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10 **BEFORE THE ARIZONA CORPORATION COMMISSION**

11 IN THE MATTER OF THE APPLICATION
12 OF FAR WEST WATER & SEWER
13 COMPANY, AN ARIZONA CORPORATION,
14 FOR APPROVAL OF INTERIM RATES AND
15 CHARGES.

DOCKET NO: WS-03478A-08-0608

16 **FAR WEST WATER & SEWER COMPANY'S**

17 **CLOSING BRIEF**

18 **(June 22, 2009)**

19 Arizona Corporation Commission
20 DOCKETED

21 JUN 22 2009

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Pre-Filed Testimony	Hearing Exhibit	Abbreviation
FWWS Application for Approval Of Interim Rates And Charges	--	Emergency App.
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RESIDENTIAL UTILITY CONSUMER OFFICE
PRE-FILED TESTIMONY AND EXHIBITS

Pre-Filed Testimony	Hearing Exhibit	Abbreviation
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Direct Testimony of William Rigsby	R-3	Rigsby Dt.
FWWS Response to RUCO's DR 6.1	R-28	

STAFF
PRE-FILED TESTIMONY AND EXHIBITS

Pre-Filed Testimony	Hearing Exhibit	Abbreviation
Staff Report filed March 24, 2009	S-1	Staff Rpt.
Actual & Proposed Statements of Cash Flow	S-3	

2207878.3/32116.023

1 **I. SUMMARY OF REQUEST FOR EMERGENCY RATE RELIEF**

2 This emergency rate proceeding was initiated by Far West Water & Sewer, Inc.
3 ("FWWS" or "the Company") on December 19, 2008 – more than six months ago. The
4 Company seeks interim rate increases designed to produce additional revenue of
5 \$2,161,788 on an annualized basis, which, if approved, will result in an operating margin
6 of 0.00%. The rate increases will be in effect only until the Commission issues a decision
7 in the Company's general rate case, which was filed on August 29, 2008. In the event that
8 the permanent rates established in that case are less than the interim rates, the difference
9 will be subject to refund with appropriate interest.

10 Arizona Attorney General Opinion 71-17¹ has established guidelines to determine
11 when an "emergency" exists for the purpose of approving interim rates. According to that
12 Opinion, an emergency exists when "sudden change brings hardship to a company, when
13 a company is insolvent or when the condition of a company is such that its ability to
14 maintain service pending a formal rate determination is in serious doubt."² In 1999, the
15 Commission authorized interim rate increases for FWWS, finding that an emergency
16 existed based on these criteria because the Company was unable to meet debt service
17 requirements necessary to borrow funds to complete its surface water treatment plant.³
18 Very recently, the Commission determined that Arizona Public Service Company
19 ("APS") was faced with an emergency because its bonds could be downgraded from
20 investment to non-investment grade, which could make it difficult for that utility to access
21 the credit markets or make the procurement of credit prohibitively expensive, even though

22 ¹ Op. Att'y Gen. 71-17, 1971 *Opinions and Report of the Attorney General*.

23 ² *Id.* at 50. See also Staff Rpt. at 2. Citations to a witness' pre-filed testimony are abbreviated
24 using the format set forth on pages ii to iii above, following the Table of Contents, which also
25 lists the hearing exhibit numbers of the parties' pre-filed testimony. Other hearing exhibits are
26 cited by the hearing exhibit number and, where applicable, by page number, e.g., R-3 at 1. The
 transcript of the hearings is cited by page number, e.g., Tr. at 1.

³ Decision No. 61833 (July 20, 1999).

1 the utility had positive earnings and cash flow.⁴

2 Here, the evidence before the Commission shows that all three of the conditions
3 identified in the Attorney General's Opinion are either present or threatened. All parties
4 agree, moreover, that the Commission does not have to wait until the utility and its
5 customers are actually harmed by emergency circumstances – a serious threat of an
6 emergency is sufficient to justify emergency rate relief.⁵

7 First, FWWS cannot pay its debts as they come due. This year, the Company is
8 projected to experience a company-wide cash flow shortage in excess of \$6.4 million.⁶
9 FWWS has already invested more than \$18 million in improvements in the last 36
10 months, none of which is subject to recovery through rates. Moreover, the Company is
11 paying debt service on more than \$20 million of new debt used to pay for these
12 improvements.

13 To make matters worse, FWWS is unable to complete the sewer system
14 improvements necessary to comply with its October 2006 Consent Order with ADEQ.⁷
15 About 80 percent of the cost of these improvements has been paid by FWWS, and they
16 are nearly completed.⁸ When these improvements are completed, the Company will have
17 increased its investment in sewer plant by more than 1,500%.⁹ But the Company has been
18 unable to raise the additional capital needed to pay for cost overruns related to its sewer
19 system renovation project.¹⁰ Critical water system improvements have also been

20 ⁴ Decision No. 70667 (Dec. 24, 2008). APS's parent, Pinnacle West Capital Corp., had a return
21 on equity of 6.1% at December 31, 2008. *AUS Utility Reports* 7-8 (Feb. 2009).

22 ⁵ Tr. at 1136, 1232.

23 ⁶ Exh. S-3.

24 ⁷ The term "Consent Order" will be used to refer to the October 2006 order, as distinguished
25 from the March 2006 "Del Oro Consent Order," which was superseded by the Consent Order.
26 See Exh. R-1.

⁸ See Exhs. A-8, A-11.

⁹ Capestro Rb. at 31.

¹⁰ E.g., Capestro Rb. at 6-7; Tr. at 489-90.

1 postponed, and will require an additional capital investment of as much as \$15 million
2 over the next few years.¹¹

3 In other words, FWWS is, for all practical purposes, insolvent. FWWS cannot
4 complete the plant, it cannot comply with the Consent Order, and it cannot obtain
5 permanent rate relief quickly enough to address its severe cash flow shortage. FWWS's
6 inability to make necessary improvements to its water and wastewater utility systems has
7 left FWWS's ability to maintain safe and reliable water and sewer utility service in doubt.
8 Candidly, short of bankruptcy, water outages and untreated sewage flowing in the streets,
9 it is hard to imagine more exigent circumstances than those FWWS is presently
10 experiencing. Certainly, this situation is far more severe than the possibility of a
11 downgrade in credit rating.

12 Perhaps this is why Staff and RUCO have largely ignored the facts and, instead,
13 have attempted to turn this emergency proceeding into a referendum on just about every
14 decision FWWS has made in the past 36 months, and a few decisions that are even older.
15 The bulk of these arguments are irrelevant to the narrow issues before the Commission,
16 which are whether there is an emergency and, if so, what remedy is appropriate. Since
17 Staff and RUCO deny the existence of an emergency, they have provided no effective
18 remedy for the Company's present circumstances. Only FWWS offers a proposed
19 solution that will provide critically needed cash flow.

20 FWWS understands and appreciates that rate increases are not welcomed by
21 ratepayers. But neither is the alternative, FWWS being unable to complete the renovation
22 of its wastewater treatment system and to meet the needs of its water and sewer
23 customers. No one disputes that FWWS is trying to fix its problems, despite some
24 mistakes that have been made. There will be ample time and opportunity to point fingers
25

26 ¹¹ Tr. at 855-87.

1 and argue about foregone alternatives. Right now, FWWS needs more revenues to
2 continue operating, and only a prompt decision by the Commission authorizing interim
3 rate increases can provide such relief.

4 **II. THE PAST - HOW DID FWWS GET HERE?**

5 **A. Introduction**

6 In order to place this emergency application in proper context, it is necessary to
7 provide as background the events that led up to the Company's decision to seek
8 emergency rate relief in December 2008. As shown below, there was a combination of
9 circumstances that, despite the best efforts of the Company, culminated in its inability to
10 complete its sewer facilities renovation while simultaneously paying its creditors and
11 meeting debt service requirements on its outstanding borrowings.

12 FWWS currently provides water utility service to about 15,500 customers, while
13 also providing sewer utility service to about 7,300 of those customers.¹² By contrast, in
14 1998, when FWWS was incorporated and authorized to provide water and sewer service,
15 it had 8,400 water customers and 260 sewer customers.¹³ Since that time, its service
16 territory, which is located east of the City of Yuma in an unincorporated portion of Yuma
17 County, has experienced explosive growth. By 2005, FWWS was serving 5,500 sewer
18 customers and, as stated, currently serves about 7,300 sewer customers.¹⁴ A
19 corresponding increase in water customers also took place.

20 The Company, unfortunately, was unable to keep up with this explosive growth,
21 especially with regard to its wastewater treatment facilities.¹⁵ As a result, FWWS found
22 itself operating seven developer-contributed "package-type" treatment plants in seven

23
24 ¹² Capestro Rb. at 2, 14.

25 ¹³ Decision No. 60779 (April 8, 1998). *See also* Capestro Rb. at 7-8.

26 ¹⁴ Decision No. 69335 (Feb. 26, 2007).

¹⁵ Tr. at 90; Capestro Rb. at 7-9.

