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AZ CORP COMMISSION  
DOCUMENT CONTROL

May 15, 2003

Docket Control Center  
Arizona Corporation Commission  
1200 West Washington Street  
Phoenix, AZ 85007-2927

Arizona Corporation Commission  
DOCKETED  
MAY 16 2003

DOCKETED BY *CMC*

RE: Telliss, LLC  
Docket No. T-04124A-02-0570

Dear Sir/Madam:

Enclosed for filing with the Commission, please find an original and thirteen (13) copies of the above captioned corporation's responses to Staff's Second Set of Data Requests as Attachment 1.

In addition, enclosed is a duplicate copy of this filing. Please date-stamp the duplicate and return it to me in the enclosed postage-paid envelope.

Should you have any questions concerning this filing, please contact me.

Very truly yours,

EARLY, LENNON, CROCKER & BARTOSIEWICZ, P.L.C.

*[Signature]*  
Patrick D. Crocker

PDC/ren

enc

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**ATTACHMENT 1**

**RESPONSES TO STAFF'S SECOND SET OF DATA REQUESTS**

STAFF'S SECOND SET OF DATA REQUESTS TO  
Telliss, LLC  
DOCKET NO. T-04124A-02-0570

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1. Please provide financial information which reflects assets, equity and net income ending on the same date. Refer to item (B-2) of the application form.

**See Attachment "A".**

**ATTACHMENT A**

**Telliss, LLC**  
**Profit & Loss**  
 January through April 2003

	<u>Jan - Apr 03</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Calling Cards</b>	
ATA Cards	200.00
Discount	-44,882.29
<b>Internet Sales</b>	
Charge Backs	-105.00
Refund	-25.00
Internet Sales - Other	619.00
<b>Total Internet Sales</b>	<u>489.00</u>
Telephone Sales	548.00
Calling Cards - Other	126,624.66
<b>Total Calling Cards</b>	<u>82,979.37</u>
<b>Fees Earned</b>	
Customer Payments	-57.48
<b>Total Fees Earned</b>	<u>-57.48</u>
<b>Long Distance Billed</b>	
Uncollectables	-2,405.01
Long Distance Billed - Other	135,347.45
<b>Total Long Distance Billed</b>	<u>132,942.44</u>
<b>Viva Long Distance</b>	<u>2,287,949.65</u>
<b>Total Income</b>	<u>2,503,813.98</u>
<b>Cost of Goods Sold</b>	
<b>Agent Commission</b>	
Viva	79,938.91
Agent Commission - Other	3,820.96
<b>Total Agent Commission</b>	<u>83,759.87</u>
Calling Cards-J R Telecom	74,377.55
Card Printing	-2,026.00
Cost of Goods Sold	201.85
Freight Phone Cards	451.01
<b>Global Crossing-GOGS</b>	
Second Account	13,468.01
Global Crossing-GOGS - Other	1,674,758.43
<b>Total Global Crossing-GOGS</b>	<u>1,688,226.44</u>
<b>Labor</b>	
Calling Card Comm p/r	2,527.42
Commission on Long Distance	94.37
<b>Total Labor</b>	<u>2,621.79</u>
<b>Pay Phone Commission</b>	<u>20,329.21</u>
<b>Total COGS</b>	<u>1,867,941.72</u>

**Telliss, LLC**  
**Profit & Loss**  
January through April 2003

	<u>Jan - Apr 03</u>
<b>Gross Profit</b>	635,872.26
<b>Expense</b>	
<b>Advertising</b>	
ATA	500.00
Earthlink	39.95
Fishers Chamber Website	208.33
Google	8,220.80
Overtune	5,000.00
Advertising - Other	1,580.06
<b>Total Advertising</b>	<u>15,549.14</u>
<b>Bank Service Charges</b>	
American Express	33.11
Credit Card Processing	121.59
Direct Deposit Fee	4.17
Discover Settlement	504.30
Merchant Services Debit	187.03
Return Check - NSF	0.00
Returned Check - Processing Fee	5.00
Wire Transfer Fee	155.00
Bank Service Charges - Other	148.93
<b>Total Bank Service Charges</b>	<u>1,159.13</u>
<b>Collection Fees KCA</b>	222.69
<b>Competitor's Pre-paid Cards</b>	25.00
<b>Computer Expense</b>	
Cadebill Maintenance	13,336.00
Computer Repair - Network	1,169.05
Earthlink	119.85
Internet	476.13
Maintenance	527.50
Software	3,750.00
Website	27,040.40
Computer Expense - Other	31.44
<b>Total Computer Expense</b>	<u>46,450.37</u>
<b>Credit Bureau Reports</b>	132.56
<b>Donations</b>	50.00
<b>Dues and Subscriptions</b>	
Publications	107.59
Dues and Subscriptions - Other	698.95
<b>Total Dues and Subscriptions</b>	<u>806.54</u>
<b>Education Seminars</b>	895.00
<b>Freight</b>	1,079.50
<b>Insurance</b>	
Administrative Fee	25.00
Automobile Insurance	639.33

