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BEFORE THE ARIZONA CORPORATION COMMISSION RECEIVED

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AZ CORP COMMISSION
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IN THE MATTER OF THE APPLICATION OF ARIZONA PUBLIC SERVICE COMPANY FOR A HEARING TO DETERMINE THE FAIR VALUE OF THE UTILITY PROPERTY OF THE COMPANY FOR RATEMAKING PURPOSES, TO FIX A JUST AND REASONABLE RATE OF RETURN THEREON, TO APPROVE RATE SCHEDULES DESIGNED TO DEVELOP SUCH RETURN, AND TO AMEND DECISION NO. 67744.

DOCKET NO. E-01345A-05-0816

IN THE MATTER OF THE INQUIRY INTO THE FREQUENCY OF UNPLANNED OUTAGES DURING 2005 AT PALO VERDE NUCLEAR GENERATING STATION, THE CAUSES OF THE OUTAGES, THE PROCUREMENT OF REPLACEMENT POWER AND THE IMPACT OF THE OUTAGES ON ARIZONA PUBLIC SERVICE COMPANY'S CUSTOMERS.

DOCKET NO. E-01345A-05-0826

IN THE MATTER OF THE AUDIT OF THE FUEL AND PURCHASED POWER PRACTICES AND COSTS OF THE ARIZONA PUBLIC SERVICE COMPANY.

DOCKET NO. E-01345A-05-0827
STAFF'S NOTICE OF FILING

Staff hereby provides notice of filing its Surrebuttal Testimony in this Docket. An original and thirteen copies are submitted of the Prefiled Surrebuttal Testimony of Matthew J. Rowell, Barbara E. Keene, Erinn A. Andreasen, Jerry D. Anderson, James R. Dittmer, David C. Parcell and John Antonuk.

RESPECTFULLY SUBMITTED this 27th day of September, 2006.

Arizona Corporation Commission
DOCKETED

SEP 27 2006

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**BEFORE THE  
ARIZONA CORPORATION COMMISSION**

IN THE MATTER OF THE APPLICATION OF ARIZONA )  
PUBLIC SERVICE COMPANY FOR A HEARING TO )  
DETERMINE THE FAIR VALUE OF THE UTILITY )  
PROPERTY OF THE COMPANY FOR RATEMAKING ) DOCKET NO. E-01345A-05-0816  
PURPOSES, TO FIX A JUST AND REASONABLE )  
RATE OF RETURN THEREON, TO APPROVE RATE )  
SCHEDULES DESIGNED TO DEVELOP SUCH )  
RETURN, AND TO AMEND DECISION NO. 67744 )

**SURREBUTTAL TESTIMONY**

**OF JAMES R. DITTMER**

**ON BEHALF OF THE  
UTILITIES DIVISION STAFF**

**SEPTEMBER 27, 2006**

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**JAMES R. DITTMER**

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1 “Company”) rebuttal witnesses. Specifically, I will be providing surrebuttal  
2 testimony addressing the following topics and responding to the following APS  
3 rebuttal witnesses:  
4

Company Witness	Topic/Issue
Steven Wheeler	Overview of Company’s Rebuttal Case
Steven Wheeler	Criticism Of Staff’s “End Results” And APS’ Request for an Attrition Adjustment in the Event the Commission Adopts any of Staff’s or Other Intervenors’ Revenue Requirement Proposals
Steven Wheeler	Staff’s Recommendation Regarding Continuation Of The Interim PSA Adjustor
	Staff’s Revised Recommendations Resulting From Updated, Corrected And APS-Conceded Adjustments
Don Brandt	Accelerated Recovery Of Underfunded Pension Liability
Laura Rockenberger	Deferred Bark Beetle Remediation Costs
Chris Froggatt	Investment Tax Credits As A Ratebase Offset
Fred Balluff	Cash Working Capital – Lead Lag Study Development
Peter Ewen	Sundance Operations and Maintenance Expense

5  
6 I note that APS has addressed a few adjustments within its rebuttal testimony  
7 that I proposed within my direct testimony that I am not addressing with this  
8 surrebuttal testimony. The fact that I am not filing surrebuttal testimony on an  
9 issue should not be construed as acquiescence of the adjustment. Rather, in  
10 those cases, it is believed that those issues have been adequately addressed in  
11 direct testimony.  
12  
13  
14  
15

1                   **OVERVIEW OF COMPANY'S REBUTTAL CASE**

2           Q.     Please provide your overall understanding of the Company's rebuttal position  
3                   regarding the Staff's revenue requirement recommendations as presented within  
4                   Staff's direct testimony and exhibits filed on August 18, 2006.

5           A.     My understanding is that APS has conceded a number of adjustments included  
6                   within Staff's and the Residential Utility Consumer Office's testimony that,  
7                   when considered in isolation, would have the impact of *reducing* APS' rate  
8                   request as filed on January 31, 2006. However, the Company has upwardly  
9                   revised its adjustment for annualized fuel and purchased power expense in an  
10                  amount that is nearly identical to the sum of all other concessions that it has  
11                  made. Additionally, the Company has accepted Staff's recommendation to  
12                  increase the annual Environmental Improvement Charge in the amount of \$4.25  
13                  million. The end result, as reflected within Attachment SMW-1RB affixed to  
14                  Mr. Steven Wheeler's testimony, is that the Company is now requesting a  
15                  \$451.3 million increase (21.21%) in base plus adjustor rates as opposed to its  
16                  January 2006 requested increase of \$453.9 million (21.34%).

17  
18                   **CRITICISM OF STAFF'S "END RESULTS" AND APS'  
19                   REQUEST FOR AN ATTRITION ADJUSTMENT IN THE  
20                   EVENT THE COMMISSION ADOPTS ANY OF STAFF'S OR  
21                   OTHER INTERVENORS' REVENUE REQUIREMENT  
22                   PROPOSALS**

23  
24           Q.     Please summarize your understanding of APS witness Mr. Steven Wheeler's  
25                   testimony as it addresses Staff's overall rate recommendations.

1 A. Mr. Wheeler is highly critical of Staff's overall recommendations. He indicates  
2 that financial results stemming from Staff and RUCO's revenue requirement  
3 recommendations are "clearly disturbing" and that adoption of Staff's  
4 adjustments "would represent a step backward from the level of regulatory  
5 support heretofore provided by this Commission." Further, Mr. Wheeler  
6 characterizes Staff's failure to perform "any analysis....of the likely  
7 consequences of their overall revenue requirement recommendation" as  
8 "equally disturbing."

9  
10 Finally, Mr. Wheeler appears to advocate adoption of an "attrition adjustment"  
11 that would be equivalent on a dollar-for-dollar basis to the sum of all Staff,  
12 RUCO or other intervenor adjustments that this Commission might adopt that  
13 would otherwise reduce the Company's requested overall increase of  
14 approximately \$450 million. Or stated more specifically, Mr. Wheeler is  
15 advocating that for each dollar of "disallowance" of the Company's requested  
16 rate increase that this Commission might adopt that it concurrently authorize a  
17 dollar of an attrition allowance adjustment that would bring the increase being  
18 granted exactly back to the level that the Company is now requesting.

19  
20 The entire basis for Mr. Wheeler's request for an attrition adjustment that would  
21 offset dollar-for-dollar any "disallowance" adjustment this Commission might  
22 adopt is the Company's financial forecasts for years 2006, 2007 and 2008 that  
23 indicate that the Company *must* receive every dollar of its requested \$451.2

1 million increase in order to maintain financial ratios that will allow it to retain  
2 its investment grade credit rating.

3  
4 Q. Has the Staff reviewed the impact of its overall revenue requirement  
5 recommendation upon forecasted results?

6 A. No.

7  
8 Q. Why not?

9 A. APS' currently requested increase – up until the time of filing its rebuttal  
10 testimony – was based exclusively upon the adjusted historic test year ending  
11 September 30, 2005. In this base rate proceeding Staff has focused its review  
12 on the Company's proposed adjusted test year cost of service that, prior to the  
13 rebuttal stage of this proceeding, was the sole support for its requested increase.

14  
15 In the 1980s and early 1990s, as APS was undertaking its extensive construction  
16 program of the three Palo Verde units, APS occasionally sought new rate  
17 proposals based upon financial integrity concerns – concerns that were  
18 supported in part by financial forecasts. The data in our files from those very  
19 dated cases are limited. But from memory and a brief review of limited  
20 testimony from files still retained, I believe in those old cases that APS was  
21 requesting *within its initial direct filing of testimony and exhibits* new rate  
22 proposals that were driven, in part, by cash flow and interest coverage concerns.  
23 Some of the issues and rate proposals driven by cash flow/coverage concerns

1 were requests for full tax normalization of book/tax timing differences, requests  
2 to include construction work in progress in rate base, and the testing of the  
3 impact of phase-in plans being suggested. Additionally, in the last Palo Verde-  
4 driven rate case, the Staff was contemplating significant disallowances of the  
5 Palo Verde units based upon a prudence review as well as an excess capacity  
6 study. The Staff had concerns of what the impact of its disallowance might be  
7 upon the Company's overall financial conditions – and its ability to maintain  
8 access to capital markets at reasonable rates.

9  
10 Since the last Palo Verde rate case undertaken in the early 1990s, Utilitech has  
11 not been requested to review, and has not undertaken a review of, the impact of  
12 Staff's overall revenue requirement recommendations upon forecasted operating  
13 results in any rate case in which it has been involved on behalf of the ACC  
14 Staff.

15  
16 In Staff's view, this rate case has been driven primarily by significantly rising  
17 fuel and purchased power costs, and a previously-approved Power Supply  
18 Adjustor that imposed restrictions upon the timing and amounts of pass through  
19 of such costs. Accordingly, significant resources were devoted in this  
20 proceeding to assessing the reasonableness of fuel cost increases being incurred,  
21 and to revisiting the mechanics of the PSA to assess its effectiveness in passing  
22 through costs – balanced with needs to provide proper incentives to APS and to

1 obtain assurances that costs being passed through have been, and prospectively  
2 would be, reasonably incurred.

3  
4 In summary, Staff did not undertake an analysis of the impact of its  
5 recommendations on forecasted operating results because such analyses simply  
6 have not been undertaken for a number of years – since the completion of APS’  
7 significant production construction program in the early 1990s. Additionally,  
8 there were no unique rate proposals included within APS’ direct case that were  
9 specifically linked to forecasted financial ratios, similar to those that triggered  
10 forecast analyses in the 1980s and early 1990s. Further, an analysis of the  
11 Company’s forecast, even at a fairly high review level, is resource intensive.  
12 This case was primarily driven by increasing fuel and purchased power costs –  
13 and Staff has directed significant resources to addressing this significant cost of  
14 service component. Without a forewarning in the Company’s direct case that  
15 APS believed the revenue requirement to be granted should ultimately be driven  
16 by *financial forecasts* rather than *the adjusted historic test year cost of service*,  
17 and with competing resource requirements for other elements of the case (i.e.,  
18 fuel costs and PSA modifications), the thought of undertaking a resource-  
19 intensive review of the Company’s forecast was simply not considered.

20  
21 Q. Mr. Wheeler is highly critical of Staff’s failure to assess the impact of its  
22 recommendations upon the Company’s financial integrity. Do you have any  
23 response to such criticism?

1 A. Yes. First, it has been my experience that the type of analysis that Mr. Wheeler  
2 is suggesting has not been undertaken for any APS proceeding for  
3 approximately 15 years. Second, to the best of my knowledge, the type of  
4 analysis that Mr. Wheeler is suggesting be undertaken, and which Staff did  
5 undertake during the years when APS was under going the significant  
6 construction program related primarily to the Palo Verde Units, were all  
7 predicated by unique rate proposals included within APS' direct case that were  
8 being driven by financial integrity concerns. No such forewarning was included  
9 with APS' current rate filing. Third, in old cases where forecasted financial  
10 ratios were addressed, we undertook at least a high level review of the  
11 Company's forecast. Even with only a "high level" review, we sometimes  
12 made correcting or updating adjustments to the Company's forecast. The  
13 important point being that we did not in prior cases acquiesce to, nor would we  
14 recommend in the instant case, blind adherence to the Company's financial  
15 forecast. Specifically, in a base rate proceeding there should be at least some  
16 level of scrutiny of a Company forecast before discretionary rate decisions are  
17 based upon the forecast results.

18

19 Q. Do you understand that this Commission based its decision in the APS  
20 emergency proceeding held earlier this year, at least in part, based upon the  
21 Company's forecasted financial results?

22 A. That is my understanding. In the context of an emergency rate proceeding there  
23 typically is not adequate time or resources to analyze a Company's forecast in

1 any detail. However, importantly, the emergency or interim increase granted is  
2 subject to refund. Further, the emergency increase was requested after APS had  
3 filed this current base rate case, and accordingly, it was a certainty that a more  
4 thorough review would be undertaken in the very near future.

5  
6 Q. Given the APS-claimed dire consequences of Staff's recommendations stated  
7 within Company testimony, are you or Staff recommending that the  
8 Commission accept any of the forms of attrition adjustments that the Company  
9 is recommending in the event any of Staff's adjustments are adopted by this  
10 Commission?

11 A. No. At the outset, I would first state that I encourage the Commission to decide  
12 every issue presented based upon the evidence and merits of each individual  
13 issue. If the Commission adopts any Staff adjustments – as I certainly hope that  
14 it does for reasons stated within the various Staff witnesses' testimony – I would  
15 strongly recommend it not concurrently and blindly adopt an offsetting attrition  
16 adjustment as suggested within Mr. Wheeler's testimony. As noted, Staff has  
17 not reviewed APS' forecasts for years 2006, 2007 and 2008 in any meaningful  
18 detail because APS had not previously based its requested rate increase upon  
19 these forecasts. Staff has, obviously, reviewed the information presented by  
20 APS in its rate filing – its adjusted test year cost of service – in detail. That  
21 review has lead to a number of significant adjustments – many of which have  
22 been agreed to by APS. Unless a reasonably detailed review of the Company's  
23 forecast is undertaken, I would strongly urge rejection of attrition adjustments

1 based upon its results. Just as mistakes and oversights occurred in APS'  
2 preparation of its adjusted test year cost of service, it is entirely possible, and  
3 perhaps likely, that similar mistakes or oversights may have occurred in the  
4 preparation of the Company's financial forecast. Additionally, even in the  
5 absence of clear mistakes, forecasts can be prepared with results skewed toward  
6 pessimistic or optimistic results. Accordingly, before rate decisions are based  
7 upon their results, financial forecasts must be given some level of review.

8  
9 Second, I would note that APS has recommended a number of "alternative" rate  
10 proposals to be adopted in the event the Commission is inclined to adopt *any* of  
11 Staff's recommendations regarding accounting issues or rate of return. Mr.  
12 Wheeler loosely lumps these alternatives together in a discussion regarding  
13 "attrition." However, it should be clearly understood that some Company  
14 proposals would offset earnings attrition, while other proposals would do very  
15 little to alleviate earnings attrition, but would nonetheless, enhance cash flow to  
16 the Company that would, in turn, improve cash flow metrics that would assist in  
17 maintaining the Company's credit ratings.

18  
19 Q. Please further explain the distinction between pure "attrition adjustments"  
20 versus rate proposals that simply enhance cash flow.

21 A. Earnings attrition occurs when the increase in the cost of providing electric  
22 service begins to outpace the increase in margins derived from growth in sales.  
23 Relative to electric utilities nationwide, APS is experiencing – and predicts to

1 continue to experience – high growth in retail sales. The noted growth is  
2 creating a demand to add transmission and distribution plant, as well as to find  
3 new sources of generation capacity and energy to meet such load growth.  
4 Currently, and in all likelihood for at least the next several years under the 2004  
5 Settlement Agreement, APS will meet the need for generation capacity and  
6 energy through additional purchased power arrangements. With the PSA APS  
7 is permitted to pass through not only purchased power *energy* charges, but  
8 importantly, *demand* charges. The purchased capacity being paid for through  
9 demand charges included in purchased power transactions replaces the need to  
10 build generating capacity otherwise required to meet growth in customer  
11 electric requirements. Inclusion of demand charges in automatic fuel  
12 adjustment clauses – similar to the APS PSA – does not always occur.  
13 Specifically, demand charges are often excluded from automatic fuel adjustment  
14 clauses inasmuch it is recognized that growth in retail sales – and attendant  
15 margins above fuel costs – will be available to “pay for” incremental demand  
16 costs being incurred. I am not suggesting or recommending that demand  
17 charges be prospectively excluded from APS’ PSA. However, I would note and  
18 emphasize that the APS PSA is more beneficial to shareholders than some  
19 automatic fuel adjustment clauses, and the inclusion of demand charges in the  
20 PSA should be considered a huge “plus” to APS in its challenges regarding  
21 attrition.

22

1           Because attrition for the production function cost of service is significantly  
2           alleviated with the PSA that includes recovery of demand charges, growth in  
3           retail margins *above fuel and purchased power costs that include demand*  
4           *charges* is available to a much larger extent to meet the cost-of-service increases  
5           attributable to return/depreciation requirements accompanying growth in  
6           distribution plant constructed to meet new load as well to simply recover  
7           increases in expense caused by ongoing inflation over time.

8  
9           Returning to the various alternative rate proposals suggested by APS for the  
10          first time in rebuttal testimony, some recommendations would tend to offset  
11          earnings attrition. Specifically, of the “Additional Adjustments” reflected on  
12          Attachment SMW-2RB affixed to Mr. Wheeler’s rebuttal testimony, the  
13          proposals labeled “Plant in Service,” “Attrition Adjustment” and “.5% increase  
14          in ROR on Staff FVRB” are truly adjustments designed to address earnings  
15          attrition. Conversely, the proposals labeled “Depreciation” and “CWIP” would  
16          enhance cash flow and improve certain financial ratios relied upon by rating  
17          agencies, but would do relatively little to offset earnings attrition.

18  
19          Q.     Please further expand up the distinction you are drawing regarding the various  
20          subsets of alternative APS rate proposals, addressing first the APS  
21          recommendations that you believe address earnings attrition.

22          A.     APS’ first pure earnings attrition adjustment entitled “Plant in Service” is made  
23          to reflect additional post-test year plant additions predicted through the end of

1 2006 without equitably and consistently updating and reflecting growth in retail  
2 number of customers and attendant growth in revenues and margins above fuel  
3 cost. This asymmetrical proposal is purportedly recommended under the theory  
4 that growth in margins is not keeping pace with growth in plant in service and  
5 attendant return requirements.

6  
7 I have not been able to observe within workpapers provided with the  
8 Company's rebuttal testimony exactly how the second alternative adjustment  
9 entitled simply "Attrition Adjustment" has been calculated. From the brief  
10 description provided in Mr. Brandt's rebuttal testimony, it would appear the  
11 Company has calculated this amount by simply determining an appropriate  
12 increase based upon 2007 and 2008 forecasted operating results. In other  
13 words, it would appear that the Company's position in proposing this alternative  
14 would be to completely ignore the massive efforts that the Company undertook  
15 in preparing an historic test year cost of service and also ignore all the other  
16 parties' discovery and analyses addressing the historic test year cost of service.  
17 Instead, with this adjustment, APS proposes within "the eleventh hour" of this  
18 proceeding to simply set rates upon a forecasted test year for which no  
19 meaningful discovery has been submitted and which – to my knowledge - no  
20 party has analyzed.

21  
22 I also have not observed the actual calculations underlying the alternative  
23 entitled ".5% increase in ROR on Staff FVRB." However, it appears to simply

1 be some form of a rate of return allowance derived from employment of Staff's  
2 Fair Value Rate Base. Apparently this proposal represents abandonment, or at  
3 least partial abandonment, of historic test year rate making principles as has  
4 been employed in Arizona for at least the past 20 years with which I am  
5 personally familiar.

6  
7 Each of the adjustments described provide the Company with additional  
8 revenues, without any change in accounting that would modify the recovery of  
9 fixed assets (i.e., depreciation or amortization expense) or reduce the amount of  
10 expenditures that would otherwise be capitalized (i.e., CWIP in rate base  
11 reducing the amount of AFUDC otherwise capitalized). Because there would  
12 be no accompanying change in accounting with these pure attrition proposals,  
13 adoption of any of these recommendations would most assuredly reduce  
14 earnings attritions above that which would be achieved by establishing rates  
15 through strict employment of an historic test year cost of service.

16  
17 Q. Please expand upon the other alternatives that you indicated would improve  
18 cash flow, but which would do little to address earnings attrition.

19 A. As already alluded to, each of the remaining two alternatives suggested result in  
20 accompanying changes in accounting. The impacts of the changes in  
21 accounting are to accelerate the recovery period for fixed plant assets from that  
22 currently being followed even though the total amount to be ultimately  
23 recovered over time would not change.

1 Currently APS capitalizes an Allowance for Funds Used During Construction  
2 (“AFUDC”) whenever a plant addition has a construction period exceeding one  
3 month. AFUDC consists of interest and equity return associated with funding a  
4 project during construction. Capitalization of AFUDC ceases upon commercial  
5 operation of the project under the theory that once the project goes into service  
6 it will be useful in the provision of service, and thus contribute toward  
7 facilitating sales/margins that will provide for a “cash” return on the  
8 construction investment. With its “CWIP” alternative, APS is proposing to  
9 include an ongoing level of CWIP in rate base and concurrently cease the  
10 practice of capitalizing AFUDC during the construction phase. Under this  
11 proposal rates would be raised immediately, but with the cessation of  
12 capitalization of AFUDC, the ultimate in-service value of the plant will be  
13 lowered from that which would have occurred with continued capitalization of  
14 AFUDC. The increase in current retail rates would exactly offset the reduction  
15 in AFUDC income otherwise recorded – thus resulting in no increase in  
16 earnings.

17  
18 Under the Company’s “Depreciation” alternative the Company would increase  
19 recorded depreciation expense. The increase would not be based upon detailed  
20 and systematic depreciation rate studies. Further, per the Company’s proposal,  
21 the increase in depreciation would not necessarily be FERC-plant-account  
22 specific. Rather, the Company would simply begin to record additional  
23 depreciation expense and record the attendant credit to a newly created

1 depreciation reserve sub-account. It is not clear when or how the accelerated  
2 depreciation would eventually be considered in future rate proceedings, but  
3 presumably at some point ratepayers would be “credited” for what can  
4 essentially be considered a prepayment of depreciation expense. Because there  
5 would be an increase in the recording of depreciation expense that would be  
6 equivalent to the increase in revenues being collected, the Company would not  
7 experience any reduction in earnings attrition. However, depreciation is a “non-  
8 cash” expense. Accordingly, the recovery of depreciation expense on an  
9 accelerated basis would improve the Company’s cash flow metrics.

10  
11 Q. You have stated that Staff is not recommending the adoption of *any* of APS’  
12 alternative rate proposals. If the Commission were inclined to adopt any of  
13 APS’ proposals over Staff’s objections, do you have any recommendations as to  
14 which should be adopted?

15 A. First, I would reemphasize that it is Staff’s recommendations that none of the  
16 APS alternative rate proposals should be adopted at this point in time. That  
17 having been stated, and at the risk of giving the impression that Staff is the least  
18 bit uncertain on this position, I would suggest that if the Commission were  
19 nonetheless inclined to adopt any of APS’ proposals over Staff’s objections, it  
20 should either adopt the proposal to include CWIP in rate base or to reflect  
21 accelerated depreciation. As already discussed, each of these two proposals  
22 affect the recovery period for fixed assets. Each of these two proposals result in  
23 accompanying accounting changes that would yield benefits – or reductions in

1 rates – for future ratepayers. The other true “attrition” adjustments have no  
2 accompanying accounting changes, and thus, the revenues collected under these  
3 proposals would flow to APS’ “bottom line” resulting in increased earnings for  
4 shareholders but no direct beneficial impact to future ratepayers. Accordingly, I  
5 would recommend that if the Commission were inclined to give APS more  
6 “cash,” that it do so in the form of adopting the Company’s accelerated  
7 depreciation expense or CWIP-in-rate-base proposals that would at least lead to  
8 future benefits to ratepayers.

9  
10 Q. Are you recommending rejection of an attrition allowance beyond this case?

11 A. While I am admittedly skeptical of the need for an attrition allowance at this  
12 time, my recommendation is not intended to go beyond this case. If, however,  
13 APS desires the Staff or the Commission to consider an attrition allowance, or  
14 any other unique rate proposal that is driven by forward-looking financial  
15 metrics, I would recommend that APS be required to make such request *within*  
16 *its initial direct filing* so that Staff and other parties are forewarned and can  
17 correspondingly allocate resources appropriately. I do not believe the Company  
18 should be permitted to make such a significant request for a radically different  
19 rate proposal *for the first time* in the rebuttal phase of the case. Staff and other  
20 parties have less than two weeks to respond in surrebuttal to comments and  
21 arguments made by APS in rebuttal. There is no time to undertake discovery or  
22 meaningful analysis of new proposals within such timeframe. In my opinion, it  
23 would be unfair and inappropriate to consider such radical new proposals in the

1 rebuttal/surrebuttal phase of a case. To borrow a characterization from Mr.  
2 Wheeler, I find such a proposal in the rebuttal phase of a case to be  
3 “disturbing.”  
4

5 Q. In your earlier answer you claimed that you were “admittedly skeptical” of the  
6 need for an attrition allowance at this point in time. Can you elaborate on that  
7 comment?

8 A. Yes. In the jurisdictions in which I frequently participate, I personally have not  
9 observed a utility company requesting, much less a commission granting, an  
10 attrition allowance for many years. Requests for attrition allowances were  
11 sometimes requested, and occasionally granted, in the late-1970s-through-early-  
12 1990s timeframe. In particular, in the early 1980s utilities were facing high  
13 single-digit if not double-digit inflation and borrowing costs. These conditions  
14 were being faced at the same time that many electric utilities were in the midst  
15 of significant generation construction programs and experiencing slower-than-  
16 originally-forecasted growth in sales. Today, interest rates and inflation rates are  
17 but a fraction of that being experienced in the early 1980s when attrition  
18 allowances were sometimes requested. Further, while APS is forecasting a need  
19 for significant construction expenditures for transmission and distribution  
20 facilities, it does not currently have plans to construct a new generating facility.  
21 Further, pursuant to the stipulation from the 2003 rate case, APS is prohibited  
22 from constructing new “self build” generating facilities with an in-service date

1 prior to 2015 unless it seeks and is granted permission by this Commission. (Per  
2 Proposed Settlement in Docket No. E-01345A-03-0437, paragraph IX-74)

3  
4 I also note that this “base rate” increase is driven exclusively by increasing fuel  
5 and purchased power costs. In fact, after revisions discussed in later sections of  
6 this testimony, Staff is recommending an *overall* base rate increase of \$191.4  
7 million. Underlying Staff’s overall base rate increase is its recommendation to  
8 increase fuel and purchased power costs by \$193.5 million. Thus, absent the  
9 increase in PSA-includable fuel and purchased power costs – no increase in  
10 base rates is required at this point in time. Or in other words, other than for  
11 PSA-includable costs, APS’ cost of service has been, and continues to be,  
12 adequately recovered with existing non-fuel base rates.

13  
14 I also emphasize that Staff is recommending significant changes to the  
15 currently-approved PSA. If Staff’s PSA recommendations are adopted, the  
16 likelihood of cash flow constraints from temporary under recovery (delay in  
17 recovery) of fuel costs should be significantly mitigated. Further, disallowances  
18 stemming from the current PSA 90% limitation on the pass through of power  
19 supply costs would also be eliminated under Staff’s proposal. Thus, if Staff’s  
20 PSA modifications are adopted, there should be little, if any, earnings attritions  
21 stemming from under recovery of prudently incurred fuel/purchased power  
22 costs. Further, cash flow constraints caused by the delay in the recovery of  
23 prudently incurred fuel and purchased power expense should be mitigated if, as

1 recommended under Staff's proposal, the annual PSA factor is based upon  
2 forecasted power supply costs.

