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BEFORE THE ARIZONA CORPORATION COMMISSION

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ARIZONA CORPORATION COMMISSION
BUCKET CONTROL

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- 5 SUSAN BITTER-SMITH
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- 6 ROBERT BURNS
COMMISSIONER

7
8 IN THE MATTER OF THE APPLICATION OF
9 TUCSON ELECTRIC POWER COMPANY
10 FOR THE ESTABLISHMENT OF JUST AND
11 REASONABLE RATES AND CHARGES
DESIGNED TO REALIZE A REASONABLE
RATE OF RETURN ON THE FAIR VALUE
OF ITS OPERATIONS THROUGHOUT THE
STATE OF ARIZONA.

Docket No. E-01933A-12-0291

NOTICE OF FILING

12

13 The Residential Utility Consumer Office ("RUCO") hereby provides notice of filing

14 the Redacted Supplemental Direct Testimony of Frank Radigan and Paul Goetz and the

15 Supplemental Direct Testimony of Robert Mease, the Direct Testimony of Robert Mease

16 on Rate Design and the Direct Testimony on Energy Efficiency Resource Plan, in the

17 above-referenced matter.

18 RESPECTFULLY SUBMITTED this 11th day of January, 2013.

Daniel Pozefsky
Chief Counsel

Arizona Corporation Commission
DOCKETED

JAN 11 2013

23

24

DOCKETED BY

1 AN ORIGINAL AND THIRTEEN COPIES
2 of the foregoing filed this 11th day
3 of January, 2013 with:

3 Docket Control
4 Arizona Corporation Commission
5 1200 West Washington
6 Phoenix, Arizona 85007

5 COPIES of the foregoing hand delivered/
6 mailed/emailed this 11th day of January, 2013 to:

7 Jane Rodda
8 Administrative Law Judge
9 Hearing Division
10 Arizona Corporation Commission
11 1200 West Washington
12 Phoenix, Arizona 85007

10 Janice Alward, Chief Counsel
11 Legal Division
12 Arizona Corporation Commission
13 1200 West Washington
14 Phoenix, Arizona 85007

13 Steven Olea, Director
14 Utilities Division
15 Arizona Corporation Commission
16 1200 West Washington
17 Phoenix, Arizona 85007

16 Bradley Carroll
17 Tucson Electric Power Company
18 88 E. Broadway Blvd, MS HQE910
19 P.O. Box 711
20 Tucson, Arizona 85702
21 bcarroll@tep.com

20 Michael Patten
21 Jason Gellman
22 Roshka DeWulf & Patten, PLC
23 One Arizona Center
24 400 E. Van Buren St., Suite 800
Phoenix, AZ 85004
mpatten@rdp-law.com
jgellman@rdp-law.com

Lawrence V. Robertson
P.O. Box 1448
Tubac, Arizona 85646
Attorney for SAHBA, EnerNOC, Inc. and
SAWUA
tubaclawyer@aol.com

C. Webb Crockett
Patrick J. Black
Fennemore Craig, PC
3003 N. Central Ave., Suite 2600
Phoenix, Arizona 85012-2913
Attorneys for Freeport-McMoRan and
AECC
wcrockett@fclaw.com

Kevin C. Higgins
Energy Strategies, LLC
215 S. State Street, Suite 200
Salt Lake City, Utah 84111
Consultant to Freeport-McMoRan and
AECC
khiggins@energystrat.com

Kurt J. Boehm
Jody M. Kyler
Boehm, Kurtz & Lowry
36 E. Seventh Street, Suite 1510
Cincinnati, Ohio 45202
Attorneys for Kroger

1 John William Moore, Jr.
7321 N. 16th Street
2 Phoenix, Arizona 85020
Attorney for Kroger
3
4 Stephen J. Baron
J. Kennedy & Associates
5 570 Colonial Park Drive, Suite 305
Roswell, Georgia 30075
6 Consultant to Kroger
7 Thomas L. Mumaw
Melissa Krueger
8 Pinnacle West Capital Corp.
P.O. Box 53999, MS 8695
Phoenix, Arizona 85072-3999
9 Thomas.Mumaw@pinnaclewest.com
10 Leland Snook
Zachary J. Fryer
11 Arizona Public Service Co.
P.O. Box 53999, MS 9708
12 Phoenix, Arizona 85072-3999
Leland.snook@aps.com
13 Zachary.fryer@aps.com
14 Timothy M. Hogan
Arizona Center for Law in the Public
15 Interest
202 E. McDowell Rd, Suite 153
16 Phoenix, Arizona 85004
Attorneys for SWEEP and Vote Solar
17 thogan@aclpi.org
18 Jeff Schlegel
SWEEP Arizona Representative
19 1167 W. Samalayuca Dr.
Tucson, Arizona 85704-3224
20 schlegelj@aol.com
21 Annie Lappe
Rick Gilliam
22 The Vote Solar Initiative
1120 Pearl St., Suite 200
23 Boulder, Colorado 80302
annie@votesolar.org
24 rick@votesolar.org

Nicholas J. Enoch
Jarrett J. Haskovec
Lubin & Enoch, PC
349 N. Fourth Ave.
Phoenix, Arizona 85003
Attorneys for IBEW Local 1116
Nick@lubinandenoch.com
Jarrett@lubinandenoch.com

Travis Ritchie
Sierra Club Environmental Law Program
85 Second St., 2nd Floor
San Francisco, California 94105
Travis.ritchie@sierraclub.org

Terrance A. Spann, Esq.
General Attorney
Regulatory Law Office (JALS-RL/IP)
U.S. Army Legal Services Agency
9275 Gunston Rd, Suite 1300
Fort Belvoir, Virginia 22060-5546
Terrance.a.spann.civ@mail.mil

Michael M. Grant
Gallagher & Kennedy, PA
2575 E. Camelback Rd
Phoenix, Arizona 85016
Attorney for AIC
mmg@gknet.com

Gary Yaquinto
President and CEO
Arizona Investment Council
2100 N. Central Ave., Suite 210
Phoenix, Arizona 85004
gyaquinto@arizonaic.org

1 Cynthia Zwick
1940 E. Luke Ave.
2 Phoenix, Arizona 85016
czwick@azcaa.org

3
4 Court S. Rich
Rose Law Group, PC
6613 N. Scottsdale Rd, Suite 200
5 Scottsdale, Arizona 85250
Attorney for SEIA
6 crich@roslawgroup.com

7 Michael L. Neary
Executive Director
8 Arizona Solar Energy Industries
Association
9 111 W. Renee Drive
Phoenix, Arizona 85027

10

11 By Cheryl Fraulo
12 Cheryl Fraulo

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TUCSON ELECTRIC POWER COMPANY

DOCKET NO. E-01933A-12-0291

REDACTED SUPPLEMENTAL DIRECT TESTIMONY

OF

FRANK W. RADIGAN

AND

PAUL GOETZ

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

JANUARY 11, 2013

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EXECUTIVE SUMMARY

Based on our examination of additional construction program information provided by Tucson Electric power Company, we have revised our original recommendation on the appropriate level of utility plant in service that should be recovered in rates.

RUCO recommends that distribution plant in service for 2011 be reduced by \$70 million, which results in a reduction in required revenue of approximately \$8.4 million compared to RUCO's original recommendation of \$21 million.

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1 **INTRODUCTION**

2 **Q. PLEASE STATE YOUR FULL NAMES AND ADDRESSES.**

3 A. My name is Frank W. Radigan. I am a principal in the Hudson River Energy
4 Group and my office address is 237 Schoolhouse Road, Albany, New York
5 12203. My name is Paul Goetz. I am a partner in the firm of Bollam,
6 Sheedy, Torani, & CO. LLP, CPAs and my office address is 26 Computer
7 Drive West, Albany, NY

8
9 **Q. ARE YOU THE SAME FRANK RADIGAN AND PAUL GOETZ THAT**
10 **PREVIOUSLY SUBMITTED TESTIMONY IN THIS PROCEEDING?**

11 A. Yes. When RUCO submitted initial testimony it stated that it continued to
12 gather information on the Company's budget process and supporting
13 justification for its construction program. RUCO further stated that it wanted the
14 opportunity to revise the adjustment to plant in service when rate design
15 testimony was filed if RUCO received acceptable supporting documentation
16 from the Company.

17 **Q. HAVE YOU PREPARED ANY EXHIBITS IN SUPPORT OF YOUR**
18 **RECOMMENDATIONS?**

19 A. Yes, RUCO has prepared the following exhibits:

20 Exhibit_FWR-PG-18 Planning Memorandum on New Substations

21 Exhibit_FWR-PG-19 Lateral 7.5 Transformer Upgrade

22 Exhibit_FWR-PG-20 Drexel C-44 Reconductor

1 Exhibit_FWR-PG-21 Excerpt from UNS 2011 10-K Report

2 Exhibit_FWR-PG-22 Fitch Ratings Report on Bonus Depreciation

3

4 **FINDINGS AND RECOMMENDATIONS**

5 **Q. HAVE YOU HAD THE OPPORTUNITY TO CONTINUE YOUR**
6 **INVESTIGATION INTO THE REASONABLENESS OF THE**
7 **COMPANY'S CONSTRUCTION PROGRAM?**

8 A. Yes, through further information exchange the Company was able to
9 provide additional information on the justification for many projects. After
10 submission of initial testimony, the Company was able to provide the
11 justification for the projects done at the generating stations since the last
12 rate case. The work orders are reasonable and support the money
13 expended. The Company was also able to provide one year of a complete
14 construction budget from the time it was initially reviewed by management
15 up to the presentation to the Board of Directors in December of 2010.
16 Finally, the Company provided a spreadsheet summarizing the
17 expenditures by year for each of its budget categories in sufficient detail
18 so as to be able to tie them back to a significant number of the planning
19 memoranda already provided. All of this material was adequate to confirm
20 that the Company has a reasonable planning process.

21

22 That said, RUCO still believes that a reduction to rate base is appropriate
23 to reflect the fact that the Company has had an aggressive construction

1 program in anticipation of load that has not materialized and probably will
2 not materialize anytime soon.

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4 **Q. PLEASE EXPLAIN WHY A REDUCTION IN RATE BASE IS**
5 **APPORPRIATE**

6 **A. [BEGIN CONFIDENTIAL**

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END CONFIDENTIAL].

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[BEGIN CONFIDENTIAL

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END CONFIDENTIAL].

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Q. PLEASE DISCUSS THE IMPLICATIONS OF THIS OVERCAPACITY SITUATION.

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A. Building a new substation takes time; from the siting, planning and construction, it may take anywhere from 3-5 years. Transformers are sized in certain increments and cannot be changed out in tiny increments as load grows. Because of this, substations are sized to not only meet current load needs, but future load needs as well. This is also true for production plants and transmission plants. As such, substation construction results in a "step function" between available capacity and load served. In the utility business this is referred to as "lumpiness" of capacity and is generally acceptable, as it is more economic to make room for excess capacity to accommodate growth in the future. There is, however, a point where the lumpiness cannot be justified under current conditions and the regulator must ascertain how much of the cost can be allowed in rates.

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Another way to look at this is how it relates to risk. Should the regulator consider the Company's request to include the overcapacity, then it is the

1 ratepayer who bears the risk of future growth. In other words, the current
2 ratepayers will be paying for growth that may or may not occur. It is not
3 fair, nor reasonable, to shift the risk onto the ratepayer.

4

5 From a strict regulatory standpoint, the current ratepayer should not pay
6 for plant that is not being used. This is a basic regulatory principle.
7 Excess plant capacity that is not being used should not be paid for by
8 current ratepayers. Of course, the question of whether building this much
9 capacity was even prudent is another and separate issue.

10

11 The Company's methodology for planning new substations is to review the
12 zoning in the area and develop an estimate of what the load would be
13 assuming that the area was fully developed. The Company's planning
14 assumption is that one residential customer could use up to 5 kVA of
15 substation capacity, so a 100 MVA substation can serve 20,000 homes.
16 When the substation was planned, the load in the area was projected to
17 grow at an annual rate of 2 MVA per year. Even considering that
18 subdivisions bring a large amount of load all at once, this new substation
19 was built to accommodate many years of growth.

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21 [BEGIN CONFIDENTIAL

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END CONFIDENTIAL]. The planning memorandum for each of these substations is attached as Exhibit__FWR-PG-18

Q. IN REVIEWING THE COMPANY’S CONSTRUCTION PROGRAM, IS IT EASY TO DISCERN WHICH PROJECTS WERE DONE FOR PURELY FORECASTED LOAD GROWTH?

A. Not always; some projects are recorded for multiple reasons while others are simply placed in a separate budget category (other than “New Business”) that is not typically associated with forecasts or projected growth. Also, the project descriptions do not always fully explain why the work is being done. [BEGIN CONFIDENTIAL

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END

CONFIDENTIAL]. The project justification memorandum is attached as
Exhibit__FWR-PG-19

[BEGIN CONFIDENTIAL

END CONFIDENTIAL].

1 [BEGIN CONFIDENTIAL

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Q. COULD THE UTILITY PUT ANY OF THESE SUBSTATION PROJECTS ON HOLD WHEN CUSTOMER GROWTH WAS ANTICIPATED?

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A. Yes, easily. As explained previously, the actual completion of a substation from initial planning to commercial operation can be a long process, but that does not mean the actual construction is time-consuming. A brand new substation has standardized plans and specifications with parts that can be used in almost any modern [ear substations] that the Company owns. The previously discussed Canoa Ranch substation took a matter of months to construct. As such, the construction could be delayed a year or two without any material impact on the system. For example, the Cienega substation was first contemplated to be in-service in June 2008 but was delayed until July 2010.

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END CONFIDENTIAL]. The project

planning memorandum is attached as Exhibit __FWR-PG-20.

1 **Q. ARE THERE ANY OTHER FACTORS YOU KNOW OF THAT WOULD**
2 **INFLUENCE THE UTILITY TO ACCELERATE CONSTRUCTION?**

3 A. Yes, provisions included in the 2010 Federal Tax Relief Act provided for a
4 100% bonus depreciation deduction for qualified property placed in
5 service between 9/8/2010 and 1/1/2012. Provisions also provide for a 50%
6 bonus depreciation deduction for property placed in service in 2012. For
7 2011, there were no limits on the amount of qualified property placed in
8 service that would be eligible for the accelerated deduction. UNS (as well
9 as other utilities throughout the United States) took advantage of the
10 accelerated depreciation deduction in 2011 as disclosed in its Form 10-K
11 for 2011 (See Exhibit__FWR-PG-21 Excerpt from UNS 2011 10-K).

12
13 The 100% bonus depreciation deduction effectively provides for the
14 expensing of qualified purchases rather than recovering the cost of such
15 assets over their respective tax lives. The use of the bonus depreciation
16 deduction has no impact on book depreciation amounts. The benefit of
17 utilizing the deduction is to reduce current taxes by deferring income tax
18 payments to future years. Cash flow accelerated as tax payments are
19 delayed. For book purposes, deferred tax liabilities are created for the tax
20 impact of the additional tax depreciation over book depreciation. Such
21 differences would equal out over the book depreciation lives of the
22 respective assets. The use of the accelerated depreciation may result in

1 Net Operating Losses (NOLs) that can be carried forward to offset taxable
2 income in future periods.

3
4 FitchRatings issued a special report – *Bonus Depreciation in the U.S.*
5 *Utility Industry* on March 7, 2011. The report noted that the bonus
6 depreciation would result in the “significant acceleration of cash flow” due
7 to the deferral of cash taxes. Fitch also notes that in rate-regulated
8 utilities, the effect of bonus depreciation is to shift regulatory revenue
9 requirements from current years to future years. Fitch also noted that
10 bonus depreciation is anticipated to significantly improve funds from
11 operations (FFO) and associated credit ratios (e.g. FFO interest coverage
12 and FFO-to-debt) for certain utility and power companies in 2011 and
13 2012 as a result of the associated tax deferrals. (See Exhibit__FWR-PG-
14 22 FitchRatings Report).

15
16 As disclosed in the Unisource 10-K for 2011, the use of bonus
17 depreciation in 2011 resulted in a no taxes paid for TEP in 2011 and the
18 Company anticipated no taxes being paid in 2012 as well. Capital
19 spending in 2011 was \$343 million for TEP compared to \$278 million for
20 2010 and compared to the 2007-2010 four year average of \$240 million.

21

1 **Q. HOW DO YOU PROPOSE TO MAKE AN ADJUSTMENT TO THE**
2 **COMPANY'S PLANT IN SERVICE TO REFLECT THE OVER CAPACITY**
3 **THAT YOU DISCUSSED PREVIOUSLY?**

4 **A. RUCO recommends that distribution plant in service for 2011 be reduced**
5 **by \$70 million. This adjustment was arrived at by reducing by one-half**
6 **the plant additions related to new substations and the budget categories**
7 **Load Redistribution, Reliability Improvements, New Business, and**
8 **Equipment Replacement Substations. It is these budget categories that**
9 **contain the projects discussed above and are mostly related to forecast**
10 **new load. [BEGIN CONFIDENTIAL**

11
12 **END CONFIDENTIAL]. This adjustment is not meant to reflect**
13 **the elimination of any one substation project or any one project under the**
14 **other budget categories, though a case could be made that such**
15 **adjustments could be done. [BEGIN CONFIDENTIAL**

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17
18 **END CONFIDENTIAL]. To do such**
19 **adjustments, however, would take a great deal more time and would**
20 **require full access to all of the Company's complete budget material**
21 **(which is not available). Rather, this adjustment is meant to reflect an**
22 **elimination of a portion, but not an insignificant portion, of plant additions**
23 **where a material amount of money has been invested in projects designed**

1 around optimistic growth assumptions and where such investments will
2 not be fully used and useful for a long time into the future.