1 locations spread across its service territory.¹⁶ Each of these plants operated independently
2 of the others, with little meaningful overlap in equipment and process, and each with its
3 own unique set of problems. At the same time, FWWS also experienced substantial
4 changes in upper management in the early to mid-part of the decade, including the
5 departure of its long-time president and operator, Brent Weidman.¹⁷

6 These problems led to the two consent orders with the Arizona Department of
7 Environmental Quality (“ADEQ”). The Company’s ownership and current management
8 has taken full responsibility for the failure to keep up with growth, and acknowledged
9 their responsibility to build and maintain an adequate wastewater treatment and collection
10 system.¹⁸ They have been working tirelessly to do so for almost four years, as explained
11 below.

12 **B. Late 2005 to April 2006**

13 In the wake of the substantial changes occurring in the first half of the decade, in
14 the latter part of 2005, FWWS began the process of making systemwide improvements to
15 its water and wastewater utility systems. Even before ADEQ began to issue notices of
16 violation (“NOVs”), the Company was working with an expert to evaluate what to do
17 about the shortcomings in its wastewater treatment system.¹⁹ The first consent order with
18 ADEQ, limited to the Del Oro treatment facility, was executed on March 10, 2006.²⁰
19 Almost immediately thereafter, FWWS hired Coriolis to engineer and oversee its entire
20 renovation process.²¹

21 Specifically, in April 2006, Coriolis was hired to perform a “comprehensive review

22 ¹⁶ Tr. at 673-75.

23 ¹⁷ Tr. at 471-72.

24 ¹⁸ Tr. at 90, 470-71; Capestro Rb. at 7-9.

25 ¹⁹ Tr. at 283, 661.

26 ²⁰ Exh. R-1.

²¹ Tr. at 283, 659-60.

1 of the entire utility, water and sewer” including “addressing the issues of the wastewater
2 plants.”²² Coriolis found that FWWS was facing a “long litany” of issues besides the Del
3 Oro treatment plant.²³ A number of these issues concerned the Company’s water division.
4 As a result, Coriolis’ initial contract included design and engineering services for both
5 water and sewer system improvements, including upgrading and expanding the
6 Company’s surface water treatment plant.²⁴ Gary Lee of Universal Asset Management, a
7 member of the Coriolis group, was the lead engineer. Mr. Lee and Coriolis have
8 significant expertise with large civil engineering projects, with an emphasis on utility
9 projects.²⁵ Coriolis’ approach was to address the short-term challenges that FWWS faced
10 while keeping one eye on the long-term growth and the upgrades and improvements
11 needed to ensure reliable service.²⁶

12 **C. May 2006 to September 2006**

13 Before Coriolis could prepare a comprehensive engineering study of the
14 Company’s water and sewer infrastructure, the Del Oro Consent Order had to be
15 addressed. By May 2006, the Company had about two months to get an operating plant at
16 Del Oro capable of treating 300,000 gpd.²⁷ Coriolis was able to locate a temporary
17 treatment facility in Canada that was just coming off line.²⁸ Immediate arrangements
18 were made to have the facility serviced and cleaned, and then delivered to the Del Oro
19 site, which site also underwent alterations so it could receive the new facility upon arrival.
20

21 _____
22 ²² Tr. at 660.

23 ²³ Tr. at 660-61.

24 ²⁴ Tr. at 663.

25 ²⁵ Tr. at 657-58.

26 ²⁶ Tr. at 668.

27 ²⁷ Exh. R-1 at Exhibit 3.

28 ²⁸ Tr. at 669-70.

1 This temporary facility was in place and operating before the ADEQ-imposed deadline.²⁹

2 Coriolis then turned to the Company's systemwide odor problem. It concluded that
3 this situation had to be corrected quickly so that the focus could be on the plants
4 themselves.³⁰ Odor control measures, including the injection of bioxide chemicals
5 throughout the system and installation of carbon filters, were recommended by Coriolis
6 and immediately implemented by FWWS. Within days to weeks, the Company had
7 achieved "dramatic" reductions in its odor emissions.³¹

8 Having cleared these two "priority" issues "off the plate," Coriolis set out to
9 conduct the comprehensive review of FWWS's systems. The goal of this review was to
10 provide FWWS with guidance on long-term and short-term goals for its water and sewer
11 infrastructure needs.³² Coriolis' took a holistic approach to advising FWWS. As Mr. Lee
12 explained:

13 And I have cautioned this from the beginning with this utility
14 is that while you have a fire to put out immediately, which
15 was the case in terms of wastewater, is that these utility
16 systems are living systems. They age. They deteriorate.
17 There is also a continual improvement process that needs to
18 be evaluated as you, you know, as you go forward, the risk
19 being, if you devote all your attention to one, then the other
20 starts, then you end up putting – you end up in a constant fire
21 drill type setup.

* * *

18 What we are trying to do is give them a plan to ultimately get
19 ahead of the curve and get this in a more manageable
20 position.³³

21 Early on, it became apparent to Coriolis that FWWS did not have proper plant

22
23 ²⁹ Tr. at 355-56; 670.

24 ³⁰ Tr. at 670.

25 ³¹ Tr. at 671-72.

26 ³² Tr. at 672.

³³ Tr. at 688.

1 inventories or maps of its systems.³⁴ As a result, the Company had a difficult time
2 locating facilities for repairs and maintenance and keeping track of customers. Moreover,
3 it was unable to undertake the type of systemwide renovation project that was required to
4 ensure safe and reliable service without mapping and inventory.³⁵ Coriolis also
5 recommended and the Company purchased new software – “a more robust utility billing
6 system.”³⁶ This system provided enhanced and integrated accounting, customer relations,
7 budgeting and similar upgrades over the Company’s existing software. Although the
8 comprehensive engineering study, mapping and software upgrades were expensive, they
9 were necessary to enable the Company to properly address its infrastructure needs. Like
10 its plant, the sophistication of the Company’s basic management and data collection
11 systems failed to keep up with the growth in customers.³⁷ Moreover, by conducting all of
12 these systemwide efforts together, there were economies of scale and cost savings.³⁸

13 In the meantime, in July 2006, the Company’s shareholders obtained the first of
14 two bridge anticipation notes (“BANs”). This first BAN, in the amount of \$11.1 million,
15 was secured by the pledge of the shareholders’ stock in FWWS.³⁹ The purpose of this
16 BAN was to allow FWWS to begin funding the costs of systemwide improvements,
17 including paying for the design/engineering costs and other fees charged by Coriolis and
18 undertaking the procurement process related to the system improvements.⁴⁰

19 **D. October 2006 to December 2006**

20 During its engineering evaluation, it became obvious to Coriolis that all of the

21 ³⁴ Tr. at 684.

22 ³⁵ Tr. at 684, 689-90.

23 ³⁶ Tr. at 696-97.

24 ³⁷ Tr. at 688-89.

25 ³⁸ Tr. at 682-701.

26 ³⁹ Tr. at 475-76. *See also* Exh. A-12.

⁴⁰ *Id.*

1 Company's treatment plants, with the exception of Marwood, "required major
2 modification."⁴¹ To begin with, the Company had too many treatment plants for the size
3 of the communities being served. This hodgepodge of plants was the result of the rapid
4 development that had occurred in the area, with individual developers building the plant
5 capacity they needed and then dedicating it to FWWS.⁴² Coriolis also determined that the
6 treatment systems were not working properly and, moreover, could not easily be made to
7 work properly.⁴³ Other wastewater system problems included inadequate aeration in the
8 tanks, and inadequate mechanisms for handling sludge and removing effluent. As a result
9 of these plant deficiencies, FWWS's treatment plants were not meeting the applicable
10 nitrogen requirements and were sometimes exceeding turbidity and fecal coliform limits.⁴⁴

11 For the water division, Coriolis discovered that FWWS is not able to use all of the
12 surface water available under its contract with the Yuma Mesa Irrigation and Drainage
13 District because FWWS's surface water treatment facility required upgrades and
14 expansion.⁴⁵ Coriolis designed and engineered an expansion of this facility to be carried
15 out in phases, with the ability to ultimately add another 6 million gallons per day of
16 surface water treatment capacity.⁴⁶ Over time, this would allow the Company to utilize its
17 full allocation of Colorado River water and minimize its reliance on poor quality
18 groundwater.⁴⁷ Coriolis also concluded that many of the Company's wells required

19 ⁴¹ Tr. at 673.

20 ⁴² Tr. at 673.

21 ⁴³ Tr. at 664.

22 ⁴⁴ Tr. at 665.

23 ⁴⁵ Tr. at 680.

24 ⁴⁶ Tr. at 682.

25 ⁴⁷ The poor quality of the groundwater in the Company's service territory was a significant
26 customer service issue in the water division's prior rate cases, and resulted in the Company's
substitution of Colorado River water for groundwater, despite the additional cost to use surface
water. See Decision No. 60437 (Sept. 29, 1997); Decision No. 62649 (June 13, 2000). If the
surface water treatment plant cannot be upgraded and expanded, the Company will be forced to
use greater amounts of groundwater, despite customer objections, to meet service requirements.

