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BEFORE THE ARIZONA CORPORATION COMMISSION

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IN THE MATTER OF THE APPLICATION OF ARIZONA PUBLIC SERVICE COMPANY FOR A HEARING TO DETERMINE THE FAIR VALUE OF THE UTILITY PROPERTY OF THE COMPANY FOR RATEMAKING PURPOSES, TO FIX A JUST AND REASONABLE RATE OF RETURN THEREON, TO APPROVE RATE SCHEDULES DESIGNED TO DEVELOP SUCH RETURN, AND TO AMEND DECISION NO. 67744

DOCKET NO. E-01345A-05-0816

NOTICE OF FILING OF DIRECT TESTIMONY, ATTACHMENTS, AND SUMMARY OF KEVIN C. HIGGINS ON COST OF SERVICE/RATE SPREAD/RATE DESIGN ON BEHALF OF PHELPS DODGE MINING COMPANY AND ARIZONANS FOR ELECTRIC CHOICE AND COMPETITION

Phelps Dodge Mining Company and Arizonans for Electric Choice and Competition, through undersigned counsel, hereby provide notice of filing the Direct Testimony, Attachments, and Summary on Cost of Service/Rate Spread/Rate Design of their witness, Kevin C. Higgins, in the above captioned docket.

RESPECTFULLY SUBMITTED this 1st day of September 2006.

Arizona Corporation Commission

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1 **BEFORE THE ARIZONA CORPORATION COMMISSION**

2
3 IN THE MATTER OF THE APPLICATION)
4 OF ARIZONA PUBLIC SERVICE)
5 COMPANY FOR A HEARING TO)
6 DETERMINE THE FAIR VALUE OF THE)
7 UTILITY PROPERTY FOR RATEMAKING) **Docket No. E-01345A-05-0816**
8 PURPOSES, TO FIX A JUST AND)
9 REASONABLE RATE OF RETURN)
10 THEREON, TO APPROVE RATE)
11 SCHEDULES DESIGNED TO DEVELOP)
12 SUCH RETURN, AND TO AMEND)
13 DECISION NO. 67744)
14

15
16 **Summary of**

17 **Direct Testimony of Kevin C. Higgins**

18
19 **on behalf of**

20 **Phelps Dodge Mining Company and**

21 **Arizonans for Electric Choice and Competition**
22
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24
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26 **Cost-of-Service / Rate Spread / Rate Design**
27

28 **September 1, 2006**

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(1) Set Residential rates midway between system average percentage increase and Residential cost-of-service, as modified to include an hourly energy allocation.

(2) Set the percentage increase for Street Lighting equal to Residential.

(3) Set Rates E-34 and E-35 equal to cost-of-service, as modified to include an hourly energy allocation.

(4) Set the percentage increase for Rate E-32, Water Pumping, and Dusk-to-Dawn equal to the respective cost-of-service for each, as modified to include an hourly energy allocation, plus the same percentage point increase necessary to fund the Residential rate mitigation.

- For all customers with demand meters (e.g., Rates E-32 [> 20 kW], E-34, E-35), except partial requirements customers, the transmission revenue requirement should be recovered exclusively through a demand charge instead of an energy charge.
- The generation rate increases that APS has proposed for Rates E-32, E-34, and E-35 are heavily weighted on the energy charge, with a much smaller increase falling on the demand-related charges. As a result, APS's proposed generation demand-related charges for these rate schedules under-collect generation-related demand costs, while the Company's proposed generation energy charges over-collect energy-related costs. This bias unfairly impacts higher-load-factor customers and is unreasonable. Instead, any APS generation rate increase for these rate schedules should be implemented by increasing demand-related revenues and energy-related revenues by an equal percentage.

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17 **Direct Testimony of Kevin C. Higgins**

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26 **Cost-of-Service / Rate Spread / Rate Design**
27

28 **September 1, 2006**

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KCH-8.....Comparison of APS’s Generation Cost Components with APS’s Proposed
Generation Revenue Components

1 Q. What are your conclusions and recommendations with respect to these
2 topics?

3 A. I offer the following conclusions and recommendations:

- 4 • APS's use of the 4-CP method for allocating fixed production cost is
5 appropriate given the Company's system load characteristics and should
6 be accepted by the Commission.
7
- 8 • APS's proposed rate spread continues the current practice of requiring
9 General Service customers to subsidize Residential rates. According to
10 APS's cost-of-service study, General Service rates would have to increase
11 14.88 percent and Residential rates would have to increase 27.05 percent
12 for the Company to recover its requested revenue requirement (excluding
13 the proposed Environmental Improvement Charge). Instead, APS has
14 proposed a 21.6 percent increase for General Service rates and a 21.14
15 percent increase for Residential rates.
16
- 17 • APS's fuel and purchased power costs vary considerably throughout the
18 year, as well as during the course of each day. Generally, these costs are
19 higher in summer, and for any given day, higher during the peak hours of
20 the afternoon and evening. Yet, the Company's allocation of its energy
21 costs across customer classes does not take into consideration the variation
22 in class usage across seasons or time-of-day. The Company's approach
23 simply allocates fuel and purchased power cost based on the system
24 average cost throughout the year. Such an approach understates the energy
25 cost responsibility for those customer classes whose usage is more heavily
26 weighted toward the more expensive summer and daily on-peak periods.
27 In turn, this practice overstates the cost responsibility for the remaining
28 classes. To better align the allocation of APS's energy cost with cost
29 causation, I have added a step to APS's cost-of-service analysis in which
30 the Company's hourly fuel and purchased power costs are allocated based
31 on each class's actual usage for each of the 8,760 hours of the test year. I
32 recommend that rate spread be guided by the results of this modified
33 version of the APS cost-of-service study, to reflect the hourly allocation of
34 fuel and purchased power costs.
35
- 36 • With respect to rate spread, I recommend the following approach:
37
 - 38 (1) Set Residential rates midway between system average percentage
39 increase and Residential cost-of-service, as modified to include an hourly
40 energy allocation.
 - 41 (2) Set the percentage increase for Street Lighting equal to Residential.
 - 42 (3) Set Rates E-34 and E-35 equal to cost-of-service, as modified to
43 include an hourly energy allocation.

1 (4) Set the percentage increase for Rate E-32, Water Pumping, and Dusk-
2 to-Dawn equal to the respective cost-of-service for each, as modified to
3 include an hourly energy allocation, plus the same percentage point
4 increase necessary to fund the Residential rate mitigation.
5

- 6 • For all customers with demand meters (e.g., Rates E-32 [> 20 kW], E-34,
7 E-35), except partial requirements customers, the transmission revenue
8 requirement should be recovered exclusively through a demand charge
9 instead of an energy charge.
10
- 11 • The generation rate increases that APS has proposed for Rates E-32, E-34,
12 and E-35 are heavily weighted on the energy charge, with much smaller
13 increases falling on the demand-related charges. As a result, APS's
14 proposed generation demand-related charges for these rate schedules
15 under-collect generation-related demand costs, while the Company's
16 proposed generation energy charges over-collect energy-related costs. This
17 bias unfairly impacts higher-load-factor customers and is unreasonable.
18 Instead, any APS generation rate increase for these rate schedules should
19 be implemented by increasing demand-related revenues and energy-
20 related revenues by an equal percentage.
21
22

23 **II. Use of the 4-CP Method for Allocating Fixed Production and Transmission**

24 **Costs**

25 **Q. Do you agree with the Company's use of the 4-CP method for allocating fixed**
26 **production and transmission costs?**

27 **A. Yes, I do.**

28 **Q. Please explain the basis for your agreement with APS on this point.**

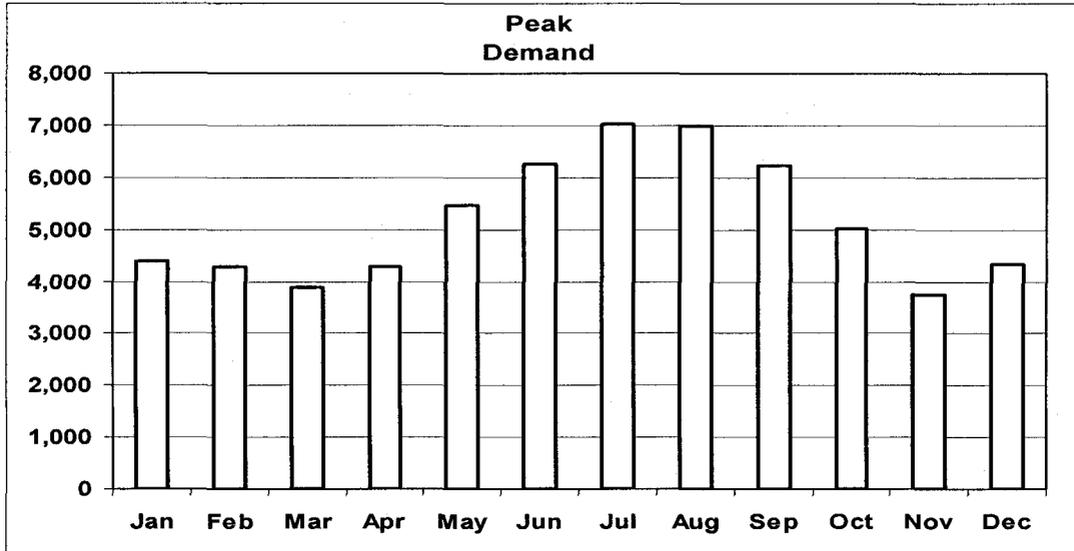
29 **A. APS's retail demands are driven by summer usage, as shown in Figure**
30 **KCH-1, below. As indicated by that graph, APS's summer peak requirements are**
31 **quite pronounced. In fact, the Company's average peak of 6,629 MW in the four**
32 **summer months is 50 percent greater than its average peak of 4,423 MW in the**
33 **non-summer months.**

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Figure KCH-1¹

APS Monthly Peak Demands



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15 **III. APS proposed rate spread**

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Q. What general guidelines should be employed in spreading any change in rates?

