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E-01025A-11-0268

DOCKET NO. E-01025A-11-_____

APPLICATION

IN THE MATTER OF THE APPLICATION
OF AJO IMPROVEMENT COMPANY
ELECTRIC DIVISION – FOR APPROVAL OF
ITS 2012 AND 2013 RENEWABLE ENERGY
STANDARD TARIFF IMPLEMENTATION PLAN

Ajo Improvement Company (“AIC”) submits its proposed 2012-13 Renewable Energy Standard Tariff Implementation Plan (“2012-13 REST Plan”) – which includes its Plan for Distributed Renewable Energy Resources – required by the Arizona Corporation Commission’s Renewable Energy Standard Tariff Rules. Given the particular facts and circumstances of AIC (including its small customer base and service territory), AIC believes its implementation plans for renewable energy should be for two years.

AIC’s implementation plans for renewable energy have been consistent, in procuring Eligible Renewable Energy Resources and offering incentives for eligible Distributed Renewable Energy Resources. AIC plans to continue these for at least the next two years and has no plans to alter or change its REST Plan through 2013. Because AIC’s plan is consistent, because it has no plans to change offering distributed renewable energy incentives for eligible resources from current levels, and due to the time and resources it takes to seek approval, AIC believes that its 2012-13 REST Plan, and the waiver request, should be approved through 2013. If approved, AIC would file its next REST Plan for approval on July 1, 2013.

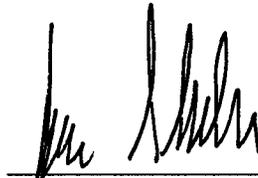
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1 For these reasons, AIC requests approval of its 2012-2013 REST Plan through 2013, with its
2 next filing (for 2014 and 2015) due July 1, 2013.

3 RESPECTFULLY SUBMITTED this 1st day of July, 2011.

4 AJO IMPROVEMENT COMPANY

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8 By



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13 Original and thirteen copies of the foregoing
14 filed this 1st day of July, 2011, with:

15 Docket Control
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19 Copy of the foregoing hand-delivered
20 this 1st day of July, 2011, to:

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AJO IMPROVEMENT COMPANY

2012 AND 2013 RENEWABLE ENERGY STANDARD IMPLEMENTATION PLAN ("2012-13 REST PLAN")

1. INTRODUCTION

Ajo Improvement Company ("AIC") submits 2012-13 REST Plan to comply with the Renewable Energy Standard Tariff Rules ("REST Rules"). The REST Rules are codified at A.A.C. R14-2-1801 to R14-2-1816. AIC is required to submit an REST Plan annually on July 1st outlining how it intends to comply with the Rules. The REST Plan must include the following information:

- A description of Eligible Renewable Energy Resources to be added per year for the next five (5) years. A description of each technology, the kW and kWh to be obtained and the estimated cost per kWh and total cost per year.
- A description of how each Eligible Renewable Energy Resource is to be obtained.
- A proposed evaluation of whether AIC's existing funding will allow it to recover its reasonable and prudent costs of complying with the RES.
- A line-item budget allocating specific funding for Distributed Renewable Energy Resources, for the Customer Self-Directed Renewable Energy Option, for power purchase agreements, for utility-owned systems, and for each Eligible Energy Resource described in the REST Plan.

The REST Rules require that 3.50% of total kWh retail sales be from eligible Renewable Energy Resources in 2012, 4.00% in 2013, 4.50% in 2014, 5.00% in 2015 and 6.00% in 2016. The REST Rules further require that 30% of the total Renewable Energy Resource Requirement come from Distributed Renewable Energy Resources for each year from 2012 through 2016.

It takes considerable time and expense for AIC to develop and file its REST Plan each year. Further, AIC is not planning to change its programs within the plan for at least the next two years. AIC does not anticipate needing to alter the per-kWh rate or caps its customers are charged for implementing the programs in this plan. For this reason, AIC applied for a two-year approval for its REST Plan, with its next filing to take place July 1, 2013.

2. BACKGROUND

AIC is a small electric utility that serves about 1,042 customers in and around the town of Ajo, Arizona. Its current customer base (per its 2010 Utilities Division

Annual Report) consists of approximately 876 residential customers, 165 non-residential customers and 1 resale customer. Many of AIC's residential customers are retired or on fixed incomes. None of the 165 non-residential customers has demand over 3 MW. Presently, AIC owns no generation and procures all of its power from the wholesale market to meet load. It is interconnected with the transmission grid only at the Ajo 69 kV substation. AIC's service territory is remote and is approximately one square mile.

AIC lacks the resources, personnel and expertise to own, operate or develop renewable generation. Therefore, AIC has no current plans to develop or own any renewable generation for the foreseeable future. AIC will continue to procure Eligible Renewable Energy Resources and offer incentives for eligible Distributed Renewable Energy Resources.

AIC believes that its Energy Sales for 2012 and 2013 will be approximately 12,500,000 kWh. Based on that average, AIC anticipates that its Annual Renewable Energy Requirement will be as follows:

- approximately 437,500 kWh in 2012;
- approximately 500,000 kWh in 2013;
- approximately 562,500 kWh in 2014;
- approximately 625,000 kWh in 2015;
- approximately 750,000 kwh in 2016; and
- approximately 1,875,000 kWh after 2024.

AIC anticipates its annual Distributed Renewable Energy Requirement will be the following:

- approximately 131,250 kWh in 2012;
- approximately 150,000 kWh in 2013;
- approximately 168,750 kWh in 2014;
- approximately 187,500 kWh in 2015;
- approximately 225,000 kWh in 2016: and
- approximately 562,500 kWh after 2024.

3. PLAN FOR ELIGIBLE RENEWABLE ENERGY RESOURCES.

For 2012 and 2013, AIC will continue to procure Eligible Renewable Energy Resources from one or more sources – which may include solar, geothermal, wind and biomass – to meet its requirements. AIC intends to procure such resources through bi-lateral transactions with one or more counterparties. AIC cannot state with any specificity how much it will procure of any one resource. This is because of many factors – including uncertainties related to operational performance, deliverability of such resources and sufficiency of transmission. Further, renewable generation has the potential to not meet scheduled

commercial operation and may not match needed delivery schedules and planned quantities. AIC is aware of the potential for renewable contract termination or major delays in delivering renewable energy. Nonetheless, AIC will make best efforts to procure the necessary amount of Eligible Renewable Energy Resources to meet its 2012 and 2013 requirements.

AIC maintains that the pricing for it to procure and deliver such renewable generation to its service territory is at a premium of approximately \$45 per MWh over generation from Conventional Energy Resources. This is based on the cost of generation and the cost to deliver the energy and meet the requirements of R14-2-1803.F. AIC has and continues to procure eligible energy from generation on per-kWh (energy) basis. Based on AIC's information and belief, the following tables best summarize the description of kWh, and cost above conventional resources for AIC:

Planned Renewable Generation Procurement (MWh)

Year	2012	2013	2014	2015	2016	Total
Energy – Prospective Procurement ¹	306.25	350.0	393.75	437.50	525.00	2,012.5

Cost Above Conventional Generation (\$'s)²

Year	2012	2013	2014	2015	2016	Total
Total Energy – Prospective Procurement	13,781	15,750	17,719	19,687	23,625	90,562

The above-generation cost is an estimate based upon AIC's experience with prior renewable energy procurements. Given the uncertainties with AIC procuring eligible renewable generation, costs may vary significantly going forward.