**Telliss, LLC**  
**Profit & Loss**  
January through April 2003

	<u>Jan - Apr 03</u>
Dental	389.94
Dental Member	204.60
Health Insurance	
Employee	4,148.34
Member's	1,786.88
Health Insurance - Other	<u>1,777.40</u>
Total Health Insurance	7,712.62
Life Insurance	
Employee's	75.80
Member's	<u>761.86</u>
Total Life Insurance	837.66
Vision Employees	13.17
Vision Members	<u>6.50</u>
Total Insurance	9,828.82
Interest	1,174.71
Licenses and Fees	9,760.05
Meals & Entertainment	
Entertainment	
Airfare	1,176.00
Lodging	<u>2,081.99</u>
Total Entertainment	3,257.99
Meals	385.78
Meals & Entertainment - Other	<u>51.04</u>
Total Meals & Entertainment	3,694.81
Office	
Expense	1,117.85
Supplies	4,877.27
Cleaning	<u>1,644.89</u>
Total Office	7,640.01
<b>PAYROLL</b>	
Commissions	1,011.00
Officer's Salaries	68,000.00
Payroll - Taxes	
Futa Expense	<u>42.33</u>
Total Payroll - Taxes	42.33
Salaries & Wages	
Hourly-Accounting	13,381.50
Long Distance	24,473.46
Pre-Paid	
Pre-Paid Hourly	<u>9,343.25</u>
Total Pre-Paid	9,343.25
Salaries & Wages - Other	<u>617.74</u>

**Telliss, LLC**  
**Profit & Loss**  
January through April 2003

	<u>Jan - Apr 03</u>
<b>Total Salaries &amp; Wages</b>	47,815.95
<b>PAYROLL - Other</b>	14,043.69
<b>Total PAYROLL</b>	<u>130,912.97</u>
<b>Postage</b>	1,692.97
<b>Professional Fees</b>	
<b>Legal Fees</b>	2,095.85
<b>Total Professional Fees</b>	<u>2,095.85</u>
<b>Rent</b>	
<b>Equipment</b>	10.91
<b>Rent - Other</b>	11,320.00
<b>Total Rent</b>	<u>11,330.91</u>
<b>Repairs &amp; Maintenance</b>	
<b>Equipment Repairs</b>	45.00
<b>Office Repairs</b>	37.50
<b>Property Maintenance</b>	451.00
<b>Repairs &amp; Maintenance - Other</b>	306.86
<b>Total Repairs &amp; Maintenance</b>	<u>840.36</u>
<b>Sales</b>	
<b>Training</b>	513.67
<b>Total Sales</b>	<u>513.67</u>
<b>TAXES</b>	
<b>Property</b>	68.30
<b>Total TAXES</b>	<u>68.30</u>
<b>Telephone</b>	
<b>Cell Phones</b>	1,191.45
<b>Telephone - Other</b>	1,284.46
<b>Total Telephone</b>	<u>2,475.91</u>
<b>Travel</b>	
<b>Airfare</b>	
<b>Crown Room Membshp</b>	475.00
<b>Total Airfare</b>	<u>475.00</u>
<b>Hotel</b>	601.47
<b>Meals</b>	50.09
<b>Mileage Reimbursement</b>	2,281.95
<b>Parking</b>	77.00
<b>Taxi</b>	263.00
<b>Total Travel</b>	<u>3,748.51</u>
<b>Utilities</b>	
<b>Electric</b>	666.70
<b>Gas</b>	616.80

**Telliss, LLC**  
**Profit & Loss**  
January through April 2003

	<u>Jan - Apr 03</u>
Water	406.84
Total Utilities	<u>1,690.34</u>
Total Expense	<u>253,838.12</u>
Net Ordinary Income	382,034.14
Other Income/Expense	
Other Expense	
Non-Deductible Penalty	<u>100.74</u>
Total Other Expense	<u>100.74</u>
Net Other Income	<u>-100.74</u>
Net Income	<u><u>381,933.40</u></u>

