



0000054114

282



Hassle Free Phone

RECEIVED

2006 MAY 16 P 4: 07

AZ CORP COMMISSION  
DOCUMENT CONTROL

May 12, 2006

Docket Control  
Arizona Corporation Commission  
1200 W. Washington Street  
Phoenix, AZ 85007-2927

Re: Data Requests for Docket No. T-20451A-06-0189

Dear Julian Pereira:

Attached please find the responses to your first set of data requests in a letter dated April 4, 2006.

If you have any questions please feel free to call me at 702-398-7236.

Sincerely,

Geoffrey Bloom  
Vice President

Enclosures

Data Requests For  
 Tel-West Companies d/b/a Hassle Free Phone  
 Docket No. T-20451A-06-0189

All answers listed below were provided by Geoffrey Bloom, Vice President of Tel-West Companies located at 2940 St Joseph Street PO Box 1319 Logandale, NV 89021. Geoffrey Bloom also only provided the information that forms the basis for the responses.

1. Our company is a pre-paid telephone company. All customers must pay their first monthly payment in advance plus installation charges and applicable taxes. There is no deposit taken, just the above-mentioned amount.
2. The Affidavit of Publication (attachment C) is attached.
3. On Attachment B Section 3.10 through 3.12 these rates represent the Maximum Rates. Qwest will not begin interconnection negotiations with us until we are approved by your Commission. The Arizona rates are the same rates we use in both of our markets in Nevada and Hawaii. Once an agreement has been made with Qwest and it is determined whether we will offer UNE-P and Resale we will submit a final rate tariff for your approval.
4. Our company's rates are comparable to other pre-paid local telephone companies. Listed is a **Competitive Market Analysis** using 2 similar companies, DPI Teleconnect and 1-800-RECONEX.

	<b>DPI</b>	<b>1-800-RECONEX</b>	<b>Hassle Free Phone</b>
Basic service	40.99	38.23	49.99
Caller ID	12.00	5.99	12.95
Call Waiting	7.00	3.99	7.95
3-Way Calling	7.00	3.99	5.95
Call Forwarding	7.00	3.99	6.95
Return Call	7.00	3.99	5.95
Installation	40.00	0.00	20.00

Our rates used in this Analysis are our Maximum Rates. After we finalize our interconnection agreement with Qwest and submit a final tariff for your approval it is very possible our rates will be lower.

5. In our other two markets we provide service using these same rates we are proposing as our Maximum Rates. As you can see on our financial statements (Attachment D in the initial filing) these rates produce a 9.0-10.0% profit percentage in the other two markets (excluding tax preparation revenue and expenses). On an average 45-50% of revenue is paid to the ILEC representing

our cost of goods, 20% goes to payroll, 10-12% in advertising and 10-12% in fixed and variable expenses. A profit must be maintained to ensure the continued existence of the company who our customers depend on for their local telephone service.

6. In the State of Nevada we are a reseller of local telephone service. We are not facilities-based. In Nevada we are authorized and do currently offer UNE-P services and are authorized and do currently offer strictly resale local phone services. In Hawaii we are authorized and do currently offer only resale local phone service. We are not facilities-based in Hawaii either. The rates that are outlined on Attachment B Section 3.10 through 3.12 with our original filing are the same identical rates we have in both Nevada and Hawaii. In Nevada where we are approved for UNE-P we offer a package of local service and all features listed in Section 3.12 except Message Line for a monthly price of \$49.99. This is only possible with the UNE-P agreement in Nevada. If we do obtain a UNE-P interconnection agreement with Qwest for Arizona we will also offer a full featured package as we do in Nevada. Once we obtain our interconnection agreement we will submit a final rate tariff for your approval.
7. We have applied for service in Nevada, Hawaii and now Arizona. We have not applied for authority in any other state. As mentioned earlier, our rate structure in Nevada and Hawaii are the same as we are proposing in Arizona as our Maximum Rates. The only difference is in Nevada where we have a UNE-P interconnection agreement, which allows us to package features in with the local service.
8. We have three Interconnection Agreements. Two with Sprint in the state of Nevada, one is for Resale and one is for UNE-P. The third is with Hawaiian Tel (formerly Verizon) in the state of Hawaii, which is a Resale Agreement.
9. No formal complaints received.
10. We will provide proof of the bond within the specified period of time.

Attachment C

# THE ARIZONA REPUBLIC

**NOTICE OF APPLICATION FOR A CERTIFICATE OF CONVENIENCE AND NECESSITY TO PROVIDE COMPETITIVE RESOLD LOCAL EXCHANGE TELECOMMUNICATIONS SERVICES BY Tel-West Companies d/b/a Hassle Free Phone**

Tel-West Companies d/b/a Hassle Free Phone ("Applicant") has filed with the Arizona Corporation Commission ("Commission") an application for a Certificate of Convenience and Necessity ("Certificate") to provide competitive resold interexchange telecommunications services in the State of Arizona. Applicant will be required by the Commission to provide this service under the rates and charges and terms and conditions established by the Commission.

A.R.S. § 40-282 provides that the Commission may act on an application for a Certificate to provide resold telecommunications services without a hearing, or with a hearing, if one is requested by any party. Applicant or any other party must request a hearing within twenty (20) days of the date of this notice, or the Commission will rule on the application without a hearing.

The application, report of the Commission's Utilities Division Staff, and any written exceptions to the Staff report prepared by the Applicant are available for inspection during regular business hours at the offices of the Commission located at 1200 West Washington Street, Phoenix, Arizona 85007, and at Applicant, 2840 St. Joseph Street, Logandale, NV 89021.

Under appropriate circumstances, interested parties may intervene in the proceedings, and participate as a party. Intervention shall be in accordance with the A.A.C. R 14-3-105, except that all motions to intervene must be filed on or within twenty (20) days of the date of this notice. You may have the right to intervene in the proceedings, or you may make a statement for the record. If you have any comments, mail them to:

The Arizona Corporation Commission

Attention: Docket Control  
Re: Tel-West Companies d/b/a Hassle Free Phone  
Docket No. T-20451A-06-0189  
1200 West Washington Street  
Phoenix, Arizona 85007

All comments should be received within twenty (20) days of the date of this notice. If you have any questions about this application or have any objections to its approval, you may contact Consumer Services Section of the Commission at 1200 West Washington Street, Phoenix, Arizona 85007, or call 1-800-222-7000.

The Commission does not discriminate on the basis of disability in the admission to its public hearings. Persons with a disability may request reasonable accommodations such as sign language interpreter, as well as request this document in an alternate format, by contacting Shelley Hood, ADA Coordinator, voice phone number (602) 542-3931, e-mail shood@cc.state.az.us. Requests should be made as early as possible to allow time to arrange the accommodation.

06204-March, 31 2006

STATE OF ARIZONA }  
COUNTY OF MARICOPA } SS.

Ondrea Sheppard, being first duly sworn, upon oath deposes and says: That she is the marketing/sales lead of the Arizona Business Gazette, a newspaper of general circulation in the county of Maricopa, State of Arizona, published at Phoenix, Arizona, by Phoenix Newspapers Inc., which also publishes The Arizona Republic, and that the copy hereto attached is a true copy of the advertisement published in the said paper on the dates as indicated.

The Arizona Republic

March 31, 2006

Ondrea Sheppard

Sworn to before me this  
2<sup>ND</sup> day of  
April A.D. 2006



Marilyn Greenwood  
Notary Public