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Arizona Corporation Commission
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Phoenix, Arizona 85007-2927

AZ CORP COMMISSION
DOCUMENT CONTROL

P.O. Drawer 200
Winter Park, FL
32790-0200

RE: Response to Staff's 2nd Set of Data Requests for **Cordia Communications Corp.**
Docket No. T-20439A-06-0076

Tel: 407-740-8575
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tmi@tminc.com

Docket Control:

Enclosed for filing are the original and thirteen (13) copies of Staff's 2nd Set of Data Requests submitted on behalf of Cordia Communications Corp. in the above referenced docket number.

Please acknowledge receipt of this filing by date stamping the extra copy of this cover letter and returning it in the self - addressed, stamped envelope enclosed for this purpose.

Any questions you may have regarding this filing may be directed to me at 407-740-3008 or via email to cneeld@tminc.com. Thank you for your assistance.

Sincerely,

Craig Neeld
Consultant to Cordia Communications Corp.

CN/ks

cc: Maria Abbagnaro - Cordia
file: Cordia - AZ local
tms: AZi0600b

Cordia Communications Corp.
Response to Staff's Second Set of Data Requests
Docket No. T-20439A-06-0076

STF 2.1 In Applicant's response to STF 1.12 requesting information on the Company's key personnel in the States where the Company currently operates, Applicant submitted a listing of its registered agents that accept service of process on behalf of the Company. This is not what was requested. Please provide a list of key personnel employed by Applicant in each State where the Company currently provides services. Key personnel have telecommunications work experience and are responsible for the daily operations of the Company in those authorized States. Indicate employee's name, title, position, description of work experience, and years of service in the telecommunications services industry.

Response:

Because Cordia provides its end-user services via facilities-based service providers, it is not necessary to maintain personnel in each state where services are offered. Thus, Cordia's key personnel are all located in New York and Florida. Please see the list below and resumes attached.

1. Wesly Minella President, CPO (NY)
2. Kevin Griffo, COO (FL)
3. Patrick Freeman, CTO (FL)

STF 2.2 Applicant did not provide the Docket Number of the filing of its interconnection agreement with Qwest; only the filing date of February 2, 2006. As originally requested by Staff, please provide the Arizona Corporation Commission Docket Number of the proceeding in which the resale agreement was approved.

Response:

The agreement has not yet been approved. The Docket Number in the pending proceeding is: T-01051B-06-0065

STF 2.3 Applicant indicated in its Response to STF 1.15 that it has entered into multi-state interconnection agreements with Verizon, AT&T and Qwest. As originally requested by Staff, please supplement this information with the number and types of interconnections agreements that the Company has entered into with these providers of services.

Response:

The Company's agreements with Verizon, AT&T and Qwest are multi-state commercial agreements. Therefore the company has only one commercial agreement with each company for a total of three, and a total of twelve interconnection agreements as detailed below.

Verizon: Interconnection agreements for the states of: MA, MD, NJ, NY, PA, and VA. In addition, we have a wholesale services agreements which covers every state in which we have an Interconnection agreement.

AT&T: Interconnection agreement for the state of IL. In addition, we have a commercial services agreement which is applicable to all states in which we have an interconnection agreement.

Qwest: Interconnection agreement for the states of AZ, CO, ID, MN, OR, UT. In addition, we have a multi-state commercial agreement which is applicable to all states in which we have an interconnection agreement.

Patrick Freeman
Chief Executive Officer

2002 to Present – Chief Executive Officer

Cordia Communications, Orlando, FL

2000 to 2002 – Director of Billing Services

eLEC Communications, Inc., Orlando, FL

2000 - Managed billing platform for CLEC

2001 - VP Telecom Services - Managed day to day operations of Orlando office for CLEC

1998 to 2000 – President and Founder

Telecom Software Solutions, Inc., Ocoee, FL

Developed and architected a real-time billing software platform for small IXCs and CLECs.

1994 to –1997 – VP Operations and Co-Founder

Information & Telephone Services, Inc., Orlando, FL

1994 - VP Operations - managed day to day operations in billing, provisioning, collections, and customer service departments.

1995 - VP Operations and IS Director - managed day to day operations in information systems, billing, provisioning, collections, and customer service departments. Developed and architected a proprietary, real-time, integrated billing and customer care system.

