

ORIGINAL NEW APPLICATION



0000088425

RECEIVED

2008 AUG 29 P 4: 20

AZ CORP COMMISSION
DOCKET CONTROL

1 FENNEMORE CRAIG, P.C.
2 Norman D. James (No. 006901)
3 Jay L. Shapiro (No. 014650)
4 3003 North Central Avenue
5 Suite 2600
6 Phoenix, Arizona 85012
7 Telephone (602)916-5000
8 Attorneys for Far West Water
9 & Sewer Company

WS-03478A-08-0454

BEFORE THE ARIZONA CORPORATION COMMISSION

9 IN THE MATTER OF THE
10 APPLICATION OF FAR WEST WATER
11 & SEWER COMPANY, AN ARIZONA
12 CORPORATION, FOR A
13 DETERMINATION OF THE FAIR
14 VALUE OF ITS SEWER UTILITY
15 PLANT AND PROPERTY AND FOR
16 INCREASES IN ITS RATES AND
17 CHARGES FOR SEWER UTILITY
18 SERVICE BASED THEREON.

DOCKET NO: WS-03478A-08-_____

APPLICATION

Arizona Corporation Commission

DOCKETED

AUG 29 2008

DOCKETED BY

nr

15 Far West Water and Sewer Company, an Arizona public service corporation
16 (hereinafter "Far West Sewer" or "the Company"), hereby applies for an order
17 establishing the fair value of its plant and property used for the provision of public sewer
18 utility service and, based on such finding, approving permanent rates and charges for
19 sewer utility service designed to produce a fair return thereon. In support thereof, Far
20 West Sewer states as follows:

21 1. Far West Sewer is a public service corporation engaged in providing
22 wastewater utility services in portions of Yuma County, Arizona, pursuant to a Certificate
23 of Convenience and Necessity, which was transferred to the Company by order of the
24 Commission on April 8, 1998. Decision No. 60799 (April 8, 1998). During the test year
25 used in this application, the Company provided sewer utility service to approximately
26 7,200 customers.

1 system in order to ensure safe and reliable utility service to its customers. These increases
2 since the test year in the prior rate proceeding have caused the revenues produced by the
3 current rates and charges for sewer utility service to become inadequate to meet operating
4 expenses and provide a reasonable rate of return. Therefore, the Company requests that
5 certain adjustments to its rates and charges for such utility service be approved by the
6 Commission so that the Company may recover its operating expenses and earn a just and
7 reasonable rate of return on the fair value of its property.

8 7. Filed concurrently in support of this Application are the direct testimonies of
9 Gary M. Lee and Thomas J. Bourassa. Mr. Lee's testimony discusses the more than
10 \$20 million of improvements to Far West Sewer's wastewater collection and treatment
11 system that have been and are being constructed since the end of the last test year. As
12 explained by Mr. Lee, these improvements are necessary for the Company to provide safe
13 and reliable sewer utility service to its existing customers and over a 5-year planning
14 horizon. Mr. Bourassa's testimonies are contained in two separately bound volumes (rate
15 base/income statement/rate design and cost of capital) filed with the Application.
16 Attached to Mr. Bourassa's testimonies are the schedules required pursuant to A.A.C.
17 R14-2-103 for rate applications by Class "A" utilities, with the exception of the schedules
18 labeled "G" (cost of service analysis). "G" Schedules are omitted because Far West
19 Sewer (1) is not in a segment of the utility industry that recognizes cost of service studies
20 as important tools for rate design and (2) the costs of providing sewer utility service are
21 not likely to vary significantly from one segment of customers to another. *See* A.A.C.
22 R14-2-103(B)(1)(G). As a consequence, a cost of service study is not required.

23 8. The test year utilized by the Company in connection with the preparation of
24 such schedules is the 12-month period that ended December 31, 2007. The Company
25 requests that the Commission utilize such test year in connection with this Application,
26 with appropriate adjustments for utility plant that has been completed and placed in

1 service to serve existing customers after the test year in order to obtain a normal or more
2 realistic relationship between revenues, expenses and rate base during the period in which
3 the rates established in this proceeding are in effect.

4 9. During the test year, the Company's adjusted gross revenues were
5 \$2,139,964 from wastewater utility service. The adjusted operating income from
6 wastewater service was \$859,617. The adjusted original and fair value rate base was
7 \$23,415,596. Thus, the rate of return on the Company's wastewater operations during the
8 test year was -3.67 percent. This is clearly inadequate to allow the Company to obtain
9 debt, pay a reasonable dividend to its stockholders, maintain a sound credit rating, and/or
10 enable Far West Sewer to attract additional capital on reasonable and acceptable terms in
11 order to continue the investment in utility plant necessary to adequately serve customers.

12 10. The Company is requesting an increase in revenues equal to \$4,595,748, an
13 increase of 214.8 percent, for a total annual revenue requirement of \$6,735,712. The
14 adjustments to the Company's rates and charges that are proposed herein, when fully
15 implemented, will produce a rate of return on the fair value rate base equal to 8.38 percent
16 from wastewater operations. However, the Company is willing to accept a three-year
17 phase-in of its proposed rate increases in order to smooth out the impact of the significant
18 increases needed to provide Far West Sewer's recovery of its operating expenses and an
19 opportunity to earn a reasonable return on the fair value of its plant. The Company's
20 proposed phase-in is without recovery of lost revenues, but is expressly based on the
21 Commission's approval of the requested rate increases without material change, including
22 the requested inclusion of post test year plant. Far West Sewer reserves the right to
23 request that its rates not be phased in the event the Commission does not approve
24 sufficient relief.

25 11. In Phase One, residential customers would pay \$54.38 per month, an
26 increase of \$32.63. Commercial customers would pay \$108.75 per month. The charge at

1 Recreational Vehicle Parks per space will be \$13.60. The Phase One increase is roughly
2 150% over present rates. In Phase Two, residential customers would pay \$64.16 per
3 month, while commercial customers would pay \$128.33 per month. The charge at
4 Recreational Vehicle Parks per space will be \$16.05. This would bring the increase up to
5 195% over present rates. In the third and final phase, residential customers would pay
6 \$74.32 per month, while commercial customers would pay \$148.64 per month. The
7 charge at Recreational Vehicle Parks per space will be \$18.59. At Phase Three, the
8 increased revenues would represent an increase of 241.76% over present rates. The
9 Company is also requesting a reduction in the effluent rate to \$0.20 per 1,000 gallons, or
10 \$65.17 per acre foot.

11 12. In Decision 69335, the Commission set forth a number of compliance
12 requirements. The Company has complied with each of these conditions as reflected in
13 the compliance matrix attached to this Application as Exhibit **Far West 1**.

14 WHEREFORE, Far West Sewer requests the following relief:

15 A. That the Commission, upon proper notice and at the earliest possible time,
16 conduct a hearing in accordance with A.R.S. § 40-251 and determine the fair value of the
17 Company's sewer utility plant and property devoted to providing wastewater utility
18 service;

19 B. Based upon such determination, that the Commission approve permanent
20 adjustments to the rates and charges for sewer utility service provided by Far West Sewer,
21 as proposed by the Company herein, or approve such other rates and charges as will
22 provide for the recovery of operating expenses and produce a just and reasonable rate of
23 return on the fair value of the Company's sewer utility plant and property; and

24 C. That the Commission authorize such other and further relief as may be
25 appropriate to ensure that Far West Sewer has an opportunity to earn a just and reasonable
26 return on the fair value of its sewer utility plant and property and as may otherwise be

1 2. The Company also provides water utility services pursuant to a CC&N
2 issued by the Commission. Rates and charges for water utility service were set by the
3 Commission in Decision No. 60826 (April 1998) and are not at issue in this application.

4 3. Far West Sewer's offices are located at 13157 E. 44th Street, Yuma, Arizona
5 85367 and its telephone number is 928-342-1238. The Company's primary management
6 contact is Mr. Andrew J. Capestro.

7 4. The persons responsible for overseeing and directing the conduct of this rate
8 application are Mr. Capestro and the Company's rate case consultant, Mr. Thomas
9 Bourassa. Mr. Capestro's mailing address is 12486 Foothills Blvd., Yuma, AZ 85367
10 and his telephone number is (928) 342-3344; his telecopier number is (928) 342-1242 and
11 his e-mail address is acapestro@aol.com. Mr. Bourassa's mailing address is 139 W.
12 Wood Drive, Phoenix, Arizona 85029 and his telephone number is (602) 246-7150; his
13 telecopier number is (602) 246-1040 and his e-mail address is tjb114@cox.net. **All
14 discovery, data requests and other requests for information concerning this
15 Application should be directed to Mr. Capestro, including copies by e-mail, and to
16 Mr. Bourassa, with an e-mail copy to Norman James and Jay Shapiro, counsel for
17 the Company, at njames@fclaw.com and jshapiro@fclaw.com.**

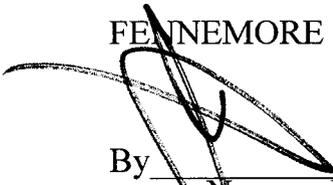
18 5. In this Application, Far West Sewer seeks a determination of the current, fair
19 value of its property devoted to public service and approval of permanent adjustments to
20 its rates and charges for utility service based thereon. Far West's current rates were
21 approved in Decision 69335 (February 20, 2007) and became effective on March 1, 2007.

22 6. Far West Sewer maintains that revenues from its sewer utility operations are
23 presently inadequate to provide the Company a fair rate of return on the fair value of its
24 sewer utility plant and property devoted to public service. The Company's costs of
25 providing service as well as its rate base have increased substantially since the previous
26 rate proceeding, and the Company is continuing to add utility plant to its wastewater

1 required under Arizona law.

2 RESPECTFULLY SUBMITTED this 29th day of August, 2008.

3 FENNEMORE CRAIG, P.C.

4 
5 By _____

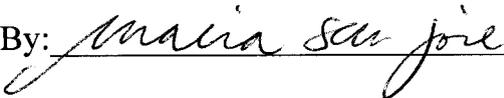
6 Norman D. James
7 Jay L. Shapiro
8 3003 North Central Avenue
9 Suite 2600
Phoenix, Arizona 85012
Attorneys for Far West Water and Sewer
Company

10 **ORIGINAL** and thirteen (13) copies of the
11 foregoing, together with the separately bound
12 direct testimony and schedules supporting
this application, were delivered
this 29th day of August, 2008 to:

13 Docket Control
14 Arizona Corporation Commission
15 1200 W. Washington St.
Phoenix, AZ 85007

16 Janice Alward
17 Chief Legal Counsel
Legal Department
18 Arizona Corporation Commission
1200 W. Washington St.
Phoenix, AZ 85007

19 Gordon Fox
20 Finance, Rates and Accounting
Arizona Corporation Commission
21 1200 W. Washington St.
Phoenix, AZ 85007

22
23 By: 
24

25
26 2101322.2

Far West Water and Sewer Company

Exhibit 1

FAR WEST WATER & SEWER, INC.

LIST OF COMPLIANCE ITEMS PURSUANT TO ACC DECISION NO. 69335 (FEBRUARY 20, 2007)

ITEM NO.	COMPLIANCE ITEM & DUE DATE IF APPLICABLE	TITLE/DESCRIPTION OF COMPANY FILING	DOCKET DATE
1.	File with the Commission on or before February 28, 2007 revised schedules of rates and charges.	Notice of Filing Tariff (revised schedule of rates and charges)	03/02/2007
2.	Notify affected customers of the revised schedules of rates and charges by means of an insert in its next regularly scheduled billing in a form and manner acceptable to Commission Staff.	Notice of Filing (notice to customers regarding revised schedules of rates and charges; and proof of mailing)	05/07/2007
3.	Each January and July file with Docket Control a report covering the previous six months that contains: 1) the name and grade of each operator; 2) the type of training offered to Far West employees; 3) the name of each employee attending the trainings; and 4) the number and type of OSHA reportable violations, if any.	Report for January 1, 2007 through June 30, 2007 regarding name and grade level of operators; listing of training topics offered to employees, dates, and attendance; and affirming no reportable OSHA violations	07/20/2007
Report for July 1, 2007 through December 31, 2007 regarding name and grade level of operators; listing of training topics offered to employees, dates, and attendance; and affirming no reportable OSHA violations		01/17/2008	
Notice of Filing Report of Grade Levels, Training and Reportable Violations January 1, 2008 through June 30, 2008		07/08/2008	
4.	Review with ADOSH a fire incident that occurred on May 15, 2006 at the Palm Shadows Treatment Facility.	Notice of Filing Proof of ADOSH Consultation Re: Palm Shadows Fire	08/28/2008
5.	On an annual basis, on the anniversary date of the Order, for a period of three years, file with Docket Control certification from ADOSH that Far West has availed itself of ADOSH consultation services and that Far West operators, agents and employees, including employees and agents of contractors or subcontractors operating or constructing Far West's wastewater facilities, have taken appropriate training.	Notice of Filing Proof of ADOSH Consultation (regarding January 16, 2008 onsite consultation)	05/19/2008
Notice of Filing Proof of OSHA Approved Training (training records for Far West employees and subcontractors February 2007 through May 2008)		05/23/2008	

FAR WEST WATER & SEWER, INC.

**LIST OF COMPLIANCE ITEMS PURSUANT TO
ACC DECISION NO. 69335 (FEBRUARY 20, 2007)**

ITEM NO.	COMPLIANCE ITEM & DUE DATE IF APPLICABLE	TITLE/DESCRIPTION OF COMPANY FILING	DOCKET DATE
6.	Every six months, from the effective date of the Order until Far West's next rate case, file with Docket Control a report detailing all odor complaints received.	<p>Letter to Utilities Division from Andrew J. Capestro regarding odor issues and enclosing phone log of odor complaints for February 2007 through August 2007</p> <hr/> <p>Letter to Utilities Division from Andrew J. Capestro regarding odor issues and enclosing phone log of odor complaints for August 2007 through February 2008</p> <hr/> <p>Odor report was provided to ACC on 08/22/2008.</p>	<p>08/21/2007</p> <hr/> <p>02/20/2008</p>
7.	Attempt to identify damages from contractors whose failure to meet contractual obligations led to Far West's ADEQ violations, and document those attempts.	<p>Complaint filed by Far West against contractor Clear Solutions Enviroengineering, Inc. in Yuma County Superior Court, Division 3, on May 24, 2007 (Case No. S1400CV0200-700615) regarding breach of contract, negligence and misrepresentation to determine damages. This litigation is ongoing.</p> <p>Notice of Filing File Stamped Copy of Complaint Against Clear Solutions Enviroengineering, Inc Kent Marley and Nadia Adias</p>	<p>N/A</p> <hr/> <p>08/28/2008</p>
8.	Document wastewater plant retrofit costs separately from expansion costs to be accounted for in next rate case proceeding.	<p>Webster defines "retrofit" as "furnishing with new parts or equipment." Far West has not "retrofitted" any of its plant or facilities as a result of any prior inadequacies in such facilities. Rather, Far West is upgrading and expanding its wastewater collection and treatment system utilizing its existing infrastructure as the starting point. Only those items shown as "retired" in the Company's B schedules were retired or otherwise removed from service.</p> <p><i>See also</i> Testimony of Gary M. Lee at p. X.</p>	

FAR WEST WATER & SEWER, INC.

**LIST OF COMPLIANCE ITEMS PURSUANT TO
ACC DECISION NO. 69335 (FEBRUARY 20, 2007)**

ITEM NO.	COMPLIANCE ITEM & DUE DATE IF APPLICABLE	TITLE/DESCRIPTION OF COMPANY FILING	DOCKET DATE
9.	File with the Utilities Division as part of Far West's Utility Annual Report an affidavit attesting that the Company is current in paying its property taxes in Arizona.	<i>See Annual Report</i>	08/25/2008
10.	File a rate case no later than April 30, 2008.	Deadline extended to July 31, 2008 per March 25, 2008 Procedural Order. Deadline extended to 08/29/2008 per August 26, 2008 Procedural Order. <i>See August 29, 2008 filing</i>	

2097196.2/32116.017

Lee

Direct Testimony

1 FENNEMORE CRAIG, P.C.
Norman D. James
2 Jay L. Shapiro
3003 N. Central Ave.
3 Suite 2600
Phoenix, Arizona 85012
4 Attorneys for Far West Water and Sewer Company

5

6

7

8

BEFORE THE ARIZONA CORPORATION COMMISSION

9

10 IN THE MATTER OF THE APPLICATION
OF FAR WEST WATER AND SEWER
11 COMPANY, AN ARIZONA
CORPORATION, FOR A
12 DETERMINATION OF THE FAIR VALUE
OF ITS UTILITY PLANT AND PROPERTY
13 AND FOR INCREASES IN ITS RATES
AND CHARGES FOR SEWER UTILITY
14 SERVICE BASED THEREON.

DOCKET NO: WS-03478A-08-_____

15

16

17

18

DIRECT TESTIMONY OF

19

GARY M. LEE

20

21

22

23

24

25

26

1 **Q. PLEASE STATE YOUR NAME, PLACE OF EMPLOYMENT, AND JOB**
2 **TITLE.**

3 A. My name is Gary M. Lee. My place of employment is Universal Asset
4 Management. Currently, I hold the following titles—President, Chief Executive
5 Officer, and Project Manager.

6 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?**

7 A. I am testifying on behalf of the applicant, Far West Water & Sewer Company,
8 Sewer Division (hereinafter “Far West Sewer” or “the Company”).

9 **Q. HOW MANY YEARS HAVE YOU BEEN WORKING WITH WATER AND**
10 **WASTEWATER UTILITY SYSTEMS?**

11 A. I have over 37 years experience in planning, financing, and implementation of
12 wastewater and water projects. My Resume is attached hereto as Exhibit Lee
13 DT 1.

14 **Q. WHAT IS YOUR EDUCATIONAL BACKGROUND?**

15 I graduated from the University of Missouri-Rolla with a Bachelor of Science and
16 Masters of Science in Civil Engineering.

17 **Q. DO YOU HOLD ANY CERTIFICATIONS?**

18 A. I am licensed as a Professional Engineer (P.E.).

19 **Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?**

20 A. Since the last rate case was completed, Far West Sewer has added or is in the final
21 stages of adding millions of dollars of sewer utility infrastructure to upgrade its
22 wastewater collection and treatment facilities. The purpose of my testimony in this
23 rate case is to describe these infrastructure improvements.

24 **Q. HOW IS YOUR DIRECT TESTIMONY ORGANIZED?**

25 A. My direct testimony is primarily contained in my Engineering Report, which report
26 is attached to my direct testimony as Exhibit Lee DT 2.

1 **Q. WHY WAS IT NECESSARY FOR FAR WEST SEWER TO UPGRADE ITS**
2 **SEWER UTILITY INFRASTRUCTURE?**

3 A. The Company experienced substantial growth in the late 1990's and first several
4 years of this decade. The Company's sewer facilities were simply unable to keep
5 up with this growth and the increasing demand for higher quality wastewater
6 effluent. As a consequence, Far West Sewer received a number of notices of
7 violation from ADEQ, and entered into two Consent Orders. The upgrades and
8 expansions we have planned and constructed or are constructing are intended to
9 bring Far West Sewer's entire wastewater collection and treatment system into
10 compliance with the Consent Order and all applicable laws. These improvements
11 are also necessary for the Company to adequately service its existing customers
12 and plan for new connections over a reasonable planning horizon of roughly 5
13 years.

14 **Q. WILL THE COMPANY'S FACILITIES LOOK SUBSTANTIALLY**
15 **DIFFERENT WHEN THE IMPROVEMENTS ARE DONE?**

16 A. To an extent, yes. Far West's seven wastewater treatment plants are being
17 consolidated into four wastewater treatment plants. Consolidation of the number of
18 wastewater treatment plants will assist in managing the utility. Additionally,
19 improvements to collection systems, improvements to the wastewater treatment
20 plant process and an odor control program are being implemented. Process
21 improvements will yield a much improved effluent quality and enhance Far
22 West's' ability to expand reuse plans.

23 **Q. DOES THAT MEAN THAT EXISTING INFRASTRUCTURE HAS BEEN**
24 **REPLACED OR RETROFITTED?**

25 A. No, although there were problems with the existing wastewater treatment plants,
26 this project was designed and engineered to make use of the existing equipment

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

and facilities and did not require equipment to be retrofitted. This actually allowed us to reduce the overall cost of the upgrade and expansion project.

Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

A. Yes, it does.

2070502.2

Gary D. Lee Direct Testimony

Exhibit 1

Gary M. Lee, P.E.

POSITION

President/CEO

PROFESSIONAL QUALIFICATIONS

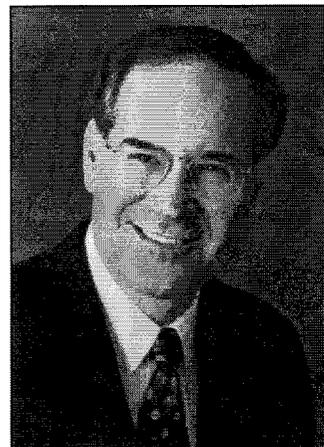
MS/Civil Engineering/University of Missouri-Rolla

BS/Civil Engineering/University of Missouri-Rolla

Professional Engineer: Missouri, Arkansas, Oklahoma, Kansas, Colorado, Nebraska, Montana, Arizona, Hawaii and Virginia

BACKGROUND

Over 37 years experience in planning, financing and implementation of wastewater and water projects.



EXPERIENCE

I currently serve as President and Chief Executive Officer for Universal Asset Management. I have broad experience in the planning, financing and implementation of public works projects. My experience includes:

Financing – Liaison experience in developing financial strategies to facilitate funding relationships between local and state/federal programs. I am knowledgeable in municipal and governmental financing alternatives including municipal bonding and privatization.

Technical – My experience has involved a wide range of civil/environmental projects that include feasibility studies, plans, specifications, construction supervision, expert testimony, project management and project development.

Coalition Building – I have in-depth experience in the design and execution of public awareness and participation programs including the development of multi-participant alliance coalitions that are often critical to the success and acceptance of public works projects.

Industry Leadership – Origination of the insurance-backed warranty/service contract as it applied to the water and wastewater systems and equipment market. This innovative approach to extending the useful life of critical infrastructure equipment was developed through a strategic alliance with Zurich Insurance Company, one of the world's leading insurers.

Following are a few of my recent projects:

Septic Tanks Conversion Project – Kansas City, MO – Principal-in-charge of Kansas City, Missouri Public Works Department's \$30 million sewer collection system improvement project to bring collection facilities into unsewered areas of the City. Our firm provided consultation on implementation program design, environmental reviews and funding to allow the City to utilize low-interest State Revolving Fund program monies.

Septic Tank Conversion Project – St. Charles, MO – Our firm is providing a full-range of consulting services to assist in the planning, development and implementation of a program to begin the elimination of nearly 6,000 failed septic systems throughout this rapidly developing suburban community. Our services have included the development of a unique outreach program and negotiation of an intergovernmental between the County government and the regional wastewater authority.

Gary M. Lee, P.E.

Septic Tank Conversion Project – Laie, Oahu, Hawaii – Our firm is provided a full-range of consulting services to assist in the planning, development and implementation of a program to begin the elimination of nearly 1,000 failed septic systems throughout this rapidly developing suburban community.

Tri-County Regional Water Authority – Jackson, Cass, Bates Counties, MO – I served as Principal-in-Charge for this \$13 million multi-jurisdictional water supply and transmission project. It included the planning, design and construction administration of a 2.5 mgd water treatment plant, 80 miles of transmission main, and 3-1,000 gpm wells. The final project provides a stable, safe and cost effective solution to the potable water problems of 9 separate water utilities in 3 west-central Missouri counties. This project included the creation of a unique not-for-profit alliance structure to facilitate the tax exempt financing of the project.

Duckett Creek Sanitary District – St. Charles County, MO – The master planning and implementation of this \$36 million project, which included an extensive public election campaign effort, a new 5 million gallon per day treatment facility and a major expansion of the collection system, was completed on an accelerated schedule to prevent the possibility of a building moratorium. Construction of these facilities was completed on schedule and \$1.5 million under budget.

Platte County Regional Sewer District – Platte County, MO – Principal-in-Charge for this \$7 million wastewater collection and treatment project in Platte County, Missouri. It was developed to solve the problems of several existing independent sewer systems and allow the elimination of the area's failing septic systems. The facility planning and design of the collection system expansion and one million gallon per day treatment facility were completed on an accelerated schedule to meet the requirements of the State Revolving Fund.

Far West Water and Sewer Inc, Yuma, Arizona – Principal-in-Charge overseeing the development of three wastewater treatment plant design, five wastewater pump station upgrades, and a system wide odor control program. This project was also expended to include the design of low pressure sewer systems for two new subdivisions.

La Canada Flintridge, CA – Principal-in-charge for the conceptual layout, hydraulic analysis, cost estimating, and comparative evaluation of various alternative sewer collection system alternatives for this community of approximately 1800 properties. The preferred alternative was estimated to save the City over \$40 million in capital costs compared to conventional gravity sewers.

Wastewater Collection & Treatment Facilities – Pleasant Hill, MO – Principal-in-Charge for planning, design, and construction of a new 0.75-mgd wastewater treatment plant and associated interceptor facilities to serve the growth areas of the community.

Wastewater Collection & Treatment Facility – Peculiar, MO – Principal-in-Charge of planning, design, and construction of treatment plant, pump station, interceptor, and collection facilities designed to relieve capacity restrictions and operational problems, and to provide service to areas of the community on septic systems in this rapidly growing suburban area.

International Projects – I have broad experience in providing civil/environmental consulting services outside the U.S., including:

Brazil, S.A. – I served as project engineer in the development of an integrated rural potable water system for remote areas along the Amazon River in the State of Para, Brazil, S.A.

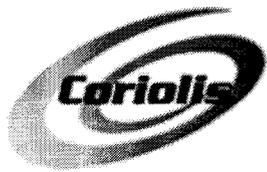
Guatemala, S.A. and Panama City, Panama, C.A. - I was principal engineer for the development of tariff analysis and restructuring of management systems for the water utilities in Guatemala City, Guatemala, S.A. and Panama City, Panama, C.A. The projects included development of new management systems and analysis of water rates and tariffs.

Gary M. Lee, P.E.

Mexico City, Mexico – I was project coordinator for the U.S. State Department Office of Foreign Disaster Assistance during the aftermath of the Mexico City earthquake. The project involved damage assessment to the City's water system and development and management of emergency response to the disruption of water service to over 9 million Mexico City residents.

Gary D. Lee Direct Testimony

Exhibit 2



Update of Engineering Report Wastewater System Improvements



FAR WEST WATER & SEWER, INC.

August 2008

Update of Engineering Report
Wastewater System Improvements
Dated April 2006
Far West Water & Sewer, Inc.
Yuma, Arizona
Updated August 2008

Table of Contents

UPDATE OF THE ENGINEERING REPORT DATED APRIL 2006	3
1.0 FINDINGS.....	3
2.0 WASTEWATER PROJECTIONS.....	3
3.0 EXISTING FACILITIES	3
4.0 EFFLUENT LIMITATIONS	4
5.0 RECOMMENDED IMPROVEMENTS	4
6.0 PROJECT PROGRESS	5
7.0 CAPITAL COSTS	6

APPENDICES

- A. SEWER SYSTEM SERVICE AREAS – AFTER IMPROVEMENTS
- B. PERMITTED CAPACITY EXHIBIT & SUMMARY
- C. CONSTRUCTION PROGRESS CONSTRUCTION SCHEDULE
- D. IMPROVEMENT PROJECT BUDGETS
- E. WWTP SITE PLANS

UPDATE OF THE ENGINEERING REPORT DATED APRIL 2006

1.0 FINDINGS

The Far West Water & Sewer, Inc. utility ("FWWS" or "Utility") authorized the completion of the engineering report dated April 2006 to develop a comprehensive improvement plan for their wastewater collection and treatment systems. This update report is intended to provide a status as to the progress of the improvements recommended in the original engineering report. The original engineering report included an evaluation of various issues facing the Utility and a recommended action plan to address such issues. The recommended action plan provided for phasing of various improvements to improve FWWS' ability to meet customer demand in compliance with regulatory requirements. As part of the recommended action plan, it was recommended that the Utility's seven existing wastewater treatment plants be consolidated into four locations and major plant modifications be completed at Del Oro, Seasons, Palm Shadows and Section 14. Upon further investigation during the design and engineering of the project, certain wastewater treatment plants were further consolidated by converting the Palm Shadows wastewater treatment plant to a lift station and conveying the wastewater from Palm Shadows to a larger modified Section 14 wastewater treatment plant. Consolidation of the Del Rey and Royale plants will be accomplished by decommissioning these facilities and installing pump stations that will convey sewage to the upgraded Del Oro plant. Additionally, it was determined that the Marwood wastewater treatment plant would not be decommissioned. No major improvements to the Marwood wastewater treatment plant are required at this time. A sludge dewatering unit was added to the Marwood Plant to assist in the management of biosolids. The effluent from each of these upgraded facilities will meet Arizona Division of Environmental Quality (ADEQ) regulations for A+ discharge. It remains the intent of the Utility to maximize the use of irrigation as a primary means of effluent discharge. All proposed facilities have been designed per ADEQ guidelines and regulations.

2.0 WASTEWATER PROJECTIONS

There are currently 8,839 committed locations on this sewer system. Using ADEQ's required 187.2 gallon/day/connection yields a current required capacity of 1,654,661 gallons per day (gpd). This upgrade and expansion project, once the initial phase is completed, will yield a total permitted capacity of 1,666,000 gpd. In addition, FWWS has pending requests for capacity letters for an additional 2,200 connections. A total capacity of 2,066,500 gpd will be required to service these requests, based on ADEQ's required 187.2 gallon/day/connections. The currently approved APP permits allow for the expansion of the Section 14 plant by an additional 619,000 gpd by gradually adding new Vadose Wells and installing additional membrane cassettes, which will bring the total permitted capacity to 2,285,000 gpd. Thus, the total required capacity will be 90% of the current permitted capacity. Plans are currently being drafted to submit an APP request applying for an additional expansion of the Section 14 plant by 700,000 gpd. This expansion would allow for up to 3,740 new connections. We expect to submit this permit later this year. The initial improvements to the Section 14 wastewater treatment plant are scheduled for completion by December 30, 2008. Gradual expansion of capacity of 1,300,000 gpd will occur throughout 2009. It is anticipated that an APP permit will be approved and received in late 2009 for the additional 700,000 gpd expansion of Section 14 with construction completion occurring in late 2010.

3.0 EXISTING FACILITIES

Far West Water & Sewer, Inc. owns and operates a wastewater conveyance system and seven wastewater treatment plants within the study area. The existing wastewater treatment plants are commonly known as Del Oro, Seasons, Palm Shadows, Section 14, Marwood, Villa Del Rey and Villa Royale.

4.0 EFFLUENT LIMITATIONS

Because the intent of the utility is to maximize the use of effluent for reclamation, ADEQ discharge permit limitations of A+ have been utilized in this study for all upgraded plants in Section 14, Del Oro and Seasons.

5.0 RECOMMENDED IMPROVEMENTS

Based upon discussions with ADEQ and further analysis by our design staff, the following improvements have been implemented:

1. Various collection system improvements to facilitate the consolidation of the seven existing wastewater treatment plants into four locations. These four locations include the Del Oro, Seasons, Section 14, and Marwood wastewater treatment plants. A color coded exhibit of the consolidated sewer system service areas is provided in Appendix A.
2. The implementation of a system-wide odor control program.
3. The immediate upgrade of the Del Oro plant using a modular membrane bioreactor process which also served as a pilot plant to test the effectiveness of this process at FWWS.
4. The permanent upgrade of the Del Oro, Seasons, and Section 14 facilities to membrane bioreactor processes.
5. Conversion of the Palm Shadows wastewater treatment facility to a lift station and construction of a forcemain to the Section 14 plant. In addition to the construction of this forcemain, a recommendation for the construction of an additional lift station at Paula Street has been implemented. The Paula Street lift station allows for the decommissioning of smaller lift stations located along Foothills Boulevard.
6. The addition of a biosolids dewatering facility at the Marwood treatment plant.
7. All treatment plants will be served with biosolids dewatering allowing the Utility to dispose of their biosolids at a local landfill as opposed to land application.
8. The completion of an asset inventory of all water and sewer conveyance systems in the form of a geographical information system map. This map allows for ongoing evaluation of the piping network through the use of hydraulic models.
9. The deployment of a revised accounting, billing and work order system to better manage and monitor the performance of the Utility. The systems also are intended to provide improved customer service through timely billing practices and tracking of customer complaints and work requests.

The permitted capacity of each facility (before and after the recommended improvements) is illustrated and outlined in the "Permitted Capacity" exhibit and "Permitted Capacity Summary" attached to this report as Appendix B.

6.0 PROJECT PROGRESS

Applications for all APP permits and NOIs incidental to the projects listed above were submitted to ADEQ in October through December 2006. All APPs and NOIs have been issued with the exception of Section 14. ADEQ notified FWWS of its decision to grant the Section 14 APP in a letter dated July 29, 2008. The Section 14 APP permit is anticipated to be issued within the next 30 days. The following table illustrates various applications, the dates of their submittals and issuance dates.

ITEM	DATE APPLICATIONS SUBMITTED TO ADEQ	PERMIT STATUS
Del Oro WWTP APP	10/02/06	Permit Issued 2/25/08
Seasons WWTP APP	12/11/06	Permit Issued 4/09/08
Section 14 WWTP APP	12/15/06	Draft Issued. Permit issuance pending.
Palm Shadows Lift Station 44 th Street Forcemain NOI	12/11/06	Approved
Del Rey & Royale Lift Stations and Forcemain NOI	12/12/06	Approved
Notes: (1) Copies of the permits identified above will be provided upon request to the requesting party during discovery.		

All projects for which permits have been issued have been initiated. Competitive procurement for all major equipment was conducted and equipment manufacturers have been selected, purchase orders have either been issued or are in the process of issuance at this time. Construction contractors have been selected under a competitive procurement process, and are currently progressing with the construction of the Palm Shadows forcemain and the Del Oro and Section 14 permanent treatment facilities. As of August 28, 2008, the improvement of the Del Oro wastewater treatment plant was 34% complete, the improvement of the Section 14 wastewater treatment plant was 23% complete, and the Palm Shadows forcemain was 80% complete. Decommissioning of Palm Shadows, Del Rey and Royale plants is anticipated to begin in November, 2008 and will progress through the last few month of construction with completion targeted for January, 2009. A construction progress construction schedule, which further details the anticipated completion dates of each part of the upgrade and expansion project, is attached to this report as Appendix C. Under this schedule, it is the goal of the implementation effort that the three major plant modifications be completed by the end of 2008.

7.0 CAPITAL COSTS

The total budget for the above referenced projects is approximately \$20 million. Within this project budget is included approximately \$1.5 million in engineering efforts associated with planning and design of the various treatment plant improvements. The following table illustrates the project budget as of May 2008. This budget has been modified to incorporate the results of competitive procurement and individual construction contract negotiations.

Description	Budget
Seasons WWTP	\$1,660,254.00
Del Oro WWTP	\$3,273,111.38
Section 14 WWTP	\$7,371,914.00
Del Rey & Royale Lift Stations	\$395,400.00
Palm Shadow Lift Station and Forcemain	\$1,712,250.00
Paula Street Lift Station	\$640,045.00
Marwood Sludge Dewatering Unit	\$101,260.00
Miscellaneous (Including Fortuna Rd Sewer)	\$712,439.64
Engineering Sewer	\$1,551,170.34
Construction Administration Sewer	\$1,551,170.34
Mapping	\$710,485.00
Operations	\$834,000.00
Odor Control	\$10,877.81
Total	\$20,524,377.51

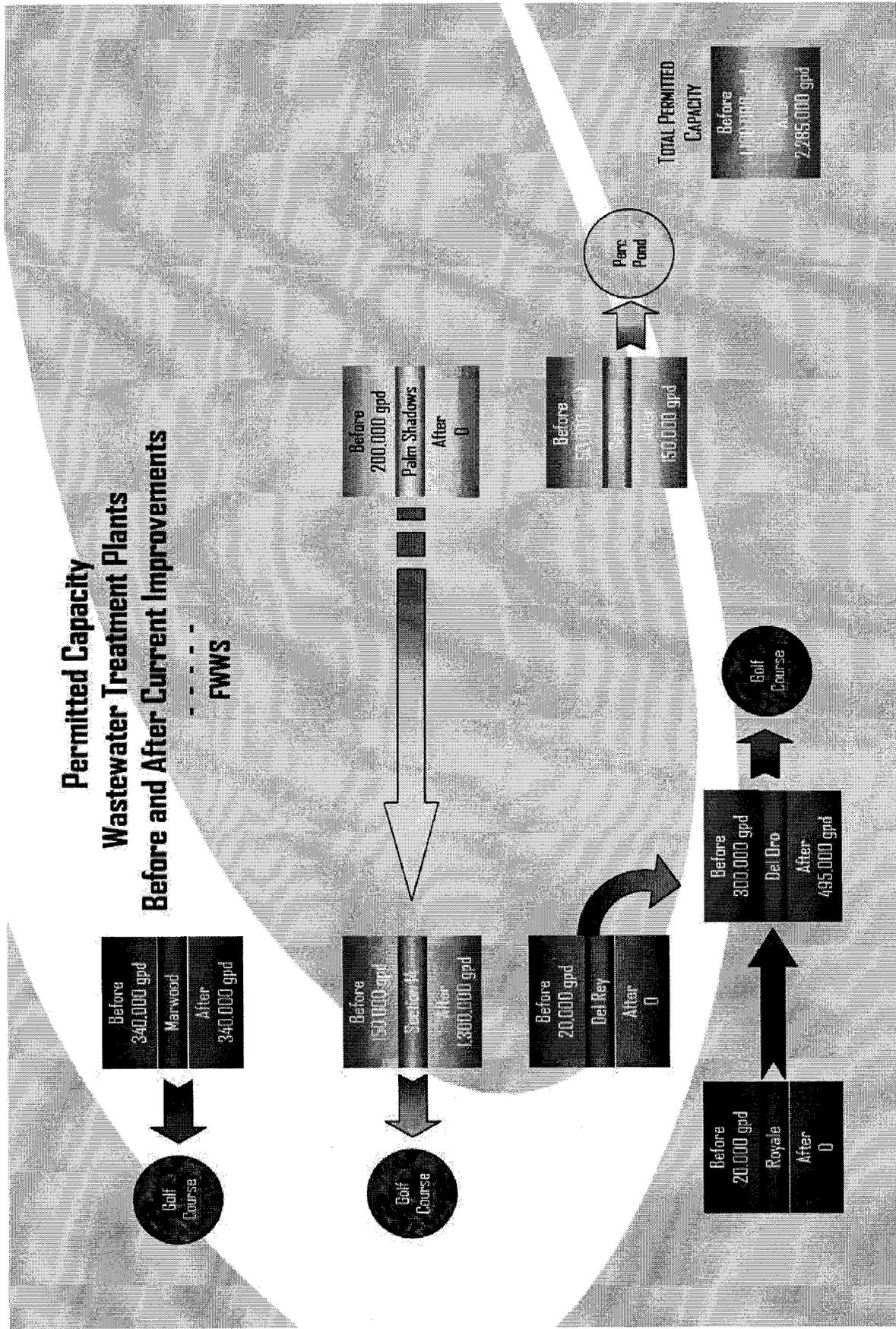
As of August 2008 approximately 45% of the project budget has been expended as the result of planning, design, equipment procurement, and construction activities. It is anticipated that the bulk of the remaining funds will have been fully obligated and implementation efforts completed by December 31, 2008.

