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**OPEN MEETING AGENDA ITEM
BEFORE THE ARIZONA CORPORATION**

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COMMISSIONERS

JEFF HATCH-MILLER, Chairman 4:39
WILLIAM A. MUNDELL
MARC SPITZER
MIKE GLEASON AZ CORP COMMISSION
KRISTIN K. MAYES DOCUMENT CONTROL

IN THE MATTER OF THE APPLICATION OF
WWC LICENSE LLC ("WESTERN WIRELESS
CORPORATION") FOR DESIGNATION AS AN
ELIGIBLE TELECOMMUNICATIONS CARRIER
AND REDEFINITION OF RURAL TELEPHONE
COMPANY SERVICE AREA.

Docket No. T-04248A-04-0239

**WWC LICENSE LLC
REQUEST FOR ACCEPTANCE OF
LATE-FILED EXCEPTIONS**

I. INTRODUCTION

WWC License LLC ("Alltel")¹ requests the Arizona Corporation Commission ("Commission") accept as a late-filed document the following exceptions to the Recommended Opinion and Order ("ROO") of the Administrative Law Judge in the above-captioned matter. The ROO was docketed on August 23, 2005, along with a cover memorandum stating that exceptions to the ROO were due September 2, 2005, allowing the required ten-days for exceptions under A.A.C. R14-3-110(B). No exceptions to the ROO were filed by any party. The ROO was initially scheduled to be heard at the Commission's Open Meeting held on September 7 and 8, 2005. The Commission did not consider this matter during its September meeting, and has not yet scheduled this matter for consideration in any subsequent open meetings. Alltel hereby requests that the Commission waive the filing deadline for exceptions set forth in the cover memorandum to the

¹ On August 1, 2005, Western Wireless Corporation merged with Alltel Corporation and is now a part of Alltel Corporation. WWC License LLC is now a wholly owned subsidiary of Alltel Corporation.

1 ROO and accept and consider the following exceptions.²

2 To put this request in context, on August 1, 2005, Western Wireless Corporation (and its
3 wholly-owned subsidiary WWC License LLC) merged with Alltel Corporation and is now part of
4 Alltel Corporation. Subsequent to the merger, the two companies began the complex and time-
5 consuming process of integrating their businesses, including network operations, information
6 technology, human resources, and customer service. Indeed, the merger of the two companies will
7 result in a stronger combined entity better able to serve its combined wireless customers in
8 Arizona, and moreover, a stronger candidate for Eligible Telecommunications Carrier (“ETC”)
9 designation.

10 Although the merger and actual integration of the two companies was a complicating factor
11 that affected the filing of exceptions by September 2, 2005, this matter was not heard on the
12 originally scheduled open meeting date. Since no action has yet been taken by the Commission on
13 the ROO, and given the intervening merger, Alltel contends that good cause exists for the
14 Commission’s waiver of the exception deadline, and hereby requests the Commission accept for
15 consideration the following late-filed exceptions.³ These exceptions are being submitted well in
16 advance of an open meeting on the matter (which has not yet been scheduled by the Commission).
17 It is within the Commission’s discretion to waive the exception filing deadline and consider late-
18 filed exceptions. There is no conflict with law. Accepting the late-filed exceptions does not affect
19 the substantial interests of the parties, nor are the exceptions being submitted at the eleventh hour
20 just prior to open meeting. The Commission will have adequate time to consider these exceptions.

21 **II. EXCEPTIONS**

22 **A. Five-Year Network Improvement Plan**

23 Instead of the five-year service improvement plan contained in ¶ 111(1) of the ROO, Alltel
24

25 ² Pursuant to A.A.C. R14-3-101(B), “[i]f good cause appears, the Commission or the
26 presiding officer may waive application of these rules when not in conflict with law and does not
27 affect the substantial interests of the parties.”

³ Alltel also would not oppose late-filed exceptions by other parties to this docket.

1 urges the Commission to adopt a more practical and realistic two-year service improvement plan.
2 In response to the FCC's March 17, 2005, Report and Order⁴, on June 24, 2005, CTIA filed a
3 Petition for Reconsideration, asking that the FCC replace the five-year planning requirement with
4 a twelve to eighteen month plan. In its petition CTIA stated, "Wireless carriers face too many
5 variables to accurately and predictably project or plan their network improvements for five years in
6 the future.

