

**ORIGINAL**  
**Lance J.M. Steinhart, P.C.**  
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Phoenix, Arizona 30005  
**RECEIVED**



Also Admitted in New York  
and Maryland

2011 SEP 15 P 12:49

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AZ CORP COMMISSION  
DOCKET CONTROL  
September 14, 2011

**VIA OVERNIGHT DELIVERY AND**  
**VIA EMAIL TO**  
**pgenung@azcc.gov**

Arizona Corporation Commission  
**DOCKETED**  
SEP 15 2011

Pamela Genung- Staff Analyst  
Arizona Corporation Commission  
1200 W. Washington Street  
Phoenix, Arizona 85007  
(602) 542-0664

DOCKETED BY 

Re: GC Pivotal, LLC  
Docket No. T-20787A-11-0095

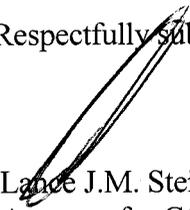
Dear Sir/Madam:

Enclosed please find for filing an original and thirteen (13) copies GC Pivotal, LLC's responses to the Commission's request PJG 1.10 – PJG 1.18 as well as 2 additional questions submitted for information in GC Pivotal, LLC's Application and Petition for Certificate of Public Convenience and Necessity to Provide Competitive Intrastate Telecommunications.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with additional information, please do not hesitate to contact me.

Respectfully submitted,

  
Lance J.M. Steinhart  
Attorney for GC Pivotal, LLC

cc: Mr. Dan Kardatzke  
Thomas H. Campbell, Esq.  
Mr. Richard Garner  
Michael W. Patten, Esq.  
Kimberly Ruht, Esq.

**ARIZONA CORPORATION COMMISSION  
STAFF'S FIRST SET OF DATA REQUESTS TO  
GC PIVOTAL, LLC ("GC PIVOTAL")  
Docket No. T-20787A-11-0095  
September 14, 2011**

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PJG 1.10 Does GC Pivotal plan to have employees in Arizona? If so, please indicate how many.

**RESPONSE:** No. Not at this time.

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
STAFF'S FIRST SET OF DATA REQUESTS TO  
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PJG 1.11 Will GC Pivotal be providing telecommunications services directly to end-users?

**RESPONSE:** Yes.

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: [rgarner@pivotalgroup.com](mailto:rgarner@pivotalgroup.com)  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
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PJG 1.12      In its Application at item (A-9) and on several proposed tariff pages included in its Application, GC Pivotal indicated that its proposed rates are Individual Case Basis ("ICB"). The Arizona Corporation Commission requires rates for all services within a Company's tariff regardless of the Company's intention to offer ICBs. Please review, make the appropriate corrections, and file replacement tariff pages for Original Pages 15 through 23 in GC Pivotal's proposed Arizona Tariff No. 1.

**RESPONSE: Please see attached Exhibit "A".**

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
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PJG 1.13      In its Application at item (A-9) number 5, GC Pivotal indicates that it does not access a charge for returned checks. Please insert a similar statement within GC Pivotal's proposed Arizona Tariff No. 1 and file the appropriate replacement tariff page.

**RESPONSE: Please see attached Exhibit "A".**

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
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PJG 1.14      In its Application at item (A-15), GC Pivotal stated that it will not collect deposits, advances or prepayments. Please insert a similar statement within GC Pivotal's proposed Arizona Tariff No. 1 and file the appropriate replacement tariff page.

**RESPONSE: Please see attached Exhibit "A".**

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
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September 14, 2011**

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PJG 1.15      Please file a replacement tariff page to GC Pivotal's proposed Arizona Tariff No. 1 to include a definition for the Arizona Corporation Commission.

**RESPONSE:** Please see attached Exhibit "A".

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
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PJG 1.16 In GC Pivotal's proposed Arizona Tariff No. 1, at Original Page 6, 3 (F) of the Definitions, a statement is made concerning ICBs being "made available to Commission Staff upon request on a proprietary basis". Please explain how this statement is in compliance with A.A.C. R14-2-1115(C)3.

