

BEFORE THE ARIZONA CORPORATION C

1 2 **COMMISSIONERS** 3 MIKE GLEASON, Chairman WILLIAM A. MUNDELL 4 JEFF HATCH-MILLER KRISTIN K. MAYES 5 **GARY PIERCE** 6 In the matter of 7 JOHN EDWARD TENCZA and CHRISTINE M. TENCZA, husband and 8 wife 2741 West Piazza Drive 9 Meridian, Idaho 83642 10 AMERICAN ELDER GROUP, L.L.C., an Arizona limited liability company 11 7779 East Nestling Way Scottsdale, Arizona 85255 12 AMERICAN ELDER GROUP, INC., a 13 Nevada corporation fka American Investment Management Group, Inc., a 14 Nevada corporation 2050 Russett Way 15 Carson City, Nevada 89703 16 PHILLIP ROBERT OHST and MARY ELIZABETH OHST, husband and wife 17 1837 West Claremont Street Phoenix, Arizona 85015 18 GREGORY GRANT GROH and GAIL A. 19 GROH, husband and wife, 5237 East Michelle Drive 20 Scottsdale, Arizona 85254 21

Arizona Corporation Commission DOCKETED

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DOCKET NO. S-20483A-06-0661

DECISION NO.

69641

ORDER TO CEASE AND DESIST, ORDER OF DISGORGEMENT, ORDER FOR ADMINISTRATIVE PENALTIES AND **CONSENT TO SAME BY: PHILLIP** ROBERT OHST AND MARY ELIZABETH **OHST**

ROBERT ELIZABETH OHST Respondents **PHILLIP OHST** and MARY ("RESPONDENTS") elect to permanently waive any right to a hearing and appeal under Articles 11 and 12 of the Securities Act of Arizona, A.R.S. § 44-1801 et seq. ("Securities Act") with respect to this Order To Cease and Desist, Order of Disgorgement, Order for Administrative Penalties and Consent to Same ("Order"). RESPONDENTS admit the jurisdiction of the Arizona Corporation Commission ("Commission"); neither admit nor deny the Findings of Fact and

Respondents.

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Conclusions of Law contained in this Order; and consent to the entry of this Order by the Commission.

I. FINDINGS OF FACT

1. PHILLIP ROBERT OHST ("OHST"), whose last known address is 1837 West Claremont.

- 1. PHILLIP ROBERT OHST ("OHST"), whose last known address is 1837 West Claremont Street, Phoenix, Arizona 85015, at all times material hereto was a resident of Arizona and was licensed to sell insurance in the State of Arizona, but was not registered as a securities salesperson.
- 2. At all times material hereto, OHST was married to RESPONDENT MARY ELIZABETH OHST, whose last known address is 1837 West Claremont Street, Phoenix, Arizona 85015. All action taken by OHST was in furtherance of and for the benefit of the marital community.
- 3. The Universal lease was designed, promoted and operated by Yucatan Resorts, Inc. ("Yucatan"), along with Yucatan Resorts, S.A. ("Yucatan-S.A.") and involved investments in hotel units in Cancun, Mexico and other Central American locales from approximately March 2000 to December 2002.
- 4. Resort Holdings International, Inc. ("RHI") and Resort Holding International, S.A. ("RHI-S.A.") began replacing Yucatan as the primary promoter and operator of the Universal lease timeshare program within the State of Arizona in or around May 2002.
- 5. From approximately March 2000 to May 2003 Yucatan and RHI sold the Universal lease to Arizona investors through agents such as insurance sales people.
- 6. AEG, L.L.C. is an Arizona limited liability company formed in 2000 with at least one office in Arizona through which it has transacted business within and from Arizona.
- 7. AEG, INC., formerly known as American Investment Management Group, Inc., is a Nevada corporation with at least one office in Arizona through which it has transacted business within and from Arizona. "AEG" hereafter refers to AEG, L.L.C. and AEG, INC. collectively. AEG, through sales agents such as OHST, sold the Universal lease to Arizona investors.

