

NEW APPLICATION

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BEFORE THE ARIZONA CORPORATION COMMISSION

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AZ CORP COMMISSION
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G-04204A-06-0013

IN THE MATTER OF THE APPLICATION OF
UNS GAS, INC. TO REVIEW AND REVISE ITS
PURCHASED GAS ADJUSTOR.

DOCKET NO. G-04204A-06-_____

APPLICATION TO REVIEW AND
REVISE PURCHASED GAS
ADJUSTOR

UNS Gas, Inc. ("UNSG" or the "Company") hereby respectfully requests that the Arizona Corporation Commission ("Commission") review and revise UNSG's Purchased Gas Adjustor ("PGA") in accordance with the recommendations set forth below. In support, UNSG states as follows:

I. INTRODUCTION.

The PGA no longer allows UNSG, "to react to market fluctuations expediently in the regulatory environment in order to avoid severe impact on the Company's earnings and rate shock to the customers." (Citizens Utilities Co., Decision No. 58664 at 64, June 16, 1994). The current volatile natural gas market has exposed weaknesses in the PGA mechanism that cause significant delays in the recovery of gas costs incurred by UNSG. This severely impacts the customer's ability to make informed consumption decisions that reflect actual costs. This also severely impacts the Company's cash flows, which ultimately could have a negative effect on its earnings. Moreover, as bank balances are increased and surcharges imposed, it is inevitable that the Company's customers will see significant increases in their bills.

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1 In order to avoid unintended negative consequences of the PGA, the existing mechanism
2 must be modified to meet the specific circumstances in UNSG's service territory and the
3 unprecedented price volatility in today's natural gas markets. The deficiencies existing in the
4 current PGA mechanism include: (1) inappropriate price signals; (2) the potential for large bank
5 balances to accumulate recovery of which causes price fluctuation and rate shock; (3) below
6 market interest allowed to be earned on the bank balance; (4) an inappropriately narrow
7 bandwidth; and (5) potentially adverse impact on UNSG's ability to devote capital to other
8 necessary investments to serve its customers. Contributing to these problems is the volatile nature
9 of the natural gas market. The current PGA mechanism was not designed to adequately cope with
10 such volatility. Thus, it should be revised to correct these deficiencies.

11 Although UNSG intends to file a rate case in mid-2006, the shortcomings of the existing
12 PGA should be addressed well before then. Accordingly, UNSG requests that the Commission
13 adopt the following revisions:

- 14 1. **Bandwidth.** Given the recent volatility in natural gas prices, UNSG does not
15 believe that a bandwidth cap should be imposed on the PGA mechanism. However,
16 in order to moderate volatility of customer bills, the current bandwidth cap of \$.10
17 per therm could initially be increased to \$.25 per therm as an alternative and then
18 eliminated.
- 19 2. **Increase Interest.** The interest earned on the PGA bank balance should reflect
20 UNSG's actual incremental cost of debt. UNSG can obtain new debt at LIBOR
21 plus 1.5%. Thus, the interest on the PGA bank balance should be at least LIBOR
22 plus 1.5%.
- 23 3. **Regulatory Asset.** When the actual PGA bank balance is greater than two times
24 the Commission-approved threshold level, as has occurred under the existing PGA
25 mechanism, it is clear that continuing to report the asset as "short-term" on the
26 Company's balance sheet (meaning that it will be settled in its entirety within one
27 year) is no longer appropriate. Instead, it should more correctly be considered as a

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long-term asset (similar to materials, supplies, plant and equipment) requiring UNSG to commit longer-term investment capital, thereby justifying a carrying cost at a rate equal to UNSG's authorized weighted average cost of capital. Currently, that rate is 9.05%.

4. **Symmetrical threshold.** In order to be fair both the ratepayers and shareholders, symmetry should prevail, with the same threshold level applying to both under-collected and over-collected bank balances. UNSG recommends that the new threshold level for under-collected bank balances established in Decision No. 68325 (\$6,240,000) also be adopted as the threshold level for over-collected bank balance.

5. **Capital Structure.** If the PGA mechanism results in UNSG accumulating significant PGA bank balances, additional long-term debt financing will likely be required. This additional debt will impact the Company's capital structure and weighted cost of capital, thus altering the determination of revenue requirements in future rate cases. Because the current PGA mechanism provides for the accrual of carrying charges on the monthly balance (notwithstanding the inadequacy of the current interest accrual rate as previously described), the PGA bank balance would not be includible in rate base for ratemaking, even though all long-term debt issues are normally reflected in capital structure. As a result, the computed overall rate of return to be applied to rate base would be artificially diminished, as would be the computed overall revenue requirement. UNSG respectfully requests that the Commission specifically find that any additional long-term debt issued solely to support the PGA bank balance be excluded from the determination of the cost of capital in future UNSG rate case proceedings. This is similar to the exclusion of short-term debt balances from capital structure when they support construction work in progress, which is not included in rate base.

6. **Surcharges.** The above modifications should reduce the need for surcharges. However, when surcharges are required, the Commission should approve a

1 surcharge large enough or a recovery period short enough, to eliminate the bank
2 balance in a reasonable time period.

3 **II. UNSG's CURRENT PROBLEMS.**

4 **A. Problems Facing UNSG.**

5 The current structure of the PGA, combined with recent changes in the natural gas market,
6 puts UNSG in an untenable position. Because UNSG currently receives only a fraction of its gas
7 distribution revenues through a fixed monthly customer charge, the Company is dependent on
8 continued gas sales and system throughput in order to earn a margin reflective of its authorized rate
9 of return and to maintain its financial health. However, under the current PGA structure, higher
10 gas sales at rates below full cost exacerbate the gas cost under-recovery problem, thus resulting in
11 higher PGA bank balances which must be financed with additional debt. Given contractual limits
12 imposed on UNSG with respect to the amount of debt it may incur, higher gas sales expose the
13 Company to additional liquidity risk. So while higher gas sales result in higher revenues for
14 UNSG, these higher sales also serve to deplete the credit line available to UNSG.

15 In light of UNSG's limited borrowing capacity, its continuing exposure to gas price
16 volatility, and a continuing need for capital to fund growth-related plant additions, UniSource
17 Energy Corporation made an additional \$10 million equity investment in UNSG in December
18 2005. This equity investment was made despite the fact that the prospect of UNSG earning its
19 authorized rate of return anytime soon, without rate relief, is doubtful. While this equity
20 investment has served to postpone new borrowings by UNSG, the Company forecasts that
21 significant additional borrowings will be required in 2006 and 2007 if gas prices remain high and
22 the current PGA structure remains unchanged.

23 The current PGA mechanism is problematic in several respects. First and foremost, UNSG
24 must carry a large and ever-mounting PGA bank balance. Second, funding for other needed
25 projects is constrained because of the resources required to support the PGA bank balance. Third,
26 the PGA bandwidth is too narrow and, therefore, no longer reflects the volatility of the cost of gas
27 purchased by and transported to UNSG. Fourth, because interest earned on the PGA bank balance

1 is well below UNSG's incremental cost of borrowing, UNSG loses money on every dollar in the
2 PGA account. These problems, which are described in greater detail below, can be remedied by
3 adopting the six recommendations described above.

4 *1. Adverse effects of large PGA bank balances.*

5 The most significant problem is the relative magnitude of the PGA bank balance that
6 UNSG must carry. A history of the PGA bank balance since UNSG purchased the assets from
7 Citizens in August 2003 is shown on Attachment A. The PGA bank balance is currently \$10.6
8 million at the end of November and is projected to be \$18.6 million at the end of February 2006.
9 The large PGA bank balance continues to increase. By January 2007, UNSG projects the PGA
10 bank balance will reach over \$25 million. At that point, it is estimated that each customer's share
11 of the PGA bank balance will be \$180 (bank balance/number of customers.) The projected level of
12 the monthly PGA bank balances over the next three years is shown on Attachment B. All
13 projections for Attachment B are based on forward prices as of December 22, 2005.

14 A revised version of Attachment B, containing updated projections, is attached as
15 Attachment B-1. The projections for Attachment B-1 are based forward prices as of January 6,
16 2006. As a comparison of these two exhibits demonstrates, a change of only two weeks can have a
17 significant impact on projections. This only underscores the high volatility of the current natural
18 gas market. The PGA must be re-designed to accommodate this dramatically high volatility.

19 Historically, the Commission intended the PGA mechanism to allow local gas distribution
20 companies such as UNSG to recover their gas costs, while providing rate stability and certainty to
21 customers. Under the current PGA methodology and surcharge procedure, the PGA bank balance
22 may not be recovered for many years. Such a structural deficit is bad for consumers, who will
23 eventually have to pay for these incurred costs. And it is bad for UNSG, who is forced to bear the
24 large financial burden of the bank balance. That translates to substantially increased business and
25 financial risks, thereby raising UNSG's cost for all sources of new capital, which will be directly
26 reflected in the Company's revenue requirement.

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1 The PGA bank balance imposes a large financial burden on UNSG. Using the same gas
2 price forecast that was used to estimate the PGA bank balances in Attachment B, UNSG estimates
3 that it will have to borrow an additional \$42 million through 2008. The total line of credit
4 available to UNSG is \$30 million. As UNS Electric will also have borrowing needs resulting from
5 customer growth in its service area, an amount less than \$30 million will likely be available to
6 UNSG after 2006.

7 Additionally, under the terms of a long-term note issuance in 2003, as well as under the
8 current credit facility, UNSG must have an interest coverage ratio of at least 2.50X in order to
9 incur additional debt. A minimum interest coverage ratio of at least 2.25X is required in the
10 current credit facility also in order to maintain compliance with that agreement. As of September
11 30, 2005, the interest coverage ratio for UNS Gas was 3.39X. (See Attachment C for a copy of the
12 calculation provided to lenders for the period ending September 30, 2005.)

13 Using the borrowing rate of 6.03%¹, UNSG could have borrowed an additional \$39 million
14 based on the Company's interest coverage ratio as of September 30, 2005. (See Attachment D for
15 this calculation.) However, short-term interest rates will likely increase in 2006 if the Federal
16 Reserve continues to tighten its monetary policy. At the same time, earnings available to cover
17 interest payments at UNSG are expected to decline as the Company enters its fourth year of a rate
18 moratorium while its cost of service continues to increase due to growth in the number of
19 customers and inflation. As a consequence, UNSG estimates that using weather-normalized sales,
20 the Company's borrowing capacity will be limited to approximately \$20 – 25 million through
21 2007. This compares to forecast borrowing of \$42 million by 2008. Should sales be lower than
22 expected due to mild weather or customer conservation, UNSG's borrowing capacity would be
23 limited even further.

24 Continuation of the existing PGA mechanism in the current volatile gas market exposes
25 UNSG to significant financial risk. If UNSG is forced to acquire additional capital in excess of its
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27 ¹ This is the rate applicable to UNSG under the credit facility as of December 28, 2005, which is based on a 3-month LIBOR rate of 4.53% plus a credit spread of 1.50%.

1 borrowing capacity to finance the PGA bank balance, the Company will be left with few remaining
2 options. Those options would consist of (1) asking UniSource Energy Corporation for additional
3 equity capital with no reasonable prospect during the next 18 months of earning a compensatory
4 return on that capital, (2) liquidating UNSG's forward gas positions that have a positive mark-to-
5 market value, or (3) seeking waivers or amendments to existing loan agreements. However, there
6 can be no assurance that lenders would be amenable to any waiver or amendment to the loan
7 documents, and even if they were, such concessions would likely come at a significant price to
8 UNSG.

9 **2. *Adverse impact on other capital projects.***

10 In addition to these direct adverse effects, the expected financing of PGA bank balances
11 would cause an additional problem. By consuming a large and ever-increasing share of UNSG's
12 financial resources, the PGA bank balance is diverting limited financial resources from other
13 important projects. Upgrading the UNSG distribution system to meet operational and safety needs
14 requires substantial and recurring capital investment. Moreover, portions of UNSG's service
15 territory are experiencing strong growth. Such growth benefits a utility, but also requires
16 additional plant investment. While some of this investment for growth can be funded through
17 Contributions-In-Aid-of-Construction ("CIAC") and Advances-In-Aid-of-Construction ("AIAC")
18 from developers, the Commission is aware of the dangers of excessive reliance on CIAC and
19 AIAC.

20 In addition to sharply limiting UNSG's ability to fund needed capital projects, the large
21 PGA bank balances have a similar effect on UNSG's sister company, UNS Electric, Inc. ("UNS
22 Electric"). Portions of UNS Electric's service territory are also experiencing significant growth.
23 Like UNSG, UNS Electric needs access to capital to fund capital projects. But as a result of the
24 deficiencies in the current PGA mechanism, UNSG is consuming a larger and growing portion of
25 the \$40 million joint credit facility.² UNS Electric is left with the funds that remain, limiting its
26 ability to meet its capital needs as they arise.