4. PLAN FOR DISTRIBUTED RENEWABLE ENERGY RESOURCES.

AIC understands the importance of Distributed Renewable Energy Resources to the Commission. Therefore, AIC will continue to offer incentives to customers to encourage the promulgation of eligible Distributed Renewable Energy Resources. These payments are designed to defray some of the costs of a system designed to offset a customer's typical load. Many of the incentives AIC will continue to offer are above what is being offered by other Arizona electric utilities. Despite these increased incentives, customers have not chosen to apply for incentives and to install customer-owned eligible resources. The Company intends to continue to notify its customers of the availability of increased incentives.

¹ Based on AIC's belief that its 2009 Energy Sales will equal approximately 12,500,000 kWh.

² Based on a premium for renewable generation at about \$45.0 per MWh.

Types and Requirements for Eligible Distributed Renewable Energy Systems

Examples of eligible Distributed Renewable Energy Resources include:

- Photovoltaic Systems;
- Solar Space Cooling;
- Non-Residential Solar Water Heating and Space Cooling;
- Small Residential Solar Water Heating;
- Small Residential Solar Space Heating;
- Biomass/Biogas Cooling;
- Non-Residential Solar Daylight; and
- Small Wind Generator.

An eligible distributed renewable energy system (a system applying one or more of the technologies included in A.A.C. R14-2-1802.B.) must include a dedicated performance meter that allows for measurement of system energy production. Systems receiving incentives must be installed according to manufacturers' recommendations and generally accepted industry standards, as well as comply with all applicable federal, state and local regulations, accepted governmental statutes, codes, ordinances, and accepted engineering and installation practices. Any system must be inspected by the jurisdiction having authority over construction projects in the customer's locale. Any distributed renewable energy system must meet all applicable interconnection requirements. Written confirmation of meeting all applicable standards must be provided to AIC. All major components of the distributed renewable energy system must be purchased no more than 180 days before AIC receives an application for incentive payments from a customer.

Further, some technology-specific criteria reference third-party standards. The requirements of those standards are fully applicable when referenced as part of technology specific criteria. Rapid growth in national and international renewable energy programs is resulting in greater need for the development of standardization in design, implementation, performance measurement, system integrity, and installation. New standards may possibly develop in the near future for technologies included below; AIC may add these new standards as they become available. The following standards or standard development bodies are referenced below as part of the technology criteria for specific eligible Distributed Renewable Generation Resources:

- The Active Solar Heating Systems Design Manual developed by the American Society of Heating, Refrigerating, and Air Conditioning Engineers, Inc. ("ASHRAE") in cooperation with the Solar Energy Industries Association ("SEIA") and the ACES Research and Management Foundation (the Design Manual)
- Arizona state boiler regulations (see R4-13-406)

- The select technology specific qualification developed by the California Energy Commission (“CEC”)
- Solar Rating and Certification Corporation (“SRCC”). The SRCC criteria and ratings can be viewed at www.solar-rating.org.
- The Underwriters Laboratory (“UL”).
- IEEE-929 standard for utility interconnection of PV systems.

The eligible distributed renewable energy system must meet Company and Arizona Corporation Commission interconnection requirements for self-generation equipment. See <http://images.edocket.azcc.gov/docketpdf/0000074361.pdf> for these requirements.

Further, AIC reserves the right to modify standards as technology changes on a case by case basis, pending independent laboratory analysis, Professional Engineer (“PE”) stamp, or AIC engineering analysis.

For certain systems, AIC may require proper labeling of all system components, including AC & DC disconnects, service panel (outside cover) and breakers (inside the service panel).

Technology Specific Criteria

The following equipment qualifications listed are mandatory requirements which must be met at the time of project commissioning to receive an incentive from AIC. The installation guidance is intended to provide consumers with information on installation and operation practices which are most likely to achieve the systems designed output. AIC now mandates that all projects to be installed according to installation guidance in order to receive an incentive; this is because the installation guidance reflects both industry and utility concurrence on those practices that are important for a technology to best achieve the designed output. AIC may consider additional installation guidance items for inclusion as part of future requirements.

Photovoltaic Systems

Equipment Qualifications

All Systems

- The Customer System components must be certified as meeting the requirements of IEEE-929 - Recommended Practice for Utility Interface of Photovoltaic Systems
- Photovoltaic components must be certified by a nationally recognized testing laboratory as meeting the requirements of UL-1703 - Standard for Flat Plate Photovoltaic Modules and Panels Systems and be covered by a non-prorated manufacturer's warranty of at least 20 years.
- The inverter must be certified as meeting the requirements of IEEE-1547 - Recommended Practice for Utility Interface of Photovoltaic Systems and it must be UL-1741 certified. Inverters must be covered by a manufacturer's

warranty of at least ten years.

- The Customer System design and installation must meet all requirements of the latest edition of the National Electrical Code, including Article 690 and all grounding, conductor, raceway, over-current protection, disconnect and labeling requirements
- All other electrical components must be UL listed.
- The Customer System and installation must meet the requirements of all federal, state and local building codes and have been successfully inspected by the building official having jurisdiction. Accordingly, the installation must be completed in accordance with the requirements of the latest edition of National Electrical Code in effect in the jurisdiction where the installation is being completed (NEC), including, without limitation, Sections 200-6, 210-6, 230-70, 240-3, 250-26, 250-50, 250-122, all of Article 690 pertaining to Solar Photovoltaic Systems, thereof, all as amended and superseded.
- The Customer System must meet Company and Arizona Corporation Commission interconnection requirements for self-generation equipment. See <http://images.edocket.azcc.gov/docketpdf/0000074361.pdf> for these requirements.
- Other equipment qualifications may be specifically required as determined by AIC.

Off Grid Systems are not included in this program

Installation Guidance

- A grid-connected Residential Customer System must have a total solar array nameplate rating of at least 1,200 watts DC and no more than 20,000 watts AC.
- The Customer System installation must meet the following requirements:

"AN AC DISCONNECT MEANS SHALL BE PROVIDED ON ALL UNGROUNDED AC CONDUCTORS and SHALL CONSIST OF A LOCKABLE GANG OPERATED DISCONNECT CLEARLY INDICATING OPEN OR CLOSED. THE SWITCH SHALL BE VISUALLY INSPECTED TO DETERMINE THAT THE SWITCH IS OPEN. THE SWITCH SHALL BE CLEARLY LABELED STATING "DG SERVICE DISCONNECT."

- The utility meter and utility disconnect will be installed in a location readily accessible by AIC during normal business hours.
- Products must be installed according to manufacturers' recommendations.
- The Customer System photovoltaic panels and modules must face within +/- 100 degrees of true south, and be substantially unshaded from 9 am to 3 pm. System arrays which are facing at an azimuth angle of more than 20 degrees from true south or shaded for more than one hour per day may be subject to a reduced amount of incentive payment. This reduced amount will depend on the array azimuth angle from due south as well as the number of shaded hours.