**Telliss, LLC**  
**Balance Sheet**  
As of April 30, 2003

	<u>Apr 30, 03</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Cash Forum Credit Union	20,898.39
Cash Jar-Petty	19.93
Payroll Adjustment	-1,113.30
Wells Fargo	<u>3,756.51</u>
<b>Total Checking/Savings</b>	<b>23,561.53</b>
<b>Accounts Receivable</b>	
Accounts Receivable	769,095.22
Tel-Net, Inc.	<u>417.00</u>
<b>Total Accounts Receivable</b>	<b>769,512.22</b>
<b>Other Current Assets</b>	
Advance on Expenses	190.00
Deposit for 9093 Technology	2,450.00
Inventory Asset	-245.93
Prepaid Expense	<u>-600.00</u>
<b>Total Other Current Assets</b>	<b><u>1,794.07</u></b>
<b>Total Current Assets</b>	<b>794,867.82</b>
<b>Fixed Assets</b>	
<b>Accumulated Depreciation</b>	
Acer TM C102TI P-3	-8,299.16
<b>Netgear</b>	
Acer TM C102TI P-3 - Other	<u>2,360.40</u>
<b>Total Acer TM C102TI P-3</b>	<b>2,541.42</b>
Ameritech Phone	835.00
Bose Radio	392.00
Computer 9/22/00	4,485.00
Corel Software	509.00
Credenza	734.00
DAT 2040 Drv/ Dat Media	1,301.94
Datacard Machine	631.00
Dell Computer	1,425.00
Dell Computer 10/19/99	1,497.00
Dell Computer 6/2/99	1,040.00
Dell/Copier/Printer	565.00
<b>Furniture &amp; Fixtures</b>	
Chairs	759.10
Conference Table	551.25
Desks	2,098.87
Storage Cabinet	<u>461.96</u>
<b>Total Furniture &amp; Fixtures</b>	<b>3,871.18</b>
Konica Printer	1,310.00
Leasehold	

**Telliss, LLC**  
**Balance Sheet**  
 As of April 30, 2003

	<u>Apr 30, 03</u>
Improvements	1,156.83
<b>Total Leasehold</b>	<u>1,156.83</u>
<b>Office Equipment</b>	
Dell Computer System	3,415.98
HP 610 Digital Copier Printer	524.98
Konica 7821 Color Printer	6,298.95
Veritas Backup Exec Ver 8.6	1,320.28
<b>Total Office Equipment</b>	<u>11,560.19</u>
<b>Organizational Cost</b>	54,233.10
Projector for Power Point	689.00
Sofa	549.00
Sonicwall from PC on Call	1,023.00
<b>Telephone Equipment</b>	
Hello Direct Headphones	617.96
Samsung SPH	1,049.98
Sprint PCS Telephone	522.53
Sprint Phone	892.47
Telephone System	7,201.84
<b>Total Telephone Equipment</b>	<u>10,284.78</u>
Video Camera	2,372.00
<b>Total Fixed Assets</b>	<u>94,706.28</u>
<b>Other Assets</b>	
Deposit Against Viva LD	100,000.00
Harbour Tan Loan	16,449.86
Loan to Officers	42,327.27
Loan to Terry Ballantini	19,800.00
Prepaid Expenses	600.00
<b>Total Other Assets</b>	<u>179,177.13</u>
<b>TOTAL ASSETS</b>	<u><u>1,068,751.23</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	836,787.55
<b>Total Accounts Payable</b>	<u>836,787.55</u>
<b>Other Current Liabilities</b>	
*Sales Tax Payable	22,067.84
Accrued Expenses	-44,095.62
Payroll Adjustment Account	709.70
Payroll Liabilities	2,788.00
Sales Tax Payable	23,330.02
<b>Total Other Current Liabilities</b>	<u>4,799.94</u>

**Telliss, LLC**  
**Balance Sheet**  
As of April 30, 2003

	<u>Apr 30, 03</u>
<b>Total Current Liabilities</b>	<u>841,587.49</u>
<b>Total Liabilities</b>	841,587.49
<b>Equity</b>	
<b>American Telecom Services</b>	-25,431.10
<b>Member Draw</b>	
<b>Phyllis Ballantini</b>	-19,125.20
<b>Terry Ballantini</b>	-7,957.01
<b>Member Draw - Other</b>	<u>-254.53</u>
<b>Total Member Draw</b>	-27,336.74
<b>Opening Bal Equity</b>	86,955.13
<b>Retained Earnings</b>	-188,956.95
<b>Net Income</b>	<u>381,933.40</u>
<b>Total Equity</b>	<u>227,163.74</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>1,068,751.23</u></u>