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Arizona Corporation Commission

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AZ CORP COMMISSION  
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IN THE MATTER OF THE APPLICATION OF ) DOCKET NO. E-01933A-07-0594  
 TUCSON ELECTRIC POWER COMPANY FOR )  
 APPROVAL OF ITS RENEWABLE ENERGY ) **TUCSON ELECTRIC POWER**  
 STANDARD, INCLUDING ITS DISTRIBUTED ) **COMPANY'S COMMENTS**  
 RENEWABLE ENERGY PLAN AND )  
 RENEWABLE ENERGY STANDARD TARIFF. )

Tucson Electric Power Company ("TEP" or the "Company"), through undersigned counsel, hereby submits its Comments ("Comments") responding to the Arizona Corporation Commission ("Commission") Staff's Proposed Order ("Order").

**I. INTRODUCTION.**

TEP has been a long-time proponent and developer of alternative, sustainable sources of energy to meet the needs of its customers, a position it proudly continues to support as part of its corporate culture.

The Commission has shown great leadership in adopting the Renewable Energy Standard and Tariff Rules ("REST") to provide a framework to financially support utilities with additional sources of funding in developing new renewable energy sources to serve customers. The Company applauds the Commission's recognition that there is a need for additional financial support in order to attain the Commission's policy goals to expand renewable energy use. The actual funding of the REST programs is provided through Commission approval of the REST Tariff, submitted by a utility in conjunction with a REST Implementation Plan.

1 TEP has filed two REST Implementation Plans - (i) the Full Compliance Opportunity Plan,  
2 and (ii) the Sample Tariff Plan - along with the associated REST Tariffs, to provide a set of two  
3 REST solution alternatives for the Commission's consideration. The Full Compliance Opportunity  
4 Plan provides the appropriate level of funding to afford a fair opportunity for the Company to meet  
5 the annual renewable energy requirements of the REST, including the residential distributed  
6 generation portion, but requires a REST Tariff cap level that could be burdensome for many  
7 customers. The Sample Tariff Plan, adopts the REST rule sample tariff rate and caps, which  
8 represent a moderate increase in monthly customer payments over the Environmental Portfolio  
9 Standard ("EPS") surcharge. This Plan is expected to provide sufficient funding to meet the overall  
10 REST annual renewable energy requirements, including the overall total distributed generation  
11 requirements, but is expected to only provide 34.5% of the distributed renewable energy from  
12 residential resources, instead of the 50% required in the REST rules.

13 Commission Staff has presented the Commission with an Order for its consideration that  
14 presents a third REST program option. The Company appreciates the thoughtful work Staff has  
15 performed in preparing its Order, and agrees with many of Staff's recommendations. However, TEP  
16 does have one significant exception, and a few important issues, that must be addressed for the  
17 Commission's consideration during review of the Order. These concerns are addressed in greater  
18 detail below.

19 Finally, in response to Staff's suggestion that TEP implement the REST plan more  
20 efficiently, the Company assures the Commission and Staff that it will administer whichever REST  
21 Plan is approved as expeditiously and efficiently as possible to provide a high level of funding for  
22 residential customer incentives.

23 **II. STAFF'S PROPOSED PLAN – THE SIGNIFICANT EXCEPTION.**

24 Staff has recommended that the Company's Full Compliance Opportunity Plan be rejected as  
25 too expensive and burdensome on customers and has instead characterized TEP's Sample Tariff Plan  
26 as reasonable. However, Staff also proposed a third REST Plan ("Staff Plan"). Notably, Staff did  
27

1 recommend that if the Staff Plan is not approved by the Commission, the Company's Sample Tariff  
2 Plan should be approved.

3         The Staff Plan provides a level of REST funding that is much less than would be provided by  
4 the Company's proposed Full Compliance Opportunity Plan. Although the funding has been greatly  
5 reduced, Staff still expects full compliance with all provisions of the REST annual energy  
6 requirements, including the residential distributed generation requirements. The proposed funding  
7 reduction would be appropriate if the annual residential distributed energy requirements were also  
8 reduced accordingly. However, the Staff Plan does not reduce that requirement at all.