3
4 **Q. ARE YOU CHANGING YOUR ADJUSTMENT TO RATEBASE FROM**
5 **YOUR DIRECT POSITION?**

6 A. Yes. As explained above in direct testimony RUCO was still looking at
7 information and would supplement the initial testimony with its rate design
8 filing. Based on responses to Data Requests, meetings with the Company
9 and additional analysis, RUCO is modifying its rate base adjustments to
10 reflect the updated and new information.

11
12 **Q. WHAT IS THE FINANCIAL IMPACT ON THE UTILITY FROM YOUR**
13 **RECOMMENDED ADJUSTMENT?**

14 A. The revenue requirement impact on this case is a reduction of
15 approximately \$8.4 million (compared to our original recommendation of
16 \$21 million). The adjustments themselves will be supplemented, detailed
17 and identified in the supplemental schedules being filed with RUCO's rate
18 design testimony. As RUCO discussed in initial testimony, this is not a
19 permanent financial impact to the utility because when customer growth
20 comes back, the utility will benefit from increased revenues. [BEGIN
21 CONFIDENTIAL

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END CONFIDENTIAL]. Seen

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from this perspective, the Company will be made whole when its load

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projections come to fruition.

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Q. DOES THIS CONCLUDE YOUR TESTIMONY?

8

A. Yes, it does.

EXHIBITS
FWR-PG-18 THRU FWR-PG-20
CONFIDENTIAL

EXHIBIT_FWR-PG-21

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**
For the fiscal year ended December 31, 2011

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**
For the transition period from _____ to _____.

<u>Commission File Number</u>	<u>Registrant; State of Incorporation; Address; and Telephone Number</u>	<u>IRS Employer Identification Number</u>
1-13739	UNISOURCE ENERGY CORPORATION (An Arizona Corporation) 88 E. Broadway Boulevard Tucson, AZ 85701 (520) 571-4000	86-0786732
1-5924	TUCSON ELECTRIC POWER COMPANY (An Arizona Corporation) 88 E. Broadway Boulevard Tucson, AZ 85701 (520) 571-4000	86-0062700

Securities registered pursuant to Section 12(b) of the Exchange Act:

<u>Registrant</u>	<u>Title of Each Class</u>	<u>Name of Each Exchange on Which Registered</u>
UniSource Energy Corporation	Common Stock, no par value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Exchange Act:

<u>Registrant</u>	<u>Title of Each Class</u>	<u>Name of Each Exchange on Which Registered</u>
Tucson Electric Power Company	Common Stock, without par value	N/A

Indicate by check mark if the registrant is a well known seasoned issuer, as defined in Rule 405 of the Securities Act of 1933.

UniSource Energy Corporation	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Tucson Electric Power Company	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934 (Exchange Act).

UniSource Energy Corporation	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Tucson Electric Power Company	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

UniSource Energy Corporation	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Tucson Electric Power Company	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>

⁽⁹⁾ In January 2012, UniSource Energy redeemed \$35 million of its convertible senior notes. Pursuant to the redemption, substantially all of the notes were converted into approximately 1 million shares of UniSource Energy Common Stock.

We have reviewed our contractual obligations and provide the following additional information:

- We do not have any provisions in any of our debt or lease agreements that would cause an event of default or cause amounts to become due and payable in the event of a credit rating downgrade.
- None of our contracts or financing arrangements contains acceleration clauses or other consequences triggered by changes in our stock price.

Dividends on Common Stock

On February 24, 2012, UniSource Energy declared a first quarter cash dividend of \$0.43 per share on its common stock. The first quarter dividend, totaling approximately \$16 million, will be paid March 22, 2012 to shareholders of record at the close of business March 12, 2012. The table below summarizes UniSource Energy's dividends paid in 2009 through 2011.

	2011	2010	2009
Quarterly Dividend Per Common Share	\$0.42	\$0.39	\$0.29
Annual Dividend Per Common Share	\$1.68	\$1.56	\$1.16
Common Stock Dividends Paid	\$62 million	\$57 million	\$41 million

Income Tax Position

As of December 31, 2011, UniSource Energy and TEP had the following carry-forward amounts:

	UniSource Energy		TEP	
	Amount	Expiring Year	Amount	Expiring Year
	-Amounts in Millions of Dollars-			
Capital Loss	\$ 8	2015	\$ -	-
Federal Net Operating Loss	230	2031	212	2031
State Net Operating Loss	-	2016	13	2016
State Credits	1	2016	2	2016
AMT Credit	43	None	25	None

The 2010 Federal Tax Relief Act includes provisions that make qualified property placed into service between September 8, 2010 and January 1, 2012 eligible for 100% bonus depreciation for tax purposes. The same law makes qualified property placed in service during 2012 eligible for 50% bonus depreciation for tax purposes. This is an acceleration of tax benefits UniSource Energy otherwise would have received over 20 years. As a result of these provisions, UniSource Energy did not pay any federal income taxes for the tax year 2011 and does not expect to pay any federal income taxes for 2012.

TUCSON ELECTRIC POWER COMPANY

RESULTS OF OPERATIONS

Executive Summary

TEP's financial condition and results of operations are the principal factors affecting the financial condition and results of operations of UniSource Energy. The following discussion relates to TEP's utility operations, unless otherwise noted.

2011 Compared with 2010

TEP recorded net income of \$85 million in 2011 compared with \$108 million in 2010. The following factors contributed to the decrease in TEP's net income:

EXHIBIT_FWR-PG-22

Utilities, Power, & Gas
U.S.
Special Report

Bonus Depreciation in the U.S. Utility Industry

Analysts

Utilities, Power, & Gas
Sharon Bonelli
+1 212 908-0581
sharon.bonelli@fitchratings.com

Ellen Lapson, CFA
+1 212 908-0504
ellen.lapsone@fitchratings.com

Credit Policy
Olu Sonola, CFA, CPA
+1 212 908-0583
olu.sonola@fitchratings.com

Bonus Depreciation: Following the Cash

For U.S. companies in the utilities sector with substantial qualifying assets entering commercial service in 2011, bonus depreciation, if elected, will result in a significant acceleration of cash flow because of associated deferrals of cash taxes. A U.S. federal economic and job stimulus bill passed in December 2010 permits taxpayers to depreciate 100% of the cost of eligible, newly installed equipment after Sept. 8, 2010 and before Jan. 1, 2012. The first-year depreciation rate will fall to 50% of the cost of equipment that enters service in 2012. For a full explanation, see the Background of Bonus Depreciation on page 3.

The effect of bonus depreciation is to shift forward cash flow by deferring tax payments to later years. Bonus depreciation increases after-tax cash flow in the year that the cost of the new equipment is taken as a tax deduction, and it decreases after-tax cash flows in later years as deferred tax liabilities are reduced and cash tax payments increased. All other things being equal, the sum of cash flows over time is unchanged, but the timing of the receipt of the cash flow is more front-loaded and lumpier with enhanced cash flow at the beginning and subsequently more tax payment outflows. This is illustrated in the Hypothetical Bonus Depreciation Example table on page 4.

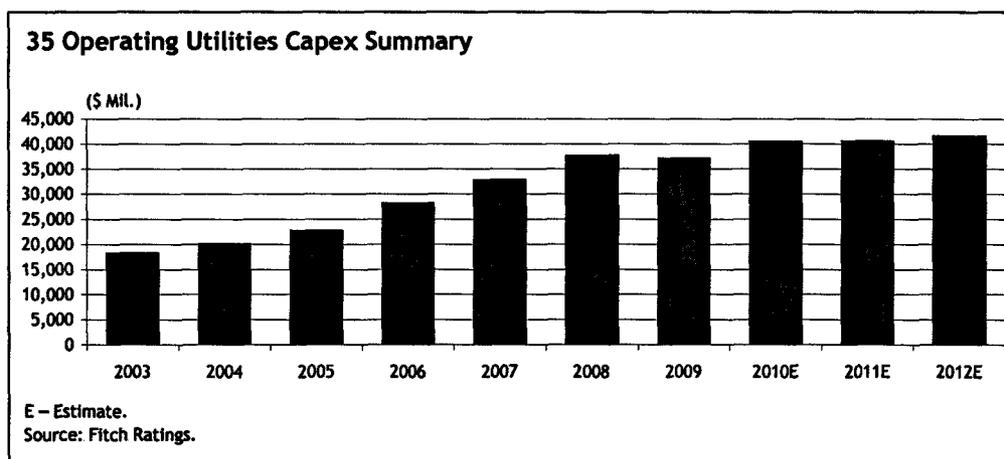
Bonus depreciation is anticipated to significantly improve funds from operations (FFO) and associated credit ratios (e.g. FFO interest coverage and FFO-to-debt) for certain utility and power companies in 2011 and 2012 as a result of the associated tax deferrals. In later years, FFO credit metrics and cash flow could become pressured as deferred taxes payable become cash taxes. Fixed income investors should watch out for these potential boomerangs.

Some additional guideline credit ratios that Fitch normally reviews are based on earnings before interest, tax, depreciation, and amortization (EBITDA). EBITDA credit measures are not affected by tax filings using bonus depreciation and provide a more normalized point of view that excludes the impacts of large early cash inflow or longer term cash outflows that are associated with bonus depreciation. When Fitch compares both sets of ratios, it makes more visible the effects of various tax shelter mechanisms such as bonus depreciation, investment tax credits, and net operating loss carry-forwards and carry-backs.

Despite any concerns about increasing cash tax payments in future years, Fitch notes that there may be some offsetting favorable credit implications for companies electing bonus depreciation, depending upon the uses of the near-term cash flow from temporarily reduced tax payments. There is a small positive net present value impact of bonus depreciation for many companies. On balance, Fitch anticipates no rating upgrades as a result of the temporary improvement in FFO credit metrics that will result from bonus depreciation.

High Sector Capital Spending Produces Opportunities for Bonus Depreciation

The regulated utilities sector is one of the most capital intensive sectors of the economy. Sector capital spending increased significantly in the prior decade and is anticipated to remain relatively elevated in 2011 and 2012. Much of the capital spending, including maintenance capital spending and new qualifying assets that enter service, is eligible for bonus depreciation.



Good, Bad, or Mixed for Credit Ratings?

From a credit ratings perspective, one of the key considerations relating to bonus depreciation is how related cash is utilized. If the cash is used to reduce debt issuance, pre-fund the pension plan, or partially fund capital spending for the core business, that would be considered neutral to positive for credit. On the other hand, credit rating concerns may emerge if the cash is used disproportionately for share buybacks or other shareholder-friendly initiatives as eventually the tax bills will become due. If there were no balance sheet improvements or capital spending that produced cash flow with the bonus depreciation cash proceeds, then this may be a rating concern. Fitch analysts will track if the use of the cash is used for credit or equity friendly purposes. See Appendix 2 for a summary of 2010 issuer earnings call disclosures on bonus depreciation amounts and use of proceeds.

Analysts must also consider whether and how the utilization of bonus depreciation changes the leverage of individual issuers within a corporate group. For example, bonus depreciation at an operating subsidiary could change the timing of its individual tax payments and influence upstream dividend payment amounts. This would result in higher or lower parent debt than would otherwise be expected.

For rate-regulated utilities in many states, the effect of bonus depreciation is to shift regulatory revenue requirements and revenues from current years to later years. In certain states, calculation of regulatory rate base requires deducting deferred taxes from net utility assets. Thus, for a regulated utility facing a near-term base rate case or earnings review, the high tax deferrals associated with 100% bonus tax depreciation in the test year could reduce rate base and the related revenue requirement in a single year. Then in subsequent years, as the tax deferral is amortized, the rate base and regulated revenue requirements would gradually increase. In this case the revenue requirements are to later years. This is not a consideration for those utilities that have

multi-year rate settlements in effect and are not contemplating a rate filing until 2012–2013, nor is it a consideration for companies in the power and gas sector that are not utilities and not subject to regulated tariffs.

Bonus depreciation will make it more difficult to discern a company's sequential FFO trends and to perform peer comparisons because of bonus depreciation FFO distortions. It is important that credit analysts understand the significance of bonus-depreciation-related cash flow to total cash flow; or, said another way, how much of the 2011 and 2012 total cash flow is nonrecurring and how much FFO-based credit metrics will decline when the cash inflows from bonus depreciation are no longer available and deferred taxes become payable in cash. Other tax considerations such as net operation loss (NOL) carry-forwards may also influence FFO. For issuers with NOLs, the net cash effect of bonus depreciation would extend the period of time that the issuer will benefit from an NOL position and pay less cash taxes.

Background of Bonus Depreciation

Bonus depreciation is an increasingly common form of tax relief and economic stimulus. It has been implemented several times on a national level and also in targeted geographic regions, such as to provide stimulus in the Gulf Coast region after Hurricane Katrina. The power sector has opportunities to use depreciation due to its high capital intensity. Environmental compliance and renewable mandates and investments for system growth and reliability will keep capital spending elevated

The most recent round of bonus depreciation stems from the U.S. Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 (2010 Tax Relief Act) that was signed into law on Dec. 17, 2010. The Tax Relief Act provides up to 100% bonus depreciation through 2011 and reverts to 50% bonus depreciation for 2012. To be eligible for bonus depreciation under the Tax Relief Act, a qualifying asset property must be acquired or placed in service between Sept. 8, 2010 and Dec. 31, 2011 and have a useful life of 20 years or less. There remains some uncertainty regarding the particulars of bonus depreciation, which is anticipated to be clarified by IRS guidance expected to be released in March 2011. As a result, some companies' guidance on the amount of related cash flow includes wide ranges.

Prior to the Tax Relief Act, the American Recovery and Reinvestment Act of 2009 also provided for bonus depreciation. While there have been sequential rounds of tax relief via bonus depreciation over the past 10 years, Fitch recognizes the temporary nature of the incremental cash flow from this source.

Appendix 1

Hypothetical Bonus Depreciation Example

Assume that Company purchases an asset for \$100 in Year 1. Further assume Company purchases another asset for \$100 in Year 2. Both assets have a book life of 10 years and a tax life of five years.

The tables below show selected line items from the income statement, cash flow, and balance sheet with and without bonus depreciation. The key point is that there is no difference in the cumulative amount of cash flow over time from bonus depreciation, except for the net present value effect of tax deferrals. Cash flow is accelerated and tax payments are delayed.

Hypothetical Bonus Depreciation Example

Assume that Company purchases an asset for \$100 in Year 1. Further assume Company purchases another asset for \$100 in Year 2. Both assets have a book life of 10 years and a tax life of five years.

	Without Bonus								With Bonus							
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Total	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Total
Assumptions																
Asset 1 — Put in Service	100	—	—	—	—	—	—	—	100	—	—	—	—	—	—	—
Asset 2 — Put in Service	—	100	—	—	—	—	—	—	—	100	—	—	—	—	—	—
Tax Rate (%)	35	35	35	35	35	35	35	—	35	35	35	35	35	35	3	—
Regular Tax Depreciation																
Asset 1*	(20)	(32)	(19)	(12)	(12)	(6)	—	(100)	—	—	—	—	—	—	—	—
Bonus Tax Depreciation Asset 1	—	—	—	—	—	—	—	—	(100)	—	—	—	—	—	—	(100)
Asset 2*	—	(20)	(32)	(19)	(12)	(12)	(6)	(100)	—	—	—	—	—	—	—	—
Bonus Tax Depreciation Asset 2	—	—	—	—	—	—	—	—	—	(100)	—	—	—	—	—	(100)
Total Tax Depreciation	(20)	(52)	(51)	(31)	(23)	(17)	(6)	(200)	(100)	(100)	—	—	—	—	—	(200)
Income Statement																
Revenues	200	200	200	200	200	200	200	—	200	200	200	200	200	200	200	—
Expenses	(30)	(30)	(30)	(30)	(30)	(30)	(30)	—	(30)	(30)	(30)	(30)	(30)	(30)	(30)	—
Book Depreciation	(10)	(20)	(20)	(20)	(20)	(20)	(20)	—	(10)	(20)	(20)	(20)	(20)	(20)	(20)	—
Pretax Book Income	160	150	150	150	150	150	150	1,060	160	150	150	150	150	150	150	1060
Current (Cash) Tax Expense	(53)	(41)	(42)	(49)	(51)	(53)	(57)	(347)	(25)	(25)	(60)	(60)	(60)	(60)	(60)	(347)
Deferred Tax Expense	(4)	(11)	(11)	(4)	(1)	1	5	(25)	(32)	(28)	7	7	7	7	7	(25)
Total Tax Expense	(56)	(53)	(53)	(53)	(53)	(53)	(53)	(371)	(56)	(53)	(53)	(53)	(53)	(53)	(53)	(371)
Net Income	104	98	98	98	98	98	98	689	104	98	98	98	98	98	98	689
Effective Tax Rate (%)	35	35	35	35	35	35	35	—	35	35	35	35	35	35	35	—
Balance Sheet																
Cash	118	246	375	496	614	731	844	—	146	291	402	512	623	733	844	—
Asset	100	200	200	200	200	200	200	—	100	200	200	200	200	200	200	—
Accumulated Book Depreciation	(10)	(30)	(50)	(70)	(90)	(110)	(130)	—	(10)	(30)	(50)	(70)	(90)	(110)	(130)	—
Total Assets	208	416	525	626	724	821	914	—	236	461	552	642	733	823	914	—
Deferred Tax Liability	4	15	26	29	30	29	25	—	32	60	53	46	39	32	25	—
APIC	100	200	200	200	200	200	200	—	100	200	200	200	200	200	200	—
Retained Earnings	104	202	299	397	494	592	689	—	104	202	299	397	494	592	689	—
Total Liabilities and Equity	208	416	525	626	724	821	914	—	236	461	552	642	733	823	914	—
Cash Flows — Indirect Method																
Net Income	104	98	98	98	98	98	98	689	104	98	98	98	98	98	98	689
Remove Non-Cash Items:																
Book Depreciation	10	20	20	20	20	20	20	130	10	20	20	20	20	20	20	130
Deferred Taxes	4	11	11	4	1	(1)	(5)	25	32	28	(7)	(7)	(7)	(7)	(7)	25
Total Cash Flows	118	129	128	121	119	117	113	844	146	146	111	111	111	111	111	844
Cash Flow Difference Bonus Case vs. No Bonus Case								28	17	(18)	(11)	(8)	(6)	(2)	0	—
Difference in Current (Cash) Tax Bonus Case vs. No Bonus Case								28	17	(18)	(11)	(8)	(6)	(2)	0	—
Unexplained Difference								—	—	—	—	—	(0)	(0)	—	—

*Based on five-year MACRS (modified accelerated cost recovery system).
Source: Fitch Ratings.

