

18 **Q. Please describe the CAPM.**

19 A. The CAPM is used to determine the prices of securities in a competitive market. The
20 CAPM model describes the relationship between a security’s investment risk and its
21 market rate of return. Under the CAPM, an investor requires the expected return of a
22 security to equal the rate on a risk-free security plus a risk premium. If the investor’s
23 expected return does not meet or beat the required return, the investment is not
24 economically justified. The model also assumes that investors will sufficiently diversify

⁵ www.bea.doc.gov.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17

their investments to eliminate any non-systematic or unique risk.⁶ In 1990, Professors Harry Markowitz, William Sharpe, and Merton Miller earned the Nobel Prize in Economic Sciences for their contribution to the development of the CAPM.

Q. Did Staff use the same sample water utilities in its CAPM and DCF cost of equity estimation analyses?

A. Yes. Staff's CAPM cost of equity estimation analysis uses the same sample water companies as its DCF cost of equity estimation analysis.

Q. What is the mathematical formula for the CAPM?

A. The mathematical formula for the CAPM is:

Equation 8:

$$K = R_f + \beta (R_m - R_f)$$

- where:
- R_f = risk free rate
 - R_m = return on market
 - β = beta
 - $R_m - R_f$ = market risk premium
 - K = expected return

The equation shows that the expected return (K) on a risky asset is equal to the risk-free interest rate (R_f) plus the product of the market risk premium ($R_m - R_f$) multiplied by beta (β) where beta represents the riskiness of the investment relative to the market.

⁶ The CAPM makes the following assumptions: 1) single holding period; 2) perfect and competitive securities market; 3) no transaction costs; 4) no restrictions on short selling or borrowing; 5) the existence of a risk-free rate; and 6) homogeneous expectations.

1 **Q. What is the risk-free rate?**

2 A. The risk-free rate is the rate of return of an investment free of default risk.

3
4 **Q. What does Staff use as surrogates to represent estimations of the risk-free rates of
5 interest in its historical and current market risk premium CAPM methods?**

6 A. Staff uses separate parameters as surrogates for the estimations of the risk-free rates of
7 interest for the historical market risk premium CAPM cost of equity estimation and the
8 current market risk premium CAPM cost of equity estimation. Staff uses the average of
9 three (5-, 7-, and 10-year) intermediate-term U.S. Treasury securities' spot rates in its
10 historical market risk premium CAPM cost of equity estimation, and the 30-year U.S.
11 Treasury bond spot rate in its current market risk premium CAPM cost of equity
12 estimation. Rates on U.S. Treasuries are largely verifiable and readily available.

13
14 **Q. What does beta measure?**

15 A. Beta is a measure of a security's price volatility, or systematic risk, relative to the market
16 as a whole. Since systematic risk cannot be diversified away, it is the only risk that is
17 relevant when estimating a security's required return. Using a baseline market beta
18 coefficient of 1.0, a security having a beta value less than 1.0 will be less volatile (i.e., less
19 risky) than the market. A security with a beta value greater than 1.0 will be more volatile
20 (i.e., more risky) than the market.

21
22 **Q. How did Staff estimate Vail's beta?**

23 A. Staff used the average of the *Value Line* betas for the sample water utilities as a proxy for
24 the Company's beta. Schedule JAC-7 shows the *Value Line* betas for each of the sample
25 water utilities. The 0.71 average beta coefficient for the sample water utilities is Staff's

1 estimated beta value for Vail. A security with a beta value of 0.71 has less volatility than
2 the market.

3
4 **Q. What is the market risk premium ($R_m - R_f$)?**

5 A. The market risk premium is the expected return on the market, minus the risk-free rate.
6 Simplified, it is the return an investor expects as compensation for market risk.

7
8 **Q. What did Staff use for the market risk premium?**

9 A. Staff uses separate calculations for the market risk premium in its historical and current
10 market risk premium CAPM methods.

11
12 **Q. How did Staff calculate an estimate for the market risk premium in its historical
13 market risk premium CAPM method?**

14 A. Staff uses the intermediate-term government bond income returns published in the
15 Ibbotson Associates' *Stocks, Bonds, Bills, and Inflation 2012 Yearbook* to calculate the
16 historical market risk premium. Ibbotson Associates calculates the historical risk
17 premium by averaging the historical arithmetic differences between the S&P 500 and the
18 intermediate-term government bond income returns for the period 1926-2011. Staff's
19 historical market risk premium estimate is 7.1 percent, as shown in Schedule JAC-3.

20
21 **Q. How did Staff calculate an estimate for the market risk premium in its current
22 market risk premium CAPM method?**

23 A. Staff solves equation 8 above to arrive at a market risk premium using a DCF-derived
24 expected return (K) of 12.87 (2.2 + 10.67⁷) percent using the expected dividend yield (2.2
25 percent over the next twelve months) and the annual per share growth rate (10.67 percent)

⁷ The three to five year price appreciation is 50%. $1.50^{0.25} - 1 = 10.67\%$.

1 that *Value Line* projects for all dividend-paying stocks under its review⁸ along with the
2 current long-term risk-free rate (30-year Treasury note at 3.02 percent) and the market's
3 average beta of 1.0. Staff calculated the current market risk premium as 9.85 percent,⁹ as
4 shown in Schedule JAC-3.

5
6 **Q. What is the result of Staff's historical market risk premium CAPM and current
7 market risk premium CAPM cost of equity estimations for the sample utilities?**

8 A. Staff's cost of equity estimates are 6.3 percent using the historical market risk premium
9 CAPM and 10.0 percent using the current market risk premium CAPM.

10
11 **Q. What is Staff's overall CAPM estimate for the sample utilities?**

12 A. Staff's overall CAPM cost of equity estimate is 8.2 percent which is the average of the
13 historical market risk premium CAPM (6.3 percent) and the current market risk premium
14 CAPM (10.0 percent) estimates, as shown in Schedule JAC-3.

15
16 **VII. SUMMARY OF STAFF'S COST OF EQUITY ANALYSIS**

17 **Q. What is the result of Staff's constant-growth DCF analysis to estimate the cost of
18 equity for the sample water utilities?**

19 A. Schedule JAC-3 shows the result of Staff's constant-growth DCF analysis. The result of
20 Staff's constant-growth DCF analysis is as follows:

21
22
$$k = 3.1\% + 4.9\%$$

23
24
$$k = 8.0\%$$

25

⁸ January 25, 2013 issue date.

⁹ $12.87\% = 3.02\% + (1) (9.85\%)$.

1 Staff's constant-growth DCF estimate of the cost of equity for the sample water utilities is
2 8.0 percent.

3
4 **Q. What is the result of Staff's multi-stage DCF analysis to estimate of the cost of equity
5 for the sample utilities?**

6 A. Schedule JAC-9 shows the result of Staff's multi-stage DCF analysis. The result of
7 Staff's multi-stage DCF analysis is:

8	Company	Equity Cost
9		Estimate (k)
10	American States Water	9.0%
11	California Water	9.8%
12	Aqua America	9.0%
13	Connecticut Water	9.7%
14	Middlesex Water	10.3%
15	SJW Corp	<u>9.2%</u>
16		
17		
18	Average	9.5%

19
20 Staff's multi-stage DCF estimate of the cost of equity for the sample water utilities is 9.5
21 percent.

22
23 **Q. What is Staff's overall DCF estimate of the cost of equity for the sample utilities?**

24 A. Staff's overall DCF estimate of the cost of equity for the sample utilities is 8.8 percent.
25 Staff calculated an overall DCF cost of equity estimate by averaging Staff's constant
26 growth DCF (8.0 percent) and Staff's multi-stage DCF (9.5 percent) estimates, as shown
27 in Schedule JAC-3.

28

1 **Q. What is the result of Staff's historical market risk premium CAPM analysis to**
2 **estimate of the cost of equity for the sample utilities?**

3 A. Schedule JAC-3 shows the result of Staff's CAPM analysis using the historical risk
4 premium estimate. The result is as follows:

5
6 $k = 1.3\% + 0.71 * 7.1\%$

7 $k = 6.3\%$

8
9 Staff's CAPM estimate (using the historical market risk premium) of the cost of equity to
10 the sample water utilities is 6.3 percent.

11
12 **Q. What is the result of Staff's current market risk premium CAPM analysis to**
13 **estimate the cost of equity for the sample utilities?**

14 A. Schedule JAC-3 shows the result of Staff's CAPM analysis using the current market risk
15 premium estimate. The result is:

16
17 $k = 3.0\% + 0.71 * 9.8\%$

18
19 $k = 10.0\%$

20
21 Staff's CAPM estimate (using the current market risk premium) of the cost of equity to the
22 sample water utilities is 10.0 percent.

23
24 **Q. What is Staff's overall CAPM estimate of the cost of equity for the sample utilities?**

25 A. Staff's overall CAPM estimate for the sample utilities is 8.2 percent. Staff's overall
26 CAPM estimate is the average of the historical market risk premium CAPM (6.3 percent)

1 and the current market risk premium CAPM (10.0 percent) estimates, as shown in
2 Schedule JAC-3.

3
4 **Q. Please summarize the results of Staff's cost of equity analysis for the sample utilities.**

5 A. The following table shows the results of Staff's cost of equity analysis:

6
7 **Table 2**

Method	Estimate
Average DCF Estimate	8.8%
Average CAPM Estimate	8.2%
Overall Average	8.5%

8
9 Staff's average estimate of the cost of equity to the sample water utilities is 8.5 percent.

10

11 **VIII. FINAL COST OF EQUITY ESTIMATES FOR VAIL**

12 **Q. Please compare Vail's capital structure to that of the six sample water companies.**

13 A. The average capital structure for the sample water utilities is composed of 48.4 percent
14 equity and 51.6 percent debt, as shown in Schedule JAC-4. Vail's capital structure is
15 composed of 100.0 percent equity and 0.0 percent debt. In this case, since Vail's capital
16 structure is less leveraged than that of the average sample water utilities' capital structure,
17 its stockholders bear less financial risk than the sample water utilities.

18

19 **Q. Does Vail's reduced financial risk affect its cost of equity?**

20 A. Yes. As previously discussed, financial risk is a component of market risk and investors
21 require compensation for market risk. Since Vail's financial risk is less than that of the
22 average sample water companies, its cost of equity is lower than that of the sample water
23 companies.

1 **Q. Is Staff recommending a downward financial risk adjustment to Vail's cost of equity**
2 **in recognition of the Company having less exposure to financial risk than the sample**
3 **water utilities?**

4 A. No. Because Vail does not have access to the capital markets, Staff is not recommending
5 a downward financial risk adjustment to the Company's cost of equity.

6
7 **Q. Does Staff have established criteria for determining when to apply a downward**
8 **financial risk adjustment?**

9 A. Yes. Staff normally applies two criteria in assessing whether application of a downward
10 financial risk adjustment is appropriate. The first consideration is whether the utility has a
11 reasonably economical capital structure. Staff considers a capital structure composed of
12 no more than 60 percent equity to meet this condition. If equity exceeds 60 percent, as it
13 does for Vail, Staff considers application of a downward financial risk adjustment to be
14 appropriate if the utility meets the second criteria. The second condition is whether the
15 utility has access to equity capital markets. As noted above, Vail does not have access to
16 the equity capital markets; accordingly, Staff does not recommend a downward financial
17 risk adjustment to the Company's cost of equity.

18
19 **Q. Did Staff consider factors other than the results of its technical models in its cost of**
20 **equity analysis?**

21 A. Yes. In consideration of the relatively uncertain status of the economy and the market that
22 currently exists, Staff is proposing an Economic Assessment Adjustment to the cost of
23 equity. In this case, Staff recommends a 60 basis point (0.6 percent) upward Economic
24 Assessment Adjustment, as shown in Schedule JAC-3.

25

1 **Q. What is Staff's ROE estimate for Vail?**

2 A. Staff determined a COE estimate of 8.5 percent for Vail based on cost of equity estimates
3 for the sample companies of 8.8 percent for the DCF and 8.2 percent for the CAPM. Staff
4 recommends adoption of a 60 basis point upward Economic Assessment Adjustment
5 resulting in a 9.1 percent Staff-recommended ROE, as shown in Schedule JAC-3.

6
7 **IX. RATE OF RETURN RECOMMENDATION**

8 **Q. What overall rate of return did Staff determine for Vail?**

9 A. Staff determined a 9.1 percent ROR for the Company, as shown in Schedule JAC-1 and
10 the following table:

11
12 **Table 3**

	Weight	Cost	Weighted Cost
Long-term Debt	0.0%	0.0%	0.0%
Common Equity	100.0%	9.1%	<u>9.1%</u>
Overall ROR			<u>9.1%</u>

13
14
15 **X. STAFF RESPONSE TO COMPANY'S COST OF CAPITAL WITNESS MR.
16 THOMAS J. BOURASSA**

17 **Q. Please summarize Mr. Bourassa's analyses and recommendations.**

18 A. Mr. Bourassa recommends a 10.40 percent ROE based on estimates derived from two
19 constant growth DCF analyses, two CAPM analyses, and two Build-up risk premium
20 models designed as a check for reasonableness to his DCF and CAPM results, using a
21 proxy sample of six publicly-traded water companies. He proposes a capital structure
22 consisting of 0.0 percent long-term debt and 100.0 percent equity. Mr. Bourassa's
23 recommended ROE includes a downward 120 basis point financial risk adjustment, and an

1 upward 100 basis point small company risk premium. His overall recommended rate of
2 return for the Company is 10.4 percent.

