

ORIGINAL

NEW APPLICATION



0000122316

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ARIZONA CORPORATION COMMISSION
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BEFORE THE ARIZONA CORPORATION COMMISSION

W-01445A-10-0517

10
 11 IN THE MATTER OF THE APPLICATION
 12 OF ARIZONA WATER COMPANY, AN
 13 ARIZONA CORPORATION, FOR A
 14 DETERMINATION OF THE FAIR VALUE
 15 OF ITS UTILITY PLANT AND PROPERTY,
 16 AND FOR ADJUSTMENTS TO ITS RATES
 AND CHARGES FOR UTILITY SERVICE
 FURNISHED BY ITS WESTERN GROUP
 AND FOR CERTAIN RELATED
 APPROVALS.

DOCKET NO. W-01445A-10-_____

APPLICATION

17
 18 Arizona Water Company, an Arizona corporation (the "Company"), hereby applies for an
 19 order approving certain adjustments to its rates and charges for utility service provided by the
 20 Company's Western Group water systems in Arizona, and in support thereof, states as follows:

21 1. The Company is an Arizona corporation engaged in providing water for public
 22 purposes in portions of Cochise, Coconino, Gila, Maricopa, Navajo, Pima, Pinal, and Yavapai
 23 Counties, Arizona, pursuant to certificates of public convenience and necessity granted by the
 24 Arizona Corporation Commission (the "Commission"). At the present time, the Company
 25 operates 19 water systems that serve approximately 84,000 customers.

26 2. The Company's central business office is located at 3805 North Black Canyon
 27 Highway, Phoenix, Arizona 85015-5351. Its mailing address is Post Office Box 29006, Phoenix,
 28

APPLICATION
W-01445A-10-0517

PART 1 OF 8
BAR CODE # 0000122316

**To review remaining parts please
see the following:**

PART 2 OF 8 BAR CODED #0000122317
PART 3 OF 8 BAR CODED #0000122318
PART 4 OF 8 BAR CODED #0000122319
PART 5 OF 8 BAR CODED #0000122320
PART 6 OF 8 BAR CODED #0000122321
PART 7 OF 8 BAR CODED #0000122322
PART 8 OF 8 BAR CODED #0000112323

1 Arizona 85038-9006, and its telephone number is (602) 240-6860. The Company's President and
2 primary management contact is William M. Garfield, who is responsible for supervising the day-
3 to-day operations of the Company.

4 3. The person responsible for overseeing and directing the conduct of this rate
5 application is Joseph D. Harris, the Company's Vice President and Treasurer. Mr. Harris' office
6 and mailing addresses are the same as those set forth in the previous paragraph. Mr. Harris'
7 telephone number is (602) 240-6860, Ext. 170; his facsimile number is (602) 240-6874; his e-mail
8 address is jharris@azwater.com. All discovery, data requests, and similar requests for information
9 concerning this Application should be directed to Mr. Harris.

10 4. In this Application, the Company seeks adjustments to its rates and charges for
11 utility service for the Company's Western Group systems, which includes the Pinal Valley (Casa
12 Grande, Coolidge and Stanfield), Ajo and White Tank water systems. Together, the Company's
13 Western Group water systems served approximately 30,400 customers at the end of the test year
14 (December 31, 2009) used in this application. The Commission has previously authorized the
15 Company to implement and utilize a "group concept" for filing rate applications in order to,
16 among other things, simplify processing of the application and increase administrative efficiency.
17 See Decision No. 58120 at 33-34 and 39. See also Procedural Order (August 1, 1995) issued in
18 Docket No. U-1445-91-227.

19 5. The last Company rate case was filed in 2008, processed on a total company basis,
20 and decided in Decision No. 71845 (August 25, 2010). The test year used in that proceeding was
21 the 12-month period ending December 31, 2007. The Company's last rate case involving only its
22 Western Group systems was filed in 2004 and decided in Decision No. 68302 (November 14,
23 2005), using a test year of the 12-month period ending December 31, 2003.

24 6. Revenues from the Company's utility operations are presently inadequate to allow
25 the Company to recover its operating costs and provide a just and reasonable rate of return on the
26 fair value of its utility plant and property used to provide service to its Western Group customers.
27 Since 2007, the test year in the Company's most recent rate proceeding, the Company has
28

1 designed, constructed, and placed into service significant additions to utility plant in order to
2 assure safe and reliable water service to its customers and, in particular, to comply with the
3 Commission's directive to reduce water losses by July 1, 2011. As a result, the Company's rate
4 base has increased substantially. Accordingly, the Company requests that certain adjustments to
5 its rates and charges for utility service rendered by its Western Group water systems be approved
6 by the Commission so that the Company can recover the costs of providing water service to its
7 customers and earn a just and reasonable rate of return on the fair value of its utility plant and
8 property.

9 7. Filed herewith as a separately bound exhibit are the schedules required pursuant to
10 A.A.C. R14-2-103 for rate applications by Class A water utilities. The test year utilized by the
11 Company in connection with the preparation of such schedules is the 12-month period that ended
12 December 31, 2009. It is also the most recent 12-month period for which audited financial
13 statements are available. The Company requests that the Commission utilize such test year in
14 connection with this Application, with appropriate adjustments for utility plant additions that have
15 been completed and placed in service in the Western Group water systems as detailed in said
16 schedules, and appropriate adjustments for known and measurable changes in the Company's
17 operating expenses since December 31, 2009 to obtain a normal or more realistic relationship
18 between revenues, expenses and rate base during the period rates will be in effect. The Company
19 stipulates that the Commission may use its original cost rate base as its fair value rate base for the
20 limited purpose of setting rates in this proceeding.¹

21 8. During the test year, the Company's Western Group had adjusted gross revenues of
22 \$19,053,061, adjusted operating income of \$2,415,356 and adjusted net income of \$490,886. The
23 Company's adjusted original cost rate base for the Western Group water systems was
24 \$57,714,878. Thus, the rate of return on original cost rate base for the Western Group water
25 systems for the adjusted test year was only 4.18%. The Company submits that this rate of return
26 is inadequate to allow the Company to service its debt, maintain a sound credit rating, and enable
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28 ¹ In so stipulating, the Company does not intend to imply that the value of its utility plant, property and other rights is equal to its original cost rate base in other contexts or for other purposes.

1 the Company to attract additional capital on reasonable and acceptable terms in order to continue
2 necessary investment in utility plant to adequately serve its customers.

3 9. The Company is requesting an increase in revenues for the Western Group equal to
4 \$5,097,223, which constitutes an increase of 26.75%. The proposed adjustment to the Company's
5 rates and charges is designed to produce a rate of return on the original cost rate base equal to
6 9.52%.

7 10. In Decision No. 64302 (Nov. 14, 2005), the Commission approved an Arsenic
8 Cost Recovery Mechanism ("ACRM") for the Company's Western Group water systems. For
9 reasons described in the Direct Testimony of Fredrick Schneider, the Company must construct
10 additional arsenic treatment plants in the Pinal Valley water system. Planning and design for
11 those plants is underway. In Decision No. 71845, the Commission authorized the Company to
12 make new ACRM filings for arsenic treatment plants that were planned for construction in its
13 Sedona and Superstition water systems. The Company is proposing that the authorization granted
14 in Decision No. 71845 be extended to the Western Group in this proceeding.

15 11. In Decision No. 71845, the Commission also approved consolidation of the Casa
16 Grande, Coolidge and Stanfield water systems. In addition, the Company was ordered to prepare
17 a study outlining consolidation proposals for its remaining systems, including impacts to
18 customers and timelines for implementation. The Company filed the consolidation study in
19 Docket No. W-01445A-08-0440 on September 30, 2010. Consistent with that study, the
20 Company is now proposing to consolidate the White Tank water system with the Pinal Valley
21 water system.

22 12. In Decision No. 68302 (Nov. 14, 2005), the Commission approved a Central
23 Arizona Project ("CAP") Hook-Up Fee for the Pinal Valley (Casa Grande and Coolidge) and
24 White Tank water systems for the purpose of recovering on-going and deferred CAP municipal
25 and industrial capital costs. In Decision No. 71845, the Commission authorized the Company to
26 continue collection of the CAP Hook-Up Fees until its next Western Group rate case or December
27 31, 2012, whichever comes first. As detailed in the Direct Testimony of Joel M. Reiker, the
28

1 Company is requesting in this case, that the Commission authorize the Company to continue
2 collecting the present CAP Hook-Up Fees, and that they be consolidated into a single fee
3 consistent with the Company's request to consolidate water rates for the Pinal Valley and White
4 Tank water systems.

5 13. In addition to its request to continue the CAP Hook-Up Fees and ACRM for the
6 Western Group systems, the Company, in order to restore and then maintain its financial ability to
7 provide an adequate level of water service to its Western Group water system customers, is
8 requesting authorization to implement a Distribution System Improvement Charge ("DSIC") for
9 its Western Group water systems. The DSIC is a ratemaking tool that allows utilities to recover
10 the fixed costs (depreciation and rate of return) of non-revenue producing distribution system
11 improvement projects completed between rate cases. In Decision No. 71845, the Commission
12 stated that an infrastructure funding mechanism, or DSIC, may be a reasonable way to proceed
13 with orderly replacement of the Company's aging infrastructure. The Commission also stated its
14 belief that it was appropriate for the Company to further develop this issue for future
15 consideration by preparing and filing a DSIC study, and to utilize the information from that study
16 to inform the Commission of further proposals in its future rate cases. An initial form of the
17 DSIC study is being filed as part of this application as an exhibit to the Direct Testimony of
18 Joseph D. Harris; the initial form of the DSIC Study and Mr. Harris' testimony provide the
19 specific details of the Company's DSIC proposal.

20 14. In addition to its ACRM and CAP Hook-Up Fees continuation and the DSIC
21 proposal, the Company is requesting authorization to implement an Off-Site Facilities Fee. The
22 purpose of the Off-Site Facilities Fee is to equitably apportion the costs of constructing additional
23 off-site facilities to provide water production, treatment, delivery, storage and pressure facilities
24 among all new customers whose water supply requirements make these facilities necessary. A
25 \$3,500 fee would be established for each new service connection with a 5/8 x 3/4-inch meter, and
26 the fee would be graduated in amount for larger meter sizes. The fee would be applicable to all
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1 new service connections in the service area, as further detailed in the Direct Testimony of Mr.
2 Harris.

3 15. Filed concurrently in support of this Application is the Direct Testimony of the
4 following persons: William M. Garfield, Joseph D. Harris, Fredrick K. Schneider, Joel M. Reiker,
5 and Thomas M. Zepp. Brief summaries of the testimony are provided at the beginning of each
6 witness's testimony. This direct testimony is contained in a separately-bound volume filed
7 concurrently with this Application. In addition, to assist the Utilities Division in evaluating this
8 Application and to minimize discovery, the Company has provided the Utilities Division with
9 copies of the Company's bill analysis.

10 WHEREFORE, the Company requests the following relief:

11 A. That the Commission, upon proper notice and at the earliest possible time, approve
12 permanent adjustments to the rates and charges for water service provided by the Company's
13 Western Group water systems, as proposed by the Company herein, or approve such other rates
14 and charges as will produce a just and reasonable rate of return on the fair value of the
15 Company's utility plant and property;

16 B. That the Commission authorize the Company to continue in place its CAP Hook-
17 Up Fees, ACRM, and MAP Surcharge, as previously approved for its Western Group water
18 systems;

19 C. That the Commission authorize the Company to implement a DSIC for the
20 Western Group water systems.

21 D. That the Commission authorize the Company to implement an Off-Site Facilities
22 Fee for the Western Group water systems.

23 E. That the Commission authorize such other and further relief as may be appropriate
24 to ensure that the Company has an opportunity to earn a just and reasonable return on the fair
25 value of its utility plant and property and as may otherwise be required under Arizona law.

1 RESPECTFULLY SUBMITTED this 29th day of December, 2010.

2 ARIZONA WATER COMPANY

3
4 By: 

5 Robert W. Geake
6 Vice President and General Counsel
7 ARIZONA WATER COMPANY
8 Post Office Box 29006
9 Phoenix, Arizona 85038-9006

10 Steven A. Hirsch
11 Stanley B. Lutz
12 BRYAN CAVE, LLP
13 Two North Central Avenue, Suite 2200
14 Phoenix, AZ 85004
15 Attorneys for Applicant
16 Arizona Water Company
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1 An original and thirteen (13) copies of the foregoing, together with the separately bound
2 schedules and direct testimony supporting this Application, were delivered this 29th day of
December, 2010 to:

3 Docketing Supervisor
4 Docket Control Division
5 Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

6 A copy of the foregoing together with the separately bound schedules and direct testimony
7 supporting this Application, were delivered this 29th day of December, 2010 to:

8 Ms. Lyn Farmer
9 Chief Administrative Law Judge
10 Hearing Division
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

11 Mr. Steve Olea, Director
12 Utilities Division
13 Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

14 Ms. Janice Alward, Chief Counsel
15 Legal Division
16 Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

17
18
19 By: Robert Isaak
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ARIZONA WATER COMPANY



Docket No. W-01445A-10-_____

W-01445A-10-0517

2010 RATE HEARING

For Test Year Ending 12/31/09

PREPARED

DIRECT TESTIMONY & EXHIBITS

ARIZONA WATER COMPANY



Docket No. W-01445A-10-_____

W-01445A-10-0517

2010 RATE HEARING
For Test Year Ending 12/31/09

PREPARED
DIRECT TESTIMONY & EXHIBITS
OF
William M. Garfield

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| 21 | Report to Congress | WMG-1 |
| 22 | National Association of Water Companies & State Public Utility Commission Staff Water | |
| 23 | Policy Forum, Summary Report (December 2009)..... | WMG-2 |
| 24 | Arizona Water Company Annual Report – Year Ending 12/31/2009 | WMG-3 |
| 25 | EPA Deteriorating Buried Infrastructure Management Challenges and Strategies | |
| 26 | (May, 2002) | WMG-4 |
| 27 | ITT Value of Water Survey | WMG-5 |
| 28 | | |

1 **ARIZONA WATER COMPANY**

2
3 **Direct Testimony of**

4 **William M. Garfield**

5
6 **I. Introduction and Qualifications**

7 **Q. PLEASE STATE YOUR NAME, EMPLOYER AND OCCUPATION?**

8 A. My name is William M. Garfield. I am employed by Arizona Water Company (the
9 "Company") as its President and Chief Operating Officer ("COO"). As such I am
10 responsible for setting the goals for each of the Company's various departments
11 and conduct regular meetings with department heads to ensure that work is
12 completed in accordance with these goals. I also work closely with the Company's
13 Vice President and General Counsel to ensure that all work and activities comply
14 with all legal requirements. I report directly to the Company's Chief Executive
15 Officer.

16 **Q. PLEASE DESCRIBE YOUR WORK EXPERIENCE, EDUCATIONAL
17 BACKGROUND AND PROFESSIONAL AFFILIATIONS.**

18 A. Since my initial employment with the Company in February 1984, I have held the
19 positions of Engineer, Senior Engineer, Operations Manager, Vice President of
20 Operations and currently hold the position of President and COO, which I have
21 held since July 18, 2003.

22 I completed my undergraduate studies at Southern Illinois University at
23 Carbondale and received a Bachelor of Science degree with honors in Thermal
24 and Environmental Engineering. I have taken post-graduate coursework at
25 Arizona State University in Civil Engineering, including coursework in hydrology,
26 water and wastewater treatment and statistics. I am a member of Tau Beta Pi, a
27 national honorary engineering society.

1 I am a member of the American Water Works Association ("AWWA"), the
2 Arizona Water Association and serve on the American Water Works Association's
3 Water Meter Standards Committee. I have been active in numerous water
4 industry stakeholder groups with the Arizona Department of Environmental Quality
5 ("ADEQ"), the Arizona Department of Water Resources ("ADWR") and the Central
6 Arizona Groundwater Replenishment District and am an ADEQ certified water
7 distribution system and water treatment plant operator. I serve on the Company's
8 Board of Directors, the Board of Directors of the Water Infrastructure Finance
9 Authority of Arizona and the Board of Directors of the Water Utilities Association of
10 Arizona ("WUAA") as well as serving as WUAA's Treasurer. I also serve as
11 Chairman of the Water Management Subcommittee of the Pinal Active
12 Management Area Groundwater User Advisory Council. In addition, I am a
13 member of the Statewide Water Advisory Group, serve on the Arizona Water
14 Institute's External Advisory Board and have been an active member of the
15 Economic Working Group of the Blue Ribbon Panel on Sustainability, a panel
16 formed to address water sustainability which was jointly chaired by the Arizona
17 Corporation Commission (the "Commission"), ADWR and ADEQ.

18 **Q. HAVE YOU PREVIOUSLY PROVIDED TESTIMONY FOR THE COMPANY IN**
19 **ANY OF ITS RATE APPLICATIONS AT THE COMMISSION?**

20 A. Yes. I have testified in the Company's last four rate application proceedings,
21 which were for the Company's Northern, Eastern and Western Groups and the
22 total Company.¹

23 **Q. WHAT IS THE PURPOSE AND EXTENT OF YOUR DIRECT TESTIMONY?**

24 A. The purpose of my testimony is to provide, discuss or describe: a) A summary of
25 direct testimony and general background of the Company's rate application; b) An
26

27
28 ¹ See Docket Nos. W-0445A-00-0962, W-01445A-02-0619, W-01445A-04-0650 and W-01445A-08-0440.

1 overview of the Company's obligation to provide safe, reliable and adequate water
2 service; c) The status of aging infrastructure in the Company's Western Group
3 water systems; d) The factors affecting the Company's ability to reduce water
4 losses; e) The cost to replace aging infrastructure and thereby reduce water
5 losses; f) The appropriateness of instituting a Distribution System Improvement
6 Charge("DSIC"); g) An overview of the need to continue the Company's
7 consolidation plan; h) An overview of the success of the Arsenic Cost Recovery
8 Mechanism ("ACRM")and the need to continue the ACRM; i) An overview of
9 conservation efforts and Best Management Practices ("BMPs") and the need to
10 fund BMPs; j) The need for an Off-Site Facilities Fee; and k) The need to continue
11 Central Arizona Project ("CAP") hook-up fees.

12 **II. Summary of Testimony and General Background of Application**

13 **Q. PLEASE SUMMARIZE THE COMPANY'S RATE APPLICATION.**

14 A. The Company is requesting an increase in utility revenues of \$5,097,223 over
15 current rates to enable the Company to recover its cost of providing water utility
16 service. This increase in utility revenues is required due to increased costs of
17 providing utility service, increases in utility plant investment and the overall
18 increase in the cost of capital since the Company's last rate decision and is due, in
19 part, to declining water sales.

20 The Company must comply with safe drinking water standards and fulfill its
21 obligation to provide safe, reliable and adequate water service to its customers.
22 Also, in Decision No. 71845, the Company's most recent rate decision ("Decision
23 No. 71845"), the Commission ordered the Company to reduce non-account water
24 (i.e., water losses) to less than ten percent for all of its water systems, including its
25 Western Group water systems. The Company may be unable to fully comply with
26 these requirements and regulations due to the effects of aging infrastructure and
27 the inability to timely recover the costs associated with the replacement or repair of
28

1 such infrastructure. The Commission has already established an effective way to
2 fund certain capital-intensive infrastructure projects needed to comply with safe
3 drinking water standards through its approval and adoption of an ACRM.
4 Therefore, consistent with the basis for establishing an ACRM, the Company is
5 requesting that the Commission approve and authorize the establishment of a
6 Distribution System Improvement Charge ("DSIC") for the Company's Pinal Valley
7 Water System ("PVWS" or "Pinal Valley").

8 The Commission's public policy on water losses is clear – manage and
9 control water loss and reduce water loss when it is too high. The Company has
10 identified several main replacement projects needed to move towards compliance
11 with the Commission's order to reduce water loss. To this end, the Company has
12 installed, or will install, replacements of aging and leaking infrastructure in its
13 PVWS. Some of this construction work was completed after the end of the test
14 year. Because there is strong public policy supporting the installation of
15 infrastructure needed to comply with safety, reliability and adequacy standards,
16 the Company is requesting that the Commission allow this utility plant to be
17 included in rate base as part of a 2009 Test Year in this proceeding.

18 In Decision No. 71845, the Commission approved the Company's proposal
19 to consolidate several water systems and concluded in Statement of Fact Number
20 72 that the Company's rate consolidation proposal was just and reasonable. The
21 Commission further ordered the Company to prepare a study on rate consolidation
22 ("Consolidation Study") and to use the results of that study in its future rate cases,
23 such as this case. In accordance with the Company's consolidation plan adopted
24 by the Commission in Decision No. 71845 and with the Company's Consolidation
25 Study, the Company is requesting that the Commission approve the first step in a
26 phased consolidation of the PVWS and White Tank water system, and to continue
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1 with the next step of the consolidation of the Stanfield water system with the
2 PVWS.

3 The Company is also requesting that the Commission continue the ACRM
4 for the Company's Western Group, as the ACRM has proven to be an effective
5 method of facilitating the construction of water treatment plants for reduction of
6 arsenic in the water supply. The PVWS requires expansion of an existing water
7 treatment plant and construction of a new water treatment plant due to sharply
8 rising arsenic levels that do not comply with the arsenic safe drinking water
9 standard.²

10 In Decision No. 71845, the Commission also ordered the Company to
11 implement a certain number of BMPs for each water system, including its Western
12 Group water systems. On December 22, 2010, the Company submitted its list of
13 BMP tariffs to the Commission for its consideration in Docket No. W-01445A-08-
14 0440 and has also requested recovery of the costs of implementing these BMPs.
15 The Company requests that the increased cost of implementing these BMPs be
16 authorized and approved for cost recovery in this proceeding. Mr. Reiker
17 addresses the recovery of the cost of these BMPs in his direct testimony.³ Having
18 adequate funding would help mitigate the cost of implementing these BMPs.

19 The Company is also requesting that the Commission approve the
20 establishment of an Off-Site Facilities Fee for the PVWS and authorize the
21 continuation of the CAP Hook-Up Fees for its Pinal Valley and White Tank water
22 systems.

23 **III. Overview of the Company's Obligation to Provide Safe, Reliable and**
24 **Adequate Water Service**

27 ² See Mr. Schneider's direct testimony

28 ³ See Mr. Reiker's direct testimony, Pg. 21

1 **Q. WHAT ARE THE COMPANY'S OBLIGATIONS AS A PUBLIC SERVICE**
2 **CORPORATION?**

3 A. As a public service corporation, the Company is obligated by Arizona Revised
4 Statutes ("A.R.S.") §40-361 to provide service and facilities that are adequate,
5 efficient and reasonable and that promote safety, health, comfort and
6 convenience. The Commission is empowered by the Arizona Constitution to
7 establish rules and regulations to ensure that service is safe, reliable and
8 adequate. In exchange for the exclusive right to provide public utility service, the
9 Commission allows a public service corporation to charge rates that are just and
10 reasonable. A just and reasonable rate is one that allows the Company an
11 opportunity to recover its cost of service.

12 **Q. WHAT RESPONSIBILITY DOES THE COMMISSION PLACE ON PUBLIC**
13 **SERVICE CORPORATIONS TO PROVIDE SAFE, ADEQUATE AND RELIABLE**
14 **SERVICE?**

15 A. The Commission requires public service corporations to comply with safety,
16 adequacy and reliability standards. Beginning with the initial application for a
17 Certificate of Convenience and Necessity ("CCN"), a public service corporation
18 must not only demonstrate to the Commission that it is ready, willing and able to
19 serve, but also that the water it serves complies with safe drinking water
20 standards.

21 **Q. BESIDES THE COMMISSION, IS THE COMPANY REGULATED BY ANY**
22 **OTHER ENTITY OR AGENCY CONCERNING THE SAFETY, ADEQUACY OR**
23 **RELIABILITY OF SERVICE?**

24 A. Yes. The Company is also regulated by the U.S. Environmental Protection
25 Agency ("EPA"), ADEQ and ADWR. The EPA and ADEQ regulate the safety and
26 quality of the water that the Company provides under the safe drinking water
27 standards established by the federal Safe Drinking Water Act. In addition to safe
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1 drinking water standards, ADEQ has established capacity, technical and
2 managerial capability standards for public water systems and regulations for the
3 water distribution system and water treatment plant operators of such systems.
4 ADWR regulates the Company's efforts concerning water conservation and water
5 use and requires the demonstration of supply adequacy through its Assured and
6 Adequate Water Supply Programs.

7 **Q. WHAT DO CUSTOMERS EXPECT FROM THEIR WATER SERVICE**
8 **PROVIDER?**

9 A. Safe, reliable and adequate water service at just and reasonable rates.

10 **Q. WHAT CUSTOMER IMPACTS RESULT FROM UNRELIABLE OR**
11 **INADEQUATE WATER SERVICE?**

12 A. Among other impacts, interruptions in water service, low water pressure, and
13 reduced fire flows can result from unreliable or inadequate water service.
14 However, unreliable and inadequate water service can also adversely affect
15 property values and the day-to-day lives of customers. Since water is a
16 consumable commodity, the very health of the customer may be affected by the
17 quality of the water provided. Disruptions in service can result in increased public
18 safety risks when fire flows are not available. In addition, since water is also
19 needed to support businesses, lack of supply or disruptions in water service can
20 affect a customer's ability to work or earn a living.

21 **Q. WITH REGARD TO THE CURRENT RATE APPLICATION, WHAT FACTORS**
22 **AFFECT THE COMPANY'S ABILITY TO PROVIDE RELIABLE AND**
23 **ADEQUATE WATER SERVICE?**

24 A. Many factors can affect the Company's ability to provide reliable and adequate
25 water service. One of the most important factors that can affect the Company's
26 ability is its financial capability. Without adequate financial resources, the
27 Company cannot fund the improvements or replacements needed to provide
28

1 reliable and adequate water service. Utility infrastructure has a limited life and
2 must eventually be replaced at the Company's own expense, whether such
3 infrastructure was funded initially by contributions, refundable advances, or by the
4 utility. In fact, the scope of this issue is so large that the EPA has identified that
5 hundreds of billions of dollars in capital investments are needed to fund aging
6 infrastructure in recent national surveys.⁴

7 The Company's utility plant accounts show that water distribution and
8 transmission mains account for over seventy percent of its utility infrastructure. In
9 addition, as an industry, water utilities are much more capital intensive than other
10 regulated utilities. A recent report by the National Association of Water
11 Companies and State Public Utility Commission shows that utility plant for water
12 utilities at \$3.35 per dollar of revenue is much higher than the utility plant per dollar
13 of revenue for electric, gas and telephone utilities, which were shown respectively
14 at \$1.67, \$1.13 and \$0.88 of utility plant per dollar of revenue.⁵ The Company has
15 an even higher level of utility plant totaling approximately \$7.50 of utility plant per
16 dollar of operating revenue, based on year-end original cost utility plant of
17 \$387,582,097 and operating revenues of \$51,429,832 as shown in the Company's
18 2009 annual report filed with the Commission.⁶

19 Even after the Company's efforts to maintain and operate its water
20 distribution systems through prudent management efforts, its water distribution
21 systems (i.e., its water system infrastructure) are reaching, or have reached, a
22 point where maintaining certain portions of those systems is not cost-effective and
23 replacement of major portions of the water distribution system is necessary. As
24 water distribution systems age, they become less reliable and present certain
25 safety concerns as well. Every water distribution system main break or major leak
26

27 ⁴ See Exhibit WMG-1.

⁵ See Exhibit WMG-2

28 ⁶ See Exhibit WMG-3

1 disrupts service. Water quality and safety can also be adversely affected by the
2 frequency of water distribution system main breaks. Even with the Company's
3 strong commitment to provide safe, reliable and adequate water service, the
4 necessary solution extends beyond management efforts alone.

5 In Decision No. 71845, the Commission concluded that reducing water
6 loss is an important public policy objective. The Company has analyzed and
7 assessed its Pinal Valley and Coolidge Airport water systems and concluded that
8 management efforts alone cannot achieve this public policy objective and the
9 Company must accelerate the replacement of aging infrastructure in the Pinal
10 Valley and Coolidge Airport water systems.⁷

11 **Q. WHAT DO YOU MEAN BY THE TERM "MANAGEMENT EFFORTS"?**

12 A. When I use the term "management efforts," I am referring to methods of operation
13 and maintenance (i.e., monitoring system pressure) in addition to repair – and
14 prudent operation of existing infrastructure in a manner intended to prolong its
15 useful life. Ultimately, infrastructure reaches the point where it can no longer be
16 effectively repaired and must be replaced.

17 **IV. Aging Infrastructure**

18 **Q. ARE THE PROBLEMS WITH AGING INFRASTRUCTURE EXPERIENCED IN**
19 **ARIZONA?**

20 A. Yes. While the symptoms of aging infrastructure were initially evident in the older
21 areas of the United States, they are becoming increasingly evident in Arizona and
22 other parts of the Southwest. In fact, the Company has experienced the effects of
23 aging infrastructure in many of its oldest water systems, such as its Pinal Valley
24 and Coolidge Airport water systems. Unfortunately, the Company is unable to
25 fund the level of infrastructure replacement necessary to maintain adequate and
26

27 ⁷ See Mr. Schneider's direct testimony and related exhibits.
28

1 reliable water service since its income is insufficient to support any additional
2 debt.⁸

3 **Q. CAN YOU EXPLAIN WHAT THE TERM "AGING INFRASTRUCTURE" MEANS**
4 **AND WHY THE COMMISSION SHOULD BE CONCERNED WITH IT IN THIS**
5 **CASE?**

6 A. Aging infrastructure refers to the physical decline or degradation of utility plant
7 facilities caused by corrosion, wearing out of equipment, age-related reduction in
8 capacity and other effects of aging. Aging infrastructure is a particularly serious
9 problem facing the Company because of the Company's inability to accumulate or
10 obtain capital to fund replacement infrastructure and has led to increasing
11 frequencies of water main and service line leaks and breaks, increasing water
12 losses. The Commission already has expressed grave concerns about increasing
13 water losses and increasing frequencies of water distribution main and service line
14 leaks and breaks in the PVWS, all of which are caused by the effects of the aging
15 water transmission and distribution system. Without the ability to accumulate or
16 obtain capital to fund needed water transmission and distribution system
17 replacements, water losses will continue to increase.

18 **Q. WHAT ARE SOME PHYSICAL SIGNS OF AGING INFRASTRUCTURE?**

19 A. Increased frequency or occurrence of water main and service line leaks and
20 breaks, increasing water losses, discolored water, decreased pressure and
21 increasing numbers of disruptions in water service are all signs of aging
22 infrastructure.⁹

26 ⁸ See Mr. Harris' direct testimony at pages 7-8.

27 ⁹ See Mr. Schneider's direct testimony and related exhibits.

1 Q. HOW DOES THE COMPANY KNOW WHEN ANY PART OF ITS
2 TRANSMISSION AND DISTRIBUTION SYSTEM NEEDS TO BE
3 REHABILITATED OR REPLACED?

4 A. Water main breaks and pipe leakage increase. To keep up with an increasing
5 number of leaks and breaks, and to control water losses, the Company has
6 increased its management efforts to detect, locate and repair leaks in its water
7 distribution system. When this is either no longer a feasible or cost-effective
8 response, replacement becomes necessary. Mr. Schneider provides additional
9 testimony on the specific symptoms of aging infrastructure, water losses, and how
10 the Company knows when any part of its transmission or water distribution system
11 needs to be *rehabilitated or replaced*.

12 Q. HOW WOULD YOU CATEGORIZE THE AGE OF WATER SYSTEMS WITHIN
13 THE WESTERN GROUP?

14 A. The Company's Western Group, comprised of the Pinal Valley, White Tank,
15 Coolidge Airport, Tierra Grande, Stanfield and Ajo water systems, is a mix of older
16 and newer water systems. For example, White Tank is a fairly new water system,
17 with certain portions dating back to the 1960s. The majority of the White Tank
18 distribution system is less than thirty years old. The Ajo water system is
19 comprised of a distribution system dating back to the 1950s. The PVWS,
20 comprised of Casa Grande and Coolidge, is a mix of older and newer water
21 distribution systems. Portions of the Casa Grande water system, primarily
22 downtown Casa Grande, date back to the early 1920s. Similarly, portions of the
23 Coolidge water system, primarily downtown Coolidge, date back to the late 1920s
24 and 1930s. Stanfield, located west of Casa Grande, has most of its water
25 distribution system dating back to the 1950s and 1960s.

1 **Q. WHAT WATER SYSTEMS WITHIN THE WESTERN GROUP SHOW**
2 **SYMPTOMS OF AGING INFRASTRUCTURE?**

3 A. While all of the water systems in the Western Group are aging, the Company's
4 Pinal Valley and Coolidge Airport water systems show the most severe signs of
5 aging – sharply higher water losses and increasing frequencies of water main and
6 service line leaks and breaks. Mr. Schneider provides additional testimony on
7 water losses in these water systems.

8 **V. Factors Affecting the Company's Ability to Reduce Water Losses**

9 **Q. WHAT HAS THE COMPANY DONE TO ADDRESS AGING INFRASTRUCTURE**
10 **AND SYSTEM WATER LOSS SINCE DECISION NO. 71845 WAS ISSUED BY**
11 **THE COMMISSION?**

12 A. The Company has always recognized the need to reduce water losses to the
13 extent it is financially feasible. In Decision No. 71845 the Commission directed the
14 Company to analyze its water loss data and identify key water loss reduction
15 projects throughout the Company. The Commission also directed the Company to
16 prepare a water loss report and file it with the Commission as a compliance item
17 by December 31, 2011. See Decision No. 71845, page 92, line 27 through page
18 93, line 8. The Company identified three critical water main replacement projects
19 specific to the Western Group. Because of the Commission's urgent directive in
20 Decision No. 71845 ordering the Company to "reduce non-account water for each
21 of its systems to less than 10 percent by July 1, 2011," the Company assigned a
22 very high priority to these projects. The projects were commenced in October
23 2010 (little over a month following the Commission's order) and the Company
24 expects to complete these Commission-ordered projects by the Commission's July
25 1, 2011 deadline.

1 Q. IS THE COMPANY REQUESTING THAT THOSE PROJECTS BE INCLUDED
2 AS POST-TEST YEAR PLANT?

3 A. Yes. Strong public policy and compliance with the Commission's order on
4 reducing system water loss support the inclusion of those Commission-ordered
5 utility plant additions in rate base in this case.

6 Q. WILL THE COMPANY BE ABLE TO COMPLY WITH THE COMMISSION'S
7 ORDER TO REDUCE WATER LOSS TO LESS THAN TEN PERCENT FOR ITS
8 WATER SYSTEMS IN THE WESTERN GROUP?

9 A. Yes. The Company complies with this order for its White Tank and Ajo water
10 systems at the present time. The Company will comply for its PVWS, because the
11 Company undertook those infrastructure replacement projects listed above and is
12 expressly seeking recovery of the cost of those projects in this proceeding. The
13 work does not end with these projects, however, and the replacement plan will
14 continue. The Company's water distribution system infrastructure replacement
15 plan is more fully discussed by Mr. Schneider in his direct testimony.

16 VI. Costs to Replace Aging Infrastructure and Thereby Reduce Water Losses

17 Q. WITH REGARD TO THE COST OF REPLACING AGING TRANSMISSION AND
18 DISTRIBUTION SYSTEM INFRASTRUCTURE, HOW DOES THE
19 REPLACEMENT COST COMPARE WITH SUCH PLANT'S ORIGINAL COST?

20 A. According to the EPA report on Deteriorating Buried Infrastructure¹⁰, the average
21 cost to replace a 6-inch distribution main was \$100 per foot in 2002 dollars. Mr.
22 Schneider testifies about the increase in the cost of replacing aging water
23 transmission and distribution system infrastructure in the PVWS, where
24 infrastructure dates back to 1921.¹¹

25
26 _____
27 ¹⁰ See Exhibit WMG-4.

28 ¹¹ See Section X of Mr. Schneider's direct testimony.

1 **Q. ARE THERE OTHER COSTS TO REPLACE AGING TRANSMISSION AND**
2 **WATER DISTRIBUTION MAINS?**

3 A. Yes. Several other categories of costs should also be considered in developing
4 cost and budget estimates for constructing replacement transmission and water
5 distribution mains. For example, in almost all cases, when transmission and
6 distribution mains were originally installed, no customers were receiving water
7 service. This is typical of most subdivision projects, because water mains, service
8 lines and meters are all installed before water service is established.

9 **Q. HOW DOES THIS FACT AFFECT THE COST OF REPLACING TRANSMISSION**
10 **AND DISTRIBUTION MAINS?**

11 A. Unlike initial installation, when conducting replacement work today, the Company
12 must maintain water service to its customers while it constructs replacement
13 facilities. Even if the Company can construct a new transmission and distribution
14 main in an alternate location and thus avoid having to install temporary facilities,
15 new water services are typically required as well as the need to tie-over every
16 customer's existing on-site piping. In many cases, however, an alternative location
17 is not available because public rights-of-way have become much more congested,
18 as regulated and unregulated utility services of many types have been installed to
19 meet the changing needs and demands of the consuming public. These factors
20 lead to increased construction costs beyond changes solely due to increases in
21 labor or material costs.

22 **Q. DOES DEPRECIATION EXPENSE RECOVERY HELP REPLACE SUCH AGING**
23 **TRANSMISSION AND WATER DISTRIBUTION INFRASTRUCTURE?**

24 A. No. That only provides a small fraction of modern-day infrastructure replacement
25 costs. The depreciation expense related to such infrastructure produces cash
26 flows to help support infrastructure replacement. However, given the significant
27
28

1 increase in replacement costs, cash flows from depreciation fall far short of the
2 amount required to support such replacements.

3 **Q. WILL THE RATES AUTHORIZED BY THE COMMISSION IN DECISION NO.**
4 **71845 SUPPORT THE FUNDING NEEDS OF REPLACING AGING**
5 **TRANSMISSION AND DISTRIBUTION MAINS?**

6 A. No. The rates established in Decision No. 71845 were designed to recover the
7 cost of service based on a 2007 adjusted test year. No additional cost recovery or
8 funding mechanism was established in the Decision that would provide additional
9 cost recovery for the necessary infrastructure replacements required for the
10 Western Group beyond the recorded adjusted test year utility plant additions in
11 that case.

12 Despite the fact that rates went into effect on July 1, 2010, the Company is
13 still not fully recovering its cost of service. This is primarily due to increases in
14 operating costs and investment since the 2007 test year. As a result the
15 Company's earnings are not sufficient to meet the interest coverage ratio test of its
16 General Mortgage Bond Indenture. As a result, the Company is unable to issue
17 additional long-term debt to fund capital expenditures, including the replacement of
18 aging and leaking infrastructure, as discussed by Mr. Harris on page 6 of his direct
19 testimony.

20 **Q. WHAT LEVEL OF INFRASTRUCTURE REPLACEMENT FUNDING IS**
21 **CONTEMPLATED OR NEEDED FOR THE COMPANY'S WESTERN GROUP?**

22 A. The Company's total construction budget levels peaked at or near \$19 million per
23 year during the years arsenic treatment plants were being constructed, but did not
24 include an increased level of transmission and water distribution replacement
25 projects. Recent construction budgets have been significantly reduced from peak
26 levels due to lack of earnings and inability to borrow, as further discussed by Mr.
27 Harris his direct testimony.

28

1 The Company's Engineering department determined that at least \$2.5
2 million per year needs to be expended on capital projects to replace aging
3 transmission and distribution mains and services in the PVWS alone. In fact, it
4 has completed a projection of these capital projects through 2014.¹²

5 **Q. IS THIS LEVEL OF CONSTRUCTION SPENDING NORMALLY INCLUDED IN**
6 **THE COMPANY'S ANNUAL CONSTRUCTION BUDGET?**

7 A. No. This level of construction spending is above and beyond the Company's
8 ability to fund. The construction budget has been significantly reduced to a level
9 which can be supported by internally-generated cash flows due to the Company's
10 inability to borrow.

11 **VII. Distribution System Improvement Charge ("DSIC")**

12 **Q. HAS ANY OTHER PUBLIC UTILITY COMMISSION APPROVED OR**
13 **AUTHORIZED A DSIC?**

14 A. Yes. The Pennsylvania Public Utility Commission was the first utility commission
15 in the United States to adopt a DSIC when it approved a DSIC for Philadelphia
16 Suburban Water Company and Pennsylvania American Water Company" in 1996.
17 As an example of the benefits of a DSIC, Pennsylvania American Water Company
18 has reported that it is now able to accelerate the replacement of aging
19 infrastructure and reduce the projected time for full replacement from 225 years to
20 117 years, more closely matching the estimated practical life of distribution
21 infrastructure. Based on current rates of infrastructure replacement, the Company
22 estimates that it will take more than hundreds of years for full replacement of its
23 current infrastructure. Mr. Schneider provides additional testimony about the rate
24 of infrastructure replacement without the approval of a DSIC.¹³

27 ¹² See Mr. Schneider's direct testimony and exhibits.

28 ¹³ See Mr. Schneider's direct testimony, page 54.

1 **Q. DID THE COMMISSION REACH ANY CONCLUSIONS IN DECISION NO. 71845**
2 **ABOUT THE NEED FOR A DSIC?**

3 A. Yes, the Commission concluded that it needed more information, evidence and a
4 fully developed record upon which it could determine if a DSIC is reasonable for
5 certain of the Company's aging infrastructure or for its systems that face other
6 unique challenges.¹⁴ In response to that conclusion, the Company is providing
7 that evidence and support in this case.

8 **Q. YOU HAVE TESTIFIED ABOUT THE NEED TO PROVIDE RELIABLE AND**
9 **ADEQUATE WATER SERVICE AND HAVE REQUESTED THE COMMISSION**
10 **TO APPROVE A DSIC. HAS THE COMPANY STUDIED THE COSTS AND**
11 **BENEFITS OF A DSIC?**

12 A. Yes. In Decision No. 71845, the Commission ordered the Company to prepare a
13 study of the DSIC mechanism and to provide details of the benefits and costs of
14 implementing a DSIC and how they will be balanced with regard to customers.
15 The Commission stated that the DSIC Study should be used by the Company in
16 future rate proceedings, such as this general rate case.

17 **Q. WHEN IS THE COMPANY REQUIRED TO SUBMIT SUCH A DSIC STUDY TO**
18 **THE COMMISSION?**

19 A. The Company is required to file a copy of the DSIC Study with Commission
20 Docket Control in Docket No. W-01445A-08-0440 no later than June 30, 2011.
21 The Company has prepared an initial DSIC study in advance of the required filing
22 which is attached as Exhibit JDH-4 to Mr. Harris' Direct Testimony.

23 **Q. WHAT IS THE CONCLUSION OF THIS FORM OF DSIC STUDY AND HOW**
24 **DOES A DSIC APPLY IN THIS PROCEEDING?**

25 A. This advanced form of a DSIC study concludes that replacement of aging
26 infrastructure cannot be funded in the usual and customary ratemaking manner
27

28 ¹⁴ See Decision No. 71845, page 76, lines 5-7.

1 because of the sheer magnitude of the funding needed to replace such
2 infrastructure. Delaying infrastructure replacement too long could lead to
3 degradation of service, water quality, service reliability, and require sudden and
4 significant increases in rates to address replacements on an emergency basis.
5 The benefits achieved from a DSIC are improvements in water service reliability.
6 Another conclusion of the DSIC study is that replacement of aging infrastructure
7 can be completed sooner and with smaller rate increases by using DSIC funding
8 mechanisms.¹⁵

9 **Q. ARE THERE OTHER BENEFITS ACHIEVED BY A DSIC?**

10 A. Yes. In addition to direct cost benefits and improvements to reliability and
11 adequacy, the local community will benefit. Main breaks or leaks damage
12 roadways and landscaping. Disruptions to traffic and barricaded streets also
13 negatively affect local businesses. These impacts and the risks of these impacts
14 can be avoided through careful planning and commitments to replace aging
15 infrastructure on a routine, scheduled basis, as well as providing the financial
16 means to do so.

17 **Q. WHAT IMPACT WOULD A DSIC SURCHARGE HAVE ON RATES IF THE**
18 **COMMISSION APPROVES A DSIC PROCEDURE IN THIS PROCEEDING?**

19 A. At a level of infrastructure replacement equal to \$2.5 million per year, a DSIC
20 surcharge would result in an annual increase of approximately \$0.99 per month for
21 the average PVWS residential customer.¹⁶

22 **Q. WHAT DO YOU ANTICIPATE THE PUBLIC'S ACCEPTANCE TO BE**
23 **CONCERNING INCREASES IN UTILITY RATES TO REPLACE AGING**
24 **INFRASTRUCTURE?**

25
26
27 ¹⁵ See Mr. Harris' direct testimony, Exhibit JDH-4.

28 ¹⁶ See Mr. Harris' direct testimony, page 20.

1 A. A recent study shows that most residential customers would be willing to pay as
2 much as \$6.20 per month on average to address aging water infrastructure.¹⁷

3 **Q. WHY DO YOU BELIEVE THAT THERE IS SUCH STRONG SUPPORT FOR**
4 **EFFECTIVE MEANS TO ADDRESS AGING INFRASTRUCTURE?**

5 A. Replacing aging infrastructure, including water and wastewater infrastructure has
6 been a primary focus of the American Recovery and Reinvestment Act, and a
7 significant amount of press coverage over the past two years has alerted the
8 public to the risks and costs of failing to replace and the public accurately
9 perceives that aging infrastructure adversely affects the reliability and adequacy of
10 water service to their homes.

11 Water main breaks are also highly visible to the public; they can interfere
12 with local traffic and even cause significant property damage, so it is not surprising
13 that the public is well aware of aging infrastructure and the problems it causes.

14 **Q. BESIDES RELIABILITY AND SERVICE ADEQUACY, ARE THERE OTHER**
15 **STRONG PUBLIC POLICY REASONS TO REPLACE AGING**
16 **INFRASTRUCTURE?**

17 A. Yes. Water is a scarce and valuable resource, particularly in Arizona; it must be
18 used wisely and conserved. Irrespective of its scarcity, water losses must be
19 minimized as much as possible because of the costs the Company incurs to
20 produce and treat that water. Ultimately, if infrastructure is not adequately
21 maintained, operating costs will increase, resulting in higher rates.

22 **Q. FROM A RESOURCE PERSPECTIVE, WHAT IMPACTS WILL RESULT IF**
23 **INFRASTRUCTURE IS NOT MAINTAINED OR REPLACED WHEN NEEDED?**

24 A. Although leaks in mains may be returned to the hydrologic water cycle at some
25 point, increasing water loss places higher demands on a water system, ultimately
26 requiring more water production, treatment, storage, and transmission and
27

28 ¹⁷ See Exhibit WMG-5.

1 distribution capacity to meet demands, together with the corresponding costs of
2 doing so, as well as causing additional wear on pumping equipment.

3 **Q. CAN GROWTH ALONE PAY FOR THE REPLACEMENT OF AGING**
4 **INFRASTRUCTURE?**

5 A. No. Customer growth would not provide the funds to replace infrastructure that
6 needs to be replaced. Further, the benefits of replacing aging infrastructure apply
7 to all customers, and it would be unfair to single out and burden new customers to
8 bear this cost. First, the infrastructure that needs to be replaced is needed now to
9 provide reliable and adequate service to existing customers. Second, the
10 Company is proposing that the Commission approve an Off-Site Facilities Fee
11 tariff that would collect fees from new developments to fund new infrastructure. It
12 would not be fair to ask developers to pay for the full cost of serving new
13 developments and also ask them to pay to replace aging and failing infrastructure
14 needed to serve existing customers.

15 **Q. HAS THE COMMISSION ADOPTED ANY OTHER METHOD TO ADDRESS THE**
16 **LARGE CAPITAL INVESTMENTS NEEDED TO PROVIDE SAFE, RELIABLE**
17 **OR ADEQUATE WATER SERVICE?**

18 A. Yes. The Company faced a significant need for investment in the construction of
19 water treatment plants to remove arsenic from drinking water. Those treatment
20 plants were required to ensure the safety of the water provided by the Company to
21 its customers and to comply with the stringent new arsenic Maximum Contaminant
22 Level ("MCL") established by the EPA under the Safe Drinking Water Act. The
23 Company could not have funded the approximately \$35 million of treatment plant
24 investment without the establishment of the ACRM. The Commission authorized
25 and approved the ACRM, the first such mechanism of its kind in Arizona, which
26 proved to be an effective way to ensure adequate funding for the required arsenic
27 water treatment plants. Mechanisms such as a DSIC or an ACRM augment
28

1 Arizona's traditional rate case process based on a historic test year methodology,
2 and can and do support the level of investments required to address mandated
3 compliance with the arsenic MCL and the infrastructure replacements the
4 Company currently faces, which is why it is so important to authorize a DSIC in
5 this proceeding.

6 **Q. HOW WOULD A DSIC WORK IN THIS CASE AND HOW WOULD IT HELP TO**
7 **MEET THE INFRASTRUCTURE REPLACEMENT NEEDS OF THE COMPANY'S**
8 **PVWS?**

9 A. The DSIC is comparable to the ACRM in many ways. The ACRM was needed to
10 fund utility plant needed to comply with safe drinking water standards for existing
11 customers, and the DSIC is needed to fund replacement of utility plant required to
12 maintain reliable and adequate water service to existing customers. Neither of
13 these mechanisms is associated with utility plant needed to serve new
14 development, nor are these mechanisms linked to customer growth or new
15 revenues. The DSIC approach to infrastructure replacement will build on the
16 success of the Commission's approach to infrastructure needed to comply with the
17 new arsenic MCL. Today there is a compelling need to provide reliable and
18 adequate water service that is being jeopardized by aging infrastructure.

19 **Q. HOW DO WATER LOSS CONTROL EFFORTS, INFRASTRUCTURE**
20 **REPLACEMENTS AND A DSIC RELATE TO EACH OTHER?**

21 A. The Company manages water loss through careful oversight, monitoring for leaks,
22 repairing leaks and breaks, maintaining accurate water meters, guarding against
23 water theft and keeping its systems in good condition. As systems age and pipes
24 begin to leak or break, there is a shift from maintaining facilities to replacing
25 facilities. The optimum time to replace facilities rather than simply repair them is
26 based on a number of factors. These factors include an assessment of the critical
27 nature of the facility or infrastructure, the cost of replacement versus repair, the
28

1 history of leaks or breaks, an assessment of the condition of the utility
2 infrastructure, the impacts to service reliability or adequacy, and impacts on the
3 quality of water served. As stated earlier, the ability of the Company to fund such
4 replacements is limited by its ability to recover the associated costs.
5 Implementation of the DSIC would provide that mechanism.

6 **VIII. An Overview of the Need to Continue the Company's Consolidation Plan**

7 **Q. WHAT IS THE COMPANY'S PLAN FOR CONSOLIDATION OF THE**
8 **COMPANY'S WESTERN GROUP IN THIS RATE PROCEEDING?**

9 A. The Company proposed a plan in its last rate case (Docket No. W-01445A-08-
10 0440) to consolidate the following groups of water systems: 1) Superstition and
11 Miami, 2) Casa Grande, Coolidge and Stanfield, 3) Rimrock, Pinewood and
12 Sedona, 4) Lakeside and Overgaard, and 5) Bisbee and Sierra Vista. The
13 Commission approved the Company's consolidation proposal.¹⁸ The Commission
14 also directed the Company to file a rate consolidation study with Commission
15 Docket Control in Docket No. W-01445A-08-0440. The Company did so on
16 September 30, 2010.

17 Consistent with this rate consolidation study, the Company proposes to
18 consolidate its White Tank water system with its PVWS. Mr. Harris testifies in
19 greater detail about the consolidation proposals addressed within this rate
20 application and the benefits achieved by such consolidations.¹⁹

21 As Mr. Harris testifies, the Company's consolidation proposal is a
22 conservative and gradual move toward a more complete and full consolidation and
23 avoids sudden changes in rates.

24 **Q. DOES THE COMPANY STILL HAVE THE GOAL TO CONSOLIDATE ITS**
25 **WATER SYSTEMS WITHIN EACH GROUP?**

27 ¹⁸ See Decision No. 71845.

28 ¹⁹ See Mr. Harris' direct testimony, pages 9-11.

1 A. Yes. As long as the consolidations conform to the principles set forth in the
2 Consolidation Study, the Company will continue to propose consolidations. For
3 the reasons discussed in that study, full consolidation of all of its water systems
4 within the Western Group is not yet supportable.

5 **IX. An Overview of the Success of the ACRM and the Need to Continue**
6 **the ACRM**

7 **Q. PLEASE DESCRIBE THE BASIS FOR THE COMPANY'S ORIGINAL REQUEST**
8 **FOR THE COMMISSION TO APPROVE AN ACRM.**

9 A. The Company faced a water safety issue when the EPA adopted a new safe
10 drinking water standard for arsenic which became effective in 2006, reducing the
11 arsenic MCL from 50 parts per billion ("ppb") to 10 ppb. The Company determined
12 that approximately \$35 million was needed to design and construct arsenic
13 treatment plants in its Western, Eastern and Northern Groups over a three year
14 period. This level of capital investment would not have been possible without the
15 approval of a mechanism to expeditiously recover at least part of the cost of
16 constructing and operating these arsenic treatment plants.

17 The Commission and its Staff recognized that the safety of drinking water
18 was a top priority for the Commission and worked with the Company to establish
19 the ACRM. The Commission's progressive and forward-thinking approach
20 provided a practical solution to providing for funding facilities required to ensure
21 the delivery of safe drinking water to the Company's customers. This same
22 approach was subsequently approved for other water companies.

23 **Q. DID THE COMMISSION APPROVE CONTINUATION OF THE ACRM IN**
24 **DECISION NO. 71845?**

25 A. Yes. The Commission approved continuation of the ACRMs for the Company's
26 Sedona and Superstition water systems.

27

28

1 **Q. DOES THE COMPANY PLAN TO CONSTRUCT ADDITIONAL ARSENIC**
2 **TREATMENT PLANTS OR TO EXPAND TREATMENT PLANTS FOR ANY**
3 **OTHER SYSTEMS IN THE WESTERN GROUP?**

4 A. Yes. Mr. Schneider testifies in Section VI in his direct testimony that the Company
5 is planning to construct an expansion of the Henness Road arsenic treatment plant
6 and construct a new arsenic treatment plant at its Coolidge Well No. 13. These
7 plants are similar to the treatment plants proposed for construction in connection
8 with its Sedona (Verde Valley) and Superstition water systems, and the Company
9 requests that the Commission approve the continuation of the ACRM for the
10 Company's Western Group as well.

11 **Q. ARE THESE TREATMENT PLANT PROJECTS NEEDED TO COMPLY WITH**
12 **SAFE DRINKING WATER STANDARDS?**

13 A. Yes. The original phase of treatment plants constructed in the Company's PVWS
14 did not include treatment for all of the arsenic-contaminated wells within that
15 system. Treatment for the remaining wells is needed to ensure system reliability
16 and adequacy in addition to complying with safe drinking water standards. The
17 ACRM will provide a source of funding for these additional treatment plants that
18 are not included in existing levels of revenues and operating income.

19 **X. An Overview of Conservation Efforts and BMPs and the Need to Fund BMPs**

20 **Q. WHAT IS THE STATUS OF THE COMPANY'S IMPLEMENTATION OF BMPs**
21 **AS REQUIRED IN DECISION NO. 71845?**

22 A. The Company submitted for the Commission's consideration the additional BMPs
23 required in Decision No. 71845 on December 22, 2010. As of the date of this
24 application, the Commission is still considering the Company's proposed BMPs.
25 In addition, the Company is requesting that the Commission approve the recovery
26 of additional BMP costs in this proceeding for the Company's Western Group.²⁰

27
28 ²⁰ See Mr. Reiker's direct testimony, Page 21

1 **Q. UNDER WHAT CONSERVATION PROGRAM IS THE COMPANY REGULATED**
2 **BY THE ADWR?**

3 A. The Company's larger systems are regulated under ADWR's Modified Non-Per-
4 Capita Conservation Program for water systems located in an Active Management
5 Area ("AMA"). Its smaller water systems located in an AMA, i.e., those water
6 systems withdrawing less than two-hundred fifty (250) acre-feet of groundwater
7 per year are not subject to conservation requirements. The Company's Western
8 Group includes large water systems (PVWS and White Tank) and small water
9 systems (Stanfield and Tierra Grande) which are located within an AMA, and Ajo,
10 which is not located in an AMA.

11 **Q. DOES THE COMPANY INTEND TO IMPLEMENT THE BMPs REQUIRED IN**
12 **DECISION NO. 71845?**

13 A. Yes. A number of BMPs were implemented before Decision No. 71845. The
14 additional BMPs have been submitted for the Commission's consideration and
15 when approved by the Commission, the Company will implement them.

16 **XI. The Need for an Off-Site Facilities Fee**

17 **Q. HOW DOES THE COMPANY PLAN TO FUND LARGE REGIONAL SCALE**
18 **INFRASTRUCTURE, SUCH AS A SURFACE WATER TREATMENT PLANT,**
19 **FOR ITS PVWS?**

20 A. The Company looks to new development to pay the cost of designing and
21 constructing water infrastructure needed to meet the demands of such
22 development. Main extension agreements together with Advances or
23 Contributions provide funding primarily for onsite facilities within individual
24 developments and subdivisions. But funding large regional scale infrastructure,
25 such as a surface water treatment facility, additional water supplies, and major
26 upgrades of the water transmission and distribution system are best funded
27 through the facilities fees received from developers and not customers. Mr. Harris
28

1 testifies about the Off-Site Facilities Fee tariff proposed by the Company in this
2 case.²¹

3 **Q. WHAT ARE THE BENEFITS OF FUNDING NEW FACILITIES IN THIS WAY?**

4 A. The benefits are twofold. This method of funding shields existing ratepayers from
5 the rate effects of funding infrastructure to serve new development. Another
6 benefit is that customers are not subject to the costs and risks associated with
7 building needed utility plant additions in advance of development.

8 **Q. WHAT LEVEL OF CONTRIBUTIONS WOULD BE GENERATED FROM THE**
9 **OFF-SITE FACILITIES FEE TARIFF IF IT IS APPROVED BY THE**
10 **COMMISSION?**

11 A. Although the housing market and development are presently at a standstill due to
12 the current recession and high foreclosure rates, when the housing market begins
13 to recover, the utility plant required for meeting the water demands of development
14 will need to be constructed. This fact, when coupled with the increasing need to
15 fund replacement infrastructure, leads me to believe that funding utility plant
16 directly from developers is prudent and necessary Mr. Harris provides additional
17 testimony on the amount of capital expected to be raised by the Off-Site Facilities
18 Fee, but his projections depend on the rate of customer growth assumed in the
19 future.²²

20 **XII. The Need to Continue Central Arizona Project ("CAP") Hook-Up Fees**

21 **Q. SHOULD THE COMMISSION CONTINUE CAP HOOK-UP FEES FOR THE**
22 **COMPANY'S PINAL VALLEY AND WHITE TANK WATER SYSTEMS?**

23 A. Yes. The CAP Hook-Up Fees have been an effective tool to recover the cost of
24 maintaining CAP water allocations. Although the housing market and
25 development are at a standstill, when growth returns to a more normal level, the
26

27 ²¹ See Mr. Harris' direct testimony, pages 20-22

28 ²² See Mr. Harris' direct testimony, page 20.

1 fees collected under the CAP Hook-Up Fee tariff will continue to help pay for this
2 much needed resource. Mr. Reiker testifies further about CAP Hook-up Fees, and
3 Mr. Schneider testifies further about the planned use of CAP water, in their
4 respective direct testimonies.²³

5 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY IN THIS MATTER?**

6 **A. Yes.**

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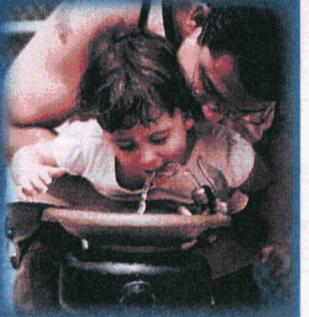
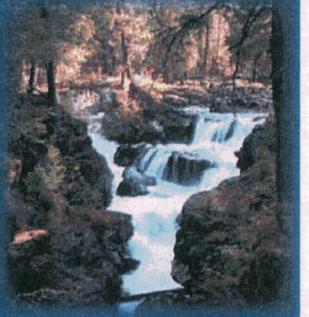
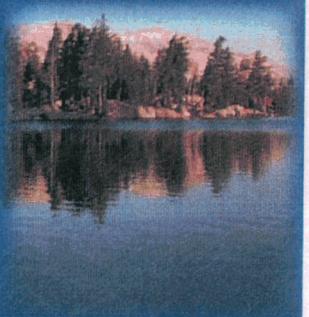
²³ See Mr. Reiker's direct testimony, page 5 and Section VIII of Mr. Schneider's direct testimony.

WMG-1



Drinking Water Infrastructure Needs Survey and Assessment

Fourth Report to Congress



Executive Summary

Total National Need

The U.S. Environmental Protection Agency's (EPA's) fourth national assessment of public water system infrastructure needs shows a total twenty-year capital improvement need of \$334.8 billion. This estimate represents infrastructure projects necessary from January 1, 2007, through December 31, 2026, for water systems to continue to provide safe drinking water to the public. The national total comprises the infrastructure investment needs of the nation's approximately 52,000 community water systems and 21,400 not-for-profit noncommunity water systems, including the needs of American Indian and Alaskan Native Village water systems, and the costs associated with proposed and recently promulgated regulations. The findings are based on the 2007 Drinking Water Needs Survey and Assessment (DWINSA or Assessment) which relied primarily on a statistical survey of public water systems (approximately 3,250 responses).

\$334.8 Billion is Needed

The nation's drinking water utilities need \$334.8 billion in infrastructure investments over the next 20 years for thousands of miles of pipe as well as thousands of treatment plants, storage tanks, and other key assets to ensure the public health and economic well-being of our cities, towns, and communities.

Authority, Purpose, and History

The 1996 Safe Drinking Water Act Amendments mandated that EPA conduct an assessment of the nation's public water systems' infrastructure needs every 4 years, and use the findings to allocate Drinking Water State Revolving Fund (DWSRF) capitalization grants to states. The DWSRF was established to help public water systems obtain financing for improvements necessary to protect public health and comply with drinking water regulations. From 1997 to 2007, states loaned \$12.6 billion to water systems for 5,550 projects.

The estimate covers infrastructure needs that are eligible for, but not necessarily financed by, Drinking Water State Revolving Fund (DWSRF) monies (note-DWSRF is designed to supplement, not replace, investment funding by states and localities as well as rate payers). Projects eligible for DWSRF funding include the installation of new infrastructure and the rehabilitation, expansion, or replacement of existing infrastructure. Projects may be needed because existing infrastructure is deteriorated or undersized, or to ensure compliance with regulations. Cost estimates assume comprehensive construction costs including

engineering and design, purchase of raw materials and equipment, construction and installation labor, and final inspection.

EPA recognizes that there are legitimate and significant water system needs that are not eligible for DWSRF funding, such as raw water dams and reservoirs, projects related primarily to population growth, and water system operation and maintenance costs. However, because the Assessment is directly associated with the allocation of DWSRF capitalization grants, needs ineligible for DWSRF funding are not included in the estimate.

Exhibit ES.1: DWINSA Comparison of 20-Year National Need

National Need Compared to Previous Needs Assessments

EPA conducted three previous Assessments, in 1995, 1999, and 2003. Exhibit ES.1, which adjusts the findings to 2007 dollars, shows the 2007 Assessment's total national need

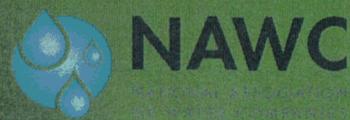
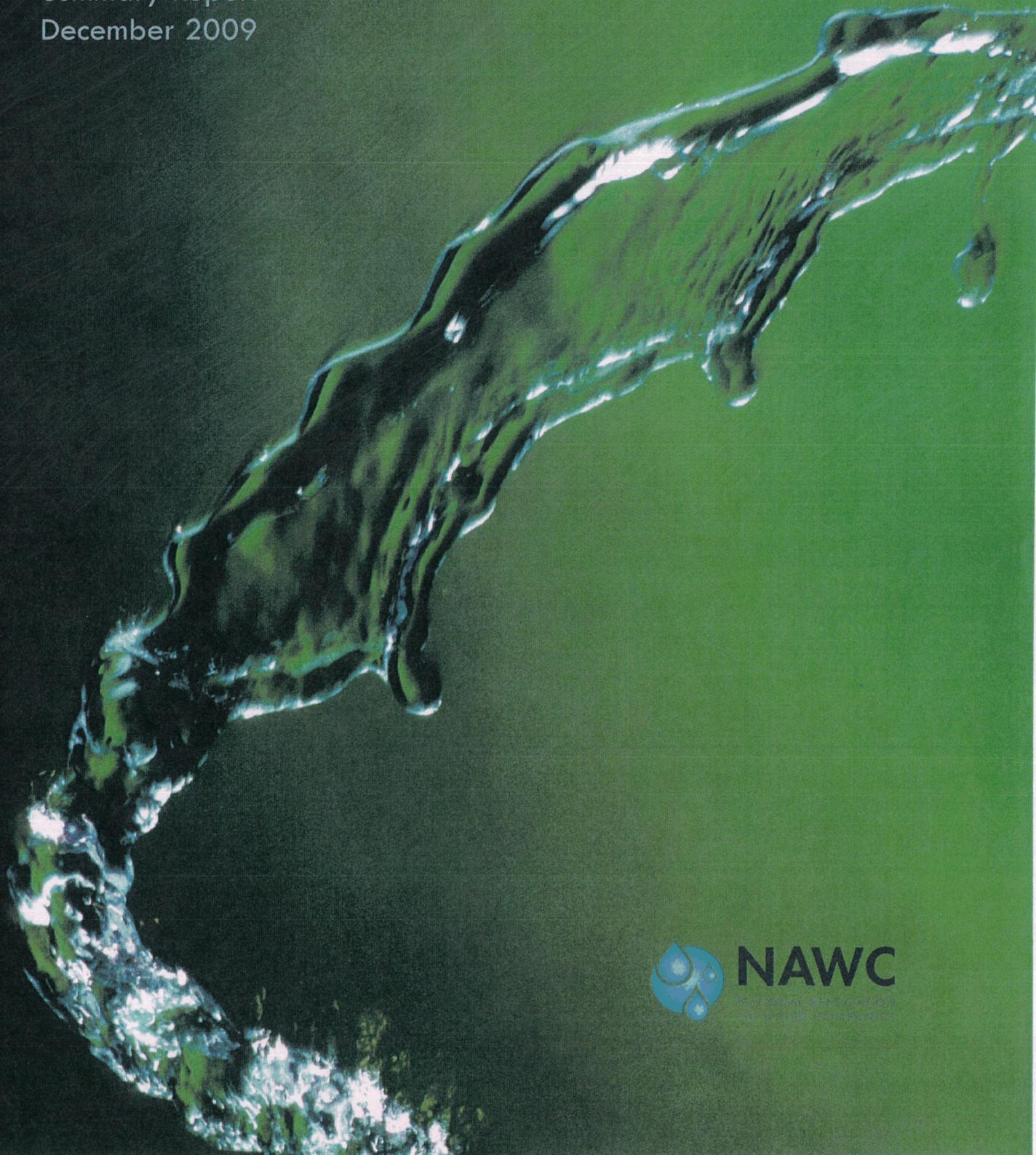
| Year | 1995 | 1999 | 2003 | 2007 |
|---|---------|---------|---------|---------|
| National Need | \$200.4 | \$198.2 | \$331.4 | \$334.8 |
| The national 20-year need estimate is reported in billions of January 2007 dollars. | | | | |

WMG-2

National Association of Water Companies
& State Public Utility Commission

STAFF WATER POLICY FORUM

Summary Report
December 2009



the unconstitutional confiscation of the property of the utility and its shareholders, and to assure that the utilities have access to the resources and capital necessary to provide service to their customers and otherwise fulfill their obligations as public utilities.

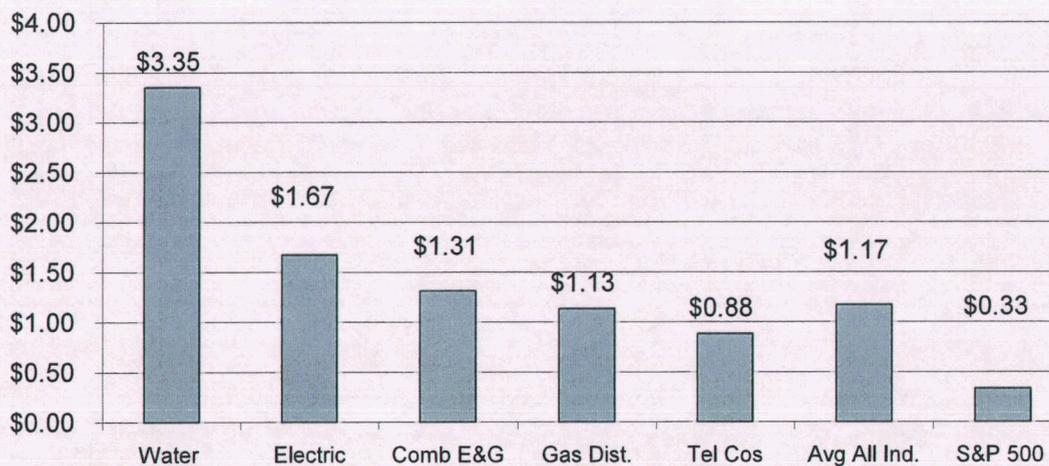
2. Capital Attraction

Generally, a company has to attract outside capital if it cannot generate enough funds internally to make investments necessary to meet customer needs today and into the future. The economics of the water industry make capital attraction the sine qua non of a financially and operationally healthy utility. Accordingly, the ability to provide reasonable rates of return to investors is essential for a water utility to provide high quality, reliable service to its customers. The inability to attract capital will impair the utility's financial and operational performance and therefore impair its ability to provide quality service at reasonable cost to customers.

In addition, Mr. Foran noted that capital attraction is particularly important to the water industry because of the need to replace aging infrastructure and comply with ever more stringent water quality standards. Based on USEPA estimates, the costs to replace aging infrastructure and comply with water quality requirements for the water and wastewater industries over the next 20 years could approach one trillion dollars.

Utilities are more capital intensive than most other industries and water utilities are the most capital intensive of all the traditional utilities. According to Mr. Foran, this means that more dollars of capital are invested by water utilities for each \$1 of revenue received than in the electric, gas, or telecom industries and significantly more than the S&P 500.

2007 Capital Intensity



On the other hand, service industries, such as legal, medical, financial or engineering require relatively minor levels of capital to produce \$1.00 of revenue. Manufacturing requires machines, equipment, and large buildings to produce a product. However, most of the manufacturing industries, even the steel industry, do not require as much capital to produce \$1.00 of revenue as does the water industry. Recent statistics show that water utilities invest \$3.35 in capital to produce \$1.00 of revenue, while in the electric, gas and telecom industries capital investment of \$1.67, \$1.13 and \$0.88, respectively, produces a \$1.00 of revenue, as indicated in the above graph.

WMG-3

ARIZONA CORPORATION COMMISSION
UTILITIES DIVISION

ANNUAL REPORT MAILING LABEL – MAKE CHANGES AS NECESSARY

A

W-01445A

Arizona Water Company
P.O. Box 29006
Phoenix, AZ 85038-9006

ANNUAL REPORT
Water

* RECEIVED

ACC UTILITIES DIRECTOR

FOR YEAR ENDING

| | | |
|----|----|------|
| 12 | 31 | 2009 |
|----|----|------|

FOR COMMISSION USE

| | |
|--------|----|
| ANN 04 | 09 |
|--------|----|

4-15-10

UTILITY PLANT IN SERVICE

| Acct. No. | DESCRIPTION | Original Cost (OC) | Accumulated Depreciation (AD) * | O.C.L.D. (OC LESS AD) |
|-----------|---|--------------------|---------------------------------|-----------------------|
| 301 | Intangible-Organization | 651 | | |
| 302 | Intangible-Franchises | 111,601 | | |
| 303 | Intangible-Miscellaneous | 2,319,704 | | |
| 310.10 | Source of Supply-Water Rights | 4,108,259 | | |
| 310.30 | Source of Supply-Land-Other-Wells | 1,197,420 | | |
| 314 | Source of Supply-Wells | 27,280,742 | | |
| 320 | Pumping-Land | 86,789 | | |
| 321 | Pumping-Structures and Improvements | 1,027,635 | | |
| 325 | Pumping-Electrical Equipment | 28,480,611 | | |
| 328 | Pumping-Gas Engine Equipment | 209,204 | | |
| 330 | Water Treatment-Land | 683,529 | | |
| 331 | Water Treatment-Structures and Improvements | 1,933,631 | | |
| 332 | Water Treatment-Equipment | 19,587,188 | | |
| 340 | Transmission and Distribution-Land | 837,413 | | |
| 342 | Transmission and Distribution-Storage Tanks | 12,822,668 | | |
| 343 | Transmission and Distribution-Mains | 187,229,775 | | |
| 344 | Transmission and Distribution-Fire Sprinklers | 52,516,234 | | |
| 345 | Transmission and Distribution-Services | 4,318,953 | | |
| 346 | Transmission and Distribution-Meters | 7,506,199 | | |
| 348 | Transmission and Distribution-Hydrants | 17,540,966 | | |
| 389 | General-Land | 70,136 | | |
| 390 | General-Structures and Improvements | 2,257,296 | | |
| 391 | General-Office Furniture and Equipment | 6,300,162 | | |
| 393 | General-Stores Equipment | 78,161 | | |
| 394 | General-Tools, Shop and Garage Equipment | 1,490,973 | | |
| 395 | General-Laboratory Equipment | 214,511 | | |
| 396 | General-Power Operated Equipment | 229,633 | | |
| 397 | General-Communication Equipment | 4,309,082 | | |
| 398 | General-Miscellaneous Equipment | 423,487 | | |
| | Totals | 385,172,613 | 84,893,334 | 300,279,279 |
| | | | | |
| | LEASEHOLD IMPROVEMENTS | | | |
| 390 | General-Structures and Improvements | 2,409,484 | 1,410,116 | 999,368 |
| | | | | |
| | TOTALS | 387,582,097 | 86,303,450 | 301,278,647 |

* Depreciation is calculated using composite and component depreciation rates. Leasehold improvements are amortized on a straight line basis over the life of the lease.

COMPARATIVE STATEMENT OF INCOME AND EXPENSE

| Acct. No. | OPERATING REVENUES | PRIOR YEAR | CURRENT YEAR |
|-----------|---|---------------------|---------------------|
| 461 | Metered Water Revenue | \$47,008,646 | \$48,844,566 |
| 462 | Fire Protection Revenue | 49,258 | 52,544 |
| 470 | Late Charges | 157,807 | 156,214 |
| 471 | Miscellaneous Service Revenues | 1,992,436 | 1,955,322 |
| 472 | Rents from Water Property | 6,417 | 4,787 |
| 474 | Other Water Revenues | 415,317 | 416,399 |
| | TOTAL OPERATING REVENUES | \$49,629,881 | \$51,429,832 |
| | OPERATING EXPENSES | | |
| 600 | Source of Supply Operation-Supervision and Engineering | \$90,414 | \$100,573 |
| 601 | Source of Supply Operation-Labor and Expenses | 0 | 0 |
| 602 | Source of Supply Operation-Purchased Water | 1,798,911 | 1,954,970 |
| 603 | Source of Supply Operation-Miscellaneous | 74,860 | 73,364 |
| 610 | Source of Supply Maintenance-Supervision and Engineering | 53,694 | 70,293 |
| 614 | Source of Supply Maintenance-Wells and Springs | 8,379 | 602 |
| 620 | Pumping Operation-Supervision and Engineering | 62,348 | 51,958 |
| 623 | Pumping Operation-Purchased Power | 4,571,494 | 4,833,983 |
| 624 | Pumping Operation-Labor and Expenses | 1,287,646 | 1,171,825 |
| 630 | Pumping Maintenance-Supervision and Engineering | 42,152 | 37,860 |
| 631 | Pumping Maintenance-Structures and Improvements | 150,089 | 110,013 |
| 633 | Pumping Maintenance-Equipment | 403,876 | 295,146 |
| 640 | Water Treatment Operation-Supervision and Engineering | 56,943 | 56,371 |
| 641 | Water Treatment Operation-Chemicals | 240,694 | 391,696 |
| 642 | Water Treatment Operation-Labor and Expenses | 1,144,783 | 2,136,434 |
| 650 | Water Treatment Maintenance-Supervision and Engineering | 45,104 | 34,655 |
| 651 | Water Treatment Maintenance-Structures and Improvements | 1,459 | 1,307 |
| 652 | Water Treatment Maintenance-Equipment | 335,893 | 354,612 |
| 660 | Trans. and Distrib. Operation-Supervision and Engineering | 84,843 | 57,681 |
| 661 | Trans. and Distrib. Operation-Storage Facilities | 48,945 | 33,615 |
| 662 | Trans. and Distrib. Operation-Lines Expenses | 625,408 | 512,152 |
| 663 | Trans. and Distrib. Operation-Meters | 1,395,161 | 1,275,191 |
| 664 | Trans. and Distrib. Operation-Customer Installations | 110,437 | 94,467 |
| 665 | Trans. and Distrib. Operation-Miscellaneous | 134,390 | 116,964 |
| 666 | Trans. and Distrib. Operation-Rents | 29,835 | 17,000 |
| 670 | Trans. and Distrib. Maintenance-Supervision and Engineering | 309,881 | 275,888 |
| 672 | Trans. and Distrib. Maintenance-Tanks | 466,849 | 466,063 |
| 673 | Trans. and Distrib. Maintenance-Mains | 1,068,616 | 1,016,900 |
| 675 | Trans. and Distrib. Maintenance-Services | 967,586 | 805,662 |
| 676 | Trans. and Distrib. Maintenance-Meters | 355,261 | 277,527 |
| 677 | Trans. and Distrib. Maintenance-Hydrants | 115,014 | 180,192 |

WMG-4

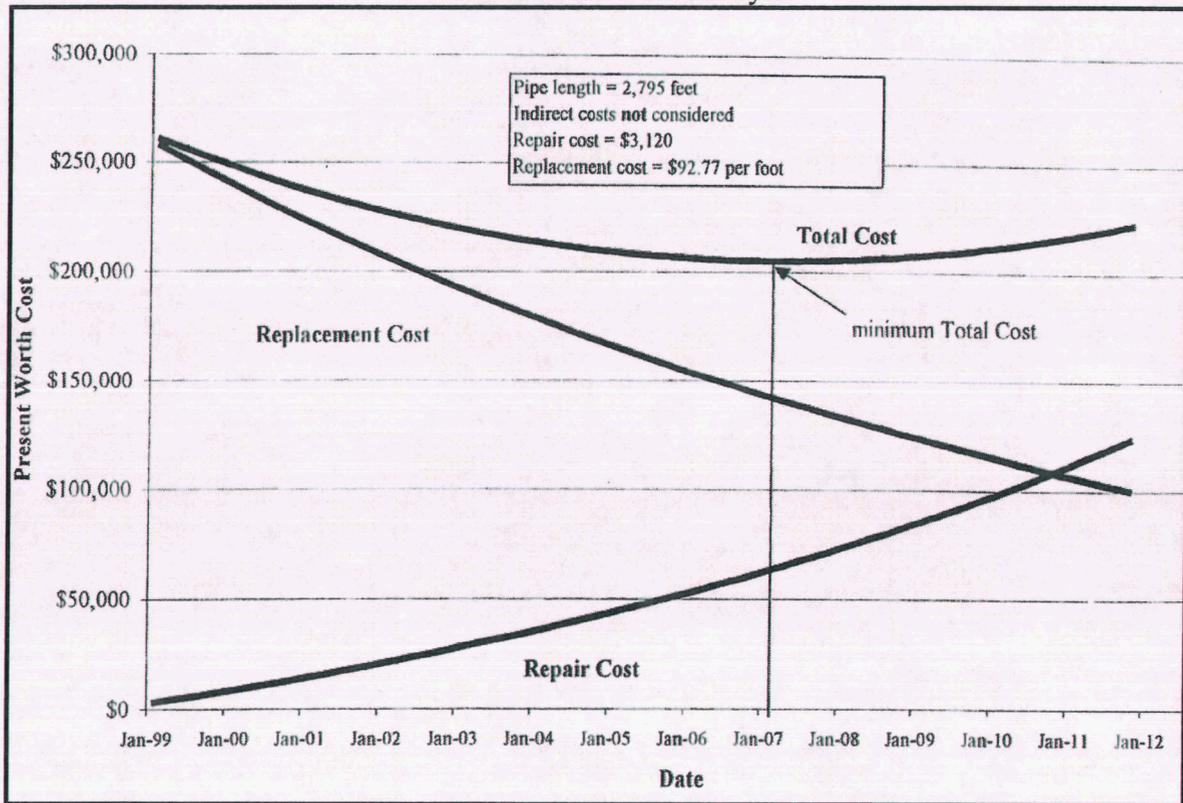


Office of Water (4601M)
Office of Ground Water and Drinking Water
Distribution System Issue Paper

Deteriorating Buried Infrastructure Management Challenges and Strategies

May, 2002

Exhibit No. 5
Economic Break Even Analysis



This is an extraordinary case due to the unusually high number of main breaks. Most water utilities are not experiencing main breaks at such a rate and cannot economically justify replacement over repair. It also is important to note that the economic model is based on standard engineering economics, and does not incorporate financial factors such as taxes on capital investment and depreciation. If these additional factors were considered, the analysis would slant further in favor of repairing instead of replacing mains.

Consider the following example where actual direct costs for replacement and repair are compared. Average replacement costs are approximately \$100/foot for 6-inch main. Therefore, for a 1,000-foot main, total replacement costs would be approximately \$100,000. If the utility expects to recover that investment, the annualized revenue requirement or cost would be \$10,000 to \$15,000, depending on financing cost or economic regulation (investor-owned utilities). Repair costs on the main are approximately \$3,000 per break. Consequently, in order to justify replacing that pipe purely from a cost standpoint, the main must experience breaks at a rate of approximately 3 to 5 per year. A rate of 4 breaks per year is a break every 3 months for a length of pipe slightly longer than a city block. Such a high break rate is very unlikely and certainly would not be tolerated by customers subjected to such frequent service and traffic disruptions. Therefore, other factors such as the stakeholder and liability costs associated with main breaks must also be considered.

WMG-5



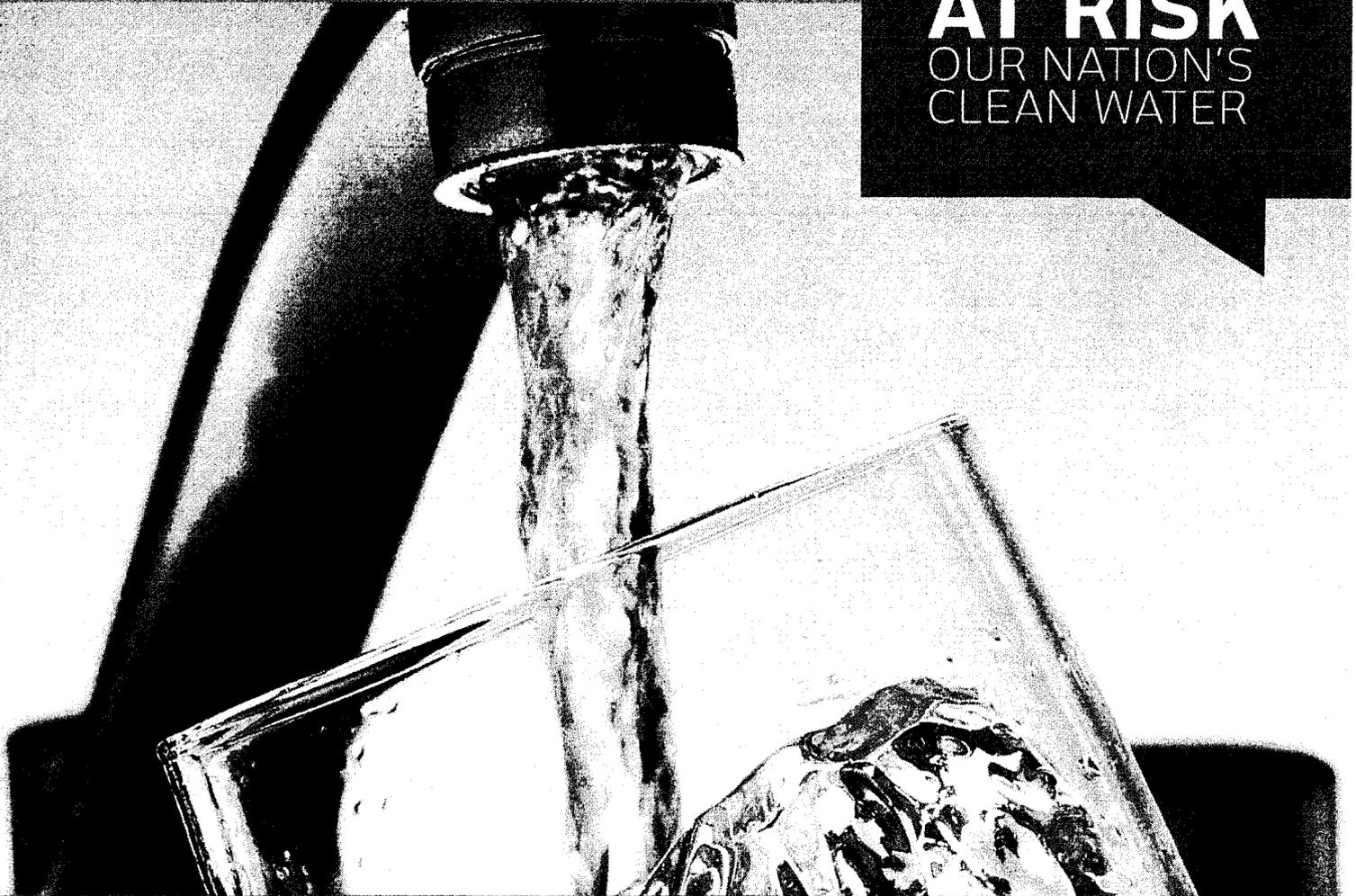
VALUE OF WATER SURVEY

AMERICANS ON THE U.S. WATER CRISIS

650
WATER MAIN
BREAKS
PER DAY

\$2.6
BILLION IN
LOST WATER
EVERY YEAR

AT RISK
OUR NATION'S
CLEAN WATER



TWO-THIRDS OF AMERICAN VOTERS ARE WILLING TO PAY AN AVERAGE OF \$6.20 MORE PER MONTH

\$6.20

AMOUNT VOTERS ARE WILLING TO PAY MORE, PER MONTH

AVERAGE PERCENTAGE INCREASE OVER CURRENT WATER BILL

11%



An increase of only 11% by 63% of American households alone would lead to increased investment in our nation's water infrastructure by more than \$5 billion per year*

Of the 57% of businesses** willing to pay more now, the average acceptable increase is 7%

*BASED ON 2010 CENSUS U.S. BUREAU PROJECTIONS: 114,200,000 U.S. HOUSEHOLDS

**INDUSTRIAL AND AGRICULTURAL BUSINESSES ONLY

ARIZONA WATER COMPANY



Docket No. W-01445A-10-_____

W-01445A-10-0517

2010 RATE HEARING
For Test Year Ending 12/31/09

PREPARED
DIRECT TESTIMONY & EXHIBITS
OF
Joseph D. Harris

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| 19 | | Report Card for American Infrastructure (American Society of Civil Engineers)..... | Exhibit A |
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| 21 | | Report to Congress | Exhibit B |
| 22 | | Opinion and Order – Philadelphia Suburban Water Company..... | Exhibit C |
| 23 | | DSIC-type Mechanisms by State | Exhibit D |
| 24 | | Resolution Endorsing and Co-Sponsoring "The Distribution System Improvement Charge" .. | Exhibit E |
| 25 | | Resolution Supporting Consideration of Regulatory Policies Deemed as "Best Practices"..... | Exhibit F |
| 26 | | Motion of Chairman Wendell F. Holland – Pennsylvania Public Utility Commission | Exhibit G |
| 27 | | DSIC Revenue Requirement as of December 31, 2009..... | Exhibit H |
| 28 | | ITT Value of Water Survey – Executive Summary | Exhibit I |

1 **ARIZONA WATER COMPANY**

2
3 **Direct Testimony of**
4 **Joseph D. Harris**

5
6 **I. Introduction and Qualifications**

7 **Q. WHAT ARE YOUR NAME, EMPLOYER AND OCCUPATION?**

8 A. My name is Joseph D. Harris. I am employed by Arizona Water Company (the
9 "Company") as Vice President and Treasurer.

10 **Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND WORK**
11 **EXPERIENCE.**

12 A. I have been Vice President and Treasurer of the Company since March 2007. I
13 received a Bachelor of Science degree in Accounting from Eastern Illinois
14 University in 1981 and I am a Certified Public Accountant in the State of Illinois.
15 From approximately 1982 until 1999, I worked for Northern Illinois Water
16 Company, first as Staff Accountant (from 1986 to 1999) and then as Chief
17 Accountant, where I managed the accounting department and oversaw the
18 company's financial reporting, tax compliance, strategic planning and filings with
19 the Illinois Commerce Commission. From November 1999 until July 2002, I
20 served as Comptroller of Illinois American Water Company, managing the
21 company's accounting and information system departments. From July 2002
22 until March 2007, I worked for American Water Service Company as Senior
23 Financial Analyst and as Manager for Performance, Planning and Reporting,
24 where I directed and coordinated preparation of the annual business plan and
25 quarterly forecasts, and provided financial expertise on all financial issues. I am
26 also a member of the American Institute of Certified Public Accountants.

1 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

2 A. The purpose of my testimony is to provide an overview of the filing, recommend
3 the weighted average cost of capital, propose the continuation of the Arsenic
4 Cost Recovery Mechanism ("ACRM"), request the proposed consolidation of the
5 White Tank system with the Pinal Valley water system, propose a Distribution
6 System Improvement Charge ("DSIC") and propose an Off-Site Facilities Fee
7 tariff.

8 **II. Overview of Filing**

9 **Q. PLEASE SUMMARIZE THE FILING.**

10 A. The Company filed this application with the Arizona Corporation Commission (the
11 "Commission") to adjust its rates and charges for its Western Group water
12 systems based on operating results and investment in these water systems for
13 the adjusted test year 2009. The requested rates will result in a total revenue
14 increase of \$5,097,223 or 26.75 percent over current rates. As of December 31,
15 2009, the Western Group included three systems, Pinal Valley (Casa Grande,
16 Coolidge and Stanfield), White Tank and Ajo. Together these systems serve
17 approximately 30,400 customers.

18 The current rates are based on operating results and utility plant
19 investments for the adjusted test year ending December 31, 2007, established as
20 part of Decision No. 71845 in Docket W-01445A-08-0440. Since test year 2007,
21 operating costs and investment in needed utility plant have increased, while
22 customer sales have fallen. In the period between that test year and the
23 adjusted test year ending December 31, 2009, the Western Group rate base has
24 increased by \$5,759,844 or 11.1 percent while operating expenses have
25 increased even more dramatically, with costs rising \$2,722,356 or 19.6 percent.

1 Q. WHAT HAS BEEN THE OVERALL EFFECT ON THE COMPANY'S RETURN
2 ON RATE BASE?

3 A. As shown on page 1, line 8, of Schedule A-1, the Return on Rate Base for the
4 Western Group for 2009 was 5.28 percent, far short of the 7.87 percent
5 authorized in Decision No. 71845.

6 Q. DOES THIS RETURN INCLUDE THE EFFECTS OF THE NEW RATES
7 ESTABLISHED IN DECISION NO. 71845?

8 A. Yes. Although the rates authorized in Decision No. 71845 went into effect on
9 July 1, 2010, a pro forma adjustment, more fully explained in Section VI of Mr.
10 Reiker's direct testimony, was made to annualize the new rates.

11 Q. WHAT STEPS HAS THE COMPANY TAKEN TO IMPROVE ITS FINANCIAL
12 PERFORMANCE?

13 A. Beginning as early as 2008, the Company began taking steps to avert what it
14 saw as an impending financial crisis by sharply reducing the amount of its capital
15 budget as well as certain operation and maintenance expenses. In early 2009,
16 even more dramatic efforts were made to reduce costs, including, for the first
17 time in the Company's 55 year history, staff reductions. Other cost reduction
18 efforts included a wage and hiring freeze. The capital budget was reduced by
19 fifty-seven percent in 2008 and slashed by an additional thirty-eight percent in
20 2009. This new "bare bones" capital budget level has been continued through
21 the current year as the Company continues its efforts to control its expenses,
22 debt, and stabilize its earnings.

23 Q. EVEN WITH THESE REDUCTIONS TO CAPITAL EXPENDITURES AND
24 OPERATING EXPENSES, WILL THE COMPANY RECOVER ITS COST OF
25 SERVICE?

26 A. No. These steps were taken to stave off a financial crisis while the Company's
27 last rate filing was pending. Even with the rates granted in Decision No. 71845,
28 the Company will not recover its cost of service. This is primarily because rates

1 set in the last general rate case were designed to recover the Company's costs
2 through the adjusted test year 2007. As discussed above, since that time,
3 operating costs and investment in utility plant have risen significantly.
4 Additionally, the Company's response to the financial crisis it is experiencing is
5 not sustainable because, in part, it cut investment and expenses to a level that, if
6 continued will, in the long term jeopardize the Company's ability to provide
7 reliable and adequate service.

8 **Q. IS THE COMPANY MAKING ANY PROPOSALS THAT WOULD HELP TO**
9 **MITIGATE OR IMPROVE THIS SITUATION?**

10 A. Yes. The Company is proposing continuation of the ACRM for its Western Group
11 systems to help alleviate the financial burden of constructing new government-
12 mandated arsenic treatment facilities to comply with stringent new United States
13 Environmental Protection Agency ("EPA") safe drinking water standards.
14 Additionally, the Company is requesting the adoption of a DSIC that balances
15 fiscal responsibility with customer affordability to assist it in replacing aging
16 infrastructure. Finally, the Company is seeking approval of an Off-Site Facilities
17 Fee tariff to provide the funds needed to construct infrastructure in its growing
18 Pinal Valley water system.

19 **III. Weighted Average Cost of Capital**

20 **Q. WHAT IS THE COMPANY'S WEIGHTED AVERAGE COST OF CAPITAL?**

21 A. The Company's weighted average cost of capital is not less than 9.52 percent.
22 This amount is calculated in Schedule D-1 of the application and the method is
23 discussed below.

24 **Q. HOW IS THE WEIGHTED AVERAGE COST OF CAPITAL DETERMINED?**

25 A. The Company's weighted average cost of capital is determined by establishing
26 the cost of the individual capital components, then calculating an overall cost
27 weighted by each capital component's percentage of the total capital structure
28

1 and individual cost. The Company's pro forma capital structure includes two
2 components: Long-Term Debt and Common Stock Equity.

3 **Q. WHY IS SHORT-TERM DEBT NOT INCLUDED IN THE COMPANY'S PRO**
4 **FORMA CAPITAL STRUCTURE?**

5 A. In October 2010 the Company's shareholder infused an additional \$10,222,000
6 of equity in the Company. This infusion of additional capital allowed the
7 Company to repay its short-term debt obligation and eliminate short-term debt as
8 of the date of filing this application.

9 **Q. WHY DID THE SHAREHOLDER CHOOSE TO MAKE AN ADDITIONAL**
10 **CAPITAL INFUSION?**

11 A. In the past five years, the Company undertook construction of water treatment
12 plant facilities at a cost of \$35 million to comply with federally-mandated safe
13 drinking water standards. The Company was unable to finance this program with
14 internally generated funds and as a result, issued \$35 million in additional long-
15 term debt. During this same period, earnings were in a steady decline and, as a
16 result, common stock equity ratios dropped by nearly forty percent as illustrated
17 in Exhibit JDH-1. At the conclusion of its 2007 test year rate proceeding, the
18 Company was again faced with the prospect of undertaking a massive capital
19 investment program required to replace aging infrastructure and reduce lost and
20 unaccounted for water. The Company is neither able to finance this project with
21 internally generated funds, nor issue additional long-term debt because it is not
22 able to meet the minimum interest coverage ratio required by its General
23 Mortgage Bond Indenture. Faced with continually increasing operating and
24 capital costs, the Company's shareholder recognized the Company's financial
25 predicament and, despite the fact that the Company has failed to recover its cost
26 of service over the past several years, decided that it was imperative to provide
27 additional equity capital.
28

1 Q. **WHAT EFFECT DOES THE SHARP DECLINE IN EQUITY HAVE ON THE**
2 **COMPANY?**

3 A. The most obvious effect is the reduction or elimination of the Company's ability to
4 incur debt to finance its much-needed utility plant additions. In the Company's
5 last application for short-term financing the Commission Staff argued against
6 approval of the Company's application due, in part, to its diminished equity
7 position. In its Responsive Staff Report filed in Docket No. W-01445A-08-0607,
8 Staff stated: "In previous cases, the strength of the Company's capital structure
9 allowed Staff to assume that the Company could refinance the line of credit at the
10 end of the financing agreement. Staff concludes that the Company's capital
11 structure is no longer sufficiently strong to continue assuming that the line of
12 credit can be refinanced."

13 Q. **CAN THE COMPANY RELY ON ADDITIONAL SHAREHOLDER**
14 **INVESTMENTS IN THE FUTURE?**

15 A. No. While the shareholder has stepped forward to halt the continued slide in the
16 Company's equity ratio, it is unrealistic to expect the shareholder to continue to
17 invest millions of dollars in a company that is not able to recover its cost of
18 service and the cost of capital.

19 Q. **WHAT IS THE COST OF LONG-TERM DEBT IN THE CAPITAL STRUCTURE?**

20 A. The cost of long-term debt is set forth in Schedule D-2, page 1. The Company's
21 general mortgage bonds are listed by series with the annual interest and
22 amortization in lines 24 through 26. The Company's computation of its long-term
23 debt cost shown on line 28 is the approach adopted by the Commission in the
24 Company's last five general rate cases. This same method is used by the
25 Company in this rate application. This method shows an unchanging cost for
26 each debt issue and then weights the cost of each individual issue by its
27 percentage of the total debt outstanding.

28

1 In summary, at the end of Adjusted Test Year 2009, the Company had
2 long-term debt totaling \$75,000,000, at a weighted average embedded cost of
3 6.82 percent.

4 **Q. HOW DID YOU DETERMINE THE COST OF COMMON EQUITY?**

5 A. The cost of common equity, 12.1 percent, was determined by the Company's
6 expert witness, Dr. Thomas M. Zepp, and is supported by his direct testimony.

7 **Q. DO YOU HAVE AN OPINION AS TO WHAT WOULD BE A FAIR AND
8 PROPER RATE OF RETURN FOR THE COMPANY TO EARN ON ITS
9 ADJUSTED ORIGINAL COST LESS DEPRECIATION RATE BASE?**

10 A. Yes. It should not be less than 9.52 percent, the weighted average cost of
11 capital computed on Schedule D-1.

12 **IV. ACRM Continuation**

13 **Q. DOES THE COMPANY NEED TO CONSTRUCT ADDITIONAL ARSENIC
14 TREATMENT PLANTS IN THE WESTERN GROUP?**

15 A. Yes. For the reasons described in Section VI of Mr. Schneider's direct testimony,
16 the Company must construct additional arsenic treatment plants in its Pinal
17 Valley water system, and planning and design for those plants is already
18 underway. These facilities include the expansion of the Company's Henness
19 Road arsenic treatment plant as well as new treatment facilities at Coolidge Well
20 No. 13.

21 **Q. WHAT WILL BE THE FINANCIAL IMPACT ON THE COMPANY AS A RESULT
22 OF CONSTRUCTING THESE FACILITIES?**

23 A. The estimated cost of these additional facilities is approximately \$2,400,000.
24 Without the ability to recover the costs associated with these mandated treatment
25 plant investments they will have a significant negative impact on the Company's
26 financial performance. The Company would need \$418,000 of additional
27 revenues just to recover the capital costs associated with these additional
28 facilities and would not include additional costs for arsenic treatment related

1 operating costs. An exhibit showing the revenue requirement based on the
2 estimated cost of these additional facilities is attached as Exhibit JDH-2.

3 **Q. HAS THE COMMISSION AUTHORIZED CONTINUATION OF THE ACRM FOR**
4 **ANY OF THE COMPANY'S OTHER SYSTEMS?**

5 A. Yes. In Decision No. 71845 the Commission authorized the Company to make
6 new ACRM filings for arsenic treatment plants that were planned for construction
7 in its Sedona and Superstition systems. The Company is proposing that the
8 authorization granted in Decision No. 71845 be extended to the Western Group
9 in this proceeding.

10 **V. System Consolidation**

11 **Q. IS THE COMPANY PROPOSING TO CONTINUE WITH ITS PLAN TO CONSOLIDATE**
12 **ADDITIONAL SYSTEMS IN THIS PROCEEDING?**

13 A. Yes. Consistent with the Company's Consolidation Study, which the
14 Commission required the Company to prepare in Decision No. 71845, attached
15 hereto as Exhibit JDH-3, the Company proposes to operationally consolidate the
16 White Tank water system into the Pinal Valley water system.

17 **Q. PLEASE DESCRIBE WHAT FUNCTIONS WOULD BE OPERATIONALLY**
18 **CONSOLIDATED.**

19 A. Operational consolidation refers to the consolidation of the following functions:
20 accounting, regulatory, operations and ratemaking. The Company is proposing
21 to consolidate the accounting records, operations, regulatory and ratemaking
22 functions of the two systems effective with the date of the Commission's decision
23 in this proceeding. Because full consolidation of all of the rates of these two
24 systems is not possible at this time, the Company is proposing a phased
25 consolidation of the Pinal Valley and White Tank water systems.

26 **Q. WHAT ARE THE COMPANY'S CONSOLIDATION PRINCIPLES?**

27 A. The Company's consolidation principles, which were adopted by the Commission
28 in Decision No. 71845 and detailed in the Consolidation Study, include:

1 1. Rate consolidation should produce average residential bills that are at or
2 below the cost of service.

3 2. Changes to rate design should reflect gradualism.

4 3. Operational consolidation (which would include regulatory, accounting,
5 operations, and ratemaking functions) should be implemented when the
6 Commission approves the consolidation.

7 4. Rates should be consolidated partially where full rate consolidation is not
8 yet feasible.

9 5. Systems with higher rates should have their rates frozen until the rates in
10 the other systems in that consolidated group reach that level.

11 6. Consolidation is ideally made along functional relationships which share
12 management, operating employees and customer service.

13 7. Areas consolidated should share similarities in water resources.

14 8. Areas consolidated should have similar rate structures.

15 **Q. WHAT ARE THE BENEFITS OF CONSOLIDATING SYSTEMS FROM A**
16 **RATEMAKING PROSPECTIVE?**

17 **A.** There are a number of benefits that rate consolidation will bring to these water
18 systems, the customers and the Company that were enumerated in the
19 Consolidation Study. Primary among these benefits are:

20 1. Mitigate rate impacts to customers by smoothing the effect of discrete cost
21 spikes across systems.

22 2. Improve affordability of service in smaller systems.

23 3. Achieve value of service equity to the extent that all customers pay the
24 same price for comparable service.

25 4. Improve overall operational efficiency by encouraging investment in the
26 consolidated systems based on need without being hindered by an individual
27 system's inability to earn its return on the investment.
28

1 5. Streamline administrative and regulatory processes, thereby lowering
2 costs, especially costs related to ratemaking and accounting.

3 6. Improve and further ensure affordability of water service in all systems.

4 **Q. ARE THESE BENEFITS THE MAIN REASONS THAT THE COMPANY IS**
5 **PROPOSING CONSOLIDATION OF THE WHITE TANK AND PINAL VALLEY**
6 **WATER SYSTEMS?**

7 A. Yes, they are.

8 **Q. PLEASE SUMMARIZE THE CONSOLIDATION THAT THE COMPANY IS**
9 **PROPOSING.**

10 A. The Company is proposing a phased consolidation of the White Tank and Pinal
11 Valley water systems consistent with the rate consolidation principles in the
12 Company's Consolidation Study. These two systems share a common regional
13 water resource, management, operating employees and customer service. Full
14 consolidation is proposed for residential and commercial rates in the two
15 systems. While industrial rates will be a phased consolidation with monthly
16 minimums for the White Tank system set to equal those set for the Pinal Valley
17 system. The White Tank system will retain separate industrial commodity rates
18 until a future rate proceeding.

19 **Q. HAS THE COMPANY PERFORMED A COST OF SERVICE STUDY THAT**
20 **SUPPORTS THE COMPANY'S CONSOLIDATION EFFORTS?**

21 A. Yes. As detailed in Section VII of Mr. Reiker's direct testimony, the Company
22 conducted a cost of service study. The rate design the Company is proposing for
23 the partial consolidation of the White Tank and Pinal Valley water systems,
24 produces revenues that are equal to or below the residential cost of service, thus
25 avoiding the type of residential subsidies that often result when separate water
26 systems are consolidated for rate purposes.

1 **Q. WHAT IS THE STATUS OF THE COMPANY'S PLAN TO CONSOLIDATE**
2 **RATES FOR ITS CASA GRANDE, COOLIDGE AND STANFIELD SYSTEMS?**

3 A. In Decision No. 71845, the Commission authorized the full rate consolidation of
4 Casa Grande and Coolidge ("Pinal Valley"). Stanfield's rates were partially
5 consolidated in that proceeding and the Company's proposal in this application is
6 to continue to bring Stanfield's commodity rates a step closer to those of Pinal
7 Valley's. The Company proposes this approach because the disparity in rates is
8 such that full consolidation at this time would result in an undue decrease in the
9 average bill for residential customers in Stanfield, thus sending a conflicting price
10 signal that undermines the Company's conservation efforts. This approach is
11 also consistent with the principle of gradualism identified in the Company's
12 Consolidation Study.

13 **VI. DSIC**

14 **Q. BRIEFLY DESCRIBE WHAT YOU MEAN BY A DSIC.**

15 A. A DSIC is a ratemaking tool that allows utilities to recover the fixed costs
16 (depreciation and return) of non-revenue producing distribution system
17 improvement projects completed between rate cases. Mr. Garfield discusses the
18 public policy aspects of a DSIC program in his direct testimony.

19 **Q. ARE THERE OTHER JURISDICTIONS WHERE DSIC-TYPE MECHANISMS**
20 **ARE ALREADY IN PLACE?**

21 A. Yes. Many jurisdictions including Delaware, California, Connecticut,
22 Pennsylvania, Indiana, Illinois, Missouri, New York and Ohio have adopted DSIC-
23 type mechanisms to finance ongoing replacement of aging and deteriorating
24 water distribution networks. In addition, DSIC programs have been cited by the
25 National Association of Regulatory Utility Commissioners ("NARUC") as a "Best
26 Practice".

1 **Q. HAS A DSIC EVER BEEN APPROVED IN ARIZONA?**

2 A. Not yet. However, in Docket No. W-01303A-05-0405, the Commission adopted a
3 Public Safety Surcharge in Paradise Valley. This type of surcharge was
4 specifically designed to provide funding of expenditures to replace undersized
5 and inadequate mains in the Town of Paradise Valley. The DSIC, however, is
6 more like the ACRM which was developed through joint efforts of the Company,
7 Staff and the Residential Utility Consumers Office ("RUCO"). The ACRM allows
8 utilities that have constructed arsenic treatment plants to seek recovery of capital
9 costs and narrowly defined components of operating costs of arsenic treatment
10 plants between formal rate filings. Without this proactive recovery method, a
11 significant number of the State's utilities would not have been able to comply with
12 new safe drinking water standards and as a result these utilities, including the
13 Company, would have been placed in a precarious financial position.

14 **Q. HAS THE COMMISSION EXPRESSED AN OPINION ON THE DSIC?**

15 A. Yes. In Decision No. 71845 the Commission stated that an infrastructure funding
16 mechanism (DSIC) may be reasonable for certain of the Company's aging
17 infrastructure or infrastructures that face other unique challenges. The
18 Commission further stated its belief that it was appropriate for the Company to
19 further develop this issue for future consideration by preparing a study and filing
20 a report on DSIC, and to utilize the information from that study to inform the
21 Commission of further proposals in its future rate cases.

22 **Q. WAS THE REQUIRED DSIC STUDY FILED WITH THE COMMISSION?**

23 A. Not yet, but it will be filed by the June 30, 2011 compliance deadline. The
24 Company has prepared an initial form of the DSIC study that details the history of
25 the DSIC, the need for distribution system improvements, the cost of those
26 improvements, the potential rate impacts and the balance between costs and
27 benefits for customers. A copy of that initial form of study is attached as Exhibit
28 JDH-4.

1 Q. DID THE INITIAL FORM OF THE DSIC STUDY CONCLUDE THAT
2 DETERIORATING OR AGING WATER DISTRIBUTION SYSTEMS WERE
3 PRIMARILY AN EAST COAST PROBLEM?

4 A. No. As discussed in the initial form of the DSIC study, the EPA report titled,
5 "Drinking Water Infrastructure Needs Survey and Assessment, Fourth Report to
6 Congress" shows a twenty year national capital improvement need of \$334.8
7 billion. As shown in Exhibit JDH-5 of this report, Arizona's water systems are
8 projected to have infrastructure needs over the next twenty years of nearly \$7.5
9 billion, with \$3.7 billion of that need being in transmission and distribution
10 systems. The EPA report also categorized these capital needs by system size.
11 Using the system sizes from the report, the Company's 19 water systems are
12 classified as medium or small systems. For systems of this size, the report
13 identified water system infrastructure needs in Arizona of \$2.1 billion for medium-
14 sized systems and \$889 million for small systems. As discussed in Section X of
15 Mr. Schneider's direct testimony, the Company is taking direct action to address
16 water losses and has prepared a detailed study of its distribution systems to
17 determine the sources of water losses and the best approach to help reduce
18 such water losses¹. The results of that study indicate that the Company is facing
19 an infrastructure crisis arising from the fact that over 287,000 feet of the water
20 mains in the Pinal Valley water system are in critical need of replacement to
21 maintain system integrity and to continue to provide reliable and adequate water
22 service. Without these necessary replacements, the Company will experience
23 increasing breaks, leaks and water losses caused by failing infrastructure.

24 Q. CAN THESE REPLACEMENTS BE HANDLED AS PART OF THE
25 COMPANY'S NORMAL RENEWALS AND REPLACEMENTS?

26
27
28 ¹ The study titled "Water Loss Reduction Program" is attached to Mr. Schneider's direct testimony as Exhibit FKS-10

A. No. In the last ten years the Company's rate of water main replacement in the Pinal Valley system is 5,900 feet per year. Based on the need identified above it would take over 48 years to be able to replace the 287,000 feet of water mains identified in the detailed system analysis. Additionally, the Company has identified 3,700 failing plastic services that need to be replaced to reduce water loss. The preliminary cost estimate of these replacements is nearly \$41,000,000 as shown in the table below:

| QUANTITY | DESCRIPTION | ESTIMATED COST |
|--|--|----------------------|
| 14,800 | Replace Failing Water Mains 1920 - 1929 | \$ 736,880 |
| 7,116 | Replace Failing Water Mains 1930 - 1939 | \$ 301,470 |
| 246,150 | Replace Failing Problematic Water Mains 1940 and later | \$ 11,205,230 |
| 19,304 | Replace Failing Large Diameter Water Mains | \$ 2,386,230 |
| 3,500 | Replace Services on Failing Water Mains | \$ 7,700,000 |
| 3,700 | Replace Failing Plastic Services | \$ 8,140,000 |
| (1) SUBTOTAL - MATERIALS AND LABOR | | \$ 30,469,810 |
| (2) PERFORMANCE BONDS, SURVEYING, RIGHT OF WAY PERMITTING, TESTING, FIELD INSPECTION AND OVERHEAD | | \$ 10,524,272 |
| ESTIMATED COST OF CONSTRUCTION | | \$ 40,994,082 |

Based on its current limited financial resources, the Company simply does not have the ability to fund the type of infrastructure replacement program required to ensure the long-term viability and reliability of the Company's distribution system. Although these types of programs enable a utility to provide reliable and adequate water service, they do not generate additional sales or revenue. To be more precise, these types of replacements add to the Company's cost of providing service but they do not add any additional revenue to recover those costs.

1 As discussed earlier in this testimony, the Company is in critical financial
2 condition due to rising costs and declining customer sales and, in fact, is not able
3 to issue additional long-term debt because it is unable to meet the minimum
4 interest coverage ratio provision of its General Mortgage Bond Indenture.

5 Not only is the Company unable to meet the interest coverage ratios in the
6 Indenture but it has been unable to recover its cost of service for a number of
7 years. The infrastructure replacement program needed to ensure the integrity of
8 its distribution system would simply add to the Company's debt (if it could fund
9 such debt) and increase costs that cannot be recovered under current rates.
10 This type of much-needed infrastructure replacement program cannot be
11 undertaken without a change in the way these costs are recovered.

12 **Q. ARE THERE RATEMAKING STRATEGIES THAT COULD BE EMPLOYED**
13 **OTHER THAN ESTABLISHING A DSIC?**

14 **A.** Other than basing rates on a future test year, no. When a utility is faced with a
15 large capital project, its cost and construction timeline are usually well known in
16 advance. With that knowledge, the utility can time its rate case filing to coincide
17 with completion of the facility to minimize the amount of earnings erosion. But
18 the infrastructure replacement program needed by the Company does not lend
19 itself to that type of timing strategy because it is made up of many smaller
20 projects that will be constructed each year for a number of years. Most of these
21 projects would likely have a very short construction timeline, meaning that they
22 would either not qualify for accrual of Allowance for Funds Used During
23 Construction ("AFUDC"), or the amount of AFUDC recorded would be very small.
24 Because these replacement programs do not increase sales or revenues and
25 since they will not accrue AFUDC, they neither generate cash returns nor
26 AFUDC accruals. In order to generate any cash flow to support this type of
27 program, the Company would be forced to file for annual rate increases to
28 coincide with its capital expenditures, even though the ratemaking process takes

1 longer than one year to complete. Even if this were possible, the amount of time
2 and the cost of prosecuting annual rate cases would cause further earnings
3 erosion and make the strategy unworkable.

4 **Q. WHAT ARE THE ELEMENTS OF THE COMPANY'S PROPOSED DSIC?**

5 A. As identified in the Company's initial form of the DSIC study, the following
6 elements comprise the Company's proposed DSIC:

7 1. The DSIC will recover the fixed costs associated with DSIC-eligible utility
8 plant additions net of retirements placed in service between rate cases. Utility
9 plant additions eligible for the DSIC will be limited to those additions which are
10 properly classified in the following NARUC Uniform System of Accounts for Class
11 A and B Water Utilities (1976).

12 343 – Transmission and Distribution Mains

13 344 – Fire Mains

14 345 – Services

15 346 – Meters

16 347 – Meter Installations

17 348 – Hydrants

18 2. The DSIC will be filed on a semi-annual basis to reflect eligible utility plant
19 additions placed in service during the six-month period ending two months prior
20 to each DSIC update as illustrated below:

21

| Effective Date Of Update | Period In Which DSIC-Eligible Plant Additions Made |
|--------------------------|--|
| July 1 | November 1 – April 30 |
| January 1 | May 1 – October 31 |

22
23
24
25

26 3. Supporting data, as described below, for each semi-annual filing will be
27 filed with the Commission at least 30 days prior to the effective date of the
28 update. Exhibit JDH-6 contains examples of the following schedules:

1 Schedule 1: The Company's most recent balance sheet at the time of
2 filing for a DSIC step increase.

3 Schedule 2: The most recent income statement for the Company and
4 those systems for which the Company requests a DSIC step increase.

5 Schedule 3: An earnings test schedule for each system where the
6 Company is requesting a DSIC step increase. The earnings test will reflect the
7 Company's most recent financial data.

8 Schedule 4: A rate review schedule for each system showing the
9 incremental and pro forma effects of the step increase associated with the
10 eligible DSIC capital costs on the financial data provided in Schedules 2 and 3.

11 Schedule 5: A revenue requirement schedule showing the calculation of
12 the required increase related to eligible DSIC capital costs for each system. The
13 schedule will also indicate the current incremental increase, proposed monthly
14 fixed basic service and volumetric charges for a customer with a 5/8 x 3/4-inch
15 meter. The required rate of return, gross conversion factor and depreciation rate
16 would be the same rates approved in that system's last rate case.

17 Schedule 6: A schedule showing the surcharge calculation for eligible
18 DSIC capital costs for each system. Fifty percent of recoverable capital costs will
19 be in the form of a monthly fixed surcharge and fifty percent will be in the form of
20 a volumetric surcharge. The monthly fixed surcharge will be scaled to each
21 meter size based on the approved 5/8 x 3/4-inch equivalent capacity ratio. This
22 schedule will also provide information related to the number of customers by
23 meter size and the number of gallons sold.

24 Schedule 7: A rate base schedule for each system showing the rate base
25 determined in the most recent rate case as well as the most recent rate base
26 calculated as of the date of the information provided in Schedules 1 and 2, both
27 adjusted to reflect the inclusion of completed and in-service eligible DSIC
28 facilities.

1 Schedule 8: A Construction Work In Progress ledger showing monthly
2 charges related to the construction of eligible DSIC facilities.

3 Schedule 9: A schedule showing the calculation of the Company's three-
4 factor allocation methodology.

5 Schedule 10: A typical bill analysis comparing bills for customers with a
6 5/8 x 3/4-inch meter under present and proposed rates.

7 4. The DSIC surcharge will be shown as a separate line item on each
8 customer's bill. At least twice per year, the Company will print a message on
9 each customer's bill which explains the DSIC surcharge and indicates the
10 progress being made on replacing aging infrastructure.

11 5. The DSIC will be phased in each year and capped at 7.5 percent of the
12 annual amount billed to customers under otherwise applicable rates and charges.

13 6. The DSIC will be reset to zero, as of the effective date of each new
14 general rate case, by inclusion of the DSIC-eligible plant in rate base used to set
15 base rates in the general rate case approved by the Commission. Thereafter,
16 new DSIC-eligible utility plant additions not included in the general rate case will
17 form the basis for the new semi-annual DSIC filing. No DSIC filing will be made
18 if, in any semi-annual period, the system for which the filing would otherwise be
19 made is earning a rate of return that exceeds the rate of return that would be
20 used to calculate the revenue requirement under the DSIC.

21 **Q. HAS THE COMPANY PREPARED AN EXAMPLE CALCULATION OF THE**
22 **DSIC USING THE COMPANY'S ENGINEERING COST ESTIMATE OF \$2.5**
23 **MILLION TO REPLACE AGING INFRASTRUCTURE?**

24 **A.** Yes. A worksheet for the Pinal Valley water system showing the calculation of
25 the revenue requirement for an infrastructure investment of approximately \$2.5
26 million and the impact on a typical residential monthly bill is attached as Exhibit
27 JDH-7.

28

1 **Q. WHAT IS THE ESTIMATED EFFECT ON AN AVERAGE RESIDENTIAL BILL**
2 **FROM THE DSIC SURCHARGE?**

3 A. Based on the water main and service line replacement program described in
4 Section X and Exhibit 10 of Mr. Schneider's direct testimony, at an estimated
5 annual cost of \$2.5 million, the Company estimates that the impact on a typical
6 residential customer's monthly bill in Pinal Valley would be \$0.99. Even at the
7 maximum capped amount of 7.5 percent, the average monthly residential bill
8 would not increase by more than \$2.89.

9 **Q. HOW DOES A DSIC BENEFIT CUSTOMERS?**

10 A. There are a number of customer benefits highlighted by the initial form of the
11 DSIC study. Primary among them are improved water quality and fire protection,
12 decreased water loss, increased water pressure, fewer service interruptions, and
13 the potential for a longer period of time between general rate cases, thus leading
14 to greater rate stability and lower rate case expenses.

15 Failing distribution infrastructure causes a number of customer service
16 issues such as degradation of water quality and service interruptions. Service
17 interruptions can affect hundreds of customers when water mains fail.
18 Additionally, leaking water mains and services result in millions of gallons of
19 treated water failing to reach customers every year. While the Company's leak
20 detection and repair program has made progress in reducing the amount of water
21 lost to leaks, the DSIC being proposed by the Company is a way to make real
22 progress in improving the integrity and reliability of its distribution systems and
23 take positive steps forward in eliminating customer outages caused by
24 distribution system failures.

25 Implementation of the DSIC will provide the necessary financial resources
26 for the Company to invest in replacing its aging infrastructure and allow it to
27 make these investments in incremental steps. Additionally, implementing a DSIC
28 will limit the rate impact on customers to small, regular increases rather than

1 large irregular increases that make customer affordability and acceptance more
2 difficult.

3 **VII. Off-Site Facilities Fee**

4 **Q. WHAT IS THE PURPOSE OF THE OFF-SITE FACILITIES FEE?**

5 A. The purpose of the Off-Site Facilities Fee is to equitably apportion the costs of
6 constructing additional off-site facilities to provide water production, treatment,
7 delivery, storage and pressure facilities among all new customers whose water
8 supply requirements make these facilities necessary. The fee would be
9 applicable to all new service connections in the service area.

10 **Q. WHAT IS THE AMOUNT OF THE PROPOSED FEE?**

11 A. The proposed fee is \$3,500 for each new service connection with a 5/8 x 3/4-inch
12 meter, and is graduated in amount for larger meter sizes. Exhibit JDH-8 shows
13 the estimated funds needed by meter size and a projection of the amount
14 collected and expended to construct the necessary off-site facilities.

15 **Q. HOW DID THE COMPANY ARRIVE AT THIS AMOUNT?**

16 A. The Company arrived at this amount by determining the cost, in current dollars,
17 of off-site infrastructure facilities that will not be provided by developers, and
18 dividing it by the number of new 5/8 x 3/4-inch meter equivalents.

19 **Q. HAS THIS TYPE OF FEE BEEN APPROVED BY THE COMMISSION
20 BEFORE?**

21 A. Yes. Off-site facilities fees have been approved in Docket Nos. W-01303A-05-
22 0718, W-02859A-99-0101, W-02234A-00-0706 and WS-02987A-99-0745.

23 **Q. WOULD THIS FEE BE A REPLACEMENT FOR ADVANCES OR
24 CONTRIBUTIONS IN AID OF CONSTRUCTION THAT ARE TYPICALLY
25 ASSOCIATED WITH EXTENDING OR PROVIDING WATER
26 INFRASTRUCTURE FACILITIES?**

1 A. No. This fee is intended to fund off-site facilities which would be in addition to an
2 applicant's advance or contribution of the cost of extending and providing on-site
3 water infrastructure facilities to the applicant's premises or development.

4 **Q. WHAT FACILITIES DOES THE COMPANY INTEND TO FUND WITH THIS**
5 **OFF-SITE FACILITIES FEE?**

6 A. The facilities, more thoroughly discussed by Mr. Schneider in Section VIII of his
7 direct testimony are primarily the Pinal Valley Regional CAP Plant and the
8 necessary transmission and distribution mains, water storage tanks and booster
9 stations needed to provide water service in this growing area, that are not
10 otherwise supported by developer contributions.

11 **Q. WHEN DOES THE COMPANY PLAN TO CONSTRUCT THESE FACILITIES?**

12 A. The preliminary schedule of construction is detailed by Mr. Schneider in his direct
13 testimony. It is the Company's policy that construction of a particular phase will
14 not commence until sufficient off-site facilities fees have been collected to offset
15 the costs associated with that phase. This will eliminate the possibility that the
16 Company will face large off-site infrastructure investments that are not fully
17 funded by contributions, which would lead to large increases in rate base and
18 ultimately rates.

19 **Q. DOES THIS MEAN THAT NO PLANT WILL BE CONSTRUCTED UNTIL ALL**
20 **OFF-SITE FACILITIES FEES HAVE BEEN COLLECTED?**

21 A. No. As shown on the facilities phasing schedule, off-site facilities will be
22 constructed in phases to serve customers long before the actual surface water
23 treatment plant is constructed. As indicated above, construction of these
24 preliminary phases will be fully funded in advance of actual construction.

25 **Q. HOW WOULD THE OFF-SITE FACILITIES FEES COLLECTED BE**
26 **ACCOUNTED FOR?**

27 A. When fees are received from developers, the amounts would be recorded in an
28 off-site facilities fees deferred liability account. Once the off-site facilities are

1 constructed with these fees and placed in service, the equivalent amount will be
2 transferred from the deferred liability account to Contributions in Aid of
3 Construction ("CIAC").

4 **Q. WOULD IT BE APPROPRIATE TO OFFSET RATE BASE WITH**
5 **UNEXPENDED FEES?**

6 A. No. Since these fees are not available to the Company, except for the purpose
7 of constructing off-site facilities, it would not be appropriate to include these
8 unexpended fees as either CIAC or as a reduction to the cash working capital
9 component of rate base, as they are not available for the Company's use except
10 to build off-site facilities.

11 **Q. HOW DOES THIS FEE COMPARE TO THE SAME TYPES OF FEES**
12 **CHARGED BY OTHER COMPANIES AND MUNICIPALITIES?**

13 A. Exhibit JDH-9 shows that the Company's proposed fee is at the midpoint of
14 similar fees charged in communities similarly located.

15 **Q. WHAT IS THE FORM OF TARIFF FOR THIS FEE?**

16 A. The proposed tariff is attached as Exhibit JDH-10.

17 **Q. DOES THAT CONCLUDE YOUR DIRECT TESTIMONY?**

18 A. Yes.

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JDH-1

Arizona Water Company Common Equity Ratio 2004 - 2009



JDH-2

| Line No. | [A] | [B] | [C] | [D] |
|----------|---|--------------|-----|-----|
| 1 | PINAL VALLEY | | | |
| 2 | Arsenic Compliance Revenue Requirement | | | |
| 3 | | | | |
| 4 | Test Year Data: | | | |
| 5 | Arsenic Plant in Service (Sch. 8, p. 1) | \$ 2,400,000 | | |
| 6 | Accumulated Depreciation | - | | |
| 7 | Arsenic Rate Base | \$ 2,400,000 | | |
| 8 | Required Rate of Return | 9.52% | | |
| 9 | Required Operating Income | \$ 228,480 | | |
| 10 | Gross Revenue Conversion Factor | 1.62860 | | |
| 11 | Revenue Required - Return on Arsenic Treatment Plant | \$ 372,103 | | |
| 12 | Depreciation on Arsenic Treatment Plant (Sch. 8, p. 1) | \$ 46,000 | | |
| 13 | | | | |
| 14 | Revenue Required - Capital Costs (Ln. 11 + Ln. 12 + Ln. 13) | \$ 418,103 | | |
| 15 | | | | |
| 16 | Revenue Required - Capital Costs & Recurring O&M Expenses (Ln. 14 + Ln. 15) | \$ 418,103 | | |
| 17 | Revenue Required - Deferred O&M Expenses | \$ - | | |
| 18 | Total Revenue Required - Step 1 (Ln. 16 + Ln. 17) | \$ 418,103 | | |
| 19 | | | | |
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JDH-3

1 **BEFORE THE ARIZONA CORPORATION COMMISSION**

2 **COMMISSIONERS**

3 KRISTIN K. MAYES - Chairman
4 GARY PIERCE
5 PAUL NEWMAN
6 SANDRA D. KENNEDY
7 BOB STUMP

RECEIVED

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ARIZONA CORPORATION COMMISSION
DOCKET CONTROL

8 IN THE MATTER OF THE APPLICATION
9 OF ARIZONA WATER COMPANY, AN
10 ARIZONA CORPORATION, FOR A
11 DETERMINATION OF THE FAIR VALUE
12 OF ITS UTILITY PLANT AND PROPERTY,
13 AND FOR ADJUSTMENTS TO ITS RATES
14 AND CHARGES FOR UTILITY SERVICE
15 AND FOR CERTAIN RELATED
16 APPROVALS BASED THEREON.

