



0000041380

99

BEFORE THE ARIZONA CORPORATION COMMISSION

Arizona Corporation Commission

COMMISSIONERS

DOCKETED

MAR 23 2006

JEFF HATCH-MILLER, Chairman
WILLIAM A. MUNDELL
MARC SPITZER
MIKE GLEASON
KRISTIN K. MAYES

DOCKETED BY *CKE*

IN THE MATTER OF THE APPLICATION OF
DUNCAN RURAL SERVICES CORPORATION
FOR A RATE INCREASE.

DOCKET NO. G-02528A-05-0314

IN THE MATTER OF THE APPLICATION OF
DUNCAL RURAL SERVICES COPORATION
FOR APPROVAL OF A LOAN IN THE AMOUNT
OF \$400,000.

DOCKET NO. G-02528A-03-0205

68599

DECISION NO. _____

OPINION AND ORDER

DATE OF HEARING:

December 15, 2005

PLACE OF HEARING:

Tucson, Arizona

ADMINISTRATIVE LAW JUDGE:

Jane L. Rodda

APPEARANCES:

Michael Grant, Gallagher & Kennedy,
P.A., on behalf of Duncan Rural Services
Corporation; and

Jason Gellman, Staff Attorney, Legal
Division, on behalf of the Utilities
Division for the Arizona Corporation
Commission.

BY THE COMMISSION:

* * * * *

Having considered the entire record herein and being fully advised in the premises, the
Arizona Corporation Commission ("Commission") finds, concludes, and orders that:

FINDINGS OF FACT

1. On April 4, 2003, Duncan Rural Services Corporation ("DRSC" or "Company") filed
an application to incur debt with the Commission.

2. On May 2, 2005, DRSC filed the above-captioned rate application with the
Commission.

1 3. On May 26, 2005, the Commission's Utilities Division Staff ("Staff") notified the
2 Company that its rate application was not sufficient under A.A.C. R14-2-103.

3 4. On June 9, 2005, DRSC filed revised schedules that essentially comprised a new rate
4 application.

5 5. On June 21, 2005, Staff notified the Company that its June 9, 2005, application met
6 the sufficiency requirements as outlined in A.A.C. R14-2-103, and classified the Company as a Class
7 C utility.

8 6. By Procedural Order dated July 13, 2005, the Commission established procedural
9 guidelines and set the matter for hearing on December 15, 2005, at its Tucson offices.

10 7. In its rate application, DRSC requested that the finance and rate applications be
11 consolidated.

12 8. On October 25, 2005, Staff filed a Motion to Consolidate the two applications.

13 9. By Procedural Order dated October 28, 2005, the Commission consolidated the two
14 matters.

15 10. On August 9, 2005, DRSC mailed notice of the hearing to its customers.

16 11. On November 8, 2005, Staff filed Direct Testimony. On November 21, 2005, DRSC
17 filed Rebuttal Testimony. On December 5, 2005, Staff filed Surrebuttal Testimony. On December
18 12, 2005, DRSC filed Rejoinder Testimony.

19 12. The hearing convened on December 15, 2005, as scheduled, before a duly authorized
20 Administrative Law Judge, at the Commission's offices in Tucson, Arizona.

21 13. DRSC and Staff filed Closing Briefs on January 24, 2006.

22 14. DRSC is a non-profit corporation that provides service to approximately 760
23 consumers in Greenlee County, Arizona. In its last rate case, using a test year of 2000, DRSC had
24 800 customers.

25 15. DRSC acquired the gas system in 1989 from General Utilities, Inc. ("General
26 Utilities"). The General Utilities' system at the time of purchase was in serious disrepair. See
27 Decision No. 58356.

28

1 16. Duncan Valley Electric Cooperative, Inc. ("DVEC") manages the operations of
2 DRSC, including its operational and capital expenditures.

3 17. DRSC's current rates were established in Decision No. 64869 (June 5, 2002) based on
4 a 2000 test year. In that case, the Commission found that DRSC had suffered a net loss in the test
5 year of approximately \$19,000, and approved a 24 percent increase in gross annual revenues.

6 18. In filing the current rate application, DRSC states that its financial condition has not
7 improved since its last rate case because its purchased gas costs have significantly increased during
8 the test year and other costs have increased as well. In addition, in the years 2001 to 2004, DRSC
9 invested over \$331,000 in plant additions. Further exasperating its financial condition, DRSC's
10 customer base is decreasing.

11 19. In the test year ended December 31, 2004, DRSC posted adjusted Total Revenue of
12 \$323,238, which resulted in a negative Operating Margin of \$47,976, and a Net Loss of \$70,958.

13 20. In this case, DRSC requests approval for total revenues of \$523,488, an increase over
14 test year revenues of \$200,250, or 61.9 percent. Duncan requests that \$32,437, or 16.2 percent, of the
15 requested increase be deferred until 2007 and 2008. (Ex A-4 Rejoinder Schedule A-2) In the first
16 phase of its requested increase, DRSC is requesting a revenue requirement of \$491,051, an increase
17 of \$167,705, or 51.8 percent, over adjusted test year revenues. Using the Company's schedules, the
18 first phase revenue increase would produce a net margin of \$39,187 and a Times Interest Earned
19 Ratio ("TIER") of 2.00 based on the Company's requested debt level. (Ex A-4) DRSC's first phase
20 increase would produce a 10.30 percent rate of return on its adjusted original cost rate base of
21 \$758,057. The final phase of DRSC's requested increase would, based on the Company's schedules,
22 produce an Operating Margin of \$102,774, TIER of 2.63, DSC of 1.61 and a 13.56 percent rate of
23 return on original cost rate base. (Ex A-4) Under the Company's proposal the first phase of the
24 increase would become effective immediately; the second phase, a five percent increase, would
25 become effective a year later, or in 2007; the third phase, an additional five percent increase, would
26 be effective a year after that, or in 2008.

27 21. Staff recommends a revenue requirement of \$473,219, a \$149,981, or 46.3 percent,
28 increase over test year revenues. Under Staff's recommendation, DRSC would have an operating

1 margin of \$65,665, and an 8.66 percent rate or return on an adjusted original cost rate base of
2 \$758,057. Staff's analysis indicates that under its recommendation, DRSC would have a TIER of
3 2.28 and a DSC of 1.64.