3
4 For purposes of his constant growth DCF analyses, Mr. Bourassa gives a 50 percent
5 weight to the estimates derived from his primary Future Growth DCF model and a 50
6 percent weight to the estimates derived from his Past and Future Growth DCF model;
7 thus, effectively providing an overall 75 percent weight to the results obtained from his
8 Future Growth DCF. In his primary Future Growth DCF model, Mr. Bourassa relies
9 exclusively on analysts' forecasts for EPS growth to estimate the dividend growth (g)
10 component. In his Past and Future Growth DCF model, Mr. Bourassa estimates his
11 dividend growth (g) rate by giving 50 percent weight to historical measures of growth in
12 annual share price, BVPS, EPS and DPS over a five-year period, and 50 percent weight to
13 the dividend growth rate obtained from his primary Future Growth DCF model (See TJB
14 Schedule D-4.4). For purposes of calculating the current dividend yield (D_0/P_0) in each of
15 his two constant growth DCF models, Mr. Bourassa claims to use a spot price date of July
16 10, 2012 for the current market price (P_0) of each sample company.¹⁰ However, a check
17 of market trading prices for each of his sample companies on that date suggests he has
18 understated the current market price (P_0) for all sample companies except one.

19
20 For purposes of his CAPM analyses, Mr. Bourassa presents estimates based upon both
21 historical and current market risk premia. In both, however, he uses a 3.2 percent
22 forecasted risk free (R_f) rate based, in part, upon estimates from Value Line and Blue
23 Chip Consensus Forecasts for the 30-year long-term Treasury yield covering the period,
24 2012-2013 (See TJB Schedule D-4.10). In his Current Market Risk Premium CAPM
25 model, Mr. Bourassa calculates a DCF-derived market risk premium ($R_m - R_f$), using as

¹⁰ Direct Testimony of Thomas J. Bourassa, p. 29, lines 19-21; and TJB Schedule D-4.7, footnote 1.

1 inputs *Value Line's* current dividend yield and 3-5 year price appreciation projection for
2 the 1700 stocks under its review (See TJB Schedule D-4.11).

3
4 **Q. Does Staff have any comments on Mr. Bourassa's sole reliance on analysts' forecasts**
5 **of EPS growth rates to estimate dividend growth rate (g) in his Future Growth DCF**
6 **analysis?**

7 A. Yes. Exclusive reliance on analysts' forecasts of earnings growth to forecast DPS is
8 inappropriate because it assumes that investors do not look at other relevant information
9 such as historical dividend and earnings growth. Generally, analysts' forecasts are known
10 to be overly optimistic. Sole use of analysts' forecasts to calculate the expected dividend
11 growth rate, (g), serves to inflate that component of the DCF model and, consequently, the
12 estimated cost of equity. The appropriate growth rate to use in the DCF model is the
13 dividend growth rate expected by *investors*, not by analysts. Investors are assumed to be
14 rational, and as such will want to take into consideration all relevant available information
15 prior to making an investment decision. Therefore, it is reasonable to assume that
16 investors would consider both historical measures of past growth, as well as analysts'
17 forecasts of future growth.

18
19 **Q. Does the narrative of Mr. Bourassa's Direct Testimony state the fact that he relies**
20 **exclusively on analysts' forecasts of EPS growth to estimate the expected dividend**
21 **growth rate (g) in his Future Growth DCF model?**

22 A. No. Mr. Bourassa states only that "I have used analyst growth forecasts, where
23 available,"¹¹ and that "I use as a primary estimate of growth analysts' forecasts of
24 growth."¹² Only when referring to TJB Schedule D-4.6 does one learn that he has relied
25 exclusively on analysts' forecasts of EPS growth to estimate (g).

¹¹ Direct testimony of Mr. Thomas J. Bourassa, page 30, lines 1-2.

¹² Direct testimony of Mr. Thomas J. Bourassa, page 30, lines 13-14.

1 **Q. Does Staff have evidence to support its assertion that exclusive reliance on analysts'**
2 **forecasts of earnings growth in the DCF model would result in inflated cost of equity**
3 **estimates?**

4 A. Yes. Experts in the financial community have commented on the optimism in analysts'
5 forecasts of future earnings.¹³ A study cited by David Dreman in his book *Contrarian*
6 *Investment Strategies: The Next Generation* found that *Value Line* analysts were
7 optimistic in their forecasts by 9 percent annually, on average for the 1987 – 1989 period.
8 Another study conducted by David Dreman found that between 1982 and 1997, analysts
9 overestimated the growth of earnings of companies in the S&P 500 by 188 percent.

10
11 Burton Malkiel, of Princeton University, conducted a study of the 1- and 5-year earnings
12 forecasts made by some of the most respected names in the investment business. His
13 results showed that when compared with actual earnings growth rates, the 5-year forecasts
14 made by professional analysts were far less accurate than estimates derived from several
15 naïve forecasting models, such as the long-run growth rate in national income. In the
16 following excerpt from his book, *A Random Walk Down Wall Street*, Professor Malkiel
17 discusses the results of his study:

18
19 When confronted with the poor record of their five-year growth
20 estimates, *the security analysts honestly, if sheepishly, admitted*
21 *that five years ahead is really too far in advance to make reliable*
22 *projections.* They protested that although long-term projections
23 are admittedly important, they really ought to be judged on their
24 ability to project earnings changes one year ahead. Believe it or
25 not, it turned out that their one-year forecasts were even worse than
26 their five-year projections.

¹³ See Seigel, Jeremy J. *Stocks for the Long Run*. 2002. McGraw-Hill. New York. p. 100. Dreman, David. *Contrarian Investment Strategies: The Next Generation*. 1998. Simon & Schuster. New York. pp. 97-98. Malkiel, Burton G. *A Random Walk Down Wall Street*. 2003. W.W. Norton & Co. New York. p. 175. Testimony of Professors Myron J. Gordon and Lawrence I. Gould, consultant to the Trial Staff (Common Carrier Bureau), FCC Docket 79-63, p. 95.

1 The analysts fought back gamely. They complained that it was
2 unfair to judge their performance on a wide cross section of
3 industries, because earnings for high-tech firms and various
4 “cyclical” companies are notoriously hard to forecast. “*Try us on*
5 *utilities,*” *one analyst confidently asserted. At the time they were*
6 *considered among the most stable group of companies because of*
7 *government regulation. So we tried it and they didn’t like it. Even*
8 *the forecasts for the stable utilities were far off the mark.*¹⁴
9 (Emphasis added)

10
11 **Q. Are investors aware of the problems related to analysts’ forecasts?**

12 A. Yes. In addition to books, there are numerous published articles appearing in *The Wall*
13 *Street Journal* and other financial publications that cast doubt on the accuracy of research
14 analysts’ forecasts.¹⁵ Investors, being keenly aware of these inherent biases in forecasts,
15 will use other methods to assess future growth.

16
17 **Q. Should DPS growth be considered in a DCF analysis?**

18 A. Yes. As previously stated in Section VI of this testimony, the current market price of a
19 stock is equal to the present value of all expected future dividends, not future earnings.

20 Professor Jeremy Siegel from the Wharton School of Finance stated:

21
22 Note that the price of the stock is always equal to the present value
23 of all future *dividends* and not the present value of future earnings.
24 Earnings not paid to investors can have value only if they are paid
25 as dividends or other cash disbursements at a later date. Valuing
26 stock as the present discounted value of future earnings is
27 manifestly wrong and greatly overstates the value of the firm.¹⁶
28

¹⁴ Malkiel, Burton G. *A Random Walk Down Wall Street*. 2003. W.W. Norton & Co. New York. p. 175

¹⁵ See Smith, Randall & Craig, Suzanne. “Big Firms Had Research Ploy: Quiet Payments Among Rivals.” *The Wall Street Journal*. April 30, 2003. Brown, Ken. “Analysts: Still Coming Up Rosy.” *The Wall Street Journal*. January 27, 2003. p. C1. Karmin, Craig. “Profit Forecasts Become Anybody’s Guess.” *The Wall Street Journal*. January 21, 2003. p. C1. Gasparino, Charles. “Merrill Lynch Investigation Widens.” *The Wall Street Journal*. April 11, 2002. p. C4. Elstein, Aaron. “Earnings Estimates Are All Over the Map.” *The Wall Street Journal*. August 2, 2001. p. C1. Dreman, David. “Don’t Count on those Earnings Forecasts.” *Forbes*. January 26, 1998. p. 110.

¹⁶ Siegel, Jeremy J. *Stocks for the Long Run*. 2002. McGraw-Hill. New York. P. 93.

1 For valuation purposes, therefore, earnings paid out in the form of a dividend have
2 paramount relevancy to investors. Dividends, unlike earnings, can not be manipulated or
3 overstated. Thus, historical DPS growth should receive appropriate consideration when
4 estimating the market cost of equity in the DCF model.

5
6 **Q. Does Staff have reason to believe that Mr. Bourassa has overstated the current
7 dividend yield (D_0/P_0) component in each of his two constant growth DCF models?**

8 A. Yes. In his testimony, Mr. Bourassa states that he used a spot price date of July 10, 2012
9 to obtain current market (P_0) prices for each of his six sample companies. Without
10 exception, however, a check of market trading prices for that date reveal that the spot
11 prices presented in TJB Schedule D-4.7 do not fall within the actual July 10, 2012 trading
12 range for any of Mr. Bourassa's sample companies, and that with one exception (SJW
13 Corporation), the current market (P_0) price displayed for each sample company has been
14 understated.

15
16 **Q. What affect does an understated current market (P_0) price have upon the calculation
17 of a current dividend (D_0/P_0) yield?**

18 A. Because the (P_0) value is in the denominator of the current dividend (D_0/P_0) yield
19 equation, an understatement to (P_0) results in an overstatement to (D_0/P_0).

20
21 **Q. Does an overstatement to the current dividend (D_0/P_0) yield flow through to the
22 calculation of next year's expected dividend (D_1/P_0) yield in the DCF model?**

23 A. Yes, and the overstatement to the expected dividend yield is magnified, as (D_1/P_0)
24 represents the current dividend yield (D_0/P_0) multiplied by the quantity $(1 + g)$.
25 Furthermore, this magnified overstatement to (D_1/P_0) ultimately flows through to the
26 estimate to be derived for the cost (k) of equity from the DCF model.

1 **Q. Did Staff endeavor to quantify the magnitude of the overstatement to Mr. Bourassa's**
2 **DCF cost of equity estimates stemming from the understatement of his July 10, 2012**
3 **spot prices (P_0)?**

4 A. Yes, Staff has prepared two Exhibits with which to do so. In Exhibit JAC-A, Staff
5 presents corrections to TJB Schedule D-4.7, demonstrating that Mr. Bourassa's
6 understated July 10, 2012 spot (P_0) prices led to an overstatement of his current dividend
7 (D_0/P_0) yield of 17.4 basis points. In Exhibit JAC-B, Staff presents corrections to TJB
8 Schedule D-4.8, and demonstrates that Mr. Bourassa's 17.4 basis point overstatement to
9 the current dividend (D_0/P_0) yield ultimately resulted in a 20 basis point overstatement to
10 both the expected dividend (D_1/P_0) yield and his DCF estimate for the market cost (k) of
11 equity. (Please refer to Staff Exhibits JAC-A and JAC-B for details, as well as the written
12 observation accompanying each.)
13

14 **Q. How does Mr. Bourassa calculate the expected dividend growth (g) rate used in his**
15 **Past and Future Growth DCF model?**

16 A. Mr. Bourassa estimates the expected dividend growth rate by providing 50 percent weight
17 to historical measures of growth in average annual share price, book value per share,
18 earnings per share and dividends per share for his sample companies over a five-year
19 period and 50 percent weight to the average of analysts' forecasts for EPS growth used in
20 his Future Growth DCF (See TJB Schedule D-4.4).
21

22 **Q. Does Staff have any comment on Mr. Bourassa's use of growth in average annual**
23 **share price to estimate the expected dividend growth (g) component in his Past and**
24 **Future Growth DCF model?**

25 A. Yes. In and of itself, share price appreciation is not a determinant of dividend growth, and
26 for this reason Staff considers its use as a growth parameter to be inappropriate. However,

1 as Mr. Bourassa has utilized it as a parameter by which to estimate dividend growth, Staff
2 would point out that in both his five- and ten-year historical growth DCF analyses, share
3 price growth has exceeded that of dividend growth. Specifically, in his five-year historical
4 growth analysis (See TJB Schedule D-4.4), average share price growth (4.19%) exceeded
5 average DPS growth (3.33%) by 25.8 percent ($((.0419/.0333) - 1) = 25.8\%$), and in his
6 ten-year historical growth analysis (See TJB Schedule D-4.5), average share price growth
7 (5.27%) exceeded average DPS growth (3.08%) by 71.1 percent ($((.0527/.0308) - 1) =$
8 71.1%).
9

10 **Q. As it relates to the cost of equity, what is the significance of Mr. Bourassa's sample**
11 **water companies having experienced share price growth in excess of DPS growth**
12 **over both the last five- and ten-year periods?**

13 A. Simply stated, it is an indication that the cost of equity for publicly-traded water utilities
14 has fallen over each of the last 5 and 10 year periods. When the market price per share of
15 common stock for a given firm rises faster than does the dividend paid on a per share
16 basis, the dividend yield falls. As dividend yields fall, investors pay more for an
17 equivalent unit of return on their investment, resulting in a lower cost of equity. Markets
18 are efficient, and because prices for publicly traded stocks can rise only if investors are
19 willing to bid up the share price, when share price growth exceeds DPS growth over a
20 five- or ten-year period, the willingness of investors to continue to bid up share prices is
21 reflective of investor expectations that market returns have fallen. Thus, Mr. Bourassa's
22 use of share price growth increases his cost of equity estimate at a time when share price
23 growth actually reflects a decrease in cost of equity. This incongruous outcome is the
24 result of choosing an inappropriate parameter for dividend growth in the DCF model.
25

1 **Q. Turning to Mr. Bourassa's CAPM analyses, does Staff agree with his use of a**
2 **forecasted risk-free interest rate?**

3 A. No. The appropriate risk-free interest rate to be used is the current rate borne by investors
4 in the market. Use of a forecasted risk-free rate only serves to overstate the estimated
5 market cost of equity.

