# **NEW APPLICA**



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# BEFORE THE ARIZONA CORPORATION COMMISSION

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Arizona Corporation Commission 2010 SEP 21 P 3: 00 COMMISSIONERSOCKETEL

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In the matter of: DOCKET NO. S-20758A-10-0384

BRIAN PATRICK LANGENBACH (d.b.a. "LAND-CORP OF ARIZONA, INC.") and SHERI LYNN BARBARA LANGENBACH.) husband and wife,

**GARY PIERCE** PAUL NEWMA

BOB STUMP

SANDRA D. KEN

KRISTIN K. MAYES, Chairman 1 2010

Respondents.

**NOTICE:** 

NOTICE OF OPPORTUNITY FOR HEARING REGARDING PROPOSED ORDER TO **CEASE AND DESIST, ORDER FOR** RESTITUTION, ORDER FOR

ADMINISTRATIVE PENALTIES AND ORDER FOR OTHER AFFIRMATIVE ACTION

EACH RESPONDENT HAS 10 DAYS TO REQUEST A HEARING

### EACH RESPONDENT HAS 30 DAYS TO FILE AN ANSWER

The Securities Division ("Division") of the Arizona Corporation Commission ("Commission") alleges that respondent BRIAN PATRICK LANGENBACH (d.b.a. "LAND-CORP OF ARIZONA, INC.") has engaged in acts, practices, and transactions that constitute violations of the Securities Act of Arizona, A.R.S. § 44-1801, et seq. ("Securities Act").

I.

#### **JURISDICTION**

The Commission has jurisdiction over this matter pursuant to Article XV of the 1. Arizona Constitution and the Securities Act.

II.

# RESPONDENTS

2. At all times relevant, respondent BRIAN PATRICK LANGENBACH (d.b.a. "LAND-CORP OF ARIZONA, INC.") ("LANGENBACH") has been a married man and an Arizona resident. At all times relevant, LANGENBACH offered and sold unregistered securities within or from Arizona

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in the form of stock, investment contracts, and notes in his individual capacity, and on behalf of LAND-CORP OF ARIZONA, INC. ("LAND-CORP") as its owner and president. LANGENBACH has not been registered as a securities salesman or dealer by the Commission.

- 3. LAND-CORP was formed as an Arizona corporation by LANGENBACH on January 5, 2005. LAND-CORP was administratively dissolved as an Arizona corporation by the Corporations Division of the Commission on January 15, 2007, for its failure to file any annual reports. At all times relevant, LAND-CORP maintained a principal place of business in Gilbert, Arizona, and it issued securities within or from Arizona in the form of investment contracts. LAND-CORP has not been registered as a securities dealer by the Commission.
- 4. Respondent SHERI-LYNN BARBARA LANGENBACH was at all relevant times the spouse of LANGENBACH. SHERI-LYNN BARBARA LANGENBACH may be referred to as "SPOUSE." SPOUSE is joined in this action under A.R.S. § 44-2031(C) solely for purposes of determining the liability of the marital community.
- 5. At all times relevant, LANGENBACH was acting for his own benefit and for the benefit or in furtherance of LANGENBACH and SPOUSE's marital community.

#### III.

#### **FACTS**

# A. Stock Securities.

- 6. From on or about August 2009 to September 2009, LANGENBACH offered and sold unregistered securities within or from Arizona in the form of stock issued by Petro America Corp. ("PAC").
- 7. PAC was incorporated as a Kansas corporation on April 13, 2007. At all times relevant, PAC's president, secretary and/or chief executive officer has been Isreal Owen Hawkins ("Hawkins"). At all times relevant, PAC maintained business addresses in Kansas City, Kansas and Kansas City, Missouri. PAC stock is not registered to be offered or sold within or from Arizona.

- 8. In 2009, LANGENBACH purchased 10,000,000 shares of PAC stock from a large PAC shareholder and "representative" (the "PAC Insider") for approximately \$.01 per share. LANGENBACH acquired this PAC stock from the PAC Insider for the sole purpose of reselling it to raise money, in part, to fund his real estate business operations discussed further below.
- 9. According to PAC's website at <a href="www.petroamericacorp.com">www.petroamericacorp.com</a>, it is the "PEOPLE'S COMPANY" with "WORLD SUCCESS UNRIVALED." The "welcome" page of the PAC website states that PAC's "goal is to be the premier global crude oil marketer and energy arbitrageur" and that it "engages in shared production agreements for exploration, production, and marketing in the upstream and downstream energy sectors."
- 10. From on or about August 2009 to October 2009, LANGENBACH sold approximately 2,399,150 shares of PAC stock that he acquired from the PAC Insider for approximately \$.20 per share for a total offering of \$474,030 to approximately 187 different and widely disbursed investors residing throughout Arizona and twenty other states including: (a) California; (b) Colorado; (c) Florida; (d) Hawaii; (e) Illinois; (f) Indiana; (g) Louisiana; (h) Michigan; (i) Minnesota; (j) Montana; (k) Nevada; (l) New Mexico; (m) New York; (n) North Dakota; (o) Ohio; (p) Oregon; (q) Texas; (r) Utah; (s) Virginia; and (t) Washington, and to at least two Canadian residents.
- 11. LANGENBACH caused PAC stock investor money to be deposited and/or wired into Arizona bank accounts owned and controlled by LANGENBACH.