1 rehabilitation and that the Company's storage tanks required significant refurbishment.⁴⁸

2 In the meantime, ADEQ was continuing to issue NOVs, and the Consent Order
3 was being negotiated. Coriolis was working closely with ADEQ permit review and
4 engineering staff on the major modifications necessary to address the NOVs, and the
5 information gathered and recommendations made by Coriolis were used by FWWS to
6 reach an agreement with ADEQ on the terms of the Consent Order.⁴⁹ The Consent Order
7 was executed on October 25, 2006, and superseded the Del Oro Consent Order that
8 applied only to the Del Oro plant.⁵⁰

9 The new Consent Order required FWWS to apply for new or amended aquifer
10 protection permits ("APPs") for the Del Oro, Seasons and Section 14 plants, as well as
11 closure permits for Villa Royale, Villa Del Rey and Palm Shadows, among various other
12 approvals.⁵¹ The Company was required to submit APP applications relating to these
13 projects in 30 to 90 days, with FWWS having to pay ADEQ for expedited review in some
14 cases.⁵² With Coriolis' help, the Company met all of the deadlines for submissions
15 imposed by the Consent Order.⁵³

16 On December 31, 2006, FWWS's shareholders closed on a second BAN in excess
17 of \$17.7 million.⁵⁴ The purpose of this second bridge loan, which was again secured by
18 the shareholders' pledge of their stock in the Company, was to pay off the first BAN and
19 to provide additional funds to cover the costs of the ongoing water and sewer system
20

21 ⁴⁸ Tr. at 685-86. *See also* Capestro Rb. at 9-10 and 15-16.

22 ⁴⁹ Tr. at 740-41.

23 ⁵⁰ Exh. R-1 at Exh. 3.

24 ⁵¹ Exh. R-1 at Exh. 3.

25 ⁵² Exh. R-1 at Exh. 3.

26 ⁵³ Tr. at 799-821.

⁵⁴ Exh. A-12.

1 renovation, including the projects needed to comply with the Consent Order.⁵⁵

2 **E. January 2007 to July 2008**

3 Coriolis' goal was to complete its work for FWWS by February 2007.⁵⁶ FWWS's
4 shareholders were using the BANs to continue the procurement process and begin
5 construction activities.⁵⁷ As stated, the permit applications were timely filed with ADEQ,
6 and expedited approval sought as required under the Consent Order. Unfortunately,
7 however, ADEQ directed the Company to cease all construction-related activities,
8 including procuring equipment needed for the plant renovation, until the APPs were
9 issued.⁵⁸ The Company and Coriolis urged ADEQ to allow the Company to proceed at its
10 own risk with procurement and construction activities, but ADEQ would not agree.⁵⁹
11 Consequently, all construction and most procurement activities stopped until ADEQ had
12 issued the permits. And despite substantial costs to expedite the permits, it took ADEQ
13 more than 18 months to issue all of them.⁶⁰

14 While waiting for ADEQ to act, FWWS and Coriolis undertook those activities
15 that did not require an ADEQ permit, such as preparing the sites for the renovation
16 projects and preparing the long-range engineering study. FWWS also sought permanent
17 financing for its systemwide improvement program. Initially, the Company obtained a
18 commitment for the issuance of Industrial Development Authority ("IDA") bonds through
19 the Yuma County IDA in the amount of \$32.5 million.⁶¹ From the outset, FWWS
20 identified its projects to include "the acquisition, construction and installation of

21 ⁵⁵ Tr. at 477-78.

22 ⁵⁶ Tr. at 734-35

23 ⁵⁷ *E.g.*, Exhs. A-8 and A-12 and Tr. at 475-479.

24 ⁵⁸ Tr. at 477-78, 735-738.

25 ⁵⁹ *Id.*

26 ⁶⁰ Tr. at 736.

⁶¹ Exh. A-24; Tr. at 1040.

1 improvements to FWWS's wastewater treatment plants and drinking water treatment
2 system."⁶² By this time, however, it had become clear that ADEQ was not going to issue
3 the permits expeditiously.

4 The IDA financing required Commission approval pursuant to A.R.S. §§ 40-285,
5 40-301 and 40-302. FWWS, with the help of its experts, concluded that it might not be
6 able to support an application to borrow the full \$32.5 million.⁶³ Given that the sewer
7 system renovation program was the highest priority, the Company reduced its IDA
8 funding request to just over \$25 million.⁶⁴ This amount would allow FWWS to pay off its
9 existing WIFA loan in the amount of \$4.45 million (a requirement of the IDA
10 bondholders) and to pay off the second BAN, the proceeds of which were being used to
11 fund the Company's water and wastewater systems and improvement program, in addition
12 to constructing its sewer system upgrades when ADEQ finally acted.⁶⁵

13 Accordingly, FWWS sought and obtained financing approval for the IDA bonds in
14 Decision No. 69950 (October 30, 2007). The Commission's approval was premised on
15 the Company's request for financing approval to pay off existing short- and long-term
16 debt and to finance the costs of wastewater system improvements necessary to comply
17 with the Consent Order.⁶⁶

18 ⁶² Exh. A-24; Tr. at 1037, 1040.

19 ⁶³ Tr. at 1043-45.

20 ⁶⁴ See Exhs. A-8 and A-12.

21 ⁶⁵ See Exhs. A-8 and A-12; Tr. at 479-84.

22 ⁶⁶ Decision No. 69950 at 1, 5. See also at Exh. R-1. Notably, the Company's financing
23 application, filed July 26, 2007, specifically stated that a portion of the IDA funds would be used
24 to repay and consolidate the outstanding debt, which debt had been used, in part, for water system
25 improvements. By the time the IDA funds were taken down, the Company had already spent
26 nearly \$1 million to improve its water system, and had committed to spend roughly \$1.8 million
on the water-related improvements. Approval to finance improvements to the water system, as
well as certain sewer projects falling outside those improvements strictly necessary to comply
with the Consent Order, were inadvertently omitted from the Company's request for financing
approval. This was an oversight by the Company, and it never intended to act in a manner that
was contrary to Decision No. 69950. Tr. at 1035-38, 1041.

1 The Company closed on the IDA loans on or about December 13, 2007.⁶⁷ The
2 Company incurred approximately \$1.3 million in costs and fees to obtain the IDA
3 financing, which amount was taken off the top.⁶⁸ After payoff of the \$4.45 million WIFA
4 note and the second BAN in the amount of \$17.7 million, the Company was left with
5 roughly the same \$8.5 million of construction funding it had before the IDA funds were
6 obtained. This meant that by December 2007, FWWS had already spent more than
7 \$8 million improving its water and sewer utility systems.⁶⁹

8 Unfortunately, the remaining funds would sit in the bank for a while longer, as
9 ADEQ continued to process the Company's permit applications. To make matters worse,
10 by mid-2007, the Company began to incur extraordinary costs to haul effluent from the
11 Palm Shadows treatment plant.⁷⁰ This was necessary because the effluent ponds at Palm
12 Shadows had ceased to percolate.⁷¹ By working with its affiliate, H&S Developers,
13 FWWS has been able to deliver the effluent from Palm Shadows to the City of Yuma for
14 disposal at a monthly cost of approximately \$45,000, including the amounts paid to the
15 City, as opposed to charges that were several times higher when unaffiliated entities were
16 used.⁷²

17 **F. August 2008 to December 2008**

18 In August 2008, ADEQ issued the last of the APPs and other approvals necessary
19 for FWWS to proceed with its wastewater treatment plant renovation project.⁷³ The
20 Company and Coriolis restarted the stalled procurement process and began to seek final

21 ⁶⁷ Exh. A-12.

22 ⁶⁸ Tr. at 480-82.

23 ⁶⁹ See Exh. A-8.

24 ⁷⁰ Exh. R-28; Tr. at 984; Capestro Rb. at 14.

25 ⁷¹ Tr. at 743-45.

26 ⁷² Tr. at 984-85.

⁷³ Tr. at 92, 97, 736.

1 bids for the project. By this time, however, prices had increased dramatically, including
2 prices for plastic and plastic piping, metals, electronics, and mechanical equipment.⁷⁴ The
3 dollar had also lost significant strength against the Canadian dollar, causing additional
4 increases in the cost of the membranes.⁷⁵ Additional cost increases resulted from
5 requirements imposed in the permits issued by ADEQ, including the construction of
6 vadose wells.⁷⁶ The total cost overrun was approximately \$4.5 million.⁷⁷

7 While the Company and Coriolis continued the process of procurement and
8 construction, FWWS sought the additional capital needed to complete the sewer system
9 renovations. By September 2008, the Company had a loan commitment from Wells Fargo
10 for an additional \$5 million.⁷⁸ However, in late September 2008 – less than two months
11 after ADEQ issued the final APP – ADEQ publicly announced that the agency was filing
12 a lawsuit against FWWS for past violations. Moreover, shortly afterward, in October
13 2008, the federal government declared that the nation’s banks were in trouble and the
14 stock market began to plummet.⁷⁹ Amidst these events, Wells Fargo withdrew its loan
15 commitment. The Company continued its efforts to obtain additional funding, through
16 loans to the Company and/or its shareholders, secured by their personal assets and stock in
17 the utility.⁸⁰ Those efforts were unsuccessful. Meanwhile, the Company was incurring
18 costs for equipment and construction, rapidly depleting the remaining funds from the IDA
19 financing.

20 ⁷⁴ Tr. at 738-39.

21 ⁷⁵ Tr. at 738-39.

22 ⁷⁶ Tr. at 526-27.

23 ⁷⁷ Tr. at 616; Exh. R-28.

24 ⁷⁸ Tr. at 313, 489, 528.

