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BEFORE THE ARIZONA CORPORATION COMMISSION

GARY PIERCE
Chairman
BOB STUMP
Commissioner
SANDRA D. KENNEDY
Commissioner
PAUL NEWMAN
Commissioner
BRENDA BURNS
Commissioner

Arizona Corporation Commission

DOCKETED

JAN 18 2012

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IN THE MATTER OF UNS ELECTRIC, INC.)
APPLICATION FOR APPROVAL OF ITS
2012 RENEWABLE ENERGY STANDARD
AND TARIFF IMPLEMENTATION PLAN

DOCKET NO. E-04204A-11-0267

DECISION NO. 72738

ORDER

Open Meeting
December 13 and 14 2011
Phoenix, Arizona

BY THE COMMISSION:

FINDINGS OF FACT

1. UNS Electric, Inc. ("UNS" or "Company") is engaged in providing electric service within portions of Arizona, pursuant to authority granted by the Arizona Corporation Commission ("Commission").

2. On July 1, 2011, UNS filed for Commission approval of its 2012 Renewable Energy Standard and Tariff ("REST") Implementation Plan. On July 15, 2011, UNS filed a REST plan summary and a set of Powerpoint slides summarizing its REST plan. On July 29, 2011, UNS filed a Notice of Errata, updating its REST plan and related exhibits.

3. The following parties filed for intervention in this docket: SolarCity Corporation ("SolarCity") on August 9, 2011 and the Residential Utility Consumer Office ("RUCO") on August 31, 2011. All of these parties have subsequently been granted intervention in this docket. Comments have been filed in this proceeding by SolarCity on August 12, 2011. Questions from Commissioners Offices were filed on August 30 and September 7, 2011 from Commissioner Newman's office, and September 2, 2011 from Commissioner Burns' office. UNS filed answers

1 to Commissioner Burns' questions on October 3, 2011 and to Commissioner Newman's questions
2 on October 11, 2011.

3 4. UNS' initial filing requests approval of various REST plan components, including a
4 budget, incentive levels, an incentive trigger mechanism, customer class caps, various program
5 details, continuation of the Bright Arizona Solar Buildout Plan, introduction of a School
6 Vocational Program, and approval of research and development funding for 2011.

7 **UNS REST Experience Under 2011 REST Plan**

8 5. The Commission-approved implementation plan for 2011 contemplated a budget of
9 \$8.1 million. UNS projects spending its entire REST budget in 2011. Regarding installations and
10 reservations, the table below summarizes installations and reservations for future installations
11 through September 30, 2011 for UNS.

Residential	Photovoltaics			Solar Hot Water	
	Number of Systems	kW	kWh	Number of Systems	kWh
2011 Installations	95	531	902,700	15	41,250
Reservations	120	915	1,555,500	23	63,250

Commercial	Photovoltaics			Solar Hot Water	
	Number of Systems	kW	kWh	Number of Systems	kWh
2011 Installations	23	511	868,700	0	0
Reservations	21	1,820	3,094,000	1	5,091

20 6. The table below shows UNS' annual required MWh under the REST rules and its
21 installed-annualized and installed-annualized/reserved numbers. Installed annualized numbers
22 reflect systems that are installed and their production is annualized to reflect a full year's
23 production. Installed-annualized/reserved counts both the installed annualized systems, and the
24 systems that are reserved, but have not yet been installed.

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	Required (MWH)	Produced/Banked (MWH)
Residential DG	7,169	5,822 (installed – annualized) 7,423 (installed – annualized/reserved)
Commercial DG	7,169	5,510 (installed – annualized) 8,695 (installed – annualized/reserved)
Non-DG	43,016	22,136

School Vocational Program

7. In 2010, UNS proposed a new School Vocational Program (“SVP”) that would have involved the deployment of photovoltaic systems at high schools within UNS’ service territory in 2011. Due to concerns with the size of UNS’ 2011 REST plan budget, the Commission did not approve UNS’ proposed SVP program, but indicated UNS could request the program the following year if a similar program implemented by Tucson Electric Power Company (“TEP”) in 2011 was successful. UNS and TEP believe TEP’s SVP program was successful in 2011 and are thus requesting approval of a schools program in 2012. The SVP program would also provide assistance to schools in creating vocational training programs at the schools. UNS’ proposed program budget for 2012 is \$350,000. In discussions with UNS, the Company indicated that its budget is based upon installation of systems from 5 kW to 10 kW. The Company has indicated to Staff that all systems installed in 2012 could be installed at a 5 kW size, thus saving some system costs. Staff recommends that the size of systems installed in 2012 be set at 5 kW. UNS’ budget includes \$50,000 in training costs. Staff believes the program is beneficial and recommends approval of the SVP program at a reduced budget of \$227,500, including \$190,000 for systems and \$37,500 for training costs.

Bright Arizona Solar Buildout Plan

8. In UNS’ proposal for its 2011 REST plan, UNS requested approval of a four year build-out plan for the Bright Arizona Community Solar program for 1.25 MW each year of utility scale and utility-owned generation costs at a total cost of \$20 million or \$5 million per year.

9. The Bright Arizona program was approved by the Commission in Decision No. 72034 (December 10, 2010). The program allows UNS customers to purchase blocks of

1 renewable energy via an optional tariff rider. Customers would buy one or more 1 kW pieces of
 2 renewable energy, each representing 150 kWh per month, at a \$0.02 per kWh premium over the
 3 regular tariff rate. Such customers would then have that solar capacity component of their bill
 4 fixed for 20 years.

5 10. The Commission, in Decision No. 72034, also declined to approve the proposed
 6 four-year buildout program as proposed by UNS, but rather approved it for one year, stating that
 7 UNS may seek approval of additional years for the buildout plan as part of Commission
 8 consideration of future REST plans. As proposed by UNS in its 2011 and 2012 REST plans, UNS
 9 would recover carrying costs, depreciation, operations and maintenance, and property tax costs
 10 through the REST surcharge until such time as UNS files its next rate case, when these costs
 11 would be considered for inclusion in UNS' rate base. UNS projects annual recovery through the
 12 REST surcharge in upcoming years as shown on Table 3 on page 5 of the Company's application.
 13 This involves collection of \$665,169 in 2012 and \$323,341 in 2013, with these assets then
 14 projected to enter UNS' rate base as part of a 2013 rate proceeding. UNS then projects the
 15 buildout plan resulting in new recoveries of \$665,169 in 2014 and \$1,293,362 in 2015 through the
 16 REST charge as a result of on-going buildout plan costs until such costs would be addressed in the
 17 following UNS general rate case. For the 2012 REST plan, the buildout plan costs of \$665,169
 18 that UNS is proposing to recover include the line items shown in the following table.

