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BEFORE THE ARIZONA CORPORATION COMMISSION

2 JEFF HATCH-MILLER
CHAIRMAN 2007 FEB -2 A 11: 05
3 WILLIAM A. MUNDELL
COMMISSIONER AZ CORP COMMISSION
4 MIKE GLEASON DOCUMENT CONTROL
COMMISSIONER
5 KRISTIN K. MAYES
COMMISSIONER
6 GARY PIERCE
COMMISSIONER

7
8 IN THE MATTER OF THE APPLICATION OF
9 GOLD CANYON SEWER COMPANY, AN
10 ARIZONA CORPORATION, FOR A
11 DETERMINATION OF THE FAIR VALUE OF
ITS UTILITY PLANT AND PROPERTY AND
FOR INCREASES IN ITS RATES AND
CHARGES FOR UTILITY SERVICE BASED
THEREON.

Docket No. SW-02519A-06-0015

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13 **REPLY BRIEF OF THE**
14 **RESIDENTIAL UTILITY CONSUMER OFFICE**

15 **INTRODUCTION**

16 The Residential Utility Consumer Office ("RUCO") replies to Gold Canyon Sewer
17 Company's ("Gold Canyon" or "Company") and the Arizona Corporation Commission Staff's
18 ("Staff") Post Hearing Briefs as follows. RUCO replies only to the issues raised by the
19 Company and Staff in their Brief. On any issues that the Company and/or Staff have not
20 addressed, RUCO stands by its position in its Closing Brief.

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23 Arizona Corporation Commission
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1 **DISALLOWANCE OF EXCESS CAPACITY**

2 The Company and Staff view the issue of excess capacity from an engineering
3 perspective, rather than a ratemaking perspective, and conclude that the entirety of the cost of
4 the Company's Plant Renovation Project should be included in ratebase as it is currently in
5 use. Company Brief at 12, Staff brief at 30. Both the Company and Staff relied on Staff's
6 engineering report to support their conclusion that the improvements are used and useful. Id.
7 RUCO recommends that a portion of the plant be disallowed at this time as it is excess
8 capacity.

9 The regulatory principle of used and useful, and the related concept of excess capacity,
10 are rate making concepts, not engineering concepts. The rate making standard is whether the
11 entirety of the plant was used and useful at the end of the test year. If a portion of the plant is
12 not used and useful that portion should not be included in rate base. The reason is obvious –
13 current ratepayers should not have to pay for plant that was built to serve future ratepayers.

14 Staff's engineering report ("Staff Report"), on which both the Company and Staff rely,
15 clearly indicates that not all of the plant is necessary, even though Staff refuses to characterize
16 that condition as "excess capacity." The Staff Report concluded that the Company will utilize
17 80% of its capacity by mid-2007, and its capacity can "be expanded to serve the projected
18 growth" by year ending 2010. S-1, Exhibit MSJ, page 4. There is no other evidence in the
19 record that conflicts with Staff's Report, and the Company even accepted its findings.
20 Transcript at 315-316. Thus, from a ratemaking point of view, the Company had excess
21 capacity during the test year and is projected to have excess capacity through 2010.

22 The Company, and to a lesser degree Staff, attempts to analyze excess capacity by
23 making it exclusively an engineering concept. The Company attempts to trivialize RUCO's

1 position because of RUCO's alleged lack of expertise in understanding the engineering
2 analysis that underlies the plant improvements and capacity determinations. Company Brief at
3 11. The Company argues the "80 percent rule"¹ and peak flow characteristics of the plant
4 support the Company and Staff's engineering conclusion that there is not excess capacity. Id.
5 RUCO addresses the engineering arguments in its Closing Brief. RUCO Brief at 3-5.
6 However, excess capacity is also a ratemaking issue, not just an engineering issue. By the
7 Company's own records at the end of 2005, the influent flow rate at the Company's
8 Reclamation facility was 708,000 GPD, so that 62.74 percent of its maximum capacity was not
9 necessary to meet test year demand. R-9 at 10, R-2. The Company and Staff's "engineering"
10 interpretations do not contradict Staff's projections that the plant will utilize only 80% of its
11 capacity by mid-2007, and its full capacity by year ending 2010. For ratemaking purposes, the
12 Company had during the test year, and will continue to have, excess capacity. The
13 Commission should reject the Company and Staff's argument that there is no excess capacity.

