

1	BEFORE THE ARIZONA	CORPORATION COMMISSION
2		DOCKETED
3	COMMISSIONERS	MAR 2 1 2011
4	GARY PIERCE, Chairman BOB STUMP	ALL AND STREAM STREET AND
5	SANDRA D. KENNEDY PAUL NEWMAN	DOCKETED BY
6	BRENDA BURNS	
7	In the matter of) DOCKET NO. S-20774A-10-0494
8	KENNETH JOSEPH PLEIN, a married	DECISION NO. 72238
9)	
9 10	MARY KATHRYN PLEIN (a.k.a. "MARY) KAY PLEIN"), a married woman,	ORDER TO CEASE AND DESIST, ORDER FOR RESTITUTION, ORDER FOR ADMINISTRATIVE PENALTIES AND
	KENNETH JOSEPH PLEIN and MARY	CONSENT TO SAME BY:
11	KATHRYN PLEIN (a.k.a. "MARY KAY)PLEIN"), Co-Trustees of THE PLEIN	RESPONDENT KENNETH JOSEPH PLEIN
12	FAMILY TRUST U/T/A dated)DECEMBER 1, 1993,)	RESPONDENT MARY KATHRYN PLEIN
13 14 15) PLEIN ENTERPRISES INCORPORATED) (d.b.a. "TRI-STAR REALTY"), an Arizona) corporation,)	
16	Respondents.)	RESPONDENT PLEIN ENTERPRISES INCORPORATED
17	Respondents KENNETH JOSEPH PLI	EIN, MARY KATHRYN PLEIN (a.k.a. "MARY KAY
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19	PLEIN"), KENNETH JOSEPH PLEIN and MARY KATHRYN PLEIN (a.k.a. "MARY KAY PLEIN"), Co-Trustees of THE PLEIN FAMILY TRUST U/T/A dated DECEMBER 1, 1993, and	
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21	PLEIN ENTERPRISES INCORPORATED (d.b.a. "TRI-STAR REALTY") ("Respondents"), elect
22	to permanently waive any right to a hearing	and appeal under Articles 11 and 12 of the Securities
23	Act of Arizona, A.R.S. § 44-1801 et seq. ("	Securities Act") with respect to this Order To Cease
	And Desist, Order For Restitution, Order for Administrative Penalties ("Order"), and Respondents'	
24	Consent To Entry Of Order. Respondents	admit the jurisdiction of the Arizona Corporation
25	Commission ("Commission"); admit only	for purposes of this proceeding, and any other
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administrative or civil proceeding to which the Commission or its authorized agent is a party; and
 consent to the entry of this Order by the Commission.

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FINDINGS OF FACT

1. At all times relevant, Respondent KENNETH JOSEPH PLEIN ("KP") has been a 5 married man and an Arizona resident. At all times relevant, KP issued, offered and sold the 6 7 investments discussed below within and from Arizona in his individual capacity, and on behalf of Respondents: (a) THE PLEIN FAMILY TRUST U/T/A dated DECEMBER 1, 1993 (the 8 9 "TRUST") as its Co-Trustee and investment salesman; and (b) PLEIN ENTERPRISES INCORPORATED (d.b.a. "TRI-STAR REALTY") ("PE") as its co-owner, president, director and 10 investment salesman. In these capacities, KP promoted, controlled and bore responsibility for PE's 11 business and financial affairs, and its investor solicitation activities. At all times relevant, KP was a 12 13 real estate broker licensed by the Arizona Department of Real Estate ("Arizona DRE"), 14 #BR006126000 (the "License"). On or about October 1, 2010, KP's License was cancelled by the Arizona DRE. KP has not been registered by the Commission as a securities salesman or dealer. 15

2. 16 At all times relevant, Respondent MARY KATHRYN PLEIN (a.k.a. "MARY KAY PLEIN") ("MP") has been a married woman and an Arizona resident. At all times relevant, MP 17 18 issued, offered and sold the investments discussed below within and from Arizona in her individual 19 capacity, and on behalf of: (a) the TRUST as its Co-Trustee and/or investment salesman; and (b) 20 PE as its co-owner, secretary, treasurer, director and/or investment salesman. In these capacities, 21 MP promoted, controlled and bore responsibility for PE's business and financial affairs, and its 22 investor solicitation activities. MP has not been registered by the Commission as a securities salesman or dealer. 23

3. The TRUST was formed by KP and MP under Arizona law on or about December 1,
1993. At all times relevant, the Trust issued the investments discussed below within and from
Arizona. The TRUST has not been registered by the Commission as a securities dealer.

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PE was formed as an Arizona corporation by KP and MP on May 7, 1985.¹ At all 4. 1 times relevant, PE maintained its principal place of business in Sun City, Arizona, and it issued the 2 investments discussed below within or from Arizona. PE has not been registered by the Commission 3 as a securities dealer. 4

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KP, MP, the TRUST and PE may be referred to as "Respondent(s)."