Line Item	2011 Buildout Plan Costs
Carrying Costs	\$365,169
Book Depreciation	\$250,000
Operations and Maintenance	\$50,000
Total	\$665,169

22
 23 11. Upon further review of the Bright Arizona buildout plan, Staff recognizes that in
 24 approving UNS' 2011 REST plan, the Commission approved collection of various 2011 Bright
 25 Arizona buildout costs by UNS through the REST surcharge until such time as UNS' next rate
 26 case when they can be considered for collection through base rates. Therefore, Staff recommends
 27 increasing the UNS Owned budget line item from \$332,585 to \$665,169. Staff further recognizes
 28 that in Decision No. 71914 (September 10, 2010), the Commission provided for recovery of

1 buildout costs through the REST surcharge. Staff further recommends that the Commission
 2 approve the buildout program for 2012 as part of UNS' 2012 REST plan. Staff further
 3 recommends that UNS' 2012 buildout costs be recovered through the REST surcharge until such
 4 time as they are considered for recovery in a future UNS rate proceeding. Consistent with the
 5 Commission's approval of UNS' 2011 REST plan, Staff further recommends that reasonableness
 6 and prudence of buildout plan costs be examined in UNS' next rate case and that any costs
 7 determined to be not reasonable and prudent be refunded by the Company.

8 12. In discussions with UNS, the Company has indicated that some portion of this
 9 buildout program is not necessary to serve the Bright Arizona Community Solar program, but that
 10 the Company believes that the buildout program should continue at its projected scale to provide
 11 some diversity in its renewable portfolio between utility-owned and third party owned renewable
 12 generation. Staff believes that this is a reasonable proposal but that it is confusing to title the
 13 program the Bright Arizona Solar Buildout program when all these assets are not necessarily
 14 related to providing resources for the Bright Arizona Community Solar program. It should be
 15 recognized that this buildout program is fundamentally a program to fund utility-scale generation
 16 while recognizing that some portion of the assets built will provide resources for the Bright
 17 Arizona Community Solar program.

18 **Marketing Costs**

19 13. UNS has typically included a marketing budget in its annual REST plan filings.
 20 The approved 2011 REST plan included a budget of \$118,000. For the proposed 2012 REST plan
 21 budget, UNS has proposed \$100,000 in funding for marketing. The table below shows a breakout
 22 of various forms of marketing and advertising for the proposed 2012 REST plan submitted by
 23 UNS.

24 Line Item	UNS Proposed Funding in 2012 REST Plan
25 Television Advertisement	\$36,000
26 Billboard Advertisement	\$21,000
27 Radio Advertisement	\$21,000
Sponsorships	\$11,000
Educational	\$7,000
Promotional	\$4,000
28 Total	\$100,000

1 14. Staff believes that with the significant growth in the renewable energy industry in
 2 Arizona in recent years, there are now many venues for publicizing renewable energy technologies
 3 and programs, and that the renewable energy industry should bear the primary responsibility for
 4 marketing renewable energy in Arizona. Therefore, the need for continued funding of marketing
 5 by UNS' ratepayers has declined significantly. Thus, Staff is recommending approval of a
 6 marketing budget of \$10,000 as part of its 2012 REST plan proposal. Staff further recommends
 7 that in future REST plans, the burden of proof will be borne by UNS to justify the use of ratepayer
 8 funds to pay for marketing if UNS proposes use of ratepayer funds for marketing in future REST
 9 plans.

10 **Labor Costs**

11 15. UNS has a number of employees whose sole function is to work on REST related
 12 matters, and the cost of such employees is normally funded as part of the annual REST budget.
 13 UNS' labor budget in the approved 2011 REST plan and its proposed 2012 REST plan are shown
 14 in the table below.

15 Line Item	Approved 2011 REST Budget	UNS Proposed 2012 REST Budget
16 Internal Labor	\$232,750	\$270,529
17 External Labor	\$15,000	\$5,000
Materials and Supplies	\$15,000	\$15,000
18 Total	\$262,750	\$290,529

19 16. It is difficult in a Staff review of a REST plan to assess in a detailed manner the
 20 necessary level of labor costs for a utility such as UNS to achieve its requirements under the REST
 21 rules. Staff believes that there are likely reasons why additional labor costs could be incurred,
 22 such as continued growth in the REST requirements, but also reasons why labor costs may be
 23 reduced, such as the small number of commercial DG systems contemplated in UNS' proposed
 24 plan. Staff believes that on balance, it would be reasonable to provide the same labor cost to UNS
 25 as was provided in the 2011 REST plan, with external labor reduced \$10,000 for 2012 as proposed
 26 in UNS' budget, or a total of \$252,750.

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1 Research and Development

2 17. UNS is requesting approval of funding for research and development (“R&D”)
3 project work, in coordination with funding provided by TEP. Specifically, UNS would provide
4 continued funding to the AZRise Global Institute at the University of Arizona (“AZRise”). The
5 approved 2011 REST plan included \$20,000 for funding work with AZRise. UNS’ proposed 2012
6 REST plan budget includes an increase in this funding to \$50,000 for 2012. While Staff believes
7 there is value to the work AZRise does, Staff does not agree that the budget for such work should
8 be significantly increased at this time. Therefore Staff recommends approval of funding for UNS
9 to work with AZRise at a continued level of \$20,000, consistent with the 2011 REST plan.

10 Information Technology Costs

11 18. UNS’ proposed 2012 REST plan budget for information technology (“IT”) includes
12 a request for \$100,000, up from \$50,000 that was approved in the 2011 REST plan budget. Staff
13 believes that continued funding at the \$50,000 level, consistent with 2011 funding is reasonable
14 and should be approved for UNS’ 2012 REST plan.

15 Maximum Percentage of System Cost Paid Through Utility Rebates

16 19. In recent years, UNS’ REST plans have included a provision that the maximum
17 percentage of system cost for a customer that could be paid through utility rebates would be 60
18 percent. The Commission approved a reduction of this percentage in UNS’ 2011 REST plan to the
19 50 percent level. Staff believes that this should be given further consideration. To the extent the
20 maximum percentage can be reduced without significantly impacting the marketplace, such a
21 reduction could result in the most subsidized projects receiving a moderately lower subsidy. This
22 could result in a net increase in the number of projects completed for the same level of total
23 spending. The Company has indicated it did not anticipate that a reduction in the percentage to 40
24 percent would impact the amount of incentives paid and that UNS does not oppose such a change.
25 Staff believes that a reduction of this level to 40 percent would represent a further modest change,
26 but would be a step toward more efficiently spending REST funds. Staff recommends reducing
27 the maximum percentage of system cost that could be paid through utility rebates to 40 percent for
28 both residential and commercial projects.

