

ORIGINAL



MEMORANDUM

TO: Docket Control

FROM: Steven M. Olea
Director
Utilities Division

DATE: September 14, 2012

RE: IN THE MATTER OF THE APPLICATION OF SPECTROTEL, INC. DBA ONETOUCH COMMUNICATIONS DBA TOUCH BASE COMMUNICATIONS FOR APPROVAL OF A CERTIFICATE OF CONVENIENCE AND NECESSITY TO PROVIDE RESOLD LONG DISTANCE AND FACILITIES-BASED LOCAL EXCHANGE TELECOMMUNICATIONS SERVICES (DOCKET NO. T-20821A-11-0385)

Arizona Corporation Commission
DOCKETED
SEP 14 2012
DOCKETED
JM

Attached is the Staff Report for the above Application requesting approval for a Certificate of Convenience and Necessity ("CC&N") to provide the following services:

- Resold Long Distance Telecommunications Services
- Facilities-Based Local Exchange Telecommunications Services
- Switched Access Services

Staff is recommending approval of the Application with conditions.

SMO:LLM:red/BH

Originator: Lori Morrison

Attachment: Original and Thirteen copies

RECEIVED
SEP 14 3:34 PM
DOCKET CONTROL

SERVICE LIST FOR: SPECTROTEL INC. DBA ONETOUCH COMMUNICATIONS DBA
TOUCH BASE COMMUNICATIONS
DOCKET NO. T-20821A-11-0385

Mr. Ross Artale
Spectrotel Inc.
3535 State Highway 66, Suite 7
Neptune, New Jersey 07753

Ms Sharon Thomas
Technologies Management, Inc.
2600 Maitland Center Parkway, Suite 300
Maitland, Florida 32751

Mr. Steven M. Olea
Director, Utilities Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

Ms Janice M. Alward
Chief Counsel, Legal Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

Ms Lyn Farmer
Chief Administrative Law Judge, Hearing Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

STAFF REPORT
UTILITIES DIVISION
ARIZONA CORPORATION COMMISSION

SPECTROTEL, INC. DBA ONETOUCH COMMUNICATIONS
DBA TOUCH BASE COMMUNICATION

DOCKET NO. T-20821A-11-0385

IN THE MATTER OF THE APPLICATION OF SPECTROTEL, INC. DBA ONETOUCH
COMMUNICATIONS DBA TOUCH BASE COMMUNICATIONS FOR APPROVAL OF A
CERTIFICATE OF CONVENIENCE AND NECESSITY TO PROVIDE RESOLD LONG
DISTANCE AND FACILITIES-BASED LOCAL EXCHANGE TELECOMMUNICATIONS
SERVICES

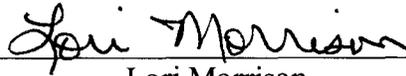
SEPTEMBER 14, 2012

TABLE OF CONTENTS

	PAGE
1. INTRODUCTION.....	1
2. TECHNICAL CAPABILITY TO PROVIDE THE REQUESTED SERVICES.....	1
3. FINANCIAL CAPABILITY TO PROVIDE THE REQUESTED SERVICES	2
4. ESTABLISHING RATES AND CHARGES.....	3
5. LOCAL EXCHANGE CARRIER SPECIFIC ISSUES	3
5.1 <i>Number Portability.....</i>	<i>3</i>
5.2 <i>Provision of Basic Telephone Service and Universal Service</i>	<i>4</i>
5.3 <i>Quality of Service</i>	<i>4</i>
5.4 <i>Access to Alternative Local Exchange Service Providers.....</i>	<i>4</i>
5.5 <i>911 Service</i>	<i>4</i>
5.6 <i>Custom Local Area Signaling Services.....</i>	<i>5</i>
6. REVIEW OF COMPLAINT INFORMATION.....	5
7. COMPETITIVE SERVICES ANALYSIS	6
7.1 <i>Competitive Services Analysis for Local Exchange Services.....</i>	<i>6</i>
8. RECOMMENDATIONS.....	9
8.1 <i>Recommendations on the Application for a CC&N.....</i>	<i>9</i>
8.2 <i>Recommendation on the Applicant's Petition to Have Its Proposed Services Classified As Competitive. 11</i>	<i>11</i>

STAFF ACKNOWLEDGMENT

The Staff Report for Spectrotel, Inc. dba OneTouch Communications dba Touch Base Communications ("Spectrotel"), Docket No. T-20821A-11-0385, was the responsibility of the Utilities Division Staff listed below. Lori Morrison was responsible for the review and analysis of Spectrotel's Application for a Certificate of Convenience and Necessity to provide Resold Long Distance, Facilities-Based Local Exchange Telecommunications Services and Switched Access Services within the State of Arizona, in addition to the petition for a determination that its proposed services should be classified as competitive.