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² Under this credit facility, each subsidiary is limited to \$30 million.

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1 3. ***Inadequate Bandwidth.***

2 The purpose of the PGA is to allow UNSG to recover its gas costs in a reasonably timely
3 fashion while smoothing out price fluctuations for customers. The primary means to smooth out
4 prices is the 12 month rolling average feature of the PGA Rate. As an additional protection, the
5 Commission added a "band" which further limits movement of the PGA Rate. The band was
6 intended to come into play only in "extraordinary" circumstances, and not on a routine basis.³

7 Contrary to the original intent of the band, it has come into play much more frequently than
8 anticipated. The band has precluded the PGA Rate from accurately reflecting the current 12-
9 month weighted average cost of gas in five of the last 12 months, and is expected to limit the PGA
10 Rate in EVERY month for the next 12 months, thereby causing the PGA bank balance to grow
11 significantly.

12 Because it has come into effect so often, the band limit no longer acts as a price smoothing
13 device. Instead, the band has completely severed the link between the cost of gas and the allowed
14 recovery level such that no meaningful price signals are sent to customers. In other words, the
15 band no longer just limits price volatility, it limits the PGA from reflecting fundamentally higher
16 prices of gas. This causes the PGA to act like an "out-of-control credit card," piling up debt faster
17 than customers can pay it off.

18 To eliminate undue financial risk for the Company and its customers, and to send the
19 proper price signals, the PGA band limit should be eliminated. This will allow the rolling average
20 of the PGA to accurately reflect the true, long-term cost of gas while still using the 12 month
21 rolling average to smooth out price fluctuations. A band is not a necessary component of a PGA,
22 but if the Commission believes that a band is necessary, UNSG would accept having a band as a
23 temporary additional protection for customers. The band must be set at an appropriate level.
24 When the band is too narrow, it does not protect customers. Rather, it harms them by removing
25 needed price signals causing them to run up a huge debt, because they do not know the true,
26 underlying cost of gas they are consuming. It also harms UNSG, who must bear the burden of the

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³ See *infra* at 14-15.

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1 bank balances until it is paid off. The current constrictive band should be eliminated, or in the
2 alternative, temporarily increased and then eliminated.

3 **4. Inadequate Interest.**

4 UNSG's financial situation is further aggravated by the inadequate level of interest allowed
5 on the PGA bank balance. Under the revolving credit facility, UNSG pays interest at a rate of
6 LIBOR plus a credit spread of 1.5%.⁴ Thus, when the PGA does not cover the cost of gas, UNSG
7 borrows money at this rate to pay for the gas it buys for its customers. UNSG is only allowed to
8 recover a lower interest rate on the PGA bank balance – the three month non-financial commercial
9 paper rate. Currently, LIBOR plus 1.5% is 6.03% while the three month non-financial commercial
10 paper rate is 4.43%. For every dollar borrowed to fund the PGA bank balance, UNSG loses money
11 as a result of the spread between interest paid and interest earned, even if the bank balance is
12 ultimately paid off.

13 Ordinarily, a business expects to earn a profit on goods or commodities that it purchases
14 and then sells to its customers. When operating as intended, a PGA provides the utility with no
15 profit on the gas it purchases for its customers. The utility at best only recover its gas costs, dollar-
16 for-dollar. The only profit that a utility is allowed is a reasonable opportunity to earn a fair rate of
17 return on prudently-invested capital. UNSG understands and accepts this tenant of cost-based
18 utility regulation. However, the PGA no longer operates as it was originally intended, with
19 customers now paying for gas at prices that do not fully reflect costs. UNSG potentially loses
20 money on each sale because costs not currently recovered are deferred to a tracking account upon
21 which interest is accrued at a low rate. Therefore, UNSG respectfully requests that the interest rate
22 on the PGA bank balance should be increased to at least LIBOR plus 1.5%.

23 **B. Impact of Unique Characteristics of UNSG on these Problems.**

24 The unique characteristics of UNSG and its service territory magnify the structural flaws in
25 the current PGA. The current PGA was designed on a "generic" basis – it applies to all Arizona
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⁴ "LIBOR" stands for "London Inter-Bank Offering Rate," and is a commonly used benchmark interest rate.

1 Local Distribution Companies (“LDCs”) subject to the Commission’s jurisdiction.⁵ The PGA was
2 not designed specifically for UNSG or its service territory.

3 For example, UNSG is a unique size. It is much smaller than Southwest Gas. Southwest
4 Gas has more Arizona customers, and it has additional customers in Nevada and California.
5 UNSG’s smaller size gives it less ability to withstand the financial stress of high PGA bank
6 balances. UNSG is larger than the other two natural gas⁶ LDCs in Arizona. Those two LDCs
7 (Duncan Rural and Graham County Utilities) are cooperatives, and as such, have access to special
8 low cost lenders (such as RUS and CFC), and special income tax benefits. UNSG does not have
9 these special advantages. UNSG’s service territory is also unique. UNSG’s Northern Arizona
10 service territory is the coldest in Arizona. Its customers have the greatest need for heat and they
11 have the highest usage. The increased usage occurs predominantly just as prices are at their
12 highest. Under the current PGA, these factors produce bank balances which, in proportion to the
13 utility’s size, are high.

14 **III. TRENDS IN NATURAL GAS MARKETS AND THEIR IMPACT ON THE PGA.**

15 **A. Recent History Has Shown Dramatic and Fundamental Changes in the Natural
16 Gas Market.**

17 **1. *Tight Match Between Supply and Demand.***

18 The natural gas market is currently characterized by a tight match between supply and
19 demand. As Staff recently noted, there is a “fundamentally tight supply-demand balance in natural
20 gas markets.”⁷ For example, the import of liquefied natural gas has not increased as expected due
21 to competing overseas demand for natural gas. Moreover, recent hurricanes have reduced
22 domestic natural gas production in the Gulf Coast area magnifying the tight balance in the short-
23 term. This has occurred at the same time that demand for natural gas has increased due to the large
24 increase in gas generation, specifically in Arizona and the Southwest. This tight supply and
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26 ⁵ See *infra* at 14-16.

27 ⁶ There are also two small propane LDCs.

⁷ “Causes and Anticipated Impacts of Rising Natural Gas Prices,” at slide 7, Bob Gray, Arizona Corporation
Commission, September 8, 2005.

1 demand balance predates those hurricanes. As the American Gas Association explained long
2 before the hurricanes hit, under no scenario “does the natural gas market return to the conditions
3 that prevailed in most of the 1980s and 1990s – surplus supply and relatively low, stable prices.”⁸
4 In short, this trend is not going to go away for the foreseeable future.

5 **2. Declining domestic production.**

6 Production from existing well-fields in North America peaked a few years ago, and has
7 subsequently been in decline. This is true even though record numbers of wells are in operation.
8 Few opportunities exist to find additional natural gas in North America, except for certain offshore
9 areas which are largely “off-limits” to drilling.

10 **3. Expensive new sources.**

11 There are no new, inexpensive sources of gas in North America. New sources, such as
12 LNG, have longer lead times, come with geo-political risk, and are much more costly than
13 historical resources. As the United States Energy Information Administration recently noted,
14 “More rapid growth in worldwide demand for natural gas... reduces the availability of LNG
15 supplies to the United States and raises worldwide natural gas prices, making LNG less
16 economical in U.S. energy markets.”²

17 **4. Increased demand.**

18 While domestic supply drops, demand continues to rise. A major factor driving increased
19 demand is the prevalence of gas-fired electrical generation. Almost all new electric generation
20 (base load and peaking) constructed in the United States in the last decade has utilized natural gas.
21 Economic and population growth are additional factors driving increased demand, as well as
22 growing foreign demand.

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26 ⁸ “Natural Gas Outlook to 2020”, Executive Summary at 1, American Gas Association, February 2005.

27 ⁹ United States Energy Information Administration, “Annual Energy Outlook 2006 with Projections to 2030 (Early Release) – Overview”, www.eia.doe.gov/aeo, (December 2005); see also Federal Energy Regulatory Commission, “Winter 2005-2006 Natural Gas Market Update”, (December 15, 2005) (noting that LNG imports remained below expectations, due to “many reasons”, including higher overseas demand)

1 **5. Transportation issues.**

2 In addition to these national trends, Arizona-specific factors can also have an impact on
3 customers. Arizona lacks any natural gas storage facilities. In addition, Arizona has limited
4 options for pipelines to transport gas, especially in central and southern Arizona. Moreover, the
5 major pipeline operator in Arizona is in the process of substantially raising its rates.

6 **B. Effects of these Trends.**

7 Declining domestic production, more expensive new sources, and increased worldwide
8 demand has resulted in higher overall natural gas prices. As this Commission has acknowledged
9 “the world of \$3 gas is over.”¹⁰ This tight match between supply and demand leads to increased
10 prices and also large price swings from the market’s increased volatility. This is easily observed as
11 may be seen from the relative price movements for the January Nymex Natural gas contract shown
12 on Attachment E. In just over two weeks, from the end of November to the middle of December,
13 the January Nymex contract price increased over \$3.50 per mmBtu which equates to \$0.35 per
14 therm.

15 **C. Implications for the PGA.**

16 Increasing prices and increasing volatility have implications that should be considered in
17 reviewing the PGA. First, higher long-term prices signal that the Commission should not assume
18 that lower prices will eventually take care of the bank balance. Second, greater price volatility
19 implies that the bandwidth should be eliminated, or at least appropriately increased, or the PGA,
20 without additional surcharges, will never fully recover gas costs, leaving the bank balances rising
21 ever higher. Third, the Commission should recognize the difference between these two factors –
22 increased prices and increased volatility. A properly structured PGA, in combination with actions
23 like hedging and promotion of levelized billing, can partially shield customers from volatility. But
24 no PGA can, over the long term, shield customers from increased gas prices. Sooner or later, the
25 bill will come due. Thus, a properly structured PGA should be able to adjust to accurately reflect
26 higher (or lower) prices, while providing some protection from price volatility.

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¹⁰ Open Meeting Transcript, October 18, 2005, at page 36, line 11.

1 **IV. HISTORY OF THE PGA.**

2 In order to understand the genesis of the current difficulties facing UNSG regarding the
3 PGA, it is useful to review the history of the PGA. As the Commission is aware, UNSG acquired
4 its gas properties from Citizens. These properties had a long-established PGA. But this company-
5 specific PGA was eliminated in favor of a standard PGA mechanism in the late 1990s. Recent
6 decisions regarding the PGA have not adequately addressed or resolved the underlying flaws in the
7 operation of the PGA.

8 **A. Citizens' Original PGA.**

9 The Citizens Northern Arizona PGA "for a number of years" consisted of a "12 month
10 rolling average PGA rate, with no band."¹¹ While it was in place, this PGA was generally effective
11 in stabilizing customer rates and enabling the Company to recover its gas supply costs in a
12 reasonable time period. Thus, the Commission found that this PGA should be retained, explaining:

13 The record indicates that all parties have concurred that the gas cost component is
14 a very substantial expense of the Company. As such, the PGA mechanism
15 permits the Company to react to market fluctuations expediently in the regulatory
16 environment in order to avoid severe impact on the Company's earnings and rate
17 shock to the customers. Elimination of the PGA clause would require the
18 Company to file rate cases on a more frequent basis which could substantially
19 prolong and burden the regulatory process and hinder the Company's ability of
20 responding to volatile market conditions.¹²

21 In the last Citizens' Northern Arizona rate case¹³ prior to the acquisition by UniSource
22 Energy, the Commission modified the Citizens PGA by instituting a threshold amount (then called
23 a "triggering mechanism") of \$ 2,500,000.¹⁴ Like the current threshold, Commission review was
24 required if this threshold was exceeded. This was the only structural change to the Citizens PGA,
25 which otherwise continued as before.

26 ¹¹ "Staff Report on the Rolling Average PGA Mechanism", December 2, 2001, Docket No. G-00000C-98-0568 at 4.

27 ¹² Citizens Utilities Co., Decision No. 58664 at 64, June 16, 1994.

¹³ Docket No. E-1032-95-473. This case only applied to Citizen's Northern Arizona Gas Division.

¹⁴ Citizens Utilities Company, Northern Arizona Gas Division, Decision No. 59875 at 4, October 29, 1996.

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B. The Generic PGA Docket.

1. 1998 Staff Report.