1 Metering Costs

2 20. UNS has traditionally included funding in its REST plan budget to pay for UNS-
3 owned meters to monitor actual production from renewable installations under its REST program.
4 For 2012, UNS is proposing a budget of \$76,060 to pay for these meters. Arizona Public Service
5 (“APS”) does not use such meters and does not have a similar budget line item for these meters.
6 Staff believes that while such meters are beneficial in knowing with more specificity what
7 production is actually taking place from renewable energy installations, these meters are not
8 required for UNS to meet its REST requirements and Staff recommends not providing funding for
9 these meters in the 2012 REST plan budget.

10 Recovery of 2010 Undercollection

11 21. UNS’ budget includes a proposal to recover a \$242,841 under-recovery it
12 experienced in 2010. UNS has indicated to Staff that it spent roughly the amount budgeted for
13 2010, but that recoveries through the REST surcharge were lower than projected, resulting in the
14 under-recovery. Staff is cognizant of UNS’ desire to recover this additional amount of money
15 through its 2012 REST budget. UNS similarly requested recovery of \$363,356 in underrecovered
16 funds from 2009 in its 2011 REST plan budget, a request the Commission denied last year.
17 Therefore Staff has removed this line item from UNS’ budget under the Staff proposal,
18 recognizing that UNS can recover these funds through spending less than the budgeted amount in
19 2012 or another future year.

20 2012 REST Budget Proposals and DG Incentive Levels*21 UNS Proposed Budget*

22 22. UNS’ July 1, 2011 filing contained one budget proposal, including a request to
23 collect a 2011 undercollection of \$242,841. Thus, UNS is proposing spending of \$9,233,874 and
24 total costs to be recovered of \$9,476,715 in 2012.

25 Staff Proposed Budgets

26 23. As discussed above regarding various budget line items, Staff is proposing to
27 reduce the 2012 REST plan budget requested by UNS. To provide the Commission with a range
28 of possible approaches to UNS’ proposed 2012 REST plan budget, Staff will present two possible

1 options in this Staff Report. The two options and their differing characteristics are described
2 below.

3 Staff Option 1	Staff Option 2
4 Commercial DG UFI Funding of \$691,614	Commercial DG UFI Funding of \$286,803
Commercial DG PBI Funding of \$1,837,072	Commercial DG PBI Funding of \$1,709,178
5 Proposed Budget of \$7,315,078	Proposed Budget of \$6,782,373

Note: The approved 2011 budget is \$8,069,914.

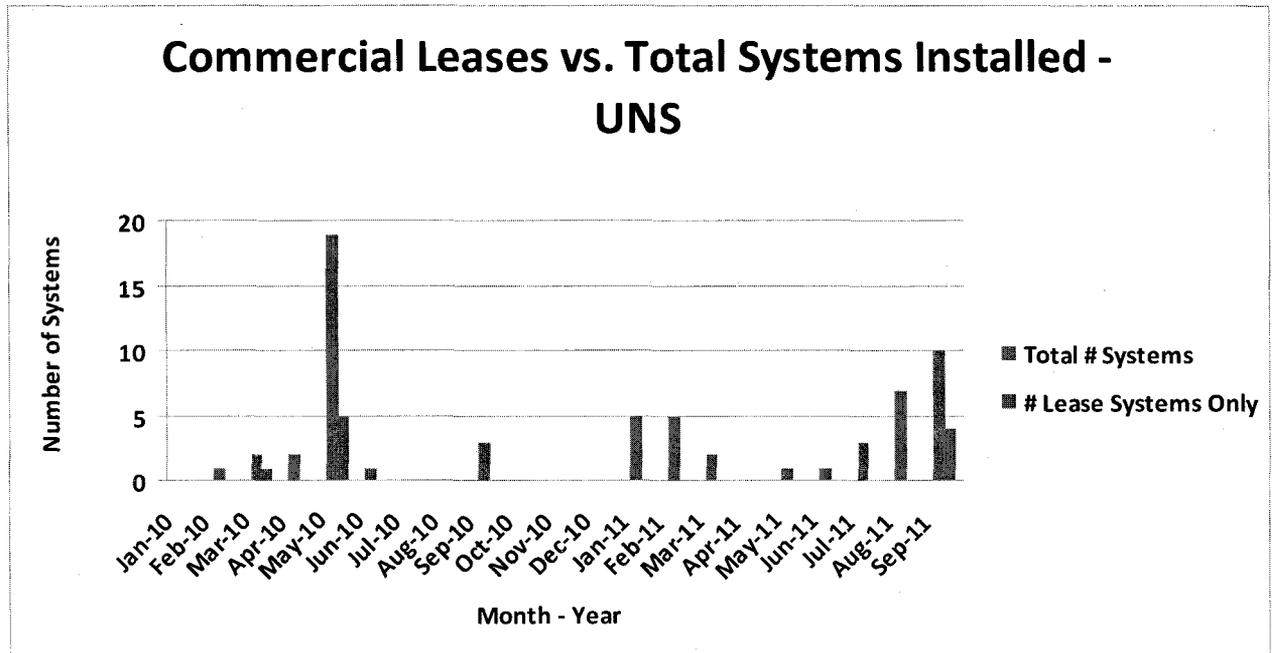
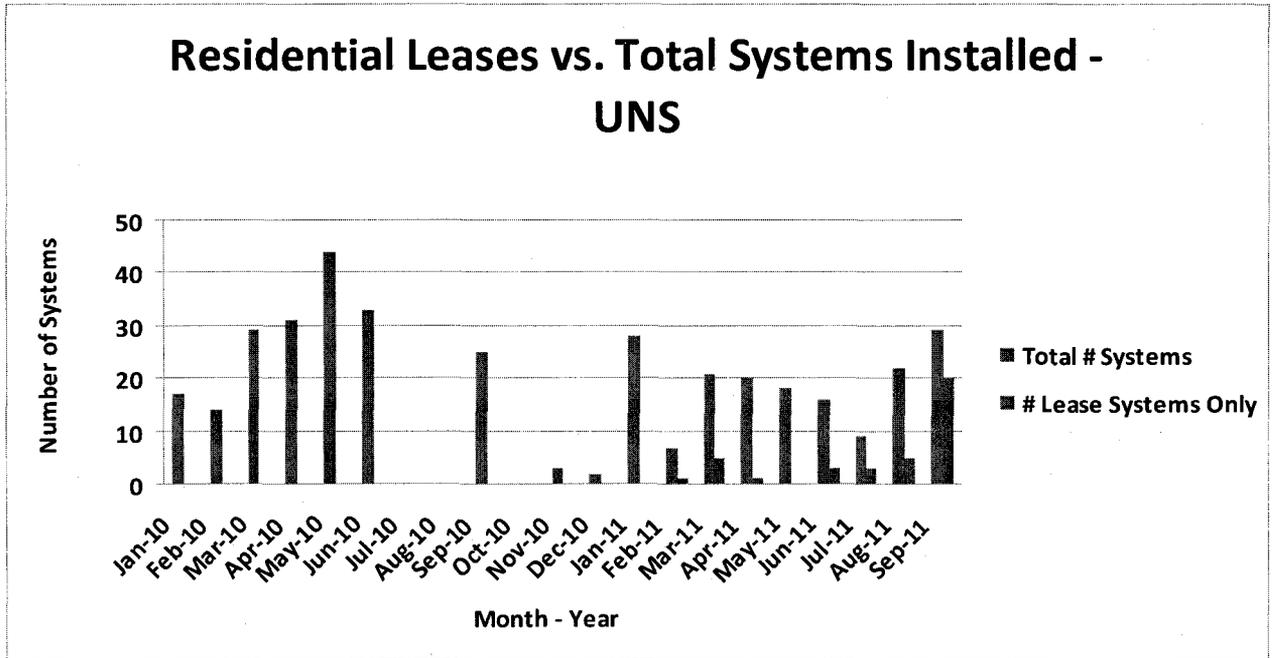
6 24. The Table below summarizes all of Staff's adjustments to UNS' proposed budgets.