1	8. From approximately 2002 to 2003, OHST through AEG, offered and sold unregistered
2	securities in the form of investment contracts to approximately thirty Arizona investors. The
3	principal amount of the investment contracts purchased, in the form of Universal leases, exceeded
4	\$2,000,000.
5	9. Yucatan, RHI and AEG paid OHST a total of \$89,428.57 in commissions for sales made to
6	Arizona investors.
7	II. CONCLUSIONS OF LAW
8	1. The Commission has jurisdiction over this matter pursuant to Article XV of the
9	Arizona Constitution and the Securities Act.
10	2. OHST offered or sold securities within or from Arizona, within the meaning of
11	A.R.S. §§ 44-1801(15), 44-1801(21), and 44-1801(26).
12	3. OHST violated A.R.S. § 44-1841 by offering or selling securities that were neither
13	registered nor exempt from registration.
14	4. OHST violated A.R.S. § 44-1842 by offering or selling securities while neither
15	registered as a dealer or salesman nor exempt from registration.
16	5. OHST's conduct is grounds for a cease and desist order pursuant to A.R.S. § 44-
17	2032.
18	6. OHST's conduct is grounds for an order of restitution pursuant to A.R.S. § 44-2032.
19	7. OHST's conduct is grounds for administrative penalties under A.R.S. § 44-2036.
20	III. ORDER
21	THEREFORE, on the basis of the Findings of Fact, Conclusions of Law, and
22	RESPONDENTS' Consent to the Entry of Order, attached and incorporated by reference, the
23	Commission finds that the following relief is appropriate, in the public interest, and necessary for
24	the protection of investors:
25	IT IS ORDERED, pursuant to A.R.S. § 44-2032, that RESPONDENTS, and any of
26	RESPONDENTS' agents, employees, successors and assigns, permanently cease and desist from
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violating the Securities Act. RESPONDENTS shall not sell any securities in or from Arizona without being registered in Arizona as dealers or salesmen, or exempt from such registration. RESPONDENTS shall not sell securities in or from Arizona unless the securities are registered in Arizona or exempt from registration.

IT IS FURTHER ORDERED that RESPONDENTS comply with the attached Consent to Entry of Order.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2032, that RESPONDENTS shall, jointly and severally, disgorge all sales commissions earned in connection with the sale of the Universal lease in this matter as reflected in the records of the Commission, such disgorgement shall be in the amount of \$89,428.57 ("Disgorgement").

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2036, that RESPONDENTS shall, jointly and severally pay an administrative penalty in the amount of \$10,000.

The payment obligations for these administrative penalties shall be subordinate to any Disgorgement obligations ordered herein and shall become immediately due and payable only after Disgorgement payments have been paid in full or upon RESPONDENTS' default with respect of Disgorgement obligations.

Any amount outstanding shall accrue interest at the rate of 10% per annum from the date of this Order until paid in full.

Payments shall be made by cashier's check or money order payable to the "State of Arizona" to be placed in an interest bearing account maintained and controlled by the Commission. Upon receipt, the Commission shall disburse the Disgorgement funds on a pro rata basis to all known investors shown on the records of the Commission who acquired their Universal lease through AEG as a result of OHST's sales activities. Any Disgorgement funds that the Commission determines it is unable to or cannot feasibly disburse shall be transferred to the General Fund of the State of Arizona.

1	Any Disgorgement funds that the Commission cannot disburse because an investor refuses
2	to accept such payment shall be disbursed on a pro-rata basis to the remaining investors shown on
3	the records of the Commission.
4	For purposes of this Order, a bankruptcy filing by any of the RESPONDENTS shall be an
5	act of default. If any Respondent does not comply with this Order, any outstanding balance may
6	be deemed in default and shall be immediately due and payable.
7	IT IS FURTHER ORDERED that this Order shall become effective immediately.
8	BY ORDER OF THE ARIZONA CORPORATION COMMISSION
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10	CHAIRMAN COMMISSIONER
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12	COMMISSIONER COMMISSIONER COMMISSIONER
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14	IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive Director of the Arizona Corporation
15	Commission, have hereunto set my hand and caused the official seal of the Commission to be affixed at the
16	Capitol, in the City of Phoenix, this day of 2007.
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18	BRIAN C MCNEIL
19	Executive Director
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21	DISSENT
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23	DISSENT
24	This document is available in alternative formats by contacting Linda Hogan, Executive Assistant
25 to the E	to the Executive Director, voice phone number 602-542-3931, E-mail <u>lhogan@azcc.gov.</u>
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CONSENT TO ENTRY OF ORDER

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- 1. Respondents PHILLIP ROBERT OHST AND MARY ELIZABETH OHST ("RESPONDENTS") admit the jurisdiction of the Commission over the subject matter of this proceeding. RESPONDENTS acknowledges that they have been fully advised of their right to a hearing to present evidence and call witnesses and RESPONDENTS knowingly and voluntarily waive any and all rights to a hearing before the Commission and all other rights otherwise available under Article 11 of the Securities Act and Title 14 of the Arizona Administrative Code. RESPONDENTS acknowledge that this Order To Cease and Desist, Order of Disgorgement, Order for Administrative Penalties and Consent to Same ("Order") constitutes a valid final order of the Commission.
- 2. RESPONDENTS knowingly and voluntarily waive any right under Article 12 of the Securities Act to judicial review by any court by way of suit, appeal, or extraordinary relief resulting from the entry of this Order.
- 3. RESPONDENTS acknowledge and agree that this Order is entered into freely and voluntarily and that no promise was made or coercion used to induce such entry.
- 4. RESPONDENTS acknowledge that they have been represented by an attorney in this matter, that they have reviewed this Order with their attorney, Sherman D. Fogel, and understand all terms it contains.
- 5. RESPONDENTS neither admit nor deny the Findings of Fact and Conclusions of Law contained in this Order.
- 6. RESPONDENTS declare that OHST was recruited to sell the Universal lease by Gregory Groh, an attorney licensed within the State of Arizona, with whom he had worked previously and by John E. Tencza, owner of AEG.
- 7. By consenting to the entry of this Order, RESPONDENTS agree not to take any action or to make, or permit to be made, any public statement denying, directly or indirectly, any Finding of Fact or Conclusion of Law in this Order or creating the impression that this Order