The expenditures on the improvement project are being carefully tracked and allocated to specific project endeavors. Updated budgets for the improvements can be found in Appendix D. A site plan of each of the major facilities is presented in Appendix E.

**Gary D. Lee Direct Testimony
Appendices to
Engineering Report**



APPENDIX B PERMITTED CAPACITY EXHIBIT & SUMMARY

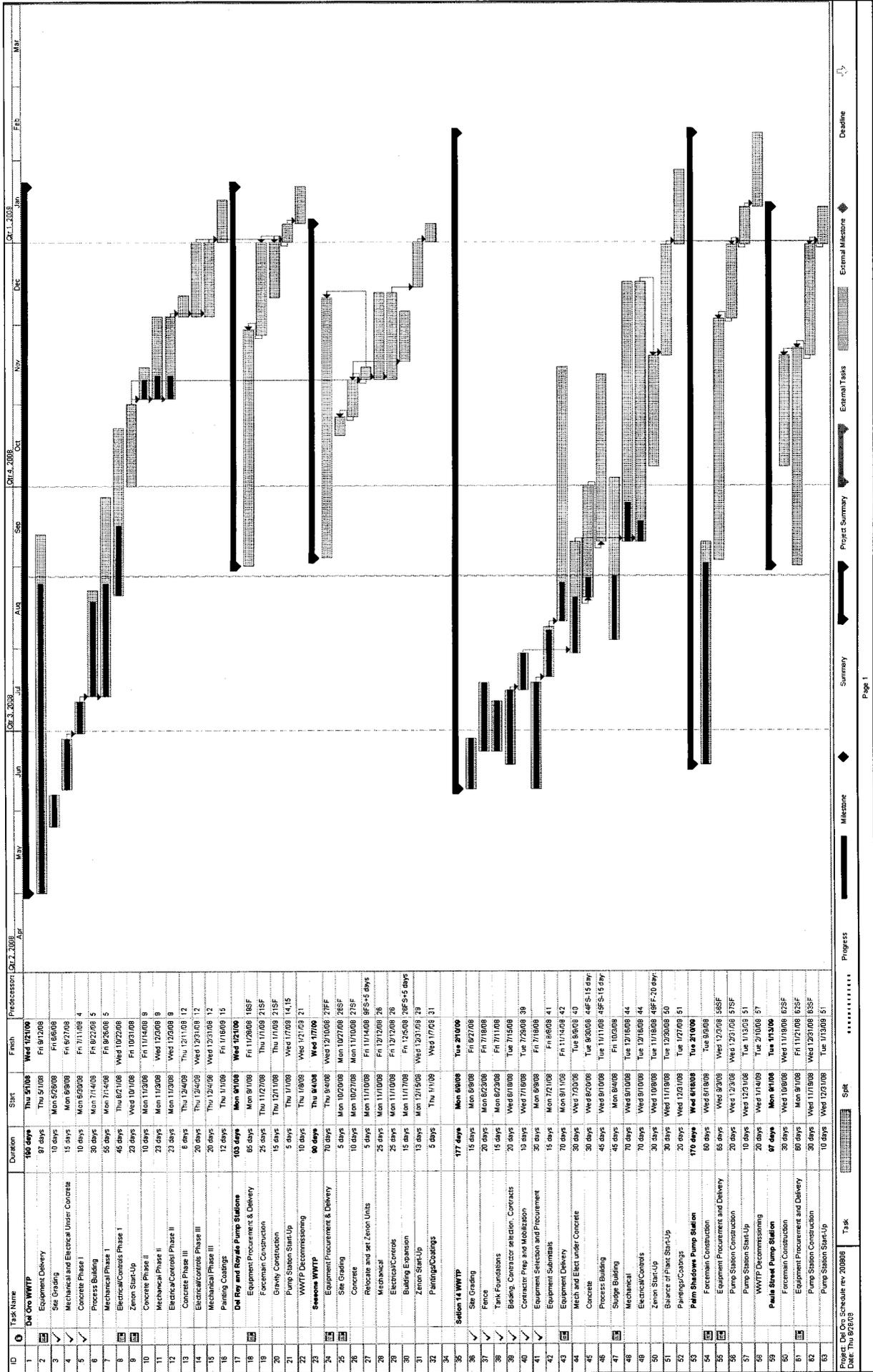




APPENDIX B PERMITTED CAPACITY EXHIBIT & SUMMARY

Permitted Capacity - Wastewater Treatment Plants					August, 2008
Facility	Initial Hydraulic Capacity (GPD)	Initial Permitted Capacity (GPD)	Consent Order Capacity Requirements	New Permitted Capacity (GPD)	
Section 14 WWTP	150,000	150,000	File APP		
Phase 1				681,000	
Future Phases - Pending phased vadose zone well capacities				pending	
Ultimate Permitted Capacity				1,300,000	
Del Oro WWTP	70,000 expanded to 150,000	< 20,000	Temp Plant @ 300,000 & File APP	495,000	
Seasons	50,000 expanded to 150,000	50,000	File APP	150,000	
Marwood WWTP	180,000 expanded to 340,000	180,000 amended to 340,000	No Change	340,000	
Palm Shadows WWTP	200,000	200,000	File Closure Plan & Pump to Section 14 WWTP		Diverted to Section 14 WWTP
Villa Del Rey WWTP	40,000	< 20,000	File Closure Plan & Pump to Del Oro WWTP		Diverted to Del Oro WWTP
Villa Royale WWTP	10,000	< 20,000	File Closure Plan & Pump to Del Oro WWTP		Diverted to Del Oro WWTP

Appendix C - Construction Progress Construction Schedule





Seasons	
Item	Revised Projection 8/16/08
Influent- Pump Equipment	
Influent Flow Meter	
Screens	\$2,000.00
Grit Removal-Equipment	
Transfer Pump Station	\$20,000.00
Mixers	\$60,000.00
Blowers	\$40,000.00
Tankage	
Diffusers	\$10,000.00
Steel Tanks & Walkways	
Zenon Equipment	\$1,011,754.00
-Adder	
Sludge Dewatering	\$50,500.00
Primary Treatment Building & Foundation	\$10,000.00
Secondary Treatment Building & Foundation	
Other Treatment Foundation Processes	\$15,000.00
UV Equipment	\$41,000.00
Equipment Installation	
Equipment Decommission	
Misc. Cost-Redundancy on Temporary MBR	\$30,000.00
Sub-Total	\$1,290,254.00
Mobilization and Bonding (3%)	\$0.00
Yard Piping (1%)	\$50,000.00
Site Work (1%)	\$20,000.00
Electrical (includes instrumentation & controls)(3%)	\$100,000.00
Mechanical (2%)	\$200,000.00
Misc. Metals (2%)	
Landscaping (3%)	
Pavement	
Construction Total	\$1,660,254.00

APPENDIX D – IMPROVEMENT PROJECT BUDGETS



Del Oro Permanent	
Item	Actual Construction Updated 8/8/2008
Influent- Pump Equipment (Equipment Only)	\$45,568.00
Influent Flow Meter	
Screens	\$26,352.00
Grit Removal-Equipment	
Transfer Pump Station (Equipment Only)	\$50,889.00
Mixers	\$57,144.00
Blowers	\$116,390.00
Tankage	\$302,000.00
Diffusers	\$51,420.00
Tank Covers and Stairwells	\$198,500.00
Zenon Equipment	\$849,764.38
-Adder	
Sludge Dewatering	\$50,500.00
Primary Treatment Building & Foundation	\$96,572.00
Secondary Treatment Building & Foundation	
Other Treatment Units Foundations	\$80,727.00
Retaining wall, Pipe Bollards, A.C. Pads	\$10,900.00
UV Equipment	\$154,280.00
Equipment Installation	
Equipment Decommission/Demolition	\$0.00
Misc. Costs	\$0.00
Sub-Total	\$2,091,006.38
Mobilization and Bonding	
Yard Piping	\$0.00
Site Work	\$6,337.00
Electrical (includes instrumentation & controls)	\$489,651.00
Elect Change Order No. 1	(\$24,368.00)
Elect Change Order No. 2 (Gen = \$69,998.00)	\$70,985.00
Mechanical & Building Piping	\$574,500.00
Painting/Finishing	\$30,000.00
APS Electrical Service	\$35,000.00
Construction Total	\$3,273,111.38

APPENDIX D – IMPROVEMENT PROJECT BUDGETS



Section 14	
Item	Actual Costs - Updated 8/16/2008
Influent- Pump Equipment	\$90,938.00
Influent Flow Meter	\$0.00
Screens	\$203,379.00
Grit Removal-Equipment	\$130,150.00
Transfer Pump Station	\$74,668.00
Mixers	\$109,972.00
Blowers	\$184,365.00
Tankage	\$602,000.00
Diffusers	\$109,950.00
Steel Tanks Covers	\$397,000.00
Zenon Equipment	\$2,111,327.00
Sludge Dewatering	\$122,480.00
Primary Treatment Building	\$225,291.00
Secondary Treatment Building & Foundation	\$0.00
Other Treatment Unit Foundations	\$241,900.00
Grit Collection Chamber	\$20,000.00
UV Equipment	\$229,560.00
Equipment Installation	\$0.00
Equipment Decommission	\$0.00
Misc. Costs-Injection Well	\$200,000.00
Sub-Total	\$5,052,980.00
Mobilization and Bonding	\$0.00
Yard Piping	\$0.00
Site Work Including Fence	\$104,853.00
Electrical (includes instrumentation & controls)	\$684,242.00
Elect Change Order No. 1 (Gen = \$197,824)	\$195,647.00
Mechanical & Building Piping	\$1,249,192.00
Painting/Finishing	\$50,000.00
APS Electrical Service	\$35,000.00
Construction Total	\$7,371,914.00

APPENDIX D – IMPROVEMENT PROJECT BUDGETS



Villa Del Rey & Royale				
Item Description	Est. Quantity	Units	Unit Price	Total Cost Est. 8/18/08
Villa Del Rey Pump Station Improvements	1	EA	\$100,000.00	\$100,000.00
Villa Royale Pump Station Improvements	1	EA	\$80,000.00	\$80,000.00
Treatment Plants	2	EA	N/A	N/A
8" Gravity Main	111	LF	\$100.00	\$11,100.00
3" Force Main	87	LF	\$35.00	\$3,045.00
4" Force Main	495	LF	\$35.00	\$17,325.00
5" Force Main - Open Cut	1895	LF	\$20.00	\$37,900.00
5" Force Main - Directional Drilled	2058	LF	\$35.00	\$72,030.00
Air Release Valve	1	EA	\$4,000.00	\$4,000.00
Construction Sub-Total				\$325,400.00
Electrical & Controls	2	EA	\$10,000.00	\$20,000.00
WWTP Decommissioning	2	EA	\$25,000.00	\$50,000.00
Construction Total				\$395,400.00

APPENDIX D – IMPROVEMENT PROJECT BUDGETS



Palm Shadows Pump Station and Forcemain					Total Cost Est. Updated 8/18/2008
Item Description	Estimated Quantity	Unit	Unit Price		
12" FM Class 200	1,807	LF	\$30.00	\$54,210.00	
12" FM Class 200 With traffic control	16,933	LF	\$45.00	\$761,985.00	
12" FM Class 200 With traffic control and saw cut pavement remove and replace per Yuma County	1,445	LF	\$60.00	\$86,700.00	
12" FM Class 150	1,375	LF	\$30.00	\$41,250.00	
12" FM Class 150 With traffic control	3,025	LF	\$45.00	\$136,125.00	
12" FM Class 150 With traffic control and saw cut pavement remove and replace per Yuma County	300	LF	\$60.00	\$18,000.00	
12" FM Ductile Iron with protective liner and concrete casing	700	LF	\$80.00	\$56,000.00	
12' FM - Foothills Crossing - Directional Drilled	200	LF	\$160.00	\$32,000.00	
12' FM - Fortuna Crossing - Open Cut with traffic control, saw cut pavement, remove and replace per Yuma County	600	LF	\$90.00	\$54,000.00	
2" Air Release	3	EA	\$4,000.00	\$12,000.00	
Lift Station Connection	1	EA	\$5,000.00	\$5,000.00	
Sewer Line Connection	1	EA	\$1,000.00	\$1,000.00	
Pump and Control Equipment	1	EA	\$160,000.00	\$160,000.00	
Pump Station Improvements	1	EA	\$100,000.00	\$100,000.00	
Site Work and Fencing	1	EA	\$25,000.00	\$25,000.00	
Surveying				\$93,980.00	
Treatment Plant					
Palm Shadows Decommissioning	1	EA	\$75,000.00	\$75,000.00	
Construction Total				\$1,712,250.00	

APPENDIX D – IMPROVEMENT PROJECT BUDGETS



Paula Street Pump Station				
Item Description	Est. Quantity	Unit	Unit Price	Total Cost Est. Updated 8/16/2008
Forcemain and Connection	1	EA	\$15,000.00	\$15,000.00
Gravity Sewer Line and Connection	1	EA	\$150,000.00	\$150,000.00
Pump and Control Equipment	1	EA	\$100,000.00	\$100,000.00
Pump Station	1	EA	\$150,000.00	\$150,000.00
Site Work and Fencing	1	EA	\$25,000.00	\$25,000.00
Land	1	EA	\$200,045.00	\$200,045.00
Construction Total				\$640,045.00

Bourassa

Direct Testimony (RB)

1 FENNEMORE CRAIG, P.C.
Norman D. James
2 Jay L. Shapiro
3003 N. Central Ave.
3 Suite 2600
Phoenix, Arizona 85012
4 Telephone (602)916-5000
Attorneys for Far West Water
5 & Sewer Company

6 **BEFORE THE ARIZONA CORPORATION COMMISSION**

8 IN THE MATTER OF THE
9 APPLICATION OF FAR WEST
10 WATER & SEWER COMPANY, AN
11 ARIZONA CORPORATION, FOR A
12 DETERMINATION OF THE FAIR
13 VALUE OF ITS SEWER UTILITY
PLANT AND PROPERTY AND FOR
INCREASES IN ITS RATES AND
CHARGES FOR SEWER UTILITY
SERVICE BASED THEREON.

DOCKET NO: WS-003478A-08-

14
15
16
17
18
19 **DIRECT TESTIMONY OF**
20 **THOMAS J. BOURASSA**
21 **(RATE BASE, INCOME STATEMENT, RATE DESIGN)**
22
23
24
25
26

TABLE OF CONTENTS

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

I. INTRODUCTION AND QUALIFICATIONS..... 1
II. OVERVIEW OF THE COMPANY’S REQUEST FOR RATE RELIEF.2
III. SUMMARY OF A, E AND F SCHEDULES.....5
IV. RATE BASE (B SCHEDULES).....8
V. INCOME STATEMENT (C SCHEDULES)..... 10
VI. THE COMPANY’S PROPOSED RATE DESIGN 15

2103557.1/32116.017

1 **I. INTRODUCTION AND QUALIFICATIONS.**

2 **Q. PLEASE STATE YOUR NAME AND ADDRESS.**

3 A. My name is Thomas J. Bourassa. My business address is 139 W. Wood Drive,
4 Phoenix, Arizona 85029.

5 **Q. WHAT IS YOUR PROFESSION AND BACKGROUND?**

6 A. I am a Certified Public Accountant and am self-employed, providing consulting
7 services to utility companies as well as general accounting services. I have a B.S.
8 in Chemistry and Accounting from Northern Arizona University (1980) and an
9 M.B.A. with an emphasis in Finance from the University of Phoenix (1991).

10 **Q. COULD YOU BRIEFLY SUMMARIZE YOUR PRIOR WORK AND**
11 **REGULATORY EXPERIENCE?**

12 A. Yes. Prior to becoming a private consultant, I was employed by High-Tech
13 Institute, Inc., and served as controller and chief financial officer. Prior to working
14 for High-Tech Institute, I worked as a division controller for the Apollo Group,
15 Inc. Before joining the Apollo Group, I was employed at Kozoman & Kermode,
16 CPAs. In that position, I prepared compilations and other write-up work for water
17 and wastewater utilities, as well as tax returns.

18 In my consulting practice, I have prepared and/or assisted in the preparation
19 of various water and wastewater utility rate applications before the Arizona
20 Corporation Commission ("Commission").

21 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?**

22 A. I am testifying in this proceeding on behalf of the applicant, Far West Water &
23 Sewer Company, Sewer Division ("Far West Sewer" or "the Company"). Far
24 West Sewer is seeking increases in its rates and charges for sewer utility service in
25 its certificated service area, which is located in Yuma County, Arizona.

26

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

II. OVERVIEW OF THE COMPANY'S REQUEST FOR RATE RELIEF.

Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?

A. I will testify in support of the Company's proposed adjustments to its rates and charges for sewer utility service. I am sponsoring Schedules A through F and H, which are filed concurrently herewith in support of the Company's application. I was responsible for the preparation of these schedules based on my investigation and review of the relevant books and records for the Company. As discussed further below, the Company has not prepared a cost of service study, so the G Schedules are omitted. In a separate volume of my testimony, I also present the Company's requested cost of capital and the D Schedules.

Q. PLEASE SUMMARIZE THE COMPANY'S APPLICATION.

A. The test year used by Far West Sewer is the 12-month period ending December 31, 2007. The Company is requesting an 8.38 percent return on its fair value rate base ("FVRB"). The Company has also proposed certain pro forma adjustments to take into account known and measurable changes to rate base, expenses and revenues. These pro forma adjustments are consistent with normal ratemaking and are contemplated by the Commission's rules and regulations governing rate applications. See R14-2-103. These adjustments are necessary to obtain a more normal or realistic relationship between revenues, expenses and rate base on a going-forward basis.

The Company's fair value rate base is \$23,415,596. The increase in revenues to provide for recovery of operating expenses and an 8.38 percent return on rate base is approximately \$4,595,748, an increase of approximately 214.8 percent over the adjusted and annualized test year revenues.

1 Q. WHY IS THE COMPANY FILING FOR RATE INCREASES AT THIS
2 TIME?

3 A. This filing is being made at this time because the Commission ordered it. Decision
4 No. 69335 (February 20, 2007) at 28. Aside from that, and despite nearly a full
5 year of new rates, Far West Sewer experienced an operating loss of over \$900,000.
6 Additionally, Far West Sewer began a substantial wastewater capital improvement
7 plan in 2007, which includes over \$20 million of upgrades to its wastewater
8 collection and treatment system. The instant rate application complies with the
9 Commission order and addresses these capital improvements as well as increases
10 in operating expenses since the last test year which ended December 31, 2004.

11 Q. WHY IS FAR WEST WATER AND SEWER UNDERTAKING SUCH A
12 LARGE CAPITAL IMPROVEMENT PLAN?

13 A. The wastewater system improvements were mandated by the Arizona Department
14 of Environmental Quality through consent orders. Far West Sewer historically had
15 a number of problems caused by inadequate capacity at its wastewater treatment
16 facilities. Company witness Mr. Gary Lee discusses the background of the issues
17 with the Company's wastewater treatment facilities in his testimony. See Direct
18 Testimony of Gary M. Lee ("Lee Dt"). The wastewater capital improvements will
19 provide sufficient capacity to adequately serve existing ratepayers and provide the
20 Company with sufficient capacity for a reasonable planning period of 5 years.

21 Q. WAS THE CAPITAL IMPROVEMENT PLAN COMPLETE BY THE END
22 OF THE TEST YEAR?

23 A. No, but a portion of the improvements were completed and placed into service by
24 the end of 2007, the rest of the planned capital improvements are under
25 construction now and will all be funded by the end of 2008. The Company
26 remains hopeful that all of the improvements will be completed by year-end, or, at

1 worst, within a month or two thereafter. Thus, in the instant rate application the
2 Company has treated most of the capital improvements as post test year plant.

3 **Q. HAS THE COMMISSION ACCEPTED POST TEST YEAR PLANT IN**
4 **PAST DECISIONS?**

5 A. Yes. See, e.g., *Chaparral City Water Company*, Decision No. 68176 (Sept. 30,
6 2005); *Rio Rico Utilities, Inc.*, Decision No. 67279 (October 5, 2004); *Arizona*
7 *Water Company—Eastern Group*, Decision No. 66489 March 19, 2004); *Bella*
8 *Vista Water Company*, Decision No. 65350 (Nov. 1, 2002); *Arizona Water*
9 *Company—Northern Group*, Decision No. 64282 December 28, 2001); *Paradise*
10 *Valley Water Company*, Decision No. 61831 (July 20, 1999); *Far West Water*
11 *Company*, Decision No. 60437 (September 29, 1997). Although this Commission
12 utilizes the historic test year as a starting point, the rules expressly permit, and the
13 Commission has repeatedly allowed, pro forma adjustments, including post test
14 year plant, in order ensure a proper matching of plant to test year customers and to
15 more accurately reflect reality during the period the rates will be in effect.

16 **Q. WHAT CRITERIA CONCERNING THE ACCEPTANCE OF POST TEST**
17 **YEAR PLANT CAN BE FOUND IN PAST COMMISSION DECISIONS?**

18 A. In each of these decisions, the Commission approved the inclusion of post test year
19 plant in rate base because the plant was revenue neutral and completed and placed
20 in service in a reasonable time before the hearing so that it can be inspected and
21 audited by the other parties. The Company believes these criteria are satisfied
22 here.

23 **Q. WHY DIDN'T THE COMPANY WAIT UNTIL ALL THE CAPITAL**
24 **IMPROVEMENTS WERE COMPLETED BEFORE FILING A RATE**
25 **CASE IN ORDER TO AVOID THE ISSUE OF POST TEST YEAR PLANT?**

26 A. Because the Company was ordered to file this rate case. Besides having no choice

1 in the matter, the Company is not in the financial position to wait another 2-3 years
2 for recognition of over \$20 million of plant in service. Assuming that the plant is
3 completed by or just after the end of 2008, and assuming a 2008 test year were
4 used, the time to prepare the case and the time to adjudicate the case would mean
5 that new rates would not be in effect until sometime in the latter half of 2010. Just
6 as important, Far West Water and Sewer Company incurred debt of over
7 \$25 million (over \$20 million attributed to the sewer division) in 2007 to fund the
8 capital improvements and has already begun repayment. In fact, I don't think the
9 Company will even be able to await the outcome of this rate filing to obtain an
10 increased revenue requirement, and I would not be surprised at all to see an interim
11 rate filing in the very near future.

12 **Q. WHAT IS FAR WEST SEWER'S CURRENT RATE OF RETURN?**

13 A. The Company's current rate of return is a negative 3.68 percent based on the
14 adjusted test year data. Consequently, rate increases are necessary to ensure that
15 Far West Sewer has an opportunity to earn a reasonable return on the fair value of
16 its utility plant and property devoted to public service, and recover its reasonable
17 operating expenses.

18 **III. SUMMARY OF A, E AND F SCHEDULES.**

19 **Q. MR. BOURASSA, LET'S TURN TO THE COMPANY'S SCHEDULES. DO**
20 **YOUR SCHEDULES COVER ONLY THE COMPANY'S SEWER UTILITY**
21 **SERVICES?**

22 A. Yes. Although Far West Water and Sewer Company is one entity providing both
23 water and sewer utility services, the Company is able to separate plant records and
24 other financial information for its two divisions.

1 **Q. ARE ANY OF THE COMPANY'S RATES AND CHARGES FOR WATER**
2 **UTILITY SERVICE ADDRESSED IN THIS APPLICATION?**

3 A. No. Far West Water and Sewer Company's rates and charges for water utility
4 service were set by the Commission in Decision No. 60826 (April 1998) and
5 remain in effect today.

6 **Q. WOULD YOU PLEASE DESCRIBE THE SCHEDULES LABELED AS A,**
7 **E, AND F?**

8 A. Yes. Schedule A-1 is a summary of the rate base, operating income, current
9 operating margin, required operating margin, operating income deficiency, and the
10 increase in gross revenue. An 8.38 percent return on FVRB is requested. The
11 increase in the revenue requirement is \$4,595,748. Revenues at present and
12 proposed are based on customer classifications and are also shown on this
13 schedule.

14 Schedule A-2 is a summary of results of operations for the test year, prior
15 years, and a projected year at present rates and proposed rates.

16 Schedule A-3 contains the Company's capital structure for the test year and
17 the two prior years.

18 Schedule A-4 contains the plant construction, and plant in service for the
19 test year and prior years. The projected plant additions are also shown on this
20 schedule.

21 Schedule A-5 is the summary of the Company's changes in financial
22 position (cash flow) for the prior two years, the test year at present rates, and a
23 projected year at present and proposed rates.

24 The E Schedules are based on the Company's actual operating results, as
25 reported by the Company in annual reports filed with the Commission. The E-1
26 Schedule contains the comparative sewer division balance sheet data for the years

1 2005, 2006, and 2007.

2 Schedule E-2 contains the sewer division income statement for the years
3 2005, 2006, and 2007.

4 Schedule E-3 contains the comparative statement of cash flows for the test
5 year and the two prior years.

6 Schedule E-4 provides the changes in the sewer division equity.

7 Schedule E-5 contains the Company's plant in service at the end of the test
8 year, and one year prior to the end of the test year.

9 Schedule E-7 contains operating statistics for the years ended December 31,
10 2005, December 31, 2006, and December 31, 2007.

11 Schedule E-8 contains the taxes charged to operations.

12 The accountant's notes to the financial statements and the financial
13 assumptions used in preparing the rate filing schedules are shown on Schedules E-
14 9 and F-4, respectively, in accordance with the Commission's standard filing
15 requirements. Far West Water and Sewer Company conducted its first
16 independent audit in 2006 and it is attached with the schedules. The 2007 audit
17 has not been completed and is therefore not provided at this time.

18 Schedule F-1 contains the results of operations at the present rates (actual
19 and adjusted), and at proposed rates.

20 Schedule F-2 contains the summary of changes in financial position (cash
21 flow) for the prior two years, the test year at present rates, and a projected year at
22 present and proposed rates.

23 Schedule F-4 shows the Company's projected construction requirements for
24 2008, 2009, and 2010.

25 Schedule F-4 contains the assumptions used in developing the adjustments
26 and projections contained in the rate filing.

1 **IV. RATE BASE (B SCHEDULES).**

2 **Q. WOULD YOU EXPLAIN THE RATE BASE SCHEDULES, WHICH ARE**
3 **LABELED AS THE B SCHEDULES?**

4 A. Yes. I will start with Schedule B-5, which is the working capital allowance. The
5 results produced by the “formula method” of computing the working capital
6 allowance are shown only for informational purposes on Schedule B-5. The
7 Company is not requesting a working capital allowance in this case, as reflected on
8 Schedules B-1 and B-2.

9 **Q. PLEASE CONTINUE.**

10 A. The Company did not file Schedules B-3 and B-4. Again, to reduce costs and rate
11 case expense, the Company is requesting that its original cost rate base (“OCRB”)
12 be used as its FVRB consistent with numerous prior Commission rate cases.

13 **Q. HAVE YOU PREPARED SCHEDULES SHOWING ADJUSTMENTS TO**
14 **THE ORIGINAL COST RATE BASE?**

15 A. Yes. Schedule B-2 shows adjustments to the OCRB rate base proposed by the
16 Company. Schedules B-2 pages 2 through 5 are the supporting schedules. These
17 adjustments are, in summary:

18 Adjustment number 1 decreases plant-in-service and accumulated
19 depreciation to the re-computed amounts per the Company’s plant schedules on
20 schedule B-2, pages 2.1-2.6.

21 **Q. DO THE PLANT AND ACCUMULATED DEPRECIATION SHOWN ON**
22 **B-2 REFLECT THE LAST COMMISSION RATE ORDER?**

23 A. Yes. The plant shown on Schedule B-2 started with the Commission-determined
24 plant from the last rate case. Plant additions and retirements since the test year in
25 that case have been added to and deducted from total plant shown on the B-2
26 Schedule. Pages 2.5 and 2.6 show reconciliations of plant-in-service and

1 accumulated depreciation to the prior decision. Pages 2.1 through 2.3 of the
2 schedule show the details for the accumulated depreciation through the end of the
3 test year using the half-year convention for depreciation.

4 **Q. PLEASE CONTINUE.**

5 A. Adjustment number 2 increases plant-in-service for revenue-neutral, post-test year
6 plant. This plant consists of the debt funded capital improvements discussed
7 previously. These improvements are already underway, and it is expected that
8 they will all be funded by year-end 2008 and in service by that date or no more
9 than a month or two into 2009. The details of the costs are shown on schedule B-
10 2, page 3. These capital improvement projects are discussed further in the direct
11 testimony of Mr. Gary Lee, the Company's engineering consultant.

12 Adjustment number 3 reduces plant-in-service and accumulated
13 depreciation for expected retirements of plant and equipment related to the capital
14 improvement plan.

15 Adjustment number 4 adjusts contributions-in-aid of construction ("CIAC")
16 to reconcile the CIAC balances with independent audit adjustments as well as
17 proposed plant retirements associated with CIAC. The details of those adjustments
18 are shown on schedule B-2, page 5.1. Adjustment number 4 also adjusts
19 accumulated amortization of CIAC for the recomputed amount shown on schedule
20 B-2, page 5.

21 **Q. HOW WAS THE PROPOSED "FAIR VALUE" RATE BASE SHOWN ON**
22 **A-1 DETERMINED?**

23 A. As stated, the FVRB shown on Schedule A-1 is based on OCRB, with no
24 adjustment for the current values of the Company's plant and property.

25
26

1 **V. INCOME STATEMENT (C SCHEDULES).**

2 **Q. PLEASE EXPLAIN THE ADJUSTMENTS YOU ARE PROPOSING TO**
3 **THE INCOME STATEMENT AS SHOWN ON SCHEDULES C-1 AND C-2.**

4 **A.** The following is a summary of adjustments shown on Schedule C-1:

5 Adjustment 1 annualizes depreciation expense. The depreciation rates used
6 are those approved in the Company's last decision. The depreciation rates are
7 rates for each component of utility plant as shown on Schedule C-2, page 2.

8 Adjustment 2 increases the property taxes based on proposed revenues.

9 **Q. HOW DID YOU COMPUTE THE PROPERTY TAXES AT PROPOSED**
10 **RATES?**

11 **A.** To determine full cash value, I used the method employed by the Arizona
12 Department of Revenue - Centrally Valued Properties ("ADOR" or "the
13 Department"). This method determines full cash value by using twice the average
14 of three years of revenue, plus an addition for CWIP and a deduction for the book
15 value of transportation equipment. In the instant case, I used two times the
16 adjusted revenues for 2007, and revenues at proposed rates. The assessed value
17 (24 percent of full cash value) was then multiplied by the property tax rate to
18 determined adjusted property tax expense. I excluded CWIP because of the
19 Company's request for post test year plant.

20 **Q. IS THIS CONSISTENT WITH PRIOR COMMISSION DECISIONS?**

21 **A.** Yes. *E.g., Chaparral City Water Company, Decision No. 68176; Rio Rico*
22 *Utilities, Decision No. 67279 at 8; Arizona Water Company, Decision No. 64282*
23 *at 12-13; Bella Vista Water Company, Decision No. 65350 at 16; Arizona-*
24 *American Water Company, Decision No. 67093 at 9-10; Far West Water and*
25 *Sewer Company, Decision No. 69335 at 11-12; Gold Canyon Sewer Company,*
26 *Decision No. 69664 at 9-10; Black Mountain Sewer Company, Decision No. 69164*

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

at 10-11.

Q. HAS THE COMPANY ACCOUNTED FOR RECENT LEGISLATION IMPACTING PROPERTY TAX ASSESSMENT RATIOS?

A. Yes, the Company has recognized the recently passed Arizona legislation (H.B. 2779) now codified in A.R.S. § 42-15001, entitled “Assessed Valuation of Class One Property”). The law reduces the assessment ratio ½ percent (0.5%) for the next 10 years starting in 2006. The Company has proposed an assessment ratio of 22.5 percent, which will be the assessment ratio for the 2010 property tax year.

Q. IS THIS SYNCHRONIZATION OF PROPERTY TAX EXPENSE WITH REVENUES PROPER RATE MAKING?

A. Yes. Like income taxes, property taxes must be adjusted to ensure that the new rates are sufficient to preserve the Company’s opportunity to earn its authorized return on rate base. For this reason, the Commission has repeatedly approved the use of proposed revenues to determine an appropriate level of property tax expense to be recovered through rates. *E.g., Chaparral City Water Company*, Decision No. 68176 (September 30, 2006); *Rio Rico Utilities*, Decision No. 67279 (October 5, 2004) at 8 (use of only historic revenues understates the expense level); *Arizona Water Company*, Decision No. 68302 (November 14, 2005), Decision No. 66849 (March 22, 2004), Decision No. 64282 (December 28, 2002) at 12-13; and *Bella Vista Water Company*, Decision No. 65350 (November 1, 2002) at 16.

To eliminate disputes, I actually used the methodology approved by the Commission in *Arizona-American Water Company’s* rate case, Decision No. 67093 (June 30, 2004), where two years of adjusted test year revenues and one year of proposed revenues were used to determine full cash value. In that decision, the Commission concluded: “Staff calculated property taxes using its proposed adjusted test year revenues twice and its recommended revenues once to calculate

1 a three year average of revenues. We agree with Staff that using only historical
2 revenues to calculate property taxes to include in the cost of service fails to capture
3 the effects of future revenue from new rates, and can result in an understatement or
4 overstatement of property tax expense.” Decision No. 67093 at 9-10.

5 **Q. MR. BOURASSA, ISN'T THERE A LAG FROM THE TIME NEW RATES**
6 **CHARGED CUSTOMERS GO INTO EFFECT AND THE DATE ON**
7 **WHICH PROPERTY TAXES ARE ACTUALLY PAID?**

8 A. Yes. As an example, if new rates for the Company went into effect on January 1,
9 2010, property taxes based on these new rates would first appear on the property
10 tax bill received in September 2011. However, the Company should be accruing
11 property taxes to match the revenues collected. So, there is no mismatch between
12 revenues and expenses. Moreover, the property taxes resulting from my
13 calculation are based on only a portion of proposed revenues. To properly
14 consider the future impact of the rate increases, I should have computed the
15 proposed property taxes based solely on proposed revenues rather than averaging
16 proposed and historic revenues. Consequently, this adjustment is conservative.

17 **Q. PLEASE CONTINUE.**

18 A. Adjustment 3 shows the proposed rate case expense. The Company estimates rate
19 case expense of \$225,000 amortized over three years because it believes a three-
20 year cycle for future rate cases is reasonable given this utility's circumstances. In
21 the last case, a three year amortization period was adopted. Decision 69335 at 9.

22 **Q. DO YOU BELIEVE THIS IS A REASONABLE AMOUNT OF RATE CASE**
23 **EXPENSE GIVEN THE REQUESTED INCREASE IN REVENUE?**

24 A. Yes. Factors that influence rate case expense include the nature and requirements
25 of the Commission's ratemaking process and the number of parties, issues and
26 complexity of the proceedings.

1 **Q. PLEASE DISCUSS THESE FACTORS?**

2 A. The Company cannot raise its rates except by filing for rate relief and the
3 Commission dictates the process for obtaining rate relief. Far West Sewer, with
4 roughly 7,200 customers at the end of the test year, is a Class A utility and has to
5 file the same schedules as other Class A utilities (like APS, Arizona Water,
6 SW Gas) with hundreds of thousands of customers. In addition to the filing and
7 notice requirements imposed by the Commission, the Company must prepare three
8 rounds of pre-filed testimony, participate in all of the procedural and evidentiary
9 hearings and open meetings, and file closing briefs.

10 The number of parties also has a substantial impact on rate case expense.
11 For example, cases where RUCO is a party require more effort than cases in which
12 the only adverse party is Staff. Customers and other interveners also add to rate
13 case expense and the complexity of the proceedings. The number and complexity
14 of disputed issues also influences total rate case expense, and those impacts cannot
15 be known until the case proceeds.

16 **Q. IS THIS WHY YOU REFERRED TO THE RATE CASE EXPENSE AS AN**
17 **ESTIMATE?**

18 A. Yes, and I can only consider the foreseeable. If things turn out more complicated
19 than anticipated, if there are unanticipated interveners, the Company may modify
20 its request to account for increased expenses. Conversely, if the case proceeds and
21 rate case expense is lower than expected, we would make an appropriate
22 adjustment downward.

23 **Q. SHOULDN'T THE COMPANY'S SHAREHOLDERS BEAR SOME OF**
24 **THE BURDEN OF RATE CASE EXPENSE?**

25 A. As a practical matter, the utility always does. My estimate of \$225,000 assumes
26 Far West Sewer will actually incur a higher amount of total rate case expense.

1 Q. HOW MUCH RATE CASE EXPENSE WAS ALLOWED IN THE PRIOR
2 CASE?

3 A. The rate case expense allowed was \$160,000. *Id.* More importantly is the fact that
4 the Company expended far greater than \$160,000. I believe this case is more
5 complicated than the last case.

6 Q. PLEASE CONTINUE WITH YOUR DISCUSSION OF THE INCOME
7 STATEMENT ADJUSTMENTS?

8 A. Adjustment 4 annualizes revenues to the year-end number of customers. With the
9 exception of effluent sales, the annualization is based on the number of customers
10 at the end of the test year, compared to the actual number of customers during each
11 month of the test year. Average revenues by month were computed for the test
12 year. The average revenues were then multiplied by the increase (or decrease) in
13 number of customers for each month of the test year. For the effluent sales
14 annualization, if its proposed effluent rate is approved, the Company estimates that
15 it will generate and deliver approximately 6 million gallons more effluent per
16 month (72 million gallons annually) to golf courses than it did during the test year
17 as a result of its wastewater treatment plant improvements. These estimated
18 additional gallons are included in the revenue annualization, but are based on the
19 assumption that the Company's proposed new effluent rate is approved.

20 Adjustment 5, labeled as 5a, 5b removes other income and expenses to
21 eliminate their effects on income taxes.

22 Adjustment 6 annualizes purchased power expense based on the additional
23 gallons treated from annualizing revenues to the year-end number of customers.

24 Adjustment 7 increases purchased power reflecting the recent 12.33 percent
25 increase in rates for power from APS (Decision No. 69663, June 28, 2007).

26 Adjustment 8 increases chemicals expenses reflecting increases in treated

1 water from the annualization of customers.

2 Adjustment 9 removes re-connection fees from miscellaneous revenues as
3 these revenues are accounted for in the annualization of revenues in adjustment 4.

4 Adjustment 10 annualizes salaries and wages and payroll taxes based on
5 personnel changes occurring during and after the end of the test year.

6 Adjustment 11 annualized gasoline and diesel fuel costs in transportation
7 expenses based on the current price of gasoline and diesel. Both gasoline and
8 diesel prices per gallon have increased significantly during and after the end of the
9 test year.

10 Adjustment number 12 synchronizes interest expense with rate base.

11 Adjustment 13 reflects the adjustment to income taxes at the tax rates shown
12 on schedule C-3.

13 **VI. THE COMPANY'S PROPOSED RATE DESIGN**

14 **Q. HOW IS THE COMPANY PROPOSING TO SPREAD THE PROPOSED**
15 **REVENUE INCREASE?**

16 A. Far West Sewer's existing rate design utilizes flat monthly rates that differ based
17 on whether the customer is classified as residential or commercial. The proposed
18 rate design retains the use of monthly rates and generally allocates the proposed
19 revenue increase equally among customers. That means that the percentage
20 increases for each customer type should be approximately the same.