7 Budget Line Item	UNS 2012 Proposed Budget	Staff 2012 Proposed Budget
8 UNS Owned Generation	\$665,169	\$332,585
Residential UFI	\$2,644,741	\$1,752,337
9 Commercial UFI	\$971,584	\$691,614 (Option 1) \$286,803 (Option 2)
10 Commercial PBI	\$1,837,072	\$1,837,072 (Option 1) \$1,709,178 (Option 2)
11 Marketing	\$100,000	\$10,000
12 Schools Program	\$300,000	\$190,000
UNS Training Costs	\$50,000	\$37,500
13 Metering	\$76,060	\$0
14 Total Labor Costs	\$291,529	\$252,750
Research and Development	\$50,000	\$20,000
15 Dues and Fees	\$15,000	\$7,500
16 Recovery of 2011 Undercollection	\$242,841	\$0

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18 *Proposed to Differentiate the Residential DG UFI for Leased and Non-Leased Systems*

19 25. UNS is proposing in its 2012 REST plan to differentiate its residential DG UFI
20 between leased and non-leased systems. In past years, all residential DG systems were eligible for
21 the same level of UFI. UNS' proposal is to provide a UFI to non-leased residential DG systems of
22 \$1.60 per watt and a UFI of \$1.00 per watt for leased systems. UNS has indicated to Staff that it
23 believes that this differentiation is necessary due to various tax and accounting advantages leased
24 systems have that non-leased systems do not have. Absent the proposed differentiation, UNS
25 believes that non-leased systems will not be competitive in the residential DG market. UNS also
26 has noted to Staff that its proposed \$1.00 per watt incentive level for leased systems matches the
27 current \$1.00 per watt incentive provided by APS under its rapid reservation program, with leased
28 systems making up a high percentage of systems under the APS program.

26. Leased systems had not typically been a significant part of UNS' market until very recently. The graphs below show the number of total and leased systems by month for UNS in 2010 and 2011 for the residential and commercial sectors. Both graphs demonstrate the very recent increase of leased systems in UNS' market, particularly in the residential market.



1 27. The graphs above demonstrate that leased systems have in very short order become
2 a major factor in the UNS market. In various venues related to this filing, UNS, leasing
3 companies, and other interested parties have made very different representations as to the cost,
4 accounting treatment, and tax benefits of leased systems versus non-leased systems. In the time
5 available to Staff to review UNS' application, Staff has been unable to reconcile the differing
6 representations made by UNS and other parties regarding leased versus non-leased systems.

7 28. For purposes of Staff's recommendations, Staff is not proposing to differentiate
8 incentives for residential DG between leased and non-leased systems. The REST rules do not
9 address the treatment of leased versus non-leased systems. Fundamentally, if leased systems can
10 be pursued with a significantly lower incentive level, as UNS' proposed REST plan and other
11 documents indicate, then UNS can do more residential DG systems for less money if a uniform,
12 lower incentive is applied to both leased and non-leased systems. This could result in a lower
13 overall REST budget and lower REST surcharges for UNS' customers.

14 29. It is also worth noting that long term, if incentive levels continue to drop, they may
15 at some point in the future disappear altogether, at which time there would inherently be no
16 differentiation between incentives for leased and non-leased systems. Thus, if a differential is
17 established, it is possible it will only be effective for some limited period of time into the future
18 until incentives disappear.

19 *Commercial DG Compliance*

20 30. A consideration regarding whether UNS has met compliance or is overcompliant
21 for commercial DG is Section R14-2-1805.E of the REST rules, which states:

22 "An Affected Utility may satisfy no more than 10 percent of its annual Distributed
23 Renewable Energy Requirement from Renewable Energy Credits derived from
24 distributed Renewable Energy Resources that are non-utility owned generators that
25 sell electricity at wholesale to Affected Utilities. This Wholesale Distributed
26 Generation Component shall qualify for the non-residential portion of the
27 Distributed Renewable Energy Requirement."

28 31. Thus, 10 percent of the total annual DG requirement, equivalent to 20 percent of the
total commercial DG requirement, could be met by such wholesale purchases. To date UNS has
not claimed most of its wholesale distributed generation purchases under this provision, even

1 though it has wholesale purchase contracts that would qualify under this provision. UNS has
2 indicated to Staff that it has 10 MW of wind and 6 MW of solar wholesale purchases that generate
3 roughly 41,000 MWH annually that are eligible to be counted as commercial DG. If these
4 wholesale purchases were counted toward UNS' commercial DG requirements, it would result in
5 UNS needing significantly less other commercial DG. Staff thus recommends that UNS report the
6 allowable amount of wholesale DG as commercial DG for purposes of compliance with the REST
7 rules. To the extent the Commission wishes to fund additional commercial DG projects in light of
8 the size of the wholesale DG component eligible to be counted as commercial DG, such
9 commercial DG projects can be given funding.

10 32. Industry representatives have expressed concern that with the structure of the REST
11 rules, there may be a significant drop in the amount of DG required in upcoming years. This is
12 fundamentally a result of the design of the REST rules, where the percentage of DG required
13 grows through 2012, increasing from 5 percent in 2007 to 30 percent in 2012 and years thereafter.
14 The solar industry has, in effect, become reliant on the annual 5 percent per year increase in the
15 DG portion of the REST requirements built into the REST rules through 2012, providing a
16 relatively steady opportunity for more DG projects each year.