Appendix 2

Examples of Company Disclosures from 2010 Earnings Calls

Issuer/(IDR, Outlook)	Estimated Amount	Use of Cash Proceeds	Other Comments
Alliant Energy Corp. (Not Rated)	Not disclosed.	Not disclosed.	Due to bonus depreciation and mixed service cost, no material federal cash tax payments expected through 2015.
American Electric Power Co. (BBB, Stable)	\$1.2 billion between 2011 and 2013.	Invest proceeds in growth capex, reduce need for debt financing, fund pension and lawsuit settlement payment.	—
Black Hills Corp. (BBB, Stable)	Not disclosed.	Not disclosed.	Due to bonus depreciation, BKH accelerated \$40 million of capex from 2011 into 2010. Fitch assumes significant bonus depreciation benefit given \$500 million of spending for two generation projects to be in service by year-end 2011.
Centerpoint Energy, Inc. (BBB-, Stable)	Up to \$500 million in 2011 and more than \$50 million in 2012.	Fund capital expenditure program.	—
CMS Energy (BB+, Stable)	Not disclosed.	Not disclosed.	NOLs at the parent are significant source of tax reduction. Bonus depreciation will extend the life of NOLs.
Dominion Resources, Inc. (BBB+, Stable)	\$1.6 billion–\$2.5 billion between 2011 and 2013.	Share buyback \$400 million–\$700 million in 2011; reduce need for debt issuance in 2012.	—
DTE Energy Corp. (BBB, Stable)	\$100 million–\$200 million over 2011–2012.	No equity funding needs in 2011.	—
Entergy Corp (Not Rated)	\$500 million over several years.	Not disclosed.	NOLs at the parent are significant source of tax reduction. Bonus depreciation will extend the life of NOLs. Some offsetting reduction in rate base and regulated revenue requirements is expected.
Exelon Corp (BBB+, Stable)	\$850 million in 2011; \$170 million in 2012.	Pension funding.	—
FirstEnergy Corp. (BBB, Negative)	Up to \$500 million through 2012.	Retain cash; reduce need to issue debt.	—
Hawaiian Electric (Not Rated)	\$55 million in 2011 and \$30 million in 2012.	Not disclosed.	Awaiting rules on definition of eligible property.
Northeast Utilities (BBB, RWP)	\$250 million in 2011 and in aggregate \$450 million–\$550 million from 2011 through 2013.	Reduce debt.	Reduce interest expense by \$5 million in 2011, partially offset by \$2 million reduction in earnings due to reduced rate base and lower regulatory revenue requirements.
PEPCO Holdings (BBB, Stable)	No impact until later years due to NOL position.	Not disclosed.	The cash flow benefit from bonus depreciation will be delayed until after NOLs are used. Some offsetting reduction in rate base and revenue requirements may occur in later years, but not immediately in 2011–2012 due to use of NOLs.
PPL Corp. (BBB, Stable)	\$700 million between Sept. 9, 2010 and end of 2012.	Eliminate need for equity funding until end of 2011 at the earliest.	Adverse effect on EPS.
SCANA Corp (BBB+, Stable)	\$50 million in 2011. (Note: New nuclear investment will not be eligible for bonus depreciation, since it will not enter service in the relevant years.)	Mitigate external funding needs.	Utility will experience reduced rate base due to netting of deferred taxes. Not likely to affect rates charged to consumers, but it is incorporated in quarterly monitoring reports provided to South Carolina regulators.
Sempra Energy (A-, Negative)	Not disclosed.	Not disclosed.	As a result of bonus depreciation and other factors, SRE will not be paying any cash federal taxes for several years. The utilities will have a small reduction in earnings (example given in the area of \$25 million–\$40 million annually), but it is minor relative to the cash flow effects.
Southern Co. (A/Stable)	\$500 million–\$600 million in 2011; \$250 million–\$300 million in 2012.	Reduce external debt and equity funding needs in 2011–2012.	—
TECO Energy Inc. (BBB-, RWP)	\$200 million tax benefit from 2008 through 2012.	Use the incremental cash flow in the utility.	Extends the period in which TECO will not pay any cash taxes on a consolidated basis due to NOL position.
Westar Energy, Inc. (BBE-, Positive)	Not likely to use bonus depreciation to the extent that it would eliminate use of other more permanent forms of tax incentives.	Not relevant.	—
Wisconsin Energy Co. (A-, Stable)	\$100 million in 2011; \$200 million in 2012.	Increase dividend payout.	Some offsetting reduction in regulated revenues is expected.

NOL – Net operation loss.

Source: CallStreet earnings call transcripts, Fitch.

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TUCSON ELECTRIC POWER COMPANY

DOCKET NO. E-01933A-12-0291

SUPPLEMENTAL DIRECT TESTIMONY

OF

ROBERT B. MEASE

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

JANUARY 11, 2013

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ENERGY EFFICIENCY RESOURCE PLAN**

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**REVISED REVENUE SCHEDULES (See Table of Contents to RUCO Final
Revised Schedules Attached)**

**ENERGY EFFICIENCY RESOURCE PLAN (See Table of Contents for Energy
Efficiency Resource Plan)**

EXECUTIVE SUMMARY

Tucson Electric Power Company ("TEP" or "Company") is a Class A public utility and is a wholly owned operating subsidiary of UNS Energy Corporation. TEP is an electric utility serving approximately 404,000 retail customers in the Tucson metropolitan area of Pima County as well as parts of Cochise County. TEP also sells electricity to other utilities and power marketing entities in the western United States.

On July 2, 2012, the Company filed a general rate application requesting a revenue increase of \$127.8 million or approximately a 15.3 percent increase over test year adjusted revenues of \$837 million. The average residential customer would see their monthly bill increase from \$85.17 to \$95.82, a monthly increase of \$10.65. RUCO is recommending a revenue increase of \$46.4 million, an increase of 5.5 percent over test year revenues.

The Company is also proposing an Original Cost Rate Base (OCRB) of \$1,519,073 and a Rate of Return of 8.52% while RUCO is proposing an OCRB of \$1,321,544 and a Rate of Return of 7.28%.

In addition to an increase in rates for all classes of TEP's customers the Company is also requesting modifications to its Purchase Power and Fuel Adjustment Clause (PPFAC) and a modified approach to funding the cost of its energy efficiency (EE) and demand side management (DSM) programs. The Company is also seeking to establish a lost fixed cost recovery program related to energy efficiency and renewable generation requirements and an environmental cost recovery mechanism.

1 **INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My Name is Robert B. Mease. I am the Associate Chief of Accounting
4 and Rates for the Residential Utility Consumer Office ("RUCO") located at
5 1110 W. Washington, Suite 220, Phoenix, Arizona 85007.

6
7 **Q. Have you filed any prior testimony in this case on behalf of RUCO?**

8 A. Yes, on December 21, 2012, I filed direct testimony presenting RUCO's
9 required revenue recommendations for TEP.

10

11 **Q. Please state the purpose of your testimony.**

12 A. The purpose of my testimony is to present RUCO's revised required
13 revenue recommendations based on the findings of RUCO consultants
14 Frank Radigan and Paul Goetz. I will also present RUCO's
15 recommendations on the Company-proposed energy efficiency plan and
16 RUCO's recommended rate design.

17

18 As described in Mr. Radigan's testimony filed on December 21, 2012, the
19 Company failed to justify the increase in plant in service since the last rate
20 case and Mr. Radigan recommended that gross utility plant in service be
21 reduced by approximately \$230.1 million and test year depreciation
22 expense by approximately \$26.3 million. It was further stated that RUCO
23 leaves open the possibility to revise this adjustment to plant in service

1 when it files its direct testimony on rate design on January 11, 2013 if it
2 receives acceptable supporting documentation from the Company. The
3 Company has provided additional information and RUCO is now
4 recommending that plant in service be reduced by \$138.6 million and
5 depreciation expense be reduced by \$23.7 million. Based on the
6 information provided RUCO has made adjustments to its original
7 schedules filed and has revised its testimony accordingly. The revisions
8 to plant and related accounts are discussed on pages 2 through 7.

9
10 In addition, as discussed in Mr. Mease's testimony, the Energy Efficiency
11 Resource Plan ("EERP") was to be discussed in testimony submitted with
12 the rate design being filed on January 11, 2013. See RUCO's discussion
13 on TEP's Energy Efficiency Resource Plan on pages 1 through 22 at the
14 end of this document.

15
16 **RATE BASE ADJUSTMENT SUMMARY**

17 Rate Base Adjustment No. 1 – Gross Utility Plant in Service

18 RUCO is recommending reduction of Gross Utility Plant in Service by
19 \$138,614,227 as explained in the direct testimony of RUCO consultant,
20 Frank Radigan.

21
22
23

1 Rate Base Adjustment No. 2 – Accumulated Depreciation

2 As explained in the direct testimony of RUCO consultant, Frank Radigan,
3 RUCO is recommending reducing the Accumulated Depreciation Account
4 by \$126,516,244.

5
6 Rate Base Adjustment No. 6 – Allowance For Working Capital

7 Cash Working Capital should be decreased by \$4,507,000 based on
8 adjustments to various operating expense accounts.

9

10 **OPERATING INCOME ADJUSTMENT SUMMARY**

11 Operating Income Adjustment No. 2. – Depreciation Expense

12 RUCO is recommending a reduction in test year depreciation expense by
13 \$23,731,458. RUCO consultant Frank Radigan will provide testimony on
14 this adjustment.

15

16 Operating Income Adjustment No. 13 – Property Tax Expense

17 An adjustment to property tax expense, of \$1,352,038 is being proposed
18 by RUCO due to the proposed reduction in the Company's rate base.

19

20 Operating Income Adjustment No. 14 – Income Tax Adjustment

21 RUCO is proposing that current year's income tax expense be increased
22 by \$17,513,996.

23

1 **REVENUE REQUIREMENTS**

2 **Q. Please summarize the results of RUCO's analysis of the Company's**
3 **filing and identify RUCO's recommended revenue increase,**
4 **operating income requirement as well as the Company's Original**
5 **Cost Rate Base (OCRB) and Fair Value Rate Base (FVRB).**

6 **A. RUCO is recommending a revenue increase as follows:**

7	<u>000's</u>	<u>TEP</u>	<u>RUCO</u>	<u>DIFF.</u>
8	Increase in gross revenue	\$127,765	<u>\$ 46,370</u>	<u>(\$ 81,395)</u>
9	Increase in revenues required	15.27%	<u>5.54%</u>	<u>(9.73%)</u>

10

11 RUCO is recommending operating income levels as follows:

12	<u>000's</u>	<u>TEP</u>	<u>RUCO</u>	<u>DIFF.</u>
13	Required operating income	\$129,484	<u>\$104,229</u>	<u>(\$ 25,255)</u>

14

15 RUCO is recommending OCRB and FVRB as follows:

16	<u>000's</u>	<u>TEP</u>	<u>RUCO</u>	<u>DIFF.</u>
17	Original Cost Rate Base	\$1,519,073	<u>\$1,321,544</u>	<u>(\$ 197,529)</u>
18	Fair Value Rate Base	\$2,280,216	<u>\$2,039,707</u>	<u>(\$ 240,509)</u>

19

20

21 **RATE BASE**

22 Rate Base Adjustment No. 1 – Gross Utility Plant in Service

23 **Q. Can you please explain RUCO's proposed adjustment to Gross**
24 **Utility Plant in Service?**

1 A. RUCO is recommending reduction of Gross Utility Plant in Service by
2 \$138,614,237 based on the recommendation of RUCO consultant Frank
3 Radigan.

4
5 Rate Base Adjustment No. 2 – Accumulated Depreciation

6 **Q. What adjustments has RUCO recommended to the Company's**
7 **Accumulation Depreciation accounts?**

8 A. Based on the recommendation of RUCO consultant, Frank Radigan,
9 RUCO is recommending reducing the Accumulated Depreciation Account
10 by \$126,516,244.

11
12 Rate Base Adjustment No. 6 – Cash Working Capital

13 **Q. Please explain RUCO's adjustment to Cash Working Capital.**

14 A. RUCO is recommending a Cash Working Capital decrease of \$4,507,000.
15 The adjustment is the result of RUCO's proposed expense reductions.

16
17 **OPERATING INCOME**

18 Operating Income Adjustment No. 2. – Depreciation Expense

19 **Q. Can you please explain your adjustment to depreciation expense?**

20 A. RUCO is recommending a reduction in test year depreciation expense by
21 \$23,731,458 as explained by Mr. Radigan in his testimony.

22

23

1 Operating Income Adjustment No. 12 – Miscellaneous General Expense

2 **Q. What adjustment is RUCO proposing for miscellaneous expense**
3 **expenses?**

4 A. RUCO is recommending an additional test year expense of \$5,820,875
5 based on Mr. Radigan's adjustment for market based rents applicable to
6 commercial property.

7

8 Operating Income Adjustment No. 13 – Property Tax Expense

9 **Q. Does RUCO accept the Company's methodology in calculating**
10 **property tax expense?**

11 A. Yes. The method used by the TEP in this rate case is consistent with prior
12 cases as filed and has been accepted by RUCO.

13

14 **Q. Why is RUCO making an adjustment to the Company's property**
15 **taxes as filed?**

16 A. RUCO is proposing a reduction in gross plant in service by \$138,614,237,
17 as discussed in Rate Base Adjustment No. 1. As a consequence of
18 excluding plant from rate base the property taxes associated with the
19 proposed reduction in plant is also reduced. The reduction in allowable
20 property taxes based on the recalculated expense is \$1,352,038.

21

22

23

1 Operating Income Adjustment No. 14 – Income Tax Expense

2 **Q. Has RUCO made an adjustment to Income Tax Expense as filed by**
3 **the Company?**

4 A. Yes. RUCO has adjusted this expense based upon the methodology that
5 is used in all rate applications reviewed by RUCO.

6
7 **Q. Can you explain the method utilized in calculating income tax**
8 **expense both for the test year adjustment as well as the method**
9 **used in calculating the tax effects of proposed revenue adjustments?**

10 A. When calculating income tax expense for rate making purposes RUCO
11 begins with operating income before taxes and from that amount will
12 deduct Arizona income taxes due and interest synchronization. (Interest
13 synchronization is calculated as follows: Adjusted ACC Jurisdictional Rate
14 Base X Weighted Cost of Debt) The two results, Arizona income taxes
15 and interest synchronization, are multiplied by the statutory Federal
16 Income Tax Rate. In this case RUCO has used 35 percent as the
17 statutory Federal Income Tax Rate.

18
19 **Q. When applying this methodology to the RUCO's proposed test year**
20 **operating income what was the result?**

21 A. There was an additional income tax expense proposed by RUCO of
22 \$17,513,996 and added to the Company's operating expenses.