4 22. The rates DRSC is requesting are attached hereto as Exhibit A.

5 23. The rates Staff recommends are attached as Exhibit B.

6 24. DRSC agreed to Staff's adjustments to the Company's proposed rate base. (Ex A-3 at

7 1) We concur that Staff's recommended adjusted Original Cost Rate Base ("OCRB") of \$758,057 is
8 reasonable and should be adopted. DRSC waived a reconstruction cost new rate base and thus, its
9 OCRB of \$758,057 is deemed to be its fair value rate base.

10 25. There is little or no disagreement over adjusted test year operating expenses. The
11 small difference of opinion concerning expenses involves rate case expense and income tax expense.
12 DRSC states that if the Commission does not adopt DRSC's revenue level, it recommends that rate
13 case expense be amortized over a two year period and Staff's adjustment to rate case expense of
14 \$4,851 be rejected.

15 26. In this case, DRSC and Staff disagree about the size of the necessary revenue increase,
16 rate design, the design of the Purchased Gas Adjustor, and the appropriate level of debt.

17 27. At the end of the test year, DRSC had total capital of \$363,884, comprised of long
18 term debt of \$516,958 and negative equity of \$153,074. (Ex A-6, Sch D-1)

19 28. Staff recommends that DRSC improve its capital structure by five percent each year
20 until equity comprises at least 30 percent of its total capital. Under Staff's proposal, the amount of
21 DRSC's total capital would be determined as of the end of 2005; and each year thereafter, DRSC
22 would be responsible for increasing the dollar amount of its equity by five percent of the year end
23 2005 figure. Thus if at the end of 2005, DRSC were to have total capital of \$300,000, during 2006,
24 DRSC would need to increase equity by \$15,000, or five percent of \$300,000. The amount of the
25 equity increase would not change as capital changed unless DRSC incurred additional long-term debt
26 exclusive of the long-term debt authorized in this Decision. Thus, if DRSC's total equity were to be
27 \$315,000 in year two, DRSC would still only need to contribute an additional \$15,000 for that year.
28 If DRSC contributed \$20,000 in year one, then it would only need to contribute \$10,000 in year two

1 to be in compliance because the Company would have contributed an average of five percent per year
2 over the two years. Under Staff's proposal, if DRSC were to incur additional long-term debt, it
3 would be expected to contribute an additional five percent of the new debt. Thus if in year two,
4 DRSC received \$30,000 in debt financing, then it would be expected to contribute a total of \$16,500
5 (\$330,000 times five percent) for that year only. In year three the requirement would revert back to
6 \$15,000, assuming no new additional debt was incurred.

7 29. As discussed later, Staff is recommending that \$171,516 of the \$502,000 advanced by
8 DVEC not be approved to be converted to long-term debt, but rather be treated as an equity infusion.
9 Staff recommends that this equity infusion be counted toward the five percent per year benchmark.

10 30. In addition, Staff recommends that its equity improvement recommendation not be
11 punitive in that there be no automatic punishment should DRSC not achieve the five percent equity
12 growth target. Instead, Staff recommends that DRSC file a rate case should it not achieve the target.
13 Staff states that its intent is not to punish DRSC but to ensure that DRSC makes progress towards
14 improving its capital structure. Staff believes the most important thing is that DRSC and the
15 Commission institute a concrete plan to improve its financial condition.

16 31. The parties' differences concerning the revenue requirement arise primarily from
17 DRSC's belief that to build equity as Staff recommends and to fund its capital improvement program,
18 it requires more revenue than Staff recommends. DRSC believes its proposed three step increase is
19 consistent with the Commission's preference for smaller and more regular rate increases, and will
20 save the Commission and DRSC the costs associated with two rate cases. DRSC believes its revenue
21 level assumes a more realistic interest level of 5 percent, instead of 3 percent, on its borrowings from
22 DVEC. Furthermore, DRSC states it will require approximately \$80,000 annually to fund its capital
23 budget, and DRSC believes that Staff's recommended revenue level will not allow it to build capital,
24 make increased debt service payments and fund its planned capital investments.

25 32. Staff believes that DRSC's request for two 5 percent step increases was based on a
26 misunderstanding that the total 2005 capital figure would include the \$330,484 portion of the cash
27 advance from DVEC. Thus, Staff believed DRSC had the impression that it would be required to
28

1 contribute an additional \$16,525 above what Staff is recommending. Staff believes that DRSC's year
2 end 2005 capital will be lower than the \$363,884 in total capital as of the end of the test year.

3 33. DRSC is requesting authorization to borrow \$600,000 from DVEC. This amount
4 reflects the \$502,000 already advanced by DVEC to DRSC and an additional advance of \$98,000 to
5 fund DRSC's capital budget.

6 34. Staff recommends that the Commission authorize long term borrowings from DVEC
7 of \$330,484. Of the \$502,000 advanced by DVEC, Staff's audit determined that \$330,484 was used
8 for capital investments and that \$171,516 was advanced to cover operating expenses. Staff argues
9 that it is inappropriate to treat funds for operating expenses as long-term debt because it shifts costs,
10 such that customers in later periods pay for benefits received by customers in earlier periods. Staff
11 argues that even with a declining customer base, customers are being burdened with operating
12 expenses of past years. According to Staff, not only is the reclassification of the \$171,516 as equity
13 in accord with sound financial principles, it helps DRSC meet Staff's recommended annual five
14 percent equity improvement target.

15 35. Staff believes that it is not in accordance with sound financial principles to approve
16 any additional long-term debt over what is absolutely necessary at this time. Staff does not
17 recommend approving the \$98,000 in additional borrowings from DVEC for DRSC's on-going
18 capital budget. Staff believes that DRSC can fund its annual \$80,000 capital budget and meet the
19 five percent equity improvement target at Staff's recommended revenue level. Staff argues that
20 approving additional long-term debt of \$98,000 would exacerbate DRSC's already highly leveraged
21 capital position.

