

ORIGINAL



0000013091

Keaton Development Company, Inc

P.O. Box 905 66798 Hwy 60

Salome, AZ 85348

Phone 928-859-3982 Fax 928-859-3984

28DR

Arizona Corporation Commission

DOCKETED

NOV - 5 2004

04 November 2004

Arizona Corporation Commission
Docket Control/Utilities Division
1200 West Washington Street
Phoenix, AZ 85007

DOCKETED BY	<i>CR</i>
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Re: Docket No. W-02169A-04-0363
Staff Report For Keaton Development Company Application For Financing Authorization
Response to Recommendation

Keaton Development Company takes exception to the Financial Section Analysis of our application for financing authorization.

As stated in the original application, Keaton Development Company, shortly after purchase, was forced into a Chapter 11 Bankruptcy when it was determined that both the developer and Keaton Development Company, under the prior owner, were not performing under their contract and that in fact there were several questions as to the legitimacy of the contract itself. The original numbers supplied in the package to the Arizona Corporation Commission did reflect what was presented in the staff report. The problem is that Mr. Johnson was informed that the Plan of Reorganization was approved and that as a result the liability on the contract in question was reduced by the court to what the new owner of Keaton Development Company felt was fair and equitable. Additionally, Mr. Johnson used the 12 months results in determining a debt service ratio. Mr. Johnson, although informed, did not take into consideration the additional costs of the bankruptcy. These items were discussed with Mr. Johnson and to support our claims, a package, that is attached, was provided Mr. Johnson. The package included the information on the Chapter 11 Bankruptcy and the changes that occurred to the balance sheet as a result of the approval of the Plan of Reorganization. The plan also included the projections and assumptions that originally went with the package but somehow were misplaced. If you will review this package you will see that the company has a net worth, as of 30 June 2004, of \$119,118.91 on total assets of \$297,276.18 or an owner's equity of 40%. As you will also see, the projections show that in fact the company would have a debt coverage of 1.70x.

Based on the conversations with Mr. Johnson, we believe he chose not to use this information based on a banking background and the prejudice he developed toward any company that has filed any type of bankruptcy. While normally we would share this feeling, in this case, he has failed to see that without the change of ownership and the accompanying Chapter 11 Bankruptcy, many of the merchants would have suffered financial losses and the water users serviced by this company may have suffered a serious disruption in service as the prior owner would have had to file Chapter 7 Bankruptcy with no recourse on the contractor due to issues best left to attorneys.

In conclusion, Keaton Development Company requests that we be allowed remedies and redress that are legally available to us to respond to Staff's negative recommendations.

Respectfully,

William S. Scott, President
Keaton Development Company, Inc.

AZ CORP COMMISSION
DOCUMENT CONTROL

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RECEIVED

SEBREE BUSINESS PARTNERS

3407 W. 27th Lane Yuma, AZ 85364

Office (928) 343-1171 - Cellular (928) 503-3365

Fax (928) 343-1171 - E-mail sebreebp@aol.com

August 23, 2004

Arizona Corporation Commission
1200 W. Washington St.
Phoenix, AZ 85007
Attn: Mr. Jim Johnson

Dear Mr. Johnson:

This letter is following up our conversation last week regarding Keaton Development, Inc. (Keaton). In that conversation you discussed your concerns with Keaton's negative equity position and the lack of debt coverage.

The original balance sheet that was sent with the package to the Arizona Corporation Commission did not reflect the impact that the approval of the Chapter 11 Bankruptcy Plan had on the company's financial condition. In the original package there is a discussion of the reasons for the bankruptcy and therefore we will not go over that again. On the other hand, the impact of the bankruptcy on the financial condition of the company is significant. Attached, in Schedule 1, you will find a copy of the approved Chapter 11 Bankruptcy Plan of Reorganization (Plan) for Keaton. Attached in Schedule 2 you will find a summary of the balance sheet as of June 30, 2004 as well as the full balance sheet. The balance sheet reflects the impact of the Plan. As you will see, Keaton actually has a positive equity position of \$119,118.91 and an owner's equity after the new loan of 35%. I believe, based on our conversation, that the dollars and the equity ratio meet your requirements.