7 Moreover, the variables are often outside the control of the wireless carrier. Technological
8 innovations and changing customer needs require carriers to constantly update their plans.
9 Population patterns change, affecting where improvements in the network are needed." Alltel
10 agrees with CTIA. Five-year plans are not realistic for any American business and especially not
11 for telecommunications providers because of the rapidly changing marketplace and the rapid
12 evolution of new technologies. Such a plan would be speculative at best in the latter years of the
13 plan. Alltel does not forecast its capital expenditures and network improvements out five years in
14 advance. The wireless industry is dynamic and requires carriers to continually adjust and modify
15 their capital expenditures to satisfy changing market conditions and customer expectations. A
16 five-year plan is too far reaching, and it is highly likely that the actual network construction
17 occurring in latter years will have little resemblance to the proposed network improvement plan
18 submitted in year one.

19 Any attempt to develop a network plan beyond an eighteen to twenty-four month window
20 is extremely unreliable. Market conditions and technology are changing so rapidly that any plans
21 beyond this window are certain to change greatly. Additionally, Alltel's actual buildout in
22 unserved areas will be driven by consumers' request for service. Alltel believes that the
23 Commission would be better served and that carriers will be able to provide more useful
24 information if this requirement is modified to require, at most, a two-year build out plan rather
25

26 ⁴ *In the Matter of Federal-State Joint Board on Universal Service*, CC Docket No. 96-45,
27 Report and Order, released March 17, 2005, FCC 05-26 ("FCC Order").

1 than a five-year plan.

2 Furthermore, such a requirement would be a significant administrative burden. To ensure
3 the receipt of better information and reduce unnecessary regulatory expenses, Alltel proposes that
4 the Commission require a two-year plan rather than a five-year plan. The Commission should
5 require a one-year network improvement plan for the purpose of determining ETC eligibility and
6 then require all carriers to file detailed expenditure and network improvement reports covering a
7 two-year period for the purpose of annual certification. These two-year reports would cover the
8 previous year's spending and the future year's anticipated spending. This would give the
9 Commission timely, detailed, and reliable information upon which to make designation and
10 certification decisions. This arrangement will accomplish the same objective in a more efficient
11 manner. The Commission will still receive build out information well in advance of the actual
12 build out, but at a time when the provided information is more accurate. The last three years of
13 data that would be provided under a five-year plan will be provided as part of subsequent two-year
14 plans, when it is more reflective of actual expenditures. Other states have adopted one-year or
15 two-year build out plans rather than five-year plans.

16 Additionally, these reports from wireless ETCs should be based on information from the
17 ETC's designated service area as a whole, as opposed to specific wire centers. The wire center is a
18 key element in a wireline network, but it is largely irrelevant in the wireless network architecture.
19 Similar to the advertising and outage requirements where the Commission seeks reporting
20 information on the ETC designation area as a whole, Alltel proposes that its reporting obligations
21 under ¶ 111(1) of the ROO also require reporting on the ETC designation area as a whole.

22 **B. Consumer Protection Standards**

23 Alltel adheres to the CTIA Consumer Code for Wireless Service ("CTIA Code") and will
24 file an Annual Certification that it is in compliance with the CTIA Code. As part of this Annual
25 Certification, it will annually file service coverage maps consistent with the CTIA Code.
26 However, the provisions of ¶ 111(6)(c) of the ROO requiring updated maps be filed any time
27 service coverage or maps are updated are unnecessary. Wireless networks and coverage are

1 frequently changing due to the routine maintenance and re-tuning of the network and cell site
2 antennas. It is not uncommon for cell sites to be adjusted and reconfigured as a result of regular
3 system engineering projects such as converting omni cell sites to sectorized cell sites, or when new
4 channels are added to an existing cell site to improve capacity. Such changes may occur multiple
5 times throughout the year, and may not warrant filing new maps with the Commission at the
6 completion of each project. To constantly refile new maps as a result of slight changes to the
7 network is a task that would be administratively burdensome and would likely result in many
8 insignificant changes being filed with the Commission. Alltel proposes that it file new network
9 and coverage maps with the Commission on an annual basis as opposed to whenever service
10 coverage is modified by the Company.

11 The requirement in ¶ 111(6)(f) that Alltel include on every bill the Commission's contact
12 information is unnecessary. Customers are frequently concerned about the complexity and
13 appearance of their wireless bill, including the layout and content of their bill, and adding another
14 contact number will only further complicate the appearance of the bill. Also, some customers will
15 likely be confused and inadvertently contact the Commission when they intended to reach the
16 Company. Alltel recognizes the need to inform customers about the availability of the
17 Commission's services, but including the agency's contact information on every bill is excessive.
18 Alltel proposes that it include a bill message with the Commission's contact information twice a
19 year on its Arizona customer's bills. This is a much more effective method of periodically
20 reminding customers in Arizona about how to reach the Commission for assistance.