6. At all times relevant, KP and MP were married to each other, and were acting for 6 their own benefit and the benefit or in furtherance of their marital community. 7

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Α. **Respondents' Real Estate Business**

7. 9 At all times relevant, Respondents represented to offerees and investors, both verbally and in writing, that Respondents are in the business of buying, leasing, remodeling, and 10 reselling residential and commercial real estate and vacant land located in the greater Sun City, 11 Arizona area (the "Real Estate"). 12

8. From approximately May 1985 to June 2010, Respondents issued, offered and sold 13 14 investments to the general public to raise capital to fund and operate Respondents' Real Estate business (the "Investment(s)"). The Investments have not been registered as securities with the 15 Commission to be offered or sold within or from Arizona. 16

17 9. Respondents solicited offerees and investors, in part, by publishing and distributing detailed one- or two-page letters drafted on PE letterhead that described the benefits of purchasing 18 19 the Investments, current Investment opportunities, and the positive opportunities available to Respondents in the Real Estate market (the "Prospectus(es)"). 20

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10. A Prospectus dated September 22, 2008, drafted by KP and addressed to existing or potential "Private Investors," states, in part, as follows: 22

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Our private investor family has grown to 110 couples or individuals with investments on [sic] over 200 properties, including rental homes, condos, duplexes, land, office buildings, shopping center [sic], and rehab/fix-up properties.

25 At all times relevant, PE was licensed by the Arizona DRE as a "Real Estate Corporation," #CO001185000, with KP serving as its "Designated Broker." PE's license has been cancelled by the 26 Arizona DRE.

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1	There are 55 Sun City foreclosures now on the market. This is the time for us to be acquiring properties to fix up and re-sell or hold and rent until the market returns to normal. Buying prices have never been lower and there are excellent buys available	
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4	We are looking for additional investment capital to expand our real estate programs. We are willing to pay [investors] 9% interest on all new loans [<i>i.e.</i> , Investments].	
5	11. KP represented to offerees and investors that the Investments were often superior to	
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7	other types of investments such as bank certificates of deposit and company stock. For instance, as	
8	explained in a Prospectus dated February 17, 2009, provided by KP to existing or potential "Private	
	Investors:"	
9	We are in the greatest buying time of the greater Sun City area due to the bank	
10	lender foreclosures.	
11	We acquired seven properties (four in Sun City and three in Youngtown) the past	
12	two months. We have already remodeled those homes and re-sold four of them. If they do not sell quickly we're holding those homes as re-modeled rentals.	
13		
14	We are using nice Travertine flooring, granite countertops, stainless steel appliances and new modern amenities so the renovated homes sell very quickly.	
15	We need your help. We are looking for additional investment capital.	
16	We are willing to pay [investors] 9% interest on all new loans [<i>i.e.</i> , Investments].	
17	If you are only getting 1% or 2% in the bank, or seeing your stocks, mutual funds, bonds and annuities dropping in value, please call us to invest your funds.	
18	B. <u>Investment Terms and Documentation</u>	
19	12. KP represented to offerees and investors both verbally and in writing that the	
20	Investments would provide them with passive profits equaling seven to ten percent of their	
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22	principal Investments per year, with interest paid out on a monthly basis and the eventual return of	
23	their principal at the conclusion of the Investments.	
	13. The Investments included stated terms ranging from approximately one to seven	
24	years. Respondents most often issued and sold Investments with five-year terms. At the	
25	conclusion of expired Investments, KP sometimes persuaded investors to accept new Investments	
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that incorporated investors' original principal Investments and/or accrued or paper profits (the "Roll-Over" investments). 2

14. The Investments were purchased for varying amounts ranging from, without 3 limitation, \$10,000 up to \$180,000. 4

15. The Investments were primarily documented by promissory notes (the "Note(s)") 5 made and executed by: (a) KP in his individual capacity; (b) both KP and MP in their individual 6 capacities; (c) both KP and MP on behalf of the Trust as its Co-Trustees; and (d) by KP and/or MP 7 on behalf of PE as its owners, officers and directors. 8

9 16. At all times relevant, KP represented to offerees and investors that the Notes would be adequately "secured" by a lien on the Real Estate purchased by Respondents with investors' 10 money. To perfect these lien interests in favor of investors, KP further represented to offerees and 11 investors that Respondents would draft and execute deeds of trust and assignments of rent 12 ("DOT(s)") to be recorded in the county where the related Real Estate was located. 13

14 17. Like the Notes, the DOTs were signed by KP and MP in their individual capacities and on behalf of the Trust as its Co-Trustees, and on behalf of PE as its owners, officers and 15 directors. 16

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С. **Respondents' Misrepresentations and Omissions**

18. 18 KP represented to offerees and investors that the DOTs would create first position 19 liens, and the only lien interests in favor of investors on the Real Estate purchased with their 20 Investment money.

19. KP further represented to offerees and investors that the Investments were safe 21 because the fair market value of the secured Real Estate would exceed investors' principal 22 Investments by twenty-five to twenty percent, resulting in a loan Investment to value ratio of 23 seventy-five to eighty percent. 24

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- 20. Thus, in the event of Respondents' default on their Investment obligations, investors were led to believe that they would be able to recoup all or a vast portion of their principal 2 Investment funds by foreclosing on their Real Estate collateral. 3
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21. KP failed to disclose to offerees and investors that KP would often fail to record any DOTs on behalf of Investment investors.² Respondents' failure to timely perfect investors' lien interests in the Real Estate purchased with investors' money by recording the DOTs often resulted in the investors' Investments being unsecured.