**RESPONSE: Please see attached Exhibit "A".**

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
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September 14, 2011**

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PJG 1.17      Please explain how GC Pivotal calculated the rates that will be contained in GC Pivotal's proposed Arizona Tariff No. 1 for each of its services.

**RESPONSE:** Based upon cost of purchasing circuits from its underlying carrier.

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
STAFF'S FIRST SET OF DATA REQUESTS TO  
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September 14, 2011**

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PJG 1.18 Please indicate why you believe that your range of rates is just and reasonable using a competitive market analysis. Your analysis should contain publicly available examples of tariff rates and charges charged by the incumbent and other carriers for similar services. Please provide actual tariff pages and use the attached matrix format to show your actual or proposed tariff rates and charges. At a minimum, show tariff information of Qwest and two other competitors in Arizona. The material you provide should enable Staff to determine whether the tariff rates and charges of the Applicant are just and reasonable compared to other competitors offering the same or similar telecommunications services in Arizona. *(See Attachments A & B - By Competitor) (For the Applicant's ease, an excel file can be provided by contacting Pamela Genung at pgenung@azcc.gov).*

**RESPONSE: The Company will not provide residential or voice services, but will provide resold data services only to business customers pursuant to individual contracts. GC Pivotal has no market power and that the reasonableness of its rates will be evaluated in a market with numerous competitors.**

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
STAFF'S FIRST SET OF DATA REQUESTS TO  
GC PIVOTAL, LLC ("GC PIVOTAL")  
Docket No. T-20787A-11-0095  
September 14, 2011**

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Additional Question 1:

Where is the customer care center located that GC Pivotal identifies that it will be utilizing in its response to PJG 1.9? Please provide the city and state name.

**RESPONSE:** Customer Care Center is located at 180 North LaSalle St., Suite 2430, Chicago, IL 60601.

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: rgarner@pivotalgroup.com  
Telephone Number: (602) 956-7200

**ARIZONA CORPORATION COMMISSION  
STAFF'S FIRST SET OF DATA REQUESTS TO  
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Docket No. T-20787A-11-0095  
September 14, 2011**

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Additional Question 2:

Does GC Pivotal have Applications to provide service pending in other states? If so, please list those states and the status of each.

**RESPONSE:** GC Pivotal has a pending Application in Wyoming due to data request review.

All Contacts Providing Information/Response for the above question:

Richard Garner, Secretary and Treasurer  
3200 East Camelback Road, Suite 295, Phoenix, Arizona 85018  
E-Mail: [rgarner@pivotalgroup.com](mailto:rgarner@pivotalgroup.com)  
Telephone Number: (602) 956-7200

**EXHIBIT "A"**

**Tariff Replacement Pages**

**Lance J.M. Steinhart, P.C.**

1720 Windward Concourse  
Suite 115

Alpharetta, Georgia 30005

2011 AUG 29 P 12:11

Also Admitted in New York  
and Maryland

Telephone:(770) 232-9200  
Facsimile:(770) 232-9208

AZ CORP COMMISSION  
DOCKET CONTROL

August 25, 2011

**VIA OVERNIGHT DELIVERY**

Docket Control  
Arizona Corporation Commission  
1200 W. Washington Street  
Phoenix, Arizona 85007  
(602) 542-2237

Re: GC Pivotal, LLC  
Docket No. T-20787A-11-0095

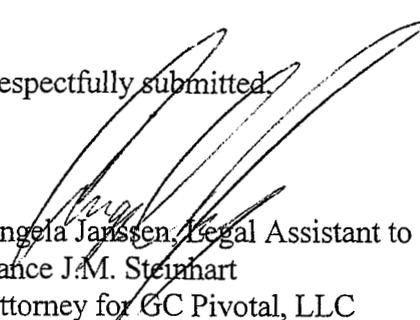
Dear Sir/Madam:

Pursuant to staff request, enclosed please find for filing an original and thirteen (13) copies of GC Pivotal, LLC's replacement Tariff No. 1, Pages 6, 12, 15, 16, 17, 18, 19, 20, 21, 22 and 23.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with additional information, please do not hesitate to contact me.