I think that in our discussion on the debt coverage we were not looking at the same items. In any case, as we discussed, we would provide you with a projection of the income and expenses for the remainder of 2004 and for the year 2005 along with line by line assumption information. Attached in Schedule 3 are the assumptions and projections for August 1, 2004 through December 31, 2004. Attached in Schedule 4 are the assumptions and projections for January 1, 2005 through December 31, 2005. I believe the assumptions are either backed up by specific agreements or contracts, or solid historical information. When in doubt we have taken a conservative approach. Based on the projections, if the first payment on the new requested loan would have begun on August 1, 2004 (using the real estate method vs. commercial method of debt service requirement calculation) then the company would have had a debt coverage ratio for all debt of 2.37x (\$14,493.96 debt service capacity and \$6,111.10 debt service requirement). For the projected year of January 1, 2005 to December 31, 2005, with the payments under the Plan;

starting debt coverage declined to 1.70x (\$46,095.44 in debt service capacity and \$27,069.84 in debt service requirement), however this is still well above the 1.25 debt coverage we discussed on the phone.

Thank you in advance for reviewing this package and I look forward to discussing any questions or issues you may have. It is easiest to reach me at (928) 503-3365.

Sincerely,



Rod Sebree

KEATON DEVELOPMENT, INC.
SCHEDULE 4

ASSUMPTIONS FOR JANUARY 1, 2005 TO DECEMBER 31, 2005
PROJECTIONS OF INCOME AND EXPENSES

Water income is based on the current billings. Water income from new hookups is based on the fact that three new developments in the area (Indian Hill Airport addition, Desert Palms Resort and the KRC Development expansion) will provide an additional 382 hookups. We used an absorption period of 15 years (currently there are 50 reservations for the Desert Palms Resort alone), which provides 25 new hookups per year for the projection period. Each hookup, based on current rates, will provide an additional \$38 per month.

Sales Tax collections are based on the current sales tax rate of 6.0%.

Legal Fees are placed as zero for the period being projected. The company made a \$15,000 deposit when it filed Chapter 11. The plan is filed and approved and there is still in excess of \$3,000 in the account. The next legal action will not be until first quarter of this projection period. At that time the Keaton Development, Inc. (Keaton) will file for the Final Decree. The \$3,000 is more than adequate to cover that cost. No other nonbankruptcy actions are anticipated, however, \$50 a month has been budgeted for any minor questions or actions.

Contracted Professionals expense is placed at zero as there is no anticipated need in the next year that is not covered by the subject W.I.F.A. grant and loan.

Rent Auto & Equipment expenses based on the costs from 2003 and year to date as a percentage of sales. Although there are no plans for the rental of either auto or equipment, the sake of conservatism, the projected amount is being budgeted.

Meter Reading expense is based on the agreements currently in place plus \$2.00 for per new hook up.

Contracted Maintenance expense is based on 2003 and year to date results as a percentage of sales.

Payroll expense is based on current wages of the existing office staff. There are no salary increases planned for the projection period.

Officer Salary expense is based on the current amount of \$1,500 that is being paid to the owner. This is within the Bankruptcy Plan and can be forfeited to support operations by the owner if needed.

Utilities (Electric) expense is based on 2003 and year to date usage.

Utilities (Water) expense is based on current water rates.

Chemicals expense is based on 2003 and year to date usage as a percentage of sales.

Materials & Supplies expense is based on 2003 and year to date results as a percentage of sales.

Office & Supplies expense is based on 2003 and year to date results as a percentage of sales.

Annual Sampling Fee expense is based on the existing agreement for date and cost.

Rent Office & Yard expense is based on the current rental agreement that covers the projected period.

Transportation expense is based on 2003 and year to date results as a percentage of sales.

Insurance expense is based on current policies and payment structure. The insurance agent does not expect an increase in the next policy period.

Regulatory Commission expense is for water testing. This is based on 2003 and year to date expenses.

Miscellaneous expense is based on the 2003 and year to date results as a percentage of sales.

Property Tax expense is based on the latest assessment. An increase is not expected as they just had a new assessment completed in late 2002.