6
7 **Q. What risk-free rate does Mr. Bourassa use in his CAPM analyses?**

8 A. In both his historical and current market risk premia CAPM analyses, Mr. Bourassa uses a
9 forecasted risk-free rate (R_f) based, in part, upon estimates from Value Line and Blue
10 Chip Consensus Forecasts for the 30-year long-term Treasury yield covering the period,
11 2012-2013. The forecasted rate used by Mr. Bourassa in his CAPM analyses is 3.2
12 percent. At present, the current 30-year long-term Treasury yield is 3.0 percent,
13 suggesting that he has overstated the risk-free rate in his CAPM analysis by 20 basis
14 points.

15
16 **Q. For purposes of his Current Market Risk Premium CAPM analysis, how does Mr.**
17 **Bourassa compute the current market risk premium ($R_m - R_f$) component?**

18 A. As shown in TJB Schedule D-4.11, Mr. Bourassa computes a DCF-derived current market
19 risk premium utilizing as inputs the average current dividend yield and 3 to 5 year price
20 appreciation potential growth rate projected for the 1700 stocks under its review. A
21 review of TJB Schedule D-4.11 shows that Mr. Bourassa's recommended dividend yield
22 (D_0/P_0) is 2.74 percent, and that his recommended growth (g) rate based upon Value
23 Line's 3-5 year price appreciation potential is 16.64 percent (See TJB Schedule D-4.11,
24 footnotes 1 and 3). However, this Value Line dividend yield is currently 2.2 percent (not
25 2.74%), and a growth rate based upon Value Line's projected 3-5 year current price
26 appreciation of 50 percent would translate into an annual compound growth rate of 10.67

1 percent (not 16.64%). Accordingly, Mr. Bourassa's computation has significantly
2 overstated the current market risk ($R_m - R_f$) premium in his Current Market Risk Premium
3 CAPM.
4

5 **Q. Does Staff have any comment regarding Mr. Bourassa's proposed 100 basis point**
6 **small company risk premium?**

7 A. Yes. The Commission previously ruled in Decision No. 64282¹⁷ for Arizona Water that
8 firm size does not warrant recognition of a risk premium stating, "We do not agree with
9 the Company's proposal to assign a risk premium to Arizona Water based on its size
10 relative to other publicly traded water utilities...." The Commission confirmed its
11 previous ruling in Decision No. 64727¹⁸ for Black Mountain Gas agreeing with Staff that
12 "the 'firm size phenomenon' does not exist for regulated utilities, and that therefore there
13 is no need to adjust for risk for small firm size in utility regulation." All companies have
14 firm-specific risks; therefore, the existence of unique risks for a company does not lead to
15 the conclusion that its total risk is greater than other entities. Moreover, as previously
16 discussed, investors cannot expect compensation for firm-specific risk since it can be
17 eliminated through diversification.
18

19 **XI. CONCLUSION**

20 **Q. Please summarize Staff's recommendations.**

21 A. Staff recommends that the Commission adopt an 9.1 percent overall rate of return for the
22 Company based on a capital structure composed of 0.0 percent debt and 100.0 percent
23 equity, Staff's 8.5 percent cost of equity estimate, and Staff's 60 basis point (0.6 percent)
24 upward economic assessment adjustment.
25

¹⁷ Dated December 28, 2001.

¹⁸ Dated April 17, 2002.

1 Q. Does this conclude your Direct Testimony?

2 A. Yes, it does.

Vail Water Company - Cost of Capital Calculation
 Capital Structure
 And Weighted Average Cost of Capital
 Staff Recommended and Company Proposed

[A] <u>Description</u>	[B] <u>Weight (%)</u>	[C] <u>Cost</u>	[D] <u>Weighted Cost</u>
Staff Recommended Structure			
Debt	0.0%	0.0%	0.0%
Common Equity	100.0%	9.1%	9.1%
Weighted Average Cost of Capital			9.1%
Company Proposed Structure			
Debt	0.0%	0.0%	0.0%
Common Equity	100.0%	10.4%	10.4%
Weighted Average Cost of Capital			10.4%

[D] : [B] x [C]
 Supporting Schedules: JAC-3 and JAC-4.

Intentionally left blank

Vail Water Company - Cost of Capital Calculation
 Average Capital Structure of Sample Water Utilities

[A] Company	[B] Debt	[C] Common Equity	[D] Total
American States Water	46.0%	54.0%	100.0%
California Water	53.3%	46.7%	100.0%
Aqua America	53.9%	46.1%	100.0%
Connecticut Water	57.1%	42.9%	100.0%
Middlesex Water	43.3%	56.7%	100.0%
SJW Corp	<u>55.7%</u>	<u>44.3%</u>	<u>100.0%</u>
Average Sample Water Utilities	51.6%	48.4%	100.0%
Vail Water - Actual Capital Structure	0.0%	100.0%	100.0%

Source:

Sample Water Companies from Value Line

Vail Water Company - Cost of Capital Calculation
 Growth in Earnings and Dividends
 Sample Water Utilities

[A]	[B]	[C]	[D]	[E]
Company	Dividends Per Share 2003 to 2012 <u>DPS^{1,2}</u>	Dividends Per Share Projected <u>DPS^{1,3}</u>	Earnings Per Share 2002 to 2011 <u>EPS¹</u>	Earnings Per Share Projected <u>EPS¹</u>
American States Water	3.9%	5.9%	5.1%	4.7%
California Water	1.2%	3.4%	6.2%	8.6%
Aqua America	7.7%	4.5%	7.3%	5.6%
Connecticut Water	1.7%	3.5%	0.4%	9.1%
Middlesex Water	1.7%	1.9%	2.4%	8.3%
SJW Corp	<u>4.4%</u>	<u>3.0%</u>	<u>3.7%</u>	<u>5.5%</u>
Average Sample Water Utilities	3.4%	3.7%	4.2%	7.0%

1 Value Line

2 Value Line -- Ten-year historical dividend growth updated from 2003-2012 as it is known and measurable.

3 Value Line -- Projected DPS growth covers the four-year period, 2012-2016.

Vail Water Company - Cost of Capital Calculation
 Sustainable Growth
 Sample Water Utilities

[A]	[B]	[C]	[D]	[E]	[F]
Company	Retention Growth 2002 to 2011 br	Retention Growth Projected br	Stock Financing Growth vs	Sustainable Growth 2002 to 2011 br + vs	Sustainable Growth Projected br + vs
American States Water	3.6%	5.3%	2.5%	6.1%	7.8%
California Water	2.2%	4.8%	2.2%	4.4%	7.0%
Aqua America	4.4%	5.2%	2.3%	6.7%	7.6%
Connecticut Water	2.2%	4.0%	1.0%	3.2%	5.0%
Middlesex Water	1.3%	3.3%	3.7%	5.0%	7.0%
SJW Corp	3.7%	3.2%	0.1%	3.8%	3.3%
Average Sample Water Utilities	2.9%	4.3%	2.0%	4.9%	6.3%

[B]: Value Line

[C]: Value Line

[D]: Value Line and MSN Money

[E]: [B]+[D]

[F]: [C]+[D]

Vail Water Company - Cost of Capital Calculation
 Selected Financial Data of Sample Water Utilities

[A]	[B]	[C]	[D]	[E]	[F]	[G]
Company	Symbol	Spot Price 1/23/2013	Book Value	Mkt To Book	Value Line Beta β	Raw Beta β_{raw}
American States Water	AWR	51.03	22.26	2.3	0.70	0.52
California Water	CWT	19.35	11.40	1.7	0.65	0.45
Aqua America	WTR	26.99	9.49	2.8	0.60	0.37
Connecticut Water	CTWS	29.76	13.67	2.2	0.75	0.60
Middlesex Water	MSEX	19.52	11.97	1.6	0.70	0.52
SJW Corp	SJW	26.77	15.36	1.7	0.85	0.75
Average				2.1	0.71	0.53

[C]: Msn Money

[D]: Value Line

[E]: [C] / [D]

[F]: Value Line

[G]: (-0.35 + [F]) / 0.67

Vail Water Company - Cost of Capital Calculation
Calculation of Expected Infinite Annual Growth in Dividends
Sample Water Utilities

[A]	[B]
<u>Description</u>	<u>g</u>
DPS Growth - Historical ¹	3.4%
DPS Growth - Projected ¹	3.7%
EPS Growth - Historical ¹	4.2%
EPS Growth - Projected ¹	7.0%
Sustainable Growth - Historical ²	4.9%
<u>Sustainable Growth - Projected²</u>	<u>6.3%</u>
Average	4.9%

¹ Schedule JAC-5

² Schedule JAC-6

Vail Water Company - Cost of Capital Calculation
 Multi-Stage DCF Estimates
 Sample Water Utilities

[A]	[B]	[C]	[D]	[E]	[F]	[H]	[I]
Company	Current Mkt. Price (P ₀) ¹ 1/23/2013	Projected Dividends ² (Stage 1 growth) (D _t)				Stage 2 growth ³ (g _n)	Equity Cost Estimate (K) ⁴
		d ₁	d ₂	d ₃	d ₄		
American States Water	51.0	1.30	1.36	1.43	1.50	6.5%	9.0%
California Water	19.4	0.66	0.69	0.73	0.76	6.5%	9.8%
Aqua America	27.0	0.69	0.73	0.76	0.80	6.5%	9.0%
Connecticut Water	29.8	0.98	1.03	1.08	1.14	6.5%	9.7%
Middlesex Water	19.5	0.77	0.81	0.85	0.89	6.5%	10.3%
SJW Corp	26.8	0.74	0.78	0.82	0.86	6.5%	9.2%

Average 9.5%

$$P_0 = \sum_{t=1}^n \frac{D_t}{(1+K)^t} + \frac{D_n(1+g_n)}{K-g_n} \left[\frac{1}{(1+K)} \right]^n$$

Where : P₀ = current stock price
 D_t = dividends expected during stage 1
 K = cost of equity
 n = years of non - constant growth
 D_n = dividend expected in year n
 g_n = constant rate of growth expected after year n

1 [B] see Schedule JAC-7
 2 Derived from Value Line Information
 3 Average annual growth in GDP 1929 - 2011 in current dollars.
 4 Internal Rate of Return of Projected Dividends

Staff Correction to Bourassa Schedule D-4.7
(Current Dividend Yields for Water Utility Sample Group)

Company	Actual Trading Prices as of July 10, 2012 (Bourassa Spot Price Date)				Bourassa Spot Price		Variance from Actual Closing Price		Bourassa Proposed			Staff Corrected			Overstatement to (Do/Po)
	[A] Open 10-Jul-12	[B] High 10-Jul-12	[C] Low 10-Jul-12	[D] Close 10-Jul-12	[E] Bourassa 10-Jul-12	[F] Dollars (\$)	[G] Percent (%)	[H] Bourassa Spot Price 10-Jul-12 (Po)	[I] Current Dividend (Do)	[J] Current Dividend Yield (Do/Po)	[K] Actual Close 10-Jul-12 (Po)	[L] Trailing 12-Month Dividend (Do)	[M] Current Dividend Yield (Do/Po)	[N]	
1 American States Water	\$ 41.00	\$ 41.20	\$ 40.74	\$ 41.14	\$ 36.36	\$ 4.78	13.15%	\$ 36.36	\$ 1.10	3.03%	\$ 41.14	\$ 1.12	2.72%	0.30%	
2 Aqua America	26.00	26.23	25.88	26.08	22.23	3.85	17.32%	22.23	0.63	2.83%	26.08	0.64	2.45%	0.38%	
3 California Water	18.72	18.83	18.68	18.77	17.94	0.83	4.63%	17.94	0.62	3.46%	18.77	0.62	3.30%	0.15%	
4 Connecticut Water	29.75	30.25	29.54	29.80	28.23	1.57	5.56%	28.23	0.94	3.33%	29.80	0.95	3.17%	0.16%	
5 Middlesex Water	19.09	19.14	18.90	19.13	18.50	0.63	3.41%	18.50	0.73	3.95%	19.13	0.74	3.84%	0.10%	
6 SJW Corporation	23.89	24.09	23.70	24.05	24.32	(0.27)	-1.11%	24.32	0.69	2.84%	24.05	0.70	2.89%	-0.05%	
Averages						\$ 1.90	7.16%			3.24%			3.06%	0.174%	

Observation: For purposes of his current dividend yield calculation (Do/Po), Mr. Bourassa claims to use a spot price (Po) date of July 10, 2012 (see Footnote 1, TIB Schedule D-4.7). Without exception, however, the spot prices used by Mr. Bourassa do not fall within the actual trading range for any of his six sample companies on that date. As shown above, on average Mr. Bourassa understates the actual July 10, 2012 closing price for each of his sample companies by \$1.90 per share, or 7.16 percent. In dollar terms, the largest understatement (\$4.78) is to American States Water (\$41.14 - \$36.36 = \$4.78); in percentage terms, the largest understatement (17.32%) is to Aqua America's stock price (\$3.85 / \$22.23). The spot price used for SJW Corporation (\$24.32) is the only spot price overstated by Mr. Bourassa. By understating his July 10, 2012 spot prices, Mr. Bourassa reduces the denominator (Po) of the current dividend yield (Do/Po) equation, resulting in an overstatement to the current dividend yield. As shown above, Mr. Bourassa's July 10, 2012 sample average current dividend yield (Do/Po) has been overstated by 17.4 basis points (3.24% - 3.06% = 0.174%).