22. 8 Also unbeknownst to offerees and investors, Respondents sometimes prepared and 9 recorded multiple DOTs relating to a single piece of Real Estate in favor of multiple investors, 10 thereby effectively creating first, second, third and even fourth position lien interests. This practice, coupled with the recent decline in the Real Estate market, resulted in investors' 11 Investments being under-secured and/or effectively unsecured. 12

- 23. 13 Also unbeknownst to offerees and investors, Respondents sometimes encumbered 14 Real Estate collateral that had purportedly been assigned as security for an investor's Investment by: (a) borrowing money from a bank or hard money lender; and (b) authorizing the bank or lender 15 16 to record a first position DOT against the Real Estate (the "Commercial Loan Liens"). These Commercial Loan Liens similarly resulted in the investors' Investments being under-secured and/or 17 effectively unsecured. 18
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D. **Investment Offering Summary**

20 24. Respondents often issued and sold two or more Investments to a single investor. Based on the foregoing, Respondents issued and sold at least three hundred and forty six (346) 21 22 separate Investments (*i.e.*, original, additional and Roll-Over investments) totaling approximately

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² In Arizona, the transfer or creation of a legal interest in real property by and between a buyer, seller and/or 25 lender is generally not effective as against others unless the document creating or transferring the legal interest is "recorded as provided by law in the office of the county recorder of the county in which the 26 property is located." See, e.g., A.R.S. § 33-411(A).

1 \$19,851,868 to ninety eight (98) investors residing throughout Arizona and seventeen (17) other 2 states.

25. Of this amount, approximately: (a) seventy-three of the Investments totaling 4 [\$4,199,432 were issued and sold by KP and/or MP in their individual capacities; (b) two hundred 5 and fifty Investments totaling \$14,316,254 were issued and/or sold by the Trust; and (c) twenty-6 three of the Investments totaling \$1,336,182 were issued and/or sold by PE.

7 26. Respondents' Real Estate business failed, in part, because the value of the Real
8 Estate collateral has plummeted. Respondents have defaulted on the majority of their Investment
9 obligations. Respondents ceased making any Investment payments to investors in or about July
10 2010.

27. Many of Respondents' investors are retired or senior citizens who cashed out all or a
substantial portion of their pre-existing retirement-based investments and/or life savings to
purchase their Investments.

14 28. KP and MP voluntarily filed a Chapter 7 bankruptcy petition in the U.S. Bankruptcy
15 Court, District of Arizona on August 6, 2010 (*See*, Case No. 2:10-bk-24921-CGC).

16 29. KP and MP also caused PE to voluntarily file a Chapter 7 bankruptcy petition in the
17 U.S. Bankruptcy Court, District of Arizona on August 6, 2010 (*See*, Case No. 2:10-bk-24919-RJH).

30. The pending bankruptcies were consolidated on August 30, 2010, and are now being
jointly administered under the main Case No. 2:10-bk-24921-RJH (the "Bankruptcy(cies").
Respondents' Bankruptcy schedules indicate that their liabilities exceed their assets by millions of
dollars.

31. Many of Respondents' investors are identified in and/or participating in the
Bankruptcies at great and/or additional expense to said investors. As a result of the Bankruptcies,
the majority of Respondents' investors only recently received information in the fall of 2010
indicating that their Investments are under-secured and/or effectively unsecured for the reasons set
forth above.

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E.

General Investment Allegations

32. Investors provided their Investment money directly to Respondents, who then deposited and commingled Investment funds in common Arizona bank accounts owned and controlled by Respondents (the "Arizona Bank Account(s)") including, without limitation, one repeatedly referred to by Respondents as the "Green Builder Account."

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33. Respondents caused to be deposited into, or disbursed from the Arizona Bank Accounts, all monies related to Respondents' Real Estate business operations including, without limitation: (a) tenant rent payments; (b) Investment returns (principal and interest); (c) Real Estate construction and development payments; and (d) even the personal funds of KP and MP.

34. Respondents prepared and maintained material records of the Investments, although
not all of this information was provided to investors. Rather, after investors purchased an
Investment, Respondents would send to the investors a letter regarding their "Real Estate
Investment" that included their Note, a copy of their often unrecorded DOT, a copy of their
investment check, and a receipt acknowledging the investors' Investment purchase.

Respondents and/or their authorized agents managed the essential elements of the 35. 15 Investments and, without limitation: (a) selected, inspected and evaluated potential Real Estate 16 17 acquisitions; (b) negotiated the terms and conditions of Real Estate purchases; (c) arranged for and 18 participated in Real Estate escrow closings including, for example, the procurement of title reports 19 and insurance policies; (d) raised capital from Investors, banks and/or hard money lenders to purchase and/or renovate Real Estate; (e) planned and managed the renovation of the Real Estate; 20 21 (f) calculated the appropriate sales prices or rental rates for Real Estate, in part, by analyzing comparable properties; (g) advertised and marketed the Real Estate to potential buyers and renters; 22 (h) negotiated and executed tenant lease agreements and residential and commercial purchase 23 contracts; and (i) collected Real Estate rent and purchase money, and distributed such funds to 24 25 investors and/or hard money lenders.

