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Docket Control Center  
Arizona Corporation Commission  
1200 West Washington Street  
Phoenix, Arizona 85007

AZ CORP COMMISSION  
DOCUMENT CONTROL

Arizona Corporation Commission

DOCKETED

JUN 29 2005

RE: Promotion *Extension* Offered by **BellSouth Long Distance, Inc.**

DOCKETED BY

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Dear Sir/Madam: T-03287A-96-0579

Enclosed are the original and thirteen (13) copies of this letter filed on behalf of BellSouth Long Distance, Inc. to advise the Commission of the Company's plans to extend the *BellSouth® Early Rewards Promotion* for complex business customers.

In accordance with Section 5.1, Promotions, of BellSouth Long Distance, Inc.'s Arizona Tariff No. 2, the Company proposes to extend the expiration date for this promotion to September 30, 2005, with the requirement that at least one promotion-eligible service be installed and activated by November 30, 2005. The specifics of the promotion are as follows:

**Revised Complex Business Promotion:**

**BellSouth® Early Rewards Promotion**

**(A) Promotion Description**

This promotion is available to new BellSouth Long Distance, Inc. Customers who either sign a new or renew a BellSouth Business Class Family of Services Enrollment form for a term of one-year or longer with a Minimum Monthly Revenue Commitment (MMC) of \$100.00 to \$10,000.00. This Promotion cannot be combined with certain other promotions and cannot be combined with any Customized Pricing Arrangement (CPA), unless otherwise stated in the CPA.

Customers must also sign a new or renewal agreement, concurrently or within ninety (90) days prior to the signing of this promotion, with BellSouth Telecommunications, Inc. ("BST"): BellSouth Business Smart Start, BellSouth® Business Volume and Term, BellSouth® Business Winning Rewards, BellSouth® Business One Rate, BellSouth® Business Region Rate, BellSouth® Business Premium Rewards, BellSouth® Business Master, BellSouth® Business Total Spend Contract, BellSouth® Business Franchise, BellSouth® Simple Savings, Small Business Segment Product Level Contract or BellSouth® Contract Service Agreement. The Customer can have existing BST services provided they are adding service at a new location via one of the pre-requisite local agreements listed above.

Eligible Customers will receive one free month of service for each committed contract year, up to three (3) years and three (3) free months.

**Revised Complex Business Promotion, (Cont'd.):**

**BellSouth® Early Rewards Promotion**

- (B)** This promotion will be offered under the following terms and conditions:
- (1)** The Free Month will be applied as follows:
    - (a)** Customers with a one (1) year term - The Free Month will be applied to, and calculated based on, the second billing cycle (bill 2).
    - (b)** Customers with a two (2) year term - The Free Months will be applied to, and calculated based on, the second and third billing cycles (bills 2 and 3).
    - (c)** Customers with a three (3) year term - The Free Months will be applied to, and calculated based on, the second, third and fourth billing cycles (bills 2, 3 and 4).
  - (2)** The monthly waiver amount will be capped at the greater of \$2,000 or 150% of the Customer's committed monthly volume. (Maximum monthly volume commitment not to exceed \$10,000).
  - (3)** This promotion provides an additional 5% discount above the standard volume and term discounts for long distance interstate and international inbound and outbound voice usage, including calling card usage and surcharges. This additional discount will be applied after the standard volume and term discounts are applied.
  - (4)** Free months service includes the waiver of all BellSouth Long Distance Monthly Recurring Charges and usage charges, including loop charges.
  - (5)** Free months do not include the following:
    - (a)** International Data Services (ATM, Frame Relay, Private Line, etc.).
    - (b)** BellSouth® Conferencing Services.
    - (c)** Any Local, County, State and Federal Taxes.
    - (d)** Any other Charges and Fees - including, but not limited to, USF, PICC, Operate Services, Payphone Surcharges, Directory Assistance and all special billing delivery charges.

**Revised Complex Business Promotion, (Cont'd.):**

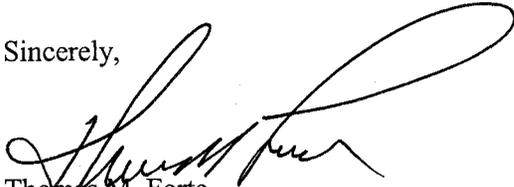
**BellSouth® Early Rewards Promotion**

- (B) This promotion will be offered under the following terms and conditions, (cont'd.):
- (6) This promotion will end on September 30, 2005, and at least one eligible service must be installed and activated by November 30, 2005.
  - (7) This promotion is coterminous with the Customer's BellSouth® Business Class Family of Services Agreement.
  - (8) This promotion cannot be combined with the BellSouth® CPE Bundle Promotion, the BellSouth® 1-2-3 Go! Promotion, the BellSouth® Business Class International Promotion, the BellSouth® Domestic Voice Plus Promotion, the BellSouth® Flat Rate Nine Promotion, the BellSouth® Flat Rate Nine Bundle Promotion, the BellSouth® Complete Frame II Promotion or any Customized Pricing Arrangement (CPA), unless otherwise stated in the CPA.

Please acknowledge receipt of this filing by date stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided.

Any questions you may have regarding this filing may be directed to my attention at (407) 740-8575 or [tforte@tminc.com](mailto:tforte@tminc.com). Thank you for your assistance in this matter.

Sincerely,



Thomas M. Forte  
Consultant to BellSouth Long Distance, Inc.

TMF/mw

cc: Mary Jean Dennis - BellSouth  
Robin Taylor - BellSouth  
file: BellSouth - AZ  
tms: AZx0504