A handwritten signature in cursive script that reads "Lori Morrison". The signature is written in black ink and is positioned above a horizontal line.

Lori Morrison
Utilities Consultant

1. INTRODUCTION

On October 18, 2011, Spectrotel, Inc. dba OneTouch Communications dba Touch Base Communications (“Spectrotel” or “Applicant” or “Company”) filed an Application for a Certificate of Convenience and Necessity (“CC&N”) to provide resold long distance, facilities-based local exchange and switched access telecommunications services within the State of Arizona. The Applicant also petitioned the Arizona Corporation Commission (“Commission”) for a determination that its proposed services should be classified as competitive. Included in the application, the Applicant submitted proposed tariffs for the services it is requesting the authority to provide.

Staff’s review of this Application addresses the overall fitness of the Applicant to receive a CC&N. Staff’s analysis also considers whether the Applicant’s services should be classified as competitive and if the Applicant’s initial rates are just and reasonable.

2. TECHNICAL CAPABILITY TO PROVIDE THE REQUESTED SERVICES

The Applicant intends to provide resold long distance, facilities-based local exchange services and switched access services to business customers in Arizona. In response to Staff Data Request (“SDR”) STF 1.4, the Applicant indicated that it does not anticipate having employees located in Arizona. In response to SDR STF 1.8 about how the Applicant will market its Arizona services, the Applicant states it will market its services to business customers through direct sales agents who may sell service on Spectrotel’s behalf in Arizona. The agents may or may not be based in Arizona. The Applicant has a Customer Service Call Center located in Neptune, New Jersey that handles all customer concerns, complaints and repair inquires. Customer Service is available 24-hours per day, 7 days a week.

In its application, Spectrotel indicated that it is applying for or already has authorization to provide the same services proposed in this application in 47 states and the District of Columbia. At Staff’s request, the Applicant provided an update to its Attachment G, via email, of the application indicating that it has received authority or has registered to provide service in 45 states. Staff contacted six (6) of those states¹ and verified that the Applicant is authorized to provide service in those jurisdictions. In its application, Spectrotel indicated that its four key employees possess a combination of over 70 years experience in the telecommunications industry.

Based on the above information, Staff believes Spectrotel possesses the technical capabilities to provide the services it is requesting the authority to provide in Arizona.

¹ California, Florida, New York, Pennsylvania, Texas and Wisconsin.

3. FINANCIAL CAPABILITY TO PROVIDE THE REQUESTED SERVICES

The Applicant provided unaudited financial statements for the twelve months ending December 31, 2010 and twelve months ending December 31, 2011. The unaudited financial statements ending December 31, 2010, list total assets of \$4,231,577; total equity of negative \$674,518; and a net income of \$599,946. The unaudited financial statements ending December 31, 2011, list total assets of \$5,528,820; total equity of \$1,051,978; and a net income of \$408,703. The Applicant did not provide notes related to the financial statements.

The Applicant stated in its proposed tariff (reference Section 2.5.4 and 2.5.5, Pages 34-35 of Spectrotel's proposed Arizona Tariff No. 1) that it does not collect advances but it may collect deposits from any applicant or customer. The Applicant does not offer prepaid calling card services. The Commission's current practice regarding the performance bond or irrevocable sight draft Letter of Credit ("ISDLC") requirements is \$10,000 for resold long distance (for those long distance service resellers who collect deposits, advances or prepayments), \$25,000 for resold local exchange, \$100,000 for facilities-based long distance, and \$100,000 for facilities-based local exchange services. Since the Applicant is requesting a CC&N for more than one kind of service, the amount of a performance bond or ISDLC for multiple services is an aggregate of the minimum bond or draft amount for each type of telecommunications service requested by the Applicant. The amount of performance bond or ISDLC coverage needed for each service is as follows: \$10,000 for resold long distance service; and \$100,000 for facilities-based local exchange line. Based on the services the Applicant is requesting authority to provide, the minimum recommended performance bond or ISDLC should be \$110,000. The performance bond or ISDLC coverage needs to increase in increments equal to 50 percent of the total minimum performance bond or ISDLC amount when the total amount of the advances and/or deposits is within 10 percent of the total minimum performance bond or ISDLC amount. Thus, bond or ISDLOC amount should be increased in increments of \$55,000 when the total amount of advances and/or deposits is within \$11,000 of the bond or ISDLOC amount.