Before 1998, other utilities had a fixed PGA rate that only adjusted when the Commission specifically approved an adjustment. This procedure is similar to the current one for surcharges. Typically, when the bank balance became “significantly under or over-collected” utilities would file for an adjustment to their PGA rate.¹⁵ This resulted in the PGA rate “lag[ing] behind the market”, and thus caused “sharp” changes when adjustments were finally made.¹⁶

Because of these problems, Staff recommended that this traditional PGA methodology be modified in several respects. Staff recommended that the Commission adopt a banded 12-month rolling average weighted cost of gas.¹⁷ This is similar to the Citizens Northern Arizona 12-month rolling average PGA.¹⁸ The only difference was the addition of a “band” that limited fluctuations in the PGA Rate.

Staff explained that the bands could be set at various levels. Staff noted that banding “has the effect of smoothing large swings in the PGA rate.”¹⁹ Staff warned that if “the banding is set too tight, the bank balance would have a strong tendency to build up sizable over or under collections and the price signal to the customer would be largely muted.”²⁰ Staff proposed the following standard for setting the band: “The banding of the PGA rate needs to be set so that in most cases the changing PGA rate will accurately track the 12-month rolling average.”²¹ The banding should be set so that it will apply only in “extreme circumstances.”²² Staff recommended a \$.07 per therm band.²³

¹⁵ “Staff Report on Purchased Gas Adjustor Mechanisms”, October 19, 1998, Docket No. G-00000C-98-0568 at 3.)
¹⁶ *Id.* at 10.
¹⁷ 12-month weighted average cost of gas less cost of gas in basic service rates.
¹⁸ *Id.* at 19.
¹⁹ *Id.* at 13.
²⁰ *Id.*
²¹ *Id.*
²² *Id.* at 14
²³ The \$.07 per therm was for natural gas. For propane customers, the price band was \$.12 per therm. *Id.* at 24.

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2. *First PGA Order.*

The Commission considered and approved these Staff recommendations.²⁴ The First PGA Order specifically approved a “banded 12-month rolling average mechanism.”²⁵ The Commission explicitly recognized “price stability as one of the goals of the natural gas procurement process.”²⁶ The Commission stated that utilities “should be permitted an opportunity to recover the gas costs associated with” prudent contracts.²⁷ The Commission recognized that the new PGA mechanism was not fixed in stone, but rather that it needed periodic reviews. Thus, the Commission ordered Staff to review the new PGA mechanism and file recommendations within 24 months.²⁸

3. *Second PGA Order.*

Staff completed the assigned review and filed a staff report detailing its findings.²⁹ Staff commented on the band limit, noting that “where there are extreme swings in the price of natural gas, the PGA rate is likely to hit the band. In such cases an LDC may find that its PGA bank balance becomes highly over or under collected....”³⁰ Staff explained that the bands were “arbitrarily set” and are subject to adjustment in the future. Staff recommended that the band for natural gas be increased to \$.10 per therm.³¹ Staff also noted that “there are a number of other interest rates which could be applied to the PGA bank balance”, although it did not recommend a change in the interest rate.³²

The Commission considered and approved the recommendations in this Staff report.³³ The Commission increased the band for gas to \$.10 per therm.³⁴ The Commission also clarified how

²⁴ Purchased Gas Adjustor Mechanisms, Decision No. 61225, October 30, 1998 (“*First PGA Order*”). At that time, the price for natural gas was much lower than the current costs and volatility was much less than recent experience.

²⁵ *Id.* at 2.

²⁶ *Id.*

²⁷ *Id.*

²⁸ *Id.* at 3.

²⁹ “Staff Report on the Rolling Average PGA Mechanism”, September 6, 2000, Docket No. G-00000C-98-0568.

³⁰ *Id.* at 2.

³¹ Staff recommended that the band for propane be modified to \$.16 per therm.

³² *Id.* at 4.

³³ Rolling Average Purchased Gas Adjustor Mechanism, Decision No. 62994, November 3, 2000 (Second PGA Order).

³⁴ *Id.* at 2.

1 interest should be applied to the PGA bank balance, and it ordered Staff to file a further report on
2 the PGA mechanism by December 2001.³⁵

3 **4. Third PGA Order.**

4 The Commission later ordered Staff to conduct workshops concerning prudence reviews.³⁶
5 Recently, Staff initiated such a prudence review of UNSG.³⁷ Thus, the prudence of UNSG's gas
6 purchases is not at issue in this docket.

7 **5. December 2001 Staff Report.**

8 As required by the Second PGA Order, Staff filed a report in December 2001.³⁸ Staff
9 recommended that interest on the PGA bank balance reflect income tax effects.³⁹ Staff also
10 clarified which Federal Reserve publication should be used to determine the interest rate for the
11 PGA bank balance.⁴⁰ That interest rate is the "three month nonfinancial commercial paper rate,"⁴¹
12 even though this is typically below the cost of borrowing. Staff noted that "several other interest
13 rate options have been discussed" but recommended that the current interest rate be retained.⁴²
14 Staff's rationale was that there was no "compelling reason" to recommend a different rate, and
15 there "may even be some benefit in having the interest rate be less than the utility's cost of
16 borrowing in that the utility would be given an incentive to not let the bank balance become overly
17 large without taking action to address it."⁴³

18 **C. The Surcharge Holiday.**

19 As of May 2001, Citizen's PGA bank balance was nearly \$39 million.⁴⁴ The Commission
20 therefore approved a variable surcharge to attempt to recover the uncollected balance over a period
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22 ³⁵ *Id.*

23 ³⁶ Review of Natural Gas Procurement Activities, Decision No. 63848, June 28, 2001(Third PGA Order.)

24 ³⁷ See Docket No. G-04204A-05-0831.

25 ³⁸ "Staff Report on the Rolling Average PGA Mechanism", December 3, 2001, Docket No. G-00000C-98-0568.

26 ³⁹ *Id.* at 2.

27 ⁴⁰ *Id.* at 3.

⁴¹ *Id.*

⁴² *Id.*

⁴³ *Id.*

⁴⁴ Citizens Utilities Co., Decision No. 65384 at Finding of Fact No. 3, November 13, 2002. The balances were \$36,906,303 for the Northern Arizona Gas Division and \$2,072,018 for the Santa Cruz Gas Division. Thus, the total for both divisions was \$38,978,321.

1 of twenty-four months, or when the bank balance was fully collected, whichever occurred first.⁴⁵
2 This surcharge was not fixed. Instead, under the surcharge, a customer's total per therm cost of
3 gas (base cost + PGA Rate + PGA surcharge) was fixed, and the surcharge was determined by
4 subtracting the base cost and PGA rate from this total fixed cost.⁴⁶ The surcharge changed in an
5 "equal and opposite manner" relative to changes in the PGA rate.⁴⁷

6 By August 2002, the Citizen's PGA bank balance was over \$11 million.⁴⁸ While reduced,
7 this amount was still high. However, the Commission decided to impose a "surcharge holiday",
8 which eliminated the surcharge for January and February 2003 and halved it for December 2002
9 and March 2003.⁴⁹ The surcharge holiday was motivated by a desire to limit the pain of high
10 utility bills by providing "significant rate relief."⁵⁰

11 Staff projected that under the surcharge holiday, Citizen's under-collected bank balance
12 would be fully recovered by September 2003, which was the end of the recovery period approved
13 in Decision No. 64054.⁵¹ Unfortunately, this did not occur. Instead, by October 2003, the under-
14 collected balance was projected to be more than \$7 million.⁵² This was due to two factors. First,
15 the introduction of a surcharge holiday prevented the surcharge from fully reducing the under-
16 collected bank balance. Second, the structure of the surcharge was ineffective. Because the
17 surcharge varied inversely to the PGA rate, when prices increased, the surcharge decreased,
18 delaying recovery and compounding the problem.

19 These two factors resulted in a large bank balance and yet more surcharges. The utility was
20 forced to carry this large balance and the customers ultimately had to foot the bill. This situation
21 benefited no one.

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23 ⁴⁵ *Id.* at Finding of Fact No. 2 (citing Decision No. 64504, September 27, 2001).

24 ⁴⁶ *Id.* at Finding of Fact No. 4.

25 ⁴⁷ *Id.*

26 ⁴⁸ *Id.* at Finding of Fact No. 14. The balances were \$10,511,382 for the Northern Arizona Gas Division and \$615,147
for the Santa Cruz Gas Division. Thus, the total for both divisions was \$11,126,529.

27 ⁴⁹ *Id.* at Finding of Fact 15-16 and Conclusion of Law No. 3.

⁵⁰ *Id.*

⁵¹ *Id.*

⁵² UNS Gas, Inc., Decision No. 66341 at Finding of Fact No. 6, September 30, 2003.

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1 **D. UNSG Acquires Citizens' Gas Operations.**

2 In late 2002, UniSource Energy agreed to acquire Citizen's gas utility assets in Arizona.
3 UniSource Energy formed a new subsidiary – UNSG – to own and operate these assets. The
4 Commission approved this transaction and granted a Certificate of Convenience and Necessity to
5 UNSG. (Citizens Communication Co., Decision No. 66028, July 3, 2003)("Citizens' Sale
6 Order").

7 The Citizens' Sale Order included a settlement of the pending Citizens gas rate case. The
8 Commission directed that the existing Citizens bank balance and PGA mechanism remain
9 unaffected by the transaction.⁵³ The Commission approved a base cost of gas of \$.40 per therm.⁵⁴
10 This compares to current market prices in the \$1.00 per therm range. The Commission also
11 approved a temporary increase in bandwidth to \$.15 per therm for one year.⁵⁵

12 **E. The Circuit Breaker.**

13 The Commission recognized that the Citizens fluctuating surcharge "led to a high level of
14 uncertainty regarding recovery of the undercollected PGA bank balance."⁵⁶ The Commission
15 therefore abandoned the fluctuating surcharge and adopted a fixed surcharge.⁵⁷ This fixed
16 surcharge was \$ 0.1155 per therm.⁵⁸ The Commission did not provide for a specific termination
17 date, explaining that it "is appropriate for UNSG to continue the PGA surcharge until the PGA
18 bank balance reaches zero."⁵⁹

19 In this order, the Commission also adopted a "circuit breaker". Under the circuit breaker,
20 the surcharge would not apply to a residential customer whose usage in a month exceeded 140% of
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24 ⁵³ However, because the existing Citizens operating gas divisions (Northern Arizona and Santa Cruz) were being
25 combined into the entity that has become UNSG, the PGA bank for the two properties were also combined, as were
26 the base costs of gas, the PGA rates, and the gas cost surcharges. *Id.* at 17.
27 ⁵⁴ *Id.*
⁵⁵ *Id.* at 17.
⁵⁶ UNS Gas, Inc., Decision No. 66341 at Finding of Fact 8, September 30, 2003.
⁵⁷ *Id.*
⁵⁸ *Id.* at Finding of Fact No. 6.
⁵⁹ *Id.* at Finding of Fact No. 18.

1 the average residential customer usage for that month.⁶⁰ The circuit breaker was in effect during
2 December, January, February and March.⁶¹

3 However, a few months later, the Commission modified this order.⁶² The Commission
4 ordered that the surcharge terminate after the October 2004 billing cycle, even if the under-
5 collected bank balance was not recovered.⁶³ The Commission also lowered the trigger for the
6 circuit breaker to only 125% of average monthly usage.⁶⁴ In its Decision, the Commission also
7 ordered Staff to conduct a study evaluating any "potential unintended consequences of the circuit-
8 breaker mechanism."⁶⁵

9 Staff filed the study as ordered.⁶⁶ This report noted numerous potential problems with
10 circuit breaker mechanisms:

- 11 • Customer confusion (a circuit breaker on top of a surcharge on top of a PGA on top
12 of the base cost of gas)
- 13 • Additional billing costs (from reprogramming billing systems)
- 14 • Forced levelized billing (by deferring costs to summer months, even when the
15 customer did not choose levelized billing)
- 16 • False expectations of savings (the customers run up a credit card bill without
17 knowing it)
- 18 • Generational inequities (by deferring costs, new customers must pay for costs they
19 did not cause)
- 20 • Inequities between customer classes (classes not subject to circuit breaker subsidize
21 those that are subject to it)

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24 ⁶⁰ *Id.* at Finding of Fact No. 18.

25 ⁶¹ *Id.*

26 ⁶² UNS Gas, Inc., Decision No. 66861, March 23, 2004.

27 ⁶³ *Id.* at Finding of Fact No. 7.A.

⁶⁴ *Id.*

⁶⁵ *Id.* at Finding of Fact No. 8.

⁶⁶ "Staff Report on Circuit-Breaker Mechanisms: Possible Unintended Consequences, Potential Inequities, and Impacts on Energy Conservation", filed June 9, 2004, Docket No. E-01032C-00-0751 et al.

