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BEFORE THE ARIZONA CORPORATION COMMISSION

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IN THE MATTER OF THE APPLICATION OF  
VALLEY UTILITIES WATER COMPANY, INC.  
FOR RATE ADJUSTMENTS IN ITS WATER  
RATES AND FINANCING AUTHORIZATION.

Docket No. W-01412A-04-0736  
W-01412A-04-0849

STAFF'S CLOSING BRIEF

I. INTRODUCTION

Valley Utilities Water Company, Inc. ("Valley Utilities" or "Company") filed applications to raise rates for its water customers on October 7, 2004 and to obtain financing approval for a loan from the Water Infrastructure Finance Authority ("WIFA") on November 26, 2004. On July 14, 2005, a hearing was held on the rate and financing applications in Phoenix, Arizona. Both parties in this case agree that Valley Utilities needs a rate increase and should be allowed to obtain financing.

The parties disagree on what the proper rate design should be in this case and whether or not Utilities Division Staff ("Staff") of the Arizona Corporation Commission ("Commission") should allow the Company to collect an arsenic surcharge for operation and maintenance expenses.

Staff recommends adoption of its rate design. It provides the appropriate price signals consistent with previous Commission decisions.

Since the Staff adjusted rate base is negative \$539,804, Staff recommends that the Commission authorize a 10 percent operating margin, or \$95,751. Staff's recommendation represents a \$129,946, or 15.70 percent, revenue increase from \$827,565 to \$957,511. Staff's recommended revenue exceeds the Company's proposed step one revenue by \$29,162. Staff's recommended rates would increase the typical 3/4-inch residential water bill with a median usage of 7,500 gallons, from \$28.00 to \$31.76, for an increase of \$3.76 or 13.45 percent.

Staff recommends that the Commission authorize the proposed WIFA loan in the amount of \$1,926,100 for the construction of arsenic treatment facilities.

Arizona Corporation Commission

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1 Staff also recommends that the Company file a plan for approval by Staff to progressively  
2 increase its equity position on an annual basis until equity represents 40 percent of total capital.

3 Staff's introduction is an overview of the case and Staff's recommendations. The following  
4 sections discuss the basis for Staff's position on the major issues in this case.

## 5 **II. ARSENIC SURCHARGE**

6 Staff and Valley Utilities seek a process to implement the new standards for arsenic. The  
7 maximum contaminant level ("MCL") has been lowered from 50 parts per billion ("ppb") to 10 ppb.  
8 The new standard became effective in January of 2001; however, compliance for existing water  
9 systems is not required until January 2006. The process needs to balance the interests of the  
10 ratepayers and the interests of Valley Utilities. Staff and Valley Utilities understand that the new  
11 standard for arsenic will be placing a heavy financial burden on many water companies in Arizona.

12 Staff's position is that the Commission should approve an Arsenic Remediation Surcharge  
13 Mechanism ("ARSM") for Valley Utilities. The ARSM would enable Valley Utilities to meet its  
14 principal and interest obligations on the proposed WIFA loan and income taxes on the surcharge. In  
15 his pre-filed testimony, Staff witness Dennis Rogers explained that Valley Utilities should follow  
16 "the same methodology presented in Table A- DRR to calculate the incremental revenue needed to  
17 meet its interest, principal and incremental income tax obligations on the WIFA loan using actual  
18 loan amounts and use the result to develop its arsenic removal surcharge tariff application. The  
19 increase in revenue calculation should be included in the arsenic removal surcharge tariff  
20 application." (Ex. S-2 at 27). Although Staff is recommending approval of the WIFA loan in this  
21 proceeding, the process for obtaining the ARSM will require a subsequent filing by Valley Utilities  
22 for consideration by the Commission for approval. The above process is consistent with "other  
23 Accelerated Arsenic Cost Recovery Mechanisms previously authorized by the Commission; please  
24 see Ash Fork Water Service, Decision No. 67158 and Mountain Glen Water Service Inc., Decision  
25 No. 67163." (Ex. S-3 at 5).

