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8 IN THE MATTER OF THE
9 APPLICATION OF TUCSON ELECTRIC
10 POWER COMPANY FOR APPROVAL
11 OF ITS 2011-2012 ENERGY
12 EFFICIENCY IMPLEMENTATION
13 PLAN

Docket No. E-01933A-11-0055

**COMMENTS AND OBJECTIONS OF
FREEPORT-MCMORAN COPPER &
GOLD INC. AND ARIZONANS FOR
ELECTRIC CHOICE AND
COMPETITION**

14 Freeport-McMoRan Copper & Gold, Inc. (Freeport-McMoRan) and Arizonans for
15 Electric Choice and Competition (AECC) (collectively "AECC") hereby submits its
16 comments on, and objections to Tucson Electric Power Company's Application for
17 Approval of its 2011-2012 Energy Efficiency Implementation Plan

18 **I. Overview of AECC's Position and Recommendations**

19 On January 31, 2011, Tucson Electric Power ("TEP") filed an Application for
20 Approval of its 2011-2012 Energy Efficiency Implementation Plan ("TEP Initial Filing").
21 This filing was supplemented by TEP on June 30, 2011 and updated by TEP on August
22 23, 2011 ("TEP Filing Update").

23 TEP's proposal calls for a dramatic, five-fold increase in TEP's DSM Surcharge,
24 from \$.001249/kWh to \$.006343/kWh. The proposed surcharge is intended to recover
25 program costs, an expanded performance incentive payment to TEP, and a proposed
26 Authorized Revenue Requirement True-Up ("ARRT").

AECC registers its strong objection to TEP's proposal. The proposal constitutes a
significant rate increase that should be rejected by the Commission. Specifically, AECC

1 objects to TEP's proposal for the following reasons:

- 2 • The overall rate increase is too great. TEP's proposal would increase
3 average rates by 5.3% for Residential customers, 4.6% for small commercial
4 customers, 6.2% for large commercial customers, 7.8% for industrial
5 customers, and 9.0% for mining customers. In lieu of TEP's proposal,
6 AECC recommends that the Commission adopt a uniform percentage DSM
7 surcharge that would not exceed 3% for any rate schedule.
- 8 • TEP's proposal is designed to overshoot the Commission's energy
9 efficiency ("EE") targets. Given the significant price tag of TEP's proposal,
10 the cost burden to customers should not be exacerbated by funding levels
11 that are more than necessary to meet EE goals.
- 12 • TEP's incentive proposal is too rich. TEP's incentive proposal would
13 increase performance incentives paid to TEP from \$1.1 million in 2010 to
14 \$16.4 million over the period 2011-2012. TEP's incentive proposal
15 explodes beyond current levels, in part, because it seeks to eliminate the
16 previously-approved cap of 10% of program expenses. In addition, TEP is
17 also proposing to be paid an incentive in advance of achieving its EE
18 targets, rather than after the fact.
- 19 • The requested ARRT of \$16.8 million is an improper rate increase. By the
20 terms of the 2008 Settlement Agreement in Docket No. E-01933A-07-0402,
21 TEP is precluded from increasing base rates prior to December 31, 2012.
22 TEP's proposal to increase fixed cost recovery through the ARRT is a de
23 facto increase in base rates and a violation of the Settlement Agreement and
24 Arizona Law. This proposal should be rejected by the Commission.

25 If its request for the ARRT is rejected, TEP requests a waiver from the 2011 and
26 2012 EE Standard. AECC does not object to TEP's request for a waiver from the 2011

1 and 2012 EE Standard if the waiver is accompanied by commensurate relief from the
2 DSM Surcharge proposed by TEP.

3 **II. TEP's Proposed Rate Increase is Too Great**

4 As shown in Table 1 below, TEP's proposal would increase rates for customers
5 anywhere from 4.6% to 9.0%. This is the type of material rate increase that is more
6 properly considered in a general rate case – and not from a discretionary program that is
7 supposed to save customers money. While investment in cost-effective energy efficiency
8 is a worthwhile objective, it is also critical to be mindful of the rate impact of
9 implementing utility programs. TEP's proposal fails to reasonably consider such rate
10 impacts. The size of the DSM rate increase proposed by TEP in its 2011-2012 Plan is
11 particularly burdensome in light of the prolonged economic downturn that has plagued
12 Arizona residents and businesses.