3  
4 In summary, at least based upon historic operating results, I believe any  
5 significant "attrition" that has been experienced has been resulting from the  
6 delay or disallowance of the recovery of fuel and purchased power expense. If  
7 Staff's PSA recommendations are adopted, attrition caused by delay or under  
8 recovery of prudently incurred fuel and purchased power expense should be de  
9 minimus – if it exists at all. Given current conditions of inflation, recent  
10 experience with APS' non-fuel/purchased power cost of service, as well as  
11 Staff's recommendations regarding prospective changes to the PSA, I do not  
12 believe that an attrition allowance is required at this point in time. That having  
13 been stated, I do not believe there should be any impediment to APS requesting  
14 an attrition allowance or other unique rate proposals *within its initial direct*  
15 *filing of its next rate case* – assuming one appears needed following the  
16 implementation of new base rates resulting from this case.

17  
18  
19 **STAFF'S RECOMMENDATION REGARDING**  
20 **CONTINUATION OF THE INTERIM PSA ADJUSTOR**  
21

22 Q. Mr. Wheeler expressed confusion as to whether Staff was recommending that  
23 the interim PSA adjustor be terminated prior to the implementation of new base  
24 rates stemming from this case. He went on to specifically request the

1 Commission to authorize the synchronization of the expiration of the interim  
2 PSA with the implementation of new base rates resulting from this proceeding.  
3 Does Staff object to this proposal?

4 A. No. As stated within my direct testimony, it was assumed that new base rates  
5 would be implemented at about the time that the interim increase would expire.  
6 Staff has no objection to the continuation of the interim PSA until  
7 implementation of new base rates stemming from this proceeding.

8  
9 **STAFF'S REVISED RECOMMENDATIONS RESULTING**  
10 **FROM UPDATED, CORRECTED AND APS-CONCEDED**  
11 **ADJUSTMENTS**

12  
13 Q. Have you prepared revised Accounting Schedules that reflect needed  
14 corrections, updates and/or concessions included within APS rebuttal testimony  
15 and exhibits with which you agree?

16 A. Yes. I have revised Staff's original Joint Accounting Schedules to reflect  
17 updates included with APS' rebuttal testimony with which I agree. Further,  
18 APS has conceded a few issues presented by RUCO that Staff had not included  
19 within its original direct case. The updates, as well as the other APS  
20 concessions, have been included within Revised Joint Accounting Schedules  
21 filed as Staff Exhibit \_\_\_\_\_. I note that the Joint Accounting Schedules continue  
22 to post adjustments to APS' original as-adjusted retail jurisdictional cost of  
23 service filed with the Company's direct testimony in January 2006 even though  
24 APS has modified within rebuttal testimony some of its original adjustments  
25 and accepted all or portions of some of Staff and RUCO adjustments. Schedule  
26 E of the Revised Joint Accounting Schedules provides a reconciliation of issues

1           between Staff's revised-rebuttal position and APS' original filed position. To  
2           assist the Commission and the parties in understanding which Staff adjustments  
3           remain "at issue," I have added a column on Schedule E that identifies  
4           adjustments that remain at issue, adjustments that have been conceded by APS  
5           in concept but for which the ultimate dollar value of the issue is dependent upon  
6           other Commission determinations<sup>1</sup>, as well as adjustments that APS has agreed  
7           to in principle and for which there should be no dispute as to the value of the  
8           adjustment.

9  
10        Q.    Within your direct testimony you provided a table that summarized the  
11           recommendations being proposed by APS versus Staff. Have you updated that  
12           table for APS' and Staff's revised recommendations as presented within APS'  
13           rebuttal testimony and Staff's surrebuttal testimony?

14        A.    Yes, Table A-Rebuttal below summarizes the recommendations of APS and  
15           Staff as I understand them to be at this point in time.

---

<sup>1</sup> For instance, the ultimate revenue requirement value of a rate base issue will be dependent upon the return found reasonable by the Commission.

1

<b>Table A-Rebuttal</b>		
<b>Summary of APS' Request Versus Staff's Recommendations</b>		
	<b>APS' Request</b>	<b>Staff's Recommendation</b>
<b>Annual Dollar Increase in Base Rates (millions):</b>		
Fuel/power supply increase recommended	\$331.0	\$193.5
Non-fuel Increase Recommended	\$111.5	(\$2.0)
<b>Total Overall Base Rate Increase Recommended</b>	<b>\$442.5</b>	<b>\$191.5</b>
Environmental Improvement Charge	\$4.5	
Incremental EPS	4.3	4.3
Paragraph 19 d Bal. Account "second step"		27.5
<b>Total Increase – Base &amp; Trackers</b>	<b>\$451.3</b>	<b>\$223.3</b>
<b>% Impact to Average Retail Customer:</b>		
Fuel/power supply increase recommended	15.6%	9.1%
Non-fuel Increase (Decrease) Recommended	5.2%	(0.1%)
<b>Total Overall Base Rate Increase Recommended</b>	<b>20.8%</b>	<b>9.0%</b>
Environmental Improvement Charge	0.02%	–
Incremental EPS	0.02%	.2%
Paragraph 19 d Bal. Account "second step" (to be filed with Staff rate design testimony)		1.3%
<b>Total Increase – Base &amp; Trackers</b>	<b>21.2%</b>	<b>10.5%</b>

2

3 As discussed in greater detail in the surrebuttal testimony of Mr. John Antonuk,  
4 the Staff is recommending that the 2007 PSA factor be based upon 2007 power  
5 supply costs as prepared and reviewed during the fourth quarter of 2006.  
6 However, for purposes of calculating the base amount of PSA costs to be  
7 included within the development of current base rates, Staff has reflected  
8 revised and updated 2006 power supply costs. The fuel/power supply costs  
9 being proposed by APS for inclusion in base rate development within its  
10 rebuttal case have been prepared in mid-2006 based on a 2007 forecast. While  
11 Table A-Rebuttal above might suggest that Staff and APS disagree significantly  
12 on the level of ongoing power supply costs to include in rates, conceptually both

1 parties are recommending reflection of forecasted 2007 power supply costs to  
2 be recovered in rates starting early within calendar year 2007.

3  
4 Q. Please briefly describe the updates that have been reflected within the Revised  
5 Joint Accounting Schedules.

6 A. In direct testimony I proposed adjustments to update pension expense and post-  
7 retirement medical benefits based upon then-available actuarial estimates for  
8 those items for 2006. I recommended that these expense components be  
9 updated for actual 2006 final results before the end of this proceeding. APS has  
10 agreed to such update, and provided the amounts for such updates in the  
11 testimony and exhibits of Ms. Laura Rockenberger. Accordingly, the original  
12 Schedule Nos. C-6 and C-7 have been updated within the Revised Joint  
13 Accounting Schedules to reflect the latest actuarial amounts provided within  
14 APS rebuttal testimony.

15  
16 Q. Please discuss the RUCO adjustments that APS has agreed to that were not  
17 incorporated within Staff's original direct filing.

18 A. First, I proposed an advertising adjustment on behalf of Staff that APS has  
19 agreed to. However, RUCO witnesses Ms. Marylee Diaz Cortez and Mr.  
20 William Rigsby proposed additional advertising adjustments in the amounts of  
21 \$66,000 and \$4,625, respectively, that APS has also agreed to. Accordingly,  
22 Staff's original advertising adjustment found on Schedule C-8 has been revised

1 to include the additional concessions APS has made regarding RUCO's  
2 advertising adjustments.

3  
4 Second, RUCO proposed the reflection of the post test year retirement of low  
5 pressure turbine equipment retired in conjunction with the Palo Verde 1 Steam  
6 Generator Replacement occurring in December 2005. This conceded retirement  
7 had the impact of reducing annualized depreciation expense by \$262,000. On  
8 Schedule C-21 of the Revised Accounting Schedules I have reflected the noted  
9 depreciation expense adjustment that APS has conceded.

10  
11 Third, RUCO proposed an adjustment to annualize interest on Customer  
12 Deposits based upon last-known interest rates being paid upon one-year  
13 treasuries. APS agreed in principle to this adjustment, but recommended that it  
14 be calculated based upon the actual 2006 rate in effect. Accordingly, I have  
15 reflected on revised Schedule C-22 the adjustment to annualize interest on  
16 Customer Deposits based upon the 2006 interest rate being paid by APS.

17  
18 **ACCELERATED RECOVERY OF UNDERFUNDED**  
19 **PENSION LIABILITY**

20  
21 Q. Please summarize the rebuttal comments and arguments of Mr. Donald Brandt  
22 regarding the issue of accelerated recovery of the underfunded pension liability.

23 A. Mr. Brandt offers the following rebuttal comments and arguments supporting  
24 the Company's continuing request for accelerated recovery of the underfunded  
25 pension liability:

- 1           • APS' pension plan did not "underperform" relative to the market
- 2           • APS' proposal will not lead to a "doubling up" of the recovery of pension
- 3           costs – only the accelerated recovery of pension costs
- 4           • APS' proposal will not lead to intergenerational inequity between existing and
- 5           future customers
- 6           • Corporate pension contributions have exceeded amounts charged to cost-of-
- 7           service
- 8           • Accelerated cash contributions will reduce future years' pension expense that
- 9           customers will enjoy via reduced cost-of-service based rates

10

11       Q.     Referring to the first argument cited, do you disagree with Mr. Brandt's

12           assertion that APS' pension trust did not "underperform" relative to the stock

13           market?

14       A.     No.   When providing the background of events that have lead to the current

15           "underfunded" pension trust position, I noted in my direct testimony that APS'

16           trust balance actually declined between 2001 and 2003.  However I went on to

17           specifically state that such outcome "is not too surprising when one recalls that

18           overall stock indexes also fell during this time frame."  Thus, the basis for my

19           opposition to the Company's accelerated recovery proposal is not that APS or

20           its pension trustees have somehow dropped the ball when investing, and

21           therefore APS should be "punished" by rejecting its accelerated cost recovery

22           proposal.  Rather, my direct testimony describes how projections of returns are

23           often missed in the short run, but that *significant* "misses" in realized pension

1 trust returns are considered within FAS 87-determined net periodic pension  
2 costs that include an element for the “net amortization of actuarial loss.” I will  
3 not reiterate all discussion and arguments on the topic of the net amortization of  
4 actuarial losses included at pages 82 and 83 of my direct testimony, but will  
5 simply summarize herein by stating that underperformance of investment  
6 returns *relative to previous projections* have been, and continue to be,  
7 considered within the development of the “net amortization of actuarial loss”  
8 component of FAS 87-determined pension expense that both APS and Staff  
9 have already considered within their cost-of-service recommendations.

10  
11 Q. Please expand upon Mr. Brandt’s second argument that APS’ pension proposal  
12 will not lead to a “doubling up” of recovery of pension costs.

13 A. First, as just noted, I discussed in my direct testimony how the “amortization of  
14 net actuarial losses” already considers a portion of shortfalls in returns from  
15 earlier projections. Therefore, I argued in direct testimony that the Company’s  
16 request for accelerated recovery of the underfunded pension liability would  
17 constitute at least a partial double recovery of such costs which were already  
18 being considered within the FAS 87-determined “net amortization of actuarial  
19 loss.”

20  
21 Q. Did Mr. Brandt address your double recovery argument?

22 A. No. At page 57 of his surrebuttal testimony Mr. Brandt briefly alludes to my  
23 “double recovery” argument, noting that a component of FAS 87-determined

1 pension expense includes the amortization of a portion of shortfalls from earlier  
2 projections – but then simply ignores the argument. Instead of offering any  
3 explanation as to why the Company’s proposed accelerated recovery of the  
4 underfunded pension liability does not duplicate the impact of the “net  
5 amortization of actuarial losses” component of FAS 87-determined net periodic  
6 pension expense, he simply goes on to explain the mechanics of how, under the  
7 Company’s proposal, monies collected in rates over five years targeted to fund  
8 the so-called underfunded pension liability position will be refunded to  
9 customers over the following ten-year period. The question of why monies  
10 collected within FAS 87-determined “net amortization of actuarial loss” does  
11 not duplicate – at least in part – the very same amount that APS is proposing to  
12 recover through its accelerated funding recommendation is simply ignored.

13  
14 I believe there are many good arguments as to why the Company’s proposal  
15 should be rejected. But in my opinion, the single strongest argument for  
16 rejection of this company proposal is that *such underfunded liability is already*  
17 *being considered within the FAS 87-determined pension expense* upon which  
18 rates are being set in this proceeding (under Staff’s recommendations) and upon  
19 which rates have been established in prior APS rate cases for over 20 years. Mr.  
20 Brandt’s total disregard for this argument does not cause it to lose its validity.  
21 *The Company’s proposal will lead to at least a partial double recovery of such*  
22 *underfunded liability whenever there is a “net amortization of actuarial losses”*  
23 *component of FAS 87-determined net periodic pension cost.*

1 Q. Has the Company ever explained – in direct testimony, discovery, or within  
2 rebuttal testimony – the actual mechanics of how APS will refund to customers  
3 the monies that it proposes to collect on an accelerated basis?

4 A. No. At pages 57 and 58 of his rebuttal testimony Mr. Brandt briefly describes  
5 the *rate impact* of the Company's proposal as follows:

6 As described in APS witness Rockenberger's direct testimony,  
7 the accelerated recovery over five years will reverse over the  
8 subsequent ten-year period. Pension cost recovery will not  
9 double up, but merely accelerate. Furthermore, customers in the  
10 near term would fund a liability that has already been incurred.  
11 We believe that by accelerating the recovery of underfunded  
12 pension expense over the next five years, customers would  
13 benefit over the subsequent ten years, as we amortize the balance  
14 recorded in the first five years. This lowering of revenue  
15 requirements in the future would have a stabilizing impact as the  
16 reversal partially mitigates higher costs related to infrastructure  
17 additions to serve customers' growing energy needs. (Brandt  
18 Rebuttal, pages 57 – 58)

19 Later in his rebuttal testimony Mr. Brandt assures this Commission that it is the  
20 Company's intention to fund the external pension trust with the incremental  
21 pension recovery that it would be collecting in rates.

22  
23 Additionally, in Data Request No. UTI-7-266 (e) APS was asked to:

24 [P]lease explain where the monies being collected from  
25 ratepayers on an accelerated basis in years 1 – 5 would be  
26 derived in order to facilitate a negative amortization (i.e.,  
27 effectively a refund) and a return to ratepayers in years 6 – 15.  
28 Specifically state the extent to which the Company envisions the

1 monies to be extracted from the external pension trust and how  
2 such extraction could legally occur.

3  
4 The Company's answer was not illuminating, stating only:

5 The return to ratepayers in years 6 – 15 would not come from the  
6 trust. The credit would come from the amortization of the  
7 regulatory liability.  
8

9 Q. If the Company is permitted to recover in rates the presently-calculated  
10 underfunded pension liability over five years, and concurrently establishes a  
11 regulatory liability on its balance sheet that effectively represents an IOU to  
12 future ratepayers, where will the money to refund future ratepayers ultimately  
13 come from?

14 A. If the Company's construction program were to dramatically decline, there is a  
15 possibility that funds could be generated internally from operations (i.e., net  
16 income plus non-cash depreciation/deferred income tax expense). However,  
17 there has been nothing presented within Company testimony – direct or rebuttal  
18 – to suggest that this event is likely. To the contrary, the major theme in Mr.  
19 Steven Wheeler's as well as Mr. Brandt's rebuttal testimony is that  
20 infrastructure improvements will continue to cause the Company to borrow and  
21 spend more money on construction additions. Unless the current construction  
22 trend and the Company's prediction of future construction requirements reverse  
23 at the end of five years, the Company will have to borrow additional amounts,  
24 or issue additional equity, to come up with the monies to refund the amount  
25 sitting on its balance sheet as a regulatory liability.

1 Q. Can the Company just take the refund money out of the pension trust?

2 A. My understanding is that this is generally not possible. Even if the trust  
3 becomes significantly “overfunded” in the sense that the market value of  
4 pension assets exceeds the Projected Benefit Obligation, Internal Revenue Code  
5 (“IRC”) and/or ERISA restrictions generally prohibit the withdrawal of money  
6 from the pension trust except to pay amounts owed to retirees. Accordingly,  
7 based upon present APS claims of a continuing significant construction  
8 program, I submit that monies that would be collected from ratepayers and  
9 contributed to the pension trust over the next five years would have to be  
10 borrowed or raised through equity sales in order to repay future ratepayers – at  
11 the very time that the Company will likely need to go to capital markets to meet  
12 its continuing construction program.

13

14 From my perspective, either the Company has not fully thought through the  
15 mechanics of its proposal – the funding, refunding and accounting – or it simply  
16 has not adequately explained how it can rationally, permissibly (from a tax  
17 qualification standpoint) and equitably be undertaken. IRC and ERISA  
18 requirements, which must be followed in order to keep a plan “qualified” and  
19 thus tax efficient, simply prohibit the “withdrawal” of monies from the external  
20 pension trust to facilitate customer refunds, even if past contributions had been  
21 accelerated above minimum requirements for a period of time. And because of  
22 these IRC/ERISA restrictions, I believe the Company’s rate plan for pension

1 costs will exacerbate future cash flow challenges, while doing nothing to  
2 improve the Company's current cash flow position.

3  
4 Q. You have explained why the Company's proposal will likely create future cash  
5 flow challenges. Why do you also state that the Company's proposal will do  
6 nothing to enhance the Company's current cash flow position?

7 A. The Company is effectively committing to "fund" the external pension trust  
8 with any monies it collects in rates as a result of a Commission order  
9 authorizing its pension cost recovery proposal. If it meets this commitment,  
10 cash flow from operations would not be improved inasmuch as "underfunded  
11 pension" dollars collected in rates would go directly to the external trust fund.  
12 In other parts of his rebuttal testimony Mr. Brandt discusses how the Funds  
13 From Operation ("FFO") ratio is projected to be below the requirements  
14 established by Standard and Poors to maintain an investment grade bond rating.  
15 Both Mr. Brandt and Mr. Wheeler discuss rate alternatives that would raise  
16 rates, enhance the FFO ratio, and purportedly assist the Company in maintaining  
17 an investment grade bond rating. A couple of the alternatives suggested include  
18 increasing depreciation expense or including Construction Work in Progress in  
19 rate base. However, unlike these noted alternatives, the Company's proposal to  
20 recover the underfunded pension liability on an accelerated basis will do  
21 nothing to enhance cash flow, improve its FFO ratio, or assist it in maintaining  
22 its bond rating. This occurs as a result of the fact that 100% of the monies  
23 collected for five years (cash in-flow) will be contributed to the external trust

1 (cash out-flow) – resulting in no additional Funds From Operation being made  
2 available to the Company. As previously noted, following the five year  
3 accelerated recovery period, it is reasonable to expect that APS’ cash flow  
4 position will be worsened as it attempts to “refund” the accelerated collections  
5 to customers over the following ten years with money it cannot retrieve from the  
6 external pension trust – and therefore would probably have to borrow.

7  
8 Q. How do you respond to Mr. Brandt’s claims that its proposal will not lead to  
9 intergenerational inequity?

10 A. Mr. Brandt rationalizes that current customers would be funding a liability that  
11 already exists – that pertains to benefits already accrued. Or in other words, Mr.  
12 Brandt is effectively arguing that current customers are already responsible for  
13 the underfunded liability. In arriving at this conclusion Mr. Brandt argues that –  
14 contrary to what I stated in direct testimony – the Projected Benefit Obligation  
15 does *not* consider future years of service, and accordingly, the “underfunded”  
16 pension liability truly relates to employee services provided to existing, if not  
17 previous, APS customers. Specifically, Mr. Brandt states at page 58 of his  
18 rebuttal testimony:

19 Mr. Dittmer states that the PBO considers **future years of**  
20 **service** as well as future pay raises. Mr. Dittmer’s statements  
21 have incorrectly described the PBO. In fact, the PBO does **not**  
22 consider **future years of service** (as discussed in the Company’s  
23 response to one of the Staff’s data requests – UTI 16-376). The  
24 PBO only considers employment service provided **prior** to the  
25 current measurement date. The PBO reflects estimated future pay

1 levels discounted to present-day dollars. Thus, APS does **not**  
2 request accelerated recovery of pension costs attributable to  
3 **future** employee service, but only the accelerated recovery of  
4 pension costs attributable to **prior** employee service. (**Emphasis**  
5 **as reflected in original testimony**)  
6

7 Q. Who is correct on the matter of whether the Projected Benefit Obligation  
8 includes or excludes future years of service – you or Mr. Brandt?

9 A. This is a highly technical area. In my opinion, the language, guidance and  
10 definitions provided within FAS 87 are difficult even for accountants to  
11 understand. With that brief background, I sincerely submit that what we have  
12 both stated is technically correct, and that neither party has craftily undertaken  
13 “word smithing” to reach an intellectually dishonest conclusion. To the specific  
14 point, I believe that Mr. Brandt is technically correct when he states the  
15 Projected Benefit Obligation does not reflect a liability related to future  
16 employee service. But I was – and continue to be – technically correct when I  
17 state in my direct testimony that the Projected Benefit Obligation considers past  
18 pay and years of service as well as *future pay increases and years of service*.  
19 This apparent conflict can perhaps be best explained with a small example.

20  
21 The actual retirement pay owed to employees (i.e., the ultimate liability) is  
22 determined for most defined benefit plans by considering years of service as  
23 well as actual pay earned during employment. In a nutshell, the longer an  
24 employee works, and the more he/she earns while employed, the more he/she  
25 will be owed upon retirement. Further, an employee typically earns more per

1 year the longer he/she works – achieving cost of living as well as merit/rank pay  
2 increases with the passage of time. Thus, just as a hypothetical example, a 45  
3 year old employee with 15 years of employment making \$60,000 a year may be  
4 entitled to \$10,000 a year in retirement pay upon eventually reaching retirement  
5 age – based upon current pay and actual years of employment at age 45. The  
6 \$10,000 retirement pay would equate to approximately 17% of his final year of  
7 pay assuming he were to terminate his employment at age 45 (\$10,000 divided  
8 by \$60,000 equals 16.7%). However, if the employee works for an additional  
9 15 years – or 30 years in total – he/she could, under the hypothetical example,  
10 be making \$120,000 in his final year of employment. Because of the higher,  
11 final years of pay, as well as the additional employment years that result in a  
12 higher final payout liability, he/she would be entitled to \$50,000 per year upon  
13 retirement. By working an additional 15 years, not only does the nominal dollar  
14 payout increase (\$50,000 per year versus \$10,000 per year after 15 years of  
15 service), but the retirement payout as a percentage of final pay also increases to  
16 42% (\$50,000 divided by \$120,000 equals 41.7%).

17  
18 My understanding is that the calculation of the Accumulated Benefit Obligation  
19 considers only the liability, in the example given, as it would exist at the end of  
20 the first 15 years of employment (i.e., the net present value of the \$10,000  
21 payout for life upon retirement already accrued or “earned” by the employee).  
22 However, the calculation of the Projected Benefit Obligation would also  
23 consider the likelihood that the employee would continue to work for additional

1 years (i.e., future years of service) and continue to receive future pay increases.  
2 In other words, the calculation of the Projected Benefit Obligation would, at the  
3 end of 15 years, consider an allowance for the fact that more pension cost and  
4 related liability should be recognized currently for likely additional years of  
5 service and future pay increases – but not to the point of recognizing the *total*  
6 Projected Benefit Obligation that will exist when the employee actually  
7 completes the additional 15 years of service and receives all of the future pay  
8 increases.

9  
10 In summary on the issue, I continue to claim – as I stated in direct testimony –  
11 that the Projected Benefit Obligations *considers* future years of service and  
12 future pay raises, but I do not dispute Mr. Brandt’s assertion that the Projected  
13 Benefit Obligation only reflects the pension liability for employment service  
14 provided prior to the current measurement date.

15  
16 The important point to be gleaned from this discussion is that there are different  
17 measurements of “underfunding.” In the continuum of funding positions, the  
18 calculation of the Accumulated Benefit Obligation measures the lowest level of  
19 pension obligation, while the calculation of the Projected Benefit Obligation –  
20 which considers future years of service and future pay increases – measures the  
21 highest level of pension liability incurred to date. As noted on Table D included  
22 within my direct testimony, the Company’s calculated funding position at any  
23 point in time tends to fluctuate fairly significantly. It is not unusual for the

1 pension trust to be fairly significantly over or underfunded at a particular point  
2 in time.

3  
4 Q. Returning to the earlier argument, do you still contend that the Company's  
5 proposal will lead to intergenerational inequity?

6 A. Yes. The inclusion of the "net amortization of actuarial loss" component of  
7 FAS 87-determined pension cost will tend to "make up" for past under or over  
8 funding of pension costs relative to prior projections. Thus, basing rates upon  
9 FAS 87-determined pension expense will eventually lead to the collection of  
10 monies to meet the underfunded pension liability. Since APS' proposal will  
11 duplicate the collection of the underfunded pension liability occurring with FAS  
12 87-determined rates for the first five years of the APS plan, holding all other  
13 elements and assumptions constant, there will likely be an over collection of the  
14 "underfunded pension liability" following the first five years of APS' proposal.  
15 Under the Company's proposal, a portion of the "over collection" occurring  
16 during the first five years of the plan would then be refunded over the ensuing  
17 ten years – clearly leading to intergenerational inequity between current and  
18 future rate payers.

19  
20 Q. Mr. Brandt also argues that over the past five years pension contributions have  
21 actually exceeded net periodic pension costs – and that claims to the contrary  
22 you made in direct testimony were *incorrect*. How do you respond to such  
23 claims?

1 A. First, apparently the contributions I reflected on Table C of my direct testimony  
2 were off by one year, and therefore were incorrect. However, the point of the  
3 whole discussion in my direct testimony was that in recent years the Company  
4 had made contributions that were less than net periodic pension cost – and that  
5 the Company should be expected to make contributions that were at least  
6 equivalent to net periodic pension costs being reflected within rates before the  
7 Commission allows recovery of additional underfunded pension liability on an  
8 accelerated basis. As one can observe from values shown on Mr. Brandt’s  
9 Attachment DEB-17RB, notwithstanding the corrections made, the Company’s  
10 contributions to the external pension fund were less than net periodic pension  
11 cost for years 2003 and 2004. And thus, the point I was making in direct  
12 testimony remains valid. I think it is reasonable to expect the Company to make  
13 contributions to the external trust that are at least equivalent to net periodic  
14 pension costs being used to establish retail rates before seeking permission to  
15 recover the underfunded pension liability on an accelerated basis.

16  
17 Q. How do you respond to Mr. Brandt’s argument that recovery of accelerated cash  
18 contributions will reduce future years’ pension expense that customers will  
19 enjoy via reduced cost-of-service based rates?

20 A. All other things held constant, the accelerated recovery of this liability will lead  
21 to reductions in future years’ otherwise-calculated cost-of-service-based rates.  
22 However, the same could be said regarding the recovery of any utility asset  
23 included in rate development. Depreciation expense could be recovered

1 quicker, resulting in lower rate base values and return requirements in the  
2 future. If the Commission were inclined to attempt to “stabilize” rates by  
3 changing the recovery period of an asset or paying off a liability (something I  
4 am not advocating but nonetheless point out), I would encourage it to consider  
5 means other than the accelerated recovery of the underfunded pension liability.  
6 For specific reasons stated, I believe that accelerated recovery of the so-called  
7 underfunded pension liability will create issues and problems – particularly  
8 during the ten year period wherein ratepayers will purportedly be “refunded” for  
9 accelerated payments made during the first five years of the Company’s plan.  
10

11 Q. Please summarize your surrebuttal testimony regarding the Company’s proposal  
12 to recover the underfunded pension liability on an accelerated basis.

13 A. First, this underfunded position caused by the APS pension trust not meeting  
14 prior fund projections is already being considered within the “net amortization  
15 of actuarial loss” component of FAS 87-determined net periodic pension cost.  
16 Second, while it is not desirable that the Projected Benefit Obligation become  
17 significantly over or underfunded, it is not a particularly unusual situation.  
18 Third, the Company’s proposal will lead to intergenerational inequities among  
19 rate payers. And fourth, I believe such proposal will lead to future cash flow  
20 problems for the Company, while doing nothing to improve the Company’s  
21 current cash flow position. For these reasons summarized, as well as other  
22 reasons set forth in greater detail within my direct testimony, I would strongly  
23 urge the Commission to reject this Company proposal.