Staff recommends that the Applicant procure either a performance bond or an ISDLC equal to \$110,000. If the Applicant desires to discontinue service, it must file an Application with the Commission pursuant to A.A.C. R14-2-1107. Additionally, the Applicant must notify each of its customers and the Commission 60 days prior to filing an Application to discontinue service. Failure to meet this requirement should result in forfeiture of the Applicant's performance bond or ISDLC.

Staff recommends that proof of the above-mentioned performance bond or ISDLC be docketed within 90 days of the effective date of a Decision in this matter or 10 days before the first customer is served, whichever comes earlier. The original performance bond or ISDLC should be filed with the Commission's Business Office and 13 copies of the performance bond or ISDLC be filed with Docket Control, as a compliance item in this docket. The Commission may draw on the performance bond or ISDLC on behalf of and for the sole benefit of the Company's customers, if the Commission finds, in its discretion, that the Company is in default of its obligations arising from its Certificate. The Commission may use the bond or ISDLC

funds, as appropriate, to protect the Company's customers and the public interest and take any and all actions the Commission deems necessary, in its discretion, including, but not limited to, returning prepayments or deposits collected from the Company's customers.

4. ESTABLISHING RATES AND CHARGES

The Applicant would initially be providing service in areas where an incumbent local exchange carrier ("ILEC"), along with various competitive local exchange carriers ("CLECs") and interexchange carriers are providing telephone service. Therefore, the Applicant would have to compete with those providers in order to obtain subscribers to its services. The Applicant would be a new entrant and would face competition from both an incumbent provider and other competitive providers in offering service to its potential customers. Therefore, the Applicant would generally not be able to exert market power. Thus, the competitive process should result in rates that are just and reasonable.

Both an initial rate (the actual rate to be charged) and a maximum rate may be listed for each competitive service offered. The rate charged for a service may not be less than the Company's total service long-run incremental cost of providing the service pursuant to A.A.C. R14-2-1109.

The rates proposed by this filing are for competitive services. In general, rates for competitive services are not set according to rate of return regulation. Staff obtained information from the Applicant indicating that its fair value rate base is zero. Accordingly, the Applicant's fair value rate base is too small to be useful in a fair value analysis. Spectrotel has submitted proposed tariff pages reflecting the actual rates that it will be charging for its long distance, local exchange and switched access services. Spectrotel has also provided additional rate comparison information of other competitive local exchange carriers in the State of Arizona. Staff has reviewed the proposed rates and believes they are comparable to the rates charged by competitive local carriers and local incumbent carriers operating in the State of Arizona. Therefore, while Staff considered the fair value rate base information submitted by the Applicant, the fair value rate base information provided should not be given substantial weight in this analysis.

5. LOCAL EXCHANGE CARRIER SPECIFIC ISSUES

Issues related to the provision of Local Exchange service are discussed below.

5.1 Number Portability

The Commission has adopted rules to address number portability in a competitive telecommunications services market. Local exchange competition may not be vigorous if customers, especially business customers, must change their telephone numbers to take advantage of a competitive local exchange carrier's service offerings. Consistent with federal laws, federal rules and A.A.C. R14-2-1308(A), the Applicant shall make number portability

available to facilitate the ability of a customer to switch between authorized local carriers within a given wire center without changing their telephone number and without impairment to quality, functionality, reliability or convenience of use.

5.2 Provision of Basic Telephone Service and Universal Service

The Commission has adopted rules to address universal telephone service in Arizona. A.A.C. R14-2-1204(A) indicates that all telecommunications service providers that interconnect into the public switched network shall provide funding for the Arizona Universal Service Fund (“AUSF”). The Applicant will make the necessary monthly payments required by A.A.C. R14-2-1204(B).

5.3 Quality of Service

Staff believes that the Applicant should be ordered to abide by the quality of service standards that were approved by the Commission for Qwest (f/k/a USWC) in Docket No. T-01051B-93-0183 (Decision No. 59421). Because the penalties developed in that docket were initiated because Qwest’s level of service was not satisfactory and the Applicant does not have a similar history of service quality problems, Staff does not recommend that those penalties apply to the Applicant. In the competitive market that the Applicant wishes to enter, the Applicant generally will have no market power and will be forced to provide a satisfactory level of service or risk losing its customers. Therefore, Staff believes that it is unnecessary to subject the Applicant to those penalties at this time.