26 Staff's position is that the Commission should not approve an Arsenic Operating and  
27 Maintenance Recovery Surcharge Mechanism ("AOMRSM") for Valley Utilities. The Company  
28 proposes a surcharge mechanism to recover estimated operation and maintenance ("O & M") costs

1 for arsenic treatment and removal. Staff recommends that the Company file a new rate case  
2 application after a period of time has elapsed so that the actual O & M can be determined and the  
3 appropriate rates established. Thomas Bourassa, the Company's witness, testified that he used in his  
4 pre-filed testimony "the projected costs of \$216,000. This was an engineer's estimate provided by  
5 the company through a study that was done." (Tr. at 36). Staff noted in its pre-filed testimony that  
6 "authorizing estimated costs, to be recovered at some future date, before they are known and  
7 measurable, does not allow Staff the opportunity [to] ascertain with any degree of confidence the  
8 reasonableness of the charges and whether they are accounted for correctly." (Ex. S-3 at 6).

9 The Company makes a reference to the Ash Fork case (Decision No. 67158). The Company  
10 seems to be suggesting that the Commission has helped other companies with their O & M arsenic  
11 costs by increasing their operating margin. According to Mr. Bourassa, "a 28 percent operating  
12 margin was used rather than the 10 percent here, and perhaps that may have been the way that the  
13 Staff has provided enough money for the company to fund the arsenic. Although the decision does  
14 not mention arsenic operating and maintenance costs, but a 28 percent margin was given in that  
15 case." (Tr. at 41). However, Mr. Rogers testified that operating margins are not directly comparable  
16 among companies and that the 10 percent operating margin recommended by Staff in this case  
17 provides earnings and helps the Company build equity even though the Company has no equity  
18 investment of its own at this time. *Id.* at 132.

19 Staff's position is that O & M surcharges for arsenic costs are normally not allowed by the  
20 Commission. Typically, the Commission orders that "the operation and maintenance costs associated  
21 with arsenic removal be segregated and tracked for a period of time, and that the Company file a new  
22 rate case application after the actual costs become known and measurable." (Ex. S-3 at 6). Even Mr.  
23 Bourassa admits that he is not aware of any companies the size of Valley Utilities being granted a  
24 surcharge for O & M costs. (Tr. at 40-41). The Company is correct that the Commission has allowed  
25 other companies an operating and maintenance surcharge for arsenic costs when those costs were  
26 actual costs. However, for those specific cases where the O & M surcharge was allowed, the Staff  
27 only recommended "giving a deferral to those companies who have equity and are making a  
28 substantial investment in the arsenic plant..." *Id.* at 108-109. Mr. Rogers pointed out that Staff has

1 been consistent “in that when it does defer the costs for the O & M, it defers it for a period of 12  
2 months, have the company come in for a rate review, rate case, and have the 12 months that were  
3 deferred as a surcharge. I don’t think Staff has ever recommended a continuous surcharge for arsenic  
4 O & M costs.” *Id.* at 117.

5 Staff is not recommending any type of AOMRSM since the Company, up to this point, has  
6 failed to infuse capital into its operations. Mr. Rogers pointed out that “over a period of years,  
7 [Valley Utilities] has been offered operating margins and/or returns on its investment that should  
8 have provided equity at today’s date.” *Id.* at 111. Staff’s recommendations must focus on what is in  
9 the public interest of the Company and the ratepayers. In this case, the negative equity of the  
10 Company continues to get worse. Staff does not want to “continually fund everything that the  
11 company -- every expense that the company forces the ratepayers to pay for[,] every expense that the  
12 company incurs[,] without [the company] having some sort of obligation to infuse some capital into  
13 [the company].” *Id.* at 113.