17 33. In comparison, the overall REST requirements increased by 0.25 percent per year
18 through 2009, by 0.5 percent per year from 2010 to 2015, and by 1.0 percent per year from 2016
19 through 2025. The solar industry's big concern is that the DG component's percentage of overall
20 requirements stops growing before the overall REST component starts growing at the 1.0 percent
21 rate, resulting in a smaller increment of DG requirements from 2013 to 2015. The table below
22 shows the overall REST requirements by year and the DG requirements by year.

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Year	Overall REST Requirement	DG Requirement
2006	1.25%	0
2007	1.50%	5.0%
2008	1.75%	10%
2009	2.0%	15%
2010	2.5%	20%
2011	3.0%	25%
2012	3.5%	30%
2013	4.0%	30%
2014	4.5%	30%
2015	5.0%	30%
2016	6.0%	30%
2017	7.0%	30%
2018	8.0%	30%
2019	9.0%	30%
2020	10.0%	30%
2021	11.0%	30%
2022	12.0%	30%
2023	13.0%	30%
2024	14.0%	30%
After 2024	15.0%	30%

34. The September 13, 2011 comments from the Southern Arizona Solar Standards Board (“SASSB”) in Docket No. E-01933A-11-0269, regarding TEP’s 2012 REST plan, contains a graph on the front page which illustrates the dip in commercial DG requirements under the REST rules for the 2013 to 2015 period. The next page of the SASSB comments shows a second graph, reflecting a proposal by SASSB to shift some portion of DG requirements further in the future into the 2013-2015 period to at least partially fill in the dip shown for that period. Concerns with not taking action to fill in the 2013-2015 dip include possibly significant declines in installations and industry activity during that period. Staff would note that this issue has existed since the time the REST rules were created and nobody in past years has proposed scaling back the amount of DG in prior years to save some portion of those DG requirements to fill in the 2013-2015 dip. Importantly, this is not an issue that impacts the 2012 REST plans, as 2012 sees another 5 percent step up in the DG portion of the full REST requirements. While Staff believes that this is an issue of importance to the solar industry, it is not an issue that needs to be addressed in the Commission’s consideration of the 2012 REST plans. Staff thus recommends that UNS, when it

1 files its proposed 2013 REST plan in mid-2012, include a discussion of this issue in its filing and
2 make a proposal as to whether UNS believes the Commission should take action beyond what is
3 required in the REST rules to address the 2013-2015 dip.

4 *Staff Proposed 2012 UFI Incentive Levels*

5 35. UNS' filing proposed a residential DG UFI of \$1.60 for non-leased systems and
6 \$1.00 for leased systems. UNS is further proposing a commercial UFI of \$1.30 for commercial
7 DG systems. Staff would note that, as discussed earlier in the Staff report, Staff is not proposing
8 separate residential UFI levels for leased and non-leased systems. Information from UNS
9 indicates that leased system applications are now occurring in both the residential and commercial
10 DG sectors. As noted above, APS' Rapid Reservation Program has been having significant
11 participation through 2011 at the \$1.00 per watt UFI level. UNS' application in this proceeding
12 contemplates an incentive level of \$1.00 per watt for leased residential DG UFI projects. Thus,
13 Staff believes that there are multiple indications that a \$1.00 per watt incentive level may result in
14 significant participation in UNS' market in 2012. Thus, Staff is proposing a residential DG UFI
15 level of \$1.00 per watt in 2012. Staff is proposing the same \$1.00 per watt UFI level for
16 commercial DG projects in UNS' market in 2012. A side benefit of lowering UNS' proposed
17 \$1.50 per watt commercial DG UFI to the \$1.00 per watt level proposed by Staff is that any funds
18 allocated toward the commercial DG UFI will stretch further, resulting in more commercial DG
19 installations in 2012.

20 36. UNS' July 1, 2011 filing contains trigger proposals for the residential and
21 commercial DG UFI incentive levels if participation exceeds 60 percent compliance on or before
22 June 30, 2012, as UNS' 2011 triggers operated. In UNS' initial filing, the residential incentive
23 trigger would result in a reduction to \$1.35 per watt if the trigger were reached. The commercial
24 incentive trigger would result in a reduction to \$1.05 per watt if the trigger is reached. UNS' 2011
25 REST plan is the first REST plan to contain such triggers, but neither trigger was reached in 2011.
26 Staff believes that the trigger concept merits continuation, albeit at adjusted levels to reflect Staff's
27 proposed lower UFI levels and with an additional trigger date. Staff believes that the trigger
28 mechanism needs to be more aggressive, given that funds tend to run out later in the year and there

1 may be further reductions in the cost of renewable resources as the year progresses. Staff is
2 proposing three separate triggers.

3 37. Thus, under Staff's proposal for residential DG, the UFI would be reduced to \$0.85
4 per watt if 45 percent compliance is reached on or before June 30, 2012. In like manner, for
5 commercial DG, the UFI would be reduced to \$0.85 per watt if 45 percent compliance is reached
6 on or before June 30, 2012. The second triggers for both residential and commercial DG would, if
7 the June 30, 2012 trigger had been reached, reduce the incentive to \$0.70 per watt if 70 percent or
8 more of the incentive funding is reserved prior to September 30, 2012. If the June 30, 2012 trigger
9 has not been reached, then the second trigger would reduce the incentive to \$0.85 per watt. The
10 third trigger would involve a step-down in the incentive level if 90 percent compliance is reached
11 on or before November 30, 2011. The incentive would then be reduced to \$0.50 per watt if both
12 previous triggers were reached, \$0.70 per watt if one previous trigger was reached, and \$0.85 per
13 watt if no previous triggers were reached in 2012. The chart below lays out how the overall trigger
14 mechanism would work.

Date of Trigger	Compliance Level to Activate Trigger	Incentive Level If Trigger Activated
June 30, 2011	45%	\$0.85 per watt
September 30, 2011	70%	\$0.85 per watt if June 30 trigger was not activated. \$0.70 per watt if June 30 trigger was activated.
November 30, 2011	90%	\$0.85 per watt if no previous 2012 triggers activated. \$0.70 if one previous 2012 trigger activated. \$0.50 per watt if both previous 2012 triggers activated.

23 38. On the day that any trigger is activated, UNS will notify the solar industry by e-mail
24 and UNS will provide a similar notice on its website. The mechanics of the residential and
25 commercial triggers would include timely notification to the Commission and installers if the
26 trigger is reached. As well, Staff recommends that UNS post information on its own website, and
27 on the Arizonagoessolar.org website at least every two weeks, regarding its progress toward
28 reaching the triggers.

1 39. At the Commission's October 11, 2011 Staff Meeting, there was discussion
2 regarding TEP's commitment to providing additional funding at current incentive levels to 75
3 customers even after the approved budget for residential DG was fully depleted. Staff is
4 concerned that such events could occur for UNS. Thus, Staff recommends that UNS not commit
5 to or expend any further ratepayers funds for UFI or PBI incentives once a given year's approved
6 level of funds is depleted, absent approval from the Commission for such action.