17

¹ Source: APS Workpaper PWE WP-11.

1 A. In determining rate spread, it is important to align rates with cost
2 causation, to the greatest extent practicable. Properly aligning rates with the costs
3 caused by each customer class is essential for ensuring fairness, as it minimizes
4 cross subsidies among customers. It also sends proper price signals, which
5 improves efficiency in resource utilization.

6 At the same time, it can be appropriate to mitigate the impact of moving
7 immediately to cost-based rates for classes that would experience significant rate
8 increases from doing so. This principle of ratemaking is known as "gradualism."
9 When employing this principle, it is important to adopt a long-term strategy of
10 moving in the direction of cost causation, and to avoid schemes that result in
11 permanent cross-subsidies from other customers.

12 **Q. What rate spread does APS propose and how does it relate to APS's cost-of-**
13 **service results?**

14 A. Table KCH-1 provides a comparison of APS's proposed rate spread, at
15 APS's proposed revenue requirement, and the rate increases that would apply if
16 each customer class were charged cost-based rates, as determined by APS's cost-
17 of-service study. A more detailed summary of APS's cost-of-service results is
18 shown in Attachment KCH-4.

19 Note that all proposed rate increases in my testimony are expressed in
20 terms of changes in base rates, exclusive of PSA-related charges. That is, the rate
21 changes are *not* expressed as incremental to the 7-mill-per-kWh Interim PSA
22 Adjustor that was approved in Decision No. 68685, but refer to total changes in
23 rates relative to base rate levels prior to the adoption of the Interim PSA Adjustor.

1 This approach is necessary in order to maintain consistency between my analysis
 2 and APS's filing. (Upon adoption of new base rates pursuant to this proceeding,
 3 the Interim PSA Adjustor will be terminated. Thus, as experienced by customers,
 4 the incremental rate change resulting from this rate case proceeding will be less
 5 than the total rate changes presented here, by the amount of 7-mills-per-kWh.)

6 **Table KCH-1²**

7 **Comparison of APS Cost-of-Service Results to APS Proposed Rate Change**

8
9

10		Rate Change	APS Proposed	<u>Relative Rates of Return</u>	
11	<u>Class</u>	<u>Based on APS COS</u>	<u>Rate Change</u>	<u>Current</u>	<u>APS Proposal</u>
12	Residential	27.05%	21.14%	0.58	0.82
13	General Service	14.88%	21.60%	1.51	1.25
14	E-32	13.40%	21.19%	1.37	1.28
15	E-34	24.61%	24.61%	0.03	1.00
16	E-35	24.85%	24.85%	(1.07)	1.00
17	Water Pumping	(1.15)%	0.14%	3.59	1.07
18	Street Lighting	42.10%	24.11%	0.79	0.67
19	Dusk-to-Dawn	17.78%	10.50%	2.23	0.86
20					
21	Total	21.14%	21.14%	1.00	1.00

22
23

24 As Table KCH-1 shows, APS's cost-of-service study indicates that
 25 Residential rates would have to increase 27.05 percent to fund that class's share of
 26 the Company's requested \$450 million base rate increase, if rates were set at
 27 Residential cost-of-service (as calculated by APS). Instead, however, APS
 28 proposes that Residential rates increase 21.14 percent, which is exactly the system
 29 average.

² Source: Attachment KCH-4.

1 To fund the resulting revenue shortfall, APS proposes that General Service
2 rates increase to a level significantly higher than the cost to serve that customer
3 class. Specifically, the APS cost-of-service study indicates that General Service
4 rates would have to increase 14.88 percent to be priced at cost, but instead APS
5 proposes an increase for this class of 21.60 percent, which is even slightly higher
6 than the Residential class. Within the General Service class, the industrial
7 customer rates of E-34 and E-35 are proposed to be increased by nearly 25
8 percent, placing these rate schedules exactly on cost-of-service, as calculated by
9 APS.

10 Under APS's proposal, the bulk of the subsidization burden falls to Rate
11 E-32, which warrants a cost-based increase of 13.4 percent, but is proposed to
12 receive an increase of 21.19 percent.

13 **Q. What is your assessment of the Company's rate spread proposal?**

14 A. In my view, APS's proposal to set the Residential increase at the system
15 average – and to set E-32 rates almost 8 percent above cost in order to make this
16 possible – is not equitable. Gradualism provides for mitigation of rate impacts –
17 but rate increases for classes that are below cost-of-service should generally be set
18 above the system average in order to move them more reasonably toward cost-
19 based rates.

20 I note here that APS makes no attempt to mitigate the rate impact of its
21 proposed 25 percent increase for the industrial Rates E-34 and E-35, making it
22 difficult to justify on principled grounds that another customer class warranting a
23 27 percent increase needs somehow to be limited to 21 percent.

1 **Q. What rate spread do you recommend?**

2 A. I present my rate spread recommendation in a later section of my
3 testimony following my discussion of the allocation of energy costs. To properly
4 determine cost-of-service used for rate spread, APS's cost-of-service results
5 should be adjusted to reflect an allocation of the Company's fuel and purchased
6 power costs based on hourly costs. I recommend that the final approved rate
7 spread be guided by the results of this modified version of the APS cost-of-
8 service study reflecting such an hourly cost allocation. I discuss this proposal in
9 the next section of my testimony.

10

11 **IV. Allocation of Hourly Energy Costs**

12 **Q. How are fuel and purchased power costs allocated to customer classes in**
13 **APS's cost-of-service study?**

14 A. Currently, in APS's cost-of-service study, fuel and purchased power costs
15 ("energy costs") are allocated based on the number of kilowatt-hours each
16 customer class consumes. It makes no difference whether those kilowatt-hours are
17 concentrated in high-cost, summer on-peak periods, or lower-cost, off-peak
18 periods: each kilowatt-hour is assigned exactly the same weight.

19 **Q. But aren't APS's rates characterized by seasonal and time-of-use pricing**
20 **features?**

21 A. Yes. That is how the costs that are allocated to the classes are *collected*
22 from customers. That is a matter of rate design, but rate design should not be
23 confused with cost allocation. Under present practice, the amounts *to be collected*

1 from each respective class are determined without regard to energy price
2 differences during the course of the year or time of day. Put another way, APS's
3 seasonal and time-of-use rates are designed based on class revenue requirements
4 that are determined based on system average kWh costs throughout the year.
5 These average kWh costs are then "shaped" into seasonal and time-of-use rates as
6 part of the design of each class's rate schedule(s). But no seasonal or time-of-use
7 information is used in determining the allocation of APS energy costs to the
8 customer classes in the first instance.

9 **Q. In your opinion, should seasonal and time-of-use information be used in**
10 **determining the allocation of energy costs to customer classes?**

11 A. Yes, definitely. Such a step would better align cost responsibility with cost
12 causation, improving fairness and encouraging efficiency in resource utilization
13 through better price signals. While these objectives are often addressed in
14 ratemaking with respect to fixed costs, they are frequently overlooked with
15 respect to energy-related costs. But with the increasing sensitivity of energy costs
16 to seasonality and time-of-use, and with the widespread availability of powerful
17 software packages that can be applied to large data bases to perform the necessary
18 calculations, the time has come to start using seasonal and time-of-use
19 information in determining the allocation of energy costs to customer classes.

20 **Q. Is the need to include seasonal and time-of-use information in determining**
21 **the class allocation of energy costs particularly important in Arizona?**

22 A. Yes, in Arizona the need is acute. The Commission is well aware that the
23 rapid load growth in the APS service territory is causing great pressure on APS's

1 costs, with much of the new load requirements occurring in summer when energy
2 costs are most expensive. As the strong summer growth pushes up the system
3 average cost of energy, all customers are negatively impacted – but the greatest
4 percentage rate increases are occurring in the industrial sector.

5 As part of the record of the Interim proceeding, APS indicated that if its
6 rate increase proposal in this proceeding was approved, the Company's industrial
7 customer rates would rise cumulatively in excess of 40 percent between mid-2003
8 and early 2007. In my view, this is a matter of very serious concern for Arizona
9 economic development and sustainability. APS's industrial rates are already 52
10 percent higher than in neighboring Utah, 28 higher than in Colorado, and 5
11 percent higher than in New Mexico.³

12 The pressure on industrial customer rates in Arizona is exacerbated by the
13 lack of an hourly energy cost allocation in APS's cost-of-service study. While it is
14 fair for industrial customers to pay their share of summer energy costs based on
15 industrial summer usage, it is not fair for the cost of expensive summer usage of
16 other customers to be transferred to industrial customers via the averaging of
17 annual energy costs in the cost-of-service study. And currently, that is what
18 happens. As I explain below, the use of annual average energy cost in assigning
19 class energy cost responsibility is causing the rates for E-34 customers to be
20 inflated by 3 percent, and is causing the rates for E-35 customers to be inflated by
21 over 6 percent.

³ All comparisons are for a 10 MW, 75% load factor customer. APS rates are for Rate E-34. Utah rates are calculated for PacifiCorp Rate 9, Colorado rates are calculated for Public Service of Colorado Rate Schedule PG, and New Mexico rates are calculated for Public Service Company of New Mexico Large Primary Voltage Rate.

1 Q. Can you provide a simple example of how this transfer of cost responsibility
 2 occurs?

3 A. Yes, let's assume we have two customer classes, Cooling and
 4 Manufacturing. Assume further that we have two pricing periods, Winter and
 5 Summer, and that the price of energy is \$20/MW in Winter and \$50/MWh in
 6 Summer. Further, assume that the load for Cooling is 10 MWH in Winter and 40
 7 MWH in Summer, whereas for Manufacturing it is 20 MWH in each period.
 8 These assumptions are listed in Table KCH-2, below.