Respectfully submitted,

  
Angela Janssen, Legal Assistant to  
Lance J.M. Steinhart  
Attorney for GC Pivotal, LLC

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### 3. DEFINITIONS

As used in this Tariff, the following terms shall have the following meanings unless the context otherwise require:

- A. Bit - The smallest amount of information in the binary system of notation.
- B. Cable Facilities - A copper, coaxial and/or fiber optic cable network with associated repeater amplifiers and coupling devices which provides the path for transmission of signals to or from the Customer's or User's Premises.
- C. Commission - Arizona Corporation Commission.
- D. Customer - The person, firm, corporation or other legal entity which contracts with the Company to receive telecommunications services from the Company.
- E. Circuit - A communications path of a specific bandwidth or transmission speed between two or more points of termination.
- F. Facilities - All Company-owned or operated equipment and Cable Facilities used to provide telecommunications services.
- G. Individual Case Basis - A service arrangement for private line or private circuit services the Company will make available to Customers in a non-discriminatory manner. Rates for interexchange dedicated access, private line or circuit, non-switched services will be determined on an Individual Customer Basis (ICB). ICB rates will be structured to recover the Company's cost of providing the service and shall be filed with the Commission not later than five business days after execution. If the contract includes both competitive and noncompetitive services, it must be filed at least five business days prior to the effective date of the contract and must separately state the tariffed rate for the noncompetitive services and the price for the competitive services. ICB rates will not be used for switched services.
- H. Premises - A building or structure on property not separated by a public right-of-way. The property may be divided by a private right-of-way or easement, such as a railroad right-of-way.
- I. Private Line Service - An unswitched full-time transmission service utilizing the Facilities to connect two or more designated Customer or User locations.
- J. Terminating Facilities - All equipment placed in a structure that converts the transmitted signal to a requested service type, connects the structure to the Company's network and provides a point of interface/connection to which the Customer can connect its equipment. This equipment may include electronic equipment, cable, wiring, connecting panels and blocks.
- K. User - A person, firm, or corporation designated as a user of common carrier services furnished to the Customer. A User must be specifically named in the Customer's application for services.

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Issued: February 28, 2011

Issued by:

Richard Garner, Secretary and Treasurer  
GC Pivotal, LLC  
200 South Wacker Drive, Ste. 1650  
Chicago, Illinois 60606

Effective:

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## 7. SPECIAL CONSTRUCTION

Provision of service may require special construction of Facilities and equipment by the Company. Special construction arrangements of Facilities may be undertaken by the Company at the request of the Customer or User and upon determination by the Company that such charge should apply in the particular instance.

A. Survey and Design. Prior to engaging in any special construction, survey and design studies may be required. Should that be the case, the Company and the Customer may agree to arrange for the performance of those studies, the review and acceptance thereof by both the Company and the Customer, and the appropriate charges therefore. Failure to agree on the performance of such studies, the acceptability thereof, or the charges therefore, shall constitute grounds for denial of the requested service by the Company.

B. Charges for Special Construction. All recurring and non-recurring charges for special construction shall be set forth in the contract between the Company and the Customer, and shall be the responsibility of the Customer, regardless of the projected charges for the provision of service by the Company.

## 8. SPECIAL CHARGES

A. Out-of-Normal Work Hours: The charges specified in this Section 7 do not contemplate work being performed by Company employees at a time when overtime wages apply, due to the request of the Customer, nor do they contemplate work once begun being interrupted by the Customer. If the Customer requests labor be performed at hours of the day or days of the week other than during normal working hours or days (8:00 a.m. to 4:30 p.m., Monday through Friday), or during holidays, or if the Customer interrupts work once begun, an additional charge may be imposed, equal to the actual higher costs incurred by the Company for overtime and materials.