22 36. Staff recommends that the Commission approve a \$70,000 revolving line of credit
23 with DVEC to be used to assist DRSC in dealing with the rising cost of natural gas and to help
24 finance any increase in the under-collected bank balance after the date that new rates become
25 effective. Staff recommends an interest rate equal to AEPCO's rate of interest paid on "270 Day
26 Fixed Rate Notes," which at the time of Staff's testimony was 2.725 percent.¹ Staff recommends that
27

28 ¹ At the hearing, testimony from Mr. Wallace on behalf of DRSC indicated that the interest rate on deposits with AEPCO recently increased to 4.8 percent. (TR at 48)

1 the line of credit be used exclusively to fund DRSC's under-collected PGA bank balance. Under
2 Staff's proposal, DRSC could use the line of credit to finance amounts greater than the balance of the
3 under-collected PGA bank balance at the time that rates from this proceeding are implemented. For
4 example, under Staff's recommendation, if DRSC's under-collected bank balance at the
5 implementation of the approved rates is \$30,000 and then after three months the under-collected PGA
6 bank balance increased to \$45,000, DRSC would be able to borrow \$15,000 against the line of credit.
7 If the under-collected bank balance subsequently decreased to \$35,000, DRSC would be required to
8 repay \$10,000 of the line of credit balance so that the borrowed balance each month is maintained at,
9 or below, the amount of the bank balance that exceeds \$30,000. In the example, DRSC would not be
10 able to borrow on the line of credit if the under-collected balance drops below \$30,000 (the balance at
11 the date the new rates became effective).

12 37. DRSC recognizes that the addition of \$98,000 of long-term debt would not improve its
13 capital structure, but that nonetheless, the funds are needed now for required repairs and replacements
14 on its aged system. DRSC argues that denying this request may improve its capital structure on paper
15 but would jeopardize its ability to provide safe, reliable and adequate service.

16 38. DRSC does not disagree with Staff that as a general principle, long-term loan funds
17 should not be used to fund operating expenses. DRSC argues, however, that in the case of a non-
18 profit corporation like DRSC, there are no stockholders or other source of funds for DRSC to
19 continue to meet its obligations other than the advances it received from DVEC. DRSC asserts that
20 A.R.S. § 40-302.A gives the Commission authority to authorize debt to cover operating expenses²
21 and argues that this case presents the ideal circumstances for the Commission to exercise such
22 discretion. The Company states that it has filed four rate cases in 12 years, but each time unexpected
23 capital requirements have negated the granted rate relief. DRSC states that it filed for timely
24 approval of the advances, but had to defer its finance case until the rate case could be processed. The
25 rate case was delayed somewhat by resource constraints. DRSC asserts that many of the advances
26

27 ² A.R.S. § 40-302.A provides that "except as otherwise permitted in the order, such [loan] purposes
28 are not, wholly or in part, reasonable chargeable to operative expenses or to income." (emphasis
added).

1 since the last rate case were caused by the high price of natural gas and a PGA mechanism that does
2 not allow a timely matching of those expenses to the recovery.

3 39. DRSC and Staff agree on the monthly service charges for each service category as
4 well as the service charges. The parties disagree on the appropriate commodity rates and whether
5 there should be a summer/winter differential for the commodity rate. Staff advocates that there be
6 different commodity rates for each customer class and that the current seasonal rate differential be
7 discontinued. DRSC proposes to maintain the uniformity of commodity charges between customer
8 classes as well as the seasonable differential in commodity rates.

9 40. DRSC states that the most troubling aspects of Staff's proposed rate design is the
10 effect on the irrigation class and consequent effect on total revenues. DRSC states that its current and
11 proposed design recognizes that the irrigation class uses very little gas during the peak winter months
12 and does not cause capacity and capital investment system costs. DRSC fears that a large increase in
13 the rates of the irrigation class will cause these customers to drop off the system because they are
14 extremely price sensitive. DRSC testified that in 2005, it lost three of its 20 irrigation customers
15 when they switched from natural gas to electricity, and that all of its irrigation customers are dual-
16 facility customers, with the ability to use either gas or electricity. (Tr. at 76-77)

17 41. DRSC believes another advantage of its proposed rate design is that it has been in
18 effect for the past four years and meets the key cost of service goal of uniformity. Because the rates
19 approved in this case would go into effect after the peak winter season, DRSC states that Staff's
20 concerns about the impact of the seasonal differentiation would be minimized. Furthermore, DRSC
21 states it has not received any complaints about the seasonal differentiation and offers a levelized bill
22 payment program that allows customers to even out payments throughout the year.

23 42. Staff believes that its rate design, which employs a year round commodity rate,
24 mitigates the impact of the rate increase on all customer classes. Staff asserts that the rate design
25 advocated by DRSC will severely impact residential ratepayers, especially during the winter months
26 when residential customers use the most gas.

27 43. Staff states that its design does not impact irrigation customers much differently than
28 under DRSC's proposal. In the summer months, DRSC proposes a commodity rate for irrigation

1 customers of \$0.26000 per therm. Staff proposes irrigation customers pay \$0.28480 per therm. Staff
2 states that the Company's cost of service study, as modified by Staff, supports separate commodity
3 rates by class. Staff argues its design distributes the burden of the increase on both irrigation and
4 residential customers better than under DRSC's proposal that hits residential customers hard in the
5 high use winter months.

6 44. DRSC's current base cost of gas is \$0.36 per therm. At the time of the hearing,
7 DRSC's current Purchased Gas Adjustor ("PGA") rate, based on the previous 12 months PGA rate,
8 was \$.27 per therm, for a total of \$0.63. Currently, DRSC's PGA may not fluctuate by more than
9 \$0.10 per therm from any rate in the past 12 months.