21 **Q. WHAT IS THE COMPANY'S PROPOSED REVENUE INCREASE AS A**
22 **PERCENTAGE OF THE COMPANY'S ADJUSTED TEST YEAR**
23 **REVENUE?**

24 A. The overall increase is approximately 214.8 percent over the existing revenue.

25 **Q. IS THE COMPANY PROPOSING TO PHASE-IN THE RATE INCREASE?**

26 A. Yes. The Company is proposing a three-year phase-in period for new rates;

1 however, the phase-in of the rate increase is not equally distributed over the three
2 years due to the Company's minimum financial requirements. For the first year
3 (Phase 1), the Company proposes rates intended to recover approximately 50
4 percent of the requested increase, or approximately \$2.8 million of the
5 approximately \$4.6 million requested increase. For the second year (Phase 2), the
6 Company proposes rates intended to provide for recovery of approximately 80
7 percent of the requested increase, or approximately \$3.7 million. In the third year
8 (Phase 3), the Company proposes rates (the final permanent rates) intended to
9 provide for recovery of the remaining 20 percent of the requested rate increase.

10 **Q. WHY IS THE COMPANY IS PROPOSING THIS SPECIFIC PHASE-IN**
11 **ARRANGEMENT?**

12 A. Because it recognizes the magnitude of the increases needed and is trying to
13 smooth out the impacts without further degrading its financial picture. The first
14 year (Phase 1) rates need to recover approximately \$2.8 million of the requested
15 increase in order to provide sufficient cash flows to service the over \$20 million of
16 debt for the sewer division and to provide a sufficient "cushion against"
17 unexpected changes in operating expenses. The debt service coverage will be
18 approximately 1.3 – not much above the minimum requirements for the bond debt
19 of 1.1. While the Company will experience a positive operating margin of
20 approximately 15 to 16 percent, it will still experience a net loss of over \$500,000
21 due to the debt interest expense.

22 **Q. IS THE COMPANY PROPOSING TO RECOVER THE LOST REVENUES**
23 **PLUS INTEREST FROM THE FIRST TWO YEARS OF THE PHASE –IN?**

24 A. No, although to my knowledge as a non-attorney, I believe the Company is legally
25 entitled to do so. On the other hand, the Company cannot accept any phase-in of
26 rates if the post test year plant is not included in rate base in this case, or its

1 revenue requirement is materially reduced from the requested level. In such a case
2 the Company's revenues would not be at a level sufficient for the Company to
3 justify waiving its rights.

4 **Q. DOES THE COMPANY HAVE AN EFFLUENT RATE FOR TREATED**
5 **EFFLUENT?**

6 A. Yes. An effluent rate was approved in the last case of \$1.00 per 1,000 gallons.
7 The Company provides effluent to two golf courses under this rate.

8 **Q. IS THE COMPANY REQUESTING A CHANGE TO THE EFFLUENT**
9 **RATE?**

10 A. Yes. The proposed charge for effluent is \$0.20 per 1,000 gallons. This rate
11 recognizes the competing interests behind effluent sales. On the one hand, treated
12 effluent is a resource and should be sold to the benefit of the Company and
13 ratepayers. However, treated effluent is also a byproduct of treating wastewater,
14 and must be disposed of in some manner. Sales of effluent for irrigation purposes
15 help preserve groundwater resources, and provide a low-cost means of disposing of
16 effluent. But, the rate should not be set so high as to discourage sales of effluent as
17 that would be counter to the public interest, which appears to be what happened
18 with the current rate for effluent approved in the Company's last rate case.

19 **Q. WHAT DO YOU MEAN, MR. BOURASSA?**

20 A. It turns out that the golf courses own their own wells and can pump water for their
21 needs at approximately 17-18 cents per 1,000 gallons. At \$1.00 per 1,000 gallons,
22 purchasing effluent from the Company simply doesn't make economic sense. Even
23 though the effluent produced by the wastewater treatment plant improvements will
24 be of higher quality than in the past, the golf courses will still have to treat the
25 water because of the nutrients it contains, making it more expensive still.
26

1 **Q. DOES THE COMPANY STILL HAVE A BULK WATER AGREEMENT**
2 **FOR EFFLUENT DELIVERIES WITH MESA DEL SOL GOLF COURSE?**

3 A. Yes, but per that agreement the Company does not charge for effluent.

4 **Q. DID YOU IMPUTE REVENUES AT THE EFFLUENT RATE FOR**
5 **EFFLUENT DELIVERIES TO THE MESA DEL SOL GOLF COURSE?**

6 A. No. While the Mesa Del Sol golf course is receiving effluent free of charge, there
7 is an economic benefit to the Company and its ratepayers. The Company needs a
8 effluent disposal method and it is far cheaper to the Company to utilize this method
9 of disposal than the alternative.

10 **Q. CAN YOU BE MORE SPECIFIC?**

11 A. Yes. The cost of disposing of the effluent by alternative means would be
12 approximately \$1.085 per 1,000 gallons. Effluent production at the Del Oro
13 WWTP is expected to be 495,000 gpd, or 178,200,000 gallons annually, after the
14 capital improvements are completed. This leads to a potential annual savings of
15 \$193,347 (\$1.085 times 178,200,000 gallons divided by 1,000). This amount is a
16 cost benefit to rate payers and the Company.

17 **Q. WHAT IS THE ALTERNATIVE METHOD FOR DISPOSING OF**
18 **EFFLUENT AND HOW DID YOU COMPUTE THE COST PER 1,000**
19 **GALLONS?**

20 A. As explained to me, the alternative to disposing of effluent is to drill vadose zone
21 injection wells and inject effluent into the ground. To compute a cost per 1,000
22 gallons, at least four components would be included: 1) depreciation; 2) return on
23 original cost of facilities, plus income taxes; 3) repairs and maintenance; and, 4)
24 purchased power for pumping.

25 Starting with the first component, depreciation, according to information
26 provided to me by Mr. Lee, the Company's engineering consultant, a vadose

1 injection well with the capacity of 400,000 gpd would cost \$275,000, before the
2 cost of permits and would require ADEQ approval. After the system
3 improvements are completed, the Del Oro WWTP will have a capacity of 495,000
4 gpd, so two vadose wells would be required costing at least \$550,000. Further, a
5 vadose well has a useful life of 6 to 10 years, with an average life of 7 years. Thus,
6 the annual depreciation would be \$78,571 (\$550,000 divided by 7 years).
7 Assuming the full capacity of the Del Oro WWTP (after the system improvements)
8 of 178,200,000 gallons annually (459,000 gpd times 30 days times 12 months), the
9 depreciation component would be \$0.441 per 1,000 gallons (\$78,571 divided by
10 178,200,000 gallons divided by 1,000).

11 Next, the annual capital costs (return on investment plus income taxes),
12 using the Company's proposed cost of capital of 8.38 percent, would be \$74,666
13 (\$550,000 times 8.38 percent time 1.62 tax factor). Again, assuming the capacity
14 is \$178,200,000 gallons annually, the return and tax component would be \$0.419
15 per 1,000 gallons (\$74,666 divided by 178,200,000 gallons divided by 1,000).

16 Next, again according to Mr. Lee, the annual repair and maintenance cost
17 would be \$8,000. Thus, the repair and maintenance cost component would be
18 \$0.045 per 1,000 gallons (\$8,000 divided by 178,200,000 divided by 1,000).

19 Finally, the purchased power component would be about \$0.18 per 1,000
20 gallons. I obtained that cost from data provided by one of the Company's golf
21 course customers. I am assuming that the cost to pump water out of the ground is
22 the same as would be to pump water back into the ground. Based on the
23 \$178,200,000 gallons, the annual cost would be \$32,076.

24 Accounting for all four components, the total cost per 1,000 gallons of the
25 alternative means of disposal is \$1.085 (\$0.441 plus \$0.419 plus \$0.045 plus
26 \$0.18).

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

Another way to view this is to simply add up the annual costs for each of the four components and you will arrive at the same \$193,000 of savings taking into account rounding differences (\$78,571 of depreciation plus \$74,666 of capital costs plus \$8,000 of repairs and maintenance plus \$32,076 of pumping costs). The point of determining a cost per 1,000 gallons is to provide an apples-to-apples comparison with the effluent commodity rate.

Q. WHAT ARE THE COMPANY'S PRESENT RATES?

A. Residential customers currently pay \$21.75 for month, while commercial customers pay \$43.50 per month. Recreational Vehicle Parks pay \$5.44 per parking space. The effluent rate is \$1.00 per 1,000 gallons.

Q. WHAT ARE THE PROPOSED RATES?

A. Residential customers would eventually pay \$74.32 per month, while commercial customers would pay \$148.64 per month. The charge at Recreational Vehicle Parks per space will be \$18.59. The Company is requesting a reduction in the effluent rate to \$0.20 per 1,000 gallons, or \$65.17 per acre foot.

Q. WHAT IS THE IMPACT ON THE RESIDENTIAL CUSTOMER?

A. The residential customer will see an increase of \$52.57 or 241.7% over present rates.

Q. WHAT ARE THE YEAR 1 (PHASE 1) PROPOSED RATES?

A. Residential customers would pay \$54.38 per month, while commercial customers would pay \$108.75 per month. The charge at Recreational Vehicle Parks per space will be \$13.60.

Q. WHAT IS THE IMPACT ON THE RESIDENTIAL CUSTOMER UNDER THE YEAR 1 (PHASE 1) RATES?

A. The residential customer will see an increase of \$32.63 or 150% over present rates.

1 **Q. WHAT ARE THE YEAR 2 (PHASE 2) PROPOSED RATES?**

2 A. Residential customers would pay \$64.16 per month, while commercial customers
3 would pay \$128.33 per month. The charge at Recreational Vehicle Parks per space
4 will be \$16.05.

5 **Q. WHAT IS THE IMPACT ON THE RESIDENTIAL CUSTOMER UNDER**
6 **THE YEAR 2 (PHASE 2) RATES?**

7 A. The residential customer will see an increase of \$42.41 or 195% over present rates.

8 **Q. PLEASE EXPLAIN WHAT IS SHOWN ON SCHEDULE H-1.**

9 A. The H-1 Schedule shows the revenues at present and proposed rates from each
10 class of customer, and the revenue annualization to year-end number of customers.
11 I have also included an adjustment to recognize revenues from effluent sales under
12 the new tariff.

13 **Q. WOULD YOU ALSO EXPLAIN WHAT IS SHOWN ON SCHEDULE H-2?**

14 A. Schedule H-2 shows the rate increase based on each type of customer
15 classification. The billing for the customer classes are computed at present and
16 proposed rates. Also included on this schedule is the increase percentage.

17 **Q. WHAT IS CONTAINED ON SCHEDULE H-3?**

18 A. Schedule H-3 contains rates at both present and proposed rates. The schedule also
19 shows the dollar increase and percentage increase.

20 **Q. WHAT IS SHOWN ON SCHEDULE H-4?**

21 A. Schedule H-4 shows monthly bills at both present and proposed rates, the dollar
22 increase and percentage increase.

23 **Q. WHAT IS SHOWN ON SCHEDULE H-5?**

24 A. The H-5 schedules, or bill count schedules, contain the number of customers per
25 customer classification.

26

1 Q. IS THE COMPANY PROPOSING ANY CHANGE IN ITS OTHER
2 CHARGES?

3 A. No.

4 Q. DID YOU PREPARE A COST OF SERVICE STUDY?

5 A. No, I didn't. Because Far West Sewer is not proposing a change in its rate design,
6 a cost of service study would cost far more than the benefit it would provide.
7 Certainly another party seeking a different rate design could prepare such a study
8 to support its position.

9 Q. DOES THAT CONCLUDE THIS PORTION OF YOUR DIRECT
10 TESTIMONY?

11 A. Yes.

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

Thomas J. Bourassa
Direct Testimony
(Rate Base, Income Statement, Rate Design)

Schedules

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Computation of Increase in Gross Revenue
 Requirements As Adjusted

Exhibit
 Schedule A-1
 Page 1
 Witness: Bourassa

Line No.					
1	Fair Value Rate Base			\$	23,415,596
2					
3	Adjusted Operating Income				(859,617)
4					
5	Current Rate of Return				-3.67%
6					
7	Required Operating Income			\$	1,962,224
8					
9	Required Rate of Return on Fair Value Rate Base				8.38%
10					
11	Operating Income Deficiency			\$	2,821,841
12					
13	Gross Revenue Conversion Factor				1.6286
14					
15	Increase in Gross Revenue				
16	Requirement			\$	4,595,748
17					
18	Increase over Adjusted T.Y. Revenues				214.76%
19					
20	Customer	Present	Proposed	Dollar	Percent
21	Classification	Rates	Rates	Increase	Increase
22	<u>(Residential Commercial, Irrigation)</u>				
23	Residential	\$ 1,701,698	\$ 5,814,873	\$ 4,113,175	241.71%
24	RV Park - Adobe Village	3,852	13,161	9,310	241.71%
25	RV Park - Sunset Palm	3,819	13,049	9,231	241.71%
26	RV Park - Sun Ridge	9,172	31,341	22,169	241.71%
27	RV Park - Rancho Rialto	9,645	32,958	23,313	241.71%
28	Commercial	17,835	60,944	43,109	241.71%
29	Effluent Sales	87,649	17,530	(70,119)	-80.00%
30	Subtotal	1,833,670	5,983,857	4,150,187	226.33%
31					
32	Impact on Rate Increase (Decision 69335)	\$ (24,903)	\$ -	\$ 24,903	-100.00%
33	Revenue Annualization	293,141	713,762	420,621	143.49%
34					0.00%
35	Subtotal w/ Rev. Annualization	\$ 2,101,908	\$ 6,697,619	\$ 4,595,710	218.64%
36					
37	Miscellaneous Revenues	38,047	38,047	-	0.00%
38	Other Revenues	-	-	-	0.00%
39					0.00%
40	Total of Sewer Revenues	\$ 2,139,955	\$ 6,735,666	\$ 4,595,710	214.76%
41					
42					
43	<u>SUPPORTING SCHEDULES:</u>				
44	B-1				
45	C-1				
46	C-3				
47	H-1				
48					

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Summary of Results of Operations

Exhibit
 Schedule A-2
 Page 1
 Witness: Bourassa

Line No.	Description	Prior Years Ended		Test Year		Projected Year	
		12/31/2005	12/31/2006	Actual 12/31/2007	Adjusted 12/31/2007	Present Rates 12/31/2008	Proposed Rates 12/31/2008
1	Gross Revenues	\$ 1,646,196	\$ 1,779,010	\$ 2,004,026	\$ 2,139,964	\$ 2,139,964	\$ 6,735,712
2							
3	Revenue Deductions and	2,857,210	2,877,806	2,959,716	2,999,582	2,999,582	4,773,489
4	Operating Expenses						
5							
6	Operating Income	\$ (1,211,014)	\$ (1,098,796)	\$ (955,690)	\$ (859,617)	\$ (859,617)	\$ 1,962,224
7							
8	Other Income and	(2,039)	(1,171,396)	(93,756)	-	-	-
9	Deductions						
10							
11	Interest Expense	(107,811)	(510,777)	(1,532,057)	(1,275,665)	(1,275,665)	(1,275,665)
12							
13	Net Income	\$ (1,320,864)	\$ (2,780,969)	\$ (2,581,502)	\$ (2,135,282)	\$ (2,135,282)	\$ 686,559
14							
15	Earned Per Average						
16	Common Share	(13.21)	(27.81)	(25.82)	(21.35)	(21.35)	6.87
17							
18	Dividends Per						
19	Common Share	-	-	-	-	-	-
20							
21	Payout Ratio	-	-	-	-	-	-
22							
23	Return on Average						
24	Invested Capital	-9.86%	-12.37%	-7.94%	-4.07%	-3.62%	1.16%
25							
26	Return on Year End						
27	Capital	-9.53%	-8.94%	-7.60%	-4.07%	-3.16%	1.02%
28							
29	Return on Average						
30	Common Equity	-94.54%	-482.55%	471.22%	191.64%	100.88%	-97.27%
31							
32	Return on Year End						
33	Common Equity	-110.15%	5970.18%	246.07%	97.87%	67.06%	-189.38%
34							
35	Times Bond Interest Earned						
36	Before Income Taxes	(11.23)	(2.15)	(0.62)	(1.73)	(1.73)	1.88
37							
38	Times Total Interest and						
39	Preferred Dividends Earned						
40	After Income Taxes	(11.23)	(2.15)	(0.62)	(0.82)	(0.82)	1.54
41							
42							
43	<u>SUPPORTING SCHEDULES</u>						
44	C-1						
45	E-2						
46	F-1						

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Summary of Capital Structure

Exhibit
 Schedule A-3
 Page 1
 Witness: Bourassa

Line No.	Description:	Prior Years Ended		Test	Projected
		12/31/2005	12/31/2006	Year 12/31/2007	Year 12/31/2008
1	Description:				
2					
3	Long-Term Debt	-	17,206,182	20,884,132	25,761,224
4					
5	Total Debt	\$ -	\$ 17,206,182	\$ 20,884,132	\$ 25,761,224
6					
7					
8	Preferred Stock	-	-	-	-
9					
10	Common Equity	1,199,193	(46,581)	(1,049,084)	(362,525)
11					
12					
13	Total Capital & Debt	\$ 1,199,193	\$ 17,159,601	\$ 19,835,048	\$ 25,398,699
14					
15					
16	Capitalization Ratios:				
17					
18	Long-Term Debt	0.00%	100.27%	105.29%	101.43%
19					
20	Total Debt	0.00%	100.27%	105.29%	101.43%
21					
22					
23	Preferred Stock	-	-	-	-
24					
25	Common Equity	100.00%	-0.27%	-5.29%	-1.43%
26					
27					
28	Total Capital	100.00%	100.00%	100.00%	100.00%
29					
30					
31	Weighted Cost of				
32	Senior Capital	0.00%	6.40%	6.72%	6.47%
33					
34					
35					
36					
37					
38					
39	<u>SUPPORTING SCHEDULES:</u>				
40	E-1				
41	D-1				

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Construction Expenditures
and Gross Utility Plant in Service

Exhibit
Schedule A-4
Page 1
Witness: Bourassa

Line No.		<u>Construction Expenditures</u>	<u>Net Plant Placed in Service</u>	<u>Gross Utility Plant in Service</u>
1				
2	Prior Year Ended 12/31/2004			13,522,773
3				
4	Prior Year Ended 12/31/2005	1,377,622	954,873	14,477,646
5				
6	Prior Year Ended 12/31/2006	5,770,611	1,640,491	16,118,137
7				
8	Test Year Ended 12/31/2007	2,799,619	2,175,349	18,293,486
9				
10	Projected Year Ended 12/31/2008	18,570,153	18,570,153	36,863,639
11				
12				
13				
14				
15	<u>SUPPORTING SCHEDULES:</u>			
16	B-2			
17	E-5			
18	F-3			
19				
20				

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Summary Statements of Cash Flows

Exhibit
 Schedule A-5
 Page 1
 Witness: Bourassa

Line No.	Prior Year Ended 12/31/2005	Prior Year Ended 12/31/2006	Test Year Ended 12/31/2007	Projected Year Present Rates 12/31/2008	Projected Year Proposed Rates 12/31/2008
5	Cash Flows from Operating Activities				
6	\$ (1,320,864)	\$ (2,780,969)	\$ (2,581,502)	\$ (2,135,282)	\$ 686,559
7	Adjustments to reconcile net income to net cash provided by operating activities:				
8					
9	414,400	455,887	531,731	1,550,751	1,550,751
10	85,525	(81,900)	217		
11	-	-	-		
12	Changes in Certain Assets and Liabilities:				
13	(64,754)	(48,157)	(129,416)		
14	-	-	-		
15	-	(71,250)	18,968		
16	-	-	-		
17	212,719	140,868	(175,339)		
18	2,161,408	(507,291)	(749,381)		
19	4,550	(4,160)	6,581		
20	4,827	4,760	(22,599)		
21	(164)	592,496	(343,555)		
22	-	-	-		
23					
24	\$ 1,497,647	\$ (2,299,716)	\$ (3,444,295)	\$ (584,531)	\$ 2,237,309
25	Cash Flow From Investing Activities:				
26	(1,377,622)	(5,770,611)	(2,799,619)	(18,570,153)	(18,570,153)
27	-	-	-		
28	-	-	-		
29	\$ (1,377,622)	\$ (5,770,611)	\$ (2,799,619)	\$ (18,570,153)	\$ (18,570,153)
30	Cash Flow From Financing Activities				
31	-	-	-		
32	-	-	-		
33	(1,723,675)	-	-	-	-
34	678,675	555,439	1,170,589	-	-
35	-	-	19,900,510	-	-
36	-	17,206,182	(17,089,254)	-	-
37	-	-	-		
38	924,975	1,535,184	1,579,000		
39	\$ (120,025)	\$ 19,296,805	\$ 5,560,845	\$ -	\$ -
40	(0)	11,226,478	(683,069)	(19,154,684)	(16,332,843)
41	-	(0)	11,226,478	10,543,409	10,543,409
42	\$ (0)	\$ 11,226,478	\$ 10,543,409	\$ (8,611,275)	\$ (5,789,434)
43	<u>SUPPORTING SCHEDULES:</u>				
44	E-3				
45	F-2				
46					

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Summary of Rate Base

Exhibit
 Schedule B-1
 Page 1
 Witness: Bourassa

Line No.		<u>Original Cost</u> <u>Rate base</u>	<u>Fair Value</u> <u>Rate Base</u>
1			
2	Gross Utility Plant in Service	\$ 34,922,208	\$ 34,922,208
3	Less: Accumulated Depreciation	<u>1,152,688</u>	<u>1,152,688</u>
4			
5	Net Utility Plant in Service	\$ 33,769,520	\$ 33,769,520
6			
7	<u>Less:</u>		
8	Advances in Aid of		
9	Construction	9,918,635	9,918,635
10	Contributions in Aid of		
11	Construction	844,788	844,788
12			
13	A.A. Contributions in Aid of Construction	441,792	441,792
14			
15	Customer Meter Deposits	15,406	15,406
16	Deferred Income Taxes & Credits	-	-
17	Investment tax Credits	-	-
18			
19			
20	<u>Plus:</u>		
21	Deferred Finance		
22	Costs	866,697	866,697
23	Deferred Tax Assets	-	-
24	Allowance for Working Capital	-	-
25			
26			
27	Total Rate Base	<u>\$ 23,415,596</u>	<u>\$ 23,415,596</u>
28			
29			
30			
31	<u>SUPPORTING SCHEDULES:</u>		
32	B-2		
33	B-3		
34	B-5		
35	E-1		
36			

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Original Cost Rate Base Proforma Adjustments

Exhibit
 Schedule B-2
 Page 1
 Witness: Bourassa

Line No.		Actual at End of <u>Test Year</u>	<u>Proforma</u> <u>Label</u>	<u>Adjustments</u> <u>Amount</u>	Adjusted at end of <u>Test Year</u>
1	Gross Utility				
2	Plant in Service	\$ 19,357,810	1a	(1,064,324)	\$ 34,922,208
3			2	18,570,153	
4	Less:		3a	(1,941,431)	
5	Accumulated				
6	Depreciation	3,352,988	1b	(258,869)	1,152,688
7			3b	(1,941,431)	
8					
9	Net Utility Plant				
10	in Service	\$ 16,004,822			\$ 33,769,520
11					
12	Less:				
13	Advances in Aid of				
14	Construction	9,918,635			9,918,635
15					
16	Contributions in Aid of				
17	Construction	2,440,167	4a	(1,595,379)	844,788
18					
19	Accumulated Amortization of CIAC	(832,073)	4b	1,273,865	441,792
20					
21	Customer Meter Deposits	15,406			15,406
22	Deferred Income Taxes	-			-
23	Investment Tax Credits	-			-
24		-			-
25					
26	Plus:				
27	Unamortized Debt				
28	Discount	866,697			866,697
29	Deferred Tax Assets	-			-
30	Working capital	-		-	-
31		-			-
32					
33	Total	\$ 5,329,384			\$ 23,415,596

SUPPORTING SCHEDULES:

B-2, pages 2-3
 E-1

RECAP SCHEDULES

B-1

40
41
42
43
44
45
46

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Original Cost Rate Base Proforma Adjustments
 Adjustment #1

Exhibit
 Schedule B-2
 Page 2
 Witness: Bourassa

Line
No.

1			
2	<u>Plant-in-Service and Accumulated Depreciation Adjustment</u>		
3			
4			
5	<u>Plant In Service Adjustment</u>		
6			Label
7	Plant per B-2	\$ 18,293,486	
8	Balance per Company Schedule E-1	19,357,810	
9	Difference	<u>\$ (1,064,324)</u>	1a
10			
11			
12	Increase (Decrease) to Plant-in-Service	<u>\$ (1,064,324)</u>	
13			
14	<u>Accumulated Depreciation Adjustment</u>		
15			
16	Computed Balance	\$ 3,094,119	
17	Balance per Company Schedule E-1	3,352,988	
18	Difference	<u>\$ (258,869)</u>	
19			
20			
21	Increase (Decrease) to Accumulated Depreciation	<u>\$ (258,869)</u>	1b
22			
23			
24			
25	<u>SUPPORTING SCHEDULES</u>		
26	B-2, pages 2.1 to 2.6		
27			
28			

Far West Water and Sewer - Sewer Division
Plant Additions and Retirements

Account No.	Description	Deprec.	Deprec.	Adjusted Plant At 12/31/2004 ¹	2004 Accum. Depr. ¹	2005 Plant Additions	2005 Plant Adjustments	2005 Adjusted Plant	2005 Plant Retirements	2005 Plant Balance	
		Rate Before Feb-07	Rate After Feb-07								
351	Organization Cost	0.00%	0.00%	-	-	-	-	-	-	3,076	
352	Franchise Cost	0.00%	0.00%	3,076	-	-	-	-	-	417,154	
353	Land and Land Rights	0.00%	0.00%	417,154	-	-	-	-	-	216,716	
354	Structures and Improvements	3.33%	3.33%	203,576	21,707	13,140	-	13,140	-	426,049	
360	Collection Sewers - Force	2.00%	2.00%	426,049	51,906	-	-	-	-	7,490,794	
361	Collection Sewers Gravity	2.00%	2.00%	7,471,189	541,187	19,605	-	19,605	-	-	
363	Services	2.00%	2.00%	-	-	-	-	-	-	-	
364	Flow Measuring Devices	10.00%	10.00%	37,103	27,167	5,588	-	5,588	-	42,691	
371	Effluent Pumping Equipment	12.50%	12.50%	212,029	72,264	11,749	-	11,749	-	223,778	
380	Treatment Plant	5.00%	5.00%	4,395,872	669,251	868,399	-	868,399	-	5,264,271	
381	Plant Sewers	5.00%	5.00%	25,001	2,332	-	-	-	-	25,001	
389	Other Plant Structure and Improvements	6.67%	6.67%	16,044	6,153	763	-	763	-	16,807	
390	Office Furniture and Equipment	6.67%	6.67%	20,972	3,885	4,225	-	4,225	-	25,197	
391	Transportation Equipment	20.00%	20.00%	193,941	55,437	-	-	-	-	193,941	
393	Tools and Work Equipment	5.00%	5.00%	-	-	-	-	-	-	-	
394	Laboratory Equipment	10.00%	10.00%	4,236	212	25,972	-	25,972	-	30,208	
395	Power Operated Equipment	5.00%	5.00%	2,940	221	3,509	-	3,509	-	6,449	
396	Communications Equipment	10.00%	10.00%	-	-	-	-	-	-	-	
397	Miscellaneous Equipment	10.00%	10.00%	93,591	30,948	1,923	-	1,923	-	95,514	
398	Other Tangible Plant	10.00%	10.00%	-	-	-	-	-	-	-	
	Rounding			-	-	-	-	-	-	-	
Plant Held for Future Use										-	
TOTAL SEWER PLANT										14,477,646	
					13,522,773	1,482,670	954,873	-	954,873	-	14,477,646

Far West Water and Sewer - Sewer Division
Plant Additions and Retirements

Exhibit
Schedule B-2
Page 2.2

Account No.	Description	Deprec.	Deprec.	2005		2006		2006 Plant Balance	2006 Plant Retirements	2006 Deprec.
		Rate Before Feb-07	Rate After Feb-07	Plant Additions	Plant Adjustments	Adjusted Plant Additions	Plant Balance			
351	Organization Cost	0.00%	0.00%	-	-	-	-	3,076	-	-
352	Franchise Cost	0.00%	0.00%	-	-	-	-	417,154	-	-
353	Land and Land Rights	0.00%	0.00%	-	-	-	-	227,423	-	-
354	Structures and Improvements	3.33%	3.33%	10,707	10,707	10,707	10,707	717,817	8,627	8,627
360	Collection Sewers - Force	2.00%	2.00%	8,521	291,768	291,768	291,768	717,817	13,345	13,345
361	Collection Sewers Gravity	2.00%	2.00%	149,620	622,519	622,519	622,519	8,113,313	182,048	182,048
363	Services	2.00%	2.00%	-	-	-	-	-	-	-
364	Flow Measuring Devices	10.00%	10.00%	3,990	-	-	-	42,691	-	4,981
371	Effluent Pumping Equipment	12.50%	12.50%	27,238	101,215	101,215	101,215	324,993	40,015	40,015
380	Treatment Plant	5.00%	5.00%	241,504	675,303	675,303	675,303	5,939,574	326,779	326,779
381	Plant Sewers	5.00%	5.00%	1,250	-	-	-	25,001	-	1,458
389	Other Plant Structure and Improvements	6.67%	6.67%	1,096	9,254	9,254	9,254	26,061	-	1,668
390	Office Furniture and Equipment	6.67%	6.67%	1,540	7,836	7,836	7,836	33,033	-	2,266
391	Transportation Equipment	20.00%	20.00%	38,788	21,521	21,521	21,521	105,185	(110,278)	10,959
393	Tools and Work Equipment	5.00%	5.00%	-	-	-	-	-	-	-
394	Laboratory Equipment	10.00%	10.00%	1,722	1,657	1,657	1,657	31,865	-	3,621
395	Power Operated Equipment	5.00%	5.00%	235	-	-	-	6,449	-	376
396	Communications Equipment	10.00%	10.00%	-	-	-	-	-	-	-
397	Miscellaneous Equipment	10.00%	10.00%	9,455	8,988	8,988	8,988	104,503	-	11,668
398	Other Tangible Plant	10.00%	10.00%	-	-	-	-	-	-	-
	Rounding			-	-	-	-	-	-	-
	Plant Held for Future Use			-	-	-	-	-	-	-
	TOTAL SEWER PLANT			491,956	1,750,769	1,750,769	(110,278)	16,118,137	(110,278)	607,810

Far West Water and Sewer - Sewer Division
 Plant Additions and Retirements

Exhibit
 Schedule B-2
 Page 2.3

Account No.	Description	Deprec. Rate Before Feb-07	Deprec. Rate After Feb-07	2007 Plant		2007 Adjusted Plant		2007 Plant		2007 Deprec.
				Additions	Adjustments	Additions	Retirements	Balance		
351	Organization Cost	0.00%	0.00%	-	-	-	-	3,076	-	-
352	Franchise Cost	0.00%	0.00%	-	-	125,179	-	542,333	-	-
353	Land and Land Rights	0.00%	0.00%	125,179	-	75,205	-	302,628	-	8,825
354	Structures and Improvements	3.33%	3.33%	75,205	-	2,768	-	720,585	-	14,384
360	Collection Sewers - Force	2.00%	2.00%	263,737	-	263,737	-	8,377,050	-	164,904
361	Collection Sewers Gravity	2.00%	2.00%	-	-	-	-	-	-	-
363	Services	2.00%	2.00%	-	-	-	-	-	-	-
364	Flow Measuring Devices	10.00%	10.00%	6,461	-	6,461	-	49,152	-	4,592
371	Effluent Pumping Equipment	12.50%	12.50%	27,181	-	27,181	-	352,174	-	42,323
380	Treatment Plant	5.00%	5.00%	1,355,239	-	1,355,239	-	7,294,813	-	330,860
381	Plant Sewers	5.00%	5.00%	-	-	-	-	25,001	-	1,250
389	Other Plant Structure and Improvements	6.67%	6.67%	-	-	-	-	26,061	-	1,738
390	Office Furniture and Equipment	6.67%	6.67%	5,648	-	5,648	-	38,681	-	2,392
391	Transportation Equipment	20.00%	20.00%	-	-	-	-	105,185	-	21,037
393	Tools and Work Equipment	5.00%	5.00%	-	-	-	-	-	-	-
394	Laboratory Equipment	10.00%	10.00%	-	-	-	-	31,865	-	3,187
395	Power Operated Equipment	5.00%	5.00%	-	-	-	-	6,449	-	322
396	Communications Equipment	10.00%	10.00%	-	-	-	-	-	-	-
397	Miscellaneous Equipment	10.00%	10.00%	75,103	-	75,103	-	179,605	-	14,205
398	Other Tangible Plant	10.00%	10.00%	238,828	-	238,828	-	238,828	-	11,941
	Rounding			1	-	1	-	1	-	-
	Plant Held for Future Use			-	-	-	-	-	-	-
	TOTAL SEWER PLANT			2,175,349	-	2,175,349	-	18,293,486	-	621,960

Far West Water and Sewer - Sewer Division
 Plant Additions and Retirements

Exhibit
 Schedule B-2
 Page 2.4

Account No.	Description	Deprec. Rate Before Feb-07	Deprec. Rate After Feb-07	Year End Accumulated Depreciation by Account			
				2004	2005	2006	2007
351	Organization Cost	0.00%	0.00%	-	-	-	-
352	Franchise Cost	0.00%	0.00%	-	-	-	-
353	Land and Land Rights	0.00%	0.00%	-	-	-	-
354	Structures and Improvements	3.33%	3.33%	21,707	28,705	37,332	46,158
360	Collection Sewers - Force	2.00%	2.00%	51,906	60,427	73,772	88,156
361	Collection Sewers Gravity	2.00%	2.00%	541,187	690,807	872,855	1,037,758
363	Services	2.00%	2.00%	-	-	-	-
364	Flow Measuring Devices	10.00%	10.00%	27,167	31,157	36,137	40,729
371	Effluent Pumping Equipment	12.50%	12.50%	72,284	99,502	139,516	181,839
380	Treatment Plant	5.00%	5.00%	669,251	910,755	1,237,534	1,568,393
381	Plant Sewers	5.00%	5.00%	2,332	3,582	5,040	6,290
389	Other Plant Structure and Improvements	6.67%	6.67%	6,153	7,249	8,917	10,655
390	Office Furniture and Equipment	6.67%	6.67%	3,885	5,425	7,690	10,082
391	Transportation Equipment	20.00%	20.00%	55,437	94,225	(5,093)	15,944
393	Tools and Work Equipment	5.00%	5.00%	-	-	-	-
394	Laboratory Equipment	10.00%	10.00%	212	1,934	5,555	8,742
395	Power Operated Equipment	5.00%	5.00%	221	456	832	1,154
396	Communications Equipment	10.00%	10.00%	-	-	-	-
397	Miscellaneous Equipment	10.00%	10.00%	30,948	40,403	52,071	66,276
398	Other Tangible Plant	10.00%	10.00%	-	-	-	11,941
	Rounding			-	-	-	-
	Plant Held for Future Use			-	-	-	-
	TOTAL SEWER PLANT			1,482,670	1,974,626	2,472,159	3,094,119

Far West Water and Sewer - Sewer Division
Reconciliation of Plant Starting Balances to Decision 69335

Exhibit
Schedule B-2
Page 2.5

Line No.	Account No.	Description	Balance Thru 12/31/04	Adjustments Per Decision ¹	Balance Per Decision ¹	Audit Adjustments ²	Adjusted Balance
			\$	\$	\$	\$	\$
351		Organization Cost	-	-	-	-	-
352		Franchise Cost	3,076	-	3,076	-	3,076
353		Land and Land Rights	82,567	-	82,567	334,587	417,154
354		Structures and Improvements	213,157	(9,581)	203,576	-	203,576
360		Collection Sewers - Force	423,126	2,923	426,049	-	426,049
361		Collection Sewers Gravity	7,689,131	(217,942)	7,471,189	-	7,471,189
363		Services	-	-	-	-	-
364		Flow Measuring Devices	37,103	-	37,103	-	37,103
371		Effluent Pumping Equipment	192,774	19,255	212,029	-	212,029
380		Treatment Plant	5,444,879	(816,940)	4,627,939	(232,067)	4,395,872
381		Plant Sewers	20,168	4,833	25,001	-	25,001
389		Other Plant Structure and Improvements	16,044	-	16,044	-	16,044
390		Office Furniture and Equipment	20,972	-	20,972	-	20,972
391		Transportation Equipment	193,941	-	193,941	-	193,941
393		Tools and Work Equipment	-	-	-	-	-
394		Laboratory Equipment	4,236	-	4,236	-	4,236
395		Power Operated Equipment	2,940	-	2,940	-	2,940
396		Communications Equipment	-	-	-	-	-
397		Miscellaneous Equipment	93,591	-	93,591	-	93,591
398		Other Tangible Plant	-	-	-	-	-
24		Rounding	-	-	-	-	-
25		Total	\$ 14,437,705	\$ (1,017,452)	\$ 13,420,253	\$ 102,520	\$ 13,522,773

¹ Plant adjustments from Decision 69335. See Decision 69335 at 7 and Staff Revised Surrebuttal Schedule CSB-4

² Audit adjustments on 2004 plant (Del Oro WWTP) from independent audit by Mallory & Associates CPA's.

Far West Water and Sewer - Sewer Division
 Reconciliation of Accumulated Depreciation Starting Balances to Decision 69335

Exhibit
 Schedule B-2
 Page 2.6

Line No.	Account No.	Description	Adjusted Book Balance Thru 12/31/04 ¹	Adjustments Per Decision ¹	Balance Per Decision ¹	Audit Adjustments ²	Adjusted Balance
			\$	\$	\$		\$
1	351	Organization Cost	22,186	-	21,707	-	21,707
2	352	Franchise Cost	51,906	(479)	51,906	-	51,906
3	353	Land and Land Rights	554,151	-	541,187	-	541,187
4	354	Structures and Improvements	27,167	(12,964)	14,203	-	14,203
5	360	Collection Sewers - Force	72,264	-	72,264	-	72,264
6	361	Collection Sewers Gravity	845,522	-	675,053	-	675,053
7	363	Services	2,332	(170,469)	2,332	(5,802)	27,167
8	364	Flow Measuring Devices	6,153	-	6,153	-	6,153
9	371	Effluent Pumping Equipment	3,885	-	3,885	-	3,885
10	380	Treatment Plant	62,481	(7,044)	55,437	-	55,437
11	381	Plant Sewers	-	-	-	-	-
12	389	Other Plant Structure and Improvements	212	-	212	-	212
13	390	Office Furniture and Equipment	221	-	221	-	221
14	391	Transportation Equipment	30,948	-	30,948	-	30,948
15	393	Tools and Work Equipment	-	-	-	-	-
16	394	Laboratory Equipment	-	-	-	-	-
17	395	Power Operated Equipment	-	-	-	-	-
18	396	Communications Equipment	-	-	-	-	-
19	397	Miscellaneous Equipment	-	-	-	-	-
20	398	Other Tangible Plant	-	-	-	-	-
21		Total	1,679,428	(190,956)	1,488,472	(5,802)	1,482,670
22			\$	\$	\$	\$	\$
23			1,679,428	(190,956)	1,488,472	(5,802)	1,482,670
24							
25							
26							
27							
28							
29							
30							

¹ Unrecorded AVD adjustments per Decision 69335. See Staff Revised Surrebuttal Schedule CSB-4 and CSB-9, page 12 and Decision 69335 at 7.
² Based on audit adjustments of 2004 plant (Del Oro WWTP) from independent audit by Mallory & Associates CPA's.