1                   **DEFERRED BARK BEETLE REMEDIATION COSTS**

2           Q.     Does an issue continue to exist between Company and Staff regarding deferred  
3                 bark beetle remediation costs?

4           A.     Yes. I discussed within my direct testimony the propriety of an adjustment to  
5                 rate base as well as amortization expense related to deferred bark beetle costs.  
6                 Some of the elements of those adjustments have been conceded by APS.  
7                 However, one element of my adjustment dealt with the disallowance of bark  
8                 beetle remediation costs deferred prior to the effective date of the last  
9                 Commission order (i.e., the period January 2005 through March 2005). APS  
10                has not agreed to this element of the adjustment reflected within Staff's direct  
11                case.

12  
13          Q.     What is APS' rebuttal position regarding the deferral of costs prior to the  
14                 effective date of the rate order?

15          A.     APS witness Ms. Laura Rockenberger argues that the language from the  
16                 Commission's order indicates that a full year of recovery was intended.  
17                 Specifically, Ms. Rockenberger quotes and relies upon the Commission's  
18                 language that states:

19                         APS is authorized to defer for later recover the reasonable and  
20                         prudent direct costs of bark beetle remediation that exceed the  
21                         test year levels of tree and brush control.

22                 She goes on to conclude that the Company believed that the August 2004  
23                 Settlement intended that deferrals would include the entire calendar year in  
24                 which the deferral became effective.

1 Q. How do you respond to Ms. Rockenberger's position?

2 A. Frankly, I do not understand how she can draw a conclusion that the agreed-  
3 upon language that sets the minimum basis for a deferral amount (i.e., the prior  
4 test year expense level) can somehow be interpreted to mean that deferral  
5 should begin earlier within a calendar year than the effective date of the order.  
6 Clearly, that was not Staff's understanding or intention when agreeing to allow  
7 the Company to defer amounts "that exceed the test year levels of tree and brush  
8 control." Further, in all my years of negotiating and reviewing the impact of  
9 accounting deferral orders, I do not ever recall an order being applied  
10 retroactively from the implementation date of the order *unless explicitly set*  
11 *forth within the order*. Ultimately I suppose this Commission can inform the  
12 parties of *its* intentions regarding the noted language, but I would simply  
13 summarize that Staff never interpreted the stipulation language to be applied  
14 prior to the effective date of the Commission's order – and that such  
15 interpretation is consistent with the way I have always seen accounting authority  
16 orders interpreted *absent specific language to the contrary*.

17

## 18 **INVESTMENT TAX CREDITS AS A RATEBASE OFFSET**

19 Q. Please briefly summarize the Company's rebuttal position regarding your  
20 proposed adjustment to reduce rate base for Investment Tax Credits ("ITC")  
21 being realized as a result of the Company amending prior year tax returns.

22 A. The Company claims that the majority of my proposed rate base adjustment for  
23 Investment Tax Credits will result in a violation of an Internal Revenue Code

1 "normalization" requirement, and accordingly, it urges the rejection of the entire  
2 rate base adjustment.

3  
4 Q. How do you respond to this Company rebuttal argument?

5 A. I would note a few items to put this adjustment into perspective. First, the total  
6 revenue requirement value of the issue is relatively small. Using Staff's  
7 proposed overall rate of return, the value of the rate base issue as presented  
8 within Staff's direct case is approximately \$235,000. Staff's original  
9 adjustment was calculated by considering one-half of the ITC savings generated  
10 after allowing the Company full recovery of the cost to achieve the additional  
11 ITCs.

12  
13 Second, assuming the Company's position that my rate base adjustment  
14 constitutes an IRC normalization violation is correct, the ramifications  
15 suggested by the Company will be very significant – resulting in the loss of tens  
16 of millions of dollars of previously-claimed ITCs that presumably would have  
17 to be refunded to the Internal Revenue Service.

18  
19 Given that the value of the revenue requirement issue is relatively insignificant,  
20 I do not believe the Company should be exposed to a very significant  
21 disallowance by the Internal Revenue Service of previously claimed ITCs.

22  
23 Q. Are you then withdrawing your ITC rate base adjustment?

1 A. Not entirely. Rather, I am proposing to modify it so that a normalization  
2 violation should not occur. Specifically, the Company claims that 62% of my  
3 ITC rate base adjustment will definitely result in a normalization violation.  
4 Therefore, I am first reducing my original adjustment to eliminate 62% of the  
5 ITCs related to property that has already been fully depreciated for tax purposes.  
6 Further, the Company claims that only the unamortized balance of the  
7 remaining 38% of ITCs – as calculated from the original in service date of the  
8 property generating the ITC – would be allowable as a rate base offset in order  
9 to be in compliance with normalization requirements. I do not know what that  
10 exact “unamortized” amount would be, but for purposes of calculating a revised  
11 adjustment I have assumed that one-half of the ITCs would be amortized as of  
12 the end of the test year. Originally I was proposing a 50/50 sharing between  
13 ratepayers and the Company of net savings resulting from all of the new ITCs  
14 claimed. However, for purposes of my revised adjustment, I am proposing that  
15 100% of the unamortized ITC balance related to plant *not fully depreciated* be  
16 reflected as a rate base offset.

17  
18 Q. Why are you now proposing that 100% of the unamortized and unrestricted-as-  
19 to-rate-base adjustment amount be considered within rate base determination?

20 A. For reasons stated in my direct testimony, I believe it most equitable to credit  
21 ratepayers with at least some of the savings realized by APS when amending its  
22 prior years tax returns. The majority of ITC savings appear to be IRC-protected  
23 from sharing with ratepayers at this point in time. Thus, it is only fair that the

1 maximum amount of savings resulting from ITCs that do not have IRC  
2 restrictions be considered within the development of rates in this proceeding.  
3 Further, I would note that my revised proposal provides a very generous sharing  
4 of savings between APS and ratepayers. Specifically, with this calculation,  
5 APS would retain 100% of the ITC savings realized from the 62% of ITCs that  
6 should have already been fully amortized. Further, APS would retain one-half  
7 (i.e., the unamortized portion) of the remaining 38% of ITC savings realized.  
8 Thus, the total split of savings from ITCs would be 81% and 19% for APS  
9 shareholders and ratepayers, respectively. This treatment is very fair and  
10 generous to APS shareholders – and importantly, should not result in any  
11 normalization requirements.

12  
13 Q. Have you researched whether, and do you accept the Company's claim that,  
14 your original adjustment will result in a normalization violation?

15 A. I asked the Company to provide the authorities that it was relying upon to reach  
16 the conclusion that my adjustment would result in an IRC normalization  
17 violation. The Company provided to me an Internal Revenue Service Private  
18 Letter Ruling that states facts that are similar to that which exists with regard to  
19 the ITC rate base adjustment I have proposed. It would appear from a read of  
20 the Private Letter Ruling that the ITC rate base adjustment as I originally  
21 proposed would be an IRC normalization violation. That having been stated, I  
22 would note that 1) I have not attempted to independently research whether there  
23 might be other rulings or decisions that are more favorable to the adjustment I

1 am proposing and 2) the Private Letter Ruling specifically states that “[t]his  
2 ruling is directed only to the taxpayer who requested it” – as is standard in  
3 every private letter ruling I have ever reviewed.

4  
5 It is possible that upon further research a determination could be made that my  
6 original adjustment would not result in a normalization violation. However, the  
7 Private Letter Ruling appears to be pretty much on point. Given this  
8 conclusion, and the relatively small value of the issue, I would urge the  
9 Commission to adopt my much smaller revised rate base adjustment and not  
10 attempt to “test” whether a further adjustment might result in a catastrophic  
11 disallowance to the Company. Further, given the *maximum* value of the issue, it  
12 would be very difficult to justify applying significant additional resources to  
13 researching whether there is any possibility that adoption of my entire original  
14 rate base adjustment would *not* lead to an IRC normalization violation.

15  
16 **CASH WORKING CAPITAL – LEAD LAG STUDY**  
17 **DEVELOPMENT**

18  
19 Q. Mr. Fred Balluff has filed rebuttal testimony on behalf of APS addressing the  
20 development of a lead lag study for use in the determination of the Company’s  
21 cash working capital allowance. Do you have any comments or responses to  
22 arguments presented in Mr. Balluff’s rebuttal testimony?

23 A. I filed fairly extensive direct testimony on this topic, so my comments and  
24 responses will be limited in number and brief in length so as to not become  
25 repetitive of lengthy arguments already made within my direct testimony.

1 First, in my direct testimony I discussed how payments for expenditures related  
2 to recently completed construction projects closed to plant in service included in  
3 rate base would not have been fully paid for in cash as of the end of the historic  
4 test year ending September 30, 2005. This argument was made in the context of  
5 addressing why a lag for non-cash depreciation expense should *not* be included  
6 in the development of a properly prepared lead lag study. Mr. Balluff refers to  
7 this testimony as “speculation” and notes that I did not offer any proof of such  
8 assertion.

9  
10 In response I would note that construction expenditures closed to plant include  
11 Company labor capitalized, materials and supplies, as well as payments to  
12 outside contractors used on construction projects. The lags in the payment for  
13 all these types of components are measured as they exist for “expense”  
14 categories within a lead lag study. While no separate and specific lag day  
15 calculation was prepared for such expenditure as they exist regarding  
16 construction expenditures, I believe it would be absurd to assume that similar, if  
17 not identical, lags do not occur when paying for these exact same components  
18 incurred for construction projects. Accordingly, I do not believe the “proof”  
19 calculations suggested are necessary to simply conclude that a portion of test  
20 year end recorded plant in service would not have been fully “paid for” at test  
21 year end.

1 Second, in direct testimony I provided a fairly extensive listing of Arizona cases  
2 wherein this Commission has upheld the lead lag study approach that I again  
3 propose in this case. At page 9 of his rebuttal, Mr. Balluff lists three state  
4 jurisdictions that purportedly include “non-cash” expenses within the  
5 development of lead lag studies used in working capital development. I  
6 recognize that there is not complete unanimity among regulators on this issue.  
7 But so as to avoid any mistaken impression that Arizona is the only jurisdiction  
8 that routinely adopts the methodology that it has previously adopted – and  
9 which I am again proposing in the instant case – I note that the states of Kansas,  
10 Missouri and Oklahoma routinely adopt the exact same methodology that this  
11 Commission has previously accepted regarding exclusion of non-cash expenses  
12 and inclusion of interest expense in lead lag studies. Other states may also  
13 accept such methodology, but these are three jurisdictions that I happen to be  
14 personally familiar with without undertaking any research or surveys on the  
15 subject.

16  
17 **SUNDANCE OPERATION AND MAINTENANCE EXPENSE**

18 Q. APS rebuttal witness Mr. Peter Ewen is critical of your adjustment that rejects a  
19 portion of the projected Sundance units’ maintenance costs as proposed by APS.

20 Please provide your understanding of his major criticisms of your adjustment.

21 A. Mr. Ewen’s objections to the Sundance O&M adjustment proposed by me are:

- 22 • The recommendation and adjustment for Sundance overhaul O&M  
23 expense normalization is inconsistent with that proposed for other  
24 plants as well as previous Commission precedent

- Adoption of the adjustment will almost certainly lead to an under recovery of Sundance costs

Q. How do you respond to Mr. Ewen's criticisms?

A. Regarding the claim of "inconsistency," it should first be understood that the overhaul maintenance expenses at issue relate to a recently constructed and acquired generating facility for which there is very little historical operating information. In this case, and in all prior APS rate cases occurring over at least the past 20 years, maintenance expense for older, mature generating units has been normalized for cost-of-service inclusion by taking a multi-year historical average of actual costs incurred after first adjusting the costs incurred for inflation experienced during the period employed in developing the average. Because the Sundance units have only recently been placed in service, multiple years of data to use in developing an historical average – as has been employed for APS' older, mature units – is not available. In the absence of historical overhaul costs for the Sundance units, APS has prepared its adjustment by considering prospective or forecasted overhaul costs. However, the forecasted overhaul costs in question will not, by the Company's own admission, begin to be incurred until many years in the future. And for that reason, I recommend that they be excluded from cost-of-service development in the instant case.

A similar situation arose in the 2003 APS rate case for the PWEC units, and still exists regarding those units in the instant case. While there is a little more historical data for some of the PWEC units than what exists for the Sundance

1 units, there is still insufficient data to undertake the multi-year historical  
2 average approach as is undertaken for APS' older units. In the 2003 rate case,  
3 APS proposed, and Staff consultants did not object to, the use of an average of a  
4 multi-year *projection* of PWEC overhaul costs for cost-of-service development.  
5 PWEC overhaul costs proposed by APS for cost-of-service development in the  
6 prior as well as current case were developed by considering projected future  
7 year maintenance costs. However, the methodology employed by APS in  
8 developing its PWEC overhaul expense adjustment in the previous case and  
9 current, is significantly different than what it has proposed for the Sundance  
10 units. Specifically, for the PWEC units APS proposes the use of a 12 year  
11 projected average of overhaul costs, with all costs reflected in 2004-purchasing-  
12 power dollars. A similar approach was undertaken by APS in the 2003 rate  
13 case, and not opposed by Staff consultants in that case.

14  
15 To adjust for overhaul costs for the Sundance units, APS has employed an  
16 entirely different approach in this case. Specifically, the "non-routine"  
17 maintenance portion of APS' Sundance adjustment was calculated by  
18 considering the expected cost of certain major or "non-routine" maintenance  
19 activities, and dividing such projected costs into the expected number of hours  
20 of usage between such activities, to arrive at an average non-routine  
21 maintenance cost-per-hour of usage. The calculated average non-routine  
22 maintenance cost-per-hour-of-usage was then multiplied times the expected  
23 normalized annual hours usage for the Sundance units to arrive at a normalized

1 annual cost level for such non-routine maintenance activities. As previously  
2 noted, the non-routine maintenance overhauls considered in the development of  
3 the Company's Sundance adjustment are not projected to occur for many years  
4 into the future<sup>2</sup>. Accordingly, the Sundance methodology proposed by APS is  
5 *inconsistent* with the approach APS is proposing for the PWEC units – an  
6 approach that considers an average of overhaul costs that *has already begun to*  
7 *occur and that is predicted to occur in immediately ensuing years*. If APS had  
8 undertaken an approach for normalizing maintenance costs for the Sundance  
9 units as it did for the PWEC units, the result would have been that it would have  
10 been proposing very little, if any, overhaul costs for the Sundance units. Thus in  
11 summary, if any party is inconsistent in approach regarding this issue, I submit  
12 it is APS.

13  
14 While on the topic of PWEC O&M expenses, I note that since the 2003 rate  
15 case APS has only incurred a fraction of the level of overhaul costs that was  
16 included within the development of base rates in the previous APS rate case.  
17 Further, I note that other intervenors are proposing downward adjustments to  
18 APS' proposed level of PWEC O&M expense. While I am not attempting to  
19 adopt such intervenor adjustments, I would simply note that I spent considerable  
20 time reviewing historical PWEC costs incurred and attempting to ascertain the  
21 reasonableness of APS' forecast and request in the instant case. I was, and  
22 continue to be, somewhat uncomfortable with the high level of PWEC O&M

---

<sup>2</sup> See confidential portion of my direct testimony found at page 97 for APS' projected dates of first Sundance overhaul activities.

1 expense included within the Company's adjusted test year cost of service.  
2 Ultimately I did not propose a downward adjustment to PWEC O&M expense,  
3 but I would summarize by stating that I believe the level of PWEC O&M  
4 expense included within Company's case (and the Staff's case in the absence of  
5 any downward adjustment) should certainly be considered at the high end of  
6 any reasonable range of estimated PWEC O&M costs to be incurred during the  
7 period that rates in this case are likely to be in effect.

8  
9 Q. How do you respond to Mr. Ewen's claim that your proposed treatment will  
10 almost certainly result in an under recovery of Sundance maintenance costs?

11 A. At pages 98 and 99 of my direct testimony I provided a detailed explanation as  
12 to why I believe the Company's approach to developing the overhaul portion of  
13 its Sundance O&M expense adjustment will, in all likelihood, lead to an  
14 *overcharge* of such costs. I will not repeat such reasoning, but simply  
15 incorporate such argument by reference herein. Mr. Ewen ignores my detailed  
16 argument regarding how an overcharge of such costs under the Company's  
17 proposal will likely occur, but without any explanation whatsoever throws out a  
18 simple *quid quo pro* statement that failure to adopt the Company's proposal  
19 "will almost certainly" lead to an under recovery of Sundance costs.

20  
21 Further, I note that in direct testimony I held out the possibility that Sundance  
22 maintenance costs being recovered in rates today could be deferred on the  
23 Company's balance sheet until such activities were undertaken – and related

1 costs incurred – at some point in the future<sup>3</sup>. Apparently even this alternative  
2 remains undesirable to the Company inasmuch as Mr. Ewen did not even  
3 address this possibility in rebuttal testimony.

4  
5 In summary, I believe it is the Company that is being *inconsistent* in its  
6 approach to developing Sundance overhaul expense for cost-of-service  
7 inclusion, and failure to accept Staff's adjustment will, in all likelihood, lead to  
8 an over collection of such costs over time.

9 Q. Does that **conclude** your direct testimony?

10 A. Yes, it does.

---

<sup>3</sup> The deferral proposal was included in direct testimony *in the event the Commission was inclined to accept the Company's level of Sundance overhaul cost* that is not projected to be incurred until many years in the future. As explained within my direct testimony, the deferral accounting alternative is not my primary recommendation, and in fact, I go on to explain that I believe such deferral accounting is unnecessary and unduly complicated for such a relatively minor level of cost incurrence.

IN THE MATTER OF THE APPLICATION OF ARIZONA PUBLIC )  
SERVICE COMPANY FOR A HEARING TO DETERMINE THE )  
FAIR VALUE OF THE UTILITY PROPERTY OF THE COMPANY )  
FOR RATEMAKING PURPOSES, TO FIX A JUST AND )  
REASONABLE RATE OF RETURN THEREON, TO APPROVE )  
RATE SCHEDULES DESIGNED TO DEVELOP SUCH RETURN, )  
AND TO AMEND DECISION NO. 67744 )

DOCKET NO. E-01345A-05-0816

**REVISED JOINT ACCOUNTING SCHEDULES**

**OF THE**

**ARIZONA CORPORATION COMMISSION**

**UTILITIES DIVISION STAFF**

**FILED WITH STAFF SURREBUTTAL  
TESTIMONY ON SEPTEMBER 27, 2006**

**PUBLIC VERSION**

PREPARED  
BY  
UTILITECH, INC.

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
COMPUTATION OF INCREASE IN GROSS REVENUE REQUIREMENT  
FOR THE TEST YEAR ENDED SEPTEMBER 2005  
(000's)

Revised  
Schedule A  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	APS PROPOSED		STAFF PROPOSED	
			ORIGINAL COST	FAIR VALUE	ORIGINAL COST	FAIR VALUE
	(A)	(B)	(C)	(D)	(E)	(F)
1	PROPOSED RATE BASE	Sch B	\$ 4,466,697	\$ 6,120,755	\$ 4,402,377	\$ 6,056,435
2	RATE OF RETURN	Sch D	8.73%	6.37%	8.05%	5.85%
3	OPERATING INCOME REQUIRED	Line 1 * 2	\$ 389,943	\$ 389,943	\$ 354,391	\$ 354,391
4	NET OPERATING INCOME AVAILABLE	Sch C	115,904	115,904	237,636	237,636
5	OPERATING INCOME EXCESS/DEFICIENCY	Line 3 - 4	\$ 274,039	\$ 274,039	\$ 116,755	\$ 116,755
6	REVENUE CONVERSION FACTOR	Sch A-1	1.6407	1.6407	1.6407	1.6407
7	OVERALL REVENUE REQUIREMENT	Line 5 * 6	\$ 449,616	\$ 449,616	\$ 191,563	\$ 191,563
8	ENVIRONMENTAL IMPROVEMENT CHARGE		4,315	4,315		
9	TOTAL INCREASE IN RATES	Line 7 + 8	<u>\$ 453,931</u>	<u>\$ 453,931</u>	<u>\$ 191,563</u>	<u>\$ 191,563</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
REVENUE CONVERSION FACTOR  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule A-1  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	COMPANY PROPOSED
	(A)	(B)	(C)
1	Gross Jurisdictional Revenue		100.0000%
2	Less: Effective State Income Tax	APS Sch. 3	6.23%
3	Less: Effective Federal Income Tax	APS Sch. 3	<u>32.82%</u>
4	Operating Income % = 100% - Tax Percentage	Ln1-Ln2-Ln3	<u>60.9500%</u>
5	Income to Revenue Multiplier	Line 1/Line 4	<u>1.640689</u> (a) (b)

Footnote:

(a) Source: APS Schedules A-1 & C-3.

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
SUMMARY OF ORIGINAL COST AND RCND RATE BASE ELEMENTS  
FOR THE TEST YEAR ENDED SEPTEMBER 2005  
(000's)

Revised  
Schedule B  
Page 1 of 2

LINE NO.	DESCRIPTION (A)	ORIGINAL COST		RCND		
		AS ADJUSTED BY APS (B)	STAFF ADJUSTMENTS (C)	AS ADJUSTED BY APS (E)	STAFF ADJUSTMENTS (F)	AS ADJUSTED BY STAFF (G)
1	Gross Utility Plant in Service	\$ 9,296,308	\$ -	\$ 9,296,308	\$ 15,219,192	\$ 15,219,192
2	Less: Accumulated Depreciation & Amort.	(3,546,560)	-	(3,546,560)	(6,161,346)	(6,161,346)
3	Net Utility Plant in Service	5,749,748	-	5,749,748	9,057,846	9,057,846
<b>Deductions:</b>						
4	Deferred Taxes	(1,064,449)	(767)	(1,065,216)	(1,064,432)	(1,065,199)
5	Investment Tax Credits	-	-	-	-	-
6	Customer Advances for Construction	(59,807)	-	(59,807)	(59,807)	(59,807)
7	Customer Deposits	(54,860)	-	(54,860)	(54,860)	(54,860)
8	Pension Liability	(68,699)	-	(68,699)	(68,699)	(68,699)
9	Liability for Asset Retirement	(260,419)	-	(260,419)	(260,419)	(260,419)
10	Other Deferred Credits	(109,485)	-	(109,485)	(109,485)	(109,485)
11	Unamortized Gain-sale of Utility Plant	(46,360)	-	(46,360)	(46,360)	(46,360)
12	Regulatory Liabilities	(160,744)	(3,661)	(164,405)	(160,744)	(164,405)
13	Total Deductions	(1,824,823)	(4,428)	(1,829,251)	(1,824,806)	(1,829,234)
<b>Additions:</b>						
14	Regulatory Assets	64,020	(2,873)	61,147	64,020	61,147
15	Miscellaneous Deferred Debits	39,464	-	39,464	39,464	39,464
16	Depreciation Fund - Decommissioning	285,855	-	285,855	285,855	285,855
17	Allowance for Working Capital	152,433	(57,018)	95,415	152,433	95,415
18	Total Additions	541,772	(59,891)	481,881	541,772	481,881
19	Total Rate Base	\$ 4,466,697	\$ (64,320)	\$ 4,402,377	\$ 7,774,812	\$ 7,710,492

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
 DOCKET NO. E-01345A-05-0816  
 RATE BASE SUMMARY  
 FOR THE TEST YEAR ENDED SEPTEMBER 2005  
 (000's)

Revised  
 Schedule B  
 Page 2 of 2

LINE NO.	DESCRIPTION (A)	B-1 (B)	B-2 (C)	B-3 (D)	B-4 (E)	B-5 (F)	B-6 (G)	B-7 (H)	B-8 (I)	Page Total (J)
1	Gross Utility Plant in Service									
2	Less: Accumulated Depreciation & Amort.									
3	Net Utility Plant in Service									\$ -
<b>Deductions:</b>										
4	Deferred Taxes			(767)						(767)
5	Investment Tax Credits									-
6	Customer Advances for Construction									-
7	Customer Deposits									-
8	Pension Liability									-
9	Liability for Asset Retirement									-
10	Other Deferred Credits									-
11	Unamortized Gain-sale of Utility Plant	(3,661)								(3,661)
12	Regulatory Liabilities	(3,661)		(767)						(4,428)
13	Total Deductions									
<b>Additions:</b>										
14	Regulatory Assets		(2,873)							(2,873)
15	Miscellaneous Deferred Debits									-
16	Depreciation Fund -- Decommissioning				(57,018)					(57,018)
17	Allowance for Working Capital		(2,873)		(57,018)					(59,891)
18	Total Additions									
19	Total Rate Base	\$ (3,661)	\$ (2,873)	\$ (767)	\$ (57,018)	\$ -	\$ -	\$ -	\$ -	\$ (64,320)

**ADJUSTMENTS:** B-1 SFAS 112 DEFERRED CREDIT RATE BASE ADJUSTMENT B-6 \*\*reserved\*\*  
 B-2 CORRECT BARK BEETLE DEFERRAL RATE BASE BALANCE B-7 \*\*reserved\*\*  
 B-3 INVESTMENT TAX CREDIT ADJUSTMENT TO RATE BASE B-8 \*\*reserved\*\*  
 B-4 CASH WORKING CAPITAL  
 B-5 \*\*reserved\*\*

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
SFAS 112 DEFERRED CREDIT RATE BASE ADJUSTMENT  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule B-1  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
	(A)	(B)	(C)
1	Accumulated Provision for SFAS 112 Deferred Credits		
2	Acquiesced by APS in Discovery to be Properly Included		
3	as a Rate Base Offset	UTI-10-302	\$ (3,886,000)
4	Composite Retail Jurisdictional Wages & Salaries Allocator		<u>94.212%</u>
5	ACC Jurisdictional Adjustment to Reflect SFAS 112 Deferred		
6	Credits as a Rate Base Offset	Line 3 * Line 4	<u>\$ (3,661,453)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
CORRECT BARK BEETLE DEFERRAL RATE BASE BALANCE  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule B-2  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
	(A)	(B)	(C)
1	Proforma Rate Base Adjustment Proposed by APS to Reflect		
2	Estimated Growth in Deferred Bark Beetle Costs Between		
3	the End of the Historic Test Year and December 31, 2006	LLR_WP7, p. 2	\$ 6,114,585
4	Correction Required as Noted in Response to Discovery	UTI-14-351	704,820
5	Eliminate Bark Beetle Cost Deferred Prior to April 1, 2005 (the		
6	Rate Effective Period Resulting from 2003 Rate Case Order)	LLR_WP17, p. 3	<u>(1,501,069)</u>
7	Corrected Before-Tax Bark Beetle Rate Base Deferral Adjustment		
8	to End of Test Year Actual Recorded Balance	Sum Lines 3 thru 6	5,318,336
9	Composite Federal and State Income Tax Rate		<u>39.05%</u>
10	Related Accumulated Deferred Income Tax Expense Properly		
11	Reflected as a Rate Base Deduction	Line 8 * Line 9	2,076,810
12	Correct Total Before and After Tax Adjustment to Test Year		
13	End Recorded Deferred Bark Beetle Costs	Line 8 - Line 11	<u>3,241,526</u>
14	Total Company Rate Base Adjustment for Deferred Bark		
15	Beetle Remediation Costs	Line 13 - Line 3	<u><u>\$ (2,873,059)</u></u>