5.4 Access to Alternative Local Exchange Service Providers

Staff expects that there will be new entrant providers of local exchange service who will install the plant necessary to provide telephone service to, for example, a residential subdivision or an industrial park much like existing local exchange companies do today. There may be areas where the Applicant installs the only local exchange service facilities. In the interest of providing competitive alternatives to the Applicant’s local exchange service customers, Staff recommends that the Applicant be prohibited from barring access to alternative local exchange service providers who wish to serve such areas. This way, an alternative local exchange service provider may serve a customer if the customer so desires. Access to other providers should be provided pursuant to the provisions of the 1996 Telecommunications Act, the rules promulgated there under and Commission rules on interconnection and unbundling.

5.5 911 Service

The Commission has adopted rules to address 911 and E911 services in a competitive telecommunications services market. The Applicant has certified that in accordance with A.A.C. R14-2-1201(6)(d) and Federal Communications Commission 47 CFR Sections 64.3001 and 64.3002, it will provide all customers with 911 and E911 service, where available, or will coordinate with ILECs and emergency service providers to provide 911 and E911 service.

5.6 Custom Local Area Signaling Services

Consistent with past Commission decisions, the Applicant may offer Caller ID provided that per call and line blocking, with the capability to toggle between blocking and unblocking the transmission of the telephone number, are provided as options to which customers could subscribe with no charge. Also, Last Call Return service that will not return calls to telephone numbers that have the privacy indicator activated, indicating that the number has been blocked, must be offered.

6. REVIEW OF COMPLAINT INFORMATION

The Applicant indicated it has not had an Application for service denied nor authority to provide service revoked in any state. Staff did not find any instances of denied applications or revocation of authority to provide service. The Applicant indicated that none of its officers, directors or partners have been or are currently involved any formal or informal complaint proceedings pending before any state or federal regulatory commission, administrative agency or law enforcement agency. Staff has found no instances of any formal or informal complaint proceedings involving the Applicant or any of its officers, directors or managers. The Applicant also indicated that none of its officers, directors or partners have been in or are currently involved in any civil or criminal investigations, or had judgments levied by any administrative or regulatory agency, or been convicted of any criminal acts in the past ten (10) years. Staff has found no instances of any civil or criminal investigations, judgments levied by any administrative or regulatory agency, or criminal convictions within the last ten (10) years involving the Applicant or any of its officers, directors or managers.

Staff contacted six (6) state commissions² in the jurisdictions where the Applicant is currently authorized to provide service to verify certification to provide service and to inquire about complaints. Each of the six states advised that the Applicant was indeed authorized to provide service in its jurisdiction and California, Florida, Texas and Wisconsin stated that no complaints had been received about the Applicant. Pennsylvania stated it had received four (4) complaints in 2011 and all had been resolved. New York indicated it had received eleven (11) initial complaints and one (1) escalated complaint from June 2011 to June 2012. None of these complaints was regarding slamming or cramming and all complaints, except one, had been resolved. The one pending complaint is for a customer whose service was cut off for nonpayment.

The Corporations Division has indicated that Spectrotel, Inc. is in good standing. The Consumer Services Division reports no complaints have been filed in Arizona from January 1, 2009 to August 22, 2012.

A search of the Federal Communications Commission's ("FCC") website found that there have been have been two (2) informal complaint proceedings³ involving the Applicant for

² California, Florida, New York, Pennsylvania, Texas and Wisconsin.

³ IC Nos. 09-S0295878 and 11-S2916944.

slamming in the past 12-month period. In both cases, the FCC granted the complainants' complaint.

7. COMPETITIVE SERVICES ANALYSIS

The Applicant has petitioned the Commission for a determination that the services it is seeking to provide should be classified as competitive.

7.1 Competitive Services Analysis for Local Exchange Services

7.1.1 A description of the general economic conditions that exist, which makes the relevant market for the service one that, is competitive.

The local exchange market that the Applicant seeks to enter is one in which a number of CLECs have been authorized to provide local exchange service. At locations where ILECs provide local exchange service, the Applicant will be entering the market as an alternative provider of local exchange service and, as such, the Applicant will have to compete with those companies in order to obtain customers. In areas where ILECs do not serve customers, the Applicant may have to convince developers to allow it to provide service to their developments.