14 The Company believes that RUCO's recommendation would penalize it for its proactive
15 and prudent investment strategies. Company Brief at 12. The Company's argument sidesteps
16 the issue. RUCO does not suggest that the Company acted imprudently, nor does RUCO
17 claim that the Company should be forever denied recovery of its prudently incurred costs. The
18 Company's argument is a red herring. The issue of prudence is irrelevant to the question of
19 whether the improvements are fully used and useful as of the end of the test year. The
20 Company's proactive investment strategy is also irrelevant to the question of whether the

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¹ Under the 80 percent rule, according to the company, a sewer utility is expected to submit plans for
24 approval of new capacity when demand meets 80% of the capacity.

1 improvements were fully used and useful at the end of the test year. The Commission should
2 reject these arguments.

3 Moreover, RUCO is not suggesting that the Company be denied recovery of its
4 prudently incurred costs. As mentioned in RUCO's Closing Brief, RUCO is recommending the
5 Commission grant the Company an Accounting Order that will allow the Company the
6 opportunity to recover all of its costs when its excess capacity becomes used and useful.
7 RUCO Brief at 9. Further, because the deferred costs will be eligible to earn a return when the
8 excess capacity becomes used and useful, the Company will have the opportunity to earn a
9 return on the full cost of the plant at that time. RUCO's excess capacity recommendation is
10 fair, reasonable and should be adopted by the Commission.

11 12 **RATE CASE EXPENSE**

13 The Company maintains that it should recover \$160,000 in rate case expense. The
14 Company is obviously inflamed with RUCO's position on this issue, and goes to great lengths
15 to expose what it believes is RUCO's lack of evidence, credible or otherwise, in support of its
16 position. See Company Brief at 18-21. Rhetoric aside, RUCO has provided sufficient and
17 credible evidence to support its position.

18 The Commission typically looks at a variety of factors when considering rate case
19 expense. Those factors include the complexity of the proceeding, the number of systems
20 involved and a comparison of other cases. See for example Decision No. 67093 (*Arizona-*
21 *American's Sun City et al. rate case*), and Decision No. 66849 (*Arizona Water Company*).
22 RUCO took all of these factors into consideration when determining what would be a
23 reasonable amount of rate case expense. R-9 at 22, RUCO Brief at 9.

1 In terms of complexity, the subject case is not complex. There are no contentious
2 issues requiring an abnormal level of discovery, investigation, documentation, post-hearing
3 expenses, or litigation and/or settlement expenses. There is only one system involved. RUCO
4 recognizes that the Company, as well as all the parties, had to address issues raised by
5 statements of the Company's previous representative, Trevor Hill. These issues were initially
6 raised by Commissioner Mayes in her letter of August 9, 2006. Nonetheless, this was an
7 otherwise straightforward, simple case.

8 RUCO attempted unsuccessfully to substantiate the costs the Company was requesting
9 in rate case expense. The Company failed to provide RUCO with adequate substantiation of
10 its rate case expense. See RUCO's Brief at 7-8. The Company suggests RUCO was
11 obligated to take additional steps in order to get the necessary information from the Company.
12 Company Brief at 21. The Company has lost sight of the fact that the burden is on the
13 Company, not RUCO, to substantiate the Company's rate case expense. See *In the Matter of*
14 *the Application of Southwest Gas Corporation for Establishment of Just and Reasonable*
15 *Rates, Decision No. 68487* at 21 (the burden is on the Company to provide documentation of
16 its expenses). The Company is requesting recovery of the expense and is required to
17 substantiate it. The Commission should reject the Company's recommendation because the
18 Company has failed to substantiate its rate case expense. See RUCO Brief at 6-8.

19 RUCO requested the information; the Company's responses included redacted and
20 questionable entries. R-10 – Exhibit C, R-4. Even the Company's own witness, when asked
21 at the hearing, could not explain what service was performed for certain redacted entries.
22 Transcript at 461-469. RUCO was not able to substantiate the Company's recommendation so
23

1 RUCO based its recommendation on the simplicity of this proceeding, the fact that there is only
2 one system involved and a comparison to other rate cases. See RUCO's Brief at 9. RUCO's
3 recommendation of \$70,000 for rate case expense is fair and reasonable.