- 1 ● Inequities within class (because circuit breaker only protects high usage customers,
2 low usage customers perversely end up paying more than their fair share)
- 3 ● Reduced conservation (because the circuit breaker in essence creates a declining
4 block rate structure, i.e. those who use more pay less per unit)⁶⁷

5 Although Staff discussed these issues as “potential” problems, these issues demonstrate the
6 substantial practical and theoretical problems created by circuit-breakers.

7 **F. Recent Actions.**

8 **1. *The three cent surcharge.***

9 The previous UNSG surcharge expired after the October 2004 billing cycle. Because of the
10 limits imposed by the Commission, this surcharge was not effective in reducing the PGA bank
11 balance. By the end of 2004, UNSG’s under-collected bank balance was approximately \$9.29
12 million.⁶⁸ Thus, in January 2005, UNSG requested a new surcharge of \$.06 per therm.⁶⁹ Staff
13 recommended a surcharge of \$.05 per therm, noting that the bank balance would not be fully
14 recovered unless the surcharge was at least as high as \$.05.⁷⁰ But the Commission, citing “pricing
15 concerns of consumers,” approved only a \$.03 per therm surcharge.⁷¹ The Commission also
16 directed that the surcharge not apply to low-income customers receiving service under the CARES
17 tariff.⁷²

18 Two Commissioners dissented. They did so because they believed the decision was unfair
19 to both customers and UNSG.⁷³ They explained that the decision “is unfair to UNSG because it
20 prevents the Company from timely recovering unavoidable costs that the Commission has
21 mandated.”⁷⁴ And the decision was unfair to ratepayers because “the longer it takes to eliminate
22 the balance, the more interest the customers will ultimately have to pay, the larger the next
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24 ⁶⁷ *Id.*

25 ⁶⁸ UNS Gas, Inc., Decision No. 67730 at 2, March 31, 2005.

26 ⁶⁹ *Id.* at 1.

27 ⁷⁰ *Id.* at 4.

⁷¹ *Id.* at 4.

⁷² *Id.*

⁷³ UNS Gas, Inc., Decision No. 67730, Dissenting Opinion, dated April 11, 2005.

⁷⁴ *Id.*

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1 surcharge will have to be and the more services will be endangered. If gas prices should increase,
2 the impact on consumers will be even greater, and could result in severe rate shock.”⁷⁵

3 2. *The current surcharge.*

4 Unfortunately, natural gas prices increased rapidly. Moreover, gas transportation prices
5 also increased, as the El Paso Natural Gas Company (“EPNG”) filed for a substantial rate increase.
6 Following its normal practice, the Federal Energy Regulatory Commission ordered that EPNG’s
7 proposed rates go into effect while the case is processed.⁷⁶ As the Commission recently told
8 FERC, the “customers are already facing unprecedented rate increases resulting from record high
9 natural gas commodity prices”, which, when combined with increased transportation costs create
10 “the potential for rate shock.”⁷⁷

11 UNSG projected that its PGA bank balance would reach \$25 million in January 2005 and
12 \$45 million in January 2007.⁷⁸ The Commission acknowledged increases in both prices and price
13 volatility, noting “natural gas market conditions have shown significant volatility since UNSG’s
14 filing on August 17, 2005” and “the upcoming winter should see some of the highest sustained
15 natural gas prices since wellhead prices were deregulated in the 1980s.”⁷⁹

16 Under these circumstances, UNSG requested a \$.27 per therm surcharge.⁸⁰ Staff proposed
17 a \$.19 per therm surcharge that would increase to \$.25 per therm in January 2006.⁸¹ But the
18 Commission, noting that the “greatest increase in the surcharge coincides with the height of the
19 winter heating season”, adopted the following surcharges:

20 November 2005 – February 2006	\$.15 per therm
21 March – April 2006	\$.25 per therm

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23 ⁷⁵ *Id.*
24 ⁷⁶ El Paso Natural Gas Co., 112 FERC ¶ 61,150 at ¶ 92 (July 29, 2005)(ordering that the proposed rates become
25 effective on January 1, 2006); El Paso Natural Gas Co., Letter Order, Docket No. RP05-422 (December 12,
26 2005)(approving stipulated delay in effective date for certain charges until April 1, 2006).
27 ⁷⁷ “Initial Comments of the Arizona Corporation Commission Regarding Technical Conference Issues”, El Paso
Natural Gas Co., Docket No. RP05-422 (November 18, 2005).
⁷⁸ UNS Gas, Inc., Decision No. 68241 at 2, October 25, 2005.
⁷⁹ *Id.* at 3.
⁸⁰ *Id.* at 1
⁸¹ *Id.* at 4-5.

1	May – June 2006	\$.30 per therm
2	July – September 2006	\$.35 per therm
3	October – November 2006	\$.25 per therm
4	December 2006 – February 2007	\$.20 per therm
5	March – April 2007	\$.25 per therm ⁸²

6 The Commission also adopted a number of customer protections. The exemption for
7 CARES customers was continued. In addition, the Commission imposed a moratorium on
8 disconnections from December 1, 2005 to March 30, 2006 (except for operational safety
9 concerns).⁸³ The Commission also directed UNSG to implement a deferred payment plan for
10 certain “individuals who are struggling to pay their bills.”⁸⁴ Further, the Commission directed
11 UNSG to conduct a “highly visible” public relations campaign, including promoting budget billing
12 and the CARES program.⁸⁵

13 **3. Increased threshold.**

14 The Commission recently increased the threshold level in the PGA. A bank balance level
15 rising above the threshold requires UNSG to file for a surcharge (or explain why no surcharge is
16 needed). The Commission noted that UNSG’s then existing threshold was based on the threshold
17 originally established for Citizens. Noting an increased volume of sales, as well as “high and more
18 volatile natural gas prices”, the Commission increased the threshold to \$6,240,000.⁸⁶ But this
19 increase only applied to under-collected bank balances, not over-collected bank balances.⁸⁷ The
20 Commission did acknowledge the “general interest in having the cost causer pay for gas costs.”⁸⁸

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⁸² *Id.* At 8.

⁸³ *Id.*

⁸⁴ *Id.*

⁸⁵ *Id.*

⁸⁶ UNS Gas, Inc., Decision No. 68325 at 3, December 9, 2005.

⁸⁷ *Id.* at 5.

⁸⁸ *Id.* at 4

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G. Lessons from History.

1. Overview.

A long-standing regulatory tool in Arizona, the PGA was intended to limit price volatility, yet afford affected utilities a reasonable opportunity to recover costs in a timely manner. It is a price-smoothing device, not a credit card. Yet, as currently designed, the main effect of the PGA is not to smooth out price fluctuations, but to defer recovery of a substantial part of the cost of gas for extended periods of time. This creates enormous bank balances. Customers must eventually pay off these balances. In the meantime, UNSG is forced to bear the financial burden of these balances. Its recovery of these balances is delayed and it does not recover all of its carrying costs.

This clearly was not the Commission's intent in establishing the PGA. The First PGA Order, and the other orders in the generic PGA docket, attempted to establish a fair mechanism for utilities to recover their gas costs while limiting customers' exposure to price volatility. The current PGA does not fulfill this laudable purpose because of structural flaws described above. These flaws include a too-narrow band limiting the change in monthly PGA rates, inadequate rates for accruing interest on PGA bank balances, and surcharges that when approved do not provide for the full and timely recovery of bank balances. Fortunately, these flaws can be remedied, and the purpose of the PGA can be fulfilled.

2. Bandwidth.

The first flaw is the band. As Staff explained if "the banding is set too tight, the bank balance would have a strong tendency to build up sizable over or under collections and the price signal to the customer would be largely muted."⁸⁹ This is exactly what happened. Staff's standard for evaluating the band is that in "most cases ... the changing PGA rate will accurately track the 12-month rolling average" with the banding coming into play only in "extreme circumstances."⁹⁰ The Commission approved all of Staff recommendations in its First PGA Order, thus endorsing this standard.

⁸⁹ "Staff Report on Purchased Gas Adjustor Mechanisms" at 13-14, October 19, 1998, Docket No. G-00000C-98-0568.

⁹⁰ *Id.*

1 Under these standards, recent history has shown that the banding is clearly too narrow. The
2 banding prevented the PGA Rate from accurately reflecting long-term trends in the cost of gas,
3 resulting in large bank balances on numerous occasions. The band limit has been in effect for five
4 of the last twelve months and is projected to be in effect for every one of the next 12 months. The
5 band limit has acted, not just in extreme circumstances, but in routine circumstances.

6 The original Citizens PGA, which had no band, successfully achieved the purpose of a
7 PGA. The 12-month rolling average served to smooth out price fluctuations, while still allowing
8 the utility to recover its costs. Under the current PGA, the rolling 12 month average was intended
9 to remain the primary protection for customers. The band was simply an experimental additional
10 safeguard, to protect against extreme circumstances. The band is not needed, and it should be
11 eliminated. But if it is retained, it must be set at an appropriate level. A \$.25 per therm band,
12 while still quite restrictive, would start to move the band back towards its original and proper
13 purpose.

14 The current band is not set in stone. The band was experimental, and Staff agrees it was
15 "arbitrarily set."⁹¹ The Commission increased the band in the Second PGA Order and, temporarily,
16 in the Citizens' Sale Order. Had the Commission not done so, the current situation would be even
17 worse. These actions were appropriate, and the Commission should act again to eliminate the band
18 or to set the band at an appropriate level.

19 **3. Interest.**

20 The PGA mechanism was not intended to create large bank balances; thus, the use of a 90-
21 day interest rate. When bank balances did exceed the threshold, it was anticipated that surcharges
22 would be approved that would promptly reduce the bank balances. Large bank balances did occur
23 and adequate surcharges were not implemented. In recent times, it has taken more than two years
24 for some gas costs to be recovered through the PGA. In such circumstances, an adequate interest
25 rate for use in computing carrying charges on the bank balance, reflecting the significant
26 unrecovered costs as well as the duration between cost incurrence and cost recovery, is critical.

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⁹¹ "Staff Report on Rolling Average PGA Mechanism at 2", September 6, 2000, Docket No. G-00000C-98-0568.

1 Unfortunately, the current interest rate is flawed, because it is not tailored to UNSG, and
2 because it does not reflect UNSG's actual costs. The current rate – like the rest of the PGA – was
3 set on a “generic” basis, rather than being tailored to each utility. Each utility is different, and the
4 PGA for each utility should reflect these differences. The current interest rate is flawed because it
5 does not take into account UNSG's actual cost of new debt. Moreover, the current interest rate
6 (the three month non-financial commercial paper rate) is well below the actual interest rate that
7 UNSG must pay to borrow the funds needed to buy the gas required by its customers.

8 In the most recent staff report on PGA interest, Staff offered two justifications for the
9 current interest rate. First, Staff suggests that there is no “compelling reason” to change the rate.⁹²
10 Staff cites no authority for this standard. Even if it was valid, circumstances have changed since
11 then. In an era of inadequate surcharges and high bank balances, adequate interest is of critical
12 importance.

13 Staff's second argument was that an interest rate below the cost of borrowing might give
14 utilities an “incentive” to take action before bank balances become too large. Under the PGA,
15 bank balances are reduced by surcharges. But UNSG cannot unilaterally impose a surcharge.
16 Instead, UNSG must request that the Commission approve a surcharge. UNSG has diligently filed
17 for such surcharges, as mandated by the PGA. But in practice, the surcharges which were
18 approved were not adequate to reduce the bank balance. In hindsight, this incentive no longer
19 makes sense. No one anticipated that so many surcharges would be needed, or that the surcharges
20 would not be large enough to reduce the bank balances. No one anticipated that UNSG would be
21 forced to carry such large balances. But these things came to pass, and they must be addressed.

22 4. *Surcharges.*

23 When the current PGA was designed, surcharges were expected to be a rare occurrence.
24 The fact that they have become common is a sign that the PGA is flawed. By increasing the
25 allowed interest rate and bandwidth (or eliminating the band altogether), the Commission can
26 reduce the need for surcharges.

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⁹² “Staff Report on the Rolling Average PGA Mechanism”, December 3, 2001, Docket No. G-00000C-98-0568.

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1 But when surcharges are needed, experience shows that they should be applied.
2 Unrecovered costs will not by themselves disappear, and customers need to have prices that send
3 the proper signals so that they can make prudent decisions on the extent and manner of their
4 energy usage. In the past, the Commission often approved surcharges smaller than needed.
5 Experience has shown that this just causes more problems later.⁹³ When a surcharge is needed, the
6 Commission should approve a surcharge large enough to effectively reduce the bank balance in a
7 timely manner.