14 The Company argues that it is not fair that it should have to infuse capital in order to recover  
15 expenses that are beyond its control. However, Staff pointed out during its testimony that the  
16 Company “is in business. [The Company] operates a viable, going concern. And that any kind of  
17 business needs to position itself and be in a position to handle unforeseen events.” *Id.* at 97.  
18 Furthermore, according to Mr. Rogers, a company “ought to assume some business risk, whether its  
19 government mandated, an accident, or anything else.” *Id.* at 106. Thus, even if there is some  
20 additional business risk for the Company, Staff’s position is that it is in the public interest for the  
21 Company to infuse capital into its operations. Staff’s position is that the Commission should not  
22 approve an Arsenic Operating and Maintenance Recovery Surcharge Mechanism (“AOMRSM”) for  
23 Valley Utilities.

### 24 **III. RATE DESIGN**

25 Staff’s rate design should be implemented in this case. In this case, Staff is recommending an  
26 inverted three tier rate design for residential customers on 5/8 x 3/4 inch and 3/4 inch meters and a two  
27 tier rate design for all other customers. Staff’s recommended rates acknowledge water use patterns  
28 by meter size and in total to encourage efficient consumption.

1 Staff's recommended first tier is not a discount or "lifeline" rate. Lifeline rates are designed  
2 according to a customer's income level. Staff noted in its pre-filed testimony that "Mr. Kozoman's  
3 suggestion that Staff's alternative purpose for the first tier for residential 5/8-inch and 3/4-inch  
4 residential customers is to provide a life line rate is a red herring." (Ex. S-3 at 4). Staff's first tier and  
5 overall rate design do not discriminate based on a customer's income level. Staff's rate design is  
6 focused on sending the appropriate price signal based on the meter size a customer has and on the  
7 number of gallons of water a customer uses. Dennis Rogers, Staff's witness, pointed out in his pre-  
8 filed testimony that "Efficient water use is encouraged by producing a higher customer bill with  
9 increased consumption or a larger meter." (Ex. S-2 at 19). Staff also noted that "although the first tier  
10 for these customers may have some characteristics of a lifeline rate, they are incidental to Staff's  
11 overall rate design." (Ex. S-3 at 4).

12 Staff's rate design is thoroughly consistent with past Commission approved rate designs.  
13 Staff's rate design has an inverted three tier design for Residential 5/8-inch and 3/4-inch customers and  
14 an inverted two tier design for all other classes of customers. Staff's rate design is consistent with the  
15 rate design approved in the Arizona-American Water Company rate case (Decision No. 67093) and  
16 the Rio Rico Utilities, Inc. rate case (Decision No. 67279). In the Arizona-American rate case, the  
17 Commission "adopted Staff's recommended rate design for all seven water systems which consisted  
18 of an inverted three tier rate design for Residential 5/8-inch and 3/4-inch customers and an inverted  
19 two tier structure for all other meter sizes and customer classes." *Id.* at 3. In addition, in the Rio Rico  
20 case, "Mr. Kozoman proposed and the Commission adopted his inverted three tier rate design for 5/8-  
21 inch customers (both residential and commercial) while all other customer classes have an inverted  
22 two tier rate design." *Id.* Staff's rate design is also more likely to allow Valley Utilities a fair  
23 opportunity to earn Valley Utilities' authorized rate of return than the rate design proposed by the  
24 company. According to the Company's own witness, Ronald Kozoman, the Company's rate design  
25 "is probably more risky than Staff's. In other words, the fact that we put more into the commodity  
26 rates, which means if customers conserve, we would possibly collect a lot less money." (Tr. at 57).

27  
28 ...

1 **IV. ENGINEERING ISSUES**

2 Staff recommends that the average annual water testing expense determined by Staff be  
3 adopted. Valley Utilities has reported its water testing expense for the 2003 test year. Staff has  
4 reviewed Valley Utilities' reported amount and has "made adjustments to determine [Staff's] average  
5 annual cost of \$4,014 as shown in Table E-1." (Ex. S-1, MSJ-A at 4). Staff recommends that Staff's  
6 average annual cost be adopted for this proceeding.