Footnote: This adjustment is 100% ACC Retail Jurisdictional

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
INVESTMENT TAX CREDIT ADJUSTMENT TO RATE BASE  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Revised  
Schedule B-3  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
	(A)	(B)	(C)
1	Total Amount of Investment Tax Credits Expected to be Realized		
2	As a Result of Amending Prior Year Federal Income Tax Returns	UTI-10-299	\$ 6,483,389
3	Revenue Conversion Factor	Sch. A-1	<u>1.64069</u>
4	Total Revenue Requirement Savings Resulting From Amending		
5	Prior Years Tax Returns to Claim Additional ITCs	Line 2 * 3	10,637,226
6	Total Costs Incurred to Research and Claim Additional ITCs		
7	Total Contingency Charge Recorded in 2003	UTI-10-301	(2,385,468)
8	Fee for Service Charge Recorded in February 2005	UTI-10-301	<u>(1,553,333)</u>
9	Net Total Company Revenue Requirement Savings Realized	Lines 5+ 7 + 8	6,698,425
10	Percentage Attributable to Plant Not Yet Fully	Froggatt	
11	Depreciated	Rebuttal	<u>38.0%</u>
12	Subtotal	Line 9 X*Line 11	2,545,401
13	Percentage Assumed to Be Depreciated @ 9/30/05		<u>50.00%</u>
14	Revenue Requirement Savings Allocated to Ratepayers	Line 12 * Line 13	1,272,701
15	Equivalent Total Company Rate Base Offset	Line14/Line 3	(775,711)
16	ACC Jurisdictional Demand Factor		<u>98.847%</u>
17	ACC Jurisdictional Adjustment to Rate Base for ITCs Allocated		
18	to Rate Payers	Line 12 * Line 13	<u>\$ (766,768)</u>

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
CASH WORKING CAPITAL  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

LINE NO.	DESCRIPTION (A)	AMOUNT (B)	REVENUE LAG (a) (C)	EXPENSE LAG (D)	NET LAG (DAYS) (E)	CWC FACTOR (F)	CWC REQUIREMENT (G)
1	<b>FUEL FOR ELECTRIC GENERATION</b>						
2	COAL	\$ 200,856,342	36.85231	32.36664	4.48567	0.01229	\$ 2,468,428
3	NATURAL GAS	237,557,927	36.85231	44.25857	-7.40625	-0.02029	(4,820,311)
4	FUEL OIL	1,077,082	36.85231	32.34060	4.51172	0.01236	13,314
5	NUCLEAR:						
6	AMORTIZATION	34,445,413	0.00000	0.00000	0.00000	0.00000	0
7	SPENT FUEL	7,336,099	36.85231	76.35359	-39.50128	-0.10822	(793,932)
8	SUBTOTAL	481,272,863					(3,132,502)
9	PURCHASED POWER (b)	471,931,131	36.85231	38.15020	-1.29789	-0.00356	(1,678,121)
10	TRANSMISSION BY OTHERS	14,391,245	36.85231	33.69389	3.15842	0.00865	124,531
11	SUBTOTAL	486,322,376					(1,553,591)
12	<b>OTHER OPERATIONS &amp; MAINTENANCE</b>						
13	PAYROLL	240,714,447	36.85231	15.00192	21.85039	0.05986	14,410,153
14	INCENTIVE	8,653,091	36.85231	214.50000	-177.64769	-0.48671	(4,211,511)
15	PENSION AND OPEB	38,986,000	36.85231	77.71371	-40.86140	-0.11195	(4,364,445)
16	EMPLOYEE BENEFITS	26,995,515	36.85231	20.35895	16.49337	0.04519	1,219,855
17	PAYROLL TAXES	18,118,131	36.85231	21.78589	15.06643	0.04128	747,878
18	MATERIALS & SUPPLIES	53,466,114	36.85231	24.22000	12.63231	0.03461	1,850,413
19	FRANCHISE PAYMENTS	11,986,402	36.85231	52.83966	-15.98735	-0.04380	(525,016)
20	VEHICLE LEASE PAYMENTS	3,169,771	36.85231	7.43789	29.41442	0.08059	255,444
21	RENTS	6,776,038	36.85231	-33.48601	70.33832	0.19271	1,305,795
22	PALO VERDE LEASE (c)	45,900,681	36.85231	103.99426	-67.14195	-0.18395	(8,443,456)
23	PALO VERDE S/L GAIN AMORT	(4,575,722)	0.00000	0.00000	0.00000	0.00000	0
24	INSURANCE	4,639,562	0.00000	0.00000	0.00000	0.00000	0
25	OTHER	119,131,971	36.85231	35.39000	1.46231	0.00401	477,283
26	SUBTOTAL	573,962,001					2,722,393
27	DEPRECIATION & AMORTIZATION	321,525,565	0.00000	0.00000	0.00000	0.00000	0
28	AMORT OF ELECTRIC PLT ACQ ADJ	0	0.00000	0.00000	0.00000	0.00000	0
29	AMORT OF PROP LOSSES & REG STUDY COSTS	(2,564,492)	0.00000	0.00000	0.00000	0.00000	0
30	SUBTOTAL	318,961,073					0
31	<b>INCOME TAXES</b>						
32	CURRENT-FEDERAL	59,824,326	36.85231	58.95000	-22.09769	-0.06054	(3,621,861)
33	CURRENT- STATE (d)	16,379,288	36.85231	62.05000	-25.19769	-0.06903	(1,130,740)
34	DEFERRED	77,758,889	0.00000	0.00000	0.00000	0.00000	0
35	SUBTOTAL	153,962,503					(4,752,601)
36	<b>OTHER TAXES</b>						
37	PROPERTY TAXES	123,403,653	36.85231	211.94223	-175.08992	-0.47970	(59,196,535)
38	SALES TAXES	158,240,555	16.69615	40.21000	-23.51385	-0.06442	(10,194,095)
39	FRANCHISE TAXES	18,920,381	16.69615	52.83966	-36.14351	-0.09902	(1,873,559)
40	SUBTOTAL	300,564,589					(71,264,189)
41	INTEREST EXPENSE (e)	108,298,482	36.85231	90.43103	-53.57872	-0.14679	(15,897,244)
42	SUBTOTAL	108,298,482					(15,897,244)
43	TOTALS	\$ 2,423,343,887					(93,877,734)
44	APS CWC ALLOWANCE						(29,372,869)
45	STAFF CWC ADJUSTMENT -- TOTAL COMPANY						(64,504,865)
46	% ARIZONA RETAIL -- Jurisdictional Factor						0.88394
47	STAFF CWC ADJUSTMENT -- RETAIL						\$ (57,018,405)

Footnotes:

- (a) See Workpaper B-4, p. 1, for calculation of re-weighted revenue lag.
- (b) Test year purchased power reduced by expenses incurred to facilitate unregulated marketing and trading (see Staff Adjustment C-4).
- (c) See Workpaper B-4, p. 2, for calculation of PV lease expense lag.
- (d) See Workpaper B-4, p. 3, for calculation of State income tax expense lag.
- (e) See Workpaper B-4, p. 4, for calculation of interest expense lag & Staff Adjustment C-19 for pro forma interest expense.

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
SUMMARY OF OPERATING INCOME  
FOR THE TEST YEAR ENDED SEPTEMBER 2005  
(000's)

Revised  
Schedule C  
Page 1 of 4

LINE NO.	DESCRIPTION (A)	AS ADJUSTED BY APS (B)	STAFF ADJUSTMENTS (C)	AS ADJUSTED BY STAFF (D)
1	Electric Operating Revenues	\$ 3,440,590	\$ (849,582)	\$ 2,591,008
	<u>Operating Expenses:</u>			
2	Purchased Power and Fuel	2,129,741	(966,175)	1,163,566
3	Operations and Maintenance	766,212	(72,186)	694,026
4	Depreciation and Amortization	306,988	(759)	306,229
5	Income Taxes	395	69,495	69,890
6	Other Taxes	121,350	(1,689)	119,661
7	Total	<u>3,324,686</u>	<u>(971,314)</u>	<u>2,353,372</u>
8	Operating Income	\$ 115,904	\$ 121,732	\$ 237,636

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
 DOCKET NO. E-01345A-05-0816  
 SUMMARY OF RATEMAKING ADJUSTMENTS  
 FOR THE TEST YEAR ENDED SEPTEMBER 2005  
 (000's)

Revised  
 Schedule C  
 Page 2 of 4

LINE NO.	DESCRIPTION (A)	ADJUSTMENT NUMBER / SCHEDULE REFERENCE									SUBTOTAL (K)		
		C-1 (B)	C-2 (C)	C-3 (D)	C-4 (E)	C-5 (F)	C-6 (G)	C-7 (H)	C-8 (I)	C-9 (J)			
1	Electric Operating Revenues	\$ 4,907	\$ 1	\$ (18,924)	\$ (835,566)								\$ (849,582)
	Operating Expenses:												
2	Purchased Power and Fuel		19	(124,082)	(841,833)								(965,915)
3	Operations and Maintenance					(8,273)	(40,714)		(508)			(7,933)	(61,374)
4	Depreciation and Amortization												
5	Income Taxes	1,916	(7)	41,064	2,447	3,231	15,899	1,548	198			3,098	69,395
6	Other Taxes												
7	Total	1,916	12	(83,018)	(839,386)	(5,042)	(24,815)	(2,417)	(310)	(4,835)			(957,895)
8	Operating Income	\$ 2,991	\$ (11)	\$ 64,094	\$ 3,820	\$ 5,042	\$ 24,815	\$ 2,417	\$ 310	\$ 4,835	\$ 108,313		

Composite Federal and State Income Tax Rate 39.05%

- ADJUSTMENTS:
- C-1 REVERSE ESTIMATED CONSERVATION IMPACT FROM DSM
  - C-2 CORRECTION OF MISCELLANEOUS OTHER REVENUES
  - C-3 NORMALIZE FUEL, PURCH POWER EXPENSE & OFF-SYSTEM SALES
  - C-4 ELIMINATE M&T REVENUES & PURCHASE POWER EXPENSE
  - C-5 ELIMINATE MARKETING AND TRADING O&M EXPENSES
  - C-6 PENSION EXPENSE ADJUSTMENT
  - C-7 POST RETIREMENT MEDICAL BENEFITS ADJUSTMENT
  - C-8 ELIMINATE ADDITIONAL MARKETING EXPENSES
  - C-9 ELIMINATE NON-RECURRING SHARED SERVICES COSTS

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
 DOCKET NO. E-01345A-05-0816  
 SUMMARY OF RATEMAKING ADJUSTMENTS  
 FOR THE TEST YEAR ENDED SEPTEMBER 2005  
 (000's)

Revised  
 Schedule C  
 Page 3 of 4

LINE NO.	DESCRIPTION (A)	ADJUSTMENT NUMBER / SCHEDULE REFERENCE											SUBTOTAL (K)		
		PRIOR PAGE SUBTOTAL (B)	C-10 (C)	C-11 (D)	C-12 (E)	C-13 (F)	C-14 (G)	C-15 (H)	C-16 (I)	C-17 (J)					
1	Electric Operating Revenues	\$ (849,582)													\$ (849,582)
Other Operating Expenses:															
2	Purchased Power and Fuel	(965,915)											(260)		(966,175)
3	Operations and Maintenance	(61,374)	(95)	(2,718)	(2,618)	(4,488)		(1,764)							(73,057)
4	Depreciation and Amortization	-					(500)								(500)
5	Income Taxes	69,395	37	1,062	1,022	1,752	195	689	101	659					74,913
6	Other Taxes	-													(1,689)
7	Total	(957,895)	(58)	(1,657)	(1,595)	(2,735)	(305)	(1,075)	(158)	(1,029)					(966,508)
8	Operating Income	\$ 108,313	\$ 58	\$ 1,657	\$ 1,595	\$ 2,735	\$ 305	\$ 1,075	\$ 158	\$ 1,029					\$ 116,926

Composite Federal and State Income Tax Rate 39.05%

ADJUSTMENTS: C-10 ELIMINATE SILVERHAWK RELATED LEGAL EXPENSES  
 C-11 ELIMINATE SUNDANCE NON-ROUTINE MAINTENANCE EXPENSE  
 C-12 ELIMINATE NON-RECURRING TAX RESEARCH COSTS  
 C-13 ELIMINATE STOCK BASED INCENTIVE COMPENSATION  
 C-14 ELIMINATE BARK BEETLE AMORT - DEFERRED PRE-RATE ORDER  
 C-15 ELIMINATE LOBBYING COSTS CHARGED ABOVE-THE-LINE  
 C-16 NUCLEAR FUEL/SFSI AMORTIZATION EXPENSE ADJUSTMENT  
 C-17 ELIMINATE ESTIMATED INCREASE IN 2007 PWEC PROPERTY TAXES

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
 DOCKET NO. E-01345A-05-0816  
 SUMMARY OF RATEMAKING ADJUSTMENTS  
 FOR THE TEST YEAR ENDED SEPTEMBER 2005  
 (000's)

Revised  
 Schedule C  
 Page 4 of 4

LINE NO.	DESCRIPTION (A)	PRIOR PAGE SUBTOTAL (B)	ADJUSTMENT NUMBER / SCHEDULE REFERENCE								TOTAL (F)		
			C-18 (C)	C-19 (D)	C-20 (E)	C-21 (F)	C-22 (G)	C-23 (H)	C-24 (I)	C-25 (J)			
1	Electric Operating Revenues	\$ (849,582)											\$ (849,582)
<b>Operating Expenses:</b>													
2	Purchased Power and Fuel	(966,175)											(966,175)
3	Operations and Maintenance	(73,057)							871				(72,186)
4	Depreciation and Amortization	(500)					(259)						(759)
5	Income Taxes	74,913	(959)	618	(4,838)	101	(340)						69,495
6	Other Taxes	(1,689)											(1,689)
7	Total	(966,508)	(959)	618	(4,838)	(158)	531						(971,314)
8	Operating Income	\$ 116,926	\$ 959	\$ (618)	\$ 4,838	\$ 158	\$ (531)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 121,732

Composite Federal and State Income Tax Rate 39.05%

C-18 PRODUCTION TAX CREDIT ADJUSTMENT  
 C-19 INTEREST SYNCHRONIZATION DEDUCTION ADJUSTMENT  
 C-20 CORRECT COS INCOME TAX EXPENSE ADJUSTMENT  
 C-21 PV 1 STEAM GENERATOR DEPRECIATION EXPENSE  
 C-22 INTEREST ON CUSTOMER DEPOSITS  
 C-23  
 C-24  
 C-25

Witness: J. Anderson

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
REVERSE ESTIMATED CONSERVATION IMPACT FROM DSM  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-1  
Page 1 of 1

<u>LINE NO.</u>	<u>DESCRIPTION</u>	<u>REFERENCE</u>	<u>AMOUNT</u>
	(A)	(B)	(C)
1	Adjustment to Reverse APS' Proposal to Reduce Test Year		
2	Margins Predicted to Occur as a Result of Implementing	APS Sch. C-2,	
3	Various Demand Side Management Programs	Page 1, Col F	<u>\$ 4,907,000</u>

Footnote: Adjustment is 100% Retail Jurisdictional

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
CORRECTION OF MISCELLANEOUS OTHER REVENUES  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-2  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	REVENUE AMOUNT	EXPENSE AMOUNT
	(A)	(B)	(C)	(D)
1	APS Adjustment for Schedule 1 Rate Changes	Workpaper DJR_WP8	\$ 127,000	\$ (19,000)
2	APS Revised Adj. for Schedule 1 Rate Changes	UTI 13-344, 13-345	<u>128,339</u>	<u>-</u>
3	Adjustment Correcting APS Schedule 1 Rate Adjustment	Line 2 - Line 1	\$ 1,339	\$ 19,000
4	Jurisdictional Allocation Factor		<u>100%</u>	<u>99.12%</u>
5	Staff Retail Adjustment for Schedule 1 Rate Changes	Line 3 * Line 4	<u>\$ 1,339</u>	<u>\$ 18,833</u>

Witness: J. Antonuk &  
J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
NORMALIZE FUEL, PURCH POWER EXPENSE & OFF-SYSTEM SALES  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-3  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
	(A)	(B)	(C)
1	Normalized Fuel and Purchased Power Expense Proposed by:		
2	Staff/Liberty Consulting Group (cents/kWh)		2.8942
3	APS (cents/kWh)	PME_WP6, P. 2	<u>3.2859</u>
4	Net Cents/kWh Reduction Proposed by Staff to be		
5	Rolled Into Base Rates	Line 2 - Line 3	(0.3917)
6	Adjusted Test Year Retail Sales	PME_WP6, P. 3	<u>\$ 26,759,478</u>
7	Subtotal: Reduction in Fuel and Purchased Power Expense		
8	Attributable to Serving Retail Load	Line 5 * Line 6	<u>(104,816,875)</u>
9	<b>Note: This portion of fuel adjustment is 100% retail</b>		
10	<b>Proforma Off-Systems Sales Margin Adjustment:</b>		
11	Proforma Off-System Sales Revenues Per:		
12	Staff/Liberty Consulting Group		133,863,799
13	APS	PME_WP6, P. 5	<u>153,098,000</u>
14	Total Co. Adjustment Decreasing Off-System Sales Revenues	Line 12 - Line 13	(19,234,201)
15	Proforma Fuel and Purchased Power Expense Incurred to		
16	Facilitate Off-system Sales Per:		
17	Staff/Liberty Consulting Group		107,553,298
18	APS	PME_WP6, P. 5	<u>127,134,000</u>
19	Subtotal: Total Co. Additional Fuel and Purchased Power		
20	Expense to Facilitate Off-system Sales	Line 17 - Line 18	<u>(19,580,702)</u>
21	Net Total Company Decrease in Off-System Sales Margins	Line 14 - Line 20	<u>346,501</u>
22	Retail Jurisdictional Energy Allocator		98.389%
23	ACC Jurisdictional Adjustment Reducing Off-system		
24	Sales Revenues	Line 14 * Line 22	(18,924,319)
25	ACC Jurisdictional Adjustment Reducing Fuel/Purchased		
26	Power Expense Related to Reduced Off-system Sales	Line 20 * Line 22	<u>(19,265,238)</u>
27	ACC Jurisdictional Adjustment Increasing Net Margins		
28	Resulting from Reduced Off-system Sales Forecasted	Line 24 - Line 26	<u>\$ 340,919</u>

Witness: J. Dittmer  
& Liberty

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE M&T REVENUES & PURCHASE POWER EXPENSE  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-4  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT (000s)
	(A)	(B)	(C)
1	Unregulated Marketing and Trading Revenue Included Within the	GAAPversus FERC_	
2	Total Company Cost of Service Study	Reporting(2).xls	\$ 849,248
3	Purchased Power Expense Incurred in Facilitating Unregulated	GAAPversus FERC_	
4	Marketing and Trading Revenues	Reporting(2).xls	<u>(855,618)</u>
5	Total Company Net Margin (Loss) on M&T Operations		
6	Exclusive of Payroll and Other Non-fuel O&M Expenses	Line 2 + Line 3	(6,370)
7	Energy Allocator		<u>98.389%</u>
8	ACC Retail Jurisdictional		
9	Revenues	Line 2 * Line 7	835,566
10	Purchased Power Expense	Line 4 * Line 7	<u>(841,833)</u>
11	Net Margin (Loss)	Line 9 + Line 10	<u>\$ (6,267)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE MARKETING AND TRADING O&M EXPENSES  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-5  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT (000S)
	(A)	(B)	(C)
1	Eliminate Unregulated Marketing and Trading		
2	Non-Purchased Power Operations and		
3	Maintenance Expenses Included Within APS'		
4	Total Company Cost of Service:		
5	Payroll	Response to	\$ 6,618
6	Outside Services	UTI-10-315	1,078
7	Corporate Allocations		33
8	Miscellaneous		811
9	Corporate Allocable and Governance		<u>241</u>
10	Total Company Unregulated Marketing and Trading Non-		
11	Purchased Power Operations and Maintenance		
12	Expenses to be Eliminated From APS' Proposed		
13	Total Company Cost of Service	Sum Lines 5 - 9	(8,781)
14	Composite ACC Jurisdictional Allocator		<u>94.212%</u>
15	ACC Jurisdictional Unregulated Marketing and Trading Non-		
16	Purchased Power Operations and Maintenance		
17	Expenses to be Eliminated From APS' Proposed		
18	ACC Jurisdictional Cost of Service	Line 13 * Line 14	<u>\$ (8,273)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
PENSION EXPENSE ADJUSTMENT  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Revised  
Schedule C-6  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT (000s)
	(A)	(B)	(C)
1	Reversal of APS' Proposed Total Company	APS Exhibits	
2	Adjustment to Amortize the Unfunded Projected	Sch. C-2, page 7	
3	Benefit Obligation Over a Five Year Period	Adj't No. 21	\$ (43,695)
4	Company's Adjustment to Test Year Operations	Rockenberber	
5	to Reflect Actual 2006 Pension Expense	Rebuttal	
6		Attachment LLR-4	
7		-5RB	2,249
8	Pension Expense Adjustment Included Within APS'	LLR_WP21,	
9	Payroll Annualization Adjustment	page 34	<u>(1,769)</u>
10	Subtotal:	Sum Lines 7 - 9	480
11	Net Total Company Adjustment to APS' Proposed		
12	Level of Pension Expense	Line 3 + Line 10	(43,215)
13	Composite ACC Jurisdictional Wages		
14	and Salaries Allocator		<u>94.212%</u>
15	ACC Jurisdictional Adjustment to APS' Proposed		
16	ACC Jurisdictional Pension Expense	Line 12 * Line 14	<u>\$ (40,714)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
POST RETIREMENT MEDICAL BENEFITS ADJUSTMENT  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Revised  
Schedule C-7  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT (000s)
	(A)	(B)	(C)
1	Company's Adjustment to Test Year Operations	Rockenberber	
2	to Reflect Actual 2006 PRMB Expense	Rebuttal	
3		Attachment LLR-4	
4		-6RB	\$ (3,191)
5	Less: APS PRMB Expense Annualization		
6	Adjustment Included as Part of the	LLR_WP21,	
7	Payroll Expense Annualization	page 34	<u>(1,018)</u>
8	Net Total Company PRMB Adjustment to Annualize		
9	Expenses for 2006 Actuarial Estimates	Sum Lines 3 - 7	(4,209)
10	Composite ACC Jurisdictional Wages		
11	and Salaries Allocator		<u>94.212%</u>
12	ACC Jurisdictional Adjustment to APS' Proposed		
13	ACC Jurisdictional Pension Expense	Line 9 * Line 11	<u>\$ (3,965)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE ADDITIONAL MARKETING EXPENSES  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Revised  
Schedule C-8  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNTS
	(A)	(B)	(C)
1	Additional Marketing and Sponsorship Costs Identified and		
2	Conceded by APS to be Excluded From Retail Cost of		
3	Service Development		
4	Eliminate Dodge Theater Sponsorship	UTI-5-240	\$ (100,000)
5	Eliminate Allocated PWCC Radio and	UTI-1-17	
6	Television Advertising	(Revised)	(337,351)
7	Additional Marketing Expenses Eliminated by RUCO that	Rockeberger	
8	APS Agreed to in Rebuttal Testimony	Rebuttal	<u>(70,625)</u>
9		Testimony, p. 24	
10	Total Additional Marketing and Sponsorship Costs to be		
11	Eliminated from Retail Cost of Service Development	Line 4 + Line 6	<u>\$ (507,976)</u>

Footnote: This adjustment is assigned 100% to ACC Jurisdictional Cost of Service

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE NON-RECURRING SHARED SERVICES COSTS  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-9  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
	(A)	(B)	(C)
1	Reverse Correcting Journal Entries Recorded During the		
2	Historic Test Year that Had the Impact of Overstating "On Going"		
3	Shared Services Expenses:		
4	Reverse Correcting Journal Entry Recorded in		
5	November 2004 Posted to Transfer Shared Services		
6	Costs Originally Recorded as Depreciation Expense		
7	as "A&G" Expense	UTI-10-314	\$ (5,323,351)
8	Reverse a Correcting Journal Entry Recorded in		
9	December 2004 to Reallocate Rents Improperly		
10	Allocated Throughout 2004	UTI-10-314	<u>(3,096,000)</u>
11	Total Company Adjustment to Reverse Correcting Journal Entries		
12	Recorded During the Historic Test Year that Had the Impact of		
13	Overstating "On Going" Shared Services Expenses	Line 7 + 8	(8,419,351)
14	Composite ACC Jurisdictional Wages		
15	and Salaries Allocator		<u>94.212%</u>
16	ACC Jurisdictional Adjustment to Reverse Correcting Journal		
17	Entries Recorded During the Historic Test Year that Had the		
18	Impact of Overstating "On Going" Shared Services Expenses	Line 13 * 15	<u>\$ (7,932,850)</u>

Witness: J. Dittmer

Schedule C-10  
Page 1 of 1

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE SILVERHAWK RELATED LEGAL EXPENSES  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
	(A)	(B)	(C)
1	Legal Expenses Incurred in the Sale of the Unregulated Silverhawk		
2	Power Plant	UTI-14-349	\$ 240,238
3	Silverhawk Legal Costs Already Eliminated by APS from the Test		
4	Year Cost of Service		
5	Total Shared Services Legal Costs Allocated to PWEC	LLR_WP13,	
6	During the Historic Test Years	pages 6 & 7	1,394,011
7	Percentage of PWEC Legal Costs Assigned by APS to	LLR_WP13,	
8	PWEC Activities	pages 6 & 7	<u>10%</u>
9	Total Company Silverhawk-related Legal Expenses Already		
10	Eliminated from the COS by APS	Line 6 * Line 8	139,401
11	Net Total Company Adjustment to Eliminate Additional Silverhawk-		
12	Related Legal Costs from the Test Year Cost of Service	Line 10 - Line 2	(100,837)
13	Composite ACC Jurisdictional Wages		
14	and Salaries Allocator		<u>94.212%</u>
15	ACC Jurisdictional Adjustment to Eliminate Additional Silverhawk-		
16	Related Legal Costs from the Test Year Cost of Service	Line 12 * Line 14	<u>\$ (95,010)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE SUNDANCE NON-ROUTINE MAINTENANCE EXPENSE  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-11  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNTS
	(A)	(B)	(C)
1	Eliminate APS' Proposed Accrual for "Non-Routine"		
2	Maintenance or "Major" Overhaul Costs at the Sundance		
3	Power Station Not Expected to Occur For Many Years	LLR_WP14	\$ (2,750,100)
4	ACC Jurisdictional Production Demand Allocator		<u>98.847%</u>
5	Eliminate ACC Jurisdictional Accrual for "Non-Routine"		
6	Maintenance or "Major" Overhaul Costs at the Sundance		
7	Power Station Not Expected to Occur For Many Years	Line 3 * Line 4	<u>\$ (2,718,396)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE NON-RECURRING TAX RESEARCH COSTS  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-12  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNTS
	(A)	(B)	(C)
1	Total Company Adjustment to Eliminate a Credit Given to		
2	Joint Owners of Palo Verde During the Historic Test Year		
3	Related to a Tax Contingency Fee Recorded in 2003 That		
4	in Turn Resulted in Incremental TY Charges to Account 9302	UTI-10-296	\$ (1,224,795)
5	Total Company Adjustment to Eliminate Non-recurring		
6	Tax Research Costs Incurred on a Fee for Service Basis		
7	During the Historic Test Year	UTI-10-301	<u>(1,553,333)</u>
8	Total Company Adjustment to Eliminate Non-Recurring		
9	Tax Research Costs/Credits Recorded During the		
10	Historic Test Year	Line 4 + Line 7	(2,778,128)
11	Composite ACC Jurisdictional Wages		
12	and Salaries Allocator		<u>94.212%</u>
13	ACC Jurisdictional Adjustment to Eliminate Non-Recurring		
14	Tax Research Costs/Credits Recorded During the		
15	Historic Test Year	Line 10 * Line 12	<u>\$ (2,617,594)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE STOCK BASED INCENTIVE COMPENSATION  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-13  
Page 1 of 1

<u>LINE NO.</u>	<u>DESCRIPTION</u>	<u>REFERENCE</u>	<u>AMOUNT</u>
	(A)	(B)	(C)
1	Total Company Adjustment to Eliminate Above-		
2	the-Line Expense Charges for Stock Based		
3	Incentive Compensation	UTI-1-83	\$ (4,762,874)
4	Composite ACC Jurisdictional Wages		
5	and Salaries Allocator		<u>94.212%</u>
6	ACC Jurisdictional Adjustment to Eliminate Above-		
7	the-Line Expense Charges for Stock Based		
8	Incentive Compensation	Line 3 * Line 5	<u>\$ (4,487,657)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE BARK BEETLE AMORT - DEFERRED PRE-RATE ORDER  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-14  
Page 1 of 1