7 *Performance-Based Incentive Levels*

8 40. Upon further review, Staff believes that the caps on the commercial performance-
9 based incentive levels should be reduced to reflect the lower incentive costs necessary at this time
10 and to avoid a large differential between UNS' and Staff's proposed APS' PBI levels. Staff now
11 recommends setting the PBI caps at a slightly higher level than is recommended by Staff for APS
12 in 2012, or \$0.092 per kWh for 70-200 kW systems, \$0.088 per kWh for 200-400 kW systems, and
13 \$0.084 per kWh for 401 kW and higher systems for UNS. This results in a reduction to the PBI
14 budget line item in Staff Option One from \$1,837,072 to \$1,786,546 and in Staff Option Two from
15 \$1,709,178 to \$1,692,416. This represents a reduction in the budget of \$50,526 under Staff Option
16 One and \$16,762 under Staff Option Two.

17 *2012 REST Plan Overall Budget Options*

18 41. The table below shows proposed spending levels by area for UNS' proposed 2012
19 REST budget options and Staff's proposed 2012 REST budget options.

Budget Components	2012 UNS Proposal	2012 Staff Option 1	2012 Staff Option 2
<i>Purchased Renewable Energy</i>			
Above market cost of conventional generation	\$2,126,470	\$2,126,470	\$2,126,470
UNS Owned	\$665,169	\$332,585	\$332,585
Subtotal	\$2,791,639	\$2,459,055	\$2,459,055
<i>Customer Sited Distributed Renewable Energy</i>			
Up-front incentive – residential	\$2,644,741	\$1,752,337	\$1,752,337
Up-front incentive – commercial	\$971,584	\$691,614	\$286,803

1	Annual Performance- Based Incentive (PBI)	\$1,837,072	\$1,837,072	\$1,709,178
2				
3	Meter Reading	\$6,250	\$6,250	\$6,250
4	Marketing	\$100,000	\$10,000	\$10,000
	Subtotal	\$5,559,647	\$4,297,273	\$3,764,568
5	<i>Technical Training</i>			
	Schools Program	\$300,000	\$190,000	\$190,000
6	Internal and Contractor Training	\$50,000	\$37,500	\$37,500
7	Subtotal	\$350,000	\$227,500	\$227,500
8	<i>Information Systems</i>			
	Subtotal	\$100,000	\$50,000	\$50,000
9	<i>Metering</i>			
	Subtotal	\$76,060	\$0	\$0
10	<i>Labor and Administration</i>			
11	Labor, Materials, Supplies	\$290,529	\$252,750	\$252,750
12	AZ Solar Website	\$1,000	\$1,000	\$1,000
13	Subtotal		\$253,750	\$253,750
14	<i>Research and Development</i>			
15	AZRISE	\$50,000	\$20,000	\$20,000
	Dues and Fees	\$15,000	\$7,500	\$7,500
16	Subtotal	\$65,000	\$27,500	\$27,500
17	Total Spending	\$9,233,874	\$7,315,078	\$6,782,373
18	UnderRecovered 2010 Funds	\$242,841	\$0	\$0
19	Total Amount for Recovery	\$9,476,715	\$7,315,078	\$6,782,373

Recovery of Funds Through 2012 REST Charge

42. UNS' proposed caps and per kWh charge are designed to recover UNS' proposed recovery amount of \$9.5 million. Staff's proposed caps and per kWh charge are designed to recover Staff's proposed budget of \$7.3 million and \$6.8 million for the two options provided by Staff.

43. The table below shows the proposed surcharge per kWh for each UNS and Staff option as well as the proposed caps under each option, in comparison to what is currently in effect for 2011.

	2011 Approved	2012 UNS Proposal	2012 Staff Option 1	2012 Staff Option 2
REST Charge (per kWh)	\$0.008315	\$0.010259	\$0.007795	\$0.007597
<i>Class Caps</i>				
Residential	\$5.00	\$6.00	\$4.50	\$4.00
Commercial	\$160.00	\$192.00	\$150.00	\$140.00
Industrial and Mining	\$5,000.00	\$6,000.00	\$5,500.00	\$5,000.00
Lighting	\$140.00	\$192.00	\$135.00	\$130.00

44. The cost recovery by customer class for the approved 2011 REST plan and estimates for the UNS and Staff options for the 2012 REST plan are shown in the table below.

	2011 REST Plan	2012 UNS Proposal	2012 Staff Option 1	2012 Staff Option 2
Residential	\$4,178,457 (51.8%)	\$4,670,642 (49.2%)	\$3,505,153 (47.9%)	\$3,153,976 (46.5%)
Commercial	\$2,858,280 (35.4%)	\$3,517,501 (37.1%)	\$2,694,023 (36.8%)	\$2,589,336 (38.2%)
Industrial and Mining	\$1,021,285 (12.7%)	\$1,289,076 (13.6%)	\$1,111,080 (15.2%)	\$1,034,273 (15.3%)
Lighting	\$6,115 (0.1%)	\$7,304 (0.1%)	\$5,094 (0.1%)	\$4,964 (0.1%)
Total	\$8,064,137	\$9,484,523	\$7,315,350	\$6,782,550

45. For comparison purposes, the table below shows the projected MWH sales by customer class for 2012.

Customer Class	2012 Projected Sales (MWH)
Residential	856,778 (44.0%)
Commercial	621,767 (31.9%)
Industrial and Mining	467,519 (24.0%)
Lighting	3,127 (0.2%)
Total	1,949,192

46. The table below shows the contribution, per kWh consumed, for each customer class (projected class cost recovery divided by projected class kWh sales). The table thus provides a comparison of the relative contribution to REST funding by each customer class on a per kWh basis. Staff's proposal for class caps and the per kWh charge is intended to gradually move the

1 customer classes closer to one another in terms of their contribution per kWh consumed in each
2 customer class.

3 Contribution	2011 REST Plan	2012 UNS	2012 Staff	2012 Staff
4 by Customer	(per kWh)	Proposal	Option 1	Option 2
5 Class		(per kWh)	(per kWh)	(per kWh)
6 (per kWh)				
7 Residential	\$0.0051	\$0.0055	\$0.0041	\$0.0037
8 Commercial	\$0.0046	\$0.0057	\$0.0043	\$0.0042
9 Industrial/ 10 Mining	\$0.0022	\$0.0028	\$0.0024	\$0.0022
11 Lighting	\$0.0072	\$0.0023	\$0.0016	\$0.0016

12 47. The table below shows the average REST charge by customer class as well as the
13 percentage of customers at the cap for each customer class.