9 **Table KCH-2**

10 **Average Energy Cost Allocation – Simple Example**

11 <u>Class</u>	12 <u>Winter</u> P = \$20	13 <u>Summer</u> P = \$50	14 <u>Annual Totals</u>
15 Cooling	10 MWH	40 MWH	50 MWH
16 Manufacturing	<u>20 MWH</u>	<u>20 MWH</u>	<u>40 MWH</u>
17 System MWH	30 MWH	60 MWH	90 MWH
18 System Cost	\$600	\$3,000	\$3,600
19 Average Energy Cost	\$20	\$50	\$40
20 Cost caused by Cooling	\$200	\$2,000	\$2,200
21 Cost allocated to Cooling			\$2,000
22 Cost caused by Manuf.	\$400	\$1000	\$1,400
23 Cost allocated to Manuf.			\$1,600

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 30 As shown in Table KCH-2, the Winter cost attributable to the Cooling
 31 class is \$200 (\$20 x 10 MWH) and the Summer cost attributable to this class is
 32 \$2,000 (\$50 x 40 MWH) for a total of \$2,200. However, the use of average
 33 annual energy cost for cost allocation assigns only \$2,000 of cost to this class

1 (\$40/MWH x 50 MWH). The difference, of course, is picked up by
2 Manufacturing, which causes \$1,400 in energy costs, but is allocated \$1,600.
3 Essentially, the higher system costs driven by Cooling's strong summer usage is
4 being transferred, in part, to Manufacturing's Winter usage. This simple example
5 illustrates the transfer of cost responsibility that occurs if seasonal and time-of-use
6 considerations are not incorporated into the allocation of energy costs across
7 classes.

8 **Q. Using this simple example, how would your recommended method allocate**
9 **energy cost responsibility?**

10 A. My approach would identify that the Cooling class is responsible for
11 causing \$200 in energy costs in Winter and \$2,000 in Summer, and allocate
12 \$2,200 in energy costs to this class. Similarly, it would identify that the
13 Manufacturing class is responsible for \$400 in energy costs in Winter and \$1,000
14 in Summer, and allocate \$1,400 to that class.

15 A convenient means to implement these adjustments is to apply an energy
16 cost multiplier of 1.10 to Cooling's average annual cost of \$2,000 and to apply an
17 energy cost multiplier of 0.875 to Manufacturing's average annual cost of \$1,600.

18 **Q. How do you apply this principle to the APS system?**

19 A. Instead of two classes, there are several, and instead of two periods, there
20 are 8,760 hours, corresponding to each hour in the test period.

21 **Q. How did you calculate the hourly energy cost allocator for the APS system?**

22 A. In response to data requests, APS provided me with its average hourly
23 energy cost for the test period. The Company also provided its load research data

1 and formulas for computing hourly loads by customer class. I used this
2 information to compute each customer class's energy cost responsibility for each
3 hour of the test period, and then aggregated these results for the test year. I then
4 translated this information into scalars (or energy cost multipliers) which I applied
5 to the energy costs that APS had allocated to each customer class in its cost-of-
6 service study.

7 A summary of the scalars, or energy cost multipliers, calculated for each
8 class is presented in Table KCH-3, below.

9 **Table KCH-3**

10
11 **Energy Cost Multipliers Applied to APS Energy Cost Allocations**
12 **to Reflect Hourly Energy Cost Differences between Classes**

13
14

<u>Class</u>	<u>Energy Cost Multiplier</u>
Residential	1.0323
General Service	
E-32	0.9780
E-34	0.9625
E-35	0.9339
Water Pumping	0.9762
Street Lighting	0.8278
Dusk-to-Dawn	0.8353
Total	1.0000

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27 **Q. After you re-calculated each class's energy cost allocation, what step did you**
28 **take next?**

29 A. I used this new information to recalculate APS's cost-of-service results,
30 changing only the allocation of fuel and purchased power costs to each class. This
31 calculation is presented in Attachment KCH-5 and is summarized in Table KCH-
32 4, below.

1 **Table KCH-4**

2 **Comparison of APS and AECC Cost-of-Service Results**
 3 **Impact of Using Hourly Energy Allocator**

4

5

6

7 <u>Class</u>	8 <u>Rate Change</u> <u>Based on APS COS</u>	9 <u>Rate Change</u> <u>Based on AECC COS</u>
10 Residential	27.05%	28.74%
11 General Service	14.88%	13.19%
12 E-32	13.40%	12.14%
13 E-34	24.61%	21.60%
14 E-35	24.85%	18.72%
15 Water Pumping	(1.15)%	(2.82)%
16 Street Lighting	42.10%	35.16%
17 Dusk-to-Dawn	17.78%	14.53%
18 Total	21.14%	21.14%

19

20 **Q. What do the results of the re-calculated cost-of-service study show?**

21 A. The net impact on the Residential class of including an hourly energy
 22 allocator is relatively modest: the overall cost responsibility for Residential
 23 customers increases by 1.69 percent. When rate spread mitigation is taken into
 24 account, the net impact on Residential rates is even less. However, the beneficial
 25 impact on industrial rate schedules more significant: the cost responsibility for
 26 Rate E-34 declines 3.01 percent and that of Rate E-35 declines by 6.13 percent.

27 This is an important result. It demonstrates that increasing the accuracy of
 28 energy cost allocation has a significant beneficial impact for Arizona industry,
 29 while having a modest impact on Residential customers. This result is especially
 30 important in light of the fact that APS is proposing to set rates for industrial
 31 customers exactly at cost-of-service. It is essential, then, that these costs are
 32 calculated as accurately as possible.

1 **Q. Other than modifying the allocation of energy costs, did you make any other**
2 **changes to APS's cost-of-service study?**

3 A. No. Modifying the allocation of fuel and purchased power to reflect hourly
4 cost and class usage was the only change I made to the study.

5 **Q. Cost-of-service studies frequently apply energy allocators to cost items other**
6 **than fuel and purchased power. Does your modification change any energy**
7 **allocators that are applied to cost items other than fuel and purchased**
8 **power?**

9 A. No. The logical basis for the modification I made is tied to the variation in
10 the cost of fuel and purchased power over the course of the year. There was no
11 reason to modify the energy allocators applied to other cost items in the study.

12 **Q. What is your recommendation to the Commission on this issue?**

13 A. I strongly recommend that the Commission approve the utilization of an
14 hourly energy cost allocator in APS's cost-of-service study. I have made this
15 single modification to APS's cost-of-service study, and urge the adoption of that
16 study, as modified.

17

18 **V. AECC Proposed Rate Spread**

19 **Q. What is your recommended rate spread?**

20 A. As a first step, I recommend setting Residential rates midway between
21 system average percentage increase and Residential cost-of-service. The basis for
22 determining cost-of-service for this purpose should be the re-calculated APS cost-
23 of-service study that incorporates my recommended hourly energy cost allocation,

1 as shown in Attachment KCH-5. Further, within the General Service customer
 2 class, Rates E-34 and E-35 should be set exactly at cost-of-service. These results
 3 are presented in Attachment KCH-6 and summarized in Table KCH-5, below.

4 **Table KCH-5**

5 **Comparison of APS and AECC Recommended Rate Spread**
 6 **Calculated at APS's Requested Revenue Requirement**

7

8 <u>Class</u>	9 <u>APS Proposed</u> 10 <u>Rate Change</u>	11 <u>AECC Proposed</u> 12 <u>Rate Change</u>
13 Residential	21.14%	24.94%
14 General Service	21.60%	17.34%
15 E-32	21.19%	16.97%
16 E-34	24.61%	21.60%
17 E-35	24.85%	18.72%
18 Water Pumping	0.14%	2.01%
19 Street Lighting	24.11%	24.94%
20 Dusk-to-Dawn	10.50%	19.36%
21 Total	21.14%	21.14%

22

23 **Q. What are you recommending for the Water Pumping and Dusk-to-Dawn**
 24 **classes?**

25 A. The cost-of-service results indicate that these two relatively-small rate
 26 classes warrant rate increases that are less than system average. APS proposes a
 27 miniscule increase of 0.14 percent for Water Pumping and an increase of about
 28 half the system average for Dusk-to-Dawn of 10.50 percent.

29 In my opinion, assigning less-than-average increases for these two rate
 30 classes is appropriate. But at the same time, Rate E-32 should not be expected to
 31 shoulder the full cost burden of mitigating the Residential rate increase. It would
 32 be more equitable for Rate E-32, Water Pumping, and Dusk-to-Dawn to each pay

1 the same percentage above their respective costs-of-service to mitigate the
2 Residential rate increase. My proposed rate spread for the Water Pumping and
3 Dusk-to-Dawn customer classes reflects this principle.

4 **Q. What are you recommending for the Street Lighting class?**

5 A. The cost-of-service study indicates that Street Lighting is below cost-of-
6 service. APS had recommended the system average increase for this class. I
7 recommend basing the Street Lighting rate increase on its cost-of-service, but
8 capping the increase at the same level assigned to Residential. My proposed rate
9 spread for Street Lighting reflects this result.

10 **Q. Do you have any other rate spread recommendations for specific rate
11 schedules?**

12 A. Yes. In the last rate proceeding, Rate E-32-TOU was created as an option
13 for E-32 customers to move to time-of-use rates. In this proceeding, APS's
14 proposed rate increase for Rate E-32-TOU is 34.72 percent – more than 50
15 percent higher than the Company's recommended increase for Rate E-32. I
16 believe this dramatic differential would strongly discourage E-32 customers from
17 switching to time-of-use rates. Instead, the rate increase for Rate E-32-TOU
18 should be set equal to the rate increase for Rate E-32, to retain the same
19 relationship between these two rate schedules that was established in the last
20 proceeding.