10 45. Decision No. 61225 (October 30, 1998) set a PGA balance threshold of \$35,000 for
11 Duncan. The threshold requires that Duncan either seek a surcharge or surcredit upon reaching a
12 balance of \$35,000 in its PGA bank balance, or alternatively seek a waiver from a surcharge or
13 surcredit. On September 30, 2005, DRSC filed an application for a surcharge. Its August 2005 bank
14 balance was under-collected \$22,000. While the balance was within the threshold, Duncan had
15 expected the balance to reach \$192,000 under-collected by February 2006. In Decision No. 68297
16 (November 14, 2005) the Commission approved a \$0.45 per therm surcharge. The current surcharge
17 stays in effect for one year or until the bank balance reaches zero. The surcharge became effective on
18 December 1, 2005.

19 46. Staff recommends to zero out the base cost of gas and move the entire cost of gas into
20 Duncan's PGA. Staff believes this will enhance the customer's ability to understand his or her bills,
21 and better track the cost of natural gas. Under Staff's proposal, if the entire cost of gas is accounted
22 for in the PGA, the \$0.10 band for the PGA must reference against the previous 12 months total cost
23 of gas instead the previous 12 months adjustor rate for the first 12 months following the change. In
24 the thirteenth month, the \$0.10 band must then reference against the adjustor rate for the previous 12
25 months, since by then the PGA rate will include the entire cost of gas for over a year.

26 47. The parties agree that moving the entire cost of gas to the PGA is a simpler method for
27 tracking the cost of the gas and will facilitate consumer understanding of bills. They disagree,
28 however, on how much monthly variation in the price of gas should be allowed.

1 48. DRSC proposes that in order to manage its bank balance as close to zero as possible, it
2 should be allowed to adjust its PGA monthly, by no more than 10 cents per therm based on its 12
3 month rolling average cost of gas. DRSC claims that over time, this will allow it to gradually move
4 the rate charged closer to its actual cost of gas, which it believes will minimize its need to carry and
5 finance large under-collected balances. DRSC states that its proposal benefits consumers by avoiding
6 the interest costs necessary to finance the under-collections and sending them gradual rate signals
7 rather than the abrupt and much larger increases that result when surcharges are imposed. DRSC
8 asserts that surcharge applications are costly and time consuming to prepare and argues that
9 surcharges do not send timely price signals to consumers.

10 49. DRSC asserts that its current PGA, which allows only a narrow band of adjustment
11 annually, has aggravated its cash flow. DRSC complains that the current PGA mechanism, which
12 was designed in the late 1990's when natural gas rates had been stable for several years and were at a
13 fraction of today's levels, no longer works for a Company of DRSC's size and resources.

14 50. Staff opposes DRSC's proposal to apply the \$0.10 bandwidth on a monthly basis, as
15 Staff believes that allowing a 10 cent change in the adjustor rate each month will increase the
16 volatility in customer bills, especially on top of the \$0.45 surcharge that customers currently pay
17 pursuant to Decision No. 68297. Staff believes that the current mechanism of an annual 10 cent band
18 better promotes gradualism and overall rate stability while not eliminating price signals to customers.
19 As described earlier, to assist finance increases in the PGA account, Staff's recommends a \$70,000
20 credit line.

21 51. Staff also recommends that: a) DRSC implement a customer education effort to
22 inform customers how to read their bills in order to reduce any confusion from the proposed change
23 to the PGA; b) DRSC's educational materials be submitted to the Director of the Utilities Division
24 for review at least two weeks prior to release; c) the base cost of gas be reset to zero in the first
25 complete billing period following a Decision in this case, but no sooner than 30 days to allow for the
26 preparation and approval of educational materials; and d) to ensure the veracity of the monthly PGA
27 reports, that a DRSC officer certify, under oath in an affidavit, that the monthly adjustor reports are
28 true and accurate.

1 52. Since it acquired the General Utilities system in 1989, DRSC has struggled to find
2 financial stability. DRSC was completely debt funded at its inception. It acquired a system that was
3 already showing its age and which had been cited for numerous safety violations. It continues to
4 have to make significant capital investments to maintain the safety and reliability of the system. In
5 recent years it has faced a volatile natural gas market which has further aggravated its cash flow.
6 Adding to the factors conspiring against it, is a declining customer base. It has been forced to borrow
7 from its affiliate DVEC to meet its on-going obligations. As a non-profit association with no
8 shareholders, it had no other source of funds. DRSC has always relied on DVEC to provide
9 financing when needed, but DVEC has its own financial challenges and may not be a reliable source
10 for funds in the not too distant future. At this juncture, it is critical that the Commission work with
11 DRSC to reach financial stability as quickly as possible.

12 53. We are somewhat sympathetic to DRSC's plea that we make an exception in this case
13 and allow it to authorize long-term debt to finance approximately \$171,000 in advances from DVEC
14 that were used for operating costs. After all, with a declining customer base, the risk that costs are
15 being shifted to consumers who did not benefit from the expenditures is minimal. We are also
16 mindful of the fact that there is not a direct correlation between DVEC customers and DRSC
17 customers, meaning not all DVEC members take gas service from DRSC. However, although DVEC
18 may not technically be DRSC's parent, it created and financed DRSC in 1989 and the same
19 individuals sit on both Board of Directors. The directors must have been aware of DRSC's need for
20 additional revenue and could have sought rate relief sooner. Given DRSC's precarious financial
21 position and extremely high leverage, we do not believe that it is prudent to approve additional long
22 term debt in the amount of \$171,516 as these funds have been expended and are no longer required to
23 fund DRSC's operations.

24 54. We agree with Staff that \$330,484 of the \$502,000 already advanced by DVEC should
25 be authorized as long-term debt for a term of 25 years.

26 55. Even as we recognize that this Company is already highly leveraged, it still must make
27 significant capital investments that are expected to average \$80,000 over the next few years. DRSC
28 requests authorization to incur additional indebtedness of \$98,000 for this purpose. These capital

1 improvements are necessary to the safe and reliable operation of the system, and would not be able to
2 be funded solely from internal funds. The rate increase that would be required to allow DRSC to
3 make the needed capital investments without outside financing would be too high to be tenable.
4 Thus, we authorize DRSC to borrow \$98,000 from DVEC to be used solely for capital
5 improvements.