Docket No. W-01445A-08-0440

CERTIFICATE OF COMPLIANCE FILING

17 In Decision No. 71845 of the Arizona Corporation Commission (the "Commission")
18 entered on August 24, 2010, in the above-captioned docket, the Commission ordered Arizona
19 Water Company (the "Company"), at page 94 of the Decision, to "... prepare a study outlining
20 consolidation proposals, inclusive of a full-system-wide single-tariff consolidation option, which
21 details possible timelines and pursues paths of least impact for customers...and file a report
22 detailing the results of the study by June 30, 2011, but no later than three months prior to filing
23 its next rate case with Docket Control as a compliance item in this docket...".

24 The Company hereby files its Consolidation Study in compliance with the foregoing
25 order.

26 RESPECTFULLY SUBMITTED this 30th day of September 2010.

27 **ARIZONA WATER COMPANY**

28 By: Robert W. Geake

Robert W. Geake
Vice President and General Counsel
Arizona Water Company
P. O. Box 29006
Phoenix, AZ 85038
Attorney for Applicant

1 AN ORIGINAL and thirteen (13) copies of the
2 foregoing filed this 30th day of September, 2010 with:

3 Docketing Supervisor
4 Docket Control Division
5 Arizona Corporation Commission
6 1200 West Washington Street
7 Phoenix, Arizona 85007

8 A copy of the foregoing was mailed
9 this 30th day of September, 2010 to:

10 Dwight D. Nodes
11 Assistant Chief Administrative Law Judge
12 Hearing Division
13 Arizona Corporation Commission
14 1200 West Washington Street
15 Phoenix, Arizona 85007

16 Wesley C. Van Cleve, Attorney
17 Nancy L. Scott, Attorney
18 Legal Division
19 Arizona Corporation Commission
20 1200 West Washington Street
21 Phoenix, Arizona 85007

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23 Residential Utility Consumer Office
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Attorneys for Abbott Laboratories

27
28 By: *Rout Seale*

Arizona Water Company
Consolidation Study
Docket W-01445A-08-0440
September 30, 2010

In Decision No. 71845, the Arizona Corporation Commission (the "Commission") directed Arizona Water Company ("Company") to prepare a study outlining consolidation options, including an option for full, system-wide, single-tariff consolidation. A report of the study is to be filed with the Commission by June 30, 2011, but no later than 90 days prior to filing its next rate case. This consolidation study complies with Decision No. 71845 and addresses the following: (1) two different consolidation options; (2) impacts on residential customers; (3) possible timelines for implementation; and (4) potential efficiencies from consolidation.

The Company is a public service corporation engaged in providing public utility water service in portions of Cochise, Coconino, Gila, Maricopa, Navajo, Pima, Pinal and Yavapai Counties, Arizona, pursuant to certificates of convenience and necessity granted by the Commission. Currently, the Company operates 19 water systems which serve approximately 84,500 customers.

The Company's 19 water systems are organized into three groups: Northern, Eastern and Western. In Decision No. 58120, the Commission expressly authorized the Company to implement and utilize the three groups for filing rate applications to simplify processing and increase administrative efficiency. For management purposes, these three groups are further subdivided into six divisions, 11 systems and 13 sub-systems. Each division shares managerial, operating and customer service employees within each water system they manage. Additionally, the water systems within each division are located in the same general area of the state and share similarities in water resources. The chart below shows each of the systems by division and group. Note that several divisions have been renamed to better identify consolidated systems within the divisions.

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| <u>Group</u> | <u>Division</u> | <u>System (* Sub-system)</u> |
|--|---|---|
| Northern Group | Navajo Division (formerly Lakeside Division) | Navajo <ul style="list-style-type: none"> • Lakeside¹ • Overgaard¹ |
| | Verde Valley Division (formerly Sedona Division) | Verde Valley <ul style="list-style-type: none"> • Sedona² • Rimrock¹ • Pinewood¹ |
| | Eastern Group | |
| | Superstition Division | Superstition |
| Cochise Division (formerly Bisbee Division) | | Cochise <ul style="list-style-type: none"> • Bisbee² • Sierra Vista² |
| Falcon Valley Division (formerly San Manuel Division) | | San Manuel |
| | | Oracle |
| | | SaddleBrooke |
| | | Winkelman |
| Western Group | | |
| Pinal Valley Division (formerly Casa Grande Division) | Pinal Valley | Pinal Valley <ul style="list-style-type: none"> • Casa Grande¹ • Coolidge¹ • Stanfield² |
| | | White Tank |
| | | Ajo |
| | | |

¹Fully consolidated in Decision No. 71845

²Partially consolidated in Decision No. 71845

Arizona Water Company
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Prior to Decision No. 71845, these 19 systems and sub-systems all had separate rates. However, in Decision No. 71845, the Commission authorized five full system consolidations and three partial consolidations, thereby reducing the number of separate systems for rate purposes from 19 to 14. When the current partially consolidated systems achieve full consolidation, the number of systems with separate rates will be reduced to 11.

Study Methodology and Company's Consolidation Principles

To develop the options in this study, the Company relied on the same rate design model that it used in Docket W-01445A-08-0440, which the Commission adopted in Decision No. 71845. The starting point for the comparison is the current rate for each system that was determined using a 2007 test year. The options were developed on the basis of a 2009 test year, to reflect the effects of the Company's greater investment in utility plant, higher operating expenses, and more up-to-date customer counts than in the recently adopted 2007 test year.

In Decision No. 71845, the Commission approved the Company's proposed rate consolidation which was based on the following principles:

- Rate consolidation should produce average residential bills that are at or below the cost of service.¹
- Changes to rate design should reflect gradualism.²
- Operational consolidation (which would include regulatory, accounting, operations, and ratemaking functions) should be implemented when the Commission approves the consolidation.
- Rates should be consolidated partially where full rate consolidation is not yet feasible.
- Systems with higher rates should have their rates frozen until the rates in the other systems in the consolidated group reach that level.
- Consolidation is ideally made along functional relationships which share management, operating employees, and customer service.³
- Areas consolidated should share similarities in water resources.
- Areas consolidated should have similar rate structures.

¹ Docket W-01445A-08-0440 Direct Testimony of Joseph D. Harris, pg, 14, lines 1-9

² Docket W-01445A-08-0440 Direct Testimony of Joel M. Reiker, pg, 35, lines 6-25

³ Docket W-01445A-08-0440 Direct Testimony of William M. Garfield, pg, 34, lines 1-8

Arizona Water Company
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The Company followed these same principles in formulating the consolidation options in this study.

The Consolidation Options

Option 1: Company Proposed – Continue Consolidating Within Systems in Phases

- A. Northern Group
 - i. The Navajo system would remain fully consolidated.
 - ii. Verde Valley system (Sedona, Rimrock, Pinewood)
 - a. Fully consolidate rates in phases until all sub-systems' rates can be equalized without rate reductions
- B. Eastern Group
 - i. The Superstition system would remain fully consolidated.
 - ii. Cochise system (Bisbee, Sierra Vista)
 - a. Fully consolidate rates in phases until both sub-systems' rates can be equalized without a rate reduction
 - iii. Falcon Valley Division (San Manuel, Oracle, SaddleBrooke, Winkelman)
 - a. Fully consolidate all systems in the Division operationally
 - b. Fully consolidate rates in phases until all systems' rates can be equalized without rate reductions
- C. Western Group
 - i. Pinal Valley system (Casa Grande, Coolidge, Stanfield)
 - a. Operationally consolidate the White Tank system into the Pinal Valley system
 - b. Fully consolidate rates in phases until all sub-systems' rates can be equalized without rate reductions
 - ii. Ajo system
 - a. The Ajo system to remain operationally unconsolidated and will continue to have separate rates because it does not share similarities in water resources with the other systems in the Pinal Valley Division.

All of the Option 1 consolidations would occur along functional lines and combine sub-systems that share management, operations and customer service employees. The partial rate consolidations were created to minimize the impact on customers while still charting a path towards eventual full rate consolidation within a system.

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Table 1 shows the Option 1 effect on monthly water bills for residential customers with a 5/8" x 3/4" meter using 7,500 gallons of water per month and the annual revenue effect on each system.

Timeline and Customer Impact

Option 1 consolidations could begin with the Company's next rate filing. The Company will be filing the Western Group first, followed annually by the Eastern Group, then the Northern Group. If regulatory timelines for rate case proceedings are followed, the consolidations could be accomplished in four years. Option 1 produces typical residential bills that are equal to or less than the cost of service with the least impact on customers.

Option 2: Statewide Consolidation – Fully Consolidate All Systems

Option 2 of the study examined consolidating all of the Company's systems with a single set of statewide tariff rates for all systems. In many instances, Option 2 consolidation crosses management and operating lines, thereby requiring significant restructuring of the Company's management teams. Also, it would detrimentally alter customer water use patterns and encourage excessive water use by customers in the Northern Group systems which have limited groundwater supplies.

Table 1 shows the Option 2 effect on monthly water bills for residential customers with a 5/8" x 3/4" meter using 7,500 gallons of water per month and the annual revenue effect on each system.

Timeline and Customer Impact

Option 2 consolidations could only be implemented with a Company-wide rate filing. If regulatory timelines for rate case proceedings are followed, full operational consolidation could be accomplished within a single three-year ratemaking cycle. Unlike Option 1, this consolidation option produces revenues that exceed the residential cost of service for several systems (Sierra Vista, Winkelman and Sedona). It also causes significantly larger revenue imbalances between a number of the consolidated systems which would cause the Pinal Valley system (Casa Grande, Coolidge, and Stanfield) to be burdened by more than \$4 million in additional revenue requirements. Those additional revenues would be reallocated from the remaining systems, which would then have unjustifiably reduced rates. Besides the significant residential customer rate impacts, Option 2 deviates from and undermines the greater functional,

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operational, and managerial efficiencies achievable under Option 1. Option 2 is not desirable because it causes significant revenue imbalances between some of the systems (because of unjustifiable rate reductions) and encourages higher customer water use in systems where water supplies are scarce.

Benefits of Consolidation

Benefits of rate consolidation for customers, regulators, and the Company as a whole, depend upon the approaches taken in consolidating systems. Primary among these benefits are:

- Mitigate rate impacts to utility customers by smoothing the effect of discrete cost spikes across systems and over time.
- Improve affordability of services in smaller systems.
- Achieve value of service parity to the extent that all customers in a specific geographic area pay the same rates for comparable service.
- Improve overall operational efficiency by encouraging utility plant investments in systems based on need and not based on whether an individual system could sustain the resulting costs of such investments.
- Streamline administrative and regulatory processes, thereby producing efficiencies that minimize costs, especially costs related to accounting and ratemaking.
- Improve and further ensure affordability of water service in all systems.

Efficiencies through Consolidation

Consolidating systems operationally offers a number of efficiencies which can produce long-term gains in productivity. These gains primarily are achieved by eliminating the need to maintain detailed cost records at a discrete individual system level and will result in significant reductions in employee man-hours each day. For example, consider the 125 employees who typically are involved in this type of operational reporting for payroll and invoice coding in the three groups. Assuming that each of these employees will save as little as 12 minutes every work day (which is a conservative assumption), the Company would achieve 25 hours per day in increased productivity. If a typical work year is 240 work days (excluding holidays and vacations), the Company would realize a productivity gain of 6,000 hours over the course of a year. Consolidating accounting records would lead to similar productivity gains. By consolidating systems, the number of cost reports, schedules and analytics is reduced. Assuming two hours saved per system per month, each consolidation of a system could lead to a productivity gain of 72 hours per year company-wide.

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The regulatory and ratemaking process is another area where significant savings can be achieved. Of the Company's general rate case legal costs incurred in this Docket, approximately \$18,000 were related to consolidation. Though likely to recur in future cases involving consolidation, these costs will decline and eventually be eliminated.

Also in this Docket, the Commission Staff required an additional 90 days to process the rate filing, in part due to the number of separate rate systems, and Staff and other parties required an additional four weeks of time to prepare rate-related testimony. In total, this represented four months of additional effort. Even achieving a 50% reduction in this effort would yield a substantial productivity gain for the Commission itself.

Conclusion

The Company remains committed to consolidations following a principled and conservative approach, having first proposed consolidations in its 2000 rate case for its Northern Group systems – Sedona, Rimrock, Pinewood, Lakeside and Overgaard. The Company's consolidation principles, which the Commission affirmed in Decision No. 71845, should be applied as guidelines in pursuing a path to further consolidations. For this reason, the Company recommends the consolidation strategy outlined in Option 1, which it will begin pursuing in its next rate case. Option 1 continues the work started in Decision No. 71845 and extends it in a logical and reasonable manner. It is preferable to Option 2 because, as the Commission required in Decision No. 71845 (page 94, line 13) it "pursues paths of least impact for customers."

Arizona Water Company
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| Arizona Water Company Consolidation Study W-01445A-08-0440 | | Monthly Residential Bills ¹ | | | | | | Table 1 |
|--|---|--|----------------|----------|------------------------------------|-----------------------------------|----------------|---------|
| Line No. | System / Sub-system | Current | 2009 Test Year | | System / Sub-system | Annual Revenue Effect (From) / To | | |
| | | | Option 1 | Option 2 | | Option 1 | Option 2 | |
| Northern Group | | | | | | | | |
| 1. | Navajo System | | | | Navajo System | | | |
| 2. | Lakeside / Overgaard | \$ 48.57 | \$ 50.81 | \$ 38.81 | Lakeside / Overgaard | \$ - | \$ (484,950) | |
| 4. | Verde Valley System | | | | Verde Valley System | | | |
| 5. | Sedona | \$ 36.31 | \$ 43.01 | \$ 38.81 | Sedona | \$ 248,837 | \$ (365,084) | |
| 6. | Rimrock / Pinewood | \$ 52.33 | \$ 52.33 | \$ 38.81 | Rimrock / Pinewood | \$ (248,837) | \$ (618,891) | |
| 7. | | | | | | | | |
| Eastern Group | | | | | | | | |
| 9. | Superstition System | | | | Superstition System | | | |
| 10. | Apache Junction / Superior / Miami | \$ 37.20 | \$ 42.90 | \$ 38.81 | Apache Junction / Superior / Miami | \$ - | \$ (1,683,135) | |
| 11. | Cochise System | | | | Cochise System | | | |
| 12. | Bisbee | \$ 44.44 | \$ 44.44 | \$ 38.81 | Bisbee | \$ (258,963) | \$ (481,864) | |
| 13. | Sierra Vista | \$ 25.11 | \$ 32.10 | \$ 38.81 | Sierra Vista | \$ 258,963 | \$ 610,458 | |
| 14. | Falcon Valley Division | | | | Falcon Valley Division | | | |
| 15. | San Manuel | \$ 44.83 | \$ 48.56 | \$ 38.81 | San Manuel | \$ 39,058 | \$ (196,835) | |
| 26. | Oracle | \$ 55.12 | \$ 55.12 | \$ 38.81 | Oracle | \$ (9,253) | \$ (282,667) | |
| 17. | SaddleBrooke | \$ 45.75 | \$ 55.12 | \$ 38.81 | SaddleBrooke | \$ (52,320) | \$ (86,220) | |
| 18. | Winkelman | \$ 27.31 | \$ 36.59 | \$ 38.81 | Winkelman | \$ 22,515 | \$ 33,327 | |
| 19. | | | | | | | | |
| Western Group | | | | | | | | |
| 21. | Pinal Valley System | | | | Pinal Valley System | | | |
| 22. | Casa Grande / Coolidge | \$ 27.61 | \$ 34.67 | \$ 38.81 | Casa Grande / Coolidge | \$ 541,014 | \$ 4,111,622 | |
| 23. | Stanfield | \$ 36.82 | \$ 36.82 | \$ 38.81 | Stanfield | \$ (46,879) | \$ (32,212) | |
| 24. | White Tank | \$ 36.94 | \$ 36.94 | \$ 38.81 | White Tank | \$ (494,135) | \$ (357,774) | |
| 25. | Ajo | \$ 66.72 | \$ 60.44 | \$ 38.81 | Ajo | \$ - | \$ (165,775) | |
| 26. | | | | | | | | |
| 27. | | | | | | | | |
| 28. | | | | | | | | |
| 29. | | | | | | | | |
| 30. | ¹ Monthly Residential bills based on 5/8" X 3/4" meter and 7,500 gallons of usage. | | | | | | | |
| 31. | | | | | | | | |
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JDH-4

Arizona Water Company
Initial Distribution System Improvement Charge Study

Background

In Decision No. 71845, the Arizona Corporation Commission (the "Commission") ordered Arizona Water Company (the "Company") to prepare a study on Distribution System Improvement Charges ("DSIC") designed to implement leak detection devices and make conservation based repairs to infrastructure, and to file a report detailing the findings of this study with the Commission. The Commission stated that an infrastructure funding mechanism may be reasonable for certain of the Company's aging systems, or for systems that face other unique challenges. Further, the Commission stated its intent that the information contained in the study should be used by the Company to further develop this issue for future Commission consideration.

This initial DSIC study addresses costs and rate impacts and takes into consideration how to balance the costs and benefits of such improvements for customers. It is submitted to the Commission to provide the information discussed above, to establish the basis and need for establishing a DSIC mechanism to address aging and failing infrastructure, and urge the Commission to approve such a mechanism in this general rate case.

The Company is a public service corporation which provides public utility water service in portions of Cochise, Coconino, Gila, Maricopa, Navajo, Pima, Pinal and Yavapai Counties in Arizona pursuant to certificates of convenience and necessity granted by the Commission. The Company operates nineteen (19) water systems that serve approximately 84,000 customers.

Historical Development of DSIC

The pressing problem of aging drinking water system infrastructure has been brought to the forefront of public attention by agencies such as the United States Environmental Protection Agency (the "EPA") and organizations such as the American Society of Civil Engineers (the "ASCE"). The *ASCE's 2009 Report Card for American Infrastructure* gave the nation's aging drinking water system infrastructure a grade of D minus.¹ In addition, the EPA, in its report entitled *Drinking Water Infrastructure Needs Survey and Assessment*, projected a twenty year capital improvement funding need of \$334.8 billion.²

¹ Exhibit A: *2009 Report Card for American Infrastructure – Water And Environment, Drinking Water* produced by American Society of Civil Engineers.

² Exhibit B: *Drinking Water Infrastructure Needs Survey and Assessment, Fourth Report to Congress* by the United States Environmental Protection Agency.

As the Commission noted in Decision No. 71845, aging infrastructure is often seen as an East Coast or Midwest phenomenon. But the same EPA report showed that Arizona needs nearly \$7.5 billion of water system infrastructure funding over the next twenty years, with nearly half of that funding needed for transmission and distribution system replacements. The EPA report further categorized Arizona's water system infrastructure funding needs as \$2.1 billion for medium-sized systems and \$889 million for small-sized systems. All of the Company's water systems are classified as medium or small systems based on the EPA water system size categories, as follows:

| | |
|--------|--|
| Large | Systems serving over 100,000 persons |
| Medium | Systems serving 3,301 to 100,000 persons |
| Small | Systems serving less than 3,301 persons |

In recognition of this growing crisis in the water industry, regulated water utilities began exploring ways to address the replacement and rehabilitation of failing water distribution system infrastructure while balancing financial stability with customer affordability with their state utility commissions. In 1996, Philadelphia Suburban Water Company ("PSWC") petitioned the Pennsylvania Public Utility Commission ("PPUC") seeking approval of a tariff that would establish a DSIC. The PSWC DSIC was designed to recover the fixed costs (depreciation and pre-tax return) of certain non-revenue producing, non-expense reducing infrastructure rehabilitation projects completed and placed in service between rate cases. In its petition to the PPUC, PSWC presented evidence that it was only able to replace/rehabilitate fifteen (15) miles out of a total of 3,130 miles of transmission and distribution ("T & D") mains or less than one-half of a percent each year, based on funding limitations, and at that pace it would take approximately 212 years to complete all of the needed replacements/rehabilitations to its T & D mains. PSWC also pointed out that the DSIC would help it to break out of a cycle of filing for general rate increases every fifteen (15) months, thus reducing the frequency of rate filings, which would benefit customers and the PPUC.

The DSIC proposed by PSWC restricted the type of utility plant eligible for cost recovery under the DSIC, required quarterly filings, set a cap on the maximum amount of revenue that could be collected by the DSIC, established an eligibility earnings test, and finally reset the DSIC to zero when the underlying utility plant was included in base rates in later rate cases.

In approving the DSIC in late 1996, the PPUC noted that: "PSWC and other Pennsylvania water companies had been required to make significant investments in new utility plant for projects such as the filtration of surface water supplies, the replacement of aging water distribution plant and the implementation of meter replacement programs. In addition, water companies face the daunting challenge of rehabilitating their existing distribution infrastructure

before the property reaches the end of its service life to avoid serious public health and safety risks".³

Following its adoption by the PPUC, public utility commissions in many other jurisdictions including Delaware, California, Connecticut, Indiana, Illinois, Missouri, New York and Ohio adopted DSIC-type mechanisms.⁴ In early 1999, the National Association of Regulatory Utility Commissioners ("NARUC") endorsed the mechanism as an example of an innovative regulatory tool that other public utility commissions should consider to solve infrastructure remediation challenges.⁵ In 2005 NARUC adopted a resolution identifying the DSIC as a Regulatory Policy Best Practice.⁶

At the 1998 National Association of Water Companies Pennsylvania Forum, Commissioner Norma Brownell of the PPUC reported that implementation of the DSIC created little consumer reaction and resulted in infrastructure investment that otherwise would not have occurred. In a July 2007 Public Meeting PPUC, Chairman Wendell F. Holland further praised the DSIC mechanism as one of the most important regulatory tools of the past decade, and additionally noted the consumer safeguards that were established in conjunction with adoption of the DSIC.⁷

While the DSIC has become an important regulatory tool in other jurisdictions, it has not yet been approved in Arizona. However, in Docket No. W-01303A-05-0405, the Commission adopted a Public Safety Surcharge in Paradise Valley for Arizona American Water Company. This type of surcharge was specifically designed to provide funding for the replacement of undersized and inadequate water mains in the Town of Paradise Valley. While the Public Safety Surcharge collected funds in advance of construction, the DSIC is more like the Arsenic Cost Recovery Mechanism ("ACRM"), which was developed through the collective efforts of the Company, Commission Staff and the Residential Utility Consumers Office ("RUCO"). The ACRM allows utilities that have constructed arsenic treatment plants to seek recovery of capital costs and narrowly defined components of arsenic treatment plant operating costs incurred between formal rate filings. Without this progressive recovery method, a significant number of the State's water utilities would not have had the financial ability to comply with new, more stringent, safe drinking water standards for arsenic.

³ Exhibit C: *Petition of Philadelphia Suburban Water Company for Approval to Implement a Tariff Supplement Establishing a Distribution System Improvement Charge; Doc. No. P-00961036, Opinion and Order.*

⁴ Exhibit D: *DSIC-type Mechanism by State.*

⁵ Exhibit E: *National Association of Regulatory Utility Commissioners ("NARUC") Resolution Endorsing and Co-Sponsoring the Distribution System Improvement Charge, 1999.*

⁶ Exhibit F: *National Association of Regulatory Utility Commissioners ("NARUC") Resolution Supporting Consideration of Regulatory Policies Deemed as "Best Practices", 2005.*

⁷ Exhibit G: *Motion of Chairman Wendell F. Holland, Docket No.: P-00062241, et al.*

Assessment of the Company's Distribution Systems

Due to the phenomenal rate of growth seen in the last decade, there is a common misconception that water distribution systems in Arizona are relatively young and that there is no aging infrastructure crisis in this state. In fact, many of the Company's water systems are comprised of a large percentage of aging waterlines and services that are approaching or have already exceeded their useful service lives, and many of those facilities are obsolete or failing. In the Bisbee system, for example, a significant portion of the water mains date back to the 1900s, and nearly thirty percent (30%) of that system's water mains (many of which have a history of chronic leaks) have reached the end of their useful service lives and must be replaced. Even systems viewed as more modern, such as the Company's Pinal Valley water system (Casa Grande, Coolidge and Stanfield), have a significant amount of water mains that were installed from the 1920s through the 1940s.

The materials used in the manufacture of pipe and services plays a significant role in determining the useful service lives of water mains, service lines and other distribution system components. For water mains constructed of ferrous pipe materials, such as cast iron, steel, galvanized steel or ductile iron, corrosion causes pitting of the pipe material. Eventually, the corrosion continues until a hole is formed in the pipe wall leading to a water leak. In advanced stages of corrosion, water mains can fail completely, resulting in a water main break, often causing costly damage to the water facilities, the roadway, and nearby property. In addition, corrosion can lead to the formation of tuberculation, which restricts the flow of water.

Water mains constructed of non-ferrous pipe materials, such as polyvinyl chloride ("PVC") and cement asbestos ("CA"), can become brittle or lose their physical integrity over time through various physical and chemical causes and effects. Even the gasket materials made to seal the joints between pipes fail through degradation of gasket materials. CA pipe, which has been used since the 1930s, loses physical strength through the leaching of cement or binding agents caused by corrosive soil conditions. This loss of physical strength or integrity leads to increased frequencies of water main leaks and breaks.

Water service lines are typically constructed of copper or polyethylene. Other materials have also been used, such as galvanized steel and PVC. Copper service lines can become pitted by internal or external corrosion leading to leaks or breaks. In the 1970s, the use of polyethylene for water service lines became commonplace. These materials become brittle and split longitudinally as they age, making repairs impractical and requiring complete replacement as leaks are discovered. Corrosion of galvanized steel service lines leads to similar signs of failure as seen in galvanized steel water mains, including pitting and tuberculation.

As an example of the factors that contribute to corrosion of water mains, when it first contemplated the use of ductile iron pipe, the Company conducted a number of soil surveys with

help from professional engineers working for the Ductile Iron Pipe Research Association ("DIPRA"). Those soil surveys looked for certain soil attributes or conditions that could lead to corrosion. For water mains made from ferrous materials, such as ductile iron pipe, the presence of water, oxygen, conductive soils, sulfate reducing bacteria and nearby cathodic protection systems were found to accelerate or promote corrosion. Field tests were conducted as part of these soil surveys to classify whether the soil would conduct electricity. Since corrosion is essentially an electrochemical process, if the soil is likely to conduct electricity, it is more likely to lead to corrosion. The existence of cathodic protection systems, such as those used to protect steel gas mains against corrosion, can lead to increased rates of corrosion for water distribution systems. The DIPRA study concluded that wrapping ductile iron pipe with a polywrap material would help protect the pipe against corrosion by providing a non-conductive barrier and by providing a barrier against the transfer of oxygen to the pipe.

As a benefit of the DIPRA study, the Company developed specifications for new installations that required the use of polywrap (or encasement of ductile iron pipe with a plastic barrier) in nearly all of its water systems. The plastic barrier limits oxygen transfer to the pipe material, thereby reducing the rates of corrosion. The Company even requires polywrap to be used on copper service lines in certain instances based on its experience with corrosion in some of its water systems. These measures have helped to prolong the life of infrastructure installed since 1986, when ductile iron was first used by the Company in its water systems. When the Company is able to replace aging pre-1986 infrastructure, it will use these materials to maximize the useful life of the new infrastructure.

Additional environmental factors such as vegetation growth can also act to shorten the life of distribution systems. In downtown Coolidge, for example, the Company is replacing more than a mile of CA pipe due in part to the destructive effects of tamarack tree roots that have grown into the couplings of the mains and have caused the couplings to leak or fail. These types of leaks can go undetected for years. CA pipe accounts for forty-six percent (46%) of the water distribution system in the Pinal Valley water system.

An EPA research program titled "Aging Water Infrastructure Research Program" found that the earliest signs of aging pipe are increasing frequencies of water main leaks. Pipe leakage is an inherent aspect of operating a water distribution system, and every water system has measurable system water losses. As pipes age, the frequencies of water main and service line breaks and leaks increase. When reduction of system water losses through leak detection and repairs cannot reasonably keep pace with the increasing rates of leaks or breaks, replacement of water mains becomes necessary.

In Decision No. 71845, the Commission ordered the Company to reduce water loss in all of its systems to less than ten percent (10%) by July 2011. If it is not possible to comply with that standard by that date, the Company is required to submit a report demonstrating how the

Company intends to reduce water losses to less than ten percent (10%). If the Company contends that reducing water losses to less than ten percent (10%) is not cost effective, it must submit a report demonstrating why this reduction is not cost effective. Absent extraordinary circumstances, the Commission requires that no system should be permitted to maintain water losses above fifteen percent (15%).

Mitigating water loss requires an aggressive program of water and service line maintenance and replacement, leak detection, correctly sizing meters and a meter maintenance program. The Company has followed such a program for a number of years. As an example of the Company's efforts to reduce water losses, for the period October 2009 through September 2010, water system operators in the Pinal Valley water system spent nearly 16,000 hours monitoring, detecting and repairing water leaks and breaks. However, even with such an aggressive water loss reduction program, infrastructure does not last forever and eventually fails and needs to be replaced.

As part of its efforts to monitor and identify the sources and remedies for water loss, the Company has conducted a detailed analysis of its Pinal Valley service area and concluded that based upon water main repair logs and the age of the distribution system, approximately 287,000 feet of water main needs to be replaced. Additionally, service line repair records indicate that approximately 3,700 service lines need to be replaced.⁸ The preliminary cost estimate for these improvements is nearly \$41,000,000 as shown in the table below:

| QUANTITY | DESCRIPTION | ESTIMATED COST |
|--|--|----------------------|
| 14,800 | Replace Failing Water Mains 1920 - 1929 | \$ 736,880 |
| 7,116 | Replace Failing Water Mains 1930 - 1939 | 301,470 |
| 246,150 | Replace Failing Problematic Water Mains 1940 and later | 11,205,230 |
| 19,304 | Replace Failing Large Diameter Water Mains | 2,386,230 |
| 3,500 | Replace Services on Failing Water Mains | 7,700,000 |
| 3,700 | Replace Failing Plastic Services | 8,140,000 |
| (1) SUBTOTAL - MATERIALS AND LABOR | | \$ 30,469,810 |
| (2) PERFORMANCE BONDS, SURVEYING, RIGHT OF WAY PERMITTING, TESTING, FIELD INSPECTION AND OVERHEAD | | 10,524,272 |
| ESTIMATED COST OF CONSTRUCTION | | \$ 40,994,082 |

⁸ The study titled "Water Loss Reduction Program for the Pinal Valley Service Area" is attached to Mr. Schneider's direct testimony as Exhibit FKS-10

To reduce water losses in the Coolidge sub-system, the Company has three water main replacement projects under design and construction. These projects will cost nearly \$1.4 million, or an almost thirty-two percent (32%) increase of the rate base approved in Decision No. 71845 for that system.

Economic Discussion

One of the important economic considerations in distribution system improvements is the fact that replacement costs increase dramatically over time. For example, in the Pinal Valley water system, nearly 14,000 feet of cast iron water mains were installed in the period 1921 – 1929. Using the Handy-Whitman engineering cost index (an index that tracks construction costs over time), the index for 1921 for cast iron water mains is 27, while the 2010 index for cast iron water mains is 587. This means that the replacement cost for these water mains in 2010 dollars is 22 times greater than the original installation costs of the water mains installed in 1921. Even though this is a significant increase, the index still fails to fully account for the full increase in construction costs over time. Specifically, it fails to consider that waterline installation in the 1920s was much less complicated than it is today, with the multitude of competing underground infrastructure such as sewer and power lines, fiber optic networks, cable and gas lines which must be accommodated. Another important consideration is that these water mains are in service and that service must be continued during the replacement project, which complicates the process and adds significant additional cost.

As stated above, following a detailed study of its Pinal Valley distribution system, the Company has determined that it needs to replace approximately 287,000 feet of failing water mains and 3,700 services. As noted above, this infrastructure replacement program has an initial cost estimate of \$41,000,000. However, identifying the need for capital funding and having access to necessary funding under reasonable terms are two different matters. Based on its current limited financial resources, the Company does not have the ability to fund the type of infrastructure replacement program required to ensure the long-term viability and reliability of the Company's distribution system and ensure reliable and adequate service. Although these types of replacement programs help the Company to provide reliable and adequate water service, they do not generate additional sales or revenue. In other words, these types of replacements add to the Company's cost of providing service, but do not provide any additional revenue to recover those costs. The Company is already in a critical financial condition due to rising operating and maintenance costs and declining water sales and, in fact, is not able to issue additional long-term debt, because it is not able to generate sufficient earnings to meet the minimum interest coverage ratio provision of its General Mortgage Bond Indenture⁹.

⁹ The Company's General Mortgage Bond Indenture requires that times interest earnings ratio be two (2.0) times the amount of interest on funded debt including the interest on any new bond before any additional long term debt can be issued. Based on its latest financial results the Company's times interest earning ratio is below 2.0, without considering any additional interest.

The infrastructure replacement program needed by the Company to ensure the integrity of its distribution system simply adds to the amount of debt that the Company has and contributes additional costs that will not be recovered in a timely manner. This type of infrastructure replacement program, as much as it may be needed, cannot be undertaken without a change in the way these costs are recovered.

Typically, when a utility is faced with a large capital project, its cost and construction timeline are usually well known in advance. With that knowledge, the utility can time its rate case filing to coincide with completion of the facility to minimize the amount of earnings erosion. But the infrastructure replacement program needed by the Company does not lend itself to that type of timing strategy because it is made up of many smaller projects that will be constructed every year for a number of years. Most of these projects would likely have a very short construction timeline, meaning that they would either not qualify for Allowance for Funds Used During Construction ("AFUDC"), or the amount of AFUDC recorded would be very small. Because these replacement programs do not increase sales or revenues, and since they will not generate AFUDC, they will not generate additional revenues or AFUDC accruals. In order to generate a financial return, the Company would be forced to file for annual rate increases to coincide with these capital expenditures. Even if this were possible, the amount of time and the cost of preparing and presenting an annual rate case would cause further earnings erosion, making this strategy unworkable.

DSIC Details

The Company proposes a DSIC being implemented in Arizona under the following guidelines:

1. The DSIC would recover the fixed costs associated with DSIC-eligible utility plant additions, net of retirements placed in service between rate cases. Utility plant additions eligible for the DSIC would be limited to those additions net of retirements which are properly classified in the following NARUC Uniform System of Accounts for Class A and B Water Utilities (1976):

- 343 Transmission and Distribution Mains
- 344 Fire Mains
- 345 Services
- 346 Meters
- 347 Meter Installations
- 348 Hydrants
- 398 Miscellaneous Equipment (Leak Detection Equipment)

2. The Company would file DSIC updates with the Commission on a semi-annual basis to reflect eligible utility plant placed in service during the six-month period ending two months prior to each DSIC update as illustrated below:

| Effective Date of Update | Period in Which DSIC-Eligible Plant Additions Made |
|--------------------------|--|
| July 1 | November 1 – April 30 |
| January 1 | May 1 – October 31 |

3. The Company would file supporting data, as described below, for each semi-annual filing with the Commission at least 30 days prior to the effective date of the update:

Schedule 1: The Company's most recent balance sheet at the time of filing for a DSIC step increase.

Schedule 2: The Company's most recent income statement, including those systems for which the Company requests a DSIC step increase.

Schedule 3: An earnings test schedule for each system where the Company is requesting a DSIC step increase. The earnings test will reflect the Company's most recent financial data.

Schedule 4: A rate review schedule for each system showing the incremental and pro forma effects of the step increase associated with the eligible DSIC capital costs on the financial data provided in Schedules 2 and 3.

Schedule 5: A revenue requirement schedule showing the calculation of the required increase related to eligible DSIC capital costs for each system. The schedule would also indicate the current incremental increase, proposed monthly fixed basic service and volumetric charges for a customer with a 5/8" x 3/4" meter. The required rate of return, gross conversion factor and depreciation rate would be the same rates approved in that system's last rate case.

Schedule 6: A schedule showing the surcharge calculation for eligible DSIC capital costs for each system. Fifty percent (50%) of recoverable capital costs would be in the form of a monthly fixed surcharge, and fifty percent (50%) would be in the form of a volumetric surcharge. The monthly fixed surcharge would be scaled to each meter size based on the approved 5/8" x 3/4" equivalent capacity ratio. This schedule would also provide information related to the number of customers by meter size and the number of gallons sold.

Schedule 7: A rate base schedule for each system showing the rate base determined in the most recent rate case, as well as the most recent rate base calculated as of the

date of the information provided in Schedules 1 and 2, both adjusted to reflect the inclusion of completed and in-service eligible DSIC facilities.

Schedule 8: A Construction Work In Progress ledger showing monthly charges related to the construction of eligible DSIC facilities.

Schedule 9: A schedule showing the calculation of the Company's general plant allocation methodology.

Schedule 10: A typical bill analysis comparing bills for customers with a 5/8" x 3/4" meter under present and proposed rates.

4. The DSIC surcharge would be shown as a separate line item on each customer's bill. At least twice per year, the Company would be required to print a message on each customer's bill explaining the DSIC surcharge and indicating the progress being made on replacing aging infrastructure.

5. The DSIC would be phased-in over time and capped at seven and one-half percent (7.5%) of the annual amount billed to customers under otherwise applicable rates and charges.

6. The DSIC would be reset to zero, as of the effective date of each new general rate case, by inclusion of the DSIC-eligible plant in rate base used to set base rates in the general rate case. Thereafter, new DSIC-eligible utility plant additions not included in the general rate case would form the basis for the new semi-annual DSIC filings. No DSIC filing would be made if, in any semi-annual period, the system for which the filing is made is earning a rate of return that exceeds the rate of return that would be used to calculate the revenue requirement under the DSIC.

Customer Benefits

Customer benefits associated with a DSIC include improved water quality, fire protection and public safety, increased water pressure, decreased water loss, reduced main breaks, and fewer service interruptions. Additionally, implementation of a DSIC would help lead to rate stability, improve affordability and avoid large or sudden rate increases.

Failing distribution infrastructure often results in a number of customer service issues ranging from service interruptions for a single customer to larger problems involving service outages for hundreds of customers. Additionally, leaking water mains and services result in millions of gallons of treated water lost every year. While the Company's leak detection and repair program has made progress in reducing the amount of water lost to leaks and breaks, the distribution system replacement plan and the DSIC mechanism proposed here by the Company

are practical ways to make real progress towards updating and improving integrity and reliability of the distribution system, as well as reducing customer outages caused by distribution system failures.

Implementation of a DSIC would help to provide the Company with the necessary financial means to invest in replacing its aging infrastructure, and would allow it to make these investments in orderly, scheduled incremental steps. Additionally, implementing a DSIC would mitigate the rate impact on customers by providing small, regular rate increases, rather than large irregular increases that make customer affordability and acceptance more difficult.

Based on \$2.5 million of infrastructure to be replaced, the impact on a typical residential customer's monthly bill in the Pinal Valley water system would be \$0.99.¹⁰ Even at the maximum capped amount of seven and one-half percent (7.5%), the average monthly residential bill would not increase by more than \$2.89. In a recent ITT Value of Water Survey, nearly one in four American voters is "very concerned" about the state of the nation's water infrastructure, and when asked, two-thirds responded that they were willing to pay an average of \$6.20 more per month to upgrade water infrastructure.¹¹ While each customer has a different view of how much they would be willing to pay to replace infrastructure, it is interesting to note that in this survey and the comments expressed by PPUC Commissioner Brownell, customers appear to support increased water rates for necessary infrastructure replacement.

Conclusion

Distribution systems have a limited life and must eventually be replaced. The replacement of aging infrastructure, however, requires the replacement of all utility plant, whether funded initially by contributions, refundable advances, or utility investments. This single issue is a primary focus of discussions at the NARUC, the American Water Works Association, the ASCE, the EPA and other organizations. The scope of this issue is so large, in fact, that the capital investments identified by the EPA in recent national surveys show that hundreds of billions of dollars are needed to replace aging water system infrastructure in this country.

In a detailed study focusing on the Pinal Valley service area, the Company identified \$41,000,000 million in critically needed waterline and service replacements. These replacements are needed to improve service reliability, increase pressure, decrease water losses and to enhance fire protection and public safety. The current rate structure will not allow for these critically-needed investments. The Company is unable to issue additional long-term debt due to its inability to meet the interest coverage ratio requirement in its General Mortgage Bond Indenture. The Company's ability to issue even short-term debt has been questioned by Commission Staff,

¹⁰ Exhibit H: *DSIC Revenue Requirement*

¹¹ Exhibit I: *ITT Corporation Value of Water Survey, Americans on the U.S. Water Crisis, 2010*

which raised concerns about the Company's continued ability to refinance its line of credit. Battered in recent years by steep increases in debt and expenses, the Company has been unable to recover its cost of service for a number of years. In this type of financial environment, prudent management would lead the Company to slash capital spending to the minimum, not to increase its capital spending. Yet, it is in this environment that the Company faces an order from the Commission to reduce its water losses, which requires replacement of aging water distribution infrastructure. Analyses conducted by the Company's engineering staff indicate that significant water line and service replacements are immediately necessary for a number of its systems and, ultimately, for all of its systems to ensure the integrity of the distribution system.

Even if it were possible for the Company to fund these improvements under traditional rate making, the resulting steep increases in customer rates could create a hardship for customers. A better way to achieve these goals is the adoption of the DSIC as outlined in this study. This would result in gradual increases in customers' bills without the impacts resulting from traditional ratemaking, while providing the Company a way to recover its cost of these investments. Therefore, the Company urges the Commission to carefully consider the information presented in this study to develop a DSIC procedure as a ratemaking tool to address the urgent need for water distribution system replacements.

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2007 Drinking Water Infrastructure Needs Survey and Assessment

Exhibit 2.1: State 20-Year Need Reported by Project Type (in millions of January 2007 dollars)

| State | Transmission/ Distribution | Source | Treatment | Storage | Other | Total |
|---|-------------------------------|-------------------|-------------------|-------------------|------------------|--------------------|
| Alabama | \$3,343.9 | \$71.6 | \$386.5 | \$285.3 | \$12.0 | \$4,099.4 |
| Alaska | \$478.2 | \$56.4 | \$121.3 | \$150.0 | \$6.5 | \$812.4 |
| Arizona | \$3,819.0 | \$460.3 | \$2,150.2 | \$900.1 | \$81.1 | \$7,410.7 |
| Arkansas | \$3,667.5 | \$149.3 | \$966.0 | \$478.3 | \$17.4 | \$5,278.5 |
| California | \$22,988.5 | \$2,515.3 | \$7,549.7 | \$5,735.6 | \$257.3 | \$39,046.3 |
| Colorado | \$3,156.7 | \$371.7 | \$2,150.2 | \$696.7 | \$24.8 | \$6,400.1 |
| Connecticut | \$807.1 | \$134.9 | \$280.6 | \$151.6 | \$19.7 | \$1,394.0 |
| District of Columbia | \$836.8 | \$0.0 | \$0.4 | \$35.5 | \$1.5 | \$874.2 |
| Florida | \$7,234.9 | \$887.3 | \$3,552.1 | \$975.4 | \$173.5 | \$12,823.1 |
| Georgia | \$6,295.6 | \$406.2 | \$1,390.5 | \$751.5 | \$93.9 | \$8,937.7 |
| Illinois | \$8,982.0 | \$1,576.3 | \$2,907.8 | \$1,386.7 | \$164.2 | \$15,017.1 |
| Indiana | \$3,814.2 | \$353.8 | \$1,096.1 | \$648.5 | \$31.8 | \$5,944.4 |
| Iowa | \$4,356.8 | \$271.9 | \$990.8 | \$467.2 | \$26.4 | \$6,113.1 |
| Kansas | \$2,784.4 | \$187.1 | \$684.1 | \$339.7 | \$35.0 | \$4,030.2 |
| Kentucky | \$3,643.6 | \$121.7 | \$699.0 | \$474.8 | \$38.9 | \$4,978.1 |
| Louisiana | \$5,100.7 | \$305.7 | \$1,024.8 | \$427.4 | \$41.3 | \$6,900.1 |
| Maryland | \$3,497.6 | \$180.6 | \$1,134.5 | \$606.0 | \$24.7 | \$5,443.4 |
| Massachusetts | \$4,456.4 | \$340.9 | \$1,130.1 | \$823.4 | \$39.1 | \$6,790.0 |
| Michigan | \$7,657.6 | \$529.6 | \$2,548.5 | \$1,035.8 | \$71.3 | \$11,842.8 |
| Minnesota | \$2,819.3 | \$372.0 | \$1,982.9 | \$770.3 | \$43.9 | \$5,988.4 |
| Mississippi | \$1,604.4 | \$284.7 | \$907.2 | \$429.8 | \$17.2 | \$3,243.3 |
| Missouri | \$4,801.8 | \$324.7 | \$1,281.2 | \$635.7 | \$42.3 | \$7,085.6 |
| Nebraska | \$1,017.7 | \$140.5 | \$309.2 | \$300.8 | \$8.4 | \$1,776.6 |
| Nevada | \$1,116.4 | \$892.3 | \$202.2 | \$460.6 | \$19.8 | \$2,691.3 |
| New Jersey | \$4,722.9 | \$307.1 | \$1,850.4 | \$1,056.7 | \$24.7 | \$7,961.6 |
| New York | \$15,417.0 | \$1,915.5 | \$6,986.2 | \$2,707.8 | \$110.9 | \$27,137.3 |
| North Carolina | \$6,037.1 | \$670.7 | \$2,237.7 | \$1,032.7 | \$77.1 | \$10,055.2 |
| Ohio | \$8,374.2 | \$564.2 | \$2,235.6 | \$1,330.4 | \$94.6 | \$12,599.0 |
| Oklahoma | \$2,603.5 | \$142.0 | \$858.9 | \$493.5 | \$14.1 | \$4,112.1 |
| Oregon | \$1,520.6 | \$156.3 | \$546.1 | \$536.0 | \$26.2 | \$2,785.3 |
| Pennsylvania | \$7,644.9 | \$557.1 | \$1,834.5 | \$1,284.2 | \$58.7 | \$11,379.3 |
| Puerto Rico | \$1,079.5 | \$80.6 | \$1,037.4 | \$325.2 | \$14.8 | \$2,537.5 |
| South Carolina | \$1,102.7 | \$75.2 | \$222.3 | \$210.2 | \$17.9 | \$1,628.3 |
| Tennessee | \$2,356.3 | \$109.2 | \$692.8 | \$368.0 | \$21.2 | \$3,547.6 |
| Texas | \$15,950.2 | \$1,600.3 | \$5,785.2 | \$2,695.8 | \$99.2 | \$26,130.8 |
| Virginia | \$3,806.3 | \$196.0 | \$1,293.3 | \$722.8 | \$43.6 | \$6,061.9 |
| Washington | \$5,765.5 | \$717.3 | \$1,580.0 | \$1,502.7 | \$190.6 | \$9,756.0 |
| Wisconsin | \$3,550.5 | \$385.1 | \$1,467.5 | \$758.7 | \$24.2 | \$6,186.0 |
| Partially Surveyed States* | \$10,478.1 | \$1,131.1 | \$3,347.3 | \$2,099.5 | \$136.3 | \$17,192.4 |
| Subtotal | \$198,690.3 | \$19,542.3 | \$67,421.3 | \$36,091.3 | \$2,246.3 | \$323,991.4 |
| American Samoa | \$43.7 | \$10.6 | \$15.9 | \$22.0 | \$0.6 | \$92.8 |
| Guam | \$223.6 | \$2.0 | \$8.6 | \$29.7 | \$0.0 | \$263.9 |
| Commonwealth of the Northern Mariana Islands | \$123.2 | \$28.7 | \$61.8 | \$65.8 | \$9.7 | \$289.3 |
| U.S. Virgin Islands | \$138.3 | \$7.1 | \$45.9 | \$59.8 | \$2.3 | \$253.3 |
| Subtotal | \$528.8 | \$48.4 | \$132.2 | \$177.2 | \$12.7 | \$899.4 |
| Total State Need | \$199,219.1 | \$19,590.7 | \$67,553.5 | \$36,268.5 | \$2,259.0 | \$324,890.8 |

* For the 2007 DWINSAs the need for states that opt out of the medium system portion of the survey is presented cumulatively and not by state. The list of the 14 partially surveyed states can be seen in Exhibit 2.4.

Exhibit 2.2: State 20-Year Need Reported by System Size (in millions of January 2007 dollars)

| State | Large | Medium | Small | NPNCWS | Total |
|--|--------------------|--------------------|-------------------|------------------|--------------------|
| Alabama | \$998.5 | \$2,709.8 | \$387.2 | \$3.8 | \$4,099.4 |
| Alaska | \$85.1 | \$302.3 | \$363.8 | \$61.1 | \$812.4 |
| Arizona | \$4,381.4 | \$2,121.3 | \$889.4 | \$18.5 | \$7,410.7 |
| Arkansas | \$443.6 | \$3,854.3 | \$973.3 | \$7.3 | \$5,278.5 |
| California | \$21,345.9 | \$14,098.1 | \$3,500.9 | \$101.4 | \$39,046.3 |
| Colorado | \$2,079.0 | \$3,246.6 | \$1,073.2 | \$1.3 | \$6,400.1 |
| Connecticut | \$288.3 | \$451.2 | \$627.0 | \$27.5 | \$1,394.0 |
| District of Columbia | \$874.2 | \$0.0 | \$0.0 | \$0.0 | \$874.2 |
| Florida | \$5,135.7 | \$5,769.3 | \$1,790.4 | \$127.7 | \$12,823.1 |
| Georgia | \$2,663.4 | \$4,716.0 | \$1,544.5 | \$13.8 | \$8,937.7 |
| Illinois | \$5,248.1 | \$7,006.7 | \$2,652.2 | \$110.2 | \$15,017.1 |
| Indiana | \$1,417.2 | \$3,291.0 | \$1,059.9 | \$176.3 | \$5,944.4 |
| Iowa | \$458.2 | \$4,190.3 | \$1,446.2 | \$18.4 | \$6,113.1 |
| Kansas | \$766.5 | \$2,017.8 | \$1,242.3 | \$3.5 | \$4,030.2 |
| Kentucky | \$757.5 | \$3,879.0 | \$340.5 | \$1.1 | \$4,978.1 |
| Louisiana | \$3,354.7 | \$2,249.4 | \$1,281.0 | \$14.9 | \$6,900.1 |
| Maryland | \$3,924.1 | \$853.3 | \$567.8 | \$98.2 | \$5,443.4 |
| Massachusetts | \$1,683.3 | \$4,649.7 | \$424.0 | \$32.9 | \$6,790.0 |
| Michigan | \$4,952.6 | \$4,677.0 | \$1,740.9 | \$472.2 | \$11,842.8 |
| Minnesota | \$672.0 | \$3,631.7 | \$1,416.5 | \$268.3 | \$5,988.4 |
| Mississippi | \$227.0 | \$1,432.2 | \$1,574.5 | \$9.6 | \$3,243.3 |
| Missouri | \$1,342.2 | \$3,860.3 | \$1,844.0 | \$39.1 | \$7,085.6 |
| Nebraska | \$379.0 | \$632.2 | \$749.4 | \$16.0 | \$1,776.6 |
| Nevada | \$2,098.2 | \$291.2 | \$287.7 | \$14.2 | \$2,691.3 |
| New Jersey | \$3,636.5 | \$3,502.2 | \$619.4 | \$203.6 | \$7,961.6 |
| New York | \$17,956.6 | \$5,434.9 | \$3,619.7 | \$126.2 | \$27,137.3 |
| North Carolina | \$3,043.9 | \$4,907.5 | \$1,734.1 | \$369.7 | \$10,055.2 |
| Ohio | \$3,172.1 | \$7,449.7 | \$1,695.0 | \$282.2 | \$12,599.0 |
| Oklahoma | \$714.8 | \$1,917.2 | \$1,457.9 | \$22.3 | \$4,112.1 |
| Oregon | \$674.2 | \$958.2 | \$1,097.3 | \$55.6 | \$2,785.3 |
| Pennsylvania | \$3,950.8 | \$4,542.2 | \$2,604.6 | \$281.8 | \$11,379.3 |
| Puerto Rico | \$823.6 | \$1,109.4 | \$603.3 | \$1.2 | \$2,537.5 |
| South Carolina | \$295.4 | \$806.1 | \$510.6 | \$16.2 | \$1,628.3 |
| Tennessee | \$555.8 | \$2,224.9 | \$738.1 | \$28.8 | \$3,547.6 |
| Texas | \$7,614.8 | \$13,376.3 | \$5,091.9 | \$47.7 | \$26,130.8 |
| Virginia | \$2,474.4 | \$2,216.5 | \$1,279.4 | \$91.7 | \$6,061.9 |
| Washington | \$2,686.7 | \$4,586.7 | \$2,366.6 | \$116.1 | \$9,756.0 |
| Wisconsin | \$1,299.2 | \$3,074.9 | \$1,328.4 | \$483.5 | \$6,186.0 |
| Partially Surveyed States* | \$1,664.1 | \$8,537.0 | \$6,686.7 | \$304.5 | \$17,192.4 |
| Subtotal | \$116,139.0 | \$144,574.7 | \$59,209.6 | \$4,068.2 | \$323,991.4 |
| American Samoa | \$0.0 | \$59.5 | \$33.3 | \$0.0 | \$92.8 |
| Guam | \$203.1 | \$60.8 | \$0.0 | \$0.0 | \$263.9 |
| Commonwealth of the Northern Mariana Islands | \$0.0 | \$158.6 | \$130.6 | \$0.0 | \$289.3 |
| U.S. Virgin Islands | \$0.0 | \$197.4 | \$55.9 | \$0.0 | \$253.3 |
| Subtotal | \$203.1 | \$476.4 | \$219.9 | \$0.0 | \$899.4 |
| Total State Need | \$116,342.1 | \$145,051.1 | \$59,429.5 | \$4,068.2 | \$324,890.8 |

* For the 2007 DWNSA the need for states that opt out of the medium system portion of the survey is presented cumulatively and not by state. The list of the 14 partially surveyed states can be seen in Exhibit 2.4.

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| Line No. | [A] TOTAL COMPANY | [B] WESTERN GROUP ¹ | [C] PINAL VALLEY |
|----------|--------------------------------------|-----------------------------------|---------------------|
| 1 | ASSETS | | |
| 2 | | | |
| 3 | UTILITY PLANT | | |
| 4 | Gross Utility Plant | | |
| 5 | Less: Accumulated Depreciation | | |
| 6 | Net Utility Plant | | |
| 7 | \$ 389,742,363 | | |
| 8 | \$ 86,303,450 | | |
| 9 | \$ 303,438,913 | | |
| 10 | CURRENT ASSETS | | |
| 11 | Cash on Hand and in Banks | | |
| 12 | Investments and Special Deposits | | |
| 13 | Accounts Receivable | | |
| 14 | Materials & Supplies | | |
| 15 | Other | | |
| 16 | Total Current Assets | | |
| 17 | 1,612,976 | | |
| 18 | 2,703 | | |
| 19 | 3,142,008 | | |
| 20 | 277,830 | | |
| 21 | 414,410 | | |
| 22 | 5,449,927 | | |
| 23 | DEFERRED DEBITS | | |
| 24 | 6,157,090 | | |
| 25 | TOTAL ASSETS | | |
| 26 | \$ 315,045,930 | | |
| 27 | LIABILITIES | | |
| 28 | CAPITALIZATION | | |
| 29 | Common Stock | 2,700,000 | |
| 30 | Capital Surplus | 9,087,347 | |
| 31 | Retained Earnings | 56,497,908 | |
| 32 | Common Stockholders Equity | 68,285,255 | \$ 18,464,333 |
| 33 | Long-Term Debt | 75,000,000 | 20,280,000 |
| 34 | Total Capitalization | 143,285,255 | 38,744,333 |
| 35 | CURRENT LIABILITIES | | |
| 36 | Notes Payable | 6,000,000 | |
| 37 | Accounts Payable | 5,117,514 | |
| 38 | Accrued Expenses | 2,094,884 | |
| 39 | Other | | |
| 40 | Total Current Liabilities | 13,212,398 | |
| 41 | DEFERRED CREDITS | | |
| 42 | Advances for Construction | 82,666,061 | |
| 43 | Contributions in Aid of Construction | 47,509,171 | |
| 44 | Deferred Income Taxes | 23,622,910 | |
| 45 | Other | 4,750,135 | |
| 46 | Total Deferred Credits | 158,548,277 | |
| 47 | TOTAL CAPITAL AND LIABILITIES | | |
| 48 | \$ 315,045,930 | | |

¹Allocated based on percentage of rate base to total company rate base.

| Line No. | [A] TOTAL COMPANY | [B] WESTERN GROUP | [C] PINAL VALLEY |
|----------|----------------------|----------------------|---------------------|
| 1 | | | |
| 2 | \$ 51,429,832 | \$ 18,693,247 | \$ 16,574,910 |
| 3 | | | |
| 4 | | | |
| 5 | 26,569,681 | 10,113,600 | 9,033,956 |
| 6 | 8,473,317 | 3,580,346 | 3,120,561 |
| 7 | 6,668,744 | 2,583,464 | 2,380,893 |
| 8 | 2,060,289 | 512,170 | 432,385 |
| 9 | \$ 43,772,031 | \$ 16,789,580 | \$ 14,967,795 |
| 10 | | | |
| 11 | \$ 7,657,801 | \$ 1,903,667 | \$ 1,607,115 |
| 12 | | | |
| 13 | | | |
| 14 | (223,759) | (86,304) | (77,727) |
| 15 | | | |
| 16 | 5,115,500 | 1,973,048 | 1,776,966 |
| 17 | (135,105) | (52,110) | (46,931) |
| 18 | \$ 4,980,395 | \$ 1,920,938 | \$ 1,730,034 |
| 19 | | | |
| 20 | \$ 4,756,636 | \$ 1,834,634 | \$ 1,652,307 |
| 21 | | | |
| 22 | \$ 2,901,165 | \$ 69,033 | \$ (45,192) |
| 23 | | | |
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| Line No. | Description | Amount | Rate |
|----------|--|---------------|--------|
| 1 | | | |
| 2 | REVENUE | | |
| 3 | Total Operating Revenue | \$ 16,574,910 | |
| 4 | | | |
| 5 | OPERATING EXPENSES | | |
| 6 | Operation and Maintenance | 9,033,956 | |
| 7 | Depreciation | 3,120,561 | |
| 8 | Taxes Other than Income | 2,380,893 | |
| 9 | Income Taxes | 432,385 | |
| 10 | Total Operating Expenses | \$ 14,967,795 | |
| 11 | | | |
| 12 | OPERATING INCOME/(LOSS) | \$ 1,607,115 | |
| 13 | | | |
| 14 | RATE BASE - O.C.L.D. (Includes DSIC Plant) | 42,603,042 | |
| 15 | (Sch. 7, Ln. 33) | | |
| 16 | | | |
| 17 | RATE OF RETURN - O.C.L.D. | | 3.77% |
| 18 | (Ln. 12 / Ln. 14) | | |
| 19 | | | |
| 20 | AUTHORIZED RATE OF RETURN | | 7.87% |
| 21 | (Decision No. 71845) | | |
| 22 | | | |
| 23 | OPERATING MARGIN | | 9.70% |
| 24 | (Ln. 12 / Ln. 3) | | |
| 25 | | | |
| 26 | Interest Expense - Net | \$ 1,730,034 | |
| 27 | | | |
| 28 | INTEREST COVERAGE | | 1.18 |
| 29 | [(Ln. 12 + Ln. 9) / Ln. 26] | | |
| 30 | | | |
| 31 | Other (Income) and Deductions | \$ (77,727) | |
| 32 | | | |
| 33 | Equity Ratio | | 45.9% |
| 34 | (Decision 71845) | | |
| 35 | | | |
| 36 | Allocated Equity | \$ 19,533,495 | |
| 37 | (Ln. 14 x Ln. 33) | | |
| 38 | | | |
| 39 | RETURN ON EQUITY | | -0.23% |
| 40 | [(Ln. 12 - Ln. 26 - Ln. 31) / Ln. 36] | | |
| 41 | | | |
| 42 | AUTHORIZED RETURN ON EQUITY | | 9.50% |
| 43 | (Decision No. 71845) | | |
| 44 | | | |
| 45 | | | |
| 46 | | | |
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[A]
 PINAL VALLEY

| Line No. | [A] PINAL VALLEY Per Dec. No. 71845 | [B] PINAL VALLEY 12 Mos. Ending 12/31/2009 | [C] PINAL VALLEY DSIC Increase | [D] PINAL VALLEY Adjusted with DSIC |
|----------|---|--|--------------------------------------|---|
| 2 | REVENUE | | | |
| 3 | Total Operating Revenue | \$ 17,114,071 | \$ 439,281 | \$ 17,014,191 |
| 5 | OPERATING EXPENSES | | | |
| 6 | Operation and Maintenance | 8,627,086 | - | 9,033,956 |
| 7 | Depreciation | 2,762,625 | 45,248 | 3,165,809 |
| 8 | Taxes Other than Income | 960,877 | - | 2,380,893 |
| 9 | Income Taxes | 1,229,441 | 156,033 | 588,418 |
| 10 | Total Operating Expenses | \$ 13,580,029 | \$ 201,281 | \$ 15,169,076 |
| 12 | OPERATING INCOME/(LOSS) | \$ 3,534,042 | \$ 238,000 | \$ 1,845,115 |
| 14 | RATE BASE - O.C.L.D. | 44,904,721 | 2,500,000 | 42,603,042 |
| 15 | (Sch. 7, Ln. 33) | | | |
| 17 | RATE OF RETURN - O.C.L.D. | 7.87% | 9.52% | 4.33% |
| 18 | (Ln. 12 / Ln. 14) | | | |
| 20 | AUTHORIZED RATE OF RETURN | 9.50% | 9.50% | 9.50% |
| 21 | (Decision No. 71845) | | | |
| 23 | OPERATING MARGIN | 20.65% | 54.18% | 10.84% |
| 24 | (Ln. 12 / Ln. 3) | | | |
| 26 | Interest Expense - Net | \$ 1,578,311 | \$ 87,750 | \$ 1,817,784 |
| 27 | | | | |
| 28 | INTEREST COVERAGE | 3.02 | 4.49 | 1.34 |
| 29 | [(Ln. 12 + Ln. 9) / Ln. 26] | | | |
| 30 | | | | |
| 31 | | | | |
| 32 | | | | |
| 33 | Equity Ratio | 45.9% | 45.9% | 45.9% |
| 34 | (Decision 71845) | | | |
| 35 | | | | |
| 36 | Allocated Equity | \$ 20,588,815 | \$ 1,146,250 | \$ 19,533,495 |
| 37 | (Ln. 14 x Ln. 33) | | | |
| 38 | | | | |
| 39 | RETURN ON EQUITY | 9.50% | 13.10% | 0.14% |
| 40 | [(Ln. 12 - Ln. 26) / Ln. 36] | | | |
| 41 | | | | |
| 42 | AUTHORIZED RETURN ON EQUITY | 9.50% | 9.50% | 9.50% |
| 43 | (Decision No. 71845) | | | |
| 44 | | | | |
| 45 | THREE FACTOR RATIO | 0.3209 | 0.3474 | 0.3474 |
| 46 | | | | |
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[A] [B] [C] [D]

| Line No. | PINAL VALLEY | | |
|-----------------------|---|--------------|--|
| TEST YEAR DATA | | | |
| 1 | | | |
| 2 | | | |
| 3 | Eligible DSIC Plant in Service | \$ 2,500,000 | |
| 4 | Accumulated Depreciation | | |
| 5 | (Sch. 8, p. 1) | | |
| 6 | Eligible DSIC Plant Rate Base | \$ 2,500,000 | |
| 7 | Required Rate of Return | 9.52% | |
| 8 | | | |
| 9 | Required Operating Income | \$ 238,000 | |
| 10 | (Ln. 6 x Ln. 7) | | |
| 11 | Revenue Conversion Factor | 1.6556 | |
| 12 | | | |
| 13 | Revenue Requirement - Return on Eligible DSIC Plant | \$ 394,033 | |
| 14 | (Ln. 9 x Ln. 11) | | |
| 15 | | | |
| 16 | Depreciation on Eligible DSIC Plant | \$ 45,248 | |
| 17 | (Sch. 8, p. 1) | | |
| 18 | | | |
| 19 | Total Revenue Requirement | \$ 439,281 | |
| 20 | (Ln. 13 + Ln. 16) | | |
| 21 | | | |
| 22 | | | |
| 23 | | | |
| 24 | | | |
| 25 | | | |
| 26 | | | |
| 27 | | | |
| 28 | | | |
| 29 | | | |
| 30 | 5/8 X 3/4-INCH RESIDENTIAL METER | | |
| 31 | Basic Service Charge | | |
| 32 | Commodity Rate (Per M Gallon) | | |
| 33 | 0 - 3,000 Gallons | | |
| 34 | 3,001 - 10,000 Gallons | | |
| 35 | Over 10,000 Gallons | | |
| 36 | | | |
| 37 | | | |
| 38 | | | |
| 39 | | | |
| 40 | | | |
| 41 | | | |
| 42 | | | |
| 43 | | | |
| 44 | 5/8 X 3/4-INCH RESIDENTIAL METER | | |
| 45 | Basic Service Charge | | |
| 46 | Commodity Rate (Per M Gallon) | | |
| 47 | 0 - 3,000 Gallons | | |
| 48 | 3,001 - 10,000 Gallons | | |
| 49 | Over 10,000 Gallons | | |
| 50 | | | |
| 51 | | | |
| 52 | | | |
| 53 | | | |
| 54 | | | |
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| PINAL VALLEY (CASA GRANDE/COOLIDGE) | | | |
|-------------------------------------|----------------|----|---------------|
| Current Rates | Proposed Rates | | Total [B + C] |
| Decision No. 71845 | DSIC | | |
| \$ 15.79 | \$ 0.61 | \$ | 16.40 |
| \$ 1.3700 | \$ 0.0427 | \$ | 1.4127 |
| \$ 1.7123 | \$ 0.0427 | \$ | 1.7550 |
| \$ 2.1406 | \$ 0.0427 | \$ | 2.1833 |

| PINAL VALLEY (STANFIELD) | | | |
|--------------------------|----------------|----|---------------|
| Current Rates | Proposed Rates | | Total [B + C] |
| Decision No. 71845 | DSIC | | |
| \$ 15.79 | \$ 0.61 | \$ | 16.40 |
| \$ 2.4379 | \$ 0.0427 | \$ | 2.4806 |
| \$ 3.0476 | \$ 0.0427 | \$ | 3.0903 |
| \$ 3.8097 | \$ 0.0427 | \$ | 3.8524 |

| Line No. | [A] | [B] | [C] | [D] | [E] | [F] | [G] | [H] | [I] |
|----------|---------------------|-----------|----------------|--------------------------|-----|-----|-----|-----|-----|
| 1 | PINAL VALLEY | | | | | | | | |
| 2 | | | M Gallons Sold | M Gallons Sold Per Cust. | | | | | |
| 3 | GROWTH | Customers | 5,151,137.0 | 185.0 | | | | | |
| 4 | 12/31/2008 (Year 1) | 27,842 | 5,151,137.0 | 185.0 | | | | | |
| 5 | 12/31/2009 (Year 2) | 27,973 | 5,134,786.7 | 183.6 | | | | | |
| 6 | Increase/(Decrease) | 131 | (16,350) | (1.5) | | | | | |
| 7 | Percentage Change | 0.47% | -0.32% | -0.78% | | | | | |
| 8 | Average M Gallons | | 5,142,961.9 | | | | | | |

INCREMENTAL FIXED COSTS TO BE RECOVERED PER BILL

| Line No. | Size | Customers by Meter Size | Est. Average Customers (A+B)/2 | Basic Service Charge | Meter Multiples | Equivalent Meters (C X F) | Monthly Fixed Increment (G39 X F) | Annual Fixed Increment (C X G) X 12 |
|----------|--------|-------------------------|--------------------------------|----------------------|-----------------|---------------------------|-----------------------------------|-------------------------------------|
| 17 | 5/8" | 27,322 | 27,451 | **varies** | 1.0 | 27,387 | \$ 0.61 | \$ 199,803 |
| 18 | 1" | 543 | 546 | **varies** | 2.5 | 1,361 | 1.52 | 9,932 |
| 19 | 1.5" | - | - | **varies** | n/a | - | - | - |
| 20 | 2" | 88 | 88 | **varies** | 8.0 | 703 | 4.86 | 5,131 |
| 21 | 3" | 8 | 8 | **varies** | 16.0 | 125 | 9.73 | 915 |
| 22 | 4" | 3 | 3 | **varies** | 25.0 | 80 | 15.20 | 582 |
| 23 | 6" | 9 | 9 | **varies** | 50.0 | 449 | 30.40 | 3,277 |
| 24 | 8" | - | - | **varies** | 80.0 | - | 48.64 | - |
| 25 | 10" | - | - | **varies** | 115.0 | - | 69.92 | - |
| 26 | Totals | 27,973 | 28,105 | | | 30,106 | | \$ 219,641 |

CALCULATION OF SURCHARGE

| | | | | | | | | |
|----|--|------------|--|--|--|--|--|--|
| 34 | Total Revenue Requirement of DSIC Eligible Plant Capital Costs | \$ 439,281 | | | | | | |
| 35 | 50% of Total Revenue Requirement on Line 34 Recoverable through Basic Service Charge | \$ 219,641 | | | | | | |
| 36 | 50% of Total Revenue Requirement on Line 34 Recoverable through Commodity Charge | | | | | | | |
| 37 | Equivalent Meters (Col. G, Ln. 26 X 12 Mos.) | | | | | | | |
| 38 | Increment Per Equivalent 5/8" Meter (Col. G, Ln. 35 / Col. G, Ln. 38) | | | | | | | |
| 39 | | | | | | | | |
| 40 | Average M Gallons (Col. C, Ln. 8) | | | | | | | |
| 41 | Increment Per M Gallon (Col. H, Ln. 36 / Col. H, Ln. 41) | | | | | | | |
| 42 | | | | | | | | |
| 43 | | | | | | | | |
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| Line No. | [A] PINAL VALLEY | [B] PINAL VALLEY | [C] PINAL VALLEY | [D] PINAL VALLEY | [E] PINAL VALLEY | [F] PINAL VALLEY |
|----------|---------------------|---------------------|------------------------------|---------------------------|---------------------|-----------------------------------|
| | Per Dec. No. 71845 | DSIC Plant Increase | Dec. Plus DSIC Plant (A + B) | Actual Balance 12/31/2009 | DSIC Plant Increase | Actual Plus DSIC Increase (D + E) |
| 2 | \$ - | \$ 2,500,000 | \$ 2,500,000 | \$ - | \$ 2,500,000 | \$ 2,500,000 |
| 3 | | | | | | |
| 4 | 120,143,397 | - | 120,143,397 | 120,285,654 | - | 120,285,654 |
| 5 | \$ 120,143,397 | \$ 2,500,000 | \$ 122,643,397 | \$ 120,285,654 | \$ 2,500,000 | \$ 122,785,654 |
| 6 | | | | | | |
| 7 | | | | | | |
| 8 | 20,198,728.0 | - | 20,198,728 | 21,769,965 | - | 21,769,965 |
| 9 | \$ 99,944,669 | \$ 2,500,000 | \$ 102,444,669 | \$ 98,515,689 | \$ 2,500,000 | \$ 101,015,689 |
| 10 | | | | | | |
| 11 | | | | | | |
| 12 | 36,902,330 | - | 36,902,330 | 39,846,625 | - | 39,846,625 |
| 13 | | | | | | |
| 14 | 12,403,783 | - | 12,403,783 | 13,885,445 | - | 13,885,445 |
| 15 | | | | | | |
| 16 | 6,150,049 | - | 6,150,049 | 6,387,635 | - | 6,387,635 |
| 17 | | | | | | |
| 18 | 324,478 | - | - | - | - | - |
| 19 | | | | | | |
| 20 | 179,178 | - | 179,178 | 179,178 | - | 179,178 |
| 21 | | | | | | |
| 22 | | | | | | |
| 23 | 561,514 | - | - | - | - | - |
| 24 | | | | | | |
| 25 | \$ 44,904,721 | \$ 2,500,000 | \$ 47,167,685 | \$ 38,575,162 | \$ 2,500,000 | \$ 41,075,162 |
| 26 | | | | | | |
| 27 | | | | | | |
| 28 | - | - | - | 1,527,880 | - | 1,527,880 |
| 29 | | | | | | |
| 30 | - | - | - | - | - | - |
| 31 | | | | | | |
| 32 | 44,904,721 | 2,500,000 | 47,167,685 | 40,103,042 | 2,500,000 | 42,603,042 |
| 33 | | | | | | |
| 34 | | | | | | |
| 35 | | | | | | |
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¹Phoenix Office and Meter Shop allocation included in line 4.
²Includes Meter Shop allocation.

| Line No. | [A] W.A. No. | [B] Month/Year | [C] Date | [D] Description | [E] Vendor Name | [F] Invoice No. | [G] 34301 | [H] 34501 | [I] 34801 | [J] Total |
|----------|--------------|----------------|-----------|---------------------|-----------------|-----------------|---------------------------------------|--------------|---------------|-----------------|
| 1 | | | | | PINAL VALLEY | | | | | |
| 2 | 1-5000 | May-08 | 5/30/2008 | JV-1 PAYROLL | | | 1,341.00 | 45.00 | 114.00 | 1,500.00 |
| 3 | | | 5/30/2008 | JV-2 PAYROLL TAXES | | | 107.00 | 4.00 | 9.00 | 120.00 |
| 4 | | | 5/30/2008 | JV-9 TRANSPORTATION | | | 268.00 | 9.00 | 23.00 | 300.00 |
| 5 | | | | | | | \$ 1,716.00 | \$ 58.00 | \$ 146.00 | \$ 1,920.00 |
| 6 | | | | | | | | | | |
| 7 | | | | | | | | | | |
| 8 | | | | | | | | | | |
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| 12 | | | | | | | | | | |
| 13 | | | | | | | | | | |
| 14 | | Jun-08 | 6/30/2008 | JV-1 PAYROLL | | | 7,154.00 | 240.00 | 607.00 | 8,001.00 |
| 15 | | | 6/30/2008 | JV-2 PAYROLL TAXES | | | 501.00 | 17.00 | 42.00 | 560.00 |
| 16 | | | 6/30/2008 | JV-9 TRANSPORTATION | | | 1,431.00 | 48.00 | 121.00 | 1,600.00 |
| 17 | | | 6/30/2008 | Payables Trx Entry | ABC CONTRACTING | 0100004 | 2,235,000.00 | 75,000.00 | 177,919.00 | 2,487,919.00 |
| 18 | | | | | | | \$ 2,244,086.00 | \$ 75,305.00 | \$ 178,689.00 | \$ 2,498,080.00 |
| 19 | | | | | | | | | | |
| 20 | | | | | | | | | | |
| 21 | | | | | | | Project Totals \$ 2,245,802.00 | \$ 75,363.00 | \$ 178,835.00 | \$ 2,500,000.00 |
| 22 | | | | | | | | | | |
| 23 | | | | | | | Depreciation Rate 1.79% | 2.38% | 1.82% | |
| 24 | | | | | | | | | | |
| 25 | | | | | | | Annual Depreciation Expense \$ 40,200 | \$ 1,794 | \$ 3,255 | \$ 45,248 |
| 26 | | | | | | | | | | |
| 27 | | | | | | | | | | |
| 28 | | | | | | | | | | |
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| Line No. | System | 2008 | | | Ratios | | | Three Factor Ratio |
|----------|--------------|-----------|------------------------------|---------------|-----------|------------------------------|---------------|--------------------|
| | | Customers | Gross Plant Less Intangibles | Gross Payroll | Customers | Gross Plant Less Intangibles | Gross Payroll | |
| 1 | | | | | | | | |
| 2 | Superstition | 23,868 | \$ 107,806,887 | \$ 2,358,834 | 0.2851 | 0.2923 | 0.2791 | 0.8566 |
| 3 | Cochise | 6,375 | 18,600,630 | 678,044 | 0.0761 | 0.0504 | 0.0802 | 0.2068 |
| 4 | San Manuel | 1,516 | 4,189,431 | 174,513 | 0.0181 | 0.0114 | 0.0207 | 0.0501 |
| 5 | Oracle | 1,525 | 8,225,478 | 175,550 | 0.0182 | 0.0223 | 0.0208 | 0.0613 |
| 6 | Winkelman | 164 | 572,048 | 18,879 | 0.0020 | 0.0016 | 0.0022 | 0.0057 |
| 7 | Saddlebrooke | 37 | 1,059,840 | 4,259 | 0.0004 | 0.0029 | 0.0005 | 0.0038 |
| 8 | Pinal Valley | 27,842 | 136,434,861 | 2,869,730 | 0.3326 | 0.3700 | 0.3396 | 1.0421 |
| 9 | White Tank | 1,884 | 17,284,928 | 189,932 | 0.0225 | 0.0469 | 0.0225 | 0.0918 |
| 10 | Ajo | 677 | 2,243,869 | 68,251 | 0.0081 | 0.0061 | 0.0081 | 0.0222 |
| 11 | Navajo | 9,239 | 28,715,966 | 782,813 | 0.1104 | 0.0779 | 0.0926 | 0.2809 |
| 12 | Verde Valley | 10,593 | 43,655,065 | 1,129,717 | 0.1265 | 0.1184 | 0.1337 | 0.3786 |
| 13 | | | | | - | - | - | - |
| 14 | | | | | - | - | - | - |
| 15 | | | | | - | - | - | - |
| 16 | | | | | - | - | - | - |
| 17 | | | | | - | - | - | - |
| 18 | | | | | - | - | - | - |
| 19 | | | | | - | - | - | - |
| 20 | | | | | - | - | - | - |
| 21 | Totals | 83,720 | \$ 368,789,003 | \$ 8,450,522 | 1.0000 | 1.0000 | 1.0000 | 3.0000 |
| 22 | | | | | | | | |
| 23 | | | | | | | | |
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[A] [B] [C] [D] [E] [F] [G] [H]

| Line No. | Gallons Consumption | PINAL VALLEY (CASA GRANDE/COOLIDGE) | | | | PINAL VALLEY (STANFIELD) | | | |
|----------|---|-------------------------------------|----------------|---------------|------------------|--------------------------|----------------|---------------|------------------|
| | | Present Rates | Proposed Rates | DSIC Increase | Percent Increase | Present Rates | Proposed Rates | DSIC Increase | Percent Increase |
| 1 | | \$ 15.79 | \$ 16.40 | 0.61 | 3.9% | \$ 15.79 | \$ 16.40 | 0.61 | 3.9% |
| 2 | 1,000 | 17.16 | 17.81 | 0.65 | 3.8% | 18.23 | 18.88 | 0.65 | 3.6% |
| 3 | 2,000 | 18.53 | 19.22 | 0.69 | 3.7% | 20.67 | 21.36 | 0.69 | 3.4% |
| 4 | 3,000 | 19.90 | 20.64 | 0.74 | 3.7% | 23.10 | 23.84 | 0.74 | 3.2% |
| 5 | 4,000 | 21.61 | 22.39 | 0.78 | 3.6% | 26.15 | 26.93 | 0.78 | 3.0% |
| 6 | 5,000 | 23.32 | 24.15 | 0.82 | 3.5% | 29.20 | 30.02 | 0.82 | 2.8% |
| 7 | 6,000 | 25.04 | 25.90 | 0.86 | 3.5% | 32.25 | 33.11 | 0.86 | 2.7% |
| 8 | 7,000 | 26.75 | 27.66 | 0.91 | 3.4% | 35.29 | 36.20 | 0.91 | 2.6% |
| 9 | 8,000 | 28.46 | 29.41 | 0.95 | 3.3% | 38.34 | 39.29 | 0.95 | 2.5% |
| 10 | 9,000 | 30.17 | 31.17 | 0.99 | 3.3% | 41.39 | 42.38 | 0.99 | 2.4% |
| 11 | 10,000 | 31.89 | 32.92 | 1.04 | 3.2% | 44.44 | 45.47 | 1.04 | 2.3% |
| 12 | 11,000 | 34.03 | 35.10 | 1.08 | 3.2% | 48.25 | 49.32 | 1.08 | 2.2% |
| 13 | 12,000 | 36.17 | 37.29 | 1.12 | 3.1% | 52.06 | 53.18 | 1.12 | 2.2% |
| 14 | 13,000 | 38.31 | 39.47 | 1.16 | 3.0% | 55.87 | 57.03 | 1.16 | 2.1% |
| 15 | 14,000 | 40.45 | 41.65 | 1.21 | 3.0% | 59.68 | 60.88 | 1.21 | 2.0% |
| 16 | 15,000 | 42.59 | 43.84 | 1.25 | 2.9% | 63.49 | 64.73 | 1.25 | 2.0% |
| 17 | 20,000 | 53.29 | 54.75 | 1.46 | 2.7% | 82.53 | 84.00 | 1.46 | 1.8% |
| 18 | 25,000 | 64.00 | 65.67 | 1.68 | 2.6% | 101.58 | 103.26 | 1.68 | 1.6% |
| 19 | | | | | | | | | |
| 20 | | | | | | | | | |
| 21 | | | | | | | | | |
| 22 | Average Residential Consumption | 9,062 | 9,062 | | | 9,122 | 9,122 | | |
| 23 | Residential Bill at Average Consumption | \$ 30.28 | \$ 31.27 | 0.99 | 3.3% | \$ 41.58 | \$ 42.57 | 0.99 | 2.4% |
| 24 | | | | | | | | | |
| 25 | | | | | | | | | |
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| 27 | | | | | | | | | |
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| 30 | | | | | | | | | |
| 31 | Basic Service Charge | \$ 15.79 | \$ 16.40 | 0.61 | 3.9% | \$ 15.79 | \$ 16.40 | 0.61 | 3.9% |
| 32 | Commodity Rate (per M Gallon) | | | | | | | | |
| 33 | 0 - 3,000 Gallons | 1.3700 | 1.4127 | 0.0427 | 3.1% | 2.4379 | 2.4806 | 0.0427 | 1.8% |
| 34 | 3,001 - 10,000 Gallons | 1.7123 | 1.7550 | 0.0427 | 2.5% | 3.0476 | 3.0903 | 0.0427 | 1.4% |
| 35 | Over 10,000 Gallons | 2.1406 | 2.1833 | 0.0427 | 2.0% | 3.8097 | 3.8524 | 0.0427 | 1.1% |
| 36 | | | | | | | | | |
| 37 | | | | | | | | | |
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JDH-7

| Line No. | [A] | [B] | [C] | [D] |
|----------|--|--------------------|-----------|-----------|
| 1 | Pinat Valley | | | |
| 2 | | | | |
| 3 | Eligible DSIC Plant in Service | \$ 2,500,000 | | |
| 4 | Accumulated Depreciation | | | |
| 5 | (Sch. 8, p. 1) | | | |
| 6 | Eligible DSIC Plant Rate Base | \$ 2,500,000 | | |
| 7 | Required Rate of Return | 9.52% | | |
| 8 | (Proposed) | | | |
| 9 | Required Operating Income | \$ 238,000 | | |
| 10 | (Ln. 6 x Ln. 7) | | | |
| 11 | Revenue Conversion Factor | 1.6556 | | |
| 12 | (Decision No. 71845) | | | |
| 13 | Revenue Requirement - Return on Eligible DSIC Plant | \$ 394,033 | | |
| 14 | (Ln. 9 x Ln. 11) | | | |
| 15 | | | | |
| 16 | Depreciation on Eligible DSIC Plant | \$ 45,249 | | |
| 17 | (Sch. 8, p. 1) | | | |
| 18 | | | | |
| 19 | Total Revenue Requirement | \$ 439,282 | | |
| 20 | (Ln. 13 + Ln. 16) | | | |
| 21 | | | | |
| 22 | Total Operating Revenue | 16,574,910 | | |
| 23 | | | | |
| 24 | Maximum Increase cap | 7.5% | | |
| 25 | | | | |
| 26 | Total Operating Revenue Limited by cap | \$ 1,243,118 | | |
| 27 | (Ln. 22 X Ln. 24) | | | |
| 28 | | | | |
| 29 | Total Revenue Requirement lesser of L 19 or 26 | \$ 439,282 | | |
| 30 | | | | |
| 31 | | | | |
| 32 | | | | |
| 33 | | | | |
| 34 | | | | |
| 35 | | | | |
| 36 | | | | |
| 37 | 5/8 X 3/4-INCH RESIDENTIAL METER | | | |
| 38 | Basic Service Charge | Decision No. 71845 | | |
| 39 | Commodity Rate (Per M Gallon) | \$ 15.79 | DSIC | Total |
| 40 | 0 - 3,000 Gallons | \$ 1,3700 | \$ 0.61 | [B + C] |
| 41 | 3,001 - 10,000 Gallons | \$ 1,7123 | \$ 0.0427 | \$ 16.40 |
| 42 | Over 10,000 Gallons | \$ 2,1406 | \$ 0.0427 | \$ 1,4127 |
| 43 | | | | \$ 1,7550 |
| 44 | | | | \$ 2,1833 |
| 45 | | | | |
| 46 | | | | |
| 47 | | | | |
| 48 | | | | |
| 49 | | | | |
| 50 | | | | |
| 51 | 5/8 X 3/4-INCH RESIDENTIAL METER | | | |
| 52 | Basic Service Charge | Decision No. 71845 | | |
| 53 | Commodity Rate (Per M Gallon) | \$ 15.79 | DSIC | Total |
| 54 | 0 - 3,000 Gallons | \$ 2,4379 | \$ 0.61 | [B + C] |
| 55 | 3,001 - 10,000 Gallons | \$ 3,0476 | \$ 0.0427 | \$ 16.40 |
| 56 | Over 10,000 Gallons | \$ 3,8097 | \$ 0.0427 | \$ 2,4806 |
| 57 | | | | \$ 3,0803 |
| 58 | | | | \$ 3,8524 |
| 59 | Average Residential Bill (5/8 x 3/4 meter) - Casa Grande / Coolidge (9,062 gallons of usage) | \$ 30.28 | \$ 0.99 | \$ 31.27 |
| 60 | | | | |
| 61 | Average Residential Bill (5/8 x 3/4 meter) - Stanfield (9,062 gallons of usage) | \$ 41.58 | \$ 0.99 | \$ 42.57 |
| 62 | | | | |
| 63 | | | | |

PINAL VALLEY (CASA GRANDE/COOLIDGE)

PINAL VALLEY (STANFIELD)

JDH-8

ARIZONA WATER COMPANY
Docket No. W-01445A-10-XXXX
Off-site Facilities Fee Overview

| Line No. | [A] | [B] | [C] | [D] | [E] | [F] | [G] | [H] | [I] | [J] | [K] |
|----------|-------------------------------|--|-----|-----|----------------|-----|-----|-----|-----|-----|-----|
| | | | | | Estimated Cost | | | | | | |
| 1 | ESTIMATED OFF-SITE FACILITIES | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 5 | | Wells | | | 4,070,000 | | | | | | |
| 6 | | Pumping and Treatment Structures and Equipment | | | 50,190,000 | | | | | | |
| 7 | | Storage Tanks | | | 4,910,000 | | | | | | |
| 8 | | Booster Stations | | | 3,330,000 | | | | | | |
| 9 | | Transmission and Distribution Mains | | | 19,290,000 | | | | | | |
| 10 | | | | | | | | | | | |
| 11 | | | | | | | | | | | |
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| 39 | | | | | | | | | | | |
| 40 | | | | | | | | | | | |

Total: \$81,790,000

| Year | No. of Customers | Annual Fees | Estimated | | Construction Expenditures ¹ | Fund Balance |
|------|------------------|-------------|-----------------|------------|--|--------------|
| | | | Cumulative Fees | | | |
| 2012 | 28,558 | - | - | - | - | - |
| 2013 | 28,872 | 1,098,350 | 1,098,350 | - | - | 1,098,350 |
| 2014 | 29,189 | 1,110,419 | 2,208,768 | - | - | 2,208,768 |
| 2015 | 29,510 | 1,122,621 | 3,331,389 | 1,753,640 | 1,753,640 | 1,577,749 |
| 2016 | 30,158 | 2,269,914 | 5,601,303 | 1,771,172 | 1,771,172 | 2,076,491 |
| 2017 | 30,821 | 2,319,801 | 7,921,104 | 1,788,884 | 1,788,884 | 2,607,408 |
| 2018 | 31,499 | 2,370,784 | 10,291,888 | 1,806,773 | 1,806,773 | 3,171,419 |
| 2019 | 32,191 | 2,422,887 | 12,714,775 | 3,411,763 | 3,411,763 | 2,182,543 |
| 2020 | 32,898 | 2,476,136 | 15,190,911 | 1,843,089 | 1,843,089 | 2,815,590 |
| 2021 | 33,621 | 2,530,555 | 17,721,465 | 3,895,368 | 3,895,368 | 1,450,776 |
| 2022 | 34,360 | 2,586,169 | 20,307,635 | 3,973,275 | 3,973,275 | 63,671 |
| 2023 | 35,881 | 5,323,676 | 25,631,310 | 3,656,796 | 3,656,796 | 1,730,550 |
| 2024 | 37,470 | 5,559,343 | 31,190,654 | 3,166,796 | 3,166,796 | 4,123,098 |
| 2025 | 39,128 | 5,805,443 | 36,996,097 | 6,200,755 | 6,200,755 | 3,727,786 |
| 2026 | 40,860 | 6,062,438 | 43,058,535 | 4,249,153 | 4,249,153 | 5,541,071 |
| 2027 | 43,035 | 7,612,504 | 50,671,039 | - | - | 13,153,575 |
| 2028 | 45,326 | 8,017,718 | 58,688,757 | 4,014,449 | 4,014,449 | 17,156,844 |
| 2029 | 47,915 | 9,060,031 | 67,748,787 | 7,324,051 | 7,324,051 | 18,892,824 |
| 2030 | 50,751 | 9,927,946 | 77,676,733 | 6,525,755 | 6,525,755 | 22,295,015 |
| 2031 | 53,929 | 11,121,398 | 88,798,131 | 22,476,793 | 22,476,793 | 10,939,619 |
| 2032 | 57,423 | 12,229,461 | 101,027,592 | 23,169,080 | 23,169,080 | - |

¹ Future year construction expenditures at projected future costs

JDH-9

ARIZONA WATER COMPANY
 Docket No. W-01445A-10-XXXX
 Off-site Facilities Fee Overview

| Line No. | Community/City | Facilities Fee |
|----------|--------------------------------------|----------------|
| 1 | Tempe | \$ 1,266 |
| 2 | Buckeye | 1,331 |
| 3 | Mesa | 2,220 |
| 4 | Anthem | 3,000 |
| 5 | Phoenix Metro Average | 3,094 |
| 6 | Pinal Valley System(Proposed) | 3,500 |
| 7 | City of Peoria | 3,905 |
| 8 | Scottsdale | 4,408 |
| 9 | Gilbert | 4,652 |
| 10 | Avondale | 5,251 |
| 11 | Chandler | 5,542 |
| 12 | | |
| 13 | | |
| 14 | | |
| 15 | | |
| 16 | | |
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Source:
 City of Mesa 2007 Impact Fee Study, City of Peoria, City of Scottsdale, City of Avondale

JDH-10

TARIFF SCHEDULE

| | | | |
|---|---|------------------------|-------------------|
| ARIZONA WATER COMPANY <i>Phoenix, Arizona</i> | | A.C.C. No. | |
| Filed by: | William M. Garfield | Cancelling A.C.C. No. | None |
| Title: | President | Tariff or Schedule No. | |
| Date of Original Filing: | December 29, 2010 | Filed: | December 29, 2010 |
| | | Effective: | |
| System: | PINAL VALLEY (COOLIDGE, CASA GRANDE, STANFIELD, ARIZONA CITY) | | |

OFF-SITE FACILITIES FEE

I. APPLICABILITY

An Off-site Facilities Fee ("Facilities Fee") is payable by all Applicants for Service Connections: (a) to premises not previously served, (b) to premises in residential subdivision developments, (c) to all newly created lots or parcels resulting from lot splits or further subdivision of land parcels, (d) for additional Service Connections to existing premises and, (e) for increases in size of meters or Service Connections to existing premises.

II. PURPOSE

The purpose of this Tariff Schedule is to authorize the Company to collect a Facilities Fee from applicants for Service Connections for the costs of designing and constructing, or acquiring, future Water Infrastructure Facilities to provide water supply, production, treatment, transmission, distribution, storage, pressure, and flow for the Pinal Valley System. The Facilities Fee is applicable to all Service Connections established after the effective date of this tariff schedule.

III. DEFINITIONS

Except as set forth below, the definitions provided in R-14-2-401 of the Arizona Corporation Commission ("Commission") rules and regulations governing water utilities shall apply in interpreting this tariff schedule.

"Applicant" means any party entering into an agreement with the Company for the installation of a Service Connection or for the increase in meter size of an existing Service Connection.

"Water Infrastructure Facilities" means water treatment and supply facilities, including but not limited to, wells, booster pumps, transmission and distribution mains larger than 10 inches in diameter, storage and pressure tanks, and related real property, rights-of-way and appurtenances constructed after the effective date of this Tariff.

"Company" means Arizona Water Company.

"Main Extension Agreement" means any agreement with the Company for the installation of water facilities which requires Commission approval.

"Service Connection" means and includes all new, permanent service connections for general metered service purposes. Should a temporary service later become a permanent service it will be considered a Service Connection at that time and be subject to this tariff.

IV. AMOUNT OF FACILITIES FEE

Applicants for Service Connections shall pay Facilities Fees based on the meter sizes shown in the following table:

| GENERAL METERED SERVICES | | |
|--------------------------|--------|-----------|
| Meter Size | Factor | Fee |
| 5/8" x 3/4" | 1 | \$3,500 |
| 3/4" | 1.5 | \$5,250 |
| 1" | 2.5 | \$8,750 |
| 1-1/2" | 5 | \$17,500 |
| 2" | 8 | \$28,000 |
| 3" | 16 | \$56,000 |
| 4" | 25 | \$87,500 |
| 6" or larger | 50 | \$175,000 |

V. TERMS AND CONDITIONS

(A) Time of Payment:

(1) Applicants entering into a Main Extension Agreement with the Company shall pay the total amount of the Facilities Fee within 15 calendar days after receipt of notification from the Company that the Commission has approved the Main Extension Agreement. If an Applicant fails to pay the Facilities Fees within such 15 calendar days, the Company may suspend or terminate the Main Extension Agreement.

(2) If an Applicant is not required to enter into a Main Extension Agreement, the applicant shall pay in full all Facilities Fees at the time of application for service.

(B) Payment for increased meter or Service Connection size: Facilities Fees shall be paid for all increases in size of existing meters or Service Connections, with the amount of the Facilities Fee being the difference between the Facilities Fee previously paid for the existing meter or Service Connection and the Facilities Fee applicable to the increased meter or Service Connection size.

(C) Failure to Pay Facilities Fees: The Company will not be obligated to install a meter or otherwise be required to establish service if the Applicant has not paid in full all Facilities Fees as required under this tariff schedule.

(D) Accounting for Facilities Fees: Facilities Fees shall be recorded in a deferred liability account until recorded in contributions in aid of construction when the Water Infrastructure Facilities have been completed and recorded as utility plant. The Company shall maintain in its accounting records the amount of Facilities Fees collected and their application to Water Infrastructure Facilities. Facilities Fees shall be non-refundable and all Facilities Fees collected will be applied to the cost of designing and constructing, or acquiring, Water Infrastructure Facilities.

(E) Facilities Fees are in Addition to Other Charges: Facilities Fees are in addition to the amounts to be advanced or contributed pursuant to any agreement for the installation of water facilities, including water infrastructure facilities required for an Applicant's specific project, and are in addition to other charges and fees required to be paid pursuant to other applicable Company tariffs.

(F) Disposition of Excess Funds: After all necessary and desirable off-site facilities are constructed utilizing funds collected pursuant to the Facilities Fee, or if the Facilities Fee has been terminated by order of the Commission, any funds remaining shall be refunded. The manner of the refund shall be determined by the Commission at the time a refund becomes necessary.

(G) Status Reporting Requirements to the Commission: The Company will submit a calendar year Facilities Fee status report each April 15th to Docket Control for the prior twelve (12) month period until the Facilities Fee is no longer in effect. This status report will contain a list of all customers that have paid the Facilities Fee, the amount each has paid, the amount of money spent from the account, the amount of interest earned on the account, and a list of all facilities that have been installed utilizing the Facilities Fee during the 12-month period.

Exhibit

A

Report Card for American Infrastructure *produced by American Society of Civil Engineers*

Drinking Water America's drinking water systems face an annual shortfall of at least \$11 billion to replace aging facilities that are near the end of their useful lives and to comply with existing and future federal water regulations. This does not account for growth in the demand for drinking water over the next 20 years. Leaking pipes lose an estimated 7 billion gallons of clean drinking water a day.

WATER AND ENVIRONMENT
DRINKING WATER 2009 GRADE **D-**

Solutions

- Increase funding for water infrastructure system improvements and associated operations through a comprehensive federal program;
- Create a Water Infrastructure Trust Fund to finance the national shortfall in funding of infrastructure systems under the Clean Water Act and the Safe Drinking Water Act, including storm-water management and other projects designed to improve the nation's water quality;
- Employ a range of financing mechanisms, such as appropriations from general treasury funds, issuance of revenue bonds and tax exempt financing at state and local levels, public-private partnerships, state infrastructure banks, and user fees on certain consumer products as well as innovative financing mechanisms, including broad-based environmental restoration taxes to address problems associated with water pollution, wastewater management and treatment, and storm-water management.

Conditions

The nation's drinking-water systems face staggering public investment needs over the next 20 years. Although America spends billions on infrastructure each year, drinking water systems face an annual shortfall of at least \$11 billion in funding needed to replace aging facilities that are near the end of their useful life and to comply with existing and future federal water regulations. The shortfall does not account for any growth in the demand for drinking water over the next 20 [tip:years.=Fix that leak!

A faucet dripping just once per second will waste as much as 2,700 gallons of water per year. Fix any leaking faucets.]

Of the nearly 53,000 community water systems, approximately 83% serve 3,300 or fewer people. These systems provide water to just 9% of the total U.S. population served by all community systems. In contrast, 8% of community water systems serve more than 10,000 people and provide water to 81% of the population served. Eighty-five percent (16,348) of nontransient, noncommunity water systems and 97% (83,351) of transient noncommunity water systems serve 500 or fewer people. These smaller systems face huge financial, technological, and managerial challenges in meeting a growing number of federal drinking-water regulations.

In 2002, the U.S. Environmental Protection Agency (EPA) issued The Clean Water and Drinking Water Infrastructure Gap Analysis, which identified potential funding gaps between projected needs and spending from 2000 through 2019. This analysis estimated a potential 20-year funding gap for drinking water capital expenditures as well as operations and maintenance, ranging from \$45 billion to \$263 billion, depending on spending levels. Capital needs alone were pegged at \$161 billion.

The Congressional Budget Office (CBO) concluded in 2003 that "current funding from all levels of government and current revenues generated from ratepayers will not be sufficient to meet the nation's future demand for water infrastructure." The CBO estimated the nation's needs for drinking water investments at between \$10 billion and \$20 billion over the next 20 years.

ESTIMATED 5-YEAR FUNDING REQUIREMENTS FOR DRINKING WATER AND WASTEWATER

Total investment needs
\$255 BILLION

Estimated spending
\$146.4 BILLION

Projected shortfall
\$108.6 BILLION



Case Studies



LOUISVILLE, KENTUCKY

[American Recovery and Reinvestment Act Funding](#) ([case-study/american-recovery-and-reinvestment-act-funding](#))

PORT ANGELES, WASHINGTON

[Downtown Water Main Project](#) ([case-study/downtown-water-main-project](#))

ORANGE COUNTY, CALIFORNIA

[Groundwater Replenishment System](#) ([case-study/groundwater-replenishment-system](#))

In 1996, Congress enacted the drinking-water state revolving loan fund (SRF) program. The program authorizes the EPA to award annual capitalization grants to states. States then use their grants (plus a 20% state match) to provide loans and other assistance to public water systems. Communities repay loans into the fund, thus replenishing the fund and making resources available for projects in other communities. Eligible projects include installation and replacement of treatment facilities, distribution systems, and some storage facilities. Projects to replace aging infrastructure are eligible if they are needed to maintain compliance or to further public health protection goals.

Federal assistance has not kept pace with demand, however. Between FY 1997 and FY 2008, Congress appropriated approximately \$9.5 billion for the SRF. This 11-year total is only slightly more than the annual capital investment gap for each of those years as calculated by the EPA in 2002.

Design Life of Drinking Water Systems

| COMPONENTS | YEARS OF DESIGN LIFE |
|--|----------------------|
| Reservoirs and Dams | 50–80 |
| Treatment Plants—Concrete Structures | 60–70 |
| Treatment Plants—Mechanical and Electrical | 15–25 |
| Trunk Mains | 65–95 |
| Pumping Stations—Concrete Structures | 60–70 |
| Pumping Stations—Mechanical and Electrical | 25 |
| Distribution | 60–95 |

SOURCE US EPA Clean Water and Drinking Water Infrastructure Gap Analysis Report, September 2002

Water Usage: 1950 and 2000

| | 1950 | 2000 | PERCENT CHANGE |
|---|------|------|----------------|
| Population (Millions) | 93.4 | 242 | 159% |
| Usage (Billions of Gallons per Day) | 14 | 43 | 207% |
| Per Capita Usage (Gallons per Person per Day) | 149 | 179 | 20% |

SOURCE US EPA Clean Water and Drinking Water Infrastructure Gap Analysis Report, September 2002

Resilience

Drinking water systems provide a critical public health function and are essential to life, economic development, and growth. Disruptions in service can hinder disaster response and recovery efforts, expose the public to water-borne contaminants, and cause damage to roadways, structures, and other infrastructure, endangering lives and resulting in billions of dollars in losses.

The nation's drinking-water systems are not highly resilient; present capabilities to prevent failure and properly maintain or reconstitute services are inadequate. Additionally, the lack of investment and the interdependence on the energy sector contribute to the lack of overall

system resilience. These shortcomings are currently being addressed through the construction of dedicated emergency power generation at key drinking water utility facilities, increased connections with adjacent utilities for emergency supply, and the development of security and criticality criteria. Investment prioritization must take into consideration system vulnerabilities, interdependencies, improved efficiencies in water usage via market incentives, system robustness, redundancy, failure consequences, and ease and cost of recovery.

Conclusion

The nation's drinking-water systems face staggering public investment needs over the next 20 years. Although America spends billions on infrastructure each year, drinking water systems face an annual shortfall of at least \$11 billion in funding needed to replace aging facilities that are near the end of their useful life and to comply with existing and future federal water regulations. The shortfall does not account for any growth in the demand for drinking water over the next 20 years.

Of the nearly 53,000 community water systems, approximately 83% serve 3,300 or fewer people. These systems provide water to just 9% of the total U.S. population served by all community systems. In contrast, 8% of community water systems serve more than 10,000 people and provide water to 81% of the population served. Eighty-five percent (16,348) of nontransient, noncommunity water systems and 97% (83,351) of transient noncommunity water systems serve 500 or fewer people. These smaller systems face huge financial, technological, and managerial challenges in meeting a growing number of federal drinking-water regulations.

In 2002, the U.S. Environmental Protection Agency (EPA) issued The Clean Water and Drinking Water Infrastructure Gap Analysis, which identified potential funding gaps between projected needs and spending from 2000 through 2019. This analysis estimated a potential 20-year funding gap for drinking water capital expenditures as well as operations and maintenance, ranging from \$45 billion to \$263 billion, depending on spending levels. Capital needs alone were pegged at \$161 billion.

The Congressional Budget Office (CBO) concluded in 2003 that "current funding from all levels of government and current revenues generated from ratepayers will not be sufficient to meet the nation's future demand for water infrastructure." The CBO estimated the nation's needs for drinking water investments at between \$10 billion and \$20 billion over the next 20 years.

In 1996, Congress enacted the drinking-water state revolving loan fund (SRF) program. The program authorizes the EPA to award annual capitalization grants to states. States then use their grants (plus a 20% state match) to provide loans and other assistance to public water systems. Communities repay loans into the fund, thus replenishing the fund and making resources available for projects in other communities. Eligible projects include installation and replacement of treatment facilities, distribution systems, and some storage facilities. Projects to replace aging infrastructure are eligible if they are needed to maintain compliance or to further public health protection goals.

Federal assistance has not kept pace with demand, however. Between FY 1997 and FY 2008, Congress appropriated approximately \$9.5 billion for the SRF. This 11-year total is only slightly more than the annual capital investment gap for each of those years as calculated by the EPA in 2002.

Sources

1. Congressional Research Service, *Safe Drinking Water Act: Selected Regulatory and Legislative Issues*, April 2008.
2. U.S. Environmental Protection Agency, *The Clean Water and Drinking Water Infrastructure Gap Analysis*, September 2002.
3. U.S. Congressional Budget Office, *Future Investment in Drinking Water and Wastewater Infrastructure*, May 2002.
4. G. Tracy Mehan, *Testimony before the Subcommittee on Water Resources and Environment*, U.S. House Transportation and Infrastructure Committee, February 2009.

Report Card for American Infrastructure *produced by American Society of Civil Engineers*

Arizona

Top Three Infrastructure Concerns:



1. Roads
2. Drinking Water
3. Mass Transit

Key Infrastructure Facts

Arizona Transportation Report Card - 2004

http://www.azsce.org/downloads/AZSCE_2004_Infrastructure_Report_Card_f3.pdf

- 12% of Arizona's bridges are structurally deficient or functionally obsolete.
- There are 96 high hazard dams in Arizona. A high hazard dam is defined as a dam whose failure would cause a loss of life and significant property damage.
- 43 of Arizona's 248 dams are in need of rehabilitation to meet applicable state dam safety standards.
- 29% of high hazard dams in Arizona have no emergency action plan (EAP). An EAP is a predetermined plan of action to be taken including roles, responsibilities and procedures for surveillance, notification and evacuation to reduce the potential for loss of life and property damage in an area affected by a failure or mis-operation of a dam.
- Arizona's drinking water infrastructure needs an investment of \$9.12 billion over the next 20 years.
- Arizona ranked 33rd in the quantity of hazardous waste produced and 27th in the total number of hazardous waste producers.
- Arizona reported an unmet need of \$8.6 million for its state public outdoor recreation facilities and parkland acquisition.
- 21% of Arizona's roads are in poor or mediocre condition.
- 41% of Arizona's major urban highways are congested.
- Vehicle travel on Arizona's highways increased by 78% from 1990 to 2007.
- Arizona has \$4.57 billion in wastewater infrastructure needs.

Sources

***Survey of the state's ASCE members conducted in September 2008**

Deficient Bridge Report, Federal Highway Administration, 2008.
National Inventory of Dams, U.S. Army Corps of Engineers, 2008.
Drinking Water Needs Survey and Assessment, Environmental Protection Agency, 2003.
National Biennial RCRA Hazardous Waste Report, Environmental Protection Agency, 2007.
The U.S. Waterway System – Transportation Facts, Navigation Data Center, U.S Army Corps of Engineers, February 2007.
2007 Annual Report, Land and Water Conservation Fund State Assistance Program, National Park Service.
TRIP Fact Sheet, March 2009.
Clean Water Needs Survey, Environmental Protection Agency, 2004.

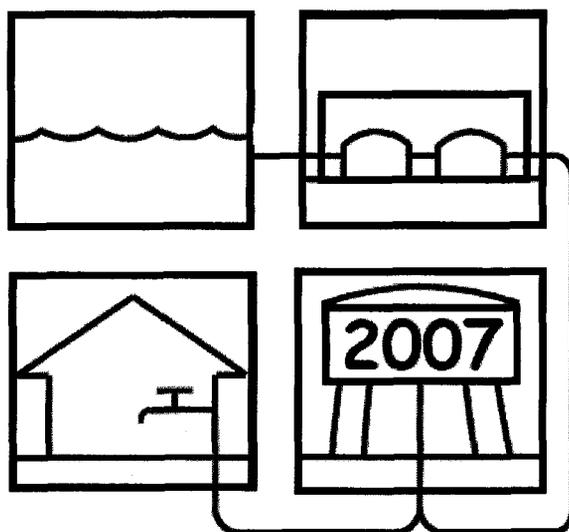
See Your State's Grade

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Exhibit B

Drinking Water Infrastructure Needs Survey and Assessment

Fourth Report to Congress

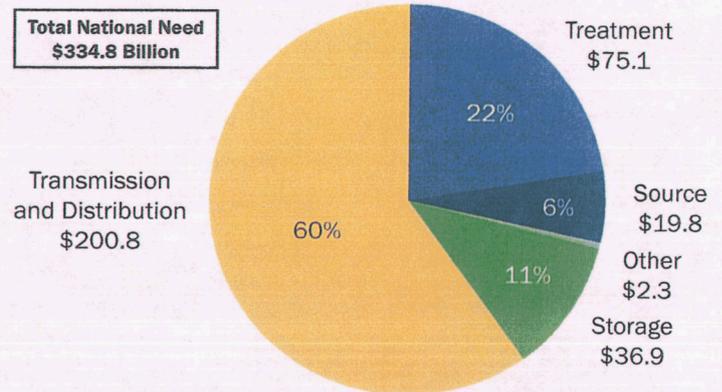


**U.S. Environmental Protection Agency
Office of Water
Office of Ground Water and Drinking Water
Drinking Water Protection Division
Washington, D.C. 20460**

Total National Need by Project Type

Infrastructure needs of water systems can be grouped into four major categories based on project type. These project types are source, transmission and distribution, treatment, and storage. Each category fulfills an important function in delivering safe drinking water to the public. Most needs were assigned to one of these categories. An additional “other” category is composed of projects that do not fit into one of the four categories. Exhibit 1.4 shows the total national need by project type. Exhibit 1.5 shows the total national need by water system size and type, as well as by project type.

Exhibit 1.4: Total 20-Year Need by Project Type (in billions of January 2007 dollars)



Note: Numbers may not total due to rounding.

Exhibit 1.5: Total 20-Year Need by System Size and Type and Project Type (in billions of January 2007 dollars)

| System Size and Type | Distribution and Transmission | Treatment | Storage | Source | Other | Total Need |
|--|-------------------------------|---------------|---------------|---------------|--------------|----------------|
| Large Community Water Systems (serving over 100,000 persons)* | \$72.5 | \$26.6 | \$9.9 | \$6.5 | \$0.9 | \$116.3 |
| Medium Community Water Systems (serving 3,301 to 100,000 persons)* | \$91.5 | \$29.8 | \$15.9 | \$7.1 | \$0.8 | \$145.1 |
| Small Community Water Systems (serving 3,300 and fewer persons) | \$34.7 | \$10.3 | \$8.5 | \$5.2 | \$0.6 | \$59.4 |
| Not-for-Profit Noncommunity Water Systems† | \$0.5 | \$0.8 | \$1.9 | \$0.8 | \$0.0 | \$4.1 |
| Total State Need | \$199.2 | \$67.6 | \$36.3 | \$19.6 | \$2.3 | \$324.9 |
| American Indian and Alaskan Native Village Water Systems† | \$1.6 | \$0.6 | \$0.6 | \$0.2 | \$0.0 | \$2.9 |
| Costs Associated with Proposed and Recently Promulgated Regulations (taken from EPA economic analyses) | | \$7.0 | | | | \$7.0 |
| Total National Need | \$200.8 | \$75.1 | \$36.9 | \$19.8 | \$2.3 | \$334.8 |

Note: Numbers may not total due to rounding.

* “Large” and “medium” community water systems are defined differently for this Assessment than in previous Assessments. See Appendix A for more information.

† Based on 1999 Assessment findings adjusted to 2007 dollars.

2007 Drinking Water Infrastructure Needs Survey and Assessment

Exhibit 2.1: State 20-Year Need Reported by Project Type (in millions of January 2007 dollars)

| State | Transmission/ Distribution | Source | Treatment | Storage | Other | Total |
|--|-------------------------------|-------------------|-------------------|-------------------|------------------|--------------------|
| Alabama | \$3,343.9 | \$71.6 | \$386.5 | \$285.3 | \$12.0 | \$4,099.4 |
| Alaska | \$478.2 | \$56.4 | \$121.3 | \$150.0 | \$6.5 | \$812.4 |
| Arizona | \$3,819.0 | \$460.3 | \$2,150.2 | \$900.1 | \$81.1 | \$7,410.7 |
| Arkansas | \$3,667.5 | \$149.3 | \$966.0 | \$478.3 | \$17.4 | \$5,278.5 |
| California | \$22,988.5 | \$2,515.3 | \$7,549.7 | \$5,735.6 | \$257.3 | \$39,046.3 |
| Colorado | \$3,156.7 | \$371.7 | \$2,150.2 | \$696.7 | \$24.8 | \$6,400.1 |
| Connecticut | \$807.1 | \$134.9 | \$280.6 | \$151.6 | \$19.7 | \$1,394.0 |
| District of Columbia | \$836.8 | \$0.0 | \$0.4 | \$35.5 | \$1.5 | \$874.2 |
| Florida | \$7,234.9 | \$887.3 | \$3,552.1 | \$975.4 | \$173.5 | \$12,823.1 |
| Georgia | \$6,295.6 | \$406.2 | \$1,390.5 | \$751.5 | \$93.9 | \$8,937.7 |
| Illinois | \$8,982.0 | \$1,576.3 | \$2,907.8 | \$1,386.7 | \$164.2 | \$15,017.1 |
| Indiana | \$3,814.2 | \$353.8 | \$1,096.1 | \$648.5 | \$31.8 | \$5,944.4 |
| Iowa | \$4,356.8 | \$271.9 | \$990.8 | \$467.2 | \$26.4 | \$6,113.1 |
| Kansas | \$2,784.4 | \$187.1 | \$684.1 | \$339.7 | \$35.0 | \$4,030.2 |
| Kentucky | \$3,643.6 | \$121.7 | \$699.0 | \$474.8 | \$38.9 | \$4,978.1 |
| Louisiana | \$5,100.7 | \$305.7 | \$1,024.8 | \$427.4 | \$41.3 | \$6,900.1 |
| Maryland | \$3,497.6 | \$180.6 | \$1,134.5 | \$606.0 | \$24.7 | \$5,443.4 |
| Massachusetts | \$4,456.4 | \$340.9 | \$1,130.1 | \$823.4 | \$39.1 | \$6,790.0 |
| Michigan | \$7,657.6 | \$529.6 | \$2,548.5 | \$1,035.8 | \$71.3 | \$11,842.8 |
| Minnesota | \$2,819.3 | \$372.0 | \$1,982.9 | \$770.3 | \$43.9 | \$5,988.4 |
| Mississippi | \$1,604.4 | \$284.7 | \$907.2 | \$429.8 | \$17.2 | \$3,243.3 |
| Missouri | \$4,801.8 | \$324.7 | \$1,281.2 | \$635.7 | \$42.3 | \$7,085.6 |
| Nebraska | \$1,017.7 | \$140.5 | \$309.2 | \$300.8 | \$8.4 | \$1,776.6 |
| Nevada | \$1,116.4 | \$892.3 | \$202.2 | \$460.6 | \$19.8 | \$2,691.3 |
| New Jersey | \$4,722.9 | \$307.1 | \$1,850.4 | \$1,056.7 | \$24.7 | \$7,961.6 |
| New York | \$15,417.0 | \$1,915.5 | \$6,986.2 | \$2,707.8 | \$110.9 | \$27,137.3 |
| North Carolina | \$6,037.1 | \$670.7 | \$2,237.7 | \$1,032.7 | \$77.1 | \$10,055.2 |
| Ohio | \$8,374.2 | \$564.2 | \$2,235.6 | \$1,330.4 | \$94.6 | \$12,599.0 |
| Oklahoma | \$2,603.5 | \$142.0 | \$858.9 | \$493.5 | \$14.1 | \$4,112.1 |
| Oregon | \$1,520.6 | \$156.3 | \$546.1 | \$536.0 | \$26.2 | \$2,785.3 |
| Pennsylvania | \$7,644.9 | \$557.1 | \$1,834.5 | \$1,284.2 | \$58.7 | \$11,379.3 |
| Puerto Rico | \$1,079.5 | \$80.6 | \$1,037.4 | \$325.2 | \$14.8 | \$2,537.5 |
| South Carolina | \$1,102.7 | \$75.2 | \$222.3 | \$210.2 | \$17.9 | \$1,628.3 |
| Tennessee | \$2,356.3 | \$109.2 | \$692.8 | \$368.0 | \$21.2 | \$3,547.6 |
| Texas | \$15,950.2 | \$1,600.3 | \$5,785.2 | \$2,695.8 | \$99.2 | \$26,130.8 |
| Virginia | \$3,806.3 | \$196.0 | \$1,293.3 | \$722.8 | \$43.6 | \$6,061.9 |
| Washington | \$5,765.5 | \$717.3 | \$1,580.0 | \$1,502.7 | \$190.6 | \$9,756.0 |
| Wisconsin | \$3,550.5 | \$385.1 | \$1,467.5 | \$758.7 | \$24.2 | \$6,186.0 |
| Partially Surveyed States* | \$10,478.1 | \$1,131.1 | \$3,347.3 | \$2,099.5 | \$136.3 | \$17,192.4 |
| Subtotal | \$198,690.3 | \$19,542.3 | \$67,421.3 | \$36,091.3 | \$2,246.3 | \$323,991.4 |
| American Samoa | \$43.7 | \$10.6 | \$15.9 | \$22.0 | \$0.6 | \$92.8 |
| Guam | \$223.6 | \$2.0 | \$8.6 | \$29.7 | \$0.0 | \$263.9 |
| Commonwealth of the Northern Mariana Islands | \$123.2 | \$28.7 | \$61.8 | \$65.8 | \$9.7 | \$289.3 |
| U.S. Virgin Islands | \$138.3 | \$7.1 | \$45.9 | \$59.8 | \$2.3 | \$253.3 |
| Subtotal | \$528.8 | \$48.4 | \$132.2 | \$177.2 | \$12.7 | \$899.4 |
| Total State Need | \$199,219.1 | \$19,590.7 | \$67,553.5 | \$36,268.5 | \$2,259.0 | \$324,890.8 |

* For the 2007 DWINSAs the need for states that opt out of the medium system portion of the survey is presented cumulatively and not by state. The list of the 14 partially surveyed states can be seen in Exhibit 2.4.

Exhibit C

NOTICES

Petition of Philadelphia Suburban Water Company for Approval to Implement a Tariff Supplement Establishing a Distribution System Improvement Charge; Doc. No. P-00961036

[26 Pa.B. 4490]

Commissioners Present: John M. Quain, Chairperson; Lisa Crutchfield, Vice Chairperson; John Hanger; Robert K. Bloom

Public meeting held
August 22, 1996

Opinion and Order

By the Commission:

I. Background

On March 20, 1996, the Philadelphia Suburban Water Company (PSWC or company) filed the above-referenced petition with this Commission requesting regulatory approval to file and implement an automatic adjustment clause tariff that would establish a Distribution System Improvement Charge (DSIC or surcharge) under section 1307(a) of the Public Utility Code. 66 Pa.C.S. § 1307(a). Section 1307 (a) provides statutory authority for a utility to establish, subject to Commission review and approval, a tariffed automatic adjustment clause mechanism designed to provide "a just and reasonable return on the rate base" of the public utility.

As proposed by PSWC, the DSIC would operate to recover the fixed costs (depreciation and pre-tax return) of certain nonrevenue producing, nonexpense reducing infrastructure rehabilitation projects completed and placed in service between section 1308 base rate cases. The company maintains that the property additions eligible for the DSIC will be limited to revenue neutral infrastructure projects, consisting principally of replacement investments in so-called "mass property" accounts. The DSIC is designed to provide the company with the resources it needs to accelerate its investment in new utility plant to replace aging water distribution infrastructure, facilitating compliance with evolving regulatory requirements imposed by the Safe Drinking Water Act (SDWA) and the implementation of solutions to regional water supply problems.

To illustrate its point, the company states that it has 3,180 miles of mains, that it is currently rehabilitating approximately 15 miles of main each year, and that, at that pace, it would require approximately 212 years to make all of the needed improvements to existing facilities. The company also states that water service, more than any other utility service, is critical to maintaining public health as water is "a necessity of life and vital for public fire protection services." Petition at 3.

The company alleges that the DSIC may enable it to break out of a cycle, imposed on it by its capital investment needs, of filing base rate relief every 15 months. Any reduction in rate case filing frequency would generate costs savings which would inure to the benefit of customers and the Commission. In its petition, the company proposes certain accounts for recovery, time-frames and other procedures to be followed in implementing the DSIC. The details of those procedures will be discussed below.

To begin with, the company proposes that the DSIC become effective for service rendered on and after July 1, 1996. The company also proposes that the initial charge to be calculated would recover the fixed costs of eligible plant additions that have not previously been reflected in the company's rate base and will have been placed in service between January 1, 1996 and May 31, 1996. Thereafter, the company proposes to update the DSIC on a quarterly basis to reflect eligible plant additions placed in service during the 3-month periods ending 1 month prior to the effective date of each DSIC update. Petition at 3-4.

The company also proposes that the DSIC be capped at 5% of the amount billed to customers under otherwise applicable rates and charges, exclusive of amounts recovered under the State Tax Adjustment Surcharge (STAS). If the cap is reached, the company would not seek any additional increases. Petition at 4.

As with any section 1307 automatic adjustment clause, the DSIC will be subject to an annual reconciliation, whereby the revenue received under the DSIC for the reconciliation period will be compared to the Company's eligible costs for that period. The difference between such revenues and costs will be recouped or refunded to customers, as appropriate, in accordance with section 1307(e). Petition at 5.

Lastly, in terms of procedures, the company proposes that the DSIC will be reset to zero as of the effective date of new section 1308 base rates that provide for prospective recovery of the annual costs that had previously been recovered under the DSIC. Petition at 5. And to avoid over recovery of costs in the absence of a base rate case, the company also proposed that the DSIC will be reset to zero if, in any quarter, data filed with the Commission in the company's then most recent Annual or Quarterly Earnings Report shows that the company will earn a rate of return that would exceed the rate of return used to calculate its fixed costs under the DSIC. Petition at 5.

In terms of the legal issues raised by its petition, the company also states that its proposed automatic adjustment clause and procedures are lawful for a number of reasons found in statutory and case law. With regard to statutory law, PSWC states that section 1307(a) of the Public Utility Code, 66 Pa.C.S. § 1307(a), provides that a company may establish a sliding scale of rates or such other method for the automatic adjustment of the rates to recover a variety of costs. Petition at 19. Moreover, the company has cited circumstances in which the Commission has authorized the use of section 1307(a) automatic adjustment clauses to recover a wide array of expenses, depreciation and capital costs. See *Pennsylvania Industrial Energy Coalition v. Pa. P.U.C.*, 653 A.2d 1336 (Pa. Cmwlth. 1995) (PIEC) (recovery of electric utilities' demand-side management costs); 52 Pa. Code § 69.181 (recovery of gas utilities' take or pay liabilities to pipeline suppliers); 52 Pa. Code § 69.341(b) (recovery of gas utilities' gas supply realignment costs and stranded costs resulting from Federal Energy Regulatory Commission Order 636); and 52 Pa. Code § 69.353 (recovery of water utilities' principal and interest due on PennVEST obligations). Petition at 20-21.

Answers were filed by the Office of Trial Staff (OTS) (Answer filed April 9, 1996), the Office of Small Business Advocate (OSBA) (Answer filed May 3, 1996) and the Office of Consumer Advocate (OCA) (Comments and testimony filed May 6, 1996). Protests to the petition were also filed by many individual customers.

In its answer, the OTS requests that the Commission deny the company's petition based on legal and technical grounds. With regard to the legal objections, the OTS argues that, since the facilities are "new" facilities, the company is attempting to circumvent a base rate review through the use of a surcharge, in violation of the Court's decision in *PIEC*.

The OSBA's answer did not submit legal arguments opposing the implementation of the DSIC. Rather, the OSBA has requested that the Commission conduct a thorough investigation regarding the reasonableness and lawfulness of the proposed tariff supplement as they affect the company's various customer classes.

In its comments, the OCA argues against the implementation of the DSIC alleging that the company

does not need the DSIC mechanism and that implementation of a DSIC mechanism would provide in excess of a fair return to the company. With regard to legal arguments, OCA challenges the legality of the surcharge based upon the same arguments outlined in OTS' answer based on its interpretation of section 1307(a) and the *PIEC* decision.

On May 30, 1996, the company filed a reply with the Commission addressing the comments raised in the answers filed by OTS, OSBA and OCA. The OCA then filed a response to this reply on June 19, 1996. In PSWC's reply to the various parties concerning the legality of the DSIC, the company continued to support the legality of a surcharge under section 1307(a) of the Public Utility Code and the Commonwealth Court decision in *PIEC*, and supplied rebuttal arguments in support of its need for the DSIC and the legality of its proposal.

II. Discussion

At the outset of this discussion regarding the PSWC petition, we believe it necessary to clarify the Commission's view of the scope of this proceeding and the nature of the PSWC proposal. Because the PSWC petition requests regulatory approval to file and implement a certain type of automatic adjustment clause, we will not address, in this order, the specific factual issues that may be raised by the proposed tariff supplement submitted as Exhibit A to the petition. The Commission views the tariff supplement in Exhibit A as no more than the company's proposal as to how such an automatic adjustment clause should be structured. Indeed, as explained below, the specific tariff supplement proposed by PSWC will not be approved by this order.