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Estimate of Capital Costs for Wastewater System Improvements
Adjustment #2

Line No.	Description	Estimated Cost	Included in PIS or Other in 2007	Adjusted Estimated Cost	360 Collection Sewers-Force	380 Treatment Plant	397 Misc. Equipment	398 Other Tangible Plant
2		\$ 1,660,254	\$ 1,183,330	\$ 476,924		476,924		
3	Seasons WWTP	3,273,111	51,300	3,221,811		3,221,811		
4	Del Oro WWTP	7,371,914		7,371,914		7,371,914		
5	Section 14 WWTP	395,400		395,400	395,400			
6	Del Rey & Royale Lift Stations	1,712,250		1,712,250	1,712,250			
7	Palm Shadow Lift Station and Forcemain	640,045	125,179	514,866	514,866			
8	Paula Street Lift Station	101,260		101,260			101,260	
9	Marwood Sludge Dewatering Unit							
10	Del Oro Temporary	41,694		41,694			41,694	
11	Miscellaneous Gravity Sewer	379,488	269,715	109,773	109,773			
12	Miscellaneous Equip							
13	Miscellaneous Other							
14	Geotechnical Surveys	\$ 72,933						
15	SCD Nitrogen Removal Program	106,900						
16	Legal Services	9,522						
17	Misc.	86,700						
18	Permit Fees	15,204						
19	Insurance							
20	Miscellaneous Other Total	291,258	143,341	147,918	28,980	117,421	1,516	
21	Engineering	1,551,170	90,680	1,460,490	286,140	1,159,379	14,971	
22	Construction Administration	1,551,170	90,680	1,460,490	286,140	1,159,379	14,971	
23	Mapping	710,485		710,485				710,485
24	Operations	834,000		834,000	163,398	662,053	8,549	
25	Odor Control	10,878		10,878			10,878	
26	Contingency							
27	Total	\$ 20,524,378	\$ 1,954,225	\$ 18,570,153	\$ 3,496,947	\$ 14,168,882	\$ 193,839	\$ 710,485
28								
29								
30								
31								
32								
33								
34	Increase (Decrease) to Plant-in-Service	\$ 18,570,153						
35								
36								
37								
38								
39								

NARUC BREAKDOWN

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Original Cost Rate Base Proforma Adjustments
 Adjustment 4

Exhibit
 Schedule B-2
 Page 5
 Witness: Bourassa

Line No.	Accumulated Amortization (A.A.)	Amount Recorded	Amortization Rate	Amortization	Total Amortization	Accumulated Amortization
1	Accumulated Amortization (A.A.)					
2	Computation of CIAC Balances					
3						
4						
5						
6	Balance at 12/31/2004 (Per Decision 69335)	\$ 3,247,058				\$ 385,294
7	Proposed Reclass Adjustment 2003 CIAC	\$ (44,113)				(3,308)
8	Proposed Reclass Adjustment 2003 CIAC	\$ (630,546)				(47,291)
9	Proposed Reclass Adjustment 2004 CIAC	\$ (845,545)				(21,139)
10	WWTP Plant Retirements (see B-2 page 4)	\$ (882,066)				(882,066)
11						
12	Adjusted Balance 12/31/2004	\$ 844,788	5.000%	\$ 42,239	\$ 42,239	\$ (568,510)
13						
14	Additions 2005	-	2.500%	\$ -	\$ 42,239	\$ (526,271)
15	Balance at 12/31/2005	\$ 844,788				
16						
17	Additions 2006	-	5.000%	\$ 42,239	\$ 42,239	\$ (484,031)
18	Balance at 12/31/2006	\$ 844,788				
19						
20	Additions 2007	-	5.000%	\$ 42,239	\$ 42,239	\$ (441,792)
21	Balance at 12/31/2007	\$ 844,788	2.500%	\$ -	\$ 42,239	\$ (441,792)
22						
23						
24	Computed Balance	\$ 844,788				\$ (441,792)
25	Balance Per Books	2,440,167				832,073
26	Increase (Decrease) in A.A. Balance	\$ (1,595,379)				\$ (1,273,865)
27	Adjustment Label	4a				4b
28						
29						
30						
31						
32						
33						
34	SUPPORTING SCHEDULE					
35	B-2, page 5.1					

¹ Palm Shadows Fortuna Rd Ex - Not funded with CIAC.

² Section 14 WWTP - Funded by AIAC, not CIAC.

³ Del Oro WWTP - Not funded with CIAC.

⁴ Retirements as shown page B-2, page 4.

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Computation of Working Capital

Exhibit
Schedule B-5
Page 1
Witness: Bourassa

Line
No.

1	Cash Working Capital (1/8 of Allowance		
2	Operation and Maintenance Expense)	\$	294,267
3	Pumping Power (1/24 of Pumping Power)		10,731
4	Materials and Supplies		-
5	Prepays		52,282
6			
7			
8			
9	Total Working Capital Allowance	<u>\$</u>	<u>357,279</u>
10			
11			
12	Working Capital Requested	<u>\$</u>	<u>-</u>
13			
14			
15	<u>SUPPORTING SCHEDULES:</u>	<u>RECAP SCHEDULES:</u>	
16	E-1	B-1	
17			

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Income Statement

Exhibit
 Schedule C-1
 Page 1
 Witness: Bourassa

Line No.		Test Year Book Results	Label	Adjustment	Test Year Adjusted Results	Proposed Rate Increase	Adjusted with Rate Increase
1	Revenues						
2	Flat Rate Revenues	\$ 1,721,127	4	\$ 293,141	\$ 2,014,269	\$ 4,595,748	\$ 6,610,016
3	Measured Revenues	87,649			87,649		87,649
4	Other Wastewater Revenues	195,249	9	(157,203)	38,047		38,047
5		<u>\$ 2,004,026</u>		<u>\$ 135,939</u>	<u>\$ 2,139,964</u>	<u>\$ 4,595,748</u>	<u>\$ 6,735,712</u>
6	Operating Expenses						
7	Salaries and Wages	\$ 674,300	10a	195,821	\$ 870,122		\$ 870,122
8	Purchased Wastewater Treatment	-			-		-
9	Sludge Removal Expense	397,297			397,297		397,297
10	Purchased Power	221,622	6/7	35,920	257,542		257,542
11	Fuel for Power Production	-			-		-
12	Chemicals	213,513	8	20,198	233,710		233,710
13	Materials and Supplies	47,418			47,418		47,418
14	Contractual Services - Professional	77,754			77,754		77,754
15	Contractual Services - Testing	158,510			158,510		158,510
16	Contractual Services - Other	29,671			29,671		29,671
17	Repairs and Maintenance	84,113			84,113		84,113
18	Rents	199,706			199,706		199,706
19	Transportation Expenses	56,228	11	7,342	63,570		63,570
20	Insurance	38,805			38,805		38,805
21	Regulatory Comm. Exp. - Rate Cas	102,025	3	(27,025)	75,000		75,000
22	Miscellaneous Expense	34,270			34,270		34,270
23	Depreciation Expense	531,731	1	1,019,020	1,550,751		1,550,751
24	Taxes Other Than Income	28,579	10b	15,609	44,188		44,188
25	Property Taxes	64,174	2	115,294	179,467		179,467
26	Income Tax	-	13	(1,342,313)	(1,342,313)	1,773,907	431,595
27							
28	Total Operating Expenses	<u>\$ 2,959,716</u>		<u>\$ 39,866</u>	<u>\$ 2,999,582</u>	<u>\$ 1,773,907</u>	<u>\$ 4,773,489</u>
29	Operating Income	<u>\$ (955,690)</u>		<u>\$ 96,073</u>	<u>\$ (859,617)</u>	<u>\$ 2,821,841</u>	<u>\$ 1,962,224</u>
30	Other Income (Expense)						
31	Interest Income	554,835	5a	(554,835)	-		-
32	Other income	1,899	5b	(1,899)	-		-
33	Interest Expense	(1,532,057)	12	256,392	(1,275,665)		(1,275,665)
34	Other Expense	(650,490)	5c	650,490	-		-
35		-			-		-
36	Total Other Income (Expense)	<u>\$ (1,625,812)</u>		<u>\$ 350,147</u>	<u>\$ (1,275,665)</u>	<u>\$ -</u>	<u>\$ (1,275,665)</u>
37	Net Profit (Loss)	<u>\$ (2,581,502)</u>		<u>\$ 446,220</u>	<u>\$ (2,135,282)</u>	<u>\$ 2,821,841</u>	<u>\$ 686,559</u>

38
 39 SUPPORTING SCHEDULES:
 40 C-2
 41 E-2
 42

RECAP SCHEDULES:
 A-1

Fair West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Adjustments to Revenues and Expenses

Exhibit
 Schedule C-2
 Page 1
 Witness: Bourassa

Line No.	1	2	3	4	5	6	Subtotal
	Depreciation Expense	Property Taxes	Rate Case Expense	Revenue Annualization	Remove Other Inc./Oth. Expense	Annualize Purchased Power	
1				283,141			283,141
2							
3							
4							
5	1,019,020	115,294	(27,025)			20,965	1,128,253
6							
7							
8	(1,019,020)	(115,294)	27,025	283,141		(20,965)	(835,112)
9							
10							
11							
12							
13					93,756		93,756
14							
15							
16	(1,019,020)	(115,294)	27,025	283,141	93,756	(20,965)	(741,357)
17							
18							
19							
20							
21							
22							
23							
24							
25	14,955	20,198		211,430	7,342	(1,342,313)	39,866
26							
27							
28	(14,955)	(20,198)	(157,203)	(211,430)	(7,342)	1,342,313	96,073
29							
30							
31							
32							
33							
34							
35							
36	(14,955)	(20,198)	(157,203)	(211,430)	(7,342)	1,342,313	189,828
37							
38							
39							
40							
41							
42							
43							
44							
45							
46							
47							
48							
49							
50							
51							
52							
53							
54							
55							
56	1,342,313						1,342,313

Line No.	7	8	9	10	11	12	Subtotal
	Purchased Power APS Increase	Chemicals	Remove Reconnect Fees	Salaries and Wages	Transportation Expense	Interest Synchronization	
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							
30							
31							
32							
33							
34							
35							
36							
37							
38							
39							
40							
41							
42							
43							
44							
45							
46							
47							
48							
49							
50							
51							
52							
53							
54							
55							
56							

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Adjustments to Revenues and Expenses
Adjustment Number 1

Line No.	Account	No.	Description	Original Cost	PTY Plant (B-2 Adj #2)	Proposed PTY Retirements (B-2 Adj #3)	CIAC (B-2 Adj #4)	Adjusted Original Cost	Proposed Rate	Depreciation Expense
1	Depreciation Expense									
2										
3										
4		351	Organization Cost	3,076				3,076	0.00%	-
5		352	Franchise Cost	542,333				542,333	0.00%	-
6		353	Land and Land Rights	302,628				302,628	3.33%	10,078
7		354	Structures and Improvements	720,585				720,585	2.00%	14,412
8		360	Collection Sewers - Force	8,377,050				8,377,050	2.00%	167,541
9		361	Collection Sewers Gravity						2.00%	-
10		363	Services	49,152				49,152	10.00%	4,915
11		364	Flow Measuring Devices	352,174				352,174	12.50%	44,022
12		371	Effluent Pumping Equipment	7,294,813				7,294,813	5.00%	364,741
13		380	Treatment Plant	25,001				25,001	5.00%	1,250
14		381	Plant Sewers	26,061				26,061	6.67%	1,738
15		389	Other Plant Structure and Improvements	38,681				38,681	6.67%	2,580
16		390	Office Furniture and Equipment	105,185				105,185	20.00%	21,037
17		391	Transportation Equipment						5.00%	-
18		393	Tools and Work Equipment	31,865				31,865	10.00%	3,187
19		394	Laboratory Equipment	6,449				6,449	5.00%	322
20		395	Power Operated Equipment						10.00%	-
21		396	Communications Equipment	179,605				179,605	10.00%	17,961
22		397	Miscellaneous Equipment	238,828				238,828	10.00%	23,883
23		398	Other Tangible Plant						10.00%	-
24										
25										
26										
27										
28										
29										
30										
31		360	Collection Sewers - Force		\$ 3,496,947			\$ 3,496,947	3.33%	116,448
32		380	Treatment Plant		14,168,882			14,168,882	5.00%	708,444
33		397	Miscellaneous Equipment		193,839			193,839	10.00%	19,384
34		398	Other Tangible Plant		710,485			710,485	10.00%	71,049
35										
36										
37										
38										
39										
40										
41										
42										
43										
44										
45										
46										
47										
48										

Post Test Year Plant per B-2 (Based on Coriolis Engineering Report)

30				\$						
31		360	Collection Sewers - Force		\$ 3,496,947			\$ 3,496,947	3.33%	116,448
32		380	Treatment Plant		14,168,882			14,168,882	5.00%	708,444
33		397	Miscellaneous Equipment		193,839			193,839	10.00%	19,384
34		398	Other Tangible Plant		710,485			710,485	10.00%	71,049
35										
36										
37										
38										
39										
40										
41										
42										
43										
44										
45										
46										
47										
48										

Less: Amortization of Contributions - Adjfd Balance End of TY \$ 2,440,167

Total Depreciation Expense

Test Year Depreciation Expense

Increase (decrease) in Depreciation Expense

Adjustment to Revenues and/or Expenses

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Adjustment to Revenues and Expenses
 Adjustment Number 2

Exhibit
 Schedule C-2
 Page 3
 Witness: Bourassa

Line No.			
1	<u>Adjust Property Taxes to Reflect Proposed Revenues:</u>		
2			
3	Adjusted Revenues in year ended 12/31/07	\$	2,139,964
4	Adjusted Revenues in year ended 12/31/07		2,139,964
5	Proposed Revenues		<u>6,735,712</u>
6	Average of three year's of revenue	\$	3,671,880
7	Average of three year's of revenue, times 2	\$	7,343,761
8	Add:		
9	Construction Work in Progress at 10% (excluded)	\$	-
10	Deduct:		
11	Book Value of Transportation Equipment		<u>89,241</u>
12			
13	Full Cash Value	\$	7,254,520
14	Assessment Ratio		<u>22.5%</u>
15	Assessed Value	\$	1,632,267
16	Property Tax Rate		10.9950%
17			
18	Property Tax	\$	179,467
19	Tax on Parcels		0
20			
21	Total Property Tax at Proposed Rates	\$	<u>179,467</u>
22	Property Taxes in the test year		64,174
23	Change in Property Taxes	\$	<u><u>115,294</u></u>
24			
25			
26	Adjustment to Revenues and/or Expenses	\$	<u><u>115,294</u></u>
27			
28			

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
ADJUSTMENTS TO REVENUES AND/OR EXPENSES
Adjustment Number 3

Exhibit
Schedule C-2
Page 4
Witness: Bourassa

Line No.		
1	<u>Rate Case Expense</u>	
2		
3	Estimated Rate Case Expense	\$ 225,000
4		
5	Total Rate Case Expense	<u>\$ 225,000</u>
6		
7	Estimated Amortization Period in Years	3
8		
9	Annual Rate Case Expense	<u>\$ 75,000</u>
10		
11	Test Year Rate Case Expense	\$ 102,025
12		
13	Increase(decrease) Rate Case Expense	<u>\$ (27,025)</u>
14		
15	Adjustment to Revenue and/or Expense	<u>\$ (27,025)</u>
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
26		
27		

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Adjustment to Revenues and Expenses
Adjustment Number 4

Exhibit
Schedule C-2
Page 5
Witness: Bourassa

Line
No.

1	<u>Revenue Annualization</u>	
2		
3		
4	Revenue Annualization from H1 Schedule	\$ 293,141
5		
6		
7		
8	Total Revenue from Annualization	<u>\$ 293,141</u>
9		
10		
11	Adjustment to Revenue and/or Expense	<u>\$ 293,141</u>
12		
13	<u>SUPPORTING SCHEDULES</u>	
14		
15	C-2 pages 5.1-5.7	
16		
17		
18		
19		
20		

Far West Water and Sewer Company - Sewer Division
 Revenue Annualization to Year-end Number of Customers
 Commercial

Exhibit
 Schedule C-2
 Page 5.2
 Witness: Bourassa

Line No.	Month	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07
1	Year End Number of Customers	36	36	36	36	36	36	36
2	Actual Customers	34	33	32	33	33	32	34
3	Increase in Number of Customers/Bills	2	3	4	3	3	4	2
4	Average Revenue / Present Rates	\$ 43.50	\$ 43.50	\$ 43.50	\$ 43.50	\$ 43.50	\$ 43.50	\$ 43.50
5	Revenue Annualization / Present Rates	\$ 87	\$ 131	\$ 174	\$ 131	\$ 131	\$ 174	\$ 87
6								
7	Increase in Number of Customers	2	3	4	3	3	4	2
8	Average Revenue / Proposed Rates	\$ 148.64	\$ 148.64	\$ 148.64	\$ 148.64	\$ 148.64	\$ 148.64	\$ 148.64
9	Revenue Annualization / Proposed Rates	\$ 297	\$ 446	\$ 595	\$ 446	\$ 446	\$ 595	\$ 297
10	Additional Gallons to be Produced	68	99	128	99	99	128	68

Line No.	Month	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Total Year
15	Year End Number of Customers	36	36	36	36	36	
16	Actual Customers	38	34	38	34	35	
17	Increase in Number of Customers/Bills	(2)	2	1	-	-	22
18	Average Revenue / Present Rates	\$ 43.50	\$ 43.50	\$ 43.50	\$ 43.50	\$ 43.50	
19	Revenue Annualization / Present Rates	\$ (87)	\$ 87	\$ 44	\$ -	\$ -	\$ 957
20							
21	Increase in Number of Customers	(2)	2	1	-	-	
22	Average Revenue / Proposed Rates	\$ 148.64	\$ 148.64	\$ 148.64	\$ 148.64	\$ 148.64	
23	Revenue Annualization / Proposed Rates	\$ (87)	\$ 87	\$ 44	\$ -	\$ -	\$ 3,270
24	Additional Gallons to be Produced	(76)	68	35	-	-	716

Fat West Water and Sewer Company - Sewer Division
 Revenue Annualization to Year-end Number of Customers
 RV Park - Adobe Village

Exhibit
 Schedule C2
 Page 5.3
 Witness: Bourassa

Line No.	Month	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Total Year
1	Year End Number of Customers	1	1	1	1	1	1	6
2	Actual Customers	1	1	1	1	1	1	6
3	Increase in Number of Customers/Bills	-	-	-	-	-	-	-
4	Average Revenue / Present Rates	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92
5	Revenue Annualization / Present Rates	\$ -	\$ -	\$ -	\$ 642	\$ -	\$ 642	\$ 642
6	Increase in Number of Customers	-	-	-	1	-	-	1
7	Average Revenue / Proposed Rates	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50
8	Revenue Annualization / Proposed Rates	\$ -	\$ -	\$ -	\$ 2,194	\$ -	\$ 2,194	\$ 2,194
9	Increase in Number of Customers	-	-	-	-	-	-	-
10	Actual Customers	1	1	1	1	1	1	6
11	Increase in Number of Customers/Bills	-	-	-	-	-	-	-
12	Average Revenue / Present Rates	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92
13	Revenue Annualization / Present Rates	\$ 642	\$ 642	\$ 642	\$ 642	\$ 642	\$ 642	\$ 642
14	Increase in Number of Customers	-	-	-	-	-	-	-
15	Average Revenue / Proposed Rates	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50
16	Revenue Annualization / Proposed Rates	\$ -	\$ -	\$ -	\$ 2,194	\$ -	\$ 2,194	\$ 2,194
17	Increase in Number of Customers	-	-	-	-	-	-	-
18	Actual Customers	1	1	1	1	1	1	6
19	Increase in Number of Customers/Bills	-	-	-	-	-	-	-
20	Average Revenue / Present Rates	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92	\$ 641.92
21	Revenue Annualization / Present Rates	\$ 642	\$ 642	\$ 642	\$ 642	\$ 642	\$ 642	\$ 642
22	Increase in Number of Customers	-	-	-	-	-	-	-
23	Average Revenue / Proposed Rates	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50	\$ 2,193.50
24	Revenue Annualization / Proposed Rates	\$ -	\$ -	\$ -	\$ 2,194	\$ -	\$ 2,194	\$ 2,194

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Adjustment to Revenues and Expenses
Adjustment Number 5

Exhibit
Schedule C-2
Page 6
Witness: Bourassa

Line
No.

1	<u>Remove Other Income and Expenses to Eliminate Effects on Income Taxes</u>		
2			
3			<u>Adjustment Label</u>
4	Test Year Interest Income	\$ (554,835)	5a
5	Test Year Other Income	(1,899)	5b
6	Test Year Other Expense	650,490	5c
7			
8	Total	<u>\$ 93,756</u>	
9			
10			
11	Adjustment to Revenue and/or Expense	<u>\$ 93,756</u>	
12			
13			
14			
15			
16			
17			
18			
19			
20			

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Adjustment to Revenues and Expenses
 Adjustment Number 6

Exhibit
 Schedule C-2
 Page 7
 Witness: Bourassa

Line
No.

1	<u>Annualize power cost for additional gallons from annualization of revenues</u>		
2			
3	(1) Test Year Purchased Power Expense	\$	221,622
4	(2) Gallons treated in Test Year (1,000's)		260,400
5	(3) Cost per 1,000 gallons (1 divided by 2)		0.85108
6	(4) Additional gallons treated from annualization (in 1,000's)*		24,633
7	(5) Additional Purchased Power Expense (3 times 4)	\$	<u>20,965</u>
8			
9			
10	Adjustment to Revenue and/or Expense	\$	<u><u>20,965</u></u>
11			

12 *Calculation of Additional Gallons

		Flow per day (ga Monthly Flow				
14 Class	Additional Monthly Billings from (ADEQ Bul. 12)	Per Customer	Per Customer			Total Annual Flow (gals 1000's)
15 Residential	8,101	100	3,000			24,303
16 Commercial	22	500	15,000			330
17						<u><u>24,633</u></u>
18						
19						
20						

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Adjustment to Revenues and Expenses
Adjustment Number 7

Exhibit
Schedule C-2
Page 8
Witness: Bourassa

Line

No.

1	<u>Increase Purchased Power Costs for APS Rate Increase in 2007</u>		
2			
3			
4	Test Year Purchased Power	\$	221,622
5	Purchased Power From Annualization		20,965
6	Total Annualized Purchased Power Expense		<u>242,587</u>
7	APS rate increase (12.33% effective June 28, 2007)		6.17%
8	Increase Purchased Power Costs for APS Rate Increase	\$	14,955
9			
10			
11			
12	Adjustment to Revenue and/or Expense	\$	<u>14,955</u>
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Adjustment to Revenues and Expenses
 Adjustment Number 8

Exhibit
 Schedule C-2
 Page 9
 Witness: Bourassa

Line
No.

1	<u>Annualize chemicals for additional gallons from annualization of revenues</u>	
2		
3	(1) Test Year Chemicals Expense	\$ 213,513
4	(2) Gallons treated in Test Year (1,000's)	260,400
5	(3) Cost per 1,000 gallons (1 divided by 2)	0.81994
6	(4) Additional gallons treated from annualization (in 1,000's)*	24,633
7	(5) Additional Chemicals Expense (3 times 4)	<u>\$ 20,198</u>
8		
9		
10	Adjustment to Revenue and/or Expense	<u>\$ 20,198</u>

11
12
13

14 *Calculation of Additional Gallons

15	Flow per day (ga Monthly Flow			
16	<u>Class</u>	<u>Additional Monthly Billings from (ADEQ Bul. 12)</u>	<u>Per Customer</u>	<u>Total Annual Flow (gals 1000's)</u>
17	Residential	13,992	100 3,000	41,976
18	Commercial	29	500 15,000	435
19				<u>42,411</u>
20				

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Adjustment to Revenues and Expenses
Adjustment Number 9

Exhibit
Schedule C-2
Page 10
Witness: Bourassa

Line
No.

1	<u>Remove Reconnect Fees Captured by Revenue Annualization</u>		
2			
3			
4	2004 Reconnection Fees Accounted for in Annualization of Revenues	\$	157,203
5			
6			
7			
8			
9			
10			
11	Adjustment to Revenue and/or Expense	\$	<u>(157,203)</u>
12			
13			
14			
15			
16			
17			
18			
19			

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Adjustment to Revenues and Expenses
Adjustment Number 10

Exhibit
Schedule C-2
Page 11
Witness: Bourassa

Line No.			Label
1	<u>Salaries and Wages Annualization</u>		
2			
3			
4	Annualized Salaries and Wages (Excluding Benefits)	\$ 782,089	
5	Test Year Salaries and Wages (Excluding Benefits)	586,268	
6			
7	Increase(Decrease) in Salaries aand Wages	<u>\$ 195,821</u>	10a
8			
9			
10	Annualized Payroll Taxes	\$ 63,985	
11	Test Year Payroll Taxes	48,376	
12			
13	Increase(Decrease) in PR taxes	<u>\$ 15,609</u>	10b
14			
15			
16			
17			
18	Adjustment to Revenue and/or Expense	<u>\$ 211,430</u>	
19			
20	<u>SUPPORTING SCHEDULES</u>		
21	C-2, page 11.1 and 11.2		
22			

Far West Water and Sewer - Sewer Division
Test Year Ending December 31, 2007
Adjustment #10

Line No.	Wages and Salaries Annualization	Hire Date	Position	Actual 2007 Wages	Sewer Allocation Percentage	Allocated Sewer Wages	Term. Date	Replace?	Type	2008 Rate	Annual Hours	Projected 2008 Wages	Allocated Sewer Wages
1	Vice President & CEO	07/28/01	Vice President & CEO	65,712	70%	45,998			Salary	72,000	72,000	72,000	50,400
2	President & CFO	07/28/01	President & CFO	65,712	70%	45,998			Salary	72,000	72,000	72,000	50,400
3	Officer	07/28/01	Officer	12,500	70%	8,750			Salary	12,500	12,500	12,500	8,750
4	Compliance Officer	07/16/07	Compliance Officer	19,904	50%	9,952	03/17/08	Yes	Salary	45,000	45,000	45,000	22,500
5	Safety Officer	08/30/99	Safety Officer	23,012	50%	11,506			Salary	30,000	30,000	30,000	15,000
6	Customer Service	09/07/07	Customer Service	3,451	25%	863	02/27/07	Yes	Hourly	-	-	-	-
7	Customer Service	10/01/06	Customer Service	5,687	25%	1,422			Hourly	10.00	2,080	20,800	5,200
8	Customer Service	12/02/04	Customer Service	11,308	25%	2,827	07/06/07	Yes	Hourly	10.00	2,080	20,800	5,200
9	Asst. Manager	11/22/04	Asst. Manager	17,986	25%	4,497	08/31/07	Yes	Hourly	20.00	2,080	41,600	10,400
10	Customer Service, Clerical	09/19/03	Customer Service, Clerical	18,739	25%	4,685	02/21/08	Yes	Hourly	10.00	2,080	20,800	5,200
11	Customer Service, Clerical	10/06/05	Customer Service, Clerical	23,345	25%	5,836			Hourly	11.00	2,080	22,880	5,720
12	Officer Manager	03/27/00	Officer Manager	27,423	25%	6,856	03/07/08	Yes	Hourly	22.50	2,080	46,800	11,700
13	Accounts Payable	3/7/2008	NEW HIRE	-	25%	-			Hourly	18.00	2,233	41,571	10,393
14	Accounts Payable	06/28/04	NEW HIRE	27,493	25%	6,873			Hourly	14.00	2,093	29,393	7,348
15	Officer Manager	03/07/08	Officer Manager	28,592	25%	7,148			Hourly	18.00	2,093	38,000	9,500
16	Customer Service	10/06/05	Customer Service	32,080	25%	8,020	05/03/08	Yes	Salary	35,000	-	35,000	8,750
17	Payroll Manager	03/27/00	Payroll Manager	34,767	25%	8,692			Salary	52,000	-	52,000	13,000
18	Billing	6/28/2004	Billing	47,385	25%	11,846			Salary	12.00	880	10,560	2,640
19	Accountant	8/1/2008	NEW HIRE	-	25%	-			Hourly	21.00	2,324	51,366	12,840
20	Accountant	3/21/2008	NEW HIRE	-	25%	-			Hourly	13.00	720	9,360	2,368
21	Customer Service	8/30/2005	Customer Service	48,259	100%	48,259	2/18/2007	No	Hourly	20.20	2,080	42,016	42,016
22	Treatment Lead Operator	2/16/2005	Treatment Lead Operator	6,304	100%	6,304			Hourly	13.00	720	9,360	9,360
23	CDL Truck Driver	7/29/2007	CDL Truck Driver	5,574	100%	5,574	2/19/2007	Yes	Hourly	20.20	2,080	42,016	42,016
24	Laboratory Technician	1/19/2004	Laboratory Technician	8,077	100%	8,077			Hourly	12.00	2,080	24,960	24,960
25	Laboratory Technician	4/17/2003	Laboratory Technician	4,173	100%	4,173	5/5/2007	No	Hourly	13.50	2,080	28,080	28,080
26	Operator	3/16/2006	Operator	3,843	100%	3,843	2/19/2007	Yes	Hourly	12.00	2,080	24,960	24,960
27	Laboratory Technician	10/20/2003	Laboratory Technician	32,287	100%	32,287	1/19/2008	Yes	Hourly	13.50	2,080	28,080	28,080
28	Operator	3/5/2006	Operator	31,377	100%	31,377	6/20/2008	Yes	Hourly	13.50	2,080	28,080	28,080
29	Operator	5/19/2003	Operator	30,086	100%	30,086			Hourly	12.50	2,145	27,211	27,211
30	Operator	3/9/2007	Operator	25,508	100%	25,508			Hourly	14.50	2,380	36,685	36,685
31	Operator	8/25/2005	Operator	31,546	100%	31,546			Hourly	14.00	2,171	31,031	31,031
32	Operator	5/23/2005	Operator	28,540	100%	28,540			Hourly	14.50	2,282	34,562	34,562
33	Operator	5/5/2007	Operator	26,499	100%	26,499	12/28/2007	Yes	Hourly	14.00	2,080	29,120	29,120
34	Treatment Lead Operator	12/26/2001	Treatment Lead Operator	44,014	100%	44,014	9/5/2007	Yes	Hourly	21.00	2,080	43,680	43,680
35	Treatment Lead Operator	8/13/2007	Treatment Lead Operator	49,001	100%	49,001			Hourly	21.00	2,338	51,807	51,807
36	CDL Truck Driver	12/26/2001	CDL Truck Driver	15,537	100%	15,537			Hourly	13.50	3,166	50,061	50,061
37	Asst. Manager	8/13/2007	Asst. Manager	12,000	25%	3,000			Hourly	-	-	-	-
38	Accountant	12/00	Accountant	3,500	25%	875			Hourly	13.00	2,481	34,860	34,860
39	CDL Truck Driver	6/30/2008	CDL Truck Driver	3,500	100%	3,500			Hourly	12.00	864	10,368	10,368
40	Operator		Operator		100%				Hourly				
41	Operator		Operator		100%				Hourly				
42	Operator		Operator		100%				Hourly				
43	Operator		Operator		100%				Hourly				
44	Operator		Operator		100%				Hourly				
45	Operator		Operator		100%				Hourly				
46	Operator		Operator		100%				Hourly				
47	Operator		Operator		100%				Hourly				
48	Operator		Operator		100%				Hourly				
49	Operator		Operator		100%				Hourly				
50	Operator		Operator		100%				Hourly				
51	Operator		Operator		100%				Hourly				
52	Operator		Operator		100%				Hourly				
53	Operator		Operator		100%				Hourly				
54	Operator		Operator		100%				Hourly				
55	Operator		Operator		100%				Hourly				
56	Operator		Operator		100%				Hourly				
57	Operator		Operator		100%				Hourly				
58	Operator		Operator		100%				Hourly				
59	Operator		Operator		100%				Hourly				
60	Operator		Operator		100%				Hourly				
61	Operator		Operator		100%				Hourly				

\$ 1,171,918 \$ 782,089

\$ 586,268

\$ 871,220

\$ 782,089
\$ 586,268
\$ 195,821

59 Annualized Salaries and Wages \$ 782,089
60 Test Year Salaries and Wages \$ 586,268
61 Increase (Decrease) \$ 195,821

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Adjustment to Revenues and Expenses
Adjustment Number 11

Exhibit
Schedule C-2
Page 12
Witness: Bourassa

Line
No.

1	<u>Annualization of Transportation Fuel Charges</u>		
2			
3			
4	Annualized Gasoline and Diesel Fuel Costs	\$	29,699
5	Test Year Gasoline and Diesel Fuel Costs		22,357
6			
7	Increase (Decrease) in Transportation Expenses	<u>\$</u>	<u>7,342</u>
8			
9			
10			
11			
12	Adjustment to Revenue and/or Expense	<u>\$</u>	<u>7,342</u>
13			
14			
15			
16			
17			
18			
19			
20	<u>SUPPORTING SCHEDULES</u>		
21	C-2, page 12.1		
22			

Far West Water and Sewer - Sewer Division
 Test Year Ended December 31, 2007
 Adjustment #11

Exhibit
 Schedule C-2
 Page 12.1
 Witness: Bourassa

Line
 No.

Gasoline							
	Test Year				Weighted		Annualized
	Cost	Gallons	Cost per	Weight	Cost	Cost Per	Cost
4	\$ 739.84	301.31	2.46	0.06	0.15	3.60	1,084.72
5	799.59	314.80	2.54	0.07	0.17	3.60	1,133.29
6	161.00	58.45	2.75	0.01	0.04	3.60	210.41
7	262.43	106.68	2.46	0.02	0.05	3.60	384.04
8	538.51	220.80	2.44	0.05	0.11	3.60	794.89
9	788.72	277.46	2.84	0.07	0.19	3.60	998.84
10	742.43	249.94	2.97	0.06	0.19	3.60	899.78
11	849.20	280.58	3.03	0.07	0.22	3.60	1,010.07
12	865.24	296.91	2.91	0.07	0.21	3.60	1,068.86
13	779.19	274.63	2.84	0.07	0.19	3.60	988.68
14	1,091.84	404.65	2.70	0.09	0.25	3.60	1,456.72
15	949.71	350.62	2.71	0.08	0.22	3.60	1,262.25
16	1,159.76	407.31	2.85	0.10	0.28	3.60	1,466.30
17	1,059.93	351.53	3.02	0.09	0.27	3.60	1,265.50
18	1,039.20	342.61	3.03	0.09	0.27	3.60	1,233.39
19	<u>\$ 11,826.59</u>	<u>4,238.26</u>		1.00	<u>\$ 2.80</u>		<u>\$ 15,257.74</u>

Diesel							
	Test Year				Weighted		Annualized
	Cost	Gallons	Cost per	Weight	Cost	Cost Per	Cost
25	\$ 1,203.68	445.88	2.70	0.11	0.31	4.00	1,783.50
26	316.75	115.36	2.75	0.03	0.08	4.00	461.43
27	267.33	97.64	2.74	0.03	0.07	4.00	390.57
28	1,040.40	472.41	2.20	0.10	0.22	4.00	1,889.65
29	99.23	33.65	2.95	0.01	0.03	4.00	134.59
30	794.58	266.91	2.98	0.08	0.22	4.00	1,067.63
31	1,403.42	481.71	2.91	0.13	0.39	4.00	1,926.83
32	993.30	338.68	2.93	0.09	0.28	4.00	1,354.72
33	1,713.27	555.96	3.08	0.16	0.50	4.00	2,223.85
34	1,110.43	328.17	3.38	0.11	0.36	4.00	1,312.69
35	1,587.63	473.88	3.35	0.15	0.51	4.00	1,895.54
36	<u>\$ 10,530.01</u>	<u>3,610.25</u>		1.00	<u>\$ 2.96</u>		<u>\$ 14,441.02</u>

37
 38
 39
 40

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Adjustment to Revenues and Expenses
Adjustment Number 12

Exhibit
Schedule C-2
Page 13
Witness: Bourassa

Line
No.