25 ⁷⁹ Tr. at 489, 618. *See also* Decision No. 70667 (Dec. 2008) at 31-32 (discussing the impact of
the financial markets’ collapse on APS’s ability to borrow in finding that APS’s possible credit
rating downgrade qualified as an emergency supporting interim rates).

26 ⁸⁰ *E.g.*, Tr. at 311-13, 567-69, 618.

1 By December 2008, FWWS was already over budget and owed vendors nearly
2 \$2 million in connection with the sewer system project that it could not pay.⁸¹ There was
3 no money available to continue with the water improvements, including repairs that were
4 critically needed. In addition, FWWS was struggling to keep up with its operating
5 expenses. For example, it was unable to pay the irrigation district all of the charges owed
6 for purchased water, or Yuma County the amount owed in October 2008 for property
7 taxes.⁸² Unable to pay its bills and unable to fund the remainder of the improvements
8 necessary to comply with the Consent Order, the Company filed this emergency rate case
9 on December 19, 2008.

10 In its application and supporting testimony and schedules, FWWS explained that
11 an immediate increase in revenue is necessary to prevent the Company from insolvency
12 and to ensure that it can continue providing water and sewer utilities service to its
13 customers.⁸³ The interim revenue increase sought by the Company in its filing was (and
14 remains today) \$2,161,788 per year, which is an increase of 101% over the Company's
15 2007 adjusted test year revenues.⁸⁴ The Company's requested revenue increase is
16 premised on generating operating revenue to service the IDA debt and allow FWWS to
17 achieve a 0.00% operating margin.⁸⁵ In short, the Company has proposed a three-year
18 phase in of the requested overall rate increase in its pending general rate case. The

19 ⁸¹ Exhs. A-9, A-10 and A-11.

20 ⁸² Capestro Rb. at 3-7; Exh. A-5.

21 ⁸³ Emergency App. at 1; Bourassa Dt. at 2-3.

22 ⁸⁴ Bourassa Dt. at Sch. A-1.

23 ⁸⁵ Tr. at 57, 535-536, 612, 626-627, 973. Emergency App. at 2, 6. Bourassa Dt. at 1, 4. *See also*
24 Tr. at 1125; Bourassa Dt. at 1, Bourassa Rb. at 2, 6 and 9. Because the Company's filing by
25 necessity incorporated the Income Statement and 2007 Test Year from its pending but stayed
26 general rate case, some operating expense increases are picked up (i.e., salaries and wages). The
annual debt service cost on the IDA bonds plus the reserve funding is in excess of \$2.4 million
annually, or more than \$200,000 monthly. Capestro Rb. at 5. The Company's recommended
emergency revenue increase was designed to cash flow sufficient revenue to cover the annual
debt service on the IDA bond in the amount of roughly \$1.74 million.

1 emergency rates proposed in this proceeding would be, in effect, a preliminary phase of
2 the permanent rate increases sought by the Company.⁸⁶

3 **III. THE PRESENT – FWWS FACES AN EMERGENCY**

4 At the time this emergency rate case was filed, the Company did not have year-end
5 2008 data available. Therefore, its filing, like its pending general rate case, utilized the
6 2007 test year data. The unaudited financial information for 2008 reflects a sewer
7 division net loss of over \$2.7 million, and a Company-wide loss of over \$972,000.⁸⁷
8 FWWS also ended 2008 with a positive cash flow of only \$13,058.⁸⁸ And the situation
9 has deteriorated over the past five months.

10 As of late April 2009, FWWS owed more than \$3.3 million to vendors for
11 equipment and construction of plant associated with the wastewater treatment renovations
12 necessary to comply with the Consent Order.⁸⁹ This does not include the more than
13 \$1.27 million of additional costs that must be incurred before the renovation project can
14 be completed.⁹⁰ Nor does it include the more than \$300,000 owed for property taxes as of
15 May 1, 2009, the past due amounts owed to the Yuma Mesa Irrigation and Drainage
16 District for Colorado River water, or any other unpaid or late paid operating expense.⁹¹
17 The Company also has a projected cash flow shortage in excess of \$6.4 million for 2009.⁹²
18 Because the Company can no longer pay its debts as they come due in the ordinary course
19 of business, FWWS now meets the definition of insolvency.⁹³

20 _____
21 ⁸⁶ Capestro Rb. at 23.

22 ⁸⁷ Exh. S-1 at Sch. GWB-1; Capestro Rb. at 19, 20; Bourassa Rb. Exh. 1.

23 ⁸⁸ Exh. S-3. Tr. at 892. Bourassa Rb. Exh. 1.

24 ⁸⁹ Exh. A-9.

25 ⁹⁰ Exh. A-11.

26 ⁹¹ *E.g.*, Capestro Rb. at 3-7; Exh. A-5.

⁹² Exh. S-3.

⁹³ Tr. at 122, 893, 898, 1132-33, 1231-33.

1 Meanwhile, FWWS cannot finish the sewer renovations necessary to comply with
2 the Consent Order. The vendors, which are owed substantial sums for equipment, will not
3 finish the plant installation and start-up until they are paid.⁹⁴ While the shareholders were
4 able to infuse \$400,000 of capital to help pay critical expenses and keep the Company
5 afloat,⁹⁵ they have not been able to raise either equity or debt in amounts sufficient to
6 complete the project.⁹⁶ This is true despite the shareholders' willingness to offer personal
7 guarantees and pledge their own assets, including the stock of the Company. The latest
8 opportunity to raise the necessary capital went down in flames at the end of April 2009
9 when that lender decided it needed a security interest in all of FWWS's assets.⁹⁷ As a
10 consequence, FWWS is stuck in limbo. The project needed to comply with the Consent
11 Order and allow the Company to provide safe and reliable sewer service is nearly
12 complete, but FWWS cannot complete it.⁹⁸ As a result, FWWS continues to incur some
13 \$45,000 a month to haul away effluent from Palm Shadows.⁹⁹

14 FWWS is suffering extreme hardship under these conditions, which would not
15 exist but for the combination of events described above, which resulted in a budget
16 shortfall in excess of \$4 million.¹⁰⁰ This situation was exacerbated by the financial
17 markets' collapse less than two months later, which caused credit from conventional
18 sources to disappear. This financial crisis was found to support APS's request for interim
19 rate relief last December.¹⁰¹

20 _____
21 ⁹⁴ Capestro Rb. at 4; Tr. at 99.

22 ⁹⁵ Tr. at 570, 641-642.

23 ⁹⁶ *E.g.*, Tr. at 615-620.

24 ⁹⁷ Tr. at 490-91. All of FWWS's assets are encumbered by the IDA bondholders.

25 ⁹⁸ Tr. at 99, 635-36, 863-864.

26 ⁹⁹ Tr. at 750.

¹⁰⁰ Tr. at 620, 734-39.

¹⁰¹ Decision No. 70667 (Dec. 24 2008) at 31-32.

1 At present, the Company is not operating a wastewater system that meets
2 regulatory requirements, and its ability to maintain safe and reliable sewer service under
3 these circumstances is in doubt. Additionally, the postponement of critical water system
4 improvements is problematic.¹⁰² To date, water shortages have not occurred, and the
5 Company has been able to meet customer demand. How long water system upgrades can
6 be delayed without service problems occurring, however, is uncertain.

7 The Company's inability to timely pay its bills, including operating expenses, casts
8 further doubt on its ability to maintain water and sewer service to its customers. Should
9 one or more creditors force the Company into bankruptcy, the situation will worsen
10 precipitously. In sum, at best, FWWS and its customers are living under the constant
11 threat of service being compromised. This threat is clearly sufficient to warrant
12 emergency rate relief.

13 **IV. THE FUTURE – AN INFUSION OF CASH FLOW GIVES FWWS A** 14 **CHANCE**

15 **A. The Relief Sought By the Company**

16 The Company seeks interim rate increases designed to produce additional revenue
17 of \$2,161,788 on an annualized basis, which, if approved, will result in an operating
18 margin of 0.00%. The rate increases will be in effect only until the Commission issues a
19 decision in the Company's general rate case, which was filed on August 29, 2008. In the
20 event that the permanent rates established in that case are less than the interim rates, the
21 difference will be subject to refund with appropriate interest.

22 As explained, the Company's recommended interim revenue increase is intended to
23 provide funds for payment of the monthly debt service on the IDA bonds plus achieve a
24 0.00% operating margin.¹⁰³ Monthly debt service payments plus the reserve funding in

25 ¹⁰² Tr. at 857.

26 ¹⁰³ Tr. at 535, 536-537, 612, 626; Emergency App. at 2, 6; Bourassa Dt. at 1, 4.

1 the total amount of \$201,096.61 began in January 2008, following receipt of the IDA
2 funds in late December 2007.¹⁰⁴ This debt service must be paid.¹⁰⁵ But at this time, it is
3 not included in the Company's sewer rates. Therefore, interim rate increases equivalent to
4 the debt service requirement would immediately free up that amount of funds for
5 completion of the treatment plant renovations.¹⁰⁶

6 Additionally, the additional revenue stream will allow FWWS to work out payment
7 plans with vendors that want their money before they will commission the renovated
8 treatment facilities, allowing them to be brought online.¹⁰⁷ Alternatively, the additional
9 revenue stream will give lenders comfort that FWWS can make payments on a loan for
10 the amount needed to finish the treatment plant renovations and comply with the Consent
11 Order. Thereafter, such plant will be "in service," and the Company can obtain permanent
12 rate relief and earn a return on and of its investment. In this way, the Company proposes
13 to immediately address and eventually cure itself of the emergency it faces.