Sales Tax expense is based on 6.0% of Water income.

Interest expense is included in total debt service requirements identified below.

Bad Debt expense is based on the budget amount of \$1,000 per year. Based on the current aging and listing the budgeted amount is more than ample cover any existing problem accounts.

Trustee Fee expense is based on the requirements to pay a quarterly fee to the Bankruptcy Trustee as long as you are still under the plan and a Final Decree has not been issued. The Final Decree will be issued in March. The last Trustee Fee will be expended on February of 2005 and will cover the period up to the Final Decree.

W.I.F.A. payments are based on current terms and conditions.

La Paz County payments on old property taxes are based on the Bankruptcy Plan. Per the plan, payments will be made over a six-year period starting on January 3, 2005.

Unsecured debt repayment is based on the Bankruptcy Plan. Under the plan, Keaton will pay \$80,000 over six years, beginning January 3, 2005.

New W.I.F.A. loan payments are based on a \$40,000 loan with a 20-year amortization and 6% interest.

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11/03/04

Accrual Basis

Keaton Development Company

Balance Sheet

As of June 30, 2004

Jun 30, 04

ASSETS

Current Assets

Checking/Savings

131 Cash Accounts

NBA-DIP-General

12,384.92

NBA-DIP-Payroll

1,977.93

NBA-DIP-Taxes

410.78

NBA LaPaz Taxes

3,460.61

Petty Cash

525.63

Total 131 Cash Accounts

18,759.87

Total Checking/Savings

18,759.87

Accounts Receivable

141 Customer Accounts Receivable

9,437.34

Total Accounts Receivable

9,437.34

Total Current Assets

28,197.21

Fixed Assets

101 Utility Plant in Service

301 Organization

1,250.00

303 Land

8,200.00

304 Structures and improvements

Utility plant not KRC

965.00

304 Structures and improvements - Other

13,070.80

Total 304 Structures and improvements

14,035.80

307 Wells & Springs

55,911.00

310 Power Generation Equipment

11,500.00

311 Pumping Equipment

krc/booster pump

6,659.42

311 Pumping Equipment - Other

72,562.00

Total 311 Pumping Equipment

79,221.42

330 Distributed Res/Standpipes

330.1 Storage tanks

28,558.00

330.2 Pressure tanks

16,544.00

Total 330 Distributed Res/Standpipes

45,102.00

331 Contributed Mains

Transmission/distribution

614.00

Utility Plant - KRC

210,000.00

Total 331 Contributed Mains

210,614.00

333 Services

57,073.00

334 Meters & Pressure Pumps

6,032.76

335 Hydrants

26,856.00

340 Office Equipment

2,884.44

341 Transportation Equipment

12,900.00

343 Tools Shop/Garage Equipment

1,304.00

Total 101 Utility Plant in Service

532,884.42

108 Accum.Deprec-Util.Plant

301 Organ 25 yrs/4.0

-1,250.00

304 Structures-30yrs/3.33

-1,682.09

307 Wells/springs-30 yrs/3.33

-30,417.95

311 Pumping-8 yrs/12.5

-61,448.68

330 Distributed Res

330.1 Storage tnks-45 yrs/2.22

-8,572.47

330.2 Pressure tnks-20 yrs/5.0

-15,484.20

Total 330 Distributed Res

-24,056.67

331 Trans/distr-50 yrs/2.0

-117,237.28

333 services - 30yrs/3.33

-17,873.53

334 meters -12 yrs/8.33

-4,785.53

Keaton Development Company
Balance Sheet
 As of June 30, 2004

	Jun 30, 04
335 Hydrants - 50 yrs/2.0	-4,032.12
340 office equ- 5 yrs/20.0	-2,258.00
341 Trans Equip - 5 yrs/20	-1,380.00
343 Tools - 20 yrs/5.0	-1,304.00
Total 108 Accum.Deprec-Util.Plant	-267,725.85
Total Fixed Assets	265,158.57
Other Assets	
132 Special Deposits	
WIFA - Reserve Deposit Account	3,920.40
Total 132 Special Deposits	3,920.40
Total Other Assets	3,920.40
TOTAL ASSETS	297,276.18
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
231 Accounts Payable	19,735.23