- The Customer System photovoltaic panels and modules must be fitted at an angle of 0 degrees to 60 degrees from horizontal. System arrays which are fitted with an elevation angle of less than 20 degrees or more than 35 degrees above horizontal may be subject to a reduced amount of incentive payment.
- For Residential Customer Systems, Company will provide a meter and meter socket that will be installed in a readily accessible outdoor location by the Customer between the DC to AC converter and the connection to the over-current device in the Customer's electric service panel. For Non-Residential Customer Systems, Company shall provide the meter only, to be installed in a Customer supplied meter socket to be installed in a readily accessible outdoor location by the Customer between the DC to AC converter and the connection to the over-current device in the Customer's electric service panel. Installer must notify AIC of wiring configuration so that AIC may provide the appropriate 3-phase meter.
- Total voltage drop on the DC and AC wiring from the furthest PV module to the AC meter will not exceed 2%.
- PV panels and DC to AC inverter will be installed with sufficient clearance to allow for proper ventilation and cooling. At a minimum, manufacturer clearance recommendations will be observed. PV modules may be mounted less than four inches above any surface and an additional inch of clearance for each foot of continuous array surface area beyond four feet in the direction parallel to the mounting support surface, only in cases when arrays are flush-mounted to roof pitch. Otherwise, the four-inch spacing and an additional inch of clearance for each foot of continuous array surface area minimum is required.
- Storage Batteries are not allowed as part of the Customer System unless the inverter is a separate component and AIC can locate the Solar Meter at the inverter's output. If configured otherwise, battery losses will adversely reflect in the annual AC metered energy output. Customer's solar energy generation and energy storage system must meet all of the applicable requirements for Photovoltaic Systems contained within this section.
- The DC to AC inverter used must provide maximum power point tracking for the full voltage and current range expected from the photovoltaic panels used and the temperature and solar insolation conditions expected in AIC's service territory.
- The DC to AC inverter must be capable of adjusting to "sun splash" from all possible combinations of cloud fringe effects without interruption of electric production.
- AIC reserves the right to modify standards as technology changes on a case by case basis, pending independent laboratory analysis, Professional Engineer ("PE") stamp, or AIC engineering analysis.

Additional Guidance

The following resources provide information regarding system installation and performance forecasting:

The California Energy Commission's Guide to Buying a Photovoltaic Solar Electric System at http://energy.ca.gov/reports/2003-03-11_500-03-014F.PDF

The Arizona Consumers Guide to Buying a Solar Electric System at www.azsolarcenter.com/design/azguide-1.pdf

Additional requirements may apply to photovoltaic systems larger than 100 kW.

Biomass/Biogas Electric, Hydroelectric and Geothermal Electric

Equipment Qualifications

- Biomass system installations involving a regulated boiler or pressure vessel are required to comply with all Arizona state boiler regulations; provide a qualifying boiler inspection identification number; and keep all applicable permits in good standing.
- System must include a dedicated performance meter to allow for monitoring of the amount of electricity produced.
- Energy savings and designed output for the system will be verified by submitting either a testing certification for a substantially similar system prepared by a publicly funded laboratory or by submitting an engineering report stamped by a registered professional engineer. The engineering report must provide a description of the system and major components, design criteria and performance expectations, applicable standards and/or codes, and a brief history of components in similar applications. This certification or engineering report must be provided in Step #6 of the Application Process detailed below.
- The system must have a material and labor warranty of at least five (5) years.
- The system must meet Arizona Department of Environmental Quality ("ADEQ") environmental standards.

Installation Guidance

Because of the individual nature of biomass systems, care should be taken to make sure the system complies with all applicable permitting and regulatory requirements, including but not limited to air emission standards and air permit regulations.

Solar Non-Residential Daylighting

Equipment Qualifications

All systems shall include the following components as part of the day lighting system:

- Skylights must adhere to the 2009 International Energy Conservation Code with regard to the U-factor and solar heat gain coefficient and must have a minimum visible transmittance based on the California Public Utilities Commission (CPUC) Savings by Design program (Note: U-value and SHGC ratings should be based on a 20 degree ratings, now standard through the National Fenestration Rating Council (NFRC)):
 - Maximum U-factor of 0.75
 - Maximum solar heat gain coefficient of 0.35
 - Minimum visible transmittance of 0.45
- Skylight can be in a toplighting configuration only.
- Skylight area may not exceed 3% of the gross roof area.
- Skylights must be certified by the National Fenestration Rating Council (NFRC).
- If artificial lighting systems remain a part of the installation, the system shall include automated lighting control(s) which are programmed to keep electric lights off/dimmed during daylight hours of sufficient solar insolation to provide minimum design illumination levels.
- The system will have a material and labor warranty of at least five years.

Installation Guidance

All systems should be installed such that the skylight dome is substantially unshaded and have substantially unobstructed exposure to direct sunlight between the hours of 9 a.m. and 3 p.m.

Small Wind Generator

A small wind generator is a system with a nameplate rating of one MW or less. The technology criteria described below are intended for small wind generators with a nameplate rating of 100kW or less. Larger systems will be required to submit a detailed package describing site selection, energy production modeling, and an engineered system design and installation report.

Equipment Qualifications

- Eligible small wind systems must be certified and nameplate rated by the CEC.³ See www.consumerenergycenter.org/erprebate/equipment.html for

³ AIC notes that the Uniform Credit Purchase Program ("UCPP") Working Group recommends review of the SWCC standards for rating small wind generators once they become available for purposes of supplanting the CEC requirement in this Technology Criterion.

a list of certified generators. For grid tied or off-grid wind generators where an inverter is used, the CEC listed nameplate rating of the wind generator will be multiplied by the CEC approved weighted efficiency percentage listed for the inverter in the "List of Eligible Inverters" at www.consumerenergycenter.org/cgi-bin/eligible_inverters.cgi to calculate the wind turbine nameplate rating for use in determining the UFI payment.

- Grid connected inverters used as part of the system shall carry a UL listing certifying full compliance with Underwriter's Laboratory ("UL")-1741
- A system must include a dedicated performance meter installed to allow for measurement of the amount of electricity produced.
- The performance meter and utility disconnect will be installed in a location readily accessible to AIC during normal business hours.
- The tower used in the installation must be designed by an Arizona registered engineer and must be suitable for use with the wind generator. Tower installation must be designed and supervised by individuals familiar with local geotechnical conditions.
- The wind generator and system must include a 10-year manufacturer's warranty and a material and labor warranty of at least five (5) years.

Installation Guidance

- Location: a wind turbine hub should be at least 20 feet above any surrounding object and at least 28 feet above the ground within a 250-foot radius. Wind generators should be installed in locations with an elevation at or above the general elevation of the surrounding terrain.
- Lot Size: should be at minimum one-half acre. Municipalities and public facilities such as schools and libraries are exempt from the minimum lot size requirements.
- The Applicant should demonstrate its proposed system is able to obtain at least a 15% annual capacity factor. The following are readily available methods for helping to demonstrate the potential for a 15% capacity factor, but other methods may be used. The installation location should have a demonstrated average annual wind speed of at least 10 MPH as measured at a height of no more than 50 feet above the ground. Average annual wind speed can be demonstrated by wind speed records from an airport, weather station or university within 20 miles of the proposed wind generator location, or by a 50 meter wind power density classification of Class 2 "Marginal" or higher on the "State of Arizona Average Annual Wind Resource map dated July 16, 2005 or later as published by Sustainable Energy Solutions of Northern Arizona University. Northern Arizona University provides detailed wind resource maps as well as other resource services. For more information contact Northern Arizona University at <http://wind.nau.edu/maps/>.