21 **Q. What approach to rate spread should be adopted if the Company's requested
22 revenue requirement is reduced by the Commission?**

1 A. If the Company's requested rate increase is reduced by the Commission,
2 then the rate increase necessary for each customer class to have its rates set at
3 cost-of-service will be reduced. In this case, these new cost-based rate changes
4 should be re-calculated or estimated by APS in a compliance filing, using the
5 energy cost multipliers developed in my analysis to reflect hourly energy cost
6 responsibility. Then, the same basic formulation I recommended above should be
7 applied:

8 (1) Set Residential rates midway between system average percentage increase and
9 Residential cost-of-service.

10 (2) Set the percentage increase for Street Lighting equal to Residential.

11 (3) Set Rates E-34 and E-35 equal to cost-of-service.

12 (4) Set the percentage increase for Rate E-32, Water Pumping, and Dusk-to-Dawn
13 equal to the respective cost-of-service for each, plus the same percentage point
14 increase necessary to fund the Residential mitigation.

15

16 **VI. Rate Design**

17 **A. Transmission Rate Design**

18 **Q. What has APS proposed with respect to transmission rate design?**

19 A. APS has proposed to levy a flat 4.76 mills-per-kWh unbundled
20 transmission charge for all customers. This is the same rate design that was
21 adopted in the previous general rate case.

22 **Q. Do you agree with this rate design?**

1 A. No. This rate design was acceptable as part of a settlement package in the
2 prior rate case, but as transmission charges are 100 percent demand-related, these
3 charges should be billed to customers who have demand meters through a demand
4 charge. The one exception to this rule should be customers with distributed
5 generation who take partial requirements service, as the service needs for these
6 customers are unique.

7 **Q. What rate design do you recommend instead?**

8 A. I am not recommending any change in the transmission rate design for
9 Residential customers, partial requirements customers, or non-residential
10 customers without demand meters. But for all other customers with demand
11 meters (e.g., Rates E-32 [> 20 kW], E-34, E-35), I am recommending that the
12 transmission revenue requirement be recovered exclusively through a demand
13 charge instead of an energy charge.

14 **Q. Have you determined what this charge should be?**

15 A. Yes. For E-32 customers with billings demands greater than 20 kW,
16 APS's proposed 4.76 mills-per-kWh charge can be replaced with a demand
17 charge of \$1.826 per kW-month. For E-34 customers, the equivalent transmission
18 demand charge is \$2.474 per kW-month, and for E-35 customers, it is \$2.853 per
19 kW-month. These calculations are shown in Attachment KCH-7.

20 Alternatively, a single transmission demand charge for all demand-billed
21 General Service customers could be implemented.

22
23

1 **B. Generation Rate Design**

2 **Q. What are your observations regarding APS's proposed generation rate**
3 **design for Rates E-32, E-34, and E-35?**

4 A. The generation rate increases that APS has proposed for Rates E-32, E-34,
5 and E-35 are heavily weighted on the energy charge, with a much smaller increase
6 falling on the demand-related charges, as summarized in Table KCH-6, below.⁴
7 The net effect of APS's proposed generation rate design is that higher-load-factor
8 customers would experience a much greater rate increase than lower-load-factor
9 customers. This impact is demonstrated in the Company's Schedule H-4, which
10 shows the customer bill impacts resulting from the Company's proposed rate
11 changes.

12 **Table KCH-6**

13
14 **APS Proposed Generation Rate Increases by Rate Component**

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16

17 <u>Rate Schedule</u>	18 <u>APS Proposed Rev. Increase from Demand-Related Charges</u>	19 <u>APS Proposed Rev. Increase from Energy Charges</u>
20 E-32 >20 kW	2%	53%
21 E-34	11%	53%
22 E-35	12%	48%

23

24 **Q. In your opinion, is it appropriate for APS to recover such a large proportion**
25 **of its proposed generation rate increase on the energy charge of these rate**
26 **schedules?**

27 A. No. Attachment KCH-8 compares the Company's proposed unbundled
generation *revenues* to the Company's energy and demand *costs* in its cost-of-

⁴ Note that for Rate E-32, APS's generation-related demand costs are not collected through a demand charge, but are collected as part of the first energy block, which is collected on a "first 200 kWh per kW basis."

1 service study. For each of these rate schedules, APS's proposed generation
2 demand charge (or demand-related charge) under-collects the rate schedule's
3 generation-related demand costs. At the same time, the Company's proposed
4 generation energy charge over-collects the rate schedule's energy-related costs.
5 This information demonstrates that the strong bias in APS's proposed rate
6 increase toward increasing the generation energy charge is unwarranted. This bias
7 unfairly impacts higher-load-factor customers and is unreasonable.

8 **Q. From a customer's perspective, why should it matter if APS proposes a**
9 **demand charge that does not fully recover its demand-related costs?**

10 A. If a utility proposes a demand charge that is below the cost of demand,
11 then the utility is going to seek to recover the revenue requirement for that rate
12 schedule by over-recovering its costs in another area, most typically through
13 levying an energy charge that is above unit energy costs, which is the case here.
14 For a given rate schedule, when demand charges are set below cost, and energy
15 charges are set above cost, those customers with relatively higher load factors end
16 up subsidizing the costs of the lower-load-factor customers within the rate class.

17 **Q. Why is it important for rate design to be representative of underlying cost**
18 **causation?**

19 A. Aligning rate design with underlying cost causation improves efficiency
20 because it sends proper price signals. For example, setting a demand charge below
21 the cost of demand understates the economic cost of demand-related assets, which
22 in turn distorts consumption decisions, and calls forth a greater level of
23 investment in fixed assets than is economically desirable.

1 At the same time, aligning rate design with underlying cost causation is
2 important for ensuring equity among customers, because properly aligning with
3 costs minimizes cross-subsidies among customers. As I stated above, if demand
4 costs are understated in utility rates, the costs are made up elsewhere – typically
5 in energy rates. When this happens, higher-load-factor customers (who use fixed
6 assets relatively efficiently through relatively constant energy usage) are forced to
7 pay the demand-related costs of lower-load-factor customers. This amounts to a
8 cross-subsidy that is fundamentally inequitable.

9 **Q. What generation rate design approach do you recommend?**

10 A. For Rate E-34, any generation rate increase should be implemented as an
11 equal percentage increase on both the demand and the energy charge. This
12 approach will produce a better alignment of demand charges with demand costs,
13 and energy charges with energy costs, relative to the Company's approach. It will
14 have the additional advantage of removing any load-factor bias in the generation
15 rate increase. That is, the generation rate increase would impact high- and low-
16 load-factor customers on a proportionate basis.

17 For Rate E-32 customers with billing demands greater than 20 kW, any
18 generation rate increase should be implemented as an equal percentage increase
19 on the first energy block (i.e., the first 200 kWh/kW block) and the second energy
20 block. As is the case for Rates E-34, this approach will produce a better alignment
21 of demand charges with demand costs, and energy charges with energy costs,
22 relative to the Company's approach. It will also have the additional advantage of
23 removing any load-factor bias in the generation rate increase. That is, the

1 generation rate increase would impact high- and low-load-factor customers on a
2 proportionate basis.

3 For Rate E-35, any generation rate increase should be implemented as an
4 equal percentage increase on the energy charges and on “demand charge revenues
5 in the aggregate.” For Rate E-35, demand charge revenues need to be treated on
6 an aggregate basis due to APS’s proposed change in the definition of the off-peak
7 demand charge for this rate schedule. As is the case for Rates E-32 and E-34, this
8 approach will produce a better alignment of demand charges with demand costs,
9 and energy charges with energy costs, relative to the Company’s approach. It will
10 also have the additional advantage of removing any load-factor bias in the
11 generation rate increase.

12 **Q. Does this conclude your direct testimony?**

13 **A. Yes, it does.**

Summary of APS's Cost of Service Results

Revenue Increase Required to Move each Customer Class to Cost of Service using APS' Cost of Service Results

Line No.	(a) Rate Class	(b) Current Retail Revenues	(c) Rate Base	(d) Current Return	(e) APS Current Rate of Return	(f) APS Current Relative Rate of Return	(g) APS Required Return @ Equal ROR of 8.73%	(h) Req'd Rev. Increase w/o EIC @ Conversion Factor of 1.6407	(i) Percent Change @ Equal ROR
1	Residential	\$1,089,551,030	\$2,489,739,663	\$37,745,444	1.52%	0.58	\$217,354,273	\$294,684,796	27.05%
2	General Service								
3	E-20	\$3,586,700	\$7,360,472	\$623,406	8.47%	3.26	\$642,569	\$31,441	0.88%
4	E-32	\$859,172,589	\$1,664,603,376	\$75,138,666	4.51%	1.74	\$145,319,875	\$115,146,540	13.40%
5	E-34	\$66,719,281	\$115,618,777	\$86,584	0.07%	0.03	\$10,093,519	\$16,418,412	24.61%
6	E35	\$67,661,237	\$88,981,169	(\$2,480,075)	-2.79%	(1.07)	\$7,768,056	\$16,814,142	24.85%
7	General Service Total	\$997,139,807	\$1,876,563,794	\$73,368,581	3.91%	1.51	\$163,824,019	\$148,410,535	14.88%
8	Water Pumping (E-38, E-221)	\$20,864,101	\$25,474,477	\$2,370,299	9.30%	3.59	\$2,223,922	(\$240,161)	-1.15%
9	Street Lighting	\$13,344,265	\$51,298,120	\$1,053,936	2.05%	0.79	\$4,478,326	\$5,618,408	42.10%
10	Dusk to Dawn	\$6,422,696	\$23,620,450	\$1,366,217	5.78%	2.23	\$2,062,065	\$1,141,681	17.78%
11	ACC Total	\$2,127,321,899	\$4,466,696,504	\$115,904,477	2.59%	1.00	\$389,942,605	\$449,615,257	21.14%

Data Source: APS Workpaper DJR_WPI

APS Proposed Revenue Increase without EIC for each Customer Class using APS' Cost of Service Results