Total Accounts Payable	19,735.23
Other Current Liabilities	
235 Customer Deposits	-1.37
241 Othr Current Liabilities	
Payroll Liabilities	
Federal Withholding	527.11
FICA	
Company	541.40
Employee	541.50
Total FICA	1,082.90
FUTA	277.79
Medicare	
Company	126.65
Employee	126.65
Total Medicare	253.30
State Withholding	104.26
SUI	89.76
Total Payroll Liabilities	2,335.12
Sales Tax Adj	6.30
Sales Tax Payable	747.88
Short Term Loan	7,000.00
Total 241 Othr Current Liabilities	10,089.30
Total Other Current Liabilities	10,087.93
Total Current Liabilities	29,823.16
Long Term Liabilities	
234 Long Term Debt	
LaPaz County Property Tax	26,285.66
Note Payble-WIFA	42,113.66
Notes Payable Chapter 11	80,000.00
Total 234 Long Term Debt	148,399.32
252 Advance in Aid of Const.	
KRC Line Extension	221,732.04
Meter Fees	25,073.50
252 Advance in Aid of Const. - Other	-246,805.54
Total 252 Advance in Aid of Const.	0.00

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11/03/04
Accrual Basis

Keaton Development Company
Balance Sheet
As of June 30, 2004

	Jun 30, 04
Total Long Term Liabilities	148,399.32
Total Liabilities	178,222.48
Equity	
201 Common Stock	50,000.00
211 Paid in Capital	
New Value Contribution	25,000.00
WSS	4,100.00
211 Paid in Capital - Other	21,088.31
Total 211 Paid in Capital	50,188.31
215 Retained Earnings	-237,509.17
Net Income	256,374.56
Total Equity	119,053.70
TOTAL LIABILITIES & EQUITY	297,276.18

KEATON DEVELOPMENT, INC

INCOME AND EXPENSE PROJECTIONS FOR AUGUST 1, 2004 THROUGH DECEMBER 31, 2004

PAGE TWO OF TWO

	AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		8 MONTH TOTAL	
	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
SALES TAX CHANGED	\$744.00	5.63%	\$744.00	6.69%	\$768.00	6.69%	\$768.00	6.69%	\$768.00	6.69%	\$3,762.00	6.69%
INTEREST EXPENSE	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
DEPRECIATION EXPENSE	\$1,968.40	14.89%	\$1,968.40	14.89%	\$1,968.40	14.49%	\$1,968.40	14.49%	\$1,968.40	14.49%	\$8,622.00	14.89%
BAD DEBT EXPENSE	\$85.00	0.65%	\$85.00	0.65%	\$85.00	0.65%	\$85.00	0.65%	\$85.00	0.65%	\$422.00	0.65%
TOTAL EXPENSES	\$14,439.08	111.17%	\$14,238.48	66.61%	\$14,473.23	64.69%	\$14,708.02	108.29%	\$10,273.02	78.72%	\$61,398.02	82.64%
OPERATING INCOME	\$1,464.88	-11.37%	\$1,996.02	14.49%	\$2,944.97	18.44%	\$1,128.02	-8.36%	\$3,294.97	24.88%	\$4,891.95	8.86%
TRUSTEE FEE	\$0.00	0.00%	\$1,250.00	8.51%	\$0.00	0.00%	\$0.00	0.00%	\$1,250.00	9.21%	\$0.00	0.00%
WHA EXISTING	\$20.63	2.21%	\$290.63	2.21%	\$280.63	2.14%	\$280.63	2.14%	\$290.63	2.14%	\$1,483.16	2.17%
LOAN PAYMENT	\$72.80	0.59%	\$72.80	0.59%	\$72.80	0.53%	\$72.80	0.53%	\$72.80	0.53%	\$322.50	0.54%
PLACEMENT RESERVE FUND	\$72.80	0.59%	\$72.80	0.59%	\$72.80	0.53%	\$72.80	0.53%	\$72.80	0.53%	\$322.50	0.53%
DEBT RESERVE FUND	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
LA PAZ COUNTY	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
UNRESOLVED	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
NEW WHA LOAN (SUBJECT OF REQUEST)	288.59	2.18%	288.59	2.18%	288.59	2.11%	288.59	2.11%	288.59	2.11%	288.59	0.43%
TOTAL LOAN AND BK PAYMENTS	\$722.22	5.48%	\$1,872.22	16.69%	\$722.22	5.33%	\$722.22	4.35%	\$1,872.22	14.64%	\$6,111.18	8.12%
DEBT SERVICE CAPACITY												
OPERATING INCOME	\$1,464.88		\$1,996.02		\$2,944.97		\$1,128.02		\$3,294.97		\$4,891.95	
DEPRECIATION	\$1,968.40		\$1,968.40		\$1,968.40		\$1,968.40		\$1,968.40		\$8,622.00	
CASH TO MEET DEBT SERVICE	\$471.42		\$3,871.42		\$4,061.37		\$828.28		\$1,872.22		\$8,111.18	
DEBT SERVICE REQUIREMENT	\$722.22		\$1,872.22		\$722.22		\$722.22		\$1,872.22		\$8,111.18	
DEBT COVERAGE	0.66		1.98		6.02		1.15		2.67		2.37	