13 **Table 1**

14 (Source: TEP Filing Update; TEP FERC Form 1 (2010))

15

Proposed DSM Surcharge Increase by Rate Schedule				
Rate Schedule	Revenue Per kWh Sold	Proposed Increase/kWh	Percent Increase	Total Surcharge/Rev
16 1 - Residential	\$0.0969	\$0.005094	5.26%	6.22%
10 - General Service	\$0.1114	\$0.005094	4.57%	5.44%
17 13 - Large General Service	\$0.0818	\$0.005094	6.23%	7.30%
14 - Large Light & Power	\$0.0652	\$0.005094	7.81%	9.02%
18 Large Light & Power - Mining	\$0.0564	\$0.005094	9.03%	10.31%
Total Retail	\$0.0894	\$0.005094	5.70%	6.71%

19

20 In 2010, TEP DSM program expenditures totaled \$13 million, which was about
21 1.6% of retail revenue. [TEP Filing Update, Exhibit 5; FERC Form 1]. The current
22 DSM Surcharge of \$.001249/kWh collects revenues in a comparable amount. AECC did
23 not object to this level of program expenditure even though it has a cost impact on
24 customers. However, the proposed charge of \$.006343/kWh would balloon DSM charges
25 to 6.7% of retail revenue (see Table 1). For industrial and mining customers, the DSM
26 Surcharge would comprise 9-10% of customer bills. This level of rate impact on

1 customers for DSM is alarming and suggestive of a program that is about to catapult out
2 of control.

3 It is not reasonable to impose this level of cost burden on TEP customers for this
4 program, even for EE investments that are cost effective. DSM cost-effectiveness is
5 measured (properly) over the life of the DSM investment by comparing it to the cost of
6 supply-side alternatives. Yet, the costs of the supply-side alternatives with which DSM
7 competes are recovered from customers in a very different manner than the cost of DSM
8 investments: supply side costs are recovered from customers over the life of the
9 investment, e.g., 35 years, smoothing out the rate impact over time, whereas DSM
10 investment costs are recovered in full upfront, i.e., expensed in a single year. This
11 mismatch between cost recovery periods of supply-side and demand-side resources
12 explains, in part, why DSM that is cost effective can nevertheless cause unreasonable rate
13 impacts. That is clearly the case with TEP's proposal. A common sense alternative is
14 called for here.

15 AECC recommends that the TEP DSM Surcharge be restructured as an across-the-
16 board percentage rider. Our recommended **maximum** level for this rider to be applied to
17 each rate schedule is 3%, which is in line with the DSM riders adopted in other states. In
18 the West, utilities in Utah, New Mexico, Wyoming, and Idaho each use percentage riders.
19 Several of these are presented in Table 2 below. A percentage rider will increase the
20 transparency to customers of DSM program costs.

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Table 2

Percentage DSM Riders in Western States	
<u>Utility</u>	<u>DSM Rider</u>
El Paso Electric (New Mexico)	1.8052%
Idaho Power	4.75%
Public Service Co. of New Mexico	2.262%
Rocky Mountain Power (Idaho)	3.40%
Rocky Mountain Power (Utah)	3.70% (Industrial) / 3.91% (Residential)
Rocky Mountain Power (Wyoming)	0.43% (Industrial) / 1.87% (Residential)

If the DSM Surcharge is levied at AECC's maximum-recommended level of 3%, it would collect approximately \$25 million per year. This level of funding still would nearly double the funds available for EE programs relative to 2010 levels, and is fully sufficient to recover TEP's claimed annual program cost requirements of \$24.7 million at 2012 levels.

III. TEP's Proposal Is Designed to Overshoot the Commission's EE Targets

TEP's target energy efficiency savings is 116,133 MWh in 2011 and 163,367 MWh in 2012. [TEP Initial Filing, Table 3-2] In its updated Plan, TEP projects DSM program energy savings of 135,781 MWh in 2011 and 175,365 MWh for 2012, [TEP Filing Update, p. 2] which is 111% of the cumulative savings target for 2011-2012. Thus, TEP's proposed 2012 funding level of \$24.7 million for programs is more than is needed to meet the Commission's EE targets. Given the significant price tag of TEP's proposal, the cost burden to customers should not be exacerbated by funding levels that are more than necessary to meet the Commission's EE targets.