<u>LINE NO.</u>	<u>DESCRIPTION</u>	<u>REFERENCE</u>	<u>AMOUNT</u>
	(A)	(B)	(C)
1	Eliminate Bark Beetle Remediation Costs Deferred in		
2	January through March 2005 Prior to the Effective Date		
3	of Decision No. 67744 (April 1, 2005)	LLR_WP7	\$ (1,501,069)
4	Amortization Period -- Years		<u>3</u>
5	Adjustment to Eliminate Bark Beetle Amortization Expense		
6	Related to Costs Inappropriately Deferred Prior to		
7	Effective Date of ACC's Prior Case Rate Order	Line 3 / Line 4	<u>\$ (500,356)</u>

Footnote: This adjustment is 100% ACC Retail Jurisdictional

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE LOBBYING COSTS CHARGED ABOVE-THE-LINE  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-15  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
	(A)	(B)	(C)
1	Federal Affairs Charged to "Governance" Activities		
2	During the Historic Test Year - Ultimately Allocated		
3	to Various PWCC Subsidiaries	UTI-6-244	\$ 1,352,479
4	Percent of Governance Activities Allocated		
5	During the Historic Test Year to PWEC	UTI-6-244	<u>28.930%</u>
6	Federal Affairs Lobbying Costs Allocated as		
7	Corporate Governance Activities to PWEC	Line 3 * Line 17	391,272
8	Total Federal Affairs Shared Services Costs		
9	Charged to APS Above-the-Line Operating		
10	Expense in the Historic Test Year	UTI-10-305	<u>834,125</u>
11	Subtotal: Federal Affairs Lobbying Costs Charged		
12	Above-the-Line to APS and PWEC During the		
13	Historic Test Year	Line 7 + Line 10	1,225,397
14	Public Affairs Costs Charged Above-the-Line to		
15	APS During the Historic Test Year	UTI-10-306	595,455
16	Total Public Affairs Costs Charged to		
17	APS During the Historic Test Year	UTI-10-306	<u>1,617,107</u>
18	Percent of Public Affairs Costs Charged		
19	Above the Line During the Historic Test Year	Line 15/Line 17	36.82%
20	Public Affairs Costs Direct Assigned to PWEC		
21	During the Historic Test Year	UTI-6-244	139,377
22	Estimate of Public Affairs Costs Charged to PWEC		
23	Above-the-Line During the Historic Test Year	Line 19 * Line 21	<u>51,322</u>
24	Total Company Above-the-Line Lobbying Costs to		
25	Be Eliminated from Cost of Service Development	Line 13 +15 + 23	(1,872,174)
26	Composite ACC Jurisdictional Wages		
27	and Salaries Allocator		<u>94.212%</u>
28	ACC Jurisdictional Above-the-Line Lobbying Costs to		
29	Be Eliminated from Cost of Service Development	Line 25 * Line 27	<u>\$ (1,763,994)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
NUCLEAR FUEL/ISFSI AMORTIZATION EXPENSE ADJUSTMENT  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-16  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT
	(A)	(B)	(C)
1	Yearly Amortization of Post Shutdown ISFSI Costs Based on	LLR_WP16	
2	Funding Expiration Date	Page 7	\$ 108,000
3	Negative Amortization of Reduction in Post Shutdown		
4	ISFSI Costs Accrued Between September 30, 2005 and	LLR_WP16	
5	January 1, 2006	Page 8	(48,000)
6	Reduction in Ongoing ISFSI Costs to be Collected in Base	LLR_WP16	
7	Rates Based Upon Updated TLG Study	Page 7	<u>(324,000)</u>
8	Net Total Company Adjustment Reducing Nuclear Fuel		
9	Expense and Amortization of ISFSI Expense	Sum Lines 2 - 7	(264,000)
10	Retail Jurisdictional Energy Allocation Factor		<u>98.389%</u>
11	ACC Jurisdictional Adjustment Reducing Nuclear Fuel		
12	Expense and Amortization of ISFSI Expense	Line 9 * Line 10	<u>\$ (259,747)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
ELIMINATE ESTIMATED INCREASE IN 2007 PWEC PROPERTY TAXES  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-17  
Page 1 of 1

<u>LINE NO.</u>	<u>DESCRIPTION</u>	<u>REFERENCE</u>	<u>AMOUNT</u>
	(A)	(B)	(C)
1	Eliminate APS Proposed Inclusion of Increased PWEC	LLR_WP20	
2	Property Tax Expense Attributable to Legislative Phase-in	Pages 2 & 10	\$ (1,708,338)
3	ACC Jurisdictional Production Demand Allocator		<u>98.847%</u>
4	Eliminate ACC Jurisdictional Portion of APS' Proposed		
5	Inclusion of Increased PWEC Property Tax Expense		
6	Attributable to Legislative Phase-in	Line 2 * Line 3	<u>\$ (1,688,644)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
PRODUCTION TAX CREDIT ADJUSTMENT  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-18  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	DEMAND RELATED AMOUNT (000s)	ENERGY RELATED AMOUNT (000s)	TOTAL COMPANY AMOUNT (000s)
(A)	(B)	(C)	(D)	(E)	(E)
1	Total Company Production Rate Base	CNF_WP13, p.2	\$ 2,172,190	\$ 95,432	\$ 2,267,622
2	Staff Proposed Weighted Cost of Common Equity	Sch. D	<u>5.59%</u>	<u>5.59%</u>	<u>5.59%</u>
3	After-Tax Net Income	Line 1 * Line 2	121,425	5,335	126,760
4	Revenue Conversion Factor	Sch. A-1	<u>1.64069</u>	<u>1.64069</u>	<u>1.64069</u>
5	Pre-Tax Net Income	Line 3 * Line 4	199,221	8,753	207,974
6	Book/Tax Differences	CNF_WP13, p.2	<u>32,377</u>	<u>1,422</u>	<u>33,799</u>
7	Taxable Income	Line 5 + Line 6	231,598	10,175	241,773
8	Deduction Percentage - Effective in 2006		<u>3.00%</u>	<u>3.00%</u>	<u>3.00%</u>
9	Additional Production Deduction	Line 7 * Line 8	6,948	305	7,253
10	Composite Income Tax Rate	Sch. A-1	<u>39.05%</u>	<u>39.05%</u>	<u>39.05%</u>
11	Total Company Annualized Income Tax Savings	Line 9 * Line 10	2,713	119	2,832
12	Total Company Annualized Savings per APS	CNF_WP13, p.2	<u>1,784</u>	<u>78</u>	<u>1,862</u>
13	Total Company Adjustment to APS' Original				
14	Production Tax Credit Calculation	Line 12 - Line 11	(929)	(41)	(970)
15	Jurisdictional Allocator		<u>98.847%</u>	<u>98.389%</u>	<u>-98.828%</u>
16	ACC Jurisdictional Annualized Income Tax Savings				
17	Adjustment	Line 14 * Line 15	<u>\$ (918)</u>	<u>\$ (40)</u>	<u>\$ (959)</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
INTEREST SYNCHRONIZATION DEDUCTION ADJUSTMENT  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

**Revised**  
Schedule C-19  
Page 1 of 1

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT (000s)
	(A)	(B)	(C)
1	ACC Jurisdictional Rate Base Proposed by Staff	Sch. B	\$ 4,402,377
2	Weighted Cost of Debt Proposed by Staff	Sch. D	<u>2.460%</u>
3	Annualized Interest Deduction Based Upon ACC Staff		
4	Proposed Retail Jurisdictional Rate Base and the		
5	ACC Staff' Proposed Weighted Cost of Debt	Line 1 * Line 2	108,298
6	Annualized Interest Deduction per APS		
7	APS Proposed As Adjusted ACC Jurisdictional	APS Sch. B-1	
8	Rate Based	Page 1, Col. F	4,466,697
9	APS Proposed Weighted Cost of Debt	APS Sch. D-1	<u>2.460%</u>
10	APS Proposed ACC Retail Jurisdictional Interest		
11	Expense Deduction	Line 8 * Line 9	109,881
12	Retail Jurisdictional Reduction in Annual		
13	Interest Deduction	Line 11 - Line 5	1,582
14	Composite Federal and State Income Tax Rate	Sch. A-1	<u>39.05%</u>
15	Adjustment Increasing Retail Jurisdictional Income		
16	Tax Expense to Reflect the Synchronization of the		
17	Interest Deduction with Staff's Proposed Rate Base		
18	and Cost of Capital Recommendations	Line 13 * Line 14	<u>\$ 618</u>

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
 DOCKET NO. E-01345A-05-0816  
 CORRECT COS INCOME TAX EXPENSE ADJUSTMENT  
 FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-20  
 Page 1 of 1

LINE NO.	DESCRIPTION (A)	TOTAL COMPANY AS ADJUSTED AS FILED BY APS (PER ORIGINAL UTI-3-169 & UTI-10-297) TAX EXP. \$s (B)	2006 AS ADJUSTED PERMANENT DIFFERENCES PER UPDATED UTI-10-297 TAX EXP. \$s (C)	ADDITIONAL ON GOING 2006 PER UPDATED UTI-10-297 TAX EXP. \$s (D)	ADJUSTMENT EXCLUDING PRODUCTION TAX CREDIT TAX EXP. \$s (E)
1	Other Permanent Differences:				
2	OPEB Subsidy	\$ 1,349,000			\$ (1,349,000)
3	DCP & SERBP CSV	1,250,000			(1,250,000)
4	2005 vs. 2006 statutory rate	1,181,000			(1,181,000)
5	Tax exempt interest income	449,000			(449,000)
6	Depreciation on AFUDC	276,000		394,614	118,614
7	Officer's Compensation	83,000	70,924	27,696	(55,304)
8	Misc. tax credit true-up	28,000			(28,000)
9	Interest on tax reserve - net of tax	-			-
10	Meals & Entertainment	(102,000)	1,644,804	642,296	744,296
11	Penalties	(36,000)			36,000
12	Other	1,536,000			(1,536,000)
13	Subtotal: Other Permanent Differences	6,014,000			(4,949,394)
14	Medicare Subsidy	(3,872,000)		(3,338,429)	533,571
15	AZ State Credits	(570,000)		(482,950)	87,050
16	Amortization of FAS 109 Reg Liability			(460,435)	(460,435)
17	Depreciation on Medicare Subsidy			(49,195)	(49,195)
18	Net Add (Deduction) to Otherwise Calculated				
19	COS Income Tax Expense Based Upon "As				
20	Adjusted Book Income" Including a Deduction				
21	for Synchronized Interest Expense	\$ 1,572,000		\$ (3,266,403)	\$ (4,838,403)

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
PV 1 STEAM GENERATOR DEPRECIATION EXPENSE  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-21  
Page 1 of 1  
(a)

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT (000s)
	(A)	(B)	(C)
1	Adjustment to Test Year Production Depreciation	Rockenberger	
2	Expense to Reflect Post Test Year Retirement of	Rebuttal	
3	Low Pressure Turbine Equipment Retired in	Attachment	
4	Conjunction with Palo Verde Steam Generator	LLR-4-1RB	
5	Replacement Occuring in 12/05		<u>\$ (262)</u>
6	Retail Jurisdictional Demand Allocator		98.847%
7	Retail Adjustment to Test Year Production Depreciation		
8	Expense to Reflect Post Test Year Retirement of		
9	Low Pressure Turbine Equipment Retired in		
10	Conjunction with Palo Verde Steam Generator		
11	Replacement Occuring in 12/05	Line 5 X 6	<u>(259)</u>

(a) This is an adjustment originally proposed by RUCO that was not included within Staff's Original direct filing but which has been accepted by APS in rebuttal testimony

Witness: J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
INTEREST ON CUSTOMER DEPOSITS  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule C-22  
Page 1 of 1  
(a)

LINE NO.	DESCRIPTION	REFERENCE	AMOUNT (000s)
	(A)	(B)	(C)
1	Before-Tax Adjustment to Retail Jurisdictional	Froggatt	
2	Operating Income to Reflect Annualized Interest	Rebuttal	
3	on Customer Deposits Utilizing the 1/2/06	Attachment	
4	Treasury Interest Rate Applied to Customer Deposit	CNF-6RB	
5	Balance at 9/30/05		<u>\$ 871</u>

Note: This adjustment is 100% ACC retail jurisdictional

(a) This is an adjustment originally proposed by RUCO that was not included within Staff's Original direct filing but which has been accepted by APS in rebuttal testimony

Witness: Parcell

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
CAPITAL STRUCTURE & COSTS  
FOR THE TEST YEAR ENDED SEPTEMBER 2005

Schedule D  
Page 1 of 1

<u>LINE NO.</u>	<u>DESCRIPTION</u> (A)	<u>AMOUNT</u> (000'S) (B)	<u>CAPITAL RATIO</u> (C)	<u>COST RATES</u> (D)	<u>WEIGHTED COST</u> (E)
<b><u>APS - PROPOSED</u></b> (a)					
1	Long-Term Debt	\$ 2,574,825	45.50%	5.41%	2.46000%
2	Preferred Stock	-	0.00%	0.00%	0.00000%
3	Common Equity	3,083,591	54.50%	11.50%	6.27000%
4	Short-Term Debt	<u>-</u>	<u>0.00%</u>	0.00%	<u>0.00000%</u>
5	Total	<u>\$ 5,658,416</u>	<u>100%</u>		<u>8.73%</u>
<b><u>ACC STAFF- PROPOSED</u></b> (b)					
6	Long-Term Debt	\$ 2,574,825	45.50%	5.41%	2.46000%
7	Preferred Stock	-	0.00%	0.00%	0.00000%
8	Common Equity	3,083,591	54.50%	10.25%	5.59000%
9	Short-Term Debt	<u>-</u>	<u>0.00%</u>	0.00%	<u>0.00000%</u>
10	Total	<u>\$ 5,658,416</u>	<u>100%</u>		<u>8.05%</u>

Footnotes:

(a) Source: APS Schedule D-1, p. 1. Test year ended 9/30/05.

(b) Source: Staff witness Parcell, Exhibit\_\_(DCP-1)

Witness:  
J. Dittmer

ARIZONA PUBLIC SERVICE  
DOCKET NO. E-01345A-05-0816  
RECONCILIATION OF POSITIONS  
FOR THE TEST YEAR ENDED SEPTEMBER 2005  
(000's)

Revised  
Schedule E  
Page 1 of 1

Sch/ Adj. Ref.	Description (A)	Company Position	Amount (B)	Difference In Pretax Return (C)	Revenue Requirement Value (D)
Sch. A	<b>APS PROPOSED REVENUE REQUIREMENT</b>				\$ 453,931
Sch. B	<b>RETURN DIFFERENCE (on APS Proposed Rate Base)</b>	(c)	\$ 4,466,697	-1.120%	(50,027)
	<b>SUBTOTAL - REVENUE REQUIREMENT</b>				<u>\$ 403,904</u>
	<b><u>RATE BASE ADJUSTMENTS</u></b>			<b>Pre-Tax Return</b>	
B-1	SFAS 112 DEFERRED CREDIT RATE BASE ADJUSTMENT	(b)	\$ (3,661)	11.63%	\$ (426)
B-2	CORRECT BARK BEETLE DEFERRAL RATE BASE BALANCE	(c)	(2,873)	11.63%	(334)
B-3	INVESTMENT TAX CREDIT ADJUSTMENT TO RATE BASE	(c)	(767)	11.63%	(89)
B-4	CASH WORKING CAPITAL	(c)	(57,018)	11.63%	(6,632)
B-5	**reserved**		-	11.63%	-
B-6	**reserved**		-	11.63%	-
B-7	**reserved**		-	11.63%	-
B-8	**reserved**		-	11.63%	-
	<b>TOTAL VALUE OF STAFF RATE BASE ADJUSTMENTS</b>		<u>(64,320)</u>		<u>\$ (7,481)</u>
	<b>STAFF RATE BASE RECOMMENDATION</b>		<u>\$ 4,402,377</u>		
SCH. A	<b>Company Proposed Net Operating Income</b>		\$ 115,904		<b>Revenue Conversion Multiplier</b>
	<b><u>NET OPERATING INCOME ADJUSTMENTS</u></b>				
C-1	REVERSE ESTIMATED CONSERVATION IMPACT FROM DSM	(c)	\$ 2,991	1.6407	\$ (4,907)
C-2	CORRECTION OF MISCELLANEOUS OTHER REVENUES	(a)	(11)	1.6407	17
C-3	NORMALIZE FUEL, PURCH POWER EXPENSE & OFF-SYSTEM SALE	(c)	64,094	1.6407	(105,158)
C-4	ELIMINATE M&T REVENUES & PURCHASE POWER EXPENSE	(a)	3,820	1.6407	(6,267)
C-5	ELIMINATE MARKETING AND TRADING O&M EXPENSES	(a)	5,042	1.6407	(8,273)
C-6	PENSION EXPENSE ADJUSTMENT	(c)	24,815	1.6407	(40,714)
C-7	POST RETIREMENT MEDICAL BENEFITS ADJUSTMENT	(c)	2,417	1.6407	(3,965)
C-8	ELIMINATE ADDITIONAL MARKETING EXPENSES	(a)	310	1.6407	(508)
C-9	ELIMINATE NON-RECURRING SHARED SERVICES COSTS	(a)	4,835	1.6407	(7,933)
C-10	ELIMINATE SILVERHAWK RELATED LEGAL EXPENSES	(a)	58	1.6407	(95)
C-11	ELIMINATE SUNDANCE NON-ROUTINE MAINTENANCE EXPENSE	(c)	1,657	1.6407	(2,718)
C-12	ELIMINATE NON-RECURRING TAX RESEARCH COSTS	(a)	1,595	1.6407	(2,618)
C-13	ELIMINATE STOCK BASED INCENTIVE COMPENSATION	(c)	2,735	1.6407	(4,488)
C-14	ELIMINATE BARK BEETLE AMORT - DEFERRED PRE-RATE ORDER	(c)	305	1.6407	(500)
C-15	ELIMINATE LOBBYING COSTS CHARGED ABOVE-THE-LINE	(c)	1,075	1.6407	(1,764)
C-16	NUCLEAR FUEL/ISFSI AMORTIZATION EXPENSE ADJUSTMENT	(a)	158	1.6407	(260)
C-17	ELIMINATE ESTIMATED INCREASE IN 2007 PWEC PROPERTY TAXE	(a)	1,029	1.6407	(1,689)
C-18	PRODUCTION TAX CREDIT ADJUSTMENT	(b)	959	1.6407	(1,573)
C-19	INTEREST SYNCHRONIZATION DEDUCTION ADJUSTMENT	(b)	(618)		-
C-20	CORRECT COS INCOME TAX EXPENSE ADJUSTMENT	(a)	4,838	1.6407	(7,938)
C-21	PV 1 STEAM GENERATOR DEPRECIATION EXPENSE	(a)	158	1.6407	(259)
C-22	INTEREST ON CUSTOMER DEPOSITS	(a)	(531)	1.6407	871
	<b>TOTAL VALUE OF STAFF NET OPERATING INCOME ADJUSTMENTS</b>		<u>121,359</u>		<u>\$ (200,365)</u>
SCH. A	<b>STAFF NET OPERATING INCOME RECOMMENDATION</b>		<u>\$ 237,263</u>		
	<b>RECONCILED REVENUE REQUIREMENT</b>				\$ 196,058
	<b><u>OTHER RECONCILING ITEMS</u></b>				
	APS PROPOSED ENVIRONMENTAL CHARGE				(4,315)
	UNRECONCILED DIFFERENCE				<u>(180)</u>
SCH. A	<b>REVENUE REQUIREMENT RECOMMENDATION</b>				<u>\$ 191,563</u>

- (a) Staff understands that APS agrees to adjustment in principle as well as to the value of the issue
- (b) Staff understands that APS agrees to adjustment in principle but value of issue may be dependent upon other Commission determinations (i.e., rate of return authorized)
- (c) Staff understands that APS does not agree with some element of, if not entire, adjustment

**BEFORE THE  
ARIZONA CORPORATION COMMISSION**

**APPLICATION OF  
ARIZONA PUBLIC SERVICE CO.  
FOR AN INCREASE IN ELECTRIC  
RATES**

**} DOCKET NO. E-01345A-05-0816**

**SURREBUTTAL TESTIMONY  
OF  
DAVID C. PARCELL**

**ON BEHALF OF THE  
COMMISSION STAFF**

**SEPTEMBER 27, 2006**

1                                   **BEFORE THE ARIZONA CORPORATION COMMISSION**  
2                                   **DOCKET NO. E-01345A-05-0816**  
3                                   **SURREBUTTAL TESTIMONY AND EXHIBIT**  
4                                   **OF**  
5                                   **DAVID C. PARCELL**

6  
7  
8   **Q.   PLEASE STATE YOUR NAME AND ADDRESS.**

9   A.   My Name is David C. Parcell. My address is Technical Associates, Inc., 1051 East Cary  
10       Street, Suite 601, Richmond, VA 23219.

11  
12   **Q.   ARE YOU THE SAME DAVID C. PARCELL WHO FILED DIRECT**  
13       **TESTIMONY IN THIS PROCEEDING?**

14   A.   Yes, I am.

15  
16   **Q.   WHAT IS THE PURPOSE OF YOUR CURRENT TESTIMONY?**

17   A.   My current testimony takes the form of surrebuttal testimony in response to the rebuttal  
18       testimony filed on September 15, 2006 by William E. Avera on behalf of Arizona Public  
19       Service Co. ("APS").

20  
21   **Q.   HOW IS YOUR SURREBUTTAL TESTIMONY ORGANIZED?**

22   A.   My surrebuttal testimony is organized in a fashion to respond directly to Dr. Avera's  
23       rebuttal testimony. Accordingly, my surrebuttal testimony addresses the following  
24       topics:

- 25           •     Reasonableness of Return
- 26           •     DCF Analysis
- 27           •     Risk Premium Approach
- 28           •     Comparable Earnings Approach
- 29           •     Flotation Costs
- 30           •     Other Factors

1 REASONABLENESS OF RETURNS

2  
3 **Q. PLEASE SUMMARIZE DR. AVERA'S REBUTTAL TESTIMONY ON THE**  
4 **TOPIC OF "REASONABLENESS OF RETURNS."**

5 A. In this section of his rebuttal testimony, Dr. Avera maintains that my recommendation, as  
6 well as the recommendation of RUCO witness Steven G. Hill, do not "meet the threshold  
7 test of reasonableness required by established regulatory and economic standards  
8 governing a fair rate of return on equity." Dr. Avera's apparent standard in this regard is  
9 that the fair return for a utility be "comparable to contemporaneous returns available from  
10 alternative investments of equivalent risk" so as to "maintain their financial flexibility  
11 and ability to attract capital."

12  
13 **Q. HOW DOES DR. AVERA ASSESS THE CONTEMPORANEOUS RETURNS**  
14 **STANDARD HE CITES?**

15 A. Dr. Avera appears to place a lot of emphasis on the returns authorized for other utilities.  
16 On page 8, he cites average authorized returns on equity of 10.69 percent and 10.57  
17 percent in 2006. It is noteworthy that such returns do not nearly justify the 11.5 percent  
18 return on equity he appears to be recommending for APS in this proceeding. I say  
19 appears since it seems that Dr. Avera is now recommending, for the first time, an attrition  
20 allowance of 1.7 percent for APS that was not part of his direct testimony. I do not  
21 regard an "attrition adjustment" to be a cost of capital issue. I do, however, disagree with  
22 the inclusion of such a significant, new issue at this stage of the proceeding under any  
23 guise. It is my understanding that ACC Staff Witness Dittmer is sponsoring testimony  
24 that addresses the proposed attrition adjustment, and I would recommend denying any  
25 adjustment to the cost of capital that is based on "attrition" rather than cost of capital  
26 analysis.

27  
28 Dr. Avera's Attachment WEA-1RB shows what he represents are authorized returns on  
29 equity for my proxy group and Mr. Hill's proxy group. I note that his source is AUS  
30 Utility Reports, which often does not cite the date of the authorized returns meaning that  
31 some of these authorized returns could be several years old. It is noteworthy that Dr.

1 Avera's Attachment WEA-1RB does not list an "Allowed ROE" for Pinnacle West,  
2 notwithstanding the fact that his source document (AUS Utility Reports) lists a 10.25  
3 percent return on equity for this company.  
4

5 I also note that I am personally familiar with one of these authorized returns he cites.  
6 Hawaiian Electric had a rate proceeding in 2005 in which there was a stipulated return on  
7 equity of 10.7 percent (not the 10.82 percent cited by Dr. Avera). It is also noteworthy  
8 that the capital structure to which this return on equity was applied was about 46 percent,  
9 or well below that requested by APS (54.5 percent) in this proceeding. This demonstrates  
10 that a mere listing of authorized returns on equity can be misleading and, in the case of  
11 Hawaiian Electric, is misleading in the context of APS.  
12

13 **Q. DO YOU HAVE ANY PERSONAL EXPERIENCE WITH AUTHORIZED**  
14 **RETURNS OF EQUITY FOR PUBLIC UTILITIES IN CASES THAT HAVE**  
15 **BEEN DECIDED IN 2006?**

16 A. Yes, I do. I have been personally involved in the following three proceedings which  
17 were both heard and decided in 2006:

<u>Company</u>	<u>State</u>	<u>Docket</u>	<u>ROE</u>
Delmarva P&L	Delaware	05-304	10.0%
Virginia Natural Gas	Virginia	2005-00062	10.0%
Sierra Pacific Power	Nevada	05-100005	10.6%

18  
19  
20  
21  
22  
23  
24 It is noteworthy that none of these authorized return even remotely approached the 11.5  
25 percent (or greater) recommended by Dr. Avera in this proceeding.  
26

27 **Q. DO YOU HAVE ANY CONCLUDING REMARKS ABOUT DR AVERA'S**  
28 **REFERENCE TO AUTHORIZED RETURNS ON EQUITY?**

29 A. Yes, I do. Dr. Avera attempts to use authorized returns on public utilities to criticize my  
30 recommended return on equity. In reality, authorized returns are much closer to my

1 recommended return on equity (10.25 percent) than to his recommended return on equity  
2 (11.50 percent plus 1.7 percent attrition).

3  
4 **Q. DR. AVERA STATES, ON PAGE 9, THAT VALUE LINE PROJECTS**  
5 **ELECTRIC UTILITIES TO EARN 11.5 PERCENT FROM 2007 TO 2011. DOES**  
6 **THIS INDICATE THAT 11.5 PERCENT IS THE COST OF EQUITY FOR**  
7 **ELECTRIC UTILITIES?**

8 A. No, it does not. I noted in my direct testimony that electric utilities, as represented by my  
9 proxy group and Dr. Avera's proxy group, have had market-to-book ratios that  
10 significantly exceed 100 percent. This is significant since investors are aware that  
11 electric utilities are regulated based on the book value of their assets and the book value  
12 of their equity. The only rational reason for pricing a utility's stock significantly above  
13 book value is an expectation that the utility will earn a return above its cost of capital.  
14 This relationship is not recognized in Dr. Avera's rebuttal testimony. I also note that the  
15 projected returns on equity for Dr. Avera's proxy group for the 2009-2011 period is 9.9  
16 percent, as estimated by Value Line and shown on my Schedule 11.

17  
18 **Q. DR. AVERA CITES, ON PAGE 10, THE REGULATORY ENVIRONMENT OF**  
19 **ARIZONA AS A FACTOR THAT HE PERCEIVES SHOULD IMPACT THE**  
20 **AUTHORIZED RETURN ON EQUITY IN THIS PROCEEDING. DO YOU**  
21 **HAVE ANY COMMENTS ON THIS ASSERTION?**

22 A. Yes, I do. I have also cited this State's regulatory environment in my direct testimony. I  
23 also noted that the Staff in this proceeding is recommending an enhanced methodology  
24 for recovery of fuel and purchased power costs in this proceeding. Dr. Avera does not  
25 acknowledge this in his rebuttal testimony.