1	<u>Interest Synchronizaton</u>	
2		
3		
4	Weighted Cost of Debt from Schedule D-1	5.45%
5	Proposed Rate Base	\$ 23,415,596
6		
7	Synchronized Interest Expense	\$ 1,275,665
8	Test Year Interest Expense	1,532,057
9		
10	Increase (Decrease) in Interest Expense	<u>\$ (256,392)</u>
11		
12		
13		
14		
15	Adjustment to Revenue and/or Expense	<u>\$ 256,392</u>
16		
17		
18		
19		
20		
21		
22		
23	<u>SUPPORTING SCHEDULES</u>	
24	C-2, page 12.1	
25		

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Adjustment to Revenues and Expenses
 Adjustment Number 13

Exhibit
 Schedule C-2
 Page 14
 Witness: Bourassa

Line No.		Test Year Book Results	Test Year Adjusted Results	Adjusted with Rate Increase	
1	<u>Income Taxes</u>				
2					
3					
4	Income Before Taxes	<u>(2,581,502)</u>	<u>(3,477,595)</u>	<u>1,118,153</u>	
5	Arizona Income Before Taxes	<u>(2,581,502)</u>	<u>(3,477,595)</u>	<u>1,118,153</u>	
6					
7	Less Arizona Income Tax	(179,879)	(242,319)	77,913	
8	Rate =	6.97%			
9					
10	Arizona Taxable Income	<u>(2,401,623)</u>	<u>(3,235,276)</u>	<u>1,040,240</u>	
11					
12					
13	Arizona Income Taxes	<u>(179,879)</u>	(242,319)	77,913	
14	Federal Income Before Taxes	<u>(2,581,502)</u>	<u>(3,477,595)</u>	1,118,153	
15	Less Arizona Income Taxes	<u>(179,879)</u>	<u>(242,319)</u>	<u>77,913</u>	
16					
17	Federal Taxable Income	<u>(2,401,623)</u>	<u>(3,235,276)</u>	<u>1,040,240</u>	
18					
19					
20					
21	FEDERAL INCOME TAXES:				
22	15% BRACKET	(360,243)	(485,291)	7,500	
23	25% BRACKET	-	-	6,250	
24	34% BRACKET	-	-	8,500	Federal
25	39% BRACKET	-	-	91,650	Effective
26	34% BRACKET	-	-	239,782	Tax
27		Rate	Rate	Rate	Rate
28	Federal Income Taxes	<u>(360,243)</u> 13.95%	<u>(485,291)</u> 13.95%	<u>353,682</u> 31.63%	
29					
30					
31	Total Income Tax	<u>(540,123)</u>	<u>(727,610)</u>	<u>431,595</u>	
32					
33	Overall Tax Rate	<u>20.92%</u>	<u>20.92%</u>	<u>38.60%</u>	
34					
35	<u>Calculated Income Tax Using Proposed Rates</u>				
36	Adjusted Taxable Income before Income Taxes		(3,477,595)		
37	Effective Tax Rate at Proposed rates		38.60%		
38	Computed Adjusted Income Tax		(1,342,313)		
39					
40					
41					

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Computation of Gross Revenue Conversion Factor

Exhibit
 Schedule C-3
 Page 1
 Witness: Bourassa

Line		Percentage of Incremental Gross Revenues
<u>No.</u>	<u>Description</u>	
1	Federal Income Taxes	31.63%
2		
3	State Income Taxes	6.97%
4		
5	Other Taxes and Expenses	<u>0.00%</u>
6		
7		
8	Total Tax Percentage	38.60%
9		
10	Operating Income % = 100% - Tax Percentage	61.40%
11		
12		
13		
14		
15	<u>1</u> = Gross Revenue Conversion Factor	
16	Operating Income %	1.6286
17		
18	<u>SUPPORTING SCHEDULES:</u>	<u>RECAP SCHEDULES:</u>
19		A-1
20		

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Comparative Balance Sheets

Exhibit
 Schedule E-1
 Page 1
 Witness: Bourassa

Line No.		Test Year Ended 12/31/2007	Year Ended 12/31/2006	Year Ended 12/31/2005
1	<u>ASSETS</u>			
2	Plant In Service	\$ 19,357,810	\$ 17,135,585	\$ 15,495,193
3	Construction Work in Progress	5,035,435	4,458,041	327,822
4	Less: Accumulated Depreciation	(3,352,988)	(2,703,327)	(2,211,627)
5	Net Plant	<u>\$ 21,040,257</u>	<u>\$ 18,890,299</u>	<u>\$ 13,611,388</u>
6				
7	Debt Reserve Fund	\$ -	\$ -	\$ -
8				
9	CURRENT ASSETS			
10	Cash and Equivalents	\$ 221,971	\$ -	\$ -
11	Restricted Cash	10,323,434	11,226,478	-
12	Accounts Receivable, Net	392,208	262,792	214,625
13	Unbilled Revenues	-	-	-
14	Materials and Supplies	-	-	-
15	Prepayments	52,282	71,250	-
16	Other Current Assets	1,066,153	652,207	38,455
17	Total Current Assets	<u>\$ 12,056,047</u>	<u>\$ 12,212,727</u>	<u>\$ 253,080</u>
18				
19	Unamortized Debt Discount	\$ 866,697	\$ -	\$ -
20				
21	Other Investments & Special Funds	\$ -	\$ -	\$ -
22				
23	TOTAL ASSETS	<u>\$ 33,963,002</u>	<u>\$ 31,103,026</u>	<u>\$ 13,864,468</u>
24				
25				
26	<u>LIABILITIES AND STOCKHOLDERS' EQUITY</u>			
27				
28	Common Equity	\$ (1,049,084)	\$ (46,581)	\$ 1,199,193
29				
30	Long-Term Debt	\$ 20,767,204	\$ -	\$ -
31				
32	Fines and Penalties Payable	\$ 1,208,665	\$ 1,208,665	\$ -
33				
34	CURRENT LIABILITIES			
35	Accounts Payable	\$ 224,824	\$ 400,163	\$ 259,295
36	Current Portion of Long-Term Debt	116,928	17,206,182	-
37	Payables to Associated Companies	905,757	1,655,138	2,162,429
38	Customer Meter Deposits, Current	15,406	6,825	10,985
39	Accrued Taxes	-	22,599	17,839
40	Accrued Interest	68,763	-	-
41	Other Current Liabilities	177,810	176,182	178,599
42	Total Current Liabilities	<u>\$ 1,509,487</u>	<u>\$ 19,467,089</u>	<u>\$ 2,629,148</u>
43	DEFERRED CREDITS			
44	Customer Meter Deposits, less current	\$ -	\$ -	\$ -
45	Advances in Aid of Construction	9,918,635	8,748,046	8,192,607
46	Accumulated Deferred Income Taxes	-	-	-
47	Contributions In Aid of Construction, Net	2,440,167	2,440,167	2,440,167
48	Accumulated Amortization - CIAC	(832,073)	(714,360)	(596,647)
49	Total Deferred Credits	<u>\$ 11,526,729</u>	<u>\$ 10,473,853</u>	<u>\$ 10,036,128</u>
50				
51	Total Liabilities & Common Equity	<u>\$ 33,963,002</u>	<u>\$ 31,103,026</u>	<u>\$ 13,864,468</u>
52				
53	<u>SUPPORTING SCHEDULES:</u>			
54	E-5			
55				

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Comparative Income Statements

Exhibit
 Schedule E-2
 Page 1
 Witness: Bourassa

Line No.		Test Year Ended 12/31/2007	Prior Year Ended 12/31/2006	Prior Year Ended 12/31/2005
1	Revenues			
2	Flat Rate Revenues	\$ 1,721,127	\$ 1,535,562	\$ 1,372,580
3	Measured Revenues	87,649	-	-
4	Other Wastewater Revenues	195,249	243,448	273,616
5	Total Revenues	<u>\$ 2,004,026</u>	<u>\$ 1,779,010</u>	<u>\$ 1,646,196</u>
6	Operating Expenses			
7	Salaries and Wages	\$ 674,300	\$ 699,011	\$ 529,584
8	Purchased Wastewater Treatment	-	-	-
9	Sludge Removal Expense	397,297	166,091	216,482
10	Purchased Power	221,622	169,605	132,997
11	Fuel for Power Production	-	-	-
12	Chemicals	213,513	229,964	240,155
13	Materials and Supplies	47,418	85,520	114,809
14	Contractual Services - Professional	77,754	581,875	756,208
15	Contractual Services - Testing	158,510	91,483	33,493
16	Contractual Services - Other	29,671	15,050	56,387
17	Repairs and Maintenance	84,113	60,108	149,797
18	Rents	199,706	95,007	26,151
19	Transportation Expenses	56,228	59,278	42,127
20	Insurance	38,805	39,572	32,622
21	Regulatory Commission Expense - Rate Case	102,025	3,919	2,963
22	Miscellaneous Expense	34,270	45,410	31,124
23	Depreciation Expense	531,731	455,887	414,400
24	Taxes Other Than Income	28,579	34,829	42,230
25	Property Taxes	64,174	45,197	35,679
26	Income Tax	-	-	-
27				
28	Total Operating Expenses	<u>\$ 2,959,716</u>	<u>\$ 2,877,806</u>	<u>\$ 2,857,210</u>
29	Operating Income	<u>\$ (955,690)</u>	<u>\$ (1,098,796)</u>	<u>\$ (1,211,014)</u>
30	Other Income (Expense)			
31	Interest Income	554,835	162,926	-
32	Other income	1,899	-	411
33	Interest Expense	(1,532,057)	(510,777)	(107,811)
34	Other Expense	(650,490)	(1,334,322)	(2,450)
35				
36	Total Other Income (Expense)	<u>\$ (1,625,812)</u>	<u>\$ (1,682,173)</u>	<u>\$ (109,850)</u>
37	Net Profit (Loss)	<u>\$ (2,581,502)</u>	<u>\$ (2,780,969)</u>	<u>\$ (1,320,864)</u>
38				
39				

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Comparative Statements of Cash Flows

Exhibit
 Schedule E-3
 Page 1
 Witness: Bourassa

Line No.	Test Year Ended <u>12/31/2007</u>	Prior Year Ended <u>12/31/2006</u>	Prior Year Ended <u>12/31/2005</u>
3	Cash Flows from Operating Activities		
4	\$ (2,581,502)	\$ (2,780,969)	\$ (1,320,864)
5	Adjustments to reconcile net income to net cash provided by operating activities:		
7	531,731	455,887	414,400
8	217	(81,900)	85,525
9	-	-	-
10	Changes in Certain Assets and Liabilities:		
11	(129,416)	(48,157)	(64,754)
12	-	-	-
13	18,968	(71,250)	-
14	-	-	-
15	(175,339)	140,868	212,719
16	(749,381)	(507,291)	2,161,408
17	6,581	(4,160)	4,550
18	(22,599)	4,760	4,827
19	(343,555)	592,496	(164)
20			
21			
22	<u>\$ (3,444,295)</u>	<u>\$ (2,299,716)</u>	<u>\$ 1,497,647</u>
23	Cash Flow From Investing Activities:		
24	(2,799,619)	(5,770,611)	(1,377,622)
25	-	-	-
26	-	-	-
27	<u>\$ (2,799,619)</u>	<u>\$ (5,770,611)</u>	<u>\$ (1,377,622)</u>
28	Cash Flow From Financing Activities		
29	-	-	-
30	-	-	-
31	-	-	(1,723,675)
32	1,170,589	555,439	678,675
33	19,900,510	-	-
34	(17,089,254)	17,206,182	-
35	-	-	-
36	1,579,000	1,535,184	924,975
37	<u>\$ 5,560,845</u>	<u>\$ 19,296,805</u>	<u>\$ (120,025)</u>
38	(683,069)	11,226,478	(0)
39	11,226,478	(0)	-
40	<u>\$ 10,543,409</u>	<u>\$ 11,226,478</u>	<u>\$ (0)</u>
41			
42			

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Statement of Changes in Stockholder's Equity

Exhibit
 Schedule E-4
 Page 1
 Witness: Bourassa

Line No.	<u>Common Stock</u>	<u>Additional Paid-In-Capital</u>	<u>Retained Earnings</u>	<u>Total</u>
1				
2				
3				
4	\$ -	\$ 3,580,655	\$ (1,985,572)	\$ 1,595,083
5		924,974	-	924,974
6				-
7			(1,320,864)	(1,320,864)
8				
9	\$ -	\$ 4,505,629	\$ (3,306,436)	\$ 1,199,193
10		1,535,195		1,535,195
11			-	-
12			(2,780,969)	(2,780,969)
13				
14	\$ -	\$ 6,040,824	\$ (6,087,405)	\$ (46,581)
15		1,578,999		1,578,999
16				-
17			(2,581,502)	(2,581,502)
18				
19	\$ -	\$ 7,619,823	\$ (8,668,907)	\$ (1,049,084)
20				
21				
22				
23				
24				
25				
26	<u>SUPPORTING SCHEDULES:</u>		<u>RECAP SCHEDULES:</u>	

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Detail of Plant in Service

Exhibit
 Schedule E-5
 Page 1
 Witness: Bourassa

Line No.	Acct. No.	Plant Description	Plant Balance at <u>12/31/2006</u>	Plant Additions, Reclass- ifications or or <u>Retirements</u>	Plant Balance at <u>12/31/2007</u>
1					
2	351	Organization Cost	\$ -	\$ -	\$ -
3	352	Franchise Cost	3,076	-	3,076
4	353	Land and Land Rights	417,154	125,179	542,333
5	354	Structures and Improvements	227,423	75,205	302,628
6	360	Collection Sewers - Force	717,817	2,768	720,585
7	361	Collection Sewers Gravity	8,113,313	263,737	8,377,050
8	363	Services	-	-	-
9	364	Flow Measuring Devices	42,691	6,461	49,152
10	371	Effluent Pump	324,993	27,181	352,174
11	380	Treatment Plant	5,939,574	1,355,239	7,294,813
12	381	Plant Sewers	25,001	-	25,001
13	389	Other Plant Structure and Improvements	26,061	-	26,061
14	390	Office Furniture and Equipment	33,033	5,648	38,681
15	391	Transportation Equipment	105,185	-	105,185
16	393	Tools and Work Equipment	-	-	-
17	394	Laboratory Equipment	31,865	-	31,865
18	395	Power Operated Equipment	6,449	-	6,449
19	396	Communications Equipment	-	-	-
20	397	Miscellaneous Equipment	104,503	75,103	179,605
21	398	Other Tangible Plant	-	238,828	238,828
22		Plant Held for Future Use			
23					
24		TOTAL SEWER PLANT	<u>\$ 16,118,137</u>	<u>\$ 2,175,348</u>	<u>\$ 18,293,485</u>

25
 26 SUPPORTING SCHEDULES

RECAP SCHEDULES:
 A-4
 E-1

27
 28
 29

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Operating Statistics

Exhibit
Schedule E-7
Page 1
Witness: Bouras

Line No.		Test Year Ended <u>12/31/2007</u>	Prior Year Ended <u>12/31/2006</u>	Prior Year Ended <u>12/31/2005</u>
1	<u>SEWER STATISTICS</u>			
2				
3				
4				
5	Sewer Revenues from Customer:	\$ 2,004,026	\$ 1,779,010	\$ 1,646,196
6				
7				
8				
9				
10	Year End Number of Customers	8,328	8,418	6,280
11				
12				
13				
14	Annual Revenue per Year End Customer	\$ 240.64	\$ 211.33	\$ 262.13
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Taxes Charged to Operations

Exhibit
Schedule E-8
Page 1
Witness: Bourassa

Line No.	Description	Test Year Ended <u>12/31/2007</u>	Prior Year Ended <u>12/31/2006</u>	Prior Year Ended <u>12/31/2005</u>
1				
2				
3	Federal Income Taxes	\$ -	\$ -	\$ -
4	State Income Taxes	50	50	50
5	Payroll Taxes	28,579	34,829	42,230
6	Property Taxes	64,174	45,197	35,679
7				
8	Totals	<u>\$ 92,803</u>	<u>\$ 80,076</u>	<u>\$ 77,959</u>
9				
10				
11				
12				
13				
14				

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Notes To Financial Statements

Exhibit
Schedule E-9
Page 1
Witness: Bourassa

Company conducted independent audit in 2006.
Company's independent audit for 2007 not yet completed.

FAR WEST WATER & SEWER, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2006

FAR WEST WATER & SEWER, INC.
FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2006

CONTENTS

Independent Auditors' Report	1
Balance Sheet	2
Statement of Operations and Changes in Stockholders' Equity	3
Statement of Cash Flows	5
Notes to Financial Statements	7

INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders
Far West Water & Sewer, Inc.
Yuma, Arizona

We have audited the accompanying balance sheet of Far West Water & Sewer, Inc., (an Arizona Corporation) as of December 31, 2006, and the related statements of income, retained earnings, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Far West Water & Sewer, Inc., as of December 31, 2006, and the results of its operation and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Little Rock Arkansas
June 19, 2007

Geo. L. Mallory III d/b/a
Mallory & Associates
Mallory & Associates
Certified Public Accountants

FAR WEST WATER & SEWER, INC.
BALANCE SHEET
FOR THE YEAR ENDED DECEMBER 31, 2006

ASSETS

Utility Plant:	
Land and land rights	\$ 902,709
Depreciable plant and equipment	43,609,842
Construction work in progress	<u>4,811,326</u>
Total utility plant	49,323,877
Less accumulated depreciation and amortization	<u>11,701,695</u>
Net utility plant	37,622,182
Current assets:	
Cash and cash equivalents, unrestricted	362,070
Restricted cash	11,001,478
Customer receivables	1,091,653
Other accounts receivable	59,010
Prepaid expenses	79,817
Prepaid income taxes	100,080
Total current assets	<u>12,694,108</u>
Other assets:	
Unamortized debt discount	111,300
Placement agent fees	257,010
WIFA debt service reserve	508,073
Deferred rate case expense	332,263
Total other assets	<u>1,208,646</u>
Total assets	<u>\$ 51,524,936</u>

See accompanying Notes to Financial Statements

FAR WEST WATER & SEWER, INC.
BALANCE SHEET
FOR THE YEAR ENDED DECEMBER 31, 2006

CAPITALIZATION AND LIABILITIES

Capitalization:

Common stock	\$ 1,000,000
Additional paid-in capital	6,233,279
Retained deficit	(2,175,694)
Total Stockholders' equity	<u>5,057,585</u>

Current liabilities:

Short-term bank loan	17,735,000
Current maturities of long-term debt	221,002
Accounts payable	578,107
Payable to related company	2,373,299
Deposits and prepayments	239,568
Accrued wages	34,392
Accrued property and sales taxes	182,746
Accrued interest	22,681
Other accrued liabilities	166,456
Total current liabilities	<u>21,553,251</u>

Other liabilities:

Long-term debt, less current maturities	4,465,464
Advances for construction	14,768,869
Contributions in aid of construction	4,471,102
Judgment payable	1,208,665
Total other liabilities	<u>24,914,100</u>
Total capitalization and liabilities	<u>\$ 51,524,936</u>

See accompanying Notes to Financial Statements

FAR WEST WATER & SEWER, INC.
STATEMENT OF OPERATIONS & CHANGES IN STOCKHOLDERS' EQUITY
FOR THE YEAR ENDED DECEMBER 31, 2006

Operating revenue	\$ 7,503,827
Operating expenses:	
Administrative and general	2,016,797
Maintenance	1,281,756
Purchased water, sewer, and power	1,093,094
Depreciation and amortization	1,355,776
Property and other taxes	391,134
Legal expense	<u>576,611</u>
Total operating expenses	<u>6,715,168</u>
Net operating income	788,659
Other income and expenses:	
Interest income	187,944
Interest expense	(852,266)
Fines, penalties, and restitution	(1,333,831)
Miscellaneous expense	<u>(2,469)</u>
Net other income and expenses	(2,000,742)
Net loss	(1,211,963)
Retained deficit, December 31, 2005	<u>(963,731)</u>
Retained deficit, December 31, 2006	<u>\$ (2,175,694)</u>

See accompanying Notes to Financial Statements

FAR WEST WATER & SEWER, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2006

Operating activities:

Net loss	\$ (1,211,963)
Adjustments to reconcile net loss to net cash used by operating activities:	
Depreciation and amortization	1,355,776
Changes in operating assets and liabilities	
Restricted cash	(11,001,478)
Receivables	(191,123)
Prepaid expenses	(100,129)
Accounts payable	(219,563)
Related party payables	(607,963)
Other current liabilities	211,366
Placement agent fees	257,010
Deferred rate case expense	293,808
Net cash used by operating activities	<u>(11,214,259)</u>

Investing activities:

Utility plant expenditures	(2,491,870)
Construction in progress	(4,451,842)
Net cash used in investing activities	<u>(6,943,712)</u>

See accompanying Notes to Financial Statements

FAR WEST WATER & SEWER, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2006
(CONTINUED)

Financing activities:

Net increase in short-term borrowings	17,735,000
Advances for construction	791,062
Unamortized debt discount	(111,300)
Contributions in aid of construction	(77,604)
Net cash provided by financial activities	<u>18,337,158</u>
Change in cash and cash equivalents	179,187
Cash and cash equivalents at beginning of year	<u>182,883</u>
Cash and cash equivalents at end of year	<u><u>\$ 362,070</u></u>

Supplemental disclosures of cash flow information:

Cash paid during the year for:

Interest	\$ 852,266
Income taxes	0

See accompanying Notes to Financial Statements

FAR WEST WATER & SEWER, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2006

Note 1. Summary of Significant Accounting Policies

Nature of Operations Far West Water & Sewer, Inc. is an Arizona Corporation providing water and sewer services to customers in the Foothills area of Yuma County. The Company was originally organized and began water utility operations in 1965 as a subsidiary of H&S Developers, Inc. Sewer operations began in 1994. The Company was reorganized and began operating as a separate corporation in 1998.

Water Supply The Company obtains its water from the Colorado River and from the Yuma area aquifer. The long-term availability of water supplies is dependent upon, among other factors, drought conditions, increases in population, water quality standards, and legislation that may potentially reduce water supplies. Various California water systems north of Yuma also draw water from the Colorado River.

Public Utility Regulation The Company is subject to regulation for rates and other matters by the Arizona Corporation Commission and follows accounting policies prescribed by the ACC. The Company prepares its financial statements in accordance with generally accepted accounting principles in the United States of America, which includes the provisions of Statement of Financial Accounting Standards No. 71, "Accounting for the Effects of Certain Types of Regulation." SFAS 71 requires cost-based, rate-regulated enterprises to reflect the impact of regulatory decisions in their financial statements. The balance sheet includes regulatory assets and liabilities as appropriate.

Business Risks Although the Company has a diversified base of residential, industrial and other customers, risks arise from weather conditions, adequacy and quality of water supplies, regulatory decisions, pronouncements and laws, litigation, and general business conditions.

Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

FAR WEST WATER & SEWER, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2006
(CONTINUED)

Note 1. Summary of Significant Accounting Policies (Continued)

Revenue Revenue consists of monthly cycle customer billings for regulated water and sewer services. Revenue from metered accounts includes unbilled amounts based on the estimated usage from the latest meter reading to the end of the accounting period. The Company considers accounts receivable to be fully collectable; accordingly, no provision for doubtful accounts is provided for. When accounts become uncollectible, they are charged to operations.

Property and Equipment Depreciation is computed on a straight-line basis at various rates as approved by the Arizona Corporation Commission.

Cash and Cash Equivalents Cash and cash equivalents consist of highly liquid instruments with original maturities at the time of purchase of three months or less. The carrying amount approximates fair value.

Restricted Cash Restricted cash consists of money market cash funds held by a bank. The cash is released from restriction as continuing infrastructure improvements are approved for funding by the bank.

Concentration of Credit Risk The Company maintains its checking account at a bank which is also a related party. Account balances are insured by the Federal Deposit Insurance Corporation up to \$100,000 per bank. At December 31, 2006 the Company had \$401,964 on deposit at the bank in excess of the FDIC insured amount.

Utility Plant Utility plant is stated at the original cost of such property when first placed in service. Utility plant accounts are charged with the cost of improvements and replacements. Retired or disposed of depreciable plant is charged to accumulated depreciation and credited to the asset account together with any costs applicable to retirement, less any salvage received. Maintenance of utility plant is charged to expense.

Customers' Advances for Construction and Contribution in Aid of Construction Under the terms of construction contracts with real estate developers, including a related-party developer, and others, the Company periodically receives either advances for the costs of new main installations or title to the main after it is constructed and financed by the developer. Refunds are made, without interest, as services are connected to the main, over periods not exceeding ten years and not in excess of the original advance. Unrefunded balances at the end of the of the contract period are credited to contributions in aid on construction (CIAC) and are no longer refundable.

FAR WEST WATER & SEWER, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2006
(CONTINUED)

Note 1. Summary of Significant Accounting Policies (Continued)

Income Taxes The Company is a "C" corporation for income tax purposes. Accelerated depreciation methods are used for tax purposes, and those methods have the potential to create a deferred income tax liability to the extent that cumulative accelerated depreciation deductions exceed cumulative straight-line depreciation for financial accounting purposes and taxable income results from operations. However, cumulative tax and financial accounting losses at December 31, 2006 are such that neither a current nor a deferred income tax liability exists. Prepaid income taxes on the balance sheet represent amounts the Company expects to recover from amended tax returns filed for tax years prior to 2006.

Debt Service Reserve Fund Funds have been placed into a reserve account with the The Water Infrastructure Authority of Arizona, "WIFA," in accordance with the provisions of the Company's loan from WIFA.

Advances in Aid of Construction Advances for construction of collection and distribution lines and related equipment that have been paid by developers, including related-party developers, are reimbursable in part to those developers as a factor of revenue generated through the use of that infrastructure. No interest is payable on those advances.

Placement Agent Fees Fees paid to obtain anticipated long-term and current short-term financing have been capitalized, and will be amortized over the life of the loans beginning in 2007.

Interest Interest is not capitalized for financial reporting purposes, as such policy is not allowed in the ratemaking process. Interest expense is recoverable through the regulatory process as incurred.

Stockholders' Equity At December 31, 2006 the Company had 100,000 shares of common stock authorized, par value \$10. At that same date, shares outstanding were 100,000. Additional paid-in capital totaled \$6,233,279 at December 31, 2006.

FAR WEST WATER & SEWER, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2006
(CONTINUED)

Note 2. Related Party Transactions

In addition to maintaining its checking account at a related party bank, the Company has transactions and balances with other related parties, including a land development company with which Far West Water & Sewer, Inc. works closely in developing water infrastructure in new subdivisions and has an account payable at December 31, 2006:

Land development company	\$ 2,365,833
Payables to other related parties	<u>7,466</u>
Total related party payables	<u>\$ 2,373,299</u>

Additions to water lines and other utility plant totaling \$1,958,663 during the year ended December 31, 2006 were purchased by the Company from its related development company, and substantially all of the Company's balances of \$14,768,869 for advances for construction, and \$4,471,102 of contributions in aid of construction have arisen from related party transactions with the development company.

Note 3. Short-Term Bank Loan

A bank loan of \$17,735,000, secured by shareholders' stock, at an interest rate of 8.35% has been issued to the Company for purposes of constructing and improving the water and sewer treatment facilities. The loan matures in December 2007, by which time management expects permanent financing will have been obtained.

Note 4. Note Payable

The Company has obtained a loan from The Water Infrastructure Authority of Arizona, "WIFA," secured by plant assets. This loan is payable monthly in the amount of \$42,331 at an interest rate of 5.81%. Total future principal and interest payments are as follows:

For the years ending December 31:	Principal	Interest
2007	221,002	244,637
2008	255,368	252,601
2009	270,607	237,363
2010	286,755	221,215
2011-2015	1,711,801	828,047
2016-2020	<u>1,940,933</u>	<u>258,547</u>
Total	<u>4,686,466</u>	<u>2,042,410</u>

**FAR WEST WATER & SEWER, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2006
(CONTINUED)**

Note 5. Fines and Penalties Imposed

As a result of an accident in 2001, the Yuma County Superior Court in 2006 imposed fines and penalties against the Company and its former President. The liability for those fines and penalties has been recorded as current expense and as a contingent liability as of December 31, 2006. The fine has been recorded net of discounted imputed interest of 8.25%, since payment of the fine is over several years at \$17,500 per month and no interest is included in the stated amount. The case is under appeal, and management and legal counsel anticipate that a decision will be reached during 2008. If payments were to begin in January 2008, following unsuccessful appeals, the future principal and imputed interest payments would be as follows:

For the years ending December 31:	Principal	Interest
2008	114,552	95,448
2009	124,369	85,631
2010	135,026	74,974
2011	146,597	63,403
2012-2015	688,121	116,879
Total	<u>1,208,665</u>	<u>436,335</u>

Note 6. Contingent Asset

Professional services expense includes \$376,480 of legal fees paid on behalf of the former President of the Company, pursuant to Arizona state law, that could potentially be recovered by the Company at the conclusion of that officer's legal appeals process. In accordance with generally accepted accounting principles in the United States, the related legal expense has been charged to current operations, and the contingent receivable from the officer has not been recorded.

Note 7. Taxes Other Than Income Taxes

Taxes other than income taxes consist of the following:

Property taxes	\$ 294,118
Payroll taxes	<u>97,016</u>
Total	<u>\$ 391,134</u>

FAR WEST WATER & SEWER, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2006
(CONTINUED)

Note 8. Pension and Other Employee Benefits

The Company maintains a profit sharing contributory 401 (k) plan that covers substantially all employees. Employees who have completed twelve consecutive months of service, have been employed at least 1,000 hours and have attained the age of 21 are eligible to participate in the plan. The Company matches 50% of each employee's contribution up to 8% of gross compensation.

The Company provides health insurance for all full-time employees upon their completion of six months of service. Dependents may be covered at the employees' expense.

Note 9. Subsequent Event - Rate Relief

On February 20, 2007 the Arizona Corporation Commission, at the conclusion of a rate hearing, approved a \$205,384, or 14.04%, increase in the Company's gross annual sewer revenues.

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Projected Income Statements - Present & Proposed Rates

Exhibit
 Schedule F-1
 Page 1
 Witness: Bourassa

Line No.		Test Year Actual Results	At Present Rates Year Ended 12/31/2008	At Proposed Rates Year Ended 12/31/2008
1	Revenues			
2	Flat Rate Revenues	\$ 1,721,127	\$ 2,014,269	\$ 6,610,016
3	Other Service Revenues	87,649	87,649	87,649
4	Other Wastewater Revenues	195,249	38,047	38,047
5		<u>\$ 2,004,026</u>	<u>\$ 2,139,964</u>	<u>\$ 6,735,712</u>
6	Operating Expenses			
7	Salaries and Wages	\$ 674,300	\$ 870,122	\$ 870,122
8	Purchased Wastewater Treatment	-	-	-
9	Sludge Removal Expense	397,297	397,297	397,297
10	Purchased Power	221,622	257,542	257,542
11	Fuel for Power Production	-	-	-
12	Chemicals	213,513	233,710	233,710
13	Materials and Supplies	47,418	47,418	47,418
14	Contractual Services - Professional	77,754	77,754	77,754
15	Contractual Services - Testing	158,510	158,510	158,510
16	Contractual Services - Other Repairs & Maint.	29,671	29,671	29,671
17	Repairs and Maintenance	84,113	84,113	84,113
18	Rents	199,706	199,706	199,706
19	Transportation Expenses	56,228	63,570	63,570
20	Insurance	38,805	38,805	38,805
21	Regulatory Commission Expense - Rate Case	102,025	75,000	75,000
22	Miscellaneous Expense	34,270	34,270	34,270
23	Depreciation Expense	531,731	1,550,751	1,550,751
24	Taxes Other Than Income	28,579	44,188	44,188
25	Property Taxes	64,174	179,467	179,467
26	Income Tax	-	(1,342,313)	431,595
27	Total Operating Expenses	<u>\$ 2,959,716</u>	<u>\$ 2,999,582</u>	<u>\$ 4,773,489</u>
28	Operating Income	<u>\$ (955,690)</u>	<u>\$ (859,617)</u>	<u>\$ 1,962,224</u>
29	Other Income (Expense)			
30	Interest Income	554,835	-	-
31	Other income	1,899	-	-
32	Interest Expense	(1,532,057)	(1,275,665)	(1,275,665)
33	Other Expense	(650,490)	-	-
34	Gain/Loss Sale of Fixed Assets	-	-	-
35	Total Other Income (Expense)	<u>\$ (1,625,812)</u>	<u>\$ (1,275,665)</u>	<u>\$ (1,275,665)</u>
36	Net Profit (Loss)	<u>\$ (2,581,502)</u>	<u>\$ (2,135,282)</u>	<u>\$ 686,559</u>
37				

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Projected Statements of Changes in Financial Position
 Present and Proposed Rates

Exhibit
 Schedule F-2
 Page 1
 Witness: Bourassa

Line No.		Test Year Ended <u>12/31/2007</u>	At Present Rates Year Ended <u>12/31/2008</u>	At Proposed Rates Year Ended <u>12/31/2008</u>
5	Cash Flows from Operating Activities			
6	Net Income	\$ (2,581,502)	\$ (2,135,282)	\$ 686,559
7	Adjustments to reconcile net income to net cash			
8	provided by operating activities:			
9	Depreciation and Amortization	531,731	1,550,751	1,550,751
10	Deferred Income Taxes			
11	Other	-		
12	Changes in Certain Assets and Liabilities:			
13	Accounts Receivable	(129,416)		
14	Materials and Supplies Inventory	-		
15	Prepaid Expenses	18,968		
16	Deferred Charges	-		
17	Accounts Payable	(175,339)		
18	Intercompany payable	(749,381)		
19	Customer Deposits	6,581		
20	Intercompany taxes receivable and taxes payable	(22,599)		
21	Other assets and liabilities	(343,555)		
22				
23				
24	Net Cash Flow provided by Operating Activities	<u>\$ (3,444,512)</u>	<u>\$ (584,531)</u>	<u>\$ 2,237,309</u>
25	Cash Flow From Investing Activities:			
26	Capital Expenditures	(2,799,619)	(18,570,153)	(18,570,153)
27	Plant Held for Future Use	-		
28	Retirements	-		
29	Net Cash Flows from Investing Activities	<u>\$ (2,799,619)</u>	<u>#####</u>	<u>#####</u>
30	Cash Flow From Financing Activities			
31	Change in Restricted Cash	-	-	-
32	Change in net amounts due to parent and affiliates	-	-	-
33	Receipt of contributions in aid of construction	-	-	-
34	Net Receipts for advances for construction	1,170,589	-	-
35	Repayments of Long-Term Debt	19,900,510	-	-
36	Dividends Paid	(17,089,254)	-	-
37	Deferred Financing Costs	-	-	-
38	Paid in Capital	1,579,000	-	-
39	Net Cash Flows Provided by Financing Activities	<u>\$ 5,560,845</u>	<u>\$ -</u>	<u>\$ -</u>
40	Increase(decrease) in Cash and Cash Equivalents	(683,286)	(19,154,684)	(16,332,843)
41	Cash and Cash Equivalents at Beginning of Year	11,226,478	10,543,192	10,543,192
42	Cash and Cash Equivalents at End of Year	<u>\$ 10,543,192</u>	<u>\$ (8,611,492)</u>	<u>\$ (5,789,651)</u>
43				
44				
45				

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Projected Construction Requirements

Exhibit
 Schedule F-3
 Page 1
 Witness: Bourassa

Line No.	Account	<u>2008</u>	<u>2009</u>	<u>2010</u>
1				
2	Account			
3	<u>Number</u> <u>Plant Asset:</u>			
4	351 Organization Cost	\$ -	\$ -	\$ -
5	352 Franchise Cost			
6	353 Land and Land Rights			
7	354 Structures and Improvements			
8	360 Collection Sewers - Force	3,496,947		
9	361 Collection Sewers Gravity			
10	363 Services			
11	364 Flow Measuring Devices			
12	371 Effluent Pump			
13	380 Treatment Plant	14,168,882	768,000	5,259,636
14	381 Plant Sewers			
15	389 Other Plant Structure and Improvements			
16	390 Office Furniture and Equipment			
17	391 Transportation Equipment			
18	393 Tools and Work Equipment			
19	394 Laboratory Equipment			
20	395 Power Operated Equipment			
21	396 Communications Equipment			
22	397 Miscellaneous Equipment	193,839		
23	398 Other Tangible Plant	710,485		
24				
25				
26	Total	<u>\$ 18,570,153</u>	<u>\$ 768,000</u>	<u>\$ 5,259,636</u>
27				
28				
29				

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Assumptions Used in Rate Filing

Exhibit
Schedule F-4
Page 1
Witness: Bourassa

Line

No.