14 **B. The Relief Sought Is Authorized Under Arizona law**

15 The requested relief is clearly authorized under Arizona law and within the scope
16 of the Commission's regulatory authority. Under Attorney General Opinion 71-17, there
17 are two circumstances under which interim rates may be authorized. First, "as an
18 emergency measure when sudden change brings hardship to a company, when the
19 company is insolvent, or when the condition of the company is such that its ability to
20 maintain service pending a formal rate determination is in serious doubt."¹⁰⁸ Second,

21 ¹⁰⁴ Capestro Rb. at 5.

22 ¹⁰⁵ Capestro Rb. at 4.

23 ¹⁰⁶ Tr. at 566, 635, 983.

24 ¹⁰⁷ Tr. at 540-541, 569, 887, 934.

25 ¹⁰⁸ Op. Att'y Gen. 71-17, at 50. Although Attorney General's opinions are not binding, the
26 Arizona Court of Appeals has cited with approval and followed this opinion. *See RUCO v. Ariz. Corp. Comm'n*, 199 Ariz. 588, 591, 20 P.3d 1169, 1172 (App. 2001); *Scates v. Ariz. Corp. Comm'n*, 118 Ariz. 531, 535, 578 P.2d 612, 616 (App. 1978).

1 interim rates may be authorized when “the Commission [is unable] to grant permanent
2 rate relief within a reasonable time.” *Id.* The first standard is applicable to this case. In
3 fact, Staff’s “general conditions” are taken from the Opinion,¹⁰⁹ and the Commission has
4 cited the Opinion as authoritative in prior interim rate decisions, including the decision
5 approving APS’s interim rate request last December.¹¹⁰

6 The Commission issued emergency rate relief for FWWS’s water division in
7 Decision No. 61833 (July 20, 1999) (copy attached). At that time, the Company was
8 facing serious cash flow problems as a result of converting its water system from
9 groundwater (which contained high concentrations of dissolved solids and generated
10 numerous customer complaints) to Colorado River water, which required the construction
11 of a surface water treatment plant and related transmission and storage improvements.
12 The cost of this project was estimated to be \$6 million. Its rate base in its prior rate case
13 (decided in mid-1997) was about \$3 million.

14 To finance the project, FWWS arranged to borrow \$6 million from WIFA. In
15 order to qualify, however, the Company needed to meet certain debt coverage ratios. It
16 also needed to substantially complete the plant before the hearing on the permanent rate
17 increase to ensure that the plant would be included in rate base.¹¹¹ Consequently, FWWS
18 requested an interim rate increase sufficient, on a pro forma basis, to generate a debt
19 service coverage ratio of 1.78, an interest coverage ratio of 1.12, and positive net income
20 of \$51,000 (a return on equity of 1 percent).

21 Staff opposed any interim rate relief, arguing that FWWS was not facing an actual
22

23 ¹⁰⁹ See Exh. S-1 at 2.

24 ¹¹⁰ Decision No. 70667 (Dec. 24, 2008) at 21 (quoting Opinion).

25 ¹¹¹ Interim construction financing was being provided by an affiliate, which was repaid by the
26 WIFA debt. Consequently, the plant was being constructed during the rate case. This is an
example of the classic “chicken and egg” problem created by using an historic test year.

1 “emergency” under the criteria in the Attorney General Opinion.¹¹² RUCO believed that
2 FWWS’s situation qualified as an “emergency” because of the size of the construction
3 project relative to rate base, the debt needed to finance construction and its impact on cash
4 flow, and the utility’s inability to service the debt with current rates.¹¹³ RUCO, however,
5 disagreed with the amount of FWWS’s request, arguing that the utility was not entitled to
6 interim rates that would produce even a small profit margin. Instead, the Company was
7 entitled only to an increase sufficient to address the emergency, i.e., to service the new
8 debt.

9 The Commission agreed and adopted RUCO’s recommendation. The Commission
10 found that interim rate relief was needed to allow FWWS to obtain funding from WIFA
11 and complete its project, which was very large relative to the utility’s current rate base and
12 necessary to address serious water quality issues.¹¹⁴ But the interim rates should be
13 designed to provide sufficient cash flow to meet WIFA’s debt service requirements, and
14 not to provide a positive return on equity.¹¹⁵ In other words, the interim relief was
15 authorized, but only to the extent needed to address the emergency created by the new
16 debt service.

17 RUCO was unable to reconcile its position in FWWS’s 1999 interim rate case with
18 its position in this case.¹¹⁶ In fact, RUCO’s witness didn’t even consider this precedent on
19 emergency rate relief.¹¹⁷ In any event, according to RUCO, there is no emergency
20 because the Company has a debt service coverage above 1.0.¹¹⁸ RUCO, however, has

21 ¹¹² Decision No. 61833 at 6-7.

22 ¹¹³ Decision No. 61833 at 5-6.

23 ¹¹⁴ Decision No. 61833 at 7-8.

24 ¹¹⁵ Decision No. 61833 at 8.

25 ¹¹⁶ Tr. at 1155-59.

26 ¹¹⁷ Tr. at 1159.

¹¹⁸ Tr. at 1104, 1115-16.

1 ignored every other measure and metric of the Company's financial condition. And even
2 if there is a financial crisis, according to RUCO, no relief should be granted because it is
3 the Company's own fault.¹¹⁹ Incredibly, RUCO also wants to postpone all rate relief for
4 what would likely amount to at least two years.¹²⁰ That RUCO believes FWWS can
5 survive another two years is mind-boggling given the evidence presented. It is apparent
6 that RUCO is more concerned about the precedent this case may set than helping
7 residential utility consumers by ensuring safe and reliable water and sewer utility service.

8 Staff's witness testified the sewer division had a loss in excess of \$2.7 million last
9 year, that the Company had a loss of nearly \$1 million.¹²¹ He also testified that that
10 "fault" was not an issue in an emergency rate case.¹²² Nevertheless, Staff remains fixated
11 on past decisions, including the Company's decision to undertake improvements to its
12 water system at the same time as the sewer renovation project was being designed.¹²³ But
13 no evidence was presented that the Company acted imprudently based on the information
14 available at the time. Instead, Staff, with the benefit of hindsight, is now arguing that the
15 Company shouldn't have started addressing its water division problems until it finished its
16 sewer renovation project. This argument, like the majority of the arguments made by
17 RUCO and Staff, relates to why the Company faces an emergency, not whether an
18 emergency currently exists or how to address it. Like RUCO, Staff's failure to
19 acknowledge the emergency FWWS faces and to provide a solution that squarely
20 addresses that emergency leaves the Commission without any recommended remedy
21 except the Company's requested relief.

22
23 ¹¹⁹ *E.g.*, Tr. at 1118-19.

24 ¹²⁰ Tr. at 1143-1146; Bourassa Rb. at 2-3.

25 ¹²¹ Exh. S-1.

26 ¹²² Tr. at 1232.

¹²³ Tr. at 550-556, 944-946.

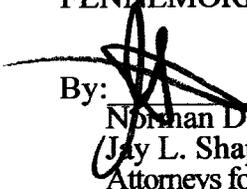
1 **V. CONCLUSION**

2 For the foregoing reasons, FWWS urges the Commission to grant its requested
3 emergency rate relief. The Company's dire financial condition, coupled with its
4 immediate need for cash flow to complete the sewer treatment plant upgrades, as ordered
5 by ADEQ, and to pay creditors (including Yuma County and the Yuma Mesa Irrigation
6 and Drainage District), satisfies the criteria set forth in the Attorney General Opinion.
7 Such relief is further supported by Commission decisions, including the 1999 decision
8 authorizing FWWS interim rate relief to complete its surface water treatment plant and the
9 2008 decision granting APS interim rate relief to maintain its credit rating.

10 The positions taken by Staff and RUCO are myopic at best. Pretending that the
11 financial difficulties FWWS currently faces will go away is not only inconsistent with the
12 authorities discussed above, it is bad public policy. Allowing a utility with more than
13 15,000 customers to fail will benefit no one – certainly not the utility's customers – and
14 will lead to a myriad of additional problems. Yet that is what Staff and RUCO are
15 effectively advocating - an ostrich-like approach to this utility's financial crisis. Their
16 positions must be rejected, and FWWS must be granted relief.

17 **RESPECTFULLY SUBMITTED** this 22nd day of June, 2009.

18 **FENNEMORE CRAIG, P.C.**

19
20 By: 

Norman D. James

Jay L. Shapiro

Attorneys for Far West Water & Sewer Company

21
22 **ORIGINAL** and 13 copies delivered
23 this 22nd day of June, 2009 to:

24 Docket Control
25 Arizona Corporation Commission
26 1200 West Washington Street
Phoenix, Arizona 85007

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COPY sent via e-mail and U.S. mail
this 22nd day of June, 2009, to:

Jane Rodda, Administrative Law Judge
Hearing Division
Arizona Corporation Commission
400 West Congress
Tucson, AZ 85701

COPY hand-delivered
this 22nd day of June, 2009 to:

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1110 W. Washington St., Suite 220
Phoenix, Arizona 85007

COPY mailed
this 22nd day of June, 2009 to:

Seth and Barbara Davis
2006 S. Arboleda Drive
Merced, CA 95341

By: *Maria San Jose*

Arizona Corporation Commission
BEFORE THE ARIZONA CORPORATION COMMISSION

DOCKETED

CARL J. KUNASEK
CHAIRMAN
JIM IRVIN
COMMISSIONER
WILLIAM A. MUNDELL
COMMISSIONER

N. JAMES

JUL 20 1999

JUL 26 1999

ACTION _____

DOCKETED BY	<i>MJ</i>
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IN THE MATTER OF THE APPLICATION OF
FAR WEST WATER & SEWER, INC., FOR A
RATE INCREASE.