1990 to –1994 – VP - Operations

WATS/800, Inc., Evansville, IN

1990 - Provisioning Manager - managed day to day operations of provisioning department

1992 - VP Operations - managed day to day operations of provisioning, and billing departments

EDUCATION

May 1990 - Bachelor of Science in Economics

Krannert School of Management

Purdue University, West Lafayette, IN

Lorie M. Guerrero
Chief Accounting Officer and Treasurer

September 2001 to Present – Chief Accounting Officer

Cordia Corporation, White Plains, NY

Responsible for all accounting functions and SEC reporting for a public, telecommunications company, including the consolidation of three wholly-owned subsidiaries.

December 1994 to September 2001 – Chief Financial Officer

Crescent Telephone Company, Inc., Lake Success, NY

Chief Financial Officer	September 1999 to September 2001
Controller/Assistant Treasurer	October 1995 to September 1999
Senior Accountant	December 1994 to October 1995

- * Responsible for overseeing all G/L, A/P & A/R accounting functions for three divisions of a telecommunications company, including inventory and all consolidated internal and external financial reporting.
- * Managing cash flow and establishing cost cutting consolidation efforts.
- * Analyzing trends, preparing budgets, forecasts, cash flow statements and variance reports.
- * Acquisition analysis including the preparation of proforma financial statements and management of the due diligence process.
- * Developing and maintaining investor relations and reporting.
- * Managing a staff of twenty-two, including eight direct and fourteen indirect reports.

August 1994 to November 1994 – Assistant Controller

Strathmore Best Western Hotel, Holtsville, NY

- * Assisted with G/L, A/R, A/P and monthly financial reporting for hotel and restaurant facilities.
- * Prepared sales tax reports and maintained petty cash and daily sales reporting.

April 1994 to August 1994 – Temporary Accounting Consultant

Getty Petroleum, Westbury, NY

- * Responsible for updating and implementing a 155 account, bank reconciliation system.

January 1993 to January 1994 – Junior Accountant

Conde Nast Publications, New York, NY

- * Responsible for maintaining \$150,000 petty cash fund, as well as employee expense reports, cash disbursements and account reconciliations.

EDUCATION

January 1998 – Master of Business Administration

Long Island University, Brentwood, NY

May 1992 – Bachelor of Science

St. Joseph's College, Patchogue, NY

Professional Affiliations, Designations & Continuing Education

- * Member of the Institute of Management Accountants and The Controllers Council
- * Completion of the Corporate Financial Management Program, at the Executive Education Center, The University of Michigan – November 1999

Wesly Minella
Director

May 2005 to Present – President and Chief Operating Officer

March 2001 to Present – Director

Cordia Corp.

September 1999 to March 2001 – Vice President of Operations

eLEC Communications Corp.

Mr. Minella has served as Vice President of Operations of eLEC Communications Corp., a competitive, local exchange company that provides local and long distance telecommunications, and data services throughout the United States. In that capacity, Mr. Minella supervised the provisioning and customer care operations.

November 1998 to September 1999 – Production Manager

Jack Frost Sugars, Inc.

Mr. Minella served as the Production Manager of Jack Frost Sugars, Inc., one of the largest refiners and distributors of sugar in the United States.

April 1994 to November 1998 – Logistics Coordinator

Krasdale Foods, Inc.

Mr. Minella served as a Logistics Coordinator for Krasdale Foods Inc., a wholesale and retail food distributor.

July 1997 to August 2000 – Board of Directors and Secretary

Access One Communications, Inc.

Mr. Minella was a member of the Board of Directors and Secretary of Access One Communications, Inc. a competitive local exchange provide based in Florida.

Lori-Ann Rocchio
Director of Outbound Calling and Financial Integrity

2003 to Present – Director of Outbound Calling and Financial Integrity

Cordia Communications, White Plains, NY 10601

- * Collections 30,60,90, 120 days (resulting in Suspends/Restorals)
- * Welcome calls
- * Voice mail instructions
- * High -end customer calls
- * Sales (Marketing for Winbacks, LD, new price plans)* Cabs Collections
- * Collection agency dealings
- * Returned payments
- * Midwest (inventory of invoices)

1999 to 2003 – Floor Supervisor and Branch Manager

eLEC Communications Corp., New Rochelle, NY 10801

Subsidiary- New Rochelle Telephone

1997 to 1999

Line One Telemarketing, New Rochelle, NY 10801

- * Telemarketer
- * Quality Assurance Specialist
- * Team Leader
- * Floor Supervisor

EDUCATION

May 2005 - Bachelor of Science in Human Resource Management

Fordham University, Bronx, NY