Line No.	(a) Rate Class	(b) Current Retail Revenues	(c) Rate Base	(d) Proposed Return	(e) APS Proposed Rate of Return	(f) APS Proposed Relative Rate of Return	(g) Change from Current Return	(h) Rev. Increase w/o EIC @ Conversion Factor of 1.6407	(i) APS Proposed Percent Change
12	Residential	\$1,089,551,030	\$2,489,739,663	\$178,138,344	7.15%	0.82	\$140,392,900	\$230,343,093	21.14%
13	General Service								
14	E-20	\$3,586,700	\$7,360,472	\$642,641	8.73%	1.00	\$19,235	\$31,558	0.88%
15	E-32	\$859,172,589	\$1,664,603,376	\$186,118,703	11.18%	1.28	\$110,980,037	\$182,085,312	21.19%
16	E-34	\$66,719,281	\$115,618,777	\$10,094,296	8.73%	1.00	\$10,007,712	\$16,419,686	24.61%
17	E35	\$67,661,237	\$88,981,169	\$7,767,902	8.73%	1.00	\$10,247,977	\$16,813,890	24.85%
18	General Service Total	\$997,139,807	\$1,876,563,794	\$204,623,542	10.90%	1.25	\$131,254,961	\$215,350,445	21.60%
19	Water Pumping (E-38, E-221)	\$20,864,101	\$25,474,477	\$2,388,379	9.38%	1.07	\$18,080	\$29,663	0.14%
20	Street Lighting	\$13,344,265	\$51,298,120	\$3,014,967	5.88%	0.67	\$1,961,031	\$3,217,471	24.11%
21	Dusk to Dawn	\$6,422,696	\$23,620,450	\$1,777,373	7.52%	0.86	\$411,156	\$674,584	10.50%
22	ACC Total	\$2,127,321,899	\$4,466,696,504	\$389,942,605	8.73%	1.00	\$274,038,128	\$449,615,257	21.14%

APS's Cost of Service Results Adjusted to Reflect Hourly Fuel and Purchased Power Costs

Revenue Increase Required to Move each Customer Class to Cost of Service using AECC's Proposed Hourly Energy Cost Allocation Method

Line No.	(a) Rate Class	(b) Current Revenues	(c) Rate Base	(d) Return Req'd @ Equal ROR	(e) Equalized Rate of Return	(f) Equalized Relative Rate of Return	(g) Required Revenue Increase w/o EIC	(h) Required Revenue Increase	(i) Req'd Percent Change
1	Residential	\$1,089,551,030	\$2,489,739,663	\$217,354,273	8.73%	1.00	\$1,402,634,119	\$313,083,089	28.74%
2	General Service								
3	E-20	\$3,586,700	\$7,360,472	\$642,569	8.73%	1.00	\$3,685,034	\$98,334	2.74%
4	E-32	\$859,172,589	\$1,664,603,376	\$145,319,875	8.73%	1.00	\$963,502,314	\$104,329,725	12.14%
5	E-34	\$66,719,281	\$115,618,777	\$10,093,519	8.73%	1.00	\$81,129,877	\$14,410,596	21.60%
6	E35	\$67,661,237	\$88,981,169	\$7,768,056	8.73%	1.00	\$80,329,232	\$12,667,995	18.72%
7	General Service Total	\$997,139,807	\$1,876,563,794	\$163,824,019	8.73%	1.00	\$1,128,646,457	\$131,506,650	13.19%
8	Water Pumping (E-38, E-221)	\$20,864,101	\$25,474,477	\$2,223,922	8.73%	1.00	\$20,276,356	(\$587,745)	-2.82%
9	Street Lighting	\$13,344,265	\$51,298,120	\$4,478,326	8.73%	1.00	\$18,036,625	\$4,692,360	35.16%
10	Dusk to Dawn	\$6,422,696	\$23,620,450	\$2,062,065	8.73%	1.00	\$7,356,001	\$933,305	14.53%
11	ACC Total	\$2,127,321,899	\$4,466,696,504	\$389,942,605	8.73%	1.00	\$2,576,949,558	\$449,627,659	21.14%

Summary of Energy Cost Multipliers (Relecting Hourly Energy Cost Differences)

	Residential					Residential Total
	E-10	E-12	EC-1	ET-1	ECT-IR	
Overall Retail Energy Cost (¢/kWh)	3.1904	3.1904	3.1904	3.1904	3.1904	3.1904
Class Cost Ratio (Step 3)	1.0179	1.0275	1.0244	1.0398	1.0241	1.0323
Class Energy Rate (¢/kWh)	3.2475	3.2781	3.2684	3.3175	3.2674	3.2936
Energy Use @ Generation (MWh)	852,812	4,001,457	504,571	6,373,509	1,478,487	13,210,836
Energy Use @ Meter (MWh)	793,929	3,725,172	469,732	5,933,443	1,376,403	12,298,679
Energy Revenue (\$)	\$25,783,227	\$122,115,055	\$15,352,556	\$196,840,323	\$44,972,271	\$405,063,432

	General Service					
	Church Rate	0 - 20 kW E-21, E-23, E-30 E-32 & E-32 TOU	21 - 100 kW E-22, E-32 & E-32 TOU	101-400 kW E-32 & E-32 TOU	401-999 kW E-24, E-32 & E-32 TOU	1000 + kW E-32 & E-32 TOU
Overall Retail Energy Cost (¢/kWh)	3.1904	3.1904	3.1904	3.1904	3.1904	3.1904
Class Cost Ratio (Step 3)	1.0402	0.9805	0.9818	0.9813	0.9744	0.9685
Class Energy Rate (¢/kWh)	3.3186	3.1282	3.1324	3.1308	3.1088	3.0898
Energy Use @ Generation (MWh)	38,650	1,404,282	2,696,965	3,314,293	2,310,169	1,714,920
Energy Use @ Meter (MWh)	36,618	1,307,541	2,511,175	3,140,255	2,188,928	1,626,501
Energy Revenue (\$)	\$1,215,190	\$40,901,867	\$78,661,029	\$98,314,070	\$68,049,629	\$50,255,946
					E-32 Total	E-34
					3.1904	3.1904
					0.9780	0.9625
					3.1203	3.0707
					11,440,629	1,242,014
					10,774,400	1,178,438
					\$336,190,235	\$36,186,552
						\$41,633,187

	Water Pumping E-38/E-221	Streetlights	Dusk to Dawn	ACC	
				Total	Total
Overall Retail Energy Cost (¢/kWh)	3.1904	3.1904	3.1904	3.1904	3.1904
Class Cost Ratio (Step 3)	0.9762	0.8278	0.8353	1.0000	1.0000
Class Energy Rate (¢/kWh)	3.1146	2.6410	2.6651	3.1904	3.1904
Energy Use @ Generation (MWh)	339,389	124,808	29,370	27,881,695	27,881,695
Energy Use @ Meter (MWh)	321,550	114,924	27,044	36,923,342	36,923,342
Energy Revenue (\$)	\$10,014,931	\$3,035,197	\$720,749	\$1,178,002,303	\$1,178,002,303

(Note: Hourly load data based on 12 months ending Sept. 30, 2005)
(Note: Overall energy cost of 3.1904 ¢/kWh based on 12 months ending Dec. 31, 2006)