Therefore, to the extent that parties have objections and/or complaints to the rates to be charged by means of an automatic adjustment clause that provides for the recovery of a water company's infrastructure improvement costs, those objections and/or complaints would be appropriately addressed to an actual PSWC tariff filing that contains specific rates to be charged to consumers based on specific distribution system improvement expenditures. A section 701 complaint would be the appropriate procedural vehicle to challenge such a tariff filing and, provided that factual issues are raised, the filing of such a complaint will entitle the complainant to a hearing before an administrative law judge and an adjudication of the complaint.

Thus, the key issues raised by the PSWC petition, and to be resolved in this order, are generic threshold issues regarding (1) the legality of the type of automatic adjustment clause proposed by the company and (2) the appropriate general structure of such an automatic adjustment clause that conforms to the requirement of the statute and Pennsylvania case law. In other words, this proceeding will address the legal issue concerning the adoption of the surcharge under section 1307(a) of the Code. In addition, the Commission will outline the general parameters of a surcharge mechanism that meets the requirement of the statute, that is consistent with the case law, that has adequate safeguards to protect consumers' interests and, therefore, constitutes a surcharge that is likely to receive regulatory approval when filed.

To begin with, we applaud companies who present this Commission with innovative ideas to address recurring problems for their respective industries. In the water industry, companies are faced with the dual tasks of improving the quality of the water delivered to customers due to the new mandates of the SDWA and other governmental requirements and, at the same time, maintaining an aging water utility infrastructure. We recognize that, in recent years, PSWC and other Pennsylvania water companies have been required to make significant investments in new utility plant for projects such as the filtration of surface water supplies, the replacement of aging water distribution plant and the implementation of meter replacement programs. **In addition, water companies face the daunting challenge of rehabilitating their existing distribution infrastructure before the property reaches the end of its service life to avoid serious public health and safety risks.**

In the Commission's judgment, the establishment of a DSIC along the lines proposed by PSWC can substantially aid the water company in meeting these challenges on behalf of the water consuming public. We agree with the company that the establishment of a DSIC would enable the company to address, in an orderly and comprehensive manner, the problems presented by its aging water distribution

system, and would have a direct and positive effect upon water quality, water pressure and service reliability. For these reasons, we endorse the concept of using an automatic adjustment clause to address this regulatory problem for the water industry in Pennsylvania and, in particular, the type of DSIC proposed by PSWC.

A. Legal Issues

In Pennsylvania, utility costs are recovered from customers through section 1308 base rates and through section 1307 automatic adjustment clauses. The purpose of a section 1307 automatic adjustment clause is to provide an automatic mechanism enabling utilities to recover specific costs not covered by general rates. *Allegheny Ludlum Steel Corporation v. Pa. P.U.C.* 501 Pa. 71, 75 n.3, 459 A.2d 1218, 1220 n.3 (1983). Moreover, section 1307(e), 66 Pa.C.S. § 1307(e), provides that the automatic adjustment clause procedures shall include an annual report detailing the revenues collected and the expenses incurred under the automatic adjustment clause, followed by a public hearing to reconcile the amounts and to determine any refunds owed to customers or additional recovery due from customers.

Until recently, an automatic adjustment clause has usually been applied only to gas and electric companies. However, the Commission has provided for the recovery of capital costs in at least one instance to date, i.e., for PECO Energy's costs to convert oil-fired units to units which burn natural gas. *Philadelphia Electric Co. ECR No. 3*, Docket No. M-00920312 (Order adopted April 1, 1993). The Commission has also adopted a policy statement which encourages water companies to seek section 1307(a) cost recovery for their PENNVEST debt costs, 52 Pa. Code § 69.361, and policy statements approving section 1307 cost recovery for certain FERC Order 636 stranded costs, 52 Pa. Code § 69.341 (b)(4), and electric utility coal uprating costs, 52 Pa. Code § 57.124(a). Moreover, since 1970, the Commission has authorized all utilities to use an automatic adjustment clause mechanism to recover certain incremental changes in State tax rates. 52 Pa. Code § 69.44.

Pennsylvania case law regarding the permissible scope of section 1307 cost recovery, while not extensive, supports a broad interpretation of that section. In *National Fuel Gas Distribution Corp. v. Pa. P.U.C.*, 473 A.2d 1109, 1121 (Pa. Cmwlth. 1984), the Commonwealth Court held that the purpose of section 1307 of the code is to permit reflection in customer charges of changes in one component of a utility's cost of providing public service without the necessity of the "broad, costly and time-consuming inquiry" required in a section 1308 base rate case. Moreover, under the 1995 *PIEC* decision, the Commonwealth Court adopted the Commission's legal position that its use of section 1307 was not limited to fuel and purchased power costs. At the same time, the Commonwealth Court cautioned that section 1307 should have limited application and should not override the traditional ratemaking process. *PIEC* at 1349. In determining whether DSM costs could be recovered through the section 1307 mechanism, the Court wrote:

Although we agree that Section 1307 should have limited application and the PUC should not use it to disassemble the traditional rate-making process, *the General Assembly did not limit the allowance of automatic adjustment to only fuel costs and taxes which are generally beyond the control of the utility. Instead, the General Assembly specifically allowed the recovery of fuel costs and also allowed the PUC or the utilities to initiate the automatic adjustment of costs within specific procedures . . .* In this case, Section 1319 of the Code specifically states that all prudent and reasonable costs should be recovered and sets forth requirements that the proposed programs be determined to be "prudent and cost-effective" by the PUC (or the Bureau of Conservation, Economics and Energy Planning as designated by the PUC), before any costs may be recovered through the surcharge mechanism.

PIEC at 1349 (emphasis added). The Court then concluded that the recovery of DSM costs under section 1307 was lawful because the language of section 1307 gives the Commission discretion to establish automatic adjustment clauses for the recovery of prudently incurred costs, and because in section 1319 the legislature specifically identified and provided for the recovery of prudent and reasonable costs for developing DSM programs.

Clearly, the Court in *PIEC* recognized the importance of the statute (section 1319) in providing for the

recovery of development costs of the DSM programs via section 1307. However, the Court also recognized that the language of section 1307 is not limited to a narrow set of costs (as advocated by the industrials), that whether the costs at issue should be recovered via an automatic adjustment clause is a matter of Commission discretion, and that the court "is not free to substitute its discretion for the discretion properly exercised by the PUC in establishing the surcharge method." *PIEC* at 1349.

Turning to the PSWC proposal to file and implement an automatic adjustment clause to recover its distribution system improvement costs, we find that the proposal is appropriately limited and narrowly tailored to recover a specific category of utility costs--the incremental fixed costs (depreciation and pre-tax return) associated with nonrevenue producing, nonexpense reducing distribution system improvement projects completed and placed in service between base rate cases. Recovery of this narrow set of costs is clearly permitted under section 1307(a) (which has no cost category limitation in its language) and Pennsylvania case law; and, in the Commission's judgment, this proposal is in no way a mechanism to "disassemble" the traditional ratemaking process for several reasons: first, the DSIC is designed to identify and recover the distribution system improvement costs incurred between rate cases; second, the costs to be recovered represent a narrow subset of the company's total cost of service; and third, the DSIC amount will be capped at a relatively low level to prevent any long-term evasion of a base rate review of these plant costs. Indeed, the company's proposal recognizes that there will be a full review of these costs in a subsequent section 1308 base rate proceeding. We also note that the DSIC is designed to reflect only the costs of the eligible plant additions that are actually placed in service during the 3-month periods ending 1 month prior to the effective date of each surcharge update; this key provision serves to avoid any potential violation of section 1315 and this State's long-standing "used and useful" rule.

Additionally, we find that sections 1307(d) and (e) provide broad auditing powers to the Commission and a formal reconciliation mechanism to carefully monitor the operation of such a surcharge. While admittedly section 1307(d) is addressed to fuel cost adjustment audits, we do not view the Commission's auditing power over automatic adjustment clauses as limited to only fuel costs, given the broad auditing and investigative powers granted to the Commission via sections 504, 505, 506, and 516 of the Public Utility Code. 66 Pa.C.S. §§ 504, 505, 506, 516. Nor would we be likely to approve a utility's request for approval of an automatic adjustment clause in the absence of its complete agreement that the Commission has such auditing powers. Moreover, section 1307(e) provides for a mandatory annual reconciliation report regarding the revenues and expenses recovered via an automatic adjustment clause and a "public hearing on the substance of the report and any matters pertaining to the use by such public utility" of the automatic adjustment clause. As such, the costs to be recovered via the company's DSIC proposal will be subject to the Commission's auditing powers, an annual reconciliation report and public hearings.

B. General Tariff Parameters

The basic elements of a tariff supplement to implement a lawful DSIC mechanism include a statement of purpose and description of eligible property, a specification of its effective date and the dates of its subsequent quarterly updates, details regarding the computation methodology and appropriate consumer safeguards. The proposed tariff supplement included with the PSWC petition, as Exhibit A, includes most of these elements but, in the Commission's judgment, certain elements should be modified in order to adequately protect consumer interests and to comply with section 1307. In order to provide guidance to PSWC and any other water utility that may need to implement a DSIC, the Commission has developed sample tariff language that, if used in a water utility's section 1307 proposed tariff supplement, is likely to receive the Commission's approval. The sample tariff language is contained in Appendix A to this order.

The major differences between the tariff supplement proposed by PSWC and the sample tariff language in Appendix A can be summarized as follows:

- specification of the eligible plant accounts by type and account number;
- provision to include recovery of main extensions installed to implement solutions to regional water

supply problems that have been documented as presenting a significant public health and safety concern to existing customers;

--specification that the costs of projects funded by PENNVEST loans are not eligible;

--provision of a prospective January 1, 1997 effective date for the tariff supplement and the property eligible for the initial filing;

--if more than 2 years have elapsed since the utility's last base rate case, use of the equity return rate determined by staff and specified in the latest Quarterly Earnings Report released by the Commission;

--greater specification of the depreciation and pretax return elements in the formula to calculate the DSIC;

--added provision to provide interest to consumers for any over recoveries during operation of the DSIC; and

--provision for customer notice of any DSIC changes.

Thus, use of the sample tariff language will fully explain the DSIC computation, including a listing of DSIC eligible property and related account numbers, so that in future years the purpose and intent of the DSIC surcharge will be apparent from reading only the tariff supplement. Additionally, the inclusion of plant account numbers and descriptions of property eligible for DSIC cost recovery parallels the format used for other section 1307 surcharges, such as the ECR for electric utilities, the GCR for gas distribution utilities and the SCR for steam heat companies.

With these changes to PSWC's proposal, the eligible property, filing dates, parameters, and consumer safeguards have been significantly strengthened. In particular, we note here that the provisions (1) for resetting the DSIC to zero if the company's rate of return exceeds its allowable rate of return, and (2) for resetting the DSIC to zero as of the effective date of new section 1308 base rates that provide for prospective recovery of the eligible plant costs both serve as effective and reliable rate mechanisms to insure that the DSIC automatic adjustment clause will not produce rates in excess of a fair return to the utility, as required by section 1307(a). We also note that the provision of a 5% of billed revenues cap on the maximum amount of any DSIC insures that the surcharge mechanism will not evade the section 1308 base rate process and its intensive top-to-bottom review of all company revenue, expense, rate base and return claims. See Appendix A. In other words, the 5% cap will insure that the surcharge will not allow the company to avoid a base rate review of the eligible property in perpetuity.

Accordingly, although we are denying the PSWC petition to the extent that it requests permission to file and implement a section 1307(a) tariff supplement to implement a surcharge as set forth in its Exhibit A, we invite the company to file a new tariff supplement consistent with the parameters outlined in the sample tariff language set forth in Appendix A to this order. The sample tariff language in Appendix A is identical to that recommended for the Pennsylvania-American Water Company at Docket No. P-00961031 which has also requested permission to file a DSIC surcharge.

As with other section 1307 tariff filings, the new tariff supplement would provide for a notice period of no less than 60 days to allow sufficient time for staff review of the proposed tariff supplement and its initial rates for consistency with the sample tariff language and for accuracy of the plant account, depreciation, pre-tax return and other elements of the DSIC calculation. If recommended for approval by staff and formally approved by the Commission, the tariff supplement and initial rates to implement the DSIC will be permitted to go into effect, subject to the outcome of any timely filed complaints. Subsequent quarterly updates, however, may be filed on 10 days notice as originally proposed by the company. *Therefore,*

It Is Ordered That:

1. The petition filed by the Philadelphia Suburban Water Company (PSWC) to file and implement a

section 1307(a) automatic adjustment clause tariff that would establish a Distribution System Improvement Charge (DSIC) is hereby approved in part and denied in part consistent with this order.

2. All protests, answers and other objections filed with respect to the PSWC petition are hereby granted in part and denied in part consistent with this order.

3. Any complaints regarding the rates to be charged pursuant to a DSIC tariff supplement may be filed if and when PSWC files a tariff supplement with specific rates in accordance with the tariff parameters outlined by this order.

4. The parameters set forth in the Appendix A are hereby adopted to serve as sample tariff language to be implemented for tariff supplements to establish a DSIC.

5. The normal auditing, reconciliation, reporting and public hearing procedures applicable to all 1307 (e) filings will likewise apply to all DSIC tariff supplements.

6. This order be published in the *Pennsylvania Bulletin*.

7. This order be served upon Philadelphia Suburban Water Company, the Office of Consumer Advocate, the Office of Small Business Advocate, the Office of Trial Staff and the National Association of Water Companies.

JOHN G. ALFORD,
Secretary

APPENDIX A

Sample Tariff Language

Distribution System Improvement Charge (DSIC)

I. General Description

Purpose: To recover the fixed costs (depreciation and pre-tax return) of certain nonrevenue producing, nonexpense reducing distribution system improvement projects completed and placed in service and to be recorded in the individual accounts, as noted below, between base rate cases and to provide the Company with the resources to accelerate the replacement of aging water distribution infrastructure, to comply with evolving regulatory requirements imposed by the Safe Drinking Water Act and to develop and implement solutions to regional water supply problems. The costs of extending facilities to serve new customers are not recoverable through the DSIC. Also, Company projects receiving PENNVEST funding are not DSIC-eligible property.

Eligible Property: The DSIC-eligible property will consist of the following:

--services (account 323), meters (account 324) and hydrants (account 325) installed as in-kind replacements for customers;

--mains and valves (account 322) installed as replacements for existing facilities that have worn out, are in deteriorated condition, or upgraded to meet Chapter 65 regulations of Title 52;

--main extensions (account 322) installed to eliminate dead ends and to implement solutions to regional water supply problems that have been documented as presenting a significant health and safety concern for customers currently receiving service from the company or the acquired Company;

--main cleaning and relining (account 322) projects; and

--unreimbursed funds related to capital projects to relocate Company facilities due to highway relocations.

Effective Date: The DSIC will become effective for bills rendered on and after January 1, 1997.

II. *Computation of the DSIC*

Calculation: The initial charge, effective January 1, 1997, shall be calculated to recover the fixed costs of eligible plant additions that have not previously been reflected in the Company's rate base and will have been placed in service between September 1, 1996, and November 30, 1996. Thereafter, the DSIC will be updated on a quarterly basis to reflect eligible plant additions placed in service during the 3-month periods ending 1 month prior to the effective date of each DSIC update. Thus, changes in the DSIC rate will occur as follows:

| Effective Date | Date To Which DSIC-Eligible of Change | Plant Addition Reflected |
|-----------------------|--|---------------------------------|
| April 1 | | February 28 |
| July 1 | | May 30 |
| October 1 | | August 31 |
| January 1 | | November 30 |

The fixed costs of eligible distribution system improvement projects will consist of depreciation and pre-tax return, calculated as follows:

Depreciation: The depreciation expense will be calculated by applying to the original cost of DSIC-eligible property the annual accrual rates employed in the Company's last base rate case for the plant accounts in which each retirement unit of DSIC-eligible property is recorded.

Pre-tax return: The pre-tax return will be calculated using the State and Federal income tax rates, the Company's actual capital structure and actual cost rates for long-term debt and preferred stock as of the last day of the 3-month period ending 1 month prior to the effective date of the DSIC and subsequent updates. The cost of equity will be the equity return rate approved in the Company's last fully-litigated base rate proceeding for which a final order was entered not more than 2 years prior to the effective date of the DSIC. If more than 2 years shall have elapsed between the entry of such a final order and the effective date of the DSIC, then the equity return rate used in the calculation will be the equity return rate calculated by the Commission Staff in the latest Quarterly Report on the Earnings of Jurisdictional Utilities released by the Commission.

DISC Surcharge Amount: The charge will be expressed as a percentage carried to two decimal places and will be applied to the total amount billed to each customer under the Company's otherwise applicable rates and charges, excluding amounts billed for public fire protection service and the State Tax Adjustment Surcharge (STAS). To calculate the DSIC, one-fourth of the annual fixed costs associated with all property eligible for cost recovery under the DSIC will be divided by the Company's projected revenue for sales of water for the quarterly period during which the charge will be collected, exclusive of revenues from public fire protection service and the STAS.

Formula: The formula for calculation of the DISC surcharge is as follows:

$$DSIC = \frac{(DSI \times PTRR) + Dep + e}{PQR}$$

Where:

- DSI = the original cost of eligible distribution system improvement projects.
- PTRR = the pre-tax return rate applicable to eligible distribution system improvement projects.
- =
- Dep = Depreciation expense related to eligible distribution system improvement projects.
- e = the amount calculated under the annual reconciliation feature as described below.
- PQR = Projected quarterly revenue including any revenue from acquired companies that are now being charged the rates of the acquiring company.

Quarterly updates: Supporting data for each quarterly update will be filed with the Commission and served upon the Office of Trial Staff, the Office of Consumer Advocate and the Office of Small Business Advocate at least 10 days prior to the effective date of the update.

III. Safeguards

Cap: The DSIC will be capped at 5% of the amount billed to customers under otherwise applicable rates and charges.

Audit/Reconciliation: The DSIC will be subject to audit at intervals determined by the Commission. It will also be subject to annual reconciliation based on a reconciliation period consisting of the 12 months ending December 31 of each year. The revenue received under the DSIC for the reconciliation period will be compared to the Company's eligible costs for that period. The difference between revenue and costs will be recouped or refunded, as appropriate, in accordance with section 1307(e), over a 1 year period commencing on April 1 of each year. If DSIC revenues exceed DSIC-eligible costs, such overcollections will be refunded with interest. Interest on the overcollections will be calculated at the residential mortgage lending specified by the Secretary of Banking in accordance with the Loan Interest and Protection Law (41 P. S. § 101, et seq.) and will be refunded in the same manner as an overcollection.

New Base Rates: The charge will be reset at zero as of the effective date of new base rates that provide for prospective recovery of the annual costs that had theretofore been recovered under the DSIC. Thereafter, only the fixed costs of new eligible plant additions, that have not previously been reflected in the Company's rate base, would be reflected in the quarterly updates of the DSIC.

Earning Reports: The charge will also be reset at zero if, in any quarter, data filed with the Commission in the Company's then most recent Annual or Quarterly Earnings reports show that the Company will earn a rate of return that would exceed the allowable rate of return used to calculate its fixed costs under the DSIC as described in the Pre-tax return section.

Customer Notice: Customers shall be notified of changes in the DSIC by including appropriate information on the first bill they receive following any change. An explanatory bill insert shall also be included with the first billing.

[Pa.B. Doc. No. 96-1560. Filed for public inspection September 13, 1996, 9:00 a.m.]

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Exhibit D

| Line No. | State | Program | Frequency | Surcharge Cap | Included Plant |
|----------|--------------|---|---------------|---------------|--|
| 1 | | | | | |
| 2 | Indiana | Distribution System Improvement Charge (DSIC) | Annually | 5.0% | Mains, hydrants, services, meters |
| 3 | | | | | |
| 4 | Illinois | Qualifying Infrastructure Plant Surcharge (QIPS) | Annually | 5.0% | Mains, hydrants, services, meters |
| 5 | | | | | |
| 6 | Missouri | Infrastructure System Replacement Surcharge (ISRS) | Semi-Annually | 10.0% | Mains (includes relining), valves, hydrants, facility relocations |
| 7 | | | | | |
| 8 | Ohio | System Infrastructure Charge | Annually | 3.0% | Mains (includes cleaning, relining, & extensions), valves, hydrants, services, land/land rights, relocations |
| 9 | | | | | |
| 10 | Pennsylvania | Distribution System Improvement Charge (DSIC) | Quarterly | 7.5% | Mains, valves, services, meters |
| 11 | | | | | |
| 12 | California | Distribution System Improvement Charge (DSIC) | Quarterly | 7.0% | Wells, pumps, mains, hydrants, services, meters, tools & equipment |
| 13 | | | | | |
| 14 | Delaware | Distribution System Improvement Charge (DSIC) | Semi-Annually | 7.5% | Mains, valves, hydrants, services, meters |
| 15 | | | | | |
| 16 | Connecticut | Water Infrastructure Conservation Adjustment (WICA) | Semi-Annually | 5.0% | Mains (includes cleaning & relining), valves, services, hydrants, meters, leak detection equipment |
| 17 | | | | | |
| 18 | | | | | |
| 19 | | | | | |
| 20 | | | | | |
| 21 | | | | | |
| 22 | | | | | |

Exhibit

E

Resolution Endorsing and Co-Sponsoring "The Distribution System Improvement Charge"

WHEREAS, The Pennsylvania Public Utility Commission and the Pennsylvania Legislature have adopted a promising and unique regulatory approach that encourages the acceleration of the needed remediation of aging water utility infrastructures; *and*

WHEREAS, The Distribution System Improvement Charge is an automatic adjustment charge that enables recovery of infrastructure improvement costs on a quarterly basis in between rate cases for projects that are non-revenue producing and non-expense reducing such as main cleaning and relining, fire hydrant replacement and main extensions to eliminate dead ends; *and*

WHEREAS, A videotape which explains this unique approach is being prepared by the National Association of Water Companies to help educate and inform other regulatory agencies and legislatures about the benefits of this unique approach; *and*

WHEREAS, The U.S. EPA within its Drinking Water Infrastructure Needs Survey has identified a magnitude of national infrastructure needs of \$77.2 billion in pending expenditures; *and*

WHEREAS, As the magnitude of need may be too great to be accomplished under traditional ratemaking methodologies; *and*

WHEREAS, The Distribution System Improvement Charge provides benefits to ratepayers such as improved water quality, increased pressure, fewer main breaks, fewer service interruptions, lower levels of unaccounted for water, and more time between rate cases which leads to greater rate stability; *and*

WHEREAS, Ratepayer protections are incorporated in the Pennsylvania approach: the surcharge is limited to a maximum of 5% of the water bill, annual reconciliation audits are conducted where overcollections will be refunded with interest and undercollections will be billed into future rates without interest recovery, the surcharge is reset to zero at the time of the next rate case, the charge is reset to zero if the company is over-earning, customer notice is provided, and all charges reflect used and useful plant; *now, therefore, be it*

RESOLVED, That the Board of Directors of the National Association of Regulatory Utility Commissioners (NARUC), convened at its 1999 Winter Meetings in Washington, D.C, agrees to endorse the mechanism as an example of an innovative regulatory tool that other Public Utility Commissions may consider to solve infrastructure remediation challenges in their States; *now be it further*

RESOLVED, That NARUC agrees to co-sponsor with the National Association of Water Companies the videotape of the Distribution System Improvement Charge as an educational tool to inform other regulatory agencies and legislatures about this promising new mechanism.

*Sponsored by the Committee on Water
Adopted February 24, 1999*

Exhibit F

Resolution Supporting Consideration of Regulatory Policies Deemed as "Best Practices"

WHEREAS, A number of innovative regulatory policies and mechanisms have been implemented by public utility commissions throughout the United States which have contributed to the ability of the water industry to effectively meet water quality and infrastructure challenges; *and*

WHEREAS, The capacity of such policies and mechanism to facilitate resolution of these challenges in appropriate circumstances supports identification of such policies and mechanisms as "best practices"; *and*

WHEREAS, During a recent educational dialogue, the "2005 NAWC Water Policy Forum," held among representatives from the water industry, State economic regulators, and State and federal drinking water program administrators, participants discussed (consensus was not sought nor determined) and identified over 30 innovative policies and mechanisms that have been summarized in a report of the Forum to be available on the website of the Committee on Water at www.naruc.org; *and*

WHEREAS, As public utility commissions continue to grapple with finding solutions to meet the myriad water and wastewater industry challenges, the Committee on Water hereby acknowledges the Forum's *Summary Report* as a starting point in a commission's review of available and proven regulatory mechanisms whenever additional regulatory policies and mechanisms are being considered; *and*

WHEREAS, To meet the challenges of the water and wastewater industry which may face a combined capital investment requirement nearing one trillion dollars over a 20-year period, the following policies and mechanisms were identified to help ensure sustainable practices in promoting needed capital investment and cost-effective rates: a) the use of prospectively relevant test years; b) the distribution system improvement charge; c) construction work in progress; d) pass-through adjustments; e) staff-assisted rate cases; f) consolidation to achieve economies of scale; g) acquisition adjustment policies to promote consolidation and elimination of non-viable systems; h) a streamlined rate case process; i) mediation and settlement procedures; j) defined timeframes for rate cases; k) integrated water resource management; l) a fair return on capital investment; *and* m) improved communications with ratepayers and stakeholders; *and*

WHEREAS, Due to the massive capital investment required to meet current and future water quality and infrastructure requirements, adequately adjusting allowed equity returns to recognize industry risk in order to provide a fair return on invested capital was recognized as crucial; *and*

WHEREAS, In light of the possibility that rate increases necessary to remediate aging infrastructure to comply with increasing water quality standards could adversely affect the affordability of water service to some customers, the following were identified as best practices to address these concerns: a) rate case phase-ins; b) innovative payment arrangements; c) allowing the consolidation of rates ("Single Tariff Pricing") of a multi-divisional water utility to spread capital costs over a larger base of customers; *and* d) targeted customer assistance programs; *and*

WHEREAS, Small water company viability issues continue to be a challenge for regulators, drinking water program administrators and the water industry; best practices identified by Forum participants include: a) stakeholder collaboration; b) a memoranda of understanding among relevant

State agencies and health departments; c) condemnation and receivership authority; and d) capacity development planning; *and*

WHEREAS, The U.S. Environmental Protection Agency's "Four-Pillar Approach" was discussed as yet another best practice essential for water and wastewater systems to sustain a robust and sustainable infrastructure to comprehensively ensure safe drinking water and clean wastewater, including: a) better management at the local or facility level; b) full-cost pricing; c) water efficiency or water conservation; *and* d) adopting the watershed approach, all of which economic regulators can help promote; *and*

WHEREAS, State drinking water program administrators emphasized the following mechanisms which Forum participants identified as best practices: a) active and effective security programs; b) interagency coordination to assist with new water quality regulation development and implementation, such as a memorandum of understanding; c) expanded technical assistance for small water systems; d) data system modernization to improve data reliability; e) effective *administration and oversight* of the Drinking Water State Revolving Fund to maximize infrastructure remediation, along with permitting investor owned water companies access in all States; f) the move from source water assessment to actual protection; *and* g) providing State drinking water programs with adequate resources to carry out their mandates; *now therefore be it*

RESOLVED, That the National Association of Regulatory Utility Commissioners (NARUC), convened in its July 2005 Summer Meetings in Austin, Texas, conceptually supports review and consideration of the innovative regulatory policies and practices identified herein as "best practices;" *and be it further*

RESOLVED, That NARUC recommends that economic regulators consider and adopt as many as appropriate of the regulatory mechanisms identified herein as best practices; *and be it further*

RESOLVED, That the Committee on Water stands ready to assist economic regulators with implementation of any of the best practices set forth within this Resolution.

Sponsored by the Committee on Water

Adopted by the NARUC Board of Directors July 27, 2005

Exhibit G

**PENNSYLVANIA PUBLIC UTILITY COMMISSION
HARRISBURG, PENNSYLVANIA 17105-3265**

**Petition of Pennsylvania-American Water
Company for Approval to Implement a
Tariff Supplement...Revising the Distribution
Distribution System Improvement Charge**

**Public Meeting held July 11, 2007
JUL-2007-OSA-0161*
Docket No.: P-00062241, *et al.***

MOTION OF CHAIRMAN WENDELL F. HOLLAND

Before us for consideration is the Petition filed by the Pennsylvania American Water Company for approval to implement a tariff supplement revising the distribution system improvement charge ("DSIC"). The revision being sought is a request to raise the DSIC cap from 5% of billed revenues to 7.5% on DSIC eligible infrastructure.¹ Administrative Law Judge Wayne L. Weismandel issued a Recommended Decision which denied the Petition. I disagree with the Recommended Decision and instead will move to grant Pennsylvania-American's Exceptions which succinctly clarify the Petition's consistency with the purpose of DSIC, along with providing ample support as to the benefits expected to accrue to ratepayers with a 7.5% DSIC cap.

If there were ever a regulatory tool literally created right here in Pennsylvania that is recognized as a best practice around the country it is the DSIC. Its main features are that it is:

- Pro-environmental as it significantly decreases line loss of one of our most precious resources;
- Promotes a major objective of this Administration and this Legislature which is to fix Pennsylvania's aging infrastructure; and
- Promotes economic development as it creates hundreds of jobs.

¹ Revenue neutral projects allowed under DSIC include: main and valve replacement, main cleaning and relining, fire hydrant replacement, main extensions to eliminate dead ends, solutions to regionalization projects and meter change outs.

Background

1. National View

The DSIC mechanism is one of the most important regulatory tools of the past decade. It has been cited by the National Association of Regulatory Utility Commissioners as a “Best Practice”² and it has been designated by the Council of State Governments as “Model Legislation.”³ Nationwide, it is common knowledge that infrastructure is deteriorating throughout the country and this dilemma must be addressed in a timely, cost-effective manner.⁴ The U.S. Environmental Protection Agency cites a \$276.8 billion need to upgrade or replace drinking water infrastructure over the next 20 years.⁵ Here in the Commonwealth, the state’s portion of drinking water infrastructure needs over 20 years totals \$10.8 billion.⁶

Many utilities were built more than a century ago and much of today’s plant in service requires expensive upgrading. The unprecedented magnitude of the extent of needed infrastructure upgrades, along with the high cost, call for innovative solutions. Mains that were first placed into the ground a century ago cost approximately \$1 a foot. Today, the remediation or replacement costs range from \$61 to \$100 per foot. Under traditional ratemaking, the pace of remediation ranged from a few hundred years to 900 years, or not in any way nearing a realistic timeframe to match the actual service lives of mains (approximately 75-125 years, with exceptions based on materials and soils). Legislatures in six other states recognized that a new regulatory mechanism was needed to accelerate the pace of infrastructure upgrades at a reasonable cost. DSIC has been a key response toward resolving this challenge.

2. Pennsylvania Perspective

Prior to DSIC’s implementation in 1997, Pennsylvania-American’s timeframe to upgrade its existing, aging infrastructure was 225 years.⁷ Following DSIC’s implementation, the timeframe was reduced by nearly 25% to 170 years. A critical factor is that with its current increased investments in DSIC eligible projects over the 5% cap (the most recent⁸ quarterly filing reached 6.36%), the Company estimates a 33%

² NARUC Board of Directors, “Resolution Supporting Consideration of Regulatory Policies Deemed as Best Practices,” July 27, 2005.

³ Council of State Governments, “Suggested State Legislation,” 2000 Volume 59, pages 44-45.

⁴ Innumerable articles have documented this situation, among the most well known is the American Society of Civil Engineers, “Report Card for America’s Infrastructure,” 2005; water and wastewater infrastructure received grades of “D minus; the grade for American’s infrastructure overall was a “D.”

⁵ U.S. Environmental Protection Agency, “Drinking Water Infrastructure Needs Survey and Assessment,” 2003.

⁶ *Ibid.*

⁷ Other jurisdictional water companies faced similar or worse timeframes.

⁸ As of January 1, 2007.

reduction to 112 years, which more realistically reflects actual service lives.⁹ Matching replacement with service life substantially improves service reliability.

Infrastructure remediation and improved service and service reliability directly benefits customers. Upgrades of deteriorated mains are essential to reduce main breaks, service interruptions and unaccounted for water; and improve water quality, improve pressure, enhance fire protection, and achieve rate stability. Additional ratepayer benefits include these essential goals; DSIC:

- Promoted the acquisition of small and non-viable water systems, consistent with Commission policy (see 52 Pa. Code §§ 69.711 (relating to small and nonviable systems));
- Promoted the regionalization of water systems, consistent with Commission policy (see 52 Pa. Code §69.721 (relating to acquisitions));
- Reduced rate case expense by decreasing the frequency of base rate case filings;
- Allowed water utilities to afford remediation projects that would have otherwise been cost-prohibitive; and
- Decreased main breaks, service interruptions, low pressure problems, and discolored water.¹⁰

When DSIC's implementation was approved by the Commission, several critical safeguards were established, including a cap of 5% of billed revenues.¹¹ Additional safeguards include: resetting the DSIC to zero at the time of the next base rate case or if the utility is over-earning; providing notice to customers of any change in the DSIC rate; audits are conducted as needed, and an annual reconciliation audit is conducted to ascertain any over or under-collections, with any over-collections being refunded with interest at the time of the next DSIC calculation. All mains or other DSIC eligible projects have been placed into service prior to DSIC charges being issued to customers and meet used and useful parameters, which are among the foundations of utility ratemaking principles. These safeguards remain untouched by the Company's requested higher cap.

⁹ Pennsylvania-American Main Brief, page 9.

¹⁰ Aqua Pennsylvania, Inc. Correction to Amicus Curiae Brief, Docket Nos. P-00062241 and P-00062241C-0001, p. 4.

¹¹ Petition of Pennsylvania-American Water Company for Approval to Implement a Tariff Supplement Establishing a Distribution System Improvement Charge, Docket No. P-00961031, Order entered August 16, 1996, see Attachment A, "Sample Tariff Language," p. 4. The Petition was undergoing an appeal in Commonwealth Court when an amendment was enacted by the Legislature to add a section to the Public Utility Code to expressly provide for the allowance of an automatic adjustment charge for infrastructure remediation at 66 Pa. C.S. §1307 (g). The new section of the Statute was signed into law on December 18, 1996.

The Company points out that:

... under the ALJ's criteria, there would not be a need for a DSIC at all, so long as a minimal level of adequate service was being rendered. Fortunately, the General Assembly had a broader vision and has provided the Commission with the tools to replace aging infrastructure in the Commonwealth. PAWC simply requests that the Commission use this tool and permit the Company to increase its DSIC percentage so that the purpose of the law can be realized.¹²

Goal of An Increased Cap

Pennsylvania-American recognized that its ideal spending level for infrastructure remediation "should be adequate to keep pace with the anticipated remaining useful life of the distribution system infrastructure."¹³ The Company explained that in 2006 it accelerated its infrastructure upgrade program by over 50% and replaced 82 miles of mains. This can be compared with the pre-DSIC figure of replacing 25 miles per year. From DSIC's inception in 1997 until 2005, the Company replaced 47 miles of main, or 0.56%. The 2006 increased rate of 0.90% has been maintained in 2007 at a DSIC level of 6.36% for all of 2007, although it is only allowed to collect at 5%. As previously stated, the current accelerated rate should enable the Company to significantly reduce by 34% the amount of time it would take to make all of the needed improvements, from approximately 170 years to 112 years.¹⁴

The Company also noted its current focus on replacing smaller diameter mains due to its discovery that they were found to be a more frequent source of main breaks than larger diameter mains.¹⁵ The Company states that an increased DSIC cap to 7.5% will support its efforts to accelerate the systematic replacement of its older small diameter mains. The company estimates it can reduce by about 20 years the time in which it will be able to make the needed improvements to this segment of its distribution system. The Company points out that in comparison, "an under-funded DSIC is more likely to result in more significant costs associated with unplanned or more extensive system repairs in the future (e.g., more main breaks and service interruptions, higher levels of unaccounted for water, etc.)."¹⁶

¹² Pennsylvania-American Water Company Exceptions, Docket No. P-00062241, p. 11.

¹³ Pennsylvania-American Water Company Main Brief, p. 9.

¹⁴ *Ibid.*, pp. 8-9.

¹⁵ *Ibid.*, p. 11.

¹⁶ *Ibid.*, p. 12.

The Company has determined that a higher investment level is essential for it to keep pace with the anticipated remaining useful life of the distribution system infrastructure.¹⁷ In fact, the Company summarizes the evidence presented in the instant case as revealing a choice between:

... (1) providing the Company with adequate resources (a 7.5% DSIC cap) to support a three-year or more base rate case filing cycle, or (2) providing the Company with more limited resources (a 5% DSIC cap) that would encourage a more frequent base rate case cycle – every year or two.¹⁸

The Company summarizes further that:

... the current DSIC cap of 5% will still be inadequate to provide the Company with resources adequate to achieve the Commission's long term objective – to accelerate the replacement of PAWC's efforts to accelerate its distribution system improvement program and encouraging the Company to make reasonable frequent base rate case filings.¹⁹

A higher DSIC rate today is consistent with the legislative intent to economically accelerate infrastructure remediation:

The DSIC more accurately reflects the ongoing investments and improvements that are made in the water distribution system versus the less frequent but larger step increases that would result from base rate increases without an appropriately funded DSIC. The timely recovery of the fixed costs of infrastructure replacement through the DSIC provides an incentive for increased and continued levels of capital infusion. This results in a stronger and more reliable water distribution system for both current and future customers.²⁰

Moreover, I note that Pennsylvania-American's customers' rates at the 5% DSIC rate average \$1.75 a month. With a 7.5% DSIC, that rate will increase by \$1.00 a month. It should be kept in mind that this rate will be reset to zero following the next base rate case (or at any time that the Company is over-earning) and it takes a number of billing cycles of progressive increases over a few years to rise to the allowed level of the cap.

¹⁷ *Ibid.*, p. 9

¹⁸ Pennsylvania-American Exceptions, p. 12.

¹⁹ *Ibid.*

²⁰ Pennsylvania-American Main Brief, p. 13.

Most importantly, DSIC represents a dollar-for-dollar recovery of prudent expenses incurred for improving reliability to customers.

In addition, a response is necessary to the argument put forth by the Office of Consumer Advocate (“OCA”) that simple presentation of expenses virtually guarantees recovery.²¹ Expense recovery is granted only for those DSIC eligible projects that are prudently incurred, in service and used and useful. In raising the level of DSIC expense recovery, we clearly intend to continue its cautious use. Contrary to the OCA’s reference to the reasoning of the Commonwealth Court in the recent Collection System Improvement Charge Appeal,²² the DSIC review and audit process includes a determination of compliance and prudence. Hence, the Court’s reference to recovery of projects being relatively automatic (using the example of a solid gold manhole cover being allowed, provided the expense was made and submitted) is simply not accurate nor reflective of the extensive and thorough DSIC review process.

Finally, I am mindful of the value of DSIC: “its success cannot be denied. It is now time to improve upon that success by allowing an incremental increase in the cap.”²³ I wholeheartedly agree.

THEREFORE, I MOVE:

1. That the Recommended Decision of Administrative Law Judge Wayne L. Weisman is rejected, consistent with this Motion;
2. That the Exceptions of the Pennsylvania-American Water Company are granted;
3. That the Petition of Pennsylvania-American Water Company to implement a tariff supplement revising the distribution system improvement charge is granted.
4. That the Office of Special Assistants shall prepare the appropriate order consistent with this Motion.

DATE

WENDELL F. HOLLAND, CHAIRMAN

²¹ Office of Consumer Advocate Main Brief, p. 12.

²² *Popowsky v. Pa. PUC*, 869 A.2d 1144, 1156 (2005).

²³ Aqua Pennsylvania Amicus Curiae Brief, p. 3.

Exhibit H

| Line No. | [A] Pinale Valley | [B] | [C] | [D] |
|-----------------------|---|--------------|-----|-----|
| TEST YEAR DATA | | | | |
| 1 | | | | |
| 2 | | | | |
| 3 | Eligible DSIC Plant in Service | \$ 2,500,000 | | |
| 4 | Accumulated Depreciation | | | |
| 5 | (Sch. 8, p. 1) | | | |
| 6 | Eligible DSIC Plant Rate Base | \$ 2,500,000 | | |
| 7 | Required Rate of Return | 9.52% | | |
| 8 | (Proposed) | | | |
| 9 | Required Operating Income | \$ 238,000 | | |
| 10 | (Ln. 6 x Ln. 7) | | | |
| 11 | Revenue Conversion Factor | 1.6556 | | |
| 12 | (Decision No. 71845) | | | |
| 13 | Revenue Requirement - Return on Eligible DSIC Plant | \$ 394,033 | | |
| 14 | (Ln. 9 x Ln. 11) | | | |
| 15 | | | | |
| 16 | Depreciation on Eligible DSIC Plant | \$ 45,248 | | |
| 17 | (Sch. 8, p. 1) | | | |
| 18 | | | | |
| 19 | Total Revenue Requirement | \$ 439,281 | | |
| 20 | (Ln. 13 + Ln. 16) | | | |
| 21 | | | | |
| 22 | Total Operating Revenue | 16,574,910 | | |
| 23 | | | | |
| 24 | Maximum increase cap | 7.5% | | |
| 25 | | | | |
| 26 | Total Operating Revenue Limited by cap | \$ 1,243,118 | | |
| 27 | (Ln. 22 X Ln. 24) | | | |
| 28 | | | | |
| 29 | Total Revenue Requirement (lessor of L 19 or 26) | \$ 439,281 | | |
| 30 | | | | |
| 31 | | | | |
| 32 | | | | |
| 33 | | | | |
| 34 | | | | |
| 35 | | | | |

PINAL VALLEY (CASA GRANDE/COOLIDGE)

| Current Rates | Proposed Rates | Total [B+C] |
|--------------------|----------------|-------------|
| Decision No. 71845 | DSIC | |
| \$ 15.79 | \$ 0.61 | \$ 16.40 |
| \$ 1.3700 | \$ 0.0427 | 1.4127 |
| \$ 1.7123 | \$ 0.0427 | 1.7550 |
| \$ 2.1406 | \$ 0.0427 | 2.1833 |

PINAL VALLEY (STANFIELD)

| Current Rates | Proposed Rates | Total [B+C] |
|--------------------|----------------|-------------|
| Decision No. 71845 | DSIC | |
| \$ 15.79 | \$ 0.61 | \$ 16.40 |
| \$ 2.4379 | \$ 0.0427 | 2.4806 |
| \$ 3.0476 | \$ 0.0427 | 3.0903 |
| \$ 3.8097 | \$ 0.0427 | 3.8524 |
| \$ 30.28 | \$ 0.99 | \$ 31.27 |
| \$ 41.58 | \$ 0.99 | \$ 42.57 |

Average Residential Bill (5/8 x 3/4 meter) - Casa Grande / Coolidge (9,062 gallons of usage)

Average Residential Bill (5/8 x 3/4 meter) - Stanfield (9,062 gallons of usage)

Exhibit

I

ITT

VALUE OF WATER SURVEY

AMERICANS ON THE U.S. WATER CRISIS

650

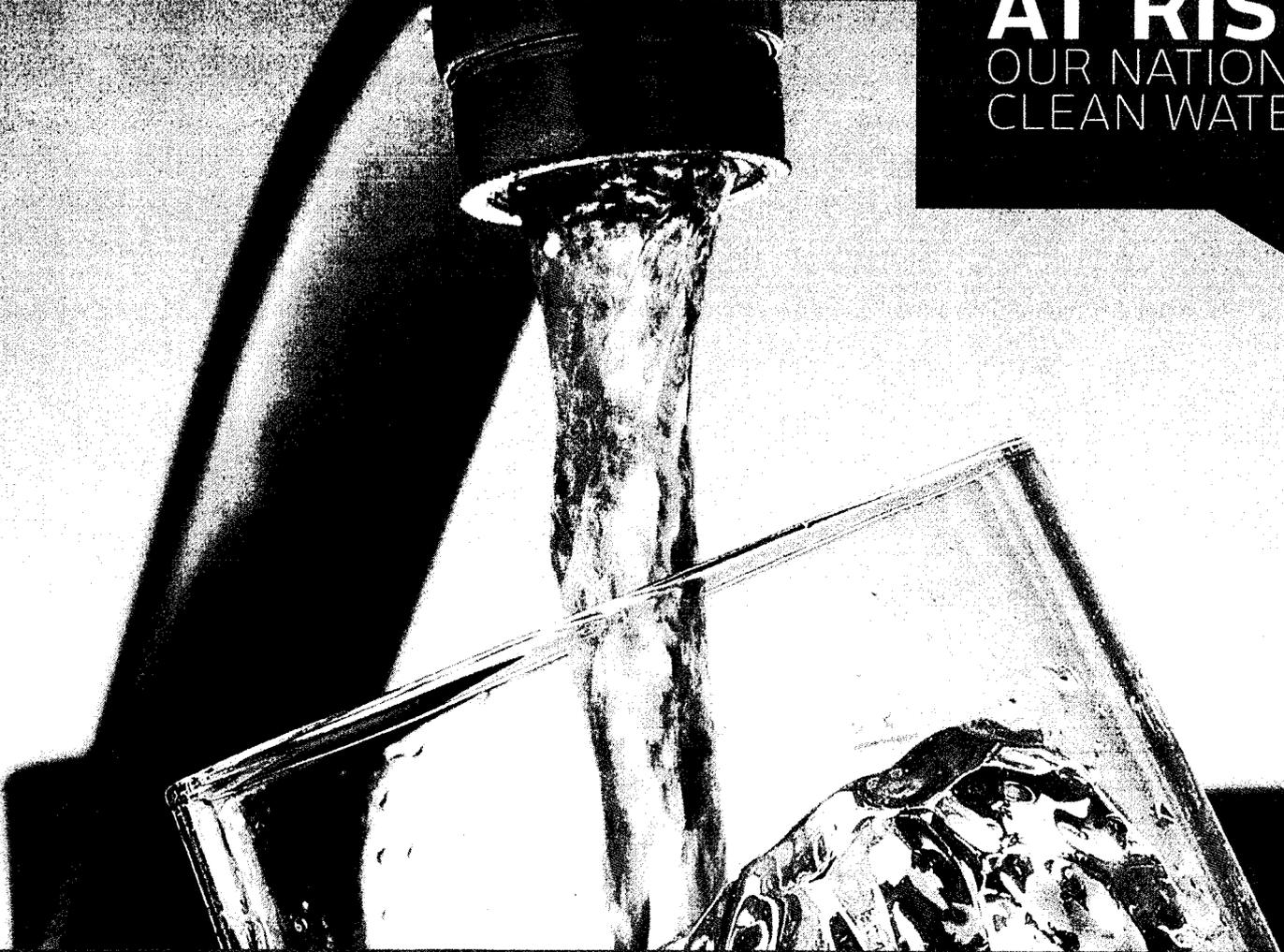
WATER MAIN
BREAKS
PER DAY

\$2.6

BILLION IN
LOST WATER
EVERY YEAR

AT RISK

OUR NATION'S
CLEAN WATER



EXECUTIVE SUMMARY

95% of American voters value water over any other service they receive, including heat and electricity

Our nation's industrial and agricultural businesses—among the heaviest water users—rank it second, after only electricity

About three out of four American voters and businesses* say disruptions in the water system would have direct and personal consequences

Too many take clean water for granted: 69% of voters, 72% of businesses*

When asked, U.S. voters and businesses* do express concern about our nation's water.

- ◆ Nearly one in four American voters is "very concerned" about the state of the nation's water infrastructure
- ◆ 29% percent of voters agree that water pipes and systems in America are crumbling and approaching a state of crisis
- ◆ 80% of voters say water infrastructure needs reform; about 40% say major reform

*INDUSTRIAL AND AGRICULTURAL BUSINESSES ONLY

EXECUTIVE SUMMARY

People understand that fixing our nation's water infrastructure problems is a shared responsibility:

- 💧 85% of voters, 83% of businesses* agree federal, state and local governments should invest money in upgrading our water pipes and systems
- 💧 79% of voters, 75% of businesses* agree and think government officials need to spend more time addressing water issues
- 💧 Both citizens and businesses* understand and accept responsibility
- 💧 63% of American voters, and 57% of businesses* say they are willing to pay a little more each month to upgrade our water system

People everywhere are willing to pay more, regardless of region, residence, gender, age or political affiliation

- 💧 Voters are willing to pay on average \$6.20 more per month
- 💧 If we took them up on their offer, the United States could invest about \$5.4 billion more per year in our nation's water infrastructure**
- 💧 This is more than four times the FY09 federal investment in our nation's drinking water systems

*INDUSTRIAL AND AGRICULTURAL BUSINESSES ONLY

**BASED ON 2010 CENSUS U.S. BUREAU PROJECTIONS: 114,200,000 U.S. HOUSEHOLDS

ARIZONA WATER COMPANY



Docket No. W-01445A-10-_____

W-01445A-10-0517

2010 RATE HEARING
For Test Year Ending 12/31/09

PREPARED
DIRECT TESTIMONY & EXHIBITS
OF
Joel M. Reiker

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1
2 **ARIZONA WATER COMPANY**
3

4 **Direct Testimony of**

5 **Joel M. Reiker**

6 **I. Introduction and Qualifications**

7 **Q. PLEASE STATE YOUR NAME, EMPLOYER, AND OCCUPATION.**

8 A. My name is Joel M. Reiker. I am employed by Arizona Water Company (the
9 "Company") as Manager of Rates and Regulatory Accounting. In this role, my
10 responsibilities include the preparation and support of regulatory filings related to
11 the Company's rates and charges for service.

12 **Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND WORK
13 EXPERIENCE.**

14 A. In 1998, I graduated from the Arizona State University School of Management,
15 receiving a Bachelor of Science degree in global business with a specialization in
16 financial management. I have since attended various educational programs and
17 classes on public utility and regulatory issues, including the National Association of
18 Regulatory Utility Commissioners ("NARUC") and the Institute of Public Utilities'
19 Regulatory Studies program at Michigan State University. From 1999 to 2005, I
20 was employed by the Arizona Corporation Commission ("Commission") as a Staff
21 Rate Analyst in the Utilities Division. During my employment with the Commission,
22 my responsibilities included providing recommendations on behalf of Staff
23 regarding rate of return, mergers and acquisitions, divestitures, financings,
24 affiliated interests issues, and I occasionally acted as arbitrator in disputes brought
25 before the Utilities Division. Subsequent to my employment with the Commission,
26 I was employed by the American Water Works Service Company ("American
27 Water") as Senior Regulatory Analyst. My responsibilities with American Water
28

1 included the preparation and support of regulatory filings, including rate cases, on
2 behalf of utility subsidiaries in the states of Arizona, California, New Mexico and
3 Hawaii. In 2007, I joined the Company in my current position as Manager of Rates
4 and Regulatory Accounting. I am a member of the American Water Works
5 Association ("AWWA") and the Society of Utility and Regulatory Financial Analysts
6 ("SURFA"), and I am a SURFA Certified Rate of Return Analyst. Appendix A
7 contains a listing of my relevant regulatory experience.

8 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE COMMISSION?**

9 A. Yes. I have testified before the Commission in cases involving rates, mergers and
10 acquisitions, financings, complaints, and the affiliated interests rules. I have also
11 testified in California before the California Public Utilities Commission on issues
12 regarding rate of return, risk and revenue decoupling, and I have prepared pre-
13 filed testimony addressing marginal cost-based special contracts with the New
14 Mexico Public Regulation Commission.

15 **II. Purpose and Scope of Testimony**

16 **Q. WHAT IS THE SCOPE OF YOUR TESTIMONY IN THIS PROCEEDING?**

17 A. I address several issues and specific adjustments in this general rate case
18 application, including the development of rate base, working capital requirement,
19 and net operating income for the Company's Western Group for the historical
20 twelve month period ending December 31, 2009 ("Test Year"). I also sponsor the
21 calculation of the associated increase in gross revenue requirement, as well as the
22 Company's cost of service study and proposed rate design for each system in the
23 Western Group.

1 Q. DOES YOUR TESTIMONY IN THIS PROCEEDING INCORPORATE THE
2 RECOMMENDATIONS OF OTHER COMPANY WITNESSES?

3 A. Yes. My testimony in this proceeding incorporates recommendations sponsored in
4 the direct testimonies of William M. Garfield, Joseph D. Harris, Fredrick K.
5 Schneider and Thomas M. Zepp.

6 Q. WHICH OF THE COMPANY'S SYSTEMS ARE INCLUDED IN THIS GENERAL
7 RATE CASE APPLICATION?

8 A. This application includes all of the Company's water systems located in its
9 Western Group. The Company's Western Group includes the Pinal Valley, White
10 Tank, and Ajo water systems.

11 The Pinal Valley water system was formed as a result of consolidating the
12 water systems formerly known as Casa Grande, Coolidge, and Stanfield. Decision
13 No. 71845, dated August 24, 2010 ("Decision 71845") approved the phased
14 consolidation of these systems, under which the accounting records for Casa
15 Grande, Coolidge and Stanfield were fully consolidated into Pinal Valley.

16 Q. WERE THE GENERAL SERVICE RATES FOR CASA GRANDE, COOLIDGE,
17 AND STANFIELD FULLY CONSOLIDATED IN DECISION 71845?

18 A. No. Decision 71845 fully consolidated the fixed basic service charges of all three
19 systems, but only the commodity rates, tariffs, and billing records for Casa Grande
20 and Coolidge were fully consolidated. The Stanfield water system retained
21 separate commodity rates, which were to be fully consolidated into Pinal Valley in
22 a future rate proceeding. As more fully discussed by Mr. Harris, in this proceeding
23 the Company proposes to bring the commodity rates for the Stanfield water
24 system one step closer to those of Pinal Valley, consistent with the Company's
25 consolidation study filed in Docket No. 08-0440 and attached to Mr. Harris' direct
26 testimony.

1 Q. PLEASE IDENTIFY THE EXHIBITS AND ASSOCIATED SCHEDULES YOU ARE
2 SPONSORING.

3 A. I sponsor the rate case exhibits and schedules marked A through C and E through
4 H accompanying the Company's application in this proceeding, while Mr. Harris
5 sponsors the D Schedules. These schedules constitute all of the information
6 required from Class A utilities pursuant to Arizona Administrative Code ("A.A.C.")
7 R14-2-103.B. I also sponsor Exhibits JMR-1 through JMR-6 attached to this pre-
8 filed testimony.

9 Q. MR. REIKER, WERE THESE EXHIBITS PREPARED BY YOU OR UNDER
10 YOUR DIRECTION AND SUPERVISION?

11 A. Yes, they were.

12 Q. DID THE COMPANY FILE THE ADDITIONAL INFORMATION REQUIRED FOR
13 CLASS A, B AND C UTILITIES PURSUANT TO A.A.C. R14-2-103.B.5?

14 A. Yes. These additional filing requirements are included as Attachment A to the
15 Company's application.

16 **III. Central Arizona Project ("CAP") Hook-Up Fee**

17 Q. WHAT IS THE CAP HOOK-UP FEE?

18 A. The CAP hook-up fee was approved in Decision No. 68302 (November 14, 2005),
19 and remains in effect for the Company's Pinal Valley (Casa Grande and Coolidge)
20 and White Tank water systems for the purpose of recovering ongoing and deferred
21 CAP Municipal and Industrial ("M&I") capital costs.

22 Q. DID THE COMMISSION REEVALUATE THE CAP HOOK-UP FEES IN DOCKET
23 NO. 08-0440?

24 A. Yes. The Company provided a true-up of the CAP hook-up fees in Docket No. 08-
25 0440 which showed that as of December 31, 2007, the amount of deferred CAP
26 M&I capital charges recovered via the CAP hook-up fees was in line with
27 projections and the Company requested that the fees be kept in place for review in
28

1 the next rate proceeding. Staff agreed with the Company's request, and
2 recommended that the Company's CAP hook-up fees be reviewed in its next
3 Western Group rate case, or by December 31, 2012.¹ In Decision 71845, the
4 Commission authorized the Company to continue collecting the CAP hook-up fees
5 until its next Western Group rate case, or December 31, 2012, whichever comes
6 first.²

7 **Q. IS THE COMPANY PROVIDING ANOTHER TRUE-UP OF THE CAP HOOK-UP**
8 **FEEES IN THIS PROCEEDING?**

9 A. Yes. In order to facilitate the Commission's review of the CAP hook-up fees in this
10 proceeding, the Company has prepared a true-up of the fees for the Pinal Valley
11 and White Tank systems through the end of the Test Year. These schedules are
12 attached hereto as Exhibits JMR-1 (Casa Grande), JMR-2 (Coolidge), and JMR-3
13 (White Tank). Page one, column G, line 37 of the respective Exhibits shows the
14 balance of deferred CAP M&I capital charges as of December 31, 2009. As of that
15 date, the Company had yet to recover \$4,651,683 in previously deferred CAP M&I
16 capital charges in the Pinal Valley and White Tank water systems via the CAP
17 hook-up fees. The Company expects this balance to increase over the coming
18 years, as actual customer growth has been, and is expected to continue to be,
19 significantly below the levels assumed in the projections upon which the CAP
20 hook-up fees are based.

21 **Q. IS THE COMPANY REQUESTING COMMISSION AUTHORITY TO CONTINUE**
22 **COLLECTING THE CAP HOOK-UP FEES IN THE PINAL VALLEY AND WHITE**
23 **TANK WATER SYSTEMS?**

24 A. Yes. However, the Company is requesting that the present CAP hook-up fees be
25 consolidated into a single fee of \$204 for a 5/8- by 3/4-inch meter (scaled higher for
26

27 ¹See Igwe direct testimony, p. 29 at 5-9, Docket No. 08-0440.

28 ²See Decision No. 71845, p. 92 at 24-26.

1 larger meter sizes) in the Pinal Valley and White Tank systems. As discussed by
2 Mr. Harris in his direct testimony and in Section IV below, the Company is
3 requesting a phased consolidation of the Pinal Valley and White Tank systems in
4 this proceeding. Under the Company's consolidation proposal, the general service
5 rates of the Pinal Valley and White Tank water systems will ultimately be
6 consolidated. Consistent with this approach, the CAP hook-up fees for these
7 systems should be consolidated into a single CAP hook-up fee at this time.

8 **Q. HOW DID YOU ARRIVE AT A CONSOLIDATED CAP HOOK-UP FEE OF \$204**
9 **FOR THE CONSOLIDATED PINAL VALLEY AND WHITE TANK WATER**
10 **SYSTEMS?**

11 A. The consolidated CAP hook-up fee of \$204 in the Pinal Valley and White tank
12 water systems is based upon the original customer growth projections and
13 assumed CAP hook-up fee collections for the years 2006 through 2025, attached
14 to Decision No. 68302. The Company is not requesting authority to increase or
15 decrease the CAP hook-up fees. Rather, the Company is only requesting
16 authority to consolidate the CAP hook-up fees. Exhibit JMR-4, page 1, column H,
17 line 41 shows the calculation of the consolidated fee for a $\frac{5}{8}$ - by $\frac{3}{4}$ -inch meter.
18 Lines 46 – 53 of the same column show the consolidated fees at increasing meter
19 sizes, which are based upon the current CAP hook-up fee multiples in Casa
20 Grande.

21 **Q. WHY IS THE COMPANY NOT REQUESTING AUTHORITY TO INCREASE OR**
22 **DECREASE THE CAP HOOK-UP FEES?**

23 A. Although the Company expects the balance of deferred CAP M&I capital charges
24 to increase in the near-term, the Commission will have an opportunity to review
25 the CAP hook-up fees again in the next Western Group rate case which, other
26 things equal, the Company expects to file in 2013 with a 2012 Test Year.
27 Additionally, the Company believes that any adjustment to the CAP hook-up fees
28

1 should only take place after the affected service areas have experienced a more
2 normalized level of customer growth compared to recent levels, thus allowing for a
3 more useful evaluation.

4 **IV. Summary of Revenue Requirement**

5 **Q. PLEASE EXPLAIN SCHEDULE A-1.**

6 A. Schedule A-1 to the application is titled "Computation of Increase in Gross
7 Revenue Requirement." The increase in gross revenues for each system in the
8 Western Group represents the change in gross revenues that the Company has
9 determined is necessary to recover the cost, including the cost of capital, of
10 providing safe, reliable and adequate service to its customers. Page 1 of
11 Schedule A-1 includes a summary for the Western Group. As shown on line 23 of
12 page 1, the total required increase in gross revenues for the Western Group based
13 on the historical Test Year ended December 31, 2009 is \$5,097,223, or 26.75
14 percent over current base rates.

15 **Q. WHAT IS THE CONSOLIDATED REVENUE ADJUSTMENT SHOWN ON LINE
16 21 OF SCHEDULE A-1?**

17 A. The consolidated revenue adjustment represents the increase/(decrease) in the
18 revenue requirement of each system resulting from the Company's proposed rate
19 design. In systems where the Company is proposing rate consolidation, the
20 adjustment will be positive or negative. The total (net) consolidated revenue
21 adjustment for the Western Group is zero. As shown on Schedules A through H,
22 the Company has provided revenue requirement data for each of the water
23 systems included in this filing as they currently exist. As explained by Mr. Harris in
24 his testimony, the Company is proposing a phased consolidation of the Pinal
25 Valley and White Tank water systems, under which both systems will have
26 common residential and commercial rates and, while retaining different general
27 service rates for industrial customers. Under this approach, the financial and
28

1 operating data of the White Tank and Pinal Valley water systems will be fully
2 consolidated, while tariffs and billing records will remain separate until industrial
3 general service rates are fully consolidated in a future rate proceeding. I will
4 address rate consolidation further in Section VII of this testimony.

5 **V. Rate Base and Rate Base Adjustments**

6 **A. Rate Base**

7 **Q. HOW DID YOU ARRIVE AT THE TEST YEAR ORIGINAL COST RATE BASE**
8 **SHOWN ON SCHEDULE B-1, LINE 23?**

9 A. The original cost rate base was calculated by establishing the balance of utility
10 plant in service at the end of the Test Year, per the Company's books, as shown in
11 column A, lines 3 – 9 of Schedule B-2. Typical rate base deductions (accumulated
12 depreciation, advances for construction, etc.) and additions (working capital, etc.)
13 were then calculated to arrive at the actual end-of-Test Year rate base shown in
14 column A, line 30 of Schedule B-2. Finally, the Company made various pro forma
15 adjustments (columns B through J of Schedule B-2) to the actual end-of-Test Year
16 rate base to arrive at the adjusted end-of-Test Year rate base shown in column L
17 of Schedule B-2. As shown in column L, line 30 of Schedule B-2, and summarized
18 on Schedule B-1, the Western Group's total adjusted end-of-Test Year rate base is
19 \$57,714,878. The Company's original cost rate base is used as its fair value rate
20 base for the purposes of this proceeding.

21 **Q. HOW DID YOU ESTIMATE THE WORKING CASH COMPONENT OF WORKING**
22 **CAPITAL SHOWN ON SCHEDULE B-5, LINE 3?**

23 A. The working cash component of required working capital was estimated using the
24 "lead/lag study" methodology. A lead/lag study examines the net lag days
25 between: (1) the time lag between services rendered and the receipt of revenues
26 for such services and (2) the time lag between the recording of costs and the
27 payment of such costs. The lead/lag study submitted by the Company in its
28

1 recently concluded 2007 Test Year rate case (Docket No. 08-0440) was used as a
2 starting point to estimate the working cash requirement in this case. Minor
3 adjustments were made to reflect the actual number of Test Year revenue lag
4 days for each system as well as the number of purchased water lag days in the
5 White Tank system.³

6 **Q. PLEASE RECONCILE THE REMAINING WORKING CAPITAL**
7 **COMPONENTS LISTED ON LINES 5 – 9 OF SCHEDULE B-5 WITH THE**
8 **COMPANY'S COMPARATIVE BALANCE SHEET SHOWN ON SCHEDULE**
9 **E-1.**

10 A. The amount of materials and supplies inventories, required bank balances, and
11 prepayments included in the required working capital allowance shown on
12 Schedule B-5 represent a thirteen-month average, whereas the balance sheet
13 shown on Schedule E-1 represents a single point in time. A thirteen-month
14 average balance of the aforementioned working capital components eliminates
15 daily fluctuations and more accurately reflects ongoing balances.

16 **B. Rate Base Adjustments**

17 **Q. PLEASE EXPLAIN RATE BASE ADJUSTMENT RB-1 – ADJUST RATE BASE**
18 **TO INCLUDE POST-TEST YEAR PLANT.**

19 A. Rate base adjustment RB-1, detailed on pages 1 – 5 of the Appendix to Schedule
20 B-2, increases the end-of-Test Year balance of utility plant and accumulated
21 depreciation to reflect revenue-neutral utility plant additions placed into service
22 after the end of the Test Year. Revenue-neutral utility plant includes only those
23 items required for the provision of service to customers during the Test Year.

24 Rate base adjustment RB-1 increases the Western Group's gross utility
25 plant in service by \$2,829,809, and increases accumulated depreciation by
26

27
28 ³The adjusted Test Year operating expenses in Docket No. 08-0440 did not include purchased water expense for the White Tank system. Thus, it was necessary to calculate the number of purchased water lag days for the Test Year in this case.

1 \$48,948. This adjustment assumes that these items were placed into service on
2 December 31, 2009, and assumes for ratemaking purposes that the Company
3 recorded a half-year of depreciation on these additions, consistent with standard
4 utility plant accounting practices.

5 **Q. PLEASE EXPLAIN RATE BASE ADJUSTMENT RB-2 – AMORTIZE**
6 **REGULATORY ASSETS AND LIABILITIES APPROVED IN PRIOR RATE**
7 **CASES.**

8 A. Rate base adjustment RB-2, detailed on page 6 of the Appendix to Schedule B-2,
9 is the adjustment necessary to amortize regulatory assets approved in Decision
10 Nos. 68302 and 71845, the two most recent rate cases for the Western Group.
11 Rate base adjustment RB-2 amortizes these items through the end of the Test
12 Year, resulting in a net regulatory asset of \$502,505 in the Pinal Valley system.
13 This regulatory asset represents previously deferred CAP M&I capital charges that
14 were deemed used and useful by the Commission in prior rate proceedings.

15 **Q. PLEASE EXPLAIN RATE BASE ADJUSTMENT RB-3 – ALLOCATE PHOENIX**
16 **OFFICE AND METER SHOP RATE BASE.**

17 A. Rate base adjustment RB-3, detailed on page 7 of the Appendix to Schedule B-2,
18 is the adjustment necessary to allocate rate base items related to the Phoenix
19 office and meter shop to each system, consistent with previously approved
20 allocation methods. Phoenix office and meter shop net rate base is allocated
21 using a three-factor formula. The three-factor formula is based on the ratios of
22 each system's number of customers, gross plant less intangibles, and payroll, to
23 total-company customers, gross plant less intangibles, and payroll.

24 **VI. Income Statement**

25 **A. Test Year Revenues and Revenue-Based Adjustments**

26 **Q. DID YOU VERIFY AND PROVE THE TEST YEAR REVENUES?**

1 A. Yes. Schedule H-5 shows the Company's bill count. The bill count lists the
2 number of bills by thousand-gallon block and the cumulative consumption by rate
3 block for each rate schedule. The bill count was prepared using the methodology
4 described in Appendix C of the AWWA's Manual of Water Supply Practices M1,
5 and it is presented in a format consistent with A.A.C. R14-2-103 (Appendix), as
6 well as prior rate case filings by the Company.

7 As shown on page 1 of Schedule H-2, column E, line 46, the Western
8 Group's total billed water revenues during the Test Year were \$18,285,701,
9 compared to total adjusted general ledger ("GL") water revenues of \$18,285,606,
10 shown on page 1 of Schedule H-2, column K, line 46. The unreconciled difference
11 of \$95 (\$18,285,701 - \$18,285,606) represents 0.00 percent of adjusted GL water
12 revenues. Revenues for each of the Western Group water systems are reconciled
13 to within ± 0.15 percent of adjusted GL water revenues on the remaining pages of
14 Schedule H-2.⁴

15 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-1 – REMOVE**
16 **SALES TAXES FROM REVENUES AND EXPENSES.**

17 A. Income statement adjustment IS-1, detailed on page 1 of the Appendix to
18 Schedule C-2, is a pro forma adjustment to remove revenue-based taxes from
19 operating revenues and expenses. The purpose of the adjustment is to segregate
20 revenues billed pursuant to the Company's tariffs, which exclude sales taxes and
21 regulatory assessments, from total operating revenues, which include sales taxes
22 and regulatory assessments. Because the Company's tariff rate for coin machine
23 service includes sales tax, sales taxes on coin machine revenues were not
24 removed. Income statement adjustment IS-1 reduces revenues and expenses by
25
26

27
28 ⁴A correlation of bill count revenue to actual billed revenue of 3 percent or less generally indicates that the bill tabulation is sufficiently accurate for rate-design purposes. See AWWA M1 Manual, p. 315.

1 \$1,750,131 in the Western Group, and has no effect on the Company's adjusted
2 Test Year operating income.

3 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-2 – ELIMINATE**
4 **NET UNBILLED REVENUES AND EXPENSES.**

5 A. Income statement adjustment IS-2, detailed on page 2 of the Appendix to
6 Schedule C-2, removes the effect of the year-end accounting requirement to
7 accrue revenues earned but not yet billed and expenses incurred but not yet
8 invoiced. In January of each year, the prior year's unbilled revenue and expense
9 accounting adjustments recorded in December are reversed. In December of
10 each year, the revenues earned but not yet billed to customers and expenses
11 incurred but not yet invoiced by suppliers are quantified and recorded as a year-
12 end accounting adjustment. The net effect of the January and December
13 accounting adjustments are removed from the adjusted operating income by
14 including this pro forma adjustment. This adjustment reduces Test Year revenues
15 and expenses by \$81,477 and \$11,637, respectively.

16 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-3 – ELIMINATE**
17 **MONITORING ASSISTANCE PROGRAM ("MAP") REVENUES AND**
18 **EXPENSES.**

19 A. Income statement adjustment IS-3, detailed on page 3 of the Appendix to
20 Schedule C-2, removes the surcharge revenues and Test Year expenses
21 associated with the Arizona Department of Environmental Quality's ("ADEQ")
22 MAP. The MAP initially provided the required testing for three categories of
23 constituents: inorganic, synthetic organic chemicals, and volatile organic
24 chemicals. In addition to these constituents, the program now includes testing for
25 asbestos, radionuclides, nitrite, and nitrate.

26 For each system that is required to participate in the MAP, the Company
27 must pay an annual fee to the ADEQ based on a formula in that agency's
28

1 regulations covering the normal testing requirements. Pursuant to the Company's
2 MAP Surcharge Tariff, MA-262, a filing is made with the Director of the Utilities
3 Division in October of each year to establish the surcharge to be effective
4 beginning the following January. The MAP surcharge revenues of \$5,419
5 collected in 2009 and the MAP expenses of \$21,799, recorded in 2009 for the
6 Western Group, should be removed from the Test Year operating income to
7 determine new base rates in this proceeding.

8 **Q. WHAT ARE THE ADVANTAGES OF RETAINING THIS METHOD OF DEALING**
9 **WITH MAP COSTS?**

10 A. There are several benefits to retaining the procedure as currently designed. First,
11 because the testing costs are outside the control of the Company and set by
12 another State agency independent of the Commission, it is beneficial to inform
13 customers on their bills that participation in MAP testing is required by the ADEQ
14 and not the Commission. Additionally, the MAP surcharge procedure provides a
15 direct benefit to customers when MAP program cost reductions realized in the past
16 are passed on to customers by way of a reduced MAP surcharge, or a water
17 system's requirement to participate in the MAP is eliminated altogether as a result
18 of customer growth.

19 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-4 – ELIMINATE**
20 **ARSENIC COST RECOVERY MECHANISM ("ACRM") REVENUES.**

21 A. Income statement adjustment IS-4, detailed on page 4 of the Appendix to
22 Schedule C-2, removes the Test Year surcharge revenues collected pursuant to
23 the Company's ACRM. In the Test Year, the Company had ACRMs approved for
24 its Pinal Valley and White Tank water systems in the Western Group. This
25 adjustment reduces revenues by \$2,032,454, reflecting the recovery of capital
26 costs (return and depreciation) and certain qualifying operating expenses related
27 to arsenic treatment facilities. Because the capital and operating costs associated
28

1 with these facilities are reflected in the adjusted Test Year operating income, the
2 Test Year revenue collected pursuant to the ACRM should be removed.

3 **Q. IS THE COMPANY REQUESTING AUTHORITY TO FILE ADDITIONAL ACRMS**
4 **IN THE FUTURE?**

5 A. Yes. As explained by Mr. Harris and Mr. Schneider, the Company must design
6 and construct additional arsenic treatment facilities in the Pinal Valley system.
7 Without the continued authority to implement surcharges under the ACRM, the
8 capital and operating costs related to these federally-mandated projects will go
9 unrecovered for an extended period of time. It is for this reason that the Company
10 requests authority in this docket to file additional ACRM surcharges, to be "trued-
11 up" in a future rate proceeding.

12 **Q. DID THE COMMISSION AUTHORIZE THE COMPANY TO FILE FOR**
13 **ADDITIONAL ACRM SURCHARGES IN DECISION 71845?**

14 A. Yes. In Decision 71845, the Commission recognized the ACRM's usefulness in
15 providing the Company an opportunity to recover certain types of discrete cost
16 increases associated with major plant investment, and authorized the Company to
17 file for additional ACRM surcharges in the Sedona and Superstition systems.

18 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-5 – ANNUALIZE**
19 **REVENUES AND EXPENSES TO REFLECT END-OF-TEST YEAR**
20 **CUSTOMERS.**

21 A. Income statement adjustment IS-5, detailed on pages 5 – 10 of the Appendix to
22 Schedule C-2, is the adjustment necessary to match revenues and expenses with
23 end-of-Test Year rate base. This is accomplished by adjusting revenues and
24 expenses to reflect the number of customers served by the Company on
25 December 31, 2009, the last day of the Test Year. The adjustment to revenues of
26 \$63,420 in the Western Group is the difference between the revenues generated
27 by the Test Year 2009 bill count, shown on Schedule H-5, and revenues
28

1 generated by a bill count reflecting the number of customers actually served on
2 December 31, 2009.

3 The additional \$19,330 in expenses for source of supply, pumping, and
4 water treatment were calculated by multiplying (1) the difference between (i) the
5 number of gallons sold per the Test Year bill count, and (ii) the number of gallons
6 sold per a bill count reflecting the number of customers served on December 31,
7 2009, by (2) the average costs shown on lines 30–32 of Schedule E-7.

8 The additional \$27,517 in transmission and distribution, customer
9 accounting, and administrative and general expenses was calculated by
10 multiplying (1) the difference between (i) the number of customers reflected in the
11 Test Year bill count and, (ii) a bill count reflecting the number of residential and
12 commercial customers served on December 31, 2009, by (2) the average costs
13 shown on lines 35–37 of Schedule E-7.

14 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-6 – ADJUST**
15 **REVENUES TO REFLECT NEW RATES EFFECTIVE JULY 1, 2010.**

16 A. Income statement adjustment IS-6, detailed on pages 11-16 of the Appendix to
17 Schedule C-2, adjusts revenues to reflect the rates recently approved for the
18 Company (including the Western Group) in Decision 71845. This adjustment to
19 annualize those new rates increases Test Year revenues in the Western Group by
20 \$4,165,876.

21 **B. Expense-Based Adjustments**

22 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-7 – ANNUALIZE**
23 **PAYROLL EXPENSE.**

24 A. Income statement adjustment IS-7, detailed on page 17 of the Appendix to
25 Schedule C-2, increases payroll expense to reflect known and measurable
26 increases to hourly pay rates. This adjustment is intended to recognize currently
27 known and measurable pay rates as though they were in effect from the beginning
28

1 of the Test Year. The adjustment to annualize payroll expense is \$199,824 in the
2 Western Group.

3 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-8 – ANNUALIZE**
4 **PAYROLL TAXES.**

5 A. Income statement adjustment IS-8, detailed on page 18 of the Appendix to
6 Schedule C-2, adjusts payroll-related taxes to correspond to the pro forma payroll
7 expense annualized in income statement adjustment IS-7. The adjustment to
8 annualize payroll taxes is \$18,932 in the Western Group.

9 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-9 – ANNUALIZE**
10 **401(K) EXPENSE.**

11 A. Income statement adjustment IS-9, detailed on page 19 of the Appendix to
12 Schedule C-2, adjusts the Company's 401(k) expense to incorporate the pro forma
13 payroll expense annualized in income statement adjustment IS-7. The adjustment
14 to annualize 401(k) expense is \$49,700 in the Western Group.

15 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-10 – ADJUST**
16 **INSURANCE EXPENSE.**

17 A. Income statement adjustment IS-10, detailed on page 20 of the Appendix to
18 Schedule C-2, adjusts medical, dental, long-term disability, life, and property and
19 liability insurance expenses to reflect the most recent premiums in effect. The
20 adjustment to annualize these expenses is \$152,427 in the Western Group.

21 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-11 – ADJUST**
22 **ADMINISTRATIVE & GENERAL ("A&G") EXPENSE TO INCLUDE CUSTOMER**
23 **DEPOSIT INTEREST EXPENSE.**

24 A. Income statement adjustment IS-11, detailed on page 21 of the Appendix to
25 Schedule C-2, is the pro forma adjustment necessary to recover interest expense
26 related to customer deposits, as required by A.A.C. R14-2-403.B.3. Because
27 customer deposits are deducted from the rate base, the interest expense related
28

1 to such deposits will go unrecovered absent an adjustment to include this
2 component of the cost of service as an operating expense. This adjustment
3 increases operating expenses by \$20,697 in the Western Group.

4 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-12 – NORMALIZE**
5 **PUMPING AND TRANSMISSION & DISTRIBUTION ("T&D") MAINTENANCE**
6 **EXPENSE.**

7 A. Income statement adjustment IS-12, detailed on page 22 of the Appendix to
8 Schedule C-2, is the pro forma adjustment necessary to reflect a normalized level
9 of pumping and T&D maintenance expense. Pumping maintenance expenses
10 include costs incurred by the Company for the purpose of maintaining pumping
11 structures and equipment. T&D maintenance expenses include costs incurred by
12 the Company for the purpose of maintaining tanks, mains, services, meters and
13 hydrants. As explained by Mr. Harris in his direct testimony, the Company
14 implemented a number of significant cost-cutting measures in response to the
15 economic downturn beginning in 2008, including a focused reduction in the level of
16 costs incurred in the maintenance of the Company's pumping and T&D systems to
17 a minimum level sufficient to maintain adequate and reliable service. As a result,
18 the Company succeeded in reducing pumping and T&D maintenance expenses by
19 over \$130,000 and \$380,000, or 23.0 percent and 11.3 percent, from 2007 levels,
20 respectively. Unfortunately, a consequence of the Company's cost-cutting
21 measures was a further reduction in the Company's ability to proactively address
22 and reduce lost and unaccounted for water ("water loss"), as costs related to these
23 efforts are properly charged to maintenance expense when such repairs do not
24 involve retirement units.

25 Because the Test Year level of pumping and T&D maintenance expense
26 was abnormally low and not representative of the level of costs that would be
27 prudently incurred during normal economic and business conditions (which include
28

1 a proactive approach to reducing water loss) an adjustment to normalize these
2 expenses is necessary. To this end, the Company performed the statistical
3 methodology of least-squares trend fitting, which relies on the use of historical
4 costs to arrive at a normalized level of pumping and T&D maintenance expenses.
5 This approach is consistent with Staff's recommendations in prior rate proceedings
6 with respect to categories of expenses that are found to be extraordinary and
7 nonrecurring in nature. Income statement adjustment IS-12 increases operating
8 expenses by \$636,342 in the Western Group.

9 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-13 – ADJUST**
10 **PURCHASED WATER EXPENSE.**

11 A. Income statement adjustment IS-13, detailed on page 23 of the Appendix to
12 Schedule C-2, is the pro forma adjustment necessary to annualize the cost of
13 purchased water in the White Tank system. In Decision No. 71410 dated
14 December 8, 2009, the Commission authorized a rate increase for Arizona-
15 American Water Company's ("Arizona-American") Agua Fria district, which
16 provides water to the Company's White Tank system. On November 3, 2010,
17 Arizona-American filed a new application for an increase in rates charged by its
18 Agua Fria district (Docket No. 10-0448). Income statement adjustment IS-13
19 annualizes the rates proposed by Arizona-American in Docket No. 10-0448,
20 resulting in an increase to purchased water expense of \$87,457 in the White Tank
21 system. Although Docket No. 10-0448 is currently pending, it is expected to be
22 concluded prior to the instant case, thus allowing time for this pro forma
23 adjustment to be trued-up at a later date.

24 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-14 – ADJUST**
25 **RATE CASE EXPENSE.**

26 A. Income statement adjustment IS-14, detailed on page 24 of the Appendix to
27 Schedule C-2, is the pro forma adjustment necessary to recover the cost of
28

1 preparing this rate case. The Company requests recovery of rate case expense
2 currently estimated at \$476,874, amortized over three years. This adjustment
3 increases operating expenses by \$75,618 in the Western Group.

4 **Q. HOW DID THE COMPANY ARRIVE AT ITS ESTIMATED RATE CASE**
5 **EXPENSE OF \$476,874?**

6 A. The Company's estimated rate case expense is based upon a rate case budget
7 prepared by the Company in consultation with outside counsel, cost of equity
8 expert witness Dr. Zepp, and estimates of other costs such as public notice,
9 printing, and other such expenses.

10 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-15 – ADJUST**
11 **A&G EXPENSE TO REFLECT ADDITIONAL BEST MANAGEMENT**
12 **PRACTICES (“BMP”)?**

13 A. Income statement adjustment IS-15, detailed on page 25 of the Appendix to
14 Schedule C-2, is the adjustment necessary to recover the costs associated with
15 implementing additional BMPs in the Pinal Valley and White Tank systems, as
16 ordered by the Commission in Decision 71845. Mr. Garfield discusses the
17 implementation of additional BMPs in his direct testimony. Income statement
18 adjustment IS-15 increases operating expenses by \$11,925 in the Western Group.

19 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-16 – ADJUST**
20 **DEPRECIATION EXPENSE.**

21 A. Income statement adjustment IS-16, detailed on pages 26 – 30 of the Appendix to
22 Schedule C-2, adjusts depreciation and amortization expense to reflect the
23 adjusted end-of-Test Year plant balances and current depreciation rates. The
24 effect of this adjustment is to annualize depreciation expense related to utility plant
25 placed in service during the Test Year, as well as post-Test Year utility plant. This
26 adjustment to annualize depreciation and amortization expense increases
27 operating expenses by \$259,773 in the Western Group.

28

1 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-17 –**
2 **SYNCHRONIZE INTEREST EXPENSE WITH RATE BASE.**

3 A. Income statement adjustment IS-17, detailed on page 31 of the Appendix to
4 Schedule C-2, is the adjustment necessary to synchronize interest expense with
5 the Test Year adjusted rate base. Although this adjustment is "below-the-line", it is
6 required in order to properly calculate the adjustment to federal and state income
7 taxes (income statement adjustment IS-20), as well as illustrate the effect of all
8 other pro forma adjustments and the required increase in gross revenues on net
9 income. Income statement adjustment IS-17 increases interest expense by
10 \$3,553 in the Western Group.

11 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-18 – REMOVE**
12 **OTHER INCOME AND DEDUCTIONS.**

13 A. Income statement adjustment IS-18, detailed on page 32 of the Appendix to
14 Schedule C-2, is another below-the-line adjustment required to properly illustrate
15 the effect of all other pro forma adjustments and the required increase in gross
16 revenues on net income. Income statement adjustment IS-18 increases other
17 income by \$86,304 in the Western Group.

18 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-19 – ADJUST**
19 **PROPERTY TAXES.**

20 A. Income statement adjustment IS-19, detailed on pages 33 – 34 of the Appendix to
21 Schedule C-2, adjusts property taxes to reflect the effect of known and
22 measurable changes in revenues, as reflected in the Company's rate application.
23 The pro forma adjustment utilizes the current methodology used by the Arizona
24 Department of Revenue to determine an amount that is referred to as "full cash
25 value" for each of the Company's water systems. Income statement adjustment
26 IS-19 increases Test Year property taxes by \$275,731 in the Western Group.

1 **Q. PLEASE EXPLAIN INCOME STATEMENT ADJUSTMENT IS-20 – ADJUST**
2 **INCOME TAXES.**

3 A. Income statement adjustment IS-20, detailed on pages 35–36 of the Appendix to
4 Schedule C-2, adjusts Federal and state income taxes to reflect the tax-effect of all
5 other pro forma adjustments. Income statement adjustment IS-20 decreases Test
6 Year income tax expense by \$203,582 in the Western Group.

7 **VII. Cost of Service Study (“COSS”) and Rate Design**

8 **Q. WHAT IS A COSS?**

9 A. A COSS is a study which allocates a utility’s investment and expenses to different
10 classes of customers and provides a basis for allocating future revenues to
11 customer classes via the rate design. Under cost of service ratemaking, each
12 customer class should pay rates that are commensurate with the cost of providing
13 service to that class. In reality, rates that are not consistent with cost of service
14 principles can still be found to be in the public interest. Such rate structures may
15 include the intended subsidization of one particular class of customers by another
16 class of customers for the overall benefit of all customers, subsidization within a
17 customer class via a lifeline rate, or the subsidization of smaller volume users by
18 larger volume users via a conservation-oriented rate design.

19 **Q. WHY DID YOU PREPARE A COSS IN THIS PROCEEDING?**

20 A. The COSS, set forth in Schedules G-1 through G-7 of the Company’s application,
21 provides a starting point for determining how proposed revenues should be
22 allocated to the residential, commercial, industrial, and private fire service
23 customer classes. Additionally, the COSS reveals how revenues should be
24 allocated between fixed basic service charges and volumetric/commodity rates.
25 The COSS is also useful in developing a residential rate structure that provides
26 incentives for conservation in the form of increasing cost discounts for reduced
27 usage.

1 **Q. HOW DID YOU PREPARE THE COMPANY'S COSS?**

2 A. I prepared the COSS using the "commodity demand" method, whereby costs (both
3 capital-related and operating) are separated into four functions; commodity,
4 demand, customer, and direct private fire. Commodity costs are costs that tend to
5 vary with the quantity of water produced. Demand costs are associated with
6 providing facilities to meet peak demands placed on the system by customers.
7 Customer costs comprise those costs associated with serving customers
8 regardless of the amount of water they use. These cost functions are then
9 distributed to the residential, commercial and industrial customer classes to derive
10 an estimate of the cost of providing service to each class. In separating the
11 various costs into functions (Schedule G-7), I relied on the allocation factors
12 utilized by the Company and accepted by Staff and RUCO in Docket 08-0440.⁵
13 The Company's COSS at present and proposed rates is summarized in Schedules
14 G-1 and G-2, respectively.

15 **Q. IN SECTION IV OF YOUR TESTIMONY YOU MENTIONED THAT THE**
16 **COMPANY IS PROPOSING A PHASED CONSOLIDATION OF THE**
17 **PINAL VALLEY AND WHITE TANK WATER SYSTEMS. IS THE**
18 **COMPANY'S PROPOSED RATE CONSOLIDATION SUPPORTED BY THE**
19 **COSS WITH RESPECT TO RESIDENTIAL CUSTOMERS?**

20 A. Yes. The COSS provides the information necessary to design a consolidated
21 water rate structure that protects residential customers located in the Pinal Valley
22 and White Tank systems from paying any more than the cost of providing service
23 on a stand-alone (unconsolidated) basis. As a result, the Company's proposed
24 residential rate structure in each water system, including those systems where the
25 Company is proposing rate consolidation, produces revenues that are equal to or
26

27

28 ⁵Certain allocation factors reflect those recommended by Staff and accepted by the Company in Docket No. 08-0440.

1 below the residential cost of service. The result of this proposed rate structure is
2 shown in Schedule G-2, column B, line 24.

3 **Q. HOW DID YOU APPROACH THE COMPANY'S PROPOSED RATE DESIGN?**

4 A. The COSS provides a basis for designing separate rate schedules for the
5 residential, commercial and industrial customer classes. Once a target revenue
6 requirement was determined for each customer class using the "commodity
7 demand" method, and certain policy issues (discussed below) were taken into
8 consideration, rates were developed to generate the revenue requirement. For
9 water systems where the Company is proposing rate consolidation, as discussed
10 by Mr. Harris in his direct testimony, rates were developed to provide the total
11 revenue requirement of the combined systems. The consolidated revenue
12 adjustment shown in column F, line 51, of Schedule H-2 represents revenue
13 shifting between systems that the Company proposes to consolidate. The
14 Company's rate design for each water system is shown in Schedule H-3 and a
15 typical bill analysis is shown in Schedule H-4.

16 **Q. WHAT POLICY ISSUES WERE CONSIDERED WHEN DEVELOPING THE**
17 **COMPANY'S PROPOSED RATES?**

18 A. The Company took four policy issues into consideration when developing its
19 proposed rate design in this proceeding. They are:

20 1. Gradualism – The Company proposes to bring rates for each customer
21 class closer to the cost of providing service to that class in gradual steps rather
22 than by drastic change.

23 2. Inter-system subsidies – The Company continues its policy, set forth and
24 adopted by the Commission in its most recent companywide rate case, of avoiding
25 inter-system residential rate subsidies between two or more service areas that are
26 being consolidated for ratemaking purposes.

1 3. Affordability – The rate design should provide discounts to residential
2 customers who use a minimal amount of water, without discrimination based on
3 income or ability to pay.

4 4. Cost recovery – The rate design should provide reasonable assurance that
5 the Company will recover its cost of providing service in an environment of
6 declining usage.

7 **Q. PLEASE DISCUSS GRADUALISM.**

8 A. The first policy issue considered when developing the Company's proposed rate
9 design was gradualism. As shown on page 1, column D, lines 36 and 38 of
10 Schedule G-1, the required increase in gross revenues for the industrial class is
11 negative, indicating that present rate revenues from this class are, on average,
12 somewhat greater than its cost of service. However, the Company chose not to
13 reduce the overall level of revenues allocated to the industrial class. Costs are
14 expected to continue to increase in the future, and the Company instead proposes
15 to bring rates closer to the cost of service by gradual steps rather than by drastic
16 change.

17 The Company has proposed rates for private fire service customers
18 consistent with this approach. The modest increase proposed by the Company,
19 shown on lines 26 and 28 of Schedule G-2, brings rates for this class closer to the
20 cost of service. This principle is a continuation of the approach taken by the
21 Company in its last rate proceeding, which the Commission found to be just and
22 reasonable in Decision 71845.⁶

23 **Q. PLEASE DISCUSS INTER-SYSTEM SUBSIDIES.**

24 A. The second policy issue considered when developing the Company's proposed
25 rate design was residential inter-system subsidies. Residential inter-system
26 subsidies have long been a concern preventing the consolidation of water systems
27

28 ⁶See Decision 71845, p. 84 at 21.

1 with different unit costs of service. The Company's proposed rate design avoids
2 these types of subsidies in systems where the Company is proposing rate
3 consolidation. This goal is accomplished by holding residential revenues at or
4 below the cost of service, meaning that residents of one service area will not
5 subsidize the residents of another service area after their rates have been
6 consolidated. This was the approach taken by the Company in Docket No.
7 08-0440, in which the Company proposed rate consolidation of its Superstition and
8 Miami; Bisbee and Sierra Vista; Casa Grande, Coolidge and Stanfield; Lakeside
9 and Overgaard; and Sedona, Pinewood and Rimrock systems. The Commission
10 adopted the Company's approach in Decision 71845, and as a result, residential
11 customers in these systems enjoy the benefits of rate consolidation without the
12 burden of providing subsidies.

13 **Q. PLEASE DISCUSS AFFORDABILITY.**

14 A. The third policy issue considered when developing the Company's proposed rate
15 design was affordability. The Commission has become increasingly concerned
16 with affordability and as a result has authorized various low-income assistance
17 programs. To address this concern, the Company's proposed rate design includes
18 a lifeline rate which provides a minimal amount of water at cost discounts ranging
19 from 5.53 percent to 30.14 percent to all residential 5/8-inch customers independent
20 of income level or ability to pay, thus helping to keep water bills affordable for
21 basic needs. The Company's proposed rate design provides additional discounts
22 for residential customers beyond the lifeline rate as well. Under the Company's
23 proposed rate design, residential customers in each system will benefit from cost
24 discounts ranging from 7.74 percent to 27.52 percent at the average level of
25 consumption. These discounts are shown on lines 47 and 50 of Schedule H-4.
26
27
28

1 **Q. PLEASE DISCUSS COST RECOVERY.**

2 A. The fourth and final policy issue considered when developing the Company's
3 proposed rate design was cost recovery in an environment of declining usage.
4 Given state policy mandates for consumers to conserve precious water resources,
5 the Commission has required conservation-oriented inverted tier rates to become
6 the standard in Arizona. The Commission first implemented inverted tier rates in
7 the Company's Eastern Group in 2004 and in the Western Group in 2005. Since
8 that time, the Company has experienced a downward trend in average usage per
9 customer in seven out of its eight systems that had inverted tier rates at the end of
10 2009.⁷ The continuing decline in customer usage has made it increasingly difficult
11 for the Company to recover its cost of providing service, and partly as a result of
12 that decline, the Company began preparing a new rate application after the
13 conclusion of its 2007 Test Year rate proceeding (Docket No. 08-0440). In this
14 proceeding, the Company addresses the issue of declining usage and its effect on
15 the Company's ability to recover its cost of service, and proposes an approach
16 designed to mitigate this problem.

17 **Q. HOW DOES THE COMPANY PROPOSE TO ADDRESS THE ISSUE OF**
18 **DECLINING USAGE IN THIS PROCEEDING?**

19 A. The Company proposes to address the issue of declining customer usage and the
20 detrimental effect it has on the Company's ability to recover the cost of service by
21 recovering a greater portion of its fixed costs via the fixed basic service charge.
22 An approach similar to this was recently proposed by the Global Water utilities for
23 Santa Cruz Water Company in Docket No. W-20446A-09-0080 (et al.), and
24 ultimately adopted by the Commission in Decision No. 71878 (September 14,
25 2010). In that case the Commission adopted, without the benefit of a COSS, a
26 fixed basic service/monthly minimum charge designed to recover 50 percent of the
27

28 ⁷Superstition, Cochise, San Manuel, Oracle, Winkelman, Pinal Valley, and Ajo.

1 utility's revenue requirement in conjunction with the transition from a flat
2 commodity rate to a conservation-oriented inverted tier rate structure.

3 As mentioned above, the Commission directed the Company to implement
4 a conservation-oriented inverted tier rate structure in the Eastern and Western
5 Groups in 2004 and 2005, respectively. Additionally, effective July 1, 2010, the
6 Commission directed the Company to implement an inverted tier rate structure in
7 its Northern Group (see Decision 71845, Exhibit A). Inherent in this rate structure
8 are monetary incentives for customers to conserve, which come in the form of cost
9 discounts. Consequently, the Company has witnessed a steady decline in
10 customer usage in the Eastern and Western Groups over the last several years,
11 and expects usage in the Northern Group to decline as well. The deleterious
12 effect this decline in usage has on the financial stability of the Company comes at
13 a time when the Company's earnings have fallen to a level that greatly restricts its
14 ability to fund much needed infrastructure replacement programs. Over time, this
15 can affect the Company's ability to provide reliable and adequate water service to
16 its customers.

17 As shown on page 1, lines 48 and 49 of Schedule G-1, the COSS indicates
18 that no less than 48 percent of the revenues in the Western Group should be
19 recovered via the fixed basic service charge. To mitigate the effect of declining
20 usage on the Company's ability to recover its cost of service, the Company is
21 proposing a fixed basic service charge designed to recover 50 percent of the
22 overall revenue requirement in the Western Group.

23 **Q. HAVE YOU PERFORMED ANY STATISTICAL STUDIES WHICH SUPPORT**
24 **THE COMPANY'S FINDING THAT CUSTOMER USAGE IS DECLINING?**

25 **A.** Yes. In the Company's most recent rate case (Docket No. 08-0440) I conducted a
26 statistical study of the effect of an inverted tier rate design on residential
27

28

1 consumption in the Western Group,⁸ and two statistical studies of customer usage
2 over time in each of the Company's systems that had inverted tier rates in effect at
3 that time.⁹ Each of those studies showed a marked decline in residential usage.

4 **Q. HAVE YOU PERFORMED ANY ADDITIONAL STUDIES OF CUSTOMER**
5 **USAGE?**

6 A. Yes. Attached hereto as Exhibit JMR-5 is my most recent and comprehensive
7 study of customer usage. Exhibit JMR-5 is a multiple regression analysis of
8 monthly residential, commercial, and combined residential/commercial usage from
9 January 2000 through December 2009 using the exponential trend model.¹⁰ This
10 model controls for average monthly temperature, total monthly precipitation,
11 drought conditions,¹¹ and seasonal variations not related to weather. In other
12 words, the model holds all of these factors constant to determine whether
13 residential and commercial customers are using more or less water on a monthly
14 basis over time. The results of this study are summarized on page 1 of Exhibit
15 JMR-5. Panel D, columns G, I, and K show the indicated annual growth rate in
16 usage per residential, commercial, and combined residential/commercial
17 customers, respectively. Columns H, J, and L report the t-statistic, or statistical
18 significance, of the estimates.

19 **Q. WHAT ARE THE RESULTS OF YOUR USAGE STUDY?**

20 A. The results of this study, summarized in the table below, show that residential and
21 combined residential/commercial per customer usage is declining in every water
22 system that had tiered rates in effect at the end of 2009, except the White Tank
23 system. The only two water systems that did not have statistically significant
24 results indicating a decline in per customer usage other than White Tank were the
25

26 ⁸See Docket No. 08-0440, Reiker direct testimony, Exhibit JMR-4.

27 ⁹See Docket No. 08-0440, Reiker rebuttal testimony, Exhibits JMR-RB4 through JMR-RB7, and Reiker rate design and cost of service
rebuttal testimony, Exhibit JMR-RBEX3.

28 ¹⁰The exponential trend model is a linear trend regression model with a natural log transformation applied to the dependent variable.

¹¹As measured by the Palmer Drought Severity Index.

1 Navajo and Verde Valley (including Sedona) systems in the Northern Group. This
 2 result is not surprising, as these two Northern Group systems did not have a
 3 conservation-oriented, inverted tier rate structure in effect during the study period.

4
 5 Annual Growth/(Decline) in Usage Per Customer¹²

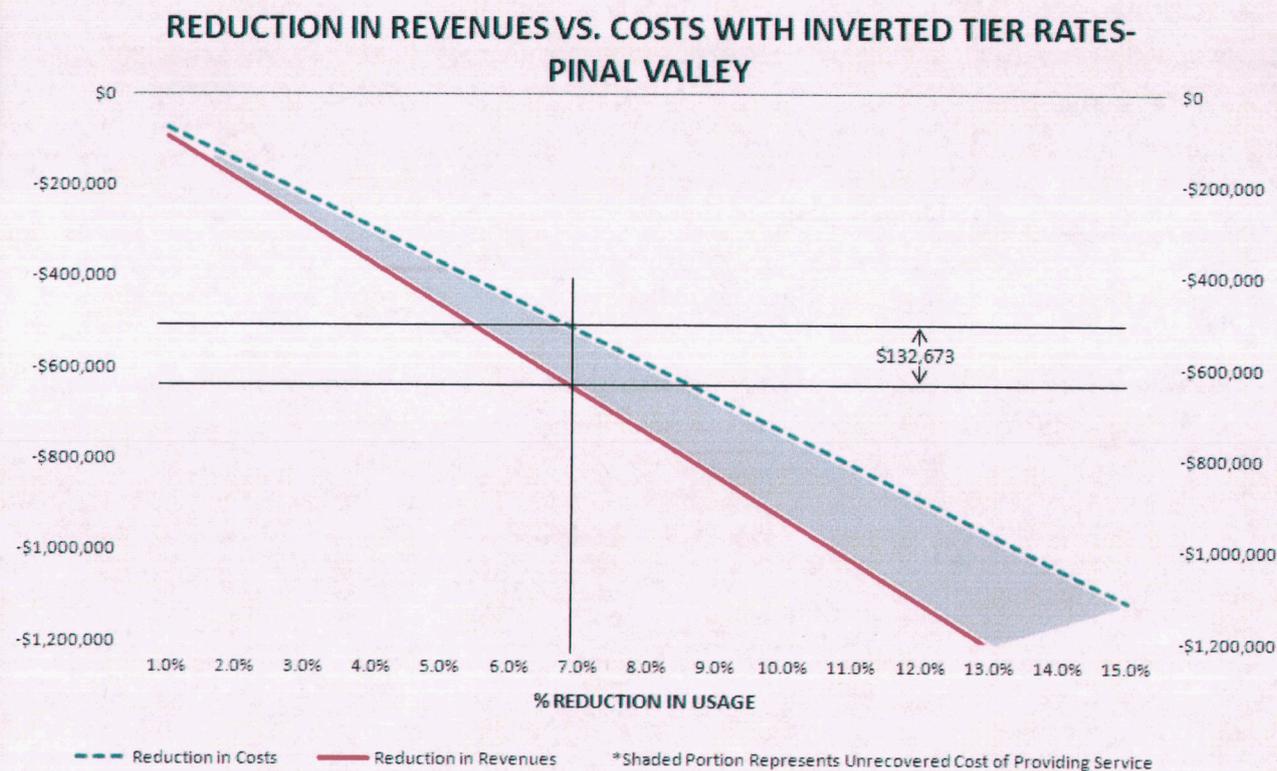
| | Residential | Commercial | Combined Residential/ Commercial |
|-------------------------------|-------------|------------|-------------------------------------|
| 6 Superstition | (1.069%) | (2.712%) | (1.509%) |
| 7 Cochise | (2.848%) | 2.790% | (1.536%) |
| 8 San Manuel/Oracle/Winkelman | (3.318%) | (0.502%) | (2.664%) |
| 9 Pinal Valley | (3.786%) | 1.130% | (3.143%) |
| 10 Ajo | (1.650%) | (0.874%) | (1.581%) |
| 11 White Tank | 2.478% | 2.702% | 3.053% |
| 12 Navajo | 0.000% | 0.000% | 0.000% |
| 13 Verde Valley | 0.000% | 0.000% | 0.000% |
| Total Company | (1.289%) | 0.492% | (1.040%) |
| Western Group | (3.089%) | 1.428% | (2.520%) |

14 The study shown in Exhibit JMR-5 and summarized in the table above indicates
 15 that customers who pay rates that are designed to encourage conservation do just
 16 that, they use less water. Based upon this evidence and the Company's past
 17 experience with inverted tier rates, it is imperative that analyses, such as the
 18 COSS presented here, be performed to assess the magnitude of the unrecovered
 19 costs resulting from customers' ongoing water conservation.

20 **Q. THE COSS INDICATES THAT NO LESS THAN 48 PERCENT OF THE**
 21 **WESTERN GROUP'S REVENUES SHOULD BE RECOVERED VIA THE FIXED**
 22 **BASIC SERVICE CHARGE. THEREFORE, WOULDN'T IT SUFFICE TO**
 23 **DESIGN A BASIC SERVICE CHARGE TO RECOVER 48 PERCENT OF THE**
 24 **REVENUE REQUIREMENT, AND NO MORE?**

25
 26
 27
 28 ¹²Results are reported based on statistical significance, i.e. if the co-efficient was not statistically different from zero, then 0.000 percent is shown.

1 A. No. A basic service charge designed to recover 48 percent of the revenue
 2 requirement would only be sufficient if implementing a flat volumetric/commodity
 3 rate. Under an inverted tier rate design, the highest tier commodity rate will
 4 always be higher than cost when the fixed basic service charge is set at or below
 5 the level suggested by the COSS. As a result, a portion of the utility's costs will go
 6 unrecovered as customers continue to cut back their water usage. This result is
 7 illustrated in Exhibit JMR-6 as well as the graph below, both of which are based on
 8 the residential cost of service in the Pinal Valley water system:
 9



23 Exhibit JMR-6 and the graph shown above reflect an inverted tier rate
 24 design with a fixed basic service charge set at the level suggested by the COSS,
 25 and three commodity rate tiers with break-over points at 3,000 and 10,000 gallons,
 26 whose rates increase by 25 percent from one tier to the next. The dashed line in
 27 the above graph represents the reduction in adjusted Test Year costs, while the
 28

1 solid line represents the reduction in revenues at increasing percentage reductions
2 in usage. The shaded portion in the above graph represents the amount of Pinal
3 Valley's residential cost of service that goes unrecovered as a result of
4 conservation. Based on the COSS and the rate design reflected in Exhibit JMR-6
5 and the graph shown above, a modest 7 percent reduction in customer usage
6 reduces revenues and costs by \$651,860 and \$519,187, respectively. The
7 difference, \$132,673, represents unrecovered costs incurred by the Company in
8 providing service to residential customers in the Pinal Valley water system. That
9 significant shortfall in cost recovery increases linearly from the first 1,000 gallons
10 curtailed.

11 **Q. WILL IMPLEMENTING A RATE DESIGN WITH A FIXED BASIC SERVICE**
12 **CHARGE DESIGNED TO RECOVER 50 PERCENT OF THE OVERALL**
13 **REVENUE REQUIREMENT IN THE WESTERN GROUP ENABLE THE**
14 **COMPANY TO FULLY RECOVER ITS COST OF SERVICE IN AN**
15 **ENVIRONMENT OF DECLINING USAGE?**

16 **A.** No. Because the resulting rate design still incorporates a commodity rate in the
17 highest tier which is higher than cost, the Company's proposal, at best, can only
18 lessen the problem. However, there are mechanisms designed to fully address
19 the revenue effects resulting from an inverted tier rate design, which the Company
20 understands the Commission expects to examine in a generic docket. Such a
21 docket was ordered by the Commission as a compliance item to Decision 71845.
22 In that Decision, the Commission committed to opening a generic docket to
23 examine the disincentives to the promotion of water conservation and methods to
24 mitigate these disincentives.¹³ The Commission is expected to evaluate other
25 mechanisms such as revenue stabilization funds and water revenue adjustment
26
27

28 ¹³See Decision 71845, p. 94 at 19-21.

1 mechanisms in that generic docket, in addition to the Company's proposal herein
2 with respect to rate design.

3 **Q. WHAT ARE SOME OTHER ASPECTS OF THE COMPANY'S PROPOSED**
4 **RATE DESIGN IN THIS PROCEEDING?**

5 A. The Company's proposed rate design incorporates the same basic principles that
6 were proposed by the Company, and adopted by the Commission, in Decision
7 71845. The fixed basic service charge for the residential, commercial, and
8 industrial customer classes is based on the volumetric capacity of each meter size
9 relative to a 5/8-inch meter. The residential 5/8-inch commodity rate is a three-tiered
10 increasing block structure with break-over points set at 3,000 and 10,000 gallons.
11 Commodity rates increase at a rate of 25% from one rate tier to the next,
12 consistent with the current rate design. For residential meters larger than 5/8-inch,
13 a two-tiered structure was used with the break-over point set at 10,000 gallons for
14 a 1-inch meter and scaled higher based on meter size for larger meters. The
15 commercial rate design incorporates two tiers with the break-over point set at
16 10,000 gallons for a 5/8-inch meter and scaled higher based on meter size for
17 larger meters. Consistent with the rate design approved for industrial customers
18 and customers purchasing water for resale in Decision 71845, the Company
19 proposes a single-tier commodity rate in this proceeding.

20 **Q. WHAT IS THE COMPANY PROPOSING WITH RESPECT TO CUSTOMERS**
21 **PURCHASING WATER FOR CONSTRUCTION?**

22 A. The Company proposes to charge the same inverted-tier rates for construction
23 water as those proposed for commercial customers with the corresponding meter
24 size.

1 **Q. IS THE COMPANY PROPOSING ANY CHANGES TO ITS COMPANY-WIDE**
2 **PRIVATE FIRE SERVICE TARIFF?**

3 A. Yes. In order to bring rates for private fire service closer to the cost of service, the
4 Company is proposing a modest increase from current rates to a uniform monthly
5 charge of \$27.00 (for all meter connection sizes) in all systems in the Western
6 Group.

7 **Q. IS THE COMPANY PROPOSING ANY CHANGES TO ITS COMPANY-WIDE**
8 **SERVICE CHARGE TARIFF?**

9 A. Yes. The Company is proposing a number of changes to its service charges for
10 the Western Group to bring them more in line with those charged by other
11 Commission-regulated water utilities. The Company is proposing increases in its
12 charges for service establishment, reconnection, service call-outs, and meter re-
13 reads. The charges proposed by the Company are based on a study of 32
14 Commission rate decisions and are shown on page 25 of Schedule H-3. The
15 Company is also proposing changes to its service line and meter installation
16 charges.

17 **Q. PLEASE DESCRIBE THE COMPANY'S PROPOSED CHANGES TO ITS**
18 **SERVICE LINE AND METER INSTALLATION CHARGES.**

19 A. In its most recent rate case (Docket No. 08-0440) the Company proposed, and the
20 Commission adopted, service line and meter installation charges recommended by
21 Staff engineer Marlin Scott, Jr. in his memo dated February 21, 2008.
22 Unfortunately, the Company has found that those charges, particularly for services
23 3-inches and larger and those which require boring under a road or highway, do
24 not recover the actual costs of installing these services. As a result, the Company
25 incurs additional costs which ultimately need to be recovered through general
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1 service rates from customers not connected to that particular service.¹⁴ Therefore,
2 the Company is proposing changes to its service line and meter installation tariff
3 for the Western Group, consistent with prior Commission Decisions,¹⁵ such that
4 charges for services 3-inches and larger are based on actual cost. Additionally,
5 the Company proposes to add a provision to its service line and meter installation
6 tariff requiring parties to pay the actual cost of 5/8-inch through 2-inch service lines
7 when boring is required.

8 **Q. IS THE COMPANY PROPOSING TO CHANGE THE FORMAT OF ITS**
9 **GENERAL SERVICE TARIFF?**

10 A. No. The Company is not proposing changes to the format of its general service
11 tariff in this proceeding.

12 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

13 A. Yes.

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27 ¹⁴Per Commission rule, service line and meter installation charges are treated as refundable advances and have no effect on
operating revenue. Any additional costs above and beyond what is recoverable via the service line and meter installation charges
reflect the Company's own investment in plant.

28 ¹⁵See Decision No. 71410, dated December 8, 2009, and Decision No. 71445, dated December 23, 2009.

APPENDIX A

Appendix A
Relevant Regulatory Experience

| Jurisdiction | Company Name(s) | Case No. | Type of Proceeding |
|---------------------|--|-----------------|--|
| Arizona | Ajo Improvement Co. - Electric | 99-0564 | Cost of Capital |
| Arizona | Alltel Corp. | 00-0874 | Sale of Assets |
| Arizona | Anway Manville Water | 99-0360 | Financing |
| Arizona | Arizona Public Service Company | 03-0437 | Cost of Capital |
| Arizona | Arizona Public Service Company | 01-0878 | Financing |
| Arizona | Arizona Public Service Company | 02-0125 | Financing |
| Arizona | Arizona Water Company | 99-0437 | Monitoring Assistance Program Surcharge |
| Arizona | Arizona Water Company | 00-0962 | Cost of Capital / Arsenic Cost Recovery Mechanism (Sedona, Rimrock) |
| Arizona | Arizona Water Company | 02-0619 | Cost of Capital / Arsenic Cost Recovery Mechanism (Superstition, San Manuel) |
| Arizona | Arizona Water Company | 04-0650 | Arsenic Cost Recovery Mechanism (Casa Grande, Stanfield, White Tank) |
| Arizona | Arizona Water Company | 07-0436 | Purchased Power Adjuster |
| Arizona | Arizona Water Company | 08-0440 | Rates (Revenue Requirement, Cost of Service, Rate Design) |
| Arizona | Arizona American Water Company | 02-0867 | Cost of Capital |
| Arizona | Arizona American Water Company | 01-0983 | Restructure of Holding Co. |
| Arizona | Arizona American Water Company | 05-0405 | Rates (Paradise Valley) |
| Arizona | Arizona American Water Company | 05-0718 | Financing (White Tanks) |
| Arizona | Arizona American Water Company | 06-0014 | Rates (Mohave Water/Mohave Wastewater) |
| Arizona | Arizona American Water Company | 06-0491 | Rates (Sun City Wastewater/Sun City West Wastewater) |
| Arizona | Arizona American Water Company | 05-0280 et al. | Arsenic Cost Recovery Mechanism - Havasu |
| Arizona | Arizona American Water Company | 05-0280 et al. | Arsenic Cost Recovery Mechanism - Agua Fria |
| Arizona | Arizona American Water Company | 05-0280 et al. | Arsenic Cost Recovery Mechanism - Sun City West |
| Arizona | Arizona American Water Company | 05-0280 et al. | Arsenic Cost Recovery Mechanism - Paradise Valley |
| Arizona | Arizona American Water Company | 07-0209 | Rates (Sun City Water) |
| Arizona | Avra Water Co-op | 00-0269 | Rate of return |
| Arizona | Bella Vista Water | 01-0776 | Cost of Capital |
| Arizona | Bella Vista Water | 99-0466 | Financing |
| Arizona | Black Mountain Gas | 00-0283 | Cost of Capital |
| Arizona | Black Mountain Gas | 01-0263 | Cost of Capital |
| Arizona | Black Mountain Gas/Northern States Pwr. | 99-0525 | Restructure of Holding Co. |
| Arizona | BLT, Touch One, MCI | 00-0881 | Merger |

Appendix A
Relevant Regulatory Experience

| | | | |
|------------|--|-------------|------------------------------|
| Arizona | Continental Divide Electric Co-op | 00-0504 | Sale of Assets |
| Arizona | Eschelon Telecom | 01-0270 | Financing |
| Arizona | Gateway Technologies/T-NETIX (COPT) | 99-0459 | Merger |
| Arizona | Gold Canyon Sewer Company | 00-0638 | Cost of Capital |
| Arizona | Golden Shores Water | 99-0390 | Financing |
| Arizona | Green Valley Water Co. | 01-0559 | Cost of Capital |
| Arizona | GST Net/Time Warner Telecom | 00-0782 | Sale of Assets |
| Arizona | Lago Del Oro Water Company | 00-0206 | Financing |
| Arizona | Litchfield Park Service Co. | 01-0487 | Cost of Capital |
| Arizona | Midvale Telephone | 00-0512 | Cost of Capital |
| Arizona | Mountain Pass Utility | 01-0166 | Financing |
| Arizona | Navopache Electric Co-op | 00-0820 | Financing |
| Arizona | New River Utility | 01-0662 | Cost of Capital |
| Arizona | North Mohave Valley Water | 99-0295 | Financing |
| Arizona | Picacho Sewer Co. | 01-0165 | Financing |
| Arizona | Picacho Water | 01-0169 | Financing |
| Arizona | Pine Water Company | 03-0279 | Cost of Capital |
| Arizona | Premiere Communications/Telecare | 00-0787 | Sale of Assets |
| Arizona | Qwest Communications | 03-0454 | Cost of Capital |
| Arizona | Ridgeview Utility | 01-0167 | Financing |
| Arizona | Rio Rico Utilities, Inc. | 03-0434 | Cost of Capital |
| Arizona | SBC Telecom | 00-0762 | Waiver |
| Arizona | Southwest Gas/Black Mountain Gas | 02-0425 | Merger |
| Arizona | Southwestern Telephone | 00-0379 | Cost of Capital |
| Arizona | Sulphur Springs Valley Electric Co-op | 00-0629 | Financing |
| Arizona | Table Top Telephone | 99-0595 | Cost of Capital |
| Arizona | Teligent | 00-1521 | Merger |
| Arizona | Trico/AEPCO | 00-0660 | Lease |
| Arizona | Tucson Electric Power Company | 00-0550 | Sale of Assets |
| Arizona | Tucson Electric Power Company | 99-0573 | Capital Lease Amendment |
| Arizona | Tucson Electric Power Company | 02-0276 | Financing |
| Arizona | UniSource Energy Corporation | 03-0933 | Reorganization/Merger |
| Arizona | Water Utility of Greater Buckeye | 98-0326 | Financing |
| Arizona | Winstar Wireless | 00-0446 | Encumbrance of Assets |
| Arizona | Yucca Water Co. | 99-0260 | Financing |
| Arizona | Graham Co. Utilities Water | 97-0407 | Financing |
| Arizona | Mount Tipton | 01-0557 | Financing |
| Arizona | Northern States Power/Black Mountain Gas | 00-0235 | FUCO Certification |
| Arizona | Valley Pioneers Water Company | 00-0696 | Financing |
| California | California American Water Company | A.06-01-005 | Cost of Capital |
| California | California American Water Company | A.07-01-036 | Cost of Equity |
| New Mexico | New Mexico American Water Company | 05-00353-UT | Approval of Special Contract |

JMR-1

| Line No. | Description | Cost/AF | Customer Growth | \$ Amount | Armt. Incl. in Rate Base | AFUDC Rate | Actual Activity | |
|----------|--|-----------|-----------------|--------------|--------------------------|------------|-----------------|-------------|
| | | | | | | | Thru, Dec. 07 | Activity |
| 1 | M&I Balance as of 12/31/2003 | | | \$ 3,382,907 | | | \$ 3,525,803 | (142,896) |
| 2 | Less: Amount Included in Rate Base - Dec. 68302 | | | | \$ 142,896 | | | 266,520 |
| 3 | 2004 M&I charges on 8,605 AF | \$ 30 /AF | | 258,150 | 279 AF ² | | | (98,371) |
| 4 | NP-260 Tariff M&I charges | | | (98,370) | | | | 186,400 |
| 5 | AFUDC | | | 197,492 | | 5.09% | 3,737,456 | |
| 6 | Balance as of 12/31/04 | | | 3,735,179 | | | | |
| 7 | | | | | | | | |
| 8 | 2005 M&I charges on 8,605 AF | \$ 28 /AF | | 240,940 | | | 230,984 | (9,956) |
| 9 | NP-260 Tariff M&I charges | | | (63,812) | | | (67,372) | 3,560 |
| 10 | AFUDC | | | 212,160 | | 9.05% | 3,663,882 | |
| 11 | Balance as of 12/31/05 | | | 4,124,467 | | | 4,247,450 | (122,983) |
| 12 | | | | | | | | |
| 13 | 2006 M&I charges on 8,605 AF | \$ 24 /AF | | 206,520 | | | 199,890 | (6,630) |
| 14 | NP-260 Tariff M&I charges | | | (54,696) | | | (76,340) | 21,644 |
| 15 | Hook-up Fees Collected (\$208) | | 1,986 | (413,088) | | | (1,400,058) | 986,970 |
| 16 | Interest Earned on CAP Chgs. P'd. from '87 - '94 | | | - | | | (43,465) | 43,465 |
| 17 | AFUDC | | | 201,312 | | 8.62% | 3,663,304 | |
| 18 | Balance as of 12/31/06 | | | 4,064,515 | | | 3,293,781 | (770,734) |
| 19 | | | | | | | | |
| 20 | 2007 M&I charges on 8,605 AF | \$ 21 /AF | | 180,705 | | | 186,564 | (5,859) |
| 21 | NP-260 Tariff M&I charges | | | (47,859) | | | (67,608) | 19,749 |
| 22 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | 7.09% | (581,632) | 123,616 |
| 23 | AFUDC | | | 194,857 | | | 238,190 | (43,333) |
| 24 | Less: Amount Included in Rate Base - Dec. 71945 | | | | \$ 447,196 | | (447,196) | |
| 25 | Balance as of 12/31/07 | | | 3,934,202 | 1,003 AF ² | | 2,622,099 | (1,312,103) |
| 26 | | | | | | | | |
| 27 | 2008 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | 173,238 | (7,467) |
| 28 | NP-260 Tariff M&I charges | | | (47,859) | | | (60,683) | 12,824 |
| 29 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | 7.09% | (189,205) | 268,811 |
| 30 | AFUDC | | | 189,067 | | | 232,794 | (43,727) |
| 31 | Balance as of 12/31/08 | | | 3,797,099 | | | 2,778,243 | (1,018,856) |
| 32 | | | | | | | | |
| 33 | 2009 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | 146,586 | (34,119) |
| 34 | NP-260 Tariff M&I charges | | | (47,859) | | | (51,487) | 3,628 |
| 35 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | 7.09% | (40,780) | 417,236 |
| 36 | AFUDC | | | 180,922 | | | 239,302 | (58,380) |
| 37 | Balance as of 12/31/09 | | | 3,652,851 | | | 3,071,864 | (580,987) |
| 38 | | | | | | | | |
| 39 | 2010 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | 180,705 | |
| 40 | NP-260 Tariff M&I charges | | | (47,859) | | | (47,859) | |
| 41 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | (458,016) | |
| 42 | AFUDC | | | 173,405 | | | 155,497 | (17,908) |
| 43 | Balance as of 12/31/10 | | | 3,501,086 | | | 3,341,413 | (159,673) |
| 44 | | | | | | | | |
| 45 | 2011 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | 180,705 | |
| 46 | NP-260 Tariff M&I charges | | | (47,859) | | | (47,859) | |
| 47 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | (458,016) | |
| 48 | AFUDC | | | 155,497 | | | 157,176 | (1,679) |
| 49 | Balance as of 12/31/11 | | | 3,341,413 | | | 3,173,419 | (167,994) |
| 50 | | | | | | | | |
| 51 | 2012 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | 180,705 | |
| 52 | NP-260 Tariff M&I charges | | | (47,859) | | | (47,859) | |
| 53 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | (458,016) | |
| 54 | AFUDC | | | 157,176 | | | 157,176 | |
| 55 | Balance as of 12/31/12 | | | 3,173,419 | | | 3,173,419 | |

| Line No. | Description | Projection Based on Dec. No. 68302 | | | Amt. Incl. in Rate Base | Actual Activity | |
|----------|--------------------------------|------------------------------------|-----------------|-----------|-------------------------|-----------------|-----------------------|
| | | Cost/AF | Customer Growth | \$ Amount | | AFUDC Rate | Thru Dec '07 Activity |
| 1 | | | | | | | |
| 2 | 2013 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 3 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 4 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 5 | AFUDC | | | 148,422 | | | |
| 6 | Balance as of 12/31/13 | | | 2,996,671 | | | |
| 7 | | | | | | | |
| 8 | 2014 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 9 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 10 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 11 | AFUDC | | | 139,212 | | | |
| 12 | Balance as of 12/31/14 | | | 2,810,713 | | | |
| 13 | | | | | | | |
| 14 | 2015 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 15 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 16 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 17 | AFUDC | | | 129,522 | | | |
| 18 | Balance as of 12/31/15 | | | 2,615,065 | | | |
| 19 | | | | | | | |
| 20 | 2016 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 21 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 22 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 23 | AFUDC | | | 119,326 | | | |
| 24 | Balance as of 12/31/16 | | | 2,409,221 | | | |
| 25 | | | | | | | |
| 26 | 2017 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 27 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 28 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 29 | AFUDC | | | 108,600 | | | |
| 30 | Balance as of 12/31/17 | | | 2,192,651 | | | |
| 31 | | | | | | | |
| 32 | 2018 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 33 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 34 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 35 | AFUDC | | | 97,314 | | | |
| 36 | Balance as of 12/31/18 | | | 1,964,795 | | | |
| 37 | | | | | | | |
| 38 | 2019 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 39 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 40 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 41 | AFUDC | | | 85,441 | | | |
| 42 | Balance as of 12/31/19 | | | 1,725,066 | | | |
| 43 | | | | | | | |
| 44 | 2020 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 45 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 46 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 47 | AFUDC | | | 72,949 | | | |
| 48 | Balance as of 12/31/20 | | | 1,472,845 | | | |
| 49 | | | | | | | |
| 50 | 2021 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 51 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 52 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 53 | AFUDC | | | 59,805 | | | |
| 54 | Balance as of 12/31/21 | | | 1,207,480 | | | |
| 55 | | | | | | | |

Pinal Valley System (Casa Grande)

| Line No. | Description | Projection Based on Dec. No. 68302 | | | Armt. Incl. in Rate Base | Actual Activity | |
|----------|---|------------------------------------|-----------------|-----------|--------------------------|-----------------|------------------------|
| | | Cost/AF | Customer Growth | \$ Amount | | AFUDC Rate | Activity Thru Dec. '07 |
| 1 | | | | | | | |
| 2 | 2022 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 3 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 4 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 5 | AFUDC | | | 45,977 | | | |
| 6 | Balance as of 12/31/22 | | | 928,287 | | | |
| 7 | | | | | | | |
| 8 | 2023 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 9 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 10 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 11 | AFUDC | | | 31,428 | | | |
| 12 | Balance as of 12/31/23 | | | 634,545 | | | |
| 13 | | | | | | | |
| 14 | 2024 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 15 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 16 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 17 | AFUDC | | | 16,112 | | | |
| 18 | Balance as of 12/31/24 | | | 325,497 | | | |
| 19 | | | | | | | |
| 20 | 2025 M&I charges on 7,602 AF | \$ 21 /AF | | 180,705 | | | |
| 21 | NP-260 Tariff M&I charges | | | (47,859) | | | |
| 22 | Hook-up Fees Collected (\$208) | | 2,202 | (458,016) | | | |
| 23 | AFUDC | | | 17 | | | |
| 24 | Balance as of 12/31/25 | | | 344 | | | |
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| 49 | | | | | | | |
| 50 | 1. During T.Y. 2003 279 AF of untreated CAP Water were sold to golf courses who were not contractually obligated to reimburse the Company for a portion of previously deferred M&I charges. | | | | | | |
| 51 | Per Dec. 68302 this 279 AF was deemed used & useful, therefore, (279/(8,884-2,000)=4.0529% X \$3,525,803) = \$142,896 in previously deferred M&I charges was included in rate base | | | | | | |
| 52 | to be amortized to expense over 20 years. | | | | | | |
| 53 | 2. During T.Y. 2007 1,003 AF of untreated CAP water were sold to golf courses who were not contractually obligated to reimburse the Company for a portion of previously deferred M&I charges. | | | | | | |
| 54 | Per Dec. 71845 this 1,003 was deemed used & useful, therefore, (1,003/(8,884 - 2,000) = 14.57% X \$3,069,295 = \$447,196 in previously deferred M&I charges was included in rate base | | | | | | |
| 55 | to be amortized to expense over 20 years. | | | | | | |

JMR-2

JMR-3

ARIZONA WATER COMPANY
Test Year Ended December 31, 2009
Central Arizona Project ("CAP") Hook-up Fee and Municipal & Industrial ("M&I") Use Charge True-up

White Tank System

| Line No. | Description | Projection Based on Dec. No. 68302 | | Customer Growth | [C] \$ Amount | [D] Amt. incl. in Rate Base Dec. 68302 | [E] AFUDC Rate | [F] Actual Activity Thru Dec. '07 | [G] Activity Thru Dec. '07 |
|----------|---|------------------------------------|------------|-----------------|------------------|---|-------------------|--------------------------------------|-------------------------------|
| | | [A] Cost/AF | [B] /AF | | | | | | |
| 1 | M&I Balance as of 12/31/2003 | | | | \$ 506,268 | | | | |
| 2 | | | | | | | | | |
| 3 | 2004 M&I charges on 968 AF | \$ 30 | /AF | | 29,040 | | | 29,040 | |
| 4 | NP-260 Tariff M&I charges | | | | | | | | |
| 5 | AFUDC | | | | 29,408 | | 5.09% | 26,716 | |
| 6 | Balance as of 12/31/04 | | | | 564,716 | | | 562,034 | |
| 7 | | | | | | | | | |
| 8 | 2005 M&I charges on 968 AF | \$ 28 | /AF | | 27,104 | | | 25,168 | |
| 9 | NP-260 Tariff M&I charges | | | | | | | | |
| 10 | AFUDC | | | | 30,840 | | 9.05% | 53,034 | |
| 11 | Balance as of 12/31/05 | | | | 622,660 | | | 640,236 | |
| 12 | | | | | | | | | |
| 13 | 2006 M&I charges on 968 AF | \$ 24 | /AF | | 23,232 | | | 21,780 | |
| 14 | NP-260 Tariff M&I charges | | | | | | | | |
| 15 | Hook-up Fees Collected (\$500) | | | 141 | (70,500) | | | (29,000) | |
| 16 | Interest Earned on CAP Chgs. Pd. from '87 - '94 | | | | | | | (4,730) | |
| 17 | AFUDC | | | | 29,984 | | 8.62% | 56,370 | |
| 18 | Balance as of 12/31/06 | | | | 605,376 | | | 684,656 | |
| 19 | | | | | | | | | |
| 20 | 2007 M&I charges on 968 AF | \$ 21 | /AF | | 20,328 | | | 20,328 | |
| 21 | NP-260 Tariff M&I charges | | | | | | | | |
| 22 | Hook-up Fees Collected (\$500) | | | 153 | (76,500) | | | (542,838) | |
| 23 | AFUDC | | | | 28,619 | | 7.09% | 31,008 | |
| 24 | | | | | | | | | |
| 25 | Balance as of 12/31/07 | | | | 577,823 | | | 193,154 | |
| 26 | | | | | | | | | |
| 27 | 2008 M&I charges on 968 AF | \$ 21 | /AF | | 20,328 | | | 18,876 | |
| 28 | NP-260 Tariff M&I charges | | | | | | | | |
| 29 | Hook-up Fees Collected (\$500) | | | 153 | (76,500) | | | (94,667) | |
| 30 | AFUDC | | | | 27,183 | | | 14,310 | |
| 31 | Balance as of 12/31/08 | | | | 548,834 | | | 131,673 | |
| 32 | | | | | | | | | |
| 33 | 2009 M&I charges on 968 AF | \$ 21 | /AF | | 20,328 | | | 15,972 | |
| 34 | NP-260 Tariff M&I charges | | | | | | | | |
| 35 | Hook-up Fees Collected (\$500) | | | 153 | (76,500) | | | (131,669) | |
| 36 | AFUDC | | | | 25,673 | | | 14,252 | |
| 37 | Balance as of 12/31/09 | | | | 518,335 | | | 293,566 | |
| 38 | | | | | | | | | |
| 39 | 2010 M&I charges on 968 AF | \$ 21 | /AF | | 20,328 | | | 15,972 | |
| 40 | NP-260 Tariff M&I charges | | | | | | | | |
| 41 | Hook-up Fees Collected (\$500) | | | 153 | (76,500) | | | (131,669) | |
| 42 | AFUDC | | | | 24,083 | | | 14,252 | |
| 43 | Balance as of 12/31/10 | | | | 486,246 | | | 293,566 | |
| 44 | | | | | | | | | |
| 45 | 2011 M&I charges on 968 AF | \$ 21 | /AF | | 20,328 | | | 15,972 | |
| 46 | NP-260 Tariff M&I charges | | | | | | | | |
| 47 | Hook-up Fees Collected (\$500) | | | 153 | (76,500) | | | (131,669) | |
| 48 | AFUDC | | | | 22,411 | | | 14,252 | |
| 49 | Balance as of 12/31/11 | | | | 452,485 | | | 293,566 | |
| 50 | | | | | | | | | |
| 51 | 2012 M&I charges on 968 AF | \$ 21 | /AF | | 20,328 | | | 15,972 | |
| 52 | NP-260 Tariff M&I charges | | | | | | | | |
| 53 | Hook-up Fees Collected (\$500) | | | 153 | (76,500) | | | (131,669) | |
| 54 | AFUDC | | | | 20,652 | | | 14,252 | |
| 55 | Balance as of 12/31/12 | | | | 416,965 | | | 293,566 | |

(Refund of Hook-up fees to Pulte)

JMR-4

| Line No. | Description | Projection Based on Dec. No. 68302 | | Customer Growth | Cost/AF | [B] | [C] | [D] | [E] | [F] | [G] | [H] |
|----------|---|------------------------------------|--------------|-----------------|---------|-----|------------|---------------------|-----------------------|-------|-----|-----|
| | | Amt. Incl. in Rate Base | AFUDC Rate | | | | | | | | | |
| 1 | M&I Balance as of 12/31/2003 | | \$ 4,955,186 | | | | | | | | | |
| 2 | Less: Amount Included in Rate Base - Dec. 68302 | | | | | | | | | | | |
| 3 | 2004 M&I charges on 11,573 AF | \$ 30 /AF | 347,190 | | | | \$ 142,896 | 279 AF ¹ | | | | |
| 4 | NP-260 Tariff M&I charges | | (98,370) | | | | | | | | | |
| 5 | AFUDC | | 279,534 | | | | | | | 5.09% | | |
| 6 | Balance as of 12/31/04 | | 5,463,340 | | | | | | | | | |
| 7 | | | | | | | | | | | | |
| 8 | 2005 M&I charges on 11,573 AF | \$ 28 /AF | 324,044 | | | | | | | | | |
| 9 | NP-260 Tariff M&I charges | | (63,812) | | | | | | | | | |
| 10 | AFUDC | | 306,556 | | | | | | | 9.05% | | |
| 11 | Balance as of 12/31/05 | | 6,050,328 | | | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | 2006 M&I charges on 11,573 AF | \$ 24 /AF | 277,752 | | | | | | | | | |
| 14 | NP-260 Tariff M&I charges | | (54,696) | | | | | | | | | |
| 15 | Hook-up Fees Collected | | (633,588) | 3,127 | | | | | | | | |
| 16 | Interest Earned on CAP Chgs. Pd. from '87 - '94 | | | | | | | | | | | |
| 17 | AFUDC | | 292,848 | | | | | | | 8.62% | | |
| 18 | Balance as of 12/31/06 | | 5,912,644 | | | | | | | | | |
| 19 | | | | | | | | | | | | |
| 20 | 2007 M&I charges on 11,573 AF | \$ 21 /AF | 243,033 | | | | | | | | | |
| 21 | NP-260 Tariff M&I charges | | (47,859) | | | | | | | | | |
| 22 | Hook-up Fees Collected | | (684,516) | 3,355 | | | | | | | | |
| 23 | AFUDC | | 282,608 | | | | | | | 7.09% | | |
| 24 | Less: Amount Included in Rate Base - Dec. 71845 | | | | | | | | | | | |
| 25 | Balance as of 12/31/07 | | 5,705,910 | | | | | \$ 447,196 | 1,003 AF ² | | | |
| 26 | | | | | | | | | | | | |
| 27 | 2008 M&I charges on 10,570 AF | \$ 21 /AF | 243,033 | | | | | | | | | |
| 28 | NP-260 Tariff M&I charges | | (47,859) | | | | | | | | | |
| 29 | Hook-up Fees Collected | | (684,516) | 3,355 | | | | | | | | |
| 30 | AFUDC | | 271,835 | | | | | | | | | |
| 31 | Balance as of 12/31/08 | | 5,488,403 | | | | | | | 7.09% | | |
| 32 | | | | | | | | | | | | |
| 33 | 2009 M&I charges on 10,570 AF | \$ 21 /AF | 243,033 | | | | | | | | | |
| 34 | NP-260 Tariff M&I charges | | (47,859) | | | | | | | | | |
| 35 | Hook-up Fees Collected | | (684,516) | 3,355 | | | | | | | | |
| 36 | AFUDC | | 260,501 | | | | | | | | | |
| 37 | Balance as of 12/31/09 | | 5,259,562 | | | | | | | | | |
| 38 | | | | | | | | | | | | |
| 39 | 2010 M&I charges on 10,570 AF | \$ 21 /AF | 243,033 | | | | | | | | | |
| 40 | NP-260 Tariff M&I charges | | (47,859) | | | | | | | | | |
| 41 | Hook-up Fees Collected | | (684,516) | 3,355 | | | | | | | | |
| 42 | AFUDC | | 248,575 | | | | | | | | | |
| 43 | Balance as of 12/31/10 | | 5,018,795 | | | | | | | | | |
| 44 | | | | | | | | | | | | |
| 45 | 2011 M&I charges on 10,570 AF | \$ 21 /AF | 243,033 | | | | | | | | | |
| 46 | NP-260 Tariff M&I charges | | (47,859) | | | | | | | | | |
| 47 | Hook-up Fees Collected | | (684,516) | 3,355 | | | | | | | | |
| 48 | AFUDC | | 236,030 | | | | | | | | | |
| 49 | Balance as of 12/31/11 | | 4,765,483 | | | | | | | | | |
| 50 | | | | | | | | | | | | |
| 51 | 2012 M&I charges on 10,570 AF | \$ 21 /AF | 243,033 | | | | | | | | | |
| 52 | NP-260 Tariff M&I charges | | (47,859) | | | | | | | | | |
| 53 | Hook-up Fees Collected | | (684,516) | 3,355 | | | | | | | | |
| 54 | AFUDC | | 222,829 | | | | | | | | | |
| 55 | Balance as of 12/31/12 | | 4,498,970 | | | | | | | | | |

Proposed Pinal Valley CAP Hook-up Fee ((Col. C÷Col. F) x 1): \$204

| Meter Size | Proposed Fee by Meter Size |
|--------------|----------------------------|
| 5/8" X 3/4" | \$204 |
| 3/4" | \$204 |
| 1" | \$204 |
| 1-1/2" | \$714 |
| 2" | \$1,142 |
| 3" | \$2,305 |
| 4" | \$3,590 |
| 6" or larger | \$7,191 |

ARIZONA WATER COMPANY
Test Year Ended December 31, 2009
Central Arizona Project ("CAP") Hook-up Fee and Municipal & Industrial ("M&I") Use Charge True-up

Proposed - Pinal Valley (Casa Grande, Coolidge, White Tank)

| Line No. | Description | Projection Based on Dec. No. 68302 | | Customer Growth | Cost/AF | 21 /AF | \$ Amount | [C] | [D] Amt. Incl. in Rate Base | [E] | [F] AFUDC Rate | [G] Actual Activity Thru Dec. '07 | [H] |
|----------|-------------------------------|------------------------------------|--|-----------------|---------|--------|-----------|-----|-----------------------------|-----|----------------|-----------------------------------|-----|
| | | | | | | | | | | | | | |
| 1 | | | | | | | | | | | | | |
| 2 | 2022 M&I charges on 10,570 AF | | | | \$ | 21 | 243,033 | | | | | | |
| 3 | NP-260 Tariff M&I charges | | | | | | (47,859) | | | | | | |
| 4 | Hook-up Fees Collected | | | 3,355 | | | (684,516) | | | | | | |
| 5 | AFUDC | | | | | | 46,418 | | | | | | |
| 6 | Balanc as of 12/31/22 | | | | | | 937,199 | | | | | | |
| 7 | | | | | | | | | | | | | |
| 8 | 2023 M&I charges on 10,570 AF | | | | \$ | 21 | 243,033 | | | | | | |
| 9 | NP-260 Tariff M&I charges | | | | | | (47,859) | | | | | | |
| 10 | Hook-up Fees Collected | | | 3,355 | | | (684,516) | | | | | | |
| 11 | AFUDC | | | | | | 23,337 | | | | | | |
| 12 | Balanc as of 12/31/23 | | | | | | 471,194 | | | | | | |
| 13 | | | | | | | | | | | | | |
| 14 | 2024 M&I charges on 10,570 AF | | | | \$ | 21 | 243,033 | | | | | | |
| 15 | NP-260 Tariff M&I charges | | | | | | (47,859) | | | | | | |
| 16 | Hook-up Fees Collected | | | 3,355 | | | (684,516) | | | | | | |
| 17 | AFUDC | | | | | | (945) | | | | | | |
| 18 | Balanc as of 12/31/24 | | | | | | (19,093) | | | | | | |
| 19 | | | | | | | | | | | | | |
| 20 | 2025 M&I charges on 10,570 AF | | | | \$ | 21 | 243,033 | | | | | | |
| 21 | NP-260 Tariff M&I charges | | | | | | (47,859) | | | | | | |
| 22 | Hook-up Fees Collected | | | 3,355 | | | (684,516) | | | | | | |
| 23 | AFUDC | | | | | | (26,494) | | | | | | |
| 24 | Balanc as of 12/31/25 | | | | | | (534,929) | | | | | | |
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¹ During T.Y. 2003 279 AF of untreated CAP Water were sold to golf courses who were not contractually obligated to reimburse the Company for a portion of previously deferred M&I charges. Per Dec. 68502 this 279 AF was deemed used & useful, therefore, (279)(8,884-2,000)=4,0529% X \$3,525,803 = \$142,896 in previously deferred M&I charges was included in rate base to be amortized to expense over 20 years.