1 **Q. Was there an adjustment to income tax expense after RUCO's final**
2 **revenue requirement was determined in this rate filing?**

3 **A. Yes. The increase in income tax expense related to RUCO's additional**
4 **revenue requirement is \$18,392,609.**

5
6 **Q. Does this conclude your testimony?**

7 **A. Yes.**
8
9

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RBM-21		OPERATING INCOME ADJUSTMENT NO. 14 - INCOME TAX EXPENSE	REVISED
RBM-22		COST OF CAPITAL	

REVISED

**REVENUE REQUIREMENT
ACC JURISDICTIONAL**
(Thousands of Dollars)

LINE NO.	DESCRIPTION	(A) COMPANY		(B) COMPANY		(C) COMPANY		(D) RUCO		(E) RUCO		(F) RUCO	
		ORIGINAL COST	RCND	ORIGINAL COST	RCND	FAIR VALUE	FAIR VALUE	ORIGINAL COST	RCND	ORIGINAL COST	RCND	FAIR VALUE	FAIR VALUE
1	Adjusted Rate Base	\$ 1,519,073	\$ 3,041,359	\$ 2,280,216	\$ 1,321,544	\$ 2,757,669	\$ 2,039,707						
2	Adjusted Operating Income (Loss)	\$ 52,471	\$ 52,471	\$ 52,471	\$ 76,251	\$ 76,251	\$ 76,251						
3	Current Rate Of Return (Line 3 / Line 1)	3.45%	1.73%	2.30%	5.77%	2.76%	3.74%						
4	Required Operating Income (Line 13 X Line 1)	\$ 129,484	\$ 129,484	\$ 129,484	\$ 104,229	\$ 104,229	\$ 104,229						
5	Weighted Average Cost of Capital	7.74%	7.74%	7.74%	7.28%	7.28%	7.28%						
6	Fair Value Adjustment	0.78%	-3.48%	-2.08%	0.61%	-3.50%	-2.17%						
7	Required Rate of Return	8.52%	4.26%	5.68%	7.89%	3.78%	5.11%						
8	Operating Income Deficiency (Line 7 - Line 3)	\$ 77,013	\$ 77,013	\$ 77,013	\$ 27,978	\$ 27,978	\$ 27,978						
9	Gross Revenue Conversion Factor (Schedule RBM-1, page 2)	1.6590	1.6590	1.6590	1.6574	1.6574	1.6574						
10	Increase In Gross Revenue Requirement (Line 15 X Line 17)	\$ 127,765	\$ 127,765	\$ 127,765	\$ 46,370	\$ 46,370	\$ 46,370						
11	Adjusted Test Year Revenue	\$ 836,938	\$ 836,938	\$ 836,938	\$ 836,938	\$ 836,938	\$ 836,938						
12	Proposed Annual Revenue Requirement (Line 19 + Line 21)	\$ 964,703	\$ 964,703	\$ 964,703	\$ 883,308	\$ 883,308	\$ 883,308						
13	Required Percentage Increase In Revenue (Line 19 / Line 21)	15.27%	15.27%	15.27%	5.54%	5.54%	5.54%						
14	Rate Of Return On Common Equity	10.75%	10.75%	10.75%	10.00%	10.00%	10.00%						

References:

- Columns (A) Thru (C): Company Schedule A-1, C-1 and D-1
- Column (D): Schedules RBM-1, Page 2, RBM-2, RBM-7 and RBM-22
- Column (E): Schedule RBM-2, Column (F)
- Column (F): Average of Column (D) + Column (E)

GROSS REVENUE CONVERSION FACTOR

LINE NO.	DESCRIPTION	REFERENCE	(A)
	CALCULATION OF GROSS REVENUE CONVERSION FACTOR:		
1	Revenue		100.00%
2	Less: Uncollectibles	Per Company Workpapers	0.25%
3	Subtotal	Line 1 - Line 2	99.75%
4	Less: Combined Federal And State Tax Rate	Line 16	39.42%
5	Subtotal	Line 3 - Line 4	60.34%
6	Revenue Conversion Factor	Line 1 / Line 5	1.6574
7			
8	CALCULATION OF EFFECTIVE TAX RATE:		
9	Arizona Taxable Income		100.0%
10	Arizona State Income Tax Rate		6.968%
11	Federal Taxable Income	Line 9 - Line 10	93.0%
12	Applicable Federal Income Tax Rate		35.0%
13	Effective Federal Income Tax Rate	Line 11 X Line 12	32.5%
14	Subtotal	Line 10 + Line 13	39.5%
15	Revenue Less Uncollectibles	Line 3	99.8%
16	Combined Federal And State Income Tax Rate	Line 14 X Line 15	39.4%
17			
18			
19			
20			
21			
22	Operating Income Deficiency	Sch RBM-1 Ln 15	\$ 27,978
23	Gross Income Conversion Fzctor	Column (A) Ln 6	1.6574
24	Increase in Gross Revenue		\$ 46,370
25			
26	Increase in Income Tax Expense	Ln 24 - Ln 22	\$ 18,393
27			
28			
			\$ 18,392.609

REVISED

**FAIR VALUE RATE BASE
ACC JURISDICTIONAL**
(Thousands of Dollars)

LINE NO.	DESCRIPTION	(A) COMPANY OCRB	(B) COMPANY RCND	(C) COMPANY FVRB	(D) OCRB/RCND % DIFF.	(E) RUCO OCRB	(F) RUCO RCND	(G) RUCO FVRB
1	Gross Utility Plant In Service	\$ 3,199,453	\$ 6,655,502	\$ 4,927,478	208.02%	\$ 3,060,840	\$ 6,367,159	\$ 4,713,999
2	Accumulated Depreciation	(1,411,639)	(3,005,492)	(2,208,566)	212.91%	(1,285,123)	(2,736,129)	(2,010,626)
3	Net Utility Plant In Service	\$ 1,787,814	\$ 3,650,010	\$ 2,718,912		\$ 1,775,717	\$ 3,631,030	\$ 2,703,373
4								
5	Plant Held For Future Use	\$ -	\$ -	\$ -	100.00%	\$ -	\$ -	\$ -
6								
7	Total Net Utility Plant	\$ 1,787,814	\$ 3,650,010	\$ 2,718,912		\$ 1,775,717	\$ 3,631,030	\$ 2,703,373
8								
9	Deductions:							
10	Cust. Advances For Const.	\$ (8,924)	\$ (13,182)	\$ (11,053)	147.71%	\$ (8,924)	\$ (13,182)	\$ (11,053)
11	Customer Deposits	(23,743)	(23,743)	(23,743)	100.00%	(23,743)	(23,743)	(23,743)
12	Def'd Credit - Cont'd Pit & Retm't Oblig.	(15,832)	(15,773)	(15,803)	99.63%	(15,832)	(15,773)	(15,803)
13	Acc. Deferred Income Taxes	(284,654)	(620,365)	(452,510)	217.94%	(351,705)	(766,494)	(559,100)
14	Total Deductions	\$ (333,153)	\$ (673,063)	\$ (503,108)		\$ (400,204)	\$ (819,192)	\$ (609,698)
15								
16	Allowance - Working Capital	\$ 53,323	\$ 53,323	\$ 53,323	100.00%	\$ 48,816	\$ 48,816	\$ 48,816
17								
18	Regulatory Assets	\$ 11,089	\$ 11,089	\$ 11,089	100.00%	\$ -	\$ -	\$ -
19								
20	Regulatory Liability	\$ -	\$ -	\$ -	100.00%	\$ (102,785)	\$ (102,785)	\$ (102,785)
21								
22								
23	TOTAL TEST YEAR RATE BASE	\$ 1,519,073	\$ 3,041,359	\$ 2,280,216		\$ 1,321,544	\$ 2,757,869	\$ 2,039,707

References:
Columns (A) (B) (C): Company Schedule B-1
Column (D): Column (B) / Column (A)
Column (E): Schedule RBM-3 page 1, Column (C)
Column (F): Column (D) X Column (E)
Column (G): Average Of Column (E) + Column (F)

ORIGINAL COST RATE BASE - ACC JURISDICTIONAL

LINE NO.	DESCRIPTION	(A) COMPANY FILED AS OCRB	(B) RUCO ADJUSTMENTS	(C) RUCO ADJUSTED AS OCRB
1	Gross Utility Plant In Service	\$ 3,199,454	\$ (138,614)	\$ 3,060,840
2	Accumulated Depreciation	(1,411,639)	126,516	(1,285,123)
3	Net Utility Plant In Service	\$ 1,787,815	\$ (12,098)	\$ 1,775,717
4				
5	Plant Held For Future Use	\$ -	\$ -	\$ -
6				
7	Total Net Utility Plant	\$ 1,787,815	\$ (12,098)	\$ 1,775,717
8				
9	Deductions:			
10	Cust. Advances For Const.	\$ (8,924)	\$ -	\$ (8,924)
11	Customer Deposits	(23,743)	-	(23,743)
12	Def'd Credit - Cont'd Plt & Retm't Oblig.	(15,832)	-	(15,832)
13	Acc. Deferred Income Taxes	(284,654)	(67,051)	(351,705)
14	Total Deductions	\$ (333,153)	\$ (67,051)	\$ (400,204)
15				
16	Allowance - Working Capital	\$ 53,323	\$ (4,507)	\$ 48,816
17				
18	Regulatory Assets	\$ 11,089	\$ (11,089)	\$ -
19				
20	Regulatory Liability	\$ -	\$ (102,785)	\$ (102,785)
21				
22				
23	TOTAL OCRB	\$ 1,519,074	\$ (197,530)	\$ 1,321,544

References:

- Column (A): - Company Schedule B-2. Also see RBM-3 page 2 Col. A
- Column (B): - RUCO Adjustments (See RBM-3 page 2, Columns (B) thru (G))
- Column (C): - Sum Of Columns (A) and (B)

REVISED

SUMMARY ORIGINAL COST RATE BASE - RUCO ADJUSTMENTS
(Thousands of Dollars)

LINE NO.	DESCRIPTION	(A) COMPANY FILED AS OCRB	(B) Adjustment No. 1 Gross Utility Plant	(C) Adjustment No. 2 Accumulated Depreciation	(D) Adjustment No. 3 Accu Deferred Income Taxes	(E) Adjustment No. 4 Regulatory Liabilities	(F) Adjustment No. 5 Sahuarita-Nogales Trans. Line	(G) Adjustment No. 5	(H) RUCO ADJUSTED AS OCRB
1	Gross Utility Plant In Service	\$ 3,199,454	\$ (138,614)	-	\$ -	\$ -	\$ -	\$ -	\$ 3,060,840
2	Accumulated Depreciation	(1,411,639)	-	126,516	-	-	-	-	(1,285,123)
3	Net Utility Plant In Service	\$ 1,787,815	\$ (138,614)	\$ 126,516	\$ -	\$ -	\$ -	\$ -	\$ 1,775,717
4									
5	Plant Held For Future Use	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6									
7	Total Net Utility Plant	\$ 1,787,815	\$ (138,614)	\$ 126,516	\$ -	\$ -	\$ -	\$ -	\$ 1,775,717
8									
9	Deductions:								
10	Cust. Advances For Const.	\$ (8,924)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (8,924)
11	Customer Deposits	(23,743)	-	-	-	-	-	-	(23,743)
12	Def'd Credit - Pit & Reimt	(15,832)	-	-	-	-	-	-	(15,832)
13	Acc. Deferred Income Taxes	(284,654)	-	-	(67,051)	-	-	-	(351,705)
14	Total Deductions	\$ (333,153)	\$ -	\$ -	\$ (67,051)	\$ -	\$ -	\$ -	\$ (400,204)
15									
16	Allowance - Working Capital	\$ 53,323	\$ -	\$ -	\$ -	\$ -	\$ -	(4,507)	\$ 48,816
17									
18	Regulatory Assets	\$ 11,089	\$ -	\$ -	\$ -	\$ -	(11,089)	\$ -	\$ -
19									
20	Regulatory Liability	\$ -	\$ -	\$ -	\$ -	(102,785)	\$ -	\$ -	\$ (102,785)
21									
22									
23	TOTAL OCRB	\$ 1,519,074	\$ (138,614)	\$ 126,516	\$ (67,051)	\$ (102,785)	\$ (11,089)	\$ (4,507)	\$ 1,321,544

References:
Column (A): Company Schedule B-1
Columns (B) Thru (G): RUCO Rate Base Adjustment Nos. 1 thru 5
Column (H): Sum Of Columns (A) Through (G)

REVISED

**RATE BASE ADJUSTMENT NO. 1
GROSS UTILITY PLANT IN SERVICE**
(Thousands of Dollars)

Line No.	DESCRIPTION	(A) COMPANY PROPOSED	(B) RUCO ADJUSTMENT	(C) RUCO AS ADJUSTED
1	Gross Utility Plant in Service	\$ 3,199,454	\$ (138,614)	3,060,840
2				
3				
4				
5				
6				
7				
8	Gross Utility Plant Reduction	\$ 70,642,900	See RBM-5 page 1 Ln 44	
9			and FWR Testimony	
10	ACC Jurisdictional Costs of New Building	67,971,337		
11				
12	TOTAL ADJUSTMENTS	\$ 138,614,237		

References:

- Column (A) Ln 1 - Company Workpapers
- Column (A) Ln 10 - Company Response to Staff Data Request 23.6

REVISED

**RATE BASE ADJUSTMENT NO. 2
ACCUMULATED DEPRECIATION**

Line No.	DESCRIPTION	(A) COMPANY PROPOSED	(B) RUCO ADJUSTMENT	(C) RUCO AS ADJUSTED
1	Accumulated Depreciation	\$ (1,411,638,679)	\$ 126,516,244	\$ (1,285,122,435)
2				
3				
4				
5				
6				
7				
8				
9				
10				
11	<u>RUCO Proposed Adjustments</u>			
12				
13	Reduction of A/D due to disallowance of plant in service		\$ -	RBM-5 page 1, Ln 44
14	Reduction of A/D due to depreciation expense increase			
15	resulting from reclassification of plant		1,288,484	RBM-5 page 1, Ln 36
16	Reduction of A/D due to disallowance of new office building		1,885,760	RBM-5 page 2, Ln 17
17	Reduction of A/D due to the return of depreciation			
18	reserve to ratepayers		20,557,214	RBM-4 page 4, Ln 10
19	Reclassification of A/D to Regulatory Liability			
20	(\$123,342,000 - \$20,557,000)		<u>102,784,786</u>	RBM-4 page 4, Ln 8
21				
22				
23			<u>\$ 126,516,244</u>	
24				

References:
Comumn (A) Company Schedule B-1

**RATE BASE ADJUSTMENT NO. 6
ALLOWANCE FOR WORKING CAPITAL**
(Thousands of Dollars)

			(A)
LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
1	Cash Working Capital Per TEP	TEP SCH. B-5, Page 1	\$ (19,359)
2	Cash Working Capital Per RUCO	RBM-6	(23,866)
3	Adjustment	Line 2 - Line 1	\$ (4,507)
4			
5	Fuel Inventory Per TEP	TEP SCH. B-5, Page 1	\$ 25,307
6	Fuel Inventory Per RUCO	TEP SCH. B-5, Page 1	25,307
7	Adjustment	Line 6 - Line 5	\$ -
8			
9	Materials And Supplies Per TEP	TEP SCH. B-5, Page 1	\$ 42,837
10	Materials And Supplies Per RUCO	TEP SCH. B-5, Page 1	42,837
11	Adjustment	Line 10 - Line 9	\$ -
12			
13	Prepayments Per TEP	TEP SCH. B-5, Page 1	\$ 4,538
14	Prepayments Per RUCO	TEP SCH. B-5, Page 1	4,538
15	Adjustment	Line 14 - Line 13	\$ -
16			
17	TOTAL ADJUSTMENT - WORKING CAPITAL	Sum Lines 3, 7, 11, 15)	\$ (4,507)
18			
19			
20			
21			
22			

BUILDING COSTS ALLOCATED TO AFFILIATES

		(A)			
1	Investment in Land-downtown HQ	\$ 8,549,938			
2	Investment in Office Facilities	71,430,308			
3	Investment in Furniture & Equipment	50,023			
4	Less: Accumulated Depreciation	(901,025)			
5	Less: Accumulated Depreciation	(1,176,718)			
6	Less: Accumulated Deferred Income Taxes	-			
7	Net Investment in Office Facilities	<u>77,952,526</u>			
8	Multiplied by: Current Regulated Rate of Return	<u>8.03%</u>			
9					
10	Required Return on Office Facilities and F&E	6,259,588			
11					
12	<u>Add:</u>				
13	O&M Expenses Applicable to Office Facilities and F&E	2,100,000	RBM-19		
14	PC/Lan Expenses	-			
15	Property Taxes Applicable to Office Facilities	1,000,000	RBM-20		
16	Insurance Costs Applicable to Office Facilities	-			
17	Book Depreciation on Office Facilities	1,885,760	RBM-10		
18	Income Taxes on Equity Portion of Return **	<u>2,225,597</u>	<u>Sq FT</u>	<u>\$ per sq foot</u>	<u>Annual Revenue Requirement (\$ millions)</u>
19					
20	Revenue Requirement for Office Facilities and F&E	13,470,945	232,835	57.86 \$	13,470,945
21					
22	Divided by: Number of Employees - Excluding SPG	539		25.00 \$	<u>5,820,875</u>
23					
24	Cost Per Employee	\$ 24,992	<u>Calculated IncomeAffects of Bldg \$ (7,650,070)</u>		
25					
26	Divided by: Annual Labor Hrs.	2,080			
27					
28	Facilities Cost Per Hour	\$ 12.02			
29					
30	**				
31	Net Investment in Office Facilities	\$ 77,952,526			
32	Regulated Rate of Return - Equity Component	<u>4.36%</u>			
33	Equity Component of Return on Office Facilities	3,398,730			
34	Divide by 1- Combined Tax Rate	<u>60.4291%</u>			
35		5,624,327			
36	Multiply by Combined Tax Rate	39.5709%			
37	Income Taxes on Equity Portion of Return	<u>\$ 2,225,597</u>			
38					