- 1 Property Taxes were computed using the method used by the Arizona Department
- 2 of Revenue
- 3
- 4 Projected construction expenditures are shown on Schedule A-4.
- 5
- 6 Expense adjustments are shown on Schedule C2, and are explained in the testimony.
- 7
- 8 Income taxes were computed using statutory state and federal income tax rates.
- 9
- 10
- 11
- 12
- 13
- 14
- 15

Far West Water and Sewer Company - Sewer Division
Revenue Summary
With Annualized Revenues to Year End Number of Customers
And Estimated Customer Growth
Test Year Ended December 31, 2007

Exhibit
Schedule H1
Page 1
Witness: Bourassa

Line No.	Customer Classification and/or Meter Size	Present Revenues	Proposed Revenues	Dollar Change	Percent Change	Percent of Present Sewer Revenues	Percent of Proposed Sewer Revenues
1	Residential	\$ 1,701,698	\$ 5,814,873	\$ 4,113,175	241.71%	79.52%	86.33%
2	RV Park - Adobe Village	3,852	13,161	9,310	241.71%	0.18%	0.20%
3	RV Park - Sunset Palm	3,819	13,049	9,231	241.71%	0.18%	0.19%
4	RV Park - Sun Ridge	9,172	31,341	22,169	241.71%	0.43%	0.47%
5	RV Park - Rancho Rialto	9,645	32,958	23,313	241.71%	0.45%	0.49%
6	Commercial	17,835	60,944	43,109	241.71%	0.83%	0.90%
7	Subtotal	\$ 1,746,021	\$ 5,966,327	\$ 4,220,306	241.71%	81.59%	88.58%
8	Impact on Rates Effective March 2007	(24,903)		-	0.00%	-1.16%	0.00%
9	Effluent	87,649	17,530	(70,119)	-80.00%	4.10%	0.26%
10	Subtotal	\$ 1,808,767	\$ 5,983,857	\$ 4,150,187	229.45%	84.52%	88.84%
11	Misc Service Revenues	38,047	38,047	-	0.00%	1.78%	0.56%
12							
13	Subtotal Revenues before Revenue Annualization	\$ 1,846,814	\$ 6,021,904	\$ 4,175,090	226.07%	86.30%	89.40%
14							
15	<u>Revenue Annualizations</u>						
16	Residential customer revenue						
17	annualized to end of year, based on						
18	year end number of customers	\$ 176,197	\$ 602,082	425,885	241.71%	8.23%	8.94%
19	Commercial customer revenue						
20	annualized to end of year, based on						
21	year end number of customers	957	3,270	2,313	241.71%	0.04%	0.05%
22	RV Parks annualized to year end						
23	customers						
24	Adobe Village	3,852	13,161	9,310	241.71%	0.18%	0.20%
25	Sunset Palms	3,819	13,049	9,231	241.71%	0.18%	0.19%
26	Sunridge	9,172	31,341	22,169	241.71%	0.43%	0.47%
27	Rancho Rialto	9,645	32,958	23,313	241.71%	0.45%	0.49%
28	Effluent	89,500	17,900	(71,600)	-80.00%	4.18%	0.27%
29	Subtotal Revenue Annualization	\$ 293,141	\$ 713,762	\$ 420,621	143.49%	13.70%	10.60%
30							
31							
32	Totals	\$ 2,139,955	\$ 6,735,666	\$ 4,595,710	214.76%	100.00%	100.00%
33							
34							
35							
36	<u>Revenue Reconciliation</u>						
37	Adjusted Sewer Revenue Per GL (Schedule C-1)	\$ 2,004,026					
38	Adjustment to Misc Service Revenues from above	(157,203)					
39	Total	\$ 1,846,823					
40							
41	Bill Count Revenues before Annualization	1,846,814					
42	Unreconciled Difference	\$ 9					
43							
44							
45	Tolerance (+/- 0.5 percent)	\$ 10,020					
46	Acceptable			YES			
47							
48							

Far West Water and Sewer Company - Sewer Division
Revenue Summary
With Annualized Revenues to Year End Number of Customers
And Estimated Customer Growth
Test Year Ended December 31, 2007
PHASE 1

Exhibit
Schedule H1
Page 2
Witness: Bourassa

Line No.	Customer Classification and/or Meter Size	Present Revenues	Proposed Revenues	Dollar Change	Percent Change	Percent of Present Sewer Revenues	Percent of Proposed Sewer Revenues
1	Residential	\$ 1,701,698	\$ 4,254,246	\$ 2,552,547	150.00%	79.52%	85.99%
2	RV Park - Adobe Village	3,852	9,629	5,777	150.00%	0.18%	0.19%
3	RV Park - Sunset Palm	3,819	9,547	5,728	150.00%	0.18%	0.19%
4	RV Park - Sun Ridge	9,172	22,930	13,758	150.00%	0.43%	0.46%
5	RV Park - Rancho Rialto	9,645	24,113	14,468	150.00%	0.45%	0.49%
6	Commercial	17,835	44,588	26,753	150.00%	0.83%	0.90%
7	Subtotal	\$ 1,746,021	\$ 4,365,052	\$ 2,619,031	150.00%	81.59%	88.23%
8	Impact on Rates Effective March 2007	(24,903)			0.00%	-1.16%	0.00%
9	Effluent	87,649	17,530	(70,119)	-80.00%	4.10%	0.35%
10	Subtotal	\$ 1,808,767	\$ 4,382,581	\$ 2,548,912	140.92%	84.52%	88.58%
11	Misc Service Revenues	38,047	38,047	-	0.00%	1.78%	0.77%
12							
13	Subtotal Revenues before Revenue Annualization	\$ 1,846,814	\$ 4,420,628	\$ 2,573,814	139.37%	86.30%	89.35%
14							
15	Revenue Annualizations						
16	Residential customer revenue						
17	annualized to end of year, based on						
18	year end number of customers	\$ 176,197	\$ 440,492	264,295	150.00%	8.23%	8.90%
19	Commercial customer revenue						
20	annualized to end of year, based on						
21	year end number of customers	957	2,393	1,436	150.00%	0.04%	0.05%
22	RV Parks annualized to year end						
23	customers						
24	Adobe Village	3,852	9,629	5,777	150.00%	0.18%	0.19%
25	Sunset Palms	3,819	9,547	5,728	150.00%	0.18%	0.19%
26	Sunridge	9,172	22,930	13,758	150.00%	0.43%	0.46%
27	Rancho Rialto	9,645	24,113	14,468	150.00%	0.45%	0.49%
28	Effluent	89,500	17,900	(71,600)	-80.00%	4.18%	0.36%
29	Subtotal Revenue Annualization	\$ 293,141	\$ 527,003	\$ 233,862	79.78%	13.70%	10.65%
30							
31							
32	Totals	\$ 2,139,955	\$ 4,947,631	\$ 2,807,676	131.20%	100.00%	100.00%
33							
34							
35	Total Increase Requested			\$ 4,595,710			
36	Increase per Proposed Phase 1 Rates			\$ 2,807,676			
37	% of Total Increase Recovered in Phase 1			61.09%			
38							
39							
40							
41							
42							
43							
44							
45							
46							
47							
48							
49							
50							
51							
52							

Far West Water and Sewer Company - Sewer Division
Revenue Summary
With Annualized Revenues to Year End Number of Customers
And Estimated Customer Growth
Test Year Ended Decmber 31, 2007
PHASE 2

Exhibit
Schedule H1
Page 3
Witness: Bourassa

Line No.	Customer Classification and/or Meter Size	Present Revenues	Proposed Revenues	Dollar Change	Percent Change	Percent of Present Sewer Revenues	Percent of Proposed Sewer Revenues
1	Residential	\$ 1,701,698	\$ 5,020,010	\$ 3,318,312	195.00%	79.52%	86.18%
2	RV Park - Adobe Village	3,852	11,362	7,510	195.00%	0.18%	0.20%
3	RV Park - Sunset Palm	3,819	11,266	7,447	195.00%	0.18%	0.19%
4	RV Park - Sun Ridge	9,172	27,057	17,885	195.00%	0.43%	0.46%
5	RV Park - Rancho Rialto	9,645	28,453	18,808	195.00%	0.45%	0.49%
6	Commercial	17,835	52,613	34,778	195.00%	0.83%	0.90%
7	Subtotal	\$ 1,746,021	\$ 5,150,761	\$ 3,404,740	195.00%	81.59%	88.43%
8	Impact on Rates Effective March 2007	(24,903)	-	-	0.00%	-1.16%	0.00%
9	Effluent	87,649	17,530	(70,119)	-80.00%	4.10%	0.30%
10	Subtotal	\$ 1,808,767	\$ 5,168,291	\$ 3,334,621	184.36%	84.52%	88.73%
11	Misc Service Revenues	38,047	38,047	-	0.00%	1.78%	0.65%
12							
13	Subtotal Revenues before Revenue Annualization	\$ 1,846,814	\$ 5,206,337	\$ 3,359,523	181.91%	86.30%	89.38%
14							
15	<u>Revenue Annualizations</u>						
16	Residential customer revenue						
17	annualized to end of year, based on						
18	year end number of customers	\$ 176,197	\$ 519,780	343,584	195.00%	8.23%	8.92%
19	Commercial customer revenue						
20	annualized to end of year, based on						
21	year end number of customers	957	2,823	1,866	195.00%	0.04%	0.05%
22	RV Parks annualized to year end						
23	customers						
24	Adobe Village	3,852	11,362	7,510	195.00%	0.18%	0.20%
25	Sunset Palms	3,819	11,266	7,447	195.00%	0.18%	0.19%
26	Sunridge	9,172	27,057	17,885	195.00%	0.43%	0.46%
27	Rancho Rialto	9,645	28,453	18,808	195.00%	0.45%	0.49%
28	Effluent	89,500	17,900	(71,600)	-80.00%	4.18%	0.31%
29	Subtotal Revenue Annualization	\$ 293,141	\$ 618,641	\$ 325,500	111.04%	13.70%	10.62%
30							
31							
32	Totals	\$ 2,139,955	\$ 5,824,979	\$ 3,685,023	172.20%	100.00%	100.00%
33							
34							
35	Total Increase Requested			\$ 4,595,710			
36	Increase per Proposed Phase 2 Rates			\$ 3,685,023			
37	% of Total Increase Recovered in Phase 2			80.18%			
38							
39							
40							
41							
42							
43							
44							
45							
46							
47							
48							
49							
50							
51							
52							

Far West Water and Sewer Company - Sewer Division
Revenue Summary
With Annualized Revenues to Year End Number of Customers
And Estimated Customer Growth
Test Year Ended Decmber 31, 2007
PHASE 3

Exhibit
Schedule H1
Page 4
Witness: Bourassa

Line No.	Customer Classification and/or Meter Size	Present Revenues	Proposed Revenues	Dollar Change	Percent Change	Percent of Present Sewer Revenues	Percent of Proposed Sewer Revenues
1	Residential	\$ 1,701,698	\$ 5,814,873	\$ 4,113,175	241.71%	79.52%	86.33%
2	RV Park - Adobe Village	3,852	13,161	9,310	241.71%	0.18%	0.20%
3	RV Park - Sunset Palm	3,819	13,049	9,231	241.71%	0.18%	0.19%
4	RV Park - Sun Ridge	9,172	31,341	22,169	241.71%	0.43%	0.47%
5	RV Park - Rancho Rialto	9,645	32,958	23,313	241.71%	0.45%	0.49%
6	Commercial	17,835	60,944	43,109	241.71%	0.83%	0.90%
7	Subtotal	\$ 1,746,021	\$ 5,966,327	\$ 4,220,306	241.71%	81.59%	88.58%
8	Impact on Rates Effective March 2007	(24,903)			0.00%	-1.16%	0.00%
9	Effluent	87,649	17,530	(70,119)	-80.00%	4.10%	0.26%
10	Subtotal	\$ 1,808,767	\$ 5,983,857	\$ 4,150,187	229.45%	84.52%	88.84%
11	Misc Service Revenues	38,047	38,047	-	0.00%	1.78%	0.56%
12							
13	Subtotal Revenues before Revenue Annualization	\$ 1,846,814	\$ 6,021,904	\$ 4,175,090	226.07%	86.30%	89.40%
14							
15	Revenue Annualizations						
16	Residential customer revenue						
17	annualized to end of year, based on						
18	year end number of customers	\$ 176,197	\$ 602,082	425,885	241.71%	8.23%	8.94%
19	Commercial customer revenue						
20	annualized to end of year, based on						
21	year end number of customers	957	3,270	2,313	241.71%	0.04%	0.05%
22	RV Parks annualized to year end						
23	customers						
24	Adobe Village	3,852	13,161	9,310	241.71%	0.18%	0.20%
25	Sunset Palms	3,819	13,049	9,231	241.71%	0.18%	0.19%
26	Sunridge	9,172	31,341	22,169	241.71%	0.43%	0.47%
27	Rancho Rialto	9,645	32,958	23,313	241.71%	0.45%	0.49%
28	Effluent	89,500	17,900	(71,600)	-80.00%	4.18%	0.27%
29	Subtotal Revenue Annualization	\$ 293,141	\$ 713,762	\$ 420,621	143.49%	13.70%	10.60%
30							
31							
32	Totals	\$ 2,139,955	\$ 6,735,666	\$ 4,595,710	214.76%	100.00%	100.00%
33							
34							
35	Total Increase Requested			\$ 4,595,710			
36	Increase per Proposed Phase 1 Rates			\$ 4,595,710			
37	% of Total Increase Recovered in Phase 1			100.00%			
38							
39							
40							
41							
42							
43							
44							
45							
46							
47							
48							
49							
50							
51							
52							

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Analysis of Revenue by Detailed Class

Schedule H-2
 Page 1
 Witness: Bourassa

Line No.	Customer Classification	Average Number of Customers at 12/31/2007	Average Effluent (in 1,000's)	Revenues		Proposed Increase	
				Present Rates	Proposed Rates	Dollar Amount	Percent Amount
1	Residential	7,195	N/A	\$ 1,701,698	\$ 5,814,873	\$ 4,113,175	241.710%
2	RV Park - Adobe Village	1	N/A	3,852	13,161	9,310	241.710%
3	RV Park - Sunset Palm	1	N/A	3,819	13,049	9,231	241.710%
4	RV Park - Sun Ridge	1	N/A	9,172	31,341	22,169	241.710%
5	RV Park - Rancho Rialto	1	N/A	9,645	32,958	23,313	241.710%
6	Commercial	36	N/A	17,835	60,944	43,109	241.710%
7	Effluent ¹	2	4,382	87,649	17,530	(70,119)	-80.000%
8							
9	Total	<u>7,237</u>					

¹ Average effluent is average of 12 month, however wev rates from Decision 69335, not effective until March 2007 and only 10 months of data are in annual average.

10
11
12
13
14
15
16
17
18
19
20

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Analysis of Revenue by Detailed Class
 PHASE 1

Schedule H-2
 Page 2
 Witness: Bourassa

Line No.	Customer Classification	Average Number of Customers at 12/31/2007	Average Effluent (in 1,000's)	Revenues		Proposed Increase	
				Present Rates	Proposed Rates	Dollar Amount	Percent Amount
1	Residential	7,195	N/A	\$ 1,701,698	\$ 4,254,246	\$ 2,552,547	150.000%
2	RV Park - Adobe Village	1	N/A	3,852	9,629	5,777	150.000%
3	RV Park - Sunset Palm	1	N/A	3,819	9,547	5,728	150.000%
4	RV Park - Sun Ridge	1	N/A	9,172	22,930	13,758	150.000%
5	RV Park - Rancho Rialto	1	N/A	9,645	24,113	14,468	150.000%
6	Commercial	36	N/A	17,835	44,588	26,753	150.000%
7	Effluent ¹	2	4,382	87,649	17,530	(70,119)	-80.000%
8							
9	Total	<u>7,237</u>					

¹ Average effluent is average of 12 month, however weew rates from Decision 69335, not effective until March 2007 and only 10 months of data are in annual average.

10
 11
 12
 13
 14
 15
 16
 17
 18
 19
 20

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Analysis of Revenue by Detailed Class
 PHASE 2

Schedule H-2
 Page 3
 Witness: Bourassa

Line No.	Customer Classification	Average Number of Customers at 12/31/2007	Average Effluent (in 1,000's)	Revenues		Proposed Increase	
				Present Rates	Proposed Rates	Dollar Amount	Percent Amount
1	Residential	7,195	N/A	\$ 1,701,698	\$ 5,020,010	\$ 3,318,312	195.000%
2	RV Park - Adobe Village	1	N/A	3,852	11,362	7,510	195.000%
3	RV Park - Sunset Palm	1	N/A	3,819	11,266	7,447	195.000%
4	RV Park - Sun Ridge	1	N/A	9,172	27,057	17,885	195.000%
5	RV Park - Rancho Rialto	1	N/A	9,645	28,453	18,808	195.000%
6	Commercial	36	N/A	17,835	52,613	34,778	195.000%
7	Effluent ¹	2	4,382	87,649	17,530	(70,119)	-80.000%
8							
9	Total	<u>7,237</u>					

¹ Average effluent is average of 12 month, however wew rates from Decision 69335, not effective until March 2007 and only 10 months of data are in annual average.

10
 11
 12
 13
 14
 15
 16
 17
 18
 19
 20

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Analysis of Revenue by Detailed Class
 PHASE 3

Schedule H-2
 Page 4
 Witness: Bourassa

Line No.	Customer Classification	Average Number of Customers at 12/31/2007	Average Effluent (in 1,000's)	Revenues		Proposed Increase	
				Present Rates	Proposed Rates	Dollar Amount	Percent Amount
1	Residential	7,195	N/A	\$1,701,698.25	\$5,814,873.09	\$ 4,113,175	241.710%
2	RV Park - Adobe Village	1	N/A	3,851.52	13,161.03	9,310	241.710%
3	RV Park - Sunset Palm	1	N/A	3,818.88	13,049.49	9,231	241.710%
4	RV Park - Sun Ridge	1	N/A	9,171.84	31,341.09	22,169	241.710%
5	RV Park - Rancho Rialto	1	N/A	9,645.12	32,958.34	23,313	241.710%
6	Commercial	36	N/A	17,835.00	60,943.98	43,109	241.710%
7	Effluent ¹	2	4,382	87,649.20	17,529.84	(70,119)	-80.000%
8							
9	Total	<u>7,237</u>					

13 ¹ Average effluent is average of 12 month, however wew rates from Decision 69335, not effective until March 2007 and only 10 months
 14 of data are in annual average.
 15
 16
 17
 18
 19
 20

Far West Water and Sewer Company - Sewer Division
Present and Proposed Rates
Test Year Ended December 31, 2007

Exhibit
Schedule H3
Page 1
Witness: Bourassa

<u>Line No.</u>		<u>Present Rates</u>	<u>Proposed Rates</u>	<u>Percent Change</u>
1				
2	Monthly Charge for:			
3	Residential	\$ 21.75	\$ 74.32	241.7100%
4	RV Park, per space	\$ 5.44	\$ 18.59	241.7100%
5	Commercial	\$ 43.50	\$ 148.64	241.7100%
6	Effluent Sales (per 1,000 gallons)	\$ 1.00	\$ 0.20	-80.0000%
7	Effluent Sales (per acre foot basis gallons)	\$ 325.85	\$ 65.17	-80.0000%
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				

Far West Water and Sewer Company - Sewer Division
 Present and Proposed Rates
 Test Year Ended December 31, 2007

Exhibit
 Schedule H3
 Page 2
 Witness: Bourassa

Line No.		<u>Present Rates</u>	<u>Phase 1 Present Rates</u>	<u>Phase 2 Proposed Rates</u>	<u>Phase 3 Proposed Rates</u>
1					
2					
3					
4	Monthly Charge for:				
5	Residential	\$ 21.75	\$ 54.38	\$ 64.16	\$ 74.32
6	RV Park, per space	\$ 5.44	\$ 13.60	\$ 16.05	\$ 18.59
7	Commercial	\$ 43.50	\$ 108.75	\$ 128.33	\$ 148.64
8	Effluent Sales (per 1,000 gallons)	\$ 1.00	\$ 0.20	\$ 0.20	\$ 0.20
9	Effluent Sales (per acre foot basis gallons)	\$ 325.85	\$ 65.17	\$ 65.17	\$ 65.17
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					

Far West Water and Sewer Company - Sewer Division
 Present and Proposed Rates
 Test Year Ended Decmber 31, 2007

Exhibit
 Schedule H3
 Page 3
 Witness: Bourassa

Line No.	<u>Other Service Charges</u>	Present <u>Rates</u>	Proposed <u>Rates</u>
1	Establishment	\$ 20.00	\$ 20.00
2	Re-Establishment (With-in 12 Months)	(a)	(a)
3	Reconnection (Deliquent)	20.00	20.00
4	Min Deposit Requirement (Residential)	(b)	(b)
5	Min Deposit Requirement (Non-Residential)	(b)	(b)
6	Deposit Interest	(c)	(c)
7	NSF Check	15.00	15.00
8	Deferred Payment finance charge, Per Month	1.50%	1.50%
9	Late Payment Charge, Per Month	1.50%	1.50%
10			
11	Main Extension Tariff, per Rule R14-2-406B	Cost	Cost
12			
13	Service Line Connection	Cost	Cost
14			
15			
16	(a) Minimum charge times number of full months disconnected.		
17	(b) Per A.A.C. R14-2-603(B)(7): Residential - two times the average bill.		
18	Non-residential - two and one-half times the average bill.		
19	(c) Per A.A.C. R-14-2-603(B)(3)		
20			
21	IN ADDITION TO THE COLLECTION OF REGULAR RATES, THE UTILITY WILL COLLECT FROM		
22	ITS CUSTOMERS A PROPORTIONATE SHARE OF ANY PRIVILEGE, SALES, USE, AND FRANCHISE		
23	TAX. PER COMMISSION RULE (14-2-409.D 5).		
24	ALL ADVANCES AND/OR CONTRIBUTIONS ARE TO INCLUDE LABOR, MATERIALS, OVERHEADS,		
25	AND ALL APPLICABLE TAXES, INCLUDING ALL GROSS-UP TAXES FOR INCOME TAXES.		
26	COST TO INCLUDE LABOR, MATERIALS AND PARTS, OVERHEADS AND ALL APPLICABLE TAXES.		
27			

Far West Water and Sewer Company - Sewer Division
Bill Comparison
Customer Classification
Residential

Exhibit
Schedule H4
Page 1
Witness: Bourassa

Present <u>Bill</u>	Proposed <u>Bill</u>	Dollar <u>Increase</u>	Percent <u>Increase</u>
\$ 21.75	\$ 74.32	\$ 52.57	241.71%

Present Rates:

Monthly Charge: \$ 21.75

Proposed Rates:

Monthly Charge: \$ 74.32

Far West Water and Sewer Company - Sewer Division
Bill Comparison
Customer Classification
Commercial

Exhibit
Schedule H4
Page 2
Witness: Bourassa

	<u>Present</u> <u>Bill</u>	<u>Proposed</u> <u>Bill</u>	<u>Dollar</u> <u>Increase</u>	<u>Percent</u> <u>Increase</u>
\$	43.50	\$ 148.64	\$ 105.14	241.71%

Present Rates:

Charge Per Gallon \$ 43.50

Proposed Rates:

Charge Per Gallon \$ 148.64

Far West Water and Sewer Company - Sewer Division
Bill Comparison
Customer Classification
RV Park - Adobe Village

Exhibit
Schedule H4
Page 3
Witness: Bourassa

Present	Proposed	Dollar	Percent
<u>Bill</u>	<u>Bill</u>	<u>Increase</u>	<u>Increase</u>
\$ 5.44	\$ 18.59	\$ 13.15	241.71%

Present Rates:
Monthly Charge: \$ 5.44

Proposed Rates:
Monthly Charge: \$ 18.59

Far West Water and Sewer Company - Sewer Division
Bill Comparison
Customer Classification
RV Park - Sunset Palm

Exhibit
Schedule H4
Page 4
Witness: Bourassa

Present	Proposed	Dollar	Percent
<u>Bill</u>	<u>Bill</u>	<u>Increase</u>	<u>Increase</u>
\$ 5.44	\$ 18.59	\$ 13.15	241.71%

Present Rates:

Monthly Charge: \$ 5.44

Proposed Rates:

Monthly Charge: \$ 18.59

Far West Water and Sewer Company - Sewer Division
Bill Comparison
Customer Classification
RV Park - Sun Ridge

Exhibit
Schedule H4
Page 5
Witness: Bourassa

Present <u>Bill</u>	Proposed <u>Bill</u>	Dollar <u>Increase</u>	Percent <u>Increase</u>
\$ 5.44	\$ 18.59	\$ 13.15	241.71%

Present Rates:
Monthly Charge: \$ 5.44

Proposed Rates:
Monthly Charge: \$ 18.59

Far West Water and Sewer Company - Sewer Division
Bill Comparison
Customer Classification
RV Park - Rancho Rialto

Exhibit
Schedule H4
Page 6
Witness: Bourassa

Present	Proposed	Dollar	Percent
<u>Bill</u>	<u>Bill</u>	<u>Increase</u>	<u>Increase</u>
\$ 5.44	\$ 18.59	\$ 13.15	241.71%

Present Rates:
Monthly Charge: \$ 5.44

Proposed Rates:
Monthly Charge: \$ 18.59

Far West Water and Sewer Company - Sewer Division
 Bill Comparison
 Customer Classification
 Effluent Sales

Exhibit
 Schedule H4
 Page 7
 Witness: Bourassa

MidPoint Usage	Present Bill	Proposed Bill	Dollar Increase	Percent Increase
1,000	\$ 1.00	\$ 0.20	\$ (1)	-80.00%
2,000	\$ 2.00	\$ 0.40	\$ (2)	-80.00%
3,000	\$ 3.00	\$ 0.60	\$ (2)	-80.00%
4,000	\$ 4.00	\$ 0.80	\$ (3)	-80.00%
5,000	\$ 5.00	\$ 1.00	\$ (4)	-80.00%
6,000	\$ 6.00	\$ 1.20	\$ (5)	-80.00%
7,000	\$ 7.00	\$ 1.40	\$ (6)	-80.00%
8,000	\$ 8.00	\$ 1.60	\$ (6)	-80.00%
9,000	\$ 9.00	\$ 1.80	\$ (7)	-80.00%
10,000	\$ 10.00	\$ 2.00	\$ (8)	-80.00%
12,000	\$ 12.00	\$ 2.40	\$ (10)	-80.00%
14,000	\$ 14.00	\$ 2.80	\$ (11)	-80.00%
16,000	\$ 16.00	\$ 3.20	\$ (13)	-80.00%
18,000	\$ 18.00	\$ 3.60	\$ (14)	-80.00%
20,000	\$ 20.00	\$ 4.00	\$ (16)	-80.00%
25,000	\$ 25.00	\$ 5.00	\$ (20)	-80.00%
30,000	\$ 30.00	\$ 6.00	\$ (24)	-80.00%
35,000	\$ 35.00	\$ 7.00	\$ (28)	-80.00%
40,000	\$ 40.00	\$ 8.00	\$ (32)	-80.00%
45,000	\$ 45.00	\$ 9.00	\$ (36)	-80.00%
50,000	\$ 50.00	\$ 10.00	\$ (40)	-80.00%
60,000	\$ 60.00	\$ 12.00	\$ (48)	-80.00%
70,000	\$ 70.00	\$ 14.00	\$ (56)	-80.00%
80,000	\$ 80.00	\$ 16.00	\$ (64)	-80.00%
90,000	\$ 90.00	\$ 18.00	\$ (72)	-80.00%
100,000	\$ 100.00	\$ 20.00	\$ (80)	-80.00%

Present Rates:

Charge Per 1,000 Gallons \$ 1.00

Proposed Rates:

Charge Per 1,000 Gallons \$ 0.20

Average Usage	\$ 4,382.46	\$ 876.49	\$ (3,505.97)	-80.00%
Median Usage	\$ 2,536.30	\$ 507.26	\$ (2,029.04)	-80.00%

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Customer Classification
 Residential

Exhibit
 Schedule H5
 Page 1
 Witness: Bourassa

Month	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Total Year
	7,010	7,086	6,291	6,726	6,325	6,029	5,932	5,974	6,152	6,517	7,002	7,195	78,239

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Customer Classification
 Commercial

Exhibit
 Schedule H5
 Page 2
 Witness: Bourassa

Month	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Total Year
	34	33	32	33	33	32	34	38	34	35	36	36	410

Far West Water and Sewer Company - Sewer Division

Test Year Ended December 31, 2007

Customer Classification

RV Park - Adobe Village

Spaces 118

Exhibit
Schedule H5
Page 3
Witness: Bourassa

Month	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Total Year
	1	1	1	-	1	-	-	-	-	-	1	1	6

Far West Water and Sewer Company - Sewer Division

Test Year Ended December 31, 2007

Customer Classification

RV Park - Sunset Palm

Spaces 117

Exhibit
Schedule H5
Page 4
Witness: Bourassa

Month	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Total Year
	1	1	1	-	1	-	-	-	-	-	1	1	6

Far West Water and Sewer Company - Sewer Division

Test Year Ended December 31, 2007

Customer Classification

RV Park - Sun Ridge

Spaces 281

Exhibit
Schedule H5
Page 5
Witness: Bourassa

Month	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Total Year
	1	1	1	-	1	-	-	-	-	-	1	1	6

Far West Water and Sewer Company - Sewer Division

Test Year Ended December 31, 2007

Customer Classification
Effluent Sales

Exhibit
Schedule H5
Page 7
Witness: Bourassa

Usage From:	Usage To:	Month	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Total Year	Cumulative Billing
1,114,000	1,114,000	-	-	-	-	-	-	1	-	-	-	-	-	-	1	1
1,368,000	1,368,000	-	-	-	-	-	1	-	-	-	-	-	-	-	1	2
1,698,000	1,698,000	-	-	-	-	-	-	-	1	-	-	-	-	-	1	3
1,887,000	1,887,000	-	-	-	-	1	-	-	-	-	-	-	-	-	1	4
2,721,000	2,721,000	-	-	-	1	-	-	-	-	-	-	-	-	-	1	5
3,283,000	3,283,000	-	-	-	-	-	-	-	-	-	1	-	-	-	1	6
3,286,000	3,286,000	-	-	-	-	-	-	-	-	-	-	1	-	-	1	7
3,292,000	3,292,000	-	-	-	-	-	-	-	-	-	-	-	1	-	1	8
3,374,600	3,374,600	-	-	-	-	-	-	-	1	-	-	-	-	-	1	9
3,925,000	3,925,000	-	-	-	-	-	-	1	-	-	-	-	-	-	1	10
3,948,000	3,948,000	-	-	-	-	-	-	-	-	-	-	-	-	1	1	11
4,101,000	4,101,000	-	-	-	-	-	-	-	-	-	1	-	-	-	1	12
4,735,000	4,735,000	-	-	-	-	-	-	-	-	-	-	-	-	-	1	13
5,485,000	5,485,000	-	-	-	-	-	-	-	-	-	-	1	-	-	1	14
6,055,000	6,055,000	-	-	-	-	-	-	-	-	-	-	-	-	-	1	15
6,590,600	6,590,600	-	-	-	-	-	-	-	-	1	-	-	-	-	1	16
6,800,000	6,800,000	-	-	-	-	-	-	-	-	-	-	-	-	-	1	17
7,040,000	7,040,000	-	-	-	-	-	-	-	1	-	-	-	1	-	1	18
8,361,000	8,361,000	-	-	-	-	-	-	-	-	-	-	-	-	1	1	19
8,585,000	8,585,000	-	-	-	-	-	-	-	-	-	-	-	-	-	1	20
		-	-	-	2	2	2	2	2	2	2	2	2	2	20	20

Totals

Average Usage 4,382,460
Median Usage 3,925,000
Average # Customers 2

Bourassa

Direct Testimony (C of C)

1 FENNEMORE CRAIG
Norman D. James (No. 006901)
2 Jay L. Shapiro (No. 014650)
3003 N. Central Ave.
3 Suite 2600
Phoenix, Arizona 85012
4 Attorneys for Far West Water & Sewer Company

5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

BEFORE THE ARIZONA CORPORATION COMMISSION

IN THE MATTER OF THE
APPLICATION OF FAR WEST WATER &
SEWER COMPANY, AN ARIZONA
CORPORATION, FOR A
DETERMINATION OF THE FAIR
VALUE OF ITS SEWER UTILITY PLANT
AND PROPERTY AND FOR INCREASES
IN ITS RATES AND CHARGES FOR
SEWER UTILITY SERVICE BASED
THEREON.

DOCKET NO: WS-03478A-08-_____

**DIRECT TESTIMONY OF
THOMAS J. BOURASSA
(COST OF CAPITAL)**

TABLE OF CONTENTS

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

Page

I. INTRODUCTION AND QUALIFICATIONS..... 1

II. SUMMARY OF TESTIMONY AND THE PROPOSED COST OF CAPITAL FOR THE COMPANY..... 1

III. OVERVIEW OF THE RELATIONSHIP BETWEEN RISK AND THE EXPECTED RETURN ON AN INVESTMENT..... 6

IV. THE MEANING OF “JUST AND REASONABLE” RATE OF RETURN..... 15

V. THE ESTIMATED COST OF EQUITY FOR THE COMPANY 17

 A. The Publicly Traded Utilities That Comprise the Sample Group Used to Estimate the Company’s Cost of Equity 17

 B. Current Stocks Prices and Their Effect on Estimating the Cost of Equity..... 22

 C. Overview of the DCF and CAPM Methodologies 24

 D. Explanation of the DCF Model and Its Inputs..... 25

 E. Explanation of the CAPM and Its Inputs 35

 F. The Results of the DCF and CAPM Models, and Recommended ROE 39

1 **I. INTRODUCTION AND QUALIFICATIONS.**

2 **Q. PLEASE STATE YOUR NAME AND ADDRESS.**

3 A. My name is Thomas J. Bourassa. My business address is 139 W. Wood Drive,
4 Phoenix, Arizona 85029.

5 **Q. ARE YOU THE SAME THOMAS J. BOURASSA THAT FILED DIRECT**
6 **TESTIMONY ON RATE BASE, INCOME STATEMENT, REVENUE**
7 **REQUIREMENT AND RATE DESIGN IN THIS DOCKET?**

8 A. Yes, and all of my background information and testimony regarding my
9 qualifications is contained in that portion of my direct testimony.

10 **II. SUMMARY OF TESTIMONY AND THE PROPOSED COST OF CAPITAL**
11 **FOR THE COMPANY.**

12 **Q. WHAT IS THE PURPOSE OF THIS PORTION OF YOUR DIRECT**
13 **TESTIMONY?**

14 A. This portion of my direct testimony will focus on cost of capital issues. I will
15 testify in support of the Far West Water and Sewer Company's ("Far West" or the
16 "Company") proposed rate of return on its fair value rate base. I am sponsoring the
17 Company's D Schedules, which are attached to this testimony. Also attached to
18 this testimony are Exhibits D-1 through D-6, which are discussed below. As noted
19 above, I am also sponsoring direct testimony that addresses the Company's rate
20 base, income statement (revenue and operating expenses), required increase in
21 revenue, and its rate design and proposed rates and charges for service. For the
22 convenience of the Commission and the parties, that testimony and my related
23 schedules are being filed separately in this case.

24 **Q. PLEASE SUMMARIZE YOUR RECOMMENDED COST OF DEBT AND**
25 **EQUITY, AND YOUR RECOMMENDED RATE OF RETURN ON RATE**
26 **BASE.**

1 A. At the end of the test year, December 31, 2007, Far West had adjusted total capital
2 of \$30,175,477, consisting of \$25,761,224 long-term debt and \$4,414,253 common
3 equity, as shown in Schedule D-1. Thus, the Company's capital structure consisted
4 of approximately 85.4 percent debt and 14.6 percent common equity. The
5 Company's cost of long-term debt is 6.38 percent, which I computed as shown on
6 Schedule D-2. I am recommending a return on equity ("ROE") of 20.0 percent.
7 My recommendation is based on (i) cost of equity estimates using constant growth
8 and multi-stage growth discounted cash flow ("DCF") models and the capital asset
9 pricing model ("CAPM") for the sample group of publicly traded utilities, (ii) my
10 review of the economic conditions expected to prevail during the period in which
11 new rates will be in effect, (iii) my judgments about the risks associated with small
12 utilities like Far West, and (iv) the high financial risk associated with the
13 significant amount of debt in Far West's capital structure. This results in a
14 weighted cost of capital of 8.38 percent, as shown on Schedule D-1. The weighted
15 cost of capital is applied to the Company's fair value rate base to compute the
16 Company's required operating income.

17 **Q. IS THIS THE CAPITAL STRUCTURE FOR THE COMPANY OR JUST**
18 **ITS SEWER DIVISION?**

19 A. It is for the total Company. In the last rate case, the Commission rejected the
20 Company's position that we should use only the capital structure supporting the
21 sewer plant. Decision No. 69335 (February 20, 2007) at 13-15. Instead, the
22 Commission found that it was reasonable and appropriate to use the Commission's
23 actual, total Company-wide capital structure to set rates for sewer service. *Id.*

24 **Q. IS THERE A RELATIONSHIP BETWEEN A UTILITY'S CAPITAL**
25 **STRUCTURE AND ITS COST OF CAPITAL?**

26 A. Generally, when a firm engages in debt financing, it exposes itself to greater risk.

1 Once debt becomes significant relative to the total capital structure, the risk
2 increases in a geometric fashion compared to the linear percentage increase in the
3 debt ratio itself. This risk is illustrated by considering the effect of leverage on net
4 earnings. For example, as leverage increases, the equity ratio falls. This creates
5 two adverse effects on the investor. First, equity earnings decline rapidly and may
6 even disappear. Second, the "cushion" of equity protection for debt falls. A
7 decline in the protection afforded debt holders, or the possibility of a serious
8 decline in debt protection, will act to increase the cost of debt financing.
9 Therefore, one may conclude that each new financing, whether through debt or
10 equity, impacts the marginal cost of future financing by any alternative method.
11 For a firm already perceived as being over-leveraged, this additional borrowing
12 would cause the marginal cost of both equity and debt to increase. On the other
13 hand, if the same firm instead employed equity funding, this could actually reduce
14 the real marginal cost of additional borrowing, even if the particular equity
15 issuance occurred at a higher unit cost than an equivalent amount of debt.

16 **Q. DOES THE COMPANY HAVE AN APPROPRIATE CAPITAL**
17 **STRUCTURE GIVEN ITS SIZE AND OTHER CHARACTERISTICS?**

18 A. The theoretical optimum ratio of debt to equity in the capital structure will vary
19 considerably from one industry to another and, to a very significant extent, among
20 companies within a given industry, based on the size of the company and its ability
21 (or inability) to attract capital. A theoretically "balanced" capital structure is one
22 that provides debt with adequate protection, yet contains enough leverage to
23 produce equity earnings sufficient to attract new equity capital (but not so large a
24 degree of leverage as to introduce earnings instability and render equity investment
25 speculative). For small utilities, financial leverage often has detrimental impacts
26 with very slight increases in expenses. Far West has over 85 percent debt in its

1 capital structure compared to the average 48.5 percent debt for the publicly traded
2 water utilities. Thus, the amount of debt in Far West's capital structure is very
3 high, which implies a much greater degree of financial risk as compared to the
4 publicly traded water utilities. In my opinion, with the high financial risk
5 combined with Far West's relatively small size and other firm-specific factors, my
6 cost of equity recommendation of 20.0% is actually conservative.

7 **Q. PLEASE SUMMARIZE THE APPROACH YOU USED TO ESTIMATE**
8 **THE COST OF EQUITY FOR THE COMPANY.**

9 A. The cost of equity for Far West cannot be estimated directly because Far West's
10 common stock is not publicly traded and there is no market data for Far West.
11 Consequently, I applied the DCF and CAPM models using data from a sample of
12 water utilities selected from *Value Line Investment Survey*. There are six water
13 utilities in my sample: American States Water, Aqua America, California Water,
14 Connecticut Water, Middlesex Water, and SJW Corp. I selected these particular
15 utilities because the Commission's Utilities Division ("Staff") has relied on data
16 for these water utilities in estimating the cost of equity in a number of recent water
17 and sewer utility rate cases. Computations of common equity returns using DCF
18 and CAPM approaches are shown on Schedules D-4.9 through D-4.10 and
19 Schedule D-4.13.

20 Using Staff's sample group, the DCF analyses indicate that a ROE in the
21 range of 9.9 percent to 12.5 percent is appropriate. The CAPM analysis, again
22 using Staff's sample group, indicates that a ROE in the range of 11.3 percent to
23 16.3 percent is appropriate.

24 An ROE of 20.0 percent is higher than that of the range of the averages of
25 the results produced by both types of equity cost estimates. My recommendation
26 takes into account the high degree of financial risk associated with FWS. It also

1 takes into consideration Far West's small size relative to the six water utilities in
2 Staff's sample group and other business risks not captured by the market data,
3 including regulatory risk resulting from Arizona's particular rate-making methods.

4 **Q. HAVEN'T YOU CRITICIZED STAFF'S USE OF THE CAPM IN**
5 **ESTIMATING THE COST OF EQUITY IN THE PAST?**

6 A. Yes, as have other experts.¹ The DCF also has serious short-comings when the
7 stock of a company is trading at prices substantially in excess of book value.² I
8 will further discuss the short-comings of both the DCF and the CAPM later in my
9 testimony. For now, in sum, each model examines investor behavior in its specific
10 fashion, and each model requires the exercise of considerable judgment on the
11 reasonableness of the underlying assumptions them and on the inputs and proxies
12 used. As Dr. Morin states, "No one individual method provides the necessary level
13 of precision for determining a fair return, but each method provides useful
14 evidence to facilitate the exercise of an informed judgment."³

15 **Q. GIVEN THE CRITICISM OF THE CAPM, WHY HAVE YOU EMPLOYED**
16 **THAT MODEL IN YOUR COST OF EQUITY ANALYSES?**

17 A. To reduce the number of issues in this case. Staff has employed the CAPM in a
18 number of recent rate cases, and the Commission has accepted the CAPM as a
19 means of estimating the cost of equity in those cases.

23 ¹ See, e.g., Eugene F. Fama and Kenneth R. French, "The Capital Asset Pricing Model:
24 Theory and Evidence," *Journal of Economic Perspectives* (Summer 2004) 25-46.

25 ² See, e.g., Win Whitaker, "The Discounted Cash Flow Methodology: Its Use in
26 Estimating a Utility's Cost of Capital," *Energy Law Journal* (1991) 265-290.

³ Roger A. Morin, *New Regulatory Finance* (2006) 428.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

III. OVERVIEW OF THE RELATIONSHIP BETWEEN RISK AND THE EXPECTED RETURN ON AN INVESTMENT

Q. HOW IS THE COST OF EQUITY TYPICALLY ANALYZED?

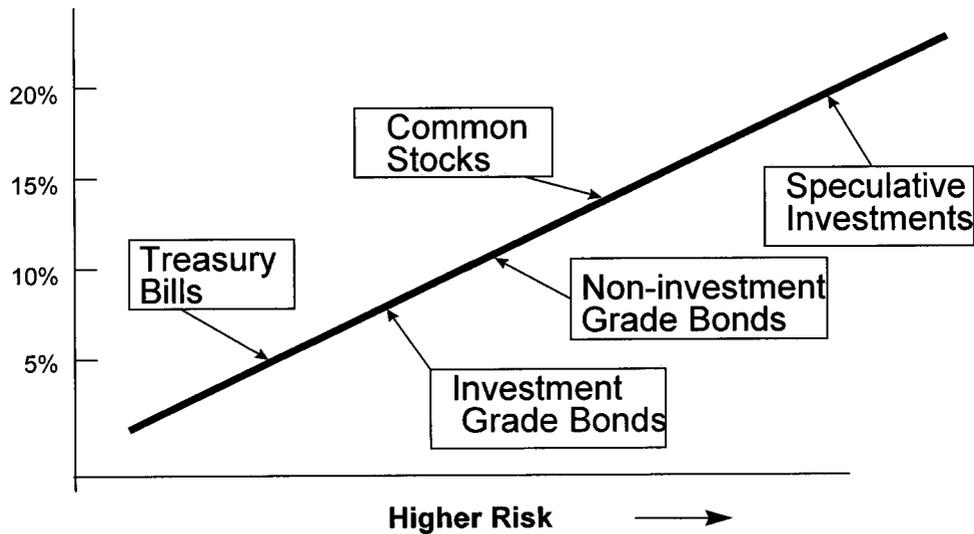
A. The cost of equity is the rate of return that equity investors expect to receive on their investment. Investors can choose to invest in many types of assets, not simply publicly traded stock. Each investment will have varying degrees of risk, ranging from relatively low risk assets such as Treasury securities to somewhat higher risk corporate bonds to even higher risk common stocks. As the level of risk increases, investors require higher returns on their investment. Finance models that are used to estimate the cost of equity often rely on this basic concept.