B. Maintenance and Service Charge: The Customer may be responsible for the cost incurred by the Company in connection with a maintenance and/or service visit to the Customer's or User's Premises when the difficulty or trouble results from the equipment or Facilities provided by the Customer or User, or when failure in the Company's equipment or Facilities is attributable to the Customer or User or their agents. Said cost shall be based upon the current labor rate and material costs of the Company in effect at the time of the visits.

C. Return Check Charge: The Company will not charge a return check charge.

D. Deposits, Advances or Prepayments: The Company will not collect deposits, advances or prepayments.

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Issued: February 28, 2011

Issued by:

Richard Garner, Secretary and Treasurer  
GC Pivotal, LLC  
200 South Wacker Drive, Ste. 1650  
Chicago, Illinois 60606

Effective:

**11. PRIVATE LINE SERVICES RATES AND CHARGES**

1. Private Line Service

Private line service provides a dedicated transmission path on a point-to-point basis that does not interfere with a Company switch. Private line is offered on a DC-n and OC-n level. DC-n Services include DS-1 and DS-3 level. OC-n Services include OC-3, OC-12, OC-48 and OC-192 level.

Frame Relay and ATM Services also available.

2. DS1 Service

2.1 Non-Channelized

(A) Installation and Ancillary/Administrative Charges

Rate Element	Charge Per DS1			
	Out of Term	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Installation Charge	\$1,000.00	\$700.00	\$500.00	\$0.00
Service Order Change Charge	\$325.00	\$325.00	\$325.00	\$325.00
Service Order Cancellation Charge	\$500.00	\$500.00	\$500.00	\$500.00

(B) Monthly Recurring Charge – Fixed

	Fixed Monthly Recurring Charges			
	Out of Term	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Per Circuit	\$850.00	\$775.00	\$720.00	\$675.00

(C) Interoffice Channel Charge - Per Mile

The per mile interoffice Channel charge is as follows:

	Per Mile Charge			
	Out of Term	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Per Mile	\$3.25	\$2.35	\$2.25	\$2.20

11. PRIVATE LINE SERVICES RATES AND CHARGES (cont.)

3. DS3 Service

3.1 Non-Channelized

(A) Installation and Ancillary/Administrative Charges

Rate Element	Charge Per DS3		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Installation Charge	\$1,600.00	\$1,000.00	\$0.00
Service Order Change Charge	\$525.00	\$525.00	\$525.00
Service Order Cancellation Charge	\$1,000.00	\$1,000.00	\$1,000.00

(B) Monthly Recurring Charge - Fixed

	Fixed Monthly Recurring Charges		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Per Circuit	\$7,000.00	\$4,750.00	\$3,500.00

(C) Interoffice Channel Charge - Per Mile

The per mile interoffice Channel charge is as follows:

	Per Mile Charge		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Per mile	\$25.00	\$24.50	\$22.50

11. PRIVATE LINE SERVICES RATES AND CHARGES (cont.)

4. OC3 Service

4.1 Non-Channelized

(A) Installation and Ancillary/Administrative Charges

Rate Element	Charge Per OC3		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Installation Charge	\$3,000.00	\$2,500.00	\$0.00
Service Order Change Charge	\$2,500.00	\$2,500.00	\$2,500.00
Service Order Cancellation Charge	\$2,500.00	\$2,500.00	\$2,500.00

(B) Monthly Recurring Charge - Fixed

	Fixed Monthly Recurring Charges		
	1 Yr Term Plan Maximum	3 Yr Term Plan Maximum	5 Yr Term Plan Maximum
Per Circuit	\$25,000.00	\$25,000.00	\$25,000.00

(C) Interoffice Channel Charge - Per Mile

The per mile interoffice Channel charge is as follows:

	Per Mile Charge		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Per mile	\$25.00	\$24.50	\$22.50