References:
Company Data Response
See FWR Testimony

ALLOWANCE FOR WORKING CAPITAL
LEAD/LAG DAY SUMMARY

LINE NO.	DESCRIPTION	(A) COMPANY EXPENSES AS FILED	(B) RUCO Adj	(C) RUCO Adjusted Results	(D) Revenue Lag Days	(E) Exp Lag Days	(F) Net Lag Days	(G) Lead Lag Factor	(H) Cash Working Capital Requirements
OPERATING EXPENSES									
Non-Cash Expenses:									
1	Bad Debts Expense	\$ 2,080,293	\$ (2,080,293)	-	-	-	-	\$ -	
2	Depreciation	119,580,496	\$ (119,580,496)	-	-	-	-	-	
3	Amortization	3,481,610	\$ (3,481,610)	-	-	-	-	-	
4	Deferred Income Taxes	12,803,088	\$ (12,803,088)	-	-	-	-	-	
5	Total Non-Cash Expenses	<u>\$ 137,945,487</u>	<u>\$ (137,945,487)</u>	<u>\$ -</u>				<u>\$ -</u>	
Other Operating Expenses:									
6	Salaries & Wages	\$ 71,991,108	\$ (1,470,721)	\$ 70,520,387	36.47	10.46	26.01	7.13%	\$ 5,025,302
7	Incentive Pay	6,247,890	(2,530,620)	3,717,270	36.47	259.50	(223.03)	-61.10%	(2,271,404)
8	Fuel Expense	285,386,416	-	285,386,416	36.47	29.50	6.97	1.91%	5,449,708
9	Lease Expense	101,812,888	-	101,812,888	36.47	94.33	(57.86)	-15.85%	(16,139,435)
10	Remote Generating Plant O & M	47,385,627	(4,883,016)	42,502,611	36.47	(6.90)	43.37	11.88%	5,050,242
11	Office Supplies and Expenses	9,594,745	-	9,594,745	36.47	12.46	24.01	6.58%	631,150
12	Outside Services	10,520,391	-	10,520,391	36.47	44.51	(8.04)	-2.20%	(231,737)
13	Property Insurance	2,271,746	(289,320)	1,982,426	36.47	-	36.47	9.99%	198,080
14	Injuries and Damages	2,278,506	-	2,278,506	36.47	(13.27)	49.74	13.63%	310,501
15	Pensions and Benefits	17,449,591	-	17,449,591	36.47	13.03	23.44	6.42%	1,120,598
16	Misc. General Expenses	4,285,497	3,681,859	7,967,356	36.47	(2.00)	38.47	10.54%	839,737
17	Rents	375,864	-	375,864	36.47	(40.51)	76.98	21.09%	79,271
18	Property Taxes	39,148,092	(1,352,038)	37,796,054	36.47	213.78	(177.31)	-48.58%	(18,360,598)
19	Payroll Taxes	7,830,466	\$ (272,631)	7,557,835	36.47	16.53	19.94	5.46%	412,886
20	Current Income Taxes	7,016	22,763	29,779	36.47	62.05	(25.58)	-7.01%	(2,087)
21	Other Taxes	46,168	-	46,168	36.47	91.37	(54.90)	-15.04%	(6,944)
22	Interest on Customer Deposits	(2,439)	-	(2,439)	36.47	182.50	(146.03)	-40.01%	976
23	Other Operations and Maint.	63,312,707	(149,998)	63,162,709	36.47	11.99	24.48	6.71%	4,236,228
24	Total Other Operating Exp.	<u>\$ 669,942,279</u>	<u>\$ (7,243,724)</u>	<u>\$ 662,698,555</u>					<u>\$ (13,657,527)</u>
Other Cash Working Capital Elements:									
27	Interest on Long-Term Debt	\$ 54,838,713	\$ -	54,838,713	36.47	86.20	(49.73)	-13.62%	\$ (7,471,587)
28	Rev. Taxes and Assessments	85,440,494	-	85,440,494	36.47	48.16	(11.89)	-3.20%	\$ (2,736,437)
29	Total Other Cash Working Cap.	<u>\$ 140,279,207</u>	<u>\$ -</u>	<u>\$ 140,279,207</u>					<u>\$ (10,208,023)</u>
31	TOTAL CASH WORKING CAPITAL	<u>\$ 948,166,973</u>		<u>\$ 802,977,762</u>					<u>\$ (23,865,550)</u>

References:

- 37 Column (A): - Company Schedule B-5
- 38 Column (B): RUCO Operating Income Adjustments (See RBM-8)
- 39 Column (C): Column (A) + (B)
- 40 Column (D): Company Schedule B-5, Page 3
- 41 Column (E): Column (C) X Column (D)

OPERATING INCOME STATEMENT
(Thousands of Dollars)

LINE NO.	DESCRIPTION	(A) COMPANY AS FILED	(B) RUCO TEST YEAR ADJ'MTS	(C) RUCO TEST YEAR AS ADJ'D	(E) RUCO PROPOSED ACC JURID'L	(F) RUCO RECOM'D ACC JURID'L
1	Operating Revenues:					
2	Electric Retail Revenues	\$ 836,938	\$ -	\$ 836,938	\$ 46,370	\$ 883,308
3	Sales for Resale	-	-	-	-	-
4	Other Operating Revenue	\$ 29,183	6,961	36,144	-	\$ 36,144
5						
6	TOTAL OPERATING REVENUES	\$ 866,121	\$ 6,961	\$ 873,082	\$ 46,370	\$ 919,452
7						
8	Operating Expenses:					
9	Fuel, Purchased Power and Trans	\$ 292,188	(6,692)	\$ 285,496		\$ 285,496
10	Other Operations and Maintenance Exp	381,988	(2,286)	379,702		379,702
11	Depreciation and Amortization	97,311	(23,731)	73,580		73,580
12	Taxes Other than Income Taxes	35,142	(1,625)	33,517		33,517
13	Income Taxes	7,019	17,514	24,533	18,393	42,926
14	Rounding Differences	-	2	2		2
15	TOTAL OPERATING EXPENSES	\$ 813,648	\$ (16,817)	\$ 796,831	\$ 18,393	\$ 815,223
16						
17	OPERATING INCOME (LOSS)	\$ 52,473	\$ 23,778	\$ 76,251	\$ 27,978	\$ 104,229

References:

- Column (A) Per Company Filing
- Column (B) Schedule RBM-8
- Column (E) Schedule RBM-1 page 2

References:

- Column (A): Company Schedule C-1 ...
- Column (B): Testimonies, RLM & MDC And Schedule RLM-8, Pages 1 Thru 6
- Column (C): Column (A) + Column (B)
- Column (D): Column (C) X Jurisdictional Factor
- Column (E): See Schedule RLM-1
- Column (F): Column (D) + Column (E)

REVISED

**OPERATING EXPENSE ADJUSTMENT NO. 2
DEPRECIATION / AMORTIZATION**

Line No.	Acct	DESCRIPTION	(A) COMPANY PROPOSED	(B) RUCO ADJUSTMENT	(C) RUCO AS ADJUSTED
1	Various	Total Depreciation Expense	\$ 97,310,414	\$ (23,731,458)	\$ 73,578,956
2	407.3	Regulatory Asset Amortization	2,982,638	(2,982,638)	\$ -
3					
4					
5		Total Other Operating Income	<u>\$ 100,293,052</u>	<u>\$ (26,714,096)</u>	<u>\$ 73,578,956</u>
6					
7					
8					
9		Total Plant Depreciation Adjustments			
10		Depreciation adjustment due reduction in Gross Plant		\$ 1,288,484	See RBM Sch 5-1
11		Depreciation adjustment related to removing office bldg.		1,885,760	See RBM Sch 5-2
12		Depreciation reduction due to return to ratepayers			
13		of excess depreciation reserve		<u>20,557,214</u>	FWR Testimony
14		Total Depreciation rduction		<u>\$ 23,731,458</u>	

References:

- Column (A) Company Schedules
- Column (B) RUCO Adjustments Total Depreciation Expense See Lns 10, 11, and 12
- Column (B) RBM-5
- Column (B) Company Schedules

REVISED

**OPERATING INCOME ADJUSTMENT NO. 12
MISCELLANEOUS GENERAL EXPENSES**

Line No.	<u>CONTRIBUTIONS</u>	(A) RUCO <u>ADJUSTMENTS</u>
1	Rental Expense Based on Marker Rates for Corporate Building	\$ (5,820,875)
2	Operating Expense of Corporate Building	..... 2,100,000
3	Charitable Contributions	..... 39,016
4		
5		<u>\$ (3,681,859)</u>
6		
7		
8	Charitable Contributions	\$ 1,250
9	United Way of Northern Arizona	..... 6,714
10	United Way of Tuscon and Southern Arizona	..... 14,232
11	Boys and Girls Club of Tuscon	..... 950
12	Charitable Contributions	..... 3,060
13	Charitable Contributions	..... 1,000
14	Society for Human Reso	..... 165
15	Charitable Contributions	..... 240
16	Charitable Contributions	..... 1,500
17	Thomas Alva Edison Foundation	..... 15,000
18		
19	TOTAL CONTRIBUTIONS IDENTIFIED	\$ 44,111
20		
21	ACC JURISDICTIONAL	..... 88.45%
22		
23	TOTAL RUCO ADJUSTMENT FOR CONTRIBUTIONS	<u>\$ 39,016</u>
24		
25		
26		
27		
28	Reference:	
29	Column (A) Ln 1 Sch RBM-5	
30	Column (A) Ln 2 Sch RBM-5 page 2 Ln 1	
31	Ln 8 through Ln 17 - See response to RUCO Data Request 8.09	
32		
33		
34		
35		
36		
37		

REVISED

**OPERATING INCOME ADJUSTMENT NO. 13
PROPERTY TAX EXPENSE**

Line No.	DESCRIPTION	(A) COMPANY PROPOSED	(B) RUCO ADJUSTMENT	(C) RUCO AS ADJUSTED
1	Property Tax Expense - Steam Production	\$ 15,733,923	\$ -	\$ 15,733,923
2	Property Tax Expense - Distribution	13,054,052	\$ (1,371,818)	11,682,234
3	Property Tax Expense - General	1,719,601	\$ 19,780	1,739,381
4				
5	Total Property Tax Expense	\$ 30,507,576	\$ (1,352,038)	\$ 29,155,538
6				
7				
8				
9				
10	ADJUSTMENT TO EXPENSE	Steam	Distribution	General
11				
12	Reduction in Plant in Service	\$ -	\$ 70,642,900	\$ -
13	Less: Accumulated Depreciation	-	(1,288,484)	(1,000,000)
14	Net Book Value	-	69,354,416	(1,000,000)
15				
16	Less: Assessment Ratio	19.50%	19.50%	19.50%
17				
18	Taxable Value	\$ -	\$ 13,524,111	\$ (195,000)
19				
20	Average Tax Rate	10.1435%	10.1435%	10.1435%
21				
22	Property Tax Reduction	\$ -	\$ 1,371,818	\$ (19,780)

References:

- Column (A) Provided in Company Workpapers
- Column (C) Ln 13 - RUCO's reduction in property tax related to new office building
Provided by Company. See Schedule RBM-5 Page 1
- Column (A) and (B) Lns 12 and 13 See Schedule RBM-5

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OPERATING INCOME ADJUSTMENT NO. 14
INCOME TAX EXPENSE
(Thousands of Dollars)

LINE NO.	DESCRIPTION	(A) REFERENCE	(B) AMOUNT
1	FEDERAL INCOME TAXES:		
2			
3	Operating Income Before Taxes	Schedule RBM-7, Column (C), Line 17 + Line 13	\$ 100,784
4	LESS:		
5	Arizona State Tax	Line 21	(4,325)
6	Interest Expense	Line 46	(38,721)
7	Federal Taxable Income	Sum Of Lines 1, 2 & 3	\$ 57,738
8			
9	Federal Tax Rate	Schedule RBM-1, Page 2, Column (A), Line 12	35.00%
10	Federal Income Tax Expense	Line 4 X Line 5	<u>\$ 20,208</u>
11			
12	STATE INCOME TAXES:		
13			
14	Operating Income Before Taxes	Line 3	\$ 100,784
15	LESS:		
16	Interest Expense	Line 21	(38,721)
17	State Taxable Income		\$ 62,063
18			
19	State Tax Rate	Tax Rate	6.97%
20			
21	State Income Tax Expense	Line 17 X Line 19	<u>\$ 4,325</u>
22			
23	TOTAL INCOME TAX EXPENSE:		
24			
25	Federal Income Tax Expense	Line 10	\$ 20,208
26	State Income Tax Expense	Line 21	4,325
27	Total Income Tax Expense Per RUCO	Sum Of Lines 12 & 13	\$ 24,533
28	Total Income Tax Expense Per Company Filing (Schedule C-1)		7,019
29			
30	Difference	Line 27 - Line 28	<u>\$ 17,514</u>
31			
32	RUCO ADJUSTMENT TO INCOME TAX EXPENSE (See RBM 7, Column (C), Line 13)	Line 30	<u>\$ 17,514</u>
33			
34			
35			
36			
37			
38			
39			
40			
41			
42	NOTE (A):		
43	Interest Synchronization:		
44	Adjusted ACC Jurisdiction Rate Base (Schedule RBM-3, Column (D), Line 14)	\$	1,321,544
45	Weighted Cost Of Debt (Schedule RBM-22, Column (F), Line 1 + Line 2)		2.93%
46	Interest Expense (Line 18 X Line 19)	\$	<u>38,721</u>

REVISED

**OPERATING INCOME ADJUSTMENT NO. 13
PROPERTY TAX EXPENSE**

Line No.	DESCRIPTION	(A) COMPANY PROPOSED	(B) RUCO ADJUSTMENT	(C) RUCO AS ADJUSTED
1	Property Tax Expense - Steam Production	\$ 15,733,923	\$ -	\$ 15,733,923
2	Property Tax Expense - Distribution	13,054,052	\$ (1,371,818)	11,682,234
3	Property Tax Expense - General	1,719,601	\$ 19,780	1,739,381
4				
5	Total Property Tax Expense	<u>\$ 30,507,576</u>	<u>\$ (1,352,038)</u>	<u>\$ 29,155,538</u>

Line No.	<u>ADJUSTMENT TO EXPENSE</u>	<u>Steam</u>	<u>Distribution</u>	<u>General</u>
11				
12	Reduction in Plant in Service	\$ -	\$ 70,642,900	\$ -
13	Less: Accumulated Depreciation	-	(1,288,484)	(1,000,000)
14	Net Book Value	-	69,354,416	(1,000,000)
15				
16	Less: Assessment Ratio	19.50%	19.50%	19.50%
17				
18	Taxable Value	\$ -	\$ 13,524,111	\$ (195,000)
19				
20	Average Tax Rate	10.1435%	10.1435%	10.1435%
21				
22	Property Tax Reduction	<u>\$ -</u>	<u>\$ 1,371,818</u>	<u>\$ (19,780)</u>

References:

- 28 Column (A) Provided in Company Workpapers
- 29 Column (C) Ln 13 - RUCO's reduction in property tax related to new office building
Provided by Company. See Schedule RBM-5 Page 1
- 30
- 31 Column (A) and (B) Lns 12 and 13 See Schedule RBM-5
- 32
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TUCSON ELECTRIC POWER COMPANY

DOCKET NO. E-01933A-12-0291

DIRECT TESTIMONY

OF

ROBERT B. MEASE

ON

RATE DESIGN

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

JANUARY 11, 2013

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TABLE OF CONTENTS – RATE DESIGN

EXECUTIVE SUMMARY.....i
INTRODUCTION.....1
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RATE DESIGN SCHEDULES.....RBM-1 THROUGH RBM-3

EXECUTIVE SUMMARY

1
2
3 Based on RUCO's analysis of TEP's rate application the average residential
4 customer will see their monthly bill increase from \$85.17 to \$89.85, a monthly
5 increase of \$4.68, or 5.5 percent.

6
7 RUCO's proposal is based on total revenue requirements of \$883.3 million
8 which includes a recommended revenue increase of \$46.4 million.

9
10 RUCO is also recommending several changes to TEP's lifeline customers as
11 proposed by the Company, however, is further proposing limiting any rate
12 increase to the lifeline customer to the same percentage increase proposed for
13 all other residential ratepayers.
14

1 **INTRODUCTION**

2 **Q. Please state your name, position, employer and address.**

3 A. My name is Robert B. Mease. I am Associate Chief of Accounting and
4 Rates employed by the Residential Utility Consumer Office ("RUCO")
5 located at 1110 W. Washington, Suite 220, Phoenix, Arizona 85007.

6
7 **Q. Please state your educational background and qualifications in the**
8 **utility regulation field.**

9 A. Appendix 1, which is attached to this testimony, describes my educational
10 background, work experience and regulatory matters in which I have
11 participated. In summary, I joined RUCO in October of 2011. I graduated
12 from Morris Harvey College in Charleston, WV and attended Kanawha
13 Valley School of Graduate Studies. I am a Certified Public Accountant
14 and currently licensed in the state of West Virginia. My years of work
15 experience include serving as Vice President and Controller of Energy
16 West, Inc. a public utility and energy company located in Great Falls,
17 Montana. While with Energy West I had responsibility for all utility filings
18 and participated in several rate case filings on behalf of the utility. As
19 Energy West was a publicly traded company listed on the NASDAQ
20 Exchange I also had responsibility for all filings with the Securities and
21 Exchange Commission.