is without factual basis. Notwithstanding the foregoing, this Order is not intended to collaterally estop, factually bind or preclude the RESPONDENTS from defending themselves in any administrative, civil or criminal proceedings to which the Commission is not a party, including, to the extent allowed by law, being permitted to fully explain the facts and potential mitigating circumstances surrounding RESPONDENTS involvement in the sale of the Universal lease.

RESPONDENTS will undertake steps necessary to assure that all of their agents and employees understand and comply with this agreement.

- 8. While this Order settles this administrative matter between RESPONDENTS and the Commission and all claims of the Commission against RESPONDENTS arising out of RESPONDENTS' sales of the Universal lease within or from the State of Arizona, RESPONDENTS understand that this Order does not preclude the Commission from instituting other administrative or civil proceedings based on violations that are not addressed by this Order.
- 9. RESPONDENTS understand that this Order does not preclude the Commission from referring this matter to any governmental agency for administrative, civil, or criminal proceedings that may be related to the matters addressed by this Order.
- 10. RESPONDENTS understand that this Order does not preclude any other agency or officer of the State of Arizona or its subdivisions from instituting administrative, civil, or criminal proceedings that may be related to matters addressed by this Order.
- 11. RESPONDENTS agree that they will not apply to the state of Arizona for registration under the Securities Act of Arizona or under the Arizona Investment Management Act for at least one year from the entry date of this Order *and* until such time as each of them as complied with all terms and conditions of this Order, including the payment in full of all Disgorgement amounts and administrative penalties promulgated under this Order.
- 12. RESPONDENTS agree that they will not exercise any control over any entity that offers or sells securities or provides investment advisory services within or from Arizona until

Decision No.

such time as all Disgorgement amounts and administrative penalties under this Order are paid in full.

- 13. RESPONDENTS will continue to cooperate with the Securities Division including, but not limited to, providing complete and accurate testimony at any hearing in this matter and cooperating with the state of Arizona in any related investigation or any other matters arising from the activities described in this Order.
- 14. RESPONDENTS acknowledge that any Disgorgement or administrative penalty obligations imposed by this Order are obligations of the RESPONDENTS as well as the marital community.
- 15. RESPONDENTS consent to the entry of this Order and agree to be fully bound by its terms and conditions.
- 16. RESPONDENTS acknowledge and understand that if they fail to comply with the provisions of the Order and this Consent, the Commission may bring further legal proceedings against them for enforcement of the Order, including application to the superior court for an order of contempt.
- 17. RESPONDENTS agree that until Disgorgement and administrative penalties are paid in full, each of them shall notify the Director of the Securities Division within 30 days of any change in home address or any change in any of their ability to pay amounts due under this Order.
- 18. RESPONDENTS understand that default shall render them liable to the Commission for its costs of collection and interest at the maximum legal rate.
- 19. RESPONDENTS agree and understand that if they fail to make any payment as required in the Order, any outstanding balance shall be in default and shall be immediately due and payable without notice or demand. RESPONDENTS agree and understand that acceptance of any partial or late payment by the Commission is not a waiver of default by the Commission.

1	20. In connection with this Order and RESPONDENTS' Consent to Entry of Order,
2	RESPONDENTS have provided to the Commission RESPONDENTS' sworn Statement of
3	Personal Financial Condition and RESPONDENTS' tax returns for 2003-05.
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6	Agreed: Thelip (Overt)
7	Phillip Robert Ohst, a married man
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9	Agreed: Mary Elizabeth Ohst, a-married woman
10	Wai y Elizapeth Olist, a-married woman
11	STATE OF ARIZONA)
12	County of Maria 20%
13	1. 1/h. AMI
14	SUBSCRIBED AND SWORN TO BEFORE me this //a day of // day of // , 2007.
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16	NOTARY PUBLIC
17	My Commission Expires:
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19	OFFICIAL SEAL PARIELA J. HART NOTATY PUBLIC - ACTIONS
20	Mericape County Comm. Expires Apr. 63, 2006
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