- [A]: Opening Stock Price, July 10, 2012
- [B]: Intra-day High Stock Price, July 10, 2012
- [C]: Intra-day Low Stock Price, July 10, 2012
- [D]: Closing Stock Price, July 10, 2012
- [E]: Bourassa Spot Price for July 10, 2012 (Source: TIB Schedule D-4.7)
- [F]: [D] - [E]
- [G]: [F] / [E]
- [H]: [E]
- [I]: Bourassa Current Dividend (Do) (Source: TIB Schedule D-4.7)
- [J]: [I] / [H]
- [K]: [D]
- [L]: Actual Trailing 12-Month Dividend (Do), as of July 10, 2012
- [M]: [L] / [K]
- [N]: ([J] - [M])

Sources:
Historical Market Prices for July 10, 2012: Yahoo Finance.
Trailing 12-Month Dividend for July 10, 2012: Value Line.

Staff Correction to Bourassa Schedule D-4.8
(DCF Constant Growth)

		Bourassa Proposed				Staff Corrected				
[A]	[B]	[C]	[D]	[E]	[F]	[G]	[H]	[I]		
Average	Expected	Dividend	Indicated	Average	Expected	Dividend	Indicated	Overstatement		
Current	Dividend	Growth	Cost of	Current	Dividend	Growth	Cost of	to DCF		
Dividend	Yield	Rate	Equity	Dividend	Yield	Rate	Equity	Cost of		
Yield	(Do/Po)	(g)	(k)	Yield	(D1/Po)	(g)	(k)	Equity		
(Do/Po)				(Do/Po)				Estimate		
DCF - Past & Future Growth	3.24%	3.42%	5.65%	9.1%	3.06%	3.24%	5.65%	8.9%	0.2%	
DCF - Future Growth	3.24%	3.46%	6.87%	10.3%	3.06%	3.27%	6.87%	10.1%	0.2%	
Average DCF Estimate	3.24%	3.44%	6.26%	<u>9.7%</u>	3.06%	3.26%	6.26%	<u>9.5%</u>	<u>0.2%</u>	

Observation: As shown above, the Bourassa proposed average DCF cost of equity is overstated by 20 basis points (9.7% - 9.5% = 0.2%). Mr. Bourassa's inflated 3.24 percent spot price current dividend yield (Do/Po) flows through to the calculation of his expected dividend yield (D1/Po), and ultimately to his indicated cost of equity (k). As demonstrated in Exhibit JAC-A, properly calculated the current dividend yield (Do/Po) should be 3.06 percent, resulting in the Staff corrected reductions to both (D1/Po) and (k) shown above.

- [A]: Average Current Dividend Yield (Do/Po) - Bourassa Proposed (Source: TJB Schedule D-4.8)
- [B]: Expected Dividend Yield (D1/Po) - Bourassa Proposed [D1/Po = Do/Po * (1+g)]
- [C]: Dividend Growth (g) Rate: Average of Past & Future Growth (Source: TJB Schedule D-4.4, column [7])
- [D]: Dividend Growth (g) Rate: Average of Analysts' Forecasts of EPS Growth (Source: TJB Schedule D-4.6, column [5])
- [E]: [B]+[C]
- [F]: Average Current Dividend Yield (Do/Po) - Staff Corrected (Source: Exhibit JAC-A, column [J])
- [G]: Expected Dividend Yield (D1/Po) - Staff Corrected [D1/Po = Do/Po * (1+g)]
- [H]: Dividend Growth (g) Rate: Average of Past & Future Growth (Source: TJB Schedule D-4.4, column [7])
- [I]: Dividend Growth (g) Rate: Average of Analysts' Forecasts of EPS Growth (Source: TJB Schedule D-4.6, column [5])

BEFORE THE ARIZONA CORPORATION COMMISSION

BOB STUMP
Chairman
GARY PIERCE
Commissioner
BRENDA BURNS
Commissioner
BOB BURNS
Commissioner
SUSAN BITTER-SMITH
Commissioner

IN THE MATTER OF THE APPLICATION OF) DOCKET NO. W-01651B-12-0339
VAIL WATER COMPANY FOR)
DETERMINATION OF THE FAIR VALUE OF ITS)
UTILITY PLANT AND PROPERTY AND FOR)
AN INCREASE IN ITS RATES AND CHARGES)
BASED THEREON)
_____)

DIRECT

TESTIMONY

OF

MARLIN SCOTT, JR

UTILITIES ENGINEER

UTILITIES DIVISION

ARIZONA CORPORATION COMMISSION

FEBRUARY 25, 2013

TABLE OF CONTENTS

	<u>Page</u>
INTRODUCTION	1
PURPOSE OF TESTIMONY	2
ENGINEERING REPORT	2

TABLE OF CONTENTS FOR EXHIBIT MSJ

A. Location of Vail Water Company.....	1
B. Description of Water System.....	1
C. Water Use.....	4
D. Growth	6
E. Plant-in-Service Adjustments	6
F. Arizona Department of Environmental Quality Compliance	8
G. Arizona Department of Water Resources Compliance	8
H. Arizona Corporation Commission Compliance.....	9
I. Depreciation Rates	9
J. Service Line and Meter Installation Charges.....	9
K. Curtailment Tariff.....	9
L. Backflow Prevention Tariff	9
M. Off-Site Facilities Hook-Up Fee Tariff.....	9
N. Central Arizona Project Issues.....	10

FIGURES

A-1. Pima County Map	13
A-2. Certificated Area.....	14
A-3. Water System Schematic	15
C-1. Water System Use.....	16
D-1. Water System Growth.....	17

TABLES

E-1. Water Testing Expense	18
I-1. Depreciation Rates	19
J-1. Service Line and Meter Installation Charges.....	20

**EXECUTIVE SUMMARY
VAIL WATER COMPANY
DOCKET NO. W-01651B-12-0339**

Conclusions

- A. The Arizona Department of Environmental Quality reported no deficiencies and has determined that Vail Water Company's ("Company") system, PWS No. 10-041, is currently delivering water that meets the water quality standards required by 40 C.F.R. 141 and Arizona Administrative Code, Title 18, Chapter 4.
- B. The Company is located in the Arizona Department of Water Resources' ("ADWR") Tucson Active Management Area and ADWR reported the Company's system is in compliance with its requirements governing water providers and/or community water systems.
- C. According to the Arizona Corporation Commission Utilities Division Compliance Section, the Company had no delinquent compliance issues.
- D. The Company has a Commission approved curtailment tariff.
- E. The Company has a Commission approved backflow prevention tariff.

Recommendations

- 1. Staff recommends the removal of Well No. 6 totaling to \$268,743 from the plant-in-service because this Well No. 6 is considered excess capacity in this rate proceeding.
- 2. Staff recommends the removal of identified plant facilities totaling to \$281,388 from the plant-in-service because these plant items no longer exist and are not used and useful in this rate proceeding.
- 3. Staff recommends an annual water testing expense of \$13,667 be adopted for this proceeding. In the next rate case filing, the Company should submit a comparison of what its total estimated water testing expense would be as a participant in MAP compared to a non-participate in MAP with consideration of all waivers/reduced monitoring for all applicable contaminants.
- 4. Staff recommends that the Company file with Docket Control, as a compliance item in this docket, within 90 days of the effective date of a decision in this proceeding, at least seven Best Management Practices ("BMPs") in the form of tariffs that substantially conform to the templates created by Staff for Commission review and approval. These BMP templates are available on the Commission's website. The Company may request

cost recovery of the actual costs associated with the implemented BMPs in its next general rate application.

5. Staff recommends that the Company use Staff's current recommended water depreciation rates by individual National Association of Regulatory Utility Commissioners category as shown in Table I-1.
6. Staff recommends approval of the proposed service line and meter installations charges as shown in Table J-1.
7. Staff finds the Company's proposed Central Arizona Water Project appropriate and its estimated cost of \$1,956,321 to be reasonable. Since this project is currently under construction, the project should not be included in rate base because it is not used and useful.
8. Staff recommends that the Company continue to monitor its water system closely and take action to ensure that water loss remains less than 10 percent in the future. If the water loss at any time before the next rate case is greater than 10 percent, the Company shall develop a plan to reduce water loss to less than 10 percent, or prepare a report containing a detailed analysis and explanation demonstrating why a water loss reduction to 10 percent or less is not feasible or cost effective. Such a report shall be docketed in this case.

1 **INTRODUCTION**

2 **Q. Please state your name, place of employment and job title.**

3 A. My name is Marlin Scott, Jr. My place of employment is the Arizona Corporation
4 Commission ("Commission" or "ACC"), Utilities Division, 1200 West Washington Street,
5 Phoenix, Arizona 85007. My job title is Utilities Engineer.

6
7 **Q. How long have you been employed by the Commission?**

8 A. I have been employed by the Commission since November 1987.

9
10 **Q. Please list your duties and responsibilities.**

11 A. As a Utilities Engineer, specializing in water and wastewater engineering, my
12 responsibilities include: the inspection, investigation, and evaluation of water and
13 wastewater systems; preparing reconstruction cost new and/or original cost studies, cost of
14 service studies and investigative reports; providing technical recommendations and
15 suggesting corrective action for water and wastewater systems; and providing written and
16 oral testimony on rate applications and other cases before the Commission.

17
18 **Q. How many cases have you analyzed for the Utilities Division?**

19 A. I have analyzed approximately 581 cases covering various responsibilities for the Utilities
20 Division.

21
22 **Q. Have you previously testified before this Commission?**

23 A. Yes, I have testified in 91 proceedings before this Commission.

1 **Q. What is your educational background?**

2 A. I graduated from Northern Arizona University in 1984 with a Bachelor of Science degree
3 in Civil Engineering Technology.

4
5 **Q. Briefly describe your pertinent work experience.**

6 A. Prior to my employment with the Commission, I was Assistant Engineer for the City of
7 Winslow, Arizona, for about two years. Prior to that, I was a Civil Engineering
8 Technician with the U.S. Public Health Service in Winslow for approximately six years.

9
10 **Q. Please state your professional membership, registrations, and licenses.**

11 A. I am a member of the National Association of Regulatory Utility Commissioners' Staff
12 Subcommittee on Water.

13
14 **PURPOSE OF TESTIMONY**

15 **Q. Were you assigned to provide the Utilities Division Staff ("Staff") engineering
16 analysis and recommendation for the Vail Water Company ("Company") in this
17 proceeding?**

18 A. Yes. I reviewed the Company's application, and responses to data requests, and inspected
19 its water system on December 27, 2012. This testimony and its attachment present Staff's
20 engineering evaluation.

21
22 **ENGINEERING REPORT**

23 **Q. Please describe the attached Engineering Report, Exhibit MSJ.**

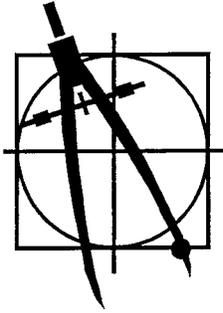
24 A. The attached Exhibit MSJ presents the details and analyses of Staff's findings for the
25 Company's water system. Exhibit MSJ contains the following major topics: (1) a
26 description of the water system, (2) water use, (3) growth, (4) plant-in-service

1 adjustments, (5) compliance with the rules of the Arizona Department of Environmental
2 Quality, Arizona Department of Water Resources, and the ACC, (6) depreciation rates, (7)
3 service line and meter installation charges, (8) Central Arizona Project issues, and (8)
4 tariff filings.

5
6 My conclusions and recommendations from the Engineering Report are contained in the
7 “Executive Summary”, above.

8
9 **Q. Does this conclude your Direct Testimony?**

10 **A.** Yes, it does.



Engineering Report for Vail Water Company

Docket No. W-01651B-12-0339 (Rates)

February 25, 2013

A. LOCATION OF VAIL WATER COMPANY (“COMPANY”)

The Company provides water service to the community of Vail which is located approximately 15 miles southeast of Tucson. Figure A-1 shows the location of the Company within Pima County and Figure A-2 shows the approximate 15.8 square-miles of certificated area.

B. DESCRIPTION OF WATER SYSTEM

This water system was field inspected on December 27, 2012, by Arizona Corporation Commission (“ACC” or “Commission”) Staff member Marlin Scott, Jr., in the accompaniment of Manny Oros, representing the Company. The current operation of this water system covers nine different pressure zones that consist of four wells, seven storage tanks, seven booster systems and a distribution system serving approximately 3,900 service connections during the test year ending December 2011. Figure A-3 shows a system schematic of the water system. A detailed plant facility description is as follows:

Table 1. Well Data

Well No.	ADWR ID No.	Pump	Flow, GPM	Casing Size & Depth	Meter Size	Year Drilled
3	55-625703	100-Hp turbine	600	12” x 614’	8”	1974
5	55-087814	300-Hp turbine	975	14” x 924’	8”	1981
6	55-087817	200-Hp turbine	700	14” x 759’	8”	1981
8	55-087816	300-Hp turbine	1,200	14” x 845’	10”	1981
		Total:	3,475 GPM			

Notes: All wells have pellet chlorination systems and 5,000 gallon surge tanks.