9         TEP agrees with Staff that its proposed reduction of the incentive payments for residential  
10 distributed renewable generation would save a significant amount of customer funds from being  
11 spent in the Company's REST program. However, the reduction of residential incentive levels to  
12 those proposed in the Staff Plan or the Company's Sample Tariff Plan will not provide the proper  
13 financial incentive to install renewable energy systems to enough customers to allow the Company to  
14 meet its REST residential distributed renewable energy requirements in 2008.

15         By example, TEP offered that same Staff Plan proposed level of financial incentive,  
16 \$3.00/watt DC, for photovoltaic ("PV") systems installed in 2007. In 2007, 117 customers reserved  
17 390 kW DC of PV at that incentive level. TEP and Staff agree that slightly over 2,000 kW of PV  
18 (with an estimated number of 630 customers) is needed in 2008 to meet the Company's REST  
19 residential distributed renewable generation requirements. Based on recent actual experience, the  
20 Company is absolutely certain the \$3.00/watt DC incentive proposed by the Staff Plan will not  
21 provide the customer acceptance rates required without some additional incentives offered by  
22 another entity, worth at least \$1.50/watt DC.

### 23 **III. NEED FOR ADDITIONAL PV INCENTIVE.**

24         The Company's experience and analysis shows that in order to meet REST policy goals for  
25 distributed generation, an additional incentive is needed. At the present time, no other state or  
26 federal residential incentives are available or expected to be implemented in the near future. TEP  
27 has direct relevant experience in this area as well, having provided a PV incentive program for six

1 years, referred to as SunShare Option 2, which provided an effective incentive level of about  
2 \$4.50/watt DC. In its best year, 2006, SunShare Option 2 incentivized 290 customers to install  
3 almost 800 kW DC of facilities.<sup>1</sup> Thus, the Company is very skeptical that even a \$4.50/watt DC  
4 incentive level would induce the necessary 630 customers to install enough PV energy systems that  
5 would allow the Company to attain its REST residential distributed renewable generation  
6 requirements in 2008. While offering higher incentive levels above \$4.50/watt DC would increase  
7 customer participation, it would also increase the cost of the REST program to a level the Company  
8 did not feel was economically feasible to the customers paying the monthly REST tariff.

9 TEP spent considerable time analyzing the incentive levels needed to increase the local solar  
10 energy systems market prior to developing its REST Implementation Plans. Solar advocates have  
11 long stated that the average residential customer payback for a PV system needs to be 10 years or  
12 less for market acceptance of solar energy systems. When TEP used that payback time as baseline  
13 criteria for its analysis, with existing federal and state tax incentives, the incentive required to meet  
14 this time frame is within the range of \$4.60/watt DC to \$5.50/watt DC. Because the state and federal  
15 tax incentives have payment caps, very small systems need less incentive about - \$4.60/watt DC -  
16 while midrange size systems of about 3 kW to 5 kW need a higher incentive - around the \$5.50/watt  
17 DC level.

18 A \$3.00/watt DC incentive extends the payback time period to 25 years for the smallest  
19 systems and at least a 30-year payback for the midrange systems. This again demonstrates the reason  
20 current SunShare \$3.00/watt DC incentive only supported 400 kW DC of PV system installations in  
21 TEP's service territory in 2007. TEP shared this payback analysis in mid-2007 with a member of the  
22 solar advocate community in Tucson, who was in general agreement that the paybacks for the given  
23 incentive levels looked realistic, on average.

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27 <sup>1</sup> 2006 holds significance as the year in which the current federal tax incentives first became available.

1 **IV. NEED FOR ADDITIONAL SOLAR WATER HEATING INCENTIVE.**

2 In addition to the PV installations, an additional 3,398 kW equivalent representing an  
3 estimated 1,130 customers of residential solar water heating systems is needed to meet the  
4 Company's REST residential distributed renewable generation requirements in 2008. Discussions  
5 with local solar installers during several renewable energy fairs held in September 2007 dictated the  
6 need for a relatively high incentive offering to achieve this level of installation demand. TEP's Full  
7 Compliance Opportunity Plan included an incentive (maximum of \$3,500) at a level that is double  
8 the incentive level in the Staff Plan (maximum of \$1,750). While a full market impact analysis was  
9 not performed on the solar water heating incentives, experience gained by Arizona Public Service  
10 Company ("APS") and Salt River Project ("SRP"), with their solar water heating incentive programs,  
11 indicates the Staff Plan incentive will not provide for commitment by customers for, and installation  
12 of, 3,398 kW equivalent of solar water heating in TEP's service territory in 2008. Local solar  
13 installers estimated demand for solar water heaters in TEP's service territory in 2007 to be about 150  
14 to 200 systems, far short of 1,130.