26  
27 In any event, there is no need to authorize a return on equity for APS that exceeds its fair  
28 cost of equity. Yet, this is essentially what Dr. Avera is implicitly recommending.

29  
30 **Q. DO YOU HAVE ANY OTHER GENERAL COMMENTS ABOUT DR. AVERA'S**  
31 **PERCEPTION OF THE ALTERNATIVE RETURNS IN THE ECONOMY?**

1 A. Yes, I do. It is apparent that the returns expected by investors are lower now than has  
2 been the case throughout the past three decades. This is, of course, not surprising since  
3 interest rates and inflation are both low by historic standards. The table below cites the  
4 returns for several major stock indices for periods ending June 30, 2006:

<u>Index</u>	<u>Year-to-date</u>	<u>1 Year</u>	<u>5 Years</u>	<u>10 Years</u>
S&P 500	2.71%	8.63%	2.49%	8.32%
Wilshire 4500	5.51%	13.87%	9.03%	9.32%
Russell 2000	8.21%	14.58%	8.50%	9.05%

(Source: Vanguard)

11 It is evident that returns to investors in the largely unregulated sector of the U. S.  
12 economy are much less than the 11.5 percent recommendation of Dr. Avera and, in fact,  
13 are generally lower than my recommended 10.25 percent return on equity for APS.  
14

#### 15 DCF ANALYSIS

17 **Q. ON PAGE 12 OF HIS REBUTTAL TESTIMONY, DR. AVERA TAKES ISSUE**  
18 **WITH YOUR PROXY GROUP OF ELECTRIC UTILITIES. DO YOU HAVE**  
19 **ANY RESPONSE TO HIS ASSERTION?**

20 A. Yes, I do. I note, first of all, my proxy group is designed to select a group of companies  
21 as closely related to APS and PWC as possible. My Schedule 7 indicates that my proxy  
22 group is more closely related to APS and PWC than is Dr. Avera's proxy group.  
23

24 I also note that my cost of equity analyses are also applied to Dr. Avera's proxy group,  
25 indicating that I have used both groups in my analyses and conclusions. I observe that  
26 Dr. Avera does not acknowledge this in his rebuttal testimony. This is further noteworthy  
27 since my DCF results are higher for my proxy group than for Dr. Avera's proxy group,  
28 meaning that I likely would have obtained a lower DCF conclusion had I not used my  
29 own proxy group. Dr. Avera also does not acknowledge this in his rebuttal testimony.  
30

31 **Q. DR. AVERA MAINTAINS, ON PAGE 14, LINE 11, THAT YOU HAVE PLACED**  
32 **"RELIANCE ON HISTORICAL GROWTH RATES." IS HE CORRECT?**

1 A. No, he is not. As is apparent from my direct testimony, my DCF conclusion is a range of  
2 9 percent to 10 percent (Page 24, Lines 9-12). It is also apparent from my Schedule 8,  
3 Page 4, that my recommended DCF range is essentially determined by reference to  
4 prospective growth rates, as the historic growth rates produce DCF costs below the 9  
5 percent lower end.

6  
7 **Q. DR. AVERA FURTHER MAINTAINS, ON PAGES 14 TO 15, THAT YOU HAVE**  
8 **A “DOWNWARD BIAS OF HISTORICAL GROWTH MEASURES.” IS HE**  
9 **CORRECT?**

10 A. No, he is not correct. As I indicated in the prior response, the historic growth rates did  
11 not factor into my 9 percent to 10 percent DCF conclusion.

12  
13 **Q. DR. AVERA CRITICIZES YOUR RETENTION GROWTH RATE (PAGES 15-**  
14 **17). IS THIS CRITICISM JUSTIFIED?**

15 A. No, it is not. My retention growth uses the measurement of this statistic as reported by  
16 Value Line Investment Survey. The ratio that I employed in my analyses thus matches  
17 the one likely used by investors who read and use Value Line for investment decisions.

18  
19 **Q. ON PAGES 17-18, DR. AVERA ALSO CRITICIZES YOU FOR NOT**  
20 **INCLUDING THE IMPACT OF NEW STOCK ISSUANCES IN YOUR**  
21 **RETENTION GROWTH RATES. IS THIS A VALID CRITICISM?**

22 A. No, it is not. There is very little impact on retention growth associated with new stock  
23 issuances. As evidence of this, I have calculated the “s x v” component Dr. Avera refers  
24 to, using the Federal Energy Regulatory Commission methodology. The following  
25 growth rates apply to the companies in my proxy group:

26

27	Cleco	0.94%
28	DTE Energy	-0.46%
29	Energy East	0.05%
30	HEI	0.12%
31	PWC	0.00%
32	PNM Res	0.36%
33	Puget Energy	0.20%
34	Average	0.17%

1 This demonstrates that only 0.17 percent would be added to the retention growth rates if  
2 the impact of stock issuances is added. If this were added to my prospective retention  
3 growth in my Schedule 8, Page 4, the DCF results would still be below 9 percent, the  
4 lower bound of my recommendation.

5  
6 **Q. DR. AVERA ALSO APPEARS TO BE PROPOSING USE OF A MULTI-STAGE  
7 DCF ON PAGES 20-21. DO YOU HAVE ANY COMMENTS ON THIS?**

8 A. Yes, I do. If Dr. Avera believed that a multi-stage DCF model was proper, he should  
9 have included this in his own DCF analyses. The fact that he did not indicates that he has  
10 not favored such a DCF model.

11  
12 **Q. DO YOU HAVE ANY OTHER COMMENTS ABOUT DR. AVERA'S  
13 REBUTTAL TO YOUR DCF ANALYSES?**

14 A. Yes, I do. I find it interesting that Dr. Avera criticizes my DCF results, which are 9  
15 percent to 10 percent, while his own DCF results are 9 percent. It is apparent that my  
16 conclusions exceed his DCF conclusions.

17  
18 **RISK PREMIUM (CAPM) APPROACH**

19  
20 **Q. ON PAGE 22, DR AVERA CRITICIZES YOUR EQUITY RISK PREMIUM  
21 COMPONENT OF THE CAPM BY SAYING YOUR ANALYSES DO NOT  
22 INCORPORATE INVESTOR EXPECTATIONS. IS THIS A FAIR CRITICISM?**

23 A. No, it is not. I note that Dr. Avera cites his Attachment WEA-6 from his direct testimony  
24 as a source of forward-looking returns. A review of this document indicates that Dr.  
25 Avera's "forward looking" market returns are represented by a DCF analysis of dividend  
26 paying firms in the S&P 500. I also used the S&P 500 as the source of expected returns  
27 in my risk premium. My three sources of expected returns for the S&P 500 are:

28  
29 14.02% -- 1978-2004 achieved returns on equity

30 12.3% -- 1926-2005 arithmetic holding period returns

31 10.4% -- 1926-2005 geometric holding period returns

1 These three sets of returns exceed the more recent returns of the S&P 500, which were  
2 cited earlier:

3 2.71% -- year-to-date

4 8.63% -- one year

5 2.49% -- 5 years

6 8.32% -- 10 years

7  
8 Dr. Avera apparently believes that investors expect to achieve a return of 13.5 percent,  
9 notwithstanding the fact that such returns have not and are not being earned by the S&P  
10 500.

11  
12 **Q. DR. AVERA MAINTAINS, ON PAGES 23-25, THAT YOU SHOULD NOT HAVE**  
13 **CONSIDERED GEOMETRIC RETURNS IN YOUR RISK PREMIUM**  
14 **ANALYSES. WHAT ARE YOUR COMMENTS ON THIS?**

15 A. What is important is not what Dr. Avera and I believe, but what investors rely upon in  
16 making investment decisions. It is apparent that investors have access to both types of  
17 returns when they make investment decisions.

18  
19 In fact, it is noteworthy that mutual fund investors regularly receive reports on their own  
20 funds, as well as prospective funds they are considering investing in, that show only  
21 geometric returns. Based on this, I find it difficult to accept Dr. Avera's position that  
22 only arithmetic returns are appropriate.

23  
24 **Q. DOES DR. AVERA USE VALUE LINE INFORMATION IN HIS COST OF**  
25 **CAPITAL ANALYSES?**

26 A. Yes, he does.

27  
28 **Q. DO VALUE LINE REPORTS SHOW HISTORIC GROWTH RATES FOR**  
29 **UTILITIES?**

30 A. Yes, they do.

1 Q. DO THESE VALUE LINE REPORTS SHOW HISTORIC RETURNS ON AN  
2 ARITHMETIC BASIS?

3 A. No, they do not.  
4

5 Q. DO THE VALUE LINE REPORTS SHOW HISTORIC RETURNS ON A  
6 GEOMETRIC, OR COMPOUND GROWTH RATE BASIS?

7 A. Yes, they do. As a result, any investor reviewing Value Line, as Dr. Avera does, would  
8 be using geometric growth rates.  
9

10 Q. IS IT YOUR POSITION THAT ONLY GEOMETRIC GROWTH RATES BE  
11 USED?

12 A. No. I believe that both arithmetic and geometric growth rates should be used. This is the  
13 case since investors have access to both and presumably use both.  
14

15 Q. BUT DOES NOT DR. AVERA CITE HIS PERCEPTION THAT "FINANCIAL  
16 LITERATURE" REQUIRES THAT ARITHMETIC RETURNS BE USED  
17 EXCLUSIVELY?

18 A. He does state this in his testimony. However, the cost of capital determination is not an  
19 academic exercise made in some laboratory or university classroom. The true cost of  
20 equity is made in the "laboratory" of the financial markets, based on the ongoing inter-  
21 play of countless investors, each with their own agendas and beliefs. This is verified by  
22 the fact that each time a share of stock is purchased by one investor, it is simultaneously  
23 being sold by another investor, indicating that their respective views at that time differ.  
24

25 Again, investors have access to both arithmetic and geometric growth rates. In all  
26 likelihood, there is more geometric growth readily available to investors (e.g., mutual  
27 fund reports and Value Line) than arithmetic growth.  
28

29 Q. DR. AVERA ALSO MAINTAINS, ON PAGES 25-27, THAT ONLY THE  
30 INCOME COMPONENT OF BOND RETURNS SHOULD BE USED TO  
31 DETERMINE THE RISK PREMIUM. DO YOU AGREE WITH THIS?

1 A. No, I do not. Dr. Avera is proposing to compute an equity risk premium which uses one  
2 measure of returns (i.e., total returns-dividends plus capital gains) for stocks and a  
3 different measure of return (i.e., income returns, which ignores capital gains) for bonds.  
4 He is thus inconsistent in his selection of returns in a manner that overstates the risk  
5 premium and thus CAPM result.  
6

#### 7 COMPARABLE EARNINGS APPROACH

8

9 **Q. ON PAGES 27-28, DR AVERA CLAIMS YOUR COMPARABLE EARNINGS**  
10 **APPROACH IS NOT "INTERNALLY CONSISTENT." IS HE CORRECT?**

11 A. No, he is not. First, when Dr. Avera cites that the S&P 500 has earned about 13.5 percent  
12 in recent years, this does not mean that investors expect these returns to be earned in the  
13 future and it also does not mean that this figure represents the cost of capital to the S&P  
14 500. As I indicated in my testimony (Page 30), the S&P 500 has had market-to-book  
15 ratios of over 300 percent (i.e., price is over three times book), which strongly suggests  
16 that returns of 13.5 percent exceed the cost of capital.  
17

18 Second, electric utilities are less risky than the S&P 500 and do not require the same level  
19 of returns. My direct testimony (Page 30) also shows that the projected returns on equity  
20 for both my proxy group and Dr. Avera's proxy group are 10.4 percent or less. Yet these  
21 companies had 2005 market-to-book ratios of over 150 percent, indicating that investors  
22 accept these expected returns as being more than adequate.  
23

#### 24 FLOTATION COSTS

25

26 **Q. DR. AVERA CRITICIZES YOUR POSITION ON FLOTATION COSTS (PAGES**  
27 **29-30) BY STATING THAT IT IS INCONSISTENT WITH YOUR OWN**  
28 **RESEARCH ON THIS SUBJECT. DO YOU HAVE ANY COMMENTS ON**  
29 **THIS?**

30 A. Yes, I do. Dr. Avera is being very selective in his description of my "research." In his  
31 testimony, he is citing a paper I prepared in 1993 on the ways to measure flotation costs,

1 as well as the use of flotation cost adjustments by commissions. What Dr. Avera did not  
2 cite was my "research" finding that the majority of commissions have not made flotation  
3 cost adjustments.  
4

5 **Q. IS A FLOTATION COST ADJUSTMENT NECESSARY FOR APS?**

6 A. No, it is not. APS already has a relatively high common equity ratio. In addition, Dr.  
7 Avera has made no demonstration that APS has recently incurred any flotation costs.  
8 Further, should PWC issue common stock, it would be at a price above book value,  
9 meaning that existing shareholders would enjoy an accretion to the value of their existing  
10 book value. Finally, I note that Value Line estimates no increase in the shares  
11 outstanding of PWC between now and 2009-2011.  
12

13 **OTHER ISSUES**  
14

15 **Q. DR. AVERA MAKES SEVERAL REFERENCES TO A PRIOR TESTIMONY OF**  
16 **ACC STAFF WITNESS DENNIS ROGERS AND IMPLIES THAT YOUR**  
17 **TESTIMONY AND MR. ROGERS' TESTIMONIES ARE IN CONFLICT. DO**  
18 **YOU HAVE ANY RESPONSE TO THIS?**

19 A. Yes, I do. The testimony that Dr. Avera cites was filed by Mr. Rogers on January 16,  
20 2005 in Docket No. W-01303A-05-0405. I note, first of all, that I was retained by the  
21 ACC Staff in the current proceeding to provide my own analyses and conclusions, not to  
22 duplicate the analyses or results of any other witness, including Staff witnesses. Having  
23 said this, my review of Mr. Rogers testimony reveals to me that our conclusions are very  
24 similar. In his testimony, Mr. Rogers recommended, for Paradise Valley Water  
25 Company, a subsidiary of American Water, a return on equity range of 9.6 percent (DCF  
26 results) to 10.0 percent (CAPM results) plus a 0.6 percent "upward financial risk  
27 adjustment" which was designed to recognize the financial risk associated with the 36.7  
28 percent common equity ratio of the utility. In the case of Paradise Valley Water, the  
29 subject utility had more leverage and thus financial risk than the proxy group. In the case  
30 of APS, on the other hand, the opposite situation occurs, since APS has a higher equity  
31 ratio and thus less financial risk than the proxy group.

1           What Dr. Avera has obviously done is cite certain portions of Mr. Rogers' testimony and  
2           attempt to create a perceived conflict between my testimony and that of Mr. Rogers. Dr.  
3           Avera does not acknowledge that my 10.25 percent recommendation for APS and Mr.  
4           Rogers' 10.4 percent recommendation (9.8 percent prior to financial risk adjustment) are  
5           quite compatible. Clearly, Dr. Avera has taken Mr. Rogers' testimony out of context and,  
6           in the process, has ignored the most important aspect of mine and Mr. Rogers'  
7           testimonies – our "bottom line" recommendations.

8  
9           **Q.    DOES THIS CONCLUDE YOUR SURREBUTTAL TESTIMONY?**

10          **A.    Yes it does.**

**BEFORE THE ARIZONA CORPORATION COMMISSION**

**COMMISSIONERS**

JEFF HATCH-MILLER, Chairman  
WILLIAM A. MUNDELL  
MIKE GLEASON  
KRISTIN K. MAYES  
BARRY WONG

IN THE MATTER OF THE APPLICATION OF  
ARIZONA PUBLIC SERVICE COMPANY FOR A  
HEARING TO DETERMINE THE FAIR VALUE OF  
THE UTILITY PROPERTY OF THE COMPANY FOR  
RATEMAKING PURPOSES, TO FIX A JUST AND  
REASONABLE RATE OF RETURN THEREON,  
TO APPROVE RATE SCHEDULES DESIGNED  
TO DEVELOP SUCH RETURN, AND TO AMEND  
DECISION NO. 57744.

DOCKET NO. E-01345A-05-0816

**SUR-REBUTTAL TESTIMONY OF JOHN ANTONUK**  
**President, The Liberty Consulting Group**

1 **Q. What is the purpose of your sur-rebuttal testimony?**

2 A. I wish to respond to certain points made by APS rebuttal witnesses Wheeler, Ewen,  
3 Robinson, and Rumolo about 2006 and 2007 fuel and energy costs and about the design  
4 of the PSA.

5  
6 **Q. What is your response to the APS rebuttal testimony that addresses the findings,  
7 conclusions, and recommendations of the fuel audit?**

8 A. That testimony reflects general agreement with what the audit found, with the principal  
9 exception being that APS witnesses state that a number of recommended changes concern  
10 programs or activities that they believe APS is already undertaking. Accordingly, there is  
11 not a significant difference of opinion about what APS and we believe ought to be done  
12 to optimize fuel and energy procurement and management.

13  
14 I observed no significant matter of disagreement that would affect either the base rates to  
15 be established in this proceeding or the design or implementation of the PSA. Generally,  
16 the best way to address audit findings is for the Company to prepare an implementation  
17 plan for each recommendation with which it agrees and a detailed explanation of its  
18 reasons when it concludes that particular recommendations should not or need not be  
19 implemented. Following such documentation, the Staff can then identify the best method  
20 for monitoring progress against the plan and resolving any differences of opinion about  
21 recommendations in dispute. Particularly given the Company's rebuttal testimony, we  
22 recommend that the Commission, as a result of this proceeding, should require the  
23 Company to prepare an implementation plan as outlined above.

1 **Q. Please summarize your sur-rebuttal testimony addressing fuel and energy costs and**  
2 **the PSA.**

3 A. This testimony addresses the reasons why the proposed base rate and PSA treatment of  
4 fuel and energy costs recommended in my direct testimony remains appropriate and why  
5 the Commission should not adopt the variations on that approach that the rebuttal  
6 testimony of APS witnesses Wheeler, Ewen, and Robinson recommends. I also address  
7 why the revised estimate of costs for 2007 (from the APS witness's rebuttal testimony) is  
8 not appropriate for two reasons: (a) volatility in fuel and energy markets and (b) the  
9 potential for error in what comprises an insufficiently tested estimate.

10  
11 I clarify that the 2007 fuel and energy cost estimate that APS proposes to use is theirs --  
12 not Liberty's or Staff's. I also clarify that the change between the 2007 estimate cited in  
13 my direct testimony and the one cited in the rebuttal testimony of these APS witnesses  
14 resulted not from an omission by Liberty or Staff but from an omission by APS. This  
15 second, significant error, addressed in my direct testimony, exemplifies the need for  
16 Commission scrutiny before it relies on a future-year estimate to set rates. That second  
17 error was the inclusion of non-utility revenues and expenses in the normalized APS fuel  
18 and energy 2006 data that Mr. Ewen used in his direct testimony to support APS's rate  
19 request.

20  
21 I explain that the use of forecasted 2007 fuel and energy costs should be limited to the  
22 establishment of a forward-looking PSA rate element, and that such a forecast should be  
23 based on data that uses actual and forecasted cost and revenue information current

1 through at least the end of the third quarter of 2006. I state further that this data must be  
2 subject to Commission scrutiny prior to its use to set any rate element. I show through  
3 actual 2006 natural gas price information how volatility makes prediction of 2007 prices  
4 very uncertain, thus rendering estimates made as of mid-2006 unreliable. Consequently,  
5 the APS rebuttal testimony observations about whose approach will better match actual  
6 2007 revenues and costs are speculative. I also show that APS witnesses are not correct in  
7 asserting that the Commission can consider the Company's 2007 fuel and energy  
8 expenses as reasonably fixed or certain or conclude that actual 2007 expenses will  
9 significantly exceed those of the normalized 2006 data on which we based our proposed  
10 base rate level.

11  
12 I set forth the central procedural elements of the PSA approach that we recommend.  
13 Those elements include a September 30, 2006 forecast of 2007 fuel and energy expenses  
14 and an opportunity to scrutinize that estimate before next year. We believe that such an  
15 estimate can be provided by APS, and scrutinized in the current proceeding. I also set  
16 forth an alternate method, should the Commission be unable to complete those  
17 procedures before early 2007 (or whatever date the Commission establishes for the next  
18 resetting of those PSA elements that reflect current period, as opposed to deferred, costs).  
19 I recommend in that event that the Commission use our proposed normalization of 2006  
20 costs (as opposed either to APS's normalized 2006 costs or its just-introduced proposal to  
21 use estimated 2007 costs) to set rates for 2007. I address why this alternate proposal,  
22 when combined with our means of reconciling actual 2007 costs through the PSA, will  
23 produce a reasonable level of certainty that APS will recover its prudent and reasonable

1 fuel and energy costs in a sufficiently timely manner. The implementation plan included  
2 in Witness Rumolo's testimony is not appropriate for adoption because it incorporates a  
3 number of problems identified in this testimony. Staff is continuing its review of the plan  
4 of administration proposed by APS, and will file comments and any alternate proposals  
5 regarding that plan of administration within approximately two weeks.

6  
7 **Q. Is it correct to describe your testimony as setting forth an opinion about the level of**  
8 **expected 2007 fuel and energy costs?**

9 A. No, it is not. My testimony reported an APS-prepared projection of 2007 costs based on  
10 expectations as of June 30, 2006. My testimony did not endorse that estimate for any  
11 direct use in this proceeding. My testimony anticipated a late-2006 estimate (clarified in  
12 discovery to be one including actual data and assumptions current at the end of the first  
13 nine months of 2006) for use in developing an estimate of 2007 costs. The volatility in  
14 fuel and energy markets makes reliance on a mid-2006 estimate as troubling as reliance  
15 on the normalized 2006 data that witness Ewen addressed in his direct testimony.

16  
17 In addition, we did not, as our testimony made clear, perform the detailed analysis of  
18 APS's estimate of 2007 costs that we performed for normalized 2006 costs. Therefore,  
19 we would not endorse the accuracy of the APS 2007 estimate discussed in my direct  
20 testimony. We offered it only for illustrative purposes, and would not recommend it as a  
21 basis for setting either a base or PSA rate element.

22  
23 **Q. How would your proposal address 2007 costs?**

1 A. We would propose the use of a 2007 estimate that considers conditions as of the end of  
2 the third quarter of 2006. We also believe that such an estimate must be subject to review  
3 and scrutiny before it is used to set a PSA rate going forward. We recommend that this  
4 review take place in the current proceeding. If there is not time for such a review, then we  
5 would propose to use the 2006 normalized fuel and energy cost data described in our  
6 testimony, and to reconcile actual collections against actual expenses during 2007 for  
7 eventual refund or collection.

8

9 **Q. Discuss the ability of the Commission to receive and consider a late-2006 estimate of**  
10 **APS's 2007 fuel and energy costs.**

11 A. My direct testimony envisioned "... the use of a late-2006 estimate that applies then-  
12 current market price assumptions and accounts for mid-2007 changes that are reasonably  
13 certain to occur." (p. 42) Based on our experience, I believe that a proper evaluation of  
14 estimated 2007 fuel costs could be completed by the end of this year, if APS files updated  
15 estimates promptly after the end of the 2006 third-quarter. We believe that there is time  
16 and opportunity to consider that estimate in these proceedings, provided that there is an  
17 opportunity for the parties to examine, question, and if necessary provide testimony  
18 responding to it.

19

20 **Q. Will your proposal produce increasing deferrals?**

21 A. That answer is unknown, which makes the APS prediction that it will do so speculative.  
22 It may in fact produce over-collections before the reconciliation aspects of the PSA  
23 occur. What will eventually happen depends in significant part on the direction of fuel

1 and energy markets for 2007. The volatility in those markets is what led us to propose  
2 what we consider to be a reasonably certain basis both for managing the level of under-  
3 or over-recovered balances, and for assuring the financial community that there is a  
4 reasonable level of certainty regarding eventual recovery or refund.

5  
6 **Q. How would the approach suggested in Mr. Wheeler's Rebuttal Testimony relate to**  
7 **improving accuracy in "getting the base fuel rate right to begin with"?**

8 A. Given the volatility in the marketplace, using a mid-2006 estimate of 2007 costs is not as  
9 sound as using the end-of-third-quarter estimate that we recommended. I therefore do not  
10 agree that the APS approach would necessarily improve the degree of correspondence  
11 between base rates to be set in this proceeding and actual 2007 experience. Nor do I agree  
12 that there is a basis at present in the record for concluding that our approach will leave  
13 APS with the deferral amount that the Company rebuttal witnesses posit.

14  
15 **Q. What did your testimony propose with respect to the retention of the 10 percent**  
16 **sharing mechanism that exists now in the PSA?**

17 A. We anticipated its elimination, on the assumption that the Commission would use an  
18 earnings examination to determine whether the recovery of 100 percent of fuel and  
19 energy costs on a current basis would cause returns to vary too significantly from those  
20 finally used to set base rates in this proceeding. We do not oppose the use of an over-  
21 earnings mitigation method; we merely considered an earnings review to be a more direct  
22 tool.

1 **Q. Do you agree with Mr. Wheeler that 2007 costs are already essentially “fixed” and**  
2 **well above the 2006 normalized costs your direct testimony cited?**

3 A. No, I do not. In response to a data request in this proceeding (Data Request No. LCG-2-  
4 1), the Company provided us with its estimate of its Rate Year (2006) fuel and  
5 purchased-power costs using the future prices they expected on February 28, 2006. That  
6 estimate was \$86.5 million, or 9 percent, lower than the estimate presented as part of the  
7 Company’s filed rate-increase request, which used November 30, 2005 data and  
8 expectations. Total system costs, including fuel and purchased-power costs for off-system  
9 sales as well as for native load, were lower by \$127.2 million, or 11.7 percent. That  
10 significant drop in just a few months shows that market changes can operate to change  
11 significantly the Company’s expected 2007 costs.

12  
13 There have been further significant market changes since last February. On top of those,  
14 the last few days have witnessed what can be described as a “collapse” in the prices of  
15 natural gas. The fluid energy markets of 2006 well demonstrate that there may be  
16 substantial changes in 2007 costs from those that the Company proposes to use. Given  
17 what has happened to prices during 2006, and the collapse of the last few days, 2007  
18 costs may be below or above the Company’s estimate using June 30, 2006 data. The  
19 difference may be substantial. An estimate based on September 30, 2006 conditions and  
20 expectations is a preferable approach because, while still uncertain, it will be closer in  
21 time to the start date of revised PSA rates.

22

1 **Q. What is your view of the fuel and energy-cost influencing factors cited on page 6 of**

2 **Mr. Ewen's Rebuttal Testimony?**

3 A. They represent the kinds of factors that make fuel and energy costs variable. That  
4 variability is what makes them most appropriately addressable through a PSA or similar  
5 mechanism. Year 2007 costs estimated on the basis of June 2006 conditions are not what  
6 I would call "known and measurable."

7

8 Mr. Ewen's observation about ignoring them is inapt. We simply propose to treat them  
9 differently, and, moreover, in a manner that is soundly based and more responsive to  
10 concerns about their volatility than would be the case under the APS approach. That APS  
11 approach is to use a significantly premature estimate of 2007 costs, whose outputs  
12 moreover are largely unexamined and untested, as the basis for setting rates for the  
13 future. We differ in that we consider only two approaches appropriate. First would be to  
14 use a 2007 estimate that is both near-in-time to the start of 2007 and subjected to scrutiny  
15 not yet applied to Mr. Ewen's estimate. Second would be to use an historical base (that  
16 proposed for base rates in our testimony) that has undergone appropriate scrutiny. Under  
17 that second approach, the PSA would reconcile the virtually inevitable differences  
18 between estimated and actual 2007 costs.