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36. Respondents' investors generally had no direct contact with Real Estate purchasers or renters. Instead, investors specifically agreed, and/or intended that Respondents would communicate with Real Estate purchasers or renters on their behalf.

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37. Respondents profited from the Investments, without limitation, by retaining the difference between: (a) the ultimate resale price of a particular piece of Real Estate, minus expenses and the amounts owed to related investors and lenders; and/or (b) monthly rent payment made by the tenants of a particular piece of Real Estate, minus expenses and amounts owed to related investors and lenders.

9 38. At all times relevant, KP emphasized to offerees and investors that Respondents' 10 ability to repay investors their promised profits would depend on his superior Real Estate 11 knowledge and skill in purchasing, renovating, leasing and reselling the Real Estate purchased with 12 investor money, and his approximately thirty years of Real Estate experience. Investors contacted 13 by the Securities Division of the Commission have further stated that they purchased their 14 Investments based on their belief that Respondents were successful Real Estate professionals who 15 have sold a large number of Real Estate properties for many years.

39. As discussed above, Respondents' ability to repay Investment investors, and the
investors' risk of loss of their Investments, was interwoven with and dependent on: (a)
Respondents' ability, effort and success in profitably reselling and/or renting the Real Estate
serving as collateral for the Investments; (b) Respondents' management of the Investments
including, without limitation, their timely recordation of the DOTs as promised; and (c)
Respondents' continued viability as successful and profitable Real Estate professionals.

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II.

CONCLUSIONS OF LAW

24 1. The Commission has jurisdiction over this matter pursuant to Article XV of the
25 Arizona Constitution and the Securities Act.

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2. Respondents offered or sold securities within or from Arizona, within the meaning of A.R.S. §§ 44-1801(15), 44-1801(21), and 44-1801(26).

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3. Respondents violated A.R.S. § 44-1841 by offering or selling securities that were neither registered nor exempt from registration.

- 5 4. Respondents violated A.R.S. § 44-1842 by offering or selling securities while
 6 neither registered as dealers or salesmen nor exempt from registration.
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5. Respondents violated A.R.S. § 44-1991 by:

- Representing to offerees and investors that the Investments would be adequately secured by the Real Estate purchased with their Investment money, while further failing to disclose to them that their Investments would be unsecured because Respondents would fail to record DOTs in favor of investors;
- b. Representing to offerees and investors that the Investments would be adequately
 secured by the Real Estate purchased with their Investment money, while further
 failing to disclose to them that: (1) Respondents would often file multiple DOTs in
 favor of multiple investors to create multiple lien interests in a single piece of Real
 Estate, resulting in the investors receiving second, third and fourth position lien
 interests in their purported Real Estate collateral; and (2) that, as a result, their
 Investments would be under-secured and/or effectively unsecured;
- 19c.Representing to offerees and investors that the Investments were safe, in part,20because the fair market value of the Real Estate purchased with their Investment21money exceeded the related principal Investments by twenty-five to twenty percent,22while further failing to disclose to them that Respondents would often cause23multiple DOTs to be filed with respect to a single piece of Real Estate and, as a24result, the value of their purported Real Estate collateral would be greatly exceeded25by the value of the attached, often multiple investor lien interests; and,
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1	d. Representing to offerees and investors that the Investments would be adequately	
2	secured by a first position DOT that would represent the only lien interest in the	
3	Real Estate purchased with investor money, while further failing to disclose to them	
4	that Respondents would often cause multiple DOTs to be filed with respect to a	
5	single piece of Real Estate including, without limitation, first position Commercial	
6	Loan Liens and, as a result, the Investments would be under-secured and/or	
7	effectively unsecured.	
8	6. KP and MP directly or indirectly controlled PE within the meaning of A.R.S. § 44-	
9	1999, and KP and MP are each jointly and severally liable with, and to the same extent as PE for its	
10	violations of the anti-fraud provisions of the Securities Act, A.R.S. § 44-1991.	
11	7. KP and MP acted for the benefit of their marital community and, pursuant to A.R.S.	
12	§§ 25-214 and 25-215, this Order of restitution and administrative penalties is a debt of KP and	
13	MP's marital community.	
14	III.	
15	ORDER	
16	THEREFORE, on the basis of the Findings of Fact, Conclusions of Law, and Respondents'	
17	consent to the entry of this Order, attached and incorporated by reference, the Commission finds	
18	that the following relief is appropriate, in the public interest, and necessary for the protection of	
19	investors:	
20	IT IS ORDERED, pursuant to A.R.S. §44-2032, that Respondents, and any of	
21	Respondents' agents, employees, successors and assigns, permanently cease and desist from	
22	violating the Securities Act.	
23	IT IS FURTHER ORDERED that Respondents comply with the attached Consent to Entry	
24	of Order.	
25	IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2032 that Respondents, and the	
26	marital community of KP and MP, shall jointly and severally pay restitution to the Commission in	
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the principal amount of \$19,851,868. The restitution obligation owed by KP, MP, and the KP and 1 MP marital community under this Order will be paid in full upon the earlier of: (a) payment(s) by 2 KP, MP, and the KP and MP marital community totaling \$19,851,868 plus interest; or (b) 3 payment(s) by any Respondent(s) totaling \$19,851,868 plus interest. The Trust's restitution 4 5 obligation under this Order will be paid in full upon the earlier of: (a) payment(s) by the Trust totaling \$14,316,254 plus interest; or (b) payment(s) by any Respondent(s) totaling \$19,851,868 6 plus interest. PE's restitution obligation under this Order will be paid in full upon the earlier of: (a) 7 payment(s) by PE totaling \$1,336,182 plus interest; or (b) payment(s) by any Respondent(s) 8 totaling \$19,851,868 plus interest. Payment is due in full on the date of this Order. Payment shall 9 be made to the "State of Arizona" to be placed in an interest-bearing account controlled by the 10 Commission. Any principal amount outstanding shall accrue interest at the rate of 10 percent per 11 annum from the date of this Order until paid in full. 12