² During T.Y. 2007 1,003 AF of untreated CAP water were sold to golf courses who were not contractually obligated to reimburse the Company for a portion of previously deferred M&I charges. Per Dec. 71845 this 1,003 was deemed used & useful, therefore, (1,003)(8,884 - 2,000) = 14.57% X \$3,069,295 = \$447,196 in previously deferred M&I charges was included in rate base to be amortized to expense over 20 years.

JMR-5

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

(A) (B) (C) (D) (E) (F) (G) (H) (I) (J) (K) (L)

SUMMARY RESULTS FOR REGRESSION COEFFICIENT b_4 - ESTIMATED MONTHLY GROWTH IN M GALLONS USED PER CUSTOMER (JAN. 2000 TO DEC. 2009)

| | Residential | | | Commercial | | | Total | | | |
|-----------------------------|--|--------|--------|------------|--------|----------|---------|--------|---------|--------|
| | b_4 | t Stat | t Stat | b_4 | t Stat | t Stat | b_4 | t Stat | t Stat | |
| | Regression Coefficient b_4 (antilog of b_4) | | | | | | | | | |
| Superstition | -0.00039 | -5.86 | -11.46 | -0.00100 | -11.46 | -11.46 | 0.99771 | -11.46 | 0.99873 | -8.51 |
| Cochise | -0.00105 | -11.09 | 9.35 | 0.00100 | 9.35 | 9.35 | 1.00230 | 9.35 | 0.99871 | -6.63 |
| San Manuel/Oracle/Winkelman | -0.00122 | -13.49 | -0.94 | -0.00018 | -0.94 | -10.00 | 0.99958 | -0.94 | 0.99775 | -10.00 |
| Eastern Group | -0.00058 | -9.65 | -6.53 | -0.00049 | -6.53 | -9.939 | 0.99866 | -6.53 | 0.99865 | -9.94 |
| Pinal Valley/Stanfield | -0.00140 | -18.91 | 3.97 | 0.00041 | 3.97 | -14.59 | 0.99679 | -18.91 | 0.99734 | -14.59 |
| Ajo | -0.00060 | -5.52 | -2.50 | -0.00032 | -2.50 | -5.87 | 0.99861 | -5.52 | 0.99867 | -5.87 |
| White Tank | 0.00089 | 7.99 | 2.96 | 0.00096 | 2.96 | 9.45 | 1.00204 | 7.99 | 1.00251 | 9.45 |
| Western Group | -0.00114 | -16.08 | 5.03 | 0.00051 | 5.03 | -12.26 | 1.00222 | 2.96 | 1.00251 | 9.45 |
| Navajo | 0.00006 | 0.47 | 1.09 | 0.00014 | 1.09 | 0.61 | 1.00118 | 5.03 | 0.99788 | -12.26 |
| Sedona/Verde Valley | -0.00006 | -0.69 | 1.77 | 0.00013 | 1.77 | 0.20 | 1.00033 | 1.09 | 1.00016 | 0.61 |
| Northern Group | -0.00005 | -0.57 | 1.48 | 0.00011 | 1.48 | -0.11 | 1.00031 | 1.77 | 1.00004 | 0.20 |
| Total Company | -0.00047 | -7.61 | 2.59 | 0.00018 | 2.59 | -0.00038 | 0.99892 | -7.61 | 0.99998 | -0.11 |

PANEL D: Estimated Annual Growth in Usage Per Customer (APR) $(1 + r)^{12} - 1$

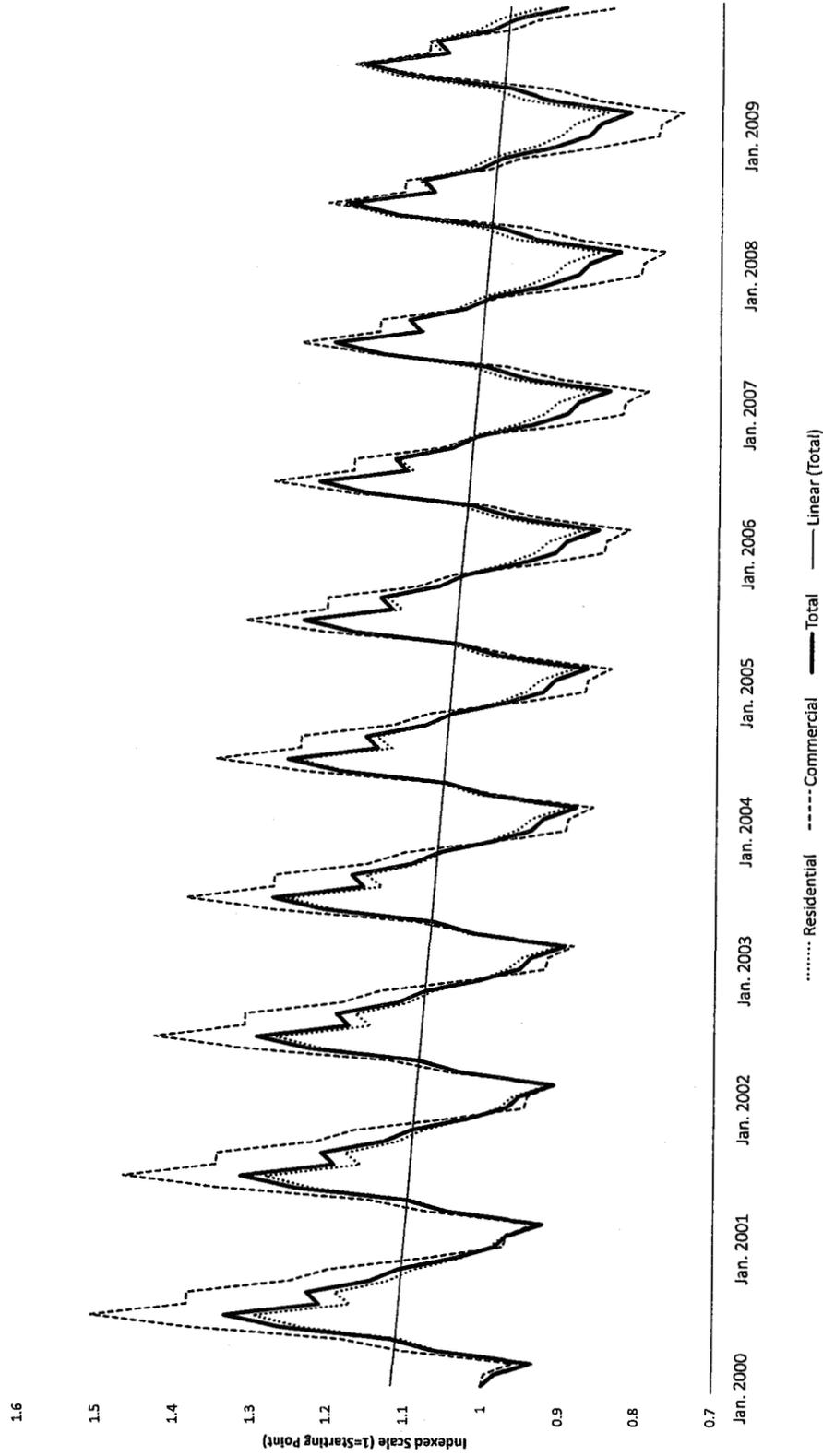
| | Residential | | | Commercial | | | Total | | | |
|-----------------------------|--|--------|--------|------------|--------|---------|---------|--------|---------|--------|
| | APR | t Stat | t Stat | APR | t Stat | t Stat | APR | t Stat | t Stat | |
| | Regression Coefficient \hat{B}_4 (antilog of b_4) | | | | | | | | | |
| Superstition | -1.069% | -5.86 | -11.46 | -2.712% | -11.46 | -11.46 | -1.509% | -8.51 | -1.536% | -6.63 |
| Cochise | -2.848% | -11.09 | 9.35 | 2.790% | 9.35 | 9.35 | -2.664% | -10.00 | -1.609% | -9.94 |
| San Manuel/Oracle/Winkelman | -3.318% | -13.49 | -0.94 | -0.502% | -0.94 | -6.53 | -1.332% | -6.53 | -3.143% | -14.59 |
| Eastern Group | -1.592% | -9.65 | -6.53 | -3.786% | -6.53 | -18.91 | 1.130% | 3.97 | -1.581% | -5.87 |
| Pinal Valley/Stanfield | -3.786% | -18.91 | 3.97 | -1.650% | 3.97 | -5.52 | -0.874% | -2.50 | 3.053% | 9.45 |
| Ajo | -1.650% | -5.52 | -2.50 | 2.478% | -2.50 | -5.87 | 2.702% | 2.96 | -2.520% | -12.26 |
| White Tank | 2.478% | 7.99 | 2.96 | -3.089% | 2.96 | 9.45 | 1.428% | 5.03 | 0.190% | 0.61 |
| Western Group | -3.089% | -16.08 | 5.03 | 0.161% | 5.03 | -12.26 | 0.395% | 1.09 | 0.046% | 0.20 |
| Navajo | 0.161% | 0.47 | 1.09 | -0.176% | 1.09 | 0.61 | 0.368% | 1.77 | 0.046% | 0.20 |
| Sedona/Verde Valley | -0.176% | -0.69 | 1.77 | -0.136% | 1.77 | -0.11 | 0.307% | 1.48 | -0.024% | -0.11 |
| Northern Group | -0.136% | -0.57 | 1.48 | -1.289% | 1.48 | -0.087% | 0.492% | 2.59 | -1.040% | -6.17 |
| Total Company | -1.289% | -7.61 | 2.59 | -0.087% | 2.59 | -0.087% | 0.492% | 2.59 | -1.040% | -6.17 |

PANEL C: Estimated Monthly Growth In Usage Per Customer ($\hat{B}_4 - 1$) $\times 100$ %

| | Residential | | | Commercial | | | Total | | | |
|-----------------------------|---|--------|--------|------------|--------|---------|---------|--------|---------|--------|
| | r | t Stat | t Stat | r | t Stat | t Stat | r | t Stat | t Stat | |
| | Regression Coefficient b_4 (slope of the coded month) | | | | | | | | | |
| Superstition | -0.090% | -5.86 | -11.46 | -0.229% | -11.46 | -11.46 | -0.127% | -8.51 | -0.127% | -8.51 |
| Cochise | -0.240% | -11.09 | 9.35 | 0.230% | 9.35 | 9.35 | -0.129% | -6.63 | -0.129% | -6.63 |
| San Manuel/Oracle/Winkelman | -0.281% | -13.49 | -0.94 | -0.042% | -0.94 | -10.00 | -0.225% | -10.00 | -0.225% | -10.00 |
| Eastern Group | -0.134% | -9.65 | -6.53 | -0.112% | -6.53 | -9.94 | -0.135% | -9.94 | -0.135% | -9.94 |
| Pinal Valley/Stanfield | -0.321% | -18.91 | 3.97 | 0.094% | 3.97 | -14.59 | -0.266% | -14.59 | -0.266% | -14.59 |
| Ajo | -0.139% | -5.52 | -2.50 | -0.073% | -2.50 | -5.87 | -0.133% | -5.87 | -0.133% | -5.87 |
| White Tank | 0.204% | 7.99 | 2.96 | 0.222% | 2.96 | 9.45 | 0.251% | 9.45 | 0.251% | 9.45 |
| Western Group | -0.261% | -16.08 | 5.03 | 0.118% | 5.03 | -12.26 | -0.212% | -12.26 | -0.212% | -12.26 |
| Navajo | 0.013% | 0.47 | 1.09 | 0.033% | 1.09 | 0.61 | 0.016% | 0.61 | 0.016% | 0.61 |
| Sedona/Verde Valley | -0.015% | -0.69 | 1.77 | 0.031% | 1.77 | 0.20 | 0.004% | 0.20 | 0.004% | 0.20 |
| Northern Group | -0.011% | -0.57 | 1.48 | 0.026% | 1.48 | -0.11 | -0.002% | -0.11 | -0.002% | -0.11 |
| Total Company | -0.108% | -7.61 | 2.59 | 0.041% | 2.59 | -0.087% | -0.087% | -6.17 | -0.087% | -6.17 |

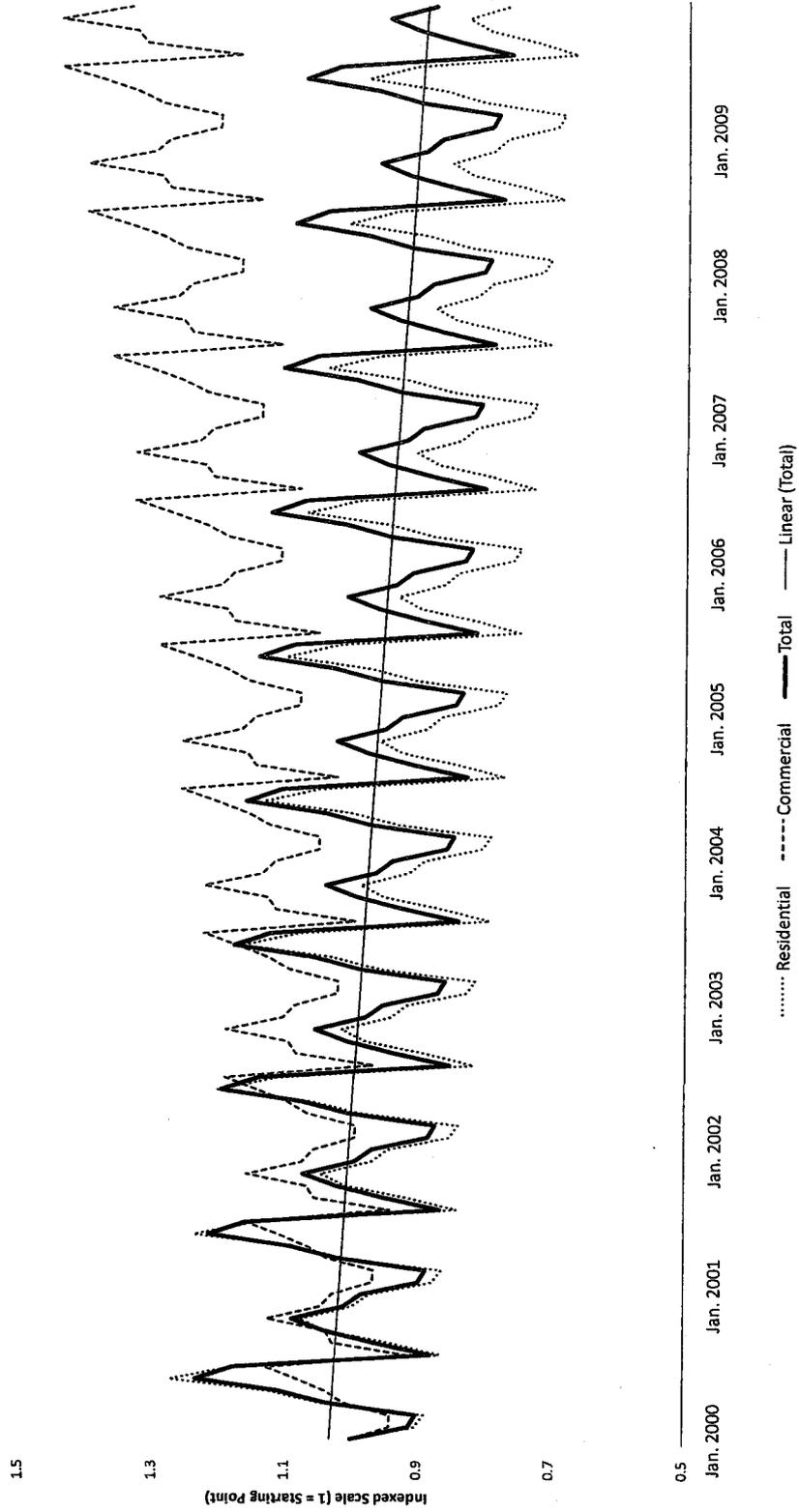
MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

SUPERSTITION
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



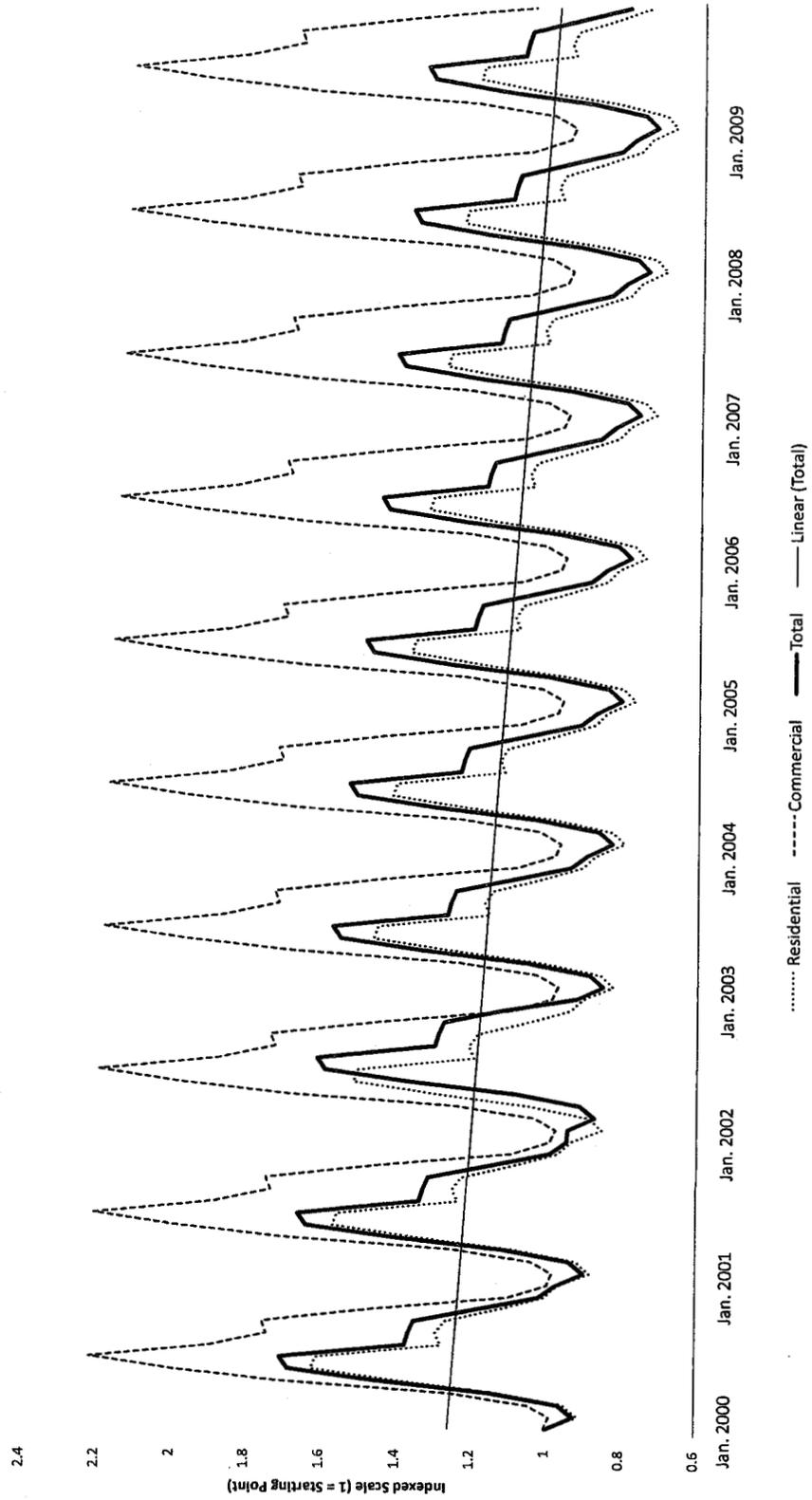
MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

COCHISE
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



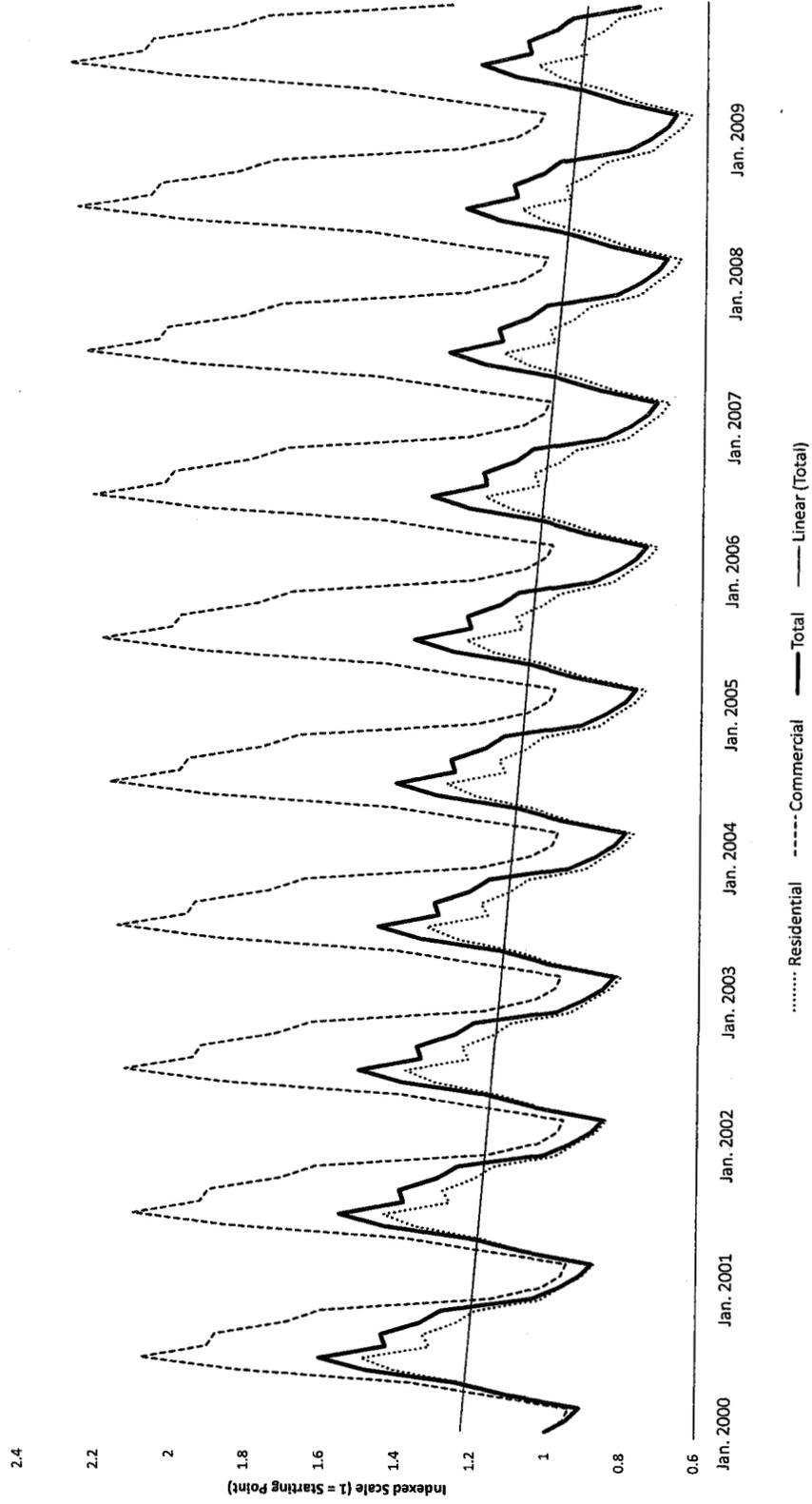
MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

SAN MANUEL/ORACLE/WINKELMAN
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



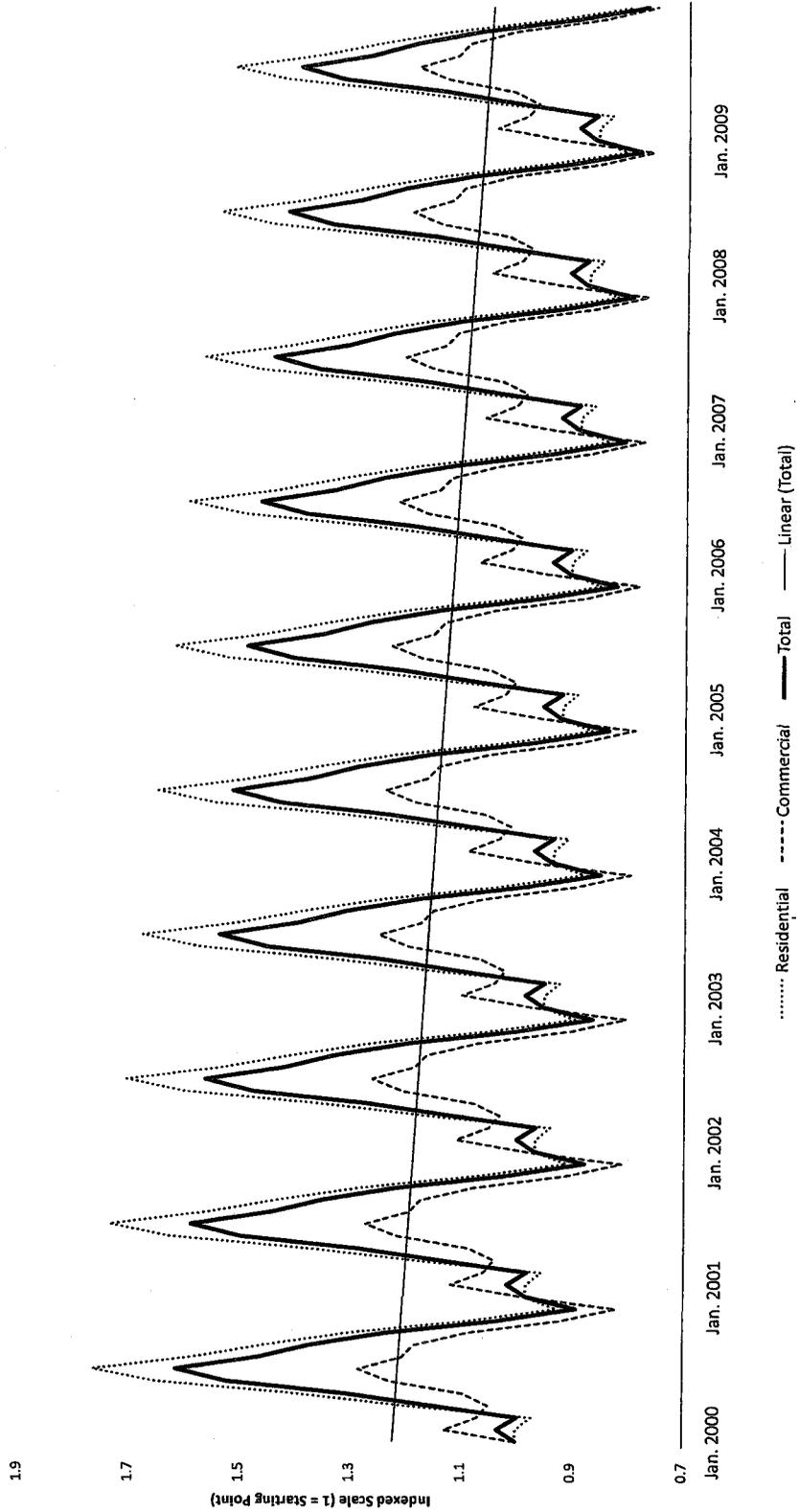
MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

PINAL VALLEY/STANFIELD
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



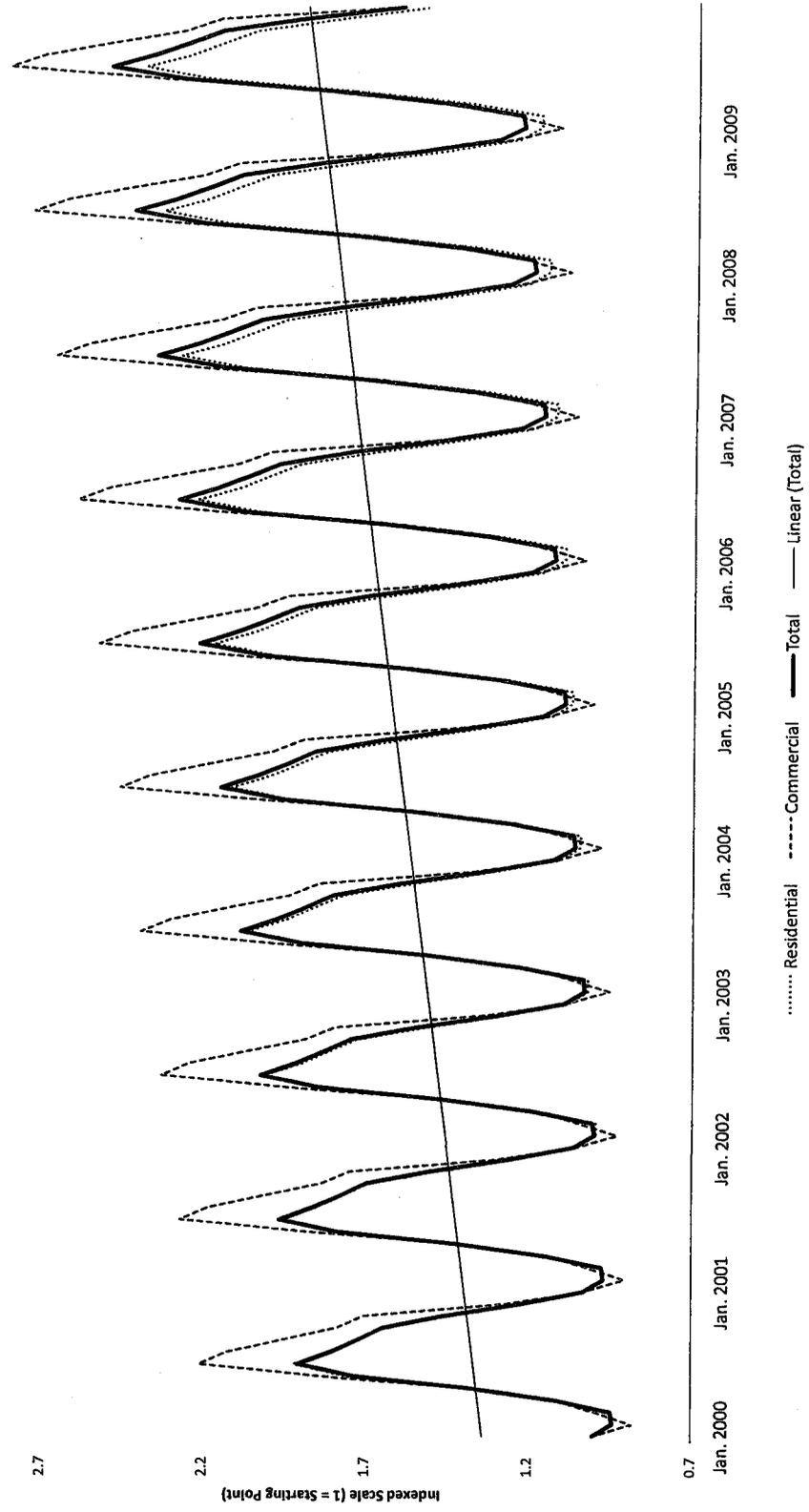
MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

AJO
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

WHITE TANK
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



0.7

Indexed Scale (1 = Starting Point)

2.2

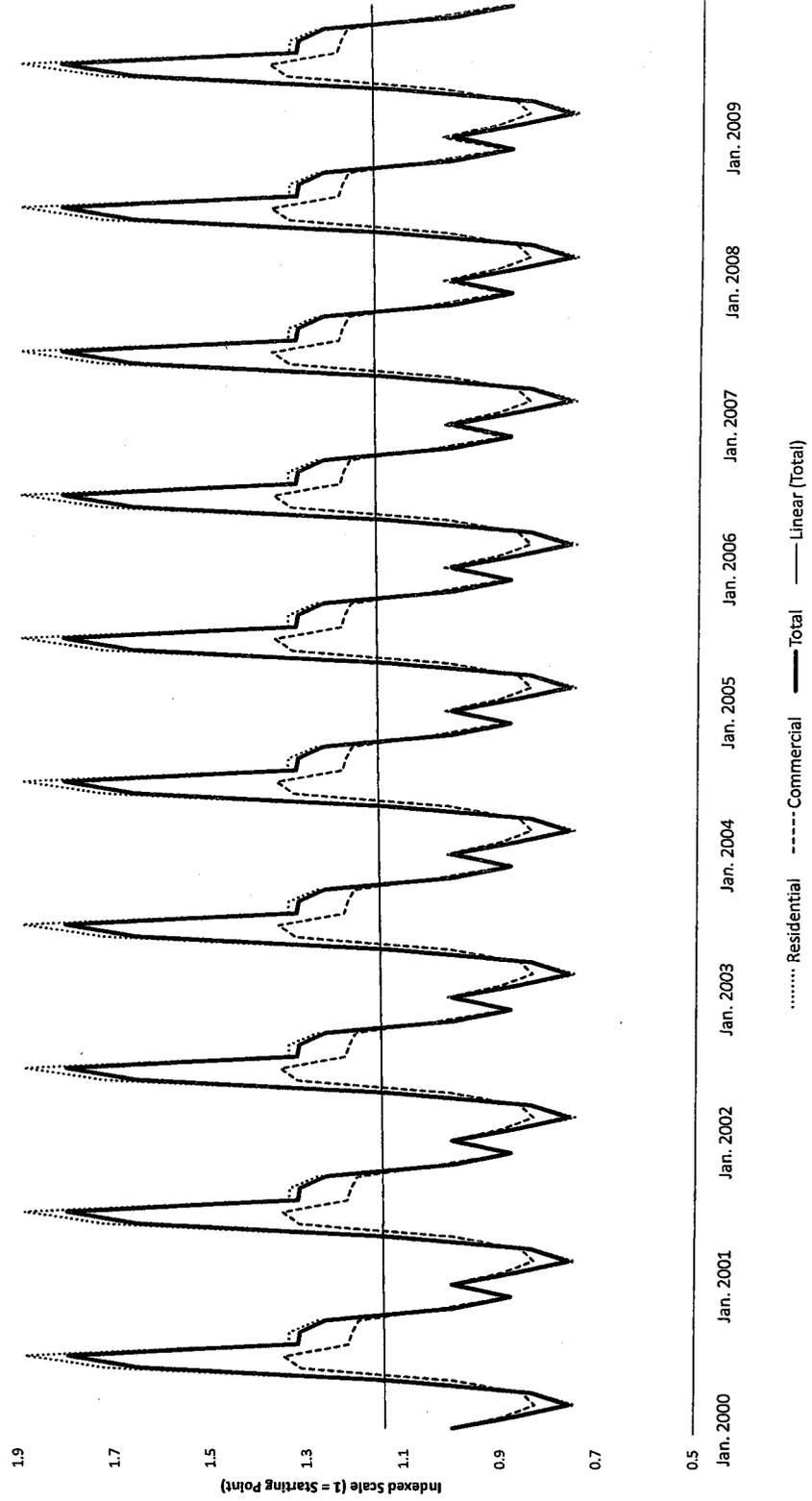
1.7

1.2

..... Residential - - - - - Commercial ——— Total ——— Linear (Total)

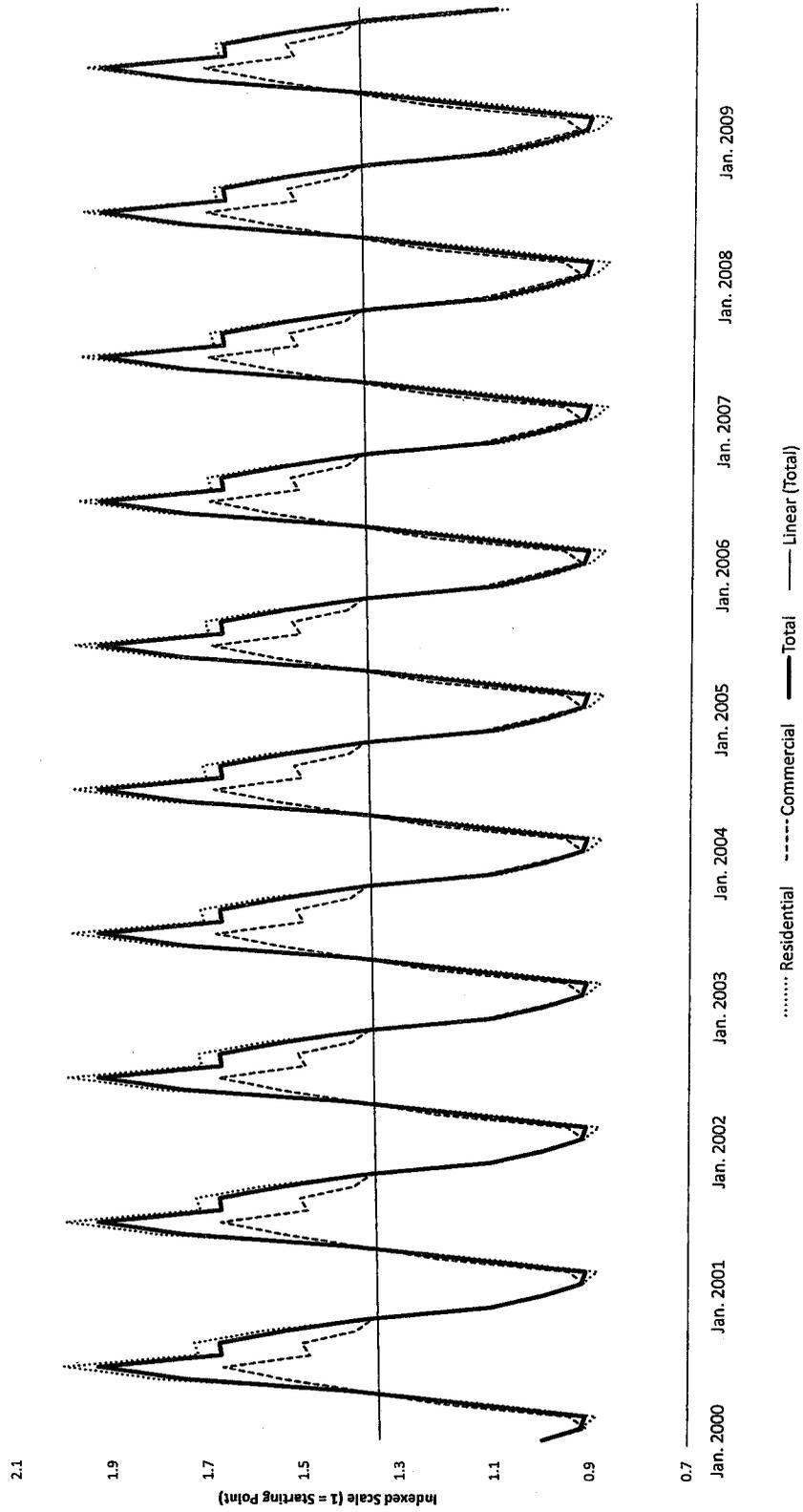
MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

NAVAJO
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



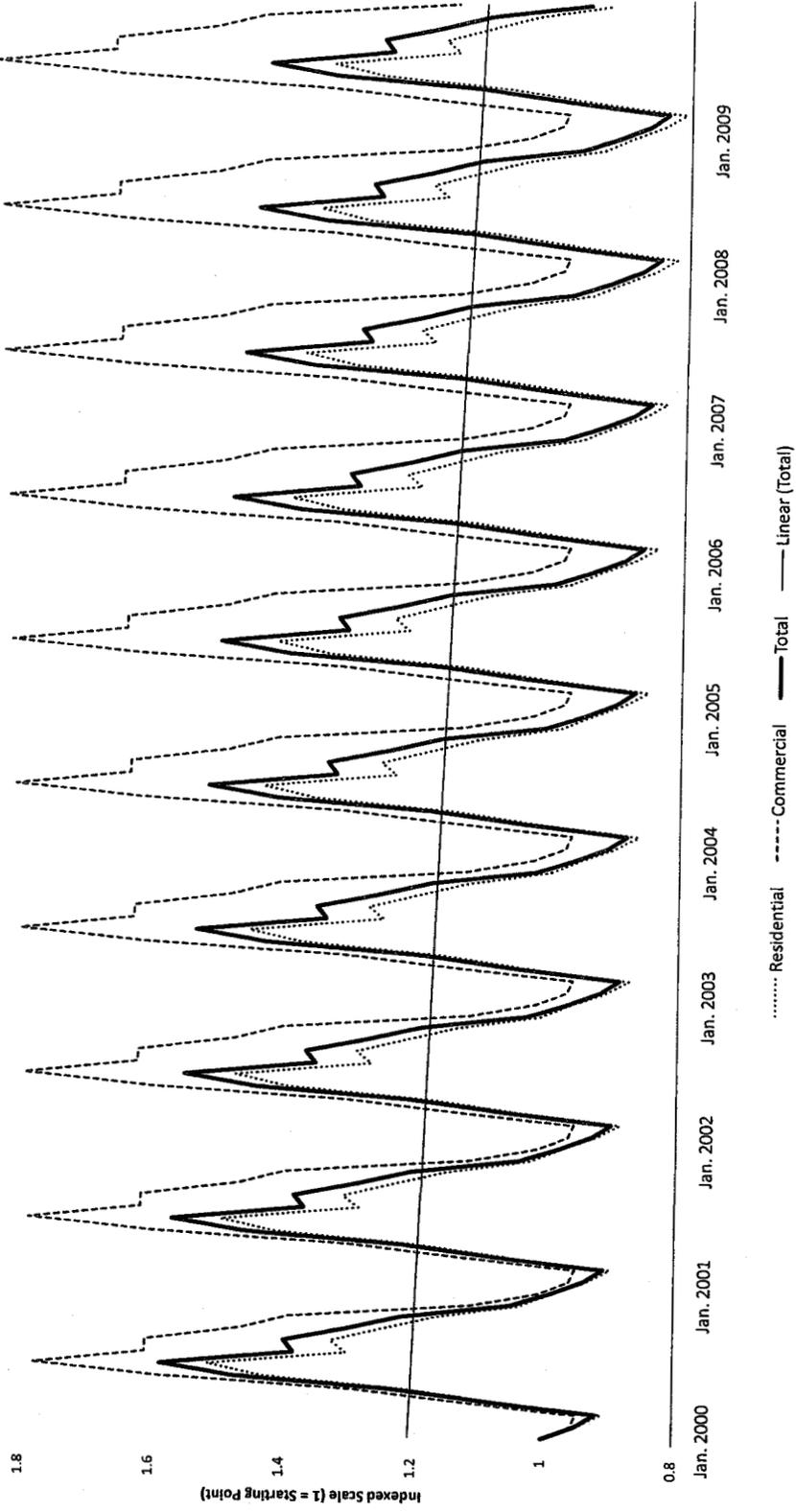
MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

SEDONA/VERDE VALLEY
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

TOTAL COMPANY
Indexed Average Usage Per Customer While Controlling for Weather Conditions
(Trendline Represents Total Residential & Commercial)



MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

DATA USED IN MODEL:

- DEPENDENT VARIABLE $\log(Y)$: $\log_{10}(\text{ResMGals}, \log_{10}(\text{ComMGals}, \log_{10}(\text{TotMGals} (\text{base-10 logarithm of monthly average usage per residential, commercial, and total customers in M gallons}))$
- INDEPENDENT VARIABLE X_1 : AvgTemp (monthly average temperature in degrees Fahrenheit from the National Climatic Data Center, U.S. Dept. of Commerce)
- INDEPENDENT VARIABLE X_2 : TotPrecip (monthly total precipitation in inches from the National Climatic Data Center, U.S. Dept. of Commerce)
- INDEPENDENT VARIABLE X_3 : PDSI (monthly Palmer Drought Severity Index ranging from -6 to +6, with negative values denoting dry spells, from the National Climatic Data Center, U.S. Dept. of Commerce)
- INDEPENDENT VARIABLE X_4 : CodedMonth (coded monthly value, $x_{4i} = 0, 1, 2, \dots$)
- INDEPENDENT VARIABLE M_2 : FEB (categorical predictor variable for February, 1 if February, 0 if not February)
- INDEPENDENT VARIABLE M_3 : MAR (categorical predictor variable for March; 1 if March, 0 if not March)
- INDEPENDENT VARIABLE M_4 : APR (categorical predictor variable for April; 1 if April, 0 if not April)
- INDEPENDENT VARIABLE M_5 : MAY (categorical predictor variable for May; 1 if May, 0 if not May)
- INDEPENDENT VARIABLE M_6 : JUN (categorical predictor variable for June; 1 if June, 0 if not June)
- INDEPENDENT VARIABLE M_7 : JUL (categorical predictor variable for July; 1 if July, 0 if not July)
- INDEPENDENT VARIABLE M_8 : AUG (categorical predictor variable for August; 1 if August, 0 if not August)
- INDEPENDENT VARIABLE M_9 : SEP (categorical predictor variable for September; 1 if September, 0 if not September)
- INDEPENDENT VARIABLE M_{10} : OCT (categorical predictor variable for October; 1 if October, 0 if not October)
- INDEPENDENT VARIABLE M_{11} : NOV (categorical predictor variable for November; 1 if November, 0 if not November)
- INDEPENDENT VARIABLE M_{12} : DEC (categorical predictor variable for December; 1 if December, 0 if not December)

FORECASTING EQUATION:

$$\log(\hat{Y}_i) = b_0 + b_1X_{i1} + b_2X_{i2} + b_3X_{i3} + b_4X_{i4} + b_5M_{i2} + b_6M_{i3} + b_7M_{i4} + b_8M_{i5} + b_9M_{i6} + b_{10}M_{i7} + b_{11}M_{i8} + b_{12}M_{i9} + b_{13}M_{i10} + b_{14}M_{i11} + b_{15}M_{i12}$$

- where b_0 = estimate of $\log(\hat{B}_0)$ and, thus, $10^{b_0} = \hat{B}_0$
- b_1 = estimate of $\log(\hat{B}_1)$ and, thus, $10^{b_1} = \hat{B}_1$
- b_2 = estimate of $\log(\hat{B}_2)$ and, thus, $10^{b_2} = \hat{B}_2$
- b_3 = estimate of $\log(\hat{B}_3)$ and, thus, $10^{b_3} = \hat{B}_3$
- .
- .
- .
- b_{15} = estimate of $\log(\hat{B}_{15})$ and, thus, $10^{b_{15}} = \hat{B}_{15}$

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Superstition Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.943085651 |
| R Square | 0.889410546 |
| Adjusted R Square | 0.873460143 |
| Standard Error | 0.024815087 |
| Observations | 120 |

| ANOVA | | SS | MS | F | Significance F |
|------------|-----|-------------|-------------|-------------|----------------|
| Regression | 15 | 0.515054886 | 0.034336992 | 55.76101096 | 1.061281E-42 |
| Residual | 104 | 0.06404201 | 0.000615789 | | |
| Total | 119 | 0.579096896 | | | |

| Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.784308579 | 12.93053357 | 2.23703E-23 | 0.664026357 | 0.9045908 | 0.664026357 | 0.9045908 |
| AvgTemp b_1 | 0.001642795 | 1.46232365 | 0.146667891 | -0.000584977 | 0.03870568 | -0.000584977 | 0.03870568 |
| TopPrecip b_2 | 0.005699611 | 1.653014107 | 0.101343745 | -0.001137924 | 0.012537145 | -0.001137924 | 0.012537145 |
| POSI b_3 | -0.004979994 | -4.499394758 | 1.78108E-05 | -0.007174848 | -0.00278514 | -0.007174848 | -0.00278514 |
| CodedMonth b_4 | -0.000388905 | -5.864115033 | 5.39189E-08 | -0.000520419 | -0.000257391 | -0.000520419 | -0.000257391 |
| FEB b_5 | -0.007847739 | -0.685556548 | 0.494518118 | -0.030548068 | 0.014852591 | -0.030548068 | 0.014852591 |
| MAR b_6 | -0.028989054 | -1.997141247 | 0.048422045 | -0.057773387 | -0.00020472 | -0.057773387 | -0.00020472 |
| APR b_7 | 0.024668714 | 0.020182313 | 0.224359559 | -0.01535357 | 0.064690997 | -0.01535357 | 0.064690997 |
| MAY b_8 | 0.044784764 | 1.471512534 | 0.144172067 | -0.015568011 | 0.105137539 | -0.015568011 | 0.105137539 |
| JUN b_9 | 0.09358884 | 2.405545356 | 0.017914323 | 0.016437862 | 0.170739818 | 0.016437862 | 0.170739818 |
| JUL b_{10} | 0.115200622 | 2.582105836 | 0.011211764 | 0.026727428 | 0.203673816 | 0.026727428 | 0.203673816 |
| AUG b_{11} | 0.070896677 | 1.671870861 | 0.097555993 | -0.013195205 | 0.15498856 | -0.013195205 | 0.15498856 |
| SEP b_{12} | 0.078868101 | 2.155462024 | 0.034432148 | 0.006508994 | 0.151427208 | 0.006508994 | 0.151427208 |
| OCT b_{13} | 0.053481269 | 2.231307666 | 0.027806888 | 0.005950683 | 0.101011856 | 0.005950683 | 0.101011856 |
| NOV b_{14} | 0.040715299 | 2.916524797 | 0.004336667 | 0.013031679 | 0.068398919 | 0.013031679 | 0.068398919 |
| DEC b_{15} | 0.016208264 | 1.430137751 | 0.155669239 | -0.006265896 | 0.038682424 | -0.006265896 | 0.038682424 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Superstition Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.944418508 |
| R Square | 0.891926318 |
| Adjusted R Square | 0.876338767 |
| Standard Error | 0.032483259 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 0.905652443 | 0.06037683 | 57.22042894 | 3.26556E-43 |
| Residual | 104 | 0.109736861 | 0.001055162 | | |
| Total | 119 | 1.015389305 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.62642323 | 0.079398868 | 20.48421184 | 2.73578E-38 | 1.468972299 | 1.783874416 | 1.468972299 | 1.783874416 |
| AvgTemp b_1 | 0.001130163 | 0.001470563 | 0.768524136 | 0.443917522 | -0.001786019 | 0.004046345 | -0.001786019 | 0.004046345 |
| TotPrecip b_2 | 0.003056154 | 0.004513489 | 0.677115637 | 0.499835992 | -0.005894264 | 0.012006572 | -0.005894264 | 0.012006572 |
| PDSI b_3 | -0.00540904 | 0.001448834 | -3.729234444 | 0.00031303 | -0.008276132 | -0.002529949 | -0.008276132 | -0.002529949 |
| CodedMonth b_4 | -0.000995075 | 8.6813E-05 | -11.46227626 | 3.70822E-20 | -0.001167228 | -0.000822921 | -0.001167228 | -0.000822921 |
| FEB b_5 | -0.00731573 | 0.014984596 | -0.048821675 | 0.961155045 | -0.030446588 | 0.028983442 | -0.030446588 | 0.028983442 |
| MAR b_6 | -0.015700185 | 0.019000676 | -0.826296132 | 0.410527772 | -0.053379237 | 0.021978867 | -0.053379237 | 0.021978867 |
| APR b_7 | 0.045074782 | 0.0264189 | 1.706156666 | 0.09096355 | -0.007314886 | 0.097464451 | -0.007314886 | 0.097464451 |
| MAY b_8 | 0.076470007 | 0.039839155 | 1.919468605 | 0.057665513 | -0.00253253 | 0.155472543 | -0.00253253 | 0.155472543 |
| JUN b_9 | 0.146089991 | 0.050927728 | 2.868574664 | 0.004993874 | 0.045098398 | 0.247081585 | 0.045098398 | 0.247081585 |
| JUL b_{10} | 0.183823305 | 0.058401577 | 3.14757433 | 0.00214834 | 0.068010789 | 0.299635821 | 0.068010789 | 0.299635821 |
| AUG b_{11} | 0.147867065 | 0.055509453 | 2.663817737 | 0.008955981 | 0.03778974 | 0.257944389 | 0.03778974 | 0.257944389 |
| SEP b_{12} | 0.148663927 | 0.047896612 | 3.103850559 | 0.002460698 | 0.05868315 | 0.243644705 | 0.05868315 | 0.243644705 |
| OCT b_{13} | 0.105423894 | 0.031375167 | 3.360106257 | 0.001090322 | 0.043205763 | 0.167642025 | 0.043205763 | 0.167642025 |
| NOV b_{14} | 0.088204609 | 0.018274089 | 4.826758099 | 4.78096E-06 | 0.051966405 | 0.124442814 | 0.051966405 | 0.124442814 |
| DEC b_{15} | 0.040980885 | 0.0148353 | 2.762390036 | 0.00678612 | 0.011561929 | 0.070399842 | 0.011561929 | 0.070399842 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Superstition Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.951801775 |
| R Square | 0.905926618 |
| Adjusted R Square | 0.892358342 |
| Standard Error | 0.024199575 |
| Observations | 120 |

| ANOVA | | | |
|------------|-----|-------------|-------------|
| | df | SS | MS |
| Regression | 15 | 0.586509544 | 0.039100636 |
| Residual | 104 | 0.060904421 | 0.000585169 |
| Total | 119 | 0.647413965 | |

Significance F
 2.65355E-46

| Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.878633347 | 14.85406188 | 1.84899E-27 | 0.7613346 | 0.995932094 | 0.7613346 | 0.995932094 |
| AugTemp b_1 | 0.00155165 | 1.416321336 | 0.159669676 | -0.000620865 | 0.003724165 | -0.000620865 | 0.003724165 |
| TopPrecip b_2 | 0.005052003 | 1.502460491 | 0.136008628 | -0.001615934 | 0.01171994 | -0.001615934 | 0.01171994 |
| PDSI b_3 | -0.00477293 | -4.421996156 | 2.41135E-05 | -0.006913343 | -0.002632517 | -0.006913343 | -0.002632517 |
| CodedMonth b_4 | -0.000550114 | -8.505892795 | 1.42667E-13 | -0.000678366 | -0.000421862 | -0.000678366 | -0.000421862 |
| FEB b_5 | -0.006576804 | -0.589144338 | 0.557042027 | -0.028714076 | 0.015560468 | -0.028714076 | 0.015560468 |
| MAR b_6 | -0.02662396 | -0.014155239 | -1.880855647 | -0.054694329 | 0.001446408 | -0.054694329 | 0.001446408 |
| APR b_7 | 0.027963218 | 0.019681712 | 1.420771615 | -0.011066355 | 0.06699279 | -0.011066355 | 0.06699279 |
| MAY b_8 | 0.050482969 | 0.029679615 | 1.700930753 | -0.008372819 | 0.109338757 | -0.008372819 | 0.109338757 |
| JUN b_9 | 0.104377399 | 0.037940047 | 2.751085084 | 0.02914007 | 0.179614728 | 0.02914007 | 0.179614728 |
| JUL b_{10} | 0.12896478 | 0.043508361 | 2.964137889 | 0.042686071 | 0.215243489 | 0.042686071 | 0.215243489 |
| AUG b_{11} | 0.087169885 | 0.041353768 | 2.107906693 | 0.005163813 | 0.169175956 | 0.005163813 | 0.169175956 |
| SEP b_{12} | 0.093419569 | 0.035682308 | 2.61809209 | 0.01016175 | 0.164178924 | 0.01016175 | 0.164178924 |
| OCT b_{13} | 0.064313427 | 0.023374062 | 2.751487038 | 0.022660215 | 0.110665067 | 0.022660215 | 0.110665067 |
| NOV b_{14} | 0.050838523 | 0.013613942 | 3.734298544 | 0.00307533 | 0.07783548 | 0.00307533 | 0.07783548 |
| DEC b_{15} | 0.021490247 | 0.011052092 | 1.94445065 | -0.000426465 | 0.043406959 | -0.000426465 | 0.043406959 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
 SS - The sum of the squares of the differences between values of y and the average y.
 MS - SS divided by df (degrees of freedom)
 F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
 SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (0.05).
 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two) from the estimated average.
 t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Cochise Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.957830189 |
| R Square | 0.91743867 |
| Adjusted R Square | 0.905330786 |
| Standard Error | 0.035256099 |
| Observations | 120 |

| ANOVA | | df | SS | MS | F | Significance F |
|------------|-----|-------------|-------------|-------------|-------------|----------------|
| Regression | 15 | 1.436488742 | 0.095765916 | 77.04464248 | 3.24224E-49 | |
| Residual | 104 | 0.129271225 | 0.001242993 | | | |
| Total | 119 | 1.565759966 | | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.548001115 | 0.081236674 | 6.745735487 | 8.81876E-10 | 0.386905747 | 0.709096484 | 0.386905747 | 0.709096484 |
| AvgTemp b_1 | 0.005411134 | 0.001666692 | 3.246631315 | 0.001572006 | 0.0002106022 | 0.008716246 | 0.002106022 | 0.008716246 |
| TotPrecip b_2 | 0.008962314 | 0.004666617 | 1.920516278 | 0.057531566 | -0.00291762 | 0.018216391 | -0.00291762 | 0.018216391 |
| PDSI b_3 | -0.007916669 | 0.001676044 | -4.72342493 | 7.28285E-06 | -0.011240328 | -0.004593011 | -0.011240328 | -0.004593011 |
| CodedMonth b_4 | -0.001045521 | 9.42779E-05 | -11.0897722 | 2.4896E-19 | -0.001232477 | -0.000858564 | -0.001232477 | -0.000858564 |
| FEB b_5 | -0.043394417 | 0.016241517 | -2.671820359 | 0.008758804 | -0.075601955 | -0.011186879 | -0.075601955 | -0.011186879 |
| MAR b_6 | -0.049252477 | 0.0202117 | -2.436680021 | 0.016514631 | -0.089333036 | -0.009171919 | -0.089333036 | -0.009171919 |
| APR b_7 | 0.021780181 | 0.028378921 | 0.767477428 | 0.444536645 | -0.034496282 | 0.078056644 | -0.034496282 | 0.078056644 |
| MAY b_8 | 0.054467529 | 0.041657986 | 1.3074931 | 0.193928425 | -0.028141818 | 0.137076875 | -0.028141818 | 0.137076875 |
| JUN b_9 | 0.109792335 | 0.055140638 | 1.991133118 | 0.049088981 | 0.000446399 | 0.219138302 | 0.000446399 | 0.219138302 |
| JUL b_{10} | 0.077585234 | 0.062132912 | 1.248697851 | 0.214579165 | -0.045626659 | 0.200797127 | -0.045626659 | 0.200797127 |
| AUG b_{11} | -0.055542672 | 0.057959104 | -0.958307971 | 0.340130008 | -0.170477748 | 0.059392404 | -0.170477748 | 0.059392404 |
| SEP b_{12} | -0.017476083 | 0.049172873 | -0.355400893 | 0.72300908 | -0.114987733 | 0.080035567 | -0.114987733 | 0.080035567 |
| OCT b_{13} | 0.025253115 | 0.03305459 | 0.763982111 | 0.446607724 | -0.040295375 | 0.090801606 | -0.040295375 | 0.090801606 |
| NOV b_{14} | 0.042249568 | 0.020177537 | 2.093891208 | 0.038700742 | 0.002236755 | 0.082262381 | 0.002236755 | 0.082262381 |
| DEC b_{15} | 0.010374875 | 0.015970937 | 0.649609632 | 0.51737662 | -0.021296092 | 0.042045842 | -0.021296092 | 0.042045842 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than alpha (0.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than alpha (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Cochise Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.886066291 |
| R Square | 0.785113472 |
| Adjusted R Square | 0.754120223 |
| Standard Error | 0.039828488 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 6.02759703 | 0.4018398 | 25.33175747 | 4.82587E-28 |
| Residual | 104 | 0.164976076 | 0.001586308 | | |
| Total | 119 | 0.767735779 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|-------------|--------------|-------------|
| Intercept b_0 | 1.18988785 | 0.091772315 | 12.96565144 | 1.87773E-23 | 1.00789991 | 1.371875789 | 1.00789991 | 1.371875789 |
| AvgTemp b_1 | 0.003354532 | 0.001882846 | 1.781628423 | 0.07728681 | -0.000379222 | 0.007088287 | -0.000379222 | 0.007088287 |
| TotPrecip b_2 | 0.011096858 | 0.005271834 | 2.104933076 | 0.03706311 | 0.000642613 | 0.021551103 | 0.000642613 | 0.021551103 |
| PDSI b_3 | -0.003240461 | 0.001893412 | -1.711440279 | 0.089980705 | -0.006995167 | 0.000514245 | -0.006995167 | 0.000514245 |
| CodedMonth b_4 | 0.000995736 | 0.000106505 | 9.3492021 | 1.91291E-15 | 0.000784533 | 0.001206939 | 0.000784533 | 0.001206939 |
| FEB b_5 | -0.027970625 | 0.018347891 | -1.524459914 | 0.130429105 | -0.06435518 | 0.008413931 | -0.06435518 | 0.008413931 |
| MAR b_6 | -0.029195134 | 0.022832969 | -1.278639396 | 0.20387006 | -0.074473768 | 0.0160835 | -0.074473768 | 0.0160835 |
| APR b_7 | 0.000180798 | 0.032059403 | 0.005639459 | 0.99551119 | -0.063394199 | 0.063755795 | -0.063394199 | 0.063755795 |
| MAY b_8 | 0.011686933 | 0.047060639 | 0.247262529 | 0.805192527 | -0.081686678 | 0.104959343 | -0.081686678 | 0.104959343 |
| JUN b_9 | 0.028345933 | 0.062291866 | 0.455050304 | 0.650021571 | -0.095181172 | 0.151873037 | -0.095181172 | 0.151873037 |
| JUL b_{10} | 0.045731078 | 0.070190973 | 0.651523643 | 0.51614567 | -0.093460251 | 0.184922408 | -0.093460251 | 0.184922408 |
| AUG b_{11} | -0.045526675 | 0.065475861 | -0.695319992 | 0.48840551 | -0.175867762 | 0.084314411 | -0.175867762 | 0.084314411 |
| SEP b_{12} | 0.00335234 | 0.055550137 | 0.060348003 | 0.951994287 | -0.067052031 | 0.113510344 | -0.067052031 | 0.113510344 |
| OCT b_{13} | 0.006997488 | 0.037341463 | 0.187391919 | 0.851718464 | -0.067052031 | 0.081047008 | -0.067052031 | 0.081047008 |
| NOV b_{14} | 0.041481738 | 0.022794376 | 1.819823357 | 0.071662403 | -0.003720364 | 0.086683841 | -0.003720364 | 0.086683841 |
| DEC b_{15} | 0.007959694 | 0.018042219 | 0.441170424 | 0.660005429 | -0.027818703 | 0.04373809 | -0.027818703 | 0.04373809 |

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ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
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SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
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P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Cochise Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.955639589 |
| R Square | 0.913247025 |
| Adjusted R Square | 0.900734576 |
| Standard Error | 0.031588152 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 1.092410004 | 0.072827334 | 72.98707638 | 4.13606E-48 |
| Residual | 104 | 0.103772381 | 0.000997811 | | |
| Total | 119 | 1.196182385 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.646305571 | 0.072785035 | 8.879649129 | 2.12228E-14 | 0.501970119 | 0.790641022 | 0.501970119 | 0.790641022 |
| AvgTemp b_1 | 0.00486857 | 0.001493294 | 3.260289244 | 0.001504964 | 0.001907312 | 0.007829828 | 0.001907312 | 0.007829828 |
| TotPrecip b_2 | 0.009416528 | 0.004181115 | 2.252157091 | 0.026413484 | 0.00112522 | 0.017707837 | 0.00112522 | 0.017707837 |
| POSI b_3 | -0.00656758 | 0.001501673 | -4.373508031 | 2.91064E-05 | -0.009545454 | -0.003589706 | -0.009545454 | -0.003589706 |
| CodedMonth b_4 | -0.000560345 | 8.44695E-05 | -6.633690235 | 1.50389E-09 | -0.000727851 | -0.000392838 | -0.000727851 | -0.000392838 |
| FEB b_5 | -0.038725909 | 0.014551795 | -2.661246202 | 0.0092019 | -0.067582663 | -0.009869154 | -0.067582663 | -0.009869154 |
| MAR b_6 | -0.043658923 | 0.01810893 | -2.410905638 | 0.017667261 | -0.07956961 | -0.007748235 | -0.07956961 | -0.007748235 |
| APR b_7 | 0.017184368 | 0.025426456 | 0.675945967 | 0.500638556 | -0.033237247 | 0.067605983 | -0.033237247 | 0.067605983 |
| MAY b_8 | 0.047248253 | 0.037324004 | 1.265894543 | 0.208379245 | -0.026766645 | 0.12126315 | -0.026766645 | 0.12126315 |
| JUN b_9 | 0.094593952 | 0.049403958 | 1.913598733 | 0.058420862 | -0.003430548 | 0.192509252 | -0.003430548 | 0.192509252 |
| JUL b_{10} | 0.074411611 | 0.055668775 | 1.336684885 | 0.184242352 | -0.035981657 | 0.184804879 | -0.035981657 | 0.184804879 |
| AUG b_{11} | -0.051314135 | 0.051929199 | -0.988155709 | 0.325369828 | -0.154291683 | 0.051663413 | -0.154291683 | 0.051663413 |
| SEP b_{12} | -0.010586689 | 0.044057063 | -0.240294922 | 0.810574654 | -0.097953496 | 0.076780118 | -0.097953496 | 0.076780118 |
| OCT b_{13} | 0.022222634 | 0.029615682 | 0.750387121 | 0.454727925 | -0.036506373 | 0.08095164 | -0.036506373 | 0.08095164 |
| NOV b_{14} | 0.043053848 | 0.018078322 | 2.381517898 | 0.019059908 | 0.007203858 | 0.078903838 | 0.007203858 | 0.078903838 |
| DEC b_{15} | 0.011004834 | 0.014309365 | 0.769065159 | 0.443597706 | -0.017371173 | 0.039380841 | -0.017371173 | 0.039380841 |

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R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
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SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
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t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

San Manuel/Oracle/Winkelman Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.968811241 |
| R Square | 0.938595221 |
| Adjusted R Square | 0.929738763 |
| Standard Error | 0.033859183 |
| Observations | 120 |

| ANOVA | | | | |
|------------|-----|-------------|-------------|----------------|
| | df | SS | MS | Significance F |
| Regression | 15 | 1.822478711 | 0.121498581 | 7.72702E-56 |
| Residual | 104 | 0.119230207 | 0.001146444 | |
| Total | 119 | 1.941708918 | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|-------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.674207659 | 0.078017917 | 8.641702869 | 7.14811E-14 | 0.519495206 | 0.828920112 | 0.519495206 | 0.828920112 |
| AvgTemp b_1 | 0.002553209 | 0.001600654 | 1.595103086 | 0.113723703 | -0.000620949 | 0.005727366 | -0.000620949 | 0.005727366 |
| TotalPrecip b_2 | 0.007543582 | 0.004481717 | 1.683190346 | 0.095337927 | -0.0134383 | 0.016430994 | -0.0134383 | 0.016430994 |
| PDSI b_3 | -0.007245484 | 0.001609636 | -4.501318216 | 1.76765E-05 | -0.010437453 | -0.004053516 | -0.010437453 | -0.004053516 |
| CodedMonth b_4 | -0.001221138 | 9.05424E-05 | -13.48691364 | 1.41614E-24 | -0.001400687 | -0.001041589 | -0.001400687 | -0.001041589 |
| FEB b_5 | -0.039027533 | 0.015597997 | -2.502086251 | 0.013904489 | -0.069958945 | -0.008096122 | -0.069958945 | -0.008096122 |
| MAR b_6 | -0.02028433 | 0.019410873 | -1.044998356 | 0.298446562 | -0.058776818 | 0.018208158 | -0.058776818 | 0.018208158 |
| APR b_7 | 0.054283779 | 0.027254492 | 1.991736973 | 0.049021598 | 0.000237101 | 0.108330458 | 0.000237101 | 0.108330458 |
| MAY b_8 | 0.148798418 | 0.040007414 | 3.719271073 | 0.000324119 | 0.059462217 | 0.22813462 | 0.059462217 | 0.22813462 |
| JUN b_9 | 0.215825985 | 0.052955857 | 4.075582867 | 8.99307E-05 | 0.110812536 | 0.320839435 | 0.110812536 | 0.320839435 |
| JUL b_{10} | 0.11368172 | 0.059671084 | 3.580992769 | 0.000522107 | 0.095551725 | 0.332011715 | 0.095551725 | 0.332011715 |
| AUG b_{11} | 0.115008304 | 0.055662651 | 2.066166504 | 0.041297795 | 0.004627182 | 0.225389426 | 0.004627182 | 0.225389426 |
| SEP b_{12} | 0.121067713 | 0.047224547 | 2.563660643 | 0.011787006 | 0.027419666 | 0.214715759 | 0.027419666 | 0.214715759 |
| OCT b_{13} | 0.114103306 | 0.031744902 | 3.594382056 | 0.000498814 | 0.051151976 | 0.177054636 | 0.051151976 | 0.177054636 |
| NOV b_{14} | 0.064225362 | 0.019378064 | 3.314333331 | 0.00126502 | 0.025797936 | 0.102652789 | 0.025797936 | 0.102652789 |
| DEC b_{15} | 0.015062027 | 0.015338137 | 0.981998464 | 0.328379562 | -0.015354074 | 0.045478128 | -0.015354074 | 0.045478128 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

San Manuel/Oracle/Winkelman Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.897184143 |
| R Square | 0.804939386 |
| Adjusted R Square | 0.776805643 |
| Standard Error | 0.072532968 |
| Observations | 120 |

| ANOVA | | MS | F | Significance F |
|------------|-----|-------------|-------------|----------------|
| Regression | 15 | 2.25786426 | 28.61117347 | 3.68307E-30 |
| Residual | 104 | 0.547147273 | | |
| Total | 119 | 2.805611533 | | |

| Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.218276576 | 7.289413243 | 6.30379E-11 | 0.886852356 | 1.549700797 | 0.886852356 | 1.549700797 |
| AugTemp b_1 | 0.00131045 | 0.382110286 | 0.703110286 | -0.005489213 | 0.008110114 | -0.005489213 | 0.008110114 |
| JanPrecip b_2 | -0.005508205 | -0.573728906 | 0.567389937 | -0.024546774 | 0.013530363 | -0.024546774 | 0.013530363 |
| POSI b_3 | -0.007122823 | -2.065691666 | 0.041343548 | -0.013960642 | -0.000285004 | -0.013960642 | -0.000285004 |
| CodedMonth b_4 | -0.00018197 | -0.938184092 | 0.350323539 | -0.000566599 | 0.000202659 | -0.000566599 | 0.000202659 |
| FEB b_5 | -0.006257279 | -0.187265483 | 0.851817337 | -0.07251839 | 0.060003832 | -0.07251839 | 0.060003832 |
| MAR b_6 | 0.018639707 | 0.448265224 | 0.65489429 | -0.063818702 | 0.101098116 | -0.063818702 | 0.101098116 |
| APR b_7 | 0.099576971 | 0.058384432 | 1.70553977 | 0.091078873 | 0.215355489 | 0.091078873 | 0.215355489 |
| MAY b_8 | 0.23259587 | 0.085703677 | 2.713954398 | 0.0077841 | 0.062642268 | 0.062642268 | 0.402549472 |
| JUN b_9 | 0.300962458 | 0.113441765 | 2.65301283 | 0.009228583 | 0.076003187 | 0.076003187 | 0.525921729 |
| JUL b_{10} | 0.34618469 | 0.127827089 | 2.708226353 | 0.007910549 | 0.092698784 | 0.092698784 | 0.599670596 |
| AUG b_{11} | 0.277791061 | 0.119240244 | 2.329675391 | 0.021755354 | 0.041333319 | 0.041333319 | 0.514248932 |
| SEP b_{12} | 0.241968222 | 0.101164182 | 2.391836893 | 0.018560185 | 0.041358589 | 0.041358589 | 0.442580584 |
| OCT b_{13} | 0.245198908 | 0.068003765 | 3.605666634 | 0.000479949 | 0.110344893 | 0.110344893 | 0.380052923 |
| NOV b_{14} | 0.166804842 | 0.041511588 | 4.018271752 | 0.000111087 | 0.084485807 | 0.084485807 | 0.249123877 |
| DEC b_{15} | 0.042884254 | 0.032857279 | 1.30516757 | 0.194716069 | -0.02227296 | -0.02227296 | 0.108041469 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
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 MS - SS divided by df (degrees of freedom)
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 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
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 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

San Manuel/Oracle/Winkelman Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.964489506 |
| R Square | 0.930240007 |
| Adjusted R Square | 0.92017847 |
| Standard Error | 0.036546011 |
| Observations | 120 |

| ANOVA | | SS | MS | F | Significance F |
|------------|-----|-------------|-------------|-------------|----------------|
| Regression | 15 | 1.852259714 | 0.123483981 | 92.45505622 | 5.55015E-53 |
| Residual | 104 | 0.138903534 | 0.001335611 | | |
| Total | 119 | 1.991163247 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | | Upper 95% | | Lower 95.0% | | Upper 95.0% | |
|------------------|--------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% | Lower 95.0% | Upper 95.0% | | |
| Intercept b_0 | 0.733946176 | 0.084208872 | 8.715782056 | 4.90002E-14 | 0.566956828 | 0.900935525 | 0.566956828 | 0.900935525 | 0.566956828 | 0.900935525 | 0.566956828 | 0.900935525 |
| AvgTemp b_1 | 0.00233225 | 0.001727671 | 1.34993899 | 0.17996638 | -0.001093786 | 0.005758287 | -0.001093786 | 0.005758287 | -0.001093786 | 0.005758287 | -0.001093786 | 0.005758287 |
| TotPrecip b_2 | 0.00504766 | 0.004837354 | 1.042877115 | 0.299423361 | -0.004547889 | 0.014637421 | -0.004547889 | 0.014637421 | -0.004547889 | 0.014637421 | -0.004547889 | 0.014637421 |
| PDSI b_3 | -0.007155857 | 0.001737366 | -4.118797347 | 7.65915E-05 | -0.010601117 | -0.003710596 | -0.010601117 | -0.003710596 | -0.010601117 | -0.003710596 | -0.010601117 | -0.003710596 |
| CodedMonth b_4 | -0.000977328 | 9.77273E-05 | -10.00056419 | 6.71019E-17 | -0.001171125 | -0.000783531 | -0.001171125 | -0.000783531 | -0.001171125 | -0.000783531 | -0.001171125 | -0.000783531 |
| FEB b_5 | -0.033174669 | 0.016885744 | -1.970490211 | 0.051440364 | -0.066560581 | 0.000211242 | -0.066560581 | 0.000211242 | -0.066560581 | 0.000211242 | -0.066560581 | 0.000211242 |
| MAR b_6 | -0.013623489 | 0.020951183 | -0.65024913 | 0.5146965171 | -0.05517047 | 0.027923493 | -0.05517047 | 0.027923493 | -0.05517047 | 0.027923493 | -0.05517047 | 0.027923493 |
| APR b_7 | 0.065119909 | 0.029417217 | 2.145679122 | 0.034225228 | 0.004784465 | 0.121455594 | 0.004784465 | 0.121455594 | 0.004784465 | 0.121455594 | 0.004784465 | 0.121455594 |
| MAY b_8 | 0.165493887 | 0.043182122 | 3.832463291 | 0.000217468 | 0.079862131 | 0.251125663 | 0.079862131 | 0.251125663 | 0.079862131 | 0.251125663 | 0.079862131 | 0.251125663 |
| JUN b_9 | 0.231419188 | 0.057158063 | 4.048758415 | 9.93016E-05 | 0.118072508 | 0.344765769 | 0.118072508 | 0.344765769 | 0.118072508 | 0.344765769 | 0.118072508 | 0.344765769 |
| JUL b_{10} | 0.238204601 | 0.064406163 | 3.698475281 | 0.000348477 | 0.110484767 | 0.365924435 | 0.110484767 | 0.365924435 | 0.110484767 | 0.365924435 | 0.110484767 | 0.365924435 |
| AUG b_{11} | 0.145821633 | 0.060796448 | 2.427138588 | 0.016937441 | 0.026681439 | 0.264961827 | 0.026681439 | 0.264961827 | 0.026681439 | 0.264961827 | 0.026681439 | 0.264961827 |
| SEP b_{12} | 0.143710952 | 0.050971956 | 2.819412154 | 0.005761485 | 0.042651654 | 0.244790251 | 0.042651654 | 0.244790251 | 0.042651654 | 0.244790251 | 0.042651654 | 0.244790251 |
| OCT b_{13} | 0.139849098 | 0.034263955 | 4.081522384 | 8.79735E-05 | 0.071902392 | 0.207795805 | 0.071902392 | 0.207795805 | 0.071902392 | 0.207795805 | 0.071902392 | 0.207795805 |
| NOV b_{14} | 0.083905104 | 0.020915771 | 4.011571207 | 0.000113851 | 0.042428347 | 0.125381862 | 0.042428347 | 0.125381862 | 0.042428347 | 0.125381862 | 0.042428347 | 0.125381862 |
| DEC b_{15} | 0.019648369 | 0.016555264 | 1.186855123 | 0.237996641 | -0.01318134 | 0.052478079 | -0.01318134 | 0.052478079 | -0.01318134 | 0.052478079 | -0.01318134 | 0.052478079 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
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 ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over-estimate the strength of the association when there are more than one explanatory variables.
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MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Eastern Group Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.965128854 |
| R Square | 0.931469844 |
| Adjusted R Square | 0.921585687 |
| Standard Error | 0.022656347 |
| Observations | 120 |

| ANOVA | | df | SS | MS | F | Significance F |
|------------|-----|-------------|------------|-------------|-------------|----------------|
| Regression | 15 | 0.725604905 | 0.04837366 | 94.23867258 | 2.21959E-53 | |
| Residual | 104 | 0.053384248 | 0.00051331 | | | |
| Total | 119 | 0.778989153 | | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.719669309 | 0.055700795 | 12.92026993 | 2.35454E-23 | 0.609212545 | 0.830126073 | 0.609212545 | 0.830126073 |
| AvgTemp b_1 | 0.002602832 | 0.001084039 | 2.401049763 | 0.018123893 | 0.000453142 | 0.004752522 | 0.000453142 | 0.004752522 |
| TopPrecip b_2 | 0.007244519 | 0.003270799 | 2.214908102 | 0.028947656 | 0.000758402 | 0.013730637 | 0.000758402 | 0.013730637 |
| PDSI b_3 | -0.00681159 | 0.001106441 | -6.156303684 | 1.41606E-08 | -0.009005705 | -0.004617475 | -0.009005705 | -0.004617475 |
| CodedMonth b_4 | -0.00058084 | 6.01648E-05 | -9.654188885 | 3.98887E-16 | -0.000700151 | -0.000461533 | -0.000700151 | -0.000461533 |
| FEB b_5 | -0.0165695 | 0.010459691 | -1.584128841 | 0.116200647 | -0.037311456 | 0.004172461 | -0.037311456 | 0.004172461 |
| MAR b_6 | -0.03379452 | 0.013305852 | -2.539823859 | 0.012569672 | -0.060180526 | -0.007408518 | -0.060180526 | -0.007408518 |
| APR b_7 | 0.023063373 | 0.018746632 | 1.2302675 | 0.221372481 | -0.014111902 | 0.060238647 | -0.014111902 | 0.060238647 |
| MAY b_8 | 0.051846787 | 0.028059231 | 1.8477622 | 0.067478691 | -0.00379572 | 0.107489293 | -0.00379572 | 0.107489293 |
| JUN b_9 | 0.101460859 | 0.036542491 | 2.776517307 | 0.006517842 | 0.02899573 | 0.173925989 | 0.02899573 | 0.173925989 |
| JUL b_{10} | 0.10704138 | 0.041516809 | 2.578266088 | 0.011329385 | 0.024711993 | 0.189370767 | 0.024711993 | 0.189370767 |
| AUG b_{11} | 0.042583203 | 0.039149192 | 1.087716001 | 0.279234879 | -0.035051112 | 0.120217518 | -0.035051112 | 0.120217518 |
| SEP b_{12} | 0.058113611 | 0.033483644 | 1.735582067 | 0.085599657 | -0.008285709 | 0.124512931 | -0.008285709 | 0.124512931 |
| OCT b_{13} | 0.049449026 | 0.022122797 | 2.235206834 | 0.027541515 | 0.005578692 | 0.093319361 | 0.005578692 | 0.093319361 |
| NOV b_{14} | 0.041679066 | 0.012997172 | 3.206779674 | 0.00178391 | 0.015905188 | 0.067452945 | 0.015905188 | 0.067452945 |
| DEC b_{15} | 0.016364756 | 0.010311251 | 1.587077714 | 0.115530883 | -0.00408284 | 0.036812353 | -0.00408284 | 0.036812353 |

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R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
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MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Eastern Group Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| | |
| Multiple R | 0.953322176 |
| R Square | 0.908823172 |
| Adjusted R Square | 0.895672668 |
| Standard Error | 0.027972894 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 0.811153497 | 0.0540769 | 69.10937905 | 5.32563E-47 |
| Residual | 104 | 0.08137821 | 0.000782483 | | |
| Total | 119 | 0.892531707 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.479313761 | 0.068771563 | 21.5105443 | 4.43319E-40 | 1.342937174 | 1.615690349 | 1.342937174 | 1.615690349 |
| AvgTemp b_1 | 0.001740039 | 0.00133842 | 1.300669902 | 0.196451149 | -0.000914098 | 0.004394176 | -0.000914098 | 0.004394176 |
| TotPrecip b_2 | 0.003325766 | 0.004038326 | 0.823550545 | 0.412079545 | -0.004682386 | 0.011333917 | -0.004682386 | 0.011333917 |
| PDSI b_3 | -0.00558922 | 0.001366079 | -4.091428865 | 8.47997E-05 | -0.008298204 | -0.00288023 | -0.008298204 | -0.00288023 |
| CodedMonth b_4 | -0.00048519 | 7.4283E-05 | -6.531649216 | 2.44448E-09 | -0.000632497 | -0.000337885 | -0.000632497 | -0.000337885 |
| FEB b_5 | -0.00775517 | 0.012914165 | -0.600516232 | 0.549468667 | -0.033364439 | 0.017854108 | -0.033364439 | 0.017854108 |
| MAR b_6 | -0.01773383 | 0.016428209 | -1.079474382 | 0.282873442 | -0.050311583 | 0.014843923 | -0.050311583 | 0.014843923 |
| APR b_7 | 0.036380242 | 0.023145724 | 1.571791065 | 0.119036496 | -0.009518596 | 0.082279079 | -0.009518596 | 0.082279079 |
| MAY b_8 | 0.071544953 | 0.03464362 | 2.065169646 | 0.041393898 | 0.002845356 | 0.14024455 | 0.002845356 | 0.14024455 |
| JUN b_9 | 0.129914228 | 0.045117565 | 2.879460098 | 0.004837128 | 0.040444406 | 0.219384051 | 0.040444406 | 0.219384051 |
| JUL b_{10} | 0.16553623 | 0.051259157 | 3.22973749 | 0.001658792 | 0.063904793 | 0.267202453 | 0.063904793 | 0.267202453 |
| AUG b_{11} | 0.115638085 | 0.048335956 | 2.3923823 | 0.018534099 | 0.019786073 | 0.211490096 | 0.019786073 | 0.211490096 |
| SEP b_{12} | 0.122941044 | 0.041340927 | 2.973833735 | 0.003655885 | 0.040960436 | 0.204921651 | 0.040960436 | 0.204921651 |
| OCT b_{13} | 0.094580851 | 0.02731414 | 3.462706525 | 0.000777524 | 0.040415888 | 0.148745814 | 0.040415888 | 0.148745814 |
| NOV b_{14} | 0.084095821 | 0.016047093 | 5.240564311 | 8.43177E-07 | 0.052273835 | 0.115917807 | 0.052273835 | 0.115917807 |
| DEC b_{15} | 0.034260125 | 0.012730892 | 2.691101603 | 0.008299796 | 0.009014288 | 0.059505962 | 0.009014288 | 0.059505962 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
 SS - The sum of the squares of the differences between values of y and the average y.
 MS - SS divided by df (degrees of freedom)
 F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n - k - 1 (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
 SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
 t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Eastern Group Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.967001998 |
| R Square | 0.935092865 |
| Adjusted R Square | 0.925731259 |
| Standard Error | 0.022240686 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 0.741125889 | 0.049408393 | 99.88594498 | 1.3501E-54 |
| Residual | 104 | 0.051443402 | 0.000494648 | | |
| Total | 119 | 0.792569291 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.811481668 | 0.054678888 | 14.84085911 | 1.96945E-27 | 0.703051385 | 0.919911952 | 0.703051385 | 0.919911952 |
| AugTemp b_1 | 0.00241839 | 0.001064151 | 2.272600957 | 0.025107014 | 0.000308139 | 0.004528641 | 0.000308139 | 0.004528641 |
| TotPrecip b_2 | 0.006285154 | 0.003210792 | 1.957509002 | 0.052967477 | -8.19666E-05 | 0.012652274 | -8.19666E-05 | 0.012652274 |
| PDSI b_3 | -0.00620207 | 0.001086142 | -5.710178311 | 1.07777E-07 | -0.008355927 | -0.004048205 | -0.008355927 | -0.004048205 |
| CodedMonth b_4 | -0.00058898 | 5.9061E-05 | -9.938560015 | 9.23287E-17 | -0.000704101 | -0.000469861 | -0.000704101 | -0.000469861 |
| FEB b_5 | -0.01466824 | 0.010267793 | -1.428568403 | 0.156124797 | -0.035029664 | 0.005693174 | -0.035029664 | 0.005693174 |
| MAR b_6 | -0.03055555 | 0.013061738 | -2.339317065 | 0.021229936 | -0.056457464 | -0.004653631 | -0.056457464 | -0.004653631 |
| APR b_7 | 0.025477746 | 0.0184027 | 1.384456973 | 0.169181913 | -0.011015497 | 0.061970989 | -0.011015497 | 0.061970989 |
| MAY b_8 | 0.05584844 | 0.027544446 | 2.027575361 | 0.045161105 | 0.001226772 | 0.110470109 | 0.001226772 | 0.110470109 |
| JUN b_9 | 0.107802584 | 0.035872069 | 3.005195603 | 0.003326481 | 0.036666927 | 0.178938241 | 0.036666927 | 0.178938241 |
| JUL b_{10} | 0.119740018 | 0.040755126 | 2.938035796 | 0.004068515 | 0.038921077 | 0.20055896 | 0.038921077 | 0.20055896 |
| AUG b_{11} | 0.058821943 | 0.038430947 | 1.530587928 | 0.128907426 | -0.017388064 | 0.13503195 | -0.017388064 | 0.13503195 |
| SEP b_{12} | 0.072426843 | 0.03286934 | 2.203477239 | 0.029766775 | 0.00724571 | 0.137607976 | 0.00724571 | 0.137607976 |
| OCT b_{13} | 0.059357182 | 0.021716924 | 2.73222395 | 0.007372117 | 0.016291709 | 0.102422656 | 0.016291709 | 0.102422656 |
| NOV b_{14} | 0.050981792 | 0.012758721 | 3.95838848 | 0.000120601 | 0.025680771 | 0.076282814 | 0.025680771 | 0.076282814 |
| DEC b_{15} | 0.02039438 | 0.010122077 | 2.014841498 | 0.046501925 | 0.000321923 | 0.040466838 | 0.000321923 | 0.040466838 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F-statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Pinal Valley/Stanfield Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.97231947 |
| R Square | 0.945405152 |
| Adjusted R Square | 0.937530895 |
| Standard Error | 0.027642646 |
| Observations | 120 |

| ANOVA | | | |
|------------|-----|-------------|-------------|
| | df | SS | MS |
| Regression | 15 | 1.37612815 | 0.091741877 |
| Residual | 104 | 0.079468053 | 0.000764116 |
| Total | 119 | 1.455596203 | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% | Significance F |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|----------------|
| Intercept b_0 | 0.90197326 | 0.067566952 | 13.34932583 | 2.79416E-24 | 0.767985462 | 1.035961058 | 0.767985462 | 1.035961058 | |
| AvgTemp b_1 | 0.002031145 | 0.001251422 | 1.623069846 | 0.107601941 | -0.000450471 | 0.004512761 | -0.000450471 | 0.004512761 | |
| TotPrecip b_2 | 0.001380841 | 0.003840895 | 0.359510341 | 0.719942292 | -0.006235797 | 0.008997748 | -0.006235797 | 0.008997748 | |
| PDSI b_3 | -0.005151455 | 0.00123293 | -4.178220569 | 6.13125E-05 | -0.007596402 | -0.002706508 | -0.007596402 | -0.002706508 | |
| CodedMonth b_4 | -0.001396692 | 7.38763E-05 | -18.90891414 | 1.964E-35 | -0.001543419 | -0.001250421 | -0.001543419 | -0.001250421 | |
| FEB b_5 | -0.023594258 | 0.012751611 | -2.007139179 | 0.047329332 | -0.05088118 | -0.000307336 | -0.05088118 | -0.000307336 | |
| MAR b_6 | -0.03990104 | 0.01616922 | -2.467715851 | 0.01522922 | -0.071965209 | -0.007836871 | -0.071965209 | -0.007836871 | |
| APR b_7 | 0.044450105 | 0.02248199 | 1.977142814 | 0.050672349 | -0.000132524 | 0.089032734 | -0.000132524 | 0.089032734 | |
| MAY b_8 | 0.092199173 | 0.033902376 | 2.71954901 | 0.007662372 | 0.024969491 | 0.159428854 | 0.024969491 | 0.159428854 | |
| JUN b_9 | 0.15313814 | 0.043338545 | 3.537585639 | 0.000604894 | 0.067371855 | 0.239255772 | 0.067371855 | 0.239255772 | |
| JUL b_{10} | 0.181118134 | 0.04969865 | 3.644327015 | 0.000420309 | 0.082563848 | 0.27967242 | 0.082563848 | 0.27967242 | |
| AUG b_{11} | 0.126207592 | 0.047237506 | 2.671766606 | 0.008760116 | 0.032533847 | 0.219881338 | 0.032533847 | 0.219881338 | |
| SEP b_{12} | 0.133877069 | 0.040759122 | 3.287045045 | 0.001381303 | 0.05150203 | 0.214803935 | 0.05150203 | 0.214803935 | |
| OCT b_{13} | 0.105646129 | 0.02669968 | 3.956831231 | 0.00013903 | 0.052699662 | 0.158592595 | 0.052699662 | 0.158592595 | |
| NOV b_{14} | 0.089011907 | 0.015550909 | 5.723904005 | 1.01358E-07 | 0.058173873 | 0.119849942 | 0.058173873 | 0.119849942 | |
| DEC b_{15} | 0.022136169 | 0.012624563 | 1.753420573 | 0.082476124 | -0.002898813 | 0.04717115 | -0.002898813 | 0.04717115 | |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
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F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (0.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Pinal Valley/Stantfield Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.968134956 |
| R Square | 0.937285293 |
| Adjusted R Square | 0.928239902 |
| Standard Error | 0.038342811 |
| Observations | 120 |

| ANOVA | | | |
|------------|-----|-------------|-------------|
| | df | SS | MS |
| Regression | 15 | 2.285091754 | 0.15233945 |
| Residual | 104 | 0.152897801 | 0.001470171 |
| Total | 119 | 2.437989556 | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.486546057 | 0.093721377 | 15.86133385 | 1.59479E-29 | 1.300699054 | 1.672399061 | 1.300699054 | 1.672399061 |
| AvgTemp b_1 | 0.01023883 | 0.001735833 | 0.589851093 | 0.556569848 | -0.00241834 | 0.004466106 | -0.00241834 | 0.004466106 |
| TotPrecip b_2 | 0.006432252 | 0.005327663 | 1.207330874 | 0.230043432 | -0.004132704 | 0.016997208 | -0.004132704 | 0.016997208 |
| PDSI b_3 | -0.005881043 | 0.001701184 | -3.438835798 | 0.000841673 | -0.009272402 | -0.000208606 | -0.009272402 | -0.000208606 |
| CodedMonth b_4 | 0.000406814 | 0.000102473 | 3.96996198 | 0.000132545 | 0.000203606 | 0.000610021 | 0.000203606 | 0.000610021 |
| FEB b_5 | -0.023493308 | 0.017687619 | -1.32823462 | 0.187008095 | -0.058568521 | 0.011581904 | -0.058568521 | 0.011581904 |
| MAR b_6 | -0.030646192 | 0.022428147 | -1.36641656 | 0.174755313 | -0.075122049 | 0.013829665 | -0.075122049 | 0.013829665 |
| APR b_7 | 0.061895324 | 0.031184521 | 1.984809158 | 0.049799409 | 0.037915019 | 0.224422126 | 0.037915019 | 0.224422126 |
| MAY b_8 | 0.131168573 | 0.047025613 | 2.789300629 | 0.006283463 | 0.037915019 | 0.377663222 | 0.037915019 | 0.377663222 |
| JUN b_9 | 0.258454075 | 0.06011442 | 4.29936905 | 3.87162E-05 | 0.139244928 | 0.377663222 | 0.139244928 | 0.377663222 |
| JUL b_{10} | 0.314786541 | 0.068936452 | 4.566329287 | 1.36711E-05 | 0.178082973 | 0.451490109 | 0.178082973 | 0.451490109 |
| AUG b_{11} | 0.275691757 | 0.06522627 | 4.207950982 | 5.48892E-05 | 0.145757934 | 0.405625581 | 0.145757934 | 0.405625581 |
| SEP b_{12} | 0.270216903 | 0.05653653 | 4.779509837 | 5.79925E-06 | 0.158102845 | 0.382330961 | 0.158102845 | 0.382330961 |
| OCT b_{13} | 0.223542228 | 0.037034833 | 6.035999303 | 2.46403E-08 | 0.150100766 | 0.296983669 | 0.150100766 | 0.296983669 |
| NOV b_{14} | 0.188792289 | 0.021570494 | 9.216260186 | 3.78495E-15 | 0.15602419 | 0.241574388 | 0.15602419 | 0.241574388 |
| DEC b_{15} | 0.054815024 | 0.017511393 | 3.130249252 | 0.002267416 | 0.020089276 | 0.089540773 | 0.020089276 | 0.089540773 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
 SS - The sum of the squares of the differences between values of y and the average y.
 MS - SS divided by df (degrees of freedom)
 F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
 SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (0.05).
 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
 t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Pinal Valley/Stantfield Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.97167827 |
| R Square | 0.94415866 |
| Adjusted R Square | 0.936104621 |
| Standard Error | 0.029643882 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 1.545228303 | 0.10301522 | 117.2279664 | 5.74843E-58 |
| Residual | 104 | 0.091391016 | 0.00087876 | | |
| Total | 119 | 1.636619318 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.986723787 | 0.072458576 | 13.617764 | 7.43367E-25 | 0.843035716 | 1.130411858 | 0.843035716 | 1.130411858 |
| AvgTemp b_1 | 0.001931792 | 0.001342021 | 1.433465529 | 0.153021856 | -0.000729485 | 0.00459307 | -0.000729485 | 0.00459307 |
| TopPrecip b_2 | 0.002463393 | 0.004118963 | 0.598061513 | 0.551099072 | -0.005704665 | 0.010631451 | -0.005704665 | 0.010631451 |
| PDSI b_3 | -0.005169417 | 0.00132219 | -3.909736799 | 0.000164873 | -0.00779137 | -0.002547463 | -0.00779137 | -0.002547463 |
| CodedMonth b_4 | -0.001155743 | 7.92247E-05 | -14.5881699 | 6.61695E-27 | -0.001312848 | -0.000998637 | -0.001312848 | -0.000998637 |
| FEB b_5 | -0.025284282 | 0.013674785 | -1.84897101 | 0.067302377 | -0.052401893 | 0.00183333 | -0.052401893 | 0.00183333 |
| MAR b_6 | -0.03909492 | 0.017339818 | -2.254055948 | 0.026289684 | -0.073470428 | -0.004699411 | -0.073470428 | -0.004699411 |
| APR b_7 | 0.045944697 | 0.024109612 | 1.905653893 | 0.059455825 | -0.001865567 | 0.09375496 | -0.001865567 | 0.09375496 |
| MAY b_8 | 0.098586863 | 0.093556796 | 2.711648845 | 0.007834773 | 0.026489975 | 0.170683751 | 0.026489975 | 0.170683751 |
| JUN b_9 | 0.176069462 | 0.046476112 | 3.789386217 | 0.000254264 | 0.083905591 | 0.268233334 | 0.083905591 | 0.268233334 |
| JUL b_{10} | 0.211883625 | 0.053296668 | 3.975551051 | 0.000129873 | 0.106194335 | 0.317572915 | 0.106194335 | 0.317572915 |
| AUG b_{11} | 0.162671763 | 0.050657346 | 3.211217662 | 0.001759058 | 0.062216348 | 0.263121717 | 0.062216348 | 0.263121717 |
| SEP b_{12} | 0.167457696 | 0.043709947 | 3.831111827 | 0.000218517 | 0.080779233 | 0.25413616 | 0.080779233 | 0.25413616 |
| OCT b_{13} | 0.135873269 | 0.028632649 | 4.745396431 | 6.66231E-06 | 0.079093654 | 0.192652884 | 0.079093654 | 0.192652884 |
| NOV b_{14} | 0.118768431 | 0.016676743 | 7.121800245 | 1.43166E-10 | 0.085697825 | 0.151839037 | 0.085697825 | 0.151839037 |
| DEC b_{15} | 0.032244954 | 0.01353854 | 2.381718778 | 0.019050067 | 0.005397563 | 0.059092426 | 0.005397563 | 0.059092426 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Ajo Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.895277764 |
| R Square | 0.801522274 |
| Adjusted R Square | 0.772895679 |
| Standard Error | 0.040682056 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 0.695093068 | 0.046339538 | 27.99921799 | 8.44468E-30 |
| Residual | 104 | 0.172123091 | 0.001655503 | | |
| Total | 119 | 0.867216159 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.786835961 | 0.096100756 | 8.187614665 | 7.15599E-13 | 0.59626456 | 0.977407361 | 0.59626456 | 0.977407361 |
| AvgTemp b_1 | -0.00164684 | 0.001734372 | -0.949530769 | 0.344552062 | -0.005086165 | 0.001792485 | -0.005086165 | 0.001792485 |
| TotPrecip b_2 | -0.018314261 | 0.009355841 | -1.957521504 | 0.052965988 | -0.036867245 | 0.000238723 | -0.036867245 | 0.000238723 |
| POSI b_3 | -0.000934155 | 0.001418231 | -0.65867663 | 0.511559075 | -0.00374656 | 0.001878249 | -0.00374656 | 0.001878249 |
| CodedMonth b_4 | -0.000602168 | 0.000109051 | -5.521875882 | 2.48481E-07 | -0.000818421 | -0.000385915 | -0.000818421 | -0.000385915 |
| FEB b_5 | -0.000420683 | 0.019075358 | -0.022053767 | 0.982447324 | -0.038247833 | 0.037406466 | -0.038247833 | 0.037406466 |
| MAR b_6 | -0.012123215 | 0.025009847 | -0.484737669 | 0.628881841 | -0.061718679 | 0.037472249 | -0.061718679 | 0.037472249 |
| APR b_7 | 0.082743423 | 0.033230975 | 2.48994868 | 0.014360033 | 0.148641692 | 0.148641692 | 0.148641692 | 0.148641692 |
| MAY b_8 | 0.149823251 | 0.04896745 | 3.05964988 | 0.002818892 | 0.052718964 | 0.246927538 | 0.052718964 | 0.246927538 |
| JUN b_9 | 0.221504365 | 0.061667451 | 3.591917021 | 0.000503027 | 0.0992155 | 0.343793231 | 0.0992155 | 0.343793231 |
| JUL b_{10} | 0.249747495 | 0.071322185 | 3.50168037 | 0.000682586 | 0.10831293 | 0.39118206 | 0.10831293 | 0.39118206 |
| AUG b_{11} | 0.203890897 | 0.068687923 | 2.968366037 | 0.003716305 | 0.067680172 | 0.340101622 | 0.067680172 | 0.340101622 |
| SEP b_{12} | 0.167627965 | 0.05860287 | 2.860405396 | 0.005114554 | 0.051416278 | 0.283839651 | 0.051416278 | 0.283839651 |
| OCT b_{13} | 0.120419153 | 0.038217679 | 3.15087563 | 0.00212632 | 0.044632064 | 0.196206243 | 0.044632064 | 0.196206243 |
| NOV b_{14} | 0.042578989 | 0.022695751 | 1.876077526 | 0.063448623 | -0.002427536 | 0.087585515 | -0.002427536 | 0.087585515 |
| DEC b_{15} | -0.027333013 | 0.018555221 | -1.473063155 | 0.143754174 | -0.064128712 | 0.009462686 | -0.064128712 | 0.009462686 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Ajo Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.678197953 |
| R Square | 0.459952463 |
| Adjusted R Square | 0.382060992 |
| Standard Error | 0.047494061 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 0.199798819 | 0.013119921 | 5.905042669 | 1.08786E-08 |
| Residual | 104 | 0.234591329 | 0.002255686 | | |
| Total | 119 | 0.434390148 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|-----------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.23443527 | 0.112192342 | 11.00284782 | 3.88622E-19 | 1.011935651 | 1.456916888 | 1.011935651 | 1.456916888 |
| AvgTemp b_1 | -0.001297841 | 0.002024784 | -0.640977618 | 0.522947187 | -0.005313065 | 0.002717382 | -0.005313065 | 0.002717382 |
| TotPrecip b_2 | -0.015013287 | 0.01092243 | -1.374537294 | 0.172229822 | -0.096672875 | 0.0066463 | -0.096672875 | 0.0066463 |
| PDSI b_3 | 0.001535439 | 0.001655706 | 0.927362059 | 0.355885773 | -0.001747889 | 0.004818767 | -0.001747889 | 0.004818767 |
| CodeMonth b_4 | -0.000317661 | 0.000127312 | -2.495146882 | 0.014163326 | -0.000570124 | -6.51974E-05 | -0.000570124 | -6.51974E-05 |
| FEB b_5 | 0.052745491 | 0.02226943 | 2.368515561 | 0.019706545 | 0.008584377 | 0.096906605 | 0.008584377 | 0.096906605 |
| MAR b_6 | 0.029270216 | 0.02919762 | 1.002486368 | 0.318435542 | -0.028629758 | 0.08717019 | -0.028629758 | 0.08717019 |
| APR b_7 | 0.021592697 | 0.038795334 | 0.556579749 | 0.579010281 | -0.055339904 | 0.098525299 | -0.055339904 | 0.098525299 |
| MAY b_8 | 0.040880275 | 0.057166802 | 0.71510516 | 0.476146338 | -0.072483635 | 0.154244184 | -0.072483635 | 0.154244184 |
| JUN b_9 | 0.090286034 | 0.071993354 | 1.254088464 | 0.212621337 | -0.052479484 | 0.233051552 | -0.052479484 | 0.233051552 |
| JUL b_{10} | 0.110179668 | 0.083264724 | 1.323245456 | 0.188655571 | -0.0549374 | 0.275296737 | -0.0549374 | 0.275296737 |
| AUG b_{11} | 0.083203528 | 0.080189568 | 1.037588014 | 0.301868327 | -0.075814995 | 0.242222205 | -0.075814995 | 0.242222205 |
| SEP b_{12} | 0.075502223 | 0.068415624 | 1.103581586 | 0.272321657 | -0.060168523 | 0.211172969 | -0.060168523 | 0.211172969 |
| OCT b_{13} | 0.039894629 | 0.044617036 | 0.894156861 | 0.373502584 | -0.048582626 | 0.128371884 | -0.048582626 | 0.128371884 |
| NOV b_{14} | -0.033759044 | 0.02649604 | -1.274116581 | 0.205461934 | -0.086301685 | 0.018783597 | -0.086301685 | 0.018783597 |
| DEC b_{15} | -0.084095247 | 0.0216622 | -3.882119471 | 0.000182097 | -0.1270522 | -0.041138293 | -0.1270522 | -0.041138293 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.96, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Apj Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.882716172 |
| R Square | 0.779187841 |
| Adjusted R Square | 0.747339934 |
| Standard Error | 0.036657699 |
| Observations | 120 |

| ANOVA | | | |
|------------|-----|-------------|-------------|
| | df | SS | MS |
| Regression | 15 | 0.499154413 | 0.032876961 |
| Residual | 104 | 0.139753837 | 0.001343787 |
| Total | 119 | 0.63290825 | |

| F | |
|--------------|--------------|
| Lower 95% | Upper 95% |
| 0.698276047 | 1.041715374 |
| -0.004596626 | 0.001601574 |
| -0.033814654 | -0.000379289 |
| -0.002781829 | 0.002286562 |
| -0.000381797 | -0.000381797 |
| 0.049134668 | -0.019035743 |
| 0.044566148 | -0.044812598 |
| 0.124556235 | 0.005797297 |
| 0.207593052 | 0.032596012 |
| 0.296151216 | 0.075767646 |
| 0.338985131 | 0.084098031 |
| 0.293065436 | 0.047592509 |
| 0.247122175 | 0.247122175 |
| 0.166323801 | 0.02974367 |
| 0.062084471 | -0.019024293 |
| -0.009955031 | -0.076266609 |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|---------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.869959571 | 0.08659426 | 10.04680571 | 5.28893E-17 | 0.698276047 | 1.041715374 | 0.698276047 | 1.041715374 |
| AvgTemp b_1 | -0.001497526 | 0.001562805 | -0.9582219671 | 0.340169292 | -0.004596626 | 0.001601574 | -0.004596626 | 0.001601574 |
| TotPrecip b_2 | -0.017096972 | 0.008430341 | -2.028028415 | 0.045114016 | -0.033814654 | -0.000379289 | -0.033814654 | -0.000379289 |
| PDSI b_3 | -0.000247633 | 0.001277936 | -0.193775834 | 0.846729381 | -0.002781829 | 0.002286562 | -0.002781829 | 0.002286562 |
| CodedMonth b_4 | -0.000576658 | 9.82638E-05 | -5.868466347 | 5.28679E-08 | -0.000771519 | -0.000381797 | -0.000771519 | -0.000381797 |
| FEB b_5 | 0.015049462 | 0.017188382 | 0.875560162 | 0.383286894 | -0.019035743 | 0.049134668 | -0.019035743 | 0.049134668 |
| MAR b_6 | -0.000123225 | 0.022535819 | -0.005467967 | 0.99564769 | -0.044812598 | 0.044566148 | -0.044812598 | 0.044566148 |
| APR b_7 | 0.065177676 | 0.029943695 | 2.176644081 | 0.031769445 | 0.005797297 | 0.124556235 | 0.005797297 | 0.124556235 |
| MAY b_8 | 0.120094532 | 0.044123483 | 2.721782677 | 0.007614257 | 0.032596012 | 0.207593052 | 0.032596012 | 0.207593052 |
| JUN b_9 | 0.185959431 | 0.055567172 | 3.34656999 | 0.001139473 | 0.075767646 | 0.296151216 | 0.075767646 | 0.296151216 |
| JUL b_{10} | 0.211541581 | 0.064266839 | 3.291613273 | 0.001361164 | 0.084098031 | 0.338985131 | 0.084098031 | 0.338985131 |
| AUG b_{11} | 0.170328973 | 0.061893164 | 2.751983603 | 0.006990136 | 0.047592509 | 0.293065436 | 0.047592509 | 0.293065436 |
| SEP b_{12} | 0.142406401 | 0.052805746 | 2.696797433 | 0.008168441 | 0.037690628 | 0.247122175 | 0.037690628 | 0.247122175 |
| OCT b_{13} | 0.098033735 | 0.0344837103 | 2.846747451 | 0.005322301 | 0.02974367 | 0.166323801 | 0.02974367 | 0.166323801 |
| NOV b_{14} | 0.021530089 | 0.020450638 | 1.052783217 | 0.294880264 | -0.019024293 | 0.062084471 | -0.019024293 | 0.062084471 |
| DEC b_{15} | -0.04311082 | 0.016719699 | -2.578444818 | 0.011323885 | -0.076266609 | -0.009955031 | -0.076266609 | -0.009955031 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.

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SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.