8 Out of these same concerns, the Commission has experimented with devices to limit
9 surcharges. The Commission approved the surcharge holiday and the circuit breaker-mechanism.
10 These experiments, while well-intentioned, failed. Further, these experiments did not effectively
11 target customers that needed help the most. For example, any family using large amounts of gas to
12 heat a large house would have been protected under both experiments.

13 In sum, the PGA should be modified to make surcharges less common. And when they
14 are needed, the full necessary surcharge should be approved.

15 **V. REGULATORY AND LEGAL PRINCIPLES FOR PGAS.**

16 **A. Regulatory Principles.**

17 A well-designed PGA should be designed in light of the basic principles of utility
18 regulation. The current PGA mechanism does not comply with these fundamental principles, and
19 it should thus be altered. These basic regulatory principles, and their application to the current
20 PGA, are more fully-described below.

21 **I. Fairness.**

22 Perhaps the most fundamental regulatory principle is that any regulatory mechanism should
23 be fair to both the customer and the utility. The current PGA is fair to neither. It allows customers
24 (collectively) to consume energy without fully knowing the true cost of their usage decisions. In
25 between, the utility is footing the bill for the customer. This bill will come due sooner or later. At

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27 ⁹³ Further, the long lag between the Company incurring gas costs and it fully recovering these costs creates the potential for generational inequities. For example, a new customer would have to pay for the high bank balance that was caused by earlier customers obtaining below-cost gas.

1 that point, customers will likely experience rate shock and be understandably upset. As was
2 recently noted, "this is a credit card that the users have taken out. They have to pay that money
3 sooner or later."⁹⁴

4 The current PGA is also unfair to UNSG. As shown above, the financial burden of
5 carrying bank balances is heavy and growing heavier by the day. Further, the interest rate on the
6 bank balance is too low, and thus UNSG loses money on each dollar added to the bank balance.
7 Moreover, the bank balance uses limited financial resources, thereby diminishing UNSG's and
8 UNS Electric's ability to fund important capital investments.

9 **2. Cost Recovery.**

10 Another bedrock principle is that a utility is entitled to recover its prudently incurred costs,
11 plus a reasonable profit. This Commission, and its counterparts in other states, have been guided
12 by this principle for more than 90 years. The Commission recognized the importance of cost
13 recovery in the First PGA Order and in UNSG's most recent surcharge order.⁹⁵ As Commissioner
14 Mayes recently said, a utility should be allowed "to recover its reasonable costs."⁹⁶

15 The current PGA violates this core principle in two ways. First, UNSG is not recovering
16 all of the costs it incurs in connection with the gas it purchases for and delivers to its customers.
17 Because the current PGA is flawed, a large amount of these costs are placed into the bank balance.
18 Under the current PGA and current surcharge, the bank balance may not return to zero for a
19 substantial period of time, if ever. In other words, unless something changes, UNSG may not
20 recover some of the cost of the gas that its customers use for a substantial period of time. There
21 can be no clearer sign that the current PGA is broken and must be fixed.

22 Second, UNSG is does not fully recover the interest costs it incurs in funding the bank
23 balance. As described above, the allowed interest rate on the bank balance is well below the
24 interest rate UNSG must actually pay to get money to buy the gas that its customers consume.

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27 ⁹⁴ October 18, 2005 Open Meeting Tr. at 107:20-21.

⁹⁵ See First PGA Order at 2; Decision No. 68325 at 4.

⁹⁶ October 18, 2005 Open Meeting Tr. at 180:4-5.

1 3. *Responsibility.*

2 Responsibility is also a core regulatory principle. Here, there is no plan for paying off the
3 bank balance and the bank balance is beyond reasonable control by UNSG. A responsible PGA
4 should be structured so that the bank balance does not spiral out of control and there is a
5 reasonable plan to pay off the bank balance in a timely manner.

6 4. *Financially healthy utilities.*

7 Another appropriate principle is that regulation should be designed to allow utilities to be
8 financially healthy. This principle is important for many reasons. Financially healthy utilities are
9 able to withstand operational and economic problems that occur. The public can have confidence
10 in the ability of financially healthy utilities to meet their public service obligations. And
11 financially healthy utilities contribute to the economic success of the state.

12 As shown above, the current PGA inflicts financial strain on UNSG. It weakens important
13 financial ratios. It consumes financial resources, to the detriment of other needs. It makes
14 acquiring new debt or equity financing more difficult, driving up the cost of debt and the cost of
15 equity because UNSG is more risky. The PGA should be revised so that it does not impact the
16 financial health of UNSG to such a degree.

17 5. *Price signals.*

18 Commodities should be priced at appropriate levels. This includes reflecting the economic
19 cost of the commodity, as well as the value of other social goals, such as conservation of scarce
20 resources. Appropriate pricing sends price signals to consumers about the value of the commodity
21 they are consuming. The Commission recognizes the importance of sending appropriate price
22 signals. For example, aware of the value of water in this desert, the Commission adopted "inverted
23 block" three tiered rate designs to encourage conservation.

24 The current PGA sends inappropriate price signals because it does not accurately reflect the
25 average gas cost to customers. A substantial portion of these costs are instead diverted to the bank
26 balance, where they accumulate unseen by the customer. The customer is not being given the
27 correct information (through prices) about the economic value of the commodity they are buying.

1 This prevents the customer from making informed choices. Such choices can be short-term (e.g.
2 turning down the thermometer) or long-term (e.g. selecting more efficient appliances or adding
3 insulation).

4 During the October 18, 2005 Open Meeting, several Commissioners expressed some
5 skepticism about whether price signals work for natural gas.⁹⁷ Based on these concerns, UNSG
6 would like to provide additional information on this topic. FERC's Chairman Kelliher recently
7 emphasized the importance of timely prices signals, stating:

8 Effective conservation must start with early consumer awareness of the
9 high level of gas prices. Under most circumstances, the consumer
10 receives a price signal after consumption, when the consumer receives a
11 bill from the gas utility. If they consumer understands ahead of time that
12 gas prices will be high this winter, they are more likely to conserve.⁹⁸

11 **6. Minimize Changes in Prices.**

12 Many customers value predictable utility bills. Thus, regulatory commissions often attempt
13 to minimize changes in the prices customers pay. The 12-month rolling average feature of the
14 PGA serves this purpose. Indeed, as shown above, the rolling average was intended as the primary
15 mechanism to limit price changes. If needed, a band can be a secondary mechanism to limit price
16 changes. But if a band is used, it must be set at an appropriate level.

17 Further, the PGA is not the only means of limiting price changes. UNSG's hedging policy
18 is based on price stability.⁹⁹ As Mr. David Hutchens recently told the Commission "what we do
19 then ... is to smooth or mitigate drastic price increases ... We don't do it betting on the market."¹⁰⁰
20 UNSG attempts to "smooth out the bumps" rather than trying to beat the market.¹⁰¹ Moreover,
21 customers that place importance on predictability can enroll in levelized billing. An appropriate
22 mix of a rolling average, a band (if needed), hedging, and the option of levelized billing can limit
23 price changes without undermining price signals.

24
25
26 ⁹⁷ See October 18, 2005 Open Meeting Tr. at 73-85.

⁹⁸ Federal Energy Regulatory Commission, "High Natural Gas Prices: The Basics", Edition 1, December 8, 2005.

⁹⁹ Hutchins, Oct 18, 2005 Open Meeting Tr. at 47-68.

¹⁰⁰ *Id.* at 48:2-4.

¹⁰¹ *Id.* at 64.

1 7. **Recognize Uniqueness.**

2 A PGA should fit the utility and its customers. The current PGA was designed on a
3 generic, “one size fits all” basis. It should be modified to take account of the unique characteristics
4 of UNSG and its customers.

5 8. **Symmetry.**

6 A requirement that applies to both a utility and its customers should be symmetrical. This
7 demonstrates that the requirement was designed in a fair and even handed manner. The PGA
8 threshold applies to both under-collected amounts (owed by customers) and over-collected
9 amounts (owed by the utility). As Staff’s gas expert, Mr. Bob Gray, explained, “in fairness” the
10 PGA threshold should be symmetrical.¹⁰²

11 **B. Legal Principles.**

12 1. ***Under the Arizona Constitution, UNSG should be permitted to recover its***
13 ***operating expenses.***

14 In reviewing the PGA, the Commission should be concerned with protecting consumers.
15 *See State v. Tucson Gas, Electric Light & Power Co.*, 15 Ariz. 294, 308, 138 P. 781, 786 (1914).
16 But this is not – and cannot be – a one way street. The Commission has a duty to set “just and
17 reasonable rates.” Ariz. Const. Art. XV § 3. Such rates must be “fair to **both** consumers and
18 public service corporations.” *Phelps Dodge Corp. v. Arizona Elec. Power Co-op.*, 207 Ariz. 95,
19 106 ¶ 30, 83 P.3d 573, 584 (App. 2004)(emphasis added). In other words, rates must be “as fair as
20 possible to all whose interests are involved.” *Arizona Community Action Assoc. v. Arizona Corp.*
21 *Comm’n*, 123 Ariz. 228, 231, 599 P.2d 184, 187 (1979)(quoting *Salt River Valley Canal Co. v.*
22 *Nelssen*, 10 Ariz. 9, 14, 85 P. 117, 119 (1906)).

23 Fairness is determined by the traditional standard that a “public utility subject to regulation
24 and the fixing of rates is entitled to realize a fair and reasonable profit from its operation in the
25 service of the public.” *Simms v. Round Valley Light & Power Co.*, 80 Ariz. 145, 149, 294 P.2d
26 378, 381 (1956). In order to earn a fair profit, a utility must cover its operating expenses and, in
27

¹⁰² *Id.* at 71:7-10.

1 addition, “is entitled to a fair rate of return on the fair value of its property, no more and no less.”
2 *Litchfield Park Service Co. v. Arizona Corp. Comm’n*, 178 Ariz. 431, 434, 874 P.2d 988, 991
3 (App. 1994)(quotation marks omitted) *see also Cogent Public Service, Inc. v. Arizona Corp.*
4 *Comm’n*, 142 Ariz. 52, 57, 688 P.2d 698, 703 (App. 1984). Therefore, the Commission “must
5 permit a utility to realize a fair and reasonable rate of return on the owners’ capital investment in
6 the utility.” *Turner Ranches Water and Sanitation Co. v. Arizona Corp. Comm’n*, 195 Ariz. 574,
7 577 ¶ 6, 991 P.2d 804, 807 (App. 1999).

8 Of course, the utility cannot earn a fair profit – or any profit at all – until its operating
9 expenses are covered. For this reason, rates must cover the company’s “overall operating costs”
10 and provide a reasonable rate of return. *Consolidated Water Utilities, Ltd. v. Arizona Corp.*
11 *Comm’n*, 178 Ariz. 478, 482, 875 P.2d 137, 141 (App. 1993)(quoting *Scates v. Arizona Corp.*
12 *Comm’n*, 118 Ariz. 531, 534, 578 P.2d 612, 615 (App. 1978)). Therefore, the Commission must
13 set rates to allow for the “recovery of all reasonable expenses, plus a return on investment.”
14 *Tucson Electric Power Co. v. Arizona Corp. Comm’n.*, 132 Ariz. 240, 245, 645 P.2d 231, 236
15 (1982).

16 The current PGA fails this test. There is no dispute that gas costs are high. The
17 Commission itself ruled that “the upcoming winter could see some of the highest sustained natural
18 gas prices since wellhead price were deregulated in the 1980s.” (*UNS Gas, Inc.*, Decision No.
19 68241 at 3, October 25, 2005). The only question is whether the PGA will be modified to
20 recognize UNSG’s right to recover its operating costs.

21 **2. Under the United States Constitution, the Commission should allow**
22 **UNSG to recover its costs.**

23 Federal law has long recognized that rate-setting commissions must “navigat[e] the straits
24 between gouging utility customers and confiscating utility property.” *Verizon Communications,*
25 *Inc. v. FCC*, 535 U.S. 467, 481 (2001). The United States Constitution forbids state governments
26 from setting rates that are so low they are confiscatory. *Duquesne Light Co. v. Barasch*, 488 U.S.
27 299, 307 (1989). Under the Constitution, it is “not theory but the impact of the rate order which

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1 counts. If the total effect of the rate order cannot be said to be unreasonable” it is constitutional.
2 *Id.*, 488 U.S. at 310 (quoting *FPC v. Hope Natural Gas*, 320 U.S. 591 (1944)). A rate decision is
3 confiscatory unless it allows “not only for operating expenses but also for the capital costs of the
4 business.” *Hope*, 320 U.S. at 603. Such capital costs include debt service and a return on equity.
5 *Id.* The return on equity must “be commensurate with returns on investments in other enterprises
6 having corresponding risks.” *Id.* The return on equity must also be high enough to “assure
7 confidence in the financial integrity of the enterprise, so as to maintain its credit and to attract
8 capital.” *Id.*

9 The current PGA fails all of these tests. It does not even allow UNSG to recover its
10 operating expenses. Further, the excessive bank balance imperils UNSG’s financial integrity. This
11 is not a case like *Duquesne* where the unrecovered expense reduced revenues by less than one
12 percent. Here, the financial impact can be significant and must be remedied.