6 56. In Decision No. 64869 (June 5, 2002), the Commission approved a \$400,000 loan
7 from DVEC at a variable interest rate equivalent to AEPCO's deposit rate. At the time of Staff's
8 testimony, that rate was 2.725 percent. Under the terms of Decision No. 64869, that rate can increase
9 up to 8 percent. The rate is currently 4.8 percent. But AEPCO's deposit rate is not a long term debt
10 interest rate. DRSC offered evidence that the current interest rates offered by the National Rural
11 Utilities Cooperative Finance Corporation ("CFC") for a loan with a 25 year term is 6.25 percent.
12 Testimony also indicates that the corporate bond rate is approximately 5.4 percent for a corporation
13 with a rating of Aaa, and 6.36 percent for a corporation with a rating of Baa. DRSC's financial
14 condition is nowhere near the level necessary for these ratings and would need to borrow at a
15 significantly higher rate from a third party lender. DRSC's proposal that a five percent rate be used
16 to determine its revenue requirement is fair and reasonable and we authorize DRSC to borrow on the
17 same terms we authorized in Decision No. 64869.

18 57. Based on Staff's proposed revenue levels, it appears that with the additional debt
19 authorized herein, DRSC would have a TIER of 2.17 and DSC of 1.36. Although on their face, the
20 TIER and DSC ratios appear to indicate that Duncan would have sufficient ability to service its debt,
21 we are concerned this revenue level would not provide adequate funds to allow for debt service,
22 unexpected expenses, and to allow DRSC to improve its capital structure. DRSC requested a revenue
23 level of \$491,051 to be implemented immediately, which is a little higher than the \$473,218
24 recommended by Staff. Employing the Company's proposed first phase revenues and expenses and
25 the debt levels approved herein, DRSC would have a TIER of 2.65 and DSC of 1.54. (Ex A-4) At
26 this revenue level, we would expect DRSC to have approximately \$38,000 available after debt
27 service for contingencies and equity improvement.

28 ...

Total Revenue	\$491,051
Operating Expenses	<u>412,943</u>
Operating Margin	78,108
Depreciation and Amortization	<u>49,645</u>
Cash available before debt service	127,753
Debt Service (intr. and princ.)	<u>89,715</u>
Cash Available after debt service	38,038

58. Based on the foregoing, we authorize a revenue requirement of \$491,051, as this level allows DRSC to meet its on-going operating expenses and debt service obligations as well as contribute to an equity improvement plan. It represents an increase of \$167,813, or 51.9 percent, over test year revenues, and would produce an Operating Margin before debt service of \$78,108, and a 10.30 percent rate of return on an OCRB of \$758,057. We do not find that the additional five percent step increases as requested by the Company are necessary to provide DRSC with the funds it needs over the next two to three years. We are approving less debt than the Company requested and although we approve an equity improvement target for DRSC, we do not impose penalties for failure to meet that target. Although the Company's requested step increases might be able to avoid the costs of a rate case in two years, it is not certain they would. One of the justifications given for the Company's request is anticipated cost increases. It is not our practice to approve rates based on anticipated future cost increases unless they are known and measurable with reasonable certainty. The Company did not propose pro-forma adjustments to capture post test year expense increases.

59. No party disputes that increasing equity must be a goal for DRSC. We believe the rates we approve herein are sufficient to allow the Company to improve its equity. We will require the DRSC to file an annual report that will keep the Commission informed as to the status of its equity position. The report should include a breakdown of the components of the Company's most recent year-end capitalization, and a comparison with the prior year. In any year in which the Company's equity does not increase by five percent or more of its year-end 2005 level, the Company shall include an explanation why the five percent target increase was not met. In each year, the Company shall include its projection of the equity balance in the next year and a description of any factors that may prevent it from achieving the five percent annual goal. If the Company has been

1 unable to increase equity by an average of five percent annually over three years, the Company shall
2 file a rate case, or seek a waiver of such requirement.³

3 60. The parties also disagree on the appropriate rate design, with Staff favoring different
4 commodity rates for each class, but a uniform "per therm" charge year round, and the Company
5 advocating a uniform commodity rate among the customer classes, but a higher "per therm" charge in
6 the winter than in the summer.

7 61. Under current rates, a residential consumer using 76 therms, the average winter
8 consumption, would have a monthly bill of \$92.28. Under the Company's proposed rates, a
9 residential customer using 76 therms in the winter would receive a monthly bill of \$119.13, a \$26.85,
10 or 29.09 percent, increase. Under Staff's proposed rates the same customer using 76 therms in the
11 winter would see a bill of \$107.11, a \$14.83, or 16.07 percent, increase.⁴ (Ex S-6, SPI-5) In the
12 summer, a residential customer using 20 therms (the summer average) would see a bill under current
13 rates of \$29.42. Under DRSC's proposed rates, the same customer would receive a bill for \$36.45, a
14 \$7.02, or 23.87 percent, increase. Under Staff's recommended rates, the residential customer using
15 20 therms would receive a bill for \$42.67, a \$13.25, or 45.02 percent, increase. (Ex S-6, SPI-5) In
16 addition, regardless of the rate design, customers pay a surcharge of \$.45 per therm for a year, or until
17 its under-collected PGA bank balance reaches zero. In the winter, the surcharge would add an
18 additional \$34.20 to the monthly bill for the average residential user consuming 76 therms, while in
19 the summer, the surcharge would add \$9.00 to the monthly bill of a consumer using 20 therms.

20 62. Under the Company proposed design, the impact of the increase on irrigation
21 customers is minimized. The Company is very concerned that it will lose irrigation customers if the
22 increase in the summer causes them to switch to electric power. The loss of irrigation customers, who
23 contribute a large portion of the Company's revenues, would force residential customers to incur a
24 greater burden. The seasonal rates, which we approved in the last rate case, have not appeared to
25 have caused customer confusion. When it designed its rates, Staff was not aware that all of the
26 irrigation customers have the ability to switch between gas and electricity. We find that the
27

28 ³ The five percent annual increase is based on year end 2005 capital levels as proposed by Staff.

⁴ Staff's rates produce revenues of only \$473,218, \$17,833 less than those we approve herein.