The Commission, in its sole discretion, may credit the amount of restitution owed by 13 Respondents with the value of any restitution payments made by them to the Investment investors. 14 15 Respondents shall provide to the Commission all information and documentation to verify that such 16 restitution has been paid which the Commission, in its sole discretion, may accept or reject.

17 The Commission shall disburse the funds on a pro-rata basis to investors shown on the records of the Commission. Any restitution funds that the Commission cannot disburse because an 18 investor refuses to accept such payment, or any restitution funds that cannot be disbursed to an 19 20 investor because the investor is deceased and the Commission cannot reasonably identify and 21 locate the deceased investor's spouse or natural children surviving at the time of the distribution, 22 shall be disbursed on a pro-rata basis to the remaining investors shown on the records of the 23 Commission. Any funds that the Commission determines it is unable to or cannot feasibly disburse shall be transferred to the general fund of the state of Arizona. 24

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IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2036, that Respondents and the KP and MP marital community shall jointly and severally pay an administrative penalty in the amount 26

1	of \$250,000. Payment is due in full on the date of this Order. Payment shall be made to the "State	
2	of Arizona." Any amount outstanding shall accrue interest as allowed by law.	
3	IT IS FURTHER ORDERED that payments received by the state of Arizona shall first be	
4	applied to the restitution obligation. Upon payment in full of the restitution obligation, payments	
5	shall be applied to the penalty obligation.	
6	For purposes of this Order, a bankruptcy filing by any of the Respondents shall be an act of	
7	default. ³ If any Respondent does not comply with this Order, any outstanding balance may be	ĺ
8	deemed in default and shall be immediately due and payable.	
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25	³ The Commission acknowledges that KP and MP individually, and PE have filed and are participating in pending, consolidated bankruptcies as noted in "Finding of Fact" paragraphs twenty-nine through thirty-one	
26	above. Any subsequent or future bankruptcy petitions filed by Respondents following a discharge or dismissal of the above referenced pending bankruptcy proceedings shall be viewed as a default. 13	
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1	IT IS FURTHER ORDERED, that if any Respondent fails to comply with this order, the
2	Commission may bring further legal proceedings against that Respondent, including application to
3	the superior court for an order of contempt.
4	IT IS FURTHER ORDERED that this Order shall become effective immediately.
5	BY ORDER OF THE ARIZONA CORPORATION COMMISSION
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8	CHAIRMAN COMMISSIONER
9	Janden H. Lemer Gaulfum Pounde Burn
10 / 11	COMMISSIONÉR COMMISSIONER COMMISSIONER
12	IN WITNESS WHEREOF, I, ERNEST G. JOHNSON,
12	Executive Director of the Arizona Corporation Commission, have hereunto set my hand and caused the official seal of the
14	Commission to be affixed at the Capitol, in the City of Phoenix, this $2/5/$ day of $MArch$, 2011.
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16	ZON
17	ERNEST G. JOHNSON
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19	DISSENT
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22	DISSENT
23	This document is available in alternative formats by contacting Shaylin A. Bernal, ADA Coordinator, voice phone number 602-542-3931, e-mail <u>sabernal@azcc.gov.</u>
24	Coordinator, voice phone number 002-342-3931, e-mail <u>sabernal(wazec.gov.</u>
25	(MD)
26	
	14 Decision No. 72238

CONSENT TO ENTRY OF ORDER

1. Respondents KENNETH JOSEPH PLEIN ("KP"), MARY KATHRYN PLEIN (a.k.a. 2 "MARY KAY PLEIN") ("MP"), KENNETH JOSEPH PLEIN and MARY KATHRYN PLEIN 3 (a.k.a. "MARY KAY PLEIN"), Co-Trustees of THE PLEIN FAMILY TRUST U/T/A dated 4 DECEMBER 1, 1993 (the "TRUST"), and PLEIN ENTERPRISES INCORPORATED (d.b.a. "TRI-5 STAR REALTY") ("PE") (collectively "Respondents"), admit the jurisdiction of the Commission 6 over the subject matter of this proceeding. Respondents acknowledge that Respondents have been 7 fully advised of Respondents' right to a hearing to present evidence and call witnesses and 8 9 Respondents knowingly and voluntarily waive any and all rights to a hearing before the Commission and all other rights otherwise available under Article 11 of the Securities Act and Title 10 14 of the Arizona Administrative Code. Respondents acknowledge that this Order To Cease And 11 Desist, Order For Restitution, Order For Administrative Penalties ("Order") and this Consent To 12 Entry of Order constitutes a valid final order of the Commission. 13

Respondents knowingly and voluntarily waive any right under Article 12 of the
Securities Act to judicial review by any court by way of suit, appeal, or extraordinary relief
resulting from the entry of this Order.