Table 2. Storage Tanks

Capacity	Quantity (Each)	Location
600,000	1	I-Zone Reservoir
550,000	1	I-Zone Reservoir
500,000	2	Andrada & Sundown Booster Sites
290,000	1	Agassiz Booster Site
100,000	1	Well #3
100,000	1	(Sundown – out of service for maintenance)
Total: 2,640,000 gallons	7	

Table 3. Pumping Facilities

Location	Booster Systems	Storage Tanks (From Table 2 above)
I to J Zone Booster Site	40, 20 & 10-Hp boosters with two 5,000 gallon surge tanks.	
3380 Booster Site	30, 30 & 20-Hp boosters with two 5,000 gallon surge tanks.	
Well #3	Two 25-Hp booster pumps with 5,000 gallon pressure/surge tank	100,000 gallon storage tank
Sundown Booster Site	50, 50 & 20-Hp boosters and 5,000 gallon surge tank. 20 & 25-Hp transfer boosters to lift to Andrada Booster Site	500,000 gallon storage tank (100,000 gallon storage tank – out of service for maintenance)
Andrada Booster Site	40, 30 & 20-Hp boosters with 5,000 gallon surge tank.	500,000 gallon storage tank
Shasta Booster Site	30, 20 & 10-Hp boosters with two 5,000 gallon surge tanks.	
Agassiz Booster Site	60, 25 & 15-Hp boosters with 5,000 gallon surge tank	290,000 gallon storage tank

Table 4. Water Mains

MAINS		
Size	Material	Length (feet)
2-inch	GIP	8,456
4-inch	PVC	44,107
"	ACP	2,393
"	DIP	1,124
6-inch	PVC	126,215
"	ACP	26,426
"	DIP	7,983
8-inch	PVC	160,008
"	ACP	3,522
"	DIP	1,618
10-inch	PVC	8,067
"	ACP	8,454
"	DIP	88
12-inch	PVC	93,459
"	ACP	12,894
"	DIP	2,864
	Total:	507,678 feet or 96.15 miles

Table 5. Customer Meters

Size	Quantity
5/8 x 3/4-inch	3,708
3/4-inch	103
1-inch	24
1-1/2-inch	21
2-inch	40
3-inch compound	3
4-inch	-
6-inch	-
Total:	3,899

Table 6. Fire Hydrants

Size	Quantity
Standard	421

Table 7. Structures and Operation Equipment

Location	Structures & Treatment Equipment
Wells	#3 – 120 ft. by 120 ft. of chain link fencing (“CLF”). #5 – 100 ft. by 100 ft. of block fencing. #6 – 75 ft. by 120 ft. of CLF. #8 – 100 ft. by 100 ft. of block fencing.
Booster Sites	I to J – 100 ft. by 100 ft. block fencing. 3380 – 60 ft. by 60 ft. block fencing. Sundown – 225 ft. by 225 ft. of block/CLF. Andrada – 150 ft. by 150 ft. of CLF. Shasta – 50 ft. by 100 ft. of CLF. Agassiz – 150 ft. by 200 ft. of CLF.
All Sites	Equipped with radio-telemetry.
Office	57 ft. by 35 ft. steel building

System Modifications

Since the last rate case in 1999, the Company has added/replaced more than \$18 million of new plant primarily with Advances in Aid of Construction. These system modifications included the addition or upgrades of wells, storage tanks, booster systems and water mains.

C. WATER USE

Water Sold

Based on the information provided by the Company, water use for the test year ending December 2011 is presented in Figure C-1. The customer consumption experienced a high monthly average water use of 305 gallons per day (“GPD”) per connection in June and a low monthly average water use of 190 GPD per connection in December for an average annual use of 244 GPD per connection.

Non-Account Water

Non-account water should be 10 percent or less. The Company reported 382,210,000 gallons pumped and 344,580,000 gallons sold during the test year, resulting in a difference of 9.8 percent. This 9.8 percent is within the acceptable limit of 10 percent. The Company should closely monitor its water loss to ensure that it remains below 10 percent.

Staff recommends that the Company continue to monitor its water system closely and take action to ensure that water loss remains less than 10 percent in the future. If the water loss at any time before the next rate case is greater than 10 percent, the Company shall develop a plan to reduce water loss to less than 10 percent, or prepare a report containing a detailed analysis and explanation demonstrating why a water loss reduction to 10 percent or less is not feasible or cost effective. Such a report shall be docketed in this case.

System Analysis

The water system serves nine different pressure zones within the 15.8 square-miles of certificated areas. Given its current well capacity of 3,475 GPM and storage capacity of 2.64 million gallons, it appears the system has excessive well capacity to serve the present customer base and reasonable growth.

Using the Company's 2011 test year data, the Company reported its highest peak use month as June with 35,693,000 gallons sold to 3,895 customers. Based on this data, Staff estimates the average daily demand during this peak month to be 305 GPD per connection for evaluating storage capacity sufficiency. For well capacity evaluation, Staff used 0.27 GPM per connection ($=305 \times 1.25 \text{ factor} / 1440$) for the peak day demand. Using these factors, Staff determined that:

1. The total well capacity totaling 3,475 GPM could adequately serve approximately 12,870 connections ($=3,475 / 0.27$). This total well capacity is excessive for the test year customer base of approximately 3,900 connections.
2. The storage capacity totaling 2,640,000 gallons, minus the fire flow requirement (1,500 GPM at 2 hours = 180,000 GPD), could adequately serve up to approximately 8,065 connections ($((=2,640,000 - 180,000) / 305)$). Staff does not consider this current storage capacity excessive because of the location of the storage tanks that serve peak day demand with fire flow requirements throughout the nine different pressure zones in the 15.8 square-mile service area.
3. Figure D-1 shows a growth projection from the test year 2011 customer base of 3,900 connections to approximately 4,450 connections by December 2016.

To determine which one of the four wells should be excluded from this proceeding, Staff's evaluation consisted of the following:

- a. Well No. 3 is located south of one of the railroad tracks where the only interconnection is located between the old North and South Systems. If this railroad crossing is ever disrupted, Well No. 3 could continue to serve customers in the southern area of the system. For this reason, Staff believes Well No. 3 should remain in rate base.
- b. Wells No. 5, No. 6 and No. 8 are all located in the northern area of the water system. Since Well No. 6 is the lowest producing well, Staff selected this well for removal from this rate case. (See Section E for cost of Well No. 6.)

D. GROWTH

Figure D-1 depicts the customer growth using linear regression analysis by using the number of customers obtained from annual reports that were submitted to the Commission. At the end of December 2011, the Company had approximately 3,900 customers and is projected to have approximately 4,450 customers by 2016.

E. PLANT-IN-SERVICE ADJUSTMENTS

Excess Well Capacity

Based on the above system analysis, Staff posits that the Company's water system has excess well capacity and recommends that Well No. 6 not be included in this rate proceeding. In the prior rate case under Docket Nos. W-01651B-99-0351 and W-01651B-99-0406, the cost of Well No. 6 was reported at \$91,686. In response to Staff's Data Request MSJ 7.1, the Company reported plant improvements/additions to Well No. 6 totaling \$177,057 from the last rate case to the present rate case as follows:

Table E-1. Excess Well Capacity

Acct. No.	Plant Items	Year Installed	Original Cost
307	Well #6		
	– cost in prior rate case	1998	\$ 91,686
	– plant additions reported in present rate case	2003	\$ 177,057
	Total:		\$ 268,743

As a result, Staff recommends the removal of Well No. 6 totaling to \$268,743 from plant-in-service because Well No. 6 is considered excess capacity in this rate proceeding.

Not Used and Useful Plant

During its field inspection, Staff used the prior rate case Engineering Report and noted a number of plant facilities that were no longer in existence due to system modifications. In

response to Staff's Data Request MSJ 4.1 (as amended on February 18, 2013), the Company provided the following list of plant items that need to be retired:

Table E-2. Plant Not Used and Useful

Acct. No.	Plant Items	Year Installed	Year Retired	Original Cost	Total per Acct.
304	Well #2 - Fencing	1961	2005	\$ 656	
	Golos - Fencing	1980	2004	\$ 1,602	
	Patterson - Fencing	1978	2000	\$ 1,322	
	Old Andrada - Fencing	1980	2004	\$ 1,602	
					\$ 5,182
311	Well #6 - 75 HP well pump	1981	2003	\$ 11,893	
	Well #6 - Two 30 HP transfer/booster pumps	1981	2003	\$ 2,903	
	VV Ranch - Two 5 HP booster pumps	1989	2004	\$ 2,479	
	Well 3 - 75 HP well pump	1980	2006	\$ 9,532	
	Well #2 - Two 25 HP, one 20 HP & one 15 HP booster/transfer pumps	1961	2005	\$ 1,531	
	Well #2 - 250 gallon surge tank	1961	2005	\$ 426	
	Golos - 5 HP booster pump	1980	2004	\$ 834	
	Patterson - Two 2 HP booster pumps	1978	2000	\$ 1,141	
	Patterson - Three 40 gallon bladder tanks	1978	2000	\$ 830	
	Old Andrada - Two 20 HP booster pumps	1980	2004	\$ 2,344	
					\$ 33,913
330	Well #6 - 10,000 gallon storage tank	1981	2003	\$ 10,889	
	Well #6 - 3,000 gallon pressure tank	1981	2003	\$ 10,072	
	VV Ranch - 15,000 gallon storage tank	1989	2002	\$ 16,333	
	VV Ranch - 2,000 gallon pressure tank	1989	2004	\$ 6,806	
	Well #3 - 1,000 gallon surge tank	1980	2006	\$ 2,976	
	Well #2 - 100,000 gallon storage tank	1961	2005	\$ 26,222	
	Well #2 - 5,000 gallon pressure tank	1961	2005	\$ 3,278	
	Golos - 50,000 gallon storage tank	1980	2004	\$ 45,778	
	Golos - 3,000 gallon pressure tank	1980	2004	\$ 8,469	
	Old Andrada - 100,000 gallon storage tank	1980	2004	\$ 91,556	
	Old Andrada - 5,000 gallon pressure tank	1980	2002	\$ 11,445	
	Old Andrada - 3,000 gallon pressure tank	1980	2004	\$ 8,469	
					\$242,293
	Totals:			\$ 281,388	\$281,388

Staff recommends removal from plant-in-service the above identified plant facilities totaling \$281,388 because these plant items no longer exist and are not used and useful in this rate proceeding.

F. ARIZONA DEPARTMENT OF ENVIRONMENTAL QUALITY (“ADEQ”) COMPLIANCE

Compliance

According to an ADEQ Compliance Status Report dated September 27, 2012, ADEQ reported no deficiencies and has determined that the Company’s system, PWS No. 10-041, is currently delivering water that meets the water quality standards required by 40 C.F.R. 141 and Arizona Administrative Code, Title 18, Chapter 4.

Water Testing Expense

According to the above ADEQ Compliance Status Report, the Company served a population of 11,814 people. According to ADEQ regulations, all public water systems serving less than 10,000 people are required to participate in the ADEQ Monitoring Assistance Program (“MAP”). Although the Company serves more than 10,000 people, the Company has elected to participate in MAP. MAP samples for regulated inorganic/volatile organic/synthetic organic chemicals, asbestos, radionuclides, nitrate, nitrite, sulfate and nickel. MAP does not monitor for bacteria, lead & copper or disinfection byproducts.

The Company reported its water testing expense at \$3,906 during the test year. Staff’s Data Request MSJ 4-7 asked the Company to conduct a water testing exercise comparing expenses if the Company participates or does not participate in MAP. Staff found the Company’s data request response incomplete and, sent out another data request, MSJ 6.1, as a follow-up to MSJ 4-7. Based on the Company’s response to MSJ 6-1, Staff has estimated the Company’s water testing expense at \$13,667 with participation in MAP as shown in Table E-1. Staff recommends that \$13,667 be adopted for this proceeding. In the next rate case filing, the Company should submit a comparison of what its total estimated water testing expense would be as a participant in MAP compared to a non-participant in MAP with consideration of all waivers/reduced monitoring for all applicable contaminants.

G. ARIZONA DEPARTMENT OF WATER RESOURCES (“ADWR”) COMPLIANCE

Compliance

The Company’s water system is located in the Tucson Active Management Area (“AMA”). On November 16, 2012, ADWR reported that the Company’s system is in compliance with its requirements governing water providers and/or community water systems.

Best Management Practice Tariffs

According to the ADWR website, the Company is within the Tucson AMA but does not participate in ADWR’s Modified Non-Per Capita Conservation Program (“NPCCP”).

Staff recommends that the Company file with Docket Control, as a compliance item in this docket, within 90 days of the effective date of a decision in this proceeding, at least seven

BMPs in the form of tariffs that substantially conform to the templates created by Staff for Commission review and approval. These BMP templates are available on the Commission's website. The Company may request cost recovery of the actual costs associated with the implemented BMPs in its next general rate application.

H. ARIZONA CORPORATION COMMISSION ("ACC") COMPLIANCE

On April 5, 2012, the Utilities Division Compliance Section reported that the Company had no delinquent ACC compliance issues.

I. DEPRECIATION RATES

In the prior rate case, the Company was granted use of Staff's older depreciation rates by individual National Association of Regulatory Utility Commissioners category. In this case, the Company is adopting Staff's current typical and customary water depreciation rates. Staff recommends that the Company use Staff's current depreciation rates listed in Table I-1.

J. SERVICE LINE AND METER INSTALLATION CHARGES

The Company has requested changes to its service line and meter installation charges. Since the Company may at times install meters on existing service lines, it would be appropriate for those customers to only be charged for the meter installation. In addition, the Company has been installing telemetry units for remote meter reading and is requesting authorization to charge an additional \$150.00 for each meter installation over and above Staff's recommended typical installation charges. Staff recommends approval of the proposed charges shown in Table J-1 and these charges would apply to properties not already being served by the Company.

K. CURTAILMENT TARIFF

The Company has an approved curtailment tariff on file with the Commission.

L. BACKFLOW PREVENTION TARIFF

The Company has an approved backflow prevention tariff on file with the Commission.

M. OFF-SITE FACILITIES HOOK-UP FEE ("HUF") TARIFF

Existing Off-Site HUF Tariff

The Company has an Off-Site Facilities Hook-Up Fee Tariff, starting at \$420.00, that was approved by Decision No. 60585, dated January 14, 1998, which was initially applicable only to the south system. This tariff was to be applicable to the north system when the north and south systems were physically connected. The interconnection of the two systems was completed on March 14, 2002. Fees collected under this tariff are used to pay for backbone plant such as wells and storage tanks.

N. CENTRAL ARIZONA PROJECT (“CAP”) ISSUES

CAP Hook-Up Fee Tariff

The Company has a CAP Hook-Up Fee Tariff, starting at \$1,000, that was approved by Decision No. 62450, dated April 14, 2000, which was initially applicable only to the north system and would be applicable to the entire system after the interconnection of the north and south systems has been completed. The interconnection of the two systems was completed on March 14, 2002.