Solar Space Cooling

Equipment Qualifications

- The minimum cooling capacity of the system will be 120,000 BTU (10 tons) per hour.
- Solar collector panels used will have a Solar Rating and Certification Corporation ("SRCC") OG-100 rating or laboratory documentation showing the panel energy output under controlled and replicable test conditions.
- Energy savings and designed output for the system will be verified by submitting either a testing certification for a substantially similar system prepared by a publicly funded laboratory or by submitting an engineering report stamped by a registered professional engineer. The engineering report shall provide a description of the system and major components, design criteria and performance expectations, applicable standards and/or codes, and a brief history of components in similar applications.
- System must include a dedicated performance meter to allow for monitoring of the amount of heat input to the thermal cooling device or system. Energy production will be calculated at one kW-hr per 3,415 Btu of metered heat delivered to the thermal cooling device or system.
- The system must have a material and labor warranty of at least five (5) years.

Installation Guidance

- The horizontal tilt angle of the collector panels should be between 20 and 60 degrees and the panel orientation should be between +/- 45 degrees of south.
- All systems should be installed such that the energy collection system is substantially unshaded and should have substantially unobstructed exposure to direct sunlight between the hours of 9 a.m. and 3 p.m.
- The system installation should comply with the design manual.

Non-residential Solar Water Heating and Space Heating

Equipment Qualifications

- Solar collector panels used will have a SRCC OG-100 certification or laboratory documentation showing the panel energy output under controlled and replicable test conditions.
- The system must include a dedicated performance customer-supplied meter to allow for monitoring of the amount of useful heat produced – if annual energy production is expected to exceed 10,000 kWh or equivalent. Otherwise, compliance reporting production will be based on the design energy savings submitted at the time of application.
- Energy savings and designed output for the system will be verified by submitting either a testing certification for a substantially similar system

prepared by a publicly funded laboratory or by submitting an engineering report stamped by a registered professional engineer. The engineering report shall provide a description of the system and major components, design criteria and performance expectations, applicable standards and/or codes, and a brief history of components in similar applications.

- The solar collector, heat exchangers and storage elements must have an equipment warranty of at least 10 years and the entire system must have a material and full labor warranty of at least five (5) years.

Installation Guidance

- The horizontal tilt angle of the collector panels should be between 20 and 60 degrees and the panel orientation should be between +/- 45 degrees of south.
- All systems should be installed such that the energy collection system is substantially unshaded and should have substantially unobstructed exposure to direct sunlight between the hours of 9 am and 3 pm.
- The system installation should comply with the design manual.

Small Residential Solar Water Heating and Space Heating

Equipment Qualifications

- Residential (*i.e.*, Domestic) Solar Water Heating systems will be rated by the SRCC and meet the OG-300 system standard. Systems that include OG-100 collectors but are not certified under OG-300 will need to be verified by submitting either a testing certification for a substantially similar system prepared by a publicly funded laboratory or by submitting an engineering report stamped by a registered professional engineer detailing annual energy savings. Solar Space Heating systems will utilize OG-100 collectors.
- Residential Water Heating systems shall be selected and sized according to the geographic location and hot water needs of the specific application. Reservation requests will include a manufacturer's verification disclosing that the system size and collector type proposed is appropriate for the specific application. The manufacturer's verification may be presented as a manufacturer's product specification sheet and will be included in the reservation request.
- Solar Space Heating systems will be sized in conformance with the Solar Space Heating Incentive Calculation Procedure attached to AIC's REST Plan as Exhibit 1.
- Active, open-loop systems are not eligible for any incentives except for active, open-loop systems that have a proven technology or design that limits scaling and internal corrosion of system piping, and includes appropriate automatic methods for freeze protection and prevents stagnations temperatures that exceed 250 degrees Fahrenheit under all conditions at the location of installation. Details disclosing conformance with this exception shall be submitted as part of the manufacturer's verification documentation.

- Integrated Collector System (“ICS”) systems shall have a minimum collector piping wall thickness of 0.058 inches. Details disclosing conformance with this requirement must be submitted as part of the Manufacturer’s verification documentation. ICS units must include certification that collector stagnation temperature will never exceed 250 degrees Fahrenheit under any possible conditions at the location of the installation.
- The ‘high’ limit on all Residential Water Heating controllers shall be set no higher at 160 degrees Fahrenheit.
- Active thermal storage for solar space heating systems shall use water as the storage element.
- Contractors must provide minimum of a five-year equipment warranty as provided by the system manufacturer, including a minimum warranty period of five (5) years for repair/ replacement service to the customer.
- Residential Water Heating systems that are installed as an addition to an existing system or are submitted as a customer-designed system or not certified to OG-300 must be specifically reviewed and approved by the utility.
- The solar collector, heat exchangers and storage elements must have an equipment warranty of at least 10 years.

Installation Guidance

- The system shall be installed with a horizontal tilt angle between 20 degrees and 60 degrees, and azimuth angle of +/- 60 degrees of due south. It is recommended that collectors be positioned for optimum winter heating conditions at a minimum tilt angle of 45 degrees above horizontal, or as recommended by the manufacturer for the specific collector type and geographic location of installation.
- All systems should be installed such that the energy collection system is substantially unshaded and should have substantially unobstructed exposure to direct sunlight between the hours of 9 a.m. and 3 p.m.
- Heat exchange fluid in glycol systems should be tested and flushed and refilled with new fluid as necessary or every five (5) years or sooner per manufacturer’s recommendations.
- It is recommended that the anode rod be checked and replaced per manufacturer’s recommendations, but no less frequently than every five (5) years.
- It is recommended that the system design include a timer, switch, or other control device on the backup element of the storage tank.
- The collectors and storage tank should be in close proximity to the backup system and house distribution system to avoid excessive pressure or temperature losses.
- It is recommended that in areas where water quality problems are reported to have reduced expected life of a solar water heater, that a water quality test is performed for each residence to screen for materials that through interaction with the materials of the proposed system may reduce the expected operational life of the system components. The customer should consider

contacting the manufacturer to determine if warranty or operational life will be affected.

- In areas subject to snow accumulation, sufficient clearance will be provided to allow a 12" snowfall to be shed from a solar collector without shadowing any part of the collector.
- Each system should have a comprehensive operation and maintenance manual at the customer's site – including a spare parts list, data sheets, and flow diagrams indicating operating temperatures and pressures, maintenance schedules and description of testing methods. Further, each customer must complete an initial start up and operation training review with the contractor at the time of system start up.
- Ball valves should be used throughout the system. Gate valves should not be used.
- Pipes carrying heated fluids shall be insulated for thermal energy conservation as well as personnel protection when exposed to ambient conditions, although this is highly recommended in either situation.

Biogas/Biomass Thermal, Geothermal – Space Heating and Process Heating (including Residential or Commercial Ground Source Heat Pumps)

Equipment Qualifications

- Biomass/Biogas or geothermal system installations involving a regulated boiler or pressure vessel are required to comply with all Arizona state boiler regulations; provide a qualifying boiler inspection identification number; and keep all applicable permits in good standing.
- Energy savings and designed output for the system will be verified by submitting either a testing certification for a substantially similar system prepared by a publicly funded laboratory or by submitting an engineering report stamped by a registered professional engineer. The engineering report shall provide a description of the system and major components, design criteria and performance expectations, applicable standards and/or codes, and a brief history of components in similar applications.
- Energy production for space heating, space cooling and process heating will be calculated as one kWh of energy per 3,415 Btu of useful heat delivered by the system as measured by a dedicated heat delivery measuring meter and used by the building space or process.
- The system will have a material and labor warranty of at least five years.
- The system must meet ADEQ environmental standards.
- For Residential and Commercial Ground Source Heat Pumps, the most current Energy Star Standards must be achieved. These can be found at: <http://www.energystar.gov/index.cfm?c=geoheat.prcritgeoheatpumps>.