7.1.2 The number of alternative providers of the service.

CenturyLink and various independent ILECs are the primary providers of local exchange service in the State. Several CLECs and local exchange resellers are also providing local exchange service.

7.1.3 The estimated market share held by each alternative provider of the service.

Until recently, CenturyLink and the independent ILECs are the primary providers of local exchange service in the State and they have a large share of the market.

7.1.4 The names and addresses of any alternative providers of the service that are also affiliates of the telecommunications Applicant, as defined in A.A.C. R14-2-801.

Spectrotel does not have any affiliates in Arizona.

7.1.5 The ability of alternative providers to make functionally equivalent or substitute services readily available at competitive rates, terms and conditions.

ILECs have the ability to offer the same services that the Applicant has requested in their respective service territories. Similarly many of the CLECs and local exchange resellers also offer substantially similar services.

7.1.6 Other indicators of market power, which may include growth and shifts in market share, ease of entry and exit, and any affiliation between and among alternative providers of the service(s).

The local exchange service market is:

- a. One in which ILECs own networks that reach nearly every residence and business in their service territories. Competition exists in most urban markets, but to a lesser degree in rural areas of the state.
- b. One in which new entrants will be dependent upon ILECs:
 1. To terminate traffic to customers.
 2. To provide essential local exchange service elements until the entrant's own network has been built.
 3. For interconnection.
- c. One in which ILECs have had an existing relationship with their customers that the new entrants will have to overcome if they want to compete in the market and one in which new entrants do not have a long history with any customers.
- d. One in which customers in more rural areas have few, if any choices since there is generally only one provider of local exchange service in rural service territories.
- e. One in which the Applicant will not have the capability to adversely affect prices or restrict output to the detriment of telephone service subscribers.

7.2 Competitive Services Analysis for Interexchange Services

7.2.1 A description of the general economic conditions that exist which makes the relevant market for the service one that is competitive.

The interexchange market that the Applicant seeks to enter is one in which numerous facilities-based and resold interexchange carriers have been authorized

to provide service throughout the State. The Applicant will be a new entrant in this market and, as such, will have to compete with those companies in order to obtain customers.

7.2.2 The number of alternative providers of the service.

There are a large number of facilities-based and resold interexchange carriers providing both interLATA and intraLATA interexchange service throughout the State. In addition, various ILECs provide intraLATA interexchange service in many areas of the State.

7.2.3 The estimated market share held by each alternative provider of the service.

The large facilities-based interexchange carriers (AT&T, Sprint, MCI WorldCom, etc.) hold a majority of the interLATA interexchange market, and the ILECs provide a large portion of the intraLATA interexchange market. Numerous other interexchange carriers have a smaller part of the market and one in which new entrants do not have a long history with any customers.

7.2.4 The names and addresses of any alternative providers of the service that are also affiliates of the telecommunications Applicant, as defined in A.A.C. R14-2-801.

None.

7.2.5 The ability of alternative providers to make functionally equivalent or substitute services readily available at competitive rates, terms and conditions.

Both facilities-based and resold interexchange carriers have the ability to offer the same services that the Applicant has requested in their respective service territories. Similarly many of the ILECs offer similar intraLATA toll services.

7.2.6 Other indicators of market power, which may include growth and shifts in market share, ease of entry and exit, and any affiliation between and among alternative providers of the service(s).

The interexchange service market is:

- a. One with numerous competitors and limited barriers to entry.
- b. One in which established interexchange carriers have had an existing relationship with their customers that the new entrants will have to overcome if they want to compete in the market.

- c. One in which the Applicant will not have the capability to adversely affect prices or restrict output to the detriment of telephone service subscribers.

8. RECOMMENDATIONS

The following sections contain Staff recommendations on the Application for a CC&N and the Applicant's petition for a Commission determination that its proposed services should be classified as competitive.

8.1 Recommendations on the Application for a CC&N

Staff recommends that Applicant's Application for a CC&N to provide intrastate telecommunications services, as listed in this Report, be granted. In addition, Staff further recommends:

1. That the Applicant complies with all Commission Rules, Orders and other requirements relevant to the provision of intrastate telecommunications services;
2. That the Applicant complies with federal laws, federal rules and A.A.C. R14-2-1308(A), to make number portability available;
3. That the Applicant abides by the quality of service standards that were approved by the Commission for Qwest in Docket No. T-01051B-93-0183;
4. That the Applicant be prohibited from barring access to alternative local exchange service providers who wish to serve areas where the Applicant is the only provider of local exchange service facilities;
5. That the Applicant provide all customers with 911 and E911 service, where available, or will coordinate with ILECs and emergency service providers to provide 911 and E911 service in accordance with A.A.C. R14-2-1201(6)(d) and Federal Communications Commission 47 CFR Sections 64.3001 and 64.3002;
6. That the Applicant be required to notify the Commission immediately upon changes to the Applicant's name, address or telephone number;
7. That the Applicant cooperates with Commission investigations including, but not limited to customer complaints;
8. The rates proposed by this filing are for competitive services. In general, rates for competitive services are not set according to rate of return regulation. Staff obtained information from the Company and has determined that its fair value rate base is zero. Staff has reviewed the rates to be charged by the Applicant and believes they are just and reasonable as they are comparable to other competitive

local carriers, local incumbent carriers and major long distance companies offering service in Arizona and comparable to the rates the Applicant charges in other jurisdictions. The rate to be ultimately charged by the Company will be heavily influenced by the market. Therefore, while Staff considered the fair value rate base information submitted by the Company, the fair value information provided was not given substantial weight in this analysis;

9. In the event the Applicant requests to discontinue and/or abandon its service area, it must provide notice to both the Commission and its customers. Such notice(s) shall be in accordance with A.A.C. R14-2-1107;
10. That the Applicant offer Caller ID with the capability to toggle between blocking and unblocking the transmission of the telephone number at no charge;
11. That the Applicant offer Last Call Return service that will not return calls to telephone numbers that have the privacy indicator activated;
12. Staff recommends that the Commission authorize the Applicant to discount its rates and service charges to the marginal cost of providing the services.

Staff further recommends that the Applicant be ordered to comply with the following. If it does not do so, the Applicant's CC&N shall be null and void after due process.

1. The Applicant shall docket conforming tariff pages for each service within its CC&N within 365 days from the date of an Order in this matter or 30 days prior to providing service, whichever comes first. The tariffs submitted shall coincide with the Application.
2. The Applicant shall:
 - a. Procure either a performance bond or an ISDLC equal to \$110,000. The minimum bond or ISDLC of \$110,000 should be increased if at any time it would be insufficient to cover advances, deposits, and/or prepayments collected for Applicant's customers. The bond or ISDLC should be increased in increments of \$55,000. This increase should occur when the total amount of advances, deposits, and/or prepayments is within \$11,000 of the total \$110,000 bond or ISDLOC amount.
 - b. Docket proof of the original performance bond or ISDLC with the Commission's Business Office and 13 copies of the performance bond or ISDLC with Docket Control, as a compliance item in this docket, within 90 days of the effective date of a Decision in this matter or 10 days before the first customer is served, whichever comes earlier. The performance bond or ISDLC must remain in effect until further order of the

Commission. The Commission may draw on the performance bond or ISDLC on behalf of and for the sole benefit of the Company's customers, if the Commission finds, in its discretion, that the Company is in default of its obligations arising from its Certificate. The Commission may use the performance bond or ISDLC funds, as appropriate, to protect the Company's customers and the public interest and take any and all actions the Commission deems necessary, in its discretion, including, but not limited to returning prepayments or deposits collected from the Company's customers.

- c. The Company shall notify the Commission as a compliance filing when the first customer is served.
 - d. If at some time in the future the Applicant does not collect advance, deposits and/or prepayments from its customers, Staff recommends that the Applicant be allowed to file a request for cancellation of its established performance bond or ISDLOC regarding its resold long distance, facilities-based local exchange and switched access telecommunications services. Staff recommends the Commission require that such a request reference the Decision in this docket and explain the Applicant's plans for canceling those portions of the performance bond or ISDLOC.
3. Abide by the Commission adopted rules that address Universal Service in Arizona. A.A.C. R14-2-1204(A) indicates that all telecommunications service providers that interconnect into the public switched network shall provide funding for the Arizona Universal Service Fund ("AUSF"). The Applicant will make the necessary monthly payments required by A.A.C. R14-2-1204(B).

8.2 Recommendation on the Applicant's Petition to Have Its Proposed Services Classified As Competitive

Staff believes that the Applicant's proposed services should be classified as competitive. There are alternatives to the Applicant's services. The Applicant will have to convince customers to purchase its services, and the Applicant has no ability to adversely affect the local exchange or interexchange service markets. Therefore, the Applicant currently has no market power in the local exchange, interexchange service or switched access markets where alternative providers of telecommunications services exist. Staff therefore recommends that the Applicant's proposed services be classified as competitive.