22

23

1 **Q. Please state the purpose of your testimony.**

2 **A.** The purpose of my testimony is to present RUCO's recommendations
3 regarding TEP's cost of service (CCOS) allocation and rate design and
4 recommend appropriate changes.

5
6 **Q. Mr. Mease, did you perform a detailed cost of service study?**

7 **A.** No. While I did do a cursory review, I did not perform an indepth detailed
8 study.

9
10 **Q. Based on the review you did perform, did you see make any**
11 **adjustments to the cost of service?**

12 **A.** No. I did not make any adjustments.

13
14 **RATE DESIGN OBJECTIVES**

15 **Q. Can you please explain the Company's objectives in this rate?**
16 **application for simplification of the existing rate structure?**

17 **A.** The Company's proposed rate design objectives are to consolidate,
18 simplify, and modernize the existing rate structure.

19

20

21 ...

22

1 **Q. Why does TEP feel it necessary to consolidate and simplify the**
2 **existing rate structure?**

3 A. Currently the Company has over 50 retail service rates with multiple
4 variations in many classes. Many of these rates provide little if any
5 incremental benefits through the numerous options. The numerous
6 options to customers add unnecessary confusion for many customers, and
7 increase costs associated with necessary modifications to the billing
8 system and require additional education of both internal personnel and
9 customer base. By consolidating many of the existing rates TEP hopes to
10 reduce the customer confusion and encourage customers to consider all
11 options available to them.

12 TEP is proposing to eliminate "frozen" rates. The frozen rates do not
13 accurately reflect the costs associated with the rate and the longer the
14 increase is postponed the larger the impact on the customer when the rate
15 is adjusted.

16

17 **MARGIN ANALYSIS BY RATE CLASSIFICATION**

18 **Q. Can you please provide an analysis or breakdown of the margins for**
19 **the various classes for TEP ratepayers?**

20 A. Yes. Please see attached chart.

21

22

23

1

	RUCO	RUCO	RUCO	
	PROPOSED	PROPOSED	PROPOSED	Percentage
<u>RATE CLASS</u>	<u>MARGIN</u>	<u>PPFAC</u>	<u>PPFAC</u>	<u>Margin</u>
Residential Service	\$ 262,215,394	\$ 118,425,580	\$380,640,974	44.36%
Residential Time Of Use	7,269,795	4,388,547	11,658,341	1.23%
Small General Service	133,185,475	62,017,156	195,202,631	22.53%
Small General Service Time of Use	7,679,515	4,109,473	11,788,988	1.30%
Irrigation & Water Pumping	4,217,005	3,248,547	7,465,552	0.71%
Large General Service	81,182,089	33,283,559	114,465,648	13.73%
Large General Service Time of Use	9,952,379	7,157,860	17,110,240	1.68%
Large Light & Power Service	18,722,540	10,401,627	29,124,167	3.17%
Large Light & Power Service Time of Use	22,234,423	16,041,270	38,275,693	3.76%
Mining Service	41,115,648	31,928,918	73,044,566	6.96%
Traffic Signals & Lighting Service	3,343,776	1,181,323	4,525,100	0.57%
	\$ 591,118,038	\$ 292,183,861	\$883,301,900	100.00%

2

3

4 **Q. Does RUCO propose any significant adjustments between the**
5 **different classes of ratepayers?**

6 **A. No. RUCO believes that the current classification of ratepayers is**
7 **sufficient and proposes no reclassifications**

8

9 **RESIDENTIAL RATES**

10 **Q. What has TEP proposed for an increase in the monthly charges for**
11 **residential rate class R-01, which represents approximately 85**
12 **percent of the customer base and generates approximately 42**
13 **percent of the system margin?**

14 **A. The Company is proposing to increase residential customer charges from**
15 **the current \$7.00 per month to \$12.00 per month for the standard**
16 **residential customer and \$15.00 for all residential TOU customers. This**

1 represents an increase of approximately 71 percent for non-TOU
2 ratepayers and approximately 114 percent for TOU ratepayers.

3
4 **Q. Why is TEP increasing the monthly fixed charges for the largest**
5 **group of company and residential ratepayers?**

6 A. As stated in Mr. Jones testimony, page 33, the proposed customer charge
7 is still only 22 percent of the customer and demand charges identified in
8 the CCOS for the residential customer and the charge is still well below
9 the monthly customer charges that the Commission has previously
10 approved for other electric customers.

11
12 **Q. Does RUCO agree with this large increase in monthly charges for the**
13 **residential ratepayer?**

14 A. RUCO believes that the increase as proposed by the Company is
15 excessive and provides a disincentive for the ratepayer to be energy
16 efficient. With a higher monthly fixed charge the volumetric charges
17 consequently are reduced. This in effect does not provide the customer
18 with an incentive to be conservative.

19
20 **Q. Has TEP proposed substantial changes in the monthly volumetric**
21 **charges in the R-01 class of ratepayer?**

22 A. Yes. Currently there are three tiers (0 – 500 kWh, 501 – 3,500 kWh and
23 >3,500 kWh) for energy charges and the Company is proposing to

1 eliminate the >3,500 kWh tier. The Company does not believe that the tier
2 is necessary as this tier makes the rate overly complex and captures less
3 than one percent of the overall usage of this class.

4
5 **Q. Does RUCO agree with eliminating this tier for residential rate**
6 **payers?**

7 **A.** No. RUCO does not agree with eliminating this tier. Even though the
8 Company indicates that this tier generates less than one percent of the
9 usage in R-01 residential class, this explanation does not provide
10 sufficient reasoning for elimination. By having the higher tier, the
11 residential ratepayer would have the tendency to be more conservative in
12 order to keep their monthly billing to a minimum.

13
14 **Q. Has the Company identified those residential rates that they are**
15 **proposing to eliminate and/or blend with other residential classes of**
16 **rates?**

17 **A.** Yes. The Company has identified twenty six residential rates, including
18 lifeline rates, that they are proposing to eliminate and/or blend into existing
19 rates.

20
21
22 ...

23

1 **Q. Does RUCO agree with the Company's proposal?**

2 A. Yes. RUCO agrees with the elimination and blending of the rates
3 identified by the Company. RUCO would expect to see a substantial
4 reduction in administrative expenses as a result of this proposal.

5
6 **Q. Can you please provide a summary of the Company's existing
7 residential rates as well as the rates being proposed in this filing?**

8 A. See chart below for TEP's R-01 residential classification of ratepayers
9 which is approximately 85 percent of all TEP ratepayers.

	PRESENT	TEP	RUCO
<u>RESIDENTIAL - R-01</u>	RATES	PROPOSED	PROPOSED
Customer Charge - Single-Phase	\$ 7.00	\$ 12.00	\$ 10.20
<u>Summer</u>			
1st 500 kWhs	\$ 0.0469	\$ 0.0617	\$ 0.0496
Next 3,000 kWhs	\$ 0.0690	\$ 0.0837	\$ 0.0703
3,501 kWhs and above	\$ 0.0890	\$ 0.0837	\$ 0.0928
<u>Winter</u>			
1st 500 kWhs	\$ 0.0473	\$ 0.0467	\$ 0.0477
Next 3,000 kWhs	\$ 0.0673	\$ 0.0687	\$ 0.0731
3,501 kWhs and above	\$ 0.0873	\$ 0.0687	\$ 0.0807
<u>Purchased Power & Fuel</u>			
Summer kWh	\$ 0.0332	\$ 0.0331	\$ 0.0331
Winter kWh	\$ 0.0257	\$ 0.0307	\$ 0.0307

10
11
12
13
14
15

1 **LIFELINE RATES**

2 **Q. Can you please describe TEP's current concerns related to the**
3 **existing lifeline ratepayers and rate structure?**

4 **A.** The Company's low income rates are defined as lifeline rates. TEP
5 indicates that the existing rate design is overly burdensome and
6 unreasonable. TEP is concerned that other customers have to pay the
7 subsidies created by the multiple rate options as well as the cost of
8 administration. TEP believes that the complexities associated with the
9 existing rates results in additional costs to serve lifeline customers, and
10 the additional costs are being absorbed by the remaining ratepayers.

11
12 **Q. What is the current rate structure for TEP's lifeline ratepayers?**

13 **A.** The current tariff configuration and discount applications are overly
14 complex and confusing. They contribute to the over 300 possible
15 variations of residential rates that must be accommodated in the
16 Company's billing system and tested any time a rate change occurs.
17 Lifeline rates that were set as far back as Decision No. 56781 in 1990
18 have become confusing and are no longer cost justified. While multiple
19 additional groups of customers and levels of discounts have been created
20 since 1990, the lifeline rates have only been increased once in 20 years.
21 Some rates have been frozen, so as to not impact a customer, even
22 though they are no longer based on cost of service.

23

1 Additionally, the Company was required to allow these frozen rates to be
2 portable, and eligible customers remain on 20 year old out-of-date rates.
3 Allowing the rate to be mobile prevents these old obsolete rates from
4 fading away, even through attrition.

5
6 The cumulative effect of past rate cases has created a situation where
7 similar lifeline customer's are paying significantly different rates and the
8 approximately 23,000 lifeline customers are being served on 20 different
9 rates.¹

10
11 **Q. What is TEP proposing in this rate case related to lifeline ratepayers?**

12 **A.**First, existing lifeline ratepayers on R-04, R-05 and R-08 will be moved to
13 a new lifeline rate designed to offer a 25 percent discount on all volumetric
14 charges and the existing R-06 ratepayers (approximately 70 percent of
15 lifeline ratepayers) will receive a flat \$10.00 per month discount. Second,
16 lifeline ratepayers will no longer be exempt from PPFAC or DSMS
17 charges. Third, TEP is proposing to eliminate the option to make a lifeline
18 rate mobile. Fourth, lifeline ratepayers will be subject to annual
19 requalification at the Company's request. Fifth, lifeline rates will be
20 limited to ratepayers who qualify as below the 150 percent federally
21
22

¹ See Craig Jones testimony pages 69 to 71

1 defined poverty level. Lifeline ratepayers in the senior or medical category
2 will receive the same discount as other lifeline ratepayers.²

3
4 **Q. Does RUCO agree with the changes as proposed by TEP for lifeline**
5 **rates?**

6 A. Not entirely. RUCO agrees with TEP that lifeline rates can be
7 consolidated into a more efficient rate structure. Consolidating rates for
8 lifeline customers would not only create a less complex structure for the
9 Company but would also be less confusing to the lifeline ratepayer.
10 RUCO also agrees with the Company that annual requalification is
11 necessary under certain circumstances and will prevent customers from
12 taking advantage of reduced rates when not entitled to this benefit. RUCO
13 agrees with the Company's proposal to eliminate the mobility option and
14 that customers will qualify for the lifeline rate structure only if they are
15 below the 150 percent federally defined poverty level. Finally, RUCO
16 agrees that lifeline ratepayers should be subject to PPFAC or DSMS
17 adjustments as other ratepayers.

18
19 **Q. Does RUCO take exception to any of the changes the Company has**
20 **proposed for lifeline ratepayers?**

21 A. Yes. In reviewing the Company's proposed rate increases there are
22 several cases where lifeline rate increases are in excess of 50 percent.

² See Craig Jones testimony page 71 and 72

1 to the rate increase being proposed for the residential ratepayer class
2 taken as a whole.

3

4 Q. Does this conclude your testimony on rate design?

5 A. Yes.

RUCO PROPOSED RATE DESIGN - SUMMARY

LINE NO.	DESCRIPTION	(A) RUCO PROPOSED MARGIN	(B) RUCO PROPOSED PPFAC	(C) RUCO TOTAL REVENUE REQUIREMENT	(D) PERCENTAGE PER MARGIN
1					
2	PER SCHEDULE H-1				
3					
4	Residential Service	\$ 262,215,394	\$ 118,425,580	\$ 380,640,974	44.36%
5	Residential Time Of Use	7,269,795	4,388,547	11,658,341	1.23%
6	Small General Service	133,185,475	62,017,156	195,202,631	22.53%
7	Small General Service Time of Use	7,879,515	4,109,473	11,788,988	1.30%
8	Irrigation & Water Pumping	4,217,005	3,248,547	7,465,552	0.71%
9	Large General Service	81,182,089	33,283,559	114,465,648	13.73%
10	Large General Service Time of Use	9,952,379	7,157,860	17,110,240	1.68%
11	Large Light & Power Service	18,722,540	10,401,627	29,124,167	3.17%
12	Large Light & Power Service Time of Use	22,234,423	16,041,270	38,275,693	3.76%
13	Mining Service	41,115,648	31,928,918	73,044,566	6.96%
14	Traffic Signals & Lighting Service	3,343,776	1,181,323	4,525,100	0.57%
15					
16	TOTAL ADJUSTED REVENUES	\$ 591,118,038	\$ 292,183,861	\$ 883,301,900	100.00%
17					
18		(A)	(B)	(C)	(D)
19		TOTAL	PERCENTAGE	CUSTOMER	ADJUSTED
20		REVENUE	PER TOTAL	COUNT	SALES kWh
21			REVENUE		
22					
23	Residential Service	\$ 392,299,316	44.41%	367,409	3,829,031,022
24	Small General Service	214,457,172	24.28%	37,387	2,178,314,340
25	Large General Service	131,575,887	14.90%	622	1,261,678,481
26	Large Light & Power Service	140,444,426	15.90%	14	1,947,412,723
27	Lighting Service	4,525,100	0.51%	19,566	37,430,789
28					
29	TOTAL ADJUSTED REVENUES	\$ 883,301,900	100.00%	424,998	9,253,867,355
30					
31		(A)	(B)	(C)	(D)
32		MARGIN	PPFAC	CUSTOMER	ADJUSTED
33	RESIDENTIAL SERVICE			COUNT	SALES kWh
34					
35	R-01 - NEW	\$ 257,489,149	\$ 113,726,221	347,779	3,559,030,499
36	R-201 AN - NEW	\$ 7,298,198	\$ 4,336,602	10,756	136,224,933
37	RESIDENTIAL TIME-OF-USE				
38	TOU R-80 NEW	\$ 6,774,843	\$ 4,021,763	8,075	118,997,877
39	TOU R-201 BN NEW	\$ 528,959	\$ 366,784	798	10,926,086
40	COMMUNITY SOLAR R-01	\$ -	\$ 382,757	-	3,851,627
41	LIFELINES DISCOUNT NON-TOU	\$ (2,571,953)			
42	LIFELINES DISCOUNT TOU	\$ (34,007)			
43					
44	RUCO RESIDENTIAL TOTAL PER BILL COUNT	\$ 269,485,189	\$ 122,814,127	367,409	3,829,031,022
45					
46	COMPANY RESIDENTIAL PROPOSED TOTALS	\$ 300,799,863	\$ 122,814,127	367,409	3,829,031,022
47					
48	DIFFERENCE				
49					
50					

RUCO PROPOSED RATE DESIGN - SUMMARY CONT'D

	DESCRIPTION	(A) RUCO PROPOSED MARGIN	(B) RUCO PROPOSED PPFAC	(C) CUSTOMER COUNT	(D) ADJUSTED SALES kWh
51	"OTHER" SERVICE				
52					
53	SMALL GENERAL SERVICE				
54	SGS-10-NEW	\$ 131,452,301	\$ 60,116,429	35,639	1,888,524,435
55	GS-11 - NEW	3,348,854	1,861,843	339	58,614,700
56	PS-40 DISCOUNT	\$ (1,615,680)			
57	C-10 COMMUNITY SOLAR		\$ 38,884		
58	SGS-76N-NEW	\$ 7,679,515	\$ 4,109,473	924	123,590,518
59	PS-43 NEW	\$ 2,581,353	\$ 1,597,081	339	50,179,432
60	PS-31 NEW	1,635,652	1,651,466	146	57,405,255
61					
62	LARGE GENERAL SERVICE				
63	LGS 13 NEW	\$ 81,049,538	\$ 33,233,464	535	1,045,063,814
64	CONTRACT PSR	\$ 132,551	\$ 50,095		
65	LGS 85N NEW	\$ 9,952,379	\$ 7,157,860	87	216,614,667
66					
67	LARGE LIGHT & POWER SERVICE				
68	I-14	\$ 18,722,540	\$ 10,401,627	4	351,454,280
69	LLP 90N NEW	\$ 21,406,201	\$ 15,189,457	8	512,887,038
70	I90 CONTRACT	\$ 828,222	\$ 851,813		
71	MINING SERVICE	\$ 41,115,648	\$ 31,928,918	2	1,083,071,404
72					
73	TRAFFIC SIGNAL & LIGHTING SERVICE				
74	PS 41	\$ 1,491,582	\$ 938,547	1,251	29,734,586
75	LIGHTING	\$ 1,852,194	\$ 242,776	18,316	7,696,203
76					
77	RUCO "OTHER" TOTALS PER BILL COUNT	<u>\$ 321,632,849</u>	<u>\$ 169,369,734</u>	<u>57,589</u>	<u>5,424,836,333</u>
78					
79	COMPANY "OTHER" PROPOSED TOTALS	<u>\$ 371,708,356</u>	<u>\$ 169,375,574</u>	<u>57,589</u>	<u>5,425,012,991</u>
80					
81	DIFFERENCE				
82					
83	RUCO GRAND TOTALS PER BILL COUNT	<u>\$ 591,118,038</u>	<u>\$ 292,183,861</u>	<u>424,998</u>	<u>9,253,867,355</u>
84					
85	COMPANY GRAND TOTALS PER PROPOSED DESIGN	<u>\$ 672,508,219</u>	<u>\$ 292,189,701</u>	<u>426,983</u>	<u>9,254,044,013</u>
86					
87	DIFFERENCE				
88	Customer Count Difference Of 1,985 Is Based On TEP Reduced Proposed Rate Charge To \$0.00 For Residential Service R-02;				
89	Therefore It Is Appropriate To Remove These Customers From Bill Determinants.				