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3. Respondents acknowledge and agree that this Order is entered into freely and voluntarily and that no promise was made or coercion used to induce such entry.

Respondents acknowledge that Respondents have been represented by an attorney in
 this matter, Respondents have reviewed this Order with Respondents' attorney, James P. Kneller,
 Esq., and Respondents understand all terms it contains. Respondents acknowledge that their
 attorney has apprised them of their rights regarding any conflicts of interest arising from dual
 representation. Respondents acknowledge that they have each given their informed consent to such

25 5. Respondents admit only for purposes of this proceeding, and any other
26 administrative or civil proceeding to which the Commission or its authorized agent is a party, the

Findings of Fact and Conclusions of Law contained in this Order. Respondents agree that Respondents shall not contest the validity of the Findings of Fact and Conclusions of Law contained in this Order in any present or future proceeding in which the Commission or any other state agency is a party concerning the denial or issuance of any license or registration required by the state to engage in the practice of any business or profession.

6 6. By consenting to the entry of this Order, Respondents agree not to take any action or
7 to make, or permit to be made, any public statement denying, directly or indirectly, any Finding of
8 Fact or Conclusion of Law in this Order or creating the impression that this Order is without factual
9 basis. Respondents will undertake steps necessary to assure that all of Respondents' agents and
10 employees understand and comply with this agreement.

7. While this Order settles this administrative matter between Respondents and the
Commission, Respondents understand that this Order does not preclude the Commission from
instituting other administrative or civil proceedings based on violations that are not addressed by
this Order.

15 8. Respondents understand that this Order does not preclude the Commission from
16 referring this matter to any governmental agency for administrative, civil, or criminal proceedings
17 that may be related to the matters addressed by this Order.

Respondents understands that this Order does not preclude any other agency or
 officer of the state of Arizona or its subdivisions from instituting administrative, civil, or criminal
 proceedings that may be related to matters addressed by this Order.

10. Respondents agree that Respondents will not apply to the state of Arizona for
registration as a securities dealer or salesman or for licensure as an investment adviser or
investment adviser representative until such time as all restitution and penalties under this Order are
paid in full.

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1 11. Respondents agree that Respondents will not exercise any control over any entity
 2 that offers or sells securities or provides investment advisory services within or from Arizona until
 3 such time as all restitution and penalties under this Order are paid in full.

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12. Respondents agree that Respondents will continue to cooperate with the Securities Division including, but not limited to, providing complete and accurate testimony at any hearing in this matter and cooperating with the state of Arizona in any related investigation or any other matters arising from the activities described in this Order.

8 13. KP and MP acknowledge that any restitution or penalties imposed by this Order are
9 obligations of KP and MP in their individual capacities, as well as the KP and MP marital
10 community.

11 14. Respondents consent to the entry of this Order and agree to be fully bound by its
12 terms and conditions.

13 15. Respondents acknowledge and understand that if Respondents fail to comply with
14 the provisions of the Order and this consent, the Commission may bring further legal proceedings
15 against Respondents, including application to the superior court for an order of contempt.

16 16. Respondents understand that default shall render Respondents liable to the
17 Commission for its costs of collection and interest at the maximum legal rate.

18 17. Respondents agree and understand that if Respondents fail to make any payment as
19 required in the Order, any outstanding balance shall be in default and shall be immediately due and
20 payable without notice or demand. Respondents agree and understand that acceptance of any
21 partial or late payment by the Commission is not a waiver of default by the Commission.

18. KP and MP represent and acknowledge that at all times relevant: (a) KP and MP have been married and residing together as husband and wife; (b) KP and MP formed, owned and controlled the Trust as its co-trustees; (c) that KP has been the president of PE; and (d) that KP and MP have been authorized by the Trust and PE to enter into this Order for and on behalf of the Trust and PE. KP and MP further represent and acknowledge that in these capacities, KP and MP

Decision No. ____72238

promoted, controlled and bore responsibility for PE's business and financial affairs, and its investor
 solicitation activities.

3 4 Kenneth Joseph Plein, spouse of Mary 5 Kathryn Plein (a.k.a. "Mary Kay Plein") 6 7 Mary Kathiyn Plein (a.k.a. "Mary Kay Plein"), spouse of Kenneth Joseph Plein 8 CAUFORNIA 9 STATE OF ARIZONA) ss 10 County of SAN DIEGO) 11 SUBSCRIBED AND SWORN TO BEFORE me this <u>9</u> day of <u>FEB</u>, 2011. 12 Please see attached 13 NOTARY PUBLIC 14 My commission expires: 15 3115-2011 16 /// 17 ////// 18 ///19 /// /// 20 /// /// 21 /// /// 22 /// /// 23 /// /// 24 /// 25 /// /// 26 /// 18 72238 Decision No.