19

20 **Q. Explain in more detail why you consider it important to scrutinize estimates of 2007**  
21 **fuel and energy costs before using them to set rates.**

22 A. The first reason is that future fuel and energy prices can change very significantly over a  
23 short period of time. The second reason is that estimates are complex to perform, and

1 subject to both judgment and potential error. The potential for error is evident from Mr.  
2 Ewen's testimony, which incorporates a major change from the 2007 estimate provided  
3 to us. That change was made because APS apparently omitted an important cost  
4 component from the estimate that it prepared at our request for use in our Direct  
5 Testimony. The Company's original presentation of its Test Year fuel and purchased-  
6 power costs contained another large error. That presentation mistakenly included \$849  
7 million of revenue and \$856 million of cost pertaining to the Company's unregulated  
8 power-trading operations. Possible error is an important reason why we do not consider  
9 any of the estimates of 2007 costs on the record now sufficiently tested for use to set  
10 either base rates or the PSA.

11  
12 I also note that APS did not use a 2007 estimate as the basis for its rate-case filing. Had it  
13 done so, the parties would have had a greater opportunity to focus on its structure,  
14 components, and underlying details. Neither did APS provide in its rebuttal testimony an  
15 estimate more current than the one it had prepared for us based on June 30, 2006  
16 conditions and expectations. Had it done so, the record would already include an estimate  
17 at least close to the vintage we have recommended. There has been no material  
18 opportunity for discovery regarding testimony presented in rebuttal. That lack makes Mr.  
19 Ewen's rebuttal testimony revisions to the APS estimate using June 30, 2006 data, while  
20 interesting, not sufficiently substantiated to form a basis for rate-setting. We do not  
21 recommend the use of such an estimate to establish rates, either through base or PSA  
22 components. Our testimony makes clear that we did not recommend such use, but that we  
23 did recommend the use of a properly scrutinized and more current estimate.

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Again, we do not propose to ignore 2007 cost estimates. Instead, we simply request that they be accompanied by adequate substantiation. If supported before their application, we do not object to their use to set PSA rate elements, whether they serve to increase or decrease the collections, which, in any event, will be subject to timely reconciliation. If not, then we recommend against their use, in favor of reliance on a PSA balancing mechanism. In either case, the ability of APS to demonstrate to the financial community that it will recover all prudently incurred fuel and energy costs on a sufficiently timely basis will not come into substantial doubt.

**Q. How did your testimony treat the crediting of the \$3.7 million in transmission optimization margins?**

A. We understood that APS had already credited the margins through the PSA and we did not ask for any change in historical PSA treatment. We were not asking for any additional benefits to customers from past transactions. Instead, from a base-rate perspective, we included them to make sure that 2006 costs reflected all 2006 transactions. This approach is consistent with our treatment of all 2006 versus 2007 costs.

If similar transactions do not occur in 2007, then the PSA mechanism will operate to make APS whole. Similarly, if APS finds a way in 2007 to do for the benefit of utility operations what it was inappropriately doing for non-utility operations, then the Company will still be made whole. Our approach is even-handed, and it induces APS to seek to maximize opportunities for utility customers, much as it had been doing for shareowners

1           in the recent past. Either way, it is not correct to conclude that APS will be deprived of  
2           any recovery of fuel and energy expenses.

3

4   **Q.    What is your response to Mr. Ewen's Rebuttal Testimony on page 13 addressing**  
5   **your inadvertent exclusion of capacity payments from 2007 fuel and energy cost**  
6   **estimates?**

7   A.    As a preliminary matter, I found his statement far too cryptic a way to address an  
8   omission that was not ours, but APS's. More significantly, it underscores the peril in  
9   using a largely untested estimate for setting an important rate element. We offered the  
10   APS estimate, as our testimony made clear, only to help gauge the overall magnitude of  
11   the effect of our PSA proposal as far as it was observable at a point in time that was then  
12   current. We did not offer it, nor should the Commission take it, as our view of 2007 costs  
13   or as a sound basis for setting APS base or PSA rates.

14

15   **Q.    What should the Commission do if there is not, as Mr. Ewen testifies, time to**  
16   **incorporate your proposed approach in time for a new PSA rate to be effective at**  
17   **the beginning of 2007?**

18   A.    We believe that there is time to set a new PSA adjustor, provided that the Company files  
19   complete estimates soon (its next testimony filing in this proceeding presents such an  
20   opportunity), so that the parties can begin their examination. However, under no  
21   circumstances do we recommend that the Commission use an untested (as Mr. Ewen's is)  
22   estimate of 2007 expenses. If an examination of a 2007 estimate based on conditions and  
23   estimates as of the end of the third quarter of 2006 is not feasible, then the Commission

1 should adopt our proposed means for normalizing 2006 data as the basis for setting rates,  
2 and make reconciliations to actual 2007 experience after the fact.

3  
4 If the variance from that amount, which can be reported monthly, grows substantially, a  
5 mid-year reconciliation in 2007 can address any urgent financial consequences, should  
6 any arise.

7  
8 **Q. Discuss the degree to which your reason for proposing the use of estimated 2007**  
9 **costs was to “mitigate” a “tremendous run-up” in 2007 deferrals resulting from**  
10 **your “conscious understatement of base fuel costs.”**

11 A. We did not understate base fuel costs, consciously or otherwise. The Ewen direct  
12 testimony to which we responded did not propose to use forecasted 2007 costs. Mr.  
13 Robinson’s Rebuttal Testimony nevertheless criticizes our efforts for not proposing to  
14 use a 2007 estimate. The Ewen testimony normalized 2006 costs. We simply did the  
15 same, with our only changes being those necessary to do so on a basis that we considered  
16 to be more sound.

17  
18 More significantly, the implication that some form of embarrassment about our views of  
19 normalized 2006 costs led us to use estimated costs trivializes what we sought to do. Our  
20 recommendation for PSA changes had nothing to do with the size of any actual or  
21 expected deferral. Its goal was to set forth a sound approach for tracking fuel and energy  
22 costs and customer collections in a manner that fairly considers and balances Company  
23 and customer needs and interests.

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**Q. Did you in fact recommend the items numbered as 2, 3, and 6 from the list beginning on page 9 of Mr. Robinson’s rebuttal testimony?**

A. No. His item 2 suggests that we recommended a 2007 PSA adjustor based on the forecast cited in our direct testimony. We clearly did not then and we do not now recommend any rate based on that forecast. Mr. Ewen’s rebuttal testimony appears to reflect our position correctly, even though Mr. Robinson’s does not. Moreover, Mr. Robinson continues to be cryptic, like Mr. Ewen, in failing to make clear that the numbers “corrected” by Mr. Ewen in the 2007 estimate address an omission from a forecast that APS prepared and supplied to us.

As to item 3, we made no recommendation respecting the treatment of the prior unrecovered balance. We merely observed that we found no reason to conclude that any amounts were imprudently incurred in 2005. We stated specifically that we had not undertaken the analysis and testing necessary to determine the same for 2006 expenditures. Therefore, it would not be correct to conclude that we have endorsed the recovery of any 2006 expenditures without their being subject to accuracy and prudence review. Moreover, we believe that the period of recovery for prudently incurred 2005 expenditures should be as determined after Commission review. We have not recommended that the recovery period should be within any specifically identified future period. The review of 2006 costs and the amortization of any deferred balances are among the matters we have recommended be treated in the late-2006 Commission PSA examination that we propose.

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Item 6 states that we endorse a 90/10 sharing of certain future year costs. Our testimony did not include this recommendation. We recommended a very limited sharing of the benefits of optimizing hedge positions as two relationships change as actual experience replaces estimates: (a) natural gas versus purchased power prices and (b) changes in fuel and energy requirements.

**Q. Mr. Robinson’s rebuttal says that Staff’s proposal would “obviously” understate 2007 fuel costs. Please respond.**

A. First, the very basis for using a PSA or similar mechanism is that fuel costs are volatile and unpredictable. The fact that it is not at all obvious what future fuel and energy costs will be is a core reason for using a PSA. We proceed from the premise that there is no helpful level of certainty that 2007 fuel costs will be what APS forecasted them to be as of June 30, 2006. Look for example at what APS thought 2007 costs were going to be in February 2006. That estimation differs by more than \$100 million from what the APS estimate as of June 30, 2006 showed them to be.

What we find to be “obvious” is that there remains all too much time for 2007 fuel and energy costs to change between a mid-year vantage point and the view that will be available when 2007 starts. Moreover, even after 2007 begins there will remain another 12 months for actual experience to turn what Mr. Robinson now calls obvious into what has a very good chance of widely missing the mark.

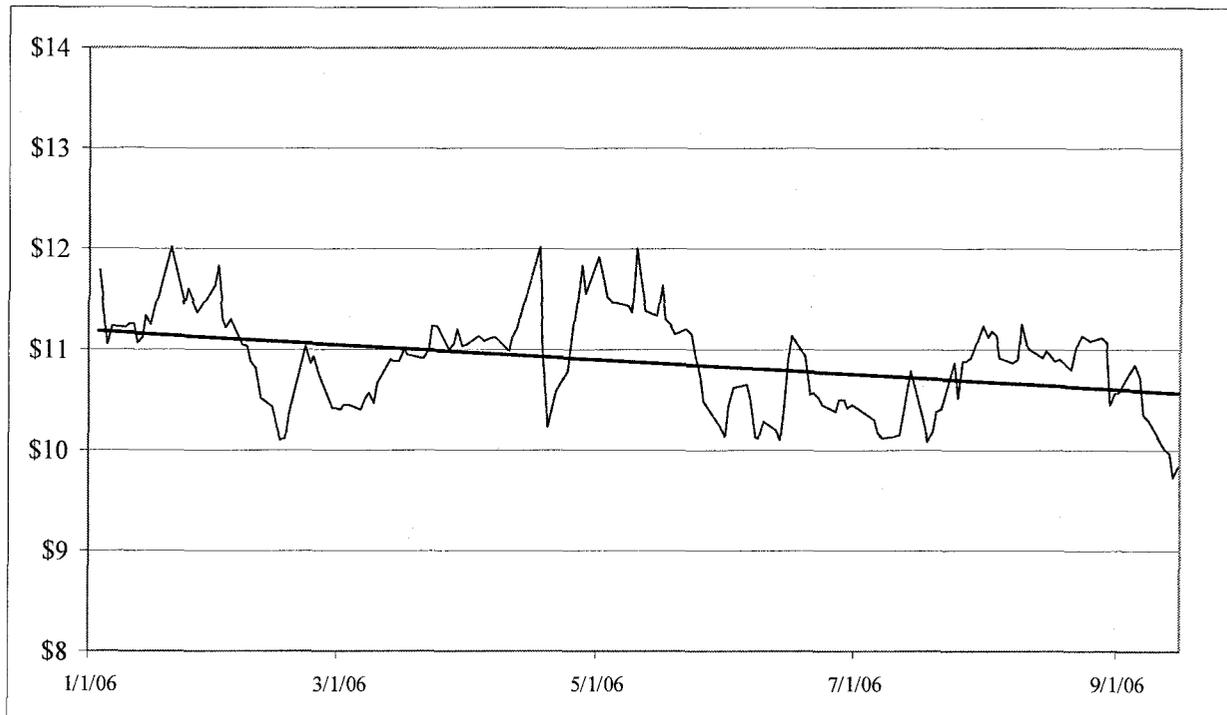
1 Our approach would be the same whether the change Mr. Robinson is suggesting starts  
2 the Company out “ahead of” or “behind” the potential deferral amount on which its  
3 rebuttal testimony focuses, because we take a long term view of the application of a PSA.  
4 We urge the Commission not to be swayed by Mr. Robinson’s exaggeration and  
5 misstatement of our proposal’s intent and methods to give APS a boost that may have no  
6 bearing on what it actually spends in 2007.

7  
8 **Q. What do energy market conditions illustrate with respect to the uncertainty you are**  
9 **discussing?**

10 A. Take, for example, natural gas prices, which strongly drive APS energy costs at the  
11 margin. The following chart shows the danger in picking one’s vantage point for an  
12 estimate of future prices and costs. The chart shows the strip prices for 2007 (*i.e.*, the  
13 average of the monthly forward prices for each of 2007’s 12 months) at the close of each  
14 trading day through mid-September 2006. The trend line shows an overall decline  
15 through the year.

16  
17 If we had used late January 2006 prices to estimate 2007 prices for natural gas (a primary  
18 source of volatility in APS fuel and energy costs), we could have priced gas at  
19 \$12.01/MMBTU (the January 20, 2006 closing price). If we used, as APS suggests, June  
20 30, 2006, we have a closing price of \$10.45. If we use a more current date (September 15,  
21 2006) we have a closing price for the 2007 strip of \$9.84. The January 20 price exceeds  
22 the June 30 price by 22 percent. The June 30 price exceeds the September 15 price by  
23 over 6 percent, even though the time gap between them is only 2½ months.

1



2

3 Between Friday, September 15 (the last date that the preceding chart covers) and  
4 September 19, 2006, natural gas prices fell even more precipitously, reaching \$8.03 per  
5 MMBtu. This drop was over 18 percent across two-trading days. The next two trading  
6 days produced another 5 percent drop to a price of \$7.64 on September 21.

7

8 We do not contend that these will necessarily be the actual 2007 prices as that year  
9 unfolds; we do, however, contend that these changes show that what APS now says about  
10 2007 isn't necessarily so, and that the most recent estimates practicably available should  
11 be used.

12

13 **Q. Does that complete your Sur-Rebuttal Testimony?**

14

1       A.     Yes, it does.

**SURREBUTTAL**

**TESTIMONY**

**OF**

**MATTHEW J. ROWELL**

**BARBARA KEENE**

**ERINN A. ANDREASEN**

**JERRY D. ANDERSON**

**DOCKET NOS. E-01345A-05-0816**

**E-01345A-05-0826**

**E-01345A-05-0827**

**IN THE MATTER OF THE AMENDED APPLICATION  
OF ARIZONA PUBLIC SERVICE COMPANY FOR A  
HEARING TO DETERMINE THE FAIR VALUE OF  
THE UTILITY PROPERTY OF THE COMPANY FOR  
RATEMAKING PURPOSES, TO FIX A JUST AND  
REASONABLE RATE OF RETURN THEREON, TO  
APPROVE RATE SCHEDULES DESIGNED TO  
DEVELOP SUCH RETURN, AND TO AMEND  
DECISION NO. 67744.**

**SEPTEMBER 27, 2006**

Rowell

**BEFORE THE ARIZONA CORPORATION COMMISSION**

JEFF HATCH-MILLER  
Chairman  
WILLIAM A. MUNDELL  
Commissioner  
MIKE GLEASON  
Commissioner  
KRISTIN K. MAYES  
Commissioner  
BARRY WONG  
Commissioner

IN THE MATTER OF THE AMENDED APPLICATION )  
OF ARIZONA PUBLIC SERVICE COMPANY FOR A )  
HEARING TO DETERMINE THE FAIR VALUE OF )  
THE UTILITY PROPERTY OF THE COMPANY FOR )  
RATEMAKING PURPOSES, TO FIX A JUST AND )  
REASONABLE RATE OF RETURN THEREON, TO )  
APPROVE RATE SCHEDULES DESIGNED TO )  
DEVELOP SUCH RETURN, AND TO AMEND )  
DECISION NO. 67744. )

DOCKET NOS. E-01345A-05-0816  
E-01345A-05-0826  
E-01345A-05-0827

SURREBUTTAL

TESTIMONY

OF

MATTHEW J. ROWELL

CHIEF ECONOMIST

UTILITIES DIVISION

ARIZONA CORPORATION COMMISSION

SEPTEMBER 27, 2006

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**EXECUTIVE SUMMARY  
ARIZONA PUBLIC SERVICE COMPANY  
DOCKET NOS. E-01345A-05-0816 ET AL**

This Surrebuttal Testimony will address Arizona Public Service Company's rebuttal testimonies pertaining to the proposed Environmental Improvement Charge ("EIC") as submitted by Messrs. Edward Z. Fox and Gregory A. DeLizio. Staff continues to oppose adoption of the EIC.

1 **I. INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is Matthew J. Rowell. I am the Chief Economist at the Arizona Corporation  
4 Commission ("ACC" or "Commission") in the Utilities Division ("Staff"). My business  
5 address is 1200 West Washington Street, Phoenix, Arizona 85007.

6  
7 **Q. Are you the same Matthew Rowell who submitted prepared Direct Testimony in this  
8 Docket?**

9 A. Yes.

10  
11 **Q. What is the purpose of your Surrebuttal Testimony?**

12 A. This Surrebuttal Testimony will address Arizona Public Service Company's ("APS" or  
13 "Company") rebuttal testimonies pertaining to the proposed Environmental Improvement  
14 Charge ("EIC") as submitted by Messrs. Edward Z. Fox and Gregory A. DeLizio.

15  
16 **II. REPLY TO REBUTTAL TESTIMONY OF EDWARD Z. FOX**

17 **Q. At page 3 lines 1 thru 4 of his Rebuttal Testimony Mr. Fox summarizes his  
18 perception of Staff's concerns. Please comment.**

19 A. Here Mr. Fox lists three of the many concerns with the EIC discussed in my Direct  
20 Testimony: It is unique, its impact on the environment is unclear, and it seeks to recover  
21 estimated future costs of projects not yet mandated. Mr. Fox characterizes these issues as  
22 Staff's "major concerns." While these issues were discussed in my Direct Testimony they  
23 were not singled out as being Staff's "major concerns." Staff is opposing the EIC because  
24 of all the concerns listed in my Direct Testimony and restated below:

- 25       • The EIC would collect revenues from ratepayers based predominantly upon  
26       estimated rather than incurred costs.

- 1           • The EIC appears to be unique. Staff is not aware of any jurisdiction that
- 2           employs a mechanism with the same characteristics as the EIC.
- 3           • The EIC would include costs that will not be incurred for several years
- 4           beyond the Test Year.
- 5           • The EIC would include funding for projects before they are mandated to be
- 6           installed on APS' system.
- 7           • Regulatory mandates typically build in construction lead times to provide
- 8           industry sufficient time to comply with mandated regulatory requirements.
- 9           • The EIC is derived based upon multiple year revenue requirements that
- 10          increase the complexity of auditing the charge in the context of future general
- 11          rate cases and annual EIC reset proceedings.
- 12          • The effect of the EIC on APS' interest expense is unclear.
- 13          • The annual reset of the EIC could be implemented without Commission
- 14          approval under APS' proposal.
- 15          • The EIC does not address the fundamental financial challenges that APS has
- 16          identified.
- 17          • The environmental impact of implementing the EIC is unclear.

18  
19   **Q. In the question at page 4 lines 10 thru 13 Mr. Fox states that "...Staff identifies**  
20   **Wisconsin as being innovative..." Please comment.**

21   A. Mr. Fox's comments here indicate that a clarification of my Direct Testimony may be  
22   necessary. In my Direct Testimony, I merely pointed out that *the authors of the NARUC*  
23   *study*<sup>1</sup> held Wisconsin out as a particularly innovative state. Staff was not advocating for  
24   a similar approach in Arizona. Staff's discussion of the NARUC study was simply meant

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<sup>1</sup> *A Survey of State Incentives Encouraging Improved Environmental Performance of Base-Load Electric Generation Facilities; Policy and Regulatory Initiatives*; The National Association of Regulatory Utility Commissioners (June 2004).

1 to highlight the fact that APS' proposed EIC is unique. Staff is not aware of any other  
2 state with a mechanism quite like the EIC. At page 11 line 6 of his testimony Mr. Fox  
3 concedes the point that the EIC is unique.  
4

5 **Q. At page 5 lines 7 thru 23, Mr. Fox lists several states (Florida, Indiana, West**  
6 **Virginia, and Kentucky) that have environmental cost recovery programs. Please**  
7 **comment.**

8 A. Staff believes that the EIC proposed by APS is more radical than each of the state  
9 programs Mr. Fox discusses here. As Staff understands these programs, none of them  
10 allow for recovery based on the *estimated* costs of future projects.  
11

12 **Q. At page 10 lines 13 thru 20 Mr. Fox indicates that the standard for review based on**  
13 **prudence contained in "the traditional ratemaking process" is problematic. Please**  
14 **comment.**

15 A. Here it appears that APS is concerned about a negative prudence determination regarding  
16 environmental improvements. Staff will just note here that this prudence concern could be  
17 addressed without a surcharge mechanism like the EIC. The Commission has established  
18 processes to address similar prudence concerns arising from the construction of natural  
19 gas infrastructure investments.<sup>2</sup> This process allows for pre approval of such investments  
20 given certain circumstances. While Staff is not advocating such a program at this time, we  
21 believe it is worth noting that such a program is substantially less radical than the  
22 proposed EIC and would address the concerns with prudence determinations that Mr. Fox  
23 discusses on page 10 of his rebuttal testimony.

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<sup>2</sup> See the Commission's December 18, 2003 Policy Statement Regarding New natural Gas Pipeline and Storage Costs.

1 **III. REPLY TO REBUTTAL TESTIMONY OF GREGORY A. DELIZIO**

2 **Q. At page 3 lines 21 and 22 of his Rebuttal Testimony Mr. DeLizio implies that Staff**  
3 **would require the company to quantify the environmental benefits of emission**  
4 **control equipment before a project can be funded. Please comment.**

5 A. In my Direct Testimony I did comment on the uncertainty of the environmental benefit of  
6 the EIC. However, my Direct Testimony did not state that the environmental benefit of  
7 emission control equipment needs to be quantified before a project can be funded. That is  
8 simply not Staff's position.

9  
10 **Q. At page 3 line 23 thru page 4 line 7, Mr. DeLizio discusses the financial impact of**  
11 **Staff's recommendation not to adopt the proposed EIC. Please respond.**

12 A. First, Mr. DeLizio states that Staff contends that "the denial of timely recovery of these  
13 types of costs would not impose a significant financial burden on the company..." Again,  
14 this is a misinterpretation of Staff's position. Staff is not opposed to the timely recovery  
15 of prudently incurred costs and Staff does not believe that the denial of timely recovery  
16 has no financial impact on the company. The real point of disagreement between Staff  
17 and APS has to do with what is considered to be "timely." Staff believes that the  
18 traditional ratemaking process does provide for timely recovery of costs. The company  
19 believes otherwise. However, Staff does not believe that the company has made the case  
20 that the radical departure from the traditional ratemaking process envisioned by the EIC is  
21 necessary in order to ensure timely recovery.

22  
23 Next, Mr. DeLizio contends that Staff's analysis of the EIC has missed "the key point in  
24 this entire proceeding, which is discussed in the rebuttal testimony of Mr. Wheeler.  
25 Capital is at a premium for APS and without the EIC, environmental projects are just  
26 another capital need in a very long line of competing needs." Staff understands this point:

1 money spent on environmental improvements has the same financial impact on APS as  
2 money spent on any other capital improvement. However, APS chose to single out the  
3 cost of environmental improvements for a surcharge. Mr. Wheeler identifies customer  
4 growth as the driver of the company's financial concerns.<sup>3</sup> However, the company has not  
5 proposed a surcharge to cover the capital costs associated with customer growth.

6  
7 Implementation of the EIC could cause customers to blame their increased rates on the  
8 cost of environmental improvements. However, the company contends that customer  
9 growth is the driver of the company's financial concerns and thus its need for increased  
10 rates. This disparity between the Company's claimed cause of its financial concerns and  
11 its proposal to deal with those concerns is striking.

12  
13 **IV. SUMMARY**

14 **Q. Please summarize Staff's position on the EIC.**

15 A. For the reasons cited in my Direct Testimony, Staff does not support adoption of the EIC  
16 at this time.

17  
18 **Q. Does Staff have any other comments at this time?**

19 A. Yes. Staff recognizes and appreciates APS' commitment to environmental issues (as  
20 exemplified by the EPA's selection of APS to receive the 2006 Climate protection  
21 Award.) Staff's testimony concerning the EIC should not be construed in any way to  
22 reflect negatively on APS' record with regard to environmental issues. Staff has viewed  
23 the EIC as a ratemaking issue, not an environmental policy issue.

24  

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<sup>3</sup> Also, Mr. Fox identifies customer growth as a challenge to its environmental commitments. See page 18 lines 16-17 of Mr. Fox's Rebuttal Testimony.

1 **Q. Does this conclude your testimony?**

2 **A. Yes.**

Keene

**BEFORE THE ARIZONA CORPORATION COMMISSION**

JEFF HATCH-MILLER  
Chairman  
WILLIAM A. MUNDELL  
Commissioner  
MIKE GLEASON  
Commissioner  
KRISTIN K. MAYES  
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BARRY WONG  
Commissioner

IN THE MATTER OF THE APPLICATION OF )  
ARIZONA PUBLIC SERVICE COMPANY FOR A )  
HEARING TO DETERMINE THE FAIR VALUE )  
OF THE UTILITY PROPERTY OF THE )  
COMPANY FOR RATEMAKING PURPOSES, TO )  
FIX A JUST AND REASONABLE RATE OF )  
RETURN THEREON, TO APPROVE RATE )  
SCHEDULES DESIGNED TO DEVELOP SUCH )  
RETURN, AND TO AMEND DECISION NO. )  
67744. )

DOCKET NOS. E-01345A-05-0816  
E-01345A-05-0826  
E-01345A-05-0827

SURREBUTTAL

TESTIMONY

OF

BARBARA KEENE

PUBLIC UTILITIES ANALYST MANAGER

UTILITIES DIVISION

ARIZONA CORPORATION COMMISSION

SEPTEMBER 27, 2006

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**EXECUTIVE SUMMARY**  
**ARIZONA PUBLIC SERVICE COMPANY**  
**DOCKET NOS. E-01345A-05-0816 ET AL**

This surrebuttal testimony addresses new rate schedules proposed by APS in its rebuttal testimony. Although Staff has not found any problems with the proposed rate schedules at this time, Staff is continuing its review and reserves the right to address any concerns at a later date.

1 **INTRODUCTION**

2 **Q. Please state your name and business address.**

3 A. My name is Barbara Keene. My business address is 1200 West Washington Street,  
4 Phoenix, Arizona 85007.

5  
6 **Q. Have you previously filed testimony in this docket?**

7 A. Yes. I filed direct testimony addressing renewable energy for Arizona Public Service  
8 ("APS"); in particular, funding for renewable resources, net metering, and green pricing  
9 tariffs. That testimony also responded to Commissioner Mayes' July 17, 2006, letter  
10 regarding the Renewable Energy Standard and Tariff. I also filed rate design testimony  
11 addressing a change in the Environmental Portfolio Standard adjustor rate for Arizona  
12 Public Service to recover costs for the EPS Credit Purchase Program, and the  
13 establishment of a Power Supply Adjustor surcharge to recover costs associated with  
14 nuclear plant outages that have not been found to be imprudent.

15  
16 **Q. What is the subject matter of this surrebuttal testimony?**

17 A. This surrebuttal testimony will address new rate schedules proposed by APS in its rebuttal  
18 testimony.

19  
20 **RESPONSE TO NEW RATE SCHEDULES PROPOSED BY APS**

21 **Q. Did Staff review the rebuttal testimony of APS witness Mr. Gregory A. DeLizio?**

22 A. Yes.

23  
24 **Q. What did Mr. DeLizio propose in his rebuttal testimony?**

25 A. Among changes to existing and previously proposed rate schedules, Mr. DeLizio proposed  
26 three new rate schedules.

1 **Q. Had APS proposed the three new rate schedules previously?**

2 A. No. Staff saw the new rate schedules for the first time in Mr. DeLizio's rebuttal  
3 testimony.

4  
5 **Q. What are the three new rate schedules?**

6 A. The proposed rate schedules are Solar-3, E-56, and E-57.

7  
8 **Q. Briefly describe the three rate schedules.**

9 A. Solar-3 would be a Solar Power Pilot Program as an option for residential customers to  
10 have their energy needs served from solar power resources constructed by APS.

11  
12 E-56 would be Partial Requirements Service for general service customers with distributed  
13 generation equipment of 100 kW or greater.

14  
15 E-57 would be Solar Partial Requirements Service for general service customers having  
16 solar/photovoltaic generation equipment of greater than 100 kW but less than 1000 kW.