1 Company's proposed seasonal rate design continues to be reasonable and should be adopted in this
2 case. Although Staff's proposed rates may mitigate the impact of the rate increase on residential
3 customers in the winter, we agree with DRSC's position the likely effects of the increase on its total
4 revenues. DRSC offers annualized levelized billing which should help consumers in the winter
5 months. The higher winter rates should help alleviate the chronic cash flow crunch that has forced
6 DRSC's increased borrowings from DVEC.

7 63. We adopt Staff's proposal to include the entire cost of gas in the PGA. This change
8 will facilitate Commission oversight and should make bills easier to understand.

9 64. Under the unique circumstances of this case given DRSC's non-profit nature, small
10 size, negative equity, cash flow difficulties and limited credit resources, we find that the Company's
11 proposal to manage its PGA bank balance as close to zero as possible with monthly adjustors of no
12 more than 10 cents per therm based on its 12-month rolling average cost of gas is reasonable and
13 should be approved.

14 65. Staff recommends a \$70,000 line of credit that the Company could use to finance gas
15 purchases when gas prices are rising faster than the PGA rate. By utilizing the line of credit for gas
16 purchases, Duncan would be able to utilize its available cash flow for operating expenses.
17 Presumably, DVEC would be the source of such line of credit. We do not know if DVEC has the
18 resources to make such line of credit available to DRSC, but it appears that such credit facility would
19 be beneficial to DRSC. Thus, we authorize DRSC to enter into a revolving line of credit in an
20 amount up to \$70,000, from DVEC on the terms as recommended by Staff and at an interest rate
21 equivalent to AEPCO's variable deposit rate.

22 CONCLUSIONS OF LAW

23 1. DRSC is a public service corporation pursuant to Article XV of the Arizona
24 Constitution and A.R.S. §§ 40-250, 40-251, 40-301, 40-302, and 40-303.

25 2. The Commission has jurisdiction over DRSC and the subject matter of the application.

26 3. Notice of the proceeding was provided in conformance with law.

27 4. The rates and charges approved herein, are reasonable.

28 5. The financing approved herein is compatible with the public interest, with sound

1 financial practices, and with the proper performance by DRSC of service as a public service
 2 corporation, and will not impair DRSC's ability to perform the service.

3 6. The financing approved herein is for the purposes stated in the application, is
 4 reasonably necessary for those purposes, and such purposes are not, wholly or in part, reasonably
 5 chargeable to operating expenses or to income.

6 7. Staff's recommendations, as set forth in Findings of Fact Nos. 34, 36 and 51 are
 7 reasonable and should be adopted.

8 **ORDER**

9 IT IS THEREFORE ORDERED that the rates and charges set forth below are approved and
 10 Duncan Rural Services Corporation shall file on or before March 31, 2006, a tariff that complies with
 11 the rates and charges approved herein:

<u>Meter Sizes</u>	<u>Approved Rates</u>
<u>250 cfh & Below</u>	
Monthly Service Charge	\$20.00
Winter Commodity Rate per Therm	\$0.73000
Summer Commodity Rate per Therm	\$0.26000
<u>Above 250 cfh to 425 cfh</u>	
Monthly Service Charge	\$30.00
Winter Commodity Rate per Therm	\$0.73000
Summer Commodity Rate per Therm	\$0.26000
<u>Above 425 cfh</u>	
Monthly Service Charge	\$40.00
Winter Commodity Rate per Therm	\$0.73000
Summer Commodity Rate per Therm	\$0.26000
24 ...	
25 ...	
26 ...	
27 ...	
28 ...	

Service Charges:

1	Establishment of Service (Regular Hours)	\$35.00
2	Establishment of Service (After Hours)	\$50.00
3	Re-establishment/Reconnection (Regular Hours)	\$50.00
3	Re-establishment/Reconnection (After Hours)	\$75.00
4	After Hours Service Calls (per hour)*	\$50.00
4	Meter Re-Read Charge (No Charge for Read Error)	\$30.00
5	Meter Test Fee	\$50.00
5	Insufficient Funds Check	\$20.00
6	Interest Rate on Customer Deposit	Variable**
6	Late/Deferred Payment (per month)	1.5%

7 * One hour minimum

8 ** Variable Rate based on the Three Month Non-Financial Commercial Paper Rate as
published by the Federal Reserve.

9
10 IT IS FURTHER ORDERED that the rates and charges approved herein shall be effective for
11 all service provided on and after April 1, 2006.

12 IT IS FURTHER ORDERED that within 15 days of the effective date of this Order, Duncan
13 Rural Services Corporation shall notify its customers of the rates and the effective dates approved
14 herein, in a form and manner acceptable to the Commission's Utilities Division Staff.

15 IT IS FURTHER ORDERED that commencing in 2007, Duncan Rural Services Corporation
16 shall file a report as a compliance item in this docket by May 15th of each year until it reaches a
17 capital structure of at least 30 percent equity. The report should include a breakdown of the
18 components of the Duncan Rural Services Corporation's most recent year-end capitalization, and a
19 comparison with the prior year. In any year in which the Company's equity does not increase by five
20 percent or more of its year-end 2005 level, the Company shall include an explanation why the five
21 percent target increase was not met. In each year the Company shall include its projection of the
22 equity balance for the next year and a description of any factors that may prevent it from achieving
23 the five percent annual goal. If the Company has been unable to increase equity by an average of five
24 percent annually over three years, the Company shall file a rate case, or seek a waiver of such
25 requirement.

26 IT IS FURTHER ORDERED that Duncan Rural Services Corporation is authorized to
27 manage its PGA bank balance as close to zero as possible with monthly adjustors of no more than 10
28 cents per therm based on its 12-month rolling average cost of gas.

1 IT IS FURTHER ORDERED that Duncan Rural Service Corporation is authorized to incur
2 long-term debt from Duncan Valley Electric Cooperative, Inc. in an amount not to exceed an
3 aggregate of \$428,484⁵ for a term of twenty-five years, and at a variable interest rate equivalent to
4 Arizona Electric Power Cooperative's deposit rate, but not to exceed eight percent per year.