11. PRIVATE LINE SERVICES RATES AND CHARGES (cont.)

5. OC12 Service

5.1 Non-Channelized

(A) Installation and Ancillary/Administrative Charges

Rate Element	Charge Per OC12		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Installation Charge	\$4,000.00	\$3,500.00	\$0.00
Service Order Change Charge	\$4,000.00	\$4,000.00	\$4,000.00
Service Order Cancellation Charge	\$3,500.00	\$3,500.00	\$3,500.00

(B) Monthly Recurring Charge - Fixed

	Fixed Monthly Recurring Charges		
	1 Yr Term Plan Maximum	3 Yr Term Plan Maximum	5 Yr Term Plan Maximum
Per Circuit	\$25,000.00	\$25,000.00	\$25,000.00

(C) Interoffice Channel Charge - Per Mile

The per mile interoffice Channel charge is as follows:

	Per Mile Charge		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Per mile	\$25.00	\$24.50	\$22.50

11. PRIVATE LINE SERVICES RATES AND CHARGES (cont.)

6. OC 48 Service

6.1 Non-Channelized

(A) Installation and Ancillary/Administrative Charges

Rate Element	Charge Per OC12		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Installation Charge	\$5,000.00	\$4,500.00	\$0.00
Service Order Change Charge	\$5,000.00	\$5,000.00	\$5,000.00
Service Order Cancellation Charge	\$4,500.00	\$4,500.00	\$4,500.00

(B) Monthly Recurring Charge - Fixed

	Fixed Monthly Recurring Charges		
	1 Yr Term Plan Maximum	3 Yr Term Plan Maximum	5 Yr Term Plan Maximum
Per Circuit	\$25,000.00	\$25,000.00	\$25,000.00

(C) Interoffice Channel Charge - Per Mile

The per mile interoffice Channel charge is as follows:

	Per Mile Charge		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Per mile	\$25.00	\$24.50	\$22.50

**11. PRIVATE LINE SERVICES RATES AND CHARGES (cont.)**

7. OC 192 Service

7.1 Non-Channelized

(A) Installation and Ancillary/Administrative Charges

Rate Element	Charge Per OC12		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Installation Charge	\$6,000.00	\$5,500.00	\$0.00
Service Order Change Charge	\$6,000.00	\$6,000.00	\$6,000.00
Service Order Cancellation Charge	\$5,500.00	\$5,500.00	\$5,500.00

(B) Monthly Recurring Charge - Fixed

	Fixed Monthly Recurring Charges		
	1 Yr Term Plan Maximum	3 Yr Term Plan Maximum	5 Yr Term Plan Maximum
Per Circuit	\$25,000.00	\$25,000.00	\$25,000.00

(C) Interoffice Channel Charge - Per Mile

The per mile interoffice Channel charge is as follows:

	Per Mile Charge		
	1 Yr Term Plan	3 Yr Term Plan	5 Yr Term Plan
Per mile	\$25.00	\$24.50	\$22.50

11. PRIVATE LINE SERVICES RATES AND CHARGES (cont.)

8. Domestic Frame Relay Service

8.1 FRS UNI Port Termination - Per Port

(A) DSO

Port Speed	Monthly Recurring Charges			One Time Charge*
	1 Year	3 Year	5 Year	
56/64 Kbps	\$273.00	\$261.00	\$243.00	\$350.00

\* One Time Charge does not apply with 5 Year Term.

(B) DS1/Fractional DS1

Port Speed	Monthly Recurring Charges			One Time Charge*
	1 Year	3 Year	5 Year	
128 Kbps	\$491.00	\$471.00	\$437.00	\$350.00
192 Kbps	\$591.00	\$567.00	\$549.00	\$350.00
256 Kbps	\$709.00	\$680.00	\$632.00	\$350.00
320 Kbps	\$815.00	\$782.00	\$756.00	\$350.00
384 Kbps	\$893.00	\$857.00	\$796.00	\$350.00
448 Kbps	\$1,011.00	\$969.00	\$938.00	\$350.00
512 Kbps	\$1,101.00	\$1,056.00	\$981.00	\$350.00
576 Kbps	\$1,191.00	\$1,142.00	\$1,105.00	\$350.00
640 Kbps	\$1,269.00	\$1,217.00	\$1,178.00	\$350.00
704 Kbps	\$1,323.00	\$1,269.00	\$1,228.00	\$350.00
768 Kbps	\$1,357.00	\$1,301.00	\$1,209.00	\$350.00
1024 Kbps	\$1,853.00	\$1,777.00	\$1,651.00	\$350.00
1536 Kbps	\$2,370.00	\$2,272.00	\$2,111.00	\$350.00

\* One Time Charge does not apply with 5 Year Term.