-	A ALL-PURPOSE ACKNOWLEDGMENT		
State of California			
County of SAN DIEGO			
On Z-9-11 before me, JOG	HPLEIN & MARY KATHRYN PLEIN,		
personally appeared KENNETH JOSEP	H PLEIN & MARY KATHRYN PLEIN,		
who proved to me on the basis of satisfactory evidence to be the persons whose names is are subscribed to the within instrument and acknowledged to me that he/she they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signatures on the instrument the persons, or the entity upon behalf of which the persons acted, executed the instrument.			
I certify under PENALTY OF PERJURY under th is true and correct.	e laws of the State of California that the foregoing paragraph		
WITNESS my hand and official seal.	(Notary Seal)		
ADDITIONAL O	ADDITIONAL OPTIONAL INFORMATION		
DESCRIPTION OF THE ATTACHED DOCUMENT	INSTRUCTIONS FOR COMPLETING THIS FORM Any acknowledgment completed in California must contain verbiage exactly as appears above in the notary section or a separate acknowledgment form must be properly completed and attached to that document. The only exception is if a document is to be recorded outside of California. In such instances, any alternative		
(Title or description of attached document)	acknowledgment verbiage as may be printed on such a document so long as the verbiage does not require the notary to do something that is illegal for a notary in California (i.e. certifying the authorized capacity of the signer). Please check the		
(Title or description of attached document continued)	document carefully for proper notarial wording and attach this form if required.		
Number of Pages Document Date	 State and County information must be the State and County where the document signer(s) personally appeared before the notary public for acknowledgment. Date of notarization must be the date that the signer(s) personally appeared which must also be the same date the acknowledgment is completed. 		
(Additional information)	• The notary public must print his or her name as it appears within his or her commission followed by a comma and then your title (notary public).		
	 Print the name(s) of document signer(s) who personally appear at the time of notarization. 		
CAPACITY CLAIMED BY THE SIGNER	 Indicate the correct singular or plural forms by crossing off incorrect forms (i.e. he/she/they, is /are) or circling the correct forms. Failure to correctly indicate this 		
□ Corporate Officer	information may lead to rejection of document recording.The notary seal impression must be clear and photographically reproducible.		
(Title)	Impression must not cover text or lines. If seal impression smudges, re-seal if a sufficient area permits, otherwise complete a different acknowledgment form.		
\square Partner(s)	• Signature of the notary public must match the signature on file with the office of		
□ Attorney-in-Fact	the county clerk. Additional information is not required but could help to ensure this		
Trustee(s)	acknowledgment is not misused or attached to a different document. Indicate title or type of attached document, number of pages and date.		
□ Other	 Indicate the of type of attached document, humber of pages and date. Indicate the capacity claimed by the signer. If the claimed capacity is a corporate officer, indicate the title (i.e. CEO, CFO, Secretary). 		

Docket No. S-20774A-10-0494 1 2 The Plein Family Trust U/T/A dated **December 1, 1993** 3 4 5 By Kenneth Josei 6 By 'Mary Mary ein (a.k.a. Kay Plein") 7 8 Its co-trustees CALIFORNIA 9 STATE OF ARIZONA) 10) ss County of SAN DIEG) Feb 11 gn SUBSCRIBED AND SWORN TO BEFORE me this day of January, 2011. 12 Please see attached 13 14 NOTARY PUBLIC 15 My commission expires: 3-15,2011 16 17 /// /// 18 $\parallel \mid$ 19 /// /// 20 /// $\parallel \mid$ 21 /// /// 22 /// /// 23 /// 24 /// /// 25 ||| /// 26 /// 19 72238 Decision No.

CALIFORNIA ALL-PURPOSE CERTIFICATE OF ACKNOWLEDGMENT		
State of California		
County of SAN DIEGO		
On Z-9-11 before me, JOGI	RASIK LAL VYAS, Notary Public (Here insert name and title of the officer)	
personally appeared KENNETH JOSEPH	261N & MARY KATHRYN PUEIN	
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is are subscribed to the within instrument and acknowledged to me that he/she they executed the same in his/her/their authorized capacity (ies) and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.		
I certify under PENALTY OF PERJURY under the is true and correct.	ne laws of the State of California that the foregoing paragraph	
WITNESS my hand and official seal.	JOGI RASIK LAL VYAS Commission # 1731295 Notary Public - California San Diego County MyComm.Expires Mar 15, 2011	
Signature of Notary Public	(Notary Seal)	
ADDITIONAL OF DESCRIPTION OF THE ATTACHED DOCUMENT (Title or description of attached document)	PTIONAL INFORMATION INSTRUCTIONS FOR COMPLETING THIS FORM Any acknowledgment completed in California must contain verbiage exactly as appears above in the notary section or a separate acknowledgment form must be properly completed and attached to that document. The only exception is if a document is to be recorded outside of California. In such instances, any alternative acknowledgment verbiage as may be printed on such a document so long as the verbiage does not require the notary to do something that is illegal for a notary in California (i.e. certifying the authorized capacity of the signer). Please check the document carefully for proper notarial wording and attach this form if required.	
(Title or description of attached document continued)	 State and County information must be the State and County where the document 	
Number of Pages Document Date	 signer(s) personally appeared before the notary public for acknowledgment. Date of notarization must be the date that the signer(s) personally appeared which must also be the same date the acknowledgment is completed. 	
(Additional information)	 The notary public must print his or her name as it appears within his or her commission followed by a comma and then your title (notary public). 	
CAPACITY CLAIMED BY THE SIGNER Individual (s) Corporate Officer (Title) Partner(s) Attorney-in-Fact Trustee(s) Other	 Print the name(s) of document signer(s) who personally appear at the time of notarization. Indicate the correct singular or plural forms by crossing off incorrect forms (i.e. he/she/they, is /are) or circling the correct forms. Failure to correctly indicate this information may lead to rejection of document recording. The notary seal impression must be clear and photographically reproducible. Impression must not cover text or lines. If seal impression smudges, re-seal if a sufficient area permits, otherwise complete a different acknowledgment form. Signature of the notary public must match the signature on file with the office of the county clerk. Additional information is not required but could help to ensure this acknowledgment is not misused or attached to a different document. Indicate title or type of attached document, number of pages and date. Indicate officer, indicate the title (i.e. CEO, CFO, Secretary). Securely attach this document to the signed document 	