DOCKET NO. WS-03478A-99-0144

DECISION NO. 61833

OPINION AND ORDER
(Interim Rates)

DATE OF HEARING: June 9, 1999
PLACE OF HEARING: Tucson, Arizona
PRESIDING OFFICER: Jane L. Rodda
APPEARANCES: Mr. Norman D. James, Fennemore Craig, on behalf of Applicant;
Mr. Kevin D. Quigley, Streich Lang, P.A., on behalf of Yuma Park Associates, Ltd., Intervenor;
Mr. Scott Wakefield, Chief Counsel, on behalf of Residential Utility Consumer Office, Intervenor; and
Mr. Robert Metli, Staff Attorney, Commission Legal Division, on behalf of the Utilities Division Staff.

BY THE COMMISSION:

On February 10, 1999, Far West Water & Sewer, Inc. ("Far West" "Applicant" or "Company") filed with the Arizona Corporation Commission ("Commission") an application to increase its water rates. On April 9, 1999, Far West filed an application for interim rates to provide Far West with adequate cash flow to obtain financing for the construction of a water treatment plant and related facilities to permit the use of Colorado River water. By Procedural Order dated April 16, 1999, a hearing on the interim increase was set for June 9, 1999, in Tucson, Arizona.¹

Pursuant to Procedural Orders dated April 13, 1999, May 26, 1999 and May 28, 1999, the Commission granted intervention to the Residential Utility Consumer Office ("RUCO"), to Yuma

¹ The hearing on Far West's permanent rate case is set to commence on December 9, 1999, in Yuma, Arizona.

1 Park Associates, Ltd. ("Yuma Park"), a commercial customer of Far West's, and to George T.
2 Broucek, President of the Mesa Del Sol Property Owners Association. In conformance with the
3 Procedural Orders dated May 17, 1999 and May 19, 1999, the Commission's Utilities Division Staff
4 ("Staff") and RUCO filed direct testimony regarding the interim rate increase on May 28, 1999, and
5 Far West filed rebuttal testimony on June 4, 1999. A hearing on the interim rate increase was held on
6 June 9, 1999 in Tucson, Arizona.

7 DISCUSSION

8 Background

9 Far West provides water service to more than 9,000 customers in an area immediately east of
10 the City of Yuma, Arizona. Historically, Far West's sole source of water has been groundwater from
11 wells within its certificated area. During Far West's last rate case (Decision No. 60437, September
12 29, 1997), a large number of Far West customers complained about the Company's service quality
13 and the quality of its water. The Company's groundwater contains a high level of total dissolved
14 solids ("TDS"), which, although within federal and state water quality standards, affected the taste
15 and caused scale deposits on plumbing fixtures and filters and problems with appliances. In Decision
16 No. 60437, the Commission ordered Far West to perform a study of its water quality problems,
17 addressing in particular, ways to efficiently and cost-effectively meet customer expectations for safe
18 and potable water.

19 The Company filed a report with the Commission's Utilities Division, as required in Decision
20 No. 60437, in which the Company's engineers and consultants discussed various alternatives. The
21 Company concluded that its best alternative to alleviate the TDS problem is to acquire a source of
22 Colorado River water and construct water treatment and delivery facilities. Consequently, to address
23 the TDS problem and to ensure a long-term supply, Far West initiated a program to substitute
24 Colorado River water for groundwater.

25 In June 1998, Far West entered into a contract with the Yuma Mesa Irrigation and Drainage
26 District ("District") under which Far West will purchase 5,000 acre-feet of Colorado River water
27 annually. The contract price for Colorado River water is \$75.00 per acre-foot, or \$375,000 annually.
28 This quantity of water will satisfy about 70 percent of Far West's current customer demand. Far

1 West intends to contract with the District for additional acre-feet in the next several years.

2 In conjunction with a finance request by Far West to finance the construction of the treatment
3 plant and delivery system, Commission Engineering Staff reviewed the Company's report and agreed
4 that the treatment plant and related facilities as proposed by the Company were its most reasonable
5 option for addressing the TDS problem. Staff recommended that the Company's finance request be
6 granted.

7 Construction Project

8 Far West has estimated that the new plant will cost \$6.0 million. The construction project
9 will nearly double the Company's gross utility plant in service. In Far West's last rate case, the
10 Commission determined that the Company had gross plant in service of \$6.4 million and an original
11 cost rate base ("OCRB") of \$2.9 million.

12 Far West commenced constructing the facilities in 1998, and by the time of the interim rate
13 hearing, a substantial portion of the facilities had already been completed, including a 3.0 million
14 gallon storage tank, 20-inch raw water transmission main, the raw water pump station and the
15 finished water pump station. Construction on the treatment plant itself had commenced and the
16 Company's president testified that Far West had already committed \$4.0 million to this project. Far
17 West expected the treatment facilities to be completed and in operation by October 1999.

18 In Decision No. 61713 (May 13, 1999), the Commission authorized Far West to borrow up to
19 \$5.0 million on a short-term basis as an interim loan from H&S Developers, an affiliate of Far West,
20 and \$6.0 million on a long-term basis to construct the Colorado River water treatment plant and
21 delivery system. The short-term debt bears an interest rate of prime plus 1.5 percent, or 9.25 percent
22 at the time of the hearing. Far West initially intended to obtain long-term financing from a
23 conventional lender, but also sought assistance from the Water Infrastructure Finance Authority of
24 Arizona ("WIFA"). In March 1999, WIFA adopted a resolution authorizing a binding commitment
25 to assist Far West with its construction project. At the time of the hearing, the precise form of
26 WIFA's financial assistance was unclear. WIFA will either make a direct loan in the amount of \$6.0
27 million or provide financial assistance in the form of a "linked deposit guarantee," under which funds
28 will be deposited with a conventional lender in order to reduce the interest rate that would otherwise

1 be payable by Far West. In either case, the interest rate for the long-term debt will be reduced to
2 approximately 75 percent of the prime lending. WIFA has conditioned its financial assistance on the
3 approval of rates and charges for services that are "sufficient to make principal repayments and
4 interest payments and generate net revenues coverage."

5 Requested Revenue Increase

6 In Far West's permanent rate application, the Company sought an increase of \$2.5 million, or
7 140 percent, over test year revenues. In its interim application, Far West is seeking a revenue
8 increase of \$1,258,630 (on an annualized basis). Based on its projected changes in operating
9 expenses associated with the new plant and the anticipated debt service requirements resulting from
10 the long-term debt, Far West projected negative net income of \$948,612, negative operating income
11 of \$520,941 and a negative cash flow of \$547,194 for the period June 1999 through May 2000, if
12 interim rates are not granted. The Company contended that the lack of operating income and positive
13 cash flow would result in debt service coverage of only 0.06, negative interest coverage of (1.22) and
14 a negative return on rate base of (4.8) percent. Far West argued that without interim rates, the
15 negative coverage ratios would prevent the Company from obtaining long-term debt financing and
16 Far West would have to either halt construction of the facilities or finance those facilities with equity
17 which would substantially increase the Company's cost of capital, and increase the accrual of a
18 substantial allowance for funds used during construction ("AFUDC") which would inflate Far West's
19 rate base in future.

20 Far West assumed that the interim rates would go into effect in August 1999 and remain in
21 effect until May 2000 when it is expected the permanent rates would go into effect. The actual
22 revenue increase produced by Far West's proposed interim rates would be \$1,015,213 over the ten
23 month period. Far West calculated this revenue increase would result in a debt service coverage of
24 1.78, an interest coverage of 1.12 and a positive net income of \$51,000, and a return on common
25 equity of approximately 1.0 percent.

26 Far West recognized that the magnitude of its interim request is substantial, nearly a 70
27 percent increase. Far West argued, however, that its existing rates are very low compared with other
28 water utilities. Far West noted that under its proposed interim rates the average monthly bill for a

1 5/8" x 3/4" meter would increase from \$12.73 to \$21.47. In addition to the Colorado River project,
2 Far West has made capital improvements of approximately \$2.0 million since its last rate case.

3 Criteria For Interim Rates

4 RUCO supported the Company's interim rate request, although it recommended lower interim
5 rates than those sought by the Company. RUCO based its recommendation on the criteria established
6 in Arizona Attorney General Opinion No. 71-17 (May 25, 1971) regarding when the Commission can
7 set interim rates. Attorney General Opinion No. 71-17 found that the Commission has jurisdiction to
8 grant interim rates to be effective until the Commission establishes permanent rates without having to
9 make a finding of fair value if the need for interim rates qualifies as an "emergency." Specifically,
10 the Attorney General's Opinion found an emergency exists "when sudden change brings hardship to
11 a company, when the company is insolvent, or when the condition of the company is such that its
12 ability to maintain service pending a formal rate determination is in serious doubt."