Installation Guidance

Because of the individual nature of biomass/biogas or geothermal systems, care should be taken to make sure the system complies with all applicable permitting and regulatory requirements including, but not limited to, air emission standards and air permit regulations.

Technologies without Technology Specific Criteria and Non-Conforming Projects

AIC is not aware of any technology-specific criteria developed for the following qualifying technologies:

- Biogas/Biogas Combined Heat and Power (“CHP”)
- Fuel Cells
- Other

For applicants requesting incentives for the above technologies or for applicants requesting installation of a technology with conforming project technology criteria but where some criteria cannot be met, the applicant will need to submit design and output documentation.

Applicants installing these systems will at minimum need to provide an energy savings and designed output report for the system. The report must include either a testing certification for a substantially similar system prepared by a publicly funded laboratory or an engineering report stamped by a registered professional engineer. The engineering report and/or testing certification shall provide a description of the system and major components, design criteria and performance expectations, applicable standards and/or codes, and a brief history of components in similar applications. Additional information may be required as part of the utility specific Uniform Credit Purchase Program (“UCPP”) requirements.

Installation

The installer for any and all distributed renewable energy systems must possess a valid license on file with the Arizona Registrar of Contractors (“AZROC”), with a license classification appropriate for the technology being installed, or the installer must identify use of a contractor holding an appropriate license on file with the AZROC for the technology being installed. The installer must also have proof of liability insurance, which is to be provided when Applicant submits the application. Further, any equipment dealer must provide proof of a business license showing that the dealer is in good standing with the appropriate agency(ies) and must also provide proof of liability insurance.

Reporting Requirements

Applicants must submit a report demonstrating energy savings and that projected output will be achieved. The report must show that the distributed renewable energy system meets all applicable requirements including – if necessary – testing certification and/or an engineering report stamped by a registered professional engineer. The report must also describe the system and its major components and include designed performance and system output.

Inspections

Any and all distributed renewable energy systems must be inspected by the entity having authority to inspect construction projects within AIC's certificated service area. AIC's inspections are in addition to, and not instead of, any building and construction-related inspections. AIC must have access to any distributed renewable energy system during normal business hours for any inspection by AIC. AIC will inspect any and all grid-tied systems to ensure the system is connected to the grid in conformance with AIC's interconnection requirements. *Under no circumstances is any grid-tied system to be installed in parallel or otherwise connected with the AIC system until the time that AIC has inspected the distributed renewable energy system and gives written authorization. This inspection will only take place after the appropriate building and construction-related inspection has been performed.*

Further, AIC may conduct further inspections to ensure any distributed renewable energy system continues to conform to applicable codes, regulations and standards. AIC will conduct these inspections solely within its discretion. AIC may also conduct other inspections to ensure the system is operated in compliance with the Applicant's original request and the Company's approval of the request.

Metering

All distributed renewable energy systems must include a system-dedicated kWh performance meter, which allows AIC to measure system energy production. The Applicant must include performance meters as part of the system designed and the Applicant will be responsible for the cost of the performance meter. The performance meter must be installed according to AIC's meter installation standards and is subject to inspection. These meters are in addition to billing meters and must be calibrated to meet industry standards and provide direct kWh readings.

Those customers who receive distributed renewable generation incentives are also eligible to receive benefits under net metering. The Commission approved Net Metering Rules in Decision No. 70567 (October 28, 2008). Those rules have been filed with the Arizona Secretary of State on March 24, 2009, and became

effective May 23, 2009. The Commission approved AIC's net metering tariff in Decision No. 71828 (August 10, 2010).

System Operation and Maintenance

An Applicant must operate and maintain any distributed renewable energy system appropriately and must do so for the duration detailed in his or her request and the Company's approval of such request. If an Applicant fails to maintain and operate the distributed renewable energy system in AIC's certificated service area for the period detailed in the AIC's approval of the application, then Applicant will be in default of the terms and conditions of the agreement between Applicant and AIC. Applicant will be responsible for reimbursing AIC the total amount of the incentive payment. In addition, liquidated damages may also apply. AIC, however, has the ability in its sole discretion to determine that the distributed renewable energy system is not operational due to equipment malfunction or other disrepair; further Applicant will and is making best efforts to repair the system and return it to an operable condition. In that case, the reimbursement requirement will not apply.

Should a system cease to be operational, the Applicant must notify AIC within five (5) business days after the distributed renewable energy system is either removed from the property or fails to be operational. Short outages (lasting less than 30 days) that are for planned maintenance or system repair are not part of this requirement.

An Applicant who has been in default at any time will be completely disqualified for any future funding permanently.

Sale of Property

Applicant must notify AIC if Applicant sells the property on which the distributed renewable energy system is located by notifying AIC in writing. Applicant may be required to reimburse payment incentive and may be determined to be in default – unless the subsequent owner agrees in writing to operate and maintain the distributed renewable energy system per the terms and conditions agreed to between Applicant and AIC.

Renewable Energy Credits

AIC will receive complete and irrevocable ownership of all Renewable Energy Credits (RECs) expected from system production for the effective life of the distributed renewable energy system – when it makes any incentive payment to an Applicant. These RECs will be applied toward AIC's requirements under the REST Rules.

All RECs derived from any Applicant receiving incentive payment(s) for any distributed renewable energy system, including generation and Extra Credit Multipliers, will be applied to satisfy AIC's Annual Renewable Energy Requirement and Distributed Renewable Energy Requirement.

Incentives

Any incentive payment will be a one-time up-front payment and will be determined based on system capacity (Watts) or estimated annual production (kWh), as well as based on a 20-year agreement with AIC. The following chart highlights the incentives per type of eligible Distributed Renewable Energy Resources:

Type	2012 – 2016
Biomass/Biogas (Electric, Thermal, Cooling)	TBD
Biomass/Biogas CHP (Electric, Thermal) ⁴	TBD
Daylighting ⁵	\$0.20 / kWh
Geothermal (Electric)	\$0.50 / Watt
Geothermal (Thermal)	\$1.00 / Watt
Hydroelectric	TBD
Small Wind	\$2.50 / Watt AC
Solar Electric – Residential ⁶	\$5.00 / Watt DC for the first residential or non-residential system application received;
Solar Electric – Non-Residential ⁷	\$4.00 / Watt DC for the second residential or non-residential application received; and \$3.50 / Watt DC for all other residential or non-residential system applications received thereafter.
Solar Space Cooling ⁸	TBD
Non-Residential Solar Water Heating / Space Heating ⁹	TBD
Residential Solar Water Heating / Space Heating ¹⁰	\$1.20 / kWh for first year savings only.
Non-Residential Pool Heating	TBD

⁴ The CHP incentives may be used in combination for the appropriate components of one system.

⁵ Rate applies to first year energy savings only.

⁶ Some installations may require an adjustment of the incentive.

⁷ Some installations may require an adjustment of the incentive.

⁸ Solar space heating and cooling incentives may be used in combination for the appropriate components of one system.

⁹ Solar space heating and cooling incentives may be used in combination for the appropriate components of one system.

¹⁰ This category includes both traditional water heating and those systems combined with residential solar water heating used for space heating. Space heating applications require a report detailing energy savings for the complete system. Energy savings rating is based on the SRCC OG-300 published rating or the Uniform Credit Purchase Program Space Heating Calculator. The customer contribution must be a minimum of 15% of the project cost after accounting for and applying all available Federal and State incentives.