5 IT IS FURTHER ORDERED that Duncan Rural Services Corporation is authorized to enter
6 into a revolving line of credit with Duncan Valley Electric Corporation in an amount not to exceed
7 \$70,000 for the purpose of financing increases in its PGA under-collected bank balance after the
8 effective date of this Order, at an interest rate not to exceed Arizona Electric Power Cooperative's
9 deposit rate, and in conformance with the conditions as recommended by Staff and discussed herein.

10 IT IS FURTHER ORDERED that such finance authority shall be expressly contingent upon
11 Duncan Rural Service Corporation's use of the proceeds for the purposes stated in its application and
12 approved herein.

13 IT IS FURTHER ORDERED that approval of the financing set forth hereinabove does not
14 constitute or imply approval or disapproval by the Commission of any particular expenditure of the
15 proceeds derived thereby for purposes of establishing just and reasonable rates.

16 IT IS FURTHER ORDERED that Duncan Rural Services Corporation shall file copies of all
17 executed financing documents setting forth the terms of the financing within 90 days of obtaining
18 such financing.

19 IT IS FURTHER ORDERED that Duncan Rural Services Corporation is authorized to engage
20 in any transactions and to execute any documentation necessary to effectuate the authorization
21 granted.

22 IT IS FURTHER ORDERED that Duncan Rural Services Corporation shall implement a
23 customer education effort that conforms to the recommendations set forth in Findings of Fact No. 51.

24 IT IS FURTHER ORDERED that Duncan Rural Services Corporation's base cost of gas be
25 reset to zero in the first complete billing period following the effective date of this Decision, or thirty
26 days following the effective date of this Decision, whichever is later, to allow for the preparation and
27

28 ⁵ \$330,484 for the purpose of financing past capital improvements and \$98,000 to finance future capital improvements.

1 approval of educational materials.

2 IT IS FURTHER ORDERED that to ensure the veracity of the monthly PGA reports, a
3 Duncan Rural Service Corporation officer shall certify, under oath in an affidavit, that the monthly
4 adjustor reports are true and accurate.

5 IT IS FURTHER ORDERED that this Decision shall become effective immediately.

6 BY ORDER OF THE ARIZONA CORPORATION COMMISSION.
7

8 
9 CHAIRMAN

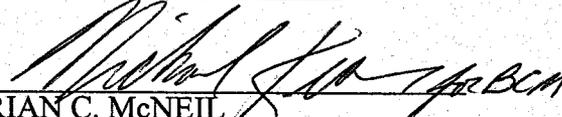
COMMISSIONER

10
11
12 
13 COMMISSIONER


COMMISSIONER

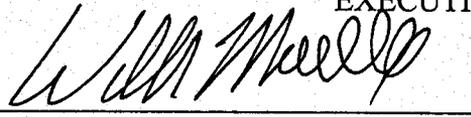
COMMISSIONER

14
15 IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive
16 Director of the Arizona Corporation Commission, have
17 hereunto set my hand and caused the official seal of the
18 Commission to be affixed at the Capitol, in the City of Phoenix,
19 this 23rd day of March, 2006.

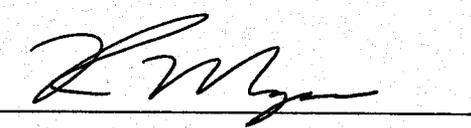
20 
21 BRIAN C. McNEIL
22 EXECUTIVE DIRECTOR

23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100
101
102
103
104
105
106
107
108
109
110
111
112
113
114
115
116
117
118
119
120
121
122
123
124
125
126
127
128
129
130
131
132
133
134
135
136
137
138
139
140
141
142
143
144
145
146
147
148
149
150
151
152
153
154
155
156
157
158
159
160
161
162
163
164
165
166
167
168
169
170
171
172
173
174
175
176
177
178
179
180
181
182
183
184
185
186
187
188
189
190
191
192
193
194
195
196
197
198
199
200
201
202
203
204
205
206
207
208
209
210
211
212
213
214
215
216
217
218
219
220
221
222
223
224
225
226
227
228
229
230
231
232
233
234
235
236
237
238
239
240
241
242
243
244
245
246
247
248
249
250
251
252
253
254
255
256
257
258
259
260
261
262
263
264
265
266
267
268
269
270
271
272
273
274
275
276
277
278
279
280
281
282
283
284
285
286
287
288
289
290
291
292
293
294
295
296
297
298
299
300
301
302
303
304
305
306
307
308
309
310
311
312
313
314
315
316
317
318
319
320
321
322
323
324
325
326
327
328
329
330
331
332
333
334
335
336
337
338
339
340
341
342
343
344
345
346
347
348
349
350
351
352
353
354
355
356
357
358
359
360
361
362
363
364
365
366
367
368
369
370
371
372
373
374
375
376
377
378
379
380
381
382
383
384
385
386
387
388
389
390
391
392
393
394
395
396
397
398
399
400
401
402
403
404
405
406
407
408
409
410
411
412
413
414
415
416
417
418
419
420
421
422
423
424
425
426
427
428
429
430
431
432
433
434
435
436
437
438
439
440
441
442
443
444
445
446
447
448
449
450
451
452
453
454
455
456
457
458
459
460
461
462
463
464
465
466
467
468
469
470
471
472
473
474
475
476
477
478
479
480
481
482
483
484
485
486
487
488
489
490
491
492
493
494
495
496
497
498
499
500
501
502
503
504
505
506
507
508
509
510
511
512
513
514
515
516
517
518
519
520
521
522
523
524
525
526
527
528
529
530
531
532
533
534
535
536
537
538
539
540
541
542
543
544
545
546
547
548
549
550
551
552
553
554
555
556
557
558
559
560
561
562
563
564
565
566
567
568
569
570
571
572
573
574
575
576
577
578
579
580
581
582
583
584
585
586
587
588
589
590
591
592
593
594
595
596
597
598
599
600
601
602
603
604
605
606
607
608
609
610
611
612
613
614
615
616
617
618
619
620
621
622
623
624
625
626
627
628
629
630
631
632
633
634
635
636
637
638
639
640
641
642
643
644
645
646
647
648
649
650
651
652
653
654
655
656
657
658
659
660
661
662
663
664
665
666
667
668
669
670
671
672
673
674
675
676
677
678
679
680
681
682
683
684
685
686
687
688
689
690
691
692
693
694
695
696
697
698
699
700
701
702
703
704
705
706
707
708
709
710
711
712
713
714
715
716
717
718
719
720
721
722
723
724
725
726
727
728
729
730
731
732
733
734
735
736
737
738
739
740
741
742
743
744
745
746
747
748
749
750
751
752
753
754
755
756
757
758
759
760
761
762
763
764
765
766
767
768
769
770
771
772
773
774
775
776
777
778
779
780
781
782
783
784
785
786
787
788
789
790
791
792
793
794
795
796
797
798
799
800
801
802
803
804
805
806
807
808
809
810
811
812
813
814
815
816
817
818
819
820
821
822
823
824
825
826
827
828
829
830
831
832
833
834
835
836
837
838
839
840
841
842
843
844
845
846
847
848
849
850
851
852
853
854
855
856
857
858
859
860
861
862
863
864
865
866
867
868
869
870
871
872
873
874
875
876
877
878
879
880
881
882
883
884
885
886
887
888
889
890
891
892
893
894
895
896
897
898
899
900
901
902
903
904
905
906
907
908
909
910
911
912
913
914
915
916
917
918
919
920
921
922
923
924
925
926
927
928
929
930
931
932
933
934
935
936
937
938
939
940
941
942
943
944
945
946
947
948
949
950
951
952
953
954
955
956
957
958
959
960
961
962
963
964
965
966
967
968
969
970
971
972
973
974
975
976
977
978
979
980
981
982
983
984
985
986
987
988
989
990
991
992
993
994
995
996
997
998
999
1000