KEATON DEVELOPMENT, INC

INCOME AND EXPENSE PROJECTIONS FOR JANUARY 1, 2005 THROUGH DECEMBER 31, 2005

PAGE ONE OF FOUR

	JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		9 MONTH-TOTAL	
	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
RECEIPTS														
WATER INCOME	\$12,800.00	83.78%	\$12,800.00	83.19%	\$12,800.00	82.82%	\$12,800.00	82.80%	\$12,800.00	81.42%	\$12,800.00	80.29%	\$78,000.00	82.22%
INCOME FROM NEW HOOK UPS	\$76.17	0.48%	\$158.34	1.19%	\$237.51	1.72%	\$318.68	2.20%	\$398.85	2.82%	\$478.02	3.49%	\$1,682.87	2.02%
TOTAL WATER INCOME	\$12,876.17	94.26%	\$12,958.34	94.38%	\$13,037.51	94.54%	\$13,118.68	94.99%	\$13,198.85	94.24%	\$13,278.02	93.78%	\$79,682.87	84.24%
SALES TAX CHARGED	\$772.76	6.85%	\$777.50	5.96%	\$102.25	0.86%	\$787.00	5.86%	\$787.75	5.95%	\$772.80	6.02%	\$4,696.78	6.01%
TOTAL CASH RECEIPTS	\$13,648.93	100.00%	\$13,735.84	100.00%	\$13,818.76	100.00%	\$13,905.68	100.00%	\$13,986.60	100.00%	\$14,070.82	100.00%	\$84,379.65	100.00%
EXPENSES														
LEGAL FEES	\$50.00	0.37%	\$50.00	0.36%	\$50.00	0.36%	\$50.00	0.36%	\$50.00	0.37%	\$50.00	0.36%	\$300.00	0.36%
CONTRACTED - PROFESSIONALS	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
CONTRACTED TESTING	\$106.57	0.77%	\$106.57	0.77%	\$106.57	0.76%	\$106.57	0.76%	\$106.57	0.76%	\$106.57	0.76%	\$635.42	0.77%
RENT - AUTO & EQUIPMENT	\$281.23	2.05%	\$282.88	2.05%	\$294.89	2.09%	\$288.49	2.05%	\$278.41	2.05%	\$281.14	2.00%	\$1,682.84	2.05%
METER READING	\$302.00	2.21%	\$304.00	2.21%	\$308.00	2.21%	\$306.00	2.21%	\$312.00	2.23%	\$312.00	2.23%	\$1,644.00	2.24%
CONTRACTED MAINTENANCE	\$323.66	2.37%	\$324.54	2.37%	\$327.53	2.37%	\$328.52	2.37%	\$329.52	2.37%	\$323.48	2.37%	\$2,011.64	2.37%