TBD – To Be Determined

Those incentives were derived from the UCPP Working Group Incentive Matrix, but are updated to include what has recently been ordered for previous AIC REST Plans. For those categories where the incentive is “To Be Determined” the incentive amounts will be determined on a case-by-case basis and will include consideration of capital costs, capacity (kW), and estimated annual production (kWh).

Incentives will be dealt on a first-come first-serve basis and it is AIC’s intent to split total annual incentive payments, so that it complies with the requirement that 50% of its annual Distributed Renewable Energy Requirement comes from eligible residential Distributed Renewable Energy Resources. Eligibility requirements for which an Applicant may receive incentive payments to develop and install distributed renewable energy resources are described in the Company’s schedule entitled “Applications for Distributed Renewable Energy Resources Schedule” – Sheet No. 34.0 – that was approved in Decision No. 70304 and is attached as Exhibit 2.

Funds for incentive payments are made available for distributed renewable energy systems on the first working day after January 1st of each calendar year. If funds collected for distributed renewable energy systems are not used during the calendar year, they will then be applied to the next calendar year.

Despite the above, funds for any one project will not exceed 60% of the total cost of the project. This 60% cap will apply to entire system costs for the project (*i.e.*, including financing costs). But at no time will more than \$11,000 be provided in incentives for any one project. This \$11,000 cap will include the costs of financing (*i.e.*, no more than \$11,000 will be provided towards the total system cost of any one project).

Distributed Renewable Energy System Program Monitoring

AIC will track progress toward program goals by compiling data received from conducting maintenance inspections, meter readings and analyzing trends in customer participation and technology installation. New information, changing market conditions, changing assumptions and/or technological innovations may lead to changing certain facets of the REST Plan regarding Distributed Renewable Energy Resources. AIC will bring those issues to the Commission’s attention in a timely manner. AIC will report on the productivity for all distributed renewable energy systems annually by reporting on the total installed capacity and projected productivity. AIC will also continue to participate in the “Go Solar Arizona” website development as ordered in Decision No. 71470 (January 26, 2010).

System Removal

No qualifying system or any components of that system will be removed (by either the application or future owners or occupants of the property) until December 31st of the 20th full calendar year following completion of system installation of the renewable energy system, without express agreement of AIC. If a system is removed by any party in violation of this provision, then the customer must immediately reimburse AIC all incentive amounts paid to customer by AIC or on behalf of customer to an authorized third party. Should a distributed renewable energy system be removed before its agreement term expires and without AIC's permission – or if an Applicant does not repair a system – then AIC will continue to reflect in the annual compliance reporting the annual historic energy production for the system until the agreement term for the system has been completed. The actions AIC would take, if any, to address removal of the system contrary to the agreement or failure to make needed repairs to a system would depend on the particular circumstances of the removal. AIC would note – in its annual compliance reporting – that the system had been removed and what the annual historic energy production had been before the system was removed.

Application Process

- 1. Applicant submits a Distributed Renewable Generation System Reservation Application to AIC (i.e. "the Application").** This includes any and all required interconnection documentation.
- 2. Applicant receives approval from AIC.** This approval will be a written agreement between Applicant and AIC, and will constitute the terms and conditions that Applicant must agree to in order to receive any incentive payment. The approval will detail the time period for which the agreement applies. The approval will constitute the entire agreement between the Applicant and AIC regarding the specific distributed renewable energy system contained within the application. The approval will also specify a timeframe for which Applicant has to install and receive all approvals before having to place system in operation. Should Applicant fail to do so, then the approval will be automatically terminated and Applicant will have to submit a completely new application.

If the application is deficient, AIC will inform the Applicant of the nature of the deficiency(ies). Applicant will have an opportunity to correct the deficiency(ies) within a specific time period indicated on AIC's notification of deficiency. If deficiencies are not addressed within that time period to AIC's satisfaction, then the application will automatically be deemed denied. If an application cannot be

approved because funding is not available, then the application will be put on a waiting list and AIC will send written notification to the Applicant.

3. **Applicant agrees to terms and conditions contained in the approval through written and signed confirmation explicitly agreeing to those terms and conditions.**
4. **Applicant submits proof – no later than 90 days before installation – that Applicant is going forward with installing the distributed renewable energy system approved.** This is to ensure that funds are reserved to projects that will actually be installed.
5. **Applicant submits a system design for review and approval by AIC.** AIC must approve system design before Applicant proceeds with installation.
6. **Applicant has system installed. AIC inspects the system to ensure it is connected to the grid per AIC’s interconnection requirements.** This will take place after AIC receives proof that the system has been inspected by the appropriate entity to inspect construction and building. Applicant also must include proof that installation has been performed per the terms and conditions of the REST Plan. AIC will provide Applicant with written confirmation that the system passed its installation inspection.

At no time will Applicant make any material change from the approved application without prior written consent from AIC. Applicant must submit a Proposed Modification to Application in order to receive such written consent. AIC will then determine whether additional funding is available, should additional funding be requested or required due to the material change. Should additional funding not be available, then Applicant will only receive the incentive payment amount originally approved.

7. **Applicant receives one-time up-front incentive payment.**

Eligibility Requirements

Eligibility requirements are set forth in the Company’s schedule entitled “Applications for Distributed Renewable Energy Resources Schedule” – Sheet No. 34.0 – that is approved in Decision No. 70304 and attached as Exhibit 2. Any customer of AIC is eligible to apply for and, if approved, receive incentive payment for an eligible Distributed Renewable Energy Resource as defined in A.A.C. R14-2-1802.

1. The Applicant must apply for – and receive approval for – funding in accordance with the procedure set forth above.
2. The distributed renewable energy system must be established physically within the Company’s certificated service area.
3. Any project applied for must meet the requirements for a Distributed Renewable Energy Resource described in the Arizona Corporation Commission’s REST Rule A.A.C. R14-2-1802.
4. The Company will assume no liability for any incentive payment subsequently assigned to third party(ies) from the Applicant.

Self-Direction

Any customers paying Tariff funds of at least \$25,000 annually for any number of related accounts or services within an Affected Utility’s service area are eligible for the Customer Self-Directed Renewable Energy Option. That Schedule – approved in Decision No. 70304 and attached as Exhibit 3 (Sheet No. 35.0) – details the requirements to be met when submitting a written application. One half of the funding must come from the Eligible Customer for each project proposed. Per A.A.C. R14-2-1809.C., all RECs derived from the project(s) will apply to satisfy AIC’s Annual Renewable Energy Requirement.

The Company does not currently have – nor does it anticipate having in 2012 or 2013 – any customers that pay over \$25,000 in tariff charges annually and in total, for any number of related service accounts within AIC’s certificated service area. Therefore, AIC has and will likely have no customers eligible for the “Customer Self-Directed Renewable Energy Option” as codified in A.A.C. R14-2-1809. Its budget for this option is therefore zero.

6. BUDGET

AIC’s actual costs remain uncertain and subject to various factors outside of its control. AIC is unsure what Eligible Renewable Energy Resources it will procure in 2012 and 2013. Much depends on what it can procure and deliver to its remote service territory. For these reasons, AIC also cannot predict with any accuracy what the separate line-item costs will be for administration, implementation, commercialization and integration, and marketing and outreach.

Further, AIC has not seen any customer interest in pursuing installation of eligible Distributed Renewable Energy Resources, even with the augmented incentives for residential and non-residential solar electric systems. Customers may not be willing or able to finance such systems even after receiving incentives to cover a significant amount of the cost. AIC is also not aware of any qualified contractor

currently doing business within its service territory able to install eligible distributed renewable energy systems. For these reasons, the figures contained in the following budget, especially regarding procuring eligible Distributed Renewable Energy Resources, remain preliminary estimates.

