

ORIGINAL



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NOVEMBER 14, 2005

E-01345A-05-0816

JEFF HATCH-MILLER, CHAIRMAN
ARIZONA CORPORATION COMMISSION
1200 W. WASHINGTON ST.
PHOENIX, AZ 85007

DEAR CHAIRMAN MILLER,

I HAVE JUST RECEIVED A LETTER FROM APS INFORMING ME THAT THEY EXPECT TO RAISE ELECTRIC RATES MORE THAN 20% SOON.

SINCE THEY ARE ESSENTIALLY A MONOPOLY, I HAVE NO OPPORTUNITY TO SHOP FOR A LESS EXPENSIVE ALTERNATIVE.

FOR MANY MONTHS NOW APS HAS SPONSORED A VARIED GROUP OF TV COMMERCIALS THAT I AM SURE WERE NOT PROVIDED GRATIS BY THE TV COMPANIES. SINCE THEY ARE A MONOPOLY, THAT DOESN'T CREATE ANY NEW CUSTOMERS. SHOULDN'T THE DOLLARS SPENT HAVE BEEN BETTER APPLIED TO COVER SOME OF THE COSTS OF INCREASED FUEL PRICES THAT THEY CLAIM ARE CAUSING THE PRICE INCREASE.

I HOPE THAT THE COMMISSIONERS DO NOT GRANT THE FULL INCREASE REQUESTED BY APS AND THAT THEY ARE INSTRUCTED TO STOP SPENDING MONEY ON TV COMMERCIALS AND OTHER PROGRAMS THAT DO NOT INCREASE INCOME.

SINCERELY,

ALBERT E. WINSTON
CC: ALL COMMISSIONERS
TV STATIONS
ARIZONA REPUBLIC

AZ CORP COMMISSION
DOCUMENT CONTROL

2005 NOV 21 P 2:26

RECEIVED

Peter Mairs

NOV 18 2005

5425 Calle Diamante Cornville, AZ 86325
928/639-4633

PeterNDorie@netscape.com

Dear Public Servant,

I just received this notice from my Utility Company and, the first line, pretty much, says it all! The balance of the letter is an insulting and demoralizing attempt to justify the blatant gouging.

Well, I can give you the precise response of each and every poor sap (citizen) receiving this disheartening news:

“Man, another rip off-- Gosh, isn't there anyone out there with some clout, and some concern looking out for us? “

No! There isn't! The fact is we are helpless and the giant companies know it! So, when they achieve yet more record profits, ala the oil companies--we will, once again, simply have to grin, bear and pay for it.

Why? Because the people who 'pretend' to represent us, don't. They will first and foremost avoid any action that might antagonize the big campaign donors like Utilities. They may, of course, utter some meaningless platitudes or, more likely, hide behind some “larger issues”. Issues that are politically safe-and have absolutely no significance to our everyday lives.

Well, on behalf of my fellow citizen victims, I'm sending this comment to all of you who we continue to honor with the privilege of high office and, who, apparently, think we are all quite stupid.



P.S. Remember the response to Ross Perot *before* he proved to be an egocentric boob? We were so hungry for a true statesperson and he, at least, for a precious moment offered us hope. We keep thinking “there has to be someone out there“.



A subsidiary of Pinnacle West Capital Corporation

Jack Davis
President &
Chief Executive Officer

Mail Station 8516
P.O. Box 53999
Phoenix, AZ 85072-3999

November 2005

Peter B. Mairs
5425 E Calle Diamante
Cornville, AZ 86325-4836

To our Customers:

On Friday, we filed for a 20 percent increase in our electric prices.

The reason won't come as a surprise. Fuel costs are way up – natural gas prices for example, have tripled in the last three years. Those same unprecedented fuel prices you are experiencing when you fill up your car are having a dramatic impact on the cost of electricity.

While fuel costs represent two-thirds of this request, they aren't the only reason. Arizona's future will rely on an electric company that is strong enough to power an expanding economy with electricity that is safe, reliable and environmentally friendly. This increase will allow APS to meet this future, while investing in energy efficiency programs for our customers and building necessary infrastructure to meet the demands of our rapidly growing state.

We have worked very hard to increase our efficiency as a company. We've added more than 300,000 customers over the last decade, without increases in our staff. We've invested in new technology and environmentally friendly energy resources, and have aggressively managed volatile gas prices for the benefit of our customers.

The hard work will not cease, but a price increase has become a necessity.

We understand higher prices aren't welcome news. And, to be clear, this is in addition to the 1.7 percent temporary increase related to fuel price adjustments pending before the Arizona Corporation Commission. We also expect to file for another fuel price adjustment in April 2006 that could be as much as an additional 5 percent, a portion of which is for Palo Verde-related expenses.

We don't like having to ask to increase your bills, but keeping the lights on for our state is a responsibility we take very seriously. A healthy Arizona requires an electric company strong enough to meet our state's needs.

I invite you to learn more about this important issue at BrightArizonaFuture.com.

Sincerely,

Jack E. Davis
President and CEO



A subsidiary of Pinnacle West Capital Corporation

Jack Davis
President &
Chief Executive Officer

Mail Station 8516
P.O. Box 53999
Phoenix, AZ 85072-3999

November 2005

Daryl Periman
12817 N 68 St
Scottsdale, AZ 85254-4542

~~TO: MR. JEFF HANCOCK MILLER~~

20% ?? OH COME NOW!
PALO VERDE EXPS ARE APS
PROBLEMS NOT OURS. THEY SHOULD
TALK TO THEIR INVESTORS & NOT
THEIR CUSTOMERS!

To our Customers:

On Friday, we filed for a 20 percent increase in our electric prices.

Daryl Periman

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cc: MR. JACK DAVIS

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Sincerely,

Jack Davis

Jack E. Davis
President and CEO

PHILIP G. CLARK
P. O. Box 2824
Yuma, Arizona 85366

November 8, 2005

Mr. Jack Davis, President/CEO
Arizona Public Service
Mail Station 8516
P. O. Box 53999
Phoenix, Arizona 85072-3999

Re: Proposed Rate Increase

Mr. Davis:

As an independent small businessman I can relate first hand to the increase in the cost of doing business referenced in your letter. However, not being a legal monopoly like your company, and having more competitors added to the playing field every day, I have to absorb (eat) virtually 100% of my increased costs - its called competition.

While you are to be commended for holding the line on increases in staff, my trusty Canon 11DX desktop calculator tells me that 300,000 new customers over the past decade would equate to almost seven and one quarter billion dollars based on an average of \$200 per month per new customer. Certainly infrastructure for growth and expansion adds to costs, but with a 'captive clientele' the revenue generated on the other side of the ledger is guaranteed, something the competitive market can only dream about.

Thank you for taking the responsibility of "keeping the lights on" seriously. I take keeping the lights on in my business seriously as well; however, I do not have the benefit of the brute force of government to accomplish it for me.

Sincerely,

A handwritten signature in black ink, appearing to read 'Phil Clark', with a stylized flourish at the end.

Phil Clark