PAINTOL EXPENSE	\$1,650.00	12.09%	\$1,650.00	12.07%	\$1,650.00	11.94%	\$1,650.00	11.87%	\$1,650.00	11.87%	\$1,650.00	12.16%	\$9,900.00	12.03%
OFFICER SALARY	\$1,500.00	10.99%	\$1,500.00	10.82%	\$1,500.00	10.80%	\$1,500.00	10.80%	\$1,500.00	11.09%	\$1,500.00	11.09%	\$9,000.00	10.69%
UTILITIES - WATER	\$80.00	0.58%	\$80.00	0.58%	\$80.00	0.57%	\$80.00	0.57%	\$80.00	0.57%	\$80.00	0.57%	\$480.00	0.57%
UTILITIES - WASTEWATER	\$8.80	0.06%	\$8.80	0.06%	\$8.80	0.06%	\$8.80	0.06%	\$8.80	0.06%	\$8.80	0.06%	\$52.80	0.06%
CHEMICALS	\$40.00	0.30%	\$41.21	0.30%	\$41.46	0.30%	\$41.71	0.30%	\$40.89	0.30%	\$40.94	0.30%	\$246.57	0.30%
MATERIALS & SUPPLIES	\$712.63	5.22%	\$717.01	5.22%	\$721.58	5.22%	\$725.37	5.22%	\$729.02	5.22%	\$732.40	5.22%	\$4,387.23	5.22%
OFFICE & SUPPLIES EXPENSE	\$80.00	0.58%	\$80.00	0.58%	\$80.00	0.58%	\$80.00	0.58%	\$80.00	0.58%	\$80.00	0.58%	\$480.00	0.58%
ANNUAL SAMPLING FEE	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
RENT OFFICE & YARD	\$325.00	2.39%	\$325.00	2.37%	\$325.00	2.36%	\$325.00	2.36%	\$325.00	2.36%	\$325.00	2.36%	\$1,950.00	2.37%
TRADE PROMOTION EXPENSE	\$185.67	1.36%	\$185.81	1.35%	\$187.95	1.35%	\$188.09	1.35%	\$184.45	1.35%	\$185.61	1.35%	\$1,118.98	1.36%
INSURANCE EXPENSE	\$20.00	0.15%	\$4,200.00	30.89%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$4,200.00	5.10%
REGULATORY COMMISSION EXP.	\$220.00	1.61%	\$220.00	1.60%	\$220.00	1.59%	\$220.00	1.59%	\$220.00	1.62%	\$220.00	1.60%	\$1,320.00	1.60%
MISCELLANEOUS EXPENSE	\$182.94	1.34%	\$184.05	1.34%	\$185.18	1.34%	\$186.31	1.34%	\$187.45	1.34%	\$188.58	1.34%	\$1,103.12	1.34%