AIC's Estimated RES Budget (\$'s)

	2012	2013	2014	2015	2016	Total
Renewable Energy Resources						
Total Energy – Prospective Procurement (Eligible Renewable Resources) ¹¹	13,781	15,750	17,719	19,687	23,625	90,562
Utility-Owned Systems	0	0	0	0	0	0
Administration, Implementation, Commercialization & Integration	5,000	5,000	5,000	5,000	5,000	25,000
Renewable Energy – Subtotal	18,781	20,750	22,719	24,687	23,625	115,562
Distributed Renewable Energy Resources						
Incentives ¹²	273,395	312,450	351,508	390,565	468,768	1,796,686
Customer Self-Directed Renewable Energy Option ¹³	0	0	0	0	0	0
Administration, Implementation, Marketing & Outreach, Commercialization & Integration.	10,000	10,000	10,000	10,000	10,000	50,000
Distributed Energy – Subtotal	283,395	322,450	361,508	400,565	478,768	1,846,686
TOTAL	302,176	343,200	384,227	425,252	507,393	1,962,248

¹¹ Assuming the renewable premium remains at \$45.0 per MWh.

¹² This assumes the cost of installing solar photovoltaic systems with an average installation cost in Arizona of \$7.60 per watt as reported in the Lawrence Berkeley National Laboratory (LBNL) report entitled "Tracking the Sun: The Installed Cost of Photovoltaics in the U.S. from 1998-2007" Ryan Wiser, Galen Barbose and Carla Peterman, (LBNL-1516E, February 2009) available at <http://eetd.lbl.gov/ea/EMS/reports/lbnl-1516e.pdf>. The \$7.60 per watt figure is in line with what is indicated in NREL's "Open PV Project" database available at <http://openpv.nrel.gov/>, which was \$7.06 per kWh as of May 2, 2011, as well as the update to the LBNL Report "Tracking the Sun III: The Installed Cost of Photovoltaics in the U.S. from 1998-2009" Galen Barbose, Naim Darghouth, Ryan Wiser, (LBNL-4121E, December 2010) available at <http://eetd.lbl.gov/ea/ems/reports/lbnl-4121e.pdf> (an average of \$7.50 per watt), but also factored in AIC's remote location. Further, these figures assume a 25% annual capacity factor and that AIC provides incentives equaling 60% of the total cost to install the requisite number of systems to meet the requirements each year. Finally, depending on the number of systems already installed still in operation from previous years, the amount in incentives could be significantly less the following year.

¹³ AIC considers this option to be a subset of the total Distributed Energy Incentive budget. AIC has no customers that could be eligible for the Customer Self-Directed Renewable Energy Option.

AIC may consider participating in existing and future studies to enhance and accelerate the development, deployment, commercialization and use of renewable resource technologies to the benefit of AIC customers.

RES funding is intended to cover the cost of utility scale renewable generation in excess of the cost of conventional generation resource alternatives, incentive payments for distributed renewable energy resources, marketing expenses and program implementation and administration.

7. FUNDING

Currently, AIC collects a Renewable Energy Standard Surcharge ("RESS"). The RESS was established in Commission Decision No. 70304 (April 24, 2008). The Company currently collects – through the RESS – \$0.004988 per kWh capped at:

- \$1.05 per month for each residential customer;
- \$39.00 per month for each non-residential customer;
- \$117.00 per month for each non-residential customer with demand over 3 MW per month for three consecutive months.

For 2012 and 2013, the Company proposes no change to the RESS per-kWh charge or caps for residential and non-residential customers.

The RESS is shown as a separate item on customer bills. AIC's RESS Schedule – Sheet No. 36.0 – attached as Exhibit 4.

From January through December 2010, AIC collected approximately \$22,000 – or about \$1,833 per month – through the RESS. Of that AIC expects about 40% to be funded by residential customers.

Based on its number of customers as of December 31, 2009, for 2012 and 2013, AIC can collect – through the RESS – a maximum of:

- \$11,038 per year from residential customers;
- \$77,220 per year from non-residential customers;
- Zero dollars per year from non-residential customers with demand over 3 MW per month for three consecutive months; for
- A total maximum amount no greater than \$88,258.

AIC, however, does not anticipate that all of its customers will use the requisite amount of kWh's so that AIC will collect the maximum amounts through the RESS. Given the average collection through 2010 of \$1,833 per month, AIC anticipates that it will likely collect between \$21,000 and \$22,000 in 2012 and in 2013.

In other words, while the *maximum* AIC could collect through the RESS is \$88,258, the amount AIC is anticipates that it will only collect approximately \$21,000 to \$22,000 (based on the amounts AIC actually collected through the RESS in 2010). This is further shown through the data reproduced below:

Sample Customer	Average kWh per Month	Monthly REST (\$'s)
School	64,009	39.00
Restaurant	3,574	17.83
Church	3,180	15.86
Health Clinic	16,763	39.00
Bank	4,440	22.15
Municipal Building	8,880	39.00
Pharmacy	2,733	13.63
Distributing Co	8,620	39.00
Dentist Ofc.	2,956	14.74
Residential	475	1.05

Although there is substantial uncertainty about the costs of its 2012-13 REST Plan, the RESS will likely provide sufficient funding for AIC to procure its non-distributed portion of its Annual Renewable Energy Requirement. The RESS funding, however, will likely not be sufficient to meet the annual Distributed Renewable Energy Requirement, assuming there is participation by AIC customers in the distributed generation program. AIC may file to amend the RESS should it become apparent that more funding is needed to meet the REST Rules requirements in future years. In the alternative, AIC may seek a partial waiver of the RES Requirements if the RESS does not generate sufficient funds to meet the requirements within the REST Rules. Because there have been no applications submitted for incentives for eligible Distributed Renewable Energy Resource, increasing the RESS rates and caps is not justified at this time. AIC will continue to rollover any unused RESS funds from previous years to be used towards the REST Rules requirements in subsequent years.

Exhibit

"1"

Solar Space Heating UFI Incentive Calculation Procedure.

In Advance, please perform the Design Review and Utility Bill Review (if Applicable) for numbers to enter in Steps #1, #2 and #5.