13 Other cases support this conclusion. An example is *State ex rel. Montana Power Co. v.*
14 *Department of Public Service Regulation*, 548 P.2d 136, 141 (Mont. 1975). There, Montana
15 Power requested a temporary rate increase to cover increased gas costs. The Montana Commission
16 allowed only a portion of the request, apparently reasoning that the utility should break certain
17 contracts with Canadian suppliers. On appeal, the Montana Supreme Court sympathized with the
18 difficulty of the Commission’s job during “a period of extreme inflation”, but noted that the
19 Commission’s actions “cannot go beyond its statutory or constitutional powers.” *Id.* The court
20 ruled that Commission’s order was confiscatory “in violation of the constitutional prohibition
21 against taking property without due process of law.”¹⁰³

22 Another case finding a constitutional violation in a failure to allow gas costs is *United*
23 *States Gas Corp. v. Mississippi Public Service Corp.*, 127 So.2d 404, 443 (Miss. 1961). There, the
24 utility objected that the Mississippi Commission had not allowed it to recover the cost of gas
25 purchased from a subsidiary. The court agreed, ruling that the utility had a “statutory and
26 constitutional right” to the recovery the “cost of gas” because this was “an operating expense.” *Id.*

27

¹⁰³ *Id.*

1 The court strongly suggested that the Mississippi Commission approve a gas cost adjustment
2 clause to remedy this problem. *Id.*¹⁰⁴

3 **VI. RECOMMENDED REVISIONS TO THE PGA.**

4 For these reasons, UNSG recommends that the Commission make the following revisions
5 to the PGA:

- 6 1. **Bandwidth.** The band should be eliminated, or in the alternative temporarily,
7 increased to \$.25 per therm and then eliminated.
- 8 2. **Increase Interest.** The interest earned on the PGA bank balance should reflect
9 UNSG's actual cost of new debt, which is LIBOR plus 1.5%.
- 10 3. **Regulatory Asset.** When the bank balance is greater than two times the threshold
11 level, UNSG should earn its weighted average cost of capital as determined in its
12 most recent rate case. Currently, this is 9.05%.
- 13 4. **Symmetrical threshold.** The new threshold level for under-collected bank
14 balances established in Decision No. 68325 (\$ 6,240,000) should also be adopted as
15 the threshold level for over-collected bank balances.
- 16 5. **Capital Structure.** The Commission should declare that it will not include debt
17 related to the bank balance in UNSG's capital structure for the purpose of
18 calculating UNSG's weighted average cost of capital.
- 19 6. **Surcharges.** When surcharges are needed, the Commission should approve a
20 surcharge large enough to eliminate the PGA bank balance within a reasonable
21 period.

22 These revisions will be consistent with the regulatory and legal principles described above.

23 These revisions will remedy the problems described above by (1) sending appropriate price
24

25 ¹⁰⁴ Although it has unique facts, the Second Circuit's decision in *Consolidated Edison Co. of New York v. Pataki*,
26 292 F.3d 338, 355 (2nd Cir. 2001), also supports full recovery of costs incurred under an adjustor mechanism. In that
27 case, Con Ed had a fuel adjustment clause approved in a rate case settlement with the New York Public Service
Commission. The New York Legislature passed a law forbidding the recovery of certain costs under the clause
related to an outage of a nuclear power plant. The court ruled that this was unconstitutional, relying on the Bill of
Attainder clause. *Id.* While this theory is somewhat novel, it demonstrates that disallowing cost recovery under an
established adjustor violates constitutional norms.

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1 signals; (2) preventing large PGA bank balances from accumulating in the future; (3) protecting
2 UNSG's financial health; (4) protecting UNSG's capacity to fund needed capital projects; (5)
3 allowing the PGA to accurately reflect the average cost of gas; and (6) allowing the existing PGA
4 bank balance to be recovered. Under these revisions, the PGA will still provide substantial
5 "smoothing" of the prices paid by customers. These revisions are consistent with the goals
6 established by Staff and the Commission during the generic PGA docket. These revisions will
7 correct the flaws in the current PGA, thus allowing it to fulfill twin purposes of lost recovery and
8 price smoothing.

9 A proposed order adopting these revisions is attached as Attachment F.

10 WHEREFORE, UNSG prays that the Commission commence an expedited review of the
11 PGA as applied to UNSG, and following that review, that the Commission enter an order adopting
12 the revisions described above.

13 RESPECTFULLY SUBMITTED this 10th day of January 2006.

14 ROSHKA DEWULF & PATTEN, PLC

15
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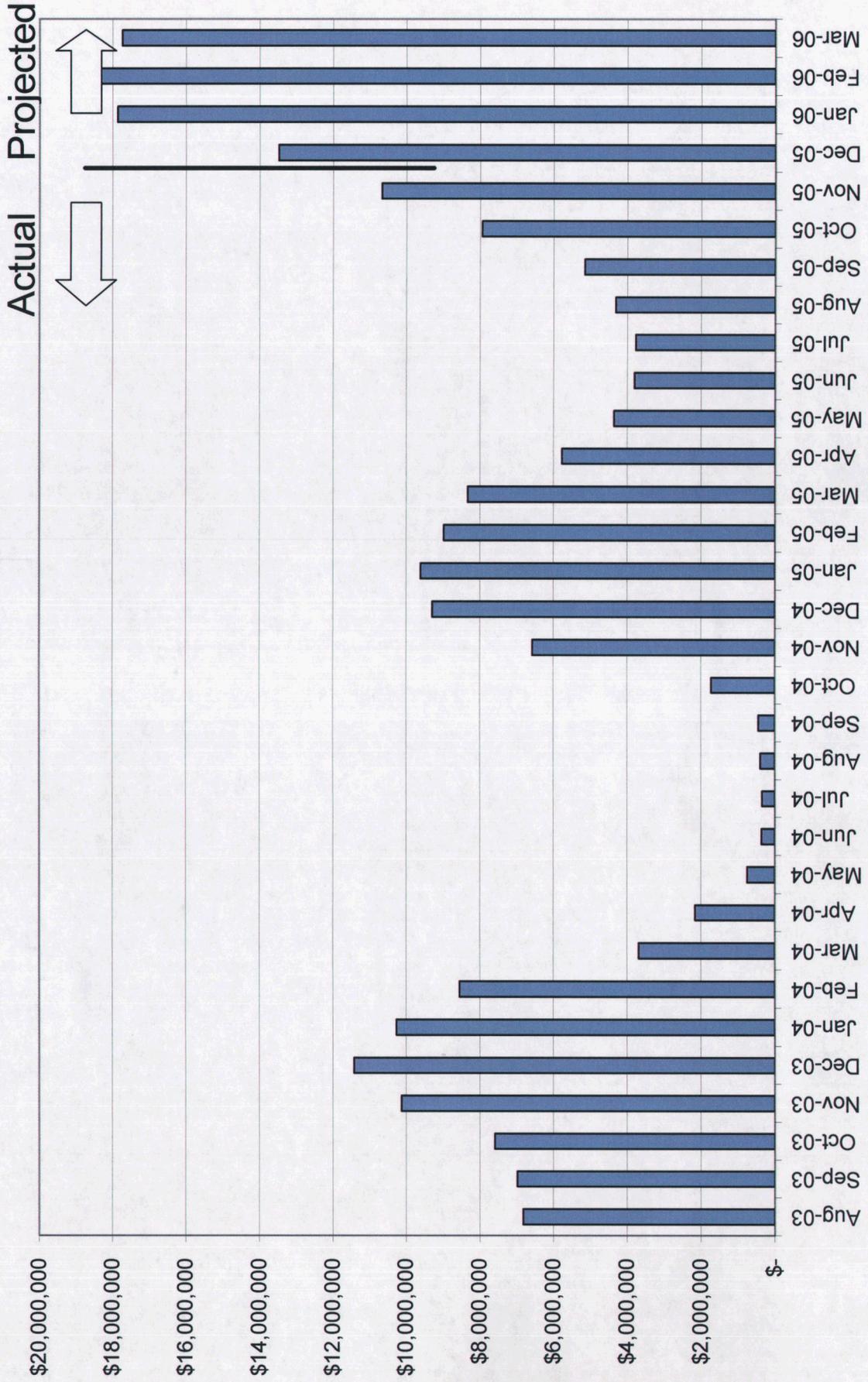
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ATTACHMENTS