CAP Recovery Fee (Service Charge)

The Company has a CAP Recovery Fee of \$0.32 per 1,000 gallons of usage that was also approved by Decision No. 62450. This Recovery Fee was initially applicable only to the north system and was to apply to the entire system once the interconnection of the north and south systems was completed which occurred on March 14, 2002. The Company is requesting to discontinue this Recovery Fee and is seeking approval of a CAP Surcharge Mechanism to recover the CAP-related costs for the delivery of CAP water to its service territory.

Proposed CAP Project

The Company’s proposed CAP Project includes the delivering of finished CAP water into the Company’s service area by connecting to the City of Tucson’s delivery system and constructing a booster station and approximately 1.8 miles of transmission main. This CAP transmission main will connect to the Company’s existing system near Well No. 5 and the CAP water will be further transported through approximately three miles of existing main to the I-Zone Reservoir site. The booster station will be constructed to deliver CAP water beginning at 800 GPM and phased-in up to 1,500 GPM. The proposed CAP Water Project is shown in Table N-1 below and Staff finds this project appropriate and its cost reasonable. Since this project is currently under construction, the project should not be included in rate base because it is not used and useful.

Table N-1. CAP Project

Phase	CAP Project – Plant Items	Unit	Quantity	Unit Price	Amount
	Engineering (actual cost)				\$88,415
	Easements (actual cost)				\$23,109
	Legal (actual cost)				\$6,321
	Field Survey (actual cost)				\$3,008
	Recording Fees (actual cost)				\$84
	Review Fees ADEQ (actual cost)				\$1,000
	Title Insurance (actual cost)				\$831
I	16-inch DIP	LF	1,693	\$90.50	\$153,217
	16-inch valve	EA	3	\$5,945	\$17,835
	12-inch valve	EA	4	\$2,315	\$9,260
	Flushing outlet	EA	1	\$2,175	\$2,175
	Corrosion Test Station	EA	3	\$1,725	\$5,175
	Connect to existing system	LS	1	\$3,000	\$3,000
	Testing	LS	1	\$2,500	\$2,500
	Subtotal:				\$193,162
	(Change-out 12" main vs. 16" main)				(\$91,925)
	Subtotal:				\$101,236
	Sales tax at 7.10%				\$4,672
	Subtotal – Phase I:				\$105,908
II	16-inch restrained DIP	LF	4,128	\$135	\$557,280
	16-inch DIP	LF	3,472	\$110	\$381,920
	16-inch valve	EA	7	\$5,800	\$40,600
	12-inch valve	EA	3	\$4,000	\$12,000
	2-inch air release valve	EA	1	\$1,900	\$1,900
	Cathodic protection	LS	1	\$18,000	\$18,000
	Subtotal - Mains:				\$1,011,700
	Booster Station/Electrical				\$525,000
	Contingency at 10% (on remaining construction only)				\$153,670
	Tax at 7.1% (on booster station only)				\$37,275
	Subtotal - Phase II:				\$1,727,645
	TOTAL:				\$1,956,321
	Phase I is actual cost.				
	Phase II is estimated cost as of 2-1-13.				