Q. CAN YOU ILLUSTRATE THE CAPITAL MARKET RISK-RETURN CONCEPT?

A. Yes. The following graph depicts the risk-return relationship that has become widely known as the Capital Market Line ("CML"). The CML illustrates in a general way the risk-return relationship.

The Capital Market Line (CML)

Expected Rate of Return



The CML can be viewed as a continuum of the available investment opportunities for investors. Investment risk increases moving upward and to the right along the CML. Again, the expected return increases with the risk.

Q. HOW DOES THE RISK-RETURN TRADE-OFF CONCEPT WORK IN THE CAPITAL MARKET?

A. As already suggested by the CML, the allocation of capital in a free market economy is based upon the relative risk of, and expected return from, an investment. In general, investors rank investment opportunities in the order of their relative risks. Investment alternatives in which the expected return is commensurate with the perceived risk become viable investment options. If all other factors remain equal, the greater the risk, the higher the rate of return investors will require to compensate investors for the possibility of loss of either

1 the principal amount invested or the expected annual income from such investment.

2 Short-term Treasury bills provide a high degree of certainty and in nominal
3 terms (after considering inflation) are considered virtually risk free. Long-term
4 bonds and preferred stocks, having priority claims to assets and fixed income
5 payments, are relatively low risk, but are not risk free. The market values of long-
6 term bonds often fluctuate when government policies or other factors cause interest
7 rates to change. Common stocks are higher and to the right on the CML continuum
8 because they are exposed to more risk. Common stock risk includes the nature of
9 the underlying business and financial strength of the issuing corporation as well as
10 market-wide factors, such as general changes in capital costs.

11 The capital markets reflect investor expectations and requirements each day
12 through market prices. Prices for stocks and bonds change to reflect investor
13 expectations and the relative attractiveness of one investment versus another.
14 While the example provided above seems straightforward, returns on common
15 stocks are not directly observable in advance, in contrast to debt or preferred stocks
16 with fixed payment terms. This means that these returns must be estimated from
17 market data. Estimating the cost of equity capital is a matter of informed judgment
18 about the relative risk of the company in question and the expected rate of return of
19 alternative investments.

20 **Q. HOW IS THE COST OF EQUITY FOR A PARTICULAR UTILITY**
21 **DETERMINED?**

22 A. The estimation of a utility's cost of equity is complex. It requires an analysis of the
23 factors influencing the cost of various types of capital, such as interest on long-
24 term debt, dividends on preferred stock, and earnings on common equity. The data
25 for such an analysis comes from highly competitive capital markets, where firms
26 raise funds by issuing common stock, selling bonds, and by borrowing (both long-

1 and short-term) from banks and other financial institutions. In the capital markets,
2 the cost of capital, whether the capital is in the form of debt or equity, is
3 determined by two important factors:

- 4 1) The pure or real rate of interest, often called the risk-free rate of
5 interest; and,
- 6 2) The uncertainty or risk premium (the compensation the investor
7 requires over and above the real or pure rate of interest for subjecting
8 his capital to additional risk).

9 **Q. PLEASE DISCUSS THESE FACTORS IN GREATER DETAIL.**

10 A. The pure rate of interest essentially reflects both the time preference for, and the
11 productivity of, capital. From the standpoint of the individual, it is the rate of
12 interest required to induce the individual to forego present consumption and offer
13 the funds thus saved to others for a specified length of time. Moreover, the pure
14 rate of interest concept is based on the assumption that no uncertainty affects the
15 investment undertaken by the individual, i.e., there is no doubt that the periodic
16 interest payments will be made and the principal returned at the end of the time
17 period. In reality, investments without risk do not exist. Every commitment of
18 funds involves some degree of uncertainty.

19 Turning to the second factor affecting the cost of capital, it is generally
20 accepted that the higher the degree of uncertainty, the higher the cost of capital.
21 Investors are regarded as risk adverse and require that the rate of return increase as
22 the risk (uncertainty) associated with an investment increase.

23 **Q. CAN YOU PROVIDE SOME PERSPECTIVE ON YOUR PREVIOUS
24 DISCUSSION WITH RESPECT TO RETURNS ON COMMON STOCKS?**

25 A. Yes. Conceptually,
26

1 [1] Required Return for Common Stocks = Return on a risk-free asset + Risk Premium
2

3 where the risk premium investors require for common stocks will be higher than
4 the risk premium they require for investment grade bonds. This relationship is
5 depicted in the graph of the CML, above. As I will discuss later in this testimony,
6 this concept is the basis of risk premium methods, such as the CAPM, that are used
7 to estimate the cost of equity.

8 **Q. WHAT HAS BEEN THE RECENT EXPERIENCE IN THE U.S. CAPITAL
9 MARKETS?**

10 A. In the past 10 years, inflation and capital market costs have generally declined.
11 Interest rates have been lower than in previous decades. Past inflation, as
12 measured by the Consumer Price Index, has been at relatively low levels in the past
13 10 years.

14 Economic growth slowed to an anemic 0.6 percent in the 4th quarter of 2007
15 and is expected to remain weak through the end of 2008. The U.S. economy has
16 been said to be at the edge of a possible recession, but, to date, it does not appear to
17 have materialized. The second quarter of 2008 ended with a domestic gross
18 product increase of 1.9 percent compared with a 0.9 percent increase during the
19 first quarter of 2008. The Blue Chip Financial Forecast ("Blue Chip") consensus
20 forecasts (July 2008) of real GDP growth for the 3rd and 4th quarters of 2008 are
21 1.2 and 0.9 percent, respectively. By the 2nd quarter of 2009, the consensus
22 forecast is for weak GDP growth of 1.6 percent.

23 The Federal Reserve has taken a series of rate cut actions (325 basis points)
24 starting in September 2007 to address the weakening economy. The reductions in
25 interest rates by the Federal Open Market Committee ("FOMC") were taken in
26 order to promote economic growth and to mitigate risks to economic activity. The

1 target Federal Funds rate stands at 2.00 percent. However, the FOMC is unlikely
2 to make further rate cuts. Although the downside risks to economic growth are
3 expected to continue through the remainder of 2008, there are increasing concerns
4 about the upside risks in inflation, which are expected to keep policymakers from
5 taking rates lower. Of course, renewed systematic risk to the banking system or a
6 deeper, more prolonged downturn in economic growth than currently expected may
7 require more rate cuts. Federal Reserve Chairman Ben Bernanke noted in recent
8 Congressional testimony that financial markets are currently under considerable
9 stress and that broader retrenchment in the willingness of investors to bear risk,
10 troubles in the credit markets, and a weaker outlook of economic growth have
11 added to the stresses on economic growth.

12 **Q. YOU MENTIONED "INFLATION." CAN YOU ELABORATE ON THE**
13 **IMPACTS OF INFLATION ON THE ECONOMY?**

14 **A.** At a recent FOMC meeting, the FOMC noted that inflation has been elevated and
15 that uncertainty over inflation has increased. In fact, while forecasts of economic
16 growth have been down, forecasts of inflation have gone up. The short-term
17 expectations are for the FOMC to leave interest rates low and unchanged in order
18 to address the overall weakness in the economy. However, the FOMC is expected
19 to eventually lift interest rates to help dampen higher inflation as the economy
20 strengthens. The average monthly Federal Funds Rate for the second quarter of
21 2008 was 2.08 percent. The average monthly Prime Rate for the second quarter
22 2008 was 5.08 percent. The 10-year Treasury bond and 30-year Treasury bond
23 yields for the first quarter were 3.89 percent and 4.59 percent, respectively. Baa
24 investment grade bond yields for the second quarter were 6.99 percent.

25 Long range consensus forecasts of the yields of 10-year and 30-year
26 Treasury bonds for 2010 are 4.3 percent and 4.8 percent, respectively. Baa

1 investment grade bond yields are forecast to be 7.1 percent.

2 **Q. IS THERE A RELATIONSHIP BETWEEN THE COST OF EQUITY AND**
3 **INTEREST RATES?**

4 A. Yes. The cost of equity normally moves in the same direction as interest rates.
5 Lower interest rates on U.S. Treasuries ("risk-free" rate) imply lower equity returns
6 and visa versa. However, as indicated by Equation 1 above, the risk premium
7 required to compensate investors also impacts the cost of equity. Higher risk
8 premiums required by investors imply higher equity costs and visa versa. Risk
9 premiums are impacted by uncertainty in future interest rates, business and
10 economic conditions, expected inflation, and other risk factors including interest
11 rate risk, business risk, regulatory risk, financial risk, construction risk, and
12 liquidity risk.

13 **Q. HOW DOES ALL THE SOUR ECONOMIC NEWS IMPACT INVESTORS?**

14 A. As the Fed Chairman said: It makes investors want to hold on to their money and
15 put it in low risk investments.

16 **Q. IS FAR WEST AFFECTED BY THESE SAME MARKET**
17 **UNCERTAINTIES AND CONCERNS?**

18 A. Yes, in general, all investors are impacted by bad economic news, and the
19 Company's investors not immune to uncertainty and inflation.

20 **Q. WHAT ARE THE RECENT DEVELOPMENTS IN THE WATER UTILITY**
21 **INDUSTRY AFFECTING UTILITY INVESTMENTS AND THE MARKET?**

22 A. The water utility industry is expected to confront increasing infrastructure demand.
23 According to *Value Line Investment Survey*, many utilities have infrastructures that
24 are over 100 years old and in need of significant maintenance and, in some cases,
25 massive renovation and replacement. In addition, the EPA continues to impose
26 more stringent water quality and operational standards, such as new maximum

1 contaminant levels for public drinking water systems. Additional operational
2 requirements have also been imposed to address the threat of bio-terrorism on U.S.
3 water systems. As infrastructure costs continue to climb, many smaller companies
4 are at a serious disadvantage. Without sufficient resources to fund improvements
5 to meet new and more stringent requirements, many smaller companies are being
6 forced to sell to larger utilities, which have greater operational flexibility and
7 resources, as well as access to capital.

8 **Q. WOULD YOU PLEASE DISCUSS IN MORE DETAIL THE IMPACT OF**
9 **RISK ON CAPITAL COSTS?**

10 A. With reference to specific utilities, risk is often discussed as consisting of two
11 separate types of risk: business risk and financial risk.

12 Business risk, the basic risk associated with any business undertaking, is the
13 uncertainty associated with the enterprise's day-to-day operations. In essence, it is
14 a function of the normal day-to-day business environment, both locally and
15 nationally. Business risks include the condition of the economy and capital
16 markets, the state of labor markets, regional stability, government regulation,
17 technological obsolescence, and other similar factors that may impact demand for
18 the business product and its cost of production. For utilities, business risk also
19 includes the volatility of revenues due to abnormal weather conditions, degree of
20 operational leverage, regulation, and regulatory climate. Regulation, for example,
21 can compound the business risk if it is unpredictable in reacting to cost increases
22 both in terms of the time lag and magnitude. Regulatory lag makes it difficult to
23 earn a reasonable return particularly in an inflationary environment and/or when
24 there is significant lag between the timing of investment in capital projects and its
25 recognition in rates. Put simply, the greater the degree of uncertainty regarding the
26 various factors affecting a company's business, the greater the risk of an

1 investment in a company and the greater the compensation required by the
2 investor.

3 Financial risk, on the other hand, concerns the distribution of business risk
4 to the various capital investors in the utility. As I discussed earlier, permanent
5 capital is normally divided into three categories: long-term debt, preferred stock,
6 and common equity. Because common equity owners have only a residual claim
7 on earnings after debt and preferred stockholders are paid, financial risk tends to be
8 concentrated in that element of the firm's capital. Thus, a decision by management
9 to raise additional capital by issuing additional debt concentrates even more of the
10 financial risk of the utility in the common equity owners.

11 An important component of financial risk is construction risk. Construction
12 risk refers to the magnitude of a company's capital budget. If a company has a
13 large construction budget relative to internally generated cash flows it will require
14 external financing. It is important that companies have access to capital funds on
15 reasonable terms and conditions. Utilities are more susceptible to construction risk
16 to two reasons. First, utilities generally have high capital requirements to build
17 plant to serve customers. Second, utilities have a mandated obligation to serve
18 leaving less flexibility both in the timing and discretion of scheduling capital
19 projects. This is compounded by the limited ability of a utility to wait for more
20 favorable market conditions to raise the capital necessary to fund the capital
21 projects.

22 Although often discussed separately, the two types of risks (business and
23 financial) are actually interrelated. Specifically, a common equity investor may
24 seek to offset exposure to high financial risk by investing in a firm perceived to
25 have a low degree of business risk. In other words, the total risk to an investor
26 would be high if the enterprise was characterized as a high business risk with a

1 large portion of its permanent capital financed with senior debt. To attract capital
2 under these circumstances, the firm would have to offer higher rates of return to its
3 common equity investors. I would also note, while the water utilities in the sample
4 have recently encountered a more favorable regulatory environment in many states,
5 such as California, this has not been the case in Arizona. As a result, utilities in
6 Arizona are finding it increasingly difficult to attract capital.

7 **IV. THE MEANING OF "JUST AND REASONABLE" RATE OF RETURN**

8 **Q. HAVE THE COURTS SET FORTH ANY CRITERIA THAT GOVERN THE**
9 **RATE OF RETURN THAT A UTILITY'S RATES SHOULD PRODUCE?**

10 A. Yes. In 1923, the U.S. Supreme Court set forth the following criteria for
11 determining whether a rate of return is reasonable in *Bluefield Water Works and*
12 *Improvement Co. v. Public Service Commission of West Virginia*, 262 U.S. 679,
13 692-93 (1923):

14 A public utility is entitled to such rates as will permit it to earn a
15 return on the value of the property which it employs for the
16 convenience of the public equal to that generally being made at the
17 same time and in the same general part of the country on investments
18 on other business undertaking which are attended by corresponding
19 risks and uncertainties The return should be reasonably sufficient
20 to assure confidence in the financial soundness of the utility and
should be adequate, under efficient and economical management to
maintain and support its credit and enable it to raise money necessary
for the proper discharge of its public duties. A rate of return may be
reasonable at one time and become too high or too low by changes
affecting opportunities for investment, the money market, and
business conditions generally.

21 In summary, under *Bluefield Water Works*:

- 22 (1) The rate of return should be similar to the return in businesses with
23 similar or comparable risks;
- 24 (2) The return should be sufficient to ensure the confidence in the
25 financial integrity of the utility; and
26

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

(3) The return should be sufficient to maintain and support the utility's credit.

In addition to being widely followed by courts and regulatory commissions, the Court's discussion of the criteria that should be used to determine a reasonable rate of return is important because *Bluefield Water Works* involved the application of the "fair value" standard, which is embodied in the Arizona Constitution. Thus, in discussing the criteria for determining a fair rate of return, the Court applied the rate of return, judged according these criteria, to the current or "fair" value of the utility's plant and property devoted to public service.

Q. HOW HAVE THESE CRITERIA BEEN APPLIED IN REGULATORY PROCEEDINGS?

A. Yes, but the application of the "reasonableness" criteria laid down by the Supreme Court has resulted in controversy. The typical method of computing the overall cost of capital is quite straightforward: it is the composite, weighted cost of the various classes of capital (debt, preferred stock, and common equity), used by the utility. The weighting is done by calculating the proportion that each class of capital bears to total capital. However, there is no consensus regarding the best method of estimating the cost of equity capital. The increasing regulatory emphasis on objectivity in determining the rate of return has resulted in a proliferation of market-based finance models that are used in equity return determination. As will be discussed more fully below, however, none of these models are universally accepted as the "correct" means of estimating the ROE.

1 **V. THE ESTIMATED COST OF EQUITY FOR THE COMPANY**

2 **A. The Publicly Traded Utilities That Comprise the Sample Group Used to**
3 **Estimate the Company's Cost of Equity**

4 **Q. PLEASE BRIEFLY DESCRIBE THE APPROACH YOU FOLLOWED IN**
5 **YOUR COST OF CAPITAL ANALYSIS FOR FAR WEST.**

6 A. As I have stated, estimating the cost of equity is a matter of informed judgment.
7 The development of an appropriate rate of return for a regulated enterprise involves
8 the determination the level of risk associated with that enterprise and the
9 determination of an appropriate return for that risk level. Practitioners employ
10 various techniques that provide a link to actual capital market data and assist in
11 defining the various relationships that underlie the equity cost estimation process.

12 Since Far West is not publicly traded, the information required to directly
13 estimate Far West's cost of equity is not available. Accordingly, I used a sample
14 group of water utilities as a starting point to develop an appropriate cost of equity
15 for Far West. There are six water utilities included in the sample group: American
16 States Water, Aqua America, California Water, Connecticut Water, Middlesex
17 Water, and SJW Corp. All these companies are followed by *Value Line Investment*
18 *Survey*, and, as explained previously, these particular utilities have been used
19 consistently by the Staff to estimate the cost of equity in a number of recent water
20 and sewer utility rate cases.

21 **Q. ARE THE WATER UTILITIES IN YOUR SAMPLE DIRECTLY**
22 **COMPARABLE TO FAR WEST?**

23 A. No, but they are utilities for which financial information is available. All of them
24 are regulated, they primarily provide water service, although some provide both
25 water and wastewater services, and their primary source of revenues is from
26 regulated services. Therefore, they provide a useful starting point for developing a

1 cost of equity for Far West. I emphasized “starting point” because Far West is not
2 publicly traded, there is no market data available for smaller utilities, like Far West,
3 that can be used to develop cost of equity estimates.

4 **Q. DOES THE MARKET DATA PROVIDED BY THE WATER UTILITY**
5 **SAMPLE CAPTURE ALL OF THE MARKET RISKS THAT FAR WEST**
6 **MIGHT FACE IF IT WERE PUBLICLY TRADED?**

7 A. No. First, as I stated, there is no comparable market data for utility companies the
8 size of Far West. The average revenue of the water utility sample companies is
9 nearly 34 times that of Far West and the average net plant of the water utility
10 sample companies is nearly 22 times that of Far West. Even the smallest company
11 in the sample, Connecticut Water, has nearly 6 times the net plant of Far West, and
12 over 7 times the revenues.

13 Second, market data for the sample water utilities do not include data for
14 water utilities primarily serving the Arizona market and thus primarily subject to
15 Arizona rate regulation. The Commission requires the use of historical test years
16 with limited out-of-period adjustments. Moreover, current Commission policy
17 strongly disfavors adjustment mechanisms that allow for prompt recovery of
18 increases in the cost of purchased water and power, in contrast to other
19 jurisdictions. In short, the Commission’s current policies make it difficult for
20 water/sewer utilities to earn their authorized rates of return.

21 **Q. HOW DOES THIS IMPACT FAR WEST?**

22 A. Far West faces the risk that changes in costs, both unexpected and expected, during
23 the period in which new rates will be in effect will not be recovered without
24 another costly and lengthy general rate case. The water sample is heavily weighted
25 with utilities doing business in California. American States, California Water, and
26 SJW Corp. are based in California and receive the bulk of revenues from utility

1 service in that state. These utilities face less regulatory risk because the California
2 Public Utilities Commission allows the use of future test years and balancing
3 accounts for expenses such as purchased water and power. Aqua America, the
4 largest water utility in the group, has operations in more than 12 states. As a result,
5 Aqua America's systems are regulated by different state commissions and are less
6 affected by unfavorable decisions and policies of a particular regulatory
7 commission.

8 **Q. PLEASE PROVIDE A GENERAL DESCRIPTION OF THE WATER**
9 **UTILITIES IN YOUR SAMPLE.**

10 A. Schedule D-4.1 lists the operating revenues and net plant for the six water utilities
11 as reported by AUS Utility Reports (formerly C.A. Turner Utility Reports) and Far
12 West. In addition, below is a general description of each of the companies:

13 (1) American States Water (AWR) primarily serves the California
14 market through Southern California Water Company, which provides
15 water services to over 254,000 customers and electric utility service
16 to over 23,000 customers within 75 communities in 10 counties in
17 the State of California, primarily in Los Angeles, San Bernardino,
18 and Orange counties. It has one subsidiary serving the Arizona
19 market with approximately 13,000 customers in Fountain Hills and
20 Scottsdale. Approximately 91 percent of American States revenues
21 were derived commercial and residential water customers. Revenues
22 for American States were over \$301 million in 2007 and net plant
23 was over \$677 million at the end of 2007.

24 (2) Aqua America (WTR) owns regulated utilities in Pennsylvania,
25 Ohio, North Carolina, Illinois, Texas, New Jersey, Florida, Indiana,
26 Virginia, Maine, Missouri, New York, and South Carolina, serving

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

over 950,000 customers at the end of 2007. The Company's utility base is diversified among residential water, commercial water, fire protection, industrial water, other water, and wastewater customers. Residential customers make up over 69 percent of its water revenues. Total revenues for Aqua America were over \$602 million in 2007 and net plant was over \$2.4 billion at the end of 2007.

(3) California Water Service Group (CWT) owns subsidiaries in California, New Mexico, Washington, and Hawaii serving over 490,000 customers. The California operations account for over 95 percent of customers and over 96 percent of operating revenues. Revenues for California Water were over \$367 million in 2007 and net plant was over \$890 million at the end of 2007.

(4) Connecticut Water Services (CTWS) owns subsidiaries in Connecticut and Massachusetts serving over 84,000 customers. Revenues for Connecticut Water Service were over \$59 million in 2007 and net plant was over \$229 million at the end of 2007.

(5) Middlesex Water (MSEX) owns subsidiaries in New Jersey and Delaware serving over 90,000 customers and provides water service under contract to municipalities in central New Jersey to a population of over 267,000. Revenues for Middlesex Water were over \$86 million in 2007 and net plant was over \$297 million at the end of 2007.

1 (6) SJW Corp. (SJW) owns San Jose Water, which provides water
2 service in a 138 square mile area in San Jose, California, and
3 surrounding communities. Revenues for SJW Corp were over \$206
4 million in 2007 and net plant was over \$460 million at the end of
5 2007.

6 **Q. HOW DOES FAR WEST COMPARE TO THE SAMPLE WATER**
7 **UTILITIES?**

8 A. It is much smaller. At the end of the test year, Far West had approximately 14,000
9 water utility customers and 7,200 wastewater customers. Its combined water and
10 wastewater revenues totaled a little over \$8 million, and its combined water and
11 wastewater net plant-in-service was approximately \$39.5 million. Far West is not
12 geographically diversified. It has a single, relatively small service territory in
13 Yuma County, and no alternative sources of revenue.

14 **Q. IT DOESN'T APPEAR THAT FAR WEST IS ACTUALLY COMPARABLE**
15 **TO THE SAMPLE WATER UTILITIES.**

16 A. For the reasons I have stated, a good argument could be made that Far West is not
17 comparable to the six publicly traded water utilities in the same group.
18 Unfortunately, as I testified, the approaches commonly used to estimate a utility's
19 cost of equity require market data, which is not available for smaller companies,
20 like Far West. As a result, much larger, public companies must be used as proxies.
21 The emphasis on proxy is important. The criteria established by the Supreme
22 Court in decisions such as *Bluefield Water Works* require the use of comparable
23 companies, i.e., companies that would be viewed by investors as having similar
24 risks. A rational investor would not regard Far West as having the same level of
25 risk as Aqua America or even Connecticut Water. Consequently, the results
26 produced by the DCF and CAPM methodologies, utilizing data for the sample

1 utilities, often understates the appropriate return on equity for much smaller
2 Arizona-regulated water or sewer provided.

3 **Q. YOU PREVIOUSLY DISCUSSED FINANCIAL RISK, WHICH IS**
4 **RELATED TO A FIRM'S CAPITAL STRUCTURE. HOW DO THE**
5 **CAPITAL STRUCTURES OF THE SAMPLE WATER UTILITIES**
6 **COMPARE TO FAR WEST?**

7 A. Schedule D-4.2 shows the capital structure of Far West contains 85.37 percent debt
8 and 14.63 percent equity compared to the average capital structure of the water
9 utility sample, which is 48.5 percent debt and 51.5 percent equity. Because Far
10 West has significantly more debt in its capital structure, it has significantly more
11 financial risk than the water utility sample.

12 **B. Current Stocks Prices and Their Effect on Estimating the Cost of**
13 **Equity**

14 **Q. DO YOU HAVE ANY GENERAL CONCERNS WITH THE DATA**
15 **AVAILABLE TO MAKE COST OF EQUITY ESTIMATES FOR THE**
16 **WATER UTILITIES?**

17 A. Yes. Schedule D-4.3 shows that common stock prices have increased significantly
18 during the past five years, and those increases have exceeded the average annual
19 increases in dividends per share ("DPS"), earnings per share ("EPS") and book
20 value per share. As a result, the current market-to-book ratio for the sample water
21 utilities is approximately 2.1. *Value Line* (January 2004) has suggested that part of
22 the reason for increases in the stock prices is consolidation in the water utility
23 industry. In January 2004, *Value Line* advised investors to expect stock prices
24 from an acquisition to be as much as four times book value. *Value Line* (April
25 2007) continues to advise investors to expect mergers and acquisitions.

26 Irrespective of investor merger and acquisition expectations, stock price

1 growth has exceeded book growth, and both stock price growth and book growth
2 have exceeded dividends and earnings growth. Schedule D-4.4 shows that
3 common stock prices have had annual price increases during the past 10 years that
4 have exceeded the annual increases in dividends per share, earnings per share, and
5 book value per share. The market-to-book ratios of most publicly traded utilities,
6 including the sample utilities, have been well above 1.0 for a number of years, and
7 there is no reason to expect those ratios to significantly change in the future, given
8 continuing increases in the stock markets and overall economic conditions.

9 **Q. WHAT IMPLICATIONS DOES THIS HAVE FOR ESTIMATING THE**
10 **COST OF EQUITY USING THE SAMPLE WATER UTILITIES?**

11 A. If investors have bid up prices for utility stocks in anticipation of a merger or
12 acquisition, the stock prices will reflect the investor's expected premium at
13 acquisition. This distorts the results produced by the DCF model by
14 underestimating dividend yield, lowering the indicated equity cost.

15 Alternatively, if investors have bid up the prices for the water utility stocks
16 because they expect increases in earnings and dividends in the future. In other
17 words, investors expect the water utilities to be authorized and earn higher returns
18 on equity. *Value Line* (April 2007), for example, has advised investors that the
19 extremely consumer-conscious regulatory environments of the past several years
20 and the corresponding delayed rate relief and unfavorable decisions appear to be at
21 an end, especially in California. The April 2007 *Value Line* Water Utility Industry
22 report states:

23 The [California Public Utilities Commission] is currently reviewing a
24 general rate case petitioning for a water revenue adjustment
25 mechanism ("RAM"), which would allow recovery of revenues when
26 actual sales are lower than adopted sales assumed in a general rate
case. This would remove volatility due to weather conditions and
provide some revenue stability going forward.

1 This is good news for both the utility companies and investors in California and
2 other progressive states. There is no doubt investor expectations are influenced by
3 events such as these. We can only hope that Arizona's regulators understand that
4 lower rates means less capital investment and, ultimately, a lower quality of
5 service. Shareholders won't keep chasing bad investment with more capital, nor
6 will they continue to subsidize the provision of service while waiting for the
7 regulatory system to change.

8 **C. Overview of the DCF and CAPM Methodologies**

9 **Q. PLEASE EXPLAIN THE GENERAL APPROACHES TO ESTIMATING**
10 **THE COST OF CAPITAL.**

11 A. There two broad approaches:

- 12 1) Identify comparable-risk sample companies and estimate the cost of
13 capital directly.
- 14 2) Find the location of the CML and estimate the relative risk of the
15 company that jointly determines the cost of capital.

16 The DCF model is an example of a method falling into the first general
17 approach. It is a direct method, but uses only a subset of the total capital market
18 evidence. The DCF model rests on the premise that the fundamental value of an
19 asset (stock) is its ability to generate future cash flows to the owner of that asset
20 (stock). I will explain the DCF model in more detail later. For now, the DCF is
21 simply the sum of a stock's expected dividend yield and the expected long-term
22 growth rate. Dividend yields are readily available, but long-term growth estimates
23 are more difficult to obtain.

24 The CAPM is an example of a method falling into the second general
25 approach. It uses information on all securities rather than a small subset. I will
26 explain the CAPM in more detail later. For now, the CAPM is a risk-return

1 relationship, often depicted graphically as the CML. The CAPM is the sum of a
2 risk-free return and a risk premium.

3 Each of these two methods has their own way of measuring investor
4 expectations. In the final analysis, ROE estimates are subjective and should be
5 based on sound, informed judgment. I have applied several versions of the DCF,
6 and two versions of the CAPM to "bracket" the fair cost of equity capital for Far
7 West, but without taking into account the additional risks that Far West possesses.

8 **D. Explanation of the DCF Model and Its Inputs**

9 **Q. PLEASE EXPLAIN THE DCF METHOD OF ESTIMATING THE COST OF**
10 **EQUITY.**

11 A. The DCF model is based on the concept that the current price of a share of stock is
12 equal to the present value of future cash flows from the purchase of the stock. In
13 other words, the DCF model is an attempt to replicate the market valuation process
14 that sets the price investors are willing to pay for a share of a company's stock. It
15 rests on the assumption that investors rely on the expected returns (i.e., cash flow
16 they expect to receive) to set the price of a security. The DCF model in its most
17 general form is:

18
$$(2) \quad P_0 = CF_1/(1+k) + CF_2/(1+k)^2 + \dots + CF_n/(1+k)^n$$

19 where k is the cost of equity; n is a very large number; P₀ is the current stock price;
20 and, CF₁, CF₂,...CF_n are all the expected future cash flows expected to be received
21 in periods 1, 2, ... n.

22 Equation (2) can be written to show that the current price (P₀) is also equal
23 to

24
$$(3) \quad P_0 = CF_1/(1+k) + CF_2/(1+k)^2 + \dots + P_t/(1+k)^t$$

25 where P_t is the price expected to be received at the end of the period t. If the future
26 price (P_t) included a premium (an expected increase in the stock price or capital

1 gain), the price the investor would pay today in anticipation of receiving that
2 premium would increase. In other words, by estimating the cash flows from the
3 purchase of a stock in the form of dividends and capital gains, we can calculate the
4 investor's required rate of return, i.e., the rate of return an investor presumptively
5 used in bidding the current price to the stock (P_0) to its current level.

6 Equation (3) is a Market Price version of the DCF model. As with the
7 general form of the DCF model in equation (2), in the Market Price approach the
8 current stock price (P_0) is the present value of the expected cash inflows. The cash
9 flows are comprised of dividends and the final selling price of the stock. The
10 estimated cost of equity (k) is the rate of return investors expect if they bought the
11 stock at today's price, held the stock and received dividends through the transition
12 period, and then sold it for price (P_t).

13 **Q. CAN YOU PROVIDE AN EXAMPLE TO ILLUSTRATE THE MARKET**
14 **PRICE VERSION OF THE DCF MODEL?**

15 A. Yes. Assume an investor buys a share of common stock for \$40. If the expected
16 dividend during the coming year is \$2.00, then the expected dividend yield is 5
17 percent ($\$2.00/\$40 = 5.0$ percent). If the stock price is also expected to increase to
18 \$43.00 after one year, this \$3.00 expected gain adds an additional 7.5 percent to the
19 expected total rate of return ($\$3.00/\$40 = 7.5$ percent). Thus, the investor buying
20 the stock at \$40 per share, expects a total return of 12.5 percent (5 percent dividend
21 yield plus 7.5 percent price appreciation). The total return of 12.5 percent is the
22 appropriate measure of the cost of capital because this is the rate of return that
23 caused the investor to commit \$40 of his capital by purchasing the stock.

24 I have provided a Market Price DCF model in Exhibit 1 to illustrate the
25 Market Price DCF model approach further. The model computes the implied rate
26 of return from a stream of cash flows. The first cash flow is negative and is the

1 purchase price of the stock. I used the spot price at June 25, 2008, as reported by
2 Yahoo Finance as the initial purchase price. The next series of cash flows are the
3 expected dividends for the next four years. The final cash flow is the dividend in
4 year 5 plus the expected selling price of the stock. The selling price of the stock is
5 based on the historical 5-year average annual price growth for each of the stocks.
6 The average implied rate of return is over 15 percent.

7 **Q. HOW DOES THE RESULT OF YOUR MARKET PRICE DCF COMPARE**
8 **TO THE HISTORICAL COMPOUND ANNUAL MARKET RETURNS FOR**
9 **THE WATER UTILITY SAMPLE?**

10 A. As shown in Exhibit 2, the average 5-year historical compound annual total market
11 return for the water utility sample is over 15 percent. Despite the fact that the
12 historical 5-year total market returns as well as the market price DCF indicate
13 returns in the range of 15 percent, I do not rely on this method. I have instead used
14 it to evaluate the reasonableness of the results produced by the other versions of my
15 DCF model.

16 **Q. PLEASE CONTINUE WITH YOUR DESCRIPTION OF THE DCF**
17 **MODEL.**

18 A. Under the assumption that future cash flows are expected to grow at a constant rate
19 (“g”), equation (1) can be solved for k and rearranged into the simple form:

$$20 \quad (4) \quad k = CF_1/P_0 + g$$

21 where CF_1/P_0 is the expected dividend yield and g is the expected long term
22 dividend (price) growth rate (“g”). The expected dividend yield is computed as the
23 ratio of next period’s expected dividend (“ CF_1 ”) divided by the current stock price
24 (“ P_0 ”). This form of the DCF model is known as the constant growth DCF model
25 and recognizes that investors expect to receive a portion of their total return in the
26 form of current dividends and the remainder through future dividends and capital

1 (price) appreciation. A key assumption of this form of the model is that investors
2 expect that same rate of return (k) every year and that market price grows at the
3 same rate as dividends. This has not been historically true for the water utility
4 sample, as shown by the data shown in Schedules D-4.3 and D-4.4. As a result,
5 estimates of long-term growth rates (g) should take this into account.

6 **Q. HOW IS THE FORMULA FOR THE MULTI-STAGE DCF MODEL**
7 **DERIVED?**

8 A. Under the multi-stage growth DCF model, equation (1) is expanded to incorporate
9 two or more growth rate periods and is written as:

$$(5) P_0 = CF_0(1+g_1)/(1+k) + \dots + CF_0(1+g_2)^n/(1+k)^n + CF_0(1+g_t)^{(t+1)}/(k-g_t)$$

11 where g_1 , g_2 , etc., represent growth rates for periods 1, 2, etc., and g_t represents the
12 growth rate from period t to infinity. This version of the DCF model assumes that
13 cash flow growth will occur at different rates for one or more periods and
14 ultimately reach a terminal growth stage that continues indefinitely.

15 **Q. ARE THERE ANY GENERAL CONCERNS ABOUT APPLYING THE DCF**
16 **MODEL TO UTILITY STOCKS?**

17 A. There are a number of reasons why caution must be used when applying the DCF
18 model to utility stocks. First, as I have already discussed, the stock price and
19 dividend yield component may be unduly influenced by structural changes such as
20 mergers and acquisitions, which influence investor expectations. Second, the DCF
21 model is based on a number of assumptions which may not be realistic given the
22 current capital market environment. The traditional DCF model assumes that the
23 stock price, book value, dividends, and earnings all grow at the same rate. This has
24 not been historically true for the sample water utility companies. Third, the
25 application of the DCF model produces estimates of the cost of equity that are
26 consistent with investor expectations only when the market price of a stock and the

1 stock's book value are approximately the same. The DCF model will understate
2 the cost of equity when the market-to-book ratio exceeds 1.0 and conversely will
3 overstate the cost of equity when the market-to-book ratio is less than 1.0. The
4 reason for this is that the market-derived return produced by the DCF is often
5 applied to a book value (i.e., original cost) rate base by regulators. Fourth, the
6 assumption of a constant growth rate may be unrealistic, and there may be
7 difficulty in finding an adequate proxy for the growth rate. Historical growth rates
8 can be biased downward by various factors, including acquisitions, mergers,
9 unfavorable regulatory decisions, and even abnormal weather patterns.

10 **Q. LET'S TURN TO THE SPECIFIC INPUTS USED IN YOUR DCF MODELS.**
11 **WHAT DATA HAVE YOU USED TO COMPUTE THE DIVIDEND YIELD**
12 **(CF_1/P_0) IN YOUR MODELS?**

13 A. I used the spot price for each of stocks of the water utilities in the sample group on
14 June 25, 2008 as reported by Yahoo Finance. The dividend is the expected 2008
15 dividend.

16 **Q. EARLIER YOU TESTIFIED THAT STOCK PRICES HAVE BEEN**
17 **INCREASING DUE TO STRUCTURAL CHANGES. HOW DO SUCH**
18 **CHANGES IMPACT THE DIVIDEND YIELD?**

19 A. The DCF model results will be negatively biased because the dividend yield
20 (CF_1/P_0) is reduced by virtue of having a larger denominator, the stock price (P_0).
21 This impact is not by itself problematic because the DCF model is intended to take
22 into account changes in the stock price (upward or downward). Investors may have
23 bid up the price of the stocks of the water utilities in the sample group because they
24 expect increased growth in earnings and, as a result, increased dividend growth and
25 appreciation in the price of the stock. However, if stock prices have been bid up in
26 anticipation of a merger or an acquisition, then the DCF model estimate will not

1 reflect true market conditions and understate the cost of equity.

2 **Q. WHAT MEASURES OF GROWTH (“g”) HAVE YOU USED?**

3 A. I have used earnings growth forecasts, where available, from three different,
4 widely-followed sources: *Zack’s Investment Research*, *Standard & Poor Earnings*
5 *Guide*, and *Value Line Investment Survey*. Schedule D-4.6 reflects estimates of
6 earnings growth. The currently available estimates from these three sources
7 provide at least two estimates for each of the sample water utility companies.
8 There are three estimates for the majority of the companies.

9 I have also used forecasts of book returns, retention ratios, and growth in the
10 number of common shares from *Value Line* to determine sustainable growth
11 estimates, which I describe in more detail below. Schedules D-4.7 and D-4.8 show
12 my calculations of sustainable growth.

13 For the multi-stage DCF, I employed a two-stage model with short-term and
14 long-term growth rates. I used analysts’ forecasts of EPS growth for the near term
15 and average long-term GDP growth for the long-term.

16 **Q. DID YOU USE THE ARITHMETIC MEAN OR THE GEOMETRIC MEAN**
17 **FOR GDP GROWTH?**

18 A. The arithmetic mean. It is well established that if the cost of capital is estimated
19 from historical data, an arithmetic average should be used. Dr. Morin, in his text
20 on regulatory finance, provides a detailed explanation of why this is the case, citing
21 various authorities, including Professors Brealey, Myers and Allen, authors of the
22 leading graduate textbook on corporate finance.⁴

23
24
25
26

⁴ Roger A. Morin, *New Regulatory Finance* (2006) 133-43.

