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2902

*Scottsdale Place*

2008 MAR 14 11:05 AM  
AZ CORP COMMISSION  
DOCKET CONTROL  
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SCOTTSDALE, ARIZONA 85250-5920  
TELEPHONE (480) 994-8000  
FAX (480) 994-8129

March 13, 2008

Arizona Corporation Commission  
DOCKETED

**HAND DELIVERED**

Docket Control  
Arizona Corporation Commission  
Utilities Division  
1200 W. Washington Street  
Phoenix, AZ 85007-2927

MAR 14 2008

DOCKETED BY  
KIP

Re: Staff's January 25, 2008 Letter of Insufficiency and Staff's Second Request s to  
Dancris Telecom, L.L.C.  
Docket No. T-03296A-07-0335

To Whom It May Concern:

In response to John F. Bostwick's letter of January 25, 2008, kindly be advised as follows:

- JFB2-1 We have separately responded to the Staff's first set of data requests on this date.
- JFB2-2 Some of the assets of Dancris Telecom, L.L.C. were purchased by Andiamo Telecom, L.L.C.
- JFB2-3 To the best of our knowledge, we believe that the closing date was February 16, 2004.
- JFB2-4 We do not have proof that Dancris notified the Commission either by Letter of Notification or an Application that Dancris was sold to Andiamo. Andiamo employed the services of Technologies Management, Inc., 2600 Maitland Center Parkway, Maitland FL 32751 ("TMI") to perform need tasks with regard to the Commission. Except for the enclosed materials, Tab 1, we are unaware of anything else filed by TMI with regard to the periods of time at issue.
- JFB2-5 Neither Dancris nor Andiamo has proof that the Commission approved the purchase of Dancris by Andiamo. Please see the previous response regarding materials filed, or which should have been filed, by TMI.
- JFB2-6 A copy of the Asset Purchase Agreement is enclosed at Tab 2. Lists of the purchased assets are attached to the Asset Purchase Agreement. Additional, ancillary documentation, is extremely voluminous, but will be provided upon request.
- JFB2-7 Joseph M. Rao and Mickey Rao are the same person.

*Jeffrey S. Kaufman, Ltd.*

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**Arizona Corporation Commission**

**Re: Dancris Telecom, L.L.C.**

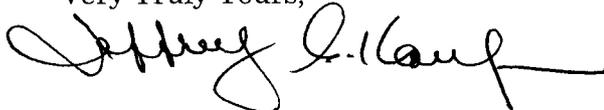
**March 13, 2008**

**Page 2**

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- JFB2-8        There were approximately 2,600 customers in Arizona. There is no breakdown of the types of services they received. They all had either 1+ long distance service, toll free or calling card service on the AOS side. There may not have been many at all, if any, Arizona-based AOS customers.
- JFB2-9        Dancris had 32 Arizona employees; management-6; staff-24; and technical staff-2. Andiamo hired all of them.
- JFB2-10       There was one Arizona location. It was an office located at 6900 E. Camelback Road, Suite 1003, Scottsdale, Arizona 85251. Andiamo took over that space as part of its agreement with Dancris.
- JFB2-11       All service contracts remained the same and were honored by Andiamo. None were terminated.
- JFB2-12       The rates remained the same for all customers.
- JFB2-13       There were no differences in rates charged.
- JFB2-14       There were no differences in rates charged.
- JFB2-15       Dancris did not provide the "reports as required in R14-2-101(A), (B) and (C)" due to the fact that it went out of business. However, the reports have now been prepared and have recently been filed.

Very Truly Yours,



Jeffrey S. Kaufman

Enclosures: Asset Purchase Agreement, materials prepared by Technologies Management, Inc., 2006 and 2007 Confidential Annual Reports and 13 copies.

JSK/ds

STAFF'S SECOND SET OF DATA REQUESTS TO  
DANCRIS TELECOM, L.L.C.  
DOCKET NO. T-03296A-07-0335

Please make sure each numbered item and each part of the item is answered completely. If it is not, Staff will resubmit the numbered item(s) and/or part(s) of the item in a following data request. Also, please make sure all information you provide in response to item(s) concerning this Application, including Staff's data requests, is updated and current. If you need to update your response to any item(s)/request(s), please reference the item(s)/request(s) and provide your current response(s). In order for Staff to continue with its review of this application, the following information must be submitted:

- JFB2-1 Please provide a written response to Staff's first set of data requests.
- JFB2-2 Please confirm or deny that Dancris Telecom, L.L.C. ("Dancris") was purchased in February of 2004 by Andiamo Telecom, LLC ("Andiamo").
- JFB2-3 Please provide the date in February of 2004 that Dancris was purchased by Andiamo.
- JFB2-4 Please provide proof that Dancris notified the Commission either by Letter of Notification or an Application that Dancris was sold to Andiamo.
- JFB2-5 Please provide proof that the Commission approved the purchase of Dancris by Andiamo.
- JFB2-6 Please provide a copy of the documentation that was used by Andiamo to purchase Dancris. Also, explain the transaction and/or method used by Andiamo to purchase Dancris and list Dancris' assets sold to Andiamo.
- JFB2-7 Please explain the personal and business relationships between Michael Rao and Anand Rao.
- JFB2-8 Please indicate the number of residential and business customers Dancris provided service to in Arizona before Dancris was sold to Andiamo. Provide a breakdown of the number of customers receiving telecommunications services by type of service. How many Arizona customers received resold interexchange telecommunications services from Dancris before Dancris was sold to Andiamo? How many Arizona customers received Alternative Operator Services ("AOS") telecommunications services from Dancris before Dancris was sold to Andiamo?
- JFB2-9 How many Arizona employees did Dancris have before Dancris was sold to Andiamo? Please list the number of employees by type of category (i.e. management, technical, and customer service). Did any Dancris employees in Arizona lose their job as a result of Andiamo's purchase of Dancris? If so, please explain the reason(s) why the employee(s) lost their job. If no, please explain the reason(s) why the employee(s) did not lose their job

STAFF'S SECOND SET OF DATA REQUESTS TO  
DANCRIS TELECOM, L.L.C.  
DOCKET NO. T-03296A-07-0335

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- JFB2-10 How many places of employment (for example: warehouses, call centers, switching offices, etc.) in Arizona were owned, leased and/or operated by Dancris before Andiamo purchased Dancris? Were any of the places of employment (for example: warehouses, call centers, switching offices, etc.) closed or transferred to Andiamo as a result of Andiamo's purchase of Dancris? If so, please explain the reason(s) and identify the facilities that were closed or transferred to Andiamo. If no, please explain the reason(s) the facilities were not closed or transferred to Andiamo.
- JFB2-11 How many customers that had service contracts with Dancris were transferred to Andiamo after Andiamo purchased Dancris? Please explain how Andiamo and Dancris determined to either honor or terminate service contracts with Dancris' customers.
- JFB2-12 What tariff rates were used to charge Dancris' customers for services performed by Andiamo after Andiamo purchased Dancris? Please explain how Andiamo and Dancris determined the tariff rates to charge Dancris' customers pay for resold interexchange services and AOS telecommunication services provided by Andiamo.
- JFB2-13 Please explain the differences in rates charged by Dancris to provide resold interexchange services in Arizona and the rates charged by Andiamo to provide resold interexchange services in Arizona.
- JFB2-14 Please explain the differences in rates charged by Dancris to provide AOS telecommunications services in Arizona and the rates charged by Andiamo to provide AOS telecommunications services in Arizona.
- JFB2-15 Has Dancris provided AOS reports as required in R14-2-1011 (A), (B), and (C)? If not, please explain the reason(s) these annual reports were not furnished to the Commission?

**COMMISSIONERS**

**MIKE GLEASON**  
Chairman  
**JEFF HATCH-MILLER**  
**WILLIAM A. MUNDELL**  
**KRISTIN K. MAYES**  
**GARY PIERCE**



**BRIAN C. McNEIL**  
Executive Director

**ARIZONA CORPORATION COMMISSION**

January 25, 2008

Jeffery S. Kaufman  
5725 North Scottsdale Road, Suite 190  
Scottsdale, Arizona 85250-5920

RE: Staff's Letter of Insufficiency and Staff's Second Set of Data Requests to Dancris Telecom, L.L.C.  
Docket No. T-03296A-07-0335

Dear Mr. Kaufman:

On May 30, 2007, Dancris Telecom, L.L.C. ("Dancris") filed an application to cancel their Certificate of Convenience and Necessity ("CC&N") to provide telecommunications services in Arizona. The Application submitted is not sufficient. This data request lists the information Staff needs to complete its analysis of your Application.

For purposes of this data request set, the words "Dancris", "Applicant", "the Company", "you", and "your" refer to Dancris Telecom, L.L.C., any representative, including every person and/or entity acting with, under the control of, or on behalf of Dancris Telecom, L.L.C. **For each answer, please identify by name, title, e-mail address, telephone number and address each person providing information that forms the basis for the response provided.**

These data requests are continuing, and your answers or any documents supplied in response to these data requests should be supplemented with any additional information or documents that come to your attention after you have provided your initial responses.

Please provide Docket Control with the information being requested within **10 days** of the date of this letter. Mail an Original plus 13 copies to Docket Control, Arizona Corporation Commission, 1200 W. Washington Street, Phoenix, AZ 85007-2927. If no response is received, Staff will recommend that the Application be terminated. If the Application is terminated, the Applicant cannot discontinue the telecommunications services that it is authorized to provide in Arizona, until such time as a new application is filed with and approved by the Commission.

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ARIZONA CORPORATION COMMISSION  
DOCKET CONTROL

January 25, 2008

Docket No. T-03296A-07-0335

Page 2

Remember that information submitted concerning a CC&N will be made a part of the public record (including financial statements). Any information designated as confidential will not be accepted by Docket Control. If you have any questions, please contact me at (602) 542-0856. Thank you for your prompt response to this request.

Respectfully,



John F. Bostwick

Administrative Services Officer II

Utilities Division

Enclosure(s)

CC: Docket Control (Original and Thirteen Copies)