14	2012 UNS Proposal	2012 Staff Option 1	2012 Staff Option 2
15 Residential - 16 Average Bill	\$4.84	\$3.64	\$3.28
17 Commercial - 18 Average Bill	\$30.18	\$22.76	\$21.88
19 Industrial and 20 Mining - 21 Average Bill	\$4,475.96	\$3,857.92	\$3,591.23
22 Lighting - 23 Average Bill	\$2.28	\$2.23	\$2.17
24 Residential - 25 Percent at Cap	70.6%	70.6%	70.6%
26 Commercial - 27 Percent at Cap	5.0%	5.0%	5.0%
28 Industrial and Mining - Percent at Cap	50.4%	46.2%	47.9%
Lighting - Percent at Cap	0.1%	0.1%	0.1%

48. Estimated customer bill impacts for various monthly consumptions are shown in the table below.

Customer Types	kWh / mo.	2011 REST Plan	2012 UNS Proposal	2012 Staff Option 1	2012 Staff Option 2
Residence Consuming 400 kWh	400	\$3.33	\$4.10	\$3.13	\$3.05
Residence Consuming 890 kWh	890	\$5.00	\$4.84	\$4.50	\$4.00
Residence Consuming 2,000 kWh	2,000	\$5.00	\$6.00	\$4.50	\$4.00
Dentist Office	2,000	\$16.63	\$20.52	\$15.64	\$15.24
Hairstylist	3,900	\$32.43	\$40.01	\$30.50	\$29.73
Department Store	170,000	\$160.00	\$192.00	\$150.00	\$140.00
Mall	1,627,100	\$160.00	\$192.00	\$150.00	\$140.00
Retail Video Store	14,400	\$119.74	\$147.73	\$112.62	\$109.76
Large Hotel	1,067,100	\$160.00	\$192.00	\$150.00	\$140.00
Large Building Supply	346,500	\$160.00	\$192.00	\$150.00	\$140.00
Hotel/Motel	27,960	\$160.00	\$192.00	\$150.00	\$140.00
Fast Food	60,160	\$160.00	\$192.00	\$150.00	\$140.00
Large High Rise Office Bldg	1,476,100	\$160.00	\$192.00	\$150.00	\$140.00
Hospital (< 3 MW)	1,509,600	\$5,000.00	\$6,000.00	\$5,500.00	\$5,000.00
Supermarket	233,600	\$160.00	\$192.00	\$150.00	\$140.00
Convenience Store	20,160	\$160.00	\$192.00	\$150.00	\$140.00
Hospital (> 3 MW)	2,700,000	\$5,000.00	\$6,000.00	\$5,500.00	\$5,000.00
Copper Mine	72,000,000	\$5,000.00	\$6,000.00	\$5,500.00	\$5,000.00

49. Staff recommends approval of the proposed Staff Option 1. Staff believes that this recommendation provides adequate funding to more efficiently achieve UNS' 2012 REST goals and even exceed its commercial DG requirement. Staff Option 1 also provides a reduction in the budget both from the 2011 approved REST plan budget and UNS' proposals for the 2012 REST plan budget. Staff recognizes that the Commission could select Staff Option 2 and still expect to meet the commercial DG requirement for 2012, but Staff believes there is value to providing a more significant level of funding for commercial DG projects, recognizing that during next year's

1 consideration of UNS' 2013 REST plan, there is likely to be further consideration of the dip in
2 new incremental DG required in 2013-2015 as well as potential commercial DG overcompliance.

3 **Staff's Concerns About REST Plan Formats**

4 50. The Staff is concerned that the REST Implementation Plans and REST Compliance
5 Reports are so diverse in format and content that it is difficult, if not impossible, for Staff and the
6 Commissioners to compare the programs and results from one utility to another. Staff believes
7 that, by developing a standardized template format for both the Implementation Plans and
8 Compliance Reports, the Staff, Commissioners, industry stakeholders and the general public will
9 better be able to consider and compare the plans and performance of all Arizona utilities subject to
10 the REST Rules.

11 51. In order for the public and the Commission to better understand the Utility Plans
12 and Compliance Reports, Staff believes that the utilities should work cooperatively to develop a
13 template for detailed spreadsheets that viewers can download and work with to explore alternative
14 scenarios. The detailed spreadsheets shall be in native format, including the assumptions used by
15 the utilities and the data to support the utility calculations. Care must be taken to protect
16 competitively confidential information, so that information would be blacked out in the public
17 version.

18 52. Staff recommends that the Commission order UNS to work with Arizona Public
19 Service Company and Tucson Electric Power Company in an effort to establish a REST Format
20 Working Group that would meet periodically with all other utility representatives to develop
21 standardized template formats for both REST Implementation Plans and REST Compliance
22 Reports. Staff recognizes that each utility is unique in a number of ways, so Staff suggests that
23 templates have two parts: mandatory information and optional/other information. The first part
24 would be detailed and identical in format. The second part would be an optional portion with a
25 flexible format that would vary by utility. The Working Group would solicit input, suggestions,
26 and detailed recommendations for stakeholders and the general public. In addition to developing
27 the templates of Implementation Plans and Compliance Reports, the Working Group would
28

1 develop templates for detailed spreadsheets that would be made available to the public on both the
2 utility website and the ArizonaGoesSolar.org website.

3 53. The Working Group should submit to the Commission a report with its
4 recommendations no later than September 1, 2012, for Staff approval. The effective date for usage
5 of the templates would be April 1, 2013, for the 2012 Compliance Reports and July 1, 2013, for
6 the 2014 REST Implementation Plans.

7 54. We believe the Working Group should also include renewable energy industry and
8 stakeholder representatives.

9 **Staff Recommendations**

10 55. Staff has recommended that the Commission approve the Staff proposed Option 1
11 for the 2012 REST plan, reflecting a REST charge of \$0.008660 per kWh, and related caps
12 reflected in the Staff proposal. This includes total spending and a total budget of \$7,597,136.

13 56. Staff has further recommended that the residential PV Up-Front Incentive be set at
14 \$1.00 per watt on January 1, 2012.

15 57. Staff has further recommended that the non-residential Up-Front Incentive be set at
16 \$1.00 per watt.

17 58. Staff has further recommended setting the PBI caps at \$0.092 per kWh for 70-200
18 kW systems, \$0.088 per kWh for 200-400 kW systems, and \$0.084 per kWh for 401 kW and
19 higher systems for UNS. This results in a reduction to the PBI budget line item in Staff Option
20 One from \$1,837,072 to \$1,786,546.”

21 59. Staff has further recommended approval of the trigger mechanisms for reducing DG
22 incentives as proposed by Staff, with trigger dates of June 30, 2012 (45 percent), September 30,
23 2012 (70 percent) and November 30, 2012 (90 percent). Incentive levels would then be set at
24 \$0.85 per watt after the first trigger occurs, \$0.70 per watt after the second trigger occurs, and
25 \$0.50 per watt after the third trigger occurs.