21 **C. Local Usage**

22 In ¶ 111(7), the ROO requires an ETC to offer a "Local Usage plan comparable to the one
23 offered by the underlying local exchange carrier." The key in determining if two local usage plans
24 are "comparable" is to look at the value as determined by the customer. Comparable does not
25 mean identical. A wireless plan that is comparable to a LEC plan should not be required to be
26 exactly the same in all features and operations. Local usage is a concept that is rapidly changing in
27 today's world of telecommunications and is evolving into something quite different than in the

1 days of monopoly wireline service. Then, local usage generally meant unlimited calling to a
2 relatively small geographic area. Calls beyond a very limited geographic area resulted in
3 additional toll charges often based on both time and distance. As competition entered the
4 telecommunications marketplace, providers found that while some customers were satisfied with
5 existing local calling scopes, others preferred a much broader geographic area for local calling
6 without necessarily needing unlimited local usage. The competitive marketplace provides many
7 different options for local calling from which consumers may choose. Different competitors offer
8 different options to consumers and consumers are free to choose the option and carrier that best
9 fits their individual preferences. The idea that one size fits all no longer appeals to today's
10 consumers.

11 Consumers are the winners in a competitive market as each consumer can choose the
12 services and service provider that meet his or her needs most effectively. Consumers consider
13 many factors as they evaluate their choice of service. Some consumers prefer low monthly rates
14 and may opt for a limited geographic calling area and limited minutes. Consumers who make
15 most of their calls to a small local area may prefer a larger number of minutes or even unlimited
16 minutes as opposed to a broader local calling area. Consumers who spend much of their workday
17 outside of their home or office may place significant value on mobility and larger local calling
18 areas rather than on a large number of local minutes. The value of various local-calling options
19 varies greatly from consumer to consumer. Today's competitive marketplace gives consumers the
20 opportunity to choose a plan or service provider that gives them the best value based on their
21 individual preferences.

22 The FCC was correct when it chose not to mandate a specific number of local minutes for
23 ETC purposes. The FCC specifically noted that:

24 an ETC applicant may offer a local calling plan that has a different calling
25 area than the local exchange area provided by the LECs in the same
26 region, or the applicant may propose a local calling plan that offers a
27 specified number of free minutes of service within the local service area.
We also can envision circumstances in which an ETC is offering an
unlimited calling plan that bundles local minutes with long distance
minutes. The applicant may also plan to provide unlimited free calls to
government, social service, health facilities, educational institutions, and

1 emergency numbers. Case-by-case consideration of these factors is
2 necessary to ensure that each ETC provides a local usage component in its
3 universal service offerings that is comparable to the plan offered by the
4 incumbent LEC in the area.⁵

5 The reality of today's market is that if a provider does not provide value to a consumer,
6 then the consumer will not purchase service from that provider. To the extent that consumers
7 choose to purchase service from one provider over others, then that provider must be providing
8 adequate local usage. Unlike wireline carriers, when a competitive ETC does not retain a
9 customer, it also loses the federal support associated with that customer. Therefore, the customer
10 determines not only what service to use and what rate plans meet expectations, but also whether
11 the competitive ETC continues to receive federal universal service support. It would be foolhardy
12 for a carrier to undergo the designation process and not provide competitive rate plans that are
13 attractive in the marketplace.

14 The Commission should follow the standards contained in the FCC's March 17, 2005,
15 Report and Order and refrain from mandating any specific number of local minutes that must be
16 included in all plans. Consumers enjoy the benefits of choice provided by the competitive
17 marketplace and any effort to mandate specific local plans would only serve to limit those choices.

18 **C. Informational Tariffs**

19 Alltel opposes the requirement that it file informational tariffs with the Commission
20 whenever the rates, terms and conditions of its service offerings change. In a competitive
21 business like the wireless industry, a carrier must be able to quickly respond to the service
22 offerings of its competitors, whether in or outside of an ETC designated area. Carriers often
23 respond to a competitor's business by making service offerings and rate changes on short notice.
24 Sometimes these changes occur frequently so as to remain competitive in a given market. Alltel
25 plans to offer the same level of choice in rate plans and features to customers living in ETC areas
26 as it does for those customers in non-ETC areas, and therefore needs the same flexibility and quick
27 response time. Updating the Commission each time such an adjustment is made is unnecessary

⁵ FCC Order at ¶33.

1 and administratively burdensome.