RUCO PROPOSED RATE DESIGN

LINE NO.	DESCRIPTION	(A) RATE SCH.	(B) TEP PROPOSED BILL DETERMINANTS	(C) RUCO ADJUSTMENTS	(D) RUCO PROPD BILL DETERMINTS	(E) RUCO PROPD RATES AND CHARGES	(F) RUCO PROPOSED REVENUE CALCULATION	(G) RUCO PROPOSED REVENUE BY CUST. CLASS
51	RESIDENTIAL - Time-Of-Use Special Electric Service - New							
52	Customer Charge - Single Phase		9,575	-	9,575	\$ 12.75	\$ 122,076	\$ 122,076
53	Summer On Peak kWh		3,054,312	-	3,054,312	\$ 0.043064	\$ 131,532	
54	Summer Off Peak kWh		2,081,926	-	2,081,926	\$ 0.042007	\$ 87,455	
55	Winter On Peak kWh		2,280,693	-	2,280,693	\$ 0.032865	\$ 74,955	
56	Winter Off Peak kWh		3,508,155	-	3,508,155	\$ 0.032185	\$ 112,942	
57	Purchased Power & Fuel			-				\$ 406,883
58	Summer On Peak kWh		3,054,312	-	3,054,312	\$ 0.038739	\$ 118,321	
59	Summer Off Peak kWh		2,081,926	-	2,081,926	\$ 0.030187	\$ 62,847	
60	Winter On Peak kWh		2,280,693	-	2,280,693	\$ 0.034305	\$ 78,238	
61	Winter Off Peak kWh		3,508,155	-	3,508,155	\$ 0.030589	\$ 107,377	
62								\$ 366,784
63	TOTAL REVENUE - RESIDENTIAL - Time-Of-Use Special Electric Service							\$ 896,743
64								
65	REVENUE - RESIDENTIAL - FIXED						\$ 45,258,797	
66	REVENUE - RESIDENTIAL - VARIABLE						\$ 226,832,352	
67	LIFELINE DISCOUNT - Non-TOU						\$ (2,571,953)	
68	LIFELINE DISCOUNT - TOU						\$ (34,007)	
69	TOTAL REVENUE - RESIDENTIAL - MARGIN							\$ 269,485,189
70	TOTAL REVENUE - RESIDENTIAL - PPFAC							\$ 122,814,127
71	PPFAC DISCOUNT - Non-TOU							
72	PPFAC DISCOUNT - TOU							
73								
74								
75								
76	Small General Service - New							
77	Customer Charge - Single-Phase		215,020	-	215,020	\$ 15.30	\$ 3,289,625	
78	Customer Charge - Three-Phase		212,653	-	212,653	\$ 20.40	\$ 4,337,883	
79	Summer							\$ 7,627,508
80	1st 500 kWh		74,822,676	-	74,822,676	\$ 0.058398	\$ 4,369,500	
81	501 kWhs and above		844,467,249	-	844,467,249	\$ 0.074777	\$ 63,146,795	
82	Winter							
83	1st 500 kWh		105,220,676	-	105,220,676	\$ 0.043091	\$ 4,534,020	
84	501 kWhs and above		864,013,835	-	864,013,835	\$ 0.058929	\$ 51,779,327	
85	Primary Metering Discount							\$ (4,848)
86	Purchased Power & Fuel							\$ 123,824,794
87	Summer kWh							
88	Winter kWh							
89			919,289,925	-	919,289,925	\$ 0.033075	\$ 30,405,514	
90	PS-40 Margin Discount		969,234,510	-	969,234,510	\$ 0.030654	\$ 29,710,915	
91	TOTAL REVENUE - Small General Service							\$ 60,116,429
92								\$ (1,615,680)
93								\$ 189,963,050
94								
95								
96								
97								
98								
99								
100								

SGS-10 NEW

TYPICAL RESIDENTIAL BILL ANALYSIS

LINE NO.	DESCRIPTION	(A) PRESENT RATES	(B) TEP PROPOSED	(C) RUCO PROPOSED
1	RESIDENTIAL - R-01 - New			
2	Customer Charge - Single-Phase	\$ 7.00	\$ 12.00	\$ 10.20
3				
4	Summer			
5	1st 500 kWhs	\$ 0.046825	\$ 0.061700	\$ 0.049578
6	Next 3,000 kWhs	\$ 0.068960	\$ 0.083700	\$ 0.070315
7	3,501 kWhs and above	\$ 0.088960	\$ 0.083700	\$ 0.092754
8	Winter			
9	1st 500 kWhs	\$ 0.047309	\$ 0.046700	\$ 0.047724
10	Next 3,000 kWhs	\$ 0.067309	\$ 0.068700	\$ 0.073051
11	3,501 kWhs and above	\$ 0.087309	\$ 0.068700	\$ 0.080701
12	Purchased Power & Fuel			
13	Summer kWh	\$ 0.033198	\$ 0.033075	\$ 0.033075
14	Winter kWh	\$ 0.025698	\$ 0.030654	\$ 0.030654
15				
16				
17				
18				
19				
20	RESIDENTIAL BILL COMPARISONS			
21	Total Monthly Electric Bills at Different Usage Levels (Includes PPFAC)			
22				
23	Residential Service - R-01 - Summer	\$27.03	\$35.69	\$30.86
24	Present Summer Months - May - October (6 Months)	\$47.06	\$59.39	\$51.53
25	Proposed Summer Months - May - September (6 Months)	\$98.14	\$117.78	\$103.22
26		\$200.30	\$234.55	\$206.61
27		\$353.54	\$409.71	\$361.70
28		\$536.77	\$584.88	\$550.44
29				
30	Residential Service - R-01 - Winter	\$25.25	\$31.34	\$29.79
31	Present Winter Months - November - April (5 Months)	\$43.50	\$50.68	\$49.39
32	Proposed Winter Months - October - April (7 Months)	\$93.76	\$101.56	\$102.45
33		\$159.36	\$176.36	\$181.08
34		\$322.52	\$348.74	\$360.50
35		\$492.04	\$497.77	\$527.54
36				
37	The Average Residential R-01 Customer's Summer Bill	\$103.55	\$123.96	\$108.70
38	The Average Residential R-01 Customer's Winter Bill	\$61.86	\$67.49	\$66.88
39				
40				
41				

PRESENT MONTHLY COSTS	TEP PROPOSED MONTHLY COSTS	RUCO PROPOSED MONTHLY COSTS	RUCO PROPOSED MONTHLY INCREASE	RUCO PROPOSED MONTHLY INCREASE
\$27.03	\$35.69	\$30.86	\$3.83	14.18%
\$47.06	\$59.39	\$51.53	\$4.46	9.49%
\$98.14	\$117.78	\$103.22	\$5.08	5.18%
\$200.30	\$234.55	\$206.61	\$6.31	3.15%
\$353.54	\$409.71	\$361.70	\$8.16	2.31%
\$536.77	\$584.88	\$550.44	\$13.67	2.55%
\$25.25	\$31.34	\$29.79	\$4.54	17.99%
\$43.50	\$50.68	\$49.39	\$5.89	13.53%
\$93.76	\$101.56	\$102.45	\$8.69	9.27%
\$159.36	\$176.36	\$181.08	\$21.72	13.63%
\$322.52	\$348.74	\$360.50	\$37.98	11.78%
\$492.04	\$497.77	\$527.54	\$35.50	7.22%
\$103.55	\$123.96	\$108.70	\$5.15	4.97%
\$61.86	\$67.49	\$66.88	\$5.03	8.12%

TUCSON ELECTRIC POWER COMPANY

DOCKET NO. E-01933A-12-0291

DIRECT TESTIMONY

OF

ROBERT B. MEASE

ON

ENERGY EFFICIENCY RESOURCE PLAN

ON BEHALF OF

THE

RESIDENTIAL UTILITY CONSUMER OFFICE

JANUARY 11, 2013

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1 **INTRODUCTION**

2 **REVIEW OF TEP 2012 EE IMPLEMENTATION PLAN DOCKET**

3 **Q. Before getting into the details of the EERP, please provide a quick**
4 **review TEP's current Energy Efficiency Plan.**

5 A. TEP recovers dollar-for-dollar the costs of energy efficiency programs
6 through its Demand Side Management Surcharge ("DSMS"). The
7 Commission set TEP's current DSMS rate of \$0.00129 per kWh in
8 Decision No. 71720. The DSMS surcharge rate went into effect June 1,
9 2010. Decision No. 71720 allowed TEP to recover: (1) its estimated 2010
10 EE program expenses; (2) a 2009 Performance Incentive; and (3) some
11 under recovery of previous years' program costs.¹ The current DSMS
12 surcharge collects approximately \$11 million per year.

13

14 In January 2011, TEP filed an Application for approval of expanded EE
15 programs. For numerous reasons, there was significant delay relating to
16 this docket, and ultimately this matter was sent to hearing. At hearing,
17 RUCO joined TEP and other intervenors and supported

18

19

20

21

¹ See Docket No. E-01933A-11-0055 Recommended Opinion and Order, FOF 31, p. 9

1 TEP's "Updated Plan".² This was a 15 month plan beginning October
2 2012 and ending December 2013 with the following details:

	Updated Plan Oct. 2012 – Dec. 2013
PROGRAM COST	\$18,532,606
PERFORMANCE INCENTIVE	
2010	\$1,114,648
2011	\$1,101,749
2012	\$3,283,854
UNDERCOLLECTED BALANCE Thru 2011	\$3,862,556 ³
TOTAL	\$27,894,412 ⁴

4
5 The Updated Plan proposed to increase the DSMS to \$0.002497 per kWh
6 from \$0.00129 per kWh for residential customers which increased the
7 average residential bill to \$2.20 from \$1.10.⁵

8
9 **Q. What is the status of the Updated Plan?**

10 **A.** The matter is ready for Commission review at an Open Meeting. The ALJ
11 has issued a Recommended Order and Opinion recommending approval
12 of the Updated Plan. However, it is likely that this matter will not be
13 placed on an Open Meeting agenda in the near future – due, in part, that

² Staff opposed the Updated Plan.

³ TEP originally identified an under recovered balance of \$13,440,236 through 2011. However, TEP agreed to accept a reduced unrecovered balance amount of \$3,862,556. At the time of hearing TEP identified its under collected bank balance at \$6.5 million (ROO at p. 10, fnote 27). However, RUCO understands that as of October 2012, the balance is \$5.5 million.

⁴ TEP also requested the creation of a lost fixed cost recovery mechanism (AART). Through discussions with other parties, TEP agreed to eliminate its request for the mechanism.

⁵ See Docket No. E-01933A-11-0055 Recommended Order and Opinion, FOF 50, p. 16.

1 the 2012 Updated Plan was intended to serve as a “bridge” until the next
2 rate case, which is now before us.

3
4 **Q. How does TEP plan to recover any under collected DSMS balance**
5 **going forward?**

6 A. Footnotes 7 and 8 on page 66 of Craig Jones’s Direct Testimony leads
7 RUCO to believe that TEP anticipated the possibility of a balance and
8 would recover it beginning in 2013.

9
10 **Q. Does RUCO agree with TEP’s claim that it has faced “challenges” in**
11 **implementing its EE Programs?**

12 A. RUCO understands TEP’s frustrations. The Company filed its Application
13 in January 2011. Yet, as 2012 draws to a close, TEP still has no Plan in
14 place to meet the EE Standard. TEP has scaled back DSM/EE programs
15 to fit within the revenues collected under the 2010 DSMS rate.

16
17 TEP has an admirable track record of making a good faith effort to meet
18 the ACC Energy Efficiency Standard despite incurring a significant under
19 collected balance. And, from public comment, it appears that TEP has the
20 overwhelming support of the community to provide enhanced, cost
21 effective EE programs. RUCO is very appreciative of TEP’s willingness to
22 address RUCO’s concerns in the 2012 EE Plan docket and to find
23 compromise in that matter.

1

2 **RUCO OPPOSES TEP'S ENERGY EFFICIENCY RESOURCE PLAN AS FILED**

3 **IN THE PENDING RATE CASE**

4 **Q. Does RUCO believe that TEP's proposed EERP is the best way to**
5 **alleviate those challenges?**

6 **A. No.** RUCO respectfully opposes TEP's proposal and finds it not to be in
7 the best interest of ratepayers. Yet, RUCO understands the motivations
8 behind the EERP and is willing to investigate other possibilities to reduce
9 administrative delay, set affordable DSMS rates, and provide program
10 level certainty to the utility, its customers, and DSM/EE contractors.

11

12 **Q. Please describe the EERP.**

13 **A. In summary, TEP proposes the EERP as a "pilot program" to address the**
14 **"challenges the Company has faced in implementing its EE programs".**

15 **The EERP:**

16 1. Establishes a 3-year Plan period commencing August 1, 2013.

17 2. Sets annual EE budgets as follows:

18 Year 1 \$24,739,192

19 Year 2 \$27,044,908

20 Year 3 \$27,856,255

21 3. Capitalizes the program costs of the Plan and amortizes recovery
22 over a four (4) year period.

- 1 4. Applies a Performance Incentive to the amount spent on EE
- 2 calculated as the authorized Rate of Return plus a 200 basis point
- 3 premium added to the cost of equity and recovers it over the same
- 4 four (4) year period.
- 5 5. Creates a regulatory asset for recovery of the revenues spent on
- 6 EE programs.
- 7 6. Authorizes TEP to select and administer DSM/EE programs it
- 8 independently determines to be cost effective over the three years
- 9 of the EERP consistent with the approved annual budgets.
- 10 7. Eliminates annual Commission review and approval of EE plans.
- 11 8. Includes a Plan of Administration that includes a Societal Cost Test
- 12 Template that TEP would use to determine cost effectiveness.

13

14 **Q. In summary, why does RUCO oppose the EERP?**

15 **A. RUCO opposes the EERP because it is not in the best interest of**

16 **ratepayers for the following reasons:**

- 17 1. By capitalizing program costs and applying carrying costs, the
- 18 ratepayers may end up paying more for the EE programs than if
- 19 these costs were expensed.
- 20 2. The rate of return plus 200 basis points premium that is applied to
- 21 the DSM/EE program costs constitutes a performance incentive
- 22 that is not based on actual performance and rewards spending over
- 23 EE savings.

1 3. The 3 year term unnecessarily binds future Commissions to
2 spending levels and program structure.

3 4. The EERP eliminates significant Commission oversight.

4 5. The EERP commits the ratepayers to pay \$96.6 million over six (6)
5 years for a three (3) year program without any detail on what
6 programs or measures the Company will implement.

7
8 **EERP MAY COST RATEPAYERS MORE IN THE LONG RUN**

9 **Q. Since rate impact is an important consideration for RUCO, why**
10 **doesn't RUCO support a methodology that reduces the DSMS rate**
11 **while still providing adequate revenue to TEP to meet the EE**
12 **Standard?**

13 **A. According to TEP, the 3 year EERP program costs equal \$79,640,355.**
14 **However, over the amortization period, ratepayers will pay a total of**
15 **\$96,619,255.⁶ This is \$16,978,900 over the actual costs of the DSM/EE**
16 **program. The carrying costs plus premium associated with capitalizing**
17 **the EE program increases costs in the long run.**

18
19 RUCO has consistently supported **cost effective** energy efficiency
20 programs. With that said, RUCO has also recommended that any EE goal
21 be aggressive yet realistic. RUCO notes TEP's concern that the EE

⁶ Craig Jones, Direct Testimony at p. 65.

1 Standard may not be achievable or may be so costly that compliance is
2 unfeasible.

3 "While TEP supports the underlying principles, the
4 Company has continuously asserted that the EES
5 goals may not be reasonably achievable and, as
6 such, may create unintended consequences for
7 utilities and customers. For instance EES compliance
8 costs increase significantly each year as utilities are
9 required to meet ever increasing annual and
10 cumulative savings goals. Cost will escalate further
11 as utilities exhaust the potential of the simplest and
12 most cost effective measures and are forced to invest
13 in less productive and more expensive programs."
14 (Hutchens Direct Testimony, p. 16.)
15

16 If meeting the EE Standard is not "reasonably achievable", then the
17 solution is not to exacerbate the problem by making the program costs
18 more expensive over the long run. Furthermore, if TEP believes that
19 "costs will escalate" and it will be "forced to invest in less productive and
20 more expensive programs" then committing to a long term plan,
21 eliminating Commission oversight and setting a performance incentive that
22 is not based on performance is not in the best interest of ratepayers.

23

24 **Q. Any other concern with capitalizing the DSMS costs?**

25 A. Another consideration for RUCO is that the artificially reduced DSMS rate
26 masks the true cost of EE.

27

28 **Q. Which rate of return will TEP use in its performance incentive in the**
29 **EERP?**

1 A. TEP proposes to apply its Weighted Average Cost of Capital (WACC) and
2 not the Fair Value Rate of Return (FVROR). Since the WACC is higher
3 than the FVROR, applying the WACC instead of the FVROR further
4 enriches the EERP's performance incentive. When adding an additional
5 200 basis points to the cost of equity using the WACC, TEP would receive
6 a 8.67% return on its DSM/EE programs.