P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

White Tank Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.963031746 |
| R Square | 0.927430144 |
| Adjusted R Square | 0.916963338 |
| Standard Error | 0.04147963 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 2.286799219 | 0.152453281 | 88.60679481 | 4.24356E-52 |
| Residual | 104 | 0.17893821 | 0.00172056 | | |
| Total | 119 | 2.465737429 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.795524105 | 0.101388708 | 7.846279181 | 3.98127E-12 | 0.594466499 | 0.996581712 | 0.594466499 | 0.996581712 |
| AvgTemp b_1 | 0.001711566 | 0.001877842 | 0.911454042 | 0.364164025 | -0.002012264 | 0.005435397 | -0.002012264 | 0.005435397 |
| TopPrecip b_2 | 0.00279753 | 0.005765518 | 0.485385871 | 0.628423613 | -0.008631743 | 0.014226804 | -0.008631743 | 0.014226804 |
| PDSI b_3 | -0.008123928 | 0.001850094 | -4.391089003 | 2.71903E-05 | -0.011792733 | -0.004455122 | -0.011792733 | -0.004455122 |
| CodedMonth b_4 | 0.000885783 | 0.000110856 | 7.99037155 | 1.93279E-12 | 0.000665951 | 0.001105615 | 0.000665951 | 0.001105615 |
| FEB b_5 | -0.025242048 | 0.019134641 | -1.31918067 | 0.190005815 | -0.063186757 | 0.012702661 | -0.063186757 | 0.012702661 |
| MAR b_6 | -0.02650131 | 0.02426299 | -1.092252423 | 0.277245945 | -0.074615729 | 0.021613109 | -0.074615729 | 0.021613109 |
| APR b_7 | 0.047858769 | 0.03373572 | 1.418637761 | 0.158994499 | 0.041967355 | 0.11475797 | 0.041967355 | 0.11475797 |
| MAY b_8 | 0.142849966 | 0.050872771 | 2.807984781 | 0.00595472 | 0.041967355 | 0.243732577 | 0.041967355 | 0.243732577 |
| JUN b_9 | 0.24081469 | 0.06503237 | 3.702997279 | 0.000343037 | 0.111853063 | 0.369776316 | 0.111853063 | 0.369776316 |
| JUL b_{10} | 0.277253122 | 0.074576132 | 3.717719261 | 0.000325879 | 0.129365858 | 0.425140385 | 0.129365858 | 0.425140385 |
| AUG b_{11} | 0.250144109 | 0.070883022 | 3.528970736 | 0.000622735 | 0.109580421 | 0.390707796 | 0.109580421 | 0.390707796 |
| SEP b_{12} | 0.225963502 | 0.061161774 | 3.754555929 | 0.000286447 | 0.108349212 | 0.350921392 | 0.108349212 | 0.350921392 |
| OCT b_{13} | 0.208108499 | 0.040064647 | 5.194317575 | 1.0275E-06 | 0.128658803 | 0.287558194 | 0.128658803 | 0.287558194 |
| NOV b_{14} | 0.149917311 | 0.023335173 | 6.424521114 | 4.05267E-09 | 0.103642789 | 0.196191834 | 0.103642789 | 0.196191834 |
| DEC b_{15} | 0.074974411 | 0.018943997 | 3.957687018 | 0.000138598 | 0.037407755 | 0.112541067 | 0.037407755 | 0.112541067 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.96, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

White Tank Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.785424492 |
| R Square | 0.616891633 |
| Adjusted R Square | 0.561635618 |
| Standard Error | 0.121919571 |
| Observations | 120 |

| ANOVA | | | | |
|------------|-----|-------------|-------------|-------------|
| | df | SS | MS | F |
| Regression | 15 | 2.48924381 | 0.165949587 | 11.16424407 |
| Residual | 104 | 1.545895716 | 0.014864382 | |
| Total | 119 | 4.035139525 | | 1.20199E-15 |

| Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|----------------|-------------|--------------|--------------|--------------|--------------|-------------|
| Intercept b_0 | 1.60476184 | 5.384959594 | 4.52172E-07 | 1.013800514 | 2.195723166 | 1.013800514 | 2.195723166 |
| AvgTemp b_1 | 0.000322547 | 0.05843806 | 0.953511837 | -0.010622773 | 0.011267867 | -0.010622773 | 0.011267867 |
| TotPrecip b_2 | 0.002442252 | 0.016940501 | 0.144166435 | -0.031151396 | 0.036035899 | -0.031151396 | 0.036035899 |
| PDSI b_3 | -0.004152263 | 0.005437914 | -0.76576337 | 0.446848518 | 0.006631325 | -0.01493585 | 0.006631325 |
| CodedMonth b_4 | 0.000964812 | 0.000325836 | 2.961036418 | 0.000318667 | 0.001610956 | 0.000318667 | 0.001610956 |
| FEB b_5 | -0.057130081 | 0.056241755 | -1.015794783 | 0.312084468 | 0.054399426 | -0.168659588 | 0.054399426 |
| MAR b_6 | -0.007641512 | 0.071315327 | -0.107151049 | 0.914875581 | -0.149062478 | -0.149062478 | 0.133779454 |
| APR b_7 | 0.04402426 | 0.099158183 | 0.443980098 | 0.65797938 | 0.152610133 | -0.152610133 | 0.240658653 |
| MAY b_8 | 0.134120325 | 0.149528489 | 0.896954993 | 0.371814568 | -0.162400272 | -0.162400272 | 0.430640921 |
| JUN b_9 | 0.2591835 | 0.191147286 | 1.355996073 | 0.178056393 | 0.638235729 | -0.11986873 | 0.638235729 |
| JUL b_{10} | 0.33760349 | 0.219198918 | 1.540169509 | 0.126556259 | 0.772883157 | -0.097076178 | 0.772883157 |
| AUG b_{11} | 0.319777189 | 0.208343893 | 1.534852714 | 0.127856698 | 0.732930936 | -0.093376557 | 0.732930936 |
| SEP b_{12} | 0.283364549 | 0.179770584 | 1.57625649 | 0.041793474 | 0.639856353 | -0.073127254 | 0.639856353 |
| OCT b_{13} | 0.24270985 | 0.117760562 | 2.061046124 | 0.009186343 | 0.476233558 | 0.009186343 | 0.476233558 |
| NOV b_{14} | 0.220350868 | 0.068588227 | 3.21266313 | 0.001751033 | 0.084337844 | 0.084337844 | 0.356363892 |
| DEC b_{15} | 0.091674781 | 0.055681403 | 1.646416516 | 0.102696734 | 0.202093089 | -0.018743527 | 0.202093089 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
 SS - The sum of the squares of the differences between values of y and the average y.
 MS - SS divided by df (degrees of freedom)
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 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
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 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

White Tank Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.961297673 |
| R Square | 0.924093216 |
| Adjusted R Square | 0.913145122 |
| Standard Error | 0.043112186 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 2.353252985 | 0.156883532 | 84.40676822 | 4.29565E-51 |
| Residual | 104 | 0.1933007 | 0.001858661 | | |
| Total | 119 | 2.546553684 | | | |

| Coefficients | Standard Error | t Stat | P-value | Lower 95% | | Upper 95% | | Lower 95.0% | | Upper 95.0% | |
|------------------|----------------|--------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% | Lower 95.0% | Upper 95.0% | | |
| Intercept b_0 | 0.812965566 | 7.71467074 | 7.68301E-12 | 0.603994732 | 1.021936401 | 0.603994732 | 1.021936401 | 0.603994732 | 1.021936401 | 0.603994732 | 1.021936401 |
| AvgTemp b_1 | 0.001788613 | 0.916414859 | 0.361569494 | -0.002081781 | 0.005659006 | -0.002081781 | 0.005659006 | -0.002081781 | 0.005659006 | -0.002081781 | 0.005659006 |
| TotPrecip b_2 | 0.00225697 | 0.376767 | 0.707114397 | -0.009622137 | 0.014136076 | -0.009622137 | 0.014136076 | -0.009622137 | 0.014136076 | -0.009622137 | 0.014136076 |
| PDSI b_3 | -0.00780225 | -4.05751898 | 9.61418E-05 | -0.011615452 | -0.003998047 | -0.011615452 | -0.003998047 | -0.011615452 | -0.003998047 | -0.011615452 | -0.003998047 |
| CodedMonth b_4 | 0.00108848 | 0.000115219 | 9.447025704 | 1.15728E-15 | 0.000859996 | 0.001316964 | 0.001316964 | 0.000859996 | 0.001316964 | 0.000859996 | 0.001316964 |
| FEB b_5 | -0.02770229 | 0.019887742 | -1.39293932895 | 0.166610528 | -0.067140428 | 0.011735848 | 0.011735848 | -0.067140428 | 0.011735848 | -0.067140428 | 0.011735848 |
| MAR b_6 | -0.026585536 | 0.025217933 | -1.054231333 | 0.294220082 | -0.076593643 | 0.023422571 | 0.023422571 | -0.076593643 | 0.023422571 | -0.076593643 | 0.023422571 |
| APR b_7 | 0.044730411 | 0.035063493 | 1.275697521 | 0.204904459 | 0.114262631 | 0.114262631 | 0.114262631 | 0.114262631 | 0.114262631 | 0.114262631 | 0.114262631 |
| MAY b_8 | 0.136257474 | 0.052875022 | 2.576972442 | 0.011369262 | 0.031404325 | 0.031404325 | 0.031404325 | 0.031404325 | 0.031404325 | 0.031404325 | 0.031404325 |
| JUN b_9 | 0.234175004 | 0.0675591915 | 3.464541644 | 0.000772788 | 0.100137704 | 0.100137704 | 0.100137704 | 0.100137704 | 0.100137704 | 0.100137704 | 0.100137704 |
| JUL b_{10} | 0.273368572 | 0.0775113 | 3.52682217 | 0.000627261 | 0.119660759 | 0.119660759 | 0.119660759 | 0.119660759 | 0.119660759 | 0.119660759 | 0.119660759 |
| AUG b_{11} | 0.248756786 | 0.073672836 | 3.376506162 | 0.001033437 | 0.102660791 | 0.102660791 | 0.102660791 | 0.102660791 | 0.102660791 | 0.102660791 | 0.102660791 |
| SEP b_{12} | 0.227393195 | 0.06356898 | 3.577109368 | 0.000529053 | 0.101333525 | 0.101333525 | 0.101333525 | 0.101333525 | 0.101333525 | 0.101333525 | 0.101333525 |
| OCT b_{13} | 0.206838952 | 0.041641512 | 4.967133602 | 2.67709E-06 | 0.124262274 | 0.124262274 | 0.124262274 | 0.124262274 | 0.124262274 | 0.124262274 | 0.124262274 |
| NOV b_{14} | 0.153138277 | 0.024253599 | 6.314043396 | 6.80256E-09 | 0.105042481 | 0.105042481 | 0.105042481 | 0.105042481 | 0.105042481 | 0.105042481 | 0.105042481 |
| DEC b_{15} | 0.075070928 | 0.019689595 | 3.812720781 | 0.000233274 | 0.086025723 | 0.086025723 | 0.086025723 | 0.086025723 | 0.086025723 | 0.086025723 | 0.086025723 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
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 SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (0.05).
 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
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 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Western Group Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.974087383 |
| R Square | 0.94884623 |
| Adjusted R Square | 0.941468282 |
| Standard Error | 0.026469701 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 1.351604388 | 0.090106959 | 128.6057144 | 6.21133E-60 |
| Residual | 104 | 0.072867087 | 0.000700645 | | |
| Total | 119 | 1.424471475 | | | |

| Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.912688939 | 14.12377308 | 6.25578E-26 | 0.784543552 | 1.040834325 | 0.784543552 | 1.040834325 |
| AvgTemp b_1 | 0.001478275 | 1.25309573 | 0.212980903 | -0.000861111 | 0.00381766 | -0.000861111 | 0.00381766 |
| ToPrecip b_2 | 0.00045541 | 0.093407654 | 0.925759421 | -0.00912902 | 0.010123722 | -0.00912902 | 0.010123722 |
| PDSI b_3 | -0.00469993 | -4.428875417 | 2.34758E-05 | -0.006804336 | -0.002595529 | -0.006804336 | -0.002595529 |
| CodedMonth b_4 | -0.00113543 | 7.06005E-05 | 5.71125E-30 | -0.001275435 | -0.000995428 | -0.001275435 | -0.000995428 |
| FEB b_5 | -0.02456571 | 0.012328304 | 0.048922417 | -0.049013202 | -0.000118224 | -0.049013202 | -0.000118224 |
| MAR b_6 | -0.03596234 | 0.015971411 | -1.992627073 | 0.026445387 | -0.067634243 | 0.007634243 | -0.004290428 |
| APR b_7 | 0.050513025 | 0.021758939 | -2.251669203 | 0.022210734 | 0.007364234 | 0.093661815 | 0.093661815 |
| MAY b_8 | 0.10837718 | 0.032531193 | 3.331485011 | 0.001196693 | 0.043866607 | 0.172887754 | 0.043866607 |
| JUN b_9 | 0.177215697 | 0.041306647 | 4.290264854 | 0.00884E-05 | 0.095503419 | 0.259127975 | 0.259127975 |
| JUL b_{10} | 0.208821596 | 0.047656185 | 4.383675863 | 2.79831E-05 | 0.114357255 | 0.303285936 | 0.303285936 |
| AUG b_{11} | 0.154757165 | 0.045622457 | 3.392126935 | 0.000981855 | 0.064286123 | 0.245228207 | 0.245228207 |
| SEP b_{12} | 0.157628113 | 0.039091287 | 4.03230804 | 0.000105503 | 0.080108625 | 0.2351476 | 0.080108625 |
| OCT b_{13} | 0.123360125 | 0.025507369 | 4.836254361 | 4.59838E-06 | 0.072778056 | 0.173942193 | 0.173942193 |
| NOV b_{14} | 0.098151159 | 0.014912356 | 6.581867913 | 1.92661E-09 | 0.068579397 | 0.12772292 | 0.068579397 |
| DEC b_{15} | 0.024991412 | 0.012080447 | 2.068749034 | 0.041049715 | 0.001035434 | 0.04894739 | 0.001035434 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
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ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
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SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
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t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
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MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Western Group Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.96758837 |
| R Square | 0.936227254 |
| Adjusted R Square | 0.927029262 |
| Standard Error | 0.038251954 |
| Observations | 120 |

| ANOVA | | | |
|------------|-----|-------------|-------------|
| | df | SS | MS |
| Regression | 15 | 2.234018374 | 0.148934558 |
| Residual | 104 | 0.152174043 | 0.001463212 |
| Total | 119 | 2.386192417 | |

Significance F
101.7860458
5.43925E-55

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.485938747 | 0.093384896 | 15.91198154 | 1.2599E-29 | 1.300752998 | 1.671124495 | 1.300752998 | 1.671124495 |
| AugTemp b_1 | 0.000773495 | 0.001704808 | 0.45371368 | 0.650980279 | -0.002607203 | 0.004154193 | -0.002607203 | 0.004154193 |
| TotPrecip b_2 | 0.005531423 | 0.007045703 | 0.785077509 | 0.434192912 | -0.00844047 | 0.019503316 | -0.00844047 | 0.019503316 |
| PDSI b_3 | -0.00461017 | 0.001533567 | -3.006172117 | 0.003316679 | -0.007651287 | -0.001569046 | -0.007651287 | -0.001569046 |
| CodedMonth b_4 | 0.000513006 | 0.000102026 | 5.028174924 | 2.07448E-06 | 0.000310684 | 0.000715328 | 0.000310684 | 0.000715328 |
| FEB b_5 | -0.022433975 | 0.017815907 | -1.259534571 | 0.210656676 | -0.057769361 | 0.01288986 | -0.057769361 | 0.01288986 |
| MAR b_6 | -0.02795463 | 0.023080642 | -1.211172164 | 0.228574435 | -0.073724409 | 0.017815147 | -0.073724409 | 0.017815147 |
| APR b_7 | 0.061543549 | 0.031444326 | 1.957222679 | 0.053001589 | -0.000811729 | 0.123898826 | -0.000811729 | 0.123898826 |
| MAY b_8 | 0.133419618 | 0.047011155 | 2.838017847 | 0.005459105 | 0.040193953 | 0.226645283 | 0.040193953 | 0.226645283 |
| JUN b_9 | 0.26181318 | 0.059692899 | 4.386002102 | 2.7732E-05 | 0.143439925 | 0.380186435 | 0.143439925 | 0.380186435 |
| JUL b_{10} | 0.321556801 | 0.068840111 | 4.671067453 | 8.99604E-06 | 0.185044282 | 0.458069321 | 0.185044282 | 0.458069321 |
| AUG b_{11} | 0.282160188 | 0.065930027 | 4.279691658 | 4.17408E-05 | 0.151418473 | 0.412901902 | 0.151418473 | 0.412901902 |
| SEP b_{12} | 0.274669394 | 0.056491689 | 4.862120418 | 4.13475E-06 | 0.162644258 | 0.38669453 | 0.162644258 | 0.38669453 |
| OCT b_{13} | 0.22478937 | 0.036861266 | 6.098254132 | 1.85103E-08 | 0.151692097 | 0.297886642 | 0.151692097 | 0.297886642 |
| NOV b_{14} | 0.197893465 | 0.021550178 | 9.182915758 | 4.491E-15 | 0.155158656 | 0.240628275 | 0.155158656 | 0.240628275 |
| DEC b_{15} | 0.053447741 | 0.017457722 | 3.061552992 | 0.002802523 | 0.018828424 | 0.088067058 | 0.018828424 | 0.088067058 |

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SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - if the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (0.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Western Group Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.973667568 |
| R Square | 0.948028533 |
| Adjusted R Square | 0.940532648 |
| Standard Error | 0.028241517 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 1.513093695 | 0.100872913 | 126.4732013 | 1.4091E-59 |
| Residual | 104 | 0.082948663 | 0.000797583 | | |
| Total | 119 | 1.596042358 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.999786172 | 0.068946313 | 14.50093743 | 1.00717E-26 | 0.86306305 | 1.136509295 | 0.86306305 | 1.136509295 |
| AvgTemp b_1 | 0.001292 | 0.001258664 | 1.026484802 | 0.307044697 | -0.001203979 | 0.003787978 | -0.001203979 | 0.003787978 |
| TopPrecip b_2 | 0.001638534 | 0.005201861 | 0.3148990018 | 0.753400354 | -0.008676951 | 0.111954019 | -0.008676951 | 0.111954019 |
| PDSI b_3 | -0.00486153 | 0.001132237 | -4.293739049 | 3.95593E-05 | -0.007106796 | -0.002616261 | -0.007106796 | -0.002616261 |
| CodedMonth b_4 | -0.0009238 | 7.53263E-05 | -12.264007 | 6.33935E-22 | -0.001073177 | -0.000774427 | -0.001073177 | -0.000774427 |
| FEB b_5 | -0.02382005 | 0.01315353 | -1.810924373 | 0.073039432 | -0.049903993 | 0.002263895 | -0.049903993 | 0.002263895 |
| MAR b_6 | -0.03402647 | 0.017040498 | -1.996800322 | 0.048459682 | -0.067818419 | -0.000234526 | -0.067818419 | -0.000234526 |
| APR b_7 | 0.053059038 | 0.023215428 | 2.285507616 | 0.024311738 | 0.007021974 | 0.099096103 | 0.007021974 | 0.099096103 |
| MAY b_8 | 0.115432479 | 0.03470875 | 3.325745766 | 0.001219162 | 0.046603727 | 0.184261231 | 0.046603727 | 0.184261231 |
| JUN b_9 | 0.199440925 | 0.044071423 | 4.525402417 | 1.60755E-05 | 0.112045642 | 0.286836209 | 0.112045642 | 0.286836209 |
| JUL b_{10} | 0.239183215 | 0.050824834 | 4.70603043 | 7.81355E-06 | 0.138939565 | 0.339970764 | 0.138939565 | 0.339970764 |
| AUG b_{11} | 0.189718022 | 0.048676311 | 3.897543108 | 0.000172277 | 0.093191073 | 0.286244972 | 0.093191073 | 0.286244972 |
| SEP b_{12} | 0.189571182 | 0.041707962 | 4.545203718 | 1.48652E-05 | 0.106862732 | 0.272279633 | 0.106862732 | 0.272279633 |
| OCT b_{13} | 0.151048602 | 0.027214769 | 5.55024372 | 2.1929E-07 | 0.097080695 | 0.20501651 | 0.097080695 | 0.20501651 |
| NOV b_{14} | 0.125242083 | 0.015910552 | 7.871636385 | 3.50659E-12 | 0.093690862 | 0.156793305 | 0.093690862 | 0.156793305 |
| DEC b_{15} | 0.033124791 | 0.012889082 | 2.569988468 | 0.011586737 | 0.007565259 | 0.058684324 | 0.007565259 | 0.058684324 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
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SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
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P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Navajo Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.975000162 |
| R Square | 0.950625316 |
| Adjusted R Square | 0.943503967 |
| Standard Error | 0.042383154 |
| Observations | 120 |

| ANOVA | | | |
|------------|-----|-------------|-------------|
| | df | SS | MS |
| Regression | 15 | 3.596871496 | 0.239791433 |
| Residual | 104 | 0.186818498 | 0.001796332 |
| Total | 119 | 3.783689994 | |

F 133.489506
Significance F 9.97596E-61

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|---------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.203795186 | 0.087242431 | 2.335964085 | 0.021411369 | 0.030790176 | 0.376800196 | 0.030790176 | 0.376800196 |
| AvgTemp b_1 | 0.003946318 | 0.001831804 | 2.154333677 | 0.033522799 | 0.000313781 | 0.007578854 | 0.000313781 | 0.007578854 |
| TopPrecip b_2 | 0.002977154 | 0.003446369 | 0.86385257 | 0.389656846 | -0.003857124 | 0.009811433 | -0.003857124 | 0.009811433 |
| PDSI b_3 | -0.004697023 | 0.00149521 | -3.141380782 | 0.002190224 | -0.007662079 | -0.001731966 | -0.007662079 | -0.001731966 |
| CodedMonth b_4 | 5.81128E-05 | 0.000123727 | 0.469866498 | 0.639562329 | -0.000187242 | 0.000303468 | -0.000187242 | 0.000303468 |
| FEB b_5 | -0.062568631 | 0.019490433 | -3.2111870596 | 0.001755429 | -0.10119906 | -0.023938202 | -0.10119906 | -0.023938202 |
| MAR b_6 | -0.128801955 | 0.024144401 | -5.334651042 | 5.62362E-07 | -0.176681207 | -0.080922703 | -0.176681207 | -0.080922703 |
| APR b_7 | -0.080274219 | 0.033203106 | -2.417671975 | 0.017359719 | -0.146117222 | -0.014431215 | -0.146117222 | -0.014431215 |
| MAY b_8 | 0.066288646 | 0.049030422 | 1.351990128 | 0.179311391 | -0.030940517 | 0.163517809 | -0.030940517 | 0.163517809 |
| JUN b_9 | 0.235011335 | 0.062654581 | 3.750904257 | 0.000290144 | 0.110764953 | 0.359257717 | 0.110764953 | 0.359257717 |
| JUL b_{10} | 0.274758086 | 0.0713567 | 3.850487543 | 0.000203932 | 0.133255075 | 0.416261096 | 0.133255075 | 0.416261096 |
| AUG b_{11} | 0.125813945 | 0.066570602 | 1.889932501 | 0.061551376 | -0.006198054 | 0.257825944 | -0.006198054 | 0.257825944 |
| SEP b_{12} | 0.123512795 | 0.057087849 | 2.198590366 | 0.030123084 | 0.012305451 | 0.238720139 | 0.012305451 | 0.238720139 |
| OCT b_{13} | 0.105689069 | 0.038923536 | 2.715299804 | 0.007754667 | 0.028502239 | 0.182875898 | 0.028502239 | 0.182875898 |
| NOV b_{14} | -0.002273565 | 0.023273024 | -0.097690995 | 0.922365694 | -0.048424843 | 0.043877713 | -0.048424843 | 0.043877713 |
| DEC b_{15} | -0.055387882 | 0.0190917 | -2.901149811 | 0.004538188 | -0.093247439 | -0.017528326 | -0.093247439 | -0.017528326 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.

R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.

ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.

SS - The sum of the squares of the differences between values of y and the average y.

MS - SS divided by df (degrees of freedom)

F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables. SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).

STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).

t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.

P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Navajo Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.952372202 |
| R Square | 0.907012811 |
| Adjusted R Square | 0.895601198 |
| Standard Error | 0.045032325 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 2.057180466 | 0.137145364 | 67.62890949 | 1.46174E-46 |
| Residual | 104 | 0.210902675 | 0.00202791 | | |
| Total | 119 | 2.268083141 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.920877427 | 0.092695546 | 9.934430188 | 9.43122E-17 | 0.737058687 | 1.104696168 | 0.737058687 | 1.104696168 |
| AvgTemp b_1 | 0.004672014 | 0.001946302 | 2.400457203 | 0.018151678 | 0.000812425 | 0.008531603 | 0.000812425 | 0.008531603 |
| TotPrecip b_2 | 0.005573316 | 0.003661785 | 1.52202172 | 0.131038463 | -0.001688141 | 0.012834773 | -0.001688141 | 0.012834773 |
| PDSI b_3 | -0.001523889 | 0.001588668 | -0.959192831 | 0.339686262 | -0.004674227 | 0.001626549 | -0.004674227 | 0.001626549 |
| CodedMonth b_4 | 0.000142765 | 0.00013146 | 1.085990286 | 0.279994074 | -0.000117926 | 0.000403455 | -0.000117926 | 0.000403455 |
| FEB b_5 | -0.004995904 | 0.020698064 | -2.413708597 | 0.017539279 | -0.09100413 | 0.000403455 | -0.09100413 | 0.000403455 |
| MAR b_6 | -0.083005338 | 0.025653554 | -3.235627208 | 0.00162804 | -0.133877298 | -0.032133379 | -0.133877298 | -0.032133379 |
| APR b_7 | -0.069134238 | 0.035278476 | -1.9596719 | 0.052710397 | -0.139092778 | 0.000824302 | -0.139092778 | 0.000824302 |
| MAY b_8 | -0.00234095 | 0.052095083 | -0.044936108 | 0.964244405 | -0.105647451 | 0.100965551 | -0.105647451 | 0.100965551 |
| JUN b_9 | 0.116960769 | 0.066570825 | 1.756937361 | 0.081871528 | -0.015051671 | 0.248973208 | -0.015051671 | 0.248973208 |
| JUL b_{10} | 0.128454556 | 0.075816872 | 1.694274008 | 0.093205945 | -0.021893143 | 0.278802255 | -0.021893143 | 0.278802255 |
| AUG b_{11} | 0.082852646 | 0.070731618 | 1.171366475 | 0.244128209 | -0.057410803 | 0.223116095 | -0.057410803 | 0.223116095 |
| SEP b_{12} | 0.080010016 | 0.060656142 | 1.319075247 | 0.190040931 | -0.040273387 | 0.200293419 | -0.040273387 | 0.200293419 |
| OCT b_{13} | 0.075048921 | 0.041356463 | 1.814684226 | 0.072454976 | -0.006962495 | 0.157060336 | -0.006962495 | 0.157060336 |
| NOV b_{14} | 0.008054519 | 0.024272711 | 0.32572845 | 0.745284278 | -0.040981459 | 0.057090497 | -0.040981459 | 0.057090497 |
| DEC b_{15} | -0.057646241 | 0.020285033 | -2.84181158 | 0.005399262 | -0.097872221 | -0.017420261 | -0.097872221 | -0.017420261 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.

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SIGNIFICANCE F - The associated p-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (0.05).
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P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Navajo Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.977157793 |
| R Square | 0.954837236 |
| Adjusted R Square | 0.948323376 |
| Standard Error | 0.038808793 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 3.311634763 | 0.220775651 | 146.585466 | 9.9437E-63 |
| Residual | 104 | 0.156636727 | 0.001506122 | | |
| Total | 119 | 3.46827149 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.265490246 | 0.079884886 | 3.323410194 | 0.001228418 | 0.107075523 | 0.423904969 | 0.107075523 | 0.423904969 | 0.423904969 |
| AvgTemp b_1 | 0.004027801 | 0.00167732 | 2.401331611 | 0.018110691 | 0.000701613 | 0.007353399 | 0.000701613 | 0.007353399 | 0.007353399 |
| ToPrecip b_2 | 0.003130251 | 0.003155721 | 0.991928803 | 0.323534519 | -0.003127662 | 0.009388164 | -0.003127662 | 0.009388164 | 0.009388164 |
| PDSI b_3 | -0.003878359 | 0.001369112 | -2.832750399 | 0.005543128 | -0.006593359 | -0.001163358 | -0.006593359 | -0.001163358 | -0.001163358 |
| CodedMonth b_4 | 6.85512E-05 | 0.000113292 | 0.605082517 | 0.546442207 | -0.000156112 | 0.000293214 | -0.000156112 | 0.000293214 | 0.000293214 |
| FEB b_5 | -0.060551968 | 0.017837561 | -3.394632675 | 0.000973809 | -0.09592452 | -0.025179416 | -0.09592452 | -0.025179416 | -0.025179416 |
| MAR b_6 | -0.120576439 | 0.02108196 | -5.453924865 | 3.34766E-07 | -0.164417819 | -0.076735058 | -0.164417819 | -0.076735058 | -0.076735058 |
| APR b_7 | -0.077963044 | 0.030402939 | -2.564325893 | 0.011765806 | -0.138253212 | -0.017672877 | -0.138253212 | -0.017672877 | -0.017672877 |
| MAY b_8 | 0.055946425 | 0.044895467 | 1.246148642 | 0.215509597 | -0.039082968 | 0.144975817 | -0.039082968 | 0.144975817 | 0.144975817 |
| JUN b_9 | 0.217691588 | 0.05727064 | 3.794477271 | 0.000248848 | 0.10392346 | 0.331459717 | 0.10392346 | 0.331459717 | 0.331459717 |
| JUL b_{10} | 0.2548346925 | 0.06533887 | 3.892735268 | 0.000175282 | 0.124777497 | 0.383916353 | 0.124777497 | 0.383916353 | 0.383916353 |
| AUG b_{11} | 0.12021952 | 0.060956405 | 1.972212176 | 0.051239575 | -0.000659316 | 0.241098356 | -0.000659316 | 0.241098356 | 0.241098356 |
| SEP b_{12} | 0.118790157 | 0.052273375 | 2.272479179 | 0.025114625 | 0.015130095 | 0.222450218 | 0.015130095 | 0.222450218 | 0.222450218 |
| OCT b_{13} | 0.100793328 | 0.03564094 | 2.828021071 | 0.005615718 | 0.030116009 | 0.171470647 | 0.030116009 | 0.171470647 | 0.171470647 |
| NOV b_{14} | -0.000705965 | 0.021310306 | -0.033127873 | 0.973636112 | -0.042965099 | 0.041553169 | -0.042965099 | 0.041553169 | 0.041553169 |
| DEC b_{15} | -0.056160217 | 0.017481612 | -3.21253089 | 0.001751786 | -0.090826908 | -0.021493526 | -0.090826908 | -0.021493526 | -0.021493526 |

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STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.96, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Sedona/Verde Valley Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.978914941 |
| R Square | 0.958274463 |
| Adjusted R Square | 0.952256356 |
| Standard Error | 0.033285891 |
| Observations | 120 |

| ANOVA | | | |
|------------|-----|-------------|-------------|
| | df | SS | MS |
| Regression | 15 | 2.646315903 | 0.17642106 |
| Residual | 104 | 0.115226856 | 0.001107951 |
| Total | 119 | 2.761542758 | |

F

159.2318918

1.65884E-64

Significance F

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.591665703 | 0.066189061 | 8.939025503 | 1.5665E-14 | 0.460410315 | 0.722921091 | 0.460410315 | 0.722921091 |
| AvgTemp b_1 | 0.002016895 | 0.00144478 | 1.393073448 | 0.166567538 | -0.000854147 | 0.004887937 | -0.000854147 | 0.004887937 |
| TotPrecip b_2 | 0.008340093 | 0.00325257 | 2.56415437 | 0.01171268 | 0.001890124 | 0.014790062 | 0.001890124 | 0.014790062 |
| PDSI b_3 | -0.009425957 | 0.001384637 | -6.807531417 | 6.55623E-10 | -0.012171743 | -0.006680171 | -0.012171743 | -0.006680171 |
| CodedMonth b_4 | -6.38575E-05 | 9.23341E-05 | -0.691591061 | 0.490755195 | -0.00024696 | 0.000119245 | -0.00024696 | 0.000119245 |
| FEB b_5 | -0.037327373 | 0.015386439 | -2.425991685 | 0.016988109 | -0.067839258 | -0.006815488 | -0.067839258 | -0.006815488 |
| MAR b_6 | -0.052042269 | 0.018753666 | -2.775045027 | 0.006545342 | -0.089231492 | -0.014853046 | -0.089231492 | -0.014853046 |
| APR b_7 | 0.049380643 | 0.024879554 | 1.983984234 | 0.049892722 | 2.3555E-05 | 0.09869773 | 2.3555E-05 | 0.09869773 |
| MAY b_8 | 0.141570615 | 0.037517425 | 3.773462982 | 0.000268012 | 0.067172155 | 0.215969075 | 0.067172155 | 0.215969075 |
| JUN b_9 | 0.257610738 | 0.048244988 | 5.33965734 | 5.50862E-07 | 0.16193912 | 0.353282356 | 0.16193912 | 0.353282356 |
| JUL b_{10} | 0.301855134 | 0.056667303 | 5.326795506 | 5.81787E-07 | 0.189481749 | 0.414228519 | 0.189481749 | 0.414228519 |
| AUG b_{11} | 0.235939319 | 0.052808877 | 4.467694283 | 2.01715E-05 | 0.131211937 | 0.340655901 | 0.131211937 | 0.340655901 |
| SEP b_{12} | 0.238063438 | 0.044430643 | 5.358091204 | 5.08093E-07 | 0.149955808 | 0.326171068 | 0.149955808 | 0.326171068 |
| OCT b_{13} | 0.201191267 | 0.029900789 | 6.72862725 | 9.57151E-10 | 0.141896881 | 0.260485653 | 0.141896881 | 0.260485653 |
| NOV b_{14} | 0.136691657 | 0.018234999 | 7.496361987 | 2.27246E-11 | 0.10053216 | 0.172851153 | 0.10053216 | 0.172851153 |
| DEC b_{15} | 0.043006759 | 0.015083606 | 2.851225252 | 0.005253354 | 0.013095403 | 0.072918115 | 0.013095403 | 0.072918115 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
 MS - SS divided by df (degrees of freedom)
 F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1, degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
 SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (0.05).
 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
 t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.96, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Sedona/Verde Valley Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.973552488 |
| R Square | 0.947804447 |
| Adjusted R Square | 0.940276242 |
| Standard Error | 0.027115093 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 1.388483634 | 0.092565576 | 125.9004597 | 1.75975E-59 |
| Residual | 104 | 0.076463739 | 0.000735228 | | |
| Total | 119 | 1.464947373 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.412646861 | 0.053918416 | 26.19970979 | 1.31637E-47 | 1.305724621 | 1.519569101 | 1.305724621 | 1.519569101 |
| AvgTemp b_1 | 0.00166692 | 0.001179396 | 1.413367621 | 0.160533795 | -0.000671866 | 0.004005706 | -0.000671866 | 0.004005706 |
| TotPrecip b_2 | 0.00548748 | 0.002649584 | 2.471613961 | 0.015073507 | 0.001294524 | 0.011802971 | 0.001294524 | 0.011802971 |
| PDSI b_3 | -0.003869569 | 0.001127942 | -3.430645695 | 0.000864907 | -0.00610632 | -0.001632818 | -0.00610632 | -0.001632818 |
| CodedMonth b_4 | 0.000132923 | 7.52165E-05 | 1.767202288 | 0.080127544 | -1.62343E-05 | 0.00028208 | -1.62343E-05 | 0.00028208 |
| FEB b_5 | -0.042918475 | 0.012533981 | -3.424169556 | 0.000883522 | -0.067773829 | -0.018066122 | -0.067773829 | -0.018066122 |
| MAR b_6 | -0.025779856 | 0.015276965 | -1.687498489 | 0.094504579 | -0.056074651 | 0.004514939 | -0.056074651 | 0.004514939 |
| APR b_7 | 0.083302347 | 0.020267188 | 4.110207457 | 7.9082E-05 | 0.043111754 | 0.123492941 | 0.043111754 | 0.123492941 |
| MAY b_8 | 0.138430739 | 0.030562152 | 4.529482689 | 1.58186E-05 | 0.077824846 | 0.199036632 | 0.077824846 | 0.199036632 |
| JUN b_9 | 0.186749175 | 0.039300956 | 4.75177187 | 6.49206E-06 | 0.108813907 | 0.264684442 | 0.108813907 | 0.264684442 |
| JUL b_{10} | 0.22108583 | 0.046161876 | 4.789359722 | 5.57094E-06 | 0.1295451 | 0.31262656 | 0.1295451 | 0.31262656 |
| AUG b_{11} | 0.171372433 | 0.043018756 | 3.983667841 | 0.000126085 | 0.086064629 | 0.256680237 | 0.086064629 | 0.256680237 |
| SEP b_{12} | 0.176015463 | 0.036193744 | 4.863146053 | 4.11734E-06 | 0.104241912 | 0.247789013 | 0.104241912 | 0.247789013 |
| OCT b_{13} | 0.142274396 | 0.024357548 | 5.841080426 | 5.98388E-08 | 0.093972466 | 0.190576326 | 0.093972466 | 0.190576326 |
| NOV b_{14} | 0.131364315 | 0.014853964 | 8.843721103 | 2.55004E-14 | 0.101908347 | 0.160820282 | 0.101908347 | 0.160820282 |
| DEC b_{15} | 0.044498734 | 0.01228729 | 3.621525593 | 0.000454575 | 0.020132578 | 0.068864889 | 0.020132578 | 0.068864889 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
 SS - The sum of the squares of the differences between values of y and the average y.
 MS - SS divided by df (degrees of freedom)
 F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
 SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (0.05).
 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
 t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Sedona/Verde Valley Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.978950991 |
| R Square | 0.958345043 |
| Adjusted R Square | 0.952337116 |
| Standard Error | 0.030497062 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 2.225381953 | 0.148358797 | 159.5134419 | 1.51976E-64 |
| Residual | 104 | 0.096727365 | 0.000930071 | | |
| Total | 119 | 2.322109318 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|---------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.729615299 | 0.06064347 | 12.03122616 | 2.05623E-21 | 0.609357026 | 0.849873571 | 0.609357026 | 0.849873571 |
| AvgTemp b_1 | 0.001784333 | 0.001326498 | 1.345146169 | 0.181503898 | -0.000846161 | 0.004414828 | -0.000846161 | 0.004414828 |
| TopPrecip b_2 | 0.007560862 | 0.002980057 | 2.537153677 | 0.012660191 | 0.001651298 | 0.013470426 | 0.001651298 | 0.013470426 |
| PDSI b_3 | -0.007799465 | 0.001268626 | -6.147962465 | 1.47172E-08 | -0.010315198 | -0.005283732 | -0.010315198 | -0.005283732 |
| CodedMonth b_4 | 1.66232E-05 | 8.4598E-05 | 0.196496247 | 0.844605236 | -0.000151138 | 0.000184384 | -0.000151138 | 0.000184384 |
| FEB b_5 | -0.036392338 | 0.0140973 | -2.581504122 | 0.011230123 | -0.064347712 | -0.008436764 | -0.064347712 | -0.008436764 |
| MAR b_6 | -0.040832286 | 0.017182407 | -2.376400773 | 0.019312114 | -0.074905644 | -0.006758928 | -0.074905644 | -0.006758928 |
| APR b_7 | 0.063843883 | 0.022795043 | 2.800776949 | 0.006079631 | 0.018864046 | 0.109047254 | 0.018864046 | 0.109047254 |
| MAY b_8 | 0.145203881 | 0.034374061 | 4.22422244 | 5.15409E-05 | 0.077038633 | 0.213368733 | 0.077038633 | 0.213368733 |
| JUN b_9 | 0.243180336 | 0.044202825 | 5.501465987 | 2.71805E-07 | 0.155524479 | 0.330836194 | 0.155524479 | 0.330836194 |
| JUL b_{10} | 0.285770877 | 0.051919484 | 5.504116319 | 1.8281259E-07 | 0.182812596 | 0.388729159 | 0.182812596 | 0.388729159 |
| AUG b_{11} | 0.223666901 | 0.048384333 | 4.622713357 | 1.09209E-05 | 0.127718956 | 0.319614846 | 0.127718956 | 0.319614846 |
| SEP b_{12} | 0.224720869 | 0.040708061 | 5.520503858 | 2.50205E-07 | 0.143995258 | 0.305446468 | 0.143995258 | 0.305446468 |
| OCT b_{13} | 0.188340326 | 0.027395579 | 6.874843892 | 4.74185E-10 | 0.134013867 | 0.242666785 | 0.134013867 | 0.242666785 |
| NOV b_{14} | 0.137836458 | 0.016706646 | 8.250396581 | 5.21067E-13 | 0.104706552 | 0.170966364 | 0.104706552 | 0.170966364 |
| DEC b_{15} | 0.045219788 | 0.01381984 | 3.272092027 | 0.001449189 | 0.017814527 | 0.072625048 | 0.017814527 | 0.072625048 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Northern Group Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.983872283 |
| R Square | 0.968000467 |
| Adjusted R Square | 0.963389958 |
| Standard Error | 0.030180332 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 2.865973883 | 0.191064926 | 209.7649547 | 1.78388E-70 |
| Residual | 104 | 0.094728656 | 0.000910852 | | |
| Total | 119 | 2.960702539 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.436880784 | 0.063216599 | 6.910855502 | 3.98546E-10 | 0.311519898 | 0.562241669 | 0.311519898 | 0.562241669 |
| AvgTemp b_1 | 0.002945102 | 0.001354735 | 2.173932269 | 0.031978215 | 0.000258612 | 0.005631592 | 0.000258612 | 0.005631592 |
| TotPrecip b_2 | 0.006527233 | 0.002789451 | 2.339970308 | 0.021194747 | 0.000995647 | 0.01205882 | 0.000995647 | 0.01205882 |
| PSDI b_3 | -0.00827334 | 0.00121544 | -6.806873383 | 6.57699E-10 | -0.010683605 | -0.005863081 | -0.010683605 | -0.005863081 |
| CodedMonth b_4 | -4.9246E-05 | 8.64455E-05 | -0.569676024 | 0.57012594 | -0.000220671 | 0.000122179 | -0.000220671 | 0.000122179 |
| FEB b_5 | -0.04481852 | 0.013933328 | -3.216641331 | 0.001729124 | -0.072448831 | -0.017188207 | -0.072448831 | -0.017188207 |
| MAR b_6 | -0.07728915 | 0.017326249 | -4.460812691 | 2.07225E-05 | -0.11164775 | -0.04293055 | -0.11164775 | -0.04293055 |
| APR b_7 | 0.008160093 | 0.023614663 | 0.345519664 | 0.730377425 | -0.038668668 | 0.054988854 | -0.038668668 | 0.054988854 |
| MAY b_8 | 0.111030031 | 0.035463118 | 3.130853783 | 0.00226316 | 0.040705216 | 0.181354845 | 0.040705216 | 0.181354845 |
| JUN b_9 | 0.239349654 | 0.045560151 | 5.253486889 | 5.82974E-07 | 0.17634932 | 0.385549056 | 0.17634932 | 0.385549056 |
| JUL b_{10} | 0.280949188 | 0.052747298 | 5.326323821 | 7.97728E-07 | 0.149002168 | 0.329697141 | 0.149002168 | 0.329697141 |
| AUG b_{11} | 0.191085528 | 0.049168343 | 3.88635277 | 0.00017935 | 0.09358286 | 0.288588195 | 0.09358286 | 0.288588195 |
| SEP b_{12} | 0.195965625 | 0.04168428 | 4.701187754 | 7.96785E-06 | 0.113304137 | 0.278627113 | 0.113304137 | 0.278627113 |
| OCT b_{13} | 0.16787555 | 0.028083558 | 5.97771658 | 3.21701E-08 | 0.112184803 | 0.223566298 | 0.112184803 | 0.223566298 |
| NOV b_{14} | 0.09591746 | 0.016720128 | 5.736304642 | 9.58822E-08 | 0.062755106 | 0.129068385 | 0.062755106 | 0.129068385 |
| DEC b_{15} | 0.01577459 | 0.013637636 | 1.156539027 | 0.250110467 | -0.011271485 | 0.042816403 | -0.011271485 | 0.042816403 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
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F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Northern Group Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.976211748 |
| R Square | 0.952989376 |
| Adjusted R Square | 0.946208998 |
| Standard Error | 0.026211507 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 1.448469566 | 0.096564638 | 140.5510595 | 7.90304E-62 |
| Residual | 104 | 0.071452484 | 0.000687043 | | |
| Total | 119 | 1.51992205 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.296498156 | 0.054903383 | 23.614176 | 1.38842E-43 | 1.18762269 | 1.405373623 | 1.18762269 | 1.405373623 |
| AvgTemp b_1 | 0.002466157 | 0.001176582 | 2.096034236 | 0.038505991 | 0.00013295 | 0.004799363 | 0.00013295 | 0.004799363 |
| TotPrecip b_2 | 0.005537414 | 0.002422628 | 2.285705321 | 0.02429973 | 0.000733252 | 0.010341577 | 0.000733252 | 0.010341577 |
| POSI b_3 | -0.00361257 | 0.001055605 | -3.422274947 | 0.000889068 | -0.005705874 | -0.001519266 | -0.005705874 | -0.001519266 |
| CodedMonth b_4 | 0.000111093 | 7.50776E-05 | 1.479715112 | 0.141972152 | -3.77882E-05 | 0.000259975 | -3.77882E-05 | 0.000259975 |
| FEB b_5 | -0.04254441 | 0.012101044 | -3.515763315 | 0.000651054 | -0.06654123 | -0.018547583 | -0.06654123 | -0.018547583 |
| MAR b_6 | -0.03652657 | 0.015047783 | -2.427372414 | 0.016927127 | -0.066366891 | -0.006866256 | -0.066366891 | -0.006866256 |
| APR b_7 | 0.056138602 | 0.020509248 | 2.737233615 | 0.007288886 | 0.015467995 | 0.096809208 | 0.015467995 | 0.096809208 |
| MAY b_8 | 0.108647814 | 0.030799641 | 3.527567556 | 0.000625688 | 0.047570972 | 0.169724656 | 0.047570972 | 0.169724656 |
| JUN b_9 | 0.165036367 | 0.039568823 | 4.170868757 | 6.30306E-05 | 0.086569908 | 0.243502825 | 0.086569908 | 0.243502825 |
| JUL b_{10} | 0.195009805 | 0.045810833 | 4.256849108 | 4.55373E-05 | 0.104165206 | 0.285854404 | 0.104165206 | 0.285854404 |
| AUG b_{11} | 0.147107541 | 0.042702525 | 3.444937788 | 0.000824817 | 0.062426835 | 0.231788248 | 0.062426835 | 0.231788248 |
| SEP b_{12} | 0.152187755 | 0.036202643 | 4.203774699 | 5.56838E-05 | 0.080396557 | 0.223978953 | 0.080396557 | 0.223978953 |
| OCT b_{13} | 0.127691877 | 0.024390467 | 5.235319163 | 8.62337E-07 | 0.079324668 | 0.176059086 | 0.079324668 | 0.176059086 |
| NOV b_{14} | 0.111591337 | 0.014521369 | 7.68462916 | 8.92364E-12 | 0.082794918 | 0.140387756 | 0.082794918 | 0.140387756 |
| DEC b_{15} | 0.0304662581 | 0.011844237 | 2.571932752 | 0.011525821 | 0.006975015 | 0.053950146 | 0.006975015 | 0.053950146 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - if the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
 MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Northern Group Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.983870162 |
| R Square | 0.968000496 |
| Adjusted R Square | 0.963385183 |
| Standard Error | 0.027854067 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 2.440860132 | 0.162724009 | 209.7366898 | 1.795937E-70 |
| Residual | 104 | 0.0806883 | 0.000775849 | | |
| Total | 119 | 2.521548432 | | | |

| Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|-------------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.55990617 | 9.59809459 | 5.32293E-16 | 0.444292406 | 0.675688828 | 0.444292406 | 0.675688828 |
| AvgTemp b_1 | 0.002735675 | 2.187991126 | 0.030908692 | 0.000256256 | 0.000256256 | 0.000256256 | 0.000256256 |
| TotPrecip b_2 | 0.00599124 | 2.327197965 | 0.0218922 | 0.000886022 | 0.011096458 | 0.000886022 | 0.011096458 |
| PDSI b_3 | -0.00697084 | -6.214228913 | 1.08278E-08 | -0.009195324 | -0.00474636 | -0.009195324 | -0.00474636 |
| CodeedMonth b_4 | -8.8114E-06 | -0.11044303 | 0.912270876 | -0.000167023 | 0.0001494 | -0.000167023 | 0.0001494 |
| FEB b_5 | -0.0425202 | -3.306555502 | 0.001297193 | -0.068020796 | -0.017019599 | -0.068020796 | -0.017019599 |
| MAR b_6 | -0.06411032 | -0.015990761 | 0.00011484 | -0.095820598 | -0.032400041 | -0.095820598 | -0.032400041 |
| APR b_7 | 0.024049223 | 1.103455199 | 0.272376255 | -0.019170031 | 0.067268477 | -0.019170031 | 0.067268477 |
| MAY b_8 | 0.113330729 | 0.032729718 | 0.000777736 | 0.048426471 | 0.178234987 | 0.048426471 | 0.178234987 |
| JUN b_9 | 0.224623509 | 3.462624642 | 5.44719E-07 | 0.141239905 | 0.308007114 | 0.141239905 | 0.308007114 |
| JUL b_{10} | 0.264538099 | 5.342019413 | 3.65139E-07 | 0.16800067 | 0.361075528 | 0.16800067 | 0.361075528 |
| AUG b_{11} | 0.183918264 | 5.434047358 | 9.77665E-05 | 0.093930991 | 0.273905537 | 0.093930991 | 0.273905537 |
| SEP b_{12} | 0.18771944 | 4.052982136 | 3.84964E-06 | 0.111429404 | 0.264009475 | 0.111429404 | 0.264009475 |
| OCT b_{13} | 0.159979866 | 4.879466651 | 1.31492E-08 | 0.108581698 | 0.211378035 | 0.108581698 | 0.211378035 |
| NOV b_{14} | 0.101727684 | 6.17322441 | 1.83375E-09 | 0.07112672 | 0.132328647 | 0.07112672 | 0.132328647 |
| DEC b_{15} | 0.020838411 | 1.655620876 | 0.100813151 | -0.004121017 | 0.045797838 | -0.004121017 | 0.045797838 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
 R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
 ADJUSTED R SQUARE - Version of r-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
 SS - The sum of the squares of the differences between values of y and the average y.
 MS - SS divided by df (degrees of freedom)
 F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
 SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
 STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
 t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.96, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
 P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Total Company Residential 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.97785548 |
| R Square | 0.95620134 |
| Adjusted R Square | 0.949884226 |
| Standard Error | 0.022812161 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 1.18157162 | 0.078770477 | 151.3667917 | 2.03645E-63 |
| Residual | 104 | 0.05412105 | 0.000520395 | | |
| Total | 119 | 1.23569267 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|-----------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.747765997 | 0.048846182 | 15.30858634 | 2.1323E-28 | 0.650902188 | 0.844629807 | 0.650902188 | 0.844629807 |
| AvgTemp b_1 | 0.002056662 | 0.001079421 | 1.905337959 | 0.059497986 | -8.38705E-05 | 0.004197194 | -8.38705E-05 | 0.004197194 |
| TotPrecip b_2 | 0.003160095 | 0.003286169 | 0.99206562 | 0.323468097 | -0.003258501 | 0.009776691 | -0.003258501 | 0.009776691 |
| PDSI b_3 | -0.004787025 | 0.000864043 | -5.540263985 | 2.29154E-07 | -0.006500454 | -0.003073596 | -0.006500454 | -0.003073596 |
| CodeMonth b_4 | -0.000469551 | 6.1702E-05 | -7.609987833 | 1.29359E-11 | -0.000591909 | -0.000347194 | -0.000591909 | -0.000347194 |
| FEB b_5 | -0.024313611 | 0.010664348 | -2.284366656 | 0.024381137 | -0.045420031 | -0.003207191 | -0.045420031 | -0.003207191 |
| MAR b_6 | -0.041217347 | 0.013795317 | -2.986912052 | 0.003515022 | -0.06858191 | -0.013852784 | -0.06858191 | -0.013852784 |
| APR b_7 | 0.030857862 | 0.019415449 | 1.58934572 | 0.115017859 | -0.007643702 | 0.069359425 | -0.007643702 | 0.069359425 |
| MAY b_8 | 0.084188472 | 0.029018712 | 2.90117876 | 0.0045378 | 0.026643278 | 0.141733666 | 0.026643278 | 0.141733666 |
| JUN b_9 | 0.156479338 | 0.037210929 | 4.205198413 | 5.53853E-05 | 0.082688672 | 0.230270003 | 0.082688672 | 0.230270003 |
| JUL b_{10} | 0.181846055 | 0.043075765 | 4.221539779 | 5.20671E-05 | 0.096425199 | 0.267266911 | 0.096425199 | 0.267266911 |
| AUG b_{11} | 0.116816887 | 0.040552335 | 2.880645121 | 0.00482034 | 0.036400086 | 0.197233687 | 0.036400086 | 0.197233687 |
| SEP b_{12} | 0.1249553746 | 0.033890497 | 3.68698477 | 0.000362671 | 0.057747621 | 0.192159871 | 0.057747621 | 0.192159871 |
| OCT b_{13} | 0.099615579 | 0.022498749 | 4.427605189 | 2.35923E-05 | 0.054999716 | 0.144231442 | 0.054999716 | 0.144231442 |
| NOV b_{14} | 0.071375096 | 0.013100293 | 5.448358842 | 3.43012E-07 | 0.045396724 | 0.097353467 | 0.045396724 | 0.097353467 |
| DEC b_{15} | 0.01980612 | 0.010325119 | 1.918246239 | 0.057822128 | -0.00668977 | 0.040281217 | -0.00668977 | 0.040281217 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
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STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.98, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Total Company Commercial 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.977900938 |
| R Square | 0.956290244 |
| Adjusted R Square | 0.949985953 |
| Standard Error | 0.02536417 |
| Observations | 120 |

| ANOVA | | | | | |
|------------|-----|-------------|-------------|-------------|----------------|
| | df | SS | MS | F | Significance F |
| Regression | 15 | 1.463814362 | 0.09587624 | 151.6887695 | 1.83334E-63 |
| Residual | 104 | 0.066907477 | 0.000643341 | | |
| Total | 119 | 1.53072184 | | | |

| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 1.465157668 | 0.054310631 | 26.9773642 | 9.25002E-49 | 1.357457652 | 1.572857684 | 1.357457652 | 1.572857684 |
| AvgTemp b_1 | 0.001129444 | 0.001200176 | 0.941064841 | 0.348852389 | -0.001250551 | 0.003509438 | -0.001250551 | 0.003509438 |
| TopPrecip b_2 | 0.003346031 | 0.003653794 | 0.915768833 | 0.361906701 | -0.003899958 | 0.010591642 | -0.003899958 | 0.010591642 |
| PDSI b_3 | -0.004100751 | 0.000960704 | -4.268486412 | 4.35634E-05 | -0.006003862 | -0.002195639 | -0.006003862 | -0.002195639 |
| CodedMonth b_4 | 0.000177751 | 6.86046E-05 | 2.590948656 | 0.010945061 | 4.17055E-05 | 0.000313797 | 4.17055E-05 | 0.000313797 |
| FEB b_5 | -0.02100337 | 0.011884172 | -1.774806856 | 0.07885556 | -0.044470976 | 0.002464237 | -0.044470976 | 0.002464237 |
| MAR b_6 | -0.025095345 | 0.015343054 | -1.635616031 | 0.104943051 | -0.055521197 | 0.005330506 | -0.055521197 | 0.005330506 |
| APR b_7 | 0.051493605 | 0.021587466 | 2.385547311 | 0.018873084 | 0.00868485 | 0.094302359 | 0.00868485 | 0.094302359 |
| MAY b_8 | 0.110183974 | 0.032265051 | 3.414963535 | 0.000910782 | 0.046201188 | 0.174166779 | 0.046201188 | 0.174166779 |
| JUN b_9 | 0.201234031 | 0.041373735 | 4.863811086 | 4.10609E-06 | 0.119188364 | 0.283279698 | 0.119188364 | 0.283279698 |
| JUL b_{10} | 0.248534709 | 0.045088947 | 5.189193066 | 1.0502E-06 | 0.153557777 | 0.343511642 | 0.153557777 | 0.343511642 |
| AUG b_{11} | 0.204769114 | 0.045088947 | 4.54148151 | 1.50877E-05 | 0.115356043 | 0.294182186 | 0.115356043 | 0.294182186 |
| SEP b_{12} | 0.20473292 | 0.037681845 | 5.426307862 | 3.77681E-07 | 0.129748781 | 0.279197802 | 0.129748781 | 0.279197802 |
| OCT b_{13} | 0.162676167 | 0.025015696 | 6.502963757 | 2.7997E-09 | 0.113069104 | 0.21228323 | 0.113069104 | 0.21228323 |
| NOV b_{14} | 0.140033042 | 0.014565829 | 9.613804865 | 4.90976E-16 | 0.111148457 | 0.168917628 | 0.111148457 | 0.168917628 |
| DEC b_{15} | 0.042241106 | 0.011480195 | 3.679476345 | 0.00037224 | 0.019475449 | 0.065006763 | 0.019475449 | 0.065006763 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
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F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
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P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

MULTIPLE REGRESSION ANALYSIS USING EXPONENTIAL TREND MODEL
MONTHLY RESIDENTIAL, COMMERCIAL, AND TOTAL USAGE - JANUARY 2000 THROUGH DECEMBER 2009

Total Company Total 2000-2009

| Regression Statistics | |
|-----------------------|-------------|
| Multiple R | 0.97900144 |
| R Square | 0.9584382 |
| Adjusted R Square | 0.95245014 |
| Standard Error | 0.022659446 |
| Observations | 120 |

| ANOVA | | | |
|------------|-----|-------------|-------------|
| | df | SS | MS |
| Regression | 15 | 1.231580939 | 0.082105396 |
| Residual | 104 | 0.053398852 | 0.00051345 |
| Total | 119 | 1.284979793 | |

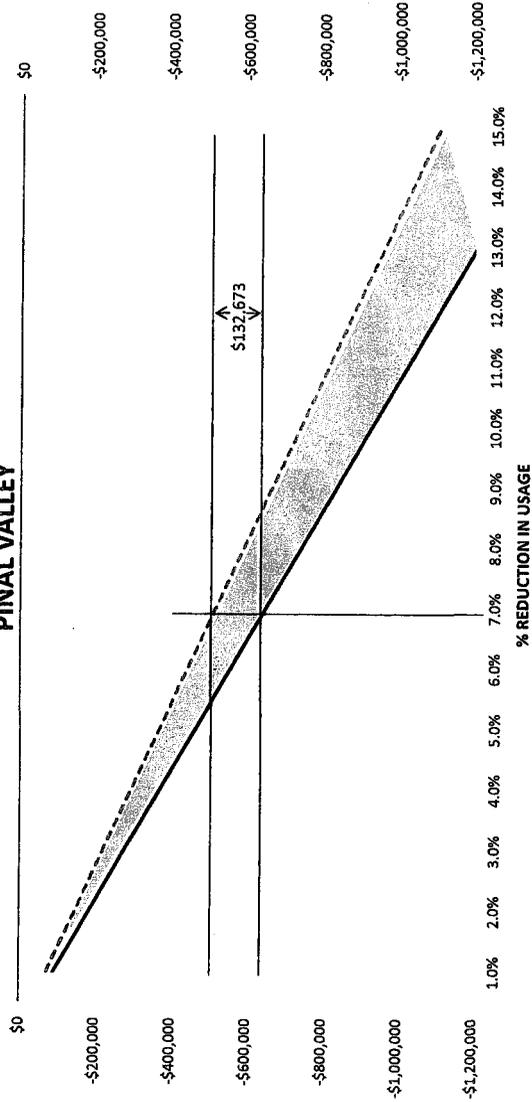
| | Coefficients | Standard Error | t Stat | P-value | Lower 95% | Upper 95% | Lower 95.0% | Upper 95.0% |
|------------------|--------------|----------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Intercept b_0 | 0.847531934 | 0.048519183 | 17.46797627 | 1.05588E-32 | 0.751316576 | 0.943747291 | 0.751316576 | 0.943747291 |
| AvgTemp b_1 | 0.001745036 | 0.001072195 | 1.628469552 | 0.10645103 | -0.000380166 | 0.003872239 | -0.000380166 | 0.003872239 |
| TopPrecip b_2 | 0.002710639 | 0.00326417 | 0.830422254 | 0.408202372 | -0.003762332 | 0.00918361 | -0.003762332 | 0.00918361 |
| POSI b_3 | -0.004417872 | 0.000858258 | -5.147484374 | 1.25409E-06 | -0.006119831 | -0.002715913 | -0.006119831 | -0.002715913 |
| CodedMonth b_4 | -0.000378294 | 6.112889E-05 | -6.172303904 | 1.31503E-08 | -0.000499832 | -0.000256756 | -0.000499832 | -0.000256756 |
| FEB b_5 | -0.022834208 | 0.010572228 | -2.15928425 | 0.033083273 | -0.043799332 | -0.001869085 | -0.043799332 | -0.001869085 |
| MAR b_6 | -0.09655977 | 0.013706938 | -2.667245588 | 0.008871035 | -0.063741142 | -0.009378398 | -0.063741142 | -0.009378398 |
| APR b_7 | 0.036950119 | 0.019285473 | 1.915956024 | 0.058116524 | -0.001293697 | 0.075193935 | -0.001293697 | 0.075193935 |
| MAY b_8 | 0.092609422 | 0.028824447 | 3.212877616 | 0.001749845 | 0.035449463 | 0.149769381 | 0.035449463 | 0.149769381 |
| JUN b_9 | 0.170352522 | 0.036961821 | 4.608877955 | 1.15414E-05 | 0.097055846 | 0.243649198 | 0.097055846 | 0.243649198 |
| JUL b_{10} | 0.202197629 | 0.042787395 | 4.756333376 | 7.21797E-06 | 0.117348621 | 0.287046638 | 0.117348621 | 0.287046638 |
| AUG b_{11} | 0.142614014 | 0.040280859 | 3.540490896 | 0.000598987 | 0.062735562 | 0.222492467 | 0.062735562 | 0.222492467 |
| SEP b_{12} | 0.147603695 | 0.036663618 | 4.384665234 | 2.7876E-05 | 0.080847479 | 0.214359911 | 0.080847479 | 0.214359911 |
| OCT b_{13} | 0.117299614 | 0.022348132 | 5.248743563 | 8.14125E-07 | 0.072982431 | 0.161616797 | 0.072982431 | 0.161616797 |
| NOV b_{14} | 0.089380691 | 0.013012593 | 6.868783941 | 4.88241E-10 | 0.063576231 | 0.115185151 | 0.063576231 | 0.115185151 |
| DEC b_{15} | 0.025631247 | 0.010255997 | 2.499147197 | 0.014013594 | 0.00529322 | 0.045969274 | 0.00529322 | 0.045969274 |

MULTIPLE R - The correlation coefficient which measures how well the data clusters around the regression line. The closer this value is to 1, the more "linear" the data is.
R SQUARE - The coefficient of determination, which measures the percentage of the variation in the dependent variable that is explained by the independent variables. The Value of R2 will always be between 0 and 1.
ADJUSTED R SQUARE - Version of R-squared that has been adjusted for the number of predictors in the model. R-squared tends to over estimate the strength of the association when there are more than one explanatory variables.
SS - The sum of the squares of the differences between values of y and the average y.
MS - SS divided by df (degrees of freedom)
F-STATISTIC - If the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables is true, then the F statistic will have come from an F distribution with k (the number of explanatory variables in the model) degrees of freedom in the numerator (15), and n (the number of observations) - k - 1 degrees of freedom in the denominator (104). At the 95% significance level the critical value of the F distribution with 15 and 104 degrees of freedom is 1.75. Because the calculated F value is much larger than the critical value, we can reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables.
SIGNIFICANCE F - The associated P-value for the F-statistic. We reject the null hypothesis (H0) that there is no linear relationship between the dependent variable and the explanatory variables if P is less than α (.05).
STANDARD ERROR - Measure of the amount of variation there is in the estimate. The smaller the standard error, the more precise (believable) the estimate is. A general rule of thumb is that the width of the 95% confidence interval is four standard deviations (plus two and minus two from the estimated average).
t-STATISTIC - The ratio of the estimate to its standard error. If the absolute value of the t-statistic is bigger than 1.96, then we reject the null hypothesis (H0) that the estimate is not statistically different from zero, and conclude that the estimate is statistically different from zero.
P-VALUE - The observed level of significance, which is the smallest level at which the null hypothesis (H0) can be rejected. Thus we reject the null hypothesis (H0) that the estimate is not statistically different from zero if P is less than α (0.05).

JMR-6

| | | Residential Cost of Service - Pinal Valley | | |
|----------|--|--|-----------|--------------|
| | | [A] | [B] | [C] |
| Line No. | | Usage | Cost/Rate | Revenues |
| 1 | Total Residential Cost of Service/Revenue Requirement (Sch. G-1, p. 4, col. E, ln. 10) | | \$ | 15,536,812 |
| 2 | | | | |
| 3 | % of Revenues Required from Fixed Charge (Sch. G-1, p. 3, col. B, ln. 48) | | 52% | 8,119,853 |
| 4 | % of Revenues Required from Commodity Charge (Sch. G-1, p. 3, col. B, ln. 49) | | 48% | 7,416,959 |
| 5 | | | | |
| 6 | Total M Gallons Sold (Sch. G-1, p. 4, col. A, ln. 9) | 3,144,597.7 | | |
| 7 | | | | |
| 8 | Cost Per M Gallon/Cost-Based Commodity Rate (Sch. G-1, p. 4, col. G, ln. 10) | | \$ 2.3586 | \$ 7,416,959 |
| 9 | | | | |
| 10 | | | | |
| 11 | Inverted Tier Commodity Rates (break over points at 3,000 & 10,000 gals.) | | | |
| 12 | Tier-1 Commodity Rate | 1,085,508.6 | \$ 1.8953 | \$ 2,057,333 |
| 13 | Tier-2 Commodity Rate | 1,246,185.5 | \$ 2.3691 | \$ 2,952,324 |
| 14 | | | | |
| 15 | Tier-3 Commodity Rate | 812,903.7 | \$ 2.9614 | \$ 2,407,302 |
| 16 | | | | \$ 7,416,959 |
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REDUCTION IN REVENUES VS. COSTS WITH INVERTED TIER RATES- PINAL VALLEY



--- Reduction in Costs — Reduction in Revenues *Shaded Portion Represents Unrecovered Cost of Providing Service

ARIZONA WATER COMPANY



Docket No. W-01445A-10-_____

W-01445A-10-0517

2010 RATE HEARING
For Test Year Ending 12/31/09

PREPARED
DIRECT TESTIMONY & EXHIBITS
OF
Thomas M. Zepp

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1 **ARIZONA WATER COMPANY**

2 **Direct Testimony of**

3 **Thomas M. Zepp**

4 **I. Introduction and Qualifications**

5 **Q. PLEASE STATE YOUR NAME AND ADDRESS.**

6 A. My name is Thomas M. Zepp. My business address is Suite 250, 1500 Liberty
7 Street, S.E., Salem, Oregon 97302.

8 **Q. WHAT IS YOUR PROFESSION AND BACKGROUND?**

9 A. I am an economist and Vice President of Utility Resources, Inc., a consulting firm.
10 URI provides economic and financial studies related to utility services, as well as
11 valuations of utilities, oil wells, gas wells and other properties for various clients in
12 court cases and administrative proceedings. I received my Ph.D. in Economics
13 from the University of Florida. Prior to jointly establishing our consulting firm in
14 1985, I was a consultant at Zinder Companies from 1982-1985 and a senior
15 economist on the staff of the Oregon Public Utility Commissioner (now
16 Commission) between 1976 and 1982. Prior to 1976, I taught business and
17 economics courses at the graduate and undergraduate levels.

18 I have been deposed or testified on various topics before regulatory
19 commissions, courts and legislative committees in twenty-two states, before two
20 Canadian regulatory authorities and before four Federal agencies. In addition to
21 cost of capital studies, I have testified as to incremental costs of energy and
22 telecommunications services, values of utility properties, and appropriate rate
23 designs.

24 **Q. WHAT PREVIOUS COST OF CAPITAL STUDIES HAVE YOU PREPARED?**

25 A. I have submitted studies or testified on cost of capital and other financial issues
26 before the Interstate Commerce Commission, Bonneville Power Administration,
27 and courts or regulatory agencies in Alaska, Arizona, California, Hawaii, Idaho,
28

1 Illinois, Kentucky, Montana, Nevada, New Mexico, Oregon, Tennessee, Utah,
2 Washington and Wyoming.

3 My studies and testimony have included consideration of the financial health
4 and fair rates of return for Arizona Water Company ("Arizona Water" or the
5 "Company") as well as Nevada Bell Telephone, Illinois Bell Telephone, General
6 Telephone of the Northwest, Pacific Northwest Bell, U S WEST, Alaska Electric
7 Light and Power, Alaska Power Company, Anchorage Municipal Light & Power,
8 Commonwealth Edison, Idaho Power, Iowa-Illinois Gas and Electric, Northern
9 Illinois Gas, Pacific Power & Light, Portland General Electric, Puget Sound Power
10 & Light, Cascade Natural Gas, Mountain Fuel Supply, Northwest Natural Gas,
11 Anchorage Wastewater Utility, Anchorage Water Utility, Arizona-American Water
12 Company, California-American Water Company, California Water Service,
13 Chaparral City Water Company, Dominguez Water Company, Golden State Water
14 Company, Hawaii-American Water Company, Kentucky-American Water
15 Company, Mountain Water Company, New Mexico-American Water Company,
16 New Mexico Utilities, Inc., Oregon Water Company, Paradise Valley Water
17 Company, Park Water Company, San Gabriel Valley Water Company, San Jose
18 Water Company, Southern California Water Company, Suburban Water System,
19 Tennessee-American Water Company and Valencia Water Company. I have also
20 prepared estimates of the appropriate rates of return for a number of hospitals in
21 Washington, a large insurance company, and U.S. railroads.

22 **Q. DO YOU HAVE OTHER PROFESSIONAL EXPERIENCE RELATED TO COST**
23 **OF CAPITAL OR COST OF EQUITY ISSUES?**

24 **A.** Yes. My article, "Utility Stocks and the Size Effect - Revisited," was published in
25 the *Quarterly Review of Economics and Finance*, Vol. 43, Issue 3, Autumn 2003,
26 pp. 578-582. This article is attached as Exhibit TMZ-3. Also, I published an article
27 entitled "Water Utilities and Risk," *Water, the Magazine of the National Association*
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1 of *Water Companies*, Vol. 40, No. 1, Winter 1999, and was an invited speaker on
2 the topic of risk of water utilities at the 57th Annual Western Conference of Public
3 Utility Commissioners in June 1998. I presented a paper "Application of the
4 Capital Asset Pricing Model in the Regulatory Setting" at the 47th Annual Southern
5 Economic Association Conference, and published an article "On the Use of the
6 CAPM in Public Utility Rate Cases: Comment," in *Financial Management*, Autumn,
7 1978, pp. 52-56. I have been a journal referee for *Financial Management* and the
8 *International Review of Economics and Finance*. While on the staff of the Oregon
9 PUC, I also established a sample of over 500,000 observations of common stock
10 returns and measures of risk, and conducted a number of studies related to the
11 use of various methods to estimate costs of equity for utilities. I was invited to
12 Stanford University to discuss that research in 1980. Exhibit TMZ-1, attached,
13 provides a more complete description of my past experience.

14 **II. Purpose of Testimony, Principles, Summary and Conclusion**

15 **Q. WHAT IS THE SUBJECT OF YOUR TESTIMONY IN THIS PROCEEDING?**

16 A. I have determined the cost of equity for Arizona Water in this proceeding. My
17 study is based on market data available to investors in early November 2010.

18 **Q. PLEASE DESCRIBE GENERALLY THE APPROACH AND GUIDING
19 PRINCIPLES YOU FOLLOWED IN DEVELOPING THE COST OF EQUITY
20 RECOMMENDATIONS YOU PRESENT IN THIS CASE.**

21 A. I selected appropriate approaches with the goal of reaching a recommended rate
22 of return that is fair to both the Company and its ratepayers. In working through
23 the processes required for each of the various methodologies I employ, I approach
24 each choice that requires judgment and experience by making choices that are
25 the most likely to reflect actual circumstances so that the results of the analyses
26 are reliable indicators of the cost of equity for Arizona Water.

1 Q. WHAT STEPS DID YOU TAKE TO MAKE YOUR ESTIMATES OF THE COST OF
2 EQUITY?

3 A. I took the following three steps to make my estimates of the cost of equity:

4 STEP 1: I first determine the cost of equity for a sample of seven
5 publicly-traded water utilities with the discounted cash flow ("DCF") model, the
6 capital asset pricing model ("CAPM") and two versions of the risk premium ("RP")
7 model, which provide checks on the CAPM estimates. Consistent with past
8 Arizona Corporation Commission ("ACC") or ("Commission") Decisions, I give a 50
9 percent weight to the DCF estimates and a 50 percent weight to the CAPM
10 estimates. I conclude that the appropriate cost of equity for the sample group of
11 water utilities in this proceeding falls in a range of 10.9 percent to 12.3 percent.
12 The application of Step 1 is discussed in detail in Sections III and IV below.

13 STEP 2: I next determine a risk premium to compensate Arizona Water
14 for its additional business risks. In Section V, I address the specific additional
15 business risks faced by Arizona Water. My assessment of the specific additional
16 business risks is based on the following:

17 (a) *The Size of the Company.* Based on three measures of size, Arizona
18 Water is smaller than each of the water utilities used to determine benchmark
19 equity costs, and is between 8 percent and 11 percent as large as the average
20 water utility in the sample. Smaller water utilities are more risky than larger ones,
21 and thus investors would conclude that an equity investment in Arizona Water is
22 more risky due to its comparatively smaller size.

23 (b) *Use of Historical Test Year.* The Company faces risk that stems from
24 the use of an historical test year with limited opportunities for out-of-period
25 adjustments.

26 (c) *Risk Relative to Other Companies.* For this risk I rely on an analysis
27 presented by the California PUC Division of Ratepayer Advocates ("DRA") Staff in
28

1 which two measures of relative risk are used to determine risk premiums the DRA
2 Staff recommended for water utilities in a 2009 generic Return On Equity ("ROE")
3 case.

4 Based on these observations and analyses, and my professional experience
5 and judgment, I determine that the additional business risks faced by Arizona
6 Water increase its cost of equity by no less than 50 basis points above the ROE
7 required by a sample of seven publicly traded water utilities (the "water utilities
8 sample") used to make benchmark equity cost estimates.

9 **STEP 3:** Finally, from the results of Steps 1 and 2, I determine the cost
10 of equity for Arizona Water. I conclude the cost of equity for the Company falls in a
11 range of 11.4 percent to 12.8 percent, and that the mid-point of that range of 12.1
12 percent is a reasonable required rate of return on equity for Arizona Water. The
13 application of Step 3 is discussed in detail in Section VI below.

14 **Q. HAVE YOU PREPARED ANY EXHIBITS TO ACCOMPANY YOUR TESTIMONY?**

15 A. Yes. I have prepared four exhibits, which are attached to this testimony:

16 **Exhibit TMZ-1** is my resume.

17 **Exhibit TMZ-2** contains 20 tables that support my testimony. Generally, I
18 refer to the pages in Exhibit TMZ-2 as Tables 1 through 20.

19 **Exhibit TMZ-3** is the *Quarterly Review of Economics and Finance* article I
20 wrote, referenced above, that addresses the issue of smaller utilities being more
21 risky than larger ones.

22 **Exhibit TMZ-4** is selected pages from testimony filed by the DRA of the
23 California PUC in Application No. 09-05-001.

24 **Q. PLEASE DISCUSS WHAT IS MEANT BY A FAIR RATE OF RETURN.**

25 A. A fair rate of return is what is achieved when a utility has rates and rate adjustment
26 mechanisms that allow owners of the utility a reasonable opportunity to recover the
27 cost of providing service and to earn their cost of equity. The cost of equity of an
28

1 enterprise is measured by the rate of return that funds invested in a particular
2 utility's equity could earn if such funds were invested elsewhere in an equally risky
3 asset. In 1923, the U.S. Supreme Court set forth the following standards
4 concerning fair rates of return in the *Bluefield Waterworks* decision:

5 A public utility is entitled to such rates as will permit it to earn a
6 return on the value of the property which it employs for the
7 convenience of the public equal to that generally being made at the
8 same time and in the same general part of the country on
9 investments in other business undertakings which are attended by
10 corresponding risks and uncertainties; but it has no constitutional
11 right to profits such as are realized or anticipated in highly profitable
12 enterprises or speculative ventures. The return should be reasonably
13 sufficient to assure confidence in the financial soundness of the utility
14 and should be adequate, under efficient and economical
15 management, to maintain and support its credit and enable it to raise
16 the money necessary for the proper discharge of its public duties. A
17 rate of return may be reasonable at one time and become too high or
18 too low by changes affecting opportunities for investment, the money
19 market and business conditions generally. 262 U.S. 679, 692-93
20 (1923).

21 In the *Hope Natural Gas* decision issued in 1944, the U.S. Supreme
22 Court stated the following regarding the return to owners of a company:

23 [T]he return to the equity owner should be commensurate with
24 returns on investments in other enterprises having corresponding
25 risks. That return, moreover, should be sufficient to assure
26 confidence in the financial integrity of the enterprise, so as to
27 maintain its credit and to attract capital. *Hope Natural Gas* 320 U.S.
28 591, 603.

29 In 1989, in *Duquesne Light Co. v. Barasch*, the U. S. Supreme Court also
30 recognized two important economic concepts related to fair rates of return. First, it
31 found that the cost of common stock was related to fair rates of return ". . . the
32 return required to sell such stock upon reasonable terms in the market." 488 U.S.
33 at 310, n. 7. The source of funds that would be used to buy shares of common
34 stock, however, does not change the cost of equity. The owners of the utility could
35 be individuals who bought stock on margin, or bought it with 100 percent of their

1 own funds. Owners could also be a partnership, a developer, a holding company
2 or some other type of entity. The status of the owners of the stock does not
3 change the underlying cost of equity. For companies that have no publicly-traded
4 common stock, like Arizona Water, as well as those that do, the U. S. Supreme
5 Court has stated that the test of a fair rate of return is tied to the issue of new
6 shares of common stock.

7 Second, the U. S. Supreme Court found that regulatory commissions may
8 need to adjust the risk premium element of the rate of return to provide a fair
9 return. It stated:

10
11 [W]hether a particular rate is "unjust" or "unreasonable" will depend
12 to some extent on what is a fair rate of return given the risks under a
13 particular rate setting system 488 U.S. 299, 310.

14 Therefore, in determining an appropriate rate of return, consideration must
15 be given to the specific risks created by the nature and degree of regulation to
16 which the utility is subject, in addition to examining general economic and financial
17 data for utilities. To meet this requirement, the additional risk faced by Arizona
18 Water should be recognized when setting the fair rate of return for the Company.

19 **Q. IS THERE A PARTICULAR RATE SETTING SYSTEM USED IN ARIZONA THAT**
20 **SHOULD BE RECOGNIZED WHEN SETTING ARIZONA WATER'S**
21 **AUTHORIZED ROE?**

22 **A.** Yes. The Arizona Constitution, Arizona appellate court decisions and the
23 Commission's policies and practices have created a particular rate-setting system
24 that limits the ability of Arizona utilities to earn a fair return on the value of their
25 property devoted to public service. Specifically, the Commission's method of rate-
26 setting uses historic test periods with limited opportunities to make appropriate out-
27 of-period adjustments and has limitations on recovery of unavoidable, prudently
28 incurred, costs without going through a full general rate case ("GRC"). Similar

1 limitations on rate-setting systems are not required in jurisdictions, such as
2 California and Pennsylvania, which use forecasted or projected test periods to
3 determine rates and have other rate-adjustment mechanisms that allow utilities to
4 recover prudent costs incurred on behalf of ratepayers. This is not to say that
5 Arizona's mechanisms are wrong, but only that the equity market would adjust its
6 expected rate of return in recognition of these factors.

7 **Q. DOES THIS RATE-SETTING SYSTEM REQUIRE AUTHORIZED ROEs FOR**
8 **ARIZONA WATER TO BE HIGHER THAN THE COST OF EQUITY FOUND TO**
9 **BE REASONABLE FOR WATER UTILITIES OPERATING IN OTHER**
10 **JURISDICTIONS?**

11 **A.** Yes. Investors expect a reasonable opportunity to earn the cost of equity on
12 average. With the particular rate setting system in Arizona, however, investors can
13 expect to earn less than the cost of equity on average unless the authorized ROE
14 is increased by enough to give the investors a reasonable opportunity to earn the
15 target cost of equity, and that increased ROE therefore becomes the utility's cost of
16 equity for rate making purposes.

17 Even if Arizona Water's cost of equity were the same as the cost of equity of
18 the water utilities sample, the Company does not have as good an opportunity to
19 earn that cost of equity as the utilities in the water utilities sample that are
20 regulated under more flexible rate-setting systems. As a result, Arizona Water's
21 authorized ROE should be increased by an amount that gives the Company the
22 same opportunity to earn its cost of equity as is available to the benchmark water
23 utilities operating under more flexible rate-setting systems. This result is consistent
24 with the holding in Duquesne Light Co., discussed above. By authorizing an
25 appropriate risk premium for Arizona Water to arrive at the authorized ROE, the
26 Commission does not give Arizona Water a higher cost of equity than the sample
27 water utilities; rather, the higher authorized ROE is required to give Arizona Water
28

1 the same opportunity - as required by the U. S. Supreme Court - to earn its cost of
2 equity. With differences in rate-setting systems, the only way to give Arizona
3 Water the same opportunity to earn whatever return is found by the Commission to
4 be the Company's cost of equity is to increase the authorized ROE by an
5 appropriate amount. If the rates being set for Arizona Water do not meet this
6 expectation, but the rates being set for the water utilities sample do, the Company
7 has not been given a reasonable opportunity to maintain the utility's financial
8 integrity, does not earn a cost of equity commensurate with other enterprises
9 having corresponding risks, and will not attract needed capital on reasonable
10 terms.

11 **Q. AT PAGES 38-39 OF DECISION NO. 71845, THE COMMISSION STATED IT IS**
12 **THE COMMISSION'S OBLIGATION TO CONSIDER THE INTERESTS OF**
13 **RATEPAYERS WHEN BALANCING THE INTERESTS OF PARTIES. IS THIS**
14 **OBLIGATION CONSISTENT WITH SETTING RATES DESIGNED TO GIVE**
15 **ARIZONA WATER A REASONABLE OPPORTUNITY TO EARN ITS COST OF**
16 **EQUITY?**

17 **A.** Yes. The cost of equity is a cost of service and thus it is reasonable for the
18 Commission to set rates that allow a utility a fair opportunity to earn that required
19 return. Rates should not be set to guarantee recovery of that cost, but should be
20 set to allow the utility an opportunity of recovering this cost of service in the future.
21 If the authorized ROE is set too high, the utility may earn more than that cost of
22 equity. In like manner, if the authorized ROE is set too low, i.e., at a level which
23 will produce a return below the cost of equity, that return does not meet the tests
24 set forth by the U. S. Supreme Court. In such a situation, the result is not only
25 unfair to investors but will ultimately harm ratepayers, since the utility would be
26 unable to attract capital on reasonable terms to allow it to provide reliable public
27 utility service. In such a situation, the cost of borrowing may increase (leading to
28

1 future increases in rates) and the utility may not be able to attract capital necessary
2 to maintain an appropriate level of service to its customers. Considering the
3 interests of ratepayers does not mean ignoring, or even discounting, the
4 importance of allowing the utility the opportunity to earn its cost of equity. The
5 ratepayers are entitled to assurance that the ROE is not set too high, but it is
6 entirely consistent with the ratepayers' best interests that it not be set too low, in
7 order to assure the health and viability of the utility enterprise.

8 **Q. PLEASE SUMMARIZE YOUR CONCLUSIONS.**

9 A. My findings and recommendations are the following:

10 1. Benchmark Cost of Equity. The market cost of equity faced by the
11 water utilities sample (not adjusted for risks specific of Arizona Water) falls in a
12 range of 10.9 percent to 12.3 percent, based on the following:

13 a. DCF model estimates for the water utilities sample indicate the
14 benchmark cost of equity falls in a range of 11.6 percent to 12.4 percent with an
15 average of 12.0 percent; and

16 b. Estimates of costs of equity derived with the CAPM indicate
17 the benchmark cost of equity for the water utilities sample falls in the range of 10.2
18 percent to 12.2 percent with an average of 11.2 percent.

19 Checks of the CAPM estimates derived from risk premium models indicate
20 the benchmark cost of equity for the water utilities sample falls in the range of 10.6
21 percent to 12.2 percent, with an average of 11.4 percent. Thus, these checks
22 corroborate the average CAPM estimate.

23 2. Business Risk Adjustment. Because Arizona Water has greater
24 business risks than the water utilities sample used to determine the benchmark
25 cost of equity estimates, the Company requires a risk premium of at least 50 basis
26 points, based on the following.

1 a. Three studies discussed in Section V indicate that
2 comparatively smaller water utilities, such as Arizona Water, have a risk premium
3 that falls in a range of 99 to 135 basis points;

4 b. State-specific factors in Arizona increase Arizona Water's risk;
5 these factors include a legal constraint on all Arizona water utilities that limits the
6 ability to obtain rate increases outside general rate cases and a Commission
7 requirement that utilities use an historic test period with limited opportunities to
8 make out-of-period adjustments. A study of these state-specific risks of Arizona
9 Water compared to relative risk of other water utilities indicates it requires a risk
10 premium in the range of 32 to 61 basis points.

11 3. Combining the range of cost of equity estimates for the water utilities
12 sample and a risk premium of 50 basis points, I conclude Arizona Water's required
13 ROE falls in a range of 11.4 percent to 12.8 percent and recommend it be
14 authorized an ROE of no less than 12.1 percent. See Table 20.

15 **Q. PLEASE PUT YOUR BENCHMARK COST OF EQUITY ESTIMATES IN**
16 **PERSPECTIVE.**

17 A. The recession and limited access to credit markets that have been ongoing for
18 over two years continues. Value Line recently noted that industrial activity has
19 taken a small step backward, and states "building activity is still weak, with data
20 showing that housing starts flattened in September, while building permits fell," and
21 the foreclosure crisis will only put more troubled properties on the market. Value
22 Line, Selection & Opinion, October 29, 2010. While other sectors appear to be
23 holding their own, Value Line has not ruled out a double-dip recession, noting that
24 if housing and unemployment do not bottom out next year, we could be thrown into
25 a second recession (the double dip). Value Line, Selection & Opinion, September
26 3, 2010. While there is no consensus about the likelihood of a double dip
27
28

1 recession, investors continue to perceive considerable risk in the markets, and it is
2 that perception of risk that impacts the cost of equity capital.

3 As a result of this uncertainty and risk, investors continue to price Treasury
4 securities at relatively high levels (and thus bid down yields) compared to
5 corporate bonds and stocks. Table 1 shows this "flight to quality" - in which
6 investors shun corporate bonds and stocks in favor of the lower risk Treasuries -
7 led to a spread between Baa bonds and Treasury rates during 2008 and 2009 that
8 was almost double the average spread during 1990 to 2007. Table 2 shows that
9 this high level of difference between Baa bond rates and Treasury security rates is
10 expected to continue into the period 2011 to 2013, during which new rates for
11 Arizona Water will be in effect. The predicted spread between rates for long-term
12 Treasuries and Baa corporate bonds continues to be higher than the average
13 spread during the period 1990 to 2007.

14 **III. Cost of Equity Estimates Based on the DCF Model**

15 **Q. HOW SHOULD THE AUTHORIZED COST OF EQUITY FOR ARIZONA WATER**
16 **BE DETERMINED?**

17 A. To estimate the cost of equity, analysts require comparable market data that reveal
18 investors' required returns; however, such data are not available for Arizona Water.
19 There are no publicly-traded companies, let alone publicly-traded water utilities,
20 that are perfectly comparable to Arizona Water. Costs of equity based on data
21 from the publicly-traded water utilities sample, however, are most appropriate for
22 use here since they are from utilities that provide the same services and thus
23 provide a useful starting point in the determination of Arizona Water's costs of
24 equity. In this section and in Section IV, I discuss costs of equity required in the
25 first step of the three step process I laid out above.

26 **Q. PLEASE DISCUSS THE WATER UTILITIES SAMPLE YOU HAVE USED IN**
27 **YOUR COST OF EQUITY ANALYSES.**

1 A. My water utilities sample includes American States Water, American Water Works,
2 Aqua America, California Water Service Group, Connecticut Water Service,
3 Middlesex Water and SJW Corp. Six of these seven water utilities are the same
4 publicly-traded water utilities that the ACC Staff relied on to determine benchmark
5 equity costs in the W-01445A-08-0440 Rate Case and other recent rate cases
6 (such as in Docket No. W-01303A-09-0343, dated March 8, 2010) for Class A and
7 B water utilities. The seventh water utility making up the water utilities sample is
8 American Water Works, which is the largest water utility in the United States. It
9 was recently spun off by its parent and is now again a publicly-traded company.
10 To the extent the data permit, I relied upon this full sample of seven water utilities
11 to reach my benchmark equity cost estimates. Table 3 lists bond ratings, common
12 equity ratios, percentages of regulated revenues from water utility operations,
13 number of customers, operating revenues, net plant and market values for each of
14 the utilities in the water utilities sample as reported by AUS Utility Reports in
15 October 2010 and in 2009 SEC Form 10-K reports. The table also reports
16 comparable values for Arizona Water, if they are available. Table 4 lists Value Line
17 beta estimates that are available for the utilities in the water utilities sample. Beta
18 estimates are estimates of market risk in the CAPM. Table 5 lists available
19 historical growth data for utilities in the water utilities sample during the last fifteen
20 years.

21 **Q. DO YOU HAVE ANY CONCERNS WITH USING A SAMPLE OF THIS SIZE TO**
22 **DETERMINE YOUR BENCHMARK COST OF EQUITY ESTIMATES?**

23 A. Yes, I have some concerns with relying upon a sample of seven water utilities to
24 reach cost of equity estimates but I recognize that this sample represents a fuller
25 sample of water utilities than that used by ACC Staff in the past, since it also
26 includes American Water Works. With a smaller sample size, it is important to
27 exercise judgment and careful analysis with respect to the outcomes of any
28

1 particular model and compare such results with information from a number of other
2 models to evaluate the reasonableness of the results. When any method produces
3 cost of equity results that seem extreme or unexpected, it is important to evaluate
4 those results carefully and exercise judgment to ensure that the results are
5 reasonable. To do so here, I present six alternative models.

6 **Q. WHAT COSTS OF EQUITY ESTIMATES DO YOU PRESENT IN THIS SECTION**
7 **OF YOUR TESTIMONY?**

8 A. In this section of my testimony, I estimate the Company's cost of equity using the
9 constant growth DCF model with data for the water utilities sample as shown in
10 Table 3. That calculation is detailed in Tables 7, 8, 9, 10, and 11. In Section V, I
11 explain why a risk premium of no less than 50 basis points should be added to
12 these benchmark equity cost estimates to account for Arizona Water's utility-
13 specific risks. After adding this risk premium to these equity cost estimates, I find
14 the indicated DCF equity cost estimate for Arizona Water falls in a range of 12.8
15 percent to 12.9 percent when conceptually consistent forecasts of growth are used
16 to prepare the analysis. If more conservative estimates of growth are adopted, the
17 indicated cost of equity is 12.1 percent.

18 **Q. PLEASE EXPLAIN THE DCF METHOD OF ESTIMATING THE COST OF**
19 **EQUITY.**

20 A. The constant growth DCF model computes the cost of equity as the sum of an
21 expected dividend yield (" D_1/P_0 ") and expected dividend growth (" g "). The
22 expected dividend yield is computed as the ratio of next period's expected dividend
23 (" D_1 ") divided by the current stock price (" P_0 "). Generally, the constant growth
24 model is computed with formula (1) or (2):

25 (1) Cost of Equity = $D_0/P_0 \times (1 + g) + g$

26 (2) Cost of Equity = $D_1/P_0 + g$

1 Where D_0/P_0 is the current dividend yield and D_1/P_0 is found by increasing the
2 current yield by the growth rate. The DCF model is derived from the valuation
3 model shown in equation 3 below:

4 (3) $P_0 = D_1/(1+k) + D_2/(1+k)^2 + \dots + D_\infty/(1+k)^\infty,$

5 Where k is the cost of equity, P_0 is the current stock price, $D_1, D_2, \dots, D_\infty$ are the cash
6 flows expected to be received in periods 1, 2, \dots, ∞ , respectively. In the case of an
7 expected acquisition or merger, P_0 may increase because investors expect a
8 premium price (be it cash or the value of securities offered in a merger) that would
9 have a present value larger than the present value of the growth in dividends and
10 earnings. During the last ten years, investors received premiums when mergers
11 and acquisitions of water utilities occurred.

12 **Q. HOW DID YOU COMPUTE CURRENT DIVIDEND YIELDS?**

13 A. My current dividend yield (D_0/P_0) estimates are based on the 6-month and 3-
14 month average dividend yields for the utilities in the water utilities sample for
15 periods ending in October 2010, and reflect the time value of money. They are
16 presented in Table 7.

17 The time value of money should be taken into account when determining
18 dividend yields. This adjustment is required because the basic model assumes
19 dividends are paid once per year, but investors actually receive dividend payments
20 on a quarterly basis. If, for example, a utility paid a dividend of \$100 per year,
21 investors would prefer to receive dividend payments of \$25 per quarter rather than
22 one payment of \$100 at the end of the year. The time value of money adjustment
23 compensates for the fact that utilities pay dividends more frequently than once per
24 year.

25 **Q. TURN TO YOUR ESTIMATES OF GROWTH. DO YOU HAVE ANY CONCERNS**
26 **ABOUT USING PAST RECORDED DATA TO DETERMINE GROWTH**
27 **ESTIMATES FOR THE DCF MODEL?**

1 A. Yes. The DCF model requires the best available estimates of growth that investors
2 expect in the future. Analysts' forecasts of future earnings per share ("EPS")
3 growth provide those best available estimates. Comparisons of the data in Table
4 5, Table 8 and Table 9 show a negative bias in DCF estimates could occur if
5 growth rates for DCF equity cost estimates are partially based on past growth in
6 dividends per share ("DPS"), past growth in EPS and past growth from retained
7 earnings and sales of shares of common stock above book value. In fact,
8 investors now expect higher growth in the future than is indicated by historical data
9 and my DCF model avoids placing too much emphasis on historical data. I have
10 five observations in this regard:

11 First, an analysis performed by Gordon, Gordon and Gould found that a
12 consensus of analysts' forecasts of EPS growth provided better forecasts of growth
13 for the DCF model than did measures of growth based on past recorded data.
14 They concluded it is logical for financial institutions and investment analysts to take
15 such historical information into account together with more recent information when
16 they determine their forecasts for the future. (David A. Gordon, Myron J. Gordon,
17 and Lawrence I. Gould "Choice Among Methods of Estimating Share Yield,"
18 *Journal of Portfolio Management* (Spring 1989), pp. 50-55). They further
19 concluded that to the extent past, recorded results provide useful indicators of
20 future growth prospects, the forecasts should already incorporate the past and any
21 further recognition of the past would be unnecessary and duplicative.

22 Second, evidence in Table 5, Table 8 and Table 9 shows investors expect
23 more rapid growth in the future than in the past. Table 8 is a compilation of past
24 growth rates reported by the California PUC Staff in various GRCs during the
25 period 1992 to 1998 and the period 2000 to 2007. In the earlier period, analysts
26 expected approximately the same growth in the future as had occurred in the past.
27 During this earlier period and under conditions that existed at that time, past
28

1 growth was a reasonable proxy for growth investors expect in the future. But in the
2 more recent period, Table 8 shows that analysts expect future growth rates to be
3 higher than historic growth rates. Additionally, a comparison of data in Table 5
4 and Table 9 shows investors expect higher growth in the future than growth that
5 occurred during the past fifteen years.

6 Third, analysts' forecasts of growth are readily available on the Internet and
7 are easily accessed by knowledgeable investors when they form their opinions
8 about anticipated future growth.

9 Fourth, it is reasonable to exclude measures of past DPS growth as an
10 indicator of future sustainable growth for two reasons.¹ One reason is that only
11 one major financial institution provides forecasts of DPS growth using past DPS
12 growth. If investors thought such DPS forecasts were valuable, more financial
13 institutions would provide the forecasts. Another reason is that EPS are expected
14 to grow more rapidly than DPS. Therefore, retained earnings are expected to
15 increase, enabling DPS to grow faster in the future than in the past. As a result,
16 past DPS growth is an extremely poor indicator of future long-term growth required
17 in the DCF model.

18 Fifth, if investors believe future growth will be similar to past growth, then
19 average growth in stock prices and book value per share ("BVPS") must also be
20 considered. This is reasonable because investors know that, in equilibrium,
21 common stock prices, BVPS, DPS and EPS will all grow at the same rate, and
22 investors would take into account information about changes in stock prices and
23 growth in BVPS when they price utilities' stocks. Table 5 shows that past growth in
24 EPS, stock prices and BVPS have averaged 6.9 percent for the last fifteen years.
25 If the Commission determines that some weight should be given to past growth
26

27
28 ¹ The California PUC agreed in Decision 06-08-011 (California Water). In that case, the California Commission accepted California Water's testimony and removed historical DPS growth from the overall average growth rate calculation.

1 when determining DCF estimates, it should rely on averages of past growth in
2 EPS, BVPS and stock prices reported in Table 5.

3 **Q. HOW DID YOU ESTIMATE GROWTH RATES?**

4 A. My primary DCF analysis relies on analysts' consensus estimates of growth
5 reported by four reliable and accepted institutions - Zacks, Yahoo! Finance,
6 Reuters, and Value Line. Reports published by Value Line are generally available
7 in public libraries. The other three sources provide forward-looking estimates of
8 growth that are readily available to investors on the Internet.

9 **Q. WHERE DO YOU REPORT THE ANALYSTS' FORECASTS?**

10 A. Table 9 reports the analysts' forecasts of future growth. The first three columns of
11 Table 9 show analysts' consensus forecasts of future EPS growth rates reported
12 by *Zacks*, *Yahoo! Finance*, and *Reuters* on the Internet on November 3, 2010 for
13 the utilities in the water utilities sample. The fourth column shows comparable
14 *Value Line* estimates of growth for the four larger water utilities on October 22,
15 2010. Value Line does not make such forecasts for companies in the Small and
16 Mid-Cap Edition, but instead reports analysts' forecasts of future EPS growth if
17 they are available. No analysts' forecasts were reported in the October 22, 2010
18 Value Line reports for the three utilities in the Small and Mid-Cap Edition for
19 Connecticut Water Service, Middlesex Water and SJW Corp.

20 **Q. HOW DID YOU ESTIMATE GROWTH FOR THE SAMPLE?**

21 A. I estimated growth by determining a weighted average of the available forecasts of
22 8.4 percent, which I adopt for my analysis. In making this weighted average
23 estimate, I give equal weight to each of the forecasts reported in Table 9. This
24 weighting method gives more weight to forecasts for the utilities followed by more
25 analysts.

1 Q. HOW DID YOU UTILIZE THE INFORMATION ON DIVIDEND YIELDS AND
2 ESTIMATED FUTURE GROWTH TO MAKE YOUR INITIAL DCF ESTIMATES
3 FOR THE WATER UTILITIES SAMPLE?

4 A. I combined my estimate of average future growth of 8.4 percent shown in Table 9
5 with the range in dividend yields from Table 7 with the constant growth DCF model
6 specified in equation (1) to compute the DCF cost of equity range for the water
7 utilities sample. Table 10 shows that the application of this specification of the
8 DCF model indicates a cost of equity range of 12.3 percent to 12.4 percent for the
9 water utilities sample. This range of costs of equity for the water utilities sample
10 does not, however, account for the additional risk faced by Arizona Water.
11 In Section V below, I explain why a risk premium of no less than 50 basis points is
12 required by Arizona Water. Combining that risk premium with this primary DCF
13 estimate of the cost of equity range for the water utilities sample indicates the cost
14 of equity for Arizona Water falls in a range of 12.8 percent to 12.9 percent.

15 Q. PLEASE EXPLAIN YOUR SECOND DCF ESTIMATE.

16 A. My second DCF estimate is based on the concepts used by ACC Staff to
17 determine DCF costs of equity in past cases. Those concepts assume that
18 investors consider both past growth and projections of growth in making DCF cost
19 of equity estimates. While the Staff approach does not take into account the logic
20 and quantitative analysis reported by Gordon et. al. discussed above, the
21 Commission has relied on it in the past and thus I include it as a second DCF
22 approach.

23 In implementing this approach, I used the estimates of projected growth in
24 Table 9 and the average of the estimates of past growth during the last fifteen
25 years provided in Table 5 to determine my estimates of average past growth. With
26 respect to projected growth rates, the estimates I rely upon are based on averages
27 reported by the four financial institutions identified above. With respect to past
28

1 growth, in equilibrium, we expect EPS, DPS, BVPS and common stock prices to
2 grow at the same rate, but recognize that past DPS growth is a poor indicator of
3 the future equilibrium growth that investors can reasonably expect.

4 **Q. WHERE DO YOU REPORT THE RESULT OF YOUR SECOND DCF ANALYSIS?**

5 A. It is reported in Table 11. This additional analysis indicates the benchmark cost of
6 equity for the water utilities sample is 11.6 percent which, when combined with a
7 50 basis point risk premium, indicates a cost of equity for Arizona Water of 12.1
8 percent. I used the dividend yields from Table 7, which I used in my first DCF
9 analysis, and average growth rates determined in Table 5 (6.9 percent) and in
10 Table 9 (8.4 percent), to get the average growth rate of 7.7 percent shown in Table
11 11.

12 **IV. Cost of Equity Estimates Based on the CAPM and Risk Premium Analyses**

13 **Q. WHAT IS THE CAPITAL ASSET PRICING MODEL?**

14 A. The basic or traditional CAPM is a model that was developed by William Sharpe
15 and John Lintner in the mid-1960s. It was tested with data for common stocks in
16 the early 1970s and is now a common topic in college finance textbooks. CAPM is
17 a specific application of the risk premium approach. The traditional version of
18 CAPM provides that the cost of equity is explained by the following relationship:

19 (4) Cost of Equity = $RF + \beta \times MRP$,

20 where RF is the return on a risk-free asset (an asset with a "zero" beta), the beta
21 (" β ") is the relative risk of the security at issue and the market risk premium
22 ("MRP") is the additional return that is required by investors to hold an average risk
23 asset instead of the risk-free asset. In this RP model, the risk premium for an
24 enterprise is determined by multiplying the beta for the enterprise times the MRP.
25 Beta measures the sensitivity of a stock price to changes in market returns.
26 Market values of low beta, or less risky, stocks are expected to decline less than
27
28

1 the market values of stocks with betas of 1.0 (average risk stocks) when the
2 market falls.

3 Morningstar (formerly Ibbotson Associates) explains that the appropriate
4 choice for RF is a return that is no less than the expected return for long-term
5 Treasury securities:

6 The horizon of the chosen Treasury security should match the
7 horizon of whatever is being valued. When valuing a business that is
8 being treated as a going concern, the appropriate Treasury security
9 should be that of a long-term Treasury bond. Note that the horizon is
10 a function of the investment, not the investor. If the investor plans to
11 hold a stock in a company for only five years, the yield on a five-year
12 Treasury note would not be appropriate since the company will
13 continue to exist beyond those five years...

14 Companies are entities that generally have no defined life span;
15 when determining a company's value, it is important to use a long-
16 term discount rate because the life of the company is assumed to be
17 infinite. Morningstar, *Ibbotson SBBI 2010 Valuation Yearbook*, pages
18 44, 55.

19 For consistency, the MRP is also computed as the expected difference
20 between returns for the market and the long-term Treasury security. Other
21 versions of the CAPM include not only beta risk but also variables designed to
22 reflect risks related to size of companies and other factors. Additionally, some
23 alternative versions of the CAPM reflect empirical evidence that a correct value for
24 RF is expected to be in excess of the yield on long-term Treasury securities. (See
25 Morin, *New Regulatory Finance*, 2006, pages 189-191)

26 **Q. PLEASE TURN TO YOUR RISK PREMIUM ("RP") COST OF EQUITY
27 ESTIMATES. HOW MANY RP ANALYSES HAVE YOU MADE IN THIS CASE?**

28 **A.** I have made two RP analyses based on the CAPM and used two additional RP
methods to provide checks on the CAPM estimates. The CAPM is a specific
version of the more general risk premium approach. My CAPM estimates are
based on the traditional CAPM and two alternative estimates of the MRP. With the

1 extreme volatility in equity markets at this time, it is difficult to determine what MRP
2 is expected and required by investors. Given this uncertainty with the results of the
3 CAPM, I rely on a range of MRP estimates and two other RP analyses to provide
4 checks on the reasonableness of estimates made with the results derived from the
5 CAPM analyses.

6 **Q. WHERE DO YOU PROVIDE YOUR CAPM ANALYSES?**

7 A. They are provided in Tables 12 and 13. ACC Staff relied on two CAPM estimates
8 in recent testimony. See Staff testimony in Docket No. W-01303A-09-0343, dated
9 March 8, 2010. Staff's methods are based on a current market risk premium and a
10 long-horizon average market risk premium but use different measures of the risk-
11 free rate. My CAPM estimates also rely on the long-horizon average MRP and an
12 estimate of the current MRP, but are based on the same, conceptually more
13 appropriate measure of RF.²

14 **Q. PLEASE DISCUSS THE CAPM ESTIMATE IN TABLE 12.**

15 A. The CAPM estimate is based on an RF (risk-free asset return) of 5.03 percent from
16 Table 2, an average beta of 0.76, taken from Table 4, and an estimate of the long-
17 horizon average market risk premium of 6.7 percent. The 6.7 percent MRP is the
18 long-horizon MRP reported by Morningstar in Table 5-1 of Morningstar, *Ibbotson*
19 *SBBI 2010 Valuation Yearbook*. Based on this data, the CAPM estimate indicates
20 a cost of equity of 10.2 percent for the water utilities sample and a cost of equity of
21 10.7 percent for Arizona Water. See Table 12.

22 **Q. DO YOU HAVE ANY CONCERNS WITH THIS CAPM ESTIMATE?**

23 A. Yes. I have two concerns. First, based on the empirical results presented by
24 Morningstar in *Ibbotson SBBI 2010 Valuation Yearbook*, I expect the beta estimate
25 for Arizona Water would be greater than .0.76, if it were known. The Morningstar
26

27 ² Morin reports a number of empirical studies that found the value for RF should be higher than the long-term Treasury rate. Morin, *New Regulatory*
28 *Finance*, 2006, pages 190. Utilities typically have betas less than 1.0. With a beta less than 1.0, the empirical results reported by Morin means the
CAPM will produce negatively biased estimates of the cost of equity even if the long-term Treasury rate is adopted in the analysis.

1 evidence shows beta estimates are expected to increase as companies become
2 smaller. Arizona Water is smaller than all of the water utilities in the water utilities
3 sample and, as a result, I expect the CAPM estimate in Table 12 is biased
4 downward due to it being based on the average beta for the water utilities sample.

5 My second concern is that there is substantial evidence in the market
6 indicating investors now require a MRP that is higher than the long-horizon
7 average estimate of 6.7 percent. Value Line recently stated "investors are on
8 edge" and that there is currently an elevated level of volatility in financial markets.
9 Even though Value Line is not predicting a double-dip recession (in which we have
10 another recession before we fully recover from the last one), "the margin for error
11 is lessening," and it opines that any delays in the turn-around in housing and
12 unemployment could indeed throw us back into recession. (Value Line, Selection
13 & Opinion, September 3, 2010) The important thing to note is not whether one
14 agrees or disagrees with whether the economy is heading for a double dip
15 recession but that such market indicators are evidence that many investors are
16 worried about that potential, which increases volatility and risk.

17 In addition to the DCF cost of equity estimates presented in Section III,
18 evidence from at least the following two sources indicates the required MRP is
19 higher than 6.7 percent:

20 First, the method ACC Staff uses to determine a current market risk
21 premium indicates the MRP above my forecast of the long-term Treasury rate is
22 9.5 percent at this time. As of October 29, 2010, Value Line forecasts the
23 appreciation potential for 1700 stocks it follows in its Standard Edition is 60 percent
24 during the next 3 to 5 years, an annual rate of appreciation of 12.5 percent. Once I
25 combine the expected dividend yield (2.1 percent over the next 12 months) with
26 the annual share growth rate (12.5 percent) that Value Line projects for all dividend
27 paying stocks, the indicated expected market return is 14.6 percent. With an
28

1 expected long-term Treasury rate of 5.1 percent (from Table 2), the indicated MRP
2 for the next several years is 9.5 percent. See Table 14.

3 A second source indicating investors currently require a MRP in excess of
4 the long-term average of 6.7 percent is an average of Value Line's forecasts for its
5 Industrial Composite ("IC"). At the present time, the IC consists of 886 industrial,
6 retail and transportation companies which comprise 78 of Value Line's 98 industry
7 groups. Financial data and stock market values for these companies have been
8 pooled as if they belong to one large corporation. Given the breadth of the industry
9 groups considered in the IC analyses, the risk premium for this group of companies
10 will be similar to the MRP for the market as a whole. I performed 38 DCF analyses
11 using data reported by Value Line for the IC during the period 1984 to 2010. See
12 Table 15. To compute growth rates, I averaged Value Line's forecasts of EPS
13 growth and future growth from retained earnings for each of those Value Line
14 studies. Over the entire period, the average indicated risk premium was 6.5
15 percent—an average close to the long-horizon average MRP of 6.7 percent used
16 to perform the CAPM analysis in Table 12. During the last five years, however, the
17 indicated average of expected risk premiums is 9.4 percent. These estimates of
18 9.5 percent and 9.4 percent indicate investors require a MRP in excess of 6.7
19 percent.

20 **Q. WHAT VALUE FOR THE MRP DID YOU ADOPT FOR YOUR SECOND CAPM**
21 **ANALYSIS?**

22 **A.** I adopted the five-year average risk premium for the IC of 9.4 percent for the
23 second estimate of the MRP. This value is less than the 9.5 percent MRP
24 indicated with my application of a method similar to the one ACC Staff typically
25 uses to estimate a current MRP and thus is a more conservative estimate of the
26 current MRP. When this estimate of the MRP is combined with the beta of 0.76
27 (from Table 4) and RF of 5.03 percent (from Table 2), the indicated CAPM cost of
28

1 equity for the water utilities sample is 12.2 percent and the indicated cost of equity
2 for Arizona Water is 12.7 percent. See Table 13.

3 **Q. ARE YOU SURPRISED THAT THE CAPM PRODUCES SUCH A WIDE RANGE**
4 **OF COST OF EQUITY ESTIMATES?**

5 A. No. The 200 basis point range of costs of equity for the water utilities sample can
6 be explained, in part, by the continued volatility in the stock market. It is very
7 difficult to judge what investors currently require for a MRP. This uncertainty about
8 the MRP creates a major concern with application of the traditional CAPM. As a
9 result, I adopt an average of my two CAPM estimates of 11.2 percent as my CAPM
10 estimate, and conduct two checks on the reasonableness of the 11.2 percent ROE
11 estimate with other risk premium approaches.

12 **Q. ARE OTHER RISK PREMIUM APPROACHES WIDELY USED BY FINANCIAL**
13 **ANALYSTS IN REGULATORY PROCEEDINGS?**

14 A. Yes. Dr. Roger Morin devotes Chapter 4 of his 2006 book, *New Regulatory*
15 *Finance*, to a discussion of various risk premium approaches. Morin observes that
16 risk premium methods have been presented in regulatory proceedings for many
17 years. (Page 107) He also states that "Risk premium analyses are widely used by
18 analysts, investors, and expert witnesses and are widespread in investment
19 community reports." (Page 108) Morin further explains that the risk premium
20 approach to estimating the cost of equity derives its usefulness from the simple
21 fact that while equity return requirements cannot be readily quantified at any given
22 time, the returns on bonds can. Thus, if the risk premium is known, it can be used
23 to produce a useful estimate of the cost of equity. (Page 108)

24 I present two additional RP approaches below. Just as with the CAPM,
25 these RP approaches recognize bonds are less risky than stocks but determine
26 risk premiums in some way other than by multiplying a beta times an estimate of
27 the MRP. Given the difficulty with the determination of the MRP currently expected
28

1 by investors, these approaches provide alternative cost of equity estimates that
2 confirm that an 11.2 percent cost of equity estimate (made with CAPM) is
3 reasonable at this time.

4 **Q. WHERE DO YOU REPORT YOUR OTHER RISK PREMIUM ANALYSES?**

5 A. They are reported in Tables 16 and 17. In Table 16, I present a version of the risk
6 premium method adopted by the California PUC Staff, in which I adopt authorized
7 ROEs as proxies for costs of equity. Table 17 presents the second risk premium
8 approach, in which average annual estimates of the cost of equity for water utilities
9 are based on annual cost of equity estimates determined with the DCF model.

10 **Q. PLEASE EXPLAIN THE ANALYSIS IN TABLE 16.**

11 A. This first analysis is a modified version of the method used by California PUC Staff
12 in a number of cases. The proxies for the average annual costs of equity in this
13 analysis are averages of available estimates of authorized ROEs for the seven
14 utilities in the water utilities sample as reported by CA Turner/AUS Utility Reports
15 at the beginning of the year being reported. This choice was made to match the
16 authorized ROEs and the long-term Treasury rates in the year being considered.
17 CA Turner/AUS Utility Reports does not provide information about the ROE that
18 was authorized for American Water Works in those years when it was not publicly
19 traded. However, data for all of the other utilities in the water utilities sample were
20 available to compute the average. In those other years, the average ROE was
21 based on an average of available data for six of the seven water utilities.

22 **Q. WHERE DO YOU REPORT YOUR ESTIMATES OF FORECASTED INTEREST**
23 **RATES?**

24 A. They are reported in Table 2. Averages of forecasts of long-term Treasury rates
25 for the period 2011 to 2013 were used in my RP analyses. The cost of equity
26 estimates made with the risk premium analyses should be for the period new rates
27 will be in effect, not the cost of equity today, and thus forecasted interest rates
28

1 should be used in the CAPM and the various RP analyses. In my opinion, a
2 forward-looking period of three years is a reasonable future period to use in this
3 analysis. It also reflects a time period during which Arizona Water's new rates will
4 be in effect.

5 **Q. WHAT IS THE RESULT OF THE FIRST RP ANALYSIS?**

6 A. Given the current forecast of long-term Treasury rates of 5.07 percent, the cost of
7 equity range indicated with this risk premium approach is 10.6 percent to 10.8
8 percent for the sample and 11.1 percent to 11.3 percent for Arizona Water.

9 **Q. PLEASE DISCUSS YOUR SECOND RP ANALYSIS.**

10 A. The second RP analysis adopts ten annual average DCF estimates as the proxies
11 for the cost of equity in ten different years. I subtract the long-term average
12 Treasury rate for the respective years to determine ten annual estimates of the
13 average risk premiums required by water utilities in those years. I then compute
14 five-year and ten-year averages of those risk premiums to determine the forward-
15 looking risk premiums for the analysis.

16 These annual DCF estimates are averages of annual DCF estimates
17 derived from available data for the water utilities sample.³ See Table 17. Current
18 dividend yields for each utility were computed as an annual average of yields for
19 the various years. Growth rates are averages of EPS growth rates forecast by
20 Value Line and analysts' forecasts reported in the S&P Earnings Guide until 2008,
21 when S&P stopped publishing the Earnings Guide. If the S&P Earnings Guide
22 was not available, forecasts reported by Zacks were used. The annual costs of
23 equity for each utility were averaged to compute annual average costs of equity for
24 each of the ten years in the study. This RP analysis indicates a cost of equity
25 range of 11.0 percent to 12.2 percent for the sample and a cost of equity range for
26 Arizona Water of 11.5 percent to 12.7 percent.

27
28 ³ Data for American Water Works were only available in 2000, 2001, 2002 and 2009.

1 Q. PLEASE SUMMARIZE THE CHECKS ON YOUR CAPM ESTIMATE OF 11.2
2 PERCENT.

3 A. I conducted two checks of the CAPM estimate with these two alternative risk
4 premium approaches. The CAPM is a special case of the more general risk
5 premium approach. Based on the two other RP approaches, the cost of equity for
6 the water utilities sample falls in a range of 10.6 percent to 12.2 percent. The 11.2
7 percent ROE I estimate with the CAPM approach is close to the middle of that
8 range and thus is corroborated by these estimates.

9 V. Additional Risks of Arizona Water

10 Q. WHY IS IT NECESSARY TO CONSIDER RISKS SPECIFIC TO ARIZONA
11 WATER IN ADDITION TO DETERMINING THE BENCHMARK COST OF
12 EQUITY FOR THE WATER UTILITIES SAMPLE?

13 A. The purpose of my analysis is to determine the cost of equity for Arizona Water,
14 not just the benchmark cost of equity for the water utilities sample. Determining
15 the benchmark cost of equity for the water utilities sample takes into account risks
16 common to all water utilities, but not risks that are specific to the target utility
17 whose equity cost we are trying to determine. To complete the cost of equity
18 analysis, we must consider Arizona Water's company-specific risk in addition to
19 determining the benchmark cost of equity for the water utilities sample.

20 Q. HOW DO YOU APPROACH EVALUATING ARIZONA WATER'S SPECIFIC
21 RISKS?

22 A. It is useful to categorize risks into business risk and financial risk. Financial risk is
23 risk that is related to the financial leverage of the utility. Business risks are those
24 risks that are unique for the particular utility because of its structure and operating
25 environment, and are independent of any financial risks.

1 Q. PLEASE ADDRESS DIFFERENCES IN FINANCIAL RISK OF ARIZONA WATER
2 AND THE WATER UTILITIES SAMPLE. DO SMALLER UTILITIES REQUIRE
3 HIGHER EQUITY RATIOS THAN LARGER UTILITIES?

4 A. Yes. In a now classic article, Scott and Martin, "Industry Influence on Financial
5 Structure," *Financial Management*, Spring 1975, pp. 67-71, found statistically
6 significant results for unregulated firms that show " . . .[s]maller equity ratios
7 (higher leverage use) are generally associated with larger companies" (page 70).
8 It is reasonable to presume these unregulated firms attempted to have low cost
9 capital structures. In conducting their study, Scott and Martin analyzed twelve
10 industries and found a " . . . linear relation between equity ratios and total assets
11 within each industry". That study indicates smaller firms attempting to establish
12 low cost capital structures will have higher equity ratios than larger firms in the
13 same industry. Arizona Water is smaller than all of the utilities in the water utilities
14 sample and thus would be expected to maintain an equity ratio that is larger than
15 the equity ratios of those larger utilities.

16 Q. IS THERE A RELATIONSHIP BETWEEN SIZE AND APPROPRIATE EQUITY
17 RATIOS?

18 A. Yes, the evidence in the Scott and Martin article indicate that, generally, larger
19 water utilities are expected to have lower equity ratios. Data in Table 3 are
20 consistent with this expected relationship. The equity ratios for the two largest
21 utilities in the water utilities sample, American Water Works and Aqua America, are
22 less than 45 percent but the average equity ratio for the remaining five water
23 utilities is 52 percent.

24 Q. WHAT DO THE SCOTT AND MARTIN ARTICLE AND THE EVIDENCE IN
25 TABLE 3 INDICATE ABOUT THE APPROPRIATE EQUITY RATIO FOR
26 ARIZONA WATER?
27
28

1 A. Arizona Water is smaller than all of the utilities in the water utilities sample. Thus,
2 this evidence indicates it would be appropriate for Arizona Water to have an equity
3 ratio of at least 52 percent and shows that Arizona Water's equity ratio of 51
4 percent is reasonable.

5 **Q. HAVE YOU INCLUDED A RISK PREMIUM FOR ARIZONA WATER BASED ON**
6 **LEVERAGE?**

7 A. No, I have not, although an argument could be made for a higher risk premium
8 based on this factor. As a result, taking a conservative approach, the risk premium
9 I estimate for Arizona Water considers business risk only.

10 **Smaller Water Utilities Have More Business Risk**

11 **Q. PLEASE TURN TO YOUR CONSIDERATION OF DIFFERENCES BETWEEN**
12 **BUSINESS RISKS OF ARIZONA WATER AND THE WATER UTILITIES**
13 **SAMPLE. DOES ARIZONA WATER HAVE MORE BUSINESS RISK THAN THE**
14 **WATER UTILITIES SAMPLE BECAUSE OF ITS SIZE?**

15 A. Yes. Arizona Water is more risky because it is smaller than every utility in the
16 water utilities sample. Table 3 compares customer counts, operating revenues
17 and net plant of Arizona Water with comparable values for the water utilities
18 sample. Based on these measures of size, Arizona Water is very much smaller
19 (between 89 percent and 92 percent smaller) than the average utility in the water
20 utilities sample, and is smaller than all of the seven utilities in the sample. These
21 measures of size indicate Arizona Water is more risky and requires a higher ROE
22 than the equity costs estimated for the water utilities sample.

23 **Q. DO QUANTITATIVE STUDIES SHOW THAT SIZE HAS AN IMPACT ON RISK?**

24 A. Yes. Quantitative studies show that smaller companies in general, and smaller
25 water utilities in particular, have higher costs of equity. The original CAPM,
26 developed in the mid-1960s, relied upon beta as the only measure of risk. Eugene
27 Fama and Kenneth French conducted empirical studies that showed beta risk
28

1 tends to be higher for small companies, but even after recognizing differences in
2 beta risk, smaller companies are generally more risky than larger ones.⁴ In effect,
3 Fama and French found company size and distress must be considered in addition
4 to beta risk in order to achieve a complete determination of risk and the required
5 return on equity.

6 **Q. HAVE OTHER EXPERTS ON THIS TOPIC STUDIED THIS ISSUE?**

7 A. Yes. Morningstar (formerly Ibbotson Associates) studied the issue of firm size and
8 risk over a number of years and found that beta risk is typically higher for smaller
9 companies than for larger companies. Also, independent of differences in beta
10 risk, Morningstar found that smaller companies require higher returns than would
11 be predicted by the original version of the CAPM.⁵ Data from the Morningstar,
12 2010 *Ibbotson SBI Valuation Yearbook* are reported in Table 6. Footnotes in
13 Table 6 show the threshold sizes of companies in the Micro-Cap, Low-Cap and
14 Mid-Cap categories in the study reported by Morningstar in *Ibbotson SBI 2010*
15 *Valuation Yearbook*. Table 3 reports market valuations of the water utilities sample
16 comparable to the market capitalization values reported in the footnotes in Table 6.
17 Three of the utilities in the water utilities sample are in the Micro-Cap category, two
18 are in the Low-Cap category and two are in the Mid-Cap category. Table 6 shows
19 that, based on the Ibbotson 2010 study, even without accounting for differences in
20 beta risk, companies the size of the three smallest utilities in the water utilities
21 sample require expected returns that are 136 basis points higher than companies
22 in the Low-Cap category and an even higher risk premium than Aqua America and
23 American Water Works, which are in the Mid-Cap category. The
24 Morningstar/Ibbotson studies also found that there is no "bright line" between large
25 and small enterprises but that enterprises require increasingly higher returns as

26
27 ⁴ "Industry Costs of Equity," *Journal of Financial Economics* 43 (1997), pp. 153-193, and "The Capital Asset Pricing Model: Theory and Evidence," *Journal of Economic Perspectives*, Vol. 18, No. 3, Summer 2004, pp. 25-46.

28 ⁵ See Table 7-11 in Morningstar, *Ibbotson SBI 2009 Valuation Yearbook*.

1 size decreases. Based on customer counts, operating revenues and net plant,
2 Arizona Water is much smaller than the three smallest utilities in the water utilities
3 sample. All other factors being equal, this study indicates a company the size of
4 Arizona Water requires a risk premium of no less than 136 basis points.

5 **Q. PLEASE TURN TO SPECIFIC STUDIES FOR WATER UTILITIES. HAS THE**
6 **CALIFORNIA PUC ANALYZED DIFFERENCES IN RISK BETWEEN SMALLER**
7 **AND LARGER WATER UTILITIES?**

8 A. Yes, Staff of the California PUC analyzed differences in risk between larger and
9 smaller water utilities. The CPUC Staff estimated proxies for beta risk with
10 accounting data for 58 small water utilities that were not publicly traded, and found
11 that smaller water utilities (Class C and Class D) required equity returns higher
12 than the larger Class A water utilities, even though most of those smaller water
13 utilities were financed with 100 percent equity. The study found that business risk
14 increased as the size of water utilities decreased. This increase in business risk
15 more than offsets the lower financial risk that accompanies higher equity ratios.⁶
16 The California PUC makes annual determinations of costs of equity for the smaller
17 water utilities - most recently in March 2010 - and the California PUC continually
18 finds smaller water utilities (Class B, Class C and Class D) require higher returns
19 on equity than larger Class A water utilities. .

20 **Q. HAVE YOU PUBLISHED ANY STUDIES ON HOW THE SIZE OF UTILITIES**
21 **AFFECTS RISK?**

22 A. Yes. Exhibit TMZ-3 is my article, "Utility Stocks and the Size Effect - Revisited,"
23 *The Quarterly Review of Economics and Finance*, Vol. 43, Issue 3, Autumn 2003,
24 pp. 578-582, which addresses this issue. The results of my study are included in
25 Panel 2 of Table 6.

26
27
28 ⁶ California PUC Staff, Staff Report on Issues Related to Small Water Utilities, June 10, 1991 and CPUC Decision 92-03-093.

1 Market information is required to estimate costs of equity. It is difficult to
2 find useful market information for small water utilities because many of the small
3 utilities, such as Arizona Water, are not publicly traded. Market data required to
4 make DCF cost of equity estimates for four water utilities in California, however,
5 were available to conduct such an analysis for the period 1987 to 1997. My study
6 determined DCF costs of equity for those enterprises with methods used by the
7 California PUC Staff and then compared average costs of equity of the two smaller
8 water utilities, Dominguez Water Company and SJW Corporation (San Jose
9 Water), with costs of equity for the two larger companies, California Water Service
10 and American States Water. The table at page 4 of Exhibit TMZ-3 reports that the
11 smaller water utilities had a cost of equity that, on average, was 99 basis points
12 higher than the average cost of equity for the larger water utilities. The t-statistic
13 reported in that table shows that the cost of equity for the smaller water utilities is
14 statistically significantly higher than the cost of equity for the larger water utilities.

15 This market information provides another indication of the risk premium
16 required by Arizona Water. Table 3 shows Arizona Water is smaller than all of the
17 utilities in the water utilities sample and thus Arizona Water has a higher cost of
18 equity. An appropriate risk premium for Arizona Water will incorporate a risk
19 premium commensurate with its smaller size.

20 **Q. ARE YOU AWARE OF A REGULATORY COMMISSION THAT RECENTLY**
21 **FOUND IT REASONABLE TO PROVIDE A RISK PREMIUM ADJUSTMENT FOR**
22 **SIZE?**

23 **A.** Yes. In Golden Heart/College Utilities Order U-07-76(8)/U-07-77(8), dated June
24 30, 2008, at page 70, the Regulatory Commission of Alaska found that differences
25 between the risks of the larger water utilities used to determine benchmark costs of
26 equity and the risks of the smaller Alaska water utilities at issue in that case
27 justified a size premium of 100 basis points. Alaska Power Company is another
28

1 small utility. In the September 29, 2010 order for Alaska Power Company, Docket
2 U-09-90, Order No. 8, at page 13, the Regulatory Commission of Alaska stated
3 "Considering all of the testimony on the cost of equity for the proxy groups and the
4 special risk factors faced by APC, we find that a return on equity of 12.8 percent
5 most reasonably represents APC's cost of equity." The small size of APC was
6 one of the special risk factors.

7 **Application of California PUC DRA Staff's Risk Analyses**

8 **Q. IS THERE OTHER EVIDENCE THAT SHOWS ARIZONA WATER REQUIRES A**
9 **RISK PREMIUM?**

10 A. Yes. Dr. J. Randall Woolridge filed testimony on behalf of the Division of
11 Ratepayer Advocates ("DRA") of the California PUC in Application 09-05-001.
12 (Exhibit DRA-1, dated July 10, 2009.) As part of that testimony, DRA presented a
13 study designed to estimate company-specific risk premiums for five Class A water
14 utilities that were parties to a generic ROE proceeding conducted in 2009. When
15 the California DRA Staff analysis is applied to data for Arizona Water, the indicated
16 required risk premium for Arizona Water falls in a range of 32 to 61 basis points.
17 A Class A water utility in California is defined to be one having over 10,000 service
18 connections.

19 **Q. PLEASE EXPLAIN THE CALIFORNIA DRA STAFF ANALYSIS.**

20 A. The California DRA analysis was based on two tests which were used to assess
21 the relative risk of five California Class A water utilities. Those risk assessments
22 were discussed at pages 56-58 of Exhibit DRA-1 and the results of the analyses
23 were presented in Attachment JRW-13 in that case. (Attached hereto as Exhibit
24 TMZ-4.) DRA's two tests provide quantitative estimates of relative risk and are
25 applicable to water utilities which are both publicly-traded and those that are not.
26 Thus, these tests can be used to provide estimates of the relative risk of Arizona
27 Water and provide another indicator of the risk premium required by the Company.

1 Q. **WHAT IS THE FIRST TEST USED BY THE DRA IN ITS ASSESSMENT OF RISK**
2 **IN THAT CASE?**

3 A. The first test compares earned versus authorized ROEs for five year periods for
4 utilities in two samples. One sample is composed of the five California Class A
5 water utilities which were parties in Application 09-05-001. The other sample is the
6 water utilities sample used to determine benchmark cost of equity estimates in this
7 case for which there are data available to make the tests. In this first test, under-
8 earning an authorized ROE is an indication of higher risk.

9 Q. **WHAT IS THE SECOND TEST USED BY THE DRA IN ITS ASSESSMENT OF**
10 **RISK IN THAT CASE?**

11 A. The second test compares Coefficients of Variation ("CV") of earned ROEs during
12 five year periods. The CV, computed as the standard deviation of earned ROEs
13 divided by the mean ROE, is a standardized measure of volatility and thus is a
14 measure of relative risk. In this test, a higher CV indicates higher risk.

15 Q. **PLEASE DISCUSS THE RESULTS OF YOUR FIRST TEST OF THE RELATIVE**
16 **RISK OF ARIZONA WATER COMPARED TO THE TWO SAMPLES OF WATER**
17 **UTILITIES.**

18 A. For both tests, I used five years of data, as did the DRA Staff. The data for the
19 California water utilities were limited to available data for 2004-2008, which were
20 provided to DRA in response to data requests. Data for 2009 were not available.
21 Data for the water utilities sample and Arizona Water are based on the most recent
22 five-year period of 2005-2009. The updated 2009 data were obtained from AUS
23 Utility Reports, 10-K Reports to the SEC and from Arizona Water.

24 For the first test, when I compared earned versus authorized ROEs, the
25 results for the California sample were significantly affected by very high earned
26 ROEs for Suburban Water. Thus, to avoid overstating the relative risk of Arizona
27 Water, I did not include Suburban Water in the averages reported in the analysis.