17  
18 **Q. Has Staff analyzed the three rate schedules?**

19 A. Staff began its review of the rate schedules.

20  
21 **Q. Has Staff found any problems with the proposed rate schedules?**

22 A. Not at this time. However, Staff is continuing its review and reserves the right to address  
23 any concerns at a later date.

24  
25 **Q. Does this conclude your surrebuttal testimony?**

26 A. Yes, it does.

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**BEFORE THE ARIZONA CORPORATION COMMISSION**

JEFF HATCH-MILLER  
Chairman  
WILLIAM A. MUNDELL  
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SURREBUTTAL

TESTIMONY

OF

ERINN A. ANDREASEN

PUBLIC UTILITIES ANALYST V

UTILITIES DIVISION

ARIZONA CORPORATION COMMISSION

SEPTEMBER 27, 2006

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**EXECUTIVE SUMMARY  
ARIZONA PUBLIC SERVICE COMPANY  
DOCKET NOS. E-01345A-05-0816 ET AL**

Ms. Andreasen's testimony recommends the rate design to be adopted by the Commission for ET-2 incorporate off-peak winter rates that are less than off-peak summer rates. Ms. Andreasen's testimony also addresses Staff's recommended changes to Schedule 1 and Schedule 3.

1 **INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is Erinn Andreasen. I am a Public Utilities Analyst employed by the Arizona  
4 Corporation Commission (“ACC” or “Commission”) in the Utilities Division (“Staff”).  
5 My business address is 1200 West Washington Street, Phoenix, Arizona 85007.

6

7 **Q. Have you previously filed testimony in this docket?**

8 A. Yes. I filed direct testimony on the topics of revenue allocations and rate design, APS’  
9 proposed customer transition plan, APS’ proposed changes to Schedule 1 and Schedule 3,  
10 general issues related to the establishment of hook-up fees, and demand-response and load-  
11 management programs.

12

13 **Q. What is the scope of your rebuttal testimony in this proceeding?**

14 A. My rebuttal testimony will address rate schedule ET-2, Schedule 1, and Schedule 3.

15

16 **RATE SCHEDULE ET-2**

17 **Q. Does Staff have any comments regarding the revenue neutrality of the proposed rate**  
18 **design for ET-2 that was provided in its direct testimony?**

19 A. Yes. ET-2 is a recently approved time-of-use rate that has an on-peak period from 12:00  
20 p.m. to 7:00 p.m.<sup>1</sup> Based on further evaluation, Staff has determined that if Staff’s  
21 proposed rates for ET-2 are adopted by the Commission an adjustment should be made for  
22 revenue neutrality when compared to ET-1.

---

<sup>1</sup> Approved in Commission Decision No. 68645.

1 **Q. Does Staff have any other recommendations regarding the rate structure for ET-2?**

2 A. Yes. Under the current rate structure, the off-peak kilowatt-hour (“kWh”) charge for the  
3 winter season is higher than the off-peak kWh charge for the summer season. Typically, a  
4 utility’s generating costs are lower in the winter than they are in the summer which is not  
5 reflected in the design of the current rate structure. Therefore, Staff recommends that the  
6 rate design to be adopted by the Commission for ET-2 incorporate off-peak winter rates  
7 that are less than off-peak summer rates.

8

9 **SCHEDULE 1**

10 **Q. Has Staff reviewed APS’ revised Schedule 1?**

11 A. Yes. APS provided a redlined and clean copy of Schedule 1 in the Rebuttal testimony of  
12 Mr. Greg Delizio.

13

14 **Q. What does Staff recommend in regard to Schedule 1?**

15 A. Although Mr. Delizio does not explain the changes that were made to the latest version of  
16 Schedule 1,<sup>2</sup> in his rebuttal testimony, Staff believes that APS made modifications to  
17 sections 4.3.2.3.4, 5.4, and 6.4 of Schedule 1. Staff recommends that the wording for  
18 sections 4.3.2.3.4, 5.4, and 6.4 on Schedule 1 included on APS document number 10679 be  
19 adopted. Copies of the wording in the applicable section are attached as Exhibit A. Staff  
20 also reasserts its recommendation included in direct testimony that APS include a  
21 definition for Multi-Unit Residential High-Rise Developments on Schedule 1.

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<sup>2</sup> APS document number 10679 which can be found in the direct testimony of Staff witness Ms. Erinn Andreasen.

1 **SCHEDULE 3**

2 **Q. Has Staff reviewed APS' revised Schedule 3?**

3 A. Yes. APS provided a redlined and clean copy of Schedule 3 in the Rebuttal testimony of  
4 Mr. David Rumolo.

5  
6 **Q. What does Staff recommend in regard to schedule 3?**

7 A. Staff recommends that the following clarifying changes to Schedule 3 be adopted.

8 a. Clarify that under section 1.1.1 of Schedule 3, "group" would be defined as "4 or less  
9 homes" instead of "less than 4 homes."

10 b. Clarify that under section 1.3.1 of Schedule 3, the allowance would be credited against the  
11 "total construction costs."

12 c. Clarify that under section 1.3.2 of Schedule 3, advances would be subject to refund as  
13 specified in "section 4.1" instead of "section 4.2."

14  
15 **SUMMARY OF STAFF RECOMMENDATIONS**

16 **Q. Please provide a summary of your recommendations.**

17 A. 1. Staff recommends that the rate design to be adopted by the Commission for  
18 ET-2 incorporate off-peak winter rates that are less than off-peak summer rates.

19 2. Staff recommends that the wording for sections 4.3.2.3.4, 5.4, and 6.4 on  
20 Schedule 1 included on APS document number 10679 be adopted. Staff also  
21 reasserts its recommendation included in direct testimony that APS include a  
22 definition for Multi-Unit Residential High-Rise Developments on Schedule 1.

23 3. Staff recommends that the following clarifying changes to Schedule 3 be  
24 adopted.

25 a. Clarify that under section 1.1.1 of Schedule 3, "group" would be defined as  
26 "4 or less homes" instead of "less than 4 homes."

- 1                   b.     Clarify that under section 1.3.1 of Schedule 3, the allowance would be  
2                                 credited against the “total construction costs.”  
3                   c.     Clarify that under section 1.3.2 of Schedule 3, advances would be subject to  
4                                 refund as specified in “section 4.1” instead of “section 4.2.”  
5

6     **Q.     Does this conclude your surrebuttal testimony?**

7     A.     Yes, it does.

# **Exhibit A**



SERVICE SCHEDULE 1  
TERMS AND CONDITIONS FOR  
STANDARD OFFER AND DIRECT ACCESS SERVICES

4.3.2.3 Except as specified below, corrected charges for underbillings shall be limited to three (3) month for residential accounts and six (6) months for non-residential accounts.

4.3.2.3.1 Where the account is billed on a special contract or non-metered rate, corrected charges for underbillings shall be billed in accordance with the contract or rate schedule requirements and is not limited to three or six months as applicable.

4.3.2.3.2 Where service has been established but no bills have been rendered, corrected charges for underbillings shall go back to the date service was established.

4.3.2.3.3 Where there is evidence of meter tampering or energy diversions, corrected charges for underbillings shall go back to the date meter tampering or energy diversions began, as determined by Company.

4.3.3 — Where Company is responsible for rendering the customer's bill, Company may provide a one time incentive of up to \$10.00 per customer to customers who elect to pay their bills using Company's electronically transmitted payment options.

→ 4.3.2.3.4 Where lack of access to the meter (caused by the customer) has resulted in estimated bills, corrected charges for underbillings shall go back to the billing month of the last actual Company obtained meter read date.

4.3.4 — Where Company is responsible for rendering the customer's bill, Company may provide a one time incentive of \$5.00 per customer for a customer electing to forego the presentation of a paper bill.

4.3.2.4 Company may forgo billing and collection of corrected charges for an underbilling if Company believes the cost of billing and collecting the underbilling would not justify pursuing the underbill.

4.4 Dishonored Payments - If Company is notified by the customer's financial institution that they will not honor a payment tendered by the customer for payment of any bill, Company may require the customer to make payment in cash, by money order, certified or cashier's check, or other means which guarantee the customer's payment to Company.

4.4.1 The customer ~~shall~~ will be charged a fee of \$15.00 for each instance where the customer tenders payment of a bill with a payment that is not honored by the customer's financial institution.

4.4.2 The tender of a dishonored payment shall in no way (i) relieve the customer of the obligation to render payment to Company under the original terms of the bill, or (ii) defer Company's right to terminate service for nonpayment of bills.

4.4.3 Where the customer has tendered two (2) or more dishonored payments in the past twelve (12) consecutive months, Company may require the customer to make payment in cash, money order or cashier's check for the next twelve (12) consecutive months.



SERVICE SCHEDULE 1  
TERMS AND CONDITIONS FOR  
STANDARD OFFER AND DIRECT ACCESS SERVICES

- 5.2.4 The customer shall be responsible for payment for any equipment damage and/or estimated unmetered usage resulting from unauthorized breaking of seals, interfering with, tampering with, or by-passing the meter.
- 5.2.5 The customer shall be responsible for notifying Company of any failure in Company's equipment.

5.3 Service Interruptions: Limitations on Liability of Company

- 5.3.1 Company shall not be liable to the customer for any damages occasioned by Load Serving ESP's equipment or failure to perform, fluctuations, interruptions or curtailment of electric service, except where due to Company's willful misconduct or gross negligence. Company may, without incurring any liability therefore, suspend the customer's electric service for periods reasonably required to permit Company to accomplish repairs to or changes in any of Company's facilities. The customer needs to protect their own sensitive equipment from harm caused by variations or interruptions in power supply.
- 5.3.2 In the event of a national emergency or local disaster resulting in disruption of normal service, Company may, in the public interest and on behalf of Electric Service Providers or Company, interrupt service to other customers to provide necessary service to civil defense or other emergency service agencies on a temporary basis until normal service to these agencies can be restored.

- 5.4 Company Access to Customer Sites - Company's authorized agents shall have satisfactory unassisted access to the customer's sites at all reasonable hours to install, inspect, read, repair or remove its meters or to install, operate or maintain other Company property, or to inspect and determine the connected electrical load. If, after six (6) months (not necessarily consecutive) of good faith efforts by Company to deal with the customer, Company in its opinion does not have satisfactory unassisted access to the meter, then Company shall have sufficient cause for termination of service or denial of any existing rate options where, in Company's opinion, access is required. The remedy for unassisted access will be at Company discretion and may include the installation by Company of a specialized meter. If such specialized meter is installed, the customer will be billed the difference between the otherwise applicable meter for their rate and the specialized meter plus and the cost incurred to install the specialized meter as a one-time charge and any reoccurring incremental costs. If service is terminated as a result of failure to provide unassisted access, Company verification of unassisted access may be required before service is restored. Written termination notice is required prior to disconnecting service under this schedule.

5.5 Easements

- 5.5.1 All suitable easements or rights-of-way required by Company for any portion of the an extension to serve a customer, which is either on sites owned, leased or otherwise controlled by the customer or developer, or other property required for the extension, shall be furnished in Company's name by the customer without cost to or condemnation by Company and in reasonable time to meet proposed service requirements. All easements or rights-of-way granted to, or obtained on behalf of Company shall contain such terms and conditions as are acceptable to Company.
- 5.5.2 When Company discovers that the customer or the customer's agent is performing work, has constructed facilities, or has allowed vegetation to grow adjacent to or within an



SERVICE SCHEDULE 1.  
TERMS AND CONDITIONS FOR  
STANDARD OFFER AND DIRECT ACCESS SERVICES

permitted to make and energize the connection between Company's service wires and the customer's service entrance conductors. Such employees carry credentials

6.3.3 For special applications where service is provided at voltages higher than the standard voltages specified in the Electric Service Requirements Manual, Company and customer shall mutually agree upon the designated point of delivery.

6.3.4 For the mutual protection of the customer and Company, only authorized employees or agents of Company or the Load Serving ESP are permitted to make and energize the connection between Company's service wires and the customer's service entrance conductors. Such employees carry Company issued identification which they will show on request.

6.4 Measuring Customer Service - All the energy sold to the customer will be measured by commercially acceptable measuring devices by Company (or the Meter Reading Service Provider (MRSP) pursuant to the terms and conditions of Company's Schedule 10.10). Where energy and, if applicable, demand is estimated by Company, estimation will be in accordance with Company's bill estimation procedures approved by Schedule 8 - Bill Estimation, as filed with the Arizona Corporation Commission. Where it is impractical to meter loads, such as street lighting, security lighting, or special installations, consumption will be determined by Company.

6.4.1 For Standard Offer customers, or where Company is the MRSP, the readings of the meter will be conclusive as to the amount of electric power supplied to the customer unless there is evidence of meter tampering or energy diversion, or unless a test reveals the meter is in error by more than plus or minus three percent (3%).

6.4.2 If there is evidence of meter tampering or energy diversion, the customer will be billed for the estimated energy consumption and, if applicable, demand, for the period in which the energy diversion took place that would have registered had all energy and demand usage been properly metered. Additionally, where there is evidence of meter tampering, energy diversion, or by-passing the meter, the customer may will also be charged the cost of the investigation as determined by Company.

6.4.3 If after testing, a meter is found to be more than three percent (3%) in error, either fast or slow, proper correction shall be made of previous readings and adjusted bills shall be rendered or adjusted billing information will be provided to the MRSP.

6.4.3.1 ~~6.4.4 Customer will be billed~~ Customer will be billed, in accordance with Section 4.3.2, for the estimated energy and demand that would have registered had the meter been operating properly.

6.4.4 Where Company is the MRSP, Company shall will, at the request of the customer or the ESP, reread the customer's meter within ten (10) working days after such request by the customer. The cost of such rereads is \$16.50 and may be charged to the customer or the ESP, provided that the original reading was not in error.

6.4.5 Where the ESP is the MSP or MRSP, and the ESP and/or its' agent fails to provide the meter data to Company pursuant to Company's Schedule 10 Section 8.16, Meter Reading

Anderson

BEFORE THE ARIZONA CORPORATION COMMISSION

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OF

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PUBLIC UTILITIES ANALYST

UTILITIES DIVISION

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**EXECUTIVE SUMMARY**  
**ARIZONA PUBLIC SERVICE COMPANY**  
**DOCKET NOS. E-01345A-05-0816 ET AL**

Staff adds clarification that any under-spending for DSM below the \$30 million in base rates during the period 2005 through 2007 will result in the amount of the under-spending being applied as a credit to the DSM adjustor account. Staff also comments on SWEEP's proposal to implement an Energy Efficiency Standard ("EES") in which Staff agrees with APS that the EES is aggressive and possibly premature, but believes it is useful for planning for future energy efficiency. Staff also sets a time limitation on the use of measured energy savings values from sources other than the Measurement, Evaluation, and Research ("MER") contractor in the calculation of the DSM Performance Incentive and sets a date when actual measured savings must be used in those calculations. Staff also contends that energy savings resulting from DSM measures are not known and measurable and adds that argument to its position that APS' proposed revenue adjustment for DSM-related reduced revenues should be disallowed.

1 **INTRODUCTION**

2 **Q. Please state your name, occupation, and business address.**

3 A. My name is Jerry D. Anderson. I am a Public Utilities Analyst employed by the Arizona  
4 Corporation Commission (“ACC” or “Commission”) in the Utilities Division (“Staff”).  
5 My business address is 1200 West Washington Street, Phoenix, Arizona 85007.  
6

7 **Q. Have you previously filed testimony in this docket?**

8 A. Yes. I filed direct testimony in this rate case regarding the System Benefits Charge  
9 (“SBC”) and the details of the Arizona Public Service Company (“APS” or the  
10 “Company”) Demand-Side Management (“DSM”) programs and how they are funded.  
11

12 **Q. Have you reviewed relevant portions of APS’ and other parties’ rebuttal testimony in  
13 this case?**

14 A. Yes, I have.  
15

16 **PURPOSE OF SURREBUTTAL TESTIMONY**

17 **Q. What is the purpose of your surrebuttal testimony in this case?**

18 A. This surrebuttal testimony will clarify Staff’s position on some issues related to APS DSM  
19 programs and introduce an additional argument that reduced revenues resulting from DSM  
20 measures during the period 2005 through 2007 are not known and measurable.  
21

22 **SUMMARY OF SURREBUTTAL TESTIMONY**

23 **Q. Please summarize your surrebuttal testimony.**

24 A. Staff adds clarification that any under-spending for DSM below the \$30 million in base  
25 rates during the period 2005 through 2007 will result in the amount of the under-spending  
26 being applied as a credit to the DSM adjustor account. Staff also comments on SWEEP’s

1 proposal to implement an Energy Efficiency Standard (“EES”) in which Staff agrees with  
2 APS that the EES is aggressive and possibly premature, but believes it is useful for  
3 planning for future energy efficiency. Staff also sets a time limitation on the use of  
4 measured energy savings metrics from sources other than the Measurement, Evaluation,  
5 and Research (“MER”) contractor in the calculation of the DSM Performance Incentive  
6 and sets a date when actual measured savings must be used in these calculations. Staff  
7 also contends that energy savings resulting from DSM measures are not known and  
8 measurable and adds that argument to its position that APS’ proposed revenue adjustment  
9 for DSM-related reduced revenues should be disallowed.

10  
11 **Q. Do you have any modifications to make to your direct testimony?**

12 A. No, I do not.

13  
14 **DEMAND-SIDE MANAGEMENT**

15 **Q. Is Staff in agreement with APS witness Teresa A. Orlick’s rebuttal testimony with**  
16 **regard to how under-spending of DSM dollars in the period 2005 through 2007 is**  
17 **handled?**

18 A. Staff believes Ms. Orlick’s explanation requires some clarification. Ms. Orlick’s rebuttal  
19 testimony indicates that APS does not believe that the \$48 million required by Decision  
20 No. 67744 to be spent on DSM programs during the period 2005 through 2007 will be  
21 achieved. She also indicated that any under-spending of the \$48 million will be carried  
22 over and spent in subsequent years in addition to the \$16 million required for each of  
23 those years. Decision No. 67744 provides that if during 2005 through 2007, APS does not  
24 spend at least \$30 million of the base rate allowance for approved and eligible DSM-  
25 related items, the unspent amount is to be credited to the account balance of the Demand-  
26 Side Management Adjustment Clause (“DSMAC”) account. If APS desires to spend in

1 excess of the required \$16 million in any subsequent year, it may do so and recover all  
2 spending for approved DSM-related items incurred over \$10 million each year through the  
3 DSMAC. The \$16 million DSM spending requirement is an annual minimum spending  
4 requirement.

5  
6 **Q. Is Staff in agreement with APS staff witness Teresa A. Orlick's rebuttal testimony in**  
7 **which she expresses concerns about SWEEP's Energy Efficiency Standard ("EES")?**

8 A. Staff agrees that the EES proposed for APS by SWEEP witness Jeff Schlegal is very  
9 aggressive and perhaps somewhat premature. APS is still in the early implementation  
10 phases of a broad range of new DSM programs proposed in the APS Demand-Side  
11 Management Portfolio Plan ("Portfolio Plan") and approved in 2005 and 2006. Mr.  
12 Schlegal's proposal, however, has merit in that planning for future energy efficiency  
13 expansion is important. Staff would disagree with Ms. Orlick's testimony that a DSM  
14 spending goal is always more appropriate than a DSM savings goal as proposed by  
15 SWEEP. Although APS currently has a DSM spending goal, there could be merits in  
16 using a savings goal in the future, as it is the energy efficiency savings that are the desired  
17 end result. Ms. Orlick is correct that APS DSM incentive levels are generally limited by  
18 the Commission to 50 to 75 percent of incremental cost. Staff believes that it is important  
19 for the customer to "buy in" to energy savings by investing some of the customer's own  
20 money for efficiency measures. Staff currently is not convinced that incentives of 100  
21 percent of incremental cost are required to achieve higher levels of energy savings.

22  
23 **Q. Did APS agree with Staff's proposals in regard to a DSM Performance Incentive?**

24 A. Yes, generally Staff and APS are in agreement regarding the Performance Incentive. Ms.  
25 Orlick's testimony suggests that the program-filed savings metrics be utilized in the  
26 calculation of the performance incentive until such time as MER contractor results are

1 available. Staff understands that MER results may not yet be available. However, Staff  
2 recommends that APS should use the most recent and regionally similar energy savings  
3 data available instead of the program-filed savings numbers from 2005. In addition, APS  
4 should incorporate results from the Baseline Study into its calculations. Nevertheless,  
5 Staff believes that a time limit should be placed upon the use of energy use measurements  
6 from other regions. Staff recommends that APS use measured savings obtained from APS  
7 customers by the MER contractor beginning no later than July 1, 2007, such that the year-  
8 end DSM Semi-annual Report for the period July 1, 2007, through December 31, 2007,  
9 and the Performance Incentive calculations contained therein, are based on these measured  
10 savings supplied by the MER. Staff's objective is for APS to use savings metrics that  
11 most accurately reflect patterns in APS' service territory. Because of Arizona's unique  
12 desert climate, metrics obtained from other states may not accurately reflect savings in  
13 Arizona.

14  
15 **DSM-RELATED REDUCED REVENUE PRO FORMA ADJUSTMENT**

16 **Q. Do you agree with the rebuttal testimony of APS staff witness Peter M. Ewen (page**  
17 **6) that lists DSM energy savings related to the Company's DSM spending obligations**  
18 **as a factor already known for 2007?**

19 A. No. I do not. Staff believes that the DSM spending for the remainder of the Portfolio  
20 Plan period, 2005 through 2007, is very much in question. The energy savings resulting  
21 from that spending is even more difficult to quantify with certainty.

22  
23 **Q. Is it Staff's position, then, that revenue reductions attributable to DSM measures for**  
24 **the remainder of 2006 and 2007 are not known and measurable?**

25 A. Yes, that is Staff's position.

1 **Q. What levels of DSM spending has APS recorded to date relative to their \$16 million**  
2 **per year (\$48 million for 2005 through 2007) obligation for the period 2005 through**  
3 **2007?**

4 **A.** According to DSM Semi-Annual Reports APS filed with the Commission, the following  
5 levels of DSM spending have been recorded:

6	January – June 2005	\$ 953,501
7	July – December 2005	\$2,257,280
8	January – June 2006	\$2,686,449

9  
10 **Q. How does the actual level of DSM spending compare to the spending obligations**  
11 **required by Decision No. 67744?**

12 **A.** Because Decision No. 67744 was issued on April 5, 2005, the spending obligation for  
13 2005 was reduced to \$10 million. However, the 2005 through 2007 spending obligation  
14 remains at \$48 million. The \$6 million reduction in 2005 was intended to facilitate a  
15 ramp-up of the programs, thus the latter years need to exceed the \$16 million annual  
16 obligation to make up for the \$6 million reduction in 2005. The distribution of the  
17 spending over \$16 million for 2006 and 2007 is flexible, so for illustrative purposes I will  
18 assume the \$6 million from 2005 will be made up in 2007.

19	<u>Year</u>	<u>Obligation</u>	<u>Spending</u>	<u>Variance</u>
20	2005	\$10,000,000	\$3,210,781	-68%
21	2006	\$16,000,000	\$2,686,449 (6-months only)	
22	2007	<u>\$22,000,000</u>	(unknown at this time)	
23	TOTAL	\$48,000,000		

24  
25 At this time, we have actual spending results from the DSM Semi-Annual Reports for the  
26 first year and one-half of the 2005 through 2007 period. During this 1.5-year span,

1 representing half of the 3-year 2005 through 2007 period, \$5.9 million of the \$48 million  
2 obligation has been spent.

3  
4 **Q. Is it likely that the \$48 million spending requirement for the period 2005 through**  
5 **2007 will be achieved?**

6 A. Staff believes the \$48 million DSM Portfolio Plan spending goal for 2005 through 2007  
7 may not be achieved; however, it is unknown at this time. Staff acknowledges that one of  
8 the reasons that spending is lagging is that, with the exception of the Consumer Products  
9 Program, the programs were not approved by the Commission until 2006. Staff is also  
10 aware that this three-year period is a ramping-up period for the Portfolio Plan DSM  
11 programs, and that much of the early efforts will not result in actual savings until a later  
12 time. Staff fully expects that DSM spending during July through December 2006 and  
13 during 2007 will be significantly higher than that experienced to date. The extent of  
14 spending during this period is unknown at this time; however, it appears very unlikely that  
15 APS' \$48 million, three-year Portfolio Plan spending goal will be achieved.

16  
17 **Q. Does APS expect that the \$48 million DSM Portfolio Plan spending goal for 2005**  
18 **through 2007 will be achieved?**

19 A. No. Ms. Orlick's rebuttal testimony on page 2 states that "Due to the delayed approval of  
20 the programs and the steep ramp-up from a level of \$1 million of DSM spending per year  
21 prior to Decision 67744 to the current level of \$16 million per year, APS does not believe  
22 that \$48 million will be spent by year end 2007."

23  
24 **Q. Would you conclude that the level of DSM spending for 2005 through 2007 is not**  
25 **known at this time?**

26 A. Yes, I would.

1 **Q. Are there additional factors besides DSM spending that affect DSM savings and**  
2 **ultimately revenue reductions resulting from successful DSM programs?**

3 A. Yes there are. Actual DSM kW and kWh savings are currently being estimated from  
4 engineering calculations and savings factors from national databases which are primarily  
5 measured in states other than Arizona. APS has only within the past three months hired its  
6 own MER contractor to measure savings actually achieved in the APS service territory as  
7 a result of successful APS' DSM measures. The use of actual measured savings in APS'  
8 service territory will provide more accurate demand and energy savings; however, APS  
9 has indicated such actual measured savings will not be available until some time in the  
10 future. The conversion of demand and energy savings into revenue reductions is a  
11 calculation that is also an estimation, adding even more uncertainty to the actual revenue  
12 reduction attributable to DSM programs.

13  
14 **Q. Would you conclude that APS's proposed pro forma revenue adjustment should be**  
15 **disallowed on the basis that the revenue reduction resulting from DSM is not known**  
16 **and measurable?**

17 A. Yes, I would.

18  
19 **Q. Are there other reasons why Staff is recommending disallowance of APS' proposed**  
20 **pro forma adjustment to compensate for revenue shortfalls resulting from DSM**  
21 **savings?**

22 A. Yes. I outlined in my direct testimony and in responses to discovery that Staff has  
23 proposed a Performance Incentive for APS to reward it for successful DSM programs  
24 instead of an adjustment for DSM-caused revenue reductions. Allowing the Company  
25 both a pro forma DSM lost revenue adjustment and a Performance Incentive would be  
26 duplicative. If DSM-induced lost revenue were possible to measure definitively, the pro

1           forma would compensate APS for every dollar of DSM revenue that was saved through  
2           DSM measures. If a DSM Performance Incentive were also allowed, APS would then be  
3           compensated over the amount of the DSM revenue reductions. Staff feels that APS should  
4           share in the DSM savings with its customers who adopt DSM measures through a  
5           Performance Incentive, but it should not be compensated twice for the same effort.  
6

7           **Q. Is Staff confusing an adjustment to base rates in a general rate case for a known and**  
8           **measurable condition with a year-by-year net lost revenue approach as proposed in**  
9           **APS witness Peter M. Ewen's rebuttal testimony on page 10?**

10          A. No. Staff explained in its response to APS-Staff-4-4 that APS's proposed adjustment for  
11          reduced revenues owing to successful DSM programs is a one-time pro forma adjustment  
12          to the test year. Staff believes such an adjustment should not be allowed for the reasons  
13          stated herein and that a Performance Incentive similar to that proposed by APS in its  
14          Portfolio Plan should be adopted instead.  
15

16          **Q. Is staff witness Peter M. Ewen's testimony regarding the funding of APS's DSM**  
17          **programs through base rates and a DSM adjustment mechanism accurate?**

18          A. No. It appears there is a typographical or transposition error in his rebuttal testimony at  
19          page 11. The Company was ordered by the Commission in Decision No. 67744 to spend  
20          \$10 million recovered in base rates and at least \$6 million recovered through the DSM  
21          adjustment mechanism.  
22

23          **Q. Does this conclude your surrebuttal testimony?**

24          A. Yes, it does.