1 Q. WHY DID YOU USE FORECASTED GROWTH RATES IN YOUR
2 MODELS?

3 A. The DCF model requires estimates of growth that investors expect in the future.
4 Accordingly, I used analysts' forecasts of growth. Logically, in estimating future
5 growth, financial institutions and analysts have taken into account all relevant
6 historical information on a company as well as other more recent information.⁵ To
7 the extent that past results provide useful indications of future growth prospects,
8 analysts' forecasts would already incorporate that information. In addition, a
9 stock's current price reflects known historic information on that company,
10 including its past earnings history. Any further recognition of the past will double
11 count what has already occurred. Therefore, forward-looking growth rates should
12 be used.

13 Q. HAVE YOU COMPARED THE ANALYSTS' ESTIMATES OF GROWTH
14 WITH HISTORICAL DATA?

15 A. Yes. As shown in Exhibit 3, the average 5-year historical compound annual capital
16 (price) appreciation is 12.27 percent. The average 10-year historical compound
17 annual capital (price) appreciation is 11.28 percent. This is significantly higher
18 than the average of the analysts' estimates of growth of 8.92 percent as shown on
19 Schedule D-4.5. While historical returns do not necessarily reflect what will occur
20 in the future, the analysts' estimates of EPS growth are significantly less than the
21 historical capital appreciation and the historical total returns. Thus, I believe using
22 the analysts' estimates of EPS growth for the growth rate in the DCF model is
23 conservative.

24
25
26 ⁵ David A. Gordon, Myron J. Gordon and Lawrence I Gould, "Choice Among Methods of
Estimating Share Yield," *Journal of Portfolio Management* (Spring 1989) 50-55.

1 **Q. WHY DIDN'T YOU USE FORECASTS OF DIVIDEND GROWTH?**

2 A. Primarily because of the limited availability of analyst estimates of dividend
3 growth for the utility sample companies. Forecasts are available for only three of
4 the six sample companies. A second reason is that of the three DCF estimates that
5 can be made, one produces an indicated cost of equity of only 4.3 percent – far
6 below the current cost of investment grade bonds. One other DCF estimate
7 produces an indicated cost of equity only 50 basis points above the current cost of
8 investment grade bonds and only 20 basis points above the projected cost of
9 investment grade bonds.

10 **Q. HAVE YOU PERFORMED CONSTANT GROWTH DCF ESTIMATES**
11 **USING ANALYSTS' ESTIMATES OF DPS GROWTH?**

12 A. Yes. Exhibit 4, attached hereto, reflect constant growth DCF results using
13 analysts' estimates of DPS growth. While the average result is 8.1 percent, two of
14 the three estimates are questionable. As I have discussed – one estimate is as low
15 as 4.3 percent.

16 **Q. HAVE YOU PREPARED CONSTANT GROWTH DCF MODELS USING**
17 **HISTORICAL DPS AND EPS GROWTH RATES?**

18 A. Yes. Exhibit 5, attached hereto, reflects constant growth DCF results using five-
19 year historical annual growth rates for DPS. The DCF results using five-year
20 historical annual growth rates using historical DPS growth is 6.8 percent – below
21 the current yield on investment grade bonds. Five of the six estimates are
22 significantly below the cost of debt, with the lowest being only 4.2 percent.

23 Exhibit 6, attached hereto, reflects constant growth DCF results using five-
24 year historical annual growth rates for EPS. The range of cost of equity estimates
25 using historical EPS growth are 4.8 percent to 11.3 percent with the average of the
26 estimates being 8.5 percent. Two of the six estimates are well below the cost of

1 debt with one as low as 4.8 percent. If these two estimates are removed, the
2 average result is 9.9 percent. While I do not employ the historical growth rates in
3 my DCF estimates, they produce indicated costs of equity ranging from 7.7 percent
4 to 11.5 percent (excluding the two estimates below the cost of debt), and thus serve
5 as a check on my DCF results.

6 **Q. WHY HAVEN'T YOU INCLUDED ANALYSTS' FORECASTS OF DPS**
7 **GROWTH AND HISTORICAL DPS GROWTH IN YOUR DCF ESTIMATE**
8 **OF GROWTH?**

9 A. Using analysts' forecasts of DPS growth and historical DPS growth results in
10 returns which are unrealistic. It is important to keep in mind that there is a great
11 deal of empirical evidence demonstrating that, on average, stocks are riskier than
12 bonds and achieve higher returns. Morningstar (formerly Ibbotson Associates), for
13 example, annually publishes its comprehensive study of historical returns on stocks
14 and bonds.⁶

15 Putting aside the potential distortions to the result produced by the DCF
16 model caused by structural changes to the industry and abnormal weather
17 conditions, it does not make sense to employ grow rates that result in indicated
18 equity returns less than the cost of debt, especially when those results fly in the
19 face of a large body of empirical evidence. Investors would not bid up the price of
20 a utility stock if the expected return is equivalent to returns on bonds and other debt
21 investments. As the CML depicted previously illustrates, common stocks are
22 higher and to the right of investment grade bonds on the CML continuum because
23 they are riskier investments. Again, the empirical evidence supports this
24 conclusion. The results using the analysts' expectations of DPS growth and
25 historical DPS growth are unreasonable.

26 ⁶ Morningstar, *SBBI Valuation Edition 2006 Yearbook*.

1 Q. YOU MENTIONED SUSTAINABLE GROWTH EARLIER. PLEASE
2 EXPLAIN WHAT SUSTAINABLE GROWTH IS?

3 A. Sustainable growth is derived by combining the expected growth from future
4 retained earnings and expected future growth from sales of common stock. The
5 growth rate (g) becomes:

6
$$(6) \quad g = br + sv$$

7 where b is the expected retention ratio; r is the expected return on common equity;
8 s is the funds raised from the sale of stock as a fraction of existing common equity;
9 and v is the fraction of funds raised from the sale of stock that accrues to
10 shareholders.

11 Q. HOW DID YOU ESTIMATE "br" GROWTH?

12 A. I used projected rates of return, dividends per share, and earnings per share
13 reported in *Value Line* to estimate "br" growth.

14 Q. HOW DID YOU ESTIMATE "sv" GROWTH?

15 A. I used *Value Line's* projections of new issues of common stock to estimate "s" and
16 reported books values and the spot price to estimate "v". All of the water utility
17 stocks used in my sample are currently selling at prices above book value and thus
18 have "sv" growth.

19 Q. HOW DO YOUR ESTIMATES FOR SUSTAINABLE GROWTH
20 COMPARE TO THE HISTORICAL COMPOUND ANNUAL CAPITAL
21 APPRECIATION RETURN?

22 A. The average sustainable growth for the utility sample as shown in Schedule D-4.7
23 is 7.17 percent, which is lower than the average 5-year and 10-year historical
24 compound annual capital appreciation return of 12.27 percent and 11.28 percent,
25 respectively.

26

1 **E. Explanation of the CAPM and Its Inputs**

2 **Q. PLEASE EXPLAIN THE CAPM METHODOLOGY FOR ESTIMATING**
3 **THE COST OF EQUITY.**

4 A. As I already indicated, the CAPM is a type of risk premium methodology that is
5 often depicted graphically in a form identical to the CML. Put simply, the CAPM
6 formula is the sum of a risk-free rate plus a risk premium. It quantifies the
7 additional return required by investors for bearing incremental risk. The risk-free
8 rate is the reward for postponing consumption by investing in the market. The risk
9 premium is the additional return compensation for assuming risk.

10 The CAPM formula provides a formal risk-return relationship premised on
11 the idea that only market risk matters, as measure by beta. The CAPM formula is:

12 (7) $k = R_f + \beta(R_m - R_f)$

13 where k is the expected return, R_f is the risk-free rate, R_m is the market return, ($R_f -$
14 R_m) is the market risk premium, and β is beta.

15 The difficulty with the CAPM is that it is a prospective or forward-looking
16 model while most of the capital market data required to match the input variables
17 above is historical.

18 **Q. WHAT IS THE RISK-FREE RATE?**

19 A. It is the return on an investment with no risk. U.S. Treasury rate serve as the basis
20 for the risk-free rate because the yields are directly observable in the market and
21 are backed by the U.S. government. Practically speaking, short-term rates are
22 volatile, fluctuate widely and are subject to more random disturbances than long-
23 term rates. In short, long-term Treasury rates are preferred for these reasons and
24 because long-term rates are more appropriately matched to securities with an
25 indefinite life or long-term investment horizon.

26

1 **Q. WHAT IS BETA AND WHAT DOES IT MEASURE?**

2 A. Beta is an estimate of the relative risk of a security compared to the market. In
3 other words, it is a measure of the sensitivity of a security to the market as a whole.
4 This sensitivity is also known as systematic risk. It is estimated by regressing a
5 security's excess returns against a market portfolio's excess returns. The slope of
6 the regression line is the beta.

7 Beta for the market is 1.0. A security with a beta greater than 1.0 is
8 considered riskier than the market. A security with a beta less than 1.0 is
9 considered less risky than the market.

10 There are computational problems surrounding beta. It depends on the
11 return data, the time period used, its duration, the choice of the market index, and
12 whether annual, monthly, or weekly return figures are used. Betas are estimated
13 with error. Based on empirical evidence, high betas will tend to have a positive
14 error (risk is overestimated) and low betas will have a negative error (risk is
15 underestimated).⁷

16 **Q. WHAT DID YOU USE AS THE PROXY OF THE BETA FOR FAR WEST?**

17 A. I used the average beta of the sample water utility companies. Betas were obtained
18 from *Value Line Investment Analyzer* (May, 2008). *Value Line* is source for
19 estimated betas that Staff has used in a number of recent rate cases. The average
20 beta as shown on Schedule D-4.12 is 1.01. In the past few years, beta for the
21 sample water utility companies has increased significantly, indicating an upward
22 trend. For example, in the average beta for the water utility sample in January
23 2006 was 0.74. The average beta increased to 0.85 by January 2007. I should note
24 that because Far West is not publicly traded, Far West has no beta. I believe that

25 ⁷ Eugene F. Fama and Kenneth R. French, "The Capital Asset Pricing Model: Theory and
26 Evidence," *Journal of Economic Perspectives* (Summer 2004) 25-46.

1 Far West, if it were publicly traded, would have a higher beta than the sample
2 water utility companies.

3 **Q. PLEASE EXPLAIN THE MARKET RISK PREMIUM?**

4 A. The market-risk premium ($R_m - R_f$) is the return an investor expects to receive as
5 compensation for market risk. It is the expected market return minus the risk-free
6 rate. Approaches for estimating the market risk premium can be historical or
7 prospective.

8 Since expected returns are not directly observable, historical realized returns
9 are often used as a proxy for expected returns on the basis that the historical market
10 risk premium follows what is known in statistics as a "random walk." If the
11 historical risk premium does follow the random walk, then one should expect the
12 risk premium to remain at its historical mean. Based on this argument, the best
13 estimate of the future market risk premium is the historical mean. Morningstar's
14 *SBBI Valuation Edition 2008 Yearbook* provides historical market returns for
15 various asset classes from 1926 to 2007. This publication also provides market risk
16 premiums over U.S. Treasury bonds, which make it an excellent source for
17 historical market risk premiums.

18 Prospective market risk premium estimation approach necessarily
19 examining the returns expected from common equities and bonds. They can be
20 extremely volatile, especially when examining very short periods of time. When
21 such methods are shown to be volatile, they should be avoided. One method
22 employs applying the DCF model to a representative market index such as the S&P
23 500 index or the *Value Line* Composite Index. The expected return from the DCF
24 is measured for a number of periods of time, and then subtracted from the
25 prevailing risk-free rate for each period to arrive at market risk premium for each
26 period. The market risk premium subsequently employed in the CAPM is the

1 average market risk premium of the overall period.

2 **Q. HOW MANY MARKET RISK PREMIUM ESTIMATES DID YOU**
3 **PREPARE IN CONNECTION WITH YOUR ASSIGNMENT FOR FAR**
4 **WEST?**

5 A. I prepared two market risk premium estimates: An historical market risk premium
6 and a current market risk premium.

7 **Q. HOW DID YOU ESTIMATE THE HISTORICAL MARKET RISK**
8 **PREMIUM?**

9 A. I used the Morningstar's *SBBI Valuation Edition 2008 Yearbook* measure of the
10 average premium of the market over intermediate-term treasury securities from
11 1926 through 2007. The average historical market risk premium over intermediate-
12 term treasury securities is 7.5 percent.

13 **Q. HOW DID YOU ESTIMATE THE CURRENT MARKET RISK PREMIUM?**

14 A. I derived a market risk premium by, first, using the DCF model to compute an
15 expected market return for each of the past 12 months using *Value Line's*
16 projections of the average dividend yield and average price appreciation (growth)
17 on the *Value Line* Composite Index. I then subtracted the average 30-year
18 Treasury yield for each month from the expected market returns to arrive at the
19 expected market risk premiums. Finally, I averaged the computed market risk
20 premiums to determine the current market risk premium. The data and
21 computations are shown on Schedule D-4.12. The average market risk premium is
22 11.45 percent.

23 **Q. WHY DID YOU USE A FULL 12 MONTHS OF DATA TO ESTIMATE THE**
24 **EXPECTED MARKET RISK PREMIUM?**

25 A. Staff typically computes a market risk premium based on a single point in time,
26 which makes estimates extremely volatile, so much so that the expected market

1 risk premium estimate can change by as much as 300 basis points (or more) each
2 time it is estimated. The accuracy of the expected risk premium is greatly
3 enhanced by increasing the number of periods used to estimate it.

4 **Q. WHY DID YOU USE THE 30-YEAR TREASURY AS OPPOSED TO THE 5,**
5 **7, OR EVEN 10 YEAR TREASURIES IN COMPUTING YOUR EXPECTED**
6 **MARKET RISK PREMIUMS?**

7 A. To properly match the risk-free rate (based the 30-year Treasury rate) with the
8 expected market risk premium I used in the current market risk premium CAPM.

9 **F. The Results of the DCF and CAPM Models, and Recommended ROE**

10 **Q. PLEASE DISCUSS YOUR ANALYSIS OF THE COST OF EQUITY FOR**
11 **FAR WEST.**

12 A. In the first part of my analysis, I applied two versions of the constant growth DCF
13 and a two-stage DCF models to the six water utilities in the sample group. The
14 DCF analyses appear on Schedules D-4.9, D-4.10, and D-4.11. The DCF models
15 produce an indicated equity cost in the range of 9.9 percent to 12.5 percent.

16 In the second part of my analysis, I applied two versions of the CAPM – an
17 historical risk premium CAPM and a current market risk premium CAPM. The
18 CAPM analyses appear on Schedule D-4.13 and produce an indicated cost of
19 equity in the range of 11.3 percent to 16.3 percent.

20 **Q. PLEASE SUMMARIZE YOUR DCF AND CAPM RESULTS.**

21 A. The following table summarizes the results of the models I have used:

	<u>Range</u>	<u>Midpoint</u>
22 DCF Constant Growth (earnings growth)	10.8% - 13.3%	12.0%
23 DCF Constant Growth (sustainable growth)	8.3% - 12.3%	10.3%
24 Two-Stage Growth Model	10.5% - 12.1%	11.3%
25 DCF Average Results	9.9% - 12.5%	11.2%

1	CAPM Historical MRP		11.5%
2	CAPM Current MRP		11.4%
3	Average CAPM Results	11.3%-16.3%	13.8%
4	Average Overall Results	10.6%-14.4%	12.5%

5 **Q. DID YOU COMPUTE THE EFFECT ON THE COST OF EQUITY OF THE**
6 **DIFFERING FINANCIAL RISKS BETWEEN FAR WEST AND THE**
7 **SAMPLE WATER UTILITIES?**

8 A. Yes. I used the methodology that Staff employs to estimate the effect of Far
9 West's capital structure on the cost of equity. Staff's methodology is based on the
10 methodology developed by Professor Robert Hamada of the University of Chicago.
11 I generally do not subscribe to the Hamada method because it requires one to
12 assume the average beta of the sample utility companies is the beta for the subject
13 utility and that the sample water companies are comparable in every way except for
14 the capital structure. Nevertheless, using the Hamada methodology, I computed a
15 financial risk adjustment of nearly 14 percent. This is conservative given that I
16 believe the beta of Far West is higher than the sample utility companies and
17 because Far West is not comparable in every way to the sample utility companies.
18 If one assumes that Far West's cost of equity is the average of the overall results or
19 12.5 percent and add the financial risk adjustment of 14 percent, the indicated cost
20 of equity would be 26.5 percent – far greater than my 20.0 percent
21 recommendation.

22 **Q. HAVE YOU PREPARED AN EXHIBIT TO YOUR FINANCIAL RISK**
23 **ADJUSTMENT COMPUTATION?**

24 A. Yes. My computation is shown in Exhibit 7, attached hereto.

25
26

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26

Q. WHY DIDN'T YOU RECOMMEND 26.5 PERCENT RETURN ON EQUITY?

A. Put simply, professional judgment. Given that Far West has a higher cost of equity than the water utility sample group due to its relatively smaller size and higher business and operational risks as well as its significantly higher financial risk, I believe a 26.5 percent return on equity recommendation is justified in the instant case. However, I believe that my recommendation of 20 percent strikes a fair balance given the circumstances presented in this rate case. My 20.0 percent ROE is roughly the midpoint between the average 12.5 percent cost of equity water utility companies and the 26.5 percent. The 650 basis point difference between the 20 percent and 26.5 percent represents a savings to ratepayers of nearly \$400,000 annually.

Q. DOES THAT CONCLUDE YOUR DIRECT TESTIMONY?

A. Yes.

2101305.1/32116.017

Thomas J. Bourassa
Direct Testimony
(Cost of Capital)

Schedules

Far West Water and Sewer Company - Water and Sewer Divisions
 Test Year Ended December 31, 2007
 Summary of Cost of Capital

Exhibit
 Schedule D-1
 Page 1
 Witness: Bourassa

Line No.	Item of Capital	<u>End of Test Year</u>			<u>End of Projected Year</u>				
		Dollar Amount	Percent of Total	(e) Cost Rate	Weighted Cost	Dollar Amount	Percent of Total	(e) Cost Rate	Weighted Cost
1	Long-Term Debt	25,761,224	85.34%	6.38%	5.45%	25,761,224	83.44%	6.38%	5.33%
2									
3	Stockholder's Equity ¹	4,425,453	14.66%	20.00%	2.93%	5,112,011	16.56%	20.00%	3.31%
4									
5	Totals	30,186,677	100.00%		8.38%	30,873,235	100.00%		8.64%
6									
7									
8									
9									
10									

SUPPORTING SCHEDULES:

- D-1
- D-3
- D-4
- E-1

RECAP SCHEDULES:
 A-3

Line No. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Cost of Long Term Debt

Exhibit
 Schedule D-2
 Page 1
 Witness: Bourassa

Line No.	Description of Debt	End of Test Year				End of Projected Year			
		Amount Outstanding	Annual Interest	Interest Rate	Weighted Cost	Amount Outstanding	Annual Interest	Interest Rate	Weighted Cost
1									
2	Yuma Series 2007 A Term Bonds	\$ 3,480,000	226,200	6.50%	0.88%	\$ 3,480,000	226,200	6.50%	0.88%
3	Yuma Series 2007 A Term Bonds	21,340,000	1,360,425	6.38%	5.28%	21,340,000	1,360,425	6.38%	5.28%
4	Yuma Series 2007 B Term Bonds	370,000	24,050	6.50%	0.09%	370,000	24,050	6.50%	0.09%
5	Inter-Company Payable (H&S)	571,224	33,874	5.93%	0.13%	571,224	33,874	5.93%	0.13%
6			-		0.00%	-	-	0.00%	0.00%
7			-		0.00%	-	-	0.00%	0.00%
8			-		0.00%	-	-	0.00%	0.00%
9			-		0.00%	-	-	0.00%	0.00%
10			-		0.00%	-	-	0.00%	0.00%
11			-		0.00%	-	-	0.00%	0.00%
12			-		0.00%	-	-	0.00%	0.00%
13	Totals	\$ 25,761,224	1,644,549		6.38%	\$ 25,761,224	1,644,549		6.38%
14									

Supporting Schedules:
 E-2

Far West Water and Sewer Company - Sewer Division
 Test Year Ended December 31, 2007
 Cost of Preferred Stock

Exhibit
 Schedule D-3
 Page 1
 Witness: Bourassa

Line No.	Description of Issue	<u>End of Test Year</u>		<u>End of Projected Year</u>	
		Shares Outstanding	Dividend Requirement Amount	Shares Outstanding	Dividend Requirement Amount
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					

NOT APPLICABLE, NO PREFERRED STOCK ISSUED OR OUTSTANDING

SUPPORTING SCHEDULES:
 (a) E-1

RECAP SCHEDULES:
 (a) D-1

Far West Water and Sewer Company - Sewer Division
Test Year Ended December 31, 2007
Cost of Common Equity

Exhibit
Schedule D-4
Page 1
Witness: Bourassa

Line
No.
1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20

The Company is proposing a cost of common equity of 20%.

SUPPORTING SCHEDULES:
(a) E-1

RECAP SCHEDULES:
(a) D-1

**Far West Water and Sewer Company
Summary of Results**

Exhibit
Schedule D-4.0
Witness: Bourassa

Line No.	Method	Low	High	Midpoint
1	DCF Constant Growth	10.8%	13.3%	12.0%
2	DCF Sustainable Growth	8.2%	12.0%	10.1%
3	DCF Two-Stage	10.5%	12.1%	11.3%
4	Average DCF Results	9.8%	12.4%	11.1%
5	CAPM	11.3%	16.3%	13.8%
6	Average DCF and CAPM Results	10.6%	14.4%	12.5%
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				
28				

**Far West Water and Sewer Company
Selected Characteristics of Water Utilities**

Exhibit
Schedule D-4.1
Witness: Bourassa

Line No.	Company	% Water Revenues	Operating Revenues (millions)	Net Plant (millions)	S&P Bond Rating	Moody's Bond Rating
1	1. American States	80%	\$ 298.0	\$ 685.7	A	A2
2	2. Aqua America	87%	\$ 604.5	\$ 2,415.8	AA-	NR
3	3. California Water	97%	\$ 367.1	\$ 892.2	NR	NR
4	4. Connecticut Water	85%	\$ 59.5	\$ 235.2	AAA	NR
5	5. Middlesex	90%	\$ 86.1	\$ 297.6	A	NR
6	6. SJW Corp.	95%	\$ 208.8	\$ 546.0	NR	NR
10	Average	89%	\$ 270.7	\$ 845.4		
13	Far West Water and Sewer Company	75%	\$ 7.8	\$ 33.7	NR	NR

Source: AUS Utility Reports (June 2008)

Line No. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28

**Far West Water and Sewer Company
Capital Structures of Water Utilities Septemeber 2007**

Exhibit
Schedule D-4.2
Witness: Bourassa

No.	Company	Book Value		Market Value	
		Long-Term <u>Debt</u>	Common <u>Equity</u>	Long-Term <u>Debt</u>	Common <u>Equity</u>
1	American States	47.0%	53.0%	31.2%	68.8%
2	Aqua America	55.4%	44.6%	35.7%	64.3%
3	California Water	43.1%	56.9%	28.8%	71.2%
4	Connecticut Water	48.0%	52.0%	32.5%	67.5%
5	Middlesex	49.5%	50.5%	36.7%	63.3%
6	SJW Corp.	47.8%	52.2%	28.7%	71.3%
10	Average	48.5%	51.5%	32.2%	67.8%
13	Far West Water and Sewer Company	85.3%	14.7%	N/A	N/A

Sources:

Zacks Investment Research

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

**Far West Water and Sewer Company
Comparisons of Past and Future Estimates of Growth**

Exhibit
Schedule D-4.3
Page 1
Witness: Bourassa

Line No.	Company	<u>Five-year historical compound annual changes</u>					Average Future Growth ¹
		Price	Book Value	DPS	EPS		
1	1. American States	13.68%	4.53%	2.41%	6.75%	7.83%	
2	2. Aqua America	13.72%	9.84%	9.34%	6.79%	8.93%	
3	3. California Water	12.76%	7.11%	0.88%	2.73%	8.50%	
4	4. Connecticut Water	1.91%	3.50%	1.51%	1.01%	8.92%	
5	5. Middlesex	6.86%	6.34%	1.93%	2.85%	8.00%	
6	6. SJW Corp.	24.69%	8.96%	4.67%	7.70%	11.33%	
7							
8							
9							
10							
11							
12							
13							
14							
15	GROUP AVERAGE	12.27%	6.71%	3.46%	4.64%	8.92%	
16	GROUP MEDIAN	13.22%	6.73%	2.17%	4.80%	8.71%	
17							

¹ See Schedule D-4.5

Sources:

Value Line Data
Yahoo Finance

Line No. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28

Far West Water and Sewer Company
 Comparisons of Past and Future Estimates of Growth

Line No.	Company	<u>Ten-year historical compound annual changes</u>				Average Future Growth ¹
		Price	Book Value	DPS	EPS	
1	1. American States	12.35%	4.54%	1.68%	4.60%	7.83%
2	2. Aqua America	13.87%	9.39%	7.62%	8.23%	8.93%
3	3. California Water	6.33%	3.59%	0.99%	Negative	8.50%
4	4. Connecticut Water	8.84%	3.76%	1.26%	1.66%	8.92%
5	5. Middlesex	9.88%	3.98%	1.98%	2.29%	8.00%
6	6. SJW Corp.	16.43%	4.85%	3.86%	3.51%	11.33%
7						
8						
9						
10						
11						
12						
13						
14						
15	GROUP AVERAGE	11.28%	5.02%	2.90%	4.06%	8.92%
16	GROUP MEDIAN	11.12%	4.26%	1.83%	3.51%	8.71%
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						

¹ See Schedule D-4.5

Sources:
 Value Line Data
 Yahoo Finance

**Far West Water and Sewer Company
Estimates of Sustainable Growth**

Exhibit
Schedule D-4.6
Witness: Bourassa

Line No.	(1)	(2)	(3)	(4)	(5)
	Retention Ratio	Rate of Return	br Growth	sv Growth	Average Sustainable Growth (Cols 3+4)
1.	0.53	13.50%	7.11%	1.91%	9.02%
2.	0.36	11.50%	4.18%	0.66%	4.84%
3.	0.51	11.50%	5.87%	1.11%	6.98%
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.					
12.					
13.					
14.					
15.	0.47	12.17%	5.72%	1.23%	6.95%
16.	0.51	11.50%	5.87%	1.11%	6.98%
17.					
18.					
19.					
20.					
21.					
22.					
23.					

- Company
 1. American States
 2. Aqua America
 3. California Water
 4. Connecticut Water
 5. Middlesex
 6. SJW Corp.

GROUP AVERAGE
 GROUP MEDIAN

Sources:
 Value Line Data

Far West Water and Sewer Company
Estimates of sv Growth

Exhibit
Schedule D-4.7
Witness: Bourassa

Line No.	(1)	(2)	(3)	(4)
	Stock Financing Rate	Current Market to Book Ratio	v	sv Growth
1.	American States 4.03%	1.90	0.47	1.91%
2.	Aqua America 1.10%	2.49	0.60	0.66%
3.	California Water 2.30%	1.93	0.48	1.11%
4.	Connecticut Water			na
5.	Middlesex			na
6.	SJW Corp.			na
GROUP AVERAGE	2.48%	2.11	0.52	1.23%
GROUP MEDIAN	2.30%	1.93	0.48	1.11%
Sources:				
Value Line Data				

Exhibit
Schedule D-4.8
Witness: Bourassa

Far West Water and Sewer Company
Discounted Cash Flow Analysis (Water)
Constant Growth DCF Model
Using Projected EPS Growth

Line No.	(1)	(2)	(3)	(4)	(5)	
	Spot Price (Po)	Next Year's Div (D1)	Dividend Yield	EPS Growth (g) ¹	Indicated Cost of Equity	
					k=Div Yld + g	
					(Cols 3+4)	
1.	American States	34.39	1.02	2.97%	7.83%	10.8%
2.	Aqua America	16.41	0.55	3.35%	8.93%	12.3%
3.	California Water	35.08	1.17	3.34%	8.50%	11.8%
4.	Connecticut Water	23.11	0.89	3.83%	8.92%	12.8%
5.	Middlesex	17.59	0.71	4.02%	8.00%	12.0%
6.	SJW Corp.	29.39	0.57	1.92%	11.33%	13.3%
7.						
8.						
9.						
10.						
11.						
12.						
13.						
14.						
15.						
16.	GROUP AVERAGE			3.24%	8.92%	12.2%
17.	GROUP MEDIAN					12.2%

¹ See Schedules D-4.5

Sources:
Value Line Investment Analyzer May 2008
Yahoo Finance June 25, 2008

Line No. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23

Exhibit
Schedule D-4.9
Witness: Bourassa

Far West Water and Sewer Company
Discounted Cash Flow Analysis (Water)
Constant Growth DCF Model - Sustainable Growth

Line No.	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Spot Price (Po)	Next Year's Div (D1)	Dividend Yield	br	vs	br+sv Growth (g)	Indicated Cost of Equity k=Div Yld + g (Cols.3+6)
1.	American States	34.39	1.02	2.97%	7.11%	1.91%	9.02%
2.	Aqua America	16.41	0.55	3.35%	4.18%	0.66%	4.84%
3.	California Water	35.08	1.17	3.34%	5.87%	1.11%	6.98%
4.	Connecticut Water	23.11	0.89	3.83%			6.95%
5.	Middlesex	17.59	0.71	4.02%			6.95%
6.	SJW Corp.	29.39	0.57	1.92%			6.95%
	GROUP AVERAGE						6.95%
	GROUP MEDIAN						10.2%
							10.5%

¹ See Schedule D-4.6 and D-4.7

Sources:
Value Line Investment Analyzer May 2008
Yahoo Finance June 25, 2008

Far West Water and Sewer Company
Discounted Cash Flow Analysis (Water)
Two-Stage Growth - Projected

Line No.	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Spot Price(P ₀)	Next Year's Div. (D ₁)	Yield (D ₁ /P ₀)	Near Term ¹	Long Term (GDP)	Average ¹	Indicated Cost of Equity
1.	34.39	1.02	2.97%	7.83%	6.80%	7.49%	10.5%
2.	16.41	0.55	3.35%	8.93%	6.80%	8.23%	11.6%
3.	35.08	1.17	3.34%	8.50%	6.80%	7.94%	11.3%
4.	23.11	0.89	3.83%	8.92%	6.80%	8.22%	12.1%
5.	17.59	0.71	4.02%	8.00%	6.80%	7.60%	11.6%
6.	29.39	0.57	1.92%	11.33%	6.80%	9.84%	11.8%
GROUP AVERAGE			3.24%			8.22%	11.5%
GROUP MEDIAN							11.6%

¹ See Schedule D-4.5

² Near term growth given weighting of .67

20
21
22
23
24

Far West Water and Sewer Company
Market Betas

Exhibit
Schedule D-4.11
Witness: Bourassa

Line No.	Company	
1	American States	1.05
2	Aqua America	0.95
3	California Water	1.15
4	Connecticut Water	0.85
5	Middlesex	0.90
6	SJW Corp.	1.15
8	Average	1.01

10 Source:
11 Value Line Investment Analyzer May 2008

12
13
14
15
16

Far West Water and Sewer Company
 Test Year Ended December 31, 2007
 Capital Asset Pricing Model (CAPM)

Exhibit
 Schedule D-4.13
 Witness: Bourassa

Line No.	Rf	+	beta ³	x	Rp	=	k
1							
2							
3	3.7%	+	1.01	x	7.5% ⁴	=	11.3%
4							
5	4.7%	+	1.01	x	11.5% ⁵	=	16.3%
6							
7							
8							13.8%
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							

¹ Federal Reserve May 30, 2008 average of 5, 7 and 10 year Treasury rates (Rf)

² Federal Reserve May 30, 2008 30 year Treasury rate (Rf)

³ Value Line Investment Analyzer data. See Schedule D-4.11

⁴ Historical Market Risk Premium from (Rp) MorningStar S&P 500 2008 Yearbook Table A-2 Intermediate-Horizon ERP 1926-2007

⁵ Computed using DCF constant growth method to determine current market return on Value Line 1700 stocks and CAPM with beta of 1.0 to compute Current Market Risk Premium (Rp). See Schedule D-4.12.

Far West Water and Sewer Company
Discounted Cash Flow Analysis (Water)
Market Price

Line No.	(1)	(2)	(3)	(4)	(5)	(6)	(7)	EXPECTED CASH FLOWS					(12)	(13)
								Projected Div	5 Year Historical Average Div. Growth	Recent Price	Compound Price Growth	Year 5 Price		
1	Company	\$ 1.00	2.47%	\$ 34.39	13.68%	\$ 65.29	(34.39)	\$ 1.00	\$ 1.02	\$ 1.05	\$ 1.08	\$ 66.39		
2	1. American States	0.55	9.84%	16.41	13.72%	31.21	(16.41)	0.55	0.60	0.66	0.73	32.01		16.1%
3	2. Aqua America	1.18	0.88%	35.08	12.76%	63.96	(35.08)	1.18	1.30	1.42	1.56	65.53		16.9%
4	3. California Water	0.89	1.51%	23.11	1.91%	25.40	(23.11)	0.89	0.98	1.07	1.18	26.60		6.3%
5	4. Connecticut Water	0.71	1.94%	17.59	6.86%	24.51	(17.59)	0.71	0.78	0.86	0.94	25.47		11.1%
6	5. Middlesex	0.57	4.70%	29.39	24.69%	88.58	(29.39)	0.57	0.63	0.69	0.76	89.37		26.2%
7	6. SJW Corp.													
8														
9														
10														
11														
12														
13														
14														
15	GROUP AVERAGE													15.4%
16	GROUP MEDIAN													16.0%
17														
18														
19														
20														
21	Sources:													
22	Value Line Data													
23	Yahoo Finance - Stock Price June 25, 2008													
24														
25														
26														
27														
28														
29														
30														
31														
32														
33														
34														
35														
36														
37														
38														
39														
40														

Sources:
Value Line Data
Yahoo Finance - Stock Price June 25, 2008

Far West Water and Sewer Company
 Historical Compound Annual Total Market Returns

Line No.	Company	3 Yr.** Return	5 Yr.** Return	10 Yr.*** Return
1	American States	19.10%	16.31%	19.95%
2	Aqua America	9.05%	15.87%	15.63%
3	California Water	5.59%	16.07%	9.21%
4	Connecticut Water	3.15%	5.38%	12.18%
5	Middlesex	6.97%	10.43%	13.15%
6	SJW Corp.	28.54%	26.46%	17.88%
	Average	12.07%	15.09%	14.67%

* 2005-2007

** 2003-2007

*** 1998-2007

Sources:

Value Line Data

Yahoo Finance

Line No. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30

Far West Water and Sewer Company
Historical Compound Annual Capital Appreciation Returns

Exhibit 3

Witness: Bourassa

Line No.	Company	3 Yr.* Return	5 Yr.** Return	10 Yr.*** Return
1	American States	16.28%	13.68%	12.35%
2	Aqua America	6.81%	13.72%	13.87%
3	California Water	2.47%	12.76%	6.33%
4	Connecticut Water	-0.40%	1.91%	8.84%
5	Middlesex	3.35%	6.86%	9.88%
6	SJW Corp.	26.63%	24.69%	16.43%
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17	Average	9.19%	12.27%	11.28%
18				
19				
20				
21				
22				

* 2005-2007

** 2003-2007

*** 1998-2007

Sources:
 Value Line Data
 Yahoo Finance

Line No. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30

Exhibit 4
Witness: Bourassa

Far West Water and Sewer Company
Discounted Cash Flow Analysis (Water)
Constant Growth DCF Model
Using Analyst Estimates of DPS Growth

Line No.	(1)	(2)	(3)	(4)	(5)	(6)
	Spot Price (Po)	Next Year's Div (D1)	Dividend Yield	Div. Growth	Indicated Equity Cost k=Div Yld + G	Indicated Equity Cost k=Div Yld + G
					(Cols 1+4)	(Cols 1+4)
1.	34.39	1.02	2.97%	4.50%	7.5%	7.5%
2.	16.41	0.55	3.35%	9.00%	12.4%	12.4%
3.	35.08	1.17	3.34%	1.00%	4.3%	*
4.	23.11	0.89	3.83%	Not Available		
5.	17.59	0.71	4.02%	Not Available		
6.	29.39	0.57	1.92%	Not Available		
7.						
8.						
9.						
10.						
11.						
12.						
13.						
14.						
15.						
16.						
17.						
18.						
19.						
20.						
21.						
22.						
23.						
24.						
25.						
26.						
27.						
28.						
29.						
30.						

* Indicated equity cost below current cost of debt (Baa) or negative growth.

Sources:

- Value Line Analyzer Data May 2008
- Yahoo Finance Stock Price June 25, 2008
- Federal Reserve June 25, 2008
- Blue Chip Financial Forecast June 2008

GROUP AVERAGE
GROUP MEDIAN

Current Baa interest rate

Blue Chip Forecast Baa Corporate Bond Interest Rate 2011 Top 10
Blue Chip Forecast Baa Corporate Bond Interest Rate 2011 Bottom 10
Blue Chip Forecast Baa Corporate Bond Interest Rate 2011 Consensus

8.1%
7.5%
7.0%
8.0%
6.8%
7.3%

9.9%
9.9%

Far West Water and Sewer Company
Discounted Cash Flow Analysis (Water)
Constant Growth DCF Model - Historical
Using 5 Year Historical EPS Growth

Exhibit 6
 Witness: Bourassa

Line No.	(1)	(2)	(3)	(4)	(5)	(6)
	Spot Price (Po)	Next Year's Div (D1)	Dividend Yield	Historical EPS Growth	Indicated Equity Cost k=Div Yld + G (Cols 1+4)	Indicated Equity Cost k=Div Yld + G (Cols 1+4)
1	34.39	1.02	2.97%	8.37%	11.3%	11.3%
2	16.41	0.55	3.35%	6.90%	10.3%	10.3%
3	35.08	1.17	3.34%	3.26%	6.6%	*
4	23.11	0.89	3.83%	1.01%	4.8%	*
5	17.59	0.71	4.02%	3.69%	7.7%	7.7%
6	29.39	0.57	1.92%	8.44%	10.4%	10.4%
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						

* Indicated equity cost below current cost of debt (Baa) or negative growth.

Sources:

- Value Line Analyzer Data May 2008
- Yahoo Finance Stock Price June 25, 2008
- Federal Reserve June 25, 2008
- Blue Chip Financial Forecast June 2008

**Far West Water and Sewer Company
Financial Risk Computation**

Exhibit 7
Witness: Bourassa

Line No.							
1	<u>CAPM</u>						
2							
3	Historical Market Risk Premium	<u>R_f</u>	+	<u>β</u>	x	<u>(R_p)</u>	<u>k</u>
4	Current Market Risk Premium	3.7%	+	1.01	x	7.5%	11.3%
5		4.7%	+	1.01	x	11.5%	16.3%
6	Average						13.8%
7							
8							
9							
10	<u>CAPM Relevered Beta</u>						
11							
12	Historical Market Risk Premium	<u>R_f</u>	+	<u>β</u>	x	<u>(R_p)</u>	<u>k</u>
13	Current Market Risk Premium	3.7%	+	2.47	x	7.5%	22.3%
14		4.7%	+	2.47	x	11.5%	33.0%
15	Average						27.6%
16	Financial Risk Adjustment						<u>13.9%</u>
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							