FIGURES

Figure A-1. Pima County Map.....13

Figure A-2. Certificated Area14

Figure A-3. Water System Schematic.....15

Figure C-1. System Use16

Figure D-1. System Growth.....17

TABLES

Table E-1. Water Testing Expense18

Table I-1. Water Depreciation Rates19

Table J-1. Service Line and Meter Installation Charges.....20

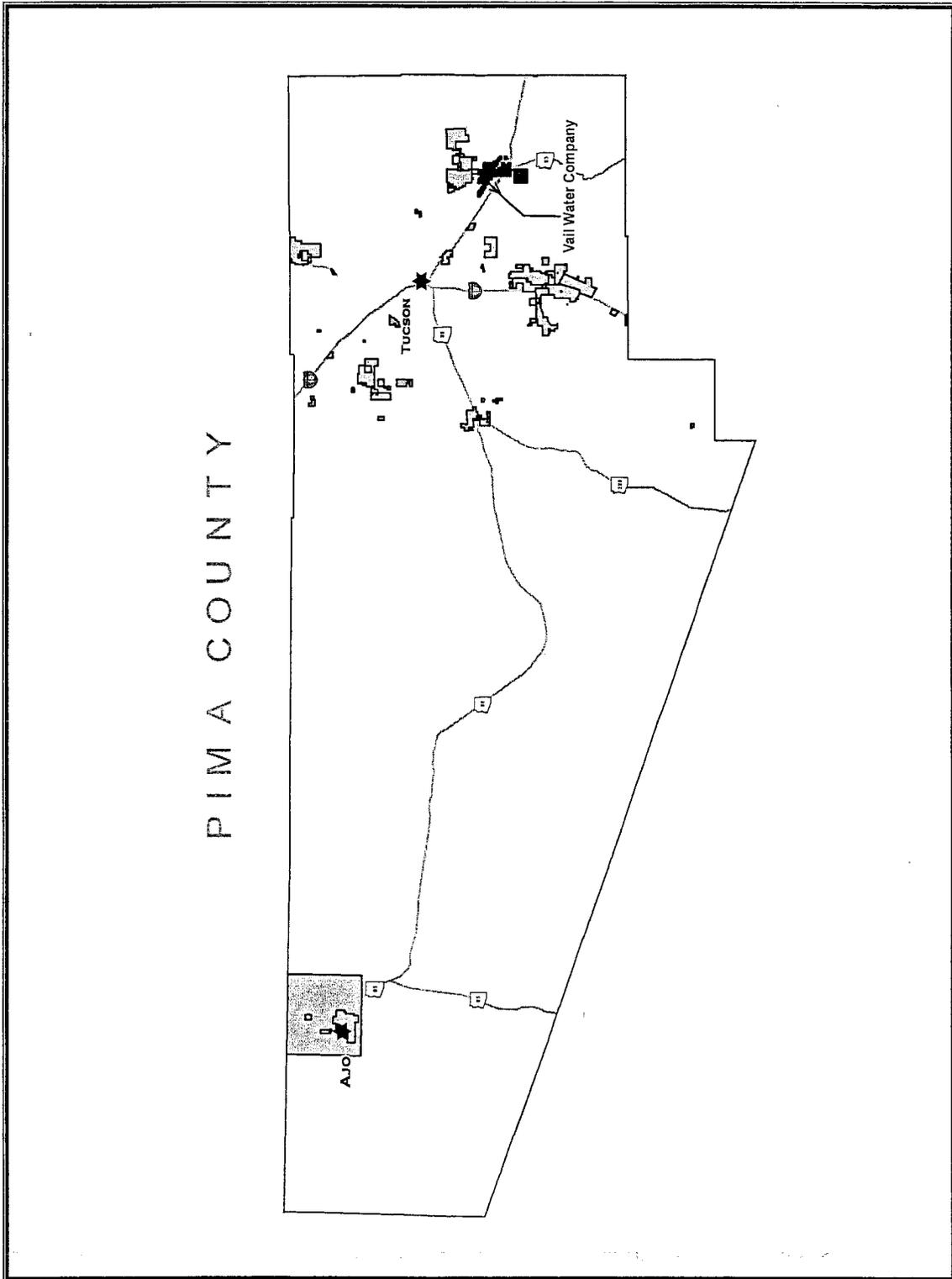


Figure A-1. Pima County Map

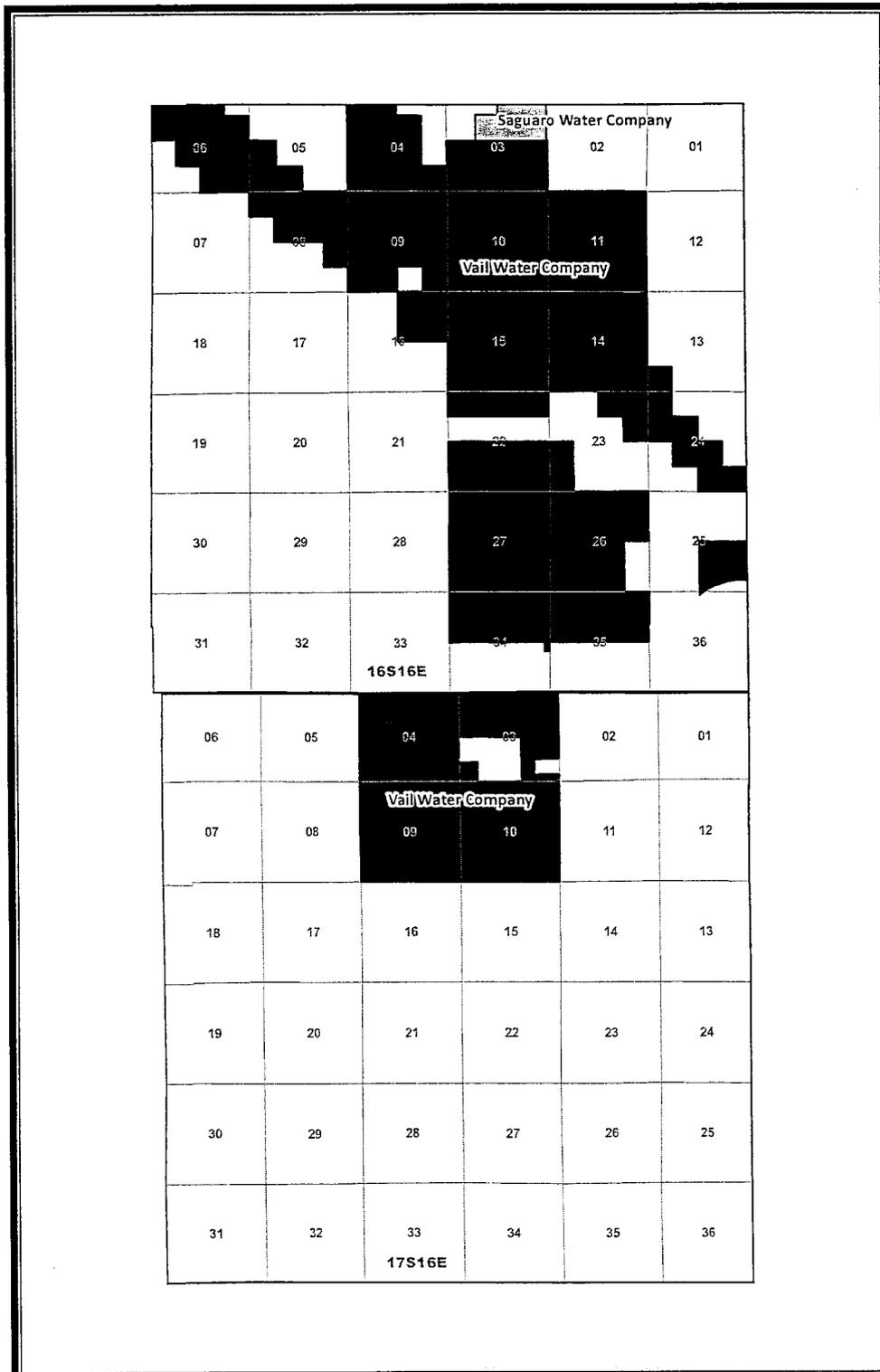


Figure A-2. Certificated Area

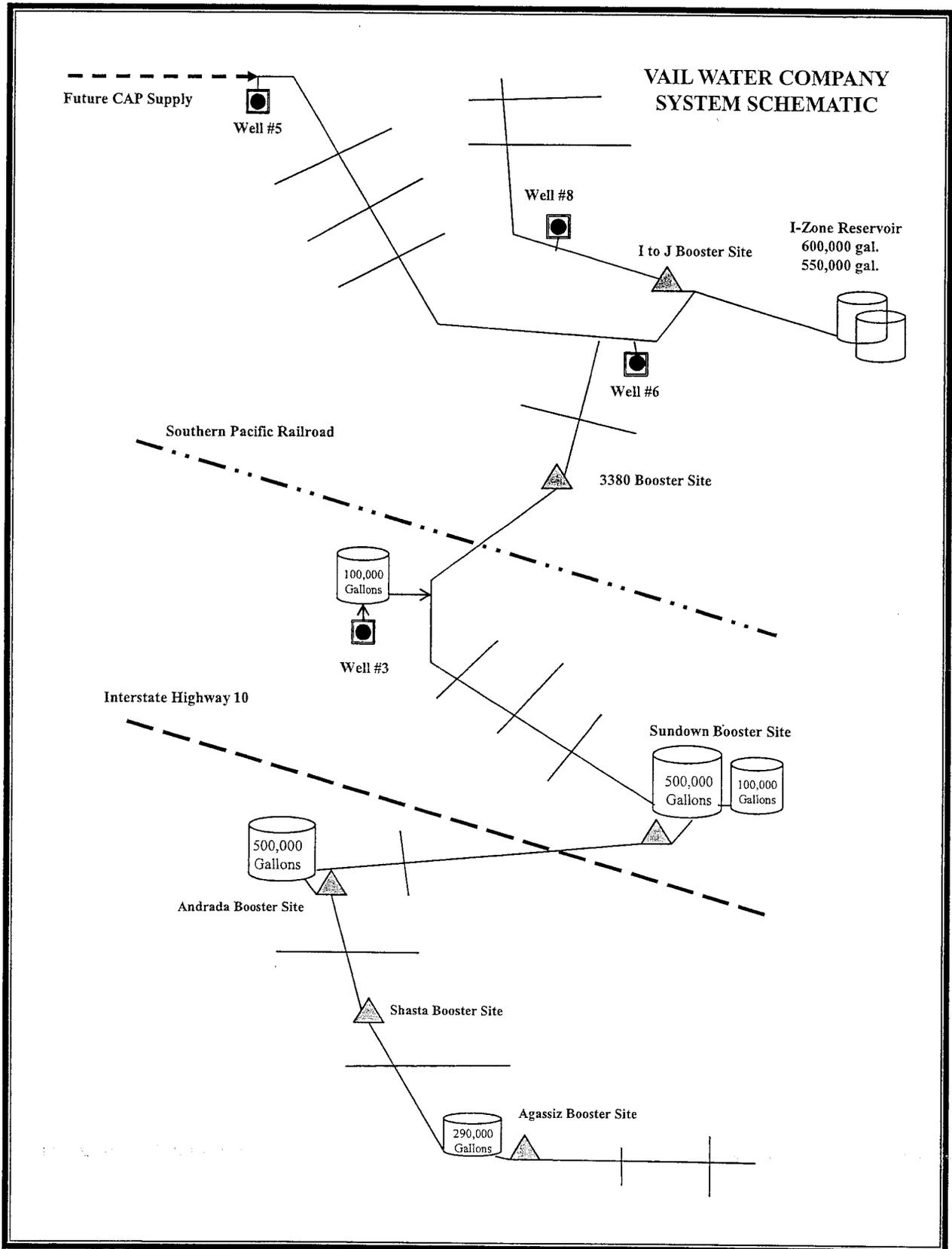


Figure A-3. Water System Schematic

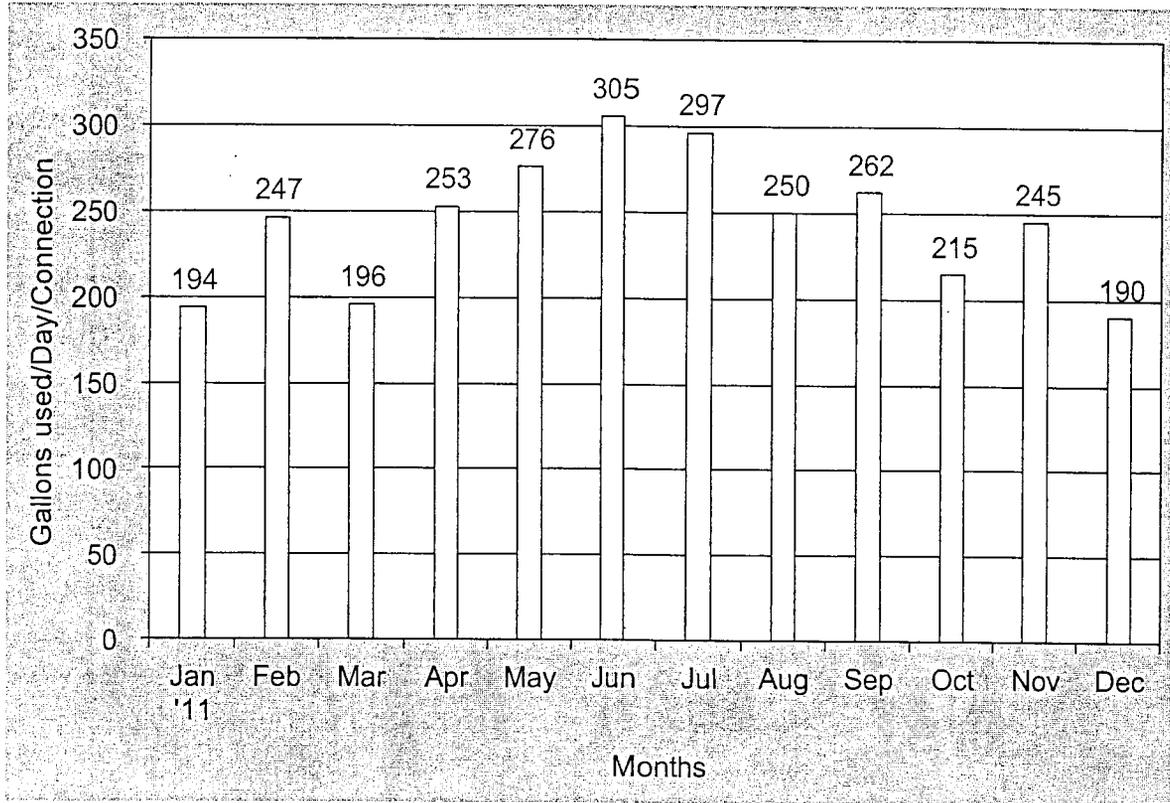


Figure C-1. Water System Use

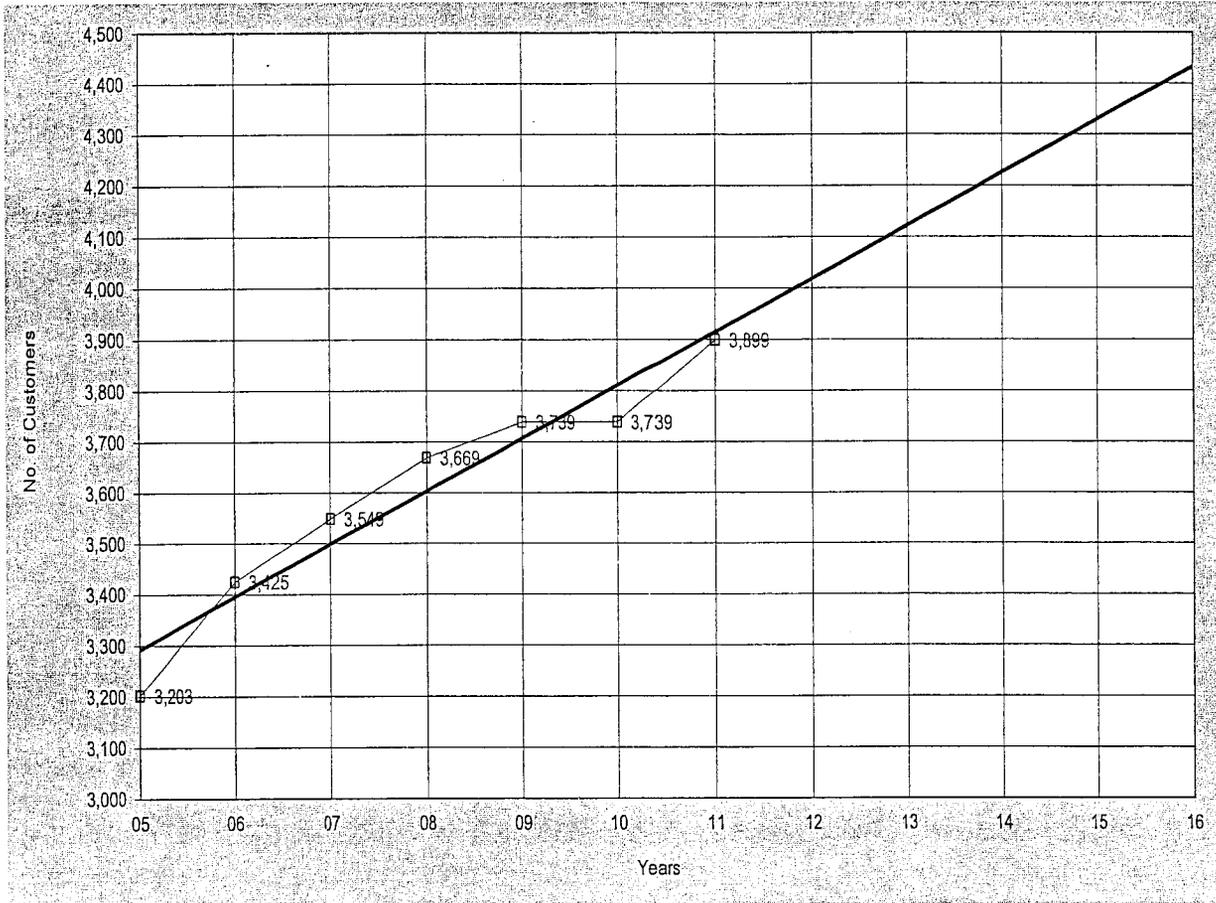


Figure D-1. Water System Growth

Table E-1. Water Testing Expense

Monitoring	Cost per test	No. of test	Annual Cost
Total coliform – 10 samples monthly	\$20	120	\$2,400
MAP – IOCs, Radiochemical, Nitrate, Nitrite, Asbestos, SOCs, & VOCs	MAP	MAP	\$10,147
Lead & Copper – 20 samples per 3 years	\$33	20	\$220
D/DBP – Trihalomethanes – annually	\$110	4	\$440
– Haloacetic Acids – annually	\$115	4	\$460
Total			\$13,667

Note: ADEQ's MAP invoice for the 2012 Calendar Year was \$10,147.07.

Table I-1. Water Depreciation Rates

NARUC Acct. No.	Depreciable Plant	Average Service Life (Years)	Annual Accrual Rate (%)
304	Structures & Improvements	30	3.33
305	Collecting & Impounding Reservoirs	40	2.50
306	Lake, River, Canal Intakes	40	2.50
307	Wells & Springs	30	3.33
308	Infiltration Galleries	15	6.67
309	Raw Water Supply Mains	50	2.00
310	Power Generation Equipment	20	5.00
311	Pumping Equipment	8	12.5
320	Water Treatment Equipment		
320.1	Water Treatment Plants	30	3.33
320.2	Solution Chemical Feeders	5	20.0
330	Distribution Reservoirs & Standpipes		
330.1	Storage Tanks	45	2.22
330.2	Pressure Tanks	20	5.00
331	Transmission & Distribution Mains	50	2.00
333	Services	30	3.33
334	Meters	12	8.33
335	Hydrants	50	2.00
336	Backflow Prevention Devices	15	6.67
339	Other Plant & Misc Equipment	15	6.67
340	Office Furniture & Equipment	15	6.67
340.1	Computers & Software	5	20.00
341	Transportation Equipment	5	20.00
342	Stores Equipment	25	4.00
343	Tools, Shop & Garage Equipment	20	5.00
344	Laboratory Equipment	10	10.00
345	Power Operated Equipment	20	5.00
346	Communication Equipment	10	10.00
347	Miscellaneous Equipment	10	10.00
348	Other Tangible Plant	---	---

NOTE: Acct. 348 – Other Tangible Plant may vary from 5% to 50%. The depreciation rate would be set in accordance with the specific capital items in this account.

Table J-1. Service Line and Meter Installation Charges

Meter Size	Current Total Charges	Proposed Service Line Charges	(1) Proposed Meter Charges	Proposed Total Charges
5/8 x3/4-inch	\$400	\$445	\$305	\$750
3/4-inch	\$440	\$445	\$405	\$850
1-inch	\$500	\$495	\$465	\$960
1-1/2-inch	\$675	\$550	\$675	\$1,225
2-inch Turbine	-	\$830	\$1,195	\$2,025
2-inch Compound	\$1,660	\$830	\$2,040	\$2,870
3-inch Turbine	-	\$1,045	\$1,820	\$2,865
3-inch Compound	\$2,150	\$1,165	\$2,604	\$3,769
4-inch Turbine	-	\$1,490	\$2,820	\$4,310
4-inch Compound	\$3,135	\$1,670	\$3,795	\$5,465
6-inch Turbine	-	\$2,210	\$5,175	\$7,385
6-inch Compound	\$6,190	\$2,330	\$7,070	\$9,400

Note: (1) Proposed meter charges based on Staff's estimated typical installation charges plus \$150 additional charge for meter telemetry unit for remote meter reading.

BEFORE THE ARIZONA CORPORATION COMMISSION

LEGAL RECEIVED

2013 MAY -3 A 10:47

AZ CORP COMMISSION DOCKET CONTROL

COMMISSIONERS

BOB STUMP- Chairman
GARY PIERCE
BRENDA BURNS
BOB BURNS
SUSAN BITTER SMITH

IN THE MATTER OF THE APPLICATION OF OF VAIL WATER COMPANY FOR A DETERMINATION OF THE FAIR VALUE OF ITS UTILITY PLANT AND PROPERTY AND FOR AN INCREASE IN ITS RATES AND CHARGES BASED THEREON.

DOCKET NO. W-01651B-12-0339

STAFF'S NOTICE OF FILING TESTIMONY IN SUPPORT OF SETTLEMENT AGREEMENT

Staff of the Arizona Corporation Commission ("Staff") hereby files the Testimony of L. John LeSueur in Support of the Settlement Agreement in the above docket.

RESPECTFULLY SUBMITTED this 3rd day of May 2013.

Brian E. Smith, Attorney
Bridget A. Humphrey, Attorney
Legal Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007
(602) 542-3402

Original and thirteen (13) copies of the foregoing filed this 3rd day of May 2013 with:

Docket Control
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

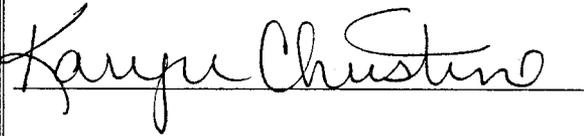
RECEIVED
MAY - 3 2013
LEGAL DIVISION
AZ CORP COMM

EXHIBIT
5-2
ADMITTED

1 Copy of the foregoing mailed this
3rd day of May 2013 to:

2 Christopher Volpe, Vice President
3 Vail Water Company
4 1010 North Finance Center Drive
5 Suite 200
6 Tucson, Arizona 85710

7 Michael McNulty
8 Michael Hallam
9 Lewis and Roca LLP
10 40 North Central Avenue
11 Phoenix, Arizona 85004

12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28


BEFORE THE ARIZONA CORPORATION COMMISSION

BOB STUMP

Chairman

GARY PIERCE

Commissioner

BRENDA BURNS

Commissioner

BOB BURNS

Commissioner

SUSAN BITTER SMITH

Commissioner

IN THE MATTER OF THE APPLICATION OF) DOCKET NO.W-01651B-12-0339
VAIL WATER COMPANY FOR A)
DETERMINATION OF THE FAIR VALUE)
OF ITS UTILITY PLANT AND PROPERTY)
AND FOR AN INCREASE IN ITS RATES)
AND CHARGES BASED THEREON)
_____)

TESTIMONY

IN SUPPORT OF

THE SETTLEMENT AGREEMENT

L. JOHN LESUEUR

ASSISTANT DIRECTOR

UTILITIES DIVISION

ARIZONA CORPORATION COMMISSION

MAY 3, 2013

TABLE OF CONTENTS

	Page
I. INTRODUCTION	1
II. SETTLEMENT PROCESS	2
III. AGREEMENT	3
IV. PUBLIC INTEREST	9

**EXECUTIVE SUMMARY
VAIL WATER COMPANY
DOCKET NO. W-01651B-12-0339**

Mr. LeSueur's testimony supports the adoption of the Settlement Agreement ("Agreement") proposed by the parties in this case. Mr. LeSueur's testimony describes the settlement process as transparent and productive, and explains why Staff believes the adoption of the Agreement is in the public interest.