11. PRIVATE LINE SERVICES RATES AND CHARGES (cont.)

8. Domestic Frame Relay Service (cont.)

8.2 FRS NNI Access Gateway - Cumulative CIR Per Customer Site

Allocated Bandwidth	Monthly Recurring Charges	One Time Charges **
4 to 16 Kbps	\$35.00	\$0.00
17 to 32 Kbps	\$45.00	\$0.00
33 to 48 Kbps	\$52.00	\$0.00
49 to 64 Kbps	\$60.00	\$0.00
65 to 128 Kbps	\$89.00	\$0.00
129 to 192 Kbps	\$130.00	\$0.00
193 to 256 Kbps	\$144.00	\$0.00
257 to 320 Kbps	\$162.00	\$0.00
321 to 384 Kbps	\$179.00	\$0.00
385 to 448 Kbps	\$204.00	\$0.00
449 to 512 Kbps	\$229.00	\$0.00
513 to 576 Kbps	\$254.00	\$0.00
577 to 640 Kbps	\$279.00	\$0.00
641 to 704 Kbps	\$304.00	\$0.00
705 to 768 Kbps	\$327.00	\$0.00
769 to 832 Kbps	\$352.00	\$0.00
833 to 896 Kbps	\$377.00	\$0.00
897 to 960 Kbps	\$402.00	\$0.00
961 to 1024 Kbps	\$427.00	\$0.00
1.025 to 2 Mbps	\$475.00	\$0.00
Each Add'l Mbps Over 2 Mbps***	\$475.00	\$0.00

\*\*Charged only once per Customer site for Access Gateway set-up.

\*\*\*Portions of Mbps over 2 Mbps will be charged the corresponding portion of the 1.025 to 2 Mbps charge.

Issued: February 28, 2011

Issued by:

Richard Garner, Secretary and Treasurer  
GC Pivotal, LLC  
200 South Wacker Drive, Ste. 1650  
Chicago, Illinois 60606

Effective:

11. PRIVATE LINE SERVICES RATES AND CHARGES (cont.)

8. Domestic Frame Relay Service (cont.)

8.3 PVCs – Duplex

CIR/PVC	Monthly Recurring Charges	One Time Charges
4 Kbps	\$16.00	\$0.00
8 Kbps	\$16.00	\$0.00
16 Kbps	\$16.00	\$0.00
32 Kbps	\$31.00	\$0.00
48 Kbps	\$46.00	\$0.00
64 Kbps	\$63.00	\$0.00
128 Kbps	\$125.00	\$0.00
192 Kbps	\$190.00	\$0.00
256 Kbps	\$251.00	\$0.00
320 Kbps	\$315.00	\$0.00
384 Kbps	\$375.00	\$0.00
448 Kbps	\$440.00	\$0.00
512 Kbps	\$500.00	\$0.00
576 Kbps	\$565.00	\$0.00
640 Kbps	\$625.00	\$0.00
704 Kbps	\$690.00	\$0.00
768 Kbps	\$750.00	\$0.00
832 Kbps	\$815.00	\$0.00
896 Kbps	\$875.00	\$0.00
960 Kbps	\$940.00	\$0.00
1024 Kbps	\$1,000.00	\$0.00

8.4 Ancillary/Administrative Charges

Rate Element	Charge
FRS Configuration Change Charge	\$50.00
FRS Port Order Change Charge	\$100.00
PVC Order Change Charge	\$50.00
Service Order Cancellation Charge	\$250.00