IV. TEP's Proposal for \$16.4 million in Utility Performance Incentive Payments Should Be Rejected

1 Currently, TEP's approved performance incentive is equal to 10% of societal
2 benefits, capped at 10% of program expenditures. In 2010, this produced a performance
3 incentive of \$1.1 million. [TEP Initial Filing, Exhibit 3, Table 2]. TEP now proposes to
4 be paid a performance incentive of approximately 8 times that amount on an annualized
5 basis: \$16.4 million for the 2011-2012 period. This dramatic increase in the proposed
6 utility performance incentive is a significant contributor to the inflated DSM Surcharge
7 that TEP seeks to impose on customers.

8 In significant part, the increase in the cost of the utility performance incentive
9 stems from TEP's proposal to eliminate the cap on the incentive equal to 10% of program
10 expenditures. [TEP Initial Filing, pp. 52-53] When the linkage to program expenditures
11 is severed, the incentive payment to TEP soars.

12 AECC opposes the adoption of this unnecessary increase in customer costs. TEP
13 program expenditure in 2012 is projected to be approximately double that of 2010. Thus,
14 under the currently-approved incentive mechanism, TEP's performance incentive could
15 double relative to its 2010 incentive. A doubling of the incentive payment should be
16 sufficient for TEP. A further quadrupling of the incentive payment is not a reasonable
17 cost burden to impose on customers.

18 Moreover, TEP is proposing to include its 2011-2012 incentive payments in rates
19 prior to demonstrating program success. TEP has the cart before the horse. The
20 incentive payments should only be charged to customers if and after TEP has met the
21 milestones required for such payments.

22 **V. The Requested ARRT Is an Improper Rate Increase and violates Arizona Law**

23 TEP is requesting an additional \$16.8 million through its proposed ARRT. This
24 mechanism would increase rates to customers to compensate TEP for its projected
25 reduction in fixed cost recovery attributable to EE programs. In the alternative, TEP
26 requests a waiver from the 2011 and 2012 EE Standard. [TEP Initial Filing, pp .55-56;

1 TEP Filing Update, p. 2]

2 TEP's request for a rate increase through the proposed ARRT violates the 2008
3 Settlement Agreement in Docket No. E-01933A-07-0402 and Arizona Law. Paragraph
4 10.1 of that Agreement provides for a rate case moratorium that freezes base rates through
5 the end of 2012:

6 Except as otherwise expressly provided herein, TEP's base rates, as
7 authorized in the Commission order approving this agreement, shall remain
8 frozen through December 31, 2012, and no Signatory shall seek any change
9 to TEP's base rates that would take effect before January 1, 2013.

10 Fixed cost recovery occurs through base rates. The fixed cost recovery "true-up"
11 that TEP seeks is effectively a \$16.8 million increase in its base rates; simply shifting the
12 recovery to the DSM Rider does not change the nature or substance of the rate increase
13 being requested.

14 AECC is a Signatory to the 2008 Settlement Agreement, and is entitled, along with
15 other customers, to the benefit of its bargain in agreeing to the terms of the rate increase
16 adopted as part of that Agreement, including the enforcement of the rate case moratorium
17 through the end of 2012. The proposed ARRT violates that Settlement Agreement and
18 Arizona Law and should be rejected by the Commission.

19 AECC does not object to TEP's alternative request for a waiver from the 2011 and
20 2012 EE Standard, if the waiver is accompanied by commensurate relief from the
21 burdensome DSM Surcharge proposed by TEP.

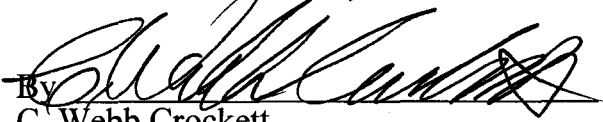
22 **VI. Conclusion**

23 AECC objects to TEP's proposal to dramatically impose a five-fold increase in its
24 DSM surcharge to recover program costs and an expanded performance incentive
25 payment to TEP and the proposed Authorized Revenue Requirement True-Up for the
26 reasons set forth above.

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RESPECTFULLY SUBMITTED this 26th day of September 2011.

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