2 In some cases, informational tariffs may be very short lived due to the fierce competition in
3 the wireless business. Alltel proposes that an annual filing of an informational tariff with rates,
4 terms and conditions is sufficient to update the Commission on the service offerings available
5 within the ETC service area. Alltel is obligated under the CTIA Code to give customers 14 days
6 notice of any material change in terms and rates. Customers are allowed to disconnect free of
7 charge if they don't agree with or accept the change.

8 For immediate updates on currently available rates, Alltel would refer the Commission to
9 its public website. On www.alltel.com the Commission is able to view all of the rates and services
10 offered by Alltel in Arizona, including the services offered in the ETC service area. The website
11 can serve as a quick, accurate and easy resource for the Commission in lieu of burdensome
12 informational tariffs.

13 **D. Implicit Conditions**

14 Alltel is unable to comply with the implicit conditions contained in A.R.S. § 40-367(1)-(4)
15 prohibiting changes to rates without first giving the Commission and the public 30 days notice. As
16 mentioned above in the section regarding informational tariffs, the wireless industry is highly
17 competitive and carriers must be free to timely respond to the competitive forces in the
18 marketplace. To require a wireless carrier to first seek Commission permission prior to changing
19 its rates is an unworkable situation. Such a notice would give the Company's wireless competitors
20 advance notice on its business strategy, thus creating an unfair business advantage for non-ETC
21 wireless carriers.

22 Furthermore, it would significantly inhibit the Company's ability to timely respond to a
23 competitor's offerings or changes in the marketplace, ultimately providing less competitive choice
24 for the consumer. Since the Commission does not regulate or approve the rates of wireless
25 carriers, there is no reason to require 30 days notice to the Commission for rate changes.

26 **E. Establishment of Service**

27 The requirements of R-14-2-503 of the A.A.C. should not apply to the establishment of

1 wireless service. It is unnecessary for the Commission to determine what information Alltel may
2 or may not collect from new subscribers. Carriers should be allowed to collect the necessary
3 information needed to provision wireless service. Whether the customer is an owner or tenant of
4 his residence is irrelevant. Information regarding if and where the customer previously had service
5 is not necessary. Such information is largely irrelevant in the context of provisioning new wireless
6 service.

7 Additionally, business decisions on deposits and credit checks should be left up to the
8 carrier. Different carriers have specific business plans that may largely impact their decisions on
9 whether or not to require customers and subscribers submit a deposit before receiving service.
10 Section 332 of the Communications Act prohibits states from regulating the entry of or rates
11 charged by a commercial mobile carrier. A deposit is an amount paid by customers to obtain
12 service to compensate carriers for bad debt losses. As such, deposits directly affect the rates that
13 carriers charge their customers. The FCC has recognized that the phrase "rates charged" in
14 Section 332(c)(3)(A) is not limited to rate levels, but encompasses rate structures as well.
15 Deposits are clearly a part of carriers' rate structures.

16 Furthermore, the FCC encouraged states to "consider, among other things, the extent to
17 which a particular regulation is necessary to protect consumers in the ETC context, as well as the
18 extent to which it may disadvantage an ETC specifically because it is not the incumbent LEC" and
19 agreed with the Joint Board's conclusion that "states should not require regulatory parity for
20 parity's sake."⁶

21 Alltel proposes that it be allowed to obtain a deposit for customers who do not pass a credit
22 check, and that it also be allowed to waive the deposit requirement when customers sign up for
23 Lifeline service and agree to certain usage limitations on their service. For the most part, the
24 individual specific requirements of R-14-2-503 simply do not apply to customers establishing new
25 wireless service, and the Commission should not make them a condition of ETC designation.

26
27 ⁶ FCC Order at ¶30.

1 **F. Minimum Customer Information Requirements**

2 A.A.C. R-14-2-504 requires carriers to provide their customers with a certain amount of
3 minimum information, such as the rates and terms of the carriers services. This condition seems to
4 be duplicative of the carrier's requirement to abide by the CTIA Carrier Code of Conduct which
5 includes a provision that carriers provide customers with this information. Furthermore, wireless
6 customers typically choose to subscribe to a one-year or two-year service contract, in which case
7 the terms of the contract do not change during the life of the contract, and therefore, there is little
8 need to inform the customer of a change in the tariff.

9 **G. Service Connection and Establishment**

10 Section R-14-2-505 of the A.A.C. concerning service connection and establishment of
11 service does not apply in the context of establishing wireless service.