7 In its rate application filing, the Company submitted \$1,883,600 worth of post-test year plant  
8 for arsenic treatment plant facilities for its Well Nos. 1, 2, 4, 5 and 6. At the time of the Staff  
9 inspection on March 11, 2005, Staff "noted that these treatment facilities had not been constructed."  
10 *Id.* at 5. Thus, Staff recommends that the reported post-test year plant items not be included in rate  
11 base.

12 Staff recommends that Valley Utilities use the depreciation rates recommended by Staff.  
13 Valley Utilities has been using a depreciation rate of 2.50% in every National Association of  
14 Regulatory Utility Commissioners ("NARUC") plant category. Recently, the Commission has been  
15 "shifting away from the use of a composite rate in favor of individual depreciation rates by NARUC  
16 category." *Id.* Staff recommends that Valley Utilities use the depreciation rates presented in Table I-  
17 1 by individual NARUC category on a going forward basis.

18 Staff's position is that the service-line meter installation charges recommended by Valley  
19 Utilities are appropriate. These charges are "refundable advances and [Valley Utilities'] proposed  
20 charges are within Staff's recommended range for these charges." *Id.* at 6. Thus, Staff recommends  
21 the acceptance of Valley Utilities' proposed installation charges which includes the use of actual cost  
22 for meter sizes of 8-inch and larger as shown in Table J-1.

23 Staff recommends that Valley Utilities set up a curtailment tariff. A Curtailment Plan Tariff  
24 ("CPT") is "an effective tool to allow a water company to manage its resources during periods of  
25 shortages due to pump breakdowns, droughts, or other unforeseeable events." *Id.* Staff is proposing  
26 an alternative tariff form that is similar to other Class A company approved tariffs. Staff is  
27 recommending that this tariff be docketed by Valley Utilities as a compliance item in this case within  
28 45 days of the effective date of an order in this proceeding for review and certification by Staff.

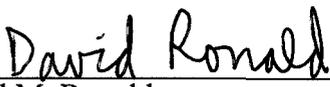
1 The Company is requesting financing approval for a \$1,926,100 loan from the WIFA. This  
2 loan is needed to finance the purchase and construction of arsenic removal equipment to meet the  
3 new arsenic standard. The cost estimate in the financing request was produced by Narasimham  
4 Consulting Services, Inc., ("Narasimham"), a consulting firm hired by the Company. Marlin Scott  
5 Jr., Staff's engineering witness, noted in his pre-filed testimony that Narasimham "conducted an  
6 arsenic treatment study for the Company and recommended using the absorption media treatment  
7 method to reduce arsenic levels in five of the Company's six wells." (Ex. S-1, MSJ-B at 3). Staff's  
8 position is that the arsenic treatment facilities are appropriate and the estimated capital costs and  
9 O&M costs presented by the Company are reasonable for purposes of the Company's financing  
10 request.

11 **V. CONCLUSION**

12 In light of the above and the record in these proceedings, Staff request that the Commission  
13 adopt Staff's recommendations. Staff recommends adoption of its rate design. Staff asks that the  
14 Commission authorize the proposed WIFA loan.

15 Staff asks that the Commission approve the ARSM to help the Company meet its principal  
16 and interest obligations on the proposed WIFA loan and income taxes on the surcharge. Staff  
17 requests that the Commission deny the AOMRSM surcharge for recovering O & M costs for arsenic  
18 treatment and removal. Staff requests that the Company be ordered to file a plan for approval by  
19 Staff to progressively increase its equity position on an annual basis until equity represents 40 percent  
20 of total capital.

21 RESPECTFULLY SUBMITTED this 25<sup>th</sup> day of August, 2005.

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24 \_\_\_\_\_  
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27 The original and thirteen (13) copies  
28 of the foregoing were filed this  
25<sup>th</sup> day of August, 2005 with:

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4 Copies of the foregoing were hand-delivered/mailed  
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