Attachment A

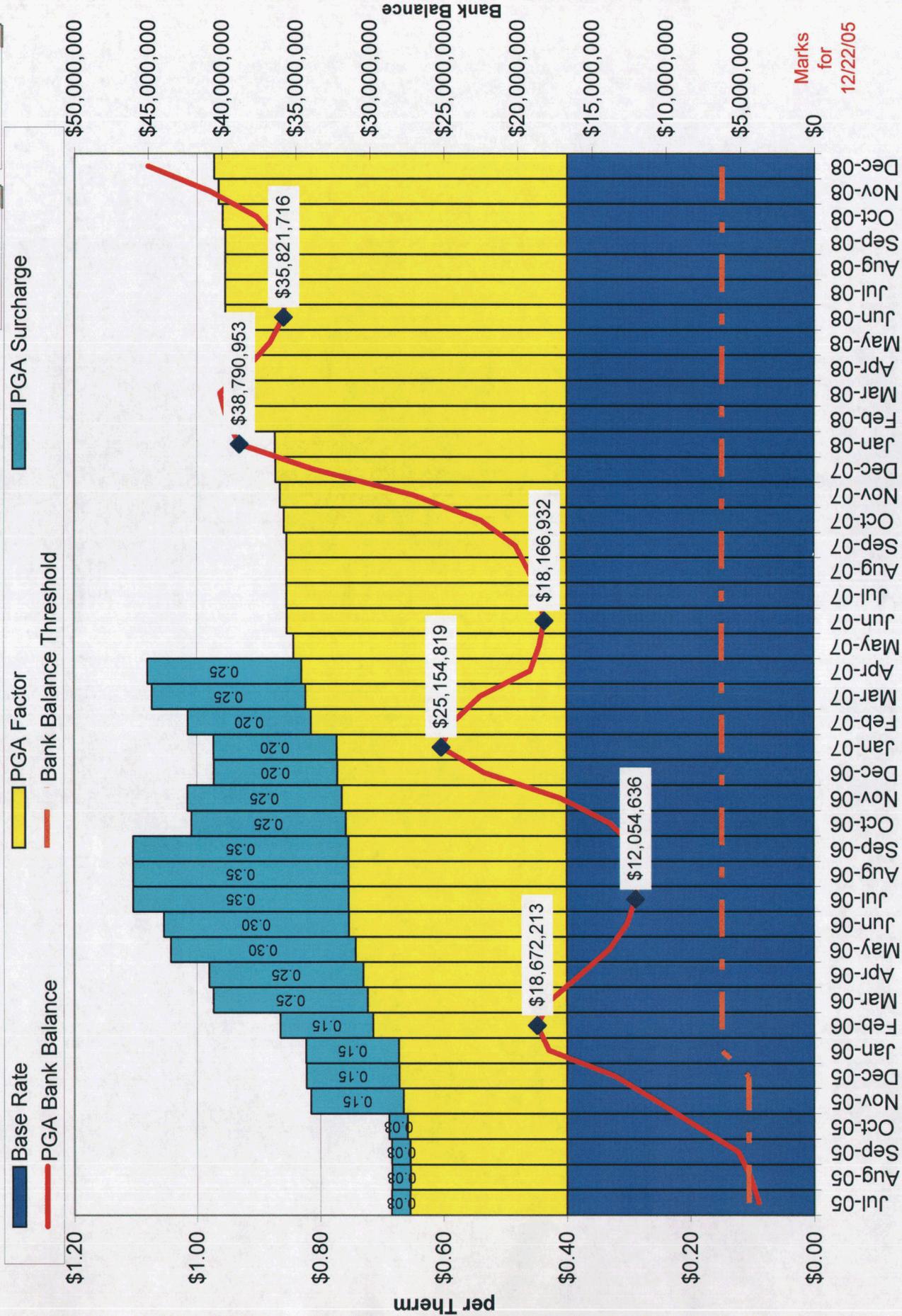
PGA Bank Balance



Attachment B

Projected PGA Bank Balance

Prices vs Mkt 100%
Sales vs Fcst 100%

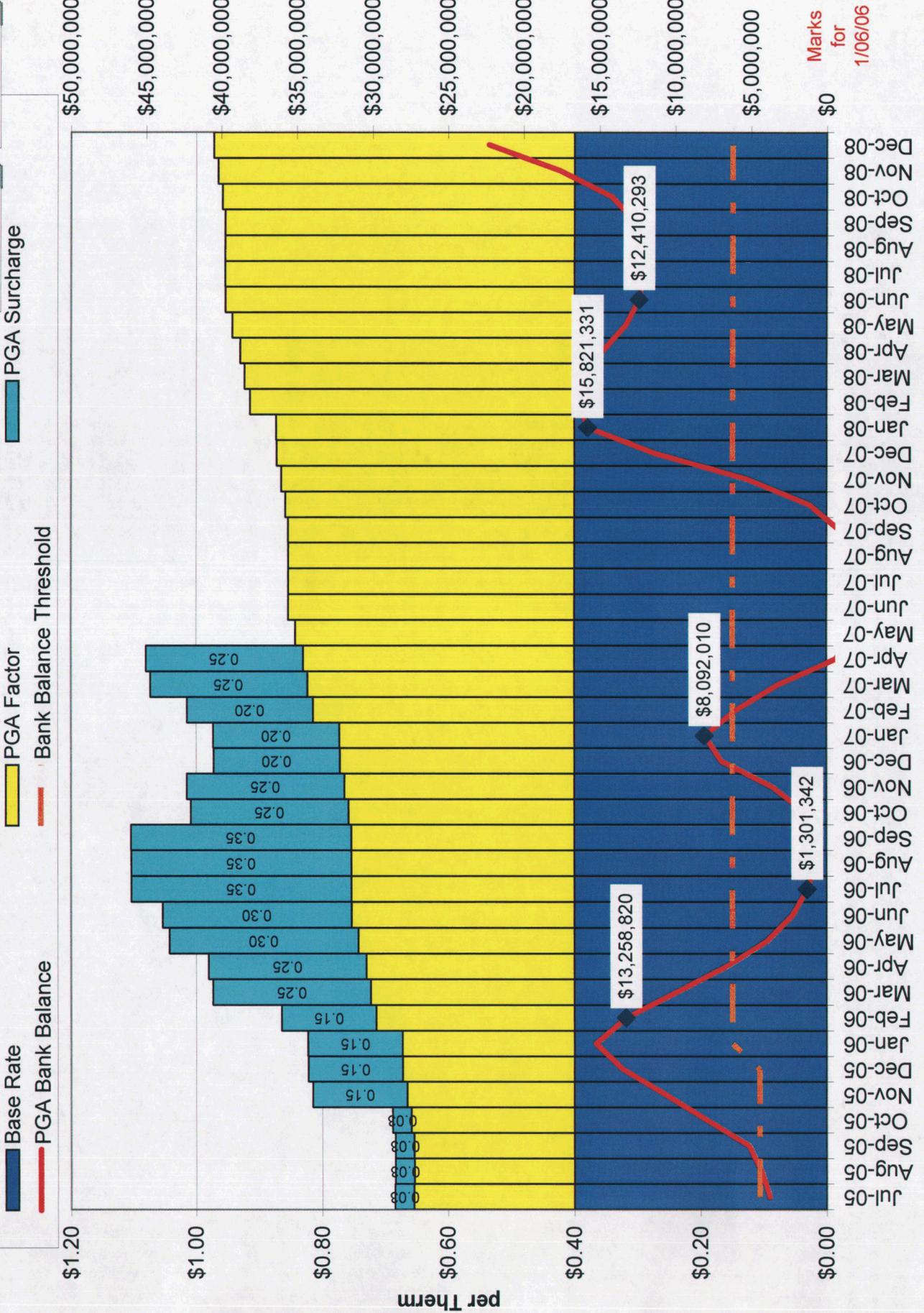


Attachment B-1

Projected PGA Bank Balance

Sales vs Fcst 100%

Prices vs Mkt 100%



Attachment C

(a) Interest Coverage Ratio

Each Borrower shall not permit its Interest Coverage Ratio for the four-fiscal-quarter period ended on the last day of each fiscal quarter, commencing with the fiscal quarter ending September 30, 2005, to be less than 2.25 to 1.00.

\$ in thousands		12 Months Ended September 30, 2005		
		<u>UNS Electric</u>	<u>UNS Gas</u>	
	Net Income	\$3,846	\$6,277	
	Total Interest Expense	4,846	6,374	
	AFUDC	<u>(270)</u>	<u>(306)</u>	
a)	Interest Charges	+	5,116	6,680
b)	Income Tax Expense	+	2,231	3,822
c)	Depreciation and Amortization	+	<u>9,530</u>	<u>5,842</u>
as defined	Consolidated Income Available for Interest Charges	=	\$20,723	\$22,621
	Interest Charges		\$5,116	\$6,680
	Interest Coverage Ratio		4.05	3.39
	Minimum Required		2.25	2.25

Attachment D

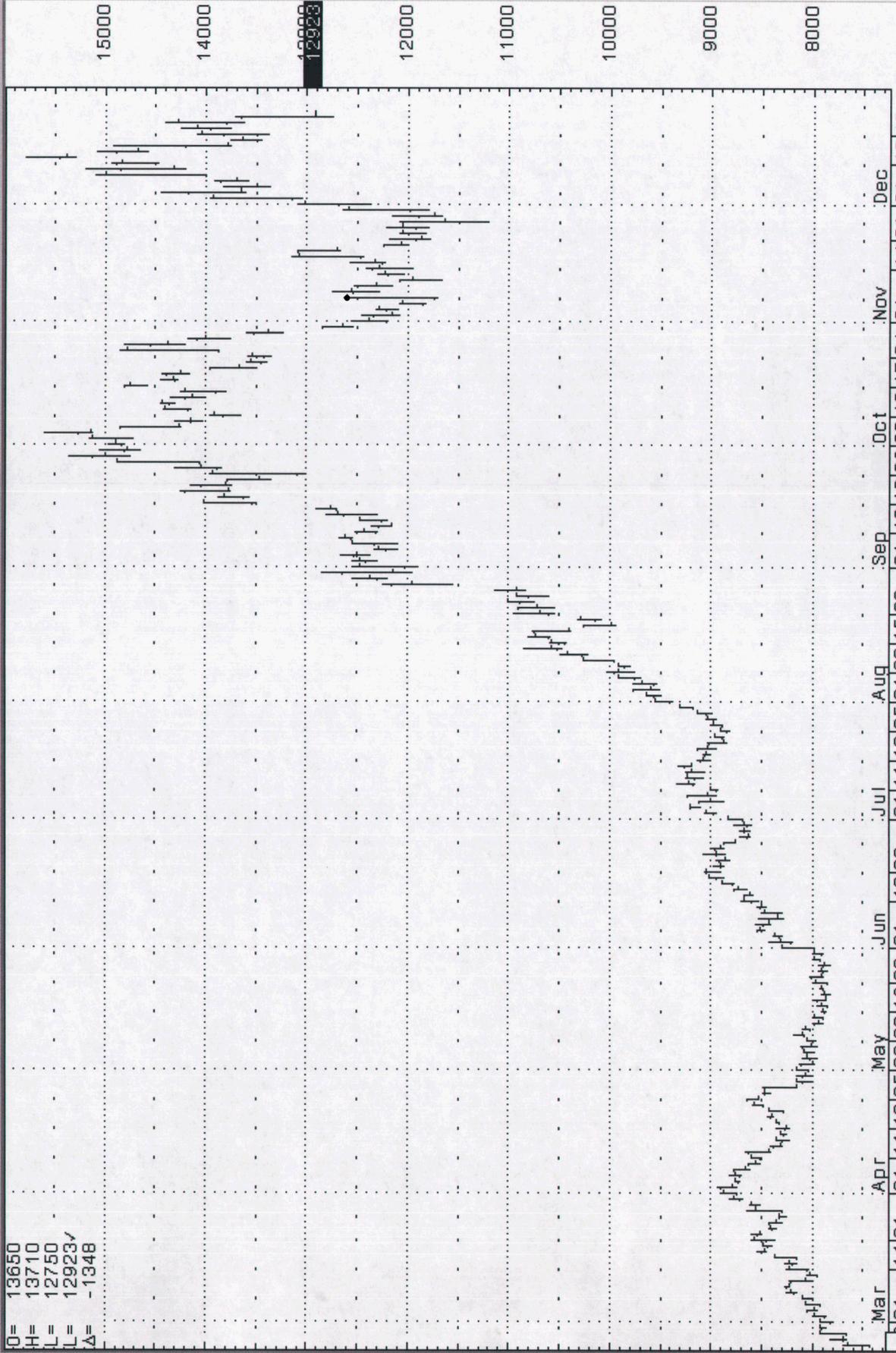
Calculation of Additional UNSG Borrowing Capacity at 9/30/05

(a)	Consolidated Income Available for Interest Charges	\$22,621
(b)	Required Interest Coverage Ratio for Debt Issuance	2.50
(c)	Maximum Interest Charges Permitted [= (a) / (b)]	\$9,048
(d)	Interest Charges Incurred for 12 months ended 9/30/05	\$6,680
(e)	Incremental Interest Charges Permitted [= (c) - (d)]	\$2,368
(f)	Interest Rate on New Debt	6.03%
	Additional Borrowing Capacity [= (e) / (f)]	\$39,277

Attachment E

NGF6 - Natural Gas-Pit, Jan 06, Daily

O= 13650
H= 13710
L= 12750
L= 12923
Δ= -1348



ATTACHMENT

“F”

BEFORE THE ARIZONA CORPORATION COMMISSION

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COMMISSIONERS

JEFF HATCH-MILLER - CHAIRMAN
WILLIAM A. MUNDELL
MARC SPITZER
MIKE GLEASON
KRISTIN K. MAYES

IN THE MATTER OF THE APPLICATION OF
UNS GAS, INC. TO REVIEW AND REVISE ITS
PURCHASED GAS ADJUSTOR.

DOCKET NO. G-04204A-06-_____

OPINION AND ORDER

Decision No. _____

BY THE COMMISSION:

INTRODUCTION

In this Order, we take action to remedy structural flaws in the Purchased Gas Adjustor (PGA) of UNS Gas, Inc. (UNSG). Due to these flaws, UNSG and its customers face substantial difficulties resulting from the operation of the PGA. We will remedy these flaws by modifying the PGA to solve the problems facing UNSG and its customers, to prevent these problems from recurring, and to ensure that the PGA reflects the unique characteristics of UNSG and its service territory. Specifically, we: (1) eliminate the band that limits the 12 month rolling average of the PGA; (2) increase the interest on the PGA bank balance to LIBOR plus 1.5%; (3) when the bank balance exceeds two times the threshold, increase the interest on the PGA bank balance to UNSG's authorized weighted average cost of capital as determined in its last rate case; (4) increase the threshold for over-collected bank balances to equal the threshold for under-collected bank balances; (5) declare that debt associated with the bank balance shall not be included in UNSG's capital structure for ratemaking purposes; and (6) declare that when surcharges are needed in the future, they should be set at a level sufficient to reduce the bank balance to zero within a reasonable time period.

1 7) Recognize Uniqueness

2 8) Symmetry

3 UNSG also asserts that by law a PGA must be just and reasonable, and non-confiscatory.

4 UNSG notes that the PGA under-collected bank balance was \$10.6 million at the end of November

5 2005. By the end of February 2006, UNSG projects that the bank balance will reach \$18.6 million.

6 In January 2007, UNSG projects that the bank balance will reach at least \$ 25 million. These

7 projections were based on forward price data as of December 22, 2005. Due to the high volatility

8 of the natural gas markets, the projections may vary greatly depending on the date of the

9 projection.

10 UNSG requests that the Commission make six revisions to the PGA:

11 1. Bandwidth. The band should be eliminated, or in the alternative, temporarily
12 increased to \$.25 per therm and then eliminated.

13 2. Increase Interest. The interest earned on the PGA bank balance should reflect
14 UNSG's actual cost of new debt, which is LIBOR plus 1.5%.

15 3. Regulatory Asset. When the bank balance is greater than two times the threshold
16 level, UNSG should earn its weighted average cost of capital as determined in its
17 most recent rate case. Currently, this is 9.05%.

18 4. Symmetrical threshold. The new threshold level for under-collected bank balances
19 established in Decision No. 68325 (\$ 6,240,000) should be adopted as the threshold
20 level for over-collected bank balances.

21 5. Capital Structure. The Commission should declare that it will not include debt
22 related to the bank balance in UNSG's capital structure for the purpose of
23 calculating UNSG's weighted average cost of capital.