7

8	FVROR	5.68%
9	WACC	7.74%
10	EERP	8.67%

11

12 **Q. Please discuss further why RUCO does not find value in paying**
13 **carrying costs plus a premium for the benefit of a lower DSMS rate.**

14 A. Mr. Jones's testimony compares the DSMS rate impact for the average
15 residential ratepayer if costs are capitalized or expensed.

16

	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
17 Current						
18 Method	\$2.04	\$2.69	\$2.74	\$0	\$0	\$0
19						
20 EERP						
21 Method	<u>\$0.81</u>	<u>\$1.45</u>	<u>\$2.16</u>	<u>\$1.99</u>	<u>\$1.31</u>	<u>\$0.64</u>
22						
23 Difference	(\$1.23)	(\$1.23)	(\$0.58)	\$1.99	\$1.31	\$0.64

24

25 Under the EERP proposal, ratepayers pay an extra \$16,978,900 for the
26 "benefit" of paying \$1.23 *less* in 2014 and 2015, \$0.58 *less* in 2016, but

1 paying \$1.99 *more* in 2017, \$1.31 *more* in 2018 and \$0.64 *more* in 2019.
2 Moreover, these costs, beginning in 2017, would be *in addition to*
3 whatever EE program costs the Commission approves in those years.

4
5 **Q. Is RUCO's sole objection about the rate of return plus premium**
6 **incentive the fact that \$16.9 million is added to the EE budget?**

7 A. No. RUCO understands that the proposed \$79.6 million is only for the
8 actual program costs. The \$16.9 million, which is in addition to the \$79.6
9 million, is not of value to ratepayers. Finally, the rate of return would also
10 be in addition to the \$79.6 million that the Company is requesting.

11
12 **Q. What if, hypothetically, a performance-based incentive came out to**
13 **be the same amount as the rate of return plus premium incentive?**
14 **Would this overcome RUCO's objection?**

15 A. Not really. First, RUCO believes that an incentive should be based on
16 performance and not on the amount spent. Second, RUCO suspects that
17 the rate of return plus premium incentive is more generous than a
18 performance incentive.⁷

19
20 **EERP CONTAINS A PERFORMANCE INCENTIVE THAT REWARDS**
21 **SPENDING OVER PERFORMANCE**
22

⁷ RUCO does not have the details of an alternative incentive mechanism in order to compare the two models.

1 **Q. TEP claims its EERP eliminates the Performance Incentive. Yet,**
2 **RUCO contends that the Performance Incentive still exists but has**
3 **taken a different form. Please explain the difference of opinion.**

4 **A.** It is well established that applying a rate of return to EE program costs is a
5 type of incentive. There are three (3) major types of incentive
6 mechanisms:⁸

- 7 1. performance target incentives.
- 8 2. shared savings incentives.
- 9 3. rate of return adders.

10 As the American Council for an Energy-Efficiency Economy (ACEEE)
11 states:

12 "While program cost and lost margin recovery
13 mechanisms serve to mitigate the utility disincentive
14 to invest in energy efficiency due to a reduction in
15 sales, they do not necessarily provide an incentive for
16 such investment. Even with a decoupling mechanism
17 in place, investor-owned utilities often still have an
18 incentive to make supply side investments because of
19 the beneficial effect on stock price...***Because***
20 ***performance incentives are relatively easier to***
21 ***enact than decoupling, they are widely used by***
22 ***states that have mechanisms in place beyond***
23 ***program cost recovery...Several common***
24 ***approaches include: Performance target***
25 ***incentives, shared savings incentives and rate of***
26 ***return incentives.***" (Emphasis added) (See
27 Attachment B or go to [http://aceee.org/sector/state-](http://aceee.org/sector/state-policy/toolkit/utility-programs/performance-incentives)
28 [policy/toolkit/utility-programs/performance-incentives](http://aceee.org/sector/state-policy/toolkit/utility-programs/performance-incentives))
29

⁸ See "Aligning Utility Incentives with Investment in Energy Efficiency: "A Resource of the National Action Plan for Energy Efficiency.", p. ES-3
<http://www.epa.gov/cleanenergy/documents/suca/incentives.pdf>

1 In a paper co-authored by Howard Geller of the Southwest Energy
2 Efficiency Project (SWEEP), Mr. Geller identifies the various types of
3 performance incentives:

4 "Other states including Arizona, Connecticut,
5 Massachusetts, Minnesota and Nevada have adopted
6 performance incentives (also known as shareholder
7 incentives) to reward utilities for implementing
8 effective DSM programs and overcome their historical
9 reluctance for doing so. ***Various approaches to***
10 ***performance incentives exist, including allowing***
11 ***utilities to earn a higher-than-normal rate of return***
12 ***on some or all DSM expenditures, allowing utilities to***
13 ***earn a bonus if they meet certain energy savings***
14 ***targets, or allowing utilities to keep a portion fo the net***
15 ***economic benefits resulting from their DSM***
16 ***programs.***"⁹ (Emphasis added)
17

18
19 **Q. What is the Performance Incentive – the entire rate of return plus the**
20 **200 basis point premium or solely the 200 basis points premium?**

21 **A.** It could be argued that only the 200 basis points premium to the cost of
22 equity is the performance incentive and that the rate of return covers the
23 carrying costs necessary to compensate the utility for waiting four years
24 for complete program cost recovery. However, RUCO finds that the entire
25 rate of return plus the premium constitutes the performance incentive.
26 RUCO comes to this conclusion because the entire rate applied to the
27 DSM/EE programs is a bonus over and above the recovery of program
28 costs and lost fixed costs needed to make the utility whole for its EE

⁹ "Utah Energy Efficiency Strategy: Policy Options"
http://www.swenergy.org/publications/documents/UT_Energy_Efficiency_Strategy.pdf

1 programs. It is an even higher rate of return than the utility would have
2 earned if it had placed new plant in service. And a performance incentive
3 is intended, in part, to eliminate the financial disincentive to implement EE
4 programs rather than to invest in new plant.

5
6 **Q. Why should a utility even be given a performance incentive bonus?**
7 **After all, in exchange for compliance with the EE Rules, the utility is**
8 **made whole through recovery of program costs and is even afforded**
9 **recovery of its lost fixed costs. In other words, what is the reason**
10 **the utility supports a performance incentive?**

11 **A.** In short, one purpose of a performance incentive is to eliminate the
12 financial disincentive to choose energy efficiency over building new plant.
13 Under traditional ratemaking principles, a utility earns a return (a profit) on
14 capital invested in plant. Unless given an opportunity to earn a profit from
15 its EE programs, there is an economic preference to invest in new plant
16 rather than in EE programs because a utility is only made whole for its EE
17 efforts but earns a return on capital investments.

18
19
20 **Q. One purpose of a performance incentive is to eliminate the financial**
21 **disincentive that favors adding plant over promoting energy**
22 **efficiency. Isn't another equally – if not more important – objective**
23 **of the performance incentive to incent superior performance in the**

1 **execution of cost efficient EE programs? In other words, what is the**
2 **reason the ratepayer supports a performance incentive?**

3 A. The ratepayer benefits when cost effective energy efficiency programs
4 result in actual and sustained energy savings. When a utility selects EE
5 programs that yield the greatest savings for the lowest cost, the
6 ratepayers receive the maximum benefit. TEP's customers are captive –
7 they have no choice but to receive service from TEP. A bonus structure
8 that rewards the greatest results for the lowest costs is the best option for
9 the ratepayer.

10

11 **Q. Has the Commission expressed any guidance on how a performance**
12 **incentive should be structured?**

13 A. Yes. In the most recent APS rate case, the Commission ordered APS,
14 Staff and stakeholders to develop a new performance incentive structure
15 *“that optimizes the connection between energy efficiency, rates and utility*
16 *business incentives that creates a clear connection between the level of*
17 *performance incentive and achievement of cost-effective energy savings.”*
18 (Decision. No. 73183)

19

20 **Q. Does providing a rate of return plus premium as the incentive**
21 **accomplish this purpose?**

22 A. No. TEP's proposed rate of return plus premium incentive is tied to EE
23 spending – not actual performance. There is no “clear connection

1 between the level of performance incentive and achievement of cost-
2 effective energy savings.” TEP’s proposed incentive is not in the
3 ratepayers’ interest because it: (1) incents the wrong behavior; (2) is not
4 tied to cost effectiveness; (3) is not tied to results; and (4) rewards higher
5 spending.

6
7 RUCO strongly believes that a performance incentive is appropriate when
8 it is based on actual performance. This incents the utility to spend EE
9 dollars on the most effective programs. TEP’s proposal does not do this.

10
11 Under the EERP, TEP could fall short of meeting its energy efficiency
12 objectives and still collect the full amount of the incentive. Alternatively, if
13 TEP studiously selected the optimum programs and achieved greater EE
14 savings, TEP would still receive the same incentive amount. Under TEP’s
15 proposal, there is no financial motivation to achieve excellence. There is
16 also no financial incentive to meet the EE goal. As long as TEP selects
17 programs, R&D projects and pilot programs that meet the criteria in the
18 Plan of Administration, TEP receives the \$16.9 million regardless of the
19 amount of energy actually saved.

20 Under the terms of the EERP’s Plan of Administration, the rate of return
21 plus premium incentive will be added to the entire EE program costs.
22 Some of the EE budget may be spent on programs that are unable to
23 prove cost effectiveness, such as research and development and pilot

1 programs. This is a further departure from a “clear connection between
2 the level of performance incentive and achievement of cost-effective
3 energy savings.”

4
5 **EERP’s THREE YEAR TERM BINDS FUTURE COMMISSIONS**

6 **Q. Does RUCO have any concerns regarding the three year time period
7 of the EERP?**

8 **A. Yes. RUCO has heard from the Commission on numerous occasions that
9 it is opposed to long term commitments that set policy into the future and
10 bind future Commissions. The EERP establishes a Plan of Administration
11 and annual budgets for three (3) years. These elements of the EERP
12 cement the EE policy of the Commission for TEP throughout that term.
13 During the APS rate case hearing, on behalf of Chairman Pierce, CALJ
14 Farmer stated:**

15 “One of the features of the proposed settlement
16 agreement is that it allows the Commission to set
17 public policy on DG and EE on an annual basis in the
18 annual implementation plans. He says that he likes
19 that flexibility ...” (APS Rate Case, Docket No. E-
20 01345A-11-0224, Transcript Vol. II, p. 282)
21

22 Even if this particular Commission agrees that a multi-year plan is
23 appropriate, in 2014, there will be a new Commission. Due to term limits,
24 there will be at least one new Commissioner. That newly-constituted
25 Commission will be bound by the EERP.
26

1 **Q. What kind of changes could the Commission wish to make in the**
2 **future?**

3 **A. While I can only speculate, it is reasonable to think that the Commission**
4 **may wish to make – or, at a minimum, to have the option available to**
5 **make – one or more of the following changes:**

- 6 1. Change the level of EERP funding.
- 7 2. Change the inputs of the Societal Cost Test or switch to an
8 entirely different test.
- 9 3. Require cost effectiveness at the measure level.
- 10 4. Require EE measures and programs to achieve a minimum
11 cost effectiveness rating greater than 1.0.
- 12 5. Limit the amounts that may be spent on R&D programs.
- 13 6. Limit the amount that may be spent on pilot programs.

14
15 **When DSM/EE Plans are approved on an annual basis, the Commission**
16 **has the flexibility to make timely adjustments.**

17
18
19 **Q. But even if the Commission approved the 3-year EERP, doesn't it still**
20 **retain the authority to open up the rate case and make a change?**

21 **A. Yes. It is possible but not simple. To go back and modify or terminate the**
22 **EERP, the Commission would have to re-open the entire TEP rate case**
23 **through a §40-252 procedure. Reopening the rate case, even for a**

1 specific, limited purpose, causes reactions on Wall Street and additional
2 scrutiny from investment analysts. RUCO would argue that a §40-252
3 procedure brings greater regulatory uncertainty than having DSM/EE
4 Plans approved on an annual basis.

5
6 There are further complications if the EERP is approved as part of a
7 settlement agreement. First, altering the EERP would change a material
8 provision of the agreement. Due process affords all parties to that
9 agreement notice and an opportunity to be heard. Second, under
10 standard settlement agreement terms, all parties who sign the agreement
11 commit to support and defend all terms of the agreement. A settling party
12 who, due to unforeseen circumstances at that time, may find the EERP
13 ultimately to be adverse to its interests but would be bound by the terms of
14 the agreement to continue to support a provision that it now sees as
15 detrimental to its interests.

16
17
18

19 **EERP ELIMINATES COMMISSION OVERSIGHT**

20 **Q. How does the EERP eliminate Commission oversight? After all, TEP**
21 **states “the Commission and other interested parties may review the**
22 **costs related to the EE investment with the annual DSM/EE**

1 **compliance filing and within the context of a rate case to determine**
2 **prudence.” (Jones Direct Testimony, p. 68)**

3 A. The EERP takes control of the DSM/EE program out of the Commission’s
4 hands for the next three years. TEP states:

5 “Rather than seeking Commission approval for annual
6 stipends to support specific programs, we have
7 proposed a three year pilot program that allows TEP
8 to invest and recover the capital spent on cost
9 effective energy efficiency measures...” (Bonavia
10 Direct Testimony, p. 14)
11

12 **Q. Who conducts the cost effectiveness test?**

13 A. TEP

14

15 **Q. Who selects the EE programs?**

16 A. TEP.

17

18 **Q. Will the Commission approve the measures and programs of the**
19 **EERP?**

20 A. No.

21

22

23 **Q. What does “review of the costs” mean?**

24 A. The Plan of Administration sets forth the inputs of the Societal Cost Test
25 (SCT) and holds that as long as TEP applies these inputs and the
26 programs or measure are cost effective, then “all costs will be fully

1 recoverable” (Jones Direct Testimony, Exhibit CAJ-7, Plan of
2 Administration, pp. 3-4) RUCO is doubtful that “review of costs” carries
3 any meaningful authority.
4

5 **EERP SEEKS APPROVAL OF A BUDGET WITHOUT PROVIDING PROGRAM**
6 **SPECIFICS**
7

8 **Q. Could TEP spend the entire EERP budget on R&D or pilot programs**
9 **that are not required to prove cost effectiveness?**

10 A. While that is highly unlikely, the hypothetical proves a point. TEP has
11 complete discretion to determine how to manage the overall EE budget.
12 Under current practice, the Commission authorizes an itemized budget for
13 individual programs and measures, for R&D and for any approved pilot
14 programs.
15

16 The elimination of Commission oversight results in the possibility that
17 EERP funds could be used in a manner consistent with the POA but
18 contrary to the wishes of the Commission.
19

20
21 **Q. Does RUCO have a concern with how “cost effectiveness” is**
22 **defined?**

23 A. Yes. The Plan of Administration states that “Any EE measure or program
24 that passes the SCT as defined herein is determined to be cost-effective
25 and all costs will be fully recoverable.” While DSM measure is defined as

1 a single practice, device or technology, a DSM program is “one or more
2 DSM measures provided as part of a single offering to customers.”¹⁰

3

4 **Q. So what does that mean?**

5 **A.** It means that cost effectiveness is effectively at the program level and not
6 the measure level. This allows TEP to package or bundle measures that
7 fall below 1.0 with measures that exceed 1.0 to come to a cumulative
8 program cost effective score that is at least 1.0. The EERP allows for
9 ratepayers to pay for less productive measures because they are bundled
10 with some cost effective ones without Commission review and approval.
11 And since the performance incentive is paid regardless of the level of
12 energy savings, there is a heightened need for Commission approval of
13 TEP’s selected programs and measures.

14

15

16 **Q. Does the EERP allow TEP to spend money on programs that are not
17 cost effective?**

18 **A.** Yes. Under the Plan of Administration, research and development and
19 pilot programs are not required to demonstrate cost effectiveness. While
20 the Commission has approved DSM funds for R&D and pilot programs in
21 the past, because their cost effectiveness is difficult – if not impossible – to

¹⁰ RUCO does not have the expertise to determine whether the Societal Cost Test inputs in the POA are similar to or more lenient than the cost effectiveness test inputs used by Staff. RUCO does not opine whether the inputs for the Societal Cost Test, the identified Avoided Environmental Costs, or the Net Lifetime Energy Savings are properly defined.

1 prove, the Commission has provided heightened analysis and has
2 generally been cautious with the ratepayers' money for these categories.
3 Without Commission oversight, TEP has no external constraints when
4 deciding how much money to spend for R&D and pilot programs.

5
6 **Q. While we know that ratepayers will be \$96.6 million over six years for**
7 **three years of EE, do we know which programs and measures the**
8 **utility will administer?**

9 A. Not at this time. TEP Direct Testimony did not provide any information on
10 which EE programs and measures, or R&D programs or pilot programs it
11 will administer in 2013, 2014 and 2015. All we know is that the Plan of
12 Administration gives the utility complete discretion as long as it applies the
13 inputs and methodology found in Attachment A to the Plan of
14 Administration.

15 **Q. Does that conclude your testimony on TEP's proposed Energy**
16 **Efficiency Resource Plan?**

17 A. Yes it does