Line No.	Description	Allocation Factor	Electric Total	ACC Jurisdiction	5 All Other	6 Total Residential	7 E-10 Residential	8 E-12 Residential	9 EC-1 Residential	10 ETC-1 Residential	11 ECT-1 Residential	12 Total General Service	13 Church Rate
16	TOTAL RATE BASE		\$5,327,833.192	\$4,466,096.504	\$861,136.688	\$2,489,739.663	\$148,234,534	\$795,627,566	\$79,691,088	\$1,227,004,375	\$239,182,100	\$1,876,563,794	\$7,360,472
17	DEVELOPMENT OF RETURN												
18	Revenues from Rates		\$1,103,857.729	\$2,066,144.726	\$37,713.003	\$1,058,729.739	\$70,337,587	\$360,585,198	\$36,606,029	\$490,471,664	\$106,649,261	\$967,398,558	\$3,444,799
19	Profits to Revenues from Rates		\$60,583.295	\$61,171.173	(8233.878)	\$30,821,291	\$23,377,890	\$11,853,176	(81,254,839)	\$20,238,518	\$2,119,341	\$29,741,269	\$241,901
20	Other Electric Revenues		\$1,344,909.372	\$1,313,668.573	\$31,640.799	\$624,903.438	\$40,298,141	\$189,690,778	\$39,186,157	\$812,376,977	\$69,600,487	\$662,981,780	\$1,936,772
21	TOTAL OPERATING REVENUES		\$3,509,720.396	\$3,449,390.472	\$69,129.924	\$1,714,454,188	\$208,392,813	\$562,129,152	\$59,186,157	\$1,424,143,302	\$172,869,089	\$1,600,121,587	\$5,423,472
22	Revenue Increase Required to Achieve Equalized ROR		\$449,627.659	\$449,627.659	0	\$313,083,089	\$18,949,197	\$71,199,237	\$170,633,182	\$36,633,182	\$131,506,650	\$98,334	
23	TOTAL OPERATING REVENUES WITH REVENUE INCREASE		\$3,959,348.055	\$3,899,018.131	\$69,129.924	\$2,027,537,277	\$217,343,010	\$634,328,389	\$76,359,340	\$1,460,776,484	\$209,402,271	\$1,791,628,237	\$5,521,806
24	Percent Increase		20.77%	21.14%	0.00%	28.74%	27.07%	26.73%	32.09%	33.29%	35.06%	13.19%	2.74%
25	OPERATING EXPENSES												
26	O&M Energy Related												
27	Energy Production	Energy1	\$74,269.000	\$73,170.843	\$1,198.157	\$34,692,337	\$2,239,528	\$10,508,029	\$1,325,029	\$16,737,158	\$3,882,582	\$37,182,385	\$101,497
28	Energy Production - Related Fuel (O&M)	Energy2	\$842,735.000	\$829,157.722	\$13,577.278	\$393,126,677	\$25,377,890	\$119,074,939	\$15,014,971	\$189,662,215	\$43,996,662	\$421,349,530	\$1,150,143
29	Energy Production - Related Fuel	Energy100	\$885,970.000	\$871,492.260	\$14,477.740	\$426,253,564	\$27,140,225	\$128,541,154	\$16,160,959	\$207,200,227	\$47,339,237	\$430,410,906	\$1,256,908
30	Total Energy Related		\$1,630,999.000	\$1,602,644.985	\$25,675.015	\$849,872,618	\$52,757,613	\$247,553,212	\$31,375,959	\$414,599,712	\$91,318,481	\$888,936,821	\$2,408,548
31	O&M Non-Energy Related		\$443,510.785	\$528,986.908	(85,476.123)	\$301,820,433	\$19,684,636	\$102,391,452	\$9,791,173	\$142,143,302	\$27,810,447	\$88,936,518	\$643,832
32	Operation & Maintenance		\$2,246,012.696	\$2,302,464.734	(56,452.038)	\$1,156,021,953	\$74,441,680	\$320,516,720	\$42,291,768	\$555,743,002	\$123,028,928	\$1,105,873,339	\$3,152,390
33	Administrative & General		\$141,768.184	\$132,687.129	\$9,080.955	\$81,444,413	\$5,435,900	\$23,926,720	\$2,483,640	\$37,721,841	\$6,876,622	\$48,487,581	\$168,558
34	Depreciation & Amortization Expense		\$311,526.002	\$345,758.992	(34,232.990)	\$159,732,184	\$9,911,645	\$51,449,951	\$5,249,433	\$77,904,622	\$15,216,534	\$119,779,815	\$441,855
35	Amortization on Cash		(66,113.637)	(66,528.054)	414.417	(31,299.367)	(8196.177)	(8991.655)	(116,349.949)	(31,640.307)	(3584.879)	(19,779,586)	(57,702)
36	Regulatory Assets		(2,203.511)	(2,203.511)	0	(8,144.246)	(865.276)	(8,863.833)	(338.944)	(5,575.685)	(3,211.858)	(31,175,586)	(82,307)
37	Pro-Forma Energy Related - Jurisdictional		\$81,852.505	\$80,700.246	\$1,152.259	\$29,401,291	\$1,871,169	\$8,863,649	\$1,114,357	\$14,987,539	\$3,264,286	\$29,679,047	\$86,670
38	Pro-Forma Energy Related - ACC		\$269,376.144	\$269,376.144	0	\$131,845,700	\$8,392,881	\$39,747,712	\$4,997,168	\$64,470,335	\$14,638,205	\$39,091,349	\$388,660
39	Pro-Forma Energy Related - ACC (Weather & Curt)		\$18,114,000	\$18,114,000	0	\$9,044,540	(8,677,119)	\$3,429,544	\$5,467,427	\$5,467,427	\$7,771,117	\$3,151,239	\$56,452
40	Pro-Forma Non-Energy Related		\$477,880.531	\$477,880.531	0	\$80,060,161	\$4,686,027	\$24,194,252	\$2,515,595	\$39,260,626	\$7,974,117	\$66,740,536	\$154,603
41	Pro-Forma Non-Energy Related		\$394,561.467	\$405,794.531	(11,232.964)	\$209,953,148	\$14,272,648	\$78,174,137	\$8,276,682	\$123,575,927	\$26,653,782	\$47,809,198	\$866,386
42	Pro-Forma Adjustments		\$199,270.769	\$116,332.656	\$82,938.113	\$65,666,582	\$4,071,767	\$17,174,137	\$2,145,953	\$32,090,164	\$6,185,675	\$47,809,198	\$349,519
43	Taxes Other than Income		\$185,531.048	\$185,531.048	0	\$100,808,337	\$6,018,617	\$23,967,874	\$3,206,647	\$50,489,128	\$10,536,071	\$71,368,597	\$2,491,519
44	Income Tax		\$3,500,254.018	\$3,500,254.018	0	\$1,810,183,004	\$115,990,094	\$589,863,752	\$63,898,752	\$875,908,625	\$187,521,673	\$1,627,284,218	\$4,879,237
45	TOTAL OPERATING EXPENSES		\$428,794,038	\$389,942,605	\$38,851,433	\$2,173,542,273	\$12,940,875	\$69,458,287	\$6,957,032	\$107,117,482	\$20,880,597	\$163,824,019	\$642,569
46	OPERATING INCOME		\$428,794,038	\$389,942,605	\$38,851,433	\$2,173,542,273	\$12,940,875	\$69,458,287	\$6,957,032	\$107,117,482	\$20,880,597	\$163,824,019	\$642,569
47	RETURN												
48	RATE OF RETURN (EQUALIZED)		8.05%	8.73%	4.51%	8.73%	8.73%	8.73%	8.73%	8.73%	8.73%	8.73%	8.73%
49	INDEX RATE OF RETURN		1.00	1.08	0.56	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08
50	ACC JURISDICTION INDEX RATE OF RETURN		1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
51	Tax Calculation:		843593	28369	27511	858							
52	Operating Revenues		\$1,344,909.372	\$1,313,668.573	\$31,640.799	\$624,903.438	\$40,298,141	\$189,690,778	\$39,186,157	\$812,376,977	\$69,600,487	\$662,981,780	\$1,936,772
53	Operating Expenses Before Income Taxes		\$3,509,720.396	\$3,449,390.472	\$69,129.924	\$1,714,454,188	\$208,392,813	\$562,129,152	\$59,186,157	\$1,424,143,302	\$172,869,089	\$1,600,121,587	\$5,423,472
54	Operating Income Before Interest and Income Taxes		\$644,336,185	\$664,278,101	(18,949.197)	\$313,083,089	\$18,949,197	\$71,199,237	\$170,633,182	\$36,633,182	\$131,506,650	\$98,334	
55	Interest Expense:												
56	Rate Base		\$5,327,833.192	\$4,466,096.504	\$861,136.688	\$2,489,739.663	\$148,234,534	\$795,627,566	\$79,691,088	\$1,227,004,375	\$239,182,100	\$1,876,563,794	\$7,360,472
57	Long Term Debt Rate		2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%
58	Interest Expense (RB x LTD)		\$131,147.279	\$109,949.968	\$21,197.310	\$61,286,187	\$3,648,867	\$19,584,770	\$1,964,636	\$30,303,326	\$5,887,587	\$46,197,556	\$181,182
59	State Taxable Income		\$403,178.907	\$465,961.686	\$27,217.221	\$256,876.422	\$15,310,624	\$80,831,390	\$8,302,043	\$127,083,284	\$25,029,081	\$189,080,460	\$710,907
60	State Income Tax Rate		6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%
61	State Income Taxes		\$25,016.448	\$28,410.190	\$1,695.858	\$16,005,529	\$953,979	\$5,036,465	\$517,286	\$7,938,280	\$1,589,519	\$11,776,289	\$44,295
62	Federal Taxable Income		\$453,072.858	\$427,551.496	\$25,521.362	\$240,870,893	\$14,356,646	\$75,794,925	\$7,337,357	\$119,143,904	\$23,439,562	\$177,303,171	\$666,612
63	Federal Income Tax Rate		35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%
64	Federal Income Taxes		\$158,575.500	\$149,643.024	\$8,932.477	\$84,304,813	\$5,034,926	\$26,538,224	\$2,574,665	\$41,812,751	\$8,214,347	\$62,029,327	\$233,314
65	Total State and Federal Income Taxes		\$188,681.549	\$178,053.214	\$10,628.335	\$100,310,342	\$5,978,805	\$31,564,689	\$3,241,951	\$49,751,031	\$9,773,866	\$73,804,596	\$277,609
66	Profoms Production Income Tax Adjustment - Demand		(81,784.029)	(81,784.029)	0	(323,368.666)	(20,880,597)	(99,458,287)	(12,940,875)	(163,824,019)	(34,996,662)	(309,791,019)	(819,188)
67	Profoms Production Income Tax Adjustment - Energy		(877,111)	(877,111)	0	(430,561)	(27,140,225)	(128,541,154)	(16,160,959)	(207,200,227)	(47,339,237)	(430,410,906)	(1,256,908)
68	Profoms Production Income Tax Adjustment		(964,892)	(964,892)	0	(471,122)	(28,021,422)	(129,690,778)	(39,186,157)	(812,376,977)	(69,600,487)	(662,981,780)	(1,936,772)
69	Total Income Taxes		\$185,532.148	\$175,969.650	\$9,563.098	\$100,808,337	\$6,018,617	\$23,967,874	\$3,206,647	\$50,489,128	\$10,536,071	\$71,368,597	\$2,491,519