26 60. Staff has further recommended increasing the UNS Owned budget line item in
27 Staff Options One and Two from \$332,585 to \$665,169. Staff further recommends that the
28 Commission approve the buildout program for 2012 as part of UNS’ 2012 REST Plan. Staff

1 further recommends that UNS' 2012 buildout costs be recovered through the REST surcharge until
2 such time until such time as they are considered for recovery in a future UNS rate proceeding.
3 This results in an increase of \$332,584 in the budget for Staff Options One and Two.

4 61. Staff has further recommended that UNS' Buildout Program for 2012 be approved,
5 but that approval should not be granted for future years. Rather, UNS should seek approval for
6 further years of the buildout plan as part of the Company's seeking of Commission approval for
7 future annual REST plans.

8 62. Staff has further recommended that reasonableness and prudence of buildout plan
9 costs be examined in UNS' next rate case and that any costs determined not to be reasonable and
10 prudent be refunded by the Company.

11 63. Staff has further recommended that in future REST plans, the burden of proof will
12 be borne by UNS to justify the use of ratepayer funds to pay for marketing if UNS proposes to use
13 ratepayer funds for marketing in future REST plans.

14 64. Staff has further recommended approval of UNS' proposed research and
15 development projects and funding as modified by Staff herein.

16 65. Staff has further recommended reducing the maximum percentage of a project that
17 can be paid for with utility incentives to 40 percent.

18 66. We disagree, however, and will keep in place the current limit that allows UFI
19 incentives to cover up to 50 percent of total system costs.

20 67. Staff has further recommended that the Commission not differentiate between
21 leased and non-leased systems in setting DG UFIs for UNS' 2012 REST plan.

22 68. Staff has further recommended that UNS report the total allowable amount of
23 wholesale DG as commercial DG for purposes of compliance with the REST rules.

24 69. Staff has further recommended s that UNS post information on its own website, and
25 on the Arizonagoessolar.org website at least every two weeks, regarding its progress toward
26 reaching the triggers.

27 70. Staff has further recommended approval of the School Vocational Program, as
28 discussed herein.

1 IT IS FURTHER ORDERED that UNS Electric, Inc. shall post information on its own
2 website, and on the Arizonagoessolar.org website at least every two weeks, regarding its progress
3 toward reaching the triggers.

4 IT IS FURTHER ORDERED that UNS Electric be allowed to recover \$665,169 for 2011
5 Bright Arizona buildout plan costs through the REST surcharge in 2012 and that the 2012 buildout
6 costs be recovered through the REST surcharge until such time as they are considered for recovery
7 in a future UNS Electric rate proceeding. This results in an increase of \$332,584 in the budget for
8 Staff Options One and Two.

9 IT IS FURTHER ORDERED that UNS Electric's 2012 buildout program be and hereby is
10 approved as part of UNS' 2012 REST plan.

11 IT IS FURTHER ORDERED that reasonableness and prudence of buildout plan costs be
12 examined in UNS Electric, Inc.'s next rate case and that any costs determined not to be reasonable
13 and prudent be refunded by UNS Electric, Inc.

14 IT IS FURTHER ORDERED that in future REST plans, the burden of proof will be borne
15 by UNS Electric, Inc. to justify the use of ratepayer funds to pay for marketing if UNS Electric,
16 Inc. proposes to use ratepayer funds for marketing in future REST plans.

17 IT IS FURTHER ORDERED that UNS Electric, Inc. is allowed to recover \$76,070 in
18 metering costs through the 2012 REST surcharge.

19 IT IS FURTHER ORDERED that UNS Electric, Inc.'s proposed research and development
20 projects and funding be and hereby is approved as discussed herein.

21 IT IS FURTHER ORDERED that the maximum percentage of a project that can be paid
22 for with utility incentives be 50 percent.

23 IT IS FURTHER ORDERED that there shall not be a differentiation between leased and
24 non-leased systems in setting DG UFIs for UNS Electric, Inc.'s 2012 REST plan.

25 IT IS FURTHER ORDERED that UNS Electric, Inc. report the total allowable amount of
26 wholesale DG as commercial DG for purposes of compliance with the REST rules.

27 IT IS FURTHER ORDERED that the School Vocational Program be and hereby is
28 approved as discussed herein.

1 IT IS FURTHER ORDERED that UNS Electric, Inc. not commit to or expend any further
2 ratepayer funds for UFI or PBI incentives once a given year's approved level of funds is depleted,
3 absent approval from the Commission for such action.

4 IT IS FURTHER ORDERED that the formation of the REST Format Working Group be
5 and hereby is approved as discussed herein. UNS Electric, Inc. shall submit the Working Group's
6 report and recommendations by September 1, 2012, for Staff approval.

7 IT IS FURTHER ORDERED that residential, small commercial, large commercial, and
8 industrial customers who receive incentives, from the effective date of this decision, under the
9 REST rules will pay a monthly REST charge equal to the amount they would have paid without
10 the renewable installation. This payment shall begin when UNS reprograms its billing system to
11 accomplish this, or with the October 2012 billing, whichever is sooner. This shall only apply to
12 renewable systems installed after January 1, 2012.

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1 IT IS FURTHER ORDERED that UNS Electric, Inc. file the REST-TS1, consistent with
2 the Decision in this case, within 15 days of the effective date of the Decision.

3 IT IS FURTHER ORDERED that this Decision become effective immediately.
4

5 BY THE ORDER OF THE ARIZONA CORPORATION COMMISSION

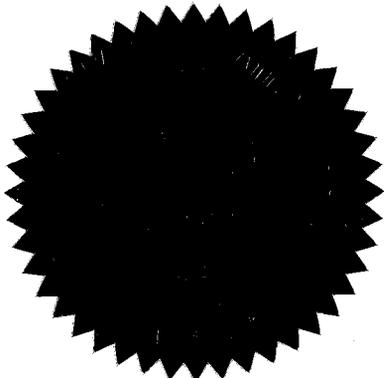
6
7 Gary A. Rees
CHAIRMAN

Bl. Ste
COMMISSIONER

8
9
10 COMMISSIONER

COMMISSIONER

Brenda Burns
COMMISSIONER



12 IN WITNESS WHEREOF, I, ERNEST G. JOHNSON,
13 Executive Director of the Arizona Corporation Commission,
14 have hereunto, set my hand and caused the official seal of this
15 Commission to be affixed at the Capitol, in the City of Phoenix,
16 this 13th day of JANUARY, 2012

17
18 Ernest G. Johnson
ERNEST G. JOHNSON
EXECUTIVE DIRECTOR

19
20
21 DISSENT: Paul Newman

22 DISSENT: Andrew P. Kennedy

23 SMO:RGG:llm\RM
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