1 During the five year period of the California study conducted by DRA Staff, on
2 average, the remaining four California Class A water utilities under-earned their
3 authorized ROEs, with an average level of underperformance of -0.45 percent. By
4 comparison, the average underperformance for Arizona Water was -3.04 percent
5 during the last five years. Based on this measure of relative risk, an investment in
6 Arizona Water is 6.8 times more risky than an investment in the four California
7 water utilities. See Table 18.

8 Consideration of the water utilities sample during the most recent five-year
9 period showed that an investment in Arizona Water is also more risky than the
10 sample used to determine benchmark cost of equity estimates. On average, the
11 water utilities sample underperformed by -0.92 percent. The range of over (under)
12 performance ranks for companies in this sample ranged from an under-
13 performance -2.34 percent for Connecticut Water Service to an over-performance
14 of +0.96 percent for SJW Corp. Thus, based on this first test, Arizona Water was
15 at least 3.3 times more risky than the average utility in the water utilities sample.
16 See Table 19.

17 **Q. PLEASE TURN TO THE RESULTS FOR THE SECOND RELATIVE RISK TEST.**

18 **A.** In the second relative risk test, the average CV for the California Class A water
19 utilities was 0.20, and the average CV for the utilities in the water utilities sample
20 was 0.22. By comparison, the average CV for Arizona Water was 0.38. This CV
21 test also indicates the relative risk of investing in Arizona Water is greater than the
22 relative risks of investing in any of the utilities in the sample of California Class A
23 water utilities, and is much greater than the average risk for either sample. Based
24 on the CV test, Arizona Water is 70 percent more risky than the average utility in
25 the water utilities sample, at least 90 percent more risky than the average utility in
26 the sample of California Class A water utilities, and 30 percent more risky than the
27
28

1 highest risk water utility (Valencia Water) in the California Class A water utilities
2 sample.

3 **Q. CAN THESE ANALYSES BE USED TO PROVIDE ANOTHER ESTIMATE OF**
4 **THE RISK PREMIUM REQUIRED BY ARIZONA WATER?**

5 A. Yes, according to California DRA Staff, the results of these analyses support a risk
6 premium of 25 basis points for Valencia Water, the most risky Class A water utility
7 in the California generic ROE case. Valencia Water had an under-performance of
8 -1.25 percent and CV of 0.30, which indicated it was more risky than the other
9 California Class A water utilities. (See testimony filed in Exhibit DRA-1, California
10 Application 09-05-001, page 57 and Attachment JRW-13, page 5, attached to this
11 testimony as Exhibit___TMZ-4). DRA Staff concluded that based on these
12 relative risk analyses, Valencia Water should be authorized a risk premium of 25
13 basis points.

14 **Q. BASED ON THESE MEASURES OF RELATIVE RISK, DOES ARIZONA WATER**
15 **REQUIRE A RISK PREMIUM LARGER THAN 25 BASIS POINTS?**

16 A. Yes. Relying on these same tests, Arizona Water is a more risky investment.
17 When compared to the 25 basis point risk premium recommended for Valencia
18 Water, these analyses indicate Arizona Water should be authorized a risk premium
19 in the range of 32 basis points (25 basis points times the ratio of the CV for Arizona
20 Water of .38 divided by a CV of .30 for Valencia Water) and 61 basis points (25
21 basis points times a ratio of the underperformance of Arizona Water of -3.04
22 percent divided by the underperformance of Valencia Water of -1.25 percent).

23 **Recommended Risk Premium**

24 **Q. WHAT IS YOUR RECOMMENDED RISK PREMIUM FOR ARIZONA WATER?**

25 A. I recommend a risk premium of 50 basis points. This recommended risk premium
26 takes into account the fact that Arizona Water is smaller than all of the utilities in
27 the water utilities sample. It is a conservative estimate of the required risk
28

1 premium given risk premium estimates in the range of 99 to 136 basis points
2 indicated by the results of the Morningstar study, the study of water utility risk
3 premiums conducted by the California PUC and my study for water utilities (Exhibit
4 TMZ-3). It is also supported by the fact that Arizona Water has a reduced
5 opportunity to earn its cost of equity because its future rates are determined using
6 historic test years with limited out-of-period adjustments compared to other water
7 utilities with rates and rate-adjustment mechanisms that give them better
8 opportunities to recover their costs of equity. The 50 basis point risk premium I
9 recommend is corroborated by application of the relative risk analysis conducted
10 by Staff of the DRA in California to data for Arizona Water, which indicates the
11 appropriate risk premium for the Company falls in a range of 32 to 61 basis points.

12 **VI. Summary and Conclusions**

13 **Q. PLEASE SUMMARIZE YOUR RECOMMENDATION.**

14 A. I recommend the Commission adopt the three-step method I presented above to
15 determine the ROE for Arizona Water. In the first step, an average of costs of
16 equity for the seven utilities in the water utilities sample is determined with the DCF
17 model and the CAPM with checks made with two other RP models. I have
18 concerns with the CAPM estimates at this time of market volatility, but adopt the
19 ACC Staff method of estimating the cost of equity by giving both the CAPM and the
20 DCF estimates the same weight.

21 In the second step, a risk premium for Arizona Water is determined to reflect
22 the Company's higher business risks. Based on considerations of size, limitations
23 placed on test year expenses and rate base used to determine revenue
24 requirements and a relative risk analysis, I recommend a company-specific risk
25 premium of 50 basis points be adopted for the Company.

26 In the third step, costs of equity from step one and the risk premiums from
27 step two are combined to determine a fair ROE range for Arizona Water of 11.4

1 percent to 12.8 percent. I recommend the Commission adopt an ROE for Arizona
2 Water of 12.1 percent, the average of that cost of equity range.

3 **Q. GIVEN THE RESULTS OF YOUR COST OF EQUITY ANALYSES, IS AN ROE**
4 **OF 12.1 PERCENT FOR ARIZONA WATER FAIR AND REASONABLE, BOTH**
5 **TO THE UTILITY AND ITS RATEPAYERS?**

6 A. Yes. A 12.1 percent ROE is the average of the top and bottom of the range and
7 thus is a reasonable ROE for Arizona Water.

8 **Q. DOES THIS COMPLETE YOUR TESTIMONY?**

9 A. Yes.

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TMZ-1

THOMAS M. ZEPP

Vice President
Utility Resources, Inc.

EDUCATION

University of Florida

Ph.D. Economics
M.A. Economics

Wofford College

A.B. Economics
(Magna Cum Laude,
Phi Beta Kappa)

SELECTED CONSULTING EXPERIENCE

- Finance

Sponsored testimony on the cost of capital faced by electric utilities in court cases and before regulatory commissions in Alaska, Arizona, Idaho, Illinois, Nevada, Oregon, and Washington.

Sponsored testimony on the cost of capital faced by natural gas utilities before regulatory commissions in Illinois, Oregon, Washington and Wyoming.

Sponsored testimony on the cost of capital faced by water utilities before regulatory commissions in Alaska, Arizona, California, Hawaii, Kentucky, Montana, New Mexico, Oregon, and Tennessee.

Estimated costs of capital for Bell Operating Companies and General Telephone local companies in Illinois, Nevada, Oregon and Washington.

Presented estimates of cost of capital of U. S. railroads to the Interstate Commerce Commission.

Estimated cost of capital for a large insurance company.

Presented testimony on the cost of capital of hospitals on behalf of Washington State Hospital Commission.

- Court Proceedings

Expert witness in PPL Montana, Avista Corporation and Pacific Corp vs State of Montana. Testified on behalf of Avista Corporation and was deposed on July 23, 2007.

Expert witness in Umatilla County, Oregon, Circuit Court on the harms to PacifiCorp and benefits to the City of Hermiston of a condemnation of property in the City of Hermiston.

Expert witness in Linn County, Oregon, Circuit Court regarding the harms to an electric utility compared to the benefits of two mills and a People's Utility District of an annexation resulting in a condemnation of electric facilities.

Expert witness in Superior Court of California regarding the value of water company facilities that were made inoperative or otherwise reduced in value after a sanitation district duplicated those facilities.

Expert witness in an Oregon District Court on the present value of economic benefits/harms of transferring hydroelectric plants from Pacific Power & Light Company to a PUD in Oregon.

Rebuttal witness for the Illinois Attorney General in a court appeal on the cost of capital and need for a stay in rates for an electric utility.

Estimated the present value of severance damages resulting from condemnation of a distribution system in California.

Determined the value of facilities to be taken by a City from Strawberry Electric Service District in Utah.

Witness in an Oregon District Court on rates that would have been charged by electric utilities if markets had been more competitive.

Presented an affidavit in Federal Court in Georgia on the cost of service of a municipal water utility.

- Other Studies and Testimonies

Testified on economic principles of regulation before the West Virginia PSC.

Sponsored expert testimony on potential export revenues for BC Hydro to the British Columbia Utility Commission based upon analysis of Canadian and Pacific Northwest hydroelectric records.

Analyzed the costs and benefits of improved efficiency of a BPA system dam based upon the Northwest System Analysis Model and export prices on behalf of Hitachi America.

Presented testimony on the appropriate cost of service methodology to be used to determine electric rates to the Public Utilities Board of the Great Northwest Territories, Canada.

Estimated avoided costs for two Pacific Northwest electric utilities on behalf of the City of Portland, Oregon and Northwest Natural Gas Company.

- Telecommunications and Cable

Prepared a Declaration on appropriate fees for the use of rights of way in Portland, Oregon on behalf of Electric Lightwave, Inc.

Testified on behalf of New Edge and Advanced TelCom Group, Inc. regarding Nevada Bell's proposed nonrecurring charges to be assessed to CLECs for certain loop conditioning activities.

Prepared cost estimates and testified on economic principles and costs of paging on behalf of AirTouch Paging in Colorado and Washington.

Testified on economic principles and costs of wireless service on behalf of AT&T Wireless Services in arbitrations with U S WEST in Colorado, Minnesota, Oregon, and Washington.

Testified on economic principles on behalf of AT&T in arbitrations with GTE in Oklahoma and Oregon.

Testified on behalf of Frontier Telemanagement regarding U S WEST's proposal to withdraw Centrex service after the 1996 Federal Act was passed.

Testified on economic principles and an analysis of U S WEST cost studies on behalf of AT&T Communications and MCI Metro in arbitrations and permanent cost dockets in nine states.

Prepared analyses of local costs of telecommunication service and presented testimony on appropriate rates in Idaho, Nevada, Oregon and Washington.

Sponsored testimony in support of resale of local telecommunications services in California, Iowa, Minnesota, Oregon and Washington.

Presented testimony on the benefits of intraLATA competition in Nebraska.

Presented analyses of private line costs and appropriate rates in Colorado, Idaho, Oregon and Washington.

Estimated costs of local telephone service for a study commissioned by the Oregon legislature.

Reviewed cost studies and negotiated Enhanced 9-1-1 rates with Washington telecommunications companies on behalf of the State of Washington.

Prepared econometric estimates of telephone usage costs and sponsored testimony on appropriate cost-based usage rates.

Sponsored testimony on the appropriate costs and prices for pole attachments in Washington.

PREVIOUS POSITIONS

| | |
|--|---|
| Zinder Companies, Inc. | Senior Consultant |
| Oregon Public Utility Commissioner | Senior Economist |
| Central Michigan University | Assistant Professor of Econometrics |
| Armstrong State College and Savannah State College, the Joint Graduate Program | Assistant Professor of Business and Economics |
| University of Florida | Instructor |

PROFESSIONAL AFFILIATIONS AND ACTIVITIES

Published papers in Water, Financial Management, The Quarterly Review of Economics and Finance and Explorations in Economic History.

Read papers at the Southern Economic Association meetings.

Invited lecturer at Stanford University seminar.

Invited Speaker at the 2002 Pacific NW Regional Economic Conference and at the 57th Annual Western Conference of Public Service Commissioners

Journal Referee for Financial Management and International Review of Economics and Finance

Past Member, NARUC Subcommittee on Economics

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TABLES

Arizona Water Company

Table 1

**Past and Current Spreads Between
Treasury Rates and Rates for Baa Bonds**

A. Past Actual Rates (1990 to 2007)-^{a/}

| <u>Year</u> | <u>30-Year Treasury Rates</u> | <u>Baa Rates</u> | <u>Spread</u> |
|---------------------|---------------------------------------|----------------------|---------------|
| 1990 | 8.61% | 10.36% | 1.75% |
| 1991 | 8.14% | 9.80% | 1.66% |
| 1992 | 7.67% | 8.98% | 1.31% |
| 1993 | 6.59% | 7.93% | 1.34% |
| 1994 | 7.37% | 8.63% | 1.26% |
| 1995 | 6.88% | 8.20% | 1.32% |
| 1996 | 6.71% | 8.05% | 1.34% |
| 1997 | 6.61% | 7.87% | 1.26% |
| 1998 | 5.58% | 7.22% | 1.64% |
| 1999 | 5.87% | 7.88% | 2.01% |
| 2000 | 5.94% | 8.37% | 2.43% |
| 2001 | 5.49% | 7.95% | 2.46% |
| 2002 | 5.42% | 7.80% | 2.38% |
| 2003 | 5.05% | 6.76% | 1.71% |
| 2004 | 5.12% | 6.39% | 1.27% |
| 2005 | 4.56% | 6.06% | 1.50% |
| 2006 | 4.91% | 6.48% | 1.57% |
| 2007 | 4.84% | 6.48% | 1.64% |
| Average (1990-2007) | 6.19% | 7.85% | 1.66% |
| 2008 | 4.28% | 7.44% | 3.16% |
| 2009 | 4.08% | 7.29% | 3.21% |

Expected spread in 2010-^{b/} 1.80%

Expected average spread for 2011-2013-^{c/} 1.83%

Notes and Sources:

a/ Source is Federal Reserve or as implied by rates for 20-year Treasury bonds when 30-year bonds are not available.

b/ Expected spread derived from October 2010 Blue Chip consensus forecasts of 5.6% for Baa bonds and 3.8% for 30-year Treasury securities for fourth quarter 2010.

c/ From data in Table 2.

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Arizona Water Company

Table 2

**Forecasts of Baa Rates and Long-term Treasury Securities Rates
2011 - 2013**

| | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>Average</u> |
|---|-------------|-------------|-------------|----------------|
| Long-term Treasury Rates | | | | |
| Blue Chip Consensus Forecasts ^{a/} | 4.50% | 5.30% | 5.70% | |
| Value Line ^{b/} | 4.40% | 5.00% | 5.30% | |
| Average | | | | 5.03% |
| Seasoned Baa Corporate Bonds | | | | |
| Blue Chip Consensus Forecasts ^{a/} | 6.10% | 7.00% | 7.50% | |
| Value Line ^{b/} | na | na | na | |
| Average | | | | 6.87% |

Sources and Notes:

a/ Blue Chip long-term long-term consensus forecasts for 2012 and 2013 dated June 2010 and for Fourth Quarter 2011, dated October 2010.

b/ Value Line Quarterly forecasts dated August 27, 2010.

11/21/2010

3

Arizona Water Company

Table 3

Selected Characteristics of the Water Utilities Sample

| Companies in Sample | S&P Bond Rating ^{-a/} | Common Equity Ratio ^{-c/} | Percentage Revenue from | | Measures of Firm Size | | | |
|----------------------------------|--------------------------------------|--|--|--|--|---|---|--|
| | | | Regulated Operations ^{-a/} | Unregulated Operations ^{-a/} | Number of Customers (000) ^{-b/} | Operating Revenues ^{-a/} (\$ millions) | Net Plant ^{-a,b/} (\$ millions) | Market Capitalization ^{-a/} (\$ millions) |
| 1 American States Water | A | 54% | 81% | | 278 | \$374 | \$939 | \$614 |
| 2 American Water Works Co., Inc. | A+ | 43% | 90% | | 3331 | \$2,537 | \$9,551 | \$3,932 |
| 3 Aqua America | AA- | 44% | 96% | | 953 | \$688 | \$2,890 | \$2,658 |
| 4 California Water Service | AA- | 53% | 98% | | 495 | \$455 | \$1,121 | \$725 |
| 5 Connecticut Water Service | A | 49% | 90% | | 89 | \$69 | \$281 | \$185 |
| 6 Middlesex Water | A | 53% | 84% | | 96 | \$96 | \$342 | \$234 |
| 7 SJW Corporation | NR | 51% | 96% | | 235 | \$212 | \$548 | \$428 |
| Average | A | 50% | 91% | | 782 | \$633 | \$2,239 | \$1,254 |
| Average for 5 Smallest | A | 52% | 90% | | 238 | \$241 | \$646 | \$437 |
| Arizona Water ^{-d/} | -- | 51% | 100% | | 84 | \$51 | \$256 | -- |

Notes and Sources:

- a/ Source: AUS Utility Reports, October 2010 and 2009 10K reports.
- b/ Most recent (2009) 10-K Reports or Annual Reports for the various utilities.
- c/ From Value Line reports dated October 22, 2010.
- d/ Company data as of year-end 2009.

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Arizona Water Company

Table 4

**Betas of Utilities in the Water Utilities Sample
2002 and 2010**

| | | Value Line Beta Estimates ^{-a/} | | |
|---|---------------------------|--|------------------------|-----------------------------|
| | | August <u>2002</u> | October <u>2010</u> | <u>Percent Increase</u> |
| 1 | American States Water | 0.65 | 0.80 | 23% |
| 2 | American Water Works Co | <u>_b/</u> | 0.65 | na |
| 3 | Aqua America | 0.60 | 0.65 | 8% |
| 4 | California Water Service | 0.60 | 0.75 | 25% |
| 5 | Connecticut Water Service | 0.45 | 0.80 | 78% |
| 6 | Middlesex Water | 0.45 | 0.75 | 67% |
| 7 | SJW Corporation | 0.55 | 0.95 | 73% |
| | Average | 0.55 | 0.76 | 46% |

Notes and Sources:

- a/ From Value Line editions dated August 2, 2002 and October 22, 2010.
- b/ In the process of being acquired. Not a market measure of beta risk.

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Arizona Water Company

Table 5

**Past Growth Rates for Utilities in the Water Utilities Sample
Average Changes for the Fifteen Year Period Ending in 2009**

| | <u>Price^{-a/}</u> | <u>BVPS^{-b/}</u> | <u>DPS^{-b,c/}</u> | <u>EPS^{-b/}</u> | <u>Average^{-c/}</u> |
|-----------------------------|----------------------------|---------------------------|----------------------------|--------------------------|------------------------------|
| 1 American States Water | 8.3% | 4.5% | 1.6% | 6.3% | 6.3% |
| 2 American Water Works Co., | na | na | na | na | na |
| 3 Aqua America | 16.3% | 8.5% | 7.0% | 7.6% | 10.8% |
| 4 California Water Service | 7.1% | 3.9% | 1.2% | 4.6% | 5.2% |
| 5 Connecticut Water Service | 7.3% | 4.0% | 1.4% | 4.9% | 5.4% |
| 6 Middlesex Water | 6.2% | 4.3% | 2.1% | 1.8% | 4.1% |
| 7 SJW Corporation | 14.4% | 6.6% | 4.3% | 8.4% | 9.8% |
| Sample Average | 9.9% | 5.3% | 2.9% | 5.6% | 6.9% |

Notes and Sources:

a/ Average of changes in year-end prices ending in 2009.

b/ Derived from data in Annual Reports to Stockholders and 10-K Reports for period 1994-2009.

c/ DPS growth not included in averages. Support for exclusion of DPS growth is the logic stated by the California PUC in Decision 06-08-011.

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Arizona Water Company

Table 6

**Evidence Showing Risk Increases as the
Size of Companies Decrease**

| | Beta Risk | Size Risk Premium | Risk Premium for Companies the Size of Small Water Utilities ^{-e/} |
|--|--------------|----------------------|---|
| 1. <u>Evidence from Morningstar^{-a/}</u> | | | |
| Mid-Cap Companies ^{-b/} | 1.13 | 1.00% | |
| Low-Cap Companies ^{-c/} | 1.26 | 1.64% | |
| Micro-Cap Companies ^{-d/} | 1.51 | 3.00% | 1.36% |
| 2. <u>Evidence Published in Zepp Article^{-f/}</u> | | | |
| | | | Risk Premium for Small Water Utilities |
| Estimated risk premium for small water utilities | | | 0.99% |

Notes and Sources:

- a/ Data from Table 7-11 of Morningstar 2010 SBBI Valuation Edition Yearbook.
- b/ Companies with market capitalization between \$1,600 million and \$5,936 million included in the Morningstar 2010 study.
- c/ Companies with market capitalization between \$431 million and \$1,600 million. included in the Morningstar 2010 study.
- d/ Companies with market capitalization less than \$431 million included in study.
- e/ Computed as the difference between 3.00% and 1.64%. Does not reflect differences in risk due to differences in betas. Data provided in Table 7-10 of the same study, but based on betas estimated with a different method, indicate a size risk premium of 1.45%.
- f/ From Table 2 in T.M. Zepp, "Utility Stocks and the Size Effect--Revisited," *The Quarterly Review of Economics and Finance*, 43 (2003), 578-582.

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Arizona Water Company

Table 7

Current Annualized Average Dividend Yields of Utilities in the Water Utilities Sample

| | 3-Month Average D ₀ /P ₀ (a) | 6-Month Average D ₀ /P ₀ (b) |
|---------------------------------|---|---|
| 1 American States Water | 3.15% | 3.10% |
| 2 American Water Works Co., Inc | 4.03% | 4.26% |
| 3 Aqua America | 2.99% | 3.22% |
| 4 California Water Service | 3.45% | 3.40% |
| 5 Connecticut Water Service | 4.19% | 4.30% |
| 6 Middlesex Water | 4.43% | 4.54% |
| 7 SJW Corporation | 2.99% | 2.84% |
| Average | 3.60% | 3.67% |

Source:

_a/ For periods ending October 31, 2010.

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Arizona Water Company

Table 8

**Comparison of Analysts' Forecasts of Future Growth
With Estimates of Growth Based on Past Growth in
DPS, EPS and Retained Earnings Made by California PUC Staff^{a/}**

| | | <u>Application Number</u> | <u>Date</u> | <u>CPUC Staff Estimates of Growth Based on Past Data</u> | | <u>Average of Analysts' Forecasts of Growth</u> | <u>Are Forecasts Comparable to Past Growth?</u> |
|-----------------------------|----------------------------|-------------------------------|---------------|--|-------------------------------|---|---|
| | | | | <u>Retained Earnings</u> | <u>DPS and EPS Growth</u> | | |
| <u>Period: 1992 to 1998</u> | | | | | | | |
| 1 | Valencia Water Company | A.92-01-022 | June 1992 | 3.6% | 5.9% | 3.9% | yes |
| 2 | Dominguez Water Corp | A.92-03-040 | June 1992 | 3.6% | 5.9% | 4.1% | yes |
| 3 | California-American Water | A.92-03-030 | July 1992 | 3.6% | 5.9% | 4.1% | yes |
| 4 | San Gabriel Valley Water | A.92-09-032 | April 1993 | 3.5% | 6.0% | 4.5% | yes |
| 5 | Park Water Company | A.94-03-038 | June 1994 | 2.7% | 4.5% | 4.2% | yes |
| 6 | Valencia Water Company | A.94-04-033 | Aug 1994 | 3.3% | 4.5% | 4.2% | yes |
| 7 | Southern Calif Water | A.95-03-013 | July 1995 | 2.7% | 4.6% | 3.3% | yes |
| 8 | San Gabriel Valley Water | A.95-09-010 | Dec 1995 | 3.6% | 4.6% | 4.0% | yes |
| 9 | California -American Water | A.95-02-016 | May 1995 | 3.0% | 4.6% | 3.8% | yes |
| 10 | California -American Water | A.96-03-008 | June 1996 | 2.8% | 3.8% | 3.6% | yes |
| 11 | Park Water Company | A.97-03-032 | August 1997 | 2.9% | 4.5% | 3.4% | yes |
| 12 | Southern Calif Water | A.98-03-029 | July 1998 | 2.7% | 4.6% | 3.6% | yes |
| <u>Period: 2000 to 2007</u> | | | | | | | |
| 1 | Park Water | A.00-03-022 | July 2000 | 2.5% | 4.8% | 5.2% | no |
| 2 | California Water Service | A.01-09-062 | March 2002 | 3.1% | 4.2% | 6.3% | no |
| 3 | Park Water | A.02-03-046 | July 2002 | 3.3% | 2.9% | 5.4% | no |
| 4 | Valencia Water Company | A.02-05-013 | Sept 2002 | 3.4% | 2.9% | 6.5% | no |
| 5 | California-American Water | A.02-09-030 | March 2003 | 3.1% | 2.4% | 6.2% | no |
| 6 | Southern Calif Water | A.02-11-007 | April 2003 | 3.1% | 2.4% | 5.6% | no |
| 7 | San Gabriel Valley Water | A.02-11-044 | July 2003 | 3.0% | 3.3% | 6.2% | no |
| 8 | San Jose Water | A-03-05-035 | November 2003 | 3.0% | 3.3% | 6.1% | no |
| 9 | California -American Water | A.03-07-036 | January 2004 | 2.9% | 3.4% | 6.3% | no |
| 10 | California -American Water | A.04-03-023 | July 2004 | 2.9% | 2.8% | 6.7% | no |
| 11 | California-American Water | A.04-04-040 | November 2004 | 2.8% | 2.9% | 7.0% | no |
| 12 | Suburban Water System | A.05-08-034 | November 2005 | 2.8% | 4.2% | 8.3% | no |
| 13 | San Jose Water | A.06-02-014 | June 2006 | 2.4% | 3.7% | 7.9% | no |
| 14 | Golden State Water | A.07-01-009 | May 2007 | 3.1% | 5.0% | 8.9% | no |

Notes and Sources:

a/ All growth rates are growth rates based on data reported in California PUC Staff Cost of Capital Reports.

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Arizona Water Company

Table 9

Analysts' Forecasts of Growth for DCF Model

| | <u>Zack's^{-a/}</u> | <u>Yahoo! Finance^{-a/}</u> | <u>Reuters^{-a/}</u> | <u>Value Line^{-b/}</u> | <u>Average</u> |
|----------------------------------|-----------------------------|---|------------------------------|-------------------------------------|----------------|
| 1 American States Water | 7.5% | 6.3% | 6.3% | 8.0% | 7.0% |
| 2 American Water Works Co., Inc. | 8.9% | 10.5% | 10.9% | 7.0% | 9.3% |
| 3 Aqua America | 6.0% | 6.7% | 7.3% | 11.0% | 7.7% |
| 4 California Water Service | 4.0% | 8.7% | 8.7% | 6.0% | 6.9% |
| 5 Connecticut Water Service | <u>-c/</u> | 15.0% | 8.0% | <u>-c/</u> | 11.5% |
| 6 Middlesex Water | <u>-c/</u> | 8.0% | nmf | <u>-c/</u> | 8.0% |
| 7 SJW Corporation | <u>-c/</u> | 14.0% | nmf | <u>-c/</u> | 14.0% |
| Simple Average | | | | | 9.2% |
| Weighted Average | | | | | 8.4% |

Sources and Notes:

a/ Reported on the Internet, November 3, 2010.

b/ Reported by Value Line October 22, 2010. Forecast for American Water Works is derived from Value Line's forecast of EPS for 2014.

c/ Analysts' consensus forecasts are not available at this time.

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Table 10

**DCF Estimates Based on Data for the Water Utilities Sample and
Conceptually Correct Growth Rate Estimates**

| | | |
|--|-------|----------|
| 3-Month Average Current Yield ^{-a/} | 3.60% | -a/ |
| Growth Rate | 8.43% | -b/ |
| Expected Yield | 3.91% | -c/ |
| ROE | 12.3% | -d/ |
| | | |
| 6-Month Average Current Yield ^{-a/} | 3.67% | -a/ |
| Growth Rate | 8.43% | -b/ |
| Expected Yield | 3.98% | -c/ |
| ROE | 12.4% | -d/ |
| | | |
| <i>Benchmark Range of ROE Estimates for the Water Utilities Sample</i> | 12.3% | to 12.4% |

Notes and Sources:

- a/ The 3-month and 6-month yields reported in Table 7.
time value of money.
- b/ Reported in Table 9. To be conservative, the smaller of the simple
average or the weighted average.
- c/ Expected yield = $D_1/P_0 = D_0/P_0 * (1 + g)$.
- d/ $ROE = D_1/P_0 + g$

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Table 11

**DCF Estimates Based on Data for the Water Utilities Sample
Conservative Estimates of Growth Rates^{-e/}**

| | | |
|--|--------------|-----|
| 3-Month Average Current Yield ^{-a/} | 3.60% | -a/ |
| Growth Rate ^{-b/} | 7.69% | -b/ |
| Expected Yield | 3.88% | -c/ |
| ROE | <u>11.6%</u> | -d/ |

| | | |
|---|--------------|-----|
| 12-Month Average Current Yield ^{-a/} | 3.67% | -a/ |
| Growth Rate ^{-b/} | 7.69% | -b/ |
| Expected Yield | 3.95% | -c/ |
| ROE | <u>11.6%</u> | -d/ |

Benchmark Range of ROE Estimates for the Water Utilities Sample 11.6% to 11.6%

Notes and Sources:

- a/ The 3-month and 6-month yields reported in Table 7.
- b/ Average of past growth from Table 5 and weighted-forecast of growth from Table 9.
- c/ Expected yield = $D_1/P_0 = D_0/P_0 * (1 + g)$.
- d/ $ROE = D_1/P_0 + g$

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Table 12

**Cost of Equity for Water Utilities Sample
Based on the Traditional Capital Asset Pricing Model
and Long-Horizon Market Risk Premium**

| | |
|---|-------|
| Risk Free Rate ^{a/} | 5.03% |
| Beta ^{b/} | 0.76 |
| Market Risk Premium ^{c/} | 6.7% |
| Cost of Equity for the Water Utilities Sample | 10.2% |
| Indicated Cost of Equity for Arizona Water | 10.7% |

Sources and Notes:

a/ Source is Table 2.

b/ Source is Table 4.

c/ Morningstar estimate of MRP reported in Table 5-2 of Ibbotson SBBI 2010 Valuation Yearbook.

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Table 13

Cost of Equity for Water Utilities Sample Based on the Traditional Capital Asset Pricing Model and Recent Market Risk Premium

| | |
|---|-------|
| Risk Free Rate ^{a/} | 5.03% |
| Beta ^{b/} | 0.76 |
| Market Risk Premium ^{c/} | 9.4% |
| Cost of Equity for the Water Utilities Sample | 12.2% |
| Indicated Cost of Equity for Arizona Water | 12.7% |

Sources and Notes:

a/ Source is Table 2.

b/ Source is Table 4.

c/ Source is the 5-year average developed in Table 15.

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Table 14

ACC Staff Method: Implied Market Risk Premium Derived from Value Line Forecasts Presented in Weekly Summary & Index Report

| | |
|---|-------|
| Estimated Appreciation Potential for 1700 Stocks During the Next 3 to 5 Years ^{-a/} | 60% |
| Indicated Annual Appreciation | 12.5% |
| Expected Dividend Yield ^{-a/} | 2.1% |
| Expected Return for 1700 Stocks $E(R_M)$ | 14.6% |
| Expected RF ^{-b/} | 5.1% |
| Estimate of MRP $[E(R_M) - RF]$ | 9.5% |

Notes and Sources:

a/ From Value Line Summary and Index, cover page dated
October 29, 2010.

b/ From Table 2.

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Table 15

Determination of Average Risk Premiums Based on DCF Analyses
of the Value Line Industrial Composite: 1984 to 2010

| | Study Date | Dividend Yield | Average of Forecasted EPS and BR Growth | DCF Equity Cost | Long-term Treasury Lag 1 Mnth | Risk Premium |
|----|---------------|-------------------|--|-----------------------|-------------------------------------|-----------------|
| 1 | 1/84 | 4.00% | 9.32% | 13.32% | 11.88% | 1.44% |
| 2 | 1/85 | 3.80% | 12.06% | 15.86% | 11.52% | 4.34% |
| 3 | 1/86 | 3.80% | 10.11% | 13.91% | 9.54% | 4.37% |
| 4 | 2/87 | 3.00% | 9.48% | 12.48% | 7.39% | 5.09% |
| 5 | 2/88 | 3.10% | 11.25% | 14.35% | 8.83% | 5.52% |
| 6 | 7/88 | 3.50% | 8.26% | 11.76% | 9.00% | 2.76% |
| 7 | 2/89 | 3.50% | 10.01% | 13.51% | 8.93% | 4.58% |
| 8 | 2/90 | 3.20% | 7.88% | 11.08% | 8.26% | 2.82% |
| 9 | 1/91 | 3.70% | 9.08% | 12.78% | 8.24% | 4.54% |
| 10 | 2/92 | 2.80% | 10.06% | 12.86% | 7.58% | 5.28% |
| 11 | 2/93 | 2.90% | 7.69% | 10.59% | 7.34% | 3.25% |
| 12 | 2/94 | 3.00% | 10.87% | 13.87% | 6.39% | 7.48% |
| 13 | 2/95 | 2.70% | 11.25% | 13.95% | 7.97% | 5.98% |
| 14 | 3/96 | 2.70% | 12.49% | 15.19% | 6.03% | 9.16% |
| 15 | 2/97 | 2.40% | 11.96% | 14.36% | 6.91% | 7.45% |
| 16 | 1/98 | 1.50% | 12.95% | 14.45% | 6.07% | 8.38% |
| 17 | 1/99 | 1.30% | 13.81% | 15.11% | 5.36% | 9.75% |
| 18 | 2/00 | 0.80% | 12.58% | 13.38% | 6.86% | 6.52% |
| 19 | 7/00 | 1.00% | 12.49% | 13.49% | 6.28% | 7.21% |
| 20 | 2/01 | 1.20% | 10.76% | 11.96% | 5.65% | 6.31% |
| 21 | 7/01 | 1.20% | 10.07% | 11.27% | 5.82% | 5.45% |
| 22 | 1/02 | 1.20% | 8.96% | 10.16% | 5.76% | 4.40% |
| 23 | 8/02 | 1.60% | 7.85% | 9.45% | 5.51% | 3.94% |
| 24 | 1/03 | 1.60% | 7.41% | 9.01% | 5.01% | 4.00% |
| 25 | 7/03 | 1.50% | 9.92% | 11.42% | 4.34% | 7.08% |
| 26 | 3/04 | 1.60% | 9.27% | 10.87% | 4.94% | 5.93% |
| 27 | 10/04 | 1.80% | 9.57% | 11.37% | 4.89% | 6.48% |
| 28 | 4/05 | 1.90% | 8.95% | 10.85% | 4.89% | 5.96% |
| 29 | 11/05 | 2.10% | 11.03% | 13.13% | 4.74% | 8.39% |
| 30 | 5/06 | 2.10% | 9.28% | 11.38% | 5.22% | 6.16% |
| 31 | 11/06 | 2.20% | 12.03% | 14.23% | 4.94% | 9.29% |
| 32 | 5/07 | 2.50% | 11.13% | 13.63% | 4.87% | 8.76% |
| 33 | 11/07 | 1.60% | 11.93% | 13.53% | 4.77% | 8.76% |
| 34 | 5/08 | 1.80% | 14.08% | 15.88% | 4.44% | 11.44% |
| 35 | 11/08 | 2.80% | 11.89% | 14.69% | 4.17% | 10.52% |
| 36 | 5/09 | 2.80% | 12.70% | 15.50% | 3.76% | 11.74% |
| 37 | 11/09 | 2.40% | 11.22% | 13.62% | 4.19% | 9.43% |
| 38 | 8/10 | 2.00% | 10.24% | 12.24% | 3.99% | 8.25% |

Averages for:

| | |
|--------------------------|------|
| All years (1987-2010) | 6.5% |
| Last 5 years (2006-2010) | 9.4% |

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Table 16

Check on CAPM: Risk Premium Analysis Using Authorized Returns on Equity As Surrogates for the Costs of Equity for the Water Utilities Sample 2000 - 2009

| | Authorized Returns on Equity ^{a/} | 30-Year Treasury Rates ^{b/} | Risk Premiums |
|------|--|--------------------------------------|---------------|
| 2000 | 11.13% | 5.94% | 5.19% |
| 2001 | 10.89% | 5.49% | 5.40% |
| 2002 | 10.67% | 5.42% | 5.25% |
| 2003 | 10.67% | 5.05% | 5.62% |
| 2004 | 10.48% | 5.12% | 5.36% |
| 2005 | 10.48% | 4.56% | 5.92% |
| 2006 | 10.47% | 4.91% | 5.56% |
| 2007 | 10.45% | 4.84% | 5.61% |
| 2008 | 10.11% | 4.28% | 5.83% |
| 2009 | 10.11% | 4.08% | 6.03% |
| | 10-Year Average Premium | 4.97% | 5.58% |
| | 5-year Average Premium | 4.53% | 5.79% |
| | Average of forecasted interest rates for 2011-2013 ^{c/} | | 5.03% |
| | Projected Returns on Equity | | |
| | 10-Year Average | | 10.6% |
| | 5-Year Average | | 10.8% |

Notes and Sources:

a/ Average of ROEs authorized at beginning of the indicated year as reported by AUS (formerly CA Turner) Utility Reports for various years for the water utilities sample.

b/ Reported by Federal Reserve or implied from 20-year Treasury rates .

c/ Source is Table 2.

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Table 18

California Division of Ratepayer Advocates Staff Company-Specific Risk Analysis Applied to Arizona Water
Comparison to California Class A Water Utilities

| California Class A Water Utilities ^{a/} | | 2004 | 2005 | 2006 | 2007 | 2008 | 5-Year Average | TEST #1 Average Over (Under) Performance | Standard Deviation | TEST #2 Coeff. Of Variation |
|---|--|--------|--------|--------|--------|------------------------------|-------------------|---|-----------------------|-----------------------------------|
| Suburban Water System ^{b/} | Earned ROE | 16.91% | 17.74% | 18.10% | 19.16% | 19.37% | 18.26% | 8.35% | 1.02% | 0.06 |
| Response to VCC-1-8 (2003-2007) | Authorized ROE | 9.84% | 9.84% | 9.84% | 10.00% | 10.00% | 9.90% | | | |
| San Jose Water Company | Earned ROE | 8.93% | 7.97% | 9.70% | 10.33% | 9.68% | 9.32% | -0.67% | 0.91% | 0.10 |
| Response to DRA-1-8 (2004-2008) | Authorized ROE | 9.90% | 9.90% | 9.90% | 10.13% | 10.13% | 9.99% | | | |
| San Gabriel Valley Water Company | Earned ROE | 10.92% | 14.24% | 11.26% | 8.66% | 11.41% | 11.30% | 1.22% | 1.99% | 0.18 |
| Response to DRA-1-8 (2004-2008) | Authorized ROE | 10.10% | 10.10% | 10.00% | 10.00% | 10.20% | 10.08% | | | |
| Park Water Company | Earned ROE | 9.42% | 8.61% | 11.55% | 9.69% | 6.03% | 9.06% | -1.09% | 2.01% | 0.22 |
| Response to DRA-1-8 (2004-2008) | Authorized ROE | 10.13% | 10.13% | 10.15% | 10.18% | 10.18% | 10.15% | | | |
| Valencia Water Company | Earned ROE | 8.87% | 5.26% | 7.85% | 12.51% | 8.80% | 8.66% | -1.25% | 2.60% | 0.30 |
| Response to DRA-1-8 (2004-2008) | Authorized ROE | 9.72% | 9.72% | 9.72% | 10.19% | 10.19% | 9.91% | | | |
| | Adjusted Avg ^{b/} Adjusted Avg ^{b/} | | | | | Earned ROE Authorized ROE | 9.58% 10.03% | -0.45% | Average CV | 0.20 |
| | | 2005 | 2006 | 2007 | 2008 | 2009 | 5-Year Average | TEST #1 | | TEST #2 |
| Arizona Water | Earned ROE | 8.84% | 9.06% | 5.46% | 4.22% | 4.25% | 6.37% | -3.04% | 2.41% | 0.38 |
| | Authorized ROE | 9.41% | 9.41% | 9.41% | 9.41% | 9.41% | 9.41% | | | |
| Relative Risk of Arizona Water Compared to Relative Risk of the Class A water utilities | | | | | | | | 6.8 | | 1.9 |
| Relative Risk of Arizona Water Compared to Relative Risk of Valencia Water Company | | | | | | | | 2.4 | | 1.3 |
| Risk Premium for Arizona Water indicated by California DRA Staff Analysis | | | | | | | | 61 | | 32 |

Notes and Sources:

a/ Attachment JRW-13, Exhibit DRA-1. CPUC Application 09-05-001. et. al.

b/ To be conservative, Suburban Water is not included in averages.

c/ Comparable five years of data used for Arizona Water.

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Table 19

California Division of Ratepayer Advocates Staff Company-Specific Risk Analysis Applied to Arizona Water Comparison to Water Utilities Sample Adopted to Determine Benchmark Cost of Equity Estimates

| Water Utilities Sample ^{a/} | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | | 5-Year Average | | TEST #1 | TEST #2 | |
|--|------------|----------------|----------------|----------------|------------|----------------|----------------|----------------|------------|----------------|----------------|----------------|----------------------------------|--------------------|---------------------|
| | Earned ROE | Authorized ROE | Earned ROE | Authorized ROE | Earned ROE | Authorized ROE | Earned ROE | Authorized ROE | Earned ROE | Authorized ROE | Earned ROE | Authorized ROE | Average Over (Under) Performance | Standard Deviation | Coeff. Of Variation |
| American States Water | 10.40% | 10.00% | 8.40% | 9.87% | 9.30% | 10.10% | 7.20% | 10.10% | 8.82% | 10.50% | 8.82% | 10.11% | -1.29% | 1.18% | 0.13 |
| Aqua America, Inc. | 11.50% | 10.08% | 11.00% | 10.08% | 10.00% | 10.10% | 9.60% | 10.18% | 9.60% | 10.20% | 10.34% | 10.13% | 0.21% | 0.86% | 0.08 |
| California Water Service Group | 9.30% | 10.10% | 8.40% | 10.10% | 4.90% | 10.20% | 10.10% | 10.20% | 9.80% | 10.20% | 8.50% | 10.16% | -1.66% | 2.11% | 0.25 |
| Connecticut Water Services, Inc. | 12.00% | 12.70% | 4.20% | 12.70% | 8.90% | 10.13% | 9.20% | 10.13% | 9.78% | 10.13% | 8.82% | 11.16% | -2.34% | 2.85% | 0.32 |
| Middlesex Water Company | 8.40% | 10.04% | 10.00% | 10.04% | 8.80% | 10.00% | 8.80% | 10.00% | 7.04% | 10.00% | 8.61% | 10.02% | -1.41% | 1.06% | 0.12 |
| SJW Corp. | 11.50% | 9.90% | 18.20% | 10.10% | 8.30% | 10.13% | 11.20% | 10.13% | 5.98% | 10.13% | 11.04% | 10.08% | 0.96% | 4.60% | 0.42 |
| | Average | | Average | | Average | | Average | | Average | | Average | | Average | Average CV | |
| | Earned ROE | | Authorized ROE | | Earned ROE | | Authorized ROE | | Earned ROE | | Authorized ROE | | -0.92% | 10.28% | |
| | 9.35% | | 10.28% | | 9.35% | | 10.28% | | 9.35% | | 10.28% | | 0.22 | | |
| Arizona Water ^{b/} | 2005 | | 2006 | | 2007 | | 2008 | | 2009 | | 5-Year Average | | TEST #1 | TEST #2 | |
| | 8.84% | | 9.06% | | 5.46% | | 4.22% | | 4.25% | | 6.37% | | -3.04% | 2.41% | |
| | 9.41% | | 9.41% | | 9.41% | | 9.41% | | 9.41% | | 9.41% | | 0.38 | | |
| Relative Risk of Arizona Water Compared to Relative Risk of Water Utilities Sample | | | | | | | | | | | | | 3.3 | 1.7 | |

Notes and Sources:

- a/ Attachment JRW-13, Exhibit DRA-1. CPUC Application 09-05-001, et. al. for data through 2008. Data for 2009 from AUS Utility Reports and SEC 10 K's.
- b/ American Water Works not included due to lack of data. Pennichuck and Southwest Water were in outside expert's sample. They are not included because they are not generally included by Arizona Corporation Commission Staff in an appropriate water utilities s+A18sample.
- c/ Most recent five years of data for Arizona Water.

20

Arizona Water Company

Table 20

Summary Table: Estimated Costs of Equity for Arizona Water Company

| | Estimates of Benchmark Cost of Equity for Water Utilities Sample | | Estimates of the Cost of Equity for Arizona Water ^{a/} | | | |
|--|--|----|---|-------|----|-------|
| <u>DCF Estimates</u> | | | | | | |
| DCF analysis -- Table 10 | 12.3% | to | 12.4% | 12.8% | to | 12.9% |
| DCF analysis -- Table 11 | 11.6% | to | 11.6% | 12.1% | to | 12.1% |
| DCF Average | 12.0% | | 12.5% | | | |
| <u>CAPM Estimates</u> | | | | | | |
| CAPM -- Table 12 | 10.2% | | 10.7% | | | |
| CAPM -- Table 13 | 12.2% | | 12.7% | | | |
| CAPM Average | 11.2% | | 11.7% | | | |
| <u>Risk Premium Checks on CAPM Estimates</u> | | | | | | |
| Check on CAPM -- Table 16 | 10.6% | to | 10.8% | 11.1% | to | 11.3% |
| Check on CAPM -- Table 17 | 11.0% | to | 12.2% | 11.5% | to | 12.7% |
| Range of checks on CAPM | 10.6% | to | 12.2% | 11.1% | to | 12.7% |
| <u>Range of Cost of Equity Estimates^{b/}</u> | 10.9% to 12.3% | | 11.4% to 12.8% | | | |
| <u>Recommended ROE</u> | | | 12.1% | | | |

Notes:

a/ Arizona Water cost of equity estimates include a 50 basis point risk premium.

b/ Cost of Equity determined with Staff method of giving equal weight to DCF and CAPM estimates.

11/21/2010

TMZ-3



NORTH-HOLLAND

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The QUARTERLY REVIEW
Of ECONOMICS
And FINANCE

Short communication

Utility stocks and the size effect—revisited

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Abstract

Wong concluded there is weak empirical support that firm size is a missing factor from the capital asset pricing model for industrial stocks but not for utility stocks. Her weak results, however, do not rule out the possibility of a small firm effect for utilities. The issue she addressed has important financial implications in regulated proceedings that set rates of return for utilities. New studies based on different size water utilities are presented that do support a small firm effect in the utility industry.
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Keywords: Utility stocks; Beta risk; Firm size

Annie Wong concludes there is some weak evidence that firm size is a missing factor from the capital asset pricing model (“CAPM”) for industrial stocks but not for utility stocks (Wong, 1993, p. 98). This “firm size effect” is an observation that small firms tend to earn higher returns than larger firms after controlling for differences in estimates of beta risk in the CAPM. Wong notes that if the size effect exists, it has important implications and should be considered by regulators when they determine fair rates of return for public utilities. This paper re-examines the basis for her conclusions and presents new information that indicates there is a small firm effect in the utility sector.

1. Reconsideration of the evidence provided by Wong

Wong relies on Barry and Brown (1984) and Brauer (1986) to suggest the small firm effect may be explained by differences in information available to investors of small and large firms.

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She states that requirements to file reports and information generated during regulatory proceedings indicate the same amount of information is available for large and small utilities and thus, if the differential information hypothesis explains the small firm effect, then the uniformity of information available among utility firms would suggest the size effect should not be observed in the utility industry. But contrary to the facts she assumes, there are differences in information available for large and small utilities. More parties participate in proceedings for large utilities and thus generate more information. Also, in some jurisdictions smaller utilities are not required to file all of the information that is required of larger firms. Thus, if the small firm effect is explained by differential information, contrary to Wong's hypothesis, differences in available information suggests there is a small firm effect in the utility industry. Wong did not discuss other potential explanations of the small firm effect for utilities.²

Wong's empirical results are not strong enough to conclude that beta risks of utilities are unrelated to size. In the period 1963–1967, when monthly data were used to estimate betas, her estimates of utility betas as well as industrial betas increased as the size of the firms decreased, but she did not find the same inverse relationship between size and beta risk for utilities in other periods. Being unable to demonstrate a relationship between size and beta in other periods may be the result of Wong using monthly, weekly and daily data to make those beta estimates. Roll (1980) concluded trading infrequency seems to be a powerful cause of bias in beta risk estimates when time intervals of a month or less are used to estimate betas for small stocks. When a small stock is thinly traded, its stock price does not reflect the movement of the market, which drives down the apparent covariance with the market and creates an artificially low beta estimate.

Ibbotson Associates (2002) found that when annual data are used to estimate betas, beta estimates for the smaller firms increase more than beta estimates for larger firms. Table 1 compares Value Line (2000) beta estimates for three relatively small water utilities that are made with weekly data and an adjusted beta estimated with pooled annual data for the utilities for the 5-year period ending in December 2000. In making the latter estimate, it is assumed that the underlying beta for each of water utilities is the same. The *t*-statistics for the unadjusted beta

Table 1
Beta estimates reported by Value Line and estimated with pooled annual returns for relatively small water utilities

| | Value Line ^a | Estimated with annual data ^b |
|---------------------------|-------------------------|--|
| Connecticut Water Service | 0.45 | |
| Middlesex Water | 0.45 | |
| SJW Corporation | 0.50 | |
| Average | 0.47 | 0.78 |
| <i>t</i> -statistic | | 2.72 ^{c,d} |

^a As reported in Value Line (2000). Betas estimated with 5 years of weekly data.

^b Estimated with pooled annual return premiums for the 5-year period ending December 2000. Proxy market returns are total returns for the S&P 500 index. Dummy variable in 1999 to reflect the proposed acquisition of SJW Corporation included in analysis.

^c Significant at the 95% level.

^d The *t*-statistic for the null hypothesis that the true beta is 0.18 (the derived unadjusted Value Line beta) when the estimated betas is 0.65 (the unadjusted estimated beta) is 1.97. It is significant at the 95% level.

estimate is reported in parentheses. As was found by Ibbotson Associates (2002) for stocks in general, when annual data are used to estimate betas for small utility stocks, the beta estimate increases.

Wong used the Fama and MacBeth (1973) approach to estimate how well firm size and beta explain future returns in four periods. She reports weak empirical results for both the industrial and utility sectors. In every one of the statistical results reported for utilities, the coefficient for the size effect has a negative sign as would be expected if there is a size effect in the utility industry but only one of the results was found to be statistically significant at the 5% level. With the industrial sector, though she found two cases to have a significant size effect, a negative sign for the size coefficient occurred only 75% of the time. What is puzzling is that with these weak results, Wong concludes the analysis provides support for the small firm effect for the industrial industry but no support for a small firm effect for the utility industry.

2. New evidence on risk premiums required by small utilities

Two other studies support a conclusion that small utilities are more risky than larger ones. A study made by Staff of the Water Utilities Branch of the California Public Utilities Commission Advisory and Compliance Division (CPUC Staff, 1991) used proxies for beta risk and determined small water utilities were more risky than larger water utilities. Part of the difficulty with examining the question of relative risk of utilities is that the very small utilities are not publicly-traded. This CPUC Staff study addressed that concern by computing proxies for beta risk estimated with accounting data for the period 1981–1991 for 58 water utilities. Based on that analysis, CPUC Staff concluded that smaller water utilities were more risky and required higher equity returns than larger water utilities. Following 8 days of hearings and testimony by 21 witnesses regarding this study, it was adopted by the California Public Utilities Commission in CPUC Decision 92-03-093, dated March 31, 1992.

Table 2 provides the results of another study of differences in required returns estimated from discounted cash flow (“DCF”) model estimates of the costs of equity for water utilities of different sizes. The study compares average estimates of equity costs for two smaller water utilities, Dominguez Water Company and SJW Corporation, with equity cost estimates for two larger companies, California Water Service and American States Water, for the period 1987–1997. All four utilities operated primarily in the same regulatory jurisdiction during that period. Estimates of future growth are required to make DCF estimates. Gordon, Gordon, and Gould (1989) found that a consensus of analysts’ forecasts of earnings per share for the next 5 years provides a more accurate estimate of growth required in the DCF model than three different historical measures of growth. Unfortunately, such analysts’ forecasts are not generally available for small utilities and thus this study assumes, as was assumed by staff at the regulatory commission, that investors relied upon past measures of growth to forecast the future. The results in Table 2 show that the smaller water utilities had a cost of equity that, on average, was 99 basis points higher than the average cost of equity for the larger water utilities. This result is statistically significant at the 90% level. In terms of the issues being addressed by Wong, the 99 basis points could be the result of differences in beta risk, the small firm effect or some combination of the two.

Table 2
Small firm equity cost differential: case study based on a comparison of DCF equity cost estimates for larger and smaller California water utilities (1987-1997)

| | Larger water utilities ^a | | | Smaller water utilities ^b | | | Smaller utilities minus larger utilities |
|--------------------|-------------------------------------|-----------------------------------|---------------------------------------|--------------------------------------|-----------------------------------|---------------------------------------|--|
| | D ₀ /P ₀ (%) | Estimated growth (%) ^c | Equity cost estimate (%) ^d | D ₀ /P ₀ (%) | Estimated growth (%) ^c | Equity cost estimate (%) ^d | |
| 1987 | 6.60 | 7.17 | 14.24 | 5.38 | 10.06 | 15.98 | 1.74 |
| 1988 | 6.75 | 6.30 | 13.48 | 5.81 | 9.08 | 15.42 | 1.94 |
| 1989 | 7.10 | 6.30 | 13.84 | 6.47 | 7.00 | 13.93 | 0.09 |
| 1990 | 7.24 | 6.19 | 13.87 | 6.96 | 7.51 | 14.99 | 1.11 |
| 1991 | 6.94 | 6.29 | 13.67 | 6.64 | 6.24 | 13.30 | -0.36 |
| 1992 | 6.18 | 5.96 | 12.50 | 6.50 | 6.71 | 13.65 | 1.14 |
| 1993 | 5.32 | 5.68 | 11.30 | 5.49 | 6.31 | 12.15 | 0.85 |
| 1994 | 6.03 | 4.40 | 10.70 | 5.80 | 4.86 | 10.94 | 0.25 |
| 1995 | 6.44 | 3.86 | 10.55 | 6.44 | 4.88 | 11.64 | 1.09 |
| 1996 | 5.60 | 4.06 | 9.88 | 5.77 | 5.58 | 11.67 | 1.79 |
| 1997 | 4.93 | 3.31 | 8.40 | 4.52 | 4.89 | 9.64 | 1.23 |
| Average difference | | | | | | | 0.99 |
| t-statistic | | | | | | | 1.405 ^e |

Limited to period for which Dominguez Water Company data were available. 1998 excluded due to pending buyout.

^a American States Water and California Water Service.

^b Dominguez Water Company and SJW Corporation.

^c Average of 5- and 10-year dividends per share growth, 10-year earnings per share growth and estimates of sustainable growth from internal and external sources for the most recent 10-year period when data are available (1991-1997), otherwise most recent 5-year period (1987-1990).

^d DCF equity cost as computed by California PUC staff: $k = (D_0/P_0) \times (1 + g) + g$.

^e Significant at the 90% level.

3. Concluding remarks

Wong's concluding remarks should be re-examined and placed in perspective. She noted that industrial betas tend to decrease with increases in firm size but the same relationship is not found in every period for utilities. Had longer time intervals been used to estimate betas, as was done in Table 1, she may have found the same inverse relationship between size and beta risk for utilities in other periods. She also concludes "there is some weak evidence that firm size is a missing factor from the CAPM for the industrial but not the utility stocks" (Wong, 1993, p. 98), but the weak evidence provides little support for a small firm effect existing or not existing in either the industrial or utility sector. Two other studies discussed here support a conclusion that smaller water utility stocks are more risky than larger ones. To the extent that water utilities are representative of all utilities, there is support for smaller utilities being more risky than larger ones.

Notes

1. Vice President.
2. The small firm effect could also be a proxy for numerous other omitted risk differences between large and small utilities. An obvious candidate is differentials in access to financial markets created by size. Some very small utilities are unable to borrow money without backing of the owner. Other small utilities are limited to private placements of debt and have no access to the more liquid financial markets available to larger utilities.

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TMZ-4

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

| | |
|--|--|
| In the Matter of the Application of San Jose Water Company (U168W) for Authority to Determine Its Cost of Capital and to Apply that Cost of Capital in Rates for the Period From January 1, 2010 through December 31, 2012. | Application 09-05-001 (Filed May 1, 2009) |
| In the Matter of the Application of Valencia Water Company (U342W) for Authority to Adjust Its Cost of Capital and to Reflect That cost of Capital in Its Rates for the Period from January 1, 2010 through December 31, 2012. | Application 09-05-002 (Filed May 1, 2009) |
| Joint Application of Park Water Company (U314W) and Apple Valley Ranchos Water Company (U346W) for Authority to Establish Authorized Cost of Capital. | Application 09-05-003 (Filed May 1, 2009) |
| In the Matter of the Application of San Gabriel Valley Water Company (U337W) for an Authorized Cost of Capital for 2010 through 2012. | Application 09-05-004 (Filed May 1, 2009) |
| Application of Suburban Water Systems (U339W) For an Authorized Cost of Capital for Utility Operations for 2009. | Application 09-05-005 (Filed May 1, 2009) |

Testimony of

Dr. J. Randall Woolridge

on Behalf of the Division of Ratepayer Advocates

Cost of Capital

July 10, 2009

1 Q. PLEASE NOW REVIEW YOUR RELATIVE RISK STUDY OF THE CALIFORNIA
2 WATER COMPANIES.

3 A. To gauge the relative riskiness of the California water companies, I have performed a study
4 of the authorized versus earned ROEs for the five California water companies and the Water
5 Proxy Group. The results are presented on pages 3 (the five California Class A water
6 companies) and 4 (the Water Proxy Group) of Attachment JRW-13. I performed two risk
7 assessments. First, I compared the earned versus the authorized ROEs over the past five
8 years. In this test, under earning an authorized ROE is an indication of higher risk. Second,
9 I computed the Coefficient of Variation ("CV") of the earned ROEs over the past five years.
10 The CV, computed as the standard deviation (ROE)/mean (ROE), is a standardized measure
11 of volatility or dispersion. As such, it allows for comparison between observations. In this
12 test, a higher CV indicates higher risk.

13 With respect to earned versus authorized ROEs, the results for the California Water
14 companies are significantly affected by the very high ROEs for Suburban. Hence I am using
15 the median as a measure of central tendency. Over the past five years, the Class A California
16 Water Companies under earned their authorized ROEs, with a median level of
17 underperformance of -0.67%. The range goes from +8.35% for Suburban to -1.25% for
18 Valencia. By comparison, the median level of underperformance for the Water Proxy Group
19 is -1.70%. The range for the Water Proxy Group goes from +2.07% for SJW Corp. to -
20 5.03% for Southwest Water. As such, the level of underperformance is greater for the Water
21 Proxy Group than for the five Class A California Water Companies. In the second test, the
22 average CV for the five California Water Companies is 0.17, with a range from 0.06
23 (Suburban) to 0.30 (Park Water). The average CV for the Water Proxy Group is 0.28, with a
24 range from 0.08 (Aqua America) to 0.67 (Pennichuck). The CV test also indicates that the

1 riskiness of the Water Proxy Group is greater than the California Water Companies.

2

3 **Q. WHAT DO THESE RESULTS INDICATE ABOUT THE RISKINESS OF THE**
4 **CLASS A CALIFORNIA WATER COMPANIES RELATIVE TO THE WATER**
5 **PROXY GROUP?**

6 A. These results indicate that, on average, the Class A California water companies are less risky
7 than the Water Proxy Group. As such, the equity cost rate results for the Water Proxy Group
8 are applicable to the five Class A California water companies. The CPUC has traditionally
9 provided for a premium for smaller water companies. My relative risk studies indicate that
10 no such premium is needed. Nonetheless, the CPUC may be interested in assessing the
11 relative riskiness of the five Class A California water companies. To this end, I have
12 averaged the results of my two risk studies to assess the relative risk of the five Class A
13 California water companies. These results are presented Panel A of page 5 of Attachment
14 JRW-13. These results indicate that Suburban is the least risky of the five companies. San
15 Jose and San Gabriel are in the middle in terms of risk, and Park and Valencia are the riskiest
16 of the five.

17

18 **Q. BASED ON THESE RESULTS, WHAT RISK PREMIUM ADJUSTMENTS ARE**
19 **YOU MAKING TO THE BENCHMARK ROE OF 9.75% FOR THE FIVE CLASS A**
20 **WATER COMPANIES?**

21 A. Since the five Class A water companies are, overall, a little less risky than the Water Proxy
22 Group, you could argue that no risk adjustment is necessary. However, the range of the risk
23 premium study results indicates that some of the Class A water companies are somewhat
24 riskier than the average of the Water Proxy Group, and some are somewhat less riskier than

1 the average of the Water Proxy Group. Therefore, some form of adjustment may be in order.

2 Panel B on page 5 of Attachment JRW-13 shows a summary analysis. Park and
3 Valencia are rated the riskiest based on the average relative risk ranking. I propose a 25
4 basis points ("BPs") risk premium for these companies. However, since Park just got a risk-
5 reducing decoupling mechanism in the form of a Water Revenue Adjustment Mechanism
6 ("WRAM"), I am withholding the 25 BP risk adjustment for Park. The average relative risk
7 ranking results place San Jose and San Gabriel in the middle of the pack, and therefore I am
8 making no ROE adjustment for those two companies. Finally, Suburban's average relative
9 risk ranking clearly indicates a low risk profile. Therefore, I will make a 25 BP reduction to
10 the benchmark ROE to reflect the low level of risk for Suburban.

11 Thus, DRA's recommended ROEs for the utilities are: 1) Suburban – 9.50%; 2) San
12 Jose – 9.75%; 3) San Gabriel – 9.75%; 4) Park – 9.75%; and, 5) Valencia – 10.00%.

13
14 **Q. PLEASE ADDRESS UTILITIES' CLAIMS REGARDING UNIQUE BUSINESS AND**
15 **REGULATORY RISK.**

16 A. Witnesses for Park, Leigh K. Jordan (PWAV-1), San Gabriel, Michael L. Whitehead, (SG-
17 2), Suburban Robert Kelly (SUB-1), and Valencia Greg Milleman (VW-1) raise firm-
18 specific risk factors to support the ROE risk premiums being proposed by their cost of equity
19 expert witnesses. Park, San Gabriel, and Suburban fail to quantify what portion of the ROE
20 risk premium requested is associated with the unique business and regulatory firm-specific
21 risks they assert. Many of the arguments raised are not new and have been raised numerous
22 times by these and other water utilities in prior cost of capital proceedings, such as:

- 23 • Regulatory risk
24 • Risk of litigating water quality lawsuits
25 • Utility size and ownership structure

Relative Risk Study Using Earned and Authorized ROEs

California Water Companies

| | 2004 | | 2005 | | 2006 | | 2007 | | 2008 | | Average Over (Under) Performance | Standard Deviation | Coeff. Of Variation | |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|---------------------------|-----------------------|--|-----------------------|------------------------|--|
| | Earned ROE Authorized ROE | Average Performance | Standard Deviation | | | | |
| Suburban Water System ^a Response to YCC-1-B (2003-2007) | 16.91% 9.84% | 17.74% 9.84% | 18.10% 9.84% | 19.16% 10.00% | 19.37% 10.00% | 18.26% 9.90% | 8.35% | 1.02% | 0.06 | | | | | |
| San Jost Water Company Response to DRA-1-B (2004-2008) | 8.93% 9.90% | 7.97% 9.90% | 9.70% 9.90% | 10.33% 10.13% | 9.68% 10.13% | 9.32% 9.99% | -0.67% | 0.91% | 0.10 | | | | | |
| San Gabriel Valley Water Company Response to DRA-1-B (2004-2008) | 10.92% 10.10% | 14.34% 10.10% | 11.26% 10.00% | 8.66% 10.00% | 11.41% 10.20% | 11.30% 10.08% | 1.22% | 1.99% | 0.18 | | | | | |
| Park Water Company Response to DRA-1-B (2004-2008) | 9.42% 10.13% | 8.61% 10.13% | 11.58% 10.18% | 9.69% 10.18% | 6.03% 10.18% | 9.66% 10.15% | -1.09% | 2.01% | 0.22 | | | | | |
| Valencia Water Company Response to DRA-1-B (2004-2008) | 8.87% 9.72% | 5.26% 9.72% | 7.85% 9.72% | 12.51% 10.19% | 8.80% 10.19% | 8.66% 9.91% | -1.25% | 2.60% | 0.30 | | | | | |
| ^a Data for Suburban in 2003-2007 | | | | | | | | | | | | | | |
| | Average Authorized ROE | | Average Authorized ROE | | Average Authorized ROE | | Average Authorized ROE | | Average Authorized ROE | | Average CV | | 0.17 | |
| | 10.01% | | 10.01% | | 10.01% | | 10.01% | | 10.01% | | -0.67% | | | |
| | 9.32% | | 9.32% | | 9.32% | | 9.32% | | 9.32% | | | | | |

California Class A Water Company Cost of Capital Study
Attachment JRW-13
Summary of Company-Specific Risk Premium Analyses
Page 5 of 5

Summary of Company-Specific Risk Premium Analyses

Panel A
Risk Ranking

| | Earned Versus Authorized ROE | CV Earned ROE | Average Relative Risk Ranking |
|---|---|------------------------------|--|
| Suburban Water System | 1.0 | 1.0 | 1.0 |
| San Jose Water Company | 3.0 | 2.0 | 2.5 |
| San Gabriel Valley Water Company | 2.0 | 3.0 | 2.5 |
| Park Water Company | 4.0 | 5.0 | 4.5 |
| Valencia Water Company | 5.0 | 4.0 | 4.5 |

Panel B
Risk Premiums for Class A Water Companies

| | Average Relative Risk Ranking | ROE Premium/ Discount | Recommended ROE |
|---|--|--------------------------------------|----------------------------|
| Suburban Water System | 1.0 | -0.25% | 9.50% |
| San Jose Water Company | 2.5 | 0.00% | 9.75% |
| San Gabriel Valley Water Company | 2.5 | 0.00% | 9.75% |
| Park Water Company* | 4.5 | 0.00% | 9.75% |
| Valencia Water Company | 4.5 | 0.25% | 10.00% |

* Based on risk ranking, Park deserves a 25 basis point premium. But since Park now has a WRAM in place, the premium will not be added due to the risk reducing aspects of the WRAM

ARIZONA WATER COMPANY



Docket No. W-01445A-10-_____

W-01445A-10-0517

2010 RATE HEARING
For Test Year Ending 12/31/09

PREPARED
DIRECT TESTIMONY & EXHIBITS
OF
Fredrick K. Schneider

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1 **ARIZONA WATER COMPANY**

2 Direct Testimony of

3 **Fredrick K. Schneider**

4
5 **I. Introduction and Qualifications**

6 **Q. PLEASE STATE YOUR NAME, EMPLOYER AND OCCUPATION.**

7 A. My name is Fredrick K. Schneider. I am employed by Arizona Water Company
8 (the "Company") as Vice President of Engineering. My business address is 3805
9 N. Black Canyon Highway, Phoenix, Arizona 85015.

10 **Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND.**

11 A. I graduated in 1990 with a Bachelor of Science degree in Hydrology from the
12 College of Engineering and Mines at the University of Arizona, in Tucson,
13 Arizona. Additionally, I have taken graduate level classes at the University of
14 Phoenix.

15 **Q. PLEASE DESCRIBE YOUR WORK EXPERIENCE.**

16 A. In 1987, I began working for the United States Department of Agriculture
17 performing chemical and granular gradation laboratory soils analysis. In 1988, I
18 accepted a position with the City of Tucson as an Engineering Intern in their
19 Engineering department performing civil engineering site reviews, and later
20 transferred to the Water department working on groundwater modeling,
21 environmental remediation and groundwater contamination investigation until I
22 graduated from the University of Arizona in 1990.

23 Upon obtaining my degree, I joined Boyle Engineering Corporation in
24 Phoenix, Arizona as an Assistant Engineer and was later promoted to the
25 position of Associate Engineer. Boyle Engineering provides consulting
26 engineering services to the public and private sectors in the areas of water and
27 wastewater. During this time, I was involved in a variety of consulting
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1 assignments, including all phases of system planning and design,
2 reconnaissance level investigations, feasibility studies and construction phase
3 services, including water and wastewater master planning, groundwater supply
4 development, surface water supply development, storage reservoir design and
5 construction, treatment facilities, pipeline systems, wastewater collection,
6 treatment and disposal.

7 In 1995, I accepted a position with Wood, Patel and Associates in
8 Phoenix, Arizona. During that time, my duties consisted of engineering design
9 and project management for various water and wastewater pipeline feasibility
10 analyses, evaluation of alternatives, cost estimating, detailed hydraulic analysis
11 and master planning new developments ranging in size from several hundred to
12 several thousand acres.

13 In 1998, I joined Citizens Water Resources ("Citizens") as a Senior
14 Development Engineer. I was later promoted to the position of Development
15 Services Supervisor, where I negotiated development agreements, reviewed
16 water and wastewater master plans and facility infrastructure plans, and was
17 responsible for the inspection and approval of constructed facilities for projects
18 within the metropolitan Phoenix area. I became an employee of Arizona
19 American Water Company ("Arizona-American") when its parent company,
20 American Water Company, purchased the water and wastewater assets of
21 Citizens on January 15, 2001, and was subsequently promoted to the position of
22 Development Services Manager, responsible for the same duties described
23 above statewide. In 2003, I moved from engineering to the operations area when
24 I was promoted to the position of Manager of Arizona-American. In that position,
25 I was responsible for the operations of all of Arizona-American's water and
26 wastewater treatment facilities, distribution and collection facilities and customer
27 service. In May 2004, I was promoted to the position of Director of Engineering
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1 for American Water Company's Western Region, where my responsibilities
2 included overseeing all capital planning and engineering activities for American
3 Water Company's operations in Arizona, California, Hawaii, New Mexico and
4 Texas.

5 In October 2005, I accepted a position as an Associate of Brown and
6 Caldwell, managing the Phoenix Infrastructure department including the design,
7 project management and construction administration of water and wastewater
8 infrastructure projects within the metropolitan Phoenix area.

9 In August 2007, I joined Arizona Water Company as Vice President of
10 Engineering. My responsibilities now include capital planning, design and
11 construction management of all of the Company's engineering projects.

12 **Q. ARE YOU A MEMBER OF ANY PROFESSIONAL ORGANIZATIONS?**

13 A. Yes. I am a member of the American Water Works Association ("AWWA") and
14 the Arizona Water Association (formerly Arizona Water and Pollution Control
15 Association). I am also an active member of the Infrastructure Replacement
16 Group of the Blue Ribbon Panel on Sustainability, a panel formed to address
17 water sustainability that is jointly chaired by the Arizona Corporation Commission
18 (the "Commission"), the Arizona Department of Water Resources ("ADWR") and
19 the Arizona Department of Environmental Quality ("ADEQ").

20 **Q. ARE YOU A REGISTERED PROFESSIONAL ENGINEER?**

21 A. Yes. I have been a registered professional engineer in the State of Arizona
22 continuously since 1995.

23 **Q. DO YOU HAVE ANY OTHER CERTIFICATIONS?**

24 A. Yes. I am an ADEQ Grade 2 certified operator in Water and Wastewater
25 Treatment and a Grade 3 certified operator in Water Distribution and Wastewater
26 Collection.

1 **Q. HAVE YOU TESTIFIED PREVIOUSLY BEFORE THE COMMISSION?**

2 A. Yes. I have previously testified in rate proceedings and Certificate of
3 Convenience and Necessity ("CCN") hearings before the Commission. In
4 addition, I have testified in California before the California Public Utilities
5 Commission and prepared pre-filed testimony in Hawaii and New Mexico. I
6 testified in the Company's last rate application proceeding for the total Company
7 (see Docket No. W-01445A-08-0440).

8 **II. Purpose and Extent of Direct Testimony**

9 **Q. WHAT IS THE PURPOSE AND EXTENT OF YOUR DIRECT TESTIMONY?**

10 A. For ratemaking purposes, the Company's water systems are divided into three
11 groups, the Western, Eastern and Northern Groups. My testimony concerns the
12 Western Group, which is comprised of the Ajo, Pinal Valley and White Tank
13 water systems. The Pinal Valley water system ("PVWS") is comprised of the
14 Casa Grande, Coolidge and Stanfield water systems, which were consolidated in
15 Decision No. 71845. My direct testimony discusses critical and necessary post-
16 Test Year plant additions in the Pinal Valley and White Tank water systems and
17 at the Phoenix corporate office, the reasons why such additions should be
18 included in this rate case, the Company's planning and budgeting process for the
19 construction of plant additions and improvements and a description of the
20 Company-funded utility plant additions since the last rate proceeding. My direct
21 testimony also discusses proposed arsenic treatment plant additions in Pinal
22 Valley, transmission and distribution system maintenance costs, and the
23 Company's proposed surface water treatment plant and related water
24 infrastructure in Pinal Valley associated with the Off-Site Facilities Fee. The last
25 topic of my direct testimony discusses lost and unaccounted for water which I
26 characterize as system water losses throughout this direct testimony, the
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1 required service line and water main replacements required to reduce water loss
2 in the PVWS to comply with Commission directives in Decision No. 71845.

3 **III. Post-Test Year Plant Additions**

4 **Q. IS THE COMPANY PROPOSING ANY POST-TEST YEAR PLANT**
5 **ADDITIONS?**

6 A. Yes. The Company is proposing post-Test Year Plant Additions for the Pinal
7 Valley and White Tank water systems, as well as for the Phoenix Office.

8 **Q. PLEASE DESCRIBE THOSE ADDITIONS.**

9 A. The projects are identified and described below by water system. Exhibit FKS-1
10 contains detailed project information and facts describing the utility plant
11 improvements and supporting data.

12 **A. Pinal Valley:**

13 Pinal Valley – Coolidge Airport Waterline Replacement (WA 1-4768) – In
14 Decision No. 71845, the Commission ordered the Company to reduce water loss
15 in all of its systems to less than ten percent by July 1, 2011. Based on the
16 Company's detailed water loss evaluation of the Coolidge Airport water system, it
17 determined that a significant portion of the 6-inch waterline dating back to the
18 1930s was failing and needed to be replaced. The repair history shows
19 numerous instances of leaks in 2010, the Company completed sixteen separate
20 repairs on the Coolidge Airport water system as shown in Exhibit FKS-1. Based
21 on the frequency and history of breaks and leaks, the Company suspects that
22 there are significant undiscovered leaks likely in this water system that are not
23 visible due to the sandy soil. The Company followed the proposed alignment of
24 the new roadway established in the City of Coolidge Airport master plan for
25 construction of the new waterline. Replacement of this aging and failing pipe will
26 dramatically reduce water losses in the Coolidge Airport water system and
27 maintain reliable and adequate water service. Fire flows and pressures will be
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1 improved and the frequent pipe failures and main breaks caused by constant
2 pump cycling and deteriorating water mains will be reduced. The Company
3 received the Approval to Construct ("ATC") from Arizona Department of
4 Environmental Quality ("ADEQ") on October 25, 2010 and will be completed by
5 the July 1, 2011 deadline. Water main repair history is included in Exhibit FKS-1.
6 Copies of the construction plans, construction schedule and proposal/contract
7 are included in Exhibit FKS-1. This project was required for the Company to
8 comply with the Commission's order in Decision No. 71845 for the Company to
9 reduce water losses right away. Because of the Company's replacement of this
10 aging and leaking water main and its water loss reduction efforts, the Company
11 expects water loss in the Coolidge Airport water system to be significantly
12 reduced and in compliance with the Commission's directive in Decision No.
13 71845. This project will be placed in service on or about January 28, 2011.

14 Pinal Valley – Coolidge Old Town Waterline Replacement (WA 1-4772) – As
15 stated above, in Decision No. 71845 the Commission ordered the Company to
16 reduce system water loss to less than ten percent by July 1, 2011. This waterline
17 replacement project replaces three waterlines located in alleyways between
18 Coolidge and Elm Avenues and from Main Street to Arizona Boulevard (State
19 Highway 87). The Cement Asbestos ("CA") pipe being replaced dates back to
20 the 1930s and 1940s, comprises approximately 6,200 LF of 3 and 4-inch CA
21 pipe, and 200 LF of 6-inch CA pipe. The failing water main is being replaced with
22 4,200 LF of 6-inch C-900 Polyvinyl Chloride ("PVC") pipe and 2,200 LF of 12-
23 inch C-900 PVC pipe. These main replacement projects were undertaken
24 because the existing failing water mains developed a higher than average
25 number of leaks and the Company's employees have installed numerous repair
26 clamps on these aging waterlines as shown in the repair table included in Exhibit
27 FKS-1 and specifically have repaired or worked on these sections of water main
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1 nearly sixty times since 2005. In addition to the excessive age of these water
2 mains, the frequency and severity of leaks and breaks have been compounded
3 by Tamarack (Salt Cedar) tree roots growing into the couplings of the main,
4 resulting in coupling leaks or breaks as shown in the photos included in Exhibit
5 FKS-1. These types of leaks usually go undetected for years since they are
6 typically not visible. All of these main replacements are specifically designed to
7 reduce water losses within the Coolidge area of the PVWS, and comply with
8 Decision No. 71845. This project will be completed and placed in service on or
9 near April 22, 2011.

10 Pinal Valley – Valley Farms Waterline Replacement (WA 1-4773) – This
11 waterline replacement project replaces a waterline located in the Valley Farms
12 portion of the Coolidge water system along Vah Ki Inn Road from Rhodes Court
13 to McGee Road and along Moore Circle from Vah Ki Inn Road to McGee Road.
14 This water line has developed nearly thirty leaks as shown in Exhibit FKS-1. A
15 significant portion of this waterline was installed in the 1930s when rolled rubber
16 joint gaskets were used. These types of gaskets tend to leak and blow out and
17 are no longer used. This project replaces approximately 2,400 LF of 6-inch CA
18 pipe with 1,250 LF of 12-inch C-1,100 PVC pipe and 700 LF of 6-inch C-900 PVC
19 pipe. Completion of this project is critical to the Company's compliance with the
20 Commission's order in Decision No. 71845 that the Company reduce water loss
21 in all of its water systems including the Coolidge area of the PVWS. This project
22 will be completed and placed in service on or near April 15, 2011.

23 Pinal Valley – SCADA Phase 3 (WA 1-4470) – This project comprises the
24 Supervisory Control And Data Acquisition ("SCADA") design, construction and
25 programming for the two largest arsenic treatment plants, and 11 wells that
26 supply water to these arsenic treatment plants. The production from these two
27 arsenic treatment plants supply over half (approximately 55 percent) of the
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1 PVWS production. The SCADA system monitors over 70 critical arsenic
2 treatment processes. Those processes are included in Exhibit FKS-1. The
3 previous process control system utilized 40-year-old technology and was not
4 capable of adequately monitoring and controlling the numerous processes
5 required to ensure consistent and reliable plant operation. A failure of any of
6 these processes could result in a failure of the arsenic treatment plant and result
7 in non-compliance with the federally mandated arsenic MCL. Installation of this
8 control equipment provides a significantly greater level of protection against
9 possible plant failure. The SCADA system automates and monitors several plant
10 functions and provides remote monitoring and alarms. The SCADA system also
11 provides process trending, which enables the operators to optimize plant
12 operation and efficiently manage treatment costs. A summary of the project
13 specifications, master plan and design plans are included in Exhibit FKS-1. The
14 Company completed this SCADA project to provide for remote monitoring and
15 control of these two arsenic treatment plants and their associated wells to comply
16 with the new federally mandated arsenic MCL. This work was completed and
17 placed in service on July 29, 2010.

18 Pinal Valley – Well No. 27 Storage Tank and Booster Pump Station (WA 1-4620)

19 This project consisted of constructing a new booster pump station and relocating
20 an existing 6,000 gallon storage tank from the Company's Stanfield water
21 system. This portion of the distribution system operates at pressures over 150
22 psi. Pressure graph and charts are included in Exhibit FKS-1. Historically, Well
23 No. 27 has pumped directly into the distribution system. But, the high distribution
24 system pressure, combined with the well pumping water level, necessitated the
25 use of a custom built, double-bolted ductile iron pump to handle the resulting
26 pressure and hydraulic thrust. The well pump hydraulic calculations showing the
27 need for this custom built pump assembly is included in Exhibit FKS-1. The high
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1 pressure design made it difficult to control the pumping rate during well start-up,
2 and resulted in excessive draw down and cavitation of the pump as shown in the
3 pump curve included in Exhibit FKS-1. Pump cavitation can cause excessive
4 wear on impellers and significantly reduces the life of a pump. The increased
5 draw down after start-up, combined with system pressure fluctuations, resulted in
6 excessive thrust loading of the pump. These conditions combined to cause
7 historic premature pump failure. The well pump was recently replaced on
8 October 26, 2007 and November 29, 2008, much sooner than that of a typical
9 well pump. The most cost-effective way to reduce the pumping pressure was to
10 allow the well to pump into a ground storage tank and to install a booster pump
11 station to pump the water into the distribution system, effectively splitting the
12 pressure requirement between the two pumps. (See pump design work papers
13 included in Exhibit FKS-1) The new design is more reliable and stabilizes system
14 pressures. Additionally, a connection was installed from the lower pressure
15 zone into the new storage tank as depicted on the construction drawings
16 included in Exhibit FKS-1. The installation of the tank and construction of the
17 booster pump allows additional water supplies to be delivered to the upper
18 pressure zone of the Casa Grande portion of the water system, thereby
19 supplementing the limited supply available to this portion of the PVWS, and
20 increasing the system's reliability. Well No. 27 is the only well supply in the
21 upper pressure zone. This upgrade advanced the adequacy of supply and
22 improved pressures to this portion of the system. This work was completed and
23 placed in service on July 28, 2010.

24 Pinal Valley – Coolidge Airport Well No. 1 Rehabilitation (WA 1-4675) – In 2009,
25 one of the two wells serving this water system failed. After the contractor
26 removed the pump and completed a video inspection of the well, the well casing
27 showed signs of extensive deterioration and was on the verge of collapse. A
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1 summary of the well video is included in Exhibit FKS-1. The well pump assembly
2 was removed and replaced due to excessive wear (See photos included in
3 Exhibit FKS-1), and the well pump discharge head assembly was replaced
4 because it was no longer serviceable. Due to extensive well casing deterioration,
5 a new well liner was also installed to extend the life of this well. Additionally, a
6 concrete well sanitary seal was installed as required by Arizona Department of
7 Water Resources ("ADWR") and ADEQ to comply with current construction
8 standards and as a requirement of the well modification permit included in Exhibit
9 FKS-1 along with applicable photos. The well motor was rebuilt and re-installed.
10 Copies of the Company's proposal/contract are included in Exhibit FKS-1. This
11 work was necessary to provide reliable and adequate supplies of water, to
12 provide fire flow capability and to comply with safe drinking water standards. In
13 accordance with ADEQ's Bulletin 10, a minimum of two sources of supply are
14 required for all water systems. If this well were not repaired and returned to
15 service, another well would have been required to be drilled at an estimated cost
16 of \$1.25 million based on the cost of the last Company constructed well as
17 shown in Exhibit FKS-2. Installation of a new well liner and pumping equipment
18 at a cost of approximately \$125,000 was more cost-effective than drilling a new
19 well. This work was completed and placed in service on April 27, 2010.

20 Pinal Valley – Coolidge Airport Booster Station (WA 1-4706) – The existing water
21 system has no storage. The Coolidge Airport Water System consists of two wells
22 producing 350 Gallons Per Minute ("gpm") each and a single hydropneumatic
23 tank. The wells are controlled by system pressure and pump directly into the
24 distribution system. The system has a peak domestic demand of 25 gpm and a
25 350 gpm fire flow requirement. Because the wells have a production capacity
26 significantly larger than peak domestic demand, there were large fluctuations in
27 system pressure from 35 pounds per square inch ("psi") to 75 psi, short cycling of
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1 the well, sometimes cycling every 15-30 minutes and reduced life span of the
2 well pumps. In order to address these issues a booster station and ground
3 storage tank were installed. The new booster station consists of two 2
4 horsepower pumps and two 40 horsepower pumps. Two 2 horsepower pumps
5 were sized to meet domestic demands while increasing electrical efficiency and
6 stabilizing system pressures as shown in the design report and electrical plans
7 included in Exhibit FKS-1. Each 40 horsepower pump is sized to meet fire flow
8 requirement, increasing system reliability and the second pump provides
9 redundancy. Lack of a booster station and ground storage tank caused system
10 inefficiency by repeated cycling of the larger 50 horsepower well pumps,
11 pressure fluctuations that contributed to leaks and additional water loss, due to
12 water main breaks as shown in Exhibit FKS-1. Specifically, the Company
13 repaired Coolidge Airport water main sixteen times in 2010. Coolidge Airport well
14 pumps 1 and 2 were most recently replaced on April 27, 2010 and August 31,
15 2010 more often than most well pumps which typically can last 5-7 years or
16 more. The cost of the resulting inefficiency, water loss and pump failures made
17 the booster pump station and ground storage tank installation a cost-effective
18 long-term solution as clearly depicted by the historic well pump replacements and
19 water main repair history. As shown in Exhibit FKS-1, the new storage tank was
20 sized to provide enough storage to reduce well cycle frequency and the booster
21 pumps were sized to meet system demands while also improving the existing fire
22 flow capacity of the two combined wells. This project, coupled with the waterline
23 replacement project noted below, significantly increased and stabilized the
24 system flows, and corresponding water system pressures, effectively handles
25 varying water demands, and provided the required redundancy, safety and
26 reliability to this portion of the water system. This work was completed and
27 placed in service on December 30, 2010.

1 Pinal Valley – Well No. 21 Pump Replacement (WA 1-4722) – The production
2 capacity of this well dropped off significantly from 580 gpm to 240 gpm within two
3 days. Upon removal of the pump by the contractor, Company engineers
4 determined that the impellers and bowl assembly were worn beyond repair.
5 Additionally, several sections of column pipe were split, with holes in various
6 sections and the well screening showed significant signs of plugging based on a
7 completed well video inspection included in Exhibit FKS-1. The well casing was
8 cleaned, portions of column pipe were replaced, and a new pump assembly was
9 installed. Copies of the Company's proposal/contract are included in Exhibit
10 FKS-1. Company engineers also determined that the well was producing sand
11 and a sand separator was installed to reduce sand production. Production
12 capacity, critical to meeting supply needs, has been restored with these
13 replacements without service interruption. Well production capacity has been
14 restored to 680 gpm. This work was completed and placed in service on June
15 21, 2010.

16 Pinal Valley – Well No. 10 Pump Replacement (WA 1-4730) – Well production
17 capacity dropped off abruptly in early 2010 from 900 gpm to 200 gpm over three
18 days. Upon the removal of the pump by the contractor, Company engineers
19 determined that the impellers and bowl assembly were worn and needed to be
20 replaced. Additionally, the well screening showed significant signs of plugging
21 based on a completed well video inspection as shown in Exhibit FKS-1. The well
22 was cleaned and a new pump assembly was installed along with a new sand
23 separator. Copies of the Company's proposal/contract are included in Exhibit
24 FKS-1. This well is critical to meeting peak system demands because Well No.
25 10 provides approximately twenty percent of the total supply for the Coolidge
26 water system. Not repairing the pumping equipment would have significantly
27 impacted system reliability and the Company's ability to provide reliable and
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1 adequate water service as depicted in Exhibit FKS-4. Accordingly it was critical
2 to maintain this existing supply, which represents a significant cost savings in lieu
3 of acquisition and development of new sources of supply for the Coolidge
4 distribution system at a cost exceeding \$1.25 million based on the construction
5 cost of the most recent Company constructed well included as Exhibit FKS-2.
6 Critical production capacity was restored to adequately and reliably supply the
7 water demands of the community without service interruption. Well production
8 capacity has been restored to 1430 gpm. This work was completed and placed
9 in service on June 15, 2010.

10 Pinal Valley – Coolidge Airport Well No. 2 Pump Replacement (WA 1-4754) –

11 Production of this well dropped off significantly over recent years from 380 gpm
12 to 70 gpm over five days. Upon the removal of the well pump by the contractor,
13 Company engineers determined that the impellers and bowl assembly were
14 worn. Additionally, several sections of column pipe were split, various sections of
15 column pipe had holes, and after completing a well video inspection, the well
16 screen showed significant signs of plugging. Photos of the column pipe and a
17 summary of the well video inspection are included in Exhibit FKS-1. The well
18 was cleaned, portions of column pipe were replaced and a new pump assembly
19 was installed. In accordance with ADEQ Bulletin 10, a minimum of two sources
20 of supply are required for all water systems. If this well were not repaired and
21 returned to service another well would have been required to be drilled at an
22 estimated cost of \$1.25 million based on the construction cost of the most recent
23 Company constructed well as included in Exhibit FKS-2. Therefore, it was more
24 cost effective to install new pumping equipment at a cost of approximately
25 \$25,000 than to drill a new well. Production capacity, critical to this water
26 system, has been restored to adequately and reliably supply the water demands
27 of the community without service interruption. Well production capacity has been
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1 restored to 320 gpm. This work was completed and placed in service on August
2 31, 2010.

3 Pinal Valley – Well No. 27 Pump Replacement (WA 1-4763) – Shortly after the
4 completion of the storage tank and booster station project listed above, the
5 production of Well No. 27 dropped off rapidly from 450 gpm to 125 gpm in four
6 days. Upon the removal of the well pump by the contractor, it was determined by
7 Company engineers that the impellers and bowl assembly were worn beyond
8 use. Additionally, the well screening showed significant signs of plugging based
9 on a completed well video inspection. A summary of the results is included in
10 Exhibit FKS-1. The well was cleaned and a new pump assembly was installed.
11 As described in WA 1-4620 above, this portion of the system operated at higher
12 pressures, and the well pump was custom constructed with a double bolted
13 ductile iron bowl assembly to address the higher system pressures. This well is
14 critical to meeting peak system demands. Well No. 27 is the only well located in
15 the upper zone in the PVWS and represents approximately twenty percent of the
16 total supply to this zone. As a result of this project, production capacity has been
17 restored to meet critical water demands of the community without service
18 interruption. Well production capacity has been restored to 480 gpm. This work
19 was completed and placed in service on December 20, 2010.

20 Pinal Valley – Waterline Crossing of Pima Maricopa Irrigation Project Canal
21 (WA 1-4766) – As part of the Pima Maricopa Irrigation Project (PMIP), the Vah Ki
22 Inn Road-Pima Lateral Bridge was required to be replaced. The Company's 6-
23 inch waterline was originally constructed on the side of the bridge under a permit
24 from San Carlos Conservation Project ("SCIP") (the bridge owner). Because of
25 the bridge replacement, SCIP requested the Company to relocate this waterline
26 under the terms of its permit. Timely replacement was required to ensure reliable
27 and adequate water service to those customers on the north side of the bridge as
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1 this water main is required to meet the area's peak day demands. In accordance
2 with the Company's PVWS Master Plan included in Exhibit FKS-1, the Company
3 replaced the 6-inch waterline with a 12-inch waterline on the side of the new
4 bridge. This project will be completed and placed in service on or about
5 December 30, 2010.

6 Pinal Valley – Arizona City Transmission and Distribution Waterline

7 Improvements (WA 1-4774) – The Arizona City Distribution System is
8 interconnected with the PVWS through a single 12-inch transmission line. The
9 transmission line is approximately five miles long starting at the Tanger Booster
10 Station in Casa Grande and ending at the intersection of Battaglia Road and
11 Lamb Road at the northern boundary of the Arizona City Distribution System as
12 shown in Exhibit FKS-1. Well No. 28, the only well source located in the Arizona
13 City portion of the PVWS, is also located at this intersection on the northwest
14 corner. The Company recently installed approximately 2,470 LF of 12-inch
15 Ductile Iron Pipe ("DIP") and 1,500 LF of 16-inch DIP on Lamb Road from
16 Battaglia Road south to Heather Road and on Heather Road from Lamb Road to
17 just east of Kashmir Road. Construction plans, the Company's proposal/contract
18 and Pinal county public works approval is included in Exhibit FKS-1. These
19 waterline improvements were necessary to better distribute the water from Well
20 No. 28, the 5-mile long transmission line from the Tanger Booster Station in Casa
21 Grande and improve flow throughout the system in accordance with the
22 WaterCAD Hydraulic model included in Appendix 9.4 in Exhibit FKS-10. These
23 improvements will also provide more stable system pressures during peak
24 system demand and increase pumping efficiencies by reducing the head
25 pressure on the Well No. 28 and Tanger Booster Station. This work will be
26 completed and placed in service on or about January 28, 2011.

1
2 **B. White Tank:**

3 White Tank – Install New Electrical Service Entrance Section (SES) Monte Vista
4 Site (WA 1-4621) – This project replaced and upgraded the electrical SES and
5 Motor Control Center or MCC which provides power to the Monte Vista plant site.
6 The site consists of two wells, a booster pump station, an arsenic treatment plant
7 and other related ancillary water facilities and equipment. The SES is where the
8 main power comes in from the electrical provider and where the meter, main
9 fuses and main disconnect are located. It is also where the power utility's
10 facilities end and the Company's facilities begin. The Motor Control Center
11 contains the pump disconnects, starters, radio and all electrical controls for the
12 booster and well pumps. This site supplies 100 percent of the available
13 production capacity to the White Tank upper zone portion of the water system.
14 Maintaining the reliability of this site is critical to providing uninterrupted service.
15 Additionally, a third booster pump was required to meet current system demands
16 and provide required redundancy. The SES was over 25 years old and service
17 parts were no longer available. The SES also did not comply with the current
18 National Electric Code. Not replacing the SES would result in significant
19 interruptions in service because of a failure of the power supply to the electrical
20 equipment or booster pump. The addition of the third booster pump and new
21 SES has allowed for full use of all four wells in the system. The SES and booster
22 pump station improvements were completed and placed in service on December
23 20, 2010.

24 White Tank – Well No. 2 Rehabilitation (WA 1-4682) – In late 2009, the pump
25 and motor failed at Well No. 2. After the contractor removed the pump and
26 completed a video inspection of the well, Company engineers determined that
27 the well casing, which was more than 50 years old (originally installed prior to
28

1 1950), had deteriorated and was on the verge of collapse. Photos of the casing
2 are included in Exhibit FKS-1. The well was cleaned and a new well liner was
3 installed in the upper portion of the well where the extensive corrosion was
4 present. Additionally, a concrete well sanitary seal was installed as required by
5 ADWR and ADEQ to comply with current construction standards and as a
6 requirement of the well modification permit included in Exhibit FKS-1.
7 Additionally, a new well motor and pump assembly were installed. This well is
8 critical to meeting peak system demands because Well No. 2 is located in the
9 upper zone of the service area and represents approximately fifteen percent of
10 the upper zone water system's source of supply. Not replacing the pumping
11 equipment would have significantly adverse effects on water system reliability,
12 resulting in water shortages because of additional well failures as shown in the
13 production vs. supply analysis included in Exhibit FKS-1. Therefore, the
14 Company determined that replacing the pumping equipment at a cost of
15 approximately \$65,000 was more cost-effective than drilling a new well at an
16 estimated cost of \$1.0 million based on the cost of the last Company constructed
17 well as shown in Exhibit FKS-2. Without this critical production capacity, ongoing
18 service interruptions would have prevented the Company from adequately
19 fulfilling the water demands of the community. This work was completed and
20 placed in service on March 1, 2010.

21 White Tank – Well No. 4 Pump Replacement (WA 1-4735) – Production capacity
22 in this well had dropped off significantly from 470 gpm to 120 gpm in a few days.
23 Upon the removal of the pump by the contractor, Company engineers determined
24 that the impellers and pump assembly were worn. Photos showing the worn
25 impellers and bowl assembly are included in Exhibit FKS-1. A new pump
26 assembly was installed and critical production capacity was restored. The
27 Company replaced the well pump to provide reliable and adequate water service
28

1 critical to the White Tank system operations as shown in the production vs.
2 supply analysis included in Exhibit FKS-1. Without this production capacity,
3 ongoing service interruptions would have prevented the Company from
4 adequately fulfilling the water demands of the community. This well is critical to
5 meeting peak system demands because Well No. 4 is located in the upper zone
6 of the service area and provides approximately thirty-five percent of the upper
7 zone water system's source of supply. Failing to repair this pumping equipment
8 would have significant adverse effects on water system reliability, resulting in
9 water shortages because of additional well failures. When compared to drilling a
10 new well at an estimated cost of \$1.0 million (as shown in Exhibit FKS-2),
11 replacing the pumping equipment at a cost of approximately \$15,000 was the
12 most cost effective solution. This work was completed and placed in service on
13 April 9, 2010.

14 White Tank – Well No. 7 Asphalt Driveway (WA 1-4737) – As a requirement of
15 the building permit for the construction of the nitrate treatment plant at White
16 Tank Well No. 7, Maricopa County required the Company to submit a one-year
17 status report update to Maricopa County. During its review of the status report,
18 the County identified an oversight in its original building permit review, and
19 required the Company to revise the onsite grading and drainage and to install a
20 new paved driveway from McDowell Road to the north entry gate to the site. A
21 copy of this requirement is included in Exhibit FKS-1. This required work was
22 completed and placed in service on December 15, 2010.

23 **C. Phoenix Office:**

24 Phoenix Office – Replace Cooling System and Air Handler (WA 1-4522) – The
25 cooling system for the Phoenix Corporate Office was installed in 1989 and
26 suffered frequent and costly outages totaling 11 different instances between the
27 years of 2006 and 2007.

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| PHOENIX OFFICE COOLING SYSTEM FAILURES AND OUTAGES 2006-2007 | |
|---|--------------------|
| 2006 | 2007 |
| April 04, 2006 | June 29, 2007 |
| July 19, 2006 | August 07, 2007 |
| October 05, 2006 | August 10, 2007 |
| | August 19, 2007 |
| | September 12, 2007 |
| | September 13, 2007 |
| | September 24, 2007 |
| | October 03, 2007 |

These outages included circulating pump and motor failures, circuit and fuse failures, and coolant discharges. These frequent outages, coupled with the limited availability of replacement parts due to its age and inefficient cooling, justified replacement of the cooling system.

The Company's Heating, Ventilating, and Air Conditioning ("HVAC") vendor completed a Chiller Operational Analysis which is included in Exhibit FKS-1. This completed analysis compared the operating, installation, and electrical costs of our new replacement cooling systems versus the existing cooling system in order to select the most suitable and cost-effective replacement. A replacement cooling system was selected from the four systems analyzed, and an agreement was reached with the Company's HVAC vendor to coordinate this replacement. Replacement of the cooling system was completed on March 2, 2010.

IV. Description of Company-Funded Construction Budgeting Procedures

Q. HOW DOES THE COMPANY DETERMINE WHICH PROJECTS TO FUND IN A GIVEN BUDGET YEAR AND WHAT PROCEDURE DOES THE COMPANY

1 **USE TO IDENTIFY A COMPANY-FUNDED UTILITY PLANT CONSTRUCTION**
2 **PROJECT?**

3 A. Each year, the Company prepares a detailed construction budget for each of its
4 eleven consolidated water systems for the upcoming year. The budgeting
5 process begins with each Division Manager preparing a proposed construction
6 budget for utility plant additions in the water systems they manage. Within the
7 proposed construction budget, each Division Manager identifies the water
8 facilities needed to improve or maintain service to existing customers, based on
9 their management experience and personal knowledge of the water system. For
10 example, Division Managers propose construction projects such as storage
11 tanks, replacement of or increases in capacity of booster pump stations, new
12 wells or replacement of water mains or transmission lines. These
13 recommendations are made to ensure safe, reliable and adequate water service.

14 The proposed construction projects are then reviewed and analyzed by
15 the Company's engineering staff, who further research and evaluate the need for
16 each project. Data supporting each project is collected and the engineering staff
17 develops preliminary schematics and cost estimates. Engineering staff also
18 review current and projected water system demands and evaluate production,
19 pumping and storage capacities available to meet such demands. Additional
20 factors reviewed and analyzed include compliance, trends in source water quality
21 and changes in regulations that may affect continued compliance with drinking
22 water standards.

23 Several days are set aside each year for Division Managers, engineering
24 staff, operations staff and senior management to meet at each Division office to
25 collectively review and discuss each proposed construction project. A field visit
26 is subsequently conducted to review and discuss the larger scale construction
27 projects. The proposed projects are then prioritized by the Company's officers,
28

1 and a final construction budget is prepared and presented to the Company's
2 Board of Directors for review and approval.

3 **Q. WHO DETERMINES HOW MUCH WILL BE ALLOCATED AND APPROVED**
4 **FOR COMPANY-FUNDED PROJECTS?**

5 A. The Company's Board of Directors establishes the dollar amount of the annual
6 construction budget. Under normal circumstances, the construction budget
7 would increase each year to reflect increasing costs of construction due to
8 increases in the costs of materials and labor, general inflation and additional
9 regulatory requirements. Since the end of 2007, however, the Company's
10 construction budget has been significantly reduced due to the Company's
11 worsening financial condition. For example, the Company's 2008 capital budget
12 was reduced from \$18.9 million to \$8.1 million. Additional reductions for the next
13 two budget years were required and authorized by the Company's Board of
14 Directors, further reducing the Company's 2009 and 2010 capital budgets to \$5.0
15 million and \$6.6 million, respectively.

16 The approved 2011 construction budget will be in the same reduced range
17 as those of the last few years due to the Company's financial condition. The
18 Company is no longer able to issue additional long-term debt, because it is not
19 able to generate sufficient earnings to meet the interest coverage ratio required
20 by its General Mortgage Bond Indenture.

21 **Q. HOW DO YOU IMPLEMENT THE COMPANY'S CONSTRUCTION BUDGET?**

22 A. Upon Board of Directors approval of the Company's construction budget, the
23 Company's Engineering department prepares detailed construction plans for the
24 planned additions to utility plant and obtains the required regulatory permits and
25 approvals. Once the required approvals have been obtained, the Engineering
26 department releases the project to construction. Major water infrastructure, such
27 as booster pump stations, storage tanks and new wells, are competitively bid by
28

1 the Company's Engineering department. For pipeline projects, the Division
2 Managers solicit competitive bids from a list of qualified independent contractors.
3 All other factors being equal, these projects are awarded to the qualified
4 contractors submitting the lowest bids.

5 **Q. DOES THE COMPANY FUND ALL INFRASTRUCTURE NEEDED TO SERVE**
6 **NEW DEVELOPMENTS?**

7 A. No. The Company's annual construction budget is limited to projects funded by
8 the Company. Developers' infrastructure requirements are funded by the
9 developers as their projects proceed.

10 **Q. ARE DEVELOPER ADVANCED FUNDS FOR WATER FACILITIES INCLUDED**
11 **IN THE COMPANY'S ANNUAL CAPITAL BUDGET?**

12 A. No.

13 **Q. HOW ARE DEVELOPERS' WATER FACILITY REQUIREMENTS**
14 **DETERMINED AND BUDGETED?**

15 A. The Company works with developers to determine the water facilities required to
16 serve their developments. Such facilities include waterlines, fire hydrants, water
17 services and water meters. However, for larger developments, the facilities
18 required may also include storage tanks, booster pump stations, wells and water
19 treatment. The facilities required are included in main extension agreements
20 between the Company and developer. The developers fund these infrastructure
21 requirements, and the project timing is entirely dependent on their development
22 schedule. Since the Company does not fund these infrastructure requirements, it
23 does not include developer advances or contributions within its annual capital
24 budget.

25 **Q. WHAT IS THE BREAKDOWN OF COMPANY-FUNDED INFRASTRUCTURE**
26 **VERSUS DEVELOPER-FUNDED UTILITY PLANT ADDED SINCE THE LAST**
27 **RATE APPLICATION THAT INCLUDED THE WESTERN GROUP?**

1 A. The breakdown of Company-funded versus developer-funded infrastructure
2 follows the growth characteristics of each water system. With the ongoing
3 recession, the amount of developer-funded infrastructure has dropped sharply
4 with the cessation of building in the Western Group. With the Company's
5 deteriorated earnings, Company-funded utility plant additions have also
6 decreased. In the Western Group, developers funded 58.6 percent of the total
7 utility plant added between January 2008 and December 2009.

8 **V. Description of Company-Funded Utility Plant Additions For The Western**
9 **Group**

10 **Q. PLEASE SUMMARIZE THE COMPANY-FUNDED UTILITY PLANT ADDED TO THE**
11 **WESTERN GROUP SINCE DECEMBER 31, 2007.**

12 A. From the beginning of 2008 through the end of the first quarter of 2011, the
13 Company annually funded construction projects for each Western Group system
14 to maintain or replace infrastructure, resolve operational problems, address
15 safety concerns, comply with Safe Drinking Water Act requirements and make
16 the utility plant additions necessary to maintain safe, reliable and adequate water
17 service to its customers. A summary of the cost of these improvements follows:

18

19

| ARIZONA WATER COMPANY | | |
|--|-------------|-------------------|
| Western Group | | |
| Company-Funded Utility Plant Made From 2008 to 2009¹ | | |
| Ajo | PVWS | White Tank |
| \$79,682 | \$9,371,886 | \$2,132,710 |

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27 ¹ Excludes post-Test Year plant additions, which were approved as part of Docket No. W-01445A-08-0440 and includes post-Test
Year plant additions sought in this Rate Case Application.

1
2 The cost of the utility plant additions for the three water systems in the
3 Western Group represent infrastructure needed to maintain reliable and
4 adequate water service. Due to the Company's adverse financial condition, utility
5 plant additions budgeted in 2008, 2009 and 2010 did not include all plant
6 identified by the Company's Division Managers or Engineering staff as being
7 necessary. To improve this situation, the Company is proposing to continue the
8 ACRM for its Western Group, establish an Off-site Facilities Fee and adopt a
9 Distribution System Improvement Charge ("DSIC"). Mr. Harris and Mr. Garfield
10 address the specific details of these proposals in their direct testimony.

11 The following table summarizes the length of water mains by pipe
12 diameter added to each system since the last rate case.

13
14

| Linear Feet Of Water Pipelines Added From 1-1-2008 thru First Quarter 2011 | | | |
|---|------------|-------------|-------------------|
| Water Main Diameter | Ajo | PVWS | White Tank |
| 6-inch | 1,171 | 6,447 | 2,711 |
| 8-inch | N/A | 2,120 | N/A |
| 12-inch | N/A | 13,210 | 2,007 |
| 16-inch | N/A | 2,352 | 5,807 |
| 24-inch | N/A | 372 | N/A |

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20 **A. Ajo:**

21 In Ajo, capital expenditures remained stable, but lower than optimum. The
22 Company completed water main replacements and tie-ins to improve service,
23 system pressure and system reliability. This replacement project was completed
24 in late 2008. The remaining capital investments consisted of replacement of
25 service lines and main line valves and other miscellaneous items.
26
27
28

1 **B. Pinal Valley:**

2 The PVWS experienced a rate of growth in 2008 and 2009 that was
3 significantly slower than during the previous rate case period. Notable Company-
4 funded capital improvements included the design and construction of eight (8)
5 underground pipe sleeved waterline replacements under the Union Pacific
6 railroad tracks. These replacements were required due to the addition of a
7 second railroad track constructed adjacent to the existing track. The Company
8 also completed the first two phases of the Pinal Valley SCADA project. The third
9 phase is discussed in Section III of this testimony as necessary post-Test Year
10 plant additions.

11 The first phases focused on:

- 12 1. Detailed design and programming.
- 13 2. Purchase and installation of SCADA computers, software and
14 physical hardware at control centers located in the Casa Grande and Coolidge
15 areas.
- 16 3. Installation of a water treatment plant control system at the nitrate
17 treatment plant located at Coolidge Wells No. 9 and No. 10.
- 18 4. Installation of a pump and tank level control system at the Coolidge
19 elevated storage tank, booster station and at Coolidge Well No. 7.
- 20 5. Construction of the Burgess Peak Tank controls and primary
21 repeater, which is the primary control for two centralized arsenic water treatment
22 plants' production and serves as a repeater site for communication for all Pinal
23 Valley water treatment, production and storage facilities.
- 24 6. Installation of a secondary repeater at Casa Grande Well No. 27 to
25 relay data from the easternmost portion of the PVWS to the central SCADA
26 system in Casa Grande.

1 In addition to the above, the Company replaced several large well pumps
2 and motors, rehabilitated one well, replaced booster pumps, motors, and
3 chemical pumps and installed miscellaneous new electrical controls and a power
4 supply to a critical well. The Company also constructed waterline and service
5 line replacements, waterline tie-ins to loop waterlines to improve pressure and
6 reliability.

7 C. **White Tank:**

8 The White Tank system continued to experience slow growth in 2008 and
9 2009. Capital improvements included the design and construction of a
10 transmission pipeline critically needed to adequately transport water across the
11 water system. Additionally, the transmission line improves operational
12 efficiencies in the lower zone, significantly improving flow capacities.

13 Other White Tank system improvements include replacement of well pump
14 motors, rehabilitation of a well, booster pump station upgrades and pump
15 replacements, installation of new electrical controls and power supply to a critical
16 water treatment plant and pumping facility, and waterline replacements. At the
17 existing nitrate treatment plant, additional pre-treatment filtration (bag filters)
18 were installed to increase system reliability by removing particulate matter prior
19 to water treatment, thereby reducing the potential for treatment plant disruptions
20 and maintenance impacts. A nitrate analyzer was also installed in compliance
21 with a Maricopa County Environmental Services approved blend plan to ensure
22 the safety of all water produced by the system.

23 **VI. Proposed Arsenic Treatment Plant Additions**

24 **Q. DOES THE COMPANY NEED TO CONSTRUCT ADDITIONAL ARSENIC**
25 **TREATMENT PLANTS IN THE WESTERN GROUP?**

26 A. Yes. Because of increasing arsenic levels in the Company's PVWS wells, the
27 Company plans to expand the treatment capacity of the existing Henness Road
28

1 arsenic treatment plant. In addition, a new arsenic treatment plant for Coolidge
2 Well No. 13 must be constructed in the PVWS because of sharply rising arsenic
3 levels that do not comply with the MCL as shown in Exhibit FKS-4. Construction
4 of these arsenic treatment plants is required for the Company to comply with the
5 federally mandated safe drinking water standards for arsenic. The Company is
6 proposing to recover the cost of compliance with stringent new arsenic standards
7 through the continuation of the Arsenic Cost Recovery Mechanism ("ACRM"), as
8 addressed in Mr. Garfield's and Mr. Harris' testimony.

9 In Decision No. 71845, the Commission authorized continuation of the
10 ACRM in the Company's Sedona and Superstition water systems. Mr. Harris
11 also discusses continuation of the ACRM in his direct testimony in Section IV.

12 **Q. WHY IS THE COMPANY PLANNING TO EXPAND THE TREATMENT**
13 **CAPACITY OF THE HENNESS ROAD ARSENIC TREATMENT PLANT?**

14 A. The Company needs to expand this treatment plant to make full use of existing
15 wells that require arsenic treatment due to rising arsenic levels that do not
16 comply with the MCL.

17 The Cottonwood Lane arsenic treatment plant is at full capacity and
18 cannot treat all source capacity currently pumped to this arsenic treatment plant.
19 In addition, the Cottonwood Lane site is too small to accommodate expansion.
20 The Company anticipated future expansion needs at the Henness Road arsenic
21 treatment plant and its design was based on a modular expandable plant design.
22 The Henness Road arsenic treatment plant site is sufficiently sized to
23 accommodate two additional vessels, increasing the arsenic treatment plant
24 capacity by 1,350 gpm, enough capacity to treat Well No. 25. Well No. 25 now
25 pumps primarily to the Cottonwood Lane arsenic treatment plant, but under the
26 Company's proposed expansion of the Henness Road arsenic treatment plant,
27 water from Well No. 25 (approximately 1,230 gpm) will be pumped to the
28

1 Henness Road arsenic treatment plant. This expansion will treat all incoming
 2 source capacity to comply with the arsenic safe drinking water standard. The
 3 total capacity of the Henness Road arsenic treatment plant will be expanded from
 4 4,050 gpm to 5,400 gpm.

5 Currently, the Cottonwood Lane arsenic treatment plant accounts for 34
 6 percent of the total water supply to the Casa Grande area of the PVWS. After
 7 the reallocation and expansion, the percent of supply for the Cottonwood Lane
 8 and Henness Road arsenic treatment plants will be 34 percent and 31 percent,
 9 respectively. As noted, the reallocation of these sources and expansion of this
 10 plant will also allow full use of those arsenic-contaminated wells within the
 11 system and postpone the need for additional supplies for this area.

| CURRENT WELL CAPACITY AND HIGHEST RECORDED ARSENIC LEVELS | | |
|--|-------------------|----------------------------|
| WELL No. | FLOW (GPM) | ARSENIC LEVEL (PPB) |
| 10 | 910 | 11 |
| 14 | 170 | 10.5 |
| 17 | 750 | 13 |
| 19 | 1530 | 13.6 |
| 21 | 750 | 12 |
| 23 | 1400 | 17.2 |
| 24 | 930 | 15 |
| 25 | 1150 | 16 |
| 26 | 1340 | 50 |
| 30 | 730 | 30 |
| 31 | 1100 | 63 |

22
 23 The existing arsenic treatment process, coagulation/filtration, will also be
 24 used for this expansion. The schedule for the expansion is as follows:
 25
 26
 27
 28

| ACTIVITY | DURATION |
|-----------------------|---|
| Design and Permitting | 8 months beginning January 1, 2012 |
| Bidding | 30 days |
| Procurement | 5 months |
| Construction | 8 months with a completion date of June 1, 2014 |

The preliminary cost estimate for the Henness Road arsenic treatment plant expansion is \$900,000.

Q. WHY IS THE COMPANY PLANNING TO CONSTRUCT A NEW ARSENIC TREATMENT PLANT AT COOLIDGE WELL NO. 13?

A. Construction of an arsenic treatment plant at Coolidge Well No. 13 is needed to comply with the federally mandated arsenic MCL and to provide the necessary supply to ensure adequate service during peak system demands. When this well was originally drilled and placed in service in 2006, the arsenic levels were approximately 6 parts per billion ("ppb") which is below the new arsenic MCL of 10 ppb. The well has been in service reliably since that date, but water sampling results now show arsenic levels at or above the 10 ppb MCL as depicted in Exhibit FKS-4. The well cannot be used until a new arsenic treatment plant is completed. A system analysis, included in Exhibit FKS-3, shows a shortage of approximately 380,000 gallons per day ("GPD") when Coolidge Well No. 13 cannot be used. Therefore, Coolidge Well No. 13 is a critically needed source of supply, and is required to maintain safe, reliable and adequate water service in this area.

Q. WHAT IS THE CURRENT STATUS OF THIS ADDITIONAL ARSENIC TREATMENT PLANT?

A. The Company is evaluating arsenic treatment process alternatives to determine the best available treatment technology and cost-effective arsenic treatment process to construct at Coolidge Well No. 13. Once this process is completed,

1 the Company will prepare the site plan and use permit for City of Coolidge
2 approval. Once this approval is received in 2011, the Company will proceed with
3 detailed design drawings followed by project bidding and construction, which is
4 anticipated to be completed by summer of 2012. The preliminary cost estimate
5 for the Coolidge Well No. 13 arsenic treatment plant is \$1,750,000.

6 **VII. Transmission and Distribution System Maintenance**

7 **Q. ARE EFFORTS TO REDUCE WATER LOSS LIMITED TO CAPITAL**
8 **EXPENDITURES ASSOCIATED WITH REPLACING AGING INFRASTRUCTURE?**

9 A. No. A significant amount of the Company's effort to reduce water loss is focused
10 on maintenance of its transmission and distribution ("T&D") systems. The
11 Company incurs a significant amount of operating expenses to maintain its T&D
12 systems and repair main breaks and service leaks. Between January 2008 and
13 December 2010, the Company repaired over 800 leaks or more than one leak
14 repaired each workday as shown in the table below.

15

| Water Main and Service Line Leaks | |
|-----------------------------------|----------------|
| YEAR | LEAKS REPAIRED |
| 2008 | 275 |
| 2009 | 256 |
| 2010 | 271 |

16
17
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19

20 **Q. HAS THE COMPANY BEEN ABLE TO MAINTAIN ITS NORMAL LEVEL OF**
21 **TRANSMISSION AND DISTRIBUTION SYSTEM MAINTENANCE WITH THE**
22 **CURRENT ECONOMIC CONDITIONS AND DETERIORATING EARNINGS?**

23 A. No. As explained by Mr. Harris in his direct testimony in Section II, the Company
24 implemented a number of significant, but temporary, cost-cutting measures in
25 response to the economic downturn beginning in 2008, including a focused
26 reduction in the level of costs devoted to the maintenance of the Company's T&D
27 systems within minimum levels sufficient to maintain adequate and reliable
28

1 service. As discussed in Mr. Reiker's direct testimony in Section VI, the
2 Company succeeded in reducing T&D maintenance expenses by over \$380,000,
3 or 11.3 percent from 2007 levels. However, a consequence of the Company's
4 cost cutting measures was a further (though hopefully temporary) limitation in the
5 Company's ability to adequately respond to and reduce water loss.

6 **Q. CAN THE COMPANY CONTINUE TO REDUCE WATER LOSS AND**
7 **MAINTAIN ITS T&D SYSTEMS EFFECTIVELY WITHOUT INCREASING THE**
8 **AMOUNT EXPENDED ON THESE EFFORTS?**

9 A. No. Short term (1-3 years) reductions in T&D maintenance cannot be continued.
10 The continued reduction and deferral of T&D maintenance (and associated
11 expenses) will lead to long-term maintenance problems. It is vital that, besides
12 replacing old failing water lines, the Company also increase the amount spent
13 maintaining its T&D to normal levels in the near future so it can prolong the
14 useful lives of such infrastructure and continue to reduce water loss. Again,
15 these cost-cutting measures were seen as short term and were not envisioned as
16 long-term reductions.

17 **Q. HOW WILL THE COMPANY BE ABLE TO REDUCE WATER LOSS IF T&D**
18 **EXPENSES WERE REDUCED TO ABNORMALLY LOW LEVELS THROUGH**
19 **COST-CUTTING MEASURES IN 2008?**

20 A. By increasing T&D expenses to normal expense levels through pro forma
21 adjustments. See Reiker Direct Testimony, pages 19-20.

22 **Q. WILL THE COMPANY BE ABLE TO COMPLY WITH THE COMMISSION'S**
23 **DIRECTIVE TO REDUCE WATER LOSS TO LESS THAN TEN PERCENT FOR**
24 **ALL OF ITS SYSTEMS WITHOUT INCURRING ADDITIONAL T&D**
25 **EXPENSES?**

1 A. No, since a critical aspect of the Company's efforts to reduce water loss includes
2 locating and repairing water main and service line leaks and breaks, all of which
3 are maintenance expenses and not capital expenditures.

4 **Q. WILL THE COMPANY BE BETTER POSITIONED TO COMPLY WITH THE**
5 **COMMISSION'S WATER LOSS REDUCTION DIRECTIVE IF THESE**
6 **ADJUSTMENTS ARE APPROVED?**

7 A. Yes.

8 **VIII. Off-Site Facilities Fee**

9 **Q. WHAT IS THE AMOUNT OF THE COMPANY'S PROPOSED OFF-SITE**
10 **FACILITIES FEE?**

11 A. As discussed in Mr. Harris' direct testimony in Section VII, the proposed Off-Site
12 Facilities Fee tariff is \$3,500 for each new service connection with a 5/8 x 3/4-
13 inch meter, and the amount of the Facilities Fee increases for larger meter sizes.
14 The proposed Off-Site Facilities Fee tariff is included in Mr. Harris' direct
15 testimony as Exhibit JDH-10.

16 **Q. WHAT FACILITIES DOES THE COMPANY PROPOSE TO FUND WITH THIS**
17 **FACILITIES FEE?**

18 A. The Company intends to apply Facilities Fee's to fund major regional water
19 supply and treatment facilities needed to meet the water supply requirements of
20 the growing customer base the Company expects in the future. The facilities are
21 primarily the Pinal Valley Regional surface water treatment plant ("Pinal Valley
22 CAP Treatment Plant") and the necessary transmission and distribution mains,
23 storage tanks and booster stations needed to treat, store, pump and ultimately
24 provide safe, reliable and adequate water service and to transition to sustainable
25 supplies. Sustainable supplies are needed to meet the needs of increased
26 customers projected in the future in this area. The preliminary estimated cost to
27 design and construct the Pinal Valley CAP Treatment Plant and all related
28

1 infrastructure facilities is approximately \$81.8 million, as detailed in Exhibit FKS-
2 5.

3 The phasing of the proposed infrastructure related to the Off-Site Facilities
4 Fee is depicted in Exhibit FKS-6. The total project is expected to be constructed
5 in phases over a 20-year time frame, as described in Exhibits FKS-6 and FKS-7.

6 **Q. PLEASE DESCRIBE THE PINAL VALLEY CAP TREATMENT PLANT.**

7 A. The Pinal Valley CAP Treatment Plant is a surface water treatment plant being
8 planned and designed to provide a renewable water source of supply for the
9 Company's Pinal Valley service area. The PVWS has a combined annual CAP
10 allocation of 10,884 acre-feet, or the equivalent of the need for a potential 10
11 Million Gallon per Day ("MGD") treatment capacity. Additional available CAP
12 water allocations could be obtained in the future, if needed. A copy of the Pinal
13 Valley CAP Treatment Plant site layout is included as Exhibit FKS-8.

14 **Q. DOES THE CONSTRUCTION OF THE PINAL VALLEY CAP TREATMENT**
15 **PLANT REQUIRE A SIGNIFICANT INVESTMENT?**

16 A. Yes. However, when complete, facilities will be in place to treat and deliver CAP
17 water and will provide sustainable water benefits to customers in the Company's
18 PVWS. Mr. Harris has provided direct testimony in Section VII, describing the
19 Company's proposed Off-Site Facilities Fee tariff to fund the Pinal Valley CAP
20 Treatment Plant and its related infrastructure.

21 **Q. WHAT BENEFITS ARE ACHIEVED BY BALANCING THE COMPANY-FUNDED**
22 **INFRASTRUCTURE WITH DEVELOPER-FUNDED INFRASTRUCTURE?**

23 A. The Company's goal is to have developers, not existing customers, pay for the
24 cost of water facilities needed to serve the development. Having developers fund
25 infrastructure results in lower overall cost of service and more gradual rate
26 increases. In addition, the risks related to speculative development are borne by
27 developers and not existing customers.

1 **Q. WHAT WILL THE RATE IMPACT BE FOR EXISTING PVWS CUSTOMERS TO**
2 **FUND CONSTRUCTION OF THE PINAL VALLEY CAP TREATMENT PLANT?**

3 A. As described in Section VII of Mr. Harris' direct testimony, the Pinal Valley CAP
4 Treatment Plant will be funded from Facilities Fees and not by the Company.
5 Construction of the Pinal Valley CAP Treatment Plant and associated water
6 facilities will be funded by future developers, and customers should not have to
7 pay for these facilities.

8 **Q. WHY DOES THE COMPANY CONSIDER THE PROPOSED PINAL VALLEY**
9 **CAP TREATMENT PLANT TO BE A REGIONAL PLANT?**

10 A. Because it will be treating the Company's Casa Grande and Coolidge CAP
11 allocations for use within all systems in the Company's entire PVWS, comprising
12 approximately 232 square miles.

13 **Q. HOW MANY CONNECTIONS COULD BE SERVED BY THE PINAL VALLEY**
14 **CAP TREATMENT PLANT?**

15 A. The Company's Pinal Valley CAP allocations total 10,884 acre-feet. Based on
16 the average residential water usage in the PVWS of 10,244 gallons per month
17 (See Schedule H-2, Page 2 of the Company's application), or 0.38 acre-feet per
18 residential connection per year, the Pinal Valley CAP Treatment Plant will have
19 the capacity to supply approximately 28,650 equivalent residential units or an
20 equivalent population of 85,950. In addition to the Company's existing Pinal
21 Valley CAP allocations, there is the potential to secure contracts for non-Indian
22 agricultural priority CAP water, and to lease CAP supplies from other
23 subcontractors.

24 **Q. IN ADVANCE OF THE CONSTRUCTION, WHAT OTHER STEPS WILL THE**
25 **COMPANY TAKE TO DESIGN AND PREPARE FOR CONSTRUCTION OF**
26 **THE PINAL VALLEY CAP TREATMENT PLANT AND RELATED FACILITIES?**
27
28

1 A. There are several engineering tasks that must be completed in advance of the
2 construction. These include:

3 1. Acquiring rights-of-way, permits or easements.
4 2. Completing additional minor land acquisitions.
5 3. Submitting construction drawings for the Pinal Valley CAP
6 Treatment Plant to the U.S. Department of the Interior's Bureau of Reclamation
7 (the "BOR") for environmental approvals.

8 4. Obtaining a Pinal County Conditional Use Permit, as the land is
9 currently zoned for agricultural use; and

10 5. Coordinating with the local power company to bring power to the
11 Pinal Valley CAP Treatment Plant, its associated booster pump stations, wells
12 and to establish telecommunication, sewer and other utility or supporting
13 services.

14 Upon completion of the above-referenced engineering tasks, the
15 Company will be ready to prepare necessary documents to bid the design, which
16 will culminate in the completion of full construction drawings for the Pinal Valley
17 CAP Treatment Plant.

18 **Q. WHAT PROGRESS HAS THE COMPANY MADE TO DATE IN PREPARING**
19 **FOR THE PINAL VALLEY CAP TREATMENT PLANT CONSTRUCTION?**

20 A. In 2001, the Company started planning the Pinal Valley CAP Treatment Plant in
21 central Pinal County by identifying and purchasing the Real Property near
22 Coolidge, in close proximity to the CAP canal.

23 In 2006, the Company solicited proposals from and interviewed Arizona's
24 most qualified surface water treatment design and construction consultants.
25 Through this competitive process, Carollo Engineers was selected to proceed
26 with a comprehensive Utilization Plan and Conceptual Design report for the Pinal
27 Valley CAP Treatment Plant.

1 On March 30, 2005 the Company submitted its application to the Arizona
2 State Land Department ("ASLD") for right-of-way access to cross state land from
3 the CAP canal to the proposed Pinal Valley CAP Treatment Plant site. The lease
4 for the right-of-way was approved by the ASLD, and the lease agreement
5 between the ASLD and the Company was executed on December 11, 2009.

