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DECEMBER 4, 2003  
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2003 DEC -5 A 11:51

210 N. Park Ave.  
Winter Park, FL  
32789

Docket Control Center  
Arizona Corporation Commission  
1200 West Washington Street  
Phoenix, Arizona 85007

AZ CORP COMMISSION  
DOCUMENT CONTROL

RE: Promotion Offered by **BellSouth Long Distance, Inc.** T-03287A-96-0579

P.O. Drawer 200  
Winter Park, FL  
32790-0200

Dear Sir/Madam:

Tel: 407-740-8575  
Fax: 407-740-0613  
tmi@tminc.com

This letter is written to inform you of BellSouth Long Distance, Inc.'s plan to offer a new promotion, modify an existing promotion and discontinue an existing promotion for complex business customers. These promotions are offered in accordance with Section 5.1, Promotions, of BellSouth Long Distance, Inc.'s Arizona Tariff No. 2 and are described below.

**New Promotion: BellSouth® Winning Rewards III Promotion**

This promotion will be effective January 1, 2004 until March 31, 2004 available to new BellSouth® Long Distance customers who also have an agreement for local service with the Company's affiliated local exchange entity, in BellSouth's core states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina or Tennessee. To be eligible, the customer must sign a BellSouth® Business Class Family of Services agreement with a term of one to five years and a monthly revenue commitment of between \$100 to \$10,000 for their long distance Complex Voice services, Private Line services and/or Dedicated Access services. At least one of the selected services must be installed and activated prior to May 31, 2004 for the promotion to remain valid. In addition, the customer must sign one of the following contracts for local service in order to be eligible to receive this promotion: BellSouth® Business Smart Start Agreement, BellSouth® Business Volume and Term Agreement, BellSouth® Business Winning Rewards Agreement or BellSouth® Business Master Agreement.

Customers signing a one-year BellSouth® Business Class Family of Services agreement will receive a one-month waiver of charges. Customers signing a two-year BellSouth® Business Class Family of Services agreement will receive a two-month waiver of charges. Customers signing a three-year to five-year BellSouth® Business Class Family of Services agreement will receive a three-month waiver of charges. The waived charges will not exceed the greatest of \$2,000 or 150% of the customer's committed monthly revenue amount. Customers who terminate their agreement prematurely will be liable for all waived charges.

Arizona Corporation Commission

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December 4, 2003  
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**Modified Promotion: BellSouth® Business Appreciation III Promotion**

Effective January 1, 2004, this promotion will be available to customers signing a BellSouth® Simple Savings rather than a BellSouth® Simple Solutions agreement for local service with the Company's affiliated local exchange company in the BellSouth core states as previously described. No other terms or conditions associated with this promotion will be modified.

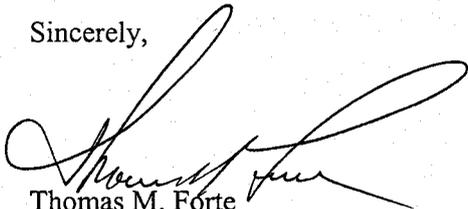
**Discontinued Promotion: BellSouth® Winning Choice Promotion**

This promotion will not be available after December 31, 2003 as it is effectively replaced by the BellSouth® Winning Rewards III Promotion described previously in this letter.

Please acknowledge receipt of this letter by signing the extra copy of this letter and returning it to my attention in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing may be directed to my attention at 407-740-8575 or via e-mail at [tforte@tminc.com](mailto:tforte@tminc.com).

Sincerely,



Thomas M. Forte  
Consultant to BellSouth Long Distance, Inc.

cc: Mary Jean Dennis - BellSouth  
Robin Taylor - BellSouth  
file: BellSouth - AZ  
tms: AZx0301a