13 In formulating its recommendation, RUCO noted the precedent set in Arizona Public Service
14 Company ("APS") Decision No. 53909 (January 30, 1984) when the Commission issued emergency
15 rates for APS because of severe cash flow restraints associated with extensive construction projects.
16 At that time APS was engaged in an extensive construction program to build the Palo Verde nuclear
17 plants. Due to the large investment requirements for the nuclear plants and resultant debt issuances,
18 APS had negative cash flow indicators. Absent interim rate relief, APS's commercial paper rating
19 was in danger of being downgraded which would have increased its cost of debt and further eroded
20 APS's cash flow ratios. In Decision No. 53909, the Commission recognized the severe drain that a
21 massive construction project has on cash flow, and the resulting adverse effects on the financial
22 viability of the utility. Accordingly, the Commission found these conditions to constitute an
23 emergency that qualified for interim rates.

24 RUCO believed that the situation faced by APS in the 1984 Decision and by Far West
25 currently are similar in that they both involve proportionately large construction projects, large debt
26 issuances to finance the projects and a cash flow problem associated with the debt issuance during the
27 construction period. Consequently, RUCO concluded that Far West's situation meets the criteria for
28 emergency interim rates as set forth in Attorney General Opinion No. 71-17 and Decision No. 53909.

1 RUCO believed Far West's situation qualified as an "emergency" because the construction project is
2 very large relative to the current rate base; the debt necessary to finance the construction has a severe
3 impact on cash flow, and ultimately on the Company's continued viability; and the Company is
4 unable to service the debt with current rates. RUCO disagreed with Far West that the timing
5 differences that arise as a result of the lag between the plant construction period and the time when
6 the plant enters service and is included in rates constitutes an "emergency" justifying interim rates.
7 RUCO believed such "timing differences" were faced by all regulated utilities and alone do not
8 constitute an emergency.

9 RUCO also disagreed with the amount of the interim rate increase Far West requested
10 because in RUCO's opinion, the increase exceeded the amount necessary to address the emergency.
11 RUCO argued that under Attorney General Opinion 71-17, interim rates are reserved for emergencies
12 and are not used to compensate a utility for a mere inability to generate profits or pay dividends, and
13 consequently, the magnitude of Far West's request, which included a small profit margin, was more
14 than needed to address the emergency situation. RUCO calculated that an increase of \$837,817 (on
15 an annual basis) is necessary to address the emergency. This is the amount, RUCO argued, that the
16 Company would require to service the new debt and provide for increased operating costs associated
17 with the new treatment plant. To provide a margin of safety, RUCO's recommendation provided a
18 debt service coverage ratio of 1.5. Far West calculated that under RUCO's recommendation, the
19 Company would experience a net loss of \$215,828 during the expected interim period ending May
20 31, 2000.

21 Staff and Yuma Park opposed the interim rate increase because in their opinions, Far West
22 was not facing an "emergency" under the criteria of the Attorney General's Opinion. Staff testified
23 that historically Staff recommends interim rate increases in cases where an operating change has or
24 will create a hardship for the company, the company is insolvent, or it is doubtful that the company
25 can maintain service pending a rate determination. After review of the submitted income statements,
26 Staff determined that Far West's request for interim rates did not meet the criteria Staff historically
27 applies. Staff did not believe that the cash flow of the Company as of September 30, 1998, the test
28 year used in the permanent rate case, indicated an insolvent entity or an entity unable to provide

1 service to its customers. Even utilizing the Company's cash flow projections Staff did not believe
2 Far West was unable to provide service to its customers and remain solvent. Yuma Park did not
3 present witnesses of its own, but participated in the questioning of witnesses and agreed with Staff
4 that the current request did not meet the "emergency" criteria established in the Attorney General
5 Opinion as the Company was not insolvent or unable to continue providing service.

6 Analysis

7 Under the unique circumstances presented by this case, we concur with RUCO and the
8 Company that Far West is facing an "emergency" caused by severe cash flow shortfalls associated
9 with the financing of a substantial construction project. The Company's move to utilize Colorado
10 River water for a large portion of its supply needs represents a significant operating change. The
11 additional plant associated with the project will almost double the Company's gross utility plant in
12 service (based on its last rate case). Without the interim increase, Far West will not be able to obtain
13 debt financing for the project until permanent rates are in place. It is uncertain whether Far West
14 would be able to finance the project with equity in the event it cannot obtain debt financing, but we
15 note that even if it could command an equity infusion of such magnitude, equity funding will
16 substantially increase the Company's cost of capital and affect the ultimate rates customers will be
17 required to bear at some point in the future.

18 The Company has determined that acquiring a source of Colorado River water is necessary
19 for it to address water quality issues that have plagued the Company. We concurred with that
20 determination in Decision No. 61713. Consequently, the Company has engaged in a relatively large
21 project to acquire Colorado River water and to construct the facilities necessary to deliver the treated
22 water to its customers. Absent sufficient rates to cover debt service, including interest, principal and
23 reserve requirements, neither WIFA nor conventional financing will be available for the Colorado
24 River water project. Far West's current rates are not sufficient to meet WIFA's or a conventional
25 lender's lending requirements, and Far West has not been able to make interest or principal payments
26 on its existing short-term loan. The construction project is very large in proportion to the Company's
27 current rate base, and the substantial debt required to finance the construction of the project, along
28 with the increased operating expenses associated with the river water treatment will have a severe

1 negative impact on cash flow. This will damage the Company's credit worthiness and cause the
 2 Company hardship until permanent rates can be put in place. Based on the foregoing, we find Far
 3 West is facing an "emergency" under the criteria established in Attorney General Opinion 71-17.
 4 The interim rates we approve herein shall be subject to refund in the event they are not justified in the
 5 final determination of the permanent rate case.

6 We agree with RUCO that the interim rates should be designed to address the "emergency"
 7 situation. In this case, interim rates should provide sufficient cash flow to enable the Company to
 8 meet debt service requirements of WIFA and/or a conventional lender and should not provide a return
 9 on equity during the interim period. We accept RUCO's recommended revenue level and rate design
 10 because we agree with RUCO that in calculating cash flow requirements the same time period must
 11 be utilized for determining revenues and expected expenses. RUCO utilized a twelve month period
 12 in analyzing both sources and uses of cash. The Company appears to have utilized a ten month
 13 period for calculating revenue and a twelve month period for calculating debt service costs.

14 In general, we agree with the Company that an AFUDC component in rate base is reasonable.
 15 In balancing the Company's entitlement to recover costs during construction with the effect of the
 16 emergency rate increase on customers, we find that it is reasonable in this case to require that any
 17 AFUDC that may be approved in the permanent rate case shall be offset by the amount of revenues
 18 collected from the emergency rate increase.

19 * * * * *

20 Having considered the entire record herein and being fully advised in the premises, the
 21 Commission finds, concludes, and orders that:

22 **FINDINGS OF FACT**

23 1. On February 10, 1999, Far West filed with the Commission an application to increase
 24 its water rates. The hearing on Far West's application for permanent rates is set to commence on
 25 December 9, 1999, in Yuma, Arizona.

26 2. On April 9, 1999, Far West filed an application for the implementation of interim rates
 27 to provide the Company with adequate cash flow to obtain financing for the construction of a water
 28 treatment plant and related facilities to permit the use of Colorado River water to improve water

1 quality and to provide a long-term source of supply.

2 3. By Procedural Order dated April 16, 1999, a hearing on the interim increase was set
3 for June 9, 1999, in Tucson, Arizona.

4 4. Pursuant to Procedural Orders dated April 13, 1999, May 26, 1999 and May 28, 1999,
5 respectively, the Commission granted intervention to RUCO, to Yuma Park, a commercial customer
6 of Far West's and to George T. Broucek, President of the Mesa Del Sol Property Owners
7 Association.

8 5. In conformance with the Procedural Orders dated May 17, 1999 and May 19, 1999,
9 Staff and RUCO filed direct testimony regarding the interim rate increase on May 28, 1999, and Far
10 West filed rebuttal testimony on June 4, 1999.

11 6. A hearing on the interim rate increase was held on June 9, 1999, in Tucson, Arizona.

12 7. Far West, Staff and RUCO presented witnesses at the hearing and Yuma Park
13 participated in the examination of witnesses.

14 8. Following the hearing, Far West and RUCO filed a joint submission for the purpose of
15 explaining a dispute that developed during the hearing concerning the computation of Far West's
16 debt service coverage.

17 9. Far West provides water utility service to over 9,000 customers, many of whom are
18 seasonal.

19 10. Historically, groundwater has been Far West's sole source of water and has been
20 characterized by high concentrations of TDS. Far West's groundwater supply meets or exceeds
21 federal and state drinking water quality standards, but the high levels of TDS caused deposits of scale
22 on plumbing fixtures and filters, undesirable taste, and in certain cases, damage to plumbing and
23 appliances.

24 11. Far West's current rates and charges for water utility service were approved in
25 Decision No. 60437, as modified in Decision No. 60826 (April 13, 1998).

26 12. During Far West's last rate case, many customers complained about the appearance,
27 odor and taste of Far West's water and its corrosive effect on appliances.