Line No.	Description	1	2	Allocation Factor	14	15	16	17	18	19	20	21	22	23
		E-30, E-32 Total	E-30, E-32 (0 - 20 KW)	E-32 (21 - 100 KW)	E-32 (101 - 400 KW)	E-32 (401 - 999 KW)	E-32 (1,000 + KW)	E-32 (1,000 + KW)	E-32 (1,000 + KW)	E-34	E-35	Water Pumping	Street Lighting	Duck to Down
16	TOTAL RATE BASE	\$1,664,603,376	\$378,234,736	\$469,359,372	\$410,940,132	\$228,078,549	\$177,990,587	\$115,618,777	\$88,981,169	\$25,474,477	\$51,298,120	\$23,620,450		
17	DEVELOPMENT OF RETURN													
18	Revenues from Rates	\$830,331,951	\$142,275,889	\$218,138,380	\$229,640,445	\$146,123,538	\$94,155,699	\$66,695,622	\$67,026,166	\$20,966,540	\$12,913,053	\$6,136,856		
19	Proforma to Revenues from Rates	\$3,840,638	\$9,060,700	\$3,862,334	\$13,851,012	\$1,053,159	\$1,013,448	\$33,659	\$635,071	\$102,439	\$43,121	\$283,640		
20	Other Electric Revenues	\$555,912,322	\$67,075,107	\$127,027,116	\$165,000,606	\$107,342,374	\$79,566,919	\$57,813,979	\$15,739,104	\$15,739,104	\$8,074,287	\$1,570,264		
21	TOTAL OPERATING REVENUES	\$1,395,084,911	\$218,411,696	\$349,027,815	\$398,492,063	\$254,479,271	\$174,734,066	\$124,533,178	\$135,080,026	\$36,603,205	\$21,418,532	\$7,992,960		
22	Revenue Increase Required to Achieve Equalized ROR	\$104,329,725	\$30,894,780	\$27,549,990	\$14,900,922	\$7,219,198	\$23,764,834	\$14,410,596	\$12,667,995	\$8,577,944	\$4,692,340	\$933,305		
23	TOTAL OPERATING REVENUES WITH REVENUE INCREASE	\$1,499,414,636	\$249,306,476	\$376,577,805	\$413,392,985	\$261,698,469	\$198,498,900	\$138,943,774	\$147,748,021	\$45,181,151	\$26,110,892	\$8,526,265		
24	Percent Increase	12.14%	20.41%	12.41%	6.12%	4.91%	24.97%	21.60%	18.72%	-2.82%	35.16%			
25	OPERATING EXPENSES													
26	O&M Energy Related	\$29,925,769	\$3,687,388	\$7,082,367	\$8,703,502	\$6,038,893	\$4,483,619	\$3,261,592	\$3,823,527	\$891,253	\$337,752	\$77,127		
27	Energy Production	\$339,906,198	\$41,784,757	\$80,256,083	\$98,626,385	\$68,431,554	\$50,807,500	\$37,957,723	\$43,327,466	\$10,099,502	\$3,714,023	\$793,889		
28	Energy Production - Related Fuel (M>)	\$349,267,098	\$43,643,545	\$82,797,087	\$101,682,288	\$70,857,238	\$51,696,753	\$37,374,165	\$42,512,334	\$10,358,616	\$3,236,153	\$797,046		
29	Energy Production - Related Fuel	\$719,169,065	\$98,515,690	\$170,125,436	\$209,012,381	\$148,127,685	\$106,997,872	\$77,595,480	\$89,663,727	\$21,349,371	\$7,271,928	\$1,718,163		
30	Total Energy Related	\$186,519,760	\$39,525,977	\$49,240,450	\$47,241,310	\$28,103,553	\$21,998,470	\$15,082,655	\$14,690,272	\$3,635,216	\$5,209,795	\$1,384,969		
31	O&M Non-Energy Related	\$905,688,826	\$128,551,666	\$219,365,886	\$256,253,693	\$172,631,238	\$128,986,343	\$92,678,134	\$104,353,999	\$24,984,587	\$12,481,723	\$3,103,361		
32	Operation & Maintenance	\$42,560,789	\$10,453,298	\$11,676,787	\$10,128,362	\$5,827,742	\$4,474,610	\$3,006,658	\$2,751,576	\$880,883	\$1,303,165	\$571,087		
33	Administrative & General	\$105,486,858	\$23,085,668	\$29,369,824	\$26,524,854	\$15,018,891	\$11,487,621	\$7,584,550	\$6,267,552	\$1,842,201	\$3,043,821	\$1,369,871		
34	Depreciation & Amortization Expense	\$2,680,293	\$476,581	\$702,487	\$718,845	\$430,955	\$351,385	\$241,284	\$243,387	\$84,007	\$84,981	\$39,891		
35	Regulatory Assets	\$24,083,780	\$2,868,076	\$5,708,598	\$7,011,536	\$4,830,810	\$3,564,760	\$2,571,143	\$2,931,474	\$714,280	\$222,736	\$52,892		
36	Pro-Forma Energy Related - Jurisdictional	\$189,000,119	\$33,400,894	\$50,987,378	\$64,367,987	\$40,808,008	\$31,684,008	\$21,556,832	\$23,203,084	\$5,878,939	\$1,145,527	\$237,186		
37	Pro-Forma Energy Related - ACC	\$9,629,725	\$1,831,089	\$3,148,773	\$4,349,113	\$2,701,716	\$2,093,013	\$1,463,795	\$1,697,034	\$767,202	\$373,319	\$5,186		
38	Pro-Forma Non-Energy Related	\$199,631,729	\$30,728,437	\$46,688,636	\$60,239,784	\$34,741,783	\$26,572,089	\$18,192,811	\$20,774,265	\$4,559,469	\$1,309,460	\$295,263		
39	Proforma Adjustments	\$4,552,612	\$9,522,639	\$12,021,284	\$10,585,525	\$5,888,989	\$4,435,285	\$2,889,635	\$2,205,634	\$1,432,424	\$1,432,424	\$654,697		
40	Taxes Other than Income	\$62,366,584	\$14,554,417	\$14,430,525	\$14,738,555	\$8,178,917	\$6,464,121	\$4,814,757	\$3,937,236	\$839,900	\$2,079,954	\$872,263		
41	Income Tax	\$1,354,094,761	\$316,286,584	\$335,602,732	\$377,517,912	\$241,727,212	\$182,960,322	\$128,850,255	\$139,979,965	\$33,791,538	\$21,632,566	\$6,864,200		
42	TOTAL OPERATING EXPENSES	\$1,452,319,875	\$33,019,892	\$40,975,073	\$35,875,074	\$19,911,257	\$15,538,578	\$10,093,519	\$7,768,056	\$2,223,922	\$4,478,326	\$2,062,065		
43	OPERATING INCOME	\$1,499,414,636	\$249,306,476	\$376,577,805	\$413,392,985	\$261,698,469	\$198,498,900	\$138,943,774	\$147,748,021	\$45,181,151	\$26,110,892	\$8,526,265		
44	RETURN	\$1,291,728,177	\$291,728,167	\$318,172,157	\$362,779,257	\$228,000,175	\$175,496,201	\$124,035,498	\$136,042,229	\$42,951,639	\$24,552,612	\$5,991,837		
45	RATE OF RETURN (EQUALIZED)	\$207,686,459	\$47,574,309	\$58,405,648	\$50,613,628	\$28,090,175	\$23,002,699	\$14,908,276	\$11,705,792	\$3,063,821	\$6,558,279	\$2,934,238		
46	INDEX RATE OF RETURN													
47	ACC JURISDICTION INDEX RATE OF RETURN													
48	Tax Calculation:													
49	Operating Revenues	\$1,499,414,636	\$249,306,476	\$376,577,805	\$413,392,985	\$261,698,469	\$198,498,900	\$138,943,774	\$147,748,021	\$45,181,151	\$26,110,892	\$8,526,265		
50	Operating Expenses Before Income Taxes	\$1,291,728,177	\$291,728,167	\$318,172,157	\$362,779,257	\$228,000,175	\$175,496,201	\$124,035,498	\$136,042,229	\$42,951,639	\$24,552,612	\$5,991,837		
51	Operating Income Before Interest and Income Taxes	\$207,686,459	\$47,574,309	\$58,405,648	\$50,613,628	\$28,090,175	\$23,002,699	\$14,908,276	\$11,705,792	\$3,063,821	\$6,558,279	\$2,934,238		
52	Interest Expense:													
53	Rate Base	\$1,664,603,376	\$378,234,736	\$469,359,372	\$410,940,132	\$228,078,549	\$177,990,587	\$115,618,777	\$88,981,169	\$25,474,477	\$51,298,120	\$23,620,450		
54	Long Term Debt Rate	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%	2.46%		
55	Interest Expense (RB ± LTD)	\$40,975,045	\$9,210,437	\$14,553,516	\$10,115,497	\$5,614,268	\$4,381,327	\$2,846,014	\$2,190,316	\$627,067	\$1,262,729	\$81,429		
56	State Taxable Income	\$166,711,415	\$38,263,872	\$46,852,132	\$40,498,132	\$22,475,907	\$18,621,372	\$12,062,262	\$9,515,476	\$2,436,754	\$5,295,551	\$2,522,899		
57	State Income Tax Rate	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%	6.23%		
58	State Income Taxes	\$10,387,502	\$2,384,156	\$2,919,276	\$2,523,269	\$1,400,435	\$1,160,266	\$751,579	\$592,893	\$151,830	\$329,957	\$146,605		
59	Federal Taxable Income	\$156,323,912	\$35,879,716	\$44,932,856	\$37,974,763	\$21,075,472	\$17,461,106	\$11,310,683	\$8,922,583	\$2,284,924	\$4,965,594	\$2,396,294		
60	Federal Income Tax Rate	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%	35.00%		
61	Federal Income Taxes	\$54,713,369	\$12,557,901	\$15,736,500	\$13,291,167	\$7,376,415	\$6,111,387	\$3,958,739	\$3,122,904	\$799,724	\$1,737,958	\$772,203		
62	Total State and Federal Income Taxes	\$65,100,871	\$14,914,057	\$18,295,776	\$15,814,536	\$8,776,850	\$7,271,653	\$4,710,318	\$3,715,797	\$951,554	\$2,067,915	\$918,808		
63	Proforma Production Income Tax Adjustment - Demand	(\$724,544)	(\$146,415)	(\$198,228)	(\$187,282)	(\$103,521)	(\$89,998)	(\$59,227)	(\$4,012)	(\$8,025)	\$0	\$0		
64	Proforma Production Income Tax Adjustment - Energy	(\$31,611)	(\$3,886)	(\$9,172)	(\$5,437)	(\$4,320)	(\$4,730)	(\$2,345)	(\$1,345)	(\$939)	(\$345)	(\$81)		
65	Proforma Production Income Tax Adjustment	(\$1,036,155)	(\$233,329)	(\$307,400)	(\$297,999)	(\$152,367)	(\$122,215)	(\$76,592)	(\$46,382)	(\$14,069)	(\$2,360)	(\$891)		
66	Total Income Taxes	\$62,064,716	\$14,554,417	\$17,430,276	\$14,738,555	\$8,178,917	\$6,464,121	\$4,814,757	\$3,937,236	\$839,900	\$2,079,954	\$872,263		