DISSENT



DISSENT



JR:mj

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

SERVICE LIST FOR:

DUNCAN RURAL SERVICES CORPORATION

DOCKET NO.:

G-02528A-05-0314
G-02528A-03-0205

Mr. Michael M. Grant
Gallagher & Kennedy, PA
2575 East Camelback Road
Phoenix, Arizona 85016-9225

Mr. Jack Shilling
PO Box 440
Duncan, Arizona 85534

Christopher Kempley, Chief Counsel
LEGAL DIVISION
Arizona Corporation Commission
1200 W. Washington Street
Phoenix, Arizona 85007

Ernest Johnson, Director
Utilities Division
Arizona Corporation Commission
1200 W. Washington Street
Phoenix, Arizona 85007

EXHIBIT A

Duncan Rural Services Corporation
 Docket No. G-02528A-05-0314
 Test Year Ended December 31, 2004

Rejoinder Schedule H-3

RATE DESIGN

	Present Rates	Proposed Rates	Proposed Rates With 5% Incr.	Proposed Rates With 10% Incr.
	METER SIZES			
250 cfm & Below				
Monthly Service Charge	\$15.00	\$20.00	\$20.00	\$20.00
Winter Commodity Rate per Therm	\$0.44000	\$0.73000	\$0.77000	\$0.81000
Summer Commodity Rate per Therm	\$0.15405	\$0.26000	\$0.27600	\$0.28800
Above 250 cfm to 425 cfm				
Monthly Service Charge	\$22.50	\$30.00	\$30.00	\$30.00
Winter Commodity Rate per Therm	\$0.44000	\$0.73000	\$0.77000	\$0.81000
Summer Commodity Rate per Therm	\$0.15405	\$0.26000	\$0.27600	\$0.28800
Above 425 cfm to 1,000 cfm				
Monthly Service Charge	\$30.00	\$40.00	\$40.00	\$40.00
Winter Commodity Rate per Therm	\$0.44000	\$0.73000	\$0.77000	\$0.81000
Summer Commodity Rate per Therm	\$0.15405	\$0.26000	\$0.27600	\$0.28800

Service Charges:	Present Rates	Proposed Rates	Proposed Rates With 5% Incr.	Proposed Rates With 10% Incr.
	Establishment of Service (Regular Hours)	\$ 35.00	\$ 35.00	\$ 35.00
Establishment of Service (After Hours)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
Re-establishment/Reconnection of Service (Regular Hours)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
Re-establishment/Reconnection of Service (After Hours)	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00
After Hours Service Calls - Consumer Caused (Per Hour)*	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
Meter Re-read Charge (No Charge for Read Error)	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00
Meter Test Fee	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
Insufficient Funds Check	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00
Interest Rate on Customer Deposits**	3.0%	Variable	Variable	Variable
Late/Deferred Payment (Per Month)	0.0%	1.5%	1.5%	1.5%

* One hour minimum
 ** Variable Rate based on the Three Month Non-Financial Commercial Paper Rate as published by the Federal Reserve
 Base Cost of Gas & Fuel Adjustor Included in Present Rates \$ -
 Base Cost of Gas & Fuel Adjustor Included in Proposed Rates \$ -

EXHIBIT B

	<u>Present Rates</u>	<u>Proposed Rates Staff</u>
<u>MONTHLY USAGE CHARGE:</u>		
< 250	\$15.00	\$20.00
250 < 425	22.50	30.00
425 < 1000	30.00	40.00
 <u>ENERGY (COMMODITY) RATE – PER THERM</u>		
<u><250</u>		
Winter	\$0.80000	\$0.57280
Summer	0.51405	0.57280
 <u>250<450</u>		
Winter	\$0.80000	\$0.28480
Summer	\$051405	\$0.28480
 <u>425<1000</u>		
Winter	\$0.80000	\$0.74480
Summer	0.51405	0.74480
 <u>SERVICE RELATED CHARGES:</u>		
Establishment	\$35.00	\$35.00
Establishment (After Hours)	50.00	50.00
Reconnection (Regular Hours)	50.00	50.00
Reconnection (After Hours)	75.00	75.00
After Hours Service Call*	50.00	50.00
Meter Re-read (No charge for read error)	30.00	30.00
Meter Test Fee	50.00	50.00
NSF Check	20.00	20.00
Interest on Consumer Deposits	3.00%	6.00%
Late/Deferred Payment (Per Month)	0.00%	1.50%

*One hour minimum