

# Ballard A/C & Heating, LLC

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2009 MAY 19 P 4:40

AZ CORP COMMISSION  
DOCKET CONTROL

DATE: May 12, 2009

Arizona Corporation Commission

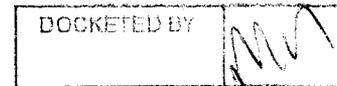
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TO: The Arizona Corporation Commission/Docket Control

MAY 19 2009

RE: Decision NO. 70960

Docket E-01345A-07-0712



Dear Commissioners,

I am an H.V.A.C. contractor licensed in the state of Arizona for the past 25 years and am in good standing with the Registrar of Contractors and BBB. We are bonded, properly insured, a Carrier Factory Authorized Dealer and my service technicians are NATE certified.

Upon learning of the newly revised rebate program (see above referenced) offered by APS and SRP to their electric consumers purchasing new replacement cooling and heating equipment, I have been informed by APS and SRP that I have to NOW become a member of the Electric League of Arizona and the Arizona Heat Pump Council in order to offer the rebate program to my customers.

Becoming a member of the Electric League and the Heat Pump Council requires a large monetary fee along with fees charged for training classes. To join these organizations my estimated cost would be approximately \$2000.00 including classes EACH year. In today's economic times this is extremely expensive for my small H.V.A.C. business just so I can offer my customers the APS and SRP rebates when selling and installing new replacement equipment. Which was something I was able to offer in the past years when they were available.

During a meeting at Sigler, Inc., Mr. Jim Holbrook of APS more or less indicated that not becoming a member of these two organizations would brand our Company as a company doing substandard work. I highly resent this implication as we have never had any complaints against us in all the years with either the Registrar of Contractors or the Better Business Bureau. We pride ourselves in taking excellent care of our customers whenever a problem arises.

The intent, it appears, of APS and SRP is to have a preferential H.V.A.C. contractor membership through the Electric League and the Heat Pump Council with the membership obtaining work by offering APS and SRP rebates to homeowners with APS (not sure about SRP) giving a financial kickback to the contractor and drive non-members out of business. This seems highly unethical.

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Arizona Corporation Commission/Docket Control

I am requesting an immediate STAY and HOLD on the above listed Decision and Dockets until further examination of the impact of this situation is reviewed.

I await your decision and reply.

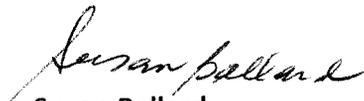
Cordially,

BALLARD A/C & HEATING, LLC

A handwritten signature in black ink, appearing to read "Ronald I. Ballard". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Ronald I. Ballard

President

A handwritten signature in black ink, appearing to read "Susan Ballard". The signature is cursive and somewhat stylized, with a large initial "S".

Susan Ballard

Vice President