1 **I. INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is John LeSueur. I am employed by the Arizona Corporation Commission
4 (“Commission”) as an Assistant Director in the Utilities Division (“Staff”). My business
5 address is 1200 West Washington Street, Phoenix, Arizona 85007.

6
7 **Q. Please state your educational background.**

8 A. I graduated from the University of Texas School of Law in 2003 with a Juris Doctorate
9 and from Brigham Young University in 2000 with a Bachelor’s Degree in Economics.

10

11 **Q. Please describe your professional work experience.**

12 A. I am a member of the Arizona State Bar. From September 2003 through November 2006,
13 I worked as an environment and natural resources attorney for Fennemore Craig. I
14 worked on cases involving the Federal Clean Water Act, the Federal Safe Drinking Water
15 Act, and Arizona’s Underground Storage Tank Assurance Fund.

16

17 From January 2007 thru December 2012, I was employed by the Commission as a policy
18 advisor for Commissioner Gary Pierce. As policy advisor, I advised Commissioner Pierce
19 on all cases and legal matters pending before the Commission.

20

21 In January 2013, I began working in my current capacity as Assistant Division Director
22 for the Utilities Division. In my current role, I review submissions that are assigned to the
23 Utilities Division, make policy recommendations to the Director, and supervise Staff’s
24 preparation of testimony and Staff Reports that are submitted for the Commission’s
25 consideration.

26

1 **Q. What is the purpose of your testimony in this case?**

2 A. My purpose is to explain why Staff supports the adoption of the proposed settlement
3 agreement (“Agreement”). My testimony will address the settlement process, provide an
4 overview of the Agreement’s provisions, and discuss public interest considerations.

5
6 **Q. Did you participate in the settlement discussions that resulted in the Agreement?**

7 A. Yes, I did.
8

9 **Q. How is your testimony organized?**

10 A. My testimony has four sections. Section I is this introduction, Section II discusses the
11 settlement process, Section III provides an overview of the Agreement, and Section IV
12 presents Staff’s view of the public interest supporting the adoption of the Agreement.

13
14 **II. SETTLEMENT PROCESS**

15 **Q. Please describe the settlement process.**

16 A. On June 27, 2012, Vail Water Company (“Vail” or “Company”) filed an application for a
17 rate increase with the Commission. The only two parties in this case are Staff and the
18 Company; no other parties have applied for intervention. Shortly after the Company filed
19 its rebuttal testimony on March 25, 2013, the Company expressed interest in initiating
20 settlement discussions as a potential means for resolving the outstanding disputed issues.
21 On April 10, 2013, Staff docketed notice that the parties may enter into settlement
22 discussions as early as April 16, 2013. Staff met with representatives of the Company on
23 April 16, 2013, and began the discussions that culminated in the Agreement.

24

1 **Q. How would you characterize the process?**

2 A. I would describe the process as transparent and productive.
3

4 **III. AGREEMENT**

5 **Q. Please describe Sections 1, 7 and 8 of the Agreement.**

6 A. These are boilerplate provisions that Staff routinely includes in the settlement agreements
7 it enters into. Section 1 contains the recitals of the Agreement and establishes the
8 predicate circumstances. Section 7 sets forth the procedure for the Commission's eventual
9 adoption, modification or rejection of the Agreement, as well as the parties' rights and
10 responsibilities therefrom. Section 8 contains standard miscellaneous provisions.
11

12 **Q. Please describe Section 2 of the Agreement.**

13 A. I view this Section as the backbone of the Agreement. It sets forth the Company's test
14 year revenue, along with the revenue increase it needs to meet its revenue requirement. It
15 also establishes the Company's fair value rate base at \$3,315,108. One of the key issues
16 resolved by the parties during the settlement discussions was the appropriate treatment of
17 the Central Arizona Project ("CAP") recharge credits that the Company accumulated since
18 its last rate case. The Agreement treats those credits as a component of rate base because
19 the Company acquired them with Company revenues, not customer contributions, and
20 because the credits are used and useful in the provision of service to its customers.
21

22 **Q. Were the Company's existing CAP recharge credits funded, at least in part, via the
23 Company's CAP Hook-up Fee?**

24 A. Yes, they were.
25

1 **Q. Is it not Staff's usual recommendation with respect to assets acquired via hook-up**
2 **fees to exclude them from rate base?**

3 A. It is. The reason Staff has agreed to different treatment in this case is because the
4 Commission specifically ordered that the CAP hook-up fees be treated as revenues in the
5 Company's last rate case (Decision No. 62450). In the last case, Staff recommended that
6 the Company's CAP hook-up fees be treated as a deferred credit, but the Commission
7 ordered that they be treated as revenue. Because the Company funded the CAP recharge
8 credits with revenue, and not customer contributions, Staff believes it is appropriate to
9 include the CAP recharge credits in the calculation of rate base in this case.

10

11 **Q. But even if the CAP recharge credits are rate base eligible, are they currently used**
12 **and useful?**

13 A. That is an interesting question because it raises the issue of who should pay for the
14 transition of the Company from depletable to renewable water supplies. Who benefits
15 from the long-term sustainability of the aquifer, current or future customers? Staff
16 concludes the answer is both. In fact, even if there were no growth in the Vail service
17 area, the Company would still need to use CAP water to comply with the State's policy of
18 reducing the use of groundwater. In order to avoid the potential for discouraging the
19 Company from making reasonable and prudent expenditures in transitioning towards a
20 renewable water supply, Staff concludes it is appropriate for the Commission to view the
21 Company's existing CAP recharge credits as used and useful so the Company can
22 continue to timely recover the expenses associated with acquiring those credits.

1 **Q. With respect to the agreed upon fair value rate base of \$3,315,108, has Staff changed**
2 **its recommendation on the excess capacity issue identified in Marlin Scott's Direct**
3 **Testimony?**

4 A. Yes, after reviewing the Rebuttal Testimony of Kara D. Festa, Staff now understands why
5 Well #6 is needed for the system operation and demand. Her additional information
6 provided clarifications related to, 1) updated well flow data, 2) Well #3's production can
7 only serve the south service area and not the north service area, 3) Well #5's operation
8 also addresses a low pressure area, and 4) all the north service area wells (#5, #6 and #8)
9 are needed to provide the high construction water use. Staff concurs with the Company
10 that Well #6 is not excess capacity but instead is used and useful in this rate proceeding.

11
12 **Q. Has Staff also changed its recommendation on the plant retirement issue identified in**
13 **Marlin Scott's Direct Testimony?**

14 A. Yes, after reviewing the Rebuttal Testimony of Thomas J. Bourassa and his clarification
15 of the Company's response to Staff's Data Request MSJ 4.1, Staff concurs with the
16 Company that plant retirements should be shown at \$92,956.

17
18 **Q. Please describe Section 3.**

19 A. Section 3 proposes a 9.1 percent cost of equity for the Company, based on a 100 percent
20 common equity capital structure. To place that number in perspective, it is 90 basis points
21 below the cost of equity Staff is recommending for Arizona Water (which essentially has a
22 50 percent debt / 50 percent equity capital structure) in a settlement agreement Staff has
23 signed in Docket No. W-01445A-12-0348. It is also 145 basis points below the cost of
24 equity the Commission recently recognized for Arizona Water in Decision No. 73736.

1 Staff concludes that a reason it is appropriate to award Vail a lower cost of equity than
2 Arizona Water is due to Vail's 100 percent equity capital structure. However, Staff
3 recognizes that a 9.1 percent cost of equity may not have been achievable outside of a
4 settlement agreement. Under the circumstances, Staff concludes that the 9.1 percent cost
5 of equity is a significant ratepayer benefit of this Agreement.

6
7 **Q. Please describe Section 4.**

8 A. I would describe this as the second most important Section of the Agreement. The parties
9 agree that the Company should recover the costs it incurs in transitioning from a
10 depletable to a renewable water supply via a CAP Surcharge. Since 2000, Vail has been
11 recharging its CAP allocation in Marana near the CAP canal at a recharge facility operated
12 by Kai Farms. The recharge facility is over 30 miles from Vail's service area. By the end
13 of 2015, Vail intends to begin direct use of its CAP allocation within its service territory.
14 It is negotiating a wheeling agreement with the City of Tucson, and submitted for
15 Commission review on April 18, 2013, final plans for the direct use of CAP water within
16 its service territory.

17
18 Staff concludes that these efforts are in the public interest. As I stated earlier, Staff
19 concludes that the Company's existing and future ratepayers are benefiting from the
20 Company's efforts to bring renewable CAP water into its service territory.

21
22 Staff recognizes that delivering CAP water into the Company's service territory is not
23 easy, nor is it free. Accordingly, Staff supports the Agreement's proposal to create a CAP
24 Surcharge. The purpose of the CAP Surcharge would be to allow the Company to timely
25 and transparently recover its CAP water and delivery costs from its customers.

1 As described in the Proposed Plan of Administration for the CAP Surcharge, which will
2 be filed prior to the May 7, 2013 hearing, the CAP Surcharge will include the following
3 components:

- 4
5 • Component 1 - Variance from Combined CAP Municipal and Industrial ("M&I")
6 Capital and CAP Delivery Charges included in Base Rates – This component is
7 based upon variances between the combined CAP M&I capital and CAP delivery
8 charges in effect for the applicable year and the combined rates (\$105.87 per acre-
9 foot) included in base rates.
- 10
11 • Component 2 - Tucson Water Wheeling Fees – This component is based upon the
12 fees set forth in the final Wheeling Agreement between Vail and Tucson Water
13 and the volume of water delivered to Vail's service territory as defined by the
14 Wheeling Agreement.
- 15
16 • Component 3 – Periodic Unrecovered Recharge Credits – This component applies
17 the rate variance calculated in Component 1 to any excess of the total CAP
18 allocation (in acre-feet) and the total water wheeled to customers. It is an asset
19 that represents the CAP costs included in long term storage credits reserved for
20 future use.
- 21
22 • Component 4 – Prior Year Under/(Over) Recovery – This component represents
23 the over/under recovery of the prior year's costs through the surcharge.
- 24
25 • Component 5 - Long Term Storage Credit Recovery – This component reflects the
26 value of Long Term Storage Credits to be recovered from ratepayers and used to

1 offset CAGR fees. The amount for recovery from ratepayers is calculated using
2 average inventory cost. Vail will provide documentation to support these amounts.

3
4 • Component 6 - Gain on Sale of Long Term Storage Credits – This component
5 reflects the customers' share (50 percent) of any profit resulting from the sale of
6 Long Term Storage Credits to third parties.

7
8 • Component 7 - Excess Water Loss Disallowance – This component is a
9 disallowance of CAP M&I capital and CAP delivery charges based on
10 unaccounted for water loss in Vail's system in excess of 10 percent. If Vail's
11 water loss for the 12 months prior to the date of filing for a new surcharge exceeds
12 10 percent, the total amounts of the other components will be reduced by the
13 percentage that water loss is in excess of 10 percent.

14
15 **Q. Please describe Section 5.**

16 A. Section 5 states that the Company agrees to Staff's proposed rate design, which is Staff's
17 typical rate design that it routinely proposes in water utility rate cases pending before the
18 Commission. Staff's proposed rates are designed to recover almost 37 percent of revenue
19 from the monthly minimum, and just over 63 percent of revenue from the commodity rate.

20
21 **Q. Please describe Section 6.**

22 A. The Company retains management services from TEM Corp. This Section requires the
23 Company to obtain time sheets from TEM Corp. to support the management fees
24 requested for recovery in future rate cases. Staff concludes that this sufficiently resolves
25 all issues raised in this case regarding management expenses.

26

1 The Section also proposes that the Company's CAP Hook Up Fee Tariff be eliminated as
2 CAP water and delivery costs will be recovered, as I discussed above, in the base rate and
3 via the CAP Surcharge.

4
5 **Q. Are there any outstanding issues in this case not addressed by the Agreement?**

6 A. The parties intended the Agreement to be a global settlement of the issues raised in this
7 case. During the pre-hearing conference on May 2, 2013, however, the Administrative
8 Law Judge asked whether the Company had agreed to Staff's recommendation that it
9 adopt at least five Best Management Practices ("BMPs") in the form of tariffs that
10 substantially conform to the templates created by Staff for Commission review and
11 consideration. Although it is not explicitly stated in the Agreement, Staff has confirmed
12 that the Company will accept Staff's recommendation.

13
14 **IV. PUBLIC INTEREST**

15 **Q. Please explain why Staff believes adoption of the Agreement is in the public interest.**

16 A. Staff believes adoption of the Agreement is in the public interest for the following
17 reasons:

- 18 1. The Agreement contains a 9.1 percent cost of equity, which Staff believes is
19 balanced in favor of minimizing rates for ratepayers;
- 20 2. The Agreement fairly resolves a potentially litigious issue concerning the
21 treatment of the Company's existing CAP recharge credits; and
- 22 3. The Agreement provides for timely and transparent recovery of the costs incurred
23 in bringing renewable CAP water into the Company's service territory and thereby
24 reducing Vail's reliance on groundwater.

1 Q. Does this conclude your testimony?

2 A. Yes.