



ORIGINAL



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June 28, 2004  
Via Overnight Delivery

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2004 JUN 29 A 11: 31

Docket Control Center  
Arizona Corporation Commission  
1200 West Washington Street  
Phoenix, Arizona 85007

AZ CORP COMMISSION  
DOCUMENT CONTROL

T-03287A-96-0579

RE: Promotion Extensions Offered by **BellSouth Long Distance, Inc.**

DEC#61689

Dear Sir/Madam:

Enclosed are the original and thirteen (13) copies of this letter filed on behalf of BellSouth Long Distance, Inc. to request approval to extend two special promotions for complex business customers.

In accordance with Section 5.1, Promotions, of BellSouth Long Distance, Inc.'s Arizona Tariff No. 2, the Company proposes the following:

**Revised Complex Business Promotions:**

<p><b>BellSouth® Winning Rewards III Long Distance Promotion</b></p>	<p>This promotion will be available until September 30, 2004 to new BellSouth® Long Distance customers who also have an agreement for local service with the Company's affiliated local exchange entity, in BellSouth's core states<sup>1</sup>. To be eligible, the customer must sign a BellSouth® Business Class Family of Services agreement with a term of one to five years and a monthly revenue commitment of between \$100 to \$10,000 for their long distance Complex Voice services, Private Line services and/or Dedicated Access services.<sup>2</sup> At least one of the selected services must be installed and activated prior to November 30, 2004 for the promotion to remain valid. In addition, the customer must sign one of the following contracts for local service in order to be eligible to receive this promotion: BellSouth® Business Smart Start Agreement, BellSouth® Business Volume and Term Agreement, BellSouth® Business Winning Rewards Agreement or BellSouth® Business Master Agreement.</p>
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Arizona Corporation Commission

**DOCKETED**

JUN 29 2004

DOCKETED BY

<sup>1</sup> BellSouth's core states are defined as Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee.

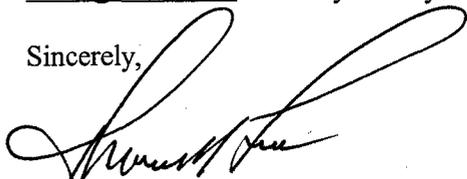
<sup>2</sup> Customers signing a one-year agreement will receive a one-month waiver of charges. Customers signing a two-year agreement will receive a two-month waiver of charges. Customers signing a three to five-year agreement will receive a three-month waiver of charges. The maximum amount of charges waived will be \$2,000 or 150% of the committed monthly revenue amount, whichever is greater. Customers who terminate their agreement prematurely will be liable for all waived charges.

<b>BellSouth® Business Appreciation III Long Distance Promotion</b>	This promotion will be available until September 30, 2004 to new BellSouth® Long Distance customers who also have a BellSouth® Simple Solutions local service agreement with the Company's affiliated local exchange entity, in BellSouth's core states <sup>1</sup> . To be eligible, the customer must sign a BellSouth® Business Class Family of Services agreement with a term of one to five years and a monthly revenue commitment between \$100 and \$10,000 for their long distance Complex Voice services, Private Line services and/or Dedicated Access services. At least one of the selected services must be installed and activated prior to November 30, 2004 for the promotion to remain valid. BellSouth Long Distance will waive usage and monthly charges for the services mentioned above for up to three months <sup>2</sup> depending on the length of the customer's agreement. Customers who terminate their contract prior to the expiration of their agreement will be liable for all waived charge.
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Please acknowledge receipt of this filing by date stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided.

Any questions you may have regarding this filing may be directed to my attention at (407) 740-8575 or [tforte@tminc.com](mailto:tforte@tminc.com). Thank you for your assistance in this matter.

Sincerely,



Thomas M. Forte  
Consultant to BellSouth Long Distance, Inc.

TMF/mw

cc: Mary Jean Dennis - BellSouth  
Robin Taylor - BellSouth  
file: BellSouth - AZ  
tms: AZx0404

<sup>1</sup> BellSouth's core states are defined as Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee.

<sup>2</sup> Customers signing a one-year agreement will receive a one-month waiver of charges. Customers signing a two-year agreement will receive a two-month waiver of charges. Customers signing a three to five-year agreement will receive a three-month waiver of charges. The maximum amount of charges waived will be \$2,000 or 150% of the committed monthly revenue amount, whichever is greater.