### B. Real Estate Investment Securities

- 12. From on or about April 2006 to February 2007, LANGENBACH individually and on behalf of LAND-CORP offered and sold unregistered securities within or from Arizona in the form of investment contracts and unsecured notes.
- 13. At all times relevant, LANGENBACH represented to investors that he and LAND-CORP were in the business of buying, developing and selling real estate (the "Business"). At all times relevant, LANGENBACH represented to investors that RESPONDENTS would pool

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investors' funds together and/or combine them to fund and promote LANGENBACH's real estate Business for their mutual profit (the "Real Estate Investment(s)").

- 14. RESPONDENTS sold approximately fourteen Real Estate Investments totaling \$1,260,250 to six investors residing in Arizona, California and New York. LANGENBACH deposited Real Estate Investment funds with an Arizona title and escrow company (the "Arizona Title Company") and into an Arizona bank ("Arizona Bank Account") account owned and/or controlled by LANGENBACH. At all times relevant, LANGENBACH was the sole signor on the Arizona Bank Account, and he had the authority and discretion to control the investor monies deposited with the Arizona Title Company.
- 15. The terms and conditions of the Real Estate Investments varied. For instance, LANGENBACH sold two Real Estate Investments totaling approximately \$670,000 to a New York investor in 2006 after having offered and explained the investment to him in Arizona. LANGENBACH informed the investor that LANGENBACH and LAND-CORP would purchase and develop forty acres of land in or near Tonopah, Arizona, in part, with the investor's money and that the investor would receive back his principal investment plus approximately \$700,000 within approximately six months to a year. To date, this investor has not received back his principal investment and promised profits.
- 16. LANGENBACH also sold two Real Estate Investments to a relative of the first investor in 2006 (the "Second Investor"). The Second Investor wired \$100,000 into LANGENBACH's Arizona Bank Account on or about September 13, 2006, to purchase his first Real Estate Investment. LANGENBACH promised the Second Investor that he would pay the investor interest at the rate of approximately thirty percent per year, and the eventual return of his principal Real Estate Investment on his successful conclusion of the real estate project(s) funded with the investor's money.
- 17. The Second Investor also purchased a second Real Estate Investment by wiring \$91,500 into LANGENBACH's Arizona Bank Account on December 4, 2006. LANGENBACH

represented to the Second Investor that he would use this money to fund a "large" real estate deal that he was working on. In return, LANGENBACH issued and made an unsecured "Promissory Note" in favor of the Second Investment dated December 15, 2006, and signed by LANGENBACH in his individual capacity (the "Note"). The Note states that the Second Investor will receive: (a) interest at the rate of thirty percent per year; and (b) a \$100,000 payment no later than the maturity date of the Note on December 15, 2007.

- Estate Investments to an Arizona relative of the first investor (the "Third Investor") totaling \$200,000. The Third Investor's money was deposited with the Arizona Title Company, and into the Arizona Bank Account. LANGENBACH documented the Third Investor's Real Estate Investments by issuing and signing in his individual capacity two unsecured "Promissory Note[s]" in favor of the Third Investor, including: (a) one dated May 1, 2006, that promises interest on the principal investment at the rate of fifty percent per annum; and (b) one dated August 17, 2006, that promises interest on the principal investment at the rate of thirty-seven percent per annum.
- 19. LANGENBACH also sold two Real Estate Investments totaling approximately \$56,250 to a California resident (the "Fourth Investor"). These two Real Estate Investments were documented by two unsecured "Promissory Note[s]" issued and signed by LANGENBACH in his individual capacity dated March 31, 2006 and January 18, 2007. Both of these notes promise the Fourth Investor interest on the principal at the rate of fifty percent per annum. The Fourth Investor met LANGENBACH in Mesa, Arizona to discuss these Real Estate Investments. The Fourth Investor agreed to extend one of his Real Estate Investments for another year due to LANGENBACH's inability to repay the Fourth Investor at the conclusion of the original investment.