Allocation Factor Name	Electric Total	ACC Jurisdiction	All Other	Total Residential	E-10 Residential	E-12 Residential	EC-1 Residential	ET-1 Residential	ECT-1 Residential
Energy1	100.00%	98.39%	1.61%	46.65%	3.01%	14.13%	1.78%	22.51%	5.22%
Energy2	100.00%	98.39%	1.61%	46.65%	3.01%	14.13%	1.78%	22.51%	5.22%
Energy2'	100.00%	100.00%		47.41%	3.06%	14.36%	1.81%	22.87%	5.31%
Energy100	100.00%	98.39%	1.61%	48.16%	3.07%	14.52%	1.83%	23.40%	5.35%
Energy100'	100.00%	100.00%		48.94%	3.12%	14.76%	1.86%	23.78%	5.43%

Energy Data Input:

Allocation Factor Name	Electric Total	ACC Jurisdiction	All Other	Total Residential	E-10 Residential	E-12 Residential	EC-1 Residential	ET-1 Residential	ECT-1 Residential
DJR_WFS Totals	28,319,711	27,863,453	456,258	13,210,836	852,812	4,901,457	594,571	6,375,509	1,478,487
Data Source: DJR WFS.									
AECC Energy Wtg	28,319,711	27,863,964	455,747	13,637,970	1,0179	1,0275	1,0244	1,0398	1,0241
Wtd. Energy					868,088	4,111,458	516,901	6,627,363	1,514,159

AECC Development of
Energy Related
Allocation Factors

Allocation Factor Name	Total General Service	E-20 Church Rate	E-30, E-32 (0 - 20 KW)	E-32 (21 - 100 KW)	E-32 (101 - 400 KW)	E-32 (401 - 999 KW)	E-32 (1,000 + KW)	E-34	E-35	E-38, 221 Water Pumping	Street Lighting	Dusk to Dawn
Energy1	50.00%	0.14%	4.96%	9.52%	11.70%	8.12%	6.03%	4.39%	5.14%	1.20%	0.44%	0.10%
Energy2	50.00%	0.14%	4.96%	9.52%	11.70%	8.12%	6.03%	4.39%	5.14%	1.20%	0.44%	0.10%
Energy2'	50.82%	0.14%	5.04%	9.68%	11.89%	8.25%	6.13%	4.46%	5.23%	1.22%	0.45%	0.11%
Energy100	48.61%	0.14%	4.86%	9.35%	11.48%	7.91%	5.84%	4.22%	4.80%	1.17%	0.36%	0.09%
Energy100'	49.41%	0.14%	4.94%	9.50%	11.67%	8.04%	5.93%	4.29%	4.88%	1.19%	0.37%	0.09%

Energy Data Input:

DJR_WPS Totals	General Service											
	Total General Service	E-20 Church Rate	E-30, E-32 (0 - 20 KW)	E-32 (21 - 100 KW)	E-32 (101 - 400 KW)	E-32 (401 - 999 KW)	E-32 (1,000 + KW)	E-34	E-35	E-38, 221 Water Pumping	Street Lighting	Dusk to Dawn
14,159,050	38,650	1,404,157	2,696,365	3,514,293	2,299,610	1,707,562	1,242,014	1,455,999	39,589	124,808	29,370	
	1,0402	0.9805	0.9818	0.9813	0.9744	0.9685	0.9625	0.9539	0.9762	0.8278	0.8353	
	40,203	1,376,760	2,647,969	3,252,344	2,240,801	1,653,536	1,195,424	1,359,782	331,323	103,317	24,534	

Data Source: DJR WPS.

AECC Energy Wig
Wtd. Energy

AECC Proposed Rate Spread at APS Requested Revenue Increase

AECC Proposed Revenue Increase for each Customer Class based on AECC's Proposed Hourly Energy Cost Allocation Method

Line No.	(a) Rate Class	(b) Current Retail Revenues	(c) Rate Base	(d) Return Req'd @ Equal ROR	(e) Equalized Rate of Return	(f) Equalized Relative Rate of Return	(g) Required Revenue Increase w/o EIC	(h) Req'd Percent Change	(i) AECC Proposed Revenue Increase w/o EIC	(j) AECC Percent Change
1	Residential	\$1,089,551,030	\$2,489,739,663	\$217,354,273	8.73%	1.00	\$313,083,089	28.74%	\$271,684,504	24.94%
2	General Service									
3	E-20	\$3,586,700	\$7,360,472	\$642,569	8.73%	1.00	\$98,334	2.74%	\$98,334	2.74%
4	E-32	\$859,172,589	\$1,664,603,376	\$145,319,875	8.73%	1.00	\$104,329,725	12.14%	\$145,776,879	16.97%
5	E-34	\$66,719,281	\$115,618,777	\$10,093,519	8.73%	1.00	\$14,410,596	21.60%	\$14,410,596	21.60%
6	E-35	\$67,661,237	\$88,981,169	\$7,768,056	8.73%	1.00	\$12,667,995	18.72%	\$12,667,995	18.72%
7	General Service Total	\$997,139,807	\$1,876,563,794	\$163,824,019	8.73%	1.00	\$131,506,650	13.19%	\$172,953,805	17.34%
8	Water Pumping (E-38, E-221)	\$20,864,101	\$25,474,477	\$2,223,922	8.73%	1.00	(\$587,745)	-2.82%	\$418,756	2.01%
9	Street Lighting	\$13,344,265	\$51,298,120	\$4,478,326	8.73%	1.00	\$4,692,360	35.16%	\$3,327,453	24.94%
10	Dusk to Dawn	\$6,422,696	\$23,620,450	\$2,062,065	8.73%	1.00	\$933,305	14.53%	\$1,243,141	19.36%
11	ACC Total	\$2,127,321,899	\$4,466,696,504	\$389,942,605	8.73%	1.00	\$449,627,659	21.14%	\$449,627,659	21.14%

E-32, Water Pumping & Dusk to Dawn Adder Above Cost = 4.824%

Derivation of Transmission Demand Charges

E-32 General Service	Demand Units (Over 20 kW) ¹	Transmission Revenues (Over 20 kW) ¹	Proposed Transmission Charge
Total	24,696,457	\$45,092,740	\$1.826

E-34	Demand Units ¹	Transmission Revenues ¹	Proposed Transmission Charge
Total	2,327,022	\$5,757,046	\$2.474

E-35	Demand Units ¹	Transmission Revenues ¹	Proposed Transmission Charge
Total	2,310,533	\$6,592,489	\$2.853

1. Source DJR_WP9

**Comparison of APS's Generation Cost Components
with APS's Proposed Generation Revenue Components**

E-32 General Service	Generation Demand Costs (Over 20 kW) ¹	Demand Generation Revenue E-21-24 (Over 20 kW) ²	Demand Generation Revenue E-32 (1st 200kWh/kW) ³	Total Demand Generation Revenue
Total	\$273,642,337	\$3,709,768	\$182,147,286	\$185,857,054
			Generation Demand Cost Under Collection	(\$87,785,283)
E-32 General Service	Generation Energy Costs (Over 20 kW) ¹	Energy Generation Revenue E-21-24 (Over 20 kW) ²	Energy Generation Revenue E-32 (1st 200kWh/kW & All Addt.) ³	Total Energy Generation Revenue
Total	\$315,557,749	\$8,086,307	\$422,771,992	\$430,858,299
			Generation Energy Cost Over Collection	\$115,300,550
E-34	Generation Demand Costs ¹			Total Demand Generation Revenue ²
Total	\$28,359,773			\$19,923,962
			Generation Demand Cost Under Collection	(\$8,435,811)
E-34	Generation Energy Costs ¹			Total Energy Generation Revenue ²
Total	\$37,684,591			\$46,201,502
			Generation Energy Cost Over Collection	\$8,516,911
E-35	Generation Demand Costs ¹			Total Demand Generation Revenue ²
Total	\$26,046,173			\$20,968,904
			Generation Demand Cost Under Collection	(\$5,077,269)
E-35	Generation Energy Costs ¹			Total Energy Generation Revenue ²
Total	\$44,903,360			\$47,600,181
			Generation Energy Cost Over Collection	\$2,696,821

1. Source DJR_WP3
2. Source DJR_WP9
3. See KCH-8 pg. 2 Line 7

Comparison of APS's Generation Cost Components with APS's Proposed Generation Revenue Components

Derivation of E-32 Demand-Related & Energy-Related Revenues

Line	(a) Summer	(b) Units	(c) Rate	(d) Line 1 - Line 2	(e) Demand Related Revenue ¹	(f) Energy Related Revenue	(g) Source
1	Gen. - 1st 200kWh/kW	2,642,829,245	\$0.09085	\$0.03855	\$101,881,067	\$138,219,970	= Row (b) x (c) - (e)
2	Gen. - All Addit. kWh	2,595,455,920	\$0.05230			\$135,742,345	= Row (b) x (c)
3				Total Summer	\$101,881,067	\$273,962,314	
4	Winter	Units	Rate	Line 4 - Line 5	Demand Related Revenue ¹	Energy Related Revenue ²	
	Gen. - 1st 200kWh/kW	2,082,132,784	\$0.07555	\$0.03855	\$80,266,219	\$77,038,913	= Row (b) x (c) - (e)
	Gen. - All Addit. kWh	1,939,750,391	\$0.0370			\$71,770,764	= Row (b) x (c)
6				Total Winter	\$80,266,219	\$148,809,677	
7				Total Revenue	\$182,147,286	\$422,771,992	

1. Row (d) x (b)