6 **Q. WHEN DOES THE COMPANY EXPECT TO COMMENCE CONSTRUCTION**
7 **OF THE PROPOSED PINAL VALLEY CAP TREATMENT PLANT AND**
8 **ASSOCIATED FACILITIES?**

9 A. The construction of the Pinal Valley CAP Treatment Plant and related
10 infrastructure facilities will commence once sufficient funds are raised through the
11 proposed Facilities Fee. Collection of the required funds is dependent on
12 customer growth in the PVWS. Exhibit FKS-6 and FKS-7 depicts the construction
13 schedule anticipated for this important water facility based on current growth
14 projections.

15 **IX. Reducing Water Losses – Current Program**

16 **Q. HOW DOES THE COMPANY MEASURE AND REPORT WATER LOSSES?**

17 A. The Company calculates and reports water loss in accordance with ADWR
18 requirements, specifically in accordance with ADWRs Third Management Plan
19 for the three Active Management Areas ("AMA") where the Company's water
20 systems are located (Phoenix, Pinal and Tucson). Each Active Management
21 Area Management Plan for 2000-2010 defines water loss and establishes the
22 methods for calculating its percentage. For the Company's water systems not
23 covered by one of the three AMAs, the same methodologies are followed.

24 For the Third Management Plan period, ADWR allows water providers to
25 exclude certain non-revenue water used for specific purposes from the water loss
26 calculation. Those allowed non-revenue system deliveries are summarized in
27 section 5.7.6.2 of the Third Management Plan titled, "Distribution System
28

1 Requirements" and are listed in detail in Appendix 5-M. The Company uses the
2 Third Management Plan water loss calculation methods in accordance with
3 Appendix 5-M. Pertinent excerpts from the ADWR Third Management Plan for
4 the Phoenix AMA are attached as Exhibit FKS-9.

5 **Q. PLEASE DESCRIBE THE COMPANY'S EFFORTS TO REDUCE WATER**
6 **LOSS IN ITS SYSTEMS, SPECIFICALLY THE WESTERN GROUP WATER**
7 **SYSTEMS THAT ARE THE SUBJECT OF THIS RATE CASE.**

8 A. Reducing water loss within the Company's 22 ADEQ Public Water Systems
9 ("PWS") is an ongoing and concerted effort by the Company. The 22 public
10 water systems include community and non-community water systems. Water
11 loss for each system is tracked monthly and analyzed by each Division Manager.
12 Division Managers direct employees to monitor, locate and repair leaks using the
13 Company's leak detection equipment, and track and record those efforts each
14 month. The Company's upper management reviews monthly reports from the
15 Division Managers that detail their activities in repairing leaks and monitoring for
16 undetected leaks. This information is closely monitored and carefully scrutinized
17 to ensure that water loss is kept to a cost-effective minimum. The efforts in the
18 Western Group water systems are no exception.

19 **Q. WHAT DO YOU MEAN BY "COST-EFFECTIVE MINIMUM"?**

20 A. By "cost-effective minimum", I am referring to the level of system water loss that
21 normally occurs as part of water system operations without: (1) having to divert
22 capital resources from projects that are more urgent and necessary to ensure the
23 provision of reliable and adequate service and (2) requiring a level of investment
24 that would be unduly burdensome on the Company's very limited capital budget
25 and on customers' rates, as explained in more detail by Mr. Harris in his direct
26 testimony.

1 Q. YOU ALSO MENTIONED THAT THE COMPANY USES LEAK DETECTION
2 EQUIPMENT. IS THIS EQUIPMENT USED IN THE WESTERN GROUP
3 WATER SYSTEMS?

4 A. Yes. To provide for a more effective ongoing leak detection program, reducing
5 water loss has been fully integrated into the Company's daily operations. The
6 Company purchased leak detection equipment so its own employees can
7 perform the required leak surveys, as described below.

8 In 2003, the Company purchased its first digital leak correlator and a data
9 logger for use in locating leaks. Training was provided to a number of the
10 Company's field technicians. Based on the initial success in using this
11 equipment, the Company purchased a second set of leak correlators and data
12 loggers. This equipment is used throughout the Company, and the Company's
13 system operators have become more experienced with the use of these types of
14 equipment. As a result, the Company purchased additional digital leak
15 correlators. Currently, each Division has and routinely uses at least one set of
16 leak correlators. In systems where additional digital leak correlators were
17 needed to adequately maintain its system, the Company authorized the purchase
18 of two units. Currently, the Company owns eight digital leak correlators and
19 three data loggers, which are used throughout the Company's water systems.
20 The third data logger was purchased in 2010 and a fourth data logger is
21 budgeted for purchase in 2011. For a complete description of the Company's
22 leak detection equipment, see Section 5.3 of Exhibit FKS-10.

23 The Company has achieved some success in reducing water loss due, in
24 large part, to ongoing water loss monitoring and the continued use of these leak
25 detection units. The Company intends to purchase additional digital leak
26 correlators and data loggers in future years as needed.

1 **Q. IS THE COMPANY DOING MORE TO MONITOR AND REDUCE WATER**
2 **LOSS?**

3 A. Yes. The Company has prepared a comprehensive analysis outlining the
4 historical, current and anticipated future efforts and requirements to effectively
5 reduce water loss in the Company's PVWS. This initial report, titled "Water Loss
6 Reduction Program for the Pinal Valley Service Area," and dated December 29,
7 2010, is attached to this testimony as Exhibit FKS-10. For Ajo and White Tank,
8 the Company seeks to reduce water loss through similar efforts in the following
9 four categories: 1) water main and service line repair and replacement, 2) use of
10 leak detection equipment to monitor the system for leaks, 3) water meter
11 selection review, and 4) meter repair, maintenance and replacement program.

12 **Q. CAN YOU SUMMARIZE THESE CATEGORIES IN MORE DETAIL?**

13 A. Yes. I will summarize the Company's water loss reduction efforts for each
14 category.

15 **WATER MAIN AND SERVICE LINE MAINTENANCE AND REPLACEMENT**
16 **PROGRAM**

17 The Company reduces water losses caused by leaks and water main and
18 service line breaks by locating such leaks and breaks and effecting timely repairs
19 and/or replacements. The Company schedules repairs of smaller water main
20 and service line leaks as soon as possible. In the case of main breaks, the
21 Company makes repairs on an emergency basis. Sources of water losses
22 caused by unidentified water main and service line leaks are more problematic,
23 as they are not always easily identified except through more advanced methods
24 of detection, such as through the use of digital leak detection or correlation
25 equipment and by conducting leak surveys. Meter readers report observed
26 service leaks in their normal course of reading meters and enter such information
27 into data entry devices used to generate service repair orders. Meter readers
28

1 serve an essential role in system monitoring as they operate in every part of each
2 water system each month and report signs of leaks and/or breaks through visual
3 inspection.

4 **LEAK DETECTION**

5 As discussed above, the Company relies upon two complementary types
6 of leak detection equipment in its water systems. This equipment allows the
7 Company to identify the location of water leaks more efficiently than other, more
8 labor intensive methods. One type of leak detection equipment, the data logger,
9 is used to survey a larger area of the distribution systems to locate potential
10 leaks that would not otherwise be located by visual inspection/observation
11 techniques. A second type of leak detection equipment, the digital leak
12 correlator, is used to pinpoint the location of potential leaks on a real-time basis,
13 as well as confirming or validating locations of suspected leaks identified through
14 surveys conducted with the data logger. Other effective "listening" devices are
15 also used throughout the Company's water systems. The Company's system
16 operators are professionally trained in the operation of the digital leak detection
17 equipment, and the use of this type of equipment has proven to be an effective
18 method of locating leaks and reducing water loss.

19 **METER SELECTION REVIEW**

20 The Company's engineering department, using information provided by
21 the Company's meter shop in Coolidge, reviews new meter applications prior to
22 establishing water service. Typically, 5/8 x 3/4-inch water meters are installed for
23 new residential subdivisions. Both residential and non-residential meter
24 applications that require 1-inch or larger water meters result in wide ranges of
25 flows, and some applications may include fire flows. The Company's
26 Engineering department chooses the most appropriate meter for each application
27 that meets the service needs and can accurately measure the quantity of water
28

1 provided throughout the expected range of customer flows. Different types of
2 water meters have characteristic accuracies through various ranges of flows.
3 Meters are designed to provide a high level of accuracy throughout specific
4 ranges of flows according to AWWA and other water industry standards. Within
5 a specific size of meter, different meter types (i.e., turbo, compound, jet, etc.),
6 have different accuracies over various flow ranges. Simply put, not all meters
7 are the same and each meter has its limitations or specific use.

8 **METER MAINTENANCE PROGRAM**

9 The Company's meter maintenance program establishes the criteria for
10 meter removal, repairs and replacement. Instead of simply replacing a water
11 meter based on its number of years in service, the Company's meter shop has
12 established comprehensive change-out criteria based on total gallons, water
13 quality and length of time in service for each water system. The water quality
14 characteristics of individual water systems can have a significant impact on the
15 service life of a metering device and, as a result, maintenance criteria can vary
16 between systems. Simply repairing or replacing all meters based on years in
17 service without regard to usage and water quality impacts is not an effective and
18 efficient use of capital or maintenance expenditures.

19 The Company's meter shop performs periodic random tests on each water
20 system's meters to provide an ongoing assessment of the suitability of meter
21 change-out criteria for each system. In this manner, the Company ensures that
22 meter accuracy is maintained within industry standards and is confirmed through
23 meter testing. The Company's water systems are current with their meter
24 maintenance program and ongoing meter testing program.

1 **Q. IS THE COMPANY'S METER REPAIR PROGRAM AN EFFECTIVE AND**
2 **COMPREHENSIVE PROGRAM?**

3 A. Yes. The Company is a leader in this area, I am not aware of any private water
4 utility in Arizona that manages its meter program as aggressively and efficiently
5 as the Company. Our meter repair and maintenance technicians routinely train
6 other water utilities personnel on such advanced practices at utility conferences.
7 The Company is a leader within the water industry in this regard. The
8 Company's meter shop is able to test meters from 5/8 x 3/4-inch to 12-inch in
9 size with a flow testing range of 0.25 gpm to 1,000 gpm. In fact, other water
10 utilities periodically ask our meter technicians to test their meters to verify meter
11 accuracy.

12 In addition, the Company's President, Mr. Garfield, serves on AWWA's
13 Water Meter Standards Committee, which establishes water meter accuracy,
14 repair, and other standards for the water industry.

15 **Q. ARE THESE CATEGORIES OF WATER LOSS REDUCTION METHODS**
16 **TYPICALLY USED BY WATER COMPANIES?**

17 A. Yes. The water main and service line maintenance programs and the use of leak
18 detection equipment are standard water industry practices. However, the
19 Company's Western Group contains water infrastructure that is approaching 90
20 years old and is showing signs of acute failure. The Company's efforts to cut
21 water loss and eliminate causes of water loss are discussed in more detail in
22 Sections 4 and 5 of the report attached as Exhibit FKS-10.

23 **X. Reducing Water Losses – Distribution System Improvements**

24 **Q. DID THE COMMISSION ESTABLISH A WATER LOSS STANDARD IN**
25 **DECISION NO. 71845?**

26 A. Yes. In Decision No. 71845, page 92 lines 26-28 and page 93, lines 1-8, the
27 Commission ordered:

1 "That Arizona Water Company shall reduce the non-account water
2 for each of its systems to less than 10 percent by July 1, 2011. For
3 those systems that have not achieved a water loss rate of less than
4 10 percent by July 1, 2011, AWC should evaluate the systems and
5 prepare a report demonstrating how the Company plans to reduce
6 water losses to less than 10 percent. If the Company contends that
7 reducing water losses to less than 10 percent is not cost effective, it
8 should submit a detailed cost analysis and explanation
9 demonstrating why the water loss reduction to less than 10 percent
10 is not cost effective. Absent extraordinary circumstances, and with
11 compelling supporting documentation, no system should be
12 permitted to maintain non-account water above 15 percent. The
13 water loss report should be filed with Docket Control, as a
14 compliance item in this docket, by no later than December 31,
15 2011."

16 **Q. HAS THE COMPANY DOCUMENTED AND QUANTIFIED ITS EFFORTS TO**
17 **REDUCE WATER LOSS IN THE PINAL VALLEY WATER SYSTEM?**

18 **A.** Yes. The Company has prepared an initial detailed report titled "Water Loss
19 Reduction Program for the Pinal Valley Service Area", attached to this testimony
20 as Exhibit FKS-10, which specifically evaluates water loss in the Company's
21 Pinal Valley water system including the Coolidge Airport water system. Section
22 5.0 of Exhibit FKS-10 details the Company's historic and ongoing efforts to
23 reduce water loss, in these systems.

24 **Q. PLEASE DISCUSS THE WATER LOSS ANALYSIS.**

25 **A.** In addition to an overview of the existing water system, the Company's detailed
26 analysis includes measures to reduce water loss. The Company also conducted
27 a distribution system analysis, including age, size, material type, leak history, soil
28 conditions and other pertinent information, to evaluate all of its water main and
service line infrastructure. This analysis included the development of detailed
hydraulic modeling and recommendations of utility plant improvements required
to reduce water loss. These recommendations include specific projects and
detailed design and construction cost estimates. As I also discuss on pages 8-
10, several water mains were replaced in the Coolidge water system to comply

1 with the Commission's directive that the Company "shall reduce the non-account
2 water for each of its systems to less than 10 percent by July 1, 2011."

3 **Q. HAVE YOU REVIEWED WATER LOSS FOR THE COMPANY'S WESTERN**
4 **GROUP WATER SYSTEMS?**

5 A. Yes. As of September 2010, two systems have water loss percentages greater
6 than ten percent, with one having water loss greater than fifteen percent.

7 **Q. WHICH WATER SYSTEMS ARE THOSE?**

8 A. The Coolidge water system, had an overall water loss of 10.81 percent, and, in
9 particular, the Coolidge Airport water system, had a water loss of 39.18 percent
10 for the calendar year 2009.

11 The Company already has made progress in reducing the Coolidge Airport
12 water system losses, reducing water loss from 74.29 percent in February 2008 to
13 38.71 percent for the 12-months ending September 2010. The following table
14 summarizes the Western Group water loss by ADEQ PWS system for calendar
15 year 2009 and the twelve months ending September 2010.

16

17 **ARIZONA WATER COMPANY**

18 **Western Group**

19 **Lost and Unaccounted for Water**

| SYSTEM | PWS ID No. | CALENDAR YEAR 2009 REPORTED WATER LOSS | 12-MONTH ROLLING AVERAGE ENDING SEPTEMBER 2010 |
|------------------|------------|--|--|
| Ajo | 10-003 | 7.71% | 6.47% |
| Coolidge | 11-014 | 10.81% | 11.31% |
| Coolidge Airport | 11-707 | 39.18% | 38.71% |
| Casa Grande | 11-009 | 6.84% | 5.24% |
| Tierra Grande | 11-076 | 7.52% | 7.03% |
| Stanfield | 11-012 | 8.27% | 7.96% |
| White Tank | 07-128 | 5.12% | 5.23% |

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26 **Q. DID ANY WESTERN GROUP WATER SYSTEM HAVE WATER LOSS**
27 **GREATER THAN TEN PERCENT IN THE COMPANY'S LAST RATE CASE?**

1 A. Yes. The Company's Tierra Grande water system's water loss exceeded ten
2 percent for calendar year 2007. Since then, the Company has been successful
3 in reducing water loss in this system. The reported annual water loss for the
4 system in 2009 was 7.52 percent, and for the 12 months ending September 2010
5 it was 7.03 percent. The Company anticipates the 2010 calendar year water loss
6 to remain at that low level.

7 **Q. THROUGH THIS INITIAL DETAILED REVIEW AND ANALYSIS COMPLETED**
8 **BY THE COMPANY, WHAT WERE THE FINDINGS?**

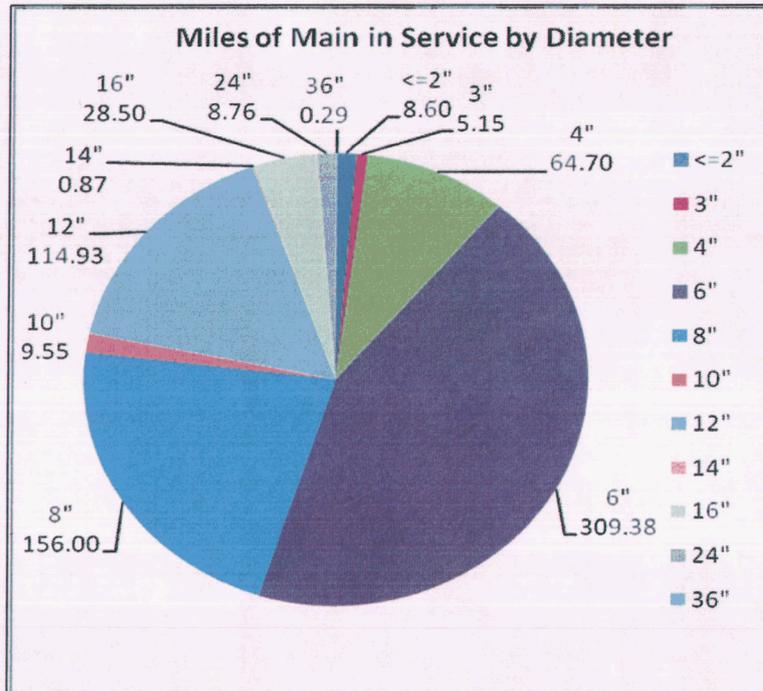
9 A. In reviewing the Company's efforts to reduce water loss, it was determined that
10 between October 2009 and September 2010, water system operators spent
11 nearly 16,000 hours monitoring, detecting and repairing water main and service
12 leaks and breaks throughout the Pinal Valley water system. This is equivalent to
13 approximately eight people working 40 hours per week for an entire year.

14 A review of the PVWS showed that many of the water system's water
15 mains have been in service since the early 1920s, and are well past their useful
16 service life. Many of these old water mains, some as small as 2-inch, do not
17 comply with today's minimum standards. Because of their age and industry
18 practice at the time, modern corrosion protection was not available when these
19 types of water mains were installed and, as a result, are susceptible to numerous
20 leaks, which are difficult to detect, locate and repair.

21 The PVWS experienced a significant amount of growth during the mid-
22 1970s and, with that growth, came the installation of a large amount of CA water
23 mains as well as the installation of polybutylene and polyethylene ("poly") water
24 service lines. Unfortunately, poly service lines have proven to become brittle and
25 split longitudinally. Repairing this type of service line is difficult and normally
26 leads to their full replacement when leaks are discovered. It is estimated that
27 approximately 600 failing poly services have been replaced since 2000.

1 However, over 3,700 of the failing poly service lines remain and require
 2 replacement in the very near future. Without these replacements, water losses
 3 are expected to increase.

4 The following three charts depict the miles of main by size, material type
 5 and in service by decade installed within the Pinal Valley system, respectively.

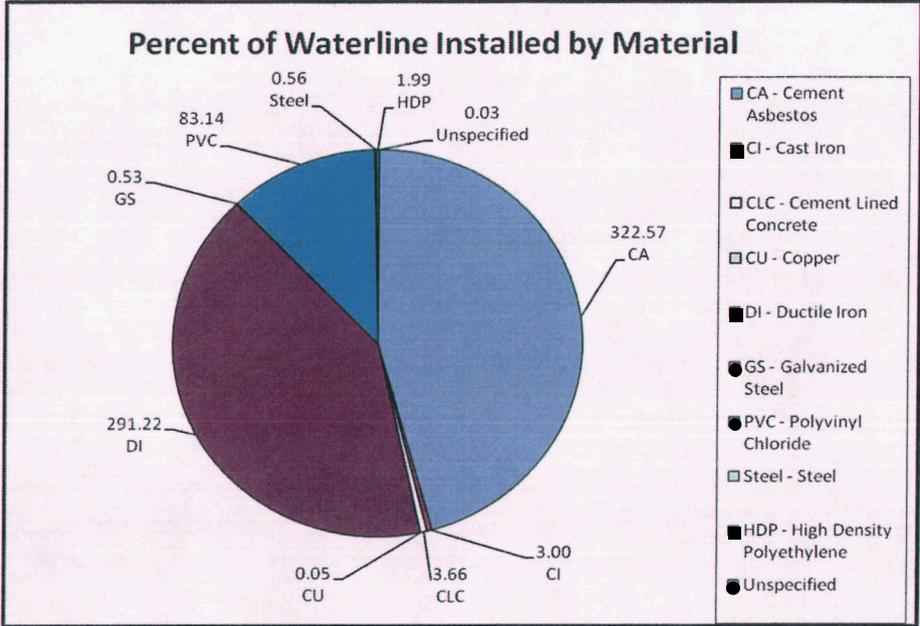


| Size | Miles of Main | Pipe Size | Miles of Main |
|----------|---------------|-----------|---------------|
| <=2-inch | 8.60 | 12-inch | 114.93 |
| 3-inch | 5.15 | 14-inch | 0.87 |
| 4-inch | 64.70 | 16-inch | 28.50 |
| 6-inch | 309.38 | 24-inch | 8.76 |
| 8-inch | 156.00 | 36-inch | 0.29 |
| 10-inch | 9.55 | | |

17
 18 The above chart shows that 78.45 miles or over 416,200 LF of water
 19 mains in service today are less than six inches in diameter.

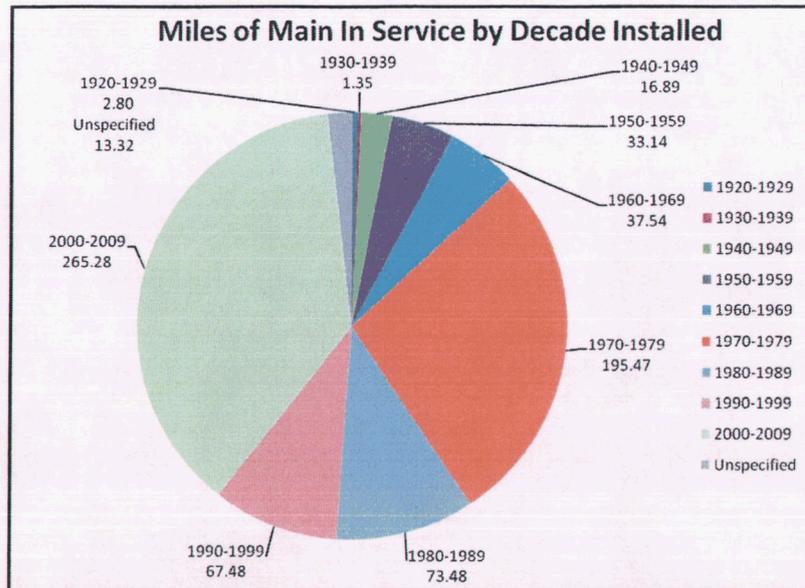
20
 21 The following chart shows miles of water main currently in service by
 22 material type. A majority of the water mains are either DI or CA. Yet nearly
 23 21,600 LF of water main is constructed of unprotected metal.

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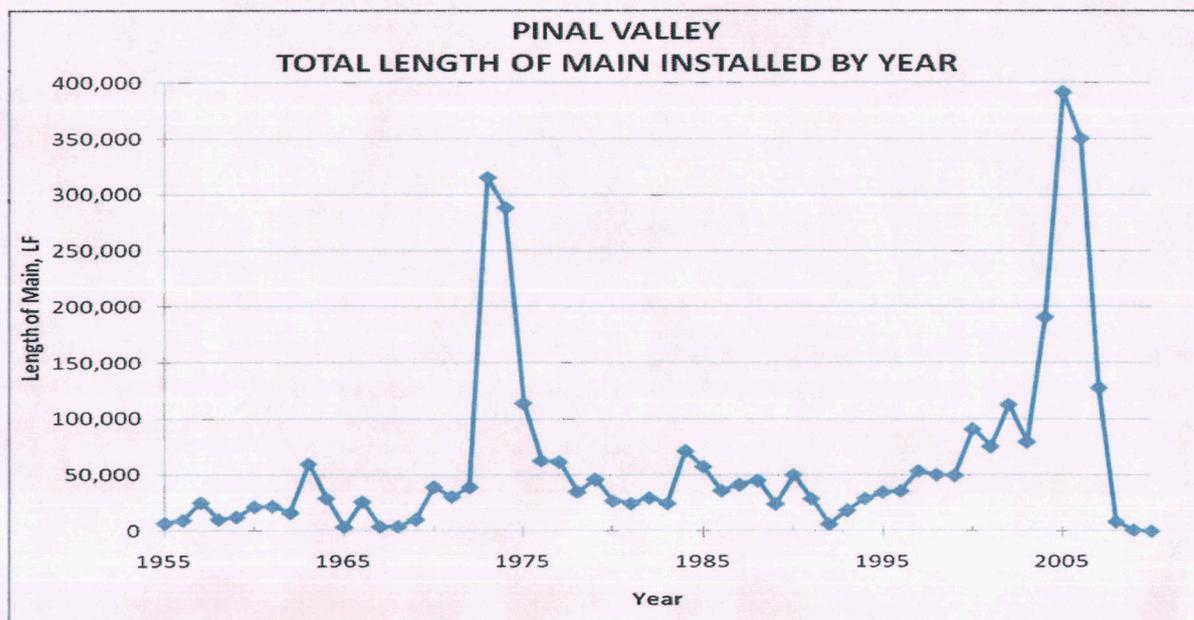
| Material Type | Miles of Main | Material Type | Miles of Main |
|-----------------------|---------------|---------------------------|---------------|
| Cement Asbestos | 322.57 | Galvanized Steel | 0.53 |
| Cast Iron | 3.00 | High Density Polyethylene | 1.99 |
| Cement Lined Concrete | 3.66 | Polyvinyl Chloride | 83.14 |
| Copper | 0.05 | Steel | 0.56 |
| Ductile Iron | 291.22 | Unknown Material | 0.03 |

The following chart depicts the miles of water main installed by decade and still in service. Three percent or 21 miles or over 111,000 LF of water main currently in service, was installed prior to 1950 and is over 60 years old. As described in Section 4 of the analysis detailed in Exhibit FKS-10, much of this water main is at or reaching the end of its useful service life.



| Decade | Miles of Main | Decade | Miles of Main |
|-----------|---------------|-------------|---------------|
| 1920-1929 | 2.80 | 1970-1979 | 195.47 |
| 1930-1939 | 1.35 | 1980-1989 | 73.48 |
| 1940-1949 | 16.89 | 1990-1999 | 67.48 |
| 1950-1959 | 33.14 | 2000-2009 | 265.28 |
| 1960-1969 | 37.54 | Unspecified | 13.32 |

The following graph shows the miles of water main installed by year since 1955. Note the significant length of water mains added in the mid-1970s and in the mid-2000s.



1 **Q. THE FOREGOING DETAILED INFORMATION, CHARTS AND GRAPH SHOW**
2 **A NEED TO REPLACE A SIGNIFICANT AMOUNT OF WATER MAINS AND**
3 **SERVICE LINES WITHIN THIS WATER SYSTEM. HOW DOES THE WATER**
4 **INDUSTRY CALCULATE THE COST OF REPLACING INFRASTRUCTURE?**

5 A. In several ways. For example, the Handy Whitman Index of Public Utility
6 Construction Costs is an engineering cost index that tracks the cost of
7 constructing various types of public utility plant in different parts of the country.
8 This index compares the cost of constructing public utility plant from one time
9 period to another. As an example, for the PVWS, the older water mains in
10 downtown Casa Grande were installed in 1921 and have a cost index of 27,
11 while the current index is 587.

12 **Q. WHAT DOES THIS CHANGE IN ENGINEERING COST INDEX MEAN IN**
13 **TERMS OF DOLLARS TO INSTALL TRANSMISSION AND DISTRIBUTION**
14 **MAINS IN 2010 VERSUS INSTALLING TRANSMISSION AND DISTRIBUTION**
15 **MAINS IN 1921?**

16 A. The index is used to project construction costs using today's cost index and
17 comparing it to the cost index for the time period of the original installation. In the
18 example above, the 2010 cost index (587) divided by the 1921 cost index (27)
19 shows that the cost of constructing cast iron or ductile iron water mains in 2010 is
20 almost 22 times the cost of installing the same pipe under the same conditions
21 that may have existed in 1921.

22 **Q. DOES THIS ENGINEERING COST INDEX ACCOUNT FOR THE FULL**
23 **REPLACEMENT COST?**

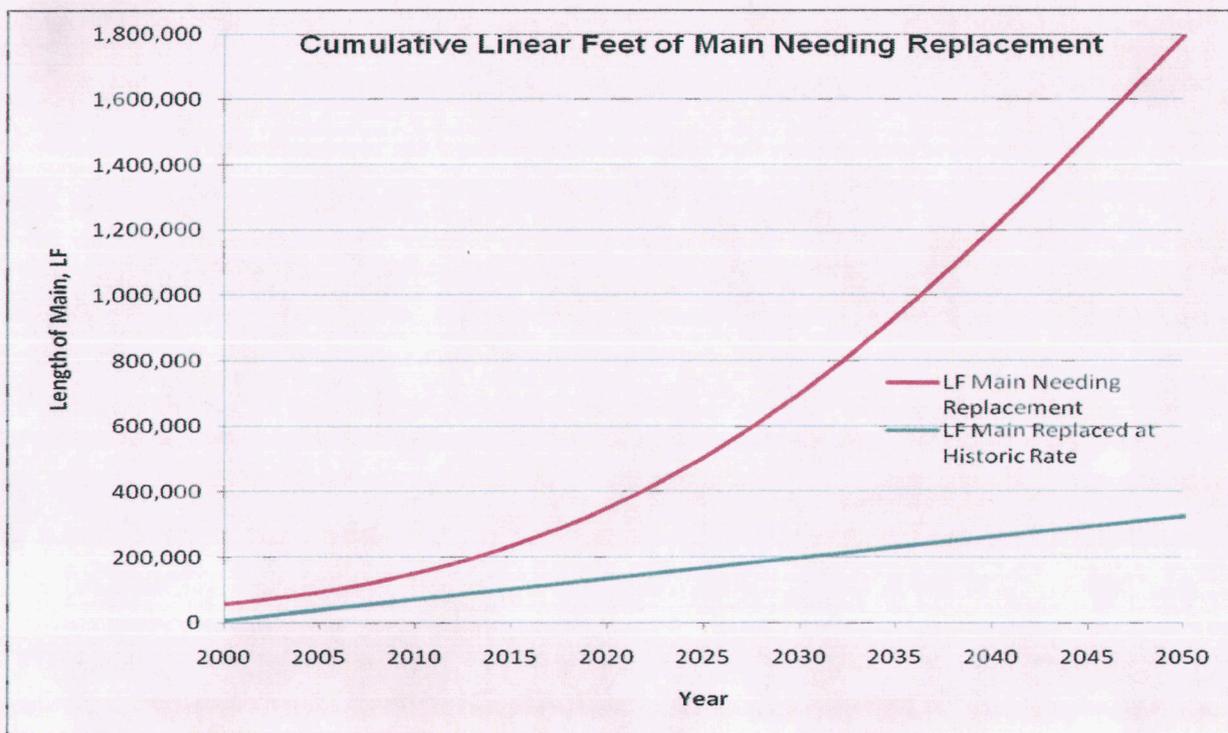
24 A. No. This engineering cost index does not account for changes in construction
25 conditions that may have developed since 1921 or during any time period.

26 **Q. PLEASE EXPLAIN FURTHER WHAT YOU MEAN BY CHANGES IN**
27 **CONSTRUCTION CONDITIONS.**

1 A. As a more detailed example of what is meant by this term, in the downtown area
2 of Casa Grande, transmission and distribution mains were installed before
3 streets were paved, curbing and gutters installed, telephone lines installed and
4 other more recent underground utilities installed. Therefore, the cost of any
5 replacement of transmission and distribution mains in these areas would have to
6 include the cost of repairing streets and sidewalks, implementation of traffic
7 control measures and working around other underground and above-ground
8 installations to protect them against damage.

9 **Q. HAS THE COMPANY PREPARED A TIMETABLE TO REPLACE THIS**
10 **INFRASTRUCTURE?**

11 A. Not yet. The graph below shows the current water main replacement rate within
12 the PVWS based on the average replacement rate between 2000 and 2010
13 versus the needed rate of replacement. Based on the current replacement rate,
14 the Company has determined that it would take 633 years to replace the existing
15 infrastructure. The graph clearly depicts the current scenario where the existing
16 replacement rate is not sufficient to keep pace with the water system needs.



1 With 90 year-old pipe already near failure or failing, it is not reasonable to
2 assume that replacement sometime in the distant future would be adequate to
3 comply with the Commission mandated reductions in water losses or ensure
4 reliable or adequate water service. Without a sufficient funding mechanism, the
5 required replacement rate cannot be achieved.

6 **Q. HAS THE COMPANY PREPARED A COST ESTIMATE TO REPLACE THIS**
7 **INFRASTRUCTURE?**

8 A. The Company has prepared a cost estimate to replace the aging and failing
9 water infrastructure in the PVWS and estimates that it will cost approximately \$41
10 million to replace water mains and service lines as depicted in Appendix 9.11 of
11 FKS Exhibit 10 which is also included as Exhibit FKS-11. This estimate was
12 derived from water mains and service lines needing replacement between 2011
13 and 2020. Replacement unit costs were based on recent bids from other
14 Company projects with the PVWS.

15 **Q. HAS THE COMPANY CONSOLIDATED THE COOLIDGE AND CASA GRANDE**
16 **WATER SYSTEMS FOR ADWR AND ADEQ REPORTING PURPOSES?**

17 A. Yes. As authorized in Decision No. 71845, the Company's previous rate case,
18 the Coolidge and Casa Grande water systems have been consolidated for
19 ratemaking purposes. On October 21, 2010, the Company notified ADEQ that it
20 was consolidating the Coolidge water system (PWSID No. 11-014) into the Casa
21 Grande water system (PWSID No. 11-009). The Coolidge and Casa Grande
22 water systems were physically interconnected in 2007. Notwithstanding, the
23 reportable water loss for the water reporting year 2010 will be a value that
24 represents the consolidated water system, the Commission-mandated water loss
25 reductions in Coolidge must be corrected, as the Company undertook to
26 accomplish shortly after the Commission issued that directive in Decision No.
27 71845.

1 Q. TO REDUCE WATER LOSS AS THE COMMISSION REQUIRED BY DECISION
2 NO. 71845, WHAT SPECIFIC UTILITY PLANT IMPROVEMENTS HAS THE
3 COMPANY COMPLETED TO REDUCE WATER LOSS IN THE COOLIDGE
4 WATER SYSTEM?

5 A. The Company evaluated its Pinal Valley water distribution system through the
6 use of its digital leak detection equipment, and analyzed data the Company
7 collected over the past several years regarding main breaks and service line
8 leaks. The Company determined that three very old and leaking waterlines in the
9 Coolidge water system must be replaced right away to enable the Company to
10 effectively reduce water loss to comply with the standard set by the Commission
11 in Decision No. 71845. The Company then budgeted the additional funds
12 needed to replace the aging and leaking facilities described below.

13 **Project One**

14 Project One is replacement of three waterlines currently located in
15 alleyways in Coolidge between Coolidge and Elm Avenues and from Main Street
16 to Arizona Boulevard (State Highway 87). The 4-inch CA water mains being
17 replaced date back to the 1930s and 1940s. These projects replace of
18 approximately 5,640 LF of 4-inch CA pipe and 200 LF of 6-inch CA, with 4,830
19 LF of 6-inch C-900 PVC pipe and 2,200 LF of 12-inch C-900 PVC pipe, at a total
20 estimated construction cost of \$927,860.

21 **Project Two**

22 Project Two is replacement of a waterline located in the Valley Farms
23 portion of the Coolidge water system along Vah Ki Inn Road from Rhodes Court
24 to McGee Road and along Moore Circle from Vah Ki Inn Road to McGee Road.
25 The majority of this waterline was installed in the 1930s when rolled rubber
26 gaskets were used as sealing material at the couplings. These types of gaskets,
27 which are no longer used, inevitably cause problems as they age, leak and fail.

1 This project replaces approximately 2,000 LF of 6-inch CA pipe with 1,300 LF of
2 12-inch C-900 PVC pipe and 700 LF of 6-inch C-900 PVC pipe at an estimated
3 construction cost of \$166,532.

4 **Project Three**

5 Project Three is the replacement of a waterline at the Coolidge Airport.
6 The 6-inch CA water main being replaced was originally installed in the
7 1930's. This project replaces approximately 3,680 LF of 6-inch pipe with 3,300 LF
8 of 12-inch C-900 PVC pipe at an estimated construction cost of \$258,608.
9 Additionally, all metered connections were evaluated for accuracy and those
10 meters found to be inaccurate were replaced.

11 Based on this information, and in accordance with the Commission's
12 directive in Decision No. 71845, the Company quickly moved forward with the
13 waterline replacement projects to replace the failing waterlines. All three of these
14 projects will be completed by the Company before the Commission's July 1, 2011
15 deadline to comply with its order to reduce water loss. A detailed description of
16 these three projects and supporting information is listed in Section III and Exhibit
17 FKS-10.

18 **Q. THESE URGENTLY-NEEDED WATER LINE REPLACEMENTS REPRESENT**
19 **A SIGNIFICANT CAPITAL INVESTMENT BY THE COMPANY TO ADDRESS**
20 **SYSTEM WATER LOSS. HOW DID THE DECISION TO MAKE THIS**
21 **INVESTMENT COME ABOUT?**

22 **A.** Apart from the very high losses of water from these old leaking water lines, the
23 most compelling reason came from the Commission itself. The Commission
24 ordered the Company to reduce water loss in all systems to less than ten percent
25 by July 1, 2011. For the PVWS, the Company determined that locating and
26 repairing leaks and breaks alone could not comply with this water loss reduction
27 mandate. Despite the Company's aggressive water loss reduction efforts, these
28

1 efforts have not been enough to reduce water loss in all systems to less than ten
2 percent as the Commission required.

3 **Q. WILL THESE WATER LINE REPLACEMENTS AID IN REDUCING WATER**
4 **LOSS TO LESS THAN TEN PERCENT?**

5 A. Yes. These water line replacements are critical in reducing water loss and
6 complying with the Commission's order to immediately reduce water loss.
7 However, more replacements of aging infrastructure are needed in the PVWS to
8 comply with water loss requirements. The solution to this problem requires a
9 going-forward commitment to the planned replacement of aging and failing
10 waterlines with new appropriately sized waterlines. This will directly address the
11 Commission's directive to the Company to reduce water loss. The replacement
12 of a growing number of service lines is also required, as failing service lines are
13 another significant source of water loss. Due to this critical need, the Company
14 has developed the plan that is detailed in Section 6.0 of the report attached as
15 Exhibit FKS-10.

16 **Q. HOW IS THE COMPANY PROPOSING TO RESOLVE THE GAP IN**
17 **INFRASTRUCTURE REPLACEMENT TO REDUCE WATER LOSS AND KEEP**
18 **IT LOWER THAN TEN PERCENT?**

19 A. As stated previously, the Company has prepared a detailed plan to begin
20 replacing water mains and service lines that are critically needed to reduce water
21 loss. The detailed plan includes replacing approximately 16,600 LF of aging
22 water mains and 570 aging service lines each year.

23 **Q. WHAT IS THE ESTIMATED COST OF THESE REPLACEMENTS?**

24 A. It is estimated that these replacements will cost \$2.5 million dollars annually.

25 **Q. CAN THE COMPANY CURRENTLY FUND THE REPLACEMENTS OF AGING**
26 **INFRASTRUCTURE NEEDED TO REDUCE AND MANAGE WATER LOSS TO**
27 **LESS THAN TEN PERCENT?**

1 A. No, not without adequate rate relief and the benefit of an effective cost recovery
2 mechanism such as a Distribution System Improvement Charge ("DSIC"). As
3 discussed in Mr. Harris' and Mr. Garfield's direct testimony, the Company cannot
4 construct these necessary water system replacements and incur the costs of
5 doing so without a change in the way they are recovered.

6 **Q. IS THE COMPANY MAKING ANY PROPOSALS TO ALLOW IT TO FUND**
7 **THESE TYPES OF CRITICALLY NEEDED UTILITY PLANT**
8 **REPLACEMENTS?**

9 A. Yes. In other jurisdictions, utility commissions have authorized a DSIC to
10 facilitate infrastructure replacement. The benefits of such a program include
11 more efficient and timely investment of capital, significant progress in replacing
12 aging infrastructure and enhanced service quality and reduction of water loss.
13 As water supplies become more stressed in the future, reducing water loss
14 through the replacement of aging infrastructure will become even more
15 important. Such programs typically include protections for customers such as
16 limits on the amount of incremental revenues that can be collected, exclusion of
17 capital projects that are revenue producing and true-up mechanisms. Details of
18 the DSIC program are presented in the direct testimony of Mr. Harris, while Mr.
19 Garfield's direct testimony discusses the public policy aspects of a DSIC.

20 **Q. DSIC PROCEDURES ORIGINATED IN THE EASTERN PORTION OF THE**
21 **UNITED STATES. IS THE PROBLEM OF AGING INFRASTRUCTURE**
22 **UNIQUE TO THAT AREA?**

23 A. No. The Company's water systems throughout Arizona have facilities that are
24 obsolete, beyond their useful life, and are already failing and need to be
25 replaced. As presented and discussed in Section 4.0 of Exhibit FKS-10, water
26 mains installed and placed in service during the 1920s, 1930s and later have
27
28

1 reached the end of their useful service life regardless of where they were
2 installed.

3 **Q. HAVE YOU PREPARED AN ANALYSIS OF AGING INFRASTRUCTURE IN**
4 **THE PVWS?**

5 A. Yes. The analysis shows approximately 287,000 LF of water main or
6 approximately 7.7 percent of the PVWS is in need of replacement including 3,700
7 poly service lines, and another 3,500 galvanized service lines over the next 5-10
8 years. This analysis is based on a complete review of the documented water
9 main and service line repair history summarized in Appendix 9.1 of Exhibit
10 FKS-10. The specific replacement projects are presented in detail in Appendix
11 9.10 of Exhibit FKS-10. As explained on page 54 of my testimony, the Company
12 estimates that replacing these failing water mains and service lines will cost \$41
13 million. An explanation of this detailed cost estimate is provided in Exhibit
14 FKS-11. Each year, these costs will increase and the quantity of aging water
15 mains and service lines that have exceeded their useful service life will increase,
16 thereby making it increasingly more difficult to keep up with necessary
17 replacements.

18 **Q. THE PVWS CONSISTS OF WATER MAINS AND SERVICE LINES DATING**
19 **BACK TO THE 1920s. WHY ARE THESE OLD FACILITIES A PROBLEM?**

20 A. There are numerous studies which have been completed documenting the failure
21 of infrastructure installed during this time period.^{2 3} Materials used to make and
22 join distribution system piping have evolved over time. From the late 1800s until
23 the 1920s, most piping installed was manufactured from "pit" cast iron and was
24
25

26 ² DeBerry, David W., Kidwell, James R., Malish, David A. (1982). *Corrosion in Potable Water Systems*. United
27 States Environmental Protection Agency.

28 ³ Thomson, James and Wang, Lili (2009). *State of Technology Review Report on Condition Assessment of Ferrous
Water Transmission and Distribution Systems*. United States Environmental Protection Agency

1 joined using rope and molten lead. Some of the older water mains in the PVWS
2 are of this type of cast iron.

3 Beginning in the late 1920s, up to and including the 1960s, "spun" cast
4 iron was primarily used. It is stronger and more uniform than "pit" cast iron and
5 allowed for thinner pipes. These improved cast iron water mains were installed
6 without corrosion protection or polyethelyene encasement. Over time, these
7 thinner-walled unprotected cast iron mains are corroding and failing. Cement
8 lining and leadite joining compound (a plasticized sulfur cement) were introduced
9 during the same time period, although leadite joints were eventually found to
10 have increased splitting and corrosion compared to lead. Flexible rubber gasket
11 joints and ductile iron pipe were introduced in the 1950s and 1960s, respectively,
12 improving joints and reducing corrosion rates. The use of PVC and high density
13 polyethylene (HDPE) pipe began to emerge in the 1970s and 1990s,
14 respectively. Cast iron piping (both pit and spun), installed in the 1920s and
15 later, is approaching the end of its useful life, and many main breaks are
16 associated with this type of pipe.

17 Deteriorating water distribution system infrastructure include increased
18 leakage and breaks; taste, odor and rusty water complaints; as well as reduced
19 flow capacity and reduced chlorine levels due to corrosion products and biofilms.
20 Consequently, there is an increased potential for water quality degradation and
21 health risks associated with aging infrastructure. As a result, this aging piping
22 needs to be replaced. The analysis included as Exhibit FKS-10 discusses, in
23 detail the numerous problems associated with these aging facilities.

24 **Q. DO THE PVWS OPERATORS ROUTINELY DISCOVER WATER LEAKS?**

25 **A.** Yes, very definitely. The Company found and repaired over 1,250 leaks between
26 January 2005 and December 2010 in the PVWS as described in Section VII of
27 this testimony and, as shown in Appendix 9.1 of Exhibit FKS-10. This equates to
28

1 approximately one leak repair per work day. Approximately seventy-two percent
2 of the recorded leaks were service line leaks. All leaks are repaired promptly
3 after their detection and location. According to a study completed by the Aging
4 Water Infrastructure Research division of the Environmental Protection Agency,
5 there are 240,000 water main breaks per year in the United States or a water
6 main break 650 times per day⁴. That equates to one main break every two
7 minutes. For the Company's PVWS, that was a waterline leak practically every
8 work day for five years.

9 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY IN THIS MATTER?**

10 **A. Yes.**

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28 ⁴ *Water Distribution Systems* (2009). United States Environmental Protection Agency Aging Water Infrastructure
Research Program, <http://www.epa.gov/awi/distributionsys.html> (Oct. 28, 2010).

FKS-1

FKS-1

POST TEST YEAR PLANT ADDITIONS – PROJECT DETAIL

INDEX

| <u>PLANT DESCRIPTION</u> | <u>WA NO.</u> |
|--|----------------------|
| <u>Pinal Valley</u> | |
| COOLIDGE AIRPORT WATERLINE REPLACEMENT | WA 1-4768 |
| COOLIDGE OLD TOWN WATERLINE REPLACEMENT | WA 1-4772 |
| VALLEY FARMS WATERLINE REPLACEMENT | WA 1-4773 |
| SCADA PHASE 3 | WA 1-4470 |
| NO. 27 STORAGE TANK AND BOOSTER PUMP STATION | WA 1-4620 |
| COOLIDGE AIRPORT WELL NO. 1 REHABILITATION | WA 1-4675 |
| COOLIDGE AIRPORT BOOSTER STATION | WA 1-4706 |
| WELL NO. 21 PUMP REPLACEMENT | WA 1-4722 |
| WELL NO. 10 PUMP REPLACEMENT | WA 1-4730 |
| COOLIDGE AIRPORT WELL NO. 2 PUMP REPLACEMENT | WA 1-4754 |
| WELL NO. 27 PUMP REPLACEMENT | WA 1-4763 |
| WATERLINE CROSSING OF PIMA MARICOPA | |
| IRRIGATION PROJECT CANAL | WA 1-4766 |
| ARIZONA CITY TRANSMISSION AND DISTRIBUTION WATERLINE IMPROVEMENTS | WA 1-4774 |
| <u>WHITE TANK</u> | |
| INSTALL NEW ELECTRICAL ENTRANCE SECTION (SES) MONTE VISTA SITE | WA 1-4621 |
| WELL NO. 2 REHABILITATION | WA 1-4682 |
| WELL NO. 4 PUMP REPLACEMENT | WA 1-4735 |
| WELL NO. 7 ASPHALT DRIVEWAY | WA 1-4737 |
| <u>PHOENIX OFFICE</u> | |
| REPLACE COOLING SYSTEM AND AIR HANDLER..... | WA 1-4522 |

WA1-4768

Coolidge Airport

| LEAK LOCATION | SECTION | DATE | TYPE |
|------------------------------|----------------------|------|---------------------|
| 3644 S Hanger Drive | NW 1/4 Sec 4 T6S R9E | 2009 | Service Replacement |
| 3644 S Hanger Drive | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| 3644 S Hanger Drive | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| 3644 S Hanger Drive | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| 6300 N Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Service Replacement |
| 6300 N Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| 6300 N Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| 6300 N Airport Road (Office) | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| 6300 N Airport Road (Office) | NW 1/4 Sec 4 T6S R9E | 2009 | Main Repair |
| 6300 N Airport Road (Office) | NW 1/4 Sec 4 T6S R9E | 2009 | Main Repair |
| 6300 N Airport Road (Office) | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| 6300 N Airport Road (Office) | NW 1/4 Sec 4 T6S R9E | 2009 | Main Repair |
| 9300 N Airport Road | NW 1/4 Sec 4 T6S R9E | 2009 | Service Repair |
| South of 6300 N Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| South of 6300 N Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| South of 6300 N Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| South of Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| South of Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| South of Airport Road | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| Southwest of North Well Yard | NW 1/4 Sec 4 T6S R9E | 2010 | Main Repair |
| Southwest of North Well Yard | NW 1/4 Sec 4 T6S R9E | 2010 | Service Repair |

ARIZONA WATER COMPANY

WORK AUTHORIZATION

W.A. NUMBER: 1-4768
 P.E. NUMBER:
 BUDGET ITEM NO.: Special #23
 SHEET NO.: 1 of 2

SYSTEM: PINAL VALLEY
 DIVISION: PINAL VALLEY
 TAX CODE: 2100

WORK TO START BY: UPON AUTHORIZATION
 WORK TO BE FINISHED BY: WITHIN 85 DAYS

DESCRIPTION OF WORK:

 Coolidge Airport Main Replacement project: Replace approximately 3,680 lf of 6-inch PVC pipe with 3,300 lf of 12-inch C-900 PVC. Construct in accordance with attached drawings and/or Arizona Water Company specifications.

FACTORS JUSTIFYING WORK:

 The Company has experienced several leaks on these waterlines due to age of the pipe and sandy soil making leaks hard to find and contributing to increasing water loss in the Coolidge system, *Specifically the Coolidge Airport.*

| COST ESTIMATE | | AUTHORIZATION | DATE |
|---|------------|---|------------|
| COST OF WORK: | | PREPARED BY: | |
| MATERIAL | 0 | <i>James Wilson gw 10/27/10</i> | 10/22/10 |
| LABOR | 9,155 | REVIEWED FOR ESMT/ROW VERIFICATION: | |
| CONTRACT PORTION | 199,400 | <i>Charles Briggs CB 10-28-2010</i> | 10-28-2010 |
| OVERHEAD | 50,053 | REVIEWED BY: | |
| TOTAL AUTHORIZED EXPENDITURES CHARGEABLE TO THIS W.A. | \$ 258,608 | <i>Mike Loggins ML 10-28-10</i> | 10-22-10 |
| FUNDS RECEIVED: | | APPROVED BY ENGINEERING: | |
| CONTRIBUTIONS RECEIVED | 0 | <i>Fredrick Schneider 10-22-10</i> | 10-22-10 |
| REFUNDABLE ADVANCES RECEIVED | 0 | APPROVED BY FINANCE: | |
| TOTAL CONTRIBUTIONS/ADVANCES | 0 | <i>Joseph Harris 10/22/10</i> | 10/22/10 |
| NET CASH REQUIRED | \$ 258,608 | SPECIAL ITEM EXCEEDING \$10,000; AUTHORIZED BY PRESIDENT: | |
| | | <i>William M. Garfield</i> | 10-22-10 |
| | | SPECIAL ITEM EXCEEDING \$10,000; AUTHORIZED BY CHAIRMAN: | |
| | | APPROVED VIA FAX | 10/27/2010 |
| | | M. L. Whitehead | |

COMMENTS:

CONSTRUCTION RELEASE:

RELEASED TO CONSTRUCTION
 Authorized by **FRED SCHNEIDER**
 Date 10/27/10

WORK AUTHORIZATION - DETAIL SHEET

| | | | | |
|--|------------------------|------------------|----------|--------------------------------|
| RETIREMENT PROPERTY UNITS | PLANT PROPERTY ACCOUNT | UNIT DESCRIPTION | QUANTITY | YEAR INSTALLED AND W.A. NUMBER |
| | 343 | 6-inch CA pipe | 3680 | 1935 |
| | | | | |
| | | | | |

PROJECT DESCRIPTION:
 Coolidge Airport Main Replacement project: Replace approximately 3,680 lf of 6-inch PVC pipe with 3,300 lf of 12-inch C-900 PVC.

| C O N T R A C T W O R K | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|--|---|-----------------|----------|-----------|------------|
| | 12" C-900 PVC w/ all related fittings | 343 | 3,300 | \$ 50.00 | \$ 165,000 |
| | Tie into existing 6" PVC with 6" TS&V | 343 | 2 | 2,700.00 | 5,400 |
| | Tie over existing services to new main | 345 | 7 | 3,500.00 | 24,500 |
| | Replace existing 6" fire hydrant assembly | 348 | 1 | 4,500.00 | 4,500 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| SERVICE CONNECTIONS COMPLETE: DOUBLE-LONG | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: DOUBLE-SHORT | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: SINGLE-LONG | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: SINGLE-SHORT | 345 | | | | |

TOTAL CONTRACT WORK \$ 199,400

| M A T E R I A L S | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|---|-----------------------------------|-----------------|----------|-----------|-------|
| | | | | | |
| | | | | | |
| | SERVICE CONNECTIONS: DOUBLE-LONG | 345 | | | |
| | SERVICE CONNECTIONS: DOUBLE-SHORT | 345 | | | |
| | SERVICE CONNECTIONS: SINGLE-LONG | 345 | | | |
| SERVICE CONNECTIONS: SINGLE-SHORT | 345 | | | | |
| METERS | 346 | | | | |

TOTAL MATERIALS \$ -

| L A B O R | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|---|---|-----------------|----------|-------------|-------|
| | | | | | |
| | | | | | |
| | | | | | |
| | TESTING FEE | 343 | 1 | \$ 1,000.00 | 1,000 |
| | PERMIT FEE | 343 | 1 | 1,500.00 | 1,500 |
| | SURVEY FEE | 343 | 1 | 4,500.00 | 4,500 |
| | FIELD INSPECTION | 343 | 1 | 2,155.00 | 2,155 |
| | INSTALL SERVICE CONNECTIONS: DOUBLE-LONG | 345 | | | |
| | INSTALL SERVICE CONNECTIONS: DOUBLE-SHORT | 345 | | | |
| INSTALL SERVICE CONNECTIONS: SINGLE-LONG | 345 | | | | |
| INSTALL SERVICE CONNECTIONS: SINGLE-SHORT | 345 | | | | |

TOTAL LABOR \$ 9,155

SUBTOTAL - CONTRACT WORK, MATERIALS, AND LABOR \$ 208,555

OVERHEAD 50,053

TOTAL REFUNDABLE PORTION NON-REFUNDABLE PORTION **COST ESTIMATE** \$ 258,608

AFH



**OFFICIAL RECORDS OF
PINAL COUNTY RECORDER
LAURA DEAN-LYTTLE**

DATE/TIME: 11/29/2010 1416
FEE: \$11.00
PAGES: 3
FEE NUMBER: 2010-110981

When recorded return to:

Norma Ortiz, City Clerk
City of Coolidge
130 W. Central Avenue
Coolidge, Arizona 85128

GRANT OF EASEMENT

This Agreement made and entered into this 22nd day of November, 2010, by and between the City of Coolidge ("Grantor"), an Arizona municipal corporation, and the Arizona Water Company, an Arizona corporation ("Grantee").

Recording Requested By:
ARIZONA WATER COMPANY
When Recorded, Mail To:
Arizona Water Company
P.O. Box 29006
Phoenix, Arizona 85038-9006

ABOVE SPACE RESERVED FOR COUNTY RECORDER

**GRANT OF EASEMENT
CITY OF COOLIDGE,**

an Arizona municipal corporation, organized under the laws of the State of Arizona (hereinafter referred to as "Grantor"), for a valuable consideration, receipt of which is hereby acknowledged, grants to ARIZONA WATER COMPANY, an Arizona corporation, its successors and assigns (hereinafter referred to as "Grantee"), a perpetual non-exclusive easement and the right to excavate for, install, operate, maintain, remove or replace one or more pipelines, including valves, hydrants, meters and other equipment and appurtenances, for the purpose of conveying water for domestic use, fire protection and irrigation, ingress and egress, or other purposes, and to use the same for such purposes, on that certain real property in the County of Pinal, State of Arizona, described as follows:

A parcel of land as described in Docket 225, Page 106, records of Pinal County, Arizona, lying within and being a part of Sections 4 and 5, Township 6 South, Range 9 East of the Gila and Salt River Base and Meridian, Pinal County, Arizona, described as follows:

Lots 1, 2, 3, 5, 6, 7, 8, 9, 10, 11, 12, and 14; The South half of the Northeast quarter; The South half of the Northwest quarter; The Southwest quarter; The North half of the Southeast quarter, all in said Section 4;

Lots 7, 8, 9, and 10; The South half of the Northeast quarter; The North half of the Southeast quarter, all in said Section 5.

EASEMENT DESCRIPTION

An easement 50.00 feet wide, lying 25.00 feet on each side of the following described centerline, lying within and being a part of Section 4, Township 6 South, Range 9 East of the Gila and Salt River Base and Meridian, Pinal County, Arizona, said easement centerline being more particularly described as follows:

COMMENCING at the Northeast corner of said Section 4, from which the North quarter corner of said Section 4 bears N89°29'07"W, a distance of 2642.22 feet;

Thence S03°46'21"W, a distance of 2117.74 feet to the POINT OF BEGINNING;

Thence S89°56'23"W, a distance of 1392.28 feet to a point of curvature;

Thence Northwesterly along the arc of said curve, concaved to the Northeast, having a radius of 100.00 feet, through a central angle of 59°59'40", with an arc length of 104.71 feet;

Thence N30°04'06"W, a distance of 77.52 feet to a point on the centerline of Aviation Avenue;

Thence S60°01'59"W, along the centerline of Aviation Avenue a distance of 969.80 feet;

Thence S00°01'10"W, a distance of 1578.66 feet to the POINT OF TERMINUS.

GRANTOR agrees for itself, its successors and assigns that no building or other structure will be constructed, or other obstruction placed, over this easement or over any facilities of Grantee; provided, however, that with Grantee's prior consent, Grantor may build over this easement after first paying to Grantee the cost of relocating the facilities and granting an alternative easement satisfactory to Grantee and without additional cost to Grantee.

GRANTEE, its agents and employees, shall at all times have the right of unobstructed ingress to and egress from said Real Property, and free access to said water system facilities pipelines, equipment and appurtenances for the purpose of maintaining, operating, removing or replacing same including the right to trim or remove any trees or shrubs that in Grantee's judgment interfere with the rights herein granted. Grantee agrees to use reasonable care to avoid damage to the property of Grantor in the exercise of this easement.

The individual signing this Agreement warrant that they have read this Agreement, have the authority to execute this Agreement, and will furnish such evidence reasonably necessary to validate such authority upon request.

EXECUTED this 22nd day of NOVEMBER, year of 2010

CITY OF COOLIDGE

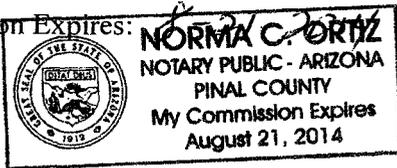
By: Robert F. Flatley

Title: City Manager

STATE OF ARIZONA)
) SS
COUNTY OF PINAL)

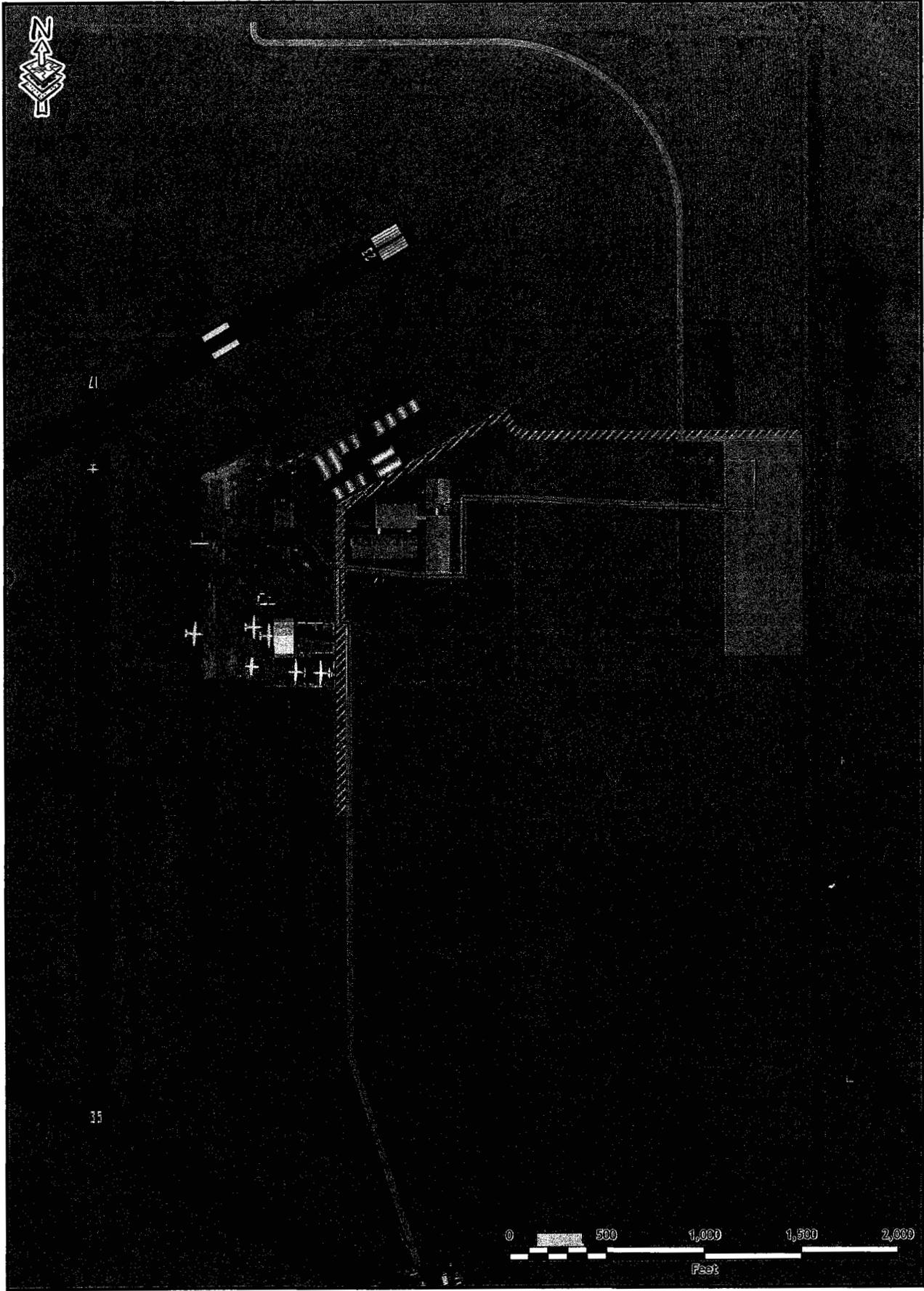
This foregoing instrument was acknowledged before me this 22nd day of NOVEMBER in the year 2010 by ROBERT F. FLATLEY, CITY MANAGER, of the City of Coolidge, an Arizona municipal corporation, on behalf of the corporation.

My Commission Expires:



JJW

Norma C. Ortiz
Notary Public



Arizona Water Company Easements @ Coolidge Airport

- Active Water Lines (per Blue Stake)
- Inactive Water Lines (per As-builts)
- Existing AZ Water Company Easements
- New Water Easement



ARIZONA WATER COMPANY

Casa Grande Office: PO Box 11030 - Casa Grande, AZ 85130 - 1030
 Voice: 520-836-2850 Fax: 520-836-2850

PROPOSAL/CONTRACT

| | |
|--|-----------------------------------|
| CONTRACTOR: <u>CENTRAL ARIZONA PIPELINE CONTRACTORS, INC</u> | SYSTEM: Coolidge Airport |
| AZ CONTRACTOR LICENSE NO: <u>ROC 164758</u> CLASSIFICATION: <u>K-80</u> | W.A. No(s): |
| ADDRESS: <u>PO BOX 336 Coolidge, AZ 85128</u> | BID DUE DATE: October 22, 2010 |
| BID BOND REQUIRED <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | |

DESCRIPTION OF PROJECT: Install approximately 3400 L.F of 12" Ductile Iron Pipe and tie over existing services all with related fittings in easements at Coolidge Airport in a portion of the of Sec 4 T.6S., R.9E.

| | QUANTITY | UNIT PRICE | | TOTAL COST | |
|--|----------|------------|-----------|------------|------------|
| | | LABOR | MATERIALS | LABOR | MATERIALS |
| 1-2. MATERIALS EXEMPT FROM CONTRACTING TAX (per Paragraph 6) | | | | | |
| Tie 12" Ductile Iron Pipe to existing 8" pipe w/related fittings | 1 | 581 | 500 | 581 | 500 |
| Tie 12" Ductile Iron Pipe to existing 3" pipe w/related fittings | 1 | 581 | 300 | 581 | 300 |
| Install 12" Ductile Iron Pipe w/14ga locator wire and related fittings | 3400 L.F | 2.05 | 23.56 | 6970 | 80104 |
| Install a 12"x6" MJxFL tee w/a 6" MJxFL GV and related fittings (FH) | 2 | 145 | 909 | 290 | 1818 |
| Tie existing 6" FH to 6" MJxFL GV w/related fittings | 1 | 264 | 700 | 264 | 700 |
| Install a 6" fire hydrant w/related fittings | 1 | 387 | 2479 | 387 | 2479 |
| 3. Total Labor to Install Exempt Materials (add the amounts in column 1) | | | | 3 | 4073 |
| 4. Total Exempt Materials (add the amounts in column 2) | | | | | 85901 |
| 5-6. NON-EXEMPT MATERIALS | | | | | |
| Install a short 1" copper service w/related fittings | 2 | 91 | 500 | 182 | 1000 |
| Install a long 1" copper service w/related fittings | 1 | 150 | 600 | 150 | 600 |
| Install a long 2" copper service w/related fittings | 2 | 295 | 2584 | 590 | 5178 |
| Tie new 2" service to existing customer line w/2" ball valve and rtd fittings | 2 | 100 | 250 | 200 | 500 |
| Tie new 1" service to existing long customer line w/1" ball valve and rtd fittings | 2 | 200 | 500 | 400 | 1000 |
| Tie new 1" service to existing customer line w/1" ball valve and rtd fittings | 1 | 100 | 250 | 100 | 250 |
| 7. Total Labor to Install Non-Exempt Materials (add the amounts in column 5) | | | | 7 | 1628 |
| 8. Total Non-Exempt Materials (add the amounts in column 6) | | | | | 8 \$9528 |
| 9. Subtotal A (add lines 3, 7 and 8) | | | | | 9 \$19223 |
| 10. Contracting Tax Base (multiply the amount on line 9 by 0.65) | | | | 10 | \$12494.95 |
| 11. Applicable Contracting Tax Rate | | | | 11 | 10.7% |
| 12. Contracting Tax (multiply the amount on line 10 by line 11) | | | | 12 | 1336.96 |
| 13. Subtotal B (add lines 4, 9 and 12) | | | | 13 | 106460.96 |
| 14. 100% Performance and Payment Bonds Cost | | | | 14 | 3193.83 |
| 15. Estimated Total Cost (add lines 13 and 14) | | | | 15 | 109654.79 |

NOTE: The Estimated Total Cost includes all labor and materials for backfill, pavement replacement, chip seal, and traffic control necessary for the Project.



ARIZONA WATER COMPANY

Casa Grande Office: PO Box 11030 - Casa Grande, AZ 85130 -1030
Voice: 520-836-8785 Fax: 520-836-2850

PROPOSAL/CONTRACT

| | |
|--|---------------------------------------|
| CONTRACTOR: <u>CENTRAL ARIZONA PIPELINE CONTRACTORS INC.</u> | SYSTEM: <u>Coolidge Airport</u> |
| ADDRESS: <u>PO Box 338 Coolidge, AZ 85138</u> | W.A. No(s): |
| | BID DUE DATE: <u>October 22, 2010</u> |

CONTRACTOR SUBMITS this PROPOSAL/CONTRACT to ARIZONA WATER COMPANY, an Arizona corporation (the "Company"), to perform the work and complete the project described on Page 2 (the "Project"), as an independent prime contractor.

- Contractor certifies that it has a complete copy of, and has read, understands and accepts, the Company's General Conditions of Contract, and the Company's Construction Specifications and Standard Specification Drawings, (the "Specifications"), all of which are attached hereto. Contractor has examined the specific plans and related construction drawings for the Project (the "Drawings"), copies of which are also attached hereto. The General Conditions of Contract, Specifications and Drawings are incorporated into this Proposal/Contract. Contractor affirms that all work and materials to be furnished or purchased for the Project will be in strict conformance with the General Conditions of Contract, Specifications and Drawings.
- Contractor represents and warrants that it has satisfied and complied with the provisions of Section 6, Contractor Understands Work and Working Conditions, of the General Conditions of Contract prior to submitting this Proposal/Contract.
- Contractor represents that this Proposal/Contract is fair and honest in all respects, is submitted in good faith and is not submitted in collusion with any other company, entity or person.
- Contractor acknowledges that one hundred percent (100%) Performance and Payment Bonds are required and must be provided to the Company prior to the commencement of work.
- Prior to the commencement of work, Contractor will submit to the Company a list of all materials to be used in the Project. The materials list will include the manufacturer, part number, price and quantity included in this Proposal/Contract.
- Contractor will furnish all labor, tools, equipment and materials required to complete the Project according to the General Conditions of Contract, Specifications and Drawings. No materials purchased by Contractor to be incorporated into the Project are subject to tax at the time of purchase and Contractor will not charge the Company for any such tax. Contractor will pay the applicable transaction privilege tax (the "Contracting Tax") on the Project after Contractor receives payment of the final Project invoice from the Company. The cost of materials incorporated into the Project which are exempt by Arizona Revised State Statutes ("A.R.S.") from the Contracting Tax, for example, pipes or valves having a diameter of four (4) inches or larger, including equipment, fittings and any other related part that is used in operating the pipes or valves (A.R.S. §42-5061 B.6.), will not be included in the total cost of the labor and materials upon which the Contracting Tax is computed. Contractor retains full liability and obligation to pay the Contracting Tax and will defend and indemnify the Company against any demand or obligation to pay the Contracting Tax.
- Contractor will maintain detailed accounting records of all materials purchased and incorporated into the Project. Such records will include all supporting original vendor invoices for all materials purchased. Following completion of the Project, Contractor will submit an itemized accounting to the Company which will include all supporting original vendor invoices and satisfactory evidence of payment thereof. The Company will not pay Contractor for materials not actually incorporated into the Project, and the disposition of such materials will remain Contractor's responsibility.
- The Estimated Total Cost of the Project, shown on Page 2, is based on estimated labor and material quantities to be furnished. It includes an estimate of the Contracting Tax and the cost of the required Performance and Payment Bonds. Contractor will not cancel, modify or withdraw this Proposal/Contract during a ninety-day (90) period commencing on the Bid Due Date. The Company may accept this Proposal/Contract by signing and mailing, or otherwise delivering, a copy hereof to Contractor during such ninety-day (90) period. If the Company does not accept this Proposal/Contract during such ninety-day (90) period, Contractor may cancel this Proposal/Contract by giving written notice of cancellation to the Company.
- Prior to the commencement of work, Contractor will provide the Company with a detailed construction schedule, in either Gantt or CPM form, identifying all tasks to be performed from the date of the written Commencement Notice through completion of the Project, including testing, training of Company Personnel and final Project invoicing. Contractor will provide the Company with a copy of such construction schedule documenting the progress of work on the Project at least monthly.
- Contractor will ~~not~~ commence work on the Project until the Company gives Contractor a written Commencement Notice. Contractor will complete the Project within 60 calendar days after the Commencement Notice is issued.
- Following the Company's written notice of satisfactory completion of the Project, and upon receipt of the final Project invoice from Contractor, the Company shall pay Contractor the actual total cost of the Project, which will be calculated as shown on Page 2, except that actual labor and material quantities installed/constructed will be substituted for the estimated labor and materials quantities and the Contracting Tax will be recalculated based on such actual labor and materials quantities.
- The amount of applicable liquidated damages for Contractor's failure to deliver or perform within the time limit shown in Paragraph 10 may be deducted from the Company's payment of the final Project invoice. This provision shall not limit the Company's ability to terminate this Proposal/Contract for Contractor's unsatisfactory performance or failure to perform as provided in the General Conditions of Contract, Specifications or Drawings, or in this Proposal/Contract.

SPECIAL CONDITIONS:

NONE

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|---|--|
| CONTRACTOR <u>CENTRAL ARIZONA PIPELINE CONTRACTORS INC.</u> | PROPOSAL/CONTRACT ACCEPTED: ARIZONA WATER COMPANY |
| By: <u>Clinton White</u> | By: <u>Fredrick K. Schneider</u> |
| Print Name: <u>CLINTON WHITE</u> | Print Name: ROY FREEMAN <u>FREDRICK K. SCHNEIDER</u> |
| Title: <u>PRESIDENT</u> | Title: Operations Superintendent <u>VP Engineering</u> |
| Date: <u>10/28/10</u> | Date: <u>11-28-10</u> |

ARIZONA WATER COMPANY

E-4-1

GENERAL CONDITIONS OF CONTRACT

DEFINITIONS

- A. Company. The words "Company" or "Arizona Water Company" mean Arizona Water Company, and where applicable, any division of Arizona Water Company, whose principal place of business is located at 3805 North Black Canyon Highway, Phoenix, Arizona 85015-5351 (Post Office Box 29006, Phoenix, Arizona 85038-9006).
- B. Company's Authorized Representative. The words "Company's Authorized Representative" mean any officer of the Company, and any of the Company's Engineers, any Division Manager or Superintendent of the Company and/or such other person(s) designated in writing as the "Company's Authorized Representative" by the President or any Vice President of the Company.
- C. Contractor. The word "Contractor" means either an individual or other entity employed to do the work as shown on the Construction Drawings and as specified herein.
- D. Construction Drawings. The words "Construction Drawings" mean plans prepared by or on behalf of Arizona Water Company.
- E. Invitation to Bid. The term "Invitation to Bid" means the current copy of Arizona Water Company's Form E-3-11-4 Request for Proposal/Contract or Form E-3-12-2 Invitation to Bid.
- F. Contract. The word "Contract" means the written document titled "Contract" or "Proposal/Contract" when such document has been signed by an officer or other authorized representative of both the Contractor and the Company.
- G. Inspector. The word "Inspector" means the Company's Authorized Representative or a person designated in writing by the Company's Authorized Representative.

GENERAL CONDITIONS OF CONTRACT

1. GENERAL

These General Conditions of Contract govern all works of installation and construction unless deviations are provided for on the Construction Drawings or in the Contract.

2. BONDS

The Contractor shall, upon request by the Company, furnish a performance bond and a material payment bond in the amount of 100% of the Contract price, in a form and from a surety acceptable to the Company.

3. LABOR AND/OR MATERIAL RELEASES

The Contractor shall supply labor and/or material releases satisfactory to the Company when requested to do so. Forms will be provided by the Company.

4. LICENSE

The Contractor shall have, as may be required by law, a valid license applicable to the work to be performed.

5. INSURANCE

The Contractor shall maintain in full force and effect insurance at no less than the following minimum amounts:

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|---|---|
| <i>WORKER'S COMPENSATION</i> | In accordance with requirements of the laws of the State of Arizona. |
| <i>COMPREHENSIVE GENERAL LIABILITY</i> (Including contractual liability covering death, bodily injury and property damage) | Combined single limit of not less than \$1,000,000 for each occurrence. |
| <i>AUTOMOTIVE LIABILITY</i> (Including owned, non-owned and hired vehicles) | Combined single limit of not less than \$1,000,000 for each occurrence. |
| <i>SUBCONTRACTOR'S PUBLIC LIABILITY AND PROPERTY DAMAGE INSURANCE AND VEHICLE LIABILITY INSURANCE</i> | Contractor shall either require each of its subcontractors to procure and to maintain Subcontractor's Public Liability and Property Damage Insurance and Vehicle Liability Insurance of the type and in the amounts specified in this Section 5 or insure the activities of its subcontractors in Contractor's own policy, in like amounts. |

Such insurance shall name the Company, its officers, agents, and employees as additional insured and be primary for all purposes.

The Company will at all times have the right to require that all of such insurance be placed with insurance companies that are satisfactory to it. The Contractor shall file with the Company a certificate evidencing that each policy of insurance for the above coverages in the minimum amounts specified has been purchased and is in good standing.

Such certificate shall provide that notice be given to the Company at least thirty (30) days prior to cancellation or material change in the form of such policies or any of them. Such certificates shall be kept on file by the Company and the Company must have current certificates on file, or a certificate must accompany any bid proposal, before that proposal will be accepted by the Company.

6. CONTRACTOR UNDERSTANDS WORK AND WORKING CONDITIONS

By executing a Contract with the Company, the Contractor warrants that it has, by careful examination, satisfied itself as to the nature and location of the work, including soil conditions, the character, quality and quantity of the materials to be encountered, the character of the equipment and facilities needed preliminary to and during prosecution of the work, the general and local conditions, and all other matters which can in any way be expected to affect its work under the Contract. Verbal agreements or conversations with any officer, agent or employee of the Company, either before or after the execution of the Contract, are not binding upon the Company and shall not affect or modify any of the terms or obligations herein contained.

7. SPECIFICATIONS AND DRAWINGS

The Contractor shall keep on the job a complete copy of all drawings and specifications furnished by the Company which are applicable to the Contract with the Company. Anything mentioned in the specifications and not shown on the drawings or shown on the drawings and not mentioned in the specifications shall be of like effect as if shown or mentioned in both. In case of a discrepancy between the figures, drawings or specifications and physical conditions of the job, the matter shall be immediately submitted to the Company's Authorized Representative for decision as to adjustments, if any, because of the discrepancy; without a decision from the Company's Authorized Representative no discrepancy shall be adjusted by the Contractor, save only at its own risk and expense. Any deviation from the specifications must be approved in writing by the Company's Authorized Representative.

8. PROPERTY PROTECTION

Trees, fences, poles, underground structures and all other property shall be protected unless their removal is authorized on the Construction Drawings. Any property damaged shall be restored by the Contractor, at its expense, to the owner's satisfaction.

9. SPECIAL PERMITS, LICENSES AND INSURANCE

The Company shall obtain all permits for railroad, county, state, city and irrigation district rights-of-way as well as Forest Service, State Land Department and Bureau of Land Management permits. (Pipeline Contractors)

Whenever blasting is required, the Contractor shall obtain all permits, licenses and insurance required at its expense. (All Contractors)

The Contractor will be required to obtain, and shall certify in writing to the Company that it has obtained, all additional permits required to perform the work including, but not limited to, a National Pollution Discharge Elimination System Permit and/or an Aquifer Protection Permit as those permits relate to disposal of drilling, development and test waters and/or any other discharge or similar activity. (Well Drilling Contractors)

10. SURVEYS

The Company shall be responsible, or arrange, for all surveys required for the work covered in the Contract, unless otherwise specified.

11. BENCH MARKS, PROPERTY STAKES AND SURVEY STAKES

Bench marks, property stakes and survey stakes shall be preserved by the Contractor; in case they are destroyed or removed by Contractor or its employees, the Company will replace them at the Contractor's expense, and the Contractor and its sureties shall be liable therefore.

12. TOOLS, EQUIPMENT AND MATERIALS

The Contractor shall furnish all of the necessary tools, equipment, and pipeline materials required for the work. All material furnished by the Contractor shall be of the quality specified by the Company in its Construction Specifications (E-8-1).

13. SUPERINTENDENCE BY CONTRACTOR

The Contractor shall assure adequate superintendence of the work by a competent foreman or superintendent (with full authority to act on behalf of Contractor) satisfactory to the Company, who will be on the job at all times when work is in progress.

14. ORDER AND DISCIPLINE

The Contractor shall at all times enforce strict discipline and good order among its employees.

15. INDEPENDENT CONTRACTOR

The Contractor is an independent contractor and any provisions in the Contract, the specifications, or these General Conditions of Contract and Arizona Water Company's Construction Specifications which may appear to give the Company the right to direct the Contractor as to the details of the doing of any work to be performed by the Contractor, or to exercise a measure of control over said work, shall be deemed to mean and shall

mean, that the Contractor shall follow the desires of the Company in the results of the work only and not in the means whereby said work is to be accomplished, and the Contractor shall use its own discretion and shall have complete and authoritative control over the work and as to the details of the doing of the work.

16. PUBLIC SAFETY AND CONVENIENCE

Contractor shall at all times conduct its work so as to ensure the least possible obstruction to traffic and other inconvenience to the general public and the residents and businesses in the vicinity of the work, and to ensure the protection of persons and property.

To protect persons from injury and to avoid property damage, Contractor shall provide and maintain adequate barricades as required during the progress of the work and until it is safe to use the property for its intended purpose. The rules and regulations of the local governmental agencies and specific permit requirements respecting safety provisions shall be observed at all times.

In the case of blasting, the Contractor shall exercise extreme caution to protect the general public and personal and public property from harm or damage.

17. PROPERTY PROTECTION

Trees, fences, poles, and all other property shall be protected unless their removal is authorized by the Company. Any property damaged shall be restored by Contractor, at his expense, to Company's satisfaction.

18. RESPONSIBILITY OF CONTRACTOR

The work shall be under Contractor's responsible care and charge. Contractor shall bear all loss and damage whatsoever and from whatsoever cause, except that caused solely by the act of Company, which may occur on or to the work during the fulfillment of the Contract. If any loss or damage occurs, Contractor shall immediately make good any such loss or damage, and in the event of Contractor refusing or neglecting to do so, Company may, or by the employment of some other person, make good any such loss or damage, and the cost and expense of so doing shall be charged to Contractor.

The mention of any specific responsibility or liability imposed upon Contractor shall not be construed as a limitation or restriction of any general liability or duty imposed upon Contractor by the Contract. The reference to any specific duty or liability being made herein is merely for the purpose of explanation.

Contractor alone shall at all times be responsible for the safety of Contractor, Contractor's employees, and its subcontractors' employees, and for Contractor and its subcontractors' plant and equipment and the method of performing the work.

19. ERRORS AND OMISSIONS

If Contractor, in the course of the work, becomes aware of any errors or omissions in the Contract Documents or in the instructions, or if Contractor becomes aware of any discrepancy between the Contract Documents and the physical conditions of the site of

the work, Contractor shall immediately inform Company in writing. Any work done by Contractor after such discovery, until authorized by Company, will be done at Contractor's risk.

20. LAWS, REGULATIONS

Contractor shall give all notices required by law and comply with all laws, ordinances, rules and regulations, including, but not limited to, all applicable federal, state, local and other legally required health and safety standards, orders, rules, regulations or other laws, pertaining to the conduct of the work. Contractor shall be liable for, and shall defend and indemnify Company against and hold it harmless from, all violations of any law, ordinance, rule, regulation, standard, or order in connection with work furnished by or on behalf of Contractor. If Contractor observes that the Contract Documents are at variance with any law, ordinance, rule, regulation, standard, or order it shall promptly notify Company in writing and any necessary changes shall be adjusted as provided in the Contract for changes in the work. Contractor shall not perform any work contrary to such laws ordinances, rules, regulations, standards, or orders.

21. PERMITS, FEES AND INSPECTIONS

Permits and licenses necessary for the prosecution of the work, including, but not limited to, any National Pollution Discharge Elimination Systems (NPDES) Permits required by U.S. Environmental Protection Agency or the Arizona Department of Environmental Quality shall be secured, paid for, and complied with by Contractor.

Contractor shall be responsible for its actions and shall abide by all conditions and/or restrictions set forth in the NPDES Permit and any other permit or license required for this project.

Company shall at all times have access to the work whenever it is in preparation or in progress and Contractor shall provide proper facilities for such access and for all inspections. If the Contract Documents, the General Superintendent's instructions, laws, ordinances or any public authority require any work to be inspected or approved, Contractor shall give timely notice of its readiness for inspection.

Inspection of the work shall not relieve Contractor of any of its obligations even if defective work or unsuitable materials may have been previously overlooked by Company and accepted or estimated for payment. If any work is found not in accordance with the Contract Documents, Contractor, at its sole cost and expense, shall promptly make good such defective work.

22. CONSTRUCTION MARKING (PIPELINE ONLY)

Each job shall be marked and/or barricaded by the Contractor in such a manner that the construction is clearly visible at all times.

23. EXTRA WORK AND/OR MATERIALS

Except as otherwise herein provided, no charge for any extra work and/or material will be allowed unless the same has been ordered in writing by the Company's Authorized Representative, and the price stated in such order.

24. CHANGES

The Company shall have the right to make any changes in the work that it may determine to be necessary. If such changes affect the cost of the work, an equitable adjustment shall be negotiated. Changes shall in no way affect or void the obligations of both parties under the original Contract.

25. INSPECTION

All work and material shall be open at all times to inspection and acceptance or rejection by the Company's Inspector. Any work covered up by the Contractor prior to inspection and acceptance by the Company shall be subject to being uncovered at the expense of the Contractor for inspection by the Company. The Contractor shall give the Company reasonable notice of starting new work and shall provide, without extra charge, reasonable and necessary facilities for inspection, even to the extent of taking out portions of finished work. In case any such finished work removed is found satisfactory, however, the actual direct cost of such removal and replacement, plus 15% of such cost, will be paid by the Company; in addition, if completion of the work has been delayed thereby, the Contractor shall be granted a suitable extension of time on account of the additional work involved.

26. DEFECTIVE WORK OR MATERIAL

The Contractor shall remove, at its own expense, any work or material found defective by the Company's Inspector and shall rebuild and replace the same without extra charge; in default thereof, the same may be done by the Company at the Contractor's expense.

27. ASSIGNMENT

Neither party to the Contract may assign the Contract or sublet it in whole or in part without the written consent of the other, nor shall the Contractor assign any monies due or which may become due hereunder without the previous written consent of the Company, nor shall such consent release the Contractor from any of its obligations and liabilities under the Contract.

28. RIGHTS OF VARIOUS INTERESTS

Whenever work that is being done for the Company other than by the Contractor is contiguous to work being done by the Contractor, the respective rights of the various interests involved shall be established by the Company to secure the completion of the various portions of the work in general harmony.

29. SUSPENSION OF WORK

The Company's Authorized Representative may at any time and for any reason suspend all or any portion of the work under the Contract. This right to suspend work shall not be construed as denying the Contractor compensation for actual, reasonable and necessary expenses due to suspension to which it may be entitled.

The Company's Authorized Representative may order the Contractor to suspend any work because of certain conditions, such as inclement weather, or because the

Contractor is in violation of these General Conditions of Contract or the Construction Specifications. It is understood that compensation for expenses will not be allowed for such suspension when ordered by the Company's Authorized Representative on account of such conditions.

30. PROCEDURE OF WORK (PIPELINE ONLY)

All work under the Contract shall be planned and performed so as to cause a minimum of interference with normal vehicular and pedestrian traffic. At no time shall the Contractor completely obstruct the traffic to any business establishment during normal work hours of that business. It shall be the Contractor's responsibility to maintain facilities for ingress and egress to any business establishment. When crossing any street, not more than one-half of the street may be blocked at one time. All federal, state, county and city laws, rules and regulations relating to this subject are to be obeyed.

The Contractor shall complete any portion or portions of the work in such order of time as the Company may require. The Company shall have the right to take possession of and use any completed or partially completed portions of the work. If such prior possession or use increases the cost of or delays the work, the Contractor will be entitled to extra compensation or extension of time or both, as the Company may determine.

31. DISPUTES

All questions or controversies which arise between the Contractor and the Company, under, or in reference to, the Contract, shall be decided by the Company's Authorized Representative and a representative of the Contractor, and their decision shall be final and conclusive upon both parties.

32. CONNECTION TO EXISTING SYSTEM (PIPELINE ONLY)

Unless approved in writing by the Company's Authorized Representative, no tie-in or hot tap on the existing system shall be made unless the Company's Inspector is present. When the tie-in requires the operation of an existing valve or other control equipment, the conditions of Paragraph(s) 30 and 33 shall be complied with. The Contractor shall notify the Company twenty-four (24) hours prior to tie-in as to the exact time the Contractor plans to make tie-in so that the Company's Inspector will have sufficient time to locate valves and make necessary preliminary arrangements for shut down.

33. PLANNED INTERRUPTION OF WATER SERVICE (PIPELINE ONLY)

No valve or other control on an existing Company water system shall be operated for any purpose by the Contractor without approval of the Company's Inspector. All of the Company's water customers whose service is interrupted by a planned interruption, other than in cases of emergency, shall be notified by the Contractor at least twenty-four (24) hours before the planned interruption and advised of the probable time when the service will be restored.

34. EXISTING UTILITY FACILITIES (PIPELINE ONLY)

The Contractor shall notify all known utilities in the area of the work to be performed under the Contract and shall make arrangements to have their facilities marked in

accordance with A.R.S. 40-360.022 ("Blue Stake Law"). The Contractor shall be responsible for locating and preserving all marked facilities. Any damages to these marked facilities shall be repaired at the expense of the Contractor.

The Company will pay the cost to relocate its or other structures when such structures are found occupying the physical space of the proposed installation. It is understood that the Contractor will be reimbursed for such work only when written authorization from the Company has been obtained in advance of such work.

35. CLEANING UP

The Contractor shall remove from the Company's property and from all public and private property, at its own expense, all temporary structures, rubbish and waste materials resulting from its operations. In the event Contractor fails to do so, the Company may remove same at the expense of the Contractor.

36. WORKING HOURS (PIPELINE ONLY)

Unless stated to the contrary in the Invitation to Bid and/or so stated on the Construction Drawings, or agreed to by the Company during a Pre-Construction Conference, the Contractor shall not be permitted to perform work on Saturdays, Sundays, or Company holidays, or commence work such as tie-ins that cannot be completed during normal working hours.

37. INDEMNITY

- A. The Contractor shall indemnify the Company against, and save and hold it harmless from, any and all liability, claims, demands, loss, actions, causes of action, expense, penalties, fines, assessments, damages and costs of every kind and nature for injury to or death of any and all persons, including, without limitation, employees or representatives of the Company or of the Contractor or of any subcontractor, or any other person or persons, and for damage, destruction or loss, consequential or otherwise, to or of any and all property, real or personal, including, without limitation, property of the Company or of the Contractor or of any subcontractor, or of any other person or persons, and the violation of any law, ordinance, rule, regulation, standard, or order resulting from or in any manner arising out of or in connection with the performance of the work under the Contract, howsoever same may be caused, including, without limitation, the Company's active or passive negligence. The Contractor shall also, upon request by the Company, and at no expense to the Company, defend the Company in any and all suits, concerning such injury to or death of any and all persons, and concerning such damage, destruction or loss, consequential or otherwise, to or of any and all property, real or personal, including, without limitation, suits by employees or representatives of the Company or of the Contractor or of any subcontractor, or any other person or persons, or concerning any court or administrative proceeding concerning the violation of any law, ordinance, rule, regulation, standard, or order. Excluded from this paragraph are only those injuries to or deaths of persons and damage, destruction or loss, to or of property arising from the sole negligence or willful misconduct of the Company.
- B. Contractor shall indemnify the Company against, and save and hold it harmless from, any and all liability, claims, demands, damages, costs, expenses and attorney's fees, suffered or incurred on account of any breach of any obligation, covenant or other

provision of this contract, including without limitation, breach of the indemnity provisions of subsection A of this Section 37.

- C. Contractor further agrees to defend, indemnify and hold harmless the Company, its directors, officers, employees, and agents, from and against any and all costs, damages, claims, expenses, violations, notices of violations, penalties, liens, assessments, and liabilities of every kind and nature, foreseeable or unforeseeable, directly or indirectly, arising from any release, removal, generation, use, storage or disposal on, under, around, or from the well site of any material, substance, or waste, hazardous or non-hazardous, including, without limitation, drilling fluids, mud, cuttings and development and test water howsoever same may be caused, including, without limitation, the Company's active or passive negligence.

38. LIENS

If at any time there shall be evidence of any lien or claim for which the Company might become liable and which is chargeable to the Contractor, the Company shall have the right to retain out of any payment then due or thereafter to become due, an amount sufficient to completely indemnify the Company against such lien or claim. If the Company determines that such lien or claim is valid, the Company may pay and discharge the same, and deduct the amount so paid from any monies which may be or become due and payable to the Contractor.

39. PAYMENT

Upon completion of the installation or construction, the Company will, within thirty (30) days after receipt of proper invoice and labor and material releases, pay the amount due the Contractor. If the Company believes that additional work, such as clean up, is required, it may deduct the total cost of such additional work from the amount to be paid to Contractor.

40. COMPANY'S RIGHT TO TERMINATE CONTRACT: DAMAGES DUE TO DELAY

If the Company finds the Contractor to be in material violation of any section of these General Conditions of Contract, Construction Specifications or Standard Specification Drawings or if the Contractor refuses or fails to prosecute the work, or any separable part thereof, with such diligence as will insure its completion within the time specified or any extension thereof, or fails to complete said work within such time, or when any other cause exists to justify such action, the Company may, without prejudice to any other right or remedy, by written notice to the Contractor, terminate its right to proceed with the work or such part of the work as to which there has been such violation, delay or other cause.

In the event the Contractor's right to proceed is terminated, the Company may take over the work and take possession of, and utilize in completing the work, such materials as may be on the site of the work and necessary therefore and prosecute said work to completion by whatever method it may deem expedient. The Contractor and its sureties shall be liable to the Company for any excess cost caused thereby.

In the event the Contractor's right to proceed with the work is terminated, the Contractor shall not be entitled to receive any further payment until the work is completed or the job is canceled. If the unpaid balance of the Contract price exceeds the expense of finishing

the work, including compensation for additional managerial and administrative services, such excess shall be paid to the Contractor. If such expenses exceed such unpaid balance, the Contractor shall pay the difference to the Company.

41. GUARANTEE

The Contractor shall guarantee all labor and workmanship and any materials it installs for a period of one year following the date of completion and acceptance by the Company. If any portion of the work or any of the materials become defective within the guarantee period, the Company will notify the Contractor of such defect. The Contractor must repair any defect within fifteen (15) days of such notification. If repairs are not completed within this time period, the Company may repair the defect, or cause such defect to be repaired, and the cost of such repairs shall be paid by the Contractor. The Company reserves the right to determine which defects are the result of poor labor and workmanship and which are caused by defective materials.

42. LIQUIDATED DAMAGES FOR NON PERFORMANCE: REQUEST FOR EXTENSION(S) OF TIME

Time is of the essence in the Contract. The time period required for completion of the work will be specified in the Contract. The Contractor agrees that the Company will suffer substantial damages in the event the Contractor fails to complete the work within the agreed upon time period. The Contractor and the Company agree that since it would be impracticable or extremely difficult to precisely fix such damages, a reasonable approximation of such actual damages suffered by the Company shall be a sum equal to 0.5% of the Contract price for each working day beyond the time period for completion of the work specified in the Contract.

Request by the Contractor for extensions of the time period shall be in writing and shall not become effective until approved in writing by the Company's Authorized Representative.

43. PAYMENT FOR REQUIRED TESTING

Whenever testing is required by any governmental agency or by the Company to assure conformance of the Contractor's work with the appropriate standard, it will be paid for as follows:

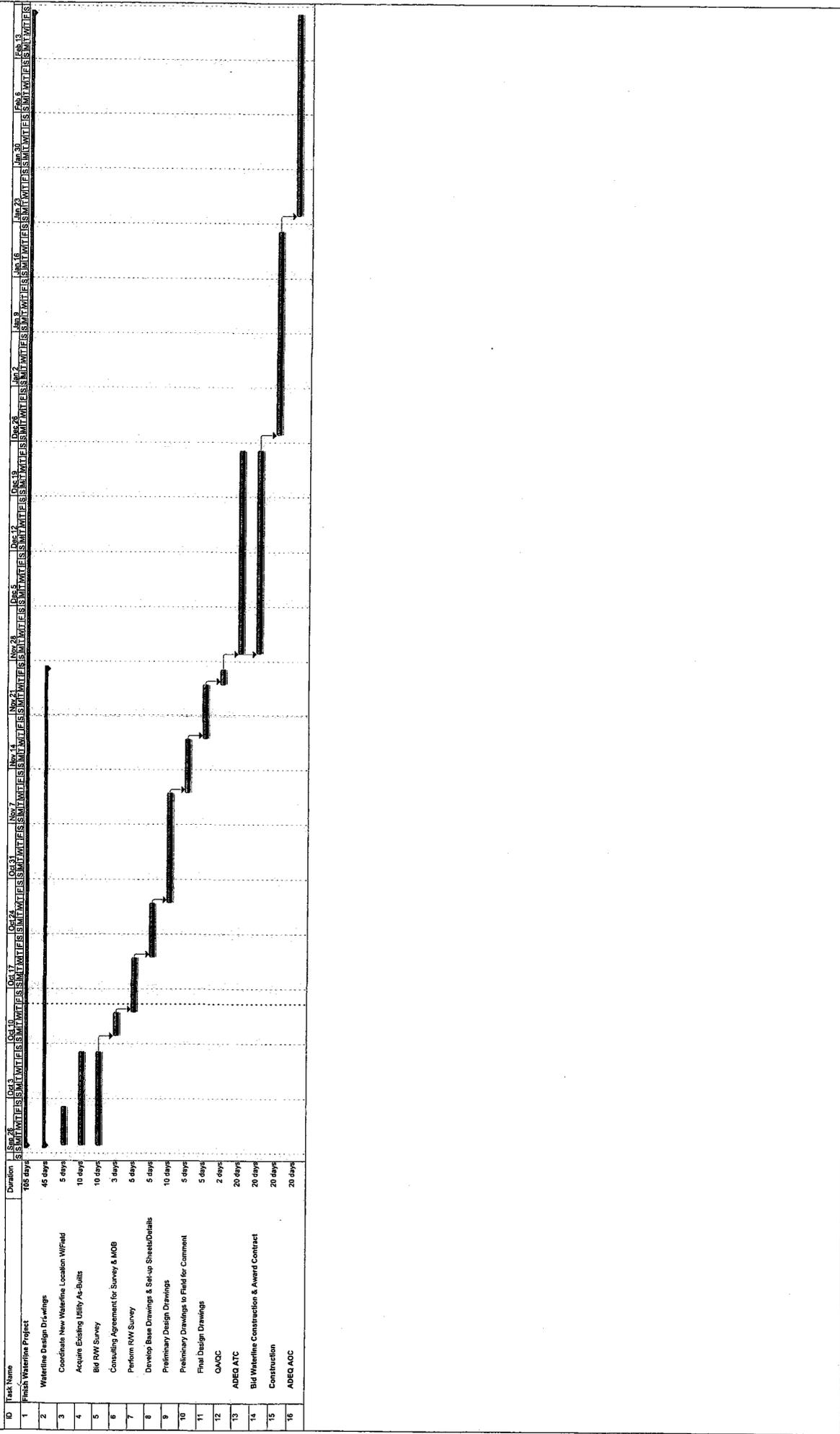
- a. For testing required under permits obtained by the Company or testing specifically requested by the Company, the cost of the first test will be paid for by the Company. In the event of failure of the first test, the cost of all further testing associated with the failure will be paid by the Contractor.
- b. For testing required under permits obtained by the Contractor, all costs will be paid by the Contractor. Testing of the pipeline for pressure and leakage will be included in the Contract price.

44. CONTRACT DEADLINES AND BONDS REQUIREMENTS

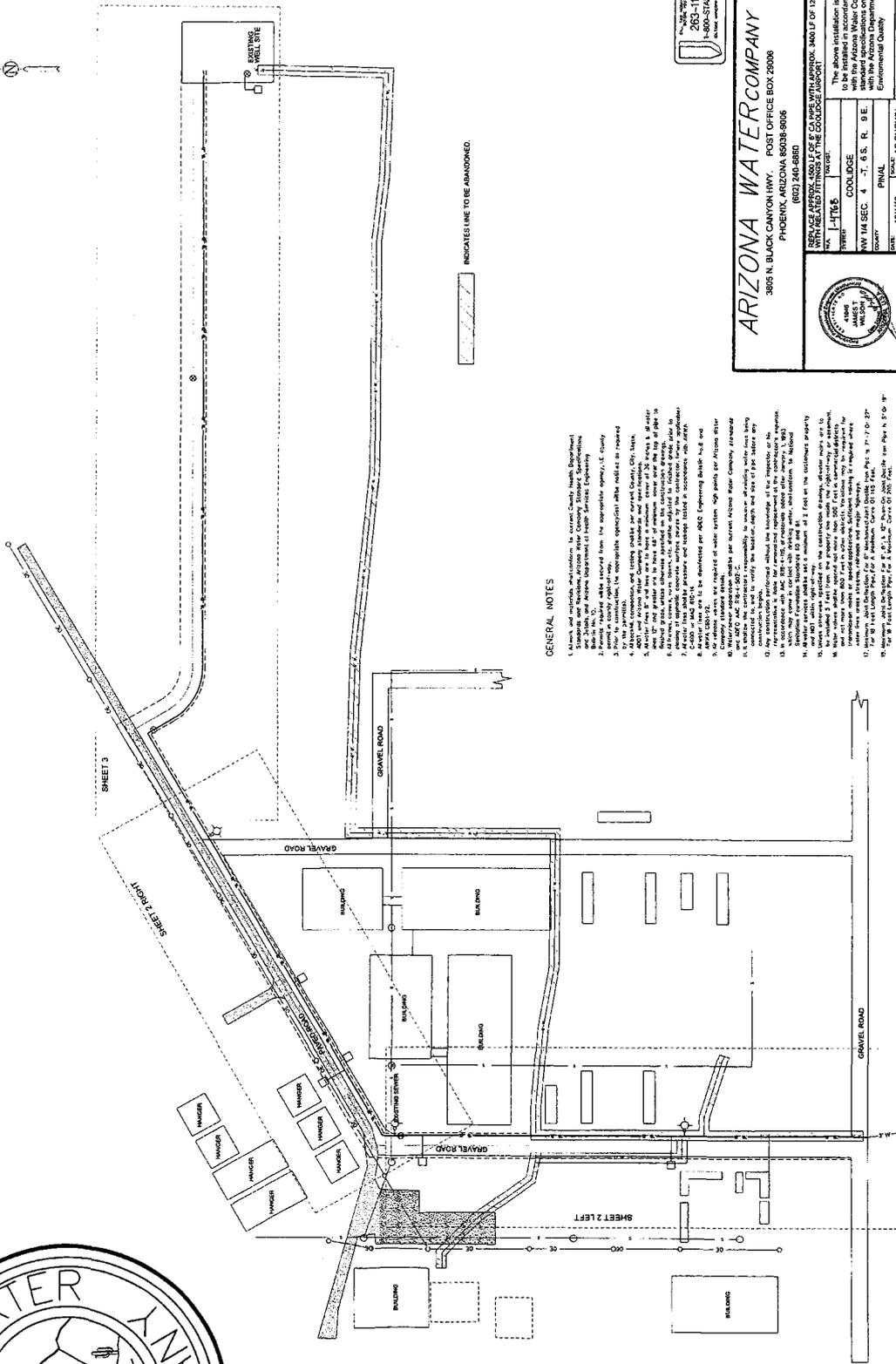
The time limits to be allowed for the completion of any work covered in the Contract shall be established as follows: In the proposal submitted to the Company, in response to the Invitation to Bid, the Contractor shall state the number of calendar days required for completion of the work. The time required will become a part of the Contract. When the Company is ready to proceed with the work, a Commencement Notice will be issued by the Company to the Contractor by mail. The Commencement Notice will allow the time required in the Contract plus ten (10) calendar days and will indicate the final day of the time allowed. The work cannot begin until the Company has received a performance bond and materials payment bond for the Contract price unless the bonds have been waived under the special conditions section of the Contract. The additional ten (10) days is the allowance for time to deliver the Commencement Notice to the Contractor and for the Contractor to return the performance bond and materials payment bond to the Company. Time extensions will be granted if warranted, and only at the time of the delay, thus extending the final day of the time allowed.

If the Company elects not to require a performance bond and a material payment bond for the work, the cost of the bonds will be deducted from the proposed total cost and the Contract will reflect this reduced cost and the bonds requirements will be waived under special conditions of the Contract.

COOLIDGE AIRPORT



COOLIDGE AIRPORT MAIN REPLACEMENT



INDICATES LINE TO BE ABANDONED.

GENERAL NOTES

1. All work and materials shall conform to current County Health Department Standards and Methods, Arizona Water Company, Standard Specifications and Methods, and the Arizona Water Company Standard Specifications.
2. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
3. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
4. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
5. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
6. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
7. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
8. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
9. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
10. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
11. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
12. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
13. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
14. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
15. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
16. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
17. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
18. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
19. All work shall be done in accordance with the Arizona Water Company Standard Specifications.
20. All work shall be done in accordance with the Arizona Water Company Standard Specifications.

265-100
1-800-STAKE-IT
AZ WATER COMPANY

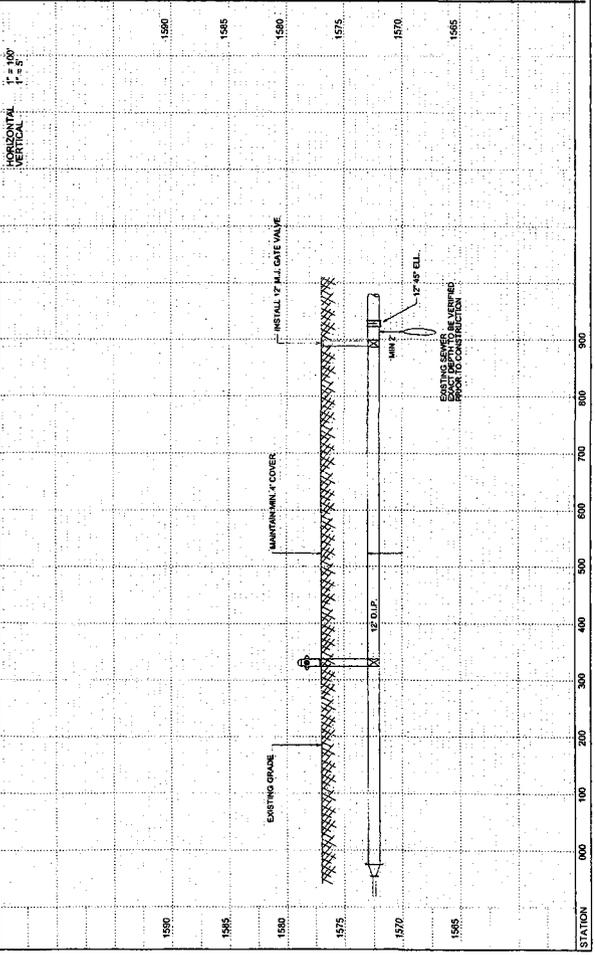
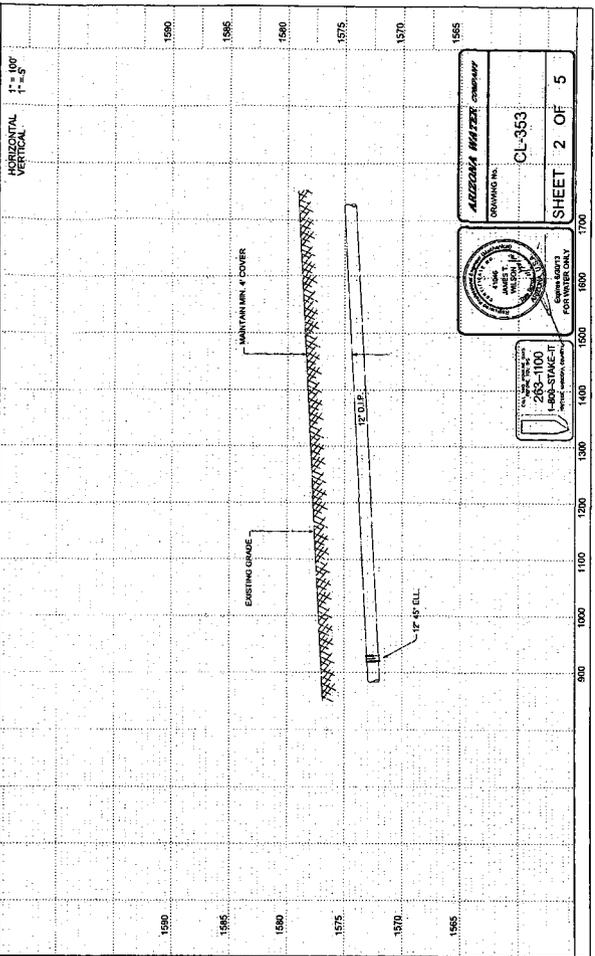
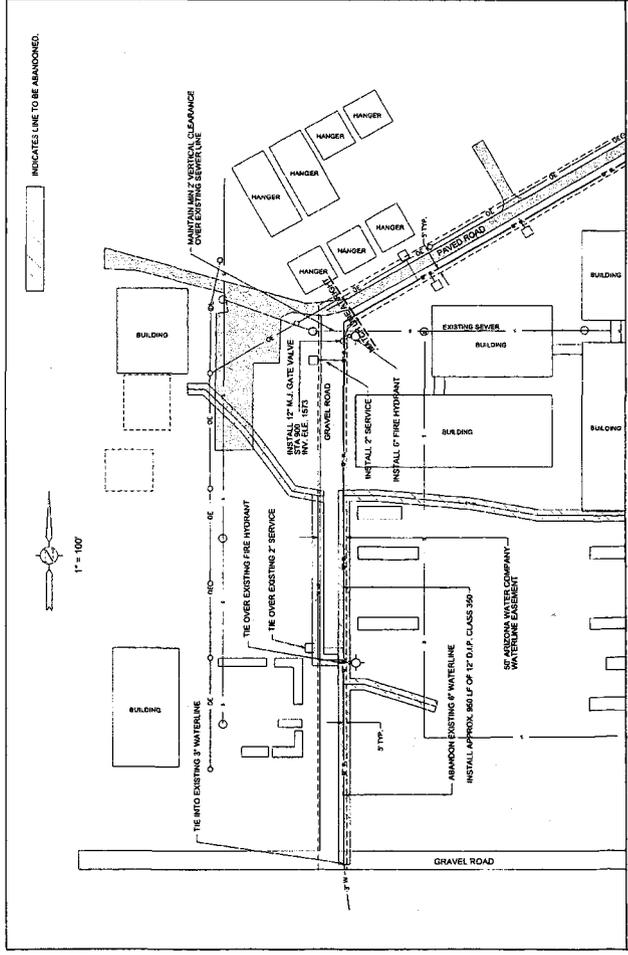
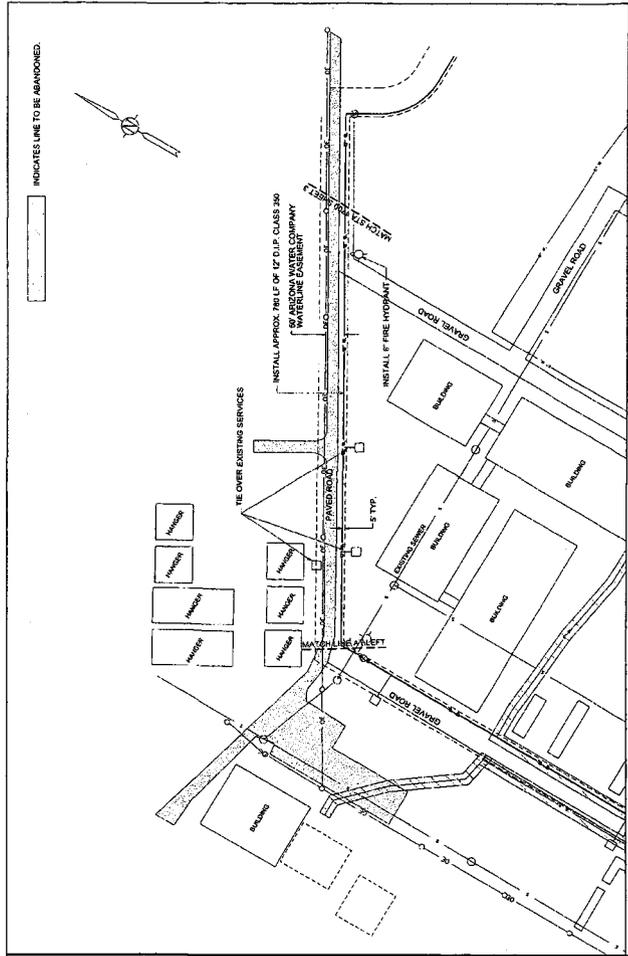
ARIZONA WATER COMPANY
PHOENIX, ARIZONA 85008-8006
(602) 248-5881

3825 N. BLACK CANYON HWY., POST OFFICE BOX 99006
(602) 248-5881

DATE: 1-17-85
PROJECT: COOLIDGE
DRAWN BY: J. H. SEC. 4 - 51, 6 S. R. 9 E.
CHECKED BY: J. H. SEC. 4 - 51, 6 S. R. 9 E.
SCALE: AS SHOWN
SHEET: 1 OF 5

FOR WATER ONLY

CL-353



INDICATES LINE TO BE ABANDONED.



INDICATES LINE TO BE ABANDONED.

1" = 100'

1" = 60'
HORIZONTAL
VERTICAL

1" = 60'
HORIZONTAL
VERTICAL

ANDREW M. FRAZIER COMPANY
 DRAWING NO. CL-353
 SHEET 2 OF 5

283-1000
 1-400-STATE-SEAL
 CIVIL ENGINEER
 STATE OF ARIZONA

WA1-4772

Coolidge Old Town

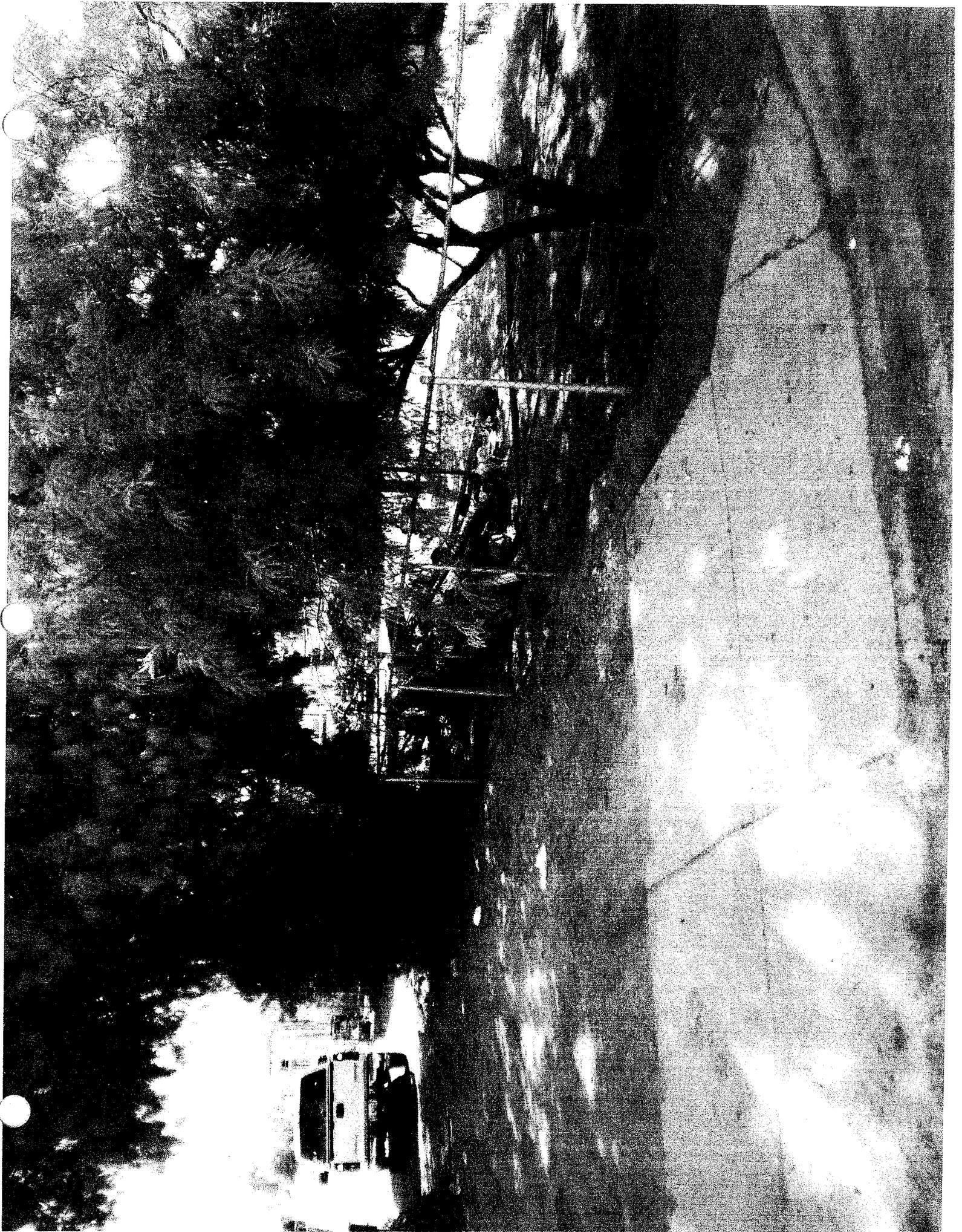
| LEAK LOCATION | SECTION | DATE | TYPE |
|--------------------------------|-----------------------|------------|---------------------|
| 1333 E Arbor Avenue | SW 1/4 Sec 20 T6S R6E | 2002 | Main Repair |
| 1121 2nd Street | NW 1/4 Sec 28 T6S R6E | 2002 | Service Replacement |
| 225 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 6/14/2006 | Service Replacement |
| 226½ N Palo Verde Avenue | NW 1/4 Sec 27 T5S R8E | 2005 | Service Repair |
| 229 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2007 | Service Replacement |
| 251½ W Elm Avenue | NW 1/4 Sec 27 T5S R8E | 2000 | Service Repair |
| 265 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 2008 | Main Repair |
| 280 W Palo Verde Avenue | NW 1/4 Sec 27 T5S R8E | 2001 | Service Repair |
| 280 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2010 | Service Repair |
| 290 W Palo Verde Avenue | NW 1/4 Sec 27 T5S R8E | 2004 | Service Replacement |
| 300 Block of W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 2009 | Main Repair |
| 300 Block of W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 3/5/2010 | Main Repair |
| 300 Block of W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 3/9/2010 | Main Repair |
| 300 Block of W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 3/15/2010 | Main Repair |
| 306 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 1/29/2007 | Service Replacement |
| 309-315 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2007 | Service Replacement |
| 312½ W Lincoln Avenue | NW 1/4 Sec 27 T5S R8E | 2007 | Service Repair |
| 318½ W Lincoln Avenue | NW 1/4 Sec 27 T5S R8E | 2008 | Service Repair |
| 321 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 2009 | Service Replacement |
| 339 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 3/5/2010 | Main Repair |
| 348 W Lincoln Avenue | NW 1/4 Sec 27 T5S R8E | 5/3/2010 | Service Repair |
| 357 W Lincoln Avenue | NW 1/4 Sec 27 T5S R8E | 2005 | Main Repair |
| 361 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2009 | Service Repair |
| 365 W Lincoln Avenue | NW 1/4 Sec 27 T5S R8E | 2010 | Service Repair |
| 367 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 4/22/2010 | Main Repair |
| 375 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 7/15/2009 | Main Repair |
| 375 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 2010 | Main Repair |
| 376 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2010 | Service Replacement |
| 393 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 2009 | Main Repair |
| 400 Block of W Elm Avenue | NW 1/4 Sec 27 T5S R8E | 9/22/2009 | Main Repair |
| 400 Block of W Elm Avenue | NW 1/4 Sec 27 T5S R8E | 9/29/2009 | Main Repair |
| 401 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 12/18/2008 | Main Repair |
| 401 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2005 | Service Repair |
| 408 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2010 | Service Repair |
| 411 W Lincoln Avenue | NW 1/4 Sec 27 T5S R8E | 5/3/2010 | Service Repair |
| 413 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 4/15/2010 | Main Repair |
| 431 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2006 | Main Repair |
| 438 W Elm Avenue | NW 1/4 Sec 27 T5S R8E | 2006 | Main Repair |
| 441 W Lincoln Avenue | NW 1/4 Sec 27 T5S R8E | 2010 | Service Repair |
| 444 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2004 | Service Replacement |
| 447 W Seago Avenue | NW 1/4 Sec 27 T5S R8E | 2/23/2006 | Service Replacement |
| 453 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 6/27/2008 | Service Replacement |
| 453 W Coolidge Avenue | NW 1/4 Sec 27 T5S R8E | 2000 | Service Replacement |
| 457 W Lincoln Avenue | NW 1/4 Sec 27 T5S R8E | 2007 | Main Repair |
| 464 W Elm Avenue | NW 1/4 Sec 27 T5S R8E | 9/25/2009 | Main Repair |
| 643 S Arizona Boulevard | NW 1/4 Sec 27 T5S R8E | 2004 | Main Repair |

Coolidge Old Town

| LEAK LOCATION | SECTION | DATE | TYPE |
|--|-----------------------|-----------|---------------------|
| 660 S Main Street | NW 1/4 Sec 27 T5S R8E | 8/16/2010 | Service Replacement |
| 663 S 4th Street | NW 1/4 Sec 27 T5S R8E | 2007 | Service Replacement |
| 716 S Arizona Boulevard | NW 1/4 Sec 27 T5S R8E | 1/4/2008 | Service Replacement |
| 752 S Main Street | NW 1/4 Sec 27 T5S R8E | 9/29/2008 | Main Replacement |
| 752 S Main Street | NW 1/4 Sec 27 T5S R8E | 6/25/2009 | Service Replacement |
| 753 S Main Street | NW 1/4 Sec 27 T5S R8E | 2006 | Main Repair |
| 753 S Main Street | NW 1/4 Sec 27 T5S R8E | 2008 | Service Repair |
| 760 S 3rd Street | NW 1/4 Sec 27 T5S R8E | 2007 | Service Repair |
| 775 S 4th Street | NW 1/4 Sec 27 T5S R8E | 2008 | Service Repair |
| 801 S Arizona Boulevard | NW 1/4 Sec 27 T5S R8E | 9/26/2007 | Service Repair |
| 924 N Gilbert Avenue | SE 1/4 Sec 20 T6S R6E | 10/7/2009 | Service Repair |
| W Lincoln Avenue & S Arizona Boulevard | NW 1/4 Sec 27 T5S R8E | 6/14/2010 | Main Repair |











ARIZONA WATER COMPANY

WORK AUTHORIZATION

W.A. NUMBER: 1-4772
 P.E. NUMBER:
 BUDGET ITEM NO.: Special #22
 SHEET NO.: 1 of 2

| | |
|------------------------|---|
| SYSTEM: PINAL VALLEY | WORK TO START BY: UPON AUTHORIZATION |
| DIVISION: PINAL VALLEY | WORK TO BE FINISHED BY: WITHIN 130 DAYS |
| TAX CODE: 2108 | |

DESCRIPTION OF WORK:

Coolidge Old Town Main Replacement project: Replace approximately 6,040 lf of 4-inch and 200 lf of 6-inch CA pipe with 3,320 lf of 6-inch and 2,200 lf of 12-inch C-900 PVC and tie over 162 service connections. Construct in accordance with attached drawings and/or Arizona Water Company specifications.

FACTORS JUSTIFYING WORK:

The company has experienced several leaks on these waterlines due to age of the pipe and Tamarak tree roots growing into the couplings causing leaks and main breaks contributing to increasing water loss in the Coolidge system.

| COST ESTIMATE | | AUTHORIZATION | DATE |
|---|---|---|------------|
| COST OF WORK: | | PREPARED BY: | |
| MATERIAL | 0 | <i>James Wilson</i> gw 10/27/10 | 10/22/10 |
| LABOR | 9,974 | REVIEWED FOR EST/ROW VERIFICATION: | |
| CONTRACT PORTION | 738,300 | <i>Charles Briggs</i> CB 10-28-2010 | 10-22-2010 |
| OVERHEAD | 179,586 | REVIEWED BY: | |
| TOTAL AUTHORIZED EXPENDITURES CHARGEABLE TO THIS W.A. | \$ 927,860 | <i>Mike Loggins</i> ML 10-28-10 | 10-22-10 |
| FUNDS RECEIVED: | | APPROVED BY ENGINEERING: | |
| CONTRIBUTIONS RECEIVED | 0 | <i>Fredrick Schneider</i> FS 10-29-10 | 10-22-10 |
| REFUNDABLE ADVANCES RECEIVED | 0 | APPROVED BY FINANCE: | |
| TOTAL CONTRIBUTIONS/ADVANCES | 0 | <i>Joseph Harris</i> | 10/22/10 |
| NET CASH REQUIRED | \$ 927,860 | SPECIAL ITEM EXCEEDING \$10,000; AUTHORIZED BY PRESIDENT: | |
| | | <i>William M. Garfield</i> | 10-25-10 |
| | | SPECIAL ITEM EXCEEDING \$10,000; AUTHORIZED BY CHAIRMAN: | |
| | | approved via fax | 10/27/2010 |
| | | M. L. Whitehead | |
| COMMENTS: | CONSTRUCTION RELEASE: | | |
| | <p>RELEASED TO CONSTRUCTION</p> <p>Authorized by FRED SCHNEIDER</p> <p>Date <u>10/27/10</u></p> | | |

AFH

WORK AUTHORIZATION - DETAIL SHEET

| RETIREMENT PROPERTY UNITS | PLANT PROPERTY ACCOUNT | UNIT DESCRIPTION | QUANTITY | YEAR INSTALLED AND W.A. NUMBER |
|---------------------------------|------------------------|------------------|----------|--------------------------------|
| | 343 | 4-inch CA pipe | 4260 | 1939-1947 |
| | 343 | 4-inch CA pipe | 1780 | 1960-1961 |
| | 343 | 6-inch CA pipe | 200 | 1977 |

PROJECT DESCRIPTION:
Coolidge Old Town Main Replacement project: Replace approximately 6,040 lf of 4-inch and 200 lf of 6-inch CA pipe with 3,320 lf of 6-inch and 2,200 lf of 12-inch C-900 PVC and tie over 162 service connections.

| C O N T R A C T W O R K | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|--|--|-----------------|----------|-----------|------------|
| | 12" C-900 PVC w/ all related fittings and pavement replacement | 343 | 2,200 | \$ 65.00 | \$ 143,000 |
| | 6" C-900 PVC w/ all related fittings and pavement replacement | 343 | 3,320 | 45.00 | 149,400 |
| | Tie into existing 4" CA with 4" TS*V and 4"x6" reducer | 343 | 7 | 2,200.00 | 15,400 |
| | Remove cap and tie into existing 4" CA with 4"x6" reducer | 343 | 2 | 1,500.00 | 3,000 |
| | Install new 5/8" service connection and tie over customer line | 345 | 162 | 2,500.00 | 405,000 |
| | Replace existing 6" fire hydrant | 348 | 5 | 4,500.00 | 22,500 |
| | | | | | |
| | | | | | |
| | | | | | |
| SERVICE CONNECTIONS COMPLETE: DOUBLE-LONG | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: DOUBLE-SHORT | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: SINGLE-LONG | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: SINGLE-SHORT | 345 | | | | |

TOTAL CONTRACT WORK \$ 738,300

| M A T E R I A L S | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|---|-----------------------------------|-----------------|----------|-----------|-------|
| | SERVICE CONNECTIONS: DOUBLE-LONG | 345 | | | |
| | SERVICE CONNECTIONS: DOUBLE-SHORT | 345 | | | |
| | SERVICE CONNECTIONS: SINGLE-LONG | 345 | | | |
| | SERVICE CONNECTIONS: SINGLE-SHORT | 345 | | | |
| | METERS | 346 | | | |

TOTAL MATERIALS \$ -

| L A B O R | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|-----------------------|---|-----------------|----------|-------------|-------|
| | TESTING FEE | 343 | 1 | \$ 1,000.00 | 1,000 |
| | PERMIT FEE | 343 | 1 | 1,500.00 | 1,500 |
| | SURVEY FEE | 343 | 1 | 4,500.00 | 4,500 |
| | FIELD INSPECTION | 343 | 1 | 2,974.00 | 2,974 |
| | INSTALL SERVICE CONNECTIONS: DOUBLE-LONG | 345 | | | |
| | INSTALL SERVICE CONNECTIONS: DOUBLE-SHORT | 345 | | | |
| | INSTALL SERVICE CONNECTIONS: SINGLE-LONG | 345 | | | |
| | INSTALL SERVICE CONNECTIONS: SINGLE-SHORT | 345 | | | |

TOTAL LABOR \$ 9,974

SUBTOTAL - CONTRACT WORK, MATERIALS, AND LABOR \$ 748,274

OVERHEAD 179,586

TOTAL REFUNDABLE PORTION NON-REFUNDABLE PORTION **COST ESTIMATE** \$ 927,860

AFH

AGREEMENT FOR CONSULTING SERVICES BETWEEN
ARIZONA WATER COMPANY AND
HANSEN ENGINEERING & SURVEYING

THIS AGREEMENT is made and entered into on this 15th day of October 2010, by and between Arizona Water Company, an Arizona corporation, hereinafter referred to as "Client", and Hansen Engineering & Surveying, an Arizona corporation hereinafter referred to as "Consultant".