24 6. Surcharges. When surcharges are needed, the Commission should approve a
25 surcharge large enough to eliminate the bank balance within a reasonable time
26 period.

27

1 **B. Staff's Memorandum.**

2 Staff, in its Memorandum, recommends [describe Staff Recommendations].

3 **C. Analysis.**

4 We agree with UNSG that the eight regulatory principles it describes should guide our
5 review of the UNSG PGA. We also agree that the six revisions proposed by UNSG should be
6 adopted. Our comments on each specific revision follow.

7 1. *Bandwidth.*

8 During much of the 1990s, the UNSG systems (then owned by Citizens Utilities) operated
9 successfully under a 12 month rolling average PGA. We used this PGA as the model for the
10 generic PGA we adopted for all Arizona gas utilities in Decision No. 61225 (October 30,
11 1998)(First PGA Order). But we added a "band" that limits the movement of the rolling average.
12 This band was \$.07 per therm. We always recognized that this band was experimental and that the
13 band was set at an arbitrary level. We increased the band to \$.10 per therm in Decision No. 62994
14 (November 3, 2000)(Second PGA Order). We temporarily increased the band to \$.15 per therm in
15 Decision No. 66028 (July 3, 2003)(Citizens Sale Order).

16 In the Staff report that led to Decision No. 61225, Staff noted that if "the banding is set too
17 tight, the bank balance would have a strong tendency to build up sizable over or under collections
18 and the price signal to the customer would be largely muted."¹ This is exactly what occurred. We
19 therefore conclude that the band is too narrow. In the same report, Staff stated that the "banding of
20 the PGA rate needs to be set so that in most cases the changing PGA rate will accurately track the
21 12-month rolling average" and that the banding should come into play only in "extreme
22 circumstances."² UNSG notes that the band has constrained the movement of the PGA in five
23 months in 2005, and is projected to be in effect for every month of 2006. Repeated modifications
24 of the band have not produced a band that satisfies the standards proposed by Staff. Rather than
25 continuing to modify this experimental mechanism, we will eliminate the band.

26

27 _____
¹ "Staff Report on Purchased Gas Adjustor Mechanisms", October 19, 1998, Docket No. G-00000C-98-0568 at 3.
² *Id.* at 3 and 14.

1 We note that customers will still be protected from price volatility by the twelve month
2 rolling average of the PGA. The rolling average will serve to smooth out price changes in natural
3 gas, while still accurately reflecting the average cost of the gas. We also note customer's exposure
4 to price volatility is reduced by UNSG's hedging program. We will review this program as part of
5 our review of UNSG's gas procurement practices.³ UNSG's levelized billing option offers even
6 greater price stability to those customers that choose to participate. We strongly urge customers
7 that desire stable monthly bills to explore the levelized billing option, and we expect UNSG to
8 continue its outreach efforts in informing customers of this option.

9 2. *Interest.*

10 We agree that we are obligated to allow UNSG to recover its cost of providing service.
11 These costs include the cost of complying with the generic PGA that we created. Currently,
12 UNSG must fund the bank balance by borrowing money at a higher interest rate than the interest
13 rate allowed on the bank balance. We find that the interest on the bank balance should match
14 UNSG's cost of borrowing, which currently is LIBOR plus 1.5%.

15 3. *Regulatory Asset.*

16 UNSG points out that under the current PGA and surcharge, the bank balance may never
17 reach zero. That is, UNSG may not recover the funds it has been forced to invest in the bank
18 balance for a substantial period of time, if ever. We agree that this violates the principles of cost
19 recovery and fairness. UNSG proposes that, when the bank balance exceeds two times the
20 threshold amount, it be allowed to recover its authorized weighted average cost of capital on the
21 bank balance, rather than interest. It argues that this is appropriate because when the bank balance
22 reaches such a high level, it becomes a long-term regulatory asset. Under basic rate-making
23 principles, utilities earn their weighted average cost of capital on regulatory assets. We agree that
24 when the bank balance exceeds two times the threshold amount, it will take a long period of time
25 to pay off the balance. Under such circumstances, the bank balance is more like a regulatory asset
26

27 _____
³ Docket No. G-04204A-05-0831.

1 than a short-term balancing account. Thus, we agree that UNSG should earn its authorized
2 weighted average cost of capital, as determined in its most recent rate case, in such circumstances.

3 4. *Symmetrical threshold.*

4 Under the PGA, the threshold serves as a warning device, prompting action. When the
5 threshold is breached, the utility must file for a surcharge (positive or negative) or explain why no
6 surcharge is needed. In Decision No. 68325 (December 9, 2005), we raised the threshold for
7 under-collected bank balances to \$6,240,000 but left the bank balance for over-collected balances
8 at \$4,450,000. UNSG points to the principle of fairness, and to Staff's position that the threshold
9 should be symmetrical "in fairness." Upon reflection, we can think of no principled reason that the
10 same threshold should not apply to both under-collected and over-collected balances. Thus, we
11 will increase the threshold level for over-collected balances to \$6,240,000, so that it matches the
12 level for under-collected balances.

13 5. *Capital Structure.*

14 UNSG requests that debt associated with the bank balance be excluded from its capital
15 structure for ratemaking purposes, noting that this debt was incurred to comply with the PGA
16 mandated by the Commission. We agree that UNSG should be held harmless from the effects of
17 this extra debt. Accordingly, we declare that we will exclude this debt from UNSG's capital
18 structure for ratemaking purposes.

19 6. *Surcharges.*

20 UNSG notes that the recent history of its PGA is full of surcharges that were not high
21 enough to correct accumulated bank balances. Thus, UNSG recommends that, when future
22 surcharges are necessary, the surcharge be high enough to eliminate the bank balance within a
23 reasonable time period. Otherwise, the bank balance will not be reduced, and customers will be
24 forced to pay a greater amount later. We are hopeful that the other modifications we adopt today
25 will reduce the need for surcharges. But when they are necessary, we agree that they must be set at
26 proper level. Thus, we declare that future surcharges should be set at a level sufficient to reduce
27 the bank balance to zero within a reasonable time period.

FINDINGS OF FACT.

1
2 1. UNSG is engaged in providing natural gas service within portions of Apache,
3 Coconino, Mohave, Navajo, Santa Cruz and Yavapai Counties, Arizona.

4 2. UNSG acquired its natural gas systems from Citizens Utilities. The Commission
5 authorized this acquisition in Decision No. 66028 (July 3, 2003), which also granted UNSG a
6 Certificate of Convenience and Necessity.

7 3. During most of the 1990s, the UNSG systems, then operated by Citizens, had a 12
8 month rolling average PGA with no band. The Commission determined that this PGA should be
9 retained, noting that it avoids "severe impact on the Company's earnings and rate shock to the
10 customers." (Decision No. 58664, June 16, 1994).

11 4. The Commission later established a generic PGA applicable to all Arizona gas
12 utilities subject to the Commission's jurisdiction in Decision No. 61225 (October 30, 1998). The
13 generic PGA was modeled on the prior Citizens PGA, with the exception of an experimental band.
14 The band was originally set at \$.07 per therm.

15 5. The band was increased to \$.10 per therm in Decision No. 62994 (November 3,
16 2000).

17 6. The band was temporarily increased to \$.15 per therm in Decision No. 66028 (July
18 3, 2003).

19 7. After the generic PGA was established, numerous surcharges were necessary.
20 These include the surcharges authorized in Decision No. 64054 (September 27, 2001); Decision
21 No. 66341 (September 30, 2003); Decision No. 66861 (March 23, 2004); Decision No. 67730
22 (March 31, 2005) and Decision No. 68241 (October 25, 2005).

23 8. In Decision No. 68325 (December 9, 2005), the Commission increased the
24 threshold amount for UNSG for under-collected bank balances to \$6,240,000 but kept the
25 threshold for over-collected balances at \$4,450,000.

26 9. UNSG states that the PGA under-collected bank balance was \$10.6 million at the
27 end of November 2005. By the end of February 2006, UNSG projects that the bank balance will

1 reach \$18.6 million. In January 2007, UNSG projects that the bank balance will reach at least \$ 25
2 million. These projections were based on forward price data as of December 22, 2005. Due to the
3 high volatility of the natural gas markets, the projections may vary greatly depending on the date
4 of the projection.

5 10. The UNSG PGA, as currently structured, poses an unacceptable level of risk to
6 UNSG and its customers.

7 11. UNSG's current cost for new debt is LIBOR plus 1.5%.

8 12. The band has caused the PGA's rolling average to lose touch with the actual
9 average cost of gas.

10 13. The band has come into play much more often than was originally intended.

11 14. On January 10, 2006, UNSG filed its Application and Proposed Order as described
12 above.

13 15. On [Date], Staff filed its Memorandum and Proposed Order as described above.

14 16. The eight regulatory principles described by UNSG are appropriate guidelines to
15 use in evaluating the PGA.

16 17. UNSG may incur substantial additional debt to fund the PGA bank balance.

17 18. UNSG requests that the Commission adopt the following six specific
18 recommendations:

19 A. Bandwidth. The band should be eliminated, or in the alternative, temporarily
20 increased to \$.25 per therm and then eliminated.

21 B. Increase Interest. The interest earned on the PGA bank balance should reflect
22 UNSG's actual cost of new debt, which is LIBOR plus 1.5%.

23 C. Regulatory Asset. When the bank balance is greater than two times the threshold
24 level, UNSG should earn its weighted average cost of capital as determined in its
25 most recent rate case. Currently, this is 9.05%.

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1 D. Symmetrical threshold. The new threshold level for under-collected bank balances
2 established in Decision No. 68325 (\$ 6,240,000) should be adopted as the threshold
3 level for over-collected bank balances.

4 E. Capital Structure. The Commission should declare that it will not include debt
5 related to the bank balance in UNSG's capital structure for the purpose of
6 calculating UNSG's weighted average cost of capital.

7 F. Surcharges. When surcharges are needed, the Commission should approve a
8 surcharge large enough to eliminate the bank balance within a reasonable time
9 period.

10 CONCLUSIONS OF LAW.

11 1. UNSG is an Arizona public service corporation within the meaning of Article XV,
12 Section 2 of the Arizona Constitution.

13 2. The Commission has jurisdiction over UNSG and over the subject matter of the
14 application.

15 3. A PGA must satisfy the just and reasonable requirement of Article XV, Section 3 of
16 the Arizona Constitution.

17 4. Under the United States Constitution and the Arizona Constitution, a PGA must not
18 be confiscatory.

19 5. Under the United States Constitution and the Arizona Constitution, the Commission
20 must allow UNSG to recover its prudently incurred costs of acquiring natural gas for its customers.

21 6. The Commission, having reviewed UNSG's Application and Staff's Memorandum,
22 concludes that it is in the public interest to grant the Application and approve the recommendations
23 described in Finding of Fact No. 18.

24 ORDERING PARAGRAPHS.

25 IT IS THEREFORE ORDERED that UNSG's Application is granted.

26 IT IS FURTHER ORDERED that the recommendations described in Finding of Fact No.
27 18 are approved.

1 IT IS FURTHER ORDERED that the UNSG PGA is modified in accordance with the
2 recommendations described in Finding of Fact No. 18.

3 IT IS FURTHER ORDERED that the UNSG PGA band is eliminated.

4 IT IS FURTHER ORDERED that the interest on the UNSG PGA bank balance shall be
5 LIBOR plus 1.5%, except when the bank balance exceeds two times the threshold level.

6 IT IS FURTHER ORDERED that when the bank balance exceeds two times the threshold
7 level, the interest on the UNSG PGA shall be the weighted average cost of capital as determined in
8 UNSG's most recent rate decision.

9 IT IS FURTHER ORDERED that the threshold level for over-collected bank balances is
10 increased to \$6,240,000.

11 IT IS FURTHER ORDERED that the Commission declares that debt associated with the
12 UNSG PGA bank balance shall not be considered when determining UNSG's capital structure for
13 ratemaking purposes.

14 IT IS FURTHER ORDERED that the Commission declares that when surcharges are
15 needed for UNSG, they shall be calculated so that the surcharge is large enough to reduce the bank
16 balance to zero within a reasonable time period.

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IT IS FURTHER ORDERED that this Decision shall become effective immediately.

BY ORDER OF THE ARIZONA CORPORATION COMMISSION.

CHAIRMAN

COMMISSIONER

COMMISSIONER

COMMISSIONER

COMMISSIONER

IN WITNESS WHEREOF, I _____,
Executive Director of the Arizona Corporation
Commission, have hereunto set my hand and caused
the official seal of the Commission to be affixed at
the Capitol, in the City of Phoenix, this ____ day of
_____, 2006.

Brian C. McNeil
Executive Director

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