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5 **PROPERTY TAX EXPENSE**

6 The Company argues that the ADOR methodology using historical inputs ("ADOR
7 methodology") has been repeatedly rejected by the Commission. Company Brief at 17. It is
8 true that the Commission has rejected the ADOR methodology. Nonetheless, RUCO has
9 repeatedly shown that the ADOR methodology is the most accurate estimate of the Company's
10 property tax. In this case, as in others where the actual tax figures for the test year are known,
11 the ADOR formula is consistently more accurate than the Company's methodology. Here,
12 using the Company's as well as Staff's methodology, property taxes for 2005 would have been
13 overstated by \$111,476, which would have allowed the Company to over earn for several
14 years until that level of tax was actually assessed. Using the ADOR methodology, property
15 taxes for 2005 would have been overstated by \$31,692.

16 The goal of the Commission in determining property tax expense is to estimate what
17 future property tax expense will be in the period when new rates become effective. The
18 method which provides the most accurate estimate is the method that the Commission should
19 approve. The ADOR methodology provides the most accurate estimate and should be
20 approved by the Commission.

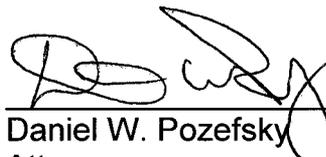
1 **COST OF CAPITAL**

2 The Company claims RUCO's cost of equity ("COE") recommendation lacks credibility.
3 Company Brief at 26. However, the Company provides no substantive analysis of why
4 RUCO's recommendation lacks credibility. Id at 26-27. The fact that RUCO's witness, William
5 Rigsby, testified that this is probably the lowest ROE he has ever recommended is not a
6 persuasive reason why Mr. Rigsby's recommendation lacks credibility. Mr. Rigsby performed
7 a quantitative analysis using the cost of capital models and practices historically relied on by
8 the Commission. Had Mr. Rigsby's analysis resulted in a high COE, the Company would
9 undoubtedly not be complaining. The fact that RUCO used a hypothetical capital structure is
10 also not a persuasive reason why RUCO's recommendation lacks credibility. As RUCO
11 explained in its Closing Brief, hypothetical capital structures are common in situations where a
12 utility's capital structure is unbalanced. RUCO Brief at 14. Applying a hypothetical capital
13 structure is an accepted regulatory practice to bring the Company's capital structure more in
14 line with the industry average and to also account for the Company's lower risk. Id. The
15 Commission should approve RUCO's recommended cost of capital.

16
17 **CONCLUSION**

18 The Commission should disallow for rate consideration at this time the excess capacity
19 associated with Company's plant improvements. The Commission should adopt RUCO's
20 proposed rate case expense of \$70,000 as well as RUCO's proposed methodology for
21 calculating property tax expense, as it is the best estimate of future property tax expense.
22 Finally, the Commission should adopt RUCO's recommended rate of return of 8.54 percent.

1 RESPECTFULLY SUBMITTED this 2nd day of February 2007

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3 
4 Daniel W. Pozefsky
Attorney

5 AN ORIGINAL AND THIRTEEN COPIES
6 of the foregoing filed this 2nd day
7 of February 2007 with:

8 Docket Control
9 Arizona Corporation Commission
10 1200 West Washington
11 Phoenix, Arizona 85007

12 COPIES of the foregoing hand delivered/
13 mailed this 2nd day of February 2007 to:

14 Lyn Farmer
15 Chief Administrative Law Judge
16 Hearing Division
17 Arizona Corporation Commission
18 1200 West Washington
19 Phoenix, Arizona 85007

20 Greg Sorenson
21 Gold Canyon Sewer Company
22 12725 W. Indian School Road
23 Suite D-101
24 Avondale, AZ 85323

25 Christopher Kempley, Chief Counsel
26 Legal Division
27 Arizona Corporation Commission
28 1200 West Washington
29 Phoenix, Arizona 85007

30 Andy Kurtz
31 Mountainbrook Village at Gold Canyon
32 Ranch Association
33 5674 S. Marble Drive
34 Gold Canyon, AZ 85218

35 Ernest Johnson, Director
36 Utilities Division
37 Arizona Corporation Commission
38 1200 West Washington
39 Phoenix, Arizona 85007

40 Mark A. Tucker, Attorney At Law
41 Mark A. Tucker, P.C.
42 2650 E. Southern Avenue
43 Mesa, AZ 85204

44 Jay L. Shapiro
45 Fennemore Craig, P.C.
46 3003 N. Central Avenue, Suite 2600
47 Phoenix, Arizona 85012

48 By 
49 Ernestine Gamble