15 Based on the Company's market payback analysis and historic market performance for PV  
16 systems, it will be impossible for the \$3.00/watt DC PV and maximum \$1,750 solar water heating  
17 incentives in the Staff Plan to drive sufficient demand to meet the Staff Plan REST residential  
18 distributed renewable generation requirements in 2008. Offering the same incentive levels and  
19 essentially the same marketing funding level that achieved 130 SunShare PV customers in 2007 will  
20 not result in 630 SunShare PV customers in 2008 or beyond. Therefore, TEP strongly recommends  
21 that the Commission reject the Staff Plan.

22 TEP agrees with Staff that if the Staff Plan is not adopted, the Commission should approve  
23 the Company's Sample Tariff Plan, and proposed Sample Tariff funding rate and caps. Inherent in  
24 approval of the Sample Tariff Plan is recognition that TEP will shift its 2008 REST residential  
25 distributed renewable generation requirements to commercial distributed renewable generation, thus  
26 a waiver of the residential requirement in 2008 should be included in the final Order as allowed in  
27 R14-2-1816. TEP has included a working copy of the residential payback analysis spreadsheet as

1 Exhibit 1, attached hereto and incorporated herein. This spreadsheet was provided to Staff in March  
2 2008 in response to a data request.

3 **V. ZERO TILT ANGLE FOR PV SYSTEM INSTALLATIONS.**

4 Staff opines that the Company's proposed Renewable Energy Credit Purchase Program  
5 ("RECPP") does not provide support for PV systems installed with less than a 10 degree tilt from  
6 horizontal and recommends that TEP revise its SunShare PV Off-Angle Shading Annual Energy  
7 Derating Chart ("Derate Chart") to reflect support for zero angle installations. Staff is correct that  
8 for an Up-Front Incentive ("UFI") project proposal, the Derate Chart does apply and does not allow  
9 for an incentive for zero angle installations. However, TEP provides an opportunity for zero angle  
10 installations to apply for a Performance Based Incentive ("PBI") through the Conforming Project  
11 Incentive provisions. A PBI pays an incentive only for actual energy production metered from a  
12 renewable energy system. Installations of PV system modules with a zero angle from horizontal  
13 historically have annual energy production rates much lower than those installed with a 10 degree or  
14 higher tilt. The higher tilt PV system modules collect more annual sunlight in higher latitude  
15 locations and allow for drainage of rain water, and the cleansing effect of the rainwater on  
16 accumulated dirt as it runs off the modules. Some PV manufacturers have historically recommended  
17 that their modules be installed with a minimum 10 degree tilt to prevent pooling of water which can  
18 lead to module delamination over time. Also, zero tilt installations typically are installed directly  
19 upon the roof, reducing backside module cooling and further reducing annual energy output. While  
20 TEP feels comfortable providing performance based financial incentives for support of the  
21 installation of zero tilt systems, the Company does not feel it should incur performance risk for these  
22 systems. TEP thus proposes to offer only a PBI program for zero angle modules, which provides the  
23 incentive for actual energy produced and metered. Performance risk is then properly borne by the  
24 installing party. TEP recommends no changes be made to its proposed RECPP in this regard. TEP  
25 will ensure that solar developers in its service territory are aware that the Derate Chart only applies to  
26 UFI-supported projects, and not to PBI-supported projects, and that a zero tilt installation can qualify  
27 for the PBI program.

1 **VI. REWARDING EFFICIENT SOLAR COOLING SYSTEMS.**

2 Staff recommended that the Commission not grant to TEP a waiver of the provisions of R14-  
3 2-1803.B. TEP continues to express concern that the provisions of R14-2-1803.B reward inefficient  
4 thermal heat driven cooling systems by paying incentives based on the heat input to the cooling  
5 device rather than paying incentives based on the useful cooling output actually produced by the  
6 cooling device. It seems perverse in an era of increasing concern for energy efficiency to reward  
7 extra heat production and rejection of heat to the atmosphere with financial incentives when cooling  
8 in the conditioned space is the customers' energy need (ie: the cooling energy delivered to the  
9 conditioned space is what should be given the incentive). TEP has thus requested a waiver of the  
10 language in R14-2-1803.B. That section currently reads:

11 *For Distributed Renewable Resources, one Renewable Energy Credit shall be created for*  
12 *each 3,415 British Thermal Units of heat produced by a Solar Water Heating System, a Solar*  
13 *Industrial Process Heating and Cooling System, Solar Space Cooling System, Biomass*  
14 *Thermal System, Biogas Thermal System, or a Solar Space Heating System.*

15 TEP does not request that the language of the rule be changed, but does ask that a waiver of that  
16 language be granted, as allowed for in R14-2-1816, to support its proposed RECPP language for  
17 Biomass/Biogas Space Cooling and Solar Space Cooling as follows:

18 *System must include a dedicated performance meter to allow for monitoring of the amount of*  
19 *useful cooling produced. As an exception to the REST Rule R14-2-1803.B, energy*  
20 *production will be calculated at one kW-hr per ton of metered cooling for systems with*  
21 *capacity of 100 tons or less and one kW-hr per 1.33 tons of metered cooling for systems with*  
22 *capacity of greater than 100 tons.*

23 It is the Company's belief, expressed numerous times before, that during and after proposed and final  
24 REST rule adoption that the language of R14-2-1803.B rewards inefficient thermal cooling systems  
25 and sends the wrong economic signal to developers. Arizona utility customers should not pay for the  
26 installation of inefficient or ineffective renewable energy systems. TEP requests a waiver of that  
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1 provision to support its RECPP language which it believes will send the proper incentive signals for  
2 deployment of efficient thermal cooling systems.

3 **VII. UNIFORM CREDIT PURCHASE PROGRAM ADOPTION/IMPLEMENTATION.**

4 Staff recommends that upon adoption by the Commission of a Uniform Credit Purchase  
5 Program ("UCPP"), the Company should develop a mechanism to incorporate UCPP procedures and  
6 incentive levels for all eligible technologies in its proposed REST Plan for 2009 and later years. The  
7 RECPP is the Company's version of a UCPP. The Company fully accepts that it will incorporate  
8 changes into its RECPP as needed to comply with the Commission-approved UCPP provisions.  
9 However, given that the 2009 REST Implementation Plan is due for submission in less than three  
10 months, by July 1<sup>st</sup> of 2008, and that continuity of customer incentive programs is very important for  
11 long term success, TEP requests that any changes needed to bring its 2009 RECPP into compliance  
12 with a Commission-adopted UCPP be included in its annual 2010 Implementation Plan filing, with  
13 program implementation at the beginning of a new program year. A mid-year incentive program  
14 change could be confusing to installers and customers and expensive to revise marketing and  
15 collateral material. The Company believes a mid-year change could be detrimental to long-term  
16 development of the distributed renewable energy market.

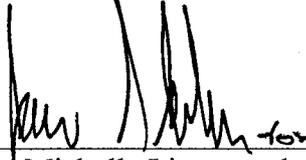
17 **VIII. CONCLUSION.**

18 TEP generally agrees with and supports the recommendations of Staff in its Order. TEP  
19 appreciates the spirit of cooperation and dedication to timely review displayed by Staff during its  
20 review of the Company's REST Implementation Plan. However, TEP requests that the Commission  
21 reject Staff's Plan and approve TEP's Sample Tariff Plan including the associated Tariff, the  
22 RECPP, and the Customer Self-Directed Renewable Energy Option Tariff. If the REST  
23 Implementation Plan is approved at the April 2008 Open Meeting, TEP expects to expeditiously  
24 provide notice to customers of the change in the renewable energy tariffs and start billing the new  
25 tariff rate in conjunction with the June 2008 billing period. Thus, for 2008 REST annual renewable  
26 energy compliance purposes, June 1<sup>st</sup> will be the date the REST program commences. TEP looks  
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1 forward to the opportunity to expand its development of renewable energy resources with approval  
2 of the Sample Tariff Plan.

3 RESPECTFULLY SUBMITTED this 3rd day of April, 2008.

4 TUCSON ELECTRIC POWER COMPANY

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17 Original and thirteen copies of the foregoing  
18 filed this 3rd day of April, 2008, with:

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21 Copy of the foregoing hand-delivered/mailed  
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# EXHIBIT

"1"

# Residential UFI Program Options