RECITALS

WHEREAS, Client is authorized to and desires to retain Consultant to provide engineering design, post design and construction administration services to locate all above-ground structures/improvements (including, but not limited to: curb, gutter, sidewalks, fences, posts, signs, poles, manholes, utility lines, etc.) and locate all utility bluestake markings (for underground utilities) within the Right-of-Way as described in Exhibit A attached hereto.

WHEREAS, Consultant is agreeable to providing personnel and facilities necessary to perform the desired services within Client's required time; and

WHEREAS, Client desires to retain Consultant to perform the services in the manner, at the time, and for the compensation set forth herein;

NOW, THEREFORE, Client and Consultant agree as follows:

1. Description of Project.

Client and Consultant agree that Project is as described in Exhibit A, hereto, incorporated by reference herein and entitled "Scope of Work", dated October 14, 2010. If, during the course of Project, Client and Consultant agree to changes in Project, such changes shall be effective only after being incorporated in this Agreement by written amendment, signed by representative of Client and Consultant.

2. Scope of Consultant Services.

Consultant agrees to perform those services described hereafter. Unless modified in writing by both parties, duties of Consultant shall not be construed to exceed those services specifically set forth herein.

a. Basic Services. Consultant agrees to perform those services described in the Scope of Work (the "Services"). Any tasks not specifically described in the Scope of Work will be Additional Services.

b. Additional Services. Client shall pay Consultant all fees and costs incurred in performing Additional Services provided the services were authorized by Client in writing. Unless otherwise agreed in writing, Additional Services shall be compensated in

accordance with Consultant's standard billing rates at the time the Additional Services are performed.

c. Litigation Assistance. Unless specifically stated therein, the Scope of Work does not include assistance to support, prepare, document, bring, defend or assist in litigation undertaken or defended by Client. All such services required or requested of the Consultant by Client or any third party (except claims between Client and Consultant) will be reimbursed at Consultant's applicable rates for such litigation services.

3. Responsibilities of Client.

In addition to payment for the Services performed under this Agreement, Client shall:

a. Assist and cooperate with Consultant in any manner necessary and within its ability to facilitate Consultant's performance under this Agreement.

b. Designate in writing a person to act as Client's representative with respect to this Agreement. Such person shall have complete authority to transmit instructions, receive information, interpret and define Client's policies, make decisions and execute documents on Client's behalf.

c. Furnish Consultant with all technical data in Client's possession including, but not limited to, maps, surveys, drawings, soils or geotechnical reports and any other information required by or useful to Consultant in performance of the Services under this Agreement.

d. Notify Consultant of any known or potential health or safety hazards existing at or near the project site.

e. Provide access to and/or obtain permission for Consultant to enter upon project related property during normal business hours, whether or not owned by Client, as required to perform and complete the Services.

4. Americans with Disabilities Act.

Any other provision of this Agreement to the contrary notwithstanding, unless otherwise specified in the Scope of Services, Client's contractors shall have sole responsibility as between Client and Consultant for compliance with the Americans With Disabilities Act ("ADA") 42 U.S.C. 12101 et. Seq. and the related regulations. Consultant shall provide client with applicable ADA criteria, which may be required.

5. Authorization and Completion.

In signing this Agreement Client grants Consultant specific authorization to proceed with work as described in Scope of Work and under the terms of this Agreement.

6. Compensation.

a. Amount. For the Services described in Exhibit A, Client agrees to pay, and Consultant agrees to accept compensation in accordance with Exhibit B, attached hereto and incorporated herein. Where Consultant has provided Client with a breakdown of the total compensation into subtasks, such breakdowns are estimates only. Consultant may reallocate compensation between tasks, provided total compensation is not exceeded without the prior written approval of Client.

b. Payment. As long as Consultant has not defaulted under this Agreement, Client shall pay Consultant within thirty (30) days of the date of Consultant's invoices for services performed and reimbursable expenses incurred under this Agreement. If Client has reason to question or contest any portion of any such invoice, amounts questioned or contested shall be identified and notice given to Consultant within thirty (30) days of the date of the invoice. Any portion of any invoice not contested shall be deemed to be accepted and approved for payment and shall be paid to Consultant within thirty (30) days of the date of the invoice. Client agrees to cooperate with Consultant in a mutual effort to resolve promptly any contested portions of Consultant's invoices.

In the event any uncontested portions of any invoice are not paid within thirty (30) days of the date of Consultant's invoice, interest on the unpaid balance shall accrue beginning with the 31st day at the rate of 1.5% per month, and Consultant shall have the right to suspend work per Article XV, Suspension of Work.

7. Responsibility of Consultant.

a. Standard of Care Professional Services.

Subject to the limitations inherent in the agreed scope of work as to the degree of care, amount of time and expenses to be incurred, and subject to any other limitations contained in this Agreement, Consultant shall perform the Services and any Additional Services in accordance with generally accepted standards and practices customarily utilized by competent engineering firms in effect at the time Services and any Additional Services are rendered. Consultant does not expressly or impliedly warrant or guarantee its Services.

b. Reliance upon Information Provided by Others.

If Consultant's performance of services hereunder requires Consultant to rely on information provided by other parties (excepting Consultant's subcontractors), Consultant shall not independently verify the validity, completeness, or accuracy of such information unless otherwise expressly engaged to do so in writing by Client.

c. Consultant's Opinion of Costs.

Client acknowledges that construction cost estimates, financial analyses and feasibility projections are subject to many influences including, but not limited to,

price of labor and materials, unknown or latent conditions of existing equipment or structures, and time or quality of performance by third parties. Client acknowledges that such influences may not be precisely forecasted and are beyond the control of Consultant and that actual costs incurred may vary substantially from the estimates prepared by Consultant. Consultant does not warrant or guarantee the accuracy of construction or development cost estimates, however, Consultant agrees to exercise its best Professional Judgment in rendering its opinions.

d. Construction Phase Services.

1. Consultant's Activities at Construction Site. The presence of Consultant's personnel at a construction site, whether as on-site representative, resident engineer, construction manager, or otherwise, does not make Consultant responsible for those duties that belong to Client and/or construction contractors or others, and does not relieve construction contractors or others of their obligations, duties, and responsibilities, including, but not limited to, construction methods, means, techniques, sequences, and procedures necessary for completing all portions of the construction work in accordance with the contract documents, any health or safety programs and precautions required by such construction work, and any compliance with applicable laws and regulations. Any inspection or observation of the contractor's work is for the purpose of determining that the work is proceeding in conformance with the intent of the project specifications and contract documents. Consultant has no authority to exercise control over any construction contractor in connection with their work or health or safety programs and precautions. Except to protect Consultant's own personnel and except as may be expressly required elsewhere in the Scope of Work, Consultant has no duty to inspect, observe, correct, or report on health or safety deficiencies of the construction contractor.

2. Shop Drawing and Submittal Review. If required by Consultant's Scope of Services, Consultant shall review shop drawings or other contractor submittals for general conformance with the intent of the contract documents. Except for services completed under direct contract to Consultant, Consultant shall not be required to verify dimensions, to engineer contractor's shop drawings or submittals, nor to coordinate shop drawings or other submittals with other shop drawings or submittals provided by contractor.

3. Record Drawings. Record drawings, if required, will be prepared, in part, on the basis of information compiled and furnished by others, and may not always represent the exact location, type of various components, or exact manner in which the Project was finally constructed. Except for services completed under direct contract to Consultant, Consultant is not responsible for any errors or omissions in the information from others that are incorporated into the record drawings.

e. Scope of Work.

1. Before preparing the scope of work, Consultant specifically acknowledges and agrees that it has inspected and familiarized itself with Client's project site. The Consultant has received, or had the opportunity to inquire about and/or request all relevant information concerning the Scope of Work from Client or any other source

Consultant deems necessary. The Scope of Work has been prepared by the Consultant and to the best of its knowledge includes all applicable work required to successfully complete project.

8. Asbestos/Hazardous Material.

Consultant and Consultant's subcontractors shall have no responsibility for the discovery, handling, removal, or disposal of, or exposure of persons to asbestos or hazardous or toxic materials that are present in any form at the project site. Professional services related to or in any way connected with the investigation, detection, abatement, replacement, use, specification, or removal of products, materials, or processes containing asbestos or hazardous or toxic materials are beyond the scope of this Agreement.

In the event Consultant encounters asbestos or hazardous materials at the jobsite, Consultant may, at its option and without liability for damages, suspend the performance of services on the Project until such time as Client and Consultant mutually agree on an amendment to this Agreement to address the issue, or Client retains another specialist consultant or contractor to identify, classify, abate and/or remove the asbestos and/or hazardous materials.

9. Consultant's Work Product.

a. Scope.

Consultant's work product which is prepared solely for the purposes of this Agreement, including, but not limited to, drawings, test results, recommendations and technical specifications, whether in hard copy or electronic form, shall become the property of Client when Consultant has been fully compensated as set forth herein. Consultant may keep copies of all work product(s) for its records.

Consultant and Client recognize that Consultant's work product submitted in performance of this Agreement is intended only for the project described in this Agreement. Client's alteration of Consultant's work product or its use by Client for any other purpose shall be at Client's sole risk.

b. Electronic Copies.

If requested, solely as an aid and accommodation to Client, Consultant may provide copies of its work product documents in computer-readable media ("electronic copies", "CADD"). These documents will duplicate the documents provided as work product, but will not bear the signature and professional seals of the registered professionals responsible for the work. Client is cautioned that the accuracy of electronic copies and CADD documents may be compromised by electronic media degradation, errors in format translation, file corruption, printing errors and incompatibilities, operator inexperience and file modification. Consultant will maintain the original copy, which shall serve as the official, archived record of the electronic and CADD documents.

10. Indemnification.

a. The Consultant shall indemnify the Company against, and save and hold it harmless from, any and all liability, claims, demands, loss, actions, causes of action, expense, penalties, fines, assessments, damages and costs of every kind and nature for injury to or death of any and all persons, including, without limitation, employees or representatives of the Company or of the Consultant or of any subcontractor, or any other person or persons, and for damage, destruction or loss, consequential or otherwise, to or of any and all property, real or personal, including, without limitation, property of the Company or of the Consultant or of any subcontractor, or of any other person or persons, and the violation of any law, ordinance, rule, regulation, standard, or order resulting from, or in any manner arising out of, or in connection with, the performance of the work under the Contract, howsoever same may be caused, including, without limitation, the Company's active or passive negligence. The Consultant shall also, upon request by the Company, and at no expense to the Company, defend the Company in any and all suits, concerning such injury to or death of any and all persons, and concerning such damage, destruction or loss, consequential or otherwise, to or of any and all property, real or personal, including, without limitation, suits by employees or representatives of the Company or of the Consultant or of any subcontractor, or any other person or persons, or concerning any court or administrative proceeding concerning the violation of any law, ordinance, rule, regulation, standard, or order. Excluded from this paragraph are only those injuries to or deaths of persons and damage, destruction or loss, to or of property arising from the sole negligence or willful misconduct of the Company.

b. Consultant shall indemnify the Company against, and save and hold it harmless from, any and all liability, claims, demands, damages, costs, expenses and attorney's fees, suffered or incurred on account of any breach of any obligation, covenant or other provision of this contract, including without limitation, breach of the indemnity provisions of subsection A of this Section 36.

c. Consultant further agrees to defend, indemnify and hold harmless the Company, its directors, officers, employees, and agents, from and against any and all costs, damages, claims, expenses, violations, notices of violations, penalties, liens, assessments, and liabilities of every kind and nature, foreseeable or unforeseeable, directly or indirectly, arising from any release, removal, generation, use, storage or disposal on, under, around, or from the project site of any material, substance, or waste, hazardous or nonhazardous, including, without limitation, drilling fluids, mud, cuttings and development and test water howsoever same may be caused, including, without limitation, the Company's active or passive negligence.

11. Consultant's Insurance.

Consultant shall procure and maintain the following minimum insurance:

a. Commercial general liability insurance, including personal injury liability, blanket contractual liability and broad-form property damage liability coverage. The

combined single limit for bodily injury and property damage shall be not less than \$1,000,000.

b. Automobile bodily injury and property damage liability insurance covering owned, non-owned, rented, and hired cars. The combined single limit for bodily injury and property damage shall be not less than \$1,000,000.

c. Statutory workers' compensation and employer's liability insurance as required by state law.

d. Professional liability insurance. The policy limit shall be not less than \$1,000,000.

Consultant shall either require each of its subconsultants to procure and to maintain the insurance specified in this section or insure its subconsultants in the Consultants own policy, in like amounts.

Client shall be named as additional insured on policies 1 and 2 above. Upon execution of this Agreement, Consultant will provide a certificate of insurance to Client. Consultant will keep the certificate current at all times while this Agreement is in effect. The Consultant will provide a 30-day written notice in the event the above policies are cancelled.

12. Confidentiality.

Consultant agrees it will maintain the confidentiality of all material it receives from Client and will not disclose, distribute, or publish to any third party such information without the prior permission of Client. Notwithstanding the foregoing, Consultant shall have no confidentiality obligation with respect to information that:

a. becomes generally available to the public other than as a result of disclosure by Consultant or its agents or employees;

b. was available to Consultant prior to its disclosure by Client;

c. becomes available to Consultant from a third party who is not, to the knowledge of Consultant, bound to retain such information in confidence.

In the event Consultant is compelled by subpoena, court order, or administrative order to disclose any confidential information, Consultant shall promptly notify Client and shall cooperate with Client prior to disclosure so that Client may take necessary actions to protect such confidential information from disclosure.

13. Subcontracts.

Consultant shall be entitled, to the extent determined appropriate by Consultant, to subcontract any portion of the services to be performed under this Agreement.

14. Suspension of Work.

Work under this Agreement may be suspended as follows:

a. By Client. By written notice to Consultant, Client may suspend all or a portion of the Work under this Agreement if unforeseen circumstances beyond Client's control make normal progress of the Work impracticable.

b. By Consultant. By written notice to Client, Consultant may suspend the work if Consultant reasonably determines that working conditions at the Site (outside Consultant's control) are unsafe, or in violation of applicable laws, or in the event Client has not made timely payment in accordance with Article VI, compensation

15. Termination of Work.

a. This Agreement may be terminated by Client as follows: (1) for its convenience on thirty (30) days' notice to Consultant, or (2) for cause, if Consultant materially breaches this Agreement through no fault of Client and Consultant neither cures such material breach nor makes reasonable progress toward cure within fifteen (15) days after Client has given written notice of the alleged breach to Consultant.

b. This Agreement may be terminated by Consultant as follows: (1) for cause, if Client materially breaches this Agreement through no fault of Consultant and Client neither cures such material breach nor makes reasonable progress toward cure within thirty (30) days after Consultant has given written notice of the alleged breach to Client.

c. Payment upon Termination. In the event of termination, Consultant shall perform such additional work as is reasonably necessary for the orderly closing of the work. Consultant shall be compensated for all work performed prior to the effective date of termination, plus work required for the orderly closing of the work, including: (1) authorized work performed up to the termination date plus termination expenses, including all labor and expenses, at Consultant's standard billing rates, directly attributable to termination; (2) all efforts necessary to document the work completed or in progress; and (3) any termination reports requested by Client.

16. Assignment.

This Agreement is binding on the heirs, successors, and assigns of the parties hereto. Except as otherwise set forth under Article VIII, Assignment of Tasks to Affiliates, this Agreement may not be assigned by Client or Consultant without prior, written consent of the other.

17. No Benefit for Third Parties.

The services to be performed by Consultant are intended solely for the benefit of Client, and no benefit is conferred on, nor contractual relationship established with any person or entity not a party to this Agreement. No such person or entity shall be entitled to

rely on Consultant's services, opinions, recommendations, plans, or specifications without the express written consent of Consultant. No right to assert a claim against the Consultant, its officers, employees, agents, or consultants shall accrue to the construction Contractor or to any subcontractor, supplier, manufacturer, lender, insurer, surety, or any other third party as a result of this Agreement or the performance or nonperformance of the Consultant's services hereunder.

18. Force Majeure.

Consultant and Client shall not be responsible for delays caused by circumstances beyond their reasonable control, including, but not limited to: (1) strikes, lockouts, work slowdowns or stoppages, or accidents; (2) acts of God; (3) failure of Client to furnish timely information or to approve or disapprove Consultant's instruments of service promptly; and (4) faulty performance or nonperformance by Consultant or Client, Client's or Consultant independent consultants or contractors, or governmental agencies. Consultant and Client shall not be liable for damages arising out of any such delay, nor shall the Consultant or Client be deemed to be in breach of this Agreement as a result thereof.

19. Integration.

This Agreement represents the entire understanding of Client and Consultant as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters covered herein. This Agreement may not be modified or altered except in writing signed by both parties.

20. Severability.

If any part of this Agreement is found unenforceable under applicable laws, such part shall be inoperative, null, and void insofar as it conflicts with said laws, but the remainder of this Agreement shall be in full force and effect.

21. Choice of Law/Jurisdiction.

This Agreement shall be administered and interpreted under the laws of the State of Arizona. Jurisdiction of litigation arising from the Agreement shall be in The State of Arizona.

22. Attorneys' Fees.

In the event any claim, controversy, or legal action arises under this Agreement, the prevailing party shall be entitled to recover from the other party all attorneys' fees, costs, expenses and other fees incurred by the prevailing party.

23. Notice Provisions.

Notices concerning this Agreement shall be in writing and sent by certified mail or by courier (such as Federal Express), or by hand-delivery addressed as follows:

To the Company: Arizona Water Company
3805 North Black Canyon Highway
Phoenix, Arizona 85015-5351
Attention: President

or

Arizona Water Company
Post Office Box 29006
Phoenix, AZ 85038-9006
Attention: President

To Consultant: Hansen Engineering & Surveying

115 S. Main Street

Coolidge, AZ 85228

Attention: President

Either party may change its address for purposes of this Section by giving written notice of such change of address to the other party

24. Authorization.

The persons executing this Agreement on behalf of the parties hereto represent and warrant that the parties have all legal authority and authorization necessary to enter into this Agreement, and that such persons have been duly authorized to execute this Agreement on their behalf.

IN WITNESS WHEREOF, each of the parties hereto has caused this instrument to be executed by their respective duly authorized officers as of the date first written above.

HANSEN ENGINEERING & SURVEYING
an Arizona corporation

ARIZONA WATER COMPANY,
an Arizona corporation

By: Taylor Hsu

By: C. B. [Signature] 10/15/10

Its: Pres.

Its: REAL PROPERTY SPECIALIST



Exhibit A

**REVISED 10-14-10
Proposal For Survey**

Client: Arizona Water Company
Attn: Charles Biggs
Project: Coolidge / Valley Farms Corridor Topo
Date: October 14, 2010

Scope of Services

Project Corridor Survey
Coolidge-Valley Farms, Arizona

COOLIDGE – Exhibit 1

Locate all above-ground structures/improvements (including, but not limited to: curb, gutter, sidewalks, fences, posts, signs, poles, manholes, utility lines, etc.) and locate all utility bluestake markings (for underground utilities) within the Right-of-Way of the following roads:

- Coolidge Avenue, from Arizona Boulevard to Main Street, South of the R/W centerline
- Lincoln Avenue, from Arizona Boulevard to Main Street, South of the R/W centerline
- Elm Avenue, from Arizona Boulevard to Main Street, The entire width of R/W
- Main Street, from Elm Avenue to Seagoe Avenue, West of the R/W centerline on Main
- Third Street, from Palo Verde Avenue to Elm Avenue, The entire width of R/W

The survey will also show all features 10 feet beyond the Right-of-Way, specifically: Locate all above-ground utilities (including, but not limited to: valves, power poles, guy lines, junction boxes, ditches, canals, etc.) and locate and identify all utility bluestake markings (for underground utilities).

VALLEY FARMS – Exhibit 2

Locate all above-ground structures/improvements (including, but not limited to: curb, gutter, sidewalks, fences, posts, signs, poles, manholes, utility lines, etc.) and locate all utility bluestake markings (for underground utilities) along the Roadway of the following road:

- Moore Road, from Vah Ki Inn Road to McGee Road, The entire width.
- Vah Ki Inn Road, from AWC well site, East to McGee Road, North of the R/W centerline of Vah Ki Inn

The survey will also show all features 10 feet beyond the Roadway, specifically: Locate all above-ground utilities (including, but not limited to: valves, power poles, guy lines, junction boxes, ditches, canals etc.) and locate and identify all utility bluestake markings (for underground utilities).

NOTE: Moore Road is described by centerline and no width is defined (Book 84 of Deeds, Page 164). For the purposes of the survey, the primary survey area will be the width of the road as it exists. The secondary survey area will be 10 feet beyond the width of the road on each side.

ADDITIONAL INFORMATION

Project Location: Coolidge: Northwest quarter Section 27, T.5S.,R.8E.

Project Location: Valley Farms: Northwest quarter Section 20, T.5S.,R.9E.

Deliverables:

- 1 complete printed set of the survey in its entirety on bond paper
- 1 compact disc with the electronic files of the survey in its entirety in AutoCAD format



Exhibit B

Proposal For Survey

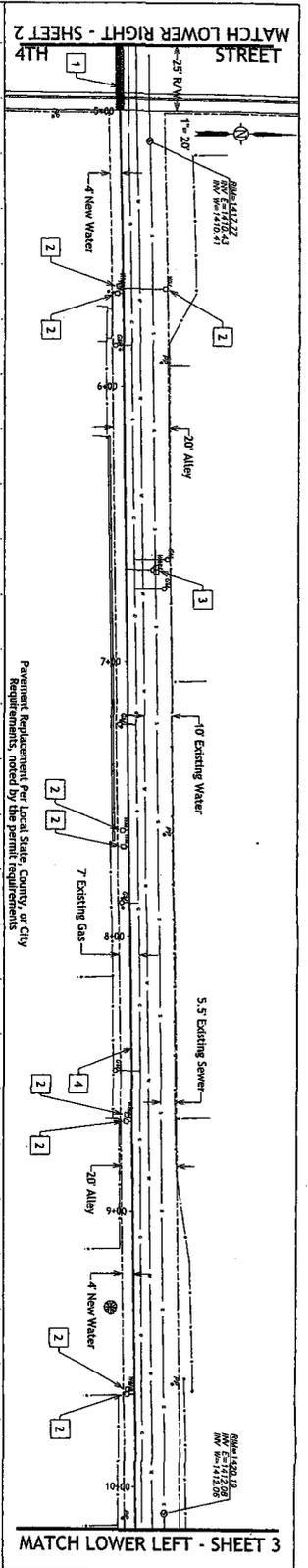
Client: Arizona Water Company
Attn: Charles Biggs
Project: Coolidge / Valley Farms Corridor Topo
Date: October 14, 2010

Project Fee

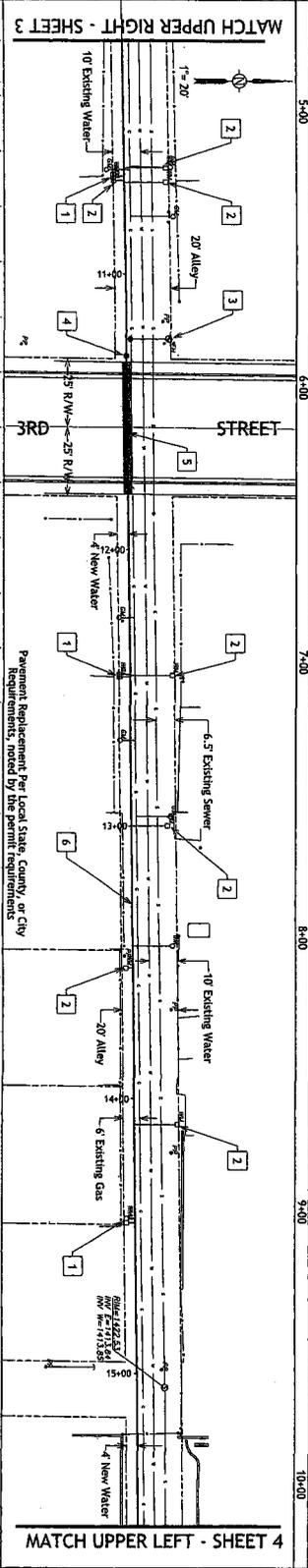
Total fee for services described in Exhibit A \$7,400.00

Standard Time & Material Rates

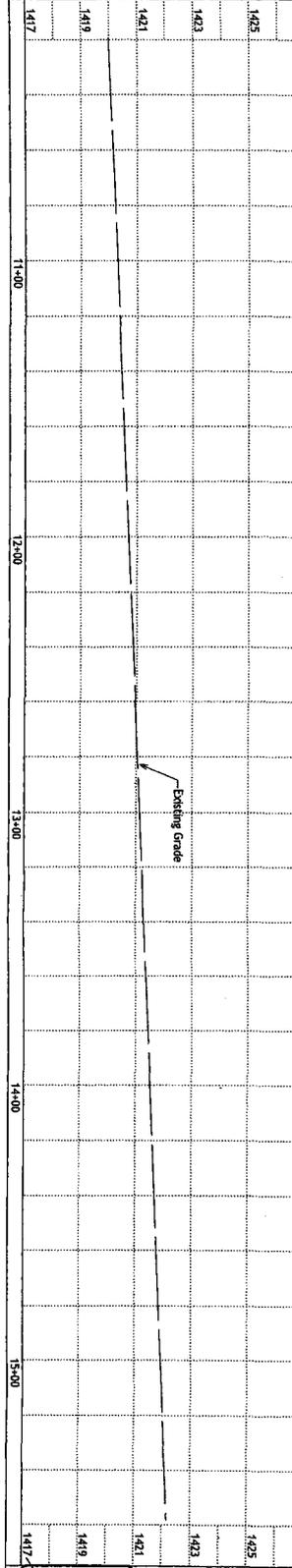
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|--------------------|------------|
| 1MC | = \$ 85/Hr |
| 2MC | = \$100/Hr |
| 3MC | = \$135/Hr |
| Auto Cad 1 | = \$ 55/Hr |
| Auto Cad 2 | = \$ 60/Hr |
| Sr. Field Tech | = \$ 70/Hr |
| Engineering Tech 1 | = \$ 60/Hr |
| Engineering Tech 2 | = \$ 70/Hr |
| Land Surveyor | = \$100/Hr |
| Engineer | = \$100/Hr |



- CONSTRUCTION NOTES**
- 1. Tree
 - 2. Fire Hydrant
 - 3. Light Pole
 - 4. Water Meter
 - 5. Sewer
 - 6. Power Pole
 - 7. Manhole
 - 8. Sewer Manhole
 - 9. Gas Meter
 - 10. Gas Box
 - 11. Storm Manhole
 - 12. Fire Hydrant
 - 13. Light Pole
 - 14. Water Meter
 - 15. Sewer
 - 16. Power Pole
 - 17. Manhole
 - 18. Sewer Manhole
 - 19. Gas Meter
 - 20. Gas Box
 - 21. Storm Manhole



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 - 18. Sewer Manhole
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 - 20. Gas Box
 - 21. Storm Manhole

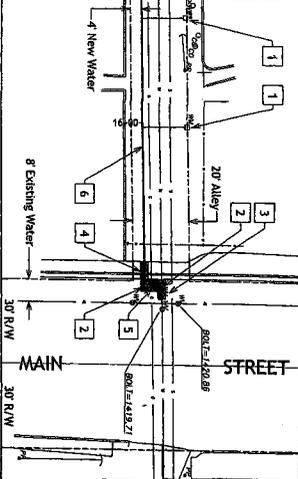


- CONSTRUCTION NOTES**
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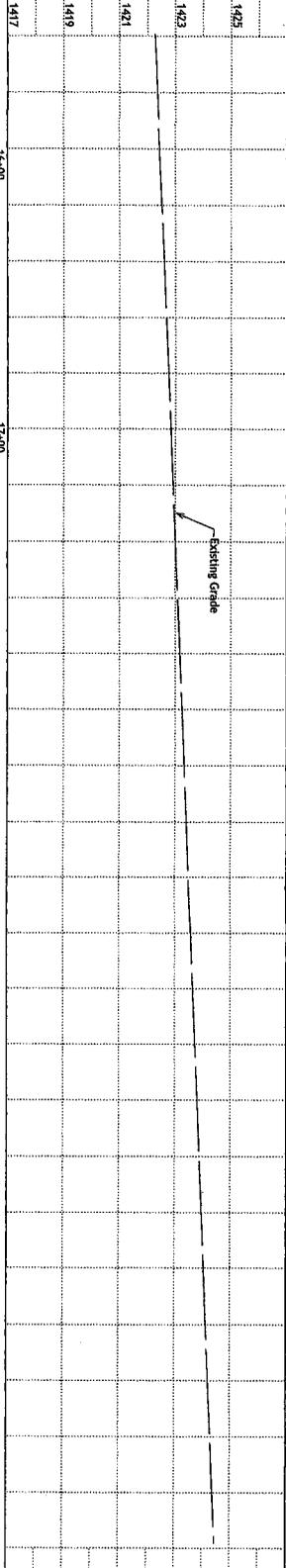
ABERDEEN HYDRAULIC CONSULTANTS
 CL-0354
 SHEET 3 OF 12

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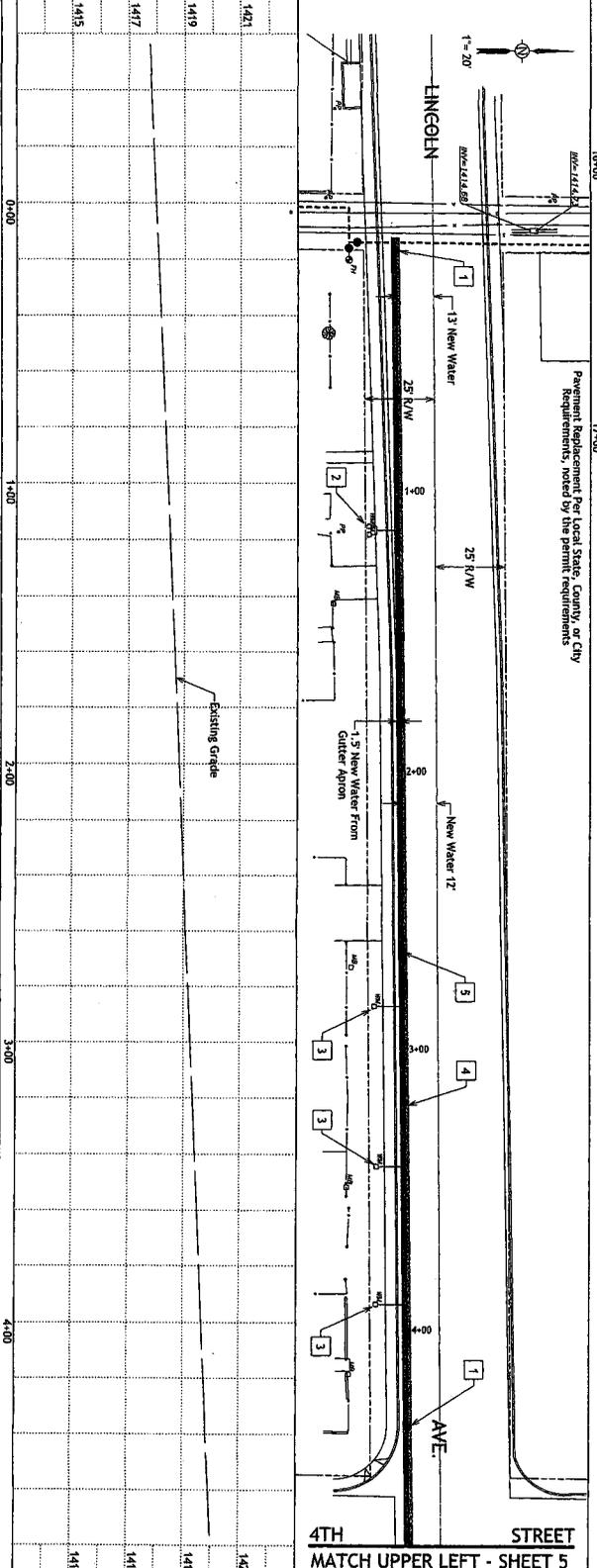
MATCH LOWER RIGHT - SHEET 3



Payment Requirement Per Local State, County, or City Requirements, noted by the permit requirements.



Payment Requirement Per Local State, County, or City Requirements, noted by the permit requirements.



Payment Requirement Per Local State, County, or City Requirements, noted by the permit requirements.

CONSTRUCTION NOTES

- 1 Tie-over Existing Water Service, Typical Single
- 2 6" 90' N.I. EIL, w/keepslips
- 3 Tie into Existing 6" RWGV
- 4 Siphonic Cup, Gutter, and AC Pavement Replacement (7 SQ.YD)
- 5 Gas Main Crossing - Use Extreme Caution! Install 110 LF of 6" C-900 PVC Water Main & Related Fittings

CONSTRUCTION NOTES

- 1 6" RWGV, V.B. & C.
- 2 Install A New Double Water Service and Tie-over Existing Customer Lines
- 3 Install A New Single Water Service and Tie-over Existing Customer Line
- 4 Siphonic Cup, Gutter, and AC Pavement Replacement (160 SQ.YD)
- 5 Install 480 LF of 6" C-900 PVC Water Main & Related Fittings

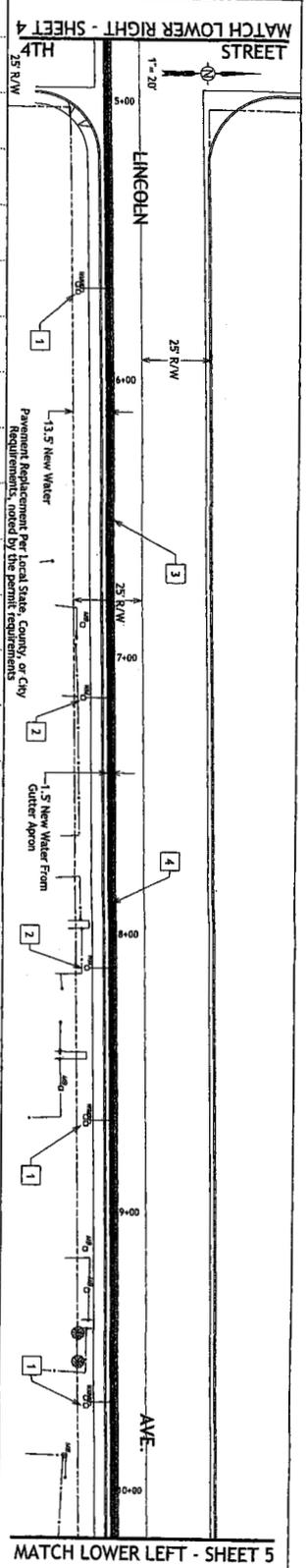
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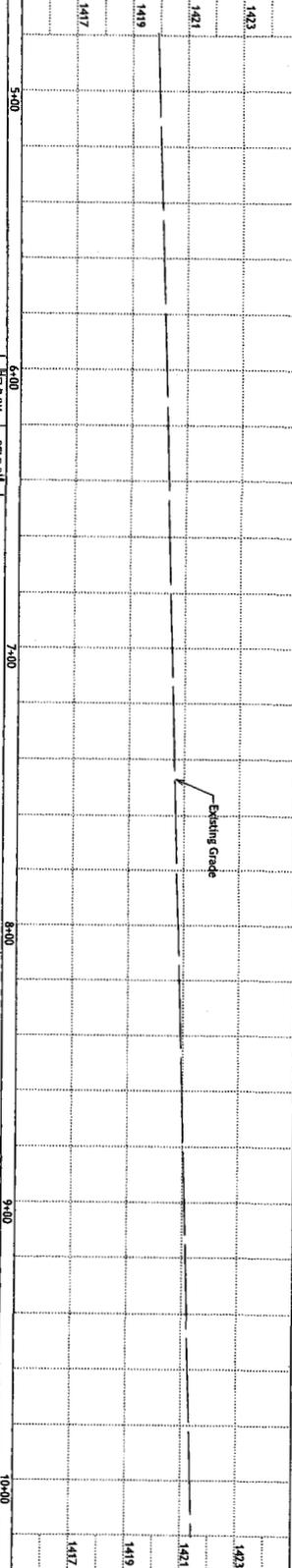
 ARIZONA WATER SERVICES

 PROJECT NO. CL-0354

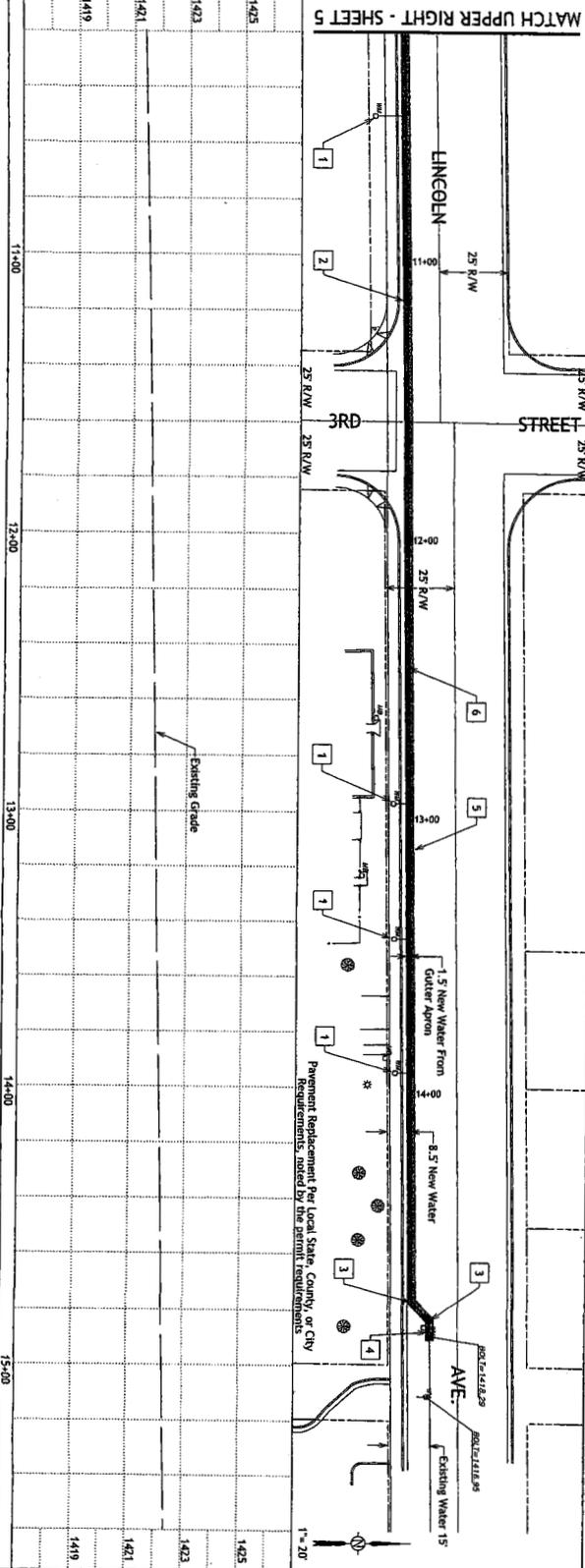
 SHEET 4 OF 12



- CONSTRUCTION NOTES**
- 1. Install a New Double Water Service and Tie-Over Existing Customer Lines
 - 2. Install a New Single Water Service and Tie-Over Existing Customer Line
 - 3. Sidewalk, Curb, Gutter, and AC Pavement Replacement (800 Sq Ft)
 - 4. Roadway Slope of 6" C-300 PVC Water Main & Related Fittings

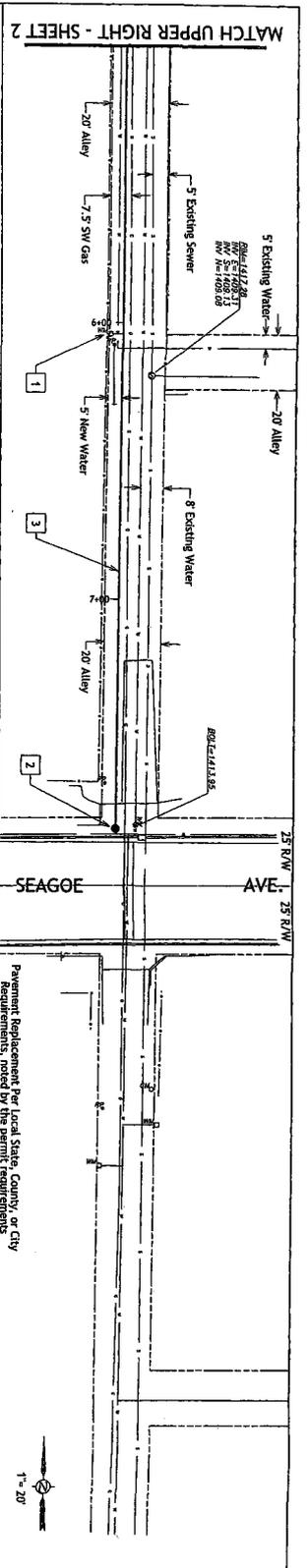


- CONSTRUCTION NOTES**
- 1. Install a New Single Water Service and Tie-Over Existing Customer Line
 - 2. 6" RMGW, V.A. B. C.
 - 3. 6" 45' MJEI w/Manholes
 - 4. The Line Existing 6" RMGW
 - 5. Sidewalk, Curb, Gutter, and AC Pavement Replacement (180 Sq Ft)
 - 6. Install 60' L.E. of 6" C-300 PVC Water Main & Related Fittings
- NO SEWER

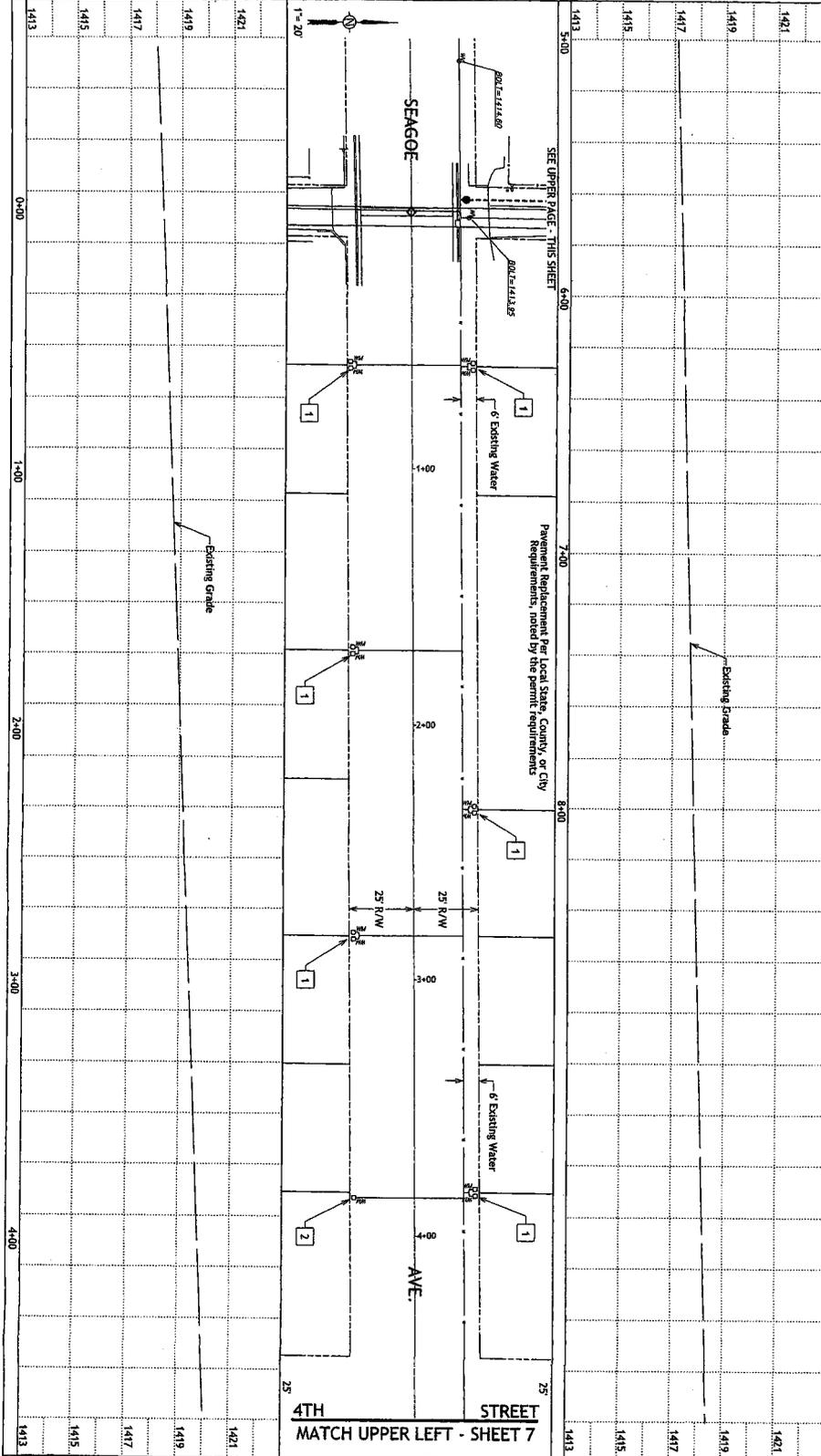


- CONSTRUCTION NOTES**
- 1. Install a New Single Water Service and Tie-Over Existing Customer Line
 - 2. 6" RMGW, V.A. B. C.
 - 3. 6" 45' MJEI w/Manholes
 - 4. The Line Existing 6" RMGW
 - 5. Sidewalk, Curb, Gutter, and AC Pavement Replacement (180 Sq Ft)
 - 6. Install 60' L.E. of 6" C-300 PVC Water Main & Related Fittings
- NO SEWER

ARIZONA WATER COMPANY
 CL-0354
 SHEET 5 OF 12

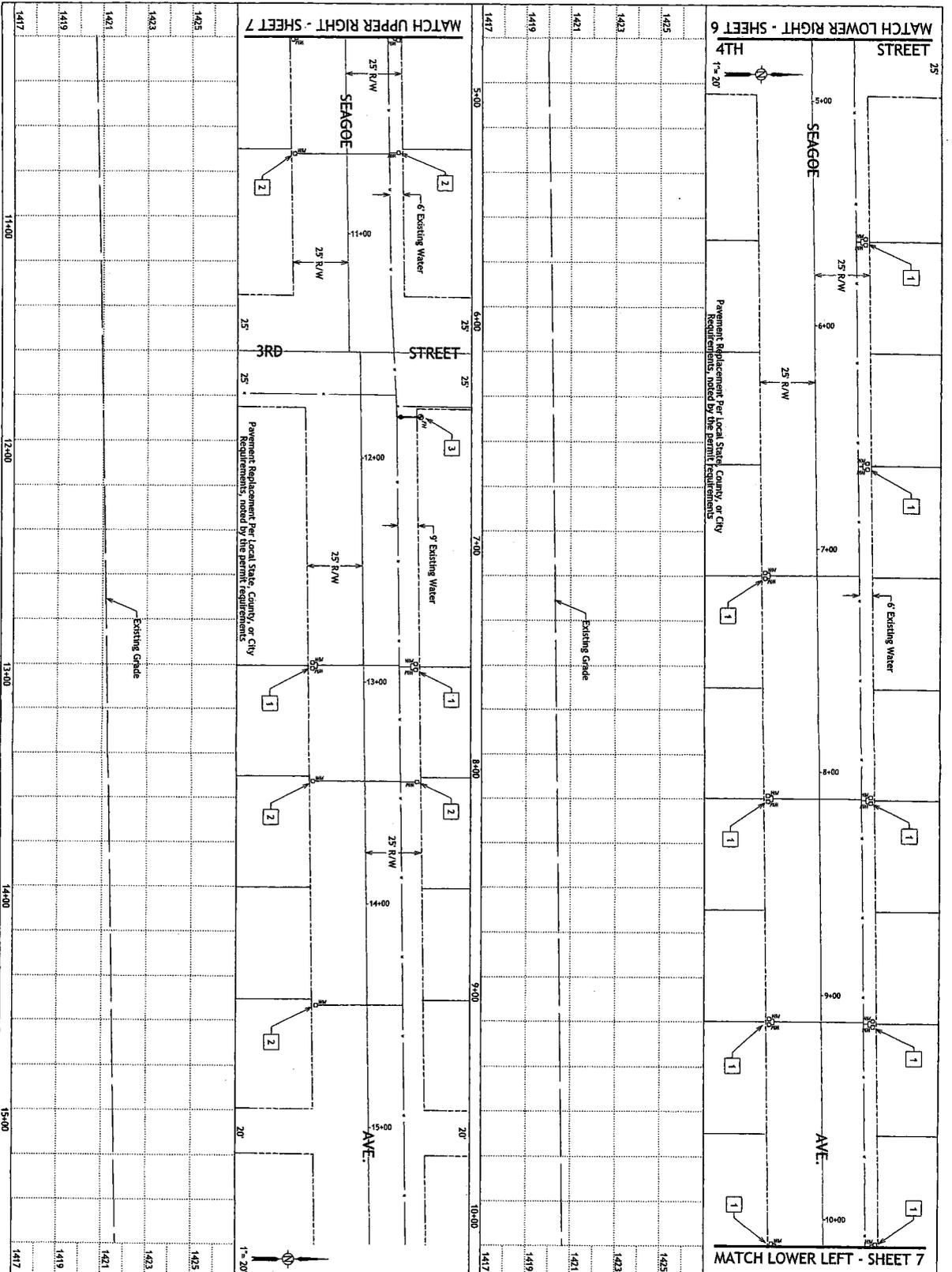


- CONSTRUCTION NOTES**
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- CONSTRUCTION NOTES**
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ARIZONA WATER SERVICE
 CL-0354
 SHEET 6 OF 12



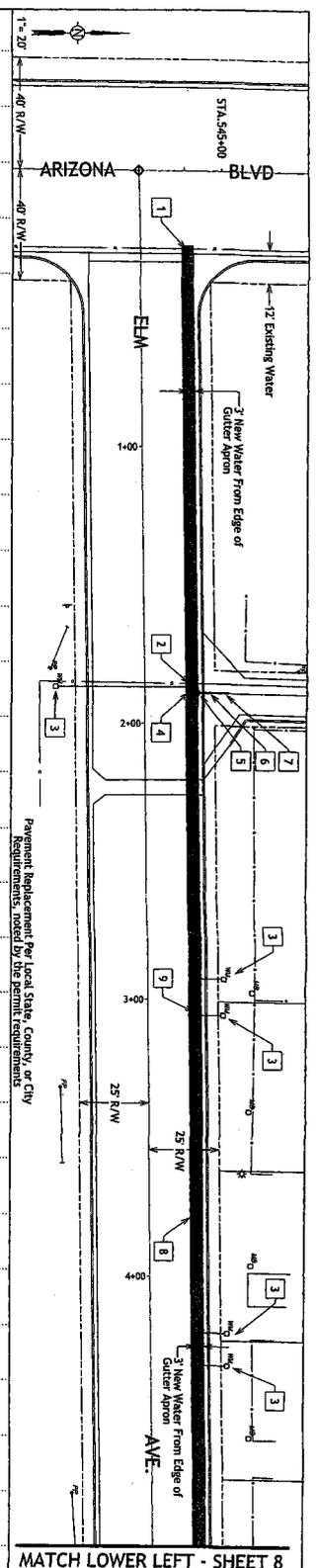
- CONSTRUCTION NOTES**
- 1 Install A New Double Water Service and The-Over Existing Customer Lines
 - 2 Install A New Single Water Service and The-Over Existing Customer Line

- CONSTRUCTION NOTES**
- 1 Install A New Double Water Service and The-Over Existing Customer Lines
 - 2 Install A New Single Water Service and The-Over Existing Customer Line

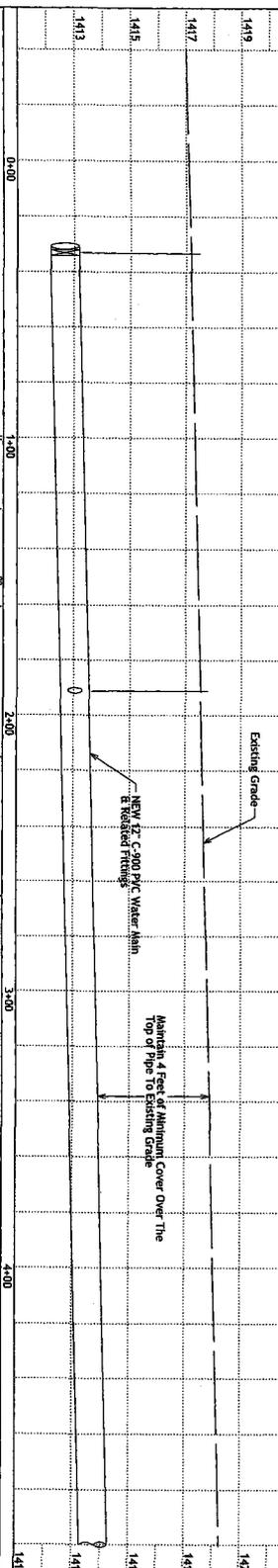
- CONSTRUCTION NOTES**
- 1 Install A New Double Water Service and The-Over Existing Customer Lines
 - 2 Install A New Single Water Service and The-Over Existing Customer Line
 - 3 Relocate Existing Fire Hydrant to Existing 10-inch Main (10" T.S., 6" T.V., V.B.E.C.)

NO SEWER

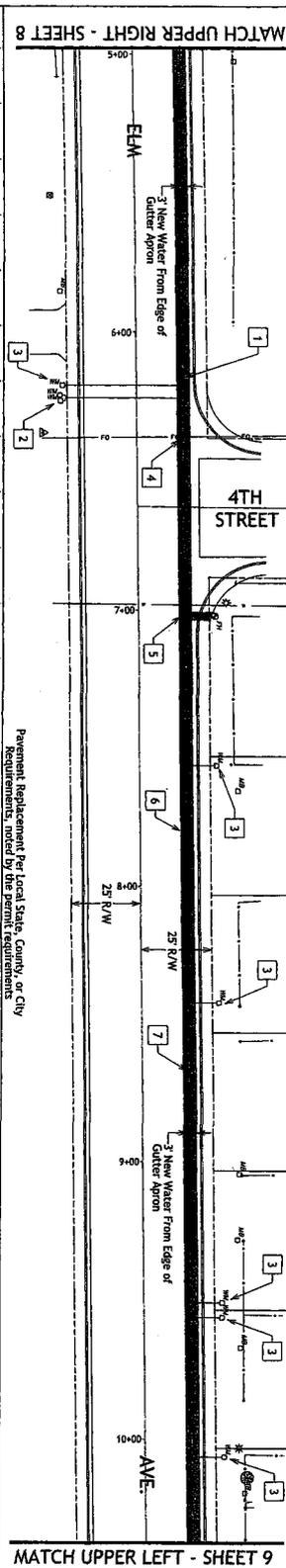
ARIZONA WATER COMPANY
 DRAWING NO. **CL-0354**
 SHEET 7 OF 12



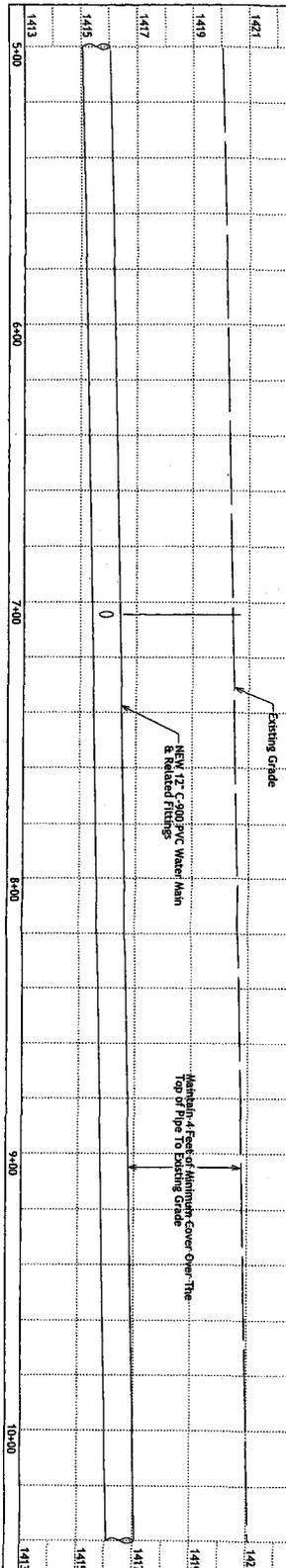
- CONSTRUCTION NOTES**
- 1. 12" Existing 12" C-900 PVC w/12" T.S., 12" TV, V.B. & C.
 - 2. SW Gas Main Crossing - Use Extreme Caution!
 - 3. Install a New Single Water Service and 1/2" Ø M.I. Tee w/Messals
 - 4. 12" x 6" M.I. Tee w/Messals
 - 5. 6" R/WCV, V.B. & C.
 - 6. 6" x 4" M.I. Reducer w/Messals
 - 7. The Into Existing w/4" Transition Coupling
 - 8. Siderwalk, Curb, Gutter, and AC Pavement Replacement (216 Sq. Yd)
 - 9. Install 470 LF of 12" C-900 PVC Water Main & Related Fittings



- CONSTRUCTION NOTES**
- 1. 12" R/WCV, V.B. & C.
 - 2. Install a New Double Water Service and The-Over Existing Customer Lines
 - 3. Install a New Single Water Service and The-Over Existing Customer Line
 - 4. Fiber Optic Crossing - Use Extreme Caution!
 - 5. Siderwalk, Curb, Gutter, and AC Pavement Replacement (273 Sq. Yd)
 - 6. Install 528 LF of 12" C-900 PVC Water Main & Related Fittings



- CONSTRUCTION NOTES**
- 1. 12" R/WCV, V.B. & C.
 - 2. Install a New Double Water Service and The-Over Existing Customer Lines
 - 3. Install a New Single Water Service and The-Over Existing Customer Line
 - 4. Fiber Optic Crossing - Use Extreme Caution!
 - 5. Siderwalk, Curb, Gutter, and AC Pavement Replacement (273 Sq. Yd)
 - 6. Install 528 LF of 12" C-900 PVC Water Main & Related Fittings



- CONSTRUCTION NOTES**
- 1. 12" R/WCV, V.B. & C.
 - 2. Install a New Double Water Service and The-Over Existing Customer Lines
 - 3. Install a New Single Water Service and The-Over Existing Customer Line
 - 4. Fiber Optic Crossing - Use Extreme Caution!
 - 5. Siderwalk, Curb, Gutter, and AC Pavement Replacement (273 Sq. Yd)
 - 6. Install 528 LF of 12" C-900 PVC Water Main & Related Fittings

MATCH UPPER RIGHT - SHEET 8

MATCH UPPER LEFT - SHEET 9

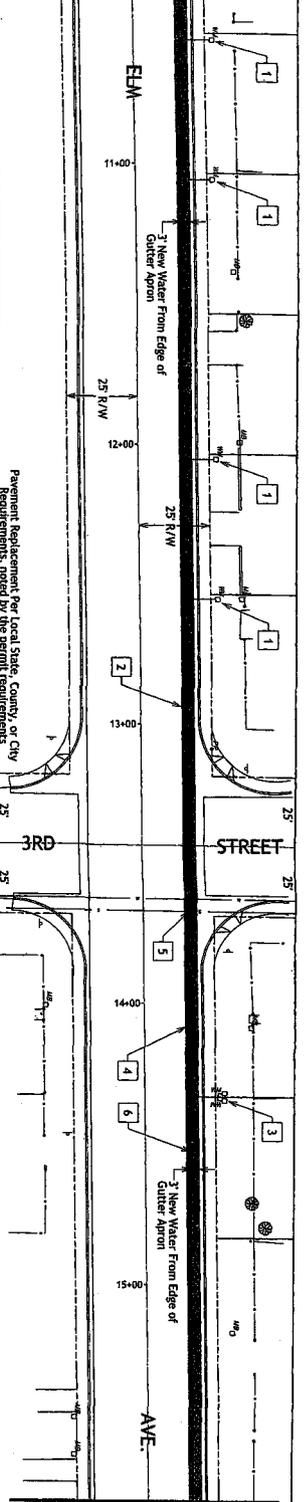
MATCH LOWER LEFT - SHEET 8

Arizona Water Company
CL-0354
SHEET 8 OF 12

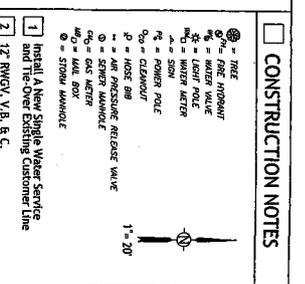
CONSTRUCTION NOTES

- 1. 12" R/WCV, V.B. & C.
- 2. Install a New Double Water Service and The-Over Existing Customer Lines
- 3. Install a New Single Water Service and The-Over Existing Customer Line
- 4. Fiber Optic Crossing - Use Extreme Caution!
- 5. Siderwalk, Curb, Gutter, and AC Pavement Replacement (273 Sq. Yd)
- 6. Install 528 LF of 12" C-900 PVC Water Main & Related Fittings

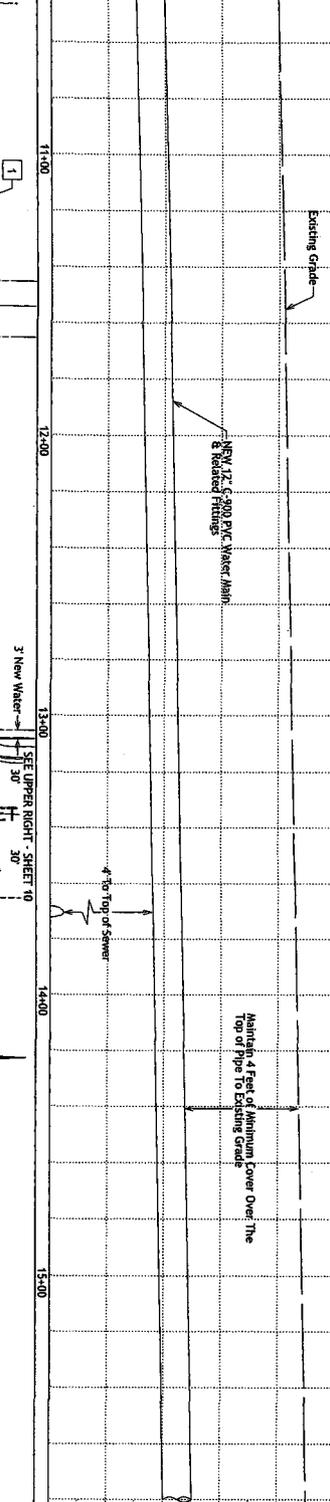
MATCH LOWER RIGHT - SHEET 8



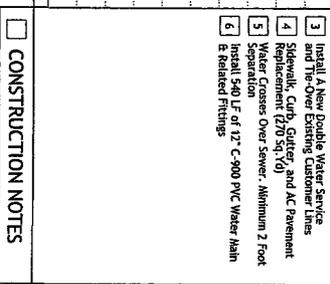
MATCH LOWER LEFT - SHEET 9



MATCH UPPER RIGHT - SHEET 9



MATCH UPPER LEFT - SHEET 10



CONSTRUCTION NOTES

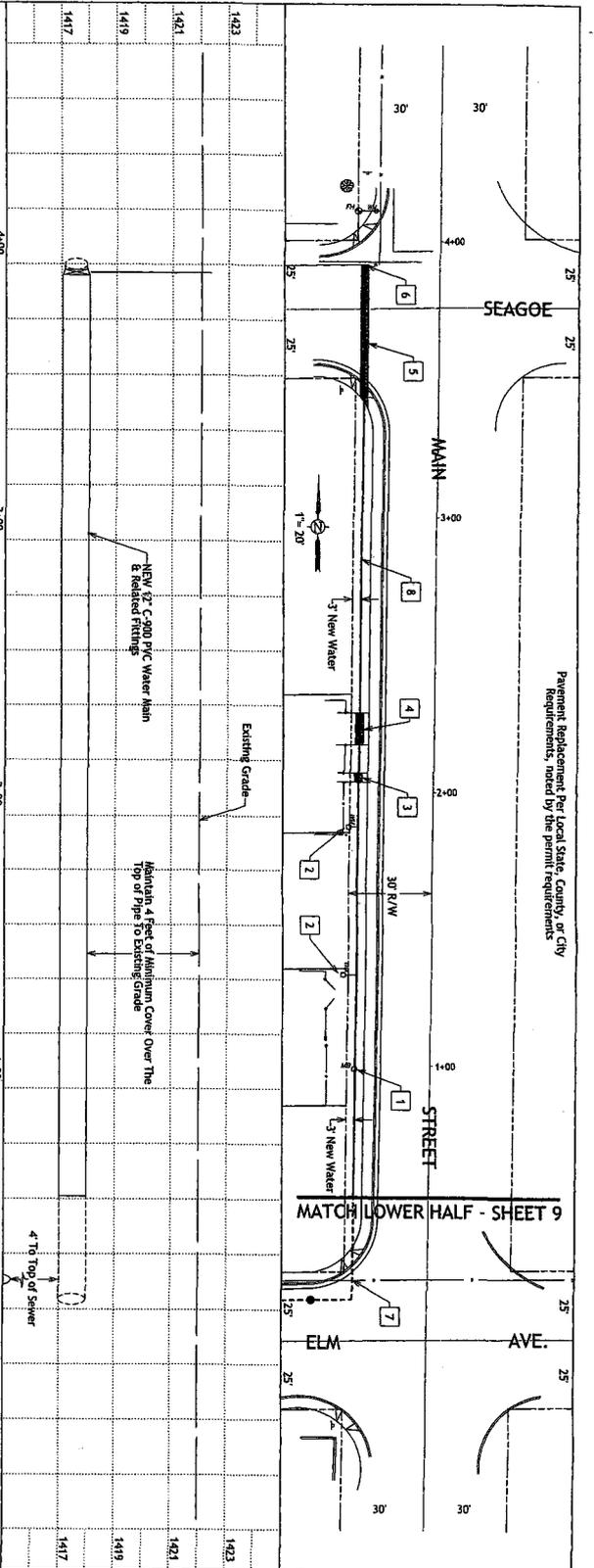
- 1. Install a New Single Water Service and Tie-Over Existing Customer Line
- 2. 12" R/WGV, V.B. & C.
- 3. Install a New Public Water Service and Tie-Over Existing Customer Line
- 4. Replace 6" Cup, Gutter, and AC Pavement Separation (270 Sq. Ft.)
- 5. Water Crosses Over Sewer, Minimum 2 Foot Separation
- 6. Install 540 LF of 12" C-900 PVC Water Main & Related Fittings

CONSTRUCTION NOTES

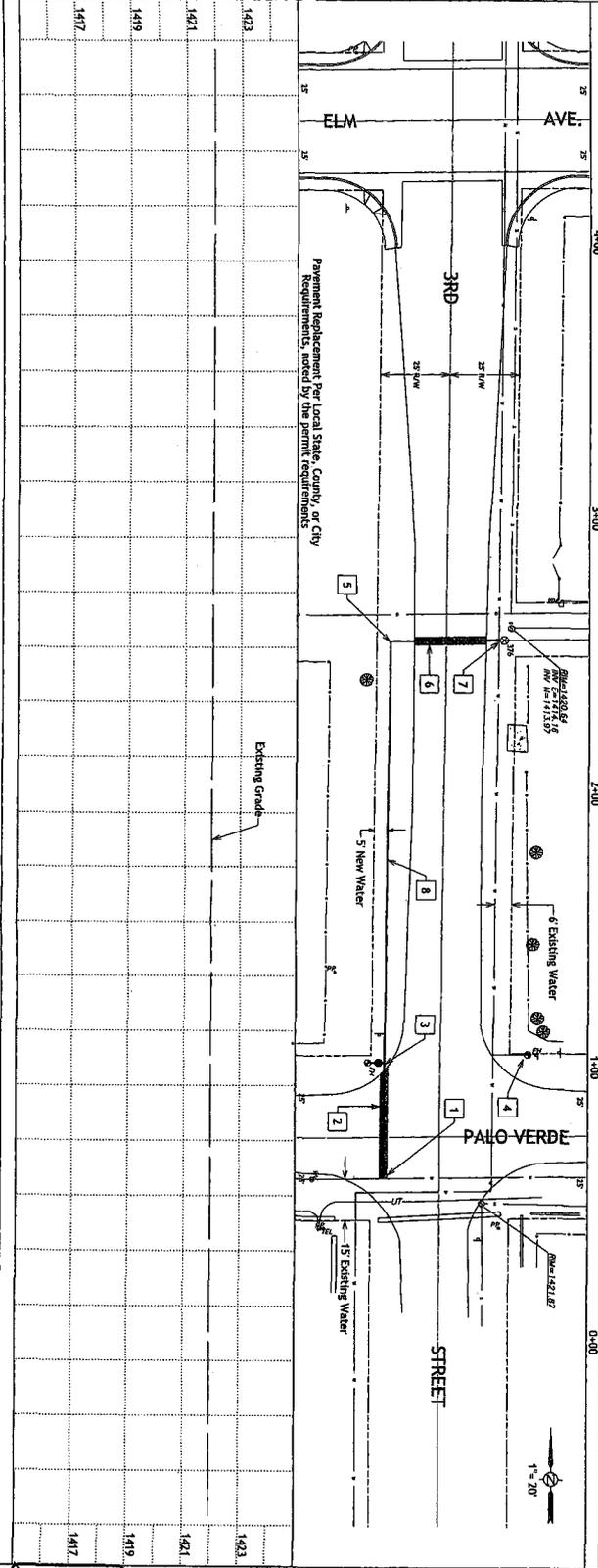
- 1. Install a New Single Water Service and Tie-Over Existing Customer Line
- 2. 12" R/WGV, V.B. & C.
- 3. 12" 90° M.I. El. w/Manholes
- 4. Sidewalk, Curb, Gutter, and AC Pavement Replacement (143 Sq. Ft.)
- 5. Water Crosses Over Sewer, Minimum 2 Foot Separation
- 6. Install 304 LF of 12" C-900 PVC Water Main & Related Fittings

ARIZONA WATER COMPANY
 PROJECT NO. CL-0354
 SHEET 9 OF 12

Payment Replacement Per Local State, County, or City Requirements, noted by the permit requirements.



- CONSTRUCTION NOTES**
- 1 Relocate Existing Manhole
 - 2 Install A New Single Water Service and The Over Existing Customer Line
 - 3 2.5q.Yd. Sidewalk Replacement
 - 4 4.5q.Yd. Sidewalk Replacement
 - 5 Sidewalk, Curb, Gutter, and AC Pavement Replacement (17.5q.Yd)
 - 6 10' x 12' M.I. V.B.C.
 - 7 Water Closes Over Sewer, Minimum 2 Foot Separation 300 I.P. of 12" C-900 PVC Water Main Related Fittings



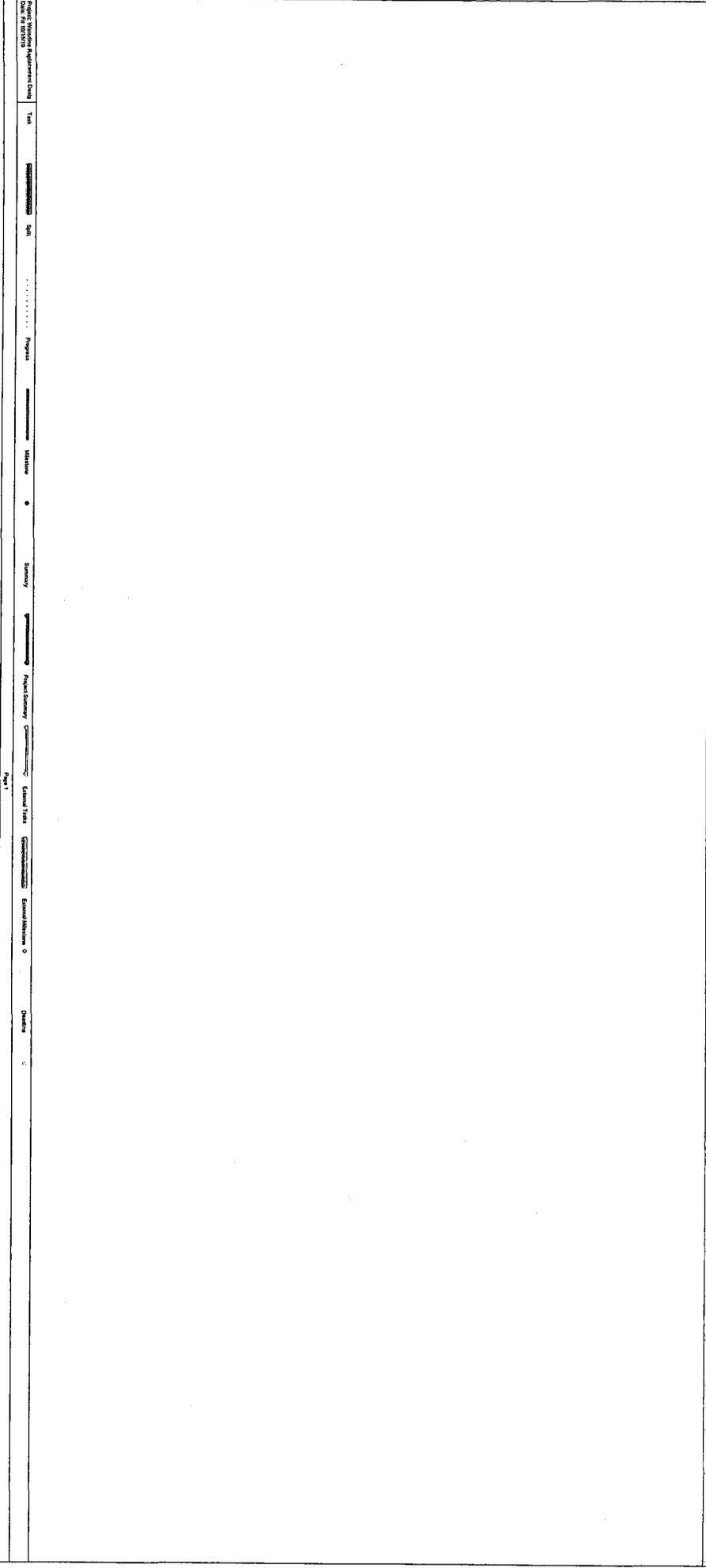
- CONSTRUCTION NOTES**
- 1 6" T.S., T.Y., V.B.C. - F.G.X.M.I.
 - 2 Sidewalk, Curb, Gutter, and AC Pavement Replacement (13.5q.Yd)
 - 3 Relocate Existing Fire Hydrant (90' W/6' M.I. Top, 8' M.I.D.), F.G.S.C., Magsalgs
 - 4 Relocate Fire Hydrant Assembly - See Note 3
 - 5 6" 90' M.I. ELI, Magsalgs
 - 6 Sidewalk, Curb, Gutter, and AC Pavement Replacement (9.5q.Yd)
 - 7 The Ino Existing Valve 376 (F.G.S.X.M.I.) w/ 8' Restrainted P.C.A. (Remain)
 - 8 Install 250 I.P. of 6" C-900 PVC Water Main & Related Fittings

CL-0354

 SHEET 10 OF 12

COOLIDGE COLD TOWN

| ID | Task Name | Start | End |
|----|--|---------|---------|
| 1 | Final Review | 1/28/21 | 1/28/21 |
| 2 | Marketing Package, Drawings | 1/28/21 | 1/28/21 |
| 3 | Construction Method of Work (MOW) | 1/28/21 | 1/28/21 |
| 4 | Aspire Safety (MOW) AS/SHA | 1/28/21 | 1/28/21 |
| 5 | BAF (MOW) | 1/28/21 | 1/28/21 |
| 6 | Construction Agreement to Survey & MOW | 1/28/21 | 1/28/21 |
| 7 | Permit MOW Survey | 1/28/21 | 1/28/21 |
| 8 | Develop Basis Drawings & Site-Specific Standards | 1/28/21 | 1/28/21 |
| 9 | Final Survey Design Drawings | 1/28/21 | 1/28/21 |
| 10 | Final Design Drawings to Field to Commence | 1/28/21 | 1/28/21 |
| 11 | Final Design Drawings | 1/28/21 | 1/28/21 |
| 12 | QA/QC | 1/28/21 | 1/28/21 |
| 13 | ADDC (MOW) | 1/28/21 | 1/28/21 |
| 14 | City of Coolidge (MOW) Permit | 1/28/21 | 1/28/21 |
| 15 | 8th Warehouse Construction & Award Contract | 1/28/21 | 1/28/21 |
| 16 | Construction | 1/28/21 | 1/28/21 |
| 17 | ADDC (MOW) | 1/28/21 | 1/28/21 |



WA1-4773

Valley Farms

| LEAK LOCATION | SECTION | DATE | TYPE |
|---|-----------------------|-----------|---------------------|
| 11133 E. Vah Ki Inn Road | NW 1/4 Sec 20 T5S R9E | 10/2/2009 | Main Repair |
| 11877 Moore Road | NW 1/4 Sec 20 T5S R9E | 9/26/2009 | Service Repair |
| 11983 Moore Road | NW 1/4 Sec 20 T5S R9E | 8/14/2009 | Main Repair |
| 11983 Moore Road | NW 1/4 Sec 20 T5S R9E | 6/30/2009 | Main Repair |
| McGee Road Lot 72A | NW 1/4 Sec 20 T5S R9E | 7/29/2009 | Main Repair |
| Moore Road & Vah Ki Inn Road | NW 1/4 Sec 20 T5S R9E | 8/31/2009 | Main Repair |
| Moore Road Northwest corner of Lot 67 | NW 1/4 Sec 20 T5S R9E | 1982 | Main Repair |
| Moore Road Northwest side of Lot 65 | NW 1/4 Sec 20 T5S R9E | 1990 | Main Repair |
| Moore Road Northwest side of Lot 70 | NW 1/4 Sec 20 T5S R9E | 2000 | Main Repair |
| Moore Road Southwest corner of Lot 57 | NW 1/4 Sec 20 T5S R9E | 1985 | Service Replacement |
| Moore Road Southwest side of Lot 67 | NW 1/4 Sec 20 T5S R9E | 1983 | Service Replacement |
| Moore Road Southwest side of Lot 70 | NW 1/4 Sec 20 T5S R9E | 1989 | Main Repair |
| Moore Road West middle of Lot 73 | NW 1/4 Sec 20 T5S R9E | 1987 | Main Repair |
| SW Corner of Vah Ki Inn Road & McGee | NW 1/4 Sec 20 T5S R9E | 5/15/2009 | Service Repair |
| Vah Ki Inn Road Lot 3F | NW 1/4 Sec 20 T5S R9E | 2003 | Main Repair |
| Vah Ki Inn Road Lot 72G | NW 1/4 Sec 20 T5S R9E | 2009 | Main Repair |
| Vah Ki Inn Road Middle of Lot 60 | NW 1/4 Sec 20 T5S R9E | 1982 | Main Repair |
| Vah Ki Inn Road North middle of Lot 62 | NW 1/4 Sec 20 T5S R9E | 1983 | Main Repair |
| Vah Ki Inn Road North middle of Lot 62 | NW 1/4 Sec 20 T5S R9E | 1988 | Service Replacement |
| Vah Ki Inn Road North middle of Lot 63 | NW 1/4 Sec 20 T5S R9E | 1977 | Main Repair |
| Vah Ki Inn Road North middle of Lot 64 | NW 1/4 Sec 20 T5S R9E | 1979 | Main Repair |
| Vah Ki Inn Road Northeast corner of Lot 60 | NW 1/4 Sec 20 T5S R9E | 1984 | Main Repair |
| Vah Ki Inn Road Northeast corner of Lot 61 | NW 1/4 Sec 20 T5S R9E | 2003 | Main Repair |
| Vah Ki Inn Road Northeast corner of Lot 64 and Lot 72 | NW 1/4 Sec 20 T5S R9E | 1978 | Main Repair |
| Vah Ki Inn Road Northwest corner of Lot 3F | NW 1/4 Sec 20 T5S R9E | 2001 | Service Repair |
| Vah Ki Inn Road Northwest corner of Lot 60 | NW 1/4 Sec 20 T5S R9E | 1987 | Main Repair |
| Vah Ki Inn Road Northwest corner of Lot 61 | NW 1/4 Sec 20 T5S R9E | 1986 | Main Repair |
| Vah Ki Inn Road Northwest corner of Lot 62 | NW 1/4 Sec 20 T5S R9E | 1981 | Main Repair |





ARIZONA WATER COMPANY
WORK AUTHORIZATION

W.A. NUMBER: 1-4773
P.E. NUMBER:
BUDGET ITEM NO.: Special #24
SHEET NO.: 1 of 2

| | |
|------------------------|---|
| SYSTEM: PINAL VALLEY | WORK TO START BY: UPON AUTHORIZATION |
| DIVISION: PINAL VALLEY | WORK TO BE FINISHED BY: WITHIN 125 DAYS |
| TAX CODE: 2103 | |

DESCRIPTION OF WORK:

Valley Farms Main Replacement project: Replace approximately 2,000 lf of 6-inch CA pipe with 1,300 lf of 12-inch and 700 lf of 6-inch C-900 PVC. Construct in accordance with attached drawings and/or Arizona Water Company specifications.

FACTORS JUSTIFYING WORK:

The Company has experienced several leaks on these waterlines due to age of the pipe and failing gaskets contributing to increasing water loss in the Coolidge system. A portion of these waterlines were replaced in 2004-2008.

| COST ESTIMATE | | AUTHORIZATION | DATE |
|---|------------|---|------------|
| COST OF WORK: | | PREPARED BY: | |
| MATERIAL | 0 | James Wilson gw 10/27/10 | 10/22/10 |
| LABOR | 6,200 | REVIEWED FOR ESMT/ROW VERIFICATION: | |
| CONTRACT PORTION | 128,100 | Charles Briggs CB 10-28-2010 | 10-22-2010 |
| OVERHEAD | 32,232 | REVIEWED BY: | |
| TOTAL AUTHORIZED EXPENDITURES CHARGEABLE TO THIS W.A. | \$ 166,532 | Mike Loggins ML 10-28-10 | 10-22-10 |
| FUNDS RECEIVED: | | APPROVED BY ENGINEERING: | |
| CONTRIBUTIONS RECEIVED | 0 | Fredrick Schneider FS 10-29-10 | 10-22-10 |
| REFUNDABLE ADVANCES RECEIVED | 0 | APPROVED BY FINANCE: | |
| TOTAL CONTRIBUTIONS/ADVANCES | 0 | Joseph Harris | 10/22/10 |
| NET CASH REQUIRED | \$ 166,532 | SPECIAL ITEM EXCEEDING \$10,000; AUTHORIZED BY PRESIDENT: | |
| | | William M Garfield | 10-23-2010 |
| | | SPECIAL ITEM EXCEEDING \$10,000; AUTHORIZED BY CHAIRMAN: | |
| | | APPROVED VIA FAX | 10/27/2010 |
| | | M. L. Whitehead | |

COMMENTS:

CONSTRUCTION RELEASE:

RELEASED TO CONSTRUCTION
Authorized by FRED SCHNEIDER
Date 10/27/10

ARIZONA WATER COMPANY

W.A. NUMBER: 1-4773

P.E. NUMBER:

BUDGET ITEM NO.:

Special #24

SHEET NO.:

2 of 2

WORK AUTHORIZATION - DETAIL SHEET

| RETIREMENT PROPERTY UNITS | PLANT PROPERTY ACCOUNT | UNIT DESCRIPTION | QUANTITY | YEAR INSTALLED AND W.A. NUMBER |
|---------------------------------|------------------------|------------------|----------------|--------------------------------|
| | | 343 | 6-inch CA pipe | 2000 |
| | | | | |
| | | | | |

PROJECT DESCRIPTION:

Valley Farms Main Replacement project: Replace approximately 2,000 lf of 6-inch CA pipe with 1,300 lf of 12-inch and 700 lf of 6-inch C-900 PVC.

| C O N T R A C T W O R K | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|--|---|-----------------|----------|-----------|-----------|
| | 12" C-900 PVC w/ all related fittings | 343 | 1,300 | \$ 55.00 | \$ 71,500 |
| | 6" C-900 PVC w/ all related fittings and pavement replacement | 343 | 700 | 45.00 | 31,500 |
| | Tie into existing 12" and 8" C-900 with 12"x8" tee and valves | 343 | 1 | 4,500.00 | 4,500 |
| | Tie into existing 6" PVC | 343 | 1 | 1,500.00 | 1,500 |
| | Tie into existing 6" PVC with 12"x6" reducer | 345 | 1 | 1,500.00 | 1,500 |
| | Tie over existing services to new main | 348 | 22 | 800.00 | 17,600 |
| | | | | | |
| | | | | | |
| | | | | | |
| SERVICE CONNECTIONS COMPLETE: DOUBLE-LONG | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: DOUBLE-SHORT | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: SINGLE-LONG | 345 | | | | |
| SERVICE CONNECTIONS COMPLETE: SINGLE-SHORT | 345 | | | | |

TOTAL CONTRACT WORK \$ 128,100

| M A T E R I A L S | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|---|-----------------------------------|-----------------|----------|-----------|-------|
| | | | | | |
| | | | | | |
| | SERVICE CONNECTIONS: DOUBLE-LONG | 345 | | | |
| | SERVICE CONNECTIONS: DOUBLE-SHORT | 345 | | | |
| | SERVICE CONNECTIONS: SINGLE-LONG | 345 | | | |
| | SERVICE CONNECTIONS: SINGLE-SHORT | 345 | | | |
| METERS | 346 | | | | |

TOTAL MATERIALS \$ -

| L A B O R | DESCRIPTION | PLANT PROP ACCT | QUANTITY | UNIT COST | TOTAL |
|---|---|-----------------|----------|-----------|-------|
| | | | | | |
| | | | | | |
| | TESTING FEE | 343 | 1 | \$ 500.00 | 500 |
| | PERMIT FEE | 343 | 1 | 1,500.00 | 1,500 |
| | SURVEY FEE | 343 | 1 | 2,500.00 | 2,500 |
| | FIELD INSPECTION | 343 | 1 | 1,700.00 | 1,700 |
| | INSTALL SERVICE CONNECTIONS: DOUBLE-LONG | 345 | | | |
| | INSTALL SERVICE CONNECTIONS: DOUBLE-SHORT | 345 | | | |
| | INSTALL SERVICE CONNECTIONS: SINGLE-LONG | 345 | | | |
| INSTALL SERVICE CONNECTIONS: SINGLE-SHORT | 345 | | | | |

TOTAL LABOR \$ 6,200

SUBTOTAL - CONTRACT WORK, MATERIALS, AND LABOR \$ 134,300

OVERHEAD 32,232

TOTAL REFUNDABLE PORTION NON-REFUNDABLE PORTION **COST ESTIMATE** \$ 166,532

AFH

AGREEMENT FOR CONSULTING SERVICES BETWEEN
ARIZONA WATER COMPANY AND
HANSEN ENGINEERING & SURVEYING

THIS AGREEMENT is made and entered into on this 15th day of October 2010, by and between Arizona Water Company, an Arizona corporation, hereinafter referred to as "Client", and Hansen Engineering & Surveying, an Arizona corporation hereinafter referred to as "Consultant".

RECITALS

WHEREAS, Client is authorized to and desires to retain Consultant to provide engineering design, post design and construction administration services to locate all above-ground structures/improvements (including, but not limited to: curb, gutter, sidewalks, fences, posts, signs, poles, manholes, utility lines, etc.) and locate all utility bluestake markings (for underground utilities) within the Right-of-Way as described in Exhibit A attached hereto.

WHEREAS, Consultant is agreeable to providing personnel and facilities necessary to perform the desired services within Client's required time; and

WHEREAS, Client desires to retain Consultant to perform the services in the manner, at the time, and for the compensation set forth herein;

NOW, THEREFORE, Client and Consultant agree as follows:

1. Description of Project.

Client and Consultant agree that Project is as described in Exhibit A, hereto, incorporated by reference herein and entitled "Scope of Work", dated October 14, 2010. If, during the course of Project, Client and Consultant agree to changes in Project, such changes shall be effective only after being incorporated in this Agreement by written amendment, signed by representative of Client and Consultant.

2. Scope of Consultant Services.

Consultant agrees to perform those services described hereafter. Unless modified in writing by both parties, duties of Consultant shall not be construed to exceed those services specifically set forth herein.

a. Basic Services. Consultant agrees to perform those services described in the Scope of Work (the "Services"). Any tasks not specifically described in the Scope of Work will be Additional Services.

b. Additional Services. Client shall pay Consultant all fees and costs incurred in performing Additional Services provided the services were authorized by Client in writing. Unless otherwise agreed in writing, Additional Services shall be compensated in

accordance with Consultant's standard billing rates at the time the Additional Services are performed.

c. Litigation Assistance. Unless specifically stated therein, the Scope of Work does not include assistance to support, prepare, document, bring, defend or assist in litigation undertaken or defended by Client. All such services required or requested of the Consultant by Client or any third party (except claims between Client and Consultant) will be reimbursed at Consultant's applicable rates for such litigation services.

3. Responsibilities of Client.

In addition to payment for the Services performed under this Agreement, Client shall:

a. Assist and cooperate with Consultant in any manner necessary and within its ability to facilitate Consultant's performance under this Agreement.

b. Designate in writing a person to act as Client's representative with respect to this Agreement. Such person shall have complete authority to transmit instructions, receive information, interpret and define Client's policies, make decisions and execute documents on Client's behalf.

c. Furnish Consultant with all technical data in Client's possession including, but not limited to, maps, surveys, drawings, soils or geotechnical reports and any other information required by or useful to Consultant in performance of the Services under this Agreement.

d. Notify Consultant of any known or potential health or safety hazards existing at or near the project site.

e. Provide access to and/or obtain permission for Consultant to enter upon project related property during normal business hours, whether or not owned by Client, as required to perform and complete the Services.

4. Americans with Disabilities Act.

Any other provision of this Agreement to the contrary notwithstanding, unless otherwise specified in the Scope of Services, Client's contractors shall have sole responsibility as between Client and Consultant for compliance with the Americans With Disabilities Act ("ADA") 42 U.S.C. 12101 et. Seq. and the related regulations. Consultant shall provide client with applicable ADA criteria, which may be required.

5. Authorization and Completion.

In signing this Agreement Client grants Consultant specific authorization to proceed with work as described in Scope of Work and under the terms of this Agreement.

6. Compensation.

a. Amount. For the Services described in Exhibit A, Client agrees to pay, and Consultant agrees to accept compensation in accordance with Exhibit B, attached hereto and incorporated herein. Where Consultant has provided Client with a breakdown of the total compensation into subtasks, such breakdowns are estimates only. Consultant may reallocate compensation between tasks, provided total compensation is not exceeded without the prior written approval of Client.

b. Payment. As long as Consultant has not defaulted under this Agreement, Client shall pay Consultant within thirty (30) days of the date of Consultant's invoices for services performed and reimbursable expenses incurred under this Agreement. If Client has reason to question or contest any portion of any such invoice, amounts questioned or contested shall be identified and notice given to Consultant within thirty (30) days of the date of the invoice. Any portion of any invoice not contested shall be deemed to be accepted and approved for payment and shall be paid to Consultant within thirty (30) days of the date of the invoice. Client agrees to cooperate with Consultant in a mutual effort to resolve promptly any contested portions of Consultant's invoices.

In the event any uncontested portions of any invoice are not paid within thirty (30) days of the date of Consultant's invoice, interest on the unpaid balance shall accrue beginning with the 31st day at the rate of 1.5% per month, and Consultant shall have the right to suspend work per Article XV, Suspension of Work.

7. Responsibility of Consultant.

a. Standard of Care Professional Services.

Subject to the limitations inherent in the agreed scope of work as to the degree of care, amount of time and expenses to be incurred, and subject to any other limitations contained in this Agreement, Consultant shall perform the Services and any Additional Services in accordance with generally accepted standards and practices customarily utilized by competent engineering firms in effect at the time Services and any Additional Services are rendered. Consultant does not expressly or impliedly warrant or guarantee its Services.

b. Reliance upon Information Provided by Others.

If Consultant's performance of services hereunder requires Consultant to rely on information provided by other parties (excepting Consultant's subcontractors), Consultant shall not independently verify the validity, completeness, or accuracy of such information unless otherwise expressly engaged to do so in writing by Client.

c. Consultant's Opinion of Costs.

Client acknowledges that construction cost estimates, financial analyses and feasibility projections are subject to many influences including, but not limited to,

price of labor and materials, unknown or latent conditions of existing equipment or structures, and time or quality of performance by third parties. Client acknowledges that such influences may not be precisely forecasted and are beyond the control of Consultant and that actual costs incurred may vary substantially from the estimates prepared by Consultant. Consultant does not warrant or guarantee the accuracy of construction or development cost estimates, however, Consultant agrees to exercise its best Professional Judgment in rendering its opinions.

d. Construction Phase Services.

1. Consultant's Activities at Construction Site. The presence of Consultant's personnel at a construction site, whether as on-site representative, resident engineer, construction manager, or otherwise, does not make Consultant responsible for those duties that belong to Client and/or construction contractors or others, and does not relieve construction contractors or others of their obligations, duties, and responsibilities, including, but not limited to, construction methods, means, techniques, sequences, and procedures necessary for completing all portions of the construction work in accordance with the contract documents, any health or safety programs and precautions required by such construction work, and any compliance with applicable laws and regulations. Any inspection or observation of the contractor's work is for the purpose of determining that the work is proceeding in conformance with the intent of the project specifications and contract documents. Consultant has no authority to exercise control over any construction contractor in connection with their work or health or safety programs and precautions. Except to protect Consultant's own personnel and except as may be expressly required elsewhere in the Scope of Work, Consultant has no duty to inspect, observe, correct, or report on health or safety deficiencies of the construction contractor.

2. Shop Drawing and Submittal Review. If required by Consultant's Scope of Services, Consultant shall review shop drawings or other contractor submittals for general conformance with the intent of the contract documents. Except for services completed under direct contract to Consultant, Consultant shall not be required to verify dimensions, to engineer contractor's shop drawings or submittals, nor to coordinate shop drawings or other submittals with other shop drawings or submittals provided by contractor.

3. Record Drawings. Record drawings, if required, will be prepared, in part, on the basis of information compiled and furnished by others, and may not always represent the exact location, type of various components, or exact manner in which the Project was finally constructed. Except for services completed under direct contract to Consultant, Consultant is not responsible for any errors or omissions in the information from others that are incorporated into the record drawings.

e. Scope of Work.

1. Before preparing the scope of work, Consultant specifically acknowledges and agrees that it has inspected and familiarized itself with Client's project site. The Consultant has received, or had the opportunity to inquire about and/or request all relevant information concerning the Scope of Work from Client or any other source

Consultant deems necessary. The Scope of Work has been prepared by the Consultant and to the best of its knowledge includes all applicable work required to successfully complete project.

8. Asbestos/Hazardous Material.

Consultant and Consultant's subcontractors shall have no responsibility for the discovery, handling, removal, or disposal of, or exposure of persons to asbestos or hazardous or toxic materials that are present in any form at the project site. Professional services related to or in any way connected with the investigation, detection, abatement, replacement, use, specification, or removal of products, materials, or processes containing asbestos or hazardous or toxic materials are beyond the scope of this Agreement.

In the event Consultant encounters asbestos or hazardous materials at the jobsite, Consultant may, at its option and without liability for damages, suspend the performance of services on the Project until such time as Client and Consultant mutually agree on an amendment to this Agreement to address the issue, or Client retains another specialist consultant or contractor to identify, classify, abate and/or remove the asbestos and/or hazardous materials.

9. Consultant's Work Product.

a. Scope.

Consultant's work product which is prepared solely for the purposes of this Agreement, including, but not limited to, drawings, test results, recommendations and technical specifications, whether in hard copy or electronic form, shall become the property of Client when Consultant has been fully compensated as set forth herein. Consultant may keep copies of all work product(s) for its records.

Consultant and Client recognize that Consultant's work product submitted in performance of this Agreement is intended only for the project described in this Agreement. Client's alteration of Consultant's work product or its use by Client for any other purpose shall be at Client's sole risk.

b. Electronic Copies.

If requested, solely as an aid and accommodation to Client, Consultant may provide copies of its work product documents in computer-readable media ("electronic copies", "CADD"). These documents will duplicate the documents provided as work product, but will not bear the signature and professional seals of the registered professionals responsible for the work. Client is cautioned that the accuracy of electronic copies and CADD documents may be compromised by electronic media degradation, errors in format translation, file corruption, printing errors and incompatibilities, operator inexperience and file modification. Consultant will maintain the original copy, which shall serve as the official, archived record of the electronic and CADD documents.

10. Indemnification.

a. The Consultant shall indemnify the Company against, and save and hold it harmless from, any and all liability, claims, demands, loss, actions, causes of action, expense, penalties, fines, assessments, damages and costs of every kind and nature for injury to or death of any and all persons, including, without limitation, employees or representatives of the Company or of the Consultant or of any subcontractor, or any other person or persons, and for damage, destruction or loss, consequential or otherwise, to or of any and all property, real or personal, including, without limitation, property of the Company or of the Consultant or of any subcontractor, or of any other person or persons, and the violation of any law, ordinance, rule, regulation, standard, or order resulting from, or in any manner arising out of, or in connection with, the performance of the work under the Contract, howsoever same may be caused, including, without limitation, the Company's active or passive negligence. The Consultant shall also, upon request by the Company, and at no expense to the Company, defend the Company in any and all suits, concerning such injury to or death of any and all persons, and concerning such damage, destruction or loss, consequential or otherwise, to or of any and all property, real or personal, including, without limitation, suits by employees or representatives of the Company or of the Consultant or of any subcontractor, or any other person or persons, or concerning any court or administrative proceeding concerning the violation of any law, ordinance, rule, regulation, standard, or order. Excluded from this paragraph are only those injuries to or deaths of persons and damage, destruction or loss, to or of property arising from the sole negligence or willful misconduct of the Company.

b. Consultant shall indemnify the Company against, and save and hold it harmless from, any and all liability, claims, demands, damages, costs, expenses and attorney's fees, suffered or incurred on account of any breach of any obligation, covenant or other provision of this contract, including without limitation, breach of the indemnity provisions of subsection A of this Section 36.

c. Consultant further agrees to defend, indemnify and hold harmless the Company, its directors, officers, employees, and agents, from and against any and all costs, damages, claims, expenses, violations, notices of violations, penalties, liens, assessments, and liabilities of every kind and nature, foreseeable or unforeseeable, directly or indirectly, arising from any release, removal, generation, use, storage or disposal on, under, around, or from the project site of any material, substance, or waste, hazardous or nonhazardous, including, without limitation, drilling fluids, mud, cuttings and development and test water howsoever same may be caused, including, without limitation, the Company's active or passive negligence.

11. Consultant's Insurance.

Consultant shall procure and maintain the following minimum insurance:

a. Commercial general liability insurance, including personal injury liability, blanket contractual liability and broad-form property damage liability coverage. The

combined single limit for bodily injury and property damage shall be not less than \$1,000,000.

b. Automobile bodily injury and property damage liability insurance covering owned, non-owned, rented, and hired cars. The combined single limit for bodily injury and property damage shall be not less than \$1,000,000.

c. Statutory workers' compensation and employer's liability insurance as required by state law.

d. Professional liability insurance. The policy limit shall be not less than \$1,000,000.

Consultant shall either require each of its subconsultants to procure and to maintain the insurance specified in this section or insure its subconsultants in the Consultants own policy, in like amounts.

Client shall be named as additional insured on policies 1 and 2 above. Upon execution of this Agreement, Consultant will provide a certificate of insurance to Client. Consultant will keep the certificate current at all times while this Agreement is in effect. The Consultant will provide a 30-day written notice in the event the above policies are cancelled.

12. Confidentiality.

Consultant agrees it will maintain the confidentiality of all material it receives from Client and will not disclose, distribute, or publish to any third party such information without the prior permission of Client. Notwithstanding the foregoing, Consultant shall have no confidentiality obligation with respect to information that:

a. becomes generally available to the public other than as a result of disclosure by Consultant or its agents or employees;

b. was available to Consultant prior to its disclosure by Client;

c. becomes available to Consultant from a third party who is not, to the knowledge of Consultant, bound to retain such information in confidence.

In the event Consultant is compelled by subpoena, court order, or administrative order to disclose any confidential information, Consultant shall promptly notify Client and shall cooperate with Client prior to disclosure so that Client may take necessary actions to protect such confidential information from disclosure.

13. Subcontracts.

Consultant shall be entitled, to the extent determined appropriate by Consultant, to subcontract any portion of the services to be performed under this Agreement.

14. Suspension of Work.

Work under this Agreement may be suspended as follows:

a. By Client. By written notice to Consultant, Client may suspend all or a portion of the Work under this Agreement if unforeseen circumstances beyond Client's control make normal progress of the Work impracticable.

b. By Consultant. By written notice to Client, Consultant may suspend the work if Consultant reasonably determines that working conditions at the Site (outside Consultant's control) are unsafe, or in violation of applicable laws, or in the event Client has not made timely payment in accordance with Article VI, compensation

15. Termination of Work.

a. This Agreement may be terminated by Client as follows: (1) for its convenience on thirty (30) days' notice to Consultant, or (2) for cause, if Consultant materially breaches this Agreement through no fault of Client and Consultant neither cures such material breach nor makes reasonable progress toward cure within fifteen (15) days after Client has given written notice of the alleged breach to Consultant.

b. This Agreement may be terminated by Consultant as follows: (1) for cause, if Client materially breaches this Agreement through no fault of Consultant and Client neither cures such material breach nor makes reasonable progress toward cure within thirty (30) days after Consultant has given written notice of the alleged breach to Client.

c. Payment upon Termination. In the event of termination, Consultant shall perform such additional work as is reasonably necessary for the orderly closing of the work. Consultant shall be compensated for all work performed prior to the effective date of termination, plus work required for the orderly closing of the work, including: (1) authorized work performed up to the termination date plus termination expenses, including all labor and expenses, at Consultant's standard billing rates, directly attributable to termination; (2) all efforts necessary to document the work completed or in progress; and (3) any termination reports requested by Client.

16. Assignment.

This Agreement is binding on the heirs, successors, and assigns of the parties hereto. Except as otherwise set forth under Article VIII, Assignment of Tasks to Affiliates, this Agreement may not be assigned by Client or Consultant without prior, written consent of the other.

17. No Benefit for Third Parties.

The services to be performed by Consultant are intended solely for the benefit of Client, and no benefit is conferred on, nor contractual relationship established with any person or entity not a party to this Agreement. No such person or entity shall be entitled to

rely on Consultant's services, opinions, recommendations, plans, or specifications without the express written consent of Consultant. No right to assert a claim against the Consultant, its officers, employees, agents, or consultants shall accrue to the construction Contractor or to any subcontractor, supplier, manufacturer, lender, insurer, surety, or any other third party as a result of this Agreement or the performance or nonperformance of the Consultant's services hereunder.

18. Force Majeure.

Consultant and Client shall not be responsible for delays caused by circumstances beyond their reasonable control, including, but not limited to: (1) strikes, lockouts, work slowdowns or stoppages, or accidents; (2) acts of God; (3) failure of Client to furnish timely information or to approve or disapprove Consultant's instruments of service promptly; and (4) faulty performance or nonperformance by Consultant or Client, Client's or Consultant independent consultants or contractors, or governmental agencies. Consultant and Client shall not be liable for damages arising out of any such delay, nor shall the Consultant or Client be deemed to be in breach of this Agreement as a result thereof.

19. Integration.

This Agreement represents the entire understanding of Client and Consultant as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters covered herein. This Agreement may not be modified or altered except in writing signed by both parties.

20. Severability.

If any part of this Agreement is found unenforceable under applicable laws, such part shall be inoperative, null, and void insofar as it conflicts with said laws, but the remainder of this Agreement shall be in full force and effect.

21. Choice of Law/Jurisdiction.

This Agreement shall be administered and interpreted under the laws of the State of Arizona. Jurisdiction of litigation arising from the Agreement shall be in The State of Arizona.

22. Attorneys' Fees.

In the event any claim, controversy, or legal action arises under this Agreement, the prevailing party shall be entitled to recover from the other party all attorneys' fees, costs, expenses and other fees incurred by the prevailing party.

23. Notice Provisions.

Notices concerning this Agreement shall be in writing and sent by certified mail or by courier (such as Federal Express), or by hand-delivery addressed as follows:

To the Company: Arizona Water Company
3805 North Black Canyon Highway
Phoenix, Arizona 85015-5351
Attention: President

or

Arizona Water Company
Post Office Box 29006
Phoenix, AZ 85038-9006
Attention: President

To Consultant: Hansen Engineering & Surveying

115 S. Main Street

Coolidge, AZ 85228

Attention: President

Either party may change its address for purposes of this Section by giving written notice of such change of address to the other party

24. Authorization.

The persons executing this Agreement on behalf of the parties hereto represent and warrant that the parties have all legal authority and authorization necessary to enter into this Agreement, and that such persons have been duly authorized to execute this Agreement on their behalf.

IN WITNESS WHEREOF, each of the parties hereto has caused this instrument to be executed by their respective duly authorized officers as of the date first written above.

HANSEN ENGINEERING & SURVEYING
an Arizona corporation

ARIZONA WATER COMPANY,
an Arizona corporation

By: Taylor Hsu

By: C. B. [Signature] 10/15/10

Its: Pres.

Its: REAL PROPERTY SPECIALIST



Exhibit A

REVISED 10-14-10 Proposal For Survey

Client: Arizona Water Company
Attn: Charles Biggs
Project: Coolidge / Valley Farms Corridor Topo
Date: October 14, 2010

Scope of Services

Project Corridor Survey
Coolidge-Valley Farms, Arizona

COOLIDGE – Exhibit 1

Locate all above-ground structures/improvements (including, but not limited to: curb, gutter, sidewalks, fences, posts, signs, poles, manholes, utility lines, etc.) and locate all utility bluestake markings (for underground utilities) within the Right-of-Way of the following roads:

- Coolidge Avenue, from Arizona Boulevard to Main Street, South of the R/W centerline
- Lincoln Avenue, from Arizona Boulevard to Main Street, South of the R/W centerline
- Elm Avenue, from Arizona Boulevard to Main Street, The entire width of R/W
- Main Street, from Elm Avenue to Seagoe Avenue, West of the R/W centerline on Main
- Third Street, from Palo Verde Avenue to Elm Avenue, The entire width of R/W

The survey will also show all features 10 feet beyond the Right-of-Way, specifically: Locate all above-ground utilities (including, but not limited to: valves, power poles, guy lines, junction boxes, ditches, canals, etc.) and locate and identify all utility bluestake markings (for underground utilities).

VALLEY FARMS – Exhibit 2

Locate all above-ground structures/improvements (including, but not limited to: curb, gutter, sidewalks, fences, posts, signs, poles, manholes, utility lines, etc.) and locate all utility bluestake markings (for underground utilities) along the Roadway of the following road:

- Moore Road, from Vah Ki Inn Road to McGee Road, The entire width.
- Vah Ki Inn Road, from AWC well site, East to McGee Road, North of the R/W centerline of Vah Ki Inn

The survey will also show all features 10 feet beyond the Roadway, specifically: Locate all above-ground utilities (including, but not limited to: valves, power poles, guy lines, junction boxes, ditches, canals etc.) and locate and identify all utility bluestake markings (for underground utilities).

NOTE: Moore Road is described by centerline and no width is defined (Book 84 of Deeds, Page 164). For the purposes of the survey, the primary survey area will be the width of the road as it exists. The secondary survey area will be 10 feet beyond the width of the road on each side.

ADDITIONAL INFORMATION

Project Location: Coolidge: Northwest quarter Section 27, T.5S.,R.8E.

Project Location: Valley Farms: Northwest quarter Section 20, T.5S.,R.9E.

Deliverables:

- 1 complete printed set of the survey in its entirety on bond paper
- 1 compact disc with the electronic files of the survey in its entirety in AutoCAD format



Exhibit B

Proposal For Survey

Client: Arizona Water Company
Attn: Charles Biggs
Project: Coolidge / Valley Farms Corridor Topo
Date: October 14, 2010

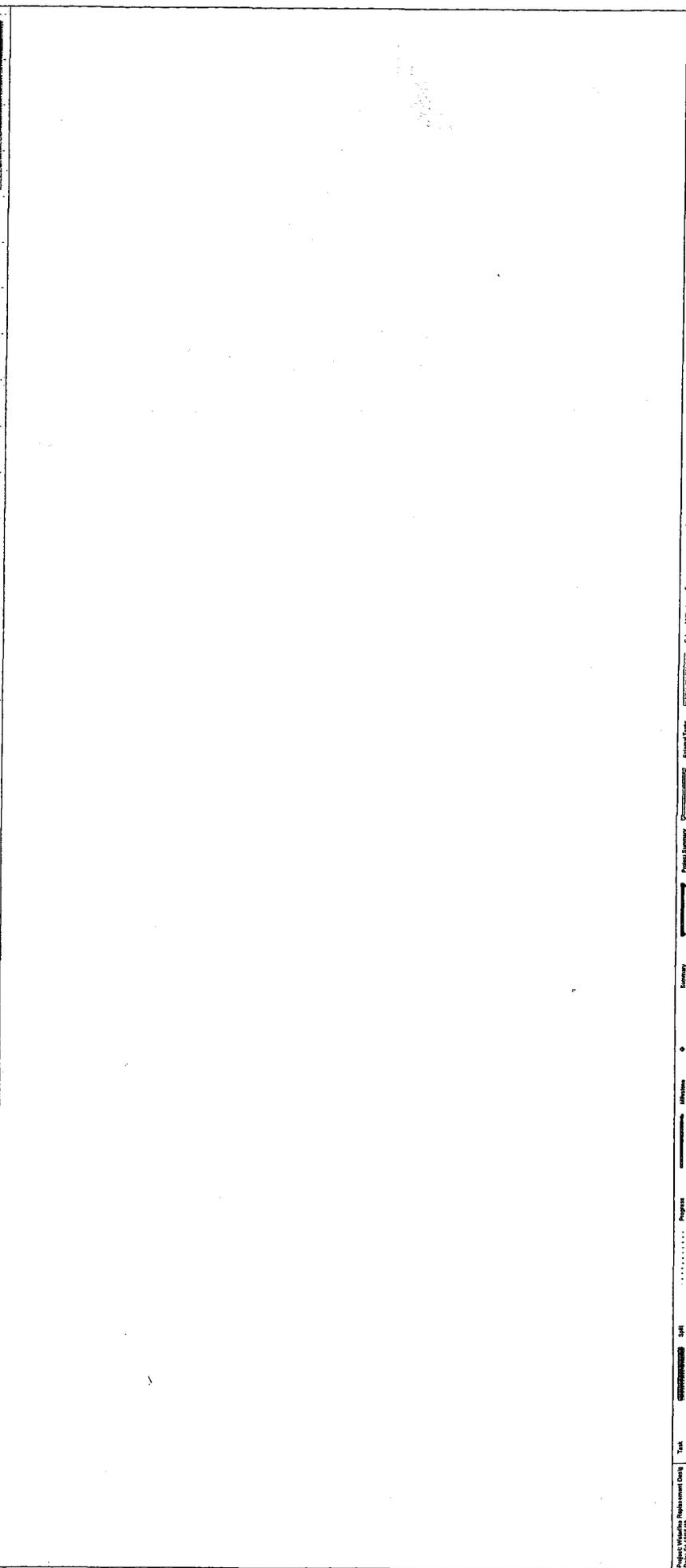
Project Fee

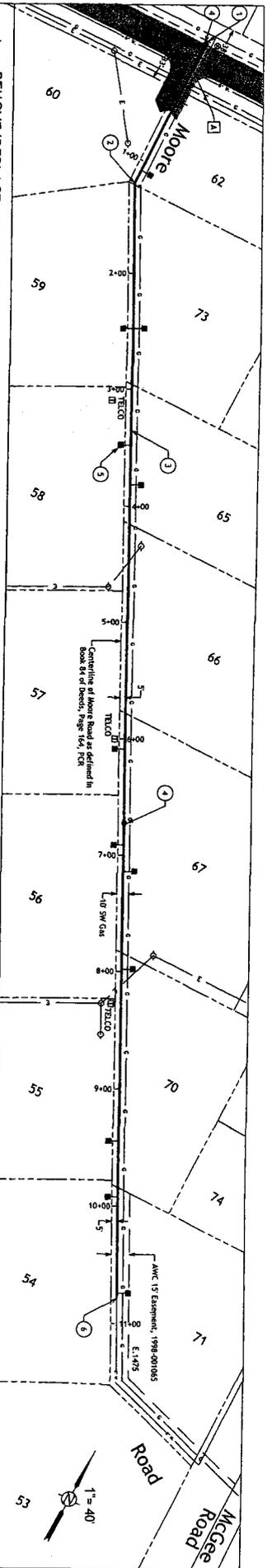
Total fee for services described in Exhibit A \$7,400.00

Standard Time & Material Rates

| | |
|--------------------|------------|
| 1MC | = \$ 85/Hr |
| 2MC | = \$100/Hr |
| 3MC | = \$135/Hr |
| Auto Cad 1 | = \$ 55/Hr |
| Auto Cad 2 | = \$ 60/Hr |
| Sr. Field Tech | = \$ 70/Hr |
| Engineering Tech 1 | = \$ 60/Hr |
| Engineering Tech 2 | = \$ 70/Hr |
| Land Surveyor | = \$100/Hr |
| Engineer | = \$100/Hr |

| Task ID | Task Name | Duration | Start Date | End Date |
|---------|--|----------|------------|------------|
| 1 | Project Management | 46 Days | 10/1/2018 | 11/15/2018 |
| 2 | Finalize Budget Details | 5 Days | 10/1/2018 | 10/6/2018 |
| 3 | Coordinate New Waterline Location Vertical | 15 Days | 10/1/2018 | 10/16/2018 |
| 4 | Complete Existing LHM As-Built | 15 Days | 10/1/2018 | 10/16/2018 |
| 5 | Bill RM Survey | 3 Days | 10/1/2018 | 10/3/2018 |
| 6 | Coordinate Agreement for Survey & MUD | 5 Days | 10/1/2018 | 10/6/2018 |
| 7 | Finalize RM Survey | 5 Days | 10/1/2018 | 10/6/2018 |
| 8 | Develop Base Drawings & Service Specifications | 5 Days | 10/1/2018 | 10/6/2018 |
| 9 | Preliminary Design Drawings | 10 Days | 10/1/2018 | 10/11/2018 |
| 10 | Preliminary Develop to Field for Comments | 5 Days | 10/1/2018 | 10/6/2018 |
| 11 | Final Design Drawings | 5 Days | 10/1/2018 | 10/6/2018 |
| 12 | CMDC | 2 Days | 10/1/2018 | 10/3/2018 |
| 13 | AMRC AYC | 20 Days | 10/1/2018 | 10/21/2018 |
| 14 | Final County RMV Permit | 20 Days | 10/1/2018 | 10/21/2018 |
| 15 | Bill Waterline Construction & Amend Contract | 20 Days | 10/1/2018 | 10/21/2018 |
| 16 | Construction | 20 Days | 10/1/2018 | 10/21/2018 |
| 17 | ABRC AOC | 20 Days | 10/1/2018 | 10/21/2018 |



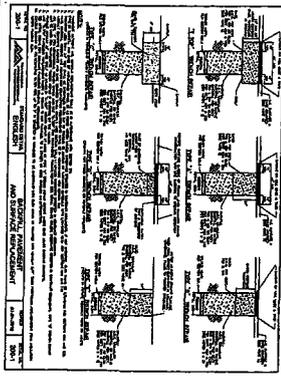


REMOVE/REPLACE

- 1 Remove and Replace Existing AC Pavement (7.5')
MHC 205-1 TYP
- 2 The Over Existing Service - Typical
- 3 12 Short Single Services
- 4 Install Services By Bore
- NO SEWER

CONSTRUCTION NOTES

- 1 12" x 6" MJ Tee (STA. 0+21)
- 2 6" x 22.5" MJ EI (STA. 1+20)
- 3 Install 1,100 LF of 6" C-900 P.V.C. (0+23 TO 10+78)
- 4 6" MJ Gate Valve, V.B.A.C. (STA. 0+22, 6+72)
- 5 The Over Existing Service, TYP.
- 6 The Inho Existing 6" C-900 P.V.C. (STA. 10+78)

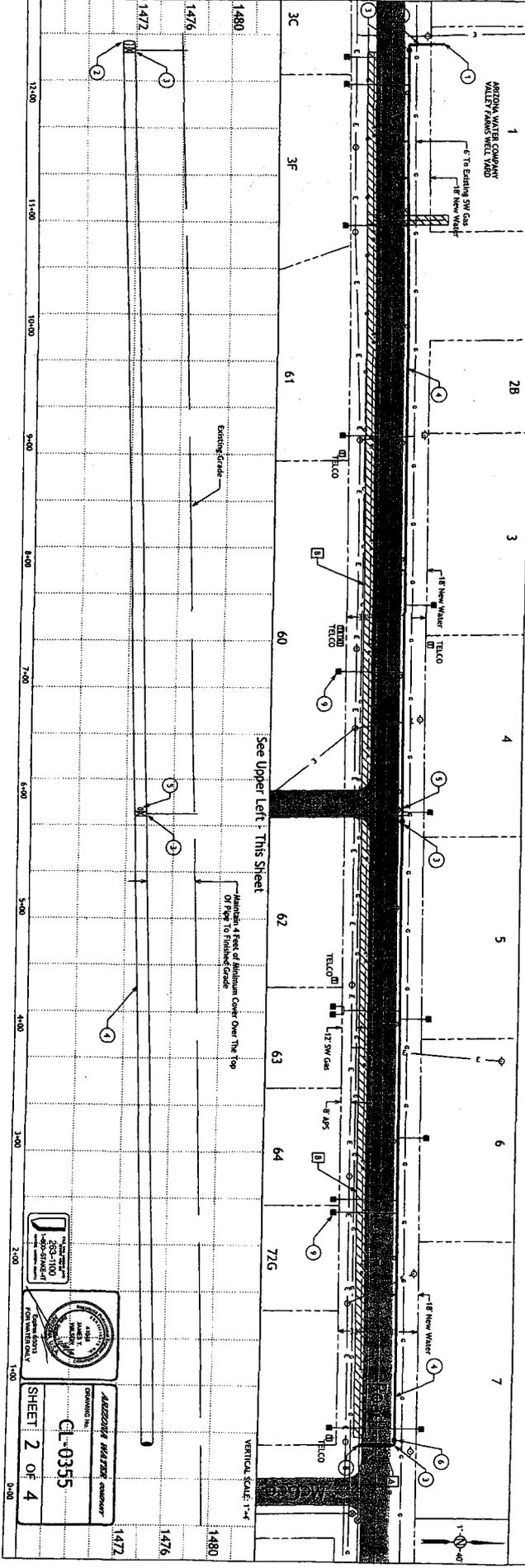


REMOVE/REPLACE

- 1 Remove and Replace Existing AC Pavement (7.5')
MHC 205-1 TYP
- 2 Abandon 1,245 LF of 6" CA Main - See Item 4
- 3 The Over Existing Service - Typical
- 4 Long Single Services
- 5 Short Single Services
- 6 Install Services By Bore
- NO SEWER

CONSTRUCTION NOTES

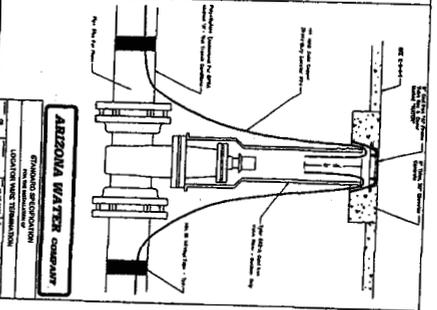
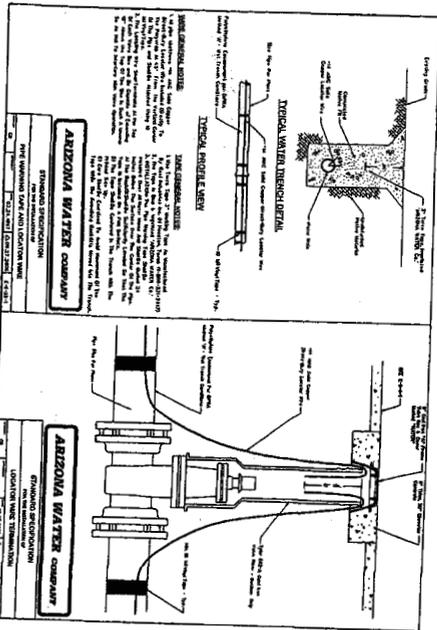
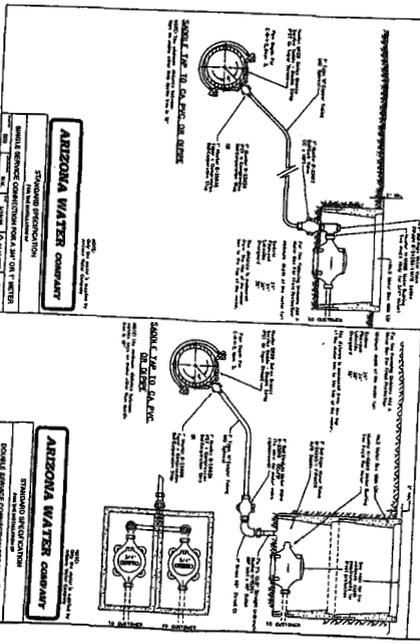
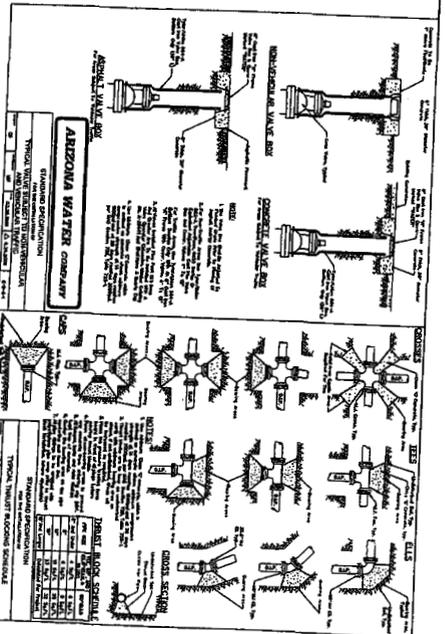
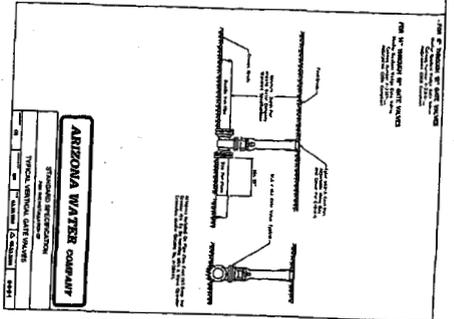
- 1 The Inho Existing 12" @ AMC Well Yrd
- 2 12" 90° MJ EI (STA. 12+41)
- 3 12" R.W.G.V., V.B.A.C., MJ (STA. 0+40, 2+45, 12+40)
- 4 Install 1,200 LF of 12" C-900 P.V.C. & Related Fittings (STA. 0+40 TO 12+41)
- 5 12" x 6" MJ Tee (STA. 5+8)
- 6 12" MJ 90° EI (0+40)
- 7 Install 30 LF of 12" C-900 P.V.C. & Related Fittings (0+40)
- 8 The Inho Existing 12" w/12" 90° MJ EI (0+40)
- 9 The Over Existing Service, TYP.



See Upper Left: This Sheet

Maintain 4 Feet of Minimum Cover Over the Top of Pipe to Finished Grade

ARIZONA WATER COMPANY
 ENGINEERING INC.
 SHEET **2** OF **4**
0355
 D-100



ARIZONA WATER COMPANY
CL-0355
SHEET 4 OF 4

285-1100
1-800-576-6147