12 **H. Provision of Service**

13 Section R-14-2-507(A) of the A.A.C. concerning the provision of service does not apply in
14 the wireless industry where customers own their own handsets. Alltel is not responsible for the
15 maintenance and operation of each customer's handset. Alltel is, however, responsible for the
16 operation and maintenance of its wireless network, including towers, switches, circuits and
17 transmission facilities. Alltel will make every reasonable effort to supply a satisfactory and
18 continuous level of service, and reestablish service within the shortest possible time when service
19 interruptions occur.

20 **I. Billing and Collection**

21 Alltel is able to comply with the requirements of R-14-2-508, except for R-14-2-508(D), in
22 that it does not bill customers under any applicable tariff because it does not use tariffs to offer its
23 service to the public. Furthermore, in contrast to R-14-2-508(H), Alltel does not differentiate
24 between business and residential customers.

25 **J. Termination of Service**

26 Sections R-14-2-509(D) and (E) of the A.A.C. concerning the termination of service
27 should not apply to wireless carriers. Generally speaking, the hotlining procedures that Alltel uses

1 is dependent on a number of factors, including (1) the amount of the delinquency; (2) the
2 subscriber's payment history with the Company; (3) the amount of pending charges; (4) the
3 subscriber's credit class, and (5) the account type. As a result, the hotlining of an account can
4 begin as soon as one day and up to 120 days after the account has become due. Under this practice
5 customers are automatically directed to an Alltel call center when they attempt to make an
6 outbound call on a delinquent account. This process allows Alltel to talk with the customer and
7 inform them of the status of the account and make arrangements to bring the account current.
8 Additionally, and generally speaking, Alltel notifies customers in writing, through a separate
9 notification letter, of their delinquent status.

10 **III. CONCLUSION**

11 Alltel requests that the Commission waive its ten-day filing deadline and consider and
12 accept these late-filed exceptions to the ROO of the Administrative Law Judge in this docket. The
13 Commission has discretion to waive the filing deadline, and since the Commission has not yet
14 taken further action in this case or on the ROO, and because no parties would be harmed by
15 considering these exceptions, Alltel respectfully requests that it do so. These exceptions are
16 minimal and only slightly modify the scope and intent of the ROO. Alltel shares the
17 Commission's concern about providing quality service to the customer. In fact, Alltel must attract
18 and retain customers in order to receive support. Therefore, Alltel is keenly aware of the need to
19 compete for customers by providing quality service. Alltel is able to largely comply with the
20 ROO, and only offers exceptions in instances where practical business considerations warrant a
21 slightly different requirement than those offered in the ALJ's recommendation. Alltel has attached
22 proposed amendment language that reflects the above exceptions (Attachment 1).

1 RESPECTFULLY SUBMITTED this 27th day of February, 2006.

2
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ATTACHMENT

1

ATTACHMENT 1

**ALLTEL COMMUNICATIONS, INC.'S
PROPOSED AMENDMENT**

At page 40, line 11

DELETE: "five-year" INSERT: "two-year"

At page 40, line 18

DELETE: "each planned improvement" INSERT: "the planned improvements"

At page 40, line 19

DELETE: "each planned improvement" INSERT: "the planned improvements"

At page 40, line 24

DELETE: "five-year" INSERT: "two-year"

At page 41, line 8

INSERT: ". . . necessary to comport with technological advances, customer requests for service, and possible changes in"

At page 41, line 26

DELETE: "an Initial Plan" INSERT: "a description of how Western Wireless is able to function in emergency situations,"

At page 41, line 28

INSERT: "Demonstrate a commitment to meeting applicable Service Quality Standards."

At page 42, line 12

INSERT: “Demonstrate a commitment to meeting **applicable** consumer protection standards.”

At page 42, line 17

DELETE: “(or any time maps are updated by the ETC)”

At page 42, line 24

INSERT: “Include Arizona Corporation Commission contact information **twice a year** on customers’ bills **in the form of a bill message.**”

At page 42, line 26

INSERT: “. . . Western Wireless is complying with **applicable** Arizona Corporation Commission Customer Service Rules”

At page 42, line 27

DELETE: “. . . A.A.C R14-0-503 – Establishment of Service;”

At page 42, line 28

DELETE: “. . . A.A.C. R14-2-505.A – Service Connections and Establishment;”

At page 42, line 3

INSERT: “. . . and that it continues to include Arizona Corporation Commission contact information **twice a year** on customers’ bills **in the form of a bill message.**”

At page 43, line 8

DELETE: “acceptable” **INSERT:** “comparable”

At page 43, line 9

DELETE: “willingness to” **INSERT:** “that Western Wireless may be required to”

At page 43, line 12

DELETE: “is willing” **INSERT:** “acknowledges that it may be required”

At page 43, line 14

DELETE: “(or as updated by the ETC)”