Min Elevation	Max Elevation	Heating Season Days	Daily Panel Heat Output
-1000	1000	105	0
1001	3000	140	0
3001	5000	175	0
5001	7000	210	0
7001	9000	245	0
9001	11000	280	0

Category:	Delta T	Clear Day
A	-9 Deg. F.	0
B	+9 Deg. F.	0
C	+36 Deg. F.	0
D	+90 Deg. F.	0
E	+144 Deg. F.	0

Enter Solar Panel Make and Model Number Selected for Project:

- Step #1: Enter the result of the Design Review of the Design Annual Building Loss = BTU/Year
- Step #2: Enter the result of the Utility Bill Review of the Actual Annual Building Loss:
(If not Electric, Natural Gas or Propane Heat, enter 0) = BTU/Year
- Step #3: Calculate the Lesser of the Result in Step #1 & Step #2 =
This is the Annual Building Heat Requirement. BTU/Year
- Step #4: Enter Elevation of the Solar Space Heated Building: Feet AMSL
- Step #4 cont: Number of Heating Days per Heating Season from Elevation Zone Table: Days per Year
- Step #4 cont: Calculate Average Daily Building Heat Requirement = BTU/Day
- Step #5: Enter Passive Heat Storage Specific Heat Capacity from Building Design Review: BTU/Deg. F.
- Step #5 cont: Enter Maximum Daily Room Temperature Variation Allowed by Building Occupants: (Max of 10 Degrees F.) Degrees F.
- Step #5 cont: Calculate Maximum Passive Heat Storage Capacity = BTU
- Step #5 cont: Enter Total Active Heat Storage Heat Capacity from Building Design Review: BTU
- Step #5 cont: Calculate Maximum Total Heat Storage Capacity = BTU
- Step #6: Calculate the Lesser of the Average Daily Building Heat Requirement in Step #4 and the Maximum Total Storage Capacity in Step #5. This is the Maximum Useful Daily Solar Heat Input. BTU/Day
- Step #7: Size the Solar Panels based on a total daily solar heat input no greater than the Maximum Useful Daily Solar Heat Input. Enter the single panel SRCC OG-100 Collector Thermal Performance Rating data in the Table Above. BTU/Day per Panel
- Step #7cont: Enter the Total number of solar panels to be installed: # of Panels
- Step #7cont: Calculate the Average Expected Daily Solar Heat Input: BTU/Day
- Step #8: Calculate the Expected Annual Useful Solar KWH Heat Input using the Number of Heating Days times the Average Expected Daily Solar Heat Input / 3415 BTU/KWH: KWH/Year
- Step #9: Enter the UFI per first year KWH UCPP Incentive Rate: \$/KWH
- Step #9 cont: Calculate the Total Maximum UFI Payment Subject to Possible Limitation by the 50% of Initial Cost Cap & 15% Minimum Customer Contribution: \$
- Step #10: Enter the Total Solar Space Heating System Initial Cost: This should not include costs for Passive Heat Storage or Building Heating System. \$
- Step #10 cont: Calculate the Total Expected Federal and Arizona Incentives for this Project: \$
- Step #10 cont: Calculate the 15% minimum of the Total Solar Space Heating System Initial Cost to be paid by Customer \$
- Step #10 cont: Calculate the Total Actual UFI Payment: \$

Exhibit

"2"

ORIGINAL

AJO IMPROVEMENT COMPANY

Sheet No. 34.0

APPLICATIONS FOR DISTRIBUTED RENEWABLE ENERGY RESOURCES
SCHEDULE

Applies to: The Ajo Improvement Company Service Area
Pima County, Arizona

ELIGIBILITY REQUIREMENTS:

Any customer of Ajo Improvement Company is eligible to apply for and if approved receive funding for an eligible Distributed Renewable Energy Resources as defined in A.A.C. R14-2-1802.

1. The Applicant must apply for – and receive approval for – funding in accordance with the procedure set forth in the Company's Renewable Energy Standard Implementation Plan – Plan for Distributed Renewable Energy Resources.
2. The distributed renewable energy system must be established physically within the Company's service territory.
3. Any project applied for must meet the requirements for a Distributed Renewable Energy Resource described in the Arizona Corporation Commissions' RES Rule A.A.C. R14-2-1802.
4. The Company will assume no liability for any incentive payment subsequently assigned to third party(ies) from the Applicants.

All Renewable Energy Credits ("RECs") derived from any Applicant receiving incentive payment(s) for any distributed renewable energy system, including generation and Extra Credit Multipliers, will be applied to satisfy Ajo Improvement Company's Annual Renewable Energy Requirement and Distributed Renewable Energy Resource Requirement.

Issued: April 24, 2008

Effective: April 24, 2008

ISSUED BY:
Ray Romero, On-Site Manager
Ajo Improvement Company
P.O. Drawer 9
Ajo, Arizona 85321

APPROVED FOR FILING
DECISION #: 76304

Exhibit

"3"

CUSTOMER SELF-DIRECTED RENEWABLE ENERGY OPTION

Applies to: The Ajo Improvement Company Service Area
Pima County, Arizona

ELIGIBILITY REQUIREMENTS:

Eligible Customers as defined in A.A.C. R14-2-1801.H. will be subject to the terms and provisions in this schedule and A.A.C. R14-2-1809.

1. Potentially Eligible Customers apply for – and receive approval for – funding in accordance with the procedure set forth in the Company’s Renewable Energy Standard Implementation Plan – Plan for Distributed Renewable Energy Resources, subject to the additional provisions contained in this schedule, if either is eligible for Customer Self-Directed Renewable Energy Option per the Arizona Corporation Commission’s Renewable Energy Standard Rules (“RES Rules”). If a customer is determined to be an “Eligible Customer” as defined in the RES Rules, then that entity must apply for funding per this schedule.
2. An Eligible Customer is eligible to receive funds per this schedule if the total of all RES-related payments made to Ajo for service for their respective service accounts total \$25,000 or more in the previous calendar year.
3. Funds an Eligible Customer receives during a calendar year will not exceed RES-related payments made to Ajo during the previous calendar year. No payments made in other Affected Utilities’ service territories count as payments made to Ajo for purposes of receiving funds.
4. An Eligible Customer will provide at least half the funds necessary to complete each proposed project (A.A.C. R14-2-1809.B.)
5. Projects established through this option must be used in the operations of the Eligible Customer and within Ajo’s service territory.

All Renewable Energy Credits (“RECs”) derived from any Applicant receiving funding per this schedule for any distributed renewable energy system, including generation and Extra Credit Multipliers, will be applied to satisfy Ajo Improvement Company’s Annual Renewable Energy Requirement and Distributed Renewable Energy Resource Requirement.

Issued: April 24, 2008

Effective: April 24, 2008

ISSUED BY:
Ray Romero, On-Site Manager
Ajo Improvement Company
P.O. Drawer 9
Ajo, Arizona 85321

APPROVED FOR FILING
DECISION #: 70304

Exhibit

"4"

ORIGINAL

AJO IMPROVEMENT COMPANY

Sheet No. 36.0

RES TARIFF: RENEWABLE ENERGY STANDARD SURCHARGE SCHEDULE

Applies to: The Ajo Improvement Company Service Area
Pima County, Arizona

Ajo's Renewable Energy Standard Surcharge ("RESS") – established in Decision No. 70304 (April 24, 2008) – will apply to all retail service. All provisions of the customer's current applicable rate schedule will apply in addition to this surcharge. Ajo will evaluate – from time to time – the RES program spending requirements. If necessary the RESS may be increased if it becomes apparent that more funding is needed for Ajo to meet the RES in future years. The Commission must approve any increases to the RESS. Any change to the RESS amounts will be applied in billing cycle 1 beginning in the month following Commission approval and will not be prorated. Additional details regarding the RESS can found in Ajo's Renewable Energy Standard Implementation Plan in Docket No. E-01025A-07-0598, the Commission approved in Decision No. 70304 (April 24, 2008).

Surcharge:

A RESS of \$0.004988 per kWh will be charged to Ajo customers, but capped as follows:

Residential Customers:	\$1.05 per month per service
Non-residential Customers:	\$39.00 per month per service
Non-residential Customers with demand of 3 MW per month for three consecutive months:	\$117.00 per month per service

The RESS will be shown as a separate item on customer bills. The RESS is established pursuant to A.A.C. R14-2-1801 through R14-2-1816 the Commission approved in Decision No. 69127 (November 14, 2006).

Issued: April 24, 2008

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ISSUED BY:
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APPROVED FOR FILING
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