# **General Real Estate Investment Allegations**

20. LANGENBACH represented to the Real Estate Investment investors that he, LAND-CORP and/or third-parties retained and/or controlled by them would manage all of the essential

1	aspects of the investments including, without limitation, the selection, evaluation, purchase,
2	development and/or resale of the real estate purchased with Real Estate Investment investor funds.
3	21. The Real Estate Investment investors' investment success was also dependent on,
4	and intertwined with the similar investment success of LANGENBACH and the continued viability
5	of LANGENBACH's real estate Business.
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7	investors drawn on his Arizona Bank Account.
8.	IV.
9	VIOLATION OF A.R.S. § 44-1841
10	(Offer or Sale of Unregistered Securities)
11	23. From on or about August 2009 to October 2009, LANGENBACH offered or sold
12	securities in the form of stock issued by PAC, within or from Arizona.
13	24. From on or about April 2006 to February 2007, LANGENBACH individually and on
14	behalf of LAND-CORP offered or sold securities in the form of investment contracts and notes, within
15	or from Arizona.
16	25. The securities referred to above were not registered pursuant to Articles 6 or 7 of the
17	Securities Act.
18	26. This conduct violates A.R.S. § 44-1841.
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20	VIOLATION OF A.R.S. § 44-1842
21	(Transactions by Unregistered Dealers or Salesmen)
22	27. RESPONDENTS offered or sold securities within or from Arizona while not registered
23	as dealers or salesmen pursuant to Article 9 of the Securities Act.
24	28. This conduct violates A.R.S. § 44-1842.
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VI.

#### REQUESTED RELIEF

The Division requests that the Commission grant the following relief:

- 1. Order RESPONDENTS to permanently cease and desist from violating the Securities Act, pursuant to A.R.S. § 44-2032;
- 2. Order RESPONDENTS to take affirmative action to correct the conditions resulting from RESPONDENTS' acts, practices, or transactions, including a requirement to make restitution pursuant to A.R.S. § 44-2032;
- 3. Order RESPONDENTS to pay the state of Arizona administrative penalties of up to five thousand dollars (\$5,000) for each violation of the Securities Act, pursuant to A.R.S. § 44-2036;
- 4. Order that the marital community of LANGENBACH and his SPOUSE be subject to any order of restitution, rescission, administrative penalties, or other appropriate affirmative action pursuant to A.R.S. § 25-215; and
  - 5. Order any other relief that the Commission deems appropriate.

VII.

#### **HEARING OPPORTUNITY**

Each RESPONDENT including SPOUSE may request a hearing pursuant to A.R.S. § 44-1972 and A.A.C. R14-4-306. If a RESPONDENT or SPOUSE requests a hearing, the requesting respondent must also answer this Notice. A request for hearing must be in writing and received by the Commission within 10 business days after service of this Notice of Opportunity for Hearing. The requesting respondent must deliver or mail the request to Docket Control, Arizona Corporation Commission, 1200 W. Washington, Phoenix, Arizona 85007. Filing instructions may be obtained from Docket Control by calling (602) 542-3477 or on the Commission's Internet web site at http://www.azcc.gov/divisions/hearings/docket.asp.

If a request for a hearing is timely made, the Commission shall schedule the hearing to begin 20 to 60 days from the receipt of the request unless otherwise provided by law, stipulated by the

parties, or ordered by the Commission. If a request for a hearing is not timely made the Commission may, without a hearing, enter an order granting the relief requested by the Division in this Notice of Opportunity for Hearing.

Persons with a disability may request a reasonable accommodation such as a sign language interpreter, as well as request this document in an alternative format, by contacting Shaylin A. Bernal, ADA Coordinator, voice phone number 602/542-3931, e-mail <a href="mailto:sabernal@azcc.gov">sabernal@azcc.gov</a>. Requests should be made as early as possible to allow time to arrange the accommodation.

VIII.

#### ANSWER REQUIREMENT

Pursuant to A.A.C. R14-4-305, if a RESPONDENT or SPOUSE requests a hearing, the requesting respondent must deliver or mail an Answer to this Notice of Opportunity for Hearing to Docket Control, Arizona Corporation Commission, 1200 W. Washington, Phoenix, Arizona 85007, within 30 calendar days after the date of service of this Notice. Filing instructions may be obtained from Docket Control by calling (602) 542-3477 or on the Commission's Internet web site at http://www.azcc.gov/divisions/hearings/docket.asp.

Additionally, the answering respondent must serve the Answer upon the Division. Pursuant to A.A.C. R14-4-303, service upon the Division may be made by mailing or by hand-delivering a copy of the Answer to the Division at 1300 West Washington, 3<sup>rd</sup> Floor, Phoenix, Arizona, 85007, addressed to Mike Dailey.

The Answer shall contain an admission or denial of each allegation in this Notice and the original signature of the answering respondent or respondent's attorney. A statement of a lack of sufficient knowledge or information shall be considered a denial of an allegation. An allegation not denied shall be considered admitted.

When the answering respondent intends in good faith to deny only a part or a qualification of an allegation, the respondent shall specify that part or qualification of the allegation and shall admit the remainder. Respondent waives any affirmative defense not raised in the Answer.

The officer presiding over the hearing may grant relief from the requirement to file an Answer for good cause shown. Dated this \_\_\_\_\_ \_day of September, 2010. Mark Dinell **Assistant Director of Securities**