	Docket No. S-20774A-10-0494
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2	Plein Enterprises Incorporated (d.b.a. "Tri- Star Realty")
3	
5	K-Joseph Plain
6	By Kenneth Joseph Plein
7	CALFORNIA Its president STATE OF ARIZONA)
8) ss County of SAN DIEGO)
9	SUBSCRIBED AND SWORN TO BEFORE me this day of January, 2011.
10	
11	Please see attached
12	NOTARY PUBLIC
13	My commission expires: 3 - 15 - 2011
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	20 Decision No

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CALIFORNIA ALL-PURPOSE CERTIFICATE OF ACKNOWLEDGMENT		
State of California		
County of SAN DIEGO		
On <u>Z-9-11</u> before me, <u>JOG1</u>	RASIK LAL VVAS, Notary Public, (Here insert name and title of the officer) PH PLEIN,	
personally appeared KENNETH JOSE	PH PLEIN,	
who proved to me on the basis of satisfactory evid the within instrument and acknowledged to me th	lence to be the person(s) whose name(s) is/are subscribed to at he/she/they executed the same in his/her/their authorized on the instrument the person(s), or the entity upon behalf of	
I certify under PENALTY OF PERJURY under th is true and correct.	e laws of the State of California that the foregoing paragraph	
WITNESS my hand and official seal.	(Notary Seal)	
ADDITIONAL O	PTIONAL INFORMATION INSTRUCTIONS FOR COMPLETING THIS FORM	
DESCRIPTION OF THE ATTACHED DOCUMENT	Any acknowledgment completed in California must contain verbiage exactly as appears above in the notary section or a separate acknowledgment form must be properly completed and attached to that document. The only exception is if a document is to be recorded outside of California. In such instances, any alternative acknowledgment verbiage as may be printed on such a document so long as the	
(Title or description of attached document)	verbiage does not require the notary to do something that is illegal for a notary in California (i.e. certifying the authorized capacity of the signer). Please check the document carefully for proper notarial wording and attach this form if required.	
(Title or description of attached document continued) Number of Pages Document Date	 State and County information must be the State and County where the document signer(s) personally appeared before the notary public for acknowledgment. Date of notarization must be the date that the signer(s) personally appeared which must also be the same date the acknowledgment is completed. 	
(Additional information)	 The notary public must print his or her name as it appears within his or her commission followed by a comma and then your title (notary public). Print the name(s) of document signer(s) who personally appear at the time of 	
CAPACITY CLAIMED BY THE SIGNER Individual (s) Corporate Officer (Title) Partner(s) Attorney-in-Fact	 notarization. Indicate the correct singular or plural forms by crossing off incorrect forms (i.e. he/she/they, is /are) or circling the correct forms. Failure to correctly indicate this information may lead to rejection of document recording. The notary seal impression must be clear and photographically reproducible. Impression must not cover text or lines. If seal impression smudges, re-seal if a sufficient area permits, otherwise complete a different acknowledgment form. Signature of the notary public must match the signature on file with the office of the county clerk. Additional information is not required but could help to ensure this 	
 Trustee(s) Other 	 Additional minimum of its interpret out count in here to contact this acknowledgment is not misused or attached to a different document. Indicate title or type of attached document, number of pages and date. Indicate the capacity claimed by the signer. If the claimed capacity is a corporate officer, indicate the title (i.e. CEO, CFO, Secretary). Securely attach this document to the signed document 	

1	SERVICE LIST FOR: In re Kenneth Joseph Plein, et al., S-20774A-10-0494
2	James P. Kneller, Esq.
3	James P. Kneller, Esq. Law Offices of James P. Kneller, P.C. 6900 East Cambelback Road, Suite 250 Scottsdale, Arizona 85251
4	Attorneys for Respondents
5	Attorneys for Respondents Kenneth Joseph Plein, Mary Kathryn Plein, The Plein Family Trust U/T/A December 1, 1993, and Plein Enterprises Incorporated
6	December 1, 1993, and
7	Plein Enterprises Incorporated
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	21 Decision No. 72238