28 13. In Decision No. 60826, the Commission ordered Far West to perform a study of its

1 water quality problems, addressing in particular, ways to efficiently and cost-effectively meet
2 customer expectations for safe and potable water.

3 14. The Company filed a report with the Commission's Utilities Division as required in
4 Decision No. 60437. The Company concluded that its best alternative to alleviate the TDS problem
5 is to acquire a source of Colorado River water.

6 15. Far West has entered into a contract with the District to purchase up to 5,000 acre-feet
7 of Colorado River water annually at a cost of \$75.00 per acre-foot (an annual cost of \$375,000).

8 16. In order to utilize the Colorado River water, Far West is constructing a water treatment
9 plant with a capacity of 4.0 million gallons per day, together with a 3.0 million gallon storage
10 reservoir, a six mile 20-inch raw water transmission main, raw water pumping station, finished water
11 pumping station and other transmission mains and improvements.

12 17. Far West estimates a cost of \$6.0 million for constructing the water treatment plant
13 and other facilities required to use Colorado River water.

14 18. In November 1998, Far West filed an application requesting authority to incur long-
15 term debt in the amount of \$6.0 million and to incur a short-term bridge loan in the amount of \$5.0
16 million to finance the construction of the facilities needed to utilize Colorado River water. Staff
17 investigated Far West's proposal to use Colorado River water in connection with analyzing the
18 Company's financing application, and concurred with the Company that the use of Colorado River
19 water is the best and most cost-effective option currently available for improving water quality.

20 19. In Decision No. 61713 the Commission approved Far West's request for authority to
21 incur long-term debt in the amount of \$6.0 million, at an interest rate not to exceed 8.0 percent per
22 annum, and to incur short-term debt in the amount of \$5.0 million in connection with constructing the
23 Colorado River water treatment plant and related facilities.

24 20. Far West commenced construction of the facilities in 1998, and as of the date of the
25 hearing, had completed a significant portion of the facilities, including the 20-inch raw water
26 transmission main, 3.0 million gallon storage tank, raw water pump station and turn-out on the
27 District canal, and finished water pump station. As of the date of the hearing, Far West had already
28 expended, or had committed to spend, approximately \$4.0 million in connection with the purchase of

1 materials, labor, engineering and design services and other activities related to the construction of the
2 facilities.

3 21. Far West anticipates completing the treatment plant and related facilities by early
4 October 1999.

5 22. Far West has applied for and obtained a binding commitment for financial assistance
6 from WIFA, under which WIFA will either loan funds directly to Far West or provide a "linked
7 deposit guarantee" to a conventional lender in order to reduce the interest rate for the loan.

8 23. WIFA's financial assistance is expected to reduce the interest rate that Far West must
9 pay in connection with the long-term debt to approximately 75 percent of the prime interest rate, or
10 about 6.0 percent.

11 24. WIFA has informed Far West that to obtain WIFA assistance, Far West must obtain
12 approval of rates and charges sufficient to make interest payments, principal repayments and satisfy
13 other requirements of WIFA and any conventional lender.

14 25. Far West's current rates and charges are not sufficient to generate sufficient cash flow
15 to make debt service payments on either its existing short-term note or its anticipated long-term
16 financing.

17 26. Far West requested approval of interim rates that would produce, on an annualized
18 basis, additional revenue of \$1,258,630, to become effective on August 1, 1999, and remain in effect
19 until the effective date of the rates established in the permanent rate case.

20 27. For the period June 1999 through May 2000, Far West projects that it will have a
21 negative cash flow of \$547,194 and negative operating income of \$520,941 without the interim rate
22 increase.

23 28. Without an interim rate increase, Far West's debt service coverage, interest coverage
24 and other negative financial indicators will undermine Far West's credit-worthiness and prevent Far
25 West from obtaining long-term debt financing for its Colorado River project on reasonable terms
26 prior to the establishment of permanent rates.

27 29. Far West had not been able to make interest or principal payments on its short-term
28 bridge loan from its affiliate H & S Developers. Interest continues to accrue on the short-term debt at

1 the rate of 9.25 percent.

2 30. The long-term debt financing will allow Far West to achieve a balanced capital
3 structure of approximately 50 percent equity and 50 percent debt, which will reduce the Company's
4 cost of capital.

5 31. RUCO testified that the proportionately large construction project, the large debt
6 financing required to fund the project and the resulting severe negative impact on Far West's cash
7 flow constituted an "emergency" under Arizona Attorney General Opinion 71-17. RUCO
8 recommended that the Commission grant Far West interim rates that would generate additional
9 revenue of \$837,817 on an annual basis.

10 32. Staff and intervenor Yuma Park did not believe that Far West's financial position
11 constituted an emergency and recommended against the Company's request for interim rates.

12 33. The proportionately large capital improvement project, the large amount of financing
13 required to fund the project and the severe cash flow shortfalls caused by the debt service and
14 increased operating costs will cause a hardship on Far West that will negatively impact its credit
15 worthiness and ability to provide quality water utility service until permanent rates can be put in
16 place, thus constituting an "emergency" under Arizona Attorney General Opinion 71-17.

17 34. It is reasonable to set interim rates at a level that will allow Far West to make interest
18 and principal payments and meet reserve requirements on the proposed long-term debt. Interim rate
19 relief should not include any sums to generate a positive operating income.

20 35. An interim increase in water revenues of \$837,817 (on an annual basis) is sufficient to
21 insure adequate cash flow, debt service and interest coverage to alleviate the emergency and to allow
22 Far West to proceed with its long-term financing and complete construction of the treatment plant
23 and other facilities needed to use Colorado River water.

24 **CONCLUSIONS OF LAW**

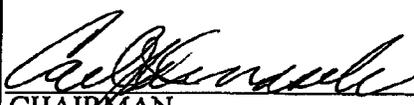
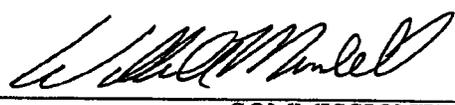
25 1. Far West is a public service corporation within the meaning of Article XV of the
26 Arizona Constitution and A.R.S. sections 40-250 and 40-251.

27 2. The Commission has jurisdiction over Far West and of the subject matter of the
28 application.

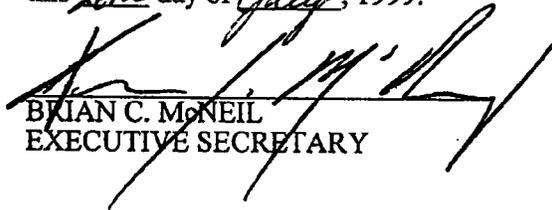
1 IT IS FURTHER ORDERED that any AFUDC that may be approved in the permanent rate
2 case shall be offset by the amount of revenues collected from the emergency rate increase approved
3 herein.

4 IT IS FURTHER ORDERED that this Decision shall become effective immediately.

5 BY ORDER OF THE ARIZONA CORPORATION COMMISSION.

6
7   
8 CHAIRMAN COMMISSIONER COMMISSIONER

9
10 IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive
11 Secretary of the Arizona Corporation Commission, have
12 hereunto set my hand and caused the official seal of the
13 Commission to be affixed at the Capitol, in the City of Phoenix,
14 this 20th day of July, 1999.

15 
16 BRIAN C. McNEIL
17 EXECUTIVE SECRETARY

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1 SERVICE LIST FOR: FAR WEST WATER & SEWER, INC.
2 DOCKET NO. WS-03478A-99-0144
3 Brent H. Weidman, President
4 FAR WEST WATER AND SEWER, INC.
5 12486 Foothills Boulevard
6 Yuma, Arizona 85367
7 Norman D. James
8 Jay L. Shapiro
9 FENNEMORE CRAIG
10 3003 N. Central Avenue
11 Suite 2600
12 Phoenix, Arizona 85012-2913
13 Scott S. Wakefield, Chief Counsel
14 RESIDENTIAL UTILITY CONSUMER OFFICE
15 2828 North Central Avenue, Suite 1200
16 Phoenix, Arizona 85004
17 Don P. Martin
18 Kevin D. Quigley
19 STREICH LANG, P.A.
20 Two North Central Avenue
21 Phoenix, Arizona 85004-2391
22 George T. Broucek, President
23 MESA DEL SOL PROPERTY OWNERS ASSOCIATION
24 11881 Fortuna Road #209
25 Yuma, AZ 85367-7686
26 Paul Bullis, Chief Counsel
27 Legal Division
28 ARIZONA CORPORATION COMMISSION
1200 W. Washington Street
Phoenix, Arizona 85007
Director of Utilities
ARIZONA CORPORATION COMMISSION
1200 W. Washington Street
Phoenix, Arizona 85007

EXHIBIT A

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LINE NO.	METER SIZE	
MONTHLY MINIMUMS		
1	5/8 x 3/4 INCH	9.50
2	3/4 INCH	14.25
3	1 INCH	23.75
4	1.5 INCH	47.50
5	2 INCH	76.00
6	3 INCH	152.00
7	4 INCH	237.50
8	6 INCH	475.00
9	FIRE HYDRANTS (CONSTRUCTION)	152.00
10	GALLONS INCLUDED IN MINIMUM	1,000
11	COMMODITY RATES - 1,000 GALS	\$1.042