Katherine Nutt

0000121891

OPEN MEETING AGENDA ITEM

E-01345A-10-0219

ORIGINAL

From: Gary Coley [gcoley@digitalrealtytrust.com]
Sent: Monday, January 10, 2011 9:12 AM
To: Pierce-Web; Burns-Web; Kennedy-Web; Newman-Web; Stump-Web
Subject: Docket E-01345A-10-0219 Arizona Corporation Commission
Attachments: DLR ACC Demand Side Memo 010511.pdf

Digital Realty Trust appreciates the opportunity to address the Arizona Corporation Commission regarding the APS Demand Side Management Non-Residential Implementation Plan for 2011.
Please accept the attached, voicing our support and requesting you approve the request.
I am available at my direct line 602-682-2217 or by meeting request to further discuss our position.
Thank you,

GARY J. COLEY, CCIM, SIOR, FMA | GENERAL MANAGER
Digital Realty Trust | 120 E. Van Buren Street, Suite 120 | Phoenix, AZ 85004
Direct 602 682 2217 | Cell 602 628 0827 | Fax 602 682 2212
GColey@DigitalRealtyTrust.com

RECEIVED
2011 JAN 10 P 3: 38
AZ CORP COMMISSION
DOCKET CONTROL

Arizona Corporation Commission
DOCKETED
JAN 10 2011
DOCKETED BY

DIGITAL REALTY TRUST
PHOENIX - 120 EAST VAN BUREN

To: The Arizona Corporation Commission
Date: January 5, 2011
Docket E-01345A-10-0219

RE: APPROVAL OF THE 2011 DEMAND SIDE MANAGEMENT NON-RESIDENTIAL IMPLEMENTATION PLAN FOR 2011

Digital Realty Trust appreciates the opportunity to address the Arizona Corporation Commission regarding the APS Demand Side Management Non-Residential Implementation Plan for 2011.

As a publicly traded REIT, Digital Realty Trust owns, acquires, redevelops, develops, leases and manages technology-related real estate; primarily corporate datacenters. Digital is the largest wholesale datacenter provider in the world. The Company is focused on providing Turn-Key Datacenter, Powered Base Building and Build-to-Suit datacenter solutions for domestic and international tenants across a variety of industry verticals ranging from information technology and internet enterprises, to manufacturing and financial services. Digital has nearly 500 customers including 50 of the Fortune 500. Digital Realty Trust's 95 properties comprise approximately 16.1 million square feet as of July 23, 2010; including 1.9 million square feet of space held for redevelopment, Digital Realty Trust's portfolio is located in 28 markets throughout North America, Europe and Singapore. Digital also operates over 4 million sf of datacenter raised floor.

Digital fully supports energy efficiency as recognized by wining a 2010 Green IT award at Uptime Symposium for our leadership in LEED Data Centers. Digital Realty Trust received the award for its commitment to sustainability and innovation in the construction of a LEED certified data center utilizing full airside economization for more than 65 percent of each year. The LEED Platinum-certified datacenter project in Santa Clara, California is expected to save 3.5 million kilowatt hours of energy annually saving more than $250,000 per year at today's energy prices.

Digital has a long standing relationship with the APS Solutions for Business program, which we view as essential to achieving energy efficiency in our facilities. We fully support the Commission upon deciding to create such a comprehensive demand side management program. As we plan for future growth and modernization projects, we are anticipating using the Solutions for Business program over the coming years in our short and long term capital plans and we are relying on incentives that exceed $300,000. We are in full support of APS' customer cap being raised from $300,000 to $1,000,000. Increasing the incentive cap, will give us the ability to leverage those funds, along with our capital investments to achieve more energy efficient projects and lower our overall utility bills.

Thank you again for the opportunity to address this issue.

Gary L. Coley

Gary L. Coley, CCIM, RPA, FMA
General Manager

120 E. Van Buren, Suite 120
Phoenix, Arizona 85004
TEL 602.682.2221
FAX 602.682.2212
www.digitalrealtytrust.com