KEATON DEVELOPMENT, INC

INCOME AND EXPENSE PROJECTIONS FOR JANUARY 1, 2005 THROUGH DECEMBER 31, 2005

PAGE THREE OF FOUR

	JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER		12 MONTH TOTAL	
	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
WATER INCOME	\$12,400.00	90.30%	\$12,400.00	88.70%	\$12,400.00	89.21%	\$12,800.00	88.84%	\$12,800.00	90.57%	\$12,800.00	87.82%	\$121,600.00	89.08%
INCOME FROM NEAR HOOK UPS	\$554.18	4.04%	\$533.36	4.88%	\$712.53	6.13%	\$701.70	5.60%	\$970.87	6.91%	\$868.04	6.52%	\$6,170.26	3.68%
TOTAL WATER INCOME	\$12,954.18	94.34%	\$13,033.36	94.34%	\$13,112.53	94.94%	\$13,501.70	94.34%	\$13,770.87	94.34%	\$13,770.87	94.34%	\$127,770.26	94.34%
SALES TAX CHARGED	\$777.26	5.86%	\$782.00	5.69%	\$786.76	5.86%	\$818.90	5.90%	\$820.25	5.95%	\$825.00	5.95%	\$8,408.52	5.95%
TOTAL CASH RECEIPTS	\$13,731.44	100.00%	\$13,815.36	100.00%	\$13,899.28	100.00%	\$14,497.38	100.00%	\$14,497.12	100.00%	\$14,497.12	100.00%	\$14,497.12	100.00%
EXPENSES														
LEGAL FEES	\$50.00	0.36%	\$50.00	0.36%	\$50.00	0.36%	\$50.00	0.34%	\$50.00	0.34%	\$50.00	0.34%	\$500.00	0.34%
CONTRACTED - PROFESSIONALS	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
CONTRACTED TESTING	\$105.61	0.77%	\$108.87	0.78%	\$105.87	0.76%	\$108.87	0.75%	\$105.87	0.73%	\$105.87	0.72%	\$1,280.84	0.78%
RENT - AUTO & EQUIPMENT	\$282.87	2.06%	\$284.80	2.06%	\$286.33	2.06%	\$286.78	2.06%	\$286.82	2.06%	\$286.82	2.06%	\$3,445.18	2.06%
RENT - MEADOWS	\$344.00	2.49%	\$318.00	2.28%	\$318.00	2.28%	\$320.00	2.22%	\$322.00	2.22%	\$324.00	2.22%	\$3,968.00	2.22%
CONTRACTED MAINTENANCE	\$324.44	2.37%	\$327.42	2.37%	\$329.41	2.37%	\$341.46	2.37%	\$343.44	2.37%	\$345.44	2.37%	\$4,188.12	2.37%
PAYROLL EXPENSE	\$1,650.00	12.02%	\$1,660.00	11.94%	\$1,660.00	11.97%	\$1,660.00	11.46%	\$1,660.00	11.46%	\$1,660.00	11.38%	\$18,000.00	11.38%
OFFICER SALARY	\$1,500.00	10.92%	\$1,500.00	10.86%	\$1,500.00	10.79%	\$1,500.00	10.41%	\$1,500.00	10.39%	\$1,500.00	10.39%	\$18,000.00	10.39%
UTILITIES - ELECTRIC	\$1,000.00	7.29%	\$1,000.00	7.24%	\$1,000.00	7.19%	\$990.00	6.82%	\$990.00	6.82%	\$990.00	6.82%	\$9,900.00	6.82%
UTILITIES - WATER	\$8.00	0.06%	\$8.00	0.06%	\$8.00	0.06%	\$8.00	0.06%	\$8.00	0.06%	\$8.00	0.06%	\$8.00	0.06%
OPERATIONALS	\$41.19	0.30%	\$41.46	0.30%	\$41.70	0.30%	\$43.22	0.30%	\$43.47	0.30%	\$43.47	0.30%	\$45.73	0.30%
MATERIALS & SUPPLIES	\$718.78	5.22%	\$721.96	5.22%	\$728.04	5.22%	\$728.04	5.00%	\$728.04	5.00%	\$728.04	5.00%	\$7,808.82	5.22%
OFFICE & SUPPLIES EXPENSE	\$458.59	3.34%	\$464.94	3.34%	\$476.04	3.34%	\$476.04	3.29%	\$476.14	3.29%	\$476.14	3.29%	\$5,192.40	3.29%
ANNUAL SAMPLING FEE	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
RENT OFFICE & YARD	\$328.00	2.37%	\$328.00	2.35%	\$328.00	2.34%	\$328.00	2.24%	\$328.00	2.24%	\$328.00	2.24%	\$3,936.00	2.24%
TRANSPORTATION EXPENSE	\$198.75	1.43%	\$187.88	1.34%	\$189.03	1.34%	\$188.84	1.30%	\$187.00	1.30%	\$187.00	1.30%	\$2,274.48	1.30%
INSURANCE EXPENSE	\$0.00	0.00%	\$4,200.00	30.46%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
REGULATORY COMMISSION EXP.	\$220.00	1.60%	\$220.00	1.59%	\$220.00	1.58%	\$220.00	1.50%	\$220.00	1.50%	\$220.00	1.50%	\$2,640.00	1.50%
MISCELLANEOUS EXPENSE	\$184.00	1.34%	\$185.13	1.34%	\$188.25	1.34%	\$183.88	1.34%	\$184.18	1.34%